



Zero-Waste Inspired™

An eco-friendly product means less waste.

SUSTAINABLE

REDUCED CO² FOOTPRINT

RECYCLABLE



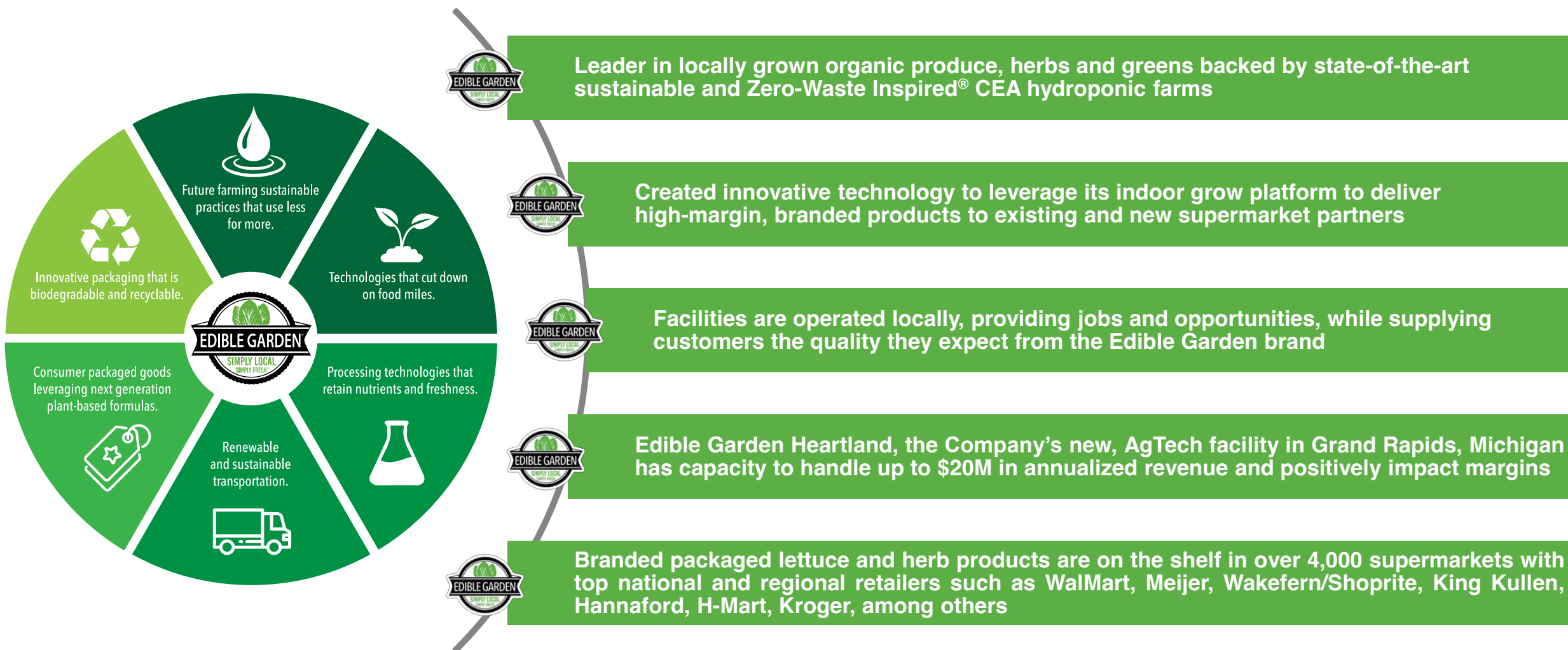
Presentation
June 2023

Important Notices and Disclaimers



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks, uncertainties and assumptions that are difficult to predict including with respect to the Company's growth strategies, financial performance, expansion into new distribution networks, and performance as a public company. The words "aim," "anticipate," "believe," "expect," "intend," "objective," "opportunity," "seek," "should," "strategy," "will," and similar expressions are intended to identify forward-looking statements. These forward-looking statements are subject to a number of risks, uncertainties, and assumptions, including market and other conditions, the Company's ability to achieve its growth objectives, and other factors set forth in the Company's filings with the Securities and Exchange Act Commission, including the Company's annual report on Form 10-K for the year ended December 31, 2022. Actual results might differ materially from those explicit or implicit in the forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. The Company undertakes no obligation to update any such forward-looking statements after the date hereof to conform to actual results or changes in expectations, except as required by law.

