



Media Kit

**Knightscope, Inc.**

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Click here or scan the QR code to access KnightScope b-roll, logos and photos.



<https://tinyurl.com/KSCP-MEDIA>

Knightscope, Inc. is a leader in the development of autonomous security capabilities and on target to disrupt the \$500 billion security industry. Founded in 2013 and based in Mountain View, California, Knightscope leverages unique technology that combines next generation functionalities including self-driving, robotics and artificial intelligence.

The company builds Autonomous Security Robots ("ASRs") that are designed to provide 24/7/365 security to a variety of locations that include places where people live, work, visit and study. To date, Knightscope's client base covers a federal government contract, public institutions and commercial business operations that include multiple Fortune 1000 companies. Its ASRs have been proven to enhance safety across a range of locations including hospitals, corporations, school campuses, entertainment venues, logistics and storage facilities, and manufacturing plants.

Knightscope's ASRs are highly cost-effective and may be deployed to enhance traditional security systems and law enforcement functions. They provide the added advantage of continuous, automated patrolling capabilities despite conditions that hinder operations, such as the pandemic. Knightscope's ASR solutions can be customized to suit specific needs of the location of deployment to enhance security and safety while also providing customer assistance capabilities.



All users are encouraged to please  
keep their dogs on a leash at all times.  
No dogs are allowed on the field.  
No alcohol, drugs, or smoking are allowed.  
No open flames or fireworks.

POLICE

@HPRoboCop

# Customizable ASR Solutions

In addition to patrolling and deterring criminal activity, Knightscope's ASR solutions have a growing successful track record across multiple applications that include:

## **Crime Detection/Prevention:**

The company's solutions assist to deter unlawful activity and have proven success in the arrest of suspects involved in a range of crimes, including theft to hit-and-run incidents. Visit [knightscope.com/crime](https://knightscope.com/crime) to learn more about ASR crime fighting wins.

## **Public Safety:**

In addition to patrolling and deterring criminal activity, the ASR solutions include customizable/added functionality to assist in enhancing safety across a variety of locations. These include:

**Fire Prevention:** Real-time threat detection through machine-embedded thermal scanning capability.

**Public Health:** Fighting the spread of COVID-19 by monitoring building entry points to identify high-risk individuals through optional elevated body temperature ("EBT") detection functionality.

## **Customer Assistance:**

Knightscope's ASRs can be customized to provide assistance with vehicle issues such as dead batteries, flat tires and lockouts through two-way intercom call capability.

## **Community Imagined Solutions:**

The company recently announced the availability of a new app designed to involve the community to assist in reimagining public safety. The Knightscope Public Safety App is now available in both the App Store and Google Play. Users can download the app, take a video of a location where an ASR may contribute to public safety, and submit to Knightscope for consideration.



# Reimagining Public Safety

*"First, just the simple presence of a physical deterrent causes criminal behavior to change. Second, the machines are self-driving cars that patrol all around and recharge themselves. They also generate 90 terabytes of data per year. No human would ever be able to process that. The robots are intended to be eyes and ears for the humans, not a one-to-one replacement."*

**- Knightscope CEO William Santana Li in explaining the benefits provided by ASRs versus human counterparts to Shark Tank's Kevin O'Leary**

**Knightscope, Inc.**'s mission is to make the United States of America the safest country in the world. With a long-term vision focused on the greater good, the company's cutting-edge solutions assist in supporting millions of law enforcement and security professionals across the country.

The company's solution to reduce crime combines the physical presence of the ASRs with real-time, onsite data collection and analysis. ASRs are fitted with eye-level 360° ultra-HD cameras, thermal scanning, public address announcements and various other features that work in tandem with law enforcement officers and security guards. This provides the 2 million law enforcement and security professionals across the nation with unprecedented situational awareness capabilities to enhance security, safety and better protect the over 300 million citizens they serve.





