## FRANCHISE DISCLOSURE DOCUMENT

# WIRELESS ZONE®

#### Wireless Zone LLC

A Connecticut limited liability company 10300 Kincaid Drive, Suite 100 Fishers, Indiana 46037 FDD@wirelesszone.com www.wirelesszone.com

The franchise offered is for a business operated under the Wireless Zone<sup>®</sup> service mark that will sell wireless and wireline communication devices, services and accessories, including the sale and service of mobile and smart phones and accessories, wireless data services, satellite communications, Internet-based communication devices, and entertainment and security products and services.

The total investment necessary to begin operation of a Wireless Zone<sup>®</sup> store is between \$182,500 and \$443,500. This includes \$109,500 to \$261,000 that must be paid to the franchisor or its affiliate. The total investment ranges also apply to each Wireless Zone store you develop under a Multi-Store Development Agreement. If you sign a Multi-Store Development Agreement to develop 2 or more stores, you will pay us a fee, at the time you sign that agreement, equal to \$2,500, multiplied by the number of franchises you are permitted to develop, up to 10 franchises, and \$1,000 per franchise above 10 that you are permitted to develop.

This Disclosure Document summarizes certain provisions of your franchise agreement and other information in plain English. Read this Disclosure Document and all accompanying agreements carefully. You must receive this Disclosure Document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Legal Department at 10300 Kincaid Drive, Suite 100, Fishers, IN 46037 and 860/632-9494 extension 4.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this Disclosure Document can help you make up your mind. More information on franchising, such as "*A Consumer's Guide to Buying a Franchise*," which can help you understand how to use this Disclosure Document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also

visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 30, 2023

# How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit I.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit J includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Wireless Zone business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Wireless Zone franchisee?	Item 20 or Exhibit I lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

# What You Need To Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

**Business model can change**. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

**Supplier restrictions**. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions**. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**<u>Renewal</u>**. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

# Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

## Special Risk(s) to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

**Out-of-State Dispute Resolution.** The Franchise Agreement and Multi-Store Development Agreement require you to resolve disputes with the franchisor by mediation at a location selected by the mediator in a metropolitan area with at least 250,000 persons not located within 200 miles of either your or our principal office, and arbitration and litigation only in Connecticut. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in these locations than in your own state.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

## <u>THE FOLLOWING APPLIES TO TRANSACTIONS GOVERNED BY</u> <u>THE MICHIGAN FRANCHISE INVESTMENT LAW ONLY</u>

## THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU.

Each of the following provisions is void and unenforceable if contained in any documents relating to a franchise:

a. A prohibition on the right of a franchisee to join an association of franchisees.

b. A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protection provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.

c. A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.

d. A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) the term of the franchise is less than 5 years and (ii) the franchise is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchise does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise.

e. A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

f. A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.

g. A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:

## THE FOLLOWING APPLIES TO TRANSACTIONS GOVERNED BY THE MICHIGAN FRANCHISE INVESTMENT LAW ONLY

(1) The failure of the proposed transferee to meet the franchisor's then-current reasonable qualifications or standards.

(2) The fact that the proposed transferee is a competitor of the franchisor or sub-franchisor.

(3) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

(4) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.

h. A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchise has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).

i. A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

## THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENFORCEMENT BY THE ATTORNEY GENERAL.

Any questions regarding this notice should be directed to:

State of Michigan Department of Attorney General 525 W. Ottawa Street G. Mennen Williams Building, 1<sup>st</sup> Floor Lansing, Michigan 48909 Telephone Number: (517) 373-7117

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#### <u>Item 1</u>

#### THE FRANCHISOR, AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

#### Franchisor, Parents, Predecessors, and Affiliates

The Franchisor is Wireless Zone LLC, which may be referred to in this disclosure document as "Wireless Zone", "WZ LLC", the "Company", "we", "us" or "our". "You" means the person who buys the franchise, where "person" includes both natural persons and business entities. If "you" are a business entity, "you" includes your owners. Natural persons having an ownership interest in a business entity franchisee are called an "Owner" and collectively "Owners."

We are a Connecticut limited liability company. We were founded on July 1, 1988 as Automotive Technologies, Inc., a Connecticut corporation. In October 2016 we converted from a Connecticut corporation to a Connecticut limited liability company and changed our name. Our principal address is 10300 Kincaid Drive, Suite 100, Fishers, Indiana 46037. We have offered franchises for the same type of business you will be operating since 1989, when we offered franchises under our original mark "The Car Phone Store." We adopted the trademark Wireless Zone<sup>®</sup> for the System starting in 1995. We have never offered franchises in any other line of business. Currently, we do not own or operate any Wireless Zone<sup>®</sup> store locations, although we have operated stores in the past and may do so again in the future. In April 2019, we began offering a "Multi-Store Development Agreement," which grants franchisees the right to develop 2 or more Wireless Zone<sup>®</sup> retail stores. If you sign a Multi-Store Development Agreement ("MSDA") with us, you will also sign a separate Franchise Agreement with us for each Wireless Zone retail store you develop.

Wireless Zone is a wholly-owned subsidiary of PYITE, LLC, an Indiana limited liability company, created in 2016, with its principal address at 10300 Kincaid Drive, Fishers, Indiana 46037. PYITE is a wholly-owned subsidiary of Round Room, LLC, an Indiana limited liability company, created in 2016 with the same principal address as PYITE.

We have an affiliate called Revive Electronics, LLC, doing business as Redux ("Redux"). Redux is an Indiana limited liability company created in 2015 with a principal place of business at 10300 Kincaid Drive, Fishers, Indiana 46037. Redux is the owner and seller of patented technology for drying wet mobile electronic devices, such as smartphones and tablets. We have contracted with Redux to allow interested franchisees to offer Redux services through their Wireless Zone® stores.

We have a second affiliate called The Culture of Good, Inc. ("Culture of Good"). Culture of Good is an Indiana corporation created in 2016 with a principal place of business at 10300 Kincaid Drive, Fishers, Indiana 46037. Culture of Good offers management and business practices consulting services. Culture of Good may offer products and services to our franchisees, including books and other goods that can be used in charitable activities.

We have a third affiliate called The Cellular Connection, LLC ("TCC"). TCC is an Indiana limited liability company formed in 1991, with a principal place of business at 10300 Kincaid Drive, Fishers, Indiana 46037. TCC owns stores operating under the "TCC" name, which offer goods and services substantially similar to the goods and services you will offer in your Wireless Zone stores and which may compete with your Wireless Zone franchise. TCC also licenses third-party dealers to operate TCC locations and those stores may also compete with your Wireless Zone

franchise. TCC does not offer franchises for this or any other type of business, but TCC will sell certain goods to you. See Item 6.

We have a fourth affiliate, Wireless Zone Gives, LLC (the "Foundation"), a non-stock charitable organization established in March 2003 that is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. The principal address of the Foundation is 10300 Kincaid Drive, Suite 100, Fishers, IN 43067. The Foundation gives monetary grants to charitable organizations, including organizations servicing the communities in which Wireless Zone<sup>®</sup> franchisees live and work. We currently require franchisees to donate \$0.25 to the Foundation for each account activation and upgrade transaction.

Except as set forth above, our parent companies and the affiliates identified above have never operated stores selling wireless or wireline communication devices, services or accessories, and have not offered franchises in any line of business.

#### **Agent for Service of Process**

If we have an agent for service of process in your state, we disclose that agent in Exhibit A.

#### The Business We Offer

We grant franchises for the operation of retail outlets ("Stores") operating under the mark Wireless Zone<sup>®</sup> and any other trademarks, trade names, service marks and related logos we may develop and authorize for Stores (the "Trademarks") and certain systems relating to the establishment, development and operation of a Store (the "System"). Our business includes the sale of goods and services to our franchisees. We may also license the trademark Wireless Zone<sup>®</sup> and other proprietary rights to others in connection with the production and sale of Wireless Zone<sup>®</sup> brand products. We also sell directly and may license others to sell goods and services in connection with the trademark Wireless Zone<sup>®</sup> or any other trademarks, other than from a retail outlet. These other means of selling, also referred to as other channels of distribution, include direct sales by us via the Internet and outbound telemarketing and may include sales of goods and services by catalog, mail order, toll free telephone numbers for delivery, or other electronic means.

The franchise is for the operation of a retail store specializing in wireless and wireline communication devices, services and accessories, which include the sale, installation and repair of mobile phones, smart phones, phone accessories, wireless headsets and Internet-based communications devices and data service plans. In addition, you may sell satellite and/or cable television and radio systems, and other forms of wireless and wireline communication, and entertainment and security products and services.

We also offer to qualified prospects the right to develop 2 or more Wireless Zone<sup>®</sup> retail stores within a specific territory under the terms of a Multi-Store Development Agreement. If you sign an MSDA, you will sign a separate Franchise Agreement for each Wireless Zone<sup>®</sup> retail Store you develop under your MSDA. You will sign the first Franchise Agreement at the time you sign the MSDA. The form of the remaining Franchise Agreements will be our then-current form of Franchise Agreement at the time you are ready to develop each additional Store, which may contain materially different terms and conditions than the Franchise Agreement attached to this Disclosure Document as Exhibit B.

#### The Market and Competition

The market for the products and services offered by a Store is developed and continues to evolve. You will offer products and services to the general public and small businesses. Sales of certain products and services are moderately seasonal. You will compete with other retail outlets and competitors offering products and services via the Internet and through other channels of distribution. These competitors include service providers that provide the communication services to your customers for the wireless and wireline communication devices you will sell; other Wireless Zone<sup>®</sup> stores, branded stores owned or licensed by large and small chains and franchise systems including outlets owned, operated or licensed by our affiliate, TCC, operating under the service mark "TCC"; and department stores, big box stores and other vendors of personal communication devices, entertainment and security products and services, and Internet-based vendors.

#### **Applicable Laws and Regulations**

There are specific industry regulations that govern the operation of your Store. Retail sales of cell phone products, services and accessories are highly regulated by state and federal authorities. Applicable laws and regulations address consumer sales and export sales, including: the Federal Communications Commission Wireless Local Number Portability regulations which require cell phone providers to allow individuals to switch cell phone providers while keeping the original cell phone number or to transfer a number previously assigned to a landline to a new cell phone; export laws, including the United States Export Administration Act and COCOM (Coordinating Committee for Multilateral Export Controls), which limit shipping high technology devices, including wireless telephones and other products, internationally; the Discriminations and Preferences law (47 U.S.C.A. Section 202) which prohibits telecommunications providers from giving a preference to a person, class, locality, etc., for charges, classifications, regulations, facilities or services; federal, state or local laws, rules or regulations for the sales of specific products and services you offer or that are sold to you, including limited lines insurance products and products purchased on installment plans or offered with customer financing; federal and state business registration, licensing and tax laws; and data/privacy/security compliance requirements for business data, customer data, which may include personal information and the disclosures you make to consumers in the course of operating your Store and collecting, using and sharing data, and wireless telephones and other technology devices. There are also state and local laws and regulations dealing with the repair, disposal and recycling of technology devices, including wireless telephones.

As part of your business, you may offer credit to your customers to finance certain of their purchases. If you offer credit, you must comply with all laws governing the extension of credit, including the Consumer Credit Protection Act, the Truth and Lending Act, the Fair Credit Reporting Act, the Equal Credit Opportunity Act, the Fair Debt Collections Practices Act and the Electronic Fund Transfer Act. These laws regulate, among others, how you collect and use personal information, the disclosures that must be made to consumers seeking and obtaining credit, permissible discrimination in determining creditworthiness and the use of debit and credit cards at point of sale terminals. There may also be state and local laws regulating extensions of credit in your market.

You will also have to comply with laws and regulations that apply to businesses generally, including obtaining business licenses from local municipalities, and you will need to comply with: the Americans with Disabilities Act; the Fair Labor Standards Act; the Lanham Trademark Act and related laws that prohibit misuse of certain commercial marks of others; state and local laws

governing various matters, such as zoning regulations, minimum wage, overtime and other working conditions, laws applicable to health, sanitation, smoking, safety, consumer privacy laws, fire and other matters; the Equal Employment Opportunity Commission and Occupational Safety and Health Administration regulations; federal and local discrimination, employment, sexual harassment, tax and environmental laws; and federal and local laws and regulations relating to citizenship or immigration status. You should investigate the application of these laws. We may require that you sign an agreement to confirm your compliance with federal and state data privacy, protection and security requirements. A sample agreement we require is attached as Exhibit F, Addendum to Franchise Agreement Regarding Compliance with Data Protection and Security of Personal Information (Massachusetts).

Your business is subject to state and federal regulations that allow the government to restrict travel and/or require businesses to close during state or national emergencies. Because your business is operated from a destination to which your customers must travel, your business can be affected by such orders more than others.

#### <u>Item 2</u>

#### **BUSINESS EXPERIENCE**

#### **Chief Executive Officer:** Scott Moorehead

Mr. Moorehead has been our Chief Executive Officer since October 2016. Since October 2008, he has held the position of Chief Executive Officer for our affiliate, TCC. Since 2015, he has served as the Chairman of the Board of Managers for our affiliate Redux. He has also, since 2016, served as the Chief Executive Officer of our affiliate Culture of Good and our parent company PYITE.

#### President/Chief Financial Officer/Treasurer: Chad Jensen

Mr. Jensen has been our President since January 2019. He has also been our Chief Financial Officer and Treasurer since October 2016. He joined TCC in September 2009 as Chief Financial Officer.

#### **Executive Vice President:** A. Wade Alter

Mr. Alter has been our Executive Vice President since January 2019. He served as our Vice President from October 2016 to December 2018. Mr. Alter joined TCC in January 2009 as Vice President of Operations, and held that position until January 2014, when he was appointed as TCC's Senior Vice President of Operations, a position he holds today.

#### **Executive Vice President of Finance: Kenneth Hearld**

Mr. Hearld has been our Executive Vice President of Finance since January 2019. Mr. Hearld joined TCC in April of 2013 as Corporate Controller and Director of Finance, and held that position until September 2016, when he was appointed as TCC's Vice President of Finance, a position he held through December 2018.

#### Chief Strategy Officer: Kathryn Elise Ours Wiley

Ms. Wiley has been our Chief Strategy Officer since January 1, 2022. She joined TCC in February 2013 as Chief Legal Officer, and in October 2016 became the Chief Legal Officer/Secretary.

#### **Chief Operating Officer: Jay Sichting**

Mr. Sichting has been our Chief Operating Officer and the head of human resources since October 2019. He has been the Chief Operating Officer for our affiliate, TCC, since January 2015, a position he holds today.

#### **Chief Information Officer: Frank Gumino**

Mr. Gumino has been our Chief Information Officer since January 2020. He joined TCC in February 2015 as Chief Information Officer, a position he holds today.

#### Executive Vice President: David Staszewski

Mr. Staszewski has been our Executive Vice President since April 2014.

#### **Executive Vice President: Michael Broe**

Mr. Broe has been our Executive Vice President since May 2011.

#### **General Counsel/Executive Vice President: Angela Robinson**

Ms. Robinson has been our General Counsel/Executive Vice President since December 2021. She joined TCC in August, 2015 as Associate General Counsel.

#### Area Vice President, Franchise Operations: David Haryasz

Mr. Haryasz has been our Area Vice President, Franchise Operations, since December 2010.

#### Area Vice President, Franchise Operations: Gregory Rexroth

Mr. Rexroth has been our Area Vice President since August 2019. Mr. Rexroth served as Director of Sales and Operations for TCC from January 2008 until August 2019.

## Executive Director of Franchise Development: Keith Dziki

Mr. Dziki assumed his present position as Executive Director in November 2017. He joined us as Director of Franchise Development in October 2012.

#### **Director of Growth: Paul Duyvejonck**

Mr. Duyvejonck has been our Director of Growth since January 2019. He has also served as Director of Sales and Operations for our affiliate, TCC, since March 2015.

#### **Director of Growth: Thomas Sikora**

Mr. Sikora has been our Director of Growth since January 2019. He has also served as Director of Sales and Operations for our affiliate, TCC, since November 2009.

#### **Executive Franchise Director: Scott McGarry**

Mr. McGarry has been our Executive Franchise Director since June 2016. He began working for us in September 2009 as a Field Sales Trainer, and was promoted to Regional Franchise Director in January 2011, until he assumed his present position.

#### Vice President, Customer Experience: Dan LeBlanc

Mr. LeBlanc has been our Vice President, Customer Experience, since January 2020. He previously served as Vice President, Sales and Operations, at TCC from April 2016 until January 2020.

#### Senior Director, Learning and Development: Molly Fields

Ms. Fields has been our Senior Director of Learning and Development since April 2020. She has served in this same capacity with our sister company, TCC, since February 2019. From January 2018 to February 2019 Ms. Fields was TCC's Director of Operational Support. From June 2016 to January 2018 she served as TCC's Corporate Operations Support Manager. From March 2015 to June 2016 Ms. Fields was a District Manager of Operations for TCC.

#### Director, Store Support: Teresa Rieger

Ms. Reiger has been our Director, Store Support since February 2020. Before joining us she served as Director of Customer Service for First Merchants Bank located in Daleville, IN, from July 2016 until January 2020.

#### Item 3

#### **LITIGATION**

#### **Concluded Litigation:**

*Family Wireless #1, LLC et al. v. Automotive Technologies, Inc.*, United States District Court, District of Connecticut, Docket No. 3:15-cv-1310-JCH. This action was initially filed against us in Michigan on March 30, 2015, by 32 of our franchisees. Under our franchise agreement in use at the time, franchisees paid us royalties based on commissions received from the Provider (as defined in the franchise agreement). The franchisees claimed that certain amounts received from the Provider were not "commissions" and therefore not subject to royalty. They alleged that by taking these royalties, we breached their franchise agreements, committed fraud, and violated several state franchise and trade practice laws. They sought a declaration that we were not entitled to these royalties, a refund of all royalties paid on these commissions, and punitive damages in an unspecified amount. On September 1, 2015, the Court granted our motion to transfer the case to Connecticut. In April 2016, the franchisees amended their Complaint to add claims under the Connecticut Unfair Trade Practices Act ("CUTPA") based on our discontinuance

of certain incentive payments and our modification of our existing point of sale system. In September 2016, we entered into settlement agreements under which the plaintiffs agreed to amend their franchise agreements to operate under our current gross profit royalty model. In return, we agreed to the following: (i) to pay the plaintiffs an average of \$48,440 per franchised location; (ii) to revise our multistore royalty reduction incentive program for all franchisees to increase the value of the royalty reduction for owners of 12 or more stores; and (iii) to continue the revised multistore royalty reduction incentive programs for 8 of the plaintiffs so long as they remain in our system.

Tel Group, LLC et al. v Automotive Technologies, Inc., (Conn. Superior Court – Judicial District of Stamford – Norwalk), August 5, 2016, Docket No. FST-CV-16-6029567. This action was brought against us by two of our franchisees who collectively owned 25 Wireless Zone® stores. They made similar allegations to those made in the Family Wireless #1 case discussed above, but also added claims that we wrongfully refused to honor their renewal rights under their Franchise Agreements and refused to allow them to sign new franchise agreements on the same or similar terms as their existing Franchise Agreements in violation of Connecticut law. We entered into a settlement agreement with these franchisees on September 30, 2016. Under the terms of the settlement, each of the plaintiffs agreed to amend their franchise agreements to operate under our current gross profit royalty model, and to renew all their franchises that would otherwise expire, putting them on our new form of franchise agreement. In return, we agreed to the following: (i) to pay the plaintiffs \$1,250,000 collectively; (ii) to revise our multistore royalty reduction incentive program for all franchisees to increase the value of the royalty reduction for owners of 25 or more stores and to continue the incentive program for the plaintiffs for 10 years; and (iii) to create a process that will allow the plaintiffs to elect to reconcile the difference between their actual cost of goods to customers for trade-in devices and the standard cost of goods that we use to calculate our royalty and, if the difference between the two exceeds 5% of the total royalty paid, the party benefiting will receive a payment from the other equal to the amount by which the difference exceeds the 5% threshold.

Other than these actions, no litigation is required to be disclosed in this Item.

#### <u>Item 4</u>

#### BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

#### Item 5

#### **INITIAL FEES**

#### **Initial Franchise Fee.**

You will pay us an initial franchise fee which varies from \$25,000 to \$1,000 based on your level of experience in the wireless and wireline sales industry and/or the location of your Store according to the following chart:

Experience or Location	Amount	Remarks
Standard initial franchise fee For an existing Wireless Zone <sup>®</sup> franchisee in good standing acquiring an additional new, start-up franchise	\$25,000 \$5,000	If you are an existing Wireless Zone <sup>®</sup> franchisee in good standing and you purchase an additional new, start-up Wireless Zone <sup>®</sup> franchise, the initial franchise fee is \$5,000. This reduced franchise fee is offered to 40% Owners of an existing Wireless Zone <sup>®</sup> franchisee who will also own at least 40% of the additional franchise or of the ownership interests in the franchisee entity acquiring the additional franchise. You must meet all our
For an existing Wireless Zone <sup>®</sup> franchisee in good standing who owns 10 or more Wireless Zone <sup>®</sup> franchises (including any satellite locations), acquiring an additional new, start-up franchise	\$1,000	qualifications under the Franchise Agreement. If you are an existing Wireless Zone <sup>®</sup> franchisee in good standing who owns 10 or more Wireless Zone <sup>®</sup> franchises, and you purchase an additional Wireless Zone <sup>®</sup> franchise, the initial franchise fee is \$1,000. This reduced franchise fee is offered to 40% Owners of an existing Wireless Zone <sup>®</sup> franchisee who will also own at least 40% of the additional franchise or of the ownership interests in the franchisee entity acquiring the additional franchise.
For an existing wireless telephone business that sells similar products and services of the Wireless Zone <sup>®</sup> Provider and converts an existing retail operation into a Store	\$1,000	This fee applies if you convert a currently operating retail outlet into a Wireless Zone Store, and is available only at the time of the initial conversion of the store. Any new stores or additional stores you acquire or open will be subject to the standard franchise fees for new stores.

We are a subscriber to the Vet\*Fran program of the International Franchise Association. Under that program, in addition to our criteria for new franchisees, if you are an honorably discharged veteran you are entitled to a discount of 50% on the standard initial franchise fee. If you are a business entity, the veteran must be a 51% Owner of the entity. This Vet\*Fran discount may not be combined with any other discount or incentive offer and is limited to 1 discount per individual or franchise entity. We may terminate this program at any time.

Payment of the initial franchise fee is due in full when you sign the Franchise Agreement, but we may offer to finance up to 50% or 100% (if the fee is less than \$12,500), if you meet our credit standards. See Item 10. All franchise fees are fully earned by us when you sign the Franchise Agreement and are non-refundable except as discussed below.

If you are unable to identify a site for your Store that is approved by us and by the Provider within 180 days of the effective date of your Franchise Agreement, we have the right to either: (i) terminate the Franchise Agreement or (ii) allow you an additional 180 days to find an approved site. If we terminate, you will be offered a refund of any franchise fees paid before the termination, less our actual out-of-pocket expenses, in exchange for a general release. If we allow you an additional 180 days to find a site, and you are unable to do so within the additional time, you will not be offered a refund of any fees paid to us.

The initial franchise fee is the same for all franchisees under this Disclosure Document except as described above, and except we may negotiate the initial franchise fee: (i) with FDD March 30, 2023 8

franchisees who purchase franchises for multiple existing locations at the same time; (ii) with franchisees who have prior wireless retail management or ownership experience, either with Wireless Zone, or another agent of our Provider, or a competitor of our Provider; or (iii) if the franchisee evidences comparable circumstances or considerations as those in clauses (i) or (ii).

In 2022, we granted franchises with Initial Franchise Fees ranging from \$0 to \$1,000.

We also offer Multi-Store Development Agreements to develop multiple (2 or more) Wireless Zone<sup>®</sup> retail stores. The Development Fee you pay us under the MSDA is \$2,500, multiplied by the number of Wireless Zone<sup>®</sup> retail stores you are permitted to develop under the MSDA up to 10 franchises, and \$1,000 per franchise above 10 that you are permitted to develop. You pay this fee to us at the time you sign the MSDA. The Development Fee is not refundable, but we will credit \$2,500 of the Development Fee against the initial franchise fee you pay when you sign each of the first 10 individual Franchise Agreements and \$1,000 of the Development Fee against the initial franchise fee is less than \$2,500 you will only receive a credit up to the amount of the initial franchise fee.

## **Initial Product Inventory**

Before you initially open your Store, you must purchase inventory that meets our requirements. We may require you to purchase this inventory from us. If you are acquiring an existing Store, we may require you to update or increase the inventory at the Store before assuming operational control. We typically require between \$50,000 and \$75,000 of initial inventory, and between \$35,000 and \$75,000 of inventory when an existing Store is transferred. We will also require you to pay for shipping and handling, costs of which will vary. The actual amount of inventory you must purchase to open your Store will vary based on the size of your Store, anticipated customer buying patterns, the current market price for equipment and accessories and technological innovations beyond our control. We may offer financing for your initial inventory, on credit terms as described in Item 10, or we may require payment in full before shipment, with payment delivered electronically via ACH or wire transfer (EFT). Payment for all inventory is due at the time of purchase and non-refundable, except we may repurchase usable inventory if we terminate your Franchise Agreement.

#### Signs, Fixtures, Computers, Displays, Kiosk and Traffic Monitoring System

Before you open or assume operation of your Store, you must order from us or from our approved vendor the signs, fixtures, displays, traffic counter monitoring and reporting system, and computing Point of Sale (POS) environment including workstation setup and mobile POS hardware you will need for the build out of a new Store, and if applicable, the cost of your kiosk if you will operate a kiosk location in a shopping mall or similar location. The cost of each item varies as follows: the signs and displays, between \$15,000 and \$50,000; fixtures, including installation, carpets, paint and related hardware, between \$50,000 and \$100,000; and POS and network hardware, including related equipment and set up, between \$7,000 and \$9,000; the traffic monitoring system installation costs are between \$1,500 and \$2,000. We may also require that within 6 months of the acquisition you remodel the Store or upgrade the existing fixtures, displays, signs and POS equipment to meet our then-current system standards. For items ordered from us, or if you authorize us to order on your behalf, you must pay us within 30 days of receiving an invoice from us with payment to be made via check, ACH or wire transfer (EFT) or by business

(not personal) credit card. If you pay by credit card we may charge a credit card fee. Payment is non-refundable.

## Sales Tax, Use Tax, Gross Receipts Tax, Excise Tax

You must pay any sales tax, use tax, gross receipts tax, excise tax, or other similar tax on your payments to us. We may collect these taxes from you for transmittal to the taxing authority. You will reimburse us for any taxes we must pay directly to any taxing authority. These payments are not refundable and are due at the time of purchase.

# <u>Item 6</u>

Type of Fee	Amount	Due Date	Remarks
Royalties	Not more than 22% of the Gross Profit you earn through sales at your Store. <sup>2</sup>	We deduct our Royalties and other fees and charges from the Commissions and Residuals before paying you the remainder. <sup>3</sup> Commissions and Residuals are commonly paid on the 1 <sup>st</sup> business day of the month. <sup>4</sup> If the Commissions and Residuals are insufficient to cover the amounts owed to us you must pay any deficiency by the 10th day of the month. <sup>4</sup>	The 22% royalty is based on a Gross Profit of \$5,000 or less in a particular month. The percentage charged as a royalty decreases for each additional \$5,000 of Gross Profit in a particular month, down to 9% on all Gross Profit above \$100,000 in a calendar month. We do not, however, represent that any franchisee will achieve any particular level of Gross Profit. We periodically adopt incentive programs, typically for multiple store owners and for sales performance goals, that, if achieved, will allow qualifying franchisees to reduce the royalty rate applicable to their Gross Profit. <sup>5</sup>
New Program Fees	A royalty or other fee payment in an amount we determine.	As we determine.	We reserve the right to provide for an additional royalty or other form of fee payment on new programs, marketing efforts, products, services or other revenue generating opportunities.
Foundation Contribution	The amount we designate. We currently require that you contribute \$0.25 for each account activation and upgrade transaction.	When you make the customer sale.	You must participate in all philanthropic programs we support, including support for the Foundation.

## OTHER FEES<sup>1</sup>

Type of Fee	Amount	Due Date	Remarks
Audits	Cost of audit, plus amount of underpayment with interest on underpayment.	Within 10 days of billing.	You must pay our cost of the audit fees if you understate Royalties you owe us by 2% or more or if you fail to produce your business books and records as we request.
Interest	1.5% per month	Payable to us on demand.	Interest is currently charged on your outstanding balance owed to us at 1.5% per month unless limited by law. We can apply your payments to any amount you owe us, regardless of any designation you make.
Sales Tax, Use Tax, Gross Receipts Tax, Excise Tax	The amount imposed by the taxing authority.	Payable to us on demand.	You will bear the cost of and must pay any sales tax, use tax, gross receipts tax, excise tax, or other similar tax on your payments to us. We may collect these taxes from you to transmit to the taxing authority. You will reimburse us for any taxes we must pay directly to any taxing authority.
Bank Charges, Administrative Costs; and Credit Card Fees	Our then-current fees, equal to the amount of the bank or credit card company charge to us, plus an administrative fee, currently \$35.	Payable to us on demand.	We may charge fees to cover bank and credit card charges and our administration costs if an electronic funds transfer attempt is unsuccessful or you close your operating account, any check or other payment is returned not paid, or if you use a credit card to pay us.
Renewal Fee <sup>6</sup>	\$7,500.	3 months before expiration of Franchise Agreement.	We will reduce the renewal fee by \$1,000 if you sign and return all of the renewal documents to us within 30 days after you receive them.
Holdover Fee	\$500 per month.	Upon demand.	If you continue to operate your Wireless Zone Store after the Franchise Agreement expires, you will pay a Holdover Fee, in addition to all other fees. The fact that we collect this fee does not imply that you have a right to holdover. This is not credited against the renewal fee.

Type of Fee	Amount	Due Date	Remarks
Training "No- Show" Fee	Our then-current fee; our current fee ranges from \$500 - \$2,000 per "no- show." Fee range is dependent on type and duration of the training class, meeting or seminar and you will be notified of "No-Show" fees in excess of \$500 when registering for a training class, meeting or seminar.	Upon billing.	Payable if you or any of your employees register for a training class, meeting or seminar, but fail to attend, or fail to attend a mandatory meeting.
Transfer Fee and Sales Commission <sup>7</sup>	Transfer fee in effect at the time of transfer for your Store. Currently the transfer fee is \$5,000.	On or before date of transfer to new franchisee.	
Software License Fees and Point of Sale License	Vendor's then-current ongoing fee per Store location. The current ongoing fee is \$100 per month which will include up to 3 point of sale licenses per Store. If you request additional point of sale licenses, the Store will be charged \$15 per month for each additional point of sale license. In addition, the Store will be charged the current ongoing fees of \$10 per month for a credit card integration module and \$10 per month for a business intelligence module. Stores also have the option of creating scheduling reports for an additional fee of \$5 per month.	Upon billing.	Payable to a third party vendor, except that we currently collect the ongoing fees on behalf of the vendor. We may also relicense the software to you and collect the fees. See Item 11 – Computer Equipment. We reserve the right to add a fee in the event we offer additional point of sale software license modules.
Signs, Fixtures, Kiosks and Displays	The then-current costs for signs, fixtures, kiosk and displays. Current costs range from \$50,000 to \$100,000 or more, depending on the scope of the project.	As Incurred	You must remodel and update the Store on a regular, periodic basis. You must order fixtures and displays from us or our approved vendor. You may order signs from our approved vendors.
Computer Equipment, Support and PCI Compliance Services (WSS Technology and Support Model)	\$7,000-\$9,000 depending upon your Store configuration. Plus a fee of \$100-\$150 per month	Upon billing	We collect these fees. Some are collected on behalf of a third- party vendor. When you remodel or update the Store you must update your computer and POS equipment as we require.

Type of Fee	Amount	Due Date	Remarks
Digital Video and Radio Services	Vendor's then current ongoing fee; our current fee ranges from \$20 to \$40 per month per Store. Fee range is dependent on type of services provided.	Upon billing	We collect these fees on behalf of a third-party vendor.
Retail Direct Ship	\$10 service fee per transaction deducted from commissions for all transactions closed by our remote call-in customer center on your behalf	As Incurred	This fee will be paid to the call center that handles the transaction, either the Wireless Zone® call center or the call center of our affiliate, TCC.
Gift Card Program	Vendor's then current ongoing fee.	Upon billing	We do not currently operate a gift card program, but we may operate a gift card program in the future.
Chatterspot	Vendor's then current ongoing fee. Current fee is \$34 per month per Store, depending on the type of services provided.	Upon billing.	We collect these fees on behalf of a third-party vendor.
ReBiz	You must install a traffic counting monitoring and reporting system. The installation fee is \$1,600 and the monthly fee for service is \$180 per Store.	Upon billing	We collect these fees on behalf of a third-party vendor.
Backpacks	We conduct a charitable event each year where Stores can purchase backpacks to give away to students in their communities. The total cost per Store is variable based on the number of units purchased. Currently, the fee is approximately \$8 per unit.	Upon billing.	We collect or negotiate these fees. This service is provided by the Cellular Connection, LLC an affiliate our ours. Participating Stores may purchase the backpacks for use in a charitable promotion.

Type of Fee	Amount	Due Date	Remarks
Additional Training <sup>8</sup>	The applicable fee for individualized training, plus travel, lodging, meals and additional expenses of our representatives, if applicable. Fee range depends on the type and duration of the training class, meeting or seminar. We may also provide additional training online or through other forms of electronic communication. Our fee for delivering training online or through other electronic forms will not exceed the fee for on- site training.	Upon billing.	We may offer additional customized training to you or make available training programs that we may deliver online or on-site or through other electronic means.
Ongoing Product Inventory Purchases - Optional	Amount will vary depending upon the sales level you achieve and your delivery schedule.	Payment in advance, unless we offer you payment terms of up to 65 days (see Item 10).	You may purchase product inventory from us after you use up your initial inventory, but you may purchase directly from any approved vendor.
Insurance Procurement Fee	The cost for your coverage plus our expenses if we obtain insurance for you.	Payable upon invoice from insurance carrier or us.	You must obtain and maintain insurance coverage we specify. We may obtain the insurance if you fail to do so. You will pay the cost of the insurance premiums, and our expenses of obtaining the coverage. See Item 8.
Cleaning costs	Cost of cleaning services.	Payable upon invoice from us.	You must maintain your Store according to our cleanliness standards. We may hire or direct our personnel to clean your Store if you default. You will pay these cleaning costs to us or the vendor.
Customer Service Charges	Will vary with the circumstances.	Payable upon invoice from us.	You must resolve service issues with customers and other Wireless Zone franchisees under our guidelines and cooperate with other franchisees to provide service, exchanges and refunds and then settle accounts. We may resolve any complaints if you do not, and you will reimburse us.

Type of Fee	Amount	Due Date	Remarks
Step-in Rights Exercise	Our costs, including attorneys' fees; you will also pay us reasonable compensation which we estimate will not exceed 10% of Gross Revenue; you will also indemnify us.	As incurred.	We have the right to operate your Store under certain circumstances if the Store is in jeopardy or if you are in default.
Reserve for Charge-Backs	An amount based on historical data to fund charge-backs against commissions expected to occur 6 months following termination or expiration of your Franchise Agreement.	Upon termination or expiration of your Franchise Agreement.	Our designated providers of goods and services to you ("Provider") pay commissions to us that we pass on to you. You must pay us an amount to establish a reserve for Provider charge-backs occurring after termination or expiration of your Franchise Agreement against commissions already paid to you.
Provider Allowances	The amount of Provider charge-backs for signs and Store build out allowance.	As incurred.	You will reimburse us for any Provider charge-backs to allowances previously granted to you.
Intellectual Property Infringement Liquidated Damages	\$1,000 per day.	As incurred.	You must pay this amount as liquidated damages and not a penalty if you continue to use our intellectual property rights following termination or expiration of your Franchise Agreement (unless you are otherwise in compliance if you are holding over after expiration of the Franchise Agreement when a renewal is pending).
Signs, Kiosks, Displays, Inventory and Other WZ LLC Property Removal Costs	Our costs.	As incurred.	If you fail to return our property to us or remove all third-party owned signs, kiosks, displays, fixtures, customer files and inventory following termination or expiration, we may do so at your expense.

Type of Fee	Amount	Due Date	Remarks
Marketing Development Funds Termination Fees	You will repay any marketing development funds you received if you (or your transferee) close your Store or otherwise terminate your Franchise Agreement after beginning operations within a time period specified by a Provider. Also, you will repay a pro rata portion of any marketing development funds you received, based on your shortfall, if you fail to achieve the minimum number of net activations of postpay service that a Provider requires that you achieve during your initial period of operation.	Upon termination or expiration of your Franchise Agreement or upon failing to achieve the required minimum number of net activations of post-pay service.	Marketing Development Funds may be offered by a Provider but are not guaranteed. If offered, Marketing Development Funds are subject to the Provider's conditions.
Non- Competition and Non-Disclosure Damages and Costs	\$100,000 for each violation plus our attorneys' fees and costs for enforcement.	As incurred.	The \$100,000 amount is payable as liquidated damages and not a penalty.
Noncompliance with Provider Compliance Agreement	\$500 per subscriber mobile phone impacted.	As incurred.	This amount is payable as liquidated damages and not a penalty. Based on breach of Personal Information section of Provider Compliance Agreement.
	Up to \$2,000 per day and up to \$1,000 per location.	As incurred.	Payable for non-compliance with the Personal Information section of Provider Compliance Agreement. <sup>9</sup>
Indemnification	Amount of loss or damages plus costs.	As incurred.	You must indemnify us, our officers, directors, principals, employees and representatives from and against any claims, liabilities or costs which may be brought against us or any of them because of your operation of the Store or your breach of your franchise agreement.

Type of Fee	Amount	Due Date	Remarks
Cure of Lease Defaults and Reletting Expenses	Amount we pay to cure your defaults, plus our costs to acquire possession of your Store premises and relet them to another party.	As incurred.	If we exercise our rights under the collateral assignment of lease, you must reimburse us for the amounts we must pay to take over the premises and relet them, including payments to the landlord to cure your past defaults, attorneys' fees, litigation expenses, repair costs, brokerage fees.
Attorneys' Fees	Varies.	As incurred.	If we are successful in any lawsuit we bring against you, or you bring against us, you must reimburse us for our attorneys' fees.

#### Notes:

(1) All fees are imposed, collected by and payable to us, except we may collect certain software license, equipment rental or other fees on behalf of third-party vendors. All fees are non-refundable and are uniformly imposed except as specifically provided. As provided in the Franchise Agreement, all fees and Royalties, charges and invoices are due and payable to us on the date Commissions and Residuals are paid. We will deduct any fees owed to us from Commissions and Residuals paid by a Provider that are payable to you. If the Commissions and Residuals are insufficient to cover the amount of fees owed, we will automatically draft any remaining fees from your bank account, provided that, when necessary, we will ask you to confirm the amount of the draft before we withdraw the funds. Any deficiency in the payment of amounts owed to us must be cured and all amounts paid in full not later than the 10<sup>th</sup> day of the month in which such amounts are due. Interest will begin to accrue on all amounts that remain unpaid as of the day after the date such amounts are due.

You will bear the cost of and must pay any sales tax, use tax, gross receipts tax, excise tax, or other similar tax on your payments to us. We may collect these taxes from you for transmittal to the taxing authority. You will reimburse us for any taxes we must pay directly to any taxing authority.

- (2) Gross Profit means the Gross Revenue of your Store less your Allowable Cost. Gross Revenue means all revenue you receive from or in connection with your Store, including from the following: (a) sale of devices, products, accessories, goods and services; (b) Commissions; (c) 50% of Residuals; (d) device trade-ins; (e) customer fees; and (f) other payments from the Provider or any supplier or vendor to us that may be distributed to you. Gross Revenue will not include: (x) certain incentives and/or other short-term sales program compensation that we may distribute to you; (y) market development funds; and (z) co-op advertising funds. Allowable Cost means (i) the cost attributable to Wireless Zone® approved devices, products, accessories, goods and services sold at your Store, as set forth in our published price schedule; (ii) fees charged to you against the sale of devices, products, goods and services by us, the Provider, suppliers or vendors; and (iii) Chargebacks and Non-Return Chargebacks, as defined in your Franchise Agreement.
- (3) You can earn Commissions and Residuals for device and service sales, which are paid according to the Commission Schedule described below. As the Provider's agent, we receive payment of all Commissions and Residuals. As our franchisee, we will pay to you the amount of Commissions per the Commission Schedule and Residuals attributable to the Store, less any applicable deductions such as the WZ Royalty, inventory payments and other fees and charges you owe to us.

Commissions means the items listed on the WZ LLC published Commission Schedule for the persale device and activation compensation paid to WZ LLC by the Provider arising out of your sale and activation of Provider's approved devices, products, accessories, goods or services at the Store. The Commission Schedule may change from time-to-time. Commissions may be charged back, if your Store closes, is transferred, or you fail to comply with all Provider policies and procedures, or if you fail to meet minimum Provider-imposed performance criteria.

Residuals means the account maintenance fees paid to us either: (i) arising out of accounts created before December 1, 2011 on a continuing basis while the account is active, subject to the terms of our Provider agreement ("Continuing Residuals"); or (ii) one-time account maintenance fees paid upon the activation of an eligible new device ("One-Time Residuals"). If you purchase an existing Store that received Continuing Residuals, you may have the right to continue to receive them. Continuing Residuals may cease, and One-Time Residuals may be charged back, if your Store closes, is transferred, or if you fail to meet minimum Provider-imposed performance criteria. All Residuals are payable according to the terms of our Provider agreement and may cease at the Provider's discretion.

- (4) We typically pay Commissions and Residuals earned in a given calendar month on or about the 1<sup>st</sup> business day of the 2<sup>nd</sup> month following the month in which you earn them. For example, Commissions and Residuals earned in December will be paid on or about the first business day of February.
- (5) The terms of each program are announced at the beginning of each program period and are subject to change at any time upon notice to our franchisees. The incentives offered under these programs apply uniformly to all franchisees who qualify for the incentive.
- (6) We may offer installment payment terms for up to 100% of the renewal fee, as described more fully in Item 10.
- (7) You must pay a transfer fee at the time of transfer; however, if your purchase arrangement makes this fee a closing cost of the transferee, we may offer installment payment terms to the transferee for up to 100% of the transfer fee, as described more fully in Item 10.
- (8) Additional Training may be offered at our discretion, either for the entire System or for you if we determine that you need additional training after the mandatory new franchisee training program is completed. We may deliver additional training programs to you in-person or online or through other electronic means.
- (9) The fee of up to \$2,000 per day and up to \$1,000 per location, may be charged for every day and every location of continued non-compliance with the Personal Information section of the Provider Compliance Agreement.

## <u>Item 7</u>

## ESTIMATED INITIAL INVESTMENT

## YOUR ESTIMATED INITIAL INVESTMENT

Type Of Expenditure	Amount	Method of Payment	When Due	To Whom Payment Is To Be Made
Initial Franchise Fee <sup>1</sup>	\$1,000 - \$25,000	Lump Sum	At Signing of Franchise Agreement	Us
New Franchisee Training and Travel and Living Expenses While Training	\$2,500 - \$8,000 Per Person	Credit Card or Cash (as Incurred)	During Training or 30 Days Later	Hotels, Restaurants, Airlines, Car Rental
Real Estate/Rent <sup>2</sup>	Not Included	Not Included	Not Included	Landlord
Real Estate Improvements <sup>2</sup>	\$10,000 - \$50,000	As Incurred	As Incurred	Landlord, Various Vendors, Us
Business Equipment and Supplies <sup>3</sup>	\$10,000 - \$16,000	As Incurred	As Incurred	Various Vendors, Us
Computer Equipment, Signs, Fixtures, Kiosks and Displays <sup>4</sup>	\$73,500 - \$161,000	As Incurred	As Incurred	Various Vendors, Us
Miscellaneous Opening Costs <sup>5</sup>	\$2,500 - \$15,500	As Incurred	As Incurred	Suppliers, Utilities, Etc.
Initial Product Inventory <sup>6</sup>	\$50,000 - \$75,000	As Incurred	Before Delivery	Us
Initial Marketing Program <sup>7</sup>	\$5,000	As Incurred	As Incurred	Vendor or Us
Sales Tax, Use Tax, Other Similar Tax, Freight and Delivery Charges <sup>8</sup>	\$3,000 - \$38,000	As Incurred	As Incurred	Government Agencies, Vendors, Us
Additional Funds for 3 Months <sup>9</sup>	\$25,000 - \$50,000	As Incurred	As Incurred	Vendors, Suppliers, Employees, Etc.
<b>TOTAL</b> <sup>10, 11</sup> (Excluding Real Estate Costs)	\$182,500 - \$443,500			

#### Notes:

(1) The initial franchise fee is described in Item 5. We may finance up to 50% (or 100% if the fee is less than \$12,500) of the initial franchise fee for 12 months, subject to approval of your credit. See Item 10.

If you sign a Multi-Store Development Agreement to develop multiple Wireless Zone<sup>®</sup> retail stores, you will pay a Development Fee equal to \$2,500, multiplied by the number of Wireless Zone<sup>®</sup> stores you are permitted to develop under that agreement, up to 10 franchises, and \$1,000 per franchise above 10 that you are permitted to develop. This fee

is then credited against the initial franchise fee you would otherwise pay when you sign each individual Franchise Agreement, i.e. \$2,500 against the initial franchise fee for each of the first 10 franchises, and \$1,000 per franchise for each additional franchise. There are no other incidental expenses you should incur as a Developer, as the expenses to open each Wireless Zone<sup>®</sup> Store are accounted for in this chart.

(2) If you do not own appropriate retail space, you must lease premises to operate your Store. Your lease must contain certain language or the form of Addendum attached as Exhibit 2A to the Franchise Agreement, or you, your landlord and we will sign the Agreement of Landlord attached as Exhibit 2 to the Franchise Agreement which contains a collateral assignment of the lease to us, exercisable at our option if you default under your lease or upon the termination or expiration of your Franchise Agreement. You must sign the lease as the tenant, so that the person or entity named as the tenant under the lease is identical to the person or entity that is the franchisee under the Franchise Agreement.

Typical locations will include high traffic plazas, enclosed malls (where the location will be a kiosk, in-line Store or cart), and strip mall locations. We estimate rent for a kiosk or a Store location will be between \$13,200 and \$70,000 per year, depending upon size, condition and location of the leased premises, the condition of leasehold improvements, and the prevailing rents in the area. The typical Store has between 1,100 and 2,000 square feet of space. These rent figures for a Store are based on estimates of between \$12.00 and \$35.00 per square foot, plus common area charges, insurance and taxes, but might be higher in communities and malls which typically command higher rent. The table does not include any lease deposit or rent payable to the landlord.

Improvements may include completion of interior walls, painting, and installation of flooring and doors and electrical upgrades.

- (3) Business equipment and supplies may include fax and copy machines, telephones and furniture. It also covers the amounts you may pay to purchase and install a traffic counter device and related software. See Item 5.
- (4) You must purchase through WZ 2 point-of-sale (POS) workstations, 4 mobile point-of-sale equipment, at least 2 credit card readers, a printer and network and security equipment and related software to use in the operation of your Store. We have established a referral relationship with a third-party lender, Ascentium, which may offer financing to you in the form of equipment finance agreements. See Item 10.

You must use in the operation of your Store signs, fixtures, displays, and if applicable to your location, your kiosk, which we have approved. In certain geographic areas, a Provider may reimburse us for all or a portion of the cost of these items (other than fixtures), and we may pass along to you all or a portion of the reimbursement. Signs and displays may cost you up to \$50,000, depending on the programs offered by a Provider, not including shipping, which will vary. The cost of these items for a kiosk location may be less. A free-standing kiosk for a mall or similar location may cost up to \$60,000, not including shipping which will vary. Signs may require prior approval by your landlord, a Provider and/or the local municipality and may take up to 6 months to obtain. Signs will be our property and/or a Provider's property, regardless of whether we or the Provider subsidize all or a portion of the costs of your signs. We have established a referral relationship with a third-party

lender, Ascentium, which may offer financing to you in the form of equipment finance agreements. See Item 10.

We will provide you with an estimate of the cost of signs, fixtures and displays (including POS setup) needed for the build out of a new Store or a kiosk, and if applicable, the cost for your kiosk. We may require that you pay us a deposit when you sign and acknowledge the cost estimate before we will authorize work to begin. You will pay us for all the remaining cost of signs, fixtures, displays and POS workstation and mobile POS setups, and if applicable, a kiosk, after any subsidies and which we do not finance, within 30 days of receiving an invoice from us with payment to be made via check, ACH or wire transfer (EFT) or by business (not personal) credit card. If you pay by credit card we may charge a credit card fee.

We or a Provider may offer to subsidize all or a portion of your cost (after any subsidies described above) for any signs, fixtures, displays, and if applicable, your kiosk cost. If we and/or Provider subsidize all of your costs for the display items and/or your kiosk, the items subsidized remain our property and/or property of the Provider. If we and/or a Provider subsidize only a portion of the cost of your display items and/or your kiosk, you will bear the remaining cost of the item after any subsidies that we and the Provider grant.

- (5) The miscellaneous opening costs include security deposits, utility deposits, incorporation expenses and professional fees, telephone systems, furniture, PCI compliance, traffic counters, credit card services, and startup and Internet based training fees for our point-of-sale software.
- (6) Payment for your initial product inventory may be due in full before delivery. Payment of your initial product inventory must be processed electronically via ACH or wire transfer (EFT). After we receive verification that the funds for payment of your initial product inventory have cleared our bank, your initial product inventory will be shipped to your Store. Initial inventory requirements will vary based on your projected sales volumes.
- (7) The Initial Marketing Program expenses are usually incurred soon after your Store begins operation. You may spend more than \$5,000 on your Initial Marketing Program expenses.
- (8) You are responsible for the payment of any sales tax, use tax, gross receipts tax, excise tax, or other similar tax or freight and delivery charges associated with the franchise. These costs vary from state to state.
- (9) This is an estimate for additional funds you will require during your first 3 months of operation, which includes your initial startup expenses, supplies, certain inventory (including up-front fixed payments for wireless devices), and payroll costs, but does not include insurance or any security deposit or rent you pay to the landlord. These figures are estimates. New businesses often generate a negative cash flow and our estimates represent average amounts typically needed to fund your initial operations. Your costs could be higher. Your costs will depend on factors such as how much you follow our methods and procedures, your management skills and business acumen, local economic conditions, the local market for wireless and wireline communication products and services and entertainment and security products and services, the amount of wireless and wireline communication products and services sold, the prevailing wage rate, competition and the level of sales reached during the initial

3 month period. Your inventory expenses will increase the more successful you are. These figures do not include royalties; we cannot estimate those of your expenses that depend on your sales level. The figure also does not include your personal living expenses or loan payments which you should provide for separately. You need to always maintain adequate reserves and working capital to support your ongoing business expenses.

- (10) Payments to third parties may be refundable, according to the policies of these parties; we do not participate in these decisions. All payments to us are non-refundable, except the initial franchise fee, a portion of which may be refundable under the circumstances described in Item 5.
- We have prepared these estimates based on over 30 years of experience operating and/or (11)franchising Stores. These estimates cover your initial cash investment up to the opening of your Store and the first 3 months of operation. You will be responsible for payment of these amounts. These estimates do not provide for your cash needs to cover any financing you incur or your other business and personal expenses. You should not plan to draw income from the operation during the start-up and development stage of your business, the actual duration of which will vary significantly from franchise to franchise and which we cannot predict for your Store (and which may extend for longer than the 3-month initial period described in Note 9). You must have additional sums available, whether in cash or through a bank line of credit or have other assets which you may liquidate or against which you may borrow, to cover other expenses and any operating losses you may sustain, whether during your start-up and development stage, or beyond. The amount of necessary reserves will vary greatly from franchisee to franchisee and will depend upon many factors, including the rate of growth and success of your Store, which in turn will depend upon factors such as the demographics and economic conditions in the area in which your Store is located, the presence of other Wireless Zone Stores or other public awareness of our business and trademarks within the general vicinity of your Store, your ability to operate efficiently and in conformance with our recommended methods of doing business, and competition.

You should review these figures carefully with a business advisor before making any decision whether or not to purchase the franchise.

We and our affiliates do not provide financing to franchisees either directly or indirectly for establishing a franchise except we may finance, depending on the circumstances, all or part of the initial franchise fee. See Notes 1 and 4 above and Item 10. The availability and terms of financing obtained from third parties will depend upon such factors as your credit worthiness, collateral which you may make available, policies of local lending institutions with respect to the nature of the business, and general economic conditions.

#### <u>Item 8</u>

## **RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES**

You may be required by the Franchise Agreement or otherwise by us to purchase or lease products or services (1) from us, our affiliates or parents or other suppliers we have designated or approved, (2) that meet our specifications, or (3) that we have the right to approve.

Under the terms of your Franchise Agreement, you must purchase furniture, fixtures, equipment, kiosks, traffic counter systems, supplies, signs, POS workstation setups, mobile POS

setups, telephone system, PCI compliance services, credit card processing services, computer software, inventory, data destruction certification, and other items and services that meet our specifications and from suppliers we approve, which may be us or an affiliate. We provide our standards and specifications for franchisees in a confidential Operations Manual (the "Operations Manual") and lists of approved suppliers for certain items and services. The Operations Manual is a compilation of manuals, books, binders, videos or other electronic media, Intranet postings and other materials containing operating data, specifications, standards, operating procedures, checklists, equipment, services and other information for the establishment and operation of a Store and to the System. When we say we will provide "written" communication or a notice or information (including the Operations Manual) to you "in writing" we may or may not provide you with a paper ("hard copy") form of the information. We may choose to provide the communication or notice only through electronic communication or posting to our website(s).

We will choose one or more qualified wireless and wireline communications, entertainment, and security products and services Provider. We will enter into a contract with each Provider (the "Provider Contract") authorizing us to market the Provider's services, with the right to engage you as a sub-agent. You will enter into a compliance agreement with us as a condition to your acting as sub-agent for our Provider. The current form of Provider Compliance Agreement is attached as Exhibit 8 to the Franchise Agreement, but we may occasionally change or update this form. We and our Provider are the only approved suppliers for wireless and wireline communications, entertainment, and security products and services. We will select our Provider by exercising our sole business judgment, taking into account the best interests of all franchisees. The Provider we choose will be the exclusive Provider for all franchisees. You will not offer or sell services from any Provider we have not authorized. Our Provider may mandate the use of specific equipment in conjunction with their services, such as authenticable, GPS (E911) capable software, content transfer equipment, frequency specific, or mode specific equipment. You must comply with these requirements, as well as any requirements for equipment configuration or installation and any other Provider-imposed requirements, which may require you to sign agreements with the Provider or us.

We may license or re-license software to you or require you to license software from a third-party vendor. The software supplier may require that you sign a license agreement, which may include a license agreement with us, if we re-license the software to you. We may change software suppliers, and each supplier will have its own form of license agreement you must sign. We are an approved supplier, but not the only approved supplier, for certain computer hardware and displays, fixtures, and signs for the buildout of your Store. We are the only approved supplier for POS workstation hardware and software, including antivirus software, mobile POS hardware, digital signage and monitor equipment, and Providers' wireless and wireline communications services. We require that you use our approved credit card processor. You must use a licensed contractor satisfactory to us to perform construction work at your Store. We must approve in writing all changes to your Store plans before construction. We may require that you install additional lighting, wiring for broadband access and digital signs and interactivity between displays or other wiring at your Store.

We have selected specific brands and models for each of the items of equipment that we require you to offer from your Store. We are currently an approved supplier, but not the only approved supplier, for equipment inventory. You have an option of purchasing the equipment from us, or purchasing equipment of equal or better quality from a supplier of your own choosing. You may purchase these items of inventory and supplies directly from certain manufacturers under terms we negotiate for our franchisees. We offer franchisees the option to participate in an exclusive purchasing program for the purchase of accessories. Franchisees who elect to participate in this purchasing program may receive favorable pricing and delivery terms negotiated by us and our distributor. In consideration, participating franchisees must agree to purchase all accessories and related products exclusively through the purchasing program. We may receive rebates or other incentives based on your participation in the purchasing program. As of December 31, 2022, we received \$47,800 in rebates from suppliers arising out of the purchasing program.

Before you open your Store for business, you must obtain insurance coverage meeting our requirements as specified in the Operations Manual. You must purchase the coverage from a responsible carrier and you must keep the insurance in force during the term of your Franchise Agreement. Certain insurance carriers have offered "special" programs to our franchisees. We have no involvement in any of these programs.

We have the sole right to arrange for the installation of exterior signage at your Store that meets our specifications and oversee the work of a licensed general contractor who meets or requirements to perform construction and install fixtures at the Store. If we do not direct the work, then you must use a licensed general contractor we approve to perform this work. We are also the sole supplier of the signs, fixtures, displays, traffic counter monitoring and reporting system, and technology systems and infrastructure (including hardware, software, and network equipment) you will need for the build out and operation of a new Store, and if applicable, your kiosk if you will operate a kiosk location in a shopping mall or similar location. We do not intend to approve other suppliers for these items, but we may in the future depending upon various factors including any supply chain issues we may encounter.

If you wish to use furniture, fixtures, equipment, supplies, signs, computer hardware, telephone system or computer software, or sell a product or service that we have not previously authorized, other than the wireless and wireline communications services, entertainment, and security products and services you must obtain from Provider and us, you must furnish information to us about the item or service and the supplier, as we reasonably request. We do not charge you any fees to obtain this authorization. We will notify you within 30 days of our receipt of all requested information as to whether authorization is granted or denied. Supplier approval is based upon a supplier's ability to meet our specifications and standards; the demonstration of an acceptable level of quality of construction, performance and appearance; price; production and delivery capability; adequate quality control and recall procedures; and adequate insurance coverage.

We may revoke our approval of previously designated or approved suppliers and designate new or replacement designated or approved suppliers. We will advise you of these changes through revisions in the Operations Manual, by e-mail, Intranet, written or facsimile correspondence, by telephone or at a meeting we require you to attend. If we revoke approval of a designated or approved supplier, you will cease ordering from the supplier. You may use up your supply of unused inventory and offer for sale any discontinued product or service unless we otherwise specify. We may vary the standards and specifications to take into account unique features of specific locations or types of locations, special requirements and other factors we consider relevant.

Except for an ownership interest in our affiliates (see Item 1), none of our officers own an interest in any suppliers we approve, or suppliers that supply product under our specifications.

We derive revenue from your purchases of products and services. In 2022, we received \$655,190,474 in revenue from device and accessory purchases made by franchisees, amounting to approximately 78.9% of our total revenues of \$830,497,836 reported on our audited consolidated financial statements for the period ended December 31, 2022. We received \$345,647 in revenue (as a straight pass through of the cost) from technology infrastructure purchases made by franchisees, amounting to approximately .04% of our total revenues. All of this information was taken from our audited financial statements. We require franchisees to contribute to the Foundation, a non-stock charitable organization we established. See Item 6. In 2022, our franchisees made mandatory contributions of \$187,986 to the Foundation. This information was taken from our internal records.

We did not have any affiliates who sold or leased required goods or services directly to our franchisees or who derived revenue from franchisee purchases or leases in 2022.

If you purchase a franchise to operate a Store, we estimate that source-restricted purchases will equal approximately 73% - 96% of your total purchases disclosed in Item 7 in connection with the establishment of your Store and approximately 77% - 89% of your total purchases in connection with the ongoing operation of your Store.

We may receive other forms of compensation directly from our Provider and others. This compensation may be either in lieu of or in addition to the Royalties you pay or which we attribute to you. See Item 6. Suppliers periodically offer program incentives relating to specific products and services. Depending upon the program complexity, the incentive received by us can range between 10% and 25% of the price paid by us for the products purchased by us or the price of the products when sold by us. In addition, our Provider, suppliers or other vendors may provide partial reimbursements for Store build out, displays, kiosks, and signage. Our Provider, suppliers or other vendors may also sponsor our annual franchisee convention and they may donate to the Foundation or its preferred charities. All incentives or compensation are paid at the discretion of our Provider, suppliers or other vendors, and may be based upon performance criteria established by our Provider, suppliers or other vendors. We reserve the right to receive such compensation, rebates, incentives, and other payments from our Provider, suppliers and vendors, either directly or arising out of our franchisees' purchases, and to use those monies for our own purposes, and not share them with our franchisees.

Although you may participate in a purchasing program for the purchase of accessories sold through your Store, there are currently no purchasing or distribution cooperatives in which franchisees are required to participate.

We do negotiate purchase arrangements with suppliers for your benefit. There is no practice in effect by which we provide material benefits to you, such as a right of renewal or the granting of additional franchises, based upon your use of approved suppliers, although you are subject to termination if you do not use the Providers with whom we have exclusive contractual arrangements, or you use Providers not authorized by us.

The requirements described in this Item (and in other Items) represent the Wireless Zone System at the present time. However, we retain the right to change these requirements, including any single-source requirements, as the Wireless Zone System evolves over time and the needs of the Wireless Zone System change.

## <u>Item 9</u>

## FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this Disclosure Document.

Obligation	Section in agreement	Disclosure document item
a. Site selection and acquisition/lease	Section 4 of Franchise Agreement	Items 6 and 11
b. Pre-opening purchases/leases	Sections 1.03, 4.02, 10.02, 10.05.A and 11.05 of Franchise Agreement	Item 8
c. Site development and other pre-opening requirements	Sections 4 and 10.05.A of Franchise Agreement Section 3b.(iii) of MSDA	Items 6, 7 and 11
d. Initial and ongoing training	Section 9 of Franchise Agreement	Item 11
e. Opening	Sections 4.01 and 14.01.J. of Franchise Agreement Section 3 of MSDA	Item 11
f. Fees	Sections 1.02, 1.03, 5.03, 6, 7.02 9.01, 9.02, 9.03, 10.12, 10.14, 10.16, 11.04, 11.05, 11.06, 11.07, 12.02, 13, 15.01, 16.01, 16.02, 16.04, 17 and 18.12 of Franchise Agreement; Section 5 of Agreement with Landlord (Exhibit 2 to Franchise Agreement) Sections 2, 7b.(ii), and Rider of MSDA	Items 5 and 6
g. Compliance with standards and policies/operating manual	Sections 2, 3, 7.03, 7.04, 8.01, 9.03, 10 and 13 of Franchise Agreement	Item 11
h. Trademarks and proprietary information	Sections 2.01B, 3, 10.15 and 16.02 of Franchise Agreement Section 1b. of MSDA	Items 13 and 14
i. Restrictions on products/services offered	Sections 2.04 and 10.02 of Franchise Agreement	Items 8 and 16
j. Warranty and customer service requirements	Sections 10.03.D, 10.12 and 10.16 of Franchise Agreement	None
k. Territorial development and sales quotas	Sections 1.05, 2.02, 10.02.B and 14.02.E of Franchise Agreement Sections 3 and Rider of MSDA	Item 12
<ol> <li>Ongoing product/service purchases</li> </ol>	Sections 2.04 and 10.02 of Franchise Agreement	Item 11
m. Maintenance, appearance, and remodeling requirements	Section 10.05 of Franchise Agreement	Item 11
n. Insurance	Section 10.04 of Franchise Agreement	Items 7 and 8

Obligation	Section in agreement	Disclosure document item
o. Advertising	Sections 7 and 10.15 of Franchise Agreement	Items 6 and 11
p. Indemnification	Sections 13.01, 13.03.A., 15.01.J., 17 and 18.04.C. of Franchise Agreement; Section 10 of Agreement with Landlord Section 8 of MSDA	Item 6
q. Owner's participation/ management/staffing	Sections 10.03, 10.10 and 10.11 of Franchise Agreement	Items 11 and 15
r. Records and reports	Sections 10.07 and 11 of Franchise Agreement	Items 6 and 11
s. Inspections and audits	Sections 10.06, 10.07 and 11.04 of Franchise Agreement	Items 6 and 11
t. Transfer	Section 12 of Franchise Agreement Section 7 of MSDA	Item 17
u. Renewal	Section 5.02 of Franchise Agreement	Item 17
v. Post-termination obligations	Sections 11.05.B, 13, 15.01, and 16 of Franchise Agreement Section 6 of MSDA	Item 17
w. Non-Competition covenants	Section 16 of Franchise Agreement	Item 17
x. Dispute resolution	Sections 18.07-18.11 of Franchise Agreement Section 8 of MSDA	Item 17
y. Other: Guarantee of franchisee obligations (note 1)	Sections 1.04, 12.02.A.12 and 12.03.C. of Franchise Agreement	Items 1, 15 and 17

#### Note:

(1) Each individual who owns a 5% or greater interest in a business entity franchisee, and under certain circumstances their spouse, must sign the Guaranty of Performance attached as Exhibit 3 to the Franchise Agreement guaranteeing payment by you to us under the Franchise Agreement, any promissory notes or other agreements, and your performance of your obligations under the Franchise Agreement.

# <u>Item 10</u>

## FINANCING

We are not obligated to offer directly or indirectly any arrangements for financing of your initial investment, your equipment or the continued operation of your franchise. You must make your own financing arrangements. However, if you meet our credit standards, we may offer financing for all or a portion of your initial franchise fee or renewal fee (depending on the circumstances), and we have made arrangements with a third party who may offer financing to you for equipment.

#### **Initial Franchise Fee / Renewal Fee**

If you meet our credit standards, we may offer to finance up to 50% of the initial franchise fee or renewal fee (or up to 100% if the fee is less than \$12,500) for up to 12 months. We will charge you interest at a fixed rate of 12% per year, but if you default, we can increase the rate to 1.5% per month (or the highest rate allowed by law if lower) until the default is cured. Payments will be due in 12 equal monthly installments of principal and interest over the term of the loan. The monthly payments will depend on the amount financed. For example, if we finance \$12,500 of the initial franchise fee, your payments will be \$1,110.61 per month. If you fail to make any payment when due, we have the right to accelerate the balance, and we have a right to recover all our costs of collection, including court costs and attorneys' fees. We also have the right to deduct these payments from Commissions or other payments due to you.

If we offer you financing, you will sign a Promissory Note ("Promissory Note") in the form attached as Exhibit 5 to the Franchise Agreement. Under the terms of the Promissory Note, we have the right to enforce your obligations in Connecticut, you waive certain notices of default or enforcement, and you waive your rights under Connecticut law, which will govern the Promissory Note, to notice or hearing before we attempt to obtain a prejudgment remedy, including an attachment or garnishment against you or your property. You do not waive your rights to assert your defenses or confess judgment to a collection action we may bring. You also waive your right to a jury trial. We have the right to sell, assign, or discount your Promissory Note or other financing arrangements to a third party. A default under the Promissory Note is also a default under the Franchise Agreement. You may prepay the Promissory Note without penalty, at any time.

If the franchisee is an entity, any Owner with at least a 5% equity interest, and under certain circumstances their spouses, must personally guarantee the promissory note and your other obligations to us. The form of Guaranty of Performance is attached as Exhibit 3 to the Franchise Agreement.

Under the Franchise Agreement, you also grant us a security interest in all of your assets, including your equipment, inventory and franchise business to secure all of your obligations to us. Your failure to make payment on financing obligations with us could result in the loss of your franchise rights. You cannot use the assets of the Store, including accounts receivable, or your ownership interest in a franchise entity, as collateral for a loan without our consent. We will require that your other lender sign an intercreditor agreement with us. We do not intend to grant consent for you to use the Store as collateral for a loan to finance an unrelated business or a loan otherwise not related to the Store or your Franchise Agreement.

#### **Inventory and Demo Lines**

Following a credit review by us, we may provide extended payment terms for purchases of inventory, use of demo lines and other services from us. The amount of credit we offer will be adjusted periodically based on sales and payment performance. If you are given extended purchasing credit terms, you may have up to 65 days to pay for your purchases, depending on the invoice date. We do not charge interest, as long as you pay on time. For transfers and new locations, we may require that you pay for your initial opening inventory order in advance, electronically via ACH or wire transfer (EFT) or business (not personal) credit card. We, in the exercise of our sole judgment, will determine the amount of inventory purchases that we will finance. We may also put you on adjusted credit terms for a period of time, which may extend for 6 months or longer. The adjusted credit terms will require you to pay an up-front fixed

prepayment amount, established by us, for each wireless device that you order. This amount will be debited from your bank account via Electronic Funds Transfer. The remaining balance due for your order will be given credit terms due in full on the 1<sup>st</sup> day of the second month following the order date. After reviewing your sales and payment performance, we may, in our sole discretion, determine to replace the adjusted credit terms with extended credit terms. If you do not comply with the extended purchasing credit terms, we may reduce the value of the credit we offer to you. Additionally, we may require you to pay an up-front fixed prepayment amount, that we establish, for each wireless device that you order. We also may impose an interest rate on all purchases that are not paid for on time. Currently, that rate is 1.5% per month, or the highest rate allowed by law if lower, from the date on which the purchases were made until the date on which the outstanding balances are paid. We retain the right to deduct from Commissions due to you all amounts owed for purchases and other amounts you owe to us. If at any time your financial situation changes, you have a poor payment record, or otherwise not in good standing, we may no longer extend to you any purchasing credit terms and require that you purchase on a payment in advance or special term basis. The form of Security Agreement and Demo Line Payment you will sign to obtain this financing is attached as Exhibit 6 to the Franchise Agreement. That Agreement provides that all amounts you owe for use of demo lines will be paid within 45 days of receipt of an invoice. If you fail to pay those amounts when due, or any other amounts you owe us, we may deduct such amounts from any monies due to you. The Agreement grants us a security interest in all of your assets, including your equipment, inventory, and franchise business, to secure repayment of your obligations to us, both for inventory and under any other agreement you have with us. If you default, we can require that you assemble your assets and make them available to us so that we can take possession of the assets and sell them to recoup all costs, including any attorneys' fees we may incur in enforcing our rights and obtaining payment of amounts you owe us. The Agreement provides that you waive all rights to notice and defenses other than payment in full. If we have to bring an action against you, we can do so in Connecticut, under Connecticut law, and you waive any right to a trial by jury or to object to the venue of the action.

You will sign an agreement allowing us to initiate electronic transfer of funds from your account for payment of any obligations you owe us. The transfer authorization is attached as Exhibit 7 to the Franchise Agreement.

We may also adopt a program in the future to offer third-party financing for your inventory purchases. We have established a referral relationship with a third party lender, Ascentium Capital LLC ("Ascentium"), which may offer financing to you in the form of equipment finance agreements ("EFA") with terms of 12, 24, 36, 48 and 60 months for the signs, fixtures, displays, and computer point of sale workstation setup and related services ("Equipment") you need to open your Store. Typically, franchisees choose terms of 36, 48 or 60 months. Since you will be financing the Equipment over a term that is intended to target a monthly payment meeting the cash flow needs you project for your business, and which may be different than a traditional bank loan, there is no conventional interest rate indicated on the EFA, however, based on Ascentium's cost of funds as of the date of this Disclosure Document, the financing would have an effective interest rate in the range of 7.9% to 9.9% per annum. Your monthly payments will vary based on the amount you finance, market conditions, the strength of your credit, collateral quality and term of the EFA. Generally, Ascentium will not require a down payment, but they will require 1 payment in advance.

If you are offered this financing, you will sign an EFA. If you are offered financing for 3 or more Stores, you may instead sign a Master EFA. Whether you sign an EFA or a Master EFA, you will have to pledge the Equipment as collateral for the EFA. You and any other Owner of the

franchise must personally guarantee repayment of the EFA. You may not prepay the EFA without Ascentium's prior written consent. If you fail to pay any amount owing when due, or if you stop doing business or breach any other obligation in the EFA, Ascentium may terminate the EFA, and declare all remaining payments to be immediately due and payable, discounted at 3% per annum. After you default, the interest rate can increase to 16% per annum. Ascentium can take possession of the Equipment and sell it, and you will be liable for any deficiency. If they bring an action against you, they can bring that action in New Jersey, and you waive your right to a trial by jury and the right to object to them bringing the action in New Jersey. The EFA documents are governed by the laws of New Jersey. You may also be required to reimburse Ascentium for all costs they incur in enforcing their rights, including attorney's fees and costs of repossession, repair, storage and remarketing of the Equipment. We receive a 1% commission on the total financed on each EFA entered into with a franchisee. A sample of the Ascentium EFA documents is attached as Exhibit E.

Except as noted above, we do not offer or arrange direct or indirect financing. We do not guarantee any of your financing, lease or any other obligations. Except as disclosed above, we do not receive direct or indirect payments from placing financing.

## <u>Item 11</u>

# FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

## Except as listed below, we are not required to provide you with any assistance.

#### **Pre-Opening Assistance**

Before you open your Store, we will:

1. Designate a Protected Territory (see Item 12). (Franchise Agreement - Section 1.05.)

Approve a site you select for your Store. Generally, you will lease the site from a third 2. party, but we or an affiliate may occasionally offer to sell Stores owned by us or the affiliate, which may also require a sublease or lease assignment. We may review your lease if you request our assistance or if we consider it advisable, although we will not provide any legal advice to you, and you are responsible for negotiating all lease terms. We consider the following factors in approving your location: general location and immediate surroundings, traffic patterns, visibility, size, layout, rental and lease terms, competition and growth trends in the area. Our Provider must also approve your Store location in advance and may withdraw approval at any time. Our approval and our Provider' approval of a specific location does not warrant or guarantee the suitability of a site, or the profitability or the likelihood of success of your Store. Our approval of a site also does not guarantee that our Provider will also approve the site. You must deliver a copy of the signed lease to us within 15 days after it is fully signed. (Franchise Agreement – Section 4.) We will coordinate with our Provider to obtain final approval of all sites. If we or our Provider do not approve the site you select, you must submit an alternative site for consent. If you and we cannot mutually agree on a site for your Store that is also acceptable to our Provider within 180 days after we and you sign the Franchise Agreement, or such other time period as we mutually agree, we can terminate the Franchise Agreement. If that occurs, we may refund to you any franchise fees you paid up to the date of termination, less our out-of-pocket expenses incurred to that date if you sign a release. (Franchise Agreement – Section 4.)

We anticipate that the typical length of time between signing the Franchise Agreement or the first payment of consideration and the commencement of operations of your Store will be approximately 12 to 36 weeks. The factors that affect this time frame include the build-out of the facility, training schedules, arrangement of financing by you, lease negotiations, zoning approvals, sign permit and fabrication, and hiring of staff. Your lease must contain certain language as stated in the form of Addendum attached as Exhibit 2A to the Franchise Agreement or you, your landlord and we must sign the Agreement with Landlord attached as Exhibit 2 to the Franchise Agreement.

3. Allow you access to the Operations Manual. The Operations Manual contains the standard specifications and procedures for the construction and operation of your Store. We will furnish updates to you as changes are made in the Wireless Zone franchise System. (Franchise Agreement – Section 10.01.) The Table of Contents of the Operations Manual as of the end of our last fiscal year, showing the number of pages in each section, is attached as Exhibit H to this Disclosure Document. The total number of pages in the Operations Manual as of the date of this Disclosure Document is 187.

4. Furnish you with a layout for the interior of a typical Store and provide specific exterior signage and specific decor specifications or directly arrange for the installation of exterior signage. We may also arrange for a general contractor to perform construction and install the fixtures at your Store. (Franchise Agreement – Section 10.05.) We do not provide these items directly to you or deliver or install them. Before you open the Store, you must certify in writing that you have obtained all permits and certifications required to operate the Store, including all business or other licenses and all zoning, access, signs and fire requirements.

5. Identify the approved products and services that you must offer at your Store. (Franchise Agreement – Sections 2.04 and 10.02) We will also offer to sell you the items of inventory we offer. (Franchise Agreement – Section 1.03)

6. Provide you and any of your managerial employees (as space permits) with operational, sales and promotional training intended to prepare you for the management and operation of your Store. (Franchise Agreement – Section 9.01) See below in this Item 11 for more information about our training program.

7. If you request in writing, we will provide a representative to train and assist your staff for up to 3 business days during the period immediately before and following the opening of your Store. (Franchise Agreement – Section 9.02)

8. At your request, we will assist you with the development of an initial marketing program campaign if we require that you develop an initial marketing program campaign. You will bear the cost of any initial marketing program campaign. (Franchise Agreement – Section 7.03.)

# **Ongoing Obligations**

During the operation of your Store:

1. We may conduct additional training classes during the year. We may make attendance at these training classes mandatory. There may be a fee for attendance at these training classes and you will be responsible for all travel expenses associated with attending. In addition, mandatory regularly-scheduled franchisee meetings are held at various locations to provide updates on

procedures, marketing programs, products and other information. There will be no charge to you for attendance at these franchisee meetings, but you are responsible for travel expenses associated with attending these meetings for yourself and your employees. If you or any of your employees register for a training class, meeting or seminar, but fail to attend, or fail to attend a mandatory meeting, we may charge a "no-show fee". (Franchise Agreement – Section 9.02)

2. If we determine you need additional training after you complete the new franchisee training program, we will furnish additional virtual operational, sales and promotional training to assist you in the management and operation of your Store. We will charge you a fee for such additional training. The applicable fee range is dependent on the type and duration of the training. We may also provide additional customized training or make available training programs online or through other forms of electronic communication. (Franchise Agreement – Section 9.02.)

3. We will pay to you the amount of Commissions and Residuals received from the Provider that are attributable to your Store, less deductions for amounts you owe us. (Franchise Agreement – Section 6.02.)

4. We will offer to sell certain approved devices and accessories to you at the published wholesale price we paid for the product. (Franchise Agreement – Section 10.02)

5. We may provide suggested retail prices, but you will determine the prices at which you offer products and services, subject to our right to establish minimums and maximums. (Franchise Agreement – Section 10.09.)

6. We will let you use our proprietary trademarks. (Franchise Agreement – Section 3.)

# **Advertising/Marketing**

You must aggressively promote your Store in your local geographic area. You may develop advertising and marketing materials for your own use at your own cost, but we must approve these materials in writing in advance of publication or use. You must limit all your marketing and promotional activities to the Protected Territory, unless you have received prior written approval from us. All local marketing and promotion by you of any type must be conducted in a professional manner and must be approved by us in writing in advance. You may not be approved to use our Provider's trademarks in any advertising or other forums. If you are approved to use our Provider's trademarks in any manner, you must adhere to our and our Provider's guidelines and requirements regarding the use of the Provider's trademarks.

You must participate in 1 or more civic organizations in the community in which your Store is located. We may suggest certain organizations and encourage all of our franchisees to participate in specific philanthropic programs, including the Foundation. In addition, you must participate in all programs we support. (Franchise Agreement – Section 7.04.)

We may require that you develop an initial marketing program campaign. You will bear the cost of any initial marketing program campaign. If we require you to develop this campaign, then at your request, we will assist you with the development of the initial marketing program campaign. (Franchise Agreement – Section 7.03.)

You may not establish, or have established on your behalf, and website, webpage, social media or social networking site, profile, account, hashtag or avatar relating to or making reference

to us, your Store, any Provider, the Trademarks or to the System without our prior written approval. If you wish to maintain a website, social media sites or use other electronic media, you must first obtain our prior written approval of the form and content, which consent we are under no obligation to provide, as we consider the maintenance of a website or social media site to be a form of advertising and subject to our requirements. We may require that the only website or social media sites for you and the System will be the website or social media sites that we maintain. (Franchise Agreement – Section 10.15.)

We may, in the exercise of our sole business judgment, spend cooperative funds we receive from a Provider in any manner we choose, including on branding initiatives to promote and enhance the quality image, identity and patronage of our Stores. We will determine the cost, media, content, format, style, timing, allocation and all other matters related to these programs. (Franchise Agreement – Sections 7.01 and 7.02.) Currently, our regional and local advertising, which is developed by our in-house marketing department in conjunction with and subject to the approval of our Provider, may be disseminated through, among other media, direct mail, fliers, radio, cable and network television.

We may use advertising, marketing or development funds paid to us by our Provider to offset our costs for advertising, marketing and promotion, and we may make payment to us or our affiliates for administrative expenses arising out of the design, production and placement of advertising and promotional materials on behalf of some or all franchisees. We would not have any obligation to develop, implement or administer these funds to ensure that expenditures are proportionate or equivalent to payments attributable to a particular Store, or to make expenditures to benefit any particular franchisee or group of franchisees, or for any particular market area, geographic area or on a pro-rata or proportional basis. We are not a fiduciary for monies held for advertising, marketing or development accounts.

