International Subcontracting Trade Fair

"Alihankinta – 2017"

Tampere, Finland, 26 - 28 September, 2017

LIAA Latvijas Investiciju un attistības aģer Investment and Development Agency of L

List of Baltic Participants

Latvian companies

Exhibition Stand: No. A 434



Association of Mechanical	
Engineering and Metalworking Industries of Latvia Legal form: Non-governmental organisation	MASOC (Association of Mechanical Engineering and Metalworking Industries of Latvia) was established in 1994 and operates as an informative and consultative centre and collaborative network of engineering and related companies in Latvia. We offer:
Address: Ezermalas iela 6k-109, Riga LV-1006, Latvia Tel.: +371 67554825	 Gateway to the engineering industry of Latvia;
Fax: +371 67089776	 Single contact point for potential orders and inquiries;
Mob. phone +371 29293020 E-mail: masoc@masoc.lv WEB site : www.masoc.lv	 Information about sector's sub-contracting and technological facilities;
Chairman of the Advisory Board: Mr Vilnis Rantiņš Chairman of the Management Board: Mr Andris Sekacis Year of foundation: 1994	 Partner search. MASOC today unites about 150 leading companies of the sector. The main products and services offered by our companies include:
	 Shipbuilding and repair;
Person in charge with the exhibition:	 Manufacture and repair of trains and trams;
Mr Toms Grīnfelds, Executive Director Mob. phone: +371 29409956 E-mail: masoc@masoc.lv	 Manufacture of basic metals – steel bars, iron and non-ferrous alloys;
L-mail. masoci@masoc.iv	Welded steel structures;
	 Heating systems, solutions for renewable energy, cogeneration projects;
	 Equipment and machinery for ports, agriculture, food processing and woodworking;
	Electrical equipment;
	 Wide range of technological equipment – vacuum coating equipment, hydraulic loaders, cylinders, rotators, lubrication stations, brakes, driving chains, etc.;
	 Semi-finished goods and subcontracting services in metal processing. MASOC maintains online database (<u>www.masoc.lv</u>) of technological capabilities of its members and facilitates collaboration between the member companies.





JAUDA

Legal form: JSC Registration No.: 40003012798 Address: Krustpils iela 119, Rīga, LV-1057 Phone: +371 67725789 Fax: +371 67725770 E-mail: info@jauda.com WEB site: www.jauda.com Director: Mr Jānis Šimins Contact person: Mr Edmunds Šimins Position: Head of Marketing and Communications Languages: Russian, English, Latvian Number of employees: 200 Year of foundation: 1961

Turnover in 2015 EUR: 19 624 000

Main markets: Lithuania, Russia, Sweden, Estonia, Latvia, Norway, Moldova, Belarus, Finland, France Business profile: More than 55 years in manufacturing of electrical products: Electrical Power Distribution Boxes, Control Panels, Cabinets and Enclosures (Electricity boxes), Compact transformer substations (CTS). Manufacturing wide range of low voltage distribution, switchgear and control gear equipment for industry and households. Metal processing, constructions and products, Structural metal constructions. Wholesale distribution network of electrical materials, cables, wires etc. Looking for cooperation in the area of: Subcontracting for Energy, Electric installation, Telecommunications, Building, Gas and Oil companies. Certificates in use: ISO 14001, ISO 9001, EN 1090 Technology facilities in company: Shot blasting, Powder coating, CNC Sheet metal bending, Spotwelding, MIG/MAG welding, Shield-metal arc welding, Turning, Sawing, Stamping, Shearing, CNC punching

(perforating), CNC Laser cutting, CNC plasma cutting, CNC gas cutting

Other Technologies: DR-CNC for PU sealing



LATVIJAS FINIERIS IEKĀRTU RŪPNĪCA

Legal form: JSC Registration No.: 40003094173 Address: Lignuma iela 2, Rīga, LV-1016, Latvija Phone: +371 67067045, +37128601423 Fax: +371 67067170 E-mail: ir@finieris.lv WEB site: www.iekarturupnica.lv Director: Mr Māris Bumbieris Director's mob. ph.: +371 28601423 Contact person: Mr Valdis Kundziņš Position: Purchasing and Sales manager Languages: English, Latvian, Russian Number of employees: 200 Year of foundation: 2000 Turnover in 2016 EUR: 12 000 000 Turnover in 2015 EUR: 8 700 000 Turnover in 2014 EUR: 9 000 000 Main markets: Lithuania, Estonia, Latvia, Finland, Sweden

Business profile: Business profile: Welded steel structures with precise working. Contractor for design and manufacturing of conveyors, shutters, hoppers, platforms, and different other machine components as well as non-standard equipment and production lines. Contractor for designing, manufacturing and installation of log feeding and grading lines as well as different other handling equipment and lines for woodworking industry. Production of big size components. Manufacturing of high accuracy turning parts, shafts, axis with milling operations in one setting on nowadays equipment.

Looking for cooperation in the area of: Manufacturing of material handling equipment for wood and mining industry. Turnkey projects for log handling and grading as well as by-product handling machinery for wood industry. CNC working services

