FRANCHISE DISCLOSURE DOCUMENT



Eufloria Franchising LLC 36 East Cameron Street Tulsa, Oklahoma 74103 Franchising@eufloriameds.com www.eufloriameds.com

The franchise offered in this Franchise Disclosure Document is for the operation of a Eufloria Business. The total investment necessary to begin operation of a Eufloria CBD Business (as defined below) is between \$176,050 and \$226,950. This includes an initial franchise fee of \$90,000 that must be paid to us or our Affiliates. The total investment necessary to begin operation of a Eufloria CBD Area Development Program (as defined below) is between \$266,050 and \$406,950, including an area developer fee of between \$90,000 and \$180,000, which must be paid to us or our Affiliates.

The total investment necessary to begin operation of a Eufloria Dispensary Business (as defined below) is between \$256,186 and \$683,680. This includes an initial franchise fee of \$90,000 that must be paid to us or our Affiliates. The total investment necessary to begin operation of a Eufloria Dispensary Area Development Program (as defined below) is between \$346,186 and \$863,680, including an area developer fee of between \$90,000 and \$180,000, which must be paid to us or our Affiliates.

This disclosure document summarized certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified this information contained in this document**.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Eric Jason Dangler at 36 East Cameron Street, Tulsa, Oklahoma 74103, eric@eufloriameds.com and 918-504-6439.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contracts carefully. Show your contracts and this Franchise Disclosure Document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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How To Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

WHERE TO FIND INFORMATION **QUESTION**

How much can I earn? Item 19 may give you information about outlet

> sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20

or Exhibit D.

How much will I need to Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item invest?

7 lists the initial investment to open. Item 8

describes the suppliers you must use.

Does the franchisor have the Item 21 or Exhibit C includes financial financial ability to provide statements. Review these statements carefully.

support to my business? Is the franchise system Item 20 summarizes the recent history of the

stable. growing, or number of company-owned and franchised shrinking? outlets.

only Eufloria business in my

area?

franchisee?

Will my business be the Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete

with you.

Does the franchisor have a Items 3 and 4 tell you whether the franchisor or troubled legal history? its management have been involved in material

litigation or bankruptcy proceedings.

What's it like to be Eufloria Item 20 or Exhibit D lists current and former

franchisees. You can contact them to ask about

their experiences.

What else should I know? These questions are only a few things you

> should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the

table of contents.

What You Need To Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions</u>. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

<u>Operating restrictions</u>. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

<u>When your franchise ends</u>. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit F.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks To Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by mediation. Arbitration, and/or litigation only in Oklahoma. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost you more to mediate, arbitrate, or litigate with the franchisor in Oklahoma than in your own state.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

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ITEM 1 THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

To simplify the language in this Franchise Disclosure Document, "Eufloria," "we," "us," and "our" means Eufloria Franchising LLC, doing business as Eufloria, the franchisor. "You," "your," and "Franchisee" means the person who buys the franchise from Eufloria and its owners, if the Franchisee is a business entity.

Franchisor, Parent, and Affiliates

Eufloria Franchising LLC is an Oklahoma limited liability company formed on June 14, 2019. Our principal business address is 36 East Cameron Street, Tulsa, Oklahoma 74103. We operate under our corporate name, "Eufloria." We do not conduct business under any other name. We offer and support franchises for the Eufloria Business, and have done so since June 2019. We have not offered and do not offer franchises in any other line of business and do not own or operate any Eufloria Businesses.

As of December 31, 2021, we had affiliated companies, including Eufloria LLC and Eufloria Gypsy LLC. Eufloria LLC is an Oklahoma limited liability company formed on January 14, 2019. We sold Eufloria LLC to a franchisee, effective January 1, 2022. Eufloria Gypsy LLC is an Oklahoma limited liability company formed on June 12, 2019. Eufloria LLC and Eufloria Gypsy LLC (the "Affiliates"), which were owned and operated by Eric Dangler, Timothy Borgmann, and David Farmos, through December 31, 2021, operated two (2) Businesses under the Marks (as defined herein) since August 2019 and November 2019, respectively in Oklahoma, which are located at 36 East Cameron Street, Tulsa, Oklahoma 74103 and 303 MLK Jr. Boulevard, Suite B, Tulsa, Oklahoma 74103, respectively. Our Affiliates do not offer franchises in any line of business and do not provide products or services to our franchises. The Affiliated Entity does not and has not offered franchises in this or in any other lines of business previously. We are party to an intellectual property license agreement with the Affiliated Entity, Eufloria LLC, for our marks.

Agents for Service of Process

Our agent for service of process for the State of Oklahoma is Eufloria Franchising LLC, 36 East Cameron Street, Tulsa, Oklahoma 74103. Our agents for service of process for other states are identified in Exhibit E of this Franchise Disclosure Document. If a state is not listed, we have not appointed an agent for service of process in that state in connection with the requirements of franchise laws. There may be states in addition to those listed above where we have appointed an agent for service of process. There may also be additional agents appointed in some states listed.

Eufloria Franchises

We offer franchises for Eufloria Businesses (collectively, the "Franchise") using our trade names, trademarks, service marks, associated logos and symbols ("Marks"), business system,

procedures and trade secrets (collectively, the "System"). You will conduct a business offering for sale cannabidiol-based products for consumption and related products (the "Eufloria CBD Business") or products containing tetrahydrocannabinol and/or cannabidiol for consumption as permitted by law and as agreed upon with us (the "Eufloria Dispensary Business" and with the Eufloria CBD Business, each a "Eufloria Business") (the "Business") and other products or services we authorize (the "Approved Products and Services"). A Eufloria Dispensary Business requires increased inventory, a slightly larger buildout, additional permitting, and an increased initial franchise fee. A franchisee may not establish/operate multiple business types under the Area Development Program.

You must sign one of our standard franchise agreements, which is attached to this Franchise Disclosure Document as Exhibit A (a "Franchise Agreement"). You may operate one (1) Eufloria Business, for each Franchise Agreement you sign.

If you are interested in becoming a Eufloria franchisee, you may be asked to complete a confidential application and questionnaire when applying for consideration. This may include your authorization for us to do, at our discretion, various background checks on you, including making criminal and financial inquiries. This information will remain confidential.

Development Program

We offer and grant the right (the "Development Rights") to develop and operate multiple Eufloria Businesses within a certain defined geographic area (a "Development Area") in keeping with a "Development Schedule." We call this opportunity the "Area Development Program." We use our form of Area Development Agreement, and require those seeking to participate in it to sign three Franchise Agreements at the time they chose to participate in the Development Program. Under the Area Development Agreement, we defer the dates the franchisee has to open the Eufloria Business for the second and third Eufloria Businesses under their Development Schedule. We also agree not to place another Eufloria Business in the Development Area during the Development Schedule, provided they are in compliance with the Development Addendum. The current form of Area Development Agreement is attached as Exhibit "B" to this Disclosure Document.

Upon establishing each additional outlet under the Development Schedule an Area Developer may be required to sign a then-current Franchise Agreement, which may differ from the current Franchise Agreement included with this FDD.

Industry Regulations

Federal Law

The Controlled Substances Act of 1970 ("CSA") has labeled "marihuana" as a Schedule I drug. Under the CSA, this means that cannabis has been found to have a high potential for abuse, has "no currently accepted medical use in treatment in the United States," and "a lack of accepted safety for use of the drug or other substance under medical supervision." This designation makes the use or possession of any amount of cannabis illegal.

Since many states, including Oklahoma, have passed "Medical Marijuana" laws, the Federal government has taken a less restrictive view on enforcement of the CSA. On August 29, 2013, Deputy Attorney General Cole issued a second memorandum to U.S. attorneys addressing marijuana enforcement (Cole II Memo) that signaled a dramatic shift in the federal government's position. While continuing to maintain that marijuana is a dangerous drug and remains illegal under federal law, the Cole II Memo issued a list of 8 federal enforcement priorities that are "particularly important" to the federal government:

- Preventing the distribution of marijuana to minors;
- Preventing revenue from the sale of marijuana from going to criminal enterprises, gangs, and cartels;
- Preventing the diversion of marijuana from states where it is legal under state law in some form to other states;
- Preventing marijuana businesses from being used as a front for other illegal activity;
- Preventing violence and the use of firearms in the cultivation and distribution of marijuana;
- Preventing drugged driving and the exacerbation of other adverse public health consequences associated with marijuana use;
- Preventing the growing of marijuana on public lands and the attendant public safety and environmental dangers posed by marijuana production on public lands; and
- Preventing marijuana possession or use on federal property.

On December 12, 2018, President Trump signed the 2019 federal Farm Bill removing hemp from the list of controlled substances and making it federally legal to grow and sell hemp. Hemp comes from the same cannabis plant that produces marijuana. However, marijuana has much higher levels of tetrahydrocannabinol ("THC"), the chemical in the plant that is psychoactive and generates a euphoric effect. Both hemp and marijuana have cannabidiol ("CBD") - a medical compound that has health benefits but is non-euphoric. Pursuant to the Farm Bill, hemp is legal as long as it contains no more than 0.3% THC. If hemp has more than 0.3% THC, it is still a federally-banned controlled substance. Hemp can be transformed into a variety of products including dietary supplements such as CBD oil. The 2018 federal Farm Bill removed hemp from a list of controlled substances, leaving it up to states to draft regulations.

The U.S. Department of Justice has not taken any aggressive measures against persons obtaining prescriptions for medical marijuana in states where medical marijuana laws have been enacted. On April 4, 2019, Senate Bill 1028 titled the "Strengthening the Tenth Amendment Through Entrusting States Act" or the "STATES Act" was introduced in the U.S. Senate and referred to the Committee on the Judiciary. The Act would amend the Controlled Substances Act to provide for a new rule regarding the application of the Act to marihuana, and for other purposes.

Oklahoma

On June 26, 2018, about 507,000 Oklahomans voted yes on State Question 788, legalizing medical marijuana in the state.

Currently, having an Oklahoma medical marijuana patient license allows possession of up to three ounces of marijuana, six mature marijuana plants, six seedling plants, one ounce of concentrated marijuana, 72 ounces of edible marijuana and eight ounces of marijuana at home. The cost of acquiring a patient license is \$100, or \$20 if on Medicaid. Oklahoma does not have qualifying conditions for patient licenses.

A caregiver license is for people who take care of homebound patients. This could be an elderly patient or a young child and anyone in between. Caregivers are allowed to possess, grow and buy marijuana for the patients they are taking care of. Caregivers, right now, have no limit on the amount of patients they can take care of.

Oklahoma dispensaries must be at least 75 percent owned by Oklahomans who have had residency status for two years.

Other States

To the best of our knowledge, there are currently 34 states, the District of Columbia, Guam, Puerto Rico and U.S. Virgin Islands have approved comprehensive, publicly available medical marijuana/cannabis programs. Approved efforts in 12 states allow use of "low THC, high cannabidiol (CBD)" products for medical reasons in limited situations or as a legal defense. Low-THC programs are not counted as comprehensive medical marijuana programs. "Comprehensive" means:

- Protection from criminal penalties for using marijuana for a medical purpose;
- Access to marijuana through home cultivation, dispensaries or some other system that is likely to be implemented;
- It allows a variety of strains or products, including those with more than "low THC;"
- It allows either smoking or vaporization of some kind of marijuana products, plant material or extract; and
- Is not a limited trial program. (South Dakota and Nebraska have limited, trial programs that are not open to the public.)

This is not intended to be a comprehensive or most up-to-date list of states. You must consult with your own attorney as to the Medical Marijuana laws in the state in which your Eufloria Business will be operating and review the National Council of State Legislators website, www.ncsl.org.

We do not guarantee that you will be issued a license to operate as a cannabis dispensary.

Federal and State Regulation of the Medical Industry

You are responsible for operating in full compliance with all laws that apply to your Eufloria Business. The medical industry is heavily regulated. These laws may include federal, state and local regulations relating to: the practice of medicine and the operation and licensing of medical services; the relationship of providers and suppliers of health care services, physicians, clinicians, including anti-kickback laws (including the Federal Medicare Anti-Kickback Statute

and similar state laws); restrictions or prohibition on fee splitting; Physician self-referral restrictions (including the federal "Stark Law" and similar state laws); payment systems for medical benefits available to individuals through insurance and government resources (including Medicare and Medicaid); privacy of patient records (including the Health Insurance Portability and Accountability Act of 1996); use of medical devices; and advertising of medical services. While not all of these laws and regulations will be applicable to all Eufloria Businesses, depending on location, services provided and which types of government or private insurance or may be accepted at a Eufloria Business, it is important to be aware of the regulatory framework.

You must secure and maintain in force all required licenses, permits and certificates relating to the operation of the Eufloria Business and the other licenses applicable to the Center Administrator and other employees. You must not employ any person in a position that requires a license unless that person is currently licensed by all applicable authorities and a copy of the license or permit is in your business files. You must comply with all state and local laws and regulations regarding the management of your Eufloria Business.

If you are a Physician, you must be currently licensed and in good standing in the state in which you provide medical services. There may be restrictions as to who may hold stock in a medical corporation as well as who may sit on its Board of Directors, or who may be an officer of a medical corporation. There may also be additional laws that regulate what happens to the medical corporation if a qualified stockholder dies or otherwise becomes ineligible to hold stock in the medical corporation.

You must operate the Eufloria Business in full compliance with all applicable laws, ordinances and regulations, including, without limitation, government regulations relating to occupational hazards, health, EEOC, OSHA, discrimination, employment, sexual harassment, worker's compensation and unemployment insurance, and withholding and payment of federal and state income taxes, social security taxes, and sales and service taxes. You should consult with your attorney concerning those and other local laws and ordinances that may affect the operation of your Eufloria Business.

You must be familiar with state and federal fraud and abuse statutes, as well as limitations stated in the federal "Stark Law" as well as any other laws regarding "self-referrals," patient brokering and anti-kickback prohibitions, among others, in the state where you will practice. In addition, you may be subject to regulations of the federal and state OSHA laws as well as patient privacy rules and regulations including the HIPAA Privacy Rule and Security Standards, and Medicare and state billing limitations, opt-out rules and conditions of participation. Before you purchase a Eufloria Business, you need to consult an attorney who is familiar with the state and federal laws and any others which may apply to your medical practice and ability to participate as a Franchisee. In addition, the laws vary greatly from state to state as to what licenses are required to perform certain procedures. In addition, there may be variations from state to state as to what certificates and permits are necessary to operate a medical facility and the rules regulations with which you may have to comply. Your healthcare attorney must provide us with his or her written opinion addressed to you and us that the Eufloria Business complies with applicable healthcare

law, including laws regarding the corporate practice of medicine, fee splitting, and healthcare rules and regulations.

ITEM 2 BUSINESS EXPERIENCE

<u>Eric Jason Dangler – Chief Executive Officer</u>

Mr. Dangler has served as our Chief Executive Officer since our formation in June 2019. Prior to that, Mr. Dangler served as the President of Solid Ventures, Inc., a Business and Project Investment Management company located in Tulsa, Oklahoma, from August 13, 2011 to the present.

<u>Timothy Borgmann – Chief Operating Officer</u>

Mr. Borgmann has served as our Chief Operating Officer since our formation in June 2019. Prior to that, Mr. Borgmann served as a Deputy Operations/Product Manager, Force Protection Systems for CACI International, Inc. at Bagram Air Force Base in Afghanistan, from January 2011 to March 2019.

<u>James Schellhorn – Chief Technology Officer</u>

Mr. Schellhorn has served as our Chief Technology Officer since our formation in June 2019. Mr. Schellhorn also served as the Chief Business Officer for Service Central Technologies, Inc. Prior to that, Mr. Schellhorn served as a Deputy Operations/Product Manager, Force Protection Systems for CACI International, Inc. in Oklahoma City, Oklahoma, from January 2011 to March 2019.

<u>David Thomas Farmos – Chief Sourcing Officer</u>

Mr. Farmos has served as our Chief Sourcing Officer since our formation in January 2019. Mr. Farmos is also serves as the Chief Executive Officer of our products company DispoSource, LLC since March 2021. Prior to that, Mr. Farmos served as Field Science Engineer for SAIC, a technology integration company located in Bagram, Afghanistan, from March 2014 to March 2022.

ITEM 3 LITIGATION

No litigation is required to be disclosed in this Item.

ITEM 4 BANKRUPTCY

No bankruptcy proceeding is required to be disclosed in this Item.

ITEM 5 INITIAL FEES

Initial Franchise Fees

Eufloria Business Initial Franchise Fee

You must pay us an initial franchise fee (the "Initial Franchise Fee") of \$90,000 when you sign the Franchise Agreement. The Initial Franchise Fee is deemed fully earned by us once paid and is non-refundable.

Initial Franchise Fees Collected

As of December 31, 2022, we collected Initial Franchise Fees of \$17,000.

Development Rights

Your initial franchise fees under the Development Program range from \$90,000 to \$180,000 for between three and five Eufloria Businesses, which includes your development fee for each of the Eufloria Businesses under the Development Schedule. In return for your agreeing to the Area Development Agreement, we agree to allow you to develop a specific number of Eufloria Businesses in the Development Area and not to place another Eufloria Business in your Development Area during the Development Schedule.

ITEM 6 OTHER FEES

Type of Fee ⁽¹⁾	Amount	Due Date	Remarks
Continuing Service Royalty ⁽²⁾	The greater of 6% of Gross Revenues or \$2,500, whichever is greater	Monthly via direct deposit (or cash delivered to Eufloria, where required by law) by the 10th of the month for the previous month.	Based on Gross Revenues (as defined herein) during the previous month.
Digital Marketing Fee	\$660 per month, and subject to change.	Monthly	Payable to our Approved Supplier for digital marketing.

Local Marketing Requirement	1% of Gross Revenues	As incurred.	Local marketing requirements are discussed in Item 11. Any marketing materials you wish to use must first be approved by us. If you fail to spend the local marketing requirement in any given period, you will be required to pay the difference to the Brand Fund.
Cooperative Advertising Programs	Not to exceed up to .5% of Gross Revenues	As Cooperative Program directs	Cooperating Advertising Programs are discussed in Item 11.
National Franchise Convention Fee	\$0 initially, we reserve the right to require up to \$500	Annually.	Payable to us.
Additional Training or Assistance	Currently, we charge \$250 per day plus expenses for training at our location, and \$1,250 per day plus expenses for training at your Store.	When training or assistance begins.	We may charge you for training newly-hired personnel; for refresher training courses; for the annual convention; and for additional or special assistance or training you need or request. For all training sessions and conferences, you must pay for your trainees' and representatives' salaries and benefits, and for their travel, lodging and meal expenses.
Transfer Fee	The greater of 25% of the then-current franchise fee or 5% of the sales price	Before transfer completed.	No charge if Franchise Agreement transferred to an entity you control.
Renewal Fee	20% of the then-current franchise fee	At time of renewal.	
Relocation Assistance	Cost of relocation	At time of assistance	If you need our assistance to relocate.

Product and Service Purchases	See Item 8	See Item 8	You must buy products and services from us, our affiliates, and designated and approved vendors whose items meet our standards and specifications. We may permit you to buy from other suppliers to the industry. Currently, no we do not require any purchase minimums. Subject to applicable State and Federal laws.
Testing of Products or Approval of new Suppliers	Not to exceed \$1,000	When billed.	This covers the costs of testing new products or inspecting new suppliers you propose to us.
Audit	Cost of inspection	15 days after billing.	Due if you do not give us reports, supporting records or other required information, or if you understate required Continuing Support and Royalty payments or Fund contributions by more than 2%.
Interest	Greater of 1.5% per month or highest commercial contract interest rate law allows	15 days after billing.	Due on all overdue amounts.
Maintenance and Refurbishing of Business	You must reimburse our expenses	15 days after billing.	If, after we notify you, you do not undertake efforts to correct deficiencies in Business appearance, then we can undertake the repairs and you must reimburse us.
Cova Software and POS	Currently \$475; subject to change	Monthly	Paid directly to Provider. This is a POS system.

Naturepay or Flowpayments Cashless ATM Service	\$35	Monthly	Paid directly to Provider. This is a system.
Insurance	You must reimburse our costs	15 days after billing.	If you fail to obtain state minimum insurance coverage, we may obtain insurance for you and you must reimburse us.
Insufficient Funds	\$75	As incurred.	Due if you have insufficient funds in your EDTA to cover a payment, or if you pay by check, a check is returned for insufficient funds.
Cost of Enforcement	All costs including reasonable attorneys' fees	Upon demand.	You must reimburse us for all costs in enforcing obligations if we prevail, under both the Franchise Agreement and Regional Area Development Agreement.
Management Fee	\$300 per person per day (plus costs and expenses)	As incurred.	Due when we (or a third party) manage your Business after your managing owner's death or disability, or after your default or abandonment.
Indemnification	Will vary	As incurred.	You must reimburse us if we are held liable for claims from your Business' operation.

	Your average monthly		
	Royalty during 12		
	months prior to		
	termination		
	(or the Minimum		This only applies if
	Royalty due under the		we terminate your
Liquidated Damages	Franchise Agreement)	15 days after termination	franchise agreement
	times the greater of		for cause prior to its
	(a) 24 or (b) the		expiration.
	number of months		
	remaining in the term		
	at the time of		
	termination.		

Notes:

- 1. All fees paid to us pursuant to this Franchise Disclosure Document are uniform and non-refundable. Fees paid to vendors or other suppliers may be refundable depending on the vendors and suppliers. We can require an alternative payment method and frequency for any fees or amounts owed to us under the Franchise Agreement.
- 2. As used in the Franchise Agreement, "Gross Revenues" means the total selling price of all services and products sold at or from your Eufloria Business (not adjusted for credit card fees), including the full value of any gift certificate redeemed at your Eufloria Business or coupon sold for use at your Eufloria Business (fees retained by or paid to third-party sellers of such gift certificates or coupons are not excluded from calculation), and all income and revenue of every other kind and nature related to the Eufloria Business operation, whether for cash or credit, but excluding taxes collected from customers and paid to taxing authority, including marijuana tax, and reduced by the amount of any documented refunds, credits, allowances, and chargebacks the Business in good faith gives to customers. Notwithstanding, you are required to pay a Minimum Royalty of \$2,500 per month, commencing in the sixth month after the Effective Date of the Franchise Agreement.
- 3. If we terminate your Franchise Agreement for cause, you must pay us within 15 days after the effective date of termination liquidated damages equal to the average monthly Royalty you paid or owed to us during the 12 months of operation preceding the effective date of termination (or the Minimum Royalty due under the Franchise Agreement) multiplied by (a) 24 (being the number of months in 2 full years), or (b) the number of months remaining in the Agreement had it not been terminated, whichever is higher. Liquidated damages only applies if we terminate your Franchise Agreement due to your willful non-compliance with the terms of and your obligations under the Franchise Agreement, your failure to cure a material default within the timeframe required, and repeated, willful defaults of the Franchise Agreement.
- 4. If Eufloria exercises its right to Uncured Default Royalty Payments, for each Uncured Default, You shall pay Eufloria additional royalties as follows:

- i. one percent (1%) of Gross Revenues for the thirty day period beginning on the day after the expiration of the cure period specified in the default notice issued to you for the Uncured Default ("Default Royalty Period 1");
- ii. two percent (2%) of Gross Revenues for the thirty day period beginning on the day after the expiration of Default Royalty Period 1 ("Default Royalty Period 2");
- iii. three percent (3%) of Gross Revenues for the thirty day period beginning on the day after the expiration of Default Royalty Period 2 ("Default Royalty Period 3");
- iv. four percent (4%) of Gross Revenues for the thirty day period beginning on the day after the expiration of Default Royalty Period 3 ("Default Royalty Period 4"); and
- v. five percent (5%) of Gross Revenues for the period beginning on the day after the expiration of Default Royalty Period 4 and ending on the date you cure the Uncured Default to DEA's satisfaction in accordance with Section 10.2.4.

