## FRANCHISE DISCLOSURE DOCUMENT

Chick-fil-A, Inc.

A Georgia Corporation 5200 Buffington Road Atlanta, Georgia 30349 (404) 765-8000 www.chick-fil-a.com



The franchisee will operate a franchised Chick-fil-A Restaurant business which is a quick-service restaurant specializing in a boneless breast of chicken sandwich.

The total investment necessary to begin operation of a franchised Chick-fil-A Restaurant business is from \$444,243 to \$2,338,786. This includes \$10,000 that must be paid to the franchisor or any affiliate.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.** 

You may wish to receive your Disclosure Document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Franchisee Selection Team, Chick-fil-A, Inc., 5200 Buffington Road, Atlanta, Georgia 30349-2998 and (404) 765-8000.

The terms of your contract will govern your franchise relationship. Don't rely on the Disclosure Document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issued: March 31, 2024

## **How to Use This Franchise Disclosure Document**

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit "E" or Exhibit "F".
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit "C" includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Chick-fil-A business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Chick-fil-A franchisee?	Item 20 or Exhibit "E" or Exhibit "F" lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

## What You Need To Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

**Business model can change**. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions</u>. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

<u>Operating restrictions</u>. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**Renewal**. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

<u>When your franchise ends</u>. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

## **Some States Require Registration**

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit "A".

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

## Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by litigation only in Georgia. Out-of-state litigation may force you to accept a less favorable settlement for disputes. It may also cost more to litigate with the franchisor in Georgia than in your own state.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

## TABLE OF CONTENTS

EXHIBIT "F"		Licensed Units List of Former Operators		
EXHIBIT "C" EXHIBIT "D" EXHIBIT "E"		Consolidated Financial Statements of Chick-fil-A, Inc. Table of Contents of Chick-fil-A Manuals List of Operator Restaurants, Chick-fil-A Operated Restaurants, and		
EXHIBIT "B" EXHIBIT "B-1" EXHIBIT "B-2"		Franchise Agreement Assignment and Consent to Assignment Agreement (Corporation) Assignment and Consent to Assignment Agreement (Limited Liability Company)	7	
EXHIBI		List of State Agencies/Registered Agents for Service of Process		
<u>Item 23</u>	RECEIPTS		89	
<u>Item 22</u>		S		
<u>Item 21</u>	FINANCIAL	STATEMENTS	88	
<u>Item 20</u>	OUTLETS A	ND FRANCHISEE INFORMATION	70	
<u>Item 19</u>		PERFORMANCE REPRESENTATIONS		
<u>Item 18</u>		URES		
<u>Item 17</u>		TERMINATION, TRANSFER AND DISPUTE RESOLUTION		
<u>Item 16</u>	RESTRICTION	ONS ON WHAT THE FRANCHISEE MAY SELL	58	
	FRANCHISH	E BUSINESS	57	
<u>Item 15</u>	OBLIGATIO	N TO PARTICIPATE IN THE ACTUAL OPERATION OF THE		
Item 14	PATENTS, C	COPYRIGHTS AND PROPRIETARY INFORMATION	53	
<u>Item 13</u>	TRADEMAI	RKS	50	
<u>Item 12</u>	TERRITORY	<i></i>	48	
	TRAINING.		44	
<u>Item 11</u>	FRANCHISO	DR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND		
<u>Item 10</u>	FINANCINO	}	42	
Item 9	FRANCHISI	EE'S OBLIGATIONS	39	
Item 8	RESTRICTION	ONS ON SOURCES OF PRODUCTS AND SERVICES	34	
Item 7		O INITIAL INVESTMENT		
Item 6		S		
Item 5		ES		
Item 4	BANKRUPTCY			
Item 3	LITIGATION			
Item 2	BUSINESS EXPERIENCE			
Item 1		CHISOR, AND ANY PARENTS, PREDECESSORS AND AFFILIATES	C	
Item			. Page	

## **TABLE OF CONTENTS**

**EXHIBIT "G"** State Specific Addenda and Agreement Amendments

**EXHIBIT "H"** State Effective Dates

**EXHIBIT "I"** Receipts

APPLICABLE STATE LAW MAY REQUIRE ADDITIONAL DISCLOSURES RELATED TO THE INFORMATION CONTAINED IN THIS DISCLOSURE DOCUMENT. THESE ADDITIONAL DISCLOSURES, IF ANY, APPEAR IN EXHIBIT "G."

#### Item 1

#### THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

The franchisor is Chick-fil-A, Inc. ("we," "us" or "Chick-fil-A"). The person who is granted a franchise and becomes a franchisee is referred to as "you" or "Operator" throughout this Disclosure Document. We will only enter into a franchise agreement with an individual, and not a partnership, corporation or limited liability company. However, we will allow you to assign the franchise agreement to a business entity if you comply with the transfer provisions of the franchise agreement, including that you guarantee the obligations of the business entity and agree to remain liable under the applicable provisions of the franchise agreement. "You" in this Disclosure Document will generally refer to both the individual and the entity.

<u>Chick-fil-A, Inc. and Affiliates</u>: We are a Georgia corporation formed on March 23, 1964, and we use the trade name Chick-fil-A. We do not do business under any other name. Chick-fil-A's principal business address is 5200 Buffington Road, Atlanta, Georgia 30349-2998. Chick-fil-A currently has no parents or predecessors required to be included in this Item.

Chick-fil-A Supply, LLC ("CFA Supply") is our affiliate. CFA Supply is a Georgia limited liability company formed on November 13, 2018 under the name CFA D2Services, LLC. The name of the company was changed to Chick-fil-A Supply, LLC on April 16, 2019. The principal business address for CFA Supply is 5200 Buffington Road, Atlanta, GA 30349-2998. CFA Supply is an approved distributor to carry food products, ingredients, and supplies to franchised, licensed, and company and affiliate owned Chick-fil-A Restaurants. CFA Supply purchases proprietary products from Chick-fil-A, our affiliate Bay Center described in the following paragraph, and other suppliers and resells and delivers them to Chick-fil-A's franchisees, licensees, and company and affiliate owned Chick-fil-A Restaurants in geographic areas where it operates. CFA Supply may be the only approved primary distributor serving the geographic area where it operates. CFA Supply began operations in July 2019.

Bay Center Foods, LLC ("Bay Center") is our affiliate. Bay Center is a Georgia limited liability company formed on December 14, 2018 under the name Bay Center, LLC. The name of the company was changed to Bay Center Foods, LLC on January 4, 2019. Bay Center's principal business address is 5200 Buffington Road, Atlanta, Georgia 30349-2998. Bay Center produces Chick-fil-A branded lemon juice that is a proprietary principal ingredient used to produce our proprietary Chick-fil-A branded lemonade. Bay Center is an approved supplier to supply lemon juice to Chick-fil-A Restaurants in geographic areas where it operates. Bay Center may be the only approved supplier of lemon juice for the geographic area where it operates. Bay Center began operations in 2020.

Chick-fil-A Canada ULC ("CFA Canada") is our affiliate. CFA Canada is a British Columbia unlimited liability company incorporated on September 19, 2017. CFA Canada's principal business address is 5200 Buffington Road, Atlanta, Georgia 30349-2998. CFA Canada offers, in Canada only, franchises and licenses for the development of a system of retail quick-service restaurants in Canada under the trademark "Chick-fil-A" specializing in a boneless breast of chicken sandwich. CFA Canada offers its franchises and licenses under separate Canadian Disclosure Documents. CFA Canada may also operate various Chick-fil-A and other restaurants itself from time to time in Canada in the future directly or through its affiliates and subsidiaries.

Chick-fil-A (PR) LLC ("CFA Puerto Rico") is our affiliate. CFA Puerto Rico is a Puerto Rico limited liability company formed on August 26, 2020. CFA Puerto Rico's principal business address is 5200 Buffington Road, Atlanta, Georgia 30349-2998. CFA Puerto Rico offers franchises and licenses for the development of a system of retail quick-service restaurants only in Puerto Rico under the trademark "Chick-fil-A" specializing in a boneless breast of chicken sandwich. CFA Puerto Rico offers its franchises and licenses under separate Puerto Rico Disclosure Documents. CFA Puerto Rico may also operate various

Chick-fil-A and other restaurants itself from time to time in Puerto Rico in the future directly or through its affiliates and subsidiaries. CFA Puerto Rico began operations in July 2021.

CFA Servco, Inc. ("CFA Servco") is our affiliate. CFA Servco is a Virginia corporation formed on January 1, 2016. CFA Servco was originally formed June 29, 2004 as a Colorado corporation, converted to a Florida corporation effective December 31, 2012 and converted to a Virginia corporation effective January 1, 2016. CFA Servco's principal business address is 5200 Buffington Road, Atlanta, Georgia 30349-2998. CFA Servco administers a gift card program for Chick-fil-A company-owned restaurants, franchised Chick-fil-A Restaurants and Chick-fil-A Licensed Units. CFA Servco may be the only approved supplier of gift card services for the geographic area where it operates. CFA Servco began operations in 2004.

<u>Chick-fil-A, Inc.'s Agents for Service of Process</u>. A list of our agents for service of process in various states is contained in Exhibit "A" to this Disclosure Document.

Chick-fil-A's Business: Chick-fil-A's principal business is the development of a system of retail quick-service restaurants specializing in a boneless breast of chicken sandwich. Most of these restaurants are operated by franchised operators who are separate and independent business people or, as applicable, entities. Chick-fil-A franchised operators (which include individuals and business entities) are sometimes referred to in this Disclosure Document as "Operators". Chick-fil-A also operates various Chick-fil-A and other restaurants itself from time to time and may do so in the future directly or through its affiliates and subsidiaries. Chick-fil-A also has granted licenses to Chick-fil-A licensees ("Licensees") and continues to offer licenses to prospective Licensees who have access to certain non-traditional locations such as schools, workplaces, universities, airports, hospitals and other similar captive audience locations to sell Chick-fil-A brand products at these locations ("Licensed Units"). The limited-menu, quick-service restaurants operated by Chick-fil-A, its affiliates and subsidiaries, its franchised Operators and its Licensees are sometimes referred to in this Disclosure Document as "Chick-fil-A Restaurants." Chick-fil-A offers licenses to operate Licensed Units under a separate Disclosure Document.

This Disclosure Document addresses and concerns the offering of a franchise to a prospective Chick-fil-A Operator. The person who becomes a franchised Chick-fil-A Operator will be referred to as "you" or "the Operator" throughout this Disclosure Document.

Some Chick-fil-A Operators commence operating new Chick-fil-A Restaurants and some Operators commence operating existing Chick-fil-A Restaurants. Chick-fil-A seeks prospective Operators on a continuing basis and offers some of them the right to become franchised Operators depending on their qualifications and the availability and location of restaurants needing an Operator.

The Chick-fil-A® Restaurant: A Chick-fil-A Restaurant is a limited-menu, quick-service restaurant with its primary product being a boneless breast of chicken sandwich known as a Chick-fil-A® Chicken Sandwich. In addition to the Chick-fil-A® Chicken Sandwich, menu items at a Chick-fil-A Restaurant include the Chick-fil-A® Spicy Chicken Sandwich, Chick-fil-A® Grilled Chicken Sandwich, Chick-fil-A® Nuggets, Chick-fil-A Chick-n-Strips® Cool Wrap®, Chick-fil-A Waffle Potato Fries®, salads and soft drinks, as well as hand-spun milkshakes, Chick-fil-A® Lemonade and a variety of breakfast items, including our Chick-fil-A® Chicken Biscuit, Egg White Grill, Hash Brown Scramble Burrito, Chick-n-Minis®, and berry parfait items.

Franchised Operator and company and affiliate owned Chick-fil-A Restaurants are established in free-standing locations ("free-standing units") as well as in non-free-standing locations, including mall and in-line units (sometimes referred to collectively as "mall units"), locations which are drive through only ("drive-thru only units") and non-traditional locations where Chick-fil-A has direct access to the owners or managers of the location premises and can conduct a restaurant business or concession without the need to utilize Licensees or prospective Licensees ("captive venue units"). Mall units are generally located in shopping malls and shopping centers. In-line units are generally located in shopping centers, office

buildings and downtown areas. As its name implies, a drive-thru only unit does not provide eat-in, dining room service. Captive venue units are generally located in office buildings, big-box stores, downtown areas, schools, universities, sports stadiums, theme parks and other similar captive audience locations. Captive venue units may feature and serve only a limited number of menu items, and may be seasonal or open limited hours. There are some differences between the contractual relationships established for each type of unit described above, which are noted in this Disclosure Document.

Chick-fil-A's franchise relationship with its Operators is governed and defined by a written franchise agreement including its attached lease(s) (or other occupancy agreement(s) for captive venue units), which is referred to in this Disclosure Document as a "Franchise Agreement". The lease(s) attached as an exhibit to, made a part of and incorporated by reference into your Franchise Agreement (the "Lease") governs your occupancy of each restaurant premises under the Franchise Agreement controlled by Chick-fil-A. In some instances where Chick-fil-A, as lessee under a prime lease or ground lease, subleases the Chick-fil-A Restaurant premises to an Operator, a wholly-owned subsidiary of Chick-fil-A may be the landlord of the premises. As of this Disclosure Document's issuance date, Chick-fil-A is affiliated with the following entities that may lease a Chick-fil-A Restaurant site to Chick-fil-A for which you may be a sublessee: (1) CFA-NC Townridge Square LLC, a Georgia limited liability company formed on December 31, 1998, with an address of 5200 Buffington Road, Atlanta, Georgia 30349, (2) CFA Real Property I, LLC, a Georgia limited liability company formed on June 26, 2007, with an address of 5200 Buffington Road, Atlanta, Georgia 30349, and (3) FSU Holdings One, LLC, a Georgia limited liability company formed on December 7, 2007, with an address of 5200 Buffington Road, Atlanta, Georgia 30349.

Captive venue units are located in non-traditional restaurant premises and are typically governed by a concession agreement between Chick-fil-A (or its affiliate) and the owner or manager of the premises (the "Concession Agreement"). The Concession Agreement typically governs Chick-fil-A's occupancy of the captive venue unit premises. Chick-fil-A sublicenses its rights and privileges under the Concession Agreement, and the Operator accepts the sublicense and agrees to faithfully perform Chick-fil-A's obligations under the Concession Agreement under a concession sublicense agreement (the "Concession Sublicense Agreement"). The Concession Agreement is attached as an exhibit to the Concession Sublicense Agreement. The Concession Sublicense Agreement with its attached Concession Agreement is made a part of and incorporated by reference into your Franchise Agreement and substitutes for the Lease(s) as the occupancy agreement for any captive venue unit premises you may operate.

Upon entering into a Franchise Agreement to become a franchised Operator of your first franchised Chick-fil-A Restaurant business, a Chick-fil-A Operator pays an initial franchise fee of \$10,000, of which \$5,000 is deemed fully earned and non-refundable upon payment and \$5,000 is deemed to be, and is maintained by Chick-fil-A as, an initial payment of working capital for the business(es) under the Franchise Agreement, with the expectation that the franchised Operator will make a substantial, personal investment of time directly operating, directing and otherwise supervising the Chick-fil-A Restaurant business (see Items 5, 6, 7 and 15). As more fully described in Item 6, you also must pay Chick-fil-A a "Base Operating Service Fee" of the amount by which fifteen percent of the gross receipts of the Chick-fil-A Restaurant exceeds the Chick-fil-A Restaurant's equipment rental fee (which rental fee will be based on the fair market rental value as determined by Chick-fil-A in its sole and exclusive business judgment and is currently \$750 to \$5,000 per month, exclusive of any applicable sales, use and property taxes, depending on the type of location (free-standing, in-line, drive-thru only, mall and captive venue units) and any business services fee (which business services fee is currently \$300 per month) plus any other business services fees (in amounts to be determined and charged from time to time), and an "Additional Operating Service Fee" of fifty percent of the Operator's net receipts for the Chick-fil-A Restaurant.

In addition, under the Lease attached as an exhibit to the Franchise Agreement (or, in the case of a captive venue unit, the Concession Sublicense Agreement), a Chick-fil-A Operator leases from Chick-fil-A the equipment deemed necessary by Chick-fil-A for the Operator to operate the Chick-fil-A Restaurant. While specific items vary, the categories of equipment items leased by Chick-fil-A to each franchised Operator typically include restaurant equipment, dining area furniture and fixtures and other items

necessary to operate a Chick-fil-A Restaurant. The categories of equipment items leased vary by type of unit; for example drive-thru only units, mall units and captive venue units typically would not require dining area furniture and fixtures. The equipment rental for a captive venue unit could be less than the amount stated above for a captive venue unit, including if the owner or manager of the premises provides certain equipment, or more including if the venue is large. During the term of your Franchise Agreement, your ability to offer certain menu items, use certain signage, engage in certain promotions or marketing efforts, or have certain physical restaurant layouts or premises features at your Chick-fil-A Restaurant could be restricted or changed pursuant to the Lease (and, as applicable, any underlying prime lease or ground lease) or, in the case of any captive venue unit, the Concession Sublicense Agreement and its attached Concession Agreement, as may be amended or changed.

Although Chick-fil-A and its franchised Operators market Chick-fil-A brand products broadly, we find that the typical Chick-fil-A customer is in the 18-44 age group. We believe that the market for Chick-fil-A products in the broader Sunbelt region from Pennsylvania south through Texas is relatively developed. The market for Chick-fil-A brand products is developing in other parts of the United States. As a general matter, sales of Chick-fil-A brand products are not seasonal. However, if you operate a mall unit, you may experience higher sales during the holiday season when the mall is more crowded.

In order to become a franchised Operator of a single franchised Chick-fil-A Restaurant business, you will be required to sign the Franchise Agreement (Exhibit "B") including the Lease(s) attached as an exhibit to the Franchise Agreement, or, in the case of any captive venue unit, the Concession Sublicense Agreement and its attached Concession Agreement incorporated by reference into your Franchise Agreement that substitutes for the Lease(s), and must agree to operate your franchised Chick-fil-A Restaurant business in full compliance with Chick-fil-A's standards and specifications and comply with the requirements governing the occupancy of the restaurant premises. The forms of Franchise Agreement Chickfil-A has used in the past and in other states may have terms and conditions different from the current form Chick-fil-A offers to you. Chick-fil-A reserves the right to revise the form and terms of the Franchise Agreement (including the Lease(s) and Concession Sublicense Agreement and its attached Concession Agreement) that Chick-fil-A offers in the future. The premises of any non-captive venue franchised Chickfil-A Restaurant business(es), whether your initial business or any additional Chick-fil A Restaurant(s) (discussed below) that are not captive venue units will be either: (i) owned by Chick-fil-A, (ii) leased to Chick-fil-A pursuant to a prime lease or (iii) leased to Chick-fil-A pursuant to a ground lease, with Chickfil-A owning the building located on the premises subject to the ground lease. Any prime lease or ground lease that is applicable to the premises will be attached to, made a part of and incorporated by reference into the Lease for the particular Chick-fil-A Restaurant business. The premises of any captive venue franchised Chick-fil-A Restaurant business(es), whether your initial business or any additional Chick-fil A Restaurant business(es) that are captive venue units, will be typically owned or managed by a third party that grants occupancy rights to Chick-fil-A (or its affiliate) pursuant to the Concession Agreement that Chick-fil-A sublicenses to you pursuant to the Concession Sublicense Agreement.

Once you have operated your franchised Chick-fil-A Restaurant business for some period of time, Chick-fil-A may offer you the opportunity to operate one or more additional Chick-fil-A Restaurants. Chick-fil-A is under no obligation to offer you the opportunity to operate an additional Chick-fil-A Restaurant and reserves the right to never offer you the opportunity to operate an additional Chick-fil-A Restaurant. The terms and conditions for operating any additional Chick-fil-A Restaurant business offered to you by Chick-fil-A after your first Chick-fil-A Restaurant, if any, will be governed by your Franchise Agreement as amended by an additional business amendment (the "Additional Business Amendment"). Your occupancy of the additional restaurant premises will be governed by the Lease (and, as applicable, any underlying prime lease or ground lease) for the particular premises or, in the case of any captive venue unit premises, the Concession Sublicense Agreement, together with its attached Concession Agreement, which will be incorporated by reference into your Franchise Agreement and substitutes for the Lease(s). Alternatively at Chick-fil-A's election, any additional Chick-fil-A Restaurant business may be governed by a new, separate Franchise Agreement on Chick-fil-A's then-current form, including its attached Lease(s)

(and, as applicable, any underlying prime lease or ground lease) or, in the case of any captive venue unit, the Concession Sublicense Agreement and its attached Concession Agreement.

To account for the different forms of occupancy agreements that are used for traditional locations and captive venue units and other differences, two different forms of the Additional Business Amendment are attached as exhibits to the Franchise Agreement (which is attached as Exhibit B to this Disclosure Document). The form used for a traditional, non-captive venue Chick-fil-A Restaurant business (the "Additional Business Amendment for Traditional Unit") attaches the Lease (and, as applicable, any underlying prime lease or ground lease) as an exhibit. The form used for a non-traditional, captive venue Chick-fil-A Restaurant business (the "Additional Business Amendment for Captive Venue") attaches the Concession Sublicense Agreement as an exhibit, with its attached Concession Agreement. You will sign the form of the Additional Business Amendment that applies to the particular additional Chick-fil-A Restaurant business. In this Disclosure Document the term "Additional Business Amendment" refers to either the Additional Business Amendment for Traditional Unit or the Additional Business Amendment for Captive Venue, as applicable. As noted above, Chick-fil-A reserves the right to revise the form and terms of the Franchise Agreement that Chick-fil-A offers in the future, which in the case of an additional business will include the Additional Business Amendment, as well as the Franchise Agreement.

If you are signing the Franchise Agreement to become a franchised Operator of an initial business that is a captive venue unit, instead of signing the Lease(s) attached as an exhibit to the Franchise Agreement, you will sign the Concession Sublicense Agreement (and its attached Concession Agreement) in the same form as attached to the Additional Business Amendment for Captive Venue. The form of Concession Sublicense Agreement attached to the Additional Business Amendment for Captive Venue is the applicable form whether the captive venue unit is your initial business or an additional Chick-fil-A Restaurant business.

Once you have operated your franchised Chick-fil-A Restaurant business for some period of time, Chick-fil-A may offer you the opportunity to also operate one or more custom mobile food trucks to allow you to sell a limited menu of Chick-fil-A brand products at multiple pre-approved sales locations. Food trucks may service certain captive audience locations such as schools, universities, sports stadiums, office buildings, theme parks and the venues for music, art and sporting events, festivals and fairs, and other unique locations. Food trucks are currently offered to franchised Operators to operate only as an extension and part of an existing Chick-fil-A Restaurant location that can support the operation of the food truck by providing storage for ingredients and other inventories and serving as a commissary for the production or preparation of certain products or ingredients. Chick-fil-A is under no obligation to offer you the opportunity to operate a food truck and reserves the right to never offer you the opportunity to operate a food truck. The terms and conditions for operating a food truck offered to you by Chick-fil-A in connection with an existing Chick-fil-A Restaurant you operate will be governed by your Franchise Agreement as amended by a food truck license agreement that governs your use of the food truck. Currently, in most cases, Chick-fil-A leases the food truck from a third party and you must sublease the food truck from Chickfil-A. Your license to operate the food truck and the sublease to use and occupy the food truck are currently combined in a food truck license and sublease agreement, together with its attached third party food truck lease between Chick-fil-A and the third party (collectively, the "Food Truck License and Sublease Agreement"). When signed, the Food Truck License and Sublease Agreement, including its attached third party food truck lease, is incorporated in and made a part of the Franchise Agreement. The current form of the Food Truck License and Sublease Agreement is attached as an exhibit to the Franchise Agreement (which is attached as Exhibit B to this Disclosure Document). As noted above, Chick-fil-A reserves the right to revise the form and terms of the Franchise Agreement that Chick-fil-A offers in the future, which in the case of a food truck, could include the Food Truck License and Sublease Agreement, including its attached food truck lease, as well as the Franchise Agreement. Chick-fil-A reserves the right to change the food truck program, including without limitation to provide that you must lease the food truck directly from a third party and not sublease the food truck from Chick-fil-A.

Applicable Laws and Regulations. Your franchised Chick-fil-A Restaurant business will be subject to laws, rules and regulations affecting businesses generally. You will be required to comply with all such laws, rules and regulations that apply to businesses generally, including, without limitation, public health laws, tax laws and regulations, labor, employment and wage and hour laws and regulations, insurance laws and regulations, privacy laws, regulations, and industry standards, business licensing requirements, immigration and homeland security laws, restrictions against smoking in public places and restaurants, the public posting of notices regarding nutritional information, health hazards, fire safety, general emergency preparedness, rules regarding the proper use, storage and disposal of waste materials, insecticides, and other hazardous materials, standards regarding employee health and safety, sexual harassment laws and any other federal, state and local regulations and ordinances which may be in effect. As a food service business, your franchised Chick-fil-A Restaurant business may be subject to additional laws, rules and regulations regulating the storage, preparation, packaging, labeling and sale of food and beverages to the public, food safety, refuse and sanitation standards and procedures for waste materials and packaging, nutritional claims or other types of advertising, menu or product labeling or information, and the use or maintenance of equipment involved in the preparation of frozen drinks and other products. You must ensure that your computerized point-of-sale systems (the "POS Systems") and your credit card processing terminals (whichever are responsible for processing credit card transactions) are in compliance with the most current Payment Card Industry Data Security Standards ("PCI-DSS"). You also must comply with all applicable federal and state laws and regulations relating to the collection, use, and security of personal information and comply with any privacy policies or data protection and breach response policies we periodically may establish. It is your responsibility to comply with all federal, state and local laws, ordinances, rules and regulations that may affect your Chick-fil-A Restaurant business, and to obtain and comply with all licenses and licensing requirements necessary for your Chick-fil-A Restaurant business to open and operate. We encourage you to investigate and make inquiries regarding all these laws.

If you are licensed to operate a food truck, you must obtain all local, state and federally required permits and licenses, including from the state Motor Vehicle Department and state and local Health Departments. Food trucks are subject to federal, state and local laws, rules and regulations governing their routes and operation, including zoning ordinances. Restrictions include where food trucks may park and for how long, proximity to other food businesses and schools, designated parking zones and/or banned districts, items permitted to be sold, the maximum number of licenses that may be issued, required associated commissary locations, may only serve customers if flagged down, mandatory GPS devices, and health and safety requirements. A food truck must also report and pay sales tax to each jurisdiction where it makes sales. It is your responsibility to comply with all federal, state and local laws, ordinances, rules and regulations that may affect your food truck operation, and to obtain and comply with all licenses and licensing requirements necessary for your food truck to begin and continue operations. We encourage you to investigate and make inquiries regarding all these laws.

<u>Competition</u>. You will compete with other quick-service restaurants located near your franchised Chick-fil-A Restaurant business, including possibly other Chick-fil-A Restaurants and Licensed Units located or marketing in the geographic vicinity of your franchised Chick-fil-A Restaurant business. Primary competition for mall and in-line Chick-fil-A Restaurants is from franchised and other food service operations located in the shopping malls or shopping centers in which your franchised Chick-fil-A Restaurant business may be located. In some cases, competition may also arise from other restaurants in non-mall locations or other sites located outside of the immediate premises of your mall or in-line restaurant. These restaurants and food service operations may be associated with national or regional chains (whether or not franchised) or may be local, independent restaurant locations. If you operate a free-standing location, captive venue or drive-thru only Chick-fil-A Restaurant business, you will experience generally similar types of competition.

<u>Prior Business Experience</u>: S. Truett Cathy, the Founder of Chick-fil-A, opened his first restaurant, the Dwarf Grill, in Hapeville, Georgia, in April 1946. The first Chick-fil-A Restaurant in a shopping mall opened for business on November 24, 1967, and the first free-standing Chick-fil-A

Restaurant opened for business on April 16, 1986. Chick-fil-A has owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee since 1967.

The first Chick-fil-A Restaurant opened in a mall location was also the first Chick-fil-A Restaurant operated by an Operator. Chick-fil-A commenced offering prospective restaurant Operators the opportunity to become Operators pursuant to a Disclosure Document on February 10, 1987. Chick-fil-A commenced offering prospective Licensees, who have access to locations such as schools, workplaces, universities and airports, the opportunity to become Licensees pursuant to a Disclosure Document on May 4, 1992. Franchises are offered to Licensees under a separate disclosure document and not under this Disclosure Document. Chick-fil-A has never offered a franchise in any other line of business. (See Item 20 for further information on numbers and locations of franchised Chick-fil-A Operator Restaurants, Licensed Units and Company-operated Restaurants.)

CFA Supply has never owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee. CFA Supply has never offered or sold franchises for Chick-fil-A Restaurants or in any other line of business.

Bay Center has never owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee. Bay Center has never offered or sold franchises for Chick-fil-A Restaurants or in any other line of business.

CFA Canada has never owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee. CFA Canada has been offering franchises for Chick-fil-A Restaurants in Canada since May 2019. CFA Canada has never offered or sold franchises in any other line of business.

CFA Puerto Rico has never owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee. CFA Puerto Rico has been offering franchises for Chick-fil-A Restaurants in Puerto Rico since July 2021. CFA Puerto Rico has never offered or sold franchises in any other line of business.

CFA Servco has never owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee. CFA Servco has never offered or sold franchises for Chick-fil-A Restaurants or in any other line of business.

CFA-NC Townridge Square LLC, CFA Real Property I, LLC and FSU Holdings One, LLC have never owned and operated Chick-fil-A Restaurants of the type to be operated by you as a franchisee and have never offered or sold franchises for Chick-fil-A Restaurants or in any other line of business.

#### Item 2

#### **BUSINESS EXPERIENCE**

## Chair of the Board and Officer VP, Executive Office - Dan T. Cathy

Mr. Cathy has served as a member of the Board of Directors of Chick-fil-A since January 1979, and Chair of the Board since November 2013. Mr. Cathy has served as Officer VP, Executive Office since November 2021. From November 2013 until November 2021, Mr. Cathy served as Chief Executive Officer of Chick-fil-A, and Assistant Secretary from June 2001 until November 2021. From June 2001 through April 2016, Mr. Cathy served as President and Chief Operating Officer of Chick-fil-A. Mr. Cathy served as President of CFA Servco from June 2004 to November 2021, President of CFA Supply from November 2018 until November 2021, President of Bay Center from December 2018 to November 2021, President and Director of CFA Canada from September 2017 until November 2021, and President of CFA Puerto Rico from August 2020 to November 2021.

#### Director, Chief Executive Officer, President, and Assistant Secretary – Andrew T. Cathy

Mr. Cathy has served as a member of the Board of Directors of Chick-fil-A since January 2022. Since November 2021, Mr. Cathy has served as Chief Executive Officer and Assistant Secretary of Chick-fil-A. In January 2024, he assumed the role of President of Chick-fil-A. From July 2019 through October 2021, he served as Executive Vice President, Operations. From January 2015 through June 2019, he served as Senior Vice President, People, and from November 2013 through December 2014, he served as Vice President, People. From January 2012 through October 2013, Mr. Cathy served as Director, Franchisee Selection. From January 2011 through December 2011, Mr. Cathy served as Management Consultant, Franchisee Selection. From July 2007 through December 2010, Mr. Cathy was a Franchisee Consultant. Since November 2021, Mr. Cathy has served as President of CFA Supply, Bay Center, CFA Servco, and CFA Puerto Rico. He has served as President and Director of CFA Canada since November 2021. Mr. Cathy served as Vice President of CFA Canada from September 2017 through October 2021, and Vice President of CFA Puerto Rico from August 2020 through October 2021.

# <u>Director, Executive Vice President, and Chairman of the Board, STC Brands, Inc. – Donald M. "Bubba" Cathy</u>

Mr. Cathy has served as a member of the Board of Directors of Chick-fil-A since February 2004. Mr. Cathy has served as Executive Vice President of Chick-fil-A since April 2012. From November 1994 through April 2012, he served as Senior Vice President of Chick-fil-A.

## Director - Cheryl A. Bachelder

Ms. Bachelder has served as a member of the Board of Directors of Chick-fil-A since April 2019. She has served as a Board Member of US Foods, Inc. in Rosemont, Illinois since October 2018. Ms. Bachelder served as Interim Chief Executive Officer of Pier 1 Imports, Inc. in Fort Worth, Texas from December 2018 through November 2019 and served as a Director of that company from October 2012 until 2020. From November 2007 through March 2017 she served as Chief Executive Officer and a Director of Popeyes Louisiana Kitchen, Inc. in Miami, Florida.

#### **Director – Dale Jones**

Mr. Jones has served as a member of the Board of Directors of Chick-fil-A since January 2021. He has served as a Board Member of Trilith Studios in Atlanta, Georgia since January 2022 and Outset Medical in San Jose, California since May 2022. He has served as Chief Executive Officer of Magna Vista Partners in Atlanta, Georgia since July 2022. He served as Chief Executive Officer of Diversified Search Group in Washington, D.C. from October 2013 until June 2022, and as a Corporate Director of Northwestern Mutual in Milwaukee, Wisconsin from January 2005 to July 2022.

#### **Director – Milford W. McGuirt**

Mr. McGuirt has served as a member of the Board of Directors of Chick-fil-A since October 2021. He has served as an Independent Director of Oxford Industries, Inc. in Atlanta, Georgia since August 2020 and Independent Director of Science Applications International Corporation in Reston, Virginia since June 2021.

Mr. McGuirt served as Independent Director of HD Supply in Atlanta, Georgia from June 2020 to December 2020 and Managing Partner of KPMG, LLP in Atlanta, Georgia from January 1986 until September 2019.

## Director – James "J. D." Greear

Mr. Greear has served as a member of the Board of Directors of Chick-fil-A since January 2022 and as Lead Pastor of The Summit Church in Durham, North Carolina since March 2002.

#### <u>Director – Kirk Perry</u>

Mr. Perry has served as a member of the Board of Directors of Chick-fil-A since August 2022. He has served as President and Chief Executive Officer of Circana, Inc. in Chicago, Illinois since May 2021 and a Board Member of J.M. Smucker Company in Orville, Ohio since August 2017. Mr. Perry served as President of Google in Mountainview, California from December 2013 to May 2021. From August 2016 to November 2022, he served as a Board Member of e.l.f. Cosmetics in Oakland, California.

#### Executive Vice President and Chief Marketing Officer – Jonathan B. Bridges

Mr. Bridges has served as Executive Vice President of Chick-fil-A since July 2019. He has also served as Chief Marketing Officer since January 2015. From January 2015 through June 2019, he served as Senior Vice President, Marketing. From September 2012 through December 2014, Mr. Bridges served as Vice President, Customer Experience. From July 2009 through August 2012, he served as Vice President, Customer Service and Restaurant Concepts. From January 1998 through June 2009, Mr. Bridges served as Vice President, Information Technology and Chief Information Officer.

## Executive Vice President and Chief International Officer – Anita E. Costello

Ms. Costello has served as Chief International Officer of Chick-fil-A since September 2022 and as Executive Vice President, International since July 2019. From July 2018 through June 2019, she served as Senior Vice President, Field Operations – Regions. From November 2016 through June 2018, she served as Vice President, Field Operations. From November 2013 through October 2016, Ms. Costello served as Director, Field Operations. From May 2008 through October 2013, she served as a Business Consultant. Ms. Costello has served as Vice President of CFA Canada since September 2019, as Vice President of CFA Puerto Rico since August 2020, as a Director of CFA Multinational Ventures (IE) Ltd. ("CFA Ireland") since October 2020, as a Director of Chick-fil-A (Asia) Pte. Ltd. ("CFA Asia") since October 2020, and as a Director of Chick-fil-A (UK) Limited ("CFA UK") since February 2022.

# Executive Vice President and Chief Restaurant Development & Operations Officer – Susannah W. Frost

Ms. Frost has served as Chief Restaurant Development & Operations Officer of Chick-fil-A since September 2022 and as Executive Vice President, Operations since November 2021. Ms. Frost served as Executive Vice President, Restaurant Development from July 2019 through October 2021. From May 2016 through June 2019 she served as Vice President, Existing Restaurants. From November 2015 through April 2016, she served as Senior Director, Existing Restaurants. From January 2014 through October 2015, she served as Senior Director, Real Estate Legal. From May 2010 through December 2013, she served as Director, Real Estate Legal.

#### Executive Vice President and Chief Digital Officer - Onome Okuma

Mr. Okuma has served as Executive Vice President and Chief Digital Officer of Chick-fil-A since July 2019. From October 2017 through June 2019, he served as Vice President, Customer Technology & Insights. From November 2014 through September 2017, Mr. Okuma served as Vice President, Customer Technology Solutions. From October 2012 through October 2014, Mr. Okuma served as Senior Director,

Information Technology. Prior, Mr. Okuma served as Director, Information Technology from April 2009 through September 2012.

# <u>Executive Vice President, Chief Financial Officer, Treasurer, and Assistant Secretary – D. Brent Ragsdale</u>

Mr. Ragsdale has served as Executive Vice President of Chick-fil-A since July 2019. He has served as Chief Financial Officer and Treasurer since January 2015, and as Assistant Secretary since November 2013. From January 2015 through June 2019, he served as Senior Vice President, Finance. From November 2013 through December 2014, Mr. Ragsdale served as Vice President, Finance and as Assistant Treasurer from December 2013 through December 2014. From January 2013 through October 2013, Mr. Ragsdale served as Vice President, Controller. From April 2011 through December 2012, he served as Vice President, Corporate Financial Services. From January 2006 through March 2011, Mr. Ragsdale served as Senior Director, Financial Consulting. He has been a Director of CFA UK since April 2011, as Secretary and Treasurer of CFA Supply since November 2018, as Secretary and Treasurer of CFA Canada since September 2017, as Secretary and Treasurer of Bay Center since December 2018, as Treasurer of CFA Servco since January 2020, and as Secretary and Treasurer of CFA Puerto Rico since August 2020.

## Executive Vice President and Chief People Officer - Clifford T. Robinson

Mr. Robinson has served as Executive Vice President and Chief People Officer of Chick-fil-A since July 2019. From January 2015 through June 2019, he served as Senior Vice President, Operations. From January 2009 through December 2014, Mr. Robinson served as Vice President, Field Operations.

#### Executive Vice President, Chief Legal Officer, and Secretary – Lynette E. Smith

Ms. Smith has served as Executive Vice President and Secretary of Chick-fil-A since July 2019 and Chief Legal Officer since September 2022. She served as General Counsel from July 2019 through August 2022. From September 2017 through June 2019, she served as Vice President, Litigation, Franchising and Governance. From October 2014 through August 2017, Ms. Smith served as Senior Director, Corporate Legal. She served as Director, Corporate Legal from July 2013 through September 2014, and Senior Manager, Corporate Legal from June 2012 through June 2013.

#### Officer VP, Employment, Franchise and Litigation – W. Christopher Arbery

Mr. Arbery has served as Officer VP, Employment, Franchise and Litigation at Chick-fil-A since July 2023. From June 2019 through June 2023, he served as Senior Director in the Legal Department. From April 2010 to June 2019, Mr. Arbery was a Partner at Hall, Arbery, Gilligan, Roberts & Shanlever LLP in Atlanta, Georgia.

## Officer VP, Restaurant Financial Services & Transformation – Lindsey D. Barron

Ms. Barron has served as Officer VP, Restaurant Financial Services & Transformation at Chick-fil-A since November 2021. From August 2018 through October 2021, Ms. Barron served as Executive Director, Enterprise Analytics and from August 2016 to August 2018, she served as Senior Director, Business Insights.

#### Officer VP, Field Operations - Regions - Shane A. Benson

Mr. Benson has served as Officer VP, Field Operations – Regions of Chick-fil-A since July 2023**Error! Bookmark not defined.**. From July 2019 through June 2023, he served as Senior Vice President, F ield Operations – Regions. From September 2017 through June 2019, he served as Vice President, Operator Support and Organizational Planning. From November 2014 through August 2017, Mr. Benson served as Vice President, Customer Experience, and from November 2011 through October 2014, Mr. Benson served

as Director, Field Operations. From July 2005 through October 2011, Mr. Benson served as Marketing Management Consultant.

## Officer VP, Staff Technology Solutions - Keri A. Bilotti

Ms. Bilotti has served as Officer VP, Staff Technology Solutions at Chick-fil-A since July 2023. From December 2020 through June 2023, she served as Vice President, Learning & Development. From July 2018 to November 2020, she served as Executive Director, Restaurant Training. From January 2018 through June 2018, she served as Senior Director, Restaurant Training. From January 2016 through December 2017, Ms. Bilotti served as Director, Restaurant Training. From November 2014 through December 2015, she served as Manager, Operator Selection and Training. From July 2013 through October 2014, Ms. Bilotti served as Manager, Marketing Education, and from June 2007 through June 2013, she served as Consultant, Marketing Education.

## Officer VP, Corporate Accounting & Finance and Assistant Treasurer – Janet J. Bridges

Ms. Bridges has served as Officer VP, Corporate Accounting & Finance at Chick-fil-A since July 2023, and Assistant Treasurer since November 2021. Error! Bookmark not defined. From September 2022 t hrough June 2023, she served as Senior Vice President, Corporate Accounting & Finance. She served as Vice President, Corporate Accounting & Finance from November 2021 through August 2022. Ms. Bridges served as Vice President, Financial Solutions from April 2019 through October 2021. From November 2014 through March 2019, she served as Vice President, Treasury. From October 2012 through October 2014, Ms. Bridges served as Senior Director, Treasury. From January 2006 through September 2012, Ms. Bridges served as Director, Treasury.

## Officer VP, Brand Strategy, Advertising & Media - Khalilah Cooper

Ms. Cooper has served as Officer VP, Brand Strategy, Advertising & Media at Chick-fil-A since November 2023. She served as Executive Director, Design from November 2021 through October 2023, and as Senior Director, Service & Hospitality from February 2020 through October 2021. From July 2018 through January 2020, she served as Director, Service & Hospitality and from January 2017 through June 2018, she served as Senior Manager, Service & Hospitality.

## <u>Officer VP, Benefits, Commercial Transactions, Governance & New Business Initiatives – Tina A.</u> DeNapoli

Ms. DeNapoli has served as Officer VP, Benefits, Commercial Transactions, Governance & New Business Initiatives at Chick-fil-A since July 2023. She served as Executive Director, Corporate Legal from November 2020 through June 2023, and as Senior Director from August 2018 through October 2020. From June 2016 through July 2018, she served as Director, Corporate Legal.

## Officer VP, Learning & Development - William J. Dunphy, Jr.

Mr. Dunphy has served as Officer VP, Learning & Development at Chick-fil-A since November 2023. He served as Officer VP, International Operations from July 2023 through October 2023. Error! B ookmark not defined. From July 2019 through June 2023, he served as Senior Vice President, International Operations. From July 2018 through June 2019, he served as Senior Vice President, People. From November 2016 through June 2018, he served as Vice President, People. From November 2013 through October 2016, Mr. Dunphy served as Vice President, Operator Selection and Training. From January 2006 through October 2013, Mr. Dunphy served as Director, Field Operations. From December 2000 through December 2005, he served as Director, Financial Consulting. Mr. Dunphy served as Vice

President of CFA Canada from October 2019 to November 2023 and Vice President of CFA Puerto Rico from August 2020 to December 2023.

## Officer VP, Customer Technology & Insights – Michael F. Erbrick

Mr. Erbrick has served as Officer VP, Customer Technology & Insights at Chick-fil-A since July 2023. Error! Bookmark not defined. He served as Senior Vice President, Customer Technology & Insights f rom July 2019 through June 2023. From July 2018 through June 2019, he served as Senior Vice President, Information Technology. From July 2009 through June 2019 Mr. Erbrick served as Chief Information Officer. From July 2009 through June 2018, Mr. Erbrick served as Vice President, Information Technology. From January 2004 through June 2009, Mr. Erbrick served as Senior Director, Restaurant Information Systems.

#### Officer VP, Innovation - David B. Farmer

Mr. Farmer has served as Officer VP, Innovation at Chick-fil-A since November 2023. He served as Officer VP, Restaurant Experience, from July 2023 through October 2023. Error! Bookmark not defined. F rom July 2019 through June 2023, he served as Senior Vice President, Restaurant Experience. From August 2017 through June 2019, he served as Vice President, Restaurant Experience. From September 2012 through July 2017, Mr. Farmer served as Vice President, Menu Strategy and Development. From July 2009 through August 2012, he served as Vice President, Innovations and Service. From January 2001 through June 2009, Mr. Farmer served as Senior Director, Quality and Customer Experience. Mr. Farmer served as Vice President of CFA Supply from November 2018 to May 2023 and Vice President of Bay Center from December 2018 to May 2023.

#### Officer VP, Customer Technology Solutions – I. Patrick Gresham

Mr. Gresham has served as Officer VP, Customer Technology Solutions at Chick-fil-A since November 2023. He served as Vice President, Operator Technology Solutions from December 2020 through October 2023. From July 2018 through November 2020, he served as Executive Director, Operator Technology Solutions, and from November 2017 through June 2018, Mr. Gresham served as Director, Operator Technology Solutions. From November 2015 through October 2017, Mr. Gresham served as Director, Staff Technology Solutions.

#### Officer VP, New Restaurants – Thomas P. Guerard

Mr. Guerard has served as Officer VP, New Restaurants at Chick-fil-A since July 2023. Error! B ookmark not defined. He served as Senior Vice President, New Restaurants from September 2022 through June 2023, and as Vice President, New Restaurant Growth from November 2021 through August 2022. Mr. Guerard served as Vice President, Strategic Reinvestment from December 2020 through October 2021. From March 2020 through November 2020, Mr. Guerard served as Executive Director, Strategic Reinvestment, and from August 2018 through March 2020, he served as Senior Director, Strategic Reinvestment. From November 2016 through July 2018, Mr. Guerard served as Director, Restaurant Capacity Big Move, and from January 2016 through October 2016, he served as Director, Financial Consulting. From August 2014 through December 2015, Mr. Guerard served as Management Financial Consultant, and from August 2011 through August 2014, he served as Senior Financial Consultant, West Region.

#### Officer VP, Supply Chain Operations – Michael A. Hazelton

Mr. Hazelton has served as Officer VP, Supply Chain Operations at Chick-fil-A since July 2023. Error! Bookmark not defined. He served as Senior Vice President, Supply Chain Procurement and O perations from November 2021 through June 2023. Mr. Hazelton served as Senior Vice President, Supply Chain Operations from April 2019 through October 2021. From July 2018 through April 2019, he served as Senior Vice President, Corporate Services. From May 2015 through June 2018, Mr. Hazelton served as

Vice President, Corporate Services. He has served as Vice President of Bay Center since December 2018 and Vice President of CFA Supply since July 2019.

## Officer VP, Existing Restaurants – Kimberly J. Johnson

Ms. Johnson has served as Officer VP, Existing Restaurants at Chick-fil-A since November 2021. Ms. Johnson served as Vice President, Corporate Financial Services from December 2018 through October 2021. From July 2018 through November 2018, she served as Executive Director, Corporate Financial Services. From 2016 through June 2018, she served as Senior Director, Corporate Financial Services. From 2013 through December 2015, Ms. Johnson served as Director, Corporate Financial Reporting. From 2011 through 2013, Ms. Johnson served as Senior Manager, Treasury.

#### Officer VP, External Communications - Carrie J. Kurlander

Ms. Kurlander has served as Officer VP, External Communications at Chick-fil-A since July 2018. From April 2013 to June 2018, she served as Vice President, Corporate Public Relations and Public Affairs.

## Officer VP, Shared Platforms - Sara M. McClain

Ms. McClain has served as Officer VP, Shared Platforms at Chick-fil-A since November 2023 and Vice President, Staff Technology Solutions from November 2021 through October 2023. From July 2018 through October 2021, she served as Executive Director, Staff Technology Solutions. She served as Director, Staff Technology from November 2017 to July 2018 and Director, Enterprise Planning from May 2017 to October 2017. From November 2015 through April 2017, Ms. McClain served as Senior Manager, Enterprise Planning.

#### Officer VP, Diversity, Equity & Inclusion – Erick W. McReynolds

Mr. McReynolds has served as Officer VP, Diversity, Equity & Inclusion at Chick-fil-A since November 2021. He served as Executive Director, Diversity, Equity & Inclusion from July 2020 through October 2021. From October 2016 to June 2020, Mr. McReynolds served as Executive Director, Midwest Region. He served as Director, Service Team from October 2014 to October 2016.

#### Officer VP, Operator Technology Solutions – Elizabeth Medford

Ms. Medford has served as Officer VP, Operator Technology Solutions at Chick-fil-A since November 2023. From September 2023 through October 2023, she served as Officer VP, Shared Platforms. She served as Executive Director, Shared Platforms from November 2021 through August 2023, and as Senior Director, Enterprise Effectiveness Solutions from July 2018 through October 2021. Ms. Medford served as Director, Supplier Quality & Safety from February 2016 to June 2018.

#### Officer VP, Restaurant Development Services – David M. Millican

Mr. Millican has served as Officer VP, Restaurant Development Services at Chick-fil-A since November 2021. From February 2020 through October 2021, Mr. Millican served as Executive Director, Facilities and Equipment, and from March 2016 until February 2020, he served as Senior Director, Facilities and Equipment. Mr. Millican served as Director, Restaurant Development and Facilities from September 2013 until March 2016, and Senior Manager, Facilities from September 2012 until September 2013. He served as Manager, Facilities from August 2010 to September 2012.

## Officer VP, Enterprise Viability - Sandra T. Moody

Ms. Moody has served as Officer VP, Enterprise Viability at Chick-fil-A since July 2019. From November 2017 through June 2019, she served as Vice President, Enterprise Analytics & Risk

Management. From November 2015 through October 2017, Ms. Moody served as Vice President, Financial Services and Chief Accounting Officer. From November 2013 through October 2015, she served as Vice President, Business Insights. From July 2006 through October 2013, Ms. Moody served as Senior Director, Business Analysis.

## Officer VP and Assistant General Counsel – S. Tammy Pearson

Ms. Pearson has served as Officer VP and Assistant General Counsel of Chick-fil-A since April 2008. From October 2006 through March 2008, she was Senior Director, Corporate Legal. Ms. Pearson has served as Vice President of CFA Servco since January 2020, as a Director of CFA Ireland since October 2020, as a Director of CFA Asia since October 2020, and as a Director of CFA UK since December 2023.

## Officer VP, International Restaurant Development - Erwin C. Reid

Mr. Reid has served as Officer VP, International Restaurant Development at Chick-fil-A since July 2023. Error! Bookmark not defined. He served as Senior Vice President, International Restaurant D evelopment from July 2019 through June 2023. From July 2018 through June 2019, he served as Senior Vice President, Restaurant Development. From January 2001 through June 2018, he served as Vice President, Restaurant Development. Mr. Reid has served as Vice President of CFA Canada since July 2019, and Vice President of CFA Puerto Rico since August 2020.

#### Officer VP, Restaurant Experience – Joseph R. Saracino

Mr. Saracino has served as Officer VP, Restaurant Experience at Chick-fil-A since November 2023 and Officer VP, Brand Strategy, Advertising & Media from July 2023 through October 2023. Error! B ookmark not defined. He served as Senior Vice President, Brand Strategy, Advertising & Media from July 2019 through June 2023. From February 2016 through June 2019, he served as Vice President, Brand Strategy, Advertising & Media.

#### Officer VP, Cathy Family Office – John W. Stephenson

Mr. Stephenson has served as Officer VP, Cathy Family Office at Chick-fil-A since November 2021. Mr. Stephenson served as Vice President, Strategic Partnerships and Special Projects from December 2018 through October 2021. From November 2015 through November 2018, he served as Director, Strategic Partnerships and Special Projects.

#### Officer VP, Field Operations – Services – C. Todd Sweatt

Mr. Sweatt has served as Officer VP, Field Operations – Services at Chick-fil-A since July 2023. Error! Bookmark not defined. He served as Senior Vice President, Field Operations – Services f rom July 2018 through June 2023. From March 2014 through June 2018, he served as Vice President, Operations – Systems Development. From March 2008 through March 2014, Mr. Sweatt served as Director, Field Operations.

#### Officer VP, Supply Chain Transformation and Enablement – James N. Taylor

Mr. Taylor has served as Officer VP, Supply Chain Transformation and Enablement at Chick-fil-A since November 2023. He served as Vice President, Customer Technology Solutions from December 2020 through October 2023. From July 2018 through November 2020, Mr. Taylor served as Executive Director, Customer Technology Solutions, and from November 2015 through June 2018, he

served as Director, Customer Technology Solutions. From March 2013 through October 2015, Mr. Taylor served as Senior Manager, Business Growth & Supply Chain Solutions.

## Officer VP, Corporate Communications & External Affairs – Reade L. Tidwell

Ms. Tidwell has served as Officer VP, Corporate Communications & External Affairs at Chick-fil-A since July 2023. Error! Bookmark not defined. She served as Senior Vice President, Corporate C ommunications & External Affairs from September 2022 through June 2023, and as Vice President, Corporate Communications from November 2021 through August 2022. From January 2019 through October 2021, Ms. Tidwell served as Executive Director, Corporate Communications, and from January 2016 to January 2019, she served as Senior Director, Corporate Communications.

#### Officer VP, International Operations - Paul W. Trotti

Mr. Trotti has served as Officer VP, International Operations at Chick-fil-A since November 2023. He served as Vice President, Supply Chain Development from December 2020 to October 2023. From July 2018 through November 2020, Mr. Trotti served as Executive Director, Chick-fil-A Supply, and from October 2017 through June 2018 he served as Executive Director, Supply Chain Innovation. From April 2012 through October 2017, he served as Director, Menu Strategy & Development. Mr. Trotti has served as Vice President of CFA Canada since November 2023 and Vice President of CFA Puerto Rico since December 2023.

## Officer VP, Talent Experience – Elizabeth Wanamaker

Ms. Wanamaker has served as Officer VP, Talent Experience at Chick-fil-A since July 2023. Error! B ookmark not defined. She served as Senior Vice President, Talent Experience from September 2022 through June 2023, and Vice President, Talent Experience from December 2018 through August 2022. From March 2018 through October 2018, Ms. Wanamaker served as Chief Human Resources for BlueLinx Corporation in Atlanta, Georgia. From December 2014 through December 2017, Ms. Wanamaker served as Senior Vice President, North America for The Coca-Cola Company in Atlanta, Georgia. From September 2013 through December 2014, she served as Vice President, Talent and Development and from August 2010 through September 2013 she served as Global Director, Program Development, Talent and Development.

## Officer VP, Executive Office - Trudy C. White

Ms. White has served as Officer VP, Executive Office at Chick-fil-A since July 2018. From February 2003 through June 2013, Ms. White served as a member of the Board of Directors of Chick-fil-A.

#### **Executive Director, Non-Traditional Restaurants – Bruce B. Cameron**

Mr. Cameron has served as Executive Director, Non-Traditional Restaurants of Chick-fil-A since September 2020. From January 2019 to September 2020, he served as Senior Director, Non-Traditional Restaurants. From November 2015 through December 2018, Mr. Cameron served as Senior Director, Licensed Operations. From October 2010 through October 2015, he served as Director, Field Operations.

#### Director, Non-Traditional Real Estate - Sean R. Warren

Mr. Warren has served as Director, Non-Traditional Real Estate of Chick-fil-A since January 2019. From April 2016 through December 2018, he served as Director, New Restaurant Growth – Licensing. From January 2013 through March 2016, Mr. Warren served as Senior Manager, New Restaurant Growth – Licensing. From January 2012 through December 2012, Mr. Warren served as Manager, Real Estate –

Licensing. From January 2006 through December 2011, Mr. Warren served as Manager, Restaurant Concepts.

<sup>1</sup> As a result of refinements to Chick-fil-A's talent management system, all Senior Vice President titles were modified to Officer, VP effective July 1, 2023.

#### Item 3

#### LITIGATION

David Stephens and Kaitlyn Strawn, individually and on behalf of all others similarly situated v. Chickfil-A, Inc., (Case No. 1:23-cv-00964, U.S. District Court for the Northern District of Georgia). On March 6, 2023, two Chick-fil-A brand restaurant customers filed a complaint against Chick-fil-A alleging that we failed to properly secure and safeguard the personally identifiable information ("PII") of users of Chick-fil-A's One program and their PII was compromised as a result of an automated cybersecurity attack that impacted Chick-fil-A One members' accounts between December 18, 2022 and February 12, 2023 (the "Data Incident"). The complaint also alleged that Chick-fil-A issued a statement assuring customers that the fraudulent activity on their accounts was not the result of a compromise of Chick-fil-A's internal systems and waited too long to notify affected customers. Plaintiffs asserted claims against Chick-fil-A for negligence, breach of implied contract, negligence per se, and violations of Georgia's Uniform Deceptive Trade Practices Act. Plaintiffs bring their claims on behalf of themselves and a putative class of similarly situated Chick-fil-A brand restaurant customers. Plaintiffs sought class certification, equitable relief, injunctive relief, monetary damages, interest, and further relief. On June 2, 2023, the original two Plaintiffs and a third new Plaintiff, who was also a Chick-fil-A brand restaurant customer, filed an amended complaint essentially alleging the same claims and seeking the same relief as set forth in the original complaint. On July 3, 2023, Chick-fil-A moved to compel arbitration of Plaintiffs' claims in the amended complaint. The parties agreed to settle the case on an individual basis (not a class basis) to minimize potential litigation expense and distraction. On November 19, 2023, the parties entered into a Confidential Settlement Agreement and Release under which Chick-fil-A agreed to pay in total \$210,000, which included a payment of \$2,500 to each of the five Plaintiffs (i.e., the three Plaintiffs named in the amended complaint plus two additional Plaintiffs identified by Plaintiffs' counsel during the course of the litigation), with the remainder of the settlement funds covering Plaintiffs' counsel's fees and expenses. In exchange, Plaintiffs provided a full release of all claims relating to the Data Incident and a covenant not to sue, and the three Plaintiffs named in the amended compliant agreed to dismiss their claims with prejudice. On December 7, 2023, the three named Plaintiffs filed a notice of voluntary dismissal with prejudice and the case was dismissed with prejudice.

*Mayheu v. Chick-fil-A, Inc.*, No. 2022CV365400, Superior Court of Fulton County, Georgia, filed on May 24, 2022, as amended on June 7, 2022, August 5, 2022 and September 29, 2023 (consolidating class action complaint to add other plaintiffs) (the "*Mayheu* Action").

*Pittman and Ukpere v. Chick-fil-A, Inc.*, No. 1:21-cv-8041, United States District Court for the Southern District of New York (appealed to the Second Circuit as Case No. 22-1862), filed on September 28, 2021, as amended on December 13, 2021 (the "*Pittman* Action").

*Ukpere v. Chick-fil-A, Inc.*, No. 2:22-cv-5397, United States District Court for the District of New Jersey, filed on September 2, 2022; removed from the Superior Court of New Jersey, Middlesex County, Case Number MID-L-003792 (collectively, the "*Ukpere* Action").

*Goldstein v. Chick-fil-A, Inc.*, No. 1:22-cv-21897, United States District Court for the Southern District of Florida, filed on June 21, 2022, as amended on August 11, 2022; removed from the Circuit Court of the

Eleventh Judicial Circuit in and for Miami-Dade County, Florida, Case No. 2022-009265-CA-01 (collectively, the "*Goldstein* Action").

*Ortega v. Chick-fil-A, Inc.*, No. 2:21-cv-845, United States District Court for the Eastern District of California, filed on May 10, 2021, as amended on November 15, 2021; removed from Sacramento Superior Court, Case No. 34-2021-00296245 (collectively, the "*Ortega* Action").

Chick-fil-A is a defendant in five different putative class actions brought on behalf of persons who made a Chick-fil-A delivery order through the Chick-fil-A mobile application (the "Chick-fil-A App") or website between November 1, 2019 and April 30, 2021 from a Chick-fil-A restaurant location in the states of Georgia, Florida, New York, New Jersey, and California. Plaintiffs claim that Chick-fil-A misrepresents the cost of delivery by charging a delivery fee and not disclosing that menu prices for delivery are higher than in-store prices. Chick-fil-A denied any liability with respect to these cases and the claims being asserted. Only Chick-fil-A has been sued in these lawsuits; no franchisees have been named as defendants. On July 7, 2023, the plaintiffs and Chick-fil-A entered into a proposed Class Action Settlement Agreement (the "Settlement Agreement"). The Pittman Action, the Ukpere Action, the Goldstein Action, and the Ortega Action were consolidated with the Mayheu Action for settlement purposes on September 29, 2023. In the consolidated complaint filed in the Mayheu Action, Plaintiffs assert claims for the following: negligent misrepresentation (on behalf of all classes), violation of Georgia's Unfair Business Practices (on behalf of a Georgia class), violation of New York Consumer Fraud Act (on behalf of a New York class), violation of New Jersey Consumer Fraud Act (on behalf of a New Jersey class), violation of Florida Deceptive and Unfair Trade Practices Act (on behalf of a Florida class), violation of California's Unfair Competition Law (on behalf of a California class), violation of California's Consumer Legal Remedies Act (on behalf of a California class), and violation of California's False Advertising Law (on behalf of a California class). All plaintiffs in the Actions seek actual and statutory damages and declaratory judgments. On September 29, 2023, a Settlement Agreement was submitted to the court in the Mayheu Action along with an Unopposed Motion for Preliminary Approval of Proposed Class Action Settlement, which the court granted on October 2, 2023, preliminarily approving the proposed class action settlement and conditionally certifying a class and five geographically based subclasses for settlement purposes only. On February 1, 2024, the parties on behalf of themselves and the members of the settlement class and subclasses applied for an order finally approving the Settlement Agreement and made application for the award of attorneys' fees, costs and service awards. A Fairness Hearing for Final Approval was held on February 29, 2024, and the court in the Mayheu Action entered an Order Granting Final Approval of the Proposed Class Action Settlement on the same day. Once the Settlement Agreement becomes effective pursuant to its terms, each member of the settlement class and settlement subclasses will be deemed to have released Chick-fil-A for the claims, Chick-fil-A will pay the remaining funds owed (for a total of \$4,400,000) into a settlement fund. From that fund, class counsel will be awarded \$880,000 in requested attorneys' fees and \$15,579.32 in requested litigation costs, approved administrative costs will be paid, and the lead plaintiffs will receive service awards of \$5,000.00 each. In addition, from the fund, the claims administrator will make payments of \$29.25 to those class members who submitted valid claim forms and elected cash payments, and the remainder of the settlement fund will be distributed to Feeding America or Hunger Initiative (as directed by Chick-fil-A). Finally, the claims administrator will also provide a list of class members who submitted valid claim forms and elected gift card payments to Chick-fil-A, and Chick-fil-A (through CFA Servco) will distribute electronic gift cards to each in the amount of \$29.25.

Other than these actions, no litigation is required to be disclosed in this Item

#### Item 4

#### **BANKRUPTCY**

On February 17, 2020, Pier 1 Imports, Inc. ("Pier 1"), having a principal place of business at 100 Pier 1 Place, Fort Worth, Texas 76192, filed a petition under Chapter 11 of the U.S. Bankruptcy Code in

the United States Bankruptcy Court for the Eastern District of Virginia (In re Pier 1 Imports, Inc., Petition #: 20-30805-KRH). Pier 1 is not the franchisor nor an affiliate of the franchisor. Cheryl Bachelder, who joined our Board of Directors in April 2019, had served as Interim Chief Executive Officer of Pier 1 from December 2018 through November 2019. The Court approved a sale of Pier 1's intellectual property, including its trademark, data, customer lists and other assets related to e-commerce on July 30, 2020. Pier 1 closed its stores and liquidated its assets and is in the process of distributing the proceeds to creditors in accordance with the priorities in the Bankruptcy Code. The matter is still pending.

Other than this action, no bankruptcy information is required to be disclosed in this Item.

#### Item 5

#### **INITIAL FEES**

You must pay an initial franchise fee of \$10,000 payable in full when you sign the Franchise Agreement whether for a traditional location or a captive venue unit. The initial franchise fee is considered fully earned and non-refundable upon payment, except that \$5,000 of the initial franchise fee is deemed to be, and is maintained by Chick-fil-A as, an initial payment of working capital for the business(es) under the Franchise Agreement ("the working capital deposit"). You must always maintain the working capital deposit while you are a franchised Operator. Upon termination or non-renewal of your Franchise Agreement, Chick-fil-A will conduct a final reconciliation and you will receive the working capital deposit funds, minus any costs, expenses and then known losses incurred by Chick-fil-A on account of your franchised Chick-fil-A Restaurant business or your operation of your franchised Chick-fil-A Restaurant business that you failed to pay or that you paid but should not have paid. This process will be conducted in a method and manner determined by Chick-fil-A under its then-current restaurant close-out procedures (currently, within two and one-half months after termination or non-renewal).

Chick-fil-A may, but is not obligated to, offer you a license to operate one or more additional Chick-fil-A Restaurant businesses under your Franchise Agreement. You must pay an additional franchise fee of \$5,000 for each additional Chick-fil-A Restaurant business, whether for a traditional location or a captive venue unit, payable in full when you sign the Additional Business Amendment attached as an exhibit to the Franchise Agreement. The additional franchise fee is considered fully earned and non-refundable upon payment.

Prior to the opening of your franchised Chick-fil-A Restaurant business, you must obtain from Chick-fil-A the premises Lease for a traditional location or the Concession Sublicense Agreement for any captive venue unit, each of which also includes the equipment lease. You must also obtain applicable insurance coverages elected by you or designated by Chick-fil-A, from Chick-fil-A or through Chick-fil-A acting as administrator (other than workers' compensation, general liability, auto liability insurance, and employment practices liability insurance), as described in Items 6, 7, 8 and 10. With regard to workers' compensation, general liability, auto liability insurance, and employment practices liability insurance you will obtain these coverages from the designated insurance carrier, and will get billed by and pay premiums to the program administrator . The payments you will make to Chick-fil-A directly or as the program administrator are estimated to range from approximately \$4,000 to \$175,000 annually, exclusive of any applicable taxes, but will not be due until after your franchised Chick-fil-A Restaurant business opens.

Prior to the opening of your franchised Chick-fil-A Restaurant business, you must also obtain almost all of the opening inventory of food products, ingredients, and supplies from an approved distributor. The cost of your purchases from our approved distributor will already reflect amounts the distributor paid to Chick-fil-A for Chick-fil-A's proprietary seasoning applied by Chick-fil-A's poultry suppliers to most of the Chick-fil-A brand chicken products and for Chick-fil-A's proprietary seasoned coater you apply yourself in the preparation of most Chick-fil-A brand chicken products and also amounts the distributor paid to our affiliate Bay Center for Chick-fil-A's proprietary lemon juice produced by Bay Center that is used to produce Chick-fil-A's proprietary branded lemonade if you are in a location Bay Center supplies. Our

affiliate CFA Supply may be your distributor for all or some of these items if you are in a location CFA Supply services. If CFA Supply is your distributor, the payments you will make to CFA Supply for any of the opening inventory of food products, ingredients, and supplies are estimated to range from approximately \$15,000 to \$65,000, but will not be due until after your franchised Chick-fil-A Restaurant business opens.

Except for the circumstances described in this Item 5, we do not refund any initial fee.

## Item 6

## **OTHER FEES**

Type of Fee	Amount	Due Date	Remarks <sup>1</sup>
Advertising	Advertising fund contribution may vary (a) between 0% to 3.25%, to be determined by Chick-fil-A, as a percentage of "Gross Receipts" or (b) by vote of Operators in local or regional areas	Monthly <sup>3</sup>	Since 6/30/89, Chick-fil-A has not charged any amount for advertising (0% of Gross Receipts) as a matter of internal policy, which is subject to change. Operators within a geographic area may establish local or regional advertising fees which may also apply to Gross Receipts from captive venue units and food trucks.  See Item 11
Advertising Support and Services Fee	Advertising support and services fees incurred, if any, will vary based upon the support and services offered by Chick-fil-A, and selected and received by the Operator; the current in-house blended hourly rate for services is \$100; Operator will pay any additional fees, costs and expenses as applicable	As incurred	Chick-fil-A may offer to provide Operators with advertising support and services at the local, store, market or regional advertising level on a formal basis through its in-house advertising agency as an alternative choice to Operators engaging a third party advertising agency to provide such support and services. If offered and chosen, the amount of the fee will vary based upon the then current rate card established by Chick-fil-A and the services selected by the Operator. Operator will pay any additional fees, costs and expenses for print production, materials, and other related costs and expenses.  See Item 11

Type of Fee	Amount	Due Date	Remarks <sup>1</sup>
Additional Franchise Fee	\$5,000 for each additional Chick-fil-A Restaurant business, whether for a traditional location or a captive venue unit	If and when you sign an Additional Business Amendment	Chick-fil-A may, but is not obligated to, during the term of the Franchise Agreement, offer you a license to operate one or more additional Chick-fil-A Restaurant businesses under your Franchise Agreement. You and Chick-fil-A will sign an Additional Business Amendment in the form attached as an exhibit to the Franchise Agreement for each additional Chick-fil-A Restaurant.
Business Services Fee	\$300	Monthly <sup>3</sup>	Chick-fil-A may offer directly or indirectly through an approved third-party supplier, certain business services. If offered, you must use the services. Chick-fil-A will determine the fee for services Chick-fil-A provides. You will pay for the cost and expense of your use of third-party business services, including costs rebilled or passed through to you by Chick-fil-A.
Rent <sup>6</sup> (Traditional Unit)	\$2,605 to \$95,180 (including, where applicable, percentage rent)	Monthly <sup>3</sup>	See Items 7 and 8
Occupancy Charge <sup>7</sup> (Captive Venue Unit)	Determined under the Concession Agreement attached as an exhibit to the Concession Sublicense Agreement; currently estimated to range between 4% to 30% of Gross Receipts	Monthly, or other time period stated in the Concession Agreement	See Note 7 below.

Type of Fee	Amount	Due Date	Remarks <sup>1</sup>
Food Truck Usage Fee (Food Truck)	Currently \$2,100 to \$3,300, plus additional fees, costs and expenses	Monthly <sup>3</sup>	The food truck usage fee is payable currently to Chick-fil-A under the Food Truck License and Sublease Agreement in lieu of the lease rental payment due from Chick-fil-A to the third party lessor under the third party food truck lease. You will also pay directly or reimburse Chick-fil-A for any payments other than the lease rental payment due or payable under or on account of the food truck lease, including applicable mileage surcharge or pass through costs, any sales, use, excise tax, apportioned personal property tax or other applicable tax. You will reimburse any costs and expenses Chick-fil-A incurs to return any food truck to good order, condition and repair.
Food Truck Insurance Fee (Food Truck)	Currently \$305 to \$570	Monthly <sup>3</sup>	Payable currently to Chick-fil-A to cover the food truck and its contents and inventory, but not any Operatorowned contents or inventory.
Insurance	\$240 to \$10,700	Monthly <sup>3, 5</sup>	See Item 8

Type of Fee	Amount	Due Date	Remarks <sup>1</sup>
Equipment Rental	Currently \$750 to \$5,000	Monthly <sup>3,4</sup>	The equipment rental will be based on the fair market rental value as determined by Chick-fil-A from time to time in its sole and exclusive business judgment and varies depending on the type of restaurant location. The current equipment rental is:  Free-Standing and In-Line: \$5,000/month; Drive-Through only: \$4,000/month; Mall: \$3,000/month; Captive Venue: \$750 - \$3,000/month.  While specific items vary, the categories of equipment items leased typically include restaurant equipment, dining area furniture and fixtures and other items. The categories of equipment items leased vary by type of unit. For example,drive-thru only units, mall units and captive venue units typically would not require dining area furniture and fixtures. The equipment rental for a captive venue unit could be less than the amount stated above for a captive venue unit, including if the owner or manager of the premises provides certain equipment, or more including if the venue is large. A food truck and its equipment is covered separately under the Food Truck License and Sublease Agreement. You will also pay directly or reimburse Chick-fil-A for any payments other than the current equipment lease payment that become due or payable under or on account of the equipment lease, including any pass through costs, and any sales, use, excise tax, apportioned personal property tax or other applicable tax.  See Item 10

Type of Fee	Amount	Due Date	Remarks <sup>1</sup>
Hardware and Software Support; High- Speed Internet Access	\$9,500 to \$20,000 (annually)	As incurred	The fees for a captive venue unit may be less if Chick-fil-A's services are reduced because the owner or manager of the premises provides a POS system with accompanying software that you must use.
E' M'	XX/'11 1	A . 1	See Item 11
Fines – Minimum Standards and Procedures	Will vary under circumstances	As incurred	May be charged when you fail to maintain all applicable Minimum Standards or comply with the Franchise Agreement. <sup>5</sup>
Indemnification	Will vary under circumstances	As incurred	You must reimburse us if we are held liable for claims arising from the operation of your franchised Chick-fil-A Restaurant business or damage to the site.
Operating Service Fees	Determined by formula <sup>2</sup>	Monthly <sup>3</sup>	
Credit Card, Gift Card and related fees	Will vary	As incurred	Pursuant to contracts negotiated by us on behalf of the Chick-fil-A system with various credit card, gift card and processing vendors (including our affiliate CFA Servco), certain processing and other related fees are imposed by each vendor with respect to its particular card(s) based upon the credit card or gift card sales made by your Chick-fil-A Restaurant business. You may be required to enter into contracts directly with such credit card, gift card and/or processing vendors. These fees vary under a wide degree of circumstances, and are nonrefundable.
Highway Signage	Will vary under circumstances	As incurred	Actual fabrication cost plus annual expense for securing municipal highway signage opportunities, if available, for your Chick-fil-A Restaurant.
Interest on Late Payments	The maximum rate permitted by law, or if none, 1 1/4% per month	As incurred	Any payment or other amount owed us under the Franchise Agreement, including any attached Lease(s), Concession Sublicense Agreement for any captive venue unit(s) or Food Truck License and Sublease Agreement, will bear interest, compounded monthly after the due date. <sup>5</sup>

Type of Fee	Amount	Due Date	Remarks <sup>1</sup>
Cash Handling System Services <sup>8</sup>	\$85 to \$450 (monthly)	As incurred	Pursuant to vendor contracts negotiated by us on behalf of the Chick-fil-A system, we bill and collect certain fees and expenses that are charged by a vendor for cash handling system services provided each month by the vendor at your Chick-fil-A Restaurant business. You may be charged additional fees for non-warranty safe repairs; the amount will vary as incurred. You may not pay this fee to us in certain circumstances, including when your Chick-fil-A Restaurant business is located in a mall, office building or captive venue location. See Note 8 below.
Reimbursement of Cost of Performance	Costs and expenses of performance	As incurred	If you fail to perform your obligations under the Lease, the Concession Sublicense Agreement for a captive venue unit or the Food Truck License and Sublease Agreement for a food truck, Chick-fil-A may perform and you will reimburse Chick-fil-A's cost, together with interest.
Holdover Liquidated Damages	Double the base rent and percentage rent	As incurred	If you holdover or remain in occupancy of the premises for a non-captive venue location after your Lease terminates or expires, the base rent and percentage rent will double, as liquidated damages and not as a penalty, but payment will not waive Chick-fil-A's other rights or remedies.

## **Notes**:

- 1. These fees are imposed by Chick-fil-A and, except as expressly provided, are either (a) payable to Chick-fil-A, (b) payable to Chick-fil-A, as administrator, if determined by vote of Operators in your local or regional area, or (c) payable to the insurance company for premiums for workers' compensation, general liability, auto liability, and employment practices liability insurance coverages. All fees are non-refundable and are imposed uniformly except as expressly provided below.
- 2. Under the Franchise Agreement, you are required to pay certain fees to Chick-fil-A out of your receipts calculated and due on a monthly basis according to a set formula. That formula is described below, but the definitions of certain terms used in the formula are provided first:
  - (a) "Gross Receipts" for a particular restaurant for each calendar month is your entire gross receipts from sales (excluding sales tax) with respect to the restaurant, including any associated food

truck; any captive venue unit that is an additional Chick-fil-A Restaurant business and is accounted for as a separate restaurant;

- (b) "Operating Profit" for a particular restaurant for each calendar month is the amount by which Gross Receipts exceeds the ordinary and necessary expenses (as this term is reasonably determined by Chick-fil-A) incurred by you for the restaurant during the month; by way of example, for purposes of this calculation the following items shall not be ordinary and necessary expenses:
  - (1) any amount you pay to yourself or, if you are approved to form and use an entity, the entity pays to you as compensation for services;
  - (2) any salary paid to any member of your family, to the extent the salary exceeds normal wages for similar work; and
  - (3) the "Base Operating Service Fee" (as defined below) and the "Additional Operating Service Fee" (as defined below);
  - "Aggregate Operating Profit" for a calendar month is the sum of the Operating Profit for the month of all restaurants operated by you;
- (c) "Base Profit" for your first restaurant (the "Initial Business") for each calendar month is \$1,000; you are not entitled to Base Profit with respect to any additional restaurant;
- (d) "Base Operating Service Fee" for a particular restaurant for each calendar month is the amount by which 15% of the Gross Receipts for the month exceeds the monthly equipment rental payable and business services fee for the calendar month. Chick-fil-A allocates a portion of the Base Operating Service Fee as a royalty for the sublicense of intellectual property. "Aggregate Base Operating Service Fee" for a calendar month is the sum of the Base Operating Service Fee for the month of all restaurants operated by you;
- (e) "Net Profit for Initial Business" of the Initial Business for each calendar month is the difference between: (i) the Operating Profit for the month; and (ii) the sum of: [A] the Base Operating Service Fee for the month, [B] the Base Profit for the month, [C] the Base Profit Offsets, and [D] the Service Fee Offsets at the effective date of computation; "Net Profit for Additional Business" for a particular additional business (an "Additional Business") for each calendar month is the difference between: (i) the Operating Profit for the Additional Business for the month and (ii) the Base Operating Service Fee for the Additional Business for the month;
- (f) "Additional Operating Service Fee" as to a particular restaurant for each calendar month is (i) in the case of the Initial Business, 50% of the Net Profit for Initial Business for the month or (ii) in the case of an Additional Business, 50% of the Net Profit for Additional Business for the month;
- (g) "Additional Profit" as to a particular restaurant for each calendar month is (i) in the case of the Initial Business, 50% of the Net Profit for Initial Business for the month or (ii) in the case of an Additional Business, 50% of the Net Profit for Additional Business for the month; "Aggregate Additional Profit" for each calendar month is the sum of the Additional Profit for the month of all restaurants operated by you;
- (h) "Extra Profit" for each calendar month is an advance on Additional Profit in the maximum amount of \$1,500; you are not entitled to retain an Extra Profit with respect to any additional restaurants;

- (i) "Daily Deposit" as to a particular restaurant including any associated food truck, for each calendar day is your daily Gross Receipts as adjusted for minor cash expenditures, cash overages and shortages and other cash received;
- (j) "Base Profit Offsets" is a floating amount that is zero at the beginning of each calendar year and is: (i) increased from time to time during the calendar year by the amount of all Base Profits retained by you but not covered by Aggregate Operating Profit; and (ii) decreased from time to time during the calendar year when and to the extent subsequent Aggregate Operating Profit is sufficient to cover the Base Profits;
- (k) "Service Fee Offsets" is a floating amount that is zero at the beginning of each calendar year and is (i) increased from time to time during the calendar year by the amount of all Base Operating Service Fees that you do not pay to Chick-fil-A; and (ii) decreased from time to time during the calendar year when and to the extent that you pay the previously unpaid Base Operating Service Fees to Chick-fil-A; and
- (l) "Extra Offsets" is a floating amount that is zero at the beginning of each calendar year and is: (i) increased from time to time during the calendar year by the amount of all Extra Profits retained by you but not covered by the Aggregate Additional Profit; and (ii) decreased from time to time during the calendar year when and to the extent subsequent Aggregate Additional Profit is sufficient to cover the Extra Profits.

You pay Chick-fil-A from the Aggregate Operating Profit of the restaurants for each calendar month, an amount equal to the sum of the Aggregate Base Operating Service Fee and the Aggregate Additional Operating Service Fee, and retain for yourself an amount equal to the sum of the Base Profit, Extra Profit and any Aggregate Additional Profit in excess of Extra Profit, less any Extra Offsets (not to exceed the Aggregate Additional Profit for the month). To the extent that your Aggregate Operating Profit for a month is not sufficient to fund all of these payment and retention items, you must disburse your Aggregate Operating Profit in the following order, until it is exhausted:

- (a) you retain for yourself the Base Profit;
- (b) you pay the Aggregate Base Operating Service Fee;
- (c) you pay the Base Profit Offsets, the Service Fee Offsets and the Aggregate Additional Operating Service Fee; and
- (d) you retain for yourself the amount, if any, by which the Aggregate Additional Profit exceeds the Extra Offsets.

You may retain, however, on a monthly basis the full Base Profit and the Extra Profit, even if Aggregate Additional Profit for the month (less the Extra Offsets) is insufficient to cover these distribution items, and even if revenue is insufficient to cover the Aggregate Base Operating Service Fee, the Base Profit Offsets, Service Fee Offsets and Aggregate Additional Operating Service Fee for the month. To the extent that Aggregate Operating Profit is insufficient to cover the full Base Profit and/or the Extra Profit when they are retained by you and the Aggregate Base Operating Service Fee, future Aggregate Operating Profit during the calendar year must be allocated to cover existing arrearage of Base Profit, Extra Profit and/or Aggregate Base Operating Service Fee before you will be entitled to any future Additional Profit.

All of these calculation and payment concepts are set forth in detail in Section 14 of the Franchise Agreement.

Chick-fil-A may in the exercise of its sole and exclusive business judgment offer certain additional marketing or other incentive funds and programs to one or more Operators in connection with certain special circumstances or situations that arise from time to time, such as assisting with brandbuilding in low awareness areas, including new markets, new locations, enhancing the physical premises of Chick-fil-A Restaurant facilities or other challenging situations which may have a detrimental effect on sales and profits. Chick-fil-A is under no obligation to offer these additional marketing or other incentive funds and programs or any other assistance of this type to you under any circumstances. Such additional marketing or other incentive funds and programs do not grant you any contract rights, are not part of your contract, and do not modify or affect Chick-fil-A's or your contract rights and obligations under the Franchise Agreement. Chick-fil-A's internal programs and policies are subject to change or cancellation at any time by Chick-fil-A.

- 3. Between the first and fifteenth day of each month, Chick-fil-A prepares a fee calculation report for your franchised Chick-fil-A Restaurant business for the preceding month in order to determine the fees and other expenses to be paid from your Gross Receipts and, as part of the fee calculation process, calculates the fees and expenses according to the formula described in Note 2 above. Although calculated and due on a monthly basis, these fees and expenses are paid from Gross Receipts as expenses of your franchised Chick-fil-A Restaurant business to Chick-fil-A on either a monthly or pro rata/month to date daily basis. The expenses you pay to the insurance company related to the insurance premiums for workers' compensation and general liability coverages are also reflected on the fee calculation report. The Gross Receipts, fees and expenses of a food truck are accounted for and included in the fee calculation report of its associated Chick-fil-A Restaurant business. A separate fee calculation report is prepared for each Additional Business, including any captive venue unit.
- 4. These fees are paid from Gross Receipts as expenses of your franchised Chick-fil-A Restaurant business as described in Note 2 and Note 3 above, except as described in Note 3. These amounts are exclusive of any applicable sales, use and property taxes.
- 5. Under the Franchise Agreement, you appoint Chick-fil-A as your agent to establish and administer a program for collecting and accounting for the receipts of your franchised Chick-fil-A Restaurant business, and facilitating your payment of the rent, any equipment rental and any other payments or charges due pursuant to the Lease for the restaurant premises, as applicable certain of the insurance premiums elected by you or designated by Chick-fil-A, advertising contributions, any fees or charges pursuant to the Franchise Agreement, and other amounts owed to Chick-fil-A and/or suppliers by you. With regard to the workers' compensation, general liability insurance, auto liability, and employment practices liability insurance program, you will get billed by and will pay the insurance carrier. At the same time, you remain responsible for assisting Chick-fil-A in its administration of the program for collecting and accounting for the receipts of your franchised Chick-fil-A Restaurant business. For example, you must establish a cash handling system (including a bank account with allowance for banking-related fees to be paid and funds to be transferred therefrom by Chick-fil-A pursuant to the Franchise Agreement). You must deposit your Daily Deposit into your cash handling system each day prior to exiting the Restaurant and/or follow other procedures as designated from time to time by Chick-fil-A. If approved cash handling system services are not provided in your geographic area or you otherwise are approved for an exemption from our then current cash handling system service requirements, you will be required to deposit the funds directly into a local bank account or a prescribed Chick-fil-A group bank account, or otherwise follow other procedures as designated from time to time by Chick-fil-A. You must transmit a report to Chick-fil-A at the end of each business day regarding the amount of the Daily Deposit for your franchised Chick-fil-A Restaurant business, and Chick-fil-A will transfer that amount from your cash handling system bank account into Chick-fil-A's general account. If you operate a captive venue unit and the premises owner or manager collects customer payments, certain of the above cash handling procedures (and fees) will not apply to you or may be reduced. Under the Franchise Agreement, you are responsible for paying your expenses and Chick-fil-A is

authorized as your agent under the program to perform certain accounting functions and to facilitate other payments and disbursements of funds pursuant to the Franchise Agreement.

Chick-fil-A may maintain your funds in segregated, group and/or general bank account(s) that include your funds, other operators' funds and/or Chick-fil-A's funds. Chick-fil-A may use the funds at its election from time to time prior to your funds being disbursed pursuant to the terms of the Franchise Agreement, and if and only to the extent that Chick-fil-A does so, Chick-fil-A will pay interest on the used funds for the time period of their use at an interest rate and using an allocation method as determined by Chick-fil-A in its sole and exclusive business judgment from time to time; provided, however, that the interest rate for any applicable period shall not be less than the applicable Prime Rate as published in the Wall Street Journal for the same time period (the "Applicable Prime Rate") and shall not be greater than the Applicable Prime Rate plus one percent. Any bank account(s) established or maintained by Chick-fil-A are not trust funds or trust accounts. No fiduciary or implied duties, relationships or covenants exist between Chick-fil-A and you arising out of or relating to the Franchise Agreement, the program, the account(s), the funds or their respective administration. Chick-fil-A only, and not you, is entitled to receive the earnings credits, interest and/or any other banking benefits, if any, earned, awarded or elected on the account(s) and the funds in the account(s).

6. Your lease payment and other lease terms will be based on the Lease, and any applicable prime lease or ground lease, for your franchised Chick-fil-A Restaurant business in a traditional location, and will vary depending on where your franchised Chick-fil-A Restaurant business is located, the size of the premises, whether you are to operate a free-standing, mall or in-line restaurant, and other factors. The occupancy charge for a captive venue unit is described in the following Note.

If Chick-fil-A owns the premises on which a Chick-fil-A Restaurant is operated, under the terms of the Lease, you will be a lessee of the premises and must comply with the obligations imposed by Chick-fil-A upon you as primary lessee of the premises. You will be required to make monthly payments to Chick-fil-A. The monthly payments will include, as applicable, all of the monthly base rent, percentage rent and any other extra or additional charges, expenses and rents due under the Lease ("Additional Charges and Expenses" due under the Lease as defined in <u>Section 1</u> and <u>Section 3.3</u> of the Lease). Additional Charges and Expenses include, without limitation, all taxes, common area maintenance (CAM) charges, and other additional or extra charges and rents.

If Chick-fil-A leases the premises on which a Chick-fil-A Restaurant is operated, under the terms of the Lease, you will be a sublessee of the premises and must comply with the obligations imposed on Chick-fil-A as the primary lessee of the premises and imposed by Chick-fil-A upon you as a sublessee. You will be required to make monthly payments to Chick-fil-A. The monthly payments will include, as applicable, all of the monthly base rent, percentage rent and any other extra or additional charges, expenses and rents due under the Lease ("Additional Charges and Expenses" due under the Lease as defined in Section 1 and Section 3.3 of the Lease). Additional Charges and Expenses include, without limitation, all taxes, common area maintenance (CAM) charges, and other additional or extra charges and rents.

The prime lease, ground lease and other related real estate documents for a site are subject to periodic amendment, renewal and/or renegotiation. As a result, the obligations imposed upon Chick-fil-A for a site may change from time to time and, as a result, the terms of your Lease with Chick-fil-A (including your monthly payments to Chick-fil-A, the base rent, percentage rent, taxes, common area maintenance (CAM) charges, and other additional or extra charges and rents) could also change. In addition, as a result of a periodic amendment, renewal and/or renegotiation of the prime lease, ground lease or other related real estate documents for the site, your rights and privileges to use and enjoy the premises could also change during the term of your Franchise Agreement and its attached Lease(s), including with regard to signage, physical layout, parking, access, site and/or product related exclusives and other matters.

In certain instances, Chick-fil-A, or a wholly-owned subsidiary of Chick-fil-A, may become the owner of the premises on which a Chick-fil-A Restaurant is operated as a result of the exercise of option rights under a ground lease or other type of acquisition. If this occurs during the term of your Franchise Agreement and its attached Lease(s), your then-current sublease will terminate and you will become either: (1) a lessee of the premises and must comply with the obligations imposed by Chick-fil-A upon you as primary lessee of the premises, including making monthly lease and other payments to Chick-fil-A; or (2) a sublessee of the premises and must comply with the obligations imposed upon Chick-fil-A as primary lessee of the premises by Chick-fil-A's affiliate acting as the landlord, including making monthly sublease and other payments to Chick-fil-A or Chick-fil-A's affiliate, all as determined by Chick-fil-A in the exercise of its sole and exclusive business judgment.

For a site that is owned by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A), the calculation of monthly rent for the site can generally be explained as follows - there will be no base rent charge and the total amount of monthly rent you will be obligated to pay Chick-fil-A will be based on a percentage rent calculation that Chick-fil-A will perform pursuant to the terms of the Lease. To calculate the percentage and therefore monthly rent due to date each month of each year under the Lease, the amount by which your then calendar year-to-date gross receipts for your Chick-fil-A Restaurant business multiplied by the percentage rent multiplier set forth in the Lease exceeds the percentage rent breakpoint will be determined by Chick-fil-A and such amount will be the total amount of monthly rent due to date each month of each year under the Lease.. The total amount of monthly rent due to date less any amounts actually paid to date by the Operator for monthly rent during the same calendar year will be determined by Chick-fil-A and such amount will be the monthly rent due and owing for the calendar year. Because there is typically no base rent due under this type of lease, the percentage rent breakpoint will be set typically to \$0.00. As the Operator of a site that is owned by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A), you will not be obligated generally to pay Chick-fil-A base rent under this type of lease beyond the percentage rent due under the Lease as described above, subject to there being any additional lease/license costs for the site (as discussed below), or any renewal and/or renegotiation with Chickfil-A during the term of your Franchise Agreement and the Lease.

If you are the Operator of a site that is owned by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A), there may be additional lease/license costs for the site. The amount of any additional lease/license costs for the site (as that term is used above and in the Rent Calculation Report for the site) could be different and set higher than \$0.00 in certain situations. For example, if Chick-fil-A has purchased the primary site and then leases from a third-party and then subleases to you additional parking or other facilities either before or after the commencement of the Lease, then the annual percentage rent breakpoint will be adjusted and reflected on your Rent Calculation Report for the site to account for any additional lease/license costs you are obligated to pay under the Lease. For example, if the additional parking sublease referenced above or any other similar additional lease/license cost item was \$12,000/year, or \$1,000/month, the annual percentage rent breakpoint would be set at \$200,000 (\$12,000/6%), not \$0.00.

For a site that is leased by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A) pursuant to a ground lease, the calculation of monthly rent for the site can generally be explained as follows -- the total annual rent due under the ground lease, which sum will be divided by twelve. The monthly base rent could increase when and if, among other things, the rent under the ground lease increases pursuant to the terms of the ground lease. Additionally, as the Operator of a site that is leased by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A) pursuant to a ground lease, you will be obligated to pay Chick-fil-A percentage rent under this type of lease to the extent the calendar year-to-date gross receipts of a Chick-fil-A Restaurant business exceed a certain percentage rent breakpoint.

For a site that is leased by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A) for an in-line location, the calculation of monthly base rent for the site can generally be explained as follows -- the base rent payable to Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A) for the site is calculated per the terms of the Franchise Agreement and its attached Lease(s) which incorporates the prime lease. The monthly base rent could increase when and if, among other things, the rent under the prime lease increases pursuant to the terms of the prime lease. Additionally, for a site that is leased by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A) for an in-line location, to the extent the calendar year-to-date gross receipts of a Chick-fil-A Restaurant business exceed a certain percentage rent breakpoint, you will be obligated to pay Chick-fil-A percentage rent.

For a site that is leased by Chick-fil-A for a mall location, base rent and percentage rent (if any) are payable to Chick-fil-A for the site per the terms of the Franchise Agreement and the Lease which incorporates the prime lease. The base rent and percentage rent (if any) could increase when and if, among other things, the rent under the prime lease increases pursuant to the terms of the prime lease.

The percentages used in computing payments based on Gross Receipts have been determined by Chick-fil-A in consideration of the set of rights being granted by Chick-fil-A, the drawing power of a Chick-fil-A Restaurant, the value of the Chick-fil-A system as a whole, the ratio between our investment and your investment, potential rates of return on investment, the ratio between what we think might be our potential return and yours, the amount which we have at risk, and Chick-fil-A's interests in obtaining a profit in light of competitive conditions. All payments made by you to Chick-fil-A are part of a single financial arrangement between you and Chick-fil-A which, taken as a whole and without regard to any designation or description, reflect the value of the rights being made available to you by Chick-fil-A and the services being rendered by Chick-fil-A during the term of the Franchise Agreement including its attached Lease(s). The percentages may vary among Operators depending upon when a franchise or site was obtained or leased as well as other factors. In unusual circumstances which include special costs, the fees paid by you may be higher than those outlined in this Item 6.

Chick-fil-A may in the exercise of its sole and exclusive business judgment cap or limit the lease payments of one or more Operators in connection with certain special circumstances or situations that arise from time to time. As a result, for example, the monthly payments for these Operators may not equal all of the monthly base rent and other extra or additional charges and rents set out in the prime lease or ground lease agreements between Chick-fil-A and the landlord for these sites. Chick-fil-A may also in the exercise of its sole and exclusive business judgment cap or limit the amount of property tax or other additional charges that are assessed or passed through to and then become the individual responsibility of the Operator in connection with certain special circumstances or situations that arise from time to time. As a result, for example, the obligation actually passed through and charged to these Operators to pay property tax or other additional charges may not equal all of the property tax and other additional charges that are otherwise payable and not included in the lease payments. In other instances involving certain special circumstances or situations that arise from time to time, the property tax and other additional charges may be included in the lease payments and in those instances not charged or passed through separately as extra or additional charges to the Operator. Chick-fil-A is under no obligation to offer a cap or limit to you under any circumstances. Any cap or limit offered by Chick-fil-A to you from time to time does not grant you any contractual rights, is not part of your contract, and does not modify or affect Chick-fil-A's or your contractual rights and obligations under the Franchise Agreement or the Lease. Chick-fil-A's internal programs and policies, including any cap or limit on lease payments, are subject to change or cancellation at any time in the future as determined by Chick-fil-A in its sole and exclusive business judgment.

Pursuant to a Chick-fil-A internal rent policy effective beginning January 1, 2015 (the "Rent Policy"), your rent for a franchised Chick-fil-A Restaurant premises in a traditional location during

the duration of the policy (excluding any equipment) will not exceed 6% of the annual Gross Receipts of your franchised Chick-fil-A Restaurant business. Chick-fil-A's Rent Policy does not extend to, affect or limit in any way, your obligation to pay any other monies or charges due under the Franchise Agreement or any additional charges and expenses due under any Lease. Chick-fil-A's Rent Policy has been established unilaterally as part of Chick-fil-A's internal working procedures. Chick-fil-A's Rent Policy is not a part of any contract between Chick-fil-A and you and does not create any rights or expectations for you under your Franchise Agreement and its attached Lease(s), including the rent calculation report(s). Chick-fil-A's Rent Policy also does not amend, modify or affect any contract rights and obligations between Chick-fil-A and you as otherwise set forth in the Franchise Agreement and its attached Lease(s), including the rent calculation report(s). The application of Chick-fil-A's Rent Policy to individual situations may vary. Chick-fil-A's Rent Policy is subject to revocation and/or change at any time in the future as determined by Chick-fil-A in its sole and exclusive business judgment. Chick-fil-A's Rent Policy does not apply to occupancy charges for a captive venue unit.

The rent figures reflected above in this Item 6 represent the lowest and highest approximate amounts of monthly rent paid by any single Chick-fil-A Operator during calendar year 2023 under the lease or sublease for the Operator's franchised traditional Chick-fil-A Restaurant business, including, where applicable, for percentage rent. In unusual circumstances which include special costs, the fees paid by you may be higher than those outlined in this Item 6. These circumstances may include certain high-cost sites.

- 7. If Chick-fil-A offers you a license to operate a Chick-fil-A Restaurant business under your Franchise Agreement as a captive venue unit, you will pay an occupancy charge to the premises owner or manager under the Concession Agreement. We currently estimate the occupancy charge will be between 4% to 30% of Gross Receipts of the captive venue unit, covering the charges for the right to occupy and use the premises (comparable to rent and any percentage rent), use of any owner/manager supplied equipment, owner/manager supplied services, and common area charges. The wide range of the estimated occupancy charge demonstrates that each captive venue unit opportunity is unique and the economic terms of the particular Concession Agreement should be reviewed and evaluated carefully. The occupancy charge payable under the Concession Sublicense Agreement to the captive venue unit premises owner or manager will vary depending on where your franchised captive venue Chick-fil-A Restaurant business is located, the size of the premises, the equipment and services provided by the owner or manager of the premises, if any, and other factors. The occupancy charge may be payable and described in whole or in part similarly to rent as a percentage of Gross Receipts or stated dollar amount. Alternatively, the same charges may be described under a commission structure, where the owner or manager of the premises collects the Gross Receipts of the captive venue unit from sales to customers and then distributes to you (or Chick-fil-A on your behalf) a "commission" where your commission is the balance of the Gross Receipts after the owner or manager of the premises subtracts the occupancy charge amount (and if applicable, any sales tax the owner or manager undertakes the responsibility to report and pay). The occupancy charge stated in the Concession Agreement is passed through to you dollar for dollar under the Concession Sublicense Agreement, with no markup and no cap. The Rent Policy does not apply, and any cap or limit on the amount of property tax or other additional charges Chick-fil-A may in the exercise of its sole and exclusive business judgment offer in certain special circumstances may not apply, to occupancy charges payable for captive venue units. The occupancy charge figures reflected above in this Item 6 represent the lowest and highest approximate percentage range of occupancy charge you will pay. The fees you pay may be higher than those outlined in this Item 6. These circumstances may include certain high-cost sites, special costs and unique venues.
- 8. If none of our vendors provide cash handling system services in the geographic area where your Chick-fil-A Restaurant business is located, you will not pay these fees and expenses to us. If your Chick-fil-A Restaurant business is located in a mall, office building or captive venue location, you

may not be required to pay these fees and expenses to us depending on a variety of factors, including the location of the mall or office building, its use restrictions and requirements, whether the owner or manager of the location collects customer payments, and other things. In these circumstances, you may incur similar fees and expenses by engaging a vendor directly or paying the vendor appointed by the owner or manager of the location or the owner or manager directly, to provide similar services.

 $\frac{\text{Item 7}}{\text{ESTIMATED INITIAL INVESTMENT}^{\underline{1}}}$ 

Type of Expenditure <sup>1</sup>	Amount <sup>1</sup>	Method of Payment	When Due	To Whom Payment Is to Be Made
INITIAL EXPEND	ITURE			
Initial Franchise Fee	\$10,000 <sup>2</sup>	Lump Sum	At time of signing Franchise Agreement	Chick-fil-A
ADDITIONAL EX	PENDITURES			
Opening Inventory	\$15,050 to \$121,210	As Incurred	As Incurred (but not due until after Restaurant opens)	Chick-fil-A, CFA Supply where applicable and Other Suppliers
First Month's Rental of Equipment	\$750 to \$5,000	Monthly <sup>3</sup>	By the 1st day of each month (but not due until after Restaurant opens)	Chick-fil-A
First Month's Lease/Sublease of Premises	\$2,605 to \$95,180 <sup>4</sup>	Monthly <sup>3</sup>	By the 1st day of each month (but not due until after Restaurant opens)	Chick-fil-A (see Item 11 below)
First Month's Insurance Expense	\$240 to \$10,700 <sup>5</sup>	Monthly <sup>3</sup>	Determined by Chick-fil-A and/or Insurance Carrier (but not due until after Restaurant opens)	Chick-fil-A and/or Insurance Carrier
Additional Funds	\$415,598 to \$2,096,696 <sup>4, 6</sup>	As Incurred	As Incurred During First 3 Months of Operation	Chick-fil-A, CFA Supply where applicable, Insurance carrier, Employees, Utilities, Suppliers and other third parties
TOTAL ESTIMATE OF INITIAL INVESTMENT	\$444,243 to \$2,338,786 <sup>1, 4</sup>			

# **Notes:**

- 1. The preceding table describes the costs of initial investment for a Chick-fil-A Restaurant, whether a free-standing unit, mall unit, in-line unit, drive-thru only unit or captive venue unit. There are some differences between the estimated initial investment for certain costs depending on the type of unit, which are noted in the following notes to this table. The initial investment for captive venue units vary in particular from other types of units due to unique factors such as seasonal operations, unique operating hours, and limited access to sell to the public as a result of being located in spaces with ticketed/captive audiences. The initial investment for a captive venue unit is estimated to fit under the high range of certain of the estimated costs in the preceding table, and is estimated to be less than the low range for certain of the estimated costs.
- 2. Once you have paid the \$10,000 initial franchise fee for your initial franchised Chick-fil-A Restaurant business, if you are offered the opportunity to operate an additional franchised Chick-fil-A Restaurant business, whether a traditional location or a captive venue unit, you will pay an additional franchise fee in the amount of \$5,000 for each Additional Business. The initial franchise fee is considered fully earned and non-refundable upon payment, except that the \$5,000 portion of the initial franchise fee that is maintained by Chick-fil-A as the working capital deposit is refundable as described in Item 5. The additional franchise fee is considered fully earned and non-refundable upon payment.

Although the \$10,000 initial franchise fee (or the \$5,000 additional franchise fee, if applicable), is the only initial out-of-pocket investment you will be required to make to begin operation of your franchised Chick-fil-A Restaurant business (or Additional Business under your Franchise Agreement), the other expenditures in the table will reduce the actual profits of your franchised Chick-fil-A Restaurant business and will affect the amount of your income.

- 3. These amounts are deducted from the Gross Receipts of your franchised Chick-fil-A Restaurant business as expenses. Although calculated and due on a monthly basis, these fees and expenses are paid from Gross Receipts as expenses of your franchised Chick-fil-A Restaurant business to Chick-fil-A on either a monthly or pro rata/month to date daily basis, except for the insurance premiums for workers' compensation, general liability, auto liability, and employment practices liability insurance coverages. See Item 5 and Note 2 and Note 3 to the table in Item 6 and Note 5 below.
- 4. These amounts depend on where your franchised Chick-fil-A Restaurant business will be located, the size of the premises, traditional location or captive venue unit and other factors. The amount could be higher, for example, if your franchised Chick-fil-A Restaurant business will be located in a flagship-type, urban facility in a large metropolitan market. If you operate a captive venue unit in a non-traditional location, you will pay an occupancy charge instead of rent. We currently estimate the occupancy charge will range between 4% to 30% of Gross Receipts. The equipment rental for a captive venue unit could be less than the amount stated above for a captive venue unit, including if the owner or manager of the premises provides certain equipment, or more including if the venue is large.
- 5. As applicable you must obtain certain of the insurance coverages elected by you or designated by Chick-fil-A, from Chick-fil-A or through Chick-fil-A acting as administrator. With regard to the worker's compensation, general liability, auto liability, and employment practices liability insurance program, (i) you will obtain these coverages from the designated insurance carrier, (ii) will get billed by and will pay the insurance carrier, and (iii) as each month's premium payment will pay 1/12th of the premium cost for the calendar year. These amounts will not be due until after your franchised Chick-fil-A Restaurant business opens.
- 6. This amount reflects the costs you can expect to pay in your first three months of operation and includes your expenses, as well as the cost of repairs, maintenance and utilities, but does not include any draws, disbursements or other distributions taken by you. In formulating these figures, Chick-

fil-A has relied on its over 50 years of experience in the Chick-fil-A Restaurant business and on the financial performance of franchised Chick-fil-A Restaurants and company-operated Chick-fil-A Restaurants opened during the fiscal year ended December 31, 2023. The exact amount required for additional funds will vary from operation to operation and cannot be estimated with certainty for your franchised Chick-fil-A Restaurant business.

#### Item 8

# RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

Approved Supplies and Suppliers: Chick-fil-A has an interest in the proprietary seasoning used in the preparation of certain Chick-fil-A brand chicken products. Chick-fil-A purchases the seasoning from the producers of the seasoning and has it shipped directly to Chick-fil-A's authorized or approved poultry suppliers. These poultry suppliers then apply the seasoning to most of the chicken products sold to the Operators. Payments to Chick-fil-A for the proprietary seasoning are received from the poultry supplier when the chicken is sold to Chick-fil-A's authorized distributor(s). Currently, Chick-fil-A is receiving payments of approximately \$.06 per pound of seasoned chicken, which amount includes a payment to Chick-fil-A for its proprietary interest in the seasoning, and which amount may vary and otherwise change due to among other things food costs and product initiatives.

Chick-fil-A also has an interest in the proprietary seasoned coater used in the preparation of most Chick-fil-A brand chicken products. The seasoned coater is purchased by Chick-fil-A from the producer and is shipped directly to Chick-fil-A's authorized distributor(s). Payments to Chick-fil-A for the proprietary seasoned coater are received from the distributor(s) of the seasoned coater when the seasoned coater is purchased by the distributor(s) from Chick-fil-A. The distributor(s) then sells the seasoned coater to the Operators. Your cost for the seasoned coater depends on a pricing formula that includes a markup by Chick-fil-A that may change. Based upon the cost of ingredients to Chick-fil-A (including any freight charges paid to the producer) your cost will fluctuate.

Our affiliate CFA Supply is a distributor approved to carry food products, ingredients, and supplies for franchised, licensed, and company and affiliate owned Chick-fil-A Restaurants. CFA Supply may be the only approved primary distributor serving the geographic area in which it operates. CFA Supply began operations in July 2019. If your franchised Chick-fil-A Restaurant is in a location CFA Supply services, your cost for the food products, ingredients, and supplies depends on a pricing formula CFA Supply determines in the exercise of its sole and exclusive business judgment that includes, among other factors, a distribution fee and an allowance for fuel and freight costs from the CFA Supply warehouse to the Chick-fil-A Restaurants it will supply.

Our affiliate Bay Center produces Chick-fil-A branded lemon juice that is a proprietary principal ingredient used to produce proprietary Chick-fil-A branded lemonade. Bay Center is an approved supplier to supply lemon juice to Chick-fil-A Restaurants in geographic areas it operates. Bay Center may be the only approved supplier of lemon juice for the geographic area where it operates. Bay Center began operations in 2020. The lemon juice is purchased by Chick-fil-A's authorized distributor(s) from Bay Center and is shipped by Bay Center directly to Chick-fil-A's authorized distributor(s). The distributor(s) pays Bay Center for the proprietary lemon juice when the lemon juice is purchased by the distributor(s). The distributor(s) then sells the lemon juice to the Operators. If your franchised Chick-fil-A Restaurant is in a location Bay Center supplies, your cost for the lemon juice depends on a pricing formula Bay Center determines in the exercise of its sole and exclusive business judgment that includes a markup by Bay Center that may change. Based upon the cost of ingredients to Bay Center (including any freight charges) your cost will fluctuate.

You must purchase all of the following items from suppliers who are approved in advance by Chick-fil-A: all present and future items of food and drink; all items of non-food inventory intended for sale to or use by your customers; all ingredients, food products, produce, mixes, spices, cooking aides,

wrappings, food and beverage containers; certain other designated items necessary for maintaining and cleaning your franchised Chick-fil-A Restaurant business, certain proprietary marketing and promotional materials and other items bearing our trademarks, and all other items necessary or optional for preparing products sold in your franchised Chick-fil-A Restaurant business. We are exploring potential renewable energy sources to provide power to and from some Chick-fil-A Restaurants. We anticipate that solar panels will be installed at several Chick-fil-A Restaurants in the test of one or more renewable energy programs. We also anticipate that electric vehicle charging stations will be installed at several Chick-fil-A Restaurants in the test of other renewable energy programs and/or in order to meet applicable legal mandates. If you participate in a renewable energy program in the future, equipment from suppliers we designate, which may include solar panels and electric vehicle charging stations and related services, may be installed at your Chick-fil-A Restaurant, and you may need to enroll in a supplemental power or other supply agreement with an energy or other provider we designate. You may not buy from any supplier that we have not yet approved in writing, and you must stop buying from any supplier who we approve initially, but later disapprove. For purposes of this Item 8, a "supplier" may be a manufacturer, distributor or wholesale/retail establishment which carries the product or related services. A "manufacturer" makes the product or provides the service; a "distributor" acquires the product from the manufacturer and ships the product to you.

In order to, among other things, take advantage of marketplace efficiencies and volume pricing, Chick-fil-A negotiates and enters into certain system-wide purchase and distribution arrangements with suppliers for many supplies, ingredients, food and beverage products, produce and other items and services used in, or in connection with the operation of, Chick-fil-A Restaurants. Among its approved suppliers, Chick-fil-A encourages and reserves the right to require its Operators to use its system-wide purchase and distribution programs for their purchases of most supplies, ingredients, food and beverage products, produce, other items and services necessary for operating and promoting a Chick-fil-A Restaurant. When considering whether to approve any particular supplier or to enter into any particular arrangement, Chick-fil-A considers, among other things, the following factors: whether the supplier can show, to our reasonable satisfaction, the ability to meet our then-current standards and specifications; whether the supplier has adequate quality controls and capacity to meet the Chick-fil-A system's needs promptly and reliably; and whether the supplier's approval or the particular supplier arrangement would enable the Chick-fil-A system as a whole, in our sole and exclusive business judgment, to take advantage of marketplace efficiencies and volume pricing.

In some circumstances, for example with respect to certain produce, bread and other product purchases for some Chick-fil-A Restaurants located in some geographic areas, we may require that you make purchases locally. Under these circumstances, we may require that you seek local suppliers for perishable items like bread and produce, but we reserve the right to approve your sources for these items in accordance with our then-current standards and specifications.

If you are operating a mall unit, we will negotiate and enter into a prime lease for the premises. In addition, we also negotiate and enter into prime leases for the free-standing and drive-thru only units which we do not own. In either case, you are a sublessee of the premises and must comply with the obligations imposed on Chick-fil-A as primary lessee of the premises. See Items 5 and 6 above. In some instances, Chick-fil-A will own the premises on which free-standing units are operated. Whether Chick-fil-A owns or leases the premises for your franchised Chick-fil-A Restaurant business in a traditional location, you are required to make lease payments directly to Chick-fil-A.

If you are operating a captive venue unit, we will negotiate and enter into a Concession Agreement with the owner or manager of the premises, for the right to occupy and conduct the Chick-fil-A Restaurant business at the premises. You will enter into the Concession Sublicense Agreement with us and you will be a sub-licensee (technically a sub-concessionaire) of the premises and must comply with the obligations imposed on Chick-fil-A as primary licensee (technically concessionaire) of the premises. See Items 5 and 6 above.

If you are operating a food truck as an extension and part of an existing Chick-fil-A Restaurant location, you will enter into the Food Truck License and Sublease Agreement with us. Currently, in most cases, Chick-fil-A leases the food truck from a third party and you must sublease the food truck from Chick-fil-A. You must comply with the obligations imposed on Chick-fil-A as primary lessee of the food truck. See Items 5 and 6 above. You will pay Chick-fil-A the food truck usage fee under the Food Truck License and Sublease Agreement in lieu of the lease rental payment due from Chick-fil-A to the third party lessor under the third party food truck lease.

Chick-fil-A sometimes purchases marketing assets on behalf of participating Operators in a market with the primary goal of use of the items by the participating Operators for marketing activation. Examples of marketing assets include branded activation units, spectacular cow creatives, and branded props. The Operators within the geographic area reimburse Chick-fil-A for the amount of the purchase price and the expenses of the marketing asset from the local or regional advertising fees they contribute. Each participating Operator enters into a lease agreement with Chick-fil-A for the right to participate in the shared use of the related marketing asset.

We will provide you with most or all of the equipment (and other property necessary to operate your franchised Chick-fil-A Restaurant business, including the kitchen appliances and equipment), and dining area furniture and fixtures. In exchange for your use of our equipment, furniture, and fixtures under the Lease, you will be required to make rental payments to us based on the fair market rental value as determined by Chick-fil-A in its sole and exclusive business judgment, currently in the amount of \$750 to \$5,000 per month depending on the type of location (free-standing, drive-thru only, mall or captive venue unit), exclusive of any applicable sales, use and property taxes. In some circumstances, you may decide to purchase additional items of approved small wares, operating supplies, utensils, equipment and other goods in order to maximize the sales and profit potential of your franchised Chick-fil-A Restaurant business. The equipment rental for a captive venue unit could be less than the amount stated above for a captive venue unit, including if the owner or manager of the premises provides certain equipment, or more including if the venue is large.

Under the Franchise Agreement, between the first and fifteenth day of each month, we prepare a fee calculation report for your franchised Chick-fil-A Restaurant business, and calculate the fees and other expenses to be paid by you out of your revenues according to a set formula. (See Item 6, Note 2 for a description of this formula). Prior to revenue disposition, a monthly business services fee, currently \$300, will be deducted from your Gross Receipts as an expense of your franchised Chick-fil-A Restaurant business, as payment to us for provision of other business-related services.

You must purchase workers' compensation (except for franchisees with Chick-fil-A Restaurant Business(es) located in states that require workers' compensation insurance to be purchased from their state's fund, including currently North Dakota, Ohio, Washington, and Wyoming), commercial general liability, auto liability, employment practices liability insurance and excess/umbrella liability insurance through our approved insurance program which provide certain minimum levels of coverage for your franchised Chick-fil-A Restaurant business; and unemployment, social security disability and any other insurance coverage designated by us as required to be purchased through our approved insurance programs or by governmental authorities. To the extent offered and required, you must participate in our insurance programs, which meet these standards with a combination of insurance contracts and self-insurance. Under the terms and conditions of the Franchise Agreement, we may add to, increase or change your insurance requirements. Chick-fil-A does not receive any revenues or commission from insurance purchased by you. As applicable, we simply rebill or pass through to you the cost of certain of the insurance premiums elected by you or designated by Chick-fil-A described above. With regard to the workers' compensation, general liability, auto liability, and employment practices liability insurance program you will obtain these coverages from the designated insurance carrier, will get billed by and will pay the insurance carrier through the program administrator. The workers' compensation, general liability, auto liability, and employment practices liability insurance program is described in greater detail below in this Item 8. It is currently the sole approved insurance program for the purchase of workers' compensation, general liability, auto liability, and employment practices liability insurance.

We have not adopted specific criteria to evaluate or approve alternative suppliers for the goods and services which you must purchase from Chick-fil-A-approved sources. We deal with requests for approval of alternative suppliers of goods on a case-by-case basis. If we receive requests for alternative suppliers for items that are not Chick-fil-A trade secret items or items that do not use our trademarks, we will provide an Operator the standards and specifications for the item and will consider permitting sourcing from alternative suppliers consistent with the standards and specifications. However, we reserve the right to designate only one supplier or a limited number of suppliers for certain items (including, without limitation, the physical distribution of products, soft drinks, ingredients, etc.) in order to take advantage of marketplace efficiencies and volume pricing. We also reserve the right to not approve or disapprove any supplier if among other things: (1) the supplier cannot show, to our reasonable satisfaction, the ability to meet our then-current standards and specifications; (2) the supplier cannot show, to our reasonable satisfaction, adequate quality controls and capacity to meet the Chick-fil-A system's needs promptly and reliably; or (3) Chick-fil-A determines in the exercise of its sole and exclusive business judgment that the supplier's approval would impact negatively upon the Chick-fil-A system's ability, as a whole, to take advantage of marketplace efficiencies and volume pricing. Finally, we reserve the right to conditionally approve a supplier or to limit our approval of a supplier to certain products, restaurants or circumstances.

We stock certain non-proprietary items such as small wares and operating supplies, utensils and other goods which are made available to you for your convenience. We also stock certain proprietary items, including marketing and promotional materials and other items bearing our trademarks, and other proprietary items which we may make available to you for your convenience, and are used by you in local advertising, marketing and promotions, and in your franchised Chick-fil-A Restaurant. Though we are not the sole authorized supplier of most of these items, you are likely to purchase them from us for convenience and/or price savings. Currently, the cost to Operators for warehouse goods is our cost plus approximately 2.5%, which amount may include a payment to Chick-fil-A for a portion of its costs associated with the processing and storage of the goods and shipping the goods from the supplier to Chick-fil-A's warehouse. Operators are also charged for the shipping costs from our warehouse to their franchised Chick-fil-A Restaurants. Chick-fil-A may change the warehouse program, and any associated costs and charges to Operators, in the exercise of its sole and exclusive business judgment. You also may or may not receive from us a rebate on your purchase of some beverage products (and possibly other products in the future).

Operators have traditionally engaged third party advertising agencies to provide certain additional advertising support and services. We may offer to provide advertising support and services to Operators at the local, store, market or regional advertising level on a formal basis for a fee through our in-house advertising agency as an alternative choice for Operators to third party advertising agencies. We hope to eliminate fragmented creative services enabling more uniform messaging system-wide while also potentially saving Operators both time and money. We are an approved supplier to supply advertising support and services to Chick-fil-A Restaurants in geographic areas where we are offering the services, but Operators will have the option to select and accept our services or not. We are not the only approved supplier of advertising support and services for the geographic area where we are offering the services.

We and our affiliates are currently the only approved suppliers of certain products and services and approved suppliers of other products and services, as described above. These products and services include proprietary seasoning, proprietary seasoned coater, distribution services, leases of the premises, sublicenses of captive venue unit concession premises, subleases of food trucks, leases of marketing assets, equipment, furniture and fixtures, business services, small wares, utensils, operating supplies, promotional goods, and advertising support and services. We may change our approved suppliers and sole approved supplier designations at any time in the exercise of our sole and exclusive business judgment. We and our affiliates may in the future be an approved supplier or designated sole supplier for any additional or different products or services you may or must purchase. As an approved supplier or designated sole supplier, we and our affiliates may obtain revenue from you and make a profit.

In the year ended December 31, 2023, our total consolidated revenues from (i) Operator and Licensee purchases of the proprietary seasoning, seasoned coater, business services and operating supplies,

utensils, and promotional goods, and (ii) Operator leases of the premises, sublicenses of captive venue unit concession premises, subleases of food trucks, leases of marketing assets, equipment, furniture, and fixtures was \$1,723,003,073 or 21.84% of our total consolidated revenues of \$7,888,050,587. We did not offer advertising and support services for a fee in 2023 and did not have any revenue for providing those services in 2023. In 2023, our affiliate CFA Supply, an approved distributor to carry food products, ingredients, and supplies to Chick-fil-A Restaurants, received \$1,078,905,470 from purchases made by Operators and Licensees in geographic areas it serviced which is included in our consolidated revenues. In 2023, our affiliate Bay Center received \$152,112,115 (not including any markup added by the distributor(s) at the time of resale) from purchases made by Chick-fil-A's authorized distributor(s) for distribution of lemon juice to Operators and Licensees in geographic areas it serviced which is included in our consolidated revenues.

We estimate that your total purchases and leases from approved or designated suppliers will represent approximately 34% to 65% of your overall purchases and leases in operating your restaurant and 47% to 67% of your overall purchases and leases in establishing your franchised Chick-fil-A Restaurant business. The national advertising fund we administer also receives contributions from certain designated suppliers of up to approximately 33% of Operator purchases from these suppliers. Chick-fil-A may receive other forms of compensation directly or indirectly from approved or designated suppliers, which compensation may be in lieu of or in addition to the seasoning, coater and national advertising fund contributions and the incentives described above.

Specifications and Standards: The foundation of each Chick-fil-A Restaurant and Chick-fil-A Licensed Unit and the essence of your Franchise Agreement is your adherence to Chick-fil-A's minimum standards, guidelines and specifications. Every component of Chick-fil-A's restaurant operating system is important to Chick-fil-A and to the operation of your franchised Chick-fil-A Restaurant business as a Chick-fil-A Restaurant. Accordingly, you must operate your franchised Chick-fil-A Restaurant business in full compliance with Chick-fil-A's minimum standards and guidelines for service, food safety, sanitation, quality of products, employee dress, appearance and conduct and other aspects of the operation of your franchised Chick-fil-A Restaurant business. These minimum standards and guidelines are specified in Chick-fil-A's operations and training manuals and materials, and other confidential information provided by us to you. To meet our standards, you must, among other things, purchase or lease goods, services, supplies, fixtures, equipment, leasehold improvements or inventory from various suppliers in accordance with our standards and specifications.

We review our specifications and standards when necessary, and we release any modified specifications or standards to you when you need to be familiar with them. In order to protect against possible infringement, we will release specifications or standards dealing with trade secrets or proprietary information only to those suppliers we think are necessary. We reserve the right to be the sole designator of any product, ingredient or other item that requires knowledge of any of our trade secrets or other confidential or proprietary information. We have no obligation to release any of our trade secrets, confidential information or other proprietary information to any proposed alternative supplier.

You must also comply with our sales reporting procedures and other administrative standards. These currently require you to submit financial reports and other items to us.

There is no practice in effect by which Chick-fil-A provides material benefits to you, such as a right of renewal or the granting of additional franchises, based upon your use of designated or approved suppliers, although your franchise is subject to termination if you do not use the designated suppliers with whom Chick-fil-A has exclusive contractual arrangements or you use suppliers not approved by Chick-fil-A.

The requirements described in this Item represent the Chick-fil-A system at the present time. However, Chick-fil-A retains the right to change these requirements, including any single source requirements, as the Chick-fil-A system evolves over time and the needs of the Chick-fil-A system change.

# **Cooperatives and Interests in Suppliers.**

There are currently no buying or distribution cooperatives except for The Chicken Coop Incorporated Cell ("The Coop"). The Coop is a captive reinsurance company owned and controlled by franchised domestic U.S. Operators, who are also its reinsureds. The Coop and its subsidiary, a risk purchasing group, were formed to enable Operators to purchase workers' compensation, general liability, auto liability, and employment practices liability insurance collectively as a group rather than each Operator sourcing its own workers' compensation, general liability, auto liability, and employment practices liability insurance coverages individually through its own insurance agents. The main benefits sought to be achieved from the pooling of Operator risks within a designated retention are to help contain franchised Operators' overall premium costs, attempt to minimize dramatic premium shifts Operators may experience if adverse claims occur, and to be able to distribute to Operators any built up surplus generated by underwriting profits, subject to certain conditions described below.

Chick-fil-A, Inc. has no ownership interest in The Coop nor is it insured or reinsured by The Coop. Only domestic U.S. Operators are reinsured through The Coop. The Operators are directly insured by a licensed insurance company (not affiliated with Chick-fil-A, Inc.) that through a designated retention, reinsures a portion of the covered risks to The Coop. Additional lines of coverage may be added in the future and may be included in the mandatory insurance program. The Coop is central to the workers' compensation, general liability, auto liability, and employment practices liability insurance program in which all Operators must participate through the licensed independent insurance company that reinsures to the Coop (except that Operators in several states must obtain workers' compensation insurance through a program required in their state). The states that currently require Operators to buy their workers' compensation insurance via a State program include North Dakota, Ohio, Washington and Wyoming.

The Coop is governed by a Board of Directors elected by Operators. A majority of the members of the Board of Directors will be Operators (five in total) and consist of a number of members who will serve for a three-year term with additional members nominated by a third party not affiliated with Chickfil-A.

Each Operator is a shareholder of The Coop and must sign a Participation Agreement in connection with its share ownership of The Coop. If an Operator's relationship with Chick-fil-A ceases, the Operator's share in The Coop will be redeemed by The Coop subject to certain terms and conditions.

The Board of Directors of The Coop (together with the board of directors of the independent sponsor) will decide when and if dividends will be paid. Any payment of dividends is subject to regulatory approval and reinsurance requirements and may not be paid unless certain terms and conditions are met.

Officers of Chick-fil-A do not own an interest in any privately held suppliers, or a material interest in any publicly-held suppliers to our Operators and Licensees, except certain officers of Chick-fil-A own an interest in Chick-fil-A and indirectly in our affiliates CFA Supply and Bay Center. Chick-fil-A is a supplier, and in the geographic areas where CFA Supply and Bay Center operate or will operate, they will be a supplier, and with respect to certain products and services, Chick-fil-A and CFA Supply and Bay Center in the geographic areas where CFA Supply and Bay Center operate or will operate, are or will be the sole approved suppliers of certain products and services to our Operators and Licensees.

#### Item 9

# FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this Disclosure Document.

	Obligation	Section in agreement	Disclosure Document Item
a.	Site selection and acquisition/lease	Franchise Agreement 5 Lease 2	6, 7, 8, 11
		Concession Sublicense Agr. 2	
b.	Pre-opening purchases/leases	Franchise Agreement 9 Lease 2 Concession Sublicense Agr. 2	5, 7, 8, 11
c.	Site development and other pre- opening requirements	Franchise Agreement 9 Lease 2 Concession Sublicense Agr. 2	11
d.	Initial and ongoing training	Franchise Agreement 16	11
e.	Opening	Franchise Agreement Signature Page	11
		Lease 2 Concession Sublicense Agr. 4(d)	
f.	Fees	Franchise Agreement 3, 11, 13, 14, 15, 28 Lease 3, 10, 11, 12 Concession Sublicense Agr. 3,	5, 6, 7
		5, 6, 10	
g.	Compliance with standards and policies/operating manual	Franchise Agreement 8, 9, 12 Lease 2 Concession Sublicense Agr. 2, 3	8
h.	Trademarks and proprietary information	Franchise Agreement 18, 19	13, 14
i.	Restrictions on products/services offered	Franchise Agreement 8, 9 Lease 2 Concession Sublicense Agr. 2, 3	8, 16
j.	Warranty and customer service requirements	Franchise Agreement 12	8
k.	Territorial development and sales quotas	Not Applicable	Not Applicable
1.	Ongoing product/service purchases	Franchise Agreement 8,9, 11	8, 11

	Obligation	Section in agreement	Disclosure Document Item
m.	Maintenance, appearance, and remodeling requirements	Franchise Agreement 5 Lease 2, 5, 6 Concession Sublicense Agr. 2, 3, 4	8
n.	Insurance	Franchise Agreement 7 Lease 8 Concession Sublicense Agr. 3	6
0.	Advertising	Franchise Agreement 17	6
p.	Indemnification	Franchise Agreement 27 Lease 12 Concession Sublicense Agr. 10	6
q.	Owner's participation/management/ staffing	Franchise Agreement 12, 26	15
r.	Records and reports	Franchise Agreement 15 Lease 3 Concession Sublicense Agr. 5	6, 11
s.	Inspections and audits	Franchise Agreement 13, 15 Lease 3, 9 Concession Sublicense Agr. 3	Not Applicable
t.	Transfer	Franchise Agreement 21 Lease 14 Concession Sublicense Agr. 9	15, 17
u.	Renewal	Franchise Agreement 2 Lease 2 Concession Sublicense Agr. 4	17
v.	Post-termination obligations	Franchise Agreement 18, 19, 24 Lease 10, 11 Concession Sublicense Agr. 4, 7	17
w.	Non-competition covenants	Franchise Agreement 19, 23	17
х.	Dispute resolution	Franchise Agreement 22, 28 Lease 14 Concession Sublicense Agr. 9	17

	Obligation	Section in agreement	Disclosure Document Item
y.	Other: Guarantee of franchisee obligations	Franchise Agreement 21, Exhibit B-1 Assignment and Consent to Assignment Agreement (Corporation) and B-2 Assignment and Consent to Assignment Agreement (Limited Liability Company)	1, 15 and 17

# Item 10

#### **FINANCING**

Chick-fil-A leases and subleases traditional restaurant premises to its Operators. The business terms for these leases and subleases vary depending on the location of the Chick-fil-A Restaurant. If you lease the restaurant premises from us, the term of any Lease for the restaurant premises is the same as the term of your Franchise Agreement. If you sublease the premises from us, you will be required to comply with the terms of the prime lease or ground lease between Chick-fil-A and the landlord. The term of any sublease for the restaurant premises is the same as the term of your Franchise Agreement or the earlier expiration or termination of the lease between Chick-fil-A and the landlord, whichever is shorter. You will be required to make all rental payments to Chick-fil-A. The Lease attached as an exhibit to and a part of your Franchise Agreement governs your occupancy of the restaurant premises. See Items 5 and 6 for more information.

Chick-fil-A enters into Concession Agreements that govern the occupancy of non-traditional captive venue unit premises with the owners or managers of the captive venue unit premises. If Chick-fil-A offers you the opportunity to operate a captive venue unit whether as your initial business or as an additional franchised Chick-fil-A Restaurant, you and Chick-fil-A will enter into the Concession Sublicense Agreement in the form attached as an exhibit to the Additional Business Amendment for Captive Venue to your Franchise Agreement. The Concession Sublicense Agreement attaches the Concession Agreement (and, if applicable, any underlying prime lease or ground lease). In the case of any captive venue unit, the Concession Sublicense Agreement and its attached Concession Agreement incorporated by reference into your Franchise Agreement substitutes for the Lease(s) applicable to a traditional restaurant premises as to the captive venue unit. Under the Concession Sublicense Agreement, Chick-fil-A sublicenses its rights and privileges under the Concession Agreement to you, and you accept the sublicense and agree to faithfully perform Chick-fil-A's obligations under the Concession Agreement for the particular captive venue premises. You will be a sub-licensee (technically a sub-concessionaire) of the premises. The business terms for these Concession Agreements vary depending on the location of the Chick-fil-A Restaurant. If you sublicense the rights to occupy the captive venue restaurant premises from us, the term of the Concession Sublicense Agreement for the captive venue restaurant premises is the same as the term of your Franchise Agreement or the earlier expiration or termination of the Concession Agreement, whichever is shorter. You will be required to comply with the terms of the Concession Agreement. In most instances you will make any payments due to the premises owner or manager under the Concession Agreement directly to Chick-fil-A and Chick-fil-A will remit payment to the premises owner or manager. Chick-fil-A will remain liable to the premises owner or manager under the Concession Agreement. See Items 5 and 6 for more information.

If Chick-fil-A offers you the opportunity to operate a food truck as an extension and part of an existing Chick-fil-A Restaurant location, the terms and conditions for operating the food truck will be governed by your Franchise Agreement as amended by the Food Truck License and Sublease Agreement you will enter into with Chick-fil-A, with its attached food truck lease. Currently, in most cases, Chick-fil-A leases the food truck from a third party and you must sublease the food truck from Chick-fil-A. Under the Food Truck License and Sublease Agreement, Chick-fil-A licenses you to operate the food truck and

subleases to you the right to use and occupy the food truck. You accept the license and sublease and agree to faithfully perform Chick-fil-A's obligations under the third-party food truck lease. The term of the Food Truck License and Sublease Agreement for the food truck is the same as the term of your Franchise Agreement or the earlier expiration or termination of the third-party food truck lease, whichever is shorter. You will be required to comply with the terms of the food truck lease. Chick-fil-A will pay the lease rental payment to the third party under the food truck lease and you will pay Chick-fil-A a food truck usage fee in lieu of making the lease rental payment described in the food truck lease. You will also pay directly to Chick-fil-A any payments other than the lease rental payment due under the food truck lease to the third party. Chick-fil-A will remain liable to the third party under the food truck lease. See Items 5 and 6 for more information.

Chick-fil-A provides extended payment terms for certain pre-opening expenditures under the Franchise Agreement and also rents equipment to its Operators under the Lease and under the Concession Sublicense Agreement for a captive venue unit. The monthly equipment rental fee is based on the fair market rental value as determined by Chick-fil-A from time to time in its sole and exclusive business judgment, currently \$750 to \$5,000 per month depending on the type of location (free-standing, in-line, drive-thru only, mall or captive venue units), exclusive of any applicable sales, use and property taxes, for each franchised Chick-fil-A Restaurant operated by an Operator. The term of the extended payment terms for the pre-opening expenditures and the term of the equipment lease are the same as the term of your Franchise Agreement. The equipment rental for a captive venue unit could be less than the amount stated above for a captive venue unit, including if the owner or manager of the premises provides certain equipment, or more including if the venue is large.

Under the Franchise Agreement, Chick-fil-A will retain a security interest in any business equipment owned by you and your business. If Chick-fil-A allows you to assign the Franchise Agreement to a form of business entity then approved by Chick-fil-A, you must under the Assignment and Consent to Assignment Agreement that must be signed as a condition of any assignment attached to this Disclosure Document as Exhibit "B-1" for a corporation and Exhibit "B-2" for a limited liability company personally guarantee the Franchise Agreement, including its attached Lease(s) and any Concession Sublicense Agreement(s) for captive venue units. (Franchise Agreement, Section 21, Assignment and Consent to Assignment Agreement, Section 2, Additional Business Amendment (Business Entity), Section 8.) See Items 5, 6 and 15 for more information.

Upon default of your lease, sublease or sublicense obligations or equipment rental obligations under the Lease or Concession Sublicense Agreement for a captive venue unit, your liability could include termination of your lease, sublease, sublicense or equipment rental, termination of the Franchise Agreement including its attached Lease(s) and/or any Concession Sublicense Agreement(s) and loss of franchise, and/or payment of entire unpaid amounts and interest, costs of recovery, cost of collection and attorneys' fees and/or reimbursement of Chick-fil-A's costs to perform the obligations you failed to perform together with interest. (Franchise Agreement, Sections 14.11 and 24; Lease, Section 10; Concession Sublicense Agreement, Sections 4 and 9; Assignment and Consent to Assignment Agreement, Section 6.6.) If you holdover or remain in occupancy of the premises for a non-captive venue location after your Lease terminates or expires, the base rent and percentage rent will double, as liquidated damages and not as a penalty, but payment will not waive Chick-fil-A's other rights or remedies. (Lease, Section 11.) If you fail to perform your obligations under the Lease or for a captive venue unit under the Concession Sublicense Agreement, including the Concession Agreement, Chick-fil-A may perform and you will reimburse Chick-fil-A's cost, together with interest. (Lease, Section 10.6; Concession Sublicense Agreement, Section 5). Upon default of your obligations under the Food Truck License and Sublease Agreement for a food truck, your liability could include termination of the Food Truck License and Sublease Agreement, potentially termination of the Franchise Agreement including its attached Lease(s) and/or any Concession Sublicense Agreement(s) and loss of franchise, and/or payment of entire unpaid amounts and interest, costs of recovery, cost of collection and attorneys' fees and/or reimbursement of Chick-fil-A's costs to perform the obligations you failed to perform together with interest. (Franchise Agreement, Sections 14.11 and 24; Food Truck License and Sublease Agreement, Section 14.)

You waive under the Lease, under the Concession Sublicense Agreement and under the Food Truck License and Sublease Agreement the right to trial by jury, the right to pursue class claims and punitive and

exemplary damage. (Franchise Agreement, Sections 28.12, 28.13, 28.15; Lease, Section 14.9; Concession Sublicense Agreement, Section 9; Food Truck License and Sublease Agreement, Section 9.)

Under the Lease and under the Concession Sublicense Agreement, you waive the service of any notice of intention to re-enter or to institute legal proceedings and any and all rights to redeem the agreement or the Site, or to re-enter the Building or the Site, or to restore the operation of the agreement, after (i) re-entry by Chick-fil-A, (ii) any warrant to dispossess or judgment in ejection or (iii) any expiration or termination of the agreement and the term. If Chick-fil-A elects to recover possession by invoking judicial process, you waive and relinquish any and all protections and rights afforded a commercial tenant under Georgia law, including O.C.G.A. § 44-7-52 or similar law. (Lease, Section 12.2.; Concession Sublicense Agreement, Section 10.) You also waive under the Lease any emergency statutory or other statutory remedy. (Lease, Section 14.9).

In the formula for calculating the fees and expenses owed by each Operator's franchised Chick-fil-A Restaurant business, Chick-fil-A indirectly finances your retention of your Base Profit and Extra Profit if your franchised Chick-fil-A Restaurant business does not produce enough Aggregate Operating Profit to cover these draw items. The specific terms of this arrangement are described in Item 6 of this Disclosure Document.

Although Chick-fil-A has the right to do so, it has not in the past, and does not presently intend in the future to sell, assign or transfer any instrument executed by its Operators to a third party (except that some of Chick-fil-A's lenders may have a security interest in its Franchise Agreements and in its restaurant leases and concession agreements). Chick-fil-A has the right to make an assignment or a transfer; however, in that event, you could lose your defenses against Chick-fil-A as a result of Chick-fil-A's sale or assignment of your Franchise Agreement. (See Section 28 of the Franchise Agreement.)

Whether you can obtain financing will depend on a variety of factors, including your own creditworthiness, the type of security you can offer, the policies of lending institutions and the availability of commercial credit generally.

Except as disclosed in this Item 10, neither Chick-fil-A, nor any affiliate of Chick-fil-A, either directly or indirectly, offers any financing arrangements to Operators. Except as disclosed in this Item 10, Chick-fil-A does not receive any direct or indirect payments for placing financing, nor does Chick-fil-A guarantee your obligations to third parties. Chick-fil-A does not offer financing of equipment or other expenditures that require you to waive notice, confess judgment or waive a defense against Chick-fil-A.

# Item 11

# FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

Except as listed below, Chick-fil-A is not required to provide you with any assistance.

Before you open your franchised Chick-fil-A Restaurant business, Chick-fil-A will:

(i) negotiate and execute a prime lease with the landlord of the premises if you are opening a mall or in-line (and in some cases free-standing) restaurant. For free-standing and drive-thru only units which are not leased, Chick-fil-A will acquire an interest in the property on which your franchised Chick-fil-A Restaurant business will be located (See Section 2 of Lease). For captive venue units, Chick-fil-A will acquire the right to conduct business and/or a license to operate one or more Chick-fil-A Restaurants at a non-traditional location which are owned and controlled by a third party (See Background Section B of Concession Sublicense Agreement;

- (ii) acquire most of the equipment and other property to be used in your operation of your franchised Chick-fil-A Restaurant business and will install the equipment at the restaurant's premises (See Section 4.1 of Franchise Agreement, Section 2 of Lease and Section 6 of the Concession Sublicense Agreement for a captive venue unit); and
- (iii) provide training to you (See Section 16 of Franchise Agreement).

#### During your operation of your franchised Chick-fil-A Restaurant business, Chick-fil-A will:

- (i) establish and administer a program for collecting and accounting for the sales receipts of your franchised Chick-fil-A Restaurant business and then facilitate your payment of the rent, any equipment rental and any other payments or charges due pursuant to the Lease or the Concession Sublicense Agreement (and its attached Concession Agreement) for the restaurant premises, certain insurance premiums, advertising contributions, any fees or charges pursuant to the Franchise Agreement and other amounts owed to Chick-fil-A and/or suppliers by you in the manner described in Item 6 of this Disclosure Document (See Section 14.12 of Franchise Agreement);
- (ii) provide certain business services in connection with the establishment, administration and disposition of the sales receipts of your franchised Chick-fil-A Restaurant business in the manner described in Item 6 of this Disclosure Document (See Section 14.12 of Franchise Agreement);
- (iii) furnish a fee calculation report to you each month containing specified financial information and calculations concerning the previous month's performance of your franchised Chick-fil-A Restaurant business and permit you to examine the financial records that you provide to Chick-fil-A during normal business hours (See Sections 15.1 and 15.2 of Franchise Agreement); and
- (iv) administer the use of any collected advertising fees, if any, for promotional activities, promotional materials, and national, regional and/or local advertising (See Section 17 of Franchise Agreement). Chick-fil-A's advertising program may include national, regional or local advertising in print, radio, television, out-of-home, and/or digital and social channels. Chick-fil-A's advertising is generated by in-house advertising talent and multiple agencies.

If you are granted the right to operate additional Chick-fil-A Restaurants under your Franchise Agreement, for each additional Chick-fil-A Restaurant Chick-fil-A will provide the same assistance as described above, except that Chick-fil-A will not provide initial Operator training to you again.

Advertising: Until June 30, 1989, Operators were required to pay 3½% of Gross Receipts to the advertising fund, but effective July 1, 1989, the amount of this payment was reduced to 0% as a matter of policy. We do not presently require Operators to contribute to the advertising fund as a matter of internal policy, but we reserve the right to return and may return to the 3½% or another program at any time. We expect you to implement local advertising; however, you must use only those materials approved or supplied by Chick-fil-A. Operators in the same market or geographical region, as determined by Chick-fil-A, sometimes cooperate with each other to implement local or regional advertising. However, Chick-fil-A does not fund local or regional advertising. Operator cooperation could also include leasing marketing assets, including branded activation units, spectacular cow creatives, and branded props from Chick-fil-A for shared use of the related asset. If a majority of the Operators in your area vote (or have previously voted) to implement a local or regional advertising fund or initiative, you will be required to participate and contribute to the fund or initiative. We administer the local or regional advertising funds, which are not audited. We will make the unaudited financial statements of your local or regional advertising fund available for your review upon your request. You and the other Operators in your area will establish the amount of the

contribution by majority vote. As part of local, regional or national marketing efforts, Operators are periodically required to participate in temporary or permanent promotional campaigns, honor coupons and participate in giveaway promotions for food or drink items at their respective Chick-fil-A Restaurants, for which the Operators may not be reimbursed. You must participate in these promotional programs and campaigns and, at Chick-fil-A's election, your participation may be at your own cost, including the costs to purchase, lease and install all promotional campaign materials and devices, including counter cards, posters, banners, signs, photographs, give-away items and gift cards. Chick-fil-A owned restaurants contribute to any national and any local or regional advertising fund on the same basis as Operators. During fiscal year 2023, no funds were required to be contributed to a national advertising fund. Chick-fil-A is not required to spend any certain amount on advertising in your area. If Chick-fil-A requires you to contribute to the advertising fund or you contribute advertising fees to a local or regional fund and they are not all spent in the fiscal year in which they are charged, the remaining amounts are either returned or rolled over (depending upon the particular program) to the next year's budget. You will not receive a periodic accounting of how advertising fees are spent. Chick-fil-A's advertising accounts, if any, are not trust funds, and Chick-fil-A is not your fiduciary with respect to any advertising funds. Chick-fil-A is not required to ensure that any Operator benefits directly or *pro rata* from the expenditure of any advertising funds. (See Section 17 of Franchise Agreement).

Chick-fil-A may offer to provide optional advertising support and services to Operators at the local, store, market or regional advertising level on a formal basis for a fee through our in-house advertising agency as an alternative choice for Operators to third party advertising agencies. Operators have traditionally engaged third party advertising agencies to provide these same types of additional advertising support and services. We also have assisted Operators in the past with other advertising support and services, and to the extent we were able, on an informal basis and without charging any additional fees, including providing certain advice and creative resources to support local, store, market or regional advertising initiatives by Operators. For these other types of advertising support and services, we intend to continue providing a similar level of advertising services and support, to the extent we are able.

Selection of Location: Each franchised Operator is granted a license to operate a specific franchised Chick-fil-A Restaurant business location selected and approved by us. Additionally, Operators may be granted a license to operate additional franchised Chick-fil-A Restaurant businesses at locations selected and approved by us. However, Chick-fil-A is under no obligation to offer you the opportunity to operate additional franchised Chick-fil-A Restaurant businesses and expressly reserves the right not to offer you the opportunity to operate additional franchised Chick-fil-A Restaurant businesses. Chick-fil-A selects the site of all Chick-fil-A Restaurants. Chick-fil-A Restaurants are located in, among other places, shopping malls and in-line units, free-standing locations, locations that are drive through only and non-traditional captive venue locations. In selecting locations for free-standing units, in-line units, and mall units, Chick-fil-A bases its decisions on the availability and terms offered for the proposed site, demographic reports, traffic information, the identity of adjacent tenants and owners, the lease terms offered by landlords or other site suppliers, the sales terms offered by land sellers, and other factors relevant to the possible profitable operation of a Chick-fil-A Restaurant.

Hardware and Software System: Chick-fil-A will obtain a point-of-sale (POS) hardware and software system and a management PC for use in your franchised Chick-fil-A Restaurant business, which will be leased to you as part of your equipment rental. Chick-fil-A Restaurants typically use a POS system with accompanying software, which performs standard electronic cash register support, kitchen display systems, time clock and financial and reporting functions. Other hardware and software systems that perform the same or substantially similar functions may be provided by Chick-fil-A. You must pay fees for high-speed internet access for you and your customers, as applicable, if your franchised Chick-fil-A Restaurant business is equipped with this service, and you must also pay a fee for technical support of the hardware and software system used in your Restaurant. These fees may range from \$9,500 per year to \$20,000 per year for high-speed internet access and equipment support and software upgrades and are dependent upon the type of system used in your franchised Chick-fil-A Restaurant business. Chick-fil-A will have independent access to the data compiled by the hardware and software system used in your Restaurant. If the owner or manager of the premises of a captive venue unit you operate provides a POS

system with accompanying software, high-speed internet access or other equipment, software or support services that you must use at the captive venue unit, the fees you pay to Chick-fil-A may be reduced and you may pay fees to the owner or manager of the captive venue unit premises. Chick-fil-A may also not have independent access to the data compiled by the captive venue unit's POS system.

Length of Time to Restaurant Opening: Chick-fil-A locates and purchases or leases or obtains occupancy rights for the premises of a proposed restaurant prior to the time that it seeks or contracts with an Operator for the operation of the particular restaurant. It is Chick-fil-A's experience that the typical length of time between the signing of a Franchise Agreement or Additional Business Amendment, or the payment of the initial franchise fee by the prospective Operator or an additional franchise fee, and the opening of the Operator's Chick-fil-A Restaurant, is approximately six to twelve weeks. The actual length of this period will depend upon such factors as the length of time necessary for completion of construction, making leasehold improvements and remodeling, installing equipment, fixtures and furnishings, procuring initial inventories and other similar matters, and may vary widely under some circumstances.

<u>Initial Training Program</u>: You must participate in an initial training program provided by Chickfil-A. The program is in person and lasts approximately 3-5 weeks, but the actual location and length of the program varies. The program currently utilized by Chick-fil-A covers most aspects of operations, food preparation, accounting, service and customer relations, communications, maintenance, purchasing, planning, brand standards and marketing.

Each training program begins at a specific time and date to be determined by Chick-fil-A. Unless Chick-fil-A otherwise informs you, you must successfully complete your training prior to commencing the operation of your franchised Chick-fil-A Restaurant business. Chick-fil-A pays for the cost and expense of providing this training program to each franchised Operator. You are not an employee of Chick-fil-A and will not be compensated by Chick-fil-A for or during any training described in this Item.

The training program is conducted by Chick-fil-A's professional training staff, which is directed by Mr. William Dunphy. The program's principal instructional materials are the Chick-fil-A operations and training manuals and other materials. Other employees of Chick-fil-A may participate in the training program in their respective areas of expertise. Mr. Dunphy has thirty years of experience with Chick-fil-A in the restaurant field. Mr. Dunphy's relevant prior experience is described in Item 2 of the Disclosure Document.

#### TRAINING PROGRAM

Subject	Hours of Instructor-	Hours of On the Job	Location
	Led Training*	Training*	
Initial Training			
Orientation to Chick-fil-A	5		
Training/Business			
ServSafe®	6-8		Classes am and/or Simulated
People Strategy	3		Classroom and/or Simulated
Brand, Marketing & Public Relations	4.5		Restaurant spaces in Atlanta,
Overview			Georgia
Menu Education	3		
IT Systems	1		
Operating Standards, Financial and		90	Company Operated
Inventory Systems			Restaurants, Locations Vary
Operating Standards, Financial and	20		Simulated Restaurant spaces
Inventory Systems			in Atlanta, Georgia

Facilities and Equipment	1		
Hospitality	1.5		
Quality & Customer Experience	4		
Employment Law	8		
Leadership/Vision	24		
Financial; Proprietary Systems	8		Classroom and/or Simulated
Grand Opening or Transition Overview	2		Restaurant spaces in Atlanta,
Risk Management and Security	2		Georgia
Vision and Values	4		
All Right and All Together	4.5		
Launch Support Team Introductions	1		
Launch Celebration	4		
WinShape		8	WinShape Retreat
			Mt. Berry, GA

<sup>\* &</sup>quot;Hours of Instructor-Led Training" represents time spent in a physical classroom or application of learning within simulated Restaurant spaces at Chick-fil-A's corporate headquarters in Atlanta, Georgia. "Hours of "On the Job" Training" represents time spent in company operated restaurants.

Training in all subjects is conducted approximately seven times each year. Chick-fil-A intends, though is not obligated, to prepare and offer various seminars and conferences to Operators in addition to its initial training program. Discussions at these seminars will likely feature topics such as sales techniques, operational compliance and performance standards, marketing programs, self-improvement techniques and other matters. All details concerning any programs, if offered, such as time, location, duration, cost assessment and other matters, will be determined on a case-by-case basis. Chick-fil-A may under the terms of the Franchise Agreement require the participation of Operators in these programs.

In addition, Chick-fil-A may at its election, but is not obligated to, offer various programs to or permit the adoption of programs by Operators to use in promoting or marketing products, recruiting and retaining restaurant personnel or for other purposes that are not expressly set forth in the Franchise Agreement. All details concerning any of these programs, such as purpose, timing, implementation, cost sharing and other matters, will be determined by Chick-fil-A on a case-by-case basis.

You must train any personnel that you may hire to assist in operating your franchised Chick-fil-A Restaurant business. Subject to your obligations under the Franchise Agreement regarding confidentiality, you may use Chick-fil-A's proprietary operations and training manuals and materials in the training.

<u>Operating Manual</u>: The Tables of Contents of Chick-fil-A's proprietary operations and training manuals, showing the number of pages in each section, are attached for your review as Exhibit "D" to this Disclosure Document. The total number of pages in the operations and training manuals is 619.

#### **Item 12**

#### **TERRITORY**

You will be granted the limited right to operate a Chick-fil-A Restaurant at a specific location designated by Chick-fil-A. The rights granted to you under the Franchise Agreement are limited to your franchised Chick-fil-A Restaurant business location only and any additional business locations designated under an Additional Business Amendment to the Franchise Agreement. If Chick-fil-A offers you the opportunity to operate a food truck as an extension and part of an existing Chick-fil-A Restaurant location, you will use and operate the food truck only at the locations registered and approved by Chick-fil-A under Chick-fil-A's then current programs, standards and procedures for food trucks. You will neither acquire nor have any right to use, or to license the use of, any name, mark or other intellectual property right, except as

granted to you under the Franchise Agreement in connection with the operation of your franchised Chick-fil-A Restaurant business at the specific location(s) designated by Chick-fil-A.

You will not receive an exclusive or protected territory, express or implied. The Franchise Agreement contains no exclusive grant, exclusive area, exclusive territorial rights, protected territory or right for you to exclude, disapprove, control or impose conditions on the location, development or operation of current or future Chick-fil-A Restaurants. The sales and customer trading patterns that a Chick-fil-A Restaurant experiences at any particular time are subject to change by reason of many factors, including our ongoing development of Chick-fil-A Restaurants, and franchised Operators do not have a right and should not expect that these patterns will never change. Chick-fil-A has the right to establish other Operator-run, Licensee-run or company-owned or operated restaurants both within and outside the geographic and customer trading pattern areas surrounding your franchised Chick-fil-A Restaurant business location, and reserves the right to use other channels of distribution, such as the Internet, catalog sales, telemarketing, or other direct marketing both within and outside the geographic and customer trading pattern areas surrounding your franchised Chickfil-A Restaurant business location. Any internal policies that we may develop, apply and modify periodically in connection with decisions to develop new Chick-fil-A Restaurants do not grant you any contract rights, are not part of your contract, and do not modify or affect Chick-fil-A's or your contract rights and obligations under the Franchise Agreement. Chick-fil-A's internal programs and policies are subject to change or cancellation at any time by Chick-fil-A.

You will not receive an exclusive territory. You may face competition from other franchisees or licensees, from outlets that we own, or from other channels of distribution or competitive brands that we control.

Our affiliates may also own and operate Chick-fil-A Restaurants or control competitive brands. We are not required to pay you if we exercise any of the rights specified above outside or inside the geographic and customer trading pattern areas surrounding your franchised Chick-fil-A Restaurant business location. We do not restrict you from soliciting or accepting authorized food and beverage orders from outside the geographic and customer trading pattern areas surrounding your franchised Chick-fil-A Restaurant business location (subject to your ability to comply with then-current requirements and standards), but you do not have the right to use other unapproved channels of distribution to make sales outside the geographic and customer trading pattern areas surrounding your franchised Chick-fil-A Restaurant business location.

Only Chick-fil-A may decide to relocate a franchised Chick-fil-A Restaurant. If you wish to operate a Chick-fil-A Restaurant in another location instead of your existing Chick-fil-A Restaurant, Chick-fil-A may, but is under no obligation to, grant you a franchise to operate a different Chick-fil-A Restaurant, if available. Operators who are granted a franchise for a different Chick-fil-A Restaurant in this manner are required to terminate their existing Franchise Agreement and to execute a new Franchise Agreement and pay the initial franchise fee due under the new Franchise Agreement. Operators may be granted the right to operate additional franchised Chick-fil-A Restaurant businesses at locations selected and approved by Chick-fil-A. However, Chick-fil-A is under no obligation to offer you the opportunity to operate additional franchised Chick-fil-A Restaurant businesses and reserves the right not to offer you the opportunity to operate additional franchised Chick-fil-A Restaurant businesses.

Certain affiliates of Chick-fil-A operate certain Dwarf House restaurants and Truett's Grill restaurants, which are licensed to sell Chick-fil-A products. The Dwarf House restaurants are modeled after the Dwarf Grill restaurant first opened by S. Truett Cathy in Hapeville, Georgia, in 1946. (The eighteen Dwarf House and Truett's Grill restaurants that currently exist are, directly or indirectly, owned by the family of our founder, S. Truett Cathy.) Depending on the proximity of a Dwarf House or Truett's Grill restaurant to your franchised Chick-fil-A Restaurant, a Dwarf House or Truett's Grill restaurant may compete with your franchised business.

As described above, Chick-fil-A licenses Chick-fil-A Licensees and continues to offer licenses to prospective Licensees who have access to certain non-traditional locations such as schools, workplaces,

universities, airports, hospitals and other similar captive audience locations to sell Chick-fil-A brand products at these locations. Chick-fil-A also grants licenses to franchised Operators and continues to offer licenses to prospective franchised Operators to operate franchised Chick-fil-A Restaurants as captive venue units in office buildings, big-box stores, downtown areas, schools, universities, sports stadiums, theme parks and other similar captive audience locations for which Chick-fil-A has obtained the rights to conduct a restaurant business or concession. Depending on the proximity of a Chick-fil-A Licensed Unit or other Chick-fil-A Restaurant to your franchised Chick-fil-A Restaurant, a Chick-fil-A Licensed Unit or other Chick-fil-A Restaurant may compete with your franchised business. Chick-fil-A has never offered a franchise other than for a Licensed Unit or a franchised Chick-fil-A Restaurant in the same or any other line of business, although it reserves the right to do so whether by acquisition or start-up.

Chick-fil-A may operate or license others to operate any business competitive with the business of its Operators and/or its Licensees under a name other than Chick-fil-A. Chick-fil-A is currently conducting a test of its affiliate New Mile Ventures, LLC's delivery kitchen concept called Little Blue Menu® featuring several new virtual restaurants as well as offering Chick-fil-A products. As of the date of this Disclosure Document, Chick-fil-A has not formulated any plans or policies to operate or license others to operate any business under a different name, but Chick-fil-A or its affiliates may establish other or similar businesses at some future date.

# <u>Item 13</u>

# **TRADEMARKS**

Chick-fil-A's Franchise Agreement grants you the right to use the trademark "Chick-fil-A" together with the trade name "Chick-fil-A" and all other service marks and trademarks, trade names, designs, signs, emblems, insignia, symbols or slogans used by Chick-fil-A in connection with its Chick-fil-A products. This right is limited strictly to your operation of your franchised Chick-fil-A Restaurant business and your use must comply with your Franchise Agreement.

CFA Properties, Inc. ("CFA Properties"), an affiliate of Chick-fil-A, owns, among others, the following trademarks, service marks, trade names, logo types and other commercial symbols presently registered on the Principal Register of the United States Patent and Trademark Office, and has licensed these trademarks to Chick-fil-A for sublicense to others to use.