Certificates in use: ISO 9001, ISO 3834-2 2006, OHSAS 18001:2007 , EN 1090-1





SIA "TTS (Transportation

Technology Systems)" Legal form: LLC

Registration No.: 40003161455 Address: Dārzciema iela 60F, Rīga, LV-1073, Latvija Phone: +371 67138267 Fax: +371 67138365 E-mail: <u>office@tts.lv</u> WEB site: <u>www.tts.lv</u> Director: Mr Igor Lukashevsky Contact person: Mr Alex Menschikov Position: Sales manager Contact person's mob.ph.: +371 20254004 Contact person's e-mail: <u>alex.menschikov@tts.lv</u> Languages: Latvian, English, Russian Number of employees: 200 Year of foundation: 1993 Turnover in 2016 EUR: 5 485 203 Turnover in 2015 EUR: 9 331 134 Turnover in 2014 EUR: 11 533 092 Main markets: Sweden, Finland, Germany, United Kingdom Business profile: Design and manufacturing of non-standard material handling systems and large scale metal structures Looking for cooperation in the area of: Design and manufacturing of conveyors and related systems, metal structures for special use, hydraulic tables. Precise machining of large scale metal parts. Suppliers of bearings, speed-reducers, conveyor chains, laser cutting, gas cutting, plasma cutting, powder coating, machine work. Certificates in use: ISO9001:2008. ISO14001. ISO3834-2. EN1090-2 Technology facilities in company: MIG/MAG welding, Shield-metal arc welding, Gear making, Turning, Surface grinding, Milling, CNC milling (horizontal boring mill TOS WRD150Q), Cylindrical grinding, Sawing, Shearing, CNC plasma cutting, Shot-blasting, Wet painting, Hardening, Roll bending, Sheet metal bending, CNC Sheet metal bending, TIG welding

Exhibition Stand: No. E 416



AMATEKS

Legal form: Ltd. Registration No.: 40003576806 Address: Rūpnīcu iela 4, LV-2114, Olaines nov., Olaine, Latvija Phone: +371 67385066, +371 67385069 Fax: +371 67385076 E-mail: info@amateks.lv WEB site: www.amateks.lv Director: Mr Aivars Gudakovskis Director's mob. ph.: +371 29492754 Position: Chairman of the Board Contact person: Mr Jānis Gulbis Position: Sales Manager Mob. Phone: +371 26721860 E-mail: janis.gulbis@amateks.lv Languages: English, Latvian, Russian

Number of employees: 32 Year of foundation: 2002 Turnover in 2016 EUR: 2 600 000 Turnover in 2015 EUR: 2 100 000 Turnover in 2014 EUR: 1 811 206 Main markets: Norway, Finland, Estonia, Sweden Business profile: Laser cutting, CNC turning, CNC milling, Stamping, Bending, Welding Looking for cooperation in the area of: Laser cutting, punching, CNC turning, stamping, CNC milling and other metalworking services Certificates in use: ISO 9001:2008, ISO 14001:2004 Technology facilities in company: Hardening, Sheet metal bending, TIG welding, MIG/MAG welding, Turning, Surface grinding, Milling, Electrical discharge machining (EDM), CNC turning, CNC milling, Production of stamps, Sawing, Coil stamping, Stamping, Shearing, Wire erosion (EDM), CNC Laser cutting, Spring making, Sharpening Other Technologies: Precission measurment





BBC-R	The plant launched in 2015.
Legal form: Ltd.	Turnover in 2016 EUR: 978 000
Registration No.: LV52403036931	Main markets: Germany, Poland, Lithuania, Estonia, Belorussia,
Address: Atbrīvošanas aleja 155A, Rēzekne, LV-4604,	Russia, Kazhstan
Latvija	Business profile:
Office and postal address: Uriekstes iela 18, Rīga, LV-	"BBC-R" is a trading unit of the companies group, consolidated by
1005, Latvija	unique corporate brand - Baltic Bearing Company – BBC, which
Phone: +371 660 52520	specializing in manufacturing various types of wide range bearing
Mob.: +371 29453180	products for various industries – electro-technical, machine-building, fuel
E-mail: lorencs@bbcr.eu; sales@bbcr.eu	and energy complex, agricultural machinery, automotive and etc.
WEB site: www.bbcr.eu	We produced bearings products under our own registered trademarks -
	"BBC-R" and "BBC".
Contact parage: Mr. Alakasi Laranga	Our plant can produce certain types of bearings of an annual delivery
Contact person: Mr Aleksej Lorencs Position: Chief Sales Officer	schedule.
Contact person's mob.ph.: +371 29453180	Certificates in use:
Contact person's e-mail: lorencs@bbcr.eu	ISO 9001:2009
Languages: Latvian, Russian, English	ISO 14001:2005
Number of employees: 115	ISO/TS 16949:2009
Year of foundation: 2015	Technology facilities in company:
rear of foundation: 2015	Production facilities - new plant, equipped with modern high-precision
	equipment – machining centers with CNC systems, face and centerless
	grinding machines, assembly lines from leading manufacturers. Grinding
	and assembly production has a high level of processes automation.
	Plant located in the Freeport of Riga (LATVIA), which is an effective tool
	of industrial policy of the company and provide ample opportunities to
	the clients in organizing procedures for the supply of products and the
	use of different logistic procedures.
	Looking for cooperation:
	with companies, that in the manufacture of its output using various types
	of bearings, who seeking an alternative to used bearings (price/quality)
	and may be interested in our products using.
	We are also invite to cooperation in the field of distribution all the
	companies, which specialize in selling of bearing products.
	being of bedning products.



CNC SAAN

Legal form: Ltd.
Registration No.: 40003800372
Address: Mēmeles iela 10, Mārupe, Mārupes nov., Latvija
Phone: +371 66662511
E-mail: info@cncsaan.lv
Director: Mr Andris Cimdiņš
Director's mob. ph.: +371 26555009
Contact person: Mr Salvis Pilups
Position: Director
Languages: English, Russian, Latvian
Number of employees: 5
Year of foundation: 2012
Turnover in 2016 EUR: 1 028 000
Turnover in 2015 EUR: 540 000
Turnover in 2014 EUR: 245 000
Main markets: Latvia, Estonia, Sweden, Finland, Germany

Business profile: Main profile of the Company are machining operations using CNC milling and turning centers. Machining operations are provided for customers in the following industry sectors: mechanical, civil engineering, production of furniture, medical equipment, and other equipment and spare system components. Manufacturing center of the Company consists of 7 CNC machine units, where maximum machining parameters are: milling (horizontal and vertical) max 1000 x 508 x 508 mm, turning (using active tool) max D 350 x 1000 mm. From February 2015 the Company will offer CNC milling with maximum parameters 3300 x 1000 x 1750 mm. Looking for cooperation in the area of: Company is looking for