## **Computer Equipment**

You must purchase all technology infrastructure for your Store (including hardware, software, and network equipment) from us. Your Store will initially require at least 2 point-ofsale (POS) workstations, 4 mobile point-of-sale equipment, at least 2 credit card readers, a printer and network and security equipment. The estimated cost of the infrastructure required to open your Store is between \$7,000 and \$9,000. The actual costs may vary depending on the amount of hardware and software you elect to purchase. You must update and replace your POS and other computer equipment at least once every 3 years or as we determine in our sole discretion, either to meet the need for technological improvements or to ensure the effective operation of the System. You must purchase all updated replacement equipment from us at our then-current prices at the time of the update. Typically, any workstation hardware purchased from us will have a 3-year warranty. You may also be required to purchase software or hardware upgrades at the direction of us and the manufacturer(s) of our POS software and POS and computer hardware to accommodate technological improvements. There are no contractual limits on any updates or upgrades that are required for the hardware and third-party software. All upgrade and update costs are your responsibility. The cost of any upgrades will vary and we have no basis for estimating the annual or periodic cost you might incur, which are determined by the manufacturer. Upgrades are included in the license fee for our POS software discussed in the next paragraph, which you will have to use.

You will furnish us with the ability to download your sales and customer information and all other information we request, on a regular basis, even though we will have independent access

to that information. We will advise you as to the timing, format and content of the information you must make available to us. You must have Internet service that meets our standards. We provide a unique email address to the principal Owner of each of our franchisee entities (@wireless-zone.com). We also provide an email address for each franchisee employee at no additional cost to you. The Wireless Zone email address must be used for all email correspondence between you and us to ensure that we are able to maintain confidentiality with our communications. We will have full and complete access to all records and information created by the POS workstations and mobile POS, through direct telephone or other communications method. You must use a credit card processing company that we have approved.

You must use POS software we designate to handle all transactions in your Store. The software maintains a data base of your customers and of products for use in managing your Store. Upgrades to the software will be included in the monthly licensing fee. We will have full access to all information and data collected by the software. There are no contractual limits on our right to access your information. If your Store closes, you must ensure the proper media sanitation in accordance with our policies.

You must access and utilize our Intranet and e-mail system designed for franchisees. This Intranet will be used for, among other things: dissemination of reports, notices, procedures, manuals, special promotions and programs, replacing individual e-mails; training; placing orders with our warehouse, replacing faxes and phone calls; and posting of current advertisements.

You must certify PCI compliance on an annual basis, according to the standards we establish. Current standards for compliance include completing a PCI self-assessment questionnaire, signing and attestation of compliance and passing an external vulnerability scan from a PCI authorized scanning vendor. We have selected a preferred vendor to assist you. You will pay us a monthly license fee of \$100-\$150 for a PCI compliance service.

## **Training**

Your Store must always be under the direct supervision of an individual who has satisfactorily completed our new franchisee training program and other mandatory training programs, including at our convention. Before your Store opens, each person signing the Franchise Agreement as franchisee, or each Owner with at least a 20% equity interest in a business entity franchisee, or in certain cases, the Store general manager, must complete, to our satisfaction, our mandatory new franchisee training program. If you designate in a writing 1 or more employees as general manager(s) to supervise the operation of your Store in your stead, then we will also require the general manager(s) to attend and complete the mandatory new franchisee training program. If you ever replace the initially approved general manager, then the replacement general manager must attend and complete our mandatory new franchisee training program to our satisfaction, that person will have to repeat the program or portions of it until we are satisfied, or you will have to replace that person and the replacement will have to attend and complete our mandatory new franchisee training program and any mandatory additional training course(s) to our satisfaction.

We do not charge any initial training fee for (usually the Owner but sometimes a designated general manager) attendance at our mandatory virtual new franchisee training program. You and/or your general managers must successfully complete the mandatory new franchisee training within 120 days of the date of the Franchise Agreement or we may terminate the Franchise Agreement. In addition, we may conduct periodic training programs in-person or virtually. Attendance at these

meetings may be mandatory. You must pay the costs for travel, lodging, meals and salaries for the individuals who attend any mandatory, or requested, in-person training program.

We give our mandatory new franchisee training on an ongoing basis throughout the year. We have prepared confidential and proprietary instructional material for use in our training program. We may also require you, your Owners, your general managers or your employees to complete training programs offered by any of our chosen learning Providers. Some or all training offered to you will be made available online through various web- and non-web-based platforms. You will also receive the Wireless Zone® Operations Manual, and while we will review select portions of the Operations Manual during the initial training, you can and should refer to the Operations Manual to learn the most current practices and procedures for the operation of your Store. Training facilities are divided between (a) our corporate offices or a franchised Store; and (b) online or through other forms of electronic communication.

The training program for a new franchisee consists of approximately 80 hours. The training consists of Store management, carrier relations, product training, sales and marketing strategies, finance, and sales floor training. The training schedule appears below in this Item 11. Training will be supervised by Molly Fields, our Senior Director of Learning and Development. Ms. Fields assumed this position with us in April 2020. She has served in this same capacity with our affiliate, TCC, since February 2019. Virtual training will be conducted by either: Ms. Fields, Kaleb Cunningham (an affiliate employee since 2015 and currently our remote learning specialist), or Gary Young (our employee since October 2004 and previously our franchisee from 1996 to 2004; training experience with us since April 2007). We may also use others of our staff and third-party trainers who will perform their duties under our supervision. Most of the individuals performing training have at least several years of experience with us or have relevant industry experience.

Subject	Hours of Classroom Training	Location
New Franchisee Classroom Training The training program is intended to deliver a foundation of knowledge to support a new Wireless Zone Franchisee/Owner in the opening and operations of their Store(s). The training is conducted in a virtual environment. Program topics include: Sales, Finance, Advertising, Marketing, Product Training, Warehouse, Point of Sale, Human Resources/Employee Relations, The Customer Experience, and Operations Manual.	Minimum of 80	Virtual
Total	Minimum of 80	

## TRAINING PROGRAM

#### <u>Item 12</u>

#### TERRITORY

You will operate the Store at a specific location that we and our Provider in your market must first approve. We will designate an area that is a 2-mile radius around the original location of your Store as your "Protected Territory," provided, however, that if your Store is located in a city with a population of 350,000 or more persons according to the most recent U.S. Census information, the Protected Territory will be a 1-mile radius around the original location of your Store. The exception is that if your Store is located in an enclosed shopping mall then the Protected Territory is the enclosed shopping mall itself. A Protected Territory will specifically exclude exhibition, convention and/or conference halls and centers. We reserve the right for ourselves and/or our franchisees to exhibit or participate at functions conducted at these types of venues. A Protected Territory will also specifically exclude enclosed shopping malls, whether now existing or arising in the future that are otherwise within the description of the Protected Territory, unless the Protected Territory is the enclosed mall itself. We reserve the right to operate ourselves, and/or to license our franchisees to operate Wireless Zone® Stores, kiosks, and/or carts in these enclosed shopping malls and in non-traditional locations described below. The Protected Territory of another franchisee may overlap with your Protected Territory.

You may operate only one Store in your Protected Territory. You do not receive the right to acquire additional franchises within your Protected Territory (or elsewhere) unless you sign a Multi-Store Development Agreement. You will conduct from your Store on-site retail sales, telemarketing and direct sales to the general public and small businesses within your Protected Territory. You may only advertise and market your Store in your Protected Territory. You must seek and receive our permission to relocate within your Protected Territory. The proposed new location must satisfy our and Provider's site location and lease criteria for your Store. If your lease for your Store expires, is not renewed or is otherwise terminated, you must secure another approved Store location within 90 days after the expiration or termination of the prior lease. You must sign a separate Franchise Agreement, the terms of which may differ materially, and pay an additional franchise fee, in order to operate another Store in your Protected Territory or in a different or additional territory.

You will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control. You may also face competition from competitive brands that our affiliates control, including TCC.

If, however, you sign an MSDA, we will describe a "Development Territory" in the Rider to the MSDA. This territory will typically be described as a geographic area in which each of your Wireless Zone<sup>®</sup> Stores must be developed. The criteria we use for determining these territories is simply geographic markets in which we believe it may be feasible to develop multiple (2 or more) Wireless Zone<sup>®</sup> Stores. If you are in compliance with your Development Schedule, then for a period of 1-year following the date you sign the MSDA, we will not develop or operate, or grant anyone else a franchise or license to develop or operate a Wireless Zone<sup>®</sup> Store in your Development Territory. However, we do have the right to operate other Wireless Zone<sup>®</sup> stores, and grant the right to others to do so, outside your Development Territory, even if they may compete for customers within your Development Territory. There may also be existing Wireless Zone<sup>®</sup> stores in your Development Territory at the time we enter into the MSDA with you. If there are, we will notify you of those businesses before you sign the MSDA, but those businesses may continue to operate under their existing agreements, including having the right to renew those agreements and to transfer their rights to any purchaser of their Wireless Zone<sup>®</sup> Store. When the MSDA expires, you will have the rights granted to you in any portions of your territory under an individual franchise agreement, as described above.

If you are not in default under the Franchise Agreement, we will not grant a franchise for the right to operate a Wireless Zone retail store that is physically located within your Protected Territory, except as described below regarding alternative channels of distribution, including nontraditional locations, and except that we also reserve the right to retain any sub-agent we previously established in your Protected Territory. We also expressly reserve for ourselves, for our affiliates and for our other franchisees the right to sell, lease and repair wireless telephones, and other wireless and wireline communications devices and services, entertainment and security products and services, and other products and services under other trademarks within or to your Protected Territory (and within your Development Territory under the MSDA). Our Providers, and other agents of our Providers, may also operate competitive stores in your Protected Territory (and within your Development Territory under the MSDA), but without using the Wireless Zone name. You may accept orders from outside your Protected Territory without payment to another franchisee, but you may not conduct marketing or promotional activities outside the Protected Territory. We may accept orders from inside your Protected Territory (and within your Development Territory under the MSDA) without payment to another

We retain the right to use alternative channels of distribution, including by way of wholesale, mail order or catalog business, the Internet, "e-commerce" or other computer sales methods, specialty sales, or via outbound telemarketing, toll free telephone numbers for delivery, other electronic means, or at or through department stores, big box stores, grocery stores, supermarkets, theme parks, airports, stadiums, arenas, and similar outlets, to offer products and services other than through Wireless Zone retail stores to locations and customers located anywhere, including those within your Protected Territory (and within your Development Territory under the MSDA), using the mark Wireless Zone and the other Trademarks or under other trademarks, and we do not have to pay any compensation to you. You may not solicit business in any non-retail channel of distribution to any purchaser wherever located, including within your Protected Territory or Development Territory, including by way of catalogs, mailorder, toll-free telephone numbers, or any form of electronic media or commerce, such as the Internet, except for permitted telemarketing within your Protected Territory. We have established an e-commerce distribution program, and you must participate in the manner set out in the Operations Manual and accept those amounts, if any, that we specify as full and adequate payment for your participation.

We may establish, and we reserve the right for ourselves and our affiliates to utilize, alternative channels of distribution for branded communications products, such as telephones or wireless Internet devices, using the Trademarks used in your Store or any other trademarks, to any purchaser wherever located, including within your Protected Territory (and within your Development Territory under the MSDA). You will have the right to sell products under the Trademarks only by retail sale and only through your Store and you will have no right to sell products through any alternative distribution channel. You have no right to share, and you should not expect to share, in any of the proceeds we or our affiliates, franchisees, licensees, representatives, agents, sub-agents or any other person receives in connection with any other channel of distribution, except as we specifically authorize.

We also reserve the right for ourselves and our affiliates, to operate or to license the operation of retail stores offering wireless and wireline communications products and services and/or entertainment and security products and services within or outside your Protected Territory (and within or outside your Development Territory under the MSDA). We also reserve the right for ourselves and our affiliates to develop, operate and franchise similar or dissimilar distribution systems for the same, similar or different products, goods, or services using trademarks, service marks and commercial symbols different from those used in connection with the Wireless Zone System, which may include web-based systems.

One of our parent companies, Round Room, LLC, is the owner of TCC, LLC, which owns and operates, and licenses others the right to own and operate, stores operating under the service mark "TCC," which offer goods and services similar to the goods and services you will offer in your Wireless Zone® Stores. These TCC stores are not restricted as to where they may solicit or accept orders and they may compete with Wireless Zone<sup>®</sup> Stores and solicit or accept orders in your Protected Territory (and within your Development Territory under the MSDA). Neither we nor TCC is restricted from expanding geographically and both intend to expand to additional states, including into states where the other system currently has outlets. We and TCC currently maintain physically separate offices and training facilities and we will each operate independently through our respective separate management teams and do not consult each other about potential conflicts regarding territory, customers, locations or support of the businesses of our respective outlets.

We will establish minimum expectations for the volume of sales and performance standards for your Store, including minimum monthly sales standards for new activations and total boxes. The minimum expectations will be published in our Operations Manual. You must maintain these minimums to retain your franchise; if you do not realize the minimum requirements during any 3 consecutive months of operation, we may terminate your Franchise Agreement.

#### <u>Item 13</u>

#### TRADEMARKS

We grant you the right under the Franchise Agreement to operate under the mark "Wireless Zone." You may also use, with our prior written consent, our other current or future trademarks to operate your Store. By trademark, we mean trade names, trademarks, service marks and logos used to identify your retail outlet. You may not use websites, social media sites or register domain names (whether or not they include the trademarks) without our prior written approval, which we are under no obligation to furnish.

The following is our principal trademark which has been registered on the Principal Register of the United States Patent and Trademark Office; all required affidavits and renewals have been filed:

Wireless Zone (without design) Registration Date: March 28, 2000 Registration No. 2,336,387

You must follow our rules when you use our trademarks. You cannot use the names or trademarks, or confusingly similar names or trademarks, as part of a business entity name, e-mail or Internet address or with modifying words, designs or symbols, unless we expressly license their use to you for this purpose. You will not open any vendor accounts using the trademarks. You may

not use our name or trademarks in connection with the sale of an unauthorized product or service, for obtaining credit from any lender or lending institution or from vendors, suppliers or merchants, or in any manner not authorized in writing by us. You may not, during the term of the Franchise Agreement or after its expiration or termination for any reason, develop, create, generate, own, license, lease or otherwise use any computer media and/or electronic media (including any Intranet, Internet, World Wide Web, social media or social networking sites, bulletin boards, news group, blogs, websites, webpage, profile, account, hashtag or avatar) that in any manner use or display our trademarks, or confusingly similar names or trademarks. You may not, during the term of the Franchise Agreement or after its expiration or termination for any reason, in any manner use or employ any meta tag, link, frame or similar device to, or for any website or social media site of ours. You may not, during the term of the Franchise Agreement or any reason, sell, give, provide to or otherwise assist any third party who is not our franchise to obtain any advertising, signs, posters, point of sale materials, promotional materials, or other materials containing the Trademarks, including the trade dress.

No agreements limit the right to use or license the use of the trademarks. There are presently no material determinations of the United States Patent and Trademark Office, the Trademark Trial and Appeal Board, the trademark administrator of any state, or any court, nor any pending interference, opposition, or cancellation proceedings or material litigation, involving the principal trademarks.

You must notify us immediately when you learn about an infringement of, or challenge to your use of, our trademarks. We will take the action we think is appropriate. While we are not required to defend you against a claim against your use of our trademarks, we will reimburse you for any damages for which you are held liable and your reasonable costs in connection with defending Wireless Zone trademarks. To receive a reimbursement, you must have notified us immediately when you learn about the infringement or challenge and cooperated with us. We alone will control any action involving the trademarks. You will assist us in our pursuit of the action.

You must modify or discontinue the use of a trademark if we modify or discontinue it. If this happens, we will not reimburse you for your costs of compliance, including for example changing signs and other trademarked materials. You must not directly or indirectly contest our right to the trademarks, trade secrets or business techniques that are part of our System.

We do not know of any infringing uses that could materially affect your use of our trademarks.

## <u>Item 14</u>

## PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION

There are no patents or pending patent applications that are material to the franchise. We claim copyright protection in the Operations Manual and related materials, and website, social media sites, Intranet, advertisement and promotional materials, although these materials may not have been registered with the United States Registrar of Copyrights. We consider these materials proprietary and confidential and our property and you may use them only as provided in the Franchise Agreement. We also consider our trade dress inherently and uniquely distinctive and protectable under applicable Federal and State law.

There currently are no effective material determinations of the United States Patent and Trademark Office, the United States Copyright Office, or any court regarding any of the copyrighted materials. There are no agreements in effect which significantly limit our right to use or license the copyrighted materials. There are no infringing uses actually known to us which could materially affect your use of the copyrighted materials. We are not required by any agreement to protect or defend copyrights or any patents or to defend you against claims from your use of any patented or copyrighted items.

The Operations Manual and other materials we make available to you contain our confidential information, including trade secrets. You must treat the Operations Manual, any other manuals and literature created for or approved for use in the operation of your Store, and the information contained in them, as confidential, and must use all reasonable efforts to maintain this information as secret and confidential. You must not copy, duplicate, record, or otherwise reproduce these materials, or otherwise make them available to any unauthorized person. The Operations Manual will remain our sole property. As described in Item 8, the Operations Manual is a compilation of manuals, books, binders, videos or other electronic media, Intranet postings and other materials. You must keep any physical copies of any portions of the Operations Manual in a secure place at your Store.

We may revise the contents of the Operations Manual, and you must comply with each new or changed standard. You must familiarize yourself with changes to the Operations Manual as they are posted. You must ensure that your copy of the Operations Manual is kept current at all times. If there are any disputes as to the contents of the Operations Manual, the terms of the master copy we maintain at our home office will be controlling.

#### <u>Item 15</u>

## OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

We do not require that you participate personally in the direct operation of your Store. You may operate your Store through 1 or more Owners or employees, who are acceptable to us, who vou designate in writing in a form acceptable to us, to serve as your proxy to supervise the operation of your Store. You must designate a general manager to serve as your proxy if neither you nor another Owner with at least a 20% interest in the franchisee business entity will devote at least 40 hours per week to the operation of your Store. You and the designated general manager, if any, must meet our educational and experience standards and you and in certain situations, the general manager, must attend and satisfactorily complete the mandatory new franchisee training program and all future mandatory training programs. Any new general manager we approve must attend and satisfactorily complete our mandatory new franchisee training program. You or your general manager must devote full time attention, which we estimate as a minimum of 40 hours per week, to managing, operating and developing your Store's business, except for reasonable vacation and sick time. We do not dictate whom you may appoint as a general manager, but we must approve the person you select to act as general manager. Your general manager need not have an equity ownership in your Store. The general manager must, however, sign a written agreement to maintain confidentiality of the trade secrets, assign developments to us, and comply with the covenants not to compete described in Item 17. The agreement must be in a form satisfactory to us, including specific identification of us as a third-party beneficiary, with the independent right to enforce the agreement. We may require that you attend regularly scheduled meetings and ongoing training meetings even if you do retain a manager.

We will disclose to you certain confidential or proprietary information and trade secrets. Except as is necessary for the operation of your Store and as we approve, you may not, during the term or at any time after the expiration or termination of the Franchise Agreement, regardless of the cause of termination, directly or indirectly, use for your own benefit or communicate or divulge to, or use for the benefit of any other person or entity, any trade secrets, confidential information, knowledge or know-how concerning the services, advertising, marketing, designs, plans, or methods of operation of your Store. You may disclose to your employees only that confidential, proprietary or trade secret information as is necessary to operate the business and then only while the Franchise Agreement is in effect. Any and all information, knowledge, or know-how, including materials, equipment, marketing, and other data, which we designate as secret or confidential will be deemed secret and confidential for purposes of the Franchise Agreement. You also agree under the Franchise Agreement to disclose to us any ideas, concepts, techniques or material concerning the System or the operation of the Store, including advertising materials, that you or your employees create. All of these creations will be our property.

You must require any personnel having access to any of our confidential information to sign covenants that they will maintain the confidentiality of information they receive in connection with their employment by you. The covenants must be in a form satisfactory to us, including specific identification of us as a third-party beneficiary of the covenants, with the independent right to enforce them.

Each Owner holding a 5% or greater interest in a business entity franchisee, and in certain circumstances their spouse, must sign a Confidentiality, Non-Competition and Assignment of Developments Agreement. They must also sign the Guaranty of Performance attached as Exhibit 3 to the Franchise Agreement guaranteeing payment by you to us under the Franchise Agreement, any promissory notes or other agreements, and your performance of your obligations under the Franchise Agreement.

#### Item 16

#### **RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL**

You must offer and sell only the equipment and products and services that we have approved for sale through your Store. The offer and sale of counterfeit, unauthorized or illegal goods is strictly prohibited.

You must offer, on an exclusive basis, all inventory and services that we designate as being required for all franchisees. You may only use the Provider we designate. You may also need to offer approved products and services of the Provider. These required services include the sale, installation and repair of wireless telephones and other wireless and wireline services and products, including telephones and SMR communications devices, wireless data, satellite and/or cable television and radio systems, and personal communications devices, entertainment and security products and services. You must also market other communications technologies as they develop.

We retain the right to change the types of authorized equipment, products and services, without limitation.

You are restricted as to where you conduct your business. You are limited to the solicitation of customers within your Protected Territory, although you may sell and provide

services to any customer who comes to your Store. You may not establish, or have established on your behalf, any website, webpage, social media or social networking site, profile, account or hashtag relating to or making reference to us, your Store, any Provider, the Trademarks or to the System. The only website or social media site you may use will be the website or social media sites that we maintain.

## <u>Item 17</u>

## **RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION**

## THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this Disclosure Document.

Provision	Section in franchise or other agreement	Summary
a. Length of the franchise term	Section 5.01 of Franchise Agreement	7 years, unless terminated earlier.
	Section 4 of Multi- Store Development Agreement	2 years, unless terminated earlier.
b. Renewal or extension of the term	Section 5.02 of Franchise Agreement	One additional term of 7 years.
	Multi-Store Development Agreement – Not applicable	You cannot renew the MSDA.
c. Requirements for franchisee to renew or extend	Section 5.02 of Franchise Agreement	Include notice, no material default, no money owed, renovations, pay renewal fee, sign new franchise agreement, sign general release and receive approval to continue as a sub-agent of our Provider. If we and you are actively pursuing the procedures to renew but the term expires, the Franchise Agreement may continue for up to 180 days while the renewal is pending; you will pay a holdover fee of \$500 per month in advance. This is in addition to all other fees you would have owed under the Franchise Agreement. If you seek to renew your franchise at the expiration of the initial term, you must sign our then-current franchise agreement, which may contain terms and conditions materially different from those in your current franchise agreement, such as different fee requirements and territorial rights.

Provision	Section in franchise or other agreement	Summary
	MSDA – Not applicable	You do not have the right to renew or extend the MSDA.
d. Termination by franchisee	None MSDA – Not applicable	Not Applicable You do not have the explicit right to terminate the MSDA, but you can effectively do so by ceasing development efforts.
e. Termination by franchisor without cause	Section 14.01 of Franchise Agreement	We can terminate the Franchise Agreement and/or the MSDA if the Provider withdraws its approval for you to be our sub-agent for the Provider's products and services.
	Section 5 of MSDA	If your Franchise Agreement terminates your MSDA will terminate.
f. Termination by franchisor with cause	Sections 14.01, 14.02 of Franchise Agreement and Section 5 of MSDA	See g. and h. below.
g. "Cause" defined – curable defaults	Section 14.02 of Franchise Agreement	Includes failure to pay, file report, comply operationally, maintain minimum number of monthly activations, fail to provide us correct identifying information or fail to promptly update us with your bank account information or the name of your entity, any default not listed as non- curable.
	Section 5 of MSDA	Any default of the agreement, or of any other agreement you or your affiliates have with us or with our affiliates, including any individual Franchise Agreement, if you do not correct the default within 30 days after written notice, except that if the failure to comply is the third failure to comply with any provision of any agreement within 12 consecutive months, then the default is not curable.
h. "Cause" defined – non-curable defaults	Section 14.01 of Franchise Agreement	Includes bankruptcy or insolvency, unapproved transfer, abandonment, conviction of felony or misdemeanor relating to Store or involving moral turpitude, impair or jeopardize System goodwill, violate confidentiality or non- disclosure covenant, underreport royalties, fail to satisfactorily complete training, maintain false books, your landlord retakes possession of the location for your Store, eviction proceeding is filed against you or

Provision	Section in franchise or other agreement	Summary
		you lose Store lease, repeated defaults, fraudulent or dishonest acts, fail to agree on a location for your Store within 180 days, violation of anti-terrorism laws, or we terminate any other franchise agreement we have with you, a Provider withdraws its approval for you to be our sub-agent for the Provider's products and services, or the existence of your entity terminates.
	Section 5 of MSDA	Includes bankruptcy or insolvency, or the commission of any act of bankruptcy, a receiver is appointed for your property, a final judgment against you remains unsatisfied for 30 days or longer, there is a levy against your business or property or a suit to foreclose any mortgage that is not dismissed within 30 days or in the process of being dismissed, your failure to meet your development obligations as set forth in the MSDA, you open any Wireless Zone <sup>®</sup> Store before signing a Franchise Agreement or having a site approved for that Store, you assign or purport to assign your interest in the MSDA without our consent, or you or your affiliates receive a notice of termination of a Franchise Agreement. Also, a third breach by you or an affiliate of yours of any provision of any agreement you or your affiliates have with us or with our affiliates within 12 consecutive months.
i. Franchisee's obligations on termination/non-renewal	Sections 13 and 15.01 of Franchise Agreement	Pay all fees, monies, rents; cease use of trademarks and proprietary information; establish reserve for charge-backs; return sign, kiosks and displays and any other items owned by us; transfer phone numbers; return customer files. At our option, sell the assets of the business to us at a price equal to your Gross Profits for the 12 months leading up to our notice of exercise of the option, plus the fair market value of your tangible assets.
	Section 6 of MSDA	You must stop attempting to develop Wireless Zone <sup>®</sup> stores under the MSDA.
j. Assignment of contract by franchisor	Section 12.01 of Franchise Agreement and Section 7 of MSDA	Freely assignable by us.

Provision	Section in franchise or other agreement	Summary
k. "Transfer" by franchisee – defined	Section 12.02 of Franchise Agreement and Section 7 of MSDA	Sale, assignment, transfer, mortgage pledge of interest in the Agreement, a Store, Store assets, or if you are an entity, any ownership interest in the entity.
<ol> <li>Franchisor's approval of transfer by franchisee</li> </ol>	Section 12.02 of Franchise Agreement and Section 7 of MSDA	No transfer without our prior written consent.
m. Conditions for franchisor approval of transfer	Sections 12.02, 12.03 of Franchise Agreement	Pay all amounts you owe us; relinquish "demo lines"; establish a reserve for charge-backs; sign release; transferee be qualified; pay transfer fee in lieu of an initial franchise; transferee sign new franchise agreement with a new 7 year term; transferee must comply with requirements for new franchisees, including purchase of Initial Product Inventory from us, even if transferee purchases your inventory (see Item 5); and you or transferee must renovate and modernize the Store. If you paid a reduced initial franchise fee because you owned franchises for 10 or more Stores, and all of the franchises are owned by the same business entity, the Store must be in operation. If you are an individual and you wish to transfer the Franchise Agreement and the Store assets to a business entity for convenience of ownership, the entity must be a single purpose entity, its 5% Owners and, under certain circumstances their spouses must guaranty the entity's obligations to us, and the entity and Owners must satisfy additional requirements stated in Section 12.03.
	Section 7 of MSDA	You must also transfer all Franchise Agreements you have signed with us to the same transferee, and pay a \$5,000 transfer fee for transfer of the MSDA.
n. Franchisor's right of first refusal to acquire franchisee's business	Section 12.02.A.1 of Franchise Agreement	30 days on same terms as bona fide offer.
	MSDA – Not applicable	We have no rights of first refusal under this agreement.
o. Franchisor's option to purchase franchisee's business	Sections 12.02B, 13 and 15.01.I.2 of Franchise Agreement	Upon termination or expiration of the Franchise Agreement, we have the right to purchase the assets of your business at a price equal to your Gross Profits for the 12 months leading up to our notice of

Provision	Section in franchise or other agreement	Summary
		exercise of the option, plus the fair market value of your tangible assets.
	MSDA – Not applicable	We do not have any option to purchase your business under this agreement.
p. Death or disability of franchisee	Sections 12.02.B of Franchise Agreement	We may assume operation of the Store. We have an option to purchase for 180 days at an agreed price or appraised value if no agreement. Heirs or personal representatives can transfer to a third party or to themselves, subject to transfer procedures if we don't purchase; a transfer must occur within 12 months.
	MSDA – Not applicable	This agreement does not explicitly provide for transfer on death or disability, but we would permit it under the same terms as other transfers.
<ul> <li>q. Non-Competition covenants during the term of the franchise</li> </ul>	Section 16.01 of Franchise Agreement	No ownership interest or involvement in any business offering wireless or wireline communications products and services and/or entertainment and security products and services which are offered as, or are materially similar to, any part of the System.
	Section 16.03 of Franchise Agreement	No discussions or negotiations, nor agency or sub-agency agreement, with any Provider.
	MSDA – Not applicable	There are no non-compete covenants in this agreement, but you would be bound by the provisions of each Franchise Agreement you had signed.
r. Non-Competition covenants after the franchise is terminated or expires	Section 16.01 of Franchise Agreement	No ownership interest or involvement for 2 years in any business offering wireless or wireline communications products and services and/or entertainment and security products and services which are offered as, or are materially similar to, any part of the System, at the premises of the Store, or within a 10 mile radius of the Store or of a then existing franchised or affiliated Store, which offers products and services which are offered as, or are materially similar to, any part of the System.
	Section 16.03 of Franchise Agreement	No discussions or negotiations, nor agency or sub-agency agreement, with any Provider for 1 year.

Provision	Section in franchise	Summary
	or other agreement	
	MSDA – Not applicable	There are no non-compete covenants in this agreement, but you would be bound by the provisions of each Franchise Agreement you had signed.
s. Modification of the agreements	Section 18.03 of Franchise Agreement and Section 8 of MSDA	Only by written agreement of both parties generally, except that (i) we may change the Operations Manual and system standards and specifications, and (ii) any modification of the Franchise Agreement accepted by at least 80% of the Wireless Zone® stores in operation as of the date of modification is binding on you.
t. Integration/merger clause	Section 18.02 of Franchise Agreement and Section 8 of MSDA	Only the terms of each agreement, including all schedules, exhibits and ancillary agreements, are binding (subject to state law, see Exhibit K). Any statements or promises not in the agreement or in this Disclosure Document should not be relied upon and may not be enforceable.
u. Dispute resolution by arbitration or mediation	Sections 18.07 and 18.10 of Franchise Agreement and Section 8 of MSDA	Most disputes must be submitted to mediation, and if not settled by mediation, are then subject to binding arbitration.
v. Choice of forum	Sections 18.07, 18.09 and 18.10 of Franchise Agreement and Section 8 of MSDA	Mediation will be conducted at a neutral location selected by the mediator in a metropolitan area with at least 250,000 persons not located within 200 miles of either your or our principal office. Arbitration will be conducted at a location within fifteen miles of Hartford, Connecticut. If litigation is permitted, it will be held in state or federal court in Connecticut (subject to state law, see Exhibit K); except that we may obtain injunctive relief in any appropriate forum against actual or threatened conduct that will cause us loss or damages under the usual equity rules.
w. Choice of law	Section 18.08 of Franchise Agreement and Section 8 of MSDA	Connecticut law (subject to state law, see Exhibit K).

A provision in the Franchise Agreement which terminates the Franchise Agreement upon your bankruptcy may not be enforceable under Title 11, United States Code Section 101 *et seq*.

## <u>Item 18</u>

#### **PUBLIC FIGURES**

We currently do not use any public figure to promote the sale of franchises.

## <u>Item 19</u>

#### FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Below are tables containing financial performance representations based on our Provider's postpay activations and upgrades data for all franchised Stores for the calendar year 2022, as provided to us by our Provider. The Provider reports postpay activations and upgrades data to us using a reporting system applicable to all of the Stores. We have not audited these figures. The average number of postpay activation and upgrade transactions in the tables are net of any deactivations. We have omitted the first month of data from all new franchise locations in 2022 that were open less than half the month during the first month. We offer substantially the same services to all of the Stores whose data is reported in the tables below as we do to new franchisees. New Stores will offer substantially the same products and services to consumers as were offered by these Stores.

Franchise Stores Open 12 Full Months in 2022 (420 stores)			
		Number of Stores that Attained or Surpassed the Average	
Average Number of Postpay Activations Per Store Per Month	48	(159 of 420 Stores or 38%) (Median – 41)	
Average Number of Upgrades Per Store Per Month	113	(173 of 420 Stores or 41%) (Median – 103)	
Average Number of Transactions Per Store Per Month (Postpay Activations & Upgrades Combined)	161	(171 of 420 Stores or 41%) (Median – 143)	

<b>Top 10% of</b> I	Franchise Stores Open 12 Full	Months in 202	2 (42 stores)
	-	Number of Stores that Attained or Surpassed the Average	
Average Number of Postpay Activat	ions Per Store Per Month	102	(21 of 42 Stores or 50%) (Median – 102)
Average Number of Upgrades Per St	tore Per Month	240	(18 of 42 Stores or 43%)
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(Median	- 228)
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Average Number of Transactions Per Store Per Month	342	(17 of 42 Stores or 40%)
(Postpay Activations & Upgrades Combined)	542	(Median – 320)

<b>Bottom 10% of Franchise Stores Op</b>	Nu	<i>in 2022 (42 stores)</i> Imber of Stores that Attained or Surpassed the verage
Average Number of Postpay Activations Per Store Per Month	20	(22 of 42 Stores or 52%) (Median – 21)
Average Number of Upgrades Per Store Per Month	43	(18 of 42 Stores or 43%) (Median – 42
Average Number of Transactions Per Store Per Month (Postpay Activations & Upgrades Combined)	63	(22 of 42 Stores or 52%) (Median – 63)

#### NOTES:

The first table reports data for all 420 Stores that were open as franchised Stores during the entire calendar year 2022.

The second table reports data for the top 10% of the 420 franchised Stores that were open during the entire calendar year 2022, and the third table reports data for the bottom 10% of these 420 franchised Stores. The rankings of the top 10% and bottom 10% of these 420 franchised Stores were based on the total number of transactions (postpay activations and upgrades combined) per Store per month.

We excluded the results of 39 Stores from the 2022-year chart because they were not open and operating for the entire 12-month period ending December 31, 2022. We excluded 10 of these Stores as they closed during this time period. Ten of the 39 Stores were excluded from the January chart because they were not open the entire month of January. One Store was excluded from the month of February because it closed in February. Nine of the 39 Stores were excluded from the March chart because they were not open the entire month of March. These Stores were also excluded from the first quarter chart as they closed during the first quarter. Three of the 39 Stores were excluded from the April chart because they closed in April. Three of the 39 Stores were excluded from the June chart because they closed in June. Six of the 39 Stores were excluded from the June chart because they were not open the entire month of June. These same Stores were excluded from second quarter chart as they closed in the second quarter. One of the 39 Stores was excluded from the August chart because it closed during August. One of the 39 Stores was excluded from the September chart because it closed during September. These Stores were excluded from the third quarter chart because they were closed during the third quarter. We also omitted the first month of data from all Stores in 2022 that were open less than half the month during the first month of the period to ensure more accurate averages. Based on our calculations, we compiled the charts below, showing the average and median gross revenue, gross margin percentage, gross profit, and activations and upgrades each month for the top 20% of those

franchises on the gross profit model, the second 20%, the middle 20%, the fourth quintile, and the bottom 20%. All of the closed Stores identified above were open for more than 12 months before closing.

As used in the charts below, and in our Franchise Agreement, the following terms are defined:

"Allowable Cost" means (i) cost attributable to Wireless Zone® approved devices, products, accessories, goods and services sold at the Store, as set forth in the WZ LLC Price Sheet; (ii) Fees; (iii) Chargebacks; and (iv) Non-Return Chargebacks. The cost attributable to any device, product, accessory, good or service will be determined based on the WZ LLC Price Sheet in effect at the time of sale. Allowable Costs do not include administrative costs, sales costs, overhead, business costs, corporate costs, labor, depreciation, inventory, rent, taxes, or any other kind of operational, business, administrative or regulatory cost or expense.

"Gross Profit" means, for any calendar month, the Gross Revenue of the Store less Allowable Cost.

"Gross Revenue" means all revenue received from or in connection with the Store, including but not limited to the following: (a) sale of devices, products, accessories, goods and services; (b) Commissions; (c) fifty percent (50%) of Residuals; (d) device trade-ins; (e) customer fees; and (f) other payments from the Provider or any supplier or vendor to WZ LLC that may be distributed to a store owner. Gross Revenue does not include: (x) incentives or other short-term sales program compensation funded by WZ LLC; (y) market development funds; and (z) co-op advertising funds.

The definitions above are consistent with those in the Franchise Agreement except that clause (x) of Gross Revenue now applies to certain incentives and/or other short-term sales program compensation that we may distribute to you, and Commissions are based on the Commission Schedule we provide. Additionally, the definition of "One-Time Residuals" in the Franchise Agreement applies only to eligible new devices.

	2022										
	The data	below con	ntains informa	tion from t	he 420 store	s during 2022					
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenu e	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighte d Average Gross Margin %	Average Net Activatio ns and Upgrade s			
Quintile 1 / 84	\$3,626,732	27	\$7,205,436 to \$2,316,253	\$949,514	32	\$1,718,666 to \$702,179	26%	3,480			
Quintile 2 / 84	\$2,344,913	43	\$3,109,291 to \$1,627,284	\$601,862	41	\$701,608 to \$517,330	26%	2,254			
Quintile 3 / 84	\$1,800,219	43	\$2,436,728 to \$1,354,051	\$457,433	40	\$516,930 to \$403,204	25%	1,738			
Quintile 4 / 84	\$1,344,247	42	\$1,730,318 to \$839,093	\$349,835	42	\$402,728 to \$306,511	26%	1,325			
Quintile 5 / 84	\$932,368	40	\$1,419,149 to \$524,274	\$242,884	44	\$304,306 to \$140,365	26%	898			

	2022								
	The data below contains information from the 420 stores during 2022								
Quintile #/Qty of Franchised Stores*Average Gross Revenue# of Stores Above Average Gross Revenue# of Stores Range Gross Profit# of Stores Equal to or Above ProfitWeighte d Average Gross Profit Average Average Gross Activatio Margin StoresQuintile #/Qty of Franchised Stores*Average Gross RevenueGross (Highest to Lowest)Average Profit# of Stores Equal to or Above ProfitWeighte d Average Gross Profit Gross Average Margin Stores									
Median / 420	\$1,797,004			\$454,024			26%	1,720	

			4th Q	Quarter 2022	1					
The data below contains information from the 447 stores during 4th Quarter 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades		
Quintile 1 / 89	\$954,822	32	\$2,012,102 to \$642,412	\$250,545	26	\$463,146 to \$183,718	26%	951		
Quintile 2 / 89	\$608,957	40	\$944,315 to \$375,261	\$156,693	43	\$183,713 to \$133,768	26%	601		
Quintile 3 / 89	\$459,299	44	\$658,345 to \$260,625	\$117,396	48	\$132,637 to \$101,437	26%	464		
Quintile 4 / 90	\$347,624	47	\$460,668 to \$249,058	\$88,861	46	\$101,392 to \$75,505	26%	345		
Quintile 5 / 90	\$229,392	48	\$393,534 to \$97,291	\$58,581	54	\$75,292 to \$31,512	26%	226		
Median / 447	\$449,073			\$117,885			26%	453		

\* The quintiles are ranged based on Gross Profit. The first quintile reflects the 20% of those locations that had the highest Gross Profit, while the bottom quintile represents the 20% that had the lowest Gross Profit.

December 2022 The data below contains information from the 447 stores during December 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades		
Quintile 1 / 89	\$375,889	34	\$857,457 to \$218,461	\$99,235	33	\$193,564 to \$72,564	26%	392		
Quintile 2 / 89	\$237,380	40	\$372,683 to \$162,269	\$60,814	44	\$72,434 to \$51,380	26%	250		

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	December 2022										
The data below contains information from the 447 stores during December 2022											
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades			
Quintile 3 / 89	\$176,275	43	\$286,530 to \$111,070	\$44,922	43	\$51,379 to \$39,330	25%	183			
Quintile 4 / 90	\$132,601	41	\$183,017 to \$88,550	\$33,735	44	\$39,106 to \$28,384	25%	136			
Quintile 5 / 90	\$83,458	49	\$127,542 to \$37,337	\$21,383	57	\$28,191 to \$7,176	26%	86			
Median / 447	\$170,970			\$44,574			26%	178			

			Nov	ember 2022						
The data below contains information from the 447 stores during November 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades		
Quintile 1 / 89	\$279,628	25	\$571,836 to \$183,426	\$76,168	27	\$140,371 to \$56,132	27%	279		
Quintile 2 / 89	\$178,108	40	\$302,905 to \$119,635	\$46,918	45	\$55,653 to \$39,944	26%	176		
Quintile 3 / 89	\$134,643	36	\$220,089 to \$88,942	\$35,562	41	\$39,803 to \$31,085	26%	137		
Quintile 4 / 90	\$102,185	44	\$138,629 to \$72,738	\$26,987	45	\$31,066 to \$22,656	26%	102		
Quintile 5 / 90	\$67,225	49	\$129,099 to \$33,775	\$17,166	48	\$22,550 to \$9,825	26%	67		
Median / 447	\$130,189			\$35,094			27%	133		

			0	ctober 2022						
The data below contains information from the 447 stores during October 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades		
Quintile 1 / 89	\$306,947	33	\$657,360 to \$176,527	\$78,274	30	\$149,583 to \$58,643	26%	285		
Quintile 2 / 89	\$197,266	39	\$330,847 to \$137,280	\$49,045	39	\$58,591 to \$42,299	25%	184		
Quintile 3 / 89	\$149,008	41	\$216,323 to \$90,486	\$36,852	42	\$42,107 to \$31,282	25%	140		
Quintile 4 / 90	\$108,515	44	\$141,687 to \$59,510	\$27,526	53	\$31,266 to \$22,941	25%	102		
Quintile 5 / 90	\$71,100	51	\$128,403 to \$24,672	\$17,525	53	\$22,903 to \$6,762	25%	67		
Median / 447	\$145,969			\$36,389			25%	135		

			3rd (	Quarter 2022	•						
	The data below contains information from the 445 stores during 3rd Quarter 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activatio ns and Upgrade s			
Quintile 1 / 89	\$903,759	32	\$1,848,537 to \$628,163	\$241,636	34	\$443,713 to \$177,570	27%	866			
Quintile 2 / 89	\$573,985	45	\$782,948 to \$398,415	\$149,761	40	\$177,330 to \$128,549	26%	553			
Quintile 3 / 89	\$434,295	38	\$718,255 to \$312,936	\$112,809	47	\$127,236 to \$99,702	26%	420			
Quintile 4 / 89	\$324,184	39	\$440,817 to \$242,729	\$85,218	42	\$98,969 to \$73,514	26%	316			
Quintile 5 / 89	\$215,151	47	\$352,088 to \$107,473	\$56,485	47	\$73,315 to \$21,979	26%	210			
Median / 445	\$430,209			\$113,700			26%	421			

			Sep	otember 2022							
	The data below contains information from the 446 stores during September 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades			
Quintile 1 / 89	\$305,377	33	\$610,005 to \$191,266	\$80,318	35	\$144,556 to \$58,408	26%	287			
Quintile 2 / 89	\$194,271	48	\$291,836 to \$111,014	\$49,683	43	\$58,372 to \$41,879	26%	183			
Quintile 3 / 89	\$143,627	45	\$198,995 to \$99,635	\$36,523	46	\$41,572 to \$32,200	25%	136			
Quintile 4 / 89	\$107,049	50	\$174,726 to \$68,441	\$27,674	47	\$32,162 to \$23,281	26%	102			
Quintile 5 / 90	\$70,290	43	\$124,592 to \$32,079	\$17,772	51	\$23,113 to \$936	25%	66			
Median / 446	\$142,375			\$36,582			26%	138			

			A	ugust 2022						
The data below contains information from the 446 stores during August 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades		
Quintile 1 / 89	\$277,821	37	\$556,661 to \$136,264	\$77,946	35	\$139,306 to \$56,725	28%	274		
Quintile 2 / 89	\$175,909	38	\$241,725 to \$130,326	\$47,499	42	\$56,690 to \$40,736	27%	174		
Quintile 3 / 89	\$131,111	43	\$174,522 to \$93,761	\$35,461	49	\$40,718 to \$30,487	27%	131		
Quintile 4 / 89	\$99,295	39	\$137,338 to \$64,982	\$26,751	45	\$30,279 to \$22,720	27%	101		
Quintile 5 / 90	\$67,605	47	\$116,106 to \$30,552	\$17,562	54	\$22,657 to \$6,344	26%	67		
Median / 446	\$130,753			\$35,836			27%	128		

				July 2022							
	The data below contains information from the 447 stores during July 2022										
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades			
Quintile 1 / 89	\$326,265	36	\$681,871 to \$210,410	\$85,731	38	\$159,851 to \$63,260	26%	312			
Quintile 2 / 89	\$207,581	45	\$282,461 to \$137,654	\$54,136	41	\$63,258 to \$46,456	26%	201			
Quintile 3 / 89	\$154,892	45	\$217,890 to \$98,679	\$40,101	41	\$46,296 to \$34,342	26%	148			
Quintile 4 / 90	\$115,715	41	\$184,988 to \$83,866	\$29,684	43	\$34,294 to \$25,676	26%	110			
Quintile 5 / 90	\$75,149	45	\$120,038 to \$39,652	\$19,180	49	\$25,654 to \$8,773	26%	74			
Median / 447	\$154,832			\$39,444			26%	150			

	2nd Quarter 2022										
The data below contains information from the 441 stores during 2nd Quarter 2022											
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades			
Quintile 1 / 88	\$940,183	30	\$1,838,873 to \$636,796	\$241,877	34	\$430,871 to \$181,048	26%	883			
Quintile 2 / 88	\$604,207	39	\$827,135 to \$472,345	\$152,653	41	\$180,947 to \$131,096	25%	568			
Quintile 3 / 88	\$461,520	40	\$612,326 to \$324,873	\$115,622	46	\$130,570 to \$99,198	25%	437			
Quintile 4 / 88	\$340,698	42	\$535,362 to \$247,535	\$87,213	42	\$99,119 to \$75,883	26%	321			
Quintile 5 / 89	\$232,892	45	\$361,469 to \$138,318	\$59,971	49	\$75,410 to \$37,726	26%	225			
Median / 441	\$457,471			\$116,373			26%	422			

	June 2022							
	The	data below c	ontains informa	ation from th	e 441 stores	during June 20	22	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 88	\$376,661	30	\$707,497 to \$246,442	\$95,999	29	\$169,834 to \$73,024	25%	353
Quintile 2 / 88	\$240,639	42	\$316,129 to \$158,214	\$60,486	39	\$72,958 to \$51,598	25%	227
Quintile 3 / 88	\$181,296	50	\$284,179 to \$116,631	\$45,260	44	\$51,422 to \$38,123	25%	171
Quintile 4 / 88	\$132,408	49	\$237,187 to \$71,862	\$32,967	44	\$37,918 to \$28,497	25%	128
Quintile 5 / 89	\$88,085	45	\$151,509 to \$51,935	\$22,017	46	\$28,481 to \$13,152	25%	84
Median / 441	\$182,428			\$45,204			25%	168

	May 2022							
	The d	ata below co	ontains informa	tion from th	ne 444 stores d	during May 20.	22	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 88	\$304,912	34	\$591,773 to \$187,197	\$79,126	34	\$136,375 to \$59,331	26%	287
Quintile 2 / 89	\$193,812	45	\$288,018 to \$137,466	\$49,684	42	\$58,992 to \$42,157	26%	185
Quintile 3 / 89	\$146,884	45	\$203,503 to \$103,918	\$36,930	47	\$42,117 to \$31,299	25%	137
Quintile 4 / 89	\$109,957	43	\$144,085 to \$62,775	\$28,115	50	\$31,285 to \$24,000	26%	103
Quintile 5 / 89	\$72,410	48	\$119,493 to \$22,755	\$18,641	49	\$23,951 to \$6,510	26%	68
Median / 444	\$145,602			\$37,418			26%	140

	April 2022							
	The d	lata below co	ntains informat	ion from the	444 stores a	luring April 20	22	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 88	\$265,226	37	\$539,604 to \$150,498	\$69,315	33	\$124,663 to \$51,589	26%	248
Quintile 2 / 89	\$170,299	42	\$273,562 to \$118,771	\$43,174	42	\$51,572 to \$36,874	25%	161
Quintile 3 / 89	\$128,557	45	\$171,448 to \$87,496	\$32,647	45	\$36,813 to \$28,508	25%	120
Quintile 4 / 89	\$98,338	44	\$156,249 to \$73,207	\$25,251	45	\$28,402 to \$20,979	26%	96
Quintile 5 / 89	\$62,766	47	\$108,750 to \$24,119	\$15,909	48	\$20,896 to \$5,050	25%	59
Median / 444	\$128,025			\$32,632			26%	121

	1st Quarter 2022							
	The data	below conta	ins information	n from the 42	28 stores duri	ng 1st Quarter 2	2022	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighte d Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 85	\$821,098	31	\$1,643,841 to \$515,120	\$216,184	35	\$403,384 to \$161,883	26%	777
Quintile 2 / 85	\$536,388	40	\$700,595 to \$374,991	\$137,240	37	\$160,509 to \$118,277	26%	509
Quintile 3 / 86	\$408,503	43	\$534,653 to \$312,880	\$104,820	42	\$118,032 to \$90,983	26%	392
Quintile 4 / 86	\$313,968	39	\$436,374 to \$203,771	\$80,408	40	\$90,913 to \$71,145	26%	302
Quintile 5 / 86	\$202,469	43	\$319,906 to \$63,797	\$53,090	44	\$71,002 to \$27,028	26%	194
Median / 428	\$404,598			\$104,202			26%	389

	March 2022							
	The da	ta below con	tains informat	ion from the 4	438 stores du	ring March 20	022	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 87	\$267,774	34	\$579,186 to \$156,884	\$71,755	38	\$139,616 to \$55,121	27%	258
Quintile 2 / 87	\$173,988	38	\$245,543 to \$117,430	\$45,447	39	\$54,761 to \$38,545	26%	167
Quintile 3 / 88	\$134,549	43	\$209,052 to \$76,712	\$34,673	46	\$38,488 to \$31,100	26%	131
Quintile 4 / 88	\$104,327	44	\$133,825 to \$66,399	\$27,255	46	\$31,052 to \$23,203	26%	101
Quintile 5 / 88	\$66,582	46	\$110,326 to \$16,944	\$17,702	54	\$23,191 to \$5,592	27%	65
Median / 438	\$131,737			\$34,760			26%	127

	February 2022							
	The d	ata below con	tains informat	ion from the	438 stores du	ring February	2022	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 87	\$234,004	30	\$534,888 to \$130,853	\$64,172	30	\$140,916 to \$46,153	27%	218
Quintile 2 / 87	\$147,582	36	\$196,273 to \$101,212	\$38,943	42	\$45,947 to \$34,344	26%	139
Quintile 3 / 88	\$110,006	41	\$148,118 to \$73,633	\$29,764	44	\$34,223 to \$26,109	27%	105
Quintile 4 / 88	\$87,178	45	\$128,056 to \$55,711	\$22,844	45	\$25,973 to \$19,648	26%	84
Quintile 5 / 88	\$54,869	42	\$93,765 to \$17,405	\$14,273	50	\$19,609 to \$6,152	26%	53
Median / 438	\$109,082			\$29,652			27%	105

	January 2022							
	The dat	a below con	tains informati	on from the 4	29 stores dur	ing January 2	2022	
Quintile #/Qty of Franchised Stores*	Average Gross Revenue	# of Stores Above Average Gross Revenue	Gross Revenue Range (Highest to Lowest)	Average Gross Profit	# of Stores Equal to or Above Average Gross Profit	Gross Profit Range (Highest to Lowest)	Weighted Average Gross Margin %	Average Net Activations and Upgrades
Quintile 1 / 85	\$326,492	31	\$709,672 to \$205,259	\$82,863	32	\$172,799 to \$62,987	25%	308
Quintile 2 / 86	\$218,133	41	\$299,227 to \$136,465	\$53,559	40	\$62,573 to \$45,441	25%	206
Quintile 3 / 86	\$158,178	42	\$235,989 to \$93,667	\$39,275	42	\$45,167 to \$33,802	25%	153
Quintile 4 / 86	\$119,447	42	\$172,686 to \$74,014	\$29,427	47	\$33,775 to \$24,190	25%	115
Quintile 5 / 86	\$71,491	46	\$139,639 to \$18,164	\$17,631	49	\$24,145 to \$5,165	25%	68
Median / 429	\$158,521			\$39,160			25%	148

These financial performance representation figures do not reflect the costs of sales, operating expenses, freight expenses, inventory loss expense, royalties or other costs or expenses that must be deducted from the gross revenue or gross profit figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your Wireless Zone<sup>®</sup> Store. Franchisees or former franchisees listed in this Disclosure Document may be one source of this information.

The data reported in the above tables are averages (followed by medians) and could vary greatly by geographic region, the length of time the Store has been in business, sales volume, sales mix, your particular Provider, the length of time that Provider has been operating in the area, the terms of our contract with the Provider, the service plan selected by the Store customer, and customer usage. Results also vary from Store to Store. We cannot estimate the results of any particular Store.

# Some Stores have earned these amounts. Your individual results may differ. There is no assurance that you'll earn as much.

Written substantiation for the financial performance representation will be made available to the prospective franchisee upon reasonable request.

Other than the preceding financial performance representation, Wireless Zone LLC does not make any financial performance representations of company-owned or franchise outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Angela Robinson, Executive Vice President, General Counsel, 10300 Kincaid Drive, Suite 100, Fishers, IN 46037, telephone number 317-689-5818, the Federal Trade Commission, and the appropriate state regulatory agencies.

# Item 20

# **OUTLETS AND FRANCHISEE INFORMATION**

# Table No. 1

# Systemwide Outlet Summary For years 2020 to 2022

# WIRELESS ZONE® OUTLETS

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised <sup>1</sup>	2020	403	412	+9
	2021	412	428	+16
	2022	428	447	+19
Company Owned	2020	0	0	0
	2021	0	0	0
	2022	0	0	0
Total Outlets	2020	403	412	+9
	2021	412	428	+16
	2022	428	447	+19

#### Notes:

(1) None of these outlets were opened under an MSDA.

## Table No. 1

## Systemwide Outlet Summary For years 2020 to 2022

Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
Franchised	2020	0	0	0
	2021	0	0	0
	2022	0	0	0
Company Owned	2020	543	525	-18
	2021	525	500	-25
	2022	500	502	+2
Total Outlets	2020	543	525	-18
	2021	525	500	-25
	2022	500	502	+2

## **TCC COMPANY-OWNED OUTLETS\***

\* One of our parent companies, Round Room, LLC, has a subsidiary, TCC, that owns and operates retail stores under the service mark "TCC," which offer goods and services of a type substantially similar to the goods and services to be offered by you as our franchisee under our trademark Wireless Zone<sup>®</sup>. Information about company-owned TCC outlets is included in this separate Table 1 and in separate Tables 4 and 5 of this Item 20. TCC does not offer franchises for these businesses but they do have independent dealers who operate stores under the TCC name throughout the United States. Those dealers are not included in these Tables.

# Table No. 2

# Transfers of Outlets from Franchisees to New Owners (other than the Franchisor) For years 2020 to 2022

# WIRELESS ZONE<sup>®</sup> OUTLETS

State	Year	Number of Transfers <sup>1</sup>
Connecticut	2020	1
	2021	0
	2022	4
Florida	2020	1
	2021	2
	2022	2
Indiana	2020	0
	2021	0
	2022	6
Maine	2020	5
	2021	0
	2022	0
Maryland	2020	3
	2021	0
	2022	0
Massachusetts	2020	3
	2021	0
	2022	1
Michigan	2020	2
	2021	12
	2022	0
Minnesota	2020	0
	2021	0
	2022	4
New Hampshire	2020	0
	2021	0
	2022	1
New Jersey	2020	0
	2021	1
	2022	4
Ohio	2020	8
	2021	2
	2022	13
Pennsylvania	2020	5
	2021	0
	2022	15

State	Year	Number of Transfers <sup>1</sup>
Texas	2020	3
	2021	0
	2022	0
Virginia	2020	6
	2021	0
	2022	9
West Virginia	2020	0
	2021	0
	2022	2
Wisconsin	2020	0
	2021	1
	2022	0
Total	2020	37
	2021	18
	2022	61

# Notes:

(1) States not listed had no activity to report.

# Table No. 3

# Status of Franchised Outlets For years 2020 to 2022

# WIRELESS ZONE® OUTLETS

State <sup>1</sup>	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations -Other Reasons	Outlets at End of the Year
СТ	2020	31	2	0	0	0	0	33
	2021	33	0	0	0	0	0	33
	2022	33	1	0	0	0	0	34
DE	2020	8	0	0	0	0	0	8
	2021	8	0	0	0	0	0	8
	2022	8	0	0	0	0	0	8
DC	2020	1	0	0	0	0	0	1
	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
FL	2020	14	1	0	0	0	0	15
	2021	15	5	2	0	0	0	18
	2022	18	9	1	0	0	0	26
GA	2020	0	0	0	0	0	0	0
	2021	0	0	0	0	0	0	0
	2022	0	8	0	0	0	0	8
IL	2020	2	0	0	0	0	0	2
	2021	2	0	0	0	0	0	2
	2022	2	8	0	0	0	0	10
IN	2020	13	0	0	0	0	0	13
	2021	13	0	0	0	0	0	13
	2022	13	0	2	0	0	0	11
IA	2020	1	0	0	0	0	0	1
	2021	1	0	0	0	0	0	1
	2022	1	0	1	0	0	0	0
KY	2020	0	2	0	0	0	0	2
	2021	2	0	0	0	0	0	2
	2022	2	2	1	0	0	0	3

State <sup>1</sup>	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations -Other Reasons	Outlets at End of the Year
ME	2020	10	0	2	0	0	0	8
	2021	8	0	0	0	0	0	8
	2022	8	0	0	0	0	0	8
MD	2020	5	0	0	0	0	0	5
	2021	5	0	1	0	0	0	4
	2022	4	0	0	0	0	0	4
MA	2020	30	1	1	0	0	0	30
	2021	30	2	0	0	0	0	32
	2022	32	0	0	0	0	0	32
MI	2020	32	2	1	0	0	0	33
	2021	33	1	1	0	0	0	33
	2022	33	0	0	0	0	0	33
MN	2020	14	1	0	0	0	0	15
	2021	15	0	0	0	0	0	15
	2022	15	0	0	0	0	0	15
MS	2020	1	0	0	0	0	0	1
	2021	1	0	0	0	0	0	1
	2022	1	0	0	0	0	0	1
NH	2020	22	1	0	0	0	0	23
	2021	23	0	1	0	0	0	22
	2022	22	0	1	0	0	0	21
NJ	2020	27	0	1	0	0	0	26
	2021	26	1	0	0	0	0	27
	2022	27	0	0	0	0	0	27
NY	2020	37	0	0	0	0	0	37
	2021	37	0	1	0	0	0	36
	2022	36	0	1	0	0	0	35
ОН	2020	23	7	0	0	0	0	30
	2021	30	2	3	0	0	0	29
	2022	29	0	2	0	0	0	27

State <sup>1</sup>	Year	Outlets at Start of Year	Outlets Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations -Other Reasons	Outlets at End of the Year
PA	2020	44	0	1	0	0	0	43
	2021	43	17	1	0	0	0	59
	2022	59	0	0	0	0	0	59
RI	2020	10	0	0	0	0	0	10
	2021	10	0	0	0	0	0	10
	2022	10	0	0	0	0	0	10
TN	2020	2	0	0	0	0	0	2
	2021	2	0	0	0	0	0	2
	2022	2	0	0	0	0	0	2
TX	2020	9	0	0	0	0	0	9
	2021	9	0	0	0	0	0	9
	2022	9	0	0	0	0	0	9
VT	2020	2	0	0	0	0	0	2
	2021	2	0	0	0	0	0	2
	2022	2	0	0	0	0	0	2
VA	2020	53	0	1	0	0	0	52
	2021	52	0	1	0	0	0	51
	2022	51	1	0	0	0	0	52
WV	2020	7	0	1	0	0	0	6
	2021	6	0	0	0	0	0	6
	2022	6	0	1	0	0	0	5
WI	2020	5	0	0	0	0	0	5
	2021	5	0	1	0	0	0	4
	2022	4	0	0	0	0	0	4
Totals	2020	403	17	8	0	0	0	412
	2021	412	28	12	0	0	0	428
	2022	428	29	10	0	0	0	447

# Notes:

(1) States not listed had no activity to report.

# Table No. 4

# Status of Company-Owned Outlets For years 2020 to 2022

# WIRELESS ZONE® OUTLETS

State	Year	Outlets at Start of the Year	Outlets Opened	Outlets Reacquired From Franchisee	Outlets Closed	Outlets Sold to Franchisee	Outlets at End of the Year
All States	2020	0	0	0	0	0	0
	2021	0	0	0	0	0	0
	2022	0	0	0	0	0	0
Totals	2020	0	0	0	0	0	0
	2021	0	0	0	0	0	0
	2022	0	0	0	0	0	0

### Table No. 4

# Status of Company-Owned Outlets For years 2020 to 2022

# **TCC OUTLETS\***

State	Year	Outlets at Start of the Year	Outlets Opened	Outlets Reacquired From Dealers	Outlets Closed	Outlets Sold to Dealers	Outlets at End of the Year
Alabama	2020	18	0	0	1	0	17
	2021	17	0	0	1	0	16
	2022	16	0	0	1	0	15
Arizona	2020	25	0	0	3	1	21
	2021	21	0	0	1	0	20
	2022	20	1	0	1	0	20
Arkansas	2020	2	0	0	0	0	2
	2021	2	0	0	0	0	2
	2022	2	0	0	0	0	2
Connecticut	2020	15	1	0	2	0	14
	2021	14	0	0	1	0	13
	2022	13	0	0	0	0	13
Delaware	2020	5	0	0	0	0	5
	2021	5	0	0	0	0	5
	2022	5	0	0	0	0	5

Florida	2020	26	0	0	1	0	25
Tionda	2020	25	0	0	0	2	23
	2021	23	1	0	0	0	23
Georgia	2022	23	1	0	1	0	24
Georgia	2020	23	0	0	2	0	23
	2021	23	0	0	1	0	20
Idaho	2022	5	0	0	0	0	5
Idallo	2020	5	0	0	0	0	5
	2021	5	0	0	0	0	5
Illinois	2022	45	1	0	1	0	45
minois	2020	43	1	0	1	0	43
				0			
Indiana	2022 2020	45	1 0	0	2	1 0	43
mutana		70			1		69 60
	2021	69 60	0	0	0	0	69
T	2022	69	0	0	1	0	68
Iowa	2020	9	0	0	0	0	9
	2021	9	0	0	0	0	9
	2022	9	1	3	0	0	13
Kansas	2020	4	0	0	0	0	4
	2021	4	0	0	0	0	4
	2022	4	0	0	0	0	4
Kentucky	2020	6	0	0	0	0	6
	2021	6	0	0	1	0	5
	2022	5	0	0	0	0	5
Louisiana	2020	7	0	0	0	0	7
ļ	2021	7	0	0	1	0	6
	2022	6	0	0	0	0	6
Maryland	2020	17	0	0	2	0	15
	2021	15	0	0	1	0	14
	2022	14	0	0	0	0	14
Massachusetts	2020	12	0	0	2	0	10
	2021	10	0	0	0	0	10
	2022	10	0	0	0	0	10
Michigan	2020	16	1	0	1	0	16
	2021	16	0	0	1	1	14
	2022	14	0	0	0	0	14
Minnesota	2020	11	0	0	1	0	10
	2021	10	0	0	2	0	8
	2022	8	0	0	0	0	8
Mississippi	2020	2	0	0	1	0	1
	2021	1	0	0	0	0	1
	2022	1	0	0	0	0	1

Missouri	2020	17	1	0	0	0	18
	2021	18	2	0	1	0	19
	2022	19	0	0	0	0	19
Nebraska	2020	0	0	0	0	0	0
	2021	0	0	0	0	0	0
	2022	0	0	4	0	0	4
New Jersey	2020	23	1	0	1	0	23
	2021	23	0	0	3	0	20
	2022	20	0	0	1	0	19
New Mexico	2020	4	0	0	0	0	4
	2021	4	0	0	1	0	3
	2022	3	0	0	0	0	3
New York	2020	22	2	0	2	0	22
	2021	22	0	0	0	0	22
	2022	22	0	0	0	0	22
Ohio	2020	24	0	0	0	1	23
	2021	23	0	0	0	0	23
	2022	23	0	0	0	0	23
Oregon	2020	22	0	0	0	0	22
U	2021	22	0	0	1	0	21
	2022	21	0	0	0	0	21
Pennsylvania	2020	61	2	0	4	0	59
-	2021	59	0	0	6	0	53
	2022	53	0	0	0	0	53
Rhode Island	2020	3	0	0	0	0	3
	2021	3	0	0	0	0	3
	2022	3	0	0	0	0	3
South	2020	15	0	0	1	0	14
Carolina	2021	14	0	0	0	0	14
	2022	14	0	0	0	0	14
Texas	2020	1	0	0	0	0	1
	2021	1	1	0	0	0	2
	2022	2	0	0	0	0	2
Vermont	2020	3	0	0	0	0	3
	2021	3	0	0	0	0	3
	2022	3	0	0	0	0	3
Virginia	2020	7	0	0	0	0	7
	2021	7	0	0	1	0	6
	2022	6	0	0	0	0	6
Washington	2020	17	0	0	1	0	16
	2021	16	0	0	1	0	15
	2022	15	0	0	0	0	15

West Virginia	2020	2	0	0	0	0	2
	2021	2	0	0	0	0	2
	2022	2	0	0	0	0	2
Wisconsin	2020	4	0	0	0	0	4
	2021	4	0	0	0	0	4
	2022	4	0	0	0	1	3
Totals	2020	543	10	0	26	2	525
	2021	525	4	0	26	3	500
	2022	500	4	7	7	2	502

\* One of our parent companies, Round Room, LLC, has a subsidiary that owns and operates retail stores operating under the service mark "TCC," which offer goods and services of a type substantially similar to the goods and services to be offered by you as our franchisee under our trademark Wireless Zone. States not listed had no activity to report.

States not listed in the chart above had no activity.

# Table No. 5

# **Projected Openings As Of December 31, 2022**

# WIRELESS ZONE® OUTLETS

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets In The Next Fiscal Year <sup>1</sup>	Projected New Company- Owned Outlets In The Next Fiscal Year
Connecticut	0	1-3	0
Delaware	2	2-3	0
Florida	1	1-3	0
Maryland	11	11-12	0
Massachusetts	1	1-2	0
Michigan	0	1-3	0
New Jersey	3	3-4	0
New Hampshire	0	1-3	0
New York	0	2-4	0
Ohio	0	1-3	0
Pennsylvania	24	24-25	0
Texas	0	1-4	0

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets In The Next Fiscal Year <sup>1</sup>	Projected New Company- Owned Outlets In The Next Fiscal Year
Virginia	3	3-4	0
Each Other State	0	0-2	0
Total	45	52-75	0

1 These are the franchised outlets we presently expect to open in 2023. We continue to look for franchisees throughout the United States. In total, we expect to open between 52 and 75 new franchised outlets in 2023.

#### Table No. 5

#### **Projected Openings As Of December 31, 2022**

### TCC COMPANY-OWNED OUTLETS<sup>1</sup>

State	Franchise Agreements Signed But Outlet Not Opened	Projected New Franchised Outlets In The Next Fiscal Year	Projected New Company- Owned Outlets In The Next Fiscal Year
Each Individual State	0	0	0-5
Total	0	$0^{2}$	0-5 <sup>3</sup>

1 One of our parent companies, Round Room, LLC, has a subsidiary, TCC, that owns and operates retail stores operating under the service mark "TCC," that offers goods and services of a type substantially similar to the goods and services to be offered by you as our franchisee under our trademark Wireless Zone<sup>®</sup>.

2 TCC does not offer franchises for this brand, but it does offer licenses to dealers that operate wireless stores under the TCC mark and it will continue to grant these licenses throughout the United States.

3 TCC continues to look for sites for company-owned outlets in a number of states. In total, it expects to open between 0 and 5 new company-owned outlets in 2023.

A list of all operating franchised Wireless Zone<sup>®</sup> Stores as of December 31, 2022 is attached as Exhibit I. A list of the franchisees who have signed Franchise Agreements for Wireless Zone<sup>®</sup> Stores which were not yet operational as of December 31, 2022 is included in Exhibit I.

Below is a list containing the name, city and state, and business telephone number (or if unknown, the last known home telephone number) of every Wireless Zone<sup>®</sup> franchisee who has had an outlet terminated, canceled, not renewed, transferred, or otherwise voluntarily or involuntarily ceased to do business under the Franchise Agreement during the most recently completed fiscal year or who has not communicated with us within 10 weeks of the date of this Disclosure Document. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

### TERMINATED, CANCELLED, NOT RENEWED, TRANSFERRED OR LEFT THE SYSTEM 2022

Franchisee Name	City	State	Phone
Connecticut			
East Haven			
Stephen Nowak	Norwich	СТ	860-961-0349
Marlborough			
Stephen Nowak	Norwich	СТ	860-961-0349
Newington	NT ' 1	CT	0.00.001.0240
Stephen Nowak	Norwich	СТ	860-961-0349
Southington			
Stephen Nowak	Norwich	СТ	860-961-0349
biephen Howak	1 tor wien		000 901 03 19
Florida			
Marco Island			
Robert J. Musser	Harrison City	PA	724-744-7647
	¥		
Naples			
Robert J. Musser	Harrison City	PA	724-744-7647
Pensacola			
Jerry LaCoste	Pensacola	FL	713-705-0982
Indiana			
Indiana Bloomington			
Darren L. Fortner	Bedford	IN	812-278-7640
Darren E. Tortner	Dealora		012-270-7040
Elwood			
Mitchell Conway	Carmel	IN	513-504-1213
Indianapolis (W. Southport Rd)			
Mitchell Conway	Carmel	IN	513-504-1213
Indianapolis	<u> </u>		<b>512 504 1010</b>
Mitchell Conway	Carmel	IN	513-504-1213
Indianapolis (Kessler Blvd W			
Dr.)			
Joseph Knabe	Effingham	IL	217-821-5691
	8		
New Castle			
Mitchell Conway	Carmel	IN	513-504-1213
Westfield			
Mitchell Conway	Carmel	IN	513-504-1213
Whitestown	0 1	DY	512 504 1212
Mitchell Conway	Carmel	IN	513-504-1213
Iowa			
Grinnell			
Ominicii			

Franchisee Name	City	State	Phone
David Welch	Newton	IA	641-680-1573
Kentucky			
Ft. Wright			
Jeffrey A. Swackhammer, Sr.	Valencia	PA	412-855-6190
Massachusetts			
Orleans			
Julie A. Eitelbach	Brewster	MA	508-896-7458
Minnesota			
Buffalo	<b>D</b>		(12 201 010)
Shawn Cheney	Ramsey	MN	612-201-9186
Lakeville			
Mitchell Conway	Carmel	IN	513-504-1213
minimi Coliway			515-501215
Maple Grove			
Mitchell Conway	Carmel	IN	513-504-1213
St. Paul			
Shawn Cheney	Ramsey	MN	612-201-9186
New Hampshire			
Concord			
Stephen Drelick	Punta Gorda	FL	603-382-0838
D. 1 1			
Peterborough	<b>TT</b> 1	NTT -	<02 525 0400
Jeffrey S. Brown	Hancock	NH	603-525-9490
New Jersey			
Clementon			
Tajesh D. Patel	Dover	DE	302-359-1065
	Dover		302 337 1003
Medford			
Tajesh D. Patel	Dover	DE	302-359-1065
J			
Mullica Hill			
Tajesh D. Patel	Dover	DE	302-359-1065
Pilesgrove			
Tajesh D. Patel	Dover	DE	302-359-1065
NT X71-			
New York			
Harrison Christopher Severe	Stamford	СТ	202 461 4075
Christopher Severo	Stannord	CT	203-461-4875
Ohio			
Ashland			
Mitchell Conway	Carmel	IN	513-504-1213
Bryan			
Mitchell Conway	Carmel	IN	513-504-1213
*			
Celina			
Mitchell Conway	Carmel	IN	513-504-1213

Franchisee Name	City	State	Phone
Etna		DA	014 504 0007
Robert List	Erie	PA	814-504-8087
Fairfield			
Jeffrey A. Swackhammer, Sr.	Valencia	PA	412-855-6190
Kenton		DI	512 504 1212
Mitchell Conway	Carmel	IN	513-504-1213
Lima (Harding Hwy)			
Mitchell Conway	Carmel	IN	513-504-1213
Lima (Allentown Rd)	1	IN	512 504 1212
Mitchell Conway	Carmel	IN	513-504-1213
Mansfield (Ashland Rd)			
Mitchell Conway	Carmel	IN	513-504-1213
Mansfield (Lexington Ave)	Commel	τλτ	512 504 1012
Mitchell Conway	Carmel	IN	513-504-1213
Mansfield (Park Ave. W)			
Mitchell Conway	Carmel	IN	513-504-1213
Minster			512 504 1212
Mitchell Conway	Carmel	IN	513-504-1213
St. Marys			
Mitchell Conway	Carmel	IN	513-504-1213
Van Wert		DI	512 504 1212
Mitchell Conway	Carmel	IN	513-504-1213
Wapakoneta			
Mitchell Conway	Carmel	IN	513-504-1213
Pennsylvania Bellefonte			
Eric Bruckner	Bellefonte	PA	814-280-1420
			011 200 1120
Blairsville			
Robert J. Musser	Harrison City	PA	724-744-7647
Bridgeville			
Robert J. Musser	Harrison City	PA	724-744-7647
			,,
Brookville			
Eric Bruckner	Bellefonte	PA	814-280-1420
Burnham			
Eric Bruckner	Bellefonte	PA	814-280-1420
Clearfield			
Eric Bruckner	Bellefonte	PA	814-280-1420
Exton			
Exton Tajesh D. Patel	Dover	DE	302-359-1065
	74		502 557-1005

Franchisee Name	City	State	Phone
<b>X</b> 1			
Indiana Robert J. Musser	Hamisan Cita	DA	724 744 7647
Robert J. Musser	Harrison City	PA	724-744-7647
Johnstown			
Eric Bruckner	Bellefonte	PA	814-280-1420
Latrobe			
Robert J. Musser	Harrison City	PA	724-744-7647
MAN			
McMurray Robert J. Musser	Harrison City	PA	724-744-7647
	That is so if end	171	/24/44/04/
Saint Marys			
Eric Bruckner	Bellefonte	PA	814-280-1420
Somerset			
Eric Bruckner	Bellefonte	PA	814-280-1420
State College			
Eric Bruckner	Bellefonte	PA	814-280-1420
X7 1			
Youngwood Eric Bruckner	Bellefonte	PA	814-280-1420
	Deneronic		014-200-1420
Virginia			
Daleville	Warner	NI	072 925 2222
William Stout	Wayne	NJ	973-835-2222
Danville (Holt Garrison Pkwy)			
William Stout	Wayne	NJ	973-835-2222
Danville (Piney Forest Rd)			
William Stout	Wayne	NJ	973-835-2222
YY 1			
Hardy William Stout	Wayne	NJ	973-835-2222
William Stout	(in a gifte	110	713 033 2222
Martinsville			
William Stout	Wayne	NJ	973-835-2222
Roanoke (Colonial Ave. SW)			
William Stout	Wayne	NJ	973-835-2222
Roanoke (Orange Ave NE)			
William Stout	Wayne	NJ	973-835-2222
	-		
Rocky Mount	Wayna	NT	072 925 2222
William Stout	Wayne	NJ	973-835-2222
Salem			
William Stout	Wayne	NJ	973-835-2222
West Virginia			
Charleston			
Mitchell Conway	Carmel	IN	513-504-1213

Franchisee Name	City	State	Phone
Cross Lanes			
Mitchell Conway	Carmel	IN	513-504-1213
Williamson			
Mitchell Conway	Carmel	IN	513-504-1213

Some of our current and/or former franchisees have signed confidentiality clauses during the last 3 fiscal years. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with the Wireless Zone system. You may wish to speak with current and former franchisees, but be aware that not all such franchisees will be able to communicate with you.

There are no franchisee associations required to be listed in this Disclosure Document.

### <u>Item 21</u>

#### FINANCIAL STATEMENTS

Attached as Exhibit J are the audited financial statements of WZ LLC for the years ended December 31, 2022, December 31, 2021 and December 31, 2020.

# Item 22

### CONTRACTS

Exhibit B – Franchise Agreement

Exhibit C – Multi-Store Development Agreement

Exhibit D - Agreement and Conditional Consent to Transfer

Exhibit E – Ascentium Capital LLC Equipment Finance Agreements

Exhibit F – Addendum Re: Data Protection and Security

Exhibit G – Bill of Sale and Assignment, and Agreement to Purchase and Acceptance of Bill of Sale and Assignment

# Item 23

#### RECEIPTS

The last page of this Disclosure Document is a detachable receipt in duplicate for this Disclosure Document (and certain other documents) to be signed by you as a prospective franchisee.

# Exhibit A

State Administrators and Agents for Service of Process

# Exhibit A

### State Administrators and Agents for Service of Process

Listed here are the names, addresses and telephone numbers of the state agencies having responsibility for the franchising disclosure/registration laws. Where we are registered to sell franchises, we have appointed the state agency, or as noted below, a state officer, as our agent to receive service of process in the state. We may not yet be registered to sell franchises in any or all of these states.

