

After you've helped your parent select which communities to visit, accompanied them on their tour and made sure their questions were answered by staff, what else can you do to help?

As it turns out, asking your parent questions can be an effective way to help them process their impressions of the tour and arrive at the decision that will make them happy.

**POST-TOUR QUESTIONS TO ASK YOUR PARENTS:**

- What was your favorite part of our tour?
- Did you like the people we met?
- Did you feel comfortable with the staff members who would be helping you?
- Can you imagine being friends or spending time with the residents we met?
- Which activities would you most look forward to?
- How would you decorate your apartment if you lived here?
- What excites you about this community?
- What reservations do you have about this community?
- Could you feel at home here?
- Do the services and amenities fit with your lifestyle?
- What did you think of the food? Did it look, smell, taste good?
- How do you feel when you imagine saying yes to this community?

**FOLLOW-UP QUESTIONS:**

- Is there something keeping you from making a decision about this community?
- If you could set aside worry and fear for just 30 seconds, how would you feel about this community?
- What's one challenge you face right now that would no longer be a concern if you lived in this community?
- Is there something you worry you'll have to give up to live in this community?
- Do you have additional questions you'd like to ask about this community?
- Would you like to tour the community again?
- If you were to say yes to this community, would there be issues I could help you settle – financial planning, downsizing, for example – before you move?

**TOUR THE RIDGE**

**VISIT [THERIDGESENIORLIVING.COM](https://www.theridge.com)**

**to schedule a tour so you can experience our luxury atmosphere, take delight in our premium services and amenities, and get answers to your questions.**