

FRANCHISE DISCLOSURE DOCUMENT

Pro Image Franchise, L.C.



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Pro Image Franchise, L.C a Utah Limited Liability Company 1310 West 223 North, Suite 200 Centerville, Utah 84014 (801) 296-9999 <u>franchise@proimagesports.com</u> www.proimagesports.com

As a franchisee, you will operate a retail store featuring sports-related licensed products and sportswear with professional and collegiate sport emphasis.

The total investment necessary to begin operation of a Pro Image® Sports franchise is \$108,850 to \$580,000. This includes the \$30,100 to \$32,000 that must be paid to the franchisor or its affiliates.

This disclosure document <u>summarizes</u> certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Pro Image Franchise, L.C. at 1310 West 233 North Suite 200, Centerville, Utah 84014 and 801-296-9999 and franchise@proimagesports.com.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "<u>A Consumer's Guide to Buying a Franchise</u>," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 27, 2023



How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about
	outlet sales, costs, profits or losses. You
	should also try to obtain this information
	from others, like current and former franchisees. You can find their names and
	contact information in Item 20 or Exhibit
	"D."
How much will I need to invest?	Items 5 and 6 list fees that you will be
	paying to the franchisor or at the
	franchisor's direction. Item 7 lists the
	initial investment to open. Item 8
	describes the suppliers you must use.
Does the franchisor have the financial	Item 21 or Exhibit "C" includes financial
ability to provide support to my	statements. Review these statements
business?	carefully.
Is the franchise system stable, growing,	Item 20 summarizes the recent history of
or shrinking?	the number of company-owned and
	franchised outlets.
Will my business be the only Pro	Item 12 and the "territory" provisions in
Image® Sports business in my area?	the franchise agreement describe whether
	the franchisor and other franchisees can
	compete with you.
Does the franchisor have a troubled	Items 3 and 4 tell you whether the
legal history?	franchisor or its management have been
	involved in material litigation or
	bankruptcy proceedings.
What's it like to be a Pro Image®	Item 20 or Exhibit "D" lists current and
Sports franchisee?	former franchisees. You can contact them
	to ask about their experiences.
What else should I know?	These questions are only a few things you
	should look for. Review all 23 Items and
	all Exhibits in this disclosure document to
	better understand this franchise
	opportunity. See the table of contents.



What You Need to Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions</u>. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

Operating restrictions. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>**Competition from franchisor**</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

<u>Renewal</u>. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

<u>When your franchise ends</u>. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit "F."

Your state may also have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.



Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

- 1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by mediation, arbitration and/or litigation only in Utah. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Utah than in your own state.
- 2. <u>Inventory Control</u>. You must make inventory and supply purchases of at least \$60,000 each year, even if you do not need that much. Your inability to make these purchases or to maintain inventory levels at all times may result in termination of your franchise and loss of your investment.
- 3. <u>Spousal Liability</u>. Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even though your spouse has no ownership interest in the franchise. This guarantee will place both you and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.



STATE REGULATIONS FOR THE STATE OF MICHIGAN

(THE FOLLOWING APPLIES TO TRANSACTIONS GOVERNED BY THE MICHIGAN FRANCHISE INVESTMENT LAW ONLY)

THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU.

Each of the following provisions is void and unenforceable if contained in any documents under a franchise:

1. A prohibition on the right of a franchisee to join an association of franchisees.

2. A requirement that a franchisee assent to a release, assignment notation, waiver, or estoppel which deprives a franchisee of rights and protections provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.

3. A provision that permits a franchisor to terminate a franchise before the expiration of its term except for good cause. Good cause shall include the failure of the franchise to comply with any lawful provision of the franchise agreement and to cure failure after being given written notice thereof and a reasonable opportunity, which in no event need to be more than 30 days, to cure failure.

4. A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) the term of the franchise is less than 5 years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area after to the expiration of the franchise or the franchisee does not receive at least 6 months' advance notice of franchisor's intent not to renew the franchise.

5. A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

6. A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.

7. A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:

a. The failure of the proposed transferee to meet the franchisor's then current reasonable qualifications or standards.



b. The fact that the proposed transferee is a competitor of the franchisor or sub franchisor.

c. The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

d. The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.

8. A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchisor for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).

9. A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY THE ATTORNEY GENERAL.

Any questions regarding this notice may be directed to the following address:

Michigan Attorney General's Office Consumer Protection Division 525 W. Ottawa Street Lansing, MI 48909 Telephone: (517) 373-7117



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Addenda of State Regulations

EXHIBITS

- A. Franchise Agreement and its Exhibits
- B. Table of Contents for Operations Manual
- C. Financial Statements
- D. Schedule of Franchisees
- E. List of Agents for Service of Process
- F. List of State Agencies Responsible for Franchise Disclosure and Registration Law
- G. Release Agreement
- H. Signing Checklist

RECEIPTS



<u>ITEM 1</u>

THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

The Franchisor

The name of the franchisor is Pro Image Franchise, L.C. In this disclosure document, Pro Image Franchise, L.C. is referred to as "we" or "us" or "our" and at times "Pro Image Sports"; "franchisee," "you" or "yours" means the person or persons, individually and collectively, who buys the franchise from us and includes the current and future owners of a franchisee that is a corporation, partnership or other entity.

Our limited liability company was organized in December 1996 in the State of Utah under the name Pro Image Franchise, L.C. (formerly PI Acquisition, L.C.). Our principal place of business is 1310 West 233 North Suite 200, Centerville, Utah 84014.

Our agents for service of process in various states are disclosed in Exhibit "E."

Franchisor Business Activities

We do not do business under any names other than Pro Image Franchise, L.C. and have no business activities other than operating the Pro Image® Sports franchise system. We do not operate a business of the type offered to you in this disclosure document. We previously offered franchises under the name "Capz." This system was similar to the Pro Image® Sports franchise except it was exclusively focused on the sale of sports related hats. Other than Capz, we have not offered for sale or sold franchises in any other line of business. In addition, we did not begin offering and selling franchises in this business until 1985.

Parents, Affiliate and/or Predecessor Business Activities Involving Pro Image® Sports

We have no affiliates, parents or predecessors required to be disclosed in this item.

Franchise Offered

We license and train others to operate Pro Image[®] Sports businesses. As a Pro Image[®] Sports business, you will operate a retail store featuring sports-related licensed products and sportswear with professional and collegiate sport emphasis. The grant of a franchise authorizes you to engage in our complete system under the name Pro Image[®] Sports and other proprietary marks. Under the Pro Image[®] Sports system you are only allowed to sell professional or college sports items from vendors duly licensed by the related sports entity.

You are required to purchase and carry specific materials, supplies and equipment and to strictly follow our standards, methods, policies and procedures in the operation of your franchise business that are described in more detail in our franchise agreement, attached as Exhibit "A" to this disclosure document.

General Description of Market and Competition

The general market for retail sales of sports products and sportswear is well-developed and competitive. You will typically compete with other established sport fan gift stores, department stores, and recreational businesses. There are many of these competitors from large national chains to small independent operators. You may also encounter competition from other franchises operated by us or other franchisees outside your territory. This business may be operated year-round but may have increased sales in certain months depending on the type and number of professional or college teams located in your area.

Laws and Regulations

You are required to follow all laws and regulations that apply to businesses generally. There are no specific laws or regulations that govern this industry.



You must investigate local zoning rules because they may limit where you can locate your franchise business and may affect the design features including the building façade and signs. In many jurisdictions, you will also be required to obtain a sign permit. You should also be aware of federal, state and local environmental laws about the disposal of waste materials and packaging. You may be required by local law to participate in a recycling program, which may require you register and make ongoing fee payments.

At your cost and expense, you must investigate and ensure that you comply with all payment card industry ("PCI") and data security standard ("DSS") standards, regulations, and requirements; however, we reserve the right to approve of the vendor you use for compliance. You must meet the requirements of, and comply with enhancements and changes to, the PCI and DSS and maintain PCI compliance with the current version of the PCI and DSS. We reserve the right to require an audit (and to designate the auditor) to verify compliance. You must reimburse us for the audit if you are not in compliance. You are responsible to use all required tools, systems and vendors to complete ongoing PCI requirements including quarterly external security scans and annual self-assessment questionnaires. You are solely responsible for all costs relating to PCI compliance and data security issues, such as security threats, breaches, and malware. It is your responsibility to alert us, not later than 24 hours following a suspected or confirmed data security breach, so that appropriate action can be taken to protect customer data and notify relevant parties. You are not permitted to collect, store, transfer, etc. any unnecessary customer information. Additional information can be found at <u>https://www.pcisecuritystandards.org/[franchise agreement paragraph 6.1.12(iii)]</u>.

The details of state, county and local laws and regulations vary from place to place. It is your responsibility to research these matters. Please be aware that the changes in these laws may increase the cost to operate your business. You are solely responsible to determine what local or state regulations, permits and licenses you will need to comply with and/or obtain to conduct the franchise business in a particular state, city or town.

COVID-19

Covid-19 has significantly disrupted local, regional, and global economies and businesses. You must comply with all applicable laws, rules, and orders of any government authority concerning this or any future outbreak and your response in your franchise business.

NAME	Company Name and Location	POSITION	FROM
Bill Townsend	Pro Image Franchise, L.C., Centerville, Utah	President	January 1998 - Present
Jake Riley	Pro Image Franchise, L.C., Centerville, Utah	CEO	May 2005 – Present
Lisa Briggs	Pro Image Franchise, L.C., Centerville, Utah	CFO/COO	July 2007 – Present
Burr Calapp	Pro Image Franchise, L.C., Centerville, Utah	Director of Leasing	January 2014 - Present

<u>ITEM 2</u> BUSINESS EXPERIENCE

ITEM 3 LITIGATION

There is no litigation required to be disclosed in this Item.



<u>ITEM 4</u> BANKRUPTCY

No bankruptcy is required to be disclosed in this Item.

<u>ITEM 5</u> INITIAL FEES

Initial Franchise Fee

On the signing of the franchise agreement, all franchisees pay an initial franchise fee of 30,000 to us. This is due in a lump sum at the time of signing the franchise agreement. You may not finance more than 70% of the costs to begin operations of your franchise business, and we strongly recommend that you do not finance more than 50% of the business.

Additional Franchise Purchases

During the term of your franchise agreement, you may purchase additional franchises for the reduced franchise fee of \$15,000, and you must sign the then-current franchise agreement. The option will only be available to you if there are franchise territories available, you meet your then-current criteria for new franchisees, you are current and not in default of your franchise agreement. Approval is at our discretion based on your financials, operational history, and full compliance with your current franchise.

Required Pre-Opening Purchases

You must purchase uniforms and retail bags from us at a cost of between \$100 and \$2,000. These payments to us or our affiliate are payable in a lump sum at the time of ordering.

Opening Assistance

We will provide one of our representatives to provide you with one day of training prior to your franchise business opening at no additional charge. However, if you postpone or reschedule your opening, or if you fail to provide a valid certificate of occupancy before the scheduled opening training, you must reimburse us for any of our costs to reschedule.

Uniformity and Refunds

These costs and fees are uniform for all franchisees and are non-refundable.

Type of Fee	Amount	Due Date	Remarks
Royalty Fee ¹	5% of gross sales	Payable monthly, to be received by the 10th day of the following month	Gross sales include all revenue from the franchise business but do not include sales tax or sales of gift cards or similar products (but the redemption of any such card or product will be included in gross sales). We require royalties to be paid in accordance with our electronic funds transfer or automatic withdrawal program as developed.

ITEM 6 OTHER FEES¹



Type of Fee	Amount	Due Date	Remarks
Late Charges ^{1,5,7}	\$25 per day, for each late fee or report up to \$500 per month per late fee	Payable with royalty or on demand	Charges and interest begin to accrue after the due date of any royalty, fee, report or other required payment.
Interest on Late Fees and Reports ^{1,4,7}	18% interest or maximum rate permitted by state law, whichever is less	Payable with royalty or on demand	Interest begins to accrue on the total amount (fee plus any late charge) after the due date of any required payment or report. Charges and interest begin to accrue after the due date of any royalty, fee, report or other required payment.
NSF Fees ^{1,7}	\$50 per bounced check or bounced/insuffici ent draft	Payable with royalty or on demand	Interest begins to accrue after the due date of any required payment or report.
Sales or Use Tax Reimbursement Fee ^{1,6}	Sum equal to tax imposed	Upon demand	If sales, use, or value added tax is assessed on fees you pay to us, you must also pay us the applicable tax when invoiced. If there is hereafter assessed any nature of sales tax or use tax or other tax on fees or other sums previously or hereafter received by us under the franchise agreement, then in addition to all fees and other payments to be made by you to us, you must also pay us or the taxing authority a sum equal to the amount of such tax. Any tax paid to us will be paid when due to the taxing authority.
Audit Charge ^{1,6}	Cost of the audit	On billing	Payable only if audit reveals an understatement of 2% or more of gross sales for any month or records are unorganized or unavailable.
System Non- Compliance Fines and Charges ^{1,4,6}	Amounts to be specified in our manuals, currently ranging between \$250 and \$5,000.	As incurred	See note 5 below.



Type of Fee	Amount	Due Date	Remarks
New Operating Principal or Management Training; Refresher Training ^{1,6}	Our then-current fee for refresher or replacement operating principal or manager training; currently, \$0 per person	When you register	You may be required to attend refresher training classes if you do not pass our inspections, or as otherwise determined by us in our sole discretion. In addition, if you hire a new general manager, that manager may be trained by us. You will be required to pay for travel, food, lodging, and other expenses for you and any attendees. We reserve the right to charge a fee for this training in the future.
Additional Manager Training ^{1,6}	Same as new manager training	In advance of training or assistance	Depending on advanced notice and our availability, we may provide additional in-person consulting assistance or training as reasonably requested. We reserve the right to charge a fee for such assistance in the future and reserve the right to charge for travel, food, lodging and other expenses for our representative.
Additional In- Person Training ^{1,6}	Our then-current fee for additional training; currently, we do not charge a fee	Upon billing	Depending on advanced notice and our availability, we may provide additional in-person consulting training as reasonably requested. We reserve the right to charge a fee for such assistance in the future and reserve the right to charge for travel, food, lodging and other expenses for our representative.
Insurance Reimbursement Fee ^{1,6}	Reimbursement of premium amount, plus 10% of the premium cost.	Upon demand	You are required to hold and maintain your own insurance, but in the event you fail to do so, we have the right to obtain insurance on your behalf, and you are required to reimburse us the premium payments, plus an administration fee equal to 10% of the premium cost.
PCI and DSS Audit Reimbursement Fee ¹	Costs of the audit	Upon demand	You must reimburse us all costs related to an audit for your non- compliance with PCI and DSS requirements.
Consumer Complaint Resolution Fee ^{1,6}	\$50 per incident, plus our costs	When we receive a customer complaint	If you do not resolve a customer complaint, and we are required to assist them, you must reimburse us for any of our costs to respond to and compensate complaints from your customers.



Type of Fee	Amount	Due Date	Remarks
Interim Management Fee ^{1,6}	\$250 per day, per representative	Time of service	Payable if we elect to operate your business during your unapproved closing, unapproved absence, incapacity, death or after you have been given a notice of default and failed to cure. You must also pay the food, travel, and lodging for our representative(s) and other expenses that may be incurred by us to perform such services, plus royalties, advertising fees, and other applicable fees. The interim management period will not last more than 6 months unless otherwise agreed between us.
Additional Copies of Marketing Materials	Our reasonable costs, plus 10%, and the costs for shipping and handling	Time of delivery	We may develop and provide you samples of marketing and promotional materials.
Order Management Fee ¹	10% of the online sales price	At the time of online processing	This fee is charged for online sales you make through our e-commerce site. You will be required to pay royalties for all online sales.
Fees on Default ^{1,5,6}	Our costs associated with your default	On demand, as incurred	Paid in addition to other payments to us. Payable if you want to have unapproved suppliers evaluated for our approval.
Continued Operations/Breach of Non-Competition Fees ^{1,5}	Varies	As incurred or on demand	See note 6 below.
Post-Termination Fees ^{1,5}	Varies	As incurred	You will be responsible to pay us any post-termination expenses, including without limitation, attorney's fees and costs to enforce your post-term obligations.
Franchise Agreement Transfer Fee ¹	\$5,000	Before occurrence of transfer	Payable when you sell your franchise and prior to our signing any approval or new agreement. All guarantors will remain guarantors unless otherwise released by us. The transferee must pay for and complete the training program required of new franchisees. The cost of such training will be at our standard rate for training new managers, plus the cost of travel, food and lodging for the trainers. Subject to state law.



Type of Fee	Amount	Due Date	Remarks
Minority Interest Transfer Fee ¹	Our legal fees and administrative costs related to the transfer	On demand	This fee applies to transfers of up to 40% of your franchisee entity— cumulative during the term of the franchise agreement. All guarantors will remain guarantors unless otherwise released by us. Subject to state law.
Transfer Training Fee ¹	Our then-current fee for training new managers	In advance of training or assistance	The transferee must pay for and complete the training program. You and the transferee must coordinate the timing of training so there is no gap in properly trained management.
Indemnification ^{1,3}	Varies	As incurred or on demand	See note 3 below.
Dispute Resolution Fees ¹	Varies	As incurred or on demand	You are required to pay half of the mediation and/or arbitration fee. Additionally, the prevailing party will be entitled to its legal fees and expenses.

NOTES

¹<u>Royalty and Other Fees</u>. Except as shown in the remarks column, all fees are uniformly imposed and payable to us. All fees payable to us or an affiliate are non-refundable. You should verify with any third-party payee whether such payments, deposits, or fees are refundable or not. All fees are uniformly imposed. The only exception to this is that some of our initial franchisees pay a lower royalty than you will pay. However, all new franchisees pay the same royalty amount as set forth above.

We have the right to require you to establish a bank sweep, draft or other similar type of electronic funds transfer ("EFT") account in which you must deposit the gross sales of your outlet (not including local sales & use taxes) which account we may automatically access for any payment due us, including post-termination fees. You cannot close or terminate any EFT or similar account without receiving our prior written consent. If you fail to timely report gross sales, we may sweep an estimated amount of fees due to us. You must pay all service charges and fees charged to you by your bank so that we may electronically debit your bank account. You will be responsible to pay us any amount owing if we underestimate your payment to us, and we will credit you with any overage that we charge.

²<u>Indemnification</u>. You must to defend, indemnify, and hold us harmless from any and against any and all losses, liabilities, damages, costs and expenses, including reasonable attorney's fees arising out of or related to, or in any way connected with you or your acts, errors or omissions in the operation of your franchise business or your franchise business generally, and including any allegation that you are our employee, or that we are a joint employer or otherwise responsible for the acts or omissions relating to your employees, and other laws regarding public accommodations for persons with disabilities. You are not required to indemnify us for liability caused by our willful misconduct or gross negligence.

⁴ <u>System Non-Compliance</u>. We may issue you a fine for certain violations of the franchise agreement and/or manuals. The amount of the fine is paid us to reimburse us for our administrative management costs for us to address the violation. If you do not correct the violation within the time required



by us, we have the right to put you in default. All fines are to be paid in accordance with our electronic funds transfer or automatic withdraw program.

⁵ <u>Fee for Continued Operations/Breach of Non-Competition Agreement</u>. Subject to applicable state law, if you continue to operate your franchise business, or any business offering similar products and services, or use any of our trademarks or any aspect of the system after termination for any reason, our remedies include, recovery of the greater of (a) all profits earned by you in the operation of your business or similar business after such termination; or (b) all royalties, and other amounts which would have been due if such termination had not occurred.

⁶ <u>Fee Increases</u>. If a fee is subject to increase by us (rather than a third party), the increase will not be more than the equivalent of 5% per year during the term of your franchise agreement and if there is currently no fee, the fee imposed will not increase later by more than the equivalent of 5% per year. This only applies to fees that are subject to change by us. If we do not designate that a fee is subject to change, the fee will remain the same during the term of the franchise agreement. Costs charged by third parties are subject to change at any time and do not have an annual cap.

ITEM 7 ESTIMATED INITIAL INVESTMENT

TOOK ESTIMATED INTITAL INVESTMENT					
TYPE OF EXPENDITURE	AMOUNT	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE	
Initial franchise fee ¹	\$30,000	Lump sum	Upon signing the franchise agreement	Us	
Travel, lodging, and living expenses while training ²	\$1,000 to \$3,000 for two people	As incurred	Upon signing the franchise agreement	Airlines, hotels and restaurants	
Merchandise inventory ³	\$60,000 to \$300,000	Lump sum and/or as incurred	Before opening	Suppliers	
Uniforms, retail bags and hat trays ⁴	\$100 to \$2,000	Lump sum and/or as incurred	Before opening	Us or suppliers	
Equipment, POS, and computer system ⁵	\$2,750 to \$25,000	Lump sum	Before opening	Suppliers	
Building and leasehold improvements ⁶	\$5,000 to \$150,000	As negotiated	Before opening	Suppliers	
Rent ⁷	\$1,000 to \$30,000 per month	As negotiated	As negotiated	Landlord or leaseholder	
Signs ⁸	\$500 to \$6,000	As negotiated	Before opening	Suppliers	
Misc. opening costs ⁹	\$3,500 to \$17,500	As incurred	As incurred	Suppliers, government departments, utilities, etc.	
Advertising – 3 months ¹⁰	\$0 to \$1,500	As incurred	As negotiated	Suppliers	
Additional funds- 3	\$5,000 to	As incurred	As incurred	Suppliers,	

YOUR ESTIMATED INITIAL INVESTMENT



TYPE OF EXPENDITURE	AMOUNT	METHOD OF PAYMENT	WHEN DUE	TO WHOM PAYMENT IS TO BE MADE
months ¹¹	\$15,000			employees, etc.
Total ¹²	\$108,850 to \$580,000			

NOTES

¹ <u>Initial Franchise Fee</u>. The initial franchise fee is non-refundable, and we do not finance any portion of the fee.

 2 <u>Travel and Living Expenses while Training</u>. You are responsible to pay all travel, lodging, food, and other expenses for your attendees during training, directly to the supplier (hotels, airlines, restaurants, rental car companies, etc.). We estimate that you will have two people attend training. These costs will vary widely as a function of the distance traveled and the choice of accommodations, meals and transportation.

³ <u>Merchandise Inventory</u>. This estimate includes product inventory and other items required to operate your franchise business. The costs will vary depending upon the size of your store and estimated initial sales volume. You are required to maintain at least \$60,000 of minimum inventory. This is only an initial supply and will require replenishment on a regular on-going basis based on the volume of sales for your franchise business.

⁴ <u>Uniforms and Retail Bags</u>. This estimate is for product purchased from us from us at a cost of between \$100 and \$2,000. The costs will vary depending upon the size of your store and estimated initial sales volume. These fees are non-refundable. You will be responsible for the use tax on items purchased from us.

⁵ <u>Equipment, POS, and Computer System</u>. This estimate includes the cost of all furniture and equipment required to open and operate your Pro Image® Sports franchise business. All purchase agreements or leases must be negotiated with suppliers. For any items purchased from us, we require immediate payment. We reserve the right to have independent access to any information or reports generated by you on this computer system. We require you maintain this information for us. For more information about your POS system, computer, hardware, and software requirements, see Item 11.

⁶ <u>Building and Leasehold Improvements</u>. These costs estimate the improvements to your space, but do not include any tenant improvement or leasehold improvement allowance you may receive. Costs of commercial property or leases and improvements vary widely based on location, terms of the lease, the total area of your space as well as construction and material costs. You should review these costs with a local contractor, commercial real estate agent and other professionals. You are required to follow our décor specifications and we provide standard design plans and specifications for construction and improvements which must be followed.

⁷ <u>Rent</u>. You must purchase or lease a suitable location for your Pro Image® Sports store. We must approve your location. Your space will vary depending on your needs, but we estimate you will need between 600 and 3,500 square feet in a shopping mall or similar retail area. You must sign a lease approved by us. The estimate provided is for one month of base rent only and does not include any security deposits or other fees that may be included as part of your lease agreement. In addition, as most franchisees are in mall locations, purchase of retail space is not often an option without the purchase of the entire mall space. For this reason, we do not have estimates to purchase retail space.



⁸<u>Signs</u>. At least one interior sign on the exterior of your franchise business location displaying the trademark is required. Signs must be made by our approved supplier and must conform to our specifications. If an outdoor sign is required by the landlord for your location, this amount may increase. All purchase agreements or lease must be negotiated with your suppliers.

⁹ <u>Miscellaneous Costs</u>. These miscellaneous costs include legal fees, utility set up fees, business entity organization expenses, employee training, deposits, insurance and licenses. The cost of insurance may vary depending on the insurer, the location of your franchise business, and your claims history. We strongly recommend that you hire a lawyer, accountant and other professionals to advise you on this franchise offering. Rates for professionals can vary significantly based on locale, area of expertise and experience.

¹⁰ <u>Advertising</u>. This estimates the cost of advertising for the first three months of operations. You are not required to advertise. However, if you institute a marketing program or create any marketing materials, we must approve it in writing.

¹¹ <u>Additional Funds</u>. This estimates your operating expenses during your first three months of operations, not including cash flows. At all times during the term of our franchise agreement, you must have adequate working capital sufficient to keep our business in operation for at least three months, not including cash flows. Employee compensation is between you and your employees and may vary widely. Additionally, if you elect to finance your investment, you need to account for the additional costs of repaying that financing. We relied on the experience of our principals in running the Pro Image® Sports franchise business since 1985, and the experience of our franchisees in opening and operating Pro Image® Sports franchise units to compile these estimates.

¹² <u>Total</u>. These figures are estimates for the development of one franchise unit, and we cannot guarantee that you will not have additional expenses starting your franchise business. You should review these figured in this Item 7 carefully with a business advisor before making any decision to purchase the franchise. All purchase agreements or leases must be negotiated with suppliers. For any items purchased from us or an affiliate, we normally require immediate payment. We do not offer direct or indirect financing for any item. All fees and payments payable to us or an affiliate are non-refundable.

<u>ITEM 8</u>

RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

Approved Suppliers, Proprietary Products and Required Purchases

You must operate your franchise business according to our system, including purchasing or leasing certain items or services according to our specifications, from approved suppliers. You must not deviate from these methods, standards and specifications without our prior written consent.

Insurance

You must at all times during the entire term of the franchise agreement and at your own expense keep in full force, by advance payment(s), the following minimum insurance policies, obtained from a company rated "A" or better by A.M. Best & Company, Inc., which minimums may be adjusted from time to time in our sole discretion:

Type of Insurance	Minimum Required Amount(s)
Commercial general liability insurance	\$1,000,000 per occurrence and \$2,000,000 in the aggregate, or
	leasehold minimum, whichever is greater



Property insurance	100% of the full replacement cost against loss or damage from fire and other risks normally insured against in extended risk coverage
Government required insurances	You must maintain and keep in force all worker's compensation and employment insurance on your employees
	that is required under all federal and state laws.

These policies (excluding worker's compensation) will insure you, us, and our officers, directors and nominees as additional insureds against any liability that may accrue by reason of your ownership, maintenance or operation of the franchise business. These policies will stipulate that we will receive a 30day written notice prior to cancellation or termination, and we must receive a 30-day notice of any modification. Original or duplicate copies of all insurance policies, certificates of insurance, or other proof of insurance acceptable to us must be furnished to us together with proof of payment prior to you beginning operations. Our insurance coverage requirements are only minimums. You must also procure and pay for all other insurance required by state or federal law. You need to make an independent determination as to whether increased amounts or additional types of insurance are appropriate.

If you fail to obtain or maintain insurance, we may obtain insurance for you at our discretion, and you will pay us the premium costs, plus 10%. We may periodically modify or adjust the amounts of coverage required and/or require different or additional coverage. We do not derive revenue as a result of your purchase of insurance. We recommend you consult with your insurance agent prior to signing the franchise agreement.

If your premises are damaged and covered by insurance, you must use the proceeds to restore the facility to its original condition within 160 days from receiving the proceeds, unless we consent otherwise in writing.

Approved Suppliers

We may enter into contracts with suppliers for items or services purchased by our franchisees. Pursuant to these contracts, you must purchase items or services from approved suppliers. Currently, the only approved suppliers are those officially licensed for one or more leagues. At our discretion we may revoke our approval from an approved supplier.

At this time, we do not have designated suppliers and do not provide a list of approved suppliers or specifications. You are required to verify that any supplier is officially licensed before you purchase any product or inventory from that supplier. Almost all of your entire inventory will be sports-related licensed products. You must buy all your products from authorized licensees of the respective sports leagues or teams in accordance with our specifications. You are not permitted to sell counterfeit or unauthorized products. We reserve the right to require that all items bearing our trademark be purchased from us or other sources designated or approved by us.

Ownership in Approved Suppliers

None of our officers or owners has a direct ownership interest in any of our third-party suppliers.

Proportion of Required Purchases and Leases

We estimate that the proportion of required purchases or leases will represent approximately 100% of your overall purchases in opening your franchise business and 100% of your overall purchases in operating your franchise business.



Revenue to Us and Our Affiliates from Required Purchases

We are an approved supplier of uniforms, retail bags and hat trays, but we are not the only approved supplier of these items. We may derive income through mark-ups in prices we charge to you for goods and services sold or provided by us. We do not currently receive a fee, payment or other compensation from other suppliers of goods and services, but we reserve the right to do so in the future. In the last fiscal year, our revenues from the sale of products and services to franchisees was \$153,554, or 2.5% of our total revenues of \$6,222,389. (This total sales amount includes franchisee's portion of e-commerce sales and are not the revenues of the franchisor). However, the cost of goods sold on these purchases was 105% The sale of these products to franchisees is to better facilitate large group buying power and rates and is not a profit center for us.

Non-Approved Suppliers

Because we do not currently approve specific suppliers, you do not need our permission to use any supplier, as long as you have verified they are an officially licensed supplier.

Standards and Specifications

We may issue new specifications and standards for any aspect of our brand system, or modify existing specifications and standards, at any time by revising our manuals and/or issuing new written directives (which may be communicated to you by any method we choose).

Other than as stated above, there is no obligation for you, under the terms of the franchise agreement, to purchase or lease any goods or services regarding the establishment or operation of the franchise business from approved sources.

Negotiated Arrangements

At this time, there are no purchasing or distribution cooperatives. We currently negotiate purchase arrangements with suppliers, including price, terms for the benefit of franchisees.

Benefits Provided to You for Purchases

We do not provide material benefits to franchisees based on the franchisee's purchase of particular products or services or use of particular suppliers (e.g., grant renewals or additional franchises to franchisees based on purchases).

<u>ITEM 9</u> FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligation in these agreements and in other items of this disclosure document.

	Obligation	Section in Agreement	Disclosure Document Item
a.	Site selection and acquisition/lease	Sections 4.1 and 4.2	Item 11
b.	Pre-opening purchases/leases	Section 4.4 and paragraphs 6.1.3, 6.1.10, and 6.1.12	Item 8
c.	Site development and other pre-opening requirements	Section 4.3	Items 7 and 11
d.	Initial and ongoing training	Paragraph 6.1.4 and section 7.3	Item 11
e.	Opening	Section 4.4 and paragraphs 6.1.4(iv) and 7.3.1	Item 11



	Obligation	Section in Agreement	Disclosure Document Item
f.	Fees	Article V	Items 5, 6 and 7
g.	Compliance with standards and policies/operating manual	Section 6.2 and article IX	Items 8 and 11
h.	Trademarks and proprietary information	Article III	Items 13 and 14
i.	Restrictions on products/services offered	Article VIII	Items 8 and 16
j.	Warranty and customer service requirements	Paragraphs 6.1.2 and 6.2.2(v) and section 8.5	Item 11
k.	Territorial development and sales quotas	Not Applicable	Item 12
1.	Ongoing product/service purchases	Article VIII	Item 8
m.	Maintenance, appearance and remodeling requirements	Paragraphs 6.1.2 and 6.1.8	Item 11
n.	Insurance	Paragraph 6.1.10	Item 8
0.	Advertising	Article X	Items 6, 7 and 11
p.	Indemnification	Section 15.2	Item 6
q.	Owner's participation/ management/staffing	Paragraphs 6.1.6, 6.1.9, and 6.2.3	Items 11 and 15
r.	Records and reports	Section 5.5	Item 6
s.	Inspections and audits	Paragraphs 5.5.1, 5.5.2 and 6.2.2(iv)	Items 6 and 11
t.	Transfer	Article XIV	Item 17
u.	Renewal	Section 2.2	Item 17
v.	Post-termination obligations	Section 12.1	Item 17
w.	Non-competition covenants	Article XVI	Items 14, 15 and 17
х.	Dispute resolution	Article XVII	Item 17
у.	Compliance with government regulations	Sections 4.1 and 4.3 and paragraph 6.1.1, 6.1.10, 12.1.11, and 16.1	Item 12
z.	Guarantee of franchisee obligations	Paragraph 6.3.1	Item 15

<u>ITEM 10</u> FINANCING

We do not offer direct or indirect financing. We do not guarantee your note, lease or obligation.

ITEM 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

Except as listed below, Pro Image Franchise, L.C. is not required to provide you with any assistance.



Pre-opening Assistance

Before you open your franchise business, we will:

1) Provide an area within which you may look for a site for your franchised Pro Image® Sports Store. This is <u>not</u> the protected territory you will be given for your Pro Image® Sports store but is only an area to define where you may seek a location. Once a site is approved, we will designate your territory [franchise agreement section 1.1].

2) Approve of your site. We may assist you in locating a site, but you must make the final decision regarding the location. We must approve of your site before you execute a lease or begin construction. Our approval is based upon the following general criteria: location and size of the mall or center, the mall's sales per square foot, the size of the proposed site, traffic counts, athletic shoe sales within the mall, proximity to a mall's anchor store, location of the site within the mall, location and nature of competitors, and terms of the proposed lease. We do not prepare demographic studies or otherwise determine a need for our services or products within your territory. Site approval or disapproval should be completed by us and notice provided to you in writing within 4 weeks or less after you have submitted a prospective site for our review. We do not own properties that we lease to you, and we do not assist you in negotiating the purchase or lease of your site [franchise agreement paragraph 4.1. and section 4.2].

3) Make available general written specifications for those items listed in Item 8. For purchase, delivery and installation, you are required to work directly with the manufacturer or supplier of these items. We do not offer assistance in delivery or installation of any of these items [franchise agreement section 7.1].

4) Because we do not currently approve specific suppliers, we do not provide you with the name of any suppliers [franchise agreement section 8.1].

5) We may, in our sole discretion, assist in facilitating in the construction, remodeling, or decorating of your franchise business but the responsibility to pay for and complete it is yours alone [franchise agreement paragraph 4.3.2].

6) Provide electronic access to our confidential manuals containing mandatory policies, operating procedures and other information. The manuals are confidential, will remain our property, and may be used by you only in association with your Pro Image® Sports franchise business and only during the term of the franchise agreement. You must have access to your copy of the operations manual at all times. You must keep the contents of all manuals confidential. The master copy of the manuals maintained by us will be controlling in the event of a dispute relative to the contents of the manuals. You may not copy any part of the manuals either physically or electronically. The table of contents of the operations manual is included as Exhibit "B" to this disclosure document. The operations manual is approximately 33 pages [franchise agreement article IX].

7) We provide you with an initial training program for your operating principal and your managers that is described at the end of this Item 11 [franchise agreement paragraph 6.1.4].

Before you open your franchise business, we may:

8) Provide you electronic access to preliminary design plans for your franchise business. You must adapt your franchise business to our general specifications at your own expense, in accordance with local, state and federal laws, rules and ordinances. You are responsible to obtain any required licenses and permits [franchise agreement paragraphs 4.3.1 and 6.1.2 and section 7.1].



Lease, Construction and Commencing Operations

You will have 90 days from the date of the franchise agreement to have a site approved for your franchise business. You will have 12 months from the date of the franchise agreement to have a signed lease agreement in place. We must approve of your lease, and you are required to include our standard lease rider which is attached to the franchise agreement as part of your lease. You are not allowed to engage in discussions with landlords and agents to lease space for a Pro Image® Sports franchise until you have signed a franchise agreement with us [franchise agreement sections 4.1 and 4.2].

Construction must be completed within 6 months from the date your lease agreement is signed. You are required to begin operations within 30 days after construction is complete or within 19 months of signing the franchise agreement. You must give at least 30 days written notice before opening your franchise business [franchise agreement sections 4.3 and 4.4].

Estimated Length of Time Before Operation

It is estimated that the length of time between the signing of the franchise agreement with the accompanying payment of the initial franchise fee and the opening of your franchise business is generally 6 to 19 months. Factors affecting this length of time usually include obtaining a satisfactory site, the time of year of purchase, financing arrangements, construction, local ordinance compliance, training and delivery and installation of furniture, fixtures, equipment, signs, supplies, and opening inventory items.

Failure to meet these deadlines for any reason, including our disapproval of a proposed site location, may result in termination of the franchise agreement without a refund. However, if you can show a good faith effort to meet these deadlines, we may agree to extend a specific deadline at our discretion [franchise agreement section 4.6].

Assistance During Operation

During the operation of your franchise business, we may:

1) Hold conferences to discuss improvements, new developments, mutual concerns and business issues. If held, attendance is mandatory for Your Operating Principal, but this policy may change at some time in the future. At present, there is no conference fee, but you must pay all your travel, lodging, food and other expenses. These conferences may be held in conjunction with a trade show at various locations chosen by us. We may also conduct additional seminars, which may be through online webinars, videos, live video conferencing or other electronic media, phone conference or in person. We may charge a seminar fee, and you will be required to pay all your travel, lodging, food and other expenses. These seminars may be held at our headquarters or as available at regional facilities [franchise agreement paragraph 6.1.13].

2) Provide you with updates to the manuals, which updates may be in the form of emails, newsletters, announcements, technical bulletins, or other written directives through means determined by us. We have the right to modify the manuals to reflect changes in the system including the development of or change in products and services [franchise agreement paragraph 9.1]. The modifications may obligate you to invest additional capital in your franchise business and to incur higher operating costs. You must incorporate all such modifications within the time periods that we specify. Other than modifications due to health or governmental mandates or guidelines, or public concerns, we will not obligate you to invest additional capital at a time when the investment cannot, in our reasonable judgment, be amortized during the remaining term of the franchise agreement [franchise agreement paragraph 6.2.2(iii)].



3) At your reasonable request or at our discretion, provide assistance either remotely or in person. For in-person training, you may be charged a fee and be required to cover all travel, lodging, food, and other expenses of your attendees or our representatives (see Item 6) [franchise agreement paragraph 6.1.4 and section 7.3].

4) Make periodic inspections of your franchise business, which may be done in person or through remote access such as video or live video conferencing and may be performed through a third-party provider. Upon our request, at all reasonable times, you will provide to us video and/or digital images of the interior and exterior of your franchise business as set forth in the manuals [franchise agreement paragraph 6.2.2(iv)].

5) Provide you with such continuing assistance in the operation of the franchise business as we deem advisable [franchise agreement section 7.4].

6) Replace defective products purchased directly from us based on our standard limited warranty. For items purchased through third parties or an affiliate, you must work directly with the supplier or manufacturer of those items regarding warranties, defective products, training and support. Products purchased directly from us or our affiliate may carry a manufacturer's warranty [franchise agreement section 8.5].

7) At your expense, require you to repair, refinish, repaint, remodel, modernize, redecorate, or otherwise refurbish your premises from time to time as we may reasonably direct but not more than every five years (except for required changes to the trademarks, which we may require at any time). This can include changing out items such as flooring, wall treatments, signage, lighting fixtures, and other physical elements of your franchise business. We may also require you to invest in new or updated equipment and technology. You will also be required to complete any day-to-day maintenance issues as they occur during the term of the franchise agreement [franchise agreement section 6.1.8]. You must implement all changes within the time frames required by us.

8) Refine and develop products or services that you will offer to your customers [franchise agreement paragraph 6.2.2(iii)].

9) To the degree permitted by law, suggest retail prices, specify maximum prices above which you will not provide any goods or services [franchise agreement paragraph 6.1.11]. You must honor all coupon, price reductions and other programs established by us [franchise agreement section 6.2.2(ii)].

Employment Matters

We do not assist you with the hiring, managing, firing, or compensation of your employees. That is your responsibility. Other than management training, we do not assist you with training your employees. We may provide you with an employee guide or manual, but it will only be an example of certain employment matters unless otherwise indicated by us. It is your responsibility to comply with state and federal employment laws [franchise agreement paragraph 6.1.9].

Advertising and Promotion

We may provide you with samples of marketing materials developed by us and provide new marketing techniques as developed [franchise agreement sections 10.5].

You may develop marketing materials for your use, at your cost, but you must submit all marketing material developed or used by you along with mailing lists to us and receive our prior written approval before you can use it. Any marketing you create becomes our property and will be considered a "work-made-for-hire" that can be used by us and other franchisees without compensation to you. If you do not



receive written approval or disapproval within 10 days of the date we received your submission of advertising materials, the materials submitted are deemed unapproved. We can revoke our approval of any marketing materials at any time in our sole discretion [franchise agreement section 3.10 and paragraph 10.1.1].

Advertising Fund

There is no advertising or marketing fund and therefore we did not collect any marketing funds.

Other Marketing Funds

At this time, you are not required to participate in any other advertising funds. No franchisee advertising council is anticipated at this time.

E-Commerce

You may be allowed to place items for sale on our e-commerce site. For all of your sales made through our e-commerce site, the website will collect the sales price, shipping costs, and sales tax, if applicable. We will deduct the order management fee from the sale, and then remit the remaining amount to you. You will receive the amount collected for shipping, and you will be responsible for shipping the item(s) to the customer. We will also send to you any sales tax collected from your online sales made through our e-commerce site, and you will be solely responsible to file and pay the sales tax to the applicable taxing jurisdictions. We reserve the right to restrict your use of these sites in the future [see franchise agreement section 10.2].

Websites

You may not create a website for your franchise business. Additionally, you cannot market on the Internet, including posting for re-sell, items on third party re-sell or auction-style websites such as eBay®, Craigslist or Amazon, and you cannot claim any web listing on sites such as Yelp without our prior written permission [see franchise agreement section 10.3].

Social Media

You will be able to create and manage social media for your location, but all social media for our brand must strictly comply with our policies and procedures and must be ADA compliant. We can require that you alter or remove a post, and you must also provide us administrative access and access to account information, and any other information related to your Pro Image® Sports social media activities. You must also sign the assignment of digital media accounts that is included as part of your franchise agreement. We reserve the right to restrict your use of social media in the future [see franchise agreement section 10.4].

<u>Email</u>

You must at all times maintain and frequently check a valid and approved email address, known and available to us, to facilitate our communication with you [see franchise agreement section 6.2.2(i)].

Customer Relation Management Software (CRM)

We reserve the right to require you to use and pay for a designated CRM in the operation of your franchise [franchise agreement paragraph 6.1.14].

Computer System

We require the use of a point of sale (POS) system designated by us to be purchased or leased from our designated supplier. The POS system currently provides:

- Reporting of sales
- Employee time keeping

- Tracking of costs and costs of goods sold
- Customer database



• Inventory management

• Purchase tracking

• Credit card payment

You must have at least a 1-terminal POS system that meets our specifications. The estimated cost purchasing the POS system is \$4,000 with a current monthly subscription cost of \$149 to \$250. We reserve the right to change the POS system at any time and you are required to comply with and are solely responsible for the fees associated with such changes. However, the monthly subscription costs are not controlled by us and can be increased by the supplier. We will have independent access to the information and data collected or generated by the computer and POS system. There are no contractual limits on our rights to do so. You must keep these systems available for our access 24 hours a day, 7 days a week. We may require updates and upgrades to your computer hardware, software and POS System at your expense during the term of the franchise agreement. There are no contractual limitations on our right to do so. Currently, the cost to update your POS system if something breaks or becomes obsolete or as otherwise required by us, but we do not anticipate the costs to be more than \$1,000 per year. We are not required to maintain, repair, update and/or upgrade your computer or POS system [franchise agreement paragraph 6.1.12]. For defective equipment, products, software or other items purchased by you, you must deal directly with that manufacturer [franchise agreement section 8.5].

Loyalty Programs

You are required to participate in the loyalty, gift card, discount and coupon programs we develop, and you must pay the use and participation fees charged by the applicable provider [franchise agreement 6.2.2(ii)].

Accounting

We reserve the right to require you to use only the standardized profit and loss statement templates and balance sheet templates as we may designate. We can change the required accounting software at our discretion [franchise agreement 6.1.12(i)].

Miscellaneous

We may approve exceptions to our changes in the uniform standards for you or any other franchise that we believe are necessary or desirable based on particular circumstances. You have no right to object to such variances [franchise agreement section 20.15].

Initial Training

We provide an initial training program. Your operating principal and your managers are required to attend and successfully complete a training program. We will provide the training without an additional fee to you for as many people as you decide to bring, but the cost of travel, meals, lodging and wages must be borne by you for all attendees, and everyone must attend the same training [franchise agreement paragraph 6.1.4]

Your "operating principal" is: a) if the franchisee is an individual, that individual; or b) if the franchisee is an entity, an individual that owns at least 20% of the ownership and voting interests in the franchisee entity (unless you obtain our written approval of a lower percentage), has authority over all business decisions related to the franchise business, and has the power to bind the franchise business in all dealings with us. The operating principal must be involved with the business as described in Item 15 [franchise agreement article XXI].

Successful completion of training must be completed at least six weeks before you may open your franchise business. Training must be successfully competed to the franchisor's satisfaction and is based on your attendees' demonstration of competency in the various aspects of operating a Pro Image® franchise



business. The length of training depends on the prior experience of your attendees but should range from two to five days. Failure to successfully complete training is a default of the franchise agreement. The estimated cost of training is estimated to be \$1,000 to \$3,000 for two people [franchise agreement paragraph 6.1.4].

All attendees to any training must sign a non-disclosure agreement acceptable to us before attending training [franchise agreement paragraph 6.1.4(v)]. Below is a table listing the subjects taught and the amount of classroom and onsite training provided as part of the initial training.

SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON – THE-JOB TRAINING	LOCATION
Day 1 8:30 a.m. Introduction: History of Pro Image	½ hour		Centerville, Utah
Sports; Direction; Overview of the Industry			
Day 1 9:00 a.m. Inventory Mix	1 hour		Centerville, Utah
Day 1 10:00 a.m. Vendor Mix	1 hour		Centerville, Utah
Day 1 1:00 p.m. Ordering Process	4 hours		Centerville, Utah
Day 1 5:00 p.m. eCommerce and Social Media	¹ / ₂ hour		Centerville, Utah
Day 2 8:30 a.m. Construction and Store Operations	3 ¹ / ₂ hours		Centerville, Utah
Day 2 2:00 p.m. Merchandising	1 ¹ / ₂ hours		Centerville, Utah
Day 2 3:30 p.m. Open to Buy/Financial Management	2 hours		Centerville, Utah
Day 3 8:30 a.m. Store Visits	5 hours		Centerville, Utah
Day 3 3:00 p.m. Training Summary	¹ / ₂ hour		Centerville, Utah
In Store Training (Optional) For up to 3 days, depending on prior experience		16 hours	At a Pro Image® Sports location of Pro Image Sports' choice

TRAINING PROGRAM¹



SUBJECT	HOURS OF CLASSROOM TRAINING	HOURS OF ON – THE-JOB TRAINING	LOCATION
Totals ²	13 hours	16 hours	

¹ The entire training program for franchisees may be changed due to updates in materials, methods, manuals, and personnel without notice to you. The subjects and time periods allocated to the subjects actually taught to you and personnel may vary based on the experience of those persons being trained.

² The total training hours above reflect training for an individual with no prior experience or background in the industry. Training times may be significantly shorter in each area depending on the attendee's experience and aptitude.

Each of the instructors has duties other than training that may require a specific instructor's attention. Substitute instructors may be used. However, all of the instructors conducting the training program will be employees of ours or an affiliate and have experience with Pro Image® Sports stores and/or experience with the various topics covered in the training program. The initial training is provided by instructors whose experience is described below and in Item 2 if the trainer is part of management. The following may provide instruction at training:

<u>Bill Townsend, President</u>. Mr. Townsend worked with Fan Fair for approximately 10 years and has been with Pro Image Sports since 1998.

Burr Calapp, Director of Leasing. Mr. Calapp has been with Pro Image Sports since 1993.

Jake Riley, CEO. Mr. Riley has been with Pro Image Sports since 2005.

Aidan Whiting, National Franchise Manager. Mr. Whiting has been with Pro Image Sports since 2013.

Lisa Briggs, CFO/COO. Ms. Briggs has been with Pro Image Sports since 2007.

Braxton McKee. Mr. McKee has been with Pro Image Sports since 2019.

Brandon Davies. Mr. Davies has been with Pro Image Sports since 2019.

Materials Provided at Training

We will provide access to our manuals during training and other handouts to facilitate training.

Replacement Training

After the initial training, any new operating principal and manager must complete initial training within 60 days of hire or designating as operating principal. We have the right to charge a fee for this training, but we currently do not charge one. You will also be responsible to cover the travel, food, and lodging for your attendees or our representatives (as applicable) [franchise agreement paragraph 6.1.4(i)].

Additional Manager Trainings

At our discretion, we can require your managers or operating principal and/or other key personnel to attend additional trainings if you are in default, or if we reasonably believe such training would be in the best interest of your franchise [franchise agreement paragraph 6.1.4(ii)].



Additional In-Person Training

Depending on availability and advanced written notice, if you would like additional in-person training, we may provide this training to you. We can limit additional training to a certain number of days, attendees, and/or representatives at a time. You will be responsible for the costs of travel, food, lodging and compensation of your attendees or our representatives [franchise agreement paragraph 6.1.4(iii)].

At this time, other than listed above, no additional trainings or refresher courses are required.

ITEM 12 TERRITORY

Non-Exclusive Territory

You will not be assigned an exclusive territory for your franchise business. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control. However, we will not establish another traditional franchise or company owned brick and mortar unit using the trademark within your territory.

Grant of Territory

Under the franchise agreement, we will grant you the right to use the system and proprietary marks solely within a specific geographic area, the boundaries of which will be negotiated prior to signing the franchise agreement and described in the franchise agreement.

Size of Your Territory

The specific size of your territory will be limited to the confines of the mall or the shopping center in which your franchise is located. The written boundary of your territory will be included in your franchise agreement. We will not place another franchise or company owned unit within your territory during the term of your franchise agreement so long as you are not in default of your franchise agreement.

Area to Locate Your Site

At the execution of the franchise agreement, you are given a nonexclusive area within which to locate a site for your franchised Pro Image® Sports Store. This is <u>not</u> the protected territory you will eventually be given but is merely an area within which you may seek a location. Other prospective franchisees may be given an area which is identical to or overlaps with the area given to you. Once a site is located, it is submitted by you to us for approval. Sites submitted for approval are evaluated by us in order of submission. If a site meets criteria for approval and is approved in writing, the franchise agreement is amended to include a description of the territory within which you are granted protection. Until you receive our written approval, you have no rights to any particular location.

Relocation

You do not have the automatic right to relocate your business, and we have the right to deny any relocation request. You must obtain our prior written permission if you want to relocate your franchise premises, and you must also be able to demonstrate to us that you have the financial ability to relocate. Approval to relocate is based upon the same criteria used in approving a new franchisee's proposed site. If we do approve your relocation, in our sole discretion, you may be required to attend an initial training program. In addition, prior to opening your new premises, you will be required to pay for two of our representatives to visit your new premises for up to two days. The price for this mandatory visit will be our then-current rate for on-site assistance to you. You are responsible for all fees associated with this visit, plus our expenses for transportation, food and lodging for each representative.

Minimum Sales Requirement

Your territory is not dependent upon achievement of a minimum sales volume, market penetration



or other contingency.

Your Rights to Use Channels of Distribution

You may be allowed to place items for sale on our e-commerce site. You do not have the right to sell products or services through other channels of distribution, including the Internet, via apps or social media.

Advertising Within and Outside the Territory

You may advertise outside of your territory, but you may not advertise in another franchisee's territory. No discrimination based upon sex, race, religion, age, or national origin is permitted regarding the sale and purchase of the services offered or products marketed by you.

Options to Acquire Additional Franchises

You do not receive the right or option to acquire additional franchises.

Non-Traditional Outlets

If you are granted a territory beyond the confines of a mall or shopping center, then we reserve the right to open outlets in your territory in non-traditional locations, such as airports, national accounts, convenience stores and sports venues.

Our Rights to Use Channels of Distribution in Your Territory

We reserve the right to use other channels of distribution such as Internet, apps, and catalog sales for selling products under the Pro Image® Sports marks or other marks within your territory. Currently, all e-commerce sales are fulfilled by franchisees. The products offered for sale via the website are products requested by franchisees to have available for sale via the Internet. If there is an online sale that multiple franchisees would like to fulfill, it is automatically delegated to the owner closest geographically to the customer placing the order. We reserve the right to change the current system at any time in the future. We do not pay you for soliciting or accepting orders or selling any products or services through other channels inside your territory.

Our Previous Activities in Your Territory

Currently and in the past, we or an affiliate have used an e-commerce site to sell and distribute products and services in your territory under the Pro Image® Sports mark.

Competition by Us Under Different Trademarks

Neither we, nor an affiliate operates, franchises or has plans to operate or franchise a business that sells or will sell goods or services similar to those sold in your franchise using a different trademark, but we reserve the right to do so in the future.

ITEM 13 TRADEMARKS

Non-Exclusive Grand of the Trademark

We grant you the non-exclusive right to use certain of our trademarks in the operation of your franchise business. You may also use other future trademarks in the operation of your franchise business, as we designate. You will not at any time acquire any rights in the trademarks. By trademarks we mean our trade names, trademarks, commercial symbols, service marks and logos.



Registered Trademarks

The following trademarks, service marks, trade names, logotypes or other commercial symbols listed below are registered with the United States Patent and Trademark Office. All required affidavits and renewals have been filed.

Registration/ Serial Number	Mark	Registry	Registration/ Filing Date	Status
1,405,372	THE PRO IMAGE (word mark) For: Retail Sporting Goods Store Services	Principal	July 9, 1986	Registered.
4,158,932	For: sports apparel, sports related product, novelty items and gifts	Principal	June 12, 2012	Registered.
1,974,377	PRO IMAGE (word mark) For: Retail Sports-related Licensed Product Store Services	Principal	May 14, 1996	Registered.

Registered Domain Names

We have registered the Uniform Resource Locators (domain names) proimagesports.com. You may not register or own a domain name using our trademark or any derivative of our trademark in a domain name, and you may not create or register any domain name in connection with your franchise business or the franchise system without our prior written permission.

Use of the Trademark

You must use all trademarks in strict compliance with our operations manual and the Pro Image® Sports system. You must promptly modify or discontinue the use of a trademark at your cost if we modify or discontinue it, and you have no rights to compensation or otherwise under the franchise agreement if we require you to modify or discontinue using a trademark. You cannot make application for registration for any of our Marks, or for any derivation thereof. You cannot use the name "Pro Image Sports" as part of your corporate name, but you must use the name Pro Image® Sports as part of an assumed business name or dba ("doing business as") registered with the applicable governmental authority. This use is non-exclusive. You cannot make application for registration or other protection of Pro Image® Sports names, derivatives, or any other trademark used by us.

You may only use the trademarks with the letters "TM" or "SM" or "®" as appropriate. You cannot use any trademark in the sale of any unauthorized product or service. You cannot use any other trademark as part of your franchise business that is not affiliated with us or approved by us. You must follow all security procedures required by us to maintain the secrecy of proprietary information.

Government Determinations Regarding the Trademarks

There are presently no effective determinations by the United States Patent and Trademark Office, Trademark Trial and Appeal Board, the trademark administrator of any state or any court nor pending interference, opposition or cancellation proceeding, nor pending material litigation involving the trademarks. There are no agreements currently in effect that significantly limit our rights to use or license the use of the trademarks.



Superior Prior Rights and Infringing Uses

We are unaware of any superior rights in or infringing uses of the trademarks that could materially affect your use of the trademarks in your territory. There are specific cross-over restrictions regarding the use of certain marks which are set forth in the operations manual.

Protection Against Infringement

You are obligated to immediately notify us when you learn about an infringement of or challenge to your use of our trademarks. We will have the discretion to take the action we deem appropriate. We are not obligated to protect any rights that you have to use the trademarks, or to protect you against claims of infringement or unfair competition. You are given the right to protect yourself, at your sole cost, from any of these claims if we elect not to prosecute the claim of infringement or unfair competition; however, we have the right to control any administrative proceedings or litigation involving the trademarks, and you will proceed in strict coordination and oversight by us. You may not act contrary to our rights in the marks. We are not required to defend or indemnify you for expenses or damages if you are party to an administrative or judicial proceeding involving the licensed trademarks.

You may not contest, directly or indirectly, our right and interest in our trademarks, names or marks, trade secrets, methods, and procedures that are part of our business. Any goodwill associated with the trademarks or system belongs to us.

<u>ITEM 14</u> PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

Patents

You do not receive the right to use an item covered by a patent, and we do not have any pending patent applications with the United States Patent and Trademark Office. We do not own rights to, or licenses in, any patent that is material to the franchise system.

Copyrights

We have not registered our manuals or logos with the United States Copyright Office, but we claim a copyright and consider the information proprietary, and we, or our parent or affiliate, claim protected trade secrets and copyrights in parts of our franchise system.

We claim other copyrights in sales literature and marketing materials that we, or our franchisees, develop for our use and for use by our franchisees, and your use of these materials will be limited to the uses required or allowed by us.

We or an affiliate may develop software or apps. In such cases, we claim copyright protection on all such items.

Proprietary Information

You may only use the proprietary information in our manuals but only in connection with the system. The manuals may not be copied. The manuals must be returned to us or permanently deleted by you upon termination, transfer or non-renewal of your franchise agreement. Portions of the "system," including certain processes, products, customer lists, etc., are a trade secret or confidential and proprietary to us. We are not obligated to take any action but will respond to this information as we believe appropriate. If applicable, we have the right to control any litigation. We are not required to defend or indemnify you for any damages from any proceeding based on patents or copyright. You must modify or discontinue the use of any patent or copyright, at your cost, if we modify or discontinue it, in our reasonable discretion.



With regards to our proprietary information, the franchise agreement also provides that you will: (a) strictly follow all confidential security procedures required by us, (b) disclose this information to your employees only as needed to market our products and services; (c) not use this information in any other business; (d) exercise the highest degree of diligence to maintain this information as confidential; and (e) promptly notify us if you learn of any unauthorized use of our trade name, trade secrets or proprietary information. Your use of our proprietary information is limited to the uses required or allowed by us.

Improvements to the System

Any improvements you make to the system will be owned by us and considered a "work-made-forhire" or will otherwise by assigned to us.

Protection Against Infringement

You must also promptly tell us when you learn about unauthorized use of our copyrights, manuals and any other proprietary information. We are not obligated to take any action but will respond to this information as we believe appropriate. We have the right to control any administrative proceedings or litigation.

We are not required to defend or indemnify you for any damages from any proceeding based on patents or copyright. You must modify or discontinue the use of any patent or copyright, at your cost, if we modify or discontinue it, in our reasonable discretion.

Superior Prior Rights and Infringing Uses

We are unaware of any superior rights or infringing uses of the copyrights or patents that could materially affect your use of the copyrights or patents in your territory.

ITEM 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

Participation and "On Premises" Supervision

We recommend but do not require on-premises supervision by your operating principal. However, we do require on-premises supervision by your designated manager who must be trained by us to manage your franchise business unless your operating principal will act as the full-time manager of the franchise business.

Additionally, although we do not require your operating principal to be involved in the day-to-day on-premises management, your operating principal is required to participate in the franchise business as follows: (i) be directly responsible for overseeing all accounting, reporting and bookkeeping; and all financial components of the franchise business (ii) attend and complete all training and retraining courses required by us; (iii) attend any annual or special meetings of franchisees required by us; (iv) be directly involved with site selection, construction, remodeling; (v) be directly involved in all personnel decisions affecting the franchise business; and (vi) conduct frequent inspections of the franchise business operations to ensure the highest standards of professionalism, cleanliness and a general pleasant appearance, and compliance with our approved methods.

Your operating principal is not required to work a certain or minimum number of hours; however, he or she must work sufficient hours to operate your franchise business or supervise your managers so that your franchise business is operating at maximum capacity and efficiency.

Who Must Attend and Successfully Compete Initial Training

Your operating principal must attend and successfully complete our initial training program.



Restrictions on the On-Premises Supervisor

We do not put a limitation on whom you can hire as your on-premises supervisor, except that he or she must have been trained by us. Except for your operating principal, your on-premises supervisor or managers are not required to have an equity interest in the franchise business.

No Competing Enterprises

Neither you, your operating principal, nor your management employees can have an interest in, or business relationship with, any competing sports products or sportswear business during the term of the franchise agreement and must keep free from activities that would be detrimental to or interfere with the operation of your franchise business. You, your partners, directors, members, shareholders, and operating principal, must sign our standard brand protection agreement agreeing to protect and keep confidential our trade secrets and confidential information and to conform with the covenants not to compete described in Item 17 [franchise agreement, exhibit A-4]. Your management employees will also be required to sign brand protection agreements. We provide you this form, but it is your responsibility to conform this agreement to the laws and regulations of your state [franchise agreement, exhibit A-5]. Some states may impose certain restrictions on non-competition agreements.

Required Operations

You must operate the franchise business 7 days per week throughout the year or the maximum days allowed or required by the landlord (unless waived in writing by us). Your operating principal must conduct frequent inspections of the franchise business to ensure the highest standards of professionalism, cleanliness, and a general pleasant appearance, and compliance with our approved methods.

Personal Guarantees

Any individual who owns a 5% or greater interest in the franchise business and their spouse or domestic partner must personally guarantee the performance of all your obligations under the franchise agreement and agree to be personally bound by, and liable for, the breach of every provision of the franchise agreement.

<u>ITEM 16</u> RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You are not required to sell all approved goods and services unless designated as a required product or service, but we do require you to offer and sell only those goods and services that we have approved. We do not currently have any restrictions or conditions that limit access to customers to whom you may sell goods or services. Almost your entire inventory will be sports-related licensed products and private label products of Pro Image® Sports. You must buy your products from authorized licensees of the respective sports leagues or teams. You are not permitted to sell counterfeit or unauthorized products.

You must provide and sell only those products and services that we designate as required for all franchisees. This restriction is designed to ensure professional appearance, to satisfy customer expectations, to provide uniformity among locations in similar markets, to maintain our ability to assist in training, and to assist you to preserve working capital as you operate your Pro Image® Sports store.

We have the right to add to, change, modify or delete products and services you are required to offer. There are no limits on our right to do so. You must strictly follow our policies, procedures, specifications, methods and techniques concerning all of our services and products.



<u>ITEM 17</u> RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP¹

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

Provision	Section in franchise agreement	Summary
a. Length of the franchise term	Section 2.1	The term is 10 years. At your request, we may agree, in our sole discretion, to make the term coterminous with your lease (for a 10 year lease).
b. Renewal or extension of the term	Section 2.2	If you are in good standing at the end of the franchise term, you can enter into a successor franchise agreement for an additional 5-year term. Your successor agreement may also provide an option to enter into a subsequent successor franchise agreement.
c. Requirements for franchisee to renew or extend	Section 2.2	 Full compliance with the terms of the franchise agreement during the entire preceding term; Written notification of your desire to renew the franchise agreement before the expiration of the franchise agreement (subject to state law); Completion, to our satisfaction, of all maintenance, renovation and remodeling of your Pro Image® Sports store; and Execution of a franchise agreement presently being used for new franchises which may contain terms materially different from your previous franchise agreement; and Sign a release.
d. Termination by franchisee	Sections 11.4 and 11.5	You have no unilateral right to terminate the franchise agreement. If we materially breach the franchise agreement, you may have the right to terminate the agreement based on our material breach, provided you first give us written notice of the breach and allow 60 days to cure the breach (subject to state law).
e. Termination by franchisor without cause	Section 11.1	We must have cause to terminate the franchise agreement.
f. Termination by franchisor with cause	Section 11.1	We can terminate if you materially breach and fail to cure. There are certain breaches for which we can terminate without giving you an opportunity to cure (See (h) below).
g. "Cause" defined –	Paragraphs 11.1 N-	You have 5 to 30 days to cure certain material defaults
curable defaults	U	of the franchise agreement.
h. "Cause" defined –non- curable defaults	Paragraphs 11.1 A- M	Non-curable defaults include insolvency, bankruptcy, conviction of a felony, fraud, repeated defaults even if cured, harm or threat of harm to the public, abandonment, trademark misuse, intentionally and



Provision	Section in	Summary
	franchise agreement	
		knowingly refusing to comply with the terms of the franchise agreement and/or system specifications, intentionally, knowingly, or negligently operating the franchise business in violation of applicable laws, rules, and regulations, failure to meet minimum annual gross revenue requirements, etc.
i. Franchisee's obligations on termination/ non- renewal	Section 12.1	Obligations include complete de-identification, payment of amounts due, and compliance with the brand protection agreement, etc. (See also (r) below).
j. Assignment of contract by franchisor	Section 14.1	There are no restrictions on our right to assign.
k. "Transfer" by franchisee - defined	Section 14.2	The definition of transfer by you includes the assignment and transfer of contracts, security interests, transfer of ownership interest, the sale of substantially all of your assets, etc.
1. Franchisor's approval of transfer by franchisee	Section 14.2	We must approve all transfers, but we will not unreasonably withhold approval.
m. Conditions for franchisor approval of transfer	Sections 14.3 - 14.8	Conditions to transfer include you are not in default, all fees are current, new franchisee qualifies, transfer and training fees are paid, purchase agreement is approved, training for new transferee arranged, new transferee signs the then-current franchise agreement, and a release is signed by you, etc. You must also coordinate with the transferee to ensure coverage at the location during the transferee's initial training. These conditions are subject to state law. (See state specific addenda.)
n. Franchisor's right of first refusal to acquire franchisee's business	Section 14.9	We can match any offer for your franchise business or business assets within 60 days of written notice to us of the offer.
o. Franchisor's option to purchase franchisee's business	Section 13.1	Upon termination or expiration of the franchise agreement, we can elect to buy all or part of your business assets at fair market value within 60 days.
p. Death or disability of franchisee	Section 14.10	Within 160 days of death or disability of your majority owner or operating principal, your personal representative must be approved, and a new manager must be trained, if applicable, or franchise must be assigned to an approved buyer. We have the right to operate your franchise business until a trained manager is in place or there is an approved buyer for which a fee will apply.
q. Non-competition covenants during the term of the franchise	Section 16.1	No involvement in a competing business anywhere without written approval (subject to state law).



Provision	Section in franchise agreement	Summary				
r. Non-competition covenants after the franchise is terminated or expires	Sections 16.3 – 16.4	No competing business for 3 years within 100 miles of your location or within 100 miles of any operating Pro Image® Sports store (including after assignment). If you compete within the time period, then this non- compete time period will be tolled and extended for the period of your competition, plus 6 months (subject to state law). For a period of 3 years from termination, transfer, or expiration of your franchise agreement, you may not solicit to or on behalf of a competing business any former customer of your franchise business that you serviced as a Pro Image® Sports franchisee, or customer of ours or of an affiliate or of another Pro Images Sports® with whom you interacted during the term of the franchise agreement.				
s. Modification of the agreement	Section 20.11	Modifications must be made in writing and signed by both parties, but the operations manual is subject to change by us.				
t. Integration/ merger clause	Section 20.10	Only the terms of the franchise agreement and related agreements are binding (subject to state law). All representations and promises outside the disclosure document and franchise agreement may not be enforceable. No provision in the franchise agreement is intended to disclaim the express representations made in this Franchise Disclosure Document. Any representations or promises made outside of the Franchise Disclosure Document and other agreements may not be enforceable.				
u. Dispute resolution by arbitration or mediation	Section 17.2	Except for certain claims, for all disputes there must be a face-to-face meeting, mediation and arbitration (see state specific addenda).				
v. Choice of forum	Sections 17.2 and 19.2	All dispute resolution must be held in Salt Lake City, Utah (subject to applicable state law).				
w. Choice of law	Sections 19.1, 19.2, and 19.5	Utah law, the Federal Arbitration Act, and the United States Trademark Act apply (subject to applicable state law).				

<u>ITEM 18</u> PUBLIC FIGURES

We do not presently use any public figure to promote our franchise.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential



financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

2022 Figures

The below charts represent an historic performance representation of our existing Pro Image® Sports franchisees in operation during the entire 2022 year that operated similar franchises to those offered in this disclosure document. The analysis shows various views of the average gross sales on an annual basis for 1130f the144 Pro Image® Sports franchisees located in the United States as of December 31, 2022.

These figures represent the period from January 1, 2022, through December 31, 2022, and includes the 113franchisees that were open and operating and reporting sales throughout the 2022 calendar year, are located in traditional enclosed mall locations under traditional leases with high occupancy rates or in urban shopping center locations. 15 of the franchise units are partially owned by one of our principals. The additional 28franchise units that are not included were opened after January 1, 2022, or are small town concepts not operating in a traditional mall or urban shopping center.

Number of Stores	Average Annual Gross Sales	Median Annual Gross Sales	Number of Stores that Attained or Surpassed the Stated Result	Percentage of Stores that Attained or Surpassed the Stated Result
113	\$900,180	\$773,106	41	36%

PRO IMAGE® SPORTS FRANCHISEES Average and Median Gross Sales in 2022

High Annual Sales: \$3,578,468; Low Annual Sales: \$153,190

PRO IMAGE® SPORTS FRANCHISEES Annualized Average and Median Gross Sales for New Locations that Opened in 2022

Number of Stores	Annualized Average Annual Gross Sales	Annualized Median Annual Gross Sales	Number of Stores that Attained or Surpassed the Stated Result	Percentage of Stores that Attained or Surpassed the Stated Result
28	\$942,349	\$820,079	12	43%

Franchisee Entities' Number of Years in Business

Number of Years	Number of Franchisee Entities
0-1 Years	3
2-4 Years	13
5-9 Years	20
10-19 Years	16
20-29 Years	3
30+ Years	2



The above numbers reflect the number of franchise entities and not the number of franchise units. Many of our franchisees own multiple locations.

<u>CEO-Franchisee Units</u>. Our CEO, Jake Riley, is a part owner with at last 43% ownership in multiple franchise units. The below figures represent the annual gross and net sales for 15 units for the period of January 1, 2022, through December 31, 2022. Four units were open only for part of the year (openings on April 29, 2022 (store 14), July 14, 2022 (store 15), October 1, 2022 (store 5), and October 28, 2022 (store 10)). The units are in various time zones and are in locations with different customer demographics.

2022	Store 1	Store 2	Store 3	Store 4	Store 5	Store 6	Store 7	Store 8	Store 9	Store 10	Store 11	Store 12	Store 13	Store 14	Store 15
Income	1,179,795	532,249	1,180,666	1,866,398	192,636	1,737,842	835,222	656,454	897,965	213,054	1,385,707	646,944	439,935	756,420	332,592
COGS	557,437	264,951	573,019	890,650	101,662	835,309	398,589	370,744	418,300	106,082	644,781	347,921	221,044	352,879	165,304
Gross Profit	622,359	267,298	607,647	975,748	90,975	902,533	436,633	285,710	479,666	106,972	740,926	299,023	218,891	403,541	167,287
Payroll Expens	133,202	72,086	177,372	227,697	22,249	199,443	96,148	129,608	89,570	20,526	144,407	112,682	67,716	84,026	55,616
Rent Expenses	50,250	23,024	202,374	138,790	11,774	227,809	48,152	56,647	64,483	11,875	92,702	122,734	19,096	64,056	20,000
Other Expense	53,207	38,560	57,402	104,775	11,935	92,376	43,974	36,926	48,492	18,831	57,053	51,110	51,262	93,590	64,677
Total Expense	236,660	133,670	437,148	471,263	45,958	519,628	188,274	223,181	202,545	51,232	294,162	286,525	138,075	241,672	140,293
Net Income	385,699	133,628	170,498	504,485	45,017	382,905	248,359	62,529	277,121	55,741	446,765	12,498	80,816	161,869	26,994
Net Income	385,699	133,628	170,498	504,485	45,017	382,905	248,359	62,529	277,121	55,741	446,765	12,498	80,816	161,869	

Explanatory Notes

1. "Gross sales" means the total dollar amount of all sales generated by an outlet for a given period, including payment for any services or products sold, whether for cash or credit and the value of any services bartered or done on trade. Gross sales do not include (i) bona fide refunds to customers, (ii) sales taxes collected, (iii) sale of used equipment not in the ordinary course of business, or (iv) sales of prepaid cards or similar products (but the redemption of any such card or product will be included in gross sales).

2. "Average" means the sum of all data points in a set, divided by the number of data points in that set.

3. "Average gross sales" means the sum of the gross sales of the locations listed in an applicable group divided by the number of locations in that group.

4. "Median" means the data point that is in the center of all data points used. That number is found by examining the total number of data points and finding the middle number in that set. In the event the number of data points is an odd number, the median will be the center number. If the dataset contains an even number of data points, the median is reached by taking the 2 numbers in the middle, adding them together, and dividing by 2.

5. "Median gross sales" means the center gross sales number of all gross sales included in an applicable group.

6. The financial performance representations do not reflect the costs or expenses that must be deducted from the gross revenue or gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your franchised business. Franchisees or former franchisees, listed in this disclosure document, may be one source of this information.



This financial performance representation has been prepared based on information as reported by the individual franchises. The numbers the franchisees reported were used for determining royalty payments due to us. The basis of accounting used by the franchisees is determined by the individual franchisee, but generally the franchisees use accrual basis accounting. The figures in the reported to us have not been audited, and we have not undertaken to otherwise independently verify the accuracy of such information. You should consult your accountant, attorney or financial advisor to better understand the costs. You must estimate your own costs and expenses including, but not limited to, inventory, marketing, insurance, royalties, rent, wages, payroll taxes and professional fees.

You should conduct an independent investigation of the costs and expenses you will incur in operating your Pro Image® Sports business. Franchisees or former franchisees, listed in this disclosure document, may be one source of this information.

The information in this Item 19 was taken from financial statements from our franchisee and CEO franchised locations. Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable written request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Other than the preceding financial performance representation, Pro Image Franchise, L.C. does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Pro Image Franchise, L.C. at 1310 West 233 North Suite 200, Centerville, Utah 84014 and 801-296-9999, the Federal Trade Commission, and the appropriate state regulatory agencies.

Systemwide Outlet Summary For Years 2020 to 2022								
Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change				
	2020	103	107	+4				
Franchised	2021	107	127	+27				
-	2022	127	144	+18				
	2020	0	0	+0				
Company Affiliated Owned	2021	0	0	+0				
Owned	2022	0	0	+0				
	2020	103	107	+4				
Total Outlets	2021	107	127	+27				
	2022	127	144	+18				

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

Table No. 1



State	Year	Number of Transfers
	2020	1
California	2021	0
	2022	0
	2020	0
Nebraska	2021	0
	2022	1
	2020	0
South Dakota	2021	0
	2022	1
	2020	1
Total	2021	0
	2022	2

Table No. 2Transfers of Outlets from Franchisees to New Owners(other than the Franchisor)For Years 2020 to 2022

Table No. 3Status of Franchised OutletsFor Years 2020 to 2022

State	Year	Outlets at Start of the Year	Outlets Opened	Termina tions	Non- Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2020	1	0	0	0	0	0	1
Alabama	2021	1	0	0	0	0	0	1
	2022	1	2	0	0	0	0	3
	2020	0	1	0	0	0	0	1
Alaska	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	1	0	0	0	0	0	1
Arizona	2021	1	1	0	0	0	0	2
	2022	2	0	0	0	0	0	2
	2020	17	2	0	0	0	0	19
California	2021	19	4	0	0	0	0	23
	2022	23	4	1	0	0	0	26
	2020	6	0	0	0	0	0	6
Colorado	2021	6	1	0	0	0	0	7
	2022	7	1	0	0	0	0	8
Connecticut	2020	0	0	0	0	0	0	0



State	Year	Outlets at Start of the Year	Outlets Opened	Termina tions	Non- Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2021	0	1	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	2	0	0	0	0	0	2
Florida	2021	2	0	1	0	0	0	1
	2022	1	2	0	0	0	0	3
	2020	0	0	0	0	0	0	0
Georgia	2021	0	0	0	0	0	0	0
	2022	0	1	0	0	0	0	1
	2020	10	0	0	0	0	0	10
Idaho	2021	10	0	0	0	0	11	9
	2022	9	0	0	0	0	0	9
	2020	1	0	0	0	0	0	1
Illinois	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	3	0	0	0	0	1	2
Iowa ²	2021	2	0	0	0	0	0	2
	2022	2	0	0	0	0	0	2
	2020	0	0	0	0	0	0	0
Kansas	2021	0	2	0	0	0	0	2
	2022	2	1	0	0	0	0	3
	2020	2	0	0	0	0	0	2
Louisiana	2021	2	0	0	0	0	0	2
	2022	2	0	0	0	0	0	2
	2020	1	0	0	0	0	0	1
Maryland	2021	1	0	0	0	0	0	1
	2022	1	1	1	0	0	0	1
	2020	1	0	0	0	0	0	1
Michigan	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	2	0	0	0	0	0	2
Minnesota	2021	2	0	0	0	0	0	2
	2022	2	0	1	0	0	0	1
	2020	4	0	0	0	0	0	4
Missouri	2021	4	0	0	0	0	0	4
	2022	4	1	0	0	0	0	5



State	Year	Outlets at Start of the Year	Outlets Opened	Termina tions	Non- Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2020	1	0	0	0	0	0	1
Montana	2021	1	1	0	0	0	0	2
	2022	2	0	0	0	0	0	2
	2020	2	0	0	0	0	0	2
Nebraska	2021	2	0	0	0	0	0	2
	2022	2	1	1	0	0	0	2
	2020	1	0	0	0	0	0	1
Nevada	2021	1	0	0	0	0	0	1
	2022	1	0	1	0	0	0	0
	2020	4	1	0	0	0	0	5
New Jersey	2021	5	1	0	0	0	0	6
2	2022	6	0	0	0	0	0	6
	2020	1	0	0	0	0	0	1
New Mexico	2021	1	1	0	0	0	0	2
	2022	2	0	0	0	0	0	2
	2020	4	0	0	0	0	0	4
New York	2021	4	1	0	0	0	0	5
	2022	5	1	0	0	0	0	6
	2020	5	0	0	0	0	1	4
North	2021	4	0	0	0	0	0	4
Carolina	2022	4	0	1	0	0	0	3
	2020	1	0	0	0	0	0	1
North Dakota	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	0	0	0	0	0	0	0
Ohio	2021	0	1	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	0	1	0	0	0	0	1
Oklahoma	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
	2020	2	0	0	0	0	0	2
Oregon	2021	2	1	0	0	0	0	3
_	2022	3	3	0	0	0	0	6
	2020	3	1	0	0	0	0	4
Pennsylvania	2021	4	1	0	0	0	0	5



State	Year	Outlets at Start of the Year	Outlets Opened	Termina tions	Non- Renewals	Reacquired by Franchisor	Ceased Operations Other Reasons	Outlets at End of the Year
	2022	5	1	1	0	0	0	5
G (1	2020	2	0	0	0	0	0	2
South Carolina	2021	2	0	0	0	0	0	2
Caronna	2022	2	0	0	0	0	0	2
	2020	2	0	0	0	0	0	2
South Dakota	2021	2	0	0	0	0	0	2
	2022	2	1	1	0	0	0	2
	2020	2	0	0	0	0	0	2
Tennessee	2021	2	1	0	0	0	0	3
	2022	3	2	0	0	0	0	5
	2020	9	1	0	0	0	2	8
Texas	2021	8	1	0	0	0	0	9
	2022	9	3	1	0	0	0	11
	2020	9	0	0	0	0	1	8
Utah	2021	8	0	0	0	0	0	8
	2022	8	1	1	0	0	0	8
	2020	1	2	0	0	0	0	3
Washington	2021	3	4	0	0	0	0	7
	2022	7	2	0	0	0	0	9
	2020	1	0	0	0	0	0	1
Wisconsin	2021	1	0	0	0	0	0	1
	2022	1	0	1	0	0	0	0
	2020	2	0	0	0	0	0	2
Wyoming	2021	2	0	0	0	0	0	2
	2022	2	0	0	0	0	0	2
	2020	103	9	0	0	0	5	107
Totals	2021	107	22	1	0	0	1^{1}	127
	2022	127	28	11	0	0	0	144

¹ Two stores in Idaho were side by side -they tore down the wall and combined 2 units into a single unit. No franchisee was terminated.

 2 One franchise unit operates under the name "University Sports®" in the West Valley Mall in West Des Moines, Iowa.



For Years 2020 to 2022										
State	Year	Outlets at Start of the Year	Outlets Opened	Outlets Required From Franchisee	Outlets Closed	Outlets Sold to Franchisee	Outlets at End of the Year			
	2020	0	0	0	0	0	0			
Total ¹	2021	0	0	0	0	0	0			
	2022	0	0	0	0	0	0			

Table No. 4Status of Company-Owned OutletsFor Years 2020 to 2022

¹ Pro Image Franchise, L.C. does not have any company owned units.

State	Franchise Agreement Signed But Outlet Not Opened	Projected New Franchise Outlet in the Next Fiscal Year	Projected New Company-Owned Outlet in the Next Fiscal Year
California	2	0-7	0
Colorado	0	0-1	0
Delaware	0	0-1	0
Florida	0	0-2	0
Iowa	0	0-2	0
Minnesota	0	0-1	0
Mississippi	0	0-1	0
North Carolina	0	0-2	0
Oregon	1	0-3	0
Pennsylvania	0	0-1	0
Tennessee	0	0-2	0
Texas	0	0-3	0
Washington	0	0-1	0
Total	3	0-27	0

Table No. 5Projected Openings as of December 31, 2022

List of Franchisees

Exhibit "D" also contains a list of each franchisee who has had its outlet terminated, canceled, not renewed, or otherwise voluntarily or involuntarily ceased to do business under the franchise agreement during the most recently completed fiscal year or who has not communicated with us within 10 weeks of the issuance date. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

Disclosure of Franchisee Information

If you invest in this franchise, your contact information and financial information may be disclosed in our disclosure document.



Sale of Previously Owned Outlet

We are not selling a previously owned franchised outlet now under our control.

Confidentiality Agreements

During the last three fiscal years, no current or former franchisees have signed confidentiality clauses that restrict them from discussing with you their experiences as a franchisee in our franchise system.

Franchisee Organization

We do not know of any trademark specific franchisee organization associated with our system that is required to be disclosed in this Item.

ITEM 21 FINANCIAL STATEMENTS

Our fiscal year ends on December 31 of each year. Attached as Exhibit "C" are the audited financial statements dated as of December 31, 2022, December 31, 2021, and December 31, 2020, along with our unaudited interim financials dated April 19, 2023, for the period of January 1, 2023, through March 31, 2023.

ITEM 22 CONTRACTS

Attached are the following: as Exhibit "A," the standard Pro Image® Sports franchise agreement and its Exhibits as described in this disclosure document; and as Exhibit "G," the Form Release Agreement (form).

ITEM 23 RECEIPT

The last 2 pages of this disclosure document contain a copy of the receipt in duplicate, which is a detachable acknowledgement that you have received this Franchise Disclosure Document. This receipt must be returned to us. Please sign and date the receipt and return one copy to us and keep the other for your records. If you do not sign this receipt via our electronic signature platform, then you need to send us a signed and dated copy. You may return the signed and dated receipt by mailing it to us at 1310 West 233 North Suite 200, Centerville, Utah 84014, or by emailing a signed and dated copy to us at franchise@proimagesports.com.



SCHEDULE 1 TO THE FDD

STATE REGULATIONS FOR THE STATE OF CALIFORNIA

The registration of this franchise offering by the California Department of Financial Protection and Innovation does not constitute approval, recommendation, or endorsement by the commissioner.

1. The California Franchise Investment law requires that a copy of all proposed agreements relating to the sale of the franchise be delivered together with the disclosure document.

2. The California Franchise Relations Act, Business and Professions Code Sections 20000 through 20043 provide rights to the franchisee concerning termination, transfer, or non-renewal of a franchise. If the franchise agreement contains a provision that is inconsistent with California law, California law controls.

3. The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.)

4. The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be fully enforceable under California law.

5. The franchise agreement contains a liquidated damages clause. Under California Civil Code Section 1671, certain liquidated damages clauses are unenforceable.

6. The franchise agreement requires binding arbitration. The arbitration will occur at Salt Lake City, Utah with the costs being borne by you for travel to, and lodging in, Utah, and other costs associated with arbitration. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and Federal laws (this or these as Business and Professions Code Section 20040.5, Code of Civil Procedure Section 128a, and the Federal Arbitration Act) to any provisions of a franchise agreement restricting venue to a forum outside the State of California.

7. The franchise agreement requires application of the laws of Utah, but the California franchise laws may prevail in some instances. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California laws.

8. You must sign a general release if you transfer, renew or terminate your franchise. California Corporations Code 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code 31000 through 31516). Business and Professions Code 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code 20000 through 20043).

9. Neither franchisor nor any person listed in Item 2 of the disclosure document is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling this or these persons from membership in such association or exchange.

10. Section 31125 of the California Corporations Code requires the Franchisor to give the franchisee a disclosure document, in a form and containing such information as the Commissioner may by rule or order require, before a solicitation of a proposed modification of an existing franchise.

11. OUR WEBSITE AT <u>WWW.PROIMAGESPORTS.COM</u> HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROETCTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THE WEBSITE MAY BE



DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION AT <u>WWW.DFPI.CA.GOV</u>.

12. The franchise agreement provides for waiver of a jury trial. This may not be enforceable in California.

13. No disclaimer, questionnaire, clause, or statement signed by a franchisee in connection with the commencement of the franchise relationship shall be construed or interpreted as waiving any claim of fraud in the inducement, whether common law or statutory, or as disclaiming reliance on or the right to rely upon any statement made or information provided by any franchisor, broker or other person acting on behalf of the franchisor that was a material inducement to a franchisee's investment. This provision supersedes any other or inconsistent term of any document executed in connection with the franchise.

14. Item 6 under Late Fees is amended to include the following: "The highest interest rate allowed in California is 10% annually."



SCHEDULE 2 TO THE FDD

INFORMATION FOR RESIDENTS OF HAWAII

THESE FRANCHISES WILL BE/HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS OR A FINDING BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

Registered agent in the state authorized to receive service of process:

Department of Commerce and Consumer Affairs Business Registration Division Commissioner of Securities 335 Merchant St., 2nd Floor Honolulu, HI 96813



SCHEDULE 2

ADDENDUM FOR THE STATE OF HAWAII

1. The Hawaii franchise investment law requires that a copy of all proposed agreements relating to the sale of the franchise be delivered together with the disclosure document.

2. Hawaii Revised Statutes, Title 26, Chapter 482E, Section 482E-6 provide rights to the franchisee concerning termination or non-renewal of a franchise. If the franchise agreement contains a provision that is inconsistent with Hawaii law, the law will control.

3. The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (1.1 U.S.C.A. Sec. 101 et seq.)

4. The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under Hawaii law.

5. The franchise agreement requires application of the laws of the State of Utah. This provision may not be enforceable under Hawaii law.

6. The franchise agreement requires *you* to purchase certain goods from designated sources of supply. This provision may not be enforceable under Hawaii law unless such restrictive purchasing agreements are reasonably necessary for a lawful purpose justified on business grounds.

7. Upon termination or refusal to renew the franchise, Hawaii law requires that the franchisee be compensated for the fair market value of the franchisee's inventory, supplies, equipment and furnishings purchased from the franchisor or a supplier designated by the franchisor; provided that personalized materials which have no value to the franchisor need not be compensated for. If the franchisor refuses to renew a franchise for the purpose of converting the franchisee's business to one owned and operated by the franchisor, the franchisor, in addition to the remedies provided in this paragraph, shall compensate the franchisee for the loss of goodwill. The franchisor may deduct from such compensation reasonable costs incurred in removing, transporting and disposing of the franchisee's inventory, supplies, equipment, and furnishings pursuant to this requirement, and may offset from such compensation any monies due the franchisor.

Effective Date _____



SCHEDULE 3 TO THE FDD

STATE REGULATIONS FOR THE STATE OF ILLINOIS

Illinois Law governs the franchise agreement(s).

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

Your rights upon Termination and Non-Renewal are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

FRANCHISEE:	FRANCHISOR:
	Pro Image Franchise, L.C.
By: (Signature)	By:(Signature)
Name:	Name:
Title:	Title:



SCHEDULE 4 TO THE FDD

STATE REGULATIONS FOR THE STATE OF INDIANA

Notwithstanding anything to the contrary set forth in the disclosure document, the following provisions shall apply to all franchises offered and sold in the State of Indiana:

1. The prohibition by Indiana Code § 23-2-2.7-1(7) against unilateral termination of the franchise without good cause or in bad faith, good cause being defined therein as material breach of the Franchise Agreement, shall apply to the franchise agreement in the State of Indiana to the extent they may be inconsistent with such prohibition.

2. Liquidated damages and termination penalties are prohibited by law in the State of Indiana and, therefore, the disclosure document and franchise agreement are amended by the deletion of all references to liquidated damages and termination penalties and the addition of the following language to the original language that appears therein:

"Notwithstanding any such termination, and in addition to the obligations of the Franchisee as otherwise provided, or in the event of termination or cancellation of the Franchise Agreement under any of the other provisions therein, the Franchisee nevertheless shall be, continue and remain liable to Franchisor for any and all damages which Franchisor has sustained or may sustain by reason of such default or defaults and the breach of the Franchise Agreement on the part of the Franchisee for the unexpired Term of the Franchise Agreement.

At the time of such termination of the Franchise Agreement, the Franchisee covenants to pay to Franchisor within 10 days after demand as compensation all damages, losses, costs and expenses (including reasonable attorney's fees) incurred by Franchisor, and/or amounts which would otherwise be payable thereunder but for such termination for and during the remainder of the unexpired Term of the Franchise Agreement. This Agreement does not constitute a waiver of the Franchisee's right to a trial on any of the above matters."

3. No release language set forth in the disclosure document or franchise agreement, shall relieve Franchisor or any other person, directly or indirectly, from liability imposed by the laws concerning franchising of the State of Indiana.

4. To the extent required by the franchise laws of the State of Indiana, the franchise agreement will be construed in accordance with the franchise laws of the State of Indiana.

5. The provisions of the franchise agreement pertaining to litigation jurisdiction and venue shall be amended to be within the scope of the requirements of the Indiana Franchise laws.



SCHEDULE 5 TO THE FDD

ADDENDUM FOR THE STATE OF MARYLAND

ITEM 17 of the Disclosure document is amended to add the following:

• The general release required as a condition of renewal, sale and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

• A franchisee may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.

• Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.

• Maryland law shall prevail.

• The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law.

• The Statement of Prospective Franchisee is amended to state: "All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.



SCHEDULE 6 TO THE FDD

STATE REGULATIONS FOR THE STATE OF MINNESOTA

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

The disclosure document, franchise agreement, and other related agreements are amended to conform to the following:

1. Governing law, choice of forum, and jurisdiction and venue provisions of the disclosure document and franchise agreements are amended to include the following:

Minnesota statute ' 80C.21 and Minnesota Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota. In addition, nothing in the disclosure document or agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum, or remedies provided for by the laws or the jurisdiction.

- With respect to franchises governed by Minnesota law, the franchisor will comply with Minn. Stat.
 ' 80C.14, subdivisions 3, 4 and 5 which require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement; and that consent to the transfer of the franchise will not be unreasonably withheld.
- 3. As required by the Minnesota Franchise Act, Minn. Stat. Sec. 80C.12(g), franchisor will reimburse the franchisee for any costs incurred by the franchisee in the defense of the franchisee's right to use the Marks, so long as the franchisee was using the Marks in the manner authorized by franchisor, and so long as franchisor is timely notified of the claim and is given the right to manage the defense of the claim including the right to compromise, settle or otherwise resolve the claim, and to determine whether to appeal a final determination of the claim.



- 4. Minnesota Rule Part 2860.4400D prohibits requiring a franchisee from waiving his rights to a jury trial or waiving his rights to any procedure, forum, or remedies provided for by the laws of Minnesota, or consenting to liquidated damages, termination penalties or judgment notes.
- 5. The disclosure document and franchise agreements are hereby amended to exclude from any release requirements the release of claims under Minnesota Franchise Law.
- 6. Any limitation of claims must comply with Minn. Stat. ' 80C.17, subdivision 5.
- 7. Any fee regarding insufficient funds for a dishonored check must comply with Minn. Stat. § 604.113, subdiv. 2(a).

Franchisee (Signature)



SCHEDULE 7 TO THE FDD

ADDENDUM FOR THE STATE OF NEW YORK

1. The following information is added to the cover page of the Franchise Disclosure Document

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT A OR YOUR PUBLIC LIBRARY FOR SERVICES OR INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THIS FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE APPROPRIATE STATE OR PROVINCIAL AUTHORITY. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. The following is to be added at the end of Item 3:

Except as provided above, with regard to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil, misdemeanor allegations.