Investment Highlights



Industry Overview



Salinas Valley, California supplies 61% of all leaf lettuce and 56% of head lettuce in the United States. This concentration causes multiple issues.¹

Supply Chain & Environmental Issues

- This regional dependency contributes to long, complex distribution chains, with some produce traveling thousands of miles over several days before reaching store shelves.
- Traditional field farming is less prepared to support a growing world population, due to its reliance on large amounts of land and water.
- Large scale family farms make up just 3% of farms in the United States and 42% of overall production.

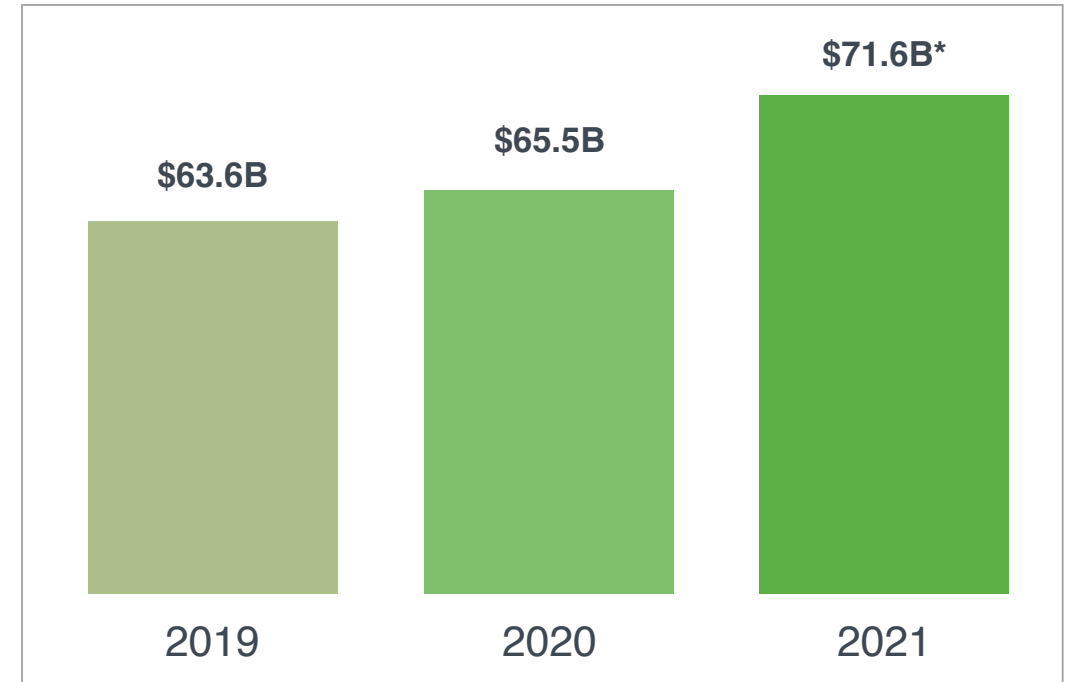
93% of consumers say they would buy more local food if it was available[†]

58% Of consumers would prefer to buy locally-grown produce[†]

¹ Farm Bureau Monterey | <http://montereycfb.com/index.php?page=facts-figures-faqs>

² IRI Integrated Fresh | 2021 produce sales pass 2020 in dollars; volume declines

Produce Industry Sales²



Meanwhile, Produce sales continue to increase rapidly.

*Leafy greens, baby greens, micro greens, herbs and lower volume varieties.

[†]CStoreDecisions: "Consumers Increasingly Value Local Foods"

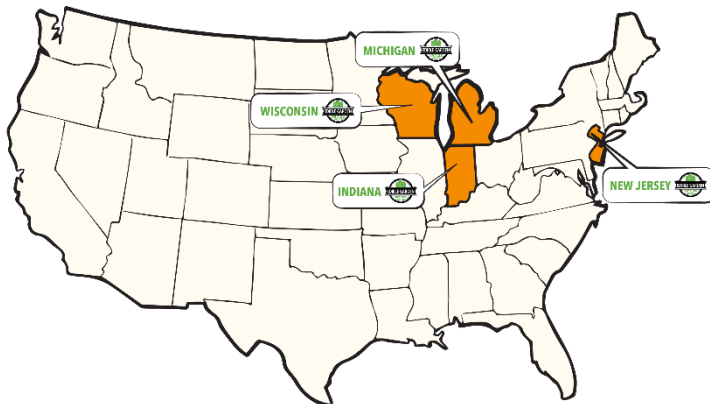
Edible Garden Overview



Edible Garden is a leader in locally grown organic produce, herbs and greens backed by state-of-the-art sustainable and Zero-Waste Inspired® hydroponic farms.