Mark	Registration / Application Number	Registration / Application Date*
Authentic Originals Logo	7,255,003	12/26/2023
Block C Logo	4,213,524	09/25/2012
Block C Logo	7,018,860	04/04/2023
C Logo	2,298,157	12/07/1999
C Logo	873,925	07/29/1969
C Logo	1,211,656	10/05/1982
C Logo	2,307,404	01/11/2000
C Logo	2,316,050	02/08/2000
C Logo	2,316,051	02/08/2000
C Logo	2,313,854	02/01/2000
C (Stylized) (Red)	2,341,163	04/11/2000
CFA	6,038,359	04/21/2020
Circle C Logo	6,562,865	11/16/2021
Cropped C Logo	5,750,250	05/14/2019
Cropped C Logo (Red)	5,750,424	05/14/2019
Chick-fil-A	6,042,675	04/28/2020
Chick-fil-A	1,209,211	09/14/1982
Chick-fil-A	2,196,099	10/13/1998
Chick-fil-A	2,196,100	10/13/1998
Chick-fil-A	2,211,210	12/15/1998
Chick-fil-A	2,340,814	04/11/2000
Chick-fil-A	7,018,859	04/04/2023
Chick-fil-A	98/403,995**	02/13/2024
Chick-fil-A (Stylized)	866,527	03/11/1969
Chick-fil-A (Stylized)	995,935	10/15/1974
Chick-fil-A (Stylized)	1,238,459	05/17/1983
Chick-fil-A (Stylized)	1,065,507	05/10/1977
Chick-fil-A (Stylized)	4,865,535	12/08/2015
Chick-fil-A (Stylized)	6,866,465	10/04/2022
Chick-fil-A (Stylized)	7,019,097	04/04/2023
Chick-fil-A (Red) (Stylized)	2,335,546	03/28/2000
Chick-fil-A Chick-n-Strips	1,958,706	02/27/1996
Chick-fil-A One	5,863,299	09/17/2019
Chick-fil-A Shared Table	6,724,424	05/10/2022
Chick-fil-A Waffle Potato Fries	2,258,869	07/06/1999
Chick-n-Minis	5,721,403	04/09/2019
Code Moo	97/809,829**	02/24/2023
Coma Más Chikin	97/882,890**	04/11/2023
Cool Wrap	2,415,376	12/26/2000
Cow Appreciation Day	3,372,804	01/22/2008

Cow Party	7,274,314	01/16/2024
Da Bao Ke Fu (Simplified Chinese Characters)	97/792,474**	02/13/2023
Delivery From Us to You & Design	6,569,305	11/23/2021
Delivery Pin Design	98/360,588**	01/17/2024
Eat Mor Chikin	2,010,233	10/22/1996
Eat Mor Chikin	2,240,326	04/20/1999
Eat Mor Chikin	2,062,809	05/20/1997
Eat Mor Chikin	2,197,973	10/20/1998
Eat Mor Chikin (Stylized)	98/112,871**	02/13/2023
Eat Mor Chikin (and design)	2,538,070	02/12/2002
Eat Mor Chikin (and design)	2,538,050	02/12/2002
First 100	3,906,613	01/18/2011
Fowl Shot	5,181,278	04/11/2017
Frosted Sunrise	5,605,101	11/13/2018
Hogar del Sándwich de Pollo Original	7,026,679	04/11/2023
Home of the Original Chicken Sandwich	2,969,991	07/19/2005
Home of the Original Chicken Sandwich (Stylized) & Design	7,224,738	11/21/2023
Icedream	1,273,752	04/10/1984
Kid Created Games & Design	97/195,020**	12/29/2021
Kneeling Cow Design	2,468,762	07/17/2001
Kids Design (horizontal)	6,615,711	01/11/2022
Kids Design (vertical)	6,615,710	01/11/2022
Koma Más Pollo	90/071,603**	07/24/2020
Moo Cow Band	98/430,584**	03/02/2024
One Design (horizontal)	5,863,203	09/17/2019
One Design (vertical)	5,984,552	02/11/2020
Sunjoy	6,202,190	11/17/2020
Sunshine Days	7,196,209	10/17/2023
Standing Cow Design	2,463,183	06/26/2001
Standing Cow Design	2,464,891	07/03/2001
The Brake Room	97/798,477**	02/16/2023
The Chicken Wire	5,306,199	10/10/2017
True Inspiration Awards	6,355,587	05/18/2021
Waffle Fry Heart Design	98/349,346**	01/09/2024
Waffle Fry Heart Design	98/349,350**	01/09/2024
We Didn't Invent the Chicken, Just the Chicken Sandwich	1,981,126	06/18/1996
Zi Fei Le (Traditional Chinese Characters)	98/297,187**	12/04/2023

<sup>\*</sup> Any required affidavits and renewals pertaining to these Marks have been filed.

<sup>\*\*</sup> An application for these Marks has been filed, but no federal registration has been granted for these Marks. We do not have a federal registration for these principal Marks. Therefore, these principal Marks

do not have many legal benefits and rights as our federally registered trademarks. If our right to use these Marks is challenged, you may have to change to an alternative trademark, which may increase your expenses.

As of January 1, 2001, CFA Properties has licensed to Chick-fil-A the right to use the trademarks, copyrights, trade secrets, confidential information, inventions and patents used in operating Chick-fil-A Restaurants, and to sublicense them to Chick-fil-A's Operators. The initial term of the license agreement is one year, and the term renews automatically for additional one-year periods unless written notice is given at least 90 days prior to the end of the existing term by either party. Either party may terminate the license agreement with cause if the other party fails to cure a material breach. Except as described, no other agreement limits Chick-fil-A's right to use or license the use of CFA Properties' trademarks.

There are no currently effective material determinations of the United States Patent and Trademark Office ("PTO"), the Trademark Trial and Appeal Board, the trademark administrator of any state, or any court, nor are there any pending infringement, opposition or cancellation proceedings or material litigations, involving the above-identified marks that are relevant to the marks' use in this state or any other state. Furthermore, we do not actually know of either superior prior rights or infringing uses that could materially affect your use of the above-identified marks in this or any other state.

Chick-fil-A has the right to protect any or all of CFA Properties' trademarks at its own expense, including those listed above. CFA Properties may seek to enhance the protection of any of its intellectual property by filing trademark applications. You must notify Chick-fil-A immediately when you learn about possible infringement of CFA Properties' trademarks. The Franchise Agreement does not require Chick-fil-A to take affirmative action when notified of these possible infringements. You must cooperate with us in defending the trademarks, but we have no obligation to pay to you any damages or costs recovered in a suit or proceeding, nor are we required to participate in your defense in any suit or proceeding involving the trademarks. Upon any termination of your Franchise Agreement, you must immediately cease all use of CFA Properties' trademarks.

Chick-fil-A does not actually know of any superior prior rights or infringing uses that could materially affect your use of CFA Properties' trademarks.

# <u>Item 14</u>

# PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

CFA Properties owns a number of issued U.S. utility patents relating to restaurant operations which you will be licensed to use in the operation of your franchised Chick-fil-A Restaurant business:

Patent Title	Description	Patent No.	Issue Date
Charbroiler and method of charbroiling	The invention relates to charbroilers and charbroiler systems that cook food products on both sides using a combination of heated grids and radiant heaters.	8,573,117	11/05/2013
Charbroiler and method of charbroiling	The invention relates to charbroilers and charbroiler systems that cook food products on both sides using a combination of heated grids and radiant heaters.	8,726,792	05/20/2013
Charbroiler and method of charbroiling	The invention relates to charbroilers and charbroiler systems that cook food products on both sides using a combination of heated grids and radiant heaters.	8,997,634	04/07/2015
Distributed Computing Entity For Detecting Discrepancies Between Calculations Performed By Various Processing Instances	The invention relates to a distributed computing system and comprises a network accessible sales tax calculation engine.	11,475,430	10/18/2022
Modular Humidity Control and Heat Preservation System	The invention relates to a modular humidity control system which includes a food storage housing unit and a humidity control element.	11,604,027	03/14/2023
Automated Food Preparation System	The invention relates to an automated gantry frying system that retrieves baskets from a fryer and ejects the contents.	11,633,065	04/25/2023
Object Detection-Based Control of Projected Content	This invention relates to a process for triggering projected displays can comprise determining that an RFID device has moved within a predetermined range of a first interrogator, wherein the RFID device is carried by a user.	11,755,851	09/12/2023
Capacitive Touch Surface	This invention to capacitive touch surfaces secured on a wall or on movable objects, like large, climbable blocks.	11,755,158	09/12/2023
Automated Food Coating System	This invention relates to an automated food coating system that allows for automated coating and automated removal of prepped food items.	11,896,045	02/13/2024

Food Transportation and	This invention relates to a food	11,918,153	03/05/2024
Humidity Control Elements	transportation system and associated modular humidity control system,		
	wherein a humidity control element comprises a heat pipe.		

Additionally, CFA Properties owns a number of pending US and PCT applications for utility patents which you will be licensed to use in the operation of your franchised Chick-fil-A Restaurant business:

Patent Title	Description	Serial No.	<b>Publication Date</b>
Automated Food Coating System	This application relates to an automated food coating system that allows for automated preparation and of food items.	WO 2022/094194	05/05/2022
Food Transportation And Humidity Control Elements	This invention relates to a food transportation system and associated modular humidity control system, wherein a humidity control element comprises a frozen fluid, such as an ice pack.	2020-0120958	04/23/2020
Training Machine Learning Models for Automated Composition Generation	This application relates to analyzing the interests of a child based on various "interaction data" and then generates content outputs in response to those inputs.	2021-0056376	02/25/2021
Food Transportation And Humidity Control Elements	This Chinese application relates to a food transportation system and associated modular humidity control system, wherein a humidity control element comprises a heat pipe.	CN116848363 A	10/03/2023
Food Transportation And Humidity Control Elements	This Hong Kong application relates to a food transportation system and associated modular humidity control system, wherein a humidity control element comprises a heat pipe.	40097892 A	03/22/2024
Removable Tiered Basket	This international application relates to a fry basket with removable and replaceable tiers	WO 2023/192501	10/05/2023
Automated Food Coating System	This application relates to an automated food coating system that allows for automated coating of food items.	2023-0172255	06/08/2023

Patent Title	Description	Serial No.	<b>Publication Date</b>
Removable Tiered Basket	This application relates to a fry basket with removable and replaceable tiers.	2023-0309750	10/05/2023
Capacitive Touch Surface	This application relates to capacitive touch surfaces secured on a wall or on movable objects, like large, climbable blocks.	2023-0367434	11/16/2023
Object Detection-Based Control Of Projected Content	This application relates to a process for triggering projected displays can comprise determining that an RFID device has moved within a predetermined range of a first interrogator, wherein the RFID device is carried by a user.	2024-0028844	01/25/2024
Automated Condiment Dispenser	This application relates to an automated condiment dispenser.	18/423,887	
System For Assisting With Loading And Unloading Objects	This application relates to an apparatus of lifting and lowering fryer baskets.	18/416,996	

As described in Item 13, CFA Properties has licensed to Chick-fil-A the right to use the trademarks, copyrights, trade secrets, and confidential information, and the right to make, use, offer for sale and sell the inventions of each patent and patent application, in operating Chick-fil-A Restaurants, and to sublicense them to Chick-fil-A's Operators. The initial term of the license agreement is one year and then renews automatically for additional one-year periods unless written notice is given at least 90 days prior to the end of the existing term by either party. Either party may terminate the license agreement with cause if the other party fails to cure a material breach. Except as described, no other agreement limits Chick-fil-A's right to use or sublicense the use of any CFA Properties patents.

Chick-fil-A has no actual knowledge of any court proceeding or decision, any pending infringement or validity challenge or any other pending material litigation involving any CFA Properties patent.

Chick-fil-A has the sole right to protect and enforce any or all of CFA Properties' patents at Chick-fil-A's own expense, including the patent assets listed above. CFA Properties may protect its intellectual property by filing applications, including patent applications. Chick-fil-A has the sole right to determine to file a patent application, continue or end prosecution of a pending patent application, and/or to continue or end payment of maintenance fees for any patent. You must notify Chick-fil-A immediately when you learn about possible infringement of a CFA Properties patent and/or inventions of any CFA Properties patent application. The Franchise Agreement does not require Chick-fil-A to take affirmative action when notified of these possible infringements. You must cooperate with us in defending patents, but we have no obligation to pay to you any damages and costs recovered in a suit or proceeding, nor are we required to participate in your defense in any suit or proceeding involving patents. Upon any termination of your Franchise Agreement, you must immediately cease all use of CFA Properties' patents and/or the inventions of patent applications.

Chick-fil-A does not actually know of any superior prior rights or infringing uses that could materially affect your use of any CFA Properties patent and/or the inventions of patent applications.

<u>Proprietary Information</u>: As also described in Item 13, CFA Properties owns proprietary rights to, and has licensed to Chick-fil-A the right to use and to sublicense others to use, a number of the products that Chick-fil-A sells and the ingredients and preparation techniques and methods used in preparing them, as well as all development and research records, market research data and information contained in Chick-fil-A's operations and training manuals, or other materials or documents given to you by Chick-fil-A or treated by Chick-fil-A as confidential. Chick-fil-A's seasoning and seasoned coater are two of these primary proprietary items.

The Franchise Agreement requires you to acknowledge that you are likely to be given access to Chick-fil-A's trade secrets, confidential information and other proprietary matters, that this information is proprietary and that its protection is necessary for the proficient and standardized operation of all Chick-fil-A Restaurants.

The Franchise Agreement further requires you to agree that you will not, during the time you are operating a Chick-fil-A Restaurant or at any time afterward, without the express prior written consent of Chick-fil-A, publish or disclose to anyone or use other than as approved or required by Chick-fil-A, any of Chick-fil-A's confidential information that is a trade secret under the laws and decisions of the State of Georgia, or a trade secret of CFA Properties under the laws and decisions of the State of Delaware. You must also abide by the same covenant as to Chick-fil-A's other confidential information, but only during the term of your Franchise Agreement and for a period of two years following any expiration or termination of that Agreement.

Except for the license between CFA Properties and Chick-fil-A described above, no other agreement limits Chick-fil-A's right to use or sublicense the use of any CFA Properties trade secrets, confidential information and other proprietary matters.

<u>Copyrights</u>: Every CFA Properties original work of authorship fixed in a tangible medium of expression is protected by copyright law. Chick-fil-A has the sole right to determine whether to register any copyright-protected work. For example, CFA Properties owns copyrights in the operations and training manuals and materials as well as video tapes used in training and other items, including, without limitation, certain advertising, promotional and marketing items and materials which CFA Properties has licensed to Chick-fil-A for its own use and to sublicense to others to use.

There currently are no effective determinations of the United States Copyright Office (Library of Congress) or any court regarding any of the copyrighted materials. Except for the license between CFA Properties and Chick-fil-A described above, no other agreement limits Chick-fil-A's right to use or sublicense the use of any CFA Properties copyrighted materials. Further, there are no infringing uses actually known to us which could materially affect your use of the copyrighted materials in any state.

# <u>Item 15</u>

# OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

Your Franchise Agreement requires you to devote your full time and personal best efforts to operate your franchised Chick-fil-A Restaurant business to attempt to achieve the highest sales and profits possible and to diligently develop and promote the reputation and the goodwill of your franchised Chick-fil-A Restaurant business, Chick-fil-A and CFA Properties' marks. This requirement will, for all practical purposes, require you to directly supervise your franchised Chick-fil-A Restaurant business. As a result, you will have to keep free from conflicting enterprises or any other activities which would interfere with your exertion of your full time and personal best efforts to operate your franchised Chick-fil-A Restaurant business.

In order to become a franchised Operator of his or her first franchised Chick-fil-A Restaurant business, the Operator must sign the Franchise Agreement, including its attached Lease(s), in his or her individual capacity. Chick-fil-A may allow you to assign the Franchise Agreement to a single corporation, limited liability company or other form of business entity then approved by Chick-fil-A, which is formed solely for your convenience of ownership. Under the Assignment and Consent to Assignment Agreement that must be signed as a condition of any assignment, you must be the sole owner of the business entity ("Operator-Owner") and must agree to continue to be personally bound by, and personally liable for the breach of, each and every term and condition of the Franchise Agreement, including its attached Lease(s). Additionally, the Operator-Owner must guarantee the full and faithful performance by the proposed transferee business entity. The proposed transferee business entity must assume all of the obligations of the Operator-Owner as the original Operator under the Franchise Agreement, including its attached Lease(s). The form of Assignment and Consent to Assignment Agreement you and the business entity must sign to confirm your continuing obligations and the business entity's assumption of obligations to enable you to transfer your rights and obligations under the Franchise Agreement as franchisee to a business entity is attached to this Disclosure Document as Exhibit "B-1" for a corporation and Exhibit "B-2" for a limited liability company.

If Chick-fil-A offers you the opportunity to operate additional franchised Chick-fil-A Restaurant businesses, you individually if you have not assigned the Franchise Agreement, or you as the Operator-Owner after you have assigned the Franchise Agreement to a business entity, will also be personally bound by, and personally liable for the breach of, each and every term and condition of the Franchise Agreement and the Additional Business Amendment, including its attached Lease(s) or its attached Concession Sublicense Agreement for any captive venue locations, together with the business entity. The forms of Additional Business Amendment you, or you and your business entity, if applicable, must sign to confirm your, and your business entity, if applicable, obligations under the Franchise Agreement, the Additional Business Amendment, and if applicable the Assignment and Consent to Assignment Agreement, to enable you to add an additional restaurant under the Franchise Agreement are attached as the following addenda to the Franchise Agreement (which is attached to this Disclosure Document as Exhibit "B"): Addendum "1-A" for a Traditional Unit (Sole Proprietorship); Addendum "1-B" for a Traditional Unit (Business Entity); Addendum "2-A" for a Captive Venue (Sole Proprietorship); and Addendum "2-B" for a Captive Venue (Business Entity).

If Chick-fil-A offers you the opportunity to operate a food truck as an extension and part of an existing Chick-fil-A Restaurant location, you individually if you have not assigned the Franchise Agreement, or you as the Operator-Owner after you have assigned the Franchise Agreement to a business entity, will also be personally bound by, and personally liable for the breach of, each and every term and condition of the Food Truck License and Sublease Agreement, including its attached third party food truck lease. The forms of Food Truck License and Sublease Agreement you, or you and your business entity, if applicable, must sign for the Operator to operate a food truck are attached as the following addenda to the Franchise Agreement (which is attached to this Disclosure Document as Exhibit "B"): Addendum "3-A" for a Sole Proprietorship and Addendum "3-B" for a Business Entity.

# **Item 16**

#### RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

Chick-fil-A requires you to offer and sell only the Chick-fil-A brand products and other items that Chick-fil-A has approved. (See Item 8.) If you desire to sell other products in your franchised Chick-fil-A Restaurant business, you must request and receive written permission from Chick-fil-A before doing so. Under the terms of the Franchise Agreement, including its attached Lease(s) and its attached Concession Sublicense Agreement for any captive venue unit, you are prohibited from using or occupying the premises of your franchised Chick-fil-A Restaurant business for any purpose other than operating your franchised Chick-fil-A Restaurant business.

You must offer all products that Chick-fil-A designates as required for all Operators or for your particular franchised Chick-fil-A Restaurant or associated food truck. For example, your ability to offer certain menu items could be restricted or changed pursuant to the Lease or in the case of any captive venue unit, the Concession Sublicense Agreement and its attached Concession Agreement (and, as applicable, any underlying prime lease or ground lease). Captive venue units typically may feature and serve only a limited number of menu items which will be designated in the Concession Sublicense Agreement. Your ability to offer certain menu items could be restricted or changed pursuant to the Food Truck License and Sublease Agreement and its attached Food Truck Lease. Chick-fil-A has the right during the term of the Franchise Agreement to add additional products to those which you are required to sell.

# **Item 17**

# RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

This table lists certain important provisions of the Franchise Agreement and related agreements. You should read these provisions in the Agreements attached to this Disclosure Document.

Franchise Agreement ("FA") (The Franchise Agreement includes the attached Operator Lease(s). The Lease form is summarized separately in a table below. If you are offered the opportunity to operate a franchised Chickfil-A Restaurant business as a captive venue unit, the Franchise Agreement also includes the Concession Sublicense Agreement that substitutes for the Lease as the occupancy agreement for the captive venue unit non-traditional premises. The form of Concession Sublicense Agreement attached to the Additional Business Amendment for Captive Venue is the applicable form whether the captive venue unit is your initial business or an additional Chick-fil-A Restaurant business. The Concession Sublicense Agreement attaches the Concession Agreement for the particular location as an exhibit. The Concession Sublicense Agreement form is summarized in the separate table below together with the summary of the Lease. The Franchise Agreement, the Lease and the Concession Sublicense Agreement, and their respective summary tables, should be read together and considered as a whole.)

Franchise Agreement Provision	Section in franchise or other agreement	Summary
a. Length of the franchise term*	FA 2.1	Term terminates on the earlier of December 31 of year that Franchise Agreement is signed or when Lease expires if earlier.
b. Renewal or extension of term*	FA 2.2	Automatically extended for one-year periods unless written notice given at least 30 days prior to end of existing term by either party.
c. Requirements for franchisee to renew or extend	FA 2.3, 2.4	No requirements, but we can give you 30 days prior written notice of nonrenewal if you are in default, if an unresolved dispute exists regarding revenues or payments, if there has been an unauthorized transfer or attempt to transfer, you in your capacity as Operator or Operator-Owner have not devoted full time and best efforts to your franchised Chick-fil-A Restaurants or we have grounds to terminate. In addition, we reserve the right to change the terms and conditions of your Franchise Agreement by giving you written notice of the changes at least 45 days prior to end of the existing term.

Franchise Agreement Provision	Section in franchise or other agreement	Summary
d. Termination by franchisee*	FA 24.2	Must give 30 days prior written notice to Chick-fil-A (subject to state law, see Exhibit "G"). You can also terminate if we fail to rebuild or restore your Chick-fil-A Restaurant premises after a fire or other casualty. See item d of the table below for the Lease.
e. Termination by franchisor without cause	FA 2.5, 24.2, 24.3, 24.4	We can terminate without cause upon 30 days prior written notice to you; or immediately upon written notice to you and payment of the greater of \$1,000 or an amount determined by a formula. We can also terminate immediately and without notice to you (i) within the first 90 days of the term without any payment; (ii) upon termination of the Lease for the site of your franchised Chick-fil-A Restaurant; or (iii) upon your death or permanent disability, in your capacity as Operator or Operator-Owner.
f. Termination by franchisor with cause	FA 24.1	We can terminate if you commit one of the listed defaults.
g. "Cause" defined – curable defaults	Not applicable	Not applicable.
h. "Cause" defined – non-curable defaults	FA 24.1	We can terminate if you subject Chick-fil-A, the Chick-fil-A Restaurants or the trademarks to public scandal; you or the Operator-Owner breach or threaten to breach any material duty or obligation under the Franchise Agreement, including the attached Lease(s), the Chick-fil-A operations and training manuals, any prime lease or ground lease, including the failure to pay any required payment; the Chick-fil-A Restaurant business is discontinued; you or Operator-Owner commit fraud, file for bankruptcy, make an assignment for the benefit of creditors, are adjudicated insolvent or a receiver is appointed for you or Operator-Owner or your or Operator-Owner's respective property; you fail to comply with our policies, procedures, programs, operating standards and other standards and specifications; you or Operator-Owner fail to participate in or successfully complete the initial training program; you or Operator-Owner fail to comply with in-term covenant against competition; you or Operator-Owner open any franchised Chick-fil-A Restaurants on a Sunday or on Christmas Day; if you or Operator-Owner purport to assign the Franchise Agreement without our approval; the operation of the Chick-fil-A Restaurant or the license granted to you is frustrated or materially impaired by any law or civil or military authority or acts of God, war or civil disorders, the existence or declaration of a pandemic or epidemic, or by labor union activity; or an event occurs which under applicable law is grounds for termination.

Franchise Agreement	Section in franchise or	Summary
Provision	other agreement	
i. Franchisee's obligations on termination/non-renewal	FA 24.5, 24.6, 24.8	The Lease automatically expires, and you must immediately vacate your Chick-fil-A Restaurant premises, return all equipment to Chick-fil-A, pay Chick-fil-A all sums due, cease to use all trademarks, patents, copyrights and any other intellectual property licensed to you, return all manuals and other information to Chick-fil-A and terminate all banking arrangements, credit card processing and third-party delivery arrangements. You must also obey the terms of any covenant not to compete with Chick-fil-A and other obligations that survive termination or expiration of the Franchise Agreement.
j. Assignment of contract by franchisor	FA 21.4	No restriction on Chick-fil-A's right to assign.
k. "Transfer" by franchisee – defined	FA 21.2	Includes any transfer or assignment of your Franchise Agreement or in a business entity to which you have assigned the Franchise Agreement for convenience of ownership and any attempt to sublet or encumber the premises upon which your franchised Chick-fil-A Restaurant business is located.
Franchisor approval of transfer by franchisee	FA 21.1, 21.2, 21.3	No transfer allowed except to a single approved form of business entity for convenience of ownership. Chick-fil-A has the right to approve all transfers.
m. Conditions for franchisor approval of transfer	FA 21.1	Conditions include the business entity must be newly organized and its organizational documents must state that its activities will be confined exclusively to operation of the Chick-fil-A Restaurant business; the name must not contain the term "Chick-fil-A" or "CFA" or any other marks licensed to you, or any derogatory or non-professional terms; you, individually, as the Operator-Owner, must own and control 100% of the ownership interests in the business entity and must be the sole director or sole member/manager and principal executive officer, as applicable; the formation and organizational documents and any equity ownership certificate must recite that the transfer of securities is restricted by the Franchise Agreement; you and the business entity must sign the applicable Assignment and Consent to Assignment Agreement attached to this Disclosure Document as Exhibit "B-1" for a corporation and Exhibit "B-2" for a limited liability company; you must provide us with copies of all governing documents, which must be reasonably satisfactory to us; you must maintain the business entity in good standing; and you, individually, as Operator-Owner, must continue to devote full time and personal best efforts to operating the Chick-fil-A Restaurant business.
n. Franchisor's right of first refusal to acquire franchisee's business	Not applicable	Not applicable.

Franchise Agreement Provision	Section in franchise or other agreement	Summary
o. Franchisor's option to purchase franchisee's business	Not applicable	Not applicable.
p. Death or disability of franchisee	FA 2.5	Upon your death or the death of the Operator-Owner, if applicable, or if you or the Operator-Owner, if applicable, become disabled to the extent that you or the Operator-Owner are unable to perform your respective obligations under the Franchise Agreement, the Franchise Agreement will terminate automatically; working capital deposit will be refunded to your estate or you, as applicable.
q. Non-competition covenants during the term of the franchise*	FA 19	You and the Operator-Owner, if applicable, may not compete with Chick-fil-A by ownership or employment as a manager, operator or supervisory employee of any fast food or quick-service restaurant anywhere within 5 miles of the premises on which any of your franchised Chick-fil-A Restaurant businesses are located (subject to state law, see Exhibit "G").
r. Non-competition covenants after the franchise is terminated or expires*	FA 19	You and the Operator-Owner, if applicable, may not compete with Chick-fil-A for one year following any expiration or termination of the Franchise Agreement, by ownership or employment as a manager, operator or supervisory employee of any fast food or quick-service restaurant at or anywhere within 5 miles of the premises on which any of your franchised Chick-fil-A Restaurant businesses are located (subject to state law, see Exhibit "G").
s. Modification of the agreement	FA 28.2, 11	Agreement may only be modified by the execution of a written agreement between both parties; operations and training manuals and materials are subject to change at any time.
t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to state law, see Exhibit "G"). Any promises or statements not in the Franchise Agreement or in this Disclosure Document should not be relied upon.
u. Dispute resolution by arbitration or mediation	Not applicable	Not applicable.
v. Choice of forum*	FA 28.10	Litigation must be in the Atlanta, Georgia area (subject to state law, see Exhibit "G").
w. Choice of law*	FA 28.9	Georgia law applies (subject to state law, see Exhibit "G").

A provision in the Franchise Agreement that terminates the Franchise Agreement upon your bankruptcy may not be enforceable under Title 11, United States Code Section 101 *et seq.* 

<sup>\*</sup> California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin may require franchisors to make additional disclosures related to the information contained in this Disclosure Document and to amend the

franchise agreement to address inconsistencies between the franchise agreement and state law in some areas. If applicable, these additional disclosures and amendments will be furnished to you in a state specific addendum to this Disclosure Document. See Exhibit "G" to this Disclosure Document.

\* \* \* \* \* \* \*

**Lease and any Concession Sublicense Agreement** (Each agreement to be read together with the Franchise Agreement which is summarized in the table above.)

Lease and any Concession Sublicense Agreement Provision	Section in franchise or other agreement	Summary
a. Length of the franchise term*	Lease 2 Concession Sublicense Agr. 4	Term terminates on the earlier of December 31 of year that Agreement is signed or when Franchise Agreement terminates or expires if earlier.
b. Renewal or extension of term*	Lease 2 Concession Sublicense Agr. 4	Automatically extended for one-year periods unless written notice given at least 30 days prior to end of existing term by either party.
c. Requirements for franchisee to renew or extend	Lease 2 Concession Sublicense Agr. 4	No requirements except that you cannot renew if you do not have the right to renew the Franchise Agreement or the Franchise Agreement is otherwise not renewed. We reserve the right to change the terms and conditions of your Lease and any Concession Sublicense Agreement by giving you written notice of the changes at least 45 days prior to end of the existing term.
d. Termination by franchisee*	Concession Sublicense Agr. 2, 7	You do not have an express right to terminate the agreement, but as described in item d of the table above for the Franchise Agreement, you may terminate the Franchise Agreement by giving 30 days' prior written notice to Chick-fil-A, in which event the Lease and any Concession Sublicense Agreement will terminate immediately upon termination of the Franchise Agreement (subject to state law, see Exhibit "G"). You may also terminate the Franchise Agreement if we fail to rebuild or restore your Chick-fil-A Restaurant premises after a fire or other casualty, which will also simultaneously terminate the Lease and any Concession Sublicense Agreement.
e. Termination by franchisor without cause	Lease 2 Concession Sublicense Agr. 2, 4, 7	We can terminate the Franchise Agreement without cause as described in item e of the table above for the Franchise Agreement, in which event the Lease and any Concession Sublicense Agreement will terminate immediately upon termination of the Franchise Agreement. The Lease and any Concession Sublicense Agreement will also automatically terminate immediately upon the expiration or termination of any prime lease or ground lease or the Concession Agreement (in the case of the Concession Sublicense Agreement), as well as or upon your death or permanent disability, in your capacity as Operator or Operator-Owner.

Lease and any Concession Sublicense Agreement Provision	Section in franchise or other agreement	Summary
f. Termination by franchisor with cause	Lease 2, 4, 6, 10 Concession Sublicense Agr. 2, 4, 7	We can terminate if you commit one of the listed defaults. The agreement terminates automatically or if we give written notice after the occurrence of certain events.
g. "Cause" defined – curable defaults	Lease 10	You have ten days to cure a default under the agreement, other than a payment default or other default described in item h of this table.
h. "Cause" defined – non-curable defaults	Lease 2, 4, 6, 10 Concession Sublicense Agr. 4, 7	Termination, expiration or revocation of the Franchise Agreement will terminate the Lease and any Concession Sublicense Agreement effective immediately, without any notice required. The Lease terminates automatically if your entire Chick-fil-A Restaurant premises are condemned under eminent domain or acquired in lieu of condemnation, and we may terminate the Lease by written notice if only a portion of the premises are condemned or acquired or if the premises are damaged by fire or other casualty. We can terminate the Lease and any Concession Sublicense Agreement effective immediately by giving notice to you if you default in making any payment due under the agreement, you or Operator-Owner purport to assign the agreement, sublet or allow a third-party to occupy the premises without consent, you or the Operator-Owner, as applicable, default under the Franchise Agreement or the Franchise Agreement expires, and in the case of any Concession Sublicense Agreement you or the Operator-Owner, as applicable, default under the Concession Agreement or the Additional Business Amendment or the Concession Agreement or the Additional Business Amendment expires, you or any of your officers, directors, members, employees, agents or contractors (including, the Operator-Owner, as applicable) performs any act, neglects to perform any duty or fails to adhere to any standard of conduct that would constitute a violation or default under the prime lease, the ground lease or any title document (or any related document) or the Concession Agreement, as applicable, you or Operator-Owner file for bankruptcy, make an assignment for the benefit of creditors, are adjudicated insolvent or a receiver is appointed for you or Operator-Owner and not dismissed or stayed within 60 days, or you vacate or abandon the premises of the Chick-fil-A Restaurant business. We can terminate any Concession Sublicense Agreement upon ten days' written notice for failure to diligently apply for and pursue the required permits and licenses to operate the captive v

Lease and any Concession Sublicense Agreement Provision	Section in franchise or other agreement	Summary
		provides access (or earlier if required).
i. Franchisee's obligations on termination/non-renewal	Lease 10 Concession Sublicense Agr. 4, 7	You must immediately vacate your Chick-fil-A Restaurant premises and permit the peaceful possession of the premises by Chick-fil-A. Also see item i of the table above for the Franchise Agreement.
j. Assignment of contract by franchisor	Lease 14 Concession Sublicense Agr. 9	No restriction on Chick-fil-A's right to assign.
k. "Transfer" by franchisee – defined	Lease 14 Concession Sublicense Agr. 9	Includes any transfer or assignment of the agreement or in a business entity to which you have assigned the Franchise Agreement for convenience of ownership and any attempt to sublet or encumber the premises upon which your franchised Chick-fil-A Restaurant business is located.
Franchisor approval of transfer by franchisee	Lease 14 Concession Sublicense Agr. 9	No transfer allowed except to a single approved form of business entity for convenience of ownership. Chick-fil-A has the right to approve all transfers. See item l of the table above for the Franchise Agreement.
m. Conditions for franchisor approval of transfer	Lease 14 Concession Sublicense Agr. 9	See item m of the table above for the Franchise Agreement.
n. Franchisor's right of first refusal to acquire franchisee's business	Not applicable	Not applicable.
o. Franchisor's option to purchase franchisee's business	Not applicable	Not applicable.
p. Death or disability of franchisee	Lease 2 Concession Sublicense Agr. 4	Upon your death or the death of the Operator-Owner, if applicable, or if you or the Operator-Owner, if applicable, become disabled to the extent that you or the Operator-Owner are unable to perform your respective obligations under the Franchise Agreement, the agreement will terminate automatically.
q. Non-competition covenants during the term of the franchise*	Not applicable	See item q of the table above for the Franchise Agreement (subject to state law, see Exhibit "G").
r. Non-competition covenants after the franchise is terminated or expires*	Not applicable	See item r of the table above for the Franchise Agreement (subject to state law, see Exhibit "G").

Lease and any Concession Sublicense Agreement Provision	Section in franchise or other agreement	Summary
s. Modification of the agreement	Lease 14, 2 Concession Sublicense Agr. 4	The agreement may only be modified by the execution of a written agreement by Chick-fil-A, except use and enjoyment of the premises could be restricted or changed as a result of an amendment or modification by Chick-fil-A, including an amendment or modification to a prime lease, ground lease, title documents or if applicable, Concession Agreement.
t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including any Assignment and Consent to Assignment Agreement and any Additional Business Amendment, to which the agreement is attached, are binding (subject to state law, see Exhibit "G"). Any promises or statements not in the agreement, including its exhibits (or the Franchise Agreement, including any Assignment and Consent to Assignment Agreement and any Additional Business Amendment,) or in this Disclosure Document should not be relied upon.
u. Dispute resolution by arbitration or mediation	Not applicable	Not applicable.
v. Choice of forum*	Lease 14 Concession Sublicense Agr. 9	Litigation must be in the Atlanta, Georgia area (subject to state law, see Exhibit "G").
w. Choice of law*	Lease 14 Concession Sublicense Agr. 9	Georgia law applies (subject to state law, see Exhibit "G").

A provision in the Lease or in any Concession Sublicense Agreement that terminates the agreement upon your bankruptcy may not be enforceable under Title 11, United States Code Section 101 *et seq.* 

\* California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin may require franchisors to make additional disclosures related to the information contained in this Disclosure Document and to amend the Lease and any Concession Sublicense Agreement to address inconsistencies between the Lease and any Concession Sublicense Agreement and state law in some areas. If applicable, these additional disclosures and amendments will be furnished to you in a state specific addendum to this Disclosure Document. See Exhibit "G" to this Disclosure Document.

# **Item 18**

# **PUBLIC FIGURES**

Chick-fil-A does not use any public figure to promote its franchises.

#### **Item 19**

#### FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

As of December 31, 2023, there were approximately 2,964 domestic Chick-fil-A Restaurants open and operating, including approximately 2,552 domestic company-operated and franchised Operator Chick-fil-A Restaurants and 412 domestic Chick-fil-A Licensed Units. The domestic Chick-fil-A Licensed Units, which are operated by Chick-fil-A Licensees, and their annual sales volumes are not the subject of these financial performance representations.

As of December 31, 2023, approximately 2,494 of the 2,552 domestic Chick-fil-A Restaurants were being operated by Operators and 58 of the 2,552 domestic Chick-fil-A Restaurants were being operated by Chick-fil-A or its affiliates. The domestic Chick-fil-A Restaurants, which are operated or were operated at any time during calendar year 2023 by Chick-fil-A or its affiliates, and their annual sales volumes are not the subject of these financial performance representations.

Approximately 2,260 of those 2,494 domestic Chick-fil-A Restaurants being operated by Operators had been open and operated by Operators for at least one full calendar year as of December 31, 2023 and had been operated by Operators during the entire year. Of these 2,260 domestic Chick-fil-A Restaurants operated by Operators, 23 were captive venue units. Those 23 captive venue units and their annual sales volumes are not the subject of these financial performance representations. The remaining 2,237 non-captive venue domestic Chick-fil-A Restaurants that had been open and operated by Operators for at least one full calendar year as of December 31, 2023, and their annual sales volumes, are the subject of these financial performance representations and discussed below.

Approximately 188 of the 2,237 domestic non-captive venue franchised Operator Chick-fil-A Restaurants that had been open and operated by Operators for at least one full calendar year as of December 31, 2023 were located in malls and approximately 2,049 of the 2,237 domestic non-captive venue franchised Operator Chick-fil-A Restaurants that had been open and operated by Operators for at least one full calendar year as of December 31, 2023 were located in non-mall environments (*e.g.*, free-standing or drive-thru only units).

In 2023, of the approximately 188 domestic non-captive venue franchised Operator Chick-fil-A Restaurants located in mall units that had been open and operated by Operators for at least one full calendar year as of December 31, 2023, the median annual sales volume was \$3,378,878 and the average annual sales volume was \$4,496,740, with 63 of the 188 or 34% that did as well or better than \$4,496,740 in annual sales. The highest and lowest annual sales volume for these domestic non-captive venue franchised Operator Chick-fil-A Restaurants located in mall units that had been open and operated by Operators for at least one full calendar year in 2023 was \$18,989,428 and \$1,114,090, respectively. Approximately 32% had annual sales volumes less than \$2,750,000; approximately 33% had annual sales volumes between \$2,750,000 and \$4,300,000; and approximately 35% had annual sales volumes in excess of \$4,300,000.

In 2023, of the approximately 2,049 domestic non-captive venue franchised Operator Chick-fil-A Restaurants located in non-malls that had been open and operated by Operators for at least one full calendar year as of December 31, 2023, the median annual sales volume was \$9,274,890 and the average annual sales volume was \$9,374,320, with 989 of the 2,049 or 48% that did as well or better than \$9,374,320 in

annual sales. The highest and lowest annual sales volume for these domestic non-captive venue franchised Operator Chick-fil-A Restaurants located in non-malls that had been open and operated by Operators for at least one full calendar year in 2023 was \$19,094,334 and \$2,742,171, respectively. Approximately 33% had annual sales volumes less than \$8,300,000; approximately 34% had annual sales volumes between \$8,300,000 and \$10,235,000; and approximately 33% had annual sales volumes in excess of \$10,235,000.

During the calendar year ending December 31, 2023, 2 domestic non-captive venue franchised Operator Chick-fil-A Restaurants located in mall units permanently closed, of which 0 had been open for less than 12 months, and 16 domestic non-captive venue franchised Operator Chick-fil-A Restaurants located in non-mall environments permanently closed, of which 0 had been open less than 12 months.

For purposes of the financial performance representations set forth above, the term "annual sales volume" includes a franchised Operator Chick-fil-A Restaurant's entire gross receipts (excluding only sales taxes levied upon retail sales and payable over to the appropriate governmental authority) from all sales at, from or related to the franchised Operator Chick-fil-A Restaurant during the applicable calendar year, whether for cash or on a charge, credit or time basis, including sales and services (i) where orders originate and/or are accepted at, in or away from the franchised Operator Chick-fil-A Restaurant, or (ii) pursuant to telephone or other similar orders received or filled at or in the franchised Operator Chick-fil-A Restaurant.

The financial performance representations set forth above are based upon a total of 2,237 domestic non-captive venue franchised Operator Chick-fil-A Restaurants that were open and operated by Operators for at least one full calendar year as of December 31, 2023 and had been operated by Operators during the entire year, of which 188 were located in malls and 2,049 were located in non-mall environments. Both non-captive venue franchised Operator Chick-fil-A Restaurants located in malls and non-captive venue franchised Operator Chick-fil-A Restaurants located in non-mall environments are similar with respect to their operations and receive similar services from Chick-fil-A. Because franchised non-captive venue Operator Chick-fil-A Restaurants located in malls and franchised non-captive venue Operator Chick-fil-A Restaurants located in non-mall environments achieve generally different levels of financial performance, financial performance representations have been included for each type of restaurant in order to provide information relevant to prospective Operators.

# Some franchised Operator Chick-fil-A Restaurants have sold this amount. Your individual results may differ. There is no assurance that you'll sell as much.

You are urged to consult with appropriate financial, business and legal advisors in connection with the information set forth in this analysis.

The Financial Performance Representations do not reflect the costs of sales or operating expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. The best source of cost and expense data may be from Operators and former Operators, some of whom may be listed in Item 20.

Written substantiation of the data used in preparing the financial performance representation will be made available to you upon reasonable request.

Chick-fil-A may provide you with supplemental information relating to the projected sales of a Chick-fil-A Restaurant at a specific location (the "Supplemental Information"). Any Supplemental Information will be in writing and will explain how it differs from the information contained in this Item 19.

Other than the preceding financial performance representations and any Supplemental Information provided to you, as described above, Chick-fil-A does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. With regard to an existing outlet, however, we may provide you with the actual records of

that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Chris Arbery, Officer VP, Legal - Employment, Franchise & Litigation, telephone number (404) 765-8000, the Federal Trade Commission, and the appropriate state regulatory agencies.

#### <u>Item 20</u>

#### **OUTLETS AND FRANCHISEE INFORMATION**

#### TABLE NO. 1

#### SYSTEM-WIDE OUTLET SUMMARY FOR YEARS 2021 TO 2023

#### CHICK-FIL-A FRANCHISED AND COMPANY-OPERATED RESTAURANTS

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
	2021	2152	2242	+90
Franchised	2022	2230	2338	+108
	2023	2331	2494	+163
	2021	57	69	+12
Company Owned	2022	81	73	-8
	2023	80	58	-22
	2021	2209	2311	+102
Total Outlets	2022	2311	2411	+100
	2023	2411	2552	

#### CHICK-FIL-A LICENSED UNITS

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
	2021	390	393	+3
Licensed	2022	393	395	+2
	2023	395	412	+17
	2021	0	0	0
Company Owned	2022	0	0	0
	2023	0	0	0
	2021	390	393	+3
Total Outlets	2022	393	395	+2
	2023	395	412	+17

#### TABLE NO. 2

# TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN THE FRANCHISOR OR AN AFFILIATE) FOR YEARS 2021 TO 2023

#### CHICK-FIL-A FRANCHISED RESTAURANTS

State	Year	Number of Transfers		
	2021	0		
All States	2022	0		
	2023	0		
	2021	0		
Total	2022	0		
	2023	0		

<u>Note</u>: For purposes of the above table, a "transfer" means the acquisition of a franchised Chick-fil-A Restaurant business, during its term, by a person other than Chick-fil-A or an affiliate.

CHICK-FIL-A LICENSED UNITS

State	Year	Number of Transfers
	2021	0
All States	2022	0
	2023	0
	2021	0
Total	2022	0
	2023	0

<u>Note</u>: For purposes of the above table, a "transfer" means the acquisition of a Chick-fil-A Licensed Unit, during its term, by a person other than Chick-fil-A or an affiliate.

 $\frac{\text{TABLE NO. 3}}{\text{STATUS OF FRANCHISE OUTLETS FOR YEARS 2021 TO 2023}}$  CHICK-FIL-A FRANCHISED RESTAURANTS

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	70	8	0	0	5	1	72
AL	2022	71	1	0	0	1	0	71
	2023	72	4	0	0	5	1	70
	2021	35	1	0	0	1	0	35
AZ	2022	35	3	0	0	1	1	36
	2023	36	8	0	0	6	1	37
	2021	21	1	0	0	1	0	21
AR	2022	21	3	0	0	0	2	22
	2023	23	2	0	0	1	1	23
	2021	128	17	0	0	1	1	143
CA	2022	143	15	0	0	8	0	150
	2023	149	21	0	0	4	1	165
	2021	50	3	0	0	4	2	47
CO	2022	47	4	0	0	4	0	47
	2023	47	5	0	0	0	0	52
	2021	9	2	0	0	0	0	11
CT	2022	11	0	0	0	0	0	11
	2023	11	3	0	0	1	0	13
	2021	5	0	0	0	0	0	5
DC	2022	5	2	0	0	1	0	6
	2023	6	1	0	0	0	0	7
	2021	10	4	0	0	1	0	13
DE	2022	13	0	0	0	0	0	13
	2023	12	1	0	0	0	0	13
	2021	184	18	0	0	9	3	190
FL	2022	190	14	1	0	8	1	194
	2023	191	21	0	0	6	0	206
	2021	201	7	0	0	10	5	193
GA	2022	193	16	0	0	9	0	200
	2023	198	18	0	0	10	2	204
	2021	0	0	0	0	0	0	0
НІ	2022	0	2	0	0	0	0	2
	2023	2	2	0	0	0	0	4

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	6	0	0	0	0	0	6
ID	2022	6	0	0	0	0	0	6
	2023	6	0	0	0	0	0	6
	2021	41	7	0	0	2	0	46
IL	2022	46	6	0	0	4	0	48
	2023	48	9	0	0	5	1	51
	2021	32	7	0	0	3	0	36
IN	2022	36	7	0	0	2	0	41
	2023	42	4	0	0	1	0	45
	2021	15	0	0	0	3	0	12
IA	2022	12	2	0	0	1	0	13
	2023	13	0	0	0	0	0	13
	2021	14	3	0	0	1	0	16
KS	2022	16	2	0	0	0	0	18
	2023	18	2	0	0	2	1	17
	2021	31	1	0	0	2	0	30
KY	2022	30	4	0	0	0	0	34
	2023	34	4	0	0	1	0	37
	2021	33	5	0	0	3	2	33
LA	2022	34	9	0	0	2	1	40
	2023	40	8	0	0	3	0	45
	2021	1	1	0	0	0	0	2
ME	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2021	72	6	0	0	5	0	73
MD	2022	73	3	0	0	1	1	74
	2023	74	7	0	0	1	0	80
	2021	16	1	0	0	1	0	16
MA	2022	16	2	0	0	1	0	17
	2023	17	0	0	0	0	0	17
	2021	10	6	0	0	1	0	15
MI	2022	15	6	0	0	0	0	21
	2023	21	3	0	0	0	0	24
	2021	16	2	0	0	2	0	16
MN	2022	16	4	0	0	1	0	19
	2023	19	2	0	0	0	0	21

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	23	1	0	0	0	0	24
MS	2022	24	7	0	0	2	0	29
	2023	29	1	0	0	0	0	30
	2021	30	0	0	0	2	0	28
MO	2022	28	4	0	0	1	0	31
	2023	31	5	0	0	1	0	35
	2021	1	0	0	0	0	0	1
MT	2022	1	1	0	0	0	0	2
	2023	2	1	0	0	0	0	3
	2021	8	0	0	0	0	0	8
NE	2022	8	0	0	0	1	0	7
	2023	7	2	0	0	1	0	8
	2021	10	4	0	0	1	1	12
NV	2022	12	3	0	0	0	0	15
	2023	15	1	0	0	0	0	16
	2021	2	0	0	0	0	0	2
NH	2022	2	1	0	0	0	0	3
	2023	3	0	0	0	0	0	3
	2021	39	11	0	0	4	1	45
NJ	2022	44	11	0	0	7	1	47
	2023	47	7	0	0	3	0	51
	2021	12	0	0	0	0	0	12
NM	2022	12	0	0	0	0	0	12
	2023	12	2	0	0	3	0	11
	2021	140	14	0	0	4	2	148
NC	2022	147	11	0	0	2	0	156
	2023	155	11	0	0	3	0	163
	2021	2	1	0	0	0	0	3
ND	2022	3	0	0	0	0	0	3
	2023	3	0	0	0	0	0	3
	2021	24	4	0	0	0	0	28
NY	2022	28	8	0	0	1	0	35
	2023	35	5	0	0	0	0	40
	2021	58	9	0	0	2	1	64
ОН	2022	63	7	0	0	2	0	68
	2023	68	6	0	0	2	0	72

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	36	1	0	0	2	0	35
OK	2022	34	2	0	0	2	0	34
	2023	34	5	0	0	0	0	39
	2021	6	1	0	0	0	0	7
OR	2022	7	2	0	0	0	0	9
	2023	9	1	0	0	0	0	10
	2021	66	4	0	0	3	0	67
PA	2022	67	4	0	0	1	1	69
	2023	69	10	0	0	1	0	78
	2021	1	0	0	0	0	0	1
RI	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2021	78	2	0	0	2	1	77
SC	2022	77	7	0	0	4	0	80
	2023	80	2	0	0	1	0	81
	2021	0	1	0	0	0	0	1
SD	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2021	70	3	0	0	2	0	71
TN	2022	71	2	0	0	0	0	73
	2023	72	7	0	0	1	0	78
	2021	362	29	0	0	12	2	377
TX	2022	376	31	0	0	15	5	387
	2023	388	39	0	0	12	0	415
	2021	26	2	0	0	0	0	28
UT	2022	28	0	0	0	3	0	25
	2023	24	5	0	0	2	0	27
	2021	110	6	0	0	2	1	113
VA	2022	112	4	0	0	4	0	112
	2023	111	14	0	0	6	0	119
	2021	16	3	0	0	0	0	19
WA	2022	19	0	0	0	0	0	19
	2023	19	2	0	0	0	0	21
	2021	18	0	0	0	1	0	17
WV	2022	17	0	0	0	2	0	15
	2023	15	3	0	0	2	0	16

	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	13	3	0	0	0	0	16
WI	2022	16	3	0	0	0	0	19
	2023	19	1	0	0	0	0	20
	2021	1	0	0	0	0	0	1
WY	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2021	2152	205	0	0	92	23	2242
Totals	2022	2230	213	1	0	91	13	2338
	2023	2331	255	0	0	84	8	2494

#### **Notes**:

- 1. All numbers for "Outlets at Start of the Year" in the preceding table are as of the beginning of each fiscal year. All numbers for "Outlets at End of the Year" in the preceding table are as of the end of each fiscal year.
- 2. For purposes of the above table, "Opened" reflects the total number of franchised Chick-fil-A Restaurants opened in each state during each fiscal year, including both new restaurants and company-owned restaurant operations purchased by an Operator from Chick-fil-A.
- 3. For purposes of the above table, "Terminations" reflects the total number of Franchise Agreements terminated in each state during each fiscal year by Chick-fil-A prior to the end of the Franchise Agreement's term and without providing any consideration to the Operator (whether by payment, forgiveness or assumption of debt, or new franchised Chick-fil-A Restaurant opportunity).

# $\frac{\text{TABLE NO. 3}}{\text{STATUS OF FRANCHISE OUTLETS FOR YEARS 2021 TO 2023}}$ CHICK-FIL-A LICENSED UNITS

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	14	1	0	0	0	0	15
AL	2022	15	0	0	0	0	0	15
	2023	15	1	0	0	0	0	16
	2021	7	0	0	0	0	0	7
AZ	2022	7	0	0	0	0	0	7
	2023	7	1	0	0	0	0	8
	2021	12	0	0	0	0	0	12
AR	2022	12	0	0	0	0	0	12
	2023	12	0	2	0	0	0	10
	2021	4	0	0	0	0	0	4
CA	2022	4	0	0	0	0	0	4
	2023	4	1	0	0	0	0	5
	2021	2	0	0	0	0	0	2
CO	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2021	1	0	0	0	0	0	1
CT	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2021	2	0	0	0	0	0	2
DE	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2021	5	0	0	0	0	0	5
DC	2022	5	0	1	0	0	0	4
	2023	4	1	0	0	0	0	5
	2021	25	2	1	0	0	0	26
FL	2022	26	0	0	0	0	0	26
	2023	26	3	1	0	0	0	28
	2021	24	0	1	0	0	0	23
GA	2022	23	1	1	0	0	0	24
	2023	24	1	0	0	0	0	25

#### CHICK-FIL-A LICENSED UNITS

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	3	1	0	0	0	0	4
ID	2022	4	0	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2021	7	0	0	0	0	0	7
IL	2022	7	0	0	0	0	0	7
	2023	7	0	0	0	0	0	7
	2021	8	0	0	0	0	0	8
IN	2022	8	1	0	0	0	0	9
	2023	9	1	0	0	0	0	10
	2021	5	0	0	0	0	0	5
KS	2022	5	0	0	0	0	0	5
	2023	5	0	1	0	0	0	4
	2021	12	0	0	0	0	0	12
KY	2022	12	0	0	0	0	0	12
	2023	12	0	0	0	0	0	12
	2021	12	0	0	0	0	0	12
LA	2022	12	0	0	0	0	0	12
	2023	12	0	0	0	0	0	12
	2021	8	0	1	0	0	0	7
MD	2022	7	0	0	0	0	0	7
	2023	7	0	0	0	0	0	7
	2021	4	0	0	0	0	0	4
MI	2022	4	0	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2021	5	0	0	0	0	0	5
MN	2022	5	0	0	0	0	0	5
	2023	5	0	0	0	0	0	5
	2021	10	1	1	0	0	0	10
MS	2022	10	0	1	0	0	0	9
	2023	9	2	0	0	0	0	11
	2021	10	0	0	0	0	0	10
MO	2022	10	0	0	0	0	0	10
	2023	10	0	0	0	0	0	10

#### CHICK-FIL-A LICENSED UNITS

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	3	0	0	0	0	0	3
NE	2022	3	0	0	0	0	0	3
	2023	3	0	1	0	0	0	2
	2021	1	0	0	0	0	0	1
NV	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2021	3	0	0	0	0	0	3
NJ	2022	3	0	0	0	0	0	3
	2023	3	2	0	0	0	0	5
	2021	2	0	0	0	0	0	2
NM	2022	2	0	0	0	0	0	2
	2023	2	0	0	0	0	0	2
	2021	2	0	1	0	0	0	1
NY	2022	1	1	0	0	0	0	2
	2023	2	5	0	0	0	0	7
	2021	26	0	0	0	0	0	26
NC	2022	26	0	0	0	0	0	26
	2023	26	0	2	0	0	0	24
	2021	0	1	0	0	0	0	1
ND	2022	1	0	0	0	0	0	1
	2023	1	0	0	0	0	0	1
	2021	8	0	0	0	0	0	8
ОН	2022	8	0	1	0	0	0	7
	2023	7	2	1	0	0	0	8
	2021	14	0	2	0	0	0	12
OK	2022	12	0	1	0	0	0	11
	2023	11	1	0	0	0	0	12
	2021	19	2	1	0	0	0	20
PA	2022	20	2	0	0	0	0	22
	2023	22	1	0	0	0	0	23
	2021	18	0	0	0	0	0	18
SC	2022	18	1	1	0	0	0	18
	2023	18	1	0	0	0	0	19

#### CHICK-FIL-A LICENSED UNITS

State	Year	Outlets at Start of Year	Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations- Other Reasons	Outlets at End of the Year
	2021	2	0	0	0	0	0	2
SD	2022	2	0	0	0	0	0	2
	2023	2	1	0	0	0	0	3
	2021	20	1	0	0	0	0	21
TN	2022	21	1	0	0	0	0	22
	2023	22	0	0	0	0	0	22
	2021	65	1	0	0	0	0	66
TX	2022	66	0	0	0	0	0	66
	2023	66	0	0	0	0	0	66
	2021	4	0	0	0	0	0	4
UT	2022	4	0	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2021	19	1	0	0	0	0	20
VA	2022	20	1	1	0	0	0	20
	2023	20	1	0	0	0	0	21
	2021	4	0	0	0	0	0	4
WV	2022	4	0	0	0	0	0	4
	2023	4	0	0	0	0	0	4
	2021	390	11	8	0	0	0	393
Totals	2022	393	8	6	0	0	0	395
	2023	395	25	8	0	0	0	412

#### **Notes:**

- 1. All numbers for "Outlets at Start of the Year" in the preceding table are as of the beginning of each fiscal year. All numbers for "Outlets at End of the Year" in the preceding table are as of the end of each fiscal year.
- 2. For purposes of the above table, "Opened" reflects the total number of Chick-fil-A Licensed Units opened in each state during each fiscal year, including both new licensed units and company-owned licensed units purchased by a Licensee from Chick-fil-A.
- 3. For purposes of the above table, "Terminations" reflects the total number of License Agreements terminated in each state during each fiscal year by Chick-fil-A prior to the end of the License Agreement's term and without providing any consideration to the Licensee (whether by payment, forgiveness or assumption of debt, or new Chick-fil-A Licensed Unit opportunity).

#### TABLE NO. 4

#### STATUS OF COMPANY-OWNED OUTLETS FOR YEARS 2021 TO 2023

#### CHICK-FIL-A COMPANY-OPERATED RESTAURANTS

State	Year	Outlets at Start of Year	Outlets Opened	Outlets Reacquired From Franchisees	Outlets Closed	Outlets Sold to Franchisees	Outlets at End of the Year
	2021	0	0	5	4	1	0
AL	2022	1	0	1	1	0	1
	2023	0	0	6	1	2	3
	2021	0	0	1	0	0	1
AZ	2022	1	0	2	0	2	1
	2023	1	0	7	0	4	4
	2021	2	0	1	1	1	1
AR	2022	1	0	1	0	0	2
	2023	1	0	2	1	0	2
	2021	2	0	2	0	1	3
CA	2022	3	0	8	0	6	5
	2023	6	0	5	0	8	3
	2021	2	0	6	3	2	3
CO	2022	3	0	4	0	3	4
	2023	4	0	0	0	4	0
	2021	1	0	0	0	1	0
CT	2022	0	0	0	0	0	0
	2023	0	0	1	0	1	0
	2021	0	0	0	0	0	0
DC	2022	0	0	1	0	1	0
	2023	0	0	0	0	0	0
	2021	1	0	1	0	2	0
DE	2022	0	0	0	0	0	0
	2023	1	0	0	0	1	0
	2021	5	0	11	5	4	7
FL	2022	7	0	10	3	8	6
	2023	8	0	6	4	4	6
	2021	3	0	14	5	4	8
GA	2022	10	0	13	9	7	7
	2023	9	0	12	8	6	7
	2021	1	0	2	0	0	3
IL	2022	3	0	4	1	4	2
	2023	2	0	6	0	4	4
	2021	2	0	3	0	3	2
IN	2022	2	0	2	1	2	1
	2023	0	0	1	0	1	0

#### CHICK-FIL-A COMPANY-OPERATED RESTAURANTS

State	Year	Outlets	Outlets	Outlets	Outlets	Outlets	Outlets
		at Start	Opened	Reacquired	Closed	Sold to	at End
		of		From		Franchisees	of the
		Year		Franchisees			Year
	2021	0	0	3	0	0	3
IA	2022	3	0	1	1	1	2
	2023	2	0	0	0	0	2
	2021	1	0	1	0	2	0
KS	2022	0	0	0	0	0	0
	2023	0	0	3	0	2	1
	2021	0	0	2	1	0	1
KY	2022	1	0	0	0	1	0
	2023	0	0	1	0	1	0
	2021	1	0	5	1	3	2
LA	2022	1	0	3	1	2	1
	2023	1	0	3	0	3	1
	2021	3	0	5	3	3	2
MD	2022	2	0	2	0	2	2
	2023	2	0	1	0	2	1
	2021	0	0	1	0	1	0
MA	2022	0	0	1	0	0	1
	2023	1	0	0	0	0	1
	2021	0	0	1	0	0	1
MI	2022	1	0	0	0	1	0
	2023	0	0	0	0	0	0
	2021	0	0	2	0	1	1
MN	2022	1	0	1	0	1	1
	2023	1	0	0	0	0	1
	2021	2	0	0	0	1	1
MS	2022	1	0	3	2	2	0
	2023	0	0	0	0	0	0
	2021	0	0	2	0	0	2
MO	2022	2	0	1	0	1	2
	2023	2	0	1	0	3	0
	2021	0	0	0	0	0	0
NE	2022	0	0	1	0	0	1
	2023	1	0	1	0	2	0
	2021	0	0	2	0	1	1
NV	2022	1	0	0	0	1	0
	2023	0	0	0	0	0	0
	2021	2	0	5	0	4	3
NJ	2022	4	0	8	0	7	5
	2023	5	0	3	1	4	3
	2021	0	0	0	0	0	0
NM	2022	0	0	0	0	0	0
	2023	0	0	3	0	1	2

CHICK-FIL-A COMPANY-OPERATED RESTAURANTS

State	Year	Outlets	Outlets	Outlets	Outlets	Outlets	Outlets
		at Start	Opened	Reacquired	Closed	Sold to	at End
		of		From		Franchisees	of the
		Year		Franchisees			Year
	2021	6	0	6	4	3	5
NC	2022	6	0	2	1	4	3
	2023	4	0	3	1	2	4
	2021	0	0	0	0	0	0
NY	2022	0	0	1	0	0	1
	2023	1	0	0	0	1	0
	2021	2	0	3	0	3	2
ОН	2022	3	0	2	2	3	0
	2023	0	0	2	0	2	0
	2021	1	0	1	1	0	1
OK	2022	1	0	2	0	1	2
	2023	2	0	0	0	0	2
	2021	7	0	3	3	1	6
PA	2022	6	0	2	2	1	5
	2023	6	0	1	0	6	1
	2021	1	0	3	1	2	1
SC	2022	1	0	4	2	1	2
	2023	2	0	1	3	0	0
	2021	3	0	2	2	1	2
TN	2022	2	0	0	1	0	1
	2023	2	0	1	0	2	1
	2021	5	0	14	5	7	7
TX	2022	8	0	20	7	14	7
	2023	6	0	12	2	12	4
	2021	1	0	0	0	1	0
UT	2022	0	0	3	0	0	3
	2023	4	0	2	0	4	2
	2021	3	0	3	2	1	3
VA	2022	4	0	4	4	1	3
	2023	4	0	6	0	9	1
	2021	1	0	1	0	0	2
WV	2022	2	0	3	2	1	2
	2023	2	0	2	0	2	2
	2021	0	0	1	1	0	0
WY	2022	0	0	0	0	0	0
	2023	0	0	0	0	0	0
	2021	57	0	106	41	57	69
Totals	2022	81	0	109	40	77	73
	2023	80	0	92	21	93	58

#### **Notes**:

1. All numbers for "Outlets at Start of the Year" in the preceding table are as of the beginning of each fiscal year. All numbers for "Outlets at End of the Year" in the preceding table are as of the end of each fiscal year.

- 2. For purposes of the above table, "Opened" reflects the total number of company-owned Chick-fil-A Restaurants opened in each state during each fiscal year.
- 3. For purposes of the above table, "Outlets Reacquired from Franchisees" includes all instances where a Chick-fil-A Restaurant is transferred from an Operator to Chick-fil-A for any reason. These figures include, among other things, all instances where an Operator voluntarily terminates a Franchise Agreement in order to obtain a commitment to be franchised to operate a different Chick-fil-A Restaurant, the Franchise Agreement is terminated by Chick-fil-A, an Operator or by mutual consent, or an Operator otherwise leaves the Chick-fil-A system.

#### TABLE NO. 4

#### STATUS OF COMPANY-OWNED OUTLETS FOR YEARS 2021 TO 2023

#### CHICK-FIL-A LICENSED UNITS

State	Year	Outlets	Outlets	Outlets	Outlets	Outlets	Outlets
		at Start	Opened	Reacquired	Closed	Sold to	at End
		of Year		From		Franchisees	of the
				Franchisees			Year
All	2021	0	0	0	0	0	0
States	2022	0	0	0	0	0	0
States	2023	0	0	0	0	0	0
	2021	0	0	0	0	0	0
Totals	2022	0	0	0	0	0	0
	2023	0	0	0	0	0	0

<u>Note</u>: Neither Chick-fil-A nor any affiliate opened, reacquired, closed or sold any Chick-fil-A Licensed Units during the 2021, 2022 and 2023 calendar years.

#### TABLE NO. 5

#### PROJECTED OPENINGS AS OF DECEMBER 31, 2023

#### CHICK-FIL-A FRANCHISED AND COMPANY-OPERATED RESTAURANTS

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets In The Next Fiscal Year	Projected New Company-Owned Outlets In the Next Fiscal Year
Alabama	0	4	0
Arizona	2	5	0
Arkansas	0	1	0
California	4	20	0
Colorado	0	1	0
Connecticut	0	1	0
Delaware	0	1	0
Florida	2	20	0
Georgia	0	10	0
Iowa	0	2	0
Illinois	0	5	0
Indiana	0	4	0
Kansas	0	2	0
Kentucky	1	2	0
Louisiana	0	1	0
Massachusetts	0	2	0
Maryland	0	1	0
Michigan	1	4	0
Minnesota	0	1	0
Missouri	3	4	0
Mississippi	0	2	0
Nebraska	0	1	0
New Hampshire	0	1	0
New Jersey	1	2	0
New York	1	13	0
North Carolina	1	5	0
North Dakota	0	1	0
Ohio	0	3	0
Oklahoma	0	4	0
Oregon	0	3	0
Pennsylvania	1	7	0
South Carolina	0	1	0
Tennessee	0	2	0
Texas	4	16	0
Virginia	1	3	0
Washington	0	1	0
Wisconsin	0	1	0
Total	22	157	0

## FRANCHISE AGREEMENTS SIGNED BUT OUTLET NOT YET OPENED AS OF DECEMBER 31, 2023

Stat	City	Name (Last, First)	Street Address	<b>Current Business Phone</b>
e				or email address
AZ	Flagstaff	Vickroy, Nathan	2401 E Route 66	928-889-3111
ΑZ	Goodyear	Ploeser, Bruce	1065 N Estrella Pkwy	602-237-6277
CA	El Monte	Anderson, Kelsey	3340 Santa Anita Avenue	626-313-0201
CA	Murrieta	Jeppsen, Eric	27960 Clinton Keith Rd	951-587-1102
CA	Riverside	Kisow, Scott	6299 Van Buren Blvd	951-335-5900
CA	South Gate	Pendray, Corey	5860 Firestone Blvd	562-364-4432
FL	Jensen Beach	Buchanan, Nathan	3745 NW Federal Hwy	772-446-1246
FL	Pembroke Pines	Bieschke, Michelle	15901 Pines Blvd	954-372-3363
KY	Louisville	Ferree, Richard	962 Breckenridge Ln	502-213-8460
MI	Taylor	Sautter, Anthony	22250 Eureka Rd	05251@chick-fil-a.com
MO	Creve Coeur	Bruce, Devin	12398 Olive Blvd	314-314-6311
MO	Maryland	Griffin, Carter	12607 Dorsett Rd	314-219-1910
	Heights			
MO	Springfield	Heberlie, Brian	2355 N Glenstone Ave	417-427-2577
NC	Asheville	Tanner, Samuel	970 Brevard Rd	05018@chick-fil-a.com
NJ	Parsippany	Atie, Charbel	1180 US Highway 46	04899@chick-fil-a.com
NY	Bronx	Ruiz Gonzalez,	201 E Fordham Rd	347-222-3811
		Roberto		
PA	Mechanicsburg	Lindoerfer, William	219 Gettysburg Pike	717-781-2151
TX	Cypress	Chaluh, David	14011 Spring Cypress Rd	281-394-3991
TX	Dallas	Walkup, Michael	11809 E Northwest Hwy	469-389-2330
TX	Katy	Baca, Amanda	22159 FM 529 Rd	281-347-0039
TX	San Antonio	Ramirez-Bustamante,	5552 NW Loop 410	210-888-0419
		Adriana		
VA	Dumfries	Yang, Natalie	3330 Pine Bluff Drive	703-621-1780

Note: Chick-fil-A does not intend to open any company-owned Chick-fil-A Restaurants; however, if an Operator has not been selected for a particular location, Chick-fil-A will sometimes open and operate a new Chick-fil-A Restaurant until an Operator has been selected and trained and a Franchise Agreement has been executed for that location.

#### TABLE NO. 5

#### PROJECTED OPENINGS AS OF DECEMBER 31, 2023

#### CHICK-FIL-A LICENSED UNITS

State	License	Projected New	Projected New Company-
	Agreements	Franchised Outlets In	Owned Outlets In the Next
	Signed But Outlet	The Next Fiscal Year	Fiscal Year
	Not Opened		
Alabama	0	2	0
Arkansas	0	1	0
California	0	2	0
Florida	2	4	0
Georgia	0	1	0
Illinois	0	1	0
Massachusetts	0	1	0
Michigan	1	1	0
Montana	1	1	0
New Jersey	0	1	0
New York	1	4	0
North Carolina	0	1	0
Pennsylvania	0	1	0
South Carolina	0	1	0
Tennessee	0	1	0
Virginia	0	1	0
Washington DC	0	1	0
Wyoming	0	1	0
Total	5	26	0

Note: Chick-fil-A does not intend to open any company-owned Chick-fil-A Licensed Units.

A list of the names of all Operators and the addresses and telephone numbers of their Chick-fil-A Restaurants as of December 31, 2023 are listed in Exhibit "E" to this Disclosure Document. Chick-fil-A owned and operated restaurants are also included in this list and are identified by the designation "TMP." Also included in Exhibit "E" is a list of Licensees and the addresses and telephone numbers of their outlets as of December 31, 2023. See Item 1 for description of, and differences between, the franchised Operator-owned Chick-fil-A Restaurants and Licensed Units. A list of the names, city and state, and business telephone number (or, if unknown, the last known telephone number) of every Operator who has had a Chick-fil-A Restaurant business terminated, canceled, not renewed or otherwise voluntarily or involuntarily ceased to do business under a Chick-fil-A franchise agreement during fiscal year 2023 or who has not communicated with us within ten weeks of the issuance date of this Disclosure Document is attached as Exhibit "F." If you buy this franchise, your contact information may be disclosed to other buyers when you leave the Chick-fil-A franchise system.

If the franchise being offered relates to a franchised Chick-fil-A Restaurant business that is a company or affiliate-owned Chick-fil-A Restaurant unit that was previously a franchised outlet, Chick-fil-A will provide you with a Supplemental Item 20 Disclosure regarding the Chick-fil-A Restaurant unit's past five years of operation. The Supplemental Item 20 Disclosure will list the name, city and state, and current business phone number of each previous owner of the Chick-fil-A Restaurant unit during the prior five-year period, the beginning and ending date of each person's respective ownership of the franchised Chick-

fil-A Restaurant business, the reason for each change in ownership, and when Chick-fil-A retained control of the Chick-fil-A Restaurant unit.

During the last three fiscal years, some former Operators have signed provisions restricting their ability to speak openly about their experiences with us. You may want to speak with current and former Operators, but be aware that not all such Operators will be able to communicate with you.

There are no franchisee associations required to be listed in this Disclosure Document.

#### <u>Item 21</u>

#### FINANCIAL STATEMENTS

Exhibit "C" to this Disclosure Document includes (i) the audited consolidated financial statements of Chick-fil-A, Inc. and its subsidiaries, which comprise the consolidated balance sheets as of December 31, 2023 and 2022 and the related consolidated statements of comprehensive earnings, of stockholders' equity and of cash flows for each of the three years (2023, 2022, and 2021) in the period ended December 31, 2023.

#### Item 22

#### CONTRACTS

The following agreements are attached as exhibits to this Disclosure Document:

EXHIBIT "B" Franchise Agreement

Exhibits to Franchise A	Agreement
EXHIBIT "A"	Lease for Initial Business
EXHIBIT "B"	Chick-fil-A Trademarks
EXHIBIT "C"	Chick-fil-A Menu Offerings
ADDENDUM "1-A"	Additional Business Amendment for Traditional Unit (Sole Proprietorship)
ADDENDUM "1-B"	Additional Business Amendment for Traditional Unit (Business Entity)
ADDENDUM "2-A"	Additional Business Amendment for Captive Venue (Sole Proprietorship)

Exhibit "A" – Concession Sublicense Agreement
ADDENDUM "2-B" Additional Business Amendment for Captive Venue (Business Entity)

Exhibit "A" - Concession Sublicense Agreement

ADDENDUM "3-A" Food Truck License and Sublease Agreement (Sole Proprietorship)
ADDENDUM "3-B" Food Truck License and Sublease Agreement (Business Entity)

EXHIBIT "B-1" Assignment and Consent to Assignment Agreement (Corporation)
EXHIBIT "B-2" Assignment and Consent to Assignment Agreement (Limited Liability

Company)

EXHIBIT "D" Table of Contents of Chick-fil-A Manuals

EXHIBIT "G" State Specific Addenda and Agreement Amendments

Chick-fil-A's prime leases and ground leases for the various Chick-fil-A Restaurant sites vary substantially from site to site because of the different requirements of landlords and property owners, so there is no model prime lease or ground lease form that will be attached to the Lease that can be said to be a typical prime lease or ground lease by which an Operator will be bound. The same is true for the forms of Concession Agreements for captive venue units so that there is no model Concession Agreement form that will be attached to the Concession Sublicense Agreement. In every instance, the Operator will be bound by the terms and conditions of the instruments that affect the subject site.

#### <u>Item 23</u>

#### RECEIPTS

A receipt in duplicate is attached to this Disclosure Document as Exhibit "I." You should sign both copies of the receipt. Keep one copy for your own records and return the other signed copy to Franchisee Selection Team, Chick-fil-A, Inc., 5200 Buffington Road, Atlanta, Georgia 30349-2998.

<sup>&</sup>lt;sup>®</sup> All trademarks are the property of their respective owners.

#### **EXHIBIT "A"**

# LIST OF STATE AGENCIES / REGISTERED AGENTS FOR SERVICE OF PROCESS OF CHICK-FIL-A, INC.

#### LIST OF STATE ADMINISTRATORS

CALIFORNIA Department of Financial Protection and Innovation 320 West Fourth Street, Suite 750 Los Angeles, CA 90013-2344 (213) 576-7505	NEW YORK New York State Department of Law Bureau of Investor Protection and Securities 28 Liberty Street New York, New York 10005 (212) 416-8236 Phone (212) 416-6042 Fax
HAWAII Department of Commerce and Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 203 Honolulu, HI 96813 (808) 586-2722	NORTH DAKOTA North Dakota Securities Department 600 East Blvd., 5 <sup>th</sup> Floor Bismarck, ND 58505-0510 (701) 328-2910
ILLINOIS Franchise Bureau Office of Attorney General 500 S. Second Street Springfield, IL 62706 (217) 782-4465	RHODE ISLAND Division of Business Regulation Division of Securities John O. Pastore Complex 1511 Pontiac Avenue, Bldg. 69-1 Cranston, RI 02920 (401) 462-9527
INDIANA Franchise Section Indiana Securities Division Secretary of State, Room E-111 302 West Washington Street Indianapolis, IN 46204 (317) 232-6531	SOUTH DAKOTA Department of Labor and Regulation Division of Insurance Securities Regulation 124 S Euclid, Suite 104 Pierre, SD 57501 (605) 773-3563
MARYLAND Office of the Attorney General Securities Division 200 St. Paul Place, 20 <sup>th</sup> Floor Baltimore, MD 21202 (410) 576-6360	VIRGINIA State Corporation Commission Department of Securities and Retail Franchising 1300 E. Main St., 9 <sup>th</sup> Floor Richmond, VA 23219 (804) 371-9051
MICHIGAN Michigan Attorney General's Office Consumer Protection Division Attn: Franchise Section 525 W. Ottawa Street G. Mennen Williams Building, 1st Floor Lansing, MI 48913 (517) 335-7567	WASHINGTON Department of Financial Institutions Securities Division 150 Israel Road SW Tumwater, WA 98501 (360) 902-8760
MINNESOTA Minnesota Department of Commerce Market Assurance Division 85 7 <sup>th</sup> Place East, Suite 280 St. Paul, MN 55101 (651) 539-1500	WISCONSIN Securities and Franchise Registration Wisconsin Securities Commission 201 West Washington Avenue, Suite 300 Madison, WI 53703 (608) 266-3431

#### LIST OF AGENTS FOR SERVICE OF PROCESS

CALIFORNIA Commissioner of Department of Financial Protection and Innovation 320 West Fourth Street, Suite 750 Los Angeles, CA 90013-2344 (213) 576-7500	NEW YORK Secretary of State of New York 99 Washington Avenue, 6 <sup>th</sup> Floor Albany, NY 12231-0001 (518) 474-4750
HAWAII Commissioner of Securities Department of Commerce and Consumer Affairs Business Registration Division 335 Merchant Street, Room 203 Honolulu, HI 96813 (808) 586-2722	NORTH DAKOTA North Dakota Securities Department State Capitol, 5 <sup>th</sup> Floor 600 East Blvd. Bismarck, ND 58505-0510 (701) 328-2910
ILLINOIS Illinois Attorney General 500 S. Second Street Springfield, IL 62706 (217) 782-4465	RHODE ISLAND Division of Business Regulation Division of Securities John O. Pastore Complex 1511 Pontiac Avenue, Bldg. 69-1 Cranston, RI 02920 (401) 462-9527
INDIANA Indiana Secretary of State 201 State House 200 West Washington Street Indianapolis, IN 46204 (317) 232-6531	SOUTH DAKOTA Department of Labor & Regulation Division of Insurance Securities Regulation 124 S Euclid, Suite 104 Pierre, SD 57501 (605) 773-3563
MARYLAND Maryland Securities Commissioner Office of Attorney General 200 St. Paul Place Baltimore, MD 21202 (410) 576-6360	VIRGINIA Clerk of the State Corporation Commission Tyler Building, 1st Floor 1300 E. Main St. Richmond, VA 23219 (804) 371-9733
MICHIGAN Michigan Department of Commerce Corporations and Securities Bureau P.O. Box 30054 6456 Mercantile Way Lansing, MI 48909 (517) 335-7567	WASHINGTON Director, Department of Financial Institutions Securities Division 150 Israel Road SW Tumwater, WA 98501 (360) 902-8760
MINNESOTA Commissioner of Commerce Minnesota Department of Commerce 85 7th Place East, Suite 280 St. Paul, MN 55101 (651) 539-1500	WISCONSIN Commissioner of Securities Securities and Franchise Registration 201 West Washington Avenue Suite 300 Madison, WI 53703 (608) 266-3431

#### EXHIBIT "B"

#### **FRANCHISE AGREEMENT**

#### FRANCHISE AGREEMENT

(Chick-fil-A Operator)

day of, by and between CHICK franchisor and having its principal business address at	X-FIL-A, INC., a Georgia corporation, as t 5200 Buffington Road, Atlanta, Georgia
30349-2998 ("Chick-fil-A"), and its franchisee,	(the "Operator").
CHICK-FIL-A, INC., a Georgia corporation 5200 Buffington Road Atlanta, Georgia 30349-2998	
Bv:	
By: Andrew T. Cathy, Chief Executive Officer	Witness
(CORPORATE SEAL)	
The "Operator"	
	Witness
Date:	
"Initial Business"	
Chick-fil-A at	
(store name & number)	
address	
city, state	
Chick-fil-A currently estimates that the Initial Busin Commencement Date for the Initial Business pursuant , based on Chick-fil-A's current projection.	
of existing restaurant locations. However, Chick-fil-A ca warrant in any way that the Initial Business actually wi commence the Initial Business on or after such date.	annot be certain and does not represent or

Additional terms and conditions of this Agreement begin on the following page. This Agreement also contains three attached exhibits ("A", "B", "C") that contain additional terms and conditions of this Agreement, and six attached addenda ("1-A", "1-B", "2-A", "2-B", "3-A" and "3-B" that contain

sample forms of agreement that may be added to this Agreement.).

#### TABLE OF CONTENTS

CO	VER PAGE/SIGNATURES	1
1.	DEFINITIONS	2
2.	TERM AND ADDITIONAL BUSINESS	5
3.	INITIAL AND ADDITIONAL FRANCHISE FEES	7
4.	BUSINESS OPERATION	7
5.	DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY	7
6.	CHARGES BILLED TO OR PAID BY CHICK-FIL-A	8
7.	INSURANCE	8
8.	TYPES OF FOOD TO BE SOLD	9
9.	SOURCES OF SUPPLIES	9
10.	LIMITATION ON ALTERNATIVES	10
11.	PAYMENTS TO CHICK-FIL-A FOR PRODUCTS OR INGREDIENTS PURCHASED BY OPERATOR.	10
12.	STANDARDS OF CLEANLINESS, SANITATION AND BUSINESS CONDUCT	11
13.	INSPECTION	12
14.	CALCULATION AND PAYMENT OF FEES AND OTHER OPERATOR COSTS AND EXPENSES	13
15.	REPORTS AND RECORDS	19
16.	TRAINING	21
17.	ADVERTISING	21
18.	TRADE SECRETS AND CONFIDENTIAL INFORMATION	23
19.	USE OF THE MARKS	24
20.	COMPETITION	24
21.	TRANSFERABILITY OF INTEREST	25
22.	REMEDIES	27
23.	RESTRICTIONS DEEMED REASONABLE	28
24.	TERMINATION	28
25.	FRANCHISE RELATIONSHIP	31
26.	REPRESENTATIONS AND WARRANTIES	31
27.	INDEMNIFICATION	33
28.	GENERAL PROVISIONS	33
EXHIBI	IT "A" LEASE FOR INITIAL BUSINESS	
EXHIBI		
EXHIBI		
	NDUM "1-A" ADDITIONAL BUSINESS AMENDMENT FOR TRADITIONAL UNIT (SOLE PROPRIETO	
	NDUM "1-B" ADDITIONAL BUSINESS AMENDMENT FOR TRADITIONAL UNIT (BUSINESS ENTIT	
	NDUM "2-A" ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE (SOLE PROPRIETORS NDUM "2-B" ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE (BUSINESS ENTITY)	HIP)
	JDUM "3-A" FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT (SOLE PROPRIETORSHIP)	
	DUM "3-B" FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT (BUSINESS ENTITY)	

#### **BACKGROUND**

- A. Chick-fil-A has developed and licenses a restaurant system for, among other things, the marketing and franchising of a branded network of Chick-fil-A restaurants (as defined below, the "System") and holds the right to authorize the adoption and licensed use of the System by third-parties at franchised Chick-fil-A restaurant businesses.
- **B.** Chick-fil-A desires to license and grant the Operator the rights necessary to own and operate a franchise regarding one or more restaurant businesses under certain valuable trade names, service marks and trademarks, including the trade name "Chickfil-A," and the Operator desires to own and operate each such restaurant business pursuant to the franchise granted in this Agreement, all subject to the terms and conditions below.
- C. Chick-fil-A's license and grant to the Operator of the rights necessary to own and operate a franchise pursuant to the terms and conditions below is part of a set of rights being granted by Chick-fil-A to the Operator under this Agreement to operate each such restaurant business pursuant to the franchise granted in this Agreement.
- by Chick-fil-A to the Operator to operate each such restaurant business are expressly set forth in this Agreement, including the applicable Operator Lease(s) or Concession Sublicense Agreement for Captive Venue Unit (and its attached Concession Agreement) attached to this Agreement or any Additional Business Amendment as an Exhibit, incorporated in and made a part of this Agreement by reference.

#### **AGREEMENT**

In consideration of the above recitals, the mutual covenants and agreements contained in this Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, hereby agree as follows:

#### **SECTION 1 – DEFINITIONS**

- 1.1 This Section 1.1 sets forth the definition of certain terms used in this Agreement. Other definitions are found elsewhere in this Agreement. Defined terms may be used in the singular or plural.
- "Additional (a) **Business**" means any quick-service food Business, other than the Initial Business, to be operated at the Site set forth on the additional business "Additional Business amendment (the Amendment") the forms of which are attached to this Agreement as Addendum "1-A" (Traditional Proprietorship), Unit Sole Addendum "1-B" (Traditional Unit Business Entity), Addendum "2-A" (Captive Venue Sole Proprietorship) and Addendum "2-B" (Captive Venue Business Entity) completed for the particular additional quick-service food Business pursuant to Section 2.6 below;
- (b) <u>"Businesses"</u> means, collectively, the Initial Business and any Additional Business(es); "Business" means any one of the Businesses;
- (c) <u>"Commencement Date"</u> with respect to a Business means the date on which the Operator begins the on-site day-to-day operation of the Business and otherwise commences discharging the Operator's obligations operating such Business pursuant to the terms and conditions of this Agreement;
- means the written concession agreement between Chick-fil-A and a third party owner or manager of the premises where a "Captive Venue Unit" (as defined below) is located pursuant to which the owner or manager of the premises grants Chick-fil-A a license to conduct a restaurant business or concession at the premise. If Chick-fil-A offers a license to the Operator to operate a Business as a Captive Venue Unit, which Chick-fil-A is not obligated to do, Chick-fil-A and the Operator will enter into a written concession sublicense agreement pursuant to which Chick-fil-A sublicenses its rights and

privileges under the particular Concession Agreement, and the Operator accepts the sublicense and agrees to faithfully perform Chick-fil-A's obligations under the Concession Agreement (the "Concession Sublicense Agreement") that governs the Operator's occupancy of the particular Captive Venue Unit premises. To the extent granted to Operator by CFA, the Concession Sublicense Agreement attaches the particular Concession Agreement for the particular Captive Venue Unit as an exhibit. In the case of a Business under this Agreement that is a Captive Venue Unit: (i) the signed Concession Sublicense Agreement and its attached Concession Agreement for any Initial Business that is a Captive Venue Unit shall be attached to this Agreement as Exhibit "A", in substitution for the Lease, and incorporated in and made a part of this Agreement by this reference; and (ii) the Concession Sublicense Agreement and its attached Concession Agreement for any Additional Business that is a Captive Venue Unit is attached as Exhibit "A" to the applicable Additional Business Amendment for Captive Venue incorporated in and made a part of this Agreement by this reference. To the extent granted to Operator by CFA, the Concession Sublicense Agreement and its attached Concession Agreement is incorporated in and made a part of this Agreement by this reference:

"Food Trucks" means. individually and collectively, all custom food trucks, including equipment, furnishing and fixtures in and on the food truck authorized to be used to produce, hold and/or sell a limited menu of Products, now or hereafter operated under the Trade Name (as defined below) which are part of the System. If Chick-fil-A offers to the Operator a license to operate a Food Truck, which Chick-fil-A is not obligated to do, Chick-fil-A and the Operator will enter into a written license agreement pursuant to which Chick-fil-A licenses the operation of the Food Truck, and the Operator accepts the license and agrees to faithfully perform the Operator's obligations with regard to the Food Truck. (the

"Food Truck License and Sublease Agreement"). Any Food Truck licensed by Chick-fil-A to the Operator under this Agreement is an extension and part of the Operator's Business(es) and not a separate Restaurant or Business. The current forms of the Food Truck License and Sublease Agreement are attached to this Agreement as Addendum "3-A" (Sole Proprietorship) and Addendum "3-B" (Business Entity) and the then-current form to be completed for the particular Food Truck pursuant to Section 2.8 below. To the extent granted to Operator by CFA, the Food Truck License and Sublease Agreement includes provisions providing for Chick-fil-A to sublease the right to use and occupy the Food Truck to Operator if Chickfil-A leases the Food Truck from a third party and grants a sublease to the Operator. The form of the lease between Chick-fil-A and the third party (the "Food Truck Lease") will be attached to the Food Truck License and Sublease Agreement as an exhibit. To the extent granted to Operator by CFA, the Food Truck License and Sublease Agreement and its attached Food Truck Lease is incorporated in and made a part of this Agreement by this reference;

"Guidelines" means operations manuals, operations guides, quality requirement manuals, the training manuals and all of the confidential policies, manuals, memos, plans, operating standards, programs, guidelines and aids prepared by Chick-fil-A and delivered or otherwise made available to the Operator from time to time for or in connection with the Business, in paper, electronic or any other format, as such may be amended, changed, replaced or modified from time to time by Chick-fil-A (collectively, the "Manuals"), with the terms Guidelines, operations manuals, operations guides, quality requirement manuals, training manuals and Manuals referring at all times to the most current and up-to-date master copy of all such confidential policies, manuals, memos, plans, operating standards, programs, guidelines and

aids maintained by Chick-fil-A at its principal place of business;

- (g) <u>"Ingredients"</u> means and include each and every ingredient, mix, spice, cooking aid, wrapping, food and beverage container and all other items of any kind or nature necessary or optional for preparing the Products and making same ready for sale to or use by customers of Restaurants;
- (h) <u>"Initial Business"</u> means that certain quick-service food Business to be operated at the address listed on the cover page of this Agreement;
- Property" (i) "Intellectual collectively registered means (i) unregistered copyrights, copyright registrations and applications, (ii) Marks (as defined below), Trade Name (as defined below), and other registered and unregistered trademarks and service marks, trademark and service mark registrations and applications, trade dress, moral rights, and any other rights to any form or medium of expression, (iii) Methods (as defined below), privacy rights, and any other protection for confidential information or ideas, (iv) inventions, patents and patent applications (v) any other material, information or theories which are protectable or registrable under common law or any of the copyright, trademark, patent, trade secret, confidentiality, publicity rights, or other similar laws of any state and the United States, and (vi) any other similar rights or interests, recognized by applicable law;
- Operator's lease between Chick-fil-A and the Operator pursuant to which Chick-fil-A grants the Operator the right to possess the Site for the particular Business unless the Business is a Captive Venue Unit in which case the right to occupy the Site is governed by the Concession Sublicense Agreement and its attached Concession Agreement. The Lease for the Initial Business if not a Captive Venue Unit is attached to this Agreement as Exhibit "A", and incorporated in and made a part of this

- Agreement by this reference. The Lease for any Additional Business that is not a Captive Venue Unit is attached as Exhibit "A" to the applicable Additional Business Amendment for Traditional Unit and incorporated in and made a part of this Agreement by this reference. Unless otherwise specified, any references to the "Lease" in this Agreement shall include such Concession Sublicense Agreement and its attached Concession Agreement for a Captive Venue Unit attached in substitution for the Lease as Exhibit "A" to this Agreement or attached as Exhibit "A" to the Additional Business Amendment, as applicable, for the Captive Venue Unit;
- means (k) "Marks" the trademarks and service marks shown on Exhibit "B," which is attached to this Agreement and made a part hereof by this reference, together with the Trade Name and any and all other trademarks, service marks, trade names, designs, signs, emblems, insignia, symbols or slogans, and combinations of the foregoing that Chick-fil-A's affiliate, CFA Properties, Inc. ("CFA Properties") has licensed to Chick-fil-A for its own use and to sublicense others to use and which are now or hereafter used by Chick-fil-A in connection with its System, the Products, the Ingredients or the Methods (as each is defined in this Section 1.1);
- (l) <u>"Methods"</u> means those certain enumerated recipes, formulas, procedures and methods of preparation developed, designed, owned or licensed by Chick-fil-A for preparing the Products, as such are set out in the Manuals and in accordance with the Guidelines, or have been or will otherwise be communicated to the Operator and other franchisees of Restaurants;
- (m) <u>"Minimum Standards"</u> means those certain levels and specifications of product quality, cleanliness, sanitation, operation and all other aspects of Restaurant operations as would be achieved by a Restaurant that was operated in full compliance with, and in every respect in

conformity with, the Guidelines, the Methods, and all other operating standards, policies and programs established by Chick-fil-A for the uniform operation of Restaurants within the System;

- (n) <u>"Operator-Owner"</u> means the assigning Operator who, as the original signatory to this Agreement in his or her individual capacity as the approved Operator hereunder, and after obtaining all required approvals and consents under this Agreement, transfers and assigns his or her interest in this Agreement and the Businesses for their remaining respective Agreed Terms to an entity formed by the Operator-Owner for his or her convenience of ownership pursuant to the terms and conditions of an Assignment and Consent to Assignment (as defined below);
- (o) "Products" means and include all those present and future items of food and drink and all non-food inventory intended for sale to or use by customers in Restaurants or otherwise associated with the Marks, including without limitation those on the most current list or menu of all such items and inventory published by Chick-fil-A and distributed to the Operator and franchisees of other Restaurants, the most current of which as of the date hereof being attached to this Agreement as Exhibit "C" and made a part hereof by this reference;
- (p) <u>"Restaurants"</u> means, individually and collectively, all quick-service food businesses, including the Businesses, now or hereafter operated under the Trade Name which are part of the System;
- (q) "Captive Venue Units" means, individually and collectively, quick-service restaurant or concession businesses, including any applicable Businesses under this Agreement, now or hereafter operated under the Trade Name which are part of the System located at non-traditional locations that Chickfil-A has access to directly with the owners or managers of the location premises. Captive Venue Units are generally located in office

buildings, big-box stores, downtown areas, schools, universities, sports stadiums, theme parks and other similar captive audience locations. Captive Venue Units may feature and serve only a limited number of menu items and may be seasonal or open limited hours;

- "Site" with respect to a particular Business means the premises where the Operator is licensed by this Agreement, including any Lease (or Concession Sublicense Agreement for a Captive Venue Unit) to operate the Business, with such premises (for a non-Captive Venue Unit) to be either: (i) owned by Chick-fil-A; (ii) leased by Chick-fil-A pursuant to a prime lease (a "Prime Lease"); or (iii) leased by Chick-fil-A pursuant to a ground lease (a "Ground Lease"), with Chickfil-A owning the building located on the premises subject to the Ground Lease. A Site for a Captive Venue Unit will be owned or managed by a third party and the right to occupy the Site and operate the Business will be granted pursuant to the Concession Agreement. The parties shall attach any Prime Lease or Ground Lease applicable to the Site of a particular Business to the applicable Operator's Lease for the particular Business or, as applicable, any Concession Agreement applicable to the Site for a Business that is a Captive Venue Unit to the Concession Sublicense Agreement. "Sites" means more than one Site:
- "System" comprehensive restaurant system developed and licensed by Chick-fil-A for the on-going conceptualization, development, operation, marketing and franchising of a branded network of Chick-fil-A Restaurants which have been selected and developed by Chick-fil-A for the sale of the Products, and includes proprietary rights in the Intellectual Property, designs and color schemes for restaurant buildings and build-outs, signs, equipment layouts, methods of Product and Ingredient sourcing and supply, inventory and operation, and the Guidelines, the Methods, and other operating standards, policies and programs, including without limitation the Manuals,

established by Chick-fil-A from time to time for the uniform operation of Chick-fil-A Restaurants within the System; and

(t) <u>"Trade Name"</u> means the trade name "Chick-fil-A."

Capitalized terms defined and used in this Agreement shall have the meanings ascribed to them in this Agreement. Capitalized terms used but not defined in this Agreement and defined in the Lease applicable to such Business shall have the meanings ascribed to them in such Lease. Capitalized terms used but not defined in this Agreement and defined in the Concession Sublicense Agreement including its attached Concession Agreement applicable to such Business shall have the meanings ascribed to them in such Concession Sublicense Agreement including its attached Concession Agreement.

1.2 Chick-fil-A and the Operator incorporate into this Agreement the recitals set forth above under the heading "Background" as if set forth here in full.

## SECTION 2 – TERM AND ADDITIONAL BUSINESSES

- 2.1 Subject to Section 2.2 below and unless sooner terminated in accordance with Section 24:
- (a) the initial term of this Agreement with respect to the Initial Business shall begin on the date hereof and shall end on the thirty-first (3lst) day of December of the year hereof; and
- (b) the initial term of this Agreement with respect to an Additional Business shall begin on the date set forth on the applicable Additional Business Amendment and shall end on the thirty-first (31st) day of December of the same year.

Such initial term with respect to a Business, together with any and all extensions thereof pursuant to this Agreement, is sometimes

referred to in this Agreement as the "Agreed Term" of such Business.

- 2.2 The Agreed Term, with respect to any Business being operated by the Operator at the end of such Agreed Term, shall be automatically extended, and this Agreement with respect to each such Business, thereby automatically renewed, for successive additional periods of one (1) year, unless written notice of intent not to renew is given by either party to this Agreement to the other at least thirty (30) days prior to the end of such Agreed Term.
- 2.3 Notwithstanding anything to the contrary contained in this Agreement, Chick-fil-A, in the exercise of its sole and exclusive business judgment, may not renew this Agreement as to one or more or all of the Businesses upon giving written notice to the Operator at least thirty (30) days prior to the end of such Agreed Term, without any further obligation or liability to the Operator, if any one or more of the following events or circumstances should occur with respect to the Operator or any one or more of the Businesses: (i) the Operator has been placed on notice of the existence of a material default under this Agreement, and the default remains uncured at the end of such calendar year; (ii) the Operator has been placed on written notice during such calendar year of the existence of a dispute regarding revenues or payments (including, without limitation, as to fees, charges, expenses, draws, disbursements distributions), and the dispute remains unresolved at the end of such calendar year; (iii) there has been an unauthorized transfer or attempt at transfer as defined or otherwise prohibited under this Agreement; (iv) the Operator (or, as applicable, the Operator-Owner) has failed or been unable during such calendar year to devote full time and personal best efforts to the operation of the Businesses as required under this Agreement; or (v) any other event occurs which is grounds for terminating this Agreement pursuant to Section 24.

- 2.4 Chick-fil-A shall have the right to change the terms and conditions of this Agreement with respect to any such Business upon such a renewal by giving the Operator a written notice of such changed terms and conditions at least forty-five (45) days prior to the end of such Agreed Term, in which case the Operator shall have fifteen (15) days from the date of such notice to decide whether to renew upon the terms offered and to notify Chick-fil-A in writing of the Operator's decision to either renew upon the terms offered or, as applicable, not to renew upon the terms offered. The Operator's failure to provide timely notice to Chick-fil-A of a decision to either renew or not renew upon the changed terms and conditions offered shall be deemed to be an election by the Operator to terminate this Agreement at the end of such Agreed Term.
- 2.5 Notwithstanding anything in this Agreement to the contrary:
- this Agreement with respect to (a) a Business (the Site of which may be further subject to a Prime Lease or Ground Lease under the Lease for the Site in a traditional location or further subject to the Concession Agreement and any Prime Lease or Ground Lease under the Concession Sublicense Agreement for the Site that is a Captive Venue Unit) shall terminate automatically, without any notice to the Operator upon the expiration or earlier termination of the Lease, or any applicable Prime Lease or Ground Lease or Concession Agreement and any Prime Lease or Ground Lease, as the case may be, for the Site of such Business: and
- (b) this Agreement with respect to all of the Businesses then being operated by the Operator shall terminate automatically without any notice to the Operator if and when the Operator (or, as applicable, the Operator-Owner) dies or becomes disabled to the extent that the Operator (or, as applicable, the Operator-Owner) is unable to perform the obligations required hereunder.

- 2.6 Chick-fil-A from time to time may, but is not obligated to, offer to the Operator a license to operate one or more additional Restaurants. The Site and Agreed Term of such proposed Additional Business shall be set forth on an Additional Business Amendment. Any rental obligations of the Operator with respect to any Additional Business in a traditional location shall be attached to the Lease for that Additional Business which shall be attached as Exhibit "A" to such Additional Business Amendment for a traditional unit. Any occupancy fees, use or rental obligations, however designated, of the Operator with respect to any Additional Business that is a Captive Venue Unit shall be contained in the Concession Sublicense Agreement and its attached Concession Agreement for that Additional Business that is a Captive Venue Unit which shall be attached as Exhibit "A" to the Additional Business Amendment for the Captive Venue Unit. Any completed Additional Business Amendment, including the Lease or the Concession Sublicense Agreement, as applicable, attached as Exhibit "A" and any of its other exhibits, when executed by the Operator and Chick-fil-A, shall be attached to, be an amendment of and shall constitute a part of this Agreement.
- 2.7 In the event that the Agreed Term of the Initial Business is terminated by either party to this Agreement or expires for any reason, and the Agreed Term of one or more Additional Businesses remains in effect hereunder, Chick-fil-A shall have the right to designate one of such Additional Businesses as the Initial Business for purposes of either: (i) continuing under this Agreement; or (ii) requiring the Operator to enter into a new Franchise Agreement. The designation shall be made in the exercise of Chick-fil-A's sole and exclusive business judgment.
- 2.8 Chick-fil-A from time to time may, but is not obligated to, offer to the Operator a license to operate one or more Food Truck(s) as an extension and part of particular Business(es) and not as a separate Restaurant or Business and not as an independent or

separate franchise or franchise agreement. The license of any such proposed Food Truck shall be set forth on a Food Truck License and Sublease Agreement. Any applicable Food Truck Lease shall be attached to the Food Truck License and Sublease Agreement. Any fees, use or rental obligations, however designated, of the Operator with respect to any Food Truck shall be contained in this Agreement and the Food Truck License and Sublease Agreement and its attached Food Truck Lease, if applicable. Any completed Food Truck License and Sublease Agreement, including its attached Food Truck Lease, as applicable, when executed by the Operator and Chick-fil-A on Chick-fil-A's then current form, shall be attached to, be an amendment of and shall constitute a part of this Agreement.

#### SECTION 3 – INITIAL AND ADDITIONAL FRANCHISE FEES

- 3.1 The Operator shall pay an initial franchise fee with respect to the Initial Business of Ten Thousand and No/100 Dollars (\$10,000.00) (the "Initial Franchise Fee") upon the execution of this Agreement, which when paid to Chick-fil-A shall be deemed fully earned and non-refundable except as noted in this Agreement. During the Agreed Term for the Initial Business, Five Thousand and No/100 Dollars (\$5,000.00) of the Initial Franchise Fee shall be deemed to be and maintained by Chick-fil-A as an initial payment of working capital for Business(es) under this Agreement (the "working capital deposit"). The Operator must pay such sum to Chick-fil-A in cash or negotiable instrument upon the Operator's execution and delivery of this Agreement.
- 3.2 If Chick-fil-A offers to the Operator a license to operate one or more Additional Businesses under this Agreement pursuant to Section 2.6 hereof, the Operator shall pay an additional franchise fee with respect to each such Additional Business of Five Thousand Dollars and No/100 Dollars (\$5,000.00) (an "Additional Franchise Fee"),

which when paid to Chick-fil-A shall be deemed fully earned and non-refundable. The Operator must pay such sum to Chick-fil-A in cash or negotiable instrument upon the Operator's execution and delivery of the Additional Business Amendment for each such Additional Business.

If Chick-fil-A offers to the 3.3 Operator a license to operate a different business as the initial business under a new Franchise Agreement, and this Agreement is terminated as part of the re-franchise process, the working capital deposit portion of the Initial Franchise Fee under this Agreement in the amount of Five Thousand and No/100 Dollars (\$5,000.00) shall be carried over and applied toward the working capital deposit portion of the initial franchise fee payable under the new Franchise Agreement and the Operator shall pay the balance of the initial franchise fee due under the new Franchise Agreement in the manner provided in the new Franchise Agreement.

#### **SECTION 4 – BUSINESS OPERATION**

- Subject to the terms and conditions of this Agreement, Chick-fil-A hereby licenses and grants the right to the Operator, and the Operator hereby accepts the license and grant and agrees, to operate each Business at the Site designated and during the Agreed Term for such Business. Chick-fil-A will deliver each Business to the Operator equipped with the Equipment and Leasehold Improvements (as defined in the Lease or the Concession Sublicense Agreement for the applicable Site) pursuant to the terms and conditions of such Lease or Concession Sublicense Agreement and this Agreement. The Operator shall be responsible for all expenses thereafter incurred in connection with the operation of each Business, except as may otherwise be set forth in this Agreement or mutually agreed upon between Chick-fil-A and the Operator.
- 4.2 Chick-fil-A hereby licenses and grants to the Operator, and the Operator

hereby accepts, the right and limited license to use the Marks and Methods, but only in connection with each Business during its Agreed Term and only in accordance with the terms and conditions of this Agreement.

4.3 The Operator acknowledges that the rights licensed and granted to the Operator in this Agreement are limited and non-exclusive and accordingly that Chick-fil-A and its affiliates may: (i) at any time during the Agreed Term of any Business grant similar licenses to any other person or entity to operate a Restaurant or use the Marks at any place other than the Sites; and (ii) grant a similar license to any other person or entity to operate a Restaurant at any Site effective upon or following the termination of the Operator's franchise to operate the Business at the Site. This Agreement establishes and defines the Operator's franchise to operate each Business at the particular Site for such Business and no so-called "exclusive," "protected" or other territorial rights in the contiguous market area of such Business is hereby granted or inferred. All rights and licenses not expressly granted to the Operator under this Agreement are reserved exclusively by and unto Chick-fil-A.

# SECTION 5 – DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY

Any damage to or loss of the Site, the Equipment, the Leasehold Improvements, any other fixtures on or improvements to the Site, or any personal property of any person or entity, caused by any act or omission of the Operator, the Operator's employees, agents, contractors, invitees or customers, shall be the sole and exclusive responsibility of the Operator. The Operator shall be solely and exclusively responsible for any and all liability of the Operator and/or Chick-fil-A for personal injury, damage or loss caused by or resulting from any act or omission of the Operator, the Operator's employees, agents, contractors, invitees or customers. This Section 5 is not intended to and does not convey any benefits to any third persons or entities.

# SECTION 6 – CHARGES BILLED TO OR PAID BY CHICK-FIL-A

If any charge or cost which the Operator is obligated to pay pursuant to this Agreement is initially billed to or paid by Chick-fil-A, Chick-fil-A shall have the right to rebill such charge or cost to the Operator or seek reimbursement, as applicable. If Chickfil-A rebills any such charge or cost to the Operator, the Operator hereby agrees to pay promptly the rebilled charge or cost directly to appropriate business, governmental authority or other person or entity. If Chickfil-A, at its election, pays any such charge or cost on behalf of the Operator, the Operator reimburse Chick-fil-A shall immediately upon the Operator's receipt of Chick-fil-A's notification of having made such payment, in Chick-fil-A's sole and exclusive business judgment, either by issuing Chick-fil-A a check or by acknowledging and, to the extent required, approving Chick-fil-A's adjustments to the amounts owed by Chick-fil-A to the Operator or owed by the Operator to Chick-fil-A and paid pursuant to Section 14 hereof.

# **SECTION 7 – INSURANCE**

- 7.1 With respect to each Business and Site, the Operator agrees to maintain in full force and effect during that portion of the Agreed Term of such Business following the Commencement Date of such Business, at the Operator's own expense, the following insurance for the Business and the Site:
- (a) commercial general liability insurance with minimum limits of liability and other terms determined by Chick-fil-A from time to time to provide adequate coverage for the Business and the Site:
- (b) commercial automobile liability insurance with minimum limits of liability and other terms determined by Chickfil-A from time to time to provide adequate coverage for the Business and the Site;

- (c) excess/umbrella liability insurance with minimum limits of liability and other terms determined by Chick-fil-A from time to time to provide adequate coverage for the Business and the Site
- (d) worker's compensation, unemployment compensation, social security and other insurance coverages in such amounts as may now or hereafter be required by any applicable law.
- 7.2 Chick-fil-A may from time to time offer to the Operator and, to the extent offered and required, the Operator shall participate in programs of insurance designed to satisfy some or all of the Operator's insurance obligations under Section 7.1 above, through some combination of insurance contracts with outside insurance companies or a self-insurance program maintained by Chickfil-A, all in Chick-fil-A's sole and exclusive business judgment. The Operator will pay for the cost of the Operator's participation in such programs, including without limitation insurance premiums, claim administration expenses and any other costs rebilled or passed through to the Operator by Chick-fil-A from time to time.
- In the event that Chick-fil-A 7.3 does not offer the Operator an insurance package or program, or the Operator is directed by Chick-fil-A to purchase directly insurance to satisfy some or all of the Operator's insurance obligations hereunder, all such policies of insurance procured by the Operator shall be issued by insurance companies with a rating classification of not less than A- and a financial size category of VII as rated in the most current available "Best's Insurance Reports," and licensed to do business in the state where the Site being insured is located and are otherwise acceptable to or approved by The coverage under the .Chick-fil-A. Operator's insurance must and will be primary, and any other insurance available to or carried by Chick-fil-A will be non-contributory or excess. Except for any workers' compensation insurance procured by the Operator, all
- insurance procured by the Operator shall be endorsed to name Chick-fil-A and such other parties as may be required pursuant to the terms of any Lease, Prime Lease, Ground Lease or Concession Agreement, as additional insured parties entitling each such party to recover under said policies for any loss or damage occasioned to such party, or its respective servants, agents, employees and contractors, by reason of any negligence of the Operator, the Operator's servants, agents, employees or contractors. Additionally, all such policies procured by the Operator shall comply with the terms and conditions for such policies, if any, established by Chick-fil-A and otherwise contain endorsements providing that such policies may not be materially changed, amended or cancelled with respect to Chickfil-A, except after thirty (30) days prior written notice from the insurance company to Chickfil-A. All policies procured by the Operator hereunder shall contain an express waiver of any right to subrogation by the insurance company against Chick-fil-A, whether Chickfil-A is named as an additional insured or not.
- 7.4 In the event that Chick-fil-A does not offer the Operator an insurance package, or the Operator is directed by Chickfil-A to purchase directly insurance to satisfy some or all of the Operator's insurance obligations hereunder, the Operator shall deliver to Chick-fil-A, on or before the day the Operator begins operating a Business, duly executed certificates of insurance with respect to such Business and Site or, if required by Chick-fil-A, original policies, together with reasonably satisfactory evidence of payment of the premiums therefor. The Operator shall deliver similar documentation to Chick-fil-A upon renewals of such policy or policies not less than thirty (30) days prior to the expiration of the term of any coverage thereunder. The minimum limits of insurance coverage the Operator is required to carry under this Agreement shall not limit the Operator's liability under any indemnification hereunder. Chick-fil-A has no duty to confirm the

existence of such insurance or to monitor such certificates or original policies.

- 7.5 Chick-fil-A may from time to time, in its sole and exclusive business judgment, change or modify the minimum requirements provided insurance hereunder, including without limitation to provide that the Operator purchase and maintain additional, greater or different types and/or levels of insurance with respect to any Business or Site. In determining any required minimum types or levels of insurance or placing any required minimum insurance pursuant to this Agreement, Chick-fil-A makes no representations or warranties that such minimum coverage shall be adequate and assumes no responsibility for premium expenses nor guarantees payment for any losses sustained by the Operator.
- 7.6 Notwithstanding anything to the contrary in this Agreement, Operator's obligations under this Section 7 shall be in addition to any insurance and indemnity provisions contained in any Lease, Prime Lease, Ground Lease or Concession Agreement. Operator shall comply with all applicable insurance and indemnity provisions, including any minimum insurance requirement that may be higher than the level contained in this Agreement for a particular coverage.

### SECTION 8 – TYPES OF FOOD TO BE SOLD

The Operator shall sell in each Business at retail only the Products or such other items of food, drink or otherwise as have been approved by Chick-fil-A in advance of their sale. If the Operator desires to sell other products in or from a Business, the Operator shall request and must receive written consent from Chick-fil-A to sell such products from such Business prior to doing so. Further, the Operator shall in the Operator's preparation of the Products for sale in the Businesses use only the Ingredients and the Methods or such alternative ingredients, mixes, spices, cooking aids, wrappings, food and beverage containers

or other items and/or such alternative recipes or methods of preparation as have been approved by Chick-fil-A in advance of their use

### SECTION 9 – SOURCES OF SUPPLIES

- The Operator must purchase and use only Products and Ingredients and, to the extent designated by Chick-fil-A, services, approved by Chick-fil-A and only from suppliers and/or distributors (the "Suppliers") approved by Chick-fil-A in advance of such In the event that Chick-fil-A purchase. determines, in its sole and exclusive business judgment, that any particular Product, Ingredient or designated service offered for sale by or otherwise purchased from any Supplier does not meet or no longer meets Chick-fil-A's Minimum Standards Guidelines, or that Chick-fil-A's approval of particular Product, Ingredient, designated service, or of any Supplier, or the purchase, supply or distribution of any Product, Ingredient or designated service by any Supplier is withdrawn, the Operator shall immediately cease purchasing from the Supplier or, as applicable, cease using or purchasing the Product, Ingredient or designated service from such Supplier.
- The Operator acknowledges 9.2 and agrees that in order to, among other things, take advantage of marketplace efficiencies and volume pricing, Chick-fil-A has the right to negotiate and enter into System-wide purchase and distribution arrangements with, among others, the Suppliers regarding Products, Ingredients, services and other supplies and items deemed necessary or desirable by Chickfil-A for operating each Business. Among its Suppliers, Chick-fil-A encourages and has the right to require the Operator to use any such System-wide purchase and distribution programs and/or Suppliers for the Operator's purchases of most Products, Ingredients, services and other supplies and items deemed necessary or desirable by Chick-fil-A for operating each Business. When considering whether to approve any particular supplier or

to enter into any particular arrangement, Chick-fil-A shall have the right to consider, among others things, whether the supplier can show, to Chick-fil-A's reasonable satisfaction, the ability to meet Chick-fil-A's then-current standards and specifications, whether the supplier has adequate quality controls and capacity to meet the Chick-fil-A System's needs promptly and reliably, and whether the supplier's approval or the particular supplier arrangement would enable the Chick-fil-A System as a whole, in Chick-fil-A's sole and exclusive business judgment, to take advantage of marketplace efficiencies and volume pricing.

# SECTION 10 – LIMITATION ON ALTERNATIVES

Notwithstanding anything in this Agreement to the contrary, Chick-fil-A reserves the right to be the sole designator of the Suppliers of any Product, Ingredient or service which is, or the preparation of which requires knowledge of, any "Trade Secrets" or any "Confidential Information" (as such terms are defined in Section 18 below). Furthermore, Chick-fil-A shall have no obligation to release any Trade Secrets or Confidential Information to any supplier of a proposed alternative product, ingredient or other item of food, drink, service or otherwise or to any proposed alternative supplier.

# SECTION 11 – PAYMENTS TO CHICK-FIL-A FOR PRODUCTS OR INGREDIENTS PURCHASED BY OPERATOR

11.1 The Operator acknowledges and agrees that among the Products and Ingredients purchased by the Operator from Chick-fil-A or a Supplier will be Chick-fil-A seasoning and Chick-fil-A seasoned coater, both of which are proprietary and trade secret products of Chick-fil-A used in the preparation of Products to be sold by the Operator to customers. The Operator agrees that Chick-fil-A shall have the right to receive payments for or on account of sales of such seasoning and

seasoned coater and, at Chick-fil-A's option, other Products and Ingredients in such manner as Chick-fil-A deems appropriate, including without limitation: (i) from the Operator directly when the Operator purchases the seasoning, seasoned coater or other Product or Ingredient directly from Chick-fil-A or its authorized Suppliers; or (ii) from the person or entity in the supply chain who is the Operator's poultry or other authorized Supplier, or from some other person or entity in the supply chain, when the Operator purchases the chicken product from a Supplier with the seasoning on it, or other Products or Ingredients. Chick-fil-A shall determine the amounts of the payments to be received by Chick-fil-A for the seasoning, seasoned coater and, as applicable, other Products and Ingredients from time to time in its sole and exclusive business judgment. By way of example, but without limiting the foregoing: (i) Chick-fil-A often, but not always, determines the charges for the seasoning by reference to the costs of ingredients or by agreement between Chick-fil-A and the Supplier or other person or entity in the supply chain; and (ii) Chick-fil-A often, but not always, determines the charges for the seasoned coater by a percentage pricing formula applied to Chick-fil-A's costs for the ingredients of the seasoned coater. Chick-fil-A reserves the right to make a profit on any or all such sales of the seasoning, seasoned coater and other Products and Ingredients sold or distributed to the Operator.

- 11.2 The Operator expressly authorizes Chick-fil-A to develop other Products or Ingredients for which Chick-fil-A will be entitled to receive payments from the Operator or from Suppliers to the Operator in a similar manner as described in Section 11.1 above.
- 11.3 The Operator agrees to pay all charges and costs for Chick-fil-A seasoning and seasoned coater that may be charged by Chick-fil-A, the Operator's poultry Supplier or any other person or entity in the supply chain in accordance with Sections 11.1 and 11.2 above. Any and all payments to Chick-fil-A,

either directly from the Operator or from the Operator's poultry Supplier or any other person or entity in the supply chain, for the seasoning or seasoned coater, or for any other Products or Ingredients as contemplated in Section 11.1 and 11.2 above, shall belong solely to Chick-fil-A. Such payments are not a part of the Gross Receipts, Operating Profit, Base Profit, Extra Profit, Additional Profit (as defined in Section 14.1 below) or any other form of profit, income or receipt in which the Operator has an interest (except to the extent that they are "ordinary and necessary expenses" as contemplated by Section 14.1(b) below, which defines Operating Profit).

### SECTION 12 – STANDARDS OF CLEANLINESS, SANITATION AND BUSINESS CONDUCT

- 12.1 In order to protect the Marks, the public image of and all the goodwill associated with the Marks and the Chick-fil-A System as a whole, the high quality and uniform consistency of the Products, the sanitation of the Businesses and other mutual interests of the Operator and Chick-fil-A, the Operator covenants and agrees that with respect to each Business, during that portion the Agreed Term for a Business following the Commencement Date for such Business, the Operator shall:
- (a) ensure at all times that the Operator's copies of the Manuals and any other Confidential Information containing or setting forth any Guidelines or Methods (in paper, electronic or any other format) are current and up to date and in conformance with the master copies maintained by Chick-fil-A at its principal place of Business;
- (b) open and operate the Business at the Site only on Monday through and including Saturday each week (excluding all Sundays and Christmas Day) during the minimum hours as may be required under the Lease or Concession Sublicense Agreement including its attached Concession Agreement for a Captive Venue Unit, unless otherwise

limited by state or local laws and ordinances, and observe and abide by Chick-fil-A's Minimum Standards and Guidelines as they may be modified from time to time, in order to protect the public image of and goodwill associated with the Marks and the System;

- devote the Operator's (or, as applicable, the Operator-Owner's) full time and personal best efforts to operating the Business to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's operating standards and image in the community in which the Business is located and in the nation as a whole and to diligently developing and personally promoting the reputation and the goodwill of the Business, the Marks and Chick-fil-A, and shall keep free from any involvement, investment or ownership in or with any enterprise or other activity that would be detrimental to, interfere with or create an actual or potential conflict of interest with the Operator's (or, as applicable, the Operator-Owner's) exertion of his/her/its full time and personal best efforts to operating the Business (which best efforts requirement shall not apply to ownership of less than five percent (5%) of the shares of a company whose shares are listed and traded on a national or regional securities exchange);
- operate the Business in full (d) compliance with the Guidelines, the Methods and such other methods and standards and specifications as Chick-fil-A may from time to time prescribe in the Manuals or otherwise in writing, which shall include, without limitation, complete compliance at all times with the Minimum Standards for service, cleanliness, sanitation, quality, type and consistency of Products and Ingredients, employee dress, appearance and conduct and all other aspects of the operation of the Business:
- (e) exhibit the Trade Name at the Site as the name of the Business, and consistent with the parties' franchise relationship hereunder, not use or display to the public, in any manner, any other name, trade name or

business name that would be contrary to the mutual interests of the Operator and Chick-fil-A;

- hire, determine (f) the compensation and benefits for, establish schedules and duties for, train, manage, supervise, promote, discipline and terminate, timely pay all wages, benefits and employeerelated liabilities for, determine staffing levels, tasks to be performed and workplace health and safety rules for, such employees as the Operator desires or needs to assist in operating the Business and performing the Operator's duties hereunder, which employees shall be the sole and exclusive responsibility of the Operator as the employer of such employees;
- pay all applicable federal, (g) state and local taxes of whatsoever kind and nature assessed against or on account of the Business. including without limitation applicable income, sales. employee withholding, and all other taxes, assessments and charges, and make all such payments within the timeframes prescribed by applicable law;
- obey and comply with all (h) laws, ordinances, rules, regulations and orders of governmental authorities applicable to or affecting the occupancy, operation and maintenance of the Business or the Site, including without limitation all applicable federal, state and local health, safety and sanitation laws, ordinances and regulations, and employment, labor and immigration laws including without limitation with regard to discrimination, harassment, retaliation, wage and hour, youth employment, medical and family leave,, military leave, paid sick leave or other paid time off, gender-pay differences, workplace and worker safety food and beverage handling, preparation and safetyof food and beverage products, occupational hazards and health, and consumer protection, as well as all applicable laws, ordinances and regulations and industry standards regarding the privacy, security and handling of customer and employee or other confidential personal

data and information; and

- (i) obtain and thereafter maintain in full force and effect any and all permits, certificates and licenses necessary for the full, proper and lawful conduct and operation of the Business and, upon the Operator's notice or receipt of any suspension, revocation, cancellation or other loss of any such permits, certificates or licenses, immediately notify Chick-fil-A by telephone and furnish Chickfil-A with copies by electronic mail of any such notice:
- (j) operate the Business and maintain the Site so as always to be rated in the highest available health and safety classification by the appropriate governmental authorities and within two (2) business days of the Operator's notice or receipt thereof or by such other time(s) as Chick-fil-A may designate from time to time, notify Chick-fil-A by telephone and furnish Chick-fil-A with copies by electronic or overnight mail of:
- (i) any notice, report or other applicable citation of violation of any law, ordinance, code or regulation relating to health, safety or sanitation at the Business that mandates or otherwise requires corrective action or cure within seven (7) days or less of issuance by the applicable governmental authority if such violation remains uncured forty-eight (48) hours after the Operator's notice or receipt thereof, at which time the Operator shall immediately report the notice to Chick-fil-A by telephone and furnish Chickfil-A with copies by electronic mail or any such notice: and
- (ii) any inspection report, notice of violation, warning, summons, hearing notice, citation, consent decree, evaluation or other notice issued by an applicable governmental authority, including any health department or government appointed third party, reflecting or otherwise noting deficiencies or non-compliance by the Operator with any applicable law, rule or regulation that results in a certificate or rating

for the Business or the Site below the highest applicable rating, or otherwise reflects or notes a failure by the Operator to maintain the highest applicable rating for the Business or the Site:

- (k) pay to Chick-fil-A all required payments due under this Agreement and any attached Lease(s) and as applicable Concession Sublicense Agreement(s) for any Captive Venue Unit(s), including without limitation the payments set forth in Section 14 below, on the dates such payments are due;
- (l) pay on a timely basis for all Products, Ingredients and all other food and drink items, cleaning and office supplies, equipment and all other things purchased by the Operator for use in the operation of the Business;
- (m) perform all other duties and obligations of the Operator hereunder and comply with all of Chick-fil-A's policies, programs and other requirements set forth in this Agreement or otherwise then in effect; and
- (n) refrain from performing any act which would damage or cause harm to the reputation and credit of the Business, the Marks, Chick-fil-A or the System.
- 12.2 Chick-fil-A, in the exercise of its sole and exclusive business judgment, may from time to time amend, modify or supplement the System and its various components, including without limitation the types of services and Products which may be provided, used or sold, the Equipment, the Marks, and the manner of operation generally. You must comply with all such amendments, modifications and supplements as may be designated or prescribed by Chick-fil-A from time to time, even if those amendments, modifications and supplements require you to incur additional expenditures.

### **SECTION 13 – INSPECTION**

13.1 In order to protect the Marks, the public image of and all goodwill associated

with the Marks and the System as a whole, the high quality and uniform consistency of the Products, the cleanliness and sanitation of the Businesses and other interests of Chick-fil-A:

- (a) Chick-fil-A, or its designee, shall have the right to inspect any Site at any time during normal Business hours, without notice to the Operator, to determine whether all aspects thereof are in compliance with all Minimum Standards, including, without limitation, quality, cleanliness, sanitation and operation, and that the Operator is otherwise in full compliance with the terms and conditions of this Agreement;
- Chick-fil-A may at the time of (b) any such inspection remove from any Site, without charge to itself, samples of any Products or Ingredients for testing by itself or its designee to ensure that such Products or Ingredients comply with all applicable Minimum Standards. The Operator shall bear the expense of such testing if: (i) the tested item was not a Product or Ingredient or had not been approved by Chick-fil-A in advance of the item's sale; (ii) the supplier of the tested item was not a Supplier or had not otherwise been approved by Chick-fil-A in advance of the item's purchase; (iii) the tested item had been prepared or was being prepared in a manner that was not a Method or had not otherwise been approved by Chick-fil-A in advance of the Method's use; or (iv) the tested item is determined not to be in compliance with applicable Minimum Standard provision of this Agreement; and
- (c) Operator shall, upon notice from Chick-fil-A or its agent that any such inspected Site or tested item fails to conform to a Minimum Standard or any provision of this Agreement, immediately take any and all steps necessary to correct the cited deficiency, including without limitation immediately ceasing the use of any item, recipe or preparation or delivery method identified by Chick-fil-A as the source of the deficiency and substituting in its place a Product, Ingredient or Method, or otherwise immediately correcting

any condition at the Site determined or deemed by Chick-fil-A to be unsanitary, unhealthy, unclean and/or otherwise non-compliant with any applicable Minimum Standard or provision of this Agreement.

13.2 Chick-fil-A may assess and impose fines and costs incurred against the Operator for any failure by the Operator to maintain all applicable Minimum Standards or otherwise comply with the terms and conditions hereof, which fines and costs incurred shall be paid to Chick-fil-A by the Operator as Chick-fil-A reasonably requires. Such fines and costs shall be in addition to any other rights or remedies Chick-fil-A may have.

# SECTION 14 – CALCULATION AND PAYMENT OF FEES AND OTHER OPERATOR COSTS AND EXPENSES

PREAMBLE: By way of introduction to this Section 14, but without limiting the legal efficacy of Sections 14.1 through 14.13 in any way whatsoever, this Preamble generally describes the concept behind the calculation and payment mechanism set forth in this Section 14 for the Businesses. Generally, after the Operator pays the Businesses' operating costs and expenses out of the Operator's receipts from the operation of the Businesses, the Operator shall pay fees and make certain disbursements from the Operator's remaining receipts on a monthly basis as follows:

- (i) with respect to the Initial Business, the Operator retains or, as applicable, may pay to the Operator-Owner a draw, disbursement or other distribution (as defined below, the "Base Profit") equal to One Thousand and No/100 Dollars (\$1,000.00);
- (ii) the Operator pays Chick-fil-A a Base Operating Service Fee (as defined in Section 14.1(e) for each Business which is equal to fifteen percent (15%) of such Business's Gross Receipts (as defined below), minus the sum of any Equipment Rental (as defined in and pursuant to the terms of the applicable Lease for each Site) and any

Business Services Fee (as defined below) paid by the Operator to Chick-fil-A for establishing and administering the program described under Section 14.12 below; and

(iii) the Operator pays Chick-fil-A fifty percent (50%) of the remainder of the Operator's net receipts (as provided below).

For purposes of the calculations and payment mechanisms set forth in this Agreement, the Operator shall on a monthly basis retain the Base Profit, and may elect to retain an Extra Profit in any given month with respect to the Initial Business of One Thousand Five Hundred and No/100 Dollars (\$1,500.00) as an advance on future profit. To the extent that the Operator's net receipts do not generate enough funds to cover the Base Profit and any Extra Profit when retained by the Operator and the Aggregate Base Operating Service Fee (as defined below), the Operator's future receipts during that year must be allocated to cover any existing arrearage of Base Profit, Extra Profit and/or Aggregate Base Operating Service Fee before the Operator can retain any future Additional Profit (as defined below). The precise calculation and payment methods pursuant to which these general goals are implemented are set forth in Sections 14.2 through 14.9 below.

- 14.1 In addition to all other terms which are defined in this Agreement, the following terms, when used in this Agreement, shall have the following respective meanings:
- (a) "Gross Receipts" as to a particular Business for each calendar month during that portion of the Agreed Term of such Business following the Commencement Date of such Business means the Operator's entire gross receipts with respect to such Business (excluding only sales taxes levied upon retail sales and payable over to the appropriate governmental authority) from all sales at, from or related to the Site of such Business during such calendar month, whether for cash or on a charge, credit or time basis, including but not limited to such sales and services (i) where

orders originate and/or are accepted by the Operator at, in or away from the Site of such Business, or (ii) pursuant to telephone, internet, online or other similar orders received or filled at or in such Site:

- (b) "Operating Profit" as to a particular Business for each calendar month during that portion of the Agreed Term of such Business following the Commencement Date of such Business means the amount by which Gross Receipts for such Business exceeds the ordinary and necessary expenses paid and incurred by the Operator during such calendar month in operating such Business; the term "ordinary and necessary expenses" shall have such meaning as Chick-fil-A reasonably determines from time to time; by way of example and without limitation such term shall not include the following items:
- (i) any amount the Operator paid to himself or, as applicable, paid to the Operator-Owner as compensation for services or as a draw, disbursement or other distribution;
- (ii) any salary, draw, disbursement or other distribution paid to any member of the Operator's or, as applicable, the Operator-Owner's family, to the extent such amount is in excess of the amount of salary which would customarily be paid to an unrelated employee performing similar work or services; and
- (iii) the "Base Operating Service Fee" and "Additional Operating Service Fee" (as defined below);
- (c) "Aggregate Operating Profit" for a calendar month means the sum of the Operating Profit for such month of all Businesses operated by the Operator;
- (d) "Base Profit" for each calendar month during that portion of the Agreed Term of the Initial Business following the Commencement Date for such Initial Business means the One Thousand and No/100

- Dollars (\$1,000.00) retained by the Operator or, as applicable, paid by the Operator to the Operator-Owner as a draw, disbursement or other distribution. For purposes of the calculation and payment mechanisms set forth in this Agreement, the Operator shall not have the right to retain a Base Profit with respect to any Additional Business;
- (e) "Base Operating Service Fee" as to a particular Business for each calendar month during that portion of the Agreed Term of such Business following the Commencement Date of such Business means the amount by which fifteen percent (15%) of the Gross Receipts for such Business for such calendar month exceeds the Equipment Rental and the Business Services Fee for such Business payable by the Operator to Chick-fil-A for such calendar month;
- (f) "Aggregate Base Operating Service Fee" for a calendar month means the sum of the Base Operating Service Fee for such month of all Businesses operated by the Operator;
- (g) "Net Profit for Initial Business" of the Initial Business for each calendar month during that portion of the Agreed Term of the Initial Business following the Commencement Date of the Initial Business means the difference between: (i) the Operating Profit for such calendar month; and (ii) the sum of: [A] the Base Operating Service Fee for such calendar month; [B] the Base Profit for such calendar month; [C] the Base Profit Offsets (as defined below) at the effective date of computation; and [D] the Service Fee Offsets (as defined below) at the effective date of computation;
- (h) "Net Profit for Additional Business" for a particular Additional Business for each calendar month during that portion of the Agreed Term for such Additional Business following the Commencement Date for such Additional Business means the difference between: (i) the Operating Profit for such Additional Business for such calendar month

- and (ii) the Base Operating Service Fee for such Additional Business for such calendar month;
- (i) "Aggregate Net Profit" for a calendar month means the Net Profit for Initial Business for such month plus the sum of the Net Profit for Additional Business for such month of all Additional Businesses operated by the Operator;
- (j) "Additional Operating Service Fee" as to a particular Business for each calendar month of that portion of the Agreed Term of such Business following the Commencement Date of such Business means (i) in the case of the Initial Business, fifty percent (50%) of the Net Profit for Initial Business for such calendar month or (ii) in the case of an Additional Business, fifty percent (50%) of the Net Profit for Additional Business for such calendar month, which is payable by the Operator to Chick-fil-A;
- (k) "Aggregate Additional Operating Service Fee" for a calendar month means the sum of the Additional Operating Service Fee for such month of all Businesses operated by the Operator;
- (1) "Additional Profit" as to a particular Business for each calendar month of that portion of the Agreed Term of such Business following the Commencement Date of such Business means (i) in the case of the Initial Business, fifty percent (50%) of the Net Profit for Initial Business for such calendar month or (ii) in the case of an Additional Business, fifty percent (50%) of the Net Profit for Additional Business for such calendar month, which is retained by the Operator;
- (m) "Aggregate Additional Profit" for a calendar month means the sum of the Additional Profit for such month of all Businesses operated by the Operator;
- (n) "Extra Profit" for each calendar month during that portion of the Agreed Term of the Initial Business following the Commencement Date of such Initial

- Business means any advance on Additional Profit in the maximum amount of One Thousand Five Hundred and No/100 Dollars (\$1,500.00). For purposes of the calculation and payment mechanisms set forth in this Agreement, the Operator shall not have the right to retain an Extra Profit with respect to any Additional Business;
- "Base Profit Offsets" is a (0)floating amount that is zero (-0-) at the Commencement Date of the Initial Business and at the beginning of each calendar year thereafter during such time as the Agreed Term of any Business remains in effect hereunder and is: (i) increased from time to time during each such calendar year by the amount of all Base Profit retained by the Operator but not covered by Aggregate Operating Profit; and (ii) decreased from time to time during each such calendar year when and to the extent subsequent Aggregate Operating Profit is sufficient to cover such Base Profit; all as set forth in Sections 14.3 through 14.9 below;
- (p) "Service Fee Offsets" is a floating amount that is zero (-0-) at the Commencement Date of the Initial Business and at the beginning of each calendar year thereafter during such time as the Agreed Term of any Business remains in effect hereunder and is (i) increased from time to time during each such calendar year by the amount of all Base Operating Service Fees that the Operator does not pay to Chick-fil-A, and (ii) decreased from time to time during each such calendar year when and to the extent that the Operator pays such previously unpaid Base Operating Service Fees to Chick-fil-A; all as set forth in Sections 14.3 through 14.9 below; and
- (q) "Extra Offsets" is a floating amount that is zero (-0-) at the Commencement Date of the Initial Business and at the beginning of each calendar year thereafter during such time as the Agreed Term of any Business remains in effect hereunder and is: (i) increased from time to time during each such calendar year by the amount of all Extra Profit retained by the Operator but not covered by the

Aggregate Additional Profit; and (ii) decreased from time to time during each such calendar year when and to the extent subsequent Aggregate Additional Profit is sufficient to cover such Extra Profit; all as set forth in Sections 14.3 through 14.9 below.

- 14.2 As set forth in and subject to Sections 14.3 through 14.10 below, the Operator shall pay Chick-fil-A, at Atlanta, Georgia, from the Aggregate Operating Profit of the Businesses for each calendar month the sum of the Aggregate Base Operating Service Fee and the Aggregate Additional Operating Service Fee for such calendar month, and shall retain for himself an amount equal to the sum of the Base Profit for such calendar month, any Extra Profit for such calendar month and any Aggregate Additional Profit in excess of Extra Profit for such calendar month, less any Extra Offsets (not to exceed the Aggregate Additional Profit for such calendar month).
- 14.3 If the Aggregate Operating Profit for such calendar month is greater than or equal to the sum of: [A] the Base Profit; [B] the Aggregate Base Operating Service Fee for such calendar month; [C] two times the Extra Profit; [D] two times the Extra Offsets; [E] the Base Profit Offsets; and [F] the Service Fee Offsets; then:
- (a) the Operator shall have the right for purposes of the calculation and payment mechanisms set forth in this Agreement to retain:
  - (i) the Base Profit; and
- (ii) the amount by which: [A] the Aggregate Additional Profit for such calendar month; exceeds [B] the Extra Offsets;
- (b) the Operator shall pay to Chick-fil-A:
- (i) the Aggregate Base Operating Service Fee for such calendar month; and

- (ii) the Aggregate Additional Operating Service Fee for such calendar month; and
- (iii) the Service Fee Offsets;
- (c) the Base Profit Offsets, the Extra Offsets and the Service Fee Offsets shall each be reduced to zero (-0-).
- 14.4 If the Aggregate Operating Profit for such calendar month is less than the sum described in the heading of Section 14.3 above but is greater than or equal to the sum of: [A] the Base Profit; [B] the Aggregate Base Operating Service Fee for such calendar month; [C] two times the Extra Profit; [D] the Base Profit Offsets; and [E] the Service Fee Offsets; then:
- (a) the Operator shall have the right to retain for purposes of the calculation and payment mechanisms set forth in this Agreement:
  - (i) the Base Profit; and
  - (ii) the Extra Profit;
- (b) the Operator shall pay to Chick-fil-A:
- (i) the Aggregate Base Operating Service Fee for such calendar month;
- (ii) the Aggregate Additional Operating Service Fee for such calendar month; and
- (iii) the Service Fee Offsets;
- (c) the Base Profit Offsets and the Service Fee Offsets shall be reduced to zero (-0-); and
- (d) the Extra Offsets shall be reduced by the amount by which: (i) the Aggregate Additional Profit for such calendar month; exceeds (ii) the Extra Profit.

- 14.5 If the Aggregate Operating Profit for such calendar month is less than the sum described in the heading of Section 14.4 above but is greater than or equal to the sum of: [A] the Base Profit; [B] the Aggregate Base Operating Service Fee for such calendar month; [C] the Base Profit Offsets; and [D] the Service Fee Offsets; then:
- (a) the Operator shall have the right for purposes of the calculation and payment mechanisms set forth in this Agreement to retain:
  - (i) the Base Profit; and
- (ii) the Extra Profit, with the portion of the Extra Profit equal to the amount by which: [A] the Extra Profit; exceeds [B] the Aggregate Additional Profit for such calendar month, and thereby increasing the Extra Offsets as provided in 14.5(d) below;
- (b) the Operator shall pay to Chick-fil-A:
- (i) the Aggregate Base Operating Service Fee for such calendar month;
- (ii) the Aggregate Additional Operating Service Fee for such calendar month; and
- (iii) the Service Fee Offsets;
- (c) the Base Profit Offsets and the Service Fee Offsets shall be reduced to zero (-0-); and
- (d) the Extra Offsets shall be increased by the amount by which: (i) the Extra Profit; exceeds (ii) the Aggregate Additional Profit for such calendar month.
- 14.6 If the Aggregate Operating Profit for such calendar month is less than the sum described in the heading of Section 14.5 above but is greater than or equal to the sum of:

- [A] the Base Profit; [B] the Aggregate Base Operating Service Fee for such calendar month; and [C] the Base Profit Offsets; then:
- (a) the Operator shall have the right for purposes of the calculation and payment mechanisms set forth in this Agreement to retain:
  - (i) the Base Profit; and
- (ii) the Extra Profit, with the portion of the Extra Profit equal to the amount by which: [A] the Extra Profit; exceeds [B] the Aggregate Additional Profit for such calendar month, and thereby increasing the Extra Profit Offsets as provided in 14.6(e) below;
- (b) the Operator shall pay to Chick-fil-A:
- (i) the Aggregate Base Operating Service Fee for such calendar month; and
- (ii) an amount equal to the amount by which: [A] the Aggregate Operating Profit; exceeds [B] the sum of the Base Profit, the Aggregate Base Operating Service Fee and the Base Profit Offsets;
- (c) the Base Profit Offsets shall be reduced to zero (-0-);
- (d) the Service Fee Offsets shall be reduced by the amount described in Section 14.6(b)(ii) above; and
- (e) the Extra Offsets shall be increased by the amount by which: (i) the Extra Profit; exceeds (ii) the Aggregate Additional Profit for such calendar month.
- 14.7 If the Aggregate Operating Profit for such calendar month is less than the sum described in the heading of Section 14.6 but is greater than or equal to the sum of: [A] the Base Profit; and [B] the Aggregate Base Operating Service Fee for such calendar month; then:

- (a) the Operator shall have the right for purposes of the calculation and payment mechanisms set forth in this Agreement to:
  - $\begin{tabular}{ll} \begin{tabular}{ll} \beg$
- (ii) take the Extra Profit, thereby increasing the Extra Offsets as set forth in 14.7(e) below;
- (b) the Operator shall pay to Chick-fil-A the sum of: (i) the Aggregate Base Operating Service Fee for such calendar month; and (ii) the amount by which: [A] the Aggregate Operating Profit for such calendar month; exceeds [B] the sum of the Base Profit and the Aggregate Base Operating Service Fee for such calendar month;
- (c) to the extent of the amount described in Section 14.7(b)(ii) above, the Base Profit Offsets, if any, shall be reduced;
- (d) the Service Fee Offsets shall remain unchanged; and
- (e) the Extra Offsets shall be increased by the Extra Profit.
- 14.8 If the Aggregate Operating Profit for such calendar month is less than the sum described in the heading of Section 14.7 above but is greater than or equal to the Base Profit; then:
- (a) the Operator shall have the right for purposes of the calculation and payment mechanisms set forth in this Agreement to:
- (i) retain the Base Profit; and
- (ii) take the Extra Profit, thereby increasing the Extra Offset as set forth in 14.8(c) below;
- (b) the Operator shall pay to Chick-fil-A the amount by which: (i) the

- Aggregate Operating Profit for such calendar month; exceeds (ii) the Base Profit;
- (c) the Extra Offsets shall be increased by the Extra Profit;
- (d) the Service Fee Offsets shall be increased by the amount by which: (i) the Aggregate Base Operating Service Fee; exceeds (ii) the amount described in Section 14.8(b) above; and
- (e) the Base Profit Offsets shall remain unchanged.
- 14.9 If the Aggregate Operating Profit for such calendar month is less than the Base Profit; then:
- (a) the Operator shall have the right for purposes of the calculation and payment mechanisms set forth in this Agreement to:
- (i) retain the Base Profit, with that portion of the Base Profit in excess of the Aggregate Operating Profit for such calendar month being taken by the Operator from the account(s) described in Section 14.12 below, thereby increasing the Base Profit Offsets as provided in 14.9(e) below; and
- (ii) take the Extra Profit from the funds of Chick-fil-A, thereby increasing the Extra Offsets as set forth in 14.9(c) below;
- (b) the Operator shall pay Chickfil-A nothing;
- (c) the Extra Offsets shall be increased by the Extra Profit;
- (d) the Service Fee Offsets shall be increased by the Aggregate Base Operating Service Fee; and
- (e) the Base Profit Offsets shall be increased by the amount by which: [A] the Base Profit; exceeds [B] the Aggregate Operating Profit for such calendar month.

- 14.10 The Operator agrees to pay to Chick-fil-A when due all required payments under this Agreement and any attached Lease(s) and as applicable Concession Sublicense Agreement(s) for any Captive Venue Unit(s), including without limitation the payments set forth in this Section 14.
- (a) Pursuant to this Agreement and any then current policies that Chick-fil-A may establish from time to time, Chick-fil-A may, at the end of any calendar year during such time as the Agreed Term of any Business remains in effect hereunder, reduce the Base Operating Service Fee for such calendar year by the amount that the Extra Profit retained by the Operator for such year exceeds and is not covered by the Aggregate Additional Profit as of the end of such applicable calendar year.
- The amount of any draws, (b) disbursements, payments or other distributions taken or otherwise received by the Operator (or, as applicable, the Operator-Owner) that constitute excess distributions or other payments retained by the Operator (or, as Operator-Owner) applicable, the not authorized hereunder shall be deemed an overdrawn balance under this Agreement (collectively "Overdrawn Balance"). Pursuant to this Agreement and any then current policies that Chick-fil-A may establish from time to time, the Operator shall upon demand by Chick-fil-A at the end of any calendar month or calendar year during such time as the Agreed Term of any Business remains in effect also pay to Chick-fil-A as required payments under this Agreement the amount of any and all then existing Overdrawn Balance that is not covered by the Aggregate Additional Profit as of the end of such applicable calendar month and/or calendar year.
- 14.11 All payments to be made by the Operator to Chick-fil-A for any calendar month hereunder shall accrue on a daily basis and shall be due and payable at Atlanta, Georgia at such time and in such manner (including without limitation on a daily basis during the month of accrual through interbank

transfers) determined by Chick-fil-A pursuant to Section 14.12 below. In the event that the Operator is past due on the payment of any amount due Chick-fil-A under this Agreement, including without limitation Base Operating Service Fees, Additional Operating Service Fees, rental amounts and accrued interest or on account of any Overdrawn Balance, Chick-fil-A shall have the right at its option to require the Operator, to the extent permitted by law, to pay interest on any such past due amount for the period beginning with the original due date for payment to the date of actual payment at an annual rate equal to the highest rate allowed by law or, if there is no maximum rate permitted by law, then a rate equal to one and one-quarter percent (1.25%) per month. Such interest will be calculated on the basis of monthly compounding and the actual number of days elapsed divided by 365. Such interest shall be in addition to any other rights or remedies Chick-fil-A may have under this Agreement.

14.12 The Operator hereby appoints Chick-fil-A as its agent to establish and administer a program for collecting and accounting for the Operator's Gross Receipts, and facilitating the Operator's payment of the Rent, any Equipment Rental and any other payments or charges due pursuant to the Lease or any Concession Sublicense Agreement for each Site, or pursuant to any Food Truck License and Sublease Agreement, insurance premiums pursuant to Section 7 above, Advertising Contributions, any fees or charges pursuant to Section 14.13 below, and other amounts owed to Chick-fil-A and/or Suppliers by the Operator, in such a manner as Chick-fil-A reasonably deems necessary or appropriate from time to time to accomplish the calculations and the payments and retentions described in this Section 14. The Operator agrees to take such actions as Chick-fil-A reasonably requires in fulfilling its obligations pursuant to the previous sentence, including without limitation establishing and/or terminating a local bank account (with allowance for funds to be transferred therefrom by Chick-fil-A through an approved thirdparty bank or other financial institution). transmitting to Chick-fil-A financial and other information, preparing and delivering financial and other reports and writing checks, all as may be reasonably required by Chick-fil-A from time to time during the Agreed Terms of the Chick-fil-A Businesses. may assess reasonable fines and costs against the Operator for failing to comply with such requirements, which fines and costs shall be paid to Chickfil-A by the Operator. Such fines and costs shall be in addition to any other rights or remedies Chick-fil-A may have. The Operator acknowledges and agrees that Chick-fil-A may maintain the Operator's funds in segregated, group and/or general bank account(s) that include the Operator's funds, other franchisees' funds and/or Chick-fil-A's funds, and may disburse such funds, subject to the terms hereof to the extent that such funds belong to the Operator, in Chick-fil-A's sole and exclusive business judgment. Operator may also disburse the Operator's funds from such bank account(s), subject to the terms hereof to the extent such funds belong to the Operator and only to the extent that such disbursement is otherwise expressly authorized in this Agreement. Chick-fil-A may use such funds at its election from time to time prior to the Operator's funds being disbursed pursuant to the terms hereof, and if and only to the extent that Chick-fil-A does so, Chick-fil-A will pay interest on such used funds for the time period of such use at an interest rate and using an allocation method as determined by Chick-fil-A in its sole and exclusive business judgment from time to time; provided, however, that such interest rate for any applicable period shall not be less than the applicable Prime Rate as published in the Wall Street Journal for the same time period (the "Applicable Prime Rate") and shall not be greater than the Applicable Prime Rate plus one percent. Any such bank account(s) established or maintained by Chick-fil-A are not trust funds or trust accounts. No fiduciary or implied duties, relationships or covenants exist between Chick-fil-A and the Operator arising out of or relating to this Agreement, the program, the account(s), the funds or their respective administration. Except as expressly set forth above in this Section 14.12, the Operator acknowledges and agrees that Chick-fil-A only, and not the Operator, is entitled to receive the earnings credits, interest and/or any other banking benefits, if any, earned, awarded or elected from time to time on such account(s) and the funds in such account(s) as determined by Chick-fil-A in its sole and exclusive business judgment from time to time.

14.13 As it deems appropriate from time to time, Chick-fil-A may offer to the Operator, directly or indirectly through an approved Supplier, and the Operator shall utilize to the extent offered, other business services designed to complement Chick-fil-A's services pursuant to Section 14.12 above and to support, in whole or in part, the Operator's other accounting and business services needs. To the extent offered directly, Chick-fil-A shall have the right to charge and the Operator shall pay a fee in an amount to be determined by Chick-fil-A from time-to-time for such other business services ("Business Services Fee"). To the extent offered indirectly through a Supplier, the Operator will pay for the cost and expense of the Operator's use of such other business services, including without limitation any costs rebilled or passed through to the Operator by Chick-fil-A.

14.14 As set forth in Section 28.3 below, no failure by either party to this Agreement, at any time, or from time to time, to enforce the strict keeping and performance of the terms and conditions of this Section 14, nor any action or course of dealing by either party not consistent with the terms or conditions of this Section 14, shall constitute a contract modification or waiver of any such, or any other, term or condition at any future time, and shall not prevent such party from insisting on the strict keeping and performance of such, and all other, terms and conditions at the same and all later times.

# SECTION 15 – REPORTS AND RECORDS

- 15.1 The Operator shall furnish to Chick-fil-A separate written or, at Chick-fil-A's election, electronic reports for each Business as and when required by Chick-fil-A pursuant to Section 14.12 above during that portion of the Agreed Term following the Commencement Date, which reports shall contain all financial and other information reasonably requested by Chick-fil-A, including without limitation all information relevant to or necessary for the computation of information to be furnished by Chick-fil-A to the Operator as provided below. For the purpose of calculating and facilitating the mechanism for the payment of the fees and expenses for the Businesses set forth in Section 14, Chick-fil-A will furnish a written fee calculation report to the Operator on or about the fifteenth (15th) day following the end of each calendar month during that portion of the Agreed Term following the Commencement Date, which report will set forth, as applicable, the Gross Receipts, Operating Profit, Base Profit, Extra Profit, Base Operating Service Fee, Net Profit for Initial Business, Additional Operating Service Fee and Additional Profit for such calendar month and such other information as Chick-fil-A deems necessary or appropriate ("Fee Calculation Report").
- The Operator shall send to Chick-fil-A, at its election, copies, electronic versions or the originals of all financial records concerning each Business and all transactions undertaken by the Operator in the operation of each Business so as to enable Chick-fil-A to accurately determine all amounts owed to it by the Operator (and vice-versa) hereunder, and to produce the Fee Calculation Report as described above. Chick-fil-A agrees to permit said records to be examined from time to time by the Operator during normal business hours. The Operator will maintain, as the case may be, the originals or complete duplicates of any files submitted to Chick-fil-A to the extent that the Operator deems necessary or appropriate.

- 15.3 The Operator agrees to abide by all applicable laws pertaining to the privacy of customers' and employees' information, including without limitation, transactional information ("Privacy Laws"). The Operator agrees to stay in full compliance with all of Chick-fil-A's standards and policies pertaining to Privacy Laws. If there is a conflict between Chick-fil-A's standards and policies pertaining to Privacy Laws and actual applicable law, the Operator shall comply with the requirements of applicable law. Other than as set forth in this Agreement, the Operator agrees not to publish, disseminate, implement, or use a data privacy policy inconsistent with Chick-fil-A's policy.
- 15.4 During the Agreed Term of any Business, the Operator and the Operator's employees may have access to and/or be required to use software and/or hardware, including but not limited to any computer and point of sale system installed at such Business, as Chick-fil-A may from time to time designate or otherwise require, whether owned or provided by Chick-fil-A, an affiliate or a third party. In connection with the access to and/or use of such software and/or hardware: (i) the Operator shall adopt and abide by, and shall cause Operator's employees to adopt and abide by, any and all applicable policies, terms and conditions, and/or licenses as may be requested or required by Chick-fil-A to enable the Operator, and as applicable the Operator's employees, to lawfully use any such software or hardware; and (ii) the Operator may from time to time be required to sign and/or otherwise acknowledge, and shall cause Operator's employees to sign and/or otherwise acknowledge, such policies, terms of use and/or licenses. The Operator shall be responsible for any and all access to and/or use of such software and/or hardware by the Operator's employees, including, without limitation, insuring the compliance of the Operator's employees with all such applicable policies, terms and conditions, as well as obtaining all required Operator employee signatures and acknowledgments. As Chickfil-A may from time to time designate or

otherwise require, Chick-fil-A, an affiliate or a third party may provide hardware and software support and, in the event that such support is offered and provided, may charge the Operator a fee in connection with such services. The scope of the warranty for any designated hardware or software cannot be increased or changed by any written or oral information, advice, or assurances that Chick-fil-A or its employees or agents may provide to the In connection with providing Operator. software and/or hardware to the Operator for use by the Operator, and as applicable the Operator's employees, or otherwise in connection with the Business, Chick-fil-A may have access to, and may use, certain data that the Operator collects from customers and potential customers in connection with the Businesses ("Customer Data"). The Operator acknowledges and agrees that Chick-fil-A or its affiliate owns all Customer Data collected by or stored on Chick-fil-A platforms or systems. The Operator shall use any such Customer Data only in connection with operating the Businesses and only in accordance with the standards and policies that Chick-fil-A establishes from time to time, if any, and shall not sell, transfer, or use Customer Data for any purpose other than operating the Businesses and marketing the Businesses and the Products.

All reports and fee receivable reports, including but not limited to any Fee Calculation Report, furnished to the Operator by Chick-fil-A pursuant to Section 14 hereunder shall conclusively be deemed true and correct and binding upon the Operator and be incontestable, unless the Operator shall deliver to Chick-fil-A specific written objection to the contents of such a report, setting forth the specific transactions or items objected to and the basis of such objections, within six (6) months from the date such report was delivered, transmitted, or otherwise made available to the Operator. No action, suit, proceeding or claim arising out of or concerning any Fee Calculation Report or other fee receivable report rendered by Chickfil-A hereunder may be brought or maintained against Chick-fil-A unless commenced within one (1) year after the date such report is delivered, transmitted or otherwise made available to the Operator; otherwise, the claim and the right to any remedy, if any, shall be deemed released, waived and otherwise lost.

#### **SECTION 16 – TRAINING**

In order to (i) attempt to achieve the most profitable possible operation by the Operator of the Businesses, (ii) protect the high quality and uniform consistency of the Products, and (iii) protect the reputation and goodwill of the Businesses, all other Restaurants, the Marks, Chick-fil-A and the System, Chick-fil-A will offer the Operator, an initial training program, the length, location, program and frequency of which shall be determined by Chick-fil-A, and the Operator (and, as applicable, the Operator-Owner) shall participate in and successfully complete the initial training program to Chick-fil-A's satisfaction. In the event this Agreement is terminated as to all then-existing Businesses for any reason by the Operator at any time after the date hereof but prior to the one (1) year anniversary of the Commencement Date, if any, for the Initial Business (if the Initial Business is the Operator's first Chick-fil-A Restaurant), the Operator shall reimburse Chick-fil-A upon request after termination for all costs and expenses incurred by Chick-fil-A in the training of the Operator. The Operator (and, as applicable, the Operator-Owner) may also be required to participate in other training programs, if any, offered by Chick-fil-A from time to time.

### **SECTION 17 – ADVERTISING**

17.1 Chick-fil-A or its designee shall at Chick-fil-A's election exclusively maintain and administer a fund (the "Fund") for branding, advertising, marketing, promotional activities, promotional materials and public relations and/or national, regional and/or local branding, advertising, marketing, promotional activities and promotional

materials for the Restaurants (the "Advertising"), and shall direct all Advertising (including, without limitation, the concepts, materials, endorsements and media used and placement and allocation contributions to the Fund) pursuant to its sole and exclusive business judgment. To support the Advertising, the Operator, with respect to each Business, shall pay into the Fund each calendar month during that portion of the Agreed Term of a Business following the Commencement Date of such Business, or on such other frequency and terms as Chick-fil-A shall determine, an amount to be determined by Chick-fil-A from time to time hereafter (the "Advertising Contributions"). Advertising Contributions shall be part of the Fund and are nonrefundable.

