



...for the long haul

IN GEAR

AUGUST - SEPTEMBER 2021

PROUDLY NZ
OWNED & OPERATED



WIN!

THIS KAB GSX TRUCK/BUS SEAT



MEET THE TEAM

UPDATE FROM GAVIN

TRT PARTS

What a difference a year makes! We are pleased to be in our current position when compared to where TRT and the greater NZ economy was in July last year.

Like most businesses in the heavy commercial vehicle and construction sectors we are experiencing strong levels of enquiry, moving from a position of keeping jobs, to one of trying to find capable qualified people for almost every business unit. We are fortunate to be in this position, but with continued low rates of unemployment, closed borders and low immigration, I expect this will continue to create productivity issues for most NZ businesses for some time to come.

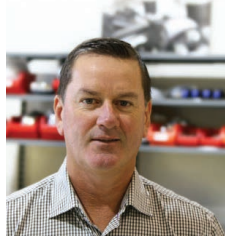
Supply issues continue to challenge our inventory and purchasing teams. International supply chains in other parts of the world have caused a knock-on effect. Inflationary pressure on container options into New Zealand remain at almost extortionary rates, which has seen landed freight costs increase up to 110% over the past 10 months. Our inventory team are doing their best to negate the impact. However, freight increases combined with rising prices of raw material, like steel, has led to inevitable price increases of whole goods and parts.

Despite these upward pressures, this issue of In Gear has plenty on offer.

You tell us the deal you want, and we will create a hot deal, tailored to your operation. We will then lock in this personalised deal on your account until the end of September 21.

Our people are important to us and to you. Inside, we profile some of our territory, branch, and key sales managers across the business. Get to know us and learn what makes some of our team tick. Remember – we are here for you across NZ, getting you back on the road and helping you optimise your business.

Thank you for your continued support. Let us put a hot deal together for you this month!



National Sales Manager,
Gavin Halley



PARTNERS IN YOUR SUCCESS

We Know What It Takes



EXTENSIVE RANGE

What We Don't Stock, We'll Source



EXPERTS IN OUR FIELD

We Can Solve It



KEEP YOU MOVING

Right Part, On Time

WHAT'S HAPPENING



TRT Ambassador Dave Carden stopped by to catch up with our Manufacturing Apprentices during class time.



Thomas Nisbett has made the move from the customer service desk to be our new Christchurch Central Territory Manager.



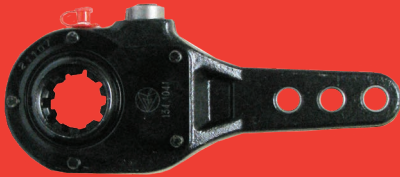
Nice bit of work by the TRT Repair Bay. This trailer unit was in 2 parts until George and Steve worked their welding magic. The next step was adding a custom-made piece for more support.



Ari Just joins TRT as a Territory Manager for Auckland North. Ari is from Te Kauwhata, he has experience in the heavy transport industry at Kenworth and DAF.



HOT DEALS



Universal Slack Adjuster
10 Spline 5,6,7" Holes
MDKN47001

\$21.00+ EA

SAVE OVER 20%



Hino Torque Rod Bush
Suit most Japanese applications
HIS40JJ-E0090

\$47.90 EA

SAVE 20%



Lined Brake Shoes
4705 Q Plus 15"x7"
comes with Hardware Kit
FL4705QLS

\$95.00+

SAVE OVER 40%

ROTOR AND PAD COMBO

To suit BPW TSB3709

2 x Rotors
FL0308834167
1 x Pad Set
FLPD210-K030

\$495.00

SAVE OVER 35%



SIZZLER

Sampa Air Spring
To Suit ROR Flexair Suspension
SASP554157KP05

\$115.00

SAVE 50%!

YOUR HOT DEAL HERE



- 1 Choose a part you want a hot deal for
- 2 Tell your territory or customer service rep
- 3 They will get you the hottest deal on that part
- 4 Order your hot deal!

One part deal per customer. You must have a current business account with TRT. Offer is valid until 30.09.2021 See our website for full terms and conditions.

Prices shown exclude GST & freight and are valid from 1st August to 30th September 2021 or while stocks last. No further trade discounts apply to deals shown.



www.trt.co.nz

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MEET THE TEAM THAT MAKE IT POSSIBLE



Stephen Forster - Branch Manager Hamilton Parts

Best part about working with your customers?

Seeing them leave happy.

Best concert you've been to?

Foo Fighters.

What was your first job?

Grill assistant.

Dream holiday destination?

Maldives.