The Uncured Default Royalty shall not exceed five percent (5%) of Gross Revenues, and all Uncured Royalty Fee payments are in addition to Royalty payments.

<u>ITEM 7</u> YOUR ESTIMATED INITIAL INVESTMENT

Eufloria CBD Business

Ermandituna	Estimated Range		Method of	When Due	To Whom	
Expenditure	Low	High	Payment	when Due	Payment is Made	
Initial Franchise Fee ⁽¹⁾⁽²⁾	\$90,000	\$90,000	As arranged	When signing Franchise Agreement	Eufloria Franchising LLC	
Pre-Opening Travel Expenses and Living Expenses While Training ⁽³⁾	\$0	\$2,000	As arranged	As incurred	Third-Parties	
Real Estate Rent Deposits and Pre-Paid Expenses ⁽⁴⁾	\$2,000	\$7,500	As arranged	As incurred	To third party	
Furniture, Fixtures, and Décor	\$2,500	\$3,500	As arranged	As incurred	To third party	
Construction of Leasehold Improvements	\$40,000	\$55,000	As arranged	As incurred	To third party	

Inventory and Supplies ⁽⁵⁾	\$18,000	\$30,000	As arranged	As incurred	Third-Parties
Business Permits and Licenses ⁽⁶⁾	\$500	\$1,250	As arranged	As incurred, before signing lease	Licensing Authorities
Grand Opening Advertising	\$2,000	\$3,500	As arranged	As incurred	Third-Parties
Computer, Software, and Point-of-Sale System ⁽⁷⁾	\$2,800	\$3,500	As arranged	As incurred	Third-Parties
Insurance Deposits and Premiums (3 months) ⁽⁸⁾	\$1,000	\$1,500	As arranged	As incurred	Third-Parties
Equipment, TV, Cameras, and other Supplies	\$1,500	\$3,200	As arranged	As incurred	Third-Parties
Signage	\$5,000	\$9,000	As arranged	As incurred	Third-Parties
Accountant and Attorney Fees ⁽¹⁰⁾	\$750	\$1,500	As arranged	As incurred	Third-Parties
Additional Funds – Three (3) Months ⁽¹¹⁾	\$10,000	\$15,500	As arranged	As incurred	Third-Parties
TOTAL ESTIMATED INITIAL INVESTMENT(11)	\$176,050	\$226,950			
Additional Franchise Fees due at signing under the Development Program	\$90,000 (3 Territories)	\$180,000 (5 Territories)			
TOTAL ESTIMATED INITIAL INVESTMENT UNDER THE AREA DEVELOPMENT PROGRAM(11)	\$266,050	\$406,950			

Eufloria Dispensary Business

Expenditure	Estimat	ed Range	Method of	When Due	To Whom
Expenditure	Low	High	Payment	when Due	Payment is Made
Initial Franchise Fee ⁽¹⁾⁽²⁾	\$90,000	\$90,000	As arranged	When signing Franchise Agreement	Eufloria
Pre-Opening Travel Expenses and Living Expenses While Training ⁽³⁾	\$0	\$2,500	As arranged	As incurred	Third-Parties
Real Estate Rent Deposits and Pre-Paid Expenses ⁽⁴⁾	\$3,600	\$36,000	As arranged	As incurred	To third party
Furniture, Fixtures, and Décor	\$3,000	\$9,500	As arranged	As incurred	To third party
Construction of Leasehold Improvements	\$45,000	\$67,000	As arranged	As incurred	To third party
Inventory and Supplies ⁽⁵⁾	\$65,000	\$250,000	As arranged	As incurred	Third-Parties
Business Permits and Licenses ⁽⁶⁾	\$4,000	\$6,000	As arranged	As incurred, before signing lease	Licensing Authorities
Grand Opening Advertising	\$2,000	\$6,000	As arranged	As incurred	Third-Parties
Computer, Software, and Point-of-Sale System ⁽⁷⁾	\$3,000	\$13,000	As arranged	As incurred	Third-Parties
Insurance Deposits and Premiums (3 months) ⁽⁸⁾	\$2,336	\$4,580	As arranged	As incurred	Third-Parties
Equipment, TV, Cameras, and other Supplies	\$3,500	\$15,600	As arranged	As incurred	Third-Parties
Signage	\$5,000	\$42,000	As arranged	As incurred	Third-Parties
Accountant and Attorney Fees ⁽¹⁰⁾	\$750	\$9,500	As arranged	As incurred	Third-Parties
Additional Funds – Three (3) Months ⁽¹¹⁾	\$29,000	\$132,000	As arranged	As incurred	Third-Parties
TOTAL ESTIMATED INITIAL INVESTMENT(11)	\$256,186	\$683,680			
Additional Franchise Fees due at signing under the Development Program ⁽¹¹⁾	\$90,000 (3 Territories)	\$180,000 (5 Territories)			

TOTAL		
ESTIMATED		
INITIAL		
INVESTMENT	\$346,186	\$863,680
UNDER THE AREA		
DEVELOPMENT		
PROGRAM		

Notes:

We do not offer financing for any part of the initial investment.

- 1. All fees paid to us pursuant to this Franchise Disclosure Document are uniform and non-refundable. Fees paid to vendors or other suppliers may be refundable depending on the vendors and suppliers.
- 2. We discuss the Initial Franchise Fees in detail in Item 5 of this Franchise Disclosure Document.
- 3. This estimate is for the cost of four (4) people to attend initial training in the Tulsa, Oklahoma area. You are responsible for the travel and living expenses, wages, and other expenses incurred by your trainees during initial training. The actual cost will depend on your point of origin, method of travel, class of accommodations, and dining choices. We may, in our sole discretion, permit you to complete training remotely.
- 4. This estimate is based on a commercial lease of approximately 300-2,500 square feet (Kiosk to Full store model) of interior retail space with HVAC, lighting fixtures, electronic outlets, and telephone wiring already installed for your Eufloria Business. Rent is estimated to be between \$1,250.00 and \$12,000.00 per month, including common area maintenance ("CAM") charges, if any, and depends on factors such as market, size, condition, requirements for build-out, and location of the leased premises. Landlords typically require an initial payment equal to the first and last months' rent, plus a guarantee deposit equal to one (1) month's rent. This estimate does not include additional security deposits or prepaid rent, which the landlord may require. If you choose to purchase instead of lease the premises for your location, then the purchase price, down payment, interest, and other financing terms will determine your monthly mortgage payments. The costs of purchasing a store vary so widely that we cannot reasonably estimate the cost.
- 5. You must purchase certain initial inventory as we require in the Manual or otherwise in writing, from Approved Suppliers.
- 6. The estimate includes the cost of acquiring business licenses and permits, including licenses and permits for sale of Marijuana in Oklahoma. Your costs will vary depending upon your Eufloria's location. We do not guarantee that you will be issued a license to operate as a cannabis dispensary.

- 7. You must purchase certain computer equipment as we require in the Manual or otherwise in writing, from Approved Suppliers. This estimate does not include transportation or set-up charges.
- 8. You must obtain and maintain, at your own expense, the insurance coverage we require and satisfy other insurance-related obligations. The amounts listed in this table reflect our estimate of basic insurance for your first month of operation, and is based upon the experience of our Affiliated Entity. Additional information regarding insurance needs, including coverage limits, can be found in Item 8 to this Franchise Disclosure Document.
- 9. You must purchase certain initial equipment as we require in the Manual or otherwise in writing, including any items listed within the hardware spreadsheet in the Manual. This estimate does not include transportation or set-up charges.
- 10. We recommend that you consult with an attorney, accountant, and/or other advisor prior to purchasing a franchise. You must obtain state and local licenses and business licenses. You may have to post bonds in order to obtain certain governmental permits.
- 11. The figures set forth herein are estimates of a complete investment in opening a Eufloria Business and operating it for an initial period of three (3) months after you open for business. In formulating the amount required for additional funds, we considered and relied upon the opening and beginning operation of our Affiliate.

<u>ITEM 8</u> <u>RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES</u>

You must operate your Eufloria Business according to our System and specifications. Except as described below, however, we require you to purchase or lease goods, services, supplies, fixtures, equipment, inventory, and real estate that is available for your Eufloria Business.

Approved Products and Services

You may only market, offer, sell, and provide the approved services, as well as any related merchandise and other products that we authorize for sale in conjunction with the Approved Products and Services.

If you wish to offer any product or service in your Franchised Business other than our Approved Products and Services, or use any item in connection with your Franchised Business that does not meet our System standards and specifications, then you must obtain our prior written approval as described more fully in this Item.

Approved Suppliers

We have the right to require you to purchase any items or services necessary to operate your Franchised Business from a supplier that we approve or designate (each, an "Approved Supplier"), which may include us or our affiliate(s). We will provide you with a list of our Approved Suppliers

in writing as part of the Manuals or otherwise in writing, and we may update or modify this list as we deem appropriate.

Currently, we have Approved Suppliers for the following items that you must purchase in connection with the establishment and/or operation of your Franchised Business: (i) ancillary products/merchandise and any items bearing our Marks from Disposource, LLC; and (ii) signage from Encinos Signs and/or Tulsa Sign Company. The Officers listed in Item 2 have a direct ownership interest in our Approved Supplier, Disposource, LLC. Except as provided in this paragraph, neither we nor any of our officers own an interest in any of our Approved Suppliers. However, we reserve the right to require you to purchase additional items from us or our affiliates in the future.

We may develop proprietary products for use in your Franchised Business, including private-label products that bear our Marks, and require you to purchase these items from us or our affiliate(s).

If you wish to purchase a product or service that we require you to purchase from an Approved Supplier from an alternate source, then you must obtain our prior written approval as outlined more fully in this Item. We may provide our standards and specifications for our Approved Products and Services directly to our Approved Suppliers, and may provide these standards and specifications to an alternative supplier you propose if: (i) we approve the supplier in writing as outlined more fully in this Item; and (ii) the alternative supplier agrees to sign our prescribed form of non-disclosure agreement with respect to any confidential information we disclose.

Except as provided above in this Item: (i) neither we nor any of our affiliates are an Approved Supplier for any items you are required to purchase in connection with your Franchised Business; and (ii) none of our officers own an interest in any of our Approved Suppliers other than us.

Currently, we have Approved Suppliers for the following products and services: cameras, security system, POS software, construction build out, Flowpayments and Naturepay cashless automated teller machine ("ATM").

We reserve the right to designate us or any of our affiliates as an Approved Supplier with respect to any other item you must purchase in connection with your Franchised Business in the future.

Required Purchases and Right to Derive Revenue

The products or services we require you to purchase or lease from an Approved Supplier, or purchase or lease in accordance with our standards and specifications, are referred to collectively as your "Required Purchases." We estimate that your Required Purchases, purchases from Approved Suppliers and purchases that must meet our specifications in total will be about 70% of your total purchases to establish the Business and about 80% of your purchases to continue the operation of the Business. Please be advised that these percentages do not include the lease payments that you make in connection with your premises.

We and our affiliates reserve the right to derive revenue from any of the purchases (items or services) that our System franchisees are required to make in connection with the Franchised

Business. In our last fiscal year, ending on December 31, 2022, we received \$37,288 in revenue from all required purchases and leases of products and services by franchisees, including purchases of items to be resold in the Business, and rebates we receive from third-parties. This was 17.70% of our total revenue of \$210,572, as reported in our most recent unaudited financial statements. In our Affiliate's last fiscal year, ending on December 31, 2022, our Affiliate received \$0.00 in revenue from all required purchases and leases of products and services by franchisees, including purchases of items to be resold in the Business, and rebates we receive from third-parties.

We and/or our affiliate(s) may receive payments or other compensation from Approved Suppliers or any other suppliers on account of these suppliers' dealings with us, you, or other Franchised Businesses in the System, such as rebates, commissions or other forms of compensation. We may use any amounts that we receive from suppliers for any purpose that we deem appropriate. We and/or our affiliates may negotiate supply contracts with our suppliers under which we are able to purchase products, equipment, supplies, services and other items at a price that will benefit us and our franchisees. Except through DispoSource, neither we, nor our affiliates, sell or lease products or services to franchisees, but we reserve the right to do so in the future.

Non-Approved Product/Service and Alternate Supplier Approval

We may, but are not obligated to, grant your request to: (i) offer any products or services in connection with your Franchised Business that are not Approved Products and Services; or (ii) purchase any item or service we require you to purchase from an Approved Supplier from an alternative supplier.

If you wish to undertake either of these actions, you must request and obtain our approval in writing before: (i) using or offering the non-approved product or service in connection with your Franchised Business; or (ii) purchasing from a non-approved supplier. You must pay our thencurrent supplier or non-approved product evaluation fee when submitting your request, as well as cover our costs incurred in evaluating your request. We may ask you to submit samples or information so that we can make an informed decision whether the goods, equipment, supplies or supplier meet our specifications and quality standards. In evaluating a supplier that you propose to us, we consider not only the quality of the particular product at issue, but also the supplier's production and delivery capability, overall business reputation and financial condition. We may provide any alternate supplier you propose with a copy of our then-current specifications for any product(s) you wish the supplier to supply, provided the supplier enters into a confidentiality and non-disclosure agreement in the form we specify. We may also inspect a proposed supplier's facilities and test its products and/or services, and request that you reimburse our actual costs associated with the testing/inspection.

We will notify you in writing within 30 days after we receive all necessary information and/or complete our inspection or testing to advise you if we approve or disapprove the proposed item and/or supplier. The criteria we use in approving or rejecting new suppliers is proprietary, but we may (although are not required to) make it available to you upon request. Each supplier that we approve must comply with our usual and customary requirements regarding insurance, indemnification and non-disclosure. If we approve any supplier, we will not guarantee your performance of any supply contract with that supplier under any circumstances. We may re-inspect

and/or revoke our approval of a supplier or item at any time and for any reason to protect the best interests and goodwill of our System and Marks. The revocation of a previously-approved product or alternative supplier is effective immediately when you receive written notice from us of revocation and, following receipt of our notice, you may not place any new orders for the revoked product, or with the revoked supplier.

Purchasing Cooperatives and Right to Receive Compensation

We may, when appropriate, negotiate purchase arrangements, including price terms, with designated and Approved Suppliers on behalf of the System. We may establish strategic alliances or preferred vendor programs with suppliers that are willing to supply some products, equipment, or services to some or all of the Businesses in our System. If we do establish those types of alliances or programs, we may: (i) limit the number of approved suppliers with whom you may deal; (ii) designate sources that you must use for some or all products, equipment and services; and (iii) refuse to approve proposals from franchisees to add new suppliers if we believe that approval would not be in the best interests of the System.

We and/or our Affiliate(s) may receive payments or other compensation from Approved Suppliers or any other suppliers on account of these suppliers' dealings with us, you, or other Franchised Businesses in the System, such as rebates, commissions or other forms of compensation. We may use any amounts that we receive from suppliers for any purpose that we deem appropriate. We and/or our Affiliate(s) may negotiate supply contracts with our suppliers under which we are able to purchase products, equipment, supplies, services and other items at a price that will benefit us and/or our franchisees.

We reserve the right to create additional purchasing cooperatives in the future. We may negotiate volume purchase agreements with some vendors or Approved Suppliers for the purchase of goods and equipment needed to operate the Business.

Franchise Compliance

When determining whether to grant new or additional franchises, we consider many factors, including your compliance with the requirements described in this Item 8. You do not receive any further benefit as a result of your compliance with these requirements.

Insurance

You must obtain and maintain insurance, at your expense, as we require, in addition to any other insurance required by applicable law, your landlord, or otherwise. We may periodically change the amounts of coverage required under the insurance policies and require different or additional kinds of insurance, to reflect inflation, identification of new risks, changes in law or standards of liability, higher damage awards, or other relevant changes in circumstances, if the changes apply to all Eufloria Businesses. Each insurance policy must name us and entities and persons affiliated with us as additional insureds. On our request, you must provide us with copies of all insurance policies together with proof of payment for insurance. You must send to us current certificates of insurance and copies of all insurance policies on an annual basis. Before you open your Eufloria

Business, you must furnish us with a certificate of insurance showing compliance with the insurance requirements. Currently, you must have the following insurance at a minimum:

- Comprehensive general liability insurance with limits of at least \$1,000,000 per person per occurrence (and \$2,000,000 aggregate) and at least \$100,000 for property damage per occurrence;
- Personal injury and advertising injury insurance with limits of at least \$1,000,000 per occurrence;
- Employer Practices Liability insurance with limits of at least \$1,000,000;
- An Umbrella Liability insurance policy with a limit of at least \$1,000,000;
- "All risk" insurance on the premises, equipment and supplies, for loss or damage by fire, windstorm, flood, casualty, theft and other risk usually insured against by the owners or lessors of similar property, for at least 100% of the replacement cost of the property. Unless you obtain a written waiver from us, any Eufloria Business sustaining loss or damage must be repaired, restored, or rebuilt within 60 days after the date of the loss or damage;
- Automobile liability insurance on each vehicle used in the business within the minimum coverage limits as required by the law of the state or jurisdiction in which you are engaged in business; and
- Worker's compensation or similar insurance as required by the law of the state or jurisdiction in which you are engaged in business. This insurance must be maintained for trainees, as well as for those employed or engaged in the operation of your Eufloria Business, if required by your state or jurisdiction.
- Notwithstanding the above minimum requirements, you must ensure you comply with all state and federal insurance requirements.

Computer System

You must purchase the computer system that we specify, including computer hardware, software, point of sale system, inventory control systems, and high-speed network connections (collectively, the "Computer System"). The component parts of the Computer System must be purchased from Approved Suppliers. If we require you to use any proprietary software or to purchase any software from a designated vendor, you must sign any software license agreements that we or the licensor of the software require and any related software maintenance agreements. Currently, we require you to utilize: (i) Cova at a cost of currently \$475 per month; (ii) Naturepay or Flowpayments at a cost of \$35 – 110 per month; (iii) QuickBooks at a cost of \$49 per month; (iv) Microsoft365 at a

cost of \$10 per month; (v) HomeBase at a cost of \$19.95 per month; and (vi) Cloud Cover Music at a cost of \$21.95 per month. The Computer System is described in more detail in Item 11 of this Disclosure Document.

ITEM 9 FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this Franchise Disclosure Document.

	Obligation	Section in Franchise Agreement	Section in The Area Development Agreement	Item in Franchise Disclosure Document
a.	Pre-opening purchases/leases	Section 7.3	Not Applicable	Item 7
c.	Site development and other pre-opening requirements	Section 7.2	Section 4	Items 7 & 11
d.	Initial and ongoing training	Sections 5.1 and 5.2	Not Applicable	Items 11
e.	Opening	Sections 7.3, 7.4 and 7.7.1	Exhibit B	Items 6 & 7
f.	Fees	Section 6	Section 3	Items 5, 6 & 7
g.	Compliance with standards and policies/ Operations Manual	Sections 5.3, 5.5, 7.3.2, and 7.4	Section 4	Items 11
h.	Trademarks and proprietary information	Section 8.1	Not Applicable	Items 13 & 14
i.	Restrictions on products/services offered	Sections 5.5 and 7.3.3	Not Applicable	Items 8& 16
j.	Warranty and customer service requirements	Not Applicable	Not Applicable	
k.	Territorial development & sales quotas	Section 7.3.10	Section 4	Item 12
1.	Ongoing products/service purchases	Sections 7.3.3	Not Applicable	Items 8 & 16
m.	Maintenance, appearance, and remodeling requirements	Section 7.3.6	Not Applicable	Items 11
n.	Insurance	Section 7.7	Not Applicable	Items 7
0.	Advertising	Sections 5.4, 7.1.3 and 7.5	Not Applicable	Items 6 & 11
p.	Indemnification	Section 8.5	Not Applicable	Items 6, 13 & 14
q.	Owner's participation/management/staffing	Section 7.4	Not Applicable	Items 11 & 15
r.	Records and reports	Section 7.6	Not Applicable	Items 6

s.	Inspections and audits	Sections 6.5 and 7.3.4	Not Applicable	Items 6 & 11
t.	Transfer	Sections 6.8 and 9	Section 9	Items 17
u.	Renewal	Section 4.5.2	Not Applicable	Items 17
v.	Post-termination obligations	Section 10.3	Section 8	Items 17
w.	Non-competition covenants	Sections 8.6 and 10.3	Not Applicable	Items 17
х.	Liquidated damages	Section 10.4	Not Applicable	Item 17
х.	Dispute resolution	Section 11	Section 10	Items 17

ITEM 10 FINANCING

We do not offer direct or indirect financing. We do not guarantee your note, lease, or any of your obligations.

ITEM 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

Except as listed below, Eufloria Franchising LLC is not required to provide you with any assistance.