- 17.2 The Fund may be maintained by Chick-fil-A on the Operator's books, as a separate bank account in Chick-fil-A's name, or in a segregated, group and/or general bank account(s) that include the Operator's funds, other franchisees' funds and/or Chick-fil-A's Chick-fil-A funds (provided maintains appropriate accounting procedures distinguish between or among any such group or general bank account(s)), in Chick-fil-A's sole and exclusive business judgment. Any and all interest which may accrue or be earned on funds that are part of the Fund shall belong to Chick-fil-A and be to Chick-fil-A's benefit. The funds contributed to the Fund are not and shall not be considered to be trust funds and the account(s) maintaining such funds are not and shall not be considered to be trust accounts.
- 17.3 The Operator acknowledges and agrees that the Fund and the Advertising are intended to maximize general public recognition and acceptance of the Marks and that Chick-fil-A or its designee(s), if any, may administer and use the Fund for national, regional and/or local branding, advertising, marketing, promotional activities, promotional materials, and public relations, including development and production of branding, advertising, marketing and promotional programs and materials, purchase of media,

field marketing programs and activities. new product promotion, research development, quality control, market research, talent fees, website development maintenance, social networking sites, webbased advertising development, and trade The Operator further agrees that shows. Chick-fil-A may use the Fund to meet any and all Chick-fil-A and third-party costs and expenses incurred incident to the Advertising (including, without limitation, costs and expenses related to the formulation. development, production, media and conduct of such branding, advertising, marketing, promotion. public relations and administration of the funds used therefor).

- For each calendar month 17.4 during that portion of the Agreed Term of a Business following the Commencement Date of such Business, Chick-fil-A in its sole and exclusive business judgment, may require the Operator to make expenditures on local branding, advertising, marketing, promotional activities and promotional materials ("Local Advertising") with respect to such Business in an amount equal to all or a portion of the Advertising Contributions which would otherwise be payable to the Fund by the Operator for such calendar month, said expenditures being in lieu of payment of such amount of Advertising Contributions and which amounts are non-refundable. Chick-fil-A may suspend or revoke any such requirement at any time, and upon such suspension or revocation and at Chick-fil-A's election, the Operator shall resume the Operator's payment each calendar month of the full amount of Advertising Contributions to the Fund. The Operator acknowledges and agrees that Chickfil-A is not required to ensure that the Operator benefits directly or pro rata from the Advertising, the expenditure of any Advertising Contributions or the administration of the Fund.
- 17.5 In order to protect the "Trade Secrets" and the "Confidential Information" (as such terms are defined below in Section 18) and the Marks and other interests of Chick-fil-

A. the Operator shall submit to Chick-fil-A for Chick-fil-A's prior approval (except with respect to prices to be charged) samples of all branding, advertising, marketing promotional materials which the Operator intends to use in Local Advertising and which have not been prepared or previously approved by Chick-fil-A or its designated agent. Chickfil-A may offer to the Operator, from time to time, for use in Local Advertising, marketing and customer educational plans and materials, including without limitation, television and radio commercial recordings, merchandising materials, sales aids, special promotions and similar advertising, marketing, training and educational materials, at a reasonable price, plus shipping and handling. Notwithstanding Chick-fil-A's prior approval of any branding, marketing advertising, or promotional materials, all materials which the Operator uses in Local Advertising must meet and comply with Chick-fil-A's then-current procedures, policies, standards requirements for branding. advertising. marketing and promotional materials, as specified by Chick-fil-A from time to time.

The Operator specifically 17.6 acknowledges and agrees the Operator has no right to and shall not establish a Website (as defined below), nor offer, promote or sell any products or services, or make any use of the Marks through or on the internet without Chick-fil-A's prior written approval. As a condition to granting any such consent, Chickfil-A shall have the right to establish such Chick-fil-A requirements as deems appropriate, including, but not limited to, the requirement that the Operator's only presence on the internet shall be through a webpage established by Chick-fil-A on Chick-fil-A's webpage or Website. As used in this Agreement, the term Website means an interactive electronic document, contained in a network of computers linked communications software, including, without limitation, the Internet and World Wide Web Any Website proposed or home pages. established by the Operator shall otherwise be deemed to be "Local Advertising" under this Agreement, and will be subject to, among other things, Chick-fil-A's approval and thencurrent policies, procedures, standards and requirements under this Section 17.

- The Operator's use of any 17.7 unapproved branding, advertising, marketing or promotional materials used in Local Marketing, or the Operator's use of any branding, advertising, marketing promotional materials which otherwise do not the policies, comply with procedures, standards and requirements for such materials, as specified by Chick-fil-A from time to time, shall constitute a breach of this Agreement.
- From time to time, Chick-fil-A and/or the Fund may establish temporary or permanent promotional campaigns applicable to the Chick-fil-A System as a whole or to specific advertising market areas. Operator must display promotional signs and materials and otherwise participate in any such promotional campaigns in the manner Chickfil-A specifies. The Operator may, at Chickfil-A's election, be required to participate in these promotional programs at the Operator's own cost, including the costs to purchase, lease and install all promotional campaign materials and devices, including but not limited to counter cards, posters, banners, signs, photographs, give-away items and gift cards.
- The Operator shall allow Chick-fil-A and its representatives and agents to take photographs, videos or any electronic record of the Business and the Operator in connection with the Business and to interview the Operator. Chick-fil-A and its authorized third parties will have the exclusive right and license to use any such photograph, video, electronic record or other material prepared, and Chick-fil-A will not have any obligation to obtain the Operator's authorization, or to compensate the Operator in any manner, in connection with the use of these materials for advertising, training or other purposes. The Operator (and as applicable, the Operator-Owner) waives all claims related to publicity

or privacy rights in these photos and, upon Chick-fil-A's request, will obtain waivers of all publicity or privacy rights from all applicable contractors and persons.

# SECTION 18 – TRADE SECRETS AND CONFIDENTIAL INFORMATION

18.1 Notwithstanding other definitions set forth in this Agreement, the term "Confidential Information" means all development and research manuals and records, market research, technical and other data. preparation. installation maintenance instructions or specifications relating directly to the Products and Equipment (except to the extent information as to any Product or Equipment purchased by Chick-fil-A from an independent supplier is known to the general public), the Ingredients or the Methods, all materials, information and data contained or otherwise set forth in the Manuals, Chick-fil-A's non-public Website(s) and intranet(s), information or computer systems, or otherwise distributed to the Operator (and, as applicable, the Operator-Owner) at a Chick-fil-A training program, seminar or workshop, and all other materials, information and data of Chick-fil-A treated by Chick-fil-A as confidential or proprietary, whether or not marked confidential, including, without limitation. any prototypes, developmental models or designs, test products The term "Trade Secrets" or equipment. means all Confidential Information that is either a trade secret of Chick-fil-A under the laws and decisions of the State of Georgia, or a trade secret of CFA Properties under the laws and decisions of the State of Delaware, including without limitation, the Methods, certain Ingredients (including without limitation the Chick-fil-A seasoning and seasoned coater), and all other non-public Intellectual Property. To the extent that applicable law mandates a definition of "trade secret" inconsistent with the foregoing definition, then the foregoing definition shall be construed in such a manner as to be consistent with the mandated definition under applicable law.

- 18.2 The Operator hereby acknowledges, agrees and warrants that:
- (a) during the Agreed Terms of the Businesses, the Operator (and, as applicable, the Operator-Owner) is likely to be given access to and to become acquainted with or aware of the Trade Secrets and certain Confidential Information:
- (b) the Operator understands that the Trade Secrets and Confidential Information were developed, designed and refined by Chick-fil-A at substantial expense, over long periods of time, and that they are secret, confidential and unique to the extent Chick-fil-A can make them such and that they all constitute the exclusive property of Chick-fil-A and/or CFA Properties; and
- (c) the restaurant business is highly competitive and, as a result, the publication, disclosure, transfer, release or use of the Trade Secrets or Confidential Information, in any manner, except as required or authorized in writing by Chick-fil-A or otherwise permitted hereunder, would cause significant, irreparable and long-term damage to Chick-fil-A and CFA Properties.
- 18.3 The Operator covenants, agrees and warrants that the Operator (and, as applicable, the Operator-Owner) will not, during any Agreed Term or at any time after termination of any Agreed Term, without the express prior written consent of Chick-fil-A, publish, disclose, transfer, access, release or divulge to any individual or entity, or use other than as Chick-fil-A expressly authorizes or directs in writing, any Trade Secrets.
- 18.4 The Operator covenants, agrees and warrants that the Operator (and, as applicable, the Operator-Owner) will not, during any Agreed Term or at any time during a period of two (2) years from the first date that no Agreed Term remains in effect hereunder, without the express prior written consent of Chick-fil-A, publish, disclose, transfer, access, release or divulge to any individual or entity,

or use other than as Chick-fil-A directs, any Confidential Information that does not otherwise constitute Trade Secrets.

18.5 The Operator agrees disclose promptly to Chick-fil-A any idea, concept, technique or material concerning the Products, Methods or the operation of the Business, including any advertising materials, that the Operator (or, as applicable, the Operator-Owner) or any of the Operator's employees create in the operation of the Business or using the assets of the Business, including relating to any aspect of the Products, the Methods or any Trade Secrets or Confidential Information (collectively, "Ideas"). Chick-fil-A or CFA Properties shall own all rights in any and all Ideas. Any copyrightable Ideas discovered or prepared by the Operator (or, as applicable, the Operator-Owner) are "works for hire" under the Copyright Act and Chick-fil-A or CFA Properties will be considered the author and owner of these copyrightable works. If Ideas do not qualify as works made for hire, by signing this Agreement, the Operator assigns to Chick-fil-A and CFA Properties ownership of any and all rights the Operator (and, as applicable, any Operator-Owner) may have, if any, in Ideas. Chick-fil-A and CFA Properties may use the Ideas and any other information provided by the Operator (and, as applicable, the Operator-Owner) in any manner deemed appropriate without compensation. Operator will, upon request, promptly execute applications, assignments, or other instruments that Chick-fil-A or CFA Properties deems necessary to apply for and obtain invention rights, patents, patent applications, letters patent, copyrights, trademarks, and reissues of any of these rights in the United States and foreign countries on Ideas and to confirm the assignment to Chick-fil-A or CFA Properties in this Section 18.5 of the sole and exclusive rights, title, and interest in and to the Operator's (and, as applicable, the Operator-Owner's) right in and to Ideas.

### **SECTION 19 – USE OF THE MARKS**

19.1 CFA Properties has granted Chick-fil-A a license to use and to sublicense others to use the Marks and the Intellectual Property owned by CFA Properties including, but not limited to, in the manner contemplated by this Agreement. The Operator agrees that all references in this Agreement regarding all rights and benefits of ownership and the use of the Marks and such other Intellectual Property are understood to run and inure, and it is understood and agreed that such rights and benefits will run and inure, to CFA Properties or Chick-fil-A, as applicable, or their respective successors in interest, as owner or licensee, as applicable.

19.2 The Operator specifically acknowledges and agrees that the Marks and all goodwill associated therewith in the United States of America and worldwide are the exclusive and valuable property of CFA Properties; that Chick-fil-A has the right to use, and to sublicense others to use, the Marks; and that any use of the Marks by the Operator is solely in the Operator's limited, non-exclusive role as a licensee of Chick-fil-A under this Agreement; and that any and all goodwill which might be deemed to have arisen or to arise in the future through the Operator's use of the Marks or other activities under this Agreement, inures directly and exclusively to the benefit of CFA Properties or Chick-fil-A, as applicable. The Operator shall not use the Marks in any manner, either directly or through any other person or entity, other than as specifically allowed by the terms hereof or as otherwise expressly approved or required by Chick-fil-A pursuant to the terms hereof. Chick-fil-A grants the Operator no other rights with respect to the Marks. The Operator further covenants and agrees that the Operator (and, as applicable, the Operator-Owner) will not take, nor knowingly permit, any action which will in any way prejudice or harm the Marks or ownership thereof, or Chick-fil-A's right to use and to license others to use the Marks.

- 19.3 Chick-fil-A shall have the right, in its sole and exclusive business judgment, to protect and defend the Marks at its own expense. The Operator agrees to cooperate with Chick-fil-A in the defense and protection of the Marks and shall promptly and fully advise Chick-fil-A of all knowledge the Operator has concerning any use of a trade name, trademark or other mark that may infringe upon any of the Marks.
- 19.4 Upon termination of this Agreement with respect to all of the Businesses, for whatever reason, the Operator shall abandon at once any and all use of the Marks for any purpose whatsoever.

### **SECTION 20 – COMPETITION**

- 20.1 The Operator covenants, agrees and warrants that during any Agreed Term, the Operator (and, as applicable, the Operator-Owner) will not own or be employed or engaged by any individual or entity as a manager, operator or supervisory employee of any other fast food or quick-service restaurant(s) located at or within five (5) miles of any Site under this Agreement; provided, however, nothing in this Agreement shall be construed to prohibit the Operator (or, as applicable, the Operator-Owner) from being employed in the operation of the Businesses or owning the Operator if an entity.
- 20.2 The Operator covenants. agrees and warrants that for a continuous period of one (1) year from the first date that no Agreed Term remains in effect hereunder the Operator (and, as applicable, the Operator-Owner) will not own or otherwise be employed or engaged by any individual or entity as a manager, operator or supervisory employee of any fast food or quick-service restaurant(s) located at or within five (5) miles of any Site under this Agreement, other than another Restaurant under an effective franchise agreement with Chick-fil-A. The Operator acknowledges and agrees that, by reason of Chick-fil-A's investment of time and money to develop the System and in the Operator's

- receipt of training, the Operator (and, as applicable, the Operator-Owner) has obtained and possesses specialized skills, information and abilities regarding Chick-fil-A, the operation of a Restaurant and the System as a result of entering into this Agreement and thereafter becoming trained to be and being an Operator hereunder.
- 20.3 Operator The further covenants, agrees and warrants that the Operator (and, as applicable, the Operator-Owner) have the skill and/or experience necessary to earn a living in a business or job other than the operation of a Restaurant or a similar establishment, and that the Operator (and, as applicable, the Operator-Owner) would not be prevented or prohibited from being employed and earning a living upon termination of this Agreement if the Operator (and, as applicable, the Operator-Owner) were prohibited from engaging in a business competitive with Chick-fil-A as set forth above.
- 20.4 If any court or other tribunal having jurisdiction to determine the validity or enforceability of any provision contained in this Section 20 determines that it would be invalid or unenforceable as written, in whole or in part, then the provisions of this Section 20 may and should be modified to the extent or in the manner as is necessary in order for those provisions to be valid and enforceable to the greatest extent possible.

# SECTION 21 – TRANSFERABILITY OF INTEREST

21.1 If the Operator is an individual and a signatory to this Agreement in his or her individual capacity, Chick-fil-A may allow the Operator to assign this Agreement to a single corporation, limited liability company or other form of business entity then approved by Chick-fil-A, if the Operator makes a written request to Chick-fil-A and complies with all of the provisions of this Section 21. The Operator acknowledges, agrees and warrants that Chick-fil-A's consent to any proposed transfer shall

be in Chick-fil-A's sole and exclusive business judgment and as such Chick-fil-A may refuse to consent for any reason whatsoever, and Chick-fil-A's consent shall otherwise be conditioned on the Operator meeting Chick-fil-A's then current requirements, which may include without limitation all or any of the following:

- (a) The proposed transferee business entity must be newly organized, without prior business activities, and must have organizational documents that clearly state that its activities are confined exclusively to the operation of franchised Chick-fil-A restaurant businesses.
- (b) The name of the proposed transferee business entity must not contain any of the Marks including, without limitation, the term "Chick-fil-A®" or "CFA", or any other component(s) or derivative(s) of Chick-fil-A's Marks (including, without limitation, the term "Chick" or "fil"), as part of any entity name or other legal name of the proposed transferee business entity or with any prefix, suffix or other modifying words, terms, designs or symbols. The name of the proposed transferee business entity must not contain any derogatory or non-professional terms.
- (c) The Operator (and as applicable after any approved assignment, the Operator-Owner) must own and control 100% of the ownership interests in the proposed transferee business entity and act (i) as the sole director and principal executive officer of a corporation, or (ii) the sole member (of a member-managed limited liability company) or sole member and manager (of a managermanaged limited liability company) and principal executive officer, if applicable. The Operator (and as applicable after any approved assignment, the Operator-Owner) and the proposed transferee business entity must, jointly and severally, agree not to permit the issuance of any equity interests in the proposed transferee business entity to any person or entity other than the Operator (and as

applicable after any approved assignment, the Operator-Owner), or to make, directly or indirectly, voluntarily or involuntarily, any direct or indirect subsequent pledge, sale, assignment, encumbrance, gift, transfer or hypothecation of any legal or beneficial equity interest in the proposed transferee business entity, this Agreement or any interest in the Businesses, or any right or obligations thereunder, either voluntarily or involuntarily, or by operation of law.

- certificate (d) The ofincorporation. by-laws, certificate of formation, operating or limited liability company agreement and other formation and organizational documents of the proposed transferee business entity, must recite in a form satisfactory to Chick-fil-A that the issuance and transfer of any securities is restricted by the terms of this Agreement, including this Section 21.
- (e) Each stock certificate. certificate of membership interest or other equity interest must contain and conspicuously display a statement in a form satisfactory to Chick-fil-A that it is held subject to, and that further assignment, transfer, gift, pledge or hypothecation thereof is subject to, all restrictions imposed upon assignment by this Agreement. In addition, the organizational documents of the proposed transferee business entity must provide that further assignments, transfers, gifts, pledges or hypothecations of the equity interests are prohibited and otherwise subject to all restrictions imposed upon assignments and transfers in this Agreement.
- (f) The Operator shall execute and deliver an Assignment and Consent to Assignment, in the form prescribed by Chickfil-A (the "Assignment").
- (g) Under the Assignment, the Operator (and as applicable, the Operator-Owner) must agree to continue to be personally bound by, and personally liable for the breach

- of, each and every term and condition of this Agreement. Additionally, the Operator (and as applicable, the Operator-Owner) must guarantee the full and faithful performance by the proposed transferee business entity under this Agreement.
- (h) Under the Assignment, the proposed transferee business entity must agree to be bound by all of the provisions of this Agreement and to assume and discharge all of the Operator's obligations hereunder.
- (i) The Operator must provide Chick-fil-A with copies of all governing documents of the proposed transferee business entity (e.g., certificate of incorporation or organization, by-laws, stock certificates, operating agreement, membership certificates (if any), etc.) which must be reasonably satisfactory to Chick-fil-A in its sole and exclusive business judgment. The Operator will provide Chick-fil-A with copies of all such governing documents within 30 days following any request.
- (j) The Operator must maintain the transferee business entity in good standing in the jurisdiction of its formation, and if applicable, also as a foreign business entity in the state in which the Business is located. The Operator will provide Chick-fil-A with evidence of good standing and legal existence within 30 days following any request.
- Under the Assignment, and after any approved assignment during the remaining Agreed Term for any Business, the Operator-Owner shall continue to devote his or her full time and personal best efforts to operating the Business to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's operating standards and image in the community where the Business is located and in the nation as a whole, and to diligently develop and promote personally the reputation and the goodwill of the Business, the Marks and Chick-fil-A.
- 21.2 Except expressly authorized and provided for above in this Section 21, this Agreement is not assignable or transferable in whole or in part by the Operator as applicable, the Operator-Owner, voluntarily or involuntary, including by will, trust or other instrument, by operation of law or otherwise. Accordingly, except as set forth above, the Operator (and, as applicable, the Operator-Owner) may not pledge, sell, assign, encumber, gift, transfer or hypothecate, directly or indirectly, in whole or in part, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law, this Agreement nor any legal or beneficial interest in this Agreement, the Businesses, the Sites or the approved transferee business entity, to any person or entity, and the Operator (and, as applicable, the Operator-Owner) further may not assign the Operator's estate or interest in or sublet the Sites or the Businesses. proposed pledge, sale, assignment, encumbrance, gift, transfer or hypothecation, directly or indirectly, in whole or in part, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law otherwise, of this Agreement, Businesses, the Sites or any interest in any approved transferee business entity shall be made or of any force and effect without Chickfil-A's written consent and the Operator' full and strict compliance with and performance of all the terms, conditions, representations, warranties, covenants and agreements of this Section 21 and Section 26.
- 21.3 At all times during the term of this Agreement, this Agreement, including any attached Lease(s) and any attached Concession Sublicense Agreement(s) for any Captive Venue Unit(s), and all legal, beneficial or equity interest in this Agreement, any attached Lease(s) and any attached Concession Sublicense Agreement(s) for any Captive Venue Unit(s), the Businesses and their operations, and the Sites must be in the name of the Operator including, if applicable, any transferee business entity that is approved by Chick-fil-A pursuant to the terms, conditions,

representations, warranties, covenants and agreements of this Section 21 and Section 26 and expressly appointed and named by Chickfil-A as the franchised Operator under this Agreement. Failure to comply with this Section 21 is a default of this Agreement and shall be grounds for immediate termination of this Agreement without opportunity to cure under Section 24.

21.4 Chick-fil-A shall have the right to transfer or assign this Agreement or any part of its rights or obligations under this Agreement to any person or entity, at any time, in its sole and exclusive business judgment, and the benefits and obligations of Chick-fil-A hereunder shall inure to and be binding upon any such assigns. The Operator further acknowledges that Chick-fil-A can sell its assets, sell securities in a public offering or in a private placement, merge with, acquire, or be acquired by another person or entity, or undertake a refinancing, recapitalization, leveraged buy-out, or other economic or financial restructuring, without restriction and without affecting the Operator's obligations under this Agreement. The Operator specifically waives any claims, demands, or damages against Chick-fil-A and its affiliates, and their respective officers, directors, shareholders and employees, arising from or related to any transfer or other restructuring or reorganization Chick-fil-A or its affiliates may accomplish.

### **SECTION 22 – REMEDIES**

22.1 The Operator, and as applicable, the Operator-Owner, acknowledge, agree and warrant that any unauthorized disclosure or misuse of the Trade Secrets and/or the Confidential Information or the Marks, failure of the Operator to vacate and permit the possession of the Site by Chick-fil-A upon termination or expiration of this Agreement, or other breach of the Operator's obligations under Sections 18, 19, 20, 21, 23, 24.5 or 24.6 of this Agreement would result in irreparable damage and harm to Chick-fil-A that could not be adequately compensated by

money damages or other remedy at law. Accordingly, in the event of such unauthorized disclosure or misuse by the Operator (or, as applicable, the Operator-Owner) of the Trade Secrets, the Confidential Information or the Marks, or the failure of the Operator to vacate and permit the possession of the Site by Chickfil-A or, at Chick-fil-A's election, a new authorized Operator upon termination or expiration of this Agreement, or other breach of the Operator's obligations under Sections 18, 19, 20, 21, 23, 24.5 or 24.6, Chick-fil-A shall be entitled, if it so elects, in addition to any other remedies available to it, to immediate equitable relief therefor, including without limitation a temporary restraining order or preliminary injunction which may include an order for specific performance. Further, if Chick-fil-A brings such an action for equitable relief, the Operator, and, as applicable, the Operator-Owner, hereby waive the defense that Chick-fil-A has an adequate remedy at law.

- shall be deemed to limit Chick-fil-A's remedies at law or in equity for any breach by the Operator of any provision of this Agreement. Furthermore, nothing in this Section 22 or otherwise contained in this Agreement shall limit, abridge or modify the rights of Chick-fil-A or CFA Properties in and to the Trade Secrets and the Confidential Information under any applicable trade secret, trademark, patent, unfair competition or other law of any state or of the United States.
- 22.3 The Operator, and. applicable, the Operator-Owner, agree that in the event the enforceability of any of Sections 18, 19, 20 or 21 above (the "covenants") contained in this Agreement is (are) the subject of a legal dispute that does not initially result in an injunction to prevent the Operator's, and, as applicable, the Operator-Owner's breach or violation of any such covenants, but that does ultimately result in a decision by a court of competent jurisdiction that the covenant(s) is (are) enforceable, the time periods of such covenant(s) shall be deemed tolled upon the

filing of the lawsuit until the dispute is finally resolved and all periods of appeal have expired. Nothing above changes that the Operator, and, as applicable, the Operator-Owner, shall otherwise be required to comply with their respective obligations under this Agreement with regard to such restrictions during the time periods within which any tolling of such covenant(s) occurs.

### SECTION 23 – RESTRICTIONS DEEMED REASONABLE

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chickfil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given, not based representations or statements of any kind made by any agent or representative of Chick-fil-A as to the legal or business consequences of this Agreement, but after the Operator has obtained all professional advice necessary for the Operator's full understanding of the consequences hereof.

### **SECTION 24 – TERMINATION**

- 24.1 Notwithstanding any other remedies contained in this Agreement, Chickfil-A, in the exercise of its sole and exclusive business judgment, may terminate this Agreement as to one or more or all of the Businesses immediately upon giving notice thereof, without any further obligation or liability to the Operator, if any one or more of the following events or circumstances should occur with respect to the Operator (or, as applicable, the Operator-Owner), or any one or more of the Businesses:
- (a) the Operator (or, as applicable, the Operator-Owner) or any of the Operator's employees commits an act or engages in public conduct which, in the exercise of Chick-fil-A's sole and exclusive business judgment, subjects Chick-fil-A, the Restaurants, the Marks, or the System to public scandal or ridicule or otherwise reflects materially and unfavorably upon Chick-fil-A, the Restaurants, the Marks, or the System;
- Operator (b) the breaches, threatens to breach or fails to perform as specified in this Agreement any duty or obligation of the Operator pursuant to the terms of this Agreement, including any attached Lease(s), any applicable Prime Lease, Ground Lease, Title Documents, any attached Concession Sublicense Agreements and its attached Concession Agreement (and any applicable Prime Lease, Ground Lease or Title Documents) for any Captive Venue Unit(s), any Food Truck License and Sublease Agreement and its attached Food Truck Lease, the Manuals, the Guidelines, or as may be required by any other operating standard or policy, including the Operator's failure to pay to Chick-fil-A any required payment due under this Agreement or any other agreement between Chick-fil-A and the Operator, including without limitation the payments set forth in Section 14 above, on the date such payment is due;

- (c) the business of Chick-fil-A is discontinued;
- (d) the Operator (or, as applicable, the Operator-Owner) commits an act of fraud, embezzlement or theft against Chick-fil-A, its Suppliers, employees or agents, or intentionally underreports or understates Gross Receipts to Chick-fil-A;
- (e) the Operator or, as applicable, the Operator-Owner files, or consents by answer or otherwise to the filing against the Operator or, as applicable, the Operator-Owner of, a petition for relief or any other petition in bankruptcy, or a petition to take advantage of any bankruptcy or insolvency law of any jurisdiction;
- (f) the Operator or, as applicable, the Operator-Owner makes a general assignment for the benefit of creditors or consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of himself/herself or of any substantial part of the Operator's or, as applicable, the Operator-Owner's properties;
- (g) the Operator or, as applicable, the Operator-Owner is adjudicated or becomes insolvent:
- a court or other governmental (h) agency of competent jurisdiction enters an order appointing a custodian, receiver or trustee, or an officer with similar powers, with respect to the Operator or any substantial part of the Operator's (or, as applicable, the Operator-Owner's) properties; or an order for relief is entered in any case for the Operator (or, as applicable, the Operator-Owner) to take advantage of any bankruptcy or insolvency law of any jurisdiction, relative to the Operator (or, as applicable, the Operator-Owner); or a petition for such relief is filed against the Operator (or, as applicable, the Operator-Owner) and not dismissed or stayed within sixty (60) calendar days;
- (i) material failure to comply with the Guidelines, including the Manuals, the

- Methods, the Minimum Standards or any of Chick-fil-A's other then-current policies, procedures, programs, and other standards and specifications, including, without limitation, those issued pursuant to Sections 12 and 14 above;
- (j) the Operator (or, as applicable, the Operator-Owner) fails to participate in or otherwise successfully complete the initial training program provided pursuant to Section 16 as determined by Chickfil-A in its sole and exclusive business judgment;
- (k) the Operator (or, as applicable, the Operator-Owner) violates or otherwise fails to comply with the in-term covenant against competition set forth in Section 20;
- (l) the Operator opens any Business on a Sunday or on Christmas Day;
- (m) if the Operator (or, as applicable, the Operator-Owner) or anyone acting on either the Operator's or the Operator-Owner's behalf, interest or direction purports to transfer or assign this Agreement or any rights or obligations under this Agreement to any third-party without Chick-fil-A's approval or otherwise meeting all of the terms, conditions and requirements set forth in Sections 21 and 26:
- (n) continuance, in whole or in part, of the operation of any Business or of the license granted to the Operator under this Agreement, is frustrated in purpose or materially impaired by any national, federal, state or local law, statute, ruling, ordinance or regulation, or interpretation of any of the above (collectively a "Law"), or by the actions of any civil or military authority purporting to act under any Law, or by acts of God, war or civil disorders, or by the existence or declaration of a pandemic or epidemic, or by labor union activity; or

(o) any other event occurs which under applicable law is grounds for terminating this Agreement.

The Operator acknowledges and agrees that, if any one or more of the foregoing events or circumstances described in this Section 24.1 above do occur with respect to the Operator (or, as applicable, the Operator-Owner), or any one or more of the Businesses, such event or circumstance shall constitute a material breach of, and a material default under, this Agreement and violate the essence of the Operator's obligations under this Agreement and, without prejudice to any other rights or remedies at law or in equity, Chickfil-A shall have the right to terminate this Agreement as to one or more or all of the Businesses pursuant to the terms set forth above.

- 24.2 Either Chick-fil-A or the Operator, in the exercise of their respective sole business judgment, may terminate this Agreement as to one or more of the Businesses, without cause, upon thirty (30) days' prior written notice to the other; provided however, in the event this Agreement is terminated by the Operator pursuant to this Section 24.2, the effective date of such termination shall be the last day of any given calendar month immediately following the thirty (30) day notice period or such earlier date as agreed upon by the parties in writing.
- 24.3 Chick-fil-A, in the exercise of its sole and exclusive business judgment, may terminate this Agreement as to one or more of the Businesses, without cause, immediately upon giving written notice to the Operator and paying him for each terminated Business the greater of: (i) One Thousand and No/100 Dollars (\$1,000.00); or (ii) one-twelfth (1/12<sup>th)</sup> of the total amount of the Base Profit and Additional Profit paid or to be paid to the Operator for the twelve (12) full calendar immediately preceding months termination (or, if the Operator actually operated such Business for fewer than twelve (12) full calendar months immediately

preceding such termination, then the total amount of the Base Profit paid or to be paid to the Operator for such lesser period of actual operation divided by the number of full calendar months contained in such lesser period), as liquidated damages and not as a penalty, such amount being considered by both Chick-fil-A and the Operator to be a reasonable pre-estimate of the Operator's probable monetary losses under this Agreement, if any, which are difficult or impossible to calculate at the time of the execution of this Agreement. Such liquidated damages shall be deemed in full accord and satisfaction of any rights or claim which the Operator may have against Chick-fil-A arising out of or relating to such termination.

- 24.4 During either the period of time prior to the Commencement Date or the ninety (90) day period following the Commencement Date for the Initial Business, Chick-fil-A shall have the right and option to terminate this Agreement, without cause and for any reason, or no reason, immediately upon giving written notice to the Operator, and without payment of any consideration whatsoever.
- 24.5 If this Agreement terminated under one of Sections 24.1 through 24.4 or otherwise terminates or expires, then the Lease or as applicable the Concession Sublicense Agreement for the applicable Site shall also immediately and automatically terminate and expire effective as of the effective date of termination or expiration of this Agreement, and Chick-fil-A shall have the right to enter upon and take possession of the Site of the terminated Business without further formality and without the necessity of any court action, dispossessory proceeding, or further notice or legal proceedings whatsoever. The Operator agrees to vacate the Site of such terminated Business immediately upon the termination or expiration of this Agreement and/or the accompanying Lease or Concession Sublicense Agreement for such Site, and to permit the peaceable possession of the Site by Chick-fil-A or, at Chick-fil-A's election, a new

authorized Operator. If any applicable law or rule of any jurisdiction is deemed to require a greater notice of the termination of or election not to renew this Agreement, or the taking of some other action with respect to the termination or election not to renew than is required in this Agreement, the prior notice or other action required by law or rule shall be substituted for the notice or other action required in this Agreement provided that the jurisdictional and other requirements of any such law or rule are met independently and without reference to this Section 24.5.

- 24.6 Upon the normal expiration of the Agreed Term of a particular Business, or upon the termination of this Agreement as to a particular Business for any reason, the Operator shall, with respect to such Business:
- (a) immediately return to Chickfil-A all of the Equipment;
- (b) immediately pay Chick-fil-A the full amount of all sums due under this Agreement;
- (c) immediately cease to communicate, divulge, use or access the Trade Secrets, the Confidential Information, the Marks, "Be Our Guest Cards", any confusingly similar names, marks, systems, insignia, symbols or other rights, procedures or methods or any other Intellectual Property;
- if Businesses (d) all are terminated, immediately return the Manuals, and all other manuals, marketing materials (including without limitation, all "Be Our Guest Cards" in the Operator's possession), plans and specifications, designs, records, data, samples, models, programs, handbooks, codes, passwords or drawings relating to the Products, the Ingredients, the Guidelines, the Methods, the Minimum Standards, any other Intellectual Property or otherwise touching or concerning the operation of the Businesses; and
- (e) take such actions as may be necessary to terminate any local bank account(s), execute and deliver any and all

documentation relating to the termination of any other banking arrangement, credit card processing agreements, third party delivery agreements or any other arrangements established by the Operator pursuant to Section 14.12 hereof and to pay or otherwise satisfy all remaining fees and expenses accrued or anticipated to accrue in connection therewith through the bank account termination date.

- 24.7 Following the normal expiration of the Agreed Term, or following the termination of this Agreement for any reason, as to all the Businesses, Chick-fil-A shall repay to the Operator the working capital deposit paid by the Operator to Chick-fil-A pursuant to Section 3 above, less any expenses or then-known losses incurred by or imposed upon Chick-fil-A for or on account of the Businesses that should have been but were not paid or were paid but should not have been paid by the Operator. Chick-fil-A will make such payment to the Operator within such period of time following the expiration of the Agreed Terms, or the termination of all the Businesses as Chick-fil-A reasonably deems necessary or appropriate to determine the amount of all deductions, if any, from the repayment of such working capital deposit.
- 24.8 The obligations of the Operator, as well as the rights of Chick-fil-A, under Sections 5, 14, 15, 18 through 24 (inclusive), 26, 27 and 28 shall survive any expiration, termination or other cancellation of this Agreement.

### SECTION 25 – FRANCHISE RELATIONSHIP

25.1 The relationship of the parties created pursuant to this Agreement is intended by each party to this Agreement to be and is that of a franchise between Chick-fil-A and the Operator, who is a separate and independent business owner, whether a person or entity, and neither party (nor any of their respective employees, agents, or representatives) shall incur any claim, debt, liability or obligation, other than as specifically set forth in this

Agreement, to any person or entity, including without limitation the other party, for any action or omission undertaken pursuant to or as a result of this Agreement or under any other circumstances. The parties acknowledge and agree that the creation of the above described relationship and each party's respective ability to perform and to be legally recognized as being in and having the relationship as set forth above and not another during the term of this Agreement is part of the essence and a principal purpose of this Agreement.

Nothing in this Agreement makes or shall be deemed to make in law or fact the Operator (or any individual whose salary, wages or other compensation was or is to be paid by the Operator) a general or special agent, partner, legal representative, fiduciary, joint venturer, joint employer, co-employer or employee with or of Chick-fil-A. In all public records in the Operator's relationship with all other persons or entities, and in any document, the Operator agrees to indicate clearly the independent ownership and operation by the Operator of the Businesses. The Operator shall not make any express or implied agreements, warranties, guarantees or representations or incur any debt or obligation in Chick-fil-A's name or on its behalf or represent that the relationship of the parties hereto is anything other than that of a franchisor and franchisee who are separate and independent businesses. Chick-fil-A will not be obligated by or have any liability under any agreements made by the Operator with any third party or for any representations made by the Operator to any third party. The Operator shall, upon commencement of the Operator's duties at the Site of any Business and periodically thereafter, inform each employee that Chickfil-A is not such employee's employer. The Operator further agrees to hold itself out to the public as a separate and independent business owner operating the Businesses pursuant to a franchise with Chick-fil-A. . The Operator agrees to take such affirmative action as may be necessary to do so, including with regard to signage, forms, solicitations, business cards,

stationery, advertising, policies, handbooks, third-party communications and other materials.

- Although Chick-fil-A retains the right to establish and modify the System and Minimum Standards, the Operator has and shall retain the sole responsibility for and authority control the day-to-day management and operation of the Businesses and implementing and maintaining the Manuals and the Minimum Standards at the Businesses. The Operator further acknowledges and agrees, that the various standards, requirements, specifications and procedures of the System, whether set forth in Manuals. Minimum Standards the otherwise, do not directly or indirectly constitute, suggest, infer or imply that Chickfil-A controls or has the authority or right to control any aspect or element of the day-to-day operations of the Businesses, but only constitute standards the Operator must adhere to when exercising Operator's own sole control of the day-to-day operations of the Businesses.
- (c) Chick-fil-A and the Operator recognize and agree that Operator's employees are exclusively employed and will remain exclusively employed at all times during the Term of this Agreement by the Operator, and Chick-fil-A does not and will not employ, coemploy or jointly employ Operator's employees [delete - at the Site], and does not and will not control or have the authority or right to directly or indirectly control labor or employment matters for the Operator and that the Operator, and not Chick-fil-A, is solely responsible for controlling and has the sole authority and right to control the terms and conditions of employment for the Businesses and the Operator's employees, including but limited to hiring, determining compensation and benefits for, establishing schedules and employment duties for, training, managing and supervising, promoting, disciplining, terminating, paying all wages, benefits and employee-related liabilities for, determining staffing levels, tasks to be

performed and workplace health and safety rules for such employees.

- 25.2 The Operator and Chick-fil-A acknowledge that any covenants or other duties imposed upon the Operator by this Agreement are not intended to control or otherwise affect the time, manner or method of the Operator's day-to-day operation of the Businesses but rather to ensure that: (i) the image of the Businesses, as ultimately seen and judged by its customers, is as positive as possible and therefore such that the Businesses can be operated for the greatest mutual benefit of the Operator and Chick-fil-A; (ii) the Trade Secrets, the Confidential Information and other proprietary rights of Chick-fil-A and CFA Properties are adequately protected; and (iii) all Minimum Standards are maintained in order to ensure that all customers receive a consistent brand experience, and the Operator has the capability to meet and be in full compliance with Chick-fil-A's food safety and product quality standards.
- The Operator acknowledges 25.3 the Operator has conducted independent investigation of the Businesses contemplated by this Agreement and recognizes that such Businesses involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person. Chick-fil-A expressly disclaims the making of, and the Operator acknowledges that the Operator has not received, any warranty, representation, claim or guarantee, express or implied, as to the potential volume, profits, earnings or success of the Businesses contemplated by this Agreement.

### SECTION 26 – REPRESENTATIONS AND WARRANTIES

26.1 In order to induce the Operator to enter into this Agreement, Chick-fil-A hereby represents, warrants and agrees that:

- (a) Chick-fil-A has the full power, authority, ability and the legal right to grant the rights, licenses and privileges conveyed to the Operator in this Agreement;
- (b) to the best of Chick-fil-A's knowledge, the Operator's operation of the Businesses pursuant to this Agreement shall not infringe upon any proprietary right of any person or entity not a party to this Agreement; and
- (c) to the best of Chick-fil-A's knowledge, there are no options, agreements or other licenses of any kind relating to the Businesses which would materially and adversely affect any right of the Operator under or pursuant to this Agreement.
- 26.2 In order to induce Chick-fil-A to enter into this Agreement, the Operator hereby acknowledges, represents, warrants and agrees that:
- (a) the Operator has the full power, authority, ability and the legal right to execute, deliver and perform all provisions of this Agreement;
- (b) neither the execution, delivery nor performance of this Agreement or any other agreements contemplated by this Agreement by the Operator will conflict with, or result in a breach of any term or provision of any indenture, mortgage, deed of trust, noncompetition covenant, or other contract or agreement to which the Operator is a party or by which the Operator is bound, or breach any order, writ, injunction or decree of any court, administrative agency or governmental body;
- (c) one of the foundations of the Chick-fil-A System is Chick-fil-A's right and ability to select and have only the most qualified, approved individuals personally operate their respective Chick-fil-A restaurant businesses (either directly or through an approved entity) devoting full time and personal best efforts to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's operating

- standards and image in the community in which each of their Chick-fil-A restaurant businesses is located and in the nation as a whole, and to diligently develop and personally promote the reputation and the goodwill of each of their Chick-fil-A restaurant businesses, the Marks, Chick-fil-A and the System;
- (d) Chick-fil-A's operator selection and transfer approval processes and determinations, including without limitation the application of the processes to the Operator (or, as applicable, the Operator-Owner) and others under or in connection with this Agreement, whether as part of the initial Operator selection process, the consideration and award of the Business or the rights to operate Additional Businesses or different franchises, or as otherwise may be required under this Agreement or by operation of law, are within the sole and exclusive business judgment of Chick-fil-A and may be exercised and made for any reason whatsoever, including illustration Chick-fil-A's consideration of the following qualification and selection criteria: (i) work experience and aptitude; (ii) financial background and creditworthiness; (iii) character, including whether the Operator-candidate has good moral character pursuant to Chick-fil-A's then current criteria; (iv) ability to devote full-time and personal best efforts in operating the franchised business; (v) existing residency or ability to establish legal residency in the locality of the franchised business; (vi) the existence or absence of conflicting interests; (vii) no known superior or equal candidates available for the same franchised business opportunity; (viii) ability and eligibility to attend and successfully complete all required, then-current initial training; (ix) if an existing operator or operator-owner, the existence or absence of defaults and eligibility for the award of additional businesses pursuant to Chick-fil-A's then current policies and procedures; and (x) the operator-candidate otherwise meets Chick-fil-A's then-current standards and criteria for new franchisees and such other operator selection conditions and requirements

- as Chick-fil-A then applies in the case of an application for a new franchisee to operate a franchised Chick-fil-A restaurant business;
- the franchise that is the subject of this Agreement and this Agreement itself are offered and granted by Chick-fil-A to the individual Operator personally who is a signatory below, are offered and granted at the conclusion of Chick-fil-A's operator selection process and in reliance on such individual's personal qualifications, experience, aptitude and the other qualifications and selection criteria as described in Section 26.2(c) above, as evaluated by Chick-fil-A, as well as such individual's personal commitment as the Operator (or, as applicable, the Operator-Owner) to devote his or her full time and personal best efforts to operating the Business(es) to attempt to achieve the highest sales and profits possible, and to diligently develop and personally promote the reputation and the goodwill of the Business, the Marks, the System and Chick-fil-A, and, except as expressly provided in Section 21 above, may not be accepted by any other person, heir, successor, partnership, corporation, limited liability company or other entity, or transferred by assignment, will or operation of law;
- (f) the Operator (or, as applicable, the Operator-Owner) shall personally take all such actions as are necessary to operate the Businesses as contemplated in this Agreement and otherwise to comply fully with the Operator's duties and obligations under this Agreement;
- (g) upon the expiration or termination of this Agreement as to any Business, the Operator will cooperate in making a transition of such Business and the Site for such Business to Chick-fil-A or, at Chick-fil-A's election, a new Operator thereof, so as to minimize damage to the Restaurant, the Marks and the System; and
- (h) the Operator shall not make any untrue statements or engage in any unlawful acts which may be injurious to the

Business, the Marks, Chick-fil-A or the System.

#### **SECTION 27 – INDEMNIFICATION**

(a) If Chick-fil-A, or a subsequent Operator of any Business or a like business at the Site is subjected to any claim, demand or penalty or becomes a party to any suit or other judicial or administrative proceeding by reason of (i) any claimed act or omission by the Operator or the Operator's agents, contractors or employees, (ii) any claimed violation of any law or ordinance by the Operator or the Operator's agents, contractors or employees, (iii) any damages allegedly resulting from a breach by the Operator of this Agreement, including any attached Lease(s) or Concession Sublicense Agreement(s) or Food Truck License and Sublease Agreement(s) or the Operator's obligations under Section 4 hereof, (iv) any damages allegedly resulting from a willful misrepresentation by the Operator or Operator's agents, contractors the employees to Chick-fil-A, or (v) any personal injury, death or otherwise, allegedly caused by or resulting from the negligent or intentional action or misfeasance of the Operator or the Operator's employees, agents, contractors, invitees or customers, then the Operator shall indemnify and hold Chick-fil-A, and any subsequent Operator of the Business or a like business at the Site harmless against all judgments, settlements, penalties, expenses, attorneys' fees, court costs and other costs of litigation or administrative proceedings incurred by or imposed on Chick-fil-A, the Business, the like business or the subsequent Operator of the Business. At the election of Chick-fil-A, or a subsequent Operator of the Business or like business at the Site, the Operator shall also defend Chick-fil-A, the Business and such subsequent Operator of the Business or like business in any action or suit in which a plaintiff claims or seeks damages or other award of the type listed above, subject to the right of Chick-fil-A, or the subsequent Operator of the Business or like business at the Site to approve counsel selected by the Operator and the conduct and resolution of any such litigation.

- (b) The parties expressly understand and agree that the covenants, agreements and services to be rendered and performed by the Operator under this Section 27 will survive any termination or expiration of this Agreement, whether voluntary or involuntary, with or without cause, and are special, unique, and of an extraordinary character.
- (c) The Operator's obligations under this section will apply with respect to, among other things, the Business, the Site, the Equipment, the Leasehold Improvements, in and on the Site, and any personal property of any person or entity, any personal injury or death, any claim, demand or penalty, and any suit or other judicial or administrative proceeding arising out of or relating to or in connection with the Site, the Equipment, the Leasehold Improvements, or this Agreement, as applicable, all of which will be the sole and exclusive responsibility of the Operator. This section is not intended to and does not convey any benefits to any third party and does not prevent Operator the from seeking indemnification from another third party whose actions, or the actions of the third party's employee, were the source of any injury, damage or loss.

### **SECTION 28 – GENERAL PROVISIONS**

28.1 All notices provided for in this Agreement shall be deemed given on the day of hand-delivery or overnight delivery or three (3) days after being sent by registered or certified mail, if sent from the United States, or by the equivalent thereof if sent from any other country or jurisdiction, return receipt requested, addressed to the party to be served at the following address:

If to Chick-fil-A: Chick-fil-A, Inc. 5200 Buffington Road Atlanta, Georgia 30349-2998 Attn: Legal Department - Notices

If to the Operator: at the address set forth on the signature page

Or to such other address as may be designated by such party in a written notice to the other party.

- 28.2 This Agreement may not be amended, supplemented or otherwise modified orally or by any course of dealing or performance and shall only be deemed amended, supplemented or otherwise modified by a further agreement in writing duly executed and delivered by both parties to this Agreement.
- 28.3 No failure by either party to this Agreement, at any time, or from time to time, to enforce the strict keeping and performance of any term or condition of this Agreement, nor any action or course of dealing or performance by either party not consistent with the terms and conditions hereof, shall constitute a waiver of any such, or any other, term or condition at any future time and shall not prevent such party from insisting on the strict keeping and performance of such, and all other, terms and conditions at the same and all later times.
- 28.4 Should a provision of this Agreement require judicial interpretation, it is agreed that the court interpreting or construing said provision shall not apply the assumption that the terms hereof shall be more strictly construed against the party preparing this Agreement, it being acknowledged that each party (i) has obtained all professional advice that such party deems necessary for the Operator's full understanding of consequences hereof and (ii) thereafter voluntarily executed and entered into this Agreement.
- 28.5 Each and every provision of this Agreement is severable, and invalidity of one or more provisions shall not, in any way,

affect the validity of this Agreement or any other provision hereof.

- 28.6 This Agreement, including Sublicense Concession Lease(s), Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all schedules. exhibits. documents. information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; no other representations have induced the Operator to sign this Agreement except that the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). No representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD were made by either party and none shall have any effect with reference to this Agreement. No officer, employee, or other servant or agent of Chick-fil-A is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 28.7 This Agreement shall not become valid against either party to this Agreement until it has been executed by the Operator and accepted and executed by Chickfil-A in the State of Georgia. TIME IS OF THE ESSENCE OF THIS AGREEMENT.
- 28.8 The Operator shall comply, and assist Chick-fil-A to the fullest extent possible, in Chick-fil-A's efforts to comply with Anti-Terrorism Laws (as defined below). The Operator certifies, represents, and

warrants that neither the Operator (or, as applicable, the Operator-Owner) nor the Operator's (or, as applicable, the Operator-Owner's) property or interests is subject to being blocked under, and that they otherwise are not in violation of, any of the Anti-Terrorism Laws of the United States. "Anti-Terrorism Laws of the United States" means Executive Order 13224, issued by the President of the United States, the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act (USA PATRIOT Act) of 2001 (Public Law 107 56), and all other present and future federal, state, and local laws, ordinances, regulations, policies, lists, and other requirements of any governmental authority, addressing or in any way relating to terrorist acts and/or acts of war or related to individuals and entities who conspire to commit acts of terror against any persons, entities or government, or prohibiting corrupt business practices, money laundering or support of persons or entities who conspire to commit acts of terror against any person or government. Any violation of the Anti-Terrorism Laws by the Operator (or, as applicable, the Operator-Owner), or any blocking of the Operator's (or, as applicable, the Operator-Owner's) assets under the Anti-Terrorism Laws, will constitute a material breach and good cause for immediate termination of this Agreement. The above provisions of this section constitute continuing representations and warranties, and the Operator shall notify us immediately in writing of the occurrence of any event or the development of any circumstance that might render the above representation and warranty false, inaccurate or misleading.

28.9 This Agreement is made and takes effect when accepted and executed by Chick-fil-A in the State of Georgia. All rights, duties and obligations of the parties to this Agreement arising out of or relating to the subject matter of this Agreement shall be governed, construed, interpreted and enforced solely under the laws and decisions of the State

of Georgia as they exist on the effective date of this Agreement and thereafter may be amended or changed from time to time (except and without reference to any conflict of law principles, rules and decisions), including without limitation all controversies, disputes and claims of any nature between the parties arising out of or relating to the validity, performance, interpretation, enforcement, termination or expiration of this Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s), which are attached to this Agreement as an exhibit, Chick-fil-A's right to enter upon and take possession of any Site, and any other aspect of the parties' agreement or relationship. The laws of the State of Georgia shall prevail and otherwise be applied to all such disputes in the event of any conflict of laws.

28.10 The Operator acknowledges and agrees that the Operator has and will continue to develop a substantial continuing relationship with Chick-fil-A at its offices in the State of Georgia, where Chickfil-A's decision-making authority is vested and where its System operations are conducted and supervised. The parties to this Agreement agree that if any controversy or claim between them arises out of or relates to this Agreement or the relationship between the Operator and Chick-fil-A and results in threatened or pending litigation, then the United States District Court for the Northern District of Georgia, Atlanta Division or, if no such jurisdiction exists or the case cannot otherwise be removed or heard in such court, the Superior Court of Fulton County, Georgia shall have exclusive jurisdiction to hear and decide such matters, each party hereby submits and consents to the jurisdiction of such courts, and each party hereby agrees to commence, conduct and conclude such matters only in such courts. The parties further acknowledge and agree that the courts identified above are convenient forums for the litigation of any controversy or claim which may arise out of or relate to this Agreement or the relationship

between the Operator and Chick-fil-A, and agree not to claim, assert or argue that such courts do not have jurisdiction or are inconvenient forums. THE OPERATOR HEREBY WAIVES ANY AND ALL OBJECTIONS TO THE EXCLUSIVE PERSONAL JURISDICTION OF THE **FULTON** COUNTY, **GEORGIA** SUPERIOR COURT AND THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF GEORGIA, ATLANTA DIVISION, AND FURTHER WAIVES ANY AND ALL OBJECTIONS TO THE JURISDICTION OF AND VENUE IN SUCH COURTS. IN AND FOR ALL CASES AND CONTROVERSIES RELATING TO OR ARISING OUT OF AGREEMENT AND/OR THIS THE RELATIONSHIP BETWEEN THE OPERATOR AND CHICK-FIL-A. This exclusive choice of jurisdiction and venue provision governs except that claims for injunctive relief may be brought by Chick-fil-A in any appropriate jurisdiction where the Operator is located. This exclusive choice of jurisdiction and venue provision also shall not restrict the ability of any party to enforce any judgment, award or order in any appropriate jurisdiction or to obtain the full faith and credit of any judgment, award or order obtained.

28.11 The parties acknowledge and agree that only a court that is a court of general jurisdiction may, and under no circumstances shall a magistrate court, justice of peace court, small claims court, housing court, eviction court, dispossessory court, or any other court that is not a court of general jurisdiction, determine any controversy or claim arising out of or relating to the termination of this Agreement or Chick-fil-A's resulting right to enter upon and take possession of any Site, including but not limited to any claim or controversy regarding whether a termination of this Agreement was proper or effective under the Agreement's terms and applicable law.

28.12 A COURT MAY AWARD INJUNCTIVE RELIEF AS WELL AS DAMAGES, BUT WILL HAVE NO

AUTHORITY TO AWARD PUNITIVE OR EXEMPLARY DAMAGES.

28.13 THE **OPERATOR** AGREES TO LITIGATE ANY DISPUTE ARISING OUT OF OR RELATING TO THIS AGREEMENT WITH CHICK-FIL-A ONLY ON AN INDIVIDUAL BASIS ONLY. THE OPERATOR AGREES THAT THE OPERATOR SHALL NOT CONSOLIDATE ANY DISPUTE WITH A **CLAIM OF ANY OTHER FRANCHISED** OPERATOR, INDIVIDUAL, OR ENTITY. THE PARTIES AGREE THAT NEITHER PARTY WILL PURSUE ANY CLASS. CONSOLIDATED OR JOINT CLAIMS IN ANY MEDIATION, ARBITRATION, OR LITIGATION FORUM AND THAT BOTH PARTIES WAIVE THE RIGHT TO PROCEED ON A CLASS-ACTION, CONSOLIDATED OR JOINT BASIS.

28.14 THE OPERATOR MAY SEEK DAMAGES OR ANY REMEDY UNDER LAW OR EQUITY ONLY **AGAINST** CHICK-FIL-A, INC. PARTNERS, SHAREHOLDERS, INDEPENDENT CONTRACTORS AND EMPLOYEES OF CHICK-FIL-A, INC., AND ITS AFFILIATES SHALL NOT BE LIABLE AND MAY NOT BE NAMED AS A PARTY AND SHALL NOT BE LIABLE IN ANY PROCEEDING COMMENCED BY THE OPERATOR IF YOUR CLAIM ARISES OUT OF OR RELATES TO THIS AGREEMENT. THE **OPERATOR** FURTHER AGREES THAT ALL OF THE FOREGOING PARTIES ARE INTENDED BENEFICIARIES OF THIS CLAUSE.

28.15 TO THE **FULLEST PERMITTED EXTENT** BY LAW, CHICK-FIL-A AND THE OPERATOR, RESPECTIVELY, WAIVE ANY RIGHT CHICK-FIL-A OR THE OPERATOR MIGHT HAVE TO TRIAL BY JURY ON ANY AND ALL CLAIMS ASSERTED AGAINST THE OTHER. CHICK-FIL-A AND THE **OPERATOR EACH**  ACKNOWLEDGE THAT CHICK-FIL-A AND THE OPERATOR, RESPECTIVELY HAVE HAD A FULL OPPORTUNITY TO CONSULT WITH LEGAL COUNSEL CONCERNING THIS WAIVER, AND THAT THIS WAIVER IS INFORMED, VOLUNTARY, INTENTIONAL AND NOT THE RESULT OF UNEQUAL BARGAINING POWER.

28.16 The captions or headings of the Sections or other subdivisions hereof are inserted only for convenience and reference and shall have no effect on the meaning of the provisions hereof. Each personal pronoun used in this Agreement, whether masculine, feminine or neuter, shall include the other genders as the context requires or permits.

28.17 This Agreement may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, but such counterparts together shall constitute one and the same instrument. This Agreement shall not be effective or binding upon either party until it is accepted and executed by Chick-fil-A in Atlanta, Georgia.

28.18 Except as otherwise expressly stated in this Agreement, any consent or approval required to be obtained from Chickfil-A may be granted by Chick-fil-A in its sole and exclusive business judgment, which may take into account and consideration Chick-fil-A's assessment of, among other things, the long term interests of the Chick-fil-A Marks and System overall. The Operator and Chickfil-A recognize and agree, and any court or judge is affirmatively advised, that if Chick-fil-A's activities or decisions are supported by its business judgment, neither said court, said judge nor any other person reviewing those activities or decisions should or may substitute his, her or its judgment for Chick-fil-A's judgment. In any instance in which Chick-fil-A has expressly agreed in this Agreement or is found to be required by law not to act unreasonably or to act in any particular manner notwithstanding the express terms and conditions of this Agreement, the Operator hereby agrees that Chick-fil-A will not have acted unreasonably in withholding or denying its approval or consent if, without limitation, the Operator is not in full compliance with all of, or otherwise is in default or breach of any of, the terms and conditions of this Agreement. The Operator hereby waives any claim for damages against or liability of Chick-fil-A that the Operator may have based upon any assertion that Chick-fil-A has unreasonably unreasonably conditioned withheld. unreasonably delayed any consent or approval requested by the Operator, and the Operator's sole remedy shall be an action or proceeding to enforce any related provision or for specific performance, injunction or declaratory judgment and Chick-fil-A shall have no liability whatsoever to the Operator for its refusal or failure to give such consent or approval. The Operator's sole remedy for Chick-fil-A being deemed to unreasonably withheld, conditioned or delayed consent or approval in such event shall be as provided in this Section.

## **EXHIBIT "A" TO FRANCHISE AGREEMENT**

## **LEASE FOR INITIAL BUSINESS**

[The Lease is the applicable agreement pursuant to which Chick-fil-A grants the Operator the right to possess the Site for the particular Business for an Initial Business in a traditional location. If the Initial Business is a Captive Venue Unit in a non-traditional location, the Concession Sublicense Agreement and its attached Concession Agreement for the Initial Business will be attached here as Exhibit "A" to Franchise Agreement in substitution for the Lease

# EXHIBIT A TO FRANCHISE AGREEMENT

# **Initial Business Lease Form**

# LEASE FOR CHICK-FIL-A RESTAURANT SITE

THIS LEASE (this "Lease") for the Chick-fil-A restaura	
CHICK-FIL-A, INC., a Georgia corporation, as land	llord having its principal business address at 5200
Buffington Road, Atlanta, Georgia 30349-2998 ("Ch	ick-fil-A"), and, a
, as tenant (the "Operator"), and shall had Agreement by and between Chick-fil-A and the Operator attached, is a part of and is incorporated within, become	
CHICK-FIL-A, INC., a Georgia corporation 5200 Buffington Road Atlanta, Georgia 30349-2998	Witness
By:	
By: Dan T. Cathy, Chief Executive Officer	Print name:
(CORPORATE SEAL)	
The Operator:	Witness:
	Print name:
Date:	
Site and Business that are the subject of this Lease:	
Chick-fil-A at	
(store name & number)	
address	
city, state	

This Lease is attached as an Exhibit to, is a part of and is incorporated by reference into the Franchise Agreement.

## TABLE OF CONTENTS

COVER PAGE/SIG	NATURES	1
SECTION 1 – DEF	INITIONS	2
SECTION 2 – SITE	, TERM AND USE	3
SECTION 3 – REN	Т	4
SECTION 4 – CON	DEMNATION	5
SECTION 5 – REN	OVATIONS AND REMODELS	6
SECTION 6 – DAM	AGE TO SITE/ PERSONAL INJURY AND CASUALTY	6
SECTION 7 – CHA	RGES BILLED TO OR PAID BY CHICK-FIL-A	6
SECTION 8 – INSU	JRANCE	7
SECTION 9 – INSF	PECTION	7
SECTION 10 – DE	FAULT, TERMINATION AND REMEDIES	7
SECTION 11 – HO	LDOVER	9
SECTION 12 – INI	DEMNIFICATION AND WAIVER	9
SECTION 13 – SUI	BORDINATION	10
SECTION 14 – GE	NERAL PROVISIONS	10
EXHIBIT A	LEGAL DESCRIPTION OF THE SITE	
EXHIBIT B	PRIME LEASE OR GROUND LEASE AND/OR TITLE DOCUMENTS, IF APPLICABLE, AND OTHER RELATED DOCUMENTS	
EXHIBIT C	RENT CALCULATION REPORT	
EXHIBIT D	EQUIPMENT LEASE ADDENDUM	

#### BACKGROUND:

- **A.** Chick-fil-A desires to lease the Site to the Operator, and the Operator desires to lease the Site from Chick-fil-A, subject to the terms and conditions set forth below.
- **B.** Chick-fil-A's lease of the Site to the Operator is part of a set of rights granted by Chick-fil-A to the Operator under a Franchise Agreement to operate a certain quick-service food business at the Site under the trade name "Chick-fil-A" pursuant to the Franchise Agreement.
- C. This Lease is attached as an Exhibit to, is a part of and is incorporated by reference into the Franchise Agreement.

#### AGREEMENT

In consideration of the above recitals, the mutual covenants and agreements contained in this Lease, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, hereby agree as follows:

#### **SECTION 1 – DEFINITIONS**

- 1.1 Whenever any defined term contained in this <a href="Section 1">Section 1</a> is more specifically described in any subsequent Section of this Lease, the more specific description shall control over any conflicting general description. Capitalized terms used but not defined in this Lease shall have the meanings ascribed to them in the Franchise Agreement.
- (a) "Additional Charges and Expenses" means all sums other than Base Rent and Percentage Rent payable by the Operator under this Lease as more specifically described in Section 3.3 below.
- (b) "Base Rent" is as described in <u>Section 3</u> below and, to the extent applicable under this <u>Lease</u>, is provided for and more specifically described in the Rent Calculation Report attached hereto as <u>Exhibit C</u> and made a part of this <u>Lease</u>.
- (c) "Building" means (i) the building now or hereafter located on the Site if the Business is a freestanding restaurant location, or (ii) the space in which the restaurant is located now or hereafter if the Business is located in a building with other occupants.
- (d) "Business" means that certain quickservice food business to be operated at the Site pursuant to the Franchise Agreement.
- (e) "Business Day" means any day of the year other than Sundays and Christmas Day.
- (f) "Commencement Date" means the date on which the Operator begins on-site, day-to-day operation of the Business and otherwise commences discharging the

Operator's obligations operating the Business pursuant to the Franchise Agreement. Notwithstanding anything in this Lease to the contrary, if the Commencement Date has not occurred within one (1) year following the date of execution of this Lease, this Lease shall, at Chick-fil-A's option, to be exercised in its sole and exclusive business judgment, become null and void and otherwise terminate upon Chick-fil-A's written notice to the Operator.

- (g) "Equipment" means the equipment and other property delivered, or to be delivered to the Site, by Chick-fil-A as described in <u>Section 2.8</u> below and in the Equipment Lease Addendum attached hereto as <u>Exhibit D</u> and made a part of this Lease (together with any replacements of and additions or accessions to the original equipment).
- (h) "Initial Term" is defined in Section  $\underline{2.3}$  below.
- (i) "Percentage Rent" is defined in <u>Section 3</u> below and is provided for and more specifically described in the Rent Calculation Report attached hereto as <u>Exhibit C</u> and made a part of this Lease.
- (j) "Permitted Use" means the use and occupancy of the Site solely for the Business during the Term, selling only such products and operating in such a manner as permitted and prescribed pursuant to the Franchise Agreement.
- (k) "Rent" means the Base Rent, if any,and Percentage Rent as provided for and more specifically described in the Rent Calculation Report attached hereto as Exhibit C and made part of this Lease.
- (I) "Requirements of Law" means all laws, statutes, ordinances, rules, orders and regulations of governmental authorities in effect from time to time, applicable to or affecting the occupancy, operation and maintenance of the Business or the Site, including without limitation, all applicable federal, state, county, municipal and local health, safety and sanitation laws, statutes, ordinances, rules, orders and regulations, wage and hours laws, zoning and building code restrictions, the Americans with Disabilities Act, fire, Environmental Laws (as defined in Section 2.10 below); and all directions of all public officers applicable to the any one or more of the Site, the Business or the Operator.
- (m) "Site" means the Building and if the real property is owned by Chick-fil-A or leased by Chick-fil-A pursuant to a Ground Lease (as such term is defined below), the real property upon which the Building is situated. A legal description of the Site is set forth on Exhibit A attached to this Lease and made a part of this Lease. The Site is either: (i) owned by Chick-fil-A; (ii) leased to Chick-fil-A pursuant to a lease (a "Prime Lease"); or (iii) leased to Chick-fil-A pursuant to a ground lease (a "Ground Lease"). If Chick-fil-A owns the Site or leases the Site pursuant to a Ground Lease, Chick-fil-A then owns the Building. Any applicable Prime Lease or Ground Lease, and certain Title Documents, as well as other related documents

for the Site, are attached to this Lease as **Exhibit B** and made a part of this Lease.

- (n) "Term" is defined in Section 2.3 below.
- (o) "Termination Date" of this Lease shall be the last day of the Term (as defined in Section 2.3 below) or such earlier expiration or termination of the Term pursuant to the terms and conditions of this Lease.
- (p) "Title Document" means any instrument now or hereafter of record or otherwise affecting title to or use of the Site.
- 1.2 Chick-fil-A and the Operator incorporate into this Lease the recitals set forth above as if set forth here in full.

#### SECTION 2 - SITE, TERM AND USE

- 2.1 <u>Franchise Agreement</u>. The Operator acknowledges and agrees that its possessory rights under this Lease are derivative of the Operator's status as an Operator under the Franchise Agreement, and that such possessory rights will terminate automatically upon the expiration or termination of the Franchise Agreement. The Operator shall comply with and perform all of the terms, conditions and covenants of the Franchise Agreement. A breach of any of the terms, conditions or covenants of the Franchise Agreement by the Operator shall constitute a breach of this Lease.
- 2.2 <u>Site</u>. Effective as of the Commencement Date, Chick-fil-A hereby grants to the Operator a lease, or a sublease if there is a Prime Lease or a Ground Lease, for use and occupancy of the Site described in this Lease, which the Operator shall use and occupy solely for the Permitted Use. The Site, as well as Operator's use and occupancy of the Site, is subject to any and all Title Documents and Requirements of Law.
- 2.3 Term. The Initial Term means the period of time commencing on the Commencement Date and, unless this Lease is terminated early in accordance with this Section 2.3, Section 2.1, Section 4, Section 6 or Section 10, ending on the Thirty-First day of December of the year in which the Commencement Date occurs. The Initial Term, together with any and all extensions thereof and subject to the rights for earlier termination or expiration pursuant to this Lease or the Franchise Agreement, is sometimes referred to in this Lease as the "Term." Unless this Lease or the Franchise Agreement is terminated earlier, the Term of this Lease shall be automatically extended for successive additional periods of one (1) year, unless written notice of intent not to renew either the Franchise Agreement or this Lease is given by either party hereto to the other at least thirty (30) days prior to the end of then-current Term; provided, however, that this Lease may not be renewed if the Operator does not have the right to renew the Franchise Agreement or the Franchise Agreement is otherwise not renewed. Chick-fil-A reserves the right to change the terms and conditions of this Lease upon such a renewal by giving the Operator a written notice of such changed terms and conditions at least forty-five (45) days prior to the end of the then-current Term, in which case

- the Operator shall have fifteen (15) days from the date of such notice to decide and to notify Chick-fil-A in writing of the Operator's decision to either renew upon the terms offered or not renew upon the terms offered. The Operator's failure to provide timely notice to Chick-fil-A of a decision to either renew or not renew upon such changed terms and conditions shall be deemed to be an election by the Operator to terminate this Lease at the end of such Term. Notwithstanding anything in this Lease to the contrary, this Lease shall terminate automatically without any notice to the Operator (i) upon the expiration or earlier termination of the Franchise Agreement or any applicable Prime Lease or Ground Lease, as the case may be, or (ii) if and when the Operator (or as applicable, the Operator-Owner (as that term is expressly defined in the Franchise Agreement)) dies or becomes disabled to the extent that the Operator (or, as applicable, the Operator-Owner) is unable to perform any of their respective obligations under this Lease or under the Franchise Agreement.
- <u>Use</u>. The Operator shall use and occupy the Site solely for the Permitted Use, and shall open and operate the Business only on Monday through and including Saturday each week (excluding Christmas Day) during the minimum hours as may be required under the applicable Prime Lease or Ground Lease, if any, unless otherwise limited by state or local laws and ordinances, and shall otherwise observe and comply with the Franchise Agreement, as well as Chick-fil-A's then current Minimum Standards and Guidelines as they may be modified from time to time concerning the hours of operation of the Business. The Operator shall not use, and shall not permit any person to use, any part of the Site in violation of this Lease, the Franchise Agreement, the Title Documents or Chick-fil-A's then-current Minimum Standards and Guidelines. The Operator shall keep the Site in a clean and wholesome condition, and shall repair, maintain and conduct the Business on the Site in full compliance with this Lease and the Franchise Agreement, Chick-fil-A's then-current Minimum Standards and Guidelines, and the Title Documents and Requirements of Law, all as modified from time to time. Unless Chick-fil-A is remodeling or re-building the Site pursuant to Section 5 of this Lease, the Operator shall continuously occupy the Site during the Term and shall not vacate or abandon the Site at any time during the Term. The Operator shall use only such fixtures, furnishings, signs, other leasehold improvements and similar items and supplies (collectively, the "Leasehold Improvements") as meet all applicable then current Minimum Standards and Guidelines, and otherwise comply with the requirements of this Lease and the Franchise Agreement, unless otherwise approved in writing by Chickfil-A in advance.
- 2.5 <u>Prime Lease/Ground Lease</u>. The Operator acknowledges that the Site may be subject to a Prime Lease or Ground Lease and the Operator further acknowledges that this Lease is subordinate to any such Prime Lease or Ground Lease. The Operator agrees to abide in all respects by the terms and conditions set forth in any such Prime Lease or Ground Lease, as the same may be amended or changed by Chick-fil-A and the prime lessor or ground lessor from time to time. Neither the Operator nor its employees, agents,

contractors or invitees shall perform any act, neglect to perform any duty or fail to comply with any standard of conduct that would constitute a violation of this Lease, any Prime Lease or Ground Lease. It is the intent of the parties to enter into a sublease between Chick-fil-A and the Operator and not to make an assignment of the Prime Lease or Ground Lease, as the case may be, to the Operator. The parties further acknowledge that it is their intent that there be no merger of Chick-fil-A's interest in this Lease and fee title if Chick-fil-A acquires a fee interest in the Site at any time after the execution of this Lease.

- 2.6 <u>Compliance With Title Documents and Requirements of Law.</u> This Lease is subordinate to, and the Operator shall comply with, all applicable Title Documents and Requirements of Law. The Operator shall obtain, keep in full force and effect, and fully comply with all governmental licenses and permits which may be required for the Operator's use and occupancy of the Site and operation of the Business.
- Changes in Terms of Prime Lease, Ground Lease or any Title Document. The Operator hereby acknowledges and agrees that, the Operator's use and enjoyment of the Site during the Term could be restricted or changed as a result of an amendment or modification to this Lease by Chick-fil-A (including, without limitation, an amendment or modification to any one or more of the Prime Lease, the Ground Lease, the Title Documents or the Rent Calculation Report) at any time during the Term, including under Section 3.4 below. Such amendments or modifications could include, without limitation, changes to the Operator's ability or right to offer menu items, use or place signage, engage in promotions or marketing efforts, have or enjoy interior or exterior physical restaurant layouts, designs, access, driveways, parking or other premises features and matters. The Operator consents and agrees to abide by, and specifically waives and releases any claim or demand the Operator has or may have under this Lease or otherwise arising out of or relating to, any such amendments or modifications to this Lease, the Prime Lease, the Ground Lease or the Title Documents (including, without limitation, with regard to any covenants or restrictions and any final, new or substituted Rent Calculation Report). Chick-fil-A shall exercise commercially reasonable efforts to notify the Operator of any such amendment or modification impacting the Site and this Lease, but any delay or lack of such notice shall not affect the Operator's consent, agreement, waiver or release described above, or the validity or enforceability of any such amended or modified provision, as the same may be modified or amended by Chick-fil-A from time to time.
- 2.8 <u>Equipment</u>. Pursuant to the terms and conditions of this Lease and the Equipment Lease Addendum attached to this Lease as <u>Exhibit D</u>, which is incorporated in and made a part of this Lease by this reference, Chick-fil-A has delivered, or will deliver to the Site, the Equipment and other property described in the Equipment Lease Addendum.
- 2.9 <u>Acceptance of the Site</u>. By taking possession of the Site, the Operator acknowledges and agrees that the Operator has inspected the Site and the improvements

thereon and found them to be in a safe, satisfactory, and completed condition.

Hazardous Materials. The Operator shall, at its sole cost, expense and liability, keep and maintain the Site in compliance with all local, state and federal environmental regulations and orders of laws, ordinances, rules, government authorities in effect now and in the future and all related directions of all public officers, including without limitation 42 U.S.C. §9601 et seq., 42 U.S.C. §6901 et seq., 49 U.S.C. §1801 et seq., 15 U.S.C. §2601 et seq., and local, state and federal regulations promulgated thereunder (all of the above being referred to collectively as "Environmental Laws"). During the Term, the Operator shall not use, or cause or permit any spills, discharges, or releases of, or treat, store, or dispose of, any hazardous, toxic, radioactive or polluting substances or solid waste, including without limitation any oil or petroleum products or any constituent, fraction or product thereof, any asbestos, mold, mildew, fungus or polychlorinated biphenyls, or any chemical liquids or solids (all of the above being referred to collectively as "Hazardous Materials"), provided that Operator shall be permitted to use Hazardous Materials commonly and typically used in the normal operation of the Business and such use is limited and fully complies with all applicable Environmental Laws. The Operator shall indemnify, defend and hold harmless Chick-fil-A, its officers, directors, shareholders, partners, employees, agents, contractors, lenders, successors and assigns from and against any claim, liability, loss, cost, damage, expense, response or remedial action costs (including without limitation attorneys' fees, and costs of investigation or audit) relating in any way to: (i) the presence, use, handling, or storage at, on, off, or under the Site, or any spill, discharge or release from the Site, of any Hazardous Material during the Term; or (ii) any failure of the Site to comply with any applicable Environmental Law, unless such non-compliance results from the conduct of Chick-fil-A. The above indemnity shall survive the expiration or termination of this Lease.

#### **SECTION 3 – RENT**

- 3.1 <u>Base Rent and Percentage Rent</u>. Commencing on the Commencement Date, the Operator shall on a timely basis, as rental upon the Site, without demand and without offset or deduction of any kind pay to Chick-fil-A the Base Rent, the Percentage Rent and all other amounts as may be provided for and set forth on or contemplated by the Rent Calculation Report attached to this Lease as <u>Exhibit C</u> and incorporated in and made a part of this Lease by this reference. The Percentage Rent payable by the Operator to Chick-fil-A shall be calculated based on all Gross Receipts (as defined in <u>Section 3.2</u> below) of the Business except as otherwise specifically set forth in the Rent Calculation Report.
- 3.2 <u>Gross Receipts.</u> "Gross Receipts" of the Business for each calendar month during the Term of this Lease shall mean the Operator's entire gross receipts with respect to the Business (excluding only sales taxes levied upon retail sales and payable over to the appropriate governmental authority) from all sales at, from or related to the Site of the Business

during such calendar month, whether for cash or on a charge, credit or time basis, including but not limited to such sales and services where orders originate or are accepted by the Operator (i) at, in or away from the Site of the Business, or (ii) from telephone, internet, online, digital platform, or other similar orders.

3.3 Additional Charges and Expenses. Commencing on the Commencement Date, the Operator shall also promptly pay when due directly to the appropriate business, governmental authority or other person or entity, or to Chick-fil-A, as determined by Chick-fil-A in its sole and exclusive business judgment, any and all costs and expenses of operating and maintaining the Site, including without limitation the following: (i) all charges, costs and expenses necessary to repair and maintain the Site in good condition and repair, including without limitation all expenses necessary for the maintenance and repair of all or any portion or component of any plumbing, electrical, HVAC, walk-in coolers, sprinkler, fire suppression, security, tel/data or other building systems; (ii) all charges, deposits and other costs for the establishment and maintenance of the utilities or other services provided or rendered in connection with the Site, including without limitation all expenses for electricity, gas, water, sewer, telephone, sanitation and waste services, and cleaning; (iii) all personal property taxes levied upon the fixtures, equipment and other improvements located on the Site; (iv) all real estate taxes and special and general assessments that are levied or assessed against the Site, including without limitation any tax which is levied or assessed against the rental, real or tangible personal property, and the Operator shall promptly reimburse Chickfil-A for any similar tax which Chick-fil-A is required to pay or, in fact, does pay; (v) any charge or expense other than "rent" that might become due under a Prime Lease, a Ground Lease or a Title Document (including, but not limited to, service charges, common area maintenance (CAM) charges, taxes, association fees, promotion funds, advertising fees, and any other fees, dues and charges); (vi) applicable sales, use and other taxes that are levied or assessed against the Base Rent, Percentage Rent, all other amounts as may be set forth on or contemplated by the Rent Calculation Report, Additional Charges and Expenses (as defined below) and any of the Operator's other payment obligations described in this Lease; and (vii) any other charge or expense of any nature which Chick-fil-A may be required to pay by virtue of Chick-fil-A's interest in the Site (including, but not limited to, common area maintenance (CAM) charges, merchant's association's dues, promotion funds, advertising fees, utility charges, security fees, and other fees and taxes).

All of the above charges and expenses shall be deemed and collectively referred to as Additional Charges and Expenses hereunder and singularly are sometimes referred to in this Lease as an Additional Charge or Expense. The Operator agrees to provide to Chick-fil-A, if requested, copies of paid invoices and such other documentation evidencing payment of any such Additional Charge or Expense. If the Operator shall default in the payment of any obligation required to be paid by the Operator, then Chick-fil-A may, at its option, elect to pay the same together with any penalty or interest levied thereon, and the Operator shall be obligated to repay

Chick-fil-A on demand for such payment as provided in Section 7 of this Lease.

- Change to Rent Calculation Report. If at any time during the Term of this Lease, (i) the Building is demolished and reconstructed, (ii) the Building is refurbished or remodeled, (iii) the Building or the Site becomes owned by Chick-fil-A after the Commencement Date, or (iv) the Site becomes enlarged or otherwise is altered, Chick-fil-A shall have the right to determine in its sole and exclusive business judgment a new Rent Calculation Report for the Site which will be substituted and attached to this Lease as a substitute Exhibit C and made a part of this Lease. Additionally, if all of the costs and expenses needed to prepare a Rent Calculation Report have not been accounted for as of the Commencement Date of this Lease, Chick-fil-A shall have the right in its sole and exclusive business judgment to prepare a final post-construction Rent Calculation Report for the Site which will be attached to this Lease as Exhibit C and made a part of this Lease. With respect to a Prime Lease or a Ground Lease that is renewed, renegotiated, amended, altered, or otherwise goes into effect after the Commencement Date, Chick-fil-A shall have the right in the exercise of its sole and exclusive business judgment to negotiate and determine the terms and conditions of such Prime Lease and/or Ground Lease. Chick-fil-A shall attach any such new, renewed, amended or modified Prime Lease and/or Ground Lease to this Lease as a substitute Exhibit B and made a part of this Lease for the prior Prime Lease and/or Ground Lease and a revised Rent Calculation Report reflecting any such new, amended or modified terms and conditions shall be substituted and attached to this Lease by Chick-fil-A as a substitute Exhibit C for the prior Rent Calculation Report and made a part of this Lease. The Operator consents and agrees to abide by any such Prime Lease, Ground Lease or Rent Calculation Report.
- 3.5 <u>Method of Payment</u>. At the election of Chick-fil-A, the payment program described under Section 14.12 of the Franchise Agreement shall apply to the Operator's payment obligations with respect to the Base Rent, Percentage Rent, all other amounts as may be set forth on or contemplated by the Rent Calculation Report, Additional Charges and Expenses and any of the Operator's other payment obligations described in this Lease, and any adjustment or increases to the Operator's payment obligations, including any adjustment or increases as provided in <u>Section 3.4</u> above.

#### SECTION 4 - CONDEMNATION

If the entire Site is condemned under eminent domain, or acquired in lieu of condemnation, this Lease shall terminate automatically without any further obligation or liability of Chick-fil-A to the Operator upon the earlier of the date when possession of the Site is required by the condemning authority, or such other earlier date as Chick-fil-A may specify in written notice to the Operator. All charges, draws, rentals, refundable deposits and all other costs and expenses by and between Chick-fil-A and the Operator as a result of the Business's operations up to such termination date will be credited, deducted and, where

applicable, disbursed as otherwise set forth in this Lease and the Franchise Agreement. The Operator acknowledges and agrees that the Operator shall have no right to make a claim for the value of all or part of the Operator's interest, if any, in the Site pursuant to this Lease or the Business by reason of any condemnation. The Operator specifically waives and releases any claims for the value of all or part of the Business, Site, Building, fixtures and other improvements on the Site whether or not installed or paid for by Chick-fil-A or by the Operator. If only a part of the Site is condemned or acquired in lieu of condemnation and Chick-fil-A determines, in the exercise of its sole and exclusive business judgment, that the operation of the Business or the Site is no longer economically feasible or desirable. Chick-fil-A may at any time elect to terminate this Lease by written notice to the Operator subject to the same terms and conditions set forth above. If Chick-fil-A does not elect to terminate this Lease upon a partial condemnation or acquisition in lieu of condemnation, subject to Chick-fil-A's receipt of condemnation proceeds in an amount sufficient to cover the cost of such repairs and alterations, Chick-fil-A shall with reasonable promptness make necessary repairs to and alterations of the improvements on the Site to restore it to a condition that will permit the continued operation of the Business.

#### SECTION 5 – RENOVATIONS AND REMODELS

- 5.1 Renovations and Remodels. If at any time Chickfil-A determines in the exercise of its sole and exclusive business judgment that the Site should be remodeled, refurbished, rebuilt or relocated, Chick-fil-A, its agents and designees shall have the right to reenter the Site and to remodel, refurbish, rebuild or relocate the Business and/or the Site, in accordance with Chick-fil-A's then-current policies and procedures for the remodeling, refurbishing, rebuilding and relocating of sites, including without limitation making such site selection and design, structural, remodeling, redecoration and other modifications and changes to the Site, Leasehold Improvements, Equipment, design and décor, trade dress, color scheme and other things Chick-fil-A deems necessary or appropriate. Notwithstanding anything to the contrary contained in this Lease, the Operator shall permit and cooperate with Chickfil-A and its agents and designees to coordinate and complete, any such remodeling, refurbishment, rebuilding or relocating of the Site.
- 5.2 <u>Prohibition on Operator Changes</u>. The Operator shall not make any change in, alteration of, or addition to any part of the Site, or remove any fixtures or improvements, including without limitation the Equipment and the Leasehold Improvements. All buildings and improvements and all plumbing, heating, lighting, electrical and air conditioning fixtures and equipment and all property which, as of the Commencement Date, are the property of Chickfil-A (including without limitation the Equipment and the Leasehold Improvements) or of the fee owner of the Site, are and shall remain a part of the real estate and be considered to be leased under this Lease.

# SECTION 6 – DAMAGE TO SITE/ PERSONAL INJURY AND CASUALTY

- 6.1 <u>Damage to Site/Personal Injury.</u> Any damage to or loss of the Site, the Equipment, the Leasehold Improvements, any other fixtures on or improvements to the Site, or any personal property of any person or entity, as well as any and all liability of the Operator and/or Chick-fil-A for personal injury or otherwise, caused by or resulting from any one or more of (i) the acts or omissions of the Operator or (ii) the acts or omissions of the Operator's employees, agents, contractors, invitees or customers, shall be the Operator's responsibility and otherwise shall be allocated pursuant to and governed by the terms and conditions of this Lease and Section 5 of the Franchise Agreement.
- 6.2 Casualty. If the Site is damaged by fire or any other casualty, Chick-fil-A shall, subject to any Prime Lease, Ground Lease or other underlying lease, within a reasonable time from the date of the damage or destruction, repair or replace the Site; provided, however, that Chick-fil-A shall have the right to terminate this Lease (and, in turn, the Franchise Agreement to which this Lease is attached and a part of) by providing the Operator notice in writing of such termination, and thereupon the Term shall expire, effective the date of the casualty, and the Operator shall vacate the Site and surrender the same to Chick-fil-A within ten (10) days after receipt of such notice. Chick-fil-A also shall have the right, in its sole and exclusive business judgment, to limit its rebuild or restoration of the Site hereunder to (i) the extent of the net insurance proceeds recovered by Chick-fil-A, or (ii) Chick-fil-A's restoration obligations under the Ground Lease or Prime Lease, as applicable. The Operator hereby expressly waives and releases any and all claims against Chick-fil-A for damages in case of Chick-fil-A's failure to rebuild or restore in accordance with the provisions of this Section. The Operator's sole remedy for any such failure by Chick-fil-A to rebuild or restore shall be to elect to terminate the Franchise Agreement (which will effect a simultaneous termination of this Lease) as of the date of occurrence of the damage or destruction. If the Building and other improvements are not repaired, restored or replaced, for any reason, all proceeds of any all-risk coverage or other like insurance applicable to the Building and other permanent improvements shall be due and payable to Chick-fil-A. The Operator agrees to execute and deliver any release or other document Chick-fil-A may request for Chick-fil-A to obtain the release or control of the proceeds.

# SECTION 7 – CHARGES BILLED TO OR PAID BY CHICK-FIL-A

If any Additional Charge or Expense which the Operator is obligated to pay pursuant to this Lease is initially billed to or paid by Chick-fil-A, Chick-fil-A shall have the right to rebill such charge or cost to the Operator. If Chick-fil-A rebills any such Additional Charge or Expense to the Operator, the Operator shall pay promptly the rebilled charge or cost directly to the appropriate business, governmental authority or other person or entity. If Chick-fil-A, at its election, pays any such Additional Charge or Expense on behalf of the Operator, the Operator shall

reimburse Chick-fil-A immediately upon the Operator's receipt of Chick-fil-A's written notice of having made such payment, in Chick-fil-A's sole and exclusive business judgment, either by (i) issuing Chick-fil-A a check or (ii) acknowledging and, to the extent required, approving Chick-fil-A's adjustments to the amounts owed by Chick-fil-A to the Operator or owed by the Operator to Chick-fil-A under the Franchise Agreement.

#### **SECTION 8 – INSURANCE**

- Required Minimum Insurance Coverage. The Operator acknowledges the insurance requirements set forth in Section 7 of the Franchise Agreement and covenants and agrees to maintain in full force and effect during the entire Term, at the Operator's own expense, insurance on the Site and for the operation of the Business as set forth and otherwise required pursuant to Section 7 of the Franchise Agreement, subject to any additional or greater coverage requirements and terms and conditions under any Prime Lease or Ground Lease. Chick-fil-A may from time to time, in its sole and exclusive business judgment, offer or require different or modified insurance programs, coverages or terms and, upon notice of such changed programs, coverages, terms or other requirements, the Operator agrees to maintain in full force and effect during the remaining Term, at the Operator's own expense, such insurance on the Site and the operation of the Business as set forth and otherwise then required pursuant to Section 7 of the Franchise Agreement.
- 8.2 <u>Placement and Policies of Insurance</u>. If the Operator fails to obtain the required insurance, Chick-fil-A may at its option, but is not obligated to, purchase such insurance, and may add the premiums paid by Chick-fil-A to the Additional Charges and Expenses. Additionally, Chick-fil-A may elect, in Chick-fil-A's sole and exclusive business judgment, and the Operator may authorize Chick-fil-A from time to time to purchase and administer the required minimum insurance on the Operator's behalf. In any event, by placing any required minimum insurance, Chick-fil-A assumes no responsibility for premium expenses nor guarantees payment for any losses sustained by the Operator.
- 8.3 <u>Limited Waiver of Covered Claims</u>. Chick-fil-A and the Operator each hereby agree and hereby waive any and all rights of recovery against each other for loss or damage occurring to the Site or any of Chick-fil-A's or the Operator's property located at the Site regardless of the cause of such loss or damage to the extent that the loss or damage is covered by the injured party's insurance or the insurance the injured party is required to carry under this Lease, whichever is greater (without regard to any deductible provision in any policy). This waiver does not apply to claims caused by a party's willful misconduct. This waiver also applies to each party's directors, officers, employees, shareholders, members and agents.

# **SECTION 9 – INSPECTION**

Chick-fil-A, or its designee, shall have the right to enter and inspect the Site at any time on any Business Day,

without notice to the Operator, to determine whether the Operator and all aspects of the Site thereof are in compliance with this Lease and all then current Minimum Standards and Guidelines as described and/or defined in the Franchise Agreement.

#### SECTION 10 – DEFAULT, TERMINATION AND REMEDIES

- 10.1 <u>Default</u>. In addition to the termination provisions in <u>Section 2.1</u>, <u>Section 2.3</u>, <u>Section 4</u> and <u>Section 6</u> of this Lease, this Lease and the term and estate hereby granted are subject to the limitation that upon the occurrence, at any time prior to or during the Term, of any one or more Events of Default (as such term is defined below) the Operator shall be in default under this Lease and Chick-fil-A shall have the right and, at its election, may terminate this Lease pursuant to <u>Section 10.2</u> below without any prejudice to any other remedy available to Chick-fil-A at law or in equity. The following events (referred to as "Events of Default") shall each be an event of default by Operator under this Lease:
- (i) the Operator defaults in the payment of any installment of Rent, Additional Charges and Expenses or any other sum due under this Lease:
- (ii) the Operator (or, as applicable, the Operator-Owner) defaults in any of the covenants, agreements, conditions or undertakings to be performed, observed or complied with by the Operator (or, as applicable, the Operator-Owner) under this Lease other than the payment of Rent, Additional Charges and Expenses or any other sum due under this Lease, and other than any other Event of Default listed in this Section 10.1, and such default continues for ten (10) days after notice in writing to the Operator;
- (iii) the Operator (or, as applicable, the Operator-Owner) attempts or otherwise purports to assign or encumber this Lease (or the Operator's estate or interest in this Lease or in the Site) to or to sublet or allow occupancy of the Site by a third party without the express written consent and approval of Chick-fil-A, and if applicable, of any third party landlord, contrary to Section 14.5 below;
- (iv) the Operator (or, as applicable, the Operator-Owner) violates, breaches or otherwise defaults in any of the terms of the Franchise Agreement or the Franchise Agreement terminates by lapse of time or otherwise;
- (v) the Operator or any of its officers, directors, members, employees, agents or contractors (including, without limitation, as applicable, the Operator-Owner) performs any act, neglects to perform any duty or fails to comply with any standard of conduct that would constitute a violation or default (or threatens to violate or default) under the Prime Lease, the Ground Lease or any Title Document (or any document related to any of the above);
- (vi) the Operator (or, as applicable, the Operator-Owner) files, or consents by answer or otherwise to the filing against Operator (or, as applicable, the Operator-Owner) of, a petition for relief or any other petition in bankruptcy, or

any proceeding in bankruptcy or under any insolvency law for liquidation, reorganization or rearrangement of the Operator's (or, as applicable, the Operator-Owner's) affairs;

- (vii) the Operator (or, as applicable, the Operator-Owner) makes a general assignment for the benefit of creditors or consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of for the Operator (or, as applicable, the Operator-Owner) or of any substantial part of the Operator's (or, as applicable, the Operator-Owner's) property;
- (viii) the Operator (or, as applicable, the Operator-Owner) is adjudicated or become insolvent;
- (ix) a court or other governmental agency of competent jurisdiction enters an order appointing a custodian, receiver or trustee, or an officer with similar powers, with respect to the Operator (or, as applicable, the Operator-Owner) or any substantial part of the Operator's (or, as applicable, the Operator-Owner's) business or assets, or an order for relief is entered in any case for the Operator (or, as applicable, the Operator-Owner) to take advantage of any bankruptcy or insolvency law of any jurisdiction relative to the Operator (or, as applicable, the Operator-Owner), or a petition for such relief is filed against the Operator (or, as applicable, the Operator-Owner) and not dismissed or stayed within sixty (60) calendar days; or
  - (x) the Operator vacates or abandons the Site.
- Termination. Upon the occurrence of an Event of Default as set forth in Section 10.1 above, Chick-fil-A, in the exercise of its sole and exclusive business judgment, shall have the right, upon its election, to terminate this Lease immediately and to declare the Term of this Lease ended upon giving notice thereof, without any further obligation or liability to the Operator. If this Lease is terminated under this Section 10.2 or otherwise terminates or expires, then the Franchise Agreement shall also immediately and automatically terminate or expire (i) in full if the Business at the Site is then the only Business under the Franchise Agreement, or (ii) in part as to the Business at the Site if the Business at the Site is not then the only Business under the Franchise Agreement, and at the election of Chick-fil-A, in the exercise of its sole and exclusive business judgment, as to one or more or all of any other of the Businesses operated under the Franchise Agreement, effective as of the effective date of termination or expiration of this Lease, and Chick-fil-A shall have the right to re-enter upon and take possession of the Site without further formality and without the necessity of any court action, dispossessory proceeding, or further notice or legal proceedings whatsoever. It is also expressly acknowledged and agreed by Chick-fil-A and the Operator that the termination, expiration, or revocation of the Franchise Agreement by either party for any reason, either in whole or in part, shall also terminate this Lease effective immediately, without further notice being required.
- 10.3 <u>Duties Upon Termination or Expiration</u>. Upon the termination or expiration of one or both of this Lease or the Franchise Agreement for any reason, the Operator shall (i)

- immediately return to Chick-fil-A all of the Equipment; (ii) immediately pay Chick-fil-A the full amount of all sums due and owing under this Lease; (iii) remove all of Operator's personal property, if any, from the Site and shall repair any resulting damage to the Site; and (iv) quit and surrender the Site to Chick-fil-A broom clean, in good order and condition, ordinary wear and tear and damage by fire or other casualty excepted.
- 10.4 <u>Duty to Vacate</u>. The Operator shall vacate the Site of such terminated Business and return to Chick-fil-A all of the Equipment immediately upon the termination or expiration of one or both of this Lease or the Franchise Agreement, and permit the peaceable possession of the Site by Chick-fil-A or, at Chick-fil-A's election, a new authorized operator. Should the Operator fail to do so, Chick-fil-A may re-enter, expel, remove and put out the Operator and all persons occupying the Site under the Operator, using such force as may be reasonably necessary in so doing, and repossess the Site. Such re-entry and repossession shall not be deemed a forfeiture of any past due Rent or Additional Charges and Expenses to be paid hereunder and shall not terminate any covenants to be performed by the Operator during the Term of this Lease.
- Irreparable Harm. The Operator acknowledges, agrees and warrants that the failure of the Operator to vacate and permit the possession of the Site by Chick-fil-A upon a termination or expiration of one or both of this Lease or the Franchise Agreement, or upon an Event of Default pursuant to the terms of one or both of this Lease or the Franchise Agreement, would result in irreparable damage and harm to Chick-fil-A that could not be adequately compensated by money damages or other remedy at law. Accordingly, in the event of the failure of the Operator to so vacate and permit the possession of the Site by Chick-fil-A upon termination or expiration of one or both of this Lease or the Franchise Agreement, or other breach of this Lease or the Franchise Agreement by the Operator, Chick-fil-A shall be entitled, if it so elects, in addition to any other remedies available to it, to immediate equitable relief therefor, including without limitation a temporary restraining order or preliminary injunction which may include an order for specific performance. If Chick-fil-A brings such an action for equitable relief, the Operator hereby waives any defense that Chick-fil-A has an adequate remedy at law.
- 10.6 Right to Perform for the Operator. If the Operator fails to perform any of its obligations under this Lease, Chick-fil-A, at its option, may (but is not required to) do the same or cause the same to be done, in addition to any and all other rights and remedies of Chick-fil-A. The cost incurred by Chick-fil-A in connection with such performance by Chick-fil-A shall be an additional charge due from the Operator to Chick-fil-A, together with Interest (as defined in Section 10.7 below) thereon.
- 10.7 <u>Interest on Amounts Due</u>. In the event that the Operator is past due on the payment of any amount due Chick-fil-A under this Lease, including without limitation any Rent or Additional Charges and Expenses, Chick-fil-A shall have the right at its option to require the Operator, to

the extent permitted by law, to pay interest on any such past due amount for the period beginning with the original due date for payment to the date of actual payment at an annual rate equal to the highest rate allowed by law or, if there is no maximum rate permitted by law, then a rate equal to one and one-quarter percent (1.25%) per month ("Interest"). Such Interest shall be calculated on a monthly compounding basis using the actual number of days elapsed divided by 365. Such Interest shall be in addition to any other rights or remedies Chick-fil-A may have under this Lease.

10.8 <u>Remedies Not Mutually Exclusive</u>. The remedies in this Lease granted to Chick-fil-A will not be exclusive or mutually exclusive, and Chick-fil-A will have such other remedies against the Operator as may be permitted in law or in equity at any time. Any exercise of a right of termination by Chick-fil-A will not be construed to eliminate any right of Chick-fil-A to damages on account of any default of the Operator, including without limitation damages for Rent and Additional Charges and Expenses otherwise due under this Lease.

10.9 <u>Survival</u>. The obligations of the Operator, as well as the rights of Chick-fil-A, under <u>Sections 3, 6 and 10 through 14</u> (inclusive) shall survive any expiration, termination or other cancellation of this Lease.

#### SECTION 11 - HOLDOVER

The Operator shall not holdover or remain in occupancy beyond the expiration or termination of this Lease. If the Operator remains in occupancy beyond the expiration or termination of this Lease, such holdover shall be deemed a tenancy at sufferance by the Operator upon the same conditions as are provided for in this Lease (except the Operator shall be required to stop using the Marks and to deidentify the Site as required under the Franchise Agreement and applicable law) but with Base Rent and Percentage Rent for the period of such holding over being double (2x) the Base Rent and Percentage Rent last paid by the Operator during the Term of this Lease, as liquidated damages and not as a penalty, such amount being considered by both Chickfil-A and the Operator to be a reasonable pre-estimate of Chick-fil-A's probable monetary losses under this Lease, which are difficult or impossible to calculate at the time of the execution of this Lease. Such amounts shall be calculated on a per diem basis. Chick-fil-A's acceptance of any Rent or liquidated damages after holding over begins shall not be deemed a renewal of this Lease nor be deemed to create a new tenancy of any kind. Neither this provision nor the acceptance of any liquidated damages hereunder shall waive Chick-fil-A's rights of re-entry or any other rights or remedies under this Lease or the Franchise Agreement (including, but not limited to, injunctive or other equitable relief). The Operator's obligations under this Section shall survive the expiration or other termination of this Lease. In addition, the Operator shall pay Chick-fil-A for all damages (including, but not limited to, consequential damages) sustained by reason of the Operator's retention of possession of the Site after the end of the Term.

# SECTION 12 – INDEMNIFICATION AND WAIVER

12.1 Indemnification. If Chick-fil-A, or a subsequent operator of the Business or a like business at the Site is subjected to any claim, demand or penalty, or becomes a party to any suit or other judicial or administrative proceeding by reason of (i) any claimed act or omission by the Operator or the Operator's agents, contractors or employees, (ii) any claimed violation of any Requirements of Law by the Operator or the Operator's agents, contractors or employees, (iii) any damages allegedly resulting from a breach by the Operator of this Lease, (iv) any damages allegedly resulting from a willful misrepresentation to Chick-fil-A by the Operator or the Operator's agents, contractors or employees, or (v) any act occurring on the Site during the Term, then the Operator shall indemnify and hold harmless Chick-fil-A and any subsequent operator of the Business or a like business at the Site against all judgments, settlements, penalties, expenses, attorneys' fees, court costs and other costs of litigation or administrative proceedings incurred by or imposed on Chick-fil-A or any subsequent operator of the Business or a like business. At the election of Chick-fil-A or any subsequent operator of the Business or a like business at the Site, the Operator shall also defend Chick-fil-A and such subsequent operator in any action or suit in which a party claims or seeks damages or other award of the type listed above, subject to the rights of any one or more of Chick-fil-A or the subsequent operator of the Business or a like business at the Site to approve counsel selected by the Operator and the conduct and resolution of any such action or suit.

Waiver. The Operator waives the service of any notice of intention to re-enter or to institute legal proceedings to that end which otherwise might be required to be given under any present or future law. The Operator shall not have, and hereby expressly waives, any and all rights which are or may be conferred upon the Operator by any present or future law to redeem this Lease or the Site, or to re-enter the Building or the Site, or to restore the operation of this Lease, after (i) re-entry by Chick-fil-A, (ii) any warrant to dispossess or judgment in ejection or (iii) any expiration or termination of this Lease and the Term, whether such dispossession, re-entry, expiration or termination of this Lease and the Term is by operation of law or pursuant to the provisions of this Lease. If Chick-fil-A shall acquire possession without judicial proceedings, it shall be deemed a re-entry within the meaning of that word as used in this Lease and not a technical or legal definition. In the event that Chick-fil-A elects to recover possession by invoking judicial process, the Operator acknowledges that the Site is to be used for commercial purposes, and the Operator expressly waives and relinquishes any and all protections and rights afforded a commercial tenant under Georgia law, including without limitation O.C.G.A. § 44-7-52, or any law of like import now or in the future in effect or applicable, if any.

#### **SECTION 13 – SUBORDINATION**

- 13.1 Lease Is Subordinate. This Lease and all of the Operator's rights, title and interest under this Lease are and shall be subject, subordinated and inferior to the lien of any and all mortgages and other security instruments and to the rights of all parties under any sale and leaseback of the Site which Chick-fil-A or any grantee of Chick-fil-A (collectively, the "Fee Owner") has or may place upon the Site and the improvements thereon, in the same manner and to the same extent as if this Lease had been executed subsequent to the execution, delivery and recording of such mortgage or other security instruments or of the deed and lease under such sale and leaseback. Any such mortgages or other security instruments are declared to be superior to the interest of the Operator in this Lease.
- 13.2 Duty to Assist Sale and Leaseback Arrangements. The subordination of this Lease to any mortgage or other security instruments or to any lease under a sale and leaseback arrangement shall be automatic and self-operative, and no special instrument of subordination shall be necessary. Without limiting such automatic and self-operative subordinations, however, the Operator will, on demand, execute without expense to the Fee Owner, any and all instruments that Fee Owner may deem necessary to evidence the subordination of this Lease and all rights in this Lease to the lien of any such mortgage or to any such lease under a sale and leaseback arrangement.
- 13.3 Duty to Provide Written Instruments. Operator shall, without charge, within ten (10) days after request (time being of the essence) by Chick-fil-A, any holder of a mortgage or other security interest encumbering the Site, the prime landlord or the ground lessor, deliver a written instrument to the requesting party, certifying to the requesting party and any other party designated by such requesting party: (i) that this Lease is unmodified and in full force and effect or, if there has been any modification, that this Lease is in full force and effect as modified by any such modifications; (ii) whether the Term of this Lease has commenced, Rent has become payable thereunder, and the Operator has accepted possession of the Site; (iii) whether the Operator has any defenses or offsets against the enforcement of any of the terms of this Lease and any modification of this Lease, and, if so, specifying the same; (iv) the dates to which the Base Rent, Percentage Rent, Additional Charges and Expenses, and other charges under this Lease, have been paid; (v) whether or not Chick-fil-A is in default of its obligations hereunder and whether the Operator has made any claim against Chick-fil-A under this Lease, and if so, the nature thereof and the dollar amount, if any, of such claim; (vi) that the Site is used only for the purpose set forth in this Lease and is not in violation of any Requirements of Law; and (vii) to such other matters as the requesting party may reasonably request.

#### **SECTION 14 – GENERAL PROVISIONS**

14.1 <u>Notice</u>. All notices provided for in this Lease shall be in writing and deemed to have been delivered on the day of hand-delivery, overnight delivery or three (3) days after

being sent by registered or certified mail, if sent from the United States, or by the equivalent thereof if sent from any other country or jurisdiction, return receipt requested, addressed to the party to be served at the following address:

If to Chick-fil-A:

Chick-fil-A, Inc. 5200 Buffington Road Atlanta, Georgia 30349-2998 Attn: Legal Department - Notices

If to Operator:

At the address set forth on the signature page of this Lease or otherwise then in effect as the Notice address under this Lease. With a copy to the address set forth on the signature page of the Franchise Agreement or otherwise then in effect as the notice address under the Franchise Agreement if such address is not the same notice address required under this Lease.

Or to such other address as may be designated by either party in a written notice to the other party.

- 14.2 <u>Amendment.</u> This Lease may not be amended, supplemented or otherwise modified orally or by any course of dealing or performance and shall only be deemed amended, supplemented or otherwise modified by a further agreement in writing duly executed and delivered by Chickfil-A and the Operator; provided, however, Chick-fil-A may amend or modify this Lease and its Exhibits from time to time as expressly provided for in this Lease. No attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- No Waiver. No failure by either party to this 14.3 Lease, at any time, or from time to time, to enforce the strict keeping and performance of any term or condition of this Lease, nor any action or course of dealing or performance not consistent with the terms and conditions of this Lease, shall constitute a waiver of any such, or any other, term or condition at any future time and shall not prevent such party from insisting on the strict keeping and performance of such, and all other, terms and conditions at the same and all later times. The rights in this Lease to receive, collect or sue for any Rent, Additional Charges and Expenses, monies or payments, or to enforce the terms, covenants, provisions and conditions of this Lease, or to prevent the breach or nonobservance thereof, or to exercise any right or remedy in this Lease, shall not in any way affect the right or power of Chick-fil-A to declare the Term ended and to terminate this Lease because of any default in or breach of any of the terms, covenants, provisions or conditions of this Lease. No failure by either party to declare a default immediately upon its occurrence, nor any delay by either party in taking action for a default, nor Chick-fil-A's acceptance of Rent, Additional Charges and Expenses or other amounts due with knowledge of a default by the Operator, shall constitute a waiver of the default, nor shall it constitute an estoppel. No payment by

the Operator or receipt by Chick-fil-A of an amount less than the Rent and Additional Charges and Expenses required hereunder shall be deemed to be other than on account of the earliest stipulated rent, nor shall any endorsement or statement on any check or any letter accompanying any check or payment as rent be deemed an accord and satisfaction. Chick-fil-A may accept such check or payment without prejudice to Chick-fil-A's right to recover the balance of such rent and other charges and expenses or to pursue any other remedy provided for in this Lease. Chick-fil-A may at its option use the program established and administered from time to time pursuant to Section 14.12 of the Franchise Agreement to accomplish the payment and retention of all amounts due Chick-fil-A and third-parties pursuant to this Lease.

- 14.4 <u>Severability</u>. Each and every provision of this Lease is severable, and invalidity of one or more provisions shall not, in any way, affect the validity of this Lease or any other provision of this Lease. If any material term of this Lease is stricken or declared invalid, Chick-fil-A reserves the right to terminate this Lease at its option and in its sole and exclusive business judgment. Should any provision of this Lease require judicial interpretation, the terms of this Lease shall not be more strictly construed against either party.
- 14.5 Assignment. The Franchise Agreement and this related Lease, and the franchise that is the subject thereof, were offered and granted by Chick-fil-A to the individual Operator personally who is the original signatory to the Franchise Agreement, were offered and granted at the conclusion of Chick-fil-A's operator selection process and in reliance on such individual's personal qualifications, experience, aptitude and the other qualifications and selection criteria described in Section 26.2(c) of the Franchise Agreement as evaluated by Chick-fil-A. Except as expressly provided under Section 21 of the Franchise Agreement and this related Lease, neither this Lease nor the Operator's estate or interest in this Lease may be accepted by any other person, heir, successor, partnership, corporation, limited liability company or other entity, or transferred by assignment, will or operation of law.

The Operator and, as applicable, the Operator-Owner shall not without the express written consent and approval of Chick-fil-A:

- (i) assign or permit to be assigned this Lease or the Operator's estate or interest in this Lease or in the Site to any person or entity;
- (ii) sublet the Site, or mortgage, pledge or otherwise encumber the Operator's interest in this Lease or the Site; or
- (iii) permit or facilitate in any way occupancy of the Site by any person or entity other than the Operator.

The transfer (or transfers in the aggregate) of an interest in the Franchise Agreement or the Operator (if Operator is an

entity) shall be deemed an attempted assignment of this Lease and is strictly prohibited hereunder.

Any attempted assignment of this Lease (or the Operator's estate or interest in this Lease or in the Site) or sublet by the Operator shall be void and of no force or effect, and no purported assignment or sublet shall release the Operator from any of its obligations under this Lease. Chick-fil-A has the right to assign this Lease to any person or entity in its sole and exclusive business judgment, and the benefits and obligations of Chick-fil-A hereunder shall inure to and be binding upon any such assigns. The covenants and obligations of the Operator hereunder shall extend to and be binding upon the administrators, executors, heirs, and assigns and successors of the Operator and, as applicable, the Operator-Owner, provided, however, that any such purported assignee shall not receive the benefits of this Lease unless Chick-fil-A has consented in writing to such purported assignment, which consent Chick-fil-A may withhold for any reason whatsoever in its sole and exclusive business judgment under this Lease and pursuant to the terms and conditions of the Franchise Agreement.

- Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. No other representations or statements of any kind have induced the Operator to sign this Lease except that the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). No representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD were made by either party and none shall have any effect with reference to this Lease. No officer, employee, or other servant or agent of Chick-fil-A is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 14.7 <u>Effectiveness; Time is of Essence; Separate and Independent Business Owner.</u> This Lease shall not become valid against either party hereto until it has been executed by the Operator and accepted and executed by Chick-fil-A in the State of Georgia. TIME IS OF THE ESSENCE with respect to the due performance of the terms, covenants and conditions contained in this Lease, provided, however, that no delay or failure to enforce any of the provisions contained in this Lease and no conduct or statement shall waive or affect any of Chick-fil-A's rights hereunder. The Operator shall have no authority, express or implied, to act as agent of Chick-fil-A or any of its affiliates for any purpose. The Operator, whether a person or entity, is, and shall remain, a

separate and independent business owner responsible for all obligations and liabilities, directly or indirectly, resulting from the operation of the Business located on the Site. All agreements, covenants and indemnifications contained in this Lease or made in writing pursuant to the terms of this Lease by or on behalf of the Operator shall be deemed material and shall survive expiration or sooner termination of this Lease.

Governing Law. This Lease is made and takes 14 8 effect when accepted and executed by Chick-fil-A in the State of Georgia. All rights, duties and obligations of the parties hereto arising out of or relating to the subject matter of this Lease shall be governed, construed, interpreted and enforced solely under the laws and decisions of the State of Georgia as they exist on the effective date of this Lease and thereafter may be amended or changed from time to time (except and without reference to any conflict of law principles, rules and decisions), including without limitation all controversies, disputes and claims of any nature between the parties arising out of or relating to the validity, performance, interpretation, enforcement, termination or expiration of this Lease or any related lease or sublease under this Lease, Chick-fil-A's right to enter upon and take possession of any Site, and any other aspect of the parties' agreement or relationship. The laws of the State of Georgia shall prevail and otherwise be applied to all such disputes in the event of any conflict of laws.

WAIVER OF JURY TRIAL. TO THE EXTENT PERMITTED BY LAW, CHICK-FIL-A AND THE OPERATOR HEREBY WAIVE TRIAL BY JURY IN ANY PROCEEDING ARISING OUT OF OR IN ANY WAY CONNECTED TO THIS LEASE, THE RELATIONSHIP OF CHICK-FIL-A AND THE OPERATOR, THE **OPERATOR'S** USE OCCUPANCY OF THE SITE, AND/OR ANY OTHER CLAIMS, AND ANY EMERGENCY STATUTORY OR ANY OTHER STATUTORY REMEDY WITH RESPECT THERETO. If Chick-fil-A commences any summary proceeding, or any other proceeding or action to recover possession of the Site, the Operator hereby waives the provisions of any law relating to notice and/or delay in levy of execution for possession or any law of like import now or hereafter in effect. The Operator shall not interpose any counterclaim or claim for set-off of whatever nature or description in any such action or proceeding, except for statutory mandatory counterclaims.

14.10 <u>Venue.</u> The Operator has and shall continue to develop a substantial and continuing relationship with Chick-fil-A at its offices in the State of Georgia, where Chick-fil-A's decision-making authority is vested and where its System operations are conducted and supervised. If any controversy or claim between the parties arises out of or relates to this Lease or the relationship between the Operator and Chick-fil-A and results in threatened or pending litigation, then the United States District Court for the Northern District of Georgia, Atlanta Division or, if no such jurisdiction exists or the case cannot otherwise be removed or heard in such court, the Superior Court of Fulton County, Georgia shall have exclusive jurisdiction to hear and decide

such matters, each party hereby submits and consents to the jurisdiction of such courts, and each party shall commence. conduct and conclude such matters only in such courts. The parties further acknowledge and agree that the Superior Court of Fulton County, Georgia or the United States District Court for the Northern District of Georgia, Atlanta Division identified above are convenient forums for the litigation of any controversy or claim which may arise out of or relate to this Lease or the relationship between the Operator and Chick-fil-A, and agree not to claim, assert or argue that such courts do not have jurisdiction or are inconvenient forums. The Operator hereby waives any and all objections to the exclusive personal jurisdiction of the Fulton County, Georgia Superior Court and the United States District Court for the Northern District of Georgia, Atlanta Division, and further waives any and all objections to the jurisdiction of and venue in such courts, in and for all cases and controversies relating to or arising out of this Lease and/or the relationship between the Operator and Chick-fil-A. This exclusive choice of jurisdiction and venue provision governs except that claims for injunctive relief may be brought by Chick-fil-A in any appropriate jurisdiction where the Operator is located. This exclusive choice of jurisdiction and venue provision also shall not restrict the ability of any party to enforce any judgment, award or order in any appropriate jurisdiction or to obtain the full faith and credit of any judgment, award or order obtained.

14.11 <u>Court of General Jurisdiction</u>. Only a court that is a court of general jurisdiction may, and under no circumstances shall a magistrate court, justice of peace court, small claims court, housing court, eviction court, dispossessory court, or any other court that is not a court of general jurisdiction, determine any controversy or claim arising out of or relating to the termination of this Lease or Chick-fil-A's resulting right to enter upon and take possession of the Site, including but not limited to any claim or controversy regarding whether a termination of this Lease was proper or effective under this Lease's terms and applicable law.

- 14.12 <u>Recordation</u>. The Operator shall not record this Lease or any notice, memorandum or short-form version of this Lease without the prior written consent of Chick-fil-A. If Chick-fil-A desires to record any notice, memorandum or short form version of this Lease, the Operator shall promptly execute the same upon request.
- 14.13 <u>Counterparts</u>. This Lease may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, but such counterparts together shall constitute one and the same instrument.
- 14.14 <u>Force Majeure</u>. Whenever a period of time is prescribed for the taking of an action by Chick-fil-A or the Operator (other than the payment of Rent or Additional Charges and Expenses, the Operator's payment of any monetary amount or the Operator's performance of any obligation that can be satisfied by the payment of a commercially reasonable amount of money), the period of time for the performance of such action shall be extended by the number of days that the performance is actually delayed

due to strikes, acts of God, shortages of labor or materials, war, terrorist acts, civil disturbances, pandemic or epidemic and other causes beyond the reasonable control of the performing party ("Force Majeure"). The above Force Majeure provision shall not apply to, or result in, an extension of the Term of this Lease nor apply to any of Operator's obligations to vacate the Building and the Site upon the expiration or earlier termination of the Term, nor any other obligations under Sections 10 and 11 of this Lease. The Operator may not rely on the above Force Majeure provision unless it notifies Chick-fil-A of the occurrence of a Force Majeure event within ten (10) days following its occurrence.

No Encumbrances. Nothing in this Lease shall 14.15 authorize the Operator to do any act which shall in any way encumber the interest or estate of Chick-fil-A or the estate of Fee Owner in the Site if Chick-fil-A is not the Fee Owner. The Operator shall not permit the Site to become subject to any claim by lien or encumbrance, and the Operator shall immediately pursue in good faith its legal remedies to remove a lien on the Site. If any lien is filed against the Site or the Operator's interest in this Lease, at Chick-fil-A's option, the Operator shall either pay the amount of the lien in full or shall provide for a non-cancelable bond acceptable by Chick-fil-A, in an amount deemed sufficient by Chickfil-A to protect the interest of Chick-fil-A and any mortgagee or holder of other security interest from any loss resulting from such lien.

Standard for Consent. Except as otherwise 14.16 expressly stated in this Lease, any consent or approval required to be obtained from Chick-fil-A may be granted by Chick-fil-A in its sole and exclusive business judgment, which may take into account and consideration Chick-fil-A's assessment of, among other things, the long term interests of the Chick-fil-A Marks, the Site and the System overall. The Operator and Chick-fil-A recognize and agree, and any court or judge is affirmatively advised, that if Chickfil-A's activities or decisions are supported by its business judgment, neither said court, said judge nor any other person reviewing those activities or decisions should or may substitute his, her or its judgment for Chick-fil-A's judgment. In any instance in which Chick-fil-A has expressly agreed in this Lease or is found to be required by law not to act unreasonably or to act in any particular manner notwithstanding the express terms and conditions of this Lease and/or the Franchise Agreement, the Operator hereby agrees that Chick-fil-A will not have acted unreasonably in withholding or denying its approval or consent if, without limitation, the Operator is not in full compliance with all of, or otherwise is in default or breach of any of, the terms and conditions of this Lease and/or the related Franchise Agreement. The Operator hereby waives any claim for damages against or liability of Chick-fil-A that the Operator may have based upon any assertion that Chick-fil-A has unreasonably withheld, unreasonably conditioned or unreasonably delayed any consent or approval requested by the Operator, and the Operator's sole remedy shall be an action or proceeding to enforce any related provision or for specific performance, injunction or declaratory judgment and Chick-fil-A shall have no liability whatsoever to the Operator for its refusal or failure to give such consent or approval. The Operator's sole remedy for Chick-fil-A being deemed to have unreasonably withheld, conditioned or delayed consent or approval in such event shall be as provided in this Section.

14.17 The Article and Section headings in this Lease are included for convenience of reference only and will not constitute a part of this Lease for any other purpose.

# **Exhibit A to Lease**

LEGAL DESCRIPTION OF THE SITE

# **Exhibit B to Lease**

PRIME LEASE OR GROUND LEASE AND/OR TITLE DOCUMENTS, IF APPLICABLE, AND OTHER RELATED DOCUMENTS

# Exhibit C to Lease

# RENT CALCULATION REPORT

## **Exhibit C-1 to Lease**

#### RENT CALCULATION REPORT

(store #) – (store name) [For Free Standing Restaurants – Leased Site]

Base Rent Payable as of the Commencement Date

Annual Ground Lease Base Rent Payable as of the Commencement Date	\$
Additional Lease/License Costs	\$ 
Annual Base Rent Payable to Chick-fil-A, Inc. as of the Commencement Date	<u> </u>
Monthly Base Rent Payable to Chick-fil-A, Inc. as of the Commencement Date	\$
Percentage Rent Payable as of the Commencement Date	
Annual Percentage Rent Breakpoint as of the Commencement Date	\$
Percentage of Gross Receipts Payable Above Breakpoint	%

# Additional Notes:

## Ground Lease and Calculation of Base Rent and Percentage Rent

This Site is subject to an underlying Ground Lease (attached as Exhibit "B" hereto), under which the ground lessee is Chick-fil-A or a wholly-owned subsidiary of Chick-fil-A. The calculation of monthly Rent for this Site can generally be explained as follows -- the total amount of monthly Base Rent you will be obligated to pay Chick-fil-A will be

based on the total annual rent due under the Ground Lease, which sum will be divided by twelve. The monthly Base Rent could increase when and if, among other things, the rent or other charges under the Ground Lease increase.

To the extent the calendar year-to-date Gross Receipts (as such term is defined in Section 3.2 of this Lease) of your franchised Chick-fil-A restaurant business exceed the Year-To-Date Percentage Rent Breakpoint (as such term is defined below), you will be obligated to pay Chick-fil-A Percentage Rent in the amount of six percent (6%) of all Gross Receipts over the Year-To-Date Percentage Rent Breakpoint. For the purposes of this Rent Calculation Report, Year-To-Date Percentage Rent Breakpoint shall mean the Annual Percentage Rent Breakpoint prorated on a daily basis for the number of days that have elapsed in any given calendar year.

#### Additional Charges and Expenses

In addition to Rent, your monthly Lease payments to Chick-fil-A for this Site are subject to and will include any Additional Charges and Expenses due under the Lease (as such term is defined in <u>Section 1</u> and as more specifically described in <u>Section 3.3</u> of this Lease). Additional Charges and Expenses due under the Lease include, without limitation, taxes, common area maintenance (CAM) charges, and other additional or extra charges and rents.

#### Ground Lease

The underlying Ground Lease for this Site is subject to amendment, renewal and/or renegotiation with the ground lessor for the Site during the term of your Franchise Agreement and this Lease. As a result, your monthly Lease payments to Chick-fil-A could change, including, without limitation, the calculation of Base Rent, Percentage Rent, and Additional Charges and Expenses.

#### Commencement Date

Your actual Commencement Date may vary from the projected Commencement Date. The projected Commencement Date may not necessarily be during the first year of the term under the Ground Lease or any other applicable document. Base Rent and Percentage Rent terms may increase, decrease or otherwise change if the actual Commencement Date varies from the projected Commencement Date and/or in accordance with the terms and provisions of the Franchise Agreement and this Lease (which incorporates the Ground Lease).

#### Franchise Agreement and Lease Control

The notes are added as a summary explanation. You should refer to the Franchise Agreement and this Lease (and specifically the Ground Lease attached as Exhibit "B" to this Lease) to review specific terms and provisions. In the event of a conflict or inconsistency between the information provided in this Rent Calculation Report or this Lease, the terms of this Lease shall govern and control; provided, however, any then current specific and enumerated economic terms regarding the amount of or basis for calculating the Rent for the Site set forth in the then current Rent Calculation Report shall prevail in the event of any conflict with any generic terms regarding the amount of or basis for calculating the Rent set forth in the Lease.

#### **Exhibit C-2 to Lease**

#### RENT CALCULATION REPORT

(store #) – (store name)
[For Free Standing Restaurants – Owned Site]

#### Base Rent Payable as of the Commencement Date

Annual Ground Lease Base Rent Payable as of the Commencement Date	\$0.00
Additional Lease/License Costs	\$0.00
Annual Base Rent Payable to Chick-fil-A, Inc. as of the Commencement Date	\$0.00
Monthly Base Rent Payable to Chick-fil-A, Inc. as of the Commencement Date	\$0.00
Percentage Rent Payable as of the Commencement Date	
Annual Percentage Rent Breakpoint as of the Commencement Date	\$0.00
Percentage of Gross Receipts Payable Above Breakpoint	6%

### Additional Notes:

Ownership and Calculation of Base Rent and Percentage Rent

This Site is owned by Chick-fil-A or a wholly-owned subsidiary of Chick-fil-A. The calculation of monthly Rent for the site can generally be explained as follows – there will be no Base Rent charge and the total amount of monthly Rent you will be obligated to pay Chick-fil-A will be based on a percentage rent calculation that Chick-fil-A will perform pursuant to the terms of the Lease and this Rent Calculation Report. Because there is no Base Rent due under this Lease, the Annual Percentage Rent Breakpoint as of the Commencement Date generally will be set at \$0.00. To the extent the calendar year-to-date Gross Receipts (as such term is defined in Section 3.2 of this Lease) of your franchised Chick-fil-A restaurant business exceed the Year-To-Date Percentage Rent Breakpoint (as such term is defined below), you will be obligated to pay Chick-fil-A Percentage Rent in the amount of six percent (6%) of all Gross Receipts over the Year-To-Date Percentage Rent Breakpoint. For the purposes of this Rent Calculation Report, Year-To-Date Percentage Rent Breakpoint shall mean the Annual Percentage Rent Breakpoint prorated on a daily basis for the number of days that have elapsed in any given calendar year.

As the Operator of a site that is owned by Chick-fil-A (or a wholly-owned subsidiary of Chick-fil-A), you will not be obligated to pay Chick-fil-A Base Rent beyond the Percentage Rent due under the Lease as described above, subject to renewal and/or renegotiation with Chick-fil-A during the term of your Franchise Agreement and this Lease.

#### Additional Lease/License Costs

The amount of any Additional Lease/License Costs for the site (as that term is used and reflected in the chart above) could be different and set higher than \$0.00 in certain situations. For example, if Chick-fil-A has purchased the primary site and then leases from a third-party and then subleases to you additional parking or other facilities either before or after the Commencement Date, then the Annual Percentage Rent Breakpoint will be adjusted on your Rent Calculation Report for the site to account for any Additional Lease/License Costs you are obligated to pay. If the additional parking sublease in the example above or any other similar additional lease/license cost item was \$12,000/ year, or \$1,000/ month, the Annual Percentage Rent Breakpoint would be set at \$200,000 (\$12,000 / 6%), not \$0.00.

#### Additional Charges and Expenses

In addition to Rent, your monthly Lease payments to Chick-fil-A for this Site are subject to and will include any Additional Charges and Expenses due under the Lease (as such term is defined in <u>Section 1</u> and as more specifically described in <u>Section 3.3</u> of this Lease). Additional Charges and Expenses due under the Lease include, without limitation, taxes, common area maintenance (CAM) charges, and other additional or extra charges and rents.

#### Lease Changes

Your obligations and/or rental payments for this Site may be subject to renewal and/or renegotiation with Chick-fil-A during the term of your Franchise Agreement and this Lease. As a result, your monthly Lease payments to Chick-fil-A could change, including, without limitation, the calculation of Base Rent, Percentage Rent, and Additional Charges and Expenses.

#### Commencement Date

Your actual Commencement Date may vary from the projected Commencement Date. The projected Commencement Date may not necessarily be during the first year of the term under any applicable document. Base Rent and Percentage Rent terms may increase, decrease or otherwise change if the actual Commencement Date varies from the projected Commencement Date and/or in accordance with the terms and provisions of your Franchise Agreement and this Lease.

#### Franchise Agreement and Lease Control

The notes are added as a summary explanation. You should refer to the Franchise Agreement and this Lease (and specifically the Ground Lease attached as Exhibit "B" to this Lease) to review specific terms and provisions. In the event of a conflict or inconsistency between the information provided in this Rent Calculation Report or this Lease, the terms of this Lease shall govern and control; provided, however, any then current specific and enumerated economic terms regarding the amount of or basis for calculating the Rent for the Site set forth in the then current Rent Calculation Report shall prevail in the event of any conflict with any generic terms regarding the amount of or basis for calculating the Rent set forth in the Lease.

#### Exhibit C-3 to Lease

#### RENT CALCULATION REPORT

(store #) – (store name) [For Mall Restaurants – Leased Site]

Base Rent Payable as of the Commencement Date	
Annual Prime Lease Base Rent Payable as of the Commencement Date	\$
Additional Lease/License Costs	\$
Annual Base Rent Payable to Chick-fil-A, Inc. as of the Commencement Date	\$
Monthly Base Rent Payable to Chick-fil-A, Inc. as of the Commencement Date	\$
Percentage Rent Payable as of the Commencement Date	
Annual Percentage Rent Breakpoint as of the Commencement Date	\$
Percentage of Gross Receipts Payable Above Breakpoint	%

#### Additional Notes:

Prime Lease and Calculation of Base Rent and Percentage Rent

This Site is subject to an underlying Prime Lease (attached as Exhibit "B" hereto) under which the prime lessee is Chick-fil-A or a wholly-owned subsidiary of Chick-fil-A. Base Rent and Percentage Rent (if any) are payable to Chick-fil-A for the Site per the terms of the Franchise Agreement and this Lease which incorporates the Prime Lease. The Base Rent and Percentage Rent (if any) could increase when and if, among other things, the rent under the Prime Lease increases pursuant to the terms of such Prime Lease. Percentage Rent is calculated based on the terms of the Prime Lease. Notwithstanding the definition of Gross Receipts in the Franchise Agreement and Section 3.2 of this Lease, Percentage Rent payable to Chick-fil-A shall be calculated based on the definition of "gross sales" as defined in the Prime Lease.

#### Prime Lease

The underlying Prime Lease for this Site is subject to amendment, renewal and/or renegotiation with the landlord for the Site during the term of your Franchise Agreement and this Lease. As a result, your monthly Lease payments to Chick-fil-A could change, including without limitation, the calculation of Monthly Base Rent, Percentage Rent, and Additional Charges and Expenses (as such term is defined in Section 1 of this Lease) (which include, without limitation, taxes, common area maintenance (CAM) charges and other additional or extra charges and rents).

#### Additional Charges and Expenses

In addition to Rent, your monthly Lease payments to Chick-fil-A for this Site are subject to and will include any Additional Charges and Expenses due under the Lease (as such term is defined in Section 1 and as more specifically described in Section 3.3 of this Lease). Additional Charges and Expenses due under the Lease include, without limitation, taxes, common area maintenance (CAM) charges, and other additional or extra charges and rents. Commencement Date

Your actual Commencement Date may vary from the projected Commencement Date. The projected Commencement Date may not necessarily be during the first year of the term under the Prime Lease or any other applicable document. Base Rent and Percentage Rent terms may increase, decrease or otherwise change if the actual Commencement Date varies from the projected Commencement Date and/or in accordance with the terms and provisions of the Franchise Agreement and this Lease (which incorporates the Prime Lease).

#### Franchise Agreement and Lease Control

The notes are added as a summary explanation. You should refer to the Franchise Agreement and the Lease (and specifically the Prime Lease attached as Exhibit "B" hereto) to review specific terms and provisions. In the event of a conflict or inconsistency between the information provided in this Rent Calculation Report or the Lease, the terms of the Lease shall govern and control; provided, however, any specific and enumerated economic terms regarding the amount and basis for calculating the Rent for the Site set forth in this Rent Calculation Report shall prevail in the event of any conflict with any generic terms regarding the amount and basis for calculating the Rent set forth in the Lease.

# **Exhibit D to Lease**

EQUIPMENT LEASE ADDENDUM

#### **Exhibit D to Lease**

#### EQUIPMENT LEASE ADDENDUM

Equipment 1	Lease for	Restaurants

- Chick-fil-A rents to the Operator, and the Operator rents from Chick-fil-A, commencing on the Commencement Date, upon the terms and conditions set forth herein, the Equipment listed on Schedule 1 attached to this Equipment Lease Addendum and made a part of this Equipment Lease Addendum (together with any replacements of and additions or accessions to the original equipment). The Operator agrees that Chick-fil-A shall have the right, in its sole and exclusive business judgment, to substitute comparable Equipment for that which is listed on Schedule 1. The Operator shall keep and maintain the Equipment only at the Site, unless otherwise approved in writing by Chick-fil-A, may use the Equipment only in connection with the Operator's operation of the Business at the Site, shall service and repair the Equipment in order to maintain the Equipment's appearance and good working condition, and shall not make any changes, alterations or additions thereto without the prior written consent of Chick-fil-A, all in accordance with Chick-fil-A's then current Minimum Standards, Guidelines and other policies and procedures as may be amended by Chick-fil-A from time to time. In servicing and repairing the Equipment, the Operator shall solely use suppliers and vendors that demonstrate the ability to meet Chick-fil-A's then current Minimum Standards and Guidelines for such items and that possess adequate quality controls, experience and capacity to service and repair the Equipment and otherwise supply the Operator's needs promptly, accurately and reliably. In the exercise of Chick-fil-A's sole and exclusive business judgment, Chick-fil-A may deliver used Equipment to the Site or leave Equipment at the Site which had been used at the Site prior to the date of this Lease.
- 3. Commencing on the Commencement Date, the Operator shall pay to Chick-fil-A, in Atlanta, Georgia, a monthly rental for the Equipment based on its then current fair market rental which Chick-fil-A has in its sole and exclusive business judgment initially determined to be \_\_\_\_\_\_ and No/100 Dollars (\$\_\_\_\_\_\_.00) (the "Equipment Rental"). Chick-fil-A shall have the right from time to time to re-determine the Equipment Rental in its sole and exclusive business judgment based on the then current fair market rental value for the Equipment due to additions, subtractions, and modifications to the Equipment, market factors, inflation, passage of time or otherwise, and to update the Equipment Rental to an amount based on the then determined, current fair market rental, which will be set forth in a revised Equipment Lease Addendum and substituted and attached to this Lease as Exhibit D and made a part of this Equipment Lease Addendum. At Chick-fil-A's election, the program described in Section 14.12 of the Franchise Agreement shall apply to the Operator's payment obligations described in this Equipment Lease Addendum with respect to the Equipment and any other payment obligations of the Operator hereunder, and any adjustment or increases thereto.
- 4. Commencing on the Commencement Date, the Operator shall timely pay directly to the appropriate business, governmental entity or other person or entity any and all costs and expenses of operating and maintaining the Equipment for the Business during the Term of the Lease, including without limitation the following:
  - all charges, costs and expenses necessary to maintain the Equipment in good condition, ordinary wear and tear excepted;
  - (ii) all taxes, levies and charges assessed against the Equipment and/or against the Operator or Chick-fil-A in respect of the Equipment, including but not limited to any property tax or any sales or use tax assessed on the Equipment Rental; and
  - (iii) all charges and costs of all ordinary repairs to the Equipment.
- 5. If in the sole and exclusive business judgment of Chick-fil-A any Equipment becomes worn out due to normal wear and tear and such Equipment cannot reasonably be repaired, then Chick-fil-A will replace such Equipment at its own expense. The Operator is responsible for and must replace at the Operator's own expense any and all equipment or other items not listed on Schedule 1 but used in the operation of the Business, as and to the extent such equipment and other items become worn out.

#### Schedule 1 to Exhibit D to Lease

#### **LIST OF EQUIPMENT**

#### Beverage & Ice Cream

- Beverage dispensing system (drink towers, carbonators, and regulators)
- Beverage bag-in-box system & rack
- Coffee brewer(s)
- Tea brewer(s)
- Lemonade dispenser(s)
- Lemon juicer (not in all Restaurants)
- Ice cream machine(s)
- Refrigerated milkshake base dispenser
- Water filtration system (not at all Restaurants)
- Bulk CO2 tank (not at all Restaurants)
- Water Booster Pump (not in all Restaurants)
- Reverse osmosis/softener water system (not in all Restaurants)

#### Cooking

- Clamshell Grill
- Open fryers
- Pressure fryers
- Radiant/Conveyor toaster (not in all Restaurants)
- Contact bun toaster
- Exhaust hoods (varying sizes)
  - Fire suppression system
  - Rooftop exhaust fan(s)
- Convection oven(s)
- Griddle(s) (not at all Restaurants)
- Hotplates (not at all Restaurants)
- Thermalizer (not at all Restaurants)

#### Food Prep & Holding

- Centerline table(s) (not at all Restaurants)
- Electronic holding timer
- Wire storage shelving, upright and wall (per layout)
- Hot holding systems
  - o Food holding station
  - Chicken warming station(s)
  - Single and/or double warming drawer(s)
  - o Waffle fry warming station
  - Food warming chute
  - Multi-use holding cabinet
- Soup warmer
- Sinks (varies per layout)
  - Hand sink
  - o Three or four compartment sink
  - Vegetable Prep Sink
- Chicken transfer station (not at all Restaurants)
- Filet roller
- Stainless steel worktable(s)
- Mixer, 20 quart (floor or table)
- Mixer table (not in all Restaurants)

#### Refrigeration

- Undercounter refrigerator(s)
- Undercounter freezer(s) (not in all Restaurants)
- Reach-in refrigerator(s)
- Reach-in freezer(s)
- Refrigerated display case(s) (not at all Restaurants)
- Breading table(s)
- Salad prep table (not at all Restaurants)
- Thawing refrigerator(s)
- Quick chiller (not at all Restaurants)
- Refrigerated cold rail (not all Restaurants)
- Ice storage bin
- Ice machine(s)
- Walk-in cooler and freezer

#### Accessories & Fixtures

- Safe
- Seating -chairs, tables & booths package (not at all Restaurants)
- Drive-thru communications system (not at all Restaurants)
- Music system (dining room or outside) (not at all Restaurants)
- Menu boards (interior & exterior)
- Desk (Primary Office)
- Air curtain (drive thru & back door)
- Outdoor trash receptacle(s) (not at all Restaurants)
- Outdoor seating & umbrellas (not at all Restaurants)
- Outdoor playground equipment (not at all Restaurants)
- Indoor playground equipment (not at all Restaurants)
- Trash cart
- Outdoor trash compactors (not at all Restaurants)
- Security system (not at all Restaurants)
- Point of sale system (Registers, kitchen display system(s), cash drawer(s), receipt printer(s), and server)
- Back office computer and check printer and network equipment
- Shelving package
- Lockers
- Pressure Washer (not at all Restaurants)
- Image panels (not in all Restaurants)
- TV/DVD player (For Training purposes)
- Dishwasher (not at all Restaurants)
- Snow Blower (not at all Restaurants)

# EXHIBIT "B" TO FRANCHISE AGREEMENT <u>CHICK-FIL-A TRADEMARKS</u>

# **EXHIBIT "B" TO FRANCHISE AGREEMENT**

# **CHICK-FIL-A TRADEMARKS**

The following trademarks are presently registered on the principal register of the United States Patent and Trademark Office:

Mark	Registration /	Registration /
	Application	Application
	Number	Date*
Authentic Originals Logo	7,255,003	12/26/2023
Block C Logo	4,213,524	09/25/2012
Block C Logo	7,018,860	04/04/2023
C Logo	2,298,157	12/07/1999
C Logo	873,925	07/29/1969
C Logo	1,211,656	10/05/1982
C Logo	2,307,404	01/11/2000
C Logo	2,316,050	02/08/2000
C Logo	2,316,051	02/08/2000
C Logo	2,313,854	02/01/2000
C (Stylized) (Red)	2,341,163	04/11/2000
CFA	6,038,359	04/21/2020
Circle C Logo	6,562,865	11/16/2021
Cropped C Logo	5,750,250	05/14/2019
Cropped C Logo (Red)	5,750,424	05/14/2019
Chick-fil-A	6,042,675	04/28/2020
Chick-fil-A	1,209,211	09/14/1982
Chick-fil-A	2,196,099	10/13/1998
Chick-fil-A	2,196,100	10/13/1998
Chick-fil-A	2,211,210	12/15/1998
Chick-fil-A	2,340,814	04/11/2000
Chick-fil-A	7,018,859	04/04/2023
Chick-fil-A	98/403,995**	02/13/2024
Chick-fil-A (Stylized)	866,527	03/11/1969
Chick-fil-A (Stylized)	995,935	10/15/1974
Chick-fil-A (Stylized)	1,238,459	05/17/1983
Chick-fil-A (Stylized)	1,065,507	05/10/1977
Chick-fil-A (Stylized)	4,865,535	12/08/2015
Chick-fil-A (Stylized)	6,866,465	10/04/2022
Chick-fil-A (Stylized)	7,019,097	04/04/2023
Chick-fil-A (Red) (Stylized)	2,335,546	03/28/2000
Chick-fil-A Chick-n-Strips	1,958,706	02/27/1996
Chick-fil-A One	5,863,299	09/17/2019
Chick-fil-A Shared Table	6,724,424	05/10/2022
Chick-fil-A Waffle Potato Fries	2,258,869	07/06/1999
Chick-n-Minis	5,721,403	04/09/2019
Code Moo	97/809,829**	02/24/2023

Coma Más Chikin	97/882,890**	04/11/2023
Cool Wrap	2,415,376	12/26/2000
Coor Wrap  Cow Appreciation Day	3,372,804	01/22/2008
Cow Party	7,274,314	01/22/2008
Da Bao Ke Fu (Simplified Chinese Characters)	97/792,474**	02/13/2023
*	· ·	
Delivery From Us to You & Design	6,569,305	11/23/2021
Delivery Pin Design  Eat Mor Chikin	98/360,588**	01/17/2024
	2,010,233	10/22/1996
Eat Mor Chikin	2,240,326	04/20/1999
Eat Mor Chikin	2,062,809	05/20/1997
Eat Mor Chikin	2,197,973	10/20/1998
Eat Mor Chikin (Stylized)	98/112,871**	02/13/2023
Eat Mor Chikin (and design)	2,538,070	02/12/2002
Eat Mor Chikin (and design)	2,538,050	02/12/2002
First 100	3,906,613	01/18/2011
Fowl Shot	5,181,278	04/11/2017
Frosted Sunrise	5,605,101	11/13/2018
Hogar del Sándwich de Pollo Original	7,026,679	04/11/2023
Home of the Original Chicken Sandwich	2,969,991	07/19/2005
Home of the Original Chicken Sandwich (Stylized) & Design	7,224,738	11/21/2023
Icedream	1,273,752	04/10/1984
Kid Created Games & Design	97/195,020**	12/29/2021
Kneeling Cow Design	2,468,762	07/17/2001
Kids Design (horizontal)	6,615,711	01/11/2022
Kids Design (vertical)	6,615,710	01/11/2022
Koma Más Pollo	90/071,603**	07/24/2020
Moo Cow Band	98/430,584**	03/02/2024
One Design (horizontal)	5,863,203	09/17/2019
One Design (vertical)	5,984,552	02/11/2020
Sunjoy	6,202,190	11/17/2020
Sunshine Days	7,196,209	10/17/2023
Standing Cow Design	2,463,183	06/26/2001
Standing Cow Design	2,464,891	07/03/2001
The Brake Room	97/798,477**	02/16/2023
The Chicken Wire	5,306,199	10/10/2017
True Inspiration Awards	6,355,587	05/18/2021
Waffle Fry Heart Design	98/349,346**	01/09/2024
Waffle Fry Heart Design	98/349,350**	01/09/2024
waine Try Heart Design	70/377,330	01/07/2024

We Didn't Invent the Chicken, Just the Chicken	1,981,126	06/18/1996
Sandwich		
Zi Fei Le (Traditional Chinese Characters)	98/297,187**	12/04/2023

<sup>\*</sup> Any required affidavits and renewals pertaining to these Marks have been filed.

# EXHIBIT "C" TO FRANCHISE AGREEMENT <u>CHICK-FIL-A MENU OFFERINGS</u>

#### **EXHIBIT "C" TO FRANCHISE AGREEMENT**

# **CHICK-FIL-A MENU OFFERINGS**

Chick-fil-A® Chicken Sandwich

Chick-fil-A® Chicken Deluxe Sandwich

Chick-fil-A® Spicy Chicken Sandwich

Chick-fil-A® Spicy Chicken Deluxe Sandwich

Chick-fil-A® Grilled Chicken Sandwich

Chick-fil-A® Grilled Chicken Club Sandwich

Chick-fil-A Chick-n-Strips®

Chick-fil-A® Nuggets

Chick-fil-A® Grilled Nuggets

Gluten Free Bun

# <u>Wrap</u>

Grilled Chicken Cool Wrap®

#### Beverages

Chick-fil-A® Lemonade

Chick-fil-A® Diet Lemonade

Coca-Cola® Soft Drinks (Required: Coke, Diet Coke,

Coke Zero Sugar, Sprite, Hi-C)

Dr. Pepper® Soft Drinks (Required: Dr. Pepper, Diet

Dr. Pepper)

Iced Tea - Sweetened

Iced Tea – Unsweetened

Chick-fil-A Sunjoy®

Milk

Chocolate Milk

Chick-fil-A® Coffee, sourced by THRIVE Farmers

Chick-fil-A® Iced Coffee

Simply Orange

Honest Kids Appley Ever After Juice Drink

**DASANI Bottled Water** 

#### **Desserts**

Chocolate Chunk Cookie

Icedream®

Chocolate Milkshake

Strawberry Milkshake

Vanilla Milkshake

Cookies-&-Cream Milkshake

Chick-fil-A® Frosted Lemonade

Chick-fil-A® Frosted Diet Lemonade

Chick-fil-A® Frosted Coffee

Chocolate Fudge Brownie

#### **Side Items**

Chick-fil-A Waffle Potato Fries®

Kale Crunch

Mac & Cheese

Side Salad

Chicken Soup

Fruit Cup

Greek Yogurt Parfait

Cinnamon Applesauce (Buddy Fruits®)

Chick-fil-A® Waffle Potato Chips

# **Salads**

Chick-fil-A® Cobb Salad

Chick-fil-A® Spicy Southwest Salad

Chick-fil-A® Grilled Market Salad

#### Breakfast

Chick-fil-A® Chicken Biscuit

Chick-fil-A® Spicy Chicken Biscuit\*

Plain Biscuit

Chick-fil-A® Chicken, Egg & Cheese Biscuit

Chick-fil-A Chick-n-Minis<sup>TM</sup>

Egg White Grill

Chicken Hash Brown Scramble Bowl

Sausage Hash Brown Scramble Bowl

Chicken Hash Brown Scramble Burrito

Sausage Hash Brown Scramble Burrito

Hash Browns

Bacon, Egg & Cheese Biscuit

Bacon & Egg Biscuit

Bacon Biscuit

Sausage, Egg & Cheese Biscuit

Sausage & Egg Biscuit

Sausage Biscuit

Egg Biscuit

Sausage, Egg & Cheese English Muffin

Bacon, Egg & Cheese English Muffin

#### **Catering**

Chick-fil-A Nuggets Tray

Chick-fil-A Chick-n-Strips® Tray

Garden Salad Tray

Fruit Tray

Chocolate Chunk Cookie Tray

Chocolate Fudge Brownie Tray

Chick-fil-A Chick-n-Minis® Tray Chilled Grilled Chicken Sub Sandwich Chick-fil-A Cool Wrap® Tray Chick-fil-A® Waffle Potato Chips

#### **Dipping Sauces**

Chick-fil-A Sauce
Polynesian Sauce
Barbeque Sauce
Honey Mustard Sauce
Sweet & Spicy Sriracha Sauce
Garlic & Herb Ranch Sauce
Honey Roasted BBQ Sauce

# **Salad Dressings**

Zesty Apple Cider Vinaigrette Avocado Lime Ranch Light Balsamic Vinaigrette Creamy Salsa Fat Free Honey Mustard Garlic & Herb Ranch Light Italian

Note: Does not include seasonal menu items that are launched annually.

chick-fil-a.com/Food/Menu

<sup>\*</sup> Items may not be offered in all locations.

# ADDENDA "1-A" AND "1-B" TO FRANCHISE AGREEMENT ADDITIONAL BUSINESS AMENDMENTS FOR TRADITIONAL UNIT

#### ADDENDUM "1-A" TO FRANCHISE AGREEMENT

# <u>ADDITIONAL BUSINESS AMENDMENT FOR TRADITIONAL UNIT</u> (Sole Proprietorship)

THIS ADDITIONAL BUSINESS AMENDA "Amendment") is made and shall be effective as of the	
"Amendment") is made and shall be effective as of the _CHICK-FIL-A, INC., a Georgia corporation, having its prin Atlanta, Georgia 30349-2998 ("Chick-fil-A"), and its fram	ncipal business address at 5200 Buffington Road, chisee, (the "Operator").
BACKGROU	
A. On or about, Chick-fil-A, In Agreement with its attached Lease relating to the licensing (address) (the "Agreement").	nc. and the Operator entered into a Franchise and operation of the Chick-fil-A at,
B. Pursuant to the terms of the Agreeme Amendment, including the designation of an Additional operated under the Agreement, and to otherwise conf. Agreement.	Business described in this Amendment to be
AGREEME	NT
IN CONSIDERATION OF THE ABOVE ragreements contained in this Amendment, as well as in consideration, the receipt and sufficiency of which are here be legally bound, agree as follows:	the Agreement, and other good and valuable
1. Pursuant to Section 2.6 of the Agreement, and subjas amended by this Amendment, Chick-fil-A licer Operator hereby accepts the license and grant and following address:	ses and grants the right to the Operator, and the
2. Pursuant to Section 2.6 of the Agreement, the d	ate on which the Agreed Term begins for the

Additional Business shall be the date first above written as the effective date of this Amendment.

Pursuant to Section 3.2 of the Agreement, the Operator shall pay an additional franchise fee with respect to the Additional Business of Five Thousand and No/100 Dollars (\$5,000.00) upon the execution of this Amendment, which when paid to Chick-fil-A shall be deemed fully earned and

non-refundable.

3.

4.	Commencement Date for the Additi approximately, 20, base availability of existing restaurant busine	e Additional Business will be opened (or the Operator's ional Business pursuant to this Amendment will be) d on Chick-fil-A's current projections of openings and the esses; provided, however, Chick-fil-A does not represent or Business actually will be open or available for the Operator in or after this date.
5.	terms of the Agreement, as amended Agreement, any Prime Lease, Ground L	ditional Business described above shall be governed by the by this Amendment. Pursuant to Section 2.6 of the ease or other rental obligations of the Operator with respect ached to the Lease for the Additional Business which is nent.
6.	shall be attached to, incorporated in,	ttached as Exhibit "A" and any other exhibits to the Lease, and become and constitute a part of the Agreement. rise defined in this Amendment, shall have the meaning
7.	The Operator acknowledges and agrees to all of his/her obligations under the Agreement as entered into, undertaken and otherwise made again this day (with this Amendment, including the Lease attached as Exhibit "A" and any other exhibits to the Lease) and reaffirms the continuing existence and validity of the Agreement. Subject to its terms and conditions, the Agreement is if full force and effect as of the date of this Amendment, and shall remain in full force and effect.	
have d		A, Inc. and the Operator, intending to be legally bound, lment as of the day and year first above written.
		CHICK-FIL-A, INC.
		By:
		Title:
		Date:

**OPERATOR** 

Printed Name:\_\_\_\_\_

Date:

### ADDENDUM "1-B" TO FRANCHISE AGREEMENT

# ADDITIONAL BUSINESS AMENDMENT FOR TRADITIONAL UNIT

(Business Entity)

THIS ADDITIONAL BUSINESS AMENDMENT FOR TRADITIONAL UNIT (this "Amendment") is made and shall be effective as of the day of, 20 by and between CHICK-FIL-A, INC., a Georgia corporation, having its principal business address at 5200 Buffington Road Atlanta, Georgia 30349-2998 ("Chick-fil-A"), its franchisee,, a[corporation][limited liability company] (the "Operator") and, the original signatory to the Agreement (as defined below) in his/her individual capacity as the approved Operator thereunder (the "Operator-Owner").
BACKGROUND
A. On or about, Chick-fil-A and the Operator-Owner entered into a Franchise Agreement with its attached Lease relating to the licensing and operation of the Chick-fil-A at, (address) (the "Agreement").
B. On or about, the Operator-Owner, after obtaining all required approvals and consents under the Agreement transferred and assigned his or her interest in the Agreement and the Business(es) for their remaining respective Agreed Terms to the Operator, an entity formed by the Operator-Owner for his or her convenience of ownership, pursuant to the terms and conditions of an Assignment and Consent to Assignment (the "Assignment").
C. Pursuant to the terms of the Agreement, Chick-fil-A, the Operator and the Operator-Owner desire to amend and otherwise reaffirm the terms of the Agreement and the Assignment pursuant to the terms and conditions of this Amendment, including the designation of an Additional Business described in this Amendment to be operated under the Agreement, and to otherwise continue their respective performance under the Agreement and the Assignment.
AGREEMENT
IN CONSIDERATION OF THE ABOVE recitals, the mutual promises, covenants and agreements contained in this Amendment, as well as in the Agreement and the Assignment, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, agree as follows:
1. Pursuant to Section 2.6 of the Agreement, and subject to the terms and conditions of the Agreement as amended by this Amendment, Chick-fil-A licenses and grants the right to the Operator, and the Operator hereby accepts the license and grant and agrees, to operate the Additional Business at the following address:

- 2. Pursuant to Section 2.6 of the Agreement, the date on which the Agreed Term begins for the Additional Business shall be the date first above written as the effective date of this Amendment.
- 3. Pursuant to Section 3.2 of the Agreement, the Operator shall pay an additional franchise fee with respect to the Additional Business of Five Thousand and No/100 Dollars (\$5,000.00) upon the execution of this Amendment, which when paid to Chick-fil-A shall be deemed fully earned and non-refundable.
- 4. Chick-fil-A currently estimates that the Additional Business will be opened (or the Operator's Commencement Date for the Additional Business pursuant to this Amendment will be) approximately \_\_\_\_\_\_\_, 20\_\_\_, based on Chick-fil-A's current projections of openings and the availability of existing restaurant businesses; provided, however, Chick-fil-A does not represent or warrant in any way that the Additional Business actually will be open or available for the Operator to commence the Additional Business on or after this date.
- 5. The Operator and the Operator-Owner hereby agree that the Additional Business described above shall be governed by the terms of the Agreement and the Assignment, as amended by this Amendment. Pursuant to Section 2.6 of the Agreement, any Prime Lease, Ground Lease or other rental obligations of the Operator with respect to the Additional Business shall be attached to the Lease for the Additional Business which is attached as Exhibit "A" to this Amendment.
- 6. This Amendment, including the Lease attached as Exhibit "A" and any other exhibits to the Lease, are attached to, incorporated in, and made a part of the Agreement. Capitalized terms used but not otherwise defined in this Amendment, shall have the meaning ascribed to them in the Agreement.
- 7. Operator and the Operator-Owner acknowledge and agree to all of their respective obligations under the Assignment and the Agreement as if entered into, undertaken and otherwise made again this day (with this Amendment, including the Lease attached as Exhibit "A" and any other exhibits to the Lease) and reaffirm the continuing existence and validity of the Agreement and the Assignment. Subject to their terms and conditions, as modified by this Amendment, the Agreement and the Assignment are in full force and effect as of the date of this Amendment, and shall remain in full force and effect.
- 8. Pursuant to the Assignment and this Amendment, the Operator-Owner agrees to be personally bound by, and personally liable for the breach of, each and every term and condition of the Agreement, including without limitation the provisions contained in this Amendment and the Lease attached as Exhibit "A" and any other exhibits to the Lease. Nothing contained in this Amendment shall be deemed to relieve the Operator-Owner of any of his/her obligations contained in the Assignment or the Agreement. The Operator-Owner further agrees to, and by this instrument does hereby, guarantee the performance by the Operator, in the same manner and with the same recourse against the Operator-Owner, as if the Operator-Owner were the Operator, of all of the Operator's obligations, commitments, duties and liabilities under the Agreement, including without limitation the provisions contained in this Amendment and the Lease attached as Exhibit "A" and any other exhibits to the Lease. Without limiting the foregoing, the Operator-Owner irrevocably and unconditionally guarantees to Chick-fil-A that: (i) the Operator shall pay all amounts to be paid and otherwise comply with all provisions of the Agreement or any other agreements with Chickfil-A or its affiliates concerning the operation of the Businesses; and (ii) if the Operator defaults in making any such payments or complying with any such provisions, the Operator-Owner shall pay forthwith upon demand all amounts due and owing Chick-fil-A and all damages that may arise as a result of any such non-compliance.

9. Any violation or breach by the Operator-Owner of any term or condition of the Assignment or the Agreement, including without limitation the provisions contained in this Amendment and the Lease attached as Exhibit "A" and any other exhibits to the Lease, shall also constitute a violation and breach of the same term or condition by the Operator, a default by the Operator under said Assignment and Agreement and, pursuant to its terms, grounds for termination and/or non-renewal of the Agreement, this Amendment and the franchise granted under such Agreement.

IN WITNESS WHEREOF, Chick-fil-A, Inc., the Operator and the Owner-Operator, intending to be legally bound, have duly executed and delivered this Amendment as of the day and year first above written.

CHICK-FIL-A, INC.	
By:	
Title:	
Date:	
[OPERATOR]	
By:	
Name:	
Title:	
Date:	
OPERATOR-OWNER:	
Printed Name:	
Date:	

# ADDENDA "2-A" AND "2-B" TO FRANCHISE AGREEMENT ADDITIONAL BUSINESS AMENDMENTS FOR CAPTIVE VENUE

# ADDENDUM "2-A" TO FRANCHISE AGREEMENT

# ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE

(Sole Proprietorship)

CHICK	THIS ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE (this dment") is made and shall be effective as of the day of, 20 by and between FIL-A, INC., a Georgia corporation, having its principal business address at 5200 Buffington Road, Georgia 30349-2998 ("Chick-fil-A"), and its franchisee, (the "Operator").
	BACKGROUND
	A. On or about, 20 Chick-fil-A, Inc. and the Operator entered into a Franchise tent with its attached Lease relating to the licensing and operation of the Chick-fil-A at, s) (the "Agreement").
includir	B. Pursuant to the terms of the Agreement, Chick-fil-A, Inc. and the Operator desire to amend erwise reaffirm the terms of the Agreement pursuant to the terms and conditions of this Amendment, and the designation of an Additional Business described in this Amendment to be operated under the tent, and to otherwise continue their respective performance under the Agreement.
	AGREEMENT
conside	IN CONSIDERATION OF THE ABOVE recitals, the mutual promises, covenants and ents contained in this Amendment, as well as in the Agreement, and other good and valuable ration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to ly bound, agree as follows:
1.	Pursuant to Section 2.6 of the Agreement, and subject to the terms and conditions of the Agreement as amended by this Amendment, Chick-fil-A licenses and grants the right to the Operator, and the Operator hereby accepts the license and grant and agrees, to operate the Additional Business as a Captive Venue Unit at the following address:
2.	Pursuant to Section 2.6 of the Agreement, the date on which the Agreed Term begins for the Additional Business shall be the date first above written as the effective date of this Amendment.
3.	Pursuant to Section 3.2 of the Agreement, the Operator shall pay an additional franchise fee with respect to the Additional Business of Five Thousand and No/100 Dollars (\$5,000.00) upon the execution of this Amendment, which when paid to Chick-fil-A shall be deemed fully earned and non-refundable.
4.	Chick-fil-A currently estimates that the Additional Business will be opened (or the Operator's Commencement Date for the Additional Business pursuant to this Amendment will be) approximately, 20, based on Chick-fil-A's current projections of openings and the

availability of existing restaurant businesses; provided, however, Chick-fil-A does not represent or warrant in any way that the Additional Business actually will be open or available for the Operator to commence the Additional Business on or after this date.