Looking for cooperation in the area of: Company is looking for partners in various industry sectors to cooperate in CNC machining. Technology facilities in company: CNC turning, CNC milling, CNC machining centres, Sawing, Milling, Turning, Gear making





DITTON PIEVADĶĒŽU RŪPNĪCA Legal form: JSC Registration No.: 40003030187 Address: Višķu iela 17, Daugavpils, LV-5410, Latvija Phone: +371 65402333 Fax: +371 65445101 E-mail: dpr@dpr.lv WEB site: www.dpr.lv Chairman of the Management Board: Mr Rolands Zarāns Contact person: Mr Māris Kursītis Position: Business specialist - commercial project manager Contact person's mob.ph.: +371 29553434 Contact person's e-mail: maris.kursitis@gmail.com Languages: Latvian, English, Russian Number of employees: 179 Year of foundation: 1949	Turnover in 2016 EUR: 7 000 000 Turnover in 2015 EUR: 6 354 000 Turnover in 2014 EUR: 10 695 729 Main markets: Central and Eastern Europe, Russia, Central Asia Business profile: development, manufacturing and marketing of motor, driving and conveyor chains for timing gears, bicycles, motorcycles, snowmobiles, agricultural facilities, conveyors, packaging, woodworking and lifting equipment, special machineries and various driving systems. Looking for cooperation in the area of: Realisation of products. Certificates in use: EN ISO 9001, ISO/TS 16949 Technology facilities in company: Automatic lathes and automatic turret lathes, Barrel finishing, Carburizing, Casting of plastics, Coil stamping, Cylindrical grinding, CNC milling, machining and turning centres, Electrical discharge machining, Gear grinding and making, Induction hardening, Mechanical property and chemical compositions tests of metal, Non-destructive tests (NDT), Metal hardening, Milling, Phosphatizing, Production of stamps, Sawing, Shearing, Shielded metal arc welding (SMAW), Stamping, Turning, Wire erosion (EDM), 3D centre machine machine, Mechanical property and chemical compositions



ISO 900

MARMORS

Legal form: Ltd. Registration No.: 40103012915 Address: Gaismas iela 11, Stunīšu ciems, Olaines pagasts, LV-2127, Latvija Phone: +371 67931347, +371 67931348 Fax: +371 67931343 E-mail: info@marmors.lv; metals@marmors.lv WEB site: www.marmors.lv Director: Ms Ludmila Vekša Director's mob. ph.: +371 26512556 Contact person: Ms Jolanta Joma Position: Clerk Contact person's e-mail: sekretare@marmors.lv Phone: +371 67146580 anguages: English, Russian, Latvian Number of employees: 14 Year of foundation: 1991 Turnover in 2016 EUR: 2 902 912 Turnover in 2015 EUR: 2 537 000 Turnover in 2014 EUR: 3 140 000

Main markets: Belarus, Estonia, Lithuania, Latvia, Poland, Russia **Business profile:** Square and round tubes; Angles, flat bars, round bars; Beams (HEB, HEA, IPE, INP, UNP, UPE); Plates (especially long plates and plates for building vessels for oil and oil products; Hot dip galvanized all products and/or steel constructions; Stairs and gratings (Zn coated or black) Steel constructions. CNC plasma cutting services. **Looking for cooperation in the area of:** Manufacture of structural metal products, Processing of metals; machining, construction, metal trade

Certificates in use: EN 1090-1+A1:2012, ISO 9001:2008 Technology facilities in company: Sawing, Milling, CNC plasma cutting, Design services CAD, Rapid prototyping, MIG/MAG welding, Shield-metal arc welding





SPERRE BALTIC

Legal form: Ltd. Registration No.: 40003585029 Address: Bikernieku iela 18, Rīga, LV-1039 Phone: +371 67840940 Fax: +371 67840949 E-mail: baltic@sperre.com WEB site: www.sperrebaltic.com Director: Mr Arturs Verkevics Contact person: Ms Lana Strazdina Position: Sales and Logistics Manager Languages: Russian, English, Latvian Number of employees: 73 Year of foundation: 2002 Turnover in 2014 EUR: 7 300 000 Turnover in 2015 EUR: 5 283 000 Turnover in 2016 EUR: 4 787 000

Main markets: Finland, Norway, Sweden Business profile: Specialized in small and medium sized series of ductile and grey iron castings for various applications, casting weight up to 100 kg • Sand mould technology • Machine line +GF+ Impact, Flask size 600x700x300/300 • In-house design and construction department • 3D modelling, casting simulation, process control • Plastic pattern making, milling and casting • Skilled craftsmanship, expertise and service • Iron casting surface treatment (shot blasting, grinding, annealing, normalizing, painting, machining) Looking for cooperation in the area of: We offer high quality iron castings and are interested in sales to EU Certificates in use: DNV GL, Lloyd`s, DNV/ ISO 9001:2008 Technology facilities in company: Rapid prototyping, Design services CAD, Production of stamps, Design of stamps, Iron casting, Surface grinding, 3D coordinate measuring (CMM), Chemical composition tests of metal, Mechanical property tests of metal, Non-destructive tests (NDT), Shot blasting, Wet painting Other Technologies: Ultrasonic tests