- The Company's flagship facility, new Midwest facility, and contract growers are located in the Northeast and Midwest and are solely dedicated to providing locally grown, cut and packed fresh lettuce and herbs.
- Fully operated by local farmers, these facilities provide jobs and opportunities while supplying customers the quality they expect from the Edible Garden brand.
- Branded packaged lettuce and herb products are on the shelf in over 4,000 supermarkets with top national and regional retailers such as WalMart, Meijer, Wakefern/ShopRite, King Kullen, Hannaford, H-Mart, Kroger, among others.

National Brand Power, Local Delivery



USDA Certified
Organic



GFSI
Certification



The Non-GMO
Project

Edible Garden is constantly striving to make our products better for both our planet and our customers

Edible Garden is Available at Major Retailers



Heartland - New Michigan Facility



Edible Garden acquired “Heartland” in August 2022, and officially launched on April 17, 2023. This 5-acre facility has been retrofitted with proven grow technology and will also serve as an incubator for R&D and new CEA technologies.



FACILITY CAPABILITIES:

- 5 acres of grow space
- Cut herb processing capabilities with a processing room on site
- 6 loading docks
- 5,000 SQ FT warehouse
- Heated with 2 boilers
- Existing floral business and positive relationships with customers



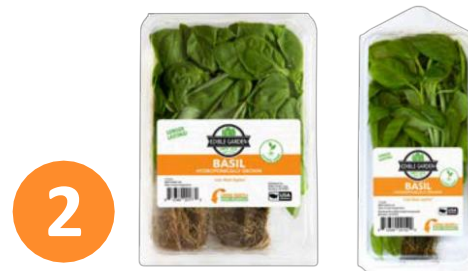
Products are grown in environmentally controlled, advanced CEA greenhouses using a strict traceability process while delivering on our Zero-Waste Inspired® mission of transparency & sustainability.

KEY

- 1 Bio-Based Sleeve
- 2 Hydro Basil
- 3 Self-Watering Display
- 4 Buttercrunch Lettuce



- **BIO-BASED SLEEVE**
- REDUCES CO₂ FOOTPRINT
- RECYCLABLE MATERIALS



- TENDER LEAVES, MORE FLAVOR
- CONVENIENT PACKAGING
- LIVING ROOTS = **MORE FRESHNESS**



- SELF-WATERING
 - 1-YEAR BATTERY LIFE
 - MOBILE
 - **STAYS FRESHER LONGER**
- PATENT PENDING #29/723,695
PATENT PENDING #62/972,258



- BUTTERY CRUNCH
- LASTS LONGER THAN OTHER LETTUCES
- GMO FREE
- **SAFE & SECURE - CONTAMINANT FREE**



Edible Garden “Fresh” Product Line



Edible Garden only provides fresh and organic produce options from sources they can trust.
100% Natural, USDA Certified Organic, and Non-GMO Project Verified

Potted Herbs & Hydro Basil



High volume & high margin organic potted herbs continue to drive brand awareness and market share.

Cut Herbs



Shrink saving cut herbs packaging showcases Edible Garden and retailer's commitment to less waste.



Edible Garden “Fresh” Product Line (continued)



Edible Garden only provides fresh and organic produce options from sources they can trust.
100% Natural, USDA Certified Organic, and Non-GMO Project Verified

Lettuces & Salads



Unique local greenhouse-grown salads program launched at Meijer leveraging advanced greenhouses in Connecticut, Illinois, Indiana, Michigan, New Jersey, New York, Ohio, and Wisconsin to improve freshness & reduce food miles.

Salad Kits



Facility Build-Out Services
PURE MICHIGAN



Pulp – Launching in Whole Foods Locations in Summer 2023



Fermented sauces & chili oils located in the refrigerated section of supermarkets, typically adjacent to the produce section, allowing us to leverage Edible Garden's distribution platform and brand recognition within this new and trending category of products.