Pre-Opening Obligations

Before you open your Eufloria Business, we (or our designee) will provide the following assistance and services to you:

- (1) Designate your Territory (See Sections 4.2 and 7.2 of the Franchise Agreement);
- (2) Loan you one (1) copy of the Confidential Operations Manual. The Confidential Operations Manual contains approximately 125 pages. The table of contents for the Confidential Operations Manual is attached to this Franchise Disclosure Documents as Exhibit D (See Section 5.3 of the Franchise Agreement);
- (3) Provide verbal guidance on site selection guidelines and criteria and provide site selection assistance to determine an acceptable location for your Eufloria Business (See Section 7.2 of the Franchise Agreement);
- (4) Within 30 days of your signing the approved lease or location purchase, we will provide you with access to prototype design plans, specifications, décor and layout for Business, including requirements for design, color, scheme, image, interior layout and operation assets that include fixtures equipment interior signs and furnishings. We may

- also designate additional suppliers of goods and services (<u>See</u> Section 7.2 of the Franchise Agreement);
- (5) Assist you in implementing an opening marketing initiative for your Eufloria Business (See Section 5 of the Franchise Agreement);
- (6) We, or our designee, will provide instruction and assistance prior to the opening of your Eufloria Business and immediately following the opening by telephone or in-person, as we determine in our sole discretion (See Section 5.1 of the Franchise Agreement);
- (7) Provide an initial training program ("Initial Training Program") (See Section 5.1 of the Franchise Agreement);

Post-Opening Obligations

During the operation of your business, we may:

- (1) Provide periodic telephone and electronic mail assistance on daily operations, marketing, advertising, personnel and other operating issues that you encounter, and provide review and analyses of your operations (See Section 5.2 of the Franchise Agreement). We are not required or obligated to provide your accounting, legal, or human resources support, directly, but are able to assist you finding appropriate vendors to assist in such offerings;
- (2) Update the manuals to incorporate improvements and new developments in the System. These revisions may be made at any time (See Section 5.3 of the Franchise Agreement);
- (3) Make available to you initial training of replacement managers at a location that we determine. We may charge you a fee for this training. (See Section 5.1.2 of the Franchise Agreement);
- (4) Assist you with sales promotions (See Section 7.5 of the Franchise Agreement);
- Offer annual regional or national conferences designed to encourage the exchange of information and new ideas between us and our franchisees. You may be required to pay fees to us for these conferences based on our out-of-pocket costs to hold the conferences (See Section 5.1.3 of the Franchise Agreement);
- (6) At our option, provide access to our manuals, franchisee resources and company news (See Sections 5.1.3 and 5.3 of the Franchise Agreement);
- (7) At our option, maintain a website and provide you with a standard web page on the website (See Section 7.5.2 of the Franchise Agreement); and

- (8) Provide you access to print and television advertisements, if and when they exist, for use by you (See Section 5.4 of the Franchise Agreement).
- (9) Franchisor is not obligated to conduct advertising for the franchise system. (See Section 5 of the Franchise Agreement).
- (10) Franchisor does not maintain an advertising fund for the franchise system. (See Section 5 of the Franchise Agreement).

Advertising and Promotion

Franchisee Advisory Council

We do not currently have a Franchisee Advisory Council.

Local Advertising

You are not currently required to participate in a local or regional advertising cooperative, but we may require you do so in the future. You are, however, required to spend at least 1% of Gross Revenues on local advertising each month, as outlined in Item 7 of this Franchise Disclosure Document.

Additionally, you must pay a Digital Marketing Fee (currently \$660 per month), as described in Item 5, which is paid directly to our Approved Supplier for digital marketing.

You must submit to us, for our approval, all media and materials to be used for local advertising, unless the media and/or materials have been approved before or unless we provided the materials to you. All materials containing our proprietary marks must include the designation service mark SM, trademark TM, registered trademark ®, copyright ©, or any other designation we specify. If you do not receive written or oral approval of any materials submitted within 30 days from the date we receive the materials, the materials are disapproved. We may require you to withdraw and/or discontinue the use of any promotional materials or advertising, even if previously approved. We must make this requirement in writing, and you have 5 days after receipt of our notice to withdraw and/or discontinue use of the materials or advertising. Your submission of advertising for our approval does not affect your right to determine the prices at which you sell your services.

You may have as many telephone numbers and telephone directory listing for the franchised business as you choose; however, you acknowledge and agree that we will own all rights and interest in each telephone number (regardless of whether such telephone number pre-existed any franchise agreement) and telephone directory listing, email address, domain name, social media platform, and comparable electronic identify that is associated in any manner with your Franchise and/or with any Mark ("Listing"). You acknowledge and agree that all goodwill arising from or in connection with the use of each Listing will inure to our benefit. Promptly after expiration, termination, repurchase or transfer of the Franchise, you will notify each telephone or Internet Service Provider ("ISP") with whom you have any Listing and direct them to transfer the Listing

to us, or any persons we designate, at your expense; and you agree to execute all documents necessary to complete these transfers.

You must include in any significant display advertisements, and in marketing materials for your Eufloria Business, a notice that your Eufloria Business is individually owned and operated. Subject to any legal restrictions, you also are required to display or make available in your Eufloria Business's reception area, marketing materials that we may provide to you about the purchase of Eufloria franchises, but you have no responsibility or authority to act for us in franchise sales.

You may not solicit business outside your Territory through the use of a toll-free number, direct mail, website, social media platform, or other advertising method without our prior written approval. You may not establish your own website or social media platforms without approval.

System Website

At our option, we may establish one or more websites to advertise, market and promote the System and the franchise opportunity. We currently maintain the website www.eufloriameds.com; however, we are not obligated to continue to maintain that website, and are not barred from (or required to) creating additional or replacement websites. In any website now in existence or hereinafter-created, we may provide you with a listing for your location, or a web page to promote your business, if you provide us with the information that we request to develop your web page. Our system standard will apply to any website advertising. We may provide a secure intranet for our franchisees, but do not currently have one.

Computer System and Internet Access

You must purchase and use the complete computer software services and electronic cash register/point-of-sale system (i.e., the "POS System") we require, which we have the right to change at any time. Currently, our designated POS System is Cova; however, this POS System is subject to change at any time. Beyond the POS System, you are required to obtain other, necessary computer services, including a laptop or desktop computer, tablets and printer. Currently, the approximate annual cost to you for the POS System and other, required equipment, is \$7,750 to \$8,231. This cost is subject to increases by the vendors. Any maintenance, repair or updates due to the computer system are Your responsibility. (See Section 7.3.8 of the Franchise Agreement).

You must have broadband Internet access, which will permit you to use web-based technology, gather information, exchange ideas and transfer data. You may use any independent Internet Service Provider of your choosing that provides broad-band access. You must maintain a functioning email address so that we can communicate with you electronically.

We may upgrade our minimum computer system requirements at any time in order to keep pace with technology. There are no contractual limitations on the frequency or cost of this obligation, but we expect you will need to upgrade at least every five (5) years. If we modify or impose a requirement, we will notify you in our manuals or other written communications, and will give you a reasonable time in which to comply at your expense. We estimate that the cost of upgrading and replacing a computer system could be from \$1,500 to \$5,000.

We may assist you in obtaining the computer system and related services, but we are not obligated to do so.

We disclaim all implied warranties to the extent permitted by law. Neither we nor any affiliate is obligated to provide ongoing maintenance, repairs, upgrades or updates to any component of your computer system. You should determine for yourself whether or not any third-party supplier from whom you purchase any component of your computer system is obligated to provide ongoing maintenance, repairs, upgrades or updates to any component of your computer system, and determine the additional cost for the services.

Independent Access to Information. We have a right and you are required to provide us with independent access to the information that will be generated or stored in your computer systems, which includes, but not limited to, customer, transaction, and operational information. We have the right to review your business operations, in person, by mail, or electronically, and to inspect your operations and obtain your paper and electronic business records related to the Franchised Business and any other operations taking place through your Franchised Business.

Manuals

After you sign your franchise agreement, and prior to initial training, we will give you electronic access to or lend you a single copy of our manuals. The manuals contain proprietary information, and you must keep this information confidential as described in Item 14. A copy of the Table of Contents for the Operations Manual, as of the issuance date hereof, is attached hereto as Exhibit D.

Initial Training Program

You will receive the following training before you open your Eufloria Business:

Subject	Hours Classroom Training	Hours On-The-Job Training	Location
Brand Orientation & Representation General Management & Operations	2	1	Tulsa, Oklahoma Tulsa, Oklahoma
Inventory Control	2	3	Tulsa, Oklahoma
Customer Satisfaction	2	1	Tulsa, Oklahoma
Administrative Vendors Accounting Profit and Loss	2	1	Tulsa, Oklahoma
Hiring Procedures and Personnel Management	1	3	Tulsa, Oklahoma
Advertising & Marketing	2	3	Tulsa, Oklahoma
Cleanliness and Sanitation	2	1	Tulsa, Oklahoma
HOURS	11	12	
TOTAL HOURS	23		

Our training program lasts 3 days and is held in Tulsa, Oklahoma. We will train a group of up to (4) people. Prior to scheduling training, key pre-opening tasks must be completed such as hiring staff and any business-related licenses. We typically schedule training Monday to Wednesday twelve (12) times a year, between 9:00 a.m. and 5:00 p.m., the last week of each month. You must satisfactorily complete the initial training approximately three (3) weeks before the opening of the Business.

Timothy G. Borgmann will oversee initial training. Mr. Borgmann has served as our Chief Operating Officer since our formation in June 2019. Prior to that, Mr. Borgmann served as a Deputy Operations/Product Manager, Force Protection Systems for CACI International, Inc. in Oklahoma City, Oklahoma, from January 2011 to March 2019.. Trainees are expected to read and have reviewed the Operations Manual prior to attending training. Supplemental training will be provided in a review of the material along with hands-on, observational and visual instruction on our daily procedures and best practices for operating the Business.

We offer on-site support once you are ready to commence operations at a cost of \$1,250 per day, plus incurred travel and incidental expenses. Support and evaluation include these topics: daily operations, knowledge of programs offered, proper set up and procedures for business operations, customer service, pricing, scheduling and the financial reporting process. We will also review, schedule, and assist in updating your Grand Opening plan. We will only approve operations to commence once all procedures and brand practices are acceptable.

If you are an individual, you and your original manager, if any, must attend and complete our initial training program to our satisfaction. If you are a legal entity, your Operating Principal and your original manager, if any, must attend and successfully complete initial training.

We reserve the right to conduct a national franchise conference that you (or your Operating Principal) must attend. The conference shall not occur more than one time per year. We reserve the right to charge a fee for you to attend the national franchise conference.

You (or your Operating Principal) and/or any previously-trained manager must attend any refresher or follow-up training that we designate. The cost of a follow-up training is \$1,250 daily per additional training if conducted at your location and \$250 daily if conducted at our location. You may also incur out-of-pocket costs in attending same.

Training for replacement managers or employees is required and provided on the same terms as the initial training provided to you, except that there may be a fee. Training for replacement managers will occur at a time we schedule on a space-available basis, and may not be available immediately after the replacement manager (or employee) is hired. You will be responsible for all expenses incurred by you and your employees in connection with attending all training programs, including the cost of transportation, lodging, meals and wages.

Training for transferees of your franchised business is required and provided on the same terms as the initial training provided to you, except that there may be a fee. Training for transferees will occur at a time we schedule on a space-available basis, but must be completed before the transfer takes place.

You must pay travel, lodging, and meal expenses for trainees and any compensation or benefits due to trainees during initial training, or during any regional or national conferences, or any additional or refresher training.

Site Selection – Eufloria Business

We do not generally own the premises and lease it to you. If you have not selected a site when you sign your Franchise Agreement, we will approve a Territory within which you can locate a site for your business. We will assist you in evaluating proposed sites based on information that you provide to us and on other information that we deem relevant. The factors that we consider relevant are square footage, a storefront location, competitive businesses and traffic patterns. We may, but we are not required to, visit proposed sites with you. We will approve or disapprove a proposed site within 30 days after you propose it in writing with appropriate documentation as stated in our manuals. If we disapprove a site, you must locate another site. If you do not, we may terminate the Franchise Agreement.

We must approve your site before you open your Eufloria Business. You must open for business within 180 days after signing your franchise agreement, subject to our opening schedule availability. If you are delayed from opening within the 180 days, you must provide us with a written request to delay opening. Your request must state: (1) that a delay is anticipated; (2) the reasons that caused the delay; (3) the efforts that you are making to proceed with the opening; and (4) an anticipated opening date. In considering the request, we will not unreasonably withhold our consent to delay, up to a maximum of 120 days, if you have been diligently pursuing the opening. If, for any reason (including your failure to locate a site acceptable to us), you do not open your business within 6 months (or any longer period to which we have consented), we may terminate your franchise without refunding any of the initial franchise fee. However, we reserve the right to extend this deadline so long as you have applied for a state dispensary license and are actively

pursuing its award, and that a delay in obtaining a license is the reason you have not opened in accordance with this deadline.

Under the Area Development Program, we will approve sites for future/additional units under an Area Development Agreement using its then current site criteria.

Opening Business

For a Eufloria Business, you are required to obtain a site (via a signed letter of intent or lease agreement) within three (3) months of the Effective Date. The maximum time to open, after the Effective Date, is nine (9) months. The typical length of time between the signing of a Franchise Agreement and the opening of a business is four (4) to six (6) months. Factors that may affect this time include your ability to obtain business licenses and permits, when you complete training, selecting a site, negotiating a lease, and completing any construction or renovation of your facility.

ITEM 12 TERRITORY

The specific location for each Business granted shall be identified in the Franchise Agreement itself or an addendum, as the case may be, once a site has been approved. You will have the license to operate a Business within your Territory.

The Approved Location of a single franchise will be at the center of the Territory, composed of a circle having a radius of three (3) miles or up to a population of 50,000, whichever is less. The Approved Location of a single franchise in a metropolitan area will be at the center of a Territory composed of a circle having a diameter that Eufloria believes will not cause a material adverse effect on the Business.

We grant you a franchise for a specific Approved Location within the Territory. The site may not be changed without our written approval and compliance with our relocation procedures, and you may not operate out of any site other than the approved site within the Territory without our written approval. We may allow you to move your site on a case-by-case basis.

During the term of your franchise, your Territory may not be modified except by a written agreement between you and us. On renewal or transfer of your franchise, the Territory may be modified. Depending on the then-current demographics of the Territory, and on our then-current standards for territories, if the Territory is larger than our then-current standard Territory, we may require you or the transferee to accept a renewal Territory or a transfer Territory smaller than the Territory.

Continuation of territorial exclusivity does not depend on achieving a certain sales volume or market penetration. Franchisor may terminate this Agreement immediately upon notice: (a) at any time that Franchisee has more than three (3) open customer complaints that have not been resolved

to Franchisor's satisfaction within ten (10) days; and/or (b) if Franchisee has multiple negative uncured online reviews, including, but not limited to, Yelp, BBB, Listen 360, Google Reviews, that have not been resolved to Franchisor's satisfaction.

You receive an exclusive Territory in that your territorial rights restrict us from establishing, operating, or granting any person other than you the right to establish or operate, a Eufloria Business at any physical location in your Territory. However, we may: (a) at locations outside your Territory, including locations near the boundaries of your Territory, establish and operate, and grant others the right to establish and operate, a Eufloria Business; (b) at locations outside your Territory, establish and operate, and grant others the right to operate, businesses similar to the Eufloria Business; (c) at any location, license the use of alternative proprietary marks or methods in connection with the operation of businesses that may be similar to or different from the Eufloria Business; and (d) use other channels of distribution, including the Internet. We are not required to pay you if we exercise any of these reserved rights. Currently, we do not operate or franchise, and do not have any plans to operate or franchise, any other businesses under alternative proprietary marks. You may conduct business at off-site events in other geographical areas where there is not a Eufloria Business only after providing notice to us and after obtaining our explicit written approval; however, you cannot perform direct marketing outside of your Territory. You may sell and deliver products or services to customers located outside your Territory if, and only if, such sales of products or services are made within your Territory.

We shall approve or deny any request to conduct off-site events outside of your Territory within three (3) business days of receipt of your request, such request and our response to same shall be in writing or by email. If we approve your request to conduct business at off-site events outside the Territory, you must be prepared to immediately lose any accounts or operations you have established in the outside geographical area if and when that area is purchased by any other franchisee, and you shall immediately refrain from conducting any business whatsoever is at such off-site events.

Unless waived by Eufloria due to unique market conditions, you must meet a certain Minimum Monthly Gross Revenue Quota. If you fail to achieve and maintain average monthly gross revenues of \$5,000 by the six-month anniversary of the Effective Date of your Franchise Agreement, we may terminate the Franchise Agreement upon notice to you.

As a single-unit Eufloria Business franchisee, you do not receive the automatic right to acquire additional franchises.

Area Development Rights

If you participate in the Development Program, we will designate a "Development Area" for each Franchise Agreement you sign in the Area Development Agreement. The Development Area under each Franchise Agreement is the same as the Site Selection Area, unless otherwise negotiated. Factors that influence the scope of the Development Area are the same as for Site Selection Areas. During the Development Schedule, that Development Area will be afforded the same protections as your Designated Area. But, once you open each Eufloria Business under the Development Addendum, the Development Schedule and the Development Area ceases to exist and your rights

and protections are governed only by your Franchise Agreements as each relates to your Designated Area for each of your Eufloria Businesses. You will not receive an exclusive territory beyond that which you receive pursuant to each franchise agreement you enter into pursuant to the Area Development Agreement. You may face competition from other franchisees, from outlets we own, or from other channels of distribution or competitive brands that we may own or control.

ITEM 13 TRADEMARKS

We grant you the right to operate a business using our System, which is identified by means of certain trade names, service marks, trademarks, logos, emblems and indicia of origin (the "Marks"), as are designated by us in writing for use in connection with the System. We have filed for the registration of the following Mark in the U.S. Patent and Trademark Office ("USPTO") Principal Register:

Trademark	Registration Number	Registration Date	Principal or Supplement Register
EUFLORIA	5995846	February 25, 2020	Principal
EUFL@RIA	6012699	March 17, 2020	Principal

Additionally, we have filed for applications for registration of the following Mark with the U.S. Patent and Trademark Office ("USPTO"):

Trademark	Serial Number	Filing Date	Notice of Opposition Date
Live Your Eufloria	97367447	April 18, 2022	N/A
	97367441	April 18, 2022	N/A

You must follow our rules when you use the Marks. You cannot, under any circumstances, use any Mark with modifying words, designs or symbols, except for those which we license to you or have expressly approved m writing. You cannot modify a Mark in any way without our express written consent. You may not use any Mark in connection with the sale of an unauthorized product or service or in a manner not authorized in writing by us.

You may not, under any circumstances, use any of the Marks, including "Eufloria," in any manner, in the name of your corporation, limited liability company, partnership, or other legal entity.

In connection with the establishment of our trademarks, we operate a website for the promotion of the marks and Eufloria Businesses. This website lists the location, operating hours, and other facts regarding our Businesses. You may not register any domain name nor operate any website or social media page that includes the terms "Eufloria." You may request the establishment of a web page within the Eufloria website to include additional information specific to your franchised Eufloria Business. You may not use any electronic media, including the Internet, or any social media, for viewing by the public that contains our registered trademarks without our prior written approval. You may not establish a Facebook®, SnapChat®, or similar page, post through Instagram® or on YouTube®, or utilize other, similar social media, without our prior written approval. You may not establish a Twitter® feed or other social media without our prior, written approval.

The confidentiality provisions of the Franchise Agreement apply to all uses of electronic media.

Determinations

There is no currently effective determination of the United States Patent and Trademark Office, the Trademark Trial and Appeal Board, the trademark administrator of this state or any court, or any pending interference, opposition or cancellation proceeding, or any pending material litigation involving the above-described Marks which are relevant to your use of these Marks.

No currently effective material determinations or agreements limit our right to use or license the use of the trademarks listed in this section in a manner material to the franchise.

We do not know of any pending material state or federal court litigation regarding our use or ownership rights in the trademarks.

Protection of Rights

You must notify us immediately when you learn about an infringement of or challenge to your use of our trademarks. We will take the action we think is appropriate in these situations, and we have exclusive control over any settlement or proceeding concerning any Mark. You must take actions that, in the opinion of our counsel, may be advisable to protect and maintain our interests in any proceeding or to otherwise protect and maintain our interests in the Marks. While we are not required to defend you against a claim arising from your use of our Marks, we will indemnify and hold you harmless from all of your expenses reasonably incurred in any legal proceeding disputing your authorized use of any Mark in accordance with the Franchise Agreement and the Operations Manual, but only if you notify us of the proceeding in a timely manner and you have complied with our directions with regard to the proceeding. We have the right to control the defense and settlement of any proceeding. We will not reimburse you for your expenses and legal fees for separate, independent legal counsel and for expenses in removing signage or discontinuing your use of any Mark. We will not reimburse you for disputes where we challenge your use of a Mark.

You must promptly notify us in writing of any claim, demand, or suit against you or your principals in connection with your use of the Marks. We have the right to select legal counsel and to control the proceedings. In certain cases, as described in Section 8.5 of the Franchise Agreement, we will indemnify and hold you harmless.

Modification of Trademarks

You must modify or discontinue the use of a trademark if we modify or discontinue it at your own cost. Because your telephone listings and email addresses will be associated with our trademarks, we will own all rights to the telephone listings, and all goodwill generated from the use of the telephone listings will inure to our benefit.

We may acquire or develop additional trademarks, and may use those trademarks ourselves, make those trademarks available for use by you and other Eufloria franchisees or make those trademarks available for use by other persons or entities. You may not directly or indirectly contest our rights in our trademarks. We may require you to use and display a notice in a form we approve that you are a franchisee under the System using the trademarks under a franchise agreement.

You may not directly or indirectly contest our rights to our trademarks, trade secrets or business techniques that are part of our business.

Superior Prior Rights or Infringing Uses

We do not know of any superior rights of infringing uses that could materially affect your use of our principal trademarks.

<u>ITEM 14</u> PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION

Patents

No patents are material to the franchise.

Copyrights

We have not registered any copyrights with the United States Copyright Office (Library of Congress), but various marketing, sales, training, management and other materials that we have created are and will be protected under the U.S. Copyright Act, whether or not we have obtained registrations. You may use these copyrighted materials during the term of the franchise, in a. manner consistent with our ownership rights, solely for the purpose of promoting your franchised business.

There are no currently effective determinations of the U.S. Copyright Office (Library of Congress) or any court, nor are there any pending infringement, opposition or cancellation proceedings or material litigation, involving the copyrighted materials that are relevant to their use by our franchisees.

There are no agreements currently in effect that significantly limit our right to use or license the use of our copyrighted materials in any manner material to the franchise. All of the provisions in

Item 13 under the heading "Protection of Rights" also apply to copyrights; provided, however, that you must modify or discontinue use of any subject matter covered by a copyright if directed by us.

We do not know of any superior rights in or any infringing uses of our copyrighted materials that could materially affect your use of the copyrighted materials.

Proprietary Information

We have proprietary, copyrighted manuals that include guidelines, standards and policies for the operation of your business, and other proprietary, copyrighted materials. Item 11 and Exhibit D to this Franchise Disclosure Document describe the manuals and the manner in which you may use them. All proprietary manuals and materials provided to you are for your exclusive use during the term of the franchise, and may not be reproduced, copied, loaned to, used by or shown to any person outside the System without our permission.