B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature or financial condition of the franchise system or its business operations.

C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10-year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.

D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

3. ITEM 4 of the disclosure document is amended to state that:



• Neither the franchisor, its affiliate, its predecessor, officers, or general partner, during the 10- year period immediately before the date of the offering circular: (a) filed as debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code; (b) obtained a discharge of its debts under the Bankruptcy Code; or (c) was a principal officer of a company or a general partner in a partnership that either filed as a debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code; bankruptcy Code; Destined a discharge of its debts under the the officer of a company or a general partner in a partnership that either filed as a debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code or that obtained a discharge of its debts under the U.S Bankruptcy Code during or within 1 year after the officer or general partner of the franchisor held this position in the company or partnership.

4. ITEM 5 of the disclosure document is amended to add the following:

• The initial franchise fee constitutes part of our general operating funds and will be used as such in our discretion.

5. The following is added to the end of the "Summary" sections of ITEM 17(c), titled "**Requirements** for franchisee to renew or extend" and ITEM 17(m), titled "Conditions for franchisor approval of transfer":

• However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687.4 and 687.5 be satisfied.

6. The following language replaces the "Summary" section of ITEM 17(d), titled "**Termination by franchisee**": You may terminate the Agreement on any grounds available by law.

7. The following is added to the end of the "Summary" section of ITEM 17(j), titled "Assignment of contract by franchisor":

• However, no assignment will be made except to an assignee who in good faith and judgment of the franchisor, is willing and financially able to assume the franchisor's obligations under the Franchise Agreement.

8. The following is added to the end of the "Summary" section of ITEM 17(v), titled "**Choice of forum**," and ITEM 17(w), titled "**Choice of law**":

• The foregoing choice of law should not be considered a waiver of any right conferred upon the franchiser or upon the franchisee by Article 33 of the General Business Law of the State of New York.



SCHEDULE 8 TO THE FDD

STATE REGULATIONS FOR THE STATE OF NORTH DAKOTA

The disclosure document, franchise agreement, and other related agreements are amended to conform to the following:

1. Item 17 of the Disclosure Document is amended as follows:

• No general release shall be required as a condition of renewal and/ or transfer which is intended to exclude claims arising under North Dakota Franchise Investment Law Section 51-19-09.

• In case of any enforcement action, the prevailing party is entitled to recover all costs and expenses including attorneys' fees.

• The statute of limitations under North Dakota Law will apply.

• Covenants not to compete upon termination or expiration of the Franchise Agreement are generally unenforceable in the State of North Dakota except in limited instances as provided by law.

• A provision requiring litigation or arbitration to be conducted in a forum other than North Dakota is void with respect to claims under North Dakota Law.

• In the event of a conflict of laws, North Dakota Law will control.

• Franchisee may not assent to a waiver of rights to a jury trial, waiver of rights to exemplary or punitive damages, or waiving his rights to any procedure, forum, or remedies provided for by the laws of North Dakota, or consenting to liquidated damages, termination penalties or judgment notes.



SCHEDULE 9 TO THE FDD

ADDENDUM FOR THE STATE OF RHODE ISLAND

The following language applies to any franchise agreement issued in the State of Rhode Island:

Section 19-28.1-14 of the Rhode Island Franchise Investment Act dictates that, "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this act."

Section 19-28.1-15 of the Rhode Island Franchise Investment Act states that, "A condition, stipulation or provision requiring a franchisee to waive compliance with or relieving a person of a duty or liability imposed by a right provided by this Act or a rule or order under this Act is void. An acknowledgement provision, disclaimer or integration clause or a provision having a similar effect in a franchise agreement does not negate or act to remove from judicial review any statement, misrepresentations or action that would violate this Act or a rule or order under this Act. This section shall not affect the settlement of disputes, claims or civil lawsuits arising or brought under this Act."



SCHEDULE 10 TO THE FDD

ADDENDUM FOR THE STATE OF VIRGINIA

By statute under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause or to use undue influence to induce a franchise to surrender any right give to him by any provision contained in the franchise. Accordingly, the Division requests that the franchisor add a Virginia Addendum to the FDD containing the following statements:

No statement, questionnaire, or acknowledgement signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on our behalf. This provision supersedes any other term of any document executed in connection with the franchise.

In recognition of the restrictions contained in Section 13.1-564 of the Virginia Retail Franchising Act, the Franchise Disclosure Document for Pro Image Franchise, L.C. for use in the Commonwealth of Virginia shall be amended as follows:

The following statements are added to Item 17.h:

Under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the franchise agreement and area developer agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

Under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to use undue influence to induce a franchisee to surrender any right given to him under the franchise. If any provision of the franchise agreement and area developer agreement involves the use of undue influence by the franchisor to induce a franchisee to surrender any rights given to him under the franchise, that provision may not be enforceable.



SCHEDULE 11 TO THE FDD

ADDENDUM FOR THE STATE OF WASHINGTON

ITEM 3 is amended to add the following:

On December 20, 2019, Pro Image Franchise L.C. entered into an Assurance of Discontinuance ("AOD") with the State of Washington. The AOD provides that Pro Image Franchise L.C. will not engage in employee anti-poaching between its franchisees or between franchisees and the franchisor.

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.

Article XIII of the franchise agreement will be interpreted in accordance with RCW 19.100.180.



Section 14.12 of the franchise agreement empowers the franchisor to purchase the franchise before the termination of the franchise agreement. This is inconsistent with RCW 19.100.180(2)(j) and does not apply to Washington franchisees.

The time limitations to initiate a claim as set forth in Section 17.2.3(iii) of the franchise agreement are hereby amended and extended to the time limits allowed under RCW 19.100.

Section 17.2.3(viii) of the franchise agreement is here by amended as follows:

<u>Federal Arbitration Act</u>. You and We mutually agree that all issues relating to arbitrability are governed exclusively by the Federal Arbitration Act and the federal common law of arbitration to the exclusion of any state statutes or common law and will be decided by the arbitrator. All provisions of this Agreement pertaining to venue, choice-of-laws, dispute avoidance and resolution will be strictly enforced (subject to state law).

Section 20.14 of the franchise agreement is not enforceable in Washington.

The Statement of Prospective Franchisee is amended in part to state that claims arising from the Franchise Investment Protection Act of Washington, chapter 19.100 RCW, and the rules adopted thereunder in accordance with RCW 19.100.220, are not waived.

Section 2 of the Form General Release Agreement (Exhibit "G" to the franchise disclosure document) is hereby omitted and not applicable in the state of Washington.

The undersigned does hereby acknowledge receipt of this addendum.

Dated this ______ day of ______ 20____.

FRANCHISOR

FRANCHISEE



SCHEDULE 12 TO THE FDD

ADDENDUM FOR THE STATE OF WISCONSIN

Notwithstanding anything to the contrary set forth in the Disclosure Document, the following provisions shall supersede and apply to all franchises offered and sold in the State of Wisconsin:

- 1. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF SECURITIES OF THE STATE OF WISCONSIN.
- 2. The following shall apply to Franchise Agreements in the State of Wisconsin:

a. The Wisconsin Fair Dealership Act, Wisconsin Statues, Chapter 135 (the "Act"), shall apply to and govern the provisions of Franchise Agreements issued in the State of Wisconsin.

b. The Act's requirements, including that in certain circumstances a Franchisee receive ninety (90) days' notice of termination, cancellation, non-renewal or substantial change in competitive circumstances, and sixty (60) days to remedy claimed deficiencies, shall supersede the provisions of Section VIII of the Franchise Agreement to the extent they may be inconsistent with the Act's requirements.



EXHIBIT "A" TO THE FDD

FRANCHISE AGREEMENT





FRANCHISE AGREEMENT

By and Between

PRO IMAGE FRANCHISE, L.C.

and

(Franchisee)

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PRO IMAGE® SPORTS FRANCHISE AGREEMENT

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PRO IMAGE® SPORTS FRANCHISE AGREEMENT

THIS FRANCHISE AGREEMENT ("Agreement") is entered into and made effective as of by and between **PRO IMAGE FRANCHISE, L.C.** a Utah limited liability company ("Franchisor" or "We," "Us" or "Our" as further defined in Article XXI below) and ("Franchisee" or "You" or "Your" as further defined in Article XXI below).

WHEREAS, We have developed a system for the operation of a retail store known as Pro Image Sports®, offering to the public licensed and branded sports-related licensed products and sportswear with a professional and collegiate sport emphasis and other related products and services ("Franchise Business"); and

WHEREAS, You are desirous of entering into an agreement with Us so as to be able to obtain the rights to operate a Franchise Business using the System.

NOW, THEREFORE, in consideration of the mutual covenants, agreements, recitals, obligations, terms and conditions herein contained, and the acts to be performed by the respective parties hereto, the parties hereto agree as follows:

ARTICLE I AWARD OF FRANCHISE

1.1 <u>Award of Franchise</u>. We hereby grant to You, and You accept, subject to the terms, conditions and obligations herein, the non-exclusive, non-sublicensable personal right to establish and conduct a Franchise Business as a Pro Image® Sports franchisee and the right to use the System and the Marks only as specifically set forth herein. This right is granted for use only at a single location approved by Us ("Premises") within Your territory listed on Exhibit "A-1" ("Territory"). You must operate Your Franchise Business in strict compliance with the terms and conditions of this Franchise Agreement and the Manuals.

1.1.1 <u>Territory Rights</u>. Except as set forth in this Agreement, during the term of this Agreement, We will not establish or operate a traditional company-owned outlet or grant to any person or entity a franchise within the Territory using the same or similar System as that licensed by this Agreement. Your territory is limited to the confines of the mall itself if the Franchise Business is located in a mall, or the confines of the shopping center if the Franchise Business is located in a shopping center.

1.2 <u>Scope of Franchise Operations</u>. You must at all times comply with Your obligations hereunder and must continuously use Your best efforts to promote and operate Your Franchise Business.

1.3 <u>Our Reservation of Rights</u>. All rights not specifically granted to You in this Agreement are reserved to Us. You expressly acknowledge and agree that this license is non-exclusive, and that We retain, among other rights, the right, in Our sole discretion: 1) to establish and license others to establish and operate Pro Image® Sports businesses outside Your Territory; 2) to operate and license others to operate businesses anywhere that do not operate under the Pro Image® Sports brand name;



and 3) to use the Marks in connection with the manufacture and sale of products at wholesale and at retail.

1.3.1 <u>Non-Traditional Outlets</u>. We reserve the right to open or sell franchises for outlets located in non-traditional locations within Your Territory. These outlets may Include locations at convention centers, military bases, universities, sporting arenas, airports, or other similar locations.

1.4 <u>Rights to Use Channels of Distribution</u>. Except for the rights expressly given to You, there will be no limitation on Our rights to deal with potential or actual customers located anywhere. We and Our affiliates expressly reserve the right Market in Your Territory and elsewhere using Marketing strategies and distribution channels Including Internet, apps, and catalog sales. You may be allowed to place items for sale on our e-commerce site; however, You do not have the right to sell products and/or services through other channels of distribution, including the Internet, via apps or social media. We do not pay You for soliciting or accepting orders for any products or services We make inside Your Territory.

1.5 <u>Restriction of Territory Rights</u>. The rights and privileges granted to You under this Agreement are personal in nature. This Agreement is granted solely for the operation of a Franchise Business at the Premises and do not extend to the operation of a Franchise Business or any other use of the System from any other location within or outside Your Territory, or in any other manner, except as may be allowed by this Agreement and Our Manuals. You may only service customers at the Premises. You cannot operate any other business from the Premises other than the Franchise Business.

ARTICLE II TERM AND SUCCESSOR FRANCHISE

2.1 <u>Term</u>. This Agreement will be effective when executed by both You and Us. The franchise term will be for a period of 10 years unless terminated earlier pursuant to Article XI herein, but, at Your request and in Our sole discretion, We may agree to make the term coterminous with the Premise Lease. If We are required by law or otherwise to give You notice before the Termination of this Agreement and fail to do so, this Agreement will remain in effect from month-to-month until We have given the required notice.

2.2 Successor Franchise. You have the right to be awarded a successor franchise ("Successor Franchise") upon the expiration of the original term for an additional term of five years if all the following conditions are met at the time You elect to renew: 1) You are not in default of this agreement; 2) You have complied with and timely met material terms and conditions of this Agreement throughout the initial term; 3) You have complied with Our material operating and quality standards and procedures and any required modification to such standards and procedures; 4) You have timely paid all monetary obligations owed to Us during the term of this Agreement; 5) You are not subject to any pending litigation or governmental proceeding which could have a material adverse effect upon You or Your Franchise Business; and 6) You give Us written notice of Your intent not to renew prior to the expiration date of the term hereof. Your Successor Franchise Agreement may also provide for a successive franchise term. Your failure to give such notice will constitute an automatic election to enter into a Successor Franchise Agreement (defined below) and Your agreement to enter into a Successor Franchise Agreement upon Our then-current terms. If You fail to sign Your Successor Franchise Agreement for any reason but continue to operate Your Franchise Business, at Our election, You will be deemed to have renewed only on a month-to-month basis requiring You to abide by Our then-



Franchise Agreement - 2023.1

current Fees. In addition to Our rights to terminate as set forth in Article XI, Your month-to-month Franchise Business may be terminated by Us upon 30 days prior written notice to You for any reason whatsoever.

2.2.1 <u>Commencement Date for Successor Franchise Term</u>. Unless another date is specified in Successor Franchise Agreement, which date will supersede, said Successor Franchise term Including, any month-to-month term, will commence on the day following the expiration date of the initial or applicable Successor Franchise term.

2.2.2 <u>Notice of Non-Approval</u>. Upon receiving Your election to enter into a Successor Franchise, We will have 45 days to provide written notice in the event You do not qualify for a Successor Franchise or as otherwise required by law.

2.2.3 Successor Franchise Agreement. If approved as a Successor Franchise, You must execute Our then-current form of Our successor franchise agreement ("Successor Franchise Agreement"). The Successor Franchise Agreement, Includes personal guarantees and a general release of all claims against Us arising from this Agreement, the relationship created herein and Your Franchise Business. If You fail to execute such a release, the signing of the Successor Franchise Agreement will be the equivalent of the granting of such a release. The Successor Franchise Agreement will supersede in all respects the terms and conditions of this Agreement, and You will be obligated to pay royalties and other continuing Fees at the then-existing levels required to be paid by new franchisees. You must sign and return to Us the Successor Franchise Agreement within 90 days prior to the expiration of this Agreement, or You will, at Our election, be deemed to have withdrawn Your request to enter into a Successor Franchise Agreement, and this Agreement will Terminate at the expiration of the term then in effect. You acknowledge that You will be bound by the form of the Successor Franchise Agreement in effect at the time which may contain Fees and charges, territorial, and other changes in material provisions different from those contained in this Agreement, Including terms affecting payments to Us or Our affiliates.

2.2.4 <u>Successor Franchise Fee</u>. If approved for a Successor Franchise, there is no Successor Franchise Fee.

2.2.5 <u>Successor Franchise Training</u>. As a condition to Us approving You entering into a Successor Franchise Agreement, You, Your Operating Principal and other key personnel may also be required to attend and successfully complete any training, certification and other programs at such times and locations as We specify. You may be required to cover the expense of travel, meals, lodging, and other related costs for each of Your attendees for such training and certifications.

2.2.6 <u>Upgrading Your Franchise Business</u>. As a condition to Us approving You entering into a Successor Franchise Agreement, at Your expense, You are required to reasonably renovate, remodel, redecorate, redesign, refixture, upgrade, and/or otherwise refurbish Your Franchise Business and Premises to the extent and in the manner specified by Us to conform with and bring it up to the standards, image, and capabilities of a new Pro Image® store and consistent with Our current logo and standards. Unless otherwise waived by Us, such improvements must be made within six months of signing the Successor Franchise Agreement. You will make all necessary arrangements to continue the occupancy of Your existing Premises through the Successor Franchise term(s) unless We give written permission to relocate Your Premises.



ARTICLE III INTELLECTUAL PROPERTY

3.1 <u>Intellectual Property and Confidential Information</u>. You acknowledge that: 1) as between You and Us,] We have the sole rights in and to Intellectual Property and Confidential Information; 2) Your right to use the System is granted by Us solely pursuant to the terms of this Agreement; and 3) as between You and Us, We have the sole right to license and control the Confidential Information, and Intellectual Property. Our Intellectual Property and Confidential Information provided to You by or through Us will remain Our sole property. You acknowledge that Our Confidential Information and Intellectual Property are unique and/or confidential and contain trade secrets and other material proprietary to Us.

3.2 <u>Use of Confidential Information and Intellectual Property</u>. You have a non-exclusive right to use the Confidential Information and Intellectual Property only in connection with Your Franchise Business and in accordance with Our Manuals and this Agreement. You understand and agree that the use of Our Confidential Information, Intellectual Property, System and goodwill are all temporary benefits and expire with the Termination of this Agreement. You expressly covenant that during the term of this Agreement and after the Termination thereof, not to: 1) directly or indirectly contest or aid in contesting the validity of Our ownership of or rights in the Intellectual Property; 2) in any manner interfere with or attempt to prohibit Our use of the Confidential Information or Intellectual Property and derivatives thereof or any other name, trademark or service mark that is or becomes a part of Our System; or 3) interfere with the use of Our Confidential Information or Intellectual Property by Our other franchisees or licensees at any time.

3.3 <u>Our Marks</u>. You acknowledge that as between You and Us, the Marks and derivatives thereof are valid trade names, trademarks and service marks owned by Us or licensed to Us.

3.4 <u>Use of Marks</u>. You have the non-exclusive right to use Our Marks and the System as directed by Us. You shall only use Our Marks licensed by this Agreement and only with the letters "TM," "SM" or "®," as appropriate, approved and as instructed by Us, whenever and wherever such Marks are used. You shall not use Your own name or any other name service or product in connection with any of Our Marks without Our prior written consent. You are prohibited from using any Mark in connection with the performance or sale of any unauthorized service or product. You cannot use the Marks or System in any manner, or otherwise take any action (or inaction) that would or may cause the Marks or the System to be subject to any ill repute or negative publicity. You cannot use the Marks on any intercompany documents to identify Your Franchise Business or entity (Including in or on employee manuals, handbooks, emails, letterhead) or on business checks or bank accounts. All communications with Your employees must be under Your entity name.

3.4.1 <u>Cooperation</u>. You shall execute any and all additional papers, documents and assurances in connection with the Marks as reasonably requested by Us and agree to cooperate fully with Us and any of Our other franchisees or licensees in securing all necessary and required consents of any state agency or legal authority for the use of the Marks or any other name, trademark, service mark, logo or slogan that is now or later becomes a part of Our System. You shall immediately notify Us as soon as You become aware of any infringement or apparent or alleged infringement of the Marks, Our Confidential Information, or any part of Our Intellectual Property.

3.4.2 <u>Use in Marketing</u>. The use of the Marks in Marketing is set forth in Article X.



3.4.3 <u>Modification of Marks</u>. We have the right, in Our reasonable discretion, to require You to change, modify or discontinue the Marks or to use one or more additional trademarks, service marks, logos and/or other symbols in connection with the operation of the Franchise Business. In that event, You must bear the cost of using such additional or modified Marks or items in accordance with Our reasonable directives.

3.4.4 <u>No Registration</u>. You cannot make application for registration or other protection of any of the Marks, or any other trademarks, service marks, symbols, names, slogans, logos, trade names or any items that are similar or derivatives therefrom in any jurisdiction without Our prior written consent and then only upon the terms and conditions specified by Us in connection therewith.

3.5 <u>Copyrights</u>. All right, title and interest in and to Copyright Materials are Our sole and exclusive property and cannot be reproduced or replicated either during or after this Agreement. You have no rights to make any direct or indirect use of the Copyrighted Materials except as allowed under this Agreement.

3.6 <u>Sole Control</u>. As between You and Us, We will have the sole control over any legal or administrative action concerning the Confidential Information or Intellectual Property. You must promptly notify Us in writing of any unauthorized used, claim, demand or suit by any person, corporation or other entity based upon or in connection with any of Our Confidential Information or Intellectual Property licensed hereunder in which We have an interest. In the event We undertake the defense or prosecution of any litigation pertaining to any such Intellectual Property, You agree to execute any and all documents and do such acts and things as may, in the opinion of Our counsel, be necessary to carry out such defense or prosecution. If We fail to undertake action within a reasonable time after receipt of Your notice regarding any such claim, demand or suit, then You may, with Our prior written consent (but You will not have the obligation), undertake the defense of any such proceeding and will do so at Your sole cost and in strict coordination and oversight with Us. You may not do any act or make any claim which is contrary to or in conflict with Our rights in Our Confidential Information or Intellectual Property.

We are not obligated to protect any rights that You have to use the Confidential Information and Intellectual Property, or to protect You against claims of infringement or unfair competition. However, in the event We undertake the defense or prosecution of any litigation pertaining to any Confidential Information or Intellectual Property, You must execute any and all documents and do such acts and things as may, in the opinion of Our counsel, be necessary to carry out such defense or prosecution. If We fail to undertake action within a reasonable time after receipt of Your notice regarding any such claim, demand or suit, then You may, with Our prior written consent (but You will not have the obligation), undertake the defense of any such proceeding and will do so at Your sole cost and in strict coordination and oversight with Us. You may not do any act or make any claim which is contrary to or in conflict with Our rights in Our Confidential Information or Intellectual Property.

3.7 <u>Goodwill</u>. You acknowledge that valuable goodwill is attached to the Marks and System, and that We have invested and continue to invest time and capital into promoting the System and that such promotion creates goodwill and customer association which benefits Us, You, and all other franchisees in the System. Furthermore, even goodwill associated with the Marks and System that might be deemed to have arisen through Your activities is Our sole property and inures directly and exclusively to Our benefit, except as otherwise provided herein or by applicable law.



3.7.1 <u>Customer Data</u>. All Customer Data is Our sole property and inures directly and exclusively to Our benefit. You have a royalty-free, non-exclusive right to use the Customer Data during the term of this Agreement. You must gather, upload, and/or store all Customer Data as required by Us. To the extent that We do not otherwise have access, You must provide Us copies of all Customer Data upon request. You must abide by all applicable laws pertaining to the privacy of consumer, employee and transaction information, and do not contact laws. If We allow You to use the Customer Data to transmit advertisements to customers and potential customers, You are solely responsible to comply with the laws pertaining to calling or texting customers, the sending of emails, or any other transmission of information, Including any anti-spam legislation.

3.8 <u>Fictitious Business Name</u>. You must not use Our Marks or any other name similar thereto in the name of any partnership or entity owned or formed by You, whether to own or operate Your Franchise Business or otherwise. However, within 30 days of signing this Agreement, You must file for a certificate of assumed or fictitious name or a "doing business as" name ("DBA") using our Marks as designated by Us, and in the manner required by state law so as to notify the public that You are operating Your Franchise Business as an independent business pursuant to this Agreement and must Include Your assigned franchise designation in such filing. You must provide Us with a copy of Your DBA registration and/or certificate upon receipt of the same, and upon Our request from time to time.

3.9 <u>Maintaining Secrecy</u>. You shall: 1) fully and strictly adhere to all security procedures prescribed by Us in Our sole discretion for maintaining the secrecy of Our Confidential information; 2) disclose such information to Your employees only to the extent necessary to market Our products and services and for the operation of the Franchise Business in accordance with this Agreement; 3) not use any such information in any other business or in any manner not specifically authorized or approved in writing by Us; and 4) exercise the highest degree of diligence and make every effort to maintain the absolute confidentiality of all such information during and after the term of this Agreement.

3.10 <u>Changes to the System</u>. You shall fully disclose all Innovations to Us, without disclosing the Innovation to others and must obtain Our written approval before using or implementing an Innovation. All Innovations are owned by Us and considered a "work-made-for-hire." If all or part of any Innovation that You create is for any reason deemed not to be a work-made-for-hire, then You hereby irrevocably transfer and assign to Us or Our affiliate all right, title, interest and ownership, Including license rights, in the Innovation, and You agree to execute any document necessary to effectuate the transfer and assignment. To the extent You have any moral or similar rights in an Innovation or derivative thereof, You expressly waive those rights. Any Innovation may be used by Us and all other franchisees without any obligation to compensate You. We reserve the right to make application for and own Intellectual Property relating to any Innovation, and You shall cooperate with Us in securing these rights. We may also consider an Innovation as part of Our trade secrets. At Our discretion, We may authorize You to utilize Innovations that may be developed by You, Us, or other franchisees.

3.11 <u>Association with Causes; Co-Branding</u>. You cannot, without first receiving Our written approval, in the name of the Franchise Business or in any manner associated with the Marks: (i) donate money, products, or services to any charitable, political, social, religious, or other for-profit or non-profit organization, cause, or position, or (ii) act in support of or against any such organization, cause



or position. You cannot "co-brand" or use the Marks or Your Franchise Business to associate any other business activity with the Franchise Business in a manner which is likely to cause the public to perceive the activity to be related to or sponsored by the brand or System.

ARTICLE IV CONSTRUCTION, COMMENCING OPERATIONS AND LEASE

4.1 Location of Premises. You must select a site within the designated search area listed on Exhibit "A-1" ("Search Area"). Upon signing this Agreement, You will be provided with an area within which You may look for a site for you Franchise Business. This is <u>not</u> Your Territory but is only an area to define where You may seek to locate Your Premises. Although We must approve of Your site, We do not warrant or guarantee the success of the site. You are required to submit to Us a proposed location from which to operate Your Franchise Business within 90 days of signing this Agreement. You must not commit to purchase or lease any real property or commence construction unless and until You have Our written approval of the proposed location. Once a proposed site is approved by Us, We will designate Your Territory. Your Premises must strictly comply with local zoning, state and federal laws, rules and regulations.

4.1.1 Location Approval. We must approve Your proposed site. However, it is Your responsibility, at Your sole cost and expense, to select the site within the Search Area. You must provide Us with the street address of the proposed site and such other information as We request, Including pictures or existing brochures of the proposed site. We do not prepare demographic studies or otherwise evaluate the need for Our products and services in Your Territory, nor do We provide You with a site checklist or other similar information. Site approval or disapproval should be completed by Us within four weeks after You have submitted a proposed site to us.

4.2 <u>Lease</u>. You are required to purchase or lease suitable real property from which to operate Your Franchise Business. A signed Lease must be in place within 12 months from the date of this Agreement. We must approve Your Lease, Including the term of the lease prior to execution. You must also deliver an executed copy of the Lease to Us within 15 calendar days after execution.

4.2.1 <u>Assignment of Lease</u>. You hereby assign and transfer all rights and interest in and to the Lease to Us to be effective upon Our election when this Agreement Terminates. In such event, We will have the right, but not the obligation, to accept the assignment and assume the Lease or execute a lease with You as provided below. We also have the right to assign the Lease to another franchisee or an affiliate of Ours. If You own the Premises, You hereby agree to lease the facilities to Us upon Termination of this Agreement at a rate not to exceed its fair market rental value, and on commercially reasonable terms and conditions. Your Lease must Include a provision allowing the assignment of the Lease to Us or Our nominee, at Our option, in the event this Agreement is Terminated for any reason, and You are required to have Your landlord sign the attached Landlord's consent to an assignment of the Lease before the Lease is signed. The Landlord's consent is attached hereto as Exhibit "A-6." A copy of the executed Landlord's consent must be returned to Us within five days of execution of the Lease.

4.2.2 <u>Assumption of Lease</u>. We will have 45 days from the date of Termination of this Agreement, to exercise Our right and option to take and assume the Lease for the Premises. If the option is exercised, We will notify You and the Landlord of Our exercise within the option period. In such event, You agree to bring all obligations under the Lease current as of the date of possession by



Us as well as to indemnify Us against all losses and costs arising by virtue of, attributable to, or in any way related to the period of Your possession of the Premises. All taxes, utilities and rentals will be prorated between Us and You as of the date of Our possession. We will not be obligated to pay Your arrearages. After the date of possession, We agree to indemnify You against all Lease obligations solely attributable to the period of Our possession of the Premises. You agree that no compensation for the Lease is payable by Us to You unless the Premises are owned by You. The Lease will be transferred to Us without payment of any kind to You by Us for the Lease other than the indemnification provided above.

4.3 <u>Construction</u>. Any construction of the Premises must be done in strict accordance with the specifications approved by Us, but it is Your responsibility to verify that the plans conform to federal, state and local laws. We do not assist in the actual construction, remodeling, or decorating of Your Franchise Business. We must approve Your Lease before You begin construction. You must complete construction within six months from the date of Your Lease.

4.3.1 <u>Design of Premises</u>. At Your own expense, and unless waived in writing by Us, You are required to follow Our interior and exterior design standards and specifications. You are required to adapt Your Franchise Business in accordance with local, state, and federal laws, rules and ordinances. You are responsible for obtaining any required licenses and permits. We may, in Our sole discretion, assist in facilitating the construction, remodeling or decorating of the Premises, but the responsibility to pay for and complete the build-out is Yours alone.

4.3.2 <u>Setting Up Premises</u>. You shall arrange the fixtures, signs, furniture and décor of the Premises in strict compliance with the format and color schemes recommended by Us and to work with Our approved suppliers providing such items. We must approve Your Premises setup prior to opening, and if any elements of the Premises do not meet Our specifications, You will, at Your cost, be required to make the required adjustments.

4.3.3 <u>Abandonment of Construction</u>. Abandonment of construction or stoppage of construction for six or more weeks due to Your fault or neglect will be grounds for terminating this Agreement.

4.3.4 <u>Approval of Construction</u>. You may not operate Your Franchise Business if construction, improvements and fixturization do not conform to Our approved specifications and failure to correct any unauthorized variance for such plans and specifications within 30 days after written notice from Us will be grounds for terminating this Agreement. We have the right to supervise and inspect all construction to assure compliance with approved plans and specifications.

4.4 <u>Commencing Operations</u>. You are required to commence operations not later than 30 days following completion of Your Premises or within 19 months from the date of Your Lease, whichever comes first. You must give Us not less than 30 days' prior written notice of the opening date. We have the right to inspect and approve Your Premises and other aspects of Your operations relating to Your compliance with this Agreement prior to opening.

4.4.1 <u>Conditions to Opening</u>. You shall notify Us in writing at least 30 days before You intend to open the Franchise Business to the public. Before opening, You must satisfy all of the following conditions: (1) You are in compliance with this Agreement; (2) You have obtained all applicable governmental permits, license, certificates of occupancy, and authorizations; (3) the



Franchise Business conforms to all applicable System standards; (4) We have inspected and approved the Franchise Business, which may be done virtually; (5) You have hired sufficient employees; (6) Your officers and employees have completed all of Our required pre-opening trainings and certifications; and (7) We have given Your Our written approval to open, which will not be unreasonably withheld.

4.5 <u>Relocation of Premises</u>. You are not allowed to relocate Your Premises without Our prior written approval. Approval to relocate will be based upon the same criteria used in approving a new franchisee's proposed site. In Our sole discretion, You may be required to attend an initial training program if You choose to move Your Premises. In addition, prior to opening Your new Premises, You will be required to pay for two of Our representatives to visit Your new Premises for up to two days. The price for this mandatory visit will be Our then-current rate for on-site assistance to You. You are responsible for all fees associated with this visit, plus Our expenses for transportation, food and lodging for each representative. You must demonstrate the financial ability to relocate as part of Our approval process. We have the right to deny a request for relocation in Our sole discretion.

4.6 <u>Failure to Meet Deadlines</u>. If You fail to meet a deadline and fail to cure, this Agreement is subject to Termination by Us, at Our option. However, You may be granted an extension at Our discretion if You demonstrate a good faith effort in complying with this Article.

ARTICLE V FEES AND REPORTS

5.1 <u>Initial Franchise Fee</u>. You shall pay Us the initial franchise fee listed Exhibit "A-3" in one lump sum at the time of execution of this Agreement. The initial franchise fee is fully earned by Us and is non-refundable except as set forth in paragraph 5.7 below. No rights or privileges under this Agreement exist until the initial franchise fee is paid in full.

5.1.1 <u>Additional Franchises</u>. During the term of this Agreement, You may purchase additional franchise units at a discounted initial franchisee fee per location as listed in Exhibit "A-3." This option will only be available to You if there are franchise territories available, You meet Our thencurrent criteria for new franchisees, You are current and not in default of this Agreement, and, in Our sole discretion, We determine to sell You another franchise. You will be required to sign Our thencurrent franchise agreement, which may have material terms different from this Agreement.

5.2 <u>Royalty</u>. You shall pay a non-refundable, on-going, monthly royalty as listed in Exhibit "A-3." The royalty is in consideration of Your right to use Our Intellectual Property and certain Confidential Information in accordance with this Agreement, and not in exchange for any specific services We render.

5.2.1 <u>Change in Law</u>. In the event there is a change in the law or a discovery of a law affecting the collection of payments to Us, You agree to allow Us to modify the definition of "Gross Sales" and the calculation of other Fees due to Us in order to comply with the law. However, in no event will the modification of the term "Gross Sales" or the calculation of other Fees due to Us result in Your payment in excess of the Fees listed in Exhibit "A-3."

5.3 <u>Marketing Fees</u>. There is no marketing fund and we do not collect marketing fees.



5.4 <u>Calculation</u>. The calculation and payment of the Fees specified in Sections 5.2 and 5.3 above will be made as follows:

5.4.1 <u>Payments</u>; <u>Due Date</u>. All Fees must be paid in accordance with Our thencurrent electronic funds transfer, ACH or other automatic withdrawal program or as specifically directed by Us. Currently, the Fees as shown and calculated on the Gross Sales Report are due and payable and must be received by Us or credited to Our account by pre-authorized bank debit and automatically withdrawn from Your Operating Account not later than the 10th day of each month for the previous month's sales (the "Due Date"). We reserve the right to change the payment due date or require an alternative payment frequency for any Fee in the future. You agree that Your obligation to pay all Fees due under this Agreement are absolute and unconditional.

5.4.2 <u>Operating Account</u>. You shall not have more than one Operating Account associated with the Franchise Business. If You fail to timely report Gross Sales, We may automatically sweep or debit an estimated amount of Fees due to Us. You shall pay Us any amount owing if We underestimate Your payment to Us, and We will credit You with any overage that We charge.

5.4.3 <u>Late Fees</u>. You will be charged a late Fee if a required Fee, payment to Us or an affiliate, or report is not timely received by Us or an affiliate, and You will be charged per bounced check or insufficient funds transfer. See Exhibit "A-3." These Fees are due within five days of notice to You, and the amounts may be adjusted by Us from time to time in the Manuals.

5.4.4 <u>Interest</u>. In addition, all Fees not paid when due will be assessed and accrue interest from the due date to the date of payment, both before and after judgment at the rate of 18% per annum or the maximum rate allowed by law, whichever is less. In no event will any amounts be charged as interest or late fees or otherwise that exceed or violate any applicable legal restrictions. Unpaid interest charges will compound annually.

5.4.5 <u>Sales or Use Tax</u>. You understand and agree that We are a vendor for certain products You purchase directly from Us. As such, You are solely responsible for all applicable sales and use taxes on such products. You are responsible for knowing which taxes apply to these goods and when such taxes are required to be paid. If there is hereafter assessed any nature of sales tax or use tax or other value added tax on Fees, You pay to Us. You shall also pay Us the applicable tax when invoiced.

5.5 <u>Reports and Financial Statements</u>. You shall submit the following reports by the following due dates. We reserve the right to require all reports to be submitted at more frequent intervals.

TYPE OF REPORT	DUE DATE	REMARKS
Gross Sales Report	Same due date as royalties	This report must include the prior month's sales of the immediately preceding month showing all monies received or accrued, sales or other services performed and such other information concerning Your financial affairs, as We may reasonably require.



TYPE OF REPORT	DUE DATE	REMARKS
Profit and Loss	Within 30 days of filing	Must be in the format and include the line items
Statement	your business tax return,	as required by Us but does not need to be
	or upon request	audited unless We request.
State and Local Sales	Due upon request	
Tax Returns		
State Tax Return	Within 30 days of the	
	filing due date	
Federal Tax Return	Within 30 days of the	
	filing due date	
IRS Form 941	Due upon request	
(Employer's Quarterly		
Federal Tax Return)		
Other Reports	Upon request	Those additional reports that We may from time
		to time require, Including by way of example
		and not limitation, sales and cost data and
		analysis, advertising budget and expenditures.

5.5.1 <u>Access and Use of Financial Records</u>. We or Our certified public accountants or other duly authorized agent, have the right during normal business hours to conduct computer and other audits and to examine and make copies of Your books, records, financial statements and sales and income tax returns, and You must keep complete and accurate books and records of the operation of Your Franchise Business. You shall provide Us with access to, or copies of, all financial records in the time We require.

5.5.2 <u>Audit of Books and Records</u>. If any audit or investigation discloses a deficiency of 2% or more of the Gross Sales in the computation or payment of Fees due to Us, You shall immediately pay Us the amount of the deficiency, the appropriate fee for late charges, and You shall reimburse Us for the total expense of the audit or investigation, Including, the charges for the accountant and the travel expenses, room, board and other costs incurred in connection with the audit. Your failure to report Gross Sales for any period, or Your failure to retain and have all required records available in an organized and readable manner will be deemed an understatement by more than 2%.

5.6 <u>Application of Payments</u>. We can apply any payments received from You to any past due or then-current indebtedness of Yours for any payments owing to Us.

5.7 <u>No Refunds</u>. The Fees set forth in this Agreement are not refundable.

5.8 <u>Funding</u>. You are solely responsible for obtaining all funding for Your Franchise Business. Failure to obtain sufficient initial funding for opening Your Franchise Business is grounds for termination of this Agreement. You are not allowed to finance more than 70% of the funding needed for Your Franchise Business.

5.9 <u>Non-Compliance</u>. In Our sole discretion, as an alternative to placing You in default, as determined on a case by case basis, Including for failure to cure a prior default even if a fine has been imposed, We may issue You a fine for certain violations of this Agreement and/or the Manuals. See Exhibit "A-3." The fines are set forth in Our Manuals and are paid to Us to reimburse Us for Our administrative and management costs for Us to address the violation and is not a penalty or estimate



of all damages arising from Your breach. If You do not correct the violation within the time required by Us, We have the right to put You in default. We are not obligated to charge You a fine before putting You in default. All fines and charges are to be paid upon billing or in accordance with Our electronic funds or automatic withdrawal program, if established. Such fines are not Our sole remedy. Our decision to impose, or not to impose, a fine for Your non-compliance does not constitute a waiver of any other right that We may have under this Agreement, Including Termination of this Agreement.

ARTICLE VI

FRANCHISEE'S OPERATIONAL COVENANTS

6.1 <u>Business Operations</u>. In addition to other obligations, requirements, and covenants set forth in this Agreement:

6.1.1 <u>Compliance with Applicable Laws</u>. You are solely responsible for ensuring compliance with all applicable laws, ordinances and regulations or ruling of every nature whatsoever which in any way regulate or affect the operation of Your Franchise Business.

(i) <u>Permits and Licensing</u>. You shall obtain and maintain all required permits and licenses for the operation of Your Franchise Business. You shall agree that We have not made, and You have not relied on any representation that no permits or licenses, or only certain licenses, permits, etc., are necessary in connection with the operation of Your Franchise Business.

(ii) <u>Contracting Prohibitions</u>. You cannot contract with any person listed or included on: (i) the United States Department of Health and Human Services ("HHS") Office of Inspector General's ("OIG") List of Excluded Persons/Entities; (ii) the excluded provider list promulgated by the applicable state Medicaid program; or (iii) the General Services Administration ("GSA") List of Parties Excluded from Federal procurement and non-procurement programs.

6.1.2 <u>Appearance; Customer Service</u>. You shall establish and maintain the Premises in good repair and in a clean and attractive manner; perform work competently and in a workmanlike manner; give prompt, professional, courteous and efficient service to the public adhering to the highest standards of honesty, integrity, fair dealing, and ethical conduct; and otherwise operate Your Franchise Business in strict compliance with Our System and policies, practices and procedures contained in the Manuals or otherwise communicated to You so as to preserve, maintain and enhance the reputation and goodwill of Our System. We reserve the right to require that Your employees comply with any dress code, Mark, or other brand-related standards that We may require. You shall arrange the fixtures, signs, furniture and décor of the Franchise Business in strict compliance with the format recommended by Us.

6.1.3 <u>Signage</u>. You must have the number of interior and exterior signs as required by Us and according to Our specifications. You shall maintain all signs in good condition and undertake such repairs and or replacements at Your expense as We reasonably determine to be necessary. If You are located in a shopping center, You are required to use the location's pylon/pole or monument sign, if available. You understand and acknowledge that while You are required to purchase and display signage, Including signage displaying Our Marks, You do not own rights to use of the signs following Termination.



6.1.4 <u>Training</u>. Your Operating Principal and Your managers, if other than Your Operating Principal, are required to attend and successfully complete Our training program at least six weeks prior to opening Your Franchise Business. The length of training is generally two to five days but could be longer if Your Operating Principal or Your designated manager fails to successfully complete the training. Successful completion will be determined by Our trainers but may Include demonstrating knowledge of basic techniques, knowledge of policies and procedures, daily operations, record keeping, Marketing, and customer service. Failure to successfully complete training is a default of this Agreement. The training instruction is provided by Us without charge to You for as many people as You choose to have attend; however, You must cover the travel, food, and lodging costs as well as compensation for Your attendees.

(i) <u>Replacement Training</u>. Any new Operating Principal or manager must complete the initial training program within 60 days of assuming the position. We have the right to charge a fee for this training, but as of the date of this Agreement, We do not charge a fee. Depending on availability and advanced written notice, this training may take place at Your location, but more likely the training will take place at or near Our headquarters or at an affiliate's location. You must also cover the travel, food, and lodging for Your attendees or Our representatives, as applicable.

(ii) <u>Additional Manager Training</u>. At Our discretion, We may require that You and Your manager meet with Our representatives at a location specified by Us for the purpose of discussing and reviewing Your operations, status, and financial performance. If We, at Our discretion, determine that such a meeting is necessary, all costs will be the same as new manager training.

(iii) <u>Additional In-Person Assistance or Training</u>. Depending on availability and advanced written notice, if You would like additional in-person assistance or training, We may provide this training to You. We have the right in Our sole discretion to limit such assistance or training to a certain number of days, attendees, and/or representatives at a time. We can also require Your Operating Principal and/or other key personnel to attend additional trainings if You are in default, or if We reasonably believe such training would be in the best interest of Your Franchise Business. Our current Fee for additional training is listed in Exhibit "A-3." You shall also bear the costs of travel, food, lodging in connection with assistance or training of Your attendees or Our representatives (as applicable).

(iv) <u>Opening Assistance</u>. You must provide Us a valid certificate of occupancy for the Premises before We send any representatives to provide any opening assistance. If You postpone or reschedule Your opening, or if You fail to provide a valid certificate of occupancy before the scheduled opening training, You must reimburse Us for any of Our costs to reschedule Our opening assistance. Additional details on the opening assistance are set forth in Section 7.3 below.

(v) <u>Non-Disclosure</u>. All attendees at a training must sign a non-disclosure agreement acceptable to Us before attending a training.

6.1.5 <u>Other Agreements</u>. You agree to execute all other agreements required under this Agreement or as reasonably requested by Us from time to time and to provide Us with a copy within 15 days of execution.

6.1.6 <u>Management</u>. Your Operating Principal, or an approved manager will be required to devote their full time, attention, and best efforts to the management and operation of Your



Franchise Business. You must disclose the identity of Your Operating Principal to Us, and You must immediately notify Us in writing if Your Operating Principal is no longer acting in such capacity. We must approve of Your Operating Principal and any replacement Operating Principal.

(i) Unless Your Operating Principal will act as the full time manager of the Franchise Business, Your Operating Principal is not required to work a certain or minimum number of hours; however, Your Operating Principal must maintain sufficient inventory, supplies and products work sufficient hours to operate Your Franchise Business or supervise Your managers and employ adequate personnel to operate Your Franchise Business at its maximum capacity and efficiency.

(ii) Although We do not require Your Operating Principal to be involved in the day-to-day on-premises management, Your Operating Principal is required to participate in Your Franchise Business as follows: (i) be directly responsible for overseeing all accounting, reporting and bookkeeping, and all financial components of the Franchise Business; and all financial components of the Franchise Business; (ii) attend and complete all training and retraining courses required by Us; (iii) attend any annual or special meetings of franchisees called by Us; (iv) be directly involved with site selection, construction, remodeling, (v) be directly involved in all personnel decisions affecting the Franchise Business; and (vi) conduct frequent inspections of the Franchise Business operations to ensure the highest standards of professionalism, cleanliness and general pleasant appearance and in compliance with Our approved methods.

(iii) Your Operating Principal must devote their primary attention to the Franchise Business, and You, Your Operating Principal and Your manager(s) must keep free from any conflicting or competing enterprises or any other activities that would be detrimental to or interfere with the operation of Your Franchise Business.

6.1.7 <u>Operational Hours</u>. You shall operate Your Franchise Business seven days per week throughout the year or the maximum days allowed or required by the landlord and at the hours We may designate.

6.1.8 <u>Remodel and Upgrades</u>. You shall repair, refinish, repaint, remodel, modernize, redecorate, or otherwise refurbish Your Premises from time to time as We may reasonably direct, but not more often than every five years between required remodels and upgrades (except for required changes to the Marks and equipment, which We may require at any time) to conform to the building design, color schemes and presentation of trade dress, consistent with Our then-current public image. This can Include structural changes, new flooring, wall treatments, signage new equipment, remodeling, redecoration of the furnishings, fixtures and décor and such modifications to existing improvements as may be reasonably necessary, such that all locations will have a generally similar look and appearance. You must complete all such updates and upgrades within six months of notice from Us. You shall also complete any day-to-day maintenance issues as they occur.

6.1.9 <u>Your Employees</u>. You, Your principals, and Your employees are not Our employees. You are solely responsible for the hiring, firing, managing and training of Your employees. We do not assist You in the employment related decisions, or in creating any policies or terms and conditions related to the management of Your employees or their employment. We may provide You with an employee guide or manual, but it will only be an example of certain employment matters unless otherwise expressly provided by Us. It is Your responsibility to comply with local and federal labor and employment laws.