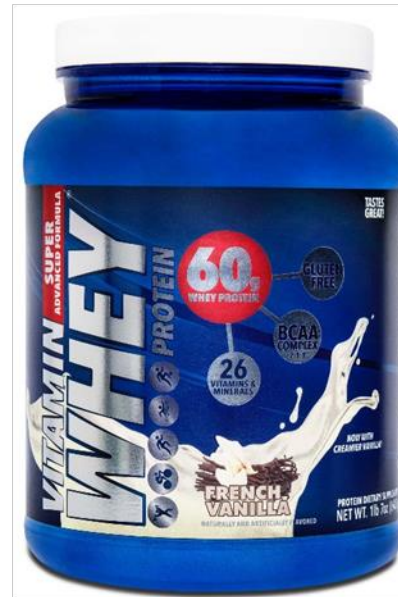
Functional Proteins



Edible Garden offers a line of advanced alternate & functional proteins to meet consumer lifestyle demands.

vitaminway™

VITAMIN ADVANCED FORMULA
WHEY
SPORTS NUTRITION



Micro Perforated Herb Bags

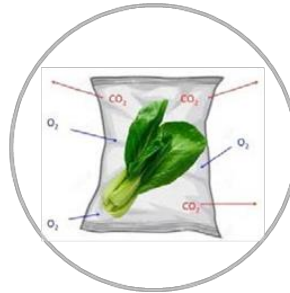


- Use herb bags that have micro-perforations that allow ethylene gas to escape from the product packaging
- Ethylene gas accelerates spoilage of herbs and lettuce.
- Able to extend shelf life of the product by allowing this gas to escape
- Cilantro is in good quality after 11 days vs. 7 days with other packaging

**Extended
SHELF LIFE!**

Breathable Film!
Controls OTR (Decay)

US PATENTS:
#6,441,340
#6,730,874
#7,083,837



Resealable (1.5oz)



Micro-CAP Laser Technology
Optimizes atmosphere inside the bag



Case Study in Innovation



Capitalizing on new ways to appeal to consumers' desire for fresh, local, safe and sustainable foods are among the trends we are capturing.

- **Problem:** Major Midwest retailer suffering from a lack of innovation in the herbs category combined with serious waste/shrinkage problems.
- **Solution:** A comprehensive, Zero-Waste Inspired[®], Edible Garden herbs program focused on increasing and expanding category profitability by reducing waste & shrinkage through innovation.

Results

- Increased Market Share
- Sales Growth
- Less Shrink/Waste



Patent Pending
Self-Watering Display



Bio-Based Sleeve



Breathable Bags



Max-Fresh
Living Items

GreenThumb – Supply Chain Efficiency



GreenThumb is a patented greenhouse management and demand planning system that helps EG track plants through their supply chain – driving efficiencies & profit; reducing waste.



Integrates in real-time with the cloud to monitor sales



Generates reports by category, product, customer, and farm



Provides dynamic pallet mapping for packout



Aggregates greenhouse activity to provide real-time inventory and availability reports



Provides a route management system for coordinating delivery logistics



Manages online ordering system with user controlled product availability based upon inventory

GreenThumb utilizes a proprietary algorithm that uses year over year sales data to develop customer specific and aggregate product specific forecasting for our greenhouses.

Committed to ESG Performance



Key Highlights

- Agricultural sector faces a number of environmental, social and governance (ESG) challenges including: Climate change, responsible land use and biodiversity, water stewardship and pollution, energy consumption, health and safety of workers and child or forced labor in certain commodity supply chains.
- Edible Garden's **Zero-Waste Inspired®** ESG/Sustainability Mandate marries innovative technology, advanced greenhouse growing techniques and local supply chain prowess & people to drive yields, lessen waste and reduce costs. This allows Edible Garden to put theory into practice - better demand planning, bio-based packaging & shrink saving displays for a reduced carbon footprint.

Select UN Sustainable Development Goals



Edible Garden's ESG commitment ---- global economic growth with meaningful environmental and social impact

¹The International Telecommunication Union (ITU) is the UN specialized agency in telecommunications, information and communication technologies

² In August 2019, the ITU-T Focus Group on Application of Distributed Ledger Technology (FG DLT) produced a [Technical Report on DLT](#) use cases. It references the Responsible Gold ecosystem (Case ID IND 006) as a positive contributor to SDG 1



Edible Garden: ESG By the Numbers *Zero-Waste Inspired*[®]



6 passenger car emissions were avoided



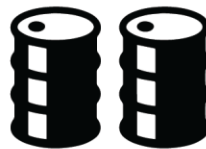
Recycled **32** metric tons of mixed recyclables



Saved **8,100** gallons of gasoline



136 metric tons of virgin plastic avoided



Conserved **200** barrels of oil



Avoided **2** tons of food waste via donation

*Edible Garden is a Giga Guru as part of its involvement with Walmart Project Gigaton. This chart reflects our contribution in 2022 calculated using the Walmart Gigaton Calculation Tool