Each Operating Principal, manager, supervisory employee, independent contractor, or other person attending initial training must sign an agreement in which he or she agrees to the confidentiality of the System, agrees not to use any information about the system for his or her own benefit, and agrees not to compete in certain respects with your business and other franchisees' businesses. Each of these persons must sign the confidentiality agreement (see Exhibit E to the Franchise Agreement) before you grant him or her access to our manuals or any other confidential information.

ITEM 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISED BUSINESS

We strongly believe that the success of your franchised business will depend, to a large extent, on your personal and continued efforts, supervision and attention. If you are an individual, you or a trained manager must personally manage the franchised business at all times. You and your manager, if any, must attend and successfully complete initial training. However, at our discretion, we may permit you to employ a manager to operate the franchised business.

If you are a legal entity, you must designate a managing shareholder, partner, or member ("Operating Principal"). If you are a legal entity, your Operating Principal or a trained manager must personally manage the franchised business at all times. Your Operating Principal and your manager, if any, must attend and successfully complete initial training.

Any replacement manager must attend and successfully complete initial training. Neither an original manager nor a replacement manager needs to have an equity interest in the franchised business. Each Operating Principal, manager, supervisory employee, independent contractor, or other person attending initial training must sign an agreement in which he or she agrees to the confidentiality of System, agrees not to use any information about the system for his or her own benefit, and agrees not to compete in certain respects with your business and other franchisees' businesses. Each of these persons must sign the confidentiality agreement (see Exhibit E to the

Franchise Agreement) before you grant him or her access to our manuals or any other confidential information.

If you are a legal entity, each shareholder, principal officer, partner, or member must personally guarantee your obligations under the franchise agreement and also agree to be personally bound by, and personally liable for breach of, the franchise agreement (see Exhibit C to the Franchise Agreement).

<u>ITEM 16</u> RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You must offer for sale and sell only services and products that we have approved or authorized. You may not offer for sale or sell services or products that would detract from or be inconsistent with the System. You may use services or products not purchased from us, but those services or products must be of comparable quality and must be approved by us in writing before use to ensure maintenance of proper quality standards. You may not use or permit the use of your premises for any other purpose or activity at any time without first obtaining our written consent.

You must offer for sale all approved services and products; must not deviate from our specifications for the approved services and products without our written consent; and must discontinue offering any items that we disapprove in writing.

We may change the types of services and products that we approve or authorize, if the services and products are compatible with the System. There are no other limits on our right to make these changes.

All sales must occur at or from your Business. You may not solicit business outside your site through the use of a toll-free number, direct mail, Internet website or other advertising method without our prior written approval.

ITEM 17 RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

This table lists certain important provisions of the Franchise Agreement and related agreements. You should read these provisions in the agreements attached to this Franchise Disclosure Document.

THE FRANCHISE RELATIONSHIP

	Provision	Section in Franchise Agreement	Section in Area Development Agreement	Summary
a	. Length of the franchise term	Section 4.5.1	Not Applicable	Ten (10) years from the Effective Date of the Franchise Agreement.

b.	Renewal or extension of the term	Section 4.5.2	Not Applicable	If you are in good standing, and have met the conditions set forth in row (c), below, you have the right to renew the Franchise Agreement for one (1) successive ten (10) year term with payment of any franchise renewal fee that is in effect at the time of renewal. The current renewal fee is 20% of the then-current franchise fee. There is no right to renew or extend the Development Schedule under the ADA.
c.	Requirements for you to renew or extend	Section 4.5.2	Not Applicable	Good standing; timely advance notice; pay any then-current renewal fee; sign new franchise agreement that may contain materially different terms and conditions than the Franchise Agreement in this Disclosure Document; be current in payments; sign release. Franchisees may be asked to sign a Franchise Agreement with materially different terms and conditions than their original Franchise Agreement.
d.	Termination by you	Not Applicable	Not Applicable	
e.	Termination by us without cause	Not Applicable	Not Applicable	
f.	Termination by us with cause	Section 10.2	Sections 7 and 8	We can terminate only if you default. We can terminate the ADA and its Development Schedule if you do not meet the Development Schedule or you breach the Franchise Agreement.

g.	"Cause" defined – curable defaults	Section 10.2.2	Not Applicable	You have 30 days to cure noticed curable defaults other than for non-payment of fees. You have five (5) days to cure non-payment of fees.
h.	"Cause" defined – non- curable defaults	Section 10.2.1	Not Applicable	Non-curable defaults include misuse of trademarks; breach of noncompetition; unauthorized assignment or transfer of any rights of the Franchise Agreement; material misrepresentation; lack of prior consent when required; abandonment; repeated defaults even if cured; threat to public health or safety; bankruptcy; plead guilty or no contest to or conviction of a felony. The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C. § 1101, et seq.).
i.	Your obligations on expiration, termination or non-renewal	Section 10.3	Section 8	Obligations include final accounting, complete deidentification, our option to purchase assets, our option to assume your real estate lease (if any), and payment of amounts due. See row (r) below.
j.	Our transfer of franchise agreement	Section 9.1	Section 9	No restriction on our right to assign.
k.	"Transfer" by you – definition	Section 9.2	Section 9	Includes transfer of contract or assets, or any change of ownership.
1.	Our approval of your transfer	Section 9.3	Section 9	We have the right to approve all transfers.

m.	Conditions for our approval of transfer	Section 9.3	Section 9	New franchisee qualifies, payment of all of your outstanding debts to us, cure of any defaults, then-current agreement signed by new franchisee or assumption of existing agreement, transfer fee paid; training completed; and release signed by you and your Related Parties.
n.	Our right of first refusal to acquire your business	Section 9.4	Section 9	We or our designee can match any offer for your business.
o.	Our option to purchase your business	Section 9.4	Section 9	We or our designee may, but are not required to, purchase your inventory and equipment at the lesser of the fair market value or depreciated value, if franchise is terminated for any reason.
p.	Your death or disability	Section 9.5	Section 9	Heirs or beneficiaries must demonstrate within 90 days ability to operate franchise. Otherwise, franchise must be assigned by estate to approved buyer within six (6) months.
q.	Non-competition covenants during the term of the franchise	Section 8.6.1	Not Applicable	No competing business during the Term.
r.	Non-competition covenants after the franchise expires, is terminated, or is not renewed	Sections 8.6.2 and 10.3	Not Applicable	No competing business for two (2) years: (i) at the Approved Location, (ii) within 25 miles of the Approved location, or (iii) within 25 miles of another Eufloria Business (including after assignment).
s.	Modification of the franchise agreement	Section 11.4	Not Applicable	No modification, generally, unless on consent of both parties, but Operations Manual subject to change.

t.	Integration/merger clause	Section 11.6	Not Applicable	Nothing in any agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments.
u.	Dispute resolution by arbitration or mediation	Sections 11.7 and 11.8	Section 10	Except for certain claims, claims must first be mediated prior to arbitration or litigation. All disputes must be litigated in Oklahoma. The arbitration will occur with each respective party paying their own costs.
v.	Choice of forum	Section 11.2.2	Section 10	Subject to applicable state law, Arbitration in Tulsa County, Oklahoma, or, if litigated, the Oklahoma District Court, Tulsa County, or United States District Court for the Northern District of Oklahoma.
w.	Choice of law	Section 11.2.1	Section 10	Subject to applicable state law, Oklahoma law applies.

<u>ITEM 18</u> <u>PUBLIC FIGURES</u>

We do not use any public figures to promote the business.

<u>ITEM 19</u> <u>FINANCIAL PERFORMANCE REPRESENTATIONS</u>

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned Businesses, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing Business you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

Part I: Definitions

1. "Affiliates" means Eufloria LLC and Eufloria Gypsy LLC, as described more fully in Item 1, each of which operated under the trade name "Eufloria."

- 2. "Cost of Goods Sold" means the accumulated total of all costs the Affiliates incurred in the operation of their respective Eufloria businesses during the relevant period.
- 3. "Gross Profits" means the profit the Affiliates made after deducting the Cost of Goods Sold.
- 4. "Gross Revenues" means the total amount of sales the Affiliates recognized for the relevant period, prior to any deductions.
- 5. Affiliate Location 1 is located at 11730 E. 11th Street, Tulsa, Oklahoma 74128. Affiliate Location 1 opened in August 2019.
- 6. Affiliate Location 2 is located at 303 MLK Jr. Boulevard, Suite B, Tulsa, Oklahoma 74103. Affiliate Location 2 opened in November 2019.
- 7. Franchise Location 1 is located at 427 E. 2nd Avenue, Owasso, Oklahoma 74055. Franchise Location 1 opened in September 2020. Franchise Location 1 ceased operating temporarily, due to a change in ownership, in or about September 2022. Franchise Location 1 is currently open and operating.
- 8. Franchise Location 2 was located at 704 E. Main Place, Jenks, Oklahoma 74037. Franchise Location 2 opened in June 2021 and ceased operating in or around April 2023.

Part II: 2020 Performance of Our Affiliates' Businesses

During 2020, our Affiliate, Eufloria LLC, owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Affiliate Location 1) for the full twelve (12) months of 2020. The performance of our Location 1 for the 2020 calendar year is summarized in the statement below:

AFFILIATE LOCATION 1		
Gross Sales: \$2,136,861		
Gross Profit: \$847,446.7		

During 2020, our Affiliate, Eufloria Gypsy LLC, owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Affiliate Location 2) for the full twelve (12) months of 2020. The performance of our Location 2 for the 2020 calendar year is summarized in the statement below:

AFFILIATE LOCATION 2	
Gross Sales:	\$782,164
Gross Profit:	\$366,643

Part III: 2021 Performance of Our Affiliates' Businesses

During 2021, our Affiliate, Eufloria LLC, owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Affiliate Location 1) for the full twelve (12) months of 2021. The performance of our Location 1 for the 2021 calendar year is summarized in the statement below:

AFFILIATE LOCATION 1		
Gross Sales: \$2,681,635		
Gross Profit:	\$740,802	

During 2021, our Affiliate, Eufloria Gypsy LLC, owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Affiliate Location 2) for the full twelve (12) months of 2021. The performance of our Location 2 for the 2021 calendar year is summarized in the statement below:

AFFILIATE LOCATION 2		
Gross Sales: \$747,388		
Gross Profit:	\$257,443	

Part IV: 2022 Performance of Our Affiliates' Businesses

During 2022 our Affiliate, Eufloria LLC, owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Affiliate Location 1) for the full twelve (12) months of 2022. The performance of our Location 1 for the 2022 calendar year is summarized in the statement below:

AFFILIATE LOCATION 1		
Gross Sales: \$1,274,332.76		
Gross Profit:	\$652,784.89	

During 2022, our Affiliate, Eufloria Gypsy LLC, owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Affiliate Location 2) for the full twelve (12) months of 2022. The performance of our Location 2 for the 2022 calendar year is summarized in the statement below:

AFFILIATE LOCATION 2		
Gross Sales:	\$432,455.03	
Gross Profit:	\$205,488.31	

Part V: 2021 Performance of Our Franchised Businesses

During 2021, our franchisee in Owasso, Oklahoma owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Franchise Location 1)

for the full twelve (12) months of 2021. The performance of our Franchise Location 1 for the year 2021 is summarized in the statement below:

FRANCHISE LOCATION 1		
Gross Sales:	\$878,732	
Gross Profit:	\$351,222	

Part VI: 2022 Performance of Our Franchised Businesses

During 2022, our franchisee in Jenks, Oklahoma owned and operated a business similar to the Eufloria Business offered by way of this Franchise Disclosure Document (Franchise Location 2) for the full twelve (12) months of 2022. The performance of our Franchise Location 1 for the year 2022 is summarized in the statement below:

FRANCHISE LOCATION 2		
Gross Sales:	\$1,131,600.04	
Gross Profit:	\$475,195.80	

Part VII: Notes

- 1. The above adjusted statements represents the results achieved by our Affiliates in 2020, 2021, and 2022, a single franchisee that operated for all of 2021, and a single franchisee that operated for all of 2022.
 - 2. These results are unaudited.
- 3. In addition to Franchise Location 1, we had one additional franchisee that was open at the beginning and end of calendar year 2021, however, that franchisee ceased operations for approximately six (6) months as a result of COVID-19. Additionally, we had a franchisee open for business in June 2021. As such, we did not include the information from those additional franchised locations.
- 4. We recommend that you make your own independent investigation to determine whether or not the franchise may be profitable to you. We suggest strongly that you consult your financial advisor or personal accountant concerning financial projections and federal, state and local income taxes and any other applicable taxes that you may incur in operating a Business.

Written substantiation of the data used in preparing these sales figures will be made available to you upon reasonable request.

Some outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Except as expressed above, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make such representations either orally or in writing. If you are purchasing an existing outlet; however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to our management by contacting us at Eric Jason Dangler at 36 East Cameron Street Tulsa, Oklahoma 74103, eric@eufloriameds.com, 918-504-6439, the Federal Trade Commission, and the appropriate state regulatory agencies.

<u>ITEM 20</u> BUSINESSES AND FRANCHISEE INFORMATION

Table 1
Systemwide Business Summary for Years 2020 to 2022

Business Type	Year	Businesses at Start of Year	Businesses at End of Year	Net Change
	2020	0	2	+2
Franchised	2021	2	3	+1
	2022	3	2	-1
	2020	2	2	0
Affiliates	2021	2	2	0
	2022	2	1	-2
Total Businesses	2020	2	4	+2
	2021	4	5	+1
	2022	5	3	-2

Table 2
Transfers of Businesses From Franchisees to New Owners
(Other than Franchisor or an Affiliate) for Years 2020 to 2022

State	Year	Number of Transfers
	2020	0
All States	2021	0
	2022	0
Total	2020	0
	2021	0
	2022	0

<u>Table 3</u> Status of Franchised Businesses for Years 2020 to 2022

State	Year	Businesses at Start of Year	Busine sses Opene d	Termi- nations	Non- Rene- wals	Reacquired by Franchisor	Ceased Operat- ions	Businesses at End of Year
Oklahoma	2020	0	2	0	0	0	0	2
	2021	2	1	0	0	0	0	3
	2022	3	0	1	0	0	0	2
Total	2020	0	2	0	0	0	0	2
	2021	2	1	0	0	0	0	3
	2022	3	0	1	0	0	0	2

<u>Table 4</u> Status of Company-Owned Businesses For Years 2020 to 2022

State	Year	Businesses at Start of Year	Businesses Opened	Businesses Re- Acquired from Franchisees	Businesses Closed	Businesses Sold to Franchisees	Businesses at End of Year
	2020	2	0	0	0	0	2
Oklahoma	2021	2	0	0	0	0	2
	2022	2	0	0	0	1	1
Total	2020	2	0	0	0	0	2
	2021	2	0	0	0	0	2
	2022	2	0	0	0	1	1

<u>Table 5</u> Projected Openings as of December 31, 2022

State	Franchise Agreements Signed But Business Not Opened as of December 31, 2022	Projected New Franchised Businesses as of December 31, 2022 (in 2023)	Projected New Company-Owned Businesses as of December 31, 2022 (in 2023)
New Mexico	0	1	0
Oklahoma	1	1	0
Total	1	2	0

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

Attached as Exhibit C to this disclosure document is a list of the names, addresses and telephone numbers of our current franchised businesses. Also attached as Exhibit C to this disclosure document is a list of the names, city, state, and last known business telephone number of every franchisee who had an outlet terminated, canceled, not renewed or who otherwise voluntarily or involuntarily ceased to do business under the Franchise Agreement during the previous fiscal year,

or who has not communicated with us within 10 weeks of the issuance date of this disclosure document.

Please note that Exhibit C is current as of the issuance date of this Disclosure Document, while the tables above reflect the status of our outlets at the end of our prior fiscal year. Any discrepancies between Exhibit C and the Item 20 tables are due to events that have occurred in the intervening period.

During the last 3 fiscal years, no current or former franchisees have signed confidentiality clauses with us that would restrict them from speaking openly with you about their experience with us.

ITEM 21 FINANCIAL STATEMENTS

Exhibit C to this Franchise Disclosure Document includes our audited financial statements, dated December 31, 2020, December 31, 2021, and December 31, 2022.

ITEM 22 CONTRACTS

Copies of all proposed agreements regarding the Eufloria franchise offering are included in Exhibit A. These include:

The Franchise Agreement and the following exhibits:

Exhibit A - Franchise Data Sheet

Exhibit B - Statement of Ownership

Exhibit B – Statement of Ownership Exhibit C – Principal Owner's Guaranty

Exhibit D – Sample Release Agreement,

Waiver and Release of Claims

Exhibit E – Nondisclosure, Nonsolicitation and

Noncompetition Agreement

Exhibit F – Sample Confidentiality Agreement

Exhibit G – Area Development Agreement

Exhibit H – Sample Approval of Requested Assignment

Exhibit I – Lease Addendum

ITEM 23 RECEIPTS

Exhibit I to this Franchise Disclosure Document includes detachable documents acknowledging your receipt of this disclosure document. Please sign one (1) copy of the receipt and return it to us at the following address:

Eufloria Franchising LLC 36 East Cameron Street Tulsa, Oklahoma 74103 franchising@eufloriameds.com www.eufloriameds.com

The duplicate receipt is for your records.

EXHIBIT A TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT



EUFLORIA FRANCHISE AGREEMENT

Franchise Owner:	
Date:	
Franchise Location:	

EUFLORIA FRANCHISE AGREEMENT

1. PARTIES

	THIS FRAN	ICHISE AG	GREEMENT (the "Agreement") is made and entered into on th	is
	da	y of	, 20 (the "Effective Date"), by and between	en
Euflori	a Franchising	LLC, an O	Oklahoma limited liability company, with its principal place of	of
busines	ss at 36 East C	ameron Stre	eet Tulsa, Oklahoma 74103 ("Eufloria", "Franchisor", "we", "us	",
or	"our"),	and	, located	at
			(collectively, "You" or "Franchisee").	

2. RECITALS

2.1 Ownership of the System

Eufloria has the right to license You certain intellectual property rights, trade names, service marks, trademarks, logos, emblems, and indicia of origin, including, but not limited to, the Eufloria trademarks and the word "Eufloria." Eufloria has spent a considerable amount of time, effort, and money to construct, and continues to develop, use, and control business methods, technical knowledge, marketing concepts, trade secrets, purchasing arrangements, commercial ideas, advertising materials, marketing strategies, information on sources of supply, administrative procedures, business forms, distinctive signs, trade dress, architectural designs and uniforms, and employee training techniques that, taken together, make up a proprietary system for the operation of a Eufloria Business (the "System").

2.2 Objectives of Parties

You desire to enter into the business of operating a Eufloria Business under the System using the Trade Name and Marks (as those are defined in Sections 3.15 and 3.9, below), and You wish to obtain from Eufloria, and Eufloria wishes to grant to You, a franchise for that purpose.

3. **DEFINITIONS**

3.1 Approved Territory

"Approved Territory" or "Territory" means the area set forth in Exhibit A of this Agreement.

3.2 <u>Eufloria Business</u>

"Eufloria Business" or the "Business" or the "Franchise Business" means the single "Eufloria" business that Eufloria authorized You to conduct under the Trade Name, Marks, and System within the Approved Territory, at the Approved Location, under this Agreement.

3.3 Eufloria

"Eufloria" means Eufloria Franchising LLC or any person or entity to which Eufloria allocates all or part of its rights and obligations under this Agreement.

3.4 Expiration

"Expiration" means expiration of the Term of this Agreement, the non-renewal of this Agreement.

3.5 Franchise Network

"Franchise Network" means the interdependent network composed of Eufloria Businesses, all Eufloria franchisees, Eufloria's Related Parties, any other persons or business entities that Eufloria has licensed to use the Trade Name, Marks, System, or any of them.

3.6 Good Standing

"Good Standing" means timely compliance by You and Your Related Parties with all provisions of this Agreement and the Manual, specifically including provisions for timely payment of amounts You owe to Eufloria and its Related Parties.

3.7 Gross Revenues

"Gross Revenues" means the total selling price of all services and products sold at or from your Eufloria Business (not adjusted for credit card fees), including the full value of any gift certificate redeemed at your Eufloria Business or coupon sold for use at your Eufloria Business (fees retained by or paid to third-party sellers of such gift certificates or coupons are not excluded from calculation), and all income and revenue of every other kind and nature related to the Eufloria Business operation, whether for cash or credit, but excluding taxes collected from customers and paid to taxing authority, including marijuana tax, and reduced by the amount of any documented refunds, credits, allowances, and chargebacks the Business in good faith gives to customers.

3.8 Manual

"Manual" means the confidential Operations Manual and all other manuals that Eufloria will lend to You, or authorize You to use, during the term of this Agreement and that contains information, forms and requirements for the establishment and operation of the Eufloria Business, and for use of Eufloria's Trade Name and Marks, along with communications from Eufloria to You, including, but not limited to, bulletins, e-mails, and text messages.

3.9 Marks

"Marks" means selected trademarks, service marks, trade dress, logotypes, slogans, and other commercial symbols licensed by Eufloria to You under this Agreement.

3.10 Operating Principal

"Operating Principal" means the managing shareholder, partner, or member that you must designate if you are a legal entity.

3.11 Proprietary Service

"Proprietary Service" means any product or service that is composed of or in accordance with Eufloria's specifications or that bears or has been labeled with any of the Marks.

3.12 Related Party

"Related Party" or "Related Parties" means persons and companies affiliated with Eufloria or You, as the context indicates, including, but not limited to, owners (as defined herein), general partners, limited partners, shareholders, or members, owning an interest in (i) Eufloria or in You; (ii) corporations or limited liability companies in which Eufloria or You have an interest; (iii) corporations or limited liability companies in which any person or entity owning an interest in You also has an interest; or (iv) officers, directors, members, or agents of Eufloria or of You

3.13 Termination

"Termination" means the termination of this Agreement under the circumstances described in Section 10 of this Agreement before the expiration of the Term.

3.14 Transfer

"Transfer" means any direct or indirect transfer, pledge, encumbrance, sale, gift, hypothecation, mortgage, sublicense, transfer through bequest or inheritance, transfer in trust, divorce or by operation of law or by any other means, or disposition of (i) any of the rights granted under this Agreement (ii) any part of this Agreement, (in) any rights or privileges incidental to this Agreement, (iv) the Business or any interest therein, or (v) any ownership interest in you, including, without limitation, any arrangement whereby you sell or pledge accounts receivable or any other assets of the Franchised Business (each a "Transfer"). Without limiting the foregoing, the term "Transfer" includes any sale, resale, pledge, encumbrance transfer or assignment of: (a) any fractional partnership ownership interest if You are a partnership (b) any membership interest in you if you are a limited liability company and (c) any beneficial or economic ownership interest in you, any transfer of any fractional portion of your voting stock, or any increase in the number of outstanding shares of your voting stock which results in a change of ownership, if you are a corporation.