- 5. The Operator hereby agrees that the Additional Business described above shall be governed by the terms of the Agreement, as amended by this Amendment. Pursuant to Section 2.6 of the Agreement, the Concession Agreement and any Prime Lease, Ground Lease or other rental obligations of the Operator with respect to the Additional Business shall be attached to the Concession Sublicense Agreement for the Additional Business which is attached as Exhibit "A" to this Amendment.
- 6. This Amendment, including the Concession Sublicense Agreement and its attached Concession Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement, shall be attached to, incorporated in, and become and constitute a part of the Agreement. Capitalized terms used but not otherwise defined in this Amendment, shall have the meaning ascribed to them in the Agreement.
- 7. The Operator acknowledges and agrees to all of his/her obligations under the Agreement as if entered into, undertaken and otherwise made again this day (with this Amendment, including the Concession Sublicense Agreement and its attached Concession Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement) and reaffirms the continuing existence and validity of the Agreement. Subject to its terms and conditions, the Agreement is in full force and effect as of the date of this Amendment, and shall remain in full force and effect.

IN WITNESS WHEREOF, Chick-fil-A, Inc. and the Operator, intending to be legally bound, have duly executed and delivered this Amendment as of the day and year first above written.

CHICK-FIL-A, INC.
By:
Title:
Date:
Date.
OPERATOR
Printed Name:
Date:

#### EXHIBIT "A" TO ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE

#### CONCESSION SUBLICENSE AGREEMENT

THIS CONCESSION SUBLICENSE AGREEMENT (this "Agreement	") for the Chick-fil-A
Restaurant Site described in this Agreement is made by and between CHICK-F	FIL-A, INC., a Georgia
corporation, as sublicensor or concessionaire having its principal business address at	5200 Buffington Road,
Atlanta, Georgia 30349-2998 ("Chick-fil-A"), and,	
, as sublicensee or sub-concessionaire (the "Operator"), and will be	e effective as of the
day of, 20	

#### **BACKGROUND**

- A. Chick-fil-A is currently a party to a certain concession agreement attached as Exhibit C as it may be amended from time to time together with all its exhibits and schedules (the "Concession Agreement") with the third party owner or manager of the Site identified in the Concession Agreement ("Concessionor"). Under the Concession Agreement, Concessionor granted Chick-fil-A the right to conduct a restaurant business and/or a license to operate one or more Chick-fil-A concessions at the Site, consisting of the concession location(s) identified in the data sheet attached as Exhibit A as it may be amended from time to time (individually and collectively, the "Concession Location(s)"). The Site is sometimes also referred to in this Agreement as the "Concession Location(s)."
- **B**. The Operator (i) is a franchised Chick-fil-A® Restaurant business operator holding a valid Franchise Agreement (together with its attached Lease(s) and in the case of any Captive Venue Unit(s), its attached Concession Sublicense Agreement(s) and their attached Concession Agreement(s), any other existing Additional Business Amendment(s), and all other exhibits and amendments, collectively the "Franchise Agreement") and is entering into this Agreement the same date that the Additional Business Amendment for Captive Venue to which this Agreement is attached (the "Additional Business Amendment") to operate the Captive Venue Unit (as defined below) as an Additional Business; or (ii) is entering into the Franchise Agreement to which this Agreement is attached as of the same date that this Agreement shall be effective in order to operate the Captive Venue Unit as the Initial Business (the Franchise Agreement, this attached Agreement and all other exhibits and amendments, collectively the "Franchise Agreement").
- C. Chick-fil-A desires to sublicense its rights and privileges under the Concession Agreement to the Operator, and the Operator desires to accept the sublicense and faithfully perform Chick-fil-A's obligations under the Concession Agreement as part of a set of rights granted by Chick-fil-A to the Operator under the Franchise Agreement to operate a certain quick-service food business at the Concession Location(s) as a Business that is a Captive Venue Unit under the trade name "Chick-fil-A" pursuant to the Franchise Agreement. The Business that is operated pursuant to the Franchise Agreement, the Additional Business Amendment if applicable, and this Agreement, is sometimes also referred to in this Agreement as the "Captive Venue Unit."
- **D**. This Agreement, its attached Concession Agreement and (if applicable) the Additional Business Amendment to which they are attached are a part of and are incorporated by reference into the Franchise Agreement. If the Captive Venue Unit is an Additional Business under the Franchise Agreement, this Agreement and its attached Concession Agreement is the applicable Exhibit "A" to the Additional Business Amendment that is used for Captive Venue Units in place of any Lease for the Captive Venue Unit. If the Captive Venue Unit is the Initial Business under the Franchise Agreement, this Agreement and its attached Concession Agreement is the applicable Exhibit "A" to the Franchise Agreement that is used for Captive Venue Units in in place of any Lease for the Captive Venue Unit.

#### **AGREEMENT**

In consideration of the above recitals, the mutual covenants and agreements contained in this Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, agree as follows:

1. **Recitals; Definitions**. The parties incorporate into this Agreement the recitals under the Background section above as if stated here in full. Capitalized terms used but not otherwise defined in this Agreement, including in Exhibit A, Exhibit B and Exhibit C as they may be amended from time to time, which are incorporated in and made a part of this Agreement by this reference, will have the meanings given to them in the Franchise Agreement and the Additional Business Amendment (if applicable).

#### 2. Sublicense; Use; Operator Duty to Perform Under Concession Agreement.

- (a) As of the effective date of this Agreement, subject to the terms and conditions of the Franchise Agreement, the Additional Business Amendment (if applicable) and this Agreement, Chick-fil-A grants a limited sublicense or subconcession (collectively, "sublicense") to the Operator of all of its rights and privileges under the Concession Agreement to use and occupy the Site solely for the Business that is a Captive Venue Unit during the Agreed Term of this Agreement (as defined in Section 4), selling only such products and operating in such a manner as permitted and authorized pursuant to the Franchise Agreement ("Permitted Use"). The limited sublicense is non-exclusive, and no so-called "exclusive," "protected" or other territorial rights in the Site, the Captive Venue Unit, the Concession Location(s), or the contiguous market area around the Concession Location(s) are granted or inferred. All rights and licenses not expressly granted to the Operator under the Franchise Agreement, the Additional Business Amendment (if applicable) and this Agreement are reserved exclusively by and unto Chick-fil-A.
- (b) The Operator accepts the above grant of the limited sublicense and agrees to be bound by and observe and faithfully perform Chick-fil-A's obligations, agreements, commitments, duties and liabilities as if the Operator is the licensee or concessionaire under the Concession Agreement, except as otherwise agreed by Chick-fil-A and the Operator and stated on the data sheet attached as Exhibit A. Notwithstanding the above, Chick-fil-A will provide and install the Equipment and any additional Equipment pursuant to Section 6 of this Agreement.
- (c) The Operator acknowledges and agrees that its rights under this Agreement are derivative of the Operator's status as an Operator under the Franchise Agreement and that these rights will terminate automatically upon the expiration or termination of the Franchise Agreement. The Operator will comply with and perform all of the terms, conditions and covenants of the Franchise Agreement. A breach of any of the terms, conditions or covenants of the Franchise Agreement by the Operator will constitute a breach of this Agreement. Neither the Operator nor its employees, agents, contractors or invitees will perform any act, neglect to perform any duty or fail to comply with any standard of conduct, with respect to the franchised Businesses and/or with respect to the Captive Venue Unit, that would constitute a violation of this Agreement, the Concession Agreement or the Franchise Agreement, as applicable.
- (d) The Operator will use and occupy the Site solely for the Permitted Use. The Site, as well as the Operator's use and occupancy of the Site, is subject to the terms and conditions in the Concession Agreement, and any and all agreements or instruments now or in the future of record or otherwise affecting title to or otherwise affecting title to or use of the Site, including any prime lease, ground lease or other title documents, which will be attached as exhibit(s) to the Concession Agreement. The Operator will open and operate the Business only on Monday through and including Saturday each week (excluding Christmas Day) during the minimum hours as may be required under the Concession Agreement and any applicable prime lease, ground lease or other title documents, unless otherwise limited by state or local laws and

ordinances, and will otherwise observe and abide by the Franchise Agreement, as well as Chick-fil-A's then current Minimum Standards and Guidelines as they may be modified from time to time concerning the hours of operation of the Business. The Operator will not use, and will not permit any person to use, any part of the Site in violation of this Agreement, the Franchise Agreement, the Concession Agreement and any applicable prime lease, ground lease or other title documents or Chick-fil-A's then-current Minimum Standards and Guidelines. The Operator will keep the Site in a clean and wholesome condition, and will repair, maintain and conduct the Captive Venue Unit on the Site in full compliance with this Agreement, the Franchise Agreement, the Concession Agreement and any applicable prime lease, ground lease or other title documents or Chick-fil-A's then-current Minimum Standards and Guidelines, all as modified from time to time. Unless Chick-fil-A (or Concessionor) is remodeling or re-building the Site pursuant to Subsection 3(e) of this Agreement, the Operator will continuously occupy the Site during the Agreed Term and will not vacate or abandon the Site at any time during the Agreed Term, except during designated periods if the use of the Site is seasonal or otherwise limited to certain periods under the Concession Agreement. The Operator will continuously occupy the Site during the applicable periods during the Agreed Term and will not vacate or abandon the Site at any time during the applicable periods during the Agreed Term. The Operator will use only such fixtures, furnishings, signs, other leasehold improvements and similar items and supplies (collectively, the "Leasehold Improvements") as meet all applicable then current Minimum Standards and Guidelines, and otherwise conform to the requirements of this Agreement and the Franchise Agreement, unless otherwise approved in writing by Chick-fil-A in advance.

- (e) The Operator will use and occupy the Site in compliance with all laws, statutes, ordinances, rules, orders and regulations of governmental authorities in effect from time to time, applicable to or affecting the occupancy, operation and maintenance of the Business or the Site, including all applicable federal, state, county, municipal and local health, safety and sanitation laws, statutes, ordinances, rules, orders and regulations, wage and hours laws, zoning and building code restrictions, the Americans with Disabilities Act, fire, environmental laws, and all directions of all public officers applicable to the any one or more of the Site, the Business or the Operator. Environmental laws include 42 U.S.C. §9601 et seq., 42 U.S.C. §6901 et seq., 49 U.S.C. §1801 et seq., 15 U.S.C. §2601 et seq., and local, state and federal regulations promulgated under these federal statutes.
- The Operator hereby acknowledges and agrees that the Operator's operation of the Site during the Term of this Agreement could be restricted or changed as a result of an amendment or modification to the Concession Agreement either entered into by Chick-fil-A in the exercise of its sole and exclusive business judgment with Concessionor or otherwise binding on Chick-fil-A (including without limitation an amendment or modification to any one or more of any prime lease, ground lease, or other title documents or the manner of calculating the use/occupancy fee payable to Concessionor as provided for under the Concession Agreement and summarized on the data sheet attached as Exhibit A. These amendments or modifications could include changes to the Operator's ability or right to offer menu items, use or place signage, engage in promotions or marketing efforts, have or enjoy interior or exterior physical restaurant layouts, designs, access, driveways, parking or other premises features and matters. The Operator consents and agrees to abide by, and specifically waives and releases any claim or demand the Operator has or may have under the Franchise Agreement, this Agreement or otherwise arising out of or relating to, any amendments or modifications to the Concession Agreement (including with regard to any covenants or restrictions and any final, new or substituted fees payable to Concessionor). Chick-fil-A will exercise commercially reasonable efforts to notify the Operator of any amendment or modification impacting the Site, but any delay or lack of notice will not affect the Operator's consent, agreement, waiver or release granted above, or the validity or enforceability of any amended or modified provision agreed to by Chickfil-A and Concessionor from time to time.
- (g) The Operator will not make any agreement with Concessionor which does or could modify, amend, cancel or terminate the Concession Agreement.

- (h) Chick-fil-A and the Operator acknowledge and agree that the actual title of the Concession Agreement may differ from the words "Concession Agreement" and the definitions assigned to Chick-fil-A as licensee or concessionaire and to Concessionor may also differ from the terms used in this Agreement, but for purposes of this Agreement the terms "Concession Agreement," "Concessionor" and "Concessionaire" will be used to refer to the corresponding title and terms actually used in the Concession Agreement.
- (i) Chick-fil-A is sublicensing to the Operator, subject to the terms and conditions of this Agreement, only those rights acquired by Chick-fil-A by virtue of the Concession Agreement. The Concession Agreement describes Concessionor's duties which Concessionor, and not Chick-fil-A, is obligated to perform. If Concessionor fails to perform its duties under the Concession Agreement, the Operator must send Chick-fil-A written notice describing Concessionor's default in detail. Upon receipt of the notice, Chick-fil-A will then promptly notify Concessionor and demand performance of the Concession Agreement. In the event the Operator wishes to engage the services of an attorney to settle any disputes arising out of the Concession Agreement, all fees and costs will be borne by the Operator, it being understood that Chick-fil-A is under no obligation to bring or defend any action brought by or against the Operator or Concessionor.
- Agreement, including any provision against competition among the licensees or concessionaries of the overall premises in which the Site is located, requiring performance by other licensees or concessionaries within the premises or by the Concessionor. Chick-fil-A will not be liable for any breach or default of any of these provisions by any other licensees or concessionaries within the overall premises or by the Concessionor, or for Concessionor's failure, inability (whether temporary or indefinite), or simple refusal, to enforce any of these provisions. The Operator further acknowledges that Chick-fil-A will have no obligation whatsoever to require Concessionor to enforce any provision against any other licensees or concessionaires.
- (k) This Agreement is not and shall not be interpreted or deemed to be an assignment of the Concession Agreement to the Operator. It is the express intent of the parties to enter into a sublicense or subconcession agreement between Chick-fil-A and the Operator and not to make an assignment of the Concession Agreement to the Operator.

#### 3. **Operator Warranties and Obligations**.

- (a) The Operator and if applicable, the Operator-Owner pursuant to the Assignment and Consent to Assignment (the "Assignment") and the Additional Business Amendment (if applicable), each represents and warrants to Chick-fil-A that the execution, delivery and performance of this Agreement by the Operator and if applicable the Operator-Owner will not contravene any certificate of incorporation or certificate of formation, by-laws, operating agreement, law or regulation or agreement applicable to the Operator and if applicable, the Operator-Owner, or this Agreement or the Concession Agreement. The Operator and if applicable the Operator-Owner each further covenants and agrees to comply with all laws and regulations applicable to the Operator and the Operator-Owner, respectively, during the Term in conjunction with the Operator's or as applicable the Operator-Owner's performance of the Concession Agreement as sublicensee or subconcessionaire.
- (b) By taking possession of the Site, the Operator acknowledges and agrees that the Operator has inspected the Site and the improvements on the Site and found them to be in a safe, satisfactory, and completed condition. The Site, including the Equipment and the Leasehold Improvements in and on the Site, are provided to Operator by Chick-fil-A and/or Consignor "AS IS" and "WHERE IS" and without

any warranty of any kind from Chick-fil-A. Chick-fil-A expressly disclaims any representations or warranties, express or implied, statutory or otherwise, with respect to the Site, including the Equipment and the Leasehold Improvements, including, without limitation, the implied warranties of merchantability and fitness for a particular purpose.

- (c) The menu of Products that may be offered, sold and distributed from the Concession Location(s) will be limited to the Products authorized under the Concession Agreement and stated on the data sheet attached as Exhibit A. If stated in Exhibit A, certain Products sold or distributed from the Concession Location(s) identified in Exhibit A may be freshly produced at the Concession Location(s), while other Products or the components of other Products identified in Exhibit A must be freshly produced in the Business identified in Exhibit A, which will serve as a commissary for the Concession Location(s), and delivered to the Concession Location(s) via approved Temperature Management System (TMS) bags. Notwithstanding any provision of this Agreement, only Products that are approved for sale in the Chickfil-A System (and specifically approved for sale at the Concession Location(s)) may be sold from, produced and/or held in the Concession Location(s). Products or components of Products freshly produced at the Concession Location(s) may only be sold or distributed from the Concession Location(s) and may not be sold, delivered, or given away to the Operator's Business identified in Exhibit A, any other Business(es) which the Operator has the right to operate under the Franchise Agreement (if any), to customers or consumers located elsewhere or to other Chick-fil-A® franchisees.
- (d) Product production and the manner of delivery, storage and holding of Product, Product components and Ingredients, at, in or between the Concession Location(s) and the Business, if applicable, will be performed according to Chick-fil-A's then-current Minimum Standards, including any Guidelines for Captive Venue Unit locations established by Chick-fil-A, and delivered to or otherwise made available to the Operator from time to time. The provisions, terms and conditions of the Franchise Agreement concerning the sources for purchase of Products and Ingredients will apply to the sources of Products and Ingredients to supply the Concession Location(s). Any transportation of Products, Ingredients, promotional items, and other items by the Operator will comply with and will otherwise abide by all applicable health, sanitation, food handling, food transportation and insurance requirements provided by law, the requirements contained in the Franchise Agreement, the Concession Agreement and as otherwise required by Chick-fil-A (whichever provides the most stringent requirements).
- (e) Subject to the terms and conditions of the Concession Agreement, if at any time Chick-fil-A or Concessionor determines in the exercise of its sole and exclusive business judgment that the Site should be remodeled, refurbished, rebuilt or relocated, Chick-fil-A, Concessionor, or as applicable, their respective agents and designees will have the right to reenter the Site and to remodel, refurbish, rebuild or relocate the Business and/or the Site, in accordance with Chick-fil-A's and/or Concessionor's then-current policies and procedures for the remodeling, refurbishing, rebuilding and relocating of sites, including without limitation making such site selection and design, structural, remodeling, redecoration and other modifications and changes to the Site, Equipment, the Leasehold Improvements, design and décor, trade dress, color scheme and other things as Chick-fil-A and/or Concessionor deems necessary or appropriate. Notwithstanding anything to the contrary contained in this Agreement, the Franchise Agreement and/or the Concession Agreement, the Operator will permit and cooperate with Chick-fil-A and/or Concessionor and their respective agents and designees to coordinate and complete, any such remodeling, refurbishment, rebuilding or relocating of the Site.
- (f) The Operator will not make or permit any change in, alteration of, or addition to any part of the Site, or remove any Leasehold Improvements or any of the Equipment, unless required by or agreed to by Chick-fil-A and/or as applicable Concessionor as provided in the Concession Agreement. All buildings and improvements and all plumbing, heating, lighting, electrical and air conditioning fixtures and equipment and all property which, as of the Effective Date, are the property of Chick-fil-A (including the

Equipment) or of Concessionor or the fee owner of the Site, are and will remain the property of the respective owner and considered to be leased or sublicensed under this Agreement.

- (g) The Operator acknowledges the insurance requirements set forth in Section 7 of the Franchise Agreement and covenants and agrees to maintain in full force and effect during the entire Agreed Term, at the Operator's own expense, insurance on the Site and for the operation of the Captive Venue Unit as set forth and otherwise required pursuant to Section 7 of the Franchise Agreement, including any changes or modifications, subject to any additional or greater coverage requirements and terms and conditions under the Concession Agreement or any prime lease or ground lease. If the Operator fails to obtain the required insurance, Chick-fil-A may at its option, but is not obligated to, purchase the insurance, and the Operator will reimburse Chick-fil-A pursuant to Subsection 5(f). Additionally, Chick-fil-A may elect, in Chick-fil-A's sole and exclusive business judgment, and the Operator may authorize Chick-fil-A from time to time to purchase and administer the required minimum insurance on the Operator's behalf. In any event, by placing any required minimum insurance, Chick-fil-A assumes no responsibility for coverage or premium expenses nor guarantees coverage or payment for any losses sustained by the Operator.
- (h) Subject to the terms and conditions of the Concession Agreement, Chick-fil-A and its designees will have the right to enter and inspect the Site at any time on any Business Day, without notice to the Operator, to insure that the Operator and all aspects of the Site are in compliance with this Agreement, the Concession Agreement and all then current Minimum Standards and Guidelines as described and/or defined in the Franchise Agreement.
- (i) The Operator and if applicable, the Operator-Owner reaffirms the provisions of Section 25.3 of the Franchise Agreement as applicable to the Captive Venue Unit, and each acknowledges and agrees that the Captive Venue Unit involves risk, and the success or lack of success of any particular Chickfil-A Business is unknown. The Operator and if applicable, the Operator-Owner each has made its own independent determination of the viability of and within this particular location and is not relying on any representations or claims whatsoever as to the actual or prospective profitability, ease of operation, success or failure, costs to construct, of this or any other Chick-fil-A concession restaurant business located within Concessionor's premises.

#### 4. Term; Termination.

Unless earlier terminated as provided in this Agreement or in the Franchise Agreement, the initial term of this Agreement with respect to the Captive Venue Unit (the "Initial Term") will commence as of the Effective Date of this Agreement and will end on the Thirty-First day of December of the year in which the Effective Date occurs. The Initial Term, together with any and all extensions of the Initial Term and subject to the rights for earlier termination or expiration pursuant to this Agreement or the Franchise Agreement, is sometimes referred to in this Agreement as the "Agreed Term" or the "Term." Unless this Agreement, the Franchise Agreement or the Concession Agreement is terminated earlier, the Agreed Term of this Agreement will be automatically extended for successive additional periods of one (1) year, unless written notice of intent not to renew either the Franchise Agreement or this Agreement is given by either party to the other at least thirty (30) days prior to the end of the Agreed Term; provided however, this Agreement may not be renewed if the Operator does not have the right to renew the Franchise Agreement or does not have the right to renew the Franchise Agreement with respect to the Captive Venue Unit or the Franchise Agreement is otherwise terminated or not renewed, as provided in Section 2.3 of the Franchise Agreement. In addition to Chick-fil-A's right to amend or modify the Concession Agreement pursuant to this Agreement, Chick-fil-A will have the right to change the terms and conditions of this Agreement upon a renewal pursuant to Section 2.4 of the Franchise Agreement by giving the Operator a written notice of the changed terms and conditions at least forty-five (45) days prior to the end of the then-current Term, in which case the Operator will have fifteen (15) days from the date of the notice to decide and to notify Chickfil-A in writing of the Operator's decision to either renew or not renew upon the changed terms and conditions offered. The Operator's failure to provide timely notice to Chick-fil-A of a decision to either renew or not renew upon the changed terms and conditions offered will be deemed to be an election by the Operator to terminate this Agreement at the end of such Agreed Term.

- (b) The rights granted under this Agreement are contingent upon the Franchise Agreement, the Additional Business Amendment (if applicable), this Agreement and the Concession Agreement being in full force and effect. Notwithstanding anything in this Agreement to the contrary, this Agreement with respect to the Captive Venue Unit, the Site of which is subject to the Concession Agreement and may be subordinate and further subject to any prime lease, ground lease or other title documents attached as exhibits to the Concession Agreement, will terminate automatically, without any notice to the Operator upon (i) the expiration or earlier termination of the Concession Agreement, or any applicable prime lease or ground lease for the Site; (ii) the termination, expiration, closure or loss of the Concession Location(s); or (iii) the termination or expiration of the Franchise Agreement or the Additional Business Amendment (if applicable). Chick-fil-A will have the sole right in the exercise of its sole and exclusive business judgment whether to exercise any termination rights or renewal rights under the Concession Agreement and whether to negotiate and agree upon any renewal terms, which may result in amendments or modifications to the Concession Agreement, including those described in Subsection 2(f).
- (c) Notwithstanding anything in this Agreement to the contrary, in addition to the above, this Agreement with respect to the Captive Venue Unit will terminate automatically without any notice to the Operator if and when the Operator (or, as applicable, the Operator-Owner) dies or becomes disabled to the extent that the Operator (or, as applicable, the Operator-Owner) is unable to perform the obligations required under the Franchise Agreement and this Agreement.
- (d) If: (i) the Operator does not diligently make application for and pursue the required permits and licenses to operate the Captive Venue Unit; and/or (ii) the Operator does not open the Concession Location(s) within forty-five (45) days after Chick-fil-A completed its obligation to provide and install the Equipment and any additional Equipment pursuant to Subsection 6(a) and the Equipment Lease Addendum attached to this Agreement as Exhibit B and after Concessionor completed construction and development of the Concession Location(s) and access to the Concession Location(s) was provided by Concessionor (or earlier time period required under the Concession Agreement for commencement of operation of the Captive Venue Unit), then the Operator will be in material default under this Agreement and Chick-fil-A may terminate this Agreement upon ten (10) days' written notice.
- In addition to the termination provisions elsewhere in this Agreement, including in this Section 4, this Agreement and the term and license granted in this Agreement are subject to the limitation that upon the occurrence, at any time prior to or during the Term, of any one or more Events of Default (as defined below), the Operator is in default under this Agreement, Chick-fil-A will have the right and, at its election, may terminate this Agreement pursuant to Subsection 4(f) below without any prejudice to any other remedy available to Chick-fil-A at law or in equity. The following events (referred to as "Events of Default") will each be an event of default by the Operator under this Agreement: (i) the Operator defaults in the payment of any installment of the Use/Occupancy Charge, the Equipment Rental or any other sum due under this Agreement; (ii) the Operator (or, as applicable, the Operator-Owner) defaults in any of the covenants, agreements, conditions or undertakings to be performed, observed or complied with by the Operator (or, as applicable, the Operator-Owner) under this Agreement other than the payment of the Use/Occupancy Charge, the Equipment Rental or any other sum due under this Agreement, and other than any other Event of Default listed in this Subsection 4(e), and such default continues for ten (10) days after notice in writing to the Operator; (iii) the Operator (or, as applicable, the Operator-Owner) attempts or otherwise purports to assign or encumber this Agreement (or the Operator's interest in this Agreement or in the Site) to or to sublet or allow occupancy of the Site by a third party without the express written consent and approval of

Chick-fil-A, and Concessionor, contrary to Section 9 below; (iv) the Operator (or, as applicable, the Operator-Owner) violates, breaches or otherwise defaults in any of the terms of the Franchise Agreement, the Concession Agreement or the Additional Business Amendment (if applicable), or the Franchise Agreement, the Concession Agreement or the Additional Business Amendment (if applicable) terminates or expires by lapse of time or otherwise; (v) the Operator or any of its officers, directors, members, employees, agents or contractors (including, without limitation, as applicable, the Operator-Owner) performs any act, neglects to perform any duty or fails to comply with any standard of conduct that would constitute a violation or default (or threatens to violate or default) under the Concession Agreement, any prime lease, ground lease or other title documents (or any document related to any of the above); (vi) the Operator vacates or abandons the Site.

- Upon the occurrence of an Event of Default as set forth in Subsection 4(e) above, Chickfil-A, in the exercise of its sole and exclusive business judgment, will have the right, upon its election, to terminate this Agreement immediately and to declare the Term of this Agreement ended upon delivering written notice of termination to Operator, without any further obligation or liability to the Operator. If this Agreement is terminated under this Subsection 4(f) or otherwise terminates or expires, then (1) the Franchise Agreement will also immediately and automatically terminate or expire as to the Captive Venue Unit effective as of the effective date of termination or expiration of this Agreement and at the election of Chickfil-A, in the exercise of its sole and exclusive business judgment, as to one or more or all of any other of the Businesses operated under the Franchise Agreement, effective as of the effective date of termination or expiration of this Agreement upon delivering written notice of termination to Operator, without any further obligation or liability to the Operator; and (2) Chick-fil-A will have the right to re-enter upon and take possession of the Site without further formality and without the necessity of any court action, dispossessory proceeding, or further notice or legal proceedings whatsoever. Chick-fil-A and the Operator also expressly acknowledge and agree that the termination, expiration, or revocation of the Franchise Agreement by either party for any reason, either in whole or in part, will also terminate this Agreement effective immediately, without further notice being required.
- (g) Upon termination or expiration of this Agreement, the Operator will quit and surrender the premises of the Concession Location(s) to Chick-fil-A but the Operator will remain liable for the balance of the Use/Occupancy Charge, the Equipment Rental or any other sum due under this Agreement to Chick-fil-A or any payments due Concessionor as provided in the Concession Agreement and/or in this Agreement. The Operator agrees that upon default Concessionor may demand, receive and collect any monies due or falling due after the default without in any manner affecting the status of the default or any notice of suit, action, order or judgment related to the default. Upon termination of the Concession Agreement and/or this Agreement, any payment made by the Operator to Chick-fil-A or Concessionaire or any court will not: (i) reinstate, continue or extend the term of this Agreement; (ii) affect any notice previously given to the Operator; or (iii) operate as a waiver of the right of Chick-fil-A to obtain access to and possession of the Concession Location(s) by proper suit, action, proceeding or remedy. All monies collected will be deemed to be payments made in accordance with the terms of this Agreement or applied toward any outstanding balances owed by the Operator.
- (h) Notwithstanding anything to the contrary contained in this Agreement or in the Franchise Agreement, the terms of this Agreement and the Operator's use, occupancy, maintenance, repair and restoration of the Site are subject and subordinate to the terms, covenants, conditions, agreements and requirements of the Concession Agreement and any prime lease, ground lease or other title documents attached as exhibit(s) to the Concession Agreement. The Operator must not commit or permit to be committed on or with regard to the Site any act or omission that will violate any term or condition of the Concession Agreement or any attached prime lease, ground lease or other title documents. Chick-fil-A may exercise any and all remedies available to Concessionor under the Concession Agreement in order for

Chick-fil-A to enforce its rights under this Agreement, in addition to any other remedies provided under this Agreement or the Franchise Agreement or available at law or in equity.

#### 5. <u>Use/Occupancy Charge to Concessionor; Payments to Chick-fil-A.</u>

- (a) Except as specifically provided for under the Concession Agreement and stated on the data sheet attached as Exhibit A, the Operator agrees to directly make all payments to Concessionor for use/occupancy of the Concession Location(s) required under the Concession Agreement in the manner required (collectively, the "Use/Occupancy Charge"). The Use/Occupancy Charge may be described as a use/occupancy fee, rent, license fees, service fees or otherwise. Alternatively, Concessionor may collect the Gross Receipts of the Captive Venue Unit from sales to customers and then distribute to the Operator (or Chick-fil-A on the Operator's behalf) a "commission," where the commission is the balance of the Gross Receipts after Concessionor subtracts the Use/Occupancy Charge amount (and if applicable, any sales tax Concessionor undertakes the responsibility to report and pay). The Use/Occupancy Charge is summarized on the data sheet attached as Exhibit A. Except as specifically stated on the data sheet attached as Exhibit A, as between Chick-fil-A and the Operator, Chick-fil-A will not have any monetary obligation to Concessionor under this Agreement. If the Operator is late in making any payment or fails to make any payment due to Concessionor under the Concession Agreement, the Operator will indemnify and hold harmless Chick-fil-A pursuant to Section 10 of this Agreement.
- (b) At the election of Chick-fil-A, the payment program described under Section 14.12 of the Franchise Agreement will apply to the Operator's payment obligations with respect to the Use/Occupancy Charge and any of the Operator's other payment obligations described in the Concession Agreement, and any adjustment or increases to the Operator's payment obligations.
- (c) Notwithstanding anything to the contrary in the Concession Agreement, as between Chickfil-A and the Operator, all Gross Receipts generated as a result of sales from the Captive Venue Unit, will be deemed to be Gross Receipts of the Operator, and the Operator and not Chick-fil-A will have sole responsibility for payment of any sales, use, or excise tax, any apportioned personal property tax or any other tax arising from the Captive Venue Unit, the sale and distribution of Products and promotional items, the lease of the Equipment and/or the presence of the Equipment at the Captive Venue Unit, directly or through Concessionor. The parties acknowledge and agree that sales, use, or similar taxes may be due and payable even when Products and promotional items are given away and not sold.
- (d) Gross Receipts generated as a result of sales from the Captive Venue Unit will be accounted for on a separate Fee Calculation Report for the Captive Venue Unit. Except as specifically stated on the data sheet attached as Exhibit A, the Fee Calculation Report will also reflect the calculation and payment of all fees and other operating costs and expenses related to the operation of the Captive Venue Unit that are due and will be calculated under the terms of the Franchise Agreement. Chick-fil-A will have the right and Operator authorizes Chick-fil-A to account for the Gross Receipts, fees, operating costs, expenses and taxes incurred with respect to the Captive Venue Unit and to make calculations and allocations to Operator's Businesses as may be required under the Franchise Agreement and in order to effectuate the terms of the Franchise Agreement and this Agreement and to produce the Fee Calculation Report for each of Operator's Businesses.
- (e) The Operator understands and agrees that the Operator's obligation to furnish and send reports and records pursuant to Section 15.1 and Section 15.2 of the Franchise Agreement applies to the Captive Venue Unit and includes all reports and records designated by Chick-fil-A that the Operator furnishes to or receives from Concessionor. The Operator authorizes Chick-fil-A to request and receive any reports and records it designates relating to the Captive Venue Unit directly from Concessionor.

- (f) If any charge, fee, cost or expense which the Operator is obligated to pay pursuant to this Agreement or the Concession Agreement is initially billed to or paid by Chick-fil-A, Chick-fil-A will have the right to rebill the amount to the Operator. If Chick-fil-A rebills any amount to the Operator, the Operator will pay promptly the rebilled charge, fee, cost or expense directly to the appropriate business, governmental authority or other person or entity. If Chick-fil-A, at its election, pays any charge, fee, cost or expense on behalf of the Operator, the Operator will reimburse Chick-fil-A immediately upon the Operator's receipt of Chick-fil-A's written notice of having made the payment, in Chick-fil-A's sole and exclusive business judgment, either by (i) issuing Chick-fil-A a check or (ii) acknowledging and, to the extent required, approving Chick-fil-A's adjustments to the amounts owed by Chick-fil-A to the Operator or owed by the Operator to Chick-fil-A under the Franchise Agreement.
- (g) If the Operator fails to perform any of its obligations under this Agreement or under the Concession Agreement, Chick-fil-A, at its option, may (but is not required to) do the same or cause the same to be done, in addition to any and all other rights and remedies of Chick-fil-A. The cost incurred by Chick-fil-A in connection with such performance by Chick-fil-A will be an additional charge due from the Operator to Chick-fil-A, together with interest for the period beginning with the original due incurred to the date of actual payment at an annual rate equal to the highest rate allowed by law or, if there is no maximum rate permitted by law, then a rate equal to one and one-quarter percent (1.25%) per month. Interest will be calculated on the basis of monthly compounding and the actual number of days elapsed divided by 365. Interest will be in addition to any other rights or remedies Chick-fil-A may have under this Agreement.

#### 6. <u>Leased Equipment and Fee</u>.

- (a) Pursuant to the terms and conditions of this Agreement and the Equipment Lease Addendum attached to this Agreement as Exhibit B as it may be amended from time to time, Chick-fil-A has delivered, or will deliver to the Site, the Equipment (as defined below) and other property described in the Equipment Lease Addendum solely for use in the operation of the Captive Venue Unit. "Equipment" means the equipment and other property delivered, or to be delivered to the Site, by Chick-fil-A as described in the Equipment Lease Addendum together with any replacements of and additions or accessions to the original equipment.
- (b) In consideration of the lease of the Equipment, the Operator will pay to Chick-fil-A when due, the Equipment Rental stated in Exhibit B.
- **Default; Termination and Expiration**. In addition to the termination and expiration provisions in Section 2 and Section 4 of this Agreement, this Agreement and the rights granted under this Agreement may be terminated for a default under this Agreement or the Concession Agreement in the manner provided in the Franchise Agreement or the Concession Agreement. A default by the Operator under the Concession Agreement will also be a default under this Agreement and the Franchise Agreement. Subject to Section 8 of this Agreement, if this Agreement is terminated or expires, then the Franchise Agreement shall also immediately and automatically terminate or expire as to the Captive Venue Unit, and at the election of Chick-fil-A, in the exercise of its sole and exclusive business judgment, as to one or more or all of any other of the Businesses operated under the Franchise Agreement, effective as of the effective date of termination or expiration of this Agreement upon delivering written notice of termination to Operator, without any further obligation or liability to the Operator. The rights granted under this Agreement, including the sublicense granted in Subsection 2(a) of this Agreement, will also immediately and automatically terminate or expire effective as of the effective date of termination or expiration of this Agreement, and Chick-fil-A will have the right to enter upon and take possession of the Site and the Captive Venue Unit without further formality and without the necessity of any court action, dispossessory proceeding, or further notice or legal proceedings whatsoever. The Operator agrees to vacate the Site and

the Captive Venue Unit immediately upon the termination or expiration of this Agreement or the Concession Agreement and the accompanying sublicense and to permit the peaceable possession of the Site and the Captive Venue Unit by Chick-fil-A or, at Chick-fil-A's election, a Chick-fil-A affiliate or another Chick-fil-A franchisee. Chick-fil-A may operate the Concession Location(s) directly or through an affiliate or may offer the right to operate the Concession Location(s) to another franchisee.

- 8. <u>Survival</u>. Upon the termination, expiration, or suspension of this Agreement, all obligations under this Agreement and under the Franchise Agreement that expressly or by their nature are intended to survive the termination or expiration of this Agreement, including, but not limited to, any limitations of liability, and the Operator's and if applicable, the Operator-Owner's reporting, payment and indemnification obligations to Chick-fil-A (as well as any like obligations under the Franchise Agreement and if applicable the Assignment, which were incorporated by reference into this Agreement and the Additional Business Amendment (if applicable), will survive the termination, expiration or suspension of this Agreement.
- Compliance with Franchise Agreement and the Assignment. Except as specifically provided in this Agreement, the Operator, and if applicable, the Operator-Owner, respectively, will comply with all of the provisions of the Franchise Agreement and if applicable the Assignment with respect to this Agreement, the Site and the Captive Venue Unit, even if not specifically described or referred to in this Agreement. As a reminder, but in no way limiting the application of all of the other provisions of the Franchise Agreement, the provisions of the Franchise Agreement include: Article 5 DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY, Article 7 INSURANCE, Article 12 STANDARDS OF CLEANLINESS, SANITATION AND BUSINESS CONDUCT, Article 18 TRADE SECRETS AND CONFIDENTIAL INFORMATION. Article 19 USE OF THE MARKS. Article 21 TRANSFERABILITY OF INTEREST, Article 22 REMEDIES, Article 24 TERMINATION, Article 25 FRANCHISE RELATIONSHIP, Article 27 INDEMNIFICATION, and Article 28 GENERAL PROVISIONS. Article 28 GENERAL PROVISIONS includes provisions with regard to notices as set forth in subsection 28.1, the parties' choice of Georgia law and a Georgia forum to resolve their disputes as set forth in subsection 28.9 and subsection 28.10, the waiver of any right to trial by jury as set forth in subsection 28.15 and Operator's agreement not to pursue any class claims as set forth in subsection 28.13. Pursuant to the Franchise Agreement and if applicable the Additional Business Amendment to which this Agreement is attached, these and all of the other applicable provisions of the Franchise Agreement will be read to apply also to this Agreement. To the extent that there is a conflict between the terms of this Agreement and the Franchise Agreement and if applicable the Assignment, the express terms of this Agreement will control with respect to the Permitted Use authorized under this Agreement and the limited sublicense granted for the Permitted Use. In addition, the Operator must not do anything in connection with the Site or the Captive Venue Unit that would adversely impact Chick-fil-A's reputation or image in the community and will not use or conduct operations from the Site on Sunday or Christmas Day. Chickfil-A has the right to assign this Agreement to any person or entity in its sole and exclusive business judgment, and the benefits and obligations of Chick-fil-A under this Agreement will inure to and be binding upon any such assigns. The Operator may not lend, sublicense, subcontract, encumber or in any way transfer or assign the Site, the Captive Venue Unit or any of the Equipment, Leasehold Improvements or any rights under this Agreement, the Additional Business Amendment (if applicable) or the Concession Agreement, or transfer any interest in the Operator (if Operator is an entity), except as may be permitted under the Franchise Agreement. Chick-fil-A will retain all rights attendant to or associated with the ownership of the Equipment and license or sublease of the Site, including the right to depreciate the improvements and the Equipment at the Site for tax, accounting and all other purposes.

#### 10. **Indemnification and Waiver**.

- If Chick-fil-A, or a subsequent operator of the Captive Venue Unit or a like business on the Site is subjected to any claim, demand or penalty or becomes a party to any suit or other judicial or administrative proceeding by reason of (i) any claimed act or omission by the Operator, if applicable the Operator-Owner or the Operator's agents, contractors or employees regarding or relating to the Concession Location(s) or any of the customers, agents, contractors or employees of Concessionor or the Concession Location(s); (ii) any claimed violation of any law or ordinance by the Operator, if applicable the Operator-Owner or its agents, contractors or employees regarding or relating to the Concession Location(s) or any of the customers, agents, contractors or employees of Concessionor or the Concession Location(s); (iii) any damages allegedly resulting from a breach by the Operator and/or if applicable the Operator-Owner of this Agreement or the Concession Agreement; (iv) any damages allegedly resulting from a willful misrepresentation by the Operator, if applicable the Operator-Owner or the Operator's agents, contractors or employees to Chick-fil-A or Concessionor; or (v) any personal injury, death or otherwise, allegedly caused by or resulting from the negligent or intentional action or misfeasance of the Operator, the Operator's employees, agents, contractors, invitees or customers or if applicable the Operator-Owner; then the Operator and if applicable the Operator-Owner jointly and severally, will indemnify and hold harmless Chick-fil-A and any subsequent operator of the Captive Venue Unit against all judgments, settlements, penalties, expenses, attorneys' fees, court costs and other costs of litigation or administrative proceedings incurred by or imposed on Chick-fil-A.
- (b) At the election of Chick-fil-A or any subsequent operator of the Captive Venue Unit, the Operator and if applicable the Operator-Owner will also defend Chick-fil-A and the subsequent operator in any action or suit in which a plaintiff claims or seeks damages or other award of the type listed above, subject to the rights of any one or more of Chick-fil-A or the subsequent operator of the Captive Venue Unit to control the litigation. The parties expressly understand and agree that the covenants, agreements and services to be rendered and performed by the Operator and if applicable the Operator-Owner under this Section 10 will survive any termination or expiration of this Agreement or the Franchise Agreement, whether voluntary or involuntary, with or without cause, and are special, unique, and of an extraordinary character.
- (c) The Operator's and if applicable the Operator-Owner's obligations under this section will apply with respect to, among other things, the Captive Venue Unit, the Site, the Equipment, the Leasehold Improvements, in and on the Site, and any personal property of any person or entity, any personal injury or death, any claim, demand or penalty, and any suit or other judicial or administrative proceeding arising out of or relating to or in connection with the Site, the Equipment, the Leasehold Improvements, the Concession Agreement or this Agreement, as applicable, all of which will be the sole and exclusive responsibility of the Operator. This section is not intended to and does not convey any benefits to any third party and does not prevent the Operator from seeking indemnification from another third party whose actions, or the actions of the third party's employee, were the source of any injury, damage or loss.
- (d) The Operator's obligations under this section will be in addition to any indemnity and insurance provisions contained in the Concession Agreement and in the Franchise Agreement.
- (e) The Operator waives the service of any notice of intention to re-enter or to institute legal proceedings to that end which otherwise might be required to be given under any present or future law. The Operator will not have, and hereby expressly waives, any and all rights which are or may be conferred upon the Operator by any present or future law to redeem this Agreement or the Site, or to re-enter the Site, or to restore the operation of this Agreement, after (i) re-entry by Chick-fil-A, (ii) any warrant to dispossess or judgment in ejection or (iii) any expiration or termination of this Agreement and the Agreed Term, whether such dispossession, re-entry, expiration or termination of this Agreement and the Agreed Term is by operation of law or pursuant to the provisions of this Agreement. If Chick-fil-A acquires possession without judicial proceedings, it will be deemed a re-entry within the meaning of that word as used in this Agreement

and not a technical or legal definition. In the event that Chick-fil-A elects to recover possession by invoking judicial process, the Operator acknowledges that the Site is to be used for commercial purposes, and the Operator expressly waives and relinquishes any and all protections and rights afforded a commercial tenant under Georgia law, including without limitation O.C.G.A. § 44-7-52, if applicable, or any law of like import now or in the future in effect or applicable, if any.

11. Effectiveness; Time is of Essence; Separate and Independent Business. This Agreement will not become valid against either party hereto until it has been executed by the Operator and accepted and executed by Chick-fil-A in the State of Georgia. TIME IS OF THE ESSENCE with respect to the due performance of the terms, covenants and conditions contained in this Agreement, provided, however, that no delay or failure to enforce any of the provisions contained in this Agreement and no conduct or statement will waive or affect any of Chick-fil-A's rights under this Agreement. The Operator will have no authority, express or implied, to act as agent of Chick-fil-A or any of its affiliates for any purpose. The Operator is, and will remain, a separate and independent business person or, as applicable, entity responsible for all obligations and liabilities, directly or indirectly, resulting from the operation of the Captive Venue Unit located on the Site. All agreements, covenants and indemnifications contained in this Agreement or made in writing pursuant to the terms of this Agreement by or on behalf of the Operator will be deemed material and will survive expiration or sooner termination of this Agreement.

#### 12. Execution; Entire Agreement; Counterparts.

- (a) The parties acknowledge and agree that the data sheet attached as Exhibit A as it may be amended from time to time is complete and accurate and forms a part of this Agreement.
- This Agreement, including its exhibits and amendments, including the data sheet attached (b) as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties. No other representations or statements of any kind have induced the Operator to sign this Agreement except that the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). No representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD were made by either party and none will have any effect with reference to this Agreement. No officer, employee, or other servant or agent of Chick-fil-A is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- (c) This Agreement may be executed in multiple counterparts and at various times and at various places by the several parties, all of which counterparts taken together will be deemed as one original. Executed copies of this Agreement, whether delivered by electronic transmission or otherwise, will be deemed to be as effective as original signatures.

- 13. **Severability**. Each and every provision of this Agreement is severable, and invalidity of one or more provisions will not, in any way, affect the validity of this Agreement or any other provision of this Agreement. If any phrase, clause or provision in this Agreement is deemed to be invalid by a court of competent jurisdiction, to the extent permitted by applicable law, it will not be stricken in its entirety and held totally void and unenforceable, but will remain effective to the maximum extent permissible.
- 14. <u>Captions</u>. The section headings in this Agreement are for convenience of reference only and will not affect the meaning or interpretation of this Agreement.

[Signature Page Follows.]

**IN WITNESS WHEREOF**, the parties have each executed and delivered, or caused their duly authorized representative to execute and deliver, this Agreement as of the date first written above.

OPERATOR [entity]:	
By:	
Name:	_
Title:	_
[OR]	
OPERATOR [individual]:	
Name:	
CHICK-FIL-A, INC.	
By:	
Name:	
Title:	

# EXHIBIT A TO CONCESSION SUBLICENSE AGREEMENT

<u>Data Sheet – Concession Location(s) – terms, etc.</u>

1.	Operator:	
	[Operator-Ow	ner (if applicable):
	_	siness referenced in Subsection 3(d):
2.		referenced in Background Paragraph A above:
	a.	Concession Location 1 referenced in Background Paragraph A above:
		Address
		Address
		City, State, Zip Code
	b.	Concession Location 2 referenced in Background Paragraph A above:
		Address
		Address
		City, State, Zip Code
3.	Effective Date	e (referred to in Subsection 4(a)):
4.	Expiration Da	te of the Concession Agreement (referred to in the Concession Agreement):
5. referred		of Operation (referred to in Subsection 2(d) of this Agreement and as may be dession Agreement):
6. 3(c)):	Items that may	y be produced and sold from the Concession Location(s) (referred to in Subsection
	The following Chick-fil-A:	items or as otherwise mutually agreed in writing in advance by Concessionor and

7. Busine	Items that may be sold from the Concession Location(s), but must be produced at the Operator's ss (referred to in Subsection 3(c)):
	The following items or as otherwise mutually agreed in writing in advance by Concessionor and Chick-fil-A:
8.	Use/Occupancy Charge to Concessionor (referred to in Section 5):
9.	Equipment and Equipment Rental (referred to in Section 6): See Exhibit B, attached.
	[ Fee(s) to Chick-fil-A (referred to in Section 5: The calculation and payment of all fees and perating costs and expenses related to the operation of the Concession Location(s) that are due and calculated under the terms of the Franchise Agreement will be as follows: ]
11.	Additional Terms/Information:

#### EXHIBIT B TO CONCESSION SUBLICENSE AGREEMENT

# EQUIPMENT LEASE ADDENDUM

(Per Concession Location)

#### **EQUIPMENT LEASE ADDENDUM**

- Chick-fil-A rents to the Operator, and the Operator rents from Chick-fil-A, commencing on the Effective Date, upon the terms and conditions stated below, the Equipment listed on Schedule 1 attached to this Equipment Lease Addendum (together with any replacements and additions or accessions to Schedule 1). The Operator agrees that Chick-fil-A will have the right, in its sole and exclusive business judgment, to substitute comparable Equipment for that which is listed on Schedule 1. The Operator will keep and maintain the Equipment only at the Concession Location(s), unless otherwise approved in writing by Chick-fil-A, may use the Equipment only in connection with the Operator's operation of the Concession Location(s), will service and repair the Equipment in order to maintain the Equipment's appearance and good working condition, and will not make any changes, alterations or additions to the Equipment without the prior written consent of Chick-fil-A and if applicable, Concessionor, all in accordance with Chick-fil-A's then current Minimum Standards, Guidelines and other policies and procedures as may be amended by Chick-fil-A from time to time. In servicing and repairing the Equipment. the Operator will solely use suppliers and vendors that demonstrate the ability to meet Chick-fil-A's then current Minimum Standards and Guidelines for the items and that possess adequate quality controls, experience and capacity to service and repair the Equipment and otherwise supply the Operator's needs promptly, accurately and reliably, provided that the Operator will also comply with the Concession Agreement. In the event of any conflict between Concessionor's requirements and Chick-fil-A's requirements, the Operator will notify Chick-fil-A before having any service or repair work performed. In the exercise of Chick-fil-A's sole and exclusive business judgment, Chick-fil-A may deliver used Equipment to the Concession Location(s) or leave Equipment at the Concession Location(s) which had been used at the Concession Location(s) prior to the date of this Agreement.
- 2. Commencing on the Effective Date, the Operator will pay to Chick-fil-A, in Atlanta, Georgia, a monthly rental for the Equipment based on its then current fair market rental which Chick-fil-A in its sole and exclusive judgment initially determined to be Seven Hundred Fifty and No/100 Dollars (\$750.00) (the "Equipment Rental"). Chick-fil-A will have the right from time to time to re-determine the Equipment Rental in its sole and exclusive business judgment based on the then current fair market rental value for the Equipment due to additions, subtractions, and modifications to the Equipment, market factors, inflation, passage of time or otherwise, and to update the Equipment Rental to an amount based on the then determined, current fair market rental, which will be set forth in a revised Equipment Lease Addendum and substituted and attached to this Agreement as revised Exhibit B. At Chick-fil-A's election, the program described in Section 14.12 of the Franchise Agreement will apply to the Operator's payment obligations of the Operator under this Agreement, and any adjustment or increases to the Operator's payment obligations.
- 3. Commencing on the Effective Date, the Operator will timely pay directly to the appropriate business, governmental entity or other person or entity any and all costs and expenses of operating and maintaining the Equipment for the Concession Location(s) during the Term of the Concession Agreement, including the following:
  - (i) all charges, costs and expenses necessary to maintain the Equipment in good condition, ordinary wear and tear excepted;
  - (ii) all taxes, levies and charges assessed against the Equipment and/or against the Operator or Chick-fil-A in respect of the Equipment, including but not limited to any property tax or any sales or use tax assessed on the Equipment Rental; and

- (iii) all charges and costs of all ordinary repairs to the Equipment.
- 4. If in the sole and exclusive business judgment of Chick-fil-A any Equipment becomes worn out due to normal wear and tear and the affected Equipment cannot reasonably be repaired, then Chick-fil-A will replace the affected Equipment at its own expense. The Operator is responsible for and must replace at the Operator's own expense any and all equipment or other items not listed on <a href="Schedule 1">Schedule 1</a> but used in the operation of the Concession Location(s), as and to the extent any of this equipment and other related items become worn out. Chick-fil-A will not be liable for any loss or damage to the Operator due to any inability to use or any interruption in the use of the Equipment or any other Concession Location(s) equipment, furnishings or fixtures.

#### **Schedule 1 to Equipment Lease Addendum**

#### **EQUIPMENT SCHEDULES**

[See attached]

(Certain equipment, furniture and/or fixtures may be provided by the third-party owner or manager of the Concession Location(s) and is not included in the Equipment provided by Chick-fil-A under this Equipment Lease Addendum. The license or other right to use, and the cost for any Concessionor provided equipment, furniture and/or fixtures is set forth in the Concession Agreement.)

# EXHIBIT C TO CONCESSION SUBLICENSE AGREEMENT

**Concession Agreement** 

#### ADDENDUM "2-B" TO FRANCHISE AGREEMENT

# ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE

(Business Entity)

THIS ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE (this "Amendment") is made and shall be effective as of the day of, 20 by and between CHICK-FIL-A, INC., a Georgia corporation, having its principal business address at 5200 Buffington Road, Atlanta, Georgia 30349-2998 ("Chick-fil-A"), its franchisee,, a[corporation][limited liability company] (the "Operator") and, the original signatory to the Agreement (as defined below) in his/her individual capacity as the approved Operator thereunder (the "Operator-Owner").
BACKGROUND
A. On or about, Chick-fil-A and the Operator-Owner entered into a Franchise Agreement with its attached Lease relating to the licensing and operation of the Chick-fil-A at, (address) (the "Agreement");
B. On or about, 20 the Operator-Owner, after obtaining all required approvals and consents under the Agreement transferred and assigned his or her interest in the Agreement and the Business(es) for their remaining respective Agreed Terms to the Operator, an entity formed by the Operator-Owner for his or her convenience of ownership, pursuant to the terms and conditions of an Assignment and Consent to Assignment (the "Assignment").
C. Pursuant to the terms of the Agreement, Chick-fil-A, the Operator and the Operator-Owner desire to amend and otherwise reaffirm the terms of the Agreement and the Assignment pursuant to the terms and conditions of this Amendment, including the designation of an Additional Business described in this Amendment to be operated under the Agreement, and to otherwise continue their respective performance under the Agreement and the Assignment.
AGREEMENT
<b>IN CONSIDERATION OF THE ABOVE</b> recitals, the mutual promises, covenants and agreements contained in this Amendment, as well as in the Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, agree as follows:
1. Pursuant to Section 2.6 of the Agreement, and subject to the terms and conditions of the Agreement as amended by this Amendment, Chick-fil-A licenses and grants the right to the Operator, and the Operator hereby accepts the license and grant and agrees, to operate the Additional Business as a Captive Venue Unit at the following address:

2. Pursuant to Section 2.6 of the Agreement, the date on which the Agreed Term begins for the Additional Business shall be the date first above written as the effective date of this Amendment.

- 3. Pursuant to Section 3.2 of the Agreement, the Operator shall pay an additional franchise fee with respect to the Additional Business of Five Thousand and No/100 Dollars (\$5,000.00) upon the execution of this Amendment, which when paid to Chick-fil-A shall be deemed fully earned and non-refundable.
- 4. Chick-fil-A currently estimates that the Additional Business will be opened (or the Operator's Commencement Date for the Additional Business pursuant to this Amendment will be) approximately \_\_\_\_\_\_\_, 20\_\_\_, based on Chick-fil-A's current projections of openings and the availability of existing restaurant businesses; provided, however, Chick-fil-A does not represent or warrant in any way that the Additional Business actually will be open or available for the Operator to commence the Additional Business on or after this date.
- 5. The Operator and the Operator-Owner hereby agree that the Additional Business described above shall be governed by the terms of the Agreement and the Assignment, as amended by this Amendment. Pursuant to Section 2.6 of the Agreement, the Concession Agreement and any Prime Lease, Ground Lease or other rental obligations of the Operator with respect to the Additional Business shall be attached to the Concession Sublicense Agreement for the Additional Business which is attached as Exhibit "A" to this Amendment.
- 6. This Amendment, including the Concession Sublicense Agreement and its attached Concession Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement, shall be attached to, incorporated in, and become and constitute a part of the Agreement. Capitalized terms used but not otherwise defined in this Amendment, shall have the meaning ascribed to them in the Agreement.
- 7. Operator and the Operator-Owner acknowledge and agree to all of their respective obligations under the Assignment and the Agreement as if entered into, undertaken and otherwise made again this day (with this Amendment, including the Concession Sublicense Agreement and its attached Concession Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement) and reaffirm the continuing existence and validity of the Agreement and the Assignment. Subject to their terms and conditions, as modified by this Amendment, the Agreement and the Assignment are in full force and effect as of the date of this Amendment, and shall remain in full force and effect.
- 8. Pursuant to the Assignment and this Amendment, the Operator-Owner agrees to be personally bound by, and personally liable for the breach of, each and every term and condition of the Agreement, including without limitation the provisions contained in this Amendment and the Concession Sublicense Agreement including its attached Concession Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement. Nothing contained in this Amendment shall be deemed to relieve the Operator-Owner of any of his/her obligations contained in the Assignment or the Agreement. The Operator-Owner further agrees to, and by this instrument does hereby, guarantee the performance by the Operator, in the same manner and with the same recourse against the Operator-Owner, as if the Operator-Owner were the Operator, of all of the Operator's obligations, commitments, duties and liabilities under the Agreement, including without limitation the provisions contained in this Amendment and the Concession Sublicense Agreement including its attached Concession Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement. Without limiting the foregoing, the Operator-Owner irrevocably and unconditionally guarantees to Chick-fil-A that: (i) the Operator shall pay all amounts to be paid and otherwise comply with all provisions of the Agreement or any other agreements with Chick-fil-A or its affiliates concerning the operation of the Businesses; and (ii) if the Operator defaults in making any such payments or complying with any such provisions, the

- Operator-Owner shall pay forthwith upon demand all amounts due and owing Chick-fil-A and all damages that may arise as a result of any such non-compliance.
- 9. Any violation or breach by the Operator-Owner of any term or condition of the Assignment or the Agreement, including without limitation the provisions contained in this Amendment and the Concession Sublicense Agreement attached as Exhibit "A" and any other exhibits to the Concession Sublicense Agreement, shall also constitute a violation and breach of the same term or condition by the Operator, a default by the Operator under said Assignment and Agreement and, pursuant to its terms, grounds for termination and/or non-renewal of the Agreement, this Amendment and the franchise granted under such Agreement.

IN WITNESS WHEREOF, Chick-fil-A, Inc., the Operator and the Owner-Operator, intending to be legally bound, have duly executed and delivered this Amendment as of the day and year first above written.

CHICK-FIL-A, INC.

By:
Title:
Date:
[OPERATOR]
By:
Name:
Title:
Date:
OPEDATOR OWNER.
OPERATOR-OWNER:
Printed Name:
Date:

#### EXHIBIT "A" TO ADDITIONAL BUSINESS AMENDMENT FOR CAPTIVE VENUE

#### CONCESSION SUBLICENSE AGREEMENT

THIS CONCESSION SUBLICENSE AGREEMENT (this "Agreer	ment") for the Chick-fil-A
Restaurant Site described in this Agreement is made by and between CHIC	CK-FIL-A, INC., a Georgia
corporation, as sublicensor or concessionaire having its principal business addre	ess at 5200 Buffington Road,
Atlanta, Georgia 30349-2998 ("Chick-fil-A"), and	
, as sublicensee or sub-concessionaire (the "Operator"), and w	ill be effective as of the
day of, 20	

#### **BACKGROUND**

- A. Chick-fil-A is currently a party to a certain concession agreement attached as Exhibit C as it may be amended from time to time together with all its exhibits and schedules (the "Concession Agreement") with the third party owner or manager of the Site identified in the Concession Agreement ("Concessionor"). Under the Concession Agreement, Concessionor granted Chick-fil-A the right to conduct a restaurant business and/or a license to operate one or more Chick-fil-A concessions at the Site, consisting of the concession location(s) identified in the data sheet attached as Exhibit A as it may be amended from time to time (individually and collectively, the "Concession Location(s)"). The Site is sometimes also referred to in this Agreement as the "Concession Location(s)."
- **B**. The Operator (i) is a franchised Chick-fil-A® Restaurant business operator holding a valid Franchise Agreement (together with its attached Lease(s) and in the case of any Captive Venue Unit(s), its attached Concession Sublicense Agreement(s) and their attached Concession Agreement(s), any other existing Additional Business Amendment(s), and all other exhibits and amendments, collectively the "Franchise Agreement") and is entering into this Agreement the same date that the Additional Business Amendment for Captive Venue to which this Agreement is attached (the "Additional Business Amendment") to operate the Captive Venue Unit (as defined below) as an Additional Business; or (ii) is entering into the Franchise Agreement to which this Agreement is attached as of the same date that this Agreement shall be effective in order to operate the Captive Venue Unit as the Initial Business (the Franchise Agreement, this attached Agreement and all other exhibits and amendments, collectively the "Franchise Agreement").
- C. Chick-fil-A desires to sublicense its rights and privileges under the Concession Agreement to the Operator, and the Operator desires to accept the sublicense and faithfully perform Chick-fil-A's obligations under the Concession Agreement as part of a set of rights granted by Chick-fil-A to the Operator under the Franchise Agreement to operate a certain quick-service food business at the Concession Location(s) as a Business that is a Captive Venue Unit under the trade name "Chick-fil-A" pursuant to the Franchise Agreement. The Business that is operated pursuant to the Franchise Agreement, the Additional Business Amendment if applicable, and this Agreement, is sometimes also referred to in this Agreement as the "Captive Venue Unit."
- **D**. This Agreement, its attached Concession Agreement and (if applicable) the Additional Business Amendment to which they are attached are a part of and are incorporated by reference into the Franchise Agreement. If the Captive Venue Unit is an Additional Business under the Franchise Agreement, this Agreement and its attached Concession Agreement is the applicable Exhibit "A" to the Additional Business Amendment that is used for Captive Venue Units in place of any Lease for the Captive Venue Unit. If the Captive Venue Unit is the Initial Business under the Franchise Agreement, this Agreement and its attached Concession Agreement is the applicable Exhibit "A" to the Franchise Agreement that is used for Captive Venue Units in in place of any Lease for the Captive Venue Unit.

#### **AGREEMENT**

In consideration of the above recitals, the mutual covenants and agreements contained in this Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, agree as follows:

1. **Recitals; Definitions**. The parties incorporate into this Agreement the recitals under the Background section above as if stated here in full. Capitalized terms used but not otherwise defined in this Agreement, including in Exhibit A, Exhibit B and Exhibit C as they may be amended from time to time, which are incorporated in and made a part of this Agreement by this reference, will have the meanings given to them in the Franchise Agreement and the Additional Business Amendment (if applicable).

### 2. Sublicense; Use; Operator Duty to Perform Under Concession Agreement.

- (a) As of the effective date of this Agreement, subject to the terms and conditions of the Franchise Agreement, the Additional Business Amendment (if applicable) and this Agreement, Chick-fil-A grants a limited sublicense or subconcession (collectively, "sublicense") to the Operator of all of its rights and privileges under the Concession Agreement to use and occupy the Site solely for the Business that is a Captive Venue Unit during the Agreed Term of this Agreement (as defined in Section 4), selling only such products and operating in such a manner as permitted and authorized pursuant to the Franchise Agreement ("Permitted Use"). The limited sublicense is non-exclusive, and no so-called "exclusive," "protected" or other territorial rights in the Site, the Captive Venue Unit, the Concession Location(s), or the contiguous market area around the Concession Location(s) are granted or inferred. All rights and licenses not expressly granted to the Operator under the Franchise Agreement, the Additional Business Amendment (if applicable) and this Agreement are reserved exclusively by and unto Chick-fil-A.
- (b) The Operator accepts the above grant of the limited sublicense and agrees to be bound by and observe and faithfully perform Chick-fil-A's obligations, agreements, commitments, duties and liabilities as if the Operator is the licensee or concessionaire under the Concession Agreement, except as otherwise agreed by Chick-fil-A and the Operator and stated on the data sheet attached as Exhibit A. Notwithstanding the above, Chick-fil-A will provide and install the Equipment and any additional Equipment pursuant to Section 6 of this Agreement.
- (c) The Operator acknowledges and agrees that its rights under this Agreement are derivative of the Operator's status as an Operator under the Franchise Agreement and that these rights will terminate automatically upon the expiration or termination of the Franchise Agreement. The Operator will comply with and perform all of the terms, conditions and covenants of the Franchise Agreement. A breach of any of the terms, conditions or covenants of the Franchise Agreement by the Operator will constitute a breach of this Agreement. Neither the Operator nor its employees, agents, contractors or invitees will perform any act, neglect to perform any duty or fail to comply with any standard of conduct, with respect to the franchised Businesses and/or with respect to the Captive Venue Unit, that would constitute a violation of this Agreement, the Concession Agreement or the Franchise Agreement, as applicable.
- (d) The Operator will use and occupy the Site solely for the Permitted Use. The Site, as well as the Operator's use and occupancy of the Site, is subject to the terms and conditions in the Concession Agreement, and any and all agreements or instruments now or in the future of record or otherwise affecting title to or otherwise affecting title to or use of the Site, including any prime lease, ground lease or other title documents, which will be attached as exhibit(s) to the Concession Agreement. The Operator will open and operate the Business only on Monday through and including Saturday each week (excluding Christmas Day) during the minimum hours as may be required under the Concession Agreement and any applicable prime lease, ground lease or other title documents, unless otherwise limited by state or local laws and

ordinances, and will otherwise observe and abide by the Franchise Agreement, as well as Chick-fil-A's then current Minimum Standards and Guidelines as they may be modified from time to time concerning the hours of operation of the Business. The Operator will not use, and will not permit any person to use, any part of the Site in violation of this Agreement, the Franchise Agreement, the Concession Agreement and any applicable prime lease, ground lease or other title documents or Chick-fil-A's then-current Minimum Standards and Guidelines. The Operator will keep the Site in a clean and wholesome condition, and will repair, maintain and conduct the Captive Venue Unit on the Site in full compliance with this Agreement, the Franchise Agreement, the Concession Agreement and any applicable prime lease, ground lease or other title documents or Chick-fil-A's then-current Minimum Standards and Guidelines, all as modified from time to time. Unless Chick-fil-A (or Concessionor) is remodeling or re-building the Site pursuant to Subsection 3(e) of this Agreement, the Operator will continuously occupy the Site during the Agreed Term and will not vacate or abandon the Site at any time during the Agreed Term, except during designated periods if the use of the Site is seasonal or otherwise limited to certain periods under the Concession Agreement. The Operator will continuously occupy the Site during the applicable periods during the Agreed Term and will not vacate or abandon the Site at any time during the applicable periods during the Agreed Term. The Operator will use only such fixtures, furnishings, signs, other leasehold improvements and similar items and supplies (collectively, the "Leasehold Improvements") as meet all applicable then current Minimum Standards and Guidelines, and otherwise conform to the requirements of this Agreement and the Franchise Agreement, unless otherwise approved in writing by Chick-fil-A in advance.

- (e) The Operator will use and occupy the Site in compliance with all laws, statutes, ordinances, rules, orders and regulations of governmental authorities in effect from time to time, applicable to or affecting the occupancy, operation and maintenance of the Business or the Site, including all applicable federal, state, county, municipal and local health, safety and sanitation laws, statutes, ordinances, rules, orders and regulations, wage and hours laws, zoning and building code restrictions, the Americans with Disabilities Act, fire, environmental laws, and all directions of all public officers applicable to the any one or more of the Site, the Business or the Operator. Environmental laws include 42 U.S.C. §9601 et seq., 42 U.S.C. §6901 et seq., 49 U.S.C. §1801 et seq., 15 U.S.C. §2601 et seq., and local, state and federal regulations promulgated under these federal statutes.
- The Operator hereby acknowledges and agrees that the Operator's operation of the Site during the Term of this Agreement could be restricted or changed as a result of an amendment or modification to the Concession Agreement either entered into by Chick-fil-A in the exercise of its sole and exclusive business judgment with Concessionor or otherwise binding on Chick-fil-A (including without limitation an amendment or modification to any one or more of any prime lease, ground lease, or other title documents or the manner of calculating the use/occupancy fee payable to Concessionor as provided for under the Concession Agreement and summarized on the data sheet attached as Exhibit A. These amendments or modifications could include changes to the Operator's ability or right to offer menu items, use or place signage, engage in promotions or marketing efforts, have or enjoy interior or exterior physical restaurant layouts, designs, access, driveways, parking or other premises features and matters. The Operator consents and agrees to abide by, and specifically waives and releases any claim or demand the Operator has or may have under the Franchise Agreement, this Agreement or otherwise arising out of or relating to, any amendments or modifications to the Concession Agreement (including with regard to any covenants or restrictions and any final, new or substituted fees payable to Concessionor). Chick-fil-A will exercise commercially reasonable efforts to notify the Operator of any amendment or modification impacting the Site, but any delay or lack of notice will not affect the Operator's consent, agreement, waiver or release granted above, or the validity or enforceability of any amended or modified provision agreed to by Chickfil-A and Concessionor from time to time.
- (g) The Operator will not make any agreement with Concessionor which does or could modify, amend, cancel or terminate the Concession Agreement.

- (h) Chick-fil-A and the Operator acknowledge and agree that the actual title of the Concession Agreement may differ from the words "Concession Agreement" and the definitions assigned to Chick-fil-A as licensee or concessionaire and to Concessionor may also differ from the terms used in this Agreement, but for purposes of this Agreement the terms "Concession Agreement," "Concessionor" and "Concessionaire" will be used to refer to the corresponding title and terms actually used in the Concession Agreement.
- (i) Chick-fil-A is sublicensing to the Operator, subject to the terms and conditions of this Agreement, only those rights acquired by Chick-fil-A by virtue of the Concession Agreement. The Concession Agreement describes Concessionor's duties which Concessionor, and not Chick-fil-A, is obligated to perform. If Concessionor fails to perform its duties under the Concession Agreement, the Operator must send Chick-fil-A written notice describing Concessionor's default in detail. Upon receipt of the notice, Chick-fil-A will then promptly notify Concessionor and demand performance of the Concession Agreement. In the event the Operator wishes to engage the services of an attorney to settle any disputes arising out of the Concession Agreement, all fees and costs will be borne by the Operator, it being understood that Chick-fil-A is under no obligation to bring or defend any action brought by or against the Operator or Concessionor.
- (j) The Operator acknowledges that there may be certain provisions in the Concession Agreement, including any provision against competition among the licensees or concessionaries of the overall premises in which the Site is located, requiring performance by other licensees or concessionaries within the premises or by the Concessionor. Chick-fil-A will not be liable for any breach or default of any of these provisions by any other licensees or concessionaries within the overall premises or by the Concessionor, or for Concessionor's failure, inability (whether temporary or indefinite), or simple refusal, to enforce any of these provisions. The Operator further acknowledges that Chick-fil-A will have no obligation whatsoever to require Concessionor to enforce any provision against any other licensees or concessionaires.
- (k) This Agreement is not and shall not be interpreted or deemed to be an assignment of the Concession Agreement to the Operator. It is the express intent of the parties to enter into a sublicense or subconcession agreement between Chick-fil-A and the Operator and not to make an assignment of the Concession Agreement to the Operator.

#### 3. **Operator Warranties and Obligations**.

- (a) The Operator and if applicable, the Operator-Owner pursuant to the Assignment and Consent to Assignment (the "Assignment") and the Additional Business Amendment (if applicable), each represents and warrants to Chick-fil-A that the execution, delivery and performance of this Agreement by the Operator and if applicable the Operator-Owner will not contravene any certificate of incorporation or certificate of formation, by-laws, operating agreement, law or regulation or agreement applicable to the Operator and if applicable, the Operator-Owner, or this Agreement or the Concession Agreement. The Operator and if applicable the Operator-Owner each further covenants and agrees to comply with all laws and regulations applicable to the Operator and the Operator-Owner, respectively, during the Term in conjunction with the Operator's or as applicable the Operator-Owner's performance of the Concession Agreement as sublicensee or subconcessionaire.
- (b) By taking possession of the Site, the Operator acknowledges and agrees that the Operator has inspected the Site and the improvements on the Site and found them to be in a safe, satisfactory, and completed condition. The Site, including the Equipment and the Leasehold Improvements in and on the Site, are provided to Operator by Chick-fil-A and/or Consignor "AS IS" and "WHERE IS" and without

any warranty of any kind from Chick-fil-A. Chick-fil-A expressly disclaims any representations or warranties, express or implied, statutory or otherwise, with respect to the Site, including the Equipment and the Leasehold Improvements, including, without limitation, the implied warranties of merchantability and fitness for a particular purpose.

- (c) The menu of Products that may be offered, sold and distributed from the Concession Location(s) will be limited to the Products authorized under the Concession Agreement and stated on the data sheet attached as Exhibit A. If stated in Exhibit A, certain Products sold or distributed from the Concession Location(s) identified in Exhibit A may be freshly produced at the Concession Location(s), while other Products or the components of other Products identified in Exhibit A must be freshly produced in the Business identified in Exhibit A, which will serve as a commissary for the Concession Location(s), and delivered to the Concession Location(s) via approved Temperature Management System (TMS) bags. Notwithstanding any provision of this Agreement, only Products that are approved for sale in the Chickfil-A System (and specifically approved for sale at the Concession Location(s)) may be sold from, produced and/or held in the Concession Location(s). Products or components of Products freshly produced at the Concession Location(s) may only be sold or distributed from the Concession Location(s) and may not be sold, delivered, or given away to the Operator's Business identified in Exhibit A, any other Business(es) which the Operator has the right to operate under the Franchise Agreement (if any), to customers or consumers located elsewhere or to other Chick-fil-A® franchisees.
- (d) Product production and the manner of delivery, storage and holding of Product, Product components and Ingredients, at, in or between the Concession Location(s) and the Business, if applicable, will be performed according to Chick-fil-A's then-current Minimum Standards, including any Guidelines for Captive Venue Unit locations established by Chick-fil-A, and delivered to or otherwise made available to the Operator from time to time. The provisions, terms and conditions of the Franchise Agreement concerning the sources for purchase of Products and Ingredients will apply to the sources of Products and Ingredients to supply the Concession Location(s). Any transportation of Products, Ingredients, promotional items, and other items by the Operator will comply with and will otherwise abide by all applicable health, sanitation, food handling, food transportation and insurance requirements provided by law, the requirements contained in the Franchise Agreement, the Concession Agreement and as otherwise required by Chick-fil-A (whichever provides the most stringent requirements).
- (e) Subject to the terms and conditions of the Concession Agreement, if at any time Chick-fil-A or Concessionor determines in the exercise of its sole and exclusive business judgment that the Site should be remodeled, refurbished, rebuilt or relocated, Chick-fil-A, Concessionor, or as applicable, their respective agents and designees will have the right to reenter the Site and to remodel, refurbish, rebuild or relocate the Business and/or the Site, in accordance with Chick-fil-A's and/or Concessionor's then-current policies and procedures for the remodeling, refurbishing, rebuilding and relocating of sites, including without limitation making such site selection and design, structural, remodeling, redecoration and other modifications and changes to the Site, Equipment, the Leasehold Improvements, design and décor, trade dress, color scheme and other things as Chick-fil-A and/or Concessionor deems necessary or appropriate. Notwithstanding anything to the contrary contained in this Agreement, the Franchise Agreement and/or the Concession Agreement, the Operator will permit and cooperate with Chick-fil-A and/or Concessionor and their respective agents and designees to coordinate and complete, any such remodeling, refurbishment, rebuilding or relocating of the Site.
- (f) The Operator will not make or permit any change in, alteration of, or addition to any part of the Site, or remove any Leasehold Improvements or any of the Equipment, unless required by or agreed to by Chick-fil-A and/or as applicable Concessionor as provided in the Concession Agreement. All buildings and improvements and all plumbing, heating, lighting, electrical and air conditioning fixtures and equipment and all property which, as of the Effective Date, are the property of Chick-fil-A (including the

Equipment) or of Concessionor or the fee owner of the Site, are and will remain the property of the respective owner and considered to be leased or sublicensed under this Agreement.

- The Operator acknowledges the insurance requirements set forth in Section 7 of the Franchise Agreement and covenants and agrees to maintain in full force and effect during the entire Agreed Term, at the Operator's own expense, insurance on the Site and for the operation of the Captive Venue Unit as set forth and otherwise required pursuant to Section 7 of the Franchise Agreement, including any changes or modifications, subject to any additional or greater coverage requirements and terms and conditions under the Concession Agreement or any prime lease or ground lease. If the Operator fails to obtain the required insurance, Chick-fil-A may at its option, but is not obligated to, purchase the insurance, and the Operator will reimburse Chick-fil-A pursuant to Subsection 5(f). Additionally, Chick-fil-A may elect, in Chick-fil-A's sole and exclusive business judgment, and the Operator may authorize Chick-fil-A from time to time to purchase and administer the required minimum insurance on the Operator's behalf. In any event, by placing any required minimum insurance, Chick-fil-A assumes no responsibility for coverage or premium expenses nor guarantees coverage or payment for any losses sustained by the Operator.
- (h) Subject to the terms and conditions of the Concession Agreement, Chick-fil-A and its designees will have the right to enter and inspect the Site at any time on any Business Day, without notice to the Operator, to insure that the Operator and all aspects of the Site are in compliance with this Agreement, the Concession Agreement and all then current Minimum Standards and Guidelines as described and/or defined in the Franchise Agreement.
- (i) The Operator and if applicable, the Operator-Owner reaffirms the provisions of Section 25.3 of the Franchise Agreement as applicable to the Captive Venue Unit, and each acknowledges and agrees that the Captive Venue Unit involves risk, and the success or lack of success of any particular Chickfil-A Business is unknown. The Operator and if applicable, the Operator-Owner each has made its own independent determination of the viability of and within this particular location and is not relying on any representations or claims whatsoever as to the actual or prospective profitability, ease of operation, success or failure, costs to construct, of this or any other Chick-fil-A concession restaurant business located within Concessionor's premises.

#### 4. Term; Termination.

Unless earlier terminated as provided in this Agreement or in the Franchise Agreement, the initial term of this Agreement with respect to the Captive Venue Unit (the "Initial Term") will commence as of the Effective Date of this Agreement and will end on the Thirty-First day of December of the year in which the Effective Date occurs. The Initial Term, together with any and all extensions of the Initial Term and subject to the rights for earlier termination or expiration pursuant to this Agreement or the Franchise Agreement, is sometimes referred to in this Agreement as the "Agreed Term" or the "Term." Unless this Agreement, the Franchise Agreement or the Concession Agreement is terminated earlier, the Agreed Term of this Agreement will be automatically extended for successive additional periods of one (1) year, unless written notice of intent not to renew either the Franchise Agreement or this Agreement is given by either party to the other at least thirty (30) days prior to the end of the Agreed Term; provided however, this Agreement may not be renewed if the Operator does not have the right to renew the Franchise Agreement or does not have the right to renew the Franchise Agreement with respect to the Captive Venue Unit or the Franchise Agreement is otherwise terminated or not renewed, as provided in Section 2.3 of the Franchise Agreement. In addition to Chick-fil-A's right to amend or modify the Concession Agreement pursuant to this Agreement, Chick-fil-A will have the right to change the terms and conditions of this Agreement upon a renewal pursuant to Section 2.4 of the Franchise Agreement by giving the Operator a written notice of the changed terms and conditions at least forty-five (45) days prior to the end of the then-current Term, in which case the Operator will have fifteen (15) days from the date of the notice to decide and to notify Chickfil-A in writing of the Operator's decision to either renew or not renew upon the changed terms and conditions offered. The Operator's failure to provide timely notice to Chick-fil-A of a decision to either renew or not renew upon the changed terms and conditions offered will be deemed to be an election by the Operator to terminate this Agreement at the end of such Agreed Term.

- (b) The rights granted under this Agreement are contingent upon the Franchise Agreement, the Additional Business Amendment (if applicable), this Agreement and the Concession Agreement being in full force and effect. Notwithstanding anything in this Agreement to the contrary, this Agreement with respect to the Captive Venue Unit, the Site of which is subject to the Concession Agreement and may be subordinate and further subject to any prime lease, ground lease or other title documents attached as exhibits to the Concession Agreement, will terminate automatically, without any notice to the Operator upon (i) the expiration or earlier termination of the Concession Agreement, or any applicable prime lease or ground lease for the Site; (ii) the termination, expiration, closure or loss of the Concession Location(s); or (iii) the termination or expiration of the Franchise Agreement or the Additional Business Amendment (if applicable). Chick-fil-A will have the sole right in the exercise of its sole and exclusive business judgment whether to exercise any termination rights or renewal rights under the Concession Agreement and whether to negotiate and agree upon any renewal terms, which may result in amendments or modifications to the Concession Agreement, including those described in Subsection 2(f).
- (c) Notwithstanding anything in this Agreement to the contrary, in addition to the above, this Agreement with respect to the Captive Venue Unit will terminate automatically without any notice to the Operator if and when the Operator (or, as applicable, the Operator-Owner) dies or becomes disabled to the extent that the Operator (or, as applicable, the Operator-Owner) is unable to perform the obligations required under the Franchise Agreement and this Agreement.
- (d) If: (i) the Operator does not diligently make application for and pursue the required permits and licenses to operate the Captive Venue Unit; and/or (ii) the Operator does not open the Concession Location(s) within forty-five (45) days after Chick-fil-A completed its obligation to provide and install the Equipment and any additional Equipment pursuant to Subsection 6(a) and the Equipment Lease Addendum attached to this Agreement as Exhibit B and after Concessionor completed construction and development of the Concession Location(s) and access to the Concession Location(s) was provided by Concessionor (or earlier time period required under the Concession Agreement for commencement of operation of the Captive Venue Unit), then the Operator will be in material default under this Agreement and Chick-fil-A may terminate this Agreement upon ten (10) days' written notice.
- In addition to the termination provisions elsewhere in this Agreement, including in this Section 4, this Agreement and the term and license granted in this Agreement are subject to the limitation that upon the occurrence, at any time prior to or during the Term, of any one or more Events of Default (as defined below), the Operator is in default under this Agreement, Chick-fil-A will have the right and, at its election, may terminate this Agreement pursuant to Subsection 4(f) below without any prejudice to any other remedy available to Chick-fil-A at law or in equity. The following events (referred to as "Events of Default") will each be an event of default by the Operator under this Agreement: (i) the Operator defaults in the payment of any installment of the Use/Occupancy Charge, the Equipment Rental or any other sum due under this Agreement; (ii) the Operator (or, as applicable, the Operator-Owner) defaults in any of the covenants, agreements, conditions or undertakings to be performed, observed or complied with by the Operator (or, as applicable, the Operator-Owner) under this Agreement other than the payment of the Use/Occupancy Charge, the Equipment Rental or any other sum due under this Agreement, and other than any other Event of Default listed in this Subsection 4(e), and such default continues for ten (10) days after notice in writing to the Operator; (iii) the Operator (or, as applicable, the Operator-Owner) attempts or otherwise purports to assign or encumber this Agreement (or the Operator's interest in this Agreement or in the Site) to or to sublet or allow occupancy of the Site by a third party without the express written consent and approval of

Chick-fil-A, and Concessionor, contrary to Section 9 below; (iv) the Operator (or, as applicable, the Operator-Owner) violates, breaches or otherwise defaults in any of the terms of the Franchise Agreement, the Concession Agreement or the Additional Business Amendment (if applicable), or the Franchise Agreement, the Concession Agreement or the Additional Business Amendment (if applicable) terminates or expires by lapse of time or otherwise; (v) the Operator or any of its officers, directors, members, employees, agents or contractors (including, without limitation, as applicable, the Operator-Owner) performs any act, neglects to perform any duty or fails comply with to any standard of conduct that would constitute a violation or default (or threatens to violate or default) under the Concession Agreement, any prime lease, ground lease or other title documents (or any document related to any of the above); (vi) the Operator vacates or abandons the Site.

- Upon the occurrence of an Event of Default as set forth in Subsection 4(e) above, Chickfil-A, in the exercise of its sole and exclusive business judgment, will have the right, upon its election, to terminate this Agreement immediately and to declare the Term of this Agreement ended upon delivering written notice of termination to Operator, without any further obligation or liability to the Operator. If this Agreement is terminated under this Subsection 4(f) or otherwise terminates or expires, then (1) the Franchise Agreement will also immediately and automatically terminate or expire as to the Captive Venue Unit effective as of the effective date of termination or expiration of this Agreement and at the election of Chickfil-A, in the exercise of its sole and exclusive business judgment, as to one or more or all of any other of the Businesses operated under the Franchise Agreement, effective as of the effective date of termination or expiration of this Agreement upon delivering written notice of termination to Operator, without any further obligation or liability to the Operator; and (2) Chick-fil-A will have the right to re-enter upon and take possession of the Site without further formality and without the necessity of any court action, dispossessory proceeding, or further notice or legal proceedings whatsoever. Chick-fil-A and the Operator also expressly acknowledge and agree that the termination, expiration, or revocation of the Franchise Agreement by either party for any reason, either in whole or in part, will also terminate this Agreement effective immediately, without further notice being required.
- (g) Upon termination or expiration of this Agreement, the Operator will quit and surrender the premises of the Concession Location(s) to Chick-fil-A but the Operator will remain liable for the balance of the Use/Occupancy Charge, the Equipment Rental or any other sum due under this Agreement to Chick-fil-A or any payments due Concessionor as provided in the Concession Agreement and/or in this Agreement. The Operator agrees that upon default Concessionor may demand, receive and collect any monies due or falling due after the default without in any manner affecting the status of the default or any notice of suit, action, order or judgment related to the default. Upon termination of the Concession Agreement and/or this Agreement, any payment made by the Operator to Chick-fil-A or Concessionaire or any court will not: (i) reinstate, continue or extend the term of this Agreement; (ii) affect any notice previously given to the Operator; or (iii) operate as a waiver of the right of Chick-fil-A to obtain access to and possession of the Concession Location(s) by proper suit, action, proceeding or remedy. All monies collected will be deemed to be payments made in accordance with the terms of this Agreement or applied toward any outstanding balances owed by the Operator.
- (h) Notwithstanding anything to the contrary contained in this Agreement or in the Franchise Agreement, the terms of this Agreement and the Operator's use, occupancy, maintenance, repair and restoration of the Site are subject and subordinate to the terms, covenants, conditions, agreements and requirements of the Concession Agreement and any prime lease, ground lease or other title documents attached as exhibit(s) to the Concession Agreement. The Operator must not commit or permit to be committed on or with regard to the Site any act or omission that will violate any term or condition of the Concession Agreement or any attached prime lease, ground lease or other title documents. Chick-fil-A may exercise any and all remedies available to Concessionor under the Concession Agreement in order for

Chick-fil-A to enforce its rights under this Agreement, in addition to any other remedies provided under this Agreement or the Franchise Agreement or available at law or in equity.

## 5. <u>Use/Occupancy Charge to Concessionor; Payments to Chick-fil-A.</u>

- (a) Except as specifically provided for under the Concession Agreement and stated on the data sheet attached as Exhibit A, the Operator agrees to directly make all payments to Concessionor for use/occupancy of the Concession Location(s) required under the Concession Agreement in the manner required (collectively, the "Use/Occupancy Charge"). The Use/Occupancy Charge may be described as a use/occupancy fee, rent, license fees, service fees or otherwise. Alternatively, Concessionor may collect the Gross Receipts of the Captive Venue Unit from sales to customers and then distribute to the Operator (or Chick-fil-A on the Operator's behalf) a "commission," where the commission is the balance of the Gross Receipts after Concessionor subtracts the Use/Occupancy Charge amount (and if applicable, any sales tax Concessionor undertakes the responsibility to report and pay). The Use/Occupancy Charge is summarized on the data sheet attached as Exhibit A. Except as specifically stated on the data sheet attached as Exhibit A, as between Chick-fil-A and the Operator, Chick-fil-A will not have any monetary obligation to Concessionor under this Agreement. If the Operator is late in making any payment or fails to make any payment due to Concessionor under the Concession Agreement, the Operator will indemnify and hold harmless Chick-fil-A pursuant to Section 10 of this Agreement.
- (b) At the election of Chick-fil-A, the payment program described under Section 14.12 of the Franchise Agreement will apply to the Operator's payment obligations with respect to the Use/Occupancy Charge and any of the Operator's other payment obligations described in the Concession Agreement, and any adjustment or increases to the Operator's payment obligations.
- (c) Notwithstanding anything to the contrary in the Concession Agreement, as between Chickfil-A and the Operator, all Gross Receipts generated as a result of sales from the Captive Venue Unit, will be deemed to be Gross Receipts of the Operator, and the Operator and not Chick-fil-A will have sole responsibility for payment of any sales, use, or excise tax, any apportioned personal property tax or any other tax arising from the Captive Venue Unit, the sale and distribution of Products and promotional items, the lease of the Equipment and/or the presence of the Equipment at the Captive Venue Unit, directly or through Concessionor. The parties acknowledge and agree that sales, use, or similar taxes may be due and payable even when Products and promotional items are given away and not sold.
- (d) Gross Receipts generated as a result of sales from the Captive Venue Unit will be accounted for on a separate Fee Calculation Report for the Captive Venue Unit. Except as specifically stated on the data sheet attached as Exhibit A, the Fee Calculation Report will also reflect the calculation and payment of all fees and other operating costs and expenses related to the operation of the Captive Venue Unit that are due and will be calculated under the terms of the Franchise Agreement. Chick-fil-A will have the right and Operator authorizes Chick-fil-A to account for the Gross Receipts, fees, operating costs, expenses and taxes incurred with respect to the Captive Venue Unit and to make calculations and allocations to Operator's Businesses as may be required under the Franchise Agreement and in order to effectuate the terms of the Franchise Agreement and this Agreement and to produce the Fee Calculation Report for each of Operator's Businesses.
- (e) The Operator understands and agrees that the Operator's obligation to furnish and send reports and records pursuant to Section 15.1 and Section 15.2 of the Franchise Agreement applies to the Captive Venue Unit and includes all reports and records designated by Chick-fil-A that the Operator furnishes to or receives from Concessionor. The Operator authorizes Chick-fil-A to request and receive any reports and records it designates relating to the Captive Venue Unit directly from Concessionor.

- (f) If any charge, fee, cost or expense which the Operator is obligated to pay pursuant to this Agreement or the Concession Agreement is initially billed to or paid by Chick-fil-A, Chick-fil-A will have the right to rebill the amount to the Operator. If Chick-fil-A rebills any amount to the Operator, the Operator will pay promptly the rebilled charge, fee, cost or expense directly to the appropriate business, governmental authority or other person or entity. If Chick-fil-A, at its election, pays any charge, fee, cost or expense on behalf of the Operator, the Operator will reimburse Chick-fil-A immediately upon the Operator's receipt of Chick-fil-A's written notice of having made the payment, in Chick-fil-A's sole and exclusive business judgment, either by (i) issuing Chick-fil-A a check or (ii) acknowledging and, to the extent required, approving Chick-fil-A's adjustments to the amounts owed by Chick-fil-A to the Operator or owed by the Operator to Chick-fil-A under the Franchise Agreement.
- (g) If the Operator fails to perform any of its obligations under this Agreement or under the Concession Agreement, Chick-fil-A, at its option, may (but is not required to) do the same or cause the same to be done, in addition to any and all other rights and remedies of Chick-fil-A. The cost incurred by Chick-fil-A in connection with such performance by Chick-fil-A will be an additional charge due from the Operator to Chick-fil-A, together with interest for the period beginning with the original due incurred to the date of actual payment at an annual rate equal to the highest rate allowed by law or, if there is no maximum rate permitted by law, then a rate equal to one and one-quarter percent (1.25%) per month. Interest will be calculated on the basis of monthly compounding and the actual number of days elapsed divided by 365. Interest will be in addition to any other rights or remedies Chick-fil-A may have under this Agreement.

### 6. <u>Leased Equipment and Fee</u>.

- (a) Pursuant to the terms and conditions of this Agreement and the Equipment Lease Addendum attached to this Agreement as Exhibit B as it may be amended from time to time, Chick-fil-A has delivered, or will deliver to the Site, the Equipment (as defined below) and other property described in the Equipment Lease Addendum solely for use in the operation of the Captive Venue Unit. "Equipment" means the equipment and other property delivered, or to be delivered to the Site, by Chick-fil-A as described in the Equipment Lease Addendum together with any replacements of and additions or accessions to the original equipment.
- (b) In consideration of the lease of the Equipment, the Operator will pay to Chick-fil-A when due, the Equipment Rental stated in Exhibit B.
- **Default; Termination and Expiration**. In addition to the termination and expiration provisions in Section 2 and Section 4 of this Agreement, this Agreement and the rights granted under this Agreement may be terminated for a default under this Agreement or the Concession Agreement in the manner provided in the Franchise Agreement or the Concession Agreement. A default by the Operator under the Concession Agreement will also be a default under this Agreement and the Franchise Agreement. Subject to Section 8 of this Agreement, if this Agreement is terminated or expires, then the Franchise Agreement shall also immediately and automatically terminate or expire as to the Captive Venue Unit, and at the election of Chick-fil-A, in the exercise of its sole and exclusive business judgment, as to one or more or all of any other of the Businesses operated under the Franchise Agreement, effective as of the effective date of termination or expiration of this Agreement upon delivering written notice of termination to Operator, without any further obligation or liability to the Operator. The rights granted under this Agreement, including the sublicense granted in Subsection 2(a) of this Agreement, will also immediately and automatically terminate or expire effective as of the effective date of termination or expiration of this Agreement, and Chick-fil-A will have the right to enter upon and take possession of the Site and the Captive Venue Unit without further formality and without the necessity of any court action, dispossessory proceeding, or further notice or legal proceedings whatsoever. The Operator agrees to vacate the Site and

the Captive Venue Unit immediately upon the termination or expiration of this Agreement or the Concession Agreement and the accompanying sublicense and to permit the peaceable possession of the Site and the Captive Venue Unit by Chick-fil-A or, at Chick-fil-A's election, a Chick-fil-A affiliate or another Chick-fil-A franchisee. Chick-fil-A may operate the Concession Location(s) directly or through an affiliate or may offer the right to operate the Concession Location(s) to another franchisee.

- 8. <u>Survival</u>. Upon the termination, expiration, or suspension of this Agreement, all obligations under this Agreement and under the Franchise Agreement that expressly or by their nature are intended to survive the termination or expiration of this Agreement, including, but not limited to, any limitations of liability, and the Operator's and if applicable, the Operator-Owner's reporting, payment and indemnification obligations to Chick-fil-A (as well as any like obligations under the Franchise Agreement and if applicable the Assignment, which were incorporated by reference into this Agreement and the Additional Business Amendment (if applicable), will survive the termination, expiration or suspension of this Agreement.
- Compliance with Franchise Agreement and the Assignment. Except as specifically provided in this Agreement, the Operator, and if applicable, the Operator-Owner, respectively, will comply with all of the provisions of the Franchise Agreement and if applicable the Assignment with respect to this Agreement, the Site and the Captive Venue Unit, even if not specifically described or referred to in this Agreement. As a reminder, but in no way limiting the application of all of the other provisions of the Franchise Agreement, the provisions of the Franchise Agreement include: Article 5 DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY, Article 7 INSURANCE, Article 12 STANDARDS OF CLEANLINESS, SANITATION AND BUSINESS CONDUCT, Article 18 TRADE SECRETS AND CONFIDENTIAL INFORMATION. Article 19 USE OF THE MARKS. Article 21 TRANSFERABILITY OF INTEREST, Article 22 REMEDIES, Article 24 TERMINATION, Article 25 FRANCHISE RELATIONSHIP, Article 27 INDEMNIFICATION, and Article 28 GENERAL PROVISIONS. Article 28 GENERAL PROVISIONS includes provisions with regard to notices as set forth in subsection 28.1, the parties' choice of Georgia law and a Georgia forum to resolve their disputes as set forth in subsection 28.9 and subsection 28.10, the waiver of any right to trial by jury as set forth in subsection 28.15 and Operator's agreement not to pursue any class claims as set forth in subsection 28.13. Pursuant to the Franchise Agreement and if applicable the Additional Business Amendment to which this Agreement is attached, these and all of the other applicable provisions of the Franchise Agreement will be read to apply also to this Agreement. To the extent that there is a conflict between the terms of this Agreement and the Franchise Agreement and if applicable the Assignment, the express terms of this Agreement will control with respect to the Permitted Use authorized under this Agreement and the limited sublicense granted for the Permitted Use. In addition, the Operator must not do anything in connection with the Site or the Captive Venue Unit that would adversely impact Chick-fil-A's reputation or image in the community and will not use or conduct operations from the Site on Sunday or Christmas Day. Chickfil-A has the right to assign this Agreement to any person or entity in its sole and exclusive business judgment, and the benefits and obligations of Chick-fil-A under this Agreement will inure to and be binding upon any such assigns. The Operator may not lend, sublicense, subcontract, encumber or in any way transfer or assign the Site, the Captive Venue Unit or any of the Equipment, Leasehold Improvements or any rights under this Agreement, the Additional Business Amendment (if applicable) or the Concession Agreement, or transfer any interest in the Operator (if Operator is an entity), except as may be permitted under the Franchise Agreement. Chick-fil-A will retain all rights attendant to or associated with the ownership of the Equipment and license or sublease of the Site, including the right to depreciate the improvements and the Equipment at the Site for tax, accounting and all other purposes.

### 10. **Indemnification and Waiver**.

- If Chick-fil-A, or a subsequent operator of the Captive Venue Unit or a like business on the Site is subjected to any claim, demand or penalty or becomes a party to any suit or other judicial or administrative proceeding by reason of (i) any claimed act or omission by the Operator, if applicable the Operator-Owner or the Operator's agents, contractors or employees regarding or relating to the Concession Location(s) or any of the customers, agents, contractors or employees of Concessionor or the Concession Location(s); (ii) any claimed violation of any law or ordinance by the Operator, if applicable the Operator-Owner or its agents, contractors or employees regarding or relating to the Concession Location(s) or any of the customers, agents, contractors or employees of Concessionor or the Concession Location(s); (iii) any damages allegedly resulting from a breach by the Operator and/or if applicable the Operator-Owner of this Agreement or the Concession Agreement; (iv) any damages allegedly resulting from a willful misrepresentation by the Operator, if applicable the Operator-Owner or the Operator's agents, contractors or employees to Chick-fil-A or Concessionor; or (v) any personal injury, death or otherwise, allegedly caused by or resulting from the negligent or intentional action or misfeasance of the Operator, the Operator's employees, agents, contractors, invitees or customers or if applicable the Operator-Owner; then the Operator and if applicable the Operator-Owner jointly and severally, will indemnify and hold harmless Chick-fil-A and any subsequent operator of the Captive Venue Unit against all judgments, settlements, penalties, expenses, attorneys' fees, court costs and other costs of litigation or administrative proceedings incurred by or imposed on Chick-fil-A.
- (b) At the election of Chick-fil-A or any subsequent operator of the Captive Venue Unit, the Operator and if applicable the Operator-Owner will also defend Chick-fil-A and the subsequent operator in any action or suit in which a plaintiff claims or seeks damages or other award of the type listed above, subject to the rights of any one or more of Chick-fil-A or the subsequent operator of the Captive Venue Unit to control the litigation. The parties expressly understand and agree that the covenants, agreements and services to be rendered and performed by the Operator and if applicable the Operator-Owner under this Section 10 will survive any termination or expiration of this Agreement or the Franchise Agreement, whether voluntary or involuntary, with or without cause, and are special, unique, and of an extraordinary character.
- (c) The Operator's and if applicable the Operator-Owner's obligations under this section will apply with respect to, among other things, the Captive Venue Unit, the Site, the Equipment, the Leasehold Improvements, in and on the Site, and any personal property of any person or entity, any personal injury or death, any claim, demand or penalty, and any suit or other judicial or administrative proceeding arising out of or relating to or in connection with the Site, the Equipment, the Leasehold Improvements, the Concession Agreement or this Agreement, as applicable, all of which will be the sole and exclusive responsibility of the Operator. This section is not intended to and does not convey any benefits to any third party and does not prevent the Operator from seeking indemnification from another third party whose actions, or the actions of the third party's employee, were the source of any injury, damage or loss.
- (d) The Operator's obligations under this section will be in addition to any indemnity and insurance provisions contained in the Concession Agreement and in the Franchise Agreement.
- (e) The Operator waives the service of any notice of intention to re-enter or to institute legal proceedings to that end which otherwise might be required to be given under any present or future law. The Operator will not have, and hereby expressly waives, any and all rights which are or may be conferred upon the Operator by any present or future law to redeem this Agreement or the Site, or to re-enter the Site, or to restore the operation of this Agreement, after (i) re-entry by Chick-fil-A, (ii) any warrant to dispossess or judgment in ejection or (iii) any expiration or termination of this Agreement and the Agreed Term, whether such dispossession, re-entry, expiration or termination of this Agreement and the Agreed Term is by operation of law or pursuant to the provisions of this Agreement. If Chick-fil-A acquires possession without judicial proceedings, it will be deemed a re-entry within the meaning of that word as used in this Agreement

and not a technical or legal definition. In the event that Chick-fil-A elects to recover possession by invoking judicial process, the Operator acknowledges that the Site is to be used for commercial purposes, and the Operator expressly waives and relinquishes any and all protections and rights afforded a commercial tenant under Georgia law, including without limitation O.C.G.A. § 44-7-52, if applicable, or any law of like import now or in the future in effect or applicable, if any.

Agreement will not become valid against either party hereto until it has been executed by the Operator and accepted and executed by Chick-fil-A in the State of Georgia. TIME IS OF THE ESSENCE with respect to the due performance of the terms, covenants and conditions contained in this Agreement, provided, however, that no delay or failure to enforce any of the provisions contained in this Agreement and no conduct or statement will waive or affect any of Chick-fil-A's rights under this Agreement. The Operator will have no authority, express or implied, to act as agent of Chick-fil-A or any of its affiliates for any purpose. The Operator is, and will remain, a separate and independent business person or, as applicable, entity responsible for all obligations and liabilities, directly or indirectly, resulting from the operation of the Captive Venue Unit located on the Site. All agreements, covenants and indemnifications contained in this Agreement or made in writing pursuant to the terms of this Agreement by or on behalf of the Operator will be deemed material and will survive expiration or sooner termination of this Agreement.

### 12. Execution; Entire Agreement; Counterparts.

- (a) The parties acknowledge and agree that the data sheet attached as Exhibit A as it may be amended from time to time is complete and accurate and forms a part of this Agreement.
- This Agreement, including its exhibits and amendments, including the data sheet attached (b) as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties. No other representations or statements of any kind have induced the Operator to sign this Agreement except that the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). No representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD were made by either party and none will have any effect with reference to this Agreement. No officer, employee, or other servant or agent of Chick-fil-A is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- (c) This Agreement may be executed in multiple counterparts and at various times and at various places by the several parties, all of which counterparts taken together will be deemed as one original. Executed copies of this Agreement, whether delivered by electronic transmission or otherwise, will be deemed to be as effective as original signatures.

- 13. <u>Severability</u>. Each and every provision of this Agreement is severable, and invalidity of one or more provisions will not, in any way, affect the validity of this Agreement or any other provision of this Agreement. If any phrase, clause or provision in this Agreement is deemed to be invalid by a court of competent jurisdiction, to the extent permitted by applicable law, it will not be stricken in its entirety and held totally void and unenforceable, but will remain effective to the maximum extent permissible.
- 14. <u>Captions</u>. The section headings in this Agreement are for convenience of reference only and will not affect the meaning or interpretation of this Agreement.

[Signature Page Follows.]

**IN WITNESS WHEREOF**, the parties have each executed and delivered, or caused their duly authorized representative to execute and deliver, this Agreement as of the date first written above.

OPERATOR [entity]:			
By:			
Name:	_		
Title:	_		
[OR]			
OPERATOR [individual]:			
Name:			
CHICK-FIL-A, INC.			
By:			
Name:	-		
Title:			

# EXHIBIT A TO CONCESSION SUBLICENSE AGREEMENT

<u>Data Sheet – Concession Location(s) – terms, etc.</u>

1.	Operator:			
	wner (if applicable):			
	Operator's Business referenced in Subsection 3(d):  Concessionor referenced in Background Paragraph A above:			
12.				
	a.	Concession Location 1 referenced in Background Paragraph A above:		
		Address		
		Address		
		City, State, Zip Code		
	b.	Concession Location 2 referenced in Background Paragraph A above:		
		Address		
		Address		
		City, State, Zip Code		
13.	Effective Da	te (referred to in Subsection 4(a)):		
14.	Expiration Date of the Concession Agreement (referred to in the Concession Agreement):			
15. referre		s of Operation (referred to in Subsection 2(d) of this Agreement and as may be necession Agreement):		
16. 3(c)):	Items that m	ay be produced and sold from the Concession Location(s) (referred to in Subsection		
	The following Chick-fil-A:	ng items or as otherwise mutually agreed in writing in advance by Concessionor and		
	<del></del>			

17. Busine	Items that may be sold from the Concession Location(s), but must be produced at the Operator's ess (referred to in Subsection 3(c)):
	The following items or as otherwise mutually agreed in writing in advance by Concessionor and Chick-fil-A:
18.	Use/Occupancy Charge to Concessionor (referred to in Section 5):
19.	Equipment and Equipment Rental (referred to in Section 6): See Exhibit B, attached.
	[ Fee(s) to Chick-fil-A (referred to in Section 5: The calculation and payment of all fees and operating costs and expenses related to the operation of the Concession Location(s) that are due and excalculated under the terms of the Franchise Agreement will be as follows: ]
21.	Additional Terms/Information:

# EXHIBIT B TO CONCESSION SUBLICENSE AGREEMENT

# EQUIPMENT LEASE ADDENDUM

(Per Concession Location)

#### **EQUIPMENT LEASE ADDENDUM**

- Chick-fil-A rents to the Operator, and the Operator rents from Chick-fil-A, commencing on the Effective Date, upon the terms and conditions stated below, the Equipment listed on Schedule 1 attached to this Equipment Lease Addendum (together with any replacements and additions or accessions to Schedule 1). The Operator agrees that Chick-fil-A will have the right, in its sole and exclusive business judgment, to substitute comparable Equipment for that which is listed on Schedule 1. The Operator will keep and maintain the Equipment only at the Concession Location(s), unless otherwise approved in writing by Chick-fil-A, may use the Equipment only in connection with the Operator's operation of the Concession Location(s), will service and repair the Equipment in order to maintain the Equipment's appearance and good working condition, and will not make any changes, alterations or additions to the Equipment without the prior written consent of Chick-fil-A and if applicable, Concessionor, all in accordance with Chick-fil-A's then current Minimum Standards, Guidelines and other policies and procedures as may be amended by Chick-fil-A from time to time. In servicing and repairing the Equipment. the Operator will solely use suppliers and vendors that demonstrate the ability to meet Chick-fil-A's then current Minimum Standards and Guidelines for the items and that possess adequate quality controls, experience and capacity to service and repair the Equipment and otherwise supply the Operator's needs promptly, accurately and reliably, provided that the Operator will also comply with the Concession Agreement. In the event of any conflict between Concessionor's requirements and Chick-fil-A's requirements, the Operator will notify Chick-fil-A before having any service or repair work performed. In the exercise of Chick-fil-A's sole and exclusive business judgment, Chick-fil-A may deliver used Equipment to the Concession Location(s) or leave Equipment at the Concession Location(s) which had been used at the Concession Location(s) prior to the date of this Agreement.
- 2. Commencing on the Effective Date, the Operator will pay to Chick-fil-A, in Atlanta, Georgia, a monthly rental for the Equipment based on its then current fair market rental which Chick-fil-A in its sole and exclusive judgment initially determined to be Seven Hundred Fifty and No/100 Dollars (\$750.00) (the "Equipment Rental"). Chick-fil-A will have the right from time to time to re-determine the Equipment Rental in its sole and exclusive business judgment based on the then current fair market rental value for the Equipment due to additions, subtractions, and modifications to the Equipment, market factors, inflation, passage of time or otherwise, and to update the Equipment Rental to an amount based on the then determined, current fair market rental, which will be set forth in a revised Equipment Lease Addendum and substituted and attached to this Agreement as revised Exhibit B. At Chick-fil-A's election, the program described in Section 14.12 of the Franchise Agreement will apply to the Operator's payment obligations of the Operator under this Agreement, and any adjustment or increases to the Operator's payment obligations.
- 3. Commencing on the Effective Date, the Operator will timely pay directly to the appropriate business, governmental entity or other person or entity any and all costs and expenses of operating and maintaining the Equipment for the Concession Location(s) during the Term of the Concession Agreement, including the following:
  - (iv) all charges, costs and expenses necessary to maintain the Equipment in good condition, ordinary wear and tear excepted;
  - (v) all taxes, levies and charges assessed against the Equipment and/or against the Operator or Chick-fil-A in respect of the Equipment, including but not limited to any property tax or any sales or use tax assessed on the Equipment Rental; and

- (vi) all charges and costs of all ordinary repairs to the Equipment.
- 4. If in the sole and exclusive business judgment of Chick-fil-A any Equipment becomes worn out due to normal wear and tear and the affected Equipment cannot reasonably be repaired, then Chick-fil-A will replace the affected Equipment at its own expense. The Operator is responsible for and must replace at the Operator's own expense any and all equipment or other items not listed on <a href="Schedule 1">Schedule 1</a> but used in the operation of the Concession Location(s), as and to the extent any of this equipment and other related items become worn out. Chick-fil-A will not be liable for any loss or damage to the Operator due to any inability to use or any interruption in the use of the Equipment or any other Concession Location(s) equipment, furnishings or fixtures.

### **Schedule 1 to Equipment Lease Addendum**

# **EQUIPMENT SCHEDULES**

[See attached]

(Certain equipment, furniture and/or fixtures may be provided by the third-party owner or manager of the Concession Location(s) and is not included in the Equipment provided by Chick-fil-A under this Equipment Lease Addendum. The license or other right to use, and the cost for any Concessionor provided equipment, furniture and/or fixtures is set forth in the Concession Agreement.)

# EXHIBIT C TO CONCESSION SUBLICENSE AGREEMENT

**Concession Agreement** 

# ADDENDA "3-A" AND "3-B" TO FRANCHISE AGREEMENT FOOD TRUCK LICENSE AND SUBLEASE AGREEMENTS

# ADDENDUM "3-A" TO FRANCHISE AGREEMENT FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT

(Sole Proprietorship)

#### ADDENDUM "3-A" TO FRANCHISE AGREEMENT

# FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT (Sole Proprietorship)

THIS FOOD TRUCK LICENSE AND	SUBLEASE AGREEMENT (this "Agreement") is
made and will be effective as of	, 20, by and between CHICK-FIL-A, INC., a Georgia
corporation, having its principal business address a	t 5200 Buffington Road, Atlanta, Georgia 30349-2998
("Chick-fil-A"), and its franchisee	(the "Operator").

#### **BACKGROUND**

- A. Chick-fil-A and the Operator into a Franchise Agreement with its attached Lease, Additional Business Amendments(s), if any, and all other exhibits (the "Franchise Agreement"), which governs and defines the parties' relationship and operation of the Business(es), including the Business designated in the Food Truck License Summary (as defined in Section 1) attached as <u>Exhibit A</u> (the "Business").
- B. Chick-fil-A is developing a mobile food truck program (the "Food Truck Program") and has leased a custom food truck, including equipment, furnishing and fixtures in and on the food truck (the "Food Truck") to produce, hold and/or sell a limited menu of Chick-fil-A® Products.
- C. Pursuant to the terms of the Franchise Agreement, Chick-fil-A and the Operator desire to amend and otherwise reaffirm the terms of the Franchise Agreement pursuant to the terms and conditions of this Agreement, including the grant to the Operator of the authority to conduct sales activities from the Food Truck as an extension of the Business and the grant of a sublease of the right to use and occupy the Food Truck, and to otherwise continue their respective performance under the Franchise Agreement.

#### **AGREEMENT**

IN CONSIDERATION OF THE ABOVE recitals, the mutual covenants and agreements contained in this Agreement, as well as in the Franchise Agreement, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, agree as follows:

1. <u>Definitions; Recitals</u>. Capitalized terms used but not otherwise defined in this Agreement, including in the Food Truck License Summary Form attached as <u>Exhibit A</u>, as it may be amended from time to time (the "Food Truck License Summary"), will have the meanings given to them in the Franchise Agreement. The parties incorporate into this Agreement the recitals set forth above as if set forth here in full.

#### 2. License; Term.

- a. <u>License</u>. Chick-fil-A grants to the Operator, subject to the terms and conditions of this Agreement and the Franchise Agreement, the limited license to use and operate the Food Truck using the Trade Name, the Marks and the System, as may be modified by Chick-fil-A from time to time (including generally or for the Food Truck Program specifically), and the limited license and grant to conduct the Licensed Use (as defined below) as an extension and part of the Business (collectively the "License"), and the Operator accepts the grant of the License.
- b. <u>No Exclusive Territorial Rights</u>. The License is expressly limited to the terms and conditions set forth in this Agreement and is further subject to the terms and conditions set forth in the Franchise Agreement. The License is non-exclusive, and no so-called "exclusive," "protected"

- or other territorial rights in the Sales Locations (as defined below) or any market areas surrounding or otherwise contiguous with any Sales Location are granted, implied or to be inferred. All rights and licenses not expressly granted to the Operator under this Agreement are reserved exclusively by and unto Chick-fil-A.
- <u>Term.</u> Unless earlier terminated as provided in this Agreement, including pursuant to Section 4.e or Section 14 or as stated on the Food Truck License Summary, or pursuant to the Franchise Agreement, the initial term of this Agreement (the "Initial Term") will commence as of the Effective Date of this Agreement and will end on the Thirty-First day of December of the year in which the Effective Date occurs. The Initial Term, together with any and all extensions of the Initial Term and subject to the rights for earlier termination or expiration pursuant to this Agreement or the Franchise Agreement, is sometimes referred to in this Agreement as the "Term." Unless this Agreement or the Franchise Agreement or the Food Truck Lease (as defined below) is terminated earlier, the Term of this Agreement will be automatically extended for successive additional periods of one (1) year, unless written notice of intent not to renew either the Franchise Agreement or this Agreement is given by either party to the other at least thirty (30) days prior to the end of the Term; provided, however, that this Agreement may not be renewed if the Operator does not have the right to renew the Franchise Agreement or does not have the right to renew the Franchise Agreement with respect to the Business or the Franchise Agreement is terminated or otherwise not renewed, as provided in Section 2.3 of the Franchise Agreement. In addition to Chick-fil-A's right to amend or modify the Food Truck Lease pursuant to this Agreement, Chick-fil-A will have the right to change the terms and conditions of this Agreement upon a renewal of the Franchise Agreement pursuant to Section 2.4 of the Franchise Agreement (and renewal of this Agreement) by giving the Operator a written notice of the changed terms and conditions at least forty-five (45) days prior to the end of the then-current Term, in which case the Operator will have fifteen (15) days from the date of the notice to decide and to notify Chick-fil-A in writing of the Operator's decision to either renew or not renew this Agreement upon the changed terms and conditions offered. The Operator's failure to provide timely notice to Chick-fil-A of a decision to either renew or not renew this Agreement upon the changed terms and conditions offered will be deemed to be an election by the Operator to terminate this Agreement at the end of such Term.
- 3. <u>Licensed Use</u>. The Food Truck will be used for the sole purpose of operating the Food Truck as an extension and part of the Business to produce, hold, sell and distribute certain Products to customers from the Food Truck at the Sales Locations (as defined in Section 5) for the Term pursuant to the terms and conditions of this Agreement and the Franchise Agreement, including the limited License and the Food Truck License Summary (the "Licensed Use"). The Operator will use the Food Truck solely for the Licensed Use and for no other purpose.
- 4. <u>Food Truck Lease</u>; <u>Sublease</u>. During the Term, and subject to the terms of this Agreement, Chickfil-A grants to Operator a sublease for the use and occupancy of the Food Truck. The Operator's use of the Food Truck is subject to all applicable laws, rules and regulations and the lease attached as <u>Exhibit "B"</u> to this Agreement and any other exhibits to the attached lease (the "Food Truck Lease"), made a part of this Agreement by this reference. The Operator agrees to use and operate the Food Truck in accordance with the Food Truck Lease and otherwise comply in all respects with the terms and conditions of the Food Truck Lease, as the same may be amended or changed by Chick-fil-A (as prime lessee) and Banc of America Leasing & Capital or its permitted assignee (as prime lessor) ("BALC"), from time to time:
  - a. <u>Compliance with Agreements</u>. Neither the Operator nor its employees, agents, contractors or invitees will perform any act, neglect to perform any duty or fail to comply with any standard

- of conduct that would constitute a violation of the Food Truck Lease, this Agreement or the Franchise Agreement;
- b. No Further Subleases; No Amendments. Operator will not enter into any lease agreements or other agreements allowing parties other than Operator or Chick-fil-A rights concerning possession, use, operation, or control of the Food Truck without the prior written approval of Chick-fil-A and, as determined by Chick-fil-A, BALC, and Chick-fil-A and will not modify amend or extend the time for payment or performance in any material respect of its obligations under any agreement relating to Operator's use of the Food Truck without the express prior written consent of BALC;
- c. <u>Subordination</u>. The rights of the Operator in and to the Food Truck will be subject and subordinate to the rights of BALC under the Food Truck Lease as provided in the Food Truck Lease, and the Operator will not assert or claim any right, title or interest as the owner or holder of legal or equitable title to the Food Truck, including any of its equipment, furnishing and fixtures (except proprietary equipment and equipment installed to customize the Food Truck for operation as an extension of a franchised Chick-fil-A restaurant business, subject to the rights of Chick-fil-A);
- d. <u>Payments</u>. Subject to the terms of Section 7(c) of this Agreement, Chick-fil-A will pay the lease rental payment described in the Food Truck Lease directly to BALC per the terms of the Food Truck Lease;
- e. <u>Termination</u>. The Food Truck Lease and all of the Operator's rights in and to the use and possession of the Food Truck will terminate, at the option of BALC, upon the expiration or earlier termination of the Food Truck Lease by reason of the occurrence of an Event of Default under the Food Truck Lease or otherwise, and the Operator will thereupon return the Food Truck to Chick-fil-A or at Chick-fil-A's election and direction to BALC in accordance with all of the terms and provisions of the Food Truck Lease and of this Agreement;
- f. Cost of Performance. If the Operator fails to perform any of its obligations under this Agreement, including under the attached Food Truck Lease, Chick-fil-A, at its option, may (but is not required to) do the same or cause the same to be done, in addition to any and all other rights and remedies of Chick-fil-A. The cost incurred by Chick-fil-A in connection with performance by Chick-fil-A will be an additional charge due from the Operator to Chick-fil-A, together with interest pursuant to Section 14.11 of the Franchise Agreement.
- 5. Sales Location and Hours of Operation. For each proposed instance of a Licensed Use of the Food Truck, the Operator will complete and submit Chick-fil-A's then current registration form ("Registration Form") and otherwise follow the registration process established for Food Trucks under Chick-fil-A's then current policies and procedures for such programs, including obtaining approval prior to the commencement of the Licensed Use at each proposed Sales Location. During the Term, the Operator will use and operate the Food Truck to produce and/or sell and distribute Products only at the locations registered and approved pursuant to Chick-fil-A's Additional Distribution Point program (individually, a "Sales Location" and collectively, the "Sales Locations") and during the hours of operation specified in the applicable Registration Form for each Sales Location.
- 6. <u>Delivery and Availability of Food Truck</u>. On or around the commencement date specified in the Food Truck License Summary (the "Commencement Date"), Chick-fil-A or its designee will deliver the Food Truck to the Operator for the Licensed Use pursuant to the terms and conditions of this Agreement and the Franchise Agreement. If (a) the Franchise Agreement terminates or expires, (b) the Operator is in default under the Franchise Agreement, or (c) other aspects of the

Business change affecting the Operator's ability to perform the Operator's obligations under this Agreement, including the sublease of the Food Truck Lease granted in Section 4 of this Agreement, as determined by Chick-fil-A in the exercise of its sole and exclusive business judgment, then Chick-fil-A will have the right to terminate this Agreement and the Operator will bear any and all risk arising from or related to the termination of this Agreement. Notwithstanding anything to the contrary in this Agreement, the Operator further acknowledges and agrees that Chick-fil-A has the right, in Chick-fil-A's sole and exclusive business judgment, to terminate or suspend this Agreement or temporarily suspend or interrupt the Food Truck Program at any time for any reason or for no reason, including without limitation, to use the Food Truck at another location and/or for a different purpose (an "Alternate Use"). For example, but without limiting the preceding sentence, Chick-fil-A may elect to use or have its designee use the Food Truck for food or other product distribution in the event of a natural disaster, weather event, pandemic, epidemic or other like disaster or event. In the event that Chick-fil-A elects to use or have its designee use the Food Truck for an Alternate Use, the Operator's obligations under this Agreement, including under the sublease of the Food Truck Lease granted in Section 4 of this Agreement, will be suspended, and the Operator's sole and exclusive remedy will be the return of the Food Truck following the Alternate Use for the remainder of the Term, without any right to an extension. Chick-fil-A will have no other liability if the Food Truck is not furnished or otherwise made available to the Operator.

7. <u>Operator's Obligations</u>. The Operator will have the following obligations and responsibilities with regard to the operation and use of the Food Truck:

### a. Menu of Products.

- i. The menu of Products that may be offered, sold and distributed from the Food Truck in connection with this Agreement will be limited to the Products set forth and otherwise referenced in the Food Truck License Summary.
- ii. The menu of Products that may be produced on, and offered, sold and distributed from, the Food Truck, will be limited to the Products set forth and otherwise referenced in the Food Truck License Summary.
- iii. The menu of Products to be produced and/or sold and distributed at individual Sales Locations will be as set forth on the applicable Registration Form for each Sales Location.
  - Notwithstanding any provision of this Agreement, only Products that are approved for sale in the Chick-fil-A system may be sold from the Food Truck. Products produced and/or held in the Food Truck may only be sold or distributed from the Food Truck at the Sales Locations and may not be sold, delivered, or given away to the Operator's Business, any other Business(es) to which the Operator has the right to operate pursuant to the Franchise Agreement (if any) to customers or consumers located elsewhere or to other Chick-fil-A® franchisees.
- b. <u>Commissary; Source of Supplies</u>. As set forth above in Section 7.a. of this Agreement, certain Products sold or distributed from the Food Truck may be freshly produced in the Food Truck, while other Products or the components of other Products must be freshly produced in the Business, which will serve as a commissary for the Food Truck, and delivered to the Food Truck via approved Temperature Management System (TMS) bags. For each Sales Location, whether a Product or Product component may be produced in the Food Truck or may only be produced in the Business and then delivered to the Food Truck as set forth above will be specified in the Registration Form applicable to such individual Sales Location. Product production and the manner of delivery, storage and holding of Product, Product components and Ingredients, at, in or between the Food Truck and the Business, will be performed

according to Chick-fil-A's then-current Minimum Standards, including any Guidelines for food trucks prepared by Chick-fil-A and delivered to or otherwise made available to the Operator from time to time. The provisions, terms and conditions of the Franchise Agreement concerning the sources for purchase of Products and Ingredients will apply to the sources of Products and Ingredients to supply the Food Truck. Any transportation of Products, Ingredients, promotional items, and other items by the Operator or otherwise will comply with and will otherwise abide by all applicable health, sanitation, food handling, food transportation and insurance requirements provided by law, the requirements contained in the Franchise Agreement, the Food Truck Lease and as otherwise required by Chick-fil-A (whichever provides the most stringent requirements). Without limiting the above, the Operator will not (and will not allow others to) transport any hazardous materials or anything other than Products, Ingredients, promotional items, and other items necessary for the safe, sanitary, and efficient operation of the Food Truck.

- c. Payment of Food Truck Usage Fee. In consideration of the License granted in this Agreement and to compensate Chick-fil-A for the use of the Food Truck under the sublease of the Food Truck Lease granted in Section 4 of this Agreement, the Operator will pay to Chick-fil-A when due the usage fee(s) as set forth in the Food Truck License Summary (the "Usage Fee"), which will be in lieu of the lease rental payment described in the Food Truck Lease payable by Chickfil-A to BALC. Chick-fil-A shall have the right from time to time to re-determine the Food Truck Usage Fee in its sole and exclusive business judgment based on the then current fair market rental value for the Food Truck due to additions, subtractions and modifications to the Food Truck, additional or different charges or other changes under the Food Truck Lease, market factors, inflation, passage of time or otherwise, and to update the Food Truck Usage Fee to an amount based on the then determined, current fair market rental, which will be set forth in a revised Food Truck License Summary Form and substituted and attached to this Agreement as Exhibit A and made a part of this Agreement. At Chick-fil-A's election, the program described in Section 14.12 of the Franchise Agreement shall apply to the Operator's payment obligations described in this Agreement with respect to the Food Truck and any other payment obligations of the Operator hereunder, and any adjustment or increases thereto.
- d. Additional Fees, Costs and Expenses. All additional fees, costs and expenses associated with the operation and use of the Food Truck, participation in the Food Truck Program and the Licensed Use will be borne by the Operator, either made by the Operator directly or reimbursed to Chick-fil-A, as applicable, and will include, among other things, all Products, Ingredients and all other food and drink items, cleaning and office supplies, equipment and all other things purchased by the Operator for use in the operation of the Food Truck, all labor expense and wages for staffing and servicing the Food Truck and its operations and any other costs and/or expenses incurred in connection with the operation and use of the Food Truck and participation in the Food Truck Program, including payments due under the Food Truck Lease (other than the lease rental payment).
- e. <u>Payment of Taxes</u>. Payment of any sales, use or excise tax, any apportioned personal property tax or any other tax arising from the Licensed Use, the Sales Locations, the sale and distribution of Products and promotional items, the sublease of the Food Truck or the presence of the Food Truck at the Sales Locations, will be made by the Operator, directly or reimbursed to Chickfil-A, as applicable. The parties acknowledge and agree that sales, use, or similar taxes may be due and payable even when Products and promotional items are given away and not sold.
- f. Marketing and Advertising. All promotional items used in connection with the Food Truck, including the use of any social networking sites and web-based advertising, will constitute marketing and advertising materials pursuant to the provisions, terms and conditions of the Franchise Agreement and will be subject to Chick-fil-A's review and prior approval.

- g. Other Food Truck Program-Related Agreements. Negotiation and signature of any agreements or other arrangements regarding the use of the Food Truck for the Licensed Use will be the responsibility of and be performed by the Operator. The Operator will have no authority to bind Chick-fil-A by contract or otherwise to any agreement with a third party. The Operator will ensure that all aspects of the Sales Locations and the use of the Food Truck at the Sales Locations comply with and satisfy Chick-fil-A's Minimum Standards, including any Guidelines for the Food Truck Program prepared by Chick-fil-A and delivered to or otherwise made available to the Operator from time to time. Chick-fil-A's grant of the License for the Licensed Use is not a guaranty, recommendation, warranty or endorsement by Chick-fil-A that the Licensed Use will prove beneficial for the Operator or that the terms of any agreement for the use of the Food Truck at the Sales Locations are advantageous to the Operator.
- h. Sale of Products; Gross Receipts. Gross receipts generated as a result of sales from the Food Truck will be included in the Gross Receipts of the Operator's Business pursuant to the Franchise Agreement and will otherwise be treated as sales occurring outside of the Restaurant in accordance with Chick-fil-A's then-current standards and procedures. Further, the Operator agrees to maintain separate books and records to track the gross receipts, operating costs and expenses resulting from the operation of the Food Truck. The Operator agrees to maintain such books and records for at least five (5) years and provide them to Chick-fil-A's Tax Department, if required, upon a sales tax audit.
- i. <u>Food Truck Staffing</u>. The Operator will provide employees from the Business to fulfill the Operator's staffing needs for the proper use and operation of the Food Truck. All employees will be employed, trained and supervised by the Operator. Chick-fil-A will have no responsibility or liability whatsoever for the selection, supervision, disciplining, scheduling, conduct, payment, benefits or compensation of the Operator's employees at any time, and the Operator's employees will not be employees nor shared or joint employees of Chick-fil-A.
- j. Food Truck Operations and Procedures; Training of Employees.
  - i. Prior to the commencement of operations of the Food Truck by the Operator under this Agreement and prior to the training of the Operator's employees, the Operator will participate in any walk-thru meetings or sessions offered by Chick-fil-A and otherwise will establish a thorough understanding of the safe and proper operation, including driving, of the Food Truck, its equipment and food storage and preparation procedures including, without limitation, any food safety and cleaning/sanitizing procedures for the Food Truck, and use of the Business as a commissary to support the operation of the Food Truck. Prior to the commencement of operations of the Food Truck, the Operator will train the Operator's production team members and other employees who will be staffing and otherwise servicing the Food Truck, in the safe operation and use of the Food Truck and its equipment, food storage, preparation procedures and care and maintenance. The Operator and the Operator's employees are not permitted or authorized to and will not change, modify or reconfigure the Food Truck or its equipment or authorize any third party to do so at any time without Chick-fil-A's review and prior approval. The Operator is solely responsible for ensuring that the Food Truck's operations are conducted with reasonable care and that all prudent safety procedures that apply to the operation or other use of the Food Truck are followed.
  - ii. The Operator and any other individual, who drives the Food Truck, must satisfy (A) all state and local requirements for operation of a commercial food truck, (B) all insurer requirements for operation of the Food Truck, and (C) the following minimum requirements to be allowed to drive the Food Truck (unless state and local or insurance requirements are more restrictive, in which case such state, local or insurance requirements

will apply): (i) at least twenty-one years of age; (ii) holds a valid driver's license, a copy of which is maintained by the Operator, and (iii) has no history of serious violations within the last five years and no more than two moving violations in the last three years, based upon the Operator's review of the driver's Motor Vehicle Record for the applicable period stated in this clause. The Operator will ensure that a pre-inspection and a post-inspection of the Food Truck are completed and a complete and current record of such inspections is maintained. Inspection components include, but are not limited to, properly working lights, signals and horn, wipers, mirrors and safety belts, tire tread acceptable, no glass chips/cracks that can hinder vision, doors close and lock, body of vehicle is intact (bumpers, etc.). For purposes of clause (iii) above, "two moving violations" will include, without limitation, speeding, failure to signal, improper passing, following too close, careless driving, not wearing a safety belt, expired tags and plates as well as no proof of insurance, and "serious violations" will include, without limitation, any alcohol related violation, racing/speed contest, reckless driving, vehicular homicide or assault, conviction of a crime involving a motor vehicle, eluding or attempting to elude a police officer, hit and run, etc.

- k. Food Truck Condition and Return. Upon the expiration or earlier termination of this Agreement, the Operator will (i) make the Food Truck available to Chick-fil-A or its designee at such time and location as directed by Chick-fil-A in accordance with all terms, provisions and requirements of the Food Truck Lease and in a clean and neat condition, and in as good order and repair and in the same condition as existed immediately prior to the Operator's operation and use of the Food Truck, normal wear and tear excepted, (ii) remove all personal property from the Food Truck, and (iii) clean and remove all debris and trash from the Food Truck. Any personal property not removed will be deemed conclusively abandoned and may be removed and disposed of by Chick-fil-A, without compensation to the Operator. In the event the Operator fails to return the Food Truck in such condition and at such time and location as directed by Chick-fil-A, the Operator will reimburse Chick-fil-A for all costs and expenses incurred in connection with returning the Food Truck to the good order, condition and repair as existed immediately prior to the Operator's operation and use of the Food Truck, normal wear and tear excepted.
- Insurance and Insurance Fee. In consideration of the insurance expense incurred by Chick-fil-A to cover the Food Truck and its contents and inventory, the Operator will pay to Chick-fil-A a monthly insurance fee, as set forth in the Food Truck License Summary (the "Food Truck Insurance Fee"); the Insurance Fee does not cover any Operator-owned contents or inventory. The Operator will obtain and maintain in full force and effect, at the Operator's own expense, any additional insurance coverage which may be necessary or required (i) to operate the Food Truck, and (ii) under the Food Truck Lease, the Franchise Agreement, applicable law or otherwise. The Operator will provide Chick-fil-A immediate notice of (A) any casualty loss (that is, loss or damage to the Food Truck) that may result in an insurance claim and (B) any liability claim (that is, any injury to any person or damage to any property in any way involving the Food Truck). The Operator will cooperate fully with Chick-fil-A in the reporting, investigation, adjustment, and settlement of any insurance coverage claims arising from the Food Truck.
- m. Reporting of Other Information. The parties acknowledge and agree that one of the metrics to be recorded is the performance of the Food Truck based on where, how and when it was/is deployed for use at the Sales Locations. The Operator acknowledges and agrees that due to the developing stage of the Food Truck Program, Chick-fil-A may require the reporting of additional or different information regarding the Operator's use and operation of the Food Truck and more detailed or different information regarding the sales and cost performance of the Food Truck than is usual or otherwise customary at present with regard to a Chick-fil-A

Restaurant. The Operator will provide such reports and other information regarding Gross Receipts and the costs, expenses and taxes incurred in connection with the operation and use of the Food Truck and the Sales Locations, and such other information Chick-fil-A may request from time to time.

- n. <u>Approvals, Licenses, Permits; Compliance with Law.</u> Unless otherwise agreed by the parties in writing, the Operator, at the Operator's sole cost and expense, will seek as soon as practicable and will obtain and maintain at all times during the Term of this Agreement all necessary regulatory approvals, licenses, and permits for and applicable to the operation of the Food Truck for the Licensed Use at the Sales Locations. The Operator will comply with and obey all applicable laws, rules and regulations.
- o. <u>Cooperation</u>. The Operator, at the Operator's sole cost and expense, will cooperate with Chickfil-A as necessary for the Operator and/or Chick-fil-A to fulfill their respective duties and obligations under this Agreement and the Food Truck Lease.
- 8. <u>Additional Terms.</u> Chick-fil-A will have the following rights, obligations, and responsibilities with regard to the operation and use of the Food Truck during the term of this Agreement:
  - a. <u>Delivery of Food Truck</u>. Subject to Sections 6 and 14, Chick-fil-A will deliver the Food Truck to the Operator for the Licensed Use pursuant to the terms and conditions of this Agreement. Chick-fil-A will not be liable for any loss or damage to the Operator due to a delay or failure to deliver the Food Truck in any event whatsoever, regardless of whether such delay or failure is within Chick-fil-A's control. Without limiting the above, Chick-fil-A will have no liability for any delay or failure to deliver resulting from fire, act of God, destruction or damage to the Food Truck, weather conditions, strike, labor dispute, delay in transportation, governmental requirements or any other cause beyond Chick-fil-A's control.
  - b. <u>Use of Reported Information</u>. Chick-fil-A will have the right and the Operator authorizes Chick-fil-A to account for the Gross Receipts, fees, costs, expenses and taxes incurred and to make calculations and allocations to the Operator's Business as may be authorized or otherwise required under the Franchise Agreement and in order to effectuate the terms of this Agreement.
- 9. Compliance with Franchise Agreement. Except as specifically provided in this Agreement, the Operator will comply with all of the provisions of the Franchise Agreement with regard to the Food Truck and the Licensed Use even if not specifically described or referred to in this Agreement, including, but not limited to, Section 5 DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY, Section 12 STANDARDS OF CLEANLINESS, SANITATION AND BUSINESS CONDUCT, Section 18 TRADE SECRETS AND CONFIDENTIAL INFORMATION, Section 19 USE OF THE MARKS, Section 24 TERMINATION, Section 25 FRANCHISE RELATIONSHIP, Section 27 INDEMNIFICATION, and Section 28 GENERAL PROVISIONS (including, without limitation, with regard to the parties' choice of Georgia law and a Georgia forum to resolve their disputes as set forth in Section 28.10 thereof, the waiver of any right to trial by jury as set forth in Section 28.15 thereof and the Operator's agreement **not to pursue any class claims** as set forth in Section 28.13 thereof), and such provisions will be read to apply also to this Agreement. To the extent that there is a conflict between the terms of this Agreement and the Franchise Agreement, the express terms of this Agreement will control with respect to the Licensed Use authorized under this Agreement and the limited License granted for the Licensed Use. In addition, the Operator must not do anything in connection with the Sales Locations or the Food Truck that would adversely impact Chick-fil-A's reputation or image in the community and will not use or conduct operations from the Food Truck on Sunday or Christmas Day.

- 10. Sole and Exclusive Property of Chick-fil-A; Confidential Information and Ideas. The Operator acknowledges and agrees that the Food Truck Program, including but not limited to the development of the Food Truck and the program, this Agreement (and any of its terms), the Food Truck Lease (and any of its terms), the design and specifications, menu selection, marketing methods and strategies (including social media), sales, cost, data and analysis relating to the Food Truck Agreement, and any Guidelines and Methods developed for the Food Truck are the sole and exclusive property of Chick-fil-A, and constitute Intellectual Property and Confidential Information under the Franchise Agreement. The Operator will not acquire any ownership interest or other right in and to the Food Truck Program, the Food Truck, its equipment, furnishing and fixtures, associated Guidelines and Methods, Intellectual Property or Confidential Information, except for the temporary right and License to operate the Food Truck for the Licensed Use at the Sales Locations as expressly provided in this Agreement. Under Section 18.5 of the Franchise Agreement, any idea, concept, technique or material concerning the Food Truck and the Food Truck Program, including any advertising materials and social networking accounts, that the Operator or any of the Operator's employees create in the operation or servicing of the Food Truck or conduct of the Food Truck Program as contemplated by this Agreement, will be Ideas, and Chick-fil-A or CFA Properties will own all rights in any and all Ideas. The Operator may not lend, sublicense, subcontract, sublease, encumber or in any way transfer or assign the Food Truck or any of the Food Truck's equipment, furnishings, or fixtures or any rights under this Agreement. Chick-fil-A will retain all rights attendant to or associated with the lease of the Food Truck, including, without limitation, the right to depreciate the Food Truck for tax, accounting and all other purposes.
- 11. No Warranties. The Food Truck provided to the Operator by Chick-fil-A pursuant to the sublease of the Food Truck Lease granted in Section 4 of this Agreement is furnished "AS IS" and "WHERE IS" and without any warranty of any kind by or from Chick-fil-A. Chick-fil-A expressly disclaims any representations or warranties, express or implied, statutory or otherwise, with respect to the Food Truck and this Agreement, including, without limitation, the implied warranties of merchantability and fitness for a particular purpose.
- 12. Storage; Maintenance; Repair. The Operator, (a) may use the Food Truck only in compliance with the Food Truck Lease and only in connection with the Operator's operation of the Food Truck at the Sales Locations, (b) will store and maintain the Food Truck at the Operator's Business when not in use at a Sales Location (c) will service and repair the Food Truck in order to maintain its appearance and good working condition according to best industry practices, manufacturer's specifications, and using reputable and established service and repair vendors, and (d) will not make any changes, alterations or additions to the Food Truck without prior written consent of Chick-fil-A, and all in accordance with Chick-fil-A's then current Minimum Standards, Guidelines and other policies and procedures as may be amended by Chick-fil-A from time to time. In servicing and repairing the Food Truck and its equipment, furnishings and fixtures, the Operator will solely use suppliers and vendors that demonstrate the ability to meet Chick-fil-A's then Minimum Standards and Guidelines and that possess adequate quality controls, experience and capacity to service and repair the item and otherwise supply the Operator's needs promptly, accurately and reliably. Chickfil-A will not be liable for any loss or damage to the Operator due to any inability to use or any interruption in the use of the Food Truck or any of its equipment, furnishings or fixtures. The Operator agrees to provide Chick-fil-A with monthly (or with such greater frequency that Chickfil-A may from time-to-time require) reports detailing (i) the mileage of the Food Truck for such time period, (ii) any damage incurred with respect to the Food Truck, and (iii) any maintenance or repairs performed with respect to the Food Truck. The Operator's obligation to provide such reports does not satisfy the Operator's obligations under the Food Truck Lease, and it is the Operator's obligation to ensure that all required maintenance is performed on the Food Trucks per the terms of the Food Truck Lease and this Agreement, including the requirements that (x) all such maintenance and repairs must be performed by a factory authorized maintenance individual with

the authority to sign the maintenance, service and/or repair log and (y) records of all work performed on the Food Truck must be dated and signed by the appropriate authority.

# 13. <u>Indemnification</u>; <u>Damage to Property</u>; <u>Personal Injury</u>.

- a. The Operator will be solely and exclusively responsible for any damage to or loss caused by a breach of this Agreement or the Food Truck Lease, the negligent or intentional action or misfeasance of the Operator or the Operator's employees, agents, contractors, invitees or customers as if provided for and included under Section 5 DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY of the Franchise Agreement, which will apply in full to this Agreement. Furthermore, the Operator will be solely and exclusively responsible for any and all liability of the Operator and/or Chick-fil-A, for (i) personal injury, death or otherwise, and (ii) damage to personal property or real property caused by or resulting from the negligent or intentional action or misfeasance of the Operator, the Operator's employees, agents, contractors, invitees or customers. In addition, the Operator will be solely and exclusively responsible for any and all liability of BALC as provided in the Food Truck Lease.
- b. The Operator does hereby agree to indemnify, defend and hold harmless Chick-fil-A and any subsequent operator of the Food Truck or a like business at the Sales Location and/or BALC as provided in the Food Truck Lease, against all judgments, settlements, penalties, expenses, attorneys' fees, court costs and other costs of litigation or administrative proceedings incurred by or imposed on Chick-fil-A or any subsequent operator of the Food Truck or a like business at the Sales Location as if provided for and included under Section 27 INDEMNIFICATION of the Franchise Agreement, which will apply in full to this Agreement and the use and operation of the Food Truck, including without limitation in the event of any damage, loss or claim described in this Section 13.

The Operator's obligations under Subsections 13.a. and b. above (and Sections 5 and 27 of the Franchise Agreement) will apply with respect to, among other things, the Sales Location, the Food Truck and any personal property of any person or entity, any personal injury or death, any claim, demand or penalty, and any suit or other judicial or administrative proceeding arising out of or relating to or in connection with the Sales Locations, the Food Truck or this Agreement, as applicable, all of which will be the sole and exclusive responsibility of the Operator. This section is not intended to and does not convey any benefits to any third party and does not prevent the Operator or Chick-fil-A from seeking indemnification from another third party whose actions, or the actions of such third party's employee, were the source of any injury, damage or loss. This section is in addition to any obligations of the Operator to BALC and others that may be named in the Food Truck Lease.

#### 14. Default; Termination.

a. The rights granted under this Agreement are contingent upon the Franchise Agreement and this Agreement, including the Food Truck Lease, being in full force and effect and the Operator otherwise being in good standing at the effective date of this Agreement and at all times during the term of this Agreement. If prior to the expiration of the term of this Agreement, the Franchise Agreement is terminated or expires with respect to the Business or the Food Truck Lease is terminated or expires, this Agreement, including the sublease granted in Section 4 of this Agreement, will automatically terminate or expire at the same time. If the Franchise Agreement is in default at the effective date of this Agreement or at any time during the term of this Agreement (and has not been terminated), such default will also constitute a default by the Operator under this Agreement, and Chick-fil-A may terminate the Operator's rights under

- this Agreement, including the sublease granted in Section 4 of this Agreement, or suspend such rights until the default is cured.
- b. This Agreement and the rights granted hereunder may be terminated for a default under this Agreement, including a default under the sublease granted in Section 4 of this Agreement by reason of a default of the Food Truck Lease, without also terminating the Franchise Agreement, provided that Chick-fil-A, in the exercise of its sole and exclusive business judgment, shall have the right at its election to also terminate the Franchise Agreement as to the Business and one or more or all of any other of the Businesses operated under the Franchise Agreement by providing written notice to the Operator pursuant to the terms of the Franchise Agreement. Subject to Section 15, this Agreement and the rights granted under this Agreement, including the sublease granted in Section 4 of this Agreement (but not the obligations the Operator has undertaken thereunder, which will survive until the Operator has fully performed the same), will expire automatically upon Chick-fil-A retaking possession of the Food Truck following the expiration or termination of this Agreement and the Operator's fulfillment of the Operator's obligations under this Agreement, including under the sublease granted in Section 4 of this Agreement. Notwithstanding anything to the contrary in this Agreement, the Operator further acknowledges and agrees that Chick-fil-A has the right, in Chick-fil-A's sole and exclusive business judgment, to terminate this Agreement, including the sublease granted in Section 4, and/or the Food Truck Program at any time for any reason or for no reason.
- c. The Operator will bear any and all risk arising from or related to termination of this Agreement. Upon termination of this Agreement, the Operator will remain liable for the then current outstanding balance of the Food Truck Usage Fee, the Food Truck Insurance Fee and any other payments due Chick-fil-A or BALC as provided in the Food Truck Lease and/or in this Agreement. The Operator agrees that upon default BALC may demand, receive and collect any monies due or falling due after the default without in any manner affecting the status of the default or any notice of suit, action, order or judgment related to the default. Upon termination of the Food Truck Lease and/or this Agreement, any payment made by the Operator to Chick-fil-A or BALC or any court will not: (i) reinstate, continue or extend the term of this Agreement; (ii) affect any notice previously given to the Operator; or (iii) operate as a waiver of the right of Chick-fil-A to obtain possession of the Food Truck by proper suit, action, proceeding or remedy. All monies collected will be deemed to be payments made in accordance with the terms of this Agreement or applied toward any outstanding balances owed by the Operator.
- 15. <u>Survival</u>. Upon the termination, expiration, or suspension of this Agreement as provided in Section 14, all obligations under this Agreement, including under the sublease granted in Section 4 of this Agreement and also including without limitation the obligations under the Franchise Agreement which are incorporated by reference into this Agreement, that expressly or by their nature are intended to survive the termination or expiration of this Agreement or the Franchise Agreement, including, but not limited to, limitations of liability, and the Operator's reporting, payment and indemnification obligations to Chick-fil-A and/or BALC, will survive the termination, expiration or suspension of this Agreement, including the sublease granted in Section 4 of this Agreement, the Food Truck Lease, and the termination of the Franchise Agreement, if applicable.
- 16. <u>Communications</u>; <u>Notices</u>; <u>Designated Contact</u>. All notices provided for in this Agreement will be deemed given on the day of hand-delivery or overnight delivery or three (3) days after being sent by registered or certified mail, if sent from the United States, or by the equivalent thereof if sent from other country or jurisdiction, return receipt requested, address to the party to be served at the following address:

If to Chick-fil-A: Chick-fil-A, Inc. 5200 Buffington Road Atlanta, Georgia 30349-2998 Attn: Lynette E. Smith

If to the Operator:

At the address set forth on the signature page of the Franchise Agreement

Or to such other address as may be designated by such party in a written notice to the other party.

- 17. Not Independent Franchise. The Operator acknowledges and agrees that the Operator's participation in the Food Truck Program and the grant of the License to use the Food Truck at the Sales Location pursuant to this Agreement is made upon the request of and as an accommodation to the Operator in connection with the Franchise Agreement and the Business, and is entirely voluntary on the part of the Operator and does not constitute an independent or separate franchise or franchise agreement.
- 18. <u>Affirmation of Franchise Agreement</u>. The Operator acknowledges, affirms and agrees to all of the covenants and obligations under the Franchise Agreement as if entered into, undertaken and otherwise made again this day and reaffirms the continuing existence and validity of the Franchise Agreement. The Operator covenants that, subject to its terms and conditions, the Franchise Agreement is in full force and effect as of the date of this Agreement, and will remain in full force and effect, subject to its terms.
- 19. Acceptance of Risk of Food Truck Program. The Operator acknowledges and agrees that Chickfil-A is in the development stages of the Food Truck Program and that participation in the Food Truck Program under this Agreement involves substantial risks. The Operator acknowledges and agrees that the Operator is aware of the risks and that the Operator agrees to bear the risk of the success or failure of the Food Truck Program and the Food Truck in reliance solely on the Operator's own business judgment.
- 20. Execution; Counterparts. The parties acknowledge and agree that, (i) the Food Truck License Summary is complete and accurate and forms a part of this Agreement; and (ii) this Agreement, including the Food Truck License Summary and the Food Truck Lease, as well as the Franchise Agreement as referenced in this Agreement, contain the entire agreement between the parties as to the subject matter hereof and fully supersedes all prior understandings, written or oral, between the parties regarding such subject matter. This Agreement may be executed in multiple counterparts and at various times and at various places by the several parties to this Agreement, all of which counterparts taken together will be deemed as one original. Executed copies of this Agreement, whether delivered by electronic transmission or otherwise, will be deemed to be as effective as original signatures.

[The Signature Page Follows]

IN WITNESS WHEREOF, Chick-fil-A, Inc. and the Operator intending to be legally bound, have duly executed and delivered this Agreement as of the day and year first above written.

CHICK-FIL-A, INC.			
By:			
Title:			
Date:			
OPERATOR:			
[Name]			
Date:			

# FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT Exhibit "A"

#### **Food Truck License Summary Form**

1.	The Operator's name and the designated Business (pursuant to Background Paragraph A):
2.	Commencement Date (pursuant to Section 5):
3.	Any termination date of this Agreement earlier than the Thirty-First day of December following the Effective Date (pursuant to Section 2):
4.	Items that may be produced, offered and sold from the Food Truck (pursuant to Sections 7.a and b):
5.	Items that may be offered and sold from the Food Truck, but must be produced at the Operator's Business (pursuant to Sections 7.a and b):
6.	Monthly Food Truck Usage Fee (pursuant to Section 7.c): \$\( \) (as the amount may be amended), plus all applicable mileage surcharge or pass-through costs and expenses for excessive miles per the terms of the Food Truck Lease
7.	Monthly Food Truck Insurance Fee (pursuant to Section 7.1, and subject to adjustment to reflect changes in Chick-fil-A's insurance premiums): \$\frac{(as the amount may be amended)}{(as the amount may be amended)}
8.	Monthly Food Truck Reporting Obligations (pursuant to Section 12) including (i) mileage of the Food Truck, (ii) any damage incurred with respect to the Food Truck, (iii) any maintenance or repairs performed with respect to the Food Truck, and (iv) as otherwise required under the Agreement.
9.	Additional Terms/Information:

#### FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT

Exhibit "B"

Food Truck Lease

#### ADDENDUM "3-B" TO FRANCHISE AGREEMENT

### FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT (Business Entity)

THIS FOOD TRUCK LICENSE AN	D SUBLEAS	E AGREEM	ENT (this "Agree	ement") is
made and will be effective as of	, 20, by ar	nd between CH	ICK-FIL-A, INC.,	a Georgia
corporation, having its principal business address	at 5200 Buffi	ngton Road, A	tlanta, Georgia 30	)349-2998
("Chick-fil-A"), its franchisee,	, a _	[co	orporation][limited	l liability
company] (the "Operator") and	_, the original	signatory to t	he Franchise Agre	eement (as
defined below) in his/her individual capacity as th	e approved Op	erator thereun	der (the "Operator	-Owner").

#### **BACKGROUND**

- A. Chick-fil-A and the Operator-Owner into a Franchise Agreement with its attached Lease, Additional Business Amendments(s), if any, and all other exhibits (the "Franchise Agreement"), which governs and defines the parties' relationship and operation of the Business(es), including the Business designated in the Food Truck License Summary (as defined in Section 1) attached as <u>Exhibit A</u> (the "Business").
- B. The Operator-Owner, after obtaining all required approvals and consents under the Franchise Agreement transferred and assigned his or her interest in the Franchise Agreement and the Business(es) for their remaining respective Agreed Terms to the Operator, an entity formed by the Operator-Owner for his or her convenience of ownership, pursuant to the terms and conditions of an Assignment and Consent to Assignment (the "Assignment").
- C. Chick-fil-A is developing a mobile food truck program (the "Food Truck Program") and has leased a custom food truck, including equipment, furnishing and fixtures in and on the food truck (the "Food Truck") to produce, hold and/or sell a limited menu of Chick-fil-A® Products.
- D. Pursuant to the terms of the Franchise Agreement, Chick-fil-A, the Operator and the Operator-Owner desire to amend and otherwise reaffirm the terms of the Franchise Agreement and the Assignment pursuant to the terms and conditions of this Agreement, including the grant to the Operator of the authority to conduct sales activities from the Food Truck as an extension of the Business and the grant of a sublease of the right to use and occupy the Food Truck, and to otherwise continue their respective performance under the Franchise Agreement and the Assignment.

#### **AGREEMENT**

- **IN CONSIDERATION OF THE ABOVE** recitals, the mutual covenants and agreements contained in this Agreement, as well as in the Franchise Agreement and the Assignment, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties, each intending to be legally bound, agree as follows:
  - 1. <u>Definitions; Recitals</u>. Capitalized terms used but not otherwise defined in this Agreement, including in the Food Truck License Summary Form attached as <u>Exhibit A</u>, as it may be amended from time to time (the "Food Truck License Summary"), will have the meanings given to them in the Franchise Agreement and the Assignment. The parties incorporate into this Agreement the recitals set forth above as if set forth here in full.

