



Solicitor – Commercial Property

Department: Commercial Property
Responsible to: Head of Commercial Property
Date: October 2021

Our specialist team of commercial property lawyers has a common sense, no-nonsense approach to getting results. We know commercial property transactions and the property market in London and Kent and believe there is a solution to every problem.

We act for the SME sector which include fast-growing entrepreneurial businesses, high street businesses, the hospitality market, GP and dental practices, pharmacies, manufacturing and family businesses and professional services firms. We also act for SME developers, portfolio Landlords, institutional and private investors, charities, lenders, and landowners and businesses with substantial portfolios. We have the capacity to handle substantial workloads and work to tight deadlines.

Client service is at the heart of our Business as is developing and expanding an already successful team.

Required knowledge and experience

The successful candidate will have at least 5 years PQE and be currently specialising in commercial property. They will have experience of land development, landlord and tenant transactions, lease renewals, purchase and sale of businesses and investment properties, general commercial conveyancing and real estate finance.

We expect the successful candidate to have good team working and collaborative skills. We expect to see client care at the centre and for our lawyers to have a commercial approach to their work.

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Role

As part of our specialist commercial property team this is a fee earning role requiring high standards of accuracy and efficiency with confident delivery of day to day commercial requirements. The ability to handle transactional and advisory work is a must as is the ability to develop existing and new client relationships.

The department is growing and is an integral part of the future plans for Thackray Williams. As such there will be a requirement to assist in business development and marketing of the firm (both face to face and using social media in line with the contents of the business and departmental plans).

The ideal candidate will have already developed ongoing relationships with third party referrers. Having a collegiate and collaborative approach to the team and the wider firm is also important.

Main Responsibilities

- Process instructions in accordance with established procedures of both good practice and the firm's quality system and risk management processes
- Assist in marketing activities and maintain appropriate professional relationships with referrers and clients
- Work in a cross disciplinary way with other departments within the firm and on a cross referral basis (promoting the services of teams from across the firm whenever the opportunity arises)
- Introduce new clients to the firm
- Identify and attend appropriate networking opportunities
- Effect financial controls for matters under supervision in conjunction with the Head of Department complying with the SRA accounts roles
- Play an active role within the team and support team members during busy times
- Take responsibility for delegated work, ask for guidance in respect of matters that are unclear and report errors which need to be resolved
- Involve the secretaries and other support staff in an effective way
- Adopt knowledge sharing behaviours at team, departmental and firm level
- Comply with CPD requirements and identify specific training needs
- Attend appropriate informal and formal training
- Promote the firm's core values and branding
- Supervise the work of any direct reports such as secretaries
- Embrace change and set an example to more junior staff



Person Specification

- A minimum of 5 years PQE
- Must be working in, or have significant experience of Commercial Property
- Self-sufficient and able to work with minimum supervision
- Ability to relate to clients at all levels and demonstrate excellent levels of client care
- Good team player with collegiate and collaborative approach
- Excellent communication skills
- Ability to forge and develop business relationships with an enthusiasm for networking and business development face to face and using social media
- The ideal candidate will have already developed ongoing relationships with third party referrers.
- Commercial acumen and appreciation of financial fundamentals
- Genuine desire to be involved in the future growth plans for the firm

Core Competencies

The firm has a comprehensive set of core competencies that represent the behaviours we require from all staff within the firm. Incorporated within this framework are our core values of;

- Honesty and integrity
- Open to change
- Pursuit of excellence
- Support of others