We have appointed the following agent for service of process in Connecticut: CT CORPORATION SYSTEM, 1 Corporate Center, Floor 11, Hartford, CT 06103-3220

STATE	STATE ADMINISTRATOR	AGENT FOR SERVICE OF PROCESS
CALIFORNIA	Department of Financial Protection and Innovation 2101 Arena Boulevard Sacramento, CA 95834 (866) 275-2677	Commissioner of Financial Protection and Innovation 2101 Arena Boulevard Sacramento, CA 95834
HAWAII	Commissioner of Securities Department of Commerce and Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 203 Honolulu, HI 96813 (808) 586-2722	Commissioner of Securities Department of Commerce and Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 203 Honolulu, HI 96813
ILLINOIS	Franchise Division Office of the Attorney General 500 South Second Street Springfield, IL 62706 (217) 782-4465	Office of the Attorney General 500 South Second Street Springfield, IL 62706
INDIANA	Securities Commissioner Indiana Securities Division Secretary of State Franchise Section 302 West Washington Street, Rm E111 Indianapolis, IN 46204 (317) 232-6681	Indiana Secretary of State 201 State House 200 West Washington Street Indianapolis, IN 46204
MARYLAND	Office of the Attorney General Securities Division 200 St. Paul Place Baltimore, MD 21202 (410) 576-6360	Maryland Securities Commissioner 200 St. Paul Place Baltimore, MD 21202-2020
MICHIGAN	State of MichiganOffice of the Attorney GeneralConsumer Protection DivisionATTN: Antitrust and Franchise Unit525 West Ottawa StreetG. Mennen Williams Building, 1st FloorLansing, MI 48913(517) 373-7117	Michigan Department of Commerce Corporations and Securities Bureau 525 West Ottawa Street G. Mennen Williams Building, 1 <sup>st</sup> Floor Lansing, MI 48913

STATE	STATE ADMINISTRATOR	AGENT FOR SERVICE OF PROCESS
MINNESOTA	Minnesota Department of Commerce Securities – Franchise Registration 85 7 <sup>th</sup> Place East, Suite 280 St. Paul, MN 55101 (651) 539-1500	Minnesota Commissioner of Commerce 85 7 <sup>th</sup> Place East, Suite 280 St. Paul, MN 55101
NEW YORK	Office of the New York State Attorney General Investor Protection Bureau Franchise Section 28 Liberty Street New York, NY 10005 (212) 416-8236	ATTN: New York Secretary of State New York Department of State One Commerce Plaza 99 Washington Avenue, 6 <sup>th</sup> Floor Albany, NY 12231-0001
NORTH DAKOTA	North Dakota Securities Department 600 East Boulevard Avenue State Capitol – 5 <sup>th</sup> Floor, Dept. 414 Bismarck, ND 58505-0510 (701) 328-4712	North Dakota Securities Department 600 East Boulevard Avenue State Capitol – 5 <sup>th</sup> Floor Bismarck, ND 58505-0510
OREGON		Department of Insurance and Finance Corporate Securities Section Labor and Industries Building Salem, OR 97310
RHODE ISLAND	Division of Securities 1511 Pontiac Avenue John O. Pastore Center Building 69-1 Cranston, RI 02920 (401) 462-9527	Director of Department of Business Regulation 1511 Pontiac Avenue John O. Pastore Center Building 69-1 Cranston, RI 02920
SOUTH DAKOTA	Department of Labor and Regulation Division of Insurance Securities Regulation 124 S. Euclid, Suite 104 Pierre, SD 57501 (605) 773-3563	Director of South Dakota Division of Insurance 124 S. Euclid, Suite 104 Pierre, SD 57501
VIRGINIA	State Corporation Commission Division of Securities and Retail Franchising 1300 E. Main Street, Ninth Floor Richmond, VA 23219 (804) 371-9051	Clerk of the State Corporation Commission 1300 E. Main Street, First Floor Richmond, VA 23219
WASHINGTON	Department of Financial Institutions Securities Division 150 Israel Road SW Tumwater, WA 98501 (360) 902-8760	Department of Financial Institutions Securities Division 150 Israel Road SW Tumwater, WA 98501
WISCONSIN	Wisconsin Commissioner of Securities 4822 Madison Yards Way, North Tower Madison, WI 53705 (608) 266-8557	Wisconsin Commissioner of Securities 4822 Madison Yards Way, North Tower Madison, WI 53705

# <u>Exhibit B</u>

Franchise Agreement

# WIRELESS ZONE LLC

#### FRANCHISE AGREEMENT

Wireless Zone LLC

10300 Kincaid Drive Fishers, IN 46037

and

# [FRANCHISEE ENTITY]

[Entity Street Address] [Entity City, State, Zip]

#### WZ#[XXXX]

Effective Date: [\_\_\_\_\_]

# WIRELESS ZONE LLC

#### FRANCHISE AGREEMENT

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#### EXHIBITS TO THE FRANCHISE AGREEMENT

Exhibit 1	WZ LLC Royalty Percentages
Exhibit 2	Agreement with Landlord
Exhibit 2A	Lease Addendum
Exhibit 3	Guaranty of Performance
Exhibit 4	Confidentiality, Non-Competition and Assignment of Developments
	Agreement
Exhibit 5	Promissory Note
Exhibit 6	Security Agreement and Demo Line Agreement
Exhibit 7	Electronic Funds Transfer Authorization
Exhibit 8	Provider Compliance Agreement
Exhibit 9	Expiration of Franchise Agreement

#### WIRELESS ZONE LLC

#### FRANCHISE AGREEMENT

This **FRANCHISE AGREEMENT** (the "Agreement"), dated as of the Effective Date, is entered into between Wireless Zone LLC, a Connecticut limited liability company ("WZ LLC") and [ENTITY OR INDIVIDUAL NAME] ("You", "Your" or "Franchisee"). If "You" are a business entity, "You" includes Your owners. Natural persons having an ownership interest in a business entity franchisee are called an "Owner" and collectively "Owners." WZ LLC strongly encourages You to read this Agreement carefully and with the assistance of a professional advisor familiar with franchising and franchise agreements. The "Effective Date" is defined in Section 5.01.

#### 1. THE FRANCHISE

**1.01. Grant**. Subject to all terms and conditions of this Agreement, WZ LLC grants to You a Wireless Zone® franchise located at [STORE LOCATION] (the "Location") and identified as WZ-[XXX] (the "Franchise") during the Term. You may be entitled to renew the Franchise in accordance with the conditions set forth in Section 5.02.

**1.02.** Franchise Fee. You agree to pay to WZ LLC an initial franchise fee of \$[25,000.00 / 5,000.00 / 1,000.00]. If You are signing this Agreement as part of the renewal of a franchise already in operation, You must pay a renewal franchise fee of \$7,500. The initial franchise fee is due no later than the date on which You sign this Agreement. The franchise fee is fully earned upon You signing this Agreement, as You obtain immediate access to WZ LLC's confidential trade secrets, trademarks, and the System. Unless WZ LLC otherwise agrees Your initial franchise fee will not be refunded or excused for any reason, except as described in Section 4.01. If WZ LLC offers to finance the initial franchise fee, You must sign a Promissory Note in the form attached hereto as Exhibit 5. If WZ LLC does not offer this financing or You choose not to accept it, then You must pay WZ LLC the initial franchise fee when You sign this Agreement.

**1.03. Initial Inventory**. You agree to purchase from WZ LLC, prior to the initial opening of the Franchise, at least \$\_\_\_\_\_\_ of inventory, which will be subject to WZ LLC's first priority security interest under Section 10.14. This provision is not applicable if You are signing this Agreement as part of the renewal of a franchise. If You are signing this Agreement as part of the acquisition of an existing franchise, this provision will be superseded by the initial inventory requirement set forth in the Transfer and Consent Agreement entered into by and among WZ LLC, You and the transferring franchisee.

**1.04.** Guaranty and Confidentiality Agreement. Any Owner with at least a five percent (5%) equity interest in the Franchisee, if the Franchisee is a business entity, or the Franchisee and his or her spouse, if the Franchisee is a natural person, must sign a Guaranty of Performance and Confidentiality and Assignment of Developments Agreement in the form attached hereto as Exhibits 3 and 4. Any general manager who will operate the Franchise on Your behalf must also sign the Confidentiality and Assignment of Developments.

**1.05. Protected Territory**. Provided that You are not in default of this Agreement or in violation of the Operations Manual or any other applicable policy, program, obligation or agreement, then during the Term (as defined in Section 5.01), WZ LLC will not grant a franchise for the right to operate a Wireless Zone® retail store that is physically located within the Protected Territory, which is defined as the area within a two mile radius of the Location; provided, however, that (i) if the Location is in a city or metropolitan area with a population of 350,000 or more persons according to the most recent U.S. Census information as of the Effective Date, the Protected Territory will be reduced to a one mile radius of the

Location, and (ii) in all cases, the Protected Territory excludes any exhibition, convention and conference halls and centers, airports, and enclosed shopping malls (provided that the Protected Territory is not an enclosed shopping mall) that are otherwise encompassed within such geographic area at any time.

A. <u>Limits of Territory Protection</u>. You acknowledge that the prohibition set forth in Section 1.05 above does not prohibit WZ LLC from granting a Wireless Zone® franchise for a location outside the Protected Territory, and it does not prevent WZ LLC or its affiliates from operating similar business within the Protected Territory under other names, or from granting franchises or licenses for such other businesses, even if such businesses would compete with the Wireless Zone® business You operate. Further, WZ LLC's Provider and the Provider's subsidiaries, affiliates, agents and subagents, including agents and subagents that are affiliates of WZ LLC, may operate within the Protected Territory in competition with the Franchise.

**1.06. Relocation**. You may not change the Location of the Franchise without the prior written approval of WZ LLC. Such approval, which will not be unreasonably withheld, is contingent on You meeting the following conditions: (i) demonstration of a valid business justification for moving the Franchise; (ii) approval of WZ LLC's Provider, which may be granted or denied by the Provider for any reason; (iii) compliance with all of Your obligations under this Agreement, the Operations Manual and any other applicable policy, program, obligation or agreement; (iv) the proposed location must not be inside the Protected Territory of any other Wireless Zone® franchisee; (v) evidence of a valid lease for at least the remaining Term; and (vi) signing by You of a general release in favor of WZ LLC. If You are approved to change the Location of the Franchise, WZ LLC will provide You with an amendment to this Agreement reflecting Your compliance with this Section 1.06.

### 2. SYSTEM LICENSE AND GRANT OF RIGHT

**2.01. Wireless Zone System**. WZ LLC is the franchisor of the Wireless Zone® franchise system, under which independent owner/operators may purchase the right to operate a Wireless Zone® retail outlet (the "Store" or "Business") and, through the Store, engage in the retail sale of wireless and wireline communications systems, devices and services, entertainment and security products and services, and the repair, replacement and installation of the same, as authorized and approved by WZ LLC through the Operations Manual and various programs, policies, supply and vendor agreements and other agreements promulgated from time-to-time by WZ LLC, and utilizing WZ LLC's proprietary and confidential trade dress, design, image, know-how, protocol, services and products, prototypes, trade secrets, market analysis, sales and merchandising methods, training of franchisees and business personnel, advertising and marketing techniques, record keeping and business management (the "System"). Franchisees in the System are also granted a license to use WZ LLC's proprietary information, proprietary trade names, service marks, trademarks, logotypes and designs (the "Trademarks"). WZ LLC reserves the right to change any and all aspects of the System and the Trademarks at any time in the exercise of its sole discretion.

A. <u>Modification of System</u>. You acknowledge and agree that WZ LLC retains the right to modify any and all aspects of the System and/or the Trademarks, as well as the products, items and services delivered under this Agreement, and to modify the standards, specifications and other requirements contained in the Operations Manual, the Provider Compliance Agreement (as defined in Section 2.04A) and any and all other programs, policies and agreements promulgated from time-to-time by WZ LLC. You further acknowledge and agree that You must comply with any such changes at Your sole expense.

**B.** <u>System Additions</u>. If You conceive or develop any improvements or additions to the System, new trade names, trade and service marks or other commercial symbols related to the Store, new products or services that might be offered in the Store, or any advertising or promotion ideas related to the Store (collectively, "Innovations"), You will fully disclose the Innovation(s) to WZ LLC, without disclosure of the Innovation(s) to others, and obtain WZ LLC's written approval prior to the use of such

Innovations. Any such Innovation WZ LLC approves may be used by WZ LLC and its affiliates and all other franchisees of WZ LLC and its affiliates without any obligation to You for royalties or other compensation. You hereby assign to WZ LLC, without charge, all rights, including the right to grant sublicenses to any such Innovation, together with the goodwill associated with the same. WZ LLC may, at its discretion, make application for and own copyrights, trade names, trademarks and service marks relating to any such Innovation. WZ LLC may consider such Innovations as its property and trade secret. In exchange WZ LLC will, however, authorize You to utilize any Innovation authorized generally for use by other Wireless Zone® franchisees.

C. <u>Other Systems</u>. WZ LLC expressly reserves for itself and for its affiliates the right to develop, operate and franchise similar or dissimilar systems, for the same, similar or different products, goods and/or services, under trademarks, service marks and commercial symbols other than the Trademarks, without offering them to You.

System Rights. As of the Effective Date, WZ LLC grants You a limited license to use the 2.02. System and the Trademarks (as defined in Section 2.01) to operate the Franchise at, and only at, the Location during the Term. The license gives You the right, through the Franchise and only through the Franchise, to sell, install, repair and service wireless and wireline devices, and to offer such other products and services, as prescribed and approved from time-to-time by WZ LLC and subject to the terms and conditions of this Agreement, the Operations Manual, the applicable Provider Compliance Agreement(s), and any and all other programs, policies, supply and vendor agreements and other agreements promulgated from time-to-time by WZ LLC. The license excludes any right to conduct business on the World Wide Web or the Internet, or to act as a Wireless Zone® franchisee anywhere except at the Location. If WZ LLC develops an e-commerce program and in its sole discretion, authorizes You to participate in the same, as such program may be established and modified by WZ LLC from time-to-time, WZ LLC will extend the license to permit participation in such authorized e-commerce program. You acknowledge and agree that the license granted by this Agreement is limited and that upon the termination of this Agreement, for any reason, or upon the expiration of the Term, the license granted to You will immediately terminate and You will cease to have any right to use the System or the Trademarks or to operate the Franchise.

Other Channels of Distribution. WZ LLC, in the exercise of its sole discretion, retains the A. right, directly or through intermediaries or affiliates (including, but not limited to, sub-agents and licensees), to distribute, sell or license the distribution of any products, under or in connection with the System or the Trademarks or any other trademarks, service marks, logos, and commercial symbols owned or licensed by WZ LLC, to any purchaser wherever located via alternative distribution channels including, but not limited to, wholesale, mail order or catalog business, online computer sales via the Internet, "e-commerce" or other computer sales methods, specialty sales, or via outbound telemarketing, toll free telephone numbers for delivery, other electronic means, or at or through department stores, big box stores, grocery stores, supermarkets, theme parks, airports, stadiums, arenas, and similar outlets, or by any other means other than from a Wireless Zone<sup>®</sup> store established in a traditional location under the System using the Trademarks or any other trademarks. You are authorized to use the System and the Trademarks only to engage in retail sales to the general public and small businesses and only through Your Store and You will have no right to sell products through any alternative distribution channel. You have no right to share, and You should not expect to share, in any of the proceeds WZ LLC or its intermediaries or affiliates (including, but not limited to, sub-agents and licensees) or any other person receives in connection with any other channel of distribution except as specifically authorized by WZ LLC.

**2.03. Brand Protection**. You agree and acknowledge that the Wireless Zone® brand, the System and the Trademarks are valuable assets and that WZ LLC generates substantial goodwill from the brand, the System and the Trademarks. You further agree and acknowledge that it is a material breach of this Agreement that causes irreparable harm to WZ LLC and creates good cause for the immediate

termination of this Agreement if You, Your owners, directors, members, agents, general managers, affiliates, subsidiaries, and heirs engage in any conduct which: (i) reflects materially and unfavorably on the System or the Trademarks, including by causing damage to or impairing the use of the Wireless Zone® brand, the System or the Trademarks; (ii) interferes with or damages WZ LLC's relationship with its Provider, suppliers or vendors; (iii) harms or reflects materially and unfavorably on WZ LLC's reputation or the reputation and public perception of the Wireless Zone® brand, the System or the Trademarks; (iv) breaches any of WZ LLC's obligations to its Provider, suppliers, vendors; or (v) is a breach of any applicable federal, state or municipal law.

**2.04. Providers**. WZ LLC may enter into one or more contracts with one or more qualified wireline or wireless communications service providers or manufacturers that provide devices, products, goods and services for sale at Wireless Zone® stores (each a "Provider"), under the terms of which WZ LLC may be licensed or authorized to act as an agent for such Provider. WZ LLC may also be authorized to designate its franchise locations, including the Franchise, as a sub-agent location of the Provider.

**A.** <u>Provider Compliance Agreements</u>. If WZ LLC is authorized to designate the Franchise as a sub-agent location for any Provider, You agree to enter into one or more Provider Compliance Agreements, substantially in the form attached as Exhibit 8, that allows You to act as a sub-agent of the Provider(s) and that establishes Your obligations to WZ LLC as a sub-agent of the Provider. You agree and acknowledge that the terms and conditions of the Provider Compliance Agreement(s) may change from time-to-time and that You may be required to sign revised or amended Provider Compliance Agreement(s). You further agree and acknowledge that WZ LLC has the right, in its sole discretion, to contract with more than one Provider and/or to change Providers at any time.

**B.** <u>Maintenance of Eligibility</u>. You agree and acknowledge that it is a material obligation under this Agreement that You remain eligible for designation as a sub-agent of WZ LLC's Provider and that any conduct which renders You ineligible to act as a sub-agent of WZ LLC's Provider, including a breach of the terms of the Provider Compliance Agreement(s) and a failure to abide by and comply with the terms of applicable policies, programs, agreements and laws governing the conduct of WZ LLC as agent or You as sub-agent, is a breach of this Agreement that causes irreparable harm to the System and the Trademarks and that further creates good cause for the immediate termination of this Agreement.

#### **3. TRADEMARKS**

Trademark License. WZ LLC grants to You a limited, non-exclusive, revocable, and 3.01. non-transferrable license to use and display the Trademarks, subject to WZ LLC's control and direction. You acknowledge that the Trademarks are valid, and that valuable goodwill belonging solely to WZ LLC is attached to the Trademarks. You also acknowledge that WZ LLC has licensed and will in the future license the Trademarks to other franchisees, sub-agents and to WZ LLC's affiliates. You agree that You will never directly or indirectly contest the validity or ownership of the Trademarks and that You will only use the Trademarks in a fashion expressly authorized in writing by WZ LLC. You agree that You will never directly or indirectly, at any time during or after the Term, sell, give, provide to or otherwise assist any third party who is not a franchisee of WZ LLC to obtain any advertising, signs, posters, point of sale materials, promotional materials, or other materials containing the Trademarks, including the trade dress. You agree that You will not create any Website, social media site or register a domain name (whether containing the Trademarks or not) without WZ LLC's prior written consent, which WZ LLC is under no obligation to provide. If WZ LLC grants such consent, You must conform Your Website and social media sites to WZ LLC's Website and social media site guidelines, as set out in the Operations Manual. Following the termination of this Agreement, or the expiration of the Term, You will immediately discontinue the use of the Trademarks, any previously approved Websites, social media sites and/or domain name, e-mail address or URL incorporating the Trademarks which You will assign to WZ LLC or otherwise, as directed.

You expressly appoint WZ LLC as Your attorney-in-fact to discontinue Your use of the foregoing or to effectuate an assignment of same to WZ LLC or its designee. You hereby ratify and approve all acts of WZ LLC as Your attorney-in-fact. This power, being coupled with an interest, is irrevocable during the Term and following the termination of this Agreement or the expiration of the Term.

**3.02. Provider's Trademark Sub-License**. WZ LLC grants to You a limited, non-exclusive, revocable, and non-transferrable sub-license to use and display the Provider' trademarks, subject to (i) the terms of this Agreement applicable to the Trademarks, (ii) WZ LLC's control and direction, and (iii) the terms of the Provider Compliance Agreement, and in accordance with any other terms or conditions on use established by the Provider. You acknowledge and agree that valuable goodwill belonging solely to the Provider to the Provider' trademarks and that WZ LLC has sub-licensed and will in the future sub-license the Provider' trademarks to other franchisees, sub-agents and to WZ LLC's affiliates. Following the expiration, or earlier termination, of this Agreement, You will immediately discontinue the use of the Provider' Trademarks.

**3.03.** Use of the Trademarks. You will conduct Your Business under the name and mark "Wireless Zone" or any other name or mark designated by WZ LLC, without any suffix or prefix attached. You also agree that You will not display the trademark, service mark, trade name or logo of any other person, firm or company in the Store, without the express prior written consent of WZ LLC. You will not use the Trademarks as part of any business entity name or in any unauthorized manner, You will not open any vendor accounts using the Trademarks, and You will not make any changes to the Trademarks without WZ LLC's written approval. You will display the Trademarks according to WZ LLC's guidelines and specifications in the Operations Manual or otherwise and will obtain any fictitious or assumed name registrations required by applicable law, noting the fact of Your use of the Trademarks "as a Wireless Zone<sup>®</sup> franchisee of Wireless Zone LLC" in the application, and if WZ LLC directs, in any signs displayed at the Store, stationery and other materials.

**3.04.** Change of the Trademarks. If WZ LLC determines that one or more of its Trademarks are no longer viable commercially or legally, or determines to modify or change any of its Trademarks for any reason, then You agree to change the Trademarks as directed by WZ LLC, at Your sole expense. This may include, but is not limited to, changing signs, graphics, interior trade dress, exterior decor, labels, products and supplies. You agree to participate in all future Trademark transition programs.

**3.05.** Trademark Prosecution. WZ LLC will determine whether to institute any trademark action and will alone control the litigation related thereto. You agree to assist WZ LLC in the pursuit of such litigation, as WZ LLC may request. You agree to notify WZ LLC if You become aware of potential or actual infringement of WZ LLC's Trademarks. You agree to notify WZ LLC promptly of any challenge to or litigation instituted by any person or legal entity against You involving WZ LLC's Trademarks. If WZ LLC, in its sole discretion, undertakes the defense or prosecution of any litigation relating to the Trademarks, You agree to sign any and all documents, and to render any assistance reasonably necessary to carry out the defense or prosecution. WZ LLC will indemnify and hold You harmless from any suits, proceedings, demands, obligations, actions or claims, including costs and reasonable attorneys' fees, for any alleged infringement under federal or state trademark law arising solely from Your use of the Trademarks in accordance with this Agreement or as otherwise stated by WZ LLC in writing if You have promptly notified WZ LLC of the claim and cooperated in the defense of the claim.

#### 4. FRANCHISE LOCATION

**4.01.** Location Acceptance. You are entitled to operate the Store at the Location, and only at the Location. The Location must be accepted in writing by WZ LLC and WZ LLC's Provider. You agree not to enter into any lease or otherwise obligate Yourself to occupy any real property or leasehold until You

receive the necessary acceptance from both WZ LLC and WZ LLC's Provider. WZ LLC's acceptance may be granted or withheld for any reason in WZ LLC's sole discretion. WZ LLC, in deciding to accept any location, may consider such factors as the condition of the immediate surroundings, traffic patterns, visibility, size, layout, rental and lease terms, competition, and growth trends. Upon request of WZ LLC, You must submit a letter of intent or other evidence of the rental and lease terms for the Location. WZ LLC's or WZ LLC's Provider's acceptance of a location does not constitute a representation or warranty that the Store will be profitable or that Your sales will attain any predetermined levels. You agree that WZ LLC's and WZ LLC's Provider's acceptance or rejection of a proposed site will not impose any liability or obligation on WZ LLC or Provider. If You have not received acceptance for a Location within one hundred eighty (180) days after the Effective Date, or if You will be in breach and this Agreement will be subject to immediate termination. If WZ LLC terminates this Agreement as the result of a breach of this Section 4.01, then notwithstanding anything to the contrary in this Agreement, WZ LLC will refund the initial franchise fee for this Franchise, less WZ LLC's incurred expenses as of the date of termination.

**4.02. Lease**. Prior to opening the Store, You must enter into a lease for the Location with an initial term of at least three (3) years. Further, You must enter into the lease for the Location, so that the lessee of the Location is the identical person or entity as the Franchisee. WZ LLC will not offer You legal or business advice or direction regarding the terms of the lease or the negotiation of the lease. WZ LLC may, in its sole discretion, review the lease for compliance with this Agreement, in particular the use of the Trademarks, and may require You to negotiate changes to the lease to ensure compliance with this Agreement, including but not limited to providing WZ LLC notice of any default, termination, or expiration. WZ LLC may also, in its sole discretion, require You and Your lessor/landlord to enter into the Agreement with Landlord attached as Exhibit 2 to this Agreement, or the form of Addendum attached as Exhibit 2A, or to otherwise ensure that the lease permits WZ LLC to step-into or assume the lease in the event You abandon the Franchise or this Agreement is terminated. You must deliver a copy of the fully signed lease (including any renewals or amendments to the lease), and the Agreement with Landlord if applicable, to WZ LLC within fifteen (15) days after the lease or applicable agreement is fully signed.

**4.03.** Lease Termination. If the lease for the Location is not renewed or is otherwise terminated prior to the end of the Term, You must receive approval for a relocation of the Franchise and enter into another Lease in compliance with Section 4.02 within thirty (30) days after the expiration or termination of the prior lease. You will be in breach, and this Agreement will be subject to termination if You are unable to operate the Store for more than thirty (30) consecutive days at any time during the Term arising out of the non-renewal or termination of the Lease.

# 5. TERM OF FRANCHISE AGREEMENT AND RENEWAL OPTION

**5.01.** Effective Date and Term. The Effective Date of this Agreement is the day on which WZ LLC signs the Agreement unless this Agreement is signed as part of the renewal of an existing franchise, in which case the Effective Date will be the first calendar day following the expiration date of the previous franchise agreement. The term of this Agreement will be seven (7) years from the Effective Date (the "Term").

**5.02. Renewal**. At the expiration of the Term, You may be eligible to continue the operation of the Franchise by entering into WZ LLC's then-current form of franchise agreement, if You are able to satisfy the following conditions:

**A.** <u>Notification</u>. You must notify WZ LLC, in writing, of Your interest in continuing the operation of the Franchise no earlier than nine (9) months and no later than six (6) months prior to the expiration of the Term. You acknowledge and agree that this is a material obligation under this Agreement and that if You fail to timely provide such notice or fail to timely meet the conditions for renewal set forth

below, such failure will be a decision on Your part, and not on the part of WZ LLC, to not renew the Franchise. You further acknowledge and agree WZ LLC will rely on Your decision not to renew the Franchise in soliciting and negotiating with prospective franchisees for a franchise in the Protected Territory.

**B.** <u>Your Other Obligations</u>. Not later than the Exercise Date (as defined below), You must:

**1.** Demonstrate to WZ LLC that You have entered into, or are operating under, a lease for the Location that is consistent with the requirements of Section 4.02. Such lease must have a term that runs for, or may be renewed for, at least three (3) years after the expiration of the Term;

**2.** Demonstrate that You have paid in full all obligations due and owing to WZ LLC or its affiliates, and that You are current on all outstanding obligations and in compliance with the terms of all agreements governing such obligations;

**3.** Demonstrate that You are not currently in default of this Agreement, or the Operations Manual, or any applicable policies, programs, or agreements.

4. Demonstrate that You are not currently in default of your Lease.

5. Be current in Your obligations to all vendors, suppliers, lenders or other third parties.

**6.** Demonstrate that You have not received three (3) or more default notices from WZ LLC during the Term.

7. Receive approval to continue as a sub-agent of WZ LLC's Provider, as applicable.

**8.** As required by WZ LLC, enter into any agreements and make all arrangements necessary to renovate, re-image and modernize the Store in order to meet WZ LLC's thenprevailing design criteria. You will expend all monies reasonably necessary to complete such renovation and modernization according to the schedule approved by WZ LLC;

**9.** As required by WZ LLC, upgrade the computer hardware and software and computerized point of sale system in order to meet WZ LLC's then prevailing specifications. You will acquire all such items only from a WZ LLC approved supplier and You will expend all monies reasonably necessary to complete such upgrade according to the schedule approved by WZ LLC;

10. Sign the Expiration of Agreement form, attached to this Agreement as Exhibit 9, or other form prescribed by WZ LLC which includes a general release of any and all claims, whether known or unknown, against WZ LLC, its parent, subsidiaries or affiliates (if applicable) and their officers, directors, attorneys, shareholders, members, employees and agents in WZ LLC's/their corporate and individual capacities.

C. <u>Sign Current Form of Agreement</u>. If You have met all criteria set forth in Sections 5.02.A and 5.02.B, then WZ LLC will offer You the then-current form of franchise agreement for Your signature. You must enter into WZ LLC's then-current form of franchise agreement not later than three (3) months before the expiration of this Agreement (the "Exercise Date"). The then-current form of franchise agreement may contain materially different terms and obligations than this Agreement.

**D.** <u>Renewal Fee</u>. You must pay a renewal fee of \$7,500 at the time You return the signed franchise agreement to WZ LLC; provided, however, that if You timely meet all the conditions set forth in Sections 5.02.A and 5.02.B, and have signed and delivered to WZ LLC, WZ LLC's then-current form of franchise agreement within thirty (30) days of its delivery to You, WZ LLC will reduce this fee by \$1,000. You acknowledge the renewal fee is fully earned upon You signing the then-current form of franchise agreement as You obtain immediate and renewed access to WZ LLC's confidential trade secrets, trademarks, and the System. As such, Your renewal fee will not be refunded or forgiven for any reason.

5.03. **Holdover**. WZ LLC reserves the right, in its sole discretion, to extend the time available for Your compliance with any of the conditions set forth in Section 5.02, or to waive such conditions entirely. If WZ LLC elects to extend any deadlines for Your compliance, or if You are unable to sign a new franchise agreement by the Exercise Date for any reason approved by WZ LLC, WZ LLC may elect to continue this Agreement on a month-to-month basis; provided, however, that during such month-tomonth term either party may give the other party 30 days' advanced written notice (or such other notice as may be required by applicable law) that it does not wish to continue to extend the Term and, in such event, this Agreement will expire on the 30<sup>th</sup> day after receipt of the notice or, at WZ LLC's election only, the expiration date will be the last day of the same month containing such 30th day. Upon any expiration after, or termination during, the month-to-month period under this Section 5.03, the post-termination obligations contained in this Agreement will apply and govern the post-termination rights of the parties. If You continue the operation of the Franchise under this Section 5.03, You will pay WZ LLC a monthly holdover fee of \$500, in addition to all other payments called for under this Agreement, which WZ LLC will deduct from Your Commissions or Residuals or otherwise collect in the same manner and at the same time WZ LLC deducts or collects payments of Your WZ LLC Royalty. Notwithstanding the forgoing, nothing herein implies that You have a right to a holdover or limits WZ LLC's rights and remedies for such holdover, including without limitation WZ LLC's right to seek immediate injunctive relief to enjoin such holdover.

# 6. ROYALTIES

#### 6.01. WZ LLC Royalty.

**A.** <u>Payment of Royalty</u>. In consideration of the rights and licenses granted under this Agreement and the continuing services of WZ LLC, You agree to pay to WZ LLC the WZ LLC Royalty. As such, You acknowledge and agree that WZ LLC Royalty payments are fully earned upon payment and are necessary for Your use of the System and the Trademarks.

**B.** <u>WZ LLC Royalty Calculation</u>. The "WZ LLC Royalty" means, for a given calendar month, the amount equal to the percentage of Gross Profit owed to WZ LLC as a royalty. For each dollar of Gross Profit in such month, WZ LLC will charge a fixed percentage royalty, where the percentage charged decreases as the amount of Gross Profit increases. A table of the base percentages used to calculate the WZ LLC Royalty for each dollar of Gross Profit is attached as Exhibit 1 to this Agreement. However, if at any time You are not in compliance with this Agreement, the Operations Manual or any performance or operational standards, and You fail to cure such noncompliance within fourteen (14) days following Your receipt of notice of noncompliance from WZ LLC, then for all months (beginning from the date of the notice of noncompliance and continuing until the end of the month in which You cure the noncompliance) the percentage rate applied to Your Gross Profit to calculate the WZ LLC Royalty will be fixed as the highest rate stated on Exhibit 1, rather than the declining percentage based on the actual Gross Profit achieved in those months.</u>

**1.** For illustration purposes only, pursuant to Exhibit 1, if You achieved \$15,000 of Gross Profit in a particular month, the WZ LLC Royalty for the first \$5,000 would be 22%, the WZ LLC Royalty for the next \$5,000 would be 21.5%, and the WZ LLC Royalty for the final \$5,000 would be 20.5%,

for a cumulative effective WZ LLC Royalty rate of 21.3% on the entire \$15,000 of Gross Profit in that month.

2. Your WZ LLC Royalty may be decreased through performance incentive programs published from time to time by WZ LLC in its sole discretion.

**3.** WZ LLC may increase the dollar amounts in the "Gross Profit (Bottom)" and "Gross Profit (Top)" columns of Exhibit 1 to reflect increases in the Consumer Price Index that occur between January 1, 2016, and the date the adjustment is announced or, once an adjustment has been made, that occur between the date of the last adjustment and the date the next adjustment is announced.

C. <u>Manner of Payment</u>. WZ LLC will calculate the WZ LLC Royalty for each calendar month and will notify You of the amount due on or before the fifth (5th) day of the Payment Month (as defined in Section 6.03I). You authorize WZ LLC to deduct the WZ LLC Royalty from the Commissions, Residuals and other amounts paid by the Provider to WZ LLC that may be due to You under Section 6.02. If the Provider does not pay to WZ LLC any amounts in any particular month that are attributable to the Store, or if the amounts paid to WZ LLC are insufficient to cover the amount of the WZ LLC Royalty, You agree to pay WZ LLC the outstanding amount of the WZ LLC Royalty no later than the tenth (10th) day of the Payment Month.

**D.** <u>WZ LLC Royalty Reconciliation</u>. Without any required notice to You, WZ LLC may, periodically review Your Business Records (as defined in Section 11.03.C) to determine errors and omissions in the calculation and payment of the WZ LLC Royalty. If any error in the calculation of the WZ LLC Royalty for any month is the subject of reconciliation, WZ LLC will (a) notify You of the nature and amount of the error; (b) if the error indicates additional amounts are owed to WZ LLC, You authorize WZ LLC to collect the outstanding amount in accordance with Section 6.02.C.; and (c) if the error indicates excess amounts have been paid to WZ LLC, WZ LLC will pay the excess amounts along with the payment of Commissions under Section 6.02.A.

1. If You dispute WZ LLC's determination of an error or the amount by which WZ LLC asserts the WZ LLC Royalty was underpaid, You must, not later than seven (7) business days after receiving notice of the error, provide WZ LLC with a statement of the basis for disputing WZ LLC's determination of error and any evidence to support the dispute. Upon request by WZ LLC, You will provide any information or materials required to support Your dispute of WZ LLC's determination. If, after thirty (30) days of good faith efforts to resolve the dispute, You and WZ LLC cannot reach agreement, You and WZ LLC agree to mediate in accordance with Section 18.07.

2. If WZ LLC determines that as a result of Your negligent, reckless or willful conduct, error, omission, conspiracy, or fraud the WZ LLC Royalty was understated by more than two percent (2%) of the actual WZ LLC Royalty due for the period audited, You agree, in addition to curing the underpayment, to reimburse WZ LLC for any and all expenses incurred in connection with ascertaining and correcting the understatement of the WZ LLC Royalty, including but not limited to reasonable audit, accounting and legal fees. You also agree to pay WZ LLC interest on the amount of the underpayment at the rate of one and one-half percent (1½%) per month, or the highest rate permitted by law, whichever is lower, from the date the WZ LLC Royalty was originally due until the date of payment. The requirement for payment of interest and costs under this Section 6.01.D.2 is without prejudice to any other rights or remedies WZ LLC may have under this Agreement, at law or in equity.

#### 6.02. Commissions and Residuals.

**A.** <u>Commissions</u>. WZ LLC may receive commissions from the Provider. WZ LLC will pay to You the Commissions received from the Provider attributable to Your Store pursuant to the WZ LLC published Commission Schedule, less any applicable deductions such as the WZ LLC Royalty, inventory payments and other fees and charges You owe to WZ LLC. WZ LLC will provide You a statement of the amount of Commissions payable after applicable deductions on or before the fifth (5<sup>th</sup>) day of the Payment Month. Payment of these Commissions, less any amounts You may owe to WZ LLC, will be made to You by the tenth (10<sup>th</sup>) day of the Payment Month.

**B.** <u>Residuals</u>. WZ LLC may receive Residuals from its Provider. You acknowledge that payment of Residuals, including the continuation, timing and amount of such payment, is at the sole discretion of the Provider. WZ LLC will pay to You the amount of Residuals received from the Provider attributable to the Store, less any applicable deductions such as the WZ LLC Royalty, inventory payments and other fees and charges due from the Franchisee to WZ LLC. WZ LLC will provide You a statement of the amount of Residuals payable after applicable deductions on or before the fifth (5th) day of the Payment Month. Payment of these Residuals, less any amounts You may owe to WZ LLC, will be made to You by the tenth (10th) day of the Payment Month.

C. <u>Chargebacks</u>. The Provider may assess against WZ LLC deactivation chargebacks or otherwise recover Commissions and Residuals already paid to WZ LLC if the customer does not maintain the use or activation of either the Provider's devices or services for a sufficient period of time or according to certain rules of use, as prescribed from time-to-time by the Provider. WZ LLC will publish the standards for the assessment of Chargebacks in the Operations Manual, which may be amended from time-to-time to reflect the then-current policies of the Provider.

# 6.03. Definitions.

**A.** "Allowable Cost" means (i) cost attributable to Wireless Zone® approved devices, products, accessories, goods and services sold at the Store, as set forth in the WZ LLC Price Sheet; (ii) Fees; (iii) Chargebacks; and (iv) Non-Return Chargebacks, as each term is defined below. The cost attributable to any device, product, accessory, good or service will be determined based on the WZ LLC Price Sheet in effect at the time of sale. Allowable Costs will not include any of Your administrative costs, sales costs, overhead, business costs, corporate costs, labor, depreciation, inventory, rent, taxes, or any other kind of operational, business, administrative or regulatory cost or expense.

**B.** "WZ LLC Price Sheet" means the WZ LLC-published price schedule for all WZ LLC-approved devices, products, accessories, goods and services, as updated from time-to-time by WZ LLC in its sole discretion.

C. "Chargebacks" means all allowable costs of deactivation chargebacks and all other reversals of Commissions, Residuals or other sales revenue by WZ LLC, the Provider, suppliers or vendors, other than "Non-Return Chargebacks", including but not limited to: (i) deactivation chargebacks for devices returned during the calendar month for which the WZ LLC Royalty is being calculated, provided that such devices were returned not later than fourteen (14) days after the date on which the device was activated in accordance with Provider data; (ii) tiered device chargebacks; (iii) fraudulent transaction chargebacks and costs; and (iv) agent funded rebates.

**D.** "Commission" means the items listed on the WZ LLC published Commission Schedule for the per-sale device and activation compensation paid to WZ LLC by the Provider arising out of Your sale

and activation of Provider's approved devices, products, accessories, goods or services at the Store. The Commission Schedule may change from time-to-time.

**E.** "Fees" means any fees charged to You against the sale of devices, products, goods and services by WZ LLC, by the Provider, or by suppliers or vendors, including but not limited to device payment service fees and previously activated device fees and charges.

**F.** "Gross Profit" means, for any calendar month, the Gross Revenue of the Store less Your Allowable Cost.

**G.** "Gross Revenue" means all revenue You receive from or in connection with the Store, including but not limited to the following: (a) sale of devices, products, accessories, goods and services; (b) Commissions; (c) fifty percent (50%) of Residuals; (d) device trade-ins; (e) customer fees; and (f) other payments from the Provider or any supplier or vendor to WZ LLC that may be distributed to You. Gross Revenue will not, however, include: (x) certain incentives and/or short-term sales program compensation paid by WZ LLC; (y) market development funds; and (z) co-op advertising funds.

**H.** "Non-Return Chargebacks" means a portion of the total deactivation chargebacks for devices returned during the calendar month for which the WZ LLC Royalty is being calculated, provided that the device was returned more than fourteen (14) days after the date on which the device was activated. In calculating the Non-Return Chargebacks, WZ LLC will: (i) calculate the "Gross Profit" of the Store, excluding Non-Return Chargebacks from the Allowable Costs; (ii) determine the "WZ LLC Royalty" based on this "Gross Profit"; (iii) divide the "WZ LLC Royalty" by the amount of Commissions for the calendar month at issue to determine the percentage of the "WZ LLC Royalty" derived from Commissions; (iv) divide the result of (iii) by the effective rate multiplier applicable (ii) to determine the effective royalty rate paid solely on the Commissions; (v) multiply the result of (iv) by the total amount of deactivation chargebacks for devices returned more than fourteen (14) days after the date on which the device was activated; and (vi) use the amount derived in (v) as the Non-Return Chargebacks in the calculation of Allowable Costs for that calendar month.

**I.** "Payment Month" means the second month following the month for which the WZ LLC Royalty is payable or the Commission or Residual is earned (e.g., Commissions and Residuals earned in August, and the WZ LLC Royalty payable for August, are paid in October).

**J.** "Residuals" means the account maintenance fees paid to WZ LLC either: (i) arising out of accounts created before December 1, 2011 on a continuing basis while the account is active, subject to the terms of our Provider agreement ("Continuing Residuals"); or (ii) one-time account maintenance fees paid upon the activation of an eligible new device ("One-Time Residuals"). All Residuals are payable according to the terms of our Provider agreement and may cease at the Provider's discretion.

**6.04.** New Programs; Additional Benefits. WZ LLC reserves the right in its sole discretion, to provide for an additional royalty or other form of fee payment by You with regard to payments, programs, marketing efforts, products, services or other revenue generating opportunities, that WZ LLC or its Provider makes available to You through the System. From time to time, WZ LLC may announce, in its sole discretion, additional incentive programs or rebates available to You provided You are in compliance with the terms of this Franchise Agreement. WZ LLC reserves the right to modify or terminate such programs, marketing efforts, products, services or other revenue generating opportunities or additional incentive programs or rebates available to You. Notwithstanding anything to the contrary in this Agreement, WZ LLC reserves the right to receive rebates, incentives, special program funds and other payments from its Provider, vendor(s), supplier(s) and others in connection with the purchase, sale, re-sale, sale to consumers, use and distribution of any devices, products, accessories, goods and services and, at

WZ LLC's sole discretion, to retain and use such payments for WZ LLC's own purposes without distribution to You.

6.05. Withholding Commissions and Residuals. During any period that You or, or in the case of an entity, any member, shareholder or owner of Yours (collectively, an "Owner") are in default under this Agreement or any other agreement between You or any of Your Owners and WZ LLC, WZ LLC may hold the Commissions and Residuals, and other amounts WZ LLC receives from its Provider that are payable to You, after WZ LLC deducts any amounts due to WZ LLC, until You or Your Owners have cured the defaults to the satisfaction of WZ LLC or until this Agreement is terminated. On termination or expiration of this Agreement, You authorize WZ LLC to use any such withheld amounts to pay any remaining amounts owed to WZ LLC or to any third parties in connection with Your Store (such as vendors and landlords). After termination or expiration of this Agreement, WZ LLC may continue withholding for these purposes from amounts accrued before termination or expiration until the later of: (a) receipt by WZ LLC of confirmation that all amounts owed by You to third parties in connection with Your Store have been paid in full; or (b) nine (9) months after the date of termination. Third party creditors of Yours are not intended beneficiaries of this Agreement and do not have any right to compel WZ LLC to make payment to them. WZ LLC will not be liable to You for any payment it may make to a third party under this Section 6.05. No Commissions, Residuals, or other amounts will accrue to You following termination or expiration of this Agreement.

#### 7. MARKETING, PROMOTION AND ADVERTISING

#### 7.01. Cooperative Advertising Funds.

WZ LLC may receive from its Provider funds for cooperative advertising, which may be A. retained by WZ LLC or used by WZ LLC to pay for: (i) local or regional advertising, (ii) public relations or promotional campaigns or programs which promote and enhance the quality image, identity and patronage of Wireless Zone locations, (iii) the formulation, design, development, test marketing, market study, production and placement of advertisements, point of sale materials, promotional materials and newsletters, (iv) website development and implementation costs, social media site development and implementation costs, and electronic advertisements, (v) intranet development costs, toll-free business locator costs, and all other costs for any advertising and promotion, including WZ LLC's, its affiliates' or advertising agencies' administrative expenses (including operating expenses and the proportionate compensation of WZ LLC's employees who devote time and render services in the conduct, formulation, development and production of advertising and promotion programs or who administer these funds). No percentage of the funds for cooperative advertising paid by the Provider will be used for advertising that is principally a solicitation for the sale of franchises but WZ LLC reserves the right to include a message or statement in any advertisement indicating that franchises are available for purchase and related information. WZ LLC's expenditure of funds for advertising is for the general benefit of all franchisees in the geographic area(s) covered by the selected advertising media; WZ LLC does not warrant the type, level or effectiveness of cooperative advertising for the Franchise.

**B.** You may be eligible to receive from WZ LLC a share of the cooperative advertising funds received by WZ LLC; such funds will be payable only to cover eligible expenses actually incurred by You in the form of local advertising for the Franchise. WZ LLC reserves the right, in its sole discretion, to determine Your eligibility to receive cooperative advertising funds and the amount of such funds You are eligible to receive; provided, however, that WZ LLC will pay such funds to You only according to the terms and conditions of WZ LLC's contract with its Provider. WZ LLC will publish the program rules and regulations for receipt of cooperative advertising funds in the Operations Manual.

**7.02.** Local Promotion. You acknowledge the need to further the public image and recognition of the Franchise. All marketing and promotion will be subject to WZ LLC's prior review and written approval, including Website and social media site content, if allowed by WZ LLC. WZ LLC may require that the only Website and social media sites for You and the System will be the Website and social media sites that WZ LLC maintains. You will adhere to WZ LLC's standards and advice regarding Your marketing and promotion efforts and expenditures.

**7.03. Initial Marketing Program**. WZ LLC may require that You develop an initial marketing program campaign. You will bear the cost of any initial marketing program campaign. You must submit Your plan for any required initial marketing program campaign to WZ LLC for review and approval in advance. At Your request, WZ LLC will assist You in the development of the initial marketing program campaign.

**7.04.** Community Service. You acknowledge the importance of participating in and servicing community and other philanthropic organizations, and agree to become a member of one or more civic organization(s) in the community in which Your Store is located. WZ LLC may suggest certain organizations and may encourage all of its franchisees to participate in specific philanthropic programs, including Wireless Zone Gives, LLC or its successor. In addition, You agree to participate in all programs supported by WZ LLC which WZ LLC has designated as mandatory.

### 8. FRANCHISEE IDENTIFICATION

**8.01. Display**. You agree to purchase and display in a prominent place and fashion whatever advertising, signs, posters and other materials WZ LLC may specify, including all elements of trade dress (which may include the design of the Store and displays, framed posters, interior colors and choice of furnishings).

**8.02.** Identity as Franchisee. You agree that at all times and in all of Your business dealings and to the general public, You will identify Yourself as a franchisee of WZ LLC, in the manner specified by WZ LLC. You also agree that You will never identify Yourself as being WZ LLC, a subsidiary, division, partner, joint venturer, agent or employee of WZ LLC, Wireless Zone or of any other Wireless Zone franchisee.

# 9. TRAINING AND OPERATION SUPPORT

**9.01.** New Franchisee Training Program. Each natural person who holds a 20% or greater equity interest in the Franchise or in the entity that is a party to this Agreement, must complete, to WZ LLC's satisfaction, WZ LLC's new franchisee training program. If You employ a general manager for the Franchise or if an Owner with less than 20% equity interest in the Franchise or in the entity that is a party to this Agreement will be the direct Supervisor of the Store, the Owner/supervisor and/or the general manager must also complete the new franchisee training program. You will be responsible for the costs associated with travel, lodging, meals, and salaries, if applicable, incurred by all attendees while attending the new franchisee training program. The new franchisee training program will be conducted at WZ LLC's corporate headquarters, virtually, or at another location designated by WZ LLC. All persons required to complete training must have done so prior to You opening the Store for business.

**9.02.** Additional Training. In addition to the mandatory new franchisee training program, WZ LLC may require You to complete training, on-site or remotely, related to the operation of the Store and the management and operation of the Franchise. In all cases, WZ LLC will provide the training at a time and place and in a form of WZ LLC's choosing, WZ LLC may charge a fee for the training, and You are responsible for the costs associated with travel, lodging, meals, and salaries, if applicable, incurred by all

attendees. If WZ LLC provides a training program at Your Store, You will reimburse WZ LLC for all costs associated with providing the training, including travel and lodging for WZ LLC's trainers. If You or any of Your employees register for a training class, meeting or seminar, but fail to attend, or fail to attend any mandatory meeting, WZ LLC may charge You a "no-show" fee whether or not there was a fee for that training or meeting. The amount of the fee will be set by WZ LLC from time to time and You agree to pay that fee upon receipt of an invoice.

**9.03. Ongoing Assistance**. WZ LLC will furnish You with reasonable operating assistance through company representatives, as WZ LLC deems appropriate. This ongoing assistance may include onsite visits, reasonable telecommunications, evaluations of Your operations, sales and profitability, and recommendations for improvements. You will immediately remedy any deficiencies or unsatisfactory conditions which WZ LLC's representatives determine exist, including any failure to adhere to WZ LLC's standards for quality service.

**9.04.** Limitation of Liability. While WZ LLC agrees to apply its skill and judgment to train and assist You in the operation of Your Store, You agree that WZ LLC MAKES NO WARRANTY CONCERNING ITS SERVICES WHICH WILL BE PROVIDED AS IS, AND WZ LLC WILL NOT BE LIABLE TO YOU OR TO ANY THIRD PARTY FOR THE PERFORMANCE OR FAILURE TO PERFORM OF ANY EMPLOYEE, ADVISOR, CONSULTANT OR CONTRACTOR OF WZ LLC.

# 10. OPERATION OF THE BUSINESS

**10.01. Operations Manual**. WZ LLC will provide You with the Operations Manual, in a form and manner as determined by WZ LLC in its sole discretion, which will be updated and revised from timeto-time by WZ LLC in its sole discretion. You will operate the Franchise in strict accordance with the Operations Manual, unless a provision is expressly stated to be optional or aspirational. The Operations Manual is a published document, supplemented by other materials including books, binders, videos, webinars, email notices, policies, programs and the Wireless Zone® portal, that contains the performance and operating specifications, standards, procedures, equipment requirements, and other instruction regarding the operation of the Franchise and the expectations of the System. WZ LLC may vary the standards and specifications described in the Operations Manual to reflect the business conditions in specific locations or markets, or the unique requirements of specific products and services. WZ LLC reserves the right in its sole discretion to establish such variations in WZ LLC's sole discretion.

A. <u>Confidentiality</u>. You acknowledge that the Operations Manual is confidential and proprietary and that it contains trade secrets of WZ LLC. You agree to keep confidential the Operations Manual and any other items that WZ LLC designates as secret or confidential and to never make the Operations Manual or such other items available to a person or entity who has not been expressly authorized by WZ LLC to receive it. You will not copy or reproduce the Operations Manual for any reason and You agree to immediately return the Operations Manual to WZ LLC upon the expiration or termination of this Agreement.

**B.** <u>Materiality</u>. You acknowledge and agree that Your compliance with the Operations Manual is vitally important to the chance of the Business being successful, and that maintaining the uniform conduct of the System is necessary to protect the reputation and goodwill and value of the System, the Trademarks and the Wireless Zone® brand. However, while the Operations Manual is designed to protect the reputation and goodwill of WZ LLC, the System and the Trademarks, it is not designed to control the day-to-day operation of the Business.

C. <u>Modifications</u>. You acknowledge and agree that WZ LLC, in its sole discretion, may from time-to-time change or modify the Operations Manual, or any standard of operation, specification or

operating procedure or any of the Trademarks applicable to the operation of Your Store or all or any part of the System. You will accept and adopt all such changes and modifications (which may be communicated in tangible or electronic form), make reasonable expenditures associated with the changes and modifications, and do so within the time periods established by WZ LLC. These changes may include the adoption of new technologies and new products and the discontinuance of certain products, services or technologies that WZ LLC determines in its sole discretion are no longer appropriate or advantageous for the Wireless Zone System.

# **10.02.** Products and Services.

A. <u>Authorized Products and Services</u>. WZ LLC, in its sole discretion, determines the products, goods and services to be sold in Wireless Zone® stores. You recognize that the image, reputation and goodwill of the Wireless Zone® brand established by WZ LLC is based on the consistency and quality of the products, goods and services offered in Wireless Zone® stores and, accordingly, You will establish, maintain and increase the sales of Wireless Zone® products, goods and services in accordance with the expectations set by WZ LLC. You will maintain at Your Store at all times an inventory of authorized and approved products, in sufficient supply, to satisfy reasonable customer demand.

**B.** <u>Sales and Performance Standards</u>. WZ LLC will establish minimum expectations for the volume of sales and other performance standards that Your Store is expected to achieve, including minimum monthly sales standards for new activations and total boxes. The minimum expectations will be published in the Operations Manual and communicated directly to You by WZ LLC's representatives. WZ LLC, in its sole discretion, reserves the right to change the minimum expectations from time-to-time based on the requirements of WZ LLC's Provider and the introduction of new products and services.

C. <u>Providers and Vendors</u>. WZ LLC, in its sole discretion, will determine the vendors from whom You may purchase approved devices, products, accessories, goods and services. You may also be required, in WZ LLC's sole discretion, to purchase approved devices, products, accessories, goods and services from WZ LLC at the prices established by WZ LLC. WZ LLC warrants, however, that any devices and accessories for resale that it makes available to You will be offered at the published wholesale price paid by WZ LLC. WZ LLC will not require You to pay the costs of regular, non-expedited ground shipping services for any devices or accessories purchased from WZ LLC for resale, whether directly from WZ LLC or through WZ LLC's designated third-party logistics provider; provided, however, that to obtain free shipping on accessories, Your order must meet a minimum order threshold set by WZ LLC from time to time. You will remain responsible for the cost of shipping all devices, products, accessories, goods and services purchased from any and all other parties, and for the costs of non-ground forms of shipping, including air and marine, as well as the costs for all expedited shipping services.

**D.** <u>Required Sub-licenses</u>. WZ LLC's Provider, vendor(s) and supplier(s) may require, as a condition to the sale of goods or the license of rights to distribution or the use of relevant trademarks, WZ LLC and all Wireless Zone® locations to offer certain equipment and certain equipment configurations. You will at all times comply with such requirements. WZ LLC's Provider, vendor(s) and supplier(s) may also require You to meet certain performance and operational requirements, standards, and conditions, and You acknowledge and agree that You will, at all times, comply with such requirements, standards and conditions. You will also sign any and all documents, including but not limited to sub-agent agreements and sub-license agreements, required by WZ LLC, its Provider, vendor(s) and supplier(s) as a necessary condition to offering WZ LLC approved products, goods and services

**E.** <u>Exclusivity</u>. You will purchase, sell and offer for sale only those products, goods and services approved by WZ LLC. If You wish to purchase, sell or offer for sale any device, product, accessory, good or service not approved by WZ LLC, You must, prior to offering the same, request, in

writing, and obtain, WZ LLC's approval of such device, product, accessory, good or service. In connection with that request, You must provide any and all information WZ LLC may request concerning the device, product, accessory, good or service, including but not limited to specifications, samples, prices, availability and information regarding the owner, maker or distributor of the product, good or service. WZ LLC will, in its sole discretion, determine whether the device, product, accessory, good, or service meets WZ LLC's standards for quality, performance, appearance, reliability, marketability, profitability and any other relevant characteristic, and will notify You in writing of its decision to approve or disapprove the device, product, accessory, good or service. Notwithstanding anything to the contrary in this Agreement, WZ LLC will not approve the purchase, sale or offering for sale of any device, product, accessory, good or service that violates any obligation WZ LLC has to its Provider, vendor(s) or supplier(s).

#### 10.03. Management of the Business.

A. <u>General</u>. You are solely responsible for the day-to-day operation of the Business. You are solely responsible for recruiting and hiring the persons You employ to operate the Business. You will determine all terms of employment, including hiring, compensation and benefits, work schedules, work conditions and assignments, and You are responsible for hiring, training, supervising, disciplining and terminating all such employees. WZ LLC will have no right or obligation to direct Your employees. WZ LLC's ability to approve certain matters, to inspect the Business and its operations, and to enforce its rights, exists only to the extent necessary to protect its interest in the System and the Trademarks. Neither the retention nor the exercise of these rights is for the purpose of establishing any control, or the duty to take control, over those matters that are clearly reserved to You. Your employees are not WZ LLC's agents or employees and WZ LLC is not a joint employer of these individuals. You are responsible for performing all administrative functions at the Business, including payroll and providing workers' compensation insurance. You acknowledge that You are not economically dependent on WZ LLC, and that WZ LLC does not provide facilities, equipment, or house or transport Your employees or provide to Your employees tools or materials required for Your employees to perform services for You.

**B.** <u>General Manager</u>. If neither You nor any natural person who holds at least a five percent (5%) ownership interest in the Franchise is able to devote the minimum required time to manage the Franchise, then You must designate a general manager to manage and operate the Franchise. WZ LLC has the right to approve the general manager, such approval not to be unreasonably withheld. The general manager must sign WZ LLC's Confidentiality, Non-Competition and Assignment of Developments Agreement. If, for any reason, You replace the designated general manager, such replacement must be approved by WZ LLC subject to the requirements of this Section 10.03.B, and any other requirements contained in this Agreement for the general manager.

**C.** <u>Supervision</u>. You, or any natural person holding a controlling interest in You, if You are an entity, or if You have a designated general manager for the Business, then such general manager, will devote a minimum of forty (40) hours per week to managing, operating and developing the Franchise, except for reasonable vacation and sick time.

**D.** <u>Customer Service Obligations</u>. You will address customer service issues in accordance with WZ LLC's and the Provider' guidelines and cooperate with other Wireless Zone franchisees in resolving customer service issues. You grant to WZ LLC the right to resolve, in WZ LLC's sole discretion, any bona fide customer complaint or customer service issues both with customers and other Wireless Zone franchisees which come to WZ LLC's attention and which You cannot first remedy in a timely manner. You will reimburse WZ LLC and/or the customer or other franchisee for any charges, credits or refunds which WZ LLC determines, in WZ LLC's sole discretion, should be made. Reimbursement may be made by way of deduction from Commissions due You by WZ LLC.

**10.04. Insurance**. Before the commencement of Your business operations under this Agreement You will obtain and maintain at Your expense, an insurance policy or policies sufficient to satisfy the terms and obligations arising out of this Agreement to protect You, WZ LLC and its affiliates, and their respective officers, directors, partners, shareholders, members, agents, and employees against any demand or claim for personal injury, death, or property damage, or any loss, liability, or expense whatsoever arising or occurring upon or in connection with Your Store. This insurance must be in full force and effect at all times during the Term, including any holdover period and, at a minimum, include, but not be limited to, comprehensive general liability insurance and Worker's Compensation in the minimum amount required by law and as specified in the Operations Manual. The policies must be written by an A-rated carrier or carriers acceptable to WZ LLC, and must include the interests of WZ LLC and its affiliates to be noted as additional insured. Nothing contained in this Agreement or in the Operations Manual will be construed as a representation by WZ LLC that the insurance You obtain will insure You against any and all insurable risks of loss which may or can arise out of or in conjunction with, the operation of Your Store. You should, therefore, evaluate Your insurance needs with an independent advisor.

A. <u>WZ LLC's Insurance</u>. Your obligation to obtain and maintain the policy or policies in the amounts specified is not limited in any way by reason of any insurance which may be maintained by WZ LLC, nor will Your performance of that obligation relieve You of liability under indemnity provisions contained in this Agreement.

**B.** <u>Certificates</u>. Before the commencement of any business operations under this Agreement, and then on an annual basis, You will deliver to WZ LLC certificates of insurance evidencing proper types and minimum amounts of coverage. You will also maintain certificates of insurance evidencing the proper types and minimum amounts of coverage at the Store. All certificates will expressly provide that no less than thirty (30) days' written notice will be given to WZ LLC if there is material alteration to, or cancellation of, coverage evidenced by the certificates, and will include the interests of WZ LLC and its affiliates to be noted as additional insureds on all policies except for employment practices liability insurance.

C. <u>Failure to Obtain</u>. Should You, for any reason, fail to obtain or maintain the insurance required by this Agreement, as such requirements may be revised by WZ LLC in the Operations Manual or otherwise in writing, WZ LLC has the right and authority (but not the obligation) to obtain the insurance and to charge You for same, which charges, together with a reasonable fee for expenses of WZ LLC in so acting, will be payable by You immediately upon written notice and which WZ LLC may deduct, or collect payment of, in the same manner and at the same time WZ LLC deducts or collects payments of Your WZ LLC Royalties. The foregoing remedies will be in addition to any other remedies WZ LLC may have.

**D.** <u>Changes in Coverage</u>. WZ LLC may, from time to time, in the exercise of its sole discretion, change or increase the minimum policy limits or types of coverage it deems advisable and You must comply with the new requirements; provided, however, all changes will apply to all similarly situated franchisees of WZ LLC.

# 10.05. Construction, Maintenance and Repair of Store.

A. <u>Construction and Remodel of Store</u>. WZ LLC will survey and furnish You with a layout for the interior of a typical Store and provide specific decor specifications. WZ LLC will also provide You with specific exterior signage specifications, and either provide You with an approved vendor or directly arrange for the installation of exterior signage. For construction and remodeling, WZ LLC may arrange for and oversee the work of a licensed general contractor to perform construction and install fixtures at the Store. If WZ, LLC does not direct the work, then You will, at Your sole expense, use only WZ LLC approved and licensed general contractors and suppliers to perform construction and installation work at the Store, in accordance with the specifications established by WZ LLC and all local laws and code

ordinances. WZ LLC may require You to approve, or to submit to WZ LLC for prior written approval, all construction plans, site plans and blueprints for each Store. You must investigate, keep informed of and comply, at Your expense, with all local, state, and federal laws, rules, regulations, ordinances, standards, and directives in effect at any time related to the construction and operation of Your Store and the use of any furniture, fixtures, equipment and signs. You shall be responsible for complying with the Americans with Disabilities Act ("ADA) and all similar law and regulations. You will develop Your Store in the manner WZ LLC prescribes, including the implementation of the System, and will use in the operation of Your Store only those brands and types of furniture, fixtures, equipment, supplies, signs, computer hardware, telephone system and computer software which meet WZ LLC's standards and specifications. WZ LLC and its affiliates may be an approved supplier or designated sole supplier for any purchases of products or services needed in the construction or the operation of Your Store and may obtain revenue from You and make a profit. Before You open Your Store, WZ LLC may require that You certify in writing that You have obtained all permits and certifications required to operate Your Store, including all business or other licenses and all zoning, ADA, access, signs and fire requirements. You will provide clean restroom facilities for employees and customers in conformity with the applicable rules, laws and regulations. WZ LLC will not be responsible for any delays in the construction, equipping or decoration of Your Store. If any signs, kiosks and/or displays are provided by WZ LLC and/or our Provider at no cost to You, these signs, kiosks and displays remain the property of WZ LLC and/or the Provider.

**B.** <u>Maintenance and Renovation</u>. You will at all times, and at Your sole expense, maintain the interior and exterior of Your Store, including all equipment, fixtures, facilities and windows. You will repair, refinish, re-image or paint the interior and the exterior of the Store at Your own expense at such times as reasonably directed by WZ LLC and all work shall be completed in accordance with Section 10.05A. You will comply immediately with all orders and regulations of applicable state and local health and safety officials. From time to time, WZ LLC may direct You to complete renovations, at Your own expense, which are part of an individual or System-wide updating program.

C. <u>Cleanliness of Store</u>. You will maintain the Store premises following WZ LLC's stringent standards of cleanliness and remove promptly all debris that originates in the area surrounding the Store. If You do not conform to the standards of cleanliness, then WZ LLC may, but is not obligated to, hire or direct its own personnel to clean the Store premises and You will assume all of these cleaning costs, which may be deducted by WZ LLC from Commissions due You.

10.06. Inspection of Store. In addition to WZ LLC's rights to review financial information under Section 10.07 and Section 11.03, You grant WZ LLC or WZ LLC's representatives or agents the right at any time during normal business hours, and without prior notice, to enter and inspect Your Store and all aspects of the operation of Your Store, including Your general operations, inventory levels, equipment, service methods, cleanliness, management and administration, to determine whether You are complying with the provisions of this Agreement and the operations standards of WZ LLC. You will allow WZ LLC or WZ LLC's representatives or agents to make extracts from or copies of any Store records and to take samples of any products sold and immediately remove any unauthorized products without any payment or other liability to You. You will allow WZ LLC or WZ LLC's representatives or agents (including any "secret shoppers") to take photographs, videos or any electronic recording of Your Store and to interview employees and customers. You will provide any notice in the manner required by law to Your Store employees and customers necessary to advise them of, and authorize, WZ LLC's inspection and monitoring techniques, and will otherwise direct Your Store employees to cooperate with WZ LLC or WZ LLC's representatives or agents. WZ LLC will have the exclusive right to use any photograph, video, electronic recording or other material prepared in connection with an inspection for any purpose, and to identify Your Store, and WZ LLC will not have any obligation to obtain any further authorization from You, or to compensate You in any manner, in connection with the use of these materials for advertising, training or other purposes. If, however, WZ LLC requests Your cooperation in taking and arranging for any

photographs or other electronic recordings, You will provide such assistance, including assistance in obtaining any necessary consents of or assignments from individuals depicted in or involved in such photographs, videos or electronic recordings. You irrevocably assign to WZ LLC all of Your right, title and interest, if any, in all such photographs, videos and electronic recordings, together with all related intellectual property rights. If WZ LLC gives You notice of any deficiency detected during an inspection, You will diligently correct the deficiency as soon as possible.

**10.07.** Accounting System. You will prepare and maintain Your bookkeeping and accounting records as directed by WZ LLC in the Operations Manual, including the use of any specified accounting software and/or chart of accounts. You will also submit all required reports and make Your records available for inspection by WZ LLC during normal business hours; provided, however, that such records will not include employment records from Your store. WZ LLC may also access Your records and retrieve information electronically, through Your point-of-sale system or computer system without notice or further consent. WZ LLC may use Your financial information for any purpose WZ LLC deems advisable.

10.08. Compliance With Law; Sales Tax; Privacy Laws. You will operate the Business in strict compliance with applicable laws, rules and regulations of all governmental authorities. You will be responsible for knowledge of, and compliance with, all applicable laws, rules and regulations of the federal, state or local governments, including those governing access to Your Store and accommodating employee physical limitations (e.g., the ADA), minimum wage, hours, overtime, safety, and other working conditions (e.g., the Fair Labor Standards Act and Occupational Safety and Health Administration regulations), health, sanitation, smoking, fire codes, zoning, building codes, discrimination, employment, sexual harassment, consumer and employee data privacy and protection, taxes, environmental laws, citizenship or immigration status, registration and compliance requirements required with respect to the sales of any specific products or services offered or sold to You, including without limitation limited lines insurance products, and other laws, rules and regulations. You will prepare and file all appropriate tax returns when due and pay promptly all taxes imposed on You and upon Your Business. You will be responsible for any sales tax, gross receipts tax, excise tax or other similar tax (collectively "Sales Tax"), imposed by law on all payments You make to WZ LLC or its affiliates under this Agreement or otherwise, in connection with the Business, whether assessed on You or on WZ LLC or its affiliate. WZ LLC and its affiliates may collect Sales Tax from You for transmittal to the taxing authority. You will reimburse WZ LLC and its affiliates for any Sales Tax WZ LLC or its affiliate must pay directly to any taxing authority. You will furnish WZ LLC with copies of Your business federal, state, and sales tax returns at the same time as You submit them. This includes all routine sales tax returns and all annual state and federal tax returns. You will be responsible for all applicable federal, state, and local laws, rules, and regulations, as the same may be amended or supplemented from time to time, pertaining in any way to the privacy, confidentiality, security, management, disclosure, reporting, and any other obligations related to the possession or use of personal information that is or has been collected, processed or stored by You ("Personal Data"), including without limitation, the Gramm-Leach-Bliley Act ("GLBA"), 15 U.S.C. § § 6801-6827, and all regulations implementing GLBA; the Fair Credit Reporting Act ("FCRA"), 15 U.S.C. § 1681 et seq., as amended by the Fair and Accurate Credit Transactions Act ("FACTA"), and all regulations implementing the FCRA and FACTA; the Controlling the Assault of Non-Solicited Pornography and Marketing Act ("CAN-SPAM"); Health Insurance Portability and Accountability Act of 1996 and its implementing regulations at 45 C.F.R. Parts 160, 162, and 164, as amended by the Health Information Technology for Economic and Clinical Health ("HITECH") Act of the American Recovery and Reinvestment Act of 2009 (collectively, "HIPAA") security breach notification laws (such as Cal. Civ. Code §§ 1798.29, 1798.82 - 1798.84); New York Department of Financial Services Cyber Security Regulation (23 NYCRR 500); laws imposing minimum security requirements (such as 201 Mass. Code Reg. 17.00); laws requiring the secure disposal of records containing certain personal data (such as N.Y. Gen. Bus. Law § 399-H) (collectively "Privacy Laws").

**10.09.** Suggested Retail Prices. WZ LLC's Provider determines the prices at which WZ LLC and You must offer certain products and services for which WZ LLC and You serve as agent and sub-agent. Although WZ LLC may provide You with suggested retail prices for certain other products and services, You acknowledge and agree that any list or schedule of prices for such other products and services which WZ LLC furnishes to You is by way of recommendation only and is not binding on You or mandatory. You do agree, however, that to preserve the goodwill of the System and other Stores that operate within the System, You will comply with any minimum and maximum pricing WZ LLC may establish, unless the Business operates in a jurisdiction that prohibits the establishment of such prices.

**10.10.** Your Employees. You will employ and properly train a sufficient number of competent managers and other employees, of good character and of neat appearance, to service the customers of Your Store, in keeping with WZ LLC's quality-oriented philosophy. At no time may any person work in Your Store that has not been satisfactorily trained in the WZ LLC System and satisfactorily completed all training programs provided by the Provider servicing Your Protected Territory. You will create and maintain an employee roster, containing complete names and addresses of all employees and provide same to WZ LLC when You commence operations and when the roster changes.

**10.11.** Hours of Operation. You agree to be open for business seven (7) days a week throughout the Term, and during the hours as set out in the Operations Manual which are subject to change by WZ LLC, subject to the terms of Your lease.

**10.12.** Franchise Cooperation. You acknowledge the importance of promoting goodwill within the Wireless Zone franchise System, and You agree to provide service, exchanges and refunds for purchases made by customers at other Wireless Zone franchised outlets. Each franchisee will settle the account directly with the franchisee who provides service, exchange or refund under this requirement. If You or another franchisee fails to do so, WZ LLC will have the authority and right to resolve the matter and to recover any costs incurred by WZ LLC in so doing in the same manner and at the same time WZ LLC deducts, or collects payment of, Your WZ LLC Royalties. If WZ LLC so acts, WZ LLC will incur no liability to either franchisee, provided WZ LLC acts in good faith and exercises reasonable business judgment.

**10.13.** Accounts Payable. You must make full payment for all accounts with WZ LLC, including, without limitation, inventory purchases, within the terms stated on the invoices, in the Operations Manual, or in any other agreements, documents or instruments that may evidence the accounts, without any defense, claim or off-set other than for defective products and manufacturers' discontinued merchandise returned under an approved "WZ LLC Return Authorization." You must also pay, before an account becomes delinquent, Your trade accounts and other creditors, including Your landlord.

**10.14.** Security Agreement and Demo Line Payment; Electronic Funds Transfer Authorization. In order to secure Your prompt performance of the obligations of this Agreement, You grant to WZ LLC and WZ LLC takes a first priority security interest in all of Your assets, including, without limitation, all present and after acquired inventory and equipment wherever located, accounts, deposit accounts, chattel paper, instruments, contract rights (including Your rights under this Agreement) and general intangibles, including payment intangibles, and all proceeds and products thereof, including insurance proceeds. You must sign WZ LLC's standard Security Agreement and Demo Line Payment and standard Electronic Funds Transfer Authorization, in the form attached to this Agreement as Exhibit 6. You authorize WZ LLC to file a copy of the Security Agreement and Demo Line Payment, the Electronic Funds Transfer Authorization, any UCC-1 Financing Statements, and any other documents that may be necessary to perfect, attach or continue WZ LLC's security interest in the foregoing, with or without Your signature.

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**10.15.** The World Wide Web and Internet. Except as may be specifically authorized in writing by WZ LLC, You may not, during the Term or after its expiration or termination for any reason, develop, create, generate, own, license, lease or otherwise use any computer media and/or electronic media (including without limitation any Intranet, Internet, World Wide Web, social media or social networking site, bulletin board, news group, blog, website, webpage, profile, account, hashtag or avatar) that in any manner use, make reference to or display WZ LLC's or Provider's trademarks, or confusingly similar names or trademarks to any of the foregoing. You will not, during the Term or after its expiration or termination for any reason, in any manner use or employ any meta tag, link, frame or similar device to, or for, any WZ LLC website or social media site.

**10.16. Miscellaneous Contributions**. In addition to any other amounts due under this Agreement, You agree to pay to WZ LLC such other fees and charges as may be required by WZ LLC, in WZ LLC's sole discretion, for System programs designed specifically to attract or retain customers, including but not limited to (a) WZ LLC's gift card program; (b) Wireless Zone® sales associate rewards programs; (c) customer loyalty programs; (d) return and repair programs; and (e) insurance programs. WZ LLC may add to, eliminate or modify these programs at any time. WZ LLC may deduct, or collect payment of, the fees for these programs in the same manner and at the same time WZ LLC deducts or collects payments of Your WZ LLC Royalties.

**10.17 Requests for Information.** You hereby irrevocably grant WZ LLC permission to (a) release to Your landlord, lender(s), or prospective landlord(s) and lender(s) any financial or operational information relating to Your Store; however, WZ LLC is under no obligation to do so; and (b) request information from Your landlord(s) and lender(s). You also irrevocably authorize such landlord(s) and lender(s) to respond to any and all questions from WZ LLC and provide WZ LLC with all information requested regarding You and Your Store.

# 11. ACCOUNTING AND RECORDS

**11.01.** Your Bank Account. You will open and maintain a bank account for Your Business and maintain the account in a bank which can administer wire transfers. You hereby authorize WZ LLC to make wire transfers into and out of the account and agree to sign any documents required by the bank to confirm this authorization.

**11.02.** Sales Records. You will record all sales exactly as they are made and maintain accurate records, including all data contained in Your computer system and point of sale system. You agree that You will use only those invoices or sales tickets approved by WZ LLC. Any intentionally false statements in these or any other reports provided to WZ LLC by You will be grounds for immediate termination of this Agreement.

# **11.03.** Records and Reports.

A. <u>WZ LLC Records</u>. WZ LLC has the right to maintain, and to require You to maintain, records regarding the operation of Your Store, including but not limited to records of Gross Revenue, Purchases, Commissions, Residuals, cost of goods sold, and inventory levels. WZ LLC has the right to derive these records from WZ LLC's required point-of-sale systems, Provider information, third party information and information and records provided by You upon request by WZ LLC.

**B.** <u>Your Records</u>. You will maintain and keep for at least five (5) years, or longer as specified by WZ LLC, complete and accurate records, electronic documents, or other documents relating to the operation of the Store, including but not limited to cash register or point-of-sale receipts, invoices, sales and other tax returns and records, bank and financial statements, credit card processing records, and books

of account. Financial records will be maintained in accordance with generally accepted accounting principles. You authorize WZ LLC to request and receive records related to You and the Store from third parties, including customers, suppliers and vendors, without prior notice to You. In order to facilitate the proper maintenance of Your records, You agree to use computer equipment, sales equipment, devices, displays, point-of-sale systems and mobile point-of-sale systems as WZ LLC requires.

C. <u>Business Records</u>. You will furnish to WZ LLC, in form and manner and at times and in places as reasonably required by WZ LLC, complete and accurate information, records, documents and other business information (other than employment records) as requested by WZ LLC. You agree that WZ LLC may require the use of in-store computers, point-of-sale systems, cash register equipment or other types of equipment located at Your franchise location to produce such materials. Information that WZ LLC may request, all of which is defined as "Business Records," and includes but is not limited to the following: (i) purchasing records; (ii) sales records; (iii) vendor information (whether or not such vendor was approved by WZ LLC); (iv) customer records, including contracts, sales data, information on devices, records of activations, returns and deactivations; (v) banking and financial account records; (vi) tax records and filings; (vii) repair activity; (viii) replacement devices; (ix) inventory; and (x) discount and incentive programs offered at Your Store.

**D.** <u>Acknowledgement</u>. You acknowledge that WZ LLC is relying on the accuracy of all information You and Your employees provide to WZ LLC, including information You provided WZ LLC during the application process to purchase this Franchise. You agree that all information that You and Your employees and agents provide will be truthful, accurate, complete, and in compliance with all applicable laws and with all policies or requirements WZ LLC implements from time to time.

**E.** <u>Failure to Comply</u>. Your failure to properly maintain all required records, or to ensure the accuracy and completeness of required records, to provide WZ LLC with all records or reports as requested, or to cooperate with any audit of Your books and records permitted under this Agreement, will constitute a breach and default of this Agreement. WZ LLC is entitled to reimbursement from You for any and all expenses WZ LLC incurs in connection with curing or mitigating such a breach, including but not limited to reasonable accounting and legal fees. Your obligation to reimburse costs under this Agreement, at law or in equity.</u>

**F.** <u>Ownership of Information</u>. All of the information WZ LLC obtains from You about the Business, and all information in WZ LLC's records or Your records concerning Your customers (the "Information") is WZ LLC's property. You may use the Information during the Term in the operation of the Business, but for no other purpose, to the extent lawful and at Your sole risk and responsibility. We may use the Information for any purpose WZ LLC determines in its reasonable business judgment, and any revenues WZ LLC may derive from the Information will be WZ LLC's property. Following termination of this Agreement, or expiration of the Term, You will no longer use any of the Information, except as may be necessary to comply with Your post-termination obligations under this Agreement.

# **11.04.** Inspections and Audit.

A. <u>WZ LLC Right to Audit</u>. WZ LLC has the right to determine whether You are complying with the terms and conditions of this Agreement and the Operations Manual, including but not limited to the operational and performance standards, the financial reporting requirements and the ethical and business practices of the Wireless Zone® system. WZ LLC, in its sole discretion, may conduct audits, store visits, inspections, mystery shopping surveys and other forms of review during the Term. WZ LLC will provide You with at least forty-eight (48) hours' prior notice to any inspection or audit; provided, however that WZ LLC has the right to conduct an inspection or audit at any time and without notice to You if WZ LLC has

a reasonable basis to believe that You are in violation of any material term or condition of this Agreement. You and WZ LLC acknowledge that such Audits may be made while the Store is open for business.

**B.** <u>Supplier Audits</u>. You agree that the Provider, and any supplier or vendor so designated by WZ LLC, will have the right to conduct its own store visits, inspections or audits, with or without prior notice by WZ LLC, the Provider or the supplier or vendor. You will permit such Provider, supplier or vendor to exercise all of WZ LLC's rights under Section 11.04.C, unless otherwise instructed by WZ LLC.

C. <u>Method of Audit</u>. During any inspection or audit, You will permit WZ LLC or its designated representative(s) entry into any location where the books and records of the Store are located, stored or available for review. You agree to permit WZ LLC or its designated representatives to inspect, audit, copy, photocopy or otherwise duplicate any and all of the books and records of the Store, including bookkeeping and accounting records, banking and financial account records, business records, tax records, operating records, correspondence and general business records and supplier and vendor records. You also agree that WZ LLC or its designated representative may enter into and take pictures or otherwise record images of the Store, its interior and exterior and its fixtures, signs, and marketing materials. You will ensure that You, Your owners, operators, managers, employees and agents, fully cooperate with WZ LLC or its designated representative. You will permit WZ LLC or its designated representative to communicate with any and all of Your employees, agents, customers and suppliers without notice to You.

**D.** <u>Report of Audit/Deficiencies</u>. WZ LLC will use its best efforts to provide to You, not later than thirty (30) days after conclusion of an audit or inspection performed by WZ LLC, a report indicating deficiencies in areas of compliance within the scope of the audit or inspection. You will correct any deficiencies identified in the report and to bring Your operations, reporting or other activities into full compliance with the requirements of the Wireless Zone® system. The results of any report provided under this Section 11.04.D will be binding on You unless You provide WZ LLC notice within ten (10) days after Your receipt of the report, that You believe the report to be incorrect. If such notice is given, either party may cause a second Audit to be performed within ten (10) business days of the notice. The Parties will work together in good faith for not more than thirty (30) days after the results of the second Audit to resolve any discrepancies or disagreements regarding the results of the Audit. If, after that time, the Parties are unable to resolve the discrepancies or disagreements, they will mediate the matter through mediation in accordance with Section 18.07.

#### 11.05. Computer/Point of Sale System.

Computer and Point-of-Sale Workstations. You will purchase, install and use computer A. hardware and software required by WZ LLC, including a minimum number of point-of-sale workstations and mobile point-of-sale systems as required. You must purchase all computer and point-of-sale hardware from WZ LLC, or such other supplier as WZ LLC may designate. You will sign any license agreement required to purchase and use the computer hardware and software. You understand and agree that due to changes in competitive circumstances, changes in the needs of customers, and/or technological innovations and information technology and data security risks, the computer hardware and/or software used to operate the point-of-sale system may need to undergo changes in order that it best serve the interests of You, and the System. Accordingly, You expressly understand and agree that WZ LLC may from time to time change the hardware and/or software requirements necessary to operate the point-of-sale system, require certain technological and security upgrades to operating and payment processing systems and mandate information security baseline requirements, and otherwise changing, improving, or modifying such systems. Subject to the other provisions of this Agreement, You expressly agree to abide by any such modifications, requirements, changes, additions, deletions, and alterations and acknowledge that such modifications, changes, additions, deletions, and alterations may require further expenditures by You. Further, You agree to execute any and all documents necessary to effectuate the changes. Changes in hardware and/or software

programs or other changes in the franchise system may require You to upgrade Your point-of-sale system and incur costs in obtaining other or additional computer hardware, equipment, and software.