VESTAVIA Legal form: Ltd. Registration No.: 4003736218 Address: Krūzes street 23-3 Riga, LV-1046, Latvija Phone: +371 27505050 E-mail: info@vestavia.eu WEB site: www.vestavia.eu Director: Mr Raivis Binde Director's mob. ph.: +371 27505050 Contact person: Mr Raivis Binde Languages: English, Latvian, Russian Number of employees: 8	Turnover in 2015 EUR: 90 000 Turnover in 2014 EUR: 30 000 Business profile: Vestavia is an engineering services and machine tool manufacturer, specializing in the invention, design and development of portable tools used for on-site machining and welding. Vestavia offers custom and standart machine manufacturing. Industry applications include power generation, shipbuilding, petrochemical, heavy construction and mining, as well as service and engineering sectors. On site machining equipment/services. Certified contarct manufacturer of custom machined precission components and metal parts. Looking for cooperation in the area of: Business profile. Certificates in use: ISO 9001:2015 Technology facilities in company: TIG welding, MIG/MAG welding, shield-metal arc welding, turning, milling, CNC turning, CNC milling, sawing.
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EMJ METĀLS

Legal form: Ltd. Registration No.: 40103316638 Address: "Džipi", Kekava county, Riga district, LV-2123 Phone: +371 67937716 E-mail: agris@emjmetals.lv WEB site: www.emjmetals.lv WEB site: www.emjmetals.lv CEO: Mr Ēriks Altroks CEO mob. ph.: +371 26661626 Contact person: Mr Agris Punculs Position: Marketing director Contact person mob., phone: +371 26661153 Languages: Latvian, Russian, German, English, Danish Number of employees: 50 Year of foundation: 2010

Person in charge with the event: Mr Agris Punculs Mob.phone: +371 26661153 E-mail: agris@emjmetals.lv Turnover in 2016 EUR: 4 738 732 Turnover in 2015 EUR: 3 487 573 Turnover in 2014 EUR: 3 240 000 Main markets: Latvia, EU Business profile: Steel plate cutting and bending. Looking for cooperation in the area of: CNC laser cutting (table size up to 2000x6000 mm, CNC bending (max., lenght 7200mm, 1000tn), plasma cutting (table size 3000x6000). MIG/MAG welding, TIG welding, sawing. Certificates in use: ISO 9001:2008 Technology facilities in company: Sheet metal bending, TIG welding, Spotwelding, MIG/MAG welding, Shield-metal arc welding, Sawing, CNC Laser cutting, CNC plasma cutting

Legal form: Ltd. Registration No.: LV40103229241 Address: Lubānas iela 125A-18, Riga, LV-1021, Latvija Phone: + 371 27008004 E-mail: dk@radensolutions.com WEB site: https://radensolutions.com Contact Person: Mr Dmitrijs Kononovs Business Development Director Phone: + 371 27008004 E-mail: dk@radensolutions.com	Turnover in 2016 EUR: 4517 000 Turnover in 2015 EUR: Turnover in 2014 EUR: Main markets: Belorussia, Russia, Kuwait, Libanon, Canada, Ethiopia, Malavi, Jordan, South Africa Republic, India, United Kingdom, Germany Business profile: Our products include an open-source network monitoring system NetXMS, also available under OEM license, and NetXMS/ATM—all-in-one solution for monitoring and management of multi-vendor ATM networks. We provide custom development, as well as constant support and effective training services in network management.
Person in charge with the event: Mr Dmitrijs Kononovs Phone: + 371 27008004 E-mail: <u>dk@radensolutions.com</u>	

Silmon

SILMOR

Legal form: Ltd. Registration No.: 40003276983 Address: Ropažu iela 140, Rīga, LV-1006 Phone: +371 29129238 E-mail: janis@silmor.eu; info@silmor.eu WEB site: www.silmor.eu Director: Mr Jānis Siliņš Director's mob. ph.: +371 29244696 Contact person: Mr Jānis Siliņš Position: Member of the Management Board Languages: Latvian, Russian, English Number of employees: 19 Year of foundation: 1999

Person in charge with the event: Ms Linda Kazaine Mob.phone: +371 26430035 E-mail: <u>linda@silmor.eu</u>

Turnover in 2013 EUR: 289 000 Turnover in 2014 EUR: 230 564 Turnover in 2015 EUR: 343 734 Main markets: USA. Estonia. Latvia. Lithuania. Sweden Business profile: Silmor – your partner in technical marking! Silmor has been operating successfully since 1995. We produce aluminium plagues (Metalphoto technology), membrane switches and overlays, safety labels, 3D logoprints, large-format printing. We offer a complete service from design to finished product. Our main purpose and work standard is quality. To implement this objective we work with the best raw materials, using globally tested technologies, as well as contributing to the professional growth of our employees. Looking for cooperation in the area of: Electronic parts and components, technical marking, metal industry, automation, equipment. Certificates in use: ISO 9001, LEAN Technology facilities in company: Screen printing, Stamping



TILDE

Legal form: Ltd. Registration No.: LV40003027238 Address: Vienības gatve 75A, Riga, LV-1004, Latvija Phone: + 371 67605001 E-mail: didzis.klavins@tilde.com WEB site: www.tilde.com Number of employees: 84 Year of foundation: 1991

Persons in charge with the event: Mr Didzis Kļaviņš Phone: +371 29385377 E-mail: <u>didzis.klavins@tilde.com</u>

Ms leva Sīmane Phone: +371 20253163 E-mail: <u>ieva.simane@tilde.com</u>

Turnover in 2015 EUR: 4 531 282 Turnover in 2014 EUR: 4 984 166 Turnover in 2013 EUR: 4 246 447 Main markets: Europe and North America Business profile: Tilde is a leading Baltic company specializing in human and machine translation, localization, and terminology solutions. Tilde is a leader in language technology innovation for European languages, specializing in custom translation, and cloud terminology solutions. Looking for cooperation in the area of: Industrial technology, automotive, machinery, and metal industries. Tilde provides translation and localization services to global leaders in industrial technology, automotive, IT, telecommunications electronics. As a leading European language technology company, Tilde has extensive experience in translating product descriptions, technical documentation, user manuals of devices, instructions, web site, reports, marketing, and agreements. Tilde helps companies to adjust their products to local markets.