6.1.10 Insurance.

(i) <u>Minimum Limit Requirements</u>. You shall at all times during the entire term of the franchise agreement and at Your own expense keep in full force, by advance payment(s), the following minimum insurance policies, obtained from a company rated "A" or better by A.M. Best & Company, Inc.:

Type of Insurance	Minimum Required Amount(s)
Commercial General Liability	\$1,000,000 per occurrence and \$2,000,000 in the aggregate, or
Insurance	leasehold minimum, whichever is greater
Property Insurance	100% of the full replacement cost against loss or damage from
	fire and other risks normally insured against in extended risk
	coverage
Government Required	You must maintain and keep in force all worker's
Insurances	compensation and employment insurance on your employees
	that is required under all federal and state laws

(ii) <u>Policy Requirements</u>. Other than worker's compensation, these policies must insure You and Us and Our nominees as additional insureds against any liability that may accrue by reason of or relating to Your ownership, maintenance, or operation of the Franchise Business wherever it may be located. These policies must stipulate that We will receive a 30-day written notice prior to renewal or termination, and We must receive a 30-day notice of any modifications. Original or duplicate copies of all insurance policies, certificates of insurance, or other proof of insurance acceptable to Us must be furnished to Us together with proof of payment prior to You beginning operations and within 15 days of any request which We may make from time to time.

These insurance coverage requirements are only minimums. You need to make an independent determination as to whether increased amounts or additional types of insurance are appropriate. If You fail to obtain insurance and keep the same in full force and effect, We may obtain this insurance at Our discretion, and You must reimburse us the premium costs, plus an administration fee equal to 10% of the premium cost (see Exhibit "A-3"). We may periodically increase the amounts of coverage required and/or require different or additional coverage. If Your Premises are damaged and covered by insurance, You must use the proceeds to restore the facility to its original condition no later than 160 days from receiving the proceeds.

6.1.11 <u>Pricing</u>. We may, to the degree permitted by law, suggest retail prices and specify maximum and/or minimum pricing You may charge for products and services. If We impose a maximum price for any product or service, You may charge any price for the product or service up to and Including the maximum pricing We impose, but You may not charge any price in excess of the maximum pricing. If We impose minimum pricing for any product or service, You may charge any price down to and Including the minimum pricing imposed, but You may not charge any price below the minimum pricing set by Us. Unless otherwise agreed to by Us in writing, You cannot advertise or promote prices lower than or inconsistent with Our suggested prices outside of Your Premises.

6.1.12 <u>Computer and POS System</u>. At Your expense, You must purchase or lease the computer and point of sale ("POS") system and other computer hardware and software systems designated by Us in strict accordance with Our specifications, and We can mandate the forms of



payment that You can or must accept. If We adopt a different computer system, POS system or other system in the future, You must adopt it at Your expense. You must maintain, repair, modify and upgrade all such items at Your sole expense. You must provide Us full 24-hour 7 day a week access, Including online access, and the right to "upload" or "download" information to and from all POS, computer and other systems, and to the information and data contained in them. There is no contractual limitation on Our right to receive information through Your computer, POS or other systems or to the frequency and cost of the obligation to upgrade and maintain them. You hereby waive any claim against Us or Our affiliates for any loss, damage, liability or expense caused by or related to failures, errors, acts, omissions or otherwise of any computer, POS, hardware or software system (not related to Our or an affiliate's acts or omissions).

(i) <u>Retention of Records</u>. You must record all sales at the time of the sale in Your computer and/or POS system, or other sales recordation system approved or designated by Us. You must retain all POS and computer records, charge account records, sales slips, orders, return vouchers, sales tax reports and all of Your other business records and related back-up material tax returns and financial reports for at least five years following the end of the year in which the items pertain, Including after the Termination of this Agreement.

(ii) <u>Accounting Systems</u>. You must use the accounting software designated by Us. You are required to follow any accounting procedures, line items and templates and charts of accounts as provided and updated in Our Manuals.

(iii) <u>Merchant Account</u>. At Your expense You must participate in Our merchant account and other point of sale programs as set forth in Our Manuals.

(iv) <u>Data Security Standards</u>. At Your cost and expense, You must investigate and ensure that You comply with all payment card industry ("PCI") and data security standard ("DSS") standards, regulations, and requirements; however, We reserve the right to approve of the vendor You use for compliance. You must meet the requirements of, and comply with enhancements and changes to, the PCI and DSS and maintain PCI compliance with the current version of the PCI and DSS. We reserve the right to require an audit (and to designate the auditor) to verify compliance. You must reimburse Us for all costs related to the audit if You are not in compliance. You are responsible to use all required tools, systems, and vendors to complete ongoing PCI requirements, Including quarterly external security scans and annual self-assessment questionnaires. You are solely responsible for all costs relating to PCI compliance and data security issues, Including, security threats, breaches, and malware. It is Your responsibility to alert Us, not later than 24-hours following a suspected or confirmed data security breach, so that appropriate action can be taken to protect Customer Data and to notify relevant parties. You are not permitted to collect, store, transfer, etc. any unnecessary customer information.

6.1.13 <u>Conferences and Seminars</u>. At Our discretion, We may hold conferences or seminars on a regional or national basis for all franchisees in good standing. The conferences or seminars may be held at various locations chosen by Us. If held, attendance is mandatory for Your Operating Principal, and You must pay registration Fees and all travel, lodging, food, and other expenses for each of Your attendees. We may also, in Our discretion, conduct additional seminars, which may be through online webinars, videos, live video conferencing or other electronic media, phone conference or in person. We may charge a seminar fee, and You will be required to pay all your travel, lodging, food and other expenses.



6.1.14 <u>Required Software</u>. You must use and pay for all software (Including a customer relation management "CRM") as required by Us, which may be changed from time to time. You must input all required information into Our designated software as set forth in Manuals. You must follow all laws and regulations in storing Customer Data and in submitting information to Us.

6.2 <u>Quality Control</u>.

6.2.1 <u>Correction of Defects</u>. You shall immediately correct defects, deficiencies or unsatisfactory conditions in the appearance or conduct of Your Franchise Business. You shall establish and maintain an image and reputation for Your Franchise Business consistent with the standards set forth in this Agreement, in the Manuals, or as otherwise specified by Us.

6.2.2 <u>System Compliance</u>. You shall strictly follow Our System, the Manuals and other directories promulgated or provided by Us from time to time.

(i) <u>Email Address</u>. You must at all times use and maintain the email address provided by Us or approved by Us for use in relation to Your Franchise Business, frequently checked by You to facilitate Our communications, and that You must use as the sole email for all Franchise Business-related communications and accounts. If We provide You with an email account/address, We have the right to access Your email account at any time and without notice to You, and You understand and acknowledge that You have no expectation of privacy in the assigned email accounts. All Social Media You develop, or use must be attached only to the email address We approve or provide to You.

(ii) <u>Incentive Program</u>. If We adopt a loyalty, coupon, gift card/certificate, free giveaways, fundraising programs, membership or subscription model, or other discount or incentive program, You are required to implement and honor such programs in Your Franchise Business. You are not allowed to implement any sort of coupon, loyalty, membership, subscription model, gift card program, etc., without Our prior written permission.

(iii) <u>Modifications</u>. We have the right to modify, delete, add to and otherwise make systematic and other changes to the System, Intellectual Property, Manuals and operations, etc. We may issue new specifications and standards for any aspect of Our System, or modify existing specifications and standards, at any time by revising Our Manuals and/or issuing new written directives (which may be communicated to You by any method We choose). You must accept, comply with, use, implement any such changes to the System or operations. The modifications may obligate You to invest additional capital in Your Franchise Business. You must incorporate all such modifications within the time We specify. Other than modifications due to health or governmental mandates or guidelines, or public concerns, We will not obligate You to invest additional capital at a time when the investment in Our reasonable judgment be amortized during the remaining term of this Agreement. You are prohibited from making modifications to the System or Your Franchise Business without Our prior written approval.

(iv) <u>Inspections and Visits</u>. We may conduct periodic evaluations, inspections, and audits of any or all aspects of Your Franchise Business at reasonable intervals by Our duly authorized representative for compliance with the System, reporting, customer service and the standards and procedures set forth in the Manuals. These inspections may be conducted in person or



through remote access such as video or live video conferencing. Our inspections may Include Your Premises, business records, bank accounts, Venmo or similar accounts, operating procedures, and reports, computer drives, electronic storage devices, POS system, account records, tax records., etc. We also have the right to speak with and interact with Your employees and customers, and to remove samples of products, supplies and materials. Immediately upon Our request, You must provide to Us video and/or images of the interior and exterior of Your Premises, and any specific pieces of equipment or other areas of the Premises as may be more fully set forth in the Manuals.

(v) <u>Customer Complaints</u>. In the event You fail to successfully resolve a customer complaint as determined in Our sole discretion, and We are required to step in to assist the customer, You are required to pay a Fee (see Exhibit "A-3).

6.2.3 <u>Interim Management</u>. If We give You notice of default and You fail to cure (or as set forth in Section 14.10), We have the right to step in to manage Your Franchise Business for up to six months, as We deem advisable for a Fee See Exhibit "A-3". You must also pay all travel, lodging, food and other expenses for Our representative(s) and other expenses that may be incurred by Us to perform such services, plus royalties, advertising fees and other applicable fees.

(i) Operations, Access to Information and Operating Account. During the Interim Management Period, You hereby grant Us authority to assist You in managing any or all aspects of Your Franchise Business. We will work directly with Your Operating Principal and Your manager, and We may require additional training for Your Operating Principal, Your manager, employees, and other contracted personnel. You shall cooperate to provide Us with all pertinent information regarding Your Franchise Business and access to the applicable operating accounts to enable Us to efficiently assist with management operations. All accounts must remain in Your name during the Interim Management Period, but You shall add Us or Our representative as a co-signer on certain accounts. You shall cooperate with Us in communicating with all vendors and suppliers related to Our interim management. You hereby grant Us permission to speak directly with Your landlord and suppliers, banks, IRS and state agencies, creditors, etc., regarding Your Franchise Business, and You will cooperate with Us to facilitate such communication. We may require You to establish a new bank account for Your Franchise Business during the Interim Management Period into which all operating income will be deposited. You and We (at Our option) will have authority over this account, and You or We will make payments on Your accounts payable as cash is available, but only with Your prior authorization and direction when possible. You are ultimately responsible for all operating costs both before and during the Interim Management Period. You shall provide Us with a list of all accounts payable with direction on which accounts are to be paid, but with the understanding that all taxing authorities will be paid first. Any excess funds in the Operating Account or any new account after all applicable costs and Fees have been paid and after an additional amount has been set aside sufficient for the Franchise Business to fulfill its business purposes as determined by Us, will be transferred to You monthly. We may provide monthly internal profit and loss statements to You. We have no obligation to infuse capital into Your Franchise Business, but if We do, such amounts will be treated as a loan, which must be repaid within an agreed upon time and bear market interest as agreed. We have the right to direct Your employees and contract personnel during the Interim Management Period. Both You and We agree that in no way does Our interim management create a relationship of trustee, beneficiary or any type of fiduciary relationship over or in relationship to Your Franchise Business.

(ii) <u>Your Obligation to Cure</u>. During the Interim Management Period, You are obligated to cure all applicable defaults within the applicable cure periods as set forth in this



Agreement. We have the right to terminate this Agreement during the Interim Management Period for defaults not cured within the applicable cure periods.

6.3 <u>Miscellaneous Obligations</u>.

6.3.1 <u>Personal Guarantees</u>. If Your Franchise Business is owned by a business entity, each individual owner, partner, shareholder, and member, respectively, who own 5% or greater interest, and their spouses or legal domestic partners, must each personally sign an agreement not to compete and must personally guarantee the performance of all Your obligations under this Agreement and agree to be personally bound by, and liable for, the breach of every provision of this Agreement (see Exhibit "A-7" Guaranty and Assumption of Obligations).

6.3.2 <u>Vending Machines</u>. No vending machine, cigarette machine, amusement devises, juke boxes, or other devices of similar nature, whether or not coin operated, are allowed to be installed or used on the Premises without Our prior written consent.

6.4 <u>Standards and Control</u>. Any required standards exist to protect Our interest in the System and the Marks and not for the purpose of establishing control or duty to take control over those matters that are reserved to You.

6.5 <u>Required Notices</u>. You shall provide Us with prompt notice (within five business days of receipt) of any default with regards to late payment of any taxes, government fines, payments owing to any vendors, landlords, or amounts owing to employees or contractors.

6.6 <u>Non-Contravention; Non-Disparagement</u>. You shall not undertake any action or inaction to circumvent, contravene, or undermine the purposes of this Agreement. Additionally, during and after the term of this Agreement, You shall not, in any way, form, or medium, make any negative, disparaging, false or misleading statements, published or made orally, about Us, the brand, the system, Our products and services, other franchisees, or Our officers, owners, partners, directors, members, managers, representatives, agents or employees.

6.7 <u>Non-Delegation</u>. You may not outsource to a third party, any part of Your obligations to Us or services to customers, Including to another franchisee, without Our prior written approval.

ARTICLE VII FRANCHISOR'S OPERATIONAL ASSISTANCE

7.1 <u>Layout and Design; Suppliers and Products</u>. We shall provide You with general specifications for the Premises layout, signs, equipment and interior décor. We will also provide You with a list of specifications for approved products and a list of approved suppliers. We may add to or discontinue working with any of Our suppliers. There is no guarantee or promise that the relationship with any of Our current suppliers will continue, or that specific licensed apparel or products will be available to the System.

7.2 <u>Operations Assistance</u>. We shall furnish You with guidance relating to the general operation of Your Franchise Business and upon Your reasonable request, make Ourselves available to consult with You by telephone, email, video conference, teleconferences, or website posting during regular business hours during the continuing operation of Your Franchise Business. We are not



required to provide additional training to You. If You feel additional training is necessary (such as management training), We will provide such training to You based on advance notice and availability of personnel. Currently, We do not charge a fee for this, but We reserve the right to charge a fee in the future. You shall be responsible to cover the cost of travel, food, wages, lodging and other costs incurred by Your trainees or Our representatives, as applicable.

7.3 <u>Initial Training</u>. We shall train Your Operating Principal and other attendees in the various practices, policies and procedures of operation of Your Franchise Business. This training will take place in Centerville, Utah or other location designated by Us. The training program is described in Paragraph 6.1.4.

7.3.1 <u>Opening Assistance</u>. We will provide You with one of Our representatives who will provide You with one day of training prior to Your Franchise Business opening at no additional charge.

7.4 <u>Additional Guidance</u>. Additional guidance, at Our sole discretion, will be furnished in the form of written Manuals, videos, audio recordings, bulletins or other written materials, telephone consultations and/or consultations at Our offices or at Your Franchise Business. We have the right to communicate directly with Your Operating Principal and managers concerning operational matters that We reasonably believe may affect Our goodwill, Marks, or the System.

7.5 <u>Website Maintenance</u>. We shall maintain a website for the Pro Image® Sports brand that will include Your business information and telephone number for Your location.

7.6 <u>Advisory Committees</u>. In Our sole discretion, We may choose to create franchisee committees to advise Us in various aspects of the System. Only franchisees who are in good standing and have maintained good standing for the six-month period prior to serving on a committee may serve on any advisory committee. Each committee will establish rules for admitting and retaining committee members, but the initial rules will be established by Us.

ARTICLE VIII PURCHASE OF PRODUCTS AND EQUIPMENT

8.1 <u>Approved Products and Services; Suppliers</u>. You shall purchase, use, provide, and sell only those goods and services that meet Our specification and/or that are purchased from Our approved suppliers. You shall timely pay all suppliers, Including Us and Our affiliates for purchased goods and services. The prices, delivery terms, terms of payment, and other terms relating to the sale of such goods and services are subject to change by the supplier (Including Us and affiliates) without prior notice at any time. In no event will We or an affiliate be liable to You for unavailability of or delay in shipment or receipt of merchandise due to temporary product shortages or unavailability, order backlogs, production difficulties, delays in or unavailability of transportation, fire, strikes, work stoppages, or other such causes. A list of approved goods, services, and suppliers may be set forth in Our Manuals, which list We may update from time to time. No product or service may be added to, altered, or discontinued by Your Franchise Business unless it is first approved by Us in writing. Any additional goods or services that are unique to Your area requires written approval from Us before such goods and/or services are offered. For the purpose of this Article, "goods" means any product, good, inventory, supply item, equipment, tool, item, etc.



8.1.1 <u>Delivery and Installation</u>. For delivery and installation, You are required to work directly with the manufacturer or supplier of these items. We do not assist in delivery or installation of any required or approved purchases.

8.2 <u>Supplier Compensation</u>. We or Our affiliate may derive revenue from the sale of required goods and services through mark-ups in prices We charge to You for goods and services purchased from Us or an affiliate, or We or an affiliate may receive compensation or discounts from the supplier for Your purchase of such goods and services. No compensation is due to You for compensation or discounts We receive from suppliers.

8.3 <u>Unapproved Suppliers</u>. We currently do not provide a list of approved suppliers and all suppliers You use MUST be officially licensed for one or more leagues. You are prohibited from using an unlicensed supplier.

8.4 <u>Inventory and Equipment</u>. You shall maintain all inventory, tools, and equipment of Your Franchise Business in good working order.

8.5 <u>Warranties; Support</u>. You must look to the respective manufacturers or suppliers for issues related to warranties defective products, training and support for any third-party goods purchased for Your Franchise Business. We provide a standard limited warranty for items purchased from Us.

ARTICLE IX MANUALS

9.1 <u>Manuals</u>. We shall loan You a copy or provide electronic access to Our Manuals. You may not copy any part of the Manuals either physically or electronically. The Manuals are confidential and remain Our property. The Manuals may be used by You only in association with Your Franchise Business and only during the term of this Agreement. We have the right to revise the Manuals at Our sole discretion. You must promptly and continuously comply, at Your expense, with all provisions of, and modifications to the Manuals. The master or most updated copy of the Manuals maintained by Us will be controlling in the event of a dispute relative to the contents of the Manuals.

9.2 <u>Standards and Procedures</u>. We may establish performance procedures, standards and specifications ("Standards") for the operation of Your Franchise Business. We may change these Standards at Our discretion, and You must strictly follow and implement all such Standards within the periods required by Us.

ARTICLE X MARKETING

10.1 <u>Your Obligations to Market</u>. Neither We nor You are restricted from Marketing Your Franchise Business in the Territory. You are allowed to Market outside of Your Territory, but You are not allowed to Market within another franchisee's territory.

10.1.1 <u>Approval of Marketing</u>. You may develop Marketing and promotional materials and digital Marketing programs for Your use at Your cost, but You must submit to Us, prior to publication, copies of all Marketing materials, proposed to be used by You, Including any use of the



Internet, or other digital, electronic or Social Media along with a description of how it will be used, by what media published and such other information as may be reasonably requested by Us. All such materials, Including Customer Data, must be approved by Us in advance and in writing in accordance with Our Manuals. Marketing that has been submitted by verified receipt or submission will be deemed unapproved if You do not receive written approval or disapproval within 10 business days from the date, We receive the submission. Immediately upon Our request to You, You must remove or take down any Marketing and promotional materials that We deem, in Our sole opinion, as not meeting Our standards. We have the right to disapprove previously approved Marketing materials at any time. At Our discretion or upon Your reasonable request, We will provide You samples of Marketing and promotional materials developed by Us from time to time. Additional copies will be made available at cost, plus shipping and handling.

10.1.2 <u>Marketing Compliance</u>. Your Marketing and promotional activities must be done in strict compliance with Our Manuals and in good taste and must reflect favorably upon Us and the System. You must participate in all Marketing, email and other programs as developed by Us, Including the collection of Customer Data and participation in using and promoting apps, as developed by Us.

10.2 <u>E-Commerce</u>. You may be allowed to place items for sale on Our e-commerce site. For all of Your sales made through Our e-commerce site, the website will collect the sales price, shipping costs, and sales tax, if applicable. We will deduct the order management fee from the sale (see Exhibit "A-3"), and then remit the remaining amount to You. You will receive the amount collected for shipping, and You will be responsible for shipping the item(s) to the customer. We will also send to You any sales tax collected from Your online sales made through Our e-commerce site, and You will be solely responsible to file and pay the sales tax to the applicable taxing jurisdictions. We reserve the right to restrict Your use of these sites in the future.

10.3 <u>Websites</u>. You may not create a website for Your Franchise Business. Additionally, You cannot market on the Internet, Including posting for resale, items on third party resale or auctionstyle websites such as eBay®, Craigslist or Amazon, and You cannot claim any web listing on sites such as Yelp without Our prior written permission. To the extent that You have any web listings using Our Marks, You hereby assign such accounts to Us, and You must facilitate any transition and assignment with the online directory or Social Media platform within 30 days of the signing this Agreement or of creating such listing. We have the right (but not the obligation) to manage and control all online reviews for Your Franchise Business.

10.4 <u>Social Media.</u> You will be able to create and manage Social Media for Your location, but all Social Media must strictly comply with Our policies and procedures and must be ADA compliant. We have the right to remove or require You to remove any content We deem inappropriate or inconsistent with the Pro Image® Sports brand. You must also provide Us administrative access, and access to account information, and any other information related to Your Social Media activities related to the Pro Image® Sports brand. You must sign the Digital and Social Media Authorization for Assignment attached as Exhibit "A-8."

10.5 <u>Sample Marketing and Promotional Materials</u>. We may provide You samples of Marketing materials developed by Us from time to time. Additional copies will be made available at cost, plus 10% plus shipping and handling.



ARTICLE XI BREACH AND TERMINATION

11.1 <u>Default and Termination</u>. We may terminate this Agreement before the expiration of its term if You breach this Agreement and fail to cure, if curable. If curable, You must cure a default within the times set forth below after receiving notice of default. If the default is one which is incapable of cure, Termination is effective as of the date of the notice of default.

No-Cure Period:

A. <u>Insolvency</u>. You become insolvent or commit an act of bankruptcy or make a general assignment for the benefit of creditors or to an agent authorized to liquidate Your property or assets, or become or are adjudicated bankrupt, or voluntarily file a petition in bankruptcy or for reorganization.

B. <u>Repeated Breaches</u>. You repeatedly breach (three or more times) the same or different conditions of this Agreement or the Manuals within a 12-month period.

C. <u>Unauthorized Use</u>. You duplicate the System or use Our Confidential Information or Intellectual Property other than in connection with the operation of Your Franchise Business.

D. <u>Public Safety</u>. Your maintenance or operation of Your Franchise Business results in a threat or danger to public health or safety.

E. <u>Misrepresentations</u>. You make any material misrepresentations relating to the acquisition of the Franchise Business, or Your misrepresentation to customers, Including deception relating to the source, nature, or quality of goods sold or services provided.

F. <u>Failure to Complete Training</u>. Your Operating Principal or Your designated manager fails to complete the initial training or other required management trainings.

G. <u>Abandonment</u>. You abandon Your Franchise Business or You state or clearly demonstrate any intent to not operate the Franchise Business.

H. <u>Unauthorized Transfer</u>. You Transfer or attempt to Transfer all or any part of this Agreement, Your Franchise Business, or any material portion of the property associated with Your Franchise Business, or an unapproved percentage of Your franchise entity, or You sublicense or attempt to sublicense to another any of the rights licensed to You hereunder, or You otherwise fail, refuse or neglect to obtain Our prior written consent or approval required hereunder.

I. <u>False Reporting</u>. You knowingly or intentionally conceal revenues, maintain false books, or records, (Including purposely uploading or storing incorrect or incomplete information on a designated platform) or submit any false report or payment or otherwise defraud Us.



J. <u>Crimes and Adverse Behavior</u>. You commit or are convicted of or plead guilty or no contest to, or enter into a plea in abeyance, stipulated order of continuance, or related agreement, to a felony, a crime involving moral turpitude or You engage in any conduct or behavior that We believe is reasonably likely to have an adverse effect on the System, the Marks, the goodwill associated therewith or Our interest therein; or You make disparaging remarks against Us, Our management, employees, the System, or Our brand to Our other franchisees or in a public forum, Including radio, television, newspapers, the Internet or Social Media.

K. <u>Unauthorized Competition</u>. You fail to comply with the covenant not to compete during the term of this Agreement or intentionally or recklessly disclose or use Our Confidential Information or Intellectual Property in violation of this Agreement.

L. <u>Termination of Lease Agreement</u>. Your Lease for the Premises is terminated due to Your uncured breach or default of the Lease Agreement. In the event Your Lease is unilaterally terminated or not renewed by the landlord (unilaterally shall mean without default or breach by You), You shall have the right to terminate this Agreement or choose to find a new approved location within 12 months of the Lease termination. In the event You choose to relocate to a new approved location, Your term shall be tolled for the period of time it takes to relocate and open.

M. <u>Failure to Obtain Financing</u>. You fail to qualify for or fail to receive the necessary financing to open and operate Your Franchise Business

5-Day Cure Period

N. <u>Unauthorized Closure or Relocation</u>. Your Franchise Business is closed for a period of three or more consecutive business days or not open for the business hours as required under this Agreement for three or more business days in any 30-day period without Our prior written approval, which consent will not be unreasonably withheld or delayed, or You move the location of Your Franchise Business Premises without Our prior written approval.

O. <u>Failure to Use or Provide Access to a Designated Account</u>. You refuse to use, or to enable, or to allow Us access to Your account for a designated platform or software, Social Media account, or branded email account.

15-Day Cure Period:

P. <u>Failure to Pay</u>. You fail to pay for any product or any Fee or an amount due to Us, any of Our affiliates, or other designated, approved or other suppliers or assigns, within the time specified for such payments by this Agreement, the Manuals or an agreement specifying the payment concerned.

Q. <u>Failure to Accurately Report</u>. You fail to accurately report or fail to submit any reports or records required under this Agreement or the Manuals.

R. <u>Unauthorized Product Re-sell</u>. You post for re-sell items on any third-party re-sell or auction style website without Our prior written permission.

S. <u>Default Notice of Lease Agreement</u>. You receive a notice of default under Your Lease.



T. <u>Act in Contravention</u>. You perform or undertake any action to undermine or circumvent Us, this Agreement, or the System.

30-Day Cure Period:

U. <u>Other Breaches</u>. Except as provided herein, You fail to comply with any other provision of this Agreement or the Manuals.

11.1.1 <u>Adequate Assurance</u>. When reasonable grounds for insecurity arise with respect to the performance of Your obligations under this Agreement, We may demand adequate assurance of due performance, and, until We receive such assurance, We may reasonably suspend any performance of Our obligations. Failure to provide Us with adequate assurances within 30 days, when properly demanded, will be considered a default of this Agreement for which no additional cure period will be granted.

11.2 <u>Event of Default</u>. In the event of any default by You, We will give You written notice of default specifying the default(s) and, if curable, state what You must do to cure the specific default(s) within the cure period. In the event of a default by You, all of Our costs and expenses arising from such default(s), Including reasonable legal fees and reasonable costs for Our employee's time related to the default(s) must be paid to Us by You within five days following Our demand for payment.

Notwithstanding anything to the contrary herein, We have the right, to be exercised in Our sole discretion, to grant You an extended period of time to cure. Any such extension will not be construed as a waiver of Our rights in the future.

11.3 <u>Failure to Cure</u>. If You fail to cure any default within the time allotted, We may proceed to enforce any or all of the following non-exclusive remedies in accordance with this Agreement, and the pursuit of any one remedy will not be deemed an election or waiver by Us to pursue additional remedies:

11.3.1 <u>Actionable Claim</u>. Bring an action or claim for the balance of any monies due hereunder, Including penalties and interest as provided for in this Agreement and for all other damages sustained by Us as a result of Your breach of this Agreement. As part of any such action, We may accelerate and bring an action for the balance of any outstanding installment obligation due hereunder.

11.3.2 <u>Injunctive Relief</u>. Bring an action for temporary or permanent injunctions and orders of specific performance enforcing the provisions of this Agreement and otherwise stop You from engaging in actions prohibited hereby.

11.3.3 <u>Termination</u>. Terminate this Agreement and proceed to enforce Our rights under the appropriate provisions. Such Termination will be effective upon delivery of a notice of termination to You without further action by Us.

11.3.4 <u>Other Remedies</u>. Seek any other remedy available to Us at law or in equity, Including lost profits.

11.4 <u>No Right of Termination</u>. You may not terminate this Agreement; however, some states may allow You to terminate as permitted by state law.



11.5 <u>Opportunity to Cure</u>. Prior to taking any action against Us, You must first give Us 60 days prior written notice and an opportunity to cure any alleged act or omission. If such act or omission cannot be cured within such 60-day period, and We are diligently continuing efforts to attempt to cure such alleged act or omission, You must give Us such additional time as is reasonably necessary to cure.

ARTICLE XII TERMINATION AND EXPIRATION

12.1 Upon Termination of this Agreement for any reason, You immediately cease to be Our Franchisee. To be compliant with Your Termination obligations, You shall sign a termination agreement in a form provided and acceptable by Us and You and must:

12.1.1 <u>Payments Due</u>. Immediately pay for all product purchases, Fees, and other obligations owed or accrued to Us, Our affiliates or designated suppliers.

12.1.2 <u>Cease Use</u>. Not hold Yourself out as a Pro Image® Sports franchisee or business and immediately and permanently cease to Market or in any way use Our Intellectual Property, or Confidential Information provided by or licensed to You by Us or in any way connected with the Franchise Business or System.

12.1.3 Disassociation. Within 10 days of Termination, take all necessary steps to disassociate Yourself from the System and Your Franchise Business, Including the removal of signs, destruction or removal of letterheads, Marketing material, the change of Your Franchise Business telephone listings, telephone numbers, email addresses, URLs, Internet websites, and any other property that bears Our brand or is affiliated with Our brand. All such property and listings, excluding Your operating assets and inventory that are associated with and considered part of Our brand, Intellectual Property, and System revert back to Us upon termination of this Agreement. If any of Your Operating Assets and inventory bear Our brand and Marks to Our System, You must take the steps necessary to dissociate it all from Our brand, Marks, and Intellectual Property. You shall assist Us to assign, transfer, or disconnect (at Our option) the telephone listing, telephone numbers, Marketing accounts, e-mail addresses, URL's, Internet sites, web pages, and Social Media to Us. If You fail or refuse to do so, the telephone company, URL and hosting companies, and other listing agencies may accept this Agreement as evidence of Our exclusive rights in and to such telephone number(s), Internet websites, URL's, email accounts, and Social Media and listing and its authority to direct their transfer. You hereby appoint Us as Your attorney-in-fact for the above transfers, which appointment is coupled with an interest. You must not identify any present or future business owned or operated by You as having been in any way associated with Us or the System

12.1.4 <u>Cancel DBA</u>. Within five days of Termination, take such action as will be necessary to amend or cancel any assumed name, fictitious or business name or equivalent registration, which contains any Mark of Ours or in any way identifies You as being affiliated with Our System.

12.1.5 <u>Notify Suppliers; Communication with Customers</u>. Immediately notify all suppliers, utilities, creditors and concerned others that You are no longer affiliated with Us or the System and provide proof to Us of such notification. All communications with customers and clients of the Franchise Business must be pre-approved by Us, and We can require that all such communication



be handled by or through Us. We also have the right to communicate directly with all customers and clients of the Franchise Business.

12.1.6 <u>Return Materials</u>. At Your cost, permanently delete electronic copies and return to Us by first class prepaid United States Mail, (Including originals and any copies) physical copies of Our Manuals, all training materials, Marketing materials and all other printed and electronic materials and any other Confidential Information obtained by You from Us pertaining to the operation of Your Franchise Business.

12.1.7 <u>Modification of Premises</u>. If We do not exercise Our right to purchase Your Operating Assets or assume Your Lease upon Termination, then You shall alter, modify and change both the exterior and interior appearance of the Premises to Our satisfaction, so that it will be easily distinguished from a Pro Image® Sports business and shall cease using the signs, displays, advertisements, promotional materials and the like that are unique or distinctive to the System. We may hire a third-party or use Our own personnel to de-identify Your unit and/or to carry out any other obligations on Your behalf.

12.1.8 <u>Customer List</u>. To the extent We do not have access, You shall provide Us with (and then permanently destroy) the Customer Data for all current, prior, and expectant customers of the Franchise Business.

12.1.9 <u>Evidence of Compliance</u>. Otherwise furnish evidence satisfactory to Us or in the manner required by Us of Your full compliance with Section 12.1 within 30 calendar days after the Termination of this Agreement or on the timeline We may provide at Termination.

12.1.10 <u>Gift Card Reimbursements</u>. You must provide Us with an accounting and list of all outstanding gift cards, prepaid services, and gift certificates as of the date of Termination, and You shall refund all outstanding customer gift card, gift certificates, and prepaid services amounts as required under Your state's applicable laws. In the event We are required to or elect to provide those prepaid services to any customer, You shall pay Us the amount of the service or reimbursement, plus a Fee in each instance for Our time.

12.1.11 <u>Payment to Us</u>. If We must enforce any of Your post-termination obligations You must pay Us all of Our expenses Including attorneys' fees, Our administrative costs, and other fees incurred in enforcing Your obligations and Our rights.

12.1.12 <u>Financial Inspections</u>. You must provide Us with access to all Your financials, books, and other accounting records for 12 months following the date of Termination.

12.1.13 Pay Damages and Costs. Pay to Us all costs, damages and expenses, Including post-term expenses and reasonable attorney's fees incurred by Us to enforce the provisions of this Agreement, Including to obtain injunctive or other relief to enforce any provision of this Agreement. In the event You fail to comply with this Section 12.1, at Your expense, We may hire a third-party or use Our own personnel to carry out Your obligations on Your behalf.



12.2 Upon Termination of this Agreement for any reason:

12.2.1 <u>No Compensation</u>. No payment is due to You from Us or any source on account of any goodwill, intangible assets or other equity claimed by You arising from or relating to Your operation or ownership of Your Franchise Business, or otherwise. All goodwill connected in any way with Your Franchise Business, or the System belongs now and, in the future, exclusively to Us.

12.2.2 <u>No Refund</u>. No Fees or other payments of any kind from You to Us are refundable in whole or in part.

12.2.3 <u>No Equity</u>. You will have no equity or other continuing rights to use the System, Confidential Information, Intellectual Property or goodwill of the Franchise Business.

12.3 <u>Survival of Provisions</u>. All of the provisions of this Agreement, which by implication apply following the Termination of this Agreement are enforceable following Termination of this Agreement, Including Your obligation to indemnify Us and pay all amounts owed and Your obligations to dissociate from Our brand. You shall also still be bound to the confidentiality, brand protection, indemnification, non-disparagement, non-competition, non-solicitation, arbitration and dispute resolution, choice of forum and law selections clauses and other restrictions of this Agreement that have terms or duties owing after Termination of this Agreement.

12.4 <u>Make Premises Available to Us</u>. In addition to those obligations set forth above, upon Termination, You must make the Premises and computer systems accessible and available for Us to examine and verify Your compliance with Your post-termination obligations, and/or to operate a new Business at the Premises (see Paragraph 13.1.1(i) below) if We, in Our sole discretion, choose to do so. If You fail to make the Premises available to Us, You will be required to reimburse Us Our expenses incurred by Us to enforce Our rights under this paragraph.

12.5 <u>You Continued Operations/Breach of Non-Competition</u>. If You continue to operate Your Franchise Business, or any Competing Business, or use any of the Marks or any aspect of the System after Termination of this Agreement, Our remedies Include, recovery of the greater of (a) all profits earned by You in the operation of Your business or similar business after such Termination; or (b) all royalties, Marketing contributions and other amounts which would have been due if such Termination had not occurred. You also acknowledge that this is not Our only remedy and does not represent a price for the privilege to compete.

12.5.1 <u>Additional Equitable Remedies</u>. The amounts contemplated under Section 12.5 do not represent a price for the privilege of not performing nor does the payment represent an alternative manner of performance. Section 12.5 does not preclude and is not inconsistent with a court granting Us specific performance, other damages set forth herein, or any other equitable remedies, such as an injunction, to prevent future breaches.

12.6 <u>Payment of Our Costs in Securing Compliance</u>. In addition to any other remedy, We may have under this Agreement and under law, in the event You fail to comply promptly with any of Your post-termination obligations, You shall be responsible for Our expenses incurred and associated to enforce Your post-termination obligations, Including attorneys' fees and costs. We have the right to automatically debit by EFT or other electronic withdrawal means, Your bank account for these costs.



12.7 <u>Cumulative Rights</u>. Our rights provided above are cumulative and in addition to any other right or remedy available at law or in equity.

ARTICLE XIII PURCHASE OPTION

13.1 <u>Purchase Option</u>. Upon Termination of this Agreement, You hereby grant to Us the right to:

13.1.1 Acquisition of Assets. Acquire, in Our sole discretion, all or any part of Your Operating Assets at the then-existing fair market value of such item or items as of the date of Termination of this Agreement. You hereby grant Us permission to speak directly with Your landlord and other creditors, Including suppliers, banks, the IRS and state agencies (and You will cooperate with Us to facilitate such communication), regarding any loans and/or liens or obligations that would encumber Your Operating Assets. If the fair market value is not agreed to between us, the fair market value will be established by an independent appraisal. The appraisal will be done at Our expense by an appraiser selected by Us. No goodwill will be considered associated with Your Franchise Business or said items. We must exercise this option within 60 days of such Termination or within 15 days of the establishment of the price of the Operating Assets, whichever is later ("Option Period") by giving written notice to You of Our intent to exercise Our option to purchase. We have the right to off-set any amounts You owe to Us against the purchase price. If We have not notified You of Our election to exercise this option within the Option Period, it will be conclusively presumed that We have elected not to exercise Our option, and You are then free to sell or transfer such assets to any person or entity on such terms as You may so choose, so long as the Operating Assets have been de-identified as set forth herein. If any of the Operating Assets are subject to liens, We may withhold a portion of purchase price directly to the lienholder to pay off such lien. We may withhold 25% of the purchase price for 90 days to ensure that all of You taxes and other liabilities are paid.

(i) Interim Management During Option Period. We have the right, but not the obligation, to use Your Operating Assets and Premises (if the Lease is still in effect, and in such case, We will obtain this right from the landlord as applicable), and to hire Your personnel to operate the business during the Option Period. You and We understand and agree that We will not be operating Your Franchise Business during this time, but We will be using Your Operating Assets and the Premises to operate Our own, separate Pro Image® Sports business ("New Business") in order to keep the business open during the Option Period. We will pay You the fair market rental value for such use of the Operating Assets as agreed, but not to exceed fair market rental value, and if we use the Premises, We may pay rent directly to the landlord for Our use of the Premises. For any inventory or other items sold or consumed by Us during the Option Period, We will reimburse You the actual price You paid for such items. You will be required to cooperate to provide Us with all pertinent information regarding Your Franchise Business, as We deem necessary. We will establish Our own bank accounts and other accounts for the New Business during the Option Period. During the Option Period, We will pay all costs and expense of the New Business, and all proceeds of the New Business will belong to Us. We will not assume any of Your debts or obligations, and We will not be responsible to pay any debts or expenses incurred by Your Franchise Business. You shall indemnify and hold Us harmless from and against any and all claims, damages, losses, deficiencies, liabilities and costs, Including attorney's fees, of or related in any way to the Franchise Business prior to Us operating the New Business at the Premises, and We will indemnify and hold You harmless from and against any and all claims, damages,



losses, deficiencies, liabilities and costs arising solely from the New Business. If necessary, We have the right to change the locks and exclude You from the Premises during this Option Period.

13.1.2 <u>Assumption of Lease</u>. We have the right, during the Option Period, to assume Your Lease under the provisions of Section 4.2 above.

13.1.3 <u>Warranties</u>. The purchase contract for the Operating Assets as set forth in Paragraph 13.1.1 above, will include standard representations, warranties, covenants and indemnities from You as to the Operating Assets being purchased, Including warranties of good title, absence of liens, compliance with laws, absence of defaults under contracts, litigation and tax compliance.

ARTICLE XIV SALES OR TRANSFERS OF THE FRANCHISE

14.1 <u>Our Right of Assignment</u>. This Agreement and all rights and obligations hereunder are fully assignable and transferable, whether in part or whole, by Us, and if so assigned or transferred, will be binding upon and inure to the benefit of Our successors and assigns. We may be sold, or We may sell any part of or all of Our Confidential Information and/or Intellectual Property or other assets to a competitive or other entity. In addition, We may go public, may engage in a private or other placement of some or all of Our securities, may merge, acquire other entities or assets which may be competitive with the System or not, be acquired by a competitive or other entity, and may undertake any refinancing, leveraged buy-out or other transaction, Including arrangements in which: 1) the territories, locations, or other facilities are, or are not, converted to the System or other format or brand (Including using the System or Marks), or 2) the System is converted to another format or brand, maintained under the System or otherwise allowed under this Section or otherwise. You shall fully cooperate with any such proposal, merger, acquisition, conversion, sale or financing.

14.2 <u>No Assignment by You Without Our Approval</u>. This Agreement is personal as to You and is being entered into in reliance upon and in consideration of Your qualifications and representations, Including representations of all current owners. Therefore, none of Your Franchise Assets may be Transferred in any manner by You or anyone else unless Our prior written approval is obtained. You shall provide Us with all documentation relating to the transfer of Your Franchise Business Assets. Said approval will not be unreasonably withheld but will be conditioned upon Our satisfaction with the qualifications set forth in Section 14.3 below of the proposed transferee and its owners and officers.

14.2.1 <u>Transfers to Competitors Prohibited</u>. You agree that as a condition to becoming Our franchisee, You cannot Transfer any part of Your Franchise Assets to a Competing Business without Our written permission. Any such Transfer without Our written approval will be considered void ab initio.

14.3 <u>Qualifications of Transferee</u>. In determining the acceptability of the proposed transferee, We will consider, among other things, Our then-current standards for new franchisees, Including the net worth, financial resources, credit worthiness, health, background, training, personality, reputation, and business experience of the proposed transferee, Including that of the new Operating Principal, the terms and conditions of the Transfer, and any circumstances that would make the Transfer not in the best interests of Us or the System, Including, the proposed purchase price. We



may meet and candidly discuss all matters relating to Your Franchise Business with the potential transferee, Including providing a proposed transferee with corrected information or information in addition to what You have provided. In no case will You or a proposed transferee rely on Us to review or evaluate any proposed Transfer. Neither We nor Our affiliates will be liable to You or the transferee or any other person or entity relating to the Transfer, and You shall indemnify and hold Us harmless from any liability whatsoever relating thereto.

14.4 <u>Application for Transfer</u>. You must provide Us written notice of Your intent to Transfer prior to listing or offering part of the Franchise Assets for sale, and upon any proposed Transfer of Your Franchise Assets, or any interest therein. You must also submit to Us an application in the form specified by Us on behalf of the proposed transferee.

14.5 <u>Transfer Fee</u>. As a condition of Our approving the Transfer of any part of Your Franchise Assets, You shall pay to Us the transfer Fee (see Exhibit "A-3"). The transfer Fee is non-refundable and is only payable at the time of the approved Transfer.

14.6 <u>Minority Interest Transfers</u>. If a proposed Transfer is for less than 40% of Your entity (cumulative during the term of this Agreement) there will be no transfer fee, but You must reimburse Us Our legal and corporate fees incurred related to the Transfer, and We will not be entitled to exercise Our right of first refusal set forth in Section 14.9 below. However, all guarantors will remain guarantors to this Agreement unless otherwise released by Us in Our sole discretion. Each ownership certificate of a corporation or limited liability company franchisee must have endorsed upon its face that a Transfer is subject to the restrictions of this Agreement. Additionally, any new Operating Principal and other applicable personnel are required to complete the necessary training as required by Us. Any new owner, along with their spouse or legal domestic partner, with an ownership of 5% or more in Your Franchise Business or Your entity must personally guarantee the obligations of this Agreement.

14.7 <u>Involuntary Transfers Void</u>. Involuntary Transfers of this Agreement by You, such as by legal process, are not permitted, are not binding on Us and are grounds for termination of this Agreement. Using this Agreement as security for a loan, or otherwise encumbering this Agreement is prohibited unless We specifically consent to any such action in writing prior to the proposed transaction. You cannot grant a sub-franchise under this Agreement nor otherwise seek to license or permit others to use this Agreement or any of the rights derived by You under it. Any attempt to Transfer any part of the Franchise, whether or not binding on Us, will be grounds for the immediate Termination of this Agreement unless such Transfer is authorized in writing by Us.

14.8 <u>Conditions of Transfer</u>. Prior to the effective date of Transfer of any part of Your Franchise Assets and as a condition for Our approval of any Transfer:

14.8.1 <u>Compliance</u>. You must be in full compliance with this Agreement and not be in default hereunder, and You must comply with Our policies related to a Transfer as set forth in the Manuals. All accounts payable and other monetary obligations to Us or Our affiliates or subsidiaries must be paid in full. You must have submitted to Us all required reports, financial statements, and other documents.

14.8.2 <u>Written Proposal</u>. The terms and conditions of the proposed Transfer must be provided in writing to Us within the time frames specified by Us. The price and other proposed terms



of the transfer must not, in Our reasonable business judgment, have the effect of negatively impacting the future viability of the Franchise Business.

14.8.3 <u>Assumption of Obligations</u>. All Your obligations in connection with the Franchise Assets must be assumed by the transferee, Including assuming Your Lease obligations, if applicable, in a form acceptable to Us.

14.8.4 <u>New Franchise Agreement</u>. At Our discretion, the transferee must sign the then-current form of the franchise agreement for a term equal to the remaining term of this Agreement, the remaining term of the existing Lease, or the term set forth in the then-current franchise agreement, and fully upgrade and refurbish the Franchise Business and Premises to the level required of new franchisees.

14.8.5 <u>Training</u>. The transferee and any new Operating Principal and other required personnel must pay for and complete the training or certification program required of new franchisees. You and the transferee and We must coordinate on the timing of training, so that the Franchise Business does not have a gap in properly trained management. The cost of such training will be at Our standard rate for training new managers, plus the cost of travel, food and lodging for the trainers.

14.8.6 <u>Transfer Fee</u>. You shall pay the Transfer Fee set forth on Exhibit "A-3."

14.8.7 <u>General Release</u>. You must execute a general release releasing Us of any claims You may have against Us.

14.8.8 <u>Gift Cards; Pre-paid Services</u>. You must Us and the proposed transferee with an accounting and list of all outstanding gift cards, gift certificates, and pre-paid visits as of the date of Termination, which must be taken into account and handled as a part of the transfer agreement.

14.8.9 <u>Survival of Covenants</u>. Your non-competition, indemnity, confidentiality obligations, the provisions relating to dispute resolutions, and other applicable terms of this Agreement, will survive any Transfer.

14.9 <u>First Right of Refusal</u>.