**B.** <u>Upon Termination</u>. Upon termination of this Agreement or expiration of the Term, You must ensure proper media sanitation is completed in accordance with WZ LLC's requirements.

C. <u>Email</u>. WZ LLC will provide a unique email address to Your principal Owner. WZ LLC will also provide an email address for each franchisee employee at no additional cost to You. The email addresses WZ LLC provides must be used for all email correspondence between You and WZ LLC. WZ LLC will have full and complete access to all messages and files transmitted through WZ LLC's e-mail service.

**D.** <u>Credit Card Processing and Data Security</u>. You must use an WZ LLC approved credit card processing vendor. You must annually demonstrate compliance according to the standards and in the manner set forth under Section E of this Section 11.05 and as otherwise communicated by WZ LLC. Unless we otherwise approve, You must use an approved PCI compliance vendor and pay us or the vendor any charges imposed for the service. You will comply with all data privacy and data security requirements specified by law, and any additional requirements required by WZ LLC's Provider or WZ LLC's credit card processing vendor. You agree and acknowledge that You are solely responsible for compliance with all applicable privacy and security laws, regulations, policies, rules and procedures.</u>

E. PCI Compliance. You agree to implement and maintain appropriate security measures, consistent with the Payment Card Industry Data Security Standards ("PCI DSS") and the Payment Application Data Security Standards ("PA DSS") as necessary, to protect Cardholder Data and Sensitive Authentication Data (each defined below). Upon request, You will provide WZ LLC a copy of Your most recent validation of PCI DSS and PA DSS compliance and all supporting documentation, including without limitation, an attestation of validation, a report of validation, a report on compliance, and any exceptions noted therein ("Compliance Documentation"), promptly following the Effective Date, and on an annual basis thereafter (or at such other time to coincide with WZ LLC's own PCI DSS certification. You covenant and agree to be and remain in compliance with all applicable PCI DSS and PA DSS and will perform the necessary steps to validate Your compliance with the PCI DSS and the PA DSS and will notify WZ LLC immediately should You: (i) learn or have reason to believe that You are no longer in compliance with the PCI DSS or PA DSS; (ii) reasonably anticipate that You are or will be noncompliant or (iii) undergo an adverse change in Your certification or compliance status with respect to PCI DSS or PA DSS. Upon the occurrence of either, (i), (ii), or (iii), as set forth above, You will immediately provide WZ LLC with a detailed plan to remediate non-compliance. In the event You cannot provide validation of PCI DSS or PA DSS compliance and the necessary Compliance Documentation as set forth above, upon reasonable advance notice, WZ LLC will have the right to engage a Qualified Security Assessor ("QSA") to conduct an audit, to determine compliance with the PCI DSS and PA DSS. The audit will be conducted by a QSA on behalf of WZ LLC and will be conducted so as to reasonably minimize any disruption to Your operations. You will provide reasonable cooperation with such QSA and will provide reasonable access to facilities and applicable personnel necessary to audit and test compliance. You must also pay for the cost of the audit. Once the audit is completed, You will, as soon as reasonably possible, implement any remediation measures recommended by the OSA in order to either remain certified as PCI DSS or PA DSS compliant or re-obtain PCI DSS or PA DSS certification and provide a detailed plan with respect to any recommended remediation measures. You acknowledge that You are solely responsible at all times for the security of any payment account information or cardholder data in transit, at rest or in Your possession. Failure by You to maintain certification of PCI DSS compliance or PA DSS compliance will be considered a material breach and WZ LLC will have the right to terminate this Agreement for cause.

(i) "Cardholder Data" means the full magnetic stripe or the PAN, plus any of the following: (a) cardholder name, (b) expiration date or (c) service code.

(ii) "Sensitive Authentication Data" means security related information used to authenticate cardholders, appearing in plain text or otherwise unprotected form.

**F.** <u>Password Credentials</u>. You may be required by WZ LLC or its Provider to access password protected or other secure databases, websites, portals or services. You will comply with all requirements imposed by WZ LLC, its Provider or any other party as a condition of creating, issuing, maintaining or using passwords or other forms of access to secured information, including but not limited to background checks, employment verification and employee training.

G. <u>Intranet</u>. WZ LLC will make available to You its Intranet to disseminate reports, notices and procedures, including but not limited to the Operations Manual (and updates thereto), special promotions and programs, training notices, product ordering, and information regarding current advertisements. You must at all times have access to the Intranet, and You authorize WZ LLC to communicate with You via the Intranet.

**H.** <u>Cybersecurity.</u> You must abide by all policies and specifications promulgated by WZ LLC or its Provider regarding the protection of Personal Information or any information that is subject to any Privacy Laws and/or PCI DSS.

(i) These policies and specifications include, but are not limited to: (a) limitations on the storage and use of customer pins, account information and personally identifiable information; (b) preventing improper access to or theft of customer data during transfer between devices; (c) ensuring that all associates, employees and agents conduct themselves with integrity and in conformity with applicable ethical guidelines and laws; (d) compliance with all physical security and access requirements; and (e) compliance with all requirements of Section 15 of the Provider Compliance Agreement. Any breach of this provision shall cause irreparable harm to the System and shall subject You to immediate termination in accordance with Section 14.01 of this Agreement.

(ii). If You breach Section 11.05(H)(i)(e) of this Agreement, You will pay to WZ LLC the sum of \$500 per "Incident" as liquidated damages. With respect to any breach that involves Subscriber Information, Highly Confidential Information or SPI or System access, "Incident" is defined as each Subscriber mobile telephone number impacted (each capitalized term in this sentence other than Incident shall have the meaning given it in the Provider Compliance Agreement). You agree that the agreed-upon sum is not a penalty but is rather a reasonable approximation of damages and other adverse consequences caused by or arising from Your violation(s) of the Provider Compliance Agreement and consequently this Agreement, and that the actual damages that WZ LLC would suffer based upon Your violations would be difficult if not impossible to determine. Liquidated damages may be collected, at WZ LLC's discretion, in the form of an offset against any amounts due to You (including, but not limited to, Commissions and Residuals) or as a direct payment by You, which shall be immediately due upon WZ LLC's demand. Nothing in this section shall be construed to limit or waive (i) any rights or remedies that may otherwise be available in law or equity to WZ LLC, or (ii) Your obligation to defend, indemnify and hold harmless WZ LLC and its Provider under Section 17 of this Agreement.

I. <u>Point-of-Sale</u>. You must use WZ LLC's designated point of sale ("POS") software to operate the Business, and pay to WZ LLC any POS software license fees established by WZ LLC. WZ LLC, in its sole discretion, may require You to enter into a separate POS software license agreement with WZ LLC or its lenders with respect to the license of this software. WZ LLC may, from time-to-time, require You to upgrade or change the POS software to ensure compliance with WZ LLC's requirements

for the System. Upgrades to the POS software will be included in the monthly licensing fee charged by WZ LLC for use of the POS software. You must, at You cost, comply with any installation, licensing, use, training or support requirements related to the POS software, whether imposed by WZ LLC or WZ LLC's designated vendor for the POS software.

J. <u>Records Access</u>. You acknowledge and agree that WZ LLC has the right to access, review and download all sales and customer information and any other information, entered into or stored in the POS software or otherwise maintained, recorded or stored by You in any form or format, whether physical or electronic or digital.

K. Security Breach. If You become aware of any actual or suspected unauthorized processing, loss, use, disclosure, alteration, destruction or other compromise or acquisition of or access to any information (i) that can be used to identify, locate or contact an individual (collectively, "Personal Information"); (ii) that is subject to any of the Privacy Laws and/or PCI DSS (as defined in Section 10.08 and Section 11.05(E)) (iii) that might reasonably expose WZ LLC to any harm or prejudice of any type or actual or suspected intrusion by an unauthorized third party into WZ LLC's computers, networks, servers or IT resources (a "Security Breach"), You will immediately notify WZ LLC's centralized Store Support Contact Center via telephone of such matter and will thereafter cooperate with WZ LLC to investigate and remedy the Security Breach. Except to the extent required by applicable law, no public disclosure of any instance of such unauthorized access or breach will be made by You unless WZ LLC has authorized the provision of notice and the form of such notice in writing. You will reimburse WZ LLC for all reasonable Notification Related Costs (hereinafter defined) incurred by WZ LLC arising out of or in connection with any Security Breach that is directly or indirectly caused by You or Your personnel. "Notification Related Costs" include WZ LLC's internal and external costs associated with addressing and responding to the Security Breach, including but not limited to: (aa) preparation and mailing or other transmission of legally required notifications; (bb) preparation and mailing or other transmission of such other communications to customers, agents or others as WZ LLC deems reasonably appropriate; (cc) establishment of a call center or other communications procedures in response to the Security Breach (e.g., customer service FAQs, talking points and training); (dd) public relations and other similar crisis management services; (ee) legal and accounting fees and expenses associated with WZ LLC's investigation of and response to such event; and (ff) costs for commercially reasonable credit reporting services that are associated with legally required notifications. Failure to comply with this Section 11.05(K) of the Agreement will be deemed to be a breach of the Agreement and subject to the terms of Section 14.02 of the Agreement.

**11.06.** Electronic Funds Transfer. You must participate in WZ LLC's electronic funds transfer program, which authorizes WZ LLC to utilize a pre-authorized bank draft system. You must sign and deliver to WZ LLC an unconditional, irrevocable authorization to enable WZ LLC's financial institution to: (a) debit accounts at Your bank in order to pay WZ LLC all amounts which You may owe WZ LLC under this Agreement or any other agreement between You and WZ LLC; and (b) credit accounts at Your bank for Commissions and other payments due You from WZ LLC, net of any deductions by WZ LLC. All amounts due WZ LLC must be received by WZ LLC or be credited to WZ LLC's account by pre-authorized bank debit before 2:00 p.m. on the day each payment is due. You will bear any costs associated with the account and method of payment. WZ LLC may charge You fees to cover amounts WZ LLC is charged and WZ LLC's administration costs if the electronic funds transfer or other payment attempt is unsuccessful. WZ LLC will provide You with a written confirmation of electronic funds transfers, which may be made monthly or other period permitted by law. If WZ LLC permits You to make certain payments by company credit card, WZ LLC may charge You fees to cover amounts WZ LLC is charged and WZ LLC's administration costs.

**11.07. Payment Due Dates**. Unless otherwise agreed by WZ LLC, payment for all purchases is due upon receipt of an invoice; provided, however, WZ LLC will have the right to insist on prepayment if You have a history of late payments.

A. <u>Interest</u>. Any payment due under this Agreement, including amounts due for purchases, that is outstanding for 30 days or more will be subject to the imposition of late payment charges from the original due date, at 1.5% per month (or the highest interest rate permitted by law, if that rate is less). WZ LLC's right to interest is in addition to any other remedies WZ LLC may have. WZ LLC can apply Your payments to any amount You owe WZ LLC, regardless of any designation You make.

**B.** <u>Other Credit Terms</u>. At its sole discretion, WZ LLC may offer other credit terms to You. These arrangements are often on an individual basis, based on the volume of purchases, credit history, and current credit of each franchisee and therefore will not be uniform among franchisees. If WZ LLC offers other credit terms to You, it may condition Your receipt of such terms on You signing other credit documents with WZ LLC, including additional loan agreements, promissory notes, guarantees, mortgages and other security documents.

# 12. ASSIGNMENT; TRANSFER; RIGHT OF FIRST REFUSAL

**12.01.** Assignment by WZ LLC. WZ LLC may freely transfer or assign its rights and obligations under this Agreement to any person, corporation or other entity. The transfer or assignment will be binding upon and will inure to the benefit of the successors and assigns of WZ LLC.

A. <u>Rights Reserved to WZ LLC.</u> You agree that WZ LLC has the right, now and in the future, to purchase, merge, acquire or affiliate with an existing competitive or non-competitive franchise network, chain or any other business regardless of the location of that chain's or business' facilities and owned or licensed outlets, and to operate, franchise or license those businesses and/or facilities as "Wireless Zone" Stores under the Trademarks or any other marks following WZ LLC's purchase, merger, acquisition or affiliation, regardless of the location of these facilities (which You acknowledge may be within Your Protected Territory, proximate thereto, or proximate to any of Your Stores). If there is any territorial conflict or overlap, WZ LLC will use its best efforts to resolve same within nine (9) months of any such purchase, merger, acquisition or affiliation.

**B. Waiver.** You agree and affirm that WZ LLC: may sell itself, its assets, the Trademarks and/or the System to a third party; may go public; may engage in a private placement of some or all of its securities; may merge, acquire other business entities, or be acquired by another business entity; and/or may undertake a refinancing, recapitalization, leveraged buyout or other economic or financial restructuring. With regard to any sales, assignments and dispositions, YOU EXPRESSLY AND SPECIFICALLY WAIVE ANY CLAIMS, DEMANDS OR DAMAGES ARISING FROM OR RELATED TO THE LOSS OF WZ LLC'S NAME, TRADEMARKS (OR ANY VARIATION THEREOF) AND SYSTEM AND/OR THE LOSS OF ASSOCIATION WITH OR IDENTIFICATION OF WZ LLC AS THE FRANCHISOR UNDER THIS AGREEMENT.

If WZ LLC assigns its rights and delegates its obligations under this Agreement, nothing in this Agreement will be deemed to require WZ LLC to remain in business or to offer or sell any products or services to You.

**12.02.** Assignment by You. You acknowledge that WZ LLC has granted You the rights provided for in this Agreement in reliance upon Your background and business ability or that of Your Owners, if You are an entity (i.e., a corporation, partnership, limited liability company or other similar entity) (a "Business Organization"). You agree that You will not sell, assign, transfer, give, mortgage, pledge or

encumber any interest in this Agreement, in the Business, any assets of the Business (other than the sales of assets in the ordinary course of business) or if You are a Business Organization, the Owners of the Business Organization will not sell, assign, transfer, give, mortgage, pledge or encumber any ownership interest in the Business Organization (collectively, "Transfer"), except with WZ LLC's express prior written consent. If You, any Owner of the Business Organization or any other person do or purport to do anything prohibited by this Section 12.02 without WZ LLC's prior written consent, the action is void and is a material breach of this Agreement that may result in immediate termination of this Agreement.

**A.** <u>Permitted Transfers</u>. WZ LLC will not unreasonably withhold its consent to a Transfer, but will require You to meet each of the following obligations:

WZ LLC will have a right of first refusal to purchase the offered interest according 1. to the following procedures: You must offer to Transfer the interest to WZ LLC at the same price and on the same terms and conditions which You propose to Transfer the interest. You must furnish to WZ LLC a signed copy of the bona fide written offer. Within thirty (30) days after WZ LLC receives the copy of the written offer and all necessary information from the proposed transferee, WZ LLC may give You notice of its election to exercise the option to purchase the offered interest on the same terms contained in the written offer, provided that WZ LLC has the right to substitute cash for any non-cash consideration described in the written offer. If WZ LLC exercises this option, WZ LLC must complete the purchase no later than thirty (30) days after WZ LLC's notice to You of WZ LLC's purchase election. If WZ LLC does not exercise this option during the thirty (30) day period, then You may, during the following one hundred twenty (120) days, transfer the offered interest, and if applicable, assign this Agreement to the third party on the same terms in the written offer, provided that the assignment will be made, without limitation, in compliance with this Section 12.02.A. If any proposed Transfer is not completed within the one hundred twenty (120) day period, or if there is any material change in the terms of the proposed transaction before closing, this will constitute a new offer and will again require compliance with this Section 12.02.A.1. If WZ LLC does not exercise the right of first refusal for one offer, it will not affect the right of first refusal for any other offer. WZ LLC will have fifteen (15) extra days after declining to exercise its right of first refusal and receipt of all necessary information from the proposed transferee to approve or disapprove of the Transfer.

2. You must pay all monies owed to WZ LLC and its affiliates on or just before the date of the Transfer.

**3.** You must relinquish all rights to all "demo lines" and pay all monies due for these accounts promptly.

**4.** You must establish and fund a reserve (in an amount to be determined by WZ LLC, based on historical data), to be held by WZ LLC, for charge-backs incurred during the six (6) month period following the Transfer.

**5.** You must sign a general release, in the form which WZ LLC provides, of all claims against WZ LLC, its affiliates, principals, shareholders, members, managers, employees and agents in WZ LLC's/their corporate and individual capacities.

6. You must have the transferee show, to the sole satisfaction of WZ LLC, that the transferee has the financial resources, character and ability to continue to run the Business successfully.

7. You or Your transferee must pay to WZ LLC its then-current transfer fee for the Business plus WZ LLC's actual attorneys' fees.

8. Your transferee must be approved by WZ LLC's Provider.

**9.** Your transferee must sign WZ LLC's then-current Agreement (including any applicable addendum to reflect that the Agreement is for a franchise that has been transferred), must complete, to the sole satisfaction of WZ LLC, the Wireless Zone training program, and must comply with all other requirements of WZ LLC for new franchisees, to the sole satisfaction of WZ LLC.

**10.** You or Your transferee must agree to renovate, re-image and modernize the Store in order to meet WZ LLC's then-prevailing design criteria and to expend all monies reasonably necessary to complete such renovation, re-image and modernization; all renovations must be completed before the Transfer may occur, or at WZ LLC's option, Your transferee must agree to complete all renovations within the time frame WZ LLC requires.

**11.** Your transferee must enter into a lease for the Store, or accept an assignment of Your lease, no later than the date of the Transfer.

12. Any Owner of a Business Organization franchisee who engages in a Transfer of his or her ownership interest in the Business Organization and any third party who acquires the ownership interest in the Business Organization will be subject to the provisions of the covenants contained in Section 16 of this Agreement after the Transfer has been completed and will be required to confirm their respective obligations in writing. The transferee and the transferee's spouse will sign a Guaranty of Performance and Confidentiality and Assignment of Developments Agreement in the form attached hereto as Exhibits 3 and 4 or such other forms as are then used by WZ LLC at the time of the transfer. If a new Business Organization acquires the assets of the Business and signs a new Agreement as the franchisee, the five percent (5%) Owners of the Business Organization and, under certain circumstances their spouses will sign the Guaranty of Performance and the Confidentiality and Assignment of Developments Agreement or forms then acceptable to WZ LLC.

13. You will not retain a security interest in the Business or its assets following the Transfer without WZ LLC's prior written consent, which consent WZ LLC is under no obligation to provide. Prior to any approved Transfer, You agree to disclose any security interest in the Business that You or any third party holds. Contemporaneously with any approved transfer, You agree to assign any security interest in the Business to WZ LLC and authorize WZ LLC to take all necessary steps to attach and perfect the assigned security interest.

Transfer Upon Death or Permanent Incapacity. Immediately following Your death or B. permanent incapacity (or, if You are a Business Organization, immediately following the death or permanent incapacity of an Owner who owns fifty-one percent (51%) or more of the equity of the Business Organization ("51% Owner") or the Owner who is the manager of the Business Organization), WZ LLC or its representative may assume operation of the Business under WZ LLC's step-in rights under Section 13.01. WZ LLC will also have an option to purchase the Business at a price mutually agreed by WZ LLC and Your estate or personal representative (or the Business Organization, if applicable), or if the parties do not agree, then at a price representing the average appraisal of the Business made by three (3) independent business appraisers selected by WZ LLC (the "Buy-Out Price"). The cost of the appraisal will be shared equally by the parties. This purchase option will extend for one hundred eighty (180) days following the date of death or permanent incapacity. Your heirs, beneficiaries, successors and/or personal representative (or Business Organization and its Owners) will sign all documents which WZ LLC may require to show that this Agreement and the Business were acquired, upon the payment of the Buy-Out Price. If WZ LLC does not exercise the purchase option, Your heirs or personal representative (or Business Organization and its Owners) will also have the right to sell the Business or their interests in the Business Organization, provided that they follow the requirements of Section 12.02.A. If Your heirs or personal

representative desire to retain and operate the Business, this will be considered a permitted Transfer, subject to the requirements of Section 12.02.A. In any event, any Transfer must be consummated no later than twelve (12) months from the date of death or permanent incapacity. You agree that permanent incapacity will mean that You are unable to operate the Business on a full-time basis for six (6) months. Once You are considered to be permanently incapacitated, You or Your legal representative must transfer the Business as provided for above.

**12.03. Operation by a Business Organization**. If You are a Business Organization, You may sign this Agreement as the franchisee if all of the following conditions are met; and if You are an individual signing this Agreement, You may later transfer this Agreement and the assets and liabilities of Your Business to a Business Organization for convenience of ownership, if You obtain WZ LLC's written consent and all the following conditions are met:

A. The Business Organization must conduct no business other than that of Your Wireless Zone franchise.

**B.** If You are an individual signing this Agreement and You are transferring this Agreement to a Business Organization, You must actively manage the Business Organization and own, control and direct its operations, either through binding written agreements, governing documents or voting power. In addition, You must be a 51% Owner of the Business Organization. If You are a Business Organization signing this Agreement, the persons You represent to WZ LLC to be the Owners of the Business Organization must continue to own all of the ownership interests in the Business Organization, subject transfers effected in the manner permitted under Section 12.02, and they must actively manage the Business Organization, and own, control and direct its operations, either through binding written agreements, governing documents or voting power.

**C.** Each Owner of the Business Organization must meet WZ LLC's standards and each five percent (5%) Owner must personally guarantee performance of all of the Business Organization's obligations under this Agreement and agree to the confidentiality and non-competition covenants by signing WZ LLC's then-current form of Guaranty of Performance, and WZ LLC's then-current form of Confidentiality, Non-Competition and Assignment of Developments Agreement. All Owners who did not sign the original of this Agreement (or a Guaranty of Performance) at the date of this Agreement, must submit an accurate and complete franchise application to WZ LLC and must meet WZ LLC's then-current requirements for new franchisees.

**D.** You must provide WZ LLC with copies of all governing documents (articles of incorporation or organization, bylaws, stock certificates or membership certificates, agreements among Owners, etc.) of the Business Organization.

**E.** The governing documents of the Business Organization must recite that the issuance and assignment of any ownership interest (i.e., corporate stock, or partnership or membership interests) are restricted by the terms of this Agreement.

**F.** At the time the Business Organization becomes the franchisee under this Agreement, and at all times thereafter, the Business Organization must be in good standing in the state of its incorporation or formation, and must be qualified to do business and in good standing in the state in which Your Business is located, if applicable because it was not incorporated or formed in that state. You must provide WZ LLC with good standing certificates upon WZ LLC's request.

**G.** All issued and outstanding ownership interests must bear a legend reciting or referring to the restrictions of this Agreement on the issuance and transfer of ownership interests in the Business Organization.

**H.** You must promptly notify WZ LLC of any proposed ownership changes or in the governing documents of the Business Organization and obtain WZ LLC's consent to a Transfer (subject to the provisions of Section 12.02) of a majority of the ownership interest in the Business Organization. A change in majority ownership effected cumulatively in more than one transaction is a Transfer. In such event, the Business Organization must sign the then-current franchise documents for the remaining Term, or at WZ LLC's option You and the Business Organization must assume responsibility for all existing liabilities. The Business Organization must pay WZ LLC the then-current transfer fee. If any new individual approved by WZ LLC acquires a five percent (5%) or greater interest in the Business Organization during the Term, the individual must sign WZ LLC's then-current Guaranty of Performance and Confidentiality, Non-Competition and Assignment of Developments Agreement as required by Section 12.03.C.

**I.** If You are an individual signing this Agreement, You may not operate the Business under the name of a Business Organization or transfer this Agreement and/or the assets and liabilities of Your Business to a Business Organization for convenience of ownership unless You follow the requirements of this Section 12.03. At all times during the Term, the lease and legal and beneficial title to the assets of the Business must be in the name of the individual(s) or Business Organization that is named as the franchisee under this Agreement. Failure to comply with this Section 12.03 is a default of this Agreement and may result in immediate termination of this Agreement without opportunity to cure under Section 14.01.B.

J. If You are a Business Organization You may not operate the Business under the name of another Business Organization or transfer this Agreement and/or the assets and liabilities of Your Business to another Business Organization, even when it is owned by the same persons and in the same percentages as own Your Business Organization for convenience of ownership, unless You follow the requirements of this Section 12.03, for each Business Organization, as applicable. You or the other Business Organization must pay WZ LLC the then-current transfer fee. The other Business Organization will have the right to operate the Business for the remaining term left under this Agreement.

#### 13. STEP-IN RIGHTS AND BUY-OUT OPTION

**13.01. Step-In Rights.** If, at any time during the Term, WZ LLC determines that the operation of the Business is in jeopardy, or if there is a Triggering Event, then WZ LLC will have the right but not the obligation to enter into immediate possession of the Store and to operate the Business until WZ LLC, in its sole discretion, determines that the Business is no longer in jeopardy. You acknowledge that this right to "step-in" is necessary to preserve the value and integrity of the Wireless Zone System, and You authorize WZ LLC to exercise the rights described here. You will reimburse WZ LLC for all costs incurred when exercising step-in rights. You will indemnify and hold harmless WZ LLC, its officers, directors, agents, representatives, affiliates and subsidiaries, or anyone else acting on WZ LLC's behalf, against any claims, actions, losses, damages, harms and liabilities, including reasonable attorney's fees, incurred by WZ LLC as the result of WZ LLC exercising its step-in rights under this Agreement.

**13.02 Buyout Rights.** In the event of the occurrence of a Triggering Event, WZ LLC will have the irrevocable option, but not the obligation, to purchase substantially all of the assets of the Business and to receive assignment of Your lease, on the terms set forth in Sections 13.03 and 13.04, and You commit that You will use Your best efforts, and take such actions, as necessary to consummate a sale on these terms. In the event WZ LLC seeks to enforce its buyout rights in a bankruptcy, receivership or other

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insolvency-related proceeding, You agree and consent to forever waive any objection to any sale, including a sale conducted under Section 363 of the Bankruptcy Code.

**13.03 Purchase of Assets.** WZ LLC may exercise the option granted in Section 13.02 by providing notice to You, within thirty (30) days after occurrence of the Triggering Event, that it elects to exercise its buyout rights. You will then be obligated to sell to WZ LLC all of the furnishings, equipment, signs, fixtures, accounts, franchise rights, supplies, inventory and other assets of the Franchise, excluding only cash, cash deposits, and accounts receivable, in consideration for payment to You of the Purchase Price. The Purchase Price will be paid to You by ACH at the closing of the purchase; provided, however, that while WZ LLC will not be obligated to assume any of the liabilities of the Business, if WZ LLC does elect to assume any of the liabilities of the Business, it will then reduce the cash paid for the purchase by an amount equal to the liquidated value of the liabilities assumed. To the extent WZ LLC elects not to assume any liabilities of the Business, You must pay or otherwise satisfy these liabilities at or before the closing of the purchase. If You have not paid some of those liabilities prior to the closing, WZ LLC may pay any such liabilities directly at the closing, and subtract the amount thereof from the amount paid to You at the closing.

A. WZ LLC will exercise its rights under any agreement it has with Your landlord, and You will take all actions necessary and required to facilitate WZ LLC's action. Alternately, if no agreement exists between WZ LLC and Your landlord, You will, at WZ LLC's option, assign to WZ LLC at the closing any interest which You have in any lease or sublease for the premises in which the Business is operated and cooperate in securing any approvals that may be required to transfer the lease or sublease. Assuming You have paid all rent due under the lease or sublease, and are not otherwise in default of the lease or sublease as of the closing of the purchase, if the landlord does not release You from liability under the lease or sublease. If You are in default of the lease or sublease as of the closing of the closing of the purchase, You will indemnify WZ LLC against all costs incurred, including legal expenses, to cure Your defaults and to effect assignment of the lease or sublease.

**B.** If WZ LLC exercises its rights under Section 13.02, You will execute a purchase agreement in a form prescribed by WZ LLC, agreeing to transfer the assets of the Business to WZ LLC, free and clear of all liens and encumbrances. That purchase agreement will include representations, warranties and covenants as are typical for the sale of a business, including representations from You that the assets are in good condition, that all inventories are new and saleable, that all assets are owned by You free and clear of all liens and encumbrances, and that You have operated the Franchise in compliance with all laws.

**C.** The sale will be consummated as soon as possible following WZ LLC's submission of a purchase agreement to You, but in no event more than thirty (30) days following submission of that agreement. At the closing of the purchase, You will deliver such lien releases, bills of sale, assignments and other documents and instruments which WZ LLC deems necessary in order to perfect WZ LLC's title and possession in and to the assets being purchased.

#### 13.04 Definitions.

**A.** "Purchase Price" means a multiple of one (1) times Your Gross Profit for the twelve (12) full calendar months preceding WZ LLC's notice of the exercise of its option; plus an additional amount equal to the fair market value of the tangible assets included in the sale, which value will be determined as follows: (i) equipment, fixtures, furniture and signs will be valued at cost less depreciation at the rate of two percent (2%) per month; and (ii) all materials, supplies and inventory will be valued at cost.

**B.** "Triggering Event" means the following:

1. You commit any default under the terms of this Agreement and do not cure the default within thirty (30) days following notice from WZ LLC;

2. This Agreement is terminated, for any reason, regardless of the cause of termination;

3. This Agreement expires and You are either not eligible for the Renewal Options set forth in Section 5.02, or fail to exercise that option;

4. You abandon the Franchise for any period of time, which shall include without limitation You ceasing to operate the Business five (5) separate business days within any twelve (12) month period or for three (3) consecutive days;

5. You have not paid Your monetary obligations to WZ LLC or any other third parties when they are due, and such payments are more than ten (10) days overdue;

6. You do not remove any liens or encumbrances that have been placed against the Franchise without WZ LLC's consent within thirty (30) days after You become aware of the lien or encumbrance;

7. You fail to achieve the minimum activation level per month prescribed in the Operations Manual for any three consecutive months, as calculated by WZ LLC and its Provider; or

8. You fail to achieve a Gross Profit for any calendar year of at least \$60,000.

**13.05.** Non-Exclusive Remedies. WZ LLC's exercise of its Step-In rights under Section 13.01 and its buyout rights under Section 13.02 are not mutually exclusive. Further, WZ LLC is not obligated to exercise its Step-In rights under this Section as a precondition to exercising its buyout rights under Section 13.02. WZ LLC's decision to step-in under Section 13.01 does not waive or release any other rights or remedies which WZ LLC may have under this Agreement or at law or in equity, including its right to buyout the Business under Section 13.02.

#### 14. DEFAULT AND TERMINATION

**14.01. Immediate Termination**. If any of the following occur, You agree and acknowledge that WZ LLC has the right to immediately terminate this Agreement without an opportunity to cure upon Your receipt of written notice from WZ LLC:

A. You or an Owner of Your Business Organization and/or their spouse who has personally guaranteed the performance of all obligations under this Agreement ("Guarantor"), file bankruptcy, become debtors under an involuntary bankruptcy proceeding, are subject to a receivership proceeding, adjudicated insolvent by any judicial or administrative proceeding, or enter into any insolvency arrangement unless You and/or Guarantor (i) promptly undertake to assume or reaffirm the obligations under this Agreement or to the extent permitted, their guarantee; (ii) promptly comply with all conditions as legally may be imposed by WZ LLC upon such an undertaking to assume or reaffirm this Agreement or guarantee; (iii) promptly comply with such other conditions and provide such assurances as may be required in relevant provisions of the applicable bankruptcy or insolvency law; and (iv) in the case of a Guarantor, also promptly provide replacement guarantees or security as may be required by WZ LLC; provided, however, that the parties acknowledge that this Agreement constitutes a personal service contract and that WZ LLC has relied to a degree and in a manner material to this Agreement upon Your personal promises and/or Your directors,

officers, shareholders, members, or partners, as the case may be, to participate personally on a full-time basis in the management and operation of Your Store, and consequently, the parties agree that any attempt by any other party, including the trustee in bankruptcy or any third party, to assume or to accept an assignment of this Agreement will be void. For purposes of this Section 14.01.A, "insolvent" means that total liabilities exceed total assets, or that You or Guarantor are unable to pay obligations as they come due. Insolvency may be established by applicable law, reference to financial statements or by the payment history established with creditors.

**B.** You or an Owner of the Business Organization, Transfer, or attempt to Transfer, without satisfying all conditions imposed under this Agreement, including seeking and receiving WZ LLC's and WZ LLC's Provider's prior written consent, or You issue equity interests in the Business Organization without WZ LLC's prior written consent.

**C.** You abandon the Business or cease to operate it for three (3) consecutive business days or five (5) separate business days (which can be non-consecutive) without WZ LLC's prior written consent within any twelve (12) month period,, or forfeit or lose the right to transact business in the jurisdiction where Your store is located.

**D.** You or an Owner of the Business Organization commit an act or conduct Yourself so as to substantially impair or jeopardize the goodwill of the Trademarks, the System, the Wireless Zone® brand or WZ LLC, or other Wireless Zone® franchisees.

**E.** You or an Owner of the Business Organization engaged in fraudulent conduct or conduct that WZ LLC reasonably believe is likely to have an adverse effect on the System, the Trademarks, the Wireless Zone® brand, WZ's relationship with its Provider or vendors, or the goodwill associated with any of the same, or are convicted or plead no contest to: (i) a felony or misdemeanor that relates to the operation of Your Business; or (ii) a felony or misdemeanor that involves moral turpitude, or any other crime or offense that WZ LLC believes is reasonably likely to have an adverse effect on the System, the Trademarks, the Wireless Zone® brand, WZ LLC's relationship with its Provider and vendors, or the goodwill associated with any of the same.

**F.** You or an Owner of the Business Organization violate any covenant of confidentiality or non-disclosure contained in this Agreement, the Operations Manual or any applicable agreement between WZ LLC or You or an Owner of the Business Organization and WZ LLC's Provider and vendors.

**G.** You or an Owner of the Business Organization open, hold an interest in or are employed in a business similar to the Business in violation of Section 16.01.

**H.** You, or Your agents and employees, do not report or record all sales, or if audits of the Franchise reveal a pattern of understatement of Gross Revenue or Gross Profits or if You otherwise engage in fraudulent or dishonest conduct, including but not limited to: maintaining false books or records, submitting false or misleading information or data to WZ LLC in applications, statements or reports, and entering false or misleading information into the point-of-sale system.

**I.** You or the Owners of the Business Organization or their spouses provided WZ LLC with false information, whether written or oral, or omitted material information in, or in connection with, Your initial application, any renewal process, or in connection with receiving or seeking to receive any benefit from WZ LLC or its affiliates.

**J.** WZ LLC and its Provider fail to approve a proposed location for Your Store as required under Section 4 within one hundred eighty (180) days after the Effective Date.

**K.** Your landlord retakes possession of the location for Your Store, an eviction proceeding is filed against You, or You otherwise lose Your right to possession of the location for Your Store.

**L.** Your Lease expires during the Term and You do not secure a replacement lease or renewal of the lease in accordance with the requirements of Section 4.

**M.** You receive from WZ LLC four (4) or more defaults notices for violations of this Agreement, or the Operations Manual or any other agreement between You and WZ LLC, regardless of whether the defaults are cured.

**N.** WZ LLC terminates a franchise agreement between You and WZ LLC, or between the Owners of the Business Organization and WZ LLC, or between an affiliate or subsidiary of the Business Organization and WZ LLC if the termination is for cause.

**O.** You or the Owners of the Business Organization breach the provisions of Section 14.04 concerning Anti-Terrorism Laws.

**P.** WZ LLC's Provider withdraws its authorization for You to act as WZ LLC's subagent for Provider's products and services.

**Q.** You fail to take all actions required by WZ LLC to reduce or eliminate the risk of a data security breach, or You fail to notify WZ LLC of a data security breach, or You otherwise fail to comply with all conditions under Section 11.05.K.

**R.** You or an Owner of the Business Organization misuse or make any unauthorized use of the Trademarks.

**S.** You breach this Agreement in a manner that is not capable of being cured.

**14.02.** Termination After Failure to Cure. Other than for defaults identified in Section 14.01, if You breach this Agreement such breach shall constitute a default and WZ LLC will provide You notice and an opportunity to cure. The time to cure any default will begin upon WZ LLC's issue of written notice to You that a breach has occurred. If a default under this Section 14.02 would also constitute grounds for immediate termination under Section 14.01 then WZ LLC has the right and option to immediately terminate, notwithstanding any cure period specified below.

**A.** If You fail either to provide WZ LLC correct identifying information or promptly to update WZ LLC with: (i) Your bank account information as required by Section 11.01, or (ii) the name of Your Business Organization as required by Section 12.03, the time to cure in either case will be ten (10) calendar days.

**B.** If You are an entity and Your legal existence ceases during the Term the cure period will be ten (10) calendar days.

**C.** If You fail to comply with the Operations Manual or to operate the Franchise in accordance with the requirements of the System or with such other policies and programs as WZ LLC may promulgate, the time to cure will be thirty (30) calendar days.

**D.** If You fail to achieve WZ LLC's minimum monthly sales and performance standards under Section 10.02.B and the Operations Manual, the time to cure will be two (2) consecutive months of operation.

**E.** If You fail to pay to WZ LLC any sums due and owing under this Agreement or any other agreement with WZ LLC or its affiliates or any promissory note made payable to WZ LLC or its affiliates, the time to cure will be ten (10) calendar days.

**F.** If You default under the terms of any agreement with a third-party lender referred to You by WZ LLC, including but not limited to payment defaults, the time to cure will be ten (10) calendar days.

**14.03.** Cause. You agree that all defaults described in Section 14.01, and all defaults that remain uncured after expiration of the applicable time period in Section 14.02 or any other provision of this Agreement, are material breaches of this Agreement and constitute "good cause" for WZ LLC to exercise its right to terminate this Agreement.

14.04. Anti-Terrorism Laws. You and the Owners of Your business entity (if You are a Business Organization), will comply, and assist WZ LLC, to the fullest extent possible, in WZ LLC's efforts to comply with Anti-Terrorism Laws (as defined below). You and the Owners of the Business Organization certify, represent, and warrant that none of Your or their property or interests is subject to being blocked under, and that You and they otherwise are not in violation of, any of the Anti-Terrorism Laws of the United States. "Anti-Terrorism Laws" means Executive Order 13224, issued by the President of the United States, the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act (USA PATRIOT Act) of 2001 (Public Law 107 56), and all other present and future federal, state, and local laws, ordinances, regulations, policies, lists, and other requirements of any governmental authority, addressing or in any way relating to terrorist acts and acts of war. You and the Owners of Your business entity (if You are a Business Organization): (i) have not been designated as a "Specially Designated National and Blocked Person" or other banned or blocked person, entity, nation, or transaction under the Executive Order, the USA PATRIOT Act or any other law, order, rule, or regulation, (ii) are currently in compliance with and will at all times during the Term (including any extension thereof) remain in compliance with Executive Order 13224, the USA PATRIOT Act and regulations of the Office of Foreign Assets Control of the United States Department of the Treasury and any statute, executive order and other governmental action relating thereto; and (iii) are not engaged in this transaction, directly or indirectly on behalf of, or instigating or facilitating this transaction, directly or indirectly on behalf of, any such person, group, entity or nation. Any violation of the Anti-Terrorism Laws by You or the Owners of the Business Organization, or any blocking of Your or Your Owners' assets under the Anti-Terrorism Laws, will constitute good cause for immediate termination of this Agreement.

#### 15. RIGHTS AND DUTIES OF PARTIES UPON EXPIRATION OR TERMINATION

**15.01.** Your Obligations. Upon the expiration or termination of this Agreement for any reason, You will peacefully leave the Store premises to the possession of WZ LLC, without any formal demand or notice to You, unless WZ LLC notifies You expressly that it will not assume the operation of Your Store. In addition, upon expiration or termination, You will immediately:

**A.** Pay all WZ LLC Royalty fees and all other charges or money owed to WZ LLC, including without limitation charge-backs, warehouse account balances, interest charges and indemnity obligations.

**B.** Pay the remaining balance due WZ LLC on all outstanding promissory notes including interest and charges.

C. Reimburse WZ LLC for any Provider charge-backs for signs and Store build out allowance, including any out-of-pocket expenses.

**D.** Pay all rents due to Your landlord through the expiration or the date of termination of this Agreement.

**E.** Establish a reserve (which may include using trailing Commissions and Residuals, and based on historical data) to be held by WZ LLC for charge-backs incurred during the six (6) month period following termination or expiration (the "Reserve"). WZ LLC will have the right to offset against the Reserve all amounts that You owe to WZ LLC.

**F.** Cease to hold Yourself out as a Wireless Zone franchisee, and cease to use the Trademarks, System and System materials, including the trade dress, and cease all forms of advertising, including meta tags, links and frames. Continued use of the Trademarks and/or the System, including the trade dress, subsequent to expiration or termination subjects You to damages for infringement, which WZ LLC may collect at Your cost and expense under applicable law. Due to the fact that such damages are difficult to calculate, You agree that for each day You infringe upon the Trademarks and/or the System, including the trade dress, WZ LLC is entitled to \$1,000 as liquidated damages and not as a penalty. The foregoing liquidated damages are a reasonable pre-estimate of WZ LLC's actual damages in the event of such infringement.

**G.** Return all copies of the Operations Manual, all other manuals, books, forms, invoices and other documentation, or signs, kiosks, displays, and any other materials containing the Trademarks or otherwise identifying or relating to a Wireless Zone location and materials bearing trademarks of the Provider.

**H.** Return, in good and usable condition, all signs, kiosks and displays and any other items that are owned by WZ LLC. You hereby appoint WZ LLC as Your attorney-in-fact to remove these signs, kiosks, displays and other property of WZ LLC. You may, at WZ LLC's election, be responsible to WZ LLC for the entire cost of any signs, kiosks, displays and other items owned by WZ LLC and for their removal and return to WZ LLC. You hereby ratify and approve all acts of WZ LLC as Your attorney-in-fact under this Section 15.01.H and Sections 15.01.J and 15.01.M below. This power, being coupled with an interest, is irrevocable during the Term and post termination where required by this Agreement.

**I.** At the option of WZ LLC:

1. Remove (or cause to be removed) all privately owned signs, fixtures, displays, inventory and other indicia of Wireless Zone, its Provider, suppliers and vendors from the Store premises. You agree that should You fail to do so, WZ LLC or a designated agent may enter the Store at any time to do so at Your sole risk and expense and without any liability for trespass, and You agree to allow WZ LLC or its designated agent access to Your Store for such purpose; or

2. Sell the equipment, fixtures, and usable inventory to WZ LLC at their fair market value, as WZ LLC may reasonably determine. You will also transfer all transferable licenses and permits. WZ LLC will not be liable for payment to You for licenses, permits, customer information or goodwill.

**J.** At the request of WZ LLC, transfer, at Your cost, all telephone, facsimile, Internet numbers, domain names and e-mail addresses in use or owned by You on the date of termination to WZ LLC (or such other party nominated by WZ LLC) and inform the Yellow Pages and any other directory of the transfer. Where no such request is made, You will promptly cancel and discontinue use of the telephone, facsimile and/or Internet numbers(s) and addresses which served Your Store at the time of termination or expiration and delete Your listing in the Yellow Pages for the area of the Store's location and any other directory, including directories on the Internet. You will de-install any of WZ LLC's proprietary software and allow WZ LLC access to Your computer system for removal of customer and other data files. You

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hereby constitute and irrevocably appoint WZ LLC, under the terms of this Agreement, with full power of substitution and revocation by WZ LLC, as Your true and lawful attorney-in-fact, to the full extent permitted by law to cancel, terminate, assign, discontinue or take any and all lawful action for all telephone, facsimile, Internet numbers, domain names and e-mail addresses which serve Your Store, including, without limitation, the power to take the steps as, in the opinion of WZ LLC, may be necessary to delete Your listing or advertising in the Yellow Pages and any other directories and to terminate any other listing which indicates that You are or were affiliated with the Wireless Zone System. You will indemnify and hold harmless each telephone company, directory publisher, Internet provider and other person or entity against all costs, damages, attorneys' fees, expenses and liabilities which may be incurred or sustained in connection with or as a result of any action taken in reliance on the foregoing power of attorney.

**K.** Cooperate with WZ LLC in providing records of the Business and disclosing all other pertinent information.

**L.** Return all customer files to WZ LLC;

**M.** Sign all documents which WZ LLC may reasonably require to evidence the termination of this Agreement and the termination of Your rights to use the Trademarks and System. This may include a general release under seal of WZ LLC, its affiliates, stockholders, officers, directors, employees, agents and representatives in their respective corporate and individual capacities. You will also take all such action as may be required to cancel all fictitious or assumed names or equivalent registrations relating to Your use of the Trademarks. You appoint WZ LLC as Your attorney-in-fact, with full power and authority, to take all such action(s) and to sign all necessary documents on Your behalf. You hereby ratify and approve all acts of WZ LLC as Your attorney-in-fact. This power, being coupled with an interest, is irrevocable during the Term and post termination where required by this Agreement; and

**N.** Repay any Marketing Development Funds that Provider offered and You received, if You close Your Store within a time period specified by Provider. You will also repay a pro rata portion of any Marketing Development Funds You received, based on Your shortfall, if You fail to achieve the minimum number of net activations of postpay service that Provider requires that You achieve during Your initial period of operation. "Marketing Development Funds" means an amount offered by Provider to WZ LLC and extended by WZ LLC to You to be applied to the cost of signage for Your Store. You acknowledge and agree that Marketing Development Funds may be offered by Provider, and extended by WZ LLC to You, but are not guaranteed; and that if You accept Marketing Development Funds, if offered, receipt is subject to Provider's conditions.

**O.** Dispose of all Your computer equipment containing Confidential Information, including sanitizing or destroying all copies of Confidential Information (such as backup and archival copies in any electronic form), in accordance with any standards WZ LLC may provide to You. You must obtain a certificate of destruction from a vendor WZ LLC approves for proof of properly erasing or scrubbing all data contained in Your computer equipment.

**15.02.** WZ LLC's Obligation. Upon the transfer or termination or expiration of this Agreement for any reason, WZ LLC will only be obligated to pay You Commissions and Residuals earned by You as of the date of transfer, termination or expiration, subject to set-off for amounts You owe WZ LLC. You have no right to Commissions or Residuals accruing for any period subsequent to the date of transfer, termination or expiration.

**15.03** Injunctive Relief. WZ LLC will have the right to seek immediate injunctive relief to enforce its rights and Your obligations under this Article 15 and to obtain such injunctive relief without posting bond. You agree that if You violate this Article 15 WZ LLC will suffer immediate irreparable harm

and customer confusion. You will pay WZ LLC's attorneys' fees and costs in connection with enforcement of this provision or any other provision of this Agreement. If You violate this provision during the Term, then WZ LLC can terminate this Agreement with immediate effect as described in Section 14.01.

### 16. NON-COMPETITION AND NON-DISCLOSURE COVENANTS

#### 16.01. Non-Competition.

**A.** You agree that during the Term, You and each 5% Owner of the Business Organization and their spouse, any manager of Your Store, and others identified in Section 16.02, will not directly or indirectly engage in, hold any interest in, be employed by or be involved in any way with any wireless or wireline communications business and/or entertainment and security products business, other than the Store, which offers products and services which are offered as, or are materially similar to, any part of the System. This prohibition against competition will apply to participation in, ownership of, or interest in, all methods of distribution, including, without limitation, mail order sales and Internet sales.

**B.** You agree that for two years following the termination or expiration of this Agreement for any reason, or from the date of the last breach of this covenant, whichever is later, You and each 5% Owner of the Business Organization and their spouse, any manager of Your Store, and others identified in Section 16.05, will not directly or indirectly engage in, hold any interest in, be employed by or be involved in any way with any wireless or wireline communications business and/or entertainment and security products business located at the premises of Your Store, or within a 10 mile radius of Your Store or of a then existing franchised or affiliated Store, which offers products and services which are offered as, or are materially similar to, any part of the System. This prohibition against competition will apply to participation in, ownership of, or interest in, all methods of distribution, including, without limitation, mail order sales and Internet sales.

**C.** If the restrictions stated in this Agreement are found by any court to be unenforceable because they continue too long or extend over too great a geographical area, the restrictions will be interpreted to continue only so long and/or to extend only to the maximum geographical area for which they are found to be enforceable by such court.

**D.** WZ LLC will have the right to seek immediate injunctive relief to enforce its rights and Your obligations under this Section 16.01 and to obtain such injunctive relief without posting bond. You agree that if You violate this Section 16.01 WZ LLC will suffer immediate irreparable harm and customer confusion. You will pay WZ LLC's attorneys' fees and costs in connection with enforcement of this provision or any other provision of this Agreement. If You violate this provision during the Term, then WZ LLC can terminate this Agreement with immediate effect as described in Section 14.01.

**E.** The provisions of this Section 16.01 will not prohibit You, any Owner of the Business Organization or their spouse, or any manager of Your Store, from operating any other franchise which WZ LLC grants or owning less than a two percent (2%) beneficial interest of the outstanding equity securities of any publicly held entity.

#### 16.02. Non-Disclosure.

**A.** You acknowledge that disclosure of any aspect of the System, or duplication or disclosure of the terms of this Franchise Agreement or of the Operations Manual, could harm WZ LLC, You and other franchisees. You agree that at no time during or after the Term will You, any 5% Owner of the Business Organization and their spouse, any manager of Your Store, and others identified in Section 16.05, disclose or duplicate in any way, or make available, the contents of the Operations Manual, the terms of this

Agreement, Trade Secrets or Confidential Information (as defined below) belonging to WZ LLC, or other aspects of the System to any person, corporation or professional advisor, except to Your employees, professional advisors or other persons but only to the extent necessary for the transaction of business by You. You agree that no one will be permitted to hold any materials or copies of or notes concerning any of these materials. All of the above will be returned to WZ LLC immediately upon termination or expiration of this Agreement. WZ LLC will have the right to injunctive relief to enforce the provisions of this Section and to obtain such injunctive relief without posting bond. You will pay WZ LLC's attorneys' fees and costs in connection with seeking such injunctive relief. You agree that if You violate this Section 16.02 WZ LLC will suffer immediate irreparable harm.

"Trade Secrets" means information belonging to WZ LLC or licensed to it, including B. information in the Operations Manual or otherwise communicated by WZ LLC and proprietary methods of operation, components of the System, technical or non-technical data, marketing plans, and customer, vendor or supplier lists, to the extent such items: (i) derive economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons or entities who can obtain economic value from their disclosure or use; and (ii) are the subject of efforts by WZ LLC that are reasonable under the circumstances to maintain their secrecy. "Confidential Information" means information other than Trade Secrets that belongs to WZ LLC or is licensed by or to it, that is, or may reasonably be construed to be, of a confidential or secret nature, material to WZ LLC, and that is not generally known to the public. Restrictions and obligations under this Section will not apply to any Trade Secrets or Confidential Information after it: (i) becomes generally available to the public through any means other than a breach by You or Your affiliates or Your employees of Your obligations under this Agreement; (ii) is disclosed to You without an obligation of confidentiality by a third party who has a right to make such disclosure; or (iii) can be demonstrated by You to WZ LLC's reasonable satisfaction to have been known by You before the time of its disclosure by WZ LLC to You.

C. You will disclose promptly to WZ LLC any new items, systems, software, services, ideas, concepts, techniques or material concerning the System or the operation of the Store that You or any of Your employees create, including promotion and advertising for the Store. These creations will be deemed works made for hire and WZ LLC will own all rights in them. If these creations do not qualify as works made for hire, by signing this Agreement You assign to WZ LLC ownership of any and all rights in these creations. WZ LLC and its franchisees and licensees may use any creations or other information You provide to WZ LLC in any manner in Your relationship with WZ LLC without any compensation to You. This Section will not apply to creations that You establish through credible evidence were developed entirely on Your own time, without assistance of WZ LLC or any other franchisee of WZ LLC, and without using the Store's equipment, supplies, facilities or any Trade Secrets or Confidential Information.

**16.03.** Non-Circumvent. You may not engage in direct or indirect discussions or negotiations, nor enter into an agency or sub-agency agreement, with any Provider during the Term and for one (1) year after termination, expiration or non-renewal.

**16.04.** Legal Relief. In addition to the equitable relief which WZ LLC can seek for a violation of the post-expiration obligations in Article 15 and the non-competition or non-disclosure covenants contained in this Article 16, You acknowledge that WZ LLC is entitled to receive as liquidated damages, and not as a penalty, the amount of \$100,000 for each violation of Sections 16.01, 16.02, or 16.03, plus attorneys' fees and costs associated with any legal action brought to enforce the covenants contained in this Article 16. You agree that the foregoing liquidated damages are a reasonable pre-estimate of WZ LLC's actual damage in the event of such infringement and not a penalty.

**16.05.** Application of These Covenants. The above non-competition covenants will apply to You, each Owner of the Business Organization, officers, directors, and employees and their respective

immediate family members, which will mean anyone acting in concert or participation with any of the foregoing. You will obtain a signed Confidentiality, Non-Competition and Assignment of Developments Agreement in a form reasonably acceptable to WZ LLC including specific identification of WZ LLC as a third party beneficiary of the covenants, with the independent right to enforce them, from 5% Owners of the Business Organization and their spouse, any manager of Your Store, officers, directors and their immediate family members as WZ LLC requests, and from each of Your other employees and their immediate family members.

17. INDEMNIFICATION. You agree to indemnify, defend and hold harmless WZ LLC, its officers, directors, principals, employees, attorneys and representatives (collectively the "Indemnitees") from and against any and all claims, liabilities or costs incurred by the Indemnitees, including attorneys' fees, (i) in the defense of any claim brought against them, or any action in which they are named as a party, arising out of any action or omission by You or Your employees or agents, (ii) as a result of any activities occurring at the Location or in connection with the operation of the Business, (iii) in connection with any misrepresentation by You in this Agreement, and (iv) as a result of any breach by You of any of the terms of this Agreement. WZ LLC will have the right to participate in and defend any claim that may be made against it or any of the Indemnitees that is the subject of this indemnification and You will reimburse WZ LLC for all costs and attorneys' fees it incurs in doing so. This provision will survive indefinitely the termination of this Agreement or the expiration of the Term.

# **18. GENERAL CONDITIONS AND PROVISIONS**

**18.01.** Titles for Convenience. The titles of the sections and paragraphs are for convenience only and are not a part of the text of this Agreement.

**18.02.** Entire Agreement. This Agreement, including any incorporated documents, reflects the entire agreement of the parties. All negotiations, commitments, representations and understandings of the parties which have taken place are merged into this Agreement, provided that You may rely on WZ LLC's representations in the most recent Franchise Disclosure Document WZ LLC delivered to You, including its exhibits and any amendments, in connection with this Agreement. There are no other oral or written understandings or agreements that relate to this Agreement.

**18.03. Amendment in Writing**. The parties agree that no modification of this Agreement will be valid unless both parties sign such modification in writing, except (i) modifications to the Operations Manual, which will be made solely by WZ LLC, and (ii) any amendments or modifications signed by WZ LLC and by at least eighty percent (80%) of the Wireless Zone® stores in operation as of the date of modification will be binding upon You without Your signature or assent. This Agreement may not be supplemented or otherwise modified, orally or by any course of dealing or performance.

#### **18.04.** Relationship of the Parties.

**A.** You are an independent contractor and not an agent, partner, employee or joint venturer of WZ LLC. Unless expressly provided for in this Agreement, WZ LLC will not be obligated to any person because of an agreement, representation or warranty made by You. You will open and maintain all utility and trade accounts, leases and other obligations in Your name only and not directly or indirectly state or give the impression that WZ LLC or Wireless Zone is responsible for payment of any such obligations. WZ LLC will not be obligated to pay any money or pay for damages to a third party because of Your action, failure to act, negligent act or willful conduct.

**B.** WZ LLC will not be responsible for the actions of Your Owners, employees or agents, financially or otherwise, including for any fraud, discrimination, harassment, or other torts allegedly

perpetrated by them. WZ LLC will not have any control over Your employees' employment, discharge, pay, work performance, or working conditions.

**C.** You will be responsible for all loss or damage originating in or in connection with the operation of the Store and from all claims resulting therefrom. You will indemnify and hold harmless WZ LLC, its officers, directors, principals, employees, attorneys and representatives from and against any claims, liabilities or costs which may be brought against WZ LLC or them because of Your operation of the Store or the actions of Your Owners, employees or agents, including for any fraud, discrimination, harassment, or other torts allegedly perpetrated by them. This provision will survive indefinitely the expiration or termination, for any reason, of this Agreement.

**18.05.** Exercise of Business Judgment. Except as otherwise expressly stated in this Agreement, any consent or approval required to be obtained from WZ LLC, or decision to be made by WZ LLC, may be granted or made by WZ LLC in its sole and exclusive business judgment, which may take into account WZ LLC's assessment of, among other things, the long-term interests of WZ LLC, the System and the Trademarks, without regard to its effect on any individual franchisee or Wireless Zone store. WZ LLC's business judgment will prevail even in cases where other alternatives may be reasonable, so long as WZ LLC is intending to benefit or is acting in a way that could benefit the System, enhance the value of the Trademarks, increase customer satisfaction, or minimize possible consumer, brand or location confusion. If WZ LLC's activities or decisions are supported by its business judgment no court or judge or trier of fact, or any other person reviewing those activities or decisions may substitute his, her or its judgment for WZ LLC's judgment, in recognition of the fact that the long-term goals of a franchise system, and the long-term interests of both WZ LLC and its franchisees taken together, require that WZ LLC have the latitude to exercise its business judgment in administering, managing, and overseeing the System.

**18.06.** No Set-Offs. You agree that You may not withhold or escrow any amounts due to WZ LLC, or set-off any such amounts against any amounts You claim that WZ LLC or its affiliates owe You. The existence of any claim or cause of action that You may have against WZ LLC will not constitute a defense or bar to the enforcement of any of the provisions of this Agreement and must be pursued by You through separate court action.

**18.07. Mediation**. Except as set forth in this first paragraph of Section 18.07, and in Section 18.09, You and WZ LLC agree to enter into mediation of all disputes involving this Agreement or any other aspect of the relationship between the parties, for a minimum of four (4) hours, prior to initiating any arbitration or legal action against the other. Notwithstanding this provision, You acknowledge that certain violations of this Agreement represent a potentially irreparable harm to the System and to WZ LLC's and its franchisees' goodwill and that, WZ LLC, and only WZ LLC, will not be obligated to mediate under this Section 18.07, where WZ LLC initiates any legal action arising out of such violations, including any breach of Sections: 14.01.B (improper transfer), 14.01.C (abandonment of the franchise), 14.01.D (trademark impairment or infringement), 14.01.E (impairment of goodwill or fraud), 14.01.F (violating of confidentiality covenants), or 14.01.G (violation of non-compete), regardless of whether such action includes a claim for equitable relief. Therefore, You agree that in the event of Your breach or threatened breach of any the foregoing terms of this Agreement, WZ LLC shall be entitled to injunctive relief (both preliminary and permanent) restraining that breach and/or compelling specific performance without showing or proving irreparable harm (which You hereby acknowledge shall exist in such event) and without posting any bond or security.

**A.** The party receiving a written notice of intent to mediate must propose a mediation service within ten (10) days of receipt. If the receiving party does not propose a mediation service within the required timeframe, the initiating party may select a mediation service or proceed with legal action without further attempts to mediate. If You or WZ LLC selects a mediation service that is unwilling to serve as the

mediator, then the other party may select the mediation service. Once designated the mediation service will schedule the mediation proceeding within thirty (30) days at a time mutually convenient to the parties. If You and WZ LLC cannot agree on a date for mediation, then the mediation service will select a date it believes is reasonable for both parties. The mediator will be required to have at least ten (10) years of experience as either a franchisee or franchisor (or as an officer of such an entity) or in franchise law. You and WZ LLC will equally share the cost of the mediator. The mediator will select the location for the mediation, but unless You and WZ LLC both agree otherwise, the mediation will be held in a metropolitan area with at least 250,000 persons that is not located within two hundred (200) miles of either Your principal office or WZ LLC's principal office.

**B.** Except as specifically permitted above, if a party initiates litigation without complying with the obligation to mediate in accordance with this paragraph (unless the other party has failed to respond on a timely basis or has indicated it will not engage in mediation in accordance with the provisions of this Section 18.07), then that party is in violation of this Agreement, and the other party may petition the court to dismiss the litigation without prejudice, and award attorneys' fees and costs to the party seeking dismissal in an amount equal to the attorneys' fees and costs the party seeking dismissal incurred. If the court refuses to dismiss the action but does not find this Section 18.07.B to be invalid, then regardless of the outcome of the action, or of any award given in the action, the party initiating the litigation will be responsible for all attorneys' fees and costs incurred throughout the litigation by the other party as damages for failing to comply with the provisions of this Section 18.07.

**18.08.** Governing Law. This Agreement will be governed by and interpreted by the laws of the State of Connecticut.

**18.09. Injunctive Relief.** You agree that WZ LLC will have the right to seek injunctive relief to (i) enforce its right to terminate this Agreement for the causes listed in Sections 14.01 and 14.02, and (ii) prevent or remedy a breach of this Agreement if that breach could, in the sole judgment of WZ LLC, materially impair the goodwill associated with WZ LLC's business, including, but not limited to the enforcement of Your obligations upon termination of this Agreement and the enforcement of the non-compete and confidentiality provisions of this Agreement. If WZ LLC brings such an action, it may bring the action in any appropriate forum, and may seek the entry of temporary restraining orders, and temporary and permanent injunctions, enforcing these provisions.

**18.10. Arbitration.** Except insofar as WZ LLC elects to enforce this Agreement by judicial process and injunction as set forth in Sections 18.07 and 18.09, all disputes and claims arising out of or relating to this Agreement or any provision of this Agreement, or to any specification, standard or operating procedure of WZ LLC, or to the breach therefore (including, without limitation, any claim that this Agreement, any provision thereof, any specification, standard or operating procedure or wZ LLC has under this Agreement is illegal, unenforceable or voidable under any law, ordinance or ruling), shall be arbitrated in an arbitration administered by the American Arbitration Association before a single arbitrator with a locale of arbitration within fifteen miles of Hartford, Connecticut, in accordance with the United States Arbitration Act (9 U.S.C. 1 § 1 et. seq.), if applicable, and the rules of the American Arbitration Association (relating to the arbitration of disputes arising under franchise license agreements, if any, and otherwise, the general rules of commercial arbitration).

**A.** The arbitrator appointed to arbitrate a dispute governed by this Section 18.10 must have at least ten (10) years' experience in franchise matters.

**B.** The arbitrator must follow the applicable substantive law and the requirements, waivers and limitations of this Agreement. The arbitrator will have no authority to add, delete or modify in any manner, the terms and provisions of this Agreement. If an arbitrator determines that any contractual

limitations period provided for in this Agreement is not applicable or enforceable, then the parties agree to be bound by the provision of any statute of limitations which would otherwise be applicable to the controversy, dispute or claim which is the subject of any arbitration proceeding initiated hereunder. All findings, judgments, decisions and awards of the arbitrator must be limited to the dispute or controversy set forth in the written demand for arbitration and response to that demand. The arbitrator may award or include in any award the specific performance of this Agreement to the extent that specific performance was included in the demand or response of the party for whom the specific performance is proposed to be awarded. The arbitrator may not award any relief that was not specifically requested by the parties prior to the start of the arbitration hearing. The arbitrator must file a reasoned brief with his or her award.

**C.** If there is any dispute as to whether a particular claim or matter is subject to arbitration, and the matter relates to an issue for which WZ LLC sought an injunction in accordance with the provisions of Sections 18.07 or 18.09, the arbitrability of the claim shall be determined by the court that would otherwise hear the motion to issue the injunction. In the case of a dispute as to the arbitrability of any other claim brought by either party against the other, the decision as to whether or not the claim is subject to arbitration shall be made by the arbitrator appointed in accordance with this Section 18.10.

**D.** Any award from the arbitrator may be appealed under the then-current Optional Appellate Arbitration Rules of the American Arbitration Association.

**E.** Judgment upon the award of the arbitrator may be entered in any court having jurisdiction. The award shall be binding, final and non-appealable except as permitted under Section 18.10D or for failure of the arbitrator to meet the requirements of this Section 18.10. Unless this Agreement is terminated in accordance with the provisions of Section 14, during the pendency of the arbitration proceeding, You and WZ LLC will fully perform this Agreement.

**F.** If, after You or WZ LLC institutes an arbitration proceeding, one or the other asserts a claim, counterclaim or defense, the subject matter of which, under statute or current judicial decision is non-arbitrable for public policy reasons, the party against whom the claim, counterclaim or defense is asserted may elect to proceed with the arbitration of all arbitrable claims, counterclaims or defenses, or to proceed to litigate all claims, counterclaims or defenses in the state or federal courts of Connecticut.

**G.** Unless agreed to in writing by You and WZ LLC, any and all proceedings will be individual proceedings between You and WZ LLC, and will not be conducted on a "class basis," or include any of WZ LLC's other franchisees, or any other person or entity, as named parties. You therefor acknowledge and agree that no proceedings, including any mediation, arbitration, suit, claim, demand or petition for injunctive relief or specific performance that may be brought or filed against WZ LLC or any of its affiliates, may proceed as a class action, may be joined with another claim brought by any other person or entity or may proceed on the grounds that such proceeding is brought in a representative capacity for any third party. Without limiting the foregoing, You specifically agree that You may not consolidate any dispute of a claim held by any other franchisee, individual or entity. You and WZ LLC both agree not to pursue any class actions against the other, and You and WZ LLC each waive the right to proceed in any permitted litigation on a class action basis.

**H.** You represent that the sole entity against which You will seek damages or any remedy in law or equity for any claim arising out of or relating to this Agreement is WZ LLC and You further represent that You will not name the shareholders, directors, officers, affiliates, parents, subsidiaries, employees, and agents of WZ LLC as a party in any arbitration or legal action commenced by You. WZ LLC has relied upon these representations in executing this Agreement. If You violate this Section 18.10.H, You shall pay all costs and attorney's fees incurred by the party You improperly named in said claim.

**18.11.** Limitations on Actions. You agree that if You have any claim or cause of action against WZ LLC, you must initiate arbitration (or litigation if not otherwise precluded by the arbitration provisions of Section 18.10) against WZ LLC within one (1) year of the occurrence of the facts which gives rise to the claim.

**18.12** Attorneys' Fees. If WZ LLC secures any relief against You in enforcing this Agreement, or is successful in defending a claim You bring against it in any legal or equitable action, You will pay to WZ LLC, upon demand, an amount equal to the aggregate of WZ LLC's costs of obtaining such relief and defending such claim, including without limitation, WZ LLC's reasonable attorneys' fees.

**18.13. WAIVER OF PUNITIVE DAMAGES**. YOU AND WZ LLC HEREBY WAIVE, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY RIGHT TO OR CLAIM FOR ANY PUNITIVE, CONSEQUENTIAL, SPECIAL OR EXEMPLARY DAMAGES AND AGREE THAT IF THERE IS A DISPUTE BETWEEN YOU AND WZ LLC, EXCEPT AS OTHERWISE PROVIDED HEREIN, EACH PARTY WILL BE LIMITED TO THE RECOVERY OF ACTUAL DAMAGES SUSTAINED.

**18.14. WAIVER OF JURY TRIAL**. YOU AND WZ LLC HEREBY IRREVOCABLY WAIVE TRIAL BY JURY ON ANY ACTION, PROCEEDING OR COUNTERCLAIM, WHETHER AT LAW OR EQUITY, BROUGHT BY YOU OR BY WZ LLC.

**18.15.** Waiver of Collateral Estoppel. You and WZ LLC agree to settle, mediate, litigate, arbitrate, or compromise disputes with third parties, without having the disposition of such disputes directly affect the contract or relationship between You and WZ LLC. You and WZ LLC therefore each agree that a decision of an arbitrator or court of law in a dispute to which one of us is not a party will not in any manner prevent the other party from making similar arguments, or taking similar positions, in any subsequent action between You and WZ LLC. You and WZ LLC therefore waive the right to assert that principals of collateral estoppel prevent either of us from raising any claim or defense in an action between You and WZ LLC as a result of one of us having lost a similar claim or defense in another action.

**18.16.** Notices. You agree that all written notices which are required by this Agreement or the Operations Manual will be considered delivered three (3) days after being placed in the U.S. Mail, by certified mail, return receipt requested or one (1) day after being sent by Federal Express or other receipted overnight courier service, if they are sent to the address for each party cited at the beginning of this Agreement or to another address, as long as the party with the changed address has notified the other party in writing in accordance with this Section 18.16 and, in all cases to a physical address to which a nationally recognized overnight courier delivery service will deliver (and not, for example, a post office box). Notwithstanding the foregoing, rejection or refusal to accept any notice, or the inability to deliver any notice because of a changed address of which no notice was given under this Section 18.16, will be deemed receipt of the notice.

**18.17.** General Waivers. No waiver by WZ LLC or You of any provision of this Agreement will be binding unless it is in writing, and signed by the party purporting to grant the waiver. No failure by either WZ LLC or You, at any time, or from time to time, to enforce the strict keeping and performance of any term or condition of this Agreement, nor any action or course of dealing or performance by either party not consistent with the terms and conditions of this Agreement, will constitute a waiver of any such term or condition, or any other term or condition, at any future time, and will not prevent such party from insisting on the strict keeping and performance of such terms and conditions, at all other terms and conditions, at the same and all later times.

**18.18.** Force Majeure. Except for Your obligation to pay any WZ LLC Royalty or other payments under this Agreement, neither party will be liable to the other for failure to perform under this

Agreement, in whole or in part, when the failure is due to governmental restrictions, failure of utilities, strikes, labor troubles, riots, storms, fires, explosions, floods, wars, embargoes, blockades, legal restrictions, insurrections, acts of God or any other cause similar thereto which is beyond the reasonable control of the parties. If there is a delay, the time for performance will be extended by a period of time equal to the delay if the extension is reasonably needed.

18.19. No Substitution of Business Judgment. Except as otherwise expressly stated in this Agreement, any consent or approval required to be obtained from WZ LLC, or decision to be made by WZ LLC, may be granted or made by WZ LLC in its sole and exclusive business judgment, which may take into account and consider WZ LLC's assessment of, among other things, the long term interests of WZ LLC, the System and the Trademarks, without regard to its effect on any individual franchisee or Wireless Zone® store. In cases in which WZ LLC agrees to use its "reasonable business judgment," reasonable business judgment means that WZ LLC's determination will prevail even in cases where other alternatives are also reasonable, so long as WZ LLC is intending to benefit or is acting in a way that could benefit the System by enhancing the value of the Trademarks, increasing customer satisfaction, or minimizing possible customer, brand or location confusion. WZ LLC will not be required to consider Your particular economic or other circumstances or those of other Wireless Zone® franchisees when exercising its reasonable business judgment. You and WZ LLC recognize and agree, and any arbitrator, judge or other trier of fact is affirmatively to be advised, that if WZ LLC's activities or decisions are supported by its business judgment, such arbitrator, judge or trier of fact, and any other person reviewing those activities or decisions may not substitute his, her or its judgment for WZ LLC's judgment, in recognition of the fact that the longterm goals of a franchise system, and the long-term interests of both WZ LLC and all Wireless Zone® franchisees taken together, require that WZ LLC have the latitude to exercise its reasonable business judgment in administering, managing and overseeing the System.

**18.20. WARRANTY DISCLAIMER**. YOU AGREE THAT WZ LLC MAKES NO WARRANTIES, EITHER EXPRESS OR IMPLIED, FOR ANY OF THE SIGNS, FIXTURES, DISPLAYS, FURNISHINGS, KIOSKS, DÉCOR, APPROVED EQUIPMENT, OTHER EQUIPMENT, PRODUCTS, SUPPLIES AND MATERIALS USED IN CONNECTION WITH YOUR STORE (COLLECTIVELY REFERRED TO AS THE "MATERIALS") UNLESS SPECIFIED IN THIS FRANCHISE AGREEMENT. WZ LLC MAKES NO WARRANTY OF MERCHANTABILITY OF THE MATERIALS, NOR OF THE FITNESS OF THE MATERIALS FOR ANY PARTICULAR PURPOSE. ORAL STATEMENTS MADE BY WZ LLC'S EMPLOYEES OR AGENTS, OR STATEMENTS CONTAINED IN WZ LLC'S OPERATIONS MANUAL OR PRINTED MATERIAL OR ANY PROVIDER'S GENERAL ADVERTISING OR PRINTED MATERIAL, DO NOT CONSTITUTE WARRANTIES AND YOU AGREE THAT YOU DO NOT RELY UPON THEM.

**18.21.** Statutory Notice Provisions. To the extent the provisions of this Agreement provide for periods of notice less than those required by applicable law or provide for termination, cancellation, nonrenewal, transfer or succession other than in accordance with applicable law, such provisions will, to the extent they are not in accordance with applicable law, be superseded by such law, but only to the extent they are otherwise inconsistent with such law.

**18.22.** WZ LLC as Your Attorney-in-Fact. You appoint WZ LLC to serve as Your attorneyin-fact to negotiate all Provider contracts, cooperative advertising and market development fund arrangements, and other vendor or industry agreements affecting segments of, or the entire Wireless Zone System. If You are a conversion franchisee, You authorize WZ LLC to receive all existing and future cooperative advertising and market development funds, Residuals and Commissions attributable to Your business operation and You appoint WZ LLC as Your attorney-in-fact to sign the vendor documentation to evidence the transfer of all these funds. You will assist WZ LLC in securing all information as WZ LLC may request and authorize the vendors to release information about You and Your Store to WZ LLC. You

March 30, 2023 Franchise Agreement

hereby ratify and approve all acts of WZ LLC as Your attorney-in-fact. This power, being coupled with an interest, is irrevocable during the Term and following the termination of this Agreement and expiration of the Term.

**18.23.** Severability. If any provision of this Agreement or the Operations Manuals is found to be invalid, the remaining provisions of this Agreement or the Operations Manuals will be considered valid and enforceable.

**18.24.** Survival. Any provision of this Agreement, which contemplates performance of any party following termination of this Agreement or expiration of the Term, including, but not limited to, the non-competition, confidentiality and indemnification provisions of this Agreement, will survive such termination or expiration.

**18.25** Interpretation. Should any provision of this Agreement require judicial interpretation, it is agreed that the court interpreting or construing the provision will not apply the assumption that any of the terms of this Agreement will be more strictly construed against the party preparing the Agreement, as You specifically acknowledge that (i) WZ LLC advised You to obtain legal counsel to review this Agreement, (ii) You obtained all professional advice that You believe is necessary for Your full understanding of the terms of this Agreement and the consequences of those terms, and (iii) You voluntarily sign and enter into this Agreement.

#### **19. REPRESENTATIONS AND WARRANTIES**

**19.01.** Franchise Disclosure Document Review. You acknowledge that WZ LLC or its agent has provided You with a Franchise Disclosure Document not later than fourteen (14) calendar days before You signed this Agreement, and fourteen (14) calendar days before any payment of any consideration, or earlier in the sales process if You requested it. You acknowledge that before furnishing a Franchise Disclosure Document to You, WZ LLC or its agent advised You of the formats in which the Franchise Disclosure Document is made available and any prerequisites for obtaining and conditions necessary for reviewing the Franchise Disclosure Document in a particular format. You acknowledge that You have read WZ LLC's Franchise Disclosure Document and understand its contents.

**19.02.** Your Advisors. You acknowledge that You had an opportunity to review this Franchise Agreement, and the Franchise Disclosure Document and that You had the chance to consult with an attorney or other professional advisor. You acknowledge that You received a completely filled in Franchise Agreement which did not differ materially from the form of Franchise Agreement attached to WZ LLC's Franchise Disclosure Document, or if it did differ materially, (i) You received a completely filled in Franchise Agreement at least seven (7) calendar days before You sign this Franchise Agreement, or (ii) the differences were a result of negotiated changes You requested and You had an opportunity to review the changes before signing this Franchise Agreement.

**19.03.** Your Business Acumen. You also confirm Your understanding that the success of the Business licensed by this Agreement is speculative and depends to a large extent on Your ability as an independent business person and other factors. You also recognize and acknowledge that You may incur expenses or obligations which this Agreement may not address.

**19.04.** No Representations of Results. You acknowledge and agree that no salesperson, representative or other person has made any representation regarding the actual or potential sales, income or profit from franchised or company or affiliate-owned Stores other than (i) the information stated in Item 19 of WZ LLC's Franchise Disclosure Document, and (ii) the actual records of an existing Store You

considered buying. In fact, You acknowledge that You have entered into this Agreement after making an independent investigation of the Business and of WZ LLC.

# This Agreement will not be effective until accepted by WZ LLC as evidenced by the dating and signing of same by an authorized officer of WZ LLC.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Agreement as of the Effective Date.

WIRELESS ZONE LLC

By: \_\_\_\_

[NAME] [TITLE] Duly Authorized

Date:\_\_\_\_\_

\_\_\_\_\_

#### [FRANCHISEE ENTITY]

By: \_\_\_\_\_

[NAME] [TITLE] or [In his/her individual capacity] Duly Authorized

Date:\_\_\_\_\_

# EXHIBIT 1

# WZ LLC ROYALTY PERCENTAGES

Gross Profit	Gross Profit		Effective Rate	Effective Rate
(Bottom)	(Top)	Royalty %	Bottom	Тор
-	5,000.00	22%		22.0%
5,000.01	10,000.00	21.5%	22.0%	21.8%
10,000.01	15,000.00	20.5%	21.8%	21.3%
15,000.01	20,000.00	19.5%	21.3%	20.9%
20,000.01	25,000.00	19%	20.9%	20.5%
25,000.01	30,000.00	18%	20.5%	20.1%
30,000.01	35,000.00	17.5%	20.1%	19.7%
35,000.01	40,000.00	16%	19.7%	19.3%
40,000.01	45,000.00	15%	19.3%	18.8%
45,000.01	50,000.00	14%	18.8%	18.3%
50,000.01	55,000.00	13%	18.3%	17.8%
55,000.01	60,000.00	12%	17.8%	17.3%
60,000.01	65,000.00	11%	17.3%	16.8%
65,000.01	70,000.00	10%	16.8%	16.4%
70,000.01	75,000.00	10%	16.4%	15.9%
75,000.01	80,000.00	10%	15.9%	15.6%
80,000.01	85,000.00	10%	15.6%	15.2%
85,000.01	90,000.00	10%	15.2%	14.9%
90,000.01	95,000.00	10%	14.9%	14.7%
95,000.01	100,000.00	10%	14.7%	14.5%
100,000.01	105,000.00	9%	14.5%	14.2%
105,000.01	110,000.00	9%	14.2%	14.0%
110,000.01	115,000.00	9%	14.0%	13.7%
115,000.01	120,000.00	9%	13.7%	13.5%
120,000.01	125,000.00	9%	13.5%	13.4%
125,000.01	130,000.00	9%	13.4%	13.2%
130,000.01	135,000.00	9%	13.2%	13.0%
135,000.01	140,000.00	9%	13.0%	12.9%
140,000.01	145,000.00	9%	12.9%	12.8%
145,000.00	No Max	9%	12.8%	Under 12.8%

# EXHIBIT 2

#### AGREEMENT WITH LANDLORD

WHEREAS, the Landlord and the Tenant/Franchisee are parties to that certain Lease Agreement dated the \_\_\_\_\_ day of \_\_\_\_\_\_, 20\_\_\_ (the "Lease") relating to the premises located at \_\_\_\_\_ (the "Premises");

WHEREAS, the Tenant/Franchisee is a Franchisee of the Franchisor under that certain Wireless Zone<sup>®</sup> Franchise Agreement between the Franchisor and the Tenant/Franchisee dated \_\_\_\_\_\_, 20\_\_\_ relating to the operation of a Wireless Zone<sup>®</sup> Franchise at the Premises (the "Franchise Agreement"); and

WHEREAS, in order to assure that a Wireless Zone<sup>®</sup> franchise continues to operate at the Premises, the Landlord hereby grants certain rights to the Franchisor under the Lease to protect the Franchisor's interest under the Franchise Agreement.

NOW, THEREFORE, in consideration of the foregoing and of the mutual covenants hereinafter set forth the parties agree as follows:

1. <u>Notices of Default.</u> The Landlord will, upon transmission, send by overnight courier or mail by first class mail, postage prepaid, to the Franchisor at the address below, copies of all written notices sent to the Tenant/Franchisee, including without limitation, all notices of default.