#### 2. License; Term.

- a. <u>License</u>. Chick-fil-A grants to the Operator, subject to the terms and conditions of this Agreement and the Franchise Agreement, the limited license to use and operate the Food Truck using the Trade Name, the Marks and the System, as may be modified by Chick-fil-A from time to time (including generally or for the Food Truck Program specifically), and the limited license and grant to conduct the Licensed Use (as defined below) as an extension and part of the Business (collectively the "License"), and the Operator accepts the grant of the License.
- b. No Exclusive Territorial Rights. The License is expressly limited to the terms and conditions set forth in this Agreement and is further subject to the terms and conditions set forth in the Franchise Agreement. The License is non-exclusive, and no so-called "exclusive," "protected" or other territorial rights in the Sales Locations (as defined below) or any market areas surrounding or otherwise contiguous with any Sales Location are granted, implied or to be inferred. All rights and licenses not expressly granted to the Operator under this Agreement are reserved exclusively by and unto Chick-fil-A.
- <u>Term.</u> Unless earlier terminated as provided in this Agreement, including pursuant to Section 4.e or Section 14 or as stated on the Food Truck License Summary, or pursuant to the Franchise Agreement, the initial term of this Agreement (the "Initial Term") will commence as of the Effective Date of this Agreement and will end on the Thirty-First day of December of the year in which the Effective Date occurs. The Initial Term, together with any and all extensions of the Initial Term and subject to the rights for earlier termination or expiration pursuant to this Agreement or the Franchise Agreement, is sometimes referred to in this Agreement as the "Term." Unless this Agreement or the Franchise Agreement or the Food Truck Lease (as defined below) is terminated earlier, the Term of this Agreement will be automatically extended for successive additional periods of one (1) year, unless written notice of intent not to renew either the Franchise Agreement or this Agreement is given by either party to the other at least thirty (30) days prior to the end of the Term; provided, however, that this Agreement may not be renewed if the Operator does not have the right to renew the Franchise Agreement or does not have the right to renew the Franchise Agreement with respect to the Business or the Franchise Agreement is terminated or otherwise not renewed, as provided in Section 2.3 of the Franchise Agreement. In addition to Chick-fil-A's right to amend or modify the Food Truck Lease pursuant to this Agreement, Chick-fil-A will have the right to change the terms and conditions of this Agreement upon a renewal of the Franchise Agreement pursuant to Section 2.4 of the Franchise Agreement (and renewal of this Agreement) by giving the Operator a written notice of the changed terms and conditions at least forty-five (45) days prior to the end of the then-current Term, in which case the Operator will have fifteen (15) days from the date of the notice to decide and to notify Chick-fil-A in writing of the Operator's decision to either renew or not renew this Agreement upon the changed terms and conditions offered. The Operator's failure to provide timely notice to Chick-fil-A of a decision to either renew or not renew this Agreement upon the changed terms and conditions offered will be deemed to be an election by the Operator to terminate this Agreement at the end of such Term.
- 3. <u>Licensed Use</u>. The Food Truck will be used for the sole purpose of operating the Food Truck as an extension and part of the Business to produce, hold, sell and distribute certain Products to customers from the Food Truck at the Sales Locations (as defined in Section 5) for the Term pursuant to the terms and conditions of this Agreement and the Franchise Agreement, including the limited License and the Food Truck License Summary (the "Licensed Use"). The Operator will use the Food Truck solely for the Licensed Use and for no other purpose.
- 4. <u>Food Truck Lease</u>; <u>Sublease</u>. During the Term, and subject to the terms of this Agreement, Chickfil-A grants to Operator a sublease for the use and occupancy of the Food Truck. The Operator's

use of the Food Truck is subject to all applicable laws, rules and regulations and the lease attached as **Exhibit "B"** to this Agreement and any other exhibits to the attached lease (the "Food Truck Lease"), made a part of this Agreement by this reference. The Operator agrees to use and operate the Food Truck in accordance with the Food Truck Lease and otherwise comply in all respects with the terms and conditions of the Food Truck Lease, as the same may be amended or changed by Chick-fil-A (as prime lessee) and Banc of America Leasing & Capital or its permitted assignee (as prime lessor) ("BALC"), from time to time:

- a. <u>Compliance with Agreements</u>. Neither the Operator nor its employees, agents, contractors or invitees will perform any act, neglect to perform any duty or fail to comply with any standard of conduct that would constitute a violation of the Food Truck Lease, this Agreement or the Franchise Agreement;
- b. No Further Subleases; No Amendments. Operator will not enter into any lease agreements or other agreements allowing parties other than Operator or Chick-fil-A rights concerning possession, use, operation, or control of the Food Truck without the prior written approval of Chick-fil-A and, as determined by Chick-fil-A, BALC, and Chick-fil-A and will not modify amend or extend the time for payment or performance in any material respect of its obligations under any agreement relating to Operator's use of the Food Truck without the express prior written consent of BALC;
- c. <u>Subordination</u>. The rights of the Operator in and to the Food Truck will be subject and subordinate to the rights of BALC under the Food Truck Lease as provided in the Food Truck Lease, and the Operator will not assert or claim any right, title or interest as the owner or holder of legal or equitable title to the Food Truck, including any of its equipment, furnishing and fixtures (except proprietary equipment and equipment installed to customize the Food Truck for operation as an extension of a franchised Chick-fil-A restaurant business, subject to the rights of Chick-fil-A);
- d. <u>Payments</u>. Subject to the terms of Section 7(c) of this Agreement, Chick-fil-A will pay the lease rental payment described in the Food Truck Lease directly to BALC per the terms of the Food Truck Lease:
- e. <u>Termination</u>. The Food Truck Lease and all of the Operator's rights in and to the use and possession of the Food Truck will terminate, at the option of BALC, upon the expiration or earlier termination of the Food Truck Lease by reason of the occurrence of an Event of Default under the Food Truck Lease or otherwise, and the Operator will thereupon return the Food Truck to Chick-fil-A or at Chick-fil-A's election and direction to BALC in accordance with all of the terms and provisions of the Food Truck Lease and of this Agreement;
- f. Cost of Performance. If the Operator fails to perform any of its obligations under this Agreement, including under the attached Food Truck Lease, Chick-fil-A, at its option, may (but is not required to) do the same or cause the same to be done, in addition to any and all other rights and remedies of Chick-fil-A. The cost incurred by Chick-fil-A in connection with performance by Chick-fil-A will be an additional charge due from the Operator to Chick-fil-A, together with interest pursuant to Section 14.11 of the Franchise Agreement.
- 5. Sales Location and Hours of Operation. For each proposed instance of a Licensed Use of the Food Truck, the Operator will complete and submit Chick-fil-A's then current registration form ("Registration Form") and otherwise follow the registration process established for Food Trucks under Chick-fil-A's then current policies and procedures for such programs, including obtaining approval prior to the commencement of the Licensed Use at each proposed Sales Location. During the Term, the Operator will use and operate the Food Truck to produce and/or sell and distribute

Products only at the locations registered and approved pursuant to Chick-fil-A's Additional Distribution Point program (individually, a "Sales Location" and collectively, the "Sales Locations") and during the hours of operation specified in the applicable Registration Form for each Sales Location.

- 6. Delivery and Availability of Food Truck. On or around the commencement date specified in the Food Truck License Summary (the "Commencement Date"), Chick-fil-A will deliver the Food Truck to the Operator for the Licensed Use pursuant to the terms and conditions of this Agreement and the Franchise Agreement. If (a) the Franchise Agreement terminates or expires, (b) the Operator is in default under the Franchise Agreement, or (c) other aspects of the Business change affecting the Operator's ability to perform the Operator's obligations under this Agreement, including the sublease of the Food Truck Lease granted in Section 4 of this Agreement, as determined by Chick-fil-A in the exercise of its sole and exclusive business judgment, then Chickfil-A will have the right to terminate this Agreement and the Operator will bear any and all risk arising from or related to the termination of this Agreement. Notwithstanding anything to the contrary in this Agreement, the Operator further acknowledges and agrees that Chick-fil-A has the right, in Chick-fil-A's sole and exclusive business judgment, to terminate or suspend this Agreement or temporarily suspend or interrupt the Food Truck Program at any time for any reason or for no reason, including without limitation, to use the Food Truck at another location and/or for a different purpose (an "Alternate Use"). For example, but without limiting the preceding sentence, Chick-fil-A may elect to use or have its designee use the Food Truck for food or other product distribution in the event of a natural disaster, weather event, pandemic, epidemic or other like disaster or event. In the event that Chick-fil-A elects to use or have its designee use the Food Truck for an Alternate Use, the Operator's obligations under this Agreement, including under the sublease of the Food Truck Lease granted in Section 4 of this Agreement, will be suspended, and the Operator's sole and exclusive remedy will be the return of the Food Truck following the Alternate Use for the remainder of the Term, without any right to an extension. Chick-fil-A will have no other liability if the Food Truck is not furnished or otherwise made available to the Operator.
- 7. <u>Operator's Obligations</u>. The Operator will have the following obligations and responsibilities with regard to the operation and use of the Food Truck:

#### a. Menu of Products.

- i. The menu of Products that may be offered, sold and distributed from the Food Truck in connection with this Agreement will be limited to the Products set forth and otherwise referenced in the Food Truck License Summary.
- ii. The menu of Products that may be produced on, and offered, sold and distributed from, the Food Truck, will be limited to the Products set forth and otherwise referenced in the Food Truck License Summary.
- iii. The menu of Products to be produced and/or sold and distributed at individual Sales Locations will be as set forth on the applicable Registration Form for each Sales Location.

Notwithstanding any provision of this Agreement, only Products that are approved for sale in the Chick-fil-A system may be sold from the Food Truck. Products produced and/or held in the Food Truck may only be sold or distributed from the Food Truck at the Sales Locations and may not be sold, delivered, or given away to the Operator's Business, any other Business(es) to which the Operator has the right to operate pursuant to the Franchise Agreement (if any) to customers or consumers located elsewhere or to other Chick-fil-A® franchisees.

- b. Commissary; Source of Supplies. As set forth above in Section 7.a. of this Agreement, certain Products sold or distributed from the Food Truck may be freshly produced in the Food Truck, while other Products or the components of other Products must be freshly produced in the Business, which will serve as a commissary for the Food Truck, and delivered to the Food Truck via approved Temperature Management System (TMS) bags. For each Sales Location, whether a Product or Product component may be produced in the Food Truck or may only be produced in the Business and then delivered to the Food Truck as set forth above will be specified in the Registration Form applicable to such individual Sales Location. Product production and the manner of delivery, storage and holding of Product, Product components and Ingredients, at, in or between the Food Truck and the Business, will be performed according to Chick-fil-A's then-current Minimum Standards, including any Guidelines for food trucks prepared by Chick-fil-A and delivered to or otherwise made available to the Operator from time to time. The provisions, terms and conditions of the Franchise Agreement concerning the sources for purchase of Products and Ingredients will apply to the sources of Products and Ingredients to supply the Food Truck. Any transportation of Products, Ingredients, promotional items, and other items by the Operator or otherwise will comply with and will otherwise abide by all applicable health, sanitation, food handling, food transportation and insurance requirements provided by law, the requirements contained in the Franchise Agreement, the Food Truck Lease and as otherwise required by Chick-fil-A (whichever provides the most stringent requirements). Without limiting the above, the Operator will not (and will not allow others to) transport any hazardous materials or anything other than Products, Ingredients, promotional items, and other items necessary for the safe, sanitary, and efficient operation of the Food Truck.
- c. Payment of Food Truck Usage Fee. In consideration of the License granted in this Agreement and to compensate Chick-fil-A for the use of the Food Truck under the sublease of the Food Truck Lease granted in Section 4 of this Agreement, the Operator will pay to Chick-fil-A when due the usage fee(s) as set forth in the Food Truck License Summary (the "Usage Fee"), which will be in lieu of the lease rental payment described in the Food Truck Lease payable by Chickfil-A to BALC. Chick-fil-A shall have the right from time to time to re-determine the Food Truck Usage Fee in its sole and exclusive business judgment based on the then current fair market rental value for the Food Truck due to additions, subtractions and modifications to the Food Truck, additional or different charges or other changes under the Food Truck Lease, market factors, inflation, passage of time or otherwise, and to update the Food Truck Usage Fee to an amount based on the then determined, current fair market rental, which will be set forth in a revised Food Truck License Summary Form and substituted and attached to this Agreement as Exhibit A and made a part of this Agreement. At Chick-fil-A's election, the program described in Section 14.12 of the Franchise Agreement shall apply to the Operator's payment obligations described in this Agreement with respect to the Food Truck and any other payment obligations of the Operator hereunder, and any adjustment or increases thereto.
- d. Additional Fees, Costs and Expenses. All additional fees, costs and expenses associated with the operation and use of the Food Truck, participation in the Food Truck Program and the Licensed Use will be borne by the Operator, either made by the Operator directly or reimbursed to Chick-fil-A, as applicable, and will include, among other things, all Products, Ingredients and all other food and drink items, cleaning and office supplies, equipment and all other things purchased by the Operator for use in the operation of the Food Truck, all labor expense and wages for staffing and servicing the Food Truck and its operations and any other costs and/or expenses incurred in connection with the operation and use of the Food Truck and participation in the Food Truck Program, including payments due under the Food Truck Lease (other than the lease rental payment).

- e. <u>Payment of Taxes</u>. Payment of any sales, use or excise tax, any apportioned personal property tax or any other tax arising from the Licensed Use, the Sales Locations, the sale and distribution of Products and promotional items, the sublease of the Food Truck or the presence of the Food Truck at the Sales Locations, will be made by the Operator, directly or reimbursed to Chickfil-A, as applicable. The parties acknowledge and agree that sales, use, or similar taxes may be due and payable even when Products and promotional items are given away and not sold.
- f. <u>Marketing and Advertising</u>. All promotional items used in connection with the Food Truck, including the use of any social networking sites and web-based advertising, will constitute marketing and advertising materials pursuant to the provisions, terms and conditions of the Franchise Agreement and will be subject to Chick-fil-A's review and prior approval.
- g. Other Food Truck Program-Related Agreements. Negotiation and signature of any agreements or other arrangements regarding the use of the Food Truck for the Licensed Use will be the responsibility of and be performed by the Operator. The Operator will have no authority to bind Chick-fil-A by contract or otherwise to any agreement with a third party. The Operator will ensure that all aspects of the Sales Locations and the use of the Food Truck at the Sales Locations comply with and satisfy Chick-fil-A's Minimum Standards, including any Guidelines for the Food Truck Program prepared by Chick-fil-A and delivered to or otherwise made available to the Operator from time to time. Chick-fil-A's grant of the License for the Licensed Use is not a guaranty, recommendation, warranty or endorsement by Chick-fil-A that the Licensed Use will prove beneficial for the Operator or that the terms of any agreement for the use of the Food Truck at the Sales Locations are advantageous to the Operator.
- h. Sale of Products; Gross Receipts. Gross receipts generated as a result of sales from the Food Truck will be included in the Gross Receipts of the Operator's Business pursuant to the Franchise Agreement and will otherwise be treated as sales occurring outside of the Restaurant in accordance with Chick-fil-A's then-current standards and procedures. Further, the Operator agrees to maintain separate books and records to track the gross receipts, operating costs and expenses resulting from the operation of the Food Truck. The Operator agrees to maintain such books and records for at least five (5) years and provide them to Chick-fil-A's Tax Department, if required, upon a sales tax audit.
- i. <u>Food Truck Staffing</u>. The Operator will provide employees from the Business to fulfill the Operator's staffing needs for the proper use and operation of the Food Truck. All employees will be employed, trained and supervised by the Operator. Chick-fil-A will have no responsibility or liability whatsoever for the selection, supervision, disciplining, scheduling, conduct, payment, benefits or compensation of the Operator's employees at any time, and the Operator's employees will not be employees nor shared or joint employees of Chick-fil-A.
- j. Food Truck Operations and Procedures; Training of Employees.
  - i. Prior to the commencement of operations of the Food Truck by the Operator under this Agreement and prior to the training of the Operator's employees, the Operator will participate in any walk-thru meetings or sessions offered by Chick-fil-A and otherwise will establish a thorough understanding of the safe and proper operation, including driving, of the Food Truck, its equipment and food storage and preparation procedures including, without limitation, any food safety and cleaning/sanitizing procedures for the Food Truck, and use of the Business as a commissary to support the operation of the Food Truck. Prior to the commencement of operations of the Food Truck, the Operator will train the Operator's production team members and other employees who will be staffing and otherwise servicing the Food Truck, in the safe operation and use of the Food Truck and its equipment, food storage, preparation procedures and care and maintenance. The

Operator and the Operator's employees are not permitted or authorized to and will not change, modify or reconfigure the Food Truck or its equipment or authorize any third party to do so at any time without Chick-fil-A's review and prior approval. The Operator is solely responsible for ensuring that the Food Truck's operations are conducted with reasonable care and that all prudent safety procedures that apply to the operation or other use of the Food Truck are followed.

- ii. The Operator and any other individual, who drives the Food Truck, must satisfy (A) all state and local requirements for operation of a commercial food truck, (B) all insurer requirements for operation of the Food Truck, and (C) the following minimum requirements to be allowed to drive the Food Truck (unless state and local or insurance requirements are more restrictive, in which case such state, local or insurance requirements will apply): (i) at least twenty-one years of age; (ii) holds a valid driver's license, a copy of which is maintained by the Operator, and (iii) has no history of serious violations within the last five years and no more than two moving violations in the last three years, based upon the Operator's review of the driver's Motor Vehicle Record for the applicable period stated in this clause. The Operator will ensure that a pre-inspection and a post-inspection of the Food Truck are completed and a complete and current record of such inspections is maintained. Inspection components include, but are not limited to, properly working lights, signals and horn, wipers, mirrors and safety belts, tire tread acceptable, no glass chips/cracks that can hinder vision, doors close and lock, body of vehicle is intact (bumpers, etc.). For purposes of clause (iii) above, "two moving violations" will include, without limitation, speeding, failure to signal, improper passing, following too close, careless driving, not wearing a safety belt, expired tags and plates as well as no proof of insurance, and "serious violations" will include, without limitation, any alcohol related violation, racing/speed contest, reckless driving, vehicular homicide or assault, conviction of a crime involving a motor vehicle, eluding or attempting to elude a police officer, hit and run, etc.
- k. Food Truck Condition and Return. Upon the expiration or earlier termination of this Agreement, the Operator will (i) make the Food Truck available to Chick-fil-A or its designee at such time and location as directed by Chick-fil-A in accordance with all terms, provisions and requirements of the Food Truck Lease and in a clean and neat condition, and in as good order and repair and in the same condition as existed immediately prior to the Operator's operation and use of the Food Truck, normal wear and tear excepted, (ii) remove all personal property from the Food Truck, and (iii) clean and remove all debris and trash from the Food Truck. Any personal property not removed will be deemed conclusively abandoned and may be removed and disposed of by Chick-fil-A, without compensation to the Operator. In the event the Operator fails to return the Food Truck in such condition and at such time and location as directed by Chick-fil-A, the Operator will reimburse Chick-fil-A for all costs and expenses incurred in connection with returning the Food Truck to the good order, condition and repair as existed immediately prior to the Operator's operation and use of the Food Truck, normal wear and tear excepted.
- Insurance and Insurance Fee. In consideration of the insurance expense incurred by Chick-fil-A to cover the Food Truck and its contents and inventory, the Operator will pay to Chick-fil-A a monthly insurance fee, as set forth in the Food Truck License Summary (the "Food Truck Insurance Fee"); the Insurance Fee does not cover any Operator-owned contents or inventory. The Operator will obtain and maintain in full force and effect, at the Operator's own expense, any additional insurance coverage which may be necessary or required (i) to operate the Food Truck, and (ii) under the Food Truck Lease, the Franchise Agreement, applicable law or otherwise. The Operator will provide Chick-fil-A immediate notice of (A) any casualty loss (that is, loss or damage to the Food Truck) that may result in an insurance claim and (B) any

liability claim (that is, any injury to any person or damage to any property in any way involving the Food Truck). The Operator will cooperate fully with Chick-fil-A in the reporting, investigation, adjustment, and settlement of any insurance coverage claims arising from the Food Truck.

- m. Reporting of Other Information. The parties acknowledge and agree that one of the metrics to be recorded is the performance of the Food Truck based on where, how and when it was/is deployed for use at the Sales Locations. The Operator acknowledges and agrees that due to the developing stage of the Food Truck Program, Chick-fil-A may require the reporting of additional or different information regarding the Operator's use and operation of the Food Truck and more detailed or different information regarding the sales and cost performance of the Food Truck than is usual or otherwise customary at present with regard to a Chick-fil-A Restaurant. The Operator will provide such reports and other information regarding Gross Receipts and the costs, expenses and taxes incurred in connection with the operation and use of the Food Truck and the Sales Locations, and such other information Chick-fil-A may request from time to time.
- n. <u>Approvals, Licenses, Permits; Compliance with Law.</u> Unless otherwise agreed by the parties in writing, the Operator, at the Operator's sole cost and expense, will seek as soon as practicable and will obtain and maintain at all times during the Term of this Agreement all necessary regulatory approvals, licenses, and permits for and applicable to the operation of the Food Truck for the Licensed Use at the Sales Locations. The Operator will comply with and obey all applicable laws, rules and regulations.
- o. <u>Cooperation</u>. The Operator, at the Operator's sole cost and expense, will cooperate with Chickfil-A as necessary for the Operator and/or Chick-fil-A to fulfill their respective duties and obligations under this Agreement and the Food Truck Lease.
- 8. <u>Additional Terms.</u> Chick-fil-A will have the following rights, obligations, and responsibilities with regard to the operation and use of the Food Truck during the term of this Agreement:
  - c. <u>Delivery of Food Truck</u>. Subject to Sections 6 and 14, Chick-fil-A will deliver the Food Truck to the Operator for the Licensed Use pursuant to the terms and conditions of this Agreement. Chick-fil-A will not be liable for any loss or damage to the Operator due to a delay or failure to deliver the Food Truck in any event whatsoever, regardless of whether such delay or failure is within Chick-fil-A's control. Without limiting the above, Chick-fil-A will have no liability for any delay or failure to deliver resulting from fire, act of God, destruction or damage to the Food Truck, weather conditions, strike, labor dispute, delay in transportation, governmental requirements or any other cause beyond Chick-fil-A's control.
  - d. <u>Use of Reported Information</u>. Chick-fil-A will have the right and the Operator authorizes Chick-fil-A to account for the Gross Receipts, fees, costs, expenses and taxes incurred and to make calculations and allocations to the Operator's Business as may be authorized or otherwise required under the Franchise Agreement and in order to effectuate the terms of this Agreement.
- 9. Compliance with Franchise Agreement. Except as specifically provided in this Agreement, the Operator will comply with all of the provisions of the Franchise Agreement with regard to the Food Truck and the Licensed Use even if not specifically described or referred to in this Agreement, including, but not limited to, Section 5 DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY, Section 12 STANDARDS OF CLEANLINESS, SANITATION AND BUSINESS CONDUCT, Section 18 TRADE SECRETS AND CONFIDENTIAL INFORMATION, Section 19 USE OF THE MARKS, Section 24 TERMINATION, Section 25 FRANCHISE RELATIONSHIP, Section 27 INDEMNIFICATION,

and Section 28 GENERAL PROVISIONS (including, without limitation, with regard to the parties' choice of Georgia law and a Georgia forum to resolve their disputes as set forth in Section 28.10 thereof, the waiver of any right to trial by jury as set forth in Section 28.15 thereof and the Operator's agreement not to pursue any class claims as set forth in Section 28.13 thereof), and such provisions will be read to apply also to this Agreement. To the extent that there is a conflict between the terms of this Agreement and the Franchise Agreement, the express terms of this Agreement will control with respect to the Licensed Use authorized under this Agreement and the limited License granted for the Licensed Use. In addition, the Operator and the Operator-Owner must not do anything in connection with the Sales Locations or the Food Truck that would adversely impact Chick-fil-A's reputation or image in the community and will not use or conduct operations from the Food Truck on Sunday or Christmas Day.

- 10. Sole and Exclusive Property of Chick-fil-A; Confidential Information and Ideas. The Operator and the Operator-Owner acknowledge and agree that the Food Truck Program, including but not limited to the development of the Food Truck and the program, this Agreement (and any of its terms), the Food Truck Lease (and any of its terms), the design and specifications, menu selection, marketing methods and strategies (including social media), sales, cost, data and analysis relating to the Food Truck Agreement, and any Guidelines and Methods developed for the Food Truck are the sole and exclusive property of Chick-fil-A, and constitute Intellectual Property and Confidential Information under the Franchise Agreement. The Operator and the Operator-Owner will not acquire any ownership interest or other right in and to the Food Truck Program, the Food Truck, its equipment, furnishing and fixtures, associated Guidelines and Methods, Intellectual Property or Confidential Information, except for the temporary right and License to operate the Food Truck for the Licensed Use at the Sales Locations as expressly provided in this Agreement. Under Section 18.5 of the Franchise Agreement, any idea, concept, technique or material concerning the Food Truck and the Food Truck Program, including any advertising materials and social networking accounts, that the Operator, the Operator-Owner or any of the Operator's employees create in the operation or servicing of the Food Truck or conduct of the Food Truck Program as contemplated by this Agreement, will be Ideas, and Chick-fil-A or CFA Properties will own all rights in any and all Ideas. The Operator may not lend, sublicense, subcontract, sublease, encumber or in any way transfer or assign the Food Truck or any of the Food Truck's equipment, furnishings, or fixtures or any rights under this Agreement. Chick-fil-A will retain all rights attendant to or associated with the lease of the Food Truck, including, without limitation, the right to depreciate the Food Truck for tax, accounting and all other purposes.
- 11. No Warranties. The Food Truck provided to the Operator by Chick-fil-A pursuant to the sublease of the Food Truck Lease granted in Section 4 of this Agreement is furnished "AS IS" and "WHERE IS" and without any warranty of any kind by or from Chick-fil-A. Chick-fil-A expressly disclaims any representations or warranties, express or implied, statutory or otherwise, with respect to the Food Truck and this Agreement, including, without limitation, the implied warranties of merchantability and fitness for a particular purpose.
- 12. Storage; Maintenance; Repair. The Operator, (a) may use the Food Truck only in compliance with the Food Truck Lease and only in connection with the Operator's operation of the Food Truck at the Sales Locations, (b) will store and maintain the Food Truck at the Operator's Business when not in use at a Sales Location (c) will service and repair the Food Truck in order to maintain its appearance and good working condition according to best industry practices, manufacturer's specifications, and using reputable and established service and repair vendors, and (d) will not make any changes, alterations or additions to the Food Truck without prior written consent of Chick-fil-A, and all in accordance with Chick-fil-A's then current Minimum Standards, Guidelines and other policies and procedures as may be amended by Chick-fil-A from time to time. In servicing and repairing the Food Truck and its equipment, furnishings and fixtures, the Operator will solely use suppliers and vendors that demonstrate the ability to meet Chick-fil-A's then Minimum Standards

and Guidelines and that possess adequate quality controls, experience and capacity to service and repair the item and otherwise supply the Operator's needs promptly, accurately and reliably. Chickfil-A will not be liable for any loss or damage to the Operator due to any inability to use or any interruption in the use of the Food Truck or any of its equipment, furnishings or fixtures. The Operator agrees to provide Chick-fil-A with monthly (or with such greater frequency that Chickfil-A may from time-to-time require) reports detailing (i) the mileage of the Food Truck for such time period, (ii) any damage incurred with respect to the Food Truck, and (iii) any maintenance or repairs performed with respect to the Food Truck. The Operator's obligation to provide such reports does not satisfy the Operator's obligations under the Food Truck Lease, and it is the Operator's obligation to ensure that all required maintenance is performed on the Food Trucks per the terms of the Food Truck Lease and this Agreement, including the requirements that (x) all such maintenance and repairs must be performed by a factory authorized maintenance individual with the authority to sign the maintenance, service and/or repair log and (y) records of all work performed on the Food Truck must be dated and signed by the appropriate authority.

#### 13. <u>Indemnification</u>; <u>Damage to Property</u>; <u>Personal Injury</u>.

- a. The Operator and the Operator-Owner will be solely and exclusively responsible for any damage to or loss caused by a breach of this Agreement or the Food Truck Lease, the negligent or intentional action or misfeasance of the Operator or the Operator's employees, agents, contractors, invitees or customers as if provided for and included under Section 5 DAMAGE TO SITE, EQUIPMENT OR LEASEHOLD IMPROVEMENTS, PERSONAL INJURY of the Franchise Agreement, which will apply in full to this Agreement. Furthermore, the Operator and the Operator-Owner will be solely and exclusively responsible for any and all liability of the Operator and/or Chick-fil-A, for (i) personal injury, death or otherwise, and (ii) damage to personal property or real property caused by or resulting from the negligent or intentional action or misfeasance of the Operator, the Operator-Owner, the Operator's employees, agents, contractors, invitees or customers. In addition, the Operator and the Operator-Owner will be solely and exclusively responsible for any and all liability of BALC as provided in the Food Truck Lease.
- b. The Operator and the Operator-Owner do hereby agree to indemnify, defend and hold harmless Chick-fil-A and any subsequent operator of the Food Truck or a like business at the Sales Location and/or BALC as provided in the Food Truck Lease, against all judgments, settlements, penalties, expenses, attorneys' fees, court costs and other costs of litigation or administrative proceedings incurred by or imposed on Chick-fil-A or any subsequent operator of the Food Truck or a like business at the Sales Location as if provided for and included under Section 27 INDEMNIFICATION of the Franchise Agreement, which will apply in full to this Agreement and the use and operation of the Food Truck, including without limitation in the event of any damage, loss or claim described in this Section 13.

The Operator's and the Operator-Owner's obligations under Subsections 13.a. and b. above (and Sections 5 and 27 of the Franchise Agreement) will apply with respect to, among other things, the Sales Location, the Food Truck and any personal property of any person or entity, any personal injury or death, any claim, demand or penalty, and any suit or other judicial or administrative proceeding arising out of or relating to or in connection with the Sales Locations, the Food Truck or this Agreement, as applicable, all of which will be the sole and exclusive responsibility of the Operator and the Operator-Owner. This section is not intended to and does not convey any benefits to any third party and does not prevent the Operator or Chick-fil-A from seeking indemnification from another third party whose actions, or the actions of such third party's employee, were the source of any injury, damage or loss. This section is in addition to any obligations of the Operator and the Operator-Owner to BALC and others that may be named in the Food Truck Lease.

#### 14. Default; Termination.

- a. The rights granted under this Agreement are contingent upon the Franchise Agreement and this Agreement, including the Food Truck Lease, being in full force and effect and the Operator otherwise being in good standing at the effective date of this Agreement and at all times during the term of this Agreement. If prior to the expiration of the term of this Agreement, the Franchise Agreement is terminated or expires with respect to the Business or the Food Truck Lease is terminated or expires, this Agreement, including the sublease granted in Section 4 of this Agreement, will automatically terminate or expire at the same time. If the Franchise Agreement is in default at the effective date of this Agreement or at any time during the term of this Agreement (and has not been terminated), such default will also constitute a default by the Operator under this Agreement, and Chick-fil-A may terminate the Operator's rights under this Agreement, including the sublease granted in Section 4 of this Agreement, or suspend such rights until the default is cured.
- b. This Agreement and the rights granted hereunder may be terminated for a default under this Agreement, including a default under the sublease granted in Section 4 of this Agreement by reason of a default of the Food Truck Lease, without also terminating the Franchise Agreement, provided that Chick-fil-A, in the exercise of its sole and exclusive business judgment, shall have the right at its election to also terminate the Franchise Agreement as to the Business and one or more or all of any other of the Businesses operated under the Franchise Agreement by providing written notice to the Operator pursuant to the terms of the Franchise Agreement. Subject to Section 15, this Agreement and the rights granted under this Agreement, including the sublease granted in Section 4 of this Agreement (but not the obligations the Operator has undertaken thereunder, which will survive until the Operator has fully performed the same), will expire automatically upon Chick-fil-A retaking possession of the Food Truck following the expiration or termination of this Agreement and the Operator's fulfillment of the Operator's obligations under this Agreement, including under the sublease granted in Section 4 of this Agreement. Notwithstanding anything to the contrary in this Agreement, the Operator further acknowledges and agrees that Chick-fil-A has the right, in Chick-fil-A's sole and exclusive business judgment, to terminate this Agreement, including the sublease granted in Section 4, and/or the Food Truck Program at any time for any reason or for no reason.
- c. The Operator will bear any and all risk arising from or related to termination of this Agreement. Upon termination of this Agreement, the Operator will remain liable for the then current outstanding balance of the Food Truck Usage Fee, the Food Truck Insurance Fee and any other payments due Chick-fil-A or BALC as provided in the Food Truck Lease and/or in this Agreement. The Operator agrees that upon default BALC may demand, receive and collect any monies due or falling due after the default without in any manner affecting the status of the default or any notice of suit, action, order or judgment related to the default. Upon termination of the Food Truck Lease and/or this Agreement, any payment made by the Operator to Chickfil-A or BALC or any court will not: (i) reinstate, continue or extend the term of this Agreement; (ii) affect any notice previously given to the Operator; or (iii) operate as a waiver of the right of Chick-fil-A to obtain possession of the Food Truck by proper suit, action, proceeding or remedy. All monies collected will be deemed to be payments made in accordance with the terms of this Agreement or applied toward any outstanding balances owed by the Operator.
- 15. <u>Survival</u>. Upon the termination, expiration, or suspension of this Agreement as provided in Section 14, all obligations under this Agreement, including under the sublease granted in Section 4 of this Agreement and also including without limitation the obligations under the Franchise Agreement which are incorporated by reference into this Agreement, that expressly or by their nature are intended to survive the termination or expiration of this Agreement or the Franchise

Agreement, including, but not limited to, limitations of liability, and the Operator's reporting, payment and indemnification obligations to Chick-fil-A and/or BALC, will survive the termination, expiration or suspension of this Agreement, including the sublease granted in Section 4 of this Agreement, the Food Truck Lease, and the termination of the Franchise Agreement, if applicable.

16. <u>Communications; Notices; Designated Contact</u>. All notices provided for in this Agreement will be deemed given on the day of hand-delivery or overnight delivery or three (3) days after being sent by registered or certified mail, if sent from the United States, or by the equivalent thereof if sent from other country or jurisdiction, return receipt requested, address to the party to be served at the following address:

If to Chick-fil-A: Chick-fil-A, Inc. 5200 Buffington Road Atlanta, Georgia 30349-2998 Attn: Lynette E. Smith

If to the Operator and/or the Operator-Owner: At the address set forth on the signature page of the Franchise Agreement

Or to such other address as may be designated by such party in a written notice to the other party.

- 17. Not Independent Franchise. The Operator and the Operator-Owner acknowledge and agree that the Operator's participation in the Food Truck Program and the grant of the License to use the Food Truck at the Sales Location pursuant to this Agreement is made upon the request of and as an accommodation to the Operator and the Operator-Owner in connection with the Franchise Agreement and the Business, and is entirely voluntary on the part of the Operator and the Operator-Owner and does not constitute an independent or separate franchise or franchise agreement.
- 18. Affirmation of Franchise Agreement and the Assignment. The Operator and the Operator-Owner acknowledge, affirm and agree to all of their respective covenants and obligations under the Franchise Agreement and the Assignment as if entered into, undertaken and otherwise made again this day (with this Agreement, including the Food Truck License Summary and the Food Truck Lease) and reaffirm the continuing existence and validity of the Franchise Agreement and the Assignment. The Operator and the Operator-Owner covenant that, subject to their terms and conditions as modified by this Agreement, the Franchise Agreement and the Assignment are in full force and effect as of the date of this Agreement, and will remain in full force and effect, subject to their terms.
- 19. Operator-Owner Guaranty. Pursuant to the Assignment and this Agreement, the Operator-Owner agrees to be personally bound by, and personally liable for the breach of, each and every term and condition of the Franchise Agreement, including without limitation the provisions contained in this Agreement (including the Food Truck License Summary and the Food Truck Lease). Nothing contained in this Agreement will be deemed to relieve the Operator-Owner of any of the Operator-Owner's obligations contained in the Assignment or the Franchise Agreement. The Operator-Owner further agrees to, and by this instrument does hereby guarantee the performance by the Operator-Owner were the Operator, of all of the Operator's obligations, commitments, duties and liabilities under the Franchise Agreement, including without limitation the provisions contained in this Agreement (including the Food Truck License Summary and the Food Truck Lease). Without limiting the above, the Operator-Owner irrevocably and unconditionally guarantees to Chick-fil-A: (i) that the Operator will pay all amounts to be paid and otherwise comply with all provisions of the Franchise Agreement, this Agreement or any other agreements with Chick-fil-A or its

affiliates concerning the operation of the Businesses, including the Food Truck; and (ii) that if the Operator defaults in making any of these payments or complying with any of these provisions, the Operator-Owner will pay immediately upon demand all amounts due and owing Chick-fil-A and all damages that may arise as a result of the Operator's non-compliance.

- 20. <u>Cross-Default</u>. Any violation or breach by the Operator-Owner of any term or condition of the Assignment or the Franchise Agreement, including without limitation the provisions contained in this Agreement (including the Food Truck License Summary and the Food Truck Lease), will also constitute a violation and breach of the same term or condition by the Operator, a default by the Operator under the Assignment and the Franchise Agreement and, under its terms, grounds for termination and/or non-renewal of the Franchise Agreement and the franchise granted under the Franchise Agreement.
- 21. Acceptance of Risk of Food Truck Program. The Operator and the Operator-Owner acknowledge and agree that Chick-fil-A is in the development stages of the Food Truck Program and that participation in the Food Truck Program under this Agreement involves substantial risks. The Operator and the Operator-Owner acknowledge and agree that the Operator and the Operator-Owner are aware of the risks and that the Operator and the Operator-Owner agree to bear the risk of the success or failure of the Food Truck Program and the Food Truck in reliance solely on the Operator and the Operator-Owner's own business judgment.
- 22. Execution; Counterparts. The parties acknowledge and agree that, (i) the Food Truck License Summary is complete and accurate and forms a part of this Agreement; and (ii) this Agreement, including the Food Truck License Summary and the Food Truck Lease, as well as the Franchise Agreement and the Assignment as referenced in this Agreement, contain the entire agreement between the parties as to the subject matter hereof and fully supersedes all prior understandings, written or oral, between the parties regarding such subject matter. This Agreement may be executed in multiple counterparts and at various times and at various places by the several parties to this Agreement, all of which counterparts taken together will be deemed as one original. Executed copies of this Agreement, whether delivered by electronic transmission or otherwise, will be deemed to be as effective as original signatures.

[The Signature Page Follows]

IN WITNESS WHEREOF, Chick-fil-A, Inc., the Operator and the Operator-Owner intending to be legally bound, have duly executed and delivered this Agreement as of the day and year first above written.

CHICK	-FIL-A, IN	IC.		
By:				_
				-
Date:			 	-
OPERA	TOR			
•				-
Name:				-
Title:			 	-
Date:			 	-
OPERA	TOR-OW	NER:		
Printed 1	Name:		 	
Date:				

## FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT Exhibit "A"

### Food Truck License Summary Form

1.	The Operator's name and the designated Business (pursuant to Background Paragraph A):
2.	Commencement Date (pursuant to Section 5):
3.	Any termination date of this Agreement earlier than the Thirty-First day of December following the Effective Date (pursuant to Section 2):
4.	Items that may be produced, offered and sold from the Food Truck (pursuant to Sections 7.a and b):
5.	Items that may be offered and sold from the Food Truck, but must be produced at the Operator's Business (pursuant to Sections 7.a and b):
6.	Monthly Food Truck Usage Fee (pursuant to Section 7.c): \$ (as the amount may be amended), plus all applicable mileage surcharge or pass-through costs and expenses for excessive miles per the terms of the Food Truck Lease
7.	Monthly Food Truck Insurance Fee (pursuant to Section 7.1, and subject to adjustment to reflect changes in Chick-fil-A's insurance premiums):   (as the amount may be amended)
8.	Monthly Food Truck Reporting Obligations (pursuant to Section 12) including (i) mileage of the Food Truck, (ii) any damage incurred with respect to the Food Truck, (iii) any maintenance or repairs performed with respect to the Food Truck, and (iv) as otherwise required under the Agreement.
9.	Additional Terms/Information:
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#### FOOD TRUCK LICENSE AND SUBLEASE AGREEMENT

Exhibit "B"

Food Truck Lease

#### EXHIBIT "B-1"

ASSIGNMENT AND CONSENT TO ASSIGNMENT AGREEMENT (CORPORATION)

# ASSIGNMENT AND CONSENT TO ASSIGNMENT AGREEMENT

(Corporation)

THIS ASSIGNMENT AND CONSENT TO ASSIGNMENT AGREEMENT (the "Assignment") is made and shall be effective as of, (the "Effective Date") by and between CHICK-FIL-A, INC., a Georgia corporation, having its principal business address at 5200 Buffington Road, Atlanta, Georgia 30349-2998 ("Chick-fil-A"), its assigning franchised Operator,, ("Assignor"), and, a corporation, organized under the laws of the state of, ("Assignee").				
("Assignee").	,			
CHICK-FIL-A, INC., a Georgia corporation 5200 Buffington Road Atlanta, Georgia 30349-2998				
By: Andrew T. Cathy, Chief Executive Officer	Witness			
(CORPORATE SEAL)				
"Assignor" (Assigning Operator)				
·	Witness			
"Initial Business" Chick-fil-A at	"Additional Business", if any Chick-fil-A at			
(store name, alpha code & number) address	(store name, alpha code & number) address			
city, state	city, state			
"Assignee"				
By:				
By: Print Name: Title:	Witness			
(CORPORATE SEAL)				

#### WITNESSETH:

WHEREAS, Chick-fil-A and Assignor are parties to a Franchise Agreement and its attached Lease(s) dated \_\_\_\_\_\_, including any amendments and exhibits to the Franchise Agreement and its attached Lease(s) (collectively, the "Franchise") with Chick-fil-A granting Assignor the right to operate, as the Operator, the Initial Business and the Additional Business(es), if any (individually and collectively referred to as the "Business"), at the Site(s), pursuant to the terms and conditions set forth in the Franchise; and

**WHEREAS**, Assignor has formed and organized Assignee for the purpose of owning and operating the Business; and

**WHEREAS**, Assignor desires to transfer all of Assignor's right, title and interest in the Franchise to Assignee; and

WHEREAS, all parties to the Assignment acknowledge that Chick-fil-A's consent to any transfer is required under the Franchise, and is necessary to ensure Chick-fil-A's right and ability to select and have only the most qualified, approved individuals personally operate the respective franchised Chick-fil-A restaurant businesses to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's Minimum Standards, Guidelines and image in the community in which such businesses are located and in the nation as a whole, and to diligently develop and personally promote the reputation and the goodwill of each of the businesses, the Marks, Chick-fil-A, and the System.

NOW, THEREFORE, FOR AND IN CONSIDERATION OF the promises, covenants, warranties and representations herein contained, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties to the Assignment, each intending to be legally bound, hereby agree as follows:

#### SECTION 1 – ASSIGNMENT AND ASSUMPTION

1.1 As of the Effective Date, Assignor, in consideration of \$10.00 and other good and valuable consideration, hereby assigns, transfers and sets over to Assignee all the right, title and interest of Assignor in and to the Franchise, including the Franchise Agreement and its attached Lease(s) identified above, and any amendments and exhibits to the Franchise Agreement and its attached Lease(s), and the Business, including any and all rights and benefits awarded or earned resulting from and arising under Chick-fil-A's

Symbol of Success, Champions Club, or other similar programs, subject to the terms and conditions therein.

1.2 Assignee hereby assumes all of Assignor's duties, obligations, agreements, commitments and liabilities under the Franchise, including the Franchise Agreement and its attached Lease(s) identified above, and any amendments and exhibits to the Franchise Agreement and its attached Lease(s), and under or otherwise in connection with the Business, including under Chick-fil-A's Symbol of Success, Champions Club, or other similar programs and any related Buy Back or other agreements,, and agrees to be bound by and observe and faithfully perform all of the obligations, agreements, commitments and duties of the Operator thereunder with the same force and effect as if the Franchise were originally written with Assignee as the Operator.

#### SECTION 2 – CONTINUING OBLIGATIONS AND GUARANTY OF ASSIGNOR

- Assignor agrees to continue to be personally bound by, and personally liable for the breach of, each and every term and condition of the Franchise, and that nothing contained herein shall be deemed to relieve Assignor of any of its obligations contained in the Franchise. Assignor further agrees to, and by this instrument does hereby, guarantee the performance by Assignee of all of Assignee's obligations, commitments, duties and liabilities under the Franchise, in the same manner, to the same degree and with the same recourse against Assignor as if Assignor were the Operator. Without limiting the foregoing, Assignor irrevocably and unconditionally guarantees to Chick-fil-A: (i) that Assignee shall pay all amounts to be paid and otherwise comply with all provisions of the Franchise or any other agreements with Chick-fil-A or its affiliates concerning the operation of the Business; and (ii) that if Assignee defaults in making any such payments or complying with any such provisions, Assignor shall pay forthwith upon demand all amounts due and owing to Chick-fil-A under the Franchise and all damages that may arise as a result of any such non-compliance. Any violation or breach by Assignor of any term or condition of the Assignment or the Franchise shall also constitute a violation and breach of the same term or condition by Assignee, a default by Assignee under said Assignment or Franchise and, pursuant to its terms, grounds for termination and/or non-renewal of the Franchise.
- 2.2. After the Effective Date, Assignor shall continue to devote his or her full time and personal best efforts to operating the Business to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's Minimum Standards, Guidelines and image in the community in which the Business is located and in the nation as a

whole, and to diligently developing and personally promoting the reputation and the goodwill of the Business, the Marks, Chick-fil-A, and the System. Assignee and Assignor shall engage only in the operation of the Business, and no other business.

#### **SECTION 3 – ENTITY NAME**

Assignor and Assignee acknowledge and agree that they shall not use Chick-fil-A's Marks (including, without limitation, the term "Chick-fil-A" or "CFA"), or any other component(s) or derivative(s) of Chick-fil-A's Marks (including, without limitation, the term "Chick" or "fil"), as part of any corporate name or other legal name of Assignee or with any prefix, suffix or other modifying words, terms, designs or symbols. The name of Assignee must not contain any derogatory or non-professional terms.

#### **SECTION 4 – LIMITATIONS ON TRANSFER**

- 4.1. Assignor and Assignee, jointly and severally, agree, represent and warrant that they shall not make nor permit any subsequent assignment, pledge, sale, assignment, encumbrance, gift, transfer or hypothecation of the Franchise, the Business or any rights or obligations under the Franchise, whether directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law.
- Assignor and Assignee, jointly and severally, acknowledge and agree that the transfer of an interest in Assignee will in substance constitute an assignment of Assignee's interest in the Business, including the Franchise, which Assignor and Assignee have agreed not to transfer. Assignor and Assignee, jointly and severally, further agree, represent and warrant that (i) Assignor is the only person with a legal, beneficial or equity interest in Assignee; (ii) the extent of such legal, beneficial or equity interest is one hundred percent (100%); and (iii) there are no obligations or intentions to issue additional legal, beneficial or equity interests in Assignee. Assignee and Assignor, jointly and severally, agree, represent and warrant that they shall not make nor permit, directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law, the issuance, pledge or sale of stock in Assignee or any other legal, beneficial or equity interests in Assignee to be issued, pledged or sold to a person or entity other than Assignor nor make nor permit any stock in Assignee or any other legal, beneficial or equity interest in Assignee, in whole or in part, subsequently to be pledged, sold, assigned, given, transferred or otherwise encumbered, hypothecated, directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. As used in this

Agreement, the term "equity interest(s)" shall include direct or indirect interest in the equity of Assignee or the business risk of the Business including, but not limited to, interests allegedly denominated as debt but which in substance encompass the type of risk-taking interest described herein.

### SECTION 5 – INDUCEMENTS AND CONDITIONS TO CONSENT

- 5.1 Chick-fil-A hereby consents to the assignment of the Franchise upon the following conditions only:
- (a) Chick-fil-A has relied upon, and agreed to execute the Assignment based upon, the agreements, representations, warranties and guaranty executed and undertaken by Assignor and Assignee.
- (b) The granting of this consent is in no way an approval by Chick-fil-A of the legal sufficiency of the formation and organizational documents or any other documents pertaining to Assignee, and insofar as the terms of same may conflict with or contradict the terms of the Assignment, said terms are expressly disclaimed.
- (c) Assignor shall maintain stoptransfer instructions against the transfer on its records of any equity securities; Assignor shall include the following provision in the by-laws pertaining to Assignee:
- (1) Neither the stock in the Corporation nor any other legal, beneficial or equity interest in the Corporation shall be issued, pledged or sold to a person or entity other than the initial sole stockholder, nor shall any stock in the Corporation nor any other legal, beneficial or equity interest in the Corporation, in whole or in part, be pledged, sold, assigned, encumbered, given, transferred or otherwise hypothecated, directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. Any and all stock issuances and transfers are also subject to the terms of the Franchise and any attached Lease(s), any attached Concession Sublicense Agreement(s) for any Satellite Unit(s), Assignment and Consent to Assignment Agreement relating to the Franchise Agreement and other applicable agreements, for each franchised Chick-fil-A restaurant business operated by the As used herein, the term "legal, Corporation. beneficial or equity interest(s)" shall include direct or indirect interest(s) in the equity of the Corporation or the business risk of the franchised Chick-fil-A restaurant business(es) operated by the Corporation, including, but not limited to, interests allegedly denominated as debt, but which in substance

encompass the type of risk-taking interest described herein.

(2) All certificates representing stock in the Corporation during the term of the Franchise shall have affixed to them a legend substantially in the following form:

"Neither this stock nor any legal or beneficial interest thereof shall be pledged, sold, assigned, encumbered, given, transferred or hypothecated, directly or indirectly, in whole or in part, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. Any and all stock issuances and transfers are subject to the terms of the Franchise Agreement and any attached Lease(s), any attached Concession Sublicense Agreement(s) for any Satellite Unit(s), any Assignment and Consent to Assignment Agreement relating to the Franchise Agreement and other applicable agreements, for each franchised Chick-fil-A restaurant business operated by the Corporation."

(3) In addition, each stock certificate of Assignee shall contain and conspicuously display the following statement:

Neither this stock nor any legal or beneficial interest thereof shall be pledged, sold, assigned, encumbered, given, transferred or hypothecated, directly or indirectly, in whole or in part, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. Any and all stock issuances and transfers are subject to the terms of the Franchise Agreement and any attached Lease(s), any attached Concession Sublicense Agreement(s) for any Satellite Unit(s), Assignment and Consent to Assignment Agreement relating to the Franchise Agreement and other applicable agreements, for each franchised Chick-fil-A restaurant business operated by the Corporation.

- (d) The granting of the Assignment to Assignee is not a consent to any proposed future transfer of any interest in Assignee to beneficiaries upon the attainment of a certain age or other condition.
- 5.2 Granting consent to the Assignment does not constitute approval of any stockholder or officer of Assignee as an approved Operator or the Operator under the Franchise except as to the particular stockholder that is a previous signatory to the Franchise in his or her individual capacity as the approved Operator thereunder and who is listed on Exhibit A attached to the Assignment and made a part of the Assignment. Assignor and Assignee agree that a breach of the Assignment shall constitute a breach of the Franchise and shall entitle Chick-fil-A to enforce

all rights and remedies available to it including termination of the Franchise and the Assignment.

- 5.3 Pursuant to Section 2.5(b) of the Franchise Agreement and Section 2.3 of each attached Lease to the Franchise Agreement and Section 4(c) of any Concession Sublicense Agreement for a Satellite Unit attached to any Additional Business Amendment for a Satellite, if and when Assignor dies or becomes disabled to the extent that Assignor is unable to perform his or her obligations under the Franchise or the Assignment, then the Franchise and the Assignment shall automatically terminate without any notice to Assignor or Assignee and the Assignment shall automatically be deemed null and void.
- 5.4 Assignor and Assignee hereby agree to promptly provide Chick-fil-A copies of the certificate of incorporation, by-laws, stock certificates or other agreements pertaining to Assignee and the holder(s) of all legal and beneficial interest in Assignee upon the written request of Chick-fil-A.
- 5.5 Assignor and Assignee agree that Chick-fil-A at any time during normal business hours may examine, review and copy any and all of each of their individual or corporate records, books, financial records, tax returns or other documents relating to Assignee for the purpose of ensuring compliance with the Franchise and the Assignment.
- 5.6 Assignor and Assignee agree that upon breach of any of the conditions, representations, agreements or warranties contained herein, they and each of them shall be subject, among all other remedies available by law or hereunder, to all relief and remedies granted to Chick-fil-A by the Franchise and the Assignment.
- 5.7 Chick-fil-A may review any of Assignee's organizational documents for purposes of determining whether they meet Chick-fil-A's then current requirements only. Therefore, the Assignment does not constitute an approval by Chick-fil-A for any other purpose or from any other perspective of any documents relating to Assignee. If any of those documents conflict with or contradict the provisions of the Assignment or Chick-fil-A's Operator selection or ownership criteria, requirements or policies, Chick-fil-A will not be bound by those documents and the provisions of the Assignment and Franchise shall control.
- 5.8 Assignor and Assignee acknowledge and agree that: (i) Chick-fil-A has not provided any legal, tax or other advice in connection with the Assignment; (ii) Chick-fil-A's approval of the Assignment does not constitute legal or tax advice; and (iii) Chick-fil-A has not reviewed or evaluated the validity of Assignee.

#### **SECTION 6 – MISCELLANEOUS**

- 6.1 The parties' respective successors, assigns, heirs and personal representatives shall be bound by the terms and conditions of the Assignment. All obligations, agreements, representations and warranties made by more than one party herein shall be joint and several whether or not stipulated in the relevant paragraph herein.
- 6.2 All terms and conditions of the Franchise remain in full force and effect, except as modified by the Assignment. Capitalized terms used but not otherwise defined in the Assignment shall have the meanings ascribed to them in the Franchise.
- 6.3 Assignor and Assignee agree that all notices to Assignee shall be made pursuant to Section 28.1 of the Franchise Agreement and, as applicable, Section 14.1 of each attached Lease to the Franchise Agreement and shall be delivered to Assignee, at Assignor's address, listed on the cover page of the Assignment as provided for under the Franchise Agreement and, as applicable, the attached Lease(s) to the Franchise Agreement and any Concession Sublicense Agreement for a Satellite Unit attached to any Additional Business Amendment for a Satellite.
- 6.4 The Assignment, together with the Franchise, including the Franchise Agreement and its attached Lease(s) and any amendments and exhibits to the Franchise Agreement and its attached Lease(s), including any Additional Business Amendment for a Satellite and its attached Concession Sublicense Agreement, shall constitute the entire integrated agreement between the parties with respect to the subject matter contained herein and may be changed, modified or amended only by a written instrument executed by all parties to the Assignment.
- 6.5 In the enforcement of any of its rights against Assignor, Chick-fil-A may proceed as if Assignor were the primary obligor under the Franchise. Assignor waives any right to require Chick-fil-A to first proceed against Assignee or to proceed against or exhaust any rights or security (if any) held by Chickfil-A or to pursue any other remedy available to it before proceeding against Assignor. No dealings between Chick-fil-A and Assignee shall exonerate, release, discharge or in any way reduce the obligations of Assignor hereunder, in whole or in part and in particular and without limiting the generality of the foregoing, Chick-fil-A may modify or amend the indulgence, Franchise, grant any postponement or extension of time, waive any term or condition of the Franchise, or any obligation of Assignee, take or release any securities or other guarantees for the performance by Assignee of any of

- its obligations, and otherwise transact with and/or pursue its remedies against Assignee as Chick-fil-A may elect without affecting, lessening or limiting in any way the liability of Assignor. Notwithstanding any assignment for the general benefit of creditors or any bankruptcy or other act of insolvency by Assignee and notwithstanding any rejection, disaffirment or disclaimer of the Assignment or the Franchise, Assignor shall continue to be fully liable under the Franchise and the Assignment.
- 6.6 If Chick-fil-A institutes any action at law or in equity against the Operator or retains the services of legal counsel to secure, defend or protect its rights under or to enforce the terms of the Assignment, Chick-fil-A shall be entitled to recover all costs and expenses, including reasonable attorneys', expert and investigative fees, incurred in securing, defending and protecting its rights and enforcing the terms of the Assignment.
- 6.7 Each and every provision of the Assignment is severable, and invalidity of one or more provisions shall not, in any way, affect the validity of the Franchise, or the Assignment or any other provision hereof.
- 6.8 The Assignment may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, but such counterparts together shall constitute one and the same instrument.
- The Assignment shall not become valid, binding or effective upon any party to the Assignment unless and until it is accepted, made and executed by Chick-fil-A in the State of Georgia. All rights, duties and obligations of the parties to the Assignment arising out of or relating to the subject matter of the Assignment shall be governed, construed, interpreted and enforced solely under the laws and decisions of the State of Georgia as they exist as of the Effective Date and thereafter may be amended or changed from time to time (except and without reference to any conflict of law principles, rules and decisions), including without limitation all controversies, disputes and claims of any nature between the parties arising out of or relating to the validity, performance, interpretation, enforcement, termination or expiration of the Assignment or the Franchise, and any other aspect of the parties' agreement or relationship. The laws of the State of Georgia shall prevail and otherwise be applied to all such disputes in the event of any conflict of laws.
- 6.10 Assignor and Assignee acknowledge and agree that they each have and will continue to develop a substantial and continuing relationship with Chickfil-A at its offices in the State of Georgia, where

Chick-fil-A's decision-making authority is vested and where its franchise System operations are conducted and supervised. The parties to the Assignment agree that if any controversy or claim between them arises out of or relates to the Assignment, the Franchise or the relationship between or among Assignor, Assignee and Chick-fil-A and results in threatened or pending litigation, then the United States District Court for the Northern District of Georgia, Atlanta Division or, in the event there is no such jurisdiction or the case cannot otherwise be removed or heard in such court, the Superior Court of Fulton County, Georgia shall have exclusive jurisdiction to hear and decide such matters, each party hereby submits and consents to the jurisdiction of such courts, and each party hereby agrees to commence, conduct and conclude such matters only in such courts. The parties further acknowledge and agree that the courts identified above are convenient forums for the litigation of any controversy or claim which may arise out of or relate to the Assignment, the Franchise or the relationship between or among Assignor, Assignee and Chick-fil-A, and agree not to claim, assert or argue that such courts do not have jurisdiction or are inconvenient forums. Assignor and Assignee hereby waive any and all objections to the exclusive personal jurisdiction of the Fulton County, Georgia Superior Court and the United States District Court for the Northern District of Georgia, Atlanta Division, and further waive any and all objections to the jurisdiction of and venue in such courts, in and for all cases and controversies relating to or arising out of the Assignment, the Franchise and/or the relationship between or among Assignor, Assignee and Chick-fil-A. This exclusive choice of jurisdiction and venue provision governs except that claims for injunctive relief may be brought by Chick-fil-A in any appropriate jurisdiction where Assignor and/or Assignee are located. This exclusive choice of jurisdiction and venue provision also shall not restrict the ability of any party to enforce any judgment, award or order in any appropriate jurisdiction or to obtain the full faith and credit of any judgment, award or order obtained.

6.11. The obligations of Assignor and Assignee, as well as the rights of Chick-fil-A, under the Assignment shall survive any expiration, termination or other cancellation of the Franchise or the Assignment.

#### **EXHIBIT "A"**

<u>Stockholder Name</u> <u>Address</u> <u>Percentage of Equity</u> <u>Interest in Corporation</u>

#### EXHIBIT "B-2"

## ASSIGNMENT AND CONSENT TO ASSIGNMENT AGREEMENT (LIMITED LIABILITY COMPANY)

# ASSIGNMENT AND CONSENT TO ASSIGNMENT AGREEMENT

(Limited Liability Company)

THIS ASSIGNMENT AND CONSENT TO ASSI	
made and shall be effective as of, (t	he "Effective Date") by and between CHICK-FII
A, INC., a Georgia corporation, having its princ	cipal business address at 5200 Buffington Road
Atlanta, Georgia 30349-2998 ("Chick-fil-A"), i	ts assigning franchised Operator,
("Assignor"), and, a limite the state of("Assignee").	d liability company, organized under the laws o
the state of ("Assignee").	
CHICK-FIL-A, INC., a Georgia corporation	
5200 Buffington Road	
Atlanta, Georgia 30349-2998	
Trainin, Georgia 20217 2270	
By:	
By:Andrew T. Cathy, Chief Executive	Witness
Officer (CORPORATE SEAL)	
"Assignor" (Assigning Operator)	
	Witness
"Initial Business"	"Additional Business", if any
Chick-fil-A at	Chick-fil-A at
(store name, alpha code & number)	(store name, alpha code & number)
address	address
city, state	city, state
"Assignee"	
By:	
Print Name:	Witness
Title:	

#### WITNESSETH:

WHEREAS, Chick-fil-A and Assignor are parties to a Franchise Agreement and its attached Lease(s) dated \_\_\_\_\_, including any amendments and exhibits to the Franchise Agreement and its attached Lease(s) (collectively, the "Franchise") with Chick-fil-A granting Assignor the right to operate, as the Operator, the Initial Business and the Additional Business(es), if any (individually and collectively referred to as the "Business"), at the Site(s), pursuant to the terms and conditions set forth in the Franchise; and

WHEREAS, Assignor has formed and organized Assignee for the purpose of owning and operating the Business; and

WHEREAS, Assignor desires to transfer all of Assignor's right, title and interest in the Franchise to Assignee; and

WHEREAS, all parties to the Assignment acknowledge that Chick-fil-A's consent to any transfer is required under the Franchise, and is necessary to ensure Chick-fil-A's right and ability to select and have only the most qualified, approved individuals personally operate the respective franchised Chick-fil-A restaurant businesses to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's Minimum Standards, Guidelines and image in the community in which such businesses are located and in the nation as a whole, and to diligently develop and personally promote the reputation and the goodwill of each of the businesses, the Marks, Chick-fil-A, and the System.

NOW, THEREFORE, FOR AND IN CONSIDERATION OF the promises, covenants, warranties and representations herein contained, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties to the Assignment, each intending to be legally bound, hereby agree as follows:

#### **SECTION 1 – ASSIGNMENT** AND ASSUMPTION

As of the Effective Date, Assignor, in consideration of \$10.00 and other good and valuable consideration, hereby assigns, transfers and sets over to Assignee all the right, title and interest of Assignor in and to the Franchise, including the Franchise Agreement and its attached Lease(s) identified above, and any amendments and exhibits to the Franchise Agreement and its attached Lease(s), and the Business, including any and all rights and benefits awarded or earned resulting from and arising under Chick-fil-A's

Symbol of Success, Champions Club, or other similar programs, subject to the terms and conditions therein.

Assignee hereby assumes all of Assignor's duties, obligations, agreements, commitments and liabilities under the Franchise, including the Franchise Agreement and its attached Lease(s) identified above, and any amendments and exhibits to the Franchise Agreement and its attached Lease(s), and under or otherwise in connection with the Business, including under Chick-fil-A's Symbol of Success, Champions Club, or other similar programs and any related Buy Back or other agreements,, and agrees to be bound by and observe and faithfully perform all of the obligations, agreements, commitments and duties of the Operator thereunder with the same force and effect as if the Franchise were originally written with Assignee as the Operator.

#### **SECTION 2 – CONTINUING OBLIGATIONS** AND GUARANTY OF ASSIGNOR

- Assignor agrees to continue to be personally bound by, and personally liable for the breach of, each and every term and condition of the Franchise, and that nothing contained herein shall be deemed to relieve Assignor of any of its obligations contained in the Franchise. Assignor further agrees to, and by this instrument does hereby, guarantee the performance by Assignee of all of Assignee's obligations, commitments, duties and liabilities under the Franchise, in the same manner, to the same degree and with the same recourse against Assignor as if Assignor were the Operator. Without limiting the foregoing, Assignor irrevocably and unconditionally guarantees to Chick-fil-A: (i) that Assignee shall pay all amounts to be paid and otherwise comply with all provisions of the Franchise or any other agreements with Chick-fil-A or its affiliates concerning the operation of the Business; and (ii) that if Assignee defaults in making any such payments or complying with any such provisions, Assignor shall pay forthwith upon demand all amounts due and owing to Chick-fil-A under the Franchise and all damages that may arise as a result of any such non-compliance. Any violation or breach by Assignor of any term or condition of the Assignment or the Franchise shall also constitute a violation and breach of the same term or condition by Assignee, a default by Assignee under said Assignment or Franchise and, pursuant to its terms, grounds for termination and/or non-renewal of the Franchise.
- 2.2 After the Effective Date, Assignor shall continue to devote his or her full time and personal best efforts to operating the Business to attempt to achieve the highest sales and profits possible in a manner consistent with Chick-fil-A's Minimum Standards, Guidelines and image in the community in which the Business is located and in the nation as a whole, and to diligently developing and personally

promoting the reputation and the goodwill of the Business, the Marks, Chick-fil-A, and the System. Assignee and Assignor shall engage only in the operation of the Business, and no other business.

#### **SECTION 3 – ENTITY NAME**

Assignor and Assignee acknowledge and agree that they shall not use Chick-fil-A's Marks (including, without limitation, the term "Chick-fil-A" or "CFA"), or any other component(s) or derivative(s) of Chick-fil-A's Marks (including, without limitation, the term "Chick" or "fil"), as part of any corporate name or other legal name of Assignee or with any prefix, suffix or other modifying words, terms, designs or symbols. The name of Assignee must not contain any derogatory or non-professional terms.

#### **SECTION 4 – LIMITATIONS ON TRANSFER**

- 4.1 Assignor and Assignee, jointly and severally, agree, represent and warrant that they shall not make nor permit any subsequent assignment, pledge, sale, assignment, encumbrance, gift, transfer or hypothecation of the Franchise, the Business or any rights or obligations under the Franchise, whether directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law.
- Assignor and Assignee, jointly and severally, acknowledge and agree that the transfer of an interest in Assignee will in substance constitute an assignment of Assignee's interest in the Business, including the Franchise, which Assignor and Assignee have agreed Assignor, Assignee and the not to transfer. Member(s), jointly and severally, further agree, represent and warrant that: (i) Assignor is the only person with a legal, beneficial or equity interest in Assignee; (ii) the extent of such legal, beneficial or equity interest is one hundred percent (100%); and (iii) there are no obligations or intentions to issue additional legal, beneficial or equity interests in Assignee and Assignor, jointly and Assignee. severally, agree, represent and warrant that they shall not make nor permit, directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law, the issuance, pledge or sale of new membership units in Assignee or any other legal, beneficial or equity interests in Assignee to be issued, pledged or sold to a person or entity other than Assignor nor make nor permit any membership interest in Assignee or any other legal, beneficial or equity interest in Assignee, in whole or in part, subsequently to be pledged, sold, assigned, given, transferred or otherwise encumbered. hypothecated, directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. As used in this

Agreement, the term "equity interest(s)" shall include direct or indirect interest in the equity of Assignee or the business risk of the Business including, but not limited to, interests allegedly denominated as debt but which in substance encompass the type of risk-taking interest described herein.

### SECTION 5 – INDUCEMENTS AND CONDITIONS TO CONSENT

- 5.1 Chick-fil-A hereby consents to the assignment of the Franchise upon the following conditions only:
- (a) Chick-fil-A has relied upon, and agreed to execute the Assignment based upon, the agreements, representations, warranties and guaranty executed and undertaken by Assignor and Assignee.
- (b) The granting of this consent is in no way an approval by Chick-fil-A of the legal sufficiency of the formation and organizational documents or any other documents pertaining to Assignee and insofar as the terms of same may conflict with or contradict the terms of the Assignment said terms are expressly disclaimed.
- (c) Assignor shall maintain stoptransfer instructions against the transfer on its records of any equity securities; Assignor shall include the following provision in the limited liability company operating agreement pertaining to Assignee:
- (1) Neither the membership interests in the Company nor any other legal, beneficial or equity interest in the Company shall be issued, pledged or sold to a person or entity other than the initial sole member, nor shall any membership interests in the Company nor any other legal, beneficial or equity interest in the Company, in whole or in part, be pledged, sold, assigned, encumbered, transferred or otherwise hypothecated, directly or indirectly, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. Any and all issuances of membership interests and transfers are also subject to the terms of the Franchise Agreement and any attached Leases, any attached Concession Sublicense Agreement(s) for any Satellite Unit(s), Assignment and Consent to Assignment Agreement relating to the Franchise Agreement and other applicable agreements, for each franchised Chick-fil-A restaurant business operated by the Company. As used herein, the term "legal, beneficial or equity interest(s)" shall include direct or indirect interest(s) in the equity of the Company or the business risk of the franchised Chick-fil-A restaurant business(es) operated by the Company, including, but not limited to, interests allegedly denominated as debt, but which in substance encompass the type of risktaking interest described herein.

- (2) All certificates representing membership interests in the Company during the term of the Franchise shall have affixed to them a legend substantially in the following form:
- "Neither this membership interest nor any legal or beneficial interest thereof shall be pledged, sold, given, transferred or assigned. encumbered. hypothecated, directly or indirectly, in whole or in part, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. Any and all issuances of membership interests and transfers are subject to the terms of the Franchise Agreement and any attached Lease(s), any attached Concession Sublicense Agreement(s) for any Satellite Unit(s), any Assignment and Consent to Assignment Agreement relating to the Franchise Agreement and other applicable agreements, for each franchised Chick-fil-A restaurant business operated by the Company."
- (3) In addition, each membership certificate of Assignee shall contain and conspicuously display the following statement:

Neither this membership interest nor any legal or beneficial interest thereof shall be pledged, sold, assigned, encumbered, given, transferred or hypothecated, directly or indirectly, in whole or in part, voluntarily or involuntarily, including by will, trust or other instrument, or by operation of law. Any and all issuances of membership interests and transfers are subject to the terms of the Franchise Agreement and any attached Lease(s), any attached Concession Sublicense Agreement(s) for any Satellite Unit(s), any Assignment and Consent to Assignment Agreement relating to the Franchise Agreement and other applicable agreements, for each franchised Chick-fil-A restaurant business operated by the Company.

- (d) The granting of the Assignment to Assignee is not a consent to any proposed future transfer of any interest in Assignee to beneficiaries upon the attainment of a certain age or other condition.
- 5.2 Granting consent to the Assignment does not constitute approval of any member or officer of Assignee as an approved Operator or the Operator under the Franchise except as to the particular member that is a previous signatory to the Franchise in his or her individual capacity as the approved Operator thereunder and who is listed on Exhibit A attached to the Assignment and made a part of the Assignment. Assignor and Assignee agree that a breach of the Assignment shall constitute a breach of the Franchise and shall entitle Chick-fil-A to enforce all rights and remedies available to it including termination of the Franchise and the Assignment.

- 5.3 Pursuant to Section 2.5(b) of the Franchise Agreement and Section 2.3 of each attached Lease to the Franchise Agreement and Section 4(c) of any Concession Sublicense Agreement for a Satellite Unit attached to any Additional Business Amendment for a Satellite, if and when Assignor dies or becomes disabled to the extent that Assignor is unable to perform his or her obligations under the Franchise or the Assignment, then the Franchise and the Assignment shall automatically terminate without any notice to Assignor or Assignee and the Assignment shall automatically be deemed null and void.
- 5.4 Assignor and Assignee hereby agree to promptly provide Chick-fil-A copies of the articles of organization and the limited liability company operating agreement of Assignee and all the holders of all legal and beneficial interest in Assignee upon the written request of Chick-fil-A.
- 5.5 Assignor and Assignee agree that Chick-fil-A at any time during normal business hours may examine, review and copy any and all of each of their individual or entity records, books, financial records, tax returns or other documents relating to Assignee for the purpose of ensuring compliance with the Franchise and the Assignment.
- 5.6 Assignor and Assignee agree that upon breach of any of the conditions, representations, agreements or warranties contained herein, they and each of them shall be subject, among all other remedies available by law or hereunder, to all relief and remedies granted to Chick-fil-A by the Franchise and the Assignment.
- 5.7 Chick-fil-A may review any of Assignee's organizational documents for purposes of determining whether they meet Chick-fil-A's then current requirements only. Therefore, the Assignment does not constitute an approval by Chick-fil-A for any other purpose or from any other perspective of any documents relating to Assignee. If any of those documents conflict with or contradict the provisions of the Assignment or Chick-fil-A's Operator selection or ownership criteria, requirements or policies, Chick-fil-A will not be bound by those documents and the provisions of the Assignment and Franchise shall control.
- 5.8 Assignor and Assignee acknowledge and agree that: (i) Chick-fil-A has not provided any legal, tax or other advice in connection with the Assignment; (ii) Chick-fil-A's approval of the Assignment does not constitute legal or tax advice; and (iii) Chick-fil-A has not reviewed or evaluated the validity of Assignee.

#### SECTION 6 – MISCELLANEOUS

- 6.1 The parties' respective successors, assigns, heirs and personal representatives shall be bound by the terms and conditions of the Assignment. All obligations, agreements, representations and warranties made by more than one party herein shall be joint and several whether or not stipulated in the relevant paragraph herein.
- 6.2 All terms and conditions of the Franchise remain in full force and effect, except as modified by the Assignment. Capitalized terms used but not otherwise defined in the Assignment shall have the meanings ascribed to them in the Franchise.
- 6.3 Assignor and Assignee agree that all notices to Assignee shall be made pursuant to Section 28.1 of the Franchise Agreement and, as applicable, Section 14.1 of each attached Lease to the Franchise Agreement and shall be delivered to Assignee, at Assignor's address, listed on the cover page of the Assignment as provided for under the Franchise Agreement and, as applicable, the attached Lease(s) to the Franchise Agreement and any Concession Sublicense Agreement for a Satellite Unit attached to any Additional Business Amendment for a Satellite.
- 6.4 The Assignment, together with the Franchise, including the Franchise Agreement and its attached Lease(s) and any amendments and exhibits to the Franchise Agreement and its attached Lease(s), including any Additional Business Amendment for a Satellite and its attached Concession Sublicense Agreement, shall constitute the entire integrated agreement between the parties with respect to the subject matter contained herein and may be changed, modified or amended only by a written instrument executed by all parties to the Assignment.
- In the enforcement of any of its rights against 6.5 Assignor, Chick-fil-A may proceed as if Assignor were the primary obligor under the Franchise. Assignor waives any right to require Chick-fil-A to first proceed against Assignee or to proceed against or exhaust any rights or security (if any) held by Chickfil-A or to pursue any other remedy available to it before proceeding against Assignor. No dealings between Chick-fil-A and Assignee shall exonerate, release, discharge or in any way reduce the obligations of Assignor hereunder, in whole or in part and in particular and without limiting the generality of the foregoing, Chick-fil-A may modify or amend the Franchise. grant anv indulgence, postponement or extension of time, waive any term or condition of the Franchise, or any obligation of Assignee, take or release any securities or other guarantees for the performance by Assignee of any of its obligations, and otherwise transact with and/or pursue its remedies against Assignee as Chick-fil-A

- may elect without affecting, lessening or limiting in any way the liability of Assignor. Notwithstanding any assignment for the general benefit of creditors or any bankruptcy or other act of insolvency by Assignee and notwithstanding any rejection, disaffirment or disclaimer of the Assignment or the Franchise, Assignor shall continue to be fully liable under the Franchise and the Assignment.
- 6.6 If Chick-fil-A institutes any action at law or in equity against the Operator or retains the services of legal counsel to secure, defend or protect its rights under or to enforce the terms of the Assignment, Chick-fil-A shall be entitled to recover all costs and expenses, including reasonable attorneys', expert and investigative fees, incurred in securing, defending and protecting its rights and enforcing the terms of the Assignment.
- 6.7 Each and every provision of the Assignment is severable, and invalidity of one or more provisions shall not, in any way, affect the validity of the Franchise, or the Assignment or any other provision hereof.
- 6.8 The Assignment may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, but such counterparts together shall constitute one and the same instrument.
- The Assignment shall not become valid, binding or effective upon any party to the Assignment unless and until it is accepted, made and executed by Chick-fil-A in the State of Georgia. All rights, duties and obligations of the parties to the Assignment arising out of or relating to the subject matter of the Assignment shall be governed, construed, interpreted and enforced solely under the laws and decisions of the State of Georgia as they exist as of the Effective Date and thereafter may be amended or changed from time to time (except and without reference to any conflict of law principles, rules and decisions), including without limitation all controversies, disputes and claims of any nature between the parties arising out of or relating to the validity, performance, interpretation, enforcement, termination or expiration of the Assignment or the Franchise, and any other aspect of the parties' agreement or relationship. The laws of the State of Georgia shall prevail and otherwise be applied to all such disputes in the event of any conflict of laws.
- 6.10 Assignor and Assignee acknowledge and agree that they each have and will continue to develop a substantial and continuing relationship with Chickfil-A at its offices in the State of Georgia, where Chick-fil-A's decision-making authority is vested and where its franchise System operations are conducted and supervised. The parties to the Assignment agree

that if any controversy or claim between them arises out of or relates to the Assignment, the Franchise or the relationship between or among Assignor, Assignee and Chick-fil-A and results in threatened or pending litigation, then the United States District Court for the Northern District of Georgia, Atlanta Division or, in the event there is no such jurisdiction or the case cannot otherwise be removed or heard in such court, the Superior Court of Fulton County, Georgia shall have exclusive jurisdiction to hear and decide such matters, each party hereby submits and consents to the jurisdiction of such courts, and each party hereby agrees to commence, conduct and conclude such matters only in such courts. The parties further acknowledge and agree that the courts identified above are convenient forums for the litigation of any controversy or claim which may arise out of or relate to the Assignment, the Franchise or the relationship between or among Assignor, Assignee and Chick-fil-A, and agree not to claim, assert or argue that such courts do not have jurisdiction or are inconvenient forums. Assignor and Assignee hereby waive any and all objections to the exclusive personal jurisdiction of the Fulton County, Georgia Superior Court and the

United States District Court for the Northern District of Georgia, Atlanta Division, and further waive any and all objections to the jurisdiction of and venue in such courts, in and for all cases and controversies relating to or arising out of the Assignment, the Franchise and/or the relationship between or among Assignor, Assignee and Chick-fil-A. This exclusive choice of jurisdiction and venue provision governs except that claims for injunctive relief may be brought by Chick-fil-A in any appropriate jurisdiction where Assignor and/or Assignee are located. This exclusive choice of jurisdiction and venue provision also shall not restrict the ability of any party to enforce any judgment, award or order in any appropriate jurisdiction or to obtain the full faith and credit of any judgment, award or order obtained.

6.11 The obligations of Assignor and Assignee, as well as the rights of Chick-fil-A, under the Assignment shall survive any expiration, termination or other cancellation of the Franchise or the Assignment.

#### **EXHIBIT "A"**

Member NameAddressPercentage of EquityMember NameInterest in LLC

#### EXHIBIT "C"

# CONSOLIDATED FINANCIAL STATEMENTS OF CHICK-FIL-A, INC.

Chick-fil-A, Inc.

Consolidated Financial Statements December 31, 2023, 2022, and 2021

## Chick-fil-A, Inc. Index December 31, 2023, 2022, and 2021

	Page(s)
Report of Independent Auditors	1-2
Consolidated Financial Statements	
Balance Sheets	3-4
Statements of Comprehensive Earnings	5
Statements of Stockholders' Equity	6
Statements of Cash Flows	7
Notes to Financial Statements	8-36



#### **Report of Independent Auditors**

To the Board of Directors of Chick-fil-A, Inc.:

#### **Opinion**

We have audited the accompanying consolidated financial statements of Chick-fil-A, Inc. and its subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2023 and 2022, and the related consolidated statements of comprehensive earnings, stockholders' equity and cash flows for the three years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Atlanta, Georgia March 22, 2024

Pricewaterhouse Coopers LLP

## Chick-fil-A, Inc. Consolidated Balance Sheets December 31, 2023 and 2022

	2023	2022
Assets		
Cash and cash equivalents	\$ 1,266,114,339	\$ 1,962,994,241
Receivables, net	202,801,459	197,181,397
Inventories	55,818,954	50,943,354
Property and equipment, at cost		
Leased to restaurant franchisees		
Land	933,955,993	894,071,911
Operating lease assets	2,829,610,368	2,746,705,817
Finance lease and other assets	1,577,201,914	1,254,444,533
Buildings	2,424,054,415	2,018,083,267
Leasehold improvements	4,832,258,331	3,980,879,753
Fixtures and equipment	1,906,723,022	1,589,067,412
Office land, buildings, fixtures, and equipment	1,131,731,945	908,579,217
Equipment in storage and construction in progress	759,224,800	504,435,612
Corporate leases, operating lease assets	48,822,249	48,458,212
Corporate leases, finance lease assets	99,037,750	49,797,929
	16,542,620,787	13,994,523,663
Less: Accumulated depreciation and amortization	4,284,403,219	3,561,569,414
Property and equipment, net	12,258,217,568	10,432,954,249
Investments	439,325,997	349,607,659
Prepaid expenses and other assets	186,057,127	166,507,485
Cash surrender value of life insurance	78,330,986	67,286,857
Total assets	\$ 14,486,666,430	\$ 13,227,475,242

The accompanying notes are an integral part of these consolidated financial statements.

## Chick-fil-A, Inc. Consolidated Balance Sheets December 31, 2023 and 2022

Liabilities and Stockholders' Equity         Accounts payable       \$ 898,625,187       \$ 774,927,162         Trade payables and other       \$ 231,257,539       227,330,457         Restaurant activity liability       231,257,539       227,330,457         Due to restaurant franchisees       138,233,452       137,268,281         Total accounts payable       1,268,116,178       1,139,525,900         Notes payable       2,352,755,082       2,576,504,662         Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       5,757,999		2023			2022		
Trade payables and other       \$ 898,625,187       \$ 774,927,162         Restaurant activity liability       231,257,539       227,330,457         Due to restaurant franchisees       138,233,452       137,268,281         Total accounts payable       1,268,116,178       1,139,525,900         Notes payable       2,352,755,082       2,576,504,662         Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       -       5,757,999	Liabilities and Stockholders' Equity						
Restaurant activity liability       231,257,539       227,330,457         Due to restaurant franchisees       138,233,452       137,268,281         Total accounts payable       1,268,116,178       1,139,525,900         Notes payable       2,352,755,082       2,576,504,662         Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       -       5,757,999	Accounts payable						
Due to restaurant franchisees       138,233,452       137,268,281         Total accounts payable       1,268,116,178       1,139,525,900         Notes payable       2,352,755,082       2,576,504,662         Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       -       5,757,999	Trade payables and other	\$	898,625,187	\$	774,927,162		
Total accounts payable       1,268,116,178       1,139,525,900         Notes payable       2,352,755,082       2,576,504,662         Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       -       5,757,999	Restaurant activity liability		231,257,539		227,330,457		
Notes payable       2,352,755,082       2,576,504,662         Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       -       5,757,999	Due to restaurant franchisees		138,233,452		137,268,281		
Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       5,757,999	Total accounts payable		1,268,116,178		1,139,525,900		
Operating lease liabilities       2,731,899,083       2,727,263,276         Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       5,757,999							
Finance lease liabilities       1,454,931,670       1,187,399,175         Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       5,757,999			2,352,755,082		2,576,504,662		
Accrued expenses and obligations       1,099,579,571       985,482,038         Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       5,757,999			2,731,899,083		2,727,263,276		
Deferred income taxes       452,357,000       379,914,000         Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable       —       5,757,999	Finance lease liabilities		1,454,931,670		1,187,399,175		
Financing obligations       14,851,049       14,911,824         Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable			1,099,579,571		985,482,038		
Franchisees' deposits       10,251,160       9,864,876         Dividends payable       9,487,509       119,744         Income taxes payable			452,357,000		379,914,000		
Dividends payable       9,487,509       119,744         Income taxes payable	Financing obligations		14,851,049		14,911,824		
Income taxes payable 5,757,999					9,864,876		
	Dividends payable		9,487,509		119,744		
T-1-18-186	Income taxes payable				5,757,999		
1 otal liabilities\$ 9,394,228,302\$ 9,026,743,494	Total liabilities	\$	9,394,228,302	\$	9,026,743,494		
Commitments and contingencies (Note 14)	Commitments and contingencies (Note 14)						
Stockholders' equity	Stockholders' equity						
Common stock	Common stock						
Voting shares of \$.01 par value; 20,000,000 shares	Voting shares of \$.01 par value; 20,000,000 shares						
authorized; 110,806 shares in 2023 and 2022 issued and	authorized; 110,806 shares in 2023 and 2022 issued and						
outstanding 1,108 1,108			1,108		1,108		
Nonvoting shares of \$.01 par value; 180,000,000 shares	Nonvoting shares of \$.01 par value; 180,000,000 shares						
authorized; 70,545,501 shares issued and 56,162,573							
shares outstanding in 2023 and 74,144,035 shares issued	shares outstanding in 2023 and 74,144,035 shares issued						
and 59,761,107 shares outstanding in 2022 705,455 741,440			705,455		741,440		
Preferred stock, \$.01 par value; 3,000,000 shares authorized;							
2,733,225 shares issued and outstanding in 2023 27,332 —	2,733,225 shares issued and outstanding in 2023		27,332		_		
Treasury stock, nonvoting shares at par value (143,829) (143,829)			, , ,		, , ,		
Additional paid-in capital 537,173,257 1,488,718	Additional paid-in capital				1,488,718		
Accumulated other comprehensive loss (175,175,489) (197,932,424)							
Retained earnings 4,729,850,294 4,396,576,735							
Total stockholders' equity							
Total liabilities and stockholders' equity \$ 14,486,666,430 \$ 13,227,475,242	Total liabilities and stockholders' equity	\$	14,486,666,430	\$	13,227,475,242		

## Chick-fil-A, Inc. Consolidated Statements of Comprehensive Earnings Years Ended December 31, 2023, 2022, and 2021

	2023		2022		 2021
Revenue and income					
Revenue and income from restaurants					
Franchise fees	\$ 4,226,750,046		\$	3,571,607,329	\$ , , ,
Rental income	1,511,525,247			1,331,359,932	1,193,220,121
Company-operated restaurant sales	319,407,253			310,400,266	197,116,691
Licensee fees	64,692,844			50,464,443	 36,388,241
	6,122,375,390			5,263,831,970	4,942,681,064
Product sales	1,536,183,392			1,019,404,359	676,974,976
Other income	229,491,804			90,549,779	 144,497,859
Total revenue and income	7,888,050,586			6,373,786,108	5,764,153,899
Costs and expenses					
Cost of sales, including cost of sales					
from company-operated restaurants	1,529,982,465			1,060,735,903	657,296,489
Selling, general, and administrative					
expenses	3,991,001,461			3,167,988,917	2,801,122,894
Depreciation and amortization	864,699,465			706,100,732	585,642,930
Interest	 111,630,408	_		100,564,540	 87,961,707
Total costs and expenses	6,497,313,799	_		5,035,390,092	 4,132,024,020
Earnings before income taxes	1,390,736,787			1,338,396,016	1,632,129,879
Income taxes	332,742,126			349,661,712	 393,225,108
Net earnings	1,057,994,661			988,734,304	1,238,904,771
Other comprehensive earnings (loss), before tax					
Pension plans	46,579,346			27,531,592	(40,125,157)
Postretirement medical plan	(15,764,846)			70,220,749	(19,632,610)
Foreign currency translation	2,904,702			(2,386,969)	(12,534)
Derivative financial instruments	(3,576,274)			12,044,348	6,322,420
Other comprehensive earnings	, , , , ,				
(loss), before income taxes	30,142,928			107,409,720	(53,447,881)
Income taxes	(7,385,993)			(25,896,000)	12,561,000
Other comprehensive earnings					
(loss), net of income taxes	 22,756,935	_		81,513,720	(40,886,881)
Comprehensive earnings	\$ 1,080,751,596	_	\$	1,070,248,024	\$ 1,198,017,890

## Chick-fil-A, Inc. Consolidated Statements of Stockholders' Equity Years Ended December 31, 2023, 2022, and 2021

	Comr	non Stock	Preferred	Treasury	Additional Paid-in	Accumulated Other	Retained	
	Voting	Nonvoting	Stock	Stock, at Par	Capital	Comprehensive Loss	Earnings	Total
Balances at December 31, 2020	\$ 1,108	\$ 761,748		\$ (143,829)	\$ 1,488,874	\$ (238,559,263)	\$ 2,547,828,548	\$ 2,311,377,186
Comprehensive (loss) earnings	_	_		_	_	(40,886,881)	1,238,904,771	1,198,017,890
Dividends	_	_		_	_	_	(120,586)	(120,586)
Purchase and retirement of 1,609,586 shares of treasury stock		(16,096)			(99)		(306,397,810)	(306,414,005)
Adoption of ASC 842	_	(10,090)			(99)	_	22,460,273	22,460,273
Balances at December 31,							22,400,273	22,400,213
2021	1,108	745,652	_	(143,829)	1,488,775	(279,446,144)	3,502,675,196	3,225,320,758
Comprehensive (loss) earnings			_			81,513,720	988,734,304	1,070,248,024
Dividends	_	_	_	_	_	_	(119,744)	(119,744)
Purchase and retirement of 421,136 shares of treasury		(4.242)			( <del></del> )		(2.4.7.4.2.2.2)	(0.4.747.000)
stock	_	(4,212)			(57)		(94,713,063)	(94,717,332)
Other adjustments							42	42
Balances at December 31, 2022	1,108	741,440		(143,829)	1,488,718	(197,932,424)	4,396,576,735	4,200,731,748
Comprehensive earnings	_	_	_	_	_	22,756,935	1,057,994,661	1,080,751,596
Dividends Purchase and retirement of	_	_	_	_	_	_	(18,862,470)	(18,862,470)
865,309 shares of treasury stock	_	(8,653)	_	_	_	_	(169,028,249)	(169,036,902)
Non-cash exchange of common stock for preferred								
stock <sup>(1)</sup>	_	(27,332)	27,332	_	535,684,539	_	(535,684,539)	_
Adoption of ASC 326 <sup>(2)</sup>	_	_	_	_	_	_	(920,749)	(920,749)
Other adjustments							(225,095)	(225,095)
Balances at December 31, 2023	\$ 1,108	\$ 705,455	\$ 27,332	\$ (143,829)	\$ 537,173,257	\$ (175,175,489)	\$ 4,729,850,294	\$ 5,092,438,128

<sup>(1)</sup> Refer to Note 1 **Summary of Significant Accounting Policies** for further details.

<sup>(2)</sup> Accounting Standards Codification ("ASC") 326, "Financial Instruments – Credit Losses." Refer to Note 1 Summary of Significant Accounting Policies for further details.

# Chick-fil-A, Inc. Consolidated Statements of Cash Flows Years Ended December 31, 2023, 2022, and 2021

		2023		2022		2021
Cash flows from operating activities  Net earnings	\$	1,057,994,661	\$	988,734,304	\$	1,238,904,771
Adjustments to reconcile net earnings to net cash	Ψ	1,007,004,001	Ψ	300,734,304	Ψ	1,230,304,771
provided by operating activities		004 000 405		700 400 700		EOE C40 000
Depreciation and amortization		864,699,465		706,100,732		585,642,930
Amortization of operating leases		127,965,101		124,274,339		123,281,121
Loss on disposal of property and equipment		79,148,723		61,702,582		39,763,188
Deferred income taxes		59,386,075		66,483,500		17,979,971
(Gain) loss on investments		(28,146,799)		77,904,532		(30,474,814)
Noncash interest expense		709,999		738,522		749,256
Changes in assets and liabilities		(0.000.505)		00 040 000		(00,000,400)
Receivables		(6,038,525)		30,218,226		(98,836,492)
Inventories		(4,870,491)		(26,418,092)		(4,625,790)
Prepaid expenses and other assets		(37,838,348)		(95,088,403)		(51,492,518)
Accounts payable		68,675,581		52,325,330		284,036,253
Accrued expenses and obligations		146,975,894		54,919,165		160,680,142
Operating lease liabilities		(102,919,364)		(102,362,843)		(95,645,553)
Income taxes payable		(5,757,999)		(20,639,000)		31,158,316
Franchisee deposits		386,284		353,259		252,804
Net cash provided by operating activities		2,220,370,257		1,919,246,153		2,201,373,585
Cash flow from investing activities		(0.44E + 12 ====		// 007 555 555		(1.2.1.====
Purchase of property and equipment		(2,445,142,582)		(1,667,922,292)		(1,314,742,958)
Proceeds from sale of property and equipment		12,190,632		8,745,216		9,497,090
Premiums and investments made in Company-owned						
life insurance policies		(30,338,578)		(33,003,997)		(20,567,633)
Change in notes receivable		1,844,732		9,272,642		(12,072,596)
Contributions to investments		(61,026,963)		(51,498,138)		(36,154,182)
Proceeds from investments		37,928,000		7,487,068		3,691,609
Net cash used in investing activities		(2,484,544,759)		(1,726,919,501)		(1,370,348,670)
Cash flows from financing activities						
Principal payments on notes payable		(224,459,580)		(118,558,601)		(310,199,337)
Purchase of treasury stock		(169,036,902)		(94,717,332)		(306,414,005)
Principal payments on finance lease and financing						
obligations		(30,838,815)		(22,317,936)		(17,561,601)
Dividends paid		(9,494,705)		(120,586)		(123,805)
Proceeds from issuance of notes payable, net		_		_		299,737,433
Payment of notes payable issuance costs		_		_		(1,100,268)
Proceeds from sale-leaseback transactions				1,901,352		9,768,575
Net cash used in financing activities		(433,830,002)		(233,813,103)		(325,893,008)
Effect of exchange rate changes on cash						
and cash equivalents		1,124,602		(1,092,260)		(101,163)
Net (decrease) increase in cash and cash						
equivalents		(696,879,902)		(42,578,711)		505,030,744
Cash and cash equivalents						
Beginning of year		1,962,994,241		2,005,572,952		1,500,542,208
End of year	\$	1,266,114,339	\$		\$	2,005,572,952
Life of year	Ψ	1,200,114,339	Ψ	1,302,334,241	Ψ	2,000,072,902
Supplemental disclosures of cash flow information						
Cash paid during the year for:						
Income taxes	\$	276,929,750	\$	290,608,812	\$	360,457,488
Interest	Ψ	125,184,639	Ψ	107,627,016	Ψ	93,864,210
Supplemental disclosure of noncash transactions						
financing and investing activities						
Change in unpaid acquisitions of property and						
equipment	\$	59,503,447	\$	49,086,852	\$	29,725,709
Change in unpaid hedge premiums	_			1,485,360	Ť	
Dividends declared and not paid		9,487,509		119,744		120,586
paid		5, 101,000		110,117		.20,000

The accompanying notes are an integral part of these consolidated financial statements.

#### 1. Summary of Significant Accounting Policies

#### **Nature of Business**

Chick-fil-A, Inc. and subsidiaries (collectively referred to as "the Company", "we", and "our") provides consulting services and leases property, equipment, and leasehold improvements to franchisees of Chick-fil-A restaurants. The Company is primarily a franchisor, however during periods where a restaurant is without a franchisee, the Company operates the restaurant on a temporary basis as a company-operated location. Our franchised and company-operated restaurants are located in 48 states throughout the United States and District of Columbia.

As of December 31, 2023, the Company operates franchised locations outside of the United States, currently in Canada and Puerto Rico. The Company is actively exploring opportunities to continue franchised restaurant growth in Canada and Puerto Rico as well as opportunities to continue expansion into other international locations in the future.

At December 31, 2023, 2022, and 2021, there were 2,576, 2,429, and 2,325 franchised and company-operated Chick-fil-A restaurants, respectively. Total system-wide sales generated from these restaurants during the years ended 2023, 2022, and 2021 approximated \$21,585,752,000, \$18,814,024,000, and \$16,673,679,000, respectively.

The Company also licenses our brand through strategic partnerships with contract food service management companies. There were 414, 395, and 392 outlets operating as of December 31, 2023, 2022, and 2021, respectively, the majority of which are located in airports and on college campuses. The Company's licensed operating outlets are located throughout the United States and District of Columbia.

Additionally, the Company operates distribution centers to provide restaurants with ingredients, packaging, and other supplies. The Company currently operates distribution centers throughout the United States and plans to continue expanding our distribution capabilities by opening additional distribution centers in the future.

The Company operates a production facility in Valencia, California to produce and package freshly squeezed and pasteurized lemon juice for sale and distribution to our restaurants. The production facility currently supplies lemon juice for Chick-fil-A restaurants chainwide.

#### **Principles of Consolidation**

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. ("U.S. GAAP"). The accompanying consolidated financial statements include the accounts of Chick-fil-A, Inc. and our wholly owned subsidiaries, and those subsidiaries in which we have a controlling financial interest. Investments in other entities where we do not have a controlling financial interest, but where we exert significant influence are accounted for in our consolidated financial statements using the equity method of accounting. See Note 11 for additional information regarding the Company's equity method investments. All intercompany balances and transactions have been eliminated in consolidation.

#### **Basis of Presentation**

The Company has adopted the practice of presenting an unclassified balance sheet which, in the opinion of management, more appropriately reflects the nature of the Company's operations.

#### **Use of Estimates**

The preparation of the financial statements in conformity with U.S. GAAP requires management of the Company to make a number of estimates and assumptions relating to the reporting of assets and liabilities and income and expenses and the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

#### **Risks and Uncertainties**

The Company's results of operations are impacted by certain risks and uncertainties, including general economic conditions which may either positively or negatively impact sales at our franchised and company-operated restaurant locations.

#### **Recently Issued Accounting Guidance**

Recently Adopted Accounting Pronouncements

#### Reference Rate Reform

In March 2020, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting.* ASU 2020-04, combined with all subsequent amendments (collectively, ASC 848) provides optional expedients and exceptions to simplify the accounting for contracts, hedging relationships, and other transactions affected by reference rate reform that meet certain criteria. ASC 848 applies to contracts entered into prior to or existing on December 31, 2024 and allows for elections to be made at different points in time. The Company elected to adopt certain expedients made available by this ASU for both our amended Credit Facilities as well as our interest rate swap arrangements. Refer to Note 5 for additional details.

#### Pension Benefit Arrangements

The Company adopted ASU 2018-14, *Compensation-Retirement Benefits-Defined Benefit Plans-General (Subtopic 715-20): Disclosure Framework-Changes to the Disclosure Requirements for Defined Benefit Plans* on January 1, 2022. ASU 2018-14 adds, removes and clarifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. Adoption of this ASU did not have a significant impact on the Company's disclosures.

#### Current Expected Credit Losses

The Company adopted ASU No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurements of Credit Losses on Financial Instruments* and related clarifications and improvements (collectively, ASC 326) on January 1, 2023 using a modified retrospective approach. ASC 326 replaces the incurred loss impairment methodology in prior U.S. GAAP with a methodology that instead reflects a current estimate of all expected credit losses on financial assets, including receivables. ASC 326 requires that the Company measure and recognize expected credit losses at the time the asset is recorded, while considering a broader range of information to estimate credit losses including country specific macroeconomic conditions that correlate with historical loss experience, delinquency trends and aging behavior of receivables, among others. Upon adoption of ASC 326 the Company recorded an increase to our allowance for credit losses of approximately \$1,217,000 with a corresponding adjustment to retained earnings, which is recorded net of an approximately \$296,000 deferred income tax impact. The cumulative-effect adjustment to retained earnings is reflected in the accompanying consolidated statement of stockholders' equity for the year ended December 31, 2023.

Recently Accounting Pronouncements Not Yet Adopted

#### Income Taxes

In December 2023, the FASB issued ASU No. 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*, which requires that an entity, on an annual basis, disclose additional income tax information, primarily related to the rate reconciliation and income taxes paid disclosures. The amendment in the ASU is intended to enhance the transparency and decision usefulness of income tax disclosures. The amendments in this Update are effective for annual periods beginning after December 15, 2025. The Company is currently evaluating the impact of the new standard on our consolidated financial statements.

#### Recognition of Revenue and Income

Revenue and income are presented in the following categories: (1) Revenue and income from restaurants, (2) Product sales, and (3) Other income.

Recognition of Revenue and Income from Restaurants

Revenue and income from restaurants on the accompanying statements of comprehensive earnings consist of (1) fees earned from restaurant franchisees, less franchisee incentives and reimbursements, (2) rental income earned under leases of real estate and equipment to the Company's franchisees, (3) sales from company-operated restaurants and (4) fees earned from our licensee partner arrangements.

The Company's franchise agreement requires franchisees to pay an initial upfront fee as well as continuing rent and royalty payments. The Company's continuing royalties from franchisees are comprised of a base operating service fee and an additional operating service fee, collectively referred to as the "franchise fees". Domestically, the base operating service fee is calculated as 15% of franchised restaurant sales, less amounts charged to franchisees for equipment rentals and business services fees. For the years ending December 31, 2023, 2022, and 2021, the Company recorded total consolidated base operating service fees of approximately \$3,047,244,000, \$2,636,463,000, and \$2,342,515,000, respectively. The additional operating service fee is calculated as 50% of the net profit of franchised restaurants, as defined by the franchise agreement. For the years ending December 31, 2023, 2022, and 2021, the Company recorded total consolidated additional operating service fees of approximately \$1,179,506,000, \$935,145,000, and \$1,173,441,000, respectively. The franchise fees are charged to franchisees monthly and the Company recognizes revenue over time as underlying restaurant sales occur.

The Company offers various incentive programs to franchisees. The Company records the costs of certain franchisee incentives as reductions of franchise fee revenue in the period the incentives are earned. For the years ended December 31, 2023, 2022, and 2021, the Company recorded total franchisee incentives of \$61,824,000, \$35,968,000, and \$94,377,000, respectively. For the year ended December 31, 2021, franchisee incentives included amounts awarded to certain qualifying franchisees through varying relief programs established in response to the negative impacts of COVID-19 on restaurant operations.

The Company either purchases and develops our free-standing restaurants or leases the real estate and/or retail space from third-party developers under long-term lease agreements. Domestically, the Company leases or subleases these properties to franchisees under month-to-month lease arrangements and payments due from franchisees are subject to a cap equal to 6% of restaurant sales. The Company additionally purchases or leases equipment and leases or

subleases to franchisees on a month-to-month basis. Both real estate and equipment rental payments are charged to franchisees monthly. Income earned under the Company's franchisee lease arrangements is recorded within Rental income on the accompanying consolidated statements of comprehensive earnings and is recognized in accordance with ASC 842, *Leases*. See Note 10 for additional information.

Additionally, the Company incurs property tax charges associated with our restaurant real estate and equipment and passes such charges to franchisees for reimbursement. The Company presents property tax expenses and the associated franchisee reimbursements gross on the accompanying consolidated statements of comprehensive earnings. For the years ended December 31, 2023, 2022, and 2021, the Company recognized property tax income of approximately \$95,000,000, \$85,402,000, and \$77,507,000, respectively, within Rental income on the consolidated statements of comprehensive earnings.

All restaurants temporarily without a franchisee are considered company-operated restaurants. Sales and expenses relating to company-operated restaurants are reflected in the accompanying consolidated statements of comprehensive earnings for the period operated. Revenue is recognized at the point-of-sale net of sales-related taxes.

Royalties earned from the Company's brand license arrangements are calculated based on a percentage of licensed restaurant sales and the Company recognizes revenue over time as the underlying sales occur.

#### Recognition of Product Sales

Product sales on the accompanying consolidated statements of comprehensive earnings consist of sales of the Company's proprietary products and sales earned through the Company's distribution and lemon juice production operations.

The Company earns revenue from the sale of certain proprietary products to our distribution partners under third-party supply arrangements. The Company recognizes revenue from the sales of our proprietary products at the point in time our customers control the products pursuant to the terms of the respective contractual agreement.

For our proprietary product arrangements, the Company follows the principal-agent model under ASC 606, which provides a control-based model for determining whether an entity acts as a principal or an agent to a transaction. An entity is deemed the principal in a transaction if it obtains control of the specified goods or services before they are transferred to the customer. An entity is deemed an agent if it does not control the specified goods or services before they are transferred to the customer. The Company records income and associated costs gross on the consolidated statements of comprehensive earnings in arrangements where we were deemed to be the principal. If deemed agent to the transaction, the Company records income net of the associated costs on the consolidated statements of comprehensive earnings.

Additionally, the Company generates revenue from our distribution and lemon juice production operations. For our distribution operations, the Company generates revenue through the sale of goods to our restaurant franchisees and licensees, and revenue is recognized at the point in time that control of the underlying goods transfers pursuant to our respective supply agreements. As of December 31, 2023, 2022 and 2021, our distributions centers provided services to 556, 410, and 230 restaurant locations, respectively. Our lemon juice operations generate revenue primarily through the sale of lemon juice for distribution to our restaurant franchisees and licensees.

Revenue is recognized at the point in time when control of the purchased goods transfers to the customer pursuant to the terms of the respective agreements. For the years ended December 31, 2023, 2022 and 2021 the Company recognized revenues related to our distribution and lemon juice production operations of approximately \$1,239,917,000, \$768,969,000, and \$491,863,000, respectively.

#### Recognition of Other Income

Other income on the accompanying consolidated statements of comprehensive earnings is primarily comprised of (1) gift card program revenues, (2) advertising revenues and (3) investment and interest income.

The Company sells gift cards domestically through our franchisees, certain select retailers, and our website. Gift cards are redeemable in our franchised and company-operated restaurant locations. The Company manages the gift card program and collects all funds from the activation of gift cards and reimburses franchisees for the fulfillment of gift cards redeemed in their restaurants. The Company acts as an agent in this relationship and records proceeds from gift card sales net of the associated reimbursements to franchisees following gift card redemption. A contract liability for unredeemed gift cards is included in Trade payables and other in the accompanying consolidated balance sheets for all periods presented. There are no expiration dates on the outstanding, unredeemed gift card balances. While outstanding gift card balances do not expire, the likelihood of redemption may be determined to be remote for certain cards due to long periods of inactivity. The Company recognizes gift card breakage revenue over time in proportion to the pattern of gift card redemptions exercised by our customers.

Refer to the table below for a rollforward of the Company's contract liability balance associated with unredeemed gift cards for the years ended December 31, 2023 and 2022.

	Contract Liabilit		
Balance at December 31, 2021	\$	216,897,012	
Gift card activation proceeds, net of redemptions		44,820,238	
Less: Breakage revenue recognized		(14,887,738)	
Balance at December 31, 2022	'	246,829,512	
Gift card activation proceeds, net of redemptions		45,541,219	
Less: Breakage revenue recognized		(16,111,459)	
Balance at December 31, 2023	\$	276,259,272	

The Company provides franchisees national advertising services through our third-party advertising agency arrangements. These advertising activities primarily include national television, digital, radio and campaign social media advertisements. In certain cases, franchisees may elect to contribute to a fund to participate in certain additional national media activities to be fulfilled by the Company. Proceeds from franchisee contributions are retained by the Company to fund such national advertising costs as they become due and payable. The Company recognizes advertising expenses and the related franchisee contributions for certain national advertising services gross on our consolidated statements of comprehensive earnings. Advertising revenues are recognized over time as the advertising services are delivered to franchisees. For the years ended December 31, 2023, 2022 and 2021, the Company recorded advertising revenues of approximately \$41,804,000, \$39,382,000, and \$33,387,000, respectively, within Other income on the accompanying consolidated statements of comprehensive earnings. The contract liability related to the Company's franchisee advertising services is reflected in Restaurant activity liability on the

accompanying consolidated balance sheets and was approximately \$15,859,000 and \$16,159,000 as of December 31, 2023 and 2022, respectively.

Additionally, Other income on the accompanying consolidated statements of comprehensive earnings includes gains and/or losses earned on certain investments administered through a Rabbi Trust, interest income on the Company's short-term investments, and other miscellaneous income/loss not subject to ASC 606. For the years ended December 31, 2023, 2022 and 2021, the Company recorded net income/(losses) of approximately \$111,101,000, (\$18,788,000), and \$50,060,000, respectively, within Other income on the accompanying consolidated statements of comprehensive earnings, which represents amounts that are not subject to the scope of ASC 606.

#### Pension, Postretirement, and Postemployment Benefits Plans

The Company accounts for pension, postretirement and postemployment benefit plans in accordance with the provisions of ASC 715, *Compensation-Retirement Benefits*. The standard requires, among other things, the recognition of the funded status of each defined benefit pension plan, retiree health care and other postretirement benefit plans and postemployment benefit plans on the balance sheet. Each overfunded plan is recognized as an asset and each underfunded plan is recognized as a liability. The initial impact of the standard due to unrecognized prior service costs or credits and net actuarial gains or losses as well as subsequent changes in the funded status is recognized as a component of Accumulated other comprehensive loss in stockholders' equity. See Note 6 for additional information.

#### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and all liquid investments purchased with a remaining maturity of 90 days or less at the date of acquisition. Investments with maturities greater than 90 days following date of acquisition are recorded within Investments on the accompanying balance sheets. Cash equivalents as of December 31, 2023 and 2022 consist of cash deposits, money market funds, and US Treasury bills. The cost of these investments approximates their fair value. The Company's cash balance is held with several different financial institutions, for which the related cash balances may exceed amounts federally insured during the year. The Company has not experienced any losses in such accounts, and management believes that the Company mitigates its risk by utilizing major financial institutions.

The Company has reclassified checks issued but not yet presented for payment as Trade payable and other in the accompanying consolidated balance sheets. Outstanding checks totaled approximately \$63,939,000 and \$80,479,000 at December 31, 2023 and 2022, respectively.

#### **Inventories**

Inventories are stated at the lower of cost and net realizable value. Cost is determined on either a weighted-average cost or standard cost basis. Our inventories consist primarily of ingredients, packaging, and other supplies for sale to our restaurant franchisees. For our lemon juice production operations, the Company's inventory consists of both raw materials, which includes primarily lemons, and finished goods, which includes lemon juice and other lemon byproducts.

#### **Property and Equipment**

Property and equipment are stated at cost. Cost includes all direct costs necessary to acquire and prepare assets for use, including internal labor. Expenditures for significant improvements are capitalized while expenditures for minor replacements, maintenance and repairs are expensed as incurred. Interest is capitalized on borrowings during the active construction period of qualifying capital assets. Capitalized interest is added to the cost of the asset and depreciated over the estimated useful lives of the assets. Depreciation expense of property and equipment is calculated

by using the straight-line method over the estimated useful lives of the assets. Leasehold improvement assets are amortized over the shorter of the related lease life or their estimated useful lives.

Estimated useful lives of property and equipment are as follows:

	Estimated Useful Lives
Corporate property and equipment:	
Buildings and leasehold improvements	10-40 years
Furniture, fixtures, and equipment	3-20 years
Transportation	4-10 years
Computer hardware and software	3 or 5 years
Restaurant property and equipment:	
Buildings and leasehold improvements	10-20 years
Furniture, fixtures, and equipment	3-10 years

The Company records right-of-use assets associated with our commenced lease agreements within Property and equipment on the accompanying consolidated balances sheet. Refer to the "Leases" discussion below for the Company's policy related to the accounting for our right-of-use lease assets.

#### Leases

The Company is engaged in a significant amount of leasing activity, both as a lessee and as a lessor. A detailed description of the nature of the Company's leasing arrangements is included in Note 10.

#### Lessee Accounting

We classify leases as either operating or finance leases at the lease commencement date, which is the date we take control of the underlying leased asset. The Company's real estate lease agreements often contain tenant improvement allowances, rent holidays, rent escalation clauses and/or contingent rent provisions. We have lease agreements with lease and non-lease components, which are accounted for together as a single lease component for all underlying classes of assets with the exception of restaurant IT equipment and the Company's restaurant real estate leases where we are also a lessor.

The Company records a right-of-use asset and lease liability for each operating and finance lease with a contractual term greater than 12 months at the time of lease commencement. We do not record leases with an initial term of 12 months or less on our consolidated balance sheets but continue to record lease expense on a straight-line basis over the lease term. Many of the Company's leases include options to renew at our sole discretion. Such renewal options are included in the concluded lease term when they are determined to be reasonably certain of exercise.

The Company's operating and finance lease liabilities represent the present value of future lease payments over the concluded lease term. We cannot determine the interest rate implicit in each of our leases. Therefore, the Company uses an incremental borrowing rate to calculate the lease liability that reflects the rate of interest we expect to pay on a collateralized basis to borrow an amount equal to the lease payments under similar terms. We consider a combination of factors, including our credit-adjusted interest rate, the lease term, and the effect of adjusting the rate to reflect consideration of collateral. Our credit adjusted borrowing rate takes into consideration interest rates we pay on our unsecured long-term notes as well as other relevant market factors.

The right-of-use asset balance is measured at the initial amount of the lease liability adjusted for lease payments made at or before lease commencement, initial direct costs and any tenant improvement allowances received. For operating leases, we recognize expense on a straight-line basis over the lease term within Selling, general and administrative expenses on the consolidated statements of comprehensive earnings. The recorded right-of-use asset is reduced over the lease term by the recognized straight-line lease expense less the amount of accretion of the lease liability determined using the effective interest method. For finance leases, right-of-use assets are amortized on a straight-line basis over the shorter of the useful life of the leased asset or the lease term, with amortization expense recorded within Depreciation and amortization on the consolidated statements of comprehensive earnings. Interest expense on each finance lease liability is recognized utilizing the effective interest method and is recorded within Interest on the accompanying consolidated statements of comprehensive earnings.

For several of our real estate leases, the Company is involved in the development and construction of our leased assets. For such leases, we do not control the construction period asset in accordance with ASC 842 and are therefore required to determine whether our construction period costs represent costs to use the lessor's asset or represent costs related to the Company's own assets. Construction costs associated with the right to use the lessor's asset are recorded initially to prepaid rent during the construction period and are subsequently measured as part of the right-of-use lease asset upon lease commencement. Construction costs associated with the Company's own assets are recorded initially as construction in progress and are subsequently recorded as leasehold improvements upon lease commencement.

#### Lessor Accounting

As described in the Revenue and Income section above, the Company serves as a lessor/sublessor primarily to our restaurant franchisees for the lease of restaurant real estate and restaurant equipment. Our franchisee lease agreements are month-to-month and are therefore treated as a short-term lease under ASC 842 and no asset or liability is recognized on the accompanying statements of financial position. Rental and subrental income are recorded within Rental income in our consolidated statements of comprehensive earnings and are recognized as amounts are earned and charged to franchisees each month.

#### **Employee Incentive Compensation and Accrued Compensated Absences**

The Company maintains an employee incentive compensation plan for all full-time employees. Incentive compensation for participating employees is calculated based on a portion of the revenue received from restaurants.

The Company also has in place an accrued compensated absence policy under which employees accrue compensated absence time as services are rendered throughout the year. Under this policy, employees are permitted to carry a certain number of accrued and unused hours into the subsequent year. The Company records a liability for accrued but unused compensated absence time based on individual compensation rates in effect during the year, inclusive of incentive compensation if applicable and estimable. The liability for accrued compensated absences was approximately \$83,379,000 and \$68,461,000 as of December 31, 2023 and 2022, respectively, and is recorded within Accrued expenses and obligations on the accompanying consolidated balance sheets.

#### Impairment or Disposal of Long-Lived Assets

In accordance with ASC 360 *Property, Plant, and Equipment*, long-lived assets held and used in operations are required to be assessed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be

recoverable. Recoverability of assets held and used in operations is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated over the remaining life of the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds its fair value. Impairment charges recorded for assets held and used in operations were immaterial for all periods presented in these consolidated financial statements.

Long-lived assets meeting the criteria to be reported as held for sale in accordance with ASC 360 are reported at the lower of their carrying amount or fair value less costs to sell and are no longer depreciated. As of December 31, 2023 and 2022, assets classified as held-for-sale are not material to the consolidated financial statements.

#### Advertising

The Company expenses advertising costs as incurred. Total advertising expenses were approximately \$209,792,000, \$180,807,000, and \$155,967,000 for the years ended December 31, 2023, 2022, and 2021 respectively, and is recorded within Selling, general and administrative expenses on the accompanying consolidated statements of comprehensive earnings. For the years ended December 31, 2023, 2022, and 2021, total reported advertising expense includes approximately \$41,804,000, \$39,382,000, and \$33,387,000 in certain franchisee reimbursed national advertising costs. Refer to the Recognition of Revenue and Income section above for additional details.

The Company receives vendor rebates that we either pass along to our restaurant franchisees or utilize to fund certain, specified advertising expenses. The Company reflects such rebates on a net basis in the accompanying consolidated statements of comprehensive earnings for all periods presented.

#### **Income Taxes**

The Company files a consolidated federal income tax return.

The Company accounts for income taxes in accordance with the provisions of ASC 740, *Income Taxes*, which clarifies the accounting for uncertainty in income taxes. The standard prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation requires that the Company recognize in its financial statements the impact of a tax position if that position is more likely than not of being sustained on audit, based on the technical merits of the position.

The Company accounts for income taxes using an asset and liability approach. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Changes in tax rates and tax laws are accounted for in the period of enactment. The Company has elected to reclassify any tax effects stranded in accumulated other comprehensive income as a result of a change in income tax rates to retained earnings.

#### **Treasury Stock**

The Company accounts for share repurchases using the par value method under which the repurchase price is charged to additional paid-in capital up to the amount of the original issue proceeds of the repurchased shares. When the repurchase price is greater than the original issue proceeds, the excess is charged to retained earnings. Repurchased shares that are not subsequently retired are recorded on the accompanying consolidated balance sheets as Treasury stock at their par value. As of December 31, 2023 and 2022, the Company held 14,382,928 non-voting common shares as treasury stock.

#### **Preferred Stock**

During 2023, the Company issued 2,733,225 shares of \$0.01 par value, Series A preferred stock in a one-for-one exchange for the Company's \$0.01 par value non-voting common stock. Immediately following the exchange transaction, the Company retired the redeemed non-voting common shares. The Series A preferred stock is non-voting, non-convertible and non-redeemable by the holder and has a stated liquidation preference of \$196 per share. The Company recorded the preferred stock at fair value on the issuance date with the difference between the fair value and par value reflected in Additional paid-in capital on the accompanying consolidated balance sheets. Each share of Series A preferred stock entitles the holder to a 7.0% annual cumulative dividend, payable quarterly on the preferred stock's stated liquidation preference. As of December 31, 2023, the Company had declared but unpaid dividends on our outstanding Series A preferred stock of approximately \$9,375,000, which is recorded within Dividends payable on the accompanying consolidated balance sheets.

#### **Company-Owned Life Insurance**

Company-owned life insurance represents insurance on the lives of certain individuals who have provided positive consent allowing the Company to be the beneficiary of such policies. The Company is the primary beneficiary of the insurance policies and incurs recurring premium payments to keep the policies active. Increases in the cash surrender value of the policies are recorded as reductions of the related cost of the insurance policies, and such costs are recorded within Selling, general and administrative expenses on the accompanying consolidated statements of comprehensive earnings. Company-owned life insurance is recorded on the consolidated balance sheets at the cash surrender value of the policies which materially approximates fair value.

#### **Self-Insurance**

Beginning in 2023, the Company is primarily self-insured for certain employee-related welfare benefits. Self-insurance accruals are primarily based on the actuarially estimated cost of claims, which includes historical claims experience, demographic factors, severity factors and other relevant information. Costs are recognized in the period the claim is incurred, and the financial statement accruals include an estimate of claims incurred but not yet reported. The Company has stop-loss coverage to limit our exposure to any significant exposure on a per claim basis. The Company presents the accruals related to our self-insurance net of expected stop-loss recoveries when conditions for offsetting pursuant to ASC 210, *Balance Sheet* are met. Where the conditions for offsetting under ASC 210 are not met, the Company presents the self-insurance accruals separate from the related stop-loss receivables.

#### **Derivatives and Financial Instruments**

The carrying amount of the Company's financial instruments approximates their fair value. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties. U.S. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. The hierarchy gives the highest priority to

unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). These tiers include:

- Level 1, defined as observable inputs such as quoted prices for identical instruments in active markets:
- Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable such as quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in markets that are not active; and
- Level 3, defined as unobservable inputs in which little or no market data exists, therefore
  requiring an entity to develop its own assumptions, such as valuations derived from
  valuation techniques in which one or more significant inputs or significant value drivers
  are unobservable.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

For all periods presented, the recorded carrying amounts of cash and cash equivalents, receivables, accounts payable and accrued expenses and obligations approximate fair value due to the short-term nature of these instruments.

Investments are recorded at fair value in accordance with the fair value hierarchy above. The Company determines the classification within the hierarchy based on the lowest level input that is significant to the fair value measurement.

A significant portion of the Company's pension and postretirement benefit plan assets have been measured at fair value using net asset value ("NAV") as a practical expedient, as permitted under ASC 820, *Fair Value Measurements*. Refer to Note 6 for additional details.

The Company records derivative financial instruments on the balance sheet at their respective fair values. The Company accounts for derivative financial instruments in accordance with ASC 815, Derivatives and Hedging, which allows all changes in fair value of highly effective cash flow hedges to be recorded in other comprehensive earnings (loss). Additionally, ASC 815 allows for ongoing qualitative considerations of hedge effectiveness, provided certain conditions are met.

During 2023, the Company unwound our LIBOR benchmarked interest rate swap contracts that were previously designated as cash flow hedges under ASC 815. Prior to unwinding, these hedges were deemed to be highly effective in offsetting changes in our future expected cash flows under our floating interest rate, LIBOR benchmarked debt. Changes to the fair value were recorded through accumulated other comprehensive income and reclassified into interest expense in the same period in which the hedged transaction is recognized in earnings. Refer to Note 5 for additional detail on the unwind of the Company's interest rate swap contracts.

The Company also enters into other derivative arrangements, primarily options and swap contracts, as a way to hedge our exposure to fluctuations in certain commodity prices. The Company elects to treat these derivative instruments as economic hedges and does not apply the hedge accounting provisions of ASC 815. As a result, the Company records each derivative instrument on the balance sheet at its fair value with the entire change in fair value reported in earnings each reporting period. For certain commodity derivatives, we incur premiums to our counterparties upon execution of the derivative contract. Such premiums are recorded on the balance sheet and are subsequently measured at fair value with subsequent changes in fair value reflected in earnings. As of December 2023 and 2022, the Company recorded a derivative (liability)/asset of approximately (\$2,882,000) and \$17,933,000, respectively, within Prepaid expenses and other

assets on the accompanying consolidated balances sheets. Total (losses)/income recorded on our commodity derivative instruments was approximately (\$10,825,000), \$13,903,000, and \$642,000 for the years ended December 31, 2023, 2022, and 2021, respectively, and is recorded within Other income on the accompanying consolidated statements of comprehensive earnings.

#### 2. Due to Restaurant Franchisees

The balance due to restaurant franchisees reflects the net result primarily of the following activities: cash deposits and credit card settlements made into the Company's bank account; disbursements made by franchisees that have been presented for payment; other unpaid obligations of the restaurants, the largest of which is franchisee profits from restaurant operations; and expenses paid by the Company on behalf of the franchisees.

#### 3. Restaurant Activity Liability

Restaurant activity liability is comprised of amounts payable to third parties (not franchisees) that originated in the restaurants. Amounts due to restaurant vendors and tax authorities are included here, along with accruals funded by restaurant markets for market or chain-wide purchases of products and services at the discretion of franchisee representatives.

#### 4. Accrued Expenses and Obligations

Accrued expenses and obligations as of December 31, 2023 and 2022 consisted of the following:

	 As of December 31,				
	2023		2022		
Salaries, incentives and deferred compensation	\$ 570,327,732	\$	489,631,200		
Pension and post-retirement benefit obligations	401,739,594		382,950,476		
Other	 127,512,245		112,900,362		
Total	\$ 1,099,579,571	\$	985,482,038		

#### 5. Notes Payable and Interest Rate Swaps

#### Credit Facilities

On September 24, 2021, the Company refinanced and replaced our existing credit facilities ("2018 Credit Facilities") and entered into a new credit agreement ("2021 Credit Facilities") with a syndicate of lenders, with Wells Fargo Bank N.A. serving as administrative agent, swingline lender and issuing lender. The 2021 Credit Facilities provide for a \$200,000,000 term loan ("Term Loan") and a revolving credit facility ("Revolving Facility") with a maximum commitment of \$800,000,000. Upon closing of the 2021 Credit Facilities, the Company drew \$100,000,000 on our available Revolving Facility. The proceeds from the 2021 Credit Facilities were used, in part, to pay off the outstanding principal balance of \$187,500,000 and accrued interest under the 2018 Credit Facilities and to pay related financing fees and expenses in connection with the 2021 Credit Facilities. The refinance and replacement of our 2018 Credit Facilities qualified as a debt modification pursuant to ASC 470 and as such, no gain or loss has been recognized on the transaction.

In October 2020, the Company amended and restated our 2018 Credit Facilities to add fallback language specifying how a replacement interest rate will be determined following the phase out of LIBOR as a result of reference rate reform. The Company adopted the expedients available in ASC 848 to account for the modification of our 2018 Credit Facilities.

In May 2023, the Company amended our 2021 Credit Facilities to replace 1-month LIBOR as the referenced benchmark interest rate with the Secured Overnight Financing Rate CME Term Option 1 Month ("1-month Term SOFR"). All other terms and conditions under our 2021 Credit Facilities, including applicable credit margins, loan maturity dates, and restrictive covenants were not revised as a result of this amendment. The Company again elected to apply the available expedients under ASC 848 to account for the Credit Facilities amendment as a modification. The Company did not recognize gain or loss in connection with the amendment. Lender and third-party fees incurred as result of the amendment were not material.

The Term Loan matures on September 24, 2026. Principal payments on the Term Loan commenced September 30, 2023 and are payable quarterly thereafter at scheduled amounts, with the remaining unpaid balance due at maturity. Following the 2021 Credit Facilities amendment in May 2023, the Term Loan bears interest at the floating 1-month Term SOFR plus a margin ranging between 0.800% and 1.000%. Interest payments on the Term Loan are due and payable at the end of each calendar month.

The Revolving Facility matures on September 24, 2026 and provides for borrowings up to a maximum commitment of \$800,000,000. Following the 2021 Credit Facilities amendment in May 2023, the Revolving Facility bears interest at floating 1-month SOFR plus a margin between 0.875% and 1.125%. Interest payments on the Revolving Facility are due and payable at the end of each calendar month. During 2022, the Company repaid the outstanding \$100,000,000 balance under the Revolving Facility, which is reflected within the accompanying statements of cash flows for the year ended December 31, 2022. The Company did not draw on our available Revolving Facility during 2023.

The 2021 Credit Facilities contain certain restrictive covenants relating to, among other things, limitations on indebtedness, transactions with affiliates, sales of assets and certain investments. In addition, the 2021 Credit Facilities include a financial covenant relating to the Company's consolidated leverage ratio. As of December 31, 2023, the Company was in compliance with all restrictive covenants.

#### Related Party Note

In November 2018, the Company repurchased shares of our non-voting common stock from a related party through the issuance of a note payable ("Related Party Note" or "Note") and initial payment of approximately \$35,238,000. The Related Party Note has a face amount of approximately \$750,070,000, bears interest at a fixed annual rate of 4.75% and has a term of 25 years, maturing on November 30, 2043. The Related Party Note requires the Company to pledge the repurchased non-voting common shares to the related party as collateral for the Note. The Company is required to hold the repurchased shares as treasury stock until the Note is fully repaid. The Related Party Note requires compliance with certain nonfinancial covenants and as of December 31, 2023, the Company is in compliance with all such covenants.

#### Senior Notes

In October 2020, the Company entered into a Note Purchase Agreement and sold to certain purchasers \$1,700,000,000 in aggregate principal amount of senior notes (collectively "Senior Notes"), the proceeds of which were used to finance the repurchase of certain of the Company's outstanding, non-voting common shares. The Senior Notes mature in tranches with maturity dates ranging from October 2023 to October 2030. The Senior Notes bear interest at fixed interest rates ranging between 1.48% and 2.09%, with interest payments due semiannually in April and October each year. The Senior Notes may be prepaid at any time subject to a make-whole premium, as defined in the Note Purchase Agreement. The Note Purchase Agreement contains certain

restrictive covenants relating to, among other things, limitations on indebtedness, transactions with affiliates, sales of assets and certain investments. In addition, the Note Purchase Agreement includes a financial covenant relating to the Company's consolidated leverage ratio. As of December 31, 2023, the Company was in compliance with all debt covenants.

#### Interest Rate Swaps

In June 2018, the Company entered into two, \$50,000,000 notional amount interest rate swap contracts: one 7-year interest rate swap with a June 2025 termination date and one 10-year interest rate swap with a June 2028 termination date. The interest rate swaps were used to effectively fix the interest rate on a portion of our floating-rate Credit Facilities, including forecasted future issuances. Under the two swap contracts, the Company paid interest at a weighted average annual rate of 2.92% and received interest at the prevailing 1-month LIBOR rate. The Company designated the swaps as cash flow hedges, and both were deemed to be highly effective in offsetting changes in our future expected cash flows due to the fluctuation in the 1-month LIBOR rate through termination.

For the years ended December 31, 2022, and 2021, the Company reported income/(loss) in Other comprehensive earnings (loss) of approximately \$12,044,000, and 6,322,000, respectively, as a result of recording the swaps at their determined fair values. As of December 31, 2022, the Company reported a hedge asset related to our interest rate swaps of approximately 3,576,000.

In May 2023, in connection with the amendment to our 2021 Credit Facilities to transition from LIBOR to 1-month Term SOFR, the Company elected to unwind our two interest rate swap contracts in exchange for the receipt of a \$3,500,000 swap unwind fee. In accordance with ASC 815, the Company derecognized the related hedge assets as of the unwind date and reclassified all amounts previously recorded in accumulated other comprehensive income to interest expense. Transaction fees incurred related to the unwind of our two interest rate swaps were not material.

The following tables reflect the Company's outstanding notes payable as of December 31, 2023 and 2022:

		As of December 31, 2023						
	Weighted		Unamortized					
	Average		Deferred					
	Interest Rate	Outs	standing	Issu	ance Costs	Carrying Amount		
Senior Notes	1.86%	\$ 1,5	00,000,000	\$	2,158,746	\$	1,497,841,254	
Related Party Note	4.75%	6	60,126,120		_		660,126,120	
Term Loan	6.01%	1	95,000,000		212,292		194,787,708	
Total		\$ 2,3	55,126,120	\$	2,371,038	\$	2,352,755,082	

		As of December 31, 2022						
	Weighted		Unamortized					
	Average		Deferred					
	Interest Rate	Out	Outstanding Issuance			Ca	arrying Amount	
Senior Notes	1.85%	\$ 1,7	700,000,000	\$	2,790,999	\$	1,697,209,001	
Related Party Note	4.75%	6	679,585,700		_		679,585,700	
Term Loan	2.58%	2	200,000,000		290,039		199,709,961	
Revolving Facility	2.19%		_		_		_	
Total		\$ 2,5	579,585,700	\$	3,081,038	\$	2,576,504,662	

The following table summarizes the principal amounts due under our outstanding notes payable as of December 31, 2023:

Year	Total
2024	\$ 30,401,705
2025	236,394,757
2026	392,433,426
2027	223,522,519
2028	224,661,894
Thereafter	1,247,711,819
Total notes payable outstanding	 2,355,126,120
Unamortized deferred issuance costs	2,371,038
Carrying amount of notes payable	\$ 2,352,755,082

#### 6. Employee Benefit Plans

The Company has a qualified contributory profit sharing plan covering substantially all employees. The Company matches dollar-for-dollar up to 5% of eligible compensation contributed by each employee. The Company recorded contribution expense of approximately \$37,637,000, \$28,377,000, and \$23,867,000 during the years ended December 31, 2023, 2022 and 2021, respectively, reflected within Selling, general and administrative expenses in the accompanying consolidated statements of comprehensive earnings.

The Company also has a qualified defined benefit pension plan covering certain eligible employees. The plan provides a defined benefit based on years of service and highest average compensation during a five-year period. The plan includes an early retirement provision which provides an unreduced benefit to participants retiring after reaching age 55 and 20 years of service. As of December 31, 2023 and 2022, the qualified defined benefit plan had an underfunded balance of approximately \$117,050,000 and \$119,389,000, respectively, reflected within Accrued expenses and obligations on the accompanying consolidated balance sheets. During 2023, 2022, and 2021 the Company made total funding payments of approximately \$31,360,000, \$43,097,000, and \$30,700,000 respectively.

The Company additionally provides an unfunded, nonqualified, deferred compensation plan ("EDC plan") for a select group of employees earning amounts in excess of that allowed for tax-deductible funding under existing Internal Revenue Service regulations. The EDC plan includes a supplemental benefit which is offered to supplement the qualified, defined benefit pension plan. Benefits under this nonqualified arrangement are consistent with those offered under the defined benefit pension plan. The Company recognized compensation expense in connection with the EDC plan of approximately \$6,519,000, \$8,676,000, and \$10,527,000 for the years ended December 31, 2023, 2022 and 2021, respectively, reflected within Selling, general and administrative expenses in the accompanying consolidated statements of comprehensive earnings. Amounts accrued under the EDC plan totaled approximately \$51,156,000 and \$76,899,000 at December 31, 2023 and 2022, respectively, reflected within Accrued expenses and obligations in the accompanying consolidated balance sheets.

The EDC plan also includes a defined contribution benefit that allows employees the option of making voluntary contributions of between 5% and 15% of their annual salary (in excess of IRS maximum compensation income limits) to the plan to which the Company matches the employees' contributions dollar-for-dollar up to 5%. Contributions made to the plan are invested and administered through a Rabbi Trust. The trust cannot be revoked by the Company; however, the assets are subject to claims of general creditors. Amounts accrued under this plan were approximately \$398,260,000 and \$334,570,000 as of December 31, 2023 and 2022, respectively, and are included in Accrued expenses and obligations in the accompanying consolidated balance sheets. Plan assets invested through the Rabbi Trust consist primarily of equity (mutual funds) and

fixed income securities, materially all of which qualify as Level 1 assets within the fair value hierarchy. All securities invested through the Rabbi Trust are classified as trading securities and have been reflected at their fair market value in Investments on the accompanying consolidated balance sheets as of December 31, 2023 and 2022. Income/(loss) recognized on investments held under the Rabbi Trust were approximately \$57,590,000, (\$59,660,000), and \$46,622,000 for the years ended December 31, 2023, 2022, and 2021, respectively, and are included within Other income on the accompanying consolidated statements of comprehensive earnings.

Certain members of senior management are participants in a supplemental executive retirement plan ("SERP") provided by the Company. Participants vest in the SERP upon remaining in the employ of the Company until the later of attaining age 55 or completion of 20 years of service. Retirement benefits are calculated based upon formulas in each SERP agreement and are in the form of a monthly payment upon retirement and a death benefit payable to a beneficiary designated by each participant. This plan is closed to new entrants. The Company recognized compensation expense of approximately \$954,000, \$1,157,000, and \$1,223,000 for the years ended December 31, 2023, 2022 and 2021, respectively, in connection with the SERP. Amounts accrued under the SERP totaled approximately \$20,010,000 and \$18,333,000 at December 31, 2023 and 2022, respectively, and are recorded as salaries, incentives, and deferred compensation within Accrued expenses and obligations in the accompanying consolidated balance sheets.

Additionally, the Company has a postretirement health care plan for eligible employees. Those employees who retire at age 55 and older with 20 years of continuous full-time service or those hired at Director level and above (Senior Director level and above if hired on or after January 1, 2023) who retire with 10 years of continuous full-time service may participate and may cover eligible dependents. There is no premium contributed by the participants. The Company recognized compensation expense in connection with the postretirement health care plan of approximately \$34,052,000, \$34,745,000, and \$26,362,000 for the years ended December 31, 2023, 2022, and 2021, respectively, reflected within Selling, general and administrative expenses in the accompanying consolidated statements of comprehensive earnings. Amounts accrued under the postretirement health care plan totaled approximately \$233,533,000 and \$186,662,000 at December 31, 2023 and 2022, respectively, and are included within Accrued expenses and obligations in the accompanying consolidated balance sheets.

In 2023, the Company offered a voluntary early retirement option to certain participants of the qualified defined benefit and EDC plans. Pursuant to ASC 715, settlement accounting was triggered for the EDC plan, which resulted in an interim remeasurement as of July 31, 2023. A subsequent remeasurement was performed as of December 31, 2023 for a lump sum payment received by one participant in December 2023. As a result of the settlements, the Company recognized a settlement loss of approximately \$1,470,000 in 2023 which is reflected as a component of total pension expense.

The early retirement option further provided all electing employees company-paid postretirement health benefits, including for those not otherwise eligible under the Plan's standard eligibility provisions. These additional benefits granted to employees not otherwise eligible are deemed special termination benefits under ASC 715, which requires the recognition of an expense in the period the employees irrevocably accept the offer and the benefit is reasonably estimable. The Company recognized one-time special termination benefit expenses related to the postretirement healthcare plans of approximately \$2,449,000 in 2023.

The following table sets forth the plan's funded status and amounts recognized in the Company's consolidated balance sheets at December 31, 2023 and 2022, respectively.

Chick-fil-A, Inc.
Notes to Consolidated Financial Statements
December 31, 2023, 2022, and 2021

	Pension Plans				Postretirement Medical Plan		
	 2023		2022		2023		2022
Change in benefit obligations							
Benefit obligation at end of prior year	\$ 566,888,274	\$	696,600,637	\$	186,662,090	\$	223,665,002
Service cost	55,110,445		66,571,843		20,712,628		25,825,348
Interest cost	28,673,068		22,412,336		10,197,056		7,063,298
Plan participants' contribution	_		_		94,400		107,217
Actuarial (gain)/loss (1)	(11,273,474)		(245,342,033)		16,458,374		(77,089,973)
Plan amendments / new entrants (2)	910,491		43,905,923		_		8,717,090
Settlement/curtailment	(16,823,602)		_		_		_
Benefits paid	(31,775,559)		(17,260,432)		(3,142,568)		(1,713,088)
Other adjustments	(10,286,433)				2,448,882		
Retiree drug subsidy received	_		_		101,925		87,196
Benefit obligation at December 31	\$ 581,423,210	\$	566,888,274	\$	233,532,787	\$	186,662,090
Change in plan assets							
Fair value of plan assets at end of prior year	\$ 352,266,639		478,792,554	\$	_	\$	_
Actual return on plan assets	38,427,269		(156,438,537)		_		
Employer contributions	51,111,506		47,173,054		2,946,243		1,518,675
Plan participants' contributions	_		_		94,400		107,217
Benefits paid	(48,599,161)		(17,260,432)		(3,142,568)		(1,713,088)
Retiree drug subsidy received					101,925		87,196
Fair value of plan assets at December 31	393,206,253	_	352,266,639	-	_		_
Funded status	\$ (188,216,957)	\$	(214,621,635)	\$	(233,532,787)	\$	(186,662,090)
Accumulated benefit obligation end of year	\$ 411,086,684	\$	408,741,446		N/A		N/A

<sup>(1)</sup> The actuarial gain for the year ended December 31, 2022 was primarily due to an increase in the discount rates for all plans from 2021 to 2022.

<sup>(2)</sup> Plan amendment/new entrants amounts for the year ended December 31, 2022 primarily relate to the plan amendment discussed in the section above.

	Pension Plans			Postretirement Medical Plan				
	2023	2022	2021	2023	2022	2021		
Amounts recognized in accumulated								
other comprehensive loss consists of								
Prior service (credit)/cost	\$ 30,331,405	\$ 41,529,646	\$ (1,343,261)	\$ 9,098,960	\$ 9,792,488	\$ 1,448,209		
Net actuarial loss/(gain)	188,196,369	223,577,473	293,981,972	5,033,026	(11,425,348)	67,139,680		
Total (before tax effect)	\$ 218,527,774	\$ 265,107,119	\$ 292,638,711	\$ 14,131,986	\$ (1,632,860)	\$ 68,587,889		
Components of net periodic benefit								
cost								
Service cost	\$ 55,110,445	\$ 66,571,843	\$ 57,418,428	\$ 20,712,628	\$ 25,825,348	\$ 19,594,801		
Interest cost	28,673,068	22,412,336	14,423,452	10,197,056	7,063,298	5,068,980		
Expected return on plan assets	(24,513,826)	(30,618,807)	(30,055,601)	_	_	_		
Amortization of prior service cost/(credit)	1,650,888	1,033,016	(133,409)	693,528	372,811	212,452		
Amortization of net actuarial loss	9,599,437	12,119,810	15,206,261		1,475,055	1,485,832		
Net periodic benefit cost	\$ 70,520,012	\$ 71,518,198	\$ 56,859,131	\$ 31,603,212	\$ 34,736,512	\$ 26,362,065		
Settlement loss/(gain)	1,470,392		_					
Other adjustments	(704,230)			2,448,882				
Total (income)/expense	\$ 71,286,174	\$ 71,518,198	\$ 56,859,131	\$ 34,052,094	\$ 34,736,512	\$ 26,362,065		

		Pension Plans		Postretirement Medical Plans				
	2023	2022	2021	2023	2022	2021		
Weighted average assumptions used to determine benefit obligations as of December 31								
Discount rate at end of year	5.06%	5.33%	2.84%	5.24%	5.32%	2.97%		
Rate of compensation increase	Varies	Varies	Varies	N/A	N/A	N/A		
Take of compensation increase	vanoc	Valled	vanos	6.50%/4.50% 9.00%/3.50%/	7.50%/4.50% 7.50%/7.50%/	6.15%/4.50%/ 7.00%/7.00%/		
Heath care cost trend initial rate <sup>(1)</sup>	N/A	N/A	N/A	3.00%	3.00%	3.00%		
Ultimate heath care cost trend rate	N/A	N/A	N/A	5.00%	5.00%	5.00%		
Year ultimate health care cost trend rate								
reached	N/A	N/A	N/A	2030	2030	2029		
Weighted average assumptions used to determine net periodic benefit cost for year ended December 31								
Discount rate at beginning of year (2)	5.33%	2.84%	2.41%	5.32%	2.97%	2.78%		
Expected return on plan assets	7.00%	7.00%	7.00%	N/A	N/A	N/A		
Rate of compensation increase	Varies	Varies	Varies	N/A	N/A	N/A		
				7.50%/4.50% 7.50%/7.50%/	6.15%/4.50%/ 7.00%/7.00%/	6.30%/4.50%/ 6.00%/6.00%/		
Initial health care cost trend rate	N/A	N/A	N/A	3.00%	3.00%	3.00%		
Ultimate health care cost trend rate	N/A	N/A	N/A	5.00%	5.00%	5.00%		
Year ultimate health care cost trend rate reached	N/A	N/A	N/A	2030	2029	2028		

<sup>(1)</sup> The multiple healthcare cost trend initial rates presented above represent the pre-65 medical, post-65 drug, post-65 drug, post-65 drug and dental/vision rates, respectively.

<sup>(2)</sup> The discount rate at beginning of year presented for 2022 was used to determine the net periodic benefit cost through the date of the mid-year plan remeasurement caused by the enhanced early retirement amendments adopted in 2022. The pension plans and postretirement medical plans were remeasured at July 31, 2022 and August 31, 2022, respectively. The discount rates used to determine the net periodic benefit cost for the remainder of 2022 were 4.41% and 4.67% for the pension plans and postretirement medical plans, respectively. The discount rate at beginning of year presented for 2023 for the pension plans was used to determine the net periodic benefit cost through the date of the mid-year plan remeasurement caused by the early retirement option noted above. The EDC pension plan was remeasured at July 31, 2023. The discount rate used to determine the net periodic benefit cost for the EDC pension plan for the remainder of 2023 was 5.16%.

#### **Plan Assets**

Plan assets are invested using a total rate of return approach to preserve asset values, diversify risk and achieve the expected long-term rate of return. The Company's expected long-term rate of return on plan assets assumption of 7.0% for each of the fiscal years presented in these financial statements was determined using a weighted average approach considering the mix of plan assets at the determination date and long-term forward-looking expected returns for each asset category. Plan assets allocated by asset category approximate target allocations, and consist of equity securities (39.2%), fixed income securities (37.3%), cash and cash equivalents (14.9%), alternative investments and derivative instruments (8.3%) and private equity (0.3%) as of December 31, 2023.

The following tables set forth by level, within the fair value hierarchy, the fair values of the investments as of December 31, 2023 and 2022. Certain investments do not have readily determinable fair values and as such, have been measured using NAV as a practical expedient, as permitted under ASC 820, *Fair Value Measurements*. Such investments have not been categorized in the fair value hierarchy but have been provided in the following tables to provide a reconciliation of the fair value hierarchy to the total value of plan assets.

		Assets at Fair Values as of December 31, 2023									
		NAV as a									
									Practical		
		Level 1		Level 2	_	Le	vel 3		Expedient		Total
Cash and cash equivalents	\$	139,337		\$ —		\$	_	\$	58,330,029	\$	58,469,366
Equity securities		_		108,712,492			_		45,532,753		154,245,245
Fixed income securities		58,728,733		35,505,383			_		52,409,588		146,643,704
Alternative investments and											
derivative instruments		_		_			_		32,916,946		32,916,946
Private equity		_		_					930,922		930,992
Total assets at fair value	\$	58,868,070		\$ 144,217,875		\$	_	\$	190,120,308	\$	393,206,253
Accepts at Enix Values as of December 24, 2022											

		Assets at Fair Values as of December 31, 2022									
		NAV as a									
				Practical							
	Level 1	Level 2	Level 3	Expedient	Total						
Cash and cash equivalents	\$ 9,506,491	\$ —	\$ —	\$ 32,696,259	\$ 42,202,750						
Equity securities		98,122,578		47,094,193	145,216,771						
Fixed income securities	45,969,022	35,778,052	_	68,516,476	150,263,550						
Alternative investments and											
derivative instruments	_	_	_	13,651,752	13,651,752						
Private equity				931,816	931,816						
Total assets at fair value	\$ 55,475,513	\$ 133,900,630	\$	\$ 162,890,496	\$ 352,266,639						

Fair market values of plan assets are determined based on the nature of the asset category.

Level 1 Inputs are based upon unadjusted quoted prices for identical instruments traded in active markets.

Level 2 Observable inputs, the value of the fund(s) is the sum of the private investment funds held in the fund.

Level 3 Unobservable inputs, the fund is a limited partnership that invests in private equity funds, real estate and other limited partnerships. Valuation may be subject to estimates.

Investments in investment companies are valued at fair value. Fair values are determined utilizing the NAV supplied by, or on behalf of, management of each investment company, which is in accordance with the practical expedient as defined by ASC 820. NAVs received by, or on behalf of, management of each investment company are based on the fair value of the investment company's underlying investments in accordance with policies established by management of each investment company, as described in each of their financial statements and offering memorandum. The redemption period for each class of investments measured using NAV as a practical expedient generally requires between zero- and five-days' notice.

The plan's objective is to achieve a consistent total rate of return (income, appreciation, and reinvested funds) that will equal or exceed the actuarial assumption with aversion to significant volatility. The following is the target asset allocation:

	<u>Minimum</u>	Maximum
Public equity	22.5%	59.5%
Long duration fixed income	30.0%	50.0%
Non-core fixed income	2.5%	28.0%
Real assets	0.0%	14.0%
Alternative risk premia	0.0%	7.0%
Tactical tilts	0.0%	7.0%
Cash	0.0%	21.0%

#### **Contributions**

The Company expects to contribute approximately \$22,421,000 to the qualified plan during fiscal year 2024.

#### **Benefits**

The Company's expected future benefit payments are as follows:

			Postretirement Medical				
	Pension Plans	-	Payments		Medicare Subsidy		
Years Ending	_						
2024	\$ 18,264,398	\$	4,518,249	\$	150,481		
2025	18,937,899		4,710,689		174,846		
2026	22,194,043		4,996,349		197,621		
2027	24,891,452		5,249,600		226,807		
2028	29,453,201		5,538,009		256,625		
2029-2033	221,891,406		34,847,395		1,784,086		

#### 7. Income Taxes

The components of federal, state and foreign income tax expense (benefit) are:

		2023	
	Current	Deferred	Total
Federal	\$ 213,399,700	\$ 66,323,902	\$ 279,723,602
State	59,089,622	(6,937,827)	52,151,795
Foreign	 866,729	 	 866,729
	\$ 273,356,051	\$ 59,386,075	\$ 332,742,126
		2022	
	Current	Deferred	Total
Federal	\$ 221,454,900	\$ 40,564,500	\$ 262,019,400
State	61,395,434	25,919,000	87,314,434
Foreign	327,878		327,878
	\$ 283,178,212	\$ 66,483,500	\$ 349,661,712
		2021	
	 Current	Deferred	Total
Federal	\$ 309,868,230	\$ 22,194,632	\$ 332,062,862
State	65,310,232	(4,214,325)	61,095,907
Foreign	66,339	<u> </u>	66,339
	\$ 375,244,801	\$ 17,980,307	\$ 393,225,108

Income tax expense differs from the amount computed by applying the federal statutory rate of 21% to earnings before income taxes due to the following: (1) state income taxes, (2) state tax credits and (3) permanent differences, consisting primarily of nondeductible meals and entertainment and nondeductible officer's life insurance.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amount of assets and liabilities presented in the consolidated financial statements and the amounts used for income tax purposes. Deferred tax assets aggregated \$1,475,099,000 and \$1,374,238,000 and deferred tax liabilities aggregated \$1,927,456,000 and \$1,754,152,100 at December 31, 2023 and 2022, respectively. For the year ended December 31, 2023, the principal components of deferred tax assets include differences between federal and state basis of property, plant and equipment, advance payments, and certain accruals related to deferred compensation, postretirement health benefits, and leases. The principal components of deferred tax liabilities are related to property, plant and equipment, leases, and accrued pension benefits.

No valuation allowance was recorded against the Company's U.S. federal and state deferred tax assets at December 31, 2023 or 2022. The Company's management believes it is more likely than not that the existing U.S. federal and state gross deferred tax assets will reverse during periods in which the deferred tax liabilities reverse or in which the Company generates net taxable income.

The Company had foreign deferred tax assets of \$8,502,000 and \$3,902,000 at December 31, 2023 and 2022, respectively, which consist primarily of net operating loss carryforwards. At December 31, 2023 and 2022, a full valuation allowance was recorded against our foreign deferred tax assets. The Company's management has considered all available positive and negative evidence to determine whether it will generate sufficient future taxable income to utilize the foreign deferred tax assets. A significant piece of objective negative evidence evaluated were the losses incurred from 2019 to 2023. Such objective evidence limits the ability to consider other subjective evidence, such as projections of future foreign taxable income. If or when recognized, the tax benefits related to any reversal of the valuation allowance against these foreign deferred tax assets will be accounted for as a reduction of income tax expense in the period such reversal occurs.

The Company notes that it currently does not have undistributed earnings due to losses in its foreign jurisdictions.

The Company had accrued interest related to unrecognized tax benefits of \$3,917,000 and \$2,889,000 recorded on our consolidated balance sheets as of December 31, 2023 and 2022, respectively, of which \$1,028,000 and \$1,033,000 was recognized in the consolidated statements of comprehensive earnings as Income tax expense, respectively. The Company's policy is to record potential penalties and interest related to unrecognized tax benefits as income tax expense in the accompanying financial statements.

The Company files federal, state, and foreign income tax returns in jurisdictions with varying statutes of limitations. As of December 31, 2023, the 2020 through 2023 tax years generally remain subject to examination by federal and most state tax authorities.

The Company does not expect any significant change in unrecognized tax benefits during the next twelve months.

## 8. Other Comprehensive Earnings (Loss) and Accumulated Other Comprehensive Earnings (Loss)

The income tax benefit (expense) allocated to each component of other comprehensive earnings (loss) is:

		2023		
	Before-Tax Earnings (Loss)	Tax (Expense) Benefit	Net-of-Tax Earnings (Loss)	
Pension plans	\$ 46,579,346		\$ 35,193,570	
Postretirement medical plan	(15,764,846)	3,835,914	(11,928,932)	
Foreign currency translation	2,904,702	(707,089)	2,197,613	
Derivative financial instruments	(3,576,274)	870,958	(2,705,316)	
Other comprehensive (loss) earnings	\$ 30,142,928	\$ (7,385,993)	\$ 22,756,935	

				2022		
		Before-Tax	•	Tax Benefit		Net-of-Tax
	Ea	rnings (Loss)		(Expense)	Ear	nings (Loss)
Pension plans	\$	27,531,592	\$	(6,499,095)	\$	21,032,497
Postretirement medical plan		70,220,749		(17,050,741)		53,170,008
Foreign currency translation		(2,386,969)		580,793		(1,806,176)
Derivative financial instruments		12,044,348		(2,926,957)		9,117,391
Other comprehensive (loss) earnings	\$	107,409,720	\$	(25,896,000)	\$	81,513,720

		2021		
	Before-Tax Earnings (Loss)	Tax Benefit (Expense)	Net-of-Tax Earnings (Loss)	
Pension plans	\$ (40,125,157)	\$ 9,414,120	\$ (30,711,037)	
Postretirement medical plan	(19,632,610)	4,703,156	(14,929,454)	
Foreign currency translation	(12,534)	(2,275)	(14,809)	
Derivative financial instruments	6,322,420	(1,554,001)	4,768,419	
Other comprehensive (loss) earnings	\$ (53,447,881)	\$ 12,561,000	\$ (40,886,881)	

The accumulated balances for each component of other comprehensive earnings (loss), net-of-tax are presented below:

				Change in Fair	
				Value of	Accumulated
		Post-	Foreign	Derivative	Other
		retirement	Currency	Financial	Comprehensive
	Pension Plans	Medical Plan	Translation	Instruments	(Loss) Earnings
Balance at January 1, 2021	\$ (190,875,554)	\$ (37,004,279)	\$ 501,064	\$ (11,180,494)	\$ (238,559,263)
Change during period	(42,153,797)	(16,220,900)	(14,809)	2,633,315	(55,756,191)
Reclassification to net					
earnings	11,442,760	1,291,446		2,135,104	14,869,310
Balance at December 31,					
2021	\$ (221,586,591)	\$ (51,933,733)	\$ 486,255	\$ (6,412,075)	\$ (279,446,144)
Change during period	9,350,847	51,770,834	(1,806,176)	7,228,234	66,543,739
Reclassification to net					
earnings	11,681,650	1,399,174		1,889,157	14,969,981
Balance at December 31,					
2022	\$ (200,554,094)	\$ 1,236,275	\$(1,319,921)	\$ 2,705,316	\$ (197,932,424)
Change during period	26,696,282	(12,453,710)	2,197,613	_	16,440,185
Reclassification to net					
earnings	8,497,288	524,778		(2,705,316)	6,316,750
Balance at December 31,					
2023	\$ (165,360,524)	\$ (10,692,657)	\$ 877,693	\$	\$ (175,175,489)

#### 9. Related-Party Transactions

The Company provides accounting, tax, consulting, and other related services to certain of our related-party affiliates. We are reimbursed for all payroll and other operating costs associated with the performance of such services through the payment of an administration fee. This administration fee is recognized when earned and is recorded in Other income within the accompanying consolidated statements of comprehensive earnings. In total, amounts earned

related to the performance of the agreed upon services were approximately \$6,787,000, \$5,629,000, and \$5,644,000 for the years ended December 31, 2023, 2022, and 2021, respectively.

One of the Company's principal shareholders owns a substantial interest in a company which sold fixtures to the Company aggregating approximately \$26,572,000, \$23,092,000, and \$20,097,000 during the years ended December 31, 2023, 2022 and 2021, respectively.

#### 10. Leases

The Company is the lessee in a significant real estate portfolio related to our free-standing and mall restaurant locations. The Company's leases are structured either as ground leases, where we lease the land and subsequently construct the restaurant, or as space leases, where we lease the land along with the respective building space. Our restaurant real estate leases, exclusive of traditional mall leases, are generally long-term in nature, with non-cancellable, base lease terms ranging between 10 and 20 years and typically provide for periodic rent escalations and optional renewal periods. Rent escalations vary between leases but commonly occur every five years at an escalation rate between 10% and 12%. Lease renewal options are generally exercisable at the Company's sole discretion and are typically structured to occur in multiple five-year increments.

The Company's traditional mall leases generally have shorter lease terms, usually less than ten years, and typically do not contain as many optional renewal periods as the Company's free standing restaurant leases. In addition to fixed minimum monthly lease payments, some of the Company's leases, primarily those in our traditional mall spaces, provide for contingent rentals that are calculated based on certain achieved restaurant sales thresholds. Due to the variable nature of these payments, they are typically not included in the measurement of the lease asset and liability and are included as a component of variable lease expense.

The Company leases or subleases each franchised restaurant location to restaurant franchisees under month-to-month lease agreements. Under the Company's domestic franchisee lease agreements, rent paid by franchisees to the Company for the use of real estate is subject to a maximum of 6% of restaurant sales. The Company also leases or subleases equipment to restaurant franchisees under month-to-month lease agreements. Equipment rental charges are determined based upon the restaurant concept type and are charged to franchisees monthly. The Company recognizes rental and subrental income within Rental income on the accompanying statements of comprehensive earnings. In accordance with ASC 842, the Company reports right-of-use assets subject to sublease to restaurant franchisees separately from other right-of-use assets on our accompanying consolidated balance sheets.

In addition to restaurant real estate, the Company additionally leases real estate for certain of our corporate office locations, distribution and manufacturing facilities related to our distribution and lemon juicing production operations, as well as certain restaurant and corporate office equipment. Our real estate leases for corporate office locations, distribution and manufacturing facilities are generally long-term in nature, with non-cancellable, base lease terms ranging between 10 and 20 years and typically provide for optional renewal periods. Our equipment leases for use in corporate offices, distribution and manufacturing facilities, and restaurants have terms and conditions varying depending on the nature of the equipment.

The following table summarizes the components of the Company's lease cost:

	Classification	Year ended December 31, 2023	Year ended December 31, 2022	Year ended December 31, 2021
Finance lease cost:				
Amortization of finance lease assets	Depreciation and amortization	\$ 76,247,392	\$ 55,990,878	\$ 40,073,760
Interest on finance lease liabilities	Interest	48,972,489	34,022,600	22,195,065
Operating lease cost	Selling, general and administrative expenses	212,993,424	205,915,635	206,467,686
Short-term lease cost	Selling, general and administrative expenses	16,628,422	14,890,778	11,158,073
Variable lease cost	Selling, general and administrative expenses	81,090,399	74,662,783	61,517,744
Sublease income	Rental income	(330,130,320)	(294,778,967)	(258,069,827)
Total lease cost		\$ 105,801,806	\$ 90,703,707	\$ 83,342,501

The following table includes supplemental information regarding the Company's operating and finance leases:

	Year ended December 31, 2023	Year ended December 31, 2022	Year ended December 31, 2021	
Operating leases:				
Cash paid related to operating lease				
liabilities	\$ 190,821,212	\$ 184,141,455	\$ 178,548,755	
Lease liabilities arising from obtaining				
right-of-use assets	\$ 112,807,240	\$ 87,257,191	\$ 2,879,127,909	
Weighted-average discount rate	3.27%	3.07%	2.96%	
Weighted-average remaining lease term				
(years)	19.3	20.2	21.0	
Finance leases:				
Cash paid related to finance lease				
liabilities	\$ 83,257,527	\$ 56,290,857	\$ 39,802,133	
Lease liabilities arising from obtaining				
right-of-use assets	\$ 301,626,133	\$ 317,423,823	\$ 868,123,502	
Weighted-average discount rate	4.13%	3.60%	3.06%	
Weighted-average remaining lease term				
(years)	18.8	19.6	20.7	

The Company has also entered into sale and leaseback transactions for certain of our real estate assets where we are not permitted to recognize a sale due to our continued control of the leased real estate following sale. For each of these transactions, the Company does not derecognize the underlying real estate asset and recognizes a financing obligation liability equal to the proceeds from sale less selling costs. The Company subsequently classifies and measures the asset

consistent with our policy for our other owned assets. The recorded financing obligation is amortized using the effective interest method, with future lease payments allocated between interest expense and reduction of the recorded financing obligation. As of December 31, 2023 and 2022, the Company has liabilities related to failed sale-leaseback transactions of approximately \$14,851,000 and \$14,912,000, respectively, which is recorded within Financing obligations on the accompanying consolidated balance sheets.