14.9.1 <u>Right of First Refusal</u>. You hereby grant to Us the right of first refusal to purchase Franchise Assets on such terms and conditions specified in a bona fide written offer from a third party, who would satisfy the criteria for approval under Section 14.3. You must notify Us in writing of the terms and conditions of the Transfer, Including the Franchise Assets proposed to be Transferred, the purchase price or other consideration, any creditor financing terms being extended by You, the date of the proposed Transfer, and all other pertinent provisions of the proposed sale or Transfer. In addition, a copy of any contract, agreement, memorandum of sale, deposit receipt, letter of intent and the like, must also be forwarded to Us as soon as it is signed by You. Following receipt of all pertinent data and documents concerning the proposed Transfer, and data concerning Your Franchise Business, financials, employee information, and lease information, We will have 60 days in which to advise You in writing of Our election to have the Franchise Assets Transferred and assigned to Us on the terms and conditions agreed to by the prospective transferee. Should We elect to purchase the Franchise Assets proposed to be Transferred pursuant to Our right of first refusal, You and We agree to cooperate to accomplish the Transfer as set forth in the provisions submitted to Us by You,



provided that the date for the completion of the Transfer can be extended at Our option for up to 30 days beyond the date originally indicated for the completion of the Transfer in order to allow the completion of the transaction in a manner more convenient to Us. We have the right to off-set any amounts You owe to Us against the purchase price.

14.9.2 <u>Non-Election of Rights</u>. If We do not elect to purchase the Franchise Assets proposed to be Transferred, You may complete the proposed Transfer on the terms and conditions set forth in Your notice to Us subject to Our right to approve the proposed transferee and the terms and conditions set forth under this Article. However, if there are any material changes in the terms and conditions of the proposed Transfer, and any of those changes are more favorable to the purchaser, You must notify Us of the changes in writing, and We will have an additional 10 days to elect to purchase the Franchise Assets proposed to be Transferred on the revised terms and conditions. Additionally, if Your Franchise Business is not Transferred to such third party within five months after We elect not to purchase the Franchise Assets, You must re-offer the Franchise Assets to Us before You may Transfer to an approved third party. We have no obligation to purchase Your Franchise Assets.

14.10 Death or Incapacity and Interim Management. In the event of the death or incapacity of an individual franchisee or the majority owner of the franchisee entity (the term "incapacity" will mean any physical or mental infirmity that prevents the person from performing the obligations under this Agreement: (i) for a period of 60 or more consecutive days, or (ii) for 100 total days during a calendar year, the heirs or personal representative will have the right to continue Your Franchise Business; provided that within a reasonable time (not more than 160 days) after such death or incapacity (or such longer period required by the laws of the state where Your Franchise Business is located) the heirs appoint a representative to act in behalf of the heirs in all matters pertaining to Your Franchise Business as provided for new Operating Principals. designated managers, or franchisees, Including the requirements to have the representatives, instead of operating Your Franchise Business themselves under the foregoing procedures may choose to Transfer Your Franchise Business. If a decision to Transfer is made, the Transfer procedures explained above will apply. If We are required to operate Your Franchise Business for a time due to death, or incapacity, or as otherwise allowed under this Agreement, the provisions of Paragraph 6.2.3 above will apply.

14.11 <u>Assumption of Obligations</u>. The parties agree that in the event a court of competent jurisdiction orders You to transfer to Your spouse, domestic partner, or a third party all or any part of Your Franchise Assets, such an order will constitute a transfer of this Agreement and will cause the transferee to be subject to all of the terms and conditions concerning transfers set forth herein above.

14.12 <u>Acquisitions</u>. If We receive an offer to acquire a majority of the franchises or to purchase a majority of Our assets or stock, or to merge or go public or similar transactions, We have the option, but not the obligation, to purchase all of Your rights and interests in and under this Agreement and Your Franchise Business at fair market value payable on terms as reasonably negotiated. The purchase price will not include compensation for any successor term or goodwill. All goodwill belongs to Us. If the purchase option is exercised, You must execute a general release to Us. We will close Our purchase and make payment within 60 days after closing or as soon thereafter as reasonably practical.



14.13 <u>Transfer for Convenience of Ownership</u>. If You are an individual or individuals, You may Transfer this Agreement to a corporation or limited liability company formed for the convenience of ownership (without paying a transfer fee to Us) provided You: 1) give Us at least 15 days' prior written notice of the proposed Transfer; 2) provide copies of the entity's charter documents, bylaws (or operating agreement), ownership interests of the owners, and similar documents, as We may request for Our review; and 3) own all equity and voting securities of the corporation or limited liability company. Additionally, You and the new entity must sign an assumption and assignment agreement in the form required by Us, whereby the transferee assumes all obligations of this Agreement, and all personal guarantors remain as personal guarantors after the Transfer. Furthermore, Your Operating Principal must continue in the same capacities as before the Transfer.

ARTICLE XV RELATIONSHIP OF THE PARTIES

15.1 Independent Contractors. In all matters, You are an independent contractor. Nothing in this Agreement nor in the franchise relationship constitutes You as Our partner, agent, employee, joint employer, or joint venturer with Us, and this Agreement does not create a fiduciary relationship between You and Us. Neither party is liable for the debts, damages, losses, liabilities, taxes, duties, obligations, defaults, compliance, intentional acts, wages, negligence, errors or omissions of the other. You are solely responsible for the management and control of Your Franchise Business, Including its daily operations, managing and directing employees, contractors, and salespersons and paying all costs and expenses of Your Franchise Business. The parties agree not to hold themselves out by action or inaction contrary to the foregoing and to indemnify each other for any liability, cost or expense, Including attorney's fees, incurred by either of them for any act, omission, finding or result to the contrary. None of Your employees will be deemed to be Our employee and each employee will be so notified by You. Neither party will act or have the authority to act as agent for the other, and neither You nor We will guaranty the obligations of the other or in any way become obligated for the debts or expenses of the other unless agreed to in writing. You must post promptly and maintain any signs or notices specified by Us or by applicable law indicating the status of the parties as described above.

15.2 Indemnification. You shall defend, indemnify, and hold Us harmless from and against any and all losses, liabilities, damages, costs and expenses whatsoever, Including reasonable attorney's fees arising out of or related to, or in any way connected with You or Your acts, errors, negligence, or omissions in the operation of Your Franchise Business or Your Franchise Business generally, Including any allegation that You are Our employee, or that We are a joint employer or otherwise responsible for the acts or omissions relating to Your employees, and other laws regarding public accommodations for persons with disabilities. You agree not to file any crossclaim or counterclaim against Us for any action made by a third-party or make any response that would infer or represent We are liable as a party or defendant to any action that is contrary to this Section. This Agreement and the terms in this Article and related terms in this Agreement is a bona fide defense to any claim You may contradictorily make against Us as to Our liability or proportion of fault. You shall bear all costs to defend Us from claims raised by a third-party. If We incur any costs or liabilities to any third-party, You shall reimburse Us for costs associated with Our defense to those claims. We have the right to defend any such claim against Us by employing counsel of Our choice, subject to full reimbursement of all legal fees by You. We will use Our reasonable efforts to cooperate with You in any litigation, judicial or administrative proceeding to avoid duplication of time, effort or expenditure to the greatest extent possible without compromising Our interest in such matter. You are not required to indemnify Us for liability caused



by Our willful misconduct or gross negligence. This indemnity will continue in full force and effect subsequent to and notwithstanding the Termination of this Agreement.

ARTICLE XVI COVENANT NOT TO COMPETE

16.1 <u>In-Term Covenants</u>. During the term of this Agreement and for any extensions or Successor Franchises hereof, You, Your Principals, and Your Immediate Family shall not, directly or indirectly, be a Participant, assist, or serve in any other capacity whatsoever or have any interest in a Competing Business in any capacity, territory, or location, except with Our prior written consent. Your Principals must each execute the standard Brand Protection Agreement for Principals attached as Exhibit "A-4," and Your management personnel must execute Our Employee Brand Protection Agreement as attached hereto as Exhibit "A-5." (Although We provide You this form, You are responsible to conform it to the laws and regulations of Your state.) A copy of all such agreements must be promptly delivered to Us within 10 days of hiring the respective employee.

16.2 <u>Confidentiality</u>. During the term of this Agreement and any extensions or Successor Franchises hereof, and at any time after the Termination of this Agreement, You and those over whom You have control shall not make any unauthorized disclosure or use of Our Confidential Information or Intellectual Property other than as authorized by this Agreement. You shall adopt and implement all reasonable procedures to prevent unauthorized use or disclosure of the Confidential Information, which procedures may be prescribed from time to time by Us. You shall never contest the validity of Our exclusive ownership of and rights to Our Intellectual Property or Confidential Information. Without limiting the foregoing, any communication (email, paper, etc.) from Us to You cannot be forwarded to another email account You control or share, or forwarded to anyone, Including employees, without first receiving Our express written consent.

16.2.1 <u>Prior Disclosures</u>. You acknowledge and agree that prior to the execution of this Agreement, You may have received information and met and corresponded with Our principals, agents and/or representatives and that any Confidential Information obtained or received is subject to the protection and restrictions of this Agreement.

16.2.2 <u>Confidentiality of this Agreement</u>. You agree that all terms of this Agreement that are not otherwise made public under franchise disclosure laws will remain confidential, and You will not make any public announcement, issue any press release, publicize, make any confirmation of statements made by third parties concerning the terms of this Agreement, or make any other disclosures without Our prior written consent. It is agreed and understood that You may disclose the confidential terms of this Agreement only to Your professional lenders and advisors.

16.3 <u>Post-Term Covenants</u>. Upon Termination of this Agreement and for a continuous, uninterrupted period of three years thereafter, You, Your Principals, and Your Immediate Family shall not, directly or indirectly, be a Participant, assist, or serve in any other capacity whatsoever, or have any interest in or assist a Competing Business in any capacity within Your Territory or within 100 miles of Your Territory or within 100 miles of the territory of any Pro Image® Sports business in operation at the time of Termination of this Agreement.

16.4 <u>Non-Solicitation of Customers</u>. During the term of this Agreement and for three years after the Termination of this Agreement, You, Your Principals, and Your Immediate Family, You shall



not, directly or indirectly, contact any customer serviced by the Franchise Business, a prospective customer, or any former or then-current customer of Ours (with whom You had contact during the term of this Agreement) for the purpose of soliciting from any such customer to a Competing Business. For clarity, a "prospective customer" does not mean any possible customer. It means a potential customer who has been engaged in some way, or has provided some personal information, or has elected to receive some communication, but who has not yet done business to be considered an actual customer.

16.5 <u>Survival of Covenants; Tolling of Covenants</u>. The foregoing covenants survive the Termination of this Agreement and apply regardless of whether this Agreement was Terminated by lapse of time, by default of either party, or for any other reason. In addition to other remedies available to Us, in the event You violate a non-competition and/or non-solicitation covenant, the applicable non-competition or non-solicitation period will be tolled for the period of Your violation, plus an additional six months.

16.6 <u>Acknowledgement of Harm</u>. You acknowledge that Your violation or breach of the covenants and provisions of this Article is likely to cause substantial and irreparable harm to Us and the System. You agree that the restrictions contained in this Agreement are reasonable and necessary for Our protection and the protection of other franchisees in the System, and that the existence of any claims You may have against Us, whether or not arising from this Agreement, will not constitute a defense to Our ability to enforce the covenants set forth in this Article.

16.7 <u>Our Remedies</u>. If the post-term restrictions of this Article are unenforceable or are reduced to a level which We, in Our reasonable business judgment, find unacceptable, You shall, in addition to any other remedies available to Us, for a period of two years from the date of Termination of this Agreement, pay Us a fee of one-half of the royalties that would be payable if the business in question was a Franchise Business.

16.8 <u>Enforceability</u>. It is the desire and intent of the parties to this Agreement that the provisions of this Article be enforced to the fullest extent permissible under applicable laws. If any of the restrictions of this Article are determined to be unenforceable because of duration, scope or coverage or otherwise, then We have the right in Our sole discretion to reduce the scope of any covenant set forth above or any portion thereof, without Your consent, effective immediately upon receipt by You of written notice thereof, which modified covenant will be fully enforceable notwithstanding any other provision of this Agreement.

ARTICLE XVII DISPUTE RESOLUTION

17.1 <u>Quick Resolution</u>. You and We understand that there is always a possibility of differences of opinion or other disagreements in any business relationship and agree that it is important to resolve any Disputes amicably, quickly, inexpensively, and professionally and to return to business as soon as possible.

17.2 <u>Manner of Handling Disputes</u>. In the event any Dispute arise between You and Us in connection with, arising from, or with respect to, any provision hereof, the relationship created herein, or the validity of this Agreement or any provision hereof, or the offer and sale to You, such Dispute will be:



17.2.1 <u>Face-to-Face Meeting</u>. First discussed in a face-to-face meeting between You and Us at Our then-current headquarters and within 30 days after either You or We give written notice to the other proposing such a meeting. We have the right, in Our sole discretion, to waive this requirement.

17.2.2 <u>Mediation</u>. If, in the opinion of either You or Us, the face-to-face meeting has not successfully resolved such Dispute and if desired by either You or Us, the Dispute will be submitted to non-binding mediation before Franchise Arbitration and Mediation Services ("FAM") or as otherwise mutually agreed. The mediation will be conducted exclusively in Salt Lake City, Utah. On election by either party, arbitration as provided below may proceed forward at the same time as mediation. The mediator will be disqualified as a witness, consultant, expert, or counsel for any party with respect to the dispute and any related matters.

17.2.3 <u>Arbitration</u>. If in the opinion of either You or Us the mediation has not successfully resolved such matters, at the request of either You or Us, the Dispute will be submitted for arbitration to the offices of the American Arbitration Association in accordance with its commercial arbitration rules in effect. All arbitration hearings will be conducted exclusively in Salt Lake City, Utah. The arbitrator will have the power and jurisdiction to decide such Dispute solely in accordance with the express provisions of this Agreement. The arbitrator will render a written opinion setting forth the facts found, law applied, and reasons for the decision.

Arbitration Procedures. In any arbitration, the parties will be entitled to (i) specific performance of the obligations under this Agreement. The arbitrator may award or otherwise provide for temporary restraining orders, preliminary injunctions, injunctions, attachments, claim and delivery proceedings, temporary protective orders, receiverships and other pre-judgment, equitable and/or interim relief as appropriate pending final resolution by binding arbitration of a Dispute, as well as in connection with any such final resolution, and may issue summary orders disposing of all or part of a Dispute at any point. Each party consents to the enforcement of such orders, injunctions, etc., by any court having jurisdiction. Offers and/or other communications made in connection with, or related in any way to, mediation, possible settlement or other resolution of a Dispute will not be admitted into evidence or otherwise used in connection with any arbitration or other proceeding, and any arbitration award in violation of this provision will be vacated by the arbitration appeal panel (described below) and/or any court having jurisdiction. The arbitrator will have the power to order compliance with such discovery procedures, as well as assess sanctions for non-compliance with any order. Discovery will be controlled by the arbitrator and will be permitted to the extent set out in this Paragraph. Each party may submit in writing to the other party, and the other party will respond, to a maximum of any combination of 25 (none of which may have subplots) of the following: interrogatories, demands to produce documents, and requests for admission. You and We are also entitled to take the oral deposition of one individual of the other party. Additional discovery may be permitted upon mutual agreement of the parties or at the discretion of the arbitrator if petitioned by either party. The arbitrator, and not a court, will decide any questions relating in any way to the parties' agreement or claimed agreement to arbitrate, Including a claim for fraud in the inducement or otherwise. Each participant must submit or file any Dispute that would constitute a compulsory counterclaim (as defined by the applicable rule under the Federal Rules of Civil Procedure) within the same proceedings as the Dispute to which it relates. Any such Dispute that is not submitted or filed in such proceedings will be forever barred. The award and findings of the arbitrator will be conclusive and binding upon all parties hereto and the judgment upon the award may be entered in any court of competent jurisdiction.



(ii) <u>Individual Disputes</u>. Any Dispute must be conducted and resolved on an individual basis only and not on a class-wide, multiple plaintiff or similar basis between You and Us and will not be consolidated with any other arbitration proceeding involving Us and any other party. You thereby fully waive any right You may have to any potential class action claim and agree that any legal action will only be on an individual party basis.

(iii) <u>Agreed Limitations</u>. Except for payments owed by one party to the other, or claims attributable to Your underreporting of sales, indemnification under Article XV, or claims related to an act of Yours allowing Us to immediately terminate this Agreement, any legal action or arbitration proceeding (Including the offer and sale of a franchise to You) brought or instituted with respect to any Dispute hereunder must be brought or instituted within one year from the date upon which a party discovered, or should have discovered, the facts giving rise to an alleged claim; provided that no claim may be brought more than two years after the first act or omission giving rise to an alleged claim. The initiation of mediation or arbitration hereunder will toll the applicable statute of limitations for the duration of any such proceedings.

(iv) <u>Limited Damages</u>. You and We waive any right or claim of any consequential, punitive or exemplary damages against each other and agree that in the event of a Dispute between You and Us, each will be limited to the recovery of actual damages sustained. We will not be liable for any act or omission which is consistent with this Agreement, or which is done in subjective good faith.

(v) <u>Exceptions to Arbitration</u>. You and We agree that nothing in this or this Agreement obligates Us to arbitrate or mediate Disputes or issues relating to: (a) the validity of the Marks, or any trademarks, service marks or other Intellectual Property; (b) rights to obtain a writ of attachment or other prejudgment remedies; (c) rights to receive and enforce a temporary restraining order, preliminary injunction, permanent injunction or other equitable relief; or (d) Disputes solely for fees and other monies owed by one party to the other under this Agreement.

(vi) <u>Appeals</u>. If any party to an arbitration wishes to appeal any final award by an arbitrator (there will be no appeal of interim awards or other interim relief), that party can appeal, within 30 days of such final award, to a three-person arbitrator panel to be appointed by the same organization as conducted the arbitration to be held exclusively at the same location as specified above. The issues on appeal will be limited to the proper application of the law to the facts found at the arbitration and will not Include any trial *de novo* or other fact-finding function. The party requesting such appeal must pay all costs and fees of the arbitrators and arbitration proceedings.

(vii) <u>Sharing of Fees</u>. Except for an appeal, the parties to the Dispute or action will share the fees and expenses of the mediation and the arbitration equally during the mediation and arbitration. If a party is unable or unwilling to pay its share of the cost of the mediation or arbitration, the other party has the right to cover those costs; however, the prevailing party in arbitration, Including on appeal, will be awarded costs and attorney's fees as set forth in Section 19.3 below.

(viii) <u>Federal Arbitration Act</u>. You and We mutually agree that all issues relating to arbitrability are governed exclusively by the Federal Arbitration Act and the federal common law of arbitration to the exclusion of any state statutes or common law and will be decided by the arbitrator. All provisions of this Agreement pertaining to venue, choice-of-laws, dispute



avoidance and resolution will be strictly enforced, and You and We will rely on federal preemption under the Federal Arbitration Act.

17.3 <u>Continued Performance</u>. During the pendency of any Dispute or any such interim relief proceeding, the parties shall continue to perform their respective obligations under this Agreement.

ARTICLE XVIII NOTICES

18.1 <u>Notices</u>. All notices permitted or required under this Agreement must be in writing and delivered as follows with notice deemed given as indicated: (i) by personal delivery when delivered personally; (ii) by overnight courier upon written verification of receipt; (iii) by facsimile transmission when confirmed by facsimile transmission, during normal business hours, Monday through Friday, holidays excepted; (iv) by sending an email to the email address below or other verified email address when confirmed by receipt verification, which verification will not be withheld or otherwise denied; or (v) by certified or registered mail, return receipt requested, addressed as follows:

FRANCHISOR:	FRANCHISEE:
Pro Image Franchise, L.C.	
1310 West 233 North #200	
Centerville, Utah 84014	
(or Our then-current headquarters)	Email:
Email: INFO@PROIMAGESPORTS.COM	
With a courtesy copy to (which will not act as	
notice or service to Pro Image Franchise, L.C.):	
The Franchise & Business Law Group	
Attn: Kara K. Martin	
222 S. Main Street, Ste 5000	
Salt Lake City, Utah 84101	
Email: <u>KMARTIN@FBLGLAW.COM</u>	

18.2 <u>Delivery</u>. If You refuse or fail to accept any certified or overnight delivery, acceptance will be deemed to have occurred 48 hours after rejection or failure to accept such notice. Any notice delivered by mail in the manner herein specified will be deemed delivered and received three days after mailing.

18.3 <u>Listed Addresses</u>. The address specified herein for services of notices may be changed at any time by the party making the change by giving written notice to the other party by certified mail or as otherwise agreed by You and Us. Any notice to You may be delivered to the address set forth above or to the address of Your Franchise Business or office.

ARTICLE XIX CONSTRUCTION AND JURISDICTION

19.1 <u>Governing Law</u>. Except as provided in Section 19.5, this Agreement will be governed, construed and interpreted in accordance with the laws of the state of Utah without giving effect to its



conflicts of law provisions. You and We agree that the provisions of this Agreement will control the state or provincial laws by which this Agreement will be governed and any provisions of state or provincial law to the contrary or any statements in Our franchise disclosure document or otherwise required as a condition of registration or otherwise. If the governing law requires terms other than or in addition to those in this Agreement, then such terms will be deemed incorporated herein, but only to the extent necessary to prevent the invalidity of this Agreement or any of the provisions hereof or the imposition of civil or criminal penalties or liability. To the extent permitted by the laws of the state whose laws govern this Agreement, You hereby waive any provisions of law or regulations which render any portion of this Agreement invalid or unenforceable in any respect.

19.2 <u>Jurisdiction</u>. In order to facilitate our joint interests in having franchise issues determined in a consistent manner for application throughout the System, without in any way limiting or otherwise affecting Your and Our obligations regarding mediation and arbitration in accordance with the provisions of Article XVII, if there is any litigation between us, You and We hereby irrevocably consent to the exercise of general personal jurisdiction exclusively in the courts of record of the state of Utah even though it may be otherwise possible to obtain jurisdiction elsewhere. You and We agree that Salt Lake City, Utah will be the exclusive venue for any litigation between Us and You. Each party waives any objection they may have to the personal jurisdiction of or venue in the state and federal courts of Salt Lake City, Salt Lake County, Utah.

19.3 <u>Costs and Attorney's Fees</u>. In the event any action in law or equity or any arbitration or other proceeding is brought for the enforcement of this Agreement or in connection with any of the provisions of this Agreement, the successful or prevailing party or parties are entitled to reasonable attorney's fees and other costs reasonably incurred in such action or arbitration or litigation proceeding. The costs of mediation will also be awarded to the prevailing party in arbitration or litigation, if applicable. For purposes of this Agreement, "prevailing party" Includes, the party which obtains a judgment in their favor or agrees to dismiss an action or proceeding upon the other's payment of sums allegedly due or performance of the covenants allegedly breached, or which obtains substantially the relief sought. Reimbursement is due within 30 days of written notice after prevailing.

19.4 <u>No Jury Trial</u>. You and We waive, to the fullest extent permitted by law, all rights to trial by jury in any action or Dispute, whether at law or in equity, brought by either party.

19.5 <u>Exception</u>. Notwithstanding the foregoing, the Federal Arbitration Act (9 U.S.C. §§ 1 Et. Seq.) and the United States Trademark Act (Lanham Act, U.S.C § 1051 Et. Seq.) will apply to this Agreement and the relationship of the parties and preempt any state law to the contrary.

ARTICLE XX MISCELLANEOUS

20.1 <u>Headings</u>. Headings used in this Agreement are for reference and convenience purposes only and are not to be used in construing the provisions of this Agreement. As used herein, the male or female gender will include the other and the neuter. The singular will include the plural and the plural will include the singular as appropriate.

20.2 <u>No Third-Party Rights</u>. The parties intend to confer no benefit or right on any person or entity not a party to this Agreement and no third parties will have any right or claims, benefit or right or a third-party beneficiary under this Agreement or any provision hereof. Similarly, You are not



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entitled to claim any rights or benefits, Including those of a third-party beneficiary, under any contract, understanding or agreement between Us and any other person or entity, unless that contract, understanding, or agreement specifically refers to You by name and specifically grant rights or benefits to You.

20.3 <u>Authority</u>. Where an entity is a party to this Agreement, the person or persons signing this Agreement on behalf of the entity warrant to Us that they have the requisite authority to sign this Agreement. At Our request, the concerned company signatory agrees to promptly provide Us with a certified copy of the resolution authorizing the execution of this Agreement and naming the officers, directors, members, or managers of the entity who are authorized to sign this Agreement on behalf of the entity. No field representative or salesperson has the right or authority to sign this Agreement or make oral representations or written modifications hereof on Our behalf.

20.4 <u>No Partial Payments</u>. No payment by You or receipt by Us of any amount less than that required to be paid under this Agreement, or otherwise, to Us or any person or entity affiliated with Us, will be deemed to be anything except payment on account, regardless of any endorsement to the contrary contained on any such payment or in any oral or written communication transmitted in connection therewith.

20.5 <u>Joint and Several Liability</u>. If more than one person, corporation, limited liability company, partnership or other entity, guarantor or any combination thereof, sign this Agreement on behalf of the franchisee, the liability of each will be joint and several. All members of a general partnership and all members of any association or other unincorporated entity, which is part of the franchisee hereunder, are jointly and severally liable for Your performance hereunder.

20.6 <u>No Off-Set or Withholdings</u>. You shall not offset nor withhold the payment of any Fees, payments or other amounts due to Us or Our affiliates or suppliers on grounds of the alleged non-performance by Us of any of Our covenants or obligations hereunder, any Dispute of any nature or otherwise.

20.7 <u>Disclosure</u>. We can disclose, in disclosure documents or otherwise, information relating to Your Franchise Business, Including Your name, address, phone numbers, financial information, copies or reports, and other information.

20.8 <u>Binding Agreement</u>. This Agreement is binding upon the heirs, administrators, personal representatives, assigns and successors in interest to the parties hereto.

20.9 <u>Force Majeure</u>. Neither party will be liable by reason of any failure or delay in the performance of such applicable party's obligations hereunder on account of strikes, fires, flood, storm, explosion, or other similar causes which is beyond such party's reasonable control. This Section will not be interpreted to relieve You from Your obligation to pay Us when due all payments required to be made by You under this Agreement.

20.10 <u>Entire Agreement</u>. The parties intend this Agreement and all attached exhibits and schedules hereto to be the full and complete agreement between Us and You and the entire integration of all our understandings of every nature concerning the matters contained in this Agreement or in any way related thereto, whether oral or written, and whether occurring before or contemporaneously with the execution of this Agreement. You represent and acknowledge that no agreements, representations,



negotiations, promises, commitments, inducements, assurances, terms, conditions, or covenants of any nature exist between You and Us except as specifically set forth in this Agreement, whether pertaining to this Agreement or to any future, further or additional rights of either You or Us. Nothing in this Agreement, or in any related agreement, is intended to be a disclaimer of the representations We made to You in the franchise disclosure document. If any term of this Agreement is determined as void and unenforceable, the remaining terms and duties under this Agreement will still be considered enforceable and severable as if it was its own separate agreement from the voided term.

20.11 <u>Amendments</u>. No amendment, change or variance from this Agreement will be binding on either party unless executed in writing and signed by both parties; however, the Manuals and policies and procedures may be modified by Us from time to time as set forth in this Agreement, and are binding.

20.12 <u>Effective Date</u>. Delivery of a draft of this Agreement to You does not constitute an offer. This Agreement will become effective only when fully executed and accepted by Us.

20.13 <u>No Course of Dealing</u>. No course of dealing between You and Us will affect Your or Our rights under this Agreement or otherwise.

20.14 <u>No Representations</u>. You understand that the success or failure of Your Franchise Business depends, in major part, upon Your efforts. You agree that We have not made nor have You received any promise, representation or warranty that: 1) any payments by You are refundable at Your option; 2) We will repurchase any rights granted hereunder; 3) You will achieve any particular sales, income or other levels of performance or that You will be successful in Your Franchise Business licensed by this Agreement; 4) You will have any exclusive rights of any type other than as expressly set forth herein; 5) You will receive any level of Marketing assistance, site location, development or other services, operational assistance, or otherwise other than as expressly set forth in this Agreement; 6) You will not be required to obtain any licenses or permits in order to operate Your Franchise Business; 7) any location or territory will be successful; or 8) that You will be awarded additional or further franchises or other rights, except as expressly set forth in a written document signed by Us.

20.15 <u>Variances</u>. You understand and agree that: 1) We may have offered franchises in the past, may currently be offering franchises or may offer franchises in the future, on economic or other terms, conditions and provisions which may significantly differ from those offered by this Agreement and any related documents; and 2) there may be instances where We have varied, or will approve exceptions to or changes in the uniform standards, or the terms on which We offer franchises, the charges We make, or otherwise deal with Our franchisees to suit the circumstances of a particular transaction as We believe necessary or desirable under particular circumstances. You have no right to object to such variances or to obtain the same variances for Yourself.

20.16 <u>No Misrepresentations</u>. You further represent to Us, as an inducement to Our entry into this Agreement, that You have made no misrepresentations in obtaining the award of this franchise.

20.17 <u>Representations of Non-Violation</u>. You represent and warrant that You may enter into this Agreement and that the execution and performance of this Agreement will not be in violation or breach, or cause the violation or breach, of any agreement or covenant between any third party, or the violation or breach of any order, decree or judgment of any court or administrative agency.



20.18 <u>FDD Acknowledgement</u>. You represent that You have had a copy of Our franchise disclosure document (FDD) for at least 14 calendar days or 10 business days, whichever is applicable in Your state, prior to signing this Agreement or making any payment to Us.

20.19 <u>Waiver</u>. We may, in writing unilaterally waive any of Your obligations or requirements under this Agreement. Waiver by Us of any particular default by or obligation of You does not affect or impair Our rights with respect to any subsequent default by You or any of Our other rights to declare the same or subsequent acts a breach or default. Unless otherwise agreed to by Us in writing, Our acceptance of any payments due from You does not waive any prior defaults.

20.20 <u>Counterpart and Electronic Signatures</u>. This Agreement and its exhibits may be signed in counterparts by facsimile, electronic signature, or scanned and emailed signature, or similar electronic means, which will be deemed the same as an original signature with full legal force and effect and may be used for all purposes as if it were an original.

20.21 <u>Owners of the Franchise</u>. You represent and We rely upon Your representations in entering into this Agreement that the individuals in Exhibit "A-2" are the owners of and sole holders of a legal and beneficial interest in Your Franchise Business.

20.22 <u>Drafting</u>. You acknowledge that You have read this Agreement, have had the opportunity to review it with an attorney of Your respective choice and have agreed to all of its terms. The rule of construction that a contract be construed against the drafter will not be applied in interpreting this Agreement.

ARTICLE XXI DEFINITIONS

"<u>Competing Business</u>" means any business at wholesale or retail, or a business, offering for sale, trade, or barter 30% or more of officially licensed sports goods, sportswear, or sport related paraphernalia, Including sports jerseys, hats, shirts, and other clothing items with either professional or college sport team logos or names.

"<u>Confidential Information</u>" means any non-public information (through no fault of Yours) relating to Our products or services, or operation of Pro Image® Sports business, the System, or relating to the System as a whole, Including: (i) methods, techniques, formats, specifications, procedures, and systems; (ii) hardware, software, proprietary technology, and equipment; (iii) sales and Marketing programs, sales techniques, pricing, bidding methods, etc.; (iv) the development and operation of Pro Image® Sports businesses; (v) knowledge of, specifications for, and suppliers of, certain Pro Image® Sports products, materials, supplies, equipment, furnishings and fixtures; (vi) operating results, margins, expenses, and financial performance of Pro Image® Sports businesses; (vii) Our strategic plans and concepts for the development, operation, or expansion of Pro Image® Sports businesses; (vii) the contents of Our Manuals; (ix) all Customer Data; (xi) login, passwords, access information, etc., to Our email accounts, Social Media, Manuals or other internal sites or shared documents (xii) Our Intellectual Property that is generally deemed confidential; (xiii) all Innovations; and (xiv) any other information obtained from Us in confidence at any time by virtue of the franchise or license relationship.



"<u>Copyright Materials</u>" means all writings, video and audio recordings, materials, Manuals, artwork, websites, logos, Marketing materials, and designs used with the Marks or in association with the System.

"Customer" and "Client" whether or not capitalized have interchangeable meanings in this Agreement.

"<u>Customer Data</u>" means any and all customers, and customer and potential customer data and lists, Including phone numbers, emails, mailing addresses, name and contact information for key personnel of the customer, Social Media followers' information, etc., even if maintained by You or deemed to have arisen through Your activities. For clarity, a "prospective customer" does not mean any possible customer. It means a potential customer who has been engaged in some way, or has provided some personal information, or has elected to receive some communication, but who has not yet done business to be considered an actual customer.

"<u>Dispute</u>" any claim, controversy, disagreement, or dispute of any type whatsoever.

"<u>Fees</u>" refers to those fees, payments, and costs You are required to pay to Us as more fully set forth on Exhibit "A-3."

"<u>Gross Sales</u>" Includes the total of all sales of all products, goods and services sold, traded, bartered, or rendered by You and income of every kind and nature Including the value of a trade or other bartering arising from Your Franchise Business and tangible property of every kind sold by You during the term of this Agreement. "Gross Sales" excludes bona fide credits or returns and excludes amounts paid by You for sales or use taxes on the sale of any products or services, and excludes sales of gift cards or similar products (but the redemption of any such card or product will be included in Gross Sales.

"<u>Franchise Assets</u>" means this Agreement or any of its rights or privileges, or any shares or units in the ownership of Your entity, Your Franchise Business, or substantially all of Your assets.

"<u>Immediate Family</u>" refers to and Includes each of Your spouses, domestic partners, parents, stepparents, children, stepchildren, sons-in-law, and daughters-in law.

"<u>Innovation</u>" means any idea conceived or developed, or any actual improvement, change, modification, enhancement, or addition to the System, Including to Your Franchise Business, Copyrighted Materials, Manuals, Confidential Information, website, Social Media, Marketing materials, apps or any other documents or information pertaining to or relating to the System, or any Intellectual Property related to the System, or any creative concepts, Marketing ideas or inventions related to the System, and all derivatives thereof, whether implemented in the System or not.

"<u>Including</u>" or "<u>Includes</u>" means "including but not limited to," "including, without limitation," and similar all-inclusive and non-exhaustive meanings.

"<u>Intellectual Property</u>" means all Marks, trade dress, names, Copyrighted Materials, systems, patents, patent applications, trade secrets, websites, Social Media, apps, and software.



"<u>Interim Management Period</u>" refers to the period of time during which We step in to manage Your Franchise Business as allowed under this Agreement.

"Internet" means any present or future interactive system for electronic communications, using lines, cables, wireless, satellite, radio or any other technology; and which involves one or more of the following: the system of interconnected computer networks that use the internet protocol suite (TCP/IP) or its successor; websites or similar remotely-accessible electronic information sources (whether password protected or not); use of domain names, other locators, or emails that use our trademarks; internet phone services; cellular or similar messaging; mobile applications; social networks or Social Media; or wikis, podcasts, online content sharing communities, or blogging.

"Lease" means a commercial lease or other document of occupancy of the Premises.

"<u>Manuals</u>" means one or more guides or manuals, Including an operations manual, brand standards manual, and/or policies and procedures manual, technical bulletins, online drives and portals, or other written materials as may be developed, modified and supplemented by Us periodically. The Manuals may be printed or in an electronic format.

"<u>Marketing</u>" or "<u>Market</u>" Includes advertising, brand development, promotion, public relations campaigns, content creation, influencer incentives or compensation, market research and other related processes.

"<u>Marks</u>" means the federally registered and common law trademarks and service marks owned by Us whether now, previously, or later developed. "Marks" also includes any and all names, trade names, trademarks, slogans, service marks, logos and/or other commercial property or symbols licensed to You pursuant to this Agreement or used in connection with the System or later added to the System.

"<u>Operating Account</u>" is means that account into which all receipts of Your Franchise Business must be deposited.

"<u>Operating Assets</u>" means Your assets, contracts, inventory, supplies, furniture, equipment, signs, service vehicles, accessories, and other personal property relating to Your Franchise Business.

"<u>Operating Principal</u>" is: a) You if You as the franchisee are an individual; or b) if You are an entity, an individual that owns at least 20% of the ownership and voting interests in the franchisee entity (unless You obtain Our written approval of a lower percentage), has authority over all business decisions related to the Franchise Business, and has the power to bind You in all dealings with Us.

"<u>Participant</u>" means an owner, operator, shareholder, director, partner, member, manager, consultant, agent, employee, contractor, advisor, officer, lessor, lessee, licensor, or licensee.

"<u>Principal</u>" means shareholders, owners, partners, directors, members, managers, officers, and principal employees and contractors.

"Pro Image® Sports Product" means any and all of the merchandise and other products and items that are sold or offered for sale by Us, Our affiliates, or by licensees or franchisees of Us at a Pro Image® Sports business.



"<u>Shall</u>" when used in this Agreement (even if not capitalized), means must or other similar affirmative obligation, as the context requires.

"<u>Social Media</u>" means any and all websites, apps, and web or Internet pages for social interaction, business operation, Marketing, and other online information communications, whether now or later developed.

"<u>System</u>" Includes the Franchise Business, specific Marks, store layout and décor, color schemes, standards], Manuals, processes, services, know-how, operating procedures and Marketing concepts, business formats, specifications for and the use of certain equipment, the sale of products, supply items, and the use of proprietary and Confidential Information and other Intellectual Property.

"<u>Termination</u>" or "<u>Terminate</u>" Includes expiration, non-renewal, repurchase of Your rights, non-granting of a Successor Franchise, non-renewal, transfer, or any other means by which this Agreement is no longer in effect and You are no longer a franchisee of the Pro Image® Sports System.

"<u>Transfer</u>" Includes any direct or indirect assignment, transfer, division, trade, sale, gift, pledge, sublicense, mortgage granting of any security interest, or sale at judicial sale or under power of sale, conveyance or retention of collateral in satisfaction of debt, or other procedure to enforce the terms of any pledge, encumbrance, or security interest.

"<u>We," "Our(s)" or "Us</u>" only as applied to Paragraphs 2.2.3 and 14.8.7, and Sections 3.1, 3.5, and 16.4, and Articles XI and XV, Includes Our predecessors, parents, affiliates, subsidiaries, successors, and assigns and Our officers, directors, shareholders, members, managers, employees, agents, development agents, or others with whose conduct We are chargeable, as applicable.

"<u>You" or "Your</u>" Includes all signers of this Agreement, all current and subsequent guarantors, all subsequent and current members, Operating Principals, owners, partners, shareholders, managers, directors, officers, agents, affiliates, principal employees, and with those whose conduct You are chargeable.

WE CANNOT RELIABLY PROJECT YOUR FUTURE PERFORMANCE, REVENUES OR PROFITS, AND YOU REPRESENT, COVENANT AND AGREE THAT WE HAVE MADE NO REPRESENTATIONS OR WARRANTIES CONCERNING YOUR SUCCESS AS A FRANCHISEE AND WE DISCLAIM ANY WARRANTY OR REPRESENTATION AS TO THE POTENTIAL SUCCESS OF THE BUSINESS OPERATIONS UNDER THIS FRANCHISE AGREEMENT. THE SUCCESS OF YOUR BUSINESS IS LARGELY DEPENDENT ON YOUR PERSONAL EFFORTS.

WE EXPRESSLY DISCLAIM THE MAKING OF ANY EXPRESS OR IMPLIED REPRESENTATIONS OR WARRANTIES REGARDING THE SALES, EARNING, INCOME, PROFITS, GROSS SALES, BUSINESS OR FINANCIAL SUCCESS, OR VALUE OF YOUR FRANCHISE BUSINESS.

YOU ACKNOWLEDGE THAT YOU HAVE HAD AN OPPORTUNITY TO HAVE THIS AGREEMENT AND RELATED DOCUMENTS REVIEWED BY YOUR OWN ATTORNEY.



IN WITNESS WHEREOF, the parties have respectively signed this Franchise Agreement effective as of the day and year first written above.

FRANCHISOR:	FRANCHISEE:
PRO IMAGE FRANCHISE, L.C.	
By: (Signature)	By:
(Signature)	(Signature)
Name:	Name:
Title:	Title:
	If the franchisee is not an entity, each person must sign personally,
	By:(Signature)
	Name:, personally
	By:(Signature)
	Name:, personally

(*Check if applicable*) At the same time as the parties execute this Agreement, they are also executing an Addendum to the Franchise Agreement pursuant to:

Illinois Indiana Maryland Minnesota New York North Dakota Washington Other

[Signature Page to the Pro Image® Sports Franchise Agreement]



EXHIBIT "A-1" TO THE FRANCHISE AGREEMENT

SEARCH AREA AND TERRITORY: (Map may be attached)

1. Your Search Area in which to locate Your Premises is as follows:

2. You approved Premises is to be located at:

3. Your Territory is ____ miles from Your approved Premises location in all driving directions.

*Our approval of the Territory or a site is not a guarantee or a warranty of the potential success of a territory or a site.

Franchisee Initial and Date

Franchisor Initial and Date



EXHIBIT "A-2" TO THE FRANCHISE AGREEMENT

COMPANY REPRESENTATIONS AND WARRANTIES

You make the following additional warranties and representations:

You are a (check one):

□ Partnership
 □ Corporation
 □ Sole Proprietorship
 □ Limited Liability Company

Name of your entity:	
State where your entity was formed:	
Date of formation:	
Entity EIN:	

The name and address of each shareholder, partner, or member holding an ownership interest in the corporation, partnership, or limited liability company (please print or type the information and add extra lines if necessary):

Name	Address	Percentage of Ownership*

*Corporation: Percentage owned of outstanding voting stock.

*Partnership: Percentage owned in voting and in capital and profits.

*Limited Liability Company: Percentage owned in membership interest.

The names of the officers of the Company (please print or type the information and add extra lines if necessary):

Name	Title	Manager/Officer

The address where Your corporate records are maintained is:

The name and address of the Operating Principal who has been approved by Us and who will be directly responsible for supervising Your business operations and who has authority to work with Us and make decisions relating to the operations of the Franchise Business:

Name: _____

Address: _____ Email: _____

SPORTS

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You must provide Us a copy of Your articles of organization and operating agreement or articles of incorporation and bylaws within one week of the date below.

Dated _____.

FRANCHISEE:

By: ______(Signature)

Name: _____

Title: _____



EXHIBIT "A-3" TO THE FRANCHISE AGREEMENT

FEE CHART¹

The following Fees are more fully described in the Franchise Agreement.

Type of Fee	Amount	Notes
Initial Franchise Fee	\$30,000	See Section 5.1
Royalty	5% of Gross Sales	See Section 5.2
Successor Franchise Fee	\$0	See Paragraph 2.2.4
Additional Franchise Purchase	\$15,000	See Paragraph 5.1.1
During the Term		
Late Fees and Interest	\$25 per late fee per day for	See Paragraphs 5.4.3 and 5.4.4
	each late fee or report up to	
	\$500 for each late fee; and	
	18% interest or the maximum	
	allowed by state law	
NSF Fees	\$50 per bounced check or	See Paragraph 5.4.3
	draft, or the maximum allowed	
	by state law	
Sales or Use Tax	Sum equal to tax imposed	See Paragraph 5.4.5
Audit Charge	Cost of audit	See Paragraph 5.5.2
System Non-Compliance Fines	Amounts to be specified in our	See Section 5.9
and Charges	manuals, currently ranging	
N. O	between \$250 and \$5,000	$\mathbf{C} = \mathbf{D} = 1 \cdot (1 \cdot \mathbf{A}(1))$
New Operating Principal or	Our then-current fee for such	See Paragraph 6.1.4(i)
Management Training;	training; currently, \$0 per	
Refresher Training Additional Manager Training	person/per day	See Paragraph 6.1.4(ii)
Additional In-Person	Same as new manager training Our then-current fee for such	
Additional In-Person Assistance or Training	assistance; currently, \$0 per	See Paragraph 6.1.4(iii) and Section 7.3
Assistance of framing	person/per day	Section 7.5
Insurance Reimbursement Fee	Reimbursement of premium	See Paragraph 6.1.10
	costs, plus an administration	See Taragraph 0.1.10
	fee equal to 10% of the	
	premium costs	
PCI and DSS Audit	Reasonable costs of the audit	See Paragraph 6.1.12(iii)
Reimbursement Fee		
Conference Fee	Currently \$0	See Paragraph 6.1.13
Seminar Fee	Currently \$0	See Paragraph 6.1.13
Consumer Complaint	\$50 per incident, plus Our	See Paragraph 6.2.2(v)
Resolution Fee	costs	
Interim Management Fee	\$250 per person/per day	See Paragraph 6.2.3 and 14.10



Additional Copies of	Our reasonable costs, plus	See Section 10.5
Marketing Materials	10%, and the costs for shipping and handling	
Order Management Fee	10% of the online sales price	See Section 10.2
Fees on Default	Our costs associated with Your	See Section 11.2
	default	
Continued Operations/Breach	Varies	See Section 12.5
of Non-Competition Fees		
Post Termination Fees	Varies	See Section 12.1
Franchise Agreement Transfer	\$5,000	See Section 14.5
Fee		
Minority Interest Transfer Fee	Legal and corporate fees and	See Section 14.6
	administrative costs incurred	
	related to the transfer	
Transfer Training Fee	Our then-current fee for such	See Paragraph 14.8.5
	training	
Indemnification	Varies	See Section 15.2
Dispute Resolution Fees	Varies	See Section 17.2

¹ If a fee is subject to change by Us rather than by a third party, the increase will not be more than the equivalent of 5% per year during the term of this Agreement. Costs or fees charged by third parties are subject to change at any time and do not have an annual cap.



EXHIBIT "A-4" TO THE FRANCHISE AGREEMENT

BRAND PROTECTION AGREEMENT FOR PRINCIPALS

This BRAND PROTECTION AGREEMENT FOR PRINCIPALS (the "Agreement") is entered into and made effective as of the effective date listed below, by and between **PRO IMAGE FRANCHISE, L.C.**, ("Franchisor") and the undersigned ("Principals").

WHEREAS, Principals or his or her or their company entered into an agreement with Franchisor so as to be able to obtain the rights to operate a Pro Image® Sports Franchise Business using the System developed by Franchisor, Including certain Confidential Information of Franchisor ("Franchise Agreement"); and

WHEREAS, Principals will have access to certain parts of the Confidential Information; and

WHEREAS, Principals recognize the value of the System and the intangible property rights licensed under the Franchise Agreement, and the importance of maintaining the Confidential Information, and recognize that the Franchisor's entering into the Franchise Agreement is conditioned upon each Principal entering into this Agreement; and

WHEREAS, all capitalized terms used, but not defined, herein will have the respective meanings assigned to them pursuant to the Franchise Agreement.

NOW THEREFORE, in consideration of Franchisor entering into the Franchise Agreement with Principals or his or her or their company, the recitals and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

1. <u>Acknowledgment</u>. Principals individually acknowledge that he or she has obtained or may obtain access to Confidential Information and made available to Principals, that is necessary and essential to the operation of the Franchise Business, without which information the Franchise Business could not efficiently, effectively, and profitably operate. Principals further acknowledge that such Confidential Information was not known to him or her prior to the association with Franchisor.