2. <u>Collateral Assignment of Lease</u>. Tenant/Franchisee hereby assigns all of its right, title and interest in the Lease to Franchisor, for collateral purposes only. Except as specified in this Agreement, Franchisor will have no liability or obligation of any kind whatsoever in connection with the collateral assignment or the Lease unless and until Franchisor takes possession of the Premises demised by the Lease under the terms of this Agreement and assumes the obligations of Tenant/Franchisee under the Lease. Upon written notice to Landlord the Franchisor may designate any wholly owned subsidiary entity as the successor to Franchisor's rights under this Agreement and as a substitute to discharge Franchisor's obligations under this Agreement and under the Lease. Landlord will attorn to such subsidiary entity and release Franchisor from any obligation under this Agreement or the Lease effective upon receipt of Franchisor's written notice.

3. <u>Exercise of Rights under Collateral Assignment; Right to Cure.</u> Franchisor may (but will be under no obligation to) exercise its rights under the collateral assignment granted by Tenant/Franchisee as follows:

A. at any time upon written notice (including email or other digital writing) by Franchisor to Landlord if: (a) Tenant/Franchisee is in default of the Franchise Agreement and has failed to cure within the time prescribed under the Franchise Agreement; (b) the Franchise Agreement has expired or has been terminated; (c) Tenant/Franchisee has relinquished or transferred its rights under the Lease in favor of Franchisor or an affiliate of Franchisor; or (d) that Franchisor is exercising its step in rights for the business

of the Tenant/Franchisee under the Franchise Agreement. Landlord and Franchisor will mutually agree on a time for Franchisor to occupy the Premises, and if no such time can be agreed upon, Franchisor shall occupy the Premises subject to the terms hereof no later than thirty (30) days after Franchisor's notice to Landlord as set forth in this Paragraph; and

B. Franchisor may also (but will be under no obligation to) exercise its rights under the collateral assignment upon receipt of notice from Landlord that Tenant/Franchisee is in default under the Lease and has failed to cure within the time prescribed therein. Franchisor will notify Landlord of its intention to cure the Tenant/Franchisee's default and to exercise its rights under the collateral assignment within thirty (30) days of receiving notice of the default from the Landlord. Franchisor and Landlord will mutually agree on the time for curing the default and for Franchisor to occupy the Premises and if no such time can be agreed upon, Franchisor shall cure the default and occupy the Premises subject to the terms hereof no later than thirty (30) days after Franchisor's notice to Landlord as set forth in this Paragraph.

4. <u>Further Right to Assign.</u> The Franchisor at any time after taking occupancy will be permitted to further assign the Lease and all rights and obligations thereunder to a subsidiary entity or Wireless Zone<sup>®</sup> franchisee upon the Landlord's written approval of the new tenant, which approval will not be unreasonably withheld or delayed. Upon such assignment, the Franchisor will have no obligations or liabilities to the Landlord, and Landlord will be deemed to have fully released and discharged Franchisor from any obligations or liabilities whatsoever.

5. <u>Vacate on Assignment.</u> The Tenant/Franchisee agrees that at the time the Franchisor exercises its option under this collateral assignment to become the lessee under the Lease, the Tenant/Franchisee will immediately vacate the Premises, without removing any equipment, displays, signage, customer files, books and records, inventory or supplies, except as authorized under the Franchise Agreement and will permit the Franchisor to enter upon and take possession of the Premises. Tenant/Franchisee will reimburse Franchisor for the costs and expenses incurred in connection with any retaking, including, but not limited to the payment of any back rent and other payments due under the Lease, whether the payments are made by guaranty or separate agreement with Landlord or otherwise, attorneys' fees and expenses of litigation incurred in enforcing this Agreement, brokerage fees and commissions, costs incurred in re-letting the Premises and putting the Premises in good working order and repair.

6. <u>Landlord's Reliance</u>. The Landlord is authorized to rely solely upon written notice by the Franchisor of its option to become the lessee under the Lease, and is relieved of all liability to the Franchisor and/or the Tenant/Franchisee for any action it takes in so relying that is undertaken in good faith and in the absence of gross negligence or intentional misconduct.

7. <u>Acknowledgment of Rights.</u> The Landlord acknowledges the Franchisor's right under the Franchise Agreement, upon reasonable notice to the Landlord, to enter the Premises to take such steps as may be necessary to protect its interest under the Franchise Agreement including the removal of any customer files, displays, signs and other uses of the trademarks, service marks, logos, or the like of the Franchisor (without damage to the Premises). In such event, Tenant/Franchise and Franchisor will indemnify Landlord for all losses, claims or damages resulting from Franchisor's removal of the items.

8. <u>Modification of Lease.</u> The Landlord and the Tenant/Franchisee will not make any material modifications to the Lease without the Franchisor's prior written consent, which consent will not be unreasonably withheld or delayed.

9. <u>Notice for Transfer by Landlord</u>. The Landlord agrees to provide written notice to Franchisor in the event that Landlord's interest in the Lease is transferred. Such notice shall include the contact information for the new landlord.

#### 10. <u>Indemnification.</u>

A. Tenant/Franchisee agrees that it will defend, indemnify and hold Franchisor harmless from any and all claims, suits, actions (including actions for injunctive relief or specific performance), demands, losses, costs and expenses (including attorneys' fees and court costs), of any type, kind or nature made by any third party that arise out of or are in any manner connected with Tenant/Franchisee's use and occupancy of the Premises, regardless of whether such claims and suits, actions and demands arise while Tenant/Franchisee is an occupant of the Premises, or after Franchisor has exercised its collateral assignment rights under this Agreement, or after the Lease has been terminated or has expired.

B. The Franchisor and the Tenant/Franchisee, jointly and severally, agree that they will defend, indemnify and hold the Landlord harmless from claims, suits, actions (including actions for injunctive relief or specific performance), demands losses, costs and expenses (including attorneys' fees and court costs), arising out of in any dispute between the Franchisor and the Tenant/Franchisee regarding their rights and obligations under this Agreement, including Landlord's attorney's fees and costs incurred in the Landlord's prosecution of or participation in any suit for declaratory decree, construction or interpretation of the Lease and/or this Agreement.

11. <u>Conflict.</u> If there are any inconsistencies between the terms of this Agreement and the terms of the Lease, the terms of this Agreement will supersede and control.

12. <u>Binding Effect.</u> This Agreement will be binding upon the personal representatives, heirs, successors and assigns of the parties hereto.

13. <u>Governing Law.</u> This Agreement will be governed by and construed in accordance with the laws of the state where the Premises are located.

IN WITNESS WHEREOF, this Agreement has been signed the date and year first above written.

#### FRANCHISOR:

WIRELESS ZONE LLC 10300 Kincaid Drive, Suite 100 Fishers, IN 46037

By: \_\_\_\_\_

(Duly Authorized)

TENANT/FRANCHISEE:

By: \_\_\_\_\_

(Duly Authorized)

LANDLORD:

By: \_\_\_\_\_

(Duly Authorized)

March 30, 2023 Franchise Agreement Exhibit 2 Agreement with Landlord

# EXHIBIT 2A

### ADDENDUM TO LEASE AGREEMENT / CONDITIONAL ASSIGNMENT OF LEASE

Landlord:	
Notice Address:	
Tenant:	
Notice Address:	
Franchisor:	
Notice Address:	

Effective Date: Effective as of the Date of the Lease between Landlord and Tenant (the "Lease")

Leased Premises/Location of Leased Site:

Landlord, Franchisor, and Tenant agree to this addendum ("Addendum") as follows:

1. Tenant is a Wireless Zone<sup>®</sup> franchisee. The Leased Premises shall be used solely for the operation of a retail outlet selling wireless and wireline communication devices, services and accessories under the trade name Wireless Zone<sup>®</sup>, or any name authorized by the Franchisor, pursuant to Tenant's franchise agreement (the "**Franchise Agreement**") with Franchisor. The Landlord acknowledges that such use shall not violate any existing exclusivity provisions granted to any other existing tenant of the Landlord as of the date of this Addendum.

2. Pursuant to the terms of the Lease, Landlord shall provide to Franchisor, at Franchisor's then current Notice Address, copies of any written Notice of Default ("**Default**") given to Tenant under the Lease, concurrently with giving such notices to Tenant. Landlord grants to Franchisor, at Franchisor's option, the right (but not the obligation) to cure any Default under the Lease (should Tenant fail to do so) during the period in which Tenant may cure the Default.

3. In the event of a Default of the Lease by Tenant, a default of the Franchise Agreement by Tenant, a default by Tenant under any loan agreement or any related loan documents with Franchisor or its affiliate, or upon expiration or termination of the Franchise Agreement, and upon written notice to Landlord by Franchisor to accept written assignment of the Lease to Franchisor as replacement tenant ("**Agreement Notice**"), Franchisor (or its designee acceptable to Landlord) shall become Tenant of the Lease d Premises and shall become liable for all obligations under the Lease arising after the date of the Assignment Notice,

subject to and in accordance with the provisions of Section \_\_\_\_\_ of the Lease.

4. No amendment or variation of the terms of this Addendum shall be valid unless made in writing and signed by the parties.

5. All notices given pursuant to this Addendum must be sent by registered or certified mail, return receipt requested, first-class, postage prepaid, or delivered by Federal Express or a comparably reliable national air courier service, provided that any such courier service provides written evidence of delivery, to the party's address set forth above. Any party may change its address for receiving notices by giving the other parties written notice of the new address.

**IN WITNESS WHEREOF**, the parties hereto have executed this Addendum as of the Effective Date.

# LANDLORD:

By:		
Print Name:		
Title:		

# **TENANT:**

By:	
Print Name:	
Title:	

#### **FRANCHISOR:**

By:	
Print Name:	
Title:	

# EXHIBIT 3

#### **GUARANTY OF PERFORMANCE**

The undersigned (and each of them, if there be more than one of the undersigned), in order to induce WIRELESS ZONE LLC, a Connecticut limited liability company (hereinafter referred to as "Franchisor") to enter into or permit assignment of a certain Wireless Zone® Franchise Agreement (hereinafter "Franchise Agreement"), dated the day of 20 to or with . (hereinafter referred to as the "Franchisee"), and for other good and valuable consideration received by the undersigned to his or her full satisfaction, hereby unconditionally, personally, (and if there be more than one of the undersigned, jointly and severally) guaranties to Franchisor, its successors and assigns, the prompt, full payment of all sums and amounts whatsoever due, and the timely and full performance of all obligations of the Franchisee that are or may become due and owing to Franchisor, including, but not limited to, all obligations arising out of said Franchise Agreement or any other agreement between the Franchisor and Franchisee, any promissory note delivered by Franchisee, and all extensions or renewals thereof, in the same manner as if said Franchise Agreement or other agreement was signed between Franchisor and the undersigned or any promissory note was signed by the undersigned (collectively "Obligations").

Each of the undersigned acknowledges that he or she will materially, either directly or indirectly, receive financial benefit from the Franchise Agreement and the transactions related thereto.

The undersigned expressly waives any and all demands. This Guaranty will not be affected by the modification, extension, termination, or renewal of any agreement between Franchisor and Franchisee, the taking of a note or other obligation from Franchisee or others, the taking of security for payment, the granting of extensions(s) of time for payment, the filing by or against Franchisee of bankruptcy, insolvency, reorganization or other debtor's relief afforded Franchisee under the present or future provision of the Federal Bankruptcy Code or any other state or federal statute or by the decision of any court, or any other matter, whether similar or dissimilar to any of the foregoing; and this Guaranty will cover the terms and obligations of any such modifications, notes, security agreements, extensions, or renewals. The obligations of the undersigned will be unconditional, notwithstanding any defect in the genuineness, validity, regularity, or enforceability of the Franchisee's obligations or liability to Franchisor, or any other circumstances whether or not referred to herein, which might otherwise constitute a legal or equitable discharge of a surety or guarantor. In the event of the death of any of the undersigned, this Guaranty will continue in effect for all future advances against the estate of the undersigned. The undersigned further agrees that if the Franchisee makes a payment or payments to Franchisor, which payment or payments or any part thereof are subsequently invalidated, declared to be fraudulent or preferential, set aside or required, for any of the foregoing reasons or for any other reason, to be repaid or paid over to a trustee, receiver or any other party under any bankruptcy act, state or federal law, common law or rule of equity, then to the extent of such payment or repayment, the Obligation or part thereof intended to be satisfied will be revived and continued in full force and effect as if said payment had not been made and the undersigned will be primarily liable for such Obligation.

This is a continuing, irrevocable, unconditional and absolute guaranty of payment and performance and the undersigned agrees that his/her/their liability on this Guaranty will be immediate and will not be contingent upon the exercise or enforcement by Franchisor of whatever remedies it may have against the Franchisee or others, or the enforcement of any lien or realization upon any security Franchisor may at any time possess.

The undersigned agrees that Franchisor shall have the right to seek injunctive relief against the undersigned to the same extent as permitted against Franchisee under Section 18.09 of the Franchise Agreement, the provisions of which are incorporated herein by reference. The undersigned further agrees that except insofar as Franchisor elects to enforce this Guaranty by judicial process and injunction as so permitted, all

disputes and claims arising out of or relating to this Guaranty or any provision of this Guaranty shall be settled by arbitration at the office of the American Arbitration Association located in Hartford, Connecticut, pursuant to the terms of Section 18.10 of the Franchise Agreement, which provisions are incorporated herein by reference.

THIS GUARANTY HAS BEEN DELIVERED AT AND WILL BE DEEMED TO HAVE BEEN MADE WITHIN THE STATE OF CONNECTICUT AND WILL BE INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CONNECTICUT IRRESPECTIVE OF THE CHOICE OF LAW PROVISIONS THEREOF. AS PART OF THE CONSIDERATION THIS DAY RECEIVED, EACH OF THE UNDERSIGNED HEREBY AGREES THAT IF ANY LITIGATION IS PERMITTED WITH RESPECT TO THE ENFORCEMENT OF THIS GUARANTY, THE UNDERSIGNED CONSENT TO THE JURISDICTION OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CONNECTICUT AND WAIVES PERSONAL SERVICE OF ANY AND ALL PROCESS AND CONSENTS THAT ALL SUCH SERVICE OF PROCESS BE MADE BY REGISTERED MAIL OR OVERNIGHT COURIER SERVICE DIRECTED TO THE ADDRESS STATED IN THIS GUARANTY AND SERVICE SO MADE WILL BE DEEMED TO BE COMPLETED UPON ACTUAL RECEIPT THEREOF.

THE UNDERSIGNED WAIVES TRIAL BY JURY AND WAIVES ANY OBJECTION TO VENUE OF ANY ACTION INSTITUTED HEREUNDER AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY A COURT OR ARBITRATOR.

THE UNDERSIGNED HEREBY ACKNOWLEDGES THAT THE TRANSACTIONS OF WHICH THIS GUARANTY IS A PART ARE COMMERCIAL TRANSACTIONS AS THAT TERM IS DEFINED IN SECTION 52-278a OF THE CONNECTICUT GENERAL STATUTES, AS AMENDED, AND VOLUNTARILY AND KNOWINGLY WAIVES AND RELINQUISHES ANY AND ALL RIGHTS WHICH HE OR SHE MAY HAVE, UNDER ANY FEDERAL OR STATE LAW OR CONSTITUTIONAL PROVISION, INCLUDING WITHOUT LIMITATION, SECTION 52-278a <u>ET</u> <u>SEQ.</u> OF THE CONNECTICUT GENERAL STATUTES, TO ANY NOTICE OR HEARING BEFORE ANY ATTEMPT BY THE FRANCHISOR TO OBTAIN A PREJUDGMENT REMEDY, ATTACHMENT OR GARNISHMENT AGAINST THE UNDERSIGNED OR HIS PROPERTY. THE UNDERSIGNED ACKNOWLEDGES THAT THE UNDERSIGNED MAKES THIS WAIVER KNOWINGLY AND VOLUNTARILY AFTER CONSULTATION WITH THE UNDERSIGNED'S ATTORNEY.

This Guaranty will remain in full force and effect until all Obligations arising out of and under the Franchise Agreement, any other agreement between Franchisor and Franchisee and any promissory note signed by Franchisee (including, but not limited to, monetary Obligations), are fully paid and satisfied, notwithstanding the termination or expiration of the relationship stated in the Franchise Agreement or any other agreement between the Franchisor and the Franchisee. This Guaranty will be binding upon the undersigned, and his, her or their heirs, executors, successors and assigns, as the case may be. Any reference to the masculine gender will be deemed to include the feminine and neuter genders, and *vice versa*, unless the context otherwise requires.

[The remainder of this page intentionally left blank]

IN WITNESS WHEREOF, each of the undersigned has signed this Guaranty on the date stated below.

Guarantor

Date:	, 20	{print name}
		{signature}
	Home Address:	
	Home Telephone:	

# EXHIBIT 4

### CONFIDENTIALITY, NON-COMPETITION AND ASSIGNMENT OF DEVELOPMENTS AGREEMENT

In connection with a franchise agreement (the "Franchise Agreement") between Wireless Zone LLC ("WZ LLC") and [FRANCHISEE NAME] (the "Franchisee"), the undersigned, an Associated Party of the Franchisee, acknowledges and agrees that he or she is a direct or indirect beneficiary of the franchise relationship between WZ LLC and the Franchisee and that he or she may, in the course of receiving such benefits, or in the course of performing work on behalf of the Franchisee, receive Confidential Information from one of the Disclosing Parties and further that he or she is obligated to protect and not to disclose any Confidential Information, according to the terms of this Agreement.

The undersigned (hereafter the "Recipient") therefore covenant and agrees as follows:

1. **Confidentiality.** Recipient will not disclose Confidential Information to any party, or use Confidential Information for any purpose, not specifically authorized in writing in advance by WZ LLC. Recipient will advise his or her employees, consultants and agents, or the employees, consultants and agents of the Franchisee, of the nature of Confidential Information disclosed to them by Recipient or any Disclosing Party, and will take reasonable steps to assure the compliance of such individuals with the requirements of this Agreement.

**a.** The provisions of this section will not apply to the extent Recipient is required to disclose any Confidential Information by the operation of law or by an instrumentality of the government, including but not limited to any court, tribunal or administrative agency. If Recipient is compelled to make a disclosure in accordance with this Section 1(a), Recipient will provide WZ LLC with reasonable advance notice of the disclosure obligation so that WZ LLC may act to prevent or limit the disclosure. Recipient will, at WZ LLC's expense, reasonably assist WZ LLC in any action taken by WZ LLC to limit or prevent a compelled disclosure of Confidential Information.

**b.** Recipient shall be obligated by the covenant in this Section 1 for three (3) years from the termination of this Agreement.

c. At any time, or upon the termination of this Agreement, WZ LLC or any Disclosing Party may require the Recipient to return or destroy any Confidential Information provided to him or her. Recipient agrees to immediately return to WZ LLC or the appropriate Disclosing Party, or to immediately destroy, and Confidential Information as directed by WZ LLC or the Disclosing Party upon receipt of a written notice to return or destroy the Confidential Information.

2. Assignment of Developments. Recipient hereby assigns to WZ LLC, and WZ LLC assumes all rights and duties related to or arising from, any new items, systems, software, services, ideas, concepts, techniques or material concerning the Wireless Zone<sup>®</sup> franchise system or the operation of the franchised business (the "Developments") that Recipient, the Franchisee, or any agent, consultant or employee of the Recipient or the Franchisee creates during the term of this Agreement. Any Developments so assigned are deemed works made for hire and WZ LLC will own all rights in them. If any Developments are found not to quality as works made for hire, Recipient agrees that by signing this Agreement he or she assigns to WZ LLC ownership of any and all rights in the Developments and that Recipient has received appropriate consideration for this assignment. Recipient agrees and acknowledges that Recipient shall not receive any compensation, beyond the benefits derived from being an Associated Party, for any use that WZ LLC, its designees and licensees, may make of any Developments assigned under this Agreement. This Section 2 shall not apply to any creation that Recipient makes entirely during Recipient's own time, and without use or incorporation of, reliance on or reference to WZ LLC's equipment, supplies, facilities or any Confidential Information.

3. Non-Competition. Recipient agrees that he or she will not, directly or indirectly, own, hold interest or equity in, be employed by or otherwise be involved in any way with, any wireless or wireline communication business and/or entertainment and security products and services business other than the Franchisee's Wireless Zone® location or locations. The competition restriction set forth in this Section 3 shall continue for two (2) years and apply to a 10 miles radius from any Wireless Zone® store, following the expiration of this Agreement.

4. Non-Solicitation. Recipient agrees not to solicit for employment by him or her, or by the Franchisee, any person who is an employee of WZ LLC or any Disclosing Party, or to convince any person employed by WZ LLC or any Disclosing Party to leave his or her employment, unless WZ LLC or the Disclosing Party first gives the Recipient prior written consent to solicit the applicable person. The restriction set forth in this Section 4 shall continue for one (1) year following the expiration of this Agreement.

**5. No Agency**. Recipient agrees not to enter into any agency or sub-agency agreement with, or to directly or indirectly negotiate on any matter with, WZ LLC's Provider(s), vendors or suppliers. The restriction set forth in this Section 5 shall continue for one (1) year following the expiration of this Agreement.

6. Enforcement. In the event that the restrictions stated in this Agreement are found by any court to be unenforceable because they continue too long or extend over too great a geographical area, the restrictions will be interpreted to continue only so long and/or to extend only to the maximum geographical area for which they are found to be enforceable by such court. WZ LLC will have the right to seek injunctive relief to enforce its rights under this Agreement. Recipient agrees to pay WZ LLC's attorneys' fees and costs in connection with enforcement of this Agreement. A breach of this Agreement is also deemed a breach of the Franchisee's Franchise Agreement and shall give WZ LLC the right to terminate the Franchise Agreement. Further, Recipient agrees that the Disclosing Parties and their successors and assigns are intended to be third party beneficiaries of this Agreement, that they enjoy the same rights and benefits under this Agreement as WZ LLC and that they may enforce their rights hereunder in the same manner as WZ LLC.

**a.** This Agreement is governed by and shall be construed in accordance with the laws of the State of Connecticut (irrespective of any laws that might be applicable under principles of conflicts of laws). Any suit, action or proceeding with respect to this Agreement will be brought only in the state courts of, or in the federal courts in, the State of Connecticut. Recipient irrevocably consents to and submits to the jurisdiction of such courts for the purposes of any such suit, action or proceeding. Recipient agrees that the service of process on Recipient in any such suit, action or proceeding may be made by registered or certified mail, postage prepaid, to the last known address of Recipient.

**b.** It is acknowledged that WZ LLC and the Disclosing Parties will suffer immediate and irreparable harm in the event of a breach of this Agreement. In the event of a breach, or a threatened breach, WZ LLC and the Disclosing Parties will, in addition to any remedies at law or in equity, be entitled to a restraining order, preliminary injunction or other appropriate relief against Recipient.

7. **Public Entities.** Nothing in this Agreement shall be construed to prohibit the Recipient from operating or owning any other Wireless Zone® franchise that is approved by WZ LLC, or from owning less than a two percent (2%) beneficial interest of the outstanding equity securities of any publicly held entity.

**8. Term and Termination**. This Agreement shall be effective from the date of the Franchise Agreement between WZ LLC and the Franchisee and shall continue until: (i) the Recipient ceases to be an Associated Party of the Franchisee or (ii) the Franchise Agreement is terminated. Recipient's obligations under this Agreement shall continue post-termination according to Sections 1(b), 3, 4 and 5.

#### 9. Definitions

"Confidential Information" will be broadly construed to mean all information а. (whether written, oral, or disseminated by electronic means or in any other form) that is or might reasonably be considered to be confidential or proprietary matter of the Disclosing Parties. Without limiting the generality of the foregoing, "Confidential Information" includes: any corporate records, contracts, correspondence or other files, customer lists, addresses, contacts, records or similar items relating to the customers, prospective customers or sales operations, marketing plans, marketing information, prices, price lists, pricing information, discount, allowance or similar information for products or services of the Disclosing Parties, forecasts, projections, trend and marketing analyses, business models and programs, executive summaries, trade secrets, know how, show how, product samples, diagrams, components or assemblies, source code, object code, algorithms, and all electronic data (however constituted and in whatever medium), drawings, schematics or plans, descriptions or manuals, irrespective of the form or manner of the communication of any of the foregoing or whether any of it has been designated or marked "Confidential Information." Excluded from "Confidential Information" is any information: (a) that, at the time of disclosure by the Disclosing Party, Recipient can establish was publicly available through no fault of Recipient; or (b) that Recipient can establish Recipient knew before disclosure by the Disclosing Party, provided that Recipient's knowledge was not derived from previously disclosed Confidential Information, or any process of reverse engineering, de-compilation, scientific analysis or similar operation with respect to any Confidential Information.

**b.** "*Disclosing Party or Parties*" means WZ LLC, and/or (a) any franchisee of WZ LLC, its licensees, master franchisees, area developers, their franchisees, or other Affiliates; (b) WZ LLC's Provider(s) and any of its Affiliates; and (c) any other manufacturer, seller, purveyor, distributor or carrier providing goods or services to or through WZ LLC or its licensees, master franchisees, area developers, their franchisees or other Affiliates.

**c.** *"Affiliate"* means a person or entity controlled by, controlling or under common control with Recipient.

**d.** *"Associated Party"* means a natural person who is an owner, member, partner, manager, officer, director, employee, consultant or advisor of, to, or with respect to, the Franchisee, or is an immediate family member of any of the foregoing. The term *"immediate family member"* means parents, children, spouse, siblings and any other household members.

10. Waiver; Entire Understanding; Cumulative Rights. The waiver by the Disclosing Parties of a breach or violation of any provision of this Agreement will not operate or be construed as a waiver of any other or subsequent breach or violation. This Agreement sets forth the entire understanding of the parties with regard to its subject matter, and may not be amended except by a writing signed by Recipient and WZ LLC. The provisions of this Agreement are intended to confer benefits upon the Disclosing Parties in addition to, and not in derogation of, any rights of the Disclosing Parties under the Connecticut Uniform Trade Secrets Act, Connecticut General Statutes Section 35-50 et. seq., and any other state or Federal statute or regulation of similar effect.

[The remainder of this page intentionally left blank]

Signed this \_\_\_\_\_ day of \_\_\_\_\_\_, 20\_\_\_.

Name (print):	
Home Address:	
Home Telephone No.:	

Signed

# EXHIBIT 5

#### [To be used for financings of Franchise Fee / Transfer Fee / Renewal Fee]

#### Wireless Zone®

# **PROMISSORY NOTE**

#### **PRINCIPAL AMOUNT:**

[City, State] [Date]

**FOR VALUE RECEIVED**, [FRANCHISE ENTITY OR INDIVIDUAL] ("Borrower"), a [\_\_\_\_\_\_\_ limited liability company/corporation with a principal place of business at \_\_\_\_\_\_] [an individual residing at\_\_\_\_\_\_], hereby promises to pay Wireless Zone LLC ("Maker"), a Connecticut limited liability company with a principal place of business at 10300 Kincaid Drive, Suite 100, Fishers, IN 46037, the principal sum of [WRITE OUT AMOUNT IN WORDS (\$ )], on or before [Date – 1-YEAR FROM FA Effective Date] (the "Maturity Date") with interest accruing at the rate of twelve percent (12%) per annum, compounded monthly. Borrower is a franchisee of Maker, licensed to operate a Wireless Zone® franchise store at [FRANCHISE LOCATION] (the "Franchise") under the terms of that certain franchise agreement, including all amendments, exhibits and related agreements, entered into between the parties dated [DATE] (the "Franchise Agreement").

Borrower hereby promises to pay to Maker, in lawful money of the United States immediately available funds at the office of the Maker or such other place as the Maker hereof may from time to time designate in writing.

Borrower promises to pay interest on the Loan as set forth herein. Borrower agrees to pay to Maker in 12 equal monthly installments of principal and interest until the Maturity Date, each in the amount of \$[AMOUNT] (provided that the last installment shall be in an amount equal to the balance owing hereunder plus interest accrued thereon). Schedule I hereto identifies each monthly installment payment. The first payment shall be due on [FIRST PAYMENT DATE], with each subsequent payment due on the first day of each subsequent month. Borrower may pre-pay the Note, in whole or in part, at any time without penalty.

Borrower acknowledges and agrees that Maker shall collect each monthly installment payment at the same time and in the same manner as the WZ Royalty is collected, in accordance with the terms and conditions regarding payment of amounts owed to Maker under the Franchise Agreement.

The Maker shall, in its sole and exclusive option, treat any of the following as an "Event of Default" under this Note and unless otherwise specified herein no further notice to Borrower is required:

(a) Borrower's failure to pay any installment when due; or

(b) a proceeding in bankruptcy, receivership or insolvency-related proceeding is instituted by or against Borrower; or

(c) Borrower is in default of the Franchise Agreement, or any other agreement entered into between Borrower and the Maker, and does not cure such default within ten (10) days following notice from Maker; or

(d) the Franchise Agreement is terminated for any reason, or expires according to its terms;

Upon any Event of Default, Maker may elect to increase the applicable interest rate to 1.5% per month (or the highest rate allowed by law if lower) without any further notice and until the default is cured ("Default Interest Rate"). Further, upon the occurrence of an Event of Default and Borrower's failure to timely cure,

and in addition to any other rights and remedies that Maker may have, Maker shall have the right, at its sole and exclusive option, to accelerate all amounts owed under this Note and immediately declare the Note due and payable in full using the Default Interest Rate. Borrower agrees that any Events of Default hereunder shall also constitute a material breach of the Franchise Agreement.

If Maker initiates a collection action following the occurrence of any Event of Default, then Borrower agrees to pay Maker's costs and reasonable collection expenses including, but not limited to, attorney's fees and other legal costs whether incurred by in-house or outside counsel.

Pursuant to the Security Agreement and Demo Line Payment agreement dated [DATE], this Note is secured by a first priority security interest in all personal property and business assets of Borrower utilized in the operation of the business operated under the Franchise Agreement, and the proceeds and profits of that business. Further, this Note also incorporates by reference the applicable terms and conditions of the Security Agreement and Demo Line Payment. Borrower's performance under this Note is also guaranteed by one or more Guaranty of Performance instruments.

This Note is made in connection with the Franchise Agreement and remains subject to its terms and conditions. In the event of a conflict between the terms of this Promissory Note and the Franchise Agreement, the terms of the Franchise Agreement shall prevail.

Borrower hereby waives presentment, demand, notice, protest and all other demands and notices in connection with the delivery, acceptance, performance, default or enforcement of this Note, assents to any extension or postponement of the time of payment or any other indulgence and/or to the addition or release of any party or person primarily or secondarily liable for the obligations. This Note will bind Borrower's successors and assigns and any endorser hereto, and will inure to the benefit of the Maker and its successors and assigns. This Note may not be changed or terminated orally, but only by an agreement in writing signed by the party against whom enforcement of any such change or termination is sought. Time is of the essence under this Note.

It is the intention of the parties to conform strictly to all applicable state and federal usury laws. All agreements between Maker and Borrower are hereby expressly limited so that in no contingency or event whatsoever, whether by acceleration or otherwise, will the amount paid to Maker or collected by Maker for the use, forbearance or detention of the money to be loaned hereunder exceed the maximum permissible amount under applicable federal or state law, and in any such event the obligation to be fulfilled will be reduced to the limit of validity prescribed by law.

THIS NOTE HAS BEEN DELIVERED AT AND WILL BE DEEMED TO HAVE BEEN MADE WITHIN THE STATE OF CONNECTICUT AND WILL BE INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CONNECTICUT IRRESPECTIVE OF THE CHOICE OF LAW PROVISIONS THEREOF. AS PART OF THE CONSIDERATION THIS DAY RECEIVED, BORROWER HEREBY CONSENTS TO THE JURISDICTION OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CONNECTICUT AND WAIVES PERSONAL SERVICE OF ANY AND ALL PROCESS AND CONSENTS THAT ALL SUCH SERVICE OF PROCESS BE MADE BY REGISTERED MAIL DIRECTED TO THE ADDRESS STATED IN THE FRANCHISE AGREEMENT BETWEEN MAKER AND BORROWER AND SERVICE SO MADE WILL BE DEEMED TO BE COMPLETED UPON ACTUAL RECEIPT THEREOF.

BORROWER WAIVES TRIAL BY JURY AND WAIVES ANY OBJECTION TO VENUE OF ANY ACTION INSTITUTED HEREUNDER AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY THE COURT.

BORROWER HEREBY ACKNOWLEDGES THAT THE TRANSACTIONS OF WHICH THIS NOTE IS A PART ARE COMMERCIAL TRANSACTIONS AS THAT TERM IS DEFINED IN SECTION 52278a OF THE CONNECTICUT GENERAL STATUTES, AS AMENDED, AND VOLUNTARILY AND KNOWINGLY WAIVES AND RELINQUISHES ANY AND ALL RIGHTS WHICH BORROWER MAY HAVE, UNDER ANY FEDERAL OR STATE LAW OR CONSTITUTIONAL PROVISION, INCLUDING WITHOUT LIMITATION, SECTION 52-278a <u>ET SEQ.</u> OF THE CONNECTICUT GENERAL STATUTES, TO ANY NOTICE OR HEARING BEFORE ANY ATTEMPT BY THE MAKER TO OBTAIN A PREJUDGMENT REMEDY, ATTACHMENT OR GARNISHMENT AGAINST BORROWER OR BORROWER'S PROPERTY. BORROWER ACKNOWLEDGES THAT IT MAKES THIS WAIVER KNOWINGLY AND VOLUNTARILY AFTER CONSULTATION WITH BORROWER'S ATTORNEY OR BORROWER'S ELECTION TO NOT CONSULT ANY ATTORNEY.

IN WITNESS WHEREOF, Borrower has duly executed this promissory note on the date first written above.

**BORROWER**:

[FRANCHISEE ENTITY OR NAME], a [type of entity and state of incorporation]

By:

[NAME] [TITLE] or [In his/her individual capacity] Duly Authorized

#### EXHIBIT 6

#### SECURITY AGREEMENT AND DEMO LINE PAYMENT

THIS SECURITY AGREEMENT AND DEMO LINE PAYMENT (the "Security Agreement") is by and between Wireless Zone LLC ("Franchisor") and [ENTITY NAME] ("Franchisee"), dated as of the Effective Date of the Franchise Agreement between the parties.

Franchisor, in connection with the franchise agreement between the parties dated \_\_\_\_\_\_ (the "Franchise Agreement"), may, from time to time, extend credit and/or advance monies, goods and services, or provide other benefits to Franchisee. In consideration of the benefits arising under the Franchise Agreement and any extension of credit or loan of monies, goods and services, the Franchisee agrees to enter into this Security Agreement to secure the prompt and full repayment of all of Franchisee's obligations to Franchisor whenever and however arising ("Obligations"). The parties agree as follows:

1. <u>Grant of Security Interest.</u> In consideration of the mutual benefits arising under the Franchise Agreement and in addition to any statutory lien available to Franchisor, Franchisor (the secured party for purposes hereof) shall have and Franchisee (the debtor for purposes hereof) hereby grants to Franchisor an express contract lien and a continuing security interest to secure any and all payments owed under (i) the Franchise Agreement or (ii) the amounts owed under an extension of credit, monies, goods and services for the benefit of Franchisee upon:

All of Franchisee's assets, wherever located, whether presently owned or hereafter acquired or arising, and all Proceeds therefrom, including, without limiting the generality of the foregoing, all present and after acquired Goods, including Wares, Inventory and Equipment, Accounts, Contract Rights, Chattel Paper, Instruments, General Intangibles, Investment Property and Documents (as those terms are defined in the Uniform Commercial Code in effect from time to time in the state the premises of the Franchise are located ("UCC")) also including without limitation all accessions to, substitutions for and all replacements, products and proceeds and payments on account of insurance policies by reason of damage to or destruction of any such property insuring any of the foregoing, and including all monies or property of any kind now, or at any time hereafter, in the possession or under the control of Franchisee and any transferees or other successors to the Franchise Agreement, or any bailee of Franchisee, and including any books and records of Franchisee pertaining to any of the foregoing (the "Collateral").

a. Except upon expiration of the Franchise Agreement where no default exists in any of Franchisee's Obligations to Franchisor and except for reasonable replacements from time to time, Franchisee shall not remove any of Franchisee's property from the premises of the Franchise, other than pursuant to the sale thereof in the regular course of business.

b. Franchisee warrants and represents that the Collateral subject to the security interest granted herein is not purchased or used by Franchisee for personal, family or household purposes.

c. Franchisee further warrants and represents to Franchisor that the lien granted herein constitutes a first and superior lien and that Franchisee will not allow the placing of any other lien upon any of the property described in this Paragraph 1 without the prior written consent of Franchisor.

2. <u>Events of Default.</u> The failure of Franchisee to pay any monies when due to Franchisor (as specified in any note, loan agreement, franchise agreement or other document or agreement between Franchisee and Franchisor, including but not limited to this Security Agreement) will constitute an "Event of Default" hereunder. Immediately upon and following an Event of Default, Franchisor will have the following non-exclusive rights and remedies:

a. All of the rights and remedies of a secured party under the UCC of the state in which the premises or the Franchise is located, or any other applicable law, all of which rights and remedies will be cumulative and non-exclusive;

b. Any other rights and remedies contained in this Security Agreement, the Franchise Agreement and other related agreement and document relating to the Franchise or the Franchisee's Obligations;

c. To require Franchisee to make available to Franchisor, without any obligation on the part of Franchisor to pay rent to any party, the premises of the Franchise or any other place or places where the Collateral is located;

d. To enter (and remain) upon the premises of the Franchise or any other place or places where the Collateral is located, through self-help and without need for judicial process, without first obtaining any judgment, or giving Franchisee any notice or opportunity for a hearing, and without any obligation on the part of Franchisor to pay rent to any party so that Franchisor may continue the operations of the Franchise (as defined in the Franchise Agreement), and/or remove the Collateral to any premises of Franchisor or its agent.

e. To require Franchisee to assemble the Collateral and make it available to Franchisor at a time and place selected by Franchisor;

f. To require Franchisee to make available to Franchisor all premises and facilities of the Franchisee for the purpose of Lender's taking possession of the Collateral or for removing or putting the Collateral in saleable form.

To sell, assign, lease or otherwise dispose of the Collateral or any part thereof, either at public g. or private sale, for cash, on credit or otherwise, with or without representations or warranties, at such price and upon such terms acceptable to Franchisor, all at Franchisor's sole discretion. Franchisor may bid or become the purchaser at any such sale if public, free from any right of redemption which is hereby expressly waived by Franchisee, and Franchisor will have the right at its option to apply or be credited with the amount of all or any part of the Obligations against the purchase price bid by Franchisor at any such sale. The net cash proceeds resulting from the collection, liquidation, sale, lease or other disposition of the Collateral will be applied first to the expenses of retaking, holding, storing, processing and preparing for sale, selling, collecting, liquidating and the like and reasonable attorneys' fees and other expenses incurred by Franchisor, and then to the satisfaction of all Obligations, the application as to particular Obligations or against principal or interest to be in Franchisor's discretion. Franchisee will be liable to Franchisor and will pay to Franchisor on demand any deficiency that may remain after such sale, disposition, collection or liquidation of the Collateral, and Franchisor in turn agrees to remit to Franchisee any surplus remaining after all Obligations have been paid in full. If the Collateral requires repairing, maintenance, preparation, or the like, Franchisor will have the right, but not the obligation, to repair, maintain or prepare the Collateral for the purpose of putting the Collateral in saleable condition. Franchisor will give Franchisee ten (10) days prior written notice of the time and place of any sale or other intended disposition of any of the Collateral, except for Collateral that is perishable or threatens to decline speedily in value or is of a type customarily sold on a recognized market. Franchisee acknowledges that such notice is adequate and "reasonable notice" within the meaning of Connecticut General Statutes 42a 9-504, or any similar law in any applicable jurisdiction.

h. Franchisee hereby appoints Franchisor (or any person whom Franchisor may from time to time designate), effective upon an Event of Default and continuing thereafter, as its attorney and agent in fact with power to endorse in its name any checks, notes, acceptances, money orders, drafts or other forms of payment or security that may come into Franchisor's possession, sign its name on notices of assignment, financing statements, and other public records, or on verifications of account and on notices to customers, to notify the post office authorities to change the address for delivery of their mail to an address designated by Franchisor, and to do all things necessary to carry out the terms of this Security Agreement or any related documents. Neither Franchisor nor the attorney, if different from Franchisor, will be liable for any acts or failure to act, or for any error or judgment or mistake of fact or law. This power, being coupled with an interest, is irrevocable following an Event of Default until all Obligations have been fully paid.

i. The exercise of the foregoing remedies by Franchisor shall not relieve or discharge Franchisee from any deficiency owed to Franchisor.

3. <u>Authorization To File Financing Statements; Assurances</u>. Franchisee irrevocably authorizes Franchisor at any time, and from time to time, to file in any jurisdiction and/or with any authority any financing statement, continuation statement, amendment or other document or certificate, and to take any associated action or actions, pursuant to the UCC or otherwise, in order to confirm, perfect or otherwise effectuate the security interest of Franchisor in and to the Collateral. Franchisor and Franchisee agree that this Security Agreement and the security interest granted herein serve as a financing statement, and a copy or photographic or other reproduction of this Security Agreement may be filed of record by Franchisor and have the same force and effect as the original. Within five (5) days after request by Franchisor, Franchisee hereby agrees to execute such other instruments necessary or desirable in Franchisor's discretion to perfect or continue the security interest hereby created. Franchisee agrees to pay all costs of Franchisor, including, without limitation, reasonable attorneys' fees, costs and charges incurred in connection with the enforcement of any of its rights and remedies hereunder.

4. <u>Bank and Depository Accounts</u>. Franchisee covenants and agrees, from time to time at the request of Franchisor, to establish and maintain its depository accounts, letters of credit facilities or similar accounts with one or more financial institutions with which Franchisor has established control agreements satisfactory to Franchisor. Franchisee covenants and agrees to deposit and keep all of its cash, and maintain all of its letters of credit, only in accounts that are subject to such control agreements in favor of Franchisor.

5. <u>Waivers.</u> Franchisee waives: (i) presentment, demand and protest and notice of presentment, protest, default, nonpayment, maturity, release, compromise, settlement, extension or renewal of any or all commercial paper, accounts, documents, instruments, chattel paper and guaranties, at any time held by Franchisor on which Franchisee may in any way be liable and hereby ratifies and confirms whatever Franchisor may do in this respect; (ii) notice before taking possession or control of the Collateral; and (iii) the benefit of all valuation, appraisal and marshaling laws.

THIS SECURITY AGREEMENT HAS BEEN DELIVERED AT AND WILL BE DEEMED TO HAVE BEEN MADE WITHIN THE STATE OF CONNECTICUT AND WILL BE INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CONNECTICUT IRRESPECTIVE OF THE CHOICE OF LAW PROVISIONS THEREOF. AS PART OF THE CONSIDERATION THIS DAY RECEIVED, FRANCHISEE HEREBY CONSENTS TO THE JURISDICTION OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CONNECTICUT AND WAIVES PERSONAL SERVICE OF ANY AND ALL PROCESS AND CONSENTS THAT ALL SUCH SERVICE OF PROCESS BE MADE BY REGISTERED MAIL DIRECTED TO THE ADDRESS STATED BELOW AND SERVICE SO MADE WILL BE DEEMED TO BE COMPLETED UPON ACTUAL RECEIPT THEREOF.

FRANCHISEE WAIVES TRIAL BY JURY AND WAIVES ANY OBJECTION TO VENUE OF ANY ACTION INSTITUTED HEREUNDER AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY THE COURT.

FRANCHISEE HEREBY ACKNOWLEDGES THAT THE TRANSACTIONS OF WHICH THIS SECURITY AGREEMENT IS A PART ARE COMMERCIAL TRANSACTIONS AS THAT TERM IS DEFINED IN SECTION 52-278a OF THE CONNECTICUT GENERAL STATUES, AS AMENDED, FRANCHISEE HEREBY VOLUNTARILY AND KNOWINGLY AND WAIVES AND RELINQUISHES ANY AND ALL RIGHTS WHICH IT MAY HAVE UNDER ANY FEDERAL OR STATE LAW OR CONSTITUTIONAL PROVISION, INCLUDING WITHOUT LIMITATION, SECTION 42-278a ET SEQ. OF THE CONNECTICUT GENERAL STATUES, TO ANY NOTICE OR HEARING BEFORE ANY ATTEMPT BY LENDER TO OBTAIN A PREJUDGMENT REMEDY OTHER THAN ATTACHMENT OR GARNISHMENT AGAINST FRANCHISEE IN CONNECTION WITH SUCH TRANSACTION. FRANCHISEE ACKNOWLEDGES THAT FRANCHISEE MAKES THIS WAIVER KNOWINGLY AND VOLUNTARILY AFTER CONSULTATION WITH FRANCHISEE'S ATTORNEY.

6. <u>Representations, Warranties and Covenants.</u> Franchisee represents, warrants, covenants and agrees as follows:

a. Franchisee's name below is its true legal name exactly as the same appears on all relevant public records.

b. Franchisee is (check *only one* applicable item and provide the requested information):

i. A \_\_\_\_\_\_ corporation, \_\_\_\_\_\_ limited liability company, \_\_\_\_\_\_ sole proprietor, or \_\_\_\_\_\_ limited partnership (check appropriate item formed by the filing of documents in the following United States state or territory: \_\_\_\_\_\_); or

ii. A general partnership, the creation of which did not require the filing of documents in any United States state or territory, the chief executive office of which is located in the State of \_\_\_\_\_\_, or

iii. A natural person who is a resident of the State of \_\_\_\_\_, or

c. Franchisee covenants and agrees to immediately notify Franchisor of any change in the foregoing information, and to provide reasonable advance notification of any anticipated change in such information.

d. Franchisee has good and marketable title to all Collateral and all such Collateral and all of its other properties and assets, real or personal, are subject to no mortgage, pledge, lien or encumbrance whatsoever other than mortgages, pledges, liens or encumbrances that have been specifically approved in writing by Franchisor (which approval will be in the sole discretion of Franchisor).

e. Franchisee has timely filed, or will timely file, all federal, state and local tax returns and other reports that it is required by law to file (for income, sales, employment, excise or any other applicable levies or taxes) and has paid or will pay all taxes and other charges when due. All such returns and reports are true, complete and accurate as of the date thereof and there are no subsequent material occurrences affecting any of them.

f. Franchisee will pay on demand any and all fees, costs or expenses (including, without limitation, reasonable attorneys' fees) which may at any time in the future after an Event of Default be incurred by Franchisor in protecting, enforcing, increasing, modifying or releasing any of its rights hereunder on any security interest created hereby.

g. Franchisee will keep and protect the Collateral from all liens, security interests and encumbrances excepting only the security interest granted or permitted hereby, and defend the Collateral against all claims and demands of all persons claiming any interest in the Collateral.

h. Franchisee will preserve and defend its legal existence and pay all levies, fees, taxes and assessments when due, and will maintain, keep and preserve all of its properties (tangible and intangible) necessary or useful in the proper conduct of its business in good working order and condition, ordinary wear and tear excepted.

i. Franchisee will keep and maintain at all times the insurance coverage required by the Franchise Agreement, the Operating Manual, or any other agreement between the parties.

j. Franchisee will notify Franchisor immediately of any material information concerning the Collateral, Franchisee or its business.

k. Franchisee will not: transfer, sell, or assign, or otherwise dispose of all or any part of the Collateral except in the ordinary course of business; permit or suffer any receiver, trustee or assignee for the benefit of creditors to be appointed to take possession of any or all of Franchisee's assets; or permit any levy, attachment or distraint to be made and continue effectively for sixty (60) days affecting any of its assets; or violate, breach, or suffer to exist any violation or breach of, any term, condition, warranty, representation or covenant of the Franchise Agreement.

7. Demo Line Payment Authorization. Franchisee covenants and agrees to pay to Franchisor's service provider(s) all balances due on any and all demo lines assigned to Franchisee by such service provider (s) within 45 days of receipt of bill from service provider(s). Franchisee acknowledges that if Franchisee fails to pay service provider(s) in full for any balances due on demo lines within 45 days from receipt of bill ("Overdue Balances"), the service provider may deduct from payments due to Franchisor such Overdue Balances. All such Overdue Balances, and any associated charges and costs incurred by Franchisor in connection therewith, will be deemed Obligations under this Security Agreement. Franchisee authorizes Franchisor to deduct from any monies due to Franchisor, and further agrees that it will immediately pay to Franchisor any unpaid Overdue Balances after Franchisor has deducted from monies due to Franchisee.

8. <u>Electronic Funds Transfer Authorization</u>. Franchisee authorize Franchisor to initiate electronic transfer of funds from Franchisee's business bank account for payment of Obligations in such form as may be prescribed from time to time by Franchisor.

9. <u>Concluding Provisions.</u> If any provision of this Security Agreement will be declared illegal or unenforceable, in whole or in part, for any reason whatsoever, the remaining provisions will nevertheless be deemed valid and binding. The waiver of any party of a breach or violation of any provision of this Security Agreement will not operate or be construed as a waiver of any other or subsequent breach or violation hereof. This Security Agreement will be binding upon the parties hereto and their respective heirs, executives, successors and assigns. This Security Agreement, and all exhibits and schedules hereto, set forth the entire understanding of the parties hereto for the subject matter hereof. This Security Agreement may be amended only in a writing signed by all parties hereto. Any notice provided for in this Security Agreement will be deemed delivered if transmitted in accordance with the Notices provision of the Franchise Agreement. This Security Agreement may be executed in counterparts.

# [SIGNATURES ON THE FOLLOWING PAGE]

IN WITNESS WHEREOF, this Security Agreement shall be effective as of the Effective Date of the Franchise Agreement.

Franchisor: Wireless Zone LLC 10300 Kincaid Drive Fishers, IN 46037	e, Suite 100
 	_ (Duly Authorized)
 -	_ (Duly Authorized)

# EXHIBIT 7

# **ELECTRONIC FUNDS TRANSFER AUTHORIZATION**

# *between* Wireless Zone LLC ("WZ") and the undersigned Franchisee.

FRANCHISEE: \_\_\_\_\_\_ Print Business Entity Name

WZ#s: \_\_\_\_\_

Franchisee authorizes WZ to initiate electronic transfer of funds from its business bank account listed below for payment of any and all obligations of Franchisee to WZ under any franchise agreement, note, security agreement, or other document or agreement between Franchisee and WZ ("Obligations") as they become due. This Authorization is irrevocable by Franchisee, and will remain in effect until the last to occur of: the termination of all franchise agreements between WZ and Franchisee; or the payment in full of all Obligations. Franchisee agrees to keep sufficient funds in the account listed below to pay all Obligations.

Name of Bank		

Bank Address

ABA Routing and Transit Number:

Account Number:

Account Type:	Х	Checking		Savings
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**IN WITNESS WHEREOF**, Franchisee caused this Authorization to be executed under seal by a duly authorized officer below effective the \_\_\_\_day of \_\_\_\_\_, 20\_\_\_.

\_\_\_\_\_ Print Entity Name

By:← Sign He
--------------

\_\_\_\_\_Title of Entity officer

(duly authorized)

Name:

Instructions: Please complete, date and execute this form where indicated. Be sure that all information has been correctly entered. For checking accounts, please attach a blank, cancelled check.

# EXHIBIT 8

# PROVIDER COMPLIANCE AGREEMENT

This Provider Compliance Agreement dated [DATE] (" Agreement") is between Wireless Zone LLC a Connecticut limited liability company ("WZ LLC") and the person or entity signing this Franchise Agreement ("you," "your" or "Franchisee") and is signed in connection with the Franchise Agreement dated [DATE] between you and WZ LLC (the "Franchise Agreement"). If you are a business entity, "you" includes all persons who own five percent (5%) or more of the ownership interests in the business entity.

1. <u>Definitions.</u> For purposes of this Agreement, words defined below will have the definitions set forth below.

Activation (including the correlative meanings of the terms "Activated" or "Activate(s)") means the assignment by Provider of a Number to the Equipment in the System and the Provider's Facilities to enable use of Provider's Covered CMRS.

Affiliate means, with respect to a party to this Agreement, any Entity, that directly or indirectly, through one or more intermediaries, Controls, is Controlled by or is under common Control with such party.

**Area** means the MSAs, RSAs, MTAs and BTAs specified by Provider in the Provider Contract within which Provider has regulatory authority or is otherwise authorized to provide Covered CMRS and within which you are authorized to sell Provider Covered CMRS on behalf of WZ LLC.

Authorized Locations means the location of your Franchise.

**Carrier** means an Entity (other than Provider) licensed by the Federal Communications Commission ("FCC") to offer Covered CMRS through the use of licensed Facilities.

**Compensation** means any payment you receive from WZ LLC as the result of your sale of Provider's Covered CMRS or Provider's other products or services, subject to the terms of your Franchise Agreement and the Provider Contract, and subject to change by Provider at Provider's sole discretion without notice to you.

**Confidential Information** means non-public account information and any other non-public business information of Provider disclosed either directly or indirectly, whether in oral form, or in written, graphic or electronic form, which is confidential or proprietary, including, without limitation, firmware, source code, object code, software tools, designs, schematics, plans, formulas, know-how, Equipment information, Subscriber Information, Subscriber lists, markets, inventions, processes, technology or any other information relating to any research project, work in process, future development, scientific, engineering, manufacturing, marketing or business plans, or financial or personnel materials, products, future products, product plans, services, sales, training materials, the identity of or information concerning suppliers, employees, or investors.

**Control** (including the correlative meanings of the terms "Controlling", "Controlled by" and "under common Control with"), as used with respect to any Entity, means the possession, directly or indirectly, of the power in fact or in law to direct or cause the direction of management policies of such Entity, whether through ownership of voting securities, by contract or otherwise. For the avoidance of doubt, if, with respect to an Entity that is party to a merger or consolidation transaction (for purposes of this sentence, an "acquiring entity"), the shareholders of the acquiring entity as a group as of the time immediately prior to the consummation of such transaction, immediately following the consummation of such transaction beneficially own, directly or indirectly, voting securities of the surviving Entity in such transaction sufficient to exercise Control thereof, the acquiring entity will be deemed to have acquired Control of the other party or parties to such merger or consolidation transaction.

**Covered Commercial Mobile Radio Service** ("**Covered CMRS**") means each and every radio service that is defined by the FCC acmes pursuant to 47 CFR 20.9 and other provisions of the FCC's rules; including, but not limited to, cellular, PCS, messaging, air-to-ground, specialized mobile radio services and

enhanced specialized mobile radio services, satellite, and any other radio service that the FCC may in the future define as CMRS but excluding paging, satellite television and satellite radio.

**Email Solicitations** means e-mail campaigns, advertising and solicitations made to current, former or prospective Subscribers that has as its sole or partial purpose the encouragement of the purchase of Provider Covered CMRS or Equipment to be used in connection with such Covered CMRS.

Entity means any person, partnership, corporation, form, joint venture, joint-stock company, or trust, however organized.

**Equipment** means mobile or portable telephones and data communications devices, including, but not limited to, wireless modems/PC cards used in conjunction with or in order to utilize Covered CMRS.

**Facilities** means the telecommunications switching equipment, cell site transceiver equipment, and other equipment maintained, expanded, modified, or replaced by Provider or a Carrier to provide Covered CMRS.

**Government Entity** means any Federal, state, or local governmental, or public sector department, agency, or bureau.

Highly Confidential Information means Confidential Information that fits the following criteria:

(a) any state, US Federal or other non-US national identification number assigned to an individual (such as social security numbers (SSNs), driver's license, state ID, work visa number, passport number, tribal ID, military ID, etc.), as well as the last four SSN digits identifiable to an individual;

(b) financial/bank account information, credit card or debit card number, credit card validation (e.g., Cvv2 code), codes, credit card/debit card PIN numbers, magnetic stripe data;

(c) access code, personal identification number (PIN) or password, other similar authentication credentials (including biometric), Challenge/Response;

(d) date of birth (identifiable to an individual);

(e) information concerning The Commission on Accreditation for Law Enforcement Agencies, Inc. or other law enforcement intercept operations and actions;

(f) wireless service electronic serial number (ESN), (mobile equipment identifier) (MEID), or other similar serial number (identifiable to a customer or mobile telephone number);

(g) if applicable, set-top box identification number, device MAC address (or other similar hardware identifiers that can be associated to a customer);

(h) mother's maiden name (identifiable to an individual);

(i) information offered by Verizon as unpublished/unlisted, including customer telephone number, address, and/or customer name;

(j) other information about a Subscriber that can be associated to that Subscriber, including by way of example, call detail (calls made and received), subscription or purchase information and other CPNI, email contents, voice mails, voice recordings, internet usage/navigation, geo-location information, customer or potential customer credit scores or credit status; and

(k) any other SPI not specifically described above and any information defined by WZ LLC or Provider as "Highly Confidential Information" or labeled as such.

**Licensed Marks** will mean those Marks that Agent has been authorized by Provider, in its sole discretion to sublicense to you as set forth on Exhibit [G], and which are subject to change upon notice.

Location means those retail stores owned and/or operated by you open for business from time to time.

**Marks** means all decorative designs, insignia, logos, names, service marks, service names, symbols, trade dress, trademarks, trade names, or the like, whether registered or unregistered, which Provider or its Affiliates own or are licensed or sub-licensed to use in connection with Provider's Covered CMRS or Equipment relating to Provider's Covered CMRS.

**MDN** means the mobile directory number that is received from the North American Numbering Plan Administration ("NANPA") for the purpose of receiving calls from the Public Switched Telephone Network ("PSTN"). It is a telephone number ("NPA-NXX-XXXX") used to access Covered CMRS and is assigned to a unit of Equipment.

**MIN** means the mobile identification number, which is announced to Carriers for the purposes of providing Covered CMRS and processing calls on the Facilities of Provider or a Carrier. A MIN is paired with an MDN for the purposes of receiving calls from the PSTN.

**Multi-NAM** means a unit of Equipment that contains more than one distinct NAM permitting the loading of more than one distinct Numbers.

NAM means the number assignment module found in a unit of Equipment.

Number means the MIN and MDN used to provide access to the Covered CMRS.

**Provider** means Cellco Partnership d/b/a Verizon Wireless, and its Affiliates.

**Provider Contract** means the agreement between WZ LLC and Provider authorizing WZ LLC to exclusively market, offer and sell Provider's Covered CMRS in the Area.

**Provider Agent** means any Entity that Provider has authorized to directly or indirectly market Provider's Covered CMRS on its behalf.

Provider's Covered CMRS means Covered CMRS offered by Provider in the Area.

Reseller means any Entity that resells the Covered CMRS of Provider or a Carrier.

**Sensitive Personal Information ("SPI")** means the following subset of Highly Confidential Information, where identifiable to an individual:

(a) social Security Number ("SSN"), including the last four (4) digits of SSN;

(b) driver's license number or other federal or state government issued identification number, including state issued ID, work visa, passport and military ID numbers;

- (c) health or medical information;
- (d) credit card / debit card information;

(e) bank or other financial account information, such as account numbers and ACH information;

- (f) access codes, pins, passwords, and challenge responses;
- (g) mother's maiden name; and
- (h) date of birth.

**Subscriber** means the ultimate user of Provider's Covered CMRS provided by or through Provider. Subscriber purchases Provider's Covered CMRS from Provider and is responsible for payment of charges to Provider. Each Number is deemed to be a separate Subscriber; provided, however, that in the case of multi-NAM units of Equipment there will be deemed only one Subscriber per unit at any given time regardless of how many Numbers are actually attributed to that unit of Equipment.

**Subscriber Information** means all non-public information concerning Subscribers including, without limitation, the Numbers, Provider's Covered CMRS account information and Provider's Covered CMRS usage that you may obtain from any source in the course of performance of this Agreement, including any information of a confidential or proprietary nature received by you, directly or indirectly, from Provider, or acquired or developed pursuant to the provision of Provider's Covered CMRS and Equipment to Subscribers. "Non-public information" does not include the Subscriber's name, address and landline telephone number and other telephone numbers, provided that such other telephone numbers are not Numbers.

System means any of Provider's web-based automated activation system.

**Telemarketing** means the initiation of a telephone call or message to any current, former or prospective Subscriber that includes as its sole or partial purpose the encouragement of the purchase of Provider's Covered CMRS or of Equipment to be used in connection with such Provider's Covered CMRS.

**Upgrade** means an existing Subscriber (i) purchases Equipment from you (which may have been sold at a discount as set by you); and (ii) such Equipment is Activated on the Subscriber's account.

**Website** means a point of presence maintained on the Internet that contains branding, graphics, navigation or other characteristics such that a user reasonably would conclude that the pages are part of an integrated information or service offering.

2. Commitment to Comply with Provider Procedures. You will market and sell Provider Covered CMRS in compliance with all federal, state and local laws, the Franchise Agreement, the Operations Manual, and all Provider processes and procedures. You will be responsible for completing all transactions in accordance with all Provider and WZ LLC policies and procedures, as those are communicated to you from time-to-time.

3. Compensation. You acknowledge and agree that all Compensation payable as a result of any sale of Provider's Covered CMRS or Provider's other products or services, is payable subject to the terms and conditions of the Provider Contract and your Franchise Agreement, as communicated to you by WZ LLC from time-to-time, and that the terms and conditions for Compensation under the Provider Contract may be changed by Provider at Provider's sole discretion and without notice to you.

4. Training. You, at your expense, will train your salespersons on Provider's procedures, as WZ LLC communicates them to you from time to time. You will successfully complete training certification on new Provider Covered CMRS and Equipment prior to offering for sale such Provider Covered CMRS and Equipment. You will maintain records of the above training completed by your customer-facing personnel and will provide WZ LLC with written confirmation of your ongoing compliance with this subsection.

**5. Exclusivity.** Subject to the terms of the Franchise Agreement, neither you, nor any of your Affiliates, employees, or agents will:

5.1 offer, sell, or market Covered CMRS in the Area on behalf of any Carrier or Reseller other than Provider;

**5.2** directly or indirectly induce, influence, or suggest that any Subscriber terminate Provider's Covered CMRS and purchase Covered CMRS from, or contract with, any Carrier or Reseller, or any agent or other representative of either, other than Provider;

**5.3** share Compensation with any other Entity (excepting WZ LLC); or

**5.4** solicit or enter into any agreement with any Entity that interferes with or alters Provider's relationship with WZ LLC, or any other Provider Agents or Provider Resellers.

6. Non-Solicitation. You acknowledge and agree that the limitations and duties in Section 5 are reasonable and essential and will survive for a period of one (1) year following the termination or expiration of this Agreement. You further acknowledge and agree that, as to Subscribers Activated by you, the limitations in subsection 5.2 will survive for a period of two (2) years following the termination or expiration of this Agreement.

7. Subscribers. You understand, acknowledge and agree that Subscribers are customers of Provider, and you do not have and will not acquire any property interest or exclusive rights in Subscribers that Activate Provider Covered CMRS through you. Subscriber Information will be considered Provider Confidential Information and you will keep all Subscriber Information confidential and will not disclose it to any third party or use it for its own benefit, or for the benefit of any third party, at any time during or after the term.

**7.1** You will inform Subscribers that Provider's obligations to Subscriber are only those set forth in the agreement for Provider Covered CMRS between Provider and Subscriber. You will not represent or promise that Subscribers or potential Subscribers will be charged for Provider Covered CMRS at any rate other than those established by Provider for which Subscriber is eligible in Provider's sole

discretion. You will not impose any type of fees for Provider Covered CMRS on a Subscriber (including, but not limited to, unauthorized deposits on credit cards, Activation fees, service-only early disconnect or chargeback fees or similar fees), via separate contract or otherwise, other than those provided for by Provider as part of Provider's Activation or business processes and procedures. Nothing in this Agreement will be construed to prohibit WZ LLC from allocating Compensation between you and any other Franchisees in accordance with the Franchise Agreement.

8. Chargebacks. You acknowledge and agree that Provider may chargeback WZ LLC for any Compensation payable to you if Provider determines that any Compensation was paid to WZ LLC based on any transaction conducted by you, or any action taken by you, or any inaction or omission by you, that is not in compliance with all of Provider's policies and procedures. You further acknowledge and agree that WZ LLC shall collect from you any amounts charged back to us by Provider. Provider has the sole discretion under the Provider Contract to determine the basis for any chargebacks it may assess against WZ LLC and for which you may be liable to WZ LLC.

**9. Confidentiality.** You will not, without Provider's prior written consent, disclose to any third party any Confidential Information provided to you by Provider, including whether directly or indirectly though WZ LLC.

**10. Government Entities.** You will not offer, market or sell Provider Covered CMRS to any Government Entity.

**11. Trademark License.** Provider has authorized WZ LLC to grant you a limited sub-license to use the Licensed Marks, subject to the following terms:

**11.1** All advertising, promotional material or signs prepared by you using Provider's name, the Licensed Marks, or any language from which any of the Marks may be inferred or implied, will be submitted to WZ LLC who will obtain Provider's written approval before publication or, in the case of signs, construction.

**11.2.** You may use sales materials prepared or distributed by Provider.

12. Provider Not a Party. Provider is not a party to the Franchise Agreement or this Agreement, or any contract between WZ LLC and you, and Provider has no obligations or liabilities to you thereunder, (including, without limitation, any obligation to pay Compensation to you arising out of the Business or liability for the impact of any Provider actions on your business). You acknowledge and agree that you are not intended to be, and will not be deemed to be, a third-party beneficiary of the Provider Contract, and that Provider is not intended to be a third-party beneficiary of the Franchise Agreement or this Agreement.

# 13. Waiver of Rights.

**13.1** WAIVER OF TRIAL BY JURY. In the event of any litigation, action, proceeding or counterclaim, whether at law or in equity, brought by any You against Provider, you irrevocably waive trial by jury.

**13.2.** You waive, and neither WZ LLC nor Provider, will be liable to you for any consequential, incidental, indirect, punitive, special, treble, exemplary or enhanced damages, including but not limited to lost profits, lost business, diminution in value of business, or other commercial or economic loss, whether such damages are claimed for breach of contract, negligence or otherwise, and whether or not WZ LLC has been advised of the possibility of such damages, arising out of the policies, procedures, actions, omissions or directives of Provider.

14. Marketing. You will not transmit to a Number or to a Subscriber any unsolicited or unauthorized commercial material, including, but not limited to, advertising, promotional materials, "junk mail," "SPAM," chain letters, pyramid schemes, or other undesirable material. You will comply at all times with all requirements of federal and state law related to advertising your business or Provider's products and services, including the Telephone Consumer Protection Act, and any other applicable statutes or regulations.

**15. Protection of Personal Information.** WZ LLC and Provider have determined that it is critical to the protection of both the Wireless Zone® and Provider brands and goodwill to ensure the safety and security of Subscriber Information, Confidential Information and Highly Confidential Information. Any failure by you to protect such will negatively impact the parties' brand, reputation, goodwill derived from Subscribers and/or customers (collectively "Customer(s)"), regulatory obligations, and/or cause Customer complaints.

**15.1** You agree that neither you nor your owners, members, employees, agents, representatives, contractors, vendors, suppliers or any other person or entity will:

- **15.1.1** deliberately attempt to or actually deceive or mislead an existing or prospective Customer regarding Provider Service and Equipment regardless of whether the Customer was actually misled or whether an Activation or Upgrade of Provider Service or Equipment occurred in the System;
- **15.1.2** deliberately use false or unauthorized information to place or attempt to place an Activation or Upgrade of Provider Service or Equipment in the System;
- **15.1.3** access or otherwise use the System, or any Subscriber Information, Confidential Information or Highly Confidential Information, in a manner prohibited by WZ LLC or Provider;
- **15.1.4** maintain, retain, store or transmit any Subscriber Information, Confidential Information or Highly Confidential Information in a manner prohibited by WZ LLC or Provider, or fail to follow all WZ LLC or Provider obligations, procedures, policies, or training regarding (i) the protection of Subscriber Information, Confidential Information and Highly Confidential Information or (ii) prohibitions on retaining or storing SPI, including but not limited to social security numbers, drivers' license numbers, credit card information, or account passwords/PINs or other personal identification numbers;
- 15.1.5 fail to comply with all security requirements set forth by WZ LLC or Provider;
- **15.1.6** fail to (i) properly manage and maintain WZ LLC and Provider issued system access credentials, including but not limited to failure to terminate (or to request that WZ LLC or Provider terminate) credentials and access for former employees, or (ii) prohibit access to WZ LLC's or Provider's System other than at your Location(s); or
- **15.1.7** deliberately fail to comply with WZ LLC's and Provider's Background Check Policy.
- **15.2** You agree and acknowledge that you will:
- **15.2.1** Never store, post or display SPI;
- 15.2.2 Never use SPI for an initial or default password, access code, challenge/response, or pin; or
- **15.2.3** Undertake any actions required by WZ LLC or Provider to verify that SPI (whether of WZ LLC, Provider or a Customer) is used only for permitted business purposes.

**15.3** You will comply with all data privacy and data security requirements of WZ LLC and Provider, and all federal, state and municipal laws related to the use or protection of personal information. You will not engage in the use of, or permit the us by your employees or agents of, any website, database or electronic storage facility located, hosted, housed or stored outside the United States. No service performed by you pursuant to the Franchise Agreement or this Agreement, will be provided, directed, controlled, supervised, or managed, and no Subscriber Information relating to any such service will be stored or transmitted, at, in, or through a site located outside of the United States. You further represent, warrant and covenant that you will not use, or allow the use, outside of the United States of any user identifications and passwords assigned to it for access to the Subscriber Information.

**15.4** You, including any and all of your employees and representatives, will not access the System or access any Subscriber's account for any reason without the Subscriber/potential Subscriber's prior knowledge and express consent and without verifying the identity of the Subscriber/potential Subscriber and Agent shall not utilize the System, or otherwise access the System, to retrieve or access

information about a Subscriber/potential Subscriber unless the Subscriber/potential Subscriber is present and without the Subscriber/potential Subscriber's prior knowledge and consent.

**15.5** You acknowledge and agree that Provider may impose liquidated damages against either WZ LLC or you in the amount of five hundred U.S. Dollars (\$500) for each Subscriber mobile telephone number impacted arising out of your violation of any provision of this Section 15. You further acknowledge and agree that in accordance with Section 17 of the Franchise Agreement, WZ LLC may recover from you the full amount of any such liquidated damages imposed against WZ LLC arising out of your violation of any provision of this Provider Compliance Agreement.

**15.6** You acknowledge and agree that Provider may charge a fee to either WZ LLC or you of up to \$2,000 per day and up to \$1,000 per Location for every day and for every Location at which there is a breach of any provision of this Section 15 that remains unremedied after you have received notice from either WZ LLC or the Provider that a breach exists and must be remedied. You further acknowledge and agree that in accordance with Section 17 of the Franchise Agreement, WZ LLC may recover from you the full amount of any such fee imposed against WZ LLC arising out of your violation of any provision of this Provider Compliance Agreement.

**16.** You will not advertise, solicit, or consummate any sale or Activation of Provider Covered CMRS through (a) any e-commerce functionality, including, but not limited to, a Website operated directly or indirectly by you or (b) Telemarketing. You will not engage in E-mail Solicitations that exclusively or primarily offer Provider Covered CMRS or Equipment. No Email Solicitations will be sent by you without Provider's prior written consent.

**17.** You understand, acknowledge and agree that Provider has the right, at any time in its sole discretion, whether as the result of your breach of Provider's policies and procedures or for any other reason or for no reason, to terminate WZ LLC's right to permit you to offer, sell and market Provider's Covered CMRS in any portion or all of the Area, subject to applicable law. If Provider terminates your rights under this Section 17, WZ LLC shall have the right to terminate the Franchise Agreement under Section 14.01P thereof.

**18.** You represent and warrant:

**18.1** The execution, delivery and/or performance of this Agreement will not conflict with or result in any breach of any provision of the charter or by-laws of you or any agreement, contract, or legally binding commitment or arrangement to which you are a party;

**18.2** You are not subject to any limitation or restriction (including, without limitation, non-competition/exclusivity, and confidentiality arrangements) which would prohibit, restrict or impede the performance of any of your obligations under the Franchise Agreement, including this Agreement; and

**18.3** Neither you nor your Affiliates is currently under contract to offer for sale Covered CMRS in the Area of any Entity (other than Provider through a franchise agreement with WZ LLC), nor are you or any Affiliate contractually prohibited, under an expired/terminated contract, from promoting Provider Covered CMRS or representing Provider in the Area.

**19.** The term of this Agreement will commence on the date of last execution set forth below, and will continue until the first to occur of:

**19.1** The expiration or termination of the Franchise Agreement for any reason;

**19.2** The expiration or termination of the Provider Contract for any reason; or

**19.3** Provider's withdrawal of authorization for WZ LLC to permit you to offer, sell and market Provider's Covered CMRS in any portion or all of the Area.

If this Agreement is terminated under this Section 19, you agree to be bound by the provisions of this Agreement that survive the termination of this Agreement.

[Signature Page to Follow]

## WIRELESS ZONE LLC

By: \_\_\_\_\_\_ [NAME] [TITLE] Duly Authorized

Date:\_\_\_\_\_

#### [FRANCHISEE ENTITY OR NAME]

By: \_\_\_\_\_

[NAME] [TITLE] or [In his/her individual capacity] Duly Authorized

\_\_\_\_\_

Date:\_\_\_\_\_

# EXHIBIT 9

# (RENEWALS ONLY)

## WIRELESS ZONE LLC EXPIRATION OF FRANCHISE AGREEMENT

This EXPIRATION OF FRANCHISE AGREEMENT (the "Expiration Agreement") has been entered into effective \_\_\_\_\_\_ by and between Wireless Zone LLC. f/k/a Automotive Technologies, Inc., a Connecticut limited liability company ("WZ LLC") and [Franchisee Entity], a [Entity State of Formation] [corporation/limited liability company] ("Franchisee").

#### Background

WZ LLC and Franchisee entered into a Franchise Agreement on [\_\_\_\_\_\_, 20\_\_] (the "Franchise Agreement") by which Franchisee was licensed to operate a wireless communications business under the name and mark "Wireless Zone<sup>®</sup>" in [PLACE] known as WZ-[XXX] (the "Franchised Business"). The Franchise Agreement expires effective [\_\_\_\_\_\_, 20\_\_] (the "Expiration Date"). Franchisee and WZ LLC have mutually agreed to execute a new franchise agreement in WZ LLC's current form effective on the Expiration Date, pursuant to Section 5.02 of the Franchise Agreement.

#### **Statement of Agreement**

In consideration of the foregoing and of the mutual agreements, promises and covenants contained in this Expiration Agreement, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. <u>New Franchise Agreement</u>. The parties will enter into a new franchise agreement of even date with this Expiration Agreement (the "New Franchise Agreement"). It is understood and agreed that the New Franchise Agreement and this Expiration Agreement will be deemed to have been executed simultaneously as of the Expiration Date defined above, provided however, that the effectiveness of each shall be conditioned upon the effectiveness of the other.

2. <u>Renewal Fee</u>. Upon execution of the New Franchise Agreement, and in lieu of any initial franchisee fee provided therein, Franchisee shall pay to WZ LLC the sum of [\$7,500.00 / \$1,000.00], representing the renewal fee pursuant to Section 5.02 of the Franchise Agreement.

3. <u>Waiver of Pre-Opening Obligations</u>. In recognition of the fact that the Franchised Business is already operational, each of the parties hereby waives any and all pre-opening obligations of the other under the terms of the New Franchise Agreement.

4. Franchise Agreement Terminated. Except for:

a. WZ LLC's continuing obligation to remit to Franchisee the amounts of the Outstanding Commissions earned by Franchisee through the day immediately preceding the Expiration Date; and

b. Franchisee's continuing obligation to remit to WZ LLC all balances due on its accounts;

and

c. WZ LLC's continuing obligation to remit to Franchisee the amounts of the Residual Commissions earned by Franchisee on the customer base established as of the Expiration Date, which amounts will be decreased by the amount of any and all charge-backs accruing to Franchisee (the matters stated in subsections (a), (b) and (c) above are called the "Continuing Obligations"), the Franchise Agreement shall terminate (effective as of the Expiration Date) when this Expiration Agreement becomes effective as stated herein, and the Franchise Agreement shall thereafter be null, void and of no further force and effect, from, as and after the Expiration Date, except as set forth herein.

5. <u>Release by Franchisee</u>. Save and except for the Continuing Obligations, Franchisee, for good and valuable consideration received by it to its full satisfaction and as an inducement to WZ LLC to enter into this Expiration Agreement and the New Franchise Agreement, does hereby Release WZ LLC and its officers, employees, agents and affiliates from Claims arising under the Franchise Agreement, and, if the location of the Franchised Business is in Maryland, excepting claims under the Maryland Franchise Registration and Disclosure Law. The foregoing Release will be effective as of the Expiration Date.

6. <u>Dispute Resolution</u>. The provisions of Sections 18.07, 18.08, 18.09, 18.10, 18.11, 18.12, 18.13, 18.14, 18.15, 18.16 and 18.17 of the New Franchise Agreement are hereby incorporated herein by reference and shall be a part of this Expiration Agreement, and shall govern this Expiration Agreement to the same extent as if restated herein in their entirety.

7. <u>Certain Definitions</u>. When used herein, the following words and phrases will have the following meanings, when designated by initial capital letters.

a. "**Release**," when used as a verb, shall mean to release, acquit, exonerate, exculpate, relinquish, resign, and surrender any and all Claims. When used as a noun, shall refer to the process, event and/or effect of release, acquittal, exoneration, exculpation, relinquishment, resignation and surrender of any and all Claims.

b. "Claims" means any and all claims, actions, causes, causes of action, suits, charges, debts, dues, sums of money, accounts, reckonings, bonds, bills, specialties, covenants, contracts, appraisal rights, torts, controversies, agreements, promises, variances, trespasses, damages, judgments, executions, claims and demands whatsoever, whether asserted or unasserted, contingent or remote, known or unknown and whether arising in law, admiralty or equity that the Releasor at any time in the past had, has now, or at any time hereafter may have against Releasees (as the context shall require), arising out of or on account of any facts, circumstances, events, acts or omissions of whatever nature or description occurring at any time prior to and including Expiration Date.

c. "**Releasee**" is the party being released hereby. Any Release of any Release pursuant to Sections 4 and 5, above, shall include a Release of that party's officers, directors, members, managers, employees, shareholders, attorneys, agents, successors, assigns, subsidiaries, parent entities and affiliates.

d. "Releasor" is the party giving the Release pursuant hereto.

8. <u>Miscellaneous</u>. If any provision of this Expiration Agreement shall be declared illegal or unenforceable, in whole or in part, for any reason whatsoever, the remaining provisions shall nevertheless be deemed valid and binding. The waiver by any party of any breach or violation of any provision of this Expiration Agreement shall not operate or be construed as a waiver of any other or subsequent breach or violation hereof. This Expiration Agreement will be binding upon the parties, and their respective heirs,

executors, successors and assigns. This Expiration Agreement sets forth the entire understanding of the parties with respect to the subject matter hereof, and may be amended only by a writing signed by all parties hereto. This Expiration Agreement may be executed in one or more counterparts, each of which will be deemed an original, but all of which together shall constitute one and the same instrument. Any reference to the masculine gender shall be deemed to include the feminine and neuter genders and vice versa and any reference to the singular shall include the plural and vice versa, unless the context otherwise requires. The relationship between the parties including all disputes and claims, whether arising in contract, tort, under statue, at law or in equity, shall be governed by and construed in accordance with the laws of the State of Connecticut without giving any effect to its conflicts of law provisions. Each of the parties hereto irrevocably consents to the exclusive personal jurisdiction of the state courts of the State of Connecticut, County of Hartford, for any matter arising out of or relating to this Agreement, except that in any action seeking to enforce any order or judgment of such courts such personal jurisdiction shall be non-exclusive.

**IN WITNESS WHEREOF**, and for the good and valuable consideration set forth above, the receipt and sufficiency of which is hereby acknowledged, the parties have duly executed, sealed and delivered this Expiration Agreement as of the date first written above.