Future maturities for the Company's commenced operating and finance leases are as follows:

	Operating Leases <sup>(1)</sup>			Finance Leases <sup>(2)</sup>	
Years Ending December 31,		_	'		
2024	\$	197,821,524	\$	98,567,944	
2025		194,282,276		101,632,108	
2026		190,751,462		102,983,396	
2027		187,622,537		104,895,576	
2028		186,666,993		106,372,187	
2029 and thereafter		2,788,963,328		1,606,854,342	
Total lease payments		3,746,108,120		2,121,305,553	
Less: Amounts representing interest		1,014,209,037		666,373,883	
Present value of lease liabilities	\$	2,731,899,083	\$	1,454,931,670	

<sup>(1)</sup> Operating lease payments include \$2,027,944,951 related to options to extend lease terms that are reasonably certain of being exercised.

### 11. Equity Method Investments

The Company accounts for our equity investments where we own a non-controlling interest, but exercise significant influence, under the equity method of accounting. Under the equity method of accounting, our original cost of the investment is adjusted for our share of equity in the earnings (loss) of the equity investee and reduced by dividends and distributions of capital received.

In January 2018, the Company executed a subscription agreement with Westside Future Fund, Inc. whereby the Company subscribed for a limited liability company interest in WFF Real Estate Investment Fund, LLC, a Georgia limited liability company ("WFF"). WFF is a social impact fund organized in 2017 and is intended to make investments in real estate projects with the purpose of revitalizing target neighborhoods in Atlanta, GA. The Company holds an 16.67% equity interest in WFF. For the years ended December 31, 2023, 2022, and 2021, the Company made capital investments totaling \$0, \$6,000,000, and \$0 respectively. As of December 31, 2023 and 2022, the carrying amount of the Company's investment in WFF is approximately \$12,174,000 and \$12,191,000, respectively, which is reported within Investments in the accompanying consolidated balance sheets.

#### 12. Health Insurance

Through the period ending December 31, 2021, the Company participated in a health insurance trust along with certain affiliated entities to fund medical, dental, vision and other related insurance benefits to certain eligible employees. Premiums were paid to the health insurance trust by participating entities on behalf of their enrolled employees. Premiums paid to the health insurance trust by the Company totaled approximately \$54,385,000 during 2021, with such amounts recorded

<sup>(2)</sup> Finance lease payments include \$553,720,493 related to options to extend lease terms that are reasonably certain of being exercised.

within Selling, general and administrative expenses on the consolidated statement of comprehensive earnings for the period ended December 31, 2021. These premiums accounted for approximately 85% of the total amount paid to the health insurance trust by all participating entities during 2021.

Premiums paid by the Company to the trust were paid directly by the trust to the health insurance providers who funded the full cost of all reported health insurance claims as losses become due and payable. As a result, the Company was liable only for our monthly premium payments to the trust and did not accrue for incurred but unreported insurance claims.

Effective December 31, 2021, the health insurance trust was dissolved and all remaining funds were disbursed to the respective insurance providers. For the year ended December 31, 2022, the Company participated in a single employer health insurance plan and paid health insurance premiums directly to our health insurance provider who funded the full cost of all reported health insurance claims as losses become due and payable. The Company paid health insurance premiums of approximately \$72,572,000 for the year ending December 31, 2022 with such amounts recorded within Selling, general and administrative expenses on the consolidated statement of comprehensive earnings.

Beginning January 1, 2023, the Company is primarily self-insured for our employee health, dental, and vision insurance. The Company contracts with a third-party administrator to supervise and administer the program. Employee medical claims exceeding certain stated deductibles are covered under stop-loss insurance policies purchased by the Company. Accrued liabilities under our self-insurance plan are recorded based on actuarial estimates of the ultimate costs to settle known claims as well as estimates for claims incurred but not yet reported as of the balance sheet date. Insurance accruals additionally include plan administrative costs as well as amounts due and payable to the Company under certain pharmacy rebate programs.

For the year ended December 31, 2023, the Company recognized expenses under our self-insurance programs totaling approximately \$82,407,000, which is recorded in Selling, general, and administrative expenses on the consolidated statements of comprehensive earnings. As of December 31, 2023, the Company recorded a self-insurance liability reflecting incurred but unfunded claims of approximately \$6,594,000, which is included in Accrued expenses and obligations on the consolidated balance sheet.

#### 13. Letters of Credit

The Company has established various letters of credit. Such letters of credit totaled approximately \$8,782,000, \$9,096,000, and \$19,262,000 at December 31, 2023, 2022 and 2021, respectively.

#### 14. Commitments and Contingencies

The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, results of operations, or liquidity.

#### Broiler Chicken Antitrust Litigation

In December 2020, the Company filed a lawsuit in the United States District Court for the Northern District of Illinois against several chicken producers, including our suppliers, alleging a conspiracy among defendants to fix, raise, maintain, and stabilize the price of broiler chickens in violation of

## Chick-fil-A, Inc. Notes to Consolidated Financial Statements December 31, 2023, 2022, and 2021

federal antitrust laws. In 2022, the Company finalized settlement agreements with two poultry suppliers, which resulted in the Company receiving settlement payments in exchange for dismissing with prejudice our claims against the respective suppliers. The case, *In re Broiler Chicken Antitrust Litigation*, No. 1:16-cv-08637, remains pending as of the date of these financial statements. The Company may enter into additional settlement agreements with other poultry suppliers in the future as a part of our ongoing proceedings with respect to this case.

The Company has committed a total capital subscription of \$20,000,000 in exchange for our limited liability interest in WFF. The amount and timing of the Company's required capital contributions is at the direction of WFF; however no more than 50% of the Company's total capital subscription will be required to be paid in any twelve-month period. As of December 31, 2023, the Company has outstanding, unpaid capital subscriptions totaling \$7,000,000.

In November 2020 the Company executed a subscription agreement with Engage Venture Fund II, LP ("Engage II"), a Delaware limited partnership, whereby the Company subscribed to a limited partnership interest. Engage II was formed to promote innovation through connections between startups, corporations, university researchers, and the venture community. The Company has committed a total capital subscription of \$3,000,000 to be paid in installments over the next five years. As of December 31, 2023 the Company has paid \$2,625,000 towards our capital subscription.

#### 15. Subsequent Events

In accordance with ASC 855, *Subsequent Events*, the Company evaluated the impact of subsequent events on the financial statements as of March 22, 2024, the report issuance date. No material subsequent events were noted through this date that would materially affect the consolidated financial statements or require additional disclosure.

## EXHIBIT "D"

## TABLE OF CONTENTS OF CHICK-FIL-A MANUALS

# Operational Requirements Guide March 2023

# Table of Contents

Covid-19 Temporary Operational Requirements	11
General Production	12
Hot Entrée Products	18
Cold Entrée Products	28
Hot Sides	34
Cold Sides	37
Breakfast Items	39
Beverages	48
Desserts	52
Condiments	56
Grooming	57
Uniform	58
General Service Requirements	60
Inside Ordering Experience	62
Drive-thru Experience	63
Digital and On Demand Platforms	65
Mobile Ordering and Paying with Chick-fil-A One	68
Guest Recovery	73
Licensed Locations	75
Cleaning and Chemical Requirements	81
Facilities and Equipment	86
Catering Requirements	110
Seasonal Product Requirements	115
Off Menu Items	110

## EXHIBIT "E"

# LIST OF OPERATOR RESTAURANTS, CHICK-FIL-A OPERATED RESTAURANTS AND LICENSED UNITS

# CHICK-FIL-A RESTAURANT LISTING AS OF 12/31/23

OFF	T	O N	1	1	7.	DI.
ST	Type	Operator Name	location Addr1	location City	Zip	Phone
AL	OPR	Zouboukos, Constantine D. (Constantine)	125 Colonial Promenade Pkwy	Alabaster	35007-3130	205-685-1190
AL	OPR	Murphree, Lois Ann Billings (Lois Ann)	3899 Hwy 280	<del>'</del>	35010	938-867-4799
AL	OPR	Kyle, Matthew Stuart (Matthew)	1291 Us Highway 72 E	Athens	<del> </del>	256-233-8900
AL	OPR	Bowling, William Alan (Will)	1627 Opelika Rd Ste 54	Auburn	<del> </del>	334-887-5429
AL	OPR	McFadden, Robert Barr (Bob)	326 W Magnolia Ave	Auburn	<del> </del>	334-826-7630
AL	OPR	Schubert, Brian A. (Brian)	6000 Harris Ln	Bessemer	<del> </del>	205-426-3190
AL	OPR	Braun, Corey Allen (Corey)	5375 Highway 280	Birmingham		205-995-8333
AL	OPR	Humphreville, Nathaniel D. (Nathaniel)	2000 Highland Ave S	Birmingham	<del></del>	205-930-8000
AL	OPR	Mapoles, Eric William Johnson (Eric)	1913 5th Ave N	Birmingham	<del> </del>	205-324-6161
AL	OPR	Meadows, William Mark (Mark)	4620 US 280 South	Birmingham	35242	205-995-9925
AL	OPR	Nichols, Mark Eric (Mark)	5886 Trussville Crossings Pkwy	Birmingham		205-661-0544
AL	OPR	Nichols, Mark Eric (Mark)	9345 Parkway E	Birmingham	<del> </del>	205-836-0003
AL	OPR	Johnson, Bradley Steven (Brad)	64 Highway 304	Callera	<del> </del>	205-668-7483
AL	OPR	Earnest, John Randall (Randy)	1830 Cherokee Ave Sw	Cullman	+	256-735-1650
AL	OPR	Nance, Daniel William (Daniel)	1682 Us Highway 98	Daphne		251-621-3215
AL	OPR	Keith, Barry Dean (Barry)	2502 Highway 31 S	Decatur	<del> </del>	256-822-1014
AL	OPR	Keith, Barry Dean (Barry)	1809 Beltline Rd SW	Decatur	<del> </del>	256-355-3035
AL	OPR	Bailey, David Leroy III (David)	1905 E Main St	Dothan	+	334-792-2498
AL	TMP	Franck, Alex	3418 Ross Clark Cir	Dothan	<del>                                     </del>	334-712-4849
AL	OPR	Crisler, Kevin Milton (Kevin)	626 Boll Weevil Cir	Enterprise	<del> </del>	334-347-4747
AL	OPR	Pulley, Daniel Ray (Daniel)	900 S Eufaula Ave	Eufaula	<del> </del>	334-687-8999
AL	OPR	Albretsen, Brynn Gilbreath (Brynn)	341 Cox Creek Pkwy	Florence	<del> </del>	256-764-0535
AL	OPR	Mozley, Wayne Thomas (Wayne)	3013 S Mckenzie St	Foley	<del> </del>	251-971-6505
AL	OPR	Hall, Kimberly Faye (Kim)	1824 Glenn Blvd SW	Fort Payne	35968-3524	205 041 1===
AL	OPR	Holmes, Thomas Michael (Mike)	215 Howell St	Fultondale	<del> </del>	205-841-1777
AL	OPR	Wilson, James David Jr. (David)	1008 S 4th St	Gadsden	<del> </del>	256-543-7770
AL	OPR	Holmes, Thomas Michael (Mike)	385 Fieldstown Rd	Gardendale	1	205-608-3488
AL	OPR	Moore, W. Robert (Bob)	11488 US Highway 431	Guntersville	<del> </del>	256-894-8303
AL	OPR	Nichols, Bradley Eric (Brad)	2432 Helena Rd	Helena	<del>                                     </del>	205-922-1153
AL	OPR	Jackson, Rodney L. (Rodney)	211 Lakeshore Pkwy	Homewood		205-945-6062
AL	OPR	Foster, Jeffrey Alan (Jeffrey)	5658 Grove Blvd	Hoover	<del> </del>	205-989-1701
<b>—</b>	OPR	Jackson, David Lee (David)	1609 Montgomery Hwy	Hoover	35216	205-979-9990
AL	OPR	Jackson, Morris Lee (Morris)	3020 John Hawkins Pkwy	Hoover	1	205-987-7568
AL	OPR	Jackson, Morris Lee (Morris)	2000 Riverchase Galleria Ste 158B	Hoover		205-987-2244
AL	OPR	Adams, Heather Kyle (Heather)	402 Governors Dr SW	Huntsville		256-536-5150
AL	OPR	Adams, Heather Kyle (Heather)	4751 Whitesburg Dr SE	Huntsville		256-880-4080
AL	OPR	Barlock, Bryan Christopher (Bryan)	11820 Memorial Pkwy SW	Huntsville	<del> </del>	256-650-7014
AL	OPR TMP	Dull, Norman Wade (Norman)	4733 University Dr Nw 2801 Memorial Pkwy Sw Ste 70	Huntsville Huntsville	<del> </del>	256-837-1315
AL		Powers Douglas Scott (Scott)	<u> </u>		<del> </del>	256-533-9206 205-957-2229
AL	OPR OPR	Powers, Douglas Scott (Scott) Soriano, Jason Martin (Jason)	1648 Montclair Rd 500 Pelham Rd S	Irondale Jacksonville	<del> </del>	<del>                                     </del>
AL	OPR	Soriano, Jason Martin (Jason)			<del> </del>	256-782-0900
AL	OPR OPR	Grace, Mary Ruth (Ruth) Robinson, C. Scott (Scott)	1812 Highway 78 E 1808 Ashville Rd	Jasper Leeds	<del> </del>	205-221-0308
AL	OPR OPR	Dull, Norman Wade (Norman)	8300 Highway 72 W	Madison		205-699-1118 256-837-7020
AL	OPR		· · ·	Madison Mobile	<del> </del>	<del>                                     </del>
AL	OPR	Johnson, Holly Orr (Holly)	3215c Bel Air Mall	Mobile Mobile		251-476-8361 251-434-9768
AL AL	OPR	Nance, Daniel William (Daniel) Rosson, Glenn C. (Glenn)	12 N Royal St 4707 Airport Blvd	Mobile Mobile	<del> </del>	251-434-9768 251-461-9933
AL AL	OPR	Rosson, Glenn C. (Glenn) Rosson, Glenn C. (Glenn)	435 Schillinger Rd S	Mobile	1	251-461-9933
AL AL	OPR	Wynn, Darin Alan (Darin)	3244 Dauphin St	Mobile	<del> </del>	251-639-1163 251-476-0320
AL	OPR	Eike, Robert Matthew (Robert)	2520 Eastern Blvd	Montgomery	<del> </del>	334-271-0104
AL AL	OPR	Rogers, Stuart Randall (Stuart)	915 Ann St	Montgomery Montgomery	1	334-2/1-0104
	OPR	Soriano, Gary M. (Gary)	201 Monroe St	-		1
AL AI				Montgomery	<del> </del>	334-293-4773
AL	OPR	Soriano, Gary M. (Gary)	6921 Eastchase Loop	Montgomery	36117-6876	334-271-1095

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AL	OPR	Kyle, Luke Adam (Luke)	511 Avalon Ave	Muscle Shoals	35661-2811	256-386-544
L	OPR	Gill, Susan Ashley Soriano (Ashley)	1620 Mcfarland Blvd	Northport	35476-3259	205-330-111
L	OPR	Barnes, Ruie Andrew Jr. (Andrew)	2052 Tiger Town Pkwy	Opelika	ł	334-741-711
L	OPR	Rice, Charles R. (Charles)	6599 Highway 431 S	Owens Cross Ro	<del> </del>	256-288-000
L	OPR	Bence, Gregory Wade (Wade)	201 Oxford Exchange Blvd	Oxford	1	256-835-600
L	OPR	Bence, Gregory Wade (Wade)	700 Quintard Dr Ste Fc8	Oxford	36203-1867	256-835-188
L	OPR OPR	Zouboukos, Constantine D. (Constantine)	320 Cahaba Valley Rd	Pelham	<u> </u>	205-403-322
L	OPR	Jennings, Brian Scott (Brian)	1653 Martin St N	Pell City	35125-9350 36867	205-525-053
L L	OPR	Morgan, Todd Richard (Todd)	3711 U S Hwy 280 2021 Fairview Ave	Phenix City Prattville	<del> </del>	334-214-559
	OPR	Grier, Daniel Wayne (Daniel)	1967 Cobbs Ford Rd	Prattville	36066-5240 36066-7290	334-568-777 334-365-822
L	OPR	Grier, Daniel Wayne (Daniel)  Monroe, Beth DeMaioribus (Beth)		Scottsboro	35769-4164	<del>                                     </del>
L L	OPR	Sadlock, Johnathan Clark (Johnathan)	368 Micah Way 30500 SR 181 Suite B	Spanish Fort	36527	256-575-408 251-621-302
L L	OPR	Harris, Micah Daniel (Micah)	75 MCS Blvd	+^	35150-1139	256-245-009
L L	OPR	Jones, Andrew Riley (Andrew)	1121 Highway 231 S	Sylacauga Troy	<del> </del>	334-566-050
L L	OPR	Boulware, William Martin (William)	2014 McFarland Blvd E	Tuscaloosa	<del> </del>	205-752-999
L	OPR	Boulware, William Martin (William)	4900 Old Greensboro Rd	Tuscaloosa		205-247-998
L L	TMP	Brandt, Lee Forrest	1701 Mcfarland Blvd E Ste 190	Tuscaloosa	35403-3919	205-553-919
L	OPR	Cotney, Jerry Hugh Jr. (Jerry)	3949 Crosshaven Dr	Vestavia	35243-5417	205-871-139
L	OPR	Jackson, Rodney L. (Rodney)	513 Montgomery Hwy	Vestavia Hills	35243-3417	205-824-354
R	OPR	Hufford, Mark Alan (Mark)	209 S Walton Blvd	Bentonville	72712-5701	479-273-310
R	OPR	Parker, Guy E. (Guy)	2232 N Reynolds Rd	Bryant	72022-2534	501-653-040
R	TMP	McFarland, Brent	801 W Main St.	Cabot	72023	501-431-218
R	OPR	Kizer, Alan Ray (Alan)	2510 Prince St	Conway		501-505-864
R	OPR	Kizer, Alan Ray (Alan)	1115 E Oak St	Conway	1	501-513-112
R	OPR	Frost, Paige Burnette (Paige)	4180 N College Ave	Fayetteville	72703-5120	479-443-034
R	OPR	Salinas, Raziel David (David)	1369 W Martin Luther King Jr Blvd	Fayetteville	72701-6317	479-444-605
R	OPR	Kelley, Mitchell James (Mitchell)	6810 Rogers Ave	Fort Smith	<del> </del>	479-484-515
R	OPR	Richardson, William Jonathan (Jonathan)	100 Cornerstone Blvd	Hot Springs	<b>.</b>	501-520-062
R	OPR	Mitchell, Tyler Charles (Tyler)	1800 Red Wolf Blvd	Jonesboro		870-910-661
R	OPR	Ackley, Benjamin Blake (Ben)	701 Broadway St	Little Rock	72201-4121	501-436-614
R	OPR	Green, Stefan R. (Stefan)	2 Bass Pro Dr	Little Rock	1	501-455-222
R	OPR	Harding, Michel Aric (Michel)	11525 Cantrell Rd	Little Rock	<u> </u>	501-223-511
R	OPR	Roller, Andrew James (A.J.)	6201 W Markham St	Little Rock		501-663-808
R	OPR	Spenst, John Paul (John)	12500 W Markham St	Little Rock	72211-3310	501-228-040
R	TMP	Studivant, Jeremie	6000 W Markham St	Little Rock		501-663-030
R	TMP	Padgett, Matthew Chase (Chase)	113 Commons Dr	Maumelle		501-851-181
R	OPR	Stock, Dale A. (Dale)	4320 E Mccain Blvd	North Little Roc	†	501-945-181
R	OPR	Branch, Katie M.S. (Katie)	5701 S. Olive St.	Pine Bluff	71603	870-619-163
R	OPR	Bryant, James William (Jim)	2601 W Pleasant Grove Rd	Rogers	72758-5802	479-246-000
R	OPR	Bryant, James William (Jim)	4893 W Pauline Whitaker Pkwy	Rogers	72758-5062	479-254-400
R	OPR	Hufford, Mark Alan (Mark)	4001 W Walnut St	Rogers	72756-1842	479-636-466
R	OPR	Douglass, Timothy Richard (Tim)	3089 E Main St	Russellville	72802-9643	479-967-022
R	OPR	Harbin, Matthew Henderson (Matthew)	3683 E Race Ave	Searcy	72143-6204	501-268-023
R	OPR	Stanley, Brian Jeffrey (Brian)	5675 W Sunset Ave	Springdale	72762-0746	479-317-432
R	OPR	Cardwell, Jonathan Wray (Jonathan)	206 W Service Rd	West Memphis	72301	870-400-008
Z	OPR	Ploeser, Bruce Allen (Bruce)	10180 W Mcdowell Rd	Avondale	85392-4841	623-907-478
Z	OPR	Johnson, Megan L. (Megan)	893 N Promenade Pkwy	Casa Grande	85194-5408	520-876-900
Z	OPR	Elam, Donald Lee (Don)	2550 W Chandler Blvd	Chandler	85224-4905	480-855-155
Z	OPR	Kaye, Kory Shire (Kory)	2900 E Germann Rd	Chandler	85286-1404	480-812-171
Z	TMP	Jensen, Lance	3871 S Arizona Ave	Chandler	85248-2701	480-635-485
Z	OPR	Vickroy, Nathan Ray (Nathan)	2401 E. Route 66	Flagstaff	86004-3554	928-889-311
Z	OPR	Vickroy, Nathan Ray (Nathan)	1000 S Milton Rd	Flagstaff	86001-6304	928-779-911
Z	OPR	Cook, Mark William Jr (William)	5205 E Baseline Rd.	Gilbert	85234-1632	480-499-008

	_	I	URANT LISTING	_		
ΑZ	TMP	Lyon, Wesley	2533 S Market St	Gilbert	85295-1300	480-814-7200
Σ	OPR	Seavers, Troy James (Troy)	5908 W Thunderbird Rd	Glendale	85306-4140	602-283-484
Z	OPR	Ploeser, Bruce Allen (Bruce)	1065 N Estrella Pkwy	Goodyear	85338	602-237-627
Z	OPR	Ploeser, Bruce Allen (Bruce)	1466 N Dysart Rd	Goodyear	85395-2615	623-536-024
Z	OPR	Barrett, Brandon Andrew (Brandon)	905 N Dobson Rd	Mesa	85201-7573	480-834-057
Z	OPR	Cranford, Travis Lane (Travis)	1664 S Stapley Dr	Mesa	85204-6661	480-892-971
λZ	OPR	Ervin, Robert Dwayne (Robert)	6707 E McKellips Rd	Mesa	85215-2958	480-641-190
λZ	OPR	Lindsey, Joshua M. (Josh)	4908 S Power Rd	Mesa	85212-3602	480-988-625
λZ	TMP	Thornton, Kaylee	6555 E Southern Ave Ste 2012	Mesa	85206-3725	480-981-185
λZ	OPR	Lichter, Leonard Jarold (Leo)	16657 N 83rd Ave	Peoria	85382-5807	623-878-088
λZ	OPR	Carder, Robert Dylan (Dylan)	819 N 7th Ave	Phoenix	85007-2308	602-412-128
λZ	OPR	Hall, Christopher Wilbur (Chris)	1601 E Camelback Rd	Phoenix	85016-3901	602-264-445
λZ	OPR	Hatten, Lourdes M. (Lourdes)	12031 N Tatum Blvd	Phoenix	85028-1605	602-923-038
λZ	OPR	Higgins, Katelynn Morgan (Katie)	1850 W Bethany Home Rd	Phoenix	85015	602-654-185
λZ	OPR	McGrew, David C. (David)	3111 W Peoria Ave	Phoenix	85029-5207	602-595-400
λZ	OPR	Myles, Jeffrey Scott (Jeff)	2575 W Jomax Road	Phoenix	85085	602-714-153
Z	OPR	Myles, Jeffrey Scott (Jeff)	3001 W Agua Fria Fwy	Phoenix	85027-3926	623-581-327
λZ	OPR	Richardson, Matthew Wayne (Matthew)	4105 N 44th St	Phoenix	85018-4216	602-840-456
λZ	OPR	Richardson, Matthew Wayne (Matthew)	401 E Jefferson St	Phoenix	85004-2438	602-390-752
λZ	OPR	Trotter, Daniel Marvin (Daniel)	7000 E Mayo Blvd Bldg 2	Phoenix	85054-6158	480-419-603
١Z	OPR	Yarbrough, Scott E. (Scott)	5035 E Ray Rd	Phoenix	85044-6407	480-961-600
λZ	TMP	Traeger, John	7650 S 24th Street	Phoenix	85042	602-268-125
λZ	OPR	Rodriguez, Sarah Elizabeth (Sarah)	5773 E State Route 69	Prescott Valley	86314-2801	928-778-011
Z	OPR	Purvis, Jason Dale (Jason)	20455 E Rittenhouse Rd	Queen Creek	<del> </del>	480-834-075
Z	OPR	Gammel, Christopher Scott (Chris)	14995 N 87th St	Scottsdale		480-922-454
λZ	OPR	Summer, Jesse Tucker (Jesse)	10652 N 89th Pl	Scottsdale	85260-6753	480-404-679
λZ	OPR	Bringas, Stefan Anthony (Stefan)	13725 W Bell Rd	Surprise	85374-3871	623-584-779
١Z	OPR	Polanycia, Andrew (Drew)	16525 W Waddell Rd	Surprise	85388-9627	623-250-712
١Z	OPR	Barrett, Brandon Andrew (Brandon)	25 W University Dr	Tempe	<del> </del>	480-968-689
λZ	OPR	Carrell, David J. (Dave)	6675 E Grant Rd	Tucson		520-305-440
λZ	OPR	Hountz, Matthew Loren (Matt)	3605 E Broadway Blvd	Tucson	85716-5400	520-321-423
λZ	OPR	Kuhn, Travis Michael (Travis)	4585 N Oracle Rd	Tucson	85705-1637	520-408-245
١Z	OPR	Romo-Teran, Andres G. (Andres)	1188 W. Irvington Road	Tucson	85714	520-741-228
λZ	OPR	White, Brian Walter (Brian)	3943 W Ina Rd	Tucson	85741-2206	520-744-626
Z	OPR	Shaw, Gabriel Christian (Gabe)	1935 E 16th St	Yuma		928-783-432
CA	OPR	Nesson, David Andrew (David)	26861 Aliso Creek Rd	Aliso Viejo		949-425-168
CA	OPR	Wiersma, Austin Joseph (Austin)	400 S Baldwin Ave Ste 738L	Arcadia		626-254-747
CA	OPR	Retherford, Jamie Lynne (Jamie)	2755 Grass Valley Hwy	Auburn	95603-2530	530-887-830
CA	OPR	Mayen Solorzano, Carlos D. (Carlos)	900 E Alosta Ave	Azusa	91702-2709	626-334-760
A A	OPR	Hess, Troy Gardner (Troy)	5260 Stockdale Hwy	Bakersfield	<del> </del>	_
CA	OPR	Terrell, Travis Michael Drake (Travis)	9030 Rosedale Hwy	Bakersfield		661-600-908
CA	OPR	Hartmann, Christina Sonja Patricia (Chrissy)	1647 E Imperial Hwy	Brea	<del> </del>	714-674-023
CA	OPR	Hollins, Steven S. (Steve)	8161 La Palma Ave	Buena Park	-	714-074-023
CA	OPR	Hollins, Steven S. (Steve)	5960 Orangethorpe Ave	Buena Park	90620-3203	714-994-244
CA CA	OPR	Schopp, Kenneth William Jr. (Kenny)	3113 W Olive Ave	Burbank	91505-4540	818-841-158
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A'A	OPR	Stokes, Stephen Craig II (Craig)	8300 Topanga Canyon Blvd	Caron	91304-2342	818-539-198
A	OPR	McGalliard, Christopher Dennis (Chris)	20501 Avalon Blvd	Carson	90746-3213	310-956-962
A	OPR	Hensen, Robert James (Robert)	18605 Gridley Rd	Cerritos	90703-5407	562-924-940
A	OPR	Dinasan, Prabha (David)	3640 Grand Ave	Chino Hills		909-628-400
A	OPR	McGahee, Amanda Danielle (Mandy)	2089 Olympic Pkwy	Chula Vista		619-482-671
A	OPR	Sun, Bob (Bob)	1542 S Azusa Ave	City Of Industry	<del> </del>	626-581-978
A	OPR	Sun, Bob (Bob)	21550 Valley Blvd	City Of Industry	<del> </del>	909-598-630
CA	OPR	York, Shawn Michael (Shawn)	450 Hidden Valley Pkwy	Corona	92879-8600	951-279-455

		CHICK-FIL-A RESTA	AURANT LISTING	AS OF	12/31/2	23
CA	OPR	Van Schoick, Justin Ryan (Justin)	3181 Harbor Blvd	Costa Mesa	92626-2555	714-435-014
A	OPR	Choe, Susanna Yongmee (Susanna)	6 Serramonte Ctr	Daly City	94015-2345	844-232-325
A	OPR	Borg, Josiah David (Josiah)	8613 Firestone Blvd	Downey	90241-5242	562-923-886
Ά	OPR	Borg, Josiah David (Josiah)	8900 Imperial Highway	Downey	90242	562-417-266
Ά	OPR	Chang, Grace Eunsook (Grace)	5080 Hamner Ave	Eastvale	91752-1009	951-790-021
Ά	OPR	Anderson, Kelsey Leigh (Kelsey)	3340 Santa Anita Avenue	El Monte	91731-2423	626-313-020
A	OPR	Ruiz, Carol Ann (Carol)	740 N Pacific Coast Hwy	El Segundo	90245-3424	310-647-318
Ά	OPR	Atwater, Kyle Scott (Kyle)	8430 Bond Rd	Elk Grove	95624-9457	916-714-074
A	OPR	Putnam, Daniel Christopher (Danny)	194 N El Camino Real	Encinitas	92024-2890	760-517-601
A	OPR	Perry, Alyson Claire (Alyson)	17660 Ventura Blvd	Encino	<del>                                     </del>	818-881-828
A	OPR	Ciervo, Jordan Anthony (Jordan)	1290 Auto Park Way	Escondido	92029-2232	760-738-920
A	OPR	Eddy, Aaron Mark (Aaron)	1750 Travis Blvd	Fairfield	94533-3431	707-421-963
A	OPR	Crane, Matthew Scott (Matt)	2679 E Bidwell St	Folsom	95630-6404	916-817-269
Ά	OPR	Thornsberry, Joo Hyun Lee (Julie)	26792 Portola Pkwy	Foothill Ranch	92610-1712	949-699-388
Ά	OPR	Kosin, Daniel Arthur (Dan)	5245 Mowry Ave	Fremont	<del> </del>	510-608-577
Α	OPR	Kosin, Daniel Arthur (Dan)	5539 Auto Mall Pkwy	Fremont		510-353-167
A	OPR	Marthedal, Peter Jordan (Peter)	765 E Shaw Ave	Fresno	<del> </del>	559-226-196
Α	OPR	Middleton, Sonja Leigh (Sonja)	8040 N Blackstone Ave	Fresno	93720-1544	
Ά	OPR	Cordy, Richard Thomas (Rick)	151 E Orangethorpe Ave	Fullerton	<del> </del>	714-278-988
Ά	OPR	Myers, Philip Michael (Philip)	16210 Crenshaw Blvd	Gardena		310-243-291
A	OPR	Peterson, Robert Forker (Robert)	807 Americana Way	Glendale		747-273-088
A	OPR	Mayen Solorzano, Carlos D. (Carlos)	1247 S Lone Hill Ave	Glendora	91740-4507	909-394-300
Α	OPR	Roepke, Wade Tyler (Wade)	4040 Douglas Blvd	Granite Bay	95746-5900	916-773-073
A	OPR	Wohlgemuth, Blake Aaron (Blake)	16961 Goldenwest St	Huntington Beac	92647-5443	714-941-994
A	OPR	Keefer, William Randall (Will)	6428 Irvine Blvd	Irvine	92620-2104	949-749-213
A	OPR	McBride, Jarrod Neil (Jarrod)	13490 Jamboree Rd	Irvine	92602-2308	714-442-216
A	OPR	Takata, Craig Shigemi (Craig)	4127 Campus Dr	Irvine	92612-2645	949-725-023
A	OPR	Purtell, Thomas Alexander Jr. (Thomas)	1801 W Imperial Hwy	La Habra	90631-6969	562-398-417
A	OPR	Preciado, Richard Ray (Rick)	8200 Parkway Dr	La Mesa		619-465-481
A	OPR	Puranaputra, Nattee Mark (Mark)	14303 Firestone Blvd	La Mirada	90638-5536	714-521-540
A	OPR	Howery, Mark Douglas (Mark)	27712 Antonio Pkwy	Ladera Ranch	92694-1135	949-444-400
CA	OPR	Scott, Elizabeth Marie (Beth)	24011 El Toro Rd	Laguna Hills	92653-3103	949-458-354
A	OPR	Howery, Mark Douglas (Mark)	28201 Crown Valley Pkwy	Laguna Niguel	92677-1461	949-448-844
CA	OPR	Goettsche, Cameron Paul (Cameron)	18601 Dexter Ave	Lake Elsinore	92532-2241	951-471-112
Α	OPR	Hensen, Robert James (Robert)	4895 Candlewood St	Lakewood	90712-1832	562-408-254
A	TMP	Leon, Itzajadet	1331 W Avenue K	Lancaster	93534-5923	661-495-007
A	OPR	McCain, John Tyler (Tyler)	1754 N Livermore Ave	Livermore	94551-7830	925-273-755
A	OPR	Bergstrom, Kristie Ann (Kristie)	4401 E Pacific Coast Hwy	Long Beach	90804-2117	562-494-7310
A	OPR	Bergstrom, Kristie Ann (Kristie)	3290 Atlantic Avenue	Long Beach	90807	562-270-622
A	OPR	Howard, John Arthur III (John)	7681 Carson Blvd	Long Beach	90808-2367	562-425-423
A	OPR	Cillpam, Jeremiah John (Jeremiah)	6750 W Sunset Blvd	Los Angeles	90028-7117	323-533-107
CA	OPR	Cillpam, Jeremiah John (Jeremiah)	1011 N Western Ave	Los Angeles	90029-2309	323-957-304
A	OPR	Eaves, Amber Kathryne (Amber)	10250 Santa Monica Blvd Ste FC4	Los Angeles	90067-6482	310-557-966
Ά	OPR	Evans, Danielle Nicole (Danielle)	660 S Figueroa St Ste 100	Los Angeles	90017-3573	213-624-200
ΊA	OPR	Hollar, Julian Remy (Julian)	11750 Jefferson Blvd	Los Angeles	90230-6308	310-391-836
A	OPR	Kim, Eric (Eric)	900 Westwood Blvd	Los Angeles	90024-2905	310-443-890
A	OPR	Morrow, Erica Denise (Erica)	2310 S La Cienega Blvd	Los Angeles	90034-1610	310-845-702
A	OPR	Park, Andrew Minki (Andrew)	3758 S Figueroa St	Los Angeles	90007-4315	213-747-872
Ά	OPR	Webster, Stanley Cortez (Stanley)	6801 S La Cienega Blvd	Los Angeles	90045-2012	310-995-887
Α	OPR	Payton, Micah Richard (Micah)	1405 E Yosemite Ave	Manteca	95336-5005	209-239-200
Α	OPR	Wilkey, Shane Hunter (Shane)	29847 Haun Rd	Menifee	92586-6539	951-430-222
A	OPR	Johnson, Christopher Wayne (Chris)	755 E Calaveras Blvd	Milpitas	95035-5435	408-404-431
Ά	OPR	Jugo, Brett Steven (Brett)	27845 Santa Margarita Pkwy	Mission Viejo	92691-6701	949-268-980
	OPR	Turner, Lamar Donvon (Lamar)	820 W Huntington Dr	Monrovia	<del> </del>	626-825-706

		CHICK-FIL-A RESTA	AURANT LISTING	AS OF	12/31/2	23
CA	OPR	Li, Morris Hongwen (Morris)	5000 Market Place Dr	Monterey Park	91755-7426	323-726-6801
Α	OPR	Jeppsen, Eric Warren (Eric)	27960 Clinton Keith Rd	Murrieta	92563-8554	951-587-1102
A	OPR	Jones, Jennifer Jane (Jenny)	24794 Madison Ave	Murrieta	92562-9726	951-677-5173
A	OPR	Gonzales, Michael (Michael)	400 Mile of Cars Way	National City	91950-8536	619-505-9103
A	OPR	Takata, Craig Shigemi (Craig)	401 Newport Center Dr Ste A108	Newport Beach	92660-6963	949-719-066
A	OPR	Schopp, Kenneth William Jr. (Kenny)	5643 Lankershim Blvd	North Hollywood	91601-1723	818-850-789
Α	OPR	Bankhardt, Lindsay Elizabeth (Lindsay)	18521 Devonshire St	Northridge	91324-1308	818-741-123
Α	OPR	Barrientos, Julio Cesar (Julio)	8875 Tampa Ave	Northridge	91324-3520	818-882-310
Ά	OPR	Khansarinia, Farid (Farid)	12555 Imperial Hwy	Norwalk	90650-3136	562-466-000
Ά	OPR	Schivley, Christopher Jay (Chris)	10710 Firestone Blvd	Norwalk	90650-7412	562-239-404
Α	OPR	Bradley, Justin Kyle (Justin)	35 Rowland Way	Novato	94945-5001	415-328-177
Ά	OPR	Hooper, Jonathan Wesley (Jon)	1525 40th Street	Oakland	94608	510-410-075
Α	OPR	Hoffman, Adam Sturges (Adam)	3475 Marron Rd	Oceanside	92056-4673	760-576-312
A	OPR	Garcia, Christine Leanne (Christine)	4350 Ontario Mills Pkwy	Ontario		909-490-520
A	OPR	Benson, Kendall Jon (Kendall)	202 S Main St	Orange		714-794-305
A	OPR	Worsham, Larry Wayne (Larry)	2575 N Tustin St	Orange		714-685-170
A	OPR	Ellenberg, Matthew Stephen (Matt)	2040 N Rose Ave	Oxnard	93036-5052	805-988-923
A	OPR	Shaffer, Robert Vernon (Robert)	851 Town Center Dr	Oxnard	93036	805-561-199
A	OPR	Peck, David S. (David)	73070 Dinah Shore	Palm Desert	92211	760-636-804
A	TMP	Foster, Andrew (Drew)	732 W Rancho Vista Blvd	Palmdale		661-947-770
A	OPR	Gwacham, Adaobi Chinelo (Adaobi)	1700 E Colorado Blvd	Pasadena		626-793-763
A	OPR	Gwacham, Adaobi Chinelo (Adaobi)	790 N Lake Ave	Pasadena		626-345-923
A	OPR	Ortiz-Chavez, Ricardo (Ricardo)	1688 N Perris Blvd # K	Perris		951-657-050
A	OPR	May, Clayton Ramsey (C.R.)	9001 Whittier Blvd	Pico Rivera		562-245-387
A	OPR	Brugh, Mark Allen (Mark)	4717 Century Blvd	Pittsburg		925-753-118
A	OPR	Clifford, Aaron (Aaron)	5785 Johnson Dr	Pleasanton		925-331-838
A	OPR	Clifford, Aaron (Aaron)	4501 Hopyard Rd	Pleasanton		925-400-949
A A	OPR	Stump, Jeremiah Michael (Jeremy)	13464 Poway Rd	Poway	<b>-</b>	858-668-343
Ά	OPR	1 1	2354 Sunrise Blvd	Rancho Cordova		
'A	OPR	Vizitiu, Liviu (Liviu) Rasshan, Taharqa Osaar Gordon (Osaar)	12190 Foothill Blvd	Rancho Cucamor		
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A	OPR	Alhindi, Ahab Elias (Ahab)	1477 Hilltop Dr Unit H1	Redding		530-319-736
A	OPR	Crum, William Hayne (William)	27520 W Lugonia Ave	Redlands		909-307-871
A	OPR	Simpson, Jeremy Ray (Jeremy)	1919 Artesia Blvd	Redondo Beach		310-697-3339
A	OPR	Collier, Reagan Elise (Reagan)	1531 Main St	Redwood City		650-701-047
A	OPR	Collier, Reagan Elise (Reagan)	536 Whipple Ave	Redwood City	94063-1124	650-701-047
A	OPR	Rodriguez, David Michael (Dave)	1150 Renaissance Pkwy	Rialto		909-235-415
A	OPR	Beard, Justin Shane (Justin)	3640 Central Ave	Riverside	92506-5902	951-300-2029
A	OPR	Kisow, Scott Richard (Scott)	6299 Van Buren Blvd.	Riverside	92505	951-335-590
Α	OPR	Molinari, Jason Michael (Jason)	2885 Canyon Springs Pkwy	Riverside	92507-0907	951-656-650
Α	OPR	Dyer, Jason Allan (Jason)	4600 Sierra College Blvd	Rocklin		916-652-752:
A	OPR	Bains, Jaswinder S. (Jas)	5080 Redwood Dr	Rohnert Park		707-585-746
A	OPR	Lavin, Benjamin Emil (Ben)	912 Pleasant Grove Blvd	Roseville		916-773-555
A	OPR	Mason, Eric Scott (Eric)	4644 Madison Ave	Sacramento		916-344-010
Ά	OPR	Paul, Joshua D. (Joshua)	2101 Alta Arden Expy	Sacramento	95825-2221	916-922-281
A	OPR	Tanner, Samuel Grayson (Grayson)	8104 Delta Shores Cir S	Sacramento		916-665-248
Α	OPR	Chroman, Jordan Samuel (Jordan)	1800 Northridge Mall	Salinas		831-443-202
A	TMP	Brumfiel, Benjamin (Ben)	495 W Avenida Vista Hermosa	San Clemente	92672	949-486-602
Α	OPR	Ciervo, Jared Andrew (Jared)	9370 Scranton Rd	San Diego		858-450-441
A	OPR	Hughes, Matthew Lee (Matt)	3570 Sports Arena Blvd	San Diego	92110-4919	619-758-155
A	OPR	Lunn, Tyler C. (Tyler)	10750 Camino Ruiz	San Diego	92126-2305	858-566-780
Α	OPR	Mercer, Jonathon Gage (Gage)	5323 Mission Center Rd	San Diego	92108-1301	619-213-156
Α	OPR	Murdock, Glenn John (Glenn)	5955 Balboa Ave	San Diego	92111-2711	858-277-333
Α	OPR	Tucker Mares, Jonathan Dereck (Jon)	804 Dennery Rd	San Diego	92154-8472	619-743-911
CA	OPR	Weston, Jonathan Kyle (Kyle)	11670 Carmel Mountain Rd	San Diego	92128-4621	858-613-0573

		CHICK-FIL-A RESTA	URANT LISTING	AS OF	12/31/2	23
CA	OPR	Zuidema, Eric Thomas (Eric)	17115 Camino Del Sur	San Diego	92127-2536	858-759-1865
CA	OPR	Balderas, Shannon Lane (Shannon)	2280 Monterey Hwy	San Jose	95112-6014	408-975-6102
A	OPR	Jones, Zachary Tanner (Zach)	5815 Silver Creek Valley Place	San Jose	95138-1059	408-365-2975
A	OPR	Mott, Joshua Christian (Josh)	1162 Blossom Hill Rd	San Jose	95118-3113	408-978-7705
Ά	OPR	Wong, Tak Wai (Will)	53 Headquarters Dr	San Jose	95134-1357	408-526-0600
Ά	OPR	Lewis, Christopher Eugene (Chris)	31872 Del Obispo St	San Juan Capistr	92675-3204	949-392-264
Ά	OPR	Ciervo, Jordan Anthony (Jordan)	587 Grand Ave	San Marcos	92078-1234	760-736-8105
A	OPR	Brakke, Peter Lange (Peter)	1701 N Tustin Avenue	Santa Ana	92705	714-662-9599
CA	OPR	Stewart, Tony Alexander (Tony)	3601 S Bristol St	Santa Ana	92704-7301	714-540-0020
CA	OPR	Collins, Travis Lyle (Travis)	3707 State St	Santa Barbara	93105-3103	805-687-0450
A	OPR	Cho, Joseph (Joe)	1950 El Camino Real	Santa Clara	95050-4161	408-551-0201
CA	OPR	Williams, Thomas Austin Patrick Jr. (Tom)	24180 Magic Mountain Pkwy	Santa Clarita	91355-3914	661-799-3663
CA	OPR	Khansarinia, Farid (Farid)	13225 Telegraph Rd	Santa Fe Springs	90670-4047	562-352-9005
CA	OPR	Hickox, Joseph C. (Joey)	605 E Betteravia Rd	Santa Maria	93454-7025	805-347-1044
CA	OPR	Brown, Edward E. Jr. (Eddie)	2207 Lincoln Blvd	Santa Monica	90405-1320	310-392-2499
CA	OPR	Medford, Christopher Allen (Chris)	1452 Mendocino Ave	Santa Rosa	95401-4314	707-542-2456
CA	OPR	Zimmerman, Zachary Martin (Zach)	9418 Mission Gorge Rd	Santee	92071-3847	619-562-0774
CA	OPR	Carr, Scott Christopher (Scott)	12101 Seal Beach Blvd	Seal Beach	90740-2633	562-430-3060
CA	OPR	Alexander, Joshua M. (Josh)	2460 Sycamore Dr	Simi Valley	93065-2302	805-297-3252
CA	OPR	Pendray, Corey Michael (Corey)	5860 Firestone Blvd	South Gate	90280-3706	562-364-4432
CA	OPR	Thomas, Amber Tracy (Amber)	931 Sweetwater Rd	Spring Valley	91977-4837	619-940-6064
CA	OPR	Farage, April Lynn (April)	2628 W March Ln	Stockton	95207-6523	209-477-5936
CA	OPR	Chong, Arnold (Arnold)	550 W El Camino Real	Sunnyvale	94087-1210	408-830-9940
CA	OPR	Toth, James John (Jim)	40531 Margarita Rd	Temecula	92591-2859	951-296-646
CA	OPR	Young, Joshua Stephen (Josh)	449 N Moorpark Rd	Thousand Oaks	91360-3706	805-379-161
CA	OPR	Ghebrezghi, Ermias (Ermias)	819 W Carson St	Torrance	90502-2108	310-870-7047
CA	OPR	Ghebrezghi, Ermias (Ermias)	24630 Crenshaw Blvd	Torrance	90505-5307	310-563-7155
CA	OPR	Simpson, Jeremy Ray (Jeremy)	18200 Hawthorne Blvd	Torrance	90504-4509	310-371-7320
CA	OPR	Strickland, Brady Ralph (Brady)	21821 Hawthorne Blvd	Torrance	90503-7003	310-542-4636
CA	OPR	Goodman, Adam Jeffrey (Adam)	2889 Park Ave	Tustin	92782-2711	714-258-1400
CA	OPR	Hawkins, Edward Lee (Ed)	1949 N Campus Ave	Upland	91784-1667	909-931-7123
CA	OPR	Hawkins, Edward Lee (Ed)	335 S Mountain Ave	Upland	91786-7032	909-493-2944
CA	OPR	Parker, Joshua Barrett (Josh)	2081 Harbison Dr	Vacaville	95687-3911	707-447-1269
CA	OPR	Eraso, Jose Ignacio (Ignacio)	1191 Admiral Callaghan Ln	Vallejo	94591-3701	707-648-7001
CA	OPR	Hollar, Julian Remy (Julian)	4050 Lincoln Blvd	Venice		310-301-3330
CA	OPR	Shaffer, Robert Vernon (Robert)	1321 Eastman Ave	Ventura	93003-6467	805-339-0977
CA	OPR	Zimmerman, Kyle Andrew (Kyle)	12180 Mariposa Rd	Victorville	92395-6006	760-355-6637
CA	OPR	Gomez, Luis Alberto (Luis)	475 Hacienda Dr	Vista	92081-6687	760-607-9373
CA	OPR	Allen, Brent Bradford (Brent)	2750 N Main St	Walnut Creek		925-295-0780
CA	OPR	Hernandez, Daniel (Danny)	3041 E Garvey Ave N	West Covina		626-239-3018
CA	OPR	Hernandez, Daniel (Danny)	200 S Vincent Ave	West Covina		626-210-2693
CA	OPR	Brodie, Dakata Barron (Dakata)	6400 Fallbrook Ave	West Hills	<del> </del>	818-912-6118
CA	OPR	Young, Joshua Stephen (Josh)	3771 E Thousand Oaks Blvd	Westlake Village		805-379-0790
CA	OPR	Wohlgemuth, Blake Aaron (Blake)	16388 Beach Blvd	Westminster	92683-7858	714-847-384
CA	OPR	Purtell, Thomas Alexander Jr. (Thomas)	15600 Whittier Blvd	Whittier	90603-1371	562-902-1550
CA	OPR	Wright, K'Dream Noelle (Dream)	20101 Ventura Blvd	Woodland Hills	1	818-703-3002
CA	OPR	Mauga, Kelley Renee (Kelley)	22450 Old Canal Rd	Yorba Linda	92887-4638	714-685-9402
CA	OPR	Redmon, Charles Christopher (Chris)	31479 Avenue E	Yucaipa	<del> </del>	909-321-2800
O	OPR	Chalmers, Lori Ellen (Lori)	5236 Wadsworth Byp	Arvada		303-420-3000
CO	OPR	O'Leary, Sheri Lynn (Sheri)	7809 Wadsworth Blvd	Arvada		303-420-3000
20	OPR					<del> </del>
		Arangua, Karen Michelle (Karen)	14310 E Alameda Ave	Aurora		303-366-0779
CO	OPR	Bridge, Adam Richard (Adam)	5600 S Parker Rd	Aurora		303-766-9170
CO	OPR	Smith, Daniel Tate (Tate)	1198 S Havana St	Aurora	80012-4008	303-745-7872

		CHICK-FIL-A REST		,		
СО	OPR	Williams, Matthew Clark (Matt)	3444 N Salida Ct	Aurora	80011-5029	720-990-8100
O	OPR	Halbritter, Vickie Angela (Vickie)	2035 Prairie Center Pkwy	Brighton		303-655-1404
O	OPR	Wehn, Scott Louis (Scott)	4260 W 121st Ave	Broomfield	80020-5661	720-881-798
CO	OPR	Weber, Joseph Daniel III (Joe)	6353 Promenade Pkwy	Castle Rock	80108-1923	303-663-735
CO	OPR	Weber, Joseph Daniel III (Joe)	346 Metzler Dr	Castle Rock	80108-7682	303-660-099
CO	OPR	Schoenly, Cody Bradford (Cody)	6907 S University Blvd Ste 201	Centennial	80122-1516	303-795-0049
CO	OPR	Braun, Tucker Philip (Tucker)	505 N Academy Blvd	Colorado Spring	80909-8300	719-785-056
CO	OPR	Gutteridge, Frank Rencher III (Trace)	391 Spectrum Loop	Colorado Spring	80921-3800	719-487-979
CO	OPR	Jeffcoat, Matthew Edmund (Matt)	1620 S Nevada Ave	Colorado Spring	80905-2222	719-632-637
CO	OPR	Saxby, Ryan S. (Ryan)	7990 N Academy Blvd	Colorado Spring	80920-3902	719-598-464
CO	OPR	Taylor, Robert Lynn (Rob)	3710 Bloomington St	Colorado Spring	80922-3200	719-596-357
СО	OPR	Taylor, Robert Lynn (Rob)	5905 Dublin Blvd	Colorado Spring	80923-7474	719-597-600
CO	OPR	Watson, Randall Wayne (Randy)	575 Garden of the Gods Rd	Colorado Spring	80907-3501	719-531-732
CO	OPR	Andrews, Daniel Michael (Daniel)	2710 S Colorado Blvd	Denver	80222-6602	303-757-4320
CO	OPR	Brock, Kevin Ray (Kevin)	3725 E Colfax Ave	Denver	80206-1810	303-377-111
СО	OPR	Smith, Daniel Tate (Tate)	7785 E Hampden Ave	Denver	80231-4806	303-755-4000
Ю	OPR	Sutton, Jason Patrick (Jason)	3601 Quebec St	Denver	80207-1605	303-355-222
СО	OPR	Courtois, Daniel J. (Dan)	1901 Sheridan Blvd	Edgewater	80214-1325	303-274-369
Ю	OPR	Andrews, Daniel Michael (Daniel)	3085 S Broadway	Englewood		303-781-111
CO	OPR	Wehn, Scott Louis (Scott)	10280 Federal Blvd	<del>-</del>	80260-6171	720-887-167
CO	OPR	Stein, Stevan David (Stevan)	3605 S College Ave	Fort Collins		970-377-964
CO	OPR	Morgan, Kyle Thomas (Kyle)	7925 Fountain Mesa Rd	Fountain		719-312-312
CO	OPR	Bikis, Jekabs (Jekabs)	430 S Colorado Blvd	Glendale		303-333-382
O	OPR	Walsh, Joseph Patrick III (Joe)	522 Bogart Ln	+		970-241-035
CO	OPR	Rotramel, Kenneth David (Ken)	4555 Centerplace Dr	Greeley		970-330-442
CO	OPR	Goettsche, Craig Robert (Craig)	9331 E Arapahoe Rd	Greenwood Villa		303-706-010
co	OPR	Brock, Christopher R. (Chris)	3700 E Highlands Ranch Pkwy	Highlands Ranch		<del>                                       </del>
co	OPR	Khan, Azim Ramon (Azim)	950 Cpl Max Donahue Ln	Highlands Ranch		303-470-130
CO	OPR	Johnson, Frank Arthur (Frank)	14730 W Colfax Ave	Lakewood		303-271-113
CO	OPR	Zuschlag, Matthew Peter (Matt)	565 S Vance St			303-927-630
co	OPR	Barker, John David (John)	5260 S Wadsworth Blvd	Littleton		720-922-199
co	OPR	Plain, Lauren Marie (Lauren)	7301 S Santa Fe Dr Unit 900	Littleton		303-797-956
co	OPR	Plain, Lauren Marie (Lauren)	9976 W Remington Pl	Littleton		720-922-207
co	OPR	Clancey, Michael Kevin (Michael)	9091 Westview Rd	Lone Tree		303-790-989
				+		1
20	OPR	Voyles, Thomas Wade (Wade)	8515 Park Meadows Center Dr	Long Tree		303-649-211
CO	OPR	Gooch, Brent Alan (Brent)	215 Ken Pratt Blvd	Longmont	80501-8991	303-772-9642
CO	OPR	Orlando, Frank Todd (Todd)	1545 Rocky Mountain Ave	Loveland		970-593-004
CO	OPR	Griffin, Donald Lee (Don)	9335 Crown Crest Blvd	Parker	80138-8573	303-805-857:
20	OPR	Miller, Sydney R. (Sydney)	1535 W US Highway 50	Pueblo	81008-1643	719-424-383
20	OPR	Barker, John David (John)	4090 River Point Pkwy	Sheridan		303-781-026
20	OPR	Anderson, Nathan Charles (Nathan)	2580 Coalton Rd	Superior		303-410-705
20	OPR	Goettsche, Barrie Cheryl (Barrie)	16670 Washington St	Thornton	-	720-324-404
20	OPR	Wehn, Scott Louis (Scott)	1301 E 120th Ave	Thornton	80233-5714	720-889-147
CO	OPR	Stein, Stevan David (Stevan)	4531 Weitzel St Timnath CO80547	Timnath		970-482-418
Ю	OPR	Yahara, Charles Wesley (Wes)	14275 Orchard Pkwy	Westminster	80023-9278	303-280-968
CO	OPR	Johnson, Frank Arthur (Frank)	3700 Youngfield Street	Wheat Ridge	80033	303-285-954
Т	OPR	Scanlon, Devon McCaffrey (Devon)	156 Federal Rd	Brookfield	06804-2515	203-775-797
Т	OPR	Scanlon, Devon McCaffrey (Devon)	7 Backus Ave	Danbury		203-796-103
Т	OPR	Webb, Colby James (Colby)	25 Hazard Ave	Enfield	06082-3725	860-253-046
Т	OPR	Beattie, Richard M. (Rich)	750 Post Road & 42 Elliot Street	Fairfield	06824	203-254-835
Т	OPR	Snook, Jordan A. (Jordan)	2941 Main St	Glastonbury	06033-1094	860-633-080
Т	OPR	Ottaway, Alexander Scott (Alex)	1428 Pleasant Valley Rd	Manchester	06042-8761	860-812-030
СТ	OPR	Stewart, Roberta J. (Bobbi)	3240 Berlin Tpke	Newington	06111-4628	860-665-004
Т	OPR	Gaudiano, Sarah Elizabeth (Sarah)	560 Universal Dr N	North Haven	06473	203-234-030

		CHICK-FIL-A RESTA	UKANI LISTING	_		
СТ	OPR	Bullock, Archer Winfield Jr. (Archer)	467 Connecticut Ave	Norwalk	06854	203-831-0196
Τ	OPR	Smith, Peter Andrew (Peter)	801 Bridgeport Ave	Shelton	06484-4714	
Т	OPR	Hartman, Michael M. (Mike)	801 Queen St	Southington	06489-1507	
Γ	OPR	Langston, Benjamin Todd (Todd)	1098 N Colony Rd	Wallingford		203-265-474
Т	OPR	Jackson, Daryl (Daryl)	509 New Park Ave	West Hartford		860-461-169
С	OPR	Chesson, Jessie Adele (Jessie)	2410 Market St NE	Washington	20018-3851	
С	OPR	Haynes, Nathaniel (Treh)	3100 14th St NW	Washington		202-986-329
C	OPR	Ishmal, Earl Lese III (Earl)	1401 Maryland Ave NE	Washington	20002-5036	
С	OPR	Kang, Deeben Soo (DK)	707 G St NW	Washington	-	202-855-461
С	OPR	McCray, Kristen Maria (Kristen)	4505 Wisconsin Ave NW	Washington	20016-4619	202-244-451
С	OPR	Smith, Andrew Wayne (Andrew)	1214 18th St NW	Washington	20036-2538	
С	OPR	Thompson, Alan L. (Alan)	220 Riggs Rd NE	Washington	20011	
Е	OPR	Marcus, Adam Joseph (Adam)	1101 Quintilio Dr	Bear	19701-6003	302-834-481
Е	OPR	DiFava, Ronald (Ron)	4044 S Dupont Hwy	Camden		302-697-615
Е	OPR	DiFava, Ronald (Ron)	1440 N Dupont Hwy	Dover		302-554-113
Е	OPR	Wood, Kevin M. (Kevin)	701 S Ridge Ave	Middletown	19709-4653	302-376-770
Е	OPR	Hayes, Zachary Tyler (Zach)	698 N Dupont Blvd # C	Milford		302-422-882
Е	OPR	Sweetman, Timothy James (Tim)	30141 Commerce Dr	Millsboro		302-217-109
Е	OPR	Marcus, Adam Joseph (Adam)	107 S Dupont Hwy	New Castle	19720-4127	302-834-481
Е	OPR	Marcus, Adam Joseph (Adam)	204 Christiana Mall	Newark	19702-3204	302-737-320
Е	OPR	Trader, Randolph Luke (Luke)	4657 Ogletown Stanton Rd	Newark	19713-2006	302-737-340
Е	OPR	Digges, Jacob Robert (Jacob)	19531 Coastal Hwy	Rehoboth Beach	19971-6139	302-212-217
Е	OPR	Vonhof, Michael G. (Mike)	22932 Sussex Hwy	Seaford	19973-5868	302-628-300
Е	OPR	Stephenson, Allie Marie (Allie)	4737 Concord Pike Ste 760	Wilmington	19803-1452	302-478-776
Е	OPR	Sweers, Katelynn Breana (Kate)	3260 Kirkwood Hwy	Wilmington	19808-6130	302-394-622
L	OPR	Castellano, Chase Michael Angelo (Chase)	451 E Altamonte Dr	Altamonte Sprin	32701-4613	407-834-666
L	OPR	Yurchak, Frank Joseph (Frank)	234 W State Road 436	Altamonte Sprin	32714-4202	407-786-227
L	OPR	Holland, Melanie Ann (Melanie)	2488 E Semoran Blvd	Apopka	32703-5800	407-865-707
L	OPR	Probe, James Daniel (James)	21175 Biscayne Blvd	Aventura	33180-1215	305-509-665
L	OPR	Kranitz, William Justin (Justin)	475 E Van Fleet Dr	Bartow	33830-3835	863-578-520
L	OPR	Kiedis, Robert Paul (Paul)	9536 Glades Rd	Boca Raton	33434-3945	561-232-357
L	OPR	Kiedis, Robert Paul (Paul)	6000 Glades Rd Ste 1166c	Boca Raton	33431-7255	561-347-162
L	OPR	Ripple, William Brent (Brent)	1277 W Palmetto Park Rd	Boca Raton	33486-3317	561-208-104
L	OPR	Mize, Justin David (Justin)	8796 Boynton Beach Blvd	Boynton Beach	33472-4423	561-536-225
L	OPR	Mize, Justin David (Justin)	1560 W Boynton Beach Blvd	Boynton Beach	33436-4602	561-752-079
L	OPR	Hoeksema, Nathanael John (Nathan)	4573 14th St W	Bradenton		941-727-731
L	OPR	Hoeksema, Nathanael John (Nathan)	4311 Manatee Ave W	Bradenton		941-200-388
L	OPR	Ith, Jonathan Vaty (Jonathan)	5206 73rd Ln E	Bradenton		941-751-999
L	OPR	Holmberg, Paul W. (Paul)	11325 Causeway Blvd	Brandon		813-655-123
L	OPR	Jones, Jeffrey Eric (Jeff)	1504 E Brandon Blvd	Brandon		813-661-230
L	OPR	White, Bryan Paul (Bryan)	519 Brandon Town Center Mall	Brandon		813-654-676
L	OPR	Mitten, John Richard (John)	13143 Cortez Blvd	Brooksville		352-596-282
L	OPR	Cossette, William Christopher (Billy)	1790 NE Pine Island Rd	Cape Coral		239-242-874
L	OPR	Sanchez, Ricardo Enrique (Ricardo)	15801 N Dale Mabry Hwy	Carrollwood		813-269-071
 L	OPR	Mir, Gustavo Rafael (Gus)	3423 Ulmerton Rd	Clearwater	33762-4216	727-572-777
<u> </u>	OPR	Voor, Russell Keith (Russ)	2516 Gulf To Bay Blvd	Clearwater	33765-4411	727-723-199
_	OPR	Voor, Russell Keith (Russ)	2525 Countryside Boulevard	Clearwater	33761	727-791-180
	OPR	DeStefano, Rocco Joseph (Rocky)	16110 Hammock Ridge Road	Clermont	34711	352-241-868
<u>-</u> .,	OPR	DeStefano, Rocco Joseph (Rocky)	2585 E Highway 50	Clermont	34711-6051	352-241-707
<u> </u>	OPR	Gaddie, Andrew M. (Andrew)	644 US Highway 27	Clermont		352-243-290
	OPR	Baillio, Brent Michael (Brent)	4670 N State Road 7	Coconut Creek	33073-3901	954-834-687
	OPR	Poeana, Samuel (Samuel)	1341 N University Dr	Coral Springs		954-753-077
L L	OPR	Schisler, Kyle Michael (Kyle)	3000 S Ferdon Blvd	Crestview	32536-8477	850-398-699
	OPR	Neal, Rutherford Bernard (Rudy)	43568 Highway 27	Davenport		863-866-200

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
FL	OPR	Fitzpatrick, William Scott (Scott)	15990 SW 41st St	Davie	33331-1544	954-384-5113
L	OPR	Hodges, Felix Allen (Felix)	5700 South University Drive	Davie	33328	954-680-1620
Ĺ	OPR	Hodges, Felix Allen (Felix)	1900 S University Dr	Davie	33324-5849	954-472-1123
L	OPR	Kirby, Christopher Joseph (Chris)	100 N Williamson Blvd	Daytona Beach	32114-7129	386-252-8232
L	OPR	Baillio, Brent Michael (Brent)	3648 W Hillsboro Blvd	Deerfield Beach	33442-9405	954-570-0404
L	OPR	Neil, Daniel Afton (Daniel)	2760 US Highway 331 S	Defuniak Spring	32435-3714	850-307-5123
Ľ	OPR	Vance, Jamey Alexander (Jamey)	2295 S Woodland Blvd	Deland	32720-8633	386-738-0062
L	OPR	Benitez, Erik (Erik)	4775 W Atlantic Ave	Delray Beach	33445-3838	561-908-2721
L	OPR	Leffert, Susan Morris (Susan)	1800 S Federal Hwy	Delray Beach	33483-3311	561-265-0321
FL	OPR	Hill, Tripp Hunter (Tripp)	1021 Highway 98 E	Destin	32541-2908	850-502-2296
L	OPR	Zaldivar, Victor Manuel (Victor)	9815 NW 41st St	Doral	33178-2969	305-593-7881
7L	OPR	Bradburn, James Allan (Allan)	21900 S Tamiami Trl	Estero	33928-3231	239-498-8700
L	OPR	McClarnon, William James (Billy)	80 Oxford Rd	Fern Park	32730-2103	321-444-6536
7L	OPR	Arnold, Cary A. (Cary)	1541 County Road 220	Fleming Island	32003-7926	904-264-3644
L	OPR	Justiniano, Rolando Jr. (Rolando)	2650 N Federal Hwy	Fort Lauderdale		888-582-8121
L	OPR	Adkins, Bruce Dane (Bruce)	4752 Colonial Blvd	Fort Myers		239-936-6317
ïL	OPR	Glanvill, Peter Alan (Peter)	13610 S Tamiami Trl	Fort Myers		239-433-9030
7L	OPR	van der Kooy, Kevin Ryan (Kevin)	9980 Interstate Commerce Dr	Fort Myers	-	239-437-4800
- L	OPR	Sanz, Sean Michael (Sean)	5560 Okeechobee Rd	Fort Pierce	34947-5316	
7L	OPR	Sexton, William Matthew (Matthew)	122 Eglin Pkwy NE	Fort Walton Bea	-	850-301-0093
7L	OPR	Sexton, William Matthew (Matthew)	743 Beal Pkwy Nw	Fort Walton Bea		850-315-269
	OPR	Allen, William Ernest IV (Will)	6419 W Newberry Rd Ste G8	Gainesville	32605-4390	352-331-6691
	OPR	Bentley, Patrick Landon (Landon)	1340 W University Ave	Gainesville		352-376-4000
L	OPR	Holloway, Raymond Cecil III (Ray)	3621 SW Archer Rd	Gainesville		352-204-5757
	OPR	Holloway, Raymond Cecil III (Ray)	3938 SW Archer Rd	Gainesville		352-373-9988
7L	OPR	Moceri, Nicole Roberto (Nicole)	6275 Lantana Rd	Greenacres		561-296-4689
7L	OPR	Stopper, John William II (John)	310 Gulf Breeze Pkwy	Gulf Breeze		850-932-5400
TL	OPR	Bowles, Cynthia Gay (Cynthia)	1600 W 49th St	Hialeah		786-422-1500
īL	OPR	Sampayo, Antonio Jose (Tony)	5870 NW 183rd St	Hialeah		305-615-1532
TL	OPR	Sandoval, Raul (Raul)	495 W 49th St	Hialeah		786-845-6510
FL	OPR	Brown, Jack W. Jr. (Jack)	4461 Southside Blvd	Jacksonville	32216-5402	904-646-9333
7L	OPR	Bryant, Benjamin J. (Ben)	7147 Philips Hwy	Jacksonville	32256-6801	904-281-1000
FL	OPR	Bucy, Jeffery M. (Jeff)	4625 Town Center Pkwy	Jacksonville		904-928-9498
7L	OPR	Campbell, Charles Wayne (Chuck)	14020 Lunar Dr	Jacksonville		904-757-1430
7L	OPR	Crawford, Darrell Michael (Darrell)	4495 Roosevelt Blvd Ste 601	Jacksonville		904-387-1322
L	OPR	Gillis, Eric Mathew (Eric)	3280 Oak Bluff Ln	Jacksonville	32257-6221	904-387-1322
TL	OPR	Kramer, Robert John (Robert)	9398 Atlantic Blvd	Jacksonville	32225-8219	904-292-4668
TL TL	OPR	Mayo, Joseph Lynn (Joe)	9630 Applecross Rd	Jacksonville	32223-8219	904-724-4828
	OPR		10300 Applecross Rd 10300 Southside Blvd Ste 310	Jacksonville		<del> </del>
TL	OPR	Parker, Joel Morgan (Joel)	9980 Southside Blvd 9980 Southside Blvd	Jacksonville	32256-0746 32256-0783	904-363-1144
TL TI	OPR	Parker, Joel Morgan (Joel)  Sowers Melindo McLeod (Melindo)	13375 Atlantic Blvd	Jacksonville		<del> </del>
FL FT	+	Sowers, Melinda McLeod (Melinda)  Welker Jason Charles (Jason)		+		904-221-0067
TL	OPR OPR	Walker, Jason Charles (Jason)	3814 University Blvd W 13672 Beach Blvd	Jacksonville Jacksonville	-	904-712-6000
EL	+	Wier, Jeffrey Dean (Jeff)		<del>                                     </del>	32224-1206	<del> </del>
FL	OPR	Coleman, Todd Lindsey (Todd)	590 Marsh Landing Pkwy	Jacksonville Bea		904-280-025
L	OPR	Buchanan, Nathan Douglas (Nathan)	3745 NW Federal Hwy	Jensen Beach	34957	772-446-1246
L	TMP	Nixon, Jessica (Jess)	3278 Nw Federal Hwy	Jensen Beach	34957-4442	772-692-2322
L	OPR	Burkhead, Tyler Steven (Tyler)	7891 W Irlo Bronson Memorial Hwy	Kissimmee	34747-1739	407-787-4001
L	OPR	Koepsell, David Graham (Dave)	6050 W Irlo Bronson Memorial Hwy	Kissimmee		407-566-9808
L	OPR	Lytle, Timothy James (Tim)	3286 N John Young Pkwy	Kissimmee		407-935-0102
L	OPR	Nascimento, Renato (Renato)	4450 W Vine St	Kissimmee		407-787-3332
L	OPR	Sexton, Michael Stanley (Michael)	3200 W US Highway 90	Lake City		386-438-5549
L	OPR	Schrieber, Steven Scott (Steven)	4420 W Lake Mary Blvd	Lake Mary	32746-3351	407-333-8875
7L	OPR	Hannon, Neil (Neil)	1262 Northlake Blvd	Lake Park	33403-2050	561-842-5805
7L	OPR	Brickhouse, Daniel Scott (Scott)	4625 S Florida Ave	Lakeland	33813-2123	863-607-9300

_	1.	T	AURANT LISTING	L .	1	T
L	OPR	Brickhouse, Daniel Scott (Scott)	4132 Us Highway 98 N	Lakeland	33809-3831	863-940-2828
	TMP	Kelly, Drew	3800 Us Highway 98 N Ste 692	Lakeland		863-859-4444
	OPR	Starnes, Jeremy Knight (Jeremy)	1197 W Lantana Rd	Lantana		561-244-8797
_	OPR	Menendez, Anthony Luis (Tony)	10075 Ulmerton Rd	Largo	+	727-303-315
Ĺ	OPR	Chippeaux, Matthew Ryan (Matt)	17693 Harpers Run	Lutz	33558	813-303-199
L	OPR	Young, Britt Willis (Britt)	2349 Sun Vista Dr	Lutz	<del>†</del>	813-909-095
L	OPR	Dampier, Grace Oaks (Grace)	4930 Oakdale Blvd	Marianna	<del> </del>	850-633-233
L	OPR	Urso, Michael Anthony (Mike)	3865 N Wickham Rd	Melbourne		321-433-586
L	OPR	Urso, Michael Anthony (Mike)	8300 N Wickham Rd	Melbourne	32940-7969	321-751-080
L	OPR	Watson, Bryan Markee (Bryan)	1700 W New Haven Ave Ste 407	Melbourne	<b>.</b>	321-984-063
L	OPR	Weeks, Michael Ray (Mike)	2955 Viera Boulevard	Melbourne	32940	321-636-353
L	OPR	Peterson, James Kersh (Kersh)	785 E Merritt Island Cswy	Merritt Island	32952-3516	321-765-987
L	OPR	Kaufmann, Karyna (Karyna)	7535 N Kendall Dr Ste 1440A	Miami	33156-7881	305-661-117
L	OPR	Leon, Pablo Mauricio (Mauricio)	9301 W Flagler St	Miami	33174-2407	305-553-549
L	OPR	Lindsey, Justin Dean (Justin)	12100 SW 88th St	Miami	33186-2004	305-901-601
L	OPR	Overby, Thomas Charles (Thomas)	1410 NW N River Dr	Miami	33125-2657	786-864-040
L	OPR	Sampayo, Antonio Jose (Tony)	16100 NW 57th Ave	Miami Lakes	33014-6715	305-512-450
L	OPR	Mayo, Joseph Lynn (Joe)	1710 Blanding Blvd	Middleburg	32068-3836	904-291-822
L	OPR	Capewell, Frederick Paul (Fred)	3211 Sw 160th Ave	Miramar	1	954-433-3890
L	OPR	Hodges, Jude Ellis (Jude)	12355 Miramar Parkway	Miramar	33025	954-449-683
L	OPR	Ricks, Michael Allen (Mike)	52 Scenic Gulf Dr	Miramar Beach		850-846-624
L L	OPR	Powell, Frederick Harold Jr. (Rick)	17240 Us Highway 441	Mount Dora	<u> </u>	352-385-004
L L	OPR	Hudson, Charles E. (Chip)	8610 Addison Place Dr	Naples		239-307-605
 [	OPR	Rodriguez, Pedro Jason (P.J.)	5825 Airport Pulling Rd N	Naples	<u> </u>	239-594-977
L L	TMP	Rodgers, Neal	1874 Tamiami Trl N Spc Fc-7	Naples		239-263-267
L L	OPR	Schiefer, Robert Peter (Robb)	1348 John Sims Pkwy E	Niceville		850-279-607
L L	OPR	Feliz, Elias (Elias)	820 N Miami Beach Blvd	North Miami Be	<del> </del>	786-746-680
L L	OPR	Hart, Andrew Kenneth (Drew)	3100 SW College Rd	Ocala	-	352-237-157
L	OPR	Williams, Jeromy Joe (Jeromy)	5048 SW 48th Avenue	Ocala	34474	352-850-574
L L	OPR	Williams, Jeromy Joe (Jeromy)	3445 Sw College Rd	Ocala		352-854-286
L L	OPR	Boast, Marshall Sidgmore (Sidge)	10620 W Colonial Dr	Ocoee	34761-2902	407-654-0904
	OPR	<del>-</del>		Oldsmar	•	813-925-011
L	+	Fink, William John (Bill)	3740 Tampa Rd			<del> </del>
L	OPR	Vance, Jamey Alexander (Jamey)	1141 Saxon Blvd	Orange City	1	386-774-862
L	OPR	Phillips, Craig Jeffrey (Craig)	1925 Wells Rd	Orange Park		904-541-111
L	OPR	Addeo, Joseph Michael (Joe)	9500 McKenna Dr	Orlando	32819-8868	407-757-700
L	OPR	Beach, Matthew L. (Matt)	4181 Millenia Blvd	Orlando	32839-6409	407-698-5550
L	OPR	Fish, Michael Edward (Mick)	6350 S Semoran Blvd	Orlando	32822-3205	407-816-0032
L	OPR	Guarisco, Rucco Anthony III (Rock)	11709 Daryl Carter Parkway	Orlando	32821	407-379-166
L	OPR	Guarisco, Rucco Anthony III (Rock)	13524 State Road 535	Orlando	32821-6321	407-827-7032
L	OPR	Johnson, Eric Stafford (Eric)	4752 S Kirkman Rd	Orlando		407-295-903
L	OPR	Jones, Kayley Elaine (Kayley)	7333 W Sand Lake Rd	Orlando		407-370-929:
L	OPR	Lytle, Timothy James (Tim)	1500 Sand Lake Rd	Orlando	-	407-910-117
L	OPR	Lytle, Timothy James (Tim)	13085 S Orange Blossom Trl	Orlando	32837-6596	407-251-461
L	OPR	Naylor, John Thomas (John)	4200 Conroy Rd Ste 245	Orlando	32839-2449	407-226-994
L	OPR	Parks, Randy John (Randy)	2448 E Colonial Dr	Orlando	32803-5027	407-896-035
L	OPR	Rapson, Richard Charles III (Rick)	1800 Sand Lake Rd	Orlando	32809-7630	407-856-010
Ĺ	OPR	Rivera, Olivette Carin (Holly)	12801 Narcoossee Rd	Orlando	32832-6924	407-233-450
L	OPR	Segarra, Jose E. (Jose)	11350 University Blvd	Orlando	32817-2107	407-737-000
L	OPR	Smith, Larry Daniel (Larry)	2885 S Orange Ave	Orlando		407-423-493
Ĺ	OPR	Vaughn, Jed Karey Jr. (Jed)	633 N Alafaya Trl	Orlando		407-281-889
L	OPR	Yurchak, Frank Joseph (Frank)	8673 Summit Centre Way	Orlando	1	407-475-052
 [_	OPR	Wood, James Paul (James)	1464 W Granada Blvd	Ormond Beach	32174-5919	386-673-642
L L	OPR	Fish, Charles Thomas (Charlie)	32 E Mitchell Hammock Rd	Oviedo	32765-9783	407-365-765
L L	OPR	Nicholson, Bryan Mark (Mark)	5023 Highway 90	Pace	•	850-995-9450

		CHICK-FIL-A RESTA	CK-FIL-A RESTAURANT LISTING			
L	OPR	Washburn, Brent Scott (Scott)	1130 Malabar Rd SE	Palm Bay		321-499-4630
L	OPR	Ainsworth, Brittany Nicole (Brittany)	3101 Pga Blvd Ste L209	Palm Beach Gard	33410-2816	561-624-014
L	OPR	Efford, Glen Alan (Glen)	1000 Palm Coast Pkwy NW	Palm Coast		386-445-0399
Ĺ	OPR	Metzger, Daniel Charles (Dan)	32800 US Highway 19 N	Palm Harbor	34684-3115	727-786-854
	OPR	Adams, Donald W. (Donald)	900 W 23rd St	Panama City	32405-3927	850-481-131
Ĺ	OPR	Adams, Donald W. (Donald)	2275 Martin Luther King Jr Blvd	Panama City	32405-5320	850-640-3760
Ĺ	OPR	Rose, Walter J. Jr. (Walt)	11428 Panama City Beach Pkwy	Panama City	32407-2453	850-234-9540
L	OPR	Rose, Walter J. Jr. (Walt)	401 N Tyndall Pkwy	Panama City	32404-6126	850-872-1512
L	OPR	Bieschke, Michelle Lowe (Michelle)	15901 Pines Blvd	Pembroke Pines	33027-1201	954-372-3363
L	OPR	Copeland, Henley Micah (Micah)	11401 Pines Blvd Ste 466 (Inside Mal	Pembroke Pines	33026-4105	954-895-482
L	OPR	Cristantiello, Nicholas Joseph (Nick)	12203 Pines Blvd (Outside Mall)	Pembroke Pines	33026-4119	954-392-976
L	OPR	Barnes, Robert Walter (Robert)	1757 E Nine Mile Rd	Pensacola	32514-5729	850-484-488
Ĺ	OPR	Bizerra, Douglas Scott (Doug)	5020 Bayou Blvd	Pensacola	32503-2504	850-484-552
Ĺ	OPR	Fraser, Scott Robert (Scott)	510 N Navy Blvd	Pensacola	32507-2012	850-455-610
	OPR	Worley, Kathleen Anderson (Kathy)	5100 N 9th Ave Rm J-928	Pensacola	32504-8735	850-477-797
L	OPR	Mir, Gustavo Rafael (Gus)	7020 Us Highway 19 N	Pinellas Park	33781-4601	727-525-717
,	OPR	Redmon, Dawn Michelle (Dawn)	1101 Goldfinch Dr	Plant City	33563-1082	813-704-4020
Ĺ	OPR	Austin, Christy Jennifer (Jennifer)	8000 W Broward Blvd Ste 5005	Plantation		954-476-942:
	OPR	Silva, Efraim Antonio (Efraim)	2250 N Federal Hwy	Pompano Beach		954-943-585
L	OPR	Leslie, Edward Paul (Edward)	1814 Tamiami Trl	Port Charlotte		941-766-610
L	OPR	Queen, Shannon Carlis (Shan)	1761 Dunlawton Ave	Port Orange		386-767-337
	OPR	Cristantiello, James Stephan Jr. (Jimmy)	1611 NW St Lucie W Blvd			1
 [_	OPR	Porrata, Gabriel (Gabe)	12810 Summerfield Crossing Blvd	Riverview		813-499-993
	OPR	Efford, Wayne Roland (Wayne)	2244 State Road 16	Saint Augustine		
 [_	OPR	Efford, Wayne Roland (Wayne)	1752 Us Highway 1 S	Saint Augustine		904-810-220
 [_	OPR	Whitfield, Jason James (Jason)	4360 13th St	Saint Cloud		407-891-698
L L	OPR	Harris, Laurie Lee (Laurie)	2471 Tyrone Blvd N	Saint Petersburg		727-343-864
L L	OPR	Neely, David Lloyd (David)	4241 4th St N	Saint Petersburg		727-502-9402
<u></u> L	TMP	Hall, Carrie	2257 Tyrone Sq	Saint Petersburg		727-381-206
L L	OPR	Carroll, Stephen L. (Steve)	4590 W State Road 46	Sanford		
L L	OPR	Mangrum, Tricia Lyn (Tricia)	5384 Fruitville Rd	Sarasota	34232-6401	941-203-5150
	OPR	Michaels, Richard Lyle (Rick)	8420 S Tamiami Trl	Sarasota		941-966-0024
L L	OPR	Young, James Ray Jr. (James)	5330 Clark Rd	Sarasota		941-906-002
L L	OPR	Malanowski, Gary Lee (Gary)	10790 Park Blvd	Sarasota Seminole		727-398-077
	+					<del>                                     </del>
L r	TMP	Fankhauser, Jamie	4623 Gulf Blvd 2930 Se Federal Hwy	St Pete Beach		727-367-7038
L r	OPR	Buchanan, Nathan Douglas (Nathan)	<u> </u>	Stuart		772-223-5442
[	OPR	Eyzaguirre, Alberto N. (Alberto)	12600 W Sunrise Blvd	Sunrise		954-846-1870
<u>L</u>	OPR	Elyea, Steven Lee (Steve)	3455 Bannerman Rd	Tallahassee		850-668-0138
	OPR	Elyea, Steven Lee (Steve)	3101 Capital Cir Ne	Tallahassee		850-531-0720
	OPR	Lamm, Terrial Dean (Terrial)	299 S Magnolia Dr	Tallahassee		850-878-709
L	OPR	Widener, Terry William (Terry)	1650 W Tennessee St	Tallahassee		850-262-8409
<u></u>	OPR	Widener, Terry William (Terry)	2136 N Monroe St	Tallahassee		850-385-0599
L_	OPR	Widener, Terry William (Terry)	1775 W Tennessee St	Tallahassee		850-224-2112
	TMP	Taylor, DeShawn	1500 Apalachee Pkwy Ste 1040	Tallahassee		850-878-157
	OPR	Laguna, Javier Antonio (Javier)	8190 W Commercial Blvd	Tamarac		954-741-939:
Ĺ	OPR	Brito, Carlos Antonio (Carlos)	2551 N Dale Mabry Hwy	Tampa		813-450-1832
	OPR	Clifton, Robert H. (Bob)	3019 Cove Bend Dr	Tampa		813-866-776
	OPR	Dittman, Jason Trevor (Jason)	8465 W Hillsborough Ave	Tampa		813-838-6892
	OPR	Dittman, Jason Trevor (Jason)	8019 Citrus Park Town Center Mall	Tampa		813-926-488
	OPR	Dittman, Jason Trevor (Jason)	6299 W Waters Ave	Tampa		813-880-080
Ĺ	OPR	Gibson, James Carson III (Jim)	17513 Bruce B Downs Blvd	Tampa	33647-3211	813-977-2659
	OPR	Grossman, Arthur E. (Art)	2223 N West Shore Blvd Ste Fc202	Tampa	33607-7222	813-354-810
Ĺ	OPR	Grossman, Arthur E. (Art)	609 S Dale Mabry Hwy	Tampa	33609-3948	813-873-193
_	OPR	LaChance, Dustin Edward (Dustin)	3678 W Gandy Blvd	Tampa	33611-2608	813-831-420

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
L	OPR	McBaen, Courtney Lynn (Courtney)	241 Westshore Plz # A	Tampa	33609-1810	813-291-0615
L	OPR	Spradlin, Haskell Denis (Denis)	2811 E Fowler Ave	Tampa	33612-6210	813-631-5110
L	OPR	Spradlin, Haskell Denis (Denis)	3605 E Bougainvillea Ave	Tampa	33612-6433	
L	OPR	Spradlin, Haskell Denis (Denis)	5302 E Fowler Ave	Temple Terrace	33617-2222	813-914-0295
L	OPR	Mathes, Brian Andrew (Brian)	730 N Us Highway 441	The Villages	32159-3194	352-430-0223
L	OPR	Stryjewski, Brenda Kelly (Brenda)	9040 State Road 54	Trinity	34655-1812	727-834-8880
Ľ	OPR	Biggs, Travis H. (Travis)	5489 University Pkwy	University Park	34201-2012	941-263-334
L	OPR	Holmberg, Paul W. (Paul)	2010 Bloomingdale Ave	Valrico	33596-6113	813-571-0569
7L	OPR	Kelley, Michael Joseph (Michael)	6020 Elon Ln	Vero Beach	32966-1007	772-567-0222
FL	OPR	Rabenecker, Robert Edward Jr. (Rob)	10300 Forest Hill Blvd Ste FC108	Wellington	33414-3132	561-333-4242
L	OPR	Larreau, James F. (Jim)	28295 State Road 54	Wesley Chapel	33543-3225	813-402-4090
7L	OPR	Washburn, Brent Scott (Scott)	835 Palm Bay Rd	West Melbourne	32904-1172	321-733-7110
7L	OPR	Morris, Robert Russell (Rob)	2070 Palm Beach Lakes Blvd	West Palm Beach	33409-6502	561-640-414
L	OPR	Morris, Robert Russell (Rob)	6060 Okeechobee Blvd	West Palm Beach	33417-4326	561-242-9172
L	OPR	Rabenecker, Robert Edward Jr. (Rob)	206 S State Road 7	West Palm Beach		561-721-8650
L	OPR	Boast, Marshall Sidgmore (Sidge)	3166 Daniels Rd			407-656-072
7L	OPR	Florence, Ronald Allen (Ron)	15899 New Independence Pky	Winter Garden	34787	407-347-606
L	OPR	Easthon, Caleb Stephen (Caleb)	143 Landings Blvd	Winter Haven	<b>-</b>	863-299-269
L	OPR	Devine, Carolina Janina (Carolina)	700 S Orlando Ave	Winter Park	32789-4845	407-622-244
L L	OPR	Kyle, Robert Hendley (Bob)	3391 University Blvd	Winter Park	32792-7428	407-673-966
7L	OPR	Kyle, Robert Hendley (Bob)	1454 Tuskawilla Rd	Winter Springs	32708-5201	407-696-833
L L	OPR	Fannin, Lita Sullivan (Lita)	464004 State Road 200	Yulee	32097-6339	904-491-5552
L L	OPR	Amole, Scott David (Scott)	7490 Gall Blvd	Zephyrhills		813-702-1222
ъ	OPR	Duncan, Richard Lee (Andy)	3295 Cobb Pkwy Nw	Acworth	<del> </del>	770-966-8918
зA	OPR	Duncan, Richard Lee (Andy)	1790 Mars Hill Rd	Acworth	30101-3938	770-514-9850
јА јА	OPR	Wari, Khalil J. (K. J.)	2609 Dawson Rd	Albany		229-889-116
JA JA	OPR	Brookshire, John Randall (Randall)	8475 Holcomb Bridge Rd	1	30022-5318	770-640-8280
JА JA	OPR	Cameron, Stephen Colby (Colby)	5180 Windward Pkwy	Alpharetta Alpharetta		770-040-828
	+	* * * * * * * * * * * * * * * * * * * *	<u> </u>	<del>  ^</del>		678-266-621
GA GA	OPR OPR	Crays, John Ryan (John)  Moraitakis, John George (John)	2720 Old Milton Pkwy	Alpharetta		770-521-2132
	+	-	4285 State Bridge Rd	Alpharetta		
GA	OPR	Thornsberry, Clyde David (David)	2180 N Point Cir	Alpharetta	30022-6587	770-410-9393
ĵА	OPR	Thornsberry, Clyde David (David)	6085 N Point Pkwy	Alpharetta	30022-4888	770-667-808
GA	OPR	McNeill, Meredith Davis (MeriBeth)	736 E Forsyth St	Americus	<del> </del>	229-389-277:
зA	OPR	Clark, William Alexander (Alex)	3637 Atlanta Hwy	Athens		706-369-180
зA	OPR	Collette, John Martin (John)	1870 Epps Bridge Pkwy	Athens	30606-6146	706-369-9500
ЗA	OPR	Todd, Shane Lomax (Shane)	101 College Ave	Athens	30601-2804	706-546-1009
ĵА	OPR	Todd, Shane Lomax (Shane)	280 E Campus Rd	Athens	30602-0001	706-215-592
зA	OPR	Todd, Shane Lomax (Shane)	1870 Barnett Shoals Rd	Athens	30605-3011	706-549-011
зA	OPR	Todd, Shane Lomax (Shane)	196 Alps Rd	Athens	30606-4085	706-613-711:
ĵА	OPR	Auton, Christopher Bryan (Bryan)	1901 Peachtree Rd NE	Atlanta	<del> </del>	470-668-088
ъA	OPR	Bailey, Lawson Christopher (Lawson)	5925 Roswell Rd Ste C	Atlanta	<del> </del>	404-847-048
ЗA	OPR	Bilotti, Jason Phillip (Jason)	3419 Northside Pkwy Nw	Atlanta	30327-2311	404-261-9160
зA	OPR	Bilotti, Jason Phillip (Jason)	2485 Cumberland Pkwy SE	Atlanta	30339-6132	770-444-937
јА	OPR	Branch, Gary Worthington (Gary)	225 Peachtree St NE # B-40	Atlanta	30303-1701	404-577-419
ìΑ	OPR	Branch, Gary Worthington (Gary)	725 W Peachtree St NE	Atlanta	30308-1137	404-610-996
јА	OPR	Darley, Christopher Glenn (Chris)	441 Martin Luther King Jr Dr NW	Atlanta	30313-1529	
јА	OPR	Diamond, John Lloyd (John)	350 Ferst Dr NW	Atlanta	30332-0001	470-300-916
зA	OPR	Diamond, John Lloyd (John)	1942 Howell Mill Rd Nw	Atlanta	30318-2519	404-351-805
ŝΑ	OPR	Diamond, John Lloyd (John)	1100 Northside Dr NW	Atlanta	30318-5417	404-249-249
зA	OPR	Goebeler, Gerard Francis Jr. (Jerry)	4285 Roswell Rd NE	Atlanta	30342-3766	404-303-927
ŝΑ	OPR	Houston, Isaac Theodore (Isaac)	3393 Peachtree Rd NE	Atlanta	30326-1162	404-665-556
ìΑ	OPR	Mapoles, W. Gregory (Greg)	2340 N Druid Hills Rd NE	Atlanta	30329-3105	404-634-495
ŝΑ	OPR	McCabe, Robert Marshall (Marshall)	2860 Cumberland Mall SE Ste 1324	Atlanta	30339-6429	770-435-277
	OPR	McCabe, Robert Marshall (Marshall)	2975 Cobb Pkwy SE	Atlanta	30339-3148	770-612-0930

_		CHICK-FIL-A RESTA	URANT LISTING	AS OF	12/31/2	23
GA	OPR	McCabe, Robert Marshall (Marshall)	755 Battery Ave SE	Atlanta	30339-3017	
ŝΑ	OPR	Myles, Jamerian Calvonta (Jamerian)	689 Boulevard NE	Atlanta	30308	404-800-5600
iΑ	OPR	Myles, Jamerian Calvonta (Jamerian)	401 Bill Kennedy Way SE	Atlanta	30316-6846	404-622-0203
iΑ	OPR	Rhodes, Benjamin Adam (Ben)	8433 Roswell Rd	Atlanta	30350-2834	770-642-657:
A	OPR	Rodriguez, Alexander (Alex)	4350 Ashford Dunwoody Rd NE	Atlanta	30346-1504	770-351-691:
Α	OPR	Springs, Quincy Lewis Alexander IV (Quincy)	875 Martin Luther King Jr Dr NW	Atlanta	30314-3643	404-730-0199
ìΑ	OPR	Taylor, Reginald Dale (Reggie)	2580 Piedmont Rd NE	Atlanta	30324-3007	404-264-1992
ìΑ	OPR	Winkfield, Melissa Helton (Melissa)	3410 Camp Creek Pkwy	Atlanta	30344-5710	404-494-9320
ìΑ	OPR	Woodfaulk, Rory Vaughn (Rory)	3725 Cascade Rd SW	Atlanta	30331-2111	404-696-3300
ìΑ	OPR	Wyatt, Cory Taylor (Cory)	3280 Peachtree Rd Ne Ste 105	Atlanta	30305-2463	404-816-3113
ìΑ	TMP	Duncan, Michael	4400 Ashford Dunwoody Rd Ne	Atlanta	30346-1518	770-394-3189
ìΑ	TMP	Gibson, Ridge	256 Marietta St NW	Atlanta	30313-1602	404-549-7993
ìΑ	TMP	Jackson, Collier	1175 Peachtree St NE	Atlanta	30361-3528	404-685-3630
iΑ	TMP	Sosebee, Brandon	1 Cnn Ctr Nw Ste 224	Atlanta		404-659-4449
iΑ	OPR	Edwards, Adam Lee (Adam)	1446 Harper St	Augusta	+	706-723-757:
iΑ	OPR	Edwards, Adam Lee (Adam)	3450 Wrightsboro Rd	Augusta	+	706-733-754
ìΑ	OPR	Hanna, Kenneth James (Kenny)	202 Robert C Daniel Jr Pkwy	Augusta	+	706-738-9163
iΑ	OPR	Hughes, Richard John Jr. (John)	3130 Peach Orchard Rd	Augusta	+	706-792-626
ìΑ	OPR	Powell, John W. Jr. (John)	3066 Washington Rd	Augusta	30907-3831	706-860-7140
ìΑ	OPR	Hollis, Jonathan Wesley (Jonathan)	3951 Austell Rd	Austell	+	470-523-838
iΑ	OPR	Shepherd, Kolby Frank (Kolby)	1451 Tallahassee Hwy	Bainbridge	+	229-246-045
iΑ	OPR	Owens, John Christian (Chris)	97 Shephard Lane	Bethlehem	30620	770-868-024:
iΑ	OPR	Liberatore, Daniel Anthony (Daniel)	152 Highway 515 E	Blairsville		706-745-051:
iΑ	OPR	Braski, Patrick Joseph (Pat)	790 Highway 96	Bonaire	+	478-987-2140
iΑ	OPR	LaMarque, Joseph Brandon (Brandon)	2600 Old Winder Hwy	Braselton	+	770-967-0053
ìΑ	OPR	Prichard, Joshua William (Josh)	89 US Highway 27 Byp	Bremen	+	770-537-874
ŝΑ	OPR	Goebeler, Gerard Francis Jr. (Jerry)	4046 Peachtree Rd NE	Brookhaven	+	404-239-3022
ъ́А	OPR	Black, Sara Hendrix (Sara)	70 Golden Isles Plz	Brunswick	+	912-466-991
ŝΑ	OPR	Garrett, Robert Lindsey (Bob)	2635 Hamilton Mill Rd	Buford	+	678-482-6480
ъ́А	OPR	Jones, Elizabeth Joyce (Joyce)	3333 Buford Dr Spc No1071	Buford		678-482-6787
ъ́А	OPR	Warnstrom, Steven J. (Steve)	3235 Buford Dr	Buford	+	678-482-4448
зA	OPR	Franklin, Steven Randall (Steven)	402 GA Highway 49 N	Byron	31008-4011	478-956-9755
ъ́А	OPR	Purser, Jonathan David (Jonathan)	495 Highway 53 E	Calhoun	+	706-624-1890
ŝΑ	OPR	Williams, Kevin Mark (Kevin)	6114 Hickory Flat Hwy	Canton	+	678-493-009
ъ	OPR	Williams, Kevin Mark (Kevin)	1459 Riverstone Pkwy	Canton	30114-5612	770-479-7146
зA	OPR	Williams, Kevin Mark (Kevin)	2048 Cumming Hwy	Canton	30115-8071	770-479-0802
зA	OPR	Daniels, Christopher David (David)	1156 Bankhead Hwy	Carrollton	30116-8501	770-830-9547
ŝΑ	OPR	Daniels, Christopher David (David)	1316 S Park St	Carrollton	30117-4410	770-832-8538
ŝΑ	OPR	Jordan, Glenn M. (Glenn)	94 Old Allatoona Rd SE	Cartersville	30121-7015	770-386-1208
iΑ	OPR	Jordan, Glenn M. (Glenn)	115 Cherokee Pl	Cartersville	1	770-382-2003
iΑ	OPR	Brannon, Kristen Melissa (Kristen)	1610 Rome Hwy	Cedartown	30125-4421	470-296-2266
ŝΑ	OPR	Wilson, Theresa A. (Theresa)	5450 Peachtree Industrial Blvd	Chamblee	30341	770-457-1679
iΑ	OPR	Couey, James Stanley Jr. (Jay)	151 Highway 441 N	Clayton	30525-4260	706-212-0022
зA	OPR	Liberatore, Christopher Bryant (Chris)	25 W Underwood St	Cleveland	30528-1353	706-865-173
iΑ	OPR	Kalish, Todd Erik Sr. (Todd)	1600 Bradley Park Dr	Columbus	31904-3002	706-660-891
iΑ	OPR	Kalish, Todd Erik Sr. (Todd)	5520 Whittlesey Blvd	Columbus	31909-7210	706-653-514
iΑ	OPR	Vann, Alexander Franklin (Alex)	2421 Wynnton Rd	Columbus	31906-2534	706-331-588
iΑ	OPR	Vann, Alexander Franklin (Alex)	2730 Manchester Expy	Columbus	+	706-223-311:
iΑ	TMP	Daniel, Mitchell	3131 Manchester Expy Ste F7	Columbus	31909-6471	706-327-969
iΑ	OPR	West, Sammie Lee (Sam)	30563 Highway 441 S	Commerce	+	706-423-981
iΑ	OPR	Hardy, Benton Kelly (Ben)	1536 Highway 138 SE	Conyers	1	470-207-9869
iΑ	OPR	Brackett, Carter Daniel (Carter)	1711 E 16th Ave	Cordele	31015-5308	229-273-430
jА jA	OPR	Wright, Christopher Todd (Chris)	330 Furniture Plaza Dr	Cornelia	30531-5460	706-776-0090
,,,1	OPR	Giella, Christopher Michael (Chris)	11500 Town Center Drive	Covington	30014	678-695-6577

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
GA	OPR	Giella, Christopher Michael (Chris)	4102 Highway 278 NW	Covington	30014-2112	770-787-0400
ìΑ	OPR	Hardy, Benton Kelly (Ben)	12920 Brown Bridge Rd	Covington	30016-2962	678-342-0807
Α	OPR	Reeves, David Eugene (Gene)	430 Peachtree Pkwy	Cumming	30041-6818	770-889-1511
iΑ	TMP	Carpenter, Matthew	725 Atlanta Hwy	Cumming	30040-2705	770-545-6228
ìΑ	OPR	Garrett, Robert Lindsey (Bob)	545 Dacula Rd	Dacula	30019-2125	678-377-777
ìΑ	OPR	Kellar, Tony Davis (Tony)	488 Morrison Moore Pkwy E	Dahlonega	30533-1426	706-864-6600
ŝΑ	OPR	Davis, Kurt Ray (Kurt)	300 Charlie Watts Dr	Dallas	30157-4904	770-445-7713
ŝΑ	OPR	Holbert, Isaac Heath (Isaac)	1275 N Glenwood Ave	Dalton	30721-2603	706-529-9114
ìΑ	OPR	Holbert, Isaac Heath (Isaac)	1429 W Walnut Ave	Dalton	30720-3832	706-275-035
ъ́А	OPR	Lewis, Dustin Brett (Brett)	816 Walnut Square Blvd Ste 59	Dalton	30721-4798	706-226-1009
ŝΑ	OPR	Kellar, Tony Davis (Tony)	231 Power Center Dr	Dawsonville	30534-9405	706-265-499
ъ́А	OPR	Engert, Joseph Michael (Joe)	105 E Trinity Pl	Decatur	30030-3303	404-371-1466
ŝΑ	OPR	Johnson, Rodney Allan (Rodney)	650 Decatur Village Way	Decatur	30033-5552	404-800-521
ŝΑ	OPR	Shelton, Keith Wayne (Keith)	3905 N Druid Hills Rd	Decatur		404-636-8494
ìΑ	OPR	Wilson, Timothy M. Jr. (T.J.)	2452 Wesley Chapel Rd	Decatur	30035-3420	770-987-4540
ìΑ	OPR	Jones, Brian Randall (Brian)	5700 Buford Hwy Ne	Doraville	<del> </del>	770-936-970
ŝΑ	OPR	Baker, Matthew Daniel (Matt)	1305 Peterson Ave S	Douglas		912-384-021
зA	OPR	Moore, Michael Allen (Mike)	3202 Highway 5	Douglasville	30135-2306	770-627-296
ŝΑ	OPR	Moore, Michael Allen (Mike)	5888 Fairburn Rd	Douglasville	30134-2360	770-942-0820
зA	OPR	Phillips, Jordan Alan (Jordan)	6700 Douglas Blvd Ste 210	Douglasville	30135-1869	678-838-955
зA	OPR	Roberts, David Ross (David)	2002 Veterans Blvd	Dublin	31021-3030	478-272-300
зA	OPR	Howard, Jeffrey Sloan (Jeff)	3555 Peachtree Industrial Blvd	Duluth	30096-4819	770-497-1270
ĵА	OPR	Williams, Bradley James (Brad)	2000 Satellite Blvd	Duluth		770-232-003
iΑ	OPR	Goepp, Daniel Christopher (Danny)	1145 Mount Vernon Hwy	Dunwoody	<del> </del>	470-440-899
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βA	OPR	Wells, Grant Neville (Grant)	2480 Jett Ferry Rd	Dunwoody		770-391-927
GA	OPR	Richard, Alphonso L. (Al)	1065 Cleveland Ave	East Point		404-762-1333
JA	OPR	Salzmann, Betsy Hunter (Betsy)	475 Howard Simmons Rd	Ellijay	<del> </del>	706-636-047
JA	OPR	Adams, Jason Wade (Jason)	4201 Washington Rd	Evans		706-447-889
jΑ	OPR	Harrison, Michael Shaun (Mike)	7810 Senoia Rd	Fairburn	<del></del>	770-892-390
jΑ	OPR	Barnett, Douglas Howell (Doug)	875 Glynn St S	Fayetteville	1	770-460-7602
iΑ	OPR	Farr, Andrew Wayne (Andrew)	3405 Atlanta Hwy	Flowery Branch	30542-2918	770-297-904:
јА	OPR	Harney, Joe Frank Jr. (Frank)	5905 Spout Springs Rd	Flowery Branch		770-965-2278
ìΑ	OPR	O'Neal, Terry Vernon (Terry)	1137 Battlefield Pkwy	Fort Oglethorpe		706-858-1072
јА	OPR	Shoemaker, Robert Lynn Jr. (Bobby)	805 Dawsonville Hwy	Gainesville	<del> </del>	770-297-1722
ìΑ	OPR	Shoemaker, Robert Lynn Jr. (Bobby)	1917 Jesse Jewell Pkwy NE	Gainesville	30501	770-297-7930
JА	OPR	Waddy, Josh Lee (Josh)	2521 Towne Center Pkwy	Greensboro	30642-6166	706-454-1470
ŝΑ	OPR	Swinson, Charles Donald (Chuck)	1000 W Taylor St	Griffin	30223-2608	770-227-0710
ìΑ	OPR	Smith, Erik Emanuel (Erik)	210 Meridian Dr	Grovetown	30813-0259	706-863-1110
ŝΑ	OPR	Spears, Matthew Scott (Scott)	11161 Tara Blvd	Hampton	30228-1672	770-472-610
ŝΑ	OPR	Westbrook, Stanley Nicholas (Nick)	877 W Oglethorpe Hwy	Hinesville	-	912-877-663
ĵА	OPR	Davis, Kurt Ray (Kurt)	5223 Jimmy Lee Smith Parkway	Hiram	30141	678-726-9922
ìΑ	OPR	Ferguson, Christina Elizabeth (Christy)	156 Old Farm Road	Jefferson	30549	706-708-0220
ŝΑ	OPR	Roper, Edward Bradley (Brad)	600 Chastain Rd NW Ste 100	Kennesaw	30144-3005	770-422-0158
ŝΑ	OPR	Stephens, Ralph W. II (Ralph)	830 Ernest W Barrett Pkwy NW	Kennesaw	30144-6821	770-643-407
ŝΑ	TMP	Gonthier, Nathan	400 Ernest W Barrett Pkwy Nw	Kennesaw	30144-4917	770-428-9039
iΑ	OPR	Whitfield, Justin Donald (Justin)	113 Lakes Blvd	Kingsland	31548-5565	912-510-621
ìΑ	OPR	Bowman, Robert Arnold Jr. (Rob)	1574 Lafayette Pkwy	Lagrange	30241-2566	706-845-848
ìΑ	OPR	Sells, Joshua Luke (Josh)	2110 Vernon Street	Lagrange	30240	762-323-632
ìΑ	OPR	Stripling, William Franklin III (Bill)	1015 Lakes Blvd	Lake Park	31636-3014	229-559-490
ìΑ	OPR	Lowe, William James III (Will)	20 Owens Dr	Lavonia	30553-6329	706-356-035
ìΑ	OPR	Perry, John Daniel (Daniel)	4965 Sugarloaf Pkwy	Lawrenceville	30044-6997	678-376-744
ìΑ	OPR	Treadwell, Mark R. (Mark)	680 Duluth Hwy	Lawrenceville	30046-7695	770-962-784
ŝΑ	OPR	Wari, Khalil J. (K. J.)	1202 Us Highway 19 S	Leesburg	31763-4877	229-446-8781
	OPR	Shepard, Bryan Lee (Bryan)	4801 Lawrenceville Hwy Nw	Lilburn		770-925-2027

		CHICK-FIL-A RESTA	AURANT LISTING	AS OF	12/31/2	23
GA	OPR	Moore, Laura Lee (Laura Lee)	835 Thornton Rd	Lithia Springs	30122-2610	770-732-8034
ŝΑ	OPR	O'Kelley, Jeffrey Brian (Jeffrey)	2929 Turner Hill Rd Ste 2550	Lithonia	30038-7044	678-526-2729
Α	TMP	Bouhadana, Steven (Steve)	2985 Turner Hill Rd	Lithonia	30038-2527	678-526-008
A	OPR	Lovett, Cameron Read (Cameron)	1005 Bandy Pkwy	Locust Grove	30248-7022	404-301-4422
Α	OPR	Brush, B. Edgar Jr. (Edgar)	4321 Atlanta Hwy	Loganville	30052-3288	770-554-199:
iΑ	OPR	Clark, David Patrick (David)	1569 Bass Rd	Macon	31210-7511	478-254-791
ìΑ	OPR	Clark, David Patrick (David)	140 Tom Hill Sr Blvd	Macon	31210-1806	478-471-027
iΑ	OPR	Craddock, Steven Craig (Craig)	5055 Brookhaven Rd	Macon	31206-4184	478-788-109
iΑ	OPR	Craddock, Steven Craig (Craig)	5920 Zebulon Rd	Macon	31210-2097	478-474-445
ìΑ	OPR	Durden, Lemuel Lesure (Lem)	1781 Eatonton Rd	Madison	30650-4683	706-752-021
iΑ	OPR	Daniels, James L. (Danny)	1201 Johnson Ferry Rd	Marietta	30068-2722	770-565-4653
ìΑ	OPR	Darley, Christopher Glenn (Chris)	2105 Roswell Rd	Marietta	30062-3880	770-977-335
iΑ	OPR	Kapoor, Sandeep (Sandeep)	2005 Macland Crossing Cir Sw	Marietta	30008-8825	678-355-529
iΑ	OPR	Meyers, Andrew David (Drew)	2555 Dallas Hwy Sw	Marietta	30064-2543	770-425-345
iΑ	OPR	Reed, Mark Norman (Mark)	1440 Terrell Mill Rd SE	Marietta	30067-6060	770-672-7169
ìΑ	OPR	Reed, Mark Norman (Mark)	2661 Windy Hill Rd SE	Marietta	30067-8612	770-988-979
iΑ	OPR	Reed, Scott Augustus (Scott)	3046 Shallowford Rd	Marietta	30062-1252	770-579-007
iΑ	OPR	Reed, Scott Augustus (Scott)	2530 Sandy Plains Rd	Marietta	30066-5777	770-977-245
iΑ	OPR	Valdes, Armando Jr. (Mandy)	1110 Roswell Rd	Marietta	30062-3606	770-420-185
ìΑ	OPR	Fleming, Mark David (Mark)	860 Highway 81 E	Mcdonough		770-957-499
iΑ	OPR	Fleming, Mark David (Mark)	1940 Highway 155 N	Mcdonough	30252-4805	1
iΑ	OPR	Gilchrist, Jesse Thomas (Jesse)	1321 Highway 20 W	Mcdonough	30253-7304	770-954-045
ìΑ	OPR	Chapman, Hunter Christian (Hunter)	6501 Kitten Lake Dr	Midland		706-568-491
iΑ	OPR	Flournoy, Curtis Paul Jr. (Curt)	1730 N Columbia St	Milledgeville		478-451-4830
iΑ	OPR	Lingerfelt, James Bradley (Brad)	620 Highway 138	Monroe		770-266-021
ìΑ	OPR	Rogers, Robert Wesley (Wesley)	502 Lane St	Moultrie		229-890-120
iΑ	OPR	Clotfelter, Ronald Andrew (Ronnie)	5 Glenda Trce	Newnan		770-254-914
iΑ	OPR	McGuire, Lauren Reed (Lauren)	2090 Newnan Crossing Blvd E	Newnan		770-254-950
iΑ	OPR	Farr, E. Wayne (Wayne)	6105 Peachtree Pkwy	Norcross		770-368-083
	OPR	Shafe, James Caldwell Jr. (Chug)	5455 Jimmy Carter Blvd	Norcross		770-248-108
iΑ	OPR	Barnett, Douglas Howell (Doug)	1222 Highway 74 S	Peachtree City	30269-3072	770-632-744
iΑ	OPR	Holmes, Michael Frank (Mike)	1100 N Peachtree Pkwy	Peachtree City	30269-4229	770-486-951
iΑ	OPR	Holmes, Michael Frank (Mike)	2720 Highway 54	Peachtree City	30269-1030	770-486-652
iΑ	OPR	Holmes, Michael Frank (Mike)	707 Highway 54	Peachtree City	30269-3302	770-487-0042
iΑ	OPR	Richardson, Steven B. (Steven)	1600 Sam Nunn Blvd	Perry	31069-2055	478-988-818
ъА	OPR	Amick, Erik Kristian (Erik)	2021 Pooler Pkwy	Pooler	31322	912-988-868
ъА ъА	OPR	Davis, Marshall Dean III (Marshall)	180 Pooler Pkwy	Pooler	31322-4200	912-330-920
iΑ	OPR	Counselman, Jason Dale (Jason)	5438 GA Highway 21 S	Rincon		912-330-920
iΑ	OPR	Thomas, Zachary Lee (Zach)	1500 Chattahoochee Dr	Rockmart	30153	470-632-041
iΑ	OPR	Joubert, Paul Eugene (Paul)	1185 Woodstock Rd	Roswell	30075-2231	678-795-015
iΑ	OPR	Waddle, James Michael (Jim)	604 Holcomb Bridge Rd	Roswell	30075-2231	770-641-843
iΑ	OPR	Drury, Wiley Clark (Clark)	2205 Demere Rd	Saint Simons Isla		912-638-269
iΑ	OPR	Collins, Ann Hester (Ann)	2111 E Victory Dr	Saint Simons Isia		912-038-209
jΑ jΑ	OPR	Connelly, Timothy John (Timothy)	11152 Abercorn St	Savannah		912-332-747
iA iA	OPR	Pearce, Randy Vaden (Randy)	7 E Derenne Ave	Savannah		912-921-090
	<del>                                     </del>					<del> </del>
iA iA	TMP	Jimenez, Elias (Eli)	7804 Abercorn St Ste 110	Savannah		912-352-158
	OPR	Barnett, Douglas Howell (Doug)	7996 Wells St	Senoia		678-973-187
A	OPR	Lomax, Daniel Brian (Daniel)	5120 S Cobb Dr Se	Smyrna	30080-7181	404-792-944
A	OPR	Miltiades, Stephen Alexander (Stephen)	3100 S Cobb Dr SE	Smyrna		770-432-868
A	OPR	Balsamides, Thomas Michael (Tom)	1559 Scenic Hwy N	Snellville	30078-2129	770-979-748
iΑ	OPR	Starr, John David (John)	3090 Stone Mountain Hwy	Snellville		770-979-791
	OPR	Boykin, David Withers III (David)	352 Northside Dr E	Statesboro	30458-2188	912-764-794
iΑ iA	OPR	White, Paul D. (Paul)	1275 Eagles Landing Pkwy	Stockbridge	30281-5015	770-507-411

	(	CHICK-FIL-A RESTA	URANT LISTING	AS OF	12/31/2	23
ЭA	OPR	Richardson, Douglas Martin (Doug)	5542 Memorial Dr	Stone Mountain	30083-3215	404-292-8097
ìΑ	OPR	Treadwell, Mark R. (Mark)	3156 Lawrenceville Suwanee Rd	Suwanee	30024-2409	770-932-5797
ìΑ	OPR	Troutman, Gerald S. Jr. (Steve)	3643 Peachtree Pkwy	Suwanee	30024-1028	770-813-1594
ìΑ	OPR	Williams, Bradley James (Brad)	1035 Peachtree Industrial Blvd	Suwanee	30024-1919	770-831-1177
iΑ	OPR	Hunter, Nathan Hill (Nathan)	1054 Highway 19 N	Thomaston	30286-2229	706-647-2945
ŝΑ	OPR	Zolt, Ira Michael (Mike)	15062 Us Highway 19 S	Thomasville	31757-4819	229-228-7500
ìΑ	OPR	Moody, Ian Lewis (Ian)	1806 Washington Rd	Thomson	30824-7202	
ъ́А	OPR	Pettis, Samuel David (David)	1197 Us Highway 82 W	Tifton	31793-8059	229-387-001
ъ́А	OPR	Pischke, Tyler Mark (Tyler)	605 Big A Rd	Тоссоа	30577-6023	762-348-007
ъ́А	OPR	Spratte, David Bradley (Brad)	4435 Hugh Howell Rd	Tucker	30084-4906	770-270-187
ъ́А	OPR	Spratte, David Bradley (Brad)	3967 Lavista Rd	Tucker	30084-5139	770-939-900
ъ́А	OPR	Crews, Charles Manning (Charlie)	1100 N Saint Augustine Rd	Valdosta	31601-8410	229-247-262:
ъ́А	OPR	White, Kenneth Allen (Kenneth)	3147 Inner Perimeter Rd	Valdosta	1	229-245-014
ìΑ	OPR	McDade, Britton James (Britt)	2349 E 1st St	Vidalia	30474-8811	912-538-071
ìΑ	OPR	Day, Justin Colby (Justin)	85 Commerce Dr	Villa Rica	<del> </del>	770-459-5792
ìΑ	OPR	Braski, Patrick Joseph (Pat)	621 Russell Pkwy	Warner Robins	1	478-328-044
ŝΑ	OPR	Braski, Patrick Joseph (Pat)	3000 Watson Blvd	Warner Robins	†	478-569-120
ŝΑ	OPR	Young, Lovett Gahr (Lovett)	2256 Memorial Dr	Waycross	<del> </del>	912-285-250
iΑ	OPR	Booth, Richard Keith (Keith)	951 Ridgewalk Pkwy	Woodstock	30188-4895	770-592-475
iΑ	OPR	Hall, Leonard Scott (Scott)	3070 Eagle Dr	Woodstock	<del> </del>	678-445-033
ΗI	OPR	Dydasco, Zane Kameamaluhia Edwin (Zane)	1056 S Beretania St	Honolulu		808-460-766
Η	OPR	Milne, Charles Curtis (Kurt)	1450 Ala Moana Blvd Ste 1160H	Honolulu	<del> </del>	808-466-353
ΗI	OPR	Whaley, Sean Ellis Teal (Sean)	14 Ho'okele St	Kahului	<b>.</b>	808-270-190
II	OPR	Goo, Spencer Milton Yan Loong (Spencer)	91-5480 KAPOLEI PKWY Bldg. 3	Kapolei	96707	808-809-552
A	OPR	Thompson, Tari Anne (Tari)	230 S Duff Ave	Ames		515-232-259
A	OPR	Krogman, Thomas John (Thomas)	2410 SE Delaware Ave	Ankeny		515-965-778
A	OPR	Dose, Nickolas William (Nick)	217 Collins Rd NE	Cedar Rapids	<u> </u>	319-378-320
A	OPR	Zaghloul, Amgad Fathalla (Amgad)	2610 Edgewood Rd SW	Cedar Rapids	<u>†                                      </u>	319-396-307
A	OPR	Williby, Chase James (Chase)	1451 Coral Ridge Ave Ste 620	Coralville	<b>.</b>	319-625-202
A	OPR	Tatman, Jeremy David (Jeremy)	2945 E 53rd St	Davenport		563-355-174
A	TMP	Hodges, Ethan	320 W Kimberly Rd	Davenport	52806-5920	563-391-261
A	OPR	Ritchie, Jennifer Roman (Jennifer)	4040 Merle Hay Rd	Des Moines	<del>†</del>	515-276-522
A	OPR	Barnes, Justin Neil (Justin)	3500 Dodge St	Dubuque		563-556-042
A	OPR	Arnold, Zachary D. (Zach)	2771 Goldenrod Court	Pella	50219	641-658-941
A	OPR	Eisenga, Chad Lynn (Chad)	4428 Sergeant Rd	Sioux City	51106-4703	712-276-423
A	OPR	Nanda, Benjamin Michael (Ben)	1331 Flammang Dr	Waterloo		319-233-027
A	OPR	Brumels, Garry Keith (Garry)	6555 Mills Civic Pkwy	West Des Moine		515-223-611
A	OPR	Grimm, David J. (David)	4502 University Ave	West Des Moine		515-457-317
A	TMP	Sickafoose, Daniel Thomas (Dan)	101 Jordan Creek Pkwy Ste 12508	West Des Moine		515-327-503
D.	OPR	Mosteller, Lauren Brooke (Lauren)	3003 S 25th E	Ammon		208-523-269
D D	OPR	Bucklew, Joseph Aaron (Joe)	300 S Broadway Ave	Boise		208-345-105
D D	OPR	Bucklew, Joseph Aaron (Joe)	8000 W Franklin Rd	Boise	<b>+</b>	208-376-611
D D	OPR	Miles, Charles Bradley (Brad)	2012 N Eagle Rd	Meridian	83646-6287	208-887-214
D D	OPR	Schrum, Jared Alexander (Jared)	16800 N Marketplace Blvd	Nampa	1	208-467-600
D	OPR	Ystueta, William F. Jr. (Bill)	1631 Blue Lakes Blvd N	Twin Falls		208-735-501
<u>.                                    </u>	OPR	Willis, JohnDavid Willard (J.D.)	425 S Randall Rd	Algonquin	1	847-979-906
L L	OPR	Cabrera, Mark Andrew (Mark)	4435 Fox Valley Center Dr	Aurora		630-820-166
L L	OPR	Good, John Alexander (John)	185 N Randall Rd	Batavia		630-761-264
	OPR	Winner, Benjamin D. (Ben)	2532 Green Mount Commons Dr	Belleville		618-257-970
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	OPR	Antolik, Joseph R. (Joe)	354 W Army Trail Rd	Bloomingdale		630-980-508
L	OPR	Wagner, Michael R. (Mike)	245 N Weber Rd	Bolingbrook	<u> </u>	630-771-008
	OPR	Klavohn, Jon E. (Jon)	1359 Locke Dr	Bourbonnais	60914-9305	815-592-755
L	OPR	Ordeanu, Allen Albert (Allen)	268 McHenry Rd.	Buffalo Grove	60089	847-305-547

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L L	OPR	Edwards, Kareem J. (Kareem)	1106 S Clinton St	Chicago		312-461-9110
	OPR	Faretta, Joshua Richard (Josh)	1910 W Fullerton Ave	Chicago		773-292-030
,	OPR	Franklin, Erin Elaine (Erin)	4733 W 76th St	Chicago	60652	773-284-272
,	OPR	Galati, Joshua W. (Josh)	3246 W Addison St	Chicago		312-222-134
	OPR	Groom, Emily Michelle (Emily)	713 S Seeley Ave	Chicago		312-858-528
_	OPR	Pulgine, Anthony Nicholas (Nick)	3500 N Clark St	Chicago		312-319-444
	OPR	Silich, Steven Andrew (Steve)	30 E Chicago Ave	Chicago		312-266-888
,	OPR	Steen, Layne Elizabeth (Layne)	122 S Michigan Ave	Chicago		312-360-164
	OPR	Velazquez, Pablo (Pablo)	177 N State St	Chicago		312-419-152
,	TMP	Carruth, Seth	500 N Michigan Ave Ste 140	Chicago Pidgo		312-285-269
,	OPR	Espin, Chelsea Seanna (Chelsea)	9600 Ridgeland Ave	Chicago Ridge	60415-2609	630-999-822
,	TMP	Summers, Ryan J	6007 S La Grange Rd	Countryside	60525-4069	708-482-752
,	OPR	Pena-Rogers, Ximena (Ximena)	13050 S Cicero	Crestwood	60418	708-215-266
,	OPR	Deutscher, Roger Allen II (Roger)	4812 Northwest Hwy	Crystal Lake	60014-7327	815-444-861
,	OPR	Rhodes, Joseph Robert (Joe)	75 S Waukegan Rd	Deerfield Fact Page in		847-272-847
,	OPR	Dugger, Mark Robert (Mark)	250 W Washington St	East Peoria		309-694-104
,	OPR	Brunner, Phillip C. (Phillip)	2319 Troy Rd	Edwardsville		618-391-056
	OPR	Tuttle, Philip Andrew (Phil)	1110 S Randall Rd	Elgin	60123-4109	888-695-059
,	OPR	Vaught, Sara E. (Sara)	235 South IL Route 83	Elmhurst		630-279-226
_	OPR	Holmes, David J. (Dave)	6203 N Illinois St	Fairview Heights		618-397-220
	OPR	Lark, Lamarr K. (Lamarr)	6550 Grand Ave	Gurnee	60031-1621 60430-2041	847-782-929- 708-798-255
,	OPR	Wasson, Skyler Ridge (Skyler)	17450 Halsted St	Homewood		<del> </del>
	OPR	Yoder, Kristopher Eugene (Kris)	2705 Plainfield Rd	Joliet Wildow		815-577-899
,	OPR	Ordeanu, Allen Albert (Allen)	20429 N Rand Rd	Kildeer	60047	847-438-860
	OPR	Terhune, David Walter Jr. (Dave)	717 E Butterfield Rd	Lombard Machagnay Park		630-586-083
_	TMP	Lipscomb, Christopher  Phodos, Motthoy, John (Mott)	1505 West Lane Road	Machesney Park		815-977-437
	OPR	Rhodes, Matthew John (Matt)	2 Winston Plz	Melrose Park		708-345-239 309-797-160
	OPR	Fraley, Jared M. (Jared)	3831 41st Avenue Dr	Moline Mount Program		
	OPR	Bhala, Vikas (Vikas)	950 N Elmhurst Rd	Mount Prospect		833-637-887
	OPR	Meier, Robert William (Rob)	5650 W Touhy Ave			t
	OPR OPR	Morris, Jonathan David (Jon) Whitefoot, Justin Brent (Justin)	8575 West Golf Road	Niles Normal	60714	300 268 050
,	OPR	` '	101 S Veterans Pkwy 4512 N Harlem Ave	Norridge		309-268-950 708-390-875
	OPR	Clinton, Hunter Brandon (Hunter) Botero, Alvaro H. (Alvaro)				<del> </del>
	1	` '	7201 W Cermak Rd			708-442-700
_	OPR OPR	Skarin, Kevin A. (Kevin)	15605 S La Grange Rd 2740 Us Highway 34	Orland Park		708-460-466 630-554-861
	_	Caraba Chit, Raluca Sanda (Luca)	<u> </u>	Oswego		<del> </del>
	OPR	Holzaepfel, Ali Renee (Ali)	4518 N Sterling Ave	Peoria Rockford		309-682-624
	OPR	Everett, Philip Arthur (Philip)	280 N Perryville Rd			815-381-101
	OPR OPR	Saylor, Daryl Lee (Daryl) Saylor, Daryl Lee (Daryl)	90 Barrington Rd 935 E Golf Rd	Schaumburg Schaumburg		847-798-142- 847-517-117
_	OPR	Kim, Michael S. (Mike)	9341 Skokie Blvd	Skokie Skokie		847-763-100
	OPR	· · ·		Skokie		224-357-110
	OPR	Kim, Michael S. (Mike) Freeman, Isaac David (Isaac)	3720 Touhy Ave 2431 Wabash Ave	Springfield		217-546-200
		i i				<del> </del>
	OPR OPR	Dahlenburg, Elizabeth A. (Beth)  Tarbura, David Walter Ir. (Dava)	701 N Milwaukee Ave Ste 360	Vernon Hills Wheaton		847-247-800
	1	Terhune, David Walter Jr. (Dave)	301 E Loop Rd			630-668-835
1	OPR	Park, Hyung-Jin Douglas (Doug)  Tincher Christopher Edward (Chris)	7101 Kingery Hwy	Willowbrook	60527-2274	630-455-442 317-451-400
	OPR	Tincher, Christopher Edward (Chris)	7606 East US Highway 36	Avon	46123 7082	1
1	OPR	Tincher, Christopher Edward (Chris)	10791 E Us Highway 36	Avon		317-271-776
[ -	OPR	Key, Wesley Paul (Wes)	2856 E 3rd St Spc C-9	Bloomington		812-332-487
[ -	OPR	Key, Wesley Paul (Wes)	3020 E 3rd St	Bloomington		812-330-559
1	OPR	Tate, Patrick Brian (Patrick)	14647 Thatcher Ln	Carmel		317-815-946
[ -	OPR	Williamson, Evan Scott (Evan)	9965 N Michigan Rd	Carmel		317-779-116
1	OPR	Haag, Bryan David (Bryan)	1320 Veterans Pkwy 1250 N National Rd	Clarksville Columbus	47129-7745 47201-5576	812-282-757

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
N	OPR	Dean, Deborah Jean (Debbie)	4400 W Lloyd Expy	Evansville	47712-6513	812-467-0629
V	OPR	Stierwalt, Jack Richard (Rich)	800 N Green River Rd	Evansville	47715-2471	812-477-9370
V	OPR	Stierwalt, Jack Richard (Rich)	7101 E Indiana St	Evansville	47715-9112	812-471-9203
1	OPR	Gibson, Anthony Joseph (Tony)	1725 Apple Glen Blvd	Fort Wayne	46804-1789	260-436-8203
1	OPR	Hoffman, Jeffrey Allen (Jeff)	182 W Coliseum Blvd	Fort Wayne	46805-1006	260-484-5880
1	OPR	Strength, Paul Wayne (PJ)	4201 Coldwater Rd	Fort Wayne	46805-1113	260-482-5993
1	OPR	Walburn, Cody Robert (Cody)	2203 N State St	Greenfield	46140-9084	317-588-3112
1	OPR	Johnson, Richard Ray (Rick)	1251 US Highway 31 N Ste C19	Greenwood	46142-4559	317-888-5473
1	OPR	Johnson, Richard Ray (Rick)	155 Marlin Dr	Greenwood	46142-1451	317-888-8100
N	OPR	Brown, Kevin Scott (Kevin)	10 E Washington St., Suite 100	Indianapolis	46204-3505	463-224-677
V	OPR	Burnette, Blake Ellis (Blake)	6020 E 82nd St Ste 1012	Indianapolis	46250-5516	317-537-2722
N	OPR	Hartman, Samuel Paul (Sam)	125 S. Pennsylvania Street	Indianapolis	46204	
V	OPR	Johnson, Richard Ray (Rick)	2020 E County Line Rd	Indianapolis	46227-6329	317-888-4996
V	OPR	Leckrone, Lew Allen (Lew)	3360 W 86th St	Indianapolis	46268-1927	317-871-5330
1	OPR	Mosley, Jeffrey L. (Jeff)	3802 E 82nd St	Indianapolis	-	317-578-451
V	OPR	Mosley, Jeffrey L. (Jeff)	6231 N Keystone Ave	Indianapolis		317-257-720
N	OPR	Riggs, Brendan James (Brendan)	9961 E Washington St	Indianapolis	+	317-497-0563
V	OPR	Sewell, Matthew David (Matt)	5240 E Southport Rd	Indianapolis		317-780-7477
V	OPR	Carrico, Terry J. (Terry)	3549 E 10th St	Jeffersonville	<u> </u>	812-288-2020
N	OPR	DeYoung, Rachel Jean (Rachel)	50 N Creasy Ln	Lafayette	47905-4411	765-446-2053
N	OPR	DeYoung, Rachel Jean (Rachel)	3929 Bonlou Court	Lafayette	47905-0722	765-771-7078
N	OPR	Carter, Tyler Matthew (Tyler)	2385 Southlake Mall	Merrillville	+	219-769-6810
N	OPR	Wonderly, Kathy Jo (Kathy)	6501 Grape Rd	Mishawaka	<u> </u>	574-272-224
N	OPR	Wonderly, Kathy Jo (Kathy)	5517 N Main St	Mishawaka	+	574-277-0222
Ŋ	OPR	Sample, Craig S. (Craig)	511 W McGalliard Rd	Muncie	<u> </u>	765-747-4000
N	OPR	Stockton, Daron Lee (Daron)	2225 State St	New Albany	+	812-542-6868
N	OPR	Hartman, Samuel Paul (Sam)	16685 Mercantile Blvd	Noblesville	<u> </u>	317-773-4100
N	OPR	Hartman, Samuel Paul (Sam)	14098 Bergen Blvd	Noblesville	+	317-776-4060
N	OPR	Spires, Christopher Scott (Chris)	2687 E Main St	Plainfield	<b>-</b>	317-839-4886
N	OPR	Knight, Justin D. (Justin)	315 US Highway 41	Schererville		219-274-2274
N	OPR	Endres, Edward Richard Jr. (Edward)	4555 S Michigan St	South Bend		574-968-035
N	OPR	Mueller, Julia Rose (Julia)	3703 Portage Ave	South Bend	+	574-544-5678
N	OPR	McCloy, Katherine Lynn (Kathy)	3675 S US Highway 41	Terre Haute		812-232-367
N	OPR	Hershberger, David John (David)	61 Silhavy Rd	Valparaiso		219-266-485
N	OPR	DeYoung, Rachel Jean (Rachel)	401 N Russell St	West Lafayette		765-548-5184
N	OPR	Moore, Daniel Christopher (Daniel)	763 E Tournament Trl	Westfield	<u> </u>	317-751-457
		* ` '			<u> </u>	<del> </del>
N	OPR	Kleine, Charles H. III (Charlie)	6240 East Whitestown Pkwy	Whitestown		317-769-355
S	OPR	White, Nathaniel Austin (Nate)	1818 N Rock Rd	Derby	67037-3728	316-788-106
S	TMP	Lamb, Bernadette	1809 E 17th Ave	Hutchinson	67501-1102	620-662-274
S	OPR	McGruder, James Travis (Travis)	10770 Parallel Pkwy	Kansas City	<u> </u>	913-334-2442
S	OPR	Heitz, Justin William (Justin)	2735 Iowa St	Lawrence		785-842-1002
S	OPR	Severns, Andrew Carleton (Drew)	15919 W 87th Street Pkwy	Lenexa		913-227-0512
S	OPR	Seitz, Ruth Ellen (Ruthie)	636 Tuttle Creek Blvd	Manhattan	1	785-537-2130
S	OPR	Swyden, Forrest (Forrest)	6039 Metcalf Ave	Mission	+	913-432-530
S	OPR	Rouse, Jeffrey Lee (Jeff)	12087 S Blackbob Rd	Olathe		913-829-760
S	OPR	Andrews, Dustin A. (Dustin)	11240 Nall Ave	Overland Park	+	913-522-4613
S	OPR	Nassick, Derek Wayne (Derek)	9591 Metcalf Ave	Overland Park	66212-2217	913-341-265
S	OPR	Oberweather, Kylie Elizabeth (Kylie)	7500 W 135th St	Overland Park		913-814-0222
S	OPR	Taylor, Clarence E. Jr. II (C.T.)	9707 Quivira Rd	Overland Park		913-310-922
S	OPR	Hubbard, Shawn Paul (Shawn)	2245 S 9th St	Salina	67401-7308	785-820-800
S	OPR	Lamison, Justin P. (Justin)	1625 SW Wanamaker Rd	Topeka	-	785-272-2610
S	OPR	Lansdown, Jason Wayne (Jason)	10515 W 21st St N	Wichita	67205-1810	316-721-269
S	OPR	Lansdown, Jason Wayne (Jason)	7320 West Taft Street	Wichita	67209	316-729-269
S	OPR	Nelson, Andrew Scott (Andrew)	7990 E Central Ave	Wichita	67206-2158	316-683-2691

		CHICK-FIL-A REST	<b>AURANT LISTING</b>	AS OF	12/31/2	23
KS	OPR	Nelson, Andrew Scott (Andrew)	2400 N Greenwich Rd	Wichita	67226	316-369-3600
Υ	OPR	Barfield, Steven W. (Steve)	410 River Hill Dr	Ashland	41101-7386	606-324-7469
Υ	OPR	Robinson, Andrew Douglas (Andy)	1766 Campbell Ln	Bowling Green	42104-1045	270-782-6807
Υ	OPR	Robinson, Andrew Douglas (Andy)	3162 Scottsville Rd	Bowling Green	42104-4416	270-599-0065
Υ	OPR	Robinson, Andrew Douglas (Andy)	667 Campbell Lane	Bowling Green	42101-8994	270-306-4120
ζY	OPR	Smith, Nathan Timothy (Nate)	295 May Blvd	Danville	40422	859-800-983
ζY	OPR	Flanagan, Christopher Scott (Chris)	1840 N Dixie Ave	Elizabethtown	42701-9493	270-982-1350
ΚY	OPR	Flanagan, Christopher Scott (Chris)	1034 Executive Dr	Elizabethtown	42701-1269	270-986-0124
ΚY	OPR	DiChiara, Dustin Lee (Dustin)	8050 Mall Rd	Florence	41042-1412	859-594-4600
ΚY	OPR	Snider, Catherine S. (Cathy)	4980 Houston Rd	Florence	41042-4824	859-594-4800
ΚY	OPR	Linn, Brent Andrew (Brent)	3436 Madison Pike Route 17	Fort Wright	41017-9664	859-331-0270
ΚY	OPR	Harper, Charles Stedman III (Chase)	1300 US Highway 127 S Ste F	Frankfort	40601-4395	502-234-5222
ζY	OPR	Dennard, John Brent (Brent)	101 Tiger Way	Georgetown	40324-9317	502-863-676
ζY	OPR	Thompson, Jeromy S. (Jeromy)	4250 Fort Campbell Blvd	Hopkinsville	42240-9113	270-890-0042
Υ	OPR	Briggs, Matthew V. (Matt)	11801 Plantside Dr	Jeffersontown		502-212-0008
Υ	OPR	Dennard, Blake Andrew (Blake)	4275 Harrodsburg Rd	Lexington		859-440-2033
Υ	OPR	Hall, David Gary (David)	295 W New Circle Rd	Lexington	1	859-904-992
ζY	OPR	Long, Roderick Allen (Roderick)	1863 Plaudit Pl	Lexington	40509-2429	859-543-006
Υ	OPR	Long, Roderick Allen (Roderick)	2299 Richmond Rd	Lexington		859-335-9850
ζY	OPR	Stryker, Jeffrey Earl (Jeff)	2514 Nicholasville Rd	Lexington	<del> </del>	859-278-000
Υ	OPR	Stryker, Jeffrey Earl (Jeff)	2025 Harrodsburg Rd	Lexington		859-373-000
Υ	OPR	Turner, Joseph Michael (Joseph)	3401 Nicholasville Rd Ste Fc5a	Lexington	40503-3667	859-272-2614
ζY	OPR	Bowles, Lawrence Edward Jr. (Ed)	7901 Bardstown Rd	Louisville	1	502-231-119
Υ	OPR	Briggs, Matthew V. (Matt)	13313 Shelbyville Rd	Louisville	<del> </del>	502-253-0053
ζY	OPR	Carrico, Anthony J. (Tony)	2350 Shane Dr	Louisville		502-491-770
ζΥ	OPR	Carrico, Anthony J. (Tony)	3420 Bardstown Rd	Louisville		502-459-007
ζY	OPR	Childs, Micah Martin (Micah)	10501 Preston Hwy	Louisville	40229-2246	302 139 007
ζY	OPR	Childs, Micah Martin (Micah)	4925 Outer Loop	Louisville	<del> </del>	502-969-509
ζY	OPR	Ferree, Richard Michael (Richard)	962 Breckenridge Ln	Louisville		502-213-846
XΥ	OPR	Fitzgerald, Ryan R. (Ryan)	6630 Dixie Hwy	Louisville		502-935-650
ζY	OPR	Smith, Bruce Timothy (Bruce)	7405 New La Grange Rd # B	Louisville	40222-4813	502-907-333
ζY	OPR	Smith, Bruce Timothy (Bruce)	10501 Westport Rd	Louisville	40241-1999	502-339-050
XΥ	OPR	Smith, Bruce Timothy (Bruce)	5000 Shelbyville Rd Ste 1630	Louisville		502-259-948
XΥ	OPR	Smith, Bruce Timothy (Bruce)	5000 Shelbyville Rd	Louisville		502-894-8092
	+	Smith, Britton E. (Britton)	95 Carothers Rd			859-491-423
ζΥ ζΥ	OPR OPR	Whiteman, Donald Mark (Mark)	4601 Frederica St	Newport Owensboro	41071-2415 42301-7439	270-683-090
	+	· · · ·				<u> </u>
XY ZV	OPR	Pilgrim, Joshua Shane (Josh)	5101 Hinkleville Rd Ste 540	Paducah	42001-9067	270-442-046
(Y	OPR	Riley, Mark Keenan (Mark)	5193 Hinkleville Rd	Paducah	42001-9667	270-444-606
(Y	OPR	Wells, Bradley Kyle (Kyle)	2072 Lantern Ridge Dr	Richmond	40475-6010	859-625-0388
ζΥ •	OPR	Bohanon, Jessica Christen (Christen)	2400 S Highway 27	Somerset		606-252-1232
A	OPR	Anderson, Alyssa Camille (Alyssa)	3437 Masonic Dr	Alexandria	1	318-473-968
A	OPR	Duncan, Clothilda Yvette (Yvette)	1300 MacArthur Dr	Alexandria		318-767-232
LA.	OPR	Arton, Brad David (Brad)	3023 College Dr	Baton Rouge		225-929-605
A	OPR	Gindi, Kerlous (Carlos)	6401 Bluebonnet Blvd Ste FC-10	Baton Rouge	70836-6401	225-892-929
A	OPR	Mouton, John Berchmann III (John)	1919 Millerville Rd	Baton Rouge	1	225-272-404
A	OPR	Salomone, Gregory J. (Greg)	7055 Siegen Ln # 17	Baton Rouge		225-293-399
A	OPR	Salomone, Gregory J. (Greg)	15055 Airline Hwy	Baton Rouge	<b>.</b>	225-752-663
A	OPR	Teem, Corey Scott (Corey)	5919 Creek Centre Dr	Baton Rouge	70820-6003	225-960-256
_A	OPR	Teem, Corey Scott (Corey)	1 N Stadium Rd	Baton Rouge	70893	
LΑ	OPR	Roden, John Lee (John)	2601 Beene Blvd	Bossier City		318-746-234
A	OPR	Gonzalez, Richard Duane (Rick)	912 N Highway 190	Covington	1	985-867-863
A	OPR	Nelson, Lauren Gonzalez (Lauren)	69280 Highway 21	Covington		985-893-5092
ĹΑ	OPR	Holifield, Jeffrey Robert (Jeffrey)	2341 S Range Ave	Denham Springs	70726-5217	225-791-441
ĹΑ	OPR	Salomone, Cody Matthew (Cody)	2119 W Highway 30	Gonzales	70737-5100	225-647-3464

		CHICK-FIL-A RESTA				
LA	TMP	Zeller, Nathan	197 Westbank Expy Ste 1685	Gretna	70053-2507	504-513-745
Α	OPR	Pumilia, Joseph Gaspare II (Joe)	1925 SW Railroad Ave	Hammond	70403-6119	985-363-059
A	OPR	Pumilia, Joseph Gaspare II (Joe)	14150 Highway 190 W	Hammond	70401-2898	985-363-048
A	OPR	Ruiz, Luis Fernando (Fernando)	1128 Manhattan Blvd	Harvey	70058-4560	504-374-082
A	OPR	Lewis, Shannon L. (Shannon)	1741 Martin Luther King Jr Blvd	Houma	70360-2409	985-223-207
A	OPR	Lewis, Shannon L. (Shannon)	984 Grand Caillou Rd	Houma	70363-5707	985-601-293
A	OPR	Bergeron, Hannah Rose (Hannah)	1141 S Clearview Pkwy	Jefferson	70121-1033	504-733-300
A	OPR	Salomone, Christopher Michael (Chris)	2236 Veterans Blvd	Kenner	70062	504-469-230
A	OPR	Spraggins, Jasmine Colette (Jasmine)	1525 W Airline Hwy	La Place	70068-3758	985-244-754
A	OPR	Arton, John L. (John)	5725 Johnston St # A266	Lafayette	70503-5307	337-981-072
A	OPR	Arton, John L. (John)	101 Meadow Farm Rd	Lafayette	70508-7276	337-445-457
LΑ	OPR	Arton, John L. (John)	5300 Johnston St	Lafayette	70503-5171	337-205-896
A	OPR	Milke, Austin Blake (Austin)	3205 Louisiana Ave	Lafayette	70501-1406	337-557-969
A	OPR	Griffin, David Brian (David)	3435 Nelson Rd	Lake Charles	70605-1209	337-479-800
A	OPR	Gonzalez, Richard Duane (Rick)	3585 Highway 190	Mandeville	70471-3138	
A	OPR	Ruiz, Luis Fernando (Fernando)	4951 Lapalco Blvd	Marrero	70072-4320	504-541-903
Α	OPR	Carter, Joshua Hill (Josh)	3870 Veterans Memorial Blvd	Metairie	70002-5627	504-456-319
A	OPR	Jackson, Rosalyn L. (Rosalyn)	3301 Veterans Memorial Blvd Ste 78f	Metairie	70002-4854	504-832-178
A	OPR	Benson, David Alan (David)	4700 Millhaven Rd Ste 1098	Monroe	71203-7026	318-376-094
A	OPR	Gilley, Leigh Ann (Leigh Ann)	440 Keyser Ave	Natchitoches		318-228-915
A	OPR	Ausbrooks, Steven Keith (Steve)	1116 E Admiral Doyle Dr	New Iberia		337-255-984
A	OPR	Doernte, Anthony Diamond (Anthony)	1200 Poydras St	New Orleans	70113-1803	504-884-082
A	OPR	McLeish, Benjamin F. (Ben)	4068 Tulane Ave	New Orleans		504-276-282
A	OPR	Triplett, Sarah Watkins (Sarah)	4130 General Degaulle Dr	New Orleans	70131-8231	504-401-448
A	OPR	Cook, Camille Alene Pere (Camille)	1119 E. Landry St	Opelousas	70570	
A	OPR	Telford, Jeremy Lane (Jeremy)	1206 Maxwell Blvd	Ruston		318-251-847
ΔA	OPR	Petersen, Gregory Alan (Greg)	9122 Mansfield Rd	Shreveport		318-693-101
LΑ	OPR	Russell, John Brian (Brian)	7010 Youree Dr	Shreveport		318-797-400
LΑ	OPR	Perniciaro, Dominick Leon (Nick)	1645 Gause Blvd	Slidell		985-288-464
LΑ	OPR	Luna, Bailey Jean (Bailey)	314 N Canal Blvd	Thibodaux		985-645-643
ΔA	OPR	Benson, David Alan (David)	203 Thomas Rd	West Monroe	71291-7360	318-651-444
ΔA	OPR	Benson, David Alan (David)	911 Glenwood Dr	West Monroe		318-376-070
ИA	OPR	DeMichele-Rigoni, Matthew Allen (Matt)	569 Boylston St	Boston		617-702-484
ИA	OPR	Grier, Robert Lorne (Rob)	542 Westgate Dr	Brockton		508-559-157
ИΑ	OPR	Mitchell, Daniel Jordan (Daniel)	75 Middlesex Turnpike	Burlington	01803	781-272-211
ИА ИА	OPR	Hewes, Robert (Robert)	501 Memorial Dr	Chicopee	01020-5036	413-592-450
ИА ИА	OPR	Sargent, Chad Michael (Chad)	140 Providence Hwy	Dedham	02026-1809	781-320-812
ЛA	OPR	Gallagher, Julie Marie (Julie)	700 William S Canning Blvd	Fall River		508-504-884
ЛA	OPR	Parker, Mark R. (Mark)	359 Cochituate Rd	Framingham	02721-2393	508-875-040
/IA /IA	TMP	Alaboosi, Abdullah	1835 Washington St	Hanover		
ИА ИА	OPR	Reissner, Annemarie F. (Annemarie)	155 Enterprise Rd	Hyannis		508-775-000
/IA /IA	OPR	Lawson, Michael S. (Mike)	36 Apex Dr	Marlborough	01752-1850	508-251-040
ИА ИА	OPR	Stoffel, Grant Edward (Grant)	73 Pleasant Valley St	Methuen	-	978-872-142
ИА ИА	OPR	Diamond, Jordan Chase (Jordan)	210 Andover St	Peabody		978-872-142
/IA /IA	OPR	Lerner, Allen Philip (Allen)	49 Commerce Way	Plymouth		508-747-762
	_		*	•		1
//A	OPR	Williams, Jonas Randall (Jonas)	1100 Fall River Ave	Seekonk	02771-5942	508-336-439
IA	OPR	Apple, Christopher Earl (Chris)	252 Washington St			508-399-881
1A	OPR	Lawson, Michael S. (Mike)	286 Turnpike Rd	Westborough		508-366-840
1A	OPR	Rose, Michael F. (Mike)	375 Washington St	Woburn		781-939-317
1A	OPR	Spring, Christopher Albert (Chris)	80 Gold Star Blvd	Worcester		508-459-985
ID I	OPR	McFerren, Michael Gerard (Michael)	1001 Beards Hill Rd	Aberdeen		410-272-229
ID	OPR	McFerren, Michael Gerard (Michael)	408 Constant Friendship Blvd	Abingdon		410-569-315
ИD	OPR	Edmonds, Michael Neal (Michael)	1035 Annapolis Mall	Annapolis	21401-3062	410-266-672

		CHICK-FIL-A RESTA	1			
MD	OPR	Schenck, William Christopher (Chris)	101 College Pkwy	Arnold	21012-1857	410-777-216
ИD	OPR	Alderson, Danielle Gwendolyn (Danielle)	7907 Eastern Ave	Baltimore	21224-2141	410-288-221
MD	OPR	Barge, William James III (William)	6975 Security Blvd	Baltimore	21244	
MD	OPR	Butler, Amanda Hanes (Amanda)	400 E Pratt St	Baltimore	<del> </del>	410-244-612
MD	OPR	Butler, Amanda Hanes (Amanda)	3809 Boston St	Baltimore	<u> </u>	410-276-051
MD	OPR	Greene, John R. Jr. (Johnie)	3599 Washington Blvd	Baltimore	<del> </del>	410-737-817
MD	OPR	Hotek, Elias John (Elias)	8200 Perry Hall Blvd	Baltimore	21236-4901	410-931-864
MD	OPR	Ly, Hung Q. (Hung)	8867 Belair Rd	Baltimore	<del> </del>	410-248-140
MD	OPR	Pavlosky, Stephen J. (Steve)	5198 Campbell Blvd	Baltimore	<del> </del>	410-931-003
MD	OPR	Eastep, Charles Randall Jr. (Randy)	408 Baltimore Pike	Bel Air		410-638-007
MD	OPR	Burgess, Tiffany Denise (Tiffany)	7101 Democracy Blvd Spc 2122	Bethesda	20817-1067	301-365-676
MD	OPR	Frey, William Spencer (Spencer)	10631 Martin Luther King Jr Hwy	Bowie	20720-4217	301-805-988
MD	OPR	Herold, Robert Edward (Rob)	15505 Annapolis Rd	Bowie	20715-3003	301-781-611
MD	OPR	Pittman, LaVance J. (Vance)	2027 Saint Josephs Dr	Bowie	20721-1890	301-263-671
ИD	OPR	Snyder, Monica A. (Monica)	16503 Ballpark Rd	Bowie	20716-3681	301-860-121
ИD	OPR	Patrylo, Ryan D. (Ryan)	16003 Crain Hwy	Brandywine	20613-8082	301-782-403
MD	OPR	Witte, Stephanie Stearns (Stephanie)	45150 First Colony Way	California		301-862-101
МD	OPR	Albert, Philip C. (Christian)	705 Cambridge Marketplace	Cambridge	21613-2531	443-249-237
ИD	OPR	Singletary, Keith Nathaniel Sr. (Keith)	9121 Alaking Ct	Capitol Heights	20743-5041	301-324-951
ИD	OPR	Barge, William James III (William)	5668 Baltimore National Pike	Catonsville	21228-1401	410-788-406
MD	OPR	David, Christopher Michael (Chris)	1845 Main St	Chester	21619-2605	410-643-690
МD	OPR	Jones, Nicholas Martin (Nick)	6395 10 Oaks Rd	Clarksville	21029-1104	410-531-193
MD	OPR	Patrylo, Ryan D. (Ryan)	8813 Woodyard Rd	Clinton	20735-2754	301-856-383
ИD	OPR	Hutton, Michael Allen (Mike)	10142 York Rd	Cockeysville	21030-3306	410-667-199
ИD	TMP	Watson, Daniel	7242 Baltimore Ave	College Park	20740-3204	240-696-288
MD	OPR	Dinoto, Joseph Michael Sr. (Joe)	4905 Executive Park Dr	Columbia	21045-2155	410-992-020
MD	OPR	Dinoto, Joseph Michael Sr. (Joe)	6375 Dobbin Rd	Columbia	21045-4738	410-715-110
MD	OPR	Lohr, Matthew David (Matt)	10300 Little Patuxent Pkwy Ste 1335	Columbia	21044-7038	410-730-995
MD	TMP	Oakley, Joseph Aaron	221 Williams St	Cumberland	21502-3537	301-722-008
MD	OPR	Harvey, Trevelle D. (Trevelle)	5502 Silver Hill Rd	District Heights	20747-2041	301-735-060
MD	OPR	Gibson, Matthew R. (Matt)	28632 Marlboro Ave	Easton	21601-2793	410-820-652
MD	OPR	Edmonds, Michael Neal (Michael)	3220 Solomons Island Rd	Edgewater	21037-1704	410-956-040
MD	OPR	McAuliffe, Thomas Francis (Tom)	6032 Sykesville Rd	Eldersburg	21784-6000	410-552-035
MD	OPR	Marcus, Harry Vicilious Jr. (Harry)	1100 E Pulaski Hwy	Elkton		410-392-949
ИD	OPR	Eastep, Charles Randall Jr. (Randy)	1980 Rock Spring Rd	Forest Hill	<u> </u>	410-838-333
ИD	OPR	Crunkilton, Aaron W. (Aaron)	5501 Urbana Pike	Frederick	21704-7277	301-668-535
MD	OPR	Sones, Dwight Conrad (Dwight)	2401 Monocacy Blvd	Frederick		240-529-140
MD	OPR	Munguia, Mayrin Calcano (Mayrin)	104 Main St	Gaithersburg	20878-5573	240-631-901
ИD	OPR	Munguia, Richard Mike (Richard)	705 Progress Way	Gaithersburg	20879-3134	240-261-413
ИD	OPR	Smith, Brian Paul (Brian)	2615 Brandermill Blvd	Gambrills		410-451-716
MD	OPR	Smith, Brian Paul (Brian)	2691 Carver Rd	Gambrills		410-721-210
MD	OPR	Anderson, Kayla Marie Smith (Kayla)	19945 Century Blvd	Germantown	20874-7120	240-686-111
MD	OPR	McGrath, William Kenneth (Billy)	6709 Ritchie Hwy	Glen Burnie	21061-2318	410-590-948
MD	OPR	Scott, Randy Duane (Randy)	10510 Vida Drive	Hagerstown	21740	301-745-653
ИD	OPR	Scott, Randy Duane (Randy)	1680 Wesel Blvd	Hagerstown	21740-5387	301-393-375
иD	OPR	Dinoto, Joseph Michael Jr. (Joe)	7055 Arundel Mills Cir	Hanover	21076-1387	410-799-281
MD	OPR	Hutton, Michael Allen (Mike)	6 Hyland Ave	Hunt Valley	21030-1395	410-771-123
ИD	OPR	Chesson, Jessie Adele (Jessie)	6150 Annapolis Rd	Hyattsville	1	301-341-002
MD	OPR	Flatley, John Joseph Jr. (John)	107 Drury Dr	La Plata		301-934-382
ИD	OPR	Singletary, Keith Nathaniel Sr. (Keith)	1040 Shoppers Way	Largo		301-333-198
MD	OPR	Dinoto, Christopher Michael (Chris)	3366 Corridor Market Place	Laurel		301-333-138
лD ЛD	OPR	Dinoto, Christopher Michael (Chris)	13600 Baltimore Ave Ste 600	Laurel	20724-2373	301-483-644
иD ИD	OPR	Plank, Richard Owen (Richard)	10975 Johns Hopkins Rd	Laurel	20707-9498	301-483-644
עניי	OPR	Boyer, William George (Bill)	12101 Winchester Rd	Laurer	<b>.</b>	301-497-449