2. <u>Non-Disclosure and Non-Use</u>. Except as may be required or allowed under the Franchise Agreement, Principals, and any of a Principal's Immediate Family shall not during the term of the Franchise Agreement and any Successor Franchise or Successor Franchise Agreement or any time thereafter, directly or indirectly, use, or disclose to any third-party, or authorize any third-party to use, any information relating to the Franchise Business or interest of Franchisor, Confidential Information, the System, or other information or materials that he or she knows, or reasonably should know, is regarded as confidential to Franchisor. Principals shall also adopt and implement all procedures prescribed by Franchisor, from time to time, to prevent unauthorized use and/or disclosure of the Proprietary Information, including restrictions on disclosure to employees and other third parties. The parties intend that the information disclosed by Franchisor prior to the actual execution of this Agreement (Including the covenants protecting against disclosures) as if such information had been disclosed following the execution of this Agreement.



2.1 <u>Duty to Notify</u>. Principals agree to notify Franchisor of any reasonably suspected attempts to violate the terms or purposes of this Agreement and further agree to require all personnel to report to it any reasonably suspected attempts to violate this Agreement. In the event it is discovered that Principals knew or had reason to know of any suspected attempts to violate this Agreement, Principals agree to indemnify Franchisor for all costs and fees associated with enforcement, and to reimburse Franchisor for those losses sustained due to such violation.

3. <u>Non-Competition; Non-Solicitation</u>. The following covenants will be enforced during and after the term of Principal's Franchise Agreement.

3.1 <u>In-Term Covenant</u>. During the term of the Franchise Agreement and for any extensions or Successor Franchises thereof, except as permitted under the Franchise Agreement, Principals and each Principal's Immediate Family, shall not be a Participant, assist, or serve in any other capacity whatsoever, or have any interest in a Competing Business, except with Franchisor's prior written consent.

3.2 <u>Post-Term Covenant</u>. Upon Termination for any reason of the Franchise Agreement and any extensions thereof, or upon any Transfer or repurchase of a Principal's rights under the Franchise Agreement or the franchise entity, or a Principal's dissociation from the Franchise Business, and for a continuous, uninterrupted period of three years thereafter, Principals, and Principal's Immediate Family, shall not, directly or indirectly, be a Participant, assist, or serve in any other capacity whatsoever or have any interest in a Competing Business within the Territory or within 100 miles of the Territory or the territory of any System franchise or Pro Image® Sports business operation at the time of Termination of the Franchise Agreement. The ownership of not more than 2% of the voting stock of a publicly held corporation will not be considered a violation of the foregoing provision. Principals agree that the Franchise Business attracts customers from up to 100 miles and that such geographical restraint is not unreasonable.

4. <u>Non-Solicitation of Customers</u>. Principals shall not, during the term of the Franchise Agreement and any extensions or Successor Franchise and for three years thereafter, directly or indirectly, contact any former or then-current customer of customer the Franchise Business, or any former, then-current customer of Franchisor (with whom the Principal had contact during the term of the Franchise Agreement), or prospective customer or of Franchisor for the purpose of soliciting such customer to a Competing Business. All customer lists and customer data belong to Franchisor. For clarity, a "prospective customer" does not mean any possible customer. It means a potential customer who has been engaged in some way, or has provided some personal information, or has elected to receive some communication, but who has not yet done business to be considered an actual customer.

5. <u>Survival of Covenants; Tolling of Covenants</u>. The foregoing covenants survive the Termination of this Agreement and apply regardless of whether this Agreement was Terminated by lapse of time, by default of either party, or for any other reason. In addition to other remedies available to Franchisor, in the event a Principal violates a non-competition and/or non-solicitation covenant, the applicable non-competition or non-solicitation period will be tolled and extended for the period of that Principal's violation.

6. <u>Return of Materials</u>. Upon the Termination of the Franchise Agreement, or Principals' disassociation from the Franchise Business, each Principal agrees to deliver to Franchisor (and shall not keep a copy in his or her possession or deliver to anyone else) the Pro Image® Sports Manuals and



any and all Confidential Information.

7. <u>Irreparable Harm</u>. Principals hereby acknowledge and agree that any breach by him or her of any portion of Sections 1 through 5 above, inclusive, will cause damage to Franchisor in an amount difficult to ascertain. Accordingly, in addition to any other relief to which Franchisor may be entitled, Franchisor, will be entitled to temporary, preliminary, and/or permanent injunctive relief for any breach or threatened breach by any Principal of any of the terms of Section 1 through 5 above, inclusive, without proof of actual damages that have been or may be caused to Franchisor by such breach and without the requirement of posting bond. Additionally, Principals agree that the existence of any claims a Principal may have against Franchisor, whether or not arising from this Agreement or the Franchise Agreement, will not constitute a defense to Franchisor's ability to enforce the covenants set forth in this Agreement.

8. <u>Reasonableness and Enforceability</u>. Principals agree that the terms of this Agreement are fair and reasonable in light of the circumstances and were in part, based on the perceived or potential value of the System and the business relationship that Principals and/or her or his or their company have and will have with the Franchisor. If any portion of this Agreement will be held invalid or inoperative, then, so far as is reasonable and possible, the remainder of this Agreement will be considered valid and operative, and effect will be given to the intent manifested by the portion held invalid or inoperative. Whenever the context so requires, the masculine will include the feminine and neuter and the singular will Include the plural and conversely. Principals understand that a separate action may be brought or prosecuted against a Principal whether or not the action is brought or prosecuted against any other Principal or against the franchisee, or any or all of them, or whether any other Principal or the franchisee is or are joined in the action.

9. <u>Governing Law and Jurisdiction</u>. The validity, enforcement, construction, rights and liabilities of the parties and provisions of this Agreement will be governed by and interpreted in accordance with the laws of the state of Utah without giving effect to its conflicts of law provisions. If for any reason court action is filed, Principals individually consent to the jurisdiction of the courts of record in the state of Utah, and unless the enforcement of this Agreement is brought in connection for a Dispute under the Franchise Agreement (in which case this matter may be handled through arbitration as set forth in the Franchise Agreement), each Principal agrees that proper jurisdiction and venue for all Dispute resolution will be exclusively in the state and federal courts of Salt Lake County, State of Utah.

10. <u>Attorneys' Fees and Costs</u>. In the event any action in law or equity or any arbitration or other proceeding is brought for the enforcement of this Agreement or in connection with any of the provisions of this Agreement, the successful or prevailing party or parties will be entitled to reasonable attorney's fees and other costs reasonably incurred in such action or proceeding.

11. <u>Binding Agreement</u>. This Agreement will bind the successors and assigns of a Principal and his or her heirs, personal representative, successors and assigns. No rights under this Agreement are assignable by any Principal and any purported assignment will be null and void and of no force or effect.

12. <u>Survival of Covenants</u>. All covenants made in this Agreement by Principals survive the Termination of this Agreement or the Franchise Agreement or Principal's disassociation with the Franchise Business or the System in any way.



13. <u>Modification of Agreement</u>. This Agreement may be amended in whole or in part only by an agreement in writing signed by the parties.

14. Waiver. Each Principal understands and acknowledges that Franchisor can require the use of cameras at the business premises, and each Principal waives any expectation of privacy in non-private areas of the business premises, i.e., spaces that are not in a bathroom, changing room, etc.

15. <u>Counterpart and Electronic Signatures</u>. This Agreement may be signed in counterparts by facsimile, electronic signature, or scanned and emailed signature, or similar electronic means, which will be deemed the same as an original signature and may be used for all purposes as if it were an original, and when said counterparts have been exchanged between the parties, they will be of full force and effect.

PRINCIPALS INDIVIDUALLY ACKNOWLEDGE THAT HE OR SHE HAS READ THIS AGREEMENT AND UNDERSTANDS ITS CONTENTS.

IN WITNESS WHEREOF, the parties have executed this Agreement effective the day as of the date below.

FRANCHISOR: Pro Image Franchise, L.C.	PRINCIPALS:		
By:(Signature)	By:(Signature)		
Name:	Name:		
Title:	Title:		
	By:(Signature) Name: Title:		
	By:(Signature) Name: Title:		

[Brand Protection Agreement for Principals Signature Page]



EXHIBIT "A-5" TO THE FRANCHISE AGREEMENT

MANAGEMENT EMPLOYEE BRAND PROTECTION AGREEMENT

A. Franchisee is the holder of a Pro Image® Sports franchise and as such is the beneficiary of certain confidential and proprietary information ("Proprietary Information") of Pro Image Franchise, L.C. ("Franchisor")

B. Franchisor has developed certain confidential and proprietary information for the operation of Pro Image® Sports franchise, including without limitation, processes, methods, trade secrets, systems, software, pricing, financial information, customer data and lists, manuals, marketing techniques, and procedures ("Proprietary Information").

NOW, THEREFORE, in consideration of the employment of Employee by Franchisee, the parties hereto agree as follows:

1. <u>Acknowledgement</u>. Employee acknowledges that during the course of his or her employment by Franchisee he or she has obtained or may obtain knowledge of the Proprietary Information and other confidential matters and procedures developed, licensed to or owned by Franchisor and made available to Franchisee, which are necessary and essential to the operation of the business of Franchisee, which without such information, Franchisee could not efficiently, effectively and profitably operate its Pro Image® Sports franchise. Employee further acknowledges that such Proprietary Information was not known to him or her prior to the association with Franchisee or its Pro Image® franchise.

2. <u>Non-Use, Non-Disclosure</u>. Except as may be required in the performance of duties for Franchisee, Employee shall not, during the course of his or her employment or at any time thereafter, directly or indirectly, use, or disclose to any third-party, or authorize any third-party to use any portion of the Proprietary Information, and agrees not to copy, transmit, recreate or otherwise reproduce all of any part of the Proprietary Information at any time.

3. <u>Non-Solicitation of Customers</u>. Employee shall not, during the course of his or her employment and for two years thereafter, directly or indirectly, contact any customer or former customer Franchisee for the purpose of soliciting such customers to be a customer of a business that is the same as or similar to a Pro Image® Sports business.

4. <u>Limited Use</u>. Employee shall not use the Proprietary Information at any time, place, or circumstance, except as directed by Franchisee or its authorized representatives. In no event shall Employee use the Proprietary Information, whether in part or in whole, outside of Employee's specific employment duties.



5. <u>Duty to Notify</u>. Employee agrees to notify Franchisor or Franchisee or Employee's immediate superiors of any reasonably suspected attempts to violate the terms or purposes of this Agreement or to otherwise disclose, copy, or reproduce any part of the Proprietary Information. In the event it is discovered that Employee knew or had reason to know of any suspected attempts to violate this Agreement and fails to report such knowledge, Employee agrees to indemnify Franchisor and Franchisee for all costs and fees associated with enforcement, and to reimburse Franchisor and Franchisee for those losses sustained due to such violation. Employee agrees to cooperate with Franchisor and Franchisee in its or their attempts to enforce the terms of this Agreement and to otherwise protect the Proprietary Information, and to cooperate with Franchisee and Franchisor to the extent Franchisee is obligated to cooperate with Franchisor's attempts to enforce its rights in and to the Proprietary Information.

6. <u>Return of Materials</u>. Immediately upon the termination of employment, Employee agrees to deliver to Franchisee (and shall not keep in his or her possession or deliver to anyone else whether in hard or electronic soft copy) any and all records, data, photographs, notes, manuals, lists, correspondence, specifications, materials, other documents or property, or reproductions relating to, directly or indirectly, to the Proprietary Information.

7. <u>Irreparable Harm</u>. Employee hereby acknowledges and agrees that any breach by him or her of any portion of Sections 1 through 6 above, inclusive, will cause damage to Franchisee and Franchisor in an amount difficult to ascertain. Accordingly, in addition to any other relief to which Franchisee may be entitled, either Franchisee or Franchisor will be entitled to enforce this Agreement and to seek temporary, preliminary, and/or permanent injunctive relief for any breach or threatened breach by Employee of any of the terms of Section 1 through 6 above, inclusive, without proof of actual damages that have been or may be caused to Franchisee or Franchisor by such breach, and without the requirement of posting bond. The existence of a claim against Franchisee or Franchisor will not constitute a defense to enforce the covenants of this Agreement.

8. <u>Modification</u>. Employee hereby agrees that, without limitation, any modifications, alterations, changes, or improvements conceived, designed, devised, developed, perfected or made by Employee, whether alone or in conjunction with others, and related in any manner to the actual or anticipated operation of the Franchisee, or the Pro Image® Sports system, or to any area of research and development related to the operation of the business, must be promptly disclosed to the Franchisee and will become the property of Franchisor, and Employee hereby irrevocably assigns, transfers, and conveys any such to Franchisor.

9. <u>Enforceability</u>. If any portion of this Agreement will be held invalid or inoperative, then, so far as is reasonable and possible, the remainder of this Agreement will be considered valid and operative, and effect will be given to the intent manifested by the portion held invalid or inoperative.

10. <u>Survival of Covenants</u>. All covenants made in this Agreement by Employee survive the termination of Employee's employment with Franchisee or the expiration, transfer, or termination of this Agreement.

11. <u>Modification of Agreement</u>. This Agreement may be amended in whole or in part only by an agreement in writing signed by both parties.



12. Attorneys' Fees. In the event any action in law or equity or any arbitration or other proceeding is brought for the enforcement of this Agreement or in connection with any of the provisions of this Agreement, the successful or prevailing party or parties will be entitled to reasonable attorney's fees and other costs reasonably incurred in such action or proceeding.

Waiver. Employee understands and acknowledges that Franchisee may employ the use 13. of cameras at the business premises, and Employee waives any expectation of privacy in non-private areas of the business premises, i.e., spaces that are not in a bathroom, changing room, etc.

14. Counterpart and Electronic Signatures. This Agreement may be signed in counterparts by facsimile, electronic signature, or scanned and emailed signature, or similar electronic means, which will be deemed the same as an original signature and may be used for all purposes as if it were an original.

15. Third-party Beneficiary. It is agreed and acknowledged that Franchisor is a third-party beneficiary to this Agreement.

EMPLOYEE ACKNOWLEDGES THAT HE OR SHE HAS READ THIS AGREEMENT AND UNDERSTANDS ITS CONTENTS.

IN WITNESS WHEREOF, the parties have executed this Agreement effective as of the day and year first herein above written.

FRANCHISEE:

MANAGEMENT EMPLOYEE:

By: ______(Signature)

(Signature)

Name: _____

(Print Name)

Title:



EXHIBIT "A-6" TO THE FRANCHISE AGREEMENT

LANDLORD'S CONSENT TO ASSIGNMENT

("Landlord") hereby consents to an assignment of the lease agreement ("Lease Agreement") to Pro Image Franchise, L.C., ("Franchisor") for the purpose of securing the obligations of ______ ("Lessee" and Franchisor's franchisee) to Franchisor. In the event of Lessee's breach of the Lease Agreement, Landlord agrees to provide Franchisor with written notice of any breach of the Lease Agreement that Landlord is required to provide to Lessee. Further, Landlord agrees it will not take any action to terminate said Lease Agreement without first giving Franchisor an opportunity, but not the obligation, to cure said breach for an additional 10 days beyond the applicable cure period granted to the Lessee under the Lease Agreement.

Landlord agrees to provide Franchisor with all information relating to amounts owing, settlement agreements, and all matters related to the Lease Agreement within five days of written request from Franchisor.

Landlord agrees that if the Lease Agreement or franchise agreement is terminated, Franchisor will have the right, but not the obligation, within 90 days after termination of the Lease Agreement or franchise agreement, to take possession of the premises, and to assume or reassign the Lease Agreement, or sublet the premises to another franchisee for the remaining term of the Lease Agreement; provided that Landlord will have the right to reasonably approve such reassignment or subletting.

Landlord further covenants that so long as Franchisor has not entered into possession of the leased premises, Franchisor will not be liable for rent or any other obligation under the Lease Agreement, but that Landlord will look to Lessee for all obligations under the Lease Agreement.

Notices to Franchisor will be sent to: 1310 West 233 North Suite 200, Centerville, Utah 84014.

Contact Person:	
Mailing Address:	

Email:	
Phone:	

LA	ND)L(OR	RD:	

By:	
Title: _	
Name:	

Date: _____



EXHIBIT "A-7" TO THE FRANCHISE AGREEMENT

GUARANTY AND ASSUMPTION OF OBLIGATIONS

This GUARANTY AND ASSUMPTION OF OBLIGATIONS ("Guaranty") is entered into and made effective as of ______ by and between **Pro Image Franchise**, **L.C.**, ("We," "Us" or "Our") and the undersigned Guarantor(s) ("Guarantor(s)") owners of ______ (the "Business Entity") and their spouses or legal domestic partners (collectively and individually referred to as "spouse").

1. Scope of Guaranty. In consideration of and as an inducement to Our signing and delivering the Franchise Agreement dated ________ (the "Franchise Agreement"), each Guarantor(s) signing this Guaranty personally and unconditionally: (a) guarantee to Us and Our successors and assigns that the Business Entity will punctually pay and perform each and every undertaking, agreement, and covenant set forth in the Franchise Agreement; and (b) agree to be personally bound by, and personally liable for the breach of, any provision in the Franchise Agreement, Including confidentiality and the non-competition provisions. Each Guarantor acknowledges and agrees no subsequent amendment, modification, and/or extension of the Franchise Agreement by and between Franchisor and the franchisee thereunder will affect the enforcement or validity of this Guaranty.

2. Waivers. Each Guarantor waives: (a) acceptance and notice of acceptance by Us of Guarantor(s) obligations under this Guaranty; (b) notice of demand for payment of any indebtedness or nonperformance of any obligations guaranteed by Guarantor(s); (c) protest and notice of default to any party with respect to the indebtedness or nonperformance of any obligations guaranteed by Guarantor(s); (d) any right Guarantor(s) may have to require that an action be brought against the Business Entity or any other person as a condition of Guarantor(s) liability; (e) all rights to payments and claims for reimbursement or subrogation which Guarantor(s) may have against the Business Entity arising as a result of Guarantor(s)' execution of and performance under this Guaranty; and (f) all other notices and legal or equitable defenses to which Guarantor(s) may be entitled in Guarantor(s)' capacity as guarantors.

3. Consents and Agreements. Each Guarantor consents and agrees that: (a) Guarantor(s)' direct and immediate liability under this Guaranty are joint and several; (b) Guarantor(s) must render any payment or performance required under the Franchise Agreement upon demand if the Business Entity fails or refuses punctually to do so; (c) Guarantor(s)' liability will not be contingent or conditioned upon Our pursuit of any remedies against the Business Entity or any other person; (d) Guarantor(s)' liability will not be diminished, relieved or otherwise affected by any extension of time, credit or other indulgence which We may from time to time grant to Business Entity or to any other person, Including the acceptance of any partial payment or performance of the compromise or release of any claims (Including the release of other guarantors) and no such indulgence will in any way modify or amend this Guaranty; and (e) this Guaranty will continue and is irrevocable during the term of the Franchise Agreement and, where required by the Franchise Agreement, after its termination or expiration.

4. Enforcement Costs. If We must enforce this Guaranty in any judicial or arbitration proceeding or any appeals, Guarantor(s) must reimburse Us for Our enforcement costs. Enforcement



costs include reasonable fees from accountants, attorneys, attorney's assistants, arbitrators, and expert witness fees, costs of investigation and proof of facts, court costs, arbitration filing fees, other litigation expenses and travel and living expenses, whether incurred before, in preparation for, or in contemplation of the filing of any written demand, claim, action, hearing or proceeding to enforce this Guaranty.

5. Disputes. Guarantor(s) and its spouse acknowledge and represent that Guarantor(s) and its spouse have had an opportunity to review the Franchise Agreement and agree that the provisions of Article XVII (disputes and arbitration) of the Franchise Agreement have been reviewed by Guarantor(s) and its spouse and by reference are incorporated herein and will govern this Guaranty and any disputes between Guarantor(s) and/or its spouse and Us. Each Guarantor(s) and its spouse irrevocably submits to the exclusive jurisdiction and venue of said arbitration and listed courts. Nevertheless, Guarantor(s) agree that We may also enforce this Guaranty and awards in the courts of the state or states in which a Guarantor(s) or a spouse is domiciled.

6. Spouse's Signature. By signing below, the undersigned spouse acknowledges and consents to Guarantor(s) execution and performance under this Guaranty and the undersigned spouse also consents to his or her personal and marital assets securing the Business Entity's performance under the Franchise Agreement and Guarantor(s)' performance under this Guaranty.

7. Counterparts. This Guaranty may be signed in counterparts Including by electronic signatures and other electronic means, which will be deemed the same as an original signature and may be used for all purposes as if it were an original.

IN WITNESS WHEREOF, the Guarantor(s) and its spouse have respectively signed and sealed this Guaranty effective as of the day and year first written above.

Guarantor(s)'s Signature	Spouse Signature	Contact Information for Notice
By:	By:	
Name:	Name:	
By:	Ву:	
Name:	Name:	
By:	By:	
Name:	Name:	



EXHIBIT "A-8" TO THE FRANCHISE AGREEMENT

DIGITAL, SOCIAL MEDIA, AND LISTINGS AUTHORIZATION FOR ASSIGNMENT

This **DIGITAL, SOCIAL MEDIA, AND LISTINGS ASSIGNMENT AUTHORIZATION** ("Assignment") is made and entered into as of the Effective Date (defined below), by and between the undersigned Franchisee and Pro Image Franchise, L.C. ("Franchisor").

RECITALS

WHEREAS, Franchisee has entered into a Pro Image® Sports Franchise Agreement ("Franchise Agreement"); and

WHEREAS, as part of the Franchise Agreement, Franchisee is granted limited rights to use the Pro Image® Sports trademark, trade names, trade dress, and other associated intellectual property (collectively, the "Marks") in conjunction with Franchisee's Pro Image® Sports Franchise Business.

NOW, THEREFORE, in consideration of the mutual covenants, agreements, recitals, obligations, terms and conditions herein contained, and the acts to be performed by the respective parties hereto, the parties hereto agree as follows:

1. Franchisee hereby assigns all rights and interest, Including all associated goodwill, in the Social Media and other digital media accounts used in the Pro Image® Sports Franchise Business or used or created in any way by Franchisee or third parties to promote or use the Marks, Including, Franchisee's website, Facebook, Instagram, Tik-Tok, Pinterest, Google listings, Twitter, LinkedIn, Tumblr, email accounts, and the like (collectively the "Digital Media Accounts"). Franchisee shall take all action necessary to grant exclusive access of the Digital Media Accounts to Franchisor, including providing all passwords and administrative access to such Digital Media Accounts.

2. Franchisee hereby assigns and transfers, (or in Franchisor's sole discretion disconnects) the telephone listings, telephone numbers, Including the telephone number(s) listed on Marketing and Social Media Accounts, URL's, Internet sites, and web pages used in the Franchise Business or used or created in any way by Franchisee or third parties to promote or use the Marks to Franchisor (collectively "Telephone Listings").

3. Franchisee represents, warrants, and covenants the following with regard to the Digital Media Accounts and Telephone Listings:

- a. Franchisee has the right to assign the Digital Media Accounts and Telephone Listings, and they are free and clear of all liens and encumbrances.
- b. Franchisee shall not, after termination of the Franchise Agreements attempt to access, control, interfere with, or obstruct the Digital Media Accounts and/or Telephone Listings.
- c. Franchisee shall not prevent or hinder Franchisor from enforcing its rights in or to the assigned Digital Media Accounts.



Franchise Agreement - 2023.1

d. Franchisee has not taken, or permitted, and shall not take or permit any action that would prevent Franchisor from enjoying the full benefits of assignment of the Digital Media Accounts and Telephone Listings to Franchisor hereunder whether during the term or after the Termination of the Franchise Agreement.

4. Franchisee hereby directs and authorizes each company associated with, or in control of, the Digital Media Accounts to assign, transfer, set over and otherwise authorize Franchisor to take over and control the Social Media Accounts. If necessary, Franchisee shall execute all documents required by Franchisor to give effect to the assignment of the Digital Media Accounts and Telephone Listings to Franchisor hereunder.

5. This Assignment applies to all Social Media Accounts and Telephone Listings regardless of whether Franchisee is allowed to manage under the Franchise Agreement or was allowed to create, use, manage, or even own Social Media Accounts and/or Telephone Listings in the past. To the extent Franchisor does not currently have administrative access to a Social Media Account or Telephone Listing of Franchisee, Franchisee shall immediately grant Franchisor such access.

6. Franchisor hereby appoints Franchisee as its attorney-in-fact for the above transfers, which appointment is coupled with an interest.

7. This Assignment is binding upon the heirs, administrators, personal representatives, assigns and successors in interest to the parties hereto.

8. This Assignment is governed, construed and interpreted in accordance with the laws of the State of Utah without giving effect to its conflicts of law provisions.

9. This Assignment may be signed in counterparts by facsimile, electronic signature, or scanned and emailed signature, or similar electronic means, which will be deemed the same as an original signature and may be used for all purposes as if it were an original.

FRANCHISEE:	FRANCHISOR:
	PRO IMAGE FRANCHISE, L.C.
By:(Signature)	By:(Signature)
Name:	Name:
Title:	Title:
Date:	Date:



66

EXHIBIT "A-9" TO THE FRANCHISE AGREEMENT

STATE SPECIFIC ADDENDA



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF CALIFORNIA

1. The California Franchise Relations Act, Business and Professions Code Sections 20000 through 20043 provide rights to the franchisee concerning termination, transfer, or non-renewal of a franchise. If the franchise agreement contains a provision that is inconsistent with California law, California law controls.

2. The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.)

3. The franchise agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be fully enforceable under California law.

4. The franchise agreement contains a liquidated damages clause. Under California Civil Code Section 1671, certain liquidated damages clauses are unenforceable.

5. The franchise agreement requires binding arbitration. The arbitration will occur at Salt Lake City, Utah with the costs being borne by you for travel to, and lodging in, Salt Lake City, Utah, and other costs associated with arbitration. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and Federal laws (this or these as Business and Professions Code Section 20040.5, Code of Civil Procedure Section 128a, and the Federal Arbitration Act) to any provisions of a franchise agreement restricting venue to a forum outside the State of California.

6. The franchise agreement requires application of the laws of Utah, but the California franchise laws may prevail in some instances. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California laws.

7. You must sign a general release if you transfer, renew or terminate your franchise. California Corporations Code 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code 31000 through 31516). Business and Professions Code 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code 20000 through 20043).

8. The franchise agreement provides for waiver of a jury trial. This may not be enforceable in California.

9. No disclaimer, questionnaire, clause, or statement signed by a franchisee in connection with the commencement of the franchise relationship shall be construed or interpreted as waiving any claim of fraud in the inducement, whether common law or statutory, or as disclaiming reliance on or the right to rely upon any statement made or information provided by any franchisor, broker or other person acting on behalf of the franchisor that was a material inducement to a franchisee's investment. This provision supersedes any other or inconsistent term of any document executed in connection with the franchise.

10. Late Fees in Exhibit "A-3" is amended to include the following: "The highest interest rate allowed in California is 10% annually."



FRANCHISOR:	FRANCHISEE:
PRO IMAGE FRANCHISE, L.C.	
By:(Signature)	By:(Signature)
Name:	Name:
Title:	Title:

[California Addendum Signature Page]



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF ILLINOIS

Illinois Law governs the franchise agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

Franchisees rights upon termination and non-renewal are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

CONSTRUCTION AND JURISDICTION

Sections 19.1 and 19.2 are hereby amended in part to provide: This Agreement shall be governed, construed and interpreted in accordance with the laws of the State of Illinois without regard to its laws relating to conflicts of laws or choice of laws. Notwithstanding the foregoing the Federal Arbitration Act and the United States Trademark Act shall apply to this Agreement and the relationship of the Parties. Any provision in this Agreement which designates jurisdiction or venue in a forum outside of Illinois is void with respect to any cause of action enforceable in the state of Illinois and all litigation will commence in Illinois courts; provided that the Agreement may provide for arbitration in a forum outside of the State of Illinois. If the governing law requires terms other than or in addition to those in this Agreement, then such terms shall be deemed incorporated herein, but only if necessary to prevent the invalidity of this Agreement or any of the provisions hereof or the imposition of civil or criminal penalties or liability. If permitted by the laws of the state whose laws govern this Agreement, You hereby waive any provisions of law or regulations which render any portion of this Agreement invalid or unenforceable in any respect. If any provisions of this Agreement are, or shall come in conflict with any applicable law, then the applicable law shall govern, and such provisions shall be automatically deleted and shall not be effective if they are not in accordance with applicable law and the remaining terms and conditions of this Agreement shall remain in full force and effect. All words in this Agreement shall be deemed to include any number or gender as the context or sense of this Agreement requires.

Section 19.2 is hereby amended in part to provide: Any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of Illinois law is void. This Section shall not prevent any person from entering into a settlement agreement or executing a general release regarding a potential or actual lawsuit filed under any of the provisions of the Illinois Franchise Disclosure Act, nor shall it prevent the arbitration of any claim pursuant to the



provisions of Title 9 of the United States Code.

IN WITNESS WHEREOF, the Franchisor and Franchisee have respectively signed and sealed this Franchise Agreement as of ______.

FRANCHISOR: Pro Image Franchise, L.C.	FRANCHISEE:(LL	C/INC.)
By:(Signature)	By:(Signature)	
Name:	Name:	
Title:	Title:	



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF INDIANA

 This Rider amends the Franchise Agreement dated
 (the

 "Agreement"), between
 Pro
 Image
 Franchise,
 L.C.
 ("Franchisor")
 and

 ("Franchisee").
 ("Franchisee").
 ("Franchisee")
 ("Franchisee")
 ("Franchisee")

1. <u>Definitions</u>. Capitalized terms used but not defined in this Rider have the meanings given in the Agreement. The "<u>Indiana Acts</u>" means the Indiana Franchise Act and the Indiana Deceptive Franchise Practices Act.

2. <u>Certain Provisions Deleted</u>. Any provision of the Agreement which would have any of the following effects is hereby deleted:

(1) Requiring goods, supplies, inventories, or services to be purchased exclusively from the Franchisor or sources designated by the Franchisor where such goods, supplies, inventories, or services of comparable quality are available from sources other than those designated by the Franchisor. However, the publication by the Franchisor of a list of approved suppliers of goods, supplies, inventories, or service or the requirement that such goods, supplies, inventories, or services comply with specifications and standards prescribed by the Franchisor does not constitute designation of a source nor does a reasonable right of the Franchisor to disapprove a supplier constitute a designation. This subdivision does not apply to the principal goods, supplies, inventories, or services manufactured or trademarked by the Franchisor.

(2) Allowing the Franchisor to establish a Franchisor-owned outlet engaged in a substantially identical business to that of the Franchisee within the exclusive territory granted the Franchisee by the franchise agreement; or, if no exclusive territory is designated, permitting the Franchisor to compete unfairly with the Franchisee within a reasonable area.

(3) Allowing substantial modification of the franchise agreement by the Franchisor without the consent in writing of the Franchisee.

(4) Allowing the Franchisor to obtain money, goods, services, or any other benefit from any other person with whom the Franchisee does business, on account of, or in relation to, the transaction between the Franchisee and the other person, other than for compensation for services rendered by the Franchisor, unless the benefit is promptly accounted for, and transmitted to the Franchisee.

(5) Requiring the Franchisee to prospectively assent to a release, assignment, novation, waiver, or estoppel which purports to relieve any person from liability to be imposed by the Indiana Deceptive Franchise Practices Act or requiring any controversy between the Franchisee and the Franchisor to be referred to any person, if referral would be binding on the Franchisee. This subsection (5) does not apply to arbitration before an independent arbitrator.

(6) Allowing for an increase in prices of goods provided by the Franchisor which the Franchisee had ordered for private retail consumers prior to the Franchisee's receipt of an official price increase notification. A sales contract signed by a private retail consumer shall constitute evidence of each order. Price changes applicable to new models of a product at the time of introduction of such new models shall not be considered a price increase. Price increases caused by conformity to a state or



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federal law, or the revaluation of the United States dollar in the case of foreign-made goods, are not subject to this subsection (6).

(7) Permitting unilateral termination of the franchise if such termination is without good cause or in bad faith. Good cause within the meaning of this subsection (7) includes any material violation of the franchise agreement.

(8) Permitting the Franchisor to fail to renew a franchise without good cause or in bad faith. This chapter shall not prohibit a franchise agreement from providing that the agreement is not renewable upon expiration or that the agreement is renewable if the Franchisee meets certain conditions specified in the agreement.

(9) Requiring a Franchisee to covenant not to compete with the Franchisor for a period longer than three years or in an area greater than the exclusive area granted by the franchise agreement or, in absence of such a provision in the agreement, an area of reasonable size, upon termination of or failure to renew the franchise.

(10) Limiting litigation brought for breach of the agreement in any manner whatsoever.

(11) Requiring the Franchisee to participate in any (A) advertising campaign or contest; (B) promotional campaign; (C) promotional materials; or (D) display decorations or materials; at an expense to the Franchisee that is indeterminate, determined by a third party, or determined by a formula, unless the franchise agreement specifies the maximum percentage of gross monthly sales or the maximum absolute sum that the Franchisee may be required to pay.

3. <u>Effective Date</u>. This Rider is effective as of the Effective Date.

Agreed to by:

FRANCHISEE:

FRANCHISOR:

By:	
Name:	
Title:	
Date:	

PRO IMAGE FRANCHISE, L.C.



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF MARYLAND

This Addendum dated ______, by and between Pro Image Franchise, L.C., a Utah limited liability company, hereinafter referred to as "Franchisor" and ______, LLC/Inc., hereinafter referred to as "Franchisee."

1. A franchisee may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.

2. Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.

3. The general release required as a condition of renewal, sale and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

4. All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

Except as expressly amended or modified herein, all terms, provisions and conditions of the original Franchise Agreement shall remain in full force and effect. In the event of a conflict or inconsistency between the provisions of this Addendum and any provisions of the original Franchise Agreement, the provisions hereof shall in all respects govern and control.

IN WITNESS WHEREOF, and by their signatures below, the Parties hereto acknowledge that they have read, understand and agree to all of the terms and provisions of this Agreement and have caused this Agreement to be effective as of the date listed above with the full authority of the Company principal they represent.

FRANCHISOR: Pro Image Franchise, L.C.	FRANCHISEE:(LLC/INC.)
By:(Signature)	By:(Signature)
Name:	Name:
Title:	Title:



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF MINNESOTA

The disclosure document, franchise agreement, and other related agreements are amended to conform to the following:

1. Governing law, choice of forum, and jurisdiction and venue provisions of the disclosure document and franchise agreements are amended to include the following:

Minnesota statute 80C.21 and Minnesota Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota. In addition, nothing in the disclosure document or agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum, or remedies provided for by the laws or the jurisdiction.

- 2. With respect to franchises governed by Minnesota law, the franchisor will comply with Minn. Stat. 80C.14, subdivisions 3, 4 and 5 which require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement; and that consent to the transfer of the franchise will not be unreasonably withheld.
- 3. As required by the Minnesota Franchise Act, Minn. Stat. Sec. 80C.12(g), franchisor will reimburse the franchisee for any costs incurred by the franchisee in the defense of the franchisee's right to use the Marks, so long as the franchisee was using the Marks in the manner authorized by franchisor, and so long as franchisor is timely notified of the claim and is given the right to manage the defense of the claim including the right to compromise, settle or otherwise resolve the claim, and to determine whether to appeal a final determination of the claim.
- 4. Minnesota Rule Part 2860.4400J prohibits requiring a franchisee from waiving his rights to a jury trial or waiving his rights to any procedure, forum, or remedies provided for by the laws of Minnesota, or consenting to liquidated damages, termination penalties or judgment notes.
- 5. Minn. Rule 2860.4400D prohibits a franchisor from requiring a franchisee to assent to a general release.
- 6. Any limitation of claims must comply with Minn. Stat. 80C.17, subdivision 5.
- 7. Any fee regarding insufficient funds for a dishonored check must comply with Minn. Stat. § 604.113, subdiv. 2(a).

Franchisee (Signature)



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF NORTH DAKOTA

This Addendum to the Franchise Agreement is agreed to this ______, between Pro Image Franchise, L.C. and ______, to amend and revise said Franchise Agreement as follows:

1. The North Dakota Securities Commission requires that certain provisions contained in the Agreement be amended to be consistent with North Dakota Law, including the North Dakota Franchise Investment Law, North Dakota Century Code Addendum, Chapter 51-19, Sections 51-19-01 et seq. Such provisions in the Agreement are hereby amended as follows:

• No general release shall be required as a condition of renewal and/ or transfer which is intended to exclude claims arising under North Dakota Franchise Investment Law.

• In case of any enforcement action, the prevailing party is entitled to recover all costs and expenses including attorney's fees.

• The statute of limitations under North Dakota Law will apply.

• Covenants not to compete upon termination or expiration of the Franchise Agreement are generally unenforceable in the State of North Dakota except in limited instances as provided by law.

• A provision requiring litigation or arbitration to be conducted in a forum other than North Dakota is void with respect to claims under North Dakota Law.

- In the event of a conflict of laws, North Dakota Law will control.
- Franchise may not assent to a waiver of exemplary or punitive damages.

• Franchisee may not assent to a waiver of jury trial, waiver of rights to exemplary or punitive damages, or waiving his rights to any procedure, forum, or remedies provided for by the laws of North Dakota, or consenting to liquidated damages, termination penalties or judgment notes.

2. Each provision of this Addendum shall be effective only to the extent that the jurisdictional requirements of the North Dakota Law applicable to the provisions are met independent of this Addendum. To the extent this Addendum shall be inconsistent with any terms or conditions of said Franchise Agreement or exhibits or attachments thereto, the terms of this Addendum shall govern.

IN WITNESS WHEREOF, each of the undersigned hereby acknowledges having read this Addendum understands and consents to be bound by all of its terms.

PRO IMAGE FRANCHISE, L.C.:	Franchisee:
By:	By:
Title:	Title:



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ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF VIRGINIA

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.



WASHINGTON ADDENDUM TO THE FRANCHISE AGREEMENT, STATEMENT OF PROSPECTIVE FRANCHISEE, AND RELATED AGREEMENTS

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting the transfer.

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington. Article XIII of the franchise agreement will be interpreted in accordance with RCW 19.100.180.

Section 14.12 of the franchise agreement empowers the franchisor to purchase the franchise before the termination of the franchise agreement. This is inconsistent with RCW 19.100.180(2)(j) and does not apply to Washington franchisees.



The time limitations to initiate a claim as set forth in Section 17.2.3(iii) of the franchise agreement are hereby amended and extended to the time limits allowed under RCW 19.100.

Section 17.2.3(viii) of the franchise agreement is here by amended as follows:

Federal Arbitration Act. You and We mutually agree that all issues relating to arbitrability are governed exclusively by the Federal Arbitration Act and the federal common law of arbitration to the exclusion of any state statutes or common law and will be decided by the arbitrator. All provisions of this Agreement pertaining to venue, choice-of-laws, dispute avoidance and resolution will be strictly enforced (subject to state law).

Section 20.14 of the franchise agreement is not enforceable in Washington.

The Statement of Prospective Franchisee is amended in part to state that claims arising from the Franchise Investment Protection Act of Washington, chapter 19.100 RCW, and the rules adopted thereunder in accordance with RCW 19.100.220, are not waived.

Section 2 of the Form General Release Agreement (Exhibit "H" to the franchise disclosure document) is hereby omitted and not applicable in the state of Washington.

The undersigned does hereby acknowledge receipt of this addendum.

Dated _____.

FRANCHISOR:

FRANCHISEE:

PRO IMAGE FRANCHISE, L.C.

By: _____(Signature)

By: _____(Signature)

Name:	

Title:

Name:	

Title:



ADDENDUM TO THE FRANCHISE AGREEMENT FOR THE STATE OF WISCONSIN

The following shall apply to Franchise Agreements in the State of Wisconsin:

a. The Wisconsin Fair Dealership Act, Wisconsin Statues, Chapter 135 (the "Act"), shall apply to and govern the provisions of Franchise Agreements issued in the State of Wisconsin.

b. The Act's requirements, including that in certain circumstances a Franchisee receive ninety (90) days' notice of termination, cancellation, non-renewal or substantial change in competitive circumstances, and sixty (60) days to remedy claimed deficiencies, shall supersede the provisions of Section VIII of the Franchise Agreement to the extent they may be inconsistent with the Act's requirements.



EXHIBIT "B" TO THE FDD

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Subject	Pages
Ideal Timeline	3 pages
Business Administrations	3 pages
Construction	3 pages
Vendors & Purchasing	1 page
Supplies	2 pages
Hiring & Personnel	7 pages
Procedures	3 pages
Salesmanship	2 pages
Merchandising	4 pages
Store Setup	2 pages
Contacts	1 page
Total Pages	33 pages

EXHIBIT "C" TO THE FDD

FINANCIAL STATEMENTS DATED: (Attached)

December 31, 2022 December 31, 2021 December 31, 2020

*UNAUDITED INTERIM FINANCIALS Dated April 19, 2023, for the period of January 1, 2023, through March 31, 2023

*THESE FINANCIAL STATEMENTS ARE PREPARED WITHOUT AN AUDIT. PROSPECTIVE FRANCHISEES OR SELLERS OF FRANCHISES SHOULD BE ADVISED THAT NO CERTIFIED PUBLIC ACCOUNTANT HAD AUDITED THESE FIGURES OR EXPRESSED HIS/HER OPINION WITH REGARD TO THE CONTENT OR FORM.



PRO IMAGE FRANCHISE, L.C.

AUDITED FINANCIAL STATEMENTS

December 31, 2022 and 2021



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INDEPENDENT AUDITORS' REPORT

To the Members Pro Image Franchise, L.C. Centerville, Utah 84014

Opinion

We have audited the accompanying financial statements of Pro Image Franchise, L.C. (a Utah limited liability company), which comprise the balance sheets as of December 31, 2022 and 2021, and the related statements of income and members' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pro Image Franchise, L.C. as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pro Image Franchise, L.C. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Image Franchise, L.C.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pro Image Franchise, L.C.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Image Franchise, L.C.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management as was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Adams & Peterson CPAZ LIC

Clearfield, Utah March 27, 2023

PRO IMAGE FRANCHISE, L.C. BALANCE SHEETS December 31, 2022 and 2021

	2022	 2021
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,298,024	\$ 2,294,575
Investments	680	5,908
Receivables:		
Trade accounts	22,853	20,328
Royalty receivable	 1,043,046	 828,726
	1,065,899	849,054
Inventories	231,860	46,497
Other current assets	 287	 4,929
TOTAL CURRENT ASSETS	3,596,750	3,200,963
PROPERTY AND EQUIPMENT, NET	14,596	10,570
RIGHT OF USE ASSET FROM OPERATING LEASES	177,123	-
INTANGIBLE ASSETS	 258,549	 258,549
TOTAL ASSETS	\$ 4,047,018	\$ 3,470,082
LIABILITIES AND MEMBERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 431,357	\$ 193,580
Accrued expenses	529,449	453,465
Operating lease liability	79,345	-
Deferred revenue	 133,750	 172,000
TOTAL CURRENT LIABILITIES	1,173,901	819,045
LONG-TERM LIABILITIES		
Operating lease liability	 97,778	 -
MEMBERS' EQUITY	 2,775,339	 2,651,037
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 4,047,018	\$ 3,470,082

PRO IMAGE FRANCHISE, L.C. STATEMENTS OF INCOME AND MEMBERS' EQUITY Years Ended December 31, 2022 and 2021

		 2022	 2021
INCOME			
Merchandise sales		\$ 397,917	\$ 593,537
Online sales - franchisee		1,571,766	1,126,460
Royalty revenue		3,966,280	3,451,884
Franchise fees		 285,750	 260,500
		6,221,713	5,432,381
Cost of merchandise sales		185,049	422,902
Cost of online merchandise sale	s - franchisee	 1,571,766	 1,126,460
	GROSS PROFIT	4,464,898	3,883,019
EXPENSES			
General and administrative (Sch	edule 1)	2,778,516	2,328,441
Depreciation		2,652	3,701
-		 2,781,168	 2,332,142
	OPERATING INCOME	 1,683,730	 1,550,877
OTHER INCOME (EXPENSE)			
Interest income		676	71
Interest expense		-	(4,784)
Investment income (loss)		(5,228)	6,257
Forgiveness of PPP loans		-	437,326
Other income		 -	 12
		 (4,552)	 438,882
	NET INCOME	\$ 1,679,178	\$ 1,989,759
MEMBERS' EQUITY			
Balance - beginning of year		\$ 2,651,037	\$ 1,086,278
Distributions to members		 (1,554,876)	 (425,000)
Balance - end of year		\$ 2,775,339	\$ 2,651,037

PRO IMAGE FRANCHISE, L.C. STATEMENTS OF CASH FLOWS Years Ended December 31, 2022 and 2021

	 2022	 2021
CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES		
Cash received from revenues	\$ 5,966,618	\$ 5,359,749
Cash received as interest income	676	71
Cash received from other income	-	 6,257
	5,967,294	5,366,077
Less cash paid for:		
Costs of merchandise	1,699,759	1,662,271
General and administrative expenses	2,702,532	2,090,938
Interest expense	-	(4,784)
	 4,402,291	 3,757,993
Net cash flows from operating activities	1,565,003	1,608,084
CASH FLOWS FROM (USED BY) INVESTING ACTIVITIES		
Cash paid for purchases of equipment	(6,678)	(9,707)
Change in investments	-	 35,263
Net cash flows from (used by) investing activities	(6,678)	25,556
CASH FLOWS FROM (USED BY) FINANCING ACTIVITIES		
Distributions to members	(1,554,876)	(425,000)
Cash received from PPP loan	 -	 215,326
Net cash flows used by financing activities	 (1,554,876)	 (209,674)
NET INCREASE IN CASH		
AND CASH EQUIVALENTS	3,449	1,423,966
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF YEAR	 2,294,575	 870,609
CASH AND CASH EQUIVALENTS		
AT END OF YEAR	\$ 2,298,024	\$ 2,294,575

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's accounting policies conform to U.S. generally accepted accounting principles. The following policies are considered to be significant:

Organization and Business Activity

The Company was organized as a limited liability company under the laws of the State of Utah on December 6, 1996. The Company is a franchisor of retail clothing and sports apparel stores.

Cash and Cash Equivalents

Cash equivalents are generally comprised of certain highly liquid investments with original maturities of less than three months.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements; assets, liabilities, and earnings from franchise sales involve extensive reliance on management's estimates. Actual results could differ from those estimates.

Trade Accounts Receivable and Royalty Receivable

Trade accounts receivable and royalties receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to trade accounts receivable. Any potential allowance is not material to the financial statements.

