

Team *night*



Workshop: Closing the Back Door

In this workshop, you will be speaking to our Next Steps teams:

- Resource Corner
- A-Team
- Growth Track

The purpose of this workshop is to teach our servant leaders how to not only get guests to be a part of our community, but then how to **RETAIN** them through:

- Relationships
- Strategy
- Vision

As a church, we are committed to **playing the long game** and being on the journey with those who call VOUS Church home. We want our teams to learn how to have intentional conversations and create moments to not only get them in the door but fully plugged into our community.

Here are the questions that we would like for you to answer:

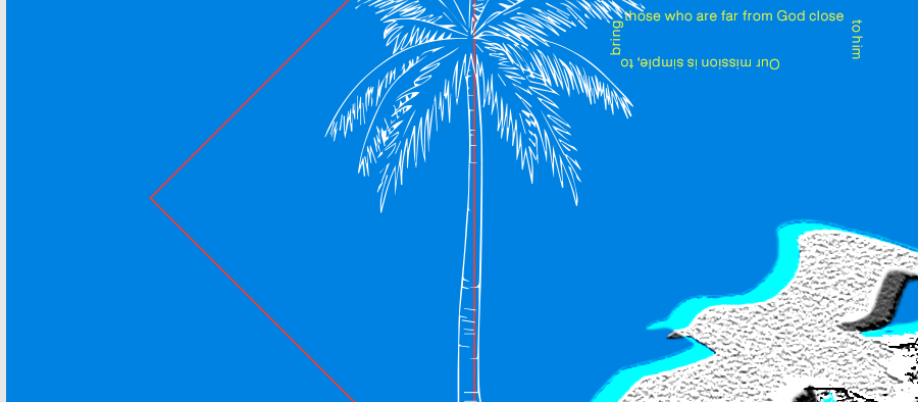
1. What does it look like to take guests from being a spectator to a participator?
2. What does it look like to connect with first-time guests in the courtyard?
3. What does it look like to get guests to their next steps?

Team Night Flow

Section 1 (10 minutes): People are our Heart

- *Introduction: Excellence and Relationships*
 - Why are introductions important?
 - You lead from who you are!
 - Excellence in the way you steward your own house and relationships will overflow into God's house.
 - Being mindful of stewarding the way God designed you will help you to maintain wellness in your body and your commitments, and the way you lead and interact with others!

Team *night*



- Workshop Leader introductions
 - How are you currently involved at VOUS
 - Ice breaker: Who we are / where you serve / one thing you love most about serving on your team
- *Workshop Overview*
 - Take a look at the information on page 1

Section 2 (10 minutes): The Longer the Linger, the Stronger the Member

- How to connect in the courtyard
 - Be attentive to their personal story (i.e., how did they hear about VOUS, are they from South Florida, etc.)
 - Find commonalities, be understanding
 - Mirror a mobile Connect Corner: Ask for ways you can be praying for them, avail yourself to any questions and trust God with the conversations
- The power of the courtyard
 - Potential — meaningful
 - People — most valuable
 - Precious — memorable

Section 3 (10 minutes): Spectator to Participant

- Spectator to Participant
 - Theology of serving — why is it important
- SERVING IS GOOD FOR YOUR SOUL — the real you
 - Serving unstucks you — heart / mind
 - Serving unlocks you — gifts / talents (body)
 - Serving matures you — faith / soul
 - Serving surrounds you — relationships
- Ways to engage with guests
 - In conversation, add meaning to serving for you. Give them a snapshot from your life.
 - Talk about the team you serve on while sharing about Growth Track and opportunities to grow with others on a team that fits them. (Goal: help ease some of the hesitations they may have)

Team *night*



- Acknowledge where they are and journey with them in the conversation.
- Language/role play
 - Scenario 1: Someone came alone and you spot them by themselves after service
 - Scenario 2: You noticed someone coming a few Sundays consistently, and you want to help them move from being a spectator to participator
- Serving correlates with spiritual journey
 - Connect corner
 - Growth track
 - Crew
 - On team!

Q&A (10 minutes): That's a good question!