# WIRELESS ZONE LLC

By:	
-	

Its: \_\_\_\_\_\_\_(Duly authorized)

# FRANCHISEE ENTITY

By: \_

Name: \_\_\_\_\_\_ Its: \_\_\_\_\_ (Duly authorized)

# <u>Exhibit C</u>

Multi-Store Development Agreement

#### WIRELESS ZONE MULTI-STORE DEVELOPMENT AGREEMENT

This Development Agreement (this "Agreement") is made and entered into as of the \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_ (the "Effective Date") by and between Wireless Zone, LLC, a Connecticut limited liability company ("WZ LLC") and [ENTITY OR INDIVIDUAL NAME] ("You," "Your," or the "Developer"). If "You" are a business entity, "You" includes Your owners. Natural persons having an ownership interest in You if You are a business entity, are called an "Owner" and collectively "Owners."

#### INTRODUCTION

A. WZ LLC has the right to use and license a business concept under the name "Wireless Zone<sup>®</sup>", and other trademarks, service marks, trade names, logos and commercial symbols WZ LLC owns or that are licensed to WZ LLC (the "Trademarks") for operating, franchising and licensing retail stores engaged in the retail sale of wireless and wire line communication systems, devices and services, entertainment and security products and services, and the repair, replacement and installation of the same, using the methods, training, standards of quality and service, procedures, specifications and instructions that WZ LLC establishes and modifies from time to time (the "System").

**B.** You have expressed an interest in acquiring the right to develop, own and operate multiple retail stores under the Trademarks. You recognize that while You will have certain limited rights to transfer Your interest in this Agreement, and in the stores You develop, WZ LLC is entering this Agreement with You based on Your representation that You intend to personally develop all the stores described in this Agreement and not with a view to reselling Your right to open these stores.

**C.** You acknowledge that You have had an adequate opportunity to be thoroughly advised of the provisions of this Agreement, the form of franchise agreement WZ LLC currently uses to grant rights to operate Wireless Zone<sup>®</sup> stores, and its Franchise Disclosure Document, and have had sufficient time and opportunity to evaluate and investigate the System and the procedures and financial requirements associated with the System and in developing multiple retail stores under the System.

In consideration of the foregoing and the mutual covenants and consideration described below, You and WZ LLC agree as follows:

1. Grant of Development Rights. WZ LLC hereby grants to You, under the terms and conditions of this Agreement, the right to develop and operate the number of Wireless Zone<sup>®</sup> retail stores (the "Stores") identified in the Rider to this Agreement (the "Rider"), within the territory described in the Rider (the "Development Territory"). The following provisions control with respect to such rights:

**a.** You agree to be bound by the "Development Schedule" set forth in the Rider for the signing of each Franchise Agreement, the commencement of construction for each Store, and the opening of each Store, time being of the essence.

**b.** You acknowledge that this Agreement does not authorize You to use the Trademarks, or to actually open or operate any Stores, and you will not do so until You and WZ LLC have mutually executed a Franchise Agreement for the development and operation of the Store (a "Franchise Agreement," and collectively with each Franchise Agreement You sign, the "Franchise Agreements").

**c.** Unless otherwise indicated in the Rider, and except as set forth in Section (d) below, if You are in compliance with the Development Schedule, WZ LLC will not open or grant anyone else a franchise

to open a Wireless Zone<sup>®</sup> Store located in the Development Territory, for a period of one (1) year from the Effective Date.

**d.** You acknowledge and agree that (i) WZ LLC and its affiliates have the right to grant other franchises or operate company or affiliate Stores at locations outside the Development Territory even if they might compete with any Store You may develop within the Development Territory, and (ii) WZ LLC and its affiliates have the right to operate, and to grant franchises or licenses to others to operate, similar businesses within the Development Territory under other names, even if such businesses would compete with any Store You operate. Further WZ LLC's provider(s) and the provider(s) subsidiaries, affiliates, agents and subagents may operate within the Development Territory in competition with You. In addition, You acknowledge that WZ LLC may have previously granted one or more franchises in the Development Territory, and those franchises allow the franchisee to operate their Stores under their existing franchise agreements, including having the right to renew those agreements and to transfer the rights to any purchaser of their Store.

2. Development Fee. In consideration for the execution of this Agreement by WZ LLC and the grant of the development rights provided for herein, You will pay WZ LLC a Development Fee in an amount equal to \$2,500 multiplied by the number of Stores set forth in the Rider, up to ten (10) Stores, and \$1,000 per franchise above ten (10) Stores set forth in the Rider. This fee is payable in full when You sign this Agreement. However, WZ LLC will credit \$2,500 of this fee against the initial franchise fee payable to WZ LLC under each of the first ten (10) Franchise Agreements You sign for development of a Store, and \$1,000 of this fee against the initial franchise fee payable to WZ LLC of each additional Franchise Agreement you sign for the Stores set forth in the Rider.

**a.** You must sign the Franchise Agreement for Your first Store to be developed under this Agreement concurrently with Your signing of this Agreement, and pay WZ LLC all fees due under such agreement, with a credit of \$2,500 toward the initial franchise fee as set forth above.

**b.** The Development Fee is consideration for this Agreement and not consideration for any Franchise Agreement. It is fully earned by WZ LLC when WZ LLC signs this Agreement, and is nonrefundable.

**3. Development Schedule.** The following provisions control with respect to Your development rights and obligations:

**a.** You must comply with the Development Schedule requirements regarding (i) Your signing of the Franchise Agreements, (ii) the commencement of construction for each Store, and (iii) the opening date for each Store to be opened under this Agreement. If You fail to meet any of these deadlines, WZ LLC, in its sole discretion, may immediately terminate this Agreement in accordance with Section 5.

**b.** You may not acquire possession of a site for any Store to be developed under this Agreement, or begin construction or development of the Store, until You have met each of the following conditions, which conditions apply to each Store to be developed under this Agreement:

(i). Good Standing. You must not be in default of this Agreement, any Franchise Agreement You have entered into with WZ LLC or any other agreement between You or any of Your affiliates and WZ LLC or any of its affiliates. You also must have satisfied on a timely basis all monetary and material obligations under the Franchise Agreements for all existing Wireless Zone<sup>®</sup> Stores.

(ii). Approval of Site. WZ LLC and the Provider have approved the site for the development and operation of a Wireless Zone<sup>®</sup> retail store licensed to sell the Provider's products and services (it being recognized that approval by WZ LLC or the Provider is not on assurance that the operation of a Wireless Zone<sup>®</sup> store at that site will be successful).

(iii). Financial Approval. You have provided evidence to WZ LLC, reasonably acceptable to WZ LLC, that You have satisfied all measures of capitalization and net worth then required by WZ LLC for development of a Store.

(iv). Execution of Franchise Agreement. You and WZ LLC have entered into WZ LLC's then current form of Franchise Agreement for the proposed Store. You understand that WZ LLC may modify its then current form of Franchise Agreement from time to time and that it may be different than the current form of Franchise Agreement, including different fees and obligations; provided, however, that WZ LLC will credit a portion of the Development Fee against the initial franchise fee payable under each of those agreements as set forth in Section 2 of this Agreement. You further understand and agree that any and all Franchise Agreements will be construed and exist independently of this Agreement. Once You and WZ LLC have signed a Franchise Agreement, the terms and conditions of that Franchise Agreement control the establishment and operation of the Store required to be operated thereunder, and the establishment and operation of each Store must be in accordance with the terms of the applicable Franchise Agreement.

**4. Term.** Unless sooner terminated in accordance with Section 5 of this Agreement, the term of this Agreement and all rights granted to You will automatically expire two (2) years following the Effective Date.

5. Default and Termination. You will be deemed in default under this Agreement if You breach any of the terms of this Agreement or if You or any affiliate of Yours breaches any of the terms of any Franchise Agreement or any other agreement that You or Your affiliates have with WZ LLC or its affiliates. For purposes of this Agreement, an "affiliate" of any person will be any person or entity that controls that person, is under the control of that person, or is under common control with that person. All rights granted in this Agreement immediately terminate upon written notice without opportunity to cure if: (i) You become insolvent, commit any affirmative action of insolvency or file any action or petition of insolvency, (ii) a receiver (permanent or temporary) of Your property is appointed by a court of competent authority, (iii) You make a general assignment or other similar arrangement for the benefit of Your creditors, (iv) a final judgment against You remains unsatisfied of record for thirty (30) days or longer, (v) execution is levied against Your business or property, or the business or property of any of Your affiliates that have entered into Franchise Agreements with us, (vi) a suit to foreclose any lien or mortgage against premises or equipment associated with a Store is instituted against You and not dismissed within thirty (30) days, or is not in the process of being dismissed, (vii) You fail to timely meet Your development obligations set forth in the Development Schedule, (viii) You or any of Your affiliates open any Store before that person or entity has signed a Franchise Agreement with WZ LLC for that business in the form WZ LLC provides, (ix) You transfer or assign or purport to transfer or assign this Agreement or your rights under this Agreement without the consent of WZ LLC, (x) You fail to comply with any other provision of this Agreement, or You or any of Your affiliates fail to comply with any other agreement You or they have with WZ LLC or with its affiliates, including any Franchise Agreement, and do not correct the failure within thirty (30) days after written notice of that failure is delivered to the breaching party (except that if the failure to comply is the third failure to comply with any provision of any agreement that You or any of Your affiliates have with WZ LLC or an affiliate of WZ LLC within twelve (12) consecutive months, then WZ LLC need not provide any opportunity to cure the default), or (xi) WZ LLC has delivered to You or any of Your affiliates a notice of termination of a Franchise Agreement in accordance with its terms and conditions. This Agreement will also automatically terminate once You have opened all the Stores

provided for in the Development Schedule.

6. **Rights and Duties of Parties Upon Termination or Expiration.** Upon termination or expiration of this Agreement, all rights granted to You under this Agreement will terminate, and all remaining rights granted to You to develop Stores under this Agreement will automatically be revoked and will be null and void. You will not be entitled upon termination or expiration to any refund of any fees paid hereunder to WZ LLC. Notwithstanding the foregoing, upon termination or expiration of this Agreement, all rights granted to You under each Franchise Agreement that has not previously been terminated shall continue until termination of that Franchise Agreement.

7. **Transfer.** The following provisions govern any Transfer of this Agreement:

**a.** WZ LLC has the right to transfer all or any part of its rights or obligations under this Agreement to any person or legal entity.

**b.** This Agreement is entered into by WZ LLC with specific reliance upon Your personal experience, skills and managerial and financial qualifications. Consequently, this Agreement, and Your rights and obligations under it, are and will remain personal to You. You may only Transfer Your rights and interests under this Agreement if You obtain WZ LLC's prior written consent.

(i). As used in this Agreement, the term "Transfer" means any sale, assignment, lease, gift, pledge, mortgage or any other encumbrance, transfer by bankruptcy, transfer by judicial order, merger, consolidation, share exchange, transfer by operation of law or otherwise, whether direct or indirect, voluntary or involuntary, of this Agreement or any interest in it, or any rights or obligations arising under it, or of any material portion of Your assets, or of any interest in You. You acknowledge that these provisions prohibit You from subfranchising or sublicensing any right You have under any agreement with WZ LLC, and that Your intent in entering into this Agreement is that You (and not any licensee or transferee) will be opening and operating the Stores to be developed under this Agreement. In addition, if there are two (2) individuals signing this Agreement as the Developer, and one (1) of those individuals is no longer involved in the ownership of the business that is developing Stores, the withdrawal of that person shall be considered a "Transfer." A "Transfer" shall also be deemed to occur when there are more than two (2) people listed as the Developer and there is a change of the ownership of the business such that less than a majority of the original signators continue to have a majority interest in the equity of the business.

(ii). As a condition to obtaining WZ LLC's consent, You have paid to WZ LLC a transfer fee of Five Thousand Dollars (\$5,000). In addition, as a condition to WZ LLC's approval of any Transfer, You must also transfer all Franchise Agreements You have signed for all of the Stores You have developed under this Agreement, or are in the process of developing under this Agreement, to the same person or entity that acquires Your interest in this Agreement, and You must comply with all of the conditions for transferring each of those agreements, including the requirement to pay a transfer fee in connection with the transfer of each of those agreements.

(iii). The restriction on Transfer contained in this Agreement does not apply to, or otherwise restrict, Your right to transfer any interest in any Franchise Agreement You previously signed for any Store to be developed under this Agreement. You may transfer those agreements apart from any rights You have in this Agreement, provided You comply with the transfer provisions of each Franchise Agreement You seek to transfer.

8. <u>Miscellaneous</u>. The provisions set forth in the Franchise Agreement you sign for your first Store to be developed under this Agreement entitled "INDEMNIFICATION," "Titles for Convenience,"

"Entire Agreement," "Amendment in Writing" (except that clause (ii) would not be applicable to this Agreement), "Relationship of the Parties," "Exercise of Business Judgment," "Mediation," "Governing Law," "Injunctive Relief," "Arbitration," "Limitations on Actions," "Attorneys' Fees," "WAIVER OF PUNITIVE DAMAGES," "WAIVER OF JURY TRIAL," "Waiver of Collateral Estoppel," "Notices," "General Waivers," "No Substitution of Business Judgment," "Statutory Notice Provisions," "Severability," "Survival," "Interpretation," and "No Representations of Results," as such provisions may be amended by any applicable addenda or amendments, are hereby incorporated into this Agreement by reference and shall be applicable to this Agreement until such time as You sign a subsequent Franchise Agreement for a Store to be developed under this Agreement, at which time the provisions of the new agreement containing provisions similarly titled shall be incorporated into this Agreement by reference in place of the previous provisions. Likewise, if You later sign yet another Franchise Agreement for a Store to be developed under this Agreement, at all times, the provisions contained in the last Franchise Agreement You sign with WZ LLC that are found under these or similar titles are hereby incorporated into this Agreement by reference in place of the previous provisions. Any reference to the expression "this Agreement" in the Sections referenced in the first sentence above will be interpreted as a reference to this Multi-Store Development Agreement. Any capitalized terms used in this Agreement that are not otherwise defined shall have the meaning ascribed thereto in the first Franchise Agreement You sign for a Store in exercise of Your development rights under this Agreement. You and WZ LLC each agree that no modification of this Agreement will be valid unless such modification is in writing, signed by both You and WZ LLC. This Agreement may not be supplemented or otherwise modified, orally or by any course of dealing or performance.

> [THIS AGREEMENT CONTINUES WITH A RIDER, WHICH IS A PART OF THIS AGREEMENT]

### MULTI-STORE DEVELOPMENT AGREEMENT RIDER

Number of Wireless Zone® Stores to be Developed in the Development Territor         Development Fee:         Development Schedule. You acknowledge and agree that a material provision of Agreement is that the following number of Stores must be developed and opened by in the Development Territory in accordance with the following Schedule, time being of the Development Schedule.	Development Territory:	Development Territory:					
<b>Development Schedule.</b> You acknowledge and agree that a material provision of Agreement is that the following number of Stores must be developed and opened by		es to be Develope	d in the Develo	opment Territory			
essence:	<b>Development Schedule.</b> You ac Agreement is that the following m in the Development Territory in ac	umber of Stores m	ust be develope	d and opened by Y			

Wireless Zone® Store Number	Date by Which Franchise Agreement Must be Signed	Date by Which Construction Must Begin for the Wireless Zone® Store	Date by Which the Wireless Zone® Store Must Open for Retail Business
1	Date of this Agreement		
2			

IN WITNESS WHEREOF, this Agreement has been signed as of the Effective Date.

Franchisor:	Developer:
WZ LLC:	
Wireless Zone, LLC	Legal Name of Developer
	By:
Ву:	
Its:	Print Name Its:

### <u>Exhibit D</u>

Agreement and Conditional Consent to Transfer

#### AGREEMENT AND CONDITIONAL CONSENT TO TRANSFER

This AGREEMENT AND CONDITIONAL CONSENT TO TRANSFER AGREEMENT (the "Agreement") is made and entered into on \_\_\_\_\_\_ (the "Effective Date"), by and between Wireless Zone LLC, a Connecticut limited liability company with a principal business address of 10300 Kincaid Drive, Suite 100, Fishers, IN 46037 ("Franchisor"), \_\_\_\_\_\_, a \_\_\_\_\_ with a principal business address of \_\_\_\_\_\_ ("Franchisee"); and \_\_\_\_\_\_, a \_\_\_\_\_ with a principal business address of \_\_\_\_\_\_ ("Transferee") (each a "Party" and collectively, the "Parties").

#### WITNESSETH:

WHEREAS, a Franchise Agreement dated \_\_\_\_\_\_ (the "Existing Franchise Agreement") was executed by and between Franchisee and Franchisor for the operation of a franchised unit located at \_\_\_\_\_\_ known as WZ-XXX (the "Franchised Store"); and

WHEREAS, Franchisee wishes to sell, assign and transfer, and Transferee wishes to buy, assume and receive, all of Franchisee's rights, obligations and assets relating to the Existing Franchise Agreement and the Franchised Store (collectively, the "Transfer") as set forth in that Asset Purchase Agreement between Franchisee and Transferee with effect as of the Transfer Date (the "APA"); and

WHEREAS, Franchisor has been notified of Franchisee's desire to sell the Franchised Store to Transferee and has requested that Franchisor consent to the Transfer under Section 12.02 of said Existing Franchise Agreement or exercise its right of first refusal; and

WHEREAS, as a condition to the Transfer, Transferee will execute Franchisor's then current franchise agreement for a Franchised Store and any other required documents (collectively, the "New Franchise Agreement"), and the Existing Franchise Agreement will be terminated in accordance herewith; and

WHEREAS, Franchisor is willing to grant its consent to the proposed sale and transfer, subject to the terms and conditions in this Agreement.

#### **AGREEMENT:**

NOW, THEREFORE, in consideration of the mutual covenants and conditions herein contained, and other good and valuable consideration, receipt of which is hereby acknowledged by each of the Parties hereto, the Parties agree as follows:

1. <u>Condition Precedent</u>. It is a necessary condition precedent to the performance of all obligations of all parties to this Agreement, specifically the grant of Franchisor's consent, that the Transferee and Franchisee enter into the APA and that they complete the Transfer on the Transfer Date. If the Transfer is not completed on the Transfer Date, or on such alternate date as agreed upon by all parties in writing, this Agreement is void and Franchisor's consent is revoked.

2. <u>Conditions of Transfer.</u> As a condition of Franchisor's consent, Transferee and Franchisee collectively represent and warrant the following regarding the performance of the Transfer:

A. As of the Transfer Date Transferee shall have all right and interest to all residuals, also known as account maintenance fees, related to the business of the Franchised Store.

B. As of the Transfer Date Transferee will assume / Franchisee will retain] liability to Franchisor for (i) all costs and charges for device and service deactivations, including but not limited to chargebacks, rebates, agent rebates, warranty, return, replacement and exchange costs incurred by Franchisor for devices and numbers activated, prior to the Transfer Date; (ii) other costs and charges incurred by Franchisor arising out of or related to money paid to Franchisee, prior to the Transfer Date, by Franchisor or the Provider(s) (as defined in the Franchise Agreement), including but not limited to coop advertising funds and marketing development funds; and (iii) any costs or charges incurred by Franchisor related to or arising out of any other services or products sold by Franchisee prior to the Transfer Date.

C. Transferee / Franchisee] shall pay to Franchisor the transfer fee of [AMOUNT] on the Transfer Date.

D. The [Transferee / Franchisee] will bear liability for renovation and modernization of the Franchise Store as directed by Franchisor to meet Franchisor's prevailing design criteria and will pay all costs, fees and expenses related to or arising out of the renovation and modernization. The renovation and modernization will be completed on or before a date that is to be determined by the parties.

E. On the Transfer Date, Franchisee will [assign / return, subject to Franchisor's current return policies,] all inventory in stock at the Franchised Store as of the Transfer Date to [Transferee / Franchisor] on the Transfer Date. Notwithstanding receipt of any inventory assigned by Franchisee, Transferee will purchase an initial inventory order from Franchisor with a value of at least fifty-thousand US dollars (\$50,000), on payment terms acceptable to Franchisor.

F. Franchisee and Transferee have negotiated the Transfer without involvement by Franchisor and that, except for the preparation and execution of this Agreement for the purpose of exercising Franchisor's right to consent, Franchisor has not participated in the transaction between them and, therefore, has no knowledge of, and does not attest to, and has no obligations for, the accuracy of any representations or warranties made by or between Franchisee and Transferee in connection with this transfer.

3. <u>Obligations and Representation</u>. As a further condition of Franchisor's consent, Franchisee and Transferee separately represent and warrant the following:

A. <u>Transferee Obligations and Representations</u>. Transferee represents and warrants that:

i. Transferee has received disclosure of all franchise documents, including the New Franchise Agreement and Franchisor's FDD, and that it has reviewed and acknowledged disclosure and receipt of the same.

ii. Transferee has the financial resources, character and ability to operate the Franchised Store in compliance with the New Franchise Agreement.

iii. Transferee has executed Franchisor's New Franchise Agreement and all related and ancillary documents.

iv. Transferee has complied, and will continue to comply, with all requirements of Franchisor, including participation in training, purchasing inventory and equipment, updating fixtures and other preparations for operating the business beginning on the Transfer Date, or at such other time as Transferee and Franchisor may agree.

v. Transferee has or will enter into a lease or take assignment of an existing lease or enter into a sublease for the premises of the Franchises Store, effective as of the Transfer Date, and will provide evidence of such lease, sublease or assignment to Franchisor in a form satisfactory to Franchisor.

vi. Transferee has received all required approvals from the Provider or Providers (as such term is defined in the New Franchise Agreement) that serves the geographic area in which the Franchised Store operates.

B. <u>Franchisee Obligations and Representations</u>. Franchisee represents and warrants that:

i. Franchisee has executed a termination agreement between itself and Franchisor, effective as of the Transfer Date.

ii. Franchisee has complied, and will continue to comply, with all obligations under the termination agreement, including but not limited to payment of all amounts due and owing to Franchisor, whether under the Existing Franchise Agreement or any other agreement, closure of demo lines and the return of customer records and trademarked and proprietary materials to Franchisor.

iii. Franchisee is not in default of the Existing Franchise Agreement.

iv. [IF FRANCHISEE IS LIABLE FOR PRE-TRANSFER CHARGE BACKS] Franchisee has paid into a bank account or other financial instrument held by Franchisor the amount of [AMOUNT] (the "Charge Back Reserve") which Franchisor may draw on at any time to compensate Franchisor for all costs and charges for deactivations, including but not limited to chargebacks, rebates, agent rebates, warranties, and exchanges, incurred for devices and numbers activated prior to the Transfer Date which are incurred prior to the last day of the month in which falls the six-month anniversary of the Transfer Date. If the Charge Back Reserve is insufficient to cover Franchisor's actual costs, Franchisor will invoice Franchisee for any outstanding amounts and Franchisee shall pay such invoice not later than ten (10) days from the date of the invoice.

v. After the Transfer Date, Franchisee will abide by all surviving provisions of the Existing Franchise Agreement, including:

a. All provisions that, either expressly or by their nature, are intended to survive the termination of the Existing Franchise Agreement; and

b. Sections 15 and 16 of the Existing Franchise Agreement.

vi. Franchisee has no right or title to the Trademark Assets and that it has not represented to Transferee or any other person, natural or fictitious, that it has right or title to the Trademark Assets. Franchisee has not entered into any agreement to sell or transfer the Trademark Assets. As of the Transfer Date, Franchisee will cease to identify itself or any other business it operates (excluding other Wireless Zone® franchises owned by the Franchisee) as a current or former Wireless Zone® franchise and will cease to use any Trademark Asset, including any Wireless Zone® trademark, trade name or trade dress, or any colorable imitation of the same, or other indicia of a Wireless Zone® franchise in any manner or purpose. "Trademark Assets" means all trade names, trademarks and trade dress of the Wireless Zone® system, including the name "Wireless Zone®" and any forms, slogans, signs, symbols, devices or other materials bearing the name "Wireless Zone®", Verizon-branded materials, fixtures, displays and signage and Wireless Zone®-branded materials, fixtures, displays and signage which are and remain the property of Franchisor and/or Verizon Wireless.

vii. Franchisee for all other charge-backs, to include, but not be limited to, CO-OP charge-backs and Marketing Development Fund charge-backs for business conducted by Franchisee on or before the Closing Date.

viii. Franchisee will continue to operate the Franchised Store until the Transfer Date.

ix. As of the Transfer Date, Franchisee has no security interest in the Franchised Store or any assets related to the business of the franchise that are the subject of the Transfer, and no such security interest in the same will exist at any time after the Transfer Date. Franchisee waives any rights it has, had or every will have to foreclose on, levy upon or repossess the Franchised Stores or any assets related to the business of the franchise that are the subject of the Transfer.

x. Franchisee, its officers, directors, members, principals, employees, representatives, successors and assigns, will not make any disparaging, derogatory or negative comments, statements or other communications, orally, in writing, or in any medium, to any person or organization about Franchisor or the Wireless Zone® system or any parties or persons associated therewith, nor take any action that could have the effect of damaging the reputation of Franchisor, the Wireless Zone® system or any parties or persons associated therewith.

4. <u>Release</u>. In consideration for Franchisor's consent, Franchisee, for itself, its affiliates, and its successors and assigns, hereby remises, releases and forever discharges Franchisor, its affiliates, successors and assigns, as well as the shareholders, members, principals, officers, directors, employees, attorneys, agents, heirs and executors of Franchisor, its affiliates, successors and assigns (collectively, the "Released Parties"), of and from any and all debts, demands, losses, actions, causes of action, suits, accounts, covenants, contracts, warranties, agreements, damages and any and all claims, demands and liabilities whatsoever, of every name and nature, both in law and in equity, including without limitation causes of action arising out of alleged conspiracy, violations of any contract, express or implied, any covenant of good faith and fair dealing, *quantum meruit*, or any federal, state or municipal statute, regulation or ordinance, that the Franchisee, its affiliates, successors or assigns may now have or ever had against the Released Parties, whether under this Agreement, the Existing Franchise Agreement, or any other agreement, transaction, relationship, duty, obligation or in any other form, known and unknown, from the beginning of the world until the Transfer Date, it being the intent of the Franchisee to grant in favor of the Released Parties hereby a general release. Without otherwise limiting the generality of the foregoing release, the foregoing release will not apply to obligations of Franchisor to Franchisee specifically set forth in this Agreement.

A. [IF FRANCHISE STORE IS IN MARYLAND] The foregoing release shall not be construed to release any of Franchisees claims or rights to claims under the Maryland Franchise Registration and Disclosure Law, if such release is in contravention of the Maryland Franchise Registration and Disclosure Law.

B. [IF FRANCHISEE IS A CALIFORNIA CORP OR DOMICILED IN CALIFORNIA] This Release is intended by Franchisee to be a full and unconditional general release and to constitute a full, unconditional and final accord and satisfaction, extending to all claims of any nature, whether or not known, expected or anticipated to exist in our favor of Franchisee against the Released Parties regardless of whether any unknown, unsuspected or unanticipated claim would materially affect settlement and compromise of any matter mentioned herein. Franchisee hereby expressly, knowingly, and intentionally waive any and all rights, benefits, and protections of Section 1542 and of any other state or federal statute or common law principle limiting the scope of a general release, as well as under any other statutes or common law principles of similar effect to Section 1542, whether now or hereinafter existing under the laws of California, or any other applicable federal and state law with jurisdiction over the parties' relationship. Franchisee has been made aware of, and understand, the provisions of California Civil Code Section 1542 ("Section 1542"), which provides:

#### "A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS THAT THE CREDITOR OR RELEASING PARTY DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE AND THAT, IF KNOWN BY HIM OR HER, WOULD HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR OR RELEASED PARTY."

In making this voluntary express waiver, Franchisee acknowledge that claims or facts in addition to or different from those that are now known or believed to exist with respect to the matters mentioned herein may later be discovered and that it is our intention to hereby fully and forever settle and release any and all matters, regardless of the possibility of later discovered claims or facts. This Release is and shall be and remain a full, complete and unconditional general release. Franchisee acknowledges and agrees that the foregoing waiver of Section 1542 is an essential, integral and material term of this Release.

Release Not Admission. Franchisee understands and agrees that the giving or acceptance of this Release and the agreements contained herein shall not constitute or be construed as an admission of any liability by Franchisor or an admission of the validity of any claims made by or against Franchisor.

C. [IF FRANCHISE STORE IS IN WASHINGTON] The foregoing release does not waive any liability the franchisor may have under the Washington Franchise Investment Protection Act, RCW 19.100, and the rules adopted thereunder.

5. <u>Franchisor Consent and Representations</u>. Under Section 12 of the Existing Franchise Agreement, the Transfer cannot take place without the consent of Franchisor. Contingent upon Franchisee's and Transferee's compliance with the terms and conditions of this Agreement on or before 12:01 am of [DATE] (the "Transfer Date"), Franchisor consents, represents and warrants as follows:

A. Franchisor consents to the Transfer.

B. Franchisor waives its right under Section 12 of the Existing Franchise Agreement to first refusal regarding the Franchised Store;

C. Franchisor directs Franchisee to deliver to Transferee at the Transfer Date, for Transferee's use in accordance with the terms of the New Franchise Agreement, any and all physical Trademark Assets, including but not limited to signs, fixtures and promotional materials, in the possession of Franchisee.

6. <u>Singular Consent</u>. Franchisee and Transferee acknowledge and agree that Franchisor's execution of this Agreement is not intended to provide, and will not be construed as providing, Franchisor's consent with regard to a transfer of any right or interest under any other agreement not specifically identified herein. Such consent must be separately obtained.

7. <u>Changed Circumstances</u>. Franchisee and Transferee understand and acknowledge that Franchisor may, in the future, approve transfers under different terms, conditions and policies than those stated in this Agreement. Franchisor's consent and waivers of the right of first refusal under this Agreement will not be relied upon in future

transactions as indicative of Franchisor's position or the conditions which might be attached to future consents or waivers of its right of first refusal.

#### 8. <u>Indemnification</u>.

A. Franchisee agrees to indemnify, defend and hold harmless Franchisor, its officers, directors, principals, employees and representatives from and against any claims, losses, liabilities, costs or damages arising out of or related to a breach of any representation or warranty in this Agreement, or a breach of any obligations or provisions of this Agreement, by Franchisee, its officers, directors, members, principals, employees, representatives, successors and assigns. Without limiting the generality of the foregoing, Franchisee, jointly and severally with Transferee, agrees to indemnify, defend and hold Franchisor, its officers, directors, principals, employees, attorneys and representatives from and against any claims, losses, liabilities or damages arising out of or related to (a) the Transfer or (b) any dispute between Franchisee and Transferee regarding the Transfer.

B. Transferee agrees to indemnify, defend and hold harmless Franchisor, its officers, directors, principals, employees and representatives from and against any claims, losses, liabilities, costs or damages arising out of or related to a breach of any representation or warranty in this Agreement, or a breach of any obligations or provisions of this Agreement, by Transferee, its officers, directors, members, principals, employees, representatives, successors and assigns. Without limiting the generality of the foregoing, Transferee, jointly and severally with Franchisee, agrees to indemnify, defend and hold Franchisor, its officers, directors, principals, employees, attorneys and representatives from and against any claims, losses, liabilities or damages arising out of or related to (a) the Transfer or (b) any dispute between Transferee and Franchisee regarding the Transfer.

9. <u>Non-Disclosure</u>. Franchisor, Franchisee and Transferee agree to treat the existence and terms of this Agreement, the transactions contemplated hereby, and any communications, documents or agreements in connection herewith as "Confidential Information" as defined in the Existing Franchise Agreement and New Franchise Agreement, respectively, and to abide by the obligations contained in the Existing Franchise Agreement and New Franchise Agreement with respect thereto.

10. <u>Additional Representations and Warranties.</u> Franchisor, Franchisee and Transferee, separately and for themselves individually, represent and warrants that as of the Effective Date: (i) it is a legal entity duly organized and validly existing under the laws of its state and/or country of incorporation, as applicable; (ii) it has the power and authority to enter into and accept the terms and conditions of this Agreement, (iii) as a corporation or limited liability company it has duly authorized its representative and that each such representative has the right and authority to enter into and to accept the terms and conditions of this Agreement on behalf of the corporation or limited liability company; and (iv) the execution, delivery and performance by it of this Agreement and its compliance with the terms and provisions hereof does not and will not conflict with or result in a breach of any other agreement or relationship by a party with any other party.

11. <u>Severability</u>. If any provision of this Agreement will be declared illegal or unenforceable, in whole or in part, for any reason whatsoever, the remaining provisions are nevertheless deemed valid and binding.

12. <u>Waiver</u>. The waiver by any Party of any breach or violation of any provision of this Agreement will not operate or be construed as a waiver of any other or subsequent breach or violation hereof.

13. <u>Entire Understanding.</u> This Agreement sets forth the entire understanding of the Parties for the subject matter hereof, and may be amended only by a writing signed by all Parties hereto. This Agreement will be binding upon each signatory, and their respective heirs, executors, successors and assigns.

14. <u>Governing Law; Jurisdiction.</u> This Agreement will be governed by the laws of the State of Connecticut without application of the principles of conflicts of law. Each of the Parties hereto irrevocably consents to the personal jurisdiction of the Federal and state courts of the State of Connecticut, County of Hartford, for any matter arising out of or relating to this Agreement, and each party agrees that any litigation concerning this Agreement or arising out of or relating to this Agreement shall be commenced exclusively in such courts, except that in any action seeking to enforce any order or judgment of such courts such personal jurisdiction will be non-exclusive.

15. <u>Counterparts</u>. This Agreement may be executed in one or more counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument.

[The remainder of this page intentionally left blank]

IN WITNESS WHEREOF, the Parties have duly executed this Agreement as of the Effective Date.

FRANCHISOR: WIRELESS ZONE LLC

By:\_\_\_\_\_ Its:\_\_\_\_\_

FRANCHISEE:

By:\_\_\_\_\_ Its:\_\_\_\_\_

TRANSFEREE:

By:\_\_\_\_\_\_ Its:\_\_\_\_\_

### <u>Exhibit E</u>

Ascentium Capital LLC Equipment Finance Agreements



#### EQUIPMENT FINANCE AGREEMENT No. \_\_\_\_\_

Ascentium Capital LLC 23970 HWY 59 N Kingwood TX 77339-1535 www.AscentiumCapital.com

DEBTOR:			SUPPLIER and COLLATERAL:	See Schedule A				
COLLATERAL LOCATION:								
TE	RM: (In Months) 0	TOTAL NUMBER OF PAYMENTS: 0	Amount of Each F	Periodic Payment				
	1. Definitions: The words "you" and "your" refer to the DEBTOR, its successors and permitted assigns, as shown above. The words "we", "us" and "our" refer to the SECURED PARTY, its							
<ol> <li><u>Acceptance</u>; above ("Term"), obligations under documents we sp have accepted th whether by you, a</li> </ol>	successors and assigns. 2. <u>Acceptance: Representations &amp; Warranties:</u> We agree to lend to you, and you agree to borrow from us, an amount for the financing of the Collateral as defined below, for the term shown above ("Term"), which shall commence on the date of the funding ("Commencement Date") of the loan evidenced by this Equipment Finance Agreement (the "Agreement"). We shall have no obligations under this Agreement whatsoever until we accept and sign this Agreement at our office and the satisfaction in our sole discretion of all conditions we may specify including our receipt of all documents we specify and evidence satisfactory to us in the form of a telephone audit, physical inspection or otherwise that all of the Collateral has been received, is in satisfactory condition and you have accepted the Collateral for all purposes under this Agreement. You represent and warrant to us that all information conveyed to us in connection with this Agreement and all related documents whether by you, a guarantor, the supplier or any other person, is true, accurate, complete and not misleading. 3. Security Interest: You hereby grant to us a security interest under the Uniform Commercial Code ("UCC") in the equipment and other property described or referenced above and all accessories							
			ollectively, the "Collateral" ). Such security interest is oplied towards your obligations to us as we determin					
4. Payments: following the Cor without need of a transaction is not Payment is base forth above. If th higher or lower Commencement OBLIGATION T( OFF FOR ANY F IS ALSO SUBJE	You promise to pay us the nu mmencement Date and conti in invoice, together with all do consummated, the total initia d upon the total estimated cc e final cost of the Collateral than the Payment amount's Date, to but excluding the fi D MAKE PAYMENTS AND F EASSON WHATSOEVER. T	mber of payments shown above, each in the amoun uning on the same day of each month thereafter du her amounts due from time to time by you hereunde Il payment may be retained by us as partial compen- st of the Collateral, or the portion thereof being pur- or the portion being purchased) we pay the supplie pecified above You also agree to pay, when inn rst Payment Date. Following the first Payment Date. AY OTHER AMOUNTS DUE HEREUNDER IS AB3 IS IS A NON-CANCELABLE AGREEMENT: THIS	t shown above, commencing at the start of our billin uring the Term (each a "Payment", and each day a r. The total initial payment shall be paid upon your e sation for costs and expenses incurred by us in prep crbased with the proceeds of the loan evidenced he r is higher or lower than that estimate, we will adju voiced, an amount equal to 1/30 <sup>th</sup> of the Payment e, the Term shall continue without interruption for SOLUTE AND UNCONDITIONAL AND NOT SUBJ AGREEMENT, THE TERMS OF WHICH HAVE BE H IS MADE PART HEREOF AND WHICH DEBT(	g cycle as specified by us in our sole discretion Payment is due hereunder a "Payment Date"), xecution of this Agreement. If the contemplated baration for the transaction. The amount of each reby, you have provided to us and which is set st the amount of each Payment proportionately amount for each day from and including the the number of months indicated above. YOUR ECT TO ABATEMENT, REDUCTION OR SET- IN FREELY NEGOTIATED BY EACH PARTY,				
5. <u>DISCLAIMER</u> NOR ANY OTHE AS TO THE COM ALL FAULTS; (C FOR ANY REAS DEBTOR SHALI DISCLAIMED AN	COF WARRANTIES AND CL R PARTY IS SECURED PAI IDITION OF THE COLLATEI DEBTOR AGREES THAT ON DEBTOR'S ONLY REM HAVE NO REMEDY FOR	RTY'S AGENT. DEBTOR ACKNOWLEDGES AND. RAL, ITS MERCHANTABILITY, ITS FITNESS FOR THE COLLATERAL WILL BE USED SOLELY FOI EDY, IF ANY, SHALL BE AGAINST THE SUPPLI CONSEQUENTIAL, INCIDENTAL, SPECIAL, PUN FECT, DAMAGE OR UNFITNESS OF THE COLLI	NO WARRANTIES BY OR ON BEHALF OF SECT ACREES: (A) SECURED PARTY MAKES NO WAR ANY PARTICULAR PURPOSE; (B) DEBTOR ACC R COMMERCIAL OR BUSINESS PURPOSES; (D) ER OR MANUFACTURER OF THE COLLATERAL INTIVE OR EXEMPLARY DAMAGES AGAINST SE ATERAL SHALL RELIEVE DEBTOR OF THE OBL	RRANTIES WHETHER EXPRESS OR IMPLIED EPTS THE COLLATERAL "AS IS" AND WITH IF THE COLLATERAL IS UNSATISFACTORY A ND NOT AGAINST SECURED PARTY; (E) ECURED PARTY, ALL OF THE SAME BEING				
not change the lo additions or impr we have received public liability ins insurance accept obligation, to hav	ocation of the Collateral witho ovements to the Collateral wi d the Casualty Value pursual urance policy, in both cases able to us upon our request	ut our advance written consent. You are responsible hich detracts from its economic value or functional ui ht to Section 11. You agree to keep the Collateral ir in such coverage amounts as we may specify fron and if at any time you fail to deliver to us a valid ce	e location of each item of Collateral. You shall report for installing and keeping the Collateral in good wo tility. If the Collateral is damaged or lost, you agree insured against loss during the Term and to have us n time to time, from anyone who is acceptable to u trifficate of insurance reflecting such insurance as be used, we will add to the Payments and you will pay u	rking order. You shall not make any alterations, to continue making scheduled Payments unless s named as loss payee and to obtain a general is. You agree to provide us with a certificate of ing in effect, then we will have the right, but no				
7. <u>Taxes and F</u> property or docur in our sole discre processing fee cl as described in 3 documenting and Collateral. Your c with the docume Section 6 may no	7. Taxes and Fees; Indemnification: You agree to pay when due and to indemnify and hold us harmless from all taxes, fees, fines, interest and penalties, including, without limitation, personal property or documentary stamp taxes, (Taxes) relating to the use or ownership of the Collateral or to this Agreement now or hereafter imposed, levied or assessed by any taxing authority and hold us harmless from all taxes, fees, fines, interest and penalties, including, without limitation, personal in our sole adjocterion, elect to pay any such Taxes pried no your behalf body to a taxing authority and this of you agree to reimburse us on our demand for any such Taxes paid on your behalf bogether with any filing or processing fee charged by us. If any taxing authority nequires any Taxes to be paid in advance, and we pay such Taxes, we may increase the cost of the Collateral we are financing by such amount as described in Section 4 above thereby increasing the amount of each Payment to reflect the payment of such Taxes. You also agree to pay us and reimburse us for all costs and expenses in documenting and servicing this Agreement. You agree to indemnify and hold us harmless from any suits, claims, losses or damages we suffer in any way relating to the use or ownership of the Collateral. Your obligations under this Section 7 shall survive the expiration or earlier termination of this Agreement and any site inspection or lien search we deem necessary. You agree that all such fees and any insurance we obtain pursuant to the last sertence of Section f any not only cover uncosts there way site inspection or lien search we deem necessary. You agree that all such fees and any insurance we obtain pursuant to the last sertence of Section f any not only cover flow may also advected pay any site.							
from any and all You hereby irrevent to the Collateral. necessary and a prescribed by the	8. <u>Personal Property</u> : The Collateral will be and shall remain personal property and, if requested by us, you will obtain real property waivers satisfactory to us. You shall keep the Collateral free from any and all liens and encumbrances other than those in our favor. You shall give us immediate notice of any attachment or other judicial process, liens or encumbrances affecting the Collateral. Tyou hereby invovcably authorize us and appoint us as your attorney-in-fact with the power to execute and to file this Agreement and any financing statement(s) or security agreement(s) with respect to the Collateral. If your signature on any financing statement or similar document is required by law, you shall execute such supplemental instruments and financing statements we deem to be necessary and advisable and shall otherwise cooperate to defend and perfect our interest in the Collateral by filing or otherwise. You also agree to pay us on demand filing and registration fees prescribed by the UCC or other law. Any Collateral filing and registration have shall be titled and registered as directed by us.							
this Agreement, Bankruptcy Code any actions regar of bargain, the " discounted to the of the Collateral, pay our reasonat all non-sufficient maximum amour								

Form: 1291-20130617

Page 1 of 2



FDD March 30, 2023 Exhibit E Ascentium Capital LLC Equipment Finance Agreements

10. Assignment; Inspection: YOU HAVE NO RIGHT TO SELL, TRANSFER, ASSIGN, LEASE OR ENCUMBER THE COLLATERAL OR THIS AGREEMENT. We may sell, transfer, assign or
encumber this Agreement, in whole or in part, without notice to you or your consent. You agree that if we sell, transfer, assign or encumber this Agreement, the assignee will have the rights and
benefits that we assign to the assignee and will not have to perform any of our obligations. You agree that the rights of the assignee will not be subject to any claims, defenses or set-offs that you may
have against us. We and our agents and representatives shall have the right at any time during regular business hours to inspect the Collateral and for that purpose to have access to the location of
the Collateral.

11. <u>Risk of Loss</u>: You assume and shall bear the entire risk of loss, theft, damage and destruction of the Collateral from any cause whatsoever, and no loss, theft, damage or destruction of the Collateral shall relieve you of the obligation to make Payments or any other obligation under this Agreement. You shall promptly notify us in writing of such loss, theft, damage or destruction. If damage of any kind occurs to any item of Collateral, you, at our option, shall at your expense (a) place the Collateral in good repair, condition or working order, or (b) if the Collateral cannot be repaired or is lost, stolen or suffers a constructive loss under an insurance policy covering the Collateral, pay to us the "Casualty Value." The Casualty Value will be equal to the total of (i) accrued and unpaid amounts then due and owing, and (ii) the remaining Payments discounted to present value at 4%, in both cases as of the date the Casualty Value is received by us.

12. <u>Choice of Law; Waiver of Jury Trial</u>: Subject to the following sentence, this Agreement shall be governed by, construed, interpreted and enforced in accordance with the laws of the state of New Jersey. If any amount contracted for, charged or received in connection with this Agreement constitutes interest or regulated time-price differential governed by, not exempt from, and in excess of amounts lawfully permitted, under New Jersey law (the "Subject Amount"), then (i) if the law of state in which Debtor resides (as indicated in Debtor's address above; the "Debtor's State") would permit the lawful contracting for, charging and receipt dam arceipt of such interest or regulated time-price differential and (ii) if clause (i) preceding is not applicable, Secured Party shall make any necessary adjustments so as to eliminate such excess. Debtor agrees to provide Secured Party advance written notice and an opportunity to cure pursuant to the preceding sentence any contract, charge or receipt claimed by Debtor to be unlawful; and Secured Party may calculate maximum lawful amounts by amortizing, prorating, allocating reallocating, discounting, treating months as equal intervals, and spreading in each case to the fullest extent permitted by applicable law. You consent to the non-exclusive jurisdiction of the federal and state courts located in the state of New Jersey in any action or proceeding to this Agreement, YOU WAIVE ANY RIGHT TO A TRIAL BY JURY IN ANY SUCH ACTION OR PROCEEDING, AND YOU WAIVE ANY RIGHT TO ASSERT THIS IS AN INCONVENIENT FORUM.

13. <u>Miscellaneous</u>: During the Term, you agree to provide us with all financial statements and copies of tax returns we may request. If we supply you with labels, you shall label any and all Collateral and shall keep the same affixed in a prominent place. If any provision hereof or any remedy herein provided is found to be invalid under any applicable law, the remaining provisions hereof, shall be given effect in accordance with the manifest intent hereof. The parties agree that each Payment includes interest. You agree that awaiver of breach will not be a waiver of any other subsequent breach, and that any delay or failure to enforce our rights under this Agreement does not prevent us from enforcing any rights at a later time. YOU AGREE THAT WE WILL NOT BE LIABLE FOR ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES FOR ANY DEFAULT BY US UNDER THIS AGREEMENT. Section headings are for convenience and are not a part of this Agreement. You agree that awaiver of breach are on the avaiver of a real agree that yo providing us with an email address or telephone number for a cellular or ther wireless device, you expressly consent to receiving communications including email, voice and text messages from us or our affiliates or assigns at that email address or telephone number, and this express consent applies to each such email address or telephone number for a cellular on the withereof and without further foundation. The parties approvide to us now or in the future and permits such communications regardless of their purpose. These calls and messages may incur access fees from you intermet or wireless provider. You agree that await be appropriate by us. Time is of the essence with respect to your obligations hereunder. No term or provision of this Agreement will be binding upon your successors, permitted assigns, heirs and legal representatives. You authorize us to complete any blank in this instrument or in any document executed or delivered in connection herewith that contemplates a date by inserting a date deemed appropri

DEBTOR:	SECURED PARTY:	Ascentium Capital LLC			
Signature:	Signature:				
Printed Name:	Printed Name:				
Title:	Title:				
CONTINUING GUARANTY: The undersigned ("you", "your", jointly and severally if more than one) unconditionally guarantees to Ascentium Capital LLC and its assigns ("Ascentium Cap prompt payment and performance when due of all of the obligations of the Debtor under the Agreement referenced above and all related documents executed by the Debtor in connection (collectively with the Agreement, the "Agreements"). Ascentium Capital shall not be obligated to proceed against the Debtor, the property being financed under the Agreements (collectively with the Agreement, the "Agreements"). Ascentium Capital shall not be obligated to proceed against the Debtor, the property being financed under the Agreements or emedy before proceeding against you to enforce this Continuing Guaranty ("Guaranty"). Notwithstanding any changes made to the Agreements in the course of Ascentium Capital's dealings Debtor, this Guaranty will remain in effect with respect to the Agreements as so changed even if you are not notified of the changes and will remain in effect even if the Agreements or any of the no longer enforceable against the Debtor. You waive all presentments, demand for performance, notices of protest, notices of dishonor, notices of acceptance of this Guaranty and all other new which you may have a right. You agree to pay Ascentium Capital all the expenses incurred by Ascentium Capital in enforcing this Guaranty. You may not assign this Guaranty without As Capital's wittle consent to the non-exclusive jurisdiction of the federal and state courts located in the state of New Jersey in any action to enforce this Guaranty and you waive any right to asse an inconvenient forum. You consent to Ascentium Capital constitute on and the same instrument.					
Guarantor Signature:	Guarantor Signature:				
Printed Name:	Printed Name:				
Cell Phone No.:	Cell Phone No.:				
AUTHORIZATION FOR PRE-AUTHORIZED PAYMENTS: Debtor hereby authorizes Ascentium Capital, its successors and assigns to automatically initiate and make debit entries (charges) to Debtor's bark account (and for Debtor's bark to accept and post such debit entries) indicated below for the payment of all amounts owed by Debtor to Ascentium Capital from time under or in connection with the above-referenced Agreement. Debtor understands and agrees that Ascentium Capital may impose a fee in the event Debtor's bark does not pay a debit entry. This authority granted under this Authorization for Pre-authorized Payments is to remain in effect during the term of the Agreement, including all renewals and extensions, and Debtor acknowledges that if Debtor revokes such authority during the term of the Agreement Debtor shall be in default under the Agreement without the requirement of any prior notice from Ascentium Capital as a precondition for such default. Any erroneous or incorrect charge will be corrected upon notification to Ascentium Capital. If corrections in the debit account are necessary, it may involve a credit or debit to Debtor's account. Debtor agrees that afascimile or other copy of this Authorization, as executed, shall be deemed the equivalent of the orginally executed copy for all purposes.					
Bank Name:	Account Holder Name:				
Account No:	ABA No.:				

Printed Name and Title:

Form: 1291-20130617

Authorized Signature:

Page 2 of 2





#### EQUIPMENT FINANCE AGREEMENT Agreement No. \_\_\_\_\_

Ascentium Capital LLC 23970 HWY 59 N Kingwood TX 77339-1535

CAR	ITAL					AscentiumCapital.com
DEBTOR ("you" or "your").		STREET ADDRESS	CITY	STATE	ZIP	SUPPLIER: See Schedule A
COLLATERAL LOCATION (if different	from above)	BUSINE	S PHONE EMAIL ADDR ESS			COLLATERAL ("Collateral"): See Schedule A
	TERM	<b>1</b> (in manths)		-	PAYMENT AMOUN @.\$	
Agreement. Ascentium Capital LLC ("Lender", "we", "us" or "our") agrees to lend to Debtor and you agree to borrow from us an amount for the financing of the Collateral. Amounts received by us under this Equipment Finance Agreement ("EFA") shall be applied as we determine. This EFA has an interim term ("Interim Term") and an initial term ("Initial Term"). The foregoing collectively the "Term". The Interim Term starts on the date we fund the purchase price of the Collateral following your acceptance of it. The Initial Term starts on the billing date specified by us ("Commencement Date"). You agree to pay us: (a) payments (each a "Payment") shown above during each month of the Initial Term; the first Payment is due on the Commencement Date, and (b) all other amounts that become due under this EFA, Including 1/30th of a Payment for each day of the Interim Term. You authorize us to adjust the Payment if the final cost of the Collateral or tax is different from that on which such Payment is based. Any amount not paid when due is subject to a late charge of the lower of 10% of such amount or the highest amount allowed by law. <b>Grant of Security Interest</b> . You hereby grant to us a security interest in the Collateral and all proceeds to secure all of your obligations under this EFA. Disclaimer of Warranties and Claims. We make no representation or warranty as to any matter whatsoever including the merchantability or fitness for a particular purpose of the Collateral. This EFA is inrevocable. Your obligation to pay all amounts payable hereunder is absolute and unconditional and will not be subject to any reduction, setoff, defense, counterclaim, deferment or recoupment for any reason. You acknowledge you selected the Collateral and the Supplier and the Supplier is not our agert nor are we its agent. You will use the Collateral for commercial purposes only and in compliance with law. Collateral is upon our request. At your sexpense you will maintain the Collateral in goad expense or pay to us all amou			benefit and add charges whice plus an interest charge. Default and Remedies. If ar amount under this EFA when you file or have filed againsty of yours contained in this El guarantor. Upon your default possession of the Collateral possession of the Collateral possession of the Collateral aus, (c) declare all sums due payments discounted at 4% exercise any other right or rem us for all costs we incur in et repair, storage and remarketin subsequent default. General. This EFA shall be reference to its principles of o located in New Jersey in a improper venue and/or foruu us the right to make such filing pay us interest on all past due You. We may assign this EFA assignee will have the same i defenses or set offs that you parties with respect to its sub represent and warrant to us th documents whether by you, a not misleading. This EFA mas instrument. All fees may not o without our prior written conss- joint and several. A facsimile d shall be in writing and deeme	h may resu y one of th due, (ii) you ou a petition 74, or (iv) you intervoid and require you and to be as calculat as calculat as calculat as calculat as calculat any action m non comp orflicts of it any action m non comp s under this in whole or ights and b may have a suder this in whole or ights and b may have a stall inform guarantor. y be execu- nly cover o ent if Debto of this EFA d given two nd addressy written not	e we may, but are n t in a higher premium e following occurs, yo cease doing busines any of the above ev o any or all of the fi abby waive any seci- ou to deliver it to us a come due hereunder abby waive any seci- ou to deliver it to us a come due hereunder due del bus, (d) sell, di may be available to us rights including our : lilateral. A waiver of hd construed under th wes. You consent to relating to this EF riens and waive any Uniform Commercial the lower of 1.5% pe EFA, or permit the C in part, without notice eneffs that we have a fand may only be ame tation conveyed to us the supplier or any of ted in separate coun ur costs but may incl shall be the equivalen business days after b ed to the recipient at tce.	ot required, to buy such insurance for our n you would pay if you obtained insurance, ou will be in default (i) you fail to pay any s, admit your inability to pay your debts, or y Code, (ii) you breach any other obligation ents of default occur with respect to any ollowing; (a) terminate this EFA, (b) take tity required of us in the event we take at your expense to a location designated by immediately due and payable, all future spose of, hold, or lease the Collateral, (e) sourder applicable law. You shall reimburse attorneys' fees and costs of repossession, default will not be a waiver of any other or he laws of the State of New Jersey without the non-exclusive jurisdiction of courts A: You waive any objection based on right to a jury trial. You inevocably grant Code as we deem necessary. You agree that our now, but will not be subject to any claims, sets forth the entire understanding of the terparts which together shall be the same ude a profit. You may not prepay this EFA an one person, the liability of each shall be to fan orginal. Any notice given hereunder leing deposited with the US Postal Service, its address set forth above or such other bor.
Debtor Name:			ACCEPTED BY LENDER:	Asce	ntium Capital LLC	
Signature:			By:			
Printed Name and Title: GUARANTY: You (jointly and severally if more than one) unconditionally guarantee to us and our assigns the payment and performance when due of all of the obligations of the Debtor under this EFA and all related documents executed by the Debtor ("Agreements"). We may proceed against you before proceeding against the Debtor, the Collateral or enforce any other remedy. Notwithstanding any changes made to the Agreements in our dealings with Debtor, this Guaranty will remain in effect as changed even if you are not notified of the changes and will remain in effect even if the Agreements are no longer enforceable against the Debtor. You waive all notices to which you may have a right. You agree to pay us all our expenses in enforcing this Guaranty. You may not assign this Guaranty without our written consent. The governing law and venue provisions of the EFA shall apply to any action to enforce this Guaranty. You consent to our conducting a credit evaluation of you from all sources, periodically updating it and sharing the results with others.						
Guarantor Signature:			Guarantor Signature:			
Printed Name: (no titles)			Printed Name: (no titles)			
AUTHORIZATION FOR ACH		btor authorizes you, your successors and assigns to nder the EFA. This Authorization is to remain in effe	automatically initiate and make de			
Bank Name:			Acct Holder Name:			
Account No:			ABA No:			
Authorized Signature:			Printed Name and Title:			

1401-20130617





#### MASTER EQUIPMENT FINANCE AGREEMENT No.

Ascentium Capital LLC 23970 HWY 59 N Kingwood, TX 77339-1535 AscentiumCapital.com

#### DEBTOR:

1. Definitions: This Master Equipment Finance Agreement ('Master Agreement') is by and between the undersigned debtor, meaning all debtors jointly and severally if more than one ('Debtor', 'you', 'your'), and Ascentium Capital LLC, a Delaware limited liability company ('Secured Party'), the words 'we', 'us' and 'our' refer to the Secured Party, its successors and assigns. Secured Party hereby agrees to finance the Collateral (as hereinafter defined) under the terms and provisions of each schedule incorporating by reference the terms and conditions of this Master Agreement and substantially in the form of Exhibit A hereto (each, a "Schedule"). Each Schedule shall evidence and constitute a separate and independent contract for the financing of the personal property described on such Schedule (with all then present and future attachments, accessories, manuals, operational records, replacement parts, repairs and additions or substitutions thereof, thereto and therefor, and together with any and all other property set forth and described on such Schedule and the proceeds of such property, including, without limitation, insurance proceeds (collectively, 'Collateral'). Each Schedule shall set forth the description of the Collateral, the Term of the financing evidenced by the Schedule, the amount of the applicable debt service and the number of Payments thereof and such other matters relating to the transaction in question as Secured Party and Debtor shall agree to. In the event of a conflict between the terms and conditions of this Master Agreement and those of any Schedule, the terms and conditions of the Schedule shall prevail but solely with respect to the financing of the Collateral set forth on such Schedule. Any reference in this Master Agreement or any Schedule to "this Agreement" or "hereunder" or "hereby" shall be deemed to refer to any such Schedule as it incorporates by reference the terms and conditions of this Master Agreement.

A Term; Acceptance; Representations & Warranties: We agree to lend to you, and you agree to borrow from us, an amount for the financing of the Collateral, for the term shown on the applicable Schedule ("Term"), which shall commence on the date we make the first funding ("Commencement Date") of the financing evidenced by this Agreement. We shall have no obligations under this Agreement whatsoever until we accept and sign the applicable Schedule at our office and the satisfaction in our sole discretion of all conditions we may specify including our receipt of all documents we specify and evidence satisfactory to us in the form of a telephone audit, physical inspection or otherwise that all of the Collateral has been received, is in satisfactory condition and you have accepted the Collateral for all purposes under this Agreement. You represent and warrant to us that all information conveyed to us in connection with this Agreement and all related documents whether by you, a guarantor, the supplier or any other person, is true, accurate, complete and not misleading. If you are an entity, the person executing this Agreement on your behalf represents to us that they are authorized to do so, making this Agreement the valid and binding act of the entity.

3. Security Interest: You hereby grant to us a security interest under the Uniform Commercial Code ("UCC") in the Collateral. Such security interest is granted to secure payment and performance by you of your obligations hereunder. All amounts received from you under this Agreement shall be applied towards your obligations to us as we determine.

4. Payments: You promise to pay us the number of payments shown on the applicable Schedule, each in the amount shown therein, commencing at the start of our billing cycle as specified by us in our sole discretion following the Commencement Date and continuing on the same day of each month thereafter during the Term (each a "Payment", and each day a Payment is due hereunder a "Payment Date"), without need of an invoice, together with all other amounts due from time to time by you hereunder. The total initial payment shall be paid upon your execution of the applicable Schedule. If the contemplated transaction is not consummated, the total initial payment may be retained by us as partial compensation for costs and expenses incurred by us in preparation for the transaction. The amount of each Payment is based upon the total estimated cost of the Collateral, or the portion thereof being purchased with the proceeds of the financing evidenced hereby, you have provided to us and which is set forth in the applicable Schedule. If the final cost of the Collateral (or the portion being purchased) we pay the supplier is higher or lower than that estimate, we will adjust the amount of each Payment proportionately higher or lower than the Payment amount specified above. You also agree to pay, when invoiced, an amount equal to 1/30<sup>th</sup> of the Payment amount for each day from and including the Commencement Date, to but excluding the first Payment Date. Following the first Payment Date, the Term shall continue without interruption for the number of months indicated above. You may not prepay this Agreement without our prior written consent. YOUR OBLIGATION TO MAKE PAYMENTS AND PAY OTHER AMOUNTS DUE HEREUNDER IS ABSOLUTE AND UNCONDITIONAL AND NOT SUBJECT TO ABATEMENT, REDUCTION OR SET-OFF FOR ANY REASON WHATSOEVER. THIS IS A NON-CANCELABLE AGREEMENT: THIS AGREEMENT, THE TERMS OF WHICH HAVE BEEN FREELY NEGOTIATED BY EACH PARTY, IS ALSO SUBJECT TO THE TERMS AND CONDITIONS ON THE FOLLOWING PAGE WHICH IS MADE PART HEREOF AND WHICH DEBTOR AND SECURED PARTY ACKNOWLEDGE THEY HAVE READ AND ACCEPTED.

POLLOWING PAGE WHICH IS MIDE PART HEREOF AND WHICH DEDION AND SECURED PART HORMOWLEDGE THE HAVE READ AND ACCEPTED. 5. DISCLAMMENT OF WARRANTIES AND CLAIMS: LIMITATION OF REMEDIES THERE ARE NO WARRANTIES BY OR ON BEHALF OF SECURED PARTY AND NEITHER THE SUPPLIER NOR ANY OTHER PARTY IS SECURED PARTY'S AGENT. DEBTOR ACKNOWLEDGES AND AGREES: (A) SECURED PARTY MAKES NO WARRANTIES WHETHER EXPRESS OR IMPLIED AS TO THE CONDITION OF THE COLLATERAL, ITS MERCHANTABILITY, ITS FITNESS FOR ANY PARTICULAR PURPOSE; (B) DEBTOR ACCEPTS THE COLLATERAL "AS IS" AND WITH ALL FAULTS (C) DEBTOR AGREES THAT THE COLLATERAL WILL BE USED SOLELY FOR COMMERCIAL OR BUSINESS PURPOSES; (D) IF THE COLLATERAL IS UNSATISFACTORY FOR ANY REASON DEBTOR'S ONLY REMEDY, IF ANY, SHALL BE AGAINST THE SUPPLIER OR MANUFACTURER OF THE COLLATERAL AND NOT AGAINST SECURED PARTY; (E) DEBTOR SHALL HAVE NO REMEDY FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL, PUNITIVE OR EXEMPLARY DAMAGES AGAINST SECURED PARTY, ALL OF THE SAME BEING DISCLAIMED AND WAIVED; AND (F) NO DEFECT, DAMAGE OR UNFITNESS OF THE COLLATERAL SHALL RELIEVE DEBTOR OF THE OBLIGATION TO MAKE PAYMENTS OR RELIEVE DEBTOR OF ANY OTHER OBLIGATION UNDER THIS AGREEMENT.

6. Location; Maintenance; Installation; Insurance: You agree to maintain records showing the location of each item of Collateral. You shall report each location to us upon our request and shall not change the location of the Collateral without our advance written consent. You are responsible for installing and keeping the Collateral in good working order. You shall not make any alterations, additions or improvements to the Collateral which detracts from its economic value or functional utility. If the Collateral is damaged or lost, you agree to continue making scheduled Payments unless we have received the Casualty Value pursuant to Section 11. You agree to keep the Collateral insured against loss during the Term and to have us named as loss payee and to obtain a general public liability insurance policy, in both cases in such coverage amounts as we may specify from time to time, from anyone who is acceptable to us. You agree to provide us with a certificate of insurance acceptable to us upon our request and if at any time you fail to deliver to us a valid certificate of insurance reflecting such insurance as being in effect, then we will have the right, but no obligation, to have such insurance protecting us placed for the Term at your expense, and if so placed, we will add to the Payments and you will pay us our costs of obtaining such insurance and any stomary charges or fees of ours

7. Taxes and Fees; Indemnification: You agree to pay when due and to indemnify and hold us harmless from all taxes, fees, fines, interest and penalties, including, without limitation, personal property or documentary stamp taxes, (collectively "Taxes") relating to the use or ownership of the Collateral or to this Agreement now or hereafter imposed, levied or assessed by any taxing authority. We may in our sole discretion, elect to pay any such Taxes directly to a taxing authority and if so you agree to reimburse us on our demand for any such Taxes paid on your behalf together with any filing or processing fee charged by us. If any taxing authority requires any Taxes to be paid in advance, and we pay such Taxes, we may increase the cost of the Collateral we are financing by such amount as described in Section 4 above thereby increasing the amount of each Payment to reflect the payment of such Taxes. You also agree to pay us and reimburse us for all costs and expenses in documenting and servicing this Agreement. You agree to indemnify and hold us harmless from any suits, claims, losses or damages we suffer in any way relating to the use or ownership of the Collateral. Your obligations under this Section 7 shall survive the expiration or earlier termination of this Agreement. You agree to pay us fees in a mount in effect from time to the last connection with the documentation of the Agreement and any site inspection or lien search we deem necessary. You agree that all such fees and any insurance we obtain pursuant to the last sentence of Section 6 may not only cover our costs they may also include a profit.

8. Personal Property: The Collateral will be and shall remain personal property and, if requested by us, you will obtain real property waivers satisfactory to us. You shall keep the Collateral free from any and all liens and encumbrances other than those in our favor. You shall give us immediate notice of any attachment or other judicial process, liens or encumbrances affecting the Collateral. You hereby irrevocably authorize us and appoint us as your attorney-in-fact with the power to execute and to file this Agreement and any financing statement(s) or security agreement(s) with respect to the Collateral. If your signature on any financing statement or similar document is required by law, you shall execute such supplemental instruments and financing statements we deem to be necessary and advisable and shall otherwise cooperate to defend and perfect our interest in the Collateral by filing or otherwise. You also agree to pay us on demand filing and registration fees prescribed by the UCC or other law. Any Collateral that is subject to title or registration laws shall be titled and registered as directed by us.

9. Default: Remedies; Late Charges: If any one of the following events occur with respect to you or any Guarantor, you will be in default: (i) you fail to pay any Payment or other amount due under this Agreement, when due, (ii) you breach or fail to perform any of your other covenants and promises under this Agreement, (iii) you become insolvent, any action under the United States Bankruptcy Code is filed by or against you, make an assignment for the benefit of creditors, admit your inability to pay your debts as they become due, or if you terminate your entity existence or take any actions regarding the cessation or winding up of your business affairs. If you are in default, at our election, we can accelerate and require that you pay, as reasonable liquidated damages for loss of bargain, the "Accelerated Balance". The Accelerated Balance will be equal to the total of: (i) accrued and unpaid amounts then due under this Agreement, and (ii) the remaining Payments discounted to their then present value at 3% per annum. We can also pursue any of the remedies available to us under the UCC or any other law. In the event we seek to take possession of any part of the Collateral, you irrevocably waive to the fullest extent permitted by law any bonds, surety or security required by statute, court rule or otherwise as an incident of such possession. You agree to pay our reasonable attorneys' fees and actual costs incurred by us in enforcing our rights hereunder including repossession, storage, refurbishment and sale of the Collateral and collection costs, and all non-sufficient funds charges and similar charges. If any part of a payment is late, you agree to pay us upon our demand the following, or if less, the maximum amount allowed under applicable law (x) a late charge equal to the greater of 10% of the payment or \$25.00, (y) a charge of \$30.00 for each check returned for any reason or if any ACH debit charge is not honored and (z) if we have had to perform collection activities in connection with such late payment, our specified collection charges then in effect. The foregoing will not be construed as interest but as reimbursement to us to cover 

411-20141003

FDD March 30, 2023 Exhibit E Ascentium Capital LLC Equipment Finance Agreements

administrative and overhead ex	penses related to the pro-	ocessing and collection	of the late payment.

10. <u>Assignment; inspection</u>: YOU HAVE NO RIGHT TO SELL, TRANSFER, ASSIGN, LEASE OR ENCUMBER THE COLLATERAL OR THIS AGREEMENT. We may sell, transfer, assign or encumber this Agreement, in whole or in part, without notice to you or your consent. You agree that if we sell, transfer, assign or encumber this Agreement, the assignee will have the rights and benefits that we assign to the assignee and will not have to perform any of our obligations. You agree that the rights of the assignee will not be subject to any claims, defenses or set-offs that you may have against us. We and our agents and representatives shall have the right at any time during regular business hours to inspect the Collateral and for that purpose to have access to the location of the Collateral.

11. <u>Risk of Loss</u>: You assume and shall bear the entire risk of loss, theft, damage and destruction of the Collateral from any cause whatsoever, and no loss, theft, damage or destruction of the Collateral shall relieve you of the obligation to make Payments or any other obligation under this Agreement. You shall promptly notify us in writing of such loss, theft, damage or destruction. If damage of any kind occurs to any item of Collateral, you, at our option, shall at your expense (a) place the Collateral in good repair, condition or working order, or (b) if the Collateral cannot be repaired or is lost, stolen or suffers a constructive loss under an insurance policy covering the Collateral, pay to us the "Casualty Value." The Casualty Value will be equal to the total of (i) accrued and unpaid amounts then due and owing, and (ii) the remaining Payments discounted to present value at 3% in both cases as of the date the Casualty Value is received by us.

12. <u>Choice of Law; Waiver of Jury Trial</u>: Subject to the following sentence, this Agreement shall be governed by, construed, interpreted and enforced in accordance with the laws of the state of New Jersey. If any amount contracted for, charged or received in connection with this Agreement constitutes interest or regulated time-price differential governed by, not exempt from, and in excess of amounts lawfully permitted, under New Jersey law (the "Subject Amount"), then (i) if the law of state in which Debtor received is indicated in Debtor's address above; the "Debtor's State") would permit the lawful contracting for, charging or received of any part of the Subject Amount, then the parties agree that the law of Debtor's State shall govern as to the contracting for, charging or received of any part of the Subject Amount, then the parties agree that the law of Debtor's State shall govern as to the contracting for, charging or received of any part of the Subject Amount, then the parties agree that the law of Debtor's State shall govern as to the contracting for, charging and receipt of such interest or regulated time-price differential and (ii) if clause () preceding is not applicable. Secured Party shall make any necessary adjustments so as to eliminate such excess. Debtor agrees to provide Secured Party avance written notice and an opportunity to cure pursuant to the preceding sentence any contract, charge or receipt claimed by Debtor to be unlawful; and Secured Party may calculate maximum lawful amounts by amortizing, prorating, allocating reading calculating, discounting, treating months as equal intervals, and spreading in each case to the fuellest extent permitted by applicable law. You consent to the non-exclusive jurisdiction of the federal and state courts located in the state of New Jersey in any action or proceeding relating to this Agreement, YOU WAIVE ANY RIGHT TO A TRIAL BY JURY IN ANY SUCH ACTION OR PROCEEDING, AND YOU WAIVE ANY RIGHT TO ASERT THIS IS AN INCONVENENT FORUM.

13. <u>Miscellaneous</u>: During the Term, you agree to provide us with all financial statements and copies of tax returns we may request. If we supply you with labels, you shall label any and all Collateral and shall keep the same affixed in a prominent place. If any provision hereof or any remedy herein provided is found to be invalid under any applicable law, the remaining provisions hereof, shall be given effect in accordance with the manifest intent hereof. The parties agree that each Payment includes interest. You agree that a waiver of breach will not be a waiver of any other subsequent breach, and that any delay or failure to enforce our rights under this Agreement does not prevent us from enforcing any rights at a later time. YOU AGREE THAT TWE WILL NOT BE LIABLE FOR ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES FOR ANY DEFAULT BY US UNDER THIS AGREEEMENT. Section headings are for convenience and are not a part of this Agreement. You agree that so or our affiliates or asigns at that email address or telephone number for a cellular or other wireless device, you expressly consent to receiving communications including email, voice and text messages from us or our affiliates or asigns at that email address or telephone number, and this express consent applies to each such email address or telephone number for a cellular or other wireless device, you expressly consent to receiving communications regardless of their purpose. These calls and messages may incur access fees from your intermet or wireless provider. You agree that the original of this Master Agreement or any Schedule may be electonically duplicated and a copy hereof may be introduced in lieu of the original thereof and without further foundation. The parties hereto expressly waive the secondary evidence rule. You agree that the odiginal of this Agreement may be amended, altered, waived or discharged except by a written instrument signed by both parties to this Agreement. Any formal notice given pursuant to this Agreement shall be deemed given 2 business

DEBTOR:	SECURED PARTY:	Ascentium Capital LLC
Signature:	Signature:	
Printed Name:	Printed Name:	
Title:	Title:	

CONTINUING GUARANTY: The undersigned Guarantor ('you", 'you", ipinity and severally if more than one) unconditionally guarantees to Ascentium Capital LLC, its successors and assigns ('Ascentium') the prompt payment and performance when due of all of the obligations of the Debtor under any and all Schedules to this Master Agreement and all related documents executed by the Debtor in connection with it (collectively with any applicable Schedule, the 'Agreements'). Ascentium guarantees to Ascentium any control to proceed against the Debtor, the property being financed under the Agreements or enforce any other remedy before proceeding against you to enforce this Continuing Guaranty ('Guaranty). Notwithstanding any changes made to the Agreements in the Course of Ascentium's dealings with the Debtor, this Guaranty will remain in effect with respect to the Agreements as so changed even if you are not notified of the changes and will remain in effect with respect to the Agreements, demand for performance, notices of protest, notices of dishonor, notices of acceptance of this Guaranty and all other notices to which you may have a right. You agree to pay Ascentium all the express incurred by Ascentium in enforcing this Guaranty without Ascentium's written consent. This Guaranty shall be governed by, construed, interpreted and enforced in accordance with the laws of the state of New Jersey without reference to its principles of conflicts of laws. You consent to the non-exclusive jurisdiction of the federal and state courts located in the state of New Jersey in any action to enforce this Guaranty and you waive any right to assert this is an inconvenient forum. You consent to the scentium conducting a credit evaluation of you from all sources, periodically updating it and sharing the results with others. This Guaranty may be executed in separate counterparts which the getter shall constitute one and the same instrument.

Guarantor Signature:		Guarantor Signature:			
Printed Name:		Printed Name:			
Cell Phone No.:		Cell Phone No.:			
Continuiting Authority and the success of the second secon					
Bank Name:		Account Holder Name:			
Account No:		ABA No.:			
Authorized Signature:		Printed Name and Title:			

411-20141003



## EQUIPMENT SCHEDULE No.

Ascentium Capital LLC 23970 HWY 59 N Kingwood, TX 77339-1535 AscentiumCapital.com

то
MASTER EQUIPMENT FINANCE AGREEMENT No

SECURED PARTY:	DEBTOR:		SUPPLIER:		
Ascentium Capital LLC 23970 Highway 59 North			See Schedule A		
Kingwood, TX 77339			See Schedule A		
Collateral Description: See Schedule A					
Collateral Location:					
Term (in months)	Total Number C	)f Payments	Amount of Each Payment		
	TERMS AND	CONDITIONS			
<ol> <li>Equipment Schedule to Master Equipment Finance Agreement. The undersigned Debtor unconditionally and irrevocably agrees to borrow from Secured Party an amount for the purchase of the Collateral described on Schedule A hereto, on the terms and conditions specified herein and in the Master Equipment Finance Agreement made part of this Schedule (as a mended from time to time, the "Master Agreement") and whose identifying number is set forth above. The terms of the Master Equipment Date until all amounts due Secured Party hereunder have been received by Secured Party, except only to the extent inconsistent with the provisions of this Schedule (this Schedule, together with such incorporated terms of the Master Agreement"). This Agreement is fully integrated and supersedes any and all prior oral or other written statements, agreements and understandings regarding the subject matter hereof. Capitalized terms used and not otherwise defined in this Schedule have the respective meanings set forth in the Master Agreement.</li> <li>Payments. Debtor agrees to pay to Secured Party the Total Number of Payments shown above in the Amount of Each Payment shown above, including all other amounts due from the terms and conditions of this Agreement.</li> </ol>					
DEBTOR:		SECURED PARTY: As	centium Capital LLC		
Signature:		P.u.			
		Ву:			
Printed Name:		Printed Name:			
Title:		Title:			
The person signing this Schedule represents and warrants to Secured Party that this Schedule has been duly authorized by any and all action required of the corporation, partnership, limited liability company or other form of business (whichever applies in your case), and no consent of any other person or entity is necessary; the Debtor entity or person has complete power to enter into this Agreement, and the person signing on behalf of the Debtor has been authorized to do so; this Agreement is a legal and binding obligation of the Debtor entity, and enforceable against the Debtor in accordance with its terms and conditions; all factual statements made in this Agreement and all other information supplied to Lender by the Debtor entity or its representatives, is true, accurate and complete in all material respects.					

421-20141010

## 



#### PERSONAL GUARANTY

Ascentium Capital LLC 23970 HWY 59 N Kingwood TX 77339-1535 www.AscentiumCapital.com

#### Agreement No. 20915

The undersigned individual(s) residing at the address(es) set forth below the signature of such individual(s) (whether one or more, "Guarantor") makes and delivers this Personal Guaranty ("Guaranty"). We use the words **you** and **your** to mean the Guarantor. The words **we**, **us**, and **our** refer to Ascentium Capital LLC, a Delaware Limited Liability Company, and its assigns.

For valuable consideration, receipt of which is hereby acknowledged, you hereby unconditionally guarantee and promise on demand (i) to pay us in lawful money of the United States all periodic rent, debt service and other sums required to be paid under the terms of (A) the equipment lease, equipment finance agreement, note and security agreement, loan and security agreement or similar agreement (including schedules to master agreements) whose Agreement number is referenced above ("Agreement"), entered between us and Test Documents (hereinafter called "Obligor"), as lessee, debtor or other obligor, and (B) any document relating to such Agreement representing any obligation from Obligor to us, including, without limitation, bills of sale, security agreements, evidence of indebtedness, progress payment agreements or lease commencement agreements (collectively, "Other Documents") in the amounts, at the times and in the manner set forth in such Agreement or Other Documents, and (ii) to perform, at the time and in the manner set forth in such Agreement, all of the terms, covenants and conditions, therein required to be kept, observed or performed by Obligor, and (iii) to perform, at the times and in the manner set forth in the Other Documents, all of the terms, covenants and conditions therein required to be kept, observed and performed by Obligor. You shall pay all of the foregoing amounts and perform all of the foregoing terms, covenants and conditions notwithstanding that such Agreement or any of the Other Documents, or any obligations performed or to be performed thereunder, shall be void or voidable as against Obligor or any of Obligor's creditors, including a trustee in bankruptcy of Obligor, by reason of any fact or circumstance including without limiting the generality of the foregoing, failure by any person to file and document or to take any other action to make the Agreement or any of the Other Documents enforceable in accordance with their terms.

This Guaranty is a continuing one and shall terminate only upon full payment of all rents, debt service and all other sums due under the Agreement and the Other Documents and the performance of all the terms, covenants and conditions therein required to be kept, observed or performed by the Obligor. All indebtedness, now existing or hereafter arising, between Obligor and you is hereby subordinated to all present and future obligations of Obligor or you to us, including, but not limited to, the obligations set forth in the Agreement and Other Documents and no payment shall be made or accepted on any such indebtedness due Obligor or you until all of such obligations to us are paid and satisfied in full. This Guaranty is a guarantee of payment and performance and not of collection only.

You authorize us, without notice or demand, and without affecting your liability hereunder, from time to time to: (a) change the amount, time or manner of payment of rent, debt service or other sums required to paid under the terms of the Agreement and Other Documents; (b) change any of the terms, covenants, conditions or provisions of the Agreement or Other Documents; (c) amend, modify, change or supplement the Agreement and Other Documents; (d) assign the Agreement and Other Documents or the rents, debt service or other sums payable under the Agreement and Other Documents; (e) consent to Obligor's assignment of the Agreement and Other Documents or to the subleasing or subfinancing of all, or any portion, of the property covered by the Agreement; (f) take and hold security for the payment of this Guaranty or the performance of the Agreement and Other Documents, and exchange, enforce, waive and finance any such security; and (g) apply such security and direct the order of manner of sale thereof as we in our **sole** discretion may determine. We may without notice assign this Guaranty in whole or in part. You shall not assign this Guaranty without our prior written consent.