Michael Dyer - Territory Manager

What does TRT do better than anyone else? Our range of products and expertise to back it up.

Best concert you've been to?

Eminem at Optus Stadium, Perth.

Best career lesson you've learned so far? Listen to the older guys and they'll teach you, I've learnt a lot over 10 years.

Favourite sport or hobby?

Rugby.



Zane Bodiam - Territory Manager

Best part about working with your customers? Learning about what they do, and hearing about their after work antics.

Dream holiday destination?

Croatia.

What does TRT do better than anyone else?

Cover a huge range of parts OEM & After market, fast service and good banter.

Best concert you've been to?

Metallica, Guns & Roses, Eminem, Six60, LAB, Netsky.



Stephen Rayner - Territory Manager

What was your first job?

Apprentice mechanic/welder

Favourite sport or hobby?

Football.

What does TRT Parts do better than anyone else?

The service we provide.

Best concert you've been to?

The Police.



Darrel Keene - Territory Manager

Best concert you've been to?

Rolling Stones.

What was your first job?

When I left school I completed a mechanical apprenticeship.

Dream holiday destination?

Anywhere in the South Island and prior to covid, Italy.

What does TRT do better than anyone else?

Listen to customers needs and treat every person you deal with on an equal basis.



Brent Lucas - Branch Manager Auckland Parts

Best career lesson you've learned so far? Own your shit, no one is perfect.

Favourite sport or hobby?

Downhill mountain biking.

What was your first job?

Chain Man.

Dream holiday destination?

Samoa.



Brad Sare - Territory Manager

Favourite sport or hobby?

Basketball and speedway.

Best part about working with your customers?

The relationships I've built along the way and the service I can provide them.

Favourite food?

Pies.

Best career lesson you've learned so far?

You learn everyday on this job and own your mistakes.



Ed Foster - Branch Manager Christchurch Parts

Favourite sport or hobby?

I really enjoy shooting sports – it is one of the true equalizers, in that old, young, male or female can all compete and win against each other on any given day.

What does TRT do better than anyone else? We rely on each others strengths and between us we can usually solve any problem.

Dream holiday destination?

USA or Rarotonga.

What was your first job?

Mowing lawns for the local pool.



**Chris Wild -
Territory Manager**

Favourite food?

A good curry.

Best part about working with your customers?

A lot of the customers have become good mates over the years making the job more enjoyable.

What was your first job?

Lyttelton Forklift Services.

Best concert you've been to?

Eagles live in Dunedin.



**Barry Munro - Hiab Senior
Sales Engineer South Island**

Best part about working with your customers?

Providing, helping and supporting customers to purchase the right HIAB for their business.

Favourite sport or hobby?

Spending quality time with Grandchildren, Motor Racing and Rugby.

What was your first job?

Mechanic.



**Alistair Silcock -
Hamilton Service Manager**

Best part about working with your customers?

The challenge of turning unhappy customers into advocates

Favourite sport or hobby?

Tramping with family.

Best concert you've been to?

Paul McCartney.

What does TRT do better than anyone else?

Always look to deliver the best outcome for our customers.



**Glen Harnett -
Trailer Sales**

Favourite food?

Crayfish.

Favourite sport or hobby?

Golf – all sports.

What was your first job?

Worked for Doug Morris in Huntly delivering and installing whiteware, tv's etc.

Best career lesson you've learned so far?

Don't judge your customers by the way they look, dress or what car they drive.



**Hillary Naish - National
Sales Manager – Hiab/Zepro**

What was your first job?

Design Engineering – Aviation Industry.

Dream holiday destination?

Japan.

What does TRT do better than anyone else?

Deliver not just great product, but solutions.

Favourite food?

Paella.



**Dean McIlroy -
Crane Sales**

Best career lesson you've learned so far?

Do the small things well and everything else will follow on.

Dream holiday destination?

Mauritius Island.

Best part about working with your customers?

Most crane customers have backgrounds in construction so are quite open, honest & down to earth.

Favourite sport or hobby?

Table tennis and chainsawing (not at the same time).



**Scott Brocket - Traction
Air Product Specialist**

Favourite sport or hobby?

Motorcross.

Best part about working with your customers?

Down to earth, understanding people with reasonable expectations.

Favourite food?

Homemade burgers.

Best career lesson you've learned so far?

Always stick to the truth.



**Grant Ferguson - Seats
& Traction Air Manager**

Best concert you've been to?

Def Leppard back in 2011.

What was your first job?

Sweeping floors at Fairview Motors 1984.

Favourite sport or hobby?

Fishing, diving, golf, grandad.

Best career lesson you've learned so far?