RECORDING  
PLEASE DO NOT RECORD FOR YOUR PRIVACY



HOLMES

KNIGHTSCOPE

HOUSTON  
Methodist  
LEADING MEDICINE

CAUTION  
DO NOT PLAY ON OR AROUND

DESIGNED AND BUILT IN SLOVAKIA



EXIT

You are entering MAIN

EXIT

CASHIER

The company's ASRs autonomously patrol client sites without the need for remote control, providing a visible, force multiplying, physical security presence to help protect assets, monitor changes in the area and deter crime. The data is accessible through the Knightscope Security Operations Center ("KSOC"), an intuitive, browser-based interface that enables security professionals to review events generated by the ASRs providing effectively "mobile smart eyes and ears."

Knightscope ASRs generate approximately 90 terabytes of data and process that data into a usable format to assist law enforcement to leverage information and more effectively execute their responsibilities.

## **Public Safety Innovation**

The company's business model is designed to fight against the recurring societal problem of crime and provide next-generation innovation in the security and public safety industry that has been stagnant for decades. Because traditional practices of the sector have remained unchanged for years, automation has the potential to drive substantial cost savings and significant improvement in capabilities.

Companies incur some of the largest expenses and liabilities in the hiring and employment of human security guards. Knightscope's robots are offered at an effective price of \$3 to \$7 per hour. This is a substantial savings compared with approximately \$85 and \$30 per hour for an armed off duty law enforcement officer and an unarmed security guard, respectively.

Knightscope's ASR solutions, therefore, offer the potential to drive considerable cost savings. Based on these estimates, costs to implement an ASR solution can be recovered as soon as the first year of operation.



**PECHANGA**  
RESORT CASINO

**CAUTION**

DO NOT PLAY ON OR AROUND

# Patent Portfolio

**Knightscope, Inc.** has eight patents and a framework of unique intellectual property. The company currently offers K1 stationery, K3 indoor and K5 outdoor machines. The company has developed, from ground up, the ASRs and all related technologies, and all Knightscope solutions are made in the USA.

The company's eight current patents cover its:

- ✓ Autonomous Data Machines and Systems ("ADMs") (U.S. Patent Nos. 9,329,597, 9,910,436, 10,279,488 and 10,579,060).
- ✓ Security data analysis and display features of the KSOC (U.S. Patent Nos. 9,792,434 and 10,514,837).
- ✓ Parking monitor feature (U.S. Patent Nos. 9,773,413 and 10,311,731).

Knightscope has additionally filed one provisional patent covering the ADMs' behavioral autonomous technology. As it gains more experience (now having operated over 1 million hours in the field), the company expects to stream additional innovations out of its Silicon Valley-based headquarters in the coming months and years.



MERCK  
SECURITY

# Management Team



## William Santana Li

### Chief Executive Officer

William Santana Li is a veteran entrepreneur who has guided success across multiple corporations and start-ups. He has extensive experience and expertise, which includes serving as a former executive at Ford Motor Company. In addition, Li is the founder of GreenLeaf, a company that grew to become the world's second-largest automotive recycler and is now part of LKQ Corporation (NASDAQ: LKQ).



## Stacy Dean Stephens

### Chief Client Officer

Stacy Dean Stephens brings experience to guide client acquisitions. He has a successful background and specific expertise gleaned from serving as a former Dallas law enforcement officer as well as a seasoned entrepreneur.

# Management Team



## Mercedes Soria

### Chief Intelligence Officer

Mercedes Soria brings to the Knightscope team industry specific experience and expertise. Soria is an award-winning technologist and former Deloitte software engineer.



## Aaron Lehnhardt

### Chief Design Officer

Aaron Lehnhardt brings to the table over two decades of two- and three-dimensional product and industrial design in modeling and virtual reality (“VR”). This expertise is in addition to his experience in serving as a senior designer at Ford Motor Company.

# Management Team



## Mallorie Burak

### **President and Chief Financial Officer**

Mallorie Burak is a seasoned financial executive and strategic advisor for both private and publicly traded technology companies. Burak has a successful track record of mergers & acquisitions, corporate growth and exit strategies, including public listings.



## Peter M Weinberg

### **General Counsel**

Peter Weinberg has diverse corporate counsel experience spanning from startups to well-established companies, private and public. Mr. Weinberg has a proven record of success building compliance programs, overseeing complex corporate transactions, enhancing relationships with government agencies, and limiting risk.





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