You waive any right to require us, before demanding from you the payment or performance from you specified above to; (a) proceed against Obligor; (b) proceed against or exhaust any property leased or financed pursuant to the Agreement or other security leased to or held from Obligor; (c) pursue any other remedy in Our power whatsoever; or (d) notify You of any default by Obligor in the payment of any rent, debt service or other sums required to be made under the terms of the Agreement or Other Documents or in the performance of any terms, covenants or conditions herein required to be kept, observed or performed by the Obligor. You waive any defense arising by reason of any disability or other defense of Obligor or by reason of the cessation from any cause whatsoever of the

\*20915/331010\*

531-20140919

FDD March 30, 2023 Exhibit E Ascentium Capital LLC Equipment Finance Agreements liability of the Obligor. You shall have no right of subrogation and waive any right to enforce any remedy which we now have or may hereafter have against Obligor, as well as any right of indemnity against Obligor for any obligations which you may perform with respect to the Agreement or Other Documents, and waive any benefit of, and any right to participate in, any security now or hereafter held by us. You waive all presentments, demands for performance, notices of non-performance, protests, notices of protest, notices of dishonor and notices of acceptance of this Guaranty and all other notices to which you may have a right.

You agree to pay attorneys' fees and all other costs and expenses, which may be incurred by us in the enforcement of this Guaranty.

You represent and warrant to us that this Guaranty constitutes your lawful, binding and legal obligation, enforceable in accordance with its terms.

You authorize us to conduct a credit evaluation of you and to share any such information with others. In connection with such evaluation you authorize us contact credit reporting agencies and others and you direct such parties to supply to us all information concerning you in their possession; you further authorize us to conduct updates of our evaluation during the term of the Agreement. Your obligations hereunder are in addition to and shall be cumulative with all other obligations of yours to us as guarantor or otherwise, and are independent of the obligations of the Obligor. A separate action or actions may be brought and prosecuted against you, whether an action is brought against Obligor or whether Obligor be joined in any such action or actions and YOU WAIVE INSOFAR AS PERMITTED BY LAW, TRIAL BY JURY IN ANY ACTION, PROCEEDING OR LITIGATION BETWEEN OR AMONG OBLIGOR, YOU OR US. NEITHER YOU NOR US SHALL BE LIABLE FOR SPECIAL, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGES IN ANY ACTION OR PROCEEDING RELATING TO THIS GUARANTY. YOU CONSENT TO THE NON-EXCLUSIVE JURISDICTION OF THE FEDERAL AND STATE COURTS LOCATED IN NEW JERSEY IN ANY ACTION OR PROCEEDING RELATING TO THIS GUARANTY AND YOU WAIVE ANY RIGHT YOU MIGHT HAVE TO OBJECT TO ANY SUCH ACTION OR PROCEEDING ON THE GROUNDS IT IS AN INCONVENIENT FORUM. This Guaranty shall be governed by and construed in accordance with the laws of the jurisdiction governing the Agreement.

If Guarantor consists of more than one individual, the liabilities of such individuals hereunder shall be joint and several. This Guaranty shall inure to our benefit or that of our successors and assigns, and shall be binding upon you, your heirs, personal representatives, successors and permitted assigns.

IN WITNESS WHEREOF the undersigned has duly executed this Guaranty this \_\_\_\_ day of \_\_\_\_\_, \_\_\_\_. A facsimile or other copy of this Agreement, as executed, shall be deemed the equivalent of the originally executed copy for all purposes. This Personal Guaranty may be executed in separate counterparts which together shall constitute one and the same instrument.

SIGN BELOW WITHOUT TITLE				
Guarantor	Guarantor			
Signature:	Signature:			
Printed Name:	Printed Name:			
Res. Address:	Res. Address:			
Home Phone No.	Home Phone No.			
Guarantor	Guarantor			
Signature:	Signature:			
Printed Name:	Printed Name:			
Res. Address:	Res. Address:			
Kes. Aduress:	Kes. Address:			

# \*20915/331010\*

531-20140919

FDD March 30, 2023 Exhibit E Ascentium Capital LLC Equipment Finance Agreements

Home Phone No.		Home Phone No.	
Guarantor		Guarantor	
Signature:		Signature:	
Printed Name:		Printed Name:	
Des Address	a	Des Addresses	27
Res. Address:		Res. Address:	
173 17 CAUP	7 		10 70 9907990305300
Home Phone No.	+++PG5Phone+++	Home Phone No.	+++PG6Phone+++

# \*20915/331010\*

531-20140919



**GUARANTY** 

Ascentium Capital LLC 23970 HWY 59 N Kingwood TX 77339-1535 www.AscentiumCapital.com

#### Agreement No. 20915

We use the words you and your to mean the undersigned Guarantor. The words we, us, and our refer to Ascentium Capital LLC and its assigns.

For valuable consideration, receipt of which is hereby acknowledged, you hereby unconditionally guarantee and promise on demand (i) to pay us in lawful money of the United States all periodic rent, debt service and other sums required to be paid under the terms of (A) the equipment lease, equipment finance agreement, note and security agreement, loan and security agreement or similar agreement (including schedules to master agreements) whose Agreement number is referenced above ("Agreement"), entered between us and Test Documents (hereinafter called "Obligor"), as lessee, debtor or other obligor, and (B) any document relating to such Agreement representing any obligation from Obligor to us, including, without limitation, bills of sale, security agreements, evidence of indebtedness, progress payment agreements or lease commencement agreements (collectively, "Other Documents") in the amounts, at the times and in the manner set forth in such Agreement or Other Documents, and (ii) to perform, at the time and in the manner set forth in such Agreement, all of the terms, covenants and conditions, therein required to be kept, observed or performed by Obligor, and (iii) to perform, at the times and in the manner set forth in the Other Documents, all of the terms, covenants and conditions therein required to be kept, observed and performed by Obligor. You shall pay all of the foregoing amounts and perform all of the foregoing terms, covenants and conditions notwithstanding that such Agreement or any of the Other Documents, or any obligations performed or to be performed thereunder, shall be void or voidable as against Obligor or any of Obligor's creditors, including a trustee in bankruptcy of Obligor, by reason of any fact or circumstance including without limiting the generality of the foregoing, failure by any person to file and document or to take any other action to make the Agreement or any of the Other Documents enforceable in accordance with their terms.

This Guaranty is a continuing one and shall terminate only upon full payment of all rents, debt service and all other sums due under the Agreement and the Other Documents and the performance of all the terms, covenants and conditions therein required to be kept, observed or performed by the Obligor. All indebtedness, now existing or hereafter arising, between Obligor and you is hereby subordinated to all present and future obligations of Obligor or you to us, including, but not limited to, the obligations set forth in the Agreement and Other Documents and no payment shall be made or accepted on any such indebtedness due Obligor or you until all of such obligations to us are paid and satisfied in full. This Guaranty is a guarantee of payment and performance and not of collection only.

You authorize us, without notice or demand, and without affecting your liability hereunder, from time to time in the course of our dealings with the Obligor to: (a) change the amount, time or manner of payment of rent, debt service or other sums required to paid under the terms of the Agreement and Other Documents; (b) change any of the terms, covenants, conditions or provisions of the Agreement or Other Documents; (c) amend, modify, change or supplement the Agreement and Other Documents; (d) assign the Agreement and Other Documents or the rents, debt service or other sums payable under the Agreement and Other Documents; (e) consent to Obligor's assignment of the Agreement and Other Documents or to the subleasing or subfinancing of all, or any portion, of the property covered by the Agreement; (f) take and hold security for the payment of this Guaranty or the performance of the Agreement and Other Documents, and exchange, enforce, waive and finance any such security; and (g) apply such security and direct the order of manner of sale thereof as we in our **sole** discretion may determine. We may without notice assign this Guaranty in whole or in part. You shall not assign this Guaranty without our prior written consent.

You waive any right to require us, before demanding from you the payment or performance from you specified above to; (a) proceed against Obligor; (b) proceed against or exhaust any property leased or financed pursuant to the Agreement or other security leased to or held from Obligor; (c) pursue any other remedy in Our power whatsoever; or (d) notify You of any default by Obligor in the payment of any rent, debt service or other sums required to be made under the terms of the Agreement or Other Documents or in the performance of any terms, covenants or conditions herein required to be kept, observed or performed by the Obligor. You waive any defense arising by reason of any disability or other defense of Obligor or by reason of the cessation from any cause whatsoever of the liability of the Obligor, you shall have no right of subrogation and waive any right to enforce any remedy which we now have or may hereafter have against Obligor, as well as any right of indemnity against Obligor for any obligations which you may perform with respect to the Agreement or Other Documents, and waive any benefit of, and any right to participate in, any security now or hereafter held by us. You waive all presentments, demands for performance, notices of non-performance, notices of protest, notices of dishonor and notices of acceptance of this Guaranty and all other notices to which you may have a right.

# \*20915/331009\*

331-20140622

Page 1

FDD March 30, 2023 Exhibit E Ascentium Capital LLC Equipment Finance Agreements You agree to pay attorneys' fees and all other costs and expenses, which may be incurred by us in the enforcement of this Guaranty.

You represent and warrant to us that: (a) you are a corporation, limited liability company or other entity duly organized and existing in good standing in the jurisdiction of your formation and have full power and authority to make and deliver this Guaranty; (b) the execution, delivery and performance of this Guaranty have been duly authorized by all necessary corporate, limited liability company or equivalent action and do not and will not violate the provisions of any presently applicable law or its articles of incorporation or other constituent documents or bylaws or any agreement presently binding on you; and (c) this Guaranty has been duly executed and delivered by your authorized representatives and constitutes your lawful, binding and legally enforceable obligation.

You authorize us to conduct a credit evaluation of you and to share any such information with others. In connection with such evaluation you authorize us contact credit reporting agencies and others and you direct such parties to supply to us all information concerning you in their possession; you further authorize us to conduct updates of our evaluation during the term of the Agreement. Your obligations hereunder are in addition to and shall be cumulative with all other obligations of yours to us as guarantor or otherwise, and are independent of the obligations of the Obligor. A separate action or actions may be brought and prosecuted against you, whether an action is brought against Obligor or whether Obligor be joined in any such action or actions and YOU WAIVE INSOFAR AS PERMITTED BY LAW, TRIAL BY JURY IN ANY ACTION, PROCEEDING OR LITIGATION BETWEEN OR AMONG OBLIGOR, YOU OR US. NEITHER YOU NOR US SHALL BE LIABLE FOR SPECIAL, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGES IN ANY ACTION OR PROCEEDING RELATING TO THIS GUARANTY. YOU CONSENT TO THE NON-EXCLUSIVE JURISDICTION OF THE FEDERAL AND STATE COURTS LOCATED IN NEW JERSEY IN ANY ACTION OR PROCEEDING RELATING TO THIS GUARANTY AND YOU WAIVE ANY RIGHT YOU MIGHT HAVE TO OBJECT TO ANY SUCH ACTION OR PROCEEDING ON THE GROUNDS IT IS AN INCONVENIENT FORUM. This Guaranty shall be governed by and construed in accordance with the laws of the jurisdiction governing the Agreement.

This Guaranty shall inure to our benefit or that of our successors and assigns, and shall be binding upon you, your heirs, personal representatives, successors and permitted assigns.

IN WITNESS WHEREOF the undersigned has duly executed this Guaranty on April 22, 2015. A facsimile or other copy of this Agreement, as executed, shall be deemed the equivalent of the originally executed copy for all purposes. This Guaranty may be executed in separate counterparts which together shall constitute one and the same instrument.

By:			
Printed Name:	Click here to enter text.	Title:	Click here to enter text.
By:			
Printed Name:	Click here to enter text.	Title:	Click here to enter text.
By:			
Printed Name:		Title:	
By:			
Printed Name:		Title:	

#### **GUARANTOR:**

# \*20915/331009\*

331-20140622

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FDD March 30, 2023 Exhibit E Ascentium Capital LLC Equipment Finance Agreements

### <u>Exhibit F</u>

#### Addendum to Franchise Agreement Regarding Compliance with Data Protection and Security of Personal Information (Massachusetts)

## Addendum to Franchise Agreement Regarding Compliance with Data <u>Protection and Security of Personal Information</u> <u>Massachusetts</u>

This **ADDENDUM TO FRANCHISE AGREEMENT** (the "Massachusetts Data Protection and Security of Personal Information Compliance Addendum") is made and entered into effective the \_\_\_\_\_ day of \_\_\_\_, 20\_\_, by and between Wireless Zone LLC, a limited liability company organized under the laws of the State of Connecticut with a principal place of business at 10300 Kincaid Drive, Suite 100, Fishers, IN 46037 ("WZ LLC"), and \_\_\_\_\_\_, a \_\_\_\_\_ organized under the laws of the state of \_\_\_\_\_\_, with a principal place of business at \_\_\_\_\_\_\_ ("Franchisee").

The Franchisee hereby certifies, covenants and agrees that:

(i) the Franchisee has read and understands the <u>Standards for the Protection of Personal</u> <u>Information of Residents of the Commonwealth</u>, a copy of which is attached hereto as <u>Exhibit 1</u>;
(ii) the Franchisee has *either* (*check one*):

(A) adopted the Data Protection and Privacy Procedures (Minimum Recommended Requirements) (Massachusetts) dated December 1, 2008, for use by each of its Massachusetts stores in the form attached hereto as Exhibit 2; *or* 

(B) adopted Franchisee's own data protection and privacy procedures in the form Franchisee has attached hereto as <u>Exhibit 3</u>, which Franchisee represents and warrants comply with the requirements of <u>Exhibit 1</u>;

(iii) the Franchisee has implemented (or will implement if the retail location is not yet operational) the procedures identified in (ii) (A) or (B) above at all of its Massachusetts retail locations;

(iv) the Franchisee will at all times maintain and monitor compliance with such procedures; and the Franchisee will in all respects comply with Massachusetts and federal data protection, privacy and security laws and regulations in effect from time to time.

### Wireless Zone LLC

By: \_\_\_\_\_, its \_\_\_\_\_

#### Franchisee:

By: \_\_\_\_\_

\_\_\_\_\_, its \_\_\_\_\_\_ (duly authorized)

### Exhibit 1 <u>Standards for the Protection of Personal Information of Residents of the Commonwealth</u> (Massachusetts)

## 201 CMR 17.00: STANDARDS FOR THE PROTECTION OF PERSONAL INFORMATION OF RESIDENTS OF THE COMMONWEALTH

Section:

17.01: Purpose and Scope

17.02: Definitions

17.03: Duty to Protect and Standards for Protecting Personal Information

17.04: Computer System Security Requirements

17.05: Compliance Deadline

#### 17.01 Purpose and Scope

#### (1) Purpose

This regulation implements the provisions of M.G.L. c. 93H relative to the standards to be met by persons who own or license personal information about a resident of the Commonwealth of Massachusetts. This regulation establishes minimum standards to be met in connection with the safeguarding of personal information contained in both paper and electronic records. The objectives of this regulation are to insure the security and confidentiality of customer information in a manner fully consistent with industry standards; protect against anticipated threats or hazards to the security or integrity of such information; and protect against unauthorized access to or use of such information that may result in substantial harm or inconvenience to any consumer.

#### (2) Scope

The provisions of this regulation apply to all persons that own or license personal information about a resident of the Commonwealth.

#### 17.02 **Definitions**

The following words as used herein shall, unless the context requires otherwise, have the following meanings:

**Breach of security**, the unauthorized acquisition or unauthorized use of unencrypted data or, encrypted electronic data and the confidential process or key that is capable of compromising the security, confidentiality, or integrity of personal information, maintained by a person or agency that creates a substantial risk of identity theft or fraud against a resident of the commonwealth. A good faith but unauthorized acquisition of personal information by a person or agency, or employee or agent thereof, for the lawful purposes of such person or agency, is not a breach of security unless the personal information is used in an unauthorized manner or subject to further unauthorized disclosure.

**Electronic**, relating to technology having electrical, digital, magnetic, wireless, optical, electromagnetic or similar capabilities.

**Encrypted**, the transformation of data into a form in which meaning cannot be assigned without the use of a confidential process or key.

**Owns or licenses**, receives, stores, maintains, processes, or otherwise has access to personal information in connection with the provision of goods or services or in connection with employment.

**Person**, a natural person, corporation, association, partnership or other legal entity, other than an agency, executive office, department, board, commission, bureau, division or authority of the Commonwealth, or any of its branches, or any political subdivision thereof.

**Personal information**, a Massachusetts resident's first name and last name or first initial and last name in combination with any one or more of the following data elements that relate to such resident: (a) Social Security number; (b) driver's license number or state-issued identification card number; or (c) financial account number, or credit or debit card number, with or without any required security code, access code, personal identification number or password, that would permit access to a resident's financial account; provided, however, that "Personal information" shall not include information that is lawfully obtained from publicly available information, or from federal, state or local government records lawfully made available to the general public.

**Record or Records**, any material upon which written, drawn, spoken, visual, or electromagnetic information or images are recorded or preserved, regardless of physical form or characteristics.

**Service provider**, any person that receives, stores, maintains, processes, or otherwise is permitted access to personal information through its provision of services directly to a person that is subject to this regulation.

#### 17.03: Duty to Protect and Standards for Protecting Personal Information

(1) Every person that owns or licenses personal information about a resident of the Commonwealth shall develop, implement, and maintain a comprehensive information security program that is written in one or more readily accessible parts and contains administrative, technical, and physical safeguards that are appropriate to (a) the size, scope and type of business of the person obligated to safeguard the personal information under such comprehensive information security program; (b) the amount of resources available to such person; (c) the amount of stored data; and (d) the need for security and confidentiality of both consumer and employee information. The safeguards contained in such program must be consistent with the safeguards for protection of personal information and information of a similar character set forth in any state or federal regulations by which the person who owns or licenses such information may be regulated.

(2) Without limiting the generality of the foregoing, every comprehensive information security program shall include, but shall not be limited to:

(a) Designating one or more employees to maintain the comprehensive information security program;

(b) Identifying and assessing reasonably foreseeable internal and external risks to the security, confidentiality, and/or integrity of any electronic, paper or other records containing personal information, and evaluating and improving, where necessary, the effectiveness of the current safeguards for limiting such risks, including but not limited to:

1. ongoing employee (including temporary and contract employee) training;

2. employee compliance with policies and procedures; and

3. means for detecting and preventing security system failures.

(c) Developing security policies for employees relating to the storage, access and transportation of records containing personal information outside of business premises.

(d) Imposing disciplinary measures for violations of the comprehensive information security program rules.

(e) Preventing terminated employees from accessing records containing personal information.

(f) Oversee service providers, by:

1. Taking reasonable steps to select and retain third-party service providers that are capable of maintaining appropriate security measures to protect such personal information consistent with these regulations and any applicable federal regulations; and

2. Requiring such third-party service providers by contract to implement and maintain such appropriate security measures for personal information; provided, however, that until March 1, 2012, a contract a person has entered into with a third-party service provider to perform services for said person or functions on said person's behalf satisfies the provisions of 17.03(2)(f)(2) even if the contract does not include a requirement that the third-party service provider maintain such appropriate safeguards, as long as said person entered into the contract no later than March 1, 2010. (g) Reasonable restrictions upon physical access to records containing personal information, and storage of such records and data in locked facilities, storage areas or containers.

(h) Regular monitoring to ensure that the comprehensive information security program is operating in a manner reasonably calculated to prevent unauthorized access to or unauthorized use of personal information; and upgrading information safeguards as necessary to limit risks.

(i) Reviewing the scope of the security measures at least annually or whenever there is a material change in business practices that may reasonably implicate the security or integrity of records containing person information.

(j) Documenting responsive actions taken in connection with any incident involving a breach of security, and mandatory post-incident review of events and actions taken, if any, to make changes in business practices relating to protection of personal information.

### 17.04: Computer System Security Requirements

Every person that owns or licenses personal information about a resident of the Commonwealth and electronically stores or transmits such information shall include in its written, comprehensive information security program the establishment and maintenance of a security system covering its computers, including any wireless system, that, at a minimum, and to the extent technically feasible, shall have the following elements:

(1) Secure user authentication protocols including:

(a) control of user IDs and other identifiers;

(b) a reasonably secure method of assigning and selecting passwords, or use of unique identifier technologies, such as biometrics or token devices;

(c) control of data security passwords to ensure that such passwords are kept in a location and/or format that does not compromise the security of the data they protect;

(d) restricting access to active users and active user accounts only; and

(e) blocking access to user identification after multiple unsuccessful attempts to gain access or the limitation placed on access for the particular system;

(2) Secure access control measures that:

(a) restrict access to records and files containing personal information to those who need such information to perform their job duties; and

(b) assign unique identifications plus passwords, which are not vendor supplied default passwords, to each person with computer access, that are reasonably designed to maintain the integrity of the security of the access controls;

(3) Encryption of all transmitted records and files containing personal information that will travel across public networks, and encryption of all data containing personal information to be transmitted wirelessly.

(4) Reasonable monitoring of systems, for unauthorized use of or access to personal information;

(5) Encryption of all personal information stored on laptops or other portable devices;

(6) For files containing personal information on a system that is connected to the Internet, there must be reasonably up-to-date firewall protection and operating system security patches, reasonably designed to maintain the integrity of the personal information.

(7) Reasonably up-to-date versions of system security agent software which must include malware protection and reasonably up-to-date patches and virus definitions, or a version of such software that can still be supported with up-to-date patches and virus definitions, and is set to receive the most current security updates on a regular basis.

(8) Education and training of employees on the proper use of the computer security system and the importance of personal information security.

#### 17.05: Compliance Deadline

(1) Every person who owns or licenses personal information about a resident of the Commonwealth shall be in full compliance with 201 CMR 17.00 on or before March 1, 2010.

**REGULATORY AUTHORITY** 

201 CMR 17.00: M.G.L. c. 93H

#### Exhibit 2

#### Data Protection and Privacy Procedures (Minimum Recommended Requirements - Massachusetts) dated December 1, 2008

#### **DATA PROTECTION PROCEDURES**

Each employee must read and understand these Procedures. Each employee must follow these procedures at all times.

Vendors, contractors, third-party service providers and others that have access to Personal Information from us **must**: (i) establish that they have the capacity to protect such Personal Information; and (ii) agree **in writing** to maintain adequate safeguards for Personal Information. This will be a condition of doing business with us.

These Data Protection Procedures will be updated from time to time to reflect changes in the law.

#### FAILURE TO COMPLY; DISCIPLINARY MEASURES

Failure to follow these procedures is a serious breach. If the failure results in a Breach of Security, the responsible employee(s) will be disciplined, which, depending upon the circumstances, may include immediate dismissal. Vendors or other third parties that fail to maintain safeguards for Personal Information, or permit a Breach of Security, will be subject to appropriate action, which may include termination.

#### **DATA PROTECTION OFFICER**

One person is designated as the person responsible for Data Protection at each store, as listed below:

Store WZ/MF1#	Responsible Person

This person will be responsible for compliance by all employees and other persons with these Procedures at his or her store. The store owner may change this person from time to time, but will always have someone who is responsible for the security of Personal Information.

#### AUDIT AND ASSESSMENT

The responsible person for each store will identify all records containing Personal Information, including paper files, computers, and portable devices used to store personal information, and will prepare a comprehensive written list of the types and locations of Personal Information. The responsible person will review existing security measures (such as locks on cabinets, password protection for computers, etc.), and will set action items to improve security as required by these Procedures.

The responsible person will periodically review the location and handling of Personal Information, and will take corrective action necessary to protect its security. This review will be conducted at least once a year.

#### TRAINING

The responsible person will give these Procedures to each employee of the store, and will make sure that each employee understands and follows the Procedures. The responsible person will inform new employees of these Procedures. The responsible person will periodically remind and refresh employees of their Personal Information security obligations.

#### PERSONAL INFORMATION PROTECTION POLICIES

The Wireless Zone® franchisee for the above listed store(s) hereby adopts the following Policies relating to Personal Information:

What is Personal Information? Each employee, contractor, and agent must read the definition of Personal Information at the end of these Procedures, and understand what must be protected.

**Limit Collection of Personal Information.** Collect and keep Personal Information only as *reasonably necessary* for the *legitimate purposes* for which it is collected.

**Retain Personal Information only as Necessary.** When Personal Information is no longer needed for legitimate purposes, it should be properly destroyed as soon as possible. Files and computer records should be examined periodically to destroy Personal Information that is no longer needed. Check with the carrier's requirements for retaining customer records that include Personal Information.

**Limit Access.** Only employees who *reasonably* need access to Personal Information for *legitimate purposes* will be allowed access to such Personal Information. The responsible person for each store will control keys to locks for hard copy files, and passwords and other safeguards for computers so that only authorized employees can access Personal Information.

**Paper Records.** All paper records containing Personal Information will be stored in a **secured location like a safe, locked file, or locked file room**. No one will have a key or other means of access to such secure area unless such person is authorized to access the Personal Information located there. It will be the responsibility of each employee who has custody of records with Personal Information to be sure that the files are locked when not in use, and are otherwise secure at all times. Once physical records containing Personal Information are no longer needed they must be promptly destroyed in a secure manner. Paper records **must be shredded**. **NEVER THROW OUT RECORDS WITH PERSONAL INFORMATION UNLESS THEY HAVE FIRST BEEN SHREDDED**. Where large quantities of paper records containing Personal Information are to be destroyed, a secure third party shredding service may be used. Never leave paper records with Personal Information lying around, particularly where customers or other persons can see or take them.

**Computers.** All computerized Personal Information must be secured by passwords and only authorized employees will have the passwords. Each person having Personal Information on their computer is responsible for securing the computer from unauthorized access whenever the computer is left unattended.

## Special Rules for Laptops. LAPTOPS CONTAINING PERSONAL INFORMATION SHOULD NEVER BE TAKEN FROM THE STORE UNLESS IT IS ABSOLUTELY NECESSARY.

**Don't Remove Records from the Store.** Records containing Personal Information should not be removed from the store unless such removal is both authorized and necessary for legitimate purposes. If you do take records with Personal Information in them out of the store, you must keep them safe. Do not leave them unattended. For example: do not check luggage containing records that include Personal Information. Records containing Personal Information should not be given to third party carriers or persons for safekeeping, transportation or other reasons unless the security of such records can be reasonably assured. For example, records containing Personal Information should never be sent by regular U.S. Mail. Certified or Registered Mail, or nationally recognized couriers such as FedEx or UPS, should be used, in all cases with package tracking and signed confirmation of receipt.

**Special rules for Credit Card Information.** Credit card information that constitutes Personal Information must be handled in compliance with the requirements of law and the Payment Card Industry Data Security Standards. All employees handling this type of Personal Information must be familiar with these standards.

**Terminated Employees.** If an employee is terminated for any reason such person must immediately surrender all tangible or electronic records containing Personal Information, and return all computers, drives and documents with Personal Information. The responsible person will immediately retrieve any keys and change any passwords or access codes securing Personal Information, and take all reasonable steps to be sure that the terminated employee can no longer access Personal Information.

**If there is a Breach of Security.** If a Breach of Security occurs, it must be **IMMEDIATELY** reported to the franchise owner, who must **IMMEDIATELY** report it to WZ LLC Legal. The law may require notice or other actions upon a Breach of Security, and it is vitally important that any Breach of Security be promptly reported.

#### **COMPUTER SYSTEM SECURITY REQUIREMENTS**

All computers that contain Personal Information must be protected in accordance with the requirements of these Procedures.

User Authentication. Each store will monitor and control its computers.

Each user will be assigned a unique ID and a generic password; the user will be required to choose a unique password upon first login.

All IDs and passwords will be disclosed only to the responsible person in each store, who will keep such IDs and passwords secure. Employees should never share IDs or passwords.

Each user will memorize his or her ID and password and will not disclose them to any unauthorized person, or record them in any manner that compromises security.

Access to folders or files containing Personal Information will be restricted to active users who are authorized to access such Personal Information.

Users who require more than 5 attempts to log into a computer or system will be blocked; this number may be changed from time to time by the authorized person as appropriate.

Access Control. Users will be prohibited from accessing Personal Information that they do not need to perform their job function. This is accomplished by controlling access to folders, and, where appropriate, by password protecting documents.

**Encryption of Laptops.** All laptop computers and all portable drives, or other electronic data devices, must have Personal Information contained on them encrypted. The responsible person for each store will maintain encryption keys or passwords and make sure that only authorized employees have access to them.

**Internet Access; Firewall Protection.** Each store will maintain firewall protection and operating system security patches reasonably designed to maintain the integrity of Personal Information on all computers accessible to the internet.

Anti-virus Software. Each store will maintain system security agent software including malware protection and reasonably up-to-date patches and virus definitions.

**Training.** The responsible person will train all employees about computer security, including new employees, and will update this information and training periodically as necessary.

#### DEFINITIONS

*Personal Information* means an individual's first name and last name, or first initial and last name, in combination with any one or more of the following identifiers or data elements that relate to such individual:

social security number driver's license number state-issued identification card number financial account number credit or debit card number (with or without security code, access code, or PIN) alien registration number health insurance identification number

Personal Information also means information containing one or more of the above identifiers if it is capable of being associated with a particular individual. Information that is lawfully obtained from publicly available information, or from federal, state, or local government records, is not Personal Information.

*Data Protection Program* refers to our comprehensive program to protect Personal Information and other sensitive information and data of employees, customers and others.

**Breach of Security** means the unauthorized acquisition or unauthorized use of unencrypted data, or encrypted electronic data and the confidential process or key that is capable of compromising the security, confidentiality, or integrity of Personal Information maintained by a person or agency that creates a substantial risk of identity theft or fraud against an individual, or the acquisition or use of Personal Information by an authorized person or for unauthorized purposes. A good faith but unauthorized acquisition of Personal information by a person or agency, or employee or agent thereof, for the lawful purposes of such person or agency, is not a breach of security unless the Personal Information is used in an authorized manner or is subject to unauthorized disclosure.

#### **QUESTIONS; FURTHER INFORMATION**

For further information, please contact the responsible person for your store, listed above.

### <u>Exhibit G</u>

Bill of Sale and Assignment, and Agreement to Purchase and Acceptance of Bill of Sale and Assignment

#### BILL OF SALE AND ASSIGNMENT

#### RECITALS

- A. Wireless Zone LLC ("WZ LLC") is franchisor of the Wireless Zone<sup>®</sup> franchise system.
- B. \_\_\_\_\_\_("Franchisee") has entered into a Wireless Zone<sup>®</sup> franchise agreement dated effective \_\_\_\_\_\_ with WZ LLC for WZ-\_\_\_\_\_ (the "Franchise Agreement"), for operation of a retail store from premises at \_\_\_\_\_\_\_ (the "Premises").
- C. The Cellular Connection, LLC ("TCC") is presently operating a Wireless Zone<sup>®</sup> retail store at the Premises and owns certain assets associated with the operations, as more fully described in this Bill of Sale and Assignment, and wishes to transfer such assets to Franchisee.
- D. Franchisee wishes to purchase such assets for the consideration set forth herein.

**WHEREFORE**, TCC, for the consideration recited herein and other good and valuable consideration received to its full satisfaction of Franchisee, does hereby bargain, sell, transfer and convey unto Franchisee, its successors and assigns, (i) those tangible assets listed on **Exhibit A** attached hereto and made a part hereof; [and (ii) the right to receive any Continuing Residual commissions accruing on the preexisting customer base of WZ-\_\_\_ (as defined in, and subject to the terms and conditions of the Franchise Agreement);] (collectively, the "Acquired Assets"). The bargain, sale, transfer and conveyance described herein will be effective as of the Effective Date set forth below.

To have and to hold the same to Franchisee, its successors and assigns, forever to its and their proper use and behoof. TCC for itself, its successors and assigns, REPRESENTS, WARRANTS, COVENANTS and AGREES with Franchisee, its successors and assigns, that TCC is the lawful owner of the Acquired Assets; it has full right, power and authority to sell said assets in accordance herewith; and binds itself to warrant and defend title to said Acquired Assets to Franchisee, its successors and assigns, against all persons whatever. TCC hereby disclaims any and all other representations or warranties whatsoever, and subject only to the warranty of title set forth immediately above, the Acquired Assets are transferred to Franchisee, and Franchisee accepts the same, in "as-is and where-is" condition.

Dated effective \_\_\_\_\_, 20\_\_\_ (the "Effective Date").

Signed, Sealed and Delivered in the presence of:

THE CELLULAR CONNECTION, LLC

By:	
Name:	
Title:	

(duly authorized)

#### STATE OF CONNECTICUT ) ) ss: COUNTY OF )

The foregoing instrument was acknowledged before me this \_\_\_\_\_day of \_\_\_\_\_\_ , 20\_\_\_, by \_\_\_\_\_\_, \_\_\_\_\_ of The Cellular Connection, LLC, an Indiana limited liability company, on behalf of the company.

Commissioner of the Superior Court Notary Public: My commission expires:

#### ACCEPTANCE

Agreed and accepted on \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_

[Franchisee]

By:\_\_\_

Name Title (duly authorized)

## **Exhibit A** To Bill of Sale and Assignment

## List of Tangible Assets

EXCLUDED from the Assets are:

Verizon-branded displays and signage, which are and will remain the property of Verizon Wireless and/or Wireless Zone LLC

#### AGREEMENT TO PURCHASE AND ACCEPTANCE OF BILL OF SALE AND ASSIGNMENT

In consideration of the transfer by The Cellular Connection, LLC, an Indiana limited liability company, of certain Acquired Assets, as defined and identified in the Bill of Sale and Assignment for the Wireless Zone<sup>®</sup> retail store identified and known as WZ-\_\_\_\_ from The Cellular Connection, LLC to the undersigned Franchisee, of even date herewith (the "Bill of Sale"), the Franchisee agrees as follows:

- 1. The Franchisee hereby accepts the Acquired Assets, as defined and described in the Bill of Sale, in accordance with terms and conditions set forth in the Bill of Sale.
- 2. The Bill of Sale and this Agreement to Purchase and Acceptance of Bill of Sale and Assignment (the "Acceptance") constitute the entire agreement between Wireless Zone LLC, a Connecticut limited liability company, The Cellular Connection, LLC, an Indiana limited liability company, and the Franchisee for the purchase and sale of the Acquired Assets, and the Franchisee is not relying on any other representations, warranties, or agreements whatsoever with respect thereto, whether oral or written.
- 3. The Franchisee covenants and agrees to keep this Acceptance, the Bill of Sale, and the terms of the sale contemplated thereby, strictly confidential, and not to disclose any information about them to any party other than the Franchisee's attorneys, accountants and consultants. The Franchisee further covenants and agrees that the Franchisee will not, at any time on or after the date of this Acceptance, make written or oral statements concerning Wireless Zone LLC, The Cellular Connection, LLC, or any of their past or present franchisees, shareholders, members, directors, employees, consultants or attorneys, if such statements are demeaning, disparaging or negative in content or connotation.
- 4. The Franchisee hereby agrees to enter into a new lease agreement, assignment, sublease agreement, or other arrangement for the occupancy of the Store by Franchisee acceptable to Wireless Zone LLC in its sole discretion, effective at or prior to the Effective Date.
- 5. This Agreement and the Bill of Sale will be governed by and interpreted by the laws of the State of Connecticut. The Franchisee agrees that any cause of action between the parties for any issue arising out of or relating to this Acceptance, the breach thereof, the relationship between Wireless Zone LLC, The Cellular Connection, LLC and the Franchisee or any other issue or dispute will only be brought in either the state or federal courts of Connecticut except that Wireless Zone LLC or The Cellular Connection, LLC may obtain injunctive relief in any appropriate forum against actual or threatened conduct that will cause loss or damages, under the usual equity rules. The Franchisee irrevocably submits to the jurisdiction or venue of these courts and agrees not to argue that these courts are inconvenient forums. The Franchisee must bring a cause of action against Wireless Zone LLC and The Cellular Connection, LLC only within one year of the occurrence of the facts that give rise to the claim. The Franchisee will attempt to mediate any claim with Wireless Zone LLC and/or The Cellular Connection, LLC in good faith before pursuing a cause of action in court. If any provision of this Acceptance is found to be invalid, the remaining provisions hereof will be considered valid and enforceable.

FRANCHISEE ENTITY NAME: \_\_\_\_\_

Dated:

By: \_\_\_\_\_\_ Its: (Duly Authorized)

# <u>Exhibit H</u>

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# **Operations Manual for Wireless Zone® Stores**

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# <u>Exhibit I</u>

## **Roster of Franchisees**

## As of December 31, 2022

Connecticut			
Bethel	128 Greenwood Avenue	Taylor I, LLC	203-628-7312
	1100 5	Christopher Severo	0.00 0.40 05 00
Bristol	1188 Farmington Avenue	HWC Bristol CT LLC	860-940-6569
Colchester	119 S. Main Street, Unit 5	Christopher Severo Brenner Communications,	860-537-1000
Colchester	119 S. Main Street, Oht 5	Inc.	800-337-1000
		Jason Brenner	
Danbury	67 Newtown Road	Danbury Group II, LLC	203-798-0008
		Christopher Severo	
Darien	1075 Boston Post Road	TLE Group, LLC	203-202-2966
		Christopher Severo	<b></b>
Dayville	1105 Killingly Commons	Eastern Cellular L.L.C.	860-774-2000
Darby	Drive 52 Derebing Drive	Scott D. Gladstone	203-735-7707
Derby	52 Pershing Drive	HWC Derby LLC Christopher Severo	205-755-7707
East Haven	725 Foxon Road	HWC East Haven, LLC	203-891-5519
	, 20 I onon Roud	Christopher Severo	200 071 0017
Glastonbury	2450 Main Street	Eastern Cellular L.L.C.	860-262-9999
		Scott D. Gladstone	
Greenwich	25 Glen Ridge Road	TEL Group, LLC	203-531-8800
a		Christopher Severo	
Groton	220 Route 12, Suite 4	ACE Cellular Inc.	860-448-9000
Marlborough	3 East Hampton Road	Scott D. Gladstone HWC Marlborough LLC	860-295-0012
Walloolough	5 Last Hampton Koad	Christopher Severo	800-275-0012
Monroe	464 Main Street	HWC Monroe LLC	203-459-1661
		Christopher Severo	
New Canaan	136 Elm Street	TLE Group, LLC	203-966-6400
		Christopher Severo	
New London	351 N. Frontage Road, B1	ACE Cellular L.L.C.	860-439-1000
Naminatan	36A Fenn Road	Scott D. Gladstone	860 666 0662
Newington	30A Fenn Road	HWC Newington LLC Christopher Severo	860-666-9663
Newtown	228 South Main Street	HWC Newtown LLC	203-748-4704
1 to wto wh	220 South Main Street	Christopher Severo	203 140 4704
North Windham	361 Boston Post Road	Eastern Cellular L.L.C.	860-456-7000
		Scott D. Gladstone	
Norwalk	572 Main Avenue	MNS Group, LLC	203-529-3220
XX 11		Christopher Severo	
Norwalk	105 West Avenue, Suite	HWC Sono LLC	203-724-0323
Orange	1400 330 Boston Post Road	Christopher Severo Wireless Concepts of Orange	203-799-8110
Orange	550 DOSION I USI KUAU	LLC	203-199-0110
		Robert Mancini	
Putnam	207 Kennedy Drive	Eastern Cellular L.L.C.	860-928-5400
	-	Scott D. Gladstone	

Riverside	1239 East Putnam Avenue	Hardwork Communications LLC	203-637-5441
Southbury	100 Main Street North	Christopher Severo Taylai Group, LLC Christopher Severo	203-405-3093
Southington	785 Queen Street	HWC Southington CT LLC Christopher Severo	860-276-1044
Stamford	290 Hope Street	HWC Stamford LLC Christopher Severo	203-764-2161
Stamford	711 Canal Street, Unit 120R	HWC Stamford Southend LLC	203-442-4988
Stamford	95 Bedford Street	Christopher Severo HWC Stamford Downtown LLC	203-404-1800
Stratford	411 Barnum Avenue Cutoff, Suite 7	Christopher Severo HWC Stratford LLC Christopher Severo	203-816-8606
Trumbull	960 White Plains Road	DTL Group, LLC Christopher Severo	203-459-2600
Waterbury	1051 Wolcott Street	Witech, Inc. Kathleen E. Saksa	203-755-6629
Watertown	1156 Main Street, Unit 3	HWC Watertown LLC Christopher Severo	860-333-6544
West Hartford	712 North Main Street	WH Group I, LLC Christopher Severo	860-231-8001
Westport	379 Post Road East	LTE Group, LLC Christopher Severo	203-221-0000
Delaware			
Bear	3623 Wrangle Hill Road	Bear Wireless, Inc. Tajesh D. Patel	302-317-1770
Dover	50 North Dupont Highway, Bldg 1	Capital Station Wireless Tajesh D. Patel	302-608-0075
Dover	34 Salt Creek, Suite 2	Dover Wireless LLC Tajesh D. Patel	302-608-0100
Harrington	17146 South Dupont Highway	Harrington Wireless Inc. Tajesh D. Patel	302-398-6040
Hockessin	122 Lantana Drive	TP Wireless Inc. Tajesh D. Patel	302-235-0402
Milford	Air Park Plaza 935 North Dupont Boulevard	TDP Wireless Inc. Tajesh D. Patel	302-424-1900
Newark	408 Suburban Drive	Diamond State Wireless, LLC	302-283-9991
Ocean View	89 Atlantic Avenue	Nicholas G. Moore Ocean View Wireless LLC Tajesh D. Patel	302-308-5800
<b>District of Columbia</b> Washington	703 8 <sup>th</sup> Street SE	WiCom Inc. Nasar Agha	202-364-1911

Florida			
Apollo Beach	6182 N US Highway 41,	Wireless Solutionz, LLC	813-645-2444
ripono Deuen	Unit B	Ronald Davis II	010 010 2111
Apopka	2107 East Semoran Blvd.,	Modern Wireless of Apopka,	407-464-9122
	Unit C	LLC	
		Jason Crane	
Boca Raton	2521 N. Federal Highway	YJT Comm Ocala, LLC	561-210-8400
		Jeffrey J. Zarrella	
Brooksville	7272 Broad Street	JMS Wireless, Inc.	352-796-9919
		Jaime M. Sheridan	
Davie	4779 South University Dr	JH Cellular, LLC	954-540-8728
		Jeff Hellickson	
Fernandina Beach	1845 South 8 <sup>th</sup> Street	ComServe, Corporation	904-712-3838
		Richard Gdovic	000 771 0717
Fort Myers	13101 Paul J. Doherty	JH Cellular, LLC	239-771-8717
Cibeenter	Parkway, Suite 240	Jeff Hellickson	912 672 1022
Gibsonton	7130 Big Bend Road, Unit 112	Wireless Solutionz, LLC Ronald Davis II	813-672-1032
Key West	2724 N. Roosevelt Blvd	JH Cellular, LLC	305-240-2506
Key west	2724 N. ROOSeven Bivd	Jeff Hellickson	303-240-2300
Lehigh Acres	2814 Lee Boulevard, Suite	JH Cellular, LLC	239-303-3526
Lenign Heres	5	Jeff Hellickson	237 303 3320
Lutz	18595 State Road 54	Wireless Solutionz, LLC	813-949-0999
Lutz		Ronald Davis II	010 7 17 0777
Marathon	5800 Overseas Highway,	JH Cellular, LLC	305-998-4046
	Suite 21	Jeff Hellickson	
Marco Island	923 N. Collier Boulevard	Wireless Solutions LLC	239-394-2010
		Ronald Davis II	
Naples	7335 Radio Road, Unit 108	Wireless Solutions LLC	239-513-0100
-		Ronald Davis II	
Naples	2116 Tamiami Trail N	JH Cellular, LLC	239-263-2720
		Jeff Hellickson	
Nocatee	641 Crosswater Parkway,	MTech Wireless 1, LLC	904-686-1831
	Unit G	Barry LeRoux	
North Lauderdale	7204 West McNab Road	JH Cellular, LLC	954-504-7098
	2210 E ( 6'1 ) G :	Jeff Hellickson	252 251 2050
Ocala	2219 East Silver Springs	YJT Comm Ocala, LLC	352-351-2858
Olyaaahahaa	Blvd. 2105 South Parratt Avanua	Jeffrey J Zarrella Y.J.T. Communications LLC	862 467 2010
Okeechobee	2105 South Parrott Avenue, Suite 101	Jeffrey J. Zarrella	863-467-2919
Palm Coast	5290 East Highway 100	Modern Wireless, Inc.	386-313-5901
T ann Coast	Suite 104	Frank Karlsson	380-313-3901
Pompano Beach	1201 South Powerline	JH Cellular, LLC	954-880-1683
Tompulo Deach	Road	Jeff Hellickson	754 000 1005
Ponte Vedra Beach	2 Fairfield Boulevard	MTech Wireless 1, LLC	904-686-2362
	Unit 1A	Barry LeRoux	
Port Charlotte	3280 Tamiami Trail, Unit	JH Cellular, LLC	941-235-9700
	55B	Jeff Hellickson	
Venice	325 Jacaranda Boulevard	JH Cellular, LLC	941-412-3490
		Jeff Hellickson	
Wesley Chapel	28329 Paseo Dr, Suite 1990	Wireless Solutionz, LLC	813-991-7202
		Ronald Davis II	
Williston	456 East Noble Ave.	Wireless Solutionz, LLC	352-528-0020
		Ronald Davis II	

Georgia			
Athens	1998 W. Broad St., Suite A	ComServe, Corporation	706-850-8880
1 then 5	1776 W. Dioud St., Suite H	Richard Gdovic	100 020 0000
Atlanta	2860 Cumberland Mall SE,	ComServe, Corporation	770-643-7311
	Suite 1374	Richard Gdovic	
Glennville	509B N. Veterans Blvd	ComServe, Corporation	912-654-1145
		Richard Gdovic	
Lawrenceville	455 Grayson Highway,	ComServe, Corporation	770-203-0591
	Suite 4	Richard Gdovic	
Saint Simons Island	248 Retreat Village, Suite	ComServe, Corporation	912-434-9271
	248	Richard Gdovic	
Statesboro	11 E. Kennedy St.	ComServe, Corporation	912-212-2084
		Richard Gdovic	
Vidalia	3107C E 1 <sup>st</sup> St., Suite 1	ComServe, Corporation	912-537-3416
		Richard Gdovic	
Watkinsville	2061 Experiment Station	ComServe, Corporation	706-769-1919
	Road, Suite 103A	Richard Gdovic	
Illinois			(20, 020, 5000
Aurora	1515 Butterfield Road, Unit 101	Smartlinks, Inc.	630-820-5800
Dominaton	116 South Northwest	Ashley M. Baker Smartlinks, Inc.	847-852-7050
Barrington		Ashley M. Baker	847-852-7050
Casey	Highway 935 North Route 49	NextGen Wireless, LLC	217-609-0171
Casey	935 North Route 49	Joseph Knabe	217-009-0171
Effingham	1304 Thelma Keller Ave.	NextGen Wireless, LLC	217-609-0171
Linngham	Suite 100	Joseph Knabe	217-009-0171
Effingham	900 East Fayette Ave.	NextGen Wireless, LLC	217-942-2611
Ziiiigiiaiii	you have rayed inter	Joseph Knabe	
Flora	1480 N. Worthey St.	NextGen Wireless, LLC	618-662-0477
	5	Joseph Knabe	
Lawrenceville	1125 State Street	NextGen Wireless, LLC	217-707-2160
		Joseph Knabe	
Metropolis	1201 East 5 <sup>th</sup> St.	NextGen Wireless, LLC	618-638-0643
		Joseph Knabe	
Newton	118 W. Washington St.	NextGen Wireless, LLC	618-783-7255
		Joseph Knabe	
Watseka	1152 E. Walnut St.	NextGen Wireless, LLC	217-703-9869
		Joseph Knabe	
Indiana Dedford	3313 West 16 <sup>th</sup> Street	Dadford Callular Inc	910 070 2252
Bedford	5515 West 10 <sup></sup> Street	Bedford Cellular, Inc. Darren L. Fortner	812-279-3353
Bedford	3084 John Williams	Bedford Cellular, Inc.	812-277-1900
Bediord	Boulevard	Darren L. Fortner	812-277-1900
Columbia City	289 West Walker Way,	ADMC Enterprises LLC	260-244-2929
Columbia City	Suite 1	Rachel McMeeking	200-244-2727
Elwood	1503 South State Road 37,	NextGen Wireless, LLC	765-557-8434
	Suite A	Joseph Knabe	
Fort Wayne	4201 Coldwater Road,	Smartlinks, Inc.	260-387-5446
2	Suite 312	Ashley M. Baker	
Fort Wayne	9924 Illinois Road	ADMC Enterprises LLC	260-387-7956
		Rachel McMeeking	
		-	

Indianapolis	6321 Crawfordsville Road, Suite E	NextGen Wireless, LLC Joseph Knabe	317-661-3492
New Castle	1704 S. Spiceland Road	NextGen Wireless, LLC	765-593-0183
Wabash	1465 North Cass Street	Joseph Knabe ADMC Enterprises LLC	260-274-6222
Westfield	3300 E. State Road 32,	Rachel McMeeking NextGen Wireless, LLC	317-804-5146
Whitestown	Suite B 6192 Whitestown Parkway	Joseph Knabe NextGen Wireless, LLC	317-769-2277
		Joseph Knabe	
Kentucky			
Benton	378 W. 5 <sup>th</sup> St.	NextGen Wireless, LLC Joseph Knabe	270-906-2275
Eddyville	750 W. Fairview Ave.	NextGen Wireless, LLC Joseph Knabe	270-963-8246
Hebron	3065 North Bend Road	Swack Bros LLC Jeffrey A. Swackhammer Sr	859-918-6266
N7 1			
Maine	570 Q.111 A A		207 042 1004
Bangor	570 Stillwater Avenue, Unit A	Epic Communications LLC Edward Meo	207-942-1004
Ellsworth	1 High Street	Epic Communications LLC Edward Meo	207-667-8383
Mexico	225 Main Street	David Rod Poulin LLC David R. Poulin	207-369-0016
Newport	19 Moosehead Trail	Epic Communications LLC Edward Meo	207-355-0100
Presque Isle	765 Main Street	Epic Communications LLC Edward Meo	207-760-5025
Sanford	1209 Main Street	Cell-Site Corporation Ryan Archie	207-490-9000
Skowhegan	175 Madison Avenue	Epic Communications LLC Edward Meo	207-858-0020
Topsham	20 Topsham Fair Mall Road	TRA Wireless, LLC Travis R. Archie	207-729-8002
Maryland			
Easton	220 Marlboro Road, Suite 2	ComServe, Corporation Richard Gdovic	410-820-9455
Frederick	The Shops at Monocacy 1700 Kingfisher Drive	WiCom Inc. Nasar Agha	301-846-9663
Olney	The Shops at Olney II 3229 Spartan Road	ComServe, Corporation Richard Gdovic	757-810-5513
Salisbury	411 North Fruitland	Wireless of Eastern Shore,	410-341-3737
	Boulevard Suite 7	Inc. Hammad Ali Zafari	
Massachusetts			
Arlington	457 Massachusetts Avenue	Arlington Wireless, Inc. Prapti Gupta	781-652-9606
Belchertown	149 B North Main Street	Valley Wireless, LLC Nathaniel E. Bastarache	413-213-0772

Braintree	539 Granite Street	HWC Braintree LLC	781-524-7200
Canton	95 Washington Street	Christopher Severo HWC Canton LLC	781-828-8886
Chelmsford	21 Drum Hill Road	Christopher Severo Simply Wireless LLC	978-654-5066
Chicopee	601 Memorial Drive	Alfred Pellecchia, Jr. A2Z Communications, LLC Adam B. Halasz	413-536-3200
Easthampton	422 Main Street	Valley Wireless, LLC Nathaniel E. Bastarache	413-203-5577
Fairhaven	28 Fairhaven Commons Way	Timberline Partners, Inc. Mihir Shah	508-984-8882
Framingham	1245 Worcester Road	HWC Framingham LLC Christopher Severo	508-784-2050
Gardner	308 W. Broadway	Simply Wireless LLC Alfred Pellecchia, Jr.	978-410-5827
Granby	77 West State Street, Unit #4	J&S General Store, Inc. Priya Sharma	413-467-9777
Great Barrington	740 Main Street, Suite 4	Liberty Cove, Inc. William P. Sestrom	413-528-8800
Hingham	92 Derby Street, Suite 103	HWC Hingham LLC Christopher Severo	781-236-3696
Hudson	10 Technology Drive, Unit 30	SKB Wireless Corporation Scott H. Brown	978-567-9300
Hyannis	Cape Cod Mall 769 Iyannough Road	S&K Ventures Inc. Syed K. Abbas	508-771-8840
Leominster	Twin City Mall 975 Merriam Ave., Suite	Simply Wireless LLC Alfred Pellecchia Jr.	978-840-1986
Littleton	115 235 Great Road	Littleton Wireless Corporation	978-486-0670
Lunenburg	315 Massachusetts Avenue	Scott H. Brown Simply Wireless LLOC Alfred Pellecchia, Jr.	978-582-1851
Marlborough	197 Boston Post Road W Suite K2	Elypse Systems and Solutions, Inc.	508-481-8000
Medway	92 Main Street, Unit 5	David Rivera S&K Adventures Inc. Syed K. Abbas	508-533-0400
Middleborough	438 West Grove Street	Timberline Partners, Inc. Mihir Shah	508-947-8854
Milford	143 East Main Street	HWC Milford LLC Christopher Severo	508-473-1114
North Adams	43 Main Street	Northeast Wireless Solutions Inc. Keith Parzych	413-664-0111
North Attleboro	Emerald Square Mall 999 South Washington Street	Timberline Partners, Inc. Mihir Shah	508-699-8998
Northampton	162 North King Street	Valley Wireless, LLC Nathaniel E. Bastarache	413-341-3473
Northampton	180 Main Street	Valley Wireless, LLC Nathaniel E. Bastarache	413-727-3547

Norwood	1415 Boston Providence	Timberline Partners, Inc.	781-769-8881
Orleans	Hwy 169 Route 6A	Mihir Shah Timberline Partners, Inc.	508-255-5557
Rowley	225 Newburyport Turnpike	Mihir Shah Elypse Systems and Solutions, Inc. David Rivera	978-948-0808
South Easton	606 Washington Street, Unit 2	Timberline Partners, Inc. Mihir Shah	508-230-7990
Townsend	18 Main Street, Unit 16	A Town Wireless, Inc. Prapti Gupta	978-597-0701
Wellesley	165 Linden Street, Suite 165B1	HWC Wellesley LLC Christopher Severo	339-230-0020
Michigan			
Ann Arbor	2315 West Stadium Boulevard	Corridor Ventures Michigan, Inc.	734-327-5300
Benton Harbor	1355 Mall Drive, Suite A	Hershel G. Martin Smartlinks, Inc. Ashley M. Baker	269-921-3069
Benzonia	1505 Benzie Highway US 31	Smartlinks, Inc. Ashley M. Baker	231-882-9113
Brighton	6684 Whitmore Lake Road	Corridor Ventures Michigan, Inc.	810-360-0767
Brownstown Township	20759 Gibraltar Road	Hershel G. Martin Corridor Ventures Michigan, Inc.	734-301-3515
Caledonia	9175 Cherry Valley Avenue	Hershel G. Martin Smartlinks, Inc. Ashley M. Baker	616-891-0072
Cedar Springs	4021 17 Mile Road NE	Smartlinks, Inc. Ashley M. Baker	616-696-2395
Dewitt	13070 South US Highway 27, Suite 9	Smartlinks, Inc. Ashley M. Baker	517-668-6470
Essexville	2725 Center Avenue	Corridor Ventures Michigan, Inc.	989 891-5007
Fenton	1288 North Leroy Street	Hershel G. Martin Smartlinks, Inc. Ashley M. Baker	810-208-7300
Frankenmuth	223 North Main Street	Corridor Ventures Michigan, Inc.	989-652-5700
Fremont	104 West Main Street	Hershel G. Martin Smartlinks, Inc.	231-335-2336
Grand Rapids	1234 Michigan Street NE	Ashley M. Baker PK Roy & Associates LLC	616-608-4820
Hartland	11341 Highland Road	Pradip K. Roy Smartlinks, Inc. Ashley M. Baker	810-632-5656
Holland	1036 South Washington Avenue	Smartlinks, Inc. Ashley M. Baker	616-396-1550
Howell	1455 North Michigan Avenue Suite 200	Smartlinks, Inc. Ashley M. Baker	517-546-6700

Howell	Country Corners Plaza 4104 East Grand River Avenue	Smartlinks, Inc. Ashley M. Baker	517-545-1300
Jackson	1515 North West Avenue	Corridor Ventures Michigan, Inc.	517-787-2020
Lansing	2546 East Jolly Road, Suite	Hershel G. Martin Smartlinks, Inc. Ashley M. Baker	517-993-6333
Manistee	236 Parkdale Avenue	Smartlinks, Inc. Ashley M. Baker	231-398-9091
Mason	132 South Cedar Street, Suite 600	Corridor Ventures Michigan, Inc.	517-604-6180
Niles	2010 South 11 <sup>th</sup> Street, Suite 5	Hershel G. Martin Smartlinks, Inc. Ashley M. Baker	269-479-6209
Okemos	3490 Okemos Road, Suites C&D	Corridor Ventures Michigan, Inc.	517-580-4921
Ortonville	250 Ortonville Road, Ste. B	Hershel G. Martin Corridor Ventures Michigan, Inc.	248-627-2000
Owosso	1031 East Main Street	Hershel G. Martin Stuart Cellular LLC Guy Stuart, III.	989-723-9663
Plainwell	1307 M-89, Suite D	Smartlinks, Inc. Ashley M. Baker	269-204-6425
Saline	6877 State Road	Corridor Ventures Michigan, Inc.	734-295-9620
Stanton	697 South State Street	Hershel G. Martin Smartlinks, Inc. Ashley M. Baker	989-831-8180
Sturgis	1382 South Centerville Road	Smartlinks, Inc. Ashley M. Baker	269-503-0180
Traverse City	Francisco's Plaza 2770 Silver Lake Road,	Smartlinks, Inc. Ashley M. Baker	231-932-9800
Whitehall	Suite 3 1315 East Colby Street, Suite B	Smartlinks, Inc. Ashley M. Baker	231-894-0332
Wyoming	5811 Byron Center SW	Smartlinks, Inc. Ashley M. Baker	616-249-8300
Ypsilanti	3644 Carpenter Road	Corridor Ventures Michigan, Inc. Hershel G. Martin	734-327-5400
		Hersner G. Martin	
<b>Minnesota</b> Baxter	14203 Edgewood Drive, Suite 120	EXRS-Wireless 2 Inc. Charles P. Rosenthal	218-454-2075
Blaine	10340 Baltimore Street, NE Suite 160	EXRS-Wireless Inc. Michael Morse	763-780-7995
Buffalo	637 Ryans Way	ComServe, Corporation Richard Gdovic	763-684-4252
Chisago City	11501 Brink Avenue	EXRS-Wireless 2 Inc. Charles P. Rosenthal	651-257-3966
Farmington	115 Elm Street, Suite C	VZ Wireless, Inc. Matthew D. Funk	651-344-7300

Forest Lake	209 12 <sup>th</sup> Street South West	EXRS-Wireless 2 Inc.	651-464-2388
	919 Vermillion Street	Charles P. Rosenthal VZ Wireless, Inc.	651-437-4800
Hastings	919 Verminion Sueer	Matthew D. Funk	031-437-4800
Hugo	14755 Victor Hugo Blvd, Suite 101	EXRS-Wireless 2 Inc. Charles P. Rosenthal	651-330-4047
Lakeville	17442 Kenwood Trail	ComServe, Corporation Richard Gdovic	952-898-9663
Maple Grove	9420 Dunkirk Lane North, Suite 10	ComServe, Corporation Richard Gdovic	763-424-9660
Mendota Heights	Mendota Heights Town Center	VZ Wireless, Inc. Matthew D. Funk	651-454-0707
North Branch	740 Main Street, #102 5466 St. Croix Trail, Suite K	EXRS-Wireless 2 Inc. Charles P. Rosenthal	651-277-9122
Rosemount	3836 150 <sup>th</sup> Street West	VZ Wireless, Inc. Matthew D. Funk	651-423-1200
St. Louis Park	5334 W. 16 <sup>th</sup> Street	JLS Wireless, Inc. Jeremy Swanson	952-545-9191
St. Paul	2034 Ford Parkway	ComServe, Corporation Richard Gdovic	651-330-0217
Mississippi			
Hernando	Highland Court Shopping Plaza	Blue Wireless, LLC Scott L. Orellana	662-298-3900
	2631 McIngvale Road, Suite 130		
	Suite 150		
New Hampshire	Suite 150		
<b>New Hampshire</b> Berlin	410 Glen Avenue, Suite 1	David Rod Poulin LLC	603-752-3663
		David R. Poulin CB Wireless LLC	603-752-3663 603-223-9979
Berlin	410 Glen Avenue, Suite 1 62 D'Amante Drive 1292 Hooksett Road, Suite	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications,	
Berlin Concord Hooksett	410 Glen Avenue, Suite 1 62 D'Amante Drive 1292 Hooksett Road, Suite L	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick	603-223-9979 603-663-1006
Berlin Concord	410 Glen Avenue, Suite 1 62 D'Amante Drive 1292 Hooksett Road, Suite	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC	603-223-9979
Berlin Concord Hooksett	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications,	603-223-9979 603-663-1006
Berlin Concord Hooksett Hooksett Keene	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite D3</li> <li>459 West Street</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC Stephen Drelick Wireless World of Keene LLC Scott H. Brown	603-223-9979 603-663-1006 603-606-8550 603-357-7700
Berlin Concord Hooksett Hooksett	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite D3</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC Stephen Drelick Wireless World of Keene LLC	603-223-9979 603-663-1006 603-606-8550
Berlin Concord Hooksett Hooksett Keene	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite D3</li> <li>459 West Street</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC Stephen Drelick Wireless World of Keene LLC Scott H. Brown Smart Wireless LLC Mark D. Titlebaum David Rod Poulin LLC	603-223-9979 603-663-1006 603-606-8550 603-357-7700
Berlin Concord Hooksett Hooksett Keene Laconia	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite D3</li> <li>459 West Street</li> <li>1106 Union Avenue, Unit 1</li> <li>218 Main Street</li> <li>71 Calef Highway, Space</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC Stephen Drelick Wireless World of Keene LLC Scott H. Brown Smart Wireless LLC Mark D. Titlebaum David Rod Poulin LLC David R. Poulin Cell-Site Corporation	603-223-9979 603-663-1006 603-606-8550 603-357-7700 603-524-1900
Berlin Concord Hooksett Hooksett Keene Laconia Lancaster	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite D3</li> <li>459 West Street</li> <li>1106 Union Avenue, Unit 1</li> <li>218 Main Street</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC Stephen Drelick Wireless World of Keene LLC Scott H. Brown Smart Wireless LLC Mark D. Titlebaum David Rod Poulin LLC David R. Poulin Cell-Site Corporation Ryan Archie David Rod Poulin LLC	603-223-9979 603-663-1006 603-606-8550 603-357-7700 603-524-1900 603-788-2200
Berlin Concord Hooksett Hooksett Keene Laconia Lancaster Lee	<ul> <li>410 Glen Avenue, Suite 1</li> <li>62 D'Amante Drive</li> <li>1292 Hooksett Road, Suite L</li> <li>210 Quality Drive, Suite D3</li> <li>459 West Street</li> <li>1106 Union Avenue, Unit 1</li> <li>218 Main Street</li> <li>71 Calef Highway, Space 3-4</li> </ul>	David R. Poulin CB Wireless LLC Cheryl M. Brosnahan Bobevan Communications, LLC Stephen Drelick Bobevan Communications, LLC Stephen Drelick Wireless World of Keene LLC Scott H. Brown Smart Wireless LLC Mark D. Titlebaum David Rod Poulin LLC David R. Poulin Cell-Site Corporation Ryan Archie	603-223-9979 603-663-1006 603-606-8550 603-357-7700 603-524-1900 603-788-2200 603-740-7474

Nashua	Pheasant Lane Mall 310 Daniel Webster Highway W277	Simply Wireless LLC Alfred Pellecchia, Jr.	603-459-8253
Nashua	291 Main Street, Unit B	Cellular Solutions, Inc. Jason M. Ricard	603-880-3600
Pelham	150 Bridge Street, Unit E	Simply Wireless LLC Alfred Pellecchia, Jr.	603-508-6900
Peterborough	19 Wilton Road, Suite 7	Simply Wireless LLC Alfred Pellecchia, Jr.	603-924-3379
Plaistow	11 Plaistow Road, Unit B- 11	Bobevan Communications, LLC Stephen Drelick	603-382-0092
Plymouth	594 Tenney Mountain Highway Route 25	Smart Wireless LLC Mark Titlebaum	603-536-6090
Raymond	Raymond Shopping Center 15-17 Freetown Road	CB Wireless LLC Cheryl M. Brosnahan	603-244-1682
Salem	The Mall at Rockingham Park 99 Rockingham Park Blvd.	Simply Wireless LLC Alfred Pellecchia, Jr	603-870-9536
Stratham	15 Portsmouth Avenue	Cell-Site Corporation Ryan Archie	603-775-7253
West Ossipee	1995 US Route 16	David Rod Poulin LLC David R. Poulin	603-539-2020
New Jersey			
Brick	580 Brick Boulevard	MAS Corporation Michael A. Sabbatini	732-864-9400
Clementon	1477 Blackwood Clementon Road	HWC Clementon LLC Christopher Severo	856-227-2034
Clifton	1006 US Highway 46, Unit 5	Company Twenty Two LLC William Stout	973-471-8616
Denville	18 West Main Street	Sterling Group, LLC Christopher Severo	973-664-0404
Deptford	1692 N. Clements Bridge Rd.	Char-Meg Enterprises, Inc. Charles L. Monaghan	856-845-7000
East Rutherford	American Dream Mall 1 American Dream Way, Suite A120	Company Twenty Two LLC William Stout	973-800-9940
Flemington	Raritan Town Square 148 Route 31	HWC Flemington LLC Christopher Severo	908-284-1119
Freehold	329 West Main Street	HWC Freehold LLC Christopher Severo	732-462-8888
Gillette	Valley Mall Shopping Center Suite H-700 977 Valley Road	Gillette 456, LLC Christopher Severo	908-580-0800
Hackettstown	1885 Route 57	HWC Hackettstown LLC Christopher Severo	908-852-3838
Hamilton	950 Route 33	MAS Corporation Michael A. Sabbatini	609-588-9000
Lawrenceville	2960 Brunswick Pike	MAS LNJ Corp. Michael A. Sabbatini	609-873-3130

Lincroft	642 Newman Springs Road	HWC Lincroft LLC	732-530-1901
Madison	11 Park Avenue	Christopher Severo Madison Wireless, LLC	973-593-9199
Mahwah	117 Franklin Turnpike,	Frank Smith Company Twenty Two LLC William Stout	201-684-0008
Marlboro	Unit 20 87 Route 9 South, Building C	Laitay Group, LLC Christopher Severo	732-853-1831
Medford	5 Wilkins Station Rd., Suite 104	HWC Medford LLC Christopher Severo	609-975-9914
Morris Plains	1711 Route 10	Morris Plains 456, LLC Christopher Severo	973-998-7515
Mullica Hill	Mullica Hill Plaza 141 Bridgeton Pike, Unit G	HWC Mullica Hill LLC Christopher Severo	856-478-6199
Newton	10 Hampton House Road	Company Twenty Two LLC William Stout	973-300-9111
Palisades Park	225 Broadway Avenue, Suite 110	UKAY Wireless Limited Liability Company Jason Yoo	201-346-0661
Pilesgrove	859 Route 45, Suite D2	HWC Pilesgrove LLC Christopher Severo	856-441-2848
Pompton Plains	500 Route 23, Suite #15	Company Twenty Two LLC William Stout	862-225-9595
Sewell	Tower Square Shopping Center 137 Egg Harbor Road	Char-Meg Enterprises, Inc. Charles L. Monaghan	856-232-1414
Spotswood	424 Main Street	HWC Spotswood LLC Christopher Severo	732-723-1111
Washington	353 Route 31 South	HWC Washington LLC Christopher Severo	908-223-1470
Woodbury	25 E. Red Bank Avenue	Char-Meg Enterprises, Inc. Charles Monaghan	856-853-1853
New York			
Baldwinsville	15 East Genesee Street	SNS Wireless LLC Brian Cavallo	315-849-1177
Bedford Hills	774 North Bedford Road	Clear Connection, L.L.C. David Robles	914-244-1800
Brewster	111D Independent Way	Clear Connection, L.L.C. David Robles	845-279-3444
Brockport	4756 Lake Road	Wolmering Wireless, Inc. David Wolmering	585-637-6010
Brooklyn	6818 18 <sup>th</sup> Avenue	VEACELL, Inc. Vadim Levitin	718-236-1080
Brooklyn	3069 Brighton Beach, 5 <sup>th</sup> Street	VEACELL, Inc. Vadim Levitin	718-648-0081
Chappaqua	480 North Bedford Road, Unit 90	HWC Chappaqua LLC Christopher Severo	914-861-3710
Corning	48 East Market Street	Wireless Group Holdings, Inc.	607-654-7838
Croton-on-Hudson	440 S. Riverside Avenue, #4	Ryan Bender HWC Croton on Hudson LLC Christopher Severo	904-401-4033

Dansville	5 Franklin Plaza, Tops Plaza	Wireless Group Holdings, Inc.	585-612-0999
Dobbs Ferry	50 Livingston Avenue	Ryan Bender Number 3, Inc. Christopher Severo	914-674-8800
East Aurora	123 Grey Street	Grey Street Wireless, Inc. David Bogart	716-652-3430
Evans Mills	26397 Johnson Road	Wireless Group Holdings, Inc.	315-629-6075
Hornell	37 Main Street	Ryan Bender Wireless Group Holdings, Inc.	607-324-5888
Howard Beach	159-20 Cross Bay Boulevard	Ryan Bender HWC Howard Beach LLC	718-738-2600
Liverpool	318 Oswego Street	Christopher Severo TO Wireless, Inc. Timothy O'Connor	315-708-0800
Lockport	5696 South Transit Road	D.R. Bogart Wireless, Inc. David Bogart	716-439-0300
Lowville	7395 Turin Road	Wireless Group Holdings, Inc.	315-874-4004
Mahopac	129 Route 6	Todd J. Bender Clear Connection, L.L.C. David Robles	845-628-9800
Mamaroneck	809B Mamaroneck Avenue	HWC Mamaroneck LLC Christopher Severo	914-777-7444
Montgomery	125 Hawkins Drive	Liberty Cove, Inc. William P. Sestrom	845-784-1515
Newburgh	Mid-Valley Mall 39 North Plank Road #15	Liberty Cove, Inc. William P. Sestrom	845-784-1612
New Windsor	New Windsor Mall 367 Windsor Highway, Suite 300 PO Box 239	Liberty Cove, Inc. William P. Sestrom	845-569-0957
Ogdensburg	1100 Champlain Street	Wireless Group Holdings, Inc.	315-393-4300
Oswego	137 State Rte. 104 Price Chopper Plaza	Ryan Bender Wireless Group Holdings, Inc.	315-216-4430
Patterson	3103 Route 22	Ryan Bender HWC Patterson LLC Christopher Severo	845-319-6280
Pearl River	89 North Middletown Road	JCS Wireless Inc. William Stout	845-620-3787
Penfield	2200 Penfield Road	Wolmering Wireless, Inc. David Wolmering	585-377-3230
Potsdam	159 Market Street	Wireless Group Holdings, Inc.	315-265-1900
Rochester	3170 Chili Avenue	Ryan Bender Wireless Group Holdings, Inc.	585-247-3610
Rye	86 Purchase Street	Ryan Bender TLE Group, Inc. Christopher Severo	914-921-1819

Saranac Lake	38 Main Street	Wireless Group Holdings, Inc.	518-891-7300
Springville	231 South Cascade Drive	Ryan Bender Springville Wireless, Inc.	716-592-4756
White Plains	The Westchester Mall, 25 Westchester Avenue, Suite	David Bogart HWC White Plains LLC Christopher Severo	914-359-4414
Yorktown Heights	1180 Jefferson Valley Mall, 650 Lee Boulevard	HWC Yorktown Heights	914-202-4331
		Christopher Severo	
Ohio			
Ashland	1443 Claremont Avenue	ComServe, Corporation Richard Gdovic	419-289-9200
Beavercreek	3301 Dayton Xenia Road, Suite 400	Midwest Wireless LLC Patrick Crise	937-429-2230
Bryan	1241 South Main Street	ComServe, Corporation Richard Gdovic	419-633-1033
Celina	1703 Industrial Drive	ComServe, Corporation Richard Gdovic	419-586-3671
Cincinnati	5434 North Bend Road, Suite 200	Swack Bros LLC Jeffrey Swackhammer Sr.	513-389-0871
Cincinnati	6302 Harrison Avenue	Swack Bros LLC Jeffrey Swackhammer Sr.	513-574-0029
Cincinnati	4900 Delhi Avenue	Swack Bros LLC Jeffrey Swackhammer Sr.	513-451-9663
Cleveland	3553 Steelyard Drive	Patrick Crise	216-906-6797
Dublin	7040 Hospital Drive	Swack Bros LLC Jeffrey Swackhammer Sr.	614-389-2082
Englewood	1160 South Main Street	Midwest Wireless LLC Patrick Crise	937-832-8793
Heath	897 Hebron Road, Suite 109	All Things Wireless, LLC Faisal Siddiqi	740-788-8771
Hudson	178 W. Streetsboro Street, Suite 2-B	Cellular Level Inc. Travis C. Bauman	330-571-5807
Kenton	30 North Main Street	ComServe, Corporation Richard Gdovic	419-674-4909
Lima	2320 Harding Highway	ComServe, Corporation Richard Gdovic	419-225-9202
Lima	2050 Allentown Road	ComServe, Corporation Richard Gdovic	419-879-5700
Mansfield	625 Lexington Avenue	ComServe, Corporation Richard Gdovic	419-564-1082
Mansfield	1206 Park Avenue West	ComServe, Corporation Richard Gdovic	419-528-4477
Mansfield	1048 Ashland Road	ComServe, Corporation Richard Gdovic	419-775-5906
Mason	8465 South Mason Montgomery Road	Swack Bros, LLC Jeffrey Swackhammer Sr.	513-229-8857
Massillon	3 Massillon Marketplace Drive, SW	Midwest Wireless LLC Patrick Crise	330-880-0660

Minster	368 North Main Street	ComServe, Corporation	419-628-1717
Saint Marys	480 Fortman Drive	Richard Gdovic ComServe, Corporation	419-394-4869
Sume marys		Richard Gdovic	117 571 1007
Toledo	1440 Secor Road, Suite L	Corridor Ventures Ohio, Inc. Hershel G. Martin	419-531-1444
Toledo	3504 Secor Road, Suite 320	Corridor Ventures Ohio, Inc. Hershel G. Martin	419-362-5969
Van Wert	785 Fox Road	ComServe, Corporation Richard Gdovic	567-259-7059
Wadsworth	990 High Street, Suite B	Midwest Wireless LLC Patrick Crise	330-696-2606
Wapakoneta	1321 Bellefontaine Street, Suite 200	ComServe, Corporation Richard Gdovic	419-739-7040
Pennsylvania			
Aliquippa	3113 Green Garden Road, Suite 310	All Things Wireless, LLC Faisal Siddiqi	724-375-0600
Beaver Falls	242 Chippewa Town Centre	Central Office Products, Inc. Joseph DeSimone	724-846-1845
Bellefonte	141 South Allegheny Street	OM Ganesh One, Inc. Anthony Smock	814-880-5353
Blairsville	208 Plaza Resort Drive	Wireless Solutions LLC Ronald Davis II	724-459-5737
Bridgeville	1597 Washington Pike, Unit B-10	Wireless Solutions LLC Ronald Davis II	412-564-5070
Brookville	231 Allegheny Boulevard, Suite 2	OM Ganesh One, Inc. Anthony Smock	814-220-0240
Burnham	225 North Logan Boulevard, Suite A	OM Ganesh One, Inc. Anthony Smock	717-250-1358
Butler	170 Bon Aire Plaza	JAS Technology, Inc. Jeffrey Swackhammer, Sr.	724-256-5556
Clearfield	216 North 2 <sup>nd</sup> Street, Suite	OM Ganesh One, Inc. Anthony Smock	814-765-0905
Connellsville	812 Vanderbilt Road	Central Office Products Joseph DeSimone	724-626-1081
Corry	360 West Columbus Avenue	All Things Wireless, LLC Faisal Siddiqi	814-964-4076
Delmont	6750 Hollywood Boulevard	Central Office Products, Inc. Joseph DeSimone	724-468-5240
Ebensburg	300 Walmart Drive	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	814-472-0600
Erie	4291 Buffalo Road	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	814-899-1682
Erie	5039 Peach Street, Unit A- 8	All Things Wireless, LLC Faisal Siddiqi	814-868-1400
Erie	4571 West Ridge Road	All Things Wireless, LLC Faisal Siddiqi	814-314-0768
Exton	146 Eagleview Boulevard	Z&S Tricorder Technologies, LLC Devon J. Mylin	610-524-1544

Feasterville	110 E Street Road	MAS Corporation	215-357-7357
Franklin	Oil Creek Village, 6885 US Route 322	Michael Sabbatini JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	814-516-1643
Frazer	225 Lancaster Avenue	J&R Wireless, LLC Jeffrey Copes	610-408-0480
Gibsonia	500 Grandview Drive Crossing Suite 80	Central Office Products, Inc. Joseph DeSimone	724-443-7990
Greensburg	320 Greengate Centre Circle	Central Office Products, Inc. Joseph DeSimone	724-836-5600
Hollidaysburg	420 Blair Street	ComServe, Corporation Richard Gdovic	814-695-2115
Huntingdon	6684 Towne Center Blvd.	ComServe, Corporation Richard Gdovic	814-641-9663
Indiana	401 Philadelphia Street, Suite 100	Wireless Solutions LLC Ronald Davis II	724-403-3985
Johnstown	592 Galleria Drive	OM Ganesh Once, Inc. Anthony Smock	814-266-5550
King of Prussia	120 Village Drive, Suite 120	HWC King of Prussia LLC Christopher Severo	484-842-4046
Kittanning	5 Hilltop Plaza	Central Office Products, Inc. Joseph DeSimone	724-545-1453
Lahaska	5860 Lower York Road, Bldg 2	HWC Lahaska LLC Christopher Severo	267-338-3881
Latrobe	2701 Sharkey's Drive, Suite B	Wireless Solutions LLC Ronald Davis II	724-539-0105
Leechburg	397 Hyde Park Road	Central Office Products, Inc. Joseph DeSimone	724-842-0244
McMurray	McMurray Shoppes 4120 Washington Road	Wireless Solutions LLC Ronald Davis II	724-941-2552
Mt. Pleasant	2118 Summit Ridge Plaza	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	724 691-4730
Natrona Heights	92 Highlands Mall Shoppes	Central Office Products, Inc. Joseph DeSimone	724-226-4590
New Britain	304 Town Center	Chalfont 456 Group, LLC Christopher Severo	215-997-5000
New Castle	2505 West State Street	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	724-202-6607
New Kensington	100 Tarentum Bridge Road	Central Office Products, Inc. Joseph DeSimone	724-334-2761
North Warren	2809 Market Street, #5	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	814-726-4988
Oakmont	231 Hulton Road	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	412-435-6095
Philadelphia	920 Walnut Street	ABA Systems, LLC Nathalie Anolik	215-351-5252
Philipsburg	1061 North Front Street	ComServe, Corporation Richard Gdovic	814-343-6412