Latvian exposition supported by:

Investment and Development Agency	
of Latvia	Business profile:
Address: Perses iela 2, Riga, LV-1044, Latvija	One-Stop-Shop for Foreign Investors and Buyers
Phone: +371 67039400	· · · · · · · · · · · · · · · · · · ·
Fax : +371 67039401	Investment Facilitation
E-mail: liaa@liaa.gov.lv	Assistance in investment location selection and implementation of investment
Director: Mr. Andris Ozols	projects:
WEB: www.liaa.gov.lv	 Provision of all relevant information on business opportunities and
TLD. www.inda.gov.iv	investment incentives
Persons in charge of the event:	 Identification of the best real estate options for manufacturing facilities, offices and land
Mr. Andris Alksnis	Assistance in establishing and developing contacts with Latvian
Position: Senior Project Manager,	business partners
Expert in Engineering Industries	
Export Promotion Division	Legal assistance with start-up procedures.
Phone: +371 67039409	Suppliars' Secretes
Fax: +371 67039401	Suppliers' Searches
Mob. phone : +371 29455000	Assistance in finding appropriate Latvian suppliers and increasing buyers'
E-mail: andris.alksnis@liaa.gov.lv	competitiveness in markets abroad:
Languages: English, Latvian, Russian, German	 Provision of information on Latvian exporting companies, export products and services
	 Search of Latvian suppliers according to buyers' requests
Mrs. Alise Barvika	 Distribution of incoming business proposals to Latvian companies
Head of the Representative Office	directly and through the Internet
Postal address:	 Organisation of trade seminars and foreign trade missions to/from
Latvian Tasavallan suurlähetystö Suomen Tasavallassa	Conganisation of trade seminars and foreign trade missions tomorn Latvia.
Armfeltintie 10, 00150 Helsinki, Suomi	Latvia.
Visiting address: Kaisaniemenkatu 13, 00100 Helsinki,	Concultancy and foreign market studies for enterprises in Latvis
Suomi	Consultancy and foreign market studies for enterprises in Latvia
Mobile: +358 465260943, +371 29285669	Assistance to companies at international exhibitions and trade missions, export
E-mail: alise.barvika@liaa.gov.lv	promotion campaigns and business matchmaking.
	Provision of information on workforce availability and skills' evaluation.
	Fallow un Samiaa
	Follow-up Service
	Follow-up and ongoing support after implementation of investment or sub- contracting projects.
	State Support Programmes
	Implementation of a number of state support programmes for the development of
	entrepreneurship.
	Information on EU common market.
	LIAA operates Euro Info Centre (EIC), providing information about European
	Union policies, legislation, regulations and trading systems. It also assists in
	indentifying business partners within the EIC network in 42 countries in the world.
	Indentitying pushess partiers within the EIC network in 42 countries in the world.
	Foreign representatives
	LIAA international representatives are located in 14 countries around the world,
	providing a full range of contacts and information on business opportunities in
	Latvia, including matchmaking, relevant legislation, the taxation system, the
	national economy and external trade. They specialize in understanding the needs
	of business in their respective country/region, and thus facilitate close cooperation
	with Latvian companies.



EIROPAS SAVIENĪBA Eiropas Reģionālās attīstības fonds

IEGULDĪJUMS TAVĀ NĀKOTNĒ

Estonian companies

Exhibition Stand: No. D 220



Date of establishment: 2000 Turnover in 2016: 2 670 000€ Employees: 37

About the company

Alise Technic offers flexible and efficient contract manufacturing of customized ferrous and non-ferrous metal and plastics components and assemblies with wide selection of high-quality CNC production processes, engineering services and modern equipment. We have expertise with variety of trade sectors, in particular Machine Building, Transport, Telecommunications, Power Generation, Professional Appliances, Furniture and Construction. We simplify our customers' life.

Alise Technic OÜ

Contact Person: Valev-Heiki Allik

Phone number: +372 4473667

e-mail: alise@alise.ee

website: www.alise.ee

Main activity

Laser-cutting, punching, bending, machining, finishing and assembling sheet metals plus engineering services, sourcing activities and logistic solutions.

We offer

- 1. Fiber-laser cutting and punching
- 2. Bending
- 3. Welding
- 4. Machining and Finishing
- 5. Assembling

ideest teostuseni

Hissmekano Estonia OÜ

Contact Person: Rene Reimer

Phone nr +3725017244

e-mail: rene.reimer@hme.ee

website: www.hme.ee

Date of establishment: 2007 Turnover in 2016: 2 050 000 € Employees: 30

About the company

HME was established in 2007 with an aim to offer high quality complex services in the field of mechanics: from the customer's idea to our realisation. The aim of HME is to continuously assure high quality and security of supply for our current and future customers. We can achieve our aims in cooperation with our wonderful customers and through constant development of HME.

HME is certified according to ISO 9001:2015 standard, by Bureau Veritas.

Main activity

- Mechanical engineering.
- Assembly of mechanical and electronical installations.
- Subcontracting.

We offer

- Up to 8-axes CNC-Lathe, 4-axes CNC-Milling, CNC-saw, Center/ Centerless Grinding and etc.
- Turret punch up to 4mm. steel, Eccentric presses 40T, Press brake 120t/3000mm.
- Mig/Mag-Welding



MEC Insenerilahendused OÜ

Contact Person Kristjan Tabri

Phone nr: +372 5092 585

e-mail: kristjan@mec.ee

website: www. mec.ee



Tech Group AS

Contact Person: Martin Sutrop

Phone nr +372 5547426

e-mail: martin.sutrop@techgroup.ee

website: www.techgroup.ee

• CMM-measuring machine.