Equipment and Depreciation

Equipment is carried at cost net of accumulated depreciation. Depreciation expense is computed principally on the straight-line method in amounts sufficient to write off the cost of depreciable assets over their estimated useful lives of ten years.

Normal maintenance and repair items are charged to costs and expensed as incurred. The cost and accumulated depreciation of property and equipment sold or otherwise retired are removed from the accounts and gain or loss on disposition is reflected in net income in the period of disposition.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Income Taxes</u>

The Company was organized as a limited liability company with the State of Utah and has registered with the Internal Revenue Service as a partnership. In lieu of taxes, the members of the Company are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements.

The Company follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification 740-10. The Company recognized an increase in the liability for unrecognized tax benefits. The company has no tax position at December 31, 2022 and 2021 for which the ultimate deductibility is highly uncertain but for which there is uncertainty about the timing of such deductibility. The Company recognizes interest accrued related to unrecognized tax benefits in interest expenses and penalties in operating expenses. No such interest or penalties were recognized during the periods presented.

The Company files income tax returns in the U.S. federal jurisdiction, Utah, and various other states. With few exceptions, the Company is no longer subject to U.S. federal or state and local tax examinations by tax authorities for years before 2019. None of the Company's tax filings are currently under examination.

Sales and Use Taxes

The Company is domiciled in the State of Utah and is required to collect sales tax on any in-state deliveries to nonexempt customers. During the years ended December 31, 2022 and 2021, the Company collected and remitted sales tax to the State of Utah of less than \$500 respectively.

Inventories and Supplies

Inventories are carried at the lower of current market value or cost. Cost is determined using the specific identity method for large items and first-in, first-out (FIFO) method for small items. Market value represents the net realizable value after deducting costs of disposition and a normal profit margin.

Investments

The Company owns a minority interest in another limited liability company. The Company accounts for this investment using the equity method of accounting. The Company's pro rata share of the investment's activity is reflected in the financial statements.

Advertising

Advertising costs are expensed as incurred. For the years ended December 31, 2022 and 2021, advertising expense was \$107,807 and \$57,064, respectively.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Shipping and Handling Costs</u>

The Company classifies freight billed to customers and the related freight costs as cost of sales.

Concentrations of Credit Risk

The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash deposits and royalty receivables.

The Company maintains its cash deposits at financial institutions. At times such deposits may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

Concentrations of credit risk with respect to royalty receivables are limited because the Company routinely assesses the financial strength of its franchisees and follows the practice of aggressively pursuing collection efforts in order to ensure payment.

Revenue Recognition

The Company recognizes revenue in accordance with Accounting Standards Update ("ASU") 2014-09 Revenue from Contracts with Customers (Topic 606).

Merchandise sales are recorded when products are shipped to franchisees.

The Company is entitled by contract to a royalty as a percentage of gross sales generated by franchise retail stores. The Company recognizes royalty fee revenues in the period sales are made by the franchise retail stores.

Conventional franchise arrangements generally include a license, supplies/products, and operations systems access, and provide for a payment of initial fees, as well as upfront and ongoing consulting for opening, training and operations assistance. The Company has determined multiple performance obligations and has allocated the transaction price based on estimated value of each obligation. Revenue is then recognized over time as each obligation is met.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Recently Issued Accounting Standards</u>

In February, 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, Leases (Topic 842) ("ASC 842") which requires lessees to recognize right-of-use ("ROU") assets and related lease liabilities on the balance sheet for all leases greater than one year in duration. We adopted ASC 842 on January 1, 2022, using a modified retrospective transition approach applying the lease standard at the adoption date. This approach requires a cumulative effect adjustment to the opening balance of members' equity in the period of adoption, which was not significant to the Company. The modified retrospective approach did not require any transition accounting for leases that expired before the earliest comparative period presented. The adoption of this standard resulted in the recording of ROU assets and lease liabilities for our lease agreements with original terms of greater than one year. The adoption of ASC 842 did not have a significant impact on our statements of income and members' equity or cash flows. See Note 5 for the required disclosures relating to our lease agreements.

<u>Leases</u>

The Company determines if an arrangement is a lease at inception, and leases are classified at commencement as either operating or finance leases. As of December 31, 2022 and 2021, the Company had no finance leases. Right-of-use ("ROU") assets and lease liabilities are recognized at commencement based on the present value of the minimum lease payments over the lease term. Leases with a one-year term or less are not recognized on the balance sheet. Additionally, the Company has elected to combine non-lease components with lease components for the purposes of calculating ROU assets and liabilities, to the extent they are fixed. Non-lease components that are not fixed are expensed as incurred as variable lease costs. The Company uses the risk-free rate based on information available at the commencement date in determining the present value of future lease payments.

Topic 842 requires that operating leases recognize expense on a straight-line basis over the lease term. The lease term begins on the date the Company has the right to use the lease property. Lease terms may include options to extend or terminate the lease. These options are included in the ROU asset and lease liability when it is reasonably certain that the option will be exercised. The Company leases a facility requiring month-to-month payments, which are expensed as rent and are not included in the ROU asset and lease liabilities.

Management Review Date

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through March 27, 2023, the date the financial statements were available to be issued.

NOTE 2 - INVENTORIES

Inventory at December 31, 2022 and 2021 consist of store supply products, such as uniforms and bags, the Company provides to franchisees that they would otherwise have a difficult time obtaining. Such products are sold mainly as a benefit to the franchisees and accordingly Company's mark-up on sales is minimal and only intended to cover its costs.

NOTE 3 - PROPERTY AND EQUIPMENT

Equipment at December 31, 2022 and 2021 is detailed in the following summary:

	2022		2021	
Cost:				
Computer equipment	\$	185,279	\$	183,183
Furniture and fixtures		43,288		38,706
Leasehold improvements Office equipment		3,773 12,827		3,773 12,827
Less accumulated depreciation		245,167 (230,571)		238,489 (227,919)
Net book value	\$	14,596	\$	10,570

Depreciation expense for the years ended December 31, 2022 and 2021 was \$2,652 and \$3,701 respectively.

NOTE 4 - INTANGIBLES

Intangibles at December 31, 2022 and 2021 are detailed in the following summary:

	2022			2021		
Goodwill Less accumulated amortization	\$	896,515 (637,966)	\$	896,515 (637,966)		
Net book value	\$	258,549	\$	258,549		

As of January 1, 2012, the Company suspended amortization of goodwill in accordance with generally accepted accounting principles. Consequently, the Company has adopted the policy to evaluate goodwill for possible impairment annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The Company recognizes an impairment charge for the amount by which the carrying amount of goodwill exceeds its fair value. For the years ended December 31, 2022 and 2021, there has been no impairment on the Company's goodwill.

NOTE 5 - OPERATING LEASES

The Company leases its office facilities on a three-year lease. This operating lease will expire in March 2025.

The Company also leases its warehouse facilities on a month-to-month lease.

Future minimum lease payments required are as follows:

2023	\$ 82,434
2024	84,906
2025	14,220
2026	-
2027	-
Thereafter	-
	181,560
Imputed interest	 (4,437)
Total minimum lease payments	\$ 177,123

Lease payments for such leases totaled \$88,752 and \$80,672 for the years ended December 31, 2022 and 2021, respectively.

NOTE 6 - ACCRUED EXPENSES

Accrued expenses consist of payroll, bonus and sales tax payable amounts. Accrued expenses at December 31, 2022 and 2021 were \$529,449 and \$453,465, respectively.

NOTE 7 - RETIREMENT PLAN

The Company has a safe harbor, defined contribution 401(k) plan for all employees age 18 years and older. Additionally, the Company has a discretionary profit-sharing plan for all employees age 18 years and older. The Company's contributions were \$51,198 and \$35,557 for the years ended December 31, 2022 and 2021, respectively.

NOTE 8 - CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES

The following schedule reconciles net income as reported in the accompanying statements of income with net cash flows from (used by) operating activities in the statements of cash flows:

	 2022	 2021
Net income	\$ 1,679,178	\$ 1,989,759
Adjustments to reconcile net income to net cash flows from operating activities:		
Depreciation	2,652	3,701
Loss from investments	5,228	-
Forgiveness of PPP loans	-	(437,326)
(Increase) decrease in assets:		
Accounts receivable	(2,525)	1,572
Miscellaneous receivable	-	-
Royalty receivable	(214,320)	(193,849)
Inventories	(185,363)	5,940
Other current assets	4,642	(4,929)
Increase (decrease) in liabilities:		
Accounts payable	237,777	(107,980)
Accrued expenses	75,984	237,491
Deferred revenue	 (38,250)	 113,705
Net cash flows from operating activities	\$ 1,565,003	\$ 1,608,084

NON-CASH INVESTING AND FINANCING ACTIVITIES

During the years ending December 31, 2022 and 2021, the company did not have any non-cash investing and financing activities.

NOTE 9 - LONG-TERM DEBT

During the years ended December 31, 2022 and 2021, the Company received loan proceeds in the amount of \$0 and \$215,326, respectively, under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 time the average monthly payroll expenses of the qualifying business. The loans were forgiven in full during the year ended December 31, 2021 and recorded as other income in the amount of \$437,326.

PRO IMAGE FRANCHISE, L.C. GENERAL AND ADMINISTRATIVE EXPENSES December 31, 2022 and 2021

	2022	2021
Advertising	\$ 107,807	\$ 57,064
Bank charges	49,870	37,439
Charitable contributions	47,752	62,375
Computer	19,268	22,293
Convention	129,166	44,566
Dues and subscriptions	4,797	2,935
Employee benefits	168,708	35,557
Insurance	115,641	122,631
Meals and entertainment	43,974	47,745
Miscellaneous	9,617	8,370
Office expenses	31,996	13,447
Payroll taxes	99,367	107,913
Postage	1,921	731
Professional fees	51,248	45,655
Printing	6,198	5,925
Rent	88,752	80,672
Repairs and maintenance	1,142	470
Salaries	1,596,877	1,477,411
Taxes and licenses	9,476	3,582
Telephone	25,069	35,758
Travel	103,723	66,049
Utilities	5,762	4,812
Web development	60,385	45,041
TOTAL GENERAL AND		
ADMINISTRATIVE EXPENSES	\$ 2,778,516	\$ 2,328,441

PRO IMAGE FRANCHISE, L.C. AUDITED FINANCIAL STATEMENTS

December 31, 2021 and 2020



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INDEPENDENT AUDITORS' REPORT

To the Members Pro Image Franchise, L.C. Centerville, Utah 84014

Opinion

We have audited the accompanying financial statements of Pro Image Franchise, L.C. (a Utah limited liability company), which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of income and members' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pro Image Franchise, L.C. as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pro Image Franchise, L.C. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Image Franchise, L.C.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pro Image Franchise, L.C.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Image Franchise, L.C.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management as was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare

the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Adams & Peterser OPA = LLC

Clearfield, Utah March 4, 2022

PRO IMAGE FRANCHISE, L.C. BALANCE SHEETS December 31, 2021 and 2020

	 2021	 2020
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,294,575	\$ 870,609
Investments	5,908	41,171
Receivables:		
Trade accounts	20,328	21,900
Royalty receivable	 828,726	 634,877
Less allowance for doubtful accounts	849,054	656,777
Net receivables	 849,054	 656,777
Inventories	46,497	52,437
Other current assets	4,929	-
TOTAL CURRENT ASSETS	 3,200,963	 1,620,994
PROPERTY AND EQUIPMENT	10,570	4,556
OTHER ASSETS	250 540	250 540
Intangible assets	 258,549	 258,549
TOTAL ASSETS	\$ 3,470,082	\$ 1,884,099
LIABILITIES AND MEMBERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 193,580	\$ 301,564
Accrued expenses	453,465	215,962
Deferred revenue	 172,000	 58,295
TOTAL CURRENT LIABILITIES	819,045	575,821
LONG-TERM LIABILITIES	-	222,000
MEMBERS' EQUITY	 2,651,037	 1,086,278
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 3,470,082	\$ 1,884,099

PRO IMAGE FRANCHISE, L.C. STATEMENTS OF INCOME AND MEMBERS' EQUITY Years Ended December 31, 2021 and 2020

	2021	2020
INCOME		
Merchandise sales	\$ 593,537	\$ 489,251
Online sales - franchisee	1,126,460	782,924
Royalty revenue	3,451,884	1,658,842
Franchise fees	260,500	68,750
	5,432,381	2,999,767
Cost of merchandise sales	422,902	359,457
Cost of online merchandise sales - franchisee	1,126,460	782,924
GROSS PROFIT	3,883,019	1,857,386
EXPENSES		
General and administrative (Schedule 1)	2,328,441	1,732,520
Depreciation	3,701	3,881
	2,332,142	1,736,401
OPERATING INCOME	1,550,877	120,985
OTHER INCOME (EXPENSE)		
Interest income	71	38
Interest expense	(4,784)	-
Investment income (loss)	6,257	11,172
Forgiveness of PPP loans	437,326	-
Other income Other expense	12	45,000 (7,958)
	438,882	48,252
NET INCOME	\$ 1,989,759	\$ 169,237
MEMBERS' EQUITY		
Balance - beginning of year	\$ 1,086,278	\$ 1,302,041
Distributions to members	(425,000)	(385,000)
Balance - end of year	\$ 2,651,037	\$ 1,086,278

PRO IMAGE FRANCHISE, L.C. STATEMENTS OF CASH FLOWS Years Ended December 31, 2021 and 2020

	 2021	 2020
CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES		
Cash received from revenues	\$ 5,359,749	\$ 3,007,445
Cash received as interest income	71	38
Cash received from other income	6,257	11,172
	 5,366,077	3,018,655
Less cash paid for:		
Costs of merchandise	1,662,271	933,552
General and administrative expenses	2,090,938	1,657,791
Interest expense	 4,784	 -
	 3,757,993	 2,591,343
Net cash flows from (used by) operating activities	1,608,084	427,312
CASH FLOWS FROM (USED BY) INVESTING ACTIVITIES		
Cash paid for purchases of equipment	(9,707)	-
Change in investments	35,263	27,053
Net cash flows from (used by) investing activities	 25,556	 27,053
CASH FLOWS FROM (USED BY) FINANCING ACTIVITIES		
Distributions to members	(425,000)	(385,000)
Cash received from PPP loan	 215,326	 222,000
Net cash flows from (used by) financing activities	 (209,674)	 (163,000)
NET INCREASE (DECREASE) IN CASH		
AND CASH EQUIVALENTS	1,423,966	291,365
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF YEAR	 870,609	 579,244
CASH AND CASH EQUIVALENTS		
AT END OF YEAR	\$ 2,294,575	\$ 870,609

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's accounting policies conform to U.S. generally accepted accounting principles. The following policies are considered to be significant:

Organization and Business Activity

The Company was organized as a limited liability company under the laws of the State of Utah on December 6, 1996. The Company is a franchisor of retail clothing and sports apparel stores.

Cash and Cash Equivalents

Cash equivalents are generally comprised of certain highly liquid investments with original maturities of less than three months.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements; assets, liabilities, and earnings from franchise sales involve extensive reliance on management's estimates. Actual results could differ from those estimates.

Trade Accounts Receivable and Royalty Receivable

Trade accounts receivable and royalties receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to trade accounts receivable. Any potential allowance is not material to the financial statements.

Equipment and Depreciation

Equipment is carried at cost net of accumulated depreciation. Depreciation expense is computed principally on the straight-line method in amounts sufficient to write off the cost of depreciable assets over their estimated useful lives.

Normal maintenance and repair items are charged to costs and expensed as incurred. The cost and accumulated depreciation of property and equipment sold or otherwise retired are removed from the accounts and gain or loss on disposition is reflected in net income in the period of disposition.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Income Taxes</u>

The Company was organized as a limited liability company with the State of Utah and has registered with the Internal Revenue Service as a partnership. In lieu of taxes, the members of the Company are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements.

The Company follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification 740-10. The Company recognized an increase in the liability for unrecognized tax benefits. The company has no tax position at December 31, 2021 and 2020 for which the ultimate deductibility is highly uncertain but for which there is uncertainty about the timing of such deductibility. The Company recognizes interest accrued related to unrecognized tax benefits in interest expenses and penalties in operating expenses. No such interest or penalties were recognized during the periods presented.

The Company files income tax returns in the U.S. federal jurisdiction and Utah. With few exceptions, the Company is no longer subject to U.S. federal or state and local tax examinations by tax authorities for years before 2018. None of the Company's tax filings are currently under examination.

Sales and Use Taxes

The Company is domiciled in the State of Utah and is required to collect sales tax on any in-state deliveries to nonexempt customers. During the years ended December 31, 2021 and 2020, the Company collected and remitted sales tax to the State of Utah of less than \$250 respectively.

Inventories and Supplies

Inventories are carried at the lower of current market value or cost. Cost is determined using the specific identity method for large items and first-in, first-out (FIFO) method for small items. Market value represents the net realizable value after deducting costs of disposition and a normal profit margin.

Investments

The Company owns a minority interest in another limited liability company. The Company accounts for this investment using the equity method of accounting. The Company's pro rata share of the investment's activity is reflected in the financial statements.

<u>Advertising</u>

Advertising costs are expensed as incurred. For the years ended December 31, 2021 and 2020, advertising expense was \$57,064 and \$75,763, respectively.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Shipping and Handling Costs</u>

The Company classifies freight billed to customers and the related freight costs as cost of sales.

Concentrations of Credit Risk

The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash deposits and royalty receivables.

The Company maintains its cash deposits at financial institutions. At times such deposits may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

Concentrations of credit risk with respect to royalty receivables are limited because the Company routinely assesses the financial strength of its franchisees and follows the practice of aggressively pursuing collection efforts in order to ensure payment.

Revenue Recognition

The Company recognizes revenue in accordance with Accounting Standards Update ("ASU") 2014-09 Revenue from Contracts with Customers (Topic 606).

Merchandise sales are recorded when products are shipped to franchisees.

The Company is entitled by contract to a royalty as a percentage of gross sales generated by franchise retail stores. The Company recognizes royalty fee revenues in the period sales are made by the franchise retail stores.

Conventional franchise arrangements generally include a license, supplies/products, and operations systems access, and provide for a payment of initial fees, as well as upfront and ongoing consulting for opening, training and operations assistance. The Company has determined multiple performance obligations and has allocated the transaction price based on estimated value of each obligation. Revenue is then recognized over time as each obligation is met.

Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements. There was no effect on the change in equity resulting from these reclassifications.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Recently Issued Accounting Standards</u>

In February, 2016, the FASB issued ASU 2016-02, "Leases" which was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The amendments in ASU 2016-02 are effective for fiscal years beginning after December 15, 2021. The Company has not yet determined what effect his standard will have on its results of operations.

Management Review Date

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through March 4, 2022, the date the financial statements were available to be issued.

NOTE 2 - INVENTORIES

Inventory at December 31, 2021 and 2020 consist of store supply products, such as uniforms and bags, the Company provides to franchisees that they would otherwise have a difficult time obtaining. Such products are sold mainly as a benefit to the franchisees and accordingly Company's mark-up on sales is minimal and only intended to cover its costs.

NOTE 3 - PROPERTY AND EQUIPMENT

Equipment at December 31, 2021 and 2020 is detailed in the following summary:

	 2021		2020	
Cost:				
Computer equipment	\$ 183,183	\$	173,468	
Furniture and fixtures	38,706		38,706	
Leasehold improvements Office equipment	 3,773 12,827		3,773 12,827	
Less accumulated depreciation	 238,489 (227,919)		228,774 (224,218)	
Net book value	\$ 10,570	\$	4,556	

Depreciation expense for the years ended December 31, 2021 and 2020 was \$3,701 and \$3,881 respectively.

NOTE 4 - INTANGIBLES

Intangibles at December 31, 2021 and 2020 are detailed in the following summary:

	2021		2020	
Goodwill Less accumulated amortization	\$	896,515 (637,966)	\$	896,515 (637,966)
Net book value	\$	258,549	\$	258,549

As of January 1, 2012, the Company suspended amortization of goodwill in accordance with generally accepted accounting principles. Consequently, the Company has adopted the policy to evaluate goodwill for possible impairment annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The Company recognizes an impairment charge for the amount by which the carrying amount of goodwill exceeds its fair value. For the years ended December 31, 2021 and 2020, there has been no impairment on the Company's goodwill.

NOTE 5 - OPERATING LEASES

The Company leases its office facilities on a three-year lease. This operating lease was renewed in March 2022 and will expire in March 2025.

The Company also leases its warehouse facilities on a month-to-month lease.

Future minimum lease payments required are as follows:

2022	\$ 88,464
2023	92,034
2024	94,034
2025	15,820
2026	-
Thereafter	-
Total minimum lease payments	\$ 290,352

Lease payments for such leases totaled \$80,672 and \$73,238 for the years ended December 31, 2021 and 2020, respectively.

NOTE 6 - ACCRUED EXPENSES

Accrued expenses consist of payroll, bonus and sales tax payable amounts. Accrued expenses at December 31, 2021 and 2020 were \$453,465 and \$215,962, respectively.

NOTE 7 - RETIREMENT PLAN

The Company has a discretionary, defined contribution profit sharing plan for all full-time employees over 21 years old, employed for at least one year. The Company's contributions were \$35,557 and \$32,944 for the years ended December 31, 2021 and 2020, respectively.

NOTE 8 - CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES

The following schedule reconciles net income as reported in the accompanying statements of income with net cash flows from (used by) operating activities in the statements of cash flows:

	2021		2020		
Net income	\$	1,989,759	\$	169,237	
Adjustments to reconcile net income to net cash flows from operating activities:					
Depreciation		3,701		3,881	
Forgiveness of PPP loans		(437,326)		-	
(Increase) decrease in assets:					
Accounts receivable		1,572		30,196	
Royalty receivable		(193,849)		(80,356)	
Inventories		5,940		(14,343)	
Other current assets		(4,929)		-	
Increase (decrease) in liabilities:					
Accounts payable		(107,980)		223,168	
Accrued expenses		237,491		74,734	
Unearned income		113,705		20,795	
Net cash flows from operating activities	\$	1,608,084	\$	427,312	

NON-CASH INVESTING AND FINANCING ACTIVITIES

During the years ending December 31, 2021 and 2020, the company did not have any non-cash investing and financing activities.

NOTE 9 - LONG-TERM DEBT

Long-term liabilities as of December 31, 2021 and 2020:

	2021	2020
Payroll protection loan to a financial institituion		222,000
Less current portion of long-term liabilities		
Long-term liabilities excluding current portion	<u>\$</u>	\$ 222,000

During the years ended December 31, 2021 and 2020, the Company received loan proceeds in the amount of \$215,326 and \$222,000, respectively, under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 time the average monthly payroll expenses of the qualifying business. The loans were forgiven in full during the year ended December 31, 2021 and recorded as other income in the amount of \$437,326.

PRO IMAGE FRANCHISE, L.C. GENERAL AND ADMINISTRATIVE EXPENSES December 31, 2021 and 2020

	2021	2020
Advertising	\$ 57,064	\$ 75,763
Bank charges	37,439	27,318
Charitable contributions	62,375	10,100
Computer	22,293	12,553
Convention	44,566	54,795
Dues and subscriptions	2,935	6,954
Employee benefits	35,557	32,944
Insurance	122,631	98,067
Meals and entertainment	47,745	4,386
Miscellaneous	8,370	8,829
Office expenses	13,447	7,764
Payroll taxes	107,913	84,577
Postage	731	531
Professional fees	45,655	28,754
Printing	5,925	2,818
Rent	80,672	73,238
Repairs and maintenance	470	-
Salaries	1,477,411	1,104,297
Taxes and licenses	3,582	3,995
Telephone	35,758	31,301
Travel	66,049	10,935
Utilities	4,812	4,494
Web development	45,041	48,107
TOTAL GENI ADMINISTRATIVE I		\$ 1,732,520
	-2,520,771	ψ 1,752,520

PRO IMAGE FRANCHISE, L.C.

AUDITED FINANCIAL STATEMENTS

December 31, 2020 and 2019



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INDEPENDENT AUDITORS' REPORT

To the Members Pro Image Franchise, L.C. Centerville, Utah 84014

We have audited the accompanying financial statements of Pro Image Franchise, L.C. (a Utah limited liability company) which comprise the balance sheets as of December 31, 2020 and 2019, and the related statements of income and retained earnings, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pro Image Franchise, L.C. as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pro Image Franchise, L.C. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Image Franchise, L.C.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally

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accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pro Image Franchise, L.C.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Image Franchise, L.C.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management as was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

adams + Peters, CPA, LLC

Clearfield, Utah March 31, 2021

PRO IMAGE FRANCHISE, L.C. BALANCE SHEETS December 31, 2020 and 2019

	2020	2019
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 870,6	09 \$ 579,244
Investments	41,1	68,224
Receivables:		
Trade accounts	21,9	00 52,096
Royalty receivable	634,8	554,521
	656,7	77 606,617
Less allowance for doubtful accounts		
Net receivables	656,7	77 606,617
Inventories	52,4	37 38,094
TOTAL CURRENT ASSETS	1,620,9	94 1,292,179
PROPERTY AND EQUIPMENT	4,5	56 8,438
OTHER ASSETS		
Intangible assets	258,5	49 258,549
TOTAL ASSETS	\$ 1,884,0	99 <u>\$ 1,559,166</u>
LIABILITIES AND MEMBERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 301,5	64 \$ 78,396
Accrued expenses	215,9	62 141,229
Deferred revenue	58,2	
TOTAL CURRENT LIABILITIES	575,8	21 257,125
LONG-TERM LIABILITIES	222,0	- 00
MEMBERS' EQUITY	1,086,2	78 1,302,041
TOTAL LIABILITIES AND MEMBERS' EQUITY	<u>\$ 1,884,0</u>	99 <u>\$ 1,559,166</u>

The accompanying notes are an integral part of the financial statements.

PRO IMAGE FRANCHISE, L.C. STATEMENTS OF INCOME AND MEMBERS' EQUITY Years Ended December 31, 2020 and 2019

	 2020		2019
INCOME			
Merchandise sales	\$ 489,251	\$	204,696
Online sales - franchisee	782,924		59,900
Royalty revenue	1,658,842		1,990,477
Franchise fees	 68,750		28,750
	2,999,767		2,283,823
Cost of merchandise sales	359,457		184,962
Cost of online merchandise sales - franchisee	 782,924		59,900
GROSS PROFIT	1,857,386		2,038,961
EXPENSES			
General and administrative (Schedule 1)	1,732,520		1,787,052
Depreciation	 3,881		4,955
	 1,736,401	_	1,792,007
OPERATING INCOME	120,985		246,954
OTHER INCOME (EXPENSE)			
Interest income	38		-
Investment income (loss)	11,172		(9,086)
Other income	45,000		-
Other expense	 (7,958)		-
	 48,252		(9,086)
NET INCOME	\$ 169,237	\$	237,868
MEMBERS' EQUITY			
Balance - beginning of year	\$ 1,302,041	\$	1,409,173
Distributions to members	 (385,000)		(345,000)
Balance - end of year	\$ 1,086,278	\$	1,302,041

The accompanying notes are an integral part of the financial statements.

PRO IMAGE FRANCHISE, L.C. STATEMENTS OF CASH FLOWS Years Ended December 31, 2020 and 2019

	2020	2019
CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES		
Cash received from revenues	3,045,669	2,609,663
	3,045,707	2,609,663
Less cash paid for:		
Costs of merchandise	933,552	316,117
General and administrative expenses	1,657,791	1,743,569
	2,591,343	2,059,686
Net cash flows from (used by) operating activities	454,364	549,977
CASH FLOWS FROM (USED BY) FINANCING ACTIVITIES		
Distributions to members	(385,000)	345,000
Cash received from long-term liabilities	222,000	-
Net cash flows from (used by) financing activities	(163,000)	(345,000)
NET INCREASE (DECREASE) IN CASH		
AND CASH EQUIVALENTS	291,365	204,977
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF YEAR	579,244	374,267
CASH AND CASH EQUIVALENTS		
AT END OF YEAR	<u>\$ 870,609</u>	\$ 579,244

The accompanying notes are an integral part of the financial statements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's accounting policies conform to U.S. generally accepted accounting principles. The following policies are considered to be significant:

Organization and Business Activity

The Company was organized as a limited liability company under the laws of the State of Utah on December 6, 1996. The Company is a franchisor of retail clothing and sports apparel stores.

Cash and Cash Equivalents

Cash equivalents are generally comprised of certain highly liquid investments with original maturities of less than three months.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements; assets, liabilities, and earnings from franchise sales involve extensive reliance on management's estimates. Actual results could differ from those estimates.

Trade Accounts Receivable and Royalty Receivable

Trade accounts receivable and royalties receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to trade accounts receivable. Any potential allowance is not material to the financial statements.

Equipment and Depreciation

Equipment is carried at cost net of accumulated depreciation. Depreciation expense is computed principally on the straight-line method in amounts sufficient to write off the cost of depreciable assets over their estimated useful lives.

Normal maintenance and repair items are charged to costs and expenses as incurred. The cost and accumulated depreciation of property and equipment sold or otherwise retired are removed from the accounts and gain or loss on disposition is reflected in net income in the period of disposition.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Income Taxes</u>

The Company was organized as a limited liability company with the State of Utah and has registered with the Internal Revenue Service as a partnership. In lieu of taxes, the members of the Company are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements.

The Company follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification 740-10. The Company recognized an increase in the liability for unrecognized tax benefits. The company has no tax position at December 31, 2020 and 2019 for which the ultimate deductibility is highly uncertain but for which there is uncertainty about the timing of such deductibility. The Company recognizes interest accrued related to unrecognized tax benefits in interest expenses and penalties in operating expenses. No such interest or penalties were recognized during the periods presented.

The Company files income tax returns in the U.S. federal jurisdiction and Utah. With few exception, the Company is no longer subject to U.S. federal or state and local tax examinations by tax authorities for years before 2017. None of the Company's tax filings are currently under examination.

Sales and Use Taxes

The Company is domiciled in the State of Utah and is required to collect sales tax on any in-state deliveries to nonexempt customers. During the years ended December 31, 2020 and 2019, the Company collected and remitted sales tax to the State of Utah of less than \$250 respectively.

Inventories and Supplies

Inventories are carried at the lower of current market value or cost. Cost is determined using the specific identity method for large items and first-in, first-out (FIFO) method for small items. Market value represents the net realizable value after deducting costs of disposition and a normal profit margin.

Investments

The Company owns a minority interest in another limited liability company. The Company accounts for this investment using the equity method of accounting. The Company's pro rata share of the investment's activity is reflected in the financial statements.

Advertising

Advertising costs are expensed as incurred. For the years ended December 31, 2020 and 2019, advertising expense was \$75,763 and \$65,073, respectively.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Shipping and Handling Costs</u>

The Company classifies freight billed to customers and the related freight costs as cost of sales.

Concentrations of Credit Risk

The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash deposits and royalty receivables.

The Company maintains its cash deposits at financial institutions. At times such deposits may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

Concentrations of credit risk with respect to royalty receivables are limited because the Company routinely assesses the financial strength of its franchisees and follows the practice of aggressively pursuing collection efforts in order to ensure payment.

Revenue Recognition

The financial statements are prepared on the accrual method of accounting.

Merchandise sales are recorded when products are shipped to franchisees.

The Company is entitled by contract to a royalty as a percentage of gross sales generated by franchise retail stores. The Company recognizes royalty fee revenues in the period sales are made by the franchise retail stores.

Conventional franchise arrangements generally include a license, supplies/products, and operations systems access, and provide for a payment of initial fees, as well as upfront and ongoing consulting for opening, training and operations assistance. The Company has determined multiple performance obligations and has allocated the transaction price based on estimated value of each obligation. Revenue is then recognized over time as each obligation is met.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <u>Recently Issued Accounting Standards</u>

In February, 2016, the FASB issued ASCU 2016-02, "Leases" which was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The amendments in ASU 2016-02 are effective for fiscal years beginning after December 15, 2020. The Company has not yet determined what effect his standard will have on its results of operations.

Management Review Date

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through March 31, 2021, the date the financial statements were available to be issued.

NOTE 2 - INVENTORIES

Inventory at December 31, 2020 and 2019 consist of store supply products, such as uniforms and bags, the Company provides to franchisees that they would otherwise have a difficult time obtaining. Such products are sold mainly as a benefit to the franchisees and accordingly Company's mark-up on sales is minimal and only intended to cover its costs.

NOTE 3 - PROPERTY AND EQUIPMENT

Equipment at December 31, 2020 and 2019 is detailed in the following summary:

	2020		2019	
Cost:				
Computer equipment	\$	173,468	\$	173,468
Furniture and fixtures		38,706		38,706
Leasehold improvements Office equipment		3,773 12,827		3,773 12,827
Less accumulated depreciation		228,774 (224,218)		228,774 (220,336)
Net book value	\$	4,556	\$	8,438

Depreciation expense for the years ended December 31, 2020 and 2019 was \$3,881 and \$4,955 respectively.

NOTE 4 - INTANGIBLES

Intangibles at December 31, 2020 and 2019 are detailed in the following summary:

	2020		2019	
Goodwill Less accumulated amortization	\$	896,515 (637,966)	\$	896,515 (637,966)
Net book value	\$	258,549	\$	258,549

As of January 1, 2012, the Company suspended amortization of goodwill in accordance with generally accepted accounting principles. Consequently, the Company has adopted the policy to evaluate goodwill for possible impairment annually and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The Company recognizes an impairment charge for the amount by which the carrying amount of goodwill exceeds its fair value. For the years ended December 31, 2020 and 2019, there has been no impairment on the Company's goodwill.

NOTE 5 - OPERATING LEASES

The Company leases its office facilities on a seven-year lease. This operating lease was renewed in March 2015 and will expire in March 2022.

The Company also leases its warehouse facilities on a month-to-month lease.

Future minimum lease payments required are as follows:

2021	\$ 80,432
2022	13,444
2023	-
2024 2025	-
Thereafter	-
Thereafter	
Total minimum lease payments	\$ 93 876
Total minimum lease payments	\$ 93,876

Lease payments for such leases totaled \$73,238 and \$77,680 for the years ended December 31, 2020 and 2019, respectively.

NOTE 6 - ACCRUED EXPENSES

Accrued expenses consist of payroll, bonus and sales tax payable amounts. Accrued expenses at December 31, 2020 and 2019 were \$215,962 and \$141,229, respectively.

NOTE 7 - RETIREMENT PLAN

The Company has a discretionary, defined contribution profit sharing plan for all full-time employees over 21 years old, employed for at least one year. The Company's contributions were \$32,944 and \$34,640 for the years ended December 31, 2020 and 2019, respectively.

NOTE 8 - CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES

The following schedule reconciles net income as reported in the accompanying statements of income with net cash flows from (used by) operating activities in the statements of cash flows:

	2020			2019
Net income	\$	169,237	\$	237,868
Adjustments to reconcile net income to net cash flows from operating activities:				
Depreciation		3,881		4,955
(Increase) decrease in assets:				
Accounts receivable		30,196		88,807
Investments		27,053		45,899
Royalty receivable		(80,356)		162,720
Inventories				(1,001)
Increase (decrease) in liabilities:				
Accounts payable		223,168		(70,254)
Accrued expenses		74,733		43,483
Unearned income		20,795		37,500
Net cash flows from operating activities	\$	454,364	\$	549,977

NOTE 9 - NON-CASH INVESTING AND FINANCING ACTIVITIES

During the years ending December 31, 2020 and 2019, the company did not have any noncash investing and financing activities.

NOTE 10 - LONG-TERM DEBT

Long-term liabilities as of December 31, 2020 and 2019:

	2020
Payroll protection loan to a financial institituion	222,000
Less current portion of long-term liabilities	
Long-term liabilities excluding current portion	\$ 222,000

During the year ended December 31, 2020, the Company received loan proceeds in the amount of \$222,000 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after twenty-four weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of the loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the twenty-four week period.

The Company intends to use the proceeds for the purposes consistent with the PPP. While the Company currently believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan, no assurance is provided that the Company will receive forgiveness for all or part of the PPP loan.

PRO IMAGE FRANCHISE, L.C. GENERAL AND ADMINISTRATIVE EXPENSES December 31, 2020 and 2019

		2020		2019	
Advertising		\$	75,763	\$	65,073
Bank charges			27,318		9,755
Charitable contributions			10,100		5,000
Computer			12,553		23,760
Convention			54,795		64,481
Dues and subscriptions			6,954		6,735
Employee benefits			32,944		34,640
Insurance			98,067		109,262
Meals and entertainment			4,386		18,946
Miscellaneous			8,829		(2,161)
Office expenses			7,764		10,055
Payroll taxes			84,577		74,601
Postage			531		793
Professional fees			28,754		60,354
Printing			2,818		6,973
Rent			73,238		77,680
Repairs and maintenance			-		324
Salaries			1,104,297		1,022,726
Taxes and licenses			3,995		3,517
Telephone			31,301		29,244
Travel			10,935		80,214
Utilities			4,494		4,556
Web development		. <u></u>	48,107		80,524
	AL GENERAL AND ATIVE EXPENSES	\$	1,732,520	\$	1,787,052

Pro Image Franchise, L.C. Balance Sheet As of March 31, 2023

	Mar 31, 23
ASSETS	
Current Assets Checking/Savings	1,384,298.62
Accounts Receivable	264,527.10
Other Current Assets Inventory Asset	218,601.87
Online Undeposited Funds Petty Cash Prepaid Expenses	-9,897.71 500.00 1,976.77
Undeposited Funds	144.68
Total Other Current Assets	211,325.61
Total Current Assets	1,860,151.33
Fixed Assets	
Accumulated Amortization Accumulated Depreciation Computer Software Computers Furniture & Fixtures Goodwill Leasehold Improvements Telephone System	-636,736.52 -232,123.69 17,515.00 167,764.12 43,288.41 896,515.42 3,773.01 12,827.14
Total Fixed Assets	272,822.89
Other Assets Investments	680.00
Total Other Assets	680.00
TOTAL ASSETS	2,133,654.22
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable	242,264.90
Other Current Liabilities Sales Tax Payable Unearned Revenue-Franchise Fees	-89.62 191,250.00
Total Other Current Liabilities	191,160.38
Total Current Liabilities	433,425.28
Total Liabilities	433,425.28
Equity Capital Distributions Retained Earnings Net Income	1,125,000.00 -12,313,487.56 12,563,069.58 325,646.92
Total Equity	1,700,228.94
TOTAL LIABILITIES & EQUITY	2,133,654.22

Accrual Basis

Pro Image Franchise, L.C. **Profit & Loss** January through March 2023

	Jan - Mar 23
Ordinary Income/Expense	
Income	4 054 00
Interest Income Merchandise Sales	1,254.88 18,211.47
Online Merchandise Sales	578,426.42
Online Order Management Fees Other Royalty Revenue	57,840.73 12,453.85 757,566.04
Total Income	1,425,753.39
Cost of Goods Sold Cost of Goods Sold	16,532.65
Cost of Goods Sold - Online	582,106.47
Freight	3,332.98
Total COGS	601,972.10
Gross Profit	823,781.29
Expense	
Accounting	16,698.74
Advertising	8,096.64
Bank Fees	1,285.39
Business Meals	5,422.04
Computer Expense Convention	5,683.49
Credit Card Fees	43,845.12
Depreciation	15,687.08 323.44
Employee Benefits	27,853.55
Insurance	2,162.00
Lease	22,779.00
Legal Marketing	2,203.48 3,220.36
Membership Dues	1,315.32
Merchant Chargebacks	1,963.45
Miscellaneous	1,984.37
Office Supplies	2,646.84
Outside Contractor	4,000.00
Postage	227.24
Printing	1,622.42
Professional Fees	10.00
Registration Fees	3,905.63
Salaries & Wages	259,835.40
Storage	1,227.39
Telephone & Internet Expense	3,420.03
Travel	34,685.70
Utilities	1,742.15
Web Development	25,807.10
Total Expense	499,653.37
Net Ordinary Income	324,127.92
Other Income/Expense Other Income Other Income	1 510 00
	1,519.00
Total Other Income	1,519.00
Net Other Income	1,519.00
Net Income	325,646.92

EXHIBIT "D" TO THE FDD

SCHEDULE OF FRANCHISEES FRANCHISE OUTLETS OPEN AS OF DECEMBER 31, 2022

	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#
				bama			
1		Tanger Outlet		2601 S. McKenzie St.,			
1	TByrd, Inc.	Center Foley	600	Space #118	Foley	AL	251-943-2655
2 Same Team Sports,				3201 Airport Blvd.,			
	LLC	Shoppes at Bel Air	702	#A006	Mobile	AL	251-384-3040
3		Wiregrass		900 Commons Dr.,			
5	Walshanater Sports, Inc	Commons	698	#303	Dothan	AL	334-661-4051
	Γ	Γ	Ala	aska	Γ	r	
4				800 E. Dimond Blvd.			
	Sports Fan TBK, LLC	Dimond Center	655	#124	Anchorage	AK	907-375-2010
			Ari	zona	Γ		[
5	Crabtree's Sporting, LLC	Phoenix Premium	676	4976 Premium Outlet	Chandler	17	520 706 2012
-		Outlets	070	Way, #832 4650 N. Hwy 89,	Chandler	AZ	520-796-2012
6	TMD Sports, LLC	Flagstaff Mall	558	4050 N. Hwy 89, #b022	Flagstaff	AZ	928-527-6876
		i iugouiti totuli		fornia	1 10550011	· • • •	20 521 0010
_		Santa Anita		400 S. Baldwin Ave.			
7	Rivas Sports, Inc	Fashion Park	323	Suite #459U	Arcadia	CA	626-445-6635
-	J&J Pro Enterprises,	Westfield Topanga		6600 CA-27, Unit			
8	LLC	Mall	620	2044	Canoga Park	CA	818-963-8810
0	Pro Image V2 Sports	Westfield Culver		6000 Sepulveda			
9	Apparel, LLC	City	613	Boulevard, Suite #B12	Culver City	CA	310-313-4624
10							
10	Rivas Sports, Inc	Stonewood	389	141 Stonewood Street	Downey	CA	562-869-2868
11		River Park			_		
	Four Bears, Inc.	Shopping Center	659	71 E Via La Plata, #15	Fresno	CA	559-705-6231
12	Disco Caracta Inc	Classic Calleria	200	2146 Glendale	Clandala	C A	919 502 (501
	Rivas Sports, Inc	Glendale Galleria	390	Galleria 16 Lakewood Center	Glendale	CA	818-502-6501
13	Rivas Sports, Inc	Lakewood	388	Mall	Lakewood	CA	562-531-4920
		2410004	2.00	3650 West Martin	2010000		202 221 1720
14	Pro Image V2 Sports	Baldwin Hills		Luther King Blvd.,			
	Apparel, LLC	Crenshaw Plaza	513	Suite #164	Los Angeles	CA	323-295-4624
15				2154 Montclair Plaza			
15	Rivas Sports, Inc	Montclair Plaza	367	Lane	Montclair	CA	909-626-7964
16		Montebello Town		2123 Montebello			
	Rivas Sports, Inc	Center	572	Town Center	Montebello	CA	323-888-2001
17	Blackwood Family	Westfield Plaza		3030 Plaza Bonita Rd.			
	Enterprises	Bonita	661	#2280	National City	CA	619-773-6045
18	J&J Pro Enterprises,	Northridge Fashion	<i></i>	9301 Tampa Ave,			
	LLC	Center	645	Space 198	Northridge	CA	818-739-0085
19	Divos Sports Inc	Ontorio Milla	406	1 Mills Circle, Suite	Ontorio	CA	000 481 7670
	Rivas Sports, Inc	Ontario Mills	496	#525	Ontario	CA	909-481-7670



	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#
20				6041 Sunrise Blvd.,	Citrus		
20	GOAT Athletics, LLC	Sunrise Mall	696	#E-4	Heights	CA	916-846-0681
21				1689 Arden Fair Way,			
21	Pro Team Sports, LLC	Arden Fair Mall	525	#2154	Sacramento	CA	916-922-8107
22			(1)				(50 457 4450
	Maa Meldi, Inc.	Shops at Tanforan	616	1150 El Camino Redal	San Bruno	CA	650-457-4450
23	GOAT Athletics, LLC	Weberstown	627	4950 Pacific Ave	Stockton	CA	209-954-9095
24	,						
24	Felix 5 Sports, LLC	Pacific View	55	3301-1036 East Main	Ventura	CA	805-650-8817
25	Falix 5 Sports IIC	Camarillo Premium Outlets	679	740 Ventura Blvd., #0928	Vanturo	CA	905 465 0190
	Felix 5 Sports, LLC	Del Amo Fashion	0/9	3525 W Carson St.,	Ventura	CA	805-465-0180
26	Rivas Sports, Inc	Center	479	#529	Torrance	CA	424-275-8203
27	J&J Pro Enterprises,	Antelope Valley		1233 Rancho Vista			
27	LLC	Mall	657	Blvd., #405	Palmdale	CA	661-441-5155
28		Valencia Town		24201 Valencia Blvd.,			
	L&R Sports, LLC	Center	651	#405	Valencia	CA	661-255-5579
29	Blackwood Family Enterprises	Parkway Plaza	652	415 Parkway Plaza	El Cajon	CA	619-499-5493
	Enterprises	The Mall of Victor	032	14400 Bear Valley	Li Cajoli		017-477-5475
30	L&R Sports, LLC	Valley	697	Rd., Ste #735	Victorville	CA	760-951-7496
31	*			239 Los Cerritos			
51	Rivas Sports, Inc	Los Cerritos Center	693	Center #F-12	Cerritos	CA	562-379-3700
32			694	500 Inland Center Dr.	San		000 202 05 42
I	Rivas Sports, Inc	Inland Center		#364 prado	Bernardino	CA	909-383-0543
		Town Center at		14200 E. Alameda			
33	7PL Enterprises, Inc	Aurora	602	Ave., #2048A	Aurora	СО	303-955-2713
24	• ,			One West Flatiron			
34	7PL Enterprises, Inc	FlatIron Crossing	636	Crossing Dr.	Broomfield	CO	720-808-5215
35				3000 E. 1st. Ave, Suite			
	7PL Enterprises, Inc	Cherry Creek	825	105	Denver	CO	720-327-1384
36			60.2	2424 US Hwy. 6,	Grand		
	7PL Enterprises, Inc	Mesa Mall	603	#500A	Junction	CO	970-245-2989
37	7PL Enterprises, Inc	Greeley Mall	675	1961 Greeley Mall, #15	Greeley	СО	970-515-6798
			075	π13	Orecity		910-313-0198
38	7PL Enterprises, Inc	Colorado Mills	604	14500 W. Colfax Ave.	Lakewood	СО	720-277-2335
39	·			8501 W. Bowls			
37	7PL Enterprises, Inc	Southwest Plaza	641	Avenue	Littleton	CO	303-979-9015
40	7DI Enten ' I	Chanal II'll	(00	1710 D	Colorado	00	710 (04 0745
	7PL Enterprises, Inc	Chapel Hills	689 Conn	1710 Briargate Blvd ecticut	Springs	CO	719-694-8745
<u>Γ</u>							
41	Blue Ikon, LLC	Danbury Fair Mall	848	7 Backus Ave., #F210	Danbury	СТ	475-256-1694
				prida		~ .	
40	Walshanater Sports,			15600 Starfish Street,	Panama City		
42	Inc.	Pier Park Mall	612	Suite #130	Beach	FL	850-230-3008