		CHICK-FIL-A RESTA	URANT LISTING	AS OF	12/31/2	23
MD	OPR	McGrath, William Kenneth (Billy)	1610 W Nursery Rd	Linthicum Heigh	21090-2290	410-859-2300
MD	OPR	Honbarrier, Douglas Robert (Doug)	1202 Martin Blvd	Middle River	21220-4148	410-686-5858
MD	OPR	Bearinger, Jason David (Jason)	1705 Ridgeside Dr	Mount Airy	21771-5387	301-818-0199
MD	OPR	Caudill, Hunter Shope (Hunter)	12901 Ocean Gtwy	Ocean City	21842-9505	410-213-1825
MD	OPR	Duncan, Arlington Steven (Arlington)	18115 Georgia Ave	Olney	20832-1401	301-774-6490
MD	OPR	Johnson, William Sean (Sean)	10480 Owings Mills Blvd	Owings Mills	21117-7810	443-394-6070
MD	OPR	Xiong, Keng Kue (Paul)	10170 Reisterstown Rd	Owings Mills	21117-3815	410-363-3014
MD	OPR	Ly, Hung Q. (Hung)	2008 E Joppa Rd	Parkville	21234-2802	410-668-2444
MD	OPR	Cozadd, Patrick Allen (Patrick)	8110 Jumpers Hole Rd	Pasadena	21122-1082	410-760-2697
MD	OPR	Smith, Todd Alan (Todd)	806 Solomons Island Rd N	Prince Frederick	20678-3919	443-968-3939
MD	OPR	Kellner, Brian Christopher (Brian)	12001 Reisterstown Rd	Reisterstown	21136-3052	410-526-3863
MD	OPR	Burgess, Tiffany Denise (Tiffany)	12001 Rockville Pike	Rockville	20852-1603	301-881-1726
MD	OPR	Wood, John Bradshaw II (Brad)	1401 Research Blvd	Rockville		301-251-4000
MD	OPR	Gibson, Robert Ernest III (Rob)	2736 N Salisbury Blvd	Salisbury		410-543-0206
	OPR	Gibson, Robert Ernest III (Rob)	2300 N Salisbury Blvd Ste G115	Salisbury		410-543-8535
	OPR	Dinoto, Joseph Michael Jr. (Joe)	7831 Quarterfield Park Road	Severn	21144	410-969-8272
	OPR	Schenck, William Christopher (Chris)	511 Ritchie Hwy	Severna Park		410-647-6232
	OPR	Oyeniya, Atinuke A (Tina)	12289 Tech Rd	Silver Spring		301-960-1195
	OPR	Parker, Terrance M. (T.J.)	825 Ellsworth Dr Lot D1-A	Silver Spring		301-588-2915
	OPR	Martz, Natalie Kay (Natalie)	825 Dulaney Valley Rd Ste 3285	Towson		410-296-4950
	OPR	Weikel, Kenneth Franklin (Ken)	3710 Crain Highway	Waldorf	20603	240-210-8797
	OPR	Weikel, Kenneth Franklin (Ken)	3365 Crain Hwy	Waldorf	20603	301-632-9776
		` '	·			
	OPR	McDaniel, Phillip Jason (P.J.)	144 Englar Rd	Westminster		410-871-2752
	OPR	Schultz, Todd (Todd)	605 Stillwater Ave	Bangor		207-262-3725
	OPR	Terrell, James Bradley (Brad)	94 Rock Row	Westbrook		207-550-2161
	OPR	Lunsford, Bradley Christopher (Brad)	3355 Fairlane Dr	Allen Park		313-982-9926
	OPR	DeKoekkoek, Tyler James (Tyler)	6083 B Dr N	Battle Creek	-	269-468-5454
	OPR	McKay, Gregory Allen (Greg)	3140 Miller Road	Flint	48507	810-292-0830
	OPR	Ochsner, Jamie Noel (Jamie)	5525 28th St SE	Grand Rapids		616-600-1437
	OPR	Ochsner, Jamie Noel (Jamie)	2750 E Beltline Ave SE	Grand Rapids		616-464-2697
	OPR	Shane, Todd Alan (Todd)	3461 Alpine Ave NW	Grand Rapids		616-327-8046
	OPR	Spurlin, Richard B. (Brad)	1545 Edgeknoll Dr SE	Grand Rapids		616-656-6000
	OPR	Page, Shaun Jacob (Shaun)	2332 N Park Dr	Holland	<del>                                     </del>	616-355-9933
MI	OPR	Rashid, Idris Yasin Abdur (Idris)	4748 W Main St	Kalamazoo	49006-2688	269-337-1880
MI	OPR	McNerney, Katherine Ann (Kate)	5617 W Saginaw Hwy	Lansing	48917-2456	517-321-7800
MI	OPR	Brown, Vikki Hardy (Vikki)	11700 Middlebelt Rd	Livonia	48150-2389	734-744-3337
MI	OPR	Schultes, Dustin Cody (Dustin)	2071 N Telegraph Rd	Monroe	48162-8947	734-344-4446
MI	OPR	Whitsel, Philip Ryan (Phil)	20135 Haggerty Rd	Northville	48167-1999	248-465-0065
MI	OPR	Lewis, Matthew Kenneth (Matt)	5607 Harvey St	Norton Shores	49444-7735	231-799-0107
MI	OPR	Killian, Michael A. II (Michael)	27750 Novi Rd	Novi	48377-3422	248-993-0025
MI	OPR	Biggee, Nicholas C. (Nick)	2075 W Grand River Ave	Okemos	48864-1706	855-692-7474
	OPR	Rashid, Idris Yasin Abdur (Idris)	6202 S Westnedge Ave	Portage		269-327-0877
	OPR	Sampier, Dennis George (Dennis)	13811 Hall Rd	Shelby Township		248-707-2695
	OPR	Leverett, Matthew Lamar (Matthew)	28588 Telegraph Rd	Southfield	48034-7505	248-480-7912
	OPR	Sautter, Anthony Joseph (Anthony)	22250 Eureka Rd	Taylor	48180-5233	
	OPR	Ramsey, Christopher J. (Chris)	2700 N US Highway 31 S	Traverse City		231-493-8881
	OPR	Engstrom, Kacey Lynn (Kacey)	2800 W Big Beaver Rd Ste Y-323	Troy		248-930-0135
	OPR	Hiller, Timothy Daniel (Tim)	356 Wilson Ave NW	Walker		616-453-7045
	OPR	•	+	Woodhaven		
		Gibson, Cody Mitchell (Cody)	20200 West Rd			734-308-8736
	OPR	Jay, Kristen Booher (Kristen)	700 54th St SW	Wyoming		616-534-2961
	OPR	Blanch, Ryan Joseph (Ryan)	7480 153rd St W	Apple Valley		952-431-4445
	OPR	Wilson, Alexander Melvin (Alex)	3855 Lexington Ave N	Arden Hills	55126-2936	763-438-7095
	OPR	McLaughlin, Alexander Maurice (Alex)	12331 Ulysses St NE	Blaine	55434	763-225-1685
MN	TMP	Goldbranson, Elijah	595 Northtown Dr NE	Blaine	55434-1044	763-786-5389

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
MN	OPR	Dorsett, Nathan Reid (Reid)	354 Central Pkwy	Bloomington	55425-2570	952-854-155
MN	OPR	Dorsett, Nathan Reid (Reid)	2500 W 79th St	Bloomington	55431-1280	952-888-048
ſΝ	OPR	Luffman, Brandon Kyle (Brandon)	9751 Xenia Ave N	Brooklyn Park	55443-2384	763-315-101
IN	OPR	Johnson, Andrew Vern (Andrew)	1200 County Road 42 W	Burnsville	55337-4431	952-898-341
ΛN	OPR	Armstrong, Andrew James (Andrew)	445 W 79th St	Chanhassen	55317-4505	952-937-755
ΛN	OPR	McLaughlin, Alexander Maurice (Alex)	3590 River Rapids Dr NW	Coon Rapids	55448-4100	763-323-997
ΜN	OPR	Murad, Nicholas Joseph (Nick)	3420 Promenade Ave	Eagan	55123-4404	651-686-004
ΛN	OPR	Armstrong, Andrew James (Andrew)	12350 Castlemoor Drive	Eden Prairie	55344	952-247-404
ИN	OPR	Christman, Nancy Lynn (Nancy)	11820 Fountains Way	Maple Grove	55369-7203	763-307-037
ΜN	OPR	Wright, Jonathan Maxwell (Jonathan)	3045 White Bear Ave N	Maplewood	55109-1309	651-777-232
ΛN	OPR	Watts, Kevin Thomas (Kevin)	615 Washington Ave SE	Minneapolis	55414-2931	612-643-977
ΜN	OPR	Peterson, Scott Erik (Scott)	3005 Harbor Ln N	Plymouth	55447-5103	763-317-920
ΛN	OPR	Stockdale, Matthew James (Matt)	1201 Broadway Ave S	Rochester	55904-3862	507-289-266
ΛN	OPR	Wilson, Alexander Melvin (Alex)	2090 Snelling Ave N	Roseville	55113-6001	651-636-014
ΛN	OPR	Marshall, Roger Douglas (Doug)	4185 W Division St	Saint Cloud	56301-3740	320-251-166
ΛN	OPR	Lee, Caleb Gay (Caleb)	8020 Highway 7	Saint Louis Park	†	<del> </del>
ЛN	OPR	MacDonald, Simeon Aaron (Simeon)	1770 Robert St S	West Saint Paul	1	651-457-299
ΜN	OPR	Lee, Robert Earl (Bob)	6939 Valley Creek Rd	Woodbury	55125-2227	651-731-522
ЛО	OPR	Neel, Shane Ryan (Shane)	1 Arnold Mall	Arnold	63010-2223	636-287-981
ИO	OPR	Jackley, Brandon Douglas (Brandon)	951 NE Coronado Dr	Blue Springs	<del> </del>	816-220-232
ИO	OPR	Hutcheson, Daniel Kevin (Kevin)	2915 W 76 Country Blvd	Branson	65616-2173	417-201-431
ИО	OPR	Hutcheson, Daniel Kevin (Kevin)	607 W Main St	Branson	65616-2720	417-334-272
ИО	OPR	Gutherz, Robert John (Bob)	8590 Eager Rd	Brentwood		314-968-540
ИО	OPR	Anthony, Todd Michael (Todd)	12450 Saint Charles Rock Rd	Bridgeton	63044-2506	311 700 310
MO	OPR	House, Brian Keith (Brian)	3333 Gordonville Rd	Cape Girardeau		573-651-460
MO	OPR	Greene, Jeffrey Adams (Jeff)	17365 Chesterfield Airport Rd	Chesterfield	<del> </del>	636-536-693
MO	OPR	Van Voorn, Thomas Edward (Tom)	305 N Stadium Blvd	Columbia		573-445-662
MO	OPR	Bruce, Devin Taylor (Devin)	12398 Olive Blvd	Creve Coeur		314-314-631
MO	OPR	Bruce, James David (David)	11997 Manchester Rd	Des Peres	<del> </del>	314-314-031
MO	OPR	Bruce, James David (David)  Bruce, James David (David)	184 W County Ctr Spc N	Des Peres  Des Peres		314-821-343
MO	OPR	Johnson, Anthony Paul (Tony)	304 Clarkson Rd	Ellisville	63011-2222	636-527-001
	OPR			Florissant		030-327-001
MO	_	Fox, Latasha Lynn (Tasha)	3159 N Highway 67		63033-1602	016 705 777
MO	OPR	Andersen, Lloyd (Lloyd)	18785 E 39th St S	Independence		816-795-777
MO MO	OPR	Stevens, Dennis Adam (Dennis)	3407 Missouri Blvd	Jefferson City	<del> </del>	573-638-015
MO MO	OPR	Starkweather, Richard Eugene (Rick)	3509 S Range Line Rd	Joplin	64804-4432	417-553-200
MO	OPR	Starkweather, Richard Eugene (Rick)	101 N Range Line Rd	Joplin	<del> </del>	417-781-712
MO	OPR	Starkweather, Richard Eugene (Rick)	2127 S Range Line Rd	Joplin	<del>                                     </del>	417-781-600
МО	OPR	Gallawa, Andrew Peter (Andy)	6501 NW Barry Rd	Kansas City	<del> </del>	816-587-041
Ю	OPR	Swyden, Forrest (Forrest)	8551 State Line Rd	Kansas City	64114-2723	816-361-880
MO	OPR	Pierce, Cody ONeal (Cody)	8280 Old Highway N	Lake Saint Louis		
ИO	OPR	Spencer, Lance McCoy (Lance)	690 NW Blue Pkwy	Lees Summit	<del> </del>	816-246-294
MO	OPR	Hoffman, Jon David (Jon)	110 N Conistor Ln	Liberty	-	816-415-221
MO	OPR	Griffin, Carter Jonathan (Carter)	12607 Dorsett Rd	Maryland Heigh		
ИO	OPR	Noel, Michael E. (Mike)	2106 Highway K	O Fallon	63368-7930	636-272-534
ИO	OPR	Berry, Dakota Michael (Dakota)	2020 Zumbehl Rd	Saint Charles	63303-2722	
ИO	OPR	Schenk, Jacob Lynn (Jake)	5303 N Belt Hwy	Saint Joseph	<b>+</b>	816-232-550
Ю	OPR	Benting, Eric Tyson (Eric)	10706 Sunset Hills Plz	Saint Louis	<del>                                     </del>	314-822-950
ИΟ	OPR	Pyatt, Nick Allen (Nick)	3801 Hampton Ave	Saint Louis	63109-1410	
1O	OPR	Torres, Christopher Louis (Chris)	4125 Lemay Ferry Rd	Saint Louis	63129-1859	314-845-349
ИΟ	OPR	Simmonds, Mark Edward (Mark)	6180 Mid Rivers Mall Dr	Saint Peters	63304-1101	636-447-388
ИΟ	OPR	Heberlie, Brian Joseph (Brian)	2355 N Glenstone Ave	Springfield	65803-4649	417-427-257
ЛΟ	OPR	Heberlie, Brian Joseph (Brian)	425 W Sunshine St	Springfield	65807-2433	417-866-423
ИO	OPR	Lowery, Stephen David (Steve)	3700 S Glenstone Ave	Springfield	65804-4416	417-890-580
	OPR	Lynch, Christopher Kent (Chris)	2825 S Glenstone Ave Ste Vc-11	Springfield		417-883-227

		CHICK-FIL-A REST	HICK-FIL-A RESTAURANT LISTING AS C				
MO	OPR	Craig, Timothy Lamont Jr (Tim)	8637 Olive Blvd	St. Louis	63132	314-370-6946	
10	OPR	Swindler, Robert S. (Scott)	1918 Wentzville Pkwy	Wentzville	63385-3453	636-639-2357	
1S	OPR	Bartels, Ralph A. II (Ralph)	2600 Beach Blvd	Biloxi	39531-4600	228-388-2648	
1S	OPR	Hayes, Frank Keys (Keys)	201 Disotell Blvd	Brandon	39042-7022	601-939-9171	
1S	OPR	Tucker, Morgan Brooke (Morgan)	401 Handley Blvd Ste A	Byram	39272-8979	769-251-5970	
1S	OPR	Osborne, Edmond McNeil (Neil)	952 Highway 80 E	Clinton	39056-5203	601-924-8892	
ΛS	OPR	Cofield, Brittany Day (Brittany)	528 18th Ave N	Columbus	39705-2283	662-329-5979	
ЛS	OPR	Rogers, David Michael (David)	1600 Highway 72 E	Corinth	38834-6528	662-284-4688	
ЛS	OPR	Benson, Robert Max (Max)	3842 Promenade Pkwy	Diberville	39540-5364	228-392-1892	
ЛS	OPR	Hayes, Frank Keys (Keys)	274 Dogwood Blvd	Flowood	39232-8602	601-992-2554	
ЛS	OPR	Miller, Avery Jamal (Avery)	1647 Hwy 1 S	Greenville	38701-7803	662-913-818	
ЛS	OPR	McKlveen, Christopher Todd (Chris)	11001 Highway 49	Gulfport	39503-4111	228-831-9599	
ЛS	OPR	Munger, Jonathan Michael (Jon)	6051 US 49	Hattiesburg	39401	601-952-3449	
1S	OPR	Munger, Jonathan Michael (Jon)	6099 U S Highway 98	Hattiesburg	39402-9456	601-579-9119	
1S	OPR	Hayes, Frank Keys (Keys)	1350 E Woodrow Wilson Ave	Jackson	_	769-572-7100	
1S	OPR	Hodges, Ian Bowles (Ian)	210 E Capitol St	Jackson		601-352-145	
1S	OPR	Perdue, Scott Felton (Scott)	1065 E County Line Rd	Jackson	39211-1851	601-991-326	
1S	OPR	Pickering, Brittney Nicole (Brittney)	1138 Highway 15 N	Laurel	39440-2650	601-425-199	
1S	OPR	Rosson, Chris C. (Chris)	1873 Main St	Madison	39110-6382	601-898-233	
1S	OPR	Lindsey, Mark Edward (Mark)	106 Edgewood Dr	Mc Comb	39648-2043	1 223 200	
1S	OPR	Russell, Brian Talmadge (Brian)	109 S Frontage Rd	Meridian	39301-6110	601-581-147	
1S 1S	OPR	Paulsen, Brandon David (Brandon)	8101 Camp Creek Rd	Olive Branch	38654-1612	662-890-269	
1S	OPR	Reed, Lance William (Lance)	2307 Jackson Ave W	Oxford		662-232-878	
1S 1S	OPR	Johnson, Chasity Annah (Annah)	1156 Evelyn Gandy Pkwy	Petal	39465-3947	601-340-975	
1S 1S	OPR	Miller, Kevin Lee (Kevin)	1200 E County Line Rd Ste 232	Ridgeland		601-957-328	
ЛS	OPR	Rosson, Chris C. (Chris)	685 Highland Colony Pkwy	Ridgeland	_	601-348-015	
ЛS	OPR	Davidson, Stuart Neil (Stuart)	235 Goodman Rd W	Southaven	38671-9408	662-349-358	
ЛS	OPR	Paulsen, Brandon David (Brandon)	6885 Getwell Rd	Southaven	38672-6390	662-772-586	
ЛS	OPR	Rogers, Jonathan S. (Jonathan)	701 Highway 12 E	Starkville		662-324-446	
	OPR	Finley, James H. Jr. (Jamey)	908 Barnes Crossing Rd	Tupelo		662-844-127	
ЛS	OPR	Locke, Taylor Andrew (Taylor)	1001 Barnes Crossing Rd Ste 14	Tupelo	38804-0910	662-844-961	
ЛS	OPR	Jones, Nicholas Grady (Nick)	3403 Halls Ferry Rd	Vicksburg	39180-5503	601-661-000	
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AT.	OPR	Lewis, Donald Leroy III (Lee)	670 S 24th St W	<del></del>	_	406-970-001	
1T	OPR	Meadows, Casey Len (Casey)	35 Treeline Rd	Kalispell		406-752-371	
AT IC	OPR	Lovette, Jonathan David (Jonathan)	2880 N Reserve St	Missoula	59808-1308	406-312-240	
IC IC	OPR	Corbett, Eric Steven (Eric)	265 Turner St	Aberdeen	28315-2364	910-637-820	
IC	OPR	Moore, David Keith (David)	260 NC-801 N	Advance	27006-7944	336-306-569	
IC	OPR	Bruce, Tyler Matthew (Tyler)	625 NC Hwy 24/27 byp E	Albemarle	28001	704-983-278	
IC	OPR	Holmes, Anthony Victor (Tony)	1110 Beaver Creek Commons Dr	Apex	27502-3919	919-303-237	
IC	OPR	Strole, Bryan James (Bryan)	130 Airport Rd	Arden	28704-8516	828-483-626	
IC	OPR	Ramsey, Samuel Keith (Sam)	1212 E Dixie Dr	Asheboro		336-633-130	
IC IC	OPR	Ramsey, Samuel Keith (Sam)	425 Randolph Mall	Asheboro	+	336-626-668	
IC	OPR	Leatherwood, Nicholas Brian (Nick)	139 Smokey Park Hwy	Asheville	28806-1138	828-667-977	
IC	OPR	Meadows, Lawrence Irvin (Larry)	1832 Hendersonville Rd	Asheville	28803-3207	828-277-991	
C	OPR	Meadows, Lawrence Irvin (Larry)	21 Peaks Center Ln	Asheville	28805-0055	828-298-257	
IC	OPR	Sellers, Joel Michael II (Joel)	170 Merrimon Ave	Asheville	_	828-253-220	
IC	OPR	Gilbert, Natasha Tamara (Natasha)	801 Park St	Belmont	28012-2765	704-825-860	
IC	OPR	Gilbert, Natasha Tamara (Natasha)	925 S Point Rd	Belmont	_	704-800-525	
IC	OPR	Fogleman, Terese O. (Terese)	2082 Blowing Rock Rd	Boone	28607-6152	828-264-466	
IC	OPR	Willis, Michael Shawn (Shawn)	3102 Garden Rd	Burlington		336-584-305	
IC	OPR	Willis, Michael Shawn (Shawn)	1477 University Dr	Burlington		336-584-089	
IC	OPR	Butts, David B. (Dave)	1803 N Harrison Ave	Cary	27513-2408	919-678-144	
IC	OPR	Caffrey, Charles Andrew (Drew)	411 Colonades Way	Cary	27518-7071	919-816-822	
IC	OPR	Holcombe, Richard Garland (Rick)	1000 Valleystone Dr	Cary	27519-8405	919-465-069	

		CHICK-FIL-A REST	AURANI LISTING	AS UF	12/31/	23
NC	OPR	Junkins, Paul R. (Paul)	1815 Walnut St	Cary	27518-9201	919-233-169
IC.	OPR	Phillips, Amanda Lauer (Amanda)	7107 Okelly Chapel Rd	Cary	27519-6849	919-466-952
C	OPR	Culberson, Samuel Dwain (Sammy)	101 Village Center Dr	Chapel Hill	27516-7189	919-869-774
C	OPR	Bingham, Charles DuPre (DuPre)	8411 Northlake Commons Blvd	Charlotte	28216-2268	704-599-233
IC	OPR	Bingham, Charles DuPre (DuPre)	3821 Corning Pl	Charlotte	28216-1224	704-395-200
IC	OPR	Cestrone, Peter Andrew (Peter)	1001 Blythe Blvd	Charlotte	28203-5866	704-355-590
IC	OPR	Cestrone, Peter Andrew (Peter)	14111 Rivergate Pkwy	Charlotte	28273-8872	704-504-848
IC	OPR	Cestrone, Peter Andrew (Peter)	8032 S Tryon St	Charlotte	28273-3324	704-504-123
IC	OPR	Crain, James Thomas III (Jim)	4400 Sharon Rd # VC06	Charlotte	28211-3531	704-364-577
IC	OPR	Harakas, Andre George (Andre)	101 S Tryon St Ste 9	Charlotte	28280-0007	704-344-022
IC	OPR	Harakas, Andre George (Andre)	4431 Randolph Rd	Charlotte	28211-2325	704-366-007
IC	OPR	Johnston, Rebecca Wade (Beckie)	7910 Rea Rd	Charlotte	28277-6501	704-540-969
IC	OPR	Jordan, Taylor Leab (Taylor)	957 N Wendover Rd	Charlotte	28211-1764	704-271-485
IC	OPR	McAllaster, Barry Neal (Barry)	10001 Rea Rd	Charlotte	28277-4390	704-844-070
IC	OPR	McFarland, Tony Maurice (Tony)	6801 Northlake Mall Dr Ste Fc201	Charlotte	28216-0792	704-596-121
C	OPR	Porter, Tamara Elizabeth (Tami)	1540 E Woodlawn Rd	Charlotte		704-601-603
IC	OPR	Queen, Harold Edward III (Hal)	9010 Albemarle Rd	Charlotte	28227-2620	704-537-214
IC	OPR	Riddle, Justin Micah (Justin)	3117 Pineville Matthews Rd	Charlotte	28226	704-541-997
IC	OPR	Rogers, Robert Carlton (Rob)	8700 University Exec Park Dr	Charlotte	28262-4336	704-593-005
IC	OPR	Rogers, Robert Carlton (Rob)	8428 University Blvd	Charlotte	28213	980-938-201
IC	OPR	Rogers, Robert Carlton (Rob)	333 E Trade St	Charlotte	28202-2331	
IC	OPR	Shelton, Terry K. (Terry)	9801 South Blvd	Charlotte	28273-6904	704-552-799
IC	OPR	Singleton, Rosslyn Byrd (Rosslyn)	5920 Prosperity Church Rd	Charlotte	28269-2682	704-992-930
IC	OPR	Stepp, Stanley Charles (Stan)	8433 Davis Lake Pkwy	Charlotte	28269-3414	704-596-234
IC	OPR	Stouder, Jeremy L. (Jeremy)	9355 Sullivan Vale Ln	Charlotte	28215-7073	704-602-986
IC	OPR	TerKeurst, Arthur Dudley III (Art)	11530 Waverly Center Dr	Charlotte	28277-4842	704-844-027
IC.	OPR	Tsumas, John George Jr. (John)	3015 South Blvd	Charlotte	28209-1805	704-665-637
IC	OPR	Moore, David Keith (David)	2551 Lewisville Clemmons Rd	Clemmons	27012-8712	336-712-997
1C	OPR	Charping, John Willard (John)	985 Concord Pkwy S	Concord	+	704-720-911
IC	OPR	Mitchell, Roland Charles (Roland)	6061 Bayfield Pkwy	Concord	28027-7597	704-720-758
IC	OPR	Mitchell, Roland Charles (Roland)	8020 Concord Mills Blvd	Concord	28027-4417	704-979-112
IC	OPR	Perry, James Stockton Jr. (Stockton)	1475 Concord Pkwy N	Concord	28025-2932	704-262-155
IC.	OPR	Rice, William Matthew (Matt)	1480 Concord Pkwy N	Concord		704-786-732
IC	OPR	Hatzopoulos, Joseph Theodore Jr. (Joe)	17035 Nat Bynum Lane	Cornelius	28031	704-895-795
IC	OPR	Holland, Shannon Munze (Shannon)	7267 Highway 73	Denver	28037-9187	704-827-130
IC.	OPR	Fernandez, Anthony Raymond (Tony)	3912 N Roxboro St	Durham	27704-2118	919-620-089
IC	OPR	Fernandez, Joseph Raymond (Joe)	4139 Durham Chapel Hill Blvd	Durham		919-402-209
1C	OPR	Hamel, David Christopher (David)	104 Residence Inn Blvd	Durham	+	919-484-777
IC	OPR	MacDonald, Nathan Joshua (Nate)	7836 Leonardo Dr	Durham	27713-6457	919-206-433
1C	OPR	Moncree, Pamela Michelle (Pamela)	3429 Hillsborough Rd	Durham		919-382-939
IC.	TMP	Lowe, Charles (Tyler)	6910 Fayetteville Rd Ste 246	Durham	1	919-806-555
IC.	OPR	Meadows, Shelita Jaclyn (Shelita)	1706 W Ehringhaus St	Elizabeth City	27909-4554	252-331-190
IC	OPR	Eller, Micah Young (Micah)	541 Cc Camp Rd	Elkin	28621-8704	336-366-333
IC	OPR	Ayers, Zachary Lanier (Zach)	2727 Raeford Rd	Fayetteville	+	910-483-950
IC	OPR	Bangs, Robert Willis Jr. (Bob)	4611 Ramsey St	Fayetteville	28311-2138	910-488-190
IC	OPR	Burnette, Colby Shawn (Colby)	7620 S Raeford Rd	Fayetteville	28304-6127	910-745-901
lС	OPR	Downey, Katelyn Cassidy (Katelyn)	3305 Melrose Rd	Fayetteville	28304-3424	910-615-019
IC	OPR	Hopper, Cody Lane (Cody)	1921 Skibo Rd	Fayetteville	28314-1541	910-868-484
IC	OPR	Isaac, Nicholas Albert (Nick)	419 Cross Creek Mall	Fayetteville	28303-7238	910-864-259
IC	OPR	Seigler, Samuel Lane (Sam)	118 Hilltop Way	Forest City	28043-9600	828-919-217
IC	OPR	Peters, Caleb Tyler (Caleb)	1410 Siler Road	Franklin	28734	828-369-083
IC	OPR	Lawson, Michael Jackson Jr. (Michael)	1460 N Main St	Fuquay Varina	27526-8901	919-577-103
IC	OPR	Coleman, Jerry L. (Jerry)	2720 Timber Dr	Garner	27529-2591	919-661-244
IC	OPR	Coleman, Jerry L. (Jerry)	220 Shenstone Ln	Garner	27529-6905	919-329-027

					12/31/23		
NC	OPR	Hatley, Nolan Edward (Nolan)	424 Cox Rd	Gastonia	28054-0609	980-251-119	
IC	OPR	Wade, Russell E. (Russell)	1201 N Berkeley Blvd	Goldsboro		919-778-571	
IC	OPR	Ayers, Ralph Edward Jr. (Ed)	1100 Lanada Rd	Greensboro	<b>-</b>	336-854-935	
1C	OPR	Brown, James Ralph (Jim)	611 Pembroke Rd	Greensboro	•	336-323-029	
1C	OPR	Crockett, David William (David)	5901 W Friendly Ave	Greensboro	27410-3207	336-854-541	
VC	OPR	Kiser, Alan Keith (Keith)	209 Pisgah Church Rd	Greensboro	27455-2517	336-286-040	
VC_	OPR	Kiser, Alan Keith (Keith)	3714 Battleground Ave	Greensboro	27410-2344	336-286-007	
VC	OPR	Kiser, Brian Keith (Brian)	348 Four Seasons Town Ctr	Greensboro	27407-4758	336-294-321	
VC	OPR	Matthews, Nicholas Andrew (Nick)	2710 Koury Blvd	Greensboro	27407-4967	336-299-464	
VC_	OPR	White, Andrew Lee (Andrew)	6025 W Gate City Blvd	Greensboro	27407-7008	336-907-706	
VC	OPR	Dixon, Benjamin Luther Jr. (Ben)	3020 Evans St	Greenville	27834-6939	252-355-870	
VС	TMP	Allan, Raymond	714 Greenville Blvd Se Ste F7	Greenville	27858-5104	252-355-452	
VС	OPR	Stouder, Jeremy L. (Jeremy)	6805 Jenkins Ln	Harrisburg	28075-3300	704-455-008	
IC	OPR	Towne, Joshua David (Joshua)	200 Trade St	Henderson	27536-3500	252-436-001	
lС	OPR	Benson, Joel Allen (Joel)	52 Highlands Square Dr	Hendersonville	28792-5722	828-693-808	
1C	OPR	Benson, Joel Allen (Joel)	640 Spartanburg Hwy	Hendersonville	28792-5761		
1C	OPR	Goewey, James West II (James)	1815 US Highway 70 SE	Hickory	28602-5157	828-267-202	
VС	OPR	Pope, Jason Edward (Jason)	1239 2nd St NE	Hickory	28601-2660	828-569-276	
IC	OPR	Ray, Timothy Wilson (Tim)	1960 US Highway 70 SE Ste 2-121	Hickory	28602-5106	828-322-703	
IC	OPR	Rhodes, Cecil Eugene (Gene)	2700 N Main St	High Point	27265-2825	336-869-728	
VС	OPR	Rhodes, Cecil Eugene (Gene)	3855 John Gordon Ln	High Point	27265-8046	336-841-238	
1C	OPR	Allred, Lori Quinn (Lori)	801 Village Walk Dr	Holly Springs	1	919-567-006	
IC	OPR	Choice, Tiffany Burgess (Tiffany)	3101 N Main St	Hope Mills	-	910-425-276	
IC	OPR	Hatzopoulos, Joseph Theodore Jr. (Joe)	16915 Statesville Rd	Huntersville	<b>†</b>	704-892-007	
lС	OPR	Sandbo, Dean R. (Dean)	13801 E Independence Blvd	Indian Trail	28079-9611	704-882-269	
1C	OPR	Burgess, Nelson E. (Pete)	306 Jacksonville Mall	Jacksonville	<u> </u>	910-353-788	
IC	OPR	Burgess, Nelson E. (Pete)	1405 Western Blvd	Jacksonville	<b>.</b>	910-455-293	
VC	OPR	Burgess, Nelson E. (Pete)	304B Western Blvd	Jacksonville		910-353-970	
VC	OPR	Grix, David Alexander (David)	1110 S Main St	Kernersville	<del> </del>	336-992-738	
IC	OPR	Grix, David Alexander (David)	1331 Glenn Center Dr	Kernersville	27284-0187		
IC	OPR	Parrish, Michael Ross (Ross)	549 S Main St	King		336-377-344	
VC	OPR	McPhaul, John William (John)	4499 Hwy 70 W	Kinston	+	252-208-074	
VC	OPR	Richardson, John Kevin (Kevin)	6711 Knightdale Blvd	Knightdale	•	919-754-497	
VC	OPR	Meservy, Michael James (Michael)	914 S 401 Bypass Hwy	Laurinburg		910-501-979	
IC	OPR	Weibel, Veronica Pentony (Veronica)	3571 Leland Town Center Drive	Leland	28451	910-408-104	
VC	OPR	Sheley, Michael Dominic (Mike)	116 Wilkesboro Blvd SE	Lenoir	28645-4438	828-929-244	
VC	OPR	Fitzpatrick, Thomas Glenn (Tom)	75 Plaza Pkwy	Lexington	1	336-242-952	
VC	OPR	Joyner, Brittany Shea (Brittany)	1904 E Main St	Lincolnton	28092-3917	704-735-005	
VC	OPR	Morse, Mark Bartholomew (Mark)	230 Jackson Ct	Lumberton	28358-1103	910-739-779	
IC	OPR	Morse, Mark Bartholomew (Mark)	3400 N Elm St	Lumberton		910-739-779	
IC	OPR	Keretses, Constantine Steven (Deno)	9905 Matthews Park Dr	Matthews		704-847-770	
IC	OPR	Sandbo, Dean R. (Dean)	6390 Weddington Rd	Matthews	1	704-347-770	
VC	OPR	Perkins, Kristopher Todd (Todd)	1311 Mebane Oaks Rd	Mebane	27302-9681	919-568-608	
VC	OPR	Queen, Harold Edward III (Hal)	7404 Matthews Mint Hill Rd	Mint Hill	28227-7595	704-486-407	
IC	OPR	Rowland, David J. (David)	2115 W Roosevelt Blvd Ste 105	Monroe	28110-2737	704-486-407	
	+			<del> </del>		1	
IC IC	OPR	Rowland, David J. (David)	2592 W Roosevelt Blvd	Monroe	28110-8431	704-225-863	
	OPR	Wiggins, Darin Bradley (Darin)	420 Talbert Rd	Mooresville	28117-8035	704-944-288	
IC IC	OPR	Wiggins, Darin Bradley (Darin)	457 River Hwy	Mooresville	-	704-799-040	
IC	OPR	Conneely, Patrick Michael (Patrick)	5156 Hwy 70 W	Morehead City		252-247-728	
IC	OPR	Stoudenmire, Dallas Eugene Jr. (Dallas)	1006 Burkemont Ave	Morganton	+	828-439-237	
IC	OPR	Tidd, Charles Richard V (Chad)	2007 Rockford St	Mount Airy		336-648-850	
IC	OPR	Pike, Thomas S. (Tom)	3000 M L King Jr Blvd	New Bern	28562-5212	252-672-932	
VC	OPR	Shelton, Terry K. (Terry) Butler, Terry Eugene (Terry)	11025 Carolina Place Pkwy Ste Fc10 6612 Glenwood Ave	Pineville Raleigh	28134-9014 27612-7128	704-543-423 919-571-848	

		CHICK-FIL-A RESTA	AURANT LISTING	AS OF	12/31/2	23
IC	OPR	Carless, Donovan Andrew Jr. (Donovan)	5959 Triangle Town Blvd Spc FC110	Raleigh	27616-3268	919-792-2214
C	OPR	Costen, Jade Wallace (Jade)	651 E Six Forks Rd	Raleigh	27609-7852	919-831-1408
С	OPR	Kerr, Charles J. (Charly)	8661 Six Forks Rd	Raleigh	27615-2966	919-848-6715
С	OPR	Langston, David Calvin (David)	8901 Brier Creek Pkwy	Raleigh	27617-7807	919-973-0093
С	OPR	Latta, B. Chris (Chris)	6701 Falls Of Neuse Rd	Raleigh	27615-5373	919-845-4556
С	OPR	Latta, B. Chris (Chris)	4621 Capital Blvd	Raleigh	27604-4479	919-850-217:
C	OPR	Lawson, Ashlee R. (Ashlee)	2000 Cameron St	Raleigh	27605-1311	919-589-1637
C	OPR	McClure, Charles Thomas (Charlie)	7740 Fayetteville Rd	Raleigh	27603-5430	919-420-9760
IC	OPR	Wade, Katherine Ann (Katherine)	3770 Lake Boone Trl	Raleigh	27607-3042	919-785-2799
IC	OPR	Wade, Katherine Ann (Katherine)	1400 Edwards Mill Rd	Raleigh	27607-3624	
IC	OPR	Welch, Nicholas Michael (Nick)	4325 Glenwood Ave Ste 2040	Raleigh	27612-4526	919-782-191
IC	TMP	Carowan, Andrew R.	4154 Main at North Hills St	Raleigh	27609-5754	919-420-1930
IC	OPR	Galloway, Amy Michelle (Amy)	280 Premier Blvd	Roanoke Rapids	<u> </u>	252-541-510
[C	OPR	Lehnes, William M. (Bill)	1332 Jeffreys Rd	Rocky Mount	27804-1806	252-442-352
C	OPR	Hawkins, William Allan (Bo)	902 E Innes St	Salisbury	28144-4638	704-797-9300
IC	OPR	McKeown, Kelly Arnold (Kelly)	3224 NC Highway 87 S	Sanford	27332	919-777-070
IC	OPR	Guthrie, Christopher Joseph (Chris)	2900 Frontage Rd NW	Shallotte	1	910-722-9011
IC	OPR	Beckler, Christopher Robin (Chris)	719 E Dixon Blvd	Shelby	28152-6831	704-481-8110
IC	OPR	Dorsett, Brennan Neal (Brennan)	2001 E Dixon Blvd Ste 38	Shelby	28152-6957	704-482-8150
IC	OPR	Dimsdale, Brian Keith (Keith)	1300 N Brightleaf Blvd	Smithfield	<del> </del>	919-938-0058
IC	OPR	Watson, David Ligon (David)	228 Turnersburg Hwy	Statesville	28625-2797	704-881-0002
IC	OPR	Reasoner, Robert Mark (Rob)	11730 Retail Dr	Wake Forest	27587-7349	919-562-9004
IC	OPR	Reasoner, Robert Mark (Rob)	1010 Forestville Rd	Wake Forest		919-554-699:
IC	OPR	Conard, Robert Earl (Robert)	45 Barber Blvd	Waynesville	<del> </del>	828-452-7838
IC IC	OPR	Eller, Mark Albert (Mark)	2007 W Us Highway 421	Wilkesboro	<u> </u>	336-921-269
IC	OPR	Jarvis, Harold William II (Harold)	5106 S College Rd	Wilmington		910-794-900
IC	OPR	Lynch, William David (Billy)	6891 Swan Mill Rd	<u> </u>		
IC	OPR	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	195 Porters Neck Rd	Wilmington	<del> </del>	910-256-0854
	1	Lynch, William David (Billy)		Wilmington	ł	<del> </del>
IC IC	OPR	Perdue, Calvin Michael (Mike)	3500 Oleander Dr Ste Fc2	Wilmington		910-799-3900 910-452-9399
IC	OPR	Perdue, Calvin Michael (Mike)	3389 Oleander Dr	Wilmington	1	
IC	OPR	Salmon, John Benjamin (Ben)	5123 Market St	Wilmington	1	910-397-2884
IC	OPR	Proctor, Christy Dianne (Christy)	2407 Forest Hills Rd W	Wilson	-	252-206-9862
IC.	OPR	Proctor, Christy Dianne (Christy)	5100 Raleigh Road Pkwy W	Wilson		252-640-2750
IC	OPR	Ingram, Carrie Leigh (Carrie)	1925 N Peace Haven Rd	Winston Salem	1	336-923-712:
IC	OPR	Parrish, Michael Ross (Ross)	328 E Hanes Mill Rd	Winston Salem		336-377-3440
IC	OPR	Tassan, Laura Grace (Laura)	391 Knollwood St	Winston Salem	1	336-722-6058
IC	OPR	Zimmermann, Peter Karl Irum (Peter)	3343 Sides Branch Rd	Winston Salem	1	336-283-0080
C	OPR	Zimmermann, Peter Karl Irum (Peter)	924 Hanes Mall Blvd	Winston Salem	27103-5527	336-765-071
IC	TMP	Pender, Brooks	3320 Silas Creek Pkwy Ste FC7	Winston Salem	27103-3126	336-760-9412
IC	OPR	Dees, Abbott W. (Abbott)	4239 Winterville Pkwy	Winterville		252-321-1382
ID	OPR	Stubbs, Andrew Joseph (Andrew)	703 S 3rd St	Bismarck	1	701-751-079
ID	OPR	Flamm, Kimberly Kay (Kimberly)	4100 13th Ave S	Fargo	58103-3322	701-281-5970
D	OPR	Wentink, Michael Guy (Guy)	3230 32nd Ave S	Grand Forks	58201-6018	701-746-9942
ΙE	OPR	Deall, Thomas Arthur (Tom)	2016 Cornhusker Rd	Bellevue	68123-4422	402-292-233
Ε	OPR	Colon, Charles F. (Charlie)	6810 S 27th St	Lincoln	68512-4822	402-975-244
ΙE	OPR	Stice, Michael Floyd (Mike)	4770 O St	Lincoln	68510-1847	402-465-007:
Ε	OPR	Douan, Edward Kenneth Jr. (Ed)	12310 W Dodge Rd	Omaha	68154-2382	402-884-865
ΙE	OPR	Shaw, Stuart J. (Stu)	17501 W Center Rd	Omaha	68130-2740	402-334-345
Έ	OPR	Smith, Kent Joseph Jr. (Kent)	6310 N 72nd St	Omaha	68134-2104	402-571-092
Ε	OPR	Ubele, Richard George Jr. (Rich)	7575 Dodge St	Omaha	68114-3632	402-614-696
Έ	OPR	Norton, Joshua Warren (Josh)	8710 S 71st Plz	Papillion	68133-2142	402-934-660
Η	OPR	Piccola, Anthony Jay (Anthony)	310 Daniel Webster Hwy Ste 144	Nashua	03060-5732	603-891-100
Н	OPR	Piccola, Anthony Jay (Anthony)	377 Amherst St	Nashua	<del> </del>	603-595-2202
lН	OPR	Stoffel, Grant Edward (Grant)	14 S Village Dr	Salem		978-872-142

		CHICK-FIL-A REST	AURANT LISTING	AS OF 1	12/31/2	23
NJ	OPR	Diaco, William P. (Bill)	110 Black Horse Pike	Audubon	08106	856-547-081:
J	OPR	Diaco, William P. (Bill)	301 White Horse Pike	Barrington	08007-1317	856-417-0222
J	OPR	Reim, Theodore Michael (Ted)	522 Route 70	Brick	08723-4014	732-477-109
J	OPR	Gottschling, James A. Jr. (Jamie)	1817 Mount Holly Rd	Burlington	08016-4700	609-309-933
J	OPR	Curran, David J. (Dave)	400 Haddonfield Rd	Cherry Hill	08002-2206	856-488-160
J	OPR	Curran, David J. (Dave)	2250 Route 70 West	Cherry Hill	08002	
J	OPR	Streeter, Shelby Reaves (Shelby)	1749 Marlton Pike E	Cherry Hill	08003-2320	856-481-307
J	OPR	Cozzi, Steven Jacob (Steve)	1301 Fairview Blvd	Delran	08075-1452	856-764-076
J	OPR	Henry, Thomas Edgar (Tom)	1480 Clements Bridge Rd	Deptford	08096-3006	856-853-042
J	OPR	Kramb, Steven Randall (Stevie)	1750 Deptford Center Rd Ste F17	Deptford	08096-5235	856-209-466
J	OPR	Stubbs, Cassandra Nicole (Cassie)	42 State Route 36	Eatontown	07724-2508	609-496-547
J	TMP	Herndon, Mary	180 Highway 35 Spc F-9	Eatontown	07724-2023	732-542-224
J	OPR	Stein, Sophie R. (Sophie)	999 US Highway 1	Edison	08817-4849	732-743-712
J	TMP	Young, Samantha	55 Parsonage Rd Unit 434	Edison	08837-2499	732-548-602
J	OPR	Maxwell, Joshua M. (Josh)	6038 Black Horse Pike	Egg Harbor Tow		609-407-410
J	OPR	McCloy-Miles, Amy Theresa (Amy)	6801 Black Horse Pike	Egg Harbor Tow		609-407-490
J	OPR	Williams, Dennis Denver (Dennis)	2 Nathaniel Pl	Englewood		201-227-205
J	OPR	Reep, Ryan Jeffrey (Ryan)	287 US Highway 202/31 S	Flemington		908-237-269
J	OPR	Digges, Benjamin William (Ben)	3710 US Highway 9 Ste 2314	Freehold		732-308-340
J	OPR	Gardner, Kelvin Gerard (Kelvin)	3323 US Highway 9	Freehold	07728-8528	732-431-306
J	OPR	Williams, Dennis Denver (Dennis)	41 Route W # 4	Hackensack	07601	201-525-729
J	OPR	Leon, Joshua Michael (Josh)	555 Marketplace Blvd	Hamilton		609-581-760
J	OPR	Jones, Brandon A. (Brandon)	2819 State Route 35	Hazlet		732-335-554
J	OPR	Houchins, Sarah Wilson (Sarah)	4881 Us Highway 9	Howell		732-730-903
J	OPR	Petersen, Dorian Marcell (Dorian)	30 Mall Dr W	Jersey City		201-459-110
IJ	OPR	Marple, Jonathan Adam (Jonathan)	2950 US Highway 1	Lawrenceville		609-710-551
IJ	OPR	Terrell, Marlon Devon (Marlon)	900 W Edgar Road	Linden	07036	908-290-328
IJ	OPR	Baals, Matthew D. (Matthew)	434 Route 72 W	Manahawkin		609-488-661
IJ	OPR	McGrory, Christian Joseph (Christian)	220 Route 73 N	Marlton		856-985-439
IJ	OPR	Blind, Andrew Joseph (Drew)	1711 NJ-10 (Rt.10)		07950	973-605-102
IJ	OPR	Reiner, Richard C. Jr. (Rich)	58 Centerton Rd	Mount Laurel	08054-6102	856-439-269
J	OPR	Schleicher, Alyssa Ranae (Alyssa)	1418 Nixon Dr	Mount Laurel	08054-4261	856-778-190
IJ	OPR	Smith, Adam Ryan (Adam)	7416 Tonnelle Ave			201-351-034
IJ	OPR	Colon-Lopez, Carlos J. (Carlos)	2313 US Highway 1	North Brunswick		732-289-969
	<b>-</b>	Varona, Ramon (Ramon)	1613 State Highway 35	Oakhurst		732-769-423
J J	OPR OPR	Cordero, James W. (James)	770 Texas Rd	Old Bridge	07755-2907 08857	732-769-423
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J	OPR	Crane, Zachary Tyler (Zach)	1 Garden State Plz	Paramus	07652-2417	201-843-034
J	OPR	Reynolds, Aaron Frederick (Aaron)	2065 Paramus Park Mall	Paramus		201-967-105
J	OPR	Atie, Charbel B (Charlie)	1180 US Highway 46	Parsippany	07054-2142	000 050 400
J	OPR	Young, Jonathan D. (Jon)	1194 US Highway 22	Phillipsburg		908-859-400
J	OPR	Cowan, Raymond Edward Jr. (Ray)	726 State Rt 17	Ramsey		201-818-882
J	OPR	Price, Jeffrey R. (Jeff)	621 Woodbury Glassboro Rd	Sewell	08080-3733	856-464-227
J	OPR	Clark, Burley Allen (Burley)	481 Cross Keys Rd	Sicklerville	08081-9749	856-262-000
J	OPR	Bridges, William E. Jr. (Will)	4801 Stelton Rd			908-548-872
J	OPR	Walsh, Kenneth A. (Ken)	19 Teterboro Landing Dr	Teterboro		201-288-084
J	OPR	Clark, Burley Allen (Burley)	5651 Route 42	Turnersville		856-228-211
J	TMP	Hickman, James Jr	2319 US Highway 22 W	Union	07083-8517	908-688-451
J	OPR	Kelley, Phillip Allen (Phil)	1211 W Landis Ave	Vineland		856-692-000
J	OPR	Kelley, Phillip Allen (Phil)	3849 S Delsea Dr	Vineland		856-327-441
J	OPR	McArthur, John E. (John)	1170 White Horse Rd	Voorhees		856-784-536
J	OPR	Thornton, Michael William (Michael)	1662 US Highway 22	Watchung	07069-6508	908-561-058
		I was a second of the second o	100 W:111- D11	1337	07470	973-841-510
IJ IJ	OPR OPR	Witt, Victoria Ann (Vickie) Lutz, Michael L. (Mike)	88 Willowbrook Blvd 244 N Route 73	Wayne West Berlin	08091-2505	856-767-081

	(	CHICK-FIL-A RESTA	AURANT LISTING	AS OF	12/31/2	23
NJ	OPR	Tam, Hanbin A. (Aaron)	434 Woodbridge Ctr	Woodbridge	07095-1305	732-634-898
IJ	OPR	Terrell, Marlon Devon (Marlon)	1040 US Highway 1 N	Woodbridge	07095-2507	732-636-2074
M	OPR	Cook, Mark W. (Mark)	2274 Wyoming Blvd NE	Albuquerque	87112-2620	505-299-027
M	OPR	Cook, Mark W. (Mark)	8110 San Pedro Dr NE	Albuquerque	87113-1735	505-797-785
Μ	OPR	Juarez, Christopher A D (Chris)	3911 Las Estancias Ct SW	Albuquerque	87121-5548	505-305-605
Μ	OPR	O'Bryan, Daniel Philip (Dan)	4001 Coors Blvd NW	Albuquerque	87120-3577	505-831-699
ΙM	OPR	Sersun, Kenneth C. (Ken)	210 Eubank Blvd SE	Albuquerque	87123-3327	505-292-919
ΙM	OPR	Wilson, Margaret Rose (Margo)	3801 Ellison Rd Nw	Albuquerque	87114-7017	505-898-898
lМ	TMP	Bundy, Brian	5009 Montgomery Blvd NE	Albuquerque	87109-1307	505-884-417
lМ	TMP	Viens, Nathaniel	1600 Gibson Blvd SE	Albuquerque	87106-5043	505-317-373
ΙM	OPR	Smouse, Gary A. (Gary)	4910 E Main St	Farmington	87402-8658	505-325-700
JМ	OPR	Carper, Matthew L. (Matt)	2091 E Lohman Ave	Las Cruces	88001-3189	575-524-288
lМ	OPR	Carper, Matthew L. (Matt)	1105 E University Ave	Las Cruces	88001-5607	575-521-624
JM	OPR	Alcala, Bridget F. (Bridget)	1058 Unser Blvd SE	Rio Rancho	87124-6001	505-892-135
IM	OPR	Ruse, Mark A. (Mark)	2400 Cerrillos Rd	Santa Fe	87505-3392	505-424-226
IV	OPR	Hock, Matthew Neil (Matt)	4751 Cochise Street	Carson City	89703	
JV	OPR	Mullins, Daniel Taylor (Dan)	256 W Lake Mead Pkwy	Henderson	89015	
JV	OPR	Mullins, Daniel Taylor (Dan)	460 N Stephanie St	Henderson	89014-6651	702-463-400
JV	OPR	Carnohan, William Earl II (Bill)	1100 S Fort Apache Rd	Las Vegas	89117-5459	702-703-105
JV	OPR	Cho, Henry Lim (Henry)	7010 Las Vegas Blvd S	Las Vegas	89119-4007	702-703-103
JV	OPR	Cunningham, Misti Marie (Misti)	6410 Centennial Center Blvd	Las Vegas	89149	702-540-458
JV	OPR	Donahoo, William Cole (Cole)	3841 W Flamingo Rd	Las Vegas  Las Vegas	89103-4009	702-340-438
JV	OPR	Donahoo, William Cole (Cole)	2480 S Rancho Dr	Las Vegas  Las Vegas	89103-4009	702-337-300
IV	OPR	Guardiola, Brandon Corey (Brandon)	4165 Paradise Rd	Las Vegas  Las Vegas	89169-6512	725-204-911
IV	OPR	Merrell, Vincent Mickal (Vince)	1991 N Rainbow Blvd	Las Vegas  Las Vegas	89109-0312	702-648-648
					<del> </del>	+
JV	OPR	Mullins, David Joseph (David)	3667 Las Vegas Blvd S	Las Vegas	89109-4331	702-331-303
JV	OPR	Peterson, Ronald Joe (Ron)	9830 W Flamingo Rd	Las Vegas	89147	702-433-438
IV	OPR	Taplin, David Paul (Dave)	9925 S Eastern Ave	Las Vegas	89183-7944	702-684-688
IV	OPR	Malmrose, Amy Kathrine (Amy)	1720 W Craig Rd	North Las Vegas		+
IV	OPR	Smith, Ryan Douglas (Ryan)	6365 S McCarran Blvd	+	<del> </del>	775-470-833
IV	OPR	Sangster, Tiffany Dawn (Tiffany)	1390 Big Fish Dr	Sparks	89434-4413	775-440-182
IY	OPR	Mekonen, Senay F. (Senay)	76 West 225th Street	Bronx		347-577-491
IY	OPR	Ruiz Gonzalez, Roberto (Roberto)	203 E Fordham Rd	Bronx		347-222-381
JY	OPR	Hurst, Brandon Jaraud (Brandon)	166 Flatbush Ave	Brooklyn		917-810-045
ΙΥ	OPR	Rabon, Drake McConnell (Drake)	3464 McKinley Pkwy	Buffalo	14219-2131	716-803-880
ΙΥ	OPR	Sheedy, Cassandra Lee (Cassandra)	1753 Walden Ave	Cheektowaga	14225-4924	716-894-204
ΙΥ	OPR	Szatkowski, Anthony James (Jimmer)	7916 Brewerton Rd	Cicero	<del> </del>	1
ΙΥ	OPR	Payne, John Scott II (Scott)	304 Clifton Park Ctr Rd	Clifton Park		518-707-087
ΙΥ	OPR	Beasley, Robert E. Bryan (Bryan)	656 Commack Rd	Commack	11725-5404	631-499-128
ΙY	OPR	Privitera, Andrew J. (Andrew)	4942 Transit Rd	Depew	†	716-601-774
ΙY	OPR	Dickson, Jonathan Macgregor (Jonathan)	9015 Queens Blvd Ste 7	Elmhurst		718-271-175
ΙY	OPR	Mekonen, Aman F. (Aman)	82-23 Baxter Ave	Elmhurst	<del> </del>	917-579-000
ΙY	OPR	Patrick, Steven Nolan (Nolan)	1991 Broadhollow Rd	Farmingdale	11735-1704	631-777-192
ΙY	OPR	Hawkins, Joseph Paul (Joe)	630 Old Country Rd	Garden City	11530-3467	516-743-363
JΥ	OPR	Taylor, Alan T. (Alan)	2140 W Ridge Rd	Greece	14626-2802	585-225-100
JΥ	OPR	Elko, Erin M. (Erin)	1401 Broadway Mall	Hicksville	<b>+</b>	516-433-630
ΙΥ	OPR	Levy, Noah Fredrick (Noah)	200 E Jericho Turnpike	Huntington Stati	11746-7324	631-944-833
ΙΥ	OPR	Elko, Erin M. (Erin)	3859 Hempstead Tpke	Levittown	11756-1305	516-735-134
ΙΥ	OPR	Szatkowski, Anthony James (Jimmer)	3974 State Route 31	Liverpool	13090-1312	315-715-400
ΙΥ	OPR	Baals, Joshua A. (Josh)	700 6th Ave	New York	10010-5141	855-667-323
ΙΥ	OPR	Baals, Joshua A. (Josh)	461 Park Ave S	New York	10016-6822	855-667-323
Y	OPR	Bohs, Charles Oliver (Charles)	675 8th Ave	New York	10036-7105	718-504-652
ΙΥ	OPR	Caldwell, Jared Michael (Jared)	1536 3rd Ave	New York	10028-2167	212-410-750
JΥ	OPR	Cook, Roscoe Luke (Luke)	144 Fulton St	New York	10038-2505	

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
NY	OPR	Cuevas, Alberonys V. (Al)	601 W 181st St	New York	10033-4914	646-351-671
Y	OPR	Daniels, Paul Michael (Paul)	918 8th Ave	New York	10019-5152	212-245-232
Y	OPR	Fittipaldi, Oscar Alberto (Oscar)	1000 6th Ave	New York	10018-5440	212-704-992
Y	OPR	Fittipaldi, Oscar Alberto (Oscar)	219 W 34th St	New York	10001	212-564-504
Y	OPR	Kim, Eleanor E. (Ellie)	50 E 42nd St	New York	10017-5457	917-261-641
Y	OPR	Lynch, William Anthony Jr. (Bill)	1180 6th Ave	New York	10036-8401	877-772-102
ΙΥ	OPR	Megala, Sabry (Sam)	711 Lexington Ave	New York	10022-2053	646-368-170
Y	OPR	Young, Kevin Terrell (Kevin)	216 W 125th St	New York	10027-4410	646-370-514
ΙΥ	OPR	King, Michael Emerson (Michael)	400 State Route 3	Plattsburgh	12901-6519	518-324-669
ΙΥ	OPR	Abrahamsen, Stanley M. (Stan)	5184 Nesconset Hwy	Port Jefferson St	11776-1302	631-476-810
ΙΥ	OPR	Potts, William Kirk (Will)	502 North Greenbush Road	Rensselaer	12144-9406	518-576-727
ΙY	OPR	Kaser, William W. (Bill)	1115 E Ridge Rd	Rochester	14621-1903	585-505-637
ΙΥ	OPR	Taylor, Michael Lawrence (Michael)	100 Marketplace Dr Ste 200	Rochester	14623-6000	585-272-170
Υ	OPR	Thompson, Ralph Marcus Jr. (Marc)	24923 Rockaway Blvd	Rosedale		718-269-724
Y	OPR	Beasley, Robert E. Bryan (Bryan)	530 Smithtown Byp	Smithtown		631-360-356
Υ	OPR	Board, Roosevelt Jarrell (Roosevelt)	2655 Richmond Ave	Staten Island		929-343-506
ΙΥ	OPR	Brady, Merrit Addison (Merrit)	1290 Arsenal St	Watertown		855-946-264
ΙΥ	OPR	Buccellato, Scott C. (Scott)	1530 Old Country Rd	Westbury		516-222-253
H	OPR	Obregon, Chyress D. (Chyress)	26300 Cedar Rd Ste FC5	Beachwood		216-831-519
H	OPR	Brooking, Rex Hamilton (Rex)	2360 N Fairfield Rd	Beavercreek		937-320-122
)H	OPR	Brooking, Rex Hamilton (Rex)	2727 Fairfield Commons Blvd	Beavercreek		937-320-122
)H	OPR	Norton, Gretchen Kimberly (Gretchen)	11250 Reed Hartman Hwy	Blue Ash		513-608-958
)H	OPR	Gibson, Joanna M. (Joanna)	7401 Market St Rm 857	Boardman		330-707-400
)H	OPR	Justus, Daniel Douglas (Dan)	3470 Center Rd	Brunswick		330-225-767
)H	OPR	Pugh, Douglas Edward (Doug)	4228 Belden Village Mall	Canton		330-494-289
)H	OPR	Davis, Marla Lynn (Marla)	5301 Cornerstone North Blvd	Centerville		937-439-170
)H	OPR	Griggs, Jason Matthew (Jason)	6495 Glenway Ave	Cincinnati		513-598-940
)H	OPR	Osborne, Marc David (Marc)	9496 Colerain Ave	Cincinnati		513-245-093
ЭН	OPR	Osborne, Marc David (Marc)	8580 Winton Rd	Cincinnati		513-344-000
)H	OPR	Perkins, Charles Duane (Chuck)	8598 Beechmont Ave	Cincinnati		513-474-244
ЭН	OPR	Rubio, Rolando J. (Roland)		Cincinnati		513-401-847
)П )Н	OPR	Sutton, Thomas Wayne (Tom)	4695 Marburg Ave 874 Eastgate North Dr	Cincinnati		513-752-022
ЭН	OPR	Truter, Garth John (Garth)	7875 Montgomery Rd Spc F5	Cincinnati		513-793-714
	OPR	Bolumen, Karen Susan (Karen)	<u> </u>	Columbus		<del> </del>
H	<del>                                     </del>	` ` ′	6240 E Broad St			614-861-230
Н	OPR	DiSibio, Adam David (Adam)	1924 N High St	Columbus		614-424-602
)H	OPR	Flores, William Seth (Seth)	807 W 3rd Ave	Columbus		614-297-692
)H	OPR	Rankin, Paul David (Paul)	3940 Morse Rd	Columbus		614-414-722
H	OPR	Rankin, Paul David (Paul)	6060 N Hamilton Rd	Columbus		614-769-677
H	OPR	Willoughby, Waylon Robert (Waylon)	8787 Sancus Blvd	Columbus		614-888-878
H	OPR	Willoughby, Waylon Robert (Waylon)	1500 Polaris Pkwy Ste FC4	Columbus		614-438-584
H	OPR	Weiss, Erich H. (Erich)	420 Howe Ave	Cuyahoga Falls		330-920-454
H	OPR	Davis, Marla Lynn (Marla)	1482 Miamisburg Centerville Rd	Dayton		937-439-255
H	OPR	Neeley, Grace A. (Grace)	2700 Miamisburg-Ctrvil Rd #212	Dayton	45459	937-439-193
H	OPR	Weaver, Kevin Christopher (Kevin)	3339 Benchwood Rd	Dayton		937-454-044
H	OPR	Harris, Kevin James (Kevin)	5043 Tuttle Crossing Blvd Ste 169	Dublin		614-760-768
H	OPR	Siktberg, Brian Andrew (Brian)	6051 Sawmill Rd	Dublin	43017-3632	614-717-940
Η	OPR	Siktberg, Brian Andrew (Brian)	6105 Parkcenter Cir	Dublin	43017	614-568-405
Н	OPR	Nelson, Daryl Lee (Daryl)	6305 S Gilmore Rd	Fairfield		513-860-191
Н	OPR	Nelson, Daryl Lee (Daryl)	3403 Princeton Rd	Fairfield Townsh		513-892-423
Н	OPR	Becker, Paul Vincent Brian (Paul)	47 Flight Memorial Pkwy	Fairlawn		330-668-240
Н	OPR	Hadde, Paul A. (Paul)	1931 Tiffin Ave	Findlay	45840-6752	419-425-528
Н	OPR	Benson, Joseph Michael (Joe)	1696 Stringtown Rd	Grove City	43123-8995	614-539-950
Н	OPR	Crowe, Joshua Patrick (Josh)	1988 Hilliard Rome Rd	Hilliard	43026-7566	614-771-965
Н	OPR	Amburgey, Justin D. (Justin)	6720 Airport Hwy	Holland	43528-7825	419-865-0810

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
ОН	OPR	Weaver, Kevin Christopher (Kevin)	8120 Troy Pike	Huber Heights	45424-1052	937-237-9090
ЭН	OPR	Eller, Matthew III (Matt)	480 E Stroop Rd	Kettering	45429-2830	937-949-9643
H	OPR	Woods, Matthew Douglas (Matt)	5400 Leavitt Rd	Lorain	44053-2156	440-780-269
ЭН	OPR	Stanko, Daniel D. (Dan)	8213 Golden Link Blvd	Macedonia	44056	
ЭН	OPR	Schleidt, Markus Peter (Markus)	5150 Merten Dr	Mason	45040-9418	513-770-344
ЭН	OPR	Guerdan, David Michael (Dave)	2280 Lincoln Way E	Massillon	44646-7062	330-572-495
ЭН	OPR	Federer, Billie Jo (Billie)	6390 Mayfield Rd	Mayfield Height	44124-3213	440-683-194
ЭН	OPR	Morgano, Anthony Joseph (Tony)	1007 N Court St	Medina	44256-1565	330-588-391
ЭН	OPR	Kontur, Lauren Marie (Lauren)	9611 Mentor Ave	Mentor	44060-4528	440-354-292
ЭН	OPR	Moore, Michael Robert (Mike)	5700 Romar Dr	Milford	45150-7514	513-239-302
ЭН	OPR	Rosche, George Robert (George)	5411 Dressler Rd Nw	North Canton	44720-7748	330-966-542
ОН	OPR	Ball, Kenneth Alan (Ken)	4779 Great Northern Blvd	North Olmsted	44070-3428	440-716-003
ЭН	OPR	Lienerth, Sheilla Renee (Sheilla)	6676 Ridge Rd	Parma	44129-5707	440-842-757
ЭН	OPR	Owen, Steven W. (Steven)	10315 Fremont Pike	Perrysburg		
DΗ	OPR	LaBerto, Shelly R. (Shelly)	1110 Boardman Poland Rd	Poland	44514-1930	330-726-720:
DΗ	OPR	Mallare, Zachary Douglas (Zach)	2364 Taylor Park Dr	Reynoldsburg	43068	614-501-171
ЭН	OPR	Harper, Dominic Rashaad (Dominic)	20801 Center Ridge Rd	Rocky River	44116-4315	440-754-023
ЭН	OPR	Austin, Stacy Lee (Stacy)	67950 Mall Ring Road	Saint Clairsville		740-827-315
ЭН	OPR	Baumgartner, David C. (Dave)	4661 Milan Rd	Sandusky	44870-5841	419-626-531
ЭН	OPR	Aey, Christopher R. (Chris)	6150 Som Center Rd	Solon	44139-2333	440-498-064
OH	OPR	Peters, Douglas Jeffrey (Doug)	501 E Kemper Rd	Springdale		513-671-933
ОН	OPR	Lopez, Cristopher M. (Cris)	1740 N Bechtle Ave	Springfield	45504-1573	937-977-734
ЭН	OPR	Wellman, Brian Joseph (Brian)	16584 Royalton Rd	Strongsville	44136-4431	440-238-234
ЭН	OPR	Amburgey, Justin D. (Justin)	6636 W Central Ave	Toledo	<del> </del>	419-841-776
ЭН	OPR	Winn, Jonathan William (Jonathan)	3308 Secor Rd	Toledo	43606-1517	419-578-100
ОН	OPR	Winn, Jonathan William (Jonathan)	4260 W Sylvania Ave	Toledo	43623-4417	419-378-100
ОН	OPR	Winn, Jonathan William (Jonathan)	5001 Monroe St Ste FC10	Toledo		
ОН	OPR	, ,	1910 W Main St		<del> </del>	419-471-945
	1	Knostman, Douglas George (Doug)		Troy	<del> </del>	937-335-415
OH	OPR	Emerson, Derek S. (Derek)	1885 Niles Cortland Rd SE	Warren		330-652-130
HC	OPR	Doss, Gerrick D. (Gerrick)	4001 Richmond Rd	Warrensville He	<del> </del>	
HC	OPR	Schleidt, Markus Peter (Markus)	7733 Voice of America Centre Dr	West Chester	45069-2791	513-779-176
HC	OPR	Wight, Andrew Jordan (Andrew)	7602 Trailside Dr	West Chester	<del> </del>	513-777-020
OH	OPR	Grana, Damian Joseph (Damian)	30115 Detroit Rd	Westlake		440-534-383
OH	OPR	Alexander, Anthony Thomas IV (Tony)	35441 Euclid Ave	Willoughby		440-946-183
HC	OPR	James, William J. (Billy)	480 Boardman-Canfield Rd	Youngstown	44512-4790	330-717-906
OH	OPR	Szari, Jared Noel (Jared)	5647 Mahoning Ave	Youngstown		330-572-000
OK	OPR	Pratt, Andrew Robert (Andrew)	1500 Lonnie Abbott Blvd	Ada	74820-1812	580-447-626
OK	OPR	Griffin, Christopher Fredrick (Chris)	201 E Tamarack Rd	Altus	<del> </del>	580-643-202
OK	OPR	Anderson, Andrew Loren (Drew)	2500 12th Ave NW	Ardmore	73401-1273	580-319-790
ЭК	OPR	Allcott, Charles IV (Chase)	602 SE Washington Blvd	Bartlesville		918-331-995
ЭK	OPR	Campbell, Gregory Royce (Greg)	14811 S Memorial Drive	Bixby	1	918-364-711
OK	OPR	Almy, Amanda Taylor (Amanda)	850 E Kenosha St	Broken Arrow	74012-2005	918-251-019
OK	OPR	Green, Kyra Catherine (Kyra)	2107 S 5th St.	Chickasha	73018	405-876-783
ЭK	OPR	Treat, Brian Everett (Brian)	664 S Lynn Riggs Blvd	Claremore	74017-8711	918-283-238
ЭK	OPR	Harjo, Gregory Paul (Greg)	1210 E 2nd St	Edmond	73034-5317	405-330-114
ЭK	OPR	Harjo, Gregory Paul (Greg)	1025 W I 35 Frontage Rd	Edmond	73034-7328	405-844-007
OK	OPR	McMurry, William Horace III (Mac)	52 E 33rd St	Edmond	73013-4603	405-330-694
ЭK	OPR	Sturgeon-Hart, Connie S. (Connie)	4329 W Owen K Garriott Rd	Enid	73703-4810	580-234-980
DΚ	OPR	Milligan, Barton Alexander (Bart)	12130 S Waco Ave	Glenpool	74033-5660	918-296-550
ΟK	OPR	Pickett, Jonathan Michael (Jonathan)	2301 NW Cache Rd	Lawton	73505-5215	580-353-776
DΚ	OPR	Buckley, Ronald Dyne (Ron)	1209 Tanglewood Dr	Mcalester	74501	
ΟK	OPR	Redenius, William Jay (Bill)	7331 SE 29th St	Midwest City	73110-6122	405-741-150
ЭК	OPR	Redenius, William Jay (Bill)	5705 SE 15th St	Midwest City	73110-2622	405-741-150
OK	OPR	Hilgenfeld, Brian Gene (Brian)	2001 S Telephone Rd	Moore	73160-2938	405-799-610

			AURANT LISTING			
ΟK	OPR	Allen, Brandon Scott (Brandon)	2004 N 11th St	Muskogee	74401-3521	918-687-1100
)K	OPR	Hilgenfeld, Brian Gene (Brian)	2437 W Main St	Norman	73069-6327	405-579-150
)K	OPR	Mauldin, Nick Shaun (Nick)	120 12th Ave NE	Norman		405-310-318
K	TMP	Loredo, Juan Francisco	3351 W Main St	Norman		405-364-436
)K	OPR	Ferreyro, Reynaldo (Rey)	14040 N Pennsylvania Ave	Oklahoma City		405-752-810
)K	OPR	Novak, James Michael (James)	7101 Memorial Parkway	Oklahoma City	73142	405-722-400
K	OPR	Novak, James Michael (James)	7004 NW Expressway	Oklahoma City	73132-3534	405-728-949
K	OPR	Steward, Steven R. (Steve)	920 W I 240 Service Rd	<del>                                     </del>		405-632-252
K	OPR	Weast, Wesley Aaron (Aaron)	6420 SW 3rd St	<del>                                     </del>		405-440-050
K	OPR	Whitthorne, Patricia Dawn (Tricia)	1901 NW Expressway Ste 2045A	Oklahoma City	73118-9272	405-810-888
K	OPR	Whitthorne, Patricia Dawn (Tricia)	6201 N May Ave	Oklahoma City	73112-4243	405-810-888
K	OPR	Whitthorne, Patricia Dawn (Tricia)	1409 NW Expressway	Oklahoma City	73118-4409	405-810-888
K	TMP	Marcelle, Zimran	2501 W Memorial Rd Ste 12	Oklahoma City	73134-8025	405-755-476
K	OPR	Schneider, Mark Dale (Mark)	12015 E 96th St N	Owasso	74055-5329	918-272-720
K	OPR	Danberry, Matthew John (Matt)	450 S Hwy 97	Sand Springs	74063	918-419-020
)K	OPR	Madison, Jeffrey Allen (Jeff)	4637 N Kickapoo Ave	Shawnee		405-273-138
)K	OPR	Walker, James McDaniel (James)	600 E Hall Of Fame Ave	Stillwater		405-742-211
)K	OPR	Campbell, Gregory Royce (Greg)	10437 S Memorial Dr	Tulsa		918-369-646
)K	OPR	Chen, David Chia-sin (David)	4933 E 41st St	Tulsa Tulsa		918-622-781
)K	OPR	Greeno, Arthur W. (Arthur)	11201 E 71st St			918-461-077
K K	OPR OPR	Greeno, Arthur W. (Arthur)  Millian Rorton Alexander (Bort)	7021 S Memorial Dr Ste 260A	Tulsa Tulsa		918-252-442
K	OPR	Milligan, Barton Alexander (Bart)  Gerlt, Chad James (Chad)	7129 S Olympia Ave 1724 Garth Brooks Blvd	Yukon	74132-1856 73099-6387	918-445-720 405-354-628
R	OPR	Coleman, Jared Weston (Jared)	2940 SW Cedar Hills Blvd	Beaverton		503-626-195
R	OPR	Hogan, Deane Patrick (Dean)	10657 SW Beaverton Hillsdale Hwy	Beaverton	97005-1333	503-305-915
R	OPR	Keller, Todd Lee (Todd)	20508 Robal Ln	Bend		541-249-494
)R	OPR	Davis, Brian Andrew (Brian)	12520 SE 93rd Ave	Clackamas		503-308-695
)R )R	OPR	Misenhimer, Michael John (Mike)	2558 SE Burnside Rd	Gresham		503-912-376
)R	OPR	Hogan, Brian Dean (Brian)	2855 NE TOWN CENTER DR	Hillsboro		503-433-901
)R	OPR	Hogan, Brian Dean (Brian)	6810 SE Carlyle St	Hillsboro		503-433-901
)R	OPR	Peebles, Clint Allen (Clint)	5655 Ulali Dr NE	Keizer		503-735-757
)R	OPR	Peyton, David Christopher (Chris)	10 Rossanley Dr	Medford		541-772-060
)R	OPR	Richardson, Lee Garrett (Lee)	2560 Kuebler Blvd SE	Salem		503-877-114
A	OPR	Dempsey, Mathew Eric (Mat)	6379 Hamilton Blvd	Allentown		484-664-290
A	OPR	Burgmeier, Michael J. (Mike)	106 Sierra Dr	Altoona		814-942-164
A	OPR	Stephens, Joshua Eric (Eric)	1525 Street Rd	Bensalem		267-420-220
A	OPR	Pulkowski, Andrew George (Andy)	1033 Washington Pike	Bridgeville		412-730-332
A	OPR	Kanzinger, Todd David (Todd)	4700 Edgmont Ave	Brookhaven		610-876-960
A	OPR	Gibson, Brian David (Brian)	3525 Gettysburg Rd	Camp Hill	17011-6802	717-798-877
A	OPR	Steppe, Charles Leonard Jr. (Chuck)	2 Noble Blvd	Carlisle		717-218-842
A	OPR	Donius, Adam George (Adam)	970 Norland Ave	Chambersburg		717-263-047
A	OPR	Trout, William Ronald (Ron)	1700 Route 228	Cranberry Towns		724-772-022
A	OPR	Kelly, Keith J. (Keith)	4005 Commerce Blvd	Dickson City		570-487-115
A	OPR	Siafa, Fatorma Karmoh (Fatorma)	845 E Lancaster Ave	Downingtown	19335-3327	610-269-782
A	OPR	Class, Osama Robert (Sam)	2640 Dekalb Pike	East Norriton		610-977-097
A	OPR	Cathcart, Christopher Ryan (Chris)	3750 Dryland Way	Easton	18045-8351	610-250-565
A	OPR	Hartley, Casey Nicholas (Casey)	7160 Peach St	Erie	16509-4707	814-868-855
A	OPR	Hartley, Casey Nicholas (Casey)	2519 W 12th St	Erie		814-835-895
A	OPR	Rutt, Glenn Ryan (Ryan)	211 Eagleview Blvd	Exton		610-594-207
A	OPR	Walsh, Christopher Michael (Chris)	280 Exton Square Mall	Exton		610-363-634
A	OPR	Ontjes, Gene K. (Gene)	405 Macdade Blvd	Folsom		610-586-160
A	OPR	Flood, James A. (Jim)	20 State Farm Dr	Glen Mills		610-358-199
A	OPR	Bender-Untch, Lorie A. (Lorie)	900 Greengate Centre Cir	Greensburg	15601-1205	724-838-174
A	OPR	Murgi, Todd Ross (Todd)	5256 State Route 30 Ste 235b	Greensburg	15601-7783	724-832-907

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PA	OPR	Murgi, Todd Ross (Todd)	5156 State Route 30	Greensburg	15601-7554	724-836-650
A	OPR	Stefano, John J. Jr. (Jack)	340 Eisenhower Dr	Hanover	17331-5223	717-630-277
A	OPR	Burkholder, Bradley Jay (Brad)	4655 Lindle Rd	Harrisburg		717-939-515
A	OPR	Kapetanakos, Stephanie Marie (Stephanie)	5101 Jonestown Rd	Harrisburg		717-216-411
A	OPR	Osborne, Michael S. (Michael)	480 E Waterfront Dr	Homestead	15120-1143	412-462-920
Α	OPR	Krout, James A. Jr. (Jim)	134 Welsh Rd	Horsham		215-392-496
Α	OPR	McDavid, Kevin L. (Kevin)	135 W Dekalb Pike	King of Prussia	19406-2377	610-265-267
Α	OPR	McDavid, Kevin L. (Kevin)	160 N Gulph Rd Ste 1017	King of Prussia		610-265-571
Α	OPR	Shaffer, Judith Lynne (Judy)	2467 Lincoln Hwy E	Lancaster		717-205-205
Α	OPR	Shaffer, Judith Lynne (Judy)	1579 Fruitville Pike	Lancaster		717-205-205
A	OPR	Heffernan, David Paul (Dave)	2424 E Lincoln Hwy	Langhorne		215-741-350
Α	OPR	Friel, Dawn Marie (Dawn)	210 Forty Foot Rd	Lansdale	19446-4005	215-631-706
Α	OPR	Walsh, Christopher Michael (Chris)	270 Old Morehall Road	Malvern	19355	610-889-300
A	OPR	Gibson, Brian David (Brian)	6416 Carlisle Pike Ste 3500	Mechanicsburg	17050-2957	717-795-194
Α	OPR	Lindoerfer, William Joseph (Bill)	219 Gettysburg Pike	Mechanicsburg	17055-5103	717-781-215
A	OPR	Kanzinger, Todd David (Todd)	1190 W Baltimore Pike	Media		610-565-600
A	OPR	Roach, Matthew Neal (Matt)	544 Beaver Valley Mall	Monaca	15061	724-774-428
Ά	OPR	Wenger, Brian Scott (Brian)	4040 William Penn Hwy	Monroeville	15146-2651	412-380-099
Α	OPR	Donofrio, Mary Anne (Mary Anne)	794 Bethlehem Pike	Montgomeryville		215-855-220
Ά	OPR	Montgomery, Robert John (Bob)	4 West Rd	Newtown	18940-4301	215-497-901
A	OPR	Class, Osama Robert (Sam)	680 S Trooper Rd	Norristown		610-650-850
Α	OPR	Fanelli, Robert F. Jr. (Bob)	12000 Roosevelt Blvd	Philadelphia	19116-3001	215-279-804
Ά	OPR	Fanelli, Robert F. Jr. (Bob)	9711 Roosevelt Blvd	Philadelphia	19114-1010	215-969-345
Α	OPR	Hincken, Johnny Edward Sr. (John)	2204 S Columbus Blvd	Philadelphia	19148-2808	215-271-231
Ά	OPR	Lopez, Kevin Jason (Kevin)	2650 Penrose Ave	Philadelphia	19145-5902	610-871-158
A	OPR	Mills, Daniel Nicholas (Dan)	2301 E Butler St	Philadelphia	19137-1008	215-744-141
A	OPR	Pierce, Duane Edward (Duane)	4670 E Roosevelt Blvd	Philadelphia	19124-2340	215-535-035
PΑ	OPR	Pierce, Duane Edward (Duane)	811 Adams Ave	Philadelphia	19124-2477	215-744-370
PΑ	OPR	Quick, Sereena Denea (Sereena)	4040 City Ave	Philadelphia	19131-1738	215-804-111
A	OPR	Hernandez, Aimee Joy (Aimee)	120 Andrew Dr	Pittsburgh	15275-1200	412-490-017
PΑ	OPR	Ortmann, Michael D. (Mike)	7451 McKnight Rd	Pittsburgh	15237-3513	412-364-258
PΑ	OPR	Skipper, Micah Dickson (Micah)	1175 Freeport Rd	Pittsburgh	15238-3103	412-752-717
PΑ	OPR	Thornsberry, Mark David (Mark)	1620 Washington Rd	Pittsburgh	15241-1210	412-833-116
PΑ	OPR	Toomey, Kevin Daniel (Kevin)	100 Robinson Center Dr # FC-5	Pittsburgh	15205-4831	412-788-486
PΑ	OPR	DeVito, Raymond Albert (Ray)	461 Clairton Blvd	Pleasant Hills	15236-3827	412-655-656
PΑ	TMP	Santos-Phillips, Angelo R	500 W Germantown Pike Ste 2265	Plymouth Meetir		484-533-337
PΑ	OPR	Mitchell, Jaret Michael (Jaret)	14 W Lightcap Rd	Pottstown		610-323-210
PΑ	OPR	Butler, E. Steward Jr. (Stew)	602 N West End Blvd	Quakertown	18951-4100	215-538-884
A	OPR	Filby, Shawn David (Shawn)	4675 Perkiomen Ave	Reading	19606-3217	610-779-599
PΑ	OPR	Keiser, Scott David (Scott)	2707 N Meridian Blvd	Reading	19610-3331	484-877-190
PΑ	OPR	Mitchell, Jaret Michael (Jaret)	70 Buckwalter Rd Ste 1450	Royersford	19468-4500	610-948-129
PΑ	OPR	Marble, Jeffrey Scott (Jeff)	14665 Mount Airy Rd	Shrewsbury		717-235-420
A	OPR	Ontjes, Gene K. (Gene)	805 Baltimore Pike	Springfield	19064-2900	610-544-605
A	OPR	Herold, Bruce Edward (Bruce)	1938 N Atherton St	State College	16803-1522	814-231-090
A	OPR	Morris, Amanda Anne (Amanda)	115 Plaza 611 Ln	Stroudsburg		570-534-434
A	OPR	Stone, Jonathan Paul (Jonathan)	4205 N 5th Street Hwy	Temple	19560-1737	610-810-152
A	OPR	Winters, Richard D. (Richard)	3621 Horizon Blvd	Trevose	19053-4913	215-355-350
A	OPR	McGrory, Joshua Thomas (Josh)	45 W Street Rd	Warminster	18974-3201	215-773-848
A	OPR	McGrory, Joshua Thomas (Josh)	160 Easton Rd	Warrington		215-491-450
A A	OPR	Yanak, Jay Andrew (Jay)	375 Washington Rd	Washington	15301-2701	724-222-020
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A		Grimm, Joshua Alan (Josh)	319 E Lancaster Ave	Wayne	19087-4201	267-996-495
A	OPR	Trout, William Ronald (Ron)	12101 Perry Hwy	Wexford	15090-8345	724-799-838
PA	OPR OPR	Tenaglia, Michael Nicholas (Mike)  Velarde, Orlando Arturo (John)	826 Lehigh Lifestyle Ctr 2610 MacArthur Rd	Whitehall Whitehall	18052-5737 18052-3817	610-231-030 610-432-230

	(	CHICK-FIL-A RESTA	AURANT LISTING	AS OF	12/31/2	23
PΑ	OPR	Snyder, Jeffrey E. (Jeff)	989 Schechter Dr	Wilkes Barre	18702-6787	570-822-7400
Α	OPR	Tamasitis, Joseph Michael (Joe)	2500 W Moreland Rd Ste 3066	Willow Grove	19090-4029	215-657-7676
A	OPR	Kibunjah, Lawrence N. (Lawrence)	2421 W Cheltenham Ave	Wyncote	19095-2945	215-885-2423
A	OPR	Dallas, Cathy Jo (Cathy)	2801 E Market St	York	17402-2406	717-757-7171
A	OPR	Lambert, Charles Warren (Chuck)	922 Loucks Rd	York	17404-2202	717-843-3333
R	OPR	Chavez, Caitlin Grace (Caitlin)	250 Calle A Minillas Industrial Park	Bayamon	00959-1900	939-358-0161
R	OPR	Gonzalez-Lopez, Luz Xiomara (Xiomara)	705 Ave. West Main	Bayamon	00961-4462	787-302-3033
R	OPR	Olivo Morales, Juan (Juan)	545 Calle Del Mar	Hatillo	00659-2806	
R	OPR	Romero, Cristopher (Cris)	350 Carr 3 Ste 660	Humacao	00791-4746	787-389-0220
R	OPR	Burgos, Domingo (Mingo)	3305 Ave Baramaya, STE 106	Ponce	00728	939-900-1550
Ι	OPR	Williams, Jonas Randall (Jonas)	65 Bath St	Providence	02908-4846	401-244-5029
I	OPR	Xiong, Toushoua (Toushoua)	1500 Bald Hill Rd	Warwick	02886-4267	401-615-3423
С	OPR	Johnson, Joseph Thomas Jr. (Tom)	202 Eastgate Dr	Aiken	29803-7683	803-641-0366
С	OPR	Holmes, Jon D. (Jon)	3526 Clemson Blvd	Anderson	<del> </del>	864-375-9922
C	OPR	Holmes, Jon D. (Jon)	1641 E Greenville St	Anderson		864-261-8933
C	OPR	Scarpa, Seth Anderson (Seth)	2405 Boundary St	Beaufort		843-379-1101
C	OPR	Clark, Ronald Keith (Keith)	9 Malphrus Rd	Bluffton	†	843-837-8140
C	OPR	Goff, James Randell (Randy)	3902 Highway 9	Boiling Springs		864-578-9418
C	OPR	Myers, Kelley Russell (Kelley)	2211 W Dekalb St	Camden	1	803-425-0964
C	OPR	Campbell, John Newton III (Trey)	2070 Sam Rittenberg Blvd Unit Fc5	Charleston	<del> </del>	843-556-0216
C	OPR	Campbell, John Newton III (Trey)	1656 Savannah Hwy	Charleston	<b>.</b>	843-766-4202
C	OPR	Jacques, Megan Guffee (Megan)	2013 Magwood Dr	Charleston	29414-5729	843-571-1209
C	OPR	Williams, Jason Charles (Jason)	849 Folly Rd	Charleston	1	843-795-9505
C	OPR	Tyler, Herbert Burnette Jr. (Herb)	1061 Tiger Blvd	Clemson	<del> </del>	864-654-4655
			10136 Two Notch Rd Ste 103		<u> </u>	
C C	OPR	Ball, Donald M. Sr. (Don)		Columbia	<del> </del>	803-865-9890
	OPR	Bennett, Henry James Jr. (James)	901 Harden St	Columbia		803-255-0232
C	OPR	Brantley, Andrew Campbell (Andrew)	100 Columbiana Cir Ste 1284	Columbia	1	803-732-2570
SC .	OPR	Eckert, Christopher Michael (Chris)	7424 Garners Ferry Rd	Columbia		803-783-7622
C	OPR	Ellison, Aaron Thor I (Aaron)	5440 Forest Dr	Columbia		803-738-1004
C	OPR	Ellison, Aaron Thor I (Aaron)	7515 Two Notch Rd	Columbia	<u> </u>	803-233-0203
C	OPR	Garcia, Laurel Shaffer (Laurel)	229 Bush River Rd	Columbia	29210-7309	803-772-4041
C	OPR	Jackson, Aaron David (Aaron)	405 Killian Rd	Columbia	<u> </u>	803-735-8881
C	OPR	Jeffcoat, Joe Edmund (Joe)	294 Harbison Blvd	Columbia		803-749-2907
С	OPR	Alverson, Paul Williams III (Paul)	1613 Church St	Conway	<u> </u>	843-488-0042
С	OPR	Thompson, Matthew Ryan (Matt)	1519 E Main St	Duncan	<b>†</b>	864-486-0311
C	OPR	Saxon, Chad Anthony (Chad)	5175 Calhoun Memorial Hwy	Easley	<del> </del>	864-855-6898
С	OPR	Drummond, Mark Rodgers (Mark)	2016 S Irby St	Florence	1	843-629-1703
С	OPR	Pate, Blakeney Morrow (Blake)	2705 David H McLeod Blvd	Florence	1	843-665-1512
С	OPR	Timmons, Christopher Wayne (Chris)	2701 David H McLeod Blvd # 1320	Florence	29501-4043	843-665-9259
С	OPR	Crosby, John Michael (Michael)	1600 Highway 160 W	Fort Mill	<u> </u>	803-578-4030
С	OPR	Leary, John William (John)	1704 W Floyd Baker Blvd	Gaffney	1	864-488-9278
С	OPR	Walker, Christopher Nelson (Chris)	516 Saint James Ave	Goose Creek	29445-2793	843-553-2100
С	OPR	Bryant, Steven Jones (Steven)	1544 Poinsett Hwy	Greenville	29609-2929	864-233-9700
С	OPR	Chapman, Audrey Saad (Audrey)	3890 Pelham Rd	Greenville	29615-5011	864-297-9912
С	OPR	Church, Edwin Newton Jr. (Chuck)	1225 Woodruff Rd	Greenville	29607-5737	864-234-7747
С	OPR	Jordan, Douglas Keith (Keith)	700 Haywood Rd Ste 102	Greenville	29607-2725	864-297-0648
С	OPR	Swanson, Brett Hunter (Brett)	575 Haywood Rd	Greenville	29607-2710	864-234-5788
С	OPR	Swanson, Brett Hunter (Brett)	1564 Laurens Rd	Greenville	29607-2508	864-467-0593
С	OPR	Whitaker, Brian Kenneth (Brian)	428 Bypass 72 NW	Greenwood	29649-1404	864-223-1477
С	OPR	Whitaker, Brian Kenneth (Brian)	213 Highway 72 By-Pass	Greenwood	29649	864-223-2251
С	OPR	Tyler, William C. (Bill)	1379 W Wade Hampton Blvd	Greer	29650-1145	864-848-5222
С	OPR	Porter, Arthur Randall (Arthur)	10032 Charlotte Hwy	Indian Land	29707-7135	803-548-8889
C	OPR	Arnold, Stephen B. (Steve)	1007 Dutch Fork Rd	Irmo	29063-8785	803-732-1992
	OPR	Thompson, Lafe Hunter (Hunter)	901 Hwy 9 Bypass West	Lancaster	29720	803-283-3232

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SC .	OPR	Malone, Joshua David Jr. (David)	917 E Main St Ste A	Laurens	29360-3617	864-715-318:
<u>C</u>	OPR	Sims, McKenzie Britt Cooper (Britt)	4295 Sunset Blvd	Lexington		803-728-314
<u>C</u>	OPR	Tucker, Howard Michael (Michael)	5560 Sunset Blvd	Lexington		803-808-631
<u>C</u>	OPR	Wynn, Joshua Adam (Josh)	5465 Platt Springs Rd	Lexington	29073-9260	803-830-561
<u>C</u>	OPR	Lane, William Michael (Will)	2931 Paxville Hwy	Manning	29102-7993	803-473-232
<u>C</u>	OPR	Webber, Matthew Eugene (Matt)	135 W Butler Rd	Mauldin	29662-2534	864-297-026
C	OPR	Clark, Justin Eric (Justin)	601 N Highway 52			843-438-430
C_	OPR	Malone, Joshua David Sr. (Josh)	653 Long Point Rd			843-881-385
<u>C</u>	OPR	Malone, Joshua David Sr. (Josh)	1024 Johnnie Dodds Blvd			843-881-681
C	OPR	Wrenn, John Porter (John)	3102 Ironclad Alley	+	29466-8355	843-849-228
C_	OPR	Farmer, Steven Lee (Steve)	4400 Highway 17	Murrells Inlet		843-652-995
<u>C</u>	OPR	Cash, Jeffrey Kent (Jeff)	10131 N Kings Hwy 1940 Mister Joe White Ave	Myrtle Beach	29572-4021	843-272-000
C C	OPR	Grant, Mary G. (Wendy)		Myrtle Beach	29577	843-445-646
C_	OPR	Peterson, Michael Wesley (Mike)	2360 Dick Pond Rd	Myrtle Beach	29575-6512	843-293-399
C C	OPR	Rumley, Steven Alan Jr. (Steve)	85 Rodeo Dr	Myrtle Beach	29579-9470	843-903-332
	OPR	Smith, Joette Lynch (Joette)	2000 Coastal Grand Cir Ste Fc1	Myrtle Beach	29577-9607	843-445-740
C C	OPR OPR	Dawkins, Jonathan Craig (Jon)  Dawkins, Jonathan Craig (Jon)	1065 Edgefield Road 1267 Knox Ave	North Augusta	29860	803-202-320
C C	OPR	, ,	4926 Centre Pointe Dr	North Augusta North Charlestor	29841-4048	<del> </del>
C C	OPR	Blind, Deborah Ann (Debbie) Burn, Chad Clay (Chad)	7616 Rivers Ave	North Charlestor		843-744-905 843-797-012
C C	OPR	Dickerson, Daniel Rayburn (Daniel)	8455 Dorchester Rd	North Charlestor		843-797-012
C C	OPR	Cash, Jeffrey Kent (Jeff)	690 Highway 17 N	North Charlestor  North Myrtle Be		843-767-121
C C	OPR	Murphy, Wayne (Wayne)	3559 Saint Matthews Rd	Orangeburg		803-534-767
<u>С</u> С	OPR	Saxon, Chad Anthony (Chad)	3420 Highway 153	Piedmont		864-295-833
C C	OPR	Barfield, Walter Ransford Jr. (Randy)	2245 Dave Lyle Blvd	Rock Hill		803-980-808
C C	OPR	Sheley, Chad Douglas (Chad)	2415 Cherry Rd	Rock Hill		803-325-132
C C	OPR	Tyler, Herbert Burnette Jr. (Herb)	1612 Sandifer Blvd	Seneca	29678-0905	864-886-908
C	OPR	Webber, Matthew Eugene (Matt)	930 NE Main St	Simpsonville		864-962-132
C	OPR	Webber, Matthew Eugene (Matt)	659 Fairview Rd	Simpsonville		864-962-515
C	OPR	Goff, James Randell (Randy)	1790 Asheville Hwy	<del>-</del>		864-582-009
C C	OPR	Laws, Keith E. (Keith)	1503 Wo Ezell Blvd	Spartanburg	29301-2603	864-595-047
C	OPR	Moore, Benjamin S. (Ben)	1995 E Main St	Spartanburg		864-577-080
<u>С</u>	OPR	Matson, Nadezhda (Nadia)	1726 State Rd	Summerville		843-984-898
C	OPR	Walker, Christopher Nelson (Chris)	1312 N Main St	Summerville		843-695-111
C	OPR	Richardson, Warren Scott (Scott)	375 Pinewood Rd	Sumter	29150-5442	803-774-445
C	OPR	Richardson, Warren Scott (Scott)	1170 Broad St	Sumter		803-905-262
C	OPR	Bennett, Anthony Todd (Todd)	2801 Wade Hampton Blvd Ste C	Taylors		864-322-230
C	OPR	Bryant, Steven Jones (Steven)	22 Benton Rd	Travelers Rest	29690-2168	864-834-223
C	OPR	Sims, McKenzie Britt Cooper (Britt)	2299 Augusta Rd	West Columbia	29169-4523	803-939-160
D D	OPR	Heiser, Jeremiah Lee (Jeremiah)	4005 W 41st St	Sioux Falls		605-275-101
'N	OPR	Turner, Francis J. (Frankie)	1031 Hunters Xing	Alcoa		865-981-999
N	OPR	Arant, Allen Baird (Allen)	2940 Kirby Whitten Rd	Bartlett		901-512-539
N	OPR	Hooper, Barry Wayne (Barry)	330 Franklin Rd	Brentwood	37027-3280	615-373-416
N	OPR	Horner, Joshua Michael (Josh)	360 Pinnacle Pkwy	Bristol	37620-5004	423-573-203
N	OPR	Collins, Mitchell Roy (Mitch)	2100 Hamilton Place Blvd Ste 313	Chattanooga		423-894-318
N	OPR	Collins, Mitchell Roy (Mitch)	1804 Gunbarrel Rd	Chattanooga	37421-3129	423-485-077
N	OPR	Goebeler, Nicholas Joseph (Nick)	5830 Brainerd Rd	Chattanooga	37411-5505	423-855-988
N	OPR	Kitchen, Kristina Alexandra (Alex)	209 Northgate Mall	Chattanooga	37415-6940	423-875-477
N	OPR	Kyle, Samuel Heath (Heath)	639 Camp Jordan Pkwy	Chattanooga		423-498-478
N	OPR	Blevins, David Paul (David)	1626 Madison St	Clarksville	37043-4911	931-648-446
N	OPR	Pennington, Brittnye Carole (Brittnye)	3096 Wilma Rudolph Blvd	Clarksville		931-552-551
N	OPR	Colley, Karen Thomas (Karen)	3890 Keith St Nw	Cleveland		423-728-547
N	OPR	Colley, Karen Thomas (Karen)	1000 Paul Huff Pkwy NW	Cleveland	37312-1950	423-479-423
'N	OPR	Gibbs, Grant Stephen (Grant)	1036 W Poplar Ave	Collierville	38017-2505	<del>                                       </del>

	(	CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
ΓN	OPR	Mathis, Stephen Caleb (Caleb)	605 S James Campbell Blvd	Columbia	38401-4333	931-380-3939
'N	OPR	Prine, Benjamin Thomas (Ben)	1370 Interstate Dr	Cookeville	38501-4129	931-372-2665
N	OPR	Allen, Derek Cole (Derek)	3381 N Main St	Crossville	38555-5455	931-707-7797
N	TMP	Kish, Christopher E	2440 Lake Rd	Dyersburg	38024-1604	731-285-0880
N	OPR	Tipton, Thomas Alan (Tommy)	753 W Elk Ave	Elizabethton	37643-2516	423-297-1266
N	OPR	Hammontree, Martha Jeanne (Jeanne)	2016 Columbia Ave	Franklin	37064-3999	615-794-8180
N	OPR	Hammontree, Martha Jeanne (Jeanne)	203 Lathram Lane	Franklin	37064	
N	OPR	Pfaender, William Christian (Bill)	1122 Murfreesboro Rd	Franklin	37064-3007	615-595-1133
N	OPR	Pfaender, William Christian (Bill)	3063 Mallory Ln	Franklin	37067-8225	615-778-0055
N	OPR	Speth, David C. (David)	1800 Galleria Blvd Ste 3060	Franklin	37067-6279	615-771-7300
N	OPR	Garretson, Gregory George (Greg)	101 N Belvedere Dr	Gallatin	37066-5419	615-230-1945
N	OPR	House, Anthony Wade (Anthony)	1230 S Germantown Rd	Germantown	38138-2226	901-249-7740
N	OPR	Edge, Mitchel P. (Mitch)	2645 E Andrew Johnson Hwy	Greeneville	37745-0953	423-787-2035
N	OPR	Luisi, Richard Christian (Rich)	1033 Glenbrook Way	Hendersonville	37075-1231	615-264-2330
N	OPR	Atkins, Carl Randall Jr. (Randy)	305 Old Lebanon Dirt Rd	Hermitage	37076-2154	615-889-217
N	OPR	Kirstein, Dean E. (Dean)	5740 Highway 153	Hixson	37343-3727	423-877-5504
N	OPR	Edwards, Grant Stephen (Grant)	16 Tinker Hill Road	Jackson	38305-4918	731-882-7156
N	OPR	Edwards, Grant Stephen (Grant)	3 Stonebridge Blvd	Jackson	38305-2055	731-668-2919
N	OPR	Burchfield, Timothy Lynn (Tim)	3206 Peoples St	Johnson City	37604-4142	423-952-003
N	OPR	Fowler, Darrell Johnson (Darrell)	2103 W Market St	Johnson City	37604-6024	423-232-2880
'N	OPR	Lane, Jimmy Joe II (Jimmy)	2011 N Roan St Ste 38	Johnson City	37601-3118	423-282-477
N	OPR	Tingle, John Frank (John)	1205 E Stone Dr	Kingsport	37660-4126	423-245-888
N	OPR	Halliday, Roger Eddie (Eddie)	4944 Kingston Pike	Knoxville	37919-5111	865-330-0044
N	OPR	Halliday, Roger Eddie (Eddie)	7600 Kingston Pike Rm NO1320	Knoxville	37919-5600	865-690-5447
N	OPR	Halliday, Roger Eddie (Eddie)	7520 Kingston Pike	Knoxville	37919-5611	865-588-0100
'N	OPR	Harb, Gregory A. (Greg)	5100 N Broadway St	Knoxville	37918-2342	865-689-966
'N	OPR	Jacobi, David Gerard (David)	2082 Town Center Blvd	Knoxville	37922-6677	865-670-7604
'N	OPR	Jones, Gregory Scott (Greg)	6564 Clinton Hwy	Knoxville	37912-1114	865-947-2410
'N	OPR	Whittemore, Timothy Douglas (Tim)	7565 Mountain Grove Dr	Knoxville	37920-6754	865-381-9618
N	OPR	Wilkins, Marshall Lee (Marshall)	11068 Parkside Dr	Knoxville	37934-1952	865-675-7400
'N	OPR	Wilkins, Marshall Lee (Marshall)	9646 Kingston Pike	Knoxville	37922-2315	865-691-7400
'N	OPR	Beall, Carlton Norman Jr. (Carlton)	706 S Cumberland St	Lebanon	37087-4110	615-444-300
'N	OPR	Young, Justin Elliott (Justin)	1009 Highway 321 N	Lenoir City	37771-6664	865-816-3541
'N	OPR	Hunley, Steven Todd (Todd)	2000 Gallatin Pike N	Madison	37115-2002	615-851-400
N	OPR	England, Chandler Zachary (Chandler)	2690 Hillsboro Blvd	Manchester	37355	931-570-235
'N	OPR	Turner, Francis J. (Frankie)	1767 W Broadway Ave	Maryville	37801-5509	865-983-0878
'N	OPR	Arant, Allen Baird (Allen)	3565 Austin Peay Hwy	Memphis	38128-3717	
'N	OPR	Cantey, David Bryan (David)	7072 Winchester Rd	Memphis	38125-2013	901-737-1778
N	OPR	Clapp, Benjamin Marcus (Marc)	2760 N Germantown Pkwy Ste 268	Memphis	38133-8156	901-382-3280
N	OPR	Clapp, Benjamin Marcus (Marc)	2881 N Germantown Pkwy	Memphis	38133-8150	901-381-4727
'N	OPR	Francisco, John Charles (John)	1980 Union Ave	Memphis	38104-4134	901-272-051
'N	OPR	Malone, Brian Scott (Scott)	4916 Poplar Ave	Memphis	38117-5145	901-820-0503
'N	OPR	Miller, Joe Robert (Joe)	6282 Poplar Ave	Memphis	38119-4713	901-766-1875
N	OPR	Pruitt, Matthew Steven (Matt)	4649 Summer Ave	Memphis	38122-4757	901-410-2150
'N	OPR	Ruffin, Alphonso Jr. (Alphonso)	8492 Us Highway 51 N	Millington	38053-1515	901-872-1115
N	OPR	Robinson, Gary Anthony (Gary)	2141 W Andrew Johnson Hwy	Morristown	37814-3203	423-581-818
N	OPR	Daniel, Ray (Ray)	401 S Mount Juliet Rd Ste 105	Mount Juliet	37122-6398	615-773-7747
N	OPR	Noblitt, Joseph Pinckney (Beau)	2005 Old Fort Pkwy	Murfreesboro	37129-6908	615-217-135
'N	OPR	Noblitt, Joseph Pinckney (Beau)	2116 Memorial Blvd	Murfreesboro	37129-5121	615-617-3660
N	OPR	Hooper, Barry Wayne (Barry)	5805 Nolensville Pike	Nashville	37211-6501	615-331-7723
N	OPR	Moore, John Cleveland (John)	2120 Rosa L Parks Blvd	Nashville	37228-1508	615-743-394
N	OPR	Moore, John Cleveland (John)	1622 Church St	Nashville	37203-2920	615-549-5902
N	OPR	Moore, John Cleveland (John)	312 Rosa L Parks	Nashville	37243-1102	615-239-1405
'N	OPR	Riley, Susan Lynn (Susan)	2619 8th Ave S	Nashville	1	615-383-3333

		CHICK-FIL-A REST	AURANT LISTING	AS OF	12/31/2	23
ΓN	OPR	Sims, Will Stanton (Will)	7606 Highway 70 S	Nashville	37221-1852	615-994-171
'N	OPR	Sims, Will Stanton (Will)	6500 Charlotte Pike	Nashville	37209-2904	615-352-122
N	OPR	McCay, Michael Logan (Logan)	357 S Illinois Ave	Oak Ridge	37830-6741	865-272-325
N	OPR	Halliday, Charles Dawson (Dawson)	8959 Old Lee Hwy	Ooltewah	37363-8655	423-269-698
N	OPR	Jones, Gregory Scott (Greg)	540 E Emory Rd	Powell	37849-3519	865-512-144
N	OPR	Cooper, Amanda Michelle (Mandy)	1432 Parkway	Sevierville	37862-2845	865-908-250
N	OPR	Rowell, Terry Allen (Terry)	770 Winfield Dunn Pkwy	Sevierville	37876-5511	865-250-150
'N	OPR	Womack, Katelyn Nicole (Katelyn)	756 North Main Street	Shelbyville	37160	931-639-668
N	OPR	Weinmann, Robert Adam (Robert)	470 W Sam Ridley Pkwy	Smyrna	37167-5620	615-459-329
ΓN	OPR	Collier, Murray Preston (Murray)	4885 Main St	Spring Hill	37174-2725	615-302-034
'N	OPR	Fielder, Mitchell Gregory (Mitch)	3334 Tom Austin Hwy	Springfield	37172	615-667-022
'N	OPR	Seabolt, Joseph Howard Jr. (Joseph)	1708 N Jackson St	Tullahoma	37388-2232	931-222-410
X	OPR	LaCroix, Brian Howard (Brian)	3130 S Clack St	Abilene	79606-2203	325-691-041
X	OPR	Pulley, Mark David (Mark)	1750 State Highway 351	Abilene		325-776-816
X	OPR	Kulas, Paul Justin (Paul)	3781 Belt Line Rd	Addison		972-247-323
X	OPR	Kandler, Michael Arthur (Michael)	2273 E. Main St	Alice	78332	361-415-231
X	OPR	Brown, William Nielsen (Niel)	350 E Stacy Rd	Allen	75002-8762	972-678-300
X	OPR	Brown, William Nielsen (Niel)	902 W McDermott Dr	Allen	-	214-495-954
X	OPR	Newman, Craig Mitchell (Craig)	2018 E Highway 6	Alvin	77511-8507	281-585-991
X	OPR	Brinza, Allie Jean (Allie)	4510 S Coulter St	Amarillo		806-468-888
X	OPR	LaMarca, Lisa Ann (Lisa)	5544 W Amarillo Blvd	Amarillo	79106-4135	806-353-135
X	OPR	Raef, Joshua Paul (Joshua)	7701 W Interstate 40 Ste 132	Amarillo	79100-4133	806-355-184
X	OPR	Raef, Joshua Paul (Joshua)	2525 S Georgia St	Amarillo		806-358-805
X	OPR	Longino, Luke Gregory (Luke)	513 S Central Expy	Anna	75409-4904	469-840-445
X	OPR	Hassler, Tiffany Ann (Tiffany)	4901 West Sublett Road	Arlington	76017	
						817-563-499
X	OPR	Hassler, Tiffany Ann (Tiffany)	4412 Little Rd	Arlington		817-483-096
ΓX	OPR	Hassler, Wayne E. (Wayne)	4700 S Cooper St	Arlington		817-465-663
X	OPR	Moreno, Carmenza Maria (Carmenza)	1505 N Collins St	Arlington		817-548-770
X	TMP	Canan, Saide	3811 S Cooper St	Arlington		817-472-991
X	OPR	Campos, Edward Charles (Ed)	-	Austin	78753	512-990-242
X	OPR	Crisler, Bruce Alan (Bruce)	13229 Ranch Road 620 N	Austin	78717-1011	512-258-044
X	OPR	Glover, Jeffrey Don (Jeff)	12501 N Mo Pac Expy	Austin		512-977-074
X	OPR	Glover, Jeffrey Don (Jeff)	10901 Research Blvd SVRD NB	Austin		512-343-198
X	OPR	Green, Clifford Vernon (Cliff)	503 W Martin Luther King Jr Blvd	Austin		512-473-865
X	OPR	Harris, James Benjamin (Jamie)	161 W Slaughter Ln Ste M	Austin	78748-1773	512-282-420
ΓX	OPR	Massey, Carlton Kenneth (Ken)	5033-D US 290 West	Austin	78735	512-358-912
X	OPR	Massey, Carlton Kenneth (Ken)	500 E Ben White Blvd	Austin		512-707-811
X	OPR	Nguyen, Thamson Niels (Thamson)	165 Hargraves Dr	Austin		512-551-220
X	OPR	Ortego, Mark Brian (Mark)	7710 N FM 620 Rd Unit 9	Austin		512-219-908
X	OPR	Steigmeyer, Lucas Michael (Luke)	600 Congress Ave Ste C150	Austin	-	512-482-803
X	OPR	Taylor, William Ryan (Ryan)	2901 S Capital of Texas Hwy Ste VC8			512-523-646
X	OPR	Arnett, Matthew Thomas (Matt)	4455 Fredericksburg Rd	Balcones Height		<del> </del>
X	OPR	Saum, Ryan James (Ryan)	721 Highway 71 W	Bastrop		512-332-200
X	OPR	Burnside, Nicholas Dale (Nick)	5512 7th St	Bay City		979-476-592
X	OPR	Henckel, Brett Taylor (Taylor)	4053 East Fwy	Baytown	77521-8271	281-917-788
X	OPR	Henckel, Brett Taylor (Taylor)	5006 Garth Rd	Baytown	77521-2135	281-421-508
X	OPR	Long, Edmond Ira Jr. (Edmond)	8738 N Highway 146	Baytown	77523-7008	281-573-457
Χ	OPR	Henckel, Robert Dale (Robert)	4050 Dowlen Rd	Beaumont	77706-6849	409-347-480
Χ	OPR	Henckel, Robert Dale (Robert)	3825 College St	Beaumont	77701-4621	409-835-811
X	OPR	Bales, Vanessa L. (Vanessa)	1850 Central Dr	Bedford	76021-5890	682-300-535
X	OPR	Zavodny, Darryl Allan (Darryl)	3600 Ranch Road 620 S Ste C	Bee Cave	78738-6875	512-263-530
Χ	OPR	Sykora, David Landon (David)	1595 N I-35 Frontage Rd	Bellmead	76705	254-296-825
X	OPR	Kirwan, Jeremy Lee (Jeremy)	8800 Highway 377 S	Benbrook	76126-3440	817-249-390
	OPR	Moyle, Katherine Koegler (Katie)	502 E FM 700	Big Spring		432-897-035

		CHICK-FIL-A REST				
ſΧ	OPR	Allen, Andrew Jenson (Drew)	1161 US HWY 290 E	Brenham	77833	979-353-022
X	OPR	Aviles, Rene Alexander (Alex)	2370 N Expressway Ste 1348	Brownsville	78521-1223	956-541-422
X	OPR	Aviles, Rene Alexander (Alex)	4325 N Expressway # 77	Brownsville	78520-9479	956-350-948
Χ	OPR	Aviles, Rene Alexander (Alex)	2150 Ruben Torres Sr Blvd	Brownsville	78526-2864	956-504-722
Χ	OPR	Hernandez, Jose Luis Jr. (Jose)	3385 Boca Chica Blvd	Brownsville	78521-4201	956-541-245
X	OPR	Jones, Bridget Nicole (Bridget)	500 E Commerce St	Brownwood	76801-1820	325-510-330
Χ	OPR	Dawson, Brent Ryan (Brent)	2210 Briarcrest Dr	Bryan	77802-5017	979-314-984
Χ	OPR	Wilson, Robert Blake (Blake)	1542 W Villa Maria Rd	Bryan	77807-2386	979-775-379
Χ	OPR	Howard, Timothy Reece (Reece)	15500 S Interstate 35	Buda	78610-3386	512-400-418
X	OPR	Ryan, Gregory Stephen (Greg)	111 Nw John Jones Dr	Burleson	76028-5154	817-447-010
Χ	OPR	Ryan, Gregory Stephen (Greg)	1105 N Burleson Blvd	Burleson	76028-7009	817-447-455
X	OPR	Agnew, Macy Macall (Macy)	2425 Old Denton Rd	Carrollton	75006-1330	972-466-241
Χ	OPR	Morris, Joseph Patrick (Joseph)	387 E Fm 1382	Cedar Hill	75104-6038	972-293-002
X	OPR	Mendoza, Priscilla Chavez (Priscilla)	1325 E Whitestone Blvd	Cedar Park	78613-7597	512-260-977
X	OPR	Haile, Tyler Reese (Tyler)	885 Cibolo Valley Drive	Cibolo	78108	210-300-270
X	OPR	Cress, LaChelle Nicole (LaChelle)	321 Marina Bay Dr	Clear Lake Shore		281-535-155
X	OPR	Flaniken, Matthew Asa (Matt)	801 W Henderson St	Cleburne	76033-4833	682-317-104
X	OPR	Huggins, Jerald Eugene (Jerald)	1700 Harvey Mitchell Pkwy S	College Station	77845-4296	979-704-559
X	OPR	Huggins, Jerald Eugene (Jerald)	4431 State Highway 6 S	College Station	77845-4428	979-690-882
X	OPR	Huggins, Jerald Eugene (Jerald)	1719 Texas Ave S	College Station	77840-3320	979-694-450
X	OPR	Price, Zachary Thomas (Zack)	5150 Colleyville Blvd	Colleyville	76034-5826	817-897-228
X	OPR	Hughes, Casey Dean (Casey)	10057 Highway 242	Conroe	77385	936-280-003
X	OPR	Hughes, Casey Dean (Casey)	453 S Loop 336 W	Conroe	77304-3303	936-494-299
X	OPR	Hughes, Casey Dean (Casey)	3425 College Park Dr	Conroe	77384-4921	936-266-041
			-			
X	OPR	Kober, Edward Manuel (Eddie)	1321 W Davis St	Conroe	<del> </del>	936-441-448
X	OPR	Kennedy, Stephen Harper (Stephen)	202 Robert Griffin III Blvd	Copperas Cove	76522-3197	254-542-141
X	OPR	Slate, John Bradley (Brad)	4481 FM 2181	Corinth	<del> </del>	940-498-153
X	OPR	Buentello, Yessica Estrada (Yessica)	5488 S Padre Island Dr Ste 1014	Corpus Christi	<del> </del>	361-991-316
X	OPR	Buentello, Yessica Estrada (Yessica)	4946 S Staples St	<u> </u>	78411-3802	+
X	OPR	Davis, Jessica Nicole (Jessica)	9601 S Padre Island Dr		78418-5127	
X	OPR	Martinek, Denise Y. (Denise)	13701 Northwest Blvd	Corpus Christi	78410-5114	361-387-000
X	OPR	Rodriguez, Pablo (Paul)	4741 S Padre Island Dr	Corpus Christi	78411-4415	361-851-213
X	OPR	Sharp, Kevin W. (Kevin)	5929 Saratoga Blvd	Corpus Christi	1	361-906-002
X	OPR	Kosir, Dawn Rose (Dawn)	1903 S US Highway 287	Corsicana	75110-9661	430-222-317
X	OPR	Pogue, Joshua Andrew (Josh)	14041 FM 2100 Rd	Crosby	77532-6153	281-369-101
X	OPR	Self, Shawn Michael (Shawn)	11851 US Highway 380	Crossroads	76227-8215	940-365-272
X	OPR	Chaluh, David Joseph (David)	14011 Spring Cypress Rd	Cypress	77429-1964	281-394-399
Χ	OPR	Kober, Norman Edward (Norm)	28644 Highway 290	Cypress	77433-4290	281-256-712
X	OPR	Kober, Norman Edward (Norm)	25835 Highway 290	Cypress	77429-1049	281-256-242
X	OPR	Oakes, David P. (David)	10802 Fry Road	Cypress	77433	832-529-166
Χ	OPR	Oakes, David P. (David)	9823 Barker Cypress Rd	Cypress	77433-5391	281-758-124
X	OPR	Allen, Ryan Scott (Ryan)	4523 Frankford Rd	Dallas	75287-6824	972-732-654
Χ	OPR	Calva, Joshua Adam (Joshua)	1401 Elm St Ste 220	Dallas	75202-2935	214-748-452
Χ	OPR	Canales, Lori Michelle (Lori)	6176 Retail Rd Ste 100	Dallas	75231-7813	214-890-755
X	OPR	Elesawi, Noor Walid (Noor)	2429 W Wheatland Rd	Dallas	75237-3610	972-296-409
X	OPR	Gabbard, Christopher Gregg (Chris)	8687 N Central Expy Ste 2386	Dallas	75225-4561	214-363-462
X	OPR	Green, Philip Jackson (Philip)	14897 Preston Rd	Dallas	75254-7863	972-386-977
X	OPR	Gutteridge, Kyle Andrew (Kyle)	7934 Arapaho Rd	Dallas	75248-4445	469-617-123
X	OPR	Jacobs, Consuela Kennard (Consuela)	3502 W Camp Wisdom Rd	Dallas		214-736-308
X	OPR	Kelly, Curtis Durell III	15235 Montfort Rd	Dallas	75248-6457	972-385-944
X	OPR	McPherson, William Travis (William)	12120 Inwood Rd	Dallas	75244-8017	972-404-472
X	OPR	Mead, Kristi Layne (Kristi)	12795 Midway Rd	Dallas		972-243-330
X	OPR	Mulkey, Jeffrey Dan (Jeff)	1535 N Cockrell Hill Rd	Dallas	75211-1315	214-331-240
- 1	OPR	Murillo, Louis Anthony (Louie)	3040 W Mockingbird Ln	Dallas	75235-5807	214-331-240

		CHICK-FIL-A RESTA				
ГХ	OPR	Murillo, Louis Anthony (Louie)	3820 W Northwest Hwy	Dallas	75220-5139	214-353-2260
X	OPR	Nelson, Carl E. (Carl)	9386 Lyndon B Johnson Fwy	Dallas	75243-3468	469-330-883
X	OPR	Walkup, Michael C. (Michael)	11809 E Northwest Hwy	Dallas	75218-1412	469-389-233
X	OPR	Walkup, Michael C. (Michael)	9111 Garland Rd	Dallas	+	214-945-423
X	OPR	White, Jeffrey Clinton (Jeff)	7718 N Central Expy	Dallas	75206-1901	214-691-611
X	OPR	White, Jeffrey Clinton (Jeff)	6423 Hillcrest Ave	Dallas	75205-1852	214-599-994
X	OPR	Ortega, Rodrigo (Rodrigo)	2207 Veterans Blvd	Del Rio	78840-3120	830-775-290
X	OPR	Medders, James Robert (Rob)	2801 W FM 120	Denison	75020	903-465-161
X	OPR	Listi, John Matthew (Matt)	1711 S Loop 288	Denton	76205-4833	940-382-814
X	OPR	Pearson, Jon Matthew (Matt)	2410 W University Dr	Denton		940-597-627
X	OPR	Lee, Michael Kevin (Michael)	1640 Fm 646 Rd W	Dickinson	+	281-337-189
X	OPR	Morris, Joseph Patrick (Joseph)	300 W Highway 67	Duncanville	1	972-283-664
X	OPR	Longoria-Cruz, Zadai Esperanza (Zadai)	635 S Bibb Ave	Eagle Pass	78852-6359	830-335-201
X	OPR	Martinez, Jose Fidel (Rudy)	1360 W University Dr	Edinburg	78539-2912	956-287-080
X	OPR	Martinez, Jose Fidel (Rudy)	4300 S I-69C	Edinburg	78539	956-292-012
X	OPR	Chavez, Sergio Denver (Sergio)	10721 Gateway South Blvd	El Paso	79924	915-821-062
X	OPR	Hernandez, Rene Luis (Rene)	12240 Montana Ave	El Paso	79938-4851	915-857-595
X	OPR	Hernandez, Rene Luis (Rene)	1840 N Zaragoza Rd	El Paso	79936-7911	915-921-061
X	OPR	Martinez, Anthony (Anthony)	8401 Gateway Blvd W Ste M05	El Paso	+	915-779-132
X	OPR	Martinez, Anthony (Anthony)	1300 Airway Blvd # A	El Paso		915-771-787
X	OPR	Ortega, Edgar (Edgar)	6450 N Desert Blvd	El Paso		915-581-264
X	OPR	Ortega, Edgar (Edgar)	7597 N Mesa St	El Paso		915-842-855
X	OPR	Zayas, Marc Anthony (Marc)	1335 N Zaragoza Rd	El Paso	+	915-857-545
X	OPR	Zayas, Marc Anthony (Marc)	12141 Eastlake Blvd	El Paso		915-249-614
X	OPR	Ragsdale, Joshua (Josh)	390 N Interstate Highway 45	Ennis		972-875-345
X	OPR	Flores, Ernesto III (Ernie)	3003 State Highway 121	Euless	+	817-354-565
X	OPR	Arthur, Kenneth Darren (Kenny)	2001 Justin Rd	Flower Mound	75028-3800	972-691-399
X	OPR	Driscoll, Jason Evan (Jason)	2001 Long Prairie Rd	Flower Mound	1	972-691-598
X	OPR	Clark, Roger Lee (Roger)	900 E US Highway 80	Forney		972-564-366
X	OPR	Albrecht, Matthew Mark (Matt)	2900 Western Center Blvd	Fort Worth	<del> </del>	817-847-738
X	OPR	Bales, Vanessa L. (Vanessa)	4332 Highway 360	Fort Worth	76155-2531	469-999-361
X	OPR	Capehart, Amy Michelle (Amy)	4500 W Bailey Boswell Rd	Fort Worth	1	817-236-013
X	OPR	Janicek, H. Mike (Mike)	4913 Bryant Irvin Rd	Fort Worth	1	817-423-880
X	OPR	Kasprzak, Gary M. (Gary)	3580 Altamesa Blvd	Fort Worth Fort Worth	+	817-423-022
X v	OPR OPR	Kirwan, Jeremy Lee (Jeremy)  Lamb, Sandra Denise (Sandy)	4800 S Hulen St Ste 2105	Fort Worth	76132-1558 76177-2101	817-294-009 682-831-177
X	OPR	•	3588 Highway 114 549 Carroll St	Fort Worth	+	
X X	OPR	Nguyen, Dat Tan (Dat) Pleasants, Scott Eugene (Scott)	2870 Heritage Trace Pkwy	Fort Worth	76107-2292 76177-7580	817-332-711 817-750-244
X X	OPR	Pleasants, Scott Eugene (Scott)	2401 N Tarrant Pkwy	Fort Worth	76177-7380	817-730-244
л Х	OPR	Russell, John Dustin (Dusty)	5601 McPherson Blvd	Fort Worth		817-232-730
X	OPR	Slone, Bruce Wayne (Bruce)	3200 Hulen St	Fort Worth	1	817-297-400
X	OPR	Thomas, Sanel (Sanel)	2811 N Main St	Fort Worth	76164	817-945-395
X	OPR	Baragas, Anthony Michael (Anthony)	1757 S Friendswood Dr	Friendswood	77546-5409	832-569-225
X	OPR	Gibson, Charles Allen (Charles)	1 Baybrook Mall	Friendswood	77546-2700	281-480-714
X	OPR	Cooper, Talton Charles III (Talton)	2601 Preston Rd Ste 2046	Frisco	75034-9002	972-668-723
X	OPR	Marroquin, Frieda Elizabeth (Frieda)	5377 Dallas Pkwy	Frisco	75034-7921	214-705-188
X	OPR	Marroquin, Frieda Elizabeth (Frieda)	5211 Eldorado Pkwy	Frisco	75033-8671	214-703-188
X	OPR	Schumacher, Jason Roy (Jay)	8875 Preston Rd	Frisco	75034-5698	214-387-388
A X	OPR	Williams, Robert Aaron (Aaron)	7979 FM 423	Frisco	+	469-362-393
A X	OPR	Clarke, Michael Patrick (Michael)	1001 W Highway 82	Gainesville		940-427-130
X X	OPR	Jernigan, Jimmy Edward (Jimmy)	5425 N George Bush Hwy	Garland	75044-4801	972-496-691
	OPR				1	
X v	+	Southers, Ryan Bradley (Ryan)  Grant Agran Langdon (Agran)	1031 W University Ave	Georgetown	1	512-930-488
X	OPR	Grant, Aaron Langdon (Aaron) Harris, Robin Snegon (Robin)	1011 E US Highway 377 1225 W Pioneer Pkwy	Granbury Grand Prairie	76048-2584	817-573-442

		CHICK-FIL-A REST	AURANT LISTING	A5 UF	12/31/	<u> </u>
ГΧ	OPR	Harris, Robin Snegon (Robin)	3970 S Carrier Pkwy	Grand Prairie	75052-6654	972-264-310
X	OPR	Hassler, Wayne E. (Wayne)	3041 W Camp Wisdom Rd	Grand Prairie	75052-4463	817-652-080
X	OPR	Boyd, Jarvis Ramon (Jarvis)	1235 William D Tate Ave	Grapevine	76051-4031	817-488-414
X	OPR	Cowden, Clinton James (Clinton)	2255 E Grapevine Mills Cir	Grapevine	76051-2046	972-539-654
X	OPR	Miner, Catherine Jo (Cathy)	3130 Interstate Highway 30	Greenville	75402-7208	903-494-572
X	OPR	Tschirhart, Michael Allen (Mike)	5100 W Parkway St	Groves	77619-2920	409-962-563
X	OPR	Beeman, Bradley Eugene (Brad)	201 E Central Texas Expy	Harker Heights	76548-1887	254-690-217
X	OPR	Castellanos, Francisco (Francisco)	1814 South Business 77 Sunshine Str.	i Harlingen	78550-8275	956-412-055
Χ	OPR	Castellanos, Francisco (Francisco)	1021 Dixieland Rd	Harlingen	78552-5932	956-365-383
X	OPR	Bringman, Michael Paul (Michael)	2416 US Highway 79 S	Henderson	75654-4412	430-243-344
X	OPR	Anderson, Joseph Wilburn (Joseph)	10225 Almeda Genoa Rd	Houston	77075-2421	713-946-180
X	OPR	Anthony-Garrett, Willie Marie (Willie)	6895 Highway 6 S	Houston	77083-3301	281-568-070
X	OPR	Bradford, Wade Nichols (Wade)	6175 Highway 6 N	Houston	77084-1303	281-855-916
X	OPR	Caddenhead, Kevin Ray (Kevin)	3635 Cypress Creek Pkwy	Houston	77068-3601	281-895-079
X	OPR	Caddenhead, Kevin Ray (Kevin)	7007 Fm 1960 Rd W	Houston	77069-3601	281-580-430
Χ	OPR	Chaluh, Nissim Jesse (Jesse)	9799 S Post Oak Rd	Houston	77096-4302	713-965-744
X	OPR	Chaluh, Nissim Jesse (Jesse)	2715 Southwest Fwy	Houston	77098-4606	713-523-244
X	OPR	Chaluh, Nissim Jesse (Jesse)	5001 Beechnut St	Houston	77096-1502	713-839-770
X	OPR	Chin, Rebecca Grace (Becky)	7007 Gulf Fwy	Houston	77087-2503	281-645-628
X	OPR	Chin, Rebecca Grace (Becky)	5940 Gulf Fwy	Houston	1	713-924-400
X	OPR	DeCola, James Randall (James)	13412 Briar Forest Dr	Houston	77077-1904	281-531-550
X	OPR	DeCola, Joseph Domnick (Joseph)	13720 East Fwy	Houston	77015-5929	713-455-376
X	OPR	DeCola, Joseph Domnick (Joseph)	5910 E Sam Houston Pkwy N	Houston	+	281-459-955
X	OPR	Deyo, Jason Alan (Jason)	11520 Pearland Pkwy	Houston	+	281-528-194
X	OPR	Ellis, Sidney Drew (Drew)	1200 McKinney St Ste 363	Houston	<u> </u>	713-650-808
X	OPR	Ellis, Sidney Drew (Drew)	2222 Shearn St	Houston	77007-3941	713-862-431
X	OPR	Fortsch, Jeffrey Michael (Jeff)	6840 W Sam Houston Pkwy S	Houston	<u> </u>	281-498-780
X	OPR	Gibson, Branden Ashford (Branden)	8609 Westheimer Rd	Houston	77063-4201	713-278-230
X	OPR	Glynn, Joseph W. (Joe)	4410 North Fwy	Houston	-	713-695-888
X	OPR	Glynn, Joseph W. (Joe)	925 North Loop W	Houston		713-861-670
X	OPR	Goolsby, Jonathan Paul (Jon)	165 West Rd	Houston	77037-1144	281-402-400
X	OPR	Goolsby, Jonathan Paul (Jon)	3955 Little York Rd	Houston		281-402-400
X	OPR	Hernandez, Francisco (Francisco)	13240 Northwest Fwy	Houston	<u> </u>	713-462-769
X	OPR	Hernandez, Francisco (Francisco)	11011 Northwest Fwy	Houston	77092-7311	713-462-769
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X	OPR	Kilgore, Graham Bradley (Graham)	14335 E Sam Houston Pkwy N	Houston	77044-6363	281-816-102 713-935-152
X	+	Kinney, Steven Dale Jr. (Steven)	7539 Southwest Fwy	Houston	77074-1903	<del> </del>
X	OPR	Kinney, Steven Dale Jr. (Steven)	5325 S Rice Ave	Houston		713-349-023
X	OPR	Kober, Darlene Marie (Darlene)	1174 Willowbrook Mall	Houston	77070-5789	281-890-661
X	OPR	Kubala, Greg Alan (Greg)	753 Dairy Ashford Rd	Houston	77079-5305	832-770-457
X	OPR	Kubala, Greg Alan (Greg)	2606 S Kirkwood Rd	Houston	77077-6691	281-759-579
X	OPR	McLeod, Rafael David (Rafael)	303 Memorial City Ste 385	Houston		713-467-686
X	OPR	McLeod, Rafael David (Rafael)	7660 Katy Fwy	Houston		713-686-854
X	OPR	Munson, Brad Lee (Brad)	12935 State Highway 249	Houston	77086-3332	281-445-617
X	OPR	Pamphile, Colleen Karen (Colleen)	12325 Fm 1960 Rd W	Houston	77065-4808	832-912-822
X	OPR	Pierotti, David Tyler (Tyler)	430 Cypress Creek Pkwy	Houston	77090-3520	281-444-473
X	OPR	Rice, Austin Travis (Austin)	2267 W Sam Houston Pkwy N	Houston	77043-2308	713-561-559
X	OPR	Rutland, Sydnea Redwine (Sydnea)	8440 Highway 6 N	Houston	77095-2004	281-550-920
X	OPR	Sajid, Ummara (Ummara)	1900 Nasa Pkwy	Houston	77058-3503	281-333-000
X	OPR	Salvagio, Julianne McMahon (Juli)	7900 Main St	Houston	77025-2807	713-395-388
X	OPR	Salvagio, Julianne McMahon (Juli)	3101 W Holcombe Blvd	Houston	-	713-660-820
X	OPR	Smith, Cynthia Diane (Cindy)	21622 State Highway 249	Houston	77070-1646	281-374-669
X	OPR	Thigpen, Michael Glenn (Glenn)	9440 W Sam Houston Pkwy N	Houston	77064-6317	281-477-709
Χ	OPR	Wylie, Martin Russel (Rusty)	19303 Katy Fwy	Houston	77094-1007	281-578-717
X	TMP	Farol, Nicholas	5015 Westheimer Rd Ste 1330	Houston	77056-5626	713-840-881

		CHICK-FIL-A REST	AURANT LISTING	S AS OF	<u>12/31/2</u>	23
ТХ	OPR	Smith, Philip Marcus (Philip)	98 Hudson Oaks Dr	Hudson Oaks	76087-4705	682-231-8800
X	OPR	Johnston, Duane Lee (Duane)	9525 N Sam Houston Pkwy E	Humble	77396-2936	281-441-5108
X	OPR	Michaels, Matthew John (Matt)	19220 W Lake Houston Pkwy	Humble	77346-2180	281-852-9808
X	OPR	Michaels, Matthew John (Matt)	19707 Highway 59 N	Humble	77338-3513	281-446-2331
X	TMP	Baldwin, Bryan	20131 Highway 59 N Ste 2106	Humble	77338-2334	281-446-4255
X	OPR	Sullivan, Michael John (Michael)	285 I-45 S.	Huntsville	77340	936-571-7100
X	OPR	Cook, Charles Jackson (CJ)	767 Grapevine Hwy	Hurst	76054-2805	817-485-3337
Χ	OPR	Eager, Richard A. Jr. (Rich)	1101 Melbourne Rd Ste 2307	Hurst	76053-6212	817-595-4965
X	OPR	Eager, Richard A. Jr. (Rich)	1475 W Pipeline Rd	Hurst	76053-4628	682-503-2400
Χ	OPR	Steck, Kyle Edward (Kyle)	200 Ed Schmidt Blvd	Hutto	78634-5551	512-846-4093
Χ	OPR	Mayes, Michael Scott (Scott)	7850 N Macarthur Blvd	Irving	75063-7517	972-432-010
X	OPR	Smith, Ryan David (Ryan)	2525 N Belt Line Rd	Irving	75062-5288	972-252-6699
X	OPR	Smith, Ryan David (Ryan)	5350 N Macarthur Blvd	Irving	75038-3101	972-550-0277
Χ	OPR	Wade, Mary Bauer (Marybeth)	502 S Jackson St	Jacksonville	75766-2415	903-541-0330
X	OPR	Thigpen, Michael Glenn (Glenn)	17430 Northwest Fwy	Jersey Village	77040-1009	713-983-8348
Χ	OPR	Baca, Amanda Rhea (Amanda)	22159 FM 529 Rd	Katy	77493-5094	281-347-0039
X	OPR	Baca, Amanda Rhea (Amanda)	2826 W Grand Pkwy N	Katy	+	281-347-0040
X	OPR	Cavin, Cynthia Whitley (Cynthia)	25601 Nelson Way	Katy	77494-5388	281-391-5544
X	OPR	Holmes, Courtney June (Courtney)	6635 FM 1463 Rd	Katy	77494	281-392-161
X	OPR	Wylie, Martin Russel (Rusty)	23860 Westheimer Pkwy	Katy	77494-3609	281-395-1114
X	OPR	Wylie, Martin Russel (Rusty)	369 S Mason Rd	Katy		281-579-9460
X	OPR	Fritz, Elizabeth Anne (Elizabeth)	1002 Keller Pkwy	Keller	76248-3611	817-562-556
X	OPR	White, Seth Hadley (Seth)	1060 Junction Hwy	Kerrville	+	830-257-690
X	OPR	Autry, Darryl James (Darryl)	916 N Kilgore St	Kilgore	+	903-983-0304
X	OPR	Early, James Madison IV (Jay)	1400 E Central Texas Expy	Killeen		254-680-5473
X	OPR	Baca, Enrique Jr. (Enrique)	2645 S US Highway 77	Kingsville	+	361-602-1050
X	OPR	Derelioglu, Zack (Zack)	195 Northpark Dr	Kingwood	77339-1543	281-577-102:
X	OPR	Sheridan, Sarah Katherine (Sarah)	4594 Kingwood Dr	Kingwood	+	281-359-2012
X	OPR	Ramirez, Joseph Anthony (Joseph)	5289 Kyle Center Dr	Kyle		512-268-674
X	OPR	Acosta, Ronnie (Ron)	9101 Spencer Hwy	La Porte		281-476-9599
X	OPR	Disisto, April Smith (April)	121 Highway 332 W # A	Lake Jackson	77566-4028	979-297-259:
X	OPR	Tipton, Michael Alexander (Mike)	6556 Lake Worth Blvd	Lake Worth	76135-3002	817-237-777
X	OPR	De Leon, Ezequiel (Zeke)	5000 San Dario Ave	Laredo	78041	956-729-1190
X	OPR	Holley, Paul Michael (Paul)	5300 North I-35, Suite 171	Laredo	78041	956-722-2328
X	OPR	Maldonado, Angel (Manny)	2460 Monarch Dr	Laredo		956-764-045
	OPR	1	1916 Bob Bullock Loop		78045-6574	956-729-8840
X		Speer, Martha C. (Marty)	*	Laredo	+	<del> </del>
X	OPR	Powell, Travis Elliott (Travis)  Mandaga Priscilla Chayaz (Priscilla)	2805 E League City Pkwy	League City	+	281-334-0426
X	OPR	Mendoza, Priscilla Chavez (Priscilla)	1205 S Highway 183	Leander		512-528-0944
X	OPR	Braddy, Brett Gordon (Brett)	483 E Round Grove Rd	Lewisville		972-315-3685
X	OPR	Huffman, David James (David)	1201 W Main St	Lewisville	75067-3430	972-353-3000
X	OPR	Belcher, Justin Charles (Justin)	1821 US Highway 190 W	Livingston	+	936-339-0129
X	OPR	King, Charles E. (Chuck)	1740 W Loop 281	Longview	+	903-295-6633
X	OPR	King, Charles E. (Chuck)	507 E Loop 281	Longview	75605-5001	903-663-663
X	TMP	Domingo, Juan	3500 Mccann Rd	Longview	_	903-753-378
X	OPR	Cannon, David James (David)	3210 W Loop 289	Lubbock	79407-3228	806-796-774
X	OPR	Mulkey, Brandon Wayne (Brandon)	6002 Slide Rd Ste 68252	Lubbock	79414-4334	806-797-222
X	OPR	Mulkey, Brandon Wayne (Brandon)	6416 82nd St	Lubbock	79424-0804	806-783-9500
X	OPR	Mulkey, Brandon Wayne (Brandon)	6820 Slide Rd	Lubbock	_	806-798-1100
Χ	OPR	Norris, Bradley R. (Brad)	11425 Quaker Ave	Lubbock	79424-7693	806-698-671
X	OPR	Norris, Bradley R. (Brad)	8225 University Ave	Lubbock	79423-3111	806-748-399
X	OPR	Odom, Timothy Scott (Tim)	312 University Ave	Lubbock	79415-3429	806-744-156
X	OPR	Odom, Timothy Scott (Tim)	5705 4th St	Lubbock	79416-4241	806-784-028
X	OPR	Henckel, Bradley James (Brad)	250 N John Redditt Dr	Lufkin	75904-2620	936-301-2442
X	OPR	Walker, Julie Robertson (Julie)	4605 S Medford Dr	Lufkin	75901-5626	036-634-223

		CHICK-FIL-A REST	AOIVAITI LIOTIITO	710 01	· <del>- / · · / ·</del>	
ГΧ	OPR	Skipper, Kendrick Ryan (Kendrick)	6543 Fm 1488 Rd	Magnolia	77354-2420	281-356-186
X	OPR	Breedlove, Brad Alan (Brad)	1570 E Debbie Ln	Mansfield	76063-3342	817-717-263
X	OPR	Gonzales, Donald Lee (Don)	800 N Walnut Creek Dr	Mansfield	76063-1501	817-473-272
X	OPR	Gonzales, Donald Lee (Don)	3200 E Broad St	Mansfield	76063-5625	817-453-105
X	OPR	Williams, Benjamin Alan (Alan)	2105 N US Highway 281	Marble Falls	78654-4319	830-693-777
X	OPR	Snow, David Neil (David)	1400 East End Blvd. North	Marshall	75670	903-202-222
Χ	OPR	Hancock, Michael Page (Michael)	1804 S 10th St	Mcallen	78503-5402	
X	OPR	Magdaleno, Luis Miguel (Luis)	2709 W Nolana Ave	Mcallen	78504-0029	
X	OPR	Martinez, Jose Fidel (Rudy)	7340 N 10th St	Mcallen	78504-9581	956-992-902
X	OPR	Bridges, Matthew Neil (Matt)	6201 Eldorado Pkwy	Mckinney	75070-5625	972-369-077
X	OPR	Davis, Christy Dawn (Christy)	5001 W University Dr	Mckinney	75071	
X	OPR	Durbin, Harry Gordon (Hank)	8700 State Highway 121	Mckinney	75070-3131	972-396-010
X	OPR	Westback, Donald Eugene (Don)	2011 W University Dr	Mckinney	75071-2903	972-569-888
X	OPR	Esquivel, Amanda Michelle (Amanda)	8007 E Expressway 83	Mercedes	78570-5053	956-903-470
X	OPR	Clark, Roger Lee (Roger)	1600 N Town East Blvd	Mesquite	<del> </del>	972-686-006
X	OPR	Wallis, Samuel L. (Sam)	3054 Town East Mall	Mesquite		972-686-009
Χ	OPR	Fister, Ryan Joseph (Ryan)	4511 N Midkiff Rd Ste C19	Midland	<del> </del>	432-695-609
X	OPR	Jones, Dianne E. (Dianne)	2014 Rankin Hwy	Midland	79701-1801	432-425-331
X	OPR	Shaffer, Jason Lynn (Jason)	25 Village Cir	Midland	79701-6344	432-687-128
X	OPR	Slatken, Andrew M. (Andy)	4508 W Loop 250 N	Midland	79707-3168	432-697-588
X	OPR	Solis, Alejandra (Alejandra)	5120 Andrews Hwy	Midland	79703-4523	432-699-300
X	OPR	Millender, John Paul (John)	2010 FM 663	Midlothian	76065-6509	972-775-571
X	OPR	Venecia, Teodoro Jr. (Ted)	2501 E Interstate Highway 2	Mission	78572-6697	956-682-005
X	OPR	Kubala, Milton Ted (Milton)	6124 Highway 6	Missouri City	77459-3802	281-261-710
X	OPR	Levine, Anthony Michael (Tony)	9130 Highway 6	Missouri City	77459-5144	832-632-880
X	OPR	Piotrowski, Joseph John III (Joseph)	20155 Eva St	Montgomery	77356-2007	936-597-646
X	OPR	Howard, Charles Martin (Chuck)	105 E 16th St	Mount Pleasant	75455-2203	903-202-000
X	OPR	Webber, Matthew Dane (Matt)	117 E Fm 544	Murphy	75094-4001	972-509-270
X	OPR	Parr, Ramsey W. (Ramsey)	2804 North St	Nacogdoches		936-462-868
X	OPR	Leal, Michael Anthony (Mike)	1031 S Walnut Ave	_	1	830-620-120
X	OPR	Leedy, Hal Arthur (Hal)	1663 W State Highway 46	New Braunfels	78132-4737	830-626-043
X	OPR	Derelioglu, Zack (Zack)	11877 N Grand Pkwy E	New Caney	77357-1839	281-354-335
X	OPR	Beltran, Daniel Joe (Danny)	5131 Rufe Snow Dr	North Richland	1	817-281-833
X	OPR	St. Romain, Theron Joseph (T.J.)	9130 N Tarrant Pkwy	North Richland	<del> </del>	<del> </del>
X	OPR	Dunn, Russell Wayne (Rusty)	3805 E 42nd St	Odessa	79762-5947	432-550-742
X	OPR	Dye, Denton Lincoln (Denton)	4109 Faudree Rd	Odessa	79765-8511	432-215-902
X	OPR	Saxton, Nathaniel Aaron (Nate)	106 E University Blvd	Odessa	79762-7665	432-360-102
X	OPR	Ashby, Kyle Ross (Kyle)	3130 N 16th St	Orange	1	866-771-696
X	OPR	Emter, Riley Wayne (Riley)	1940 S Loop 256	Palestine	75801-5916	903-922-716
X	OPR	Gonzalez, Jose Isabel (Joe)	214 E Mile 3 Rd	Palmhurst	78573-5078	956-580-999
X	OPR	Hernandez, Moises Eli (Moises)	3420 Lamar Ave	Paris		903-224-383
X	OPR	Wilbanks, Luke Patrick (Luke)	3700 Spencer Hwy	Pasadena		832-384-822
X	OPR	Wilbanks, Luke Patrick (Luke)	5104 Fairmont Pkwy	Pasadena	77505-3728	281-998-230
X	OPR	Bullington, Bryan Lee (Bryan)	3621 Business Center Dr	Pearland		713-436-054
X	OPR	Bullington, Bryan Lee (Bryan)	10105 Broadway St	Pearland	1	713-436-670
X v	OPR	Bullington, Bryan Lee (Bryan)	11629 Shadow Creek Pkwy	Pearland	77584-7262	713-340-119
X	OPR	Deyo, Jason Alan (Jason)	2660 Pearland Pkwy	Pearland	77581-5350	281-412-497
X	OPR	Smith, Jason Bradley (Jake)	1512 Broadway St	Pearland	77581-5802	281-992-960
X	OPR	Gonzalez, Jose Isabel (Joe)	2001 US HWY 83	Penitas	78576	956-391-257
X	OPR	LeCroy, Zachary Gray (Zack)	18617 Limestone Commercial Dr	Pflugerville	1	512-251-442
X	OPR	Hancock, Michael Page (Michael)	2023 W Interstate 2	Pharr		956-283-102
X	OPR	Bulmann, Kevin John (Kevin)	7000 W Spring Creek Pkwy	Plano	<del>†</del>	972-937-909
X	OPR	Ding, Joshua (Josh)	6408 W Plano Pkwy 1909 Preston Rd	Plano Plano	75093-8206 75093-5102	972-781-178

		CHICK-FIL-A RESTA	URANT LISTING	AS OF	12/31/2	23
X	OPR	Jernigan, Jimmy Edward (Jimmy)	300 W Plano Pkwy	Plano	75075-8926	972-578-9477
X	OPR	Maroney, John Mark (John)	6240 Coit Rd	Plano	75023-3812	972-769-8147
X	OPR	Schumacher, Jason Roy (Jay)	8501 Preston Road	Plano	75024	
X	OPR	Tschirhart, Michael Allen (Mike)	8701 Memorial Blvd	Port Arthur	77640-1554	409-722-4536
X	OPR	Baltazar, Claudia Yvonne (Claudia)	1125 US Highway 181	Portland	78374-1707	361-333-5311
X	OPR	Williams, Robert Aaron (Aaron)	4420 W University Dr	Prosper	75078-8136	972-433-1012
X	OPR	Wright, Christopher Lee (Chris)	1091 S Preston Rd	Prosper	75078-9294	972-433-1202
X	OPR	Trojacek, Jeremy Blain (Jeremy)	200 Sharaf Avenue	Red Oak	75154	972-576-4804
Χ	OPR	Hassler, Philip Wayne (Philip)	1400 E Renner Rd	Richardson	75082-2100	972-665-7064
Ϋ́	OPR	Nelson, Carl E. (Carl)	603 S Plano Rd	Richardson	75081-4512	972-480-0090
Χ	OPR	Vann, Aaron Thomas (Aaron)	106 W Campbell Rd	Richardson	75080-3510	972-479-8930
X	OPR	Parker, Larry Clifford (Cliff)	5644 W Grand Pkwy S	Richmond	77406-5880	281-238-777
X	OPR	Parker, Larry Clifford (Cliff)	19245 W Bellfort St	Richmond	77407	281-980-0007
Χ	OPR	Alcocer, David Enrique (David)	4505 E US Hwy 83	Rio Grande City	78582	956-848-8002
Χ	OPR	Lamb, Sandra Denise (Sandy)	1300 N Highway 377	Roanoke		817-491-2955
X	OPR	Moseley, Timothy Paul (Tim)	1979 N Goliad	Rockwall	75087	972-722-7010
X	OPR	Moseley, Timothy Paul (Tim)	2835 Ridge Rd	Rockwall		972-772-4443
X	OPR	Graves, Quartus Paul III (Quart)	24734 Southwest Fwy	Rosenberg	-	832-595-6800
X	OPR	Johnson, Jared Allen (Jared)	2350 E Palm Valley Blvd	Round Rock		512-660-1018
X	OPR	Johnson, Jared Allen (Jared)	305 University Blvd	Round Rock	<del> </del>	512-244-4922
X	OPR	Johnson, Kathleen Elizabeth (Kathleen)	110 Louis Henna Blvd	Round Rock		512-218-4884
X	OPR	Encinia, Rebecca Barrera (Becky)	8500 Lakeview Pkwy	Rowlett		972-373-1288
X	OPR	Encinia, Rebecca Barrera (Becky)	2617 Lakeview Pkwy	Rowlett	<b>t</b>	972-412-1804
X	OPR	Hancock, Jordan Allen (Jordan)	4001 Sunset Dr	San Angelo	<del> </del>	325-944-8357
X	OPR	Watkins, Robert Wade (Rob)	1609 Knickerbocker Rd	San Angelo		325-227-405
X	OPR	Watkins, Robert Wade (Rob)	3720 S FM 2288	San Angelo	<del> </del>	325-944-936
X	OPR	Akin, Daniel Ray (Dan)	27 NE Loop 410	San Antonio		210-524-9084
X	OPR	Carpenter, Floyd Leslie (Floyd)	2660 Sw Military Dr	San Antonio	<del>                                     </del>	210-921-319
X	OPR	Carpenter, Michael Leslie (Michael)	2310 SW Military Dr Ste 108	San Antonio		210-927-1680
X	OPR	Cunningham, Joshua Ryan (Joshua)	24503 W Interstate 10	San Antonio		210-698-706
X	OPR	Fiala, Jordan Andrew (Jordan)	14521 Potranco Rd	San Antonio	78245-7186	210-939-645
X	OPR	Garrison, Brian Scott (Brian)	18310 Blanco Rd	San Antonio		210-495-6488
X	OPR	Garra, Juan de Dios (Juan)	18120 San Pedro Ave	San Antonio	<del> </del>	210-495-745
X	OPR	Garza, Juan de Dios (Juan)	1555 North FM 1604 East	San Antonio	78232-1421	210-495-7453
X	OPR	Gonzalez, Cynthia Rodriguez (Cindy)	18203 W Interstate 10	San Antonio		210-493-743
	OPR		11558 Bandera Rd	San Antonio	<del> </del>	210-523-1872
X	_	Gonzalez, Richard (Richard)		+	<del> </del>	<del> </del>
X	OPR	Helwig, Chad Walker (Chad)	5189 De Zavala Rd	San Antonio	<del>                                     </del>	210-699-6100
X	OPR	Losoya, Diana Lynn (Diana)	15900 La Cantera Pkwy Ste 12000	San Antonio		210-696-0700
X	OPR	Mills, Michael Ryan (Mike)	7010 Fm 78	San Antonio	78244-1758	210-310-2244
X	OPR	Patterson, Gregory Fritz (Greg)	10203 W Military Dr	San Antonio	78251	210-810-4092
X	OPR	Patterson, Gregory Fritz (Greg)	5615 W Loop 1604 N	San Antonio		210-647-3090
X	OPR	Patterson, Gregory Fritz (Greg)	10634 Potranco Rd	San Antonio	<del> </del>	210-520-557:
X	OPR	Perez, Miguel Angel (Mike)	7400 San Pedro Ave Ste 10	San Antonio		210-342-1190
X	OPR	Pfluke, Richard Wynn (Rick)	6565 Ingram Rd	San Antonio	<del>                                     </del>	210-767-919
X	OPR	Pfluke, Richard Wynn (Rick)	6301 Nw Loop 410 Ste Vc9	San Antonio	<del> </del>	210-684-652
X	OPR	Ramirez-Bustamante, Adriana P. (Adriana)	5552 NW Loop 410	San Antonio	<b>+</b>	210-888-0419
X	OPR	Ramirez-Bustamante, Adriana P. (Adriana)	5803 Babcock Rd	San Antonio	<del> </del>	210-694-455
X	OPR	Resendez, Ana Julia (Anajulia)	6909 N Loop 1604 E Ste 2072	San Antonio	<del> </del>	210-651-663
X	OPR	Roberts, Ryan Thomas (Ryan)	10503 NW Military Hwy	San Antonio	<del> </del>	210-479-500
X	OPR	Spice, Donald Henry (Don)	3214 SE Military Dr	San Antonio	<del>                                     </del>	210-337-933
X	OPR	Spice, Donald Henry (Don)	4110 S New Braunfels Ave	San Antonio	78223-1718	210-531-2919
X	OPR	Stover, Benjamin Joseph (Ben)	20831 U S 281	San Antonio	78258	210-402-730
X	OPR	Walker, Anthony Quinn (Anthony)	1350 Austin Hwy	San Antonio	78209-4330	210-824-6400
X	OPR	Wasserman, Mark Robert (Mark)	4715 Medical Dr	San Antonio	78229-4449	210-615-5293

		CHICK-FIL-A RESTA	URANT LISTING	LISTING AS OF 12/31/23			
ГΧ	OPR	Williams, James Dominic (Jamie)	106 E Houston St	San Antonio	78205-2223	210-319-4009	
X	OPR	Williamson, Robert Allen (Bob)	2203 SE Loop 410	San Antonio	78220-4945	210-460-469	
X	OPR	Young, Shelly S. (Shelly)	8221 Marbach Rd	San Antonio	78227-1652	210-673-277	
X	OPR	Sprencel, Jon Robert (Jon)	1433 N Interstate 35	San Marcos	78666-7219	512-392-018	
X	OPR	Sprencel, Jon Robert (Jon)	2213 S Interstate 35	San Marcos	78666-5918	512-392-577	
X	OPR	Haile, Tyler Reese (Tyler)	6038 FM 3009	Schertz	78154-3236	210-540-351	
X	OPR	Edwards, Janell B. (Janell)	8371 Agora Pkwy	Selma	78154-1316	210-945-200	
X	OPR	Medders, James Robert (Rob)	3500 N US Highway 75	Sherman	75090-2563	903-870-200	
X	OPR	St. Romain, Theron Joseph (T.J.)	2301 E Southlake Blvd	Southlake	76092-6603	817-481-715	
X	OPR	Farris, James Bret (Bret)	3195 Riley Fuzzel Rd	Spring	77386-2810	281-864-100	
X	OPR	Ludwig, Michael Martin (Mike)	8510 Spring Cypress Rd	Spring	77379-3131	281-251-099	
X	OPR	Ludwig, Michael Martin (Mike)	5905 FM 2920 Rd	Spring	77388-3016	281-353-460	
X	OPR	Magdaleno, Miguel (Mike)	2102 Spring Stuebner Rd	Spring	77389-4813	281-353-750	
X	OPR	Magdaleno, Miguel (Mike)	20608 Interstate 45	Spring	77373-2925	281-353-433	
X	OPR	Alvarado, Jean Paul (Jean-Paul)	12161 Southwest Fwy	Stafford	77477-2303	281-564-006	
X	OPR	Bennett, Lance Douglas (Lance)	2798 W Washington St	Stephenville		254-431-333	
X	OPR	Graves, Quartus Paul III (Quart)	20010 Southwest Fwy	Sugar Land	77479-6310	281-342-780	
X	OPR	Kubala, Brent Ted (Brent)	2323 Highway 6	Sugar Land	77478-4109	281-494-380	
X	OPR	Kubala, Brent Ted (Brent)	16535 Southwest Fwy	Sugar Land	77479-2321	281-494-250	
X	OPR	Bullington, Bryson Key (Bryson)	130 Shannon Rd E	Sulphur Springs	75482-4823	903-438-135	
X	OPR	Clark, Roger Lee (Roger)	176 South Collins Road	Sunnyvale	75182	972-863-988	
X	OPR	Joy, Harold Stephen (Steve)	3303 S 31st St	Temple	76502-1927	254-778-188	
X	OPR	Joy, Harold Stephen (Steve)	114 N 31st St	Temple	76504-2422	254-771-202	
X	OPR	Johnson, Steven Lee Jr. (Lee)	1300 FM 148	Terrell		469-250-660	
X	OPR	Cress, Jonathan David (Jonathan)	2400 Richmond Rd	Texarkana		903-832-318	
X	OPR	Flowers, Justin Joseph (Justin)	2601 Richmond Rd	Texarkana		903-832-318	
X	OPR	Brailsford, Renwick Kolby (Kolby)	3440 Palmer Hwy	Texas City		409-943-424	
X	OPR	Leonhardi, Warren Michael (Warren)	3705 Main St	The Colony		972-370-276	
X	OPR			The Woodlands	<b>.</b>	<del> </del>	
X	OPR	Murray, Edward I. (Ed) Murray, Edward I. (Ed)	1660 Lake Woodlands Dr 720 Sawdust Rd	The Woodlands		281-364-047	
	OPR		1201 Lake Woodlands Dr Ste 2146		77380-2146	281-363-140	
X	_	Murray, Edward I. (Ed)				<del>                                     </del>	
X	OPR	Skipper, Kendrick Ryan (Kendrick)	8020 Research Forest Dr		77382-1501	281-367-095	
X	OPR	Horsley, Scott Matthew (Matthew)	14314 FM 2920 Rd	Tomball	77377-5504	281-516-737	
X	OPR	Powell, Adam Ryan (Adam)	25630 Kuykendahl Rd	Tomball	77375-2634	281-516-950	
X	OPR	Sienko, Eric Bryan (Eric)	20010 Cypress Rosehill Rd	Tomball	77377	832-900-218	
X	OPR	Eason, Lance Brinson (Ikey)	3830 Troup Hwy	Tyler	75703-1726	903-561-232	
X	OPR	Johnson, Joshua Lloyd (Joshua)	13816 Highway 69 N	Tyler	75706	903-266-060	
X	OPR	Johnston, Jeffrey Wayne (Jeff)	5716 S Broadway Ave	Tyler	75703-4349	903-534-469	
X	OPR	Williams, Joseph Kelly (Joseph)	4601 S Broadway Ave	Tyler	75703-1307	903-561-427	
X	OPR	Murphy, James David (David)	714 E Rio Grande St	Victoria	77901-6037	361-575-507	
X	OPR	Murphy, James David (David)	6104 N Navarro St	Victoria	77904-1767	361-576-507	
X	OPR	Murphy, James David (David)	7800 Hallettsville Highway #155	Victoria	77901	361-576-507	
X	OPR	Roye, Jason Heath (Jake)	6001 W Waco Dr Ste 102	Waco	76710-6301	254-776-673	
X	OPR	Roye, Jason Heath (Jake)	4310 Franklin Ave	Waco	76710-6906	254-776-566	
X	OPR	Sykora, David Landon (David)	901 S 7th St	Waco	76706-1131	254-218-345	
X	OPR	Andreani, Fulvio Serafino (Fulvio)	8016 Denton Hwy	Watauga	76148-2464	817-498-688	
X	OPR	Browne, Philip Drake (Philip)	3348 S. Interstate Highway 35 E	Waxahachie	75165		
X	OPR	Browne, Philip Drake (Philip)	996 W Highway 287 Byp	Waxahachie	75165-5166	972-937-150	
Χ	OPR	Smith, Philip Marcus (Philip)	2606 S. Main St.	Weatherford	76087		
X	OPR	Gibson, Charles Allen (Charles)	18323 Gulf Fwy	Webster	77598-3868	281-488-111	
X	OPR	Marbar-Ruiz, Maria Antonieta (Toni)	1200 N Westgate Dr	Weslaco	78596-4656	956-968-889	
X	OPR	Taylor, William Ryan (Ryan)	701 S Capital Of Texas Hwy Ste L400	West Lake Hills	78746-4805	512-329-917	
Χ	OPR	Hillerbrand, Johannes Kristopher (Johannes)	6650 Westworth Blvd	Westworth Villa	76114-4011	817-735-822	
X	OPR	Miller, Kenneth David II (Ken)	9105 Clifford Street	White Settlemen	76108	817-246-242	