Date of establishment: 2002 Turnover in 2016: 450 000 Employees: 11

About the company

MEC is an engineering office focusing on naval architecture and on structural design and analysis of marine, offshore and industrial structures. MEC offers services from 3D design to advanced structural analysis including contact definitions, large deflections and material non-linearities. MEC is established in 2002 and is a member of The Association of Estonian Marine Industries and The Federation of Estonian Engineering Industry.

Main activity

Design and analysis of marine, offshore and industrial systems and structures.

We offer

- Engineering design and analysis
- Structural assessment
- Non-linear structural assessment
- Experimental testing of marine and industrial systems

Date of establishment: 2003 Turnover in 2016: 9 000 000 euros Employees: 70

About the company

Tech Group is proudly long-term contract manufacturing partner for many leading OEMs in telecom, electronics and other industrial machinery companies.

We can provide fully working and tested machines, electro-mechanical subassemblies and mechanical parts. Our 80 specialists are driven to provide our customers best possible service every day including sourcing of the components and materials, production, assembly and testing of the products.

Main activity

Contract manufacturing and assembly of industrial machinery. Mechanical and automation design and engineering of industrial machinery.

We offer

- Manufacturing and assembly of electro-mechanical machines and sub-assemblies
- Mechanical and automation design services
- Supply-chain management

ZIRCON

Zircon Group OÜ

Contact Person: Reilika Jugolainen

Phone nr (+372)6205900

e-mail: info@zircon.ee

website: <u>www.zircon.ee</u>

Date of establishment: 2005 Turnover in 2016: 3 000 000 euros Employees: 47

About the company

Zircon Group OÜ is one of the leading manufacturers of tools and precision engineering products in the Baltic countries. The company offers full range support and help in product development: from vision to finished massproduct. Starting with engineering, product design, part optimization, prototypes, moulding/stamping tools trough complete part manufacturing (injection moulding, stamping), secondary operations & assembly controlled and supervised.

The competitive advantages: short lead time, competitive price and quality ratio.

Main activity

Zircon manufactures moulds for injection moulding and all type of dies: progressive, cutting, bending, tungsten carbide precision dies.

We offer

- · Plastic injection moulds
- Dies: cutting and bending, progressive dies, tungsten carbide precision dies
- Stamping
- Injection moulding

Date of establishment: 1989 Turnover in 2016: 4 100 000 euros Employees: 55

About the company

AS Hevea is a part of FormgummiGruppen that consists of four wellestablished companies. Our main expertise is manufacturing moulded rubber parts, extrusion, rubber lining, roller covering, designing and tooling. We are flexible and fast. When you contact us, we respond quickly with information needed to place an order or answer all the questions that might rise. We will help you find the best material for your product and also the lowest-cost production method.

Main activity

Manufacturing of technical rubber products. Impellers, gaskets, seals, hoses, bumpers.

We offer

- Rubber-metal-plastic bonding
- Impellers
- Gaskets
- Seals
- Bumpers



AS Hevea

Contact Person: Stiven Palmse

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website: www.hevea.ee



Nuia PMT AS

Contact Person Arne Tae

Phone nr +372 4354562

e-mail: arne.tae@nuiapmt.ee

website: www.nuiapmt.ee

Date of establishment: 1991 Turnover in 2016: 4 370 000 euros Employees: 72

About the company

Nuia PMT AS is manufacturer hydraulic cylinders and welded steel constructions. Our main clients are forestry-, agriculture- and construction machine manufacturers and construction companies in Estonia. The management system at Nuia PMT is based on the requirements of EVS-EN ISO 9001:2015 standards. The welding processes have been certified according to EN ISO 3834-2 and manufacturing of the steel structures according to EN 1090-1. We have right to mark our products with CE.

Main activity

- 1. Design and manufacture of hydraulic cylinders
- 2. Manufacture of welded steel constructions

We offer

- Design and manufacture of hydraulic cylinders
- CNC- turning and milling
- Plasma cutting
- Bending
- Welding
- Surface treatment
- Assembling



Plastone OÜ

Contact Person Maarika Kuhlberg

Phone nr +3725135112

e-mail: maarika.kuhlberg@plastone.com

website: www.plastone.com

Date of establishment: 2005 Turnover in 2016: 8 750 000 euros Employees: 59 About the company Plastone is contract manufacturer of

Plastone is contract manufacturer of injection moulded plastic products since 1980. The products are used in following areas:

- electronics/electrical industry
- medical/healthcare industry
- leisure/sports products
- home appliances

Special techniques: clean-room production, sealing and hot melt moulding Certificates: ISO-9001, ISO-14001, ISO-13485. Plastone has one factory in Finland and two in Estonia.

Main activity

Injection moulding of plastic components, product assembly, mould manufacturing/repairing/maintenance. **We offer**

- Assistance in product design,
- Prototyping, 3D printing
- Mould manufacturing
- Raw material sourcing
- Manufacturing injection moulding, ultrasonic welding, product marking, assembly work, sealing etc
- Logistics



Radius Machining OÜ

Contact Person Alvar Sass

Phone nr +372 50 323 10

e-mail: alvar@radius.ee

website: www.radius.ee

Date of establishment: 2005 Turnover in 2016: 3 400 000 euros Employees: 45

About the company

Radius Machining OÜ is one of the leading metal and plastics CNC components machining company in Estonia. We are long-term partners for our customers who are in assembly, automotive, medical, industrial kitchens, furniture etc. sectors. We export 50% of our production to Scandinavia and further. Radius Machining supports customers with bufferstock service to help lower stock costs and fasten up delivery times. Radius Machining OÜ has ISO 9001, ISO 14000 and CE certificates.

Main activity

- CNC Turning
- CNC Milling
- Product assembly and
- testing
- Welding
- Engineering

We offer

- Professional CNC subcontracting services.
- Professional customer care (spoken languages FIN/ENG/SWE/EST/RUS)
- Series 25pcs 50 000pcs per order.
- Bufferstock for your production
- Semi and full assembly for your products.

