

Questions and Answers

After 6 years of operations, the IGSS Drug Acquisition and Capacity Building (AMEDIGSS) project reaches its natural closing phase as it reaches its end. AMEDIGSS contributed to strengthening the relationship with companies, business chambers and suppliers who played a fundamental role in the continuous supply of medicines and medical supplies for 120 medical units and in important advances for kidney health in the country.

Questions and Answers

¿En dónde podemos encontrar la información de cada licitación? Where do we find the information for each bid?

Bids done by UNOPS are published in the United Nations Global Marketplace -UNGM- portal (<https://www.ungm.org/Public/Notice>). To locate it, you must use the tender identifier code to make the query. For easy reference, the list of tenders carried out within the framework of the AMEDIGSS project is shared below:

No.	Award year	Bid Code	Name of Bid	NOG No. (Guatecompras)
1	2017	UNOPS/GUA/ITB-07/2017	Acquisition of 32 medicines for the Guatemalan Social Security Institute	5795001
2	2017	UNOPS/GUA/ITB-II/2017	Acquisition of 97 medicines for the Guatemalan Social Security Institute	5912466
3	2017	UNOPS/GUA/ITB-I3/2017	Acquisition of 216 medicines for the Guatemalan Social Security Institute	6010202
4	2017	UNOPS/GUA/ITB-I4/2017	Acquisition of 599 medicines for the Guatemalan Social Security Institute	7003315
5	2018	UNOPS/GUA/ITB-I7/2018	Acquisition of 533 medicines for the Guatemalan Social Security Institute	7945647
6	2018	UNOPS/2018/5953	Treatment for Deep Bilateral Congenital Hearing Loss through cochlear implant that will consist of: Cochlear Implant System (40), assistance during the surgical procedure, post implantation verbal auditory rehabilitation service, calibration and preventive maintenance of the cochlear implant, during two (2) years after the implementation in Guatemala City, Guatemala.	9307990
7	2019	UNOPS/2019/10768	Acquisition of Irbesartan for the Guatemalan Social Security Institute (IGSS)	10840893
8	2019	UNOPS/2019/9868	Acquisition of 14 medicines for the Guatemalan Social Security Institute	10624341
9	2019	UNOPS/GUA/ITB-I9/2019	Acquisition of 264 medicines for the Guatemalan Social Security Institute (IGSS)	10540466
10	2020	ITB/2020/I7980	Supply of Rapid Swab Test Kits for SARS-CoV-2 viral antigen detection (COVID-19) for the Guatemalan Social Security Institute (IGSS)	N/A
11	2018	UNOPS/2018/6933	Supply of inputs, equipment under the loan for consumption modality and related services for the performance of hemodialysis sessions in the "Panchoy" hemodialysis clinic in Antigua Guatemala, Sacatepequez, Guatemala.	9549420

12	2019	UNOPS/2019/8303	Continuous Ambulatory Peritoneal Dialysis Services (CAPD) and Automated Peritoneal Dialysis (APD) for the Guatemalan Social Security Institute (IGSS)	9956166
13	2019	UNOPS/2019/9182	Supply of equipment, inputs and related services for the performance of hemodialysis sessions and continuous renal replacement therapy sessions (CRRT) under outsourcing modalities (Phase I) and loan for consumption (Phase II), for the Guatemalan Social Security Institute (IGSS), in seven (7) peripheral centers.	10381554
14	2019	UNOPS/2019/11314	Supply of Outsourced Hemodialysis Services for the Guatemalan Social Security Institute (IGSS)	11082666
15	2021	ITB/2021/18890	Acquisition of 113 medicines for the Guatemalan Social Security Institute	14170639
16	2021	ITB/2021/19187	Acquisition of surgical medical material for the Guatemalan Social Security Institute-IGSS	14349442
17	2021	ITB/2021/24898	Acquisition of medicines based on active ingredient for the Guatemalan Social Security Institute - IGSS	15188140
18	2021	ITB/2021/33415	Acquisition of 25 medicines for the Guatemalan Social Security Institute - IGSS	16022882
19	2021	UNOPS/GUA/RFQ-EPP/48-2021	Acquisition of medicines for the COVID-19 emergency required by the Guatemalan Social Security Institute	16322460
20	2022	ITB/2022/44292	"Acquisition of Cochlear Implant Systems with standard electrodes, accessories, consumables and related services included for the treatment of profound bilateral congenital hearing loss for the Guatemalan Social Security Institute – IGSS".	18611419

What is an LTA?

An LTA (Long Term Agreement) is a written agreement between a United Nations system organization and a supplier established for a defined period for specific goods and services at designated prices or according to pricing provisions and with no legal obligation to order a minimum or maximum quantity. LTAs are used to ensure a reliable source of supply of goods and services at competitive prices, in accordance with previously defined terms and conditions.

What obligations do suppliers have after the closure of a Project with an LTA?

They must meet all the obligations agreed under number 4.1 onwards of Annex 2 of the General LTA Conditions, as well as in number 2.1 of the "General Requirements in Annex 3" of the LTA.