3.15 Trade Name

"Trade Name" means the commercial names Eufloria, individually or collectively.

3.16 You

"You" means the person or entity that is named as "You" in Section 1 of this Agreement. In addition, "You" means all persons or entities that succeed to Your interest by Transfer, other transfer, or operation of law.

NOW, THEREFORE, the parties agree as follows:

4. GRANT OF FRANCHISE

4.1 Granting Clause

Eufloria grants to You the right and You hereby undertake the obligation upon the terms and conditions set forth in this Agreement: (a) to establish the Eufloria Business at the Approved Location that includes the provision of such products and services as designated by Eufloria, and (b) to use solely in connection therewith the Trade Name, Marks, and System, as they may be changed, improved and further developed from time-to-time. You shall not engage in any other business at the Approved Location without the prior written consent of Eufloria.

4.2 Approved Territory

During the term of this Agreement, and except as otherwise provided in this Agreement, Eufloria agrees that it shall not establish, nor license any other person to establish another Eufloria Business at any location within Your Approved Territory. You have no exclusivity. You have no right to exclude development of concepts owned, franchised, or licensed by Eufloria or its affiliates.

4.3 Rights Reserved

Eufloria retains all rights that are not expressly granted to you under this Agreement. Without limiting this broad retention, and without granting You any rights therein, Eufloria shall have the right to:

- (a) Operate a Eufloria concept at a trade show booth, or similar temporary location, within Your Approved Territory for up to fifteen (15) consecutive days;
- (b) Offer Eufloria franchises to others for any site outside Your Approved Territory regardless of how close the site is to Your Approved Territory;
- (c) Sell, rent and distribute any Proprietary Services directly or indirectly, and/or license others to sell and distribute, any Proprietary Services, directly or indirectly, from any location to any purchaser (including, but not limited to, sales made to purchasers in the Approved Territory through retail establishments, mail order, independent distributors, wholesale distribution, phone order, and on the Internet, and/or sales to delivery customers), except that Eufloria shall not do so from a Eufloria Business inside the Approved Territory;

- (d) Develop, operate, and franchise others to operate, any business concept except a Eufloria Business at any place, including within the Approved Territory, and use the Marks or any other trademarks owned, licensed, or developed by Eufloria or its Affiliates in connection with those concepts, even if such concepts sell products and services similar to, the same as or competitive with, the Proprietary Services;
- (e) In its sole discretion, approve or disprove other franchisees' requests to purchase local advertising that penetrates Your Approved Territory; and
- (f) Merge with, acquire or be acquired by, any business of any kind under other systems and/or other marks, which business may offer, sell, operate or distribute and/or license others to offer, sell, operate and distribute goods and services through franchised or non-franchised businesses, at wholesale or retail, within and outside the Approved Territory.

4.4 Relocation

At Eufloria's option, You may relocate the Eufloria Business, with Eufloria's prior written consent, if all of the following conditions are met:

- (a) You and Your Related Parties are in Good Standing under this Agreement and any other Agreement between Eufloria and You, and You and Your Related Parties are in compliance with all provisions of the Manual;
- (b) You and any of Your Related Parties that have signed this Agreement have agreed to cancel this Agreement and execute a new Franchise Agreement in the form that is currently effective at the time of relocation (with a term equal to the thenremaining term of this Agreement);
- You have secured a site that is not located in another Eufloria franchisee's approved Territory, and which meets our then-current size and demographic requirements and, if you are leasing the space, you have submitted the proposed lease agreement for our review and paid a Lease Review Fee;
- (d) You agree to equip and furnish Your new Eufloria Business so that the Business meets the standards of appearance and function applicable to new Eufloria Businesses at the time of relocation;
- (e) You and Your Related Parties that are parties to this Agreement shall have executed a general release, in a form satisfactory to Eufloria, of any and all claims against Eufloria and its Related Parties, affiliates, successors and assigns, and their respective directors, officers, shareholders, partners, agents, representatives, servants and employees in their corporate and individual capacities, including, without limitation, claims arising under this Agreement, any other agreement

between You and Eufloria or its affiliates, and federal, state, and local laws and rules; and

(f) You may cease to operate the Eufloria Business for no more than one (1) day only for the purposes of moving all equipment from the old Approved Location to the new approved location for the Eufloria Business.

4.5 Term and Renewal

4.5.1 Initial Term

Except as otherwise provided herein the initial term of this Agreement shall commence on the Effective Date and shall expire on the date that is ten (10) years from the Effective Date (the "Term Expiration Date").

4.5.2 Renewal

You shall have the option to renew this Agreement for one (1) renewal term (the "Renewal Term"), with such Renewal Term being for a period of ten (10) years subject to your satisfaction of the following conditions, all of which shall be met before each renewal:

- (a) You and Your Related Parties are in Good Standing under this Agreement, and any other Agreement between Eufloria and You, and You and Your Related Parties are in compliance with the Manual;
- (b) You shall give Eufloria written notice of Your election to renew not less than six (6) months nor more than twelve (12) months prior to the end of the then-current term;
- You and any Related Parties that have signed this Agreement shall have signed a copy of the then-current Franchise Agreement (except with respect to the renewal provisions thereof, which shall not supersede this Section 4.5.2) not less than thirty (30) days before the expiration of the then-current term, or thirty (30) days after You receive a signature-ready copy of the then-current Franchise Agreement from Eufloria, whichever is later;
- (d) You and Your Related Parties that are parties to this Agreement shall have executed a general release, in a form satisfactory to Eufloria, of any and all claims against Eufloria and its Related Parties, affiliates, successors, and assigns and their respective directors, officers, shareholders, partners, agents, representatives, servants, and employees in their corporate and individual capacities, including, without limitation, claims arising under this Agreement, any other agreement between You and Eufloria or its affiliates, and federal, state, and local laws and rules; and

(e) You shall have paid a Renewal Fee of 20% of the then-current franchise fee at the time of renewal.

The provisions of the standard franchise agreement in use by Eufloria at the time of renewal may be materially different than those contained in this Agreement, including, but not limited to, provisions for increased royalties, advertising, and other fees. You hereby acknowledge and agree that Your right to renew this Agreement shall be contingent upon Your execution of the thencurrent form of franchise agreement and acceptance of the new provisions.

5. SERVICES TO FRANCHISEE

Eufloria agrees to perform the following services for You provided that You are, at the time when service is to be rendered, in Good Standing under this Agreement, any other agreement with Eufloria, and You are in compliance with the Manual.

5.1 Training

5.1.1 Initial Training

Before the opening of Your Eufloria Business, Eufloria will conduct an initial training program concerning the operation of the Eufloria Business under the Eufloria System for Your Operating Principal and manager, if any, if you are a legal entity, or You and your manager, if any, if you are an individual. You or Your Operating Principal (if you are a corporate entity) and/or manager, if any, shall attend and successfully complete the initial training program, at least three weeks prior to your opening, to the satisfaction of Eufloria before You may open the Eufloria Business.

5.1.2 Continuing Training

In an effort to maintain brand standards and to protect and enhance the goodwill associated with the System and the Marks, Eufloria may offer ongoing training or education programs on matters related to the operation or promotion of the Eufloria Business on an optional or mandatory basis, as it deems appropriate, in its sole discretion. You shall attend and complete all such continuing education programs Eufloria requires. You shall be responsible for Your own expenses and those of Your employees who attend any such training or education programs. Eufloria may also require you to pay a fee for continuing training and education programs of its costs, plus an administrative fee. You must complete all education and training programs Eufloria designates to Eufloria's satisfaction.

5.1.3 Annual Conference

Eufloria may, in its sole and absolute discretion, require you to attend a mandatory conference once per calendar year during the Term. You shall attend all such conferences. You are responsible for your own expenses and those of your employees who attend any such conferences. Eufloria may require you to pay a reasonable fee to attend each conference.

5.2 Periodic Advisory Assistance

Eufloria will, as it deems advisable, provide periodic advisory assistance to You concerning the operation and promotion of the Eufloria Business.

5.3 Manual

Eufloria will lend You a Manual containing explicit instructions for use of the Marks, specifications for goods that will be used in or sold by the Eufloria Business, sample business forms, information on marketing, management, and administration methods developed by Eufloria for use in the Eufloria Business, names of approved suppliers, and other information that Eufloria believes may be necessary or helpful to You in Your operation of the Eufloria Business. Eufloria will revise the Manual periodically, at its discretion to conform to the changing needs of the Franchise Network and will distribute updated pages containing these revisions to You from time-to-time. Alternatively, and in lieu of a hard copy of the Manual, Eufloria may make available to You a Manual in electronic form that is accessible to you. Eufloria will notify You of any updates to the Manual. You shall be responsible for immediately downloading and complying with the revised Manual.

5.4 Advertising

Eufloria may, but is not required to, provide you with electronic access to certain advertising materials, including in PDF format. These materials may include video and audiotapes, copy-ready print advertising materials, posters, banners and miscellaneous point-of-sale Items, and may be regional or national at Eufloria's sole discretion. Printing of any and all such materials shall be at your sole cost and expense. Eufloria reserves the right to change the format in which it provides these materials to you in the future.

5.5 **Approved Suppliers**

Eufloria has the absolute right to limit the suppliers with whom you may deal. Eufloria will provide to You a list of the names and addresses of the approved suppliers who then-currently meet Eufloria's standards and specifications in the Manual. Eufloria reserves the right to act as the only approved supplier for some or all of the Approved Products and Services and products You will purchase for Your Eufloria Business. Eufloria reserves the right to charge a mark-up on any product or service sold to You. In advising You of suppliers who meet its standards and specifications, Eufloria expressly disclaims any warranties or representations as to the condition of the goods or services sold by the suppliers, including, without limitation, expressed or implied warranties as to merchantability or fitness for any intended purpose. You agree to look solely to the manufacturer or the supplier of equipment or services for the remedy for any defect in the goods or services. Eufloria reserves the right to change the list of approved suppliers from time-to-time, in its sole and absolute discretion.

Eufloria may receive payments and/or other compensation from approved suppliers in any form on account of such suppliers dealing with You and/or other franchisees, and Eufloria may use all amounts so received for any purpose Eufloria deems appropriate. You acknowledge and agree that

Eufloria shall have the right to collect and retain all manufacturing allowances, marketing allowances, rebates, credits, monies, payments, or benefits (collectively, "Allowances") offered by suppliers to You or to Eufloria or its affiliates based upon Your purchases of Proprietary Services, products and other goods and services. You assign to Eufloria or its designee all of Your right, title and interest in, and to any and all such Allowances, and authorize Eufloria or its designee to collect and retain any or all such Allowances without restriction.

Eufloria may, from time-to-time, revoke its approval of particular items, services, products or suppliers if Eufloria determines, in its sole and absolute discretion. Upon receipt of notice of such revocation, You shall cease to offer, sell or use any disapproved item, products or services and You shall immediately cease to purchase from any disapproved supplier.

6. PAYMENTS BY FRANCHISEE

6.1 Initial Franchise Fee

When You sign this Agreement, You shall pay Eufloria in cash or another form of payment that will make the funds immediately accessible to Eufloria, such as cashier's check or wire transfer, he initial franchise fee set forth in Exhibit A to the Franchise Agreement (the "Initial Franchise Fee"). The Initial Franchise Fee is not refundable

6.2 Royalties

On the 10th day of each month during the term of this Agreement, You shall pay Eufloria a continuing royalty fee in the amount of the greater of: (a) six percent (6%) of Gross Revenues for the immediately preceding month; or (b) \$2,500 (the "Minimum Royalty").

6.3 Method and Application of Payments

You shall pay your continuing monthly royalties (or the Minimum Royalty), advertising fees, and all other fees you are required to pay to Eufloria, in accordance with the procedures designated by Eufloria, which procedures Eufloria has the discretion to change at any time upon written notice to you. Payment of royalties and fees shall be made by electronic funds transfer or direct deposit.

At no time will You sell, encumber or assign any of Your revenue stream, which includes, but is not limited to, current or future customer charges, to any other party without the prior written consent of Eufloria.

Eufloria has the right to apply any payment it receives from You to any past due amount You owe to Eufloria regardless of how You indicate the payment is to be applied. Eufloria reserves the right to change the manner in which you pay any and all fees you are required to pay to Eufloria at any time upon written notice to you.

6.4 When Payments Begin

Your obligation to pay continuing monthly royalties (or the Minimum Royalty) and other fees begins on the date Your Business opens for business, or six (6) months from the Effective Date of this Agreement, whichever is sooner.

6.5 Audit

Eufloria has the right during normal working hours to audit Your books and records, including Your tax returns with respect to the Eufloria Business. If an audit discloses an underpayment of royalties, advertising, or other fees payable under this Agreement, You shall immediately pay these amounts to Eufloria, together with accrued interest on the amount underpaid in accordance with Section 6.9 of this Agreement. In addition, if the underpayment exceeds two percent (2%) of the total royalty, advertising, or other fee payable for any period covered under the audit, You shall reimburse Eufloria for all expenses actually incurred by Eufloria in connection with the audit, including reasonable attorneys' fees.

6.6 Training Fees and Costs

Eufloria will not charge a fee for the initial training program for Your Operating Principal and manager, if any, if you are a legal entity, or You and your manager, if any, if you are an individual. Eufloria may also charge a training fee for continuing education programs at cost plus an administrative fee determined by Eufloria for all training offered by Eufloria, You shall pay any costs of travel, lodging, meals and other incidental expenses that You and Your employees incur. You shall also pay for the cost of business class transportation, lodging, meals, and other incidental expenses incurred by Eufloria in connection with any training conducted at Your site.

6.7 Consulting Fees and Costs

In addition to the periodic advisory assistance described in Section 5.3, optional consulting services may be made available to You by Eufloria on a per hour fee basis, at a rate determined by Eufloria, plus reimbursement of direct costs. You shall promptly pay such consulting fees and reimburse Eufloria for all incidental expenses incurred by Eufloria in rendering such consulting services, including, but not limited to, the cost of business class transportation, lodging, meals, and telephone, fax, and courier charges.

6.8 Transfer Fee

You shall pay to Eufloria a transfer fee of the greater of twenty-five percent (25%) of the thencurrent franchise fee at the time of transfer or five percent (5%) of the sales price, as a condition of, and prior to, any Transfer.

6.9 Interest on Late Payments

Any payment not received by Eufloria when due will bear interest at the greater of 1.5% per month or highest commercial contract interest rate late law allows per year or at the highest rate allowed

by applicable law on the date when payment is due, whichever is less. Interest charges on late payments are intended to partially compensate Eufloria for loss of use of the funds and for internal administrative costs resulting from late payment which would otherwise be difficult to measure precisely. The fact that such charges are imposed shall not be construed as a waiver of Eufloria right to timely payment.

6.10 Supplier and Product Evaluation Fee

If You would like to use alternative supplier for a product or service to be used in or sold at Your Eufloria Business (except in instances where we have designated a sole supplier of any product, item, good, equipment service or supplies), You must submit a Supplier and Product Evaluation Form (as set forth in Section 7.3.3) and may be required to pay a Supplier and Product Evaluation Fee. The current Supplier and Product Evaluation Fee is one thousand dollars (\$1,000) for each alternative supplier request You submit to Us. If a fee is required, it is due and payable upon submission of an alternative supplier request. It is not refundable under any circumstances. We may grant or deny any such request in our sole and absolute discretion.

6.11 <u>Insufficient Funds Fee</u>

If any payment is returned for insufficient funds, each time, You shall pay to us an Insufficient Funds Fee of \$75.

6.12 **Priority of Payments**

All fees paid in accordance with this Section 6, inclusive, shall be paid on a preferred priority basis, before the payment of operating and capital expenditures, including, but not limited to, rent, vendors, suppliers, distributors, advertisers, salaries, commissions, and in advance of all distributions and remunerations by You to Your Operating Principal and/or Related Parties.

7. OBLIGATIONS OF FRANCHISEE

7.1 Use of Trade Name and Marks

7.1.1 Permitted Use

You may use the Trade Name and Marks only in the operation of the Eufloria Business within the Approved Territory in accordance with the terms and conditions of this Agreement and subject to the limitations specified by Eufloria in the Manual or otherwise in writing. You shall not, under any circumstances, use the Trade Name or any of the Marks, including "Eufloria" in any manner, in the name of your corporation, limited liability company, partnership or other legal entity. You may not license any third party to use Eufloria's Trade Name and Marks. You may not use the Trade Name or Marks on the internet, in any electronic advertising or social media, including but not limited to on Facebook®, Twitter®, Instagram®, YouTube® or other similar electronic advertising or social media without our prior written consent. You may not use any other trade name or marks at the Approved Location, or in connection with the Eufloria Business, without the express written consent and direction of Eufloria. You shall refrain from engaging in

any action (or failing to take any action) that causes or could cause damage to the Marks, the System, or the goodwill associated with the Marks.

7.1.2 Changes in Trade Names and Marks

Eufloria has invested substantial time, energy, and money in the promotion and protection of its Trade Name and Marks as they exist on the Effective Date. However, You and Eufloria recognize that rights in intangible property such as the Trade Name and Marks are often difficult to establish and defend, and that changes in the cultural and economic environment within which the System operates or third-party challenges to Eufloria rights in the Marks may make changes in the Trade Name and Marks desirable or necessary. Eufloria therefore reserves the right to change its Trade Name and Marks (although it has no present intention to do so) and the specifications for each when Eufloria believes that such changes will benefit the Franchise Network. Eufloria will do this in a manner that minimizes cost to You. You agree that You shall promptly conform, at Your own expense, to any such changes.

7.1.3 Advertising Materials

You agree to submit to Eufloria copies of all advertising materials that You propose to use at least two weeks before the first time they are broadcast or published. Eufloria will review the materials within a reasonable time and will promptly notify You in writing as to whether it approves or rejects them. Eufloria may not withhold its approval unreasonably. For purposes of this paragraph, advertising materials that differ from previously approved materials only in such variables as date or price will be considered to be previously approved. Even if Eufloria approves specified materials, it may later withdraw its approval in its sole and absolute discretion, including, without limitation, if it reasonably believes this is necessary to make the advertising conform to changes in the System or to correct unacceptable features of the advertising, including any misrepresentation in the advertising material.

7.1.4 Legal Protection

You agree to notify Eufloria immediately in writing if You become aware of any unauthorized use of Eufloria's Trade Name, Marks, or System. You shall promptly notify Eufloria in writing of any claim, demand or suit against You or against Your principals. You shall promptly notify Eufloria in writing of any claim, demand or suit against You or against Your principals in connection with Your use of the Trade Name, Marks, or System. In any action or proceeding arising from or in connection with any such claim, demand, or suit, You agree that Eufloria may select legal counsel and has the right to control the proceedings. In certain cases, as described in Section 8.5 of this agreement, Eufloria will indemnify and hold You harmless.

7.2 <u>Site Selection and Approval, Lease or Purchase of Location</u>

7.2.1 Site Selection

You shall, on Your own initiative and at Your own expense, locate, obtain and occupy the site for the Eufloria Business. The site shall be a minimum of 300 square feet including storage for a kiosk

model or 1,400 square feet for a full store model and shall meet minimum demographic/geographic requirements, as described in the Manual, which vary by region. You are responsible for completing and submitting to Eufloria for review and approval the information and materials regarding your proposed site. Eufloria will issue its preliminary approval or disapproval of your proposed site within 30 days after Eufloria has received all of the information and materials. Eufloria may not withhold its approval unreasonably. Eufloria will not be deemed to have withheld its approval unreasonably if the proposed site fails to meet Eufloria's then-current standards and specifications, as Eufloria determines in its sole and absolute discretion. If, after your submission to Eufloria of the necessary documents, Eufloria issues an approval of your proposed site (the "Approved Location") you shall submit a copy of the proposed lease for the Approved Location before you sign the lease.

You acknowledge and agree that our recommendation or approval of a particular site for the Eufloria Business, and any information communicated to you regarding our site-selection requirements or criteria, do not constitute a representation or warranty of any kind, express or implied, as to the suitability of the location or for any other purpose. By approving a particular site for the Eufloria Business, Eufloria does not guarantee that the Eufloria Business will be successful. You acknowledge that your selection of the site for the Eufloria Business is based on Your own independent investigation of the suitability of the site.

If you do not locate an Approved Location and enter into a lease or purchase agreement for the Approved Location in accordance with paragraph 7.2.2 below within ninety (90) days of the Effective Date, Eufloria may terminate this Agreement. You hereby acknowledge that Eufloria will not refund the Initial Franchise Fee to You if You are unable to secure a satisfactory site.

7.2.2 Purchase or Lease of the Location

As stated above, You must lease, sublease or purchase the Approved Location within ninety (90) days of the Effective Date. If you fail to do so, we have the right to immediately terminate this Agreement. You shall provide us with a copy of the proposed lease agreement for the Approved Location and pay us or our designee the Lease Review Fee in accordance with Section 6.13 of this Agreement, before You sign the lease. The Lease Review Fee pays the expenses we incur to review the lease on our behalf. You are not a third party beneficiary to the lease review. You agree that we do not guarantee that the terms, including rent, will represent the most favorable terms available in the market. We have the right, but not the obligation, to review the business terms of any lease, sublease, lease renewal or purchase contract for the Approved Location before You sign it. You must include all of the provisions set forth in the Lease Rider attached to this Agreement as Exhibit H, along with any other provision we designate, in the lease agreement for the Approved Location. You shall not execute a lease, sublease, lease renewal or purchase agreement, or any modification to any lease, sublease or lease renewal, without first obtaining our written approval. If we disapprove of Your lease, sublease, lease renewal or purchase agreement, the Approved Location shall be deemed disapproved and you shall have no right to open or operate the Eufloria Business at such location. You acknowledge that our approval of the lease, sublease, lease renewal or purchase contract, as applicable, does not constitute a warranty or representation of any kind, express or implied, as to its fairness, suitability, or for any other purpose. You are strongly advised to seek legal counsel to review, negotiate and evaluate the proposed lease for the Approved Location on Your behalf. You shall provide us with a fully-executed copy of the lease, sublease, lease renewal or purchase contract within five (5) business days following the date such agreement is fully executed.