RAPLA

Rapla Metall OÜ

Contact Person Kadi Maidre

Phone nr +372 5185115

e-mail: kadi@raplametall.ee

website: www.raplametall.ee

Date of establishment: 2010 Turnover in 2016: 1 700 000 euros Employees: 30

About the company

We are a family-owned company in Estonia. In year 2010 we acquired one company, who produced heating systems already since 1992. Today we are a leading company in producing boilers up to 200kW in Estonia. Our aim is to produce energy and sustainable heating systems, we can produce boilers up to 1 MW. Quality of production is guaranteed by using modern production technologies and by long-term professionality of employees.

Main activity

Main activities are production, sales and installation of heating equipment, and metal processing.

We offer

Boilers, accumulation tanks, burners, bunker, waste-handling presses, glass containers and metal constructions. Boilers are for various types of fuel: logs, wood chips, grain leftovers, wood granules, pellets, wood and peat briquette, sawdust and wood shavings. Metal processing services: lasercutting, forming, bending, welding, and drilling.



AS Saku Metall Allhanketehas

Contact Person Silver Lodi

Phone nr +372 509 3886

e-mail: silver.lodi@sakumetall.ee

website: www.sakumetall.ee

Date of establishment: 1991 Turnover in 2016: 14 000 000 euros Employees: 190

About the company

Founded in 1991, Saku Metall is focused on outsourcing projects for different industries. Portfolio includes products for lifting, HVAC, electronics, defence, doors and furniture. More than 95% of the production is exported, over 300 tons of different metals are processed on a monthly basis. Saku Metall uses modern technologies and efficient production processes to manufacture and treat highest quality products in a short lead time. The company complies with ISO 9001:2015, ISO 14001:2015, EN ISO 3834-2:2005, EN 15085-2 level CL1 quality standards. There are over 190 employees working in the company currently.

Main activity

Subcontracting company specialized in up to 8mm sheet metal cold-rolled, galvanized, stainless steel and aluminium processing.

We offer

- Serial production
- Engineering
- Product development
- CAD modelling
- Prototype production
- Tool development
- Testing
- Powder coating
- Assembling
- Supply chain activities
- Packaging solutions



TB Works OÜ

Contact Person Avo Vest

Phone nr +3725048582

e-mail: avo.vest@technobalt.ee

website: www.technobalt.ee

Date of establishment: 1995 Turnover in 2016: 4 500 000 euros Employees: 70

About the company

Company is engaged in manufacturing of complex high-quality machines and precision details mainly for mining and pulp and paper industries. Company has developed a complete production process from storing of raw materials, welding and mechanical processing to painting, assembly and final testing.

Company is well-experienced in using different materials such as steel, high resistant steel (Hardox), acid-proof stainless steel (AISI 316, Duplex).

Main activity

Contract manufacturer of small and medium series and project based products for technological industry.

We offer

Wide machinery ranges from cutting, bending and welding until machining, finishing and assembly for stainless and carbon steel products.



Enterprise Estonia Helsinki

Contact person: Irene Surva-Lehtonen Trade advisor

Phone: +358 44 7666 420 e-mail: <u>irene.surva-lehtonen@eas.ee</u> website: www.eas.ee

Business profile

Enterprise Estonia (EAS) is the largest public organization in Estonia promoting economic development and supporting entrepreneurship by encouraging export and attracting foreign direct investments.

We offer

Suppliers search

Assistance in finding appropriate Estonian suppliers

- FREE consultation and search of Estonian suppliers according to buyers' requests
- Provision of information on Estonian companies, products and services
- Setting up initial business meetings

Lithuanian Companies



3d prototipai	Main markets: Europe
Legal form: Limited liability company (UAB)	Business profile: 3D Printing / Engineering Design. Metals and
Address: Savanorių ave. 235, Vilnius	Industrials plastics printing. (Tool Steel / Stainless Steel, Cobalt Chrome /
Phone: +37067111355	Inconel) (PA / ABS).
E-mail: vilius@3dpro.lt	UAB "3D Prototipai" is one of the first and biggest 3D Printing and
WWW: http://3dpro.lt	prototyping center in the Baltic States. We help companies to develop
Contact person: Vilius Koloskovas	prototypes in metal and plastic and also offer a unique solution for serial
Position: Sales Manager	production in the additive manufacturing way. With our experience in
Phone: +370 67111355	engineering design, we could offer our clients much cheaper parts with
Languages: English	very fast delivery terms. Our creativity is infinite and after the first contact,
	we help to find out which 3D printing method fit the best your product.
Number of employees: 6	Looking for cooperation in the area of: Subcontracting/metal/plastic.
Year of foundation: 2013	Technology facilities in company: DMLS / FDM / MJP/ SLS / Vacuum
Turnover in 2016 EUR: 0,3 mil. Eur	casting.
Turnover in 2015 EUR: 0,1 mil. Eur	

electronic house uab

Electronic House UAB Legal form: Limited liability company (UAB) Address: S. Dariaus ir S. Girėno g. 149, LT-02189 Vilnius Phone: +370 5 2306751 E-mail: mj@electronic-house.lt WWW: http://www.electronic-house.lt/ Contact person: Mindaugas Jukna Position: Sales Executive, International Sales Phone: +370 620 46736 Languages: English, Russian

Number of employees: 77 Year of foundation: 2000 Turnover in 2016 EUR: 4,7 mil. Eur Turnover in 2015 EUR: 3,9 mil. Eur Main markets: Nordic countries, Netherlands, UK. Business profile: Electronic House UAB, the Danish owned company, based in Lithuania, is a fast growing Contract Manufacturer (CM) of the wire harnesses and cable systems. Electronic House can offer high quality and cost attractive products and services such as: cables processing, high pressure over-molding, wire harness assembling, electrical panel building and etc. Our competitive advantages – cost attractive, short lead-time and flexible workforce. Looking for cooperation in the area of: HVAC, Lightning, White goods, Industrial machinery, Communication systems, Power distribution. Certificates in use: ISO 9001-2008, ISO 14001-2005, UL/CSA approved, IPC-WHMA-A-620B, IPC-A-610, ROHS/REACH compliant Technology facilities in company: wire preparations, cable termination, cable assemblies, wire harness assemblies, over-molding, cable marking, soldering IPC, ultrasonic welding, coiling, electrical panel building.