Pittsburgh	948 Freeport Road	Central Office Products, Inc.	412-782-7332
Pittsburgh	9028 St. Simon Way	Joseph DeSimone Central Office Products, Inc.	412-364-0493
Pittsburgh	3470 William Penn Highway, Suite 600	Joseph DeSimone JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	412-376-2335
Pittsburgh	1000 Ross Park Mall Drive, Suite K111A	All Things Wireless, LLC Faisal Siddiqi	412-926-0153
Punxsutawney	21890 RT 119	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	814-938-3235
Quarryville	114 Townsedge Drive	Z&S Tricorder Technologies, LLC	717-806-1119
Richboro	1034 Second Street Pike	Devon J. Mylin Richboro 456 Group, LLC Christopher Severo	215-355-9955
Roaring Spring	300 Spring Plaza	ComServe, Corporation Richard Gdovic	814-729-7032
Saint Marys	863 S. Saint Marys Street	OM Ganesh One, Inc. Anthony Smock	814-834-5117
Somerset	2066 North Center Avenue, Suite 111	OM Ganesh One, Inc. Anthony Smock	814-279-5707
South Park	4118 Brownsville Road	All Things Wireless, LLC Faisal Siddiqi	412-308-6675
Spring House	1109 N. Bethlehem Pike, Suite 104	Spring House 456 Group, LLC Christopher Severo	215-540-8005
State College	2615 East College Avenue	Jonah Engler OM Ganesh One, Inc. Anthony Smock	814-237-1300
Tarentum	Pittsburg Mills Mall, #169 169 Pittsburg Mills Circle	Central Office Products, Inc. Joseph DeSimone	724-275-1154
Tyrone	106 West 14 <sup>th</sup> Street	ComServe, Corporation Richard Gdovic	814-682-2050
Warminster	553 North York Road	Warminster 456 Group, LLC Christopher Severo	215-675-2228
Washington	42 Trinity Point Drive	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	724-228-9663
Youngwood	250 South 3 <sup>rd</sup> Street, Suite 1058	OM Ganesh One, Inc. Anthony Smock	724-771-3781
<b>Rhode Island</b>			
Barrington	180 County Road, Unit C	HWC Barrington LLC Christopher Severo	401-245-1400
Bristol	576 Metacom Avenue, Unit 19	HWC Bristol LLC Christopher Severo	401-889-2100
Cranston	182 Hillside Road	Advanced Digital Wireless, Inc.	401-463-6699
Cumberland	1700 Mendon Road	Donald L. Somers Advanced Digital Wireless, Inc. Donald L. Somers	401-333-3007

North Kingstown	76 Gate Road	Advanced Communication Technologies, Inc.	401-886-8484
Portsmouth	3030 East Main Road	Donald L. Somers HWC Portsmouth LLC Christopher Severo	401-293-5808
Providence	229 Waterman Street, Suite	HWC Providence LLC Christopher Severo	401-206-4066
Wakefield	599 Kingstown Road	Advanced Communication Technologies, Inc. Donald L. Somers	401-783-4770
Warwick	25 Airport Road	Advanced Digital Wireless, Inc. Donald L. Somers	401-734-9559
Westerly	224 Post Road	Eastern Cellular L.L.C. Scott D. Gladstone	401-594-9999
Tennessee			
Bartlett	6600 Stage Road, Suite 138	Blue Wireless, LLC	901-343-0177
Memphis	4562 Poplar Avenue, Suite 101	Scott L. Orellana Blue Wireless, LLC Scott L. Orellana	901-249-7147
Texas			
Allen	1271 West Exchange Parkway, Suite 130	SRIG of Texas LLC William Stout	469-675-3175
Bay City	3420 7 <sup>th</sup> Avenue	MSJ&K Bay City Inc. Faris Raza	979-314-3003
Burleson	739 SW Wilshire Boulevard	SRIG of Texas LLC William Stout	817-349-0003
Conroe	1140 North FM 3083, Suite 300	FAR Wireless, LLC Michael Mamo Faris Raza	936-788-5440
Decatur	1100A West Business 380	Stout Management Group, LLC William Stout	940-626-4422
Fort Worth	4540 West Bailey Boswell Road, Suite 110	SRIG of Texas LLC William Stout	817-378-4288
Frisco	8049 Preston Road, Suite 100	SRIG of Texas LLC William Stout	469-777-3424
Houston	3351 Clear Lake City Boulevard, Suite 600	AFour Enterprises LLC Nirja Sharma	281-786-1996
Lancaster	404 North Interstate 25 East, Suite 110	SRIG of Texas LLC William Stout	972-217-3238
Vermont			
Newport	4569 U.S. Route 5	David Rod Poulin LLC David R. Poulin	802-334-6300
St. Johnsbury	430 Railroad Street, Suite 1	David Rod Poulin LLC David R. Poulin	802-748-4665

# Virginia

Alexandria	3518 King St.	ComServe, Corporation	571-429-5650
Annandale	7301 Little River Turnpike	Richard Gdovic SK Wireless Corporation	703-642-0642
	× ×	Seon Young Bang	
Blackstone	1449 South Main Street	ComServe, Corporation Richard Gdovic	434-264-3206
Charlottesville	250 Merchants Walk Avenue Suite 100	ComServe, Corporation Richard Gdovic	434-202-2683
Chesapeake	237 Carmichael Way, Suite 205	Corridor Ventures South, Inc. Hershel G. Martin	757-421-2505
Chesapeake	1501 Cedar Road, Suite 105	Corridor Ventures South, Inc.	757-547-2000
Chesapeake	1464 Mt. Pleasant Road, Suite 23	Hershel G. Martin Corridor Ventures South, Inc.	757-410-5848
Chesapeake	146 Battlefield Blvd, S., Unit 120	Hershel G. Martin Corridor Ventures South, Inc.	757-536-3409
Daleville	24 Kingston Drive	Hershel G. Martin Corridor Ventures West, Inc. Hershel G. Martin	540-992-5220
Danville	145 Holt Garrison Parkway Suite 210	Corridor Ventures West, Inc. Hershel G. Martin	434-797-2970
Danville	1287 Piney Forest Road	Corridor Ventures West, Inc. Hershel G. Martin	434-857-2002
Gloucester	6822 Walton Lane	ComServe, Corporation Richard Gdovic	804-693-0303
Hardy	65 Westlake Rd, Unit 110	Corridor Ventures West, Inc. Hershel G. Martin	540-266-3082
Hayes	2417 York Crossing Drive, Unit N3	ComServe, Corporation Richard Gdovic	804-642-1164
Hopewell	3805 Oaklawn Boulevard	ComServe, Corporation Richard Gdovic	804-668-5733
Kilmarnock	90 Old Fairgrounds Way	Kelly Gdovic ComServe, Corporation Richard Gdovic Kelly Gdovic	804-435-2555
King George	8141 Kings Highway	Corridor Ventures, Inc. Hershel G. Martin	540-775-5001
King George	16434 Consumer Row	Corridor Ventures, Inc. Hershel G. Martin	540-663-3780
Martinsville	294 Commonwealth Boulevard West	Corridor Ventures West, Inc. Hershel G. Martin	276-226-4328
Mechanicsville	9225 Atlee Road Suite 5107 & 5109	Gilmat Inc. Sana Merchant	804-789-1463
Mineral	11018 Kentucky Springs Road	Corridor Ventures, Inc. Hershel G. Martin	540-894-4007
Newport News	12430 Warwick Boulevard	ComServe, Corporation Richard Gdovic	757-595-7952
Newport News	14344 Warwick Boulevard	Corridor Ventures Peninsula, Inc. Hershel G. Martin	757-969-5755

Newport News	5030 W. Mercury Blvd., Suite B	Corridor Ventures Peninsula, Inc.	757-825-8000
Norfolk	2019 Colley Avenue	Hershel G. Martin ComServe, Corporation Richard Gdovic	757-228-7253
Norfolk	4231 East Little Creek Road, Suite A	Corridor Ventures East, Inc. Hershel G. Martin	757-588-6050
Norfolk	7721 Hampton Boulevard, Suite A	Corridor Ventures East, Inc. Hershel G. Martin	757-763-6451
Norfolk	1541 Premium Outlets Blvd, Suite 120	Corridor Ventures East, Inc. Hershel G. Martin	757-904-3300
Poquoson	456D Wythe Creek Road	ComServe, Corporation Richard Gdovic	757-659-0039
Powhatan	2490 Anderson Highway	Corridor Ventures, Inc. Hershel G. Martin	804-598-5066
Quinton	2501-A New Kent Highway	Corridor Ventures, Inc. Hershel G. Martin	804-201-9755
Richmond	1700 Willow Lawn Drive	Gilmat, Inc. Sana Merchant	804-282-7117
Richmond	8191 Brook Road, Suite H	Gilmat, Inc. Sana Merchant	804-553-1153
Richmond	2234 John Rolfe Parkway	ComServe, Corporation Richard Gdovic	757-890-2801
Richmond	1519 West Broad Street	ComServe, Corporation Richard Gdovic	804-303-0832
Roanoke	2017 Colonial Avenue, SW	Corridor Ventures West, Inc. Hershel G. Martin	540-904-5114
Roanoke	3440 Orange Avenue NE, Unit A Suite G	Corridor Ventures West, Inc. Hershel G. Martin	540-206-3886
Rockingham	1925 Stone Spring Road, Suite 400	Corridor Ventures West, Inc. Hershel G. Martin	540-442-3325
Rocky Mount	400 Old Franklin Turnpike, Suite 103	Corridor Ventures West, Inc. Hershel G. Martin	540 352-3950
Salem	1601 Electric Road	Corridor Ventures West, Inc. Hershel G. Martin	540-404-9460
Smithfield	1807 South Church St., Suite 100	ComServe, Corporation Richard Gdovic	757-357-3012
South Riding	25031 Riding Plaza, Store 125	ComServe, Corporation Richard Gdovic	703-542-2546
Tappahannock	1388-A Tappahannock Blvd.	Corridor Ventures, Inc. Hershel G. Martin	804-443-2081
Timberville	158 New Market Road	Corridor Ventures West, Inc. Hershel G. Martin	540-901-2429
Virginia Beach	2861 Lynnhaven Drive, Suite 107	Corridor Ventures East, Inc. Hershel G. Martin	757-481-1800
Virginia Beach	3564 Holland Road	Corridor Ventures East, Inc. Hershel G. Martin	757-486-1800
Virginia Beach	4807 Virginia Beach Blvd	Corridor Ventures East, Inc. Hershel G. Martin	757-961-1560
West Point	416 14 <sup>th</sup> Street, #1417	ComServe, Corporation Richard Gdovic	804-843-7162
Williamsburg	5541 Richmond Road, Suite D	ComServe, Corporation Richard Gdovic	757-253-9011

Williamsburg	1490 Quarterpath Road, Suite 5J	Corridor Ventures Peninsula, Inc. Hershel G. Martin	757-378-3995
Yorktown	8135 George Washington Mem. Hghwy	ComServe, Corporation Richard Gdovic	757-874-4139
Yorktown	2703 George Washington Mem. Hghwy	ComServe, Corporation Richard Gdovic	757-867-6025
West Virginia			
Bridgeport	Meadowbrook Mall 2399 Meadowbrook Road, Unit 385	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	304-848-0655
Charleston	5760 MacCorkle Ave. SE	ComServe, Corporation Richard Gdovic	304-926-0041
Clarksburg	252 Emily Drive, Suite 2	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	304-848-5025
Morgantown	410 Suncrest Towne Center Dr.	JAS Technology, Inc. Jeffrey A. Swackhammer, Sr.	304-241-5225
Williamson	200 East 2 <sup>nd</sup> Avenue	ComServe, Corporation Richard Gdovic	304-235-2246
Wisconsin			
Menomonie	2521 Hills Court, Suite D	VZ Wireless, Inc. Matthew D. Funk	715-231-2345
Milwaukee	1857 East Kenilworth Place, Suite D	Smartlinks, Inc. Ashley M. Baker	414-224-7800
Oconomowoc	1416 Summit Avenue	Smartlinks, Inc. Ashley M. Baker	262-443-2702
West Bend	940 West Paradise Drive	Smartlinks, Inc. Ashley M. Baker	262-888-0861

# Franchise Agreements Signed but Store not yet Opened

# As of December 31, 2022

Delaware			
Delmar	31010 Thornton Boulevard	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Newark	132 Christiana Mall, Space 5800	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Florida			
Tamarac	9430 West Commercial Blvd.	JH Cellular LLC Jeff Hellickson	507-273-9063
Maryland			
Baltimore	542 East Belvedere Avenue	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Bethesda	7101 Democracy Boulevard, Space 9026	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Burtonsville	15610 Old Columbia Pike	OM Ganesh One, Inc. Anthony Smock	484-788-4832

Dundalk	1798 Merritt Boulevard	OM Ganesh One, Inc.	484-788-4832
Elkton	100 East Pulaski Highway	Anthony Smock OM Ganesh One, Inc.	484-788-4832
Ellicott City	2715 Richards Valley Road, Suite	Anthony Smock OM Ganesh One, Inc.	484-788-4832
Fulton	C-2 11710 Market Place, Suite E	Anthony Smock OM Ganesh One, Inc.	484-788-4832
Hampstead	2319 Hanover Pike, Suite C	Anthony Smock OM Ganesh One, Inc.	484-788-4832
New Market	11670 Old National Pike	Anthony Smock OM Ganesh One, Inc. Anthony Smock	484-788-4832
Rockville	20 Maryland Avenue, Suite 450	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Thurmont	120 Frederick Road, Suite A	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Massachusetts			
Holyoke	The Holyoke Mall at Ingleside 50 Holyoke Street, Space B320	Simply Wireless LLC Alfred Pellecchia, Jr.	617-416-9976
New Jersey			
Basking Ridge	25 Mountainview Boulevard	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Pennington	7 Route 31 North	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Phillipsburg	1252 US Highway 22	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Pennsylvania			
Altoon	5580 Goods Lane, Suite 1067	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Avondale	821 Gap Newport Pike	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Brodheadsville	1546 Route 209	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Carbondale	95 Brooklyn Street	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Carlisle	1156 Walnut Bottom Road	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Clarks Summit	1141 Northern Boulevard	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Columbia	1786 Columbia Avenue	OM Ganesh One, Inc. Anthony Smock	484-788-4832
East Stroudsburg	107 Brown Street, Suite B-4	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Easton	301 Town Center Boulevard	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Fogelsville	7727 Glenlivet West Drive	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Gap	5360 Lincoln Highway	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Hamlin	569 Hamlin Highway, Unit 9	OM Ganesh One, Inc. Anthony Smock	484-788-4832

Havertown	625 Wet Chester Pike	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Huntingdon Valley	2032 County Line Road	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Lehighton	1211 Blakeslee Boulevard Drive East	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Mount Joy	923 East Main Street, A-112	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Mount Pocono	3184 Route 940, Suite 101	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Mountain Top	65 South Mountain Boulevard	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Pottsville	1544 Route 61 Highway South, Suite 6100	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Scranton	1782 North Keyser Avenue, Suite	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Shermans Dale	5201 Spring Road	OM Ganesh One, Inc. Anthony Smock	484-788-4832
West Chester	1480 West Chester Pike	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Willow Street	2600 Willow Street Pike North, Unit 315	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Wyoming	1004 Wyoming Avenue, Unit M23	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Virginia			
Alexandria	711 King Street, Floor 1	OM Ganesh One, Inc. Anthony Smock	484-788-4832
McLean	6819 Redmond Drive, Unit B4	OM Ganesh One, Inc. Anthony Smock	484-788-4832
Virginia Beach	1909 Landsdown Center Way, Suite 110	OM Ganesh One, Inc. Anthony Smock	484-788-4832

# <u>Exhibit J</u>

#### **Financial Statements**

Wireless Zone LLC Consolidated Financial Statements as of and for the Years Ended December 31, 2022, December 31, 2021 and December 31, 2020 and Independent Auditors' Report

# WIRELESS ZONE®, LLC

# CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

December 31, 2022, 2021 and 2020



Katz, Sapper & Miller, LLP Certified Public Accountants

# WIRELESS ZONE®, LLC

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Independent Auditor's Report

To the Member of Wireless Zone, LLC

#### Opinion

We have audited the accompanying consolidated financial statements of Wireless Zone, LLC, which comprise the consolidated balance sheets as of December 31, 2022, 2021, and 2020, and the related consolidated statements of income, member's equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Wireless Zone, LLC as of December 31, 2022, 2021, and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Wireless Zone, LLC and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Wireless Zone, LLC's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Wireless Zone, LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Wireless Zone, LLC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Katz, Sapper ' Miller, LLP

Indianapolis, Indiana March 27, 2023

# WIRELESS ZONE, LLC

# CONSOLIDATED BALANCE SHEETS December 31, 2022, 2021 and 2020

#### ASSETS

	20	22		2021		2020
CURRENT ASSETS Cash and equivalents	\$ 9	936,888	\$	744,852	\$	2,938,172
Customer and franchise receivables, less allowance for doubtful accounts of \$185,000 in 2022,						
\$185,000 in 2021, and \$135,000 in 2020	75,8	398,048	7	7,592,174		70,735,694
Current portion of notes receivable		6,841		12,460		27,201
Commissions receivable	77,8	345,141	7	71,144,829		65,700,896
Inventory		23,766		133,502		515,440
Prepaid expenses and other current assets		916,341		255,776		187,327
Total Current Assets	155,6	627,025	14	19,883,593	1	40,104,730
PROPERTY AND EQUIPMENT, net	1,7	731,831		2,084,430		2,580,267
OTHER ASSETS						
Goodwill	24,5	566,694	2	24,566,694		24,566,694
Intangible assets, net	20,0	012,642	2	22,299,800		24,586,958
Total Other Assets	44,5	579,336		16,866,494		49,153,652
TOTAL ASSETS	\$ 201,9	938,192	\$ 19	98,834,517	<u>\$ 1</u>	91,838,649

#### LIABILITIES AND MEMBER'S EQUITY

CURRENT LIABILITIES Accounts payable Commissions payable Accrued expenses and other current liabilities Accrued advertising costs Total Current Liabilities	\$ 100,787,870 76,703,986 2,945,617 <u>1,640,515</u> 182,077,988	\$ 88,818,378 70,391,507 4,814,472 1,818,826 165,843,183	\$ 71,213,850 65,809,268 2,594,745 2,194,041 141,811,904
LONG-TERM LIABILITIES			121,422
Total Liabilities	182,077,988	165,843,183	141,933,326
MEMBER'S EQUITY	19,860,204	32,991,334	49,905,323
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$ 201,938,192	\$ 198,834,517	\$ 191,838,649

See accompanying notes.

# WIRELESS ZONE, LLC

## CONSOLIDATED STATEMENTS OF INCOME Years Ended December 31, 2022, 2021 and 2020

REVENUES	2022	2021	2020
Commissions	\$ 170,485,228	\$ 159,365,614	\$ 149,804,760
Wholesale sales and royalties	655,190,474	595,923,527	464,511,191
Residuals	4,671,634	4,895,843	5,457,836
Franchise fees	150,500	123,000	124,000
Total Revenues	830,497,836	760,307,984	619,897,787
COST OF REVENUES			
Merchandise	613,829,133	554,096,079	431,157,956
Commissions and residuals	163,633,686	152,531,393	145,199,654
Total Cost of Revenues	777,462,819	706,627,472	576,357,610
Gross Profit	53,035,017	53,680,512	43,540,177
SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES	23,251,890	22,937,769	19,280,243
Income From Operations	29,783,127	30,742,743	24,259,934
OTHER INCOME (EXPENSE)			
Interest income	1,310	2,236	3,734
Related party interest expense Other, net	(1,832,264)	(1,082,257)	(1,354,514)
Total Other Income (Expense)	<u> </u>	(43,870) (1,123,891)	780 (1,350,000)
NET INCOME	\$ 28,057,008	\$ 29,618,852	\$ 22,909,934

See accompanying notes.

# WIRELESS ZONE, LLC

#### CONSOLIDATED STATEMENTS OF MEMBER'S EQUITY Years Ended December 31, 2022, 2021 and 2020

	Contributed Capital	Accumulated Earnings (Deficit)	Total Member's Equity
BALANCE AT DECEMBER 31, 2019	\$ 59,523,067	\$ 63,705,271	\$ 123,228,338
Net income	-	22,909,934	22,909,934
Distributions		(96,232,949)	(96,232,949)
BALANCE AT DECEMBER 31, 2020	59,523,067	(9,617,744)	49,905,323
Net income	-	29,618,852	29,618,852
Distributions		(46,532,841)	(46,532,841)
BALANCE AT DECEMBER 31, 2021	59,523,067	(26,531,733)	32,991,334
Net income	-	28,057,008	28,057,008
Distributions		(41,188,138)	(41,188,138)
BALANCE AT DECEMBER 31, 2022	\$ 59,523,067	\$ (39,662,863)	\$ 19,860,204

See accompanying notes.

## WIRELESS ZONE, LLC

## CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31, 2022, 2021 and 2020

		2022	2021	2020
OPERATING ACTIVITIES	•		<b>•</b> • • • • • • • • •	<b>.</b>
Net income	\$	28,057,008	\$ 29,618,852	\$22,909,934
Adjustments to reconcile net income to net cash				
provided by operating activities: Depreciation and amortization		2 670 007	2 740 594	
Provision for bad debts and deactivations		2,670,997	2,749,584	2,569,859
		-	50,946	(57,765)
Provision for inventory valuation Loss on disposal of property		(170,728)	(149,222)	362,805
(Increase) decrease in certain assets:		-	67,488	-
Customer and franchise receivables		1 602 947	(6.007.406)	(C, QC, A, A, A, A)
Commissions receivable		1,693,847 (6,700,312)	(6,907,426) (5,443,933)	(6,864,144) (6,967,443)
Inventory		(8,700,312) 280,743	(3,443,933) 531,160	(0,907,443) 870,318
Prepaid expenses and other current assets		(660,565)	(68,449)	153,877
Increase (decrease) in certain liabilities:		(000,303)	(00,449)	155,077
Accounts payable		11,969,492	17,604,528	(2,217,742)
Commissions payable		6,312,479	4,582,239	7,933,192
Accrued expenses and other liabilities		(1,868,855)	2,098,305	1,744,656
Accrued advertising costs		(178,311)	(375,215)	357,505
Net Cash Provided by Operating Activities		41,405,795	44,358,857	20,795,052
		,		
INVESTING ACTIVITIES				
Cash purchases of property and equipment		(31,240)	(34,077)	(2,415,792)
Proceeds from notes receivable		5,619	14,741	18,421
Net Cash Used by Investing Activities		(25,621)	(19,336)	(2,397,371)
FINANCING ACTIVITIES				
Due from related parties		(41,188,138)	(46,532,841)	(16,455,524)
Net Cash Used by Financing Activities		(41,188,138)	(46,532,841)	(16,455,524)
		(,,	(,,,	
NET CHANGE IN CASH AND EQUIVALENTS		192,036	(2,193,320)	1,942,157
CASH AND EQUIVALENTS				
Beginning of Year		744,852	2,938,172	996,015
		,	,	·
End of Year	\$	936,888	\$ 744,852	\$ 2,938,172
SUPPLEMENTAL DISCLOSURES				
Cash payments for interest - related party	\$	1,832,264	\$ 1,082,257	\$ 1,354,514
Noncash investing and financing activities:	Ψ	1,002,201	÷ 1,002,201	Ş 1,001,011
Distributions of related party receivable		41,188,138	46,532,841	96,232,949
·			· ·	

See accompanying notes.

## WIRELESS ZONE®, LLC

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2022, 2021, and 2020

#### **NOTE 1 - ORGANIZATION**

Wireless Zone®, LLC (WZL or the Company) is a franchisor of Wireless Zone® retail stores. WZL is engaged in the sale of franchises, communication services and equipment in the United States of America. The Company extends credit to all of its franchisees and generally does not require collateral for these credit sales. The Company has entered into a distribution agreement with a wireless service provider to serve as an agent and to offer the provider's services through its franchisees to their customers.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Principles of Consolidation:** The consolidated financial statements include the consolidated financial position and results of operations of WZL and its subsidiaries. All intra-entity balances and transactions have been eliminated in consolidation.

**Use of Estimates:** The preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Equivalents:** The Company classifies all highly liquid investments with an original maturity of three months of less as cash equivalents. Cash equivalents are carried at cost, which approximates market value. The Company maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes that it is not exposed to any significant credit risk on cash and equivalents.

*Customer and Franchise Receivables* balances are stated at the amount management expects to collect from outstanding balances. Management provides for an allowance for uncollectible accounts based on historical losses and current economic conditions. The valuation allowance is accounted for as bad debt expense and included within selling, general and administrative expenses in the accompanying consolidated statements of income. Accounts are written off when management determines them to be uncollectible. Customer and franchise receivables for the years ended December 31, 2022, 2021 and 2020 are presented in the balance sheet. For the year ended December 31, 2019 customer and franchise receivables were \$63,833,785 net of allowance for doubtful accounts of \$172,000.

**Notes Receivable:** The Company issues notes to franchisees primarily to cover franchise fees, store build-out or remodeling costs and to provide financial assistance. These notes bear interest at 12% and are payable in monthly installments over a 12-month period. Notes receivable from franchisees are stated at their unpaid principal balances. Interest income is recognized on the accrual method unless the underlying loan is deemed to be impaired. Management periodically reviews the credit risk on these loans based on ability of the franchisees to repay the amounts due. Notes are written off upon being determined uncollectible by management.

*Inventory* consists primarily of wireless communications equipment and related accessories, which are stated at the lower of cost or net realizable value. Cost of phones is determined on a specific identification basis. Cost of accessories is determined on the first-in, first-out (FIFO) basis.

**Property and Equipment:** Depreciation and amortization are provided for using straight-line methods over the estimated useful lives of the related assets.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Software is amortized over a three to seven-year period. Leasehold improvements are depreciated over the shorter of the lease term or the asset's economic life. All other property and equipment is depreciated over a five-to seven-year period.

Major renewals and improvements are capitalized, while replacements, maintenance and repairs that do not extend the lives of the assets are charged directly to expense as incurred. Upon the disposition of property and equipment, the cost of the asset and the associated accumulated depreciation or amortization are eliminated from the related accounts, and any resulting gain or loss is recognized as a component of income or loss.

#### Intangible Assets Other than Goodwill consist of the following:

*Trade Name* is amortized on a straight-line basis over the period of benefit, which has been estimated to be fifteen years.

*Franchise and Distribution Network* is amortized on a straight-line basis over the period of benefit, which has been estimated to be fifteen years.

*Long-lived Assets*, including property and equipment and other finite life intangible assets, are reviewed for impairment whenever events or changes in circumstances indicate that their respective carrying amounts may not be recoverable by applying a recoverability test based on projections of undiscounted future cash flows. If estimates of future undiscounted cash flows are insufficient to recover the carrying value of the long-lived asset group, the Company compares the fair value of the asset group to the net book value to determine if the carrying value is impaired.

**Goodwill** represents the excess of the acquisition cost over the fair value of identifiable net assets acquired in a business combination. The Company applies Accounting Standards Update (ASU) No. 2021-03, *Intangibles – Goodwill and Other (Topic 350): Accounting Alternative for Evaluating Triggering Events,* which allows the Company to evaluate goodwill impairment on an annual basis only as of the end of the year, regardless of whether management believed indicators of impairment existed during the year. The amount by which the carrying value of the goodwill exceeds its implied fair value, if any, is recognized as an impairment loss. There were no changes in the carrying amount of goodwill during 2022, 2021 and 2020.

#### **Revenue Recognition**

*Commissions and Residuals* – The Company entered into a distribution agreement with a wireless service provider to serve as an agent and to offer the provider's services through its franchisees to their customers. The Company receives a commission from a wireless service provider for certain device sales and for each subscriber activation and related service that franchised stores generate. In addition, the Company is paid a one-time residual commission of certain new customer/subscriber plans and recurring residual commission, based upon a percentage of airtime billings, for customer/subscriber plans initiated prior to 2012. Commissions revenue, net of estimated service deactivations, is generally recognized when earned, at a point in time, when customer activations and upgrades occur.

A portion of the commission and residual payments received are then paid out to each franchisee based upon the volume of business generated through the applicable service provider. Revenue is recorded net of costs paid to another party for performance obligations where the Company arranges for the other party to transfer goods or services to the customer. Revenue and cost of revenue is recorded on a gross basis for performance obligations relating to services provided where the Company controls a right or access to the wireless service provider's service or controls the underlying service itself. Based on an evaluation of authoritative accounting literature, the Company has determined that gross presentation is appropriate for reporting commissions revenue on new customer/subscriber plans and recurring residual commissions, as in the Company's judgment, the Company is the primary obligor in the transaction and controls a right to the wireless service provided.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Based on an evaluation of authoritative accounting literature, the Company has determined that net presentation is appropriate for reporting commissions on retail installment device sales, as in the Company's judgment, the Company is not the primary obligor in the transaction.

*Wholesale Revenue* – The Company sells merchandise to its franchisees for resale. Revenue is recognized by the Company when control is transferred to the customer, at a point in time, when merchandise is shipped under FOB shipping point terms to the franchisee. The Company has made a policy election to treat shipping and handling as costs to fulfill the contract, and as a result, any fees from customers are included in the transaction price allocated to the performance obligation of providing goods with a corresponding amount accrued within cost of sales for amounts paid to applicable carriers. A provision for anticipated returns is recorded through a reduction of sales and cost of sales, for product that can be resold or returned to vendors, in the period that the related sales are recorded.

*Gross Profit Royalties* – Franchise royalties are variable consideration based on a percentage of the franchisees' gross profit, which are recognized in the period the franchisees' underlying sales occur and are not included in the upfront transaction price for the overall performance obligation relating to providing access to the Company's intellectual property. The Company performs a calculation for purposes of determining a monthly royalty for each franchise store under the gross profit model. The calculation is based on the individual sales activity of each franchise store, respectively, and ranges from 9% to 22% of franchise gross profit. Certain incentives exist which reduce the royalty amount due to the Company. The calculated Gross Profit Royalty, and the offsetting incentives are recorded on a net basis in wholesale sales revenue at a point in time when the related revenue from the franchisee is reported and the royalty can be reasonable estimated.

*Franchise Fees* – The Company developed a system for the retail sale of wireless communication services and equipment. The system includes inventory and merchandise layout, accounting and sales methods, workflow, service methods, advertising formats, promotion plans and other features including the trademark "Wireless Zone®." The Company has elected the practical expedient to recognize pre-opening services as a single obligation with the revenue related to those services recognized when required franchisor services have been completed. Remaining franchise and license fees are deferred and recognized over the applicable franchise term as the Company satisfies the performance obligation of granting the customer access to the rights of the Company's intellectual property. An asset for incremental commission costs paid to internal sales personnel in conjunction with the initial sale of a franchise is recognized when it is determined that these costs are incremental and would not have been incurred absent the customer contract. These costs are amortized ratably as commission expense over the franchise agreement period. At December 31, 2022, 2021, and 2020, there were no material contract assets or liabilities related to franchise fees.

*Sales Tax* collected from customers and remitted to government agencies is not included in revenue or costs and expenses.

**Advertising:** The Company receives market development funds and cooperative allowances from various vendors and the service provider. These amounts are used for general advertising and promotional purposes that benefit the franchisees. Such receipts received in advance are recorded in accrued advertising costs. A specified percentage is withheld by the Company to fund its advertising production costs. This is included as a reduction to selling, general and administrative expenses in the accompanying consolidated statements of income. The Company expenses the production costs of advertising as they are incurred.

*Income Taxes:* Wireless Zone<sup>®</sup>, LLC and its wholly-owned subsidiaries are single-member limited liability companies, which are disregarded entities for income tax purposes. As limited liability companies, taxable income or loss is allocated to the member.

In general, the Company's member is no longer subject to federal and state income tax examinations by tax authorities for years prior to 2019.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

*Subsequent Events:* The Company has evaluated the consolidated financial statements for subsequent events occurring through March 27, 2023, the date the consolidated financial statements were available to be issued.

#### **NOTE 3 - NOTES RECEIVABLE**

Notes receivable recorded in the consolidated balances sheets were \$6,841, \$12,460, and \$27,201 as of December 31, 2022, 2021, and 2020, respectively. At December 31, 2022, all of the outstanding balance of \$6,841 was expected to be collected within one year.

#### **NOTE 4 - PREPAID EXPENSES AND OTHER CURRENT ASSETS**

Prepaid expenses and other current assets at December 31, 2022, 2021, and 2020 consisted of the following:

	2022	2021	2020
Prepaid expenses Deposits and other	\$619,750 	\$226,375 	\$157,926 
Total Prepaid Expenses and Other Current Assets	<u>\$916,341</u>	<u>\$255,776</u>	<u>\$187,327</u>

#### **NOTE 5 - PROPERTY AND EQUIPMENT**

Property and equipment at December 31, 2022, 2021 and 2020 consisted of the following:

	2022	2021	2020
Furniture, fixtures, and equipment Leasehold improvements	\$ 128,414	\$ 97,174	\$ 497,096 107,763
Software	2,476,470	2,476,470	2,476,470
Less: Accumulated depreciation and amortization	2,604,884 <u>(873,053)</u>	2,573,644 (489,214)	3,081,329 (501,062)
Property and Equipment, net	<u>\$1,731,831</u>	<u>\$2,084,430</u>	<u>\$2,580,267</u>

#### **NOTE 6 - INTANGIBLE ASSETS**

The Company's intangible assets at December 31, 2022, 2021, and 2020 consisted of the following:

	2022	2021	2020
Trade name	\$ 2,400,000	\$ 2,400,000	\$ 2,400,000
Franchise and distribution network	31,907,374	31,907,374	31,907,374
	34,307,374	34,307,374	34,307,374
Less: Accumulated amortization	(14,294,732)	(12,007,574)	(9,720,416)
Intangible Assets, net	\$20,012,642	<u>\$ 22,299,800</u>	<u>\$24,586,958</u>

#### NOTE 6 - INTANGIBLE ASSETS (CONTINUED)

Amortization expense on intangible assets was \$2,287,158 in 2022, \$2,287,158 in 2021, and \$2,287,159 in 2020. Expected future amortization for intangible assets at December 31, 2022, is as follows:

		Trade Name	Franchise and Distribution Network	Total
2023	\$	160,000	\$ 2,127,158	\$ 2,287,158
2024		160,000	2,127,158	2,287,158
2025		160,000	2,127,158	2,287,158
2026		160,000	2,127,158	2,287,158
2027		160,000	2,127,158	2,287,158
Thereafter		600,000	7,976,852	8,576,852
	<u>\$1</u>	,400,000	<u>\$18,612,642</u>	<u>\$20,012,642</u>

#### **NOTE 7 - LEASES**

The Company leased its corporate headquarters in Rocky Hill, Connecticut, under the terms of a 66-month lease requiring average monthly rental payments of \$27,330 through February 2021. During 2020, the lease was extended for a 12-month period requiring average monthly rental payments of \$28,256 through February 2022. Upon expiration, the lease was not renewed. Total lease expenses were \$61,503 in 2022, \$462,641 in 2021 and \$360,624 in 2020. The Company has no future minimum rentals under noncancelable operating leases at December 31, 2022.

#### **NOTE 8 - EMPLOYMENT TAX DEFERRAL**

During fiscal year 2020, the Company deferred \$242,844 of the employer's portion of Social Security payroll taxes, as provided under Section 2302 of the Coronavirus Aid, Relief and Economic Security Act (CARES Act). Of the amount deferred, \$137,119 was deposited by December 31, 2021, with the remaining \$105,725 deposited by December 31, 2022.

#### **NOTE 9 - RELATED PARTIES**

The Company is a wholly-owned subsidiary of PYITE, LLC, which in turn is a wholly-owned subsidiary of Round Room, LLC (Round Room). The Company pays Round Room for its share of expenses for allocated employee, associated employee benefit costs and certain other expenses. The Company's share of these expenses was \$9,563,952, \$6,440,881, and \$4,747,305 for the years ended December 31, 2022, 2021, and 2020, respectively.

During 2020, Round Room and the Company simplified their intercompany reporting, resulting in distributing \$41,188,138, \$46,532,841, and \$96,232,949 in 2022, 2021 and 2020, respectively, of related party receivables due from The Cellular Connection, LLC (TCC), an affiliate under common control, to Round Room. The balance primarily represents the Company's pro-rata share of the shared expense allocation, current and historical taxes and a portion of the debt used to purchase the Company.

#### **NOTE 9 - RELATED PARTIES (CONTINUED)**

#### **Debt and Credit Arrangements of Parent Company**

The Company is a party to and is joined to Round Room's credit agreement. The following summarizes Round Room's credit facility in which the Company, in addition to Round Room's other wholly-owned subsidiaries, participates as a borrower.

Round Room and its wholly-owned subsidiaries (collectively, the Borrowers) had a credit agreement with a syndicate of banks which provided for an aggregate commitment of \$315,000,000 consisting of a revolving line of credit up to \$165,000,000 and a term loan credit facility of \$150,000,000. In November 2020, the Borrowers amended the terms of the credit agreement to provide for aggregate commitments of \$346,975,000, consisting of a revolving line of credit up to \$110,000,000, a term loan of \$129,375,000, and a non-revolving draw loan up to \$107,600,000. The non-revolving draw loan consists of an initial term loan of \$80,000,000 and provides for one additional advance at any time prior to the draw period termination date of April 1, 2021, up to the remaining commitment of \$107,600,000, provided the Borrowers meet certain conditions for the advance, as defined in the amended credit agreement. During 2021, prior to the draw period termination date, Round Room received an additional advance of \$27,600,000 on the non-revolving draw loan.

In September 2022, the Borrowers amended the terms of the credit agreement to provide for aggregate commitments of \$420,000,000, consisting of a revolving line of credit up to \$150,000,000, and a term loan of \$270,000,000. The credit agreement, as amended, is secured by substantially all of the Borrowers' assets, guaranteed by Round Room Holdings, Inc., the ultimate parent company, and certain Round Room subsidiaries, and requires maintenance of certain financial and non-financial covenants. The credit agreement matures in September 2027.

Borrowings under the line of credit bear interest at the base rate or daily simple SOFR rate plus a 0.10% spread and any applicable margin determined by the Borrowers' leverage ratio, as defined in the credit agreement (5.9% at December 31, 2022). Outstanding available revolving commitment amounts are subject to a quarterly commitment fee ranging from .15% to .35% based on the Borrowers' leverage ratio. There were no borrowings outstanding on the line of credit as of December 31, 2022, 2021 and 2020. The revolving line of credit agreement includes a sublimit for the issuance of letters of credit not to exceed \$30,000,000 and a sublimit for the issuance of swing line loans not to exceed \$30,000,000, both which reduce the overall availability on the line of credit. There were no letters of credit or swing line loans outstanding as of December 31, 2022, 2021, and 2020.

At December 31, 2022, 2021, and 2020, long-term debt of Round Room related to the above facility was comprised of the following:

	2022	2021	2020
Term note payable to banks in quarterly payments of \$2,625,000 beginning December 31, 2020, plus interest computed at the base rate or eurocurrency rate, as defined in the credit agreement, plus an applicable margin determined by the Borrowers' leverage ratio (1.60% at December 31, 2021), through maturity in November 2025. The note is amortized over five years with a balloon payment due upon maturity. Annually, if the Borrowers exceed a certain leverage ratio, a mandatory payment of 50% of excess cash flow, as defined in the agreement, is required. The note is secured by substantially all of the Borrowers' assets.	\$-	\$116,250,000	\$126,750,000

#### **NOTE 9 - RELATED PARTIES (CONTINUED)**

	2022	2021	2020
Term note payable to banks in quarterly payments of \$2,690,000 beginning March 31, 2021, plus interest computed at the base rate or eurocurrency rate, as defined in the credit agreement, plus an applicable margin determined by the Borrowers' leverage ratio (1.60% at December 31, 2021), through maturity in November 2025. The note is amortized over five years with a balloon payment due upon maturity. Annually, if the Borrowers exceed a certain leverage ratio, a mandatory payment of 50% of excess cash flow, as defined in the agreement, is required. The note is secured by substantially all of the Borrowers' assets.	\$-	\$ 96,840,000	\$ 80,000,000
Term note payable to banks in quarterly payments of \$3,375,000 beginning December 31, 2022, plus a 0.10% spread and any interest computed at the base rate or daily simple SOFR, as defined in the credit agreement, plus an applicable margin determined by the Borrowers' leverage ratio (5.90% at December 31, 2022), through maturity in September 2027. The note is amortized over five years with a balloon payment due upon maturity. Quarterly payments will escalate annually beginning in September 2025. Annually, if the Borrowers exceed a certain leverage ratio, a mandatory payment of 50% of excess cash flow, as defined in the agreement, is required. The note is secured by substantially all of the Borrowers' assets.			
Less: Current maturities	(13,500,000)	(21,260,000)	(18,500,000)
Total Long-term debt of Round Room	<u>\$253,125,000</u>	<u>\$191,830,000</u>	<u>\$188,250,000</u>

At December 31, 2022, the aggregate maturities of Round Room's debt were as follows:

Payable In	Principal
2023	\$ 13,500,000
2024	13,500,000
2025	16,875,000
2026	23,625,000
2027	<u>199,125,000</u>
Total	<u>\$266,625,000</u>

A portion of the interest on this debt is charged to the Company. Related party interest expense of \$1,832,264 in 2022, \$1,082,257 in 2021, and \$1,354,514 in 2020 was recognized related to this debt.

#### NOTE 10 - CONCENTRATIONS

The Company currently has a contract with one wireless service provider. In the event the Company ceased doing business with that provider, management believes there are other viable wireless service providers they could partner with.

#### NOTE 11 - EMPLOYEE BENEFIT PLANS

The Company is a participating employer in the group 401(k) plan of Round Room. The Round Room 401(k) retirement savings plan covers all employees who are 21 or more years of age and have completed one year of employment and 1,000 hours of service. Plan participants may elect to defer a portion of their annual compensation to the Plan subject to certain annual limits prescribed under the Internal Revenue Code. Annual employer discretionary matching contributions are based on a percentage of participant contributions. The Company made matching contributions of \$168,925 in 2022, \$234,387 in 2021, and \$216,297 in 2020.

#### **NOTE 12 - COMMITMENTS AND CONTINGENCIES**

The Company is involved from time to time in claims, proceedings, and litigation arising from the operation of its business. The Company does not believe that any such claim, proceeding, or litigation, either alone or in the aggregate, will have a material adverse effect on the Company's consolidated financial position, results of operations, or cash flows.

## <u>Exhibit K</u>

State Addenda and Agreement Riders

## WIRELESS ZONE LLC CALIFORNIA ADDENDUM

## THE INFORMATION CONTAINED IN THIS CALIFORNIA ADDENDUM MUST BE REVIEWED IN CONJUNCTION WITH THE FRANCHISE DISCLOSURE DOCUMENT

#### The following applies to you if you operate a franchise in California:

In recognition of the requirements of the California Franchise Investment Law, Cal. Corporations Code Sections 31000 <u>et seq.</u>, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of California is amended as follows:

1. Item 3 of the Disclosure Document is supplemented by adding the following at the end:

Neither we, nor any person or franchise broker in Item 2 of the Disclosure Document, is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a *et seq.*, suspending or expelling the person from membership in the association or exchange.

2. Item 17 is supplemented by adding the following at the end:

California Business & Professions Code Sections 20000 through 20043 provide rights to the franchisee concerning termination, transfer and nonrenewal of a franchise. If the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.

The Franchise Agreement contains a covenant not to compete which extends beyond the termination or expiration of the franchise. This provision may not be enforceable under California law.

Certain liquidated damages clauses are unenforceable under California Civil Code Section 1671.

The Franchise Agreement requires application of the law of the State of Connecticut. This provision may not be enforceable under California law.

With certain exceptions for actions WZ LLC may bring, the Franchise Agreement requires disputes to be resolved by mediation in a location selected by the mediator and by arbitration in Connecticut, and if litigation is permitted, by litigation in Connecticut. These provisions may not be enforceable under California law. You are encouraged to consult with private legal counsel to determine the applicability of California and federal laws (such as California Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provision of the Franchise Agreement restricting venue to a forum outside of the State of California.

The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec 101 *et seq.*).

You must sign a general release if you enter into a subsequent agreement or transfer your franchise. California Corporations Code Section 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code Sections 31000 through 31516). Business and Professions Code Section 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code Sections 20000 through 20043).

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

#### THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.

#### OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION at www.dfpi.ca.gov.

The following are amendments to the Wireless Zone LLC Franchise Agreement and Multi-Store Development Agreement required by the State of California.

## AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF CALIFORNIA

In recognition of the requirements of California law, including the California Franchise Investment Law, California Corporations Code, California Civil Code and/or Business and Professions Code, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 20. CALIFORNIA AMENDMENT.

## A. <u>California Restrictions</u>.

1. California Business & Professions Code Sections 20000 through 20043 provide rights to you concerning termination, transfer, and nonrenewal of a franchise. If this Agreement contains a provision that is inconsistent with the law, the law will control.

2. This Agreement contains a covenant not to compete which extends beyond the termination or expiration of the franchise; this provision may not be enforceable under California law.

3. If this Agreement requires payment of liquidated damages that is inconsistent with California Civil Code Section 1671, the liquidated damages clause may be unenforceable.

4. This Agreement requires application of the law of the State of Connecticut. This provision may not be enforceable under California law.

5. With certain exceptions for actions WZ LLC may bring, the Franchise Agreement requires disputes to be resolved by mediation in a location selected by the mediator and by arbitration in Connecticut, and if litigation is permitted, by litigation in Connecticut. These provisions may not be enforceable under California law. You are encouraged to consult with private legal counsel to determine the applicability of California and federal laws (such as California Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provision of the Franchise Agreement restricting venue to a forum outside of the State of California.

6. This Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec 101 *et seq.*).

7. You must sign a general release if you enter into a subsequent agreement or transfer your franchise. California Corporations Code Section 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code Sections 31000 through 31516). Business and Professions Code Section 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code Sections 20000 through 20043).

8. You must assign to WZ LLC and require that your employees assign to WZ LLC rights to inventions created during the term of this Agreement. Under California Labor Code Sections 2870 to 2872, this requirement will not apply to an invention that your employee developed entirely on his or her own time without using your equipment, supplies, facilities, or trade secret information, including the trade secret information you license from WZ LLC, except for those inventions that either (a) relate at the time of conception or reduction to practice of the invention to your business, or your actual or demonstrably anticipated research or development; or (b) result from any work performed by the employee for you.

9. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

10. Section 19 of the Agreement is hereby deleted in its entirety and replaced with the following: "INTENTIONALLY OMITTED".

B. <u>Validity of Agreement Provisions</u>. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only if you operate a franchise in California.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

Witness	By: (authorized officer), its
	Date:
	FRANCHISEE:
Witness	By:, its

Date:

#### AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT <u>REQUIRED BY THE STATE OF CALIFORNIA</u>

In recognition of the requirements of California law, including the California Franchise Investment Law, California Corporations Code, California Civil Code and/or Business and Professions Code, the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 9. CALIFORNIA AMENDMENT.

## A. <u>California Restrictions</u>.

1. California Business & Professions Code Sections 20000 through 20043 provide rights to you concerning termination, transfer, and nonrenewal of a franchise. If this Agreement contains a provision that is inconsistent with the law, the law will control.

2. This Agreement requires application of the law of the State of Connecticut. This provision may not be enforceable under California law.

3. With certain exceptions for actions WZ LLC may bring, the Multi-Store Development Agreement requires disputes to be resolved by mediation in a location selected by the mediator and by arbitration in Connecticut, and if litigation is permitted, by litigation in Connecticut. These provisions may not be enforceable under California law. You are encouraged to consult with private legal counsel to determine the applicability of California and federal laws (such as California Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provision of the Multi-Store Development Agreement restricting venue to a forum outside of the State of California.

4. This Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec 101 *et seq.*).

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Section C of the Introduction of the Agreement is hereby deleted in its entirety and replaced with the following: "INTENTIONALLY OMITTED".

B. <u>Validity of Agreement Provisions</u>. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only if you operate a franchise in California.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

Witness	By: (authorized officer), its	
	Date:	
	DEVELOPER:	
Witness	, its	
	Date:	

## WIRELESS ZONE LLC HAWAII ADDENDUM

In recognition of the requirements of the Hawaii Franchise Investment Law, Hawaii Revised Statutes, Title 26, Chapter 482E, Sections 482E-1 31000 <u>et seq.</u>, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Hawaii is amended as follows:

1. THESE FRANCHISES WILL BE/HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS OR A FINDING BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE **PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST 7 DAYS BEFORE** THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS BEFORE THE **CONSIDERATION PAYMENT** OF ANY BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS **RELATING TO THE SALE OF THE FRANCHISE.** 

THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

2. Item 17 is supplemented by adding the following at the end:

No release language in the Franchise Agreement will relieve us or any other person, directly or indirectly, from liability imposed by the laws concerning franchising in the State of Hawaii.

3. Item 20 is supplemented by adding the following at the end:

The following list reflects the status of our franchise registrations in states which have franchise registration and/or disclosure laws:

- A. This proposed registration is on file or will shortly be on file and effective in the following states: Hawaii, Minnesota, South Dakota and Wisconsin.
- B. The registration is exempt from the registration requirements of the following states: California, Illinois, Indiana, Maryland, New York, North Dakota, Rhode Island, Virginia and Washington.

- C. States which have refused, by order or otherwise, to register these franchises: None.
- D. States which have revoked or suspended the right to offer the franchises: None.
- E. States in which the proposed registration of these franchises has been withdrawn: None.

4. Each provision of this Hawaii Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Franchise Investment Law of Hawaii is met independently without reference to this Hawaii Addendum.

### WIRELESS ZONE LLC ILLINOIS ADDENDUM

Notwithstanding anything to the contrary in the Wireless Zone LLC Franchise Disclosure Document, the following provisions shall supersede any inconsistent provisions and apply to all Wireless Zone<sup>®</sup> franchises offered and sold in the state of Illinois:

Illinois law governs the franchise agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

Franchisees' rights upon termination and non-renewal are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

The following are amendments to the Wireless Zone LLC Franchise Agreement and Multi-Store Development Agreement required by the State of Illinois.

## AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF ILLINOIS

In recognition of the requirements of Illinois law, including the Illinois Franchise Disclosure Act of 1987, Illinois Compiled Statutes 1992, Chapter 815, Sections 705/1 through 705/44, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

Notwithstanding anything to the contrary in the Wireless Zone LLC Franchise Agreement, the following provisions shall supersede any inconsistent provisions and apply to all Wireless Zone<sup>®</sup> franchises offered and sold in the state of Illinois:

Illinois law governs the franchise agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

Franchisees' rights upon termination and non-renewal are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Illinois Franchise Disclosure Act is met independently of this Amendment.

## YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

Witness	By: (authorized officer), its	
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

#### AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT <u>REQUIRED BY THE STATE OF ILLINOIS</u>

In recognition of the requirements of Illinois law, including the Illinois Franchise Disclosure Act of 1987, Illinois Compiled Statutes 1992, Chapter 815, Sections 705/1 through 705/44, the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

Notwithstanding anything to the contrary in the Wireless Zone LLC Multi-Store Development Agreement, the following provisions shall supersede any inconsistent provisions and apply to all Wireless Zone<sup>®</sup> franchises offered and sold in the state of Illinois:

Illinois law governs the Multi-Store Development Agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in the Multi-Store Development Agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, the Multi-Store Development Agreement may provide for arbitration to take place outside of Illinois.

Franchisees' rights upon termination and non-renewal are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Illinois Franchise Disclosure Act is met independently of this Amendment.

## YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

Witness	By: (authorized officer), its
	Date:
	DEVELOPER:
Witness	By:, its

Date:

## WIRELESS ZONE LLC INDIANA ADDENDUM

In recognition of the Indiana Franchise Law, Title 23, Article 2, Chapter 2.5 Sections 1 through 51, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Indiana is amended as follows:

1. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(c), entitled **Requirements for franchisee to renew or extend**:

Indiana State Code 23-2-2.7-1(5) deems it unlawful for you to prospectively assent to a release, assignment, novation, waiver or estoppel which purports to relieve Wireless Zone LLC from liability imposed by Indiana State Code 23-2-2.7.

2. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(m), entitled **Conditions for franchisor approval of transfer**:

Indiana State Code 23-2-2.7-1(5) deems it unlawful for you to prospectively assent to a release, assignment, novation, waiver or estoppel which purports to relieve Wireless Zone LLC from liability imposed by Indiana State Code 23-2-2.7.

3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(r), entitled **Non-Competition covenants after the franchise is terminated or expires**:

The post-termination covenant not to compete complies with Indiana State Code 23-2-2.7-1(9) which prohibits Wireless Zone LLC from prohibiting you from competing for a period longer than 3 years or in an area greater than the exclusive area contained in your agreement.

4. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v), entitled **Choice of forum**:

Choice of forum in any jurisdiction other than Indiana is prohibited under IC 23-2-2.7-1(10). Wireless Zone LLC may not require that you agree to participate in any form of alternative dispute resolution other than arbitration before an independent arbitrator.

5. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(w), entitled **Choice of law**:

The choice of Connecticut law shall be subject to the superseding provisions in Indiana's Franchise Acts, IC 23-2-2.5 and 2.7.

6. Each provision of this Indiana Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Indiana Franchise Law is met independently without reference to this Indiana Addendum.

The following is an amendment to the Wireless Zone LLC Franchise Agreement required by the State of Indiana.

### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF INDIANA

In recognition of Indiana Deceptive Franchise Practices Law, IC 23-2-2.7. the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. Section 12.02 of the Agreement, under the heading "Assignment by You", is supplemented by adding the following at the end:

You cannot be required to prospectively assent to a release, assignment, novation, waiver or estoppel which purports to relieve WZ LLC from liability under Indiana Code 23-2-2.7.

2. Section 17 of the Agreement is supplemented by adding the following sentence at the end:

In no event will this indemnification apply to liability caused by your proper reliance on or use of procedures or materials provided by WZ LLC or because of WZ LLC's negligence.

3. Sections 18.08 - 18.11 of the Agreement are supplemented by adding the following paragraph at the end of each section:

Notwithstanding anything to the contrary in this provision, venue for any cause of action brought under this Agreement will be in Indiana pursuant to IC 23-2-2.7-1(10). Notwithstanding anything to the contrary in this provision, the choice of law for any cause of action brought under this Agreement will be subject to any superseding provisions contained in Indiana's Franchise Acts, IC 23-2-2.5 and 2.7. You will be permitted to bring actions arising under IC 23-2-2.5 at any time within 3 years from the date of violation pursuant to IC 23-2-2.7-7.

4. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Indiana Deceptive Franchise Practices Law is met independently of this Amendment. WZ LLC does not waive its right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the extent permitted by law.

## YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

	By:	
Witness	(authorized officer), its	_
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

## WIRELESS ZONE LLC

#### MARYLAND ADDENDUM

In recognition of the requirements of the Maryland Franchise Registration and Disclosure Law, Annotated Code of Maryland, Article – Business Regulation, Title 14, Sections 14-201 through 14-233, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Maryland is amended as follows:

1. Item 17 is supplemented by adding the following language to the "Summary" section of Item 17(c), entitled **Requirements for franchisee to renew or extend**, and Item 17(m), entitled **Conditions for franchisor's approval of transfer**:

Any release required as a condition of entering into a subsequent agreement and/or assignment/transfer will not apply to any liability we may have under the Maryland Franchise Registration and Disclosure Law.

2. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(f), entitled **Termination by franchisor with cause**:

Termination upon bankruptcy may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101 *et seq.*), however, we and you will enforce the provision to the maximum extent the law allows.

3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v), entitled **Choice of forum**, and Item 17(w), entitled **Choice of law**:

, except that you may bring suit in Maryland for any claims arising under the Maryland Franchise Registration and Disclosure Law unless otherwise governed by the arbitration provisions of the Franchise Agreement.

4. Item 17 is supplemented by adding the following language to the end of Item 17:

Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.

Any release required as part of the Agreement or as a condition of the sale, subsequent term, or assignment of the franchise will not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

Any provision in the Agreement which requires litigation to be conducted in a forum other than the State of Maryland will not limit any rights you may have under the Maryland Franchise Registration and Disclosure Law to bring suit in the State of Maryland.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

The following are amendments to the Wireless Zone LLC Franchise Agreement and Multi-Store Development Agreement required by the State of Maryland.

### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF MARYLAND

In recognition of the requirements of Maryland law, including the Maryland Franchise Registration and Disclosure Law, Annotated Code of Maryland, Article – Business Regulation, Title 14, Sections 14-201 through 14-233, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The attached Wireless Zone LLC Franchise Agreement is supplemented by adding the following as a new Section at the end:

#### 20. MARYLAND AMENDMENT.

A. <u>Maryland Restrictions</u>.

1. Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.

2. Any release required as part of this Agreement or as a condition of the sale, subsequent term, or assignment of the franchise will not apply to any liability under the Maryland Franchise Law.

3. To the extent this Agreement requires you to disclaim the occurrence and/or acknowledge the non-occurrence of acts that would constitute a violation of the Maryland Franchise Registration and Disclosure Law in order to purchase the franchise, this Agreement is amended to reflect that these representations are not intended to nor will they act as a release, estoppel or waiver of any liability arising under the Maryland Franchise Registration and Disclosure Law.

4. Any provision in this Agreement which requires litigation to be conducted in a forum other than the State of Maryland will not limit any rights you may have under the Maryland Franchise Registration and Disclosure Law to bring suit in the State of Maryland, unless otherwise governed by the arbitration provisions of this Agreement.

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Section 19 of the Agreement is hereby deleted in its entirety and replaced with the following: "INTENTIONALLY OMITTED".

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Maryland statute is met independently of this Amendment.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

Witness	By: (authorized officer), its	
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

## AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT <u>REQUIRED BY THE STATE OF MARYLAND</u>

In recognition of the requirements of Maryland law, including the Maryland Franchise Registration and Disclosure Law, Annotated Code of Maryland, Article – Business Regulation, Title 14, Sections 14-201 through 14-233, the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. The attached Wireless Zone LLC Multi-Store Development Agreement is supplemented by adding the following as a new Section at the end:

## 9. MARYLAND AMENDMENT.

A. <u>Maryland Restrictions</u>.

1. Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.

2. Any release required as part of this Agreement or as a condition of the sale, subsequent term, or assignment of the franchise will not apply to any liability under the Maryland Franchise Law.

3. To the extent this Agreement requires you to disclaim the occurrence and/or acknowledge the non-occurrence of acts that would constitute a violation of the Maryland Franchise Registration and Disclosure Law in order to purchase the franchise, this Agreement is amended to reflect that these representations are not intended to nor will they act as a release, estoppel or waiver of any liability arising under the Maryland Franchise Registration and Disclosure Law.

4. Any provision in this Agreement which requires litigation to be conducted in a forum other than the State of Maryland will not limit any rights you may have under the Maryland Franchise Registration and Disclosure Law to bring suit in the State of Maryland, unless otherwise governed by the arbitration provisions of this Agreement.

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Section C of the Introduction of the Agreement is hereby deleted in its entirety and replaced with the following: "INTENTIONALLY OMITTED".

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Maryland statute is met independently of this Amendment.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

WIRELESS ZONE LLC

Witness	By:	
	Date:	
	DEVELOPER:	
Witness	By:, its	
	Date:	

## WIRELESS ZONE LLC

## MINNESOTA ADDENDUM

In recognition of the requirements of the Minnesota Franchises Act, Minnesota Statutes 1996, Chapter 80C, Sections 80C.01 through 80C.22, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Minnesota is amended as follows:

1. Item 13 is supplemented by adding the following language to the end:

To the extent required by the Minnesota Franchises Act, we will protect your right to use the trademarks, service marks, trade names, logotypes or other commercial symbols, or will indemnify you from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the marks, provided you are using the names and marks in accordance with the Franchise Agreement.

2. Item 17 is supplemented by adding the following language to the end:

Minn. Stat. Section 80C.21 and Minn. Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Disclosure Document or Franchise Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

Minnesota law provides franchisees with certain termination and nonrenewal rights. We will comply with Minn. Stat. Sec. 80C.14, Subds. 3, 4 and 5 that require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for nonrenewal of the Franchise Agreement with sufficient opportunity to recover the fair market value of the franchise as a going concern, and that consent to the transfer of the franchise not be unreasonably withheld.

We are prohibited from requiring you to assent to a release, assignment, novation or waiver that would relieve any person from liability imposed by Minnesota Statutes Sections 80C.01 to 80C.22, providing that these prohibitions will not bar the voluntary settlement of disputes.

We will comply with Minnesota Statute Section 80C.17 Subd. 5 with respect to limitation of claims.

## 3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(c) entitled **Requirements for franchisee to renew or extend** and Item 17(m) entitled **Conditions for franchisor's approval of transfer:**

We cannot require you to sign a release of claims under the Minnesota Franchises Act as a condition to enter into a subsequent agreement or assignment.

4. Each provision of this Minnesota Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Minnesota Franchises Act is met independently without reference to this Minnesota Addendum.

The following are amendments to the Wireless Zone LLC Franchise Agreement and Multi-Store Development Agreement required by the State of Minnesota.

### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF MINNESOTA

In recognition of the requirements of Minnesota law, including the Minnesota Franchises Act, Minnesota Statutes 1996, Chapter 80C, Sections 80C.01 through 80C.22, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 20. MINNESOTA AMENDMENT.

## A. <u>Minnesota Restrictions</u>.

1. WZ LLC will comply with Minn. Stat. Section 80C.14, Subds. 3, 4 and 5 which require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice of nonrenewal of this Agreement and that consent to transfer of the franchise not be unreasonably withheld.

2. To the extent required by the Minnesota Franchises Act, WZ LLC will protect your right to use the trademarks, service marks, trade names, logotypes or other commercial symbols, or will indemnify you from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the marks, provided you are using the names and marks in accordance with the Franchise Agreement.

3. Pursuant to Minn. Stat. Section 80C.21, this Agreement will not in any way abrogate or reduce any of your rights as provided by Minnesota Statutes Sections 80C.01 to 80C.22, including but not limited to the right to submit matters to the jurisdiction of the courts of Minnesota.

4. Minn. Stat. Section 80C.21 and Minn. Rule 2860.4400J prohibit WZ LLC from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring you to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Disclosure Document or Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

5. WZ LLC is prohibited from requiring you to assent to a release, assignment, novation or waiver that would relieve any person from liability imposed by Minnesota Statutes Sections 80C.01 to 80C.22, providing that this prohibition will not bar the voluntary settlement of disputes.

6. We will comply with Minnesota Statute Section 80C.17 Subd. 5 with respect to limitation of claims.

B. <u>Validity of Agreement Provisions</u>. WZ LLC does not waive WZ LLC's right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Minnesota Statute is met independently of this Amendment.

# YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

## WIRELESS ZONE LLC

Witness	By: (authorized officer), its	-
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

#### AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT <u>REQUIRED BY THE STATE OF MINNESOTA</u>

In recognition of the requirements of Minnesota law, including the Minnesota Franchises Act, Minnesota Statutes 1996, Chapter 80C, Sections 80C.01 through 80C.22, the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 9. **MINNESOTA AMENDMENT**.

## A. <u>Minnesota Restrictions</u>.

1. WZ LLC will comply with Minn. Stat. Section 80C.14, Subds. 3, 4 and 5 which require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice of nonrenewal of this Agreement and that consent to transfer of the franchise not be unreasonably withheld.

2. Pursuant to Minn. Stat. Section 80C.21, this Agreement will not in any way abrogate or reduce any of your rights as provided by Minnesota Statutes Sections 80C.01 to 80C.22, including but not limited to the right to submit matters to the jurisdiction of the courts of Minnesota.

3. Minn. Stat. Section 80C.21 and Minn. Rule 2860.4400J prohibit WZ LLC from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring you to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Disclosure Document or Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.

4. WZ LLC is prohibited from requiring you to assent to a release, assignment, novation or waiver that would relieve any person from liability imposed by Minnesota Statutes Sections 80C.01 to 80C.22, providing that this prohibition will not bar the voluntary settlement of disputes.

B. <u>Validity of Agreement Provisions</u>. WZ LLC does not waive WZ LLC's right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Minnesota Statute is met independently of this Amendment.

# YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

## WIRELESS ZONE LLC

Witness	By: (authorized officer), its	_
	Date:	
	DEVELOPER:	
Witness	By:, its	
	Date:	

#### NORTH DAKOTA ADDENDUM

In recognition of the requirements of the North Dakota Franchise Investment Law, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of North Dakota is amended as follows:

1. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(c) entitled **Requirements for franchisee to renew or extend** and Item 17(m) entitled **Conditions for franchisor approval of transfer:** 

Any release required as a condition of entering into a subsequent agreement and/or assignment/transfer will not apply to any liability we may have under the North Dakota Franchise Investment Law.

2. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(r) entitled **Non-Competition covenants after the franchise is terminated or expires:** 

Covenants not to compete are subject to Section 9-08-06 of the North Dakota Century Code.

3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(w) entitled **Choice of law:** 

, except that you may bring suit in North Dakota for any claims arising under the North Dakota Franchise Investment Law unless otherwise governed by the arbitration provisions of the Franchise Agreement.

4. Item 10 is supplemented by adding the following language:

We will not require you to waive your right to a jury trial or collateral estoppel.

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Each provision of this North Dakota Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the North Dakota Franchise Investment Law is met independently without reference to this North Dakota Addendum.

The following are amendments to the Wireless Zone LLC Franchise Agreement and Multi-Store Development Agreement required by the State of North Dakota.

#### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF NORTH DAKOTA

In recognition of the requirements of the North Dakota Franchise Investment Law, North Dakota Century Code Annotated Chapter 51-19, Sections 51-09-01 through 51-19-17, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. Section 5.02.B.10 (pertaining to general release upon renewal) and Section 12.02.A.5. (pertaining to general release upon transfer) of the Franchise Agreement are deleted in their entirety.

2. Section 16.01.B. of the Franchise Agreement is amended by adding the following language at the end:

"Covenants not to compete, such as those mentioned in this Section 16.01.B., are subject to Section 9-08-06 of the North Dakota Century Code."

3. Section 18.08 of the Franchise Agreement (pertaining to governing law) is deleted in its entirety.

4. Sections 18.14 (pertaining to waiver of jury trial) and 18.15 (pertaining to waiver of collateral estoppel) of the Franchise Agreement are deleted in their entirety.

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the North Dakota Franchise Investment Law is met independently of this Amendment.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

Witness	By: (authorized officer), its	
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

#### AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT REQUIRED BY THE STATE OF NORTH DAKOTA

In recognition of the requirements of the North Dakota Franchise Investment Law, the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. The attached Wireless Zone LLC Multi-Store Development Agreement is supplemented by adding the following as a new Section at the end:

## 9. NORTH DAKOTA AMENDMENT.

#### A. <u>North Dakota Restrictions</u>.

1. You may bring suit in North Dakota for any claims arising under the North Dakota Franchise Investment Law unless otherwise governed by the arbitration provisions of the Franchise Agreement.

2. We will not require you to waive your right to a jury trial or collateral estoppel.

2. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

3. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the North Dakota statute is met independently of this Amendment.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

Witness	By: (authorized officer), its	
	Date:	
	DEVELOPER:	
Witness	By:, its	
	Date:	

#### **RHODE ISLAND ADDENDUM**

In recognition of the requirements of the Rhode Island Franchise Investment Act, R.I. Gen. Law. ch. 395 Sections 19-28.1-1 through 19-28.1-34 the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Rhode Island is amended as follows:

1. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v), entitled **Choice of forum**, and Item 17(w), entitled **Choice of law**:

Section 19-28.1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act."

2. Each provision of this Rhode Island Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Rhode Island Franchise Investment Act are met independently without reference to this Rhode Island Addendum.

The following is an Amendment to the Wireless Zone LLC Franchise Agreement required by the State of Rhode Island.

#### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF RHODE ISLAND

In recognition of the requirements of the Rhode Island Franchise Investment Act, R.I. Gen. Law. ch. 395 Sections 19-28.1-1 through 19-28.1-34, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

# 20. RHODE ISLAND AMENDMENT.

A. <u>Rhode Island Restrictions</u>. Section 19-28.1-14 of the Rhode Island Franchise Investment Act provides that any provision in a franchise agreement restricting jurisdiction or venue to a forum outside of Rhode Island or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under the Rhode Island Franchise Investment Act. Sections 18.08-18.10 of the Agreement (pertaining to choice of law and forum) is amended to the extent necessary to comply with this law.

B. <u>Validity of Agreement Provisions</u>. WZ LLC does not waive WZ LLC's right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Rhode Island Franchise Investment Act is met independently of this Amendment.

#### YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

	By:	
Witness	(authorized officer), its	
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

#### VIRGINIA ADDENDUM

In recognition of the requirements of the Virginia Retail Franchising Act, the Franchise Disclosure Document for Wireless Zone LLC for use in the Commonwealth of Virginia is amended as follows:

1. Item 17 is supplemented by adding the following at the end:

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise Agreement or Multi-Store Development Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

2. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

#### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF VIRGINIA

In recognition of the requirements of the Virginia Retail Franchising Act, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise Agreement or Multi-Store Development Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

2. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

## YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

Witness	By: (authorized officer), its
	Date:
	FRANCHISEE:
Witness	By:, its
	Date:

#### AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT REQUIRED BY THE STATE OF VIRGINIA

In recognition of the requirements of the Virginia Retail Franchising Act, the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise Agreement or Multi-Store Development Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

2. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

## YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

Witness	By: (authorized officer), its
	Date:
	DEVELOPER:
Witness	By:, its
	Date:

#### WASHINGTON ADDENDUM

In recognition of the requirements of the Washington Franchise Investment Protection Act, Chapter 19.100, Sections 19.100.010 through 19.100.940 of the Revised Code of Washington (RCW), the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Washington is amended as follows:

1. Item 17 is supplemented by adding the following language at the end:

The State of Washington has a statute, RCW 19.100.180, which may supersede the Franchise Agreement in your relationship with us including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the Franchise Agreement in your relationship with us including the areas of termination and renewal of your franchise.

If there is a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

A release or waiver of rights signed by a franchisee will not include rights under the Washington Franchise Investment Protection Act (the "Act") except when signed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the Franchise Agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

Transfer fees are collectible to the extent that they reflect our reasonable estimated or actual costs in effecting a transfer.

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

2. Each provision of this Washington Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Washington Franchise Investment Protection Act is met independently without reference to this Addendum.

The following are amendments to the Wireless Zone LLC Franchise Agreement and Multi-Store Development Agreement required by the State of Washington.

#### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF WASHINGTON

In recognition of the requirements of the Washington Franchise Investment Protection Act, Chapter 19.100, Sections 19.100.010 through 19.100.940 of the Revised Code of Washington (RCW), the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 20. WASHINGTON AMENDMENT.

## A. <u>Washington Restrictions</u>.

1. The State of Washington has a statute, RCW 19.100.180, which may supersede this Agreement in your relationship with us including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede this Agreement in your relationship with us including the areas of termination and renewal of your franchise.

2. If there is a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

3. A release or waiver of rights signed by a franchisee will not include rights under the Washington Franchise Investment Protection Act (the "Act") except when signed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable.

4. Transfer fees are collectible to the extent that they reflect our reasonable estimated or actual costs in effecting a transfer.

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Nothing set forth in the Agreement shall waive any liability the franchisor may have under the Washington Franchise Investment Protection Act, RCW 19.100, and the rules adopted thereunder.

7. Section 19 of the Agreement is hereby deleted in its entirety and replaced with the following: "INTENTIONALLY OMITTED".

B. <u>Validity of Agreement Provisions</u>. WZ LLC does not waive WZ LLC's right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

3. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Washington Franchise Investment Protection Act is met independently of this Amendment.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

	By:
Witness	(authorized officer), its
	Date:
	FRANCHISEE:
Witness	By:, its
	Date:

#### AMENDMENT TO WIRELESS ZONE LLC MULTI-STORE DEVELOPMENT AGREEMENT REQUIRED BY THE STATE OF WASHINGTON

In recognition of the requirements of the Washington Franchise Investment Protection Act, Chapter 19.100, Sections 19.100.010 through 19.100.940 of the Revised Code of Washington (RCW), the parties to the attached Wireless Zone LLC Multi-Store Development Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 9. WASHINGTON AMENDMENT.

## A. <u>Washington Restrictions</u>.

1. The State of Washington has a statute, RCW 19.100.180, which may supersede this Agreement in your relationship with us including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede this Agreement in your relationship with us including the areas of termination and renewal of your franchise.

2. If there is a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW will prevail.

3. A release or waiver of rights signed by a franchisee will not include rights under the Washington Franchise Investment Protection Act (the "Act") except when signed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable.

4. Transfer fees are collectible to the extent that they reflect our reasonable estimated or actual costs in effecting a transfer.

5. No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by a franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

6. Nothing set forth in the Agreement shall waive any liability the franchisor may have under the Washington Franchise Investment Protection Act, RCW 19.100, and the rules adopted thereunder.

7. Section C of the Introduction of the Agreement is hereby deleted in its entirety and replaced with the following: "INTENTIONALLY OMITTED".

B. <u>Validity of Agreement Provisions</u>. WZ LLC does not waive WZ LLC's right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Washington Franchise Investment Protection Act is met independently of this Amendment.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

Witness	By: (authorized officer), its	
	Date:	
	DEVELOPER:	
Witness	, its	
	Date:	

#### WISCONSIN ADDENDUM

In recognition of the requirements of the Wisconsin Fair Dealership Law, Wisconsin Statutes, §§ 135.01 - 135.07, the Franchise Disclosure Document for Wireless Zone LLC for use in the State of Wisconsin is amended as follows:

1. Item 17 is supplemented by adding the following at the end:

To the extent that the provisions regarding renewal described in this section are inconsistent with the requirements of the Wisconsin Fair Dealership Law (which, among other things, grants you the right, in most circumstances, to 90 days prior written notice of termination and 60 days within which to remedy any claim deficiencies), the renewal provisions will be superseded by the requirements of the Wisconsin Fair Dealership Law and will have no force or effect.

To the extent that the provisions regarding termination described in this section are inconsistent with the requirements of the Wisconsin Fair Dealership Law (which, among other things, grants you the right, in most circumstances, to 90 days prior written notice to termination and 60 days within which to remedy any claim deficiencies), the termination provision will be superseded by the requirements of the Wisconsin Fair Dealership Law and will have no force or effect.

To the extent that the provisions regarding termination described in the Franchise Agreement regarding repurchase of inventory are inconsistent with the requirements of § 135.045 of the Wisconsin Fair Dealership Law, the above-mentioned provisions will be superseded by the Law's requirements, which state that if Wireless Zone LLC, at your option, repurchases inventory which was sold by Wireless Zone LLC to you for resale, fair wholesale market value must be paid for all merchandise bearing a name, trade name, label or other mark which identifies Wireless Zone LLC.

2. Each provision of this Wisconsin Addendum to the Disclosure Document will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Wisconsin Fair Dealership Law is met independently without reference to this Wisconsin Addendum.

The following is an Amendment to the Wireless Zone LLC Franchise Agreement required by the State of Wisconsin.

#### AMENDMENT TO WIRELESS ZONE LLC FRANCHISE AGREEMENT REQUIRED BY THE STATE OF WISCONSIN

In recognition of the requirements of Wisconsin Fair Dealership Law, Wisconsin Statutes, §§ 135.01 - 135.07, the parties to the attached Wireless Zone LLC Franchise Agreement (the "Agreement") agree as follows:

1. The Agreement is supplemented by adding the following as a new Section at the end:

## 20. WISCONSIN AMENDMENT.

## A. <u>Wisconsin Restrictions</u>.

1. To the extent that the provisions of Section 5 of this Agreement regarding renewal are inconsistent with the requirements of the Wisconsin Fair Dealership Law (which, among other things, grants you the right, in most circumstances, to 90 days prior written notice to termination and 60 days within which to remedy any claims deficiencies), the renewal provision will be superseded by the requirement of the Wisconsin Fair Dealership Law and will have no force or effect.

2. To the extent that the provision of Section 14 regarding termination are inconsistent with requirements of the Wisconsin Fair Dealership Law (which, among other things, grants you the right, in most circumstances to 90 days prior written notice of termination and 60 days within which to remedy any claimed deficiencies, and to receive fair wholesale market value for merchandise repurchased by Wireless Zone LLC, at your option), the termination provisions will be superseded by the requirements of the Wisconsin Fair Dealership Law and will have no force or effect.

B. <u>Validity of Agreement Provisions</u>. WZ LLC does not waive WZ LLC's right to challenge the enforceability of any state law that declares void or unenforceable any provision contained in this Agreement. WZ LLC and you will enforce the provisions of this Agreement to the full extent permitted by law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirement of the Wisconsin Fair Dealership Law is met independently of this Amendment.

## YOU ACKNOWLEDGE YOU HAVE READ THIS AMENDMENT AND UNDERSTAND ITS TERMS. YOU FURTHER ACKNOWLEDGE YOU WOULD NOT SIGN THIS AMENDMENT IF YOU DID NOT UNDERSTAND AND AGREE TO BE BOUND BY ITS TERMS.

IN WITNESS WHEREOF, the parties intending to be bound legally, have fully signed, sealed and delivered this Amendment as of the day and year below.

	By:	
Witness	(authorized officer), its	
	Date:	
	FRANCHISEE:	
Witness	By:, its	
	Date:	

# **State Effective Dates**

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	March 30, 2023
Hawaii	[Pending]
Illinois	March 30, 2023
Indiana	March 30, 2023
Maryland	[Pending]
Michigan	March 30, 2023
Minnesota	[Pending]
New York	March 30, 2023
North Dakota	[Pending]
Rhode Island	[Pending]
South Dakota	[Pending]
Virginia	[Pending]
Washington	[Pending]
Wisconsin	March 30, 2023

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

#### Receipt

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Wireless Zone LLC offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale, or sooner if required by applicable state law.

Applicable state law in (a) Michigan requires us to provide you the disclosure document at least 10 business days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale and (b) New York requires us to provide you the disclosure document the earlier of the first personal meeting or 10 business days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise requires or an affiliate in connection with the proposed franchise sale.

If Wireless Zone LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the state agency listed on Exhibit A.

The name(s) and address(es) of the franchise seller(s) for this offering is/are:

[print franchise seller(s) name(s)] Wireless Zone LLC, 10300 Kincaid Drive, Suite 100, Fishers, IN 46037, 860/632-9494.

Issuance Date: March 30, 2023

Wireless Zone LLC authorizes the respective state agencies identified on Exhibit A to receive service of process for it in the particular state.

I received a disclosure document with an Issuance Date of March 30, 2023, that included the following Exhibits:

- A State Administrators and Agents for Service of Process
- B Franchise Agreement (with Exhibits)
- C Multi-Store Development Agreement
- D Agreement and Conditional Consent to Transfer
- E Ascentium Capital LLC Equipment Finance Agreements
- F Addendum Re: Data Protection and Security
- G Bill of Sale and Assignment and Agreement to Purchase and Acceptance of Bill of Sale and Assignment
- H Operations Manual Table of Contents
- I Roster of Franchisees
- J Financial Statements
- K State Addenda and Agreement Riders

Mail this originally signed receipt to: Wireless Zone LLC, Attn: Legal Department, 10300 Kincaid Drive, Suite 100, Fishers, IN 46037

	Signed:	
Witness		
Date Disclosure Document Received:	Print Name: Address:	
	Address.	
Date Receipt Signed:		
Applicant Copy		

FDD March 30, 2023

#### Receipt

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Wireless Zone LLC offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale, or sooner if required by applicable state law.

Applicable state law in (a) Michigan requires us to provide you the disclosure document at least 10 business days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale and (b) New York requires us to provide you the disclosure document the earlier of the first personal meeting or 10 business days before you sign a binding agreement with, or make a payment to, the franchise sale.

If Wireless Zone LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the state agency listed on Exhibit A.

The name(s) and address(es) of the franchise seller(s) for this offering is/are:

[print franchise seller(s) name(s)] Wireless Zone LLC, 10300 Kincaid Drive, Suite 100, Fishers, IN 46037, 860/632-9494.

Issuance Date: March 30, 2023.

Wireless Zone LLC authorizes the respective state agencies identified on Exhibit A to receive service of process for it in the particular state.

I received a disclosure document with an Issuance Date of March 30, 2023, that included the following Exhibits:

- A State Administrators and Agents for Service of Process
- B Franchise Agreement (with Exhibits)
- C Multi-Store Development Agreement
- D. Agreement and Conditional Consent to Transfer
- E Ascentium Capital LLC Equipment Finance Agreements
- Purchase and Acceptance of Bill of Sale and AssignmentH Operations Manual Table of ContentsI Roster of Franchisees

G Bill of Sale and Assignment and Agreement to

- I Roster of Franchisees J Financial Statements
- J Financial Statements
- K State Addenda and Agreement Riders
- F Addendum Re: Data Protection and Security

Mail this originally signed receipt to: Wireless Zone LLC, Attn: Legal Department, 10300 Kincaid Drive, Suite 100, Fishers, IN 46037

Witness	Signed:
Date Disclosure Document Received:	Print Name: Address:
Date Receipt Signed:	
Franchisor Copy	

4853-9585-8503, v. 4 FDD March 30, 2023