	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#		
			DIII	8001 S. Orange					
43	Sports Fan TBK, LLC	Florida Mall	706	Blossom Trail, #102	Orlando	FL	321-247-5828		
	Sports Full FBH, EEC	i ionuu mun	,00		Officiatio	112	521 217 5626		
44	Tbyrd, Inc.	Vero Beach Outlets	709	1824 94 th Dr., #D-105	Vero Beach	FL	772-217-3172		
	10910, 110.	Vero Deach Outlets		· · · ·	Vero Deuen	11	112 211 3112		
	Georgia								
45	LNAP Pro Image, LLC	Augusta Mall	638	3450 Wrightsboro Road, #1155	Augusta	CA	706 702 8702		
	LINAP PIO IIIlage, LLC	Augusta Mall		aho	Augusta	GA	706-723-8793		
		Boise Towne	10	350 N. Milwaukee					
46	Sports Fan ¹	Square	11	#2181	Boise	ID	208-323-1746		
	oporto i un	Boise Towne		350 N. Milwaukee	Doibe		200 222 1710		
47	Sports Fan	Square	17	#2327	Boise	ID	208-658-8077		
	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~								
10				4155 Yellowstone					
48	Popn Sports, LLC	Pine Ridge Mall	669	Highway #1250	Chubbuck	ID	208-242-3194		
40		6		2300 East 17th. Street,					
49	RIKA, LLC	Grand Teton Mall	523	Space #1236	Idaho Falls	ID	208-522-7500		
50									
50	Mike Robertson	Lewiston Center	212	1810 19th Avenue	Lewiston	ID	208-746-1238		
51				3525 E. Longwing					
51	Sports Fan	Village at Meridian	567	Lane #130	Meridian	ID	208-895-7937		
52			10	16451 N. Marketplace		TE			
	Sports Fan ²		18	Blvd.	Nampa	ID	208-463-9139		
53		M · M 11	(17	1485 Pole Line Road	T : F 11	Б	200 722 0(70		
	RIKA, LLC	Magic Valley	615	East, Suite #129	Twin Falls	ID	208-733-9670		
54	Sports Fan TBK, LLC	Palouse Mall	649	1996 W. Pullman Rd, #F-17	Moscow	ID	208-874-8046		
	Sports Fail TDK, LLC	Falouse Mali		inois	MOSCOW	ID	200-074-0040		
			1111		Fairview				
55	Eagleweiss, Inc	St. Clair Square	642	159 St. Clair Square	Heights	IL	618-628-8550		
	Lugieweiss, me	St. Cluir Square)wa	meights	112	010 020 0000		
56	CPS Sports, Inc	Southern Hills Mall	594	4400 Sergeant Road	Sioux City	IA	712-274-8590		
			571	1551 Valley West	West Des		112 211 0000		
57	CPS Sports, Inc	Valley West Mall	342	Drive #106B	Moines	IA	515-223-1026		
	er o oporto, me	vaney west wan		insas	Womes	17.1	515 225 1020		
	Midwest Sports	Towne West	150	4600 W. Kellogg					
58	Marketing, Inc	Square	683	Drive	Wichita	KS	316-945-4830		
	Midwest Sports	Square	305	Dire	,, icintu	110	010 710 1000		
59	Marketing, Inc	Towne East Square	684	7770 E. Kellogg Drive	Wichita	KS	316-683-9068		
60	RJ & Sons, Inc	Big Creek Crossing	711	2918 Vine St., Bay 40	Hays	KS	785-261-9739		
		<u>_</u>		isiana					
<i>(</i>)				5953 W. Park Ave.,					
61	JEBII Holdings, LLC	Southland Mall	591	Suite 1001	Houma	LA	985-262-0379		
(2)									
62	Crescent Moon, LLC		583	809 Decatur St.	New Orleans	LA	504-529-2974		
			Mar	yland					
(2)				7000 Arundel Mills					
63	Columbus Sports, LLC	Arundel Mills	704	Circle, #419	Hanover	MD	None		
				higan	1				



	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#		
<i></i>		Fairlane Town		18900 Michigan	0111				
64	Popn Sports, LLC	Center	559	Avenue, Space #M119	Dearborn	MI	313-982-0447		
				nesota					
65									
65	Norstar Sports, LLC	Mall of America	482	258 North Garden	Bloomington	MN	952-960-0783		
	Missouri								
66				3049 William Street,	Cape				
00	Eagleweiss, Inc.	West Park Mall	524	#237	Girardeau	MO	573-332-0443		
67				80 West County					
07	Eagleweiss, Inc.	West County Mall	836	Center, #2167	Des Peres	MO	636-279-1585		
68									
	CPS Sports, Inc	North Park Mall	565	101 North Rangeline	Joplin	MO	417-206-4338		
69				1600 Mid Rivers Mall					
	Eagleweiss, Inc.	Mid Rivers Mall	835	Drive	St. Peters	MO	636-279-1585		
70			60.6	1155 Galleria Pkwy.,		1.00			
	Eagleweiss, Inc.	St. Louis Galleria	686	#2128	St. Louis	MO	314-798-6025		
			MO	ntana					
71		D' 1 M 11	(12		D'11'	МТ	406 656 1922		
	CPS Sports, Inc.	Rimrock Mall	643	300 S. 24 th W. #C04	Billings	MT	406-656-1833		
72	Create Far TDV LLC	Sauth Cata Mall	(())	2001 Due also St. #D (M:1-	MT	406 920 2099		
	Sports Fan TBK, LLC	South Gate Mall	663	2901 Brooks St., #D-6 raska	Missoula	MT	406-830-2088		
			INED	гаѕка					
73	PSA Sports, LLC	Conestoga Mall	695	3404 W. 13th St. B-21	Grand Island	NE	308-384-7619		
		Concistogu Mun	075	10000 California St.	Grund Island	112	500 501 7017		
74	Cahoon Sports, Inc	Westroads Mall	474	#3144	Omaha	NE	402-391-0553		
				Jersey					
		Gloucester		100 Premium Outlets					
75	Columbus Sports, LLC	Premium Outlets	608	Drive, #449	Blackwood	NJ	853-345-0370		
76		Bridgewater		400 Commons Way	Bridgewater				
76	Mo Pro Sports, LLC	Commons	682	#3030	Township	NJ	908-589-7975		
77	•			1750 Deptford Center	-				
77	Columbus Sports, LLC	Deptford Mall	534	Road, #1211	Deptford	NJ	856-345-2068		
70	•	-		610 North Black	-				
78	Columbus Sports, LLC		551	Horse Pike	Runnemede	NJ	856-939-5151		
79									
/9	Columbus Sports, LLC	Cherry Hill Mall	834	2000 Route 38	Cherry Hill	NJ	856-281-1650		
80				463 Woodbridge					
80	Columbus Sports, LLC	Woodbridge Center	618	Center Drive, #2290	Woodbridge	NJ	732-726-6494		
			New 1	Mexico					
0.1	Elite Business Group,	Amimas Valley		4601 East Main St.,					
81	LLC	Mall	592	#745	Farmington	NM	505-325-5088		
0.2		Mesilla Valley		700 South Telshor					
82	ARC Sports, LLC	Mall	673	Blvd., #1492	Las Cruces	NM	575-652-3250		
	•			York					
02				1 Crossgates Mall,					
83	Upstate Sports, Ltd.	Crossgates Mall	582	#N102	Albany	NY	518-862-1452		
L	Upstate Sports, Ltd.	Crossgates Mall	382	#IN102	Albany	IN Y	318-802-1452		



	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#
	FRANCHISLE	MALL	51 K#	601-635 Harry L		91	I HONE#
84	Number21 Sports, LLC	Oakdale Mall	629	Drive, Space 1	Johnson City	NY	607-729-0464
0.5		Galleria at Crystal	022	1 North Galleria	volitison enty		007 725 0101
85	Blue Ikon, LLC	Run	630	Drive, Ste B 114	Middletown	NY	845-692-9913
86		Poughkeepsie		2001 South Road			
80	Blue Ikon, LLC	Galleria	639	#A205	Poughkeepsie	NY	845-297-9700
87				9090 Destiny USA	-		
	Number21 Sports, LLC	Destiny USA	851	Dr., #F113	Syracuse	NY	315-474-4400
88	MoDro Sports IIC	Palisades Center	699	1000 Palisades Center Dr., #G207	West Nuesk	NY	015 550 1070
	MoPro Sports, LLC	Palisades Center		Carolina	West Nyack	IN I	845-558-1278
89	M & M Sports, Inc		421	264B Union Square	Hickory	NC	828-322-3247
	in a m spons, me		121	11025 Carolina Place	Thekory	110	020 322 3217
90	AJS Sports, LLC	Carolina Place	521	Parkway	Pineville	NC	704-752-5077
91		Carolina Premium		1025 Outlet Center Dr,			
91	C&J Sports, Inc.	Outlets	628	Space #240	Smithfield	NC	919-205-1405
			North	Dakota	1	-	
92				789 Kirkwood Mall,			
	CPS Sports, Inc	Kirkwood Mall	499	Space #155	Bismark	ND	701-255-2499
		~	Or	egon			
93		Cascade Village	402	63455 N. Hwy 97,		OD	5 41 7 40 4001
	TB Bartlett, Ent	Shopping Center	492	Suite 71	Bend	OR	541-749-4281
94		Lincoln City	(())	1500 SE Devils Lake		OD	541 (14 400)
	Sports Fan TBK, LLC	Outlets	662	Rd., #210	Lincoln City	OR	541-614-4096
95	TD Doutlatt Ent	Salem Center	535	401 Center Street NE,	Salem	OR	502 067 6786
	TB Bartlett, Ent		355	Suite 280	Salem	UK	503-967-6786
96	Sports Fan TBK, LLC	Valley River Center	691	293 Valley River Center, #G0028	Eugene	OR	541-520-1766
	Spons Fail TDK, LLC	Clackamas Town	091	12000 SE 82 nd Ave.,		UK	541-520-1700
97	Sports Fan TBK, LLC	Clackallias Town	692	#J2000 SE 82 ⁴⁴ Ave.,	Happy Valley	OR	503-730-1555
	Sports I all IDIX, ELC	Woodburn	072	1001 N. Arney Rd.,	v and y	OR	505 750 1555
98	Sports Fan TBK, LLC	Premium Outlets	701	#620	Woodburn	OR	503-982-3001
	Sporte Full IDIA, DEC			hio			202 702 2001
25				5001 Monroe Street,			
99	DSF Sports, LLC	Franklin Park Mall	677	#1860	Toledo	OH	516-315-8647
				homa			
100		Uptown Durant		1205 North			
100	DMB Sports, LLC	Center	1000	Washington Ave	Durant	OK	580-745-5069
	-		Penns	ylvania			
101		Philadelphia		18 West Lightcap Rd.,			
101	Columbus Sports, LLC	Premium Outlet	850	#1005	Limerick	PA	215-602-7077
102					King of		
102	Columbus Sports, LLC	King of Prussia	828	160 N Gulph Rd.	Prussia	PA	610-265-5727
103	~ · · ·			1455 Franklin Mills		_ .	
100	Columbus Sports, LLC	Philadelphia Mills	646	Circle	Philadelphia	PA	215-634-9273
104	a ~			A0840 Park City			
	Columbus Sports, LLC	Park City Center	712	Center	Lancaster	PA	None



	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#
105				250 Lehigh Valley			
105	Columbus Sports, LLC	Lehigh Valley Mall	839	Mall	Whitehall	PA	610-222-5501
		Γ	South	Carolina	ſ	1	
106							
100	Avantika, Inc.	Columbia Place	635	7201 Two Notch Rd.	Columbia	SC	803-788-9600
107	Dobbins Enterprises,			2701 David McLeod		~~	
	LLC	Magnolia Mall	484	Blvd. #1452	Florence	SC	843-664-1183
			South	Dakota			
108	CPS Sports, Inc	Rushmore Mall	324	2200 N. Maple Ave., #248	Rapid City	SD	605-348-8511
	Cr5 Sports, Inc		324	#240	Kapiu City	3D	003-340-0311
109	CRC Candy, LLC	Empire Mall	688	4001 West 41st. Street	Sioux Falls	SD	605-361-0452
	<i>J</i> /		Ten	nessee	L		
110				2100 Hamilton Place			
110	HT Supply, Inc	Hamilton Place	660	Blvd., #0165	Chattanooga	TN	423-206-9299
111				7600 Kingston Pike,			
	HT Supply, Inc.	West Town mall	644	Space #1489	Knoxville	TN	865-293-5912
112	HT Supply, Inc.	The Shops at Lumberjack Square	690	2528 Parkway, Ste 24	Pigeon Forge	TN	865-365-1929
	n i Suppiy, nic.	College Square	090	2550 E. Morris Blvd.,	rigeon roige	110	803-303-1929
113	HT Supply, Inc.	Mall	703	#16	Morristown	TN	423-289-8478
114	,,						
114	Aariz, Inc.	Oak Court Mall	580	4465 Poplar Ave.	Memphis	TN	901-249-7022
		Γ	Τe	exas	Γ	r	
115				4310 Buffalo Gap			
	Texas MVP Enterprises	Mall of Abilene	576	Road, Suite #1072	Abilene	TX	325-701-9952
116		XX7 () N 11	(70	7701 West Interstate	A	TV	007 002 2040
	POPN Sports, LLC	Westgate Mall	678	40, #112	Amarillo	TX	806-803-3048
117	Behrtschen Ent., Inc.	Music City Mall	648	2401 S. Stemmons #1040	Lewisville	ΤХ	214-488-0005
	Denitischen Ent., me.		040	#1040	Lewisville		214-400-0005
118	ARC Sports, LLC	Fort Bliss	624	1611 Marshall Rd.	El Paso	ΤХ	915-843-8900
110	• *			2100 South W.S.			
119	Texas MVP Enterprises	Killeen Mall	506	Young Dr., #1392	Killeen	ΤX	254-213-0737
120				2200 South 10th Street			
120	POPN Sports	La Plaza	668	Suite C-01	McAllen	TX	956-682-4670
121				3111 S. 31st. Street,			
121	Texas MVP Enterprises	Temple Mall	817	Space 3335	Temple	TX	254-295-0195
122		Ciala VI (555	8401 Gateway Blvd.	ELD	TV	015 042 0000
	ARC Sports, LLC	Cielo Vista	555	W 2370 N. Expressway	El Paso	TX	915-843-8900
123	POPN Sports, LLC	Sunrise Mall	708	2370 N. Expressway #1142	Brownsville	ΤХ	956-372-1041
10.4	Same Team Sports,	Sumio mun	, 00		210000000000		200 0 12 10 11
124	LLC	Town East Mall	685	1130 Town East Mall	Mesquite	ΤХ	469-902-3712
125		Barton Creek		2901S. Capital of			
125	Texas MVP Enterprises	Square	705	Texas Hwy, #C05A	Austin		512-243-8102
		Γ	U	tah	Γ		Γ
126		T / TT'11 X 11	(70)	1201 N. Hillfield Rd,	T	UT	901 544 5002
	Popn Sports, LLC	Layton Hills Mall	670	#2002	Layton	UT	801-544-5883



	FRANCHISEE	MALL	STR#	ADDRESS	CITY	ST	PHONE#
127		Layton Hills Mall		1201 N. Hillfield Rd.,			
127	Popn Sports, LLC	#2	670A	#1095	Layton	UT	801-544-9526
128		Outlets at Traverse		3700 N. Cabela's			
	Peak Sports, LLC	Mountain	560	Boulevard Space #345	Lehi	UT	801-901-1289
129	Popn Sports, LLC	Newgate Mall	571	3651 Wall Ave #1218	Ogden	UT	801-394-3101
120		6		575 E. University	6		
130	Popn Sports, LLC	University Mall	671	Parkway, Suite #M199	Orem	UT	801-225-5455
131		Provo Towne		1200 Towne Centre			
	UC Sports, LLC	Centre	672	Blvd., Suite 2100	Provo	UT	801-607-5162
132			470	1770 E.Red Cliffs Dr.,		T IT	125 (25 0050
	Peak Sports, LLC	Red Cliffs Mall	478	#1142	St. George	UT	435-627-0850
133	Popn Sports, LLC	Valley Fair Mall	666	3601 S. 2700 W., Suite B132	West Valley City	UT	801-413-1377
	T Opil Sports, LLC	Valley Pall Mall		ington	City	01	801-415-1577
121		The Outlet		1101 Outlet Collection			
134	Sports Fan TBK, LLC	Collection Seattle	681	Way SW, #479	Auburn	WA	253-833-8906
135				1 Bellis Fair Pkwy,			
155	Sports Fan TBK, LLC	Bellis Fair Mall	650	#330	Bellingham	WA	360-378-6949
136							
	Sports Fan TBK, LLC	Alderwood	674	3000 184 th ST, #348	Lynwood	WA	425-977-0212
137	Sports Fan TBK, LLC	Alderwood #2	674A	3000 184 th St. #801	Auburn	WA	425-712-3498
	Sports Fail IDK, LLC	Aldel wood #2	074A	3500 S. Meridian,	Aubuili	WA	423-712-3498
138	Sports Fan TBK, LLC	South Hill Mall	654	#725	Puyallup	WA	208-848-3779
120		South Thin Mun	001	625 Black Lake Blvd.	Tuyunup		200 0 10 0 117
139	Sports Fan TBK, LLC	Capital Mall	656	SW, Space #J2	Olympia	WA	360-738-6949
140		Westfield		2800 Southcenter			
140	Sports Fan TBK, LLC	Southcenter	665	Mall, #524	Seattle	WA	206-246-5597
141		Seattle Premium		10600 Quil Ceda			
	Sports Fan TBK, LLC	Outlets	664	Blvd., #415	Tulalip	WA	360-716-3535
142	Sports Ean TDV IIC	NorthTown Mall	700	4750 North Division St., #1026	Spoleona	WA	509-482-5059
	Sports Fan TBK, LLC	INOIUI I OWII Mall		St., #1020	Spokane	w A	309-402-3039
			,,,y(601 S.E. Wyoming			
143	CPS Sports, Inc	Eastridge Mall	498	Blvd.	Casper	WY	307-472-0551
144	• · · · · · · · · · · · · · · · · · · ·			1400 Dell Range	•		
144	7PL Enterprises, LLC	Frontier Mall	605	Blvd., #079	Cheyenne	WY	307-632-2659

¹ This franchisee merged locations with store #11 in Boise, ID² and relocated in 2020.

FRANCHISEES THAT TRANSFERRED THEIR FRANCHISE IN 2022:

FRANCHISEE	<u>CITY</u>	STATE	PHONE
CPS Sports, Inc	Grand Island	NE	308-384-7619
CPS Sports, Inc	Sioux Falls	SD	605-361-0452



FRANCHISES THAT CEASED OPERATIONS IN 2022 OR HAVE NOT CONTACTED US WITHIN 10 WEEKS

FRANCHISEE	<u>CITY</u>	<u>STATE</u>	PHONE
Stanley Family Ventures, LLC	Pismo Beach	CA	805-295-6999
Corner Holdings, LLC	Joint Base Andrews	MD	443-229-2271
CPS Sports, LLC	Miller Hill Mall	MN	218-727-8166
C&J Sports Inc.	Mebane	NC	919-563-1055
MEI-GSR Holdings, LLC	Reno	NV	775-789-2409
Stansfield Brothers Ent., LLC	Pittsburgh	PA	412-715-4689
POPN Sports, LLC	Harlingen	TX	956-230-4899
POPN Sports, LLC	Logan	UT	801-544-5883
CPS Sports, LLC	LaCrosse	WI	608-781-5780

SIGNED BUT NOT OPENED AS OF DECEMBER 31, 2022								
State	City	Franchisee Name	Mall/Store #					
CA	Temecula	Diaz Apparel, LLC	Temecula #687					
CA	Sacramento	Rukhsana Haq	Old Town Sacramento #707					
OR	Medford	Red Zone Sports, LLC	Rogue Valley Mall #658					

* If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.



EXHIBIT "E" TO THE FDD

LIST OF AGENTS FOR SERVICE OF PROCESS

STATE	CONTACT	DEPARTMENT	ADDRESS	PHONE NUMBER
California	Commissioner of Financial Protection and Innovation	Department of Financial Protection and Innovation	2101 Arena Blvd., Sacramento, CA 95834	(916) 445-7205 (866) 275-2677 <u>www.dfpi.ca.gov</u> ask.DFPI@dfpi.ca.gov
Georgia	Secretary of State of Georgia	Corporations Division	2 Martin Luther King Jr. Dr., SE, Suite 315, West Tower, Atlanta, GA 30334	
Hawaii	Commissioner of Securities	Department of Commerce and Consumer Affairs Business Registration Division, Securities Compliance Branch	335 Merchant Street, Room 203, Honolulu, HI 96813	(808) 586-2722
Illinois	Chief, Franchise Division	Office of Attorney General	500 South Second Street, Springfield, IL 62706	(217) 782-4465
Indiana	Indiana Secretary of State		210 State House, Indianapolis, IN 46204	
Maryland	Maryland Securities Commissioner	Division of Securities; Office of Attorney General	200 St. Paul Place, 20 th Floor, Baltimore, MD 21202-2020	(410) 576-6360
Michigan	Antitrust and Franchise Business	Michigan Department of the Attorney General's Office; Franchise Administrator; Consumer Protection Division	6546 Mercantile Way, Lansing, MI 48910	(517) 373-7117
Minnesota	Commissioner of Commerce	Minnesota Department of Commerce	85 7 th Place East, Suite 280, St. Paul, MN 55101	(651) 539-1500
New York	Secretary of State		99 Washington Avenue, Albany, NY 12231	(518) 473-2492
North Dakota	North Dakota Securities Department		600 East Boulevard Ave., State Capital Fifth Floor, Dept. 414, Bismarck, ND 58505-0510	(701) 328-4712
Oregon	Director of Insurance & Finance	Business Service Division of Finance and Corporate Securities Labor and Industries Building	Salem, OR 97310	(503) 378-4387
Rhode Island	Chief Securities Examiner of Business Regulation	Department of Business Regulation Securities Division	1511 Pontiac Avenue, John O. Pastore Complex – Building 69-1, Cranston, RI 02920	(401) 462-9527



South	Division of	Securities Regulation	124 South Euclid	(605) 773-3563
Dakota	Insurance	_	Avenue, 2 nd Floor,	
			Pierre, SD 57501-	
			3185	
Virginia	Clerk of the State		1300 East Main	
	Corporation		Street, 1 st Floor,	
	Commission		Richmond, VA 23219	
Washington	Director of		150 Israel Road SW,	(360) 902-8760
	Financial		Tumwater, WA	
	Institutions		98501	
Wisconsin	Wisconsin	Franchise Investment	101 East Wilson	
	Commissioner of	Division	Street, Fourth Floor,	
	Securities		Madison, WI 53702	

If a state is not listed, Pro Image Franchise, L.C. has not appointed an agent for service of process in that state in connection with the requirements of franchise laws. There may be states in addition to those listed above in which Pro Image Franchise, L.C.has appointed an agent for service of process.



EXHIBIT "F" TO THE FDD

LIST OF STATE AGENCIES RESPONSIBLE FOR FRANCHISE DISCLOSURE AND REGISTRATION LAWS

STATE	CONTACT	DEPARTMENT	ADDRESS	PHONE
<u>a</u> 114 ·	10.1			NUMBER
California	www.dfpi.ca.gov ask.DFPI@dfpi.ca.gov	Department of Financial Protection and Innovation	Sacramento: 2101 Arena Blvd., Sacramento, CA 95834	<u>Sacramento</u> : (916) 445-7205
			San Diego: 1455 Frazee Road, Suite 315, San Diego,	<u>San Diego</u> : (619) 525-4233
			CA 92108 San Francisco: One Sansome Street,	<u>San Francisco</u> : (415) 972-8559
			Ste. 600, San Francisco, CA 94101	Los Angeles: (213) 576-7500
			Los Angeles: 320 West 4 th Street, Ste. 750, Los Angeles, CA 90013-2344	<u>Toll Free</u> : (866) 275-2677
Connecticut	Securities and Business Investment Division	Connecticut Department of Banking	260 Constitution Plaza, Hartford, CT 06103- 1800	(860) 240-8233
Florida	Division of Consumer Services	Department of Agriculture and Consumer Services	P.O. Box 6700, Tallahassee, FL 23214- 6700	(805) 488-2221 Fax: (805) 410- 3804
Georgia	Secretary of State of Georgia	Corporations Division	2 Martin Luther King Jr. Dr., SE, Ste. 315, West Tower, Atlanta, GA 30334	
Hawaii	Business Registration Division, Commissioner of Securities	Department of Commerce and Consumer Affairs	P.O. Box 40, Honolulu, HI 96810	(808) 586-2744
Illinois	Franchise Bureau	Office of Attorney General	500 South Second Street, Springfield, IL 62706	(217) 782-4436
Indiana	Franchise Section	Indiana Securities Division, Secretary of State	302 West Washington Street, Room E-111, Indianapolis, IN 46204	(317) 232-6681
Iowa	Iowa Securities Bureau		340 Maple, Des Moines, Iowa 50319- 0066	(515) 287-4441
Maryland	Office of the Attorney General	Division of Securities	200 St. Paul Place, 20 th Floor, Baltimore Maryland 21202-2020	(410) 576-6360
Michigan	Michigan Attorney General's Office	Consumer Protection Division; Attn: Franchise Section	525 West Ottawa Street, Williams Building, 6 th Floor, Lansing, MI 48933	(517) 373-7117



Minnesota	Minnesota	Securities –	85 7th Place East, Suite	(651) 539-1600
	Department of	Franchise	280, St. Paul,	
	Commerce	Registration	Minnesota 55101-2198	
Nebraska	Bureau of	Department of	1526 K Street, Suite	(402) 471-3445
	Securities/Financial	Banking and Finance	300, Lincoln, NE	
	Institutions Division		68508-2732	
New York	NYS Department of	Investor Protection	28 Liberty St. 21st	(212) 416-8222
	Law	Bureau	Floor, New York, NY	Fax: (212) 416-
			10005	6042
North Dakota	Franchise Examiner	North Dakota	600 East Boulevard	(701) 328-4712
		Securities	Avenue, State Capital	
		Department	5 th Floor, Dpt 414,	
			Bismarck, ND 58505-	
			0510	
Oregon	Division of Finance	Department of	Labor and Industries	(503) 378-4140
	and Corporate	Consumer and	Building	Fax: (503) 947-
	Securities	Business Services		7862
Rhode Island	Securities Division	Department of	1511 Pontiac Avenue,	(401) 462-9527
		Business Regulation	John O. Pastore	
			Complex 69-1,	
			Cranston, RI 02920-	
			4407	
South Dakota	Division of Insurance	Securities Regulation	124 S. Euclid 2 nd Floor,	(605) 773-3563
			Pierre, SD 57501-3185	Fax: (605) 773-
				5953
Texas	Secretary of State	Registration Division	P.O. Box 13193,	(512) 475-1769
			Austin, TX 78711-3193	
			1719 Brazos, Austin,	
TT 1			TX 78707	
Utah	Division of Consumer	Utah Department of	160 East 300 South,	(801) 530-6601
	Protection	Commerce	SM Box 146704, Salt	Fax: (801) 530-
			Lake City, UT 84114-	6001
X 7 [.] · ·		Division of	6704	(904) 271 0051
Virginia	State Corporation		1300 East Main Street,	(804) 371-9051
	Commission	Securities and Retail	9 th Floor, Richmond,	
X 7 1 ' 4	0 '' D' ''	Franchising	VA 23219	(2(0) 002 97(0
Washington	Securities Division	Department of Financial Institutions	P.O. Box 9033,	(360) 902-8760
		Financial Institutions	Olympia, WA 98507- 9033	
Wissersin	Division of Converting	Department of		(608) 266 2001
Wisconsin	Division of Securities	Department of	P.O. Box 1768, Madison WI 53701	(608) 266-2801
Fadaral	Division of M-1-++	Financial Institutions	Madison, WI 53701	(202) 22(2120)
Federal	Division of Marketing	Bureau of Consumer	Pennsylvania Avenue at	(202) 326-3128
Trade	Practices	Protection	6 th Street, NW,	
Commission			Washington DC 20580	



EXHIBIT "G" TO THE FDD

RELEASE AGREEMENT (FORM)



RELEASE AGREEMENT (Form)

This RELEASE AGREEMENT ("Agreement") is made and entered into as of by and between **PRO IMAGE FRANCHISE**, **L.C.** ("Franchisor") and ______, **LLC/INC.**, ______, **AND** ______ (jointly and severally "Franchisee"). The above will collectively at times be referred to as "Parties" and individually as "Party." Capitalized terms used herein will have the meanings set forth in the Franchise Agreement, unless defined otherwise herein.

RECITALS

WHEREAS, Franchisee entered into a Pro Image® Sports franchise agreement on ______ with Franchisor ("Franchise Agreement"); and

WHEREAS, the Franchise Agreement was personally guaranteed by ______ and _____ ("Personal Guarantor(s)"); and

WHEREAS, the Franchise Agreement has been terminated effective as of

NOW THEREFORE, in consideration of the recitals, premises and other provisions set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, and intending to be legally bound hereby, Franchisor, Franchisee and Personal Guarantor(s) hereby agree as follows:

1. Franchisee and Personal Guarantor(s) hereby, fully and irrevocably, release, acquit and forever discharge Franchisor and its successors, affiliates, directors, officers, members, managers, employees, shareholders, representatives and agents and each of them, individually and collectively, of and from any and all claims, demands, obligations, causes of action, suits or liabilities of any kind and nature, whatsoever, whether known or unknown, suspected or unsuspected, and in whatever legal theory or form which Franchisee and Personal Guarantor(s) have or claim to have, or at any time heretofore, had or claimed to have had, or which may hereafter accrue or arise, against Franchisor, its successors, affiliates, directors, officers, members, managers, shareholders, employees and agents, and each of them, by reason of, or in any way connected with the Franchise Agreement, the relationship described therein and any business transaction, agreement or occurrence, act or omission relating thereto prior to the date hereof. Franchisee and Personal Guarantor(s) further waive any and all state law provisions limiting the effect of a general release.

2. Franchisee and Personal Guarantor(s) hereby covenant not to initiate, prosecute, encourage, assist, or (except as required by law) participate in any civil, criminal, or administrative proceeding or investigation in any court agency, or other forum, either affirmatively or by way of crossclaim, defense, or counterclaim against any person or entity released under Section 1 above with respect to any claim released under Section 1.

3. Franchisee and Personal Guarantor(s) represent that each of them fully understands the broad coverage of the release provisions of this Agreement, and that they execute the same with respect to all claims, causes of action and demands, as set forth above, they have or may have against the Franchisor, fully intending that the provisions hereof be given the broadest interpretation permitted by law or the



-FORM Release Agreement 2023

English language. Franchisee and Personal Guarantor(s) acknowledge and expressly agree that they will make no claim, and hereby waive any right they may now have, or may hereafter have, based upon any alleged oral or written alteration, amendment, or modification of this Agreement, fully waiving any right they may have to refer to extrinsic matters in the interpretation hereof, whether to establish fraud, duress, mistake, undue influence, or for any other purpose.

4. This Agreement may be pleaded as a full and complete defense to, and may be used as the basis for, an injunction against any action, suit or other proceeding which may be instituted, prosecuted or maintained in breach of this Agreement.

5. Franchisee and Personal Guarantor(s) are reminded of their ongoing obligations under the non-competition clauses of the Franchise Agreement and the Brand Protection Agreement for Principals signed with Franchisor.

6. <u>Miscellaneous</u>.

6.1 <u>Cooperation</u>. Franchisee and Personal Guarantor(s) will make, execute and deliver to Franchisor, promptly upon request and without additional consideration, any document or instrument necessary to carry out and effectuate the purposes of this Agreement.

6.2 <u>Choice of Law and Jurisdiction</u>. This Agreement will be construed in accordance with and all disputes hereunder will be governed by the laws of the state of Utah without giving effect to its conflicts of law provisions. Franchisee, Personal Guarantor(s), and Franchisor hereby irrevocably consent to the exercise of general personal jurisdiction in the courts of record of the state of Utah even though it may be otherwise possible to obtain jurisdiction elsewhere, and we both agree that Salt Lake City, Salt Lake County, Utah will be the exclusive venue for any litigation between us. Each party waives any objection they may have to the personal jurisdiction of or venue in the state and federal courts of Utah.

6.3 <u>Arbitration</u>. In the event any controversy or dispute arises between the Parties hereto in connection with, arising from or with respect to the provisions hereof, the relationship of the Parties hereto, or the validity of this Agreement or any provision hereof, such dispute or controversy will, on the request of any Party hereto be submitted for arbitration to the American Arbitration Association in accordance with its commercial arbitration rules. All arbitration hearings will be conducted exclusively in Salt Lake City, Salt Lake County, Utah, and the laws of the state of Utah will govern, without giving effect to its conflicts of law provisions. The arbitrator will have the power and jurisdiction to decide such controversy or dispute solely in accordance with the express provisions of this Agreement. The prevailing Party in any arbitration proceeding and the fee for the arbitrator. The Parties agree that any claim hereunder will result in an award not more than 120 days from the date of the statement of claim filed with the American Arbitration Association, unless otherwise waived by the Parties. The award and findings of the arbitrators will be conclusive and binding upon all Parties hereto and the judgment upon the award may be entered in any Court of competent jurisdiction.

6.4 <u>Attorneys' Fees and Costs</u>. In the event any action in law or equity or any arbitration or other proceeding is brought for the enforcement of this Agreement or in connection with any of the provisions of this Agreement, the successful or prevailing party or parties will be entitled to reasonable attorney's fees and other costs reasonably incurred in such action or proceeding.



6.5 <u>Amendment</u>. This Agreement may be amended, modified or changed only by a written instrument signed by duly authorized representatives of both Parties.

6.6 <u>Company Authority</u>. The persons signing below warrant that they are authorized to enter into this Agreement on behalf of their respective principals identified below and that by their signatures they bind such principals to this Agreement.

6.7 <u>Binding Agreement</u>. This Agreement and all its terms, conditions and stipulations will be binding upon and will inure to the benefit of the Parties hereto and their respective legal representatives, heirs, successors and permitted assigns.

6.8 <u>Confidentiality</u>. Franchisee and Personal Guarantor(s) agree to maintain this Agreement, the terms hereof, and any and all information obtained or provided by either Party in order to initiate a contractual relationship, in the strictest of confidence.

6.9 <u>Counterparts</u>. This Agreement, and those contemplated herein, may be executed in counterparts, including by means of telefaxed, emailed pdf or other electronically delivered signature page, each of which will be deemed an original, but all of which together will constitute one and the same document.

6.10 <u>Entire Agreement</u>. This Agreement contains the entire agreement and only understanding between the Parties with respect to the subject matter hereof and supersedes all previous negotiations, agreements and understandings between the Parties and affiliates of the Parties, in connection with the subject matter covered herein, whether oral or written, and any warranty, representation, promise or condition in connection therewith not incorporated herein will not be binding upon either Party. The Parties hereby agree that all prior agreements with between the Parties regarding the subject matter hereof are hereby terminated with no continuing duties or obligations on the part of the other Party.

6.11 <u>Paragraph Headings</u>. The paragraph headings appearing in this Agreement are inserted only as a matter of convenience and reference and in no way define, limit, construe or describe the scope, interpretations or extent of such paragraph or in any way affect such paragraph or this Agreement. Words in the masculine gender include the feminine and neuter. Use of the singular will include the appropriate plural numbers.

6.12 <u>Enforceability</u>. Any provision of this Agreement, which is prohibited or unenforceable in any jurisdiction will, as to such jurisdiction, not be effective to the extent of such prohibition, but such prohibition will not invalidate the remaining provisions hereof or affect the validity or enforceability of such provisions in any other jurisdiction.

7. This Agreement will be effective when all the parties have signed it. The date of this Agreement will be the date this Agreement is signed by the last party to sign it as provided in the signature block below.

8. The Franchisee and Personal Guarantor(s) acknowledge that they have carefully read the foregoing Agreement and know and understand the contents of this Agreement, have been represented by counsel, or had the opportunity to be represented by counsel, and sign this Agreement as their own free act, fully intending to be legally bound thereby.



IN WITNESS WHEREOF, and by their signatures below, the Parties hereto acknowledge that they have read, understand and agree to all of the terms and provisions of this Agreement and have caused this Agreement to be executed as of the date provided below written with the full authority of the company principal they represent.

FRANCHISOR:	FRANCHISEE:
PRO IMAGE FRANCHISE, L.C.	
By:(Signature)	By:(Signature)
Name:	Name:
Title:	Title:
Date:	Date:
PERSONAL C	GUARANTOR(S):
By:	By:
Name:	Name:
Date:	Date:
By:	By:
Name:	Name:
Date:	Date:



EXHIBIT "H" TO THE FDD

FRANCHISEE SIGNING CHECKLIST





Franchise Documents Signing Checklist

The following items need to be filled out, signed, or dated by the party indicated and/or a copy of the document delivered to Pro Image Franchise, L.C ("Pro Image").

[FOR FRANCHISEES]

1. When you receive the FDD

DOCUMENT	PAGE OR SECTION NUMBER	INSTRUCTIONS	CHECK WHEN COMPLETED
FDD Receipt pages	(last 2 pages of the entire FDD packet)	There are two receipt pages at the very end of the FDD. You must sign and date <u>both</u> copies. You will keep the copy labeled "Franchisee Copy" and return the other copy ("Franchisor Copy") to Pro Image.	

2. When you sign the Franchise Agreement and other documents

DOCUMENT	PAGE OR SECTION NUMBER	INSTRUCTIONS	CHECK WHEN COMPLETED
Franchise Agreement	(page 1 of the Franchise Agreement)	Fill in your name or the name of your company that will act as the franchisee.	
Franchise Agreement	(page 3)	1. In first paragraph fill in date the Franchise Agreement is signed or the effective date of the agreement, and your company name or your name if you do not have an entity.	
Franchise Agreement	(page 41)	Fill in your name or your company name, address, and email (and fax if you have one).	
Franchise Agreement (Signature Page)	(pages 49)	 If you have a company that will act as the franchisee, fill in the company name on the line before LLC/INC. and have the president, manager, etc., sign on behalf of the entity. If you will be the franchisee personally, you will sign on the lower signature lines and print your name on the line before "personally." 	
Territory	Exhibit A-1 (page 50)	Please fill in the complete address of the approved location. Both you and Pro Image must initial and date this page.	

Company Reps. and Warranties	Exhibit A-2 (pages 51-52)	If you have a company that will be the franchisee, you must fill out this document (every blank spot and/or checkmark) regarding all the owners and officers of your company.	
Brand Protection Agreement for Principals	Exhibit A-4 (pages 55-58)	You and each principal owner and manager of your company, if applicable, can fill out and sign the same or a separate form.1. Fill in the date at the top of page 56.2. Each principal must sign and fill in their name on page 59.	
Management Employee Brand Protection Agreement	Exhibit A-5 (pages 59-61)	All management-level employees need to fill out and sign separate non-compete agreements. 1. On the first page (page 60), the employee will fill in the date the document is signed and will list you or your company as the franchisee, and the management employee will fill in his/her address. 2. On page 62, you and your management employee must sign this document. **A copy of each signed non-compete must be emailed to us within 1 week of the management employee's hire.**	
Landlord's Consent	Exhibit A-6 (page 62)	 Fill in the name of the Landlord (will be the same as in your lease agreement). Fill in your entity name or personal name if no entity formed. Provide to your landlord and have him/her date and sign and return to you. **This should be done at the same time you sign the lease agreement. You must send us an executed copy within 5 days of signing the lease agreement.** 	
Guaranty and Assumption of Obligations	Exhibit A-7 (pages 63-64)	 Fill in the date of the franchise agreement (will match the date on page 3 of the franchise agreement). Fill in the date you are signing the Guaranty. Each person with 5% or greater interest in the franchise, along with their spouse or legal domestic partner, must sign and print their name. <u>If more signature lines are needed, print an additional page 50 and have the additional owners sign.</u> 	
Digital and Social Media Authorization for Assignment	Exhibit A-8 (pages 65-66)	 Fill in the date at the top of page 65 Sign and date page 66 	

State Addenda to the Franchise Agreement (if applicable)	Exhibit A-9 (pages 67-80)	Only fill out the applicable state document if there is a space to do so <u>and only</u> if you are located in one of the listed states. The applicable states are: Illinois, Maryland, Minnesota, Virginia Washington and Wisconsin. (Signatures are required for Illinois, Maryland, Minnesota and Washington.)	
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	OTHER DOCUMENTS AND EXHIBITS WITHIN THE FDD			
Illinois Addendum	Schedule 3 to the FDD	<i>Only sign</i> at the bottom of Schedule 3 if you are a resident of Illinois or if the franchise will be located in Illinois.		
Maryland Addendum	Schedule 5 to the FDD	<i>Only sign</i> at the bottom of Schedule 5 if you are a resident of Maryland or if the franchise will be located in Maryland.		
Minnesota Addendum	Schedule 6 to the FDD	<i>Only sign</i> at the bottom of Schedule 6 if you are a resident of Minnesota or if the franchise will be located in Minnesota.		
Statement of Prospective Franchisee	Exhibit B to the FDD	This is a separate document that you must fill out just prior to your signing the Franchise Agreement (can be same day but this must be filled in first). You must fill in, initial, sign, and date in each place where indicated.		
Release Agreement	Exhibit H to the FDD	Do not fill out or sign this agreement . This is only to be filled out and signed at the time the Franchise Agreement is transferred, terminated or not renewed.		

3. Before you begin operations

DOCUMENT	INSTRUCTIONS	CHECK WHEN COMPLETED/ RECEIVED
Proof of insurance	You must obtain and maintain insurance that lists Pro Image as an additional insured. You must provide Pro Image with proof of this insurance.	
Your dba	In the state where your store is located, you need to file for a dba or "doing business as" under the name "Pro Image Sports " The blank line will be the city where your store is located. For example, if your store is located in Las Vegas, Nevada, your filed dba could be "Pro Image Sports – Las Vegas." Pro Image	

	must approve your dba before you file it. You must send a copy of the dba filing to Pro Image after it is filed. Please note that a dba is different from your company name if you have a company that is the franchisee. Please note that you <u>cannot</u> use the name "Pro Image Sports" or "Pro Image" as your company name.	
Franchisee's Entity Documents	If you use a company to be the franchisee, you need to send a copy of your articles of incorporation/organization along with your bylaws/operating agreement to Pro Image.	
Copy of lease agreement	You must send Pro Image a copy of the fully signed and dated lease, together with the Landlord's Consent. <i>You must send us an executed copy within 5 days of signing the lease agreement.</i> **	

STATE EFFECTIVE DATES

The following states require that the Franchise Disclosure Document be registered or filed with the state or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This Franchise Disclosure Document is registered, on file or exempt from registration in the following states having franchise registration and disclosure laws, with the following effective dates:

State	Effective Date
California	Pending
Hawaii	Pending
Illinois	Pending
Indiana	Pending
Maryland	Pending
Michigan	Pending
Minnesota	Pending
New York	Pending
North Dakota	Pending
Rhode Island	Pending
South Dakota	Pending
Virginia	Pending
Washington	Pending
Wisconsin	Pending

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.



RECEIPT

(Franchisee's Copy)

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Pro Image Franchise, L.C. offers you a franchise, it must provide this disclosure document to you 14 calendar days or 10 business days as applicable before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale. New York law requires a franchisor to provide the Franchise Disclosure Document at the earlier of the first personal meeting or ten (10) business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If Pro Image Franchise, L.C. does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the federal trade commission, Washington, D.C. 20580 and the state agency listed on Exhibit "F." Pro Image Franchise, L.C. authorizes the respective state agencies identified on Exhibit "E" for service of process for it in the particular state.

Pro Image Franchise, L.C., located at 1310 West 233 North Suite 200, Centerville, Utah 84014. Its telephone number is (801) 296-9999.

The issuance date of this disclosure document is March 27, 2023.

The names of our franchise sellers are:

Name:	Business Address:	Phone #:
Ryan Laws	1310 West 233 North Suite 200, Centerville, Utah 84014	(801) 296-9999
Braxton McKee	1310 West 233 North Suite 200, Centerville, Utah 84014	(801) 296-9999

If your franchise seller's name and contact information is not listed above, please list the name, address, and phone number of the franchise seller below:

I have received a disclosure document dated March 27, 2023, that included the following Exhibits:

- A. Franchise Agreement and its Exhibits
- B. Table of Contents for Operations Manual

FDD 2023.1

- C. Financial Statements
- D. Schedule of Franchisees
- E. List of Agents for Service of Process

- F. List of State Agencies Responsible for Franchise Disclosure and Registration Law
- G. Release Agreement

(Print name)

H. Signing Checklist

Date:		By:	
	(Do not leave blank)	(Signature	2)
Title:		Name:	

PLEASE KEEP THIS COPY FOR YOUR RECORDS.

RECEIPT

(Franchisor's Copy)

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Pro Image Franchise, L.C. offers you a franchise, it must provide this disclosure document to you 14 calendar days or 10 business days as applicable before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale. New York law requires a franchisor to provide the Franchise Disclosure Document at the earlier of the first personal meeting or ten (10) business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

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A.	Franchise Agreement and its Exhibits	
----	--------------------------------------	--

B.	Table of Contents for Operations Manual

C. Financial Stater

- Schedule of Fra D.
- E. List of Agents

	Table of Contents for Operations Manual	F.	List of State Agencies Responsible for	
	Financial Statements		Franchise Disclosure and Registration Law	
•	Schedule of Franchisees		Release Agreement (Form)	
	List of Agents for Service of Process	H.	Signing Checklist	
Date	:	By:		
(Do not leave blank)		(Signature)		
Title	:	Name: _		

(Print name)

If you do not sign this receipt via our electronic signature platform, then you need to send us a signed and dated copy. You may return the signed and dated receipt by mailing it to Pro Image Franchise, L.C. at 1310 West 233 North Suite 200, Centerville, UT 84014, or emailing to franchise@proimagesports.com.