7.3 **Quality Control**

7.3.1 Business Opening

- (a) <u>Permits</u>. You shall be responsible, at your expense, for obtaining all permits and clearances that may be required by governmental authorities for the Eufloria Business.
- (b) <u>Insurance Coverage</u>. You shall obtain and maintain in force during the entire period of such construction, such insurance policies required under Your lease agreement, in addition to such policies and coverage amounts as Eufloria may designate in its sole discretion. Currently, you must have the following insurance at a minimum:
 - Comprehensive general liability insurance with limits of at least \$1,000,000 per person per occurrence (and \$2,000,000 aggregate) and at least \$100,000 for property damage per occurrence;
 - Personal injury and advertising injury insurance with limits of at least \$1,000,000 per occurrence;
 - Employer Practices Liability insurance with limits of at least \$1,000,000;
 - An Umbrella Liability insurance policy with a limit of at least \$1,000,000;
 - "All risk" insurance on the premises, equipment and supplies, for loss or damage by fire, windstorm, flood, casualty, theft and other risk usually insured against by the owners or lessors of similar property, for at least 100% of the replacement cost of the property. Unless you obtain a written waiver from us, any Eufloria Business sustaining loss or damage must be repaired, restored, or rebuilt within 60 days after the date of the loss or damage;
 - Automobile liability insurance on each vehicle used in the business within the minimum coverage limits as required by the law of the state or jurisdiction in which you are engaged in business; and
 - Worker's compensation or similar insurance as required by the law of the state or jurisdiction in which you are engaged in business. This insurance must be maintained for trainees, as well as for those employed or engaged in the operation of your Eufloria Business, if required by your state or jurisdiction.

• Notwithstanding the above minimum requirements, you must ensure you comply with all state and federal insurance requirements.

7.3.2 Compliance with Manual

You shall operate Your Eufloria Business in complete compliance with the standards and specifications, as set forth in the Manual, or otherwise in writing. Eufloria may make changes to any of these standards and specifications, at any time, in Eufloria's sole and absolute discretion. Such changes may necessitate the purchase of equipment, supplies, furnishings or other goods, completion of additional training by Your employees, remodeling of the Eufloria Business, or other cost to You. You shall promptly conform to the modified standards and specifications at Your own expense. You shall, at all times, keep Your copy of the Manual current (by, for example, inserting in it revised pages given to You by Eufloria and deleting superseded pages, or downloading from Eufloria's website, the current version of the Manual upon notification of any revision to the Manual). If there is any dispute as to the requirements of the Manual at any point in time, the terms of the master copy of the Manual maintained by Eufloria will control.

You shall at all times treat the Manual, any other manuals created for or approved for use in the operation of the Eufloria Business, and the information contained therein as confidential, and shall use all reasonable efforts to maintain such information as secret and confidential. Except for those portions of the Manual that Eufloria designates, in writing, as appropriate for copying and use at the Eufloria Business, You shall not, at any time, copy, duplicate, record, or otherwise reproduce the foregoing materials, in whole or in part, nor otherwise make the same available to any third party without our prior written consent.

7.3.3 Required Products and Services

You must offer all of the products and services we designate. We have the right to modify these items from time-to-time, at our sole discretion. You may not offer or sell any other product or service without our prior written consent. You must use the proprietary and nonproprietary techniques, materials and supplies we designate in the Manual. You must provide all services (including Proprietary Services) in accordance with the standards and specifications set forth in the Manual. You must, at all times, maintain sufficient staff, materials and supplies to meet reasonably anticipated customer demand.

(a) Approved Suppliers. We have the absolute right to limit the suppliers with whom you may deal. We may require you to purchase certain items, products, services, signs, furnishings, supplies, fixtures and equipment from us or distributors we have approved. Unless we specify otherwise in writing, you may be required to purchase all goods, items, products, equipment and services required for the development and operation of the Business from our approved or designated suppliers. We have the right to designate one supplier for any given item or service. We may provide you with a list of suppliers, which list may change over time. While the suppliers included on this list may be mandated, approved and/or recommended, we reserve the right to change this list, from time-to-time, in our sole discretion. Notifications

of changes to the approved suppliers list will be communicated to you through changes to the Manual or other written communications, including via electronic mail. We may revoke approval of suppliers in our sole and absolute discretion, at any time, upon written notice. We may become an approved supplier, and/or the only supplier, for any item, product, good and/or service at any time. We reserve the right to own an interest in any entity that will act as an approved supplier for any or all products and services You will use, offer and/or sell in the Eufloria Business.

- (b) Right to Derive Income. We may derive income, consideration payments and other benefits on account of your purchase or lease of any products, services, supplies, equipment and/or other items from us or any supplier, including approved suppliers and/or designated suppliers. This income may be derived in any form, including as a rebate from various suppliers based on the quantity of System franchisee purchases. We may use these benefits for any purpose we deem appropriate. We are not obligated to remit any benefits to you and reserve the right to retain all such benefits.
- (c) Alternative Suppliers. If you want to purchase any item, product service, goods, equipment or supplies from a supplier or distributor who is not on our approved list, you may request our approval of the supplier or distributor (except in instances where we have designated a sole supplier of any product, item good, equipment, service or supplies), which we may grant or deny in our sole and absolute discretion. The proposed supplier's or distributor's product or service, as applicable, must conform in every respect to our standards and specifications, and the supplier or distributor must have a good business reputation and be able and willing to provide sufficient quantities of the product and adequate service to you. The supplier or distributor must also provide us with any information we request in order to analyze the supplier's or distributor's suitability, and the composition and conformity of the product to our standards. This evaluation may include a sampling of the product at either the supplier's/distributor's or our place of business as we may designate. Where appropriate, we may require the supplier or distributor to provide us with product liability insurance. All suppliers and distributors must agree to provide us with reports concerning all purchases by you or other franchisees. You may be required to pay us a Supplier and Product Evaluation Fee of not more than one thousand dollars (\$1,000) for each alternative supplier request You submit to Us. We cannot predict with any certainty how long any evaluation will take, however, we will attempt to complete our evaluation within thirty (30) days. Upon the completion of our evaluation, we will inform you of our approval or disapproval of your request. If we approve the supplier or distributor, the supplier or distributor is added to our approved list, however, our approval of a supplier or distributor relates only to the item or product line evaluated and specifically approved by us.

Our standards, specifications and other criteria, for supplier or distributor approval have been developed by us, our affiliates, and/or or principals through the

- expenditure of extensive work and time, and are considered confidential information. Therefore, we do not make our standards and specifications or our other criteria for supplier or distributor approval available to you or suppliers.
- (d) <u>Modifications</u>. We may modify our specifications and standards for any item or revoke our approval of any supplier or distributor who fails to adhere to our quality standards or other requirements. We may limit the number of potential suppliers that we consider for approval and, for some categories of products, we may designate a third-party or ourselves as an exclusive supplier.

NEITHER EUFLORIA, NOR ITS PARENTS OR AFFILIATES, MAKE ANY EXPRESS OR IMPLIED WARRANTIES REGARDING ANY ITEM OR SERVICE, AND EUFLORIA AND ITS AFFILIATES EXCLUDE (AND EXPRESSLY DISCLAIM) ALL IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, except as set forth in a particular written warranty, if any, provided in connection with a particular item or service.

- (e) <u>Further Restrictions</u>. You shall not offer or sell any product, item or service we have not designated or expressly approved in writing without our prior written consent, which may be granted or withheld in our sole and absolute discretion. We reserve the right to sell products and services to you for a profit.
- (f) Purchasing Programs, Promotional Programs. We may establish national or regional purchasing programs for the purpose of negotiating purchases of certain products and/or services from approved or designated suppliers. The purchasing programs may (but are not required to) benefit you by reducing prices, increasing reliability in supply, improving distribution, and establishing consistent pricing for reasonable periods to avoid market fluctuations. If a national and/or regional purchasing program is established for the region where your Franchised Business is located, you must participate in the program.
- (g) Pricing. You must offer all Proprietary Services, products and services that we designate. We reserve the right to prohibit you from charging prices lower than our published prices for any service or item, to the maximum extent allowed by applicable law. We may also suggest pricing to you from time-to-time. We may change the types of authorized goods and services, and the prices for authorized goods and services sold by You in our sole discretion. There are no limitations on our right to make changes.

7.3.4 Inspections.

In an effort to advance the protection and enhancement of the Eufloria brand and the Marks, Eufloria and/or its designated agents or representatives may conduct periodic quality control and records inspections of the Eufloria Business at any time during the Term. Inspections may be made with or without prior notice. Without limiting the foregoing, you grant Eufloria and its agents the

right to: (a) enter upon the Eufloria Business premises for the purpose of conducting inspections, and you shall cooperate with Eufloria representatives in such inspections by rendering such assistance as they may reasonably request; (b) photograph your Eufloria Business and observe and record video of your Business's operation for consecutive or intermittent periods as Eufloria deems necessary; (c) interview your personnel and customers; and (d) inspect and copy any books, records, and documents related to your Eufloria Business's operation. You shall take such steps as may be necessary to correct immediately any deficiencies detected during any such inspection. If any inspection reveals that you are not in compliance with any provision of this Agreement, the Manual, or any of Eufloria's standards and/or specifications, you shall be deemed in breach of your obligations under this Agreement and Eufloria shall have the right to terminate this Agreement as provided under Section 10.2 of this Agreement, if you fail to cure the breach before the expiration of all applicable notice and cure periods. You further agree that You will reimburse Eufloria for its representative's time and travel expenses, if any additional inspection at the Eufloria Business is required when a violation has occurred, and You have not corrected the violation.

7.3.5 Customer Satisfaction

You must present customers with such evaluation cards or forms as the Franchisor may periodically prescribe, for return by the customers to Eufloria. If Your scores from the customer response forms do not meet Eufloria's then-current standards, as may be described in the Manual, Eufloria may suggest ways in which You can improve Your scores. If You do not take immediate, effective steps to bring Your operation into conformity with Eufloria's standards, Your failure to do so will constitute a material breach of this Agreement, and You shall be subject to termination pursuant to Section 10.2.

You shall respond to all customer complaints, suggestions, and the like via e-mail, telephone, or regular mail within 48 hours of submission by the customer or prospective customer.

You shall install a video and/or security system, in a manner we deem acceptable, in our sole discretion, and shall provide Eufloria with access to view the video at any time.

7.3.6 Maintenance Requirements

All equipment repairs shall be completed within seventy-two (72) hours. Any damaged or "worn" equipment shall be repaired (reupholstered, etc.) every six months, or as needed. Interior walls of common areas shall be painted or "touched up" every six months, or as needed. You shall maintain the Eufloria Business in accordance with the requirements set forth in the Manual. From time-to-time, Eufloria may require You to remodel all or part of the Eufloria Business and purchase new equipment furniture, fixtures, signs and other such items as Eufloria designates in its sole discretion. You must promptly, at Your own cost and expense, remodel, refurbish, and improve the Eufloria Business as instructed by Eufloria.

7.3.7 Notification of Complaints

You shall notify Eufloria promptly if You are served with a complaint or demand in any legal proceeding that is in any way related to the Eufloria Business or if You become aware that You are the subject of any complaint to or investigation by a governmental agency, governmental licensing authority, or consumer protection agency. You shall notify Eufloria immediately upon receipt of any notice of a breach of the lease agreement for the premises of the Eufloria Business. You must notify Eufloria of any claim arising from or affecting the financial condition of your Eufloria Business.

7.3.8 Computer System Requirements

You shall purchase and maintain a computer and point-of-sale system, as designated by Eufloria (the "POS System"), to be used in the operation of the Eufloria Business and for reporting purposes. You shall comply with the following provisions relating to the POS System:

- (a) You shall update and upgrade the POS System as designed by Eufloria. Eufloria may require you to enter into a separate maintenance and/or support agreement for your POS System, at any time, at your sole cost and expense;
- (b) You shall record all sales at or from the Eufloria Business at the time of sale, in accordance with Eufloria's procedures, on the POS System;
- (c) You shall comply with such requirements determined by Eufloria, from time-totime, regarding maintenance, training, storage and safeguarding of data, records, reports, and other matters relative to the POS System; and
- (d) Eufloria has the right to independently access any and all information on your POS System, at any time, without first notifying you. Without limiting the generality of the foregoing, you shall, at your sole cost and expense, permit Eufloria immediate access to your POS System, electronically or otherwise, at all times, without prior notice to you. Eufloria shall have the right to use the information accessed on the POS System in any manner Eufloria determines, including the right to use any and all such information in Eufloria's Franchise Disclosure Document, and to share financial statements, including profit and loss statements, with other System franchisees.

EUFLORIA MAKES NO WARRANTY OF ANY KIND, WHETHER EXPRESS OR IMPLIED, WITH REGARD TO ANY THIRD-PARTY MATERIALS. EUFLORIA DISCLAIMS ANY AND ALL WARRANTIES RELATED TO THE COMPUTER SYSTEM, WHETHER EXPRESS OR IMPLIED, WRITTEN OR ORAL, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, INTEROPERABILITY, FITNESS FOR A PARTICULAR PURPOSE, NON-INFRINGEMENT, QUIET ENJOYMENT, OR THOSE ARISING FROM TRADE USAGE OR COURSE OF DEALING. EUFLORIA DOES NOT WARRANT THAT THE

COMPUTER SYSTEM WILL BE FREE FROM DEFECTS OR THAT USE OF THE COMPUTER SYSTEM WILL BE UNINTERRUPTED OR ERROR FREE.

IN NO EVENT WILL EUFLORIA BE LIABLE FOR ANY INDIRECT, CONSEQUENTIAL, INCIDENTAL SPECIAL OR PUNITIVE DAMAGES (INCLUDING, WITHOUT LIMITATION, ANY DAMAGES ASSOCIATED WITH LOSS OF USE, INTERRUPTION OF BUSINESS, LOSS OF DATA OR LOSS OF PROFITS) ARISING OUT OF OR IN ANY WAY RELATED TO THE COMPUTER SYSTEM OR ITS USE.

7.3.9 Data Security

You shall use your best efforts to protect your customers against any and all data breaches and cyber-events, including, without limitation, identity theft or theft of personal information (a "Data Security Breach"). If a Data Security Breach occurs, in the interest of protecting the goodwill associated with the Eufloria brand and franchise system, Eufloria hereby reserves the right to (but does not undertake the obligation to) directly or through its designee, perform or control any and all aspects of the response to such Data Security Breach, including, without limitation, the investigation, containment and resolution of the event and all communications with the franchise system, vendors and suppliers, customers, law enforcement agencies, regulatory authorities and the general public. You hereby acknowledge and agree that a Data Security Breach and/or any response to a Data Security Breach may impact operations of the Business, including, without limitation, interruption in operations. You hereby acknowledge and agree that neither Eufloria nor any of its parents, affiliates, subsidiaries, owners, officers, directors, or employees shall be liable to You for any damages arising out of or resulting from any Data Security Breach or any action or inaction in response to a Data Security Breach. You shall at all times be compliant with all Payment Card Industry Data Security Standards, any and all requirements imposed by all applicable payment processors and payment networks, including credit card and debit card processors, and any and all state and federal laws, rules and regulations relating to data privacy, data security and security breaches. You hereby acknowledge and agree that if Eufloria engages or designates a third party service provider to administer a data security program, you will be required to comply with the requirements of such service provider. It is your responsibility to ensure that you operate the Business at all times in compliance with all aforementioned laws, rules, regulations and requirements and you are strongly encouraged to engage legal and data security professionals, including insurance providers to ensure your full compliance and adequate protection.

7.3.10 Minimum Monthly Gross Revenue Quota

Unless waived by Eufloria due to unique market conditions, you must meet a certain Minimum Monthly Gross Revenue Quota. If you fail to achieve and maintain average gross revenues of \$5,000 by the six-month anniversary of the Effective Date of this Franchise Agreement, we may terminate the Franchise Agreement upon notice to you.

7.4 Management and Personnel

You are not required to devote a minimum number of hours to the management and operation of Your Eufloria Business. However, another employee who has successfully completed Eufloria

initial training program shall be present at the Business whenever the Eufloria Business is open for business. You shall maintain, at all times, a staff of competent, conscientious, and trained employees sufficient to operate the Eufloria Business in compliance with Eufloria's standards. Eufloria does not direct or control labor or employment matters for You or Your employees, or for any of Eufloria's franchisees and/or their employees. Eufloria may make suggestions and may provide guidance relating to such matters; however, it is entirely Your responsibility to determine whether to adopt, follow and/or implement any of our suggestions or guidance. Notwithstanding anything contained in this Agreement to the contrary, mandatory specifications, standards and operating procedures including as set forth in any manual, do not include the terms or conditions of employment for any of your employees, nor do they include mandated or required personnel policies or procedures.

7.5 Advertising

Recognizing the value of advertising, marketing, and promotion, and the importance of the standardization of advertising, marketing, and promotion programs to the furtherance of the goodwill and public image of the System, the parties agree as follows:

7.5.1 Local Advertising

You shall spend at least 1% of Gross Revenues on local advertising each month on local marketing advertising and promotion in such manner as Eufloria may, in its sole discretion, direct in the Manual or otherwise in writing from time-to-time. Upon Eufloria's request, You shall provide satisfactory evidence of its local advertising and promotion expenditures in such manner as Eufloria shall direct in the manual or otherwise in writing from time-to-time.

7.5.2 Websites

Unless otherwise approved in writing by Eufloria, You shall not establish a separate Website. However, Eufloria shall have the right to require that You have one or more references or webpage(s), as designated and approved in advance by Eufloria, within Eufloria's principal Website, which is currently www.eufloriameds.com ("Our Website"). The term "Website" means an interactive electronic document contained in a network of computers linked by communications software, commonly referred to as the Internet or World Wide Web, including, but not limited to, any account, page, or other presence on a social or business networking media site, such as Facebook, Twitter, Linked In, and on-line blogs and forums ("Networking Media Sites"). Eufloria shall have the right to require that You not have any Website other than the webpage(s), if any, made available on Our Website.

7.5.2.1 Eufloria Website

Eufloria may approve a separate Website for You (which Eufloria is not obligated to approve; and which approval, if granted, may later be revoked by Eufloria) subject to the conditions set forth in this Section 7.5.2.1:

- (a) You specifically acknowledge and agree that any Website owned or maintained by or for the benefit of You shall be subject to Eufloria's prior review and approval;
- (b) Any expenditures by You in connection with any Website shall not count towards fulfilling Your advertising obligations under this Section 7 of the Agreement;
- (c) Before establishing any Website, You shall submit to Eufloria, for Eufloria's prior written approval, a sample of the proposed Website domain name, format, visible content (including, without limitation, proposed screen shots), and non-visible content (including, without limitation, meta tags) in the form and manner Eufloria may reasonably require;
- (d) Eufloria may designate a single vendor or supplier for the purposes of assisting You in creating Your Website;
- (e) If approved, You shall not subsequently modify such Website without Eufloria's prior written approval as to such proposed modification;
- (f) You shall comply with the standards and specifications for Websites that Eufloria may periodically prescribe in the Manual or otherwise in writing;
- (g) If required by Eufloria, You shall establish such hyperlinks to Eufloria's Website and other Websites as Eufloria may request in writing; and
- (h) You shall not make any posting or other contribution to a Networking Media Site relating to Eufloria, the System, the Proprietary Marks, or the Franchised Business that: (i) is derogatory, disparaging, or critical of Eufloria; (ii) is offensive, inflammatory, or indecent; (iii) harms the goodwill and public image of the System and/or the Proprietary Marks; or (iv) violates Eufloria's policies relating to the use of Networking Media Sites.

7.5.2.2 Digital Marketing Fee

In addition to the conditions set forth in Section 7.6.4.1, You shall pay to Eufloria a fee (the "Digital Marketing Fee") for use and participation in, and access to, Our Website. The amount at signing is Six Hundred Sixty Dollars (\$660.00) per month; however, that amount is subject to change. The Digital Marketing Fee shall be by the tenth (10th) day following the first month following entry into this Agreement.

7.5.2.3 Changes to Technology

You acknowledge and agree that changes to technology are dynamic and not predictable within the term of this Agreement. In order to provide for inevitable but unpredictable changes to technological needs and opportunities, You agree that Eufloria shall have the right to establish, in writing, reasonable new standards for the implementation of technology in the System; and You

agree that You shall abide by those reasonable new standards established by Eufloria as if this Agreement were periodically revised by Eufloria for that purpose.

7.5.3 Advertising Cooperative

Eufloria shall have the right, in its sole discretion, to designate any geographic area for purposes of establishing a regional advertising and promotional cooperative (the "Cooperative"), and to determine whether a Cooperative is applicable to Your Approved Territory. If a Cooperative has been established in Your area prior to opening the Business, You shall become a member of the Cooperative no later than thirty (30) days after opening the Business. If a Cooperative is established subsequent to Your opening of the Business, You shall become a member of the Cooperative no later than thirty (30) days after the date on which the cooperative commences operation. If the Business is within the Territory of more than on Cooperative, You shall not be required to be a member of more than one Cooperative within that Territory.

7.5.4 Marketing Materials

All marketing and promotion by You shall be in such media and of such type and format as Eufloria may approve, shall be conducted in a dignified manner and shall conform to such standards and requirements as Eufloria may specify. You shall not use any advertising or promotional plans or materials unless and until You have received written approval from Eufloria You shall provide satisfactory evidence of Your local advertising and promotion expenditures in such as a manner as Eufloria shall direct in the Manual or otherwise in writing from time-to-time. Eufloria may make available to You, from time-to-time, at Your expense, such promotional materials, including newspaper mats, coupons, merchandising materials, point-of-purchase materials, special promotions, and similar advertising and promotional maters.

7.5.5 Promotions

You acknowledge that periodic rebates, give-a-ways, and other promotions and programs are an integral part of the System. Accordingly, You, at your sole cost and expense, shall, from time-to-time, issue and offer such rebates, give-a-ways, and promotions, in accordance with any reasonable advertising programs established by Eufloria, and shall further honor such rebates, give-a-ways, and promotions, issued by Eufloria, as long as all of the above does not contravene regulations and laws of appropriate government agencies.

7.5.6 Telephone Directories

You shall comply with Eufloria's specifications concerning the form and size of such listings, and the number of directories in which such listings will be placed. Additionally, You are required to obtain listings and/or advertise with Eufloria and other franchisees of the System on electronic yellow pages directories and other online directories as Eufloria may designate in the Manual or otherwise in writing. Eufloria reserves the right to place, and subsequently remove or modify, such online listings and advertisements on Your behalf. For any listings or advertisement posted or on behalf of You, You shall promptly pay, upon demand by Eufloria, Your *pro rata* share of the costs of such listings or advertisements.

7.5.7 Franchise Advisory Council

Eufloria shall have the right, in its discretion, to require the establishment of a franchise advisory council (the "Advisory Council") in Your Approved Territory. In the event such Advisory Council is established, You shall participate actively in the Advisory Council as Eufloria designates and participate in all Advisory Council meetings approved by Eufloria. Eufloria reserves the right to prepare and amend the governing documents for the Advisory Council from time-to-time, in its sole discretion, at any time. Eufloria, in its sole discretion, will determine the topic areas to be considered by the Advisory Council. The purpose of the Advisory Council shall include, but is not limited to, exchanging ideas and problem-solving methods, advising Eufloria on expenditures for system-wide advertising, and coordinating franchisee efforts. Amounts and expenditures may vary from time-to-time due to variations in Advisory Council participation and costs, as determined by the Advisory Council, and as approved by Eufloria. Eufloria shall have the right to form, change, or dissolve an Advisory Council at any time in its sole discretion.