		CHICK-FIL-A RESTA	URANT LISTING	AS OF	12/31/2	23
ТХ	OPR	Leach, Mary Beth (Mary Beth)	4101 Southwest Pkwy	Wichita Falls	76308-4301	940-689-8000
Χ	OPR	Leach, Mary Beth (Mary Beth)	3704 Call Field Rd	Wichita Falls	76308-2724	940-691-5000
X	OPR	Kober, Edward Manuel (Eddie)	12310 Old Montgomery Rd	Willis	77318-5649	936-228-7503
X	OPR	Webber, Matthew Dane (Matt)	400 S Highway 78	Wylie	75098-3945	972-442-8035
Т	OPR	Pyne, Dustin Adams (Dusty)	183 N West State Rd	American Fork	84003-1693	801-763-269
Т	OPR	Smith, Kelli Kristina (Kelli)	540 N 800 W	Centerville	84014-2006	801-292-0420
T	OPR	Apolonio, Troy F. (Troy)	357 E 12300 S	Draper	84020-9504	801-495-2004
Т	OPR	Poor, Seth Michael (Seth)	440 N Station Pkwy	Farmington	84025-2977	801-451-702
T	OPR	Rasmussen, Tyler R. (Tyler)	651 W Antelope Dr	Layton		801-776-864
T	TMP	McCoy, James	1201 N Hill Field Rd	Layton	84041-5137	801-546-4812
T	OPR	Pyne, Dustin Adams (Dusty)	3470 N Digital Dr	Lehi	84043-6690	801-341-0269
JΤ	OPR	Goettsche, Cory Julius (Cory)	1323 N Main St	Logan	84341-2221	435-755-830
JΤ	OPR	Parsons, Kenneth Eugene (Gene)	1088 E Fort Union Blvd	Midvale	84047-1802	801-562-590
T	OPR	Allman, Andrew West (Andrew)	6191 S State St Ste 348	Murray		801-281-0673
Т	OPR	Allman, Andrew West (Andrew)	5175 S State St	Murray	1	801-262-068
Т	OPR	Norman, Barton Jay (Bart)	1120 Washington Blvd	Ogden	<del> </del>	801-394-199
JT	OPR	MacDonald, Jason Alan (Jason)	121 N State St	Orem		801-221-999
JТ	TMP	Matthews, Kory	575 E University Pkwy Ste M208	Orem	<del> </del>	801-224-095
JТ	OPR	Crook, Terrill Lee (Terry)	484 W Cougar Blvd	Provo		801-374-269
JT	OPR	Dennis, Ryan Edward (Ryan)	4067 Riverdale Rd	Riverdale	<del> </del>	801-394-066
JT	OPR	Freeman, Nathan Wells (Nathan)	4627 W Partridge Hill Ln	Riverton	84096-1857	801-509-768
JT	OPR	Macdonald, Deven M. (Deven)	1333 S. Auto Mall Drive, Bldg 200	Saint George	84770	435-922-077
JТ	OPR	Macdonald, Deven M. (Deven)	15 S River Rd Ste 500	Saint George		435-656-465
JТ	OPR	Champeau, Eric Brady (Eric)	1206 E 2100 S	Salt Lake City	<del> </del>	801-486-0609
JT	OPR	Groom, Harrison Lewis (Harrison)	28 S State St # FC-101	Salt Lake City Salt Lake City		385-259-712
JТ	OPR	Reynolds, Nicholas W. (Nick)	301 W South Temple	Salt Lake City Salt Lake City	84101-1216	363-239-712
JТ	OPR	· · · · · · · · · · · · · · · · · · ·	10090 S State St	· ·		801-563-971
JT	OPR	Apolonio, Troy F. (Troy) Clayton, Benjamin Brigham (Ben)	931 N Redwood Rd	Sandy Saratoga Springs	1	
	_			+	<u> </u>	801-508-225 801-727-269
JT IT	OPR	Reynolds, Nicholas W. (Nick)	11494 S District Dr	South Jordan		801-727-269
JT T	OPR	Rasband, Scott Wayne (Scott)	825 E Highway 6	Spanish Fork	<del> </del>	<del> </del>
JT IT	OPR	Griffith, Matthew (Matt)	5580 S Redwood Rd	Taylorsville		801-969-600
JT JT	OPR	Dinsdale, Robert Stephen (Rob)	7676 S Campus View Dr	West Jordan		385-377-788
JT	OPR	Howard, Paul L. (Paul)	3246 S 5600 W	West Valley City		<del> </del>
'A	OPR	Brommer, Eric Gordon (Eric)	7130 Little River Tpke	Annandale	<del> </del>	703-750-547
'A	OPR	Brock-Lelyo, Erica Rae (Erica)	671 N Glebe Rd Ste 1270	Arlington	1	571-992-002
/A	OPR	Demetriades, George Gus Jr. (George)	710 12th St S	Arlington	22202-4289	703-416-671
'A	OPR	Demetriades, George Gus Jr. (George)	2200 Crystal Dr Ste G	Arlington	22202-3730	703-415-781
Ά	OPR	Digges, Edward William III (Bill)	44835 Lakeview Overlook Plz	Ashburn	20147-5907	703-723-617
Ά	OPR	Summers, Brian DeLacy (Brian)	43520 Yukon Dr	Ashburn	20147-6992	571-918-428
'A	OPR	Rice, Charles Howe (Howe)	815 England St	Ashland		804-798-900
<sup>/</sup> A	OPR	Pollard, David Andrew (Dave)	3483 Lee Hwy	Bristol		276-466-581
<sup>/</sup> A	OPR	Fulgencio, Nicanor Alano Jr. (Nick)	5815 Burke Centre Pkwy	Burke	22015-2237	703-250-700
'A	OPR	Athanasakis, Michael Christopher (Mike)	3454 Historic Sully Way	Chantilly	20151-3046	703-595-293
Ά	OPR	Kim, Peter Sung-Hyuk (Peter)	4201 Chantilly Shopping Center	Chantilly	20151	703-631-225
Ά	OPR	Kim, Peter Sung-Hyuk (Peter)	13962 Lee Jackson Memorial Hwy	Chantilly	20151-3202	703-378-225
Ά	OPR	Owen, Walter O. (Walter)	350 Woodbrook Dr	Charlottesville		434-872-018
Α	OPR	Ritter, Bryan Michael (Bryan)	1626 Richmond Rd	Charlottesville	22911-3507	434-245-525
Ά	OPR	Ritter, Bryan Michael (Bryan)	1000 Emmet St N	Charlottesville	22903-4816	
Α	OPR	Berry, Wesley Scott (Scott)	600 Grassfield Pkwy	Chesapeake	23323	
Ά	OPR	Cichorz, John Mark (Mark)	1516 Sams Cir	Chesapeake	23320-4693	757-547-450
Ά	OPR	Davis, William Holladay (Bill)	1428 Greenbrier Pkwy	Chesapeake	23320-2831	
Ά	OPR	Hess, Sean Roy (Sean)	4204 Portsmouth Blvd	Chesapeake	23321-2129	757-465-813
'A	OPR	Ward, William George Derrick (Derrick)	205 Carmichael Way	Chesapeake	23322-2182	757-421-358
	TMP	Burnette, Lauren Alexandra	1516 Sams Cir	Chesapeake	23320-4693	757-547-4503

		CHICK-FIL-A REST	AOTANT EIGTING			
VA	OPR	Branch, Jason Derrick (Jason)	2900 W Hundred Rd	Chester	23831-2126	804-706-623
/A	OPR	Mercer, Robert Todd (Todd)	14101 Hull Street Rd	Chesterfield	23832-2780	804-639-014
A	OPR	Kuchan, Eric Robert (Eric)	2580 N Franklin St	Christiansburg	24073-1000	540-394-448
Α	OPR	Anderson, Stacie Safritt (Stacie)	661 Southpark Blvd	Colonial Heights		804-524-494
Ά	OPR	Riddle, Jason Edward (Jason)	384 Southpark Cir Spc B-10	Colonial Heights	23834	804-520-478
Ά	OPR	Combs, Frederick Lee (Rick)	15275 Creativity Dr	Culpeper	22701-2504	540-825-444
'A	OPR	Brady, Thomas Colin (Colin)	3535 Riverside Dr	Danville	24541-4633	434-799-198
/A	OPR	Brady, Thomas Colin (Colin)	325 Piedmont Dr	Danville	24540-4028	434-791-316
/A	OPR	Yang, Natalie Kia (Natalie)	3330 Pine Bluff Drive	Dumfries	22026-6847	703-291-896
/A	OPR	Yang, Natalie Kia (Natalie)	3880 Fettler Park Dr	Dumfries	22025-1995	703-221-842
Ά	OPR	Natolly, John Francis III (John)	9509 Fairfax Blvd	Fairfax	22031-4740	703-934-215
<sup>7</sup> A	OPR	Smith, William Justin Bradley (Justin)	4516 Fair Knoll Dr	Fairfax	22033-3866	703-222-109
ΊA	OPR	Clemans, Andrew Jason (A.J.)	6108c Arlington Blvd	Falls Church	22044-2901	703-533-028
Λ	OPR	Abbott, Timothy Paul (Tim)	1094 International Pkwy	Fredericksburg	22406-1155	540-752-006
'Α	OPR	Fleming, Todd Ayers (Todd)	1698 Carl D Silver Pkwy		22401-4924	540-786-797
ΊA	OPR	Gaita, Joshua Dallas (Josh)	4220 Plank Rd	Fredericksburg	22407-4806	540-786-113
/A	OPR	Jany, Paul Frank Jr. (Paul)	9900 Southpoint Pkwy	Fredericksburg	22407-2702	540-834-419
<sup>7</sup> A	OPR	Jany, Paul Frank Jr. (Paul)	10419 Patriot Hwy	Fredericksburg	22408-2608	
γA	OPR	Sullivan, James Willard IV (James)	8020 Spotsylvania Mall	Fredericksburg	22407	540-786-644
/A	OPR	Ward, Jason Matthew (Jason)	5015 Wellington Rd	Gainesville	20155-4052	703-753-894
/A	OPR	Rice, Charles Howe (Howe)	10176 Brook Rd	Glen Allen	23059-6507	804-627-049
'A	OPR	Gordon, John French III (John)	6780 Waltons Ln	Gloucester	23061-6121	804-693-458
γA	OPR	Perry, James Oliver (James)	110 Market Place Dr	Hampton	23666-3118	757-825-222
'Α	OPR	Perry, James Oliver (James)	5018 Mercury Blvd	Hampton	23605-1402	
γA	OPR	Witten, Norman F. Jr. (Red)	2140 Coliseum Dr	Hampton	23666-5960	757-826-127
/A	OPR	Bellamy, Ashley Hall (Ashley)	1691 E Market St	Harrisonburg	22801-5117	540-574-223
/A	OPR	Ward, Jason Matthew (Jason)	15180 Washington St	Haymarket	20169-2949	571-222-756
/A	OPR	Volk, Nolan Ross (Nolan)	16423 Commerce Drive	King George	22485	540-908-201
/A	OPR	Barnett, Andrea Lynn (Andrea)	5808 Kingstowne Ctr	Kingstowne	22315-5704	
/A	OPR	Dollar, Braden George (Braden)	19313 Front Street	Leesburg	20176	571-440-223
/A	OPR	O'Dell, Danielle Lee (Danielle)	1002 Edwards Ferry Rd NE	Leesburg	20176-3346	703-777-120
/A	OPR	O'Dell, Danielle Lee (Danielle)	304 Kellys Ford Plaza SE	Leesburg	20175	703-719-810
/A	OPR	Bruner, Stephen Luke (Stephen)	25 Hotel Drive	Lexington	24450	
/A	OPR	Hall, Lee Edmund (Lee)	4003 Wards Rd	Lynchburg	24502-2943	434-239-255
γA	OPR	Hall, Lee Edmund (Lee)	3405 Candlers Mountain Rd Ste Fc6	Lynchburg	24502-2218	434-237-523
7Α	OPR	Hall, Lee Edmund (Lee)	2305 Wards Rd	Lynchburg	24502-2101	
/A	OPR	Marshall, Frank Dwayne (Dwayne)	21123 Timberlake Rd	Lynchburg	24502	
/A	OPR	Lovitt, Michael Houston (Mike)	9939 Sowder Village Sq	Manassas	20109-5469	703-365-929
γA	OPR	Smith, Jeremy Allyn (Jeremy)	10677 Sudley Manor Dr	Manassas	20109-2844	703-330-772
/A	OPR	Snyder, George Lawrence (George)	9506 Liberia Ave	Manassas		703-331-188
/A	OPR	Wulff, Daniel Raymond (Danny)	400 Liberty St	Martinsville		276-632-244
/A	OPR	Baldwin, Mark Stephen (Mark)	7285 Battle Hill Dr	Mechanicsville		804-730-263
/A	OPR	Baldwin, Mark Stephen (Mark)	9080 Times Dispatch Blvd	Mechanicsville	23116-2019	804-938-742
/A	OPR	DeVriendt, Erik Leslie (Erik)	132 Schofield Dr	Midlothian		804-378-423
/A	OPR	Ryan, Kathryn Ann (Katie)	12301 Chattanooga Plz	Midlothian	23112-4867	804-744-909
'A	OPR	Hall, Corey Tyler (Corey)	12300 Jefferson Ave Spc 740-F1	Newport News	23602-6900	757-750-111
'A	OPR	Hobert, Christopher G. (Chris)	12128 Jefferson Ave	Newport News	23602-6908	757-882-884
'A	OPR	McClure, Sean David (Sean)	12423 Warwick Blvd	Newport News	23606-3006	757-595-031
'A	OPR	Barnes, Jason Wyatt (Jason)	1501 Premium Outlets Blvd	Norfolk	23502-5526	1 222 331
A	OPR	Easmeil, Mahmood Ali (Mike)	1600 Monticello Ave	Norfolk	23510-2620	757-446-800
A	OPR	Ortiz, Juan Manuel Jr. (Juan)	1205 N Military Hwy	Norfolk	23502-2228	757-461-946
A	OPR	Singh, Bir Mohan (Bir)	11500 Midlothian Tpke Ste 478	North Chesterfie		804-794-435
Ά	OPR	Umberger, Jason Carter (Jason)	1590 Koger Center Blvd	North Chesterfie		804-794-433
4 1	OPR	Taylor, William Marshal Jon (Will)	901 Frederick Blvd	Portsmouth	23707-4107	757-673-441

		CHICK-FIL-A RESTA	URANT LISTING	AS OF	<u> 12/31/2</u>	23
VA	OPR	Hawryschuk, Jennifer Suzanne (Jennifer)	165 Purcellville Gateway Dr	Purcellville	20132-3490	540-338-0833
Ά	OPR	Everett, John Lawrence (Larry)	1494 Northpoint Village Ctr	Reston	20194-1190	703-481-172
Α	OPR	Kim, David Sung-Soo (David)	12160 Sunset Hills Rd	Reston	20190-5840	571-203-123
Α	OPR	Fletcher, Bryan Timothy (Bryan)	1529 N Parham Rd	Richmond	23229-4604	804-282-428
Ά	OPR	Fox, Tricia Christine (Tricia)	7125 Forest Hill Ave	Richmond	23225-1501	804-272-505
Ά	OPR	Jordan, Cole Richard (Cole)	9100 W Broad St	Richmond	23294-5805	804-273-043
ΊA	OPR	Kell, William Blake (Blake)	1601 Willow Lawn Dr	Richmond	23230-3427	804-282-967
Ά	OPR	Kell, William Blake (Blake)	4920 W Broad St	Richmond	23230-3115	804-662-566
'Α	OPR	Preservati, Robert Ryan (Rob)	3380 Pump Rd	Richmond	23233-1130	804-364-020
'Α	OPR	Preservati, Robert Ryan (Rob)	12586 Broad Street Rd	Richmond	23238	
'Α	OPR	Riad, John Benyameen (John)	11800 W Broad St Ste 1008	Richmond	23233-7914	804-307-274
'Α	OPR	Williams, Gregory Wesley (Greg)	4443 S Laburnum Ave	Richmond	23231-2419	804-236-460
'Α	OPR	Childress, Bobby Ray Jr. (Bob)	4110 Southern Hills Dr Sw	Roanoke	24014-5221	540-989-208
Ά	OPR	Childress, Bobby Ray Jr. (Bob)	4805 Valley View Blvd NW	Roanoke	24012-2018	540-362-116
Ά	OPR	Childress, Bobby Ray Jr. (Bob)	4802 Valley View Blvd NW	Roanoke	1	540-362-906
Ά	OPR	Duffessy, Robert John (Bob)	3814 Challenger Ave	Roanoke		540-685-425
Ά	OPR	Miles, Shaine Michael (Shaine)	1353 W Main St	Salem	+	540-387-209
'Α	OPR	Vinci, James Kyle (Kyle)	43310 Defender Dr	South Riding	20152-5325	703-722-882
Ά	OPR	Barnett, Andrea Lynn (Andrea)	6681a Backlick Rd	Springfield	22150-2702	703-644-015
'A	OPR	Daniel, Larry Terrell (Terrell)	30 Wyche Road	Stafford	22554	540-505-061
'A	OPR	Hubley, Jeffrey Daniel (Jeff)	25 Dunn Dr	Stafford	+	540-657-793
'A	OPR	Hawkins, James Crawford IV (Jay)	101 George Cochran Pkwy	Staunton	24401-9172	1.5 007 775
'A	OPR	Digges, Edward William III (Bill)	45440 Dulles Crossing Plz	Sterling	1	703-444-030
A	OPR	Smith, Jordan-Daniel Phillip (Jordan)	46920 Community Plz	Sterling	+	703-444-190
A	OPR	Summers, Brian DeLacy (Brian)	22015 Dulles Retail Plz	Sterling	1	571-325-266
'A	OPR	Curran, Daniel Joseph (Dan)	6212 College Dr	Suffolk	+	757-686-463
/A	OPR	Digby-Dalton, Nicole Maureen (Nicki)	1018 N Main St	Suffolk	23434-4317	757-538-094
/A	OPR	Adako, Deji Noma (Deji)	8461 Leesburg Pike Ste B	Vienna	+	703-847-151
/A	OPR	Davis, Najee Hakeem (Najee)	538 Maple Ave W	Vienna		571-363-394
'A	OPR	Barnes, Jason Wyatt (Jason)	1097 Independence Blvd			
'A	OPR	Burnette, Brian Gregory (Brian)	877 Lynnhaven Pkwy	Virginia Beach	23452-7203	757-468-100
	OPR		<del>                                     </del>	<del></del>	+	<del> </del>
/A		Burnette, Brian Gregory (Brian)	2013 Lynnhaven Pkwy	Virginia Beach	23456-1410	757-471-449
/A	OPR	Cheney, Natalie Marie (Natalie)	749 First Colonial Rd	Virginia Beach		757-437-892
/A	OPR	Clark, Melody Marie (Melody)	701 Lynnhaven Pkwy	Virginia Beach	23452-7299	757-340-117
'A	OPR	Davis, William Holladay (Bill)	5409 Indian River Rd	Virginia Beach	23464-5322	757-578-480
/A	OPR	Jones, Gerrard (Gerrard)	1524 General Booth Blvd	Virginia Beach	23454-5103	757-426-663
'A	OPR	Mitchell, Mark P. (Mark)	4752 Virginia Beach Blvd	Virginia Beach	23462-3104	540 245 252
'A	OPR	Brock, Paul Francis (Paul)	256 W Lee Hwy	Warrenton	<del>†</del>	540-347-979
'A	OPR	Hawkins, James Crawford IV (Jay)	710 Shenandoah Village Dr	Waynesboro	22980-9314	540-932-920
A	OPR	Holland, John Wrenn (Wrenn)	6732 Mooretown Rd	Williamsburg	1	757-253-646
'A	OPR	Peto, Scott Eric (Scott)	4610 Monticello Ave	Williamsburg	+	757-564-680
'A	OPR	Guffee, Charles D. (Chuck)	112 Market St	Winchester	22603-4770	540-535-212
A	OPR	Guffee, Charles D. (Chuck)	2230 S Pleasant Valley Rd	Winchester	22601-7004	540-678-409
'A	TMP	Argueta, Melissa (Melissa)	1850 Apple Blossom Dr	Winchester	+	540-665-078
'A	OPR	Hevia, Luis (Luis)	2425 Prince William Pkwy	Woodbridge	22192-4147	703-783-311
'A	OPR	Hevia, Luis (Luis)	4101 Old Bridge Rd	Woodbridge	1	703-997-404
Α	OPR	Burnette, Joshua David (Josh)	5003a Victory Blvd	Yorktown	23693-5601	757-988-884
VΑ	OPR	Escoffery-Artis, Valerie Alexandria (Valerie)	785 116th Ave NE	Bellevue	1	425-454-175
VΑ	OPR	Maxwell, Kayla Ashley (Kayla)	20402 98th St E	Bonney Lake	98391-8273	253-479-050
/A	OPR	Isenhower, Matthew Alan (Matt)	1220 228th St SE	Bothell	98021-7489	425-402-020
VΑ	OPR	Schuh, Marc Christopher (Marc)	17440 SE 272nd St	Covington	98042-4949	206-701-157
/A	OPR	Ediger, Brandon Mark (Brandon)	1124 SE Everett Mall Way	Everett	98208-2803	425-374-496
VΑ	OPR	Powell, Ryan David (Ryan)	32025 Pacific Hwy S	Federal Way	98003-6001	206-429-209
	OPR	Schneller, Lynnae Margaret (Lynnae)	6602 19th St W	Fircrest	98466-6131	253-238-2310

	ODD		12026377 1241 G	Trr: 1.1 1	00004 0000	1425 002 0222
	OPR	Schiefer, Derek Samuel (Derek)	12026 NE 124th St	Kirkland		425-803-0222
VA	OPR	Mears, Justin Turner (Justin)	8302 Quinault Dr NE	Lacey	98516-5831	360-481-2306
VA	OPR	Davies, Jason Lee (Jason)	5429 100th St SW	Lakewood		253-582-2696
VA	OPR	Ober, Josiah Keith (Josiah)	19615 Highway 99	Lynnwood		425-321-5566
VA	OPR	Rosser, Paul McDaniel (Paul)	3026 196th St SW	Lynnwood		425-673-7132
VA	OPR	Clingen, John H. (John)	8810 36th Ave NE	Marysville		360-386-9047
VA VA	OPR	Lehman, Michael Jay (Mike)	104 39th Ave SW	Puyallup		253-200-3450 425-336-7010
VA VA	OPR OPR	Lee, Erik Jamin (Erik) Artman, Lawrence James (Larry)	375 Rainier Ave S 12801 Aurora Ave N	Renton Seattle		206-364-0841
	OPR	Emmerling, Raymond Paul (Ray)	9304 N Newport Hwy	Spokane		888-232-6775
VA VA	OPR	Schneller, Lynnae Margaret (Lynnae)	3902 S Steele St	Тасота	<del></del>	253-534-8406
VA VA	OPR	Woodward, Ethan Ryan (Ethan)	17333 Southcenter Pkwy	Tukwila		206-575-7547
VA VA	OPR	Dombroski, John Paul (John)	8440 NE Vancouver Mall Dr # 100	Vancouver	98662-6665	360-360-3036
VA VA	OPR	Dombroski, John Paul (John)	16400 SE Mill Plain Blvd	Vancouver		360-980-8535
VA	OPR	Krebs, Eric D. (Eric)	3775 W College Ave	Appleton		920-939-0604
ν1 /Ι	OPR	Choi, Sonia (Sonia)	2455 S Oneida St	Ashwaubenon		920-939-000-
VI	OPR	Frasier, Jim Dale (Jim)	12625 W Capitol Dr	Brookfield		262-373-0609
VI	OPR	Loweth, Christopher John (Chris)	1 N Moorland Rd	Brookfield		262-786-2443
VI	OPR	Anderson, Christine E. (Christy)	2980 Golf Court	Delafield		262-646-2215
VI	OPR	Lewis, Alec Edward (Alec)	3849 South Oakwood Mall Dr	Eau Claire		715-598-9510
VI	OPR	Clopton, Ryan Harrison (Ryan)	5201 N Port Washington Rd	Glendale		414-310-1344
VI	OPR	Balza, David William (David)	5351 S 76th St	Greendale		414-423-0853
VΙ	OPR	Bramlett, David Hardman (David)	2627 Humes Rd	Janesville	53545	608-531-1991
VΙ	OPR	Daniel, Monica E. (Monica)	4212 E Washington Ave	Madison	53704-3720	608-245-2045
VI	OPR	Fuller, James Walter Scott (Jamie)	430 S Gammon Rd	Madison		608-833-4344
VI	OPR	Duke, Brandon Andrew (Brandon)	W185 N9590 Bancroft Drive	Menomonee Fall		262-473-3716
VI	OPR	Frasier, Jim Dale (Jim)	1111 N Vel R Phillips Ave	Milwaukee	53203-1104	866-232-2040
VI	OPR	Goode, Brian Christopher (Brian)	5315 Washington Ave	+		262-632-0173
VI	OPR	Gramza, Danica Shelby (Danica)	150 W Town Square Way	Oak Creek	53154-6811	414-571-0048
	OPR	Chaney, Pamela Denice (Pam)	3015 S Kinney Coulee Rd	Onalaska	54650	608-668-1028
VI	OPR	Dillon, Ty Fredric (Ty)	1047 N Washburn St	Oshkosh		920-232-9215
VI	OPR	Bartz, Kyle Robert (Kyle)	1454 Capitol Dr	Pewaukee		262-691-0537
VI	OPR	Miley, Jason Brent (Jason)	9114 76th St	Pleasant Prairie		262-358-4912
VI	OPR	Schiedt, David Bradford (David)	2645 S 108th St	West Allis	1	414-327-4885
VV	OPR	Pittman, Larry J. (Larry)	148 Melody Farms Rd	Barboursville		304-733-4850
VV	TMP	Josey, Antuane	PO Box 4056	Barboursville	<del></del>	304-736-2919
VV	OPR	Jarrell, Richard Howard (Richard)	100 Hylton Ln	Beckley	25801-2691	304-894-8455
VV	OPR	Jarrell, Richard Howard (Richard)	1300 N Eisenhower Dr	Beckley	25801-3122	304-250-0158
VV	OPR	Duffessy, Brandon John (Brandon)	261 Mercer Mall Rd	Bluefield	-	304-327-6008
VV	TMP	Broniszewski, Jesse	2399 Meadowbrook Mall Ste 620	Bridgeport	-	304-842-4835
VV	OPR	Smith, Alan Christopher (Alan)	3000 Charleston Town Ctr # 3011	Charleston	25389-0008	304-344-0868
VV	OPR	Wehner, Brandie Lynn (Brandie)	310 Emily Dr	Clarksburg	26301-5513	304-622-9797
VV	OPR	DeOms, Kendra Ramey (Kendra)	1005 Foxcroft Ave	Martinsburg		304-901-1058
VV	OPR	Holt, Lisa Dawn (Lisa)	334 Patteson Dr	Morgantown	26505-3232	304-599-1840
VV	OPR	Holt, Lisa Dawn (Lisa)	835 Sesame Dr	Morgantown		304-599-4171
VV	OPR	Wade, Michael Allen (Mike)	750 Oakvale Rd	Princeton		681-282-5540
/V	OPR	Lombardozzi, Justin Joseph (Justin)	156 Joshua M Freeman Blvd	Ranson	25438-5691	304-767-9730
VV	OPR	Minturn, Thomas Richard (Tom)	2509 Mountaineer Blvd	South Charleston		304-205-5829
VV	OPR	Minturn, Thomas Richard (Tom)	90 Maccorkle Ave SW	South Charleston		304-205-5829
VV	OPR	Evans, Joseph Scott (Joseph)	110 Cabela Dr	Triadelphia		304-909-0843
	OPR	Angelos, George Frank (George)	210 Grand Central Ave	Vienna	<del></del>	304-422-3646
/V	OPR	Angelos, George Frank (George)	100 Grand Central Mall # F140	Vienna	26105-4110	304-422-2790
	OPR	Mefford, Raymond Dean (Raymond)	4435 Windmill Rd	Cheyenne	82009-5200	307-638-4444
	OIK	Taymona Dour (Raymona)	1100 Haddin Ru	Zine jennie	32007 3200	50, 050-4-4
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State Lo	ocation Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
AL Aul	uburn University	255 Heisman Dr	Stdent Center	Auburn	36849	334/844-1284	LIC-Aramark College/University
AL Aul	uburn University - ARENA Concessions	250 Beard-Eves Ct	Aurburn Arena	Auburn	36849	334/844-8815	LIC-Aramark College/University
AL Aul	uburn University - Village Dining	230 Beard-Eaves Ct	The Village View Dining Facility	Auburn	36849	334/844-1284	LIC-Aramark College/University
AL Ala	abama Power	600 18th St N		Birmingham	35203	205/257-1688	LIC-Aramark Business/Industry
AL Bir	rmingham-Shuttlesworth International Airport	5900 Messer Airport Hwy	Suite #0034	Birmingham	35212	205/592-4362	LIC-HMSHost
AL Sai	amford University	800 Lakeshore Dr		Birmingham	35229	205/726-2637	LIC-Sodexo College
AL Uni	niversity of Alabama Birmingham Hospital	625 19th St S	Jefferson Tower	Birmingham	35233	205/502-7005	LIC-Thompson Hosp
AL Uni	niversity of North Alabama	1 Harrison Plz	Student Commons Building	Florence	35632	256/765-5667	LIC-Chartwells
AL Ala	abama A&M University	3900 Meridian Street North		Huntsville	35811		LIC-Aramark College/University
AL Uni	niversity of Alabama - Huntsville	507 John Wright Dr		Huntsville	35899	256/824-5124	LIC-Sodexo College
AL Jac	cksonville State University	700 Pelham Rd N		Jacksonville	36265	256/782-5554	LIC-Sodexo College
AL Uni	niversity of South Alabama	350 Campus Dr	Student Center	Mobile	36688	251/460-6296	LIC-Aramark College/University
AL Ala	abama State University	1055 Tullibody Dr	John Garrick Hardy Student Center	Montgomery	36104	334/497-0292	LIC-Aramark College/University
AL Tro	oy University	214 Adams Ctr		Troy	36082	334/670-5858	LIC-Sodexo College
AL Uni	niversity of Alabama	Bama Dining Services	Ferguson Center	Tuscaloosa	35487	205/348-6816	LIC-Aramark College/University
AL Uni	niversity of Alabama-Lloyd Hall	503 6th Ave	Lloyd Hall	Tuscaloosa	35404	205/348-6429	LIC-Aramark College/University
AR He	enderson State University	1100 Henderson St	Garrison Activity Conference Center	Arkadelphia	71999	-0001	LIC-Sodexo College
AR Ou	uachita Baptist University	410 Ouachita St		Arkadelphia	71998	870/245-5534	LIC-Sodexo College
AR Uni	niversity of Central Arkansas	201 Donaghey Ave	Student Center	Conway	72035	501/450-5980	LIC-Aramark College/University
AR Uni	niversity of Arkansas-Fayetteville	435 N Garland Ave Ste 209		Fayetteville	72701	479/575-5043	LIC-Chartwells
AR Ark	kansas State University	105 North Caraway	Student Center	Jonesboro	72401	870/680-4078	LIC-Sodexo College
AR Clir	inton National Airport	1 Airport Rd		Little Rock	72202	501/330-7251	LIC-HMSHost
AR So	outhern Arkansas University	100 E University	Bruce Center	Magnolia	71753	870/235-4352	LIC-Aramark College/University
AR Uni	niversity of Arkansas - Monticello	350 University Drive	Student Success Center	Monticello	71656	870/460-1900	LIC-Aramark College/University
AR Uni	niversity of Arkansas - Pine Bluff	1301 L A Prexy Davis Dr		Pine Bluff	71601	870/575-8953	LIC-Aramark College/University
AR Ha	arding University	2700 Harding University		Searcy	72149	501/279-4202	LIC-Chartwells
AZ No	orthern Arizona University	Nau Dining	P.O. Box 5736	Flagstaff	86011	928/523-8675	LIC-Sodexo College
AZ Ari:	izona State University - West Campus	4701 W Thunderbird Rd	Poly-West Campus	Glendale	85306	602/543-3363	LIC-Aramark College/University
AZ Ari:	izona State University - Downtown	120 E Taylor St		Phoenix	85004	602/496-6715	LIC-Aramark College/University
AZ Gra	and Canyon University	3300 W Camelback Rd	Thunder Alley	Phoenix	85017	602/639-6871	LIC-Sodexo College

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
AZ	Grand Canyon University - Diamondback Apart	2945 W Colter St	Diamondback Apartments	Phoenix	85017	602/639-6871	LIC-Sodexo College
AZ	Phoenix Sky Harbor International Airport	3400 E Sky Harbor Blvd		Phoenix	85034	-4403	
AZ	Arizona State University	1290 S Normal Ave	Memorial Union Building	Tempe	85281	480/965-2052	LIC-Aramark College/University
AZ	University of Arizona-SUMC	1303 E University Blvd	Suite 149	Tucson	85719	520/626-0020	LIC-Self Operated College
CA	Los Angeles International Airport	1 World Way	Terminal 1	Los Angeles	90045	310/343-8309	LIC-SSP America
CA	Ontario International Airport - Terminal 4	2900 E Airport Dr		Ontario	91761	-2134	LIC-Delaware North
CA	California Baptist University	8432 Magnolia Ave		Riverside	92504	951/552-8079	LIC-Preferred Hosp
CA	San Jose International Airport - Terminal B	1701 Airport Blvd	Terminal B	San Jose	95110	408/652-7404	LIC-HMSHost
CA	California Polytechnic State University	1 Grand Ave	The Avenue Building 19	San Luis Obispo	93407	805/756-5952	LIC-Self Operated College
СО	Denver International Airport	8500 Pena Blvd		Denver	80249	303/342-6646	LIC-Skyport Hospitality
CO	Colorado Mesa University	1455 N 12th St	University Center	Grand Junction	81501	970/248-1742	LIC-Sodexo College
СТ	Mohegan Sun Resort	1 Mohegan Sun Blvd	Earth Concourse	Uncasville	06382	570/591-1910	LIC-Metz
DC	Catholic University	620 Michigan Ave NE		Washington	20064	202/319-6874	LIC-Chartwells
DC	Georgetown University	3800 Reservoir Rd NW	Hoya Commons Food Court	Washington	20007	202/975-9841	LIC-Aramark College/University
DC	Ronald Reagan Washington National Airport	1 Aviation Cir	(Inside Airport)	Washington	20001	703/418-1500	LIC-Hojeij
DC	Union Station	50 Massachusetts Ave NE		Washington	20002	202/838-0205	LIC-Thompson Hosp
DC	University of the District of Columbia	4200 Connecticut Avenue NW		Washington	20008	202/274-5820	
DE	Delaware State University	1200 N Dupont Hwy	MLK Jr. Student Center	Dover	19901	302/857-7209	LIC-Sodexo College
DE	University of Delaware	17 W Main St	Trabant University Center	Newark	19716	302/831-0510	LIC-Aramark College/University
FL	Florida Atlantic University	777 Glades Rd		Boca Raton	33431	561/297-4727	LIC-Chartwells
FL	Embry Riddle Aeronautical University	1 Aerospace Blvd		Daytona Beach	32114	386/226-7351	LIC-Sodexo College
FL	Florida Gulf Coast University	10501 Fgcu Blvd S	Student Union Building	Fort Myers	33965	239/590-1293	LIC-Chartwells
FL	Shands Hospital (Sun Terrace)-Gainesville	114 Recreational Dining Ctr	Gator Dining Service	Gainesville	32611	352/392-1021	LIC-Aramark Hospital
FL	University of Florida	114 Recreational Dining Ctr	Gator Dining Service	Gainesville	32611	352/392-9411	LIC-Aramark College/University
FL	Jacksonville University	2800 University Blvd N	Davis Student Commons	Jacksonville	32211	-3321	LIC-Aramark College/University
FL	University of North Florida	1 U N F Dr		Jacksonville	32224	-7699	LIC-Chartwells
FL	Southeastern University	1000 Longfellow Blvd	Pansler Alumni Student Center	Lakeland	33801	-6034	LIC-Chartwells
FL	Florida International University	885 SW 109th Ave	PG-5/Retail	Miami	33199	305/348-7797	LIC-Chartwells
FL	Miami Central	550 NW 1st Ave Ste 100	Suite 100	Miami	33136	786/359-4813	LIC-Phillips Con
FL	Miami - Dade College, Kendall Campus	11011 SW 104th St	Building 8000	Miami	33176	-3330	

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
FL	Miami - Dade College, North Campus	11380 NW 27th Ave	Building 4	Miami	33167-	3418	
FL	Florida Int'l University - Biscayne Bay Campus	3000 NE 151st St	Wolfe Center	North Miami	33181-	305/919-5322	LIC-Chartwells
FL	Orlando International Airport - South Terminal	1 Jeff Fuqua Blvd		Orlando	32827-	4392	
FL	Orlando Int la Airport la North Terminal/Pre-Se	9333 Airport Blvd		Orlando	32827	407/619-3503	LIC-HMSHost
FL	University of Central Florida	4000 Central Florida Blvd	SRC109	Orlando	32816-	407/823-2238	LIC-Aramark College/University
FL	University of Central Florida - RWC	12820 Gemini Blvd	Campus Recreation and Wellness Cer	Orlando	32815		LIC-Aramark College/University
FL	Pensacola Christian College	250 Brent Ln		Pensacola	32503-	850/478-8496	LIC-Self Operated College
FL	Pensacola International Airport	2430 Airport Blvd		Pensacola	32504-	850/434-6033	LIC-OHM
FL	University of West Florida	1100 University Pkwy	Argo Gallery	Pensacola	32514-	850/857-6260	LIC-Aramark College/University
FL	Flagler College	50 Sevilla St	Ringhaver Student Center	Saint Augustine	32084-	904/829-5861	LIC-Aramark College/University
FL	Florida A&M University	1510 Wahnish Way	Rattlers' Nest	Tallahassee	32307-	3100	LIC-Metz
FL	Florida State University	127 Honors Way	Johnson Annex Building	Tallahassee	32306-	-0001	LIC-Aramark College/University
FL	Tampa International Airport-Airside A	4100 George J Bean Pkwy	Airside A	Tampa	33607-	813/387-9845	LIC-Hojeij
FL	Tampa International Airport-Main Terminal	4100 George J Bean Pkwy	Main Terminal	Tampa	33607-	813/387-9866	LIC-Delaware North
FL	University of South Florida	4202 E Fowler Ave	CTR 152	Tampa	33620-	813/974-0917	LIC-Aramark College/University
FL	University of Tampa	401 W Kennedy Blvd		Tampa	33606-	813/258-7257	LIC-Sodexo College
FL	Palm Beach Atlantic University	1100 N Dixie Hwy		West Palm Beach	33401-	561/803-2348	LIC-Aramark College/University
GA	Albany State University	504 College Dr	Student Center	Albany	31705-	229/430-4747	LIC-Aladdin Food Mgmt
GA	Georgia Southwestern State University	800 Gsw State University Dr	Canes Den Student Center	Americus	31709-	229/931-2500	LIC-Aladdin Food Mgmt
GA	University of Georgia	45 Baxter St		Athens	30602-	706/542-1256	LIC-Self Operated College
GA	Delta Air Lines Headquarters	1030 Delta Blvd		Atlanta	30354-	1989	LIC-Sodexo Business
GA	Georgia State University	66 Courtland Street		Atlanta	30303	404/413-9634	LIC-Self Operated College
GA	Grady Memorial Hospital	80 Jesse Hill Jr Dr Se		Atlanta	30303-	·3031	LIC-Sodexo Hospital
GA	Hartsfield-Jackson Atlanta Int'l Airport - Conc A	6000 N Terminal Pkwy	Concourse A	Atlanta	30320-	404/762-2510	LIC-Hojeij
GA	Hartsfield-Jackson Atlanta Int'l Airport - Conc C	7700 Spine Rd		Atlanta	30320	404/761-4213	LIC-HMSHost
GA	University Hospital-Augusta	1350 Walton Way		Augusta	30901-	706/774-2209	LIC-Morrison's
GA	University of West Georgia	Campus Dining		Carrollton	30118	678/839-1389	LIC-Self Operated College
GA	Columbus State University	4225 University Ave	Davidson Student Center	Columbus	31907	706/507-8373	LIC-Aramark College/University
GA	Fort Valley State University	1005 State University Dr	Student Center	Fort Valley	31030	478/825-5269	LIC-Sodexo College
GA	Northeast Georgia Medical Center	743 Spring St NE		Gainesville	30501-	770/219-2046	LIC-Unidine

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
GA	Kennesaw State University	395 Cobb Ave NW		Kennesaw	30144	770/423-6611	LIC-Self Operated College
GA	Georgia Gwinnett College	1000 University Center Ln	Building-A Food Court	Lawrenceville	30043	678/407-5090	LIC-Aramark College/University
GA	Mercer University	1400 Coleman Ave		Macon	31207	478/301-2925	LIC-Aramark College/University
GA	Kennesaw State University - Marietta	1100 S Marietta Pkwy SE		Marietta	30060	-2855	LIC-Self Operated College
GA	Georgia College and State University	231 W Hancock St	MSU Bldg.	Milledgeville	31061	478/452-2409	LIC-Sodexo College
GA	Berry College	2277 Martha Berry Hwy NW	Krannert Student Center	Mount Berry	30149	706/368-6968	LIC-Aramark College/University
GA	Georgia Southern University - Armstrong Camp	11935 Abercorn St	MCC Student Union	Savannah	31419	912/344-3246	LIC-Self Operated College
GA	Gulfstream Aerospace	500 Gulfstream Rd		Savannah	31408	-9643	
GA	Savannah State University	3219 College St		Savannah	31404	-5254	LIC-Aladdin Food Mgmt
GA	Georgia Southern University	8107 Russell Un		Statesboro	30460	912/478-0447	LIC-Self Operated College
GA	Valdosta State University - Student Union	1500 N Patterson St	Student Union	Valdosta	31698	229/333-5671	LIC-Aramark College/University
GA	Young Harris College	228 Maple Street	Rollins Campus Center	Young Harris	30582	706/379-5304	LIC-Sodexo College
ID	Boise State University	1910 University Dr	Student Union	Boise	83725	208/426-1437	LIC-Aramark College/University
ID	University of Idaho	1080 W 6th St	Idaho Commons Food Court	Moscow	83843	208/885-6070	LIC-Chartwells
ID	Idaho State University	1065 S 8th Ave		Pocatello	83209	-0001	LIC-Chartwells
ID	Brigham Young University - Idaho	525 S Center St	Manwaring Center	Rexburg	83460	-0004	LIC-Self Operated College
IL	Southern Illinois University - Carbondale	1255 Lincoln Dr	Student Center	Carbondale	62901	618/453-1136	LIC-Self Operated College
IL	Eastern Illinois University	600 Lincoln Ave	Office of Univ. Housing/Dining	Charleston	61920	217/581-8156	LIC-Self Operated College
IL	Chicago Union Station	225 S Canal St		Chicago	60606	312/526-3743	LIC-The Grove
IL	University of Illinois - Chicago	750 S Halsted St	Student Center East	Chicago	60607	312/355-2338	LIC-Chartwells
IL	Southern Illinois University-Edwardsville	University Ctr	Box 1170	Edwardsville	62026	618/650-2863	LIC-Self Operated College
IL	Western Illinois University	1 University Cir	University Union	Macomb	61455	309/298-1292	LIC-Sodexo College
IL	Bradley University	1501 W Bradley Ave	Michel Student Center	Peoria	61625	309/677-3210	LIC-Aramark College/University
IN	Anderson University	1100 E 5th St	OLT Student Center	Anderson	46012	-3462	LIC-Chartwells
IN	University of Evansville	1800 Lincoln Ave	John Ridgway University Center	Evansville	47722	812/488-2400	LIC-Chartwells
IN	University of Southern Indiana	8600 University Blvd		Evansville	47712	812/464-1859	LIC-Sodexo College
IN	Indianapolis International Airport	7800 Col H Weir Cook Mem Dr		Indianapolis	46241	-8003	LIC-OHM
IN	Indiana University Purdue Univ at Indianapolis	420 University Blvd Ste 120		Indianapolis	46202	317/231-0215	LIC-Chartwells
IN	Marian University	3200 Cold Spring Rd		Indianapolis	46222	-1960	
IN	Indiana Wesleyan University	4201 S Washington St	Barnes Student Center	Marion	46953	765/677-2310	LIC-PCC

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
IN	Ball State University	1101 N McKinley Ave	Atrium Food Court in the Art & Journal	Muncie	47303	765/285-0016	LIC-Self Operated College
IN	University of Notre Dame - Duncan Student Cer	Duncan Student Center		Notre Dame	46556		LIC-Self Operated College
IN	Taylor University	236 W Reade Ave	LaRita R. Boren Campus Center	Upland	46989	765/998-4678	LIC-Self Operated College
KS	University of Kansas	1301 Jayhawk Blvd	Wescoe Hall Underground	Lawrence	66045	785/864-2449	LIC-Self Operated College
KS	Kansas State University	918 N 17th St	121 K- State Student Union	Manhattan	66506	785/532-5111	LIC-Self Operated College
KS	Wichita Dwight D. Eisenhower National Airport	2277 S Eisenhower St		Wichita	67209	316/990-1811	LIC-MSE Business/Industry
KS	Wichita State University	1845 Fairmount	Rhatigan Student Center	Wichita	67260	316/978-3477	LIC-Chartwells
KY	Western Kentucky University	1 Big Red Way	124 Downing Univ. Center	Bowling Green	42101	270/745-6844	LIC-Aramark College/University
KY	Campbellsville University	1 University Dr Upo 783	Student Center	Campbellsville	42718	270/789-5063	LIC-PCC
KY	Cincinnati-Northern Kentucky International Airp	Terminal 3, 4th Floor	Cincinnati / N KY Airport	Hebron	41048	859/767-1076	LIC-HMSHost
KY	University of Kentucky	239 Student Ctr	UK Student Center	Lexington	40506	859/218-6726	LIC-Aramark College/University
KY	University of Kentucky - The 90	440 Hilltop Ave	University of Kentucky	Lexington	40506	859/323-7154	LIC-Aramark College/University
KY	University of Louisville	2100 S Floyd St	SAC Bldg W206	Louisville	40208	502/852-6715	LIC-Aramark College/University
KY	University of Louisville Medical Center	500 S Preston St		Louisville	40202	502/852-2613	LIC-Aramark Hospital
KY	Morehead State University	UPO 1371		Morehead	40351	606/783-2017	LIC-Aramark College/University
KY	Murray State University	1415 Chestnut St	Curris Center	Murray	42071	270/809-4600	LIC-Sodexo College
KY	University of Pikeville	810 Hambley Blvd	Health Professional Education Building	Pikeville	41501	606/218-5040	LIC-Aramark College/University
KY	Eastern Kentucky University	17 Powell Dr		Richmond	40475	859/622-3691	LIC-Aramark College/University
KY	University of the Cumberlands	6178 College Station Dr		Williamsburg	40769	606/539-4409	LIC-PCC
LA	Louisiana State University	2nd Floor Tiger Lair Food Court	Corner of Raphael Semmes & Highlan	Baton Rouge	70803	225/578-0829	LIC-Chartwells
LA	Southern University	133 Smith Brown	Memorial Student Union	Baton Rouge	70813	225/771-2363	LIC-Aramark College/University
LA	Grambling State University	100 Founders Street	Tiger Express Food Court	Grambling	71245	318/274-3251	LIC-Sodexo College
LA	Southeastern Louisiana University - War Memo	303 W Texas Ave	War Memorial Student Center	Hammond	70402	985/549-2286	LIC-Aramark College/University
LA	Louis Armstrong New Orleans Int'l Airport	1 Airline Dr	North Terminal - Head House	Kenner	70062	504/463-5500	LIC-Delaware North
LA	University of Louisiana Lafayette	600 McKinley St		Lafayette	70503	337/482-5732	LIC-Sodexo College
LA	University of Louisiana Monroe	800 University Ave		Monroe	71209	318/342-6080	LIC-Aramark College/University
LA	Northwestern State University	912 University Pkwy		Natchitoches	71457	318/357-4385	LIC-Sodexo College
LA	University of New Orleans	University Ctr Rm 250		New Orleans	70148	504/280-6370	LIC-Chartwells
LA	Xavier University	4980 Dixon St	University Center	New Orleans	70125	504/520-5016	LIC-Sodexo College
LA	Louisiana Tech University	Wisteria Student Center Rm 208		Ruston	71272	318/257-2195	LIC-Aramark College/University

State Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
LA Nicholls State University	217 Ardoyne Dr		Thibodaux	70310	985/448-4900	LIC-Sodexo College
MD Baltimore-Washington Intl Airport - A/B C	Core Aviation Boulevard & Elm Road	A/B Core	Baltimore	21240	410/859-8257	LIC-GFNC
MD Morgan State University	1700 E Cold Spring Ln	Student Center	Baltimore	21251	443/885-3327	LIC-Thompson Hosp
MD University of Maryland- Baltimore County	1000 Hilltop Cir	University Center	Baltimore	21250	443/612-8390	LIC-Chartwells
MD University of Maryland-College Park	3972 Campus Dr	Stamp Union Food Court	College Park	20742	301/314-6568	LIC-Self Operated College
MD Frostburg State University	Stadium Road	Lane Center	Frostburg	21532	301/687-3216	LIC-Chartwells
MD Salisbury University	1101 Camden Ave	Guerrier Student Center	Salisbury	21801	410/677-6771	LIC-Self Operated College
MD Towson University	8000 York Rd		Towson	21252	410/704-5403	LIC-Chartwells
MI Detroit Medical Center	3990 John R St		Detroit	48201	313/831-0200	LIC-Self Op Hosp/Bus
MI Detroit Metropolitan Airport	2562 Worldgateway Pl	McNamara Terminal, Core 10	Detroit	48242	734/941-3481	LIC-Hojeij
MI Detroit Metropolitan Airport-North Termin	al 601 Rogell Dr Ste 4007	Suite 4007	Detroit	48242	734/955-9455	LIC-HMSHost
MI Eastern Michigan University	878 W Cross St.	McKenny Hall	Ypsilanti	48197	734/487-0260	LIC-Chartwells
MN Minnesota State University-Mankato	7 Centennial Student Un		Mankato	56001	507/389-2613	LIC-Sodexo College
MN University of Minnesota	300 Washington Ave SE		Minneapolis	55455	-612/625-2037	LIC-Aramark College/University
MN St. Cloud State University	720 4th Ave S		Saint Cloud	56301	320/308-4373	LIC-Chartwells
MN Minneapolis - Saint Paul Intl Airport-Cond	course 4300 Glumack Dr	C-2560	Saint Paul	55111	612/355-4678	LIC-HMSHost
MN Minneapolis - Saint Paul Intl Airport-Cond	course 4300 Glumack Dr	Concourse F	Saint Paul	55111	786/582-1078	LIC-The Grove
MO Southeast Missouri State University	1 University Plz	MS 1700	Cape Girardeau	63701	573/651-2569	LIC-Chartwells
MO University of Missouri - Kansas City	5100 Cherry St	Student Union Bldg. #216	Kansas City	64110	816/235-5080	LIC-Sodexo College
MO Truman State University	901 S Franklin St		Kirksville	63501	660/785-4197	LIC-Sodexo College
MO Northwest Missouri State University	800 University Dr	J.W. Jones Student Center	Maryville	64468	-6015	LIC-Aramark College/University
MO Missouri University of Science & Techno	logy 1346 N Bishop Ave		Rolla	65409	-573/341-5436	LIC-Chartwells
MO Lindenwood University	209 S Kingshighway St	Spellman Student Center	Saint Charles	63301	636/255-2241	LIC-Pedestal
MO Missouri Western State University	4525 Downs Dr	Blum Student Union Food Court	Saint Joseph	64507	806/271-4426	LIC-Aramark College/University
MO St. Louis College of Pharmacy	4588 Parkview Pl	Parkview Cafe	Saint Louis	63110	314/446-8156	LIC-Pedestal
MO Missouri State University	901 S National	Plaster Student Union	Springfield	65897	417/836-4211	LIC-Chartwells
MO University of Central Missouri	517 South Holden	Elliott University Union	Warrensburg	64093	660/543-4300	LIC-Sodexo College
MS Delta State University	200 Washington St	Nowell Student Union Building	Cleveland	38732	662/846-4645	LIC-Sodexo College
MS Mississippi College	200 Capitol St	B.C. Rogers Student Center	Clinton	39056	601/925-3238	LIC-Campus Dining, Inc.
MS University of Southern Mississippi	118 College Dr	Union Building	Hattiesburg	39406	601/266-5376	LIC-Aramark College/University

State Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
MS Mississippi Valley State University	14000 Highway 82 W	Jacob Aron Student Union	Itta Bena	38941	-1400	LIC-Thompson Hosp
MS Jackson State University	1400 J R Lynch St	Student Center	Jackson	39217	601/979-0447	LIC-Sodexo College
MS Mississippi Baptist Medical Center	1225 N State St		Jackson	39202	601/973-1646	LIC-Morrison's
MS Mississippi State University	PO Box 6229	Perry Cafeteria/Darden Avenue	Mississippi State	39762	662/325-2849	LIC-Aramark College/University
MS HII - Ingalls Shipyard	1000 Access Rd	CSA Cafe	Pascagoula	39567	228/218-1747	LIC-Aramark Business/Industry
MS Hinds Community College - Student Center	608 Hinds Blvd		Raymond	39154	-8246	
MS Northwest Mississippi Community College	4975 Highway 51 N		Senatobia	38668	-1714	
MS University of Mississippi	Third Floor Student Union Bldg	University of Miss Food Court	University	38677	662/915-6690	LIC-Aramark College/University
NC Gardner-Webb University	100 S Main St	Dover Campus Center	Boiling Springs	28017	704/406-3227	LIC-Sodexo College
NC Appalachian State University	Stadium Dr	Trivette Hall	Boone	28608	828/262-3069	LIC-Self Operated College
NC Campbell University	85 Main Street	Britt Hall	Buies Creek	27506	910/893-1456	LIC-Aramark College/University
NC University of NC-Chapel Hill (Lenoir Hall)	36 Lenoir Drive		Chapel Hill	27599	704/687-0385	LIC-Aramark College/University
NC University of North Carolina Hospital-Beach	1 Medical Dr	Beach Cafe, Brinkhouse-Bullitt	Chapel Hill	27599	919/962-0212	LIC-Aramark Hospital
NC Charlotte-Douglas International Airport	5501 Birmingham Parkway		Charlotte	28208	704/324-7218	LIC-HMSHost
NC University of NC-Charlotte	9201 University City Blvd	Cone Center ID Office	Charlotte	28223	704/687-3391	LIC-Chartwells
NC Western Carolina University	160 West University Way	Courtyard Food Court	Cullowhee	28723	828/227-7177	LIC-Aramark College/University
NC Duke University Medical Center	S Food Ct	Flowers Drive	Durham	27710	919/668-5873	LIC-Aramark Hospital
NC North Carolina Central University	500 Nelson Street	W.G Pearson Student Center	Durham	27701	919/530-6498	LIC-Sodexo College
NC Fayetteville State University	1200 Murchison Rd	Student Center	Fayetteville	28301	910/672-1739	LIC-Aramark College/University
NC Methodist University	5400 Ramsey St	Berns Student Center	Fayetteville	28311	-1420	LIC-Aramark College/University
NC NC A&T (NC Agricultural & Technical State Uni	1004 Alma Morrow Circle	Dining Services	Greensboro	27401	336/334-7560	LIC-Sodexo College
NC University of NC-Greensboro (Elliott Center)	516 Stirling St		Greensboro	27412	336/334-5443	LIC-Chartwells
NC East Carolina University - Croatan	5th Street	The Croatan	Greenville	27858	252/328-6477	LIC-Aramark College/University
NC Lenoir Rhyne University	625 7th Ave NE	Cromer Center - Bear's Lair	Hickory	28601	828/328-7144	LIC-Aramark College/University
NC High Point University	1 University Pkwy		High Point	27268	-0002	LIC-Aramark College/University
NC University of NC - Pembroke	355 N Odum Street	James B. Chavis Center	Pembroke	28372	910/775-4195	LIC-Sodexo College
NC North Carolina State University	2600 Founders Dr		Raleigh	27695	919/515-7910	LIC-Self Operated College
NC University of NC-Wilmington	601 S College Rd		Wilmington	28403	910/962-7782	LIC-Aramark College/University
NC Wingate University	220 N Camden Rd	The Klondike Building	Wingate	28174	704/233-8108	LIC-Chartwells
NC Wake Forest Baptist Medical Center	Medical Center Blvd		Winston Salem	27157	336/716-8836	LIC-Sodexo Hospital

State Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
NC Wake Forest University	1834 Wake Forest Rd	Benson Food Court Center	Winston Salem	27109	336/758-4695	LIC-Aramark College/University
NC Winston Salem State University	601 S Martin Luther King Jr Dr	Donald Julian Reaves Student Center	Winston Salem	27110	336/750-2846	LIC-Aramark College/University
ND University of North Dakota	3625 Campus Rd Stop 9033	Memorial Union	Grand Forks	58202	701/777-6440	LIC-Self Operated College
NE University of Nebraska at Kearney	1013 W 27th St	Nebraskan Student Union	Kearney	68849	308/865-8089	LIC-Sodexo College
NE University of Nebraska - Lincoln	1400 R St	Nebraska Union	Lincoln	68588	402/472-6026	LIC-MSE College/University
NJ Connie Chung Travel Plaza	Garden State Parkway		Bloomfield	07003		
NJ Delaware Gap Travel Plaza	19 Simpson Rd		Columbia	07832	908/496-7001	LIC-Applegreen
NJ Molly Pitcher Travel Plaza	Mile 71 South Drive		East Windsor	08512		
NJ Stockton University	101 Vera King Farris Dr	College Center	Galloway	08205	609/652-4771	LIC-Chartwells
NJ Thomas Edison Travel Plaza	Mile Marker 92.9 South	New Jersey Turnpike	Woodbridge	07095		LIC-Applegreen
NM University of New Mexico	201 La Posada		Albuquerque	87131	505/277-0185	LIC-Chartwells
NM New Mexico State University Student Cente	Corbett Ctr Rm 130		Las Cruces	88003	575/646-4801	LIC-Sodexo College
NV Golden Nugget Las Vegas Hotel	129 Fremont St		Las Vegas	89101	702/386-8243	LIC-Landry's
NY NY State Thruway - Chittenango Travel Plaz	a 2188 Tag Road	NY State Thruway	Canastota	13032		
NY NY State Thruway - Clifton Springs Travel P	laz State Route 96	NY State Thruway	Clifton Springs	14432	315/933-1752	
NY NY State Thruway - New Baltimore Travel P	laz Mile Post 127 North & South	NY State Thruway	Hannacroix	12087		
NY NY State Thruway - Ardsley Travel Plaza	Mile 6	NY State Thruway	Hastings-On-Huds	10706		
NY NY State Thruway - Iroquois Travel Plaza	2576 State Route 5S	NY State Thruway	Little Falls	13365	-5005	
NY Albany International Airport	737 Albany Shaker Rd		Loudonville	12211	518/472-0053	LIC-OHM
NY NY State Thruway - Plattekill Travel Plaza	Mile Post 65 North	NY State Thruway	Plattekill	12589		
OH University of Akron-Student Center	303 Carroll St	Student Center	Akron	44325	330/972-5592	LIC-Aramark College/University
OH Cedarville University	251 N Main St	Library Cafe @ Cedarville University	Cedarville	45314	937/766-4446	LIC-PCC
OH Great American Ball Park	100 Joe Nuxhall Way		Cincinnati	45202	-4109	
OH University of Cincinnati	2701 Bearcat Way	University Tangeman Center	Cincinnati	45221	513/556-1045	LIC-Aramark College/University
OH Cleveland-Hopkins International Airport	5300 Riverside Dr		Cleveland	44135	216/417-3208	LIC-United Concessions
OH Cleveland State University - Manus Food Co	ourt 2121 Euclid Ave		Cleveland	44115	-2214	
OH University of Toledo	2801 W Bancroft St	Student Union	Toledo	43606	419/530-5281	LIC-Chartwells
OH Youngstown State University	1 University Plz	Kilcawley Center	Youngstown	44555	-0001	LIC-Chartwells
OK Southern Nazarene University - Webster Co	mm 6612 NW 42nd St		Bethany	73008	-2764	
OK Oklahoma Christian University	2501 E Memorial Rd	Edward L. Gaylord University Center	Edmond	73013	405/425-5019	LIC-U-Dining

State Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
OK University of Central Oklahoma	100 N University Dr		Edmond	73034	405/974-4637	LIC-Chartwells
OK University of Oklahoma	1400 Asp Ave	Room 133	Norman	73019	405/325-6851	LIC-Self Operated College
OK University of Oklahoma Couch Building	333 3rd St		Norman	73019	405/325-5185	LIC-Self Operated College
OK SSM Health St. Anthony Hospital	535 NW 9th St		Oklahoma City	73102	405/272-8434	LIC-Sodexo Hospital
OK University of Oklahoma Health Science Center	1106 N Stonewall Ave	Student Center 132	Oklahoma City	73117	405/271-3660	LIC-Self Operated College
OK Oklahoma Baptist University	500 W University St	Geiger Center	Shawnee	74804	-405/585-5386	LIC-Chartwells
OK Oklahoma State University	Room 177	Student Union Building	Stillwater	74078	405/744-7393	LIC-Self Operated College
OK Northeastern State University	600 N Grand Ave		Tahlequah	74464	918/456-5511	LIC-Sodexo College
OK Oral Roberts University	7777 S Lewis Ave		Tulsa	74171	918/495-6357	LIC-Sodexo College
OK University of Tulsa	440 S Gary Ave		Tulsa	74104	918/631-2186	LIC-Sodexo College
PA Bloomsburg University	400 E 2nd St	Soltz Residence Hall	Bloomsburg	17815	-570/389-5455	LIC-Aramark College/University
PA California University of Pennsylvania	250 University Ave	Natali Student Center	California	15419	724/938-4343	LIC-AVIF
PA Misericordia University	301 Lake St	Banks Student Center	Dallas	18612	570/674-3351	LIC-Metz
PA Gannon University	Waldron Student Ctr	109 University Square	Erie	16541	-0002	LIC-Metz
PA Grove City College	100 Campus Dr		Grove City	16127	724/458-2000	
PA Hersheypark	300 Park Blvd	Founders Way	Hershey	17033	717/508-3104	LIC-Self Op Hosp/Bus
PA HersheyPark Food Truck	100 W Hersheypark Dr		Hershey	17033	717/534-3900	LIC-Self Op Hosp/Bus
PA Indiana University of Pennsylvania	319 Pratt Dr		Indiana	15701	724/357-7571	LIC-Aramark College/University
PA Kutztown University	20 Luckenbill Rd	Academic Forum Building	Kutztown	19530	484/646-4245	LIC-Aramark College/University
PA Lock Haven University	401 N Fairview St	Eagle Rock Food Court - Bently Hall	Lock Haven	17745	-570/484-2891	LIC-Aramark College/University
PA Drexel University	203 N 34th St	Northside Dining Terrace	Philadelphia	19104	215/895-6246	LIC-Aramark College/University
PA Philadelphia International Airport - B/C Connect	8500 Essington Ave	A/B Connector	Philadelphia	19153	-215/492-1814	LIC-Hojeij
PA Philadelphia International Airport - Concourse E	8000 Essington Ave	Concourse E	Philadelphia	19153	-267/416-8895	LIC-Hojeij
PA Temple University	1755 N 13th St	Howard Gittis Student Center	Philadelphia	19122	484/951-9894	LIC-Aramark College/University
PA Temple University - Morgan Hall	1601 N Broad St	Morgan Hall	Philadelphia	19122	215/777-8252	LIC-Aramark College/University
PA Duquesne University	600 Forbes Ave		Pittsburgh	15282	412/396-1329	LIC-Eat'N Park Hosp
PA Pittsburgh International Airport	1000 Airport Blvd		Pittsburgh	15231	412/472-0205	LIC-GFNC
PA University of Pittsburgh	3719 Terrace St	University of Pittsburgh - Petersen Eve	Pittsburgh	15213	412/648-9576	LIC-Chartwells
PA University of Scranton	900 Mulberry St	DeNaples Student Center	Scranton	18510	570/941-7456	LIC-Aramark College/University
PA Shippensburg University	408 Lancaster Dr		Shippensburg	17257	-1147	LIC-Aramark College/University

State Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
PA Waynesburg University	61 N Washington St	Marisa Field House	Waynesburg	15370-	1329	LIC-Aladdin Food Mgmt
PA West Chester University	Rosedale Ave	Rams Head Food Ct	West Chester	19383-	610/436-2730	LIC-Aramark College/University
PA King's College - King's on the Square	20 Public Sq		Wilkes Barre	18701-	570/208-5900	LIC-Chartwells
SC Anderson University-New Student Center	316 Boulevard City	New Student Center	Anderson	29621	864/231-5555	LIC-AVIF
SC University of South Carolina Beaufort - Bluffton	1 University Blvd		Bluffton	29909-	6085	
SC College of Charleston - Berry Hall	162 Calhoun St	Berry Hall	Charleston	29401	843/953-1055	LIC-Aramark College/University
SC The Citadel Military College	4 Avenue of Remembrance		Charleston	29409-	843/953-2556	LIC-Sodexo College
SC Clemson University	201 Fernow Street	Fernow Cafe	Clemson	29631	864/656-1272	LIC-Aramark College/University
SC Clemson University - Hendrix Student Center	Hendrix Student Ctr	720 McMillan Road	Clemson	29634-	0001	
SC University of South Carolina	1718 College St		Columbia	29208-	803/777-6222	LIC-Aramark College/University
SC Coastal Carolina University	100 Spadoni Park Circle	Lib Jackson Student Center	Conway	29528		LIC-Aramark College/University
SC Bob Jones University	1700 Wade Hampton Blvd	Student Center	Greenville	29614-	864/370-1800	LIC-Aramark College/University
SC Furman University-Student Center	3300 Poinsett Hwy		Greenville	29613-	864/294-3664	LIC-Bon Appetit
SC Greenville Memorial Hospital	701 Grove Rd		Greenville	29605-	864/455-6301	LIC-Self Op Hosp/Bus
SC Lander University	320 Stanley Ave	Grier Student Center	Greenwood	29649-	864/388-8221	LIC-Aramark College/University
SC Greenville-Spartanburg International Airport	1900 GSP Drive		Greer	29651-	864/360-8220	LIC-Metz
SC Myrtle Beach International Airport	1100 Jet Port Rd		Myrtle Beach	29577-	843/839-1330	LIC-MSE Business/Industry
SC Newberry College	2100 College St	Kaufman Dining Hall	Newberry	29108-	803/321-5151	LIC-Sodexo College
SC Charleston Southern University	9200 University Blvd	Strom Thurmond Center	North Charleston	29406-	9121	LIC-Aramark College/University
SC Winthrop University	2020 Alumni Drive	Markley's Food Court	Rock Hill	29730	803/323-3409	LIC-Sodexo College
SC Wofford College	429 N Church St		Spartanburg	29303-	864/597-4252	LIC-AVIF
SC North Greenville University	7801 N Tigerville Rd	Todd Dining Center	Tigerville	29688-	864/977-7100	LIC-Aramark College/University
SD South Dakota State University	1421 Student Union Ln	University Student Union	Brookings	57007-	605/697-2559	LIC-Aramark College/University
SD Augustana University - Morrison Commons	2112 South Grange Avenue		Sioux Falls	57197-	0001	
SD University of South Dakota	414 E Clark St	Muenster Student Union	Vermillion	57069-	2307	LIC-Aramark College/University
TN Erlanger Health Systems	975 E 3rd St		Chattanooga	37403-	423/778-7405	LIC-Sodexo Hospital
TN University of Tennessee-Chattanooga	615 McCallie Ave	107 University Center	Chattanooga	37403-	423/425-4200	LIC-Aramark College/University
TN Austin Peay State University	601 College St	Morgan Center University	Clarksville	37044	931/221-7474	LIC-Chartwells
TN Lee University	1120 N Ocoee St		Cleveland	37311-	423/614-8587	LIC-Sodexo College
TN Tennessee Tech University	1000 N Dixie	Roaden University Center	Cookeville	38505-	0001	LIC-Chartwells

State Location Name		Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
TN Tusculum University		60 Shiloh Rd	Niswonger Commons	Greeneville	37745	423/787-8344	LIC-Chartwells
TN Lincoln Memorial Universit	у	6965 Cumberland Gap Pkwy		Harrogate	37752	423/869-3446	LIC-Chartwells
TN Jackson-Madison County	Hospital	620 Skyline Dr		Jackson	38301	731/541-6591	LIC-Morrison's
TN Carson Newman Universit	у	809 Ken Sparks Way	Maddox Student Activities Center	Jefferson City	37760	-1404	LIC-Aramark College/University
TN East Tennessee State Uni	versity	J.L. Seehorn, Jr. Dr	DP Culp Center	Johnson City	37601	423/439-5915	LIC-Sodexo College
TN University of Tennessee		1015 Phillip Fulmer Way		Knoxville	37996	865/974-1552	LIC-Aramark College/University
TN University of Tennessee -	Rocky Top Building	1917 Andy Holt Ave		Knoxville	37996	865/974-6846	LIC-Aramark College/University
TN University of Tennessee-M	lartin	133 Boling University Ctr		Martin	38238	731/881-7772	LIC-Sodexo College
TN Bethel University		325 Cherry Ave	Vera Lowe Center	Mc Kenzie	38201	731/352-4006	LIC-Self Operated College
TN Memphis International Airp	oort - Terminal B	2491 Winchester Rd		Memphis	38116	-3851	
TN University of Memphis-Uni	versity Center	499 University Ctr	University Center Food Court	Memphis	38152	-3460	LIC-Chartwells
TN University of Tennessee H	ealth Science Center	910 Madison Ave	The Plaza	Memphis	38103	901/448-3503	LIC-Self Operated College
TN Middle Tennessee State U	niversity	1301 Main St		Murfreesboro	37132	615/898-2675	LIC-Aramark College/University
TN Belmont University		2000 Belmont Blvd	Graphart Center	Nashville	37212	615/460-8363	LIC-Sodexo College
TN Lipscomb University		1 University Park Dr	Bennett Campus Center	Nashville	37204	615/966-6266	LIC-Sodexo College
TN Nashville International Airp	oort	1 Terminal Dr		Nashville	37214	-4112	LIC-Delaware North
TN Tennessee State Universit	у	3500 John A Merritt Blvd	Floyd-Payne Campus Center	Nashville	37209	-615/963-5495	LIC-Aramark College/University
TX Abilene Christian Universit	у	216B McGlothlin Campus Ctr		Abilene	79699	325/674-2520	LIC-Chartwells
TX Hendrick Medical Center		1600 Pine St		Abilene	79601	325/670-3099	LIC-Morrison's
TX University of Texas-Arlingt	on	300 W 1st St		Arlington	76019	817/272-2919	LIC-Chartwells
TX University of Texas-Austin		24th & Guadalupe	Texas Union	Austin	78713	512/475-6500	LIC-Self Operated College
TX University of Texas-Austin	-SAC	2201 Speedway	Student Activities Center	Austin	78712	-512/485-6508	LIC-Self Operated College
TX Lamar University		4405 Jimmy Simmons Blvd	Setzer Student Center	Beaumont	77705	979/645-2602	LIC-Chartwells
TX University of Mary Hardin	Baylor	900 College St	Student Union Building	Belton	76513	-2578	LIC-Sodexo College
TX West Texas A&M Universi	ty	Jbk Student Ctr		Canyon	79016	806/651-2715	LIC-Aramark College/University
TX Texas A&M-SBISA		Agronomy Rd		College Station	77843	979/845-8188	LIC-Chartwells
TX Texas A&M University - M	emorial Student Cent	275 Joe Routt Blvd	Memorial Student Center	College Station	77843	979/845-0152	LIC-Chartwells
TX Texas A&M - West Campu	ıs Food Hall	336 Olsen Blvd		College Station	77845	979/845-6116	LIC-Chartwells
TX Texas A&M Commerce		2200 W Neal St		Commerce	75428	903/468-4890	LIC-Sodexo College
TX Texas A&M Corpus Christ		6300 Ocean Dr Unit 5763		Corpus Christi	78412	-361/825-2760	LIC-Chartwells

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
TX	Baylor University Medical Center	3500 Gaston Ave	J.G. LaHair @ Baylor Dallas Ed	Dallas	75246	214/820-3215	LIC-Aramark Hospital
TX	Dallas Baptist University	3000 Mountain Creek Pkwy	Mahler Student Center	Dallas	75211	-6700	LIC-Self Operated College
TX	Dallas Love Field	8008 Cedar Springs Rd		Dallas	75235	214/301-7514	LIC-HMSHost
TX	Southern Methodist University (SMU)	3300 Dyer St # 101	Dining Services	Dallas	75275	214/768-2367	LIC-Aramark College/University
TX	Texas Health Presbyterian Hospital - Dallas	8200 Walnut Hill Ln		Dallas	75231	214/345-6867	LIC-Self Op Hosp/Bus
TX	Texas Woman's University	420 Administration Dr.	Student Ctr, Rm 001	Denton	76201	940/898-3665	LIC-Chartwells
TX	University of North Texas	PO Box 310877	Student Union Bldg	Denton	76203	940/369-8597	LIC-Self Operated College
TX	Dallas/Fort Worth Intl Airport (DFW) - Terminal	International Parkway	Terminal C	Dfw Airport	75261	972/973-7752	LIC-HBF M2 Concepts
TX	Dallas/Fort Worth Intl Airport (DFW) -Terminal I	International Parkway	Terminal D	Dfw Airport	75261	972/973-4489	LIC-HBF M2 Concepts
TX	Dallas/Fort Worth Intl Airport (DFW) - Terminal	International Parkway	Terminal E	Dfw Airport	75261	972/973-6430	LIC-OMDWF
TX	University of Texas - Rio Grande Valley	1201 W University Dr	Student Union Building	Edinburg	78539	956/665-7485	LIC-Sodexo College
TX	University of Texas - El Paso	2051 Wiggins Way	El Paso Natural Gas Conference Cente	El Paso	79902	915/747-7459	LIC-Sodexo College
TX	Cook Children's Medical Center	801 7th Ave		Fort Worth	76104	682/885-6342	LIC-Self Op Hosp/Bus
TX	Lockheed Martin	1 Lockheed Blvd	Aero Cafe	Fort Worth	76108	817/777-2013	LIC-Eurest
TX	Texas Christian University	2901 Stadium Dr	Brown Lupton University Union	Fort Worth	76129	-0001	LIC-Sodexo College
TX	Pleasure Pier	2501 Seawall Blvd		Galveston	77550-	409/766-7819	LIC-Landry's
TX	University of Texas Medical Branch	301 N University Blvd		Galveston	77555-	409/772-0074	LIC-Sodexo Hospital
TX	Houston Christian University	7502 Fondren Rd	M.D. Anderson Student Center	Houston	77074	-3200	LIC-Aramark College/University
TX	Houston George Bush Inter'l Airport - Terminal	2800 N Terminal Rd	Terminal A	Houston	77032-	346/302-5013	LIC-HMSHost
TX	Houston George Bush Inter'l Airport - Terminal	2800 N Terminal Rd	Terminal B	Houston	77032-	281/233-7674	LIC-JDDA Concessions
TX	M.D. Anderson Hospital	1515 Holcombe Blvd	Box 58, Food Court	Houston	77030-	713/792-2646	LIC-Self Op Hosp/Bus
TX	One Allen Center	500 Dallas St		Houston	77002	713/659-3800	LIC-Restaurant Innovative
TX	Pennzoil Place	711 Louisiana St Ste 100		Houston	77002	713/505-1211	LIC-Restaurant Innovative
TX	Texas Childrens Hospital -Wallace Tower Food	6621 Fannin St	Foodcourt	Houston	77030-	832/822-0305	LIC-Morrison's
TX	Texas Medical Center	6550 Bertner Ave		Houston	77030-	713/749-0477	LIC-Aramark Business/Industry
TX	Texas Southern University	3100 Cleburne St	Sterling Student Life Center	Houston	77004	832/309-8219	LIC-Sodexo College
TX	University of Houston-Downtown	1 Main St		Houston	77002	713/221-8462	LIC-Chartwells
TX	University of Houston-University Center	4700 Calhoun Rd	American Cafe/Univ. Ctr., Room 121	Houston	77204	832/842-5989	LIC-Chartwells
TX	William P. Hobby Airport	7800 Airport Blvd	International Terminal	Houston	77061	713/644-0737	LIC-NPR
TX	Sam Houston State University	1717 Avenue J	Campus Dining Service	Huntsville	77340	936/294-1931	LIC-Aramark College/University

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
TX	Texas A&M University-Kingsville	1050 E Santa Gertrudis St	Memorial Student Union Building (MSL	Kingsville	78363	361/593-4177	LIC-Aramark College/University
TX	Texas A&M International University	5201 University Blvd	Student Center Food Court	Laredo	78041	-1920	LIC-Aramark College/University
TX	Covenant Medical Ctr (Methodist Hosp)	3615 19th St		Lubbock	79410	806/725-0483	LIC-Aramark Hospital
TX	Texas Tech University	15th and Akron	Housing and Dining Services	Lubbock	79409	806/742-4610	LIC-Self Operated College
TX	Texas Tech University - College of Business	703 Flint Ave	College of Business	Lubbock	79409	806/742-0977	LIC-Self Operated College
TX	Texas Tech University - Sam's West	3211 18th St	Sam's Place Wiggins	Lubbock	79409	806/742-6666	LIC-Self Operated College
TX	East Texas Baptist University	1 Tiger Dr	Ornelas Student Center	Marshall	75670	903/934-8147	LIC-Sodexo College
TX	Stephen F. Austin University	University Center Vista Dr	Room 109	Nacogdoches	75962	936/468-5208	LIC-Chartwells
TX	Prairie View A&M University	L.W. Minor Street	Memorial Student Center	Prairie View	77446	936/857-4326	LIC-Sodexo College
TX	University of Texas-Dallas	2601 N Floyd Rd	Founders North Building	Richardson	75080	972/883-4769	LIC-Chartwells
TX	Angelo State University	2601 W Avenue N		San Angelo	76909	325/944-1888	LIC-Chartwells
TX	St. Mary's University	1 Camino Santa Maria St	Student Dining Center	San Antonio	78228	210/436-3750	LIC-Aramark College/University
TX	University of Texas-San Antonio (UTSA)	1 Utsa Cir	JPL Food Court	San Antonio	78249	210/458-4206	LIC-Aramark College/University
TX	University of the Incarnate Word	4301 Broadway		San Antonio	78209	210/829-6055	LIC-Sodexo College
TX	USAA Cafe H	9800 Fredericksburg Rd	McDermott Bldg., C-S-W	San Antonio	78288	210/498-1414	LIC-Sodexo Business
TX	Texas State University	301 Student Center Dr		San Marcos	78666	512/245-9930	LIC-Chartwells
TX	ExxonMobil	22777 Springwoods Village Pkwy		Spring	77389	281/832-7286	LIC-Eurest
TX	Tarleton State University	1451 W Jones St		Stephenville	76401	254/968-9444	LIC-Sodexo College
TX	Tyler Junior College	1250 Magnolia Dr	New Student Resident Life Center	Tyler	75701	903/533-5460	LIC-Aramark College/University
TX	University of Texas - Tyler	3900 University Blvd	University Center	Tyler	75799	903/566-7074	LIC-Sodexo College
TX	University of Houston - Victoria	3006 North Ben Wilson Street		Victoria	77901	361/485-4506	LIC-Chartwells
TX	Baylor University Student Union	1311 S 5th St		Waco	76798	254/710-1721	LIC-Aramark College/University
TX	Midwestern State University	3410 Taft Blvd	Clark Student Union	Wichita Falls	76308	940/397-4803	LIC-Chartwells
UT	Southern Utah University	351 W University Blvd	Sharwan Smith Student Center	Cedar City	84720	435/865-8145	LIC-Chartwells
UT	Utah Valley University	800 W University Pkwy	Sorenson Student Center	Orem	84058	801/863-8664	LIC-Self Operated College
UT	Brigham Young University	Ernest L. Wilkinson Student Center	Cougareat Food Court	Provo	84602	-2410	LIC-Self Operated College
UT	Utah Tech University	225 S 700 E	Gardner Center	Saint George	84770	435/652-7685	LIC-Self Operated College
VA	Virginia Tech	200 Owens Hall	Owens Dining Center	Blacksburg	24061	540/231-4901	LIC-Self Operated College
VA	University of Virginia	Alderman & McCormick Rds.		Charlottesville	22904	434/924-7901	LIC-Aramark College/University
VA	Washington Dulles Airport - Terminal B	1 Saarinen Cir	Terminal B	Dulles	20166	-7500	

State	Location Name	Location Addr1	Location Addr2	City	Zip	Phone	Contractor Name
VA	Washington Dulles International Airport	1 Saarinen Cir	Terminal D	Dulles	20166	703/572-9800	LIC-Self Op Hosp/Bus
VA	George Mason University (SUB 1)	4400 University Dr	Student Union Building 1	Fairfax	22030	703/993-9259	LIC-Sodexo College
VA	Longwood University	156 S South St		Farmville	23901	434/315-0232	LIC-Aramark College/University
VA	Hampton University	Queen & Tyler St		Hampton	23668	757/727-5218	LIC-Gourmet Services, Inc.
VA	James Madison University	Msc 902	Dining Services	Harrisonburg	22807	540/568-7788	LIC-Aramark College/University
VA	Liberty University - Tilley	1971 University Blvd	Tilley Student Center	Lynchburg	24515	434/582-2262	LIC-Sodexo College
VA	Christopher Newport University	1 University PI		Newport News	23606	757/594-7112	LIC-Self Operated College
VA	Norfolk State University	700 Park Ave		Norfolk	23504	757/823-2114	LIC-Thompson Hosp
VA	Old Dominion University	1200 Webb Ctr		Norfolk	23529	757/683-3218	LIC-Aramark College/University
VA	Old Dominion University - University Village	4100 Monarch Way		Norfolk	23508	757/683-4335	
VA	Virginia State University	1 Hayden Dr	Foster Hall Student Center	Petersburg	23803	804/687-2499	LIC-Thompson Hosp
VA	Radford University	Fairfax Street	Dalton Hall	Radford	24142	540/831-5351	LIC-Chartwells
VA	Chippenham Hospital	7101 Jahnke Rd		Richmond	23225	804/562-4602	LIC-ARIA
VA	Richmond Financial District	1051 E Cary St		Richmond	23219	-4251	
VA	Virginia Commonwealth University	900 Park Ave	VCU Dining Services	Richmond	23284	804/828-2225	LIC-Aramark College/University
VA	Virginia Commonwealth University Health	403 N 13th St	MCV Campus	Richmond	23298	804/628-9115	LIC-Morrison's
VA	William & Mary	249 Richmond Rd	Tribe Square	Williamsburg	23185	757/221-3452	LIC-Sodexo College
VA	University of Virginia - Wise	1 College Ave		Wise	24293	276/376-4123	LIC-Chartwells
WV	Fairmont State University	1201 Locust Ave	Falcon Center	Fairmont	26554	304/367-4976	LIC-Aladdin Food Mgmt
WV	Marshall University	1 John Marshall Dr		Huntington	25755	304/696-3329	LIC-Sodexo College
WV	West Virginia University	1550 University Ave	Mountainlair Student Center	Morgantown	26506	304/293-0017	LIC-Sodexo College
WV	West Virginia University Health Science Center	1 Medical Center Dr		Morgantown	26506	304/293-8271	LIC-Sodexo College
	412						

#### **EXHIBIT "F"**

#### **LIST OF FORMER OPERATORS**

#### EXHIBIT "F"

Former Operators, whose franchise agreements were terminated, canceled, not renewed or otherwise voluntarily or involuntarily ceased to do business under a Chick-fil-A franchise agreement during fiscal year 2023 or who have not communicated with us within ten weeks of our application date:

State	City	Name (Last, First)	<b>Current Business Phone</b>	Last Known Home Phone
AL	Dothan	Koch, Jeffrey	Unknown	334-400-3444 (M)
AL	Tuscaloosa	Donaldson, Bryce	Unknown	205-393-6011 (M)
AR	Cabot	Grinbarg, Anthony	Unknown	501-449-2020 (M)
AR	Maumelle	Tucker, Paul, Jr.	Unknown	770-833-8559 (M)
AZ	Gilbert	Caballero, Kimberly	Unknown	480-316-5482 (M)
AZ	Phoenix	Johnson, Russell	Unknown	480-252-0925 (M)
AZ	Queen Creek	Purvis, Jason	Unknown	803-239-8888 (M)
CA	Lancaster	Lat, Natalie	Unknown	661-992-8053 (M)
CA	Los Angeles	McCutcheon, Ashley	Unknown	404-644-6339 (M)
CA	San Clemente	Baker, Erik	Unknown	949-285-1457 (M)
CO	Grand Junction	Walsh, Joseph, III	Deceased	Deceased
FL	Ocala	Machtel, Deborah	Unknown	813-360-2037 (M)
GA	Commerce	Phillips, Margaret	Unknown	770-314-5044 (M)
GA	Cumming	Ridzon, John	Unknown	678-231-9147 (M)
GA	Perry	Grossnickle, David	Unknown	478-960-4298 (M)
GA	Savannah	Williams, Vicki	Unknown	770-880-0290 (M)
IL	Chicago	Silich, Lauren	Unknown	773-354-8136 (M)
IL	Machesney Park	Wild, Erika	Unknown	815-721-2319 (M)
KS	Overland Park	Harris, Randall	Unknown	913-927-6830 (M)
LA	Jefferson	Bolden, Jules	Unknown	504-427-6290 (M)
NC	Smithfield	Dimsdale, Brian	Unknown	919-631-0738 (M)
NM	Albuquerque	Spadoni, Leonard	Unknown	505-410-2992 (M)
NM	Santa Fe	Ruse, Mark	Unknown	505-470-8294 (M)
SC	Greenville	Jordan, Douglas	Unknown	864-275-7557 (M)
TX	Longview	Puckett, Jeremy	Unknown	903-399-6374 (M)
VA	Chesapeake	Cichorz, John	Deceased	Deceased
VA	Richmond	Lighty, Jonathan	Unknown	865-806-3122 (M)

#### EXHIBIT "G"

#### STATE SPECIFIC ADDENDA AND AGREEMENT AMENDMENTS

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF CALIFORNIA

The California Department of Financial Protection and Innovation requires that certain provisions contained in franchise documents be amended to be consistent with California law, including the California Franchise Investment Law, CAL. BUS. & PROF. CODE Section 31000 *et seq.*, and the California Franchise Relations Act, CAL. BUS. & PROF. CODE Section 20000 *et seq.* To the extent that the Franchise Disclosure Document for use in the State of California contains provisions that are inconsistent with the following, such provisions are hereby amended:

1. The following is added as the last paragraph to the cover page of the Disclosure Document:

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION at www.dfpi.ca.gov.

2. In Item 3, "Litigation" shall be amended by the addition of the following paragraphs:

Pursuant to California law, Item 3 does not include any information regarding the arrest of any person(s) that did not result in a conviction or plea of *nolo contendere*.

Neither Chick-fil-A, nor any person identified in Item 2 above, is subject to any currently effective order of any national securities association or national securities exchange (as defined in the Securities and Exchange Act of 1934, 15 U.S.C. § 78a, *et seq.*) suspending or expelling such person from membership in such association or exchange.

## 3. THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.

4. The Item 17 table for the Franchise Agreement, item n, under the subheading "Franchisor's right of first refusal to acquire franchisee's business" shall be amended to read as follows:

notice of the offer to exercise our right of first refusal to purchase the interest under the same terms as those contained in the offer.	n. Franchisor's right of first refusal to acquire franchisee's business	FA 21.5	purchase the interest under the same terms as those contained
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5. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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6. The Item 17 table for the Lease and any Concession Sublicense Agreement, item n, under the subheading "Franchisor's right of first refusal to acquire franchisee's business" shall be amended to read as follows:

n. Franchisor's right of first refusal to acquire	Lease 14.5 Concession	See item n of the table above for the Franchise Agreement.
franchisee's business	Sublicense Agr. 9	

7. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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8. Item 17, "Renewal Termination, Transfer and Dispute Resolution," shall be amended by the addition of the following paragraph(s) at the conclusion of the Item for the table for the Franchise Agreement and the table for the Lease and any Concession Sublicense Agreement:

The following notice is required to be inserted in this Franchise Disclosure Document by the State of California whenever an applicable provision is included in a franchise agreement. Chick-fil-A reserves the right to attempt to enforce all of the provisions listed below in which Chick-fil-A indicates that the "provision may not be enforceable under California law."

The Franchise Agreement, the Lease and any Concession Sublicense Agreement each provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C. § 101, et seq.).

California Business and Professions Code Sections 20000 through 20043 provide rights to you concerning non-renewal, transfer and termination of the Franchise Agreement, the Lease and any Concession Sublicense Agreement. The Federal Bankruptcy Code provides rights to you concerning termination of the Franchise Agreement, the Lease and any Concession Sublicense Agreement. The Federal Bankruptcy Code also provides rights to you concerning termination of the Franchise Agreement, the Lease and any Concession Sublicense Agreement upon certain bankruptcy-related events. To the extent the Franchise Agreement, the Lease or any Concession Sublicense Agreement contains a provision that is inconsistent with the law, the law will control.

If the Franchise Agreement, the Lease or any Concession Sublicense Agreement contains a covenant not to compete which extends beyond the expiration or termination of the Franchise Agreement, the Lease or any Concession Sublicense Agreement, this provision may not be enforceable under California law.

If the Franchise Agreement, the Lease or any Concession Sublicense Agreement requires payment of liquidated damages that are inconsistent with California Civil Code Section 1671, the liquidated damages provision may not be enforceable under California law.

If the Franchise Agreement, the Lease or any Concession Sublicense Agreement requires litigation, arbitration, or mediation to be conducted in a forum other than the State of California, this provision may not be enforceable under California law.

If the Franchise Agreement, the Lease or any Concession Sublicense Agreement requires that it be governed by a state's law, other than the State of California, this provision may not be enforceable under California law.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

9. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent that the jurisdictional and any other requirements of the California law applicable to the provision are met independent of and without reference to this Addendum. This Addendum shall have no force or effect if such jurisdictional or any other requirements are not met.

#### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF CALIFORNIA

In recognition of the requirements of California law, including the California Franchise Investment Law, CAL. BUS. & PROF. CODE Section 31000 *et seq.*, and the California Franchise Relations Act, CAL. BUS. & PROF. CODE Section 20000 *et seq.*, the parties to the Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 24.1(1)(e) of the Franchise Agreement, under the heading entitled "Termination," and Section 10.1 of the Lease, under the heading entitled "Default," shall be supplemented by the addition of the following language:

The Franchise Agreement and the Lease each provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C. § 101, *et seq.*).

2. Section 2 of the Franchise Agreement, under the heading entitled "Term and Additional Businesses," Section 24 of the Franchise Agreement, under the heading entitled "Termination," Section 2 of the Lease entitled "Site, Term and Use," Section 10 of the Lease entitled "Default, Termination and Remedies," Section 4 of any Concession Sublicense Agreement entitled "Term; Termination," and Section 7 of any Concession Sublicense Agreement entitled "Default; Termination and Expiration," shall be supplemented by the addition of the following language:

California Business and Professions Code Sections 20000 through 20043 provide rights to the Franchise concerning non-renewal, transfer and termination of the Franchise Agreement, the Lease(s) and any Concession Sublicense Agreement. The Federal Bankruptcy Code provides rights to the Franchise concerning termination of the Franchise Agreement, the Lease and any Concession Sublicense Agreement. The Federal Bankruptcy Code also provides rights to the Franchise concerning termination of the Franchise Agreement, the Lease and any Concession Sublicense Agreement upon certain bankruptcy-related events. To the extent the Franchise Agreement, the Lease and any Concession Sublicense Agreement contains a provision that is inconsistent with the law, the law will control.

3. Section 19 of the Franchise Agreement, under the heading entitled "Competition," shall be supplemented by the addition of the following language:

The Franchise Agreement contains a covenant not to compete which extends beyond the expiration or termination of the Franchise Agreement. This provision may not be enforceable under California law.

4. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and

remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

5. Section 24.3 of the Franchise Agreement, under the heading entitled "Termination," and Section 11 of the Lease, under the heading entitled "Holdover," shall be supplemented by the addition of the following language:

The Franchise Agreement contains a liquidated damages provision. Under California Civil Code Section 1671, certain liquidated damages provisions are unenforceable. The liquidated damages provision contained in the Franchise Agreement may not be enforceable under California law.

- 6. Section 21 of the Franchise Agreement, under the heading entitled "Transferability of Interest" shall be supplemented by the addition of the following section:
  - Notwithstanding anything to the contrary in this Agreement, if the Operator or, as applicable, the Operator-Owner, is determined to have or has a right under applicable law, to transfer or assign any legal, beneficial or equity interest in this Agreement, any attached Lease(s), the Businesses and their operations and/or the Sites or in any approved transferee business entity that has been expressly appointed and named by Chick-fil-A as the franchised Operator under this Agreement, then in the event the Operator or, as applicable, the Operator-Owner, claims to receive or receives a bona fide offer deemed acceptable from a third party to purchase the legal, beneficial or equity interest in this Agreement, any attached Lease(s), the Businesses and their operations and the Sites or in any approved transferee business entity or any portion thereof, Chick-fil-A shall have a right of first refusal to be the purchaser under the same terms and conditions contained in the offer or purchase and sale document. The Operator or, as applicable, the Operator-Owner, shall provide Chick-fil-A with a fully-executed copy of the offer or purchase and sale document (including any exhibits or referenced documents) for the proposed sale, which shall expressly be subject to Chick-fil-A's right of first refusal, and Chick-fil-A shall have 60 days from receipt to give notice to the Operator or, as applicable, the Operator-Owner, whether Chick-fil-A is exercising its right of first refusal, provided that Chick-fil-A may substitute cash for any form of payment proposed in such offer. Chick-fil-A may purchase the interest itself or assign its right without recourse to a nominee, including its affiliate or a franchisee, who will purchase the interest directly from the Operator or, as applicable, the Operator-Owner. Chick-fil-A or its nominee, if applicable, shall have not less than 30 days after Chick-fil-A's acceptance of the offer to consummate the transaction. Chick-fil-A's election not to exercise its right of first refusal as to any offer does not constitute consent to any proposed transfer. If Chick-fil-A does not exercise this right of first refusal, the offer may be accepted by the Operator or, as applicable, the Operator-Owner, subject to the prior written approval of Chick-fil-A, only as provided in the Guidelines, including any then current Operator selection and approval policy and any of Chick-fil-A's other then-current policies, procedures, programs, and other standards and specifications. Nothing contained in this Section 21.5 shall in any way be deemed to impair Chick-fil-A's sole and exclusive business judgment in considering, approving or disapproving any request to transfer or assign the interest. If the Operator or, as applicable, the Operator-Owner, does not accept the offer within 90 days of the date of the

offer and thereafter close within 30 days after acceptance, or modifies the offer or terms of sale in any way, the offer or purchase and sale document, as modified if applicable, must be resubmitted to Chick-fil-A and Chick-fil-A will again have 60 days to exercise the right of first refusal. Chick-fil-A's failure to exercise its right of first refusal shall not be deemed a waiver of future rights of first refusal. Any transfer or assignment or attempted transfer or assignment of the interest other than a transfer or assignment to any approved transferee business entity pursuant to the terms, conditions, representations, warranties, covenants and agreements of this Section 21 and Section 26, without first giving Chick-fil-A the right of first refusal described in this Section 21.5 shall be void and of no force or effect.

7. Section 14.5 of the Lease, under the heading entitled "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading "Compliance with Franchise Agreement and the Assignment" shall be supplemented by the addition of the following language:

Notwithstanding anything to the contrary in this Agreement, if the Operator or, as applicable, the Operator-Owner, is determined to have or has a right under applicable law, to transfer or assign any legal, beneficial or equity interest in this agreement or the Operator's estate or interest in this agreement or in the Site or in the Operator (if Operator is an entity), Chick-fil-A shall have a right of first refusal to be the purchaser under the same terms and conditions contained in the offer or purchase and sale document pursuant to Section 21.5 of the Franchise Agreement.

8. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 9. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 10. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:

- 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 11. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 12. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

13. Section 28.10 of the Franchise Agreement, under the heading entitled "General Provisions," Section 14.10 of the Lease, under the heading entitled "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented by the addition of the following language:

The Franchise Agreement, the Lease and any Concession Sublicense Agreement each requires litigation to be conducted in a forum other than the State of California. This provision may not be enforceable under California law.

14. Section 28.9 of the Franchise Agreement, under the heading entitled "General Provisions," Section 14.8 of the Lease, under the heading entitled "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented by the addition of the following language:

The Franchise Agreement, the Lease and any Concession Sublicense Agreement each requires that it be governed by a state's law, other than the State of California. This provision may not be enforceable under California law.

- 15. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 16. Notwithstanding the contents of this Amendment, Chick-fil-A reserves the right to attempt to enforce all of the provisions set forth in the Franchise Agreement, the Lease and any Concession Sublicense Agreement listed above in which the parties have indicated that the "provision may not be enforceable under California law."
- 17. The parties acknowledge and agree that each provision of this Amendment to the Franchise Agreement, the Lease and any Concession Sublicense Agreement shall be effective only to the extent that the jurisdictional (and any other then-current requirements) of the California law applicable to the provision are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional requirements (or any other then-current requirements) are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this California Amendment to the Franchise Agreement and Lease on the same date as that on which the Franchise Agreement was executed.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF HAWAII

In recognition of the requirements of the Hawaii Franchise Investment Law, Hawaii Revised Statutes, Title 26, Chapter 482E, Sections 482E-1 31000 et seq., the Franchise Disclosure Document for Chick-fil-A, Inc. for use in the State of Hawaii shall be amended as follows:

1. The Risk Factors on the State Cover Page of the Disclosure Document are supplemented by adding the following:

THESE FRANCHISES WILL BE/HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS OR A FINDING BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST 7 DAYS BEFORE THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS BEFORE THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

2. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt
		to enforce all of the provisions listed above.

3. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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4. Item 17 is supplemented by adding the following at the end:

No release language in the Franchise Agreement, the Lease or any Concession Sublicense Agreement will relieve us or any other person, directly or indirectly, from liability imposed by the laws concerning franchising in the State of Hawaii.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

5. Item 20 is supplemented by adding the following at the end:

The following list reflects the status of our franchise registrations in states which have franchise registration and/or disclosure laws:

- A. This proposed registration is on file or will shortly be on file and effective in the following states: Michigan, Minnesota, South Dakota, Washington and Wisconsin.
- B. The registration is exempt from the registration requirements of the following states: California, Illinois, Indiana, Maryland, New York, North Dakota, Rhode Island, and Virginia.
- C. States which have refused, by order or otherwise, to register these franchises: None
- D. States which have revoked or suspended the right to offer the franchises: None.

None	
	Addendum to the Disclosure Document will be effective only to the n, the jurisdictional requirement of the Franchise Investment Law of efference to this Hawaii Addendum.

States in which the proposed registration of these franchises has been withdrawn:

E.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF HAWAII

In recognition of the requirements of Hawaii law, including the Hawaii Franchise Investment Law, Hawaii Revised Statutes, Title 26, Chapter 482E, Sections 482E-1 31000 et seq., the parties to the Chickfil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

2. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 3. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not

appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 4. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - Entire Agreement. This Lease and the Franchise Agreement to which it is attached, 14.6 and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 5. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will

bind Chick-fil-A unless in writing and signed by Chick-fil-A.

6. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 7. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 8. The parties acknowledge and agree that each provision of this Amendment to the Franchise Agreement, the Lease and any Concession Sublicense Agreement shall be effective only to the extent that the jurisdictional (and any other then-current requirements) of the Hawaii law applicable to the provision are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional requirements (or any other then-current requirements) are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this Hawaii Amendment to the Franchise Agreement and Lease on the same date as that on which the Franchise Agreement was executed.

CHICK-FIL-A, INC.	OPERATOR	
Ву:	By:	
Name:	Name:	
Title:	Title:	

### ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF ILLINOIS

In recognition of the requirements of the Illinois Franchise Disclosure Act of 1987, the Franchise Disclosure Document For Prospective Franchisees for Chick-fil-A, Inc. for use in the state of Illinois shall be amended to include the following:

1. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause* FA	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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2. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*  Lease 14  Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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3. Item 17 shall be supplemented by adding the following language at the end:

The conditions under which your Franchise Agreement and Lease (and any Concession Sublicense Agreement) can be terminated and your rights upon non-renewal may be affected by Illinois law, 815 ILCS 705/19 and 705/20.

The Operator's rights upon non-renewal regarding repurchase may be affected by Illinois law, 815 ILCS 705/20. In the event that Chick-fil-A does not renew the Franchise Agreement, Chick-fil-A will compensate the

CHICK-FIL-A, INC.
ILLINOIS ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT
FOR PROSPECTIVE FRANCHISEES

Operator either by repurchase or by other means for the diminution in value of the franchised business caused by the expiration of the Franchise Agreement, if Chick-fil-A is required to do so by Illinois law, 815 ILCS 705/20.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

- 4. The Item 17 provision, item v., entitled "Choice of forum" shall be amended for the table for the Franchise Agreement and the table for the Lease and any Concession Sublicense Agreement so that it reflects that litigation must occur in the state of Illinois.
- 5. The Item 17 provision, item w., entitled "Choice of law" shall be supplemented for the table for the Franchise Agreement and the table for the Lease and any Concession Sublicense Agreement by the following language:

This provision may not be enforceable under Illinois law. Illinois law will apply to all claims arising under the Illinois Franchise Disclosure Act of 1987.

6. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent, with respect to such provision, that the jurisdictional and other requirements of the Illinois Franchise Disclosure Act of 1987 are met independently without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF ILLINOIS

In recognition of the requirements of the Illinois Franchise Disclosure Act of 1987, the parties to the attached Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Sections 2 and 24 of the Franchise Agreement, Sections 2 and 10 of the Lease and Sections 4 and 7 of any Concession Sublicense Agreement shall be supplemented by the following language:

If any of the provisions of this Section concerning termination or non-renewal are inconsistent with Sections 19 or 20 of the Illinois Franchise Disclosure Act of 1987, then said Illinois law shall apply.

2. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

3. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 4. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety, and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-

A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 5. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 6. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will

bind Chick-fil-A unless in writing and signed by Chick-fil-A.

7. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

8. Section 28.9 of the Franchise Agreement, Section 14.8 of the Lease shall be deleted in their entirety, and the following language shall be added in lieu thereof; the following shall also be added to the end of Section 9 of any Concession Sublicense Agreement:

This Agreement is made pursuant to and shall be interpreted under the laws and decisions of the State of Georgia as they now exist and hereafter may be amended or changed from time to time. Notwithstanding the above, the choice of law in this Section 28.9 of the Franchise Agreement, Section 14.8 of the Lease or Section 9 of any Concession Sublicense Agreement, as applicable, shall be void with respect to any cause of action arising under the Illinois Franchise Disclosure Act of 1987.

9. Section 28.10 of the Franchise Agreement and Section 14.10 of the Lease shall be deleted in their entirety, and the following language shall be added in lieu thereof; the following shall also be added to the end of Section 9 of any Concession Sublicense Agreement:

The parties hereto agree that if a controversy or claim between them arises out of or relates to this Agreement or the relationship between the Operator and Chick-fil-A and results in litigation, the state and federal courts located in the state of Illinois shall have jurisdiction to hear and decide such matters, and each party hereby submits to the jurisdiction of such courts. The parties further acknowledge and agree that such courts are convenient forums for the litigation of any controversy or claim which may arise out of or relating to this Agreement and that those courts shall have exclusive jurisdiction for such litigation arising under the Illinois Franchise Disclosure Act of 1987.

- 10. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 11. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional and other requirements of the Illinois Franchise Disclosure Act of 1987 are met independently without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed this Illinois Amendment to the Franchise Agreement and Lease in duplicate on the date first above written.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	
	CHICK EH A INC	

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF INDIANA

In recognition of the requirements of the Indiana Franchise Disclosure Law, Indiana Code §§ 23-2-2.5-1 to 23-2-2.5-51, and the Indiana Deceptive Franchise Practices Act, Indiana Code §§ 23-2-2.7-1 to 23-2-2.7-7, the Franchise Disclosure Document of Chick-fil-A, Inc. for use in the State of Indiana shall be amended as follows:

1. Item 3, "Litigation," shall be supplemented by the addition of the following language:

Neither Chick-fil-A nor any person identified in Item 2 above has any administrative, criminal or material civil action pending against them alleging a violation of a franchise antitrust or securities law, unfair or deceptive practices, or comparable allegations.

Neither Chick-fil-A, nor any person identified in Item 2 above, is subject to any currently effective injunctive or restrictive order or decree relating to the franchise or under a federal, state or Canadian franchise, securities, antitrust, trade regulation or trade practice law resulting from a concluded or pending action or proceeding brought by a public agency.

2. Item 12, "Territory," shall be supplemented by the addition of the following language:

Chick-fil-A will not compete unfairly with the Operator within a reasonable area of your Chick-fil-A Restaurant.

3. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, items b and c, under the subheadings entitled "Renewal or extension of term" and "Requirements for franchisee to renew or extend," shall be supplemented by the addition of the following language:

Indiana State Code 23-2-2.7-1(5) deems it unlawful for the Operator to prospectively assent to a release, assignment, novation, waiver or estoppel which purports to relieve Chick-fil-A from liability imposed by Indiana State Code 23-2-2.7.

4. The Item 17 table for the Franchise Agreement, item r, under the subheading entitled "Non-Competition covenants after the franchise is terminated or expires," shall be supplemented by the addition of the following language:

The post-termination covenant not to compete complies with Indiana State Code 23-2-2.7-1(9) which prohibits Chick-fil-A from prohibiting the Operator from competing for a period longer than 3 years or in an area greater than the exclusive area, if any, contained in the Franchise Agreement.

5. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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6. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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7. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item v, under the subheading entitled "Choice of forum," shall be amended by the addition of the following language:

The requirement under the Franchise Agreement, the Lease and any Concession Sublicense Agreement that litigation be conducted in a forum other than the State of Indiana may be unenforceable as a limitation on litigation under the Indiana Deceptive Franchise Practices Act, Indiana Code §§ 23-2-2.7-1(10).

8. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item w, under the subheading entitled "Choice of law" shall be amended by the addition of the following language:

The Indiana Deceptive Franchise Practices Act requires that Indiana law govern any cause of action which arises under the Indiana Franchise Disclosure Law or the Indiana Deceptive Franchise Practices Act.

9. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims

under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

10. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Indiana Franchise Disclosure Law, Indiana Code §§ 23-2-2.5-1 to 23-2-2.5-51, and the Indiana Deceptive Franchise Practices Act, Indiana Code §§ 23-2-2.7-1 to 23-2-2.7-7, are met independently without reference to this Addendum to the Franchise Disclosure Document.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENTAND LEASE REQUIRED BY THE STATE OF INDIANA

In recognition of the requirements of the Indiana Franchise Disclosure Law, Indiana Code §§ 23-2-2.5-1 to 23-2-2.5-51, and the Indiana Deceptive Franchise Practices Act, Indiana Code §§ 23-2-2.7-1 to 23-2-2.7-7, the parties to the Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 2.2 of the Franchise Agreement, under the heading entitled "Term and Additional Businesses," Section 2.3 of the Lease, under the heading "Term," and Section 4(a) of any Concession Sublicense Agreement, under the heading "Term; Termination," shall be supplemented by the addition of the following language:

Chick-fil-A will not refuse to renew the Franchise Agreement, the Lease or any Concession Sublicense Agreement without good cause.

2. Section 4.3 of the Franchise Agreement, under the heading entitled "Business Operation," shall be supplemented by the addition of the following language:

Chick-fil-A will not compete unfairly with the Operator within a reasonable area of the Operator's franchised Chick-fil-A Restaurant businesses.

3. Section 22.1 of the Franchise Agreement, under the heading "Remedies," Section 10.5 of the Lease, under the heading "Irreparable Harm," and Section 9 of any Concession Sublicense Agreement, under the heading "Compliance with Franchise Agreement and the Assignment," are supplemented by adding the following sentence at the end:

Any reservation of rights by Chick-fil-A to injunctive relief and specific damages or limitations on the remedies available to either party without benefit of appropriate process is prohibited under IC 23-2-2.7-1(10). The Operator cannot be required to recognize the adequacy or inadequacy of any remedy. The waiver or release of any rights by the Operator with regard to this Agreement is prohibited to the extent required under IC 23-2-2.7-1(5).

4. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as

applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

5. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following:

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

6. Section 27 of the Franchise Agreement, under the heading "Indemnification", Section 12.1 of the Lease, under the heading "Indemnification," and Section 10 of any Concession Sublicense Agreement, under the heading "Indemnification and Waiver," are supplemented by adding the following sentence at the end:

In no event will this indemnification apply to liability caused by your proper reliance on or use of procedures or materials provided by Chick-fil-A or because of Chick-fil-A's negligence.

- 7. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 8. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 <u>Entire Agreement</u>. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties.

Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chickfil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 9. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 10. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.
  - Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.
- 11. Section 28.9 of the Franchise Agreement, under the heading entitled "General Provisions," and Section 14.8 of the Lease, under the heading entitled "General Provisions," and Section 9 of any

Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented by the addition of the following language:

If the Franchise Agreement, the Lease or any Concession Sublicense Agreement requires that it be governed by a state's laws other than the State of Indiana, to the extent that such laws conflict with the Indiana Deceptive Franchises Practices Act and the Indiana Franchises Act, the Acts will control.

12. Section 28.10 of the Franchise Agreement, under the heading entitled "General Provisions," Section 14.10 of the Lease, under the heading entitled "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented by the addition of the following language:

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires litigation to be conducted in a forum other than the State of Indiana, the requirement may be unenforceable as a limitation on litigation under the Indiana Deceptive Franchise Practices Act, Indiana Code §§ 23-2-2.7-1(10).

- 13. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 14. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Indiana Franchise Disclosure Law and the Indiana, Indiana Code §§ 23-2-2.5-1 to 23-2-2.5-51, and the Indiana Deceptive Franchise Practice Act, Indiana Code §§ 23-2-2.7-1 to 23-2-2.7-7, are met independently without reference to this Amendment.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this Indiana Amendment to the Franchise Agreement and Lease on the same date as that on which the Franchise Agreement was executed.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name	
Title:	Title:	

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF MARYLAND

In recognition of the requirements of the Maryland Franchise Registration and Disclosure Law, Md. Code Ann. Bus. Reg. Sections 4-201 – 14-233 (1994), the Franchise Disclosure Document For Prospective Franchisees for Chick-fil-A, Inc. for use in the state of Maryland shall be amended to include the following:

1. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause* FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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2. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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3. The sentences in the Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item v, under the subheading entitled "Choice of forum" shall be supplemented by the addition of the following language:

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires litigation to be conducted in a forum other than the State of Maryland, the requirement shall not be interpreted to limit any rights you may have under Section 14-216(c)(25) of the Maryland

CHICK-FIL-A, INC.
MARYLAND ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT
FOR PROSPECTIVE FRANCHISEES

Franchise Registration and Disclosure Law to bring suit in the State of Maryland.

4. The sentences in the Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item w, under the subheading entitled "Choice of law" shall be supplemented by the addition of the following language: Choice of law

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires the application of Georgia law, the requirement shall not be interpreted to limit any rights Operator may have to bring a lawsuit for claims arising under the Maryland Franchise Registration and Disclosure Law.

5. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Maryland Franchise Registration and Disclosure Law, with respect to each such provision, are met independent of and without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

# AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF MARYLAND

1. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

2. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 3. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with

the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

Nothing in the Franchise Agreement, the Lease, any Concession Sublicense Agreement, or in any related agreement is intended to disclaim or require you to waive reliance on any representation made in the FDD received by the Operator.

- 4. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 **Entire Agreement**. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chickfil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

Nothing in the Franchise Agreement, the Lease, any Concession Sublicense Agreement, or in any related agreement is intended to disclaim or require you to waive reliance on any representation made in the FDD received by the Operator.

- 5. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this

Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

Nothing in the Franchise Agreement, the Lease, any Concession Sublicense Agreement, or in any related agreement is intended to disclaim or require you to waive reliance on any representation made in the FDD received by the Operator.

6. Section 28.9 of the Franchise Agreement, Section 14.8 of the Lease and Section 9 of any Concession Sublicense Agreement shall be supplemented by the following language:

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires the application of Georgia law, the requirement shall not be interpreted to limit any rights the Operator may have to bring a lawsuit for claims arising under the Maryland Franchise Registration and Disclosure Law.

7. Section 28.10 of the Franchise Agreement, Section 14.10 of the Lease and Section 9 of any Concession Sublicense Agreement shall be supplemented by the following language:

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires litigation to be conducted in a forum other than the State of Maryland, the requirement shall not be interpreted to limit any rights the Operator may have under Section 14-216(c)(25) of the Maryland Franchise Registration and Disclosure Law to bring suit in the State of Maryland.

- 8. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following. Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.
- 9. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other

person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

10. Each provision of this Amendment shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Maryland Franchise Registration and Disclosure Law, with respect to each such provision, are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed this Maryland Amendment to the Franchise Agreement and Lease in duplicate on the date first above written.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF MINNESOTA

In recognition of the requirements of the Minnesota Franchise Act, Minn. Stat. §§ 80C.01 through 80C.22, and of the Rules and Regulations promulgated thereunder by the Minnesota Commissioner of Commerce, Minn. Rules §§ 2860.0100 through 2860.9930 (collectively, the "Minnesota Franchise Act"), the Franchise Disclosure Document For Prospective Franchisees of Chick-fil-A, Inc. for use in the state of Minnesota shall be amended to include the following:

1. The fifth paragraph under Item 13 shall be deleted in its entirety, and the following language shall be added in lieu thereof:

CFA Properties and Chick-fil-A have the sole and exclusive right to protect any or all of the trademarks listed above at their own expense. You must notify Chick-fil-A immediately when you learn about possible infringement of CFA Properties' trademarks. The Franchise Agreement does not require CFA Properties or Chick-fil-A to take affirmative action when notified of these possible infringements. You must cooperate with CFA Properties and us in defending CFA Properties' trademarks. We will defend you against third-party claims, suits or demands arising out of your use of the trademarks. If we, in our sole business judgment, determine that you used the trademarks in accordance with the Franchise Agreement, then we will bear the cost of your defense, including the cost of any judgment or settlement. If we, in our sole business judgment, determine that you have not used the trademarks in accordance with the Franchise Agreement, then you must bear the cost of your defense, including the cost of any judgment or settlement. Upon any termination of your Franchise Agreement, you must immediately cease all use of the trademarks.

2. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.

3. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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4. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement shall be amended by the addition of the following language at the conclusion of the provisions in item b entitled "Renewal or extension of the term," item e entitled "Termination by franchisor without cause," and item f entitled "Termination by franchisor with cause":

The Minnesota Franchise Act provides franchisees with certain termination and non-renewal rights. In sum, Minn. Stat. § 80C.14 (subd. 3, 4, and 5) currently requires, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice of nonrenewal. If the Franchise Agreement, the Lease, any Concession Sublicense Agreement and/or Franchise Disclosure Document contain(s) a provision that is inconsistent with the Minnesota Franchise Act, the provisions of the Franchise Agreement, the Lease and/or any Concession Sublicense Agreement will be superseded by the Minnesota Franchise Act's requirements and shall have no force or effect.

5. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement shall be amended by the addition of the following language at the conclusion of the provision in item w entitled "Choice of law":

If the Franchise Agreement, the Lease, any Concession Sublicense Agreement and/or Franchise Disclosure Document require(s) that it be governed by a state's law, other than the state of Minnesota, those provisions shall not in any way abrogate or reduce any rights of the Operator as provided for in the Minnesota Franchise Act, including the right to submit matters to the jurisdiction of the courts of Minnesota.

6. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement shall be amended by the addition of the following language at the conclusion of the provision in item v entitled "Choice of forum":

If the Franchise Agreement, the Lease, any Concession Sublicense Agreement and/or Franchise Disclosure Document requires the Operator to sue Chick-fil-A outside of the state of Minnesota, those provisions shall not in any way abrogate or reduce any rights of the Operator as provided for in the Minnesota Franchise Act, including the right to submit matters to the jurisdiction of the courts of Minnesota.

7. Item 17 shall be amended by the addition of the following language at the end of the item:

Minn. Stat. §80C.21 and Minn. Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota. In addition, nothing in the Franchise Disclosure Document or agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

8. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Minnesota Franchise Act, Minn. Stat. §§ 80C.01 through 80C.22 and of the Rules and Regulations promulgated thereunder by the Minnesota Commissioner of Commerce, Minn. Rules §§ 2860.0100 through 2860.9930, with respect to each such provision, are met independent of and without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

#### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF MINNESOTA

In recognition of the requirements of the Minnesota Franchise Act, Minn. Stat. §§ 80C.01 through 80C.22, and of the Rules and Regulations promulgated thereunder by the Minnesota Commissioner of Commerce, Minn. Rules. §§ 2860.0100 through 2860.9930 (collectively, the "Minnesota Franchise Act"), the parties to the attached Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Sections 2 and 24 of the Franchise Agreement, under the headings entitled "Term and Additional Businesses" and "Termination," Sections 2 and 10 of the Lease entitled "Site, Term and Use," and "Default, Termination and Remedies," and Sections 4 and 7 of any Concession Sublicense Agreement entitled "Term; Termination," and "Default; Termination and Expiration," shall be supplemented by the addition of the following language:

The Minnesota Franchise Act provides franchisees with certain termination and non-renewal rights. In sum, Minn. Stat. § 80C.14 (subd. 3, 4, and 5) currently requires, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice of nonrenewal of the Franchise Agreement. If the Franchise Agreement, the Lease or any Concession Sublicense Agreement contain(s) a provision that is inconsistent with the Minnesota Franchise Act, the provisions of the Franchise Agreement, the Lease and/or any Concession Sublicense Agreement will be superseded by the Minnesota Franchise Act's requirements and shall have no force or effect.

- 2. Section 20.3 of the Franchise Agreement, under the heading entitled "Use of the Marks," shall be deleted in its entirety, and the following language shall be added in lieu thereof:
  - 20.3. CFA Properties and Chick-fil-A shall have the sole and exclusive right, in their sole business judgment, to protect and defend the Marks at their own expense. The Operator agrees to cooperate with CFA Properties and Chick-fil-A in the defense and protection of the Marks and shall promptly and fully advise Chick-fil-A of all knowledge the Operator has concerning any use of a trade name, trademark or other mark that may infringe upon any of the Marks. Chick-fil-A agrees to defend the Operator against any third-party claim, suit, or demand arising out of the Operator's use of the Marks. If Chick-fil-A, in its sole business judgment, determines that the Operator has used the Marks in accordance with this Agreement, the cost of such defense, including the cost of any judgment or settlement, shall be borne by Chick-fil-A. If Chick-fil-A, in its sole business judgment, determines that the Operator has not used the Marks in accordance with this Agreement, the cost of such defense, including the cost of any judgment or settlement, shall be borne by the Operator.

3. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

4. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 5. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 6. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached,

and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chickfil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

7. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:

12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

8. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

9. Section 28.9 of the Franchise Agreement, under the heading entitled "General Provisions," Section 14.8 of the Lease, under the heading entitled "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented by the addition of the following language:

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires that it be governed by a state's law, other than the state of Minnesota, those provisions shall not in any way abrogate or reduce any rights of the Operator as provided for in the Minnesota Franchise Act, including the right to submit matters to the jurisdiction of the courts of Minnesota. If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires the Operator to sue Chick-fil-A outside of the state of Minnesota, those provisions shall not in any way abrogate or reduce any rights of the Operator as provided for in the Minnesota Franchise Act, including the right to submit matters to the jurisdiction of the courts of Minnesota.

10. Section 28.10 of the Franchise Agreement, under the heading entitled "General Provisions," Section 14.10 of the Lease, under the heading entitled "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented by the addition of the following language:

If the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires the Operator to sue Chick-fil-A outside of the state of Minnesota, those provisions shall not in any way abrogate or reduce any rights of the Operator as provided for in the Minnesota Franchise Act, including the right to submit matters to the jurisdiction of the courts of Minnesota.

- 11. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 12. Each provision of this Amendment shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Minnesota Franchise Act, Minn. Stat. §§ 80C.01 through 80C.22, and of the Rules and Regulations promulgated thereunder by the Minnesota Commissioner of Commerce, Minn. Rules §§ 2860.0100 through 2860.9930, with respect to each such provision, are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

CHICK-FIL-A, INC.	OPERATOR	

the Franchise Agreement and Lease in duplicate on the date first above written.

By:\_\_\_\_\_

IN WITNESS WHEREOF, the parties hereto have duly executed this Minnesota Amendment to

By:\_\_\_\_\_

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF NEW YORK

In recognition of the requirements of the New York General Business Law, Article 33, Section 680 through 695, and of the Codes, Rules, and Regulations of the State of New York, Title 13, Chapter VII, Section 200.1 through 201.16, the Franchise Disclosure Document for Chick-fil-A, Inc. for use in the State of New York shall be amended as follows:

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN <u>EXHIBIT A</u> OR YOUR PUBLIC LIBRARY FOR SOURCES OF INFORMATION.

REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THE FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND NEW YORK STATE DEPARTMENT OF LAW, BUREAU OF INVESTOR PROTECTION AND SECURITIES, 120 BROADWAY, 23<sup>RD</sup> FLOOR, NEW YORK, NEW YORK 10271.

THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. Item 3, "Litigation," shall be amended by adding the following at the end:

Except as provided above, with regard to the franchisor, its predecessor, a parent or an affiliate who induces franchise sales by promising to back the franchisor financially or otherwise guarantees the franchisor's performance, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

- A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust or securities law; fraud, embezzlement, fraudulent conversion, misappropriation of property; unfair or deceptive practices or comparable civil or misdemeanor allegations.
- B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature or financial condition of the franchise system or its business operations.
- C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10 year period immediately preceding the application for

CHICK-FIL-A, INC.
NEW YORK ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT
FOR PROSPECTIVE FRANCHISEES

registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.

- D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.
- 3. Item 4, "Bankruptcy," shall be amended by adding the following at the end:

Neither the franchisor, its affiliate, its predecessor, officers, or general partner during the ten-year period immediately preceding the date of this Franchise Disclosure Document: (a) filed as debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code; (b) obtained a discharge of its debts under the U.S. Bankruptcy Code; or (c) was a principal officer of a company or a general partner in a partnership that either filed as a debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code or that obtained a discharge for its debts under the U.S. Bankruptcy Code during or within 1 year after the officer or general partner of the franchisor held this position in the company or partnership.

4. Item 13, "Trademarks," shall be amended by the addition of the following language at the end of the second paragraph following the table of CFA Properties' trademarks, following the sentence:

Furthermore, we do not actually know of either superior prior rights or infringing uses that could materially affect your use of the above-identified marks in this or any other state.

5. Item 5, "Initial Franchise Fee," shall be amended by the addition of the following language at the end:

The initial franchise fee may, in part, be profit to us, and constitutes part of our general operating funds and will be used as such in our business judgment.

6. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement item d under the heading entitled "Termination by franchisee," shall be supplemented by the addition of the following language at the end in the summary

You may terminate the Franchise Agreement and the Lease upon any grounds available by law.

7. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item j under the heading entitled "Assignment of contract by franchisor," shall be supplemented by the addition of the following language at the end in the summary:

However, no assignment shall be made except to an assignee who, in the good faith judgment of Chick-fil-A, is willing and able to assume Chick-fil-A's obligations under the Franchise Agreement and the Lease.

8. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item c under the heading entitled "Conditions for franchisor approval of transfer," and item m under the heading entitled "Conditions for franchisor approval of transfer" shall be supplemented by the addition of the following language at the end in the summary:

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687.4 and 687.5 be satisfied.

9. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item q under the heading entitled "Non-competition covenants during the term of the franchise" shall be supplemented by the addition of the following paragraph at the end in the summary:"

You acknowledge that any violation of the terms of the covenants not to compete would result in irreparable injury to Chick-fil-A for which no adequate remedy of law may be available, and you accordingly agree that Chick-fil-A may seek an injunction prohibiting any conduct by you in violation of the terms of the covenant not to compete.

10. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.

11. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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12. The Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item v under the heading entitled "Choice of forum" and item w under the heading entitled "Choice of law" "shall be supplemented by the addition of the following language at the end in the summary:

The above choice of law should not be considered a waiver of any right conferred upon Chick-fil-A or upon you by Article 33 of the General Business Law of the State of New York, Article 33.

13. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

14. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of New York General Business Law, Article 33, Section 680 through 695, and of the Codes, Rules, and Regulations of the State of New York, Title 13, Chapter VII, Section 200.1 through 201.16 are met independently without reference to this Addendum to the Franchise Disclosure Document.

#### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF NEW YORK

In recognition of the requirements of the New York General Business Law, Article 33, the parties to the attached Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do agree as follows:

1. Section 11 of the Franchise Agreement, under the heading "Standards of Cleanliness, Sanitation and Business Conduct," shall be supplemented by the addition of the following language at the end of the Section, which shall be considered an integral part of the Franchise Agreement:

Revisions to the manuals shall not unreasonably affect the Operator's obligations, including economic requirements, under this Agreement.

2. Section 21.4 of the Franchise Agreement, under the heading "Transferability of Interest," shall be supplemented by the following language, which shall be considered an integral part of the Franchise Agreement:

However, no assignment shall be made except to an assignee who, in the good faith judgment of Chick-fil-A, is willing and able to assume Chick-fil-A's obligations under this Agreement.

3. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

4. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 5. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and 28.6 Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 6. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chickfil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 7. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the

Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

8. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

9. Section 28.9 of the Franchise Agreement, under the heading "General Provisions," and Section 14.8 of the Lease, under the heading "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented as follows:

This Agreement/Lease shall be interpreted and construed under the laws relating to the construction and interpretation of contracts of the State of Georgia, without regard to any conflict of law statute or doctrine applicable in the State of Georgia, except that the above choice of law should not be considered a waiver of any right conferred upon the Operator by the General Business Law of New York State, Sections 680-695.

10. Section 27 of the Franchise Agreement, under the heading "Indemnification," and Section 12.1 of the Lease, under the heading "Indemnification Waiver," and Section 10 of any Concession Sublicense Agreement, under the heading "Indemnification and Waiver," shall be supplemented as follows:

Notwithstanding the above, you shall indemnify Chick-fil-A and hold Chick-fil-A harmless from liabilities resulting from your breaches and civil wrongs only.

11. Section 28 of the Franchise Agreement, under the heading "General Provisions," Section 14 of the Lease, under the heading "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading "Compliance with Franchise Agreement and the Assignment," shall be supplemented by adding the following as subsection 28.19,d 14.17 and 9(a), respectively:

To the extent that the Franchise Agreement or the Lease or any Concession Sublicense Agreement requires the Operator to sign a release or to acknowledge facts that would negate or remove from judicial or administrative review any statement, misrepresentation or action that would violate New York law, including New York General Business Law, Article 33, Sections 680 – 695, or a rule or order under the law, the release or acknowledgment of fact will be void with respect to claims arising under New York law. All rights the Operator enjoys and any causes of action arising in the Operator's favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued under the law remain in force, it being the intent that the non-waiver provisions of Sections 687.4 and 687.5 of the New York General Business Law be satisfied.

- 12. The following is added as a new Section 28.20 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 13. Each provision of this Amendment to the Franchise Agreement and Lease and any Concession Sublicense Agreement shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of New York General Business Law, Article 33, Section 680 through 695, and of the Codes, Rules, and Regulations of the State of New York, Title 13, Chapter VII, Section 200.1 through 201.16 are met independently without reference to this Amendment.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this New York Amendment to the Franchise Agreement and Lease on the same date as that on which the Franchise Agreement was executed.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

### ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF NORTH DAKOTA

In recognition of the requirements of the North Dakota Franchise Investment Law, N.D. Cent. Code, §§ 51-19-01 through 51-19-17, and the policies of the office of the State of North Dakota Securities Commission, the Franchise Disclosure Document for Prospective Franchisees of Chick-fil-A, Inc. for use in the State of North Dakota shall be amended to include the following:

1. The Item 17 table item r, the provision entitled "Non-competition covenants after the franchise is terminated or expires" for the Franchise Agreement shall be supplemented with the following language:

The North Dakota Franchise Investment Law has a statute which limits Chick-fil-A's ability to restrict your activity after the Franchise Agreement has ended. N.D. Cent. Code § 9-08-06.

2. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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3. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise	t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California
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- 4. The Item 17 table item v, the provision entitled "Choice of forum" for the Franchise Agreement and the Lease and any Concession Sublicense Agreement shall be amended so that it reflects that there is no such provision contained in the Franchise Agreement, the Lease or any Concession Sublicense Agreement for use in North Dakota.
- 5. The Item 17 table item w, the provision entitled "Choice of law" for the Franchise Agreement and the Lease and any Concession Sublicense Agreement shall be supplemented by the following language:

This provision may not be enforceable under North Dakota law. North Dakota law will apply to all claims arising under the North Dakota Franchise Investment Law.

6. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

7. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent, with respect to such provision, that the jurisdictional and other requirements of the North Dakota Franchise Investment Law, N.D. Cent. Code, §§ 51-19-01 through 51-19-17, and any rules and regulations promulgated thereunder, are met independently without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF NORTH DAKOTA

In recognition of the requirements of the North Dakota Franchise Investment Law, N.D. Cent. Code, §§ 51-19-01 through 51-19-17, and the policies of the office of the State of North Dakota Securities Commission, the parties to the attached Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

2. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 3. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation,

warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 4. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - Entire Agreement. This Lease and the Franchise Agreement to which it is attached, 14.6 and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 5. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 6. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

7. Section 28 of the Franchise Agreement, under the heading "General Conditions," Section 14 of the Lease, under the heading "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be supplemented with the following language:

Any provision that provides that the parties waive their right to claim punitive, exemplary, incidental, indirect, special or consequential damages, or any provision that provides that parties waive their right to a jury trial are generally unenforceable under North Dakota law.

8. Section 28.9 of the Franchise Agreement, under the heading "General Conditions," and Section 14.8 of the Lease, under the heading "General Provisions," shall be deleted in their entirety, and the following language shall be added in lieu thereof; the following shall also be added to the end of Section 9 of any Concession Sublicense Agreement, under the heading "Compliance with Franchise Agreement and the Assignment":

This agreement is made pursuant to and shall be interpreted under the laws and decisions of the State of Georgia as they now exist and hereafter may be amended or changed from time to time. Notwithstanding the above, this choice of law provision of this Section shall be void with respect to any cause of action arising under the North Dakota Franchise Investment Law.

- 9. Section 28.10 of the Franchise Agreement, under the heading "General Conditions," and Section 14.10 of the Lease, under the heading "General Provisions," shall be deleted in their entirety, and shall have no force or effect. Section 9 of any Concession Sublicense Agreement, under the heading entitled "Compliance with Franchise Agreement and the Assignment," shall be amended by deleting the following phrases: "and a Georgia forum" "and subsection 28.10" in the second sentence.
- 10. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 11. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the North Dakota Franchise Investment Law, N.D. Cent. Code, §§ 51-19-01 through 51-19-17, and any rules and regulations promulgated thereunder, are met independently without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed this North Dakota Amendment to the Franchise Agreement and Lease in duplicate on the date first above written.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

### ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF RHODE ISLAND

In recognition of the requirements of the Rhode Island Franchise Investment Act, R.I. Gen. Law ch. 395 Sections 19-28.1-1 – 19-28.1-34, the Franchise Disclosure Document for Prospective Franchisees for Chick-fil-A, Inc. for use in the state of Rhode Island shall be amended to include the following:

1. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause* FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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2. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

Co	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely or our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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- 3. The sentence in the Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item v under the subheading entitled "Choice of forum," shall be supplemented by the addition of the following language:
  - § 19-28.1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act."

- 4. The sentence in the Item 17 table for the Franchise Agreement and the Item 17 table for the Lease and any Concession Sublicense Agreement, item w under the subheading entitled "Choice of law," shall be supplemented by the addition of the following language:
  - § 19-28.1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act."
  - 5. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Rhode Island Franchise Investment Act, with respect to each such provision, are met independent of and without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF RHODE ISLAND

In recognition of the requirements of the Rhode Island Franchise Investment Act, R.I. Gen. Law ch. 395 Sections 19-28.1-1 – 19-28.1-34, the parties to the attached Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

2. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 3. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer,

employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 4. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 5. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

6. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

7. Section 28.9 of the Franchise Agreement, Section 14.8 of the Lease and Section 9 of any Concession Sublicense Agreement shall be supplemented by the following language:

If the Franchise Agreement or Lease or any Concession Sublicense Agreement requires that it be governed by a state's law, other than the State of Rhode Island, to the extent that such law conflicts with the Rhode Island Franchise Investment Act, it is void under Section 19-28.1-14 with respect to any claims arising under Section 19-28.1-14 of the Rhode Island Franchise Investment Act.

8. Section 28.10 of the Franchise Agreement, Section 14.10 of the Lease and Section 9 of any Concession Sublicense Agreement shall be supplemented by the following language:

If the Franchise Agreement or Lease or any Concession Sublicense Agreement requires litigation to be conducted in a forum other than the State of Rhode Island, the requirement is void under the Rhode Island Franchise Investment Act, Section 19-28.1-14 with respect to any claims arising under Section 19-28.1-14 of the Rhode Island Franchise Investment Act.

- 9. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 10. Each provision of this Amendment shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Rhode Island Franchise Investment Act, with respect to each such provision, are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed this Rhode Island Amendment to the Franchise Agreement and Lease in duplicate as of the date first above written.

CHICK-FIL-A, INC.	OPERATOR
By:	By:
Name:	Name:
Title:	Title:

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF SOUTH DAKOTA

In recognition of the requirements of the South Dakota Franchise Investment Law, Title 37, Chapter 37-5B, Sections 37-5B-53, the Franchise Disclosure Document of Chick-fil-A, Inc. for use in the State of South Dakota shall be amended as follows:

1. The "Summary" section in Item 17(q), entitled "Non-competition covenants during term of the franchise" and Item 17(r) entitled "Non-competition covenants after the franchise is terminated or expires", for the Franchise Agreement, are amended by the addition of the following language:

Covenants not to compete upon termination or expiration of a franchise are generally unenforceable in South Dakota, except in certain instances as provided by law.

2. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

you not to Franchise may rely including All of the Californi	to applicable state law, see Exhibit "G"). We caution o rely upon any promises or statements not in the e Agreement or in this Disclosure Document. You on our representations in this Disclosure Document, g its exhibits and any amendments or supplements. e provisions above may not be enforceable under ia law. We nevertheless reserve the right to attempt the all of the provisions listed above.
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3. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

Sublicense Agr. 12 ancillat law, se promis Agreer our rep its exh provisi law. W	he terms of the agreement, including its exhibits, and the nise Agreement, including all schedules, exhibits and ary agreements are binding (subject to applicable state to exhibit "G"). We caution you not to rely upon any ses or statements not in the agreement and the Franchise ment or in this Disclosure Document. You may rely on presentations in this Disclosure Document, including hibits and any amendments or supplements. All of the ions above may not be enforceable under California We nevertheless reserve the right to attempt to enforce the provisions listed above.
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4. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

- 5. Chick-fil-A reserves the right to attempt to enforce all of the provisions set forth in the Franchise Agreement listed above that may not be enforceable under South Dakota law.
- 6. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent that, with respect to such provision, the jurisdictional requirements of the South Dakota Franchise Investment Law are met independently without reference to this Addendum to the Franchise Disclosure Document.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF SOUTH DAKOTA

In recognition of the requirements of the South Dakota Franchise Investment Law, Title 37, Chapter 37-5B, Sections 37-5B-53, the parties to the Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 19.2 of the Franchise Agreement, under the heading entitled "Competition," shall be supplemented by the addition of the following language:

The Franchise Agreement contains a covenant not to compete that extends beyond the expiration or termination of the Franchise Agreement. This provision may not be enforceable under South Dakota law.

- 2. Chick-fil-A reserves the right to attempt to enforce Section 19.2 of the Franchise Agreement listed above even though it may not be enforceable under South Dakota law.
- 3. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

4. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

5. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:

- 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 6. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 7. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise

Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

8. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 9. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 10. Each provision of this Amendment shall be effective only to the extent that, with respect to such provision, the jurisdictional requirements of the South Dakota Franchise Investment Law are met independently without reference to this Amendment.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this South Dakota Amendment to the Franchise Agreement and Lease on the same date as that on which the Franchise Agreement was executed.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

### ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF VIRGINIA

In recognition of the requirements of the Virginia Retail Franchising Act, §§13.1-557 et seq. of the Code of Virginia, and Rule 21VAC5-110-10 et seq., the Franchise Disclosure Document For Prospective Franchisees of Chick-fil-A, Inc. for use in the state of Virginia shall be amended to include the following:

1. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements.
		All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.

2. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the
		its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.

3. Item 17 of the Franchise Disclosure Document is supplemented by adding the following at the end:

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the franchise agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

CHICK-FIL-A, INC.
VIRGINIA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT
FOR PROSPECTIVE FRANCHISEES

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

4. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent, with respect to such provision, that the jurisdictional and other requirements of the Virginia Retail Franchising Act, §§13.1-557 et seq. of the Code of Virginia, are met independently without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF VIRGINIA

In recognition of the requirements of Virginia law, including the Virginia Retail Franchising Act, §§13.1-557 et seq. of the Code of Virginia, and Rule 21VAC5-110-10 et seq., the parties to the Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

2. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 3. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-

A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 4. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chickfil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 5. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:

12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this

Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

6. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 7. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 8. The parties acknowledge and agree that each provision of this Amendment to the Franchise Agreement, the Lease and any Concession Sublicense Agreement shall be effective only to the extent that the jurisdictional (and any other then-current requirements) of the Virginia law applicable to the provision are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional requirements (or any other then-current requirements) are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this Virginia Amendment to the Franchise Agreement and Lease on the same date as that on which the Franchise Agreement was executed.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF WASHINGTON

In recognition of the requirements of the Washington Franchise Investment Protection Act, \$\\$ 19.100.010 through 19.100.940, the Franchise Disclosure Document for Prospective Franchisees of Chick-fil-A, Inc. for use in the state of Washington shall be amended to include the following:

1. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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2. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

t. Integration/merger clause*	Lease 14 Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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3. Item 17 shall be supplemented with the following language:

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of

arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

4. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent, with respect to such provision, that the jurisdictional and other requirements of the Washington Franchise Investment Protection Act, §§ 19.100.010 through 19.100.940, are met independently without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF WASHINGTON

In recognition of the requirements of the Washington Franchise Investment Protection Act, §§ 19.100.010 through 19.100.940, the parties to the attached Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Section 2.2 of the Franchise Agreement, under the heading "Term and Additional Businesses", Section 24.8 of the Franchise Agreement, under the heading entitled "Termination," Section 2.3 of the Lease, under the heading "Term," Section 10.2 of the Lease, under the heading "Default, Termination and Remedies," Section 4 of the Concession Sublicense Agreement under the heading "Term; Termination," and Section 7 of any Concession Sublicense Agreement under the heading "Default; Termination and Expiration," shall be amended by adding the following language at the end of the Section:

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

2. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

3. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

4. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:

- 28.6 This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 5. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - 14.6 Entire Agreement. This Lease and the Franchise Agreement to which it is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chickfil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 6. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this

Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.

7. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

8. Sections 28.9 and 28.10 of the Franchise Agreement, under the heading entitled "General Provisions," Sections 14.8 and 14.10 of the Lease, under the heading "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading "Compliance with Franchise Agreement and the Assignment," shall be amended by adding the following language at the end of each Section:

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

- 9. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any

claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

10. Section 21.2 of the Franchise Agreement, under the heading entitled "Transferability of Interest," Section 14.5 of the Lease, under the heading "General Provisions," and Section 9 of any Concession Sublicense Agreement, under the heading "Compliance with Franchise Agreement and the Assignment," shall be amended by adding the following language at the end of each Section:

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

11. Sections 20.1, 20.2 and 20.3 of the Franchise Agreement, under the heading entitled "Competition," shall be amended by adding the following language at the end of each Section:

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.

12. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional and other requirements of the Washington Franchise Investment Protection Act, §§ 19.100.010 through 19.100.940, are met independently without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

IN WITNESS WHEREOF, the parties hereto have duly executed this Washington Amendment to the Franchise Agreement and Lease in duplicate on the date first above written.

CHICK-FIL-A, INC.	OPERATOR	
By:	By:	
Name:	Name:	
Title:	Title:	

# ADDENDUM TO THE CHICK-FIL-A, INC. FRANCHISE DISCLOSURE DOCUMENT FOR PROSPECTIVE FRANCHISEES REQUIRED BY THE STATE OF WISCONSIN

In recognition of the requirements of the Wisconsin Fair Dealership Law, Wisconsin Stat. §§ 135.01 through 135.07, the Franchise Disclosure Document for Chick-fil-A, Inc. for use in the State of Wisconsin shall be amended as follows:

1. Item 17, item b, under the subheading entitled "Renewal or extension of term," for the Franchise Agreement and the Lease and any Concession Sublicense Agreement, shall be replaced in its entirety by the following language:

Automatically extended for one year periods unless written notice is given at least ninety (90) days prior to the end of the existing term by either party. Chick-fil-A will not refuse to renew the Franchise Agreement without good cause.

2. Item 17, item c, under the subheading entitled "Requirements for franchisee to renew or extend," for the Franchise Agreement and the Lease and any Concession Sublicense Agreement, shall be replaced in its entirety by the following language:

Automatic renewal unless you or Chick-fil-A give written notice of nonrenewal at least ninety (90) days prior to the end of the existing term. Chick-fil-A will not refuse to renew the Franchise Agreement and the Lease or any Concession Sublicense Agreement without good cause.

3. Item 17, item e, under the subheading entitled "Termination by franchisor without cause," for the Franchise Agreement and the Lease and any Concession Sublicense Agreement, shall be replaced in its entirety by the following language:

Chick-fil-A can terminate you upon 90 days prior written notice to you. Chick-fil-A can also terminate you immediately upon notice to you and payment of the greater of \$1,000 or an amount determined by a formula, or within the first 90 days of the term without notice or any payment, upon termination of the lease or any concession agreement for the site or upon your death. We will not terminate you without good cause.

4. Item 17, item i, under the subheading entitled "Franchisee's obligations on termination/nonrenewal," for the Franchise Agreement and the Lease and any Concession Sublicense Agreement, shall be supplemented with the addition of the following language at the conclusion of the item:

Upon termination of the Franchise Agreement by Chick-fil-A, at your option, Chick-fil-A must repurchase, at fair wholesale market value, all inventory bearing Chick-fil-A's trademarks sold by Chick-fil-A to you for resale under the Franchise Agreement.

5. The Item 17 table for the Franchise Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

CHICK-FIL-A, INC.
WISCONSIN ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT
FOR PROSPECTIVE FRANCHISEES

t. Integration/merger clause*	FA 28.6	Only the terms of the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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6. The Item 17 table for the Lease and any Concession Sublicense Agreement, item t, under the subheading "Integration/merger clause" shall be amended to read as follows:

Concession Sublicense Agr. 12	Only the terms of the agreement, including its exhibits, and the Franchise Agreement, including all schedules, exhibits and ancillary agreements are binding (subject to applicable state law, see Exhibit "G"). We caution you not to rely upon any promises or statements not in the agreement and the Franchise Agreement or in this Disclosure Document. You may rely on our representations in this Disclosure Document, including its exhibits and any amendments or supplements. All of the provisions above may not be enforceable under California law. We nevertheless reserve the right to attempt to enforce all of the provisions listed above.
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7. Item 17 is supplemented by adding the following at the end:

No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

8. Each provision of this Addendum to the Franchise Disclosure Document shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Wisconsin Fair Dealership Law, Wisconsin Stat. §§ 135.01 through 135.07, with respect to each such provision, are met independent of and without reference to this Addendum to the Franchise Disclosure Document. This Addendum shall have no force or effect if such jurisdictional or other requirements are not met.

### AMENDMENT TO THE CHICK-FIL-A, INC. FRANCHISE AGREEMENT AND LEASE REQUIRED BY THE STATE OF WISCONSIN

In recognition of the requirements of the Wisconsin Fair Dealership Law, Wisconsin Stat. §§ 135.01 through 135.07, the parties to the Chick-fil-A, Inc. Franchise Agreement (the "Franchise Agreement") and its attached Lease (the "Initial Lease") dated as of \_\_\_\_\_\_\_, or its attached Concession Sublicense Agreement ("Concession Sublicense Agreement") as applicable, and any attached Additional Business Amendment (with its attached Lease or Concession Sublicense Agreement as applicable) (the Initial Lease and any Lease attached to any Additional Business Amendment, individually referred to below as the "Lease"), do hereby agree as follows:

1. Sections 2 and 24 of the Franchise Agreement under the headings entitled "Term and Additional Businesses" and "Termination," and Sections 2 and 10 of the Lease entitled "Site, Term and Use," and "Default, Termination and Remedies," and Sections 4 and 7 of any Concession Sublicense Agreement entitled "Term; Termination," and "Default; Termination and Expiration," shall be supplemented by the addition of following language:

Chick-fil-A will not refuse to renew the Franchise Agreement without good cause.

- 2. The thirty (30) days' written notice provisions in Section 2.2 of the Franchise Agreement, Section 2.3 of the Lease and Section 4(a) of any Concession Sublicense Agreement and the forty-five (45) days' written notice provision in Section 2.3 of the Lease and Section 4(a) of the Concession and Sublicense Agreement shall be changed to require ninety (90) days' written notice instead.
- 3. Section 23 of the Franchise Agreement, under the heading entitled "Restrictions Deemed Reasonable" shall be amended by deleting the remainder of the final sentence beginning "not based on any representations", so that Section 23 reads as follows:

The Operator, and, as applicable, the Operator-Owner, hereby acknowledge that the Operator, and, as applicable, the Operator-Owner, have carefully considered the nature and extent of the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement, including without limitation those rights and remedies of Chick-fil-A set forth in Sections 18, 19, 20, 21 and 22 above, and hereby agree that (i) the same are reasonably required and designed solely to protect proprietary and other important rights of Chick-fil-A and (ii) as such are reasonable in time, scope and territory. The Operator, and, as applicable, the Operator-Owner, further acknowledge and agree that the restrictions upon the Operator (and, as applicable, the Operator-Owner) and the rights and remedies conferred on Chick-fil-A under this Agreement are essential elements of this Agreement and that without their inclusion, Chick-fil-A would not have entered into this Agreement. The Operator represents and warrants that the Operator's signature appearing on this Agreement is genuine and freely and knowingly given.

4. Section 24.2 of the Franchise Agreement shall be replaced in its entirety by the following language:

Either Chick-fil-A or the Operator may terminate the Franchise Agreement as to one or more of the Businesses upon ninety (90) days' prior written notice to the other. Chick-fil-A will not terminate the Franchise Agreement without good cause.

- 5. Section 24 of the Franchise Agreement shall be supplemented by the addition of the following language at the conclusion of the Section:
  - 24.9. Upon termination of the Franchise Agreement by Chick-fil-A, at the Operator's

option, Chick-fil-A must repurchase, at fair wholesale market value, all inventory bearing Chick-fil-A's trademark sold by Chick-fil-A to the Franchise for resale under the Franchise Agreement.

5. Section 25.3 of the Franchise Agreement, under the heading entitled "Franchise Relationship" shall be deleted in its entirety and replaced by the following.

Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.

- 6. Section 28.6 of the Franchise Agreement, under the heading entitled "General Provisions," is deleted in its entirety. and replaced by the following:
  - This Agreement, including any Lease(s), Concession Sublicense Agreement(s) and Food Truck License and Sublease Agreement(s) attached to this Agreement as an exhibit, incorporated in and made a part of this Agreement, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement and supersede all prior agreements; subject to the requirements of applicable state law, no other representations have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 7. Section 14.6 of the Lease, under the heading entitled "General Provisions," is deleted in its entirety and replaced by the following:
  - Entire Agreement. This Lease and the Franchise Agreement to which it is attached, 14.6 and all documents, schedules, exhibits, and information specifically incorporated into this Lease and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of the Business and this Lease and supersede all prior agreements between the parties. Subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Lease; the Operator may rely on Chickfil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into this Lease (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Lease, the Franchise Agreement or in the FDD because among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Lease, the Franchise Agreement or the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Lease shall bind Chick-fil-A unless in writing and signed by Chick-fil-A.

- 8. Section 12(b) of any Concession Sublicense Agreement, under the heading entitled "Execution; Entire Agreement; Counterparts," is deleted in its entirety. and replaced by the following:
  - 12(b): This Agreement, including its exhibits and amendments, including the data sheet attached as Exhibit A, the Equipment Lease Addendum attached as Exhibit B, and the Concession Agreement attached as Exhibit C, as well as the Franchise Agreement, the Assignment (if applicable) and if applicable the Additional Business Amendment to which this Agreement is attached, and all documents, schedules, exhibits, and information specifically incorporated into this Agreement and the Franchise Agreement by reference, collectively constitute the complete and integrated agreement between Chick-fil-A and the Operator concerning the subject matter of this Agreement, the operation of the Captive Venue Unit as a Business and the Concession Agreement, and supersede all prior agreements between the parties; subject to the requirements of applicable state law, no other representations or statements of any kind have induced the Operator to sign this Agreement; the Operator may rely on Chick-fil-A's representations in the most recent Franchise Disclosure Document that Chick-fil-A delivered to the Operator, including its exhibits and any amendments or supplements, in connection with the Operator's entry into the Franchise Agreement and if applicable this Agreement (the "FDD"). Chick-fil-A cautions the Operator not to rely on any representations, promises or agreements, oral or otherwise, not appearing in or attached to this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD because, among other things, no officer, employee, or other servant or agent of Chick-fil-A was or is authorized to make any representation, warranty, or other promise not contained in this Agreement (including the attached Concession Agreement), the Franchise Agreement, the Assignment (if applicable), the Additional Business Amendment (if applicable) or in the FDD. No change, termination, or attempted waiver or cancellation of any provision of this Agreement will bind Chick-fil-A unless in writing and signed by Chick-fil-A.
- 9. Section 3(i) of any Concession Sublicense Agreement, under the heading entitled "Operator Warranties and Obligations" shall be deleted in its entirety and replaced by the following.
  - Chick-fil-A represents to the Operator the Businesses contemplated by this Agreement involve risk and that the success of such Businesses is dependent upon the abilities and efforts of the Operator as an independent business person.
- 10. The following is added as a new Section 28.19 to the Franchise Agreement, under the heading entitled "General Provisions":
  - **28.19** No Statement, Questionnaire, or Acknowledgement. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 11. Each provision of this Amendment shall be effective only to the extent that the jurisdictional requirements and any other requirements of the Wisconsin Fair Dealership Law, Wisconsin Stat. §§ 135.01 through 135.07, with respect to each such provision, are met independent of and without reference to this Amendment. This Amendment shall have no force or effect if such jurisdictional or other requirements are not met.

Name:

Title:

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered

#### **EXHIBIT "H"**

### **STATE EFFECTIVE DATES**

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	March 31, 2024
Hawaii	Pending
Illinois	March 31, 2024
Indiana	March 31, 2024
Maryland	March 31, 2024
Michigan	March 31, 2024
Minnesota	Pending
New York	March 31, 2024
North Dakota	March 31, 2024
Rhode Island	March 31, 2024
South Dakota	March 31, 2024
Virginia	Pending
Washington	Pending
Wisconsin	Pending

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

### EXHIBIT "I"

### **RECEIPTS**

#### **RECEIPT**

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain language. Read this Disclosure Document and all agreements carefully.

If Chick-fil-A offers you a franchise, it must provide this Disclosure Document to you 14 calendar days before you sign a binding agreement with, or make payment to, Chick-fil-A in connection with the proposed franchise sale.

New York requires that Chick-fil-A give you this Disclosure Document at the earlier of the first personal meeting or 10 business days before the execution of the Franchise Agreement or other agreement or the payment of any consideration that relates to the franchise relationship.

Michigan requires that Chick-fil-A give you this Disclosure Document at least 10 business days before the execution of the Franchise Agreement or any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If Chick-fil-A does not deliver this Disclosure Document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the appropriate state agency.

The franchisor is: Chick-fil-A, Inc., located at 5200 Buffington Road, Atlanta, Georgia 30349. Its telephone number is 404-765-8000.

The names, principal business address and telephone number of each franchise seller for this offering: Chick-fil-A, Inc., Oscar Shepherd, Jr. and \_\_\_\_\_\_; 5200 Buffington Road, Atlanta, Georgia 30349; 404-765-8000.

Issuance Date: March 31, 2024

Chick-fil-A authorizes the respective state agencies identified in Exhibit "A" to receive service of process for it in the particular state.

I have received a Disclosure Document for Operators dated March 31, 2023, that included the following Exhibits:

EXHIBIT "A"	List of State Agencies/Agents for Service of Process
EXHIBIT "B"	Franchise Agreement
EXHIBIT "B-1"	Assignment and Consent to Assignment Agreement (Corporation)
EXHIBIT "B-2"	Assignment and Consent to Assignment Agreement (Limited Liability Company)
EXHIBIT "C"	Consolidated Financial Statements of Chick-fil-A, Inc.
EXHIBIT "D"	Table of Contents of Chick-fil-A Manuals
EXHIBIT "E"	List of Operator Restaurants, Chick-fil-A Operated Restaurants, and Licensed Units
EXHIBIT "F"	List of Former Operators
EXHIBIT "G"	State Specific Addenda and Agreement Amendments
EXHIBIT "H"	State Effective Dates
EXHIBIT "I"	Receipts
Date	Operator
	Print Name:

#### **RECEIPT**

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain language. Read this Disclosure Document and all agreements carefully.

If Chick-fil-A offers you a franchise, it must provide this Disclosure Document to you 14 calendar days before you sign a binding agreement with, or make payment to, Chick-fil-A in connection with the proposed franchise sale.

New York requires that Chick-fil-A give you this Disclosure Document at the earlier of the first personal meeting or 10 business days before the execution of the Franchise Agreement or other agreement or the payment of any consideration that relates to the franchise relationship.

Michigan requires that Chick-fil-A give you this Disclosure Document at least 10 business days before the execution of the Franchise Agreement or any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

If Chick-fil-A does not deliver this Disclosure Document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the appropriate state agency.

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EXHIBIT "F"	List of Former Operators
EXHIBIT "G"	State Specific Addenda and Agreement Amendments
EXHIBIT "H"	State Effective Dates
EXHIBIT "I"	Receipts
	<del></del>
Date	Operator
	Print Name:

Please remove this page, sign and date this page, and return this page within 48 hours after you receive this Disclosure Document to Operator Selection Team, Chick-fil-A, Inc., 5200 Buffington Road, Atlanta, Georgia 30349-2998