



Happy New Year!

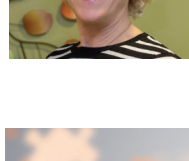
It's sometimes very puzzling. Why do wrinkles, dark spots and unwanted hair appear on one face and not another's? Why do some people suffer with acne, scars and blotches while others go through life with a seemingly flawless complexion?

The answers are many and varied. We inherit. We age. We come in contact. We suffer the consequences of overexposure to the sun, disease, diet, accident or poor judgment.

The good news is that, in most cases, we can solve your personal complexion puzzle. Modern medicine and the advanced technologies we offer enable us to manage, correct and, in many cases, reverse skin conditions that tarnish your appearance.

Winter is the perfect season and our winter specials are the perfect opportunity to rid yourself of those nagging imperfections and **"turn back the hands of time."**

You can begin with our **Free, No Obligation Skin Analysis**. Make your appointment today...and chase the winter blues away.



*Dr. Frankel*

"Protect your birthday suit...wear your sunscreen daily!"

## FREE VISIA Skin Analysis



The professional advice of a board certified dermatologist or medical aesthetician, combined with our state-of-the-art VISIA Complexion Analysis System, is the best way to most accurately analyze and determine the treatment options and skin care products to solve your personal complexion issues.

**Make your appointment today.  
It's FREE and there's no obligation.**

## Tips & Products for Winter Skin Care



Winter's cold can bring more than a rosy glow to your cheeks. It can dry out your skin and lead to flaking, cracking and even eczema. Indoors, heat only adds to the problem. Here's some simple advice to protect your skin:

### 1. Seek Specialists

Troubleshooting an existing skin condition or protecting against a new one is best served with professional advice. Start with our **free skin care analysis** for the best skin care regimen and products for your personal needs.

### 2. Moisturize

It's essential that your skin retain moisture and your moisturizing routine in winter should be different as weather conditions change. Choose a solution like our exclusive **ZO Medical Growth Factor Serum or Overnight Recovery Crème**. They create a protective layer on your skin better than your average drugstore creams or lotions. To learn more, read our January blog linked below focusing on the importance of moisturizing in winter.

### 3. Wear Sunscreen

Sunscreen is not just for summertime. Winter sun, combined with snow glare, can damage your skin. Re-apply frequently, especially when skiing or sledding with the kids.

**We offer numerous sunscreen options for winter.**

### 4. Humidify

Central heating systems blast dry air throughout your home and workplace. Humidifiers add more moisture to the air, which combats dry skin.

### 5. Hydrate

Drink lots of water. It helps your skin stay more elastic and younger looking. It's also good for your overall health. And remember, alcohol and caffeine are diuretics. They can dry out your skin, as well as the glow in your appearance.

## Chase Away Those Winter Blues with Our Winter Specials

Enjoy the peace of mind that each of our skilled and licensed aestheticians are trained and experienced in the artful administering of all of our treatments.



"I love the **Resolve** treatment to improve texture, tone, and mild laxity of the skin with no downtime. This treatment continues to build collagen over time to keep your skin looking its best."

**Kristin Gaucher, Licensed Aesthetician**

## Laser Solutions

Our proprietary **Picoway Resolve Laser** treats all skin types to resolve your issues with pigmentation, skin irregularities and signs of aging

...and there's no downtime.

**Now \$225 (reg \$275)**



"**Sculptra** is like no other injectable. It enables your own body to build collagen with subtle, natural, long lasting results. Whether you're looking to refresh, add volume, or support laxity in the skin, everyone can benefit from **Sculptra**."

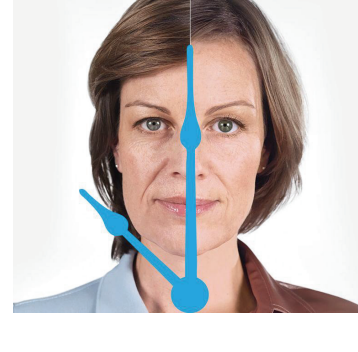
**Sarah Beatrice, RN, Advanced Aesthetic Nurse**

## Sculptra Aesthetics

This unique treatment restores your skin's inner structure for a more youthful appearance.

**Purchase a Package of 4 Treatments  
and receive a FREE syringe of Restylane Lyft or Silk**

**Now \$2,400 (reg \$3,400)**



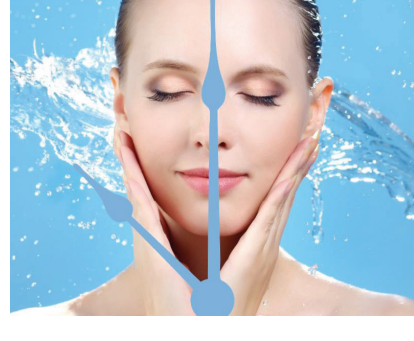
"**Dermaplaning** physically exfoliates dead skin cells for a healthier, brighter, smoother complexion, especially for mature skin. It's especially beneficial before a **HydraFacial**, allowing for deeper product penetration and maximum results."

**Jenny Amaral, Licensed Aesthetician**

## Complexion Solutions

Combine our popular **HydraFacial** (reg \$150) and new **Dermaplaning** (reg \$200) treatments for the brightest, glowing complexion and makeup base ever. Together, this special combination exfoliates, peels, extracts, corrects, boosts and nourishes your skin.

**Now \$200 (reg \$350)**



"For optimal results, the **ZO 'Getting Skin Ready' System** is essential to combine with your treatments. This exclusive line not only prepares your skin for cosmetic treatments, it provides daily skin maintenance and overall skin health."

**Jessica Joganow, Licensed Aesthetician**

## FREE ZO Beautiful Hands Kit

(reg \$56)

Purchase of any 2 next generation ZO Skin Health products and, while supplies last, receive a

**FREE ZO Beautiful Hands Kit**



## We are Proud to Introduce ISDINCEUTICS

Discover the perfect combination of dermatology and aesthetics, of science and beauty.

Discover your perfect beauty routine with our revolutionary new line of **Isdin products** to help you maintain the appearance of beautiful skin.

## Refer a Friend

Refer a **NEW CLIENT** and earn **20% OFF** any service!

Ask us about

**Dermapen**  
Advanced skin needling innovations

Treatment for scars, fine lines and wrinkles

**SPAFINDER**

**SPAFINDER**  
SPAFINDER.COM

**SkinTalk**  
with the  
**SkinDoc**

The official blog of Dr. Ellen Frankel

This month's topic:  
**The Importance of  
Winter Moisturizer**

[Click here to read more](#)

The Fine Print

All specials in this newsletter expire on March 31, 2017 and cannot be combined with one another or any other offers. No further discounts apply to prescription products. There are no refunds or substitutions on series or Gift Card purchases. For the safety of our patients, it is not our policy to save vials of toxins or fillers.

Don't miss out! Call today as our specials cannot be extended!