Recent Events



- ✓ Introduced complete salad kits featuring our popular sustainable, locally grown, cut lettuce, and come with all the ingredients necessary to make a complete salad
 - Kits initially launched in Meijer retail locations across the Midwest
- ✓ Acquired the Pulp® line of all-natural, Non-GMO, preservative-free, and sustainable gourmet sauces and chili-based products marking the Company's initial entrée into the global sauces and condiments market
 - Pulp® product launch at Whole Foods Market's Mid-Atlantic and Southeastern retail locations beginning in the summer, 2023
- ✓ Partnered with the New Jersey Institute of Technology (NJIT) and the USDA in an EPA-funded joint research study, focused on the effects of nanobubble technology in a Controlled Environment Agriculture (CEA) setting.
- ✓ Embarked on a funded research study with the Auburn University Department of Horticulture regarding food safety issues and fresh produce contamination, such as listeria
- ✓ Named a FoodTech 500 company by Forward Fooding, a leading AgriFoodTech organization.
- ✓ Rolls Out “Garden Starters” in all Meijer and Wakefern/Shoprite retail locations



Investment Summary & Strategy



- Revenues increased 9.9% for the year ended December 31, 2022
 - Q1 2023 gross profit increased despite a slight decline in sales, as the company reallocated resources to more profitable customer and partner relationships, as well as several large orders that shifted to Q2
- Prior to the IPO, the Company was capital restrained
 - The IPO provided the Company much needed capital, which is now being prudently deployed
- Aggressively adding retailers and growing brand awareness—especially among the increasing number of consumers that care deeply about the quality of their food, environmental impact, and the supply chain
- Recent launch of Edible Garden Heartland, the Company's Zero-Waste Inspired®, multifaceted AgTech facility in Grand Rapids Michigan.
 - Offers the capacity to handle up to \$20 million in annualized revenue
 - Expected to positively impact margins
- **Project revenue growth in excess of 20% in 2023**
- **Goal of turning cash flow positive on a quarterly basis by year-end 2023**

Consolidated Balance Sheet



000's (\$)	As of March 31,	As of December 31,	As of December 31,	As of December 31,
Balance Sheet	2023	2022	2021	2020
	(unaudited)	(Audited)	(Audited)	(Audited)
Total Cash	\$ 3,948	\$ 110	\$ 31	\$ 5
Total Current Assets	6,019	1,753	1,160	1,065
Property and equipment, net	5,069	4,891	2,573	3,053
Intangible Assets, net	49	50	-	25
Other Assets	139	161	226	331
Total Assets	\$ 11,276	\$ 6,965	\$ 3,990	\$ 4,479
Accounts payable and accrued expenses	2,275	2,787	2,880	2,466
Short-term debt	373	2,042	4,209	-
Long-term debt, net of discounts	4,324	4,282	3,882	3,884
Long-term lease liabilities	9	34	126	204
Total Liabilities	\$ 6,981	\$ 9,145	\$ 11,097	\$ 6,554
Stockholders' Equity	\$ 4,295	\$ (2,180)	\$ (7,107)	\$ (2,075)

Management Team



Our customer focused, execution driven management team brings multiple years of corporate and finance experience



Jim Kras
CEO & Board Member

Jim's leadership in sustainability, eco-friendly products and social responsibility sets the tone at Edible Garden.

With over 25 years of experience in consumer products, Jim leverages his expertise to deploy a customer and consumer centric model.

Prior to Edible Garden, Jim's achievements include turning around the sports nutrition division of Nature's Bounty including brands - MET-Rx, Body Fortress and Pure Protein. At Ajinomoto, Jim structured the company's core North American CPG practice by focusing on retail partners & new products. Jim started his career on Madison Avenue at Dentsu/Carat and Grey Advertising.



Mike James
CFO & Board Member

Mike has served as Chief Financial Officer since our inception. In addition to this role, Mike served as CFO of Terra Tech Corp. from June 2010 until March 2020. Previously, he was the Chief Executive Officer and CFO of Inergetics, Inc.. Mike has also served as Chief Executive Officer of Nestor Inc.. He has held senior leadership roles at premier investment management firms including Moore Capital, Kuekenhof Capital Management and Buffalo Partners.



Scott Prendergrast
Chief Data Officer

Scott has served as Chief Data Officer since June 2020. Prior to joining Edible Garden, Scott served as VP of Technology for Springbok Energy Partners and Director of Digital Strategy & Analytics for Moroch Partners. He started his career after graduating Worcester Polytechnic Institute with a B.S. Aerospace Engineering with a position with Bechtel Corp in the Nuclear Piping Analysis department, working on refueling and NRC compliance at Comanche Peak Nuclear Power Plant and Browns Ferry Nuclear Power Plant.



Zero-Waste Inspired™
Thank You!

