

# Presents FOUNDATION COURSE ON BUSINESS LAW FOR ENTREPRENEURS

#### 18th May, 2024 - 16th June 2024

#### LET THE ENTREPRENEUR IN YOU SHINE!

#### MODULES

- Conceptualizing the idea of business
- Structure of Business Organization
- Basic understanding of Finances/Capital
- Registrations, Licenses and Compliances
- Compliances under relevant legislation
- Tax implications on business
- Protecting Intellectual Property Assets
- Digital Marketing & Advertising Laws
- Managing Risks & Exit strategies

Register now - INR 2000/- for Students - INR 2500/- for Professionals er i haladda bidd

LOW RISK HIGH RISK

For more details, visit: www.theippress.com

### **ABOUT THE COURSE**

'Foundations of Business Law for Entrepreneurs' is a course designed and presented by The IP Press. The important legal and business concerns that entrepreneurs must deal with while creating and launching a new business are examined in this specialization. This course provides an overview of the fundamentals of law with an emphasis on the aspirant and practising entrepreneur.

### **COURSE OUTCOMES**

- Conceptualize business ideas to practical realization.
- Comprehend the legal framework from initiation to conclusion.
- Gain firsthand experience for theoretical understanding.
- Develop a basic comprehension of legal requirements for business initiation, operation, and closure.

#### DURATION

- 100% Online
- 10 Live Sessions, 20 hours
- Weekend Sessions only
- Recordings of the lectures will be available.

#### ASSESSMENT

- Participants have to take a Multiple Choice Question (MCQ) test at the end of the course.
- At least 50% marks have to be scored to secure a certificate.
- A paper/blog on the topic related to the course. (2500 words maximum).

#### WHO CAN REGISTER

The course can be undertaken by any graduate/postgraduate/scholar/professional from any field.

#### **REGISTRATION DETAILS**

Link: <u>https://forms.gle/4JkhGvp7T3</u> <u>DfgLHUA</u>

> **Fee:** 1. Professionals: INR 2500 2. Students: INR 2000

## **DETAILED COURSE PLAN**

MODULE: 1	Conceptualizing the idea of business	<ul> <li>Conceptualizing the right business idea</li> <li>Identifying your market and consumer</li> <li>B2B v B2C transaction</li> <li>Designing a business plan</li> <li>Understanding the legal Environment and possible challenges: businesses that are legally permitted in India.</li> <li>Knowing the government compliances and mandates in brief (An introduction only).</li> </ul>
MODULE:2	Structure of Business Organization	<ul> <li>Choose the right business entity: primary and secondary considerations</li> <li>Forms of Business Organizations: Partnership,Sole proprietorship, Company, Cooperative, Limited liability Company, HUF, Any other</li> <li>Advantages and disadvantages of all the different forms of business organizations</li> <li>The legal structure of the organization: Number of people required; Role and responsibilities of the management/Executive/Directors etc.</li> </ul>
MODULE:3	Basic understanding of Finances	<ul> <li>Capital required to set up a business</li> <li>Different sources of raising Capital</li> <li>Dealing with investors</li> <li>Fixed Assets and Current assets</li> <li>Current and long-term liabilities</li> <li>Meaning of Balance sheet; debt; Break-even point; ROI; Net profit; Gross Profit; Revenue; Costs; Cash flow etc.</li> </ul>
MODULE:4	Registrations, Licenses and Compliances	<ul> <li>Mandatory Registrations for setting up a business (Central and State level approvals), Additional Approvals</li> <li>Industry-specific compliances</li> <li>Books of Account and Audit Requirements</li> <li>Record to be kept in Office /Disclosures/ Documents to be made public, Financial documents, Government-mandated Audits</li> </ul>

MODULE: 5	Compliances under relevant legislation Part A:	<ul> <li>5.1. Hiring/employment compliance law</li> <li>Employer and Employee relationship (Contract of service/Contract for service)</li> <li>Employer and employee liability</li> <li>Minimum wages; working conditions rules etc.</li> <li>5.2. Health and Safety compliances laws</li> <li>Compliances under Labor laws</li> <li>Workplace protections</li> <li>Laws related to Women Safety</li> <li>Sexual harassment at workplace cell</li> </ul>
	Part B:	<ul> <li>5.3. Environmental Compliances Laws</li> <li>Compliances related to air; water; waste management; hazardous materials and land use</li> <li>5.4. Corporate Social Responsibility and Ethics</li> <li>5.5. Consumer Protection laws</li> </ul>
MODULE:6	Tax implications on business	<ul> <li>Understanding income tax: Tax implication for starting a new business</li> <li>Tax Planning</li> <li>Income tax calculation for Business/startups</li> <li>Tax exemptions and incentives under the Startup India Program</li> <li>Exemption from tax on Long-term capital gains</li> </ul>
MODULE:7	Protecting Intellectual Property Assets	<ul> <li>Choosing the right trademark; How important is a trademark for a business?; Conducting a public search.</li> <li>How do entrepreneurs obtain trademark protection?</li> <li>What all creative elements are copyrightable?</li> <li>What about trade secrets, technical know- how, business methods, strategies etc. How do you protect them?</li> </ul>

MODULE:8	Digital Marketing & Advertising Laws	<ul> <li>Ethics of Marketing/Advertising</li> <li>Legal Consideration for Digital Marketing &amp; Advertising</li> <li>Legal implications of false advertising; deceptive marketing etc.</li> <li>Role of Advertising Standards Council of India (ASCI)</li> </ul>		
MODULE:9	Managing Risks & Exit strategies	<ul> <li>Protecting your business from going bankrupt / Insolvency</li> <li>Risks associated with raising capital/loans from Banks etc.</li> <li>Understanding Insurance coverage: First party, third part, umbrella insurance</li> <li>Sale of the business &amp; Valuation of the assets</li> </ul>		

#### **COURSE BENEFITS**



#### • By the Industry. For the Industry

Live lectures by industry experts.

#### Practical & Theoretical Knowledge

The course will cover the practical aspects of the industry along with theoretical knowledge which will be covered through the reading material.

#### • Live Classes

There will be online live classes where participants will get a chance to interact and Q&A sessions will be conducted.

#### Engage and Network

Participants will be able to interact with the instructors and will get to interact with their fellow budding entrepreneurs and lawyers.

TO KNOW MORE VISIT: WWW.THEIPPRESS.COM