

HOW TO Parade

Through quality, efficiency and location, experience what the First Coast homebuilding community has to offer. The NEFBA Parade of Homes features dozens of new homes in neighborhoods all across the Northeast Florida region. Here is a guide on how to explore:

► **Save the Date.** Mark your calendar for the Parade dates. The Parade typically spans one week in early spring, giving you plenty of time to visit the homes you've marked. All model homes should be open each day from 12pm to 6pm during the Parade.

► **Decide** what is most important to you. Choose the homes that appeal most to you by focusing on what is most important.

► **Collect** information. While your initial impression of a home is important in your decision, an analysis of the information you collect will go a long way to ensure the home you choose is right for you.

AREA

Do you want to spend your days hiking trails or sunning in the sand? Find the homes in your area of interest to create your Parade route. Choose your county and plan from there. Refer to the map on our website to plan your trip: ParadeofHomesJax.com.

FEATURES

Think about the size of home you need to live the fullest life. Learn more about the participating builders. Review the descriptions and floorplans of the homes, and highlight those that meet your requirements.

BUDGET

Look through the Parade map and mark the homes in your price range. Remember that Parade entries often include many of the builder's options, and the base price of the home may be considerably less than the entry. The same house floorplan may be available in a different neighborhood at a different price, so keep an open mind to location.

INSPIRATION

Don't pass up a chance to visit homes that may be on the high end of your budget to spark inspiration. In today's economic climate, you might find that you can afford more house than you thought.

TIPS

- Dress comfortably.
- Bring a list of your must haves and questions to ask.
- If you want to take pictures inside the home, make sure to check with the on-site representative first.
- Make sure to plan your trip geographically. Plan lunch breaks and restroom stops between model home visits. Remember, model homes are not equipped to accommodate these necessities.
- Collect any literature of the builders you are interested in.
- Talk to the on-site representative and ask questions about the builder, options, warranties and any other questions you may have.