What happens to deliveries that remain pending after the operational closure?

Delivery of the latest orders made by IGSS are scheduled to and must be completed by January 31, 2023. Therefore, suppliers must deliver everything for which a purchase order and a delivery order have been issued. Deliveries relating to previous orders that may still be late must be completed on the same date. We trust to have your support to tell us about any pending deliveries that you have, so as to manage their receipt together with the Medical Unit before this period.

What happens with LTAs that supplier companies have signed even if they are still valid?

LTAs will continue to be valid until the date when they end and may be used if UNOPS signs another project/agreement with another institution. In this case, suppliers will be asked if they are interested in providing products/services within the framework of other projects/agreements.

When will payment be made for deliveries in January or for pending deliveries and for materials received from us by medical units?

All paperwork for payment claims must be submitted to UNOPS as soon as possible. The last payment date will be February 28, 2023.

What will happen with deliveries that we have not been able to make to medical units?

Careful follow-up is being given with the IGSS Technical Logistics Department to react quickly to possible pending deliveries. We have the support of our suppliers to immediately inform us of any difficulties that arise in scheduled deliveries.

What will happen with outstanding Invoices for deliveries where medical units did not turn in the paperwork?

We are coordinating with Medical Units to take care of pending paperwork for deliveries already made. We urge suppliers to tell their Key Accounts about deliveries made whose paperwork is pending in Medical Units to take action together with them.

How do you get a contract fulfillment release?

If your company needs it, you may request it from your key account by email.

If I send paperwork for payment on February 20, will you still process the payment?

Yes, for deliveries made up to January 31, 2023, medical units must deliver the paperwork within one week, at the most, so the supplier may submit its file for payment in advance of February 28, 2023, the date on which the last payments will be issued.

What will happen to the January 17, 2023 event: will it take place or not?

RFI/2022/44063 is a Request for Information to receive market feedback regarding the IGSS Basic Drug List, regarding innovative and/or more cost-effective alternatives. Said RFI is current and continues until its completion.

Could you tell me if there are still purchase requests pending issuance by UNOPS?

No, all IGSS requirements have already been sent by UNOPS to awarded suppliers. No more orders will be placed because there is no more budget available in the project for this purpose.

Does this closure of operations also apply to awards for Medical Equipment?

No, medical equipment awards belong to the INFRAIGSS Project. This closure is of the AMEDIGSS Project (only medicines, medical supplies and renal treatment services).

Since the start of the pandemic, no physical paperwork has been submitted to UNOPS. What will happen to those physical files that we suppliers have?

UNOPS does not and will not require physical files at any time, since we have digital files.

If a unit still needs products in January but there is no purchase order, can a new one be issued during January or not?

No more purchase orders will be issued for medicines and medical supplies; the last date to do this was December 2022. The project no longer has a budget for new orders or acquisitions.

Will there be a meeting with IGSS personnel to learn what the award process will be like and how it will ensure the availability of medicines for patients?

IGSS will continue with the supply process through other purchasing mechanisms available to it. At the moment, a meeting with IGSS personnel is not foreseen.

Will RFRT services be provided to our patients through January 31, 2023?

Services committed through AMEDIGSS for RFRT will be provided through February 28, 2023.

I would appreciate learning what will happen with the Peritoneal Dialysis and Hemodialysis Agreements still in force.

Long-Term Agreements will remain in force until their respective expiration dates and may be used, if

suppliers agree, in other projects/agreements that UNOPS signs with other entities. Renal treatment services (PD and HD) currently provided to IGSS within the framework of the AMEDIGSS project will be provided through February 28, 2023, because the Agreement signed between UNOPS and IGSS is finalizing.

The signed LTA expires on October 23. What is the plan to give continuity to HD treatments for patients now treated in our centers starting February 2023?

As of February 28, 2023, dialysis services provided through the UNOPS-IGSS agreement will be managed directly by IGSS, since the project will have reached its natural closing phase as stipulated in the agreement. As of that date, treatment continuity will be the responsibility of IGSS. As part of communication actions in this regard, a technical meeting was held with suppliers to report on key dates for this closing phase. As a result, frequently asked questions are reflected in this document.

How will RFRT LTAs expiring on October 23 be handled?

The Long-Term Agreements will remain in force until their respective completion dates and may be used, if suppliers agree, in other projects/agreements that UNOPS signs with other entities. Renal treatment services (PD and HD) currently provided to IGSS within the framework of the AMEDIGSS project will continue to be provided through February 28, 2023, since the Agreement signed between UNOPS and IGSS is finalizing.

Who (UNOPS or IGSS) is responsible for notifying patients of these changes?

IGSS is responsible for this communication to patients. UNOPS is formally and explicitly transferring the relevant alerts about the operational closure of the AMEDIGSS project to IGSS. In addition, the UNOPS Communication team is implementing a communication strategy aimed at different audiences and, in particular, patients and contractors, to inform them about the closure of the project, which is already being implemented (this Q&A is part of this strategy).

For more information please contact:

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