7.6 Financial Information

7.6.1 Records

You shall record all sales and all receipts of revenue on individual serial-numbered receipts. Bank Deposits must validate all receipts. You shall retain daily sales reporting forms and accompanying records for at least three (3) years after the date of sale (or for a longer period if required by state or local law). You shall retain all other records and receipts used in the ordinary course of business. You shall furnish all records to Eufloria upon request.

7.6.2 Reports

You shall submit to Eufloria, on or before the tenth (10th) day following the end of each month, financial reports on the income and expenses of the Eufloria Business in the format specified in the Manual. You shall also submit to Eufloria, at the time of filing, copies of all federal state and local income, sales, and property tax returns. Eufloria will use this data to confirm that You are complying with Your obligations under this Agreement, and to formulate earnings and expense information for possible disclosure to prospective franchisees. In addition to the foregoing, on or before the tenth (10th) day following the end of each month, you shall submit proof of payment for any leasehold rental obligations, sales tax, and payroll taxes.

7.7 Insurance

7.7.1 Minimum Insurance Requirements

You shall procure, prior to the commencement of any activities or operations under this Agreement, and shall maintain in full force and effect at all times during the term of this Agreement (and for such period thereafter as is necessary to provide the coverages required hereunder for events having occurred during the term of this Agreement), at Your expense, an insurance policy or policies protecting You, Eufloria, and their respective officers, directors, partners, agents and employees against any demand or claim with respect to personal injury, death or property damage,

business interruption, or any loss, liability or expense whatsoever arising or occurring upon or in connection with the Business, including, but not limited to, comprehensive general liability insurance, property insurance (including, but not limited to, fire, vandalism, and malicious mischief insurance for the replacement value of the Eufloria Business and its contents), casualty insurance, business interruption insurance, statutory workers' compensation insurance, employer's liability insurance, product liability insurance, and automobile insurance coverage for all vehicles used in connection with the operation of Business, if applicable. Such policy or policies shall be written by a responsible carrier or carriers acceptable to Eufloria, shall name Eufloria and its subsidiaries and affiliates as additional insureds, shall provide for Eufloria to receive notice upon cancellation or any event of default, including non-payment, and shall provide at least the types and minimum amounts of coverage specified in the Manual. Eufloria shall have the right, from time-to-time, to make such changes in minimum policy limits and endorsements in the Manual or otherwise in writing as it may determine in its reasonable discretion.

7.7.2 Non-Waiver

Your obligation to obtain and maintain the policy or policies in the amounts specified in the Manual shall not be limited in any way by reason of any insurance that may be maintained by Eufloria, nor shall Your performance of that obligation relieve you of liability under the indemnity provisions set forth in Section 8.5 of this Agreement.

7.7.3 Franchisor Entitled to Recover

All public liability and property damage policies shall contain a provision that Eufloria, although not named as an insured, shall nevertheless be entitled to recover under such policies on any loss occasioned to Eufloria or its agents or employees by reason of the negligence of You or your agents or employees.

7.7.4 Certificates of Insurance

Prior to the commencement of any operations under this Agreement, and thereafter at least thirty (30) days prior to the expiration of any policy, You shall deliver to Eufloria Certificates of Insurance evidencing the proper types and minimum amounts of coverage. All Certificates shall expressly provide that no less than thirty (30) days' prior written notice shall be given Eufloria in the event of material alteration to or cancellation of the coverages evidenced by such Certificates.

7.7.5 Right to Procure Insurance

Should You, for any reason, fail to procure or maintain the insurance required by this Agreement, as such requirements may be revised from time-to-time by Eufloria in the Manual or otherwise in writing, Eufloria shall have the right and authority (but not the obligation) to procure and maintain such insurance in Your name and to charge same to You, which charges, together with Our reasonable expenses in so acting, shall be payable by You immediately upon notice. The foregoing remedies shall be in addition to any other remedies Eufloria may have under this Agreement, or at law or in equity.

7.8 Financial and Legal Responsibility

7.8.1 Compliance with Law

You shall comply with all federal, state and local laws and regulations pertaining directly or indirectly to the Eufloria Business. You shall keep current and legally compliant all licenses, permits, bonds, contracts, and deposits made to or required by any government agency in connection with the operation of the Eufloria Business. You are responsible for compliance with all requirements imposed by applicable law, rule, or regulation.

7.8.2 Payment of Indebtedness

You shall pay promptly when due all taxes and debts that You incur in the conduct of Your business. Except in connection with the financing of the initial development of the Business, including your obtainment of any SBA financing, the Eufloria Business and all assets and equipment used in connection with the operation of the Eufloria Business shall remain free and clear of any pledge, mortgage, hypothecation, lien, charge, encumbrance, security interest or purchase right or options unless approved by Eufloria in writing. The Business revenues, including Gross Revenues and if You are a partnership, corporation, or limited liability company, each of your Owners' interest in the franchisee entity, shall be and remain free and clear of any pledge, mortgage, hypothecation, lien, charge, encumbrance, voting agreement, proxy, security interest or purchase right or options, unless approved by Eufloria in writing.

7.9 Franchised Business Operations

You shall use the Business solely for the operation of the business franchised hereunder; shall keep the Business open and in normal operation for such minimum hours and days as Eufloria may specify in the Manual or otherwise directs from time-to-time; shall refrain from using or permitting the use of the Business for any other purpose or activity at any time without first obtaining the written consent of Eufloria; and shall operate the Business in strict conformity with such methods, standards, and specifications as Eufloria may, from time-to-time, prescribe in the Manual or otherwise in writing. You shall refrain from deviating from such standards, specifications, and procedures without Eufloria's prior written consent.

8. RELATIONSHIP OF PARTIES

8.1 Interest in Marks and System

You expressly understand and acknowledge that:

- (a) Eufloria (or its affiliate(s)) is the owner of all rights, title and interest in and to the Marks and the goodwill associated with and symbolized by them;
- (b) The Marks are valid and serve to identify the System and those who are authorized to operate under the System;

- (c) Neither You nor any principal of You shall directly or indirectly contest the validity of Eufloria's ownership of the Marks, nor shall You directly or indirectly, seek to register the Marks with any government agency;
- (d) Your use of the Marks does not give You any ownership interest or other interest in or to the Marks, except the licensure granted by this Agreement;
- (e) Any and all goodwill arising from Your use of the Marks shall inure solely and exclusively to Eufloria's benefit, and upon expiration or termination of this Agreement, and the license herein granted, no monetary amount shall be assigned or attributable to any goodwill associated with Your use of the System or the Marks; and
- (f) The right and license of the Marks granted hereunder to You is non-exclusive, and Eufloria thus has and retains the rights, among others:
 - i. to use the Marks itself in connection with selling services, products and other;
 - ii. to grant other licenses for the Marks, in addition to those licenses already granted to existing franchisees;
 - iii. to develop and establish other systems using the same or similar Marks, or any other proprietary marks, and to grant licenses or franchises thereto without providing any rights therein to You; and
 - iv. to, from time-to-time, modify or delete existing Marks upon notice to You. You have absolutely no right to use any specific deleted mark owned or controlled by Eufloria or its Affiliates.

8.2 Independent Status

It is expressly agreed that the parties intend by this Agreement to establish between you and Eufloria the relationship of franchisee and franchisor. It is further agreed that you have no authority to create or assume in Eufloria's name or on Eufloria's behalf any obligation express or implied or to act or purport to act as agent or representative on our behalf for any purpose whatsoever. Neither you nor Eufloria is the employer, employee, agent, partner, fiduciary or co-venturer, of or with the other, each being independent. All employees and agents hired or engaged by or working for you will be only the employees or agents of yours and will not, for any purpose be deemed employees or agents of Eufloria nor subject to Eufloria's control. Eufloria has no authority to exercise control over the hiring or termination of your employees, independent contractors, agents or others who work for you, their compensation, working hours or conditions, or their day-to-day activities, except to the extent necessary to protect the brand and the Marks. You shall file your own tax, regulatory and payroll reports with respect to your employees, agents and contractors, and you shall save, indemnify and hold Eufloria and its parents, affiliates, owners, officers, directors and subsidiaries harmless from any and all liability, costs and expenses, of any nature,

that any such party incurs related to these obligations. You shall, in all respects, be an independent contractor and nothing in this Agreement is intended to constitute either party as an agent, legal representative, subsidiary, joint-venturer, joint-employer, partner, employee or servant of the other for any purpose whatsoever. Without limiting the foregoing, You are an independent legal entity and must make this fact clear in Your dealings with suppliers, lessors, government agencies, employees, customers and others. You and Eufloria are completely separate entities and are not fiduciaries, partners joint-venturers, or agents of the other in any sense, and neither party has the right to bind the other. No act or assistance by either party to the other pursuant to this Agreement may be construed to alter this relationship. You are solely responsible for compliance with all federal, state, and local laws rules and regulations, and for complying with Eufloria policies, practices, and decisions relating to the operation of the Eufloria Business. You shall rely on Your own knowledge and judgment in making business decisions, subject only to the requirements of this Agreement and the Manual. You may not expressly or implicitly hold Yourself out as an employee, partner, shareholder, member, joint-venturer or representative of Eufloria, nor may You expressly or implicitly state or suggest that You have the right or power to bind Eufloria, or to incur any liability on Eufloria's behalf. You may not use the Trade Name or Marks as part of Your corporate name, limited liability company name, or limited partnership name. There is no fiduciary duty between You and Eufloria.

8.3 <u>Display of Disclaimer</u>

You shall conspicuously display a sign that states that "THIS EUFLORIA BUSINESS IS AN INDEPENDENTLY OWNED AND OPERATED FRANCHISED BUSINESS" within each Business, business cards, client/customer agreements, stationery, purchase order forms, invoices, and other documents that You use in Your business dealings with suppliers, government agencies, employees and customers must clearly identify You as an independent legal entity.

8.4 Confidentiality

You acknowledge and agree that the information, ideas, forms, marketing plans and other materials disclosed to You under this Agreement, whether or not included in the Manual, are confidential and proprietary information and trade secrets of Eufloria. Any and all information, knowledge and techniques which Eufloria designates as confidential shall be deemed confidential for purposes of this Agreement, except information which You can demonstrate came to Your attention prior to disclosure thereof by Eufloria or which, at or after the time of disclosure by Eufloria to You, had become or later becomes a part of the public domain, through publication or communication by others. You agree to maintain the confidentiality of all such material. You may not disclose any such information to any third-party, except to Your employees and agents, as necessary in the regular conduct of the Eufloria Business, and except as authorized in writing by Eufloria. You shall be responsible for requiring compliance of Your Related Parties and employees with the provisions of this Section. You shall obtain signed Nondisclosure, Nonsolicitation and Noncompetition Agreements, in the form of Exhibit E to this Agreement, from Your Related Parties and employees, and send Eufloria a copy of each such agreement upon demand.

8.5 Mutual Indemnification

You and your Related Parties agree to indemnify, defend and hold harmless us, our affiliates, and our and their respective shareholders, members, directors, officers, employees, agents, successors, and assignees (the "Indemnified Parties") against, and to reimburse any one or more of the Indemnified Parties for all claims, obligations, and damages directly or indirectly arising out of or related to your act or omission, the act or omission of any of your Related Parties, employees, agents or representatives, the Eufloria Business's operation, the business you conduct under this Agreement, or your breach of this Agreement, including, without limitation, those alleged to be caused by the Indemnified Party's negligence, unless (and then only to the extent that) the claims, obligations, or damages are determined to be caused solely by our gross negligence or willful misconduct in a final, unappealable ruling issued by a court with competent jurisdiction. For purposes of this indemnification, claims include all obligations, damages (actual, consequential, or otherwise), and costs that any Indemnified Party reasonably incurs in defending any claim against it, including, without limitation, reasonable accountants, arbitrators, attorneys' fees, and expert witness fees, costs of investigation, and proof of facts, court costs, travel and living expenses, and other expenses of litigation, arbitration, or alternative dispute resolution, regardless of whether litigation arbitration or alternative dispute resolution is commenced. Each Indemnified Party may defend any claim against it at your expense and agree to settlements or take any other remedial, corrective, or other actions. This indemnity will continue in full force and effect subsequent to and notwithstanding this Agreement's expiration or termination. An Indemnified Party need not seek recovery from any insurer or other third-party, or otherwise mitigate its losses and expenses, in order to maintain and recover fully a claim against you under this subparagraph. You agree that a failure to pursue a recovery or mitigate a loss will not reduce or alter the amounts that an Indemnified Party may recover from you under this paragraph. Without limiting the foregoing, if Eufloria is made a party to a legal proceeding in connection with Your act or omission, Eufloria may hire counsel to protect its interests and bill You for all costs and expenses incurred by Eufloria. You shall promptly reimburse Eufloria for such costs and expenses.

You shall notify Eufloria immediately when you learn about an infringement or challenge to your use of any Mark, including the Eufloria mark. Eufloria will take the action Eufloria deems appropriate in any such situation. Eufloria has exclusive control over any proceeding or settlement concerning any of the Marks. You must take all actions that, in the opinion of Eufloria's counsel, may be advisable to protect and maintain Eufloria's interests in any proceeding or to otherwise protect and maintain Eufloria's interests in the Mark. While Eufloria is not required to defend you against a claim arising from your use of any of the Marks, Eufloria will indemnify and hold you harmless from all of your expenses reasonably incurred in any legal proceeding disputing your authorized use of any Mark provided that (a) your use is and has been in accordance with the terms of this Agreement and such other terms as may be specified by Eufloria; and (b) you notify us of the proceeding or alleged infringement in a timely manner and you have complied with Eufloria's directions regarding the proceeding. Eufloria has the right to control the defense and settlement of any proceeding. Eufloria will not reimburse you for your expenses and legal fees for separate, independent legal counsel, or for expenses in removing signage or discontinuing your use of any Mark. Eufloria will not reimburse you for disputes where Eufloria and/or any of its parents, affiliates, successors or assigns challenges your use of a Mark.

8.6 Covenants

8.6.1 In-Term Covenants

- (a) During the Term, You shall not, directly or indirectly, for yourself or through, on behalf of, or in conjunction with any person or entity, own, maintain, operate, engage in, consult with, provide any assistance to, or have any interest (direct or indirect) in a Competitive Business (as defined below).
- (b) You shall not divert or attempt to divert any business, client, or potential client of the Eufloria Business or any other System Business to any competitor, by direct or indirect inducement or otherwise, or to do or perform, directly or indirectly, any other act, injurious or prejudicial, to the goodwill associated with the Marks or the System.

The term "Competitive Business" shall mean any and all businesses that are competitive with Eufloria Businesses, including, without limitation, (a) any enterprise, entity, or individual that offers or is otherwise involved in or deals with any goods, products and/or services which are substantially similar to those products and services now or in the future authorized by us for sale at or from Eufloria Businesses; and (b) any business granting franchises or licenses to others to operate the type of business specified herein, provided that any business which signs a franchise agreement with Eufloria is not a "Competitive Business" for purposes of this agreement. Furthermore, the Restricted Parties shall not divert, or attempt to divert, any prospective customer to a Competing Business in any manner.

8.6.2 Post-Term Covenants

You may not, for a continuous, uninterrupted period commencing upon the expiration, transfer or termination of this Agreement (regardless of the cause for termination), and continuing for two (2) years thereafter, either directly or indirectly, for yourself, or through, on behalf of, or in conjunction with any person, persons (including your spouse or any immediate family member, or the spouse or any immediate family member of any personal guarantor of this Agreement), partnership, limited liability company or corporation, own, maintain, operate, engage in, provide any assistance to, or have any interest in, any Competitive Business that is located: (i) at the Eufloria Business; (ii) within twenty-five (25) miles of the Eufloria Business; or (iii) within twenty-five (25) miles of any other System Business located then in existence or under construction.

8.6.3 Miscellaneous

You agree that the length of time in Section 8.6.2 will be tolled for any period during which you are in breach of the covenant or any other period during which Eufloria seeks to enforce this Agreement. The parties agree that the foregoing covenants shall be construed as independent of any other covenant or provision of this Agreement. If any court of competent jurisdiction determined that the geographic limits, time period or line of business defined by this Section 8 (inclusive of all subsections) is unreasonable, the parties agree that such a court of competent

jurisdiction may determine an appropriate limitation to accomplish the intent and purpose of this Section and the parties, and each of them, agree to be bound by such determination.

9. TRANSFER OF FRANCHISE

9.1 Franchisor's Right to Transfer

Eufloria shall have the right to transfer or assign this Agreement and all or any part of its rights or obligations herein to any person or legal entity, and any designated assignee of Eufloria shall become solely responsible for all obligations of Eufloria under this Agreement from the date of assignment. You shall execute such documents or attornment, or other documents, as Eufloria may request.

9.2 Franchisee's Condition Right to Transfer

You understand and acknowledge that the rights and duties set forth in this Agreement are personal to You, and that Eufloria has granted this franchise in reliance of Your (or, if You are a corporation, partnership, or limited liability company, your principals) business skill, financial capacity and personal character. Accordingly, neither You nor any immediate or remote successor to any part of Your interest in this Agreement, nor any individual, partnership, limited liability company, corporation or other legal entity, which directly or indirectly owns any interest in You, shall sell, assign, transfer, convey, pledge, encumber, merge or give away (collectively, "Transfer") this Agreement, any direct or indirect interest in You, or in all or substantially all of the assets of the Franchise without prior written consent of Eufloria Any purported assignment or transfer not having the written consent of Eufloria, required by Section 9.3, shall be null and void and shall constitute a material breach of this Agreement, for which Eufloria may immediately terminate without opportunity to cure pursuant to Section 10.2.1 of this Agreement. The foregoing remedies shall be in addition to any other remedies Eufloria may have under this Agreement or at law or in equity.

9.3 Conditions of Transfer

Franchisee shall notify Eufloria in writing of any proposed transfer of this Agreement, any direct or indirect interest in You, or in all or substantially all of the assets of Eufloria Business, at least thirty (30) days before such transfer is proposed to take place. Eufloria shall not unreasonably withhold its consent to any transfer. Eufloria may, in its sole discretion, require any or all of the following as conditions of its approval:

- (a) That all of Your accrued monetary obligations and all other outstanding obligations to Franchisor and its affiliates have been satisfied;
- (b) That You are not in default of any provision of this Agreement, any amendment or addendum hereof or successor hereto, or any other agreement between You and Eufloria or its affiliates;

- (c) That the transferor shall have executed a general release, in a form prescribed by Eufloria, of any and all claims against Eufloria and its affiliates, and their respective officers, directors, agents, shareholders, and employees;
- (d) That the transferor (and, if the transferee is other than an individual, such owners of a beneficial interest in the transferee as Eufloria may request) demonstrate to Eufloria's satisfaction that it meets Eufloria's educational, managerial and business standards; possesses a good moral character, business reputation and credit rating; has the aptitude and ability to operate the Eufloria Business (as may be evidenced by prior related business experience or otherwise); and has adequate financial resources and capital to operate the Eufloria Business, taking into consideration the purchase price paid by the transferee for the Eufloria Business; and has not operated a business in competition with Eufloria;
- (e) That (1) at Eufloria's option, (a) the transferee (and, if the transferee is other than an individual, such owners of a beneficial interest in the transferee as Eufloria may request) enter into a written assignment, in a form satisfactory to Eufloria, assuming and agreeing to discharge all of Your obligations under this Agreement, or (b) the transferee(s) execute, for a term ending on the expiration date of this Agreement and with such renewal term(s) as may be provided by this Agreement, the Eufloria's then-current form of franchise agreement and other ancillary agreements as Franchisor may require for the Eufloria Business, which agreements shall supersede this Agreement in all respects, and the terms of which may differ from the terms of this Agreement, including, without limitation, higher royalty fees, advertising contributions, or other fees, and a smaller or modified Territory, except that the transferee shall not be required to pay any initial franchise fee; and (2) the transferee's principal guaranty the performance of all such obligations in writing in a form satisfactory to Eufloria;
- (f) That You remain liable for all of the obligations to Eufloria in connection with the Eufloria Business which arose prior to the effective date of the transfer and execute any and all instruments reasonably requested by Eufloria to evidence such liability;
- (g) That the transferee (or, if the transferee is a corporation, partnership or limited liability company, a principal of the transferee acceptable to Eufloria) and the transferee's manager (if transferee or transferee's principal will not manage the Eufloria Business), at the transferee's expense, have successfully completed any training programs then in effect upon such terms and conditions as Eufloria may reasonably require and pay Eufloria the then-current training fee;
- (h) Eufloria approves the terms and conditions of the transfer agreement between transferor and transferee; and
- (i) You pay to Eufloria a transfer fee in an amount equal to the greater of 20% of the then-current initial franchise fee at the time of transfer or 5% of the sale price; however, in the case of a transfer to a corporation or limited liability company

formed by You for the convenience of ownership (as determined by Eufloria in its sole discretion), no such transfer fee shall be required.

9.4 Franchisor's Right of First Refusal

If any party holding any direct or indirect interest in this Agreement, in You, or in all or substantially all of the assets of the Business desires to accept any bona fide offer from a third party to purchase such interest, You shall notify Eufloria as provided in Section 9 hereof, and shall provide such information and documentation relating to the offer as Eufloria may require. Eufloria shall have the right and option, exercisable within thirty (30) days after receipt of such written notification, to send written notice to the seller that Eufloria intends to purchase the seller's interest on the same terms and conditions offered by the third party. If Eufloria elects to purchase the seller's interest, closing on such purchase shall occur within sixty (60) days from the date of notice to the seller of the election to purchase by Eufloria. If Eufloria elects not to purchase the seller's interest, any material change thereafter in the terms of the offer from a third party shall constitute a new offer subject to the same rights of first refusal by Eufloria as in the case of the third party's initial offer. Failure of Eufloria to exercise the option afforded by this Section 9 shall not constitute a waiver of any other provision of this Agreement, including all of the requirements of this Section 9, with respect to a proposed transfer. In the event the consideration, terms and/or conditions offered by a third party are such that Eufloria may not reasonably be required to furnish the same consideration, terms and/or conditions, then Eufloria may purchase the interest proposed to be sold for the reasonable equivalent in cash. If the parties cannot agree within thirty (30) days on the reasonable equivalent in cash of the consideration, terms and/or conditions offered by the third party, an independent appraiser shall be designated by Eufloria at Eufloria's expense, and the appraiser's determination shall be binding.

