



TRT in for the long haul with Hiab

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In order to serve our current loyal Hiab customer base and new customers in the best possible way in the New Zealand market, Hiab has entered into an agreement with Tidd Ross Todd Limited (TRT). From November 26 2018 TRT will be Hiab's new partner in New Zealand, handling the full range of Hiab equipment and services.

Hiab is the world's leading provider of on-road load handling equipment, intelligent services and digitally connected solutions.

TRT has a comprehensive, nationwide sales and service network in New Zealand and will be the sole distributors for HIAB cranes, Zepro tail lifts, Multilift demountables and skiploaders, Jonsered log cranes and recycling cranes, and Moffett truck-mounted forklifts.

A key part of the delivery will be stocking genuine aftermarket parts and supporting nationwide fitting agents and service outlets.

TRT has been a leader in the crane and manufacturing sector for more than 50 years, with four business divisions – cranes, manufacturing (including heavy transport trailers), truck and trailer parts and service – and is ideally placed to manage Hiab's distribution in New Zealand.

The new arrangement supports Hiab's goal of expanding its market in New Zealand and ensuring our customers are our number one priority.

"TRT has an experienced team with the internal systems and structures in place to manage all aspects of our distribution and maintenance," said Steve Coonan, Hiab Head of Sales and Service SEA and Importer Markets.

"This partnership will give NZ businesses access to specialist advice, equipment and maintenance all from one company at multiple locations." Steve said.

TRT Engineering Director Robert Carden will be leading the integration. "We are committed to a seamless, focused service for Hiab customers," he said.

TRT Chief Operations Officer Lawrence Baker has also played an integral role in the distribution deal. "The Hiab distribution partnership continues to build on our growth and aligns perfectly with our overall business strategy," he said.



For more information, please contact:

Steve Coonan, Head of Sales and Service SEA and Importer markets, Communications, Hiab; tel. +61 439 902 760, steve.coonan@hiab.com

Robert Carden, Engineering Director, TRT; tel. +64 27 492 8953, rcarden@trt.co.nz

Hiab is the world's leading provider of on-road load handling equipment, intelligent services and digitally connected solutions. As the industry pioneer, Hiab's more than 3,300 employees worldwide focus on our commitment to increasing efficiency in our customers' businesses and to shaping the future of intelligent load handling.

Hiab's offering encompasses class-leading load-handling equipment, including HIAB loader cranes, LOGLIFT and JONSERED forestry and recycling cranes, MOFFETT truck-mounted forklifts, MULTILIFT demountables, and tail lifts under the ZEPRO, DEL, and WALTCO brands. Hiab's ProCare™ service, award-winning HiVision™ crane control system, and the HiConnect™ platform demonstrate our constant drive to provide intelligent services and connected solutions that add value for our customers. www.hiab.com

Hiab is part of the Cargotec Corporation. Cargotec's (Nasdaq Helsinki: CGCBV) sales in 2017 totaled approximately EUR 3.2 billion, and it employs over 11,000 people. www.cargotec.com