Communication – "It's not what you say its how you say it"

For contact details, please see page 8 or our website at: www.trt.co.nz



WIN!

THIS KAB GSX TRUCK/BUS SEAT



To go into the draw to win
send us a photo of your seat that needs
replacing via email or our Facebook page.

Email:
ingear@trt.co.nz
or your local rep!

 Facebook:
[@trtltd](https://www.facebook.com/atrtltd)



One entry per person. Entries close at 11.59pm 30th September 2021. Winner will be drawn and contacted by 8th October 2021. The winner will be announced on the TRT Facebook page. To enter this draw you must be over 18 years or older and located in New Zealand. Prize includes shipping within New Zealand, adapter plates are not included. Prize can not be exchanged for cash or equivalent value in products or services. Tidd Ross Todd Limited reserves the right to publish winners first names and company online and in print media. See our website for full terms and conditions.

BUILT TO PERFORM

With ZEPRO tail lifts, quality is never compromised. ZEPRO's flexible and accurate handling makes lifting and moving is smooth and controlled, keeping goods safe and delivered with precision. It will assist the driver to maximise uptime and work in a safe and effective way, regardless of your operation or environment.

Keep your tail lift running and minimise downtime with genuine ZEPRO parts from TRT.

Maintain your tail lift performance and safety. Talk to your rep about ZEPRO unit and parts options today.

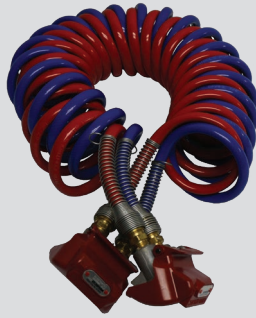


EVERYDAY DEALS



Pin & Bush Assembly
To suit Fruehauf with 2"Pin
AUTRK5384HD

\$59.50
EA



Air Suzi with Duomatic Couplings fitted
AMSUZIKIT

\$175.00+
EA



Spring Brake Type 3030

AL3030SB

Spring Brake Type 2430

AL2430SB

\$65.00+
EA

FRAS-LE LINED BRAKE SHOES

COMES WITH HARDWARE KITS



4515 Q-PLUS
FL4515QLS

\$95.00+



4720 Q-PLUS
FL4720QLS

\$105.00+



ROR BMX 350x200
FLRW21221LS

\$160.00+

FRAS-LE BRAKE PADS



To suit DX195 Caliper
FLPD138-K10-930

\$135.00+



To suit ELSA195 Caliper
FLPD130-K19-930

\$150.00+



To suit PAN19 Caliper
FLPD131-K15-930

\$175.00+

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INSTALLATION

- Traction Air® CTI - E Series

What a line up! Recently we were lucky enough to install Traction Air CTI Systems on all 4 of these brand new Scania New Zealand G540 XT units for McCarthy Transport!

Traction Air is able to: Improve traction - Reduce tyre wear - Reduce damage to road surfaces - Provide greater fuel efficiency - Improve vehicle and driver safety.



CONTACT SCOTT ON **027 477 7383** FOR MORE INFO ON TRACTION AIR

PARTNERS



Please note, franchises are exclusive by region. Enquire at your local branch.

CONTACT

For 24/7 Parts Support Call Your Nearest Branch



PARTS

Auckland

- ☎ 09 262 0683
- ☎ 027 2881 660
- 📍 59 Ash Rd, Wiri, Manukau
- ✉ akparts@trt.co.nz

Hamilton (Head Office)

- ☎ 07 849 4839
- ☎ 027 6363 362
- 📍 48 Maui St, Te Rapa
- ✉ parts@trt.co.nz

Christchurch

- ☎ 03 741 2261
- ☎ 021 197 5807
- 📍 6 Brydone Road, Hornby South
- ✉ ccparts@trt.co.nz

SALES

Crane

- Dean McIlroy - Crane Sales
- ☎ 021 719 512
- ✉ deanm@trt.co.nz

Elton Petersen - Crane Service

- ☎ 021 0887 4742
- ✉ eltonp@trt.co.nz

Trailers

- Glen Harnett
- ☎ 027 282 8090
- ✉ glenh@trt.co.nz

Hiab

- Hillary Naish - National Sales Manager
- ☎ 021 486 862
- ✉ hillaryn@trt.co.nz

Barry Munro - South Island

- ☎ 021 288 3466
- ✉ barrym@trt.co.nz

Traction Air

- Scott Brockett
- ☎ 027 477 7383
- ✉ scottb@trt.co.nz

SERVICE & REPAIRS

- ☎ 07 849 4839 - 24/7 Call Out