Eurokubas UAB	Main markets: Baltic countries, Scandinavia, Germany
Legal form: Limited liability company (UAB)	Business profile: EUROKUBAS specializes in cable and wire
Address: Pergales st. 32, Daugai	processing according customers' specifications. We make high-tech
Phone: +370 650 21699	custom cable assemblies and harness in medium to low volume batches
E-mail: kristina@eurokubas.lt	and deliver to customers' facilities exactly when they need it and how
WWW: http://www.eurokubas.lt	much they need it.
Contact person: Kristina Juskeviciute	Looking for cooperation in the area of: manufacturing custom cable
Position: project manager	assemblies for OEM and CEM customers
Phone: +370 650 98663	Certificates in use: ISO 9001:2015, IPC WHMA 620
Languages: English	Technology facilities in company: fully automatic wire processing
	machines, a number of bench presses, taping machines, heating tunnels.
Number of employees: 39	
Year of foundation: 2002	
Turnover in 2016 EUR: 2 mil. Eur	
Turnover in 2015 EUR: 2 mil. Eur	



Main markets: Our experience lets us manufacture parts and
constructions for various industries - forestry, agricultural, furniture
medical, construction, food, interior, and etc.
Business profile: metal processing subcontractor, one of the most
modern companies in the Baltic States. Subcontracting is our main
activity.
Looking for cooperation in the area of: our main customers: Forestry,
agriculture equipment manufacturers, furniture producers.
Certificates in use: ISO 9001, ISO 14001, EN1090, OHSAS 18001
Technology facilities in company:
Fortas performs wide range of services:
- Engineering, developing
- 2D Laser cutting (4 devices)
- 3D laser cutting
- Punching (2 devices)
- Bending (5 devices)
- CNC Turning-milling (3 devices)
- Welding (manual, contact, welding with robots)
- Powder coating (2 lines), Decorating
- Assembly, packing
Fortas produces semi-finished and finished products. We have Know-
how and long term experience.



Iremas	Main markets: Sweden, Finland, Germany
Legal form: Limited liability company (UAB)	Business profile: UAB IREMAS is one of the largest metal processing.
Address: Jonalaukio k., LT-55296 Jonavos r.	manufacturing, erection, repair, design and maintenance service
Phone: +370 349 56742	providers in Lithuania.
E-mail: a.lisonka@iremas.lt; r.velaniskis@iremas.lt	Looking for cooperation in the area of: Non-Standard equipment
WWW: http://www.iremas.lt/	manufacturing, welding, coating and assembly.
Contact person: Aidas Lisonka	Certificates in use: ISO 9001, ISO 14001, OHSAS 18001, ISO 3834-2
Position: Deputy Commercial Director	ISO 3834-3, EN 1090-1, EN 1090-2, 97/23/EEB
Phone: +37068628735	Technology facilities in company: machining, welding, coating and
Languages: English, Russian, German	assembly.
Number of employees: 650	
Year of foundation: 1998	
Turnover in 2016 EUR: 27 mil Eur	
Turnover in 2015 EUR: 30 mil Eur	



Metalo valdymo projektai UAB	Main markets: Europe
Legal form: Limited liability company (UAB)	Business profile: Production equipment engineering, manufacturing and
Address: Pramonės g. 5, LT-94102 Klaipėda	maintenance. Lavango is a modern manufacturer of contemporary food
Phone: +370 46 347552	industry technologies. We provide integrated solutions encompassing the
E-mail: e.lukosius@lavango.lt	implementation and management of wide-spectrum manufacturing
WWW: http://www.lavango.lt/	processes. Our activities are based on the long-term experience from
Contact person: Edvardas Lukošius	manufacturing advanced, ergonomic, and long-lasting food industry
Position: Sales Manager	equipment.
Phone: +37067402087	Looking for cooperation in the area of: food processing equipment
Languages: English, Russian, Lithuanian	manufacturing.
	Certificates in use:
Number of employees: 28	Technology facilities in company: CNC laser cutting, bending, welding.
Year of foundation:	Engineering.
Turnover in 2016 EUR: 0,03 mil. Eur	
Turnover in 2015 EUR: 0,005 mil. Eur	



Progresyvūs štampavimo sprendimai UAB	Main markets: Europe
Legal form: Limited liability company (UAB)	Business profile: The main company's activity is manufacture of
Address: Jonavos g. 68A, LT-44191 Kaunas	stamped and deep drawn parts, as well as components from all common
Phone: +370 686 27232	steel and stainless steel types, nonferrous metals from 0.5 mm to 12 mm
E-mail: d.volskis@histeel.lt	material thickness on stamping machines of from 30 to 630 tons pressing
WWW: www.pro-stamp.lt	capacity; development and production of single and progressive dies;
Contact person: Dainius Volskis	resistance welding and customized mechanical assemblies.
Position: Director	Looking for cooperation in the area of: Automotive; other branches,
Phone: +37068627232	where stamping parts are needed.
Languages: English, German, Russian	Certificates in use: TS16949, ISO9001, ISO4001
Languages. English, German, Russian	Technology facilities in company: stamping, deep drawing, resistant
Number of employees, 120	
Number of employees: 130	welding, assembling. Design and production of stamping tools.
Year of foundation: 1994	
Turnover in 2016 EUR: 5.6 mil. Eur	
Turnover in 2015 EUR: 5.5 mil. Eur	