If any party holding any direct or indirect interest in this Agreement, in You, or in all or substantially all of the assets of the Business desires to accept any bona fide offer from a third party to purchase its cannabis-related license(s), You shall notify Eufloria as provided in Section 9 hereof, and shall provide such information and documentation relating to the offer as Eufloria may require. Eufloria shall have the right and option, exercisable within thirty (30) days after receipt of such written notification, to send written notice to the seller that Eufloria intends to purchase the seller's interest at the lower of the government's then-current face value, or on the same terms and conditions offered by the third party. If Eufloria elects to purchase the seller's interest, closing on such purchase shall occur within sixty (60) days from the date of notice to the seller of the election to purchase by Eufloria. If Eufloria elects not to purchase the seller's interest, any material change thereafter in the terms of the offer from a third party shall constitute a new offer subject to the same rights of first refusal by Eufloria as in the case of the third party's initial offer. Failure of Eufloria to exercise the option afforded by this Section 9 shall not constitute a waiver of any other provision of this Agreement, including all of the requirements of this Section 9, with respect to a proposed transfer. In the event the consideration, terms and/or conditions offered by a third party are such that Eufloria may not reasonably be required to furnish the same consideration, terms and/or conditions, then Eufloria may purchase the interest proposed to be sold for the reasonable equivalent in cash. If the parties cannot agree within thirty (30) days on the reasonable equivalent in cash of the consideration, terms and/or conditions offered by the third

party, an independent appraiser shall be designated by Eufloria at Eufloria's expense, and the appraiser's determination shall be binding.

9.5 <u>Death or Mental Incapacity</u>

Upon the death, physical or mental incapacity of any person with an interest in this Agreement, in You, or in all or substantially all of the assets of the Business, the executor, administrator, or personal representative of such person shall transfer such interest to a third party approved by Eufloria within six (6) months after such death or mental incapacity. Such transfers, including, without limitation, transfers by devise or inheritance, shall be subject to the same conditions as any *inter vivos* transfer. In the case of transfer by devise or inheritance, if the heirs or beneficiaries of any such person are unable to meet the conditions in this Section 9, the executor, administrator, or personal representative of the decedent shall transfer the decedent's interest to another party approved by Eufloria within a reasonable time, which disposition shall be subject to all the terms and conditions for transfers contained in this Agreement. If the interest is not disposed of within a reasonable time, Franchisor may terminate this Agreement, pursuant to Section 10 hereof.

9.6 Non-Waiver

Eufloria's consent to a transfer of any interest in this Agreement, in You, or in all or substantially all of the assets of the Business, shall not constitute a waiver of any claims it may have against the transferring party, nor shall it be deemed a waiver of Eufloria's right to demand exact compliance with any of the terms of this Agreement by the transferor or transferee.

10. TERMINATION OF FRANCHISE

10.1 Termination by Consent of the Parties

This Agreement may be terminated upon the mutual consent of the parties.

10.2 <u>Termination by Eufloria</u>

10.2.1 Immediate Termination upon Notice of Default

Upon the occurrence of any of the following defaults, Eufloria may, at its option, terminate this Agreement effective immediately upon written notice to You:

- (a) If You misuse the Trade Name, Marks or the System, or engage in conduct which reflects materially and unfavorably upon the goodwill associated with them, or if You use in the Eufloria Business any names, marks, systems, logotypes or symbols that Eufloria has not authorized You to use.
- (b) If You have any direct or indirect interest in the ownership or operation of any business other than the Eufloria Business that is confusingly similar to the Eufloria Business or uses the System or Marks, or if You fail to give Eufloria a signed copy of the Nondisclosure, Nonsolicitation and Noncompetition Agreement, a form of

which is attached hereto as Exhibit E for You (or if You are a corporation, all officers and shareholders, or, if You are a partnership, all Your general partners, or, if You are a limited liability company, all Your members) within ten (10) days after Eufloria requests it.

- (c) If You attempt to assign or Transfer Your rights under this Agreement in any manner not authorized by this Agreement.
- (d) If You have made any material misrepresentations in connection with the acquisition of a Eufloria Business or to induce Eufloria to enter into this Agreement.
- (e) If You act without Eufloria's prior written approval or consent in regard to any matter for which Eufloria's prior written approval or consent is expressly required by this Agreement.
- (f) If You cease to operate the Eufloria Business, unless (i) operations are suspended for a period of no more than one hundred and eighty (180) days, and (ii) the suspension is caused by fire, condemnation, or other act of God.
- (g) If You fail to permanently correct a breach of this Agreement, or to meet the operational standards stated in the Manual, after being twice requested in writing by Eufloria to correct a similar breach or meet a similar standard in any twelve (12) months period.
- (h) If a threat or danger to public health or safety results from the construction, maintenance or operation of the Eufloria Business.
- (i) Except as otherwise required by the United States Bankruptcy Code, if You become insolvent, are adjudicated a bankrupt, or file or have filed against You a petition in bankruptcy, reorganization, or similar proceeding.
- (j) If You plead guilty to, plead no contest to, or are convicted of, a felony, a crime involving moral turpitude, or any other crime or offense that Eufloria believes is reasonably likely to have an adverse effect on the System or Marks, the goodwill associated therewith, or Eufloria's interest therein.
- (k) If You maintain false books or records, or submit any false reports to Eufloria.
- (l) If You offer a product or service without Eufloria's consent, or fail to offer any product or service designated by Eufloria.
- (m) If You have more than three (3) open customer complaints that have not been resolved to Franchisor's satisfaction within ten (10) days.

- (n) If You have multiple negative uncured online reviews, including, but not limited to, Yelp, BBB, Listen 360, Google Reviews, that have not been resolved to Franchisor's satisfaction.
- (o) If You fail to meet the Minimum Monthly Gross Revenue Quota set forth in Section 7.3.10.

10.2.2 Termination after Five Days' Notice to Cure

Eufloria may, at its option, terminate this Agreement, effective five (5) days after written notice is given to You, if You fail to make any payment when due under this Agreement or any other agreement between You and Eufloria.

10.2.3 Termination after Thirty Days' Notice to Cure

Upon the occurrence of any of the following defaults, Eufloria may, at its option, terminate this Agreement after thirty (30) days' notice to cure:

- (a) If You fail to submit to Eufloria in a timely manner any information You are required to submit under this Agreement.
- (b) If You fail to begin operation of the Eufloria Business within the time limits as provided in this Agreement, or if You fail to operate your Eufloria Business in accordance with this Agreement and/or the Manual.
- (c) If You default in the performance of any other obligation under this Agreement, or any other agreement with Eufloria.

Under this Section 10.2.3, Eufloria may terminate this Agreement only by giving written notice of termination stating the nature of such default to You at least thirty (30) days prior to the effective date of termination; provided, however, that You may avoid termination by immediately initiating a remedy to cure such default, curing it to Eufloria's satisfaction, and by promptly providing proof thereof to Eufloria within the thirty (30) day period. If any such default is not cured within the specified time, or such longer period as applicable law may require, this Agreement shall terminate without further notice to You effective immediately upon the expiration of the thirty (30) day period or such longer period as applicable law may require.

10.2.4 Penalty Upon Default

In addition to Eufloria's rights pursuant to Section 10.2.1 through Section 10.2.3, and any and all other remedies available to Eufloria ®, if Eufloria ® issues you a notice of default and you fail to cure such default before the expiration of the applicable cure period (each an "Uncured Default"), then Eufloria ® may, at its option, require you to pay Uncured Default Royalty Payments as follows:

- i. one percent (1%) of Gross Revenues for the thirty day period beginning on the day after the expiration of the cure period specified in the default notice issued to you for the Uncured Default ("Default Royalty Period 1");
- ii. two percent (2%) of Gross Revenues for the thirty day period beginning on the day after the expiration of Default Royalty Period 1 ("Default Royalty Period 2");
- iii. three percent (3%) of Gross Revenues for the thirty day period beginning on the day after the expiration of Default Royalty Period 2 ("Default Royalty Period 3");
- iv. four percent (4%) of Gross Revenues for the thirty day period beginning on the day after the expiration of Default Royalty Period 3 ("Default Royalty Period 4"); and
- v. five percent (5%) of Gross Revenues for the period beginning on the day after the expiration of Default Royalty Period 4 and ending on the date you cure the Uncured Default to DEA's satisfaction in accordance with Section 10.2.4.

10.3 Rights and Obligations After Termination or Expiration

Upon termination of this Agreement for any reason, the parties will have the following rights and obligations:

- (a) Eufloria will have no further obligations under this Agreement.
- (b) You shall give the final accounting for the Eufloria Business, pay Eufloria within thirty (30) days after termination all payments due to Eufloria, and return the Manual and any other property belonging to Eufloria.
- (c) You shall immediately transfer your cannabis license or application, as applicable to Eufloria (or its designee).
- (d) You shall immediately and permanently cease to operate the Eufloria Business. You shall immediately and permanently stop using the Marks or any confusingly similar marks, the System, or any advertising, signs, stationery, or forms that bear identifying marks or colors that might give others the impression that You are operating a Eufloria Business. You shall refrain from any statement or action that might give others the impression that You are or ever were affiliated with the Eufloria Franchise Network.
- (e) You shall promptly sign any documents and take any steps that, in the judgment of Eufloria, are necessary to delete Your listings from classified telephone directories,

disconnect, or, at Eufloria's option, assign the Eufloria all telephone numbers that have been used in the Eufloria Business, and terminate all other references that indicate You are or ever were affiliated with Eufloria or a Eufloria Business. By signing this Agreement, You irrevocably appoint Eufloria as Your attorney-in-fact to take the actions described in this paragraph if You do not do so Yourself within seven (7) days after termination of this Agreement. You further irrevocably assign Your telephone numbers listed on Exhibit A, or hereinafter acquired for the operation of Your Eufloria Business, to Eufloria.

- (f) You shall maintain all records required by Eufloria under this Agreement for a period of not less than five (5) years after final payment of any amounts You owe to Eufloria when this Agreement is terminated (or such longer period as required by applicable law).
- Eufloria, or its designee, has an option to purchase the business from You, including but not limited to, any or all of the physical assets of the Eufloria Business, including its equipment, supplies and inventory, the real estate of the Eufloria Business, if applicable, and the cannabis-related license, during a period of sixty (60) days following the effective date of termination. If Eufloria notifies You that it (or its designee) wishes to purchase the assets of the business from You following Termination of this Agreement, You must immediately surrender possession of the Eufloria Business to Eufloria or Its designee upon demand. Eufloria or its designee will operate the Eufloria Business at its expense pending determination of the purchase price as set forth below. The equipment, supplies, and inventory will be valued as follows:
 - i. The lower of depreciated value or fair market value of the real estate, equipment, supplies, and inventory (and, with respect to any cannabis-related license, the government face value of same); and
 - ii. Depreciated value of other tangible personal property calculated on the straight-line method over a five (5) year life, less any liens or encumbrances.

Eufloria must send written notice to You within thirty (30) days after termination of this Agreement of its (or its designee's) election to exercise the option to purchase. If the parties do not agree on a price within the option period, the option period may be extended for up to fifteen (15) business days to permit appraisal by an independent appraiser who is mutually satisfactory to the parties. If the parties fail to agree upon an appraiser within the specified period, each will appoint an appraiser and the two appraisers thus appointed must agree on a third appraiser within ninety (90) days after termination who must determine the price for the physical assets of the Eufloria Business in accordance with the standards specified above. This determination will be final and binding upon both Eufloria, or Eufloria's designee, as applicable, and You.

Eufloria or its designee may exclude from the assets appraised any signs, equipment, inventory, and materials that are not reasonably necessary (in function or quality) to the operation of the Eufloria Business, or that Eufloria has not approved as meeting Eufloria's then-current standards, the purchase price determined by the appraisal will reflect such exclusions (the "Purchase Price").

The Purchase Price shall be paid at a closing date not later than ninety (90) days after determination. Eufloria has the right to offset against the Purchase Price any and all amounts that You or Your Related Parties owe Eufloria and/or its Related Parties. At closing, You agree to deliver instruments transferring (i) good and marketable title to the assets purchased, free and clear of all liens and encumbrances, with all sales and transfer taxes paid by You (ii) all licenses and permits related to the business which can be assigned, (iii) the leasehold interest in the Approved Location, (iv) a release agreement signed by You and Your Related Parties in a form and substance acceptable to Eufloria, and (v) such other documentation as we may reasonably request.

- (h) Eufloria (or its designee) has an option to replace You as lessee under any equipment lease or note for equipment that is used in connection with the Eufloria Business. Upon request by Eufloria, You shall give Eufloria or its designee copies of the leases for all equipment used in the Eufloria Business immediately upon termination. Upon request by Eufloria, You shall allow Eufloria and/or its designee the opportunity, at a mutually satisfactory time, to inspect the leased equipment. Eufloria must request the information and access described in this paragraph within fifteen (15) days after termination. It must advise You of its (or its designee's) intention to exercise the option within fifteen (15) days after it has received the information and/or inspected the equipment. Eufloria or its designee may assume any equipment lease in consideration of its assumption of future obligations under the lease. Upon exercise of this option by Eufloria or its designees, You shall be fully released and discharged from future rents and other future liabilities under the lease if the terms of the lease permit it, but not from any debts to the lessor that already exist on the date when the option is exercised.
- (i) If Eufloria declines to exercise the option, purchase, or assume the lease on Your equipment, You may sell it to either another Eufloria franchisee or, with Eufloria's prior written approval, You may de-brand the equipment and sell it to a non-franchisee.
- (j) You may not sell, or in any way divulge, the client list of Your Eufloria Business.
- (k) If the premises are leased from a third-party, and if Eufloria elects, you shall immediately assign your interest in the lease to Eufloria or its designee and immediately surrender possession of the premises to Eufloria. You are and shall remain liable for all of your obligations accruing up to the effective date of any lease agreement.

(l) Franchisee and its Related Parties shall abide by the post-termination restrictive covenants in Section 8.6 of this Agreement.

10.4 <u>Liquidated Damages</u>

Upon termination of this Agreement by Eufloria for cause, you agree to pay to Eufloria within 15 days after the effective date of this Agreement's termination, in addition to the amounts owed hereunder, liquidated damages equal to the average monthly Royalty you paid or owed to Eufloria during the 12 months immediately preceding termination (or the Minimum Royalty, as applicable) multiplied by (a) 24, being the number of months in 2 full years, or (b) the number of months remaining in the Agreement had it not been terminated, whichever is greater.

The parties hereto acknowledge and agree that it would be impracticable to determine precisely the damages Eufloria would incur from this Agreement's termination and the loss of cash flow from Royalty (or Minimum Royalty) due to, among other things, the complications of determining what costs, if any, Eufloria might have saved and how much the Continuing Royalty Fees would have grown over what would have been this Agreement's remaining term. The parties hereto consider this liquidated damages provision to be a reasonable, good faith pre-estimate of those damages. The parties hereto further acknowledge and agree that this liquidated damages provision applies if Eufloria terminates this Agreement due to your willful non-compliance with the terms of and its obligations under this Agreement, your failure to cure a material default within the timeframes required herein, and your repeated, willful defaults of this Agreement.

The liquidated damages provision only covers Eufloria's damages from the loss of cash flow from the Royalty (or Minimum Royalty) Fees. It does not cover any other damages, including damages to its reputation with the public and damages arising from a violation of any provision of this Agreement other than the Royalty (or Minimum Royalty) section. You and each of its owners agree that the liquidated damages provision does not give Eufloria an adequate remedy at law for any default under, or for the enforcement of, any provision of this Agreement other than the Continuing Royalty Fee section.

10.5 No Limitation of Remedies

No right or remedy conferred upon or reserved to Eufloria (including as set forth in Section 10.3 above) is intended to be, nor shall be deemed exclusive of any other right or remedy herein or by law or equity provided or permitted, but each shall be cumulative of every other right or remedy. Nothing herein shall be construed to deprive Eufloria of the right to recover damages as compensation for lost future profits. Termination of this Agreement will not end any obligation of either party that has come into existence before termination. All obligations of the parties which, by their terms, or by reasonable implication are to be performed in whole or in part after termination, shall survive termination.

11. MISCELLANEOUS PROVISIONS

11.1 <u>Construction of Contract</u>

Section headings in this Agreement are for reference purposes only and will not in any way modify the statements contained in any section of this Agreement. Each word in this Agreement may be considered to include any number or gender that the context requires.

11.2 Governing Law, Venue and Jurisdiction

11.2.1 This Agreement shall take effect upon its acceptance and execution by Eufloria. Except to the extent governed by the United States Arbitration Act (9 U.S.C. § 1, et seq.), and the United States Trademark Act of 1946 (Lanham Act, 15 U.S.C § 1050, et seq.), this Agreement, the franchise, and all claims arising from or in any way related to the relationship between Eufloria, and/or any of its Related Parties, on the one hand, and you, and any of your owners, guarantors and/or affiliates, on the other hand, shall be interpreted and construed under the laws of the State of Oklahoma, which laws shall prevail in the event of any conflict of law, except that any law regulating the sale of franchises or governing the relationship of a franchisor and its franchise, will not apply unless jurisdictional requirements are met independently without reference to this paragraph.

11.2.2 In the event the arbitration clause set forth in Section 11.8 is inapplicable or unenforceable, and subject to Eufloria's rights, as outlined in Section 11.9, the following provision shall govern: The parties hereby expressly agree that the United States District Court for the Northern District of Oklahoma, or if such court lacks subject matter jurisdiction, the Oklahoma District Court, Tulsa County, shall be the exclusive venue and exclusive proper forum in which to adjudicate any case or controversy arising out of or related to, either directly or indirectly, this Agreement, ancillary agreements, or the business relationship between the parties. The parties further agree that, in the event of such litigation, they will not contest or challenge the jurisdiction or venue of these courts. You acknowledge that this Agreement has been entered into in the State of Oklahoma and that you are to receive valuable and continuing services emanating from Eufloria's headquarters in Oklahoma. Without limiting the generality of the foregoing, the parties waive all questions of jurisdiction or venue for the purposes of carrying out this provision.

11.3 Notices

The parties to this Agreement shall direct any notices to the other party at the Delivery Address specified below that party's name on the final page of this Agreement, or at another address if advised in writing that the address has been changed. The parties shall notify each other in writing of any Delivery Address changes. Notices may be delivered by facsimile (with simultaneous mailing of a copy by first class mail), by electronic mail (with simultaneous mailing of a copy by certified mail), courier, federal express, or first class mail. Notice by facsimile and electronic mail will be considered delivered upon submission, by courier, upon delivery, and by certified mail three days after posting. Any notice by a means which affords the sender evidence of delivery or rejected delivery, shall be deemed to have been given at the date and time of receipt or rejected delivery.

11.4 Amendments

This Agreement may be amended only by a document signed by all of the parties to this Agreement or by their authorized agents.

11.5 No Waivers

No delay, waiver, omission or forbearance on the part of Eufloria to exercise any right, option, duty, or power arising out of any breach of default by You under any of the terms, provisions, covenants, or conditions hereof shall constitute a waiver by Franchisor to enforce any such right, option, duty, or power as against You or as to subsequent breach or default by You. Subsequent acceptance by Eufloria or any payments due to it hereunder shall not be deemed to be a waiver by Eufloria of any preceding breach by You of any terms, provisions, covenants, or conditions of this Agreement.

11.6 Integration

This Agreement and all exhibits to this Agreement, constitute the entire agreement between the parties. This Agreement supersedes any and all prior negotiations, understandings, representations, and agreements. No representations have induced You to execute this Agreement with Eufloria. Except for those permitted to be made unilaterally by Eufloria hereunder, no amendment, change, or variance from this Agreement shall be binding on either party unless mutually agreed to by the parties and executed by their authorized officers or agents in writing.

Notwithstanding the foregoing, nothing in this Agreement shall disclaim or require You to waive reliance on any representation that Eufloria made in the disclosure document (including its exhibits and amendments) (the "FDD") that Eufloria delivered to You or your Your representative, subject to any agreed-upon changes to the contract terms and conditions described in that disclosure document and reflected in this Agreement (including any riders or addenda signed at the same time as this Agreement).

You acknowledge that you are entering into this Agreement as a result of your own independent investigation and not as a result of any representations (with the exception of those representations made in the FDD) made by Eufloria, its members, managers, officers, directors, employees, agents, representatives or independent contractors that are contrary to the terms set forth in this Agreement. You acknowledge that the FDD you received contained a copy of this Franchise Agreement and that you reviewed the FDD and Franchise Agreement at least fourteen (14) days (or such other time as applicable law requires) before you signed this Agreement. You further understand, acknowledge, and agree that any information you obtain from any Eufloria franchisee, including relating to their sales, profit, cash flows, and/or expenses, does not constitute information obtained from Eufloria, nor does Eufloria make any representation as to the accuracy of any such information.

11.7 Negotiation and Mediation

11.7.1 Agreement to Use Procedure

The parties have reached this Agreement in good faith and in the belief that it is mutually advantageous to them. In the same spirit of cooperation, they pledge to try to resolve any dispute without litigation or arbitration. Other than an action by Eufloria under Section 11.9 of this Agreement, the parties agree that if any dispute arises between them, before beginning any legal action or arbitration to interpret or enforce this Agreement, they will first follow the procedures described in this section. Good faith participation in these procedures to the greatest extent reasonably possible, despite lack of cooperation by one or more of the other parties, is a precondition to maintaining any legal action or arbitration to interpret or enforce this Agreement.

11.7.2 Initiation of Procedures

The party that initiates these procedures ("Initiating Party") must give written notice to the other party, describing in general terms the nature of the dispute, specifying the Initiating Party's claim for relief including the damages sought, and identifying one or more persons with authority to settle the dispute for Franchisee. The party receiving the notice ("Responding Party") has seven (7) days within which to designate by written notice to the Initiating Party one or more persons with authority to settle the dispute on the Responding Party's behalf (the "Authorized Persons").

11.7.3 Direct Negotiations

The Authorized Persons may investigate the dispute as they consider appropriate but agree to meet in-person at a location designated by Eufloria within seven (7) days from the date of the designation of Authorized Persons to discuss resolution of the dispute. The Authorized Persons may meet at any times and places, and as often as they agree. If the dispute has not been resolved within ten (10) days after their initial meeting, either party may begin mediation procedures by giving written notice to the other party that it is doing so.

11.7.4 Selection of Mediator

The Authorized Persons will have seven (7) days from the date on which one party gives notice that he, she or it is beginning mediation within which to submit to one another written lists of acceptable mediators who are not associated with either of the parties. Within seven (7) days from the date of receipt of any list, the Authorized Persons must rank all the mediators in numerical order of preference and exchange the rankings. If one or more names are on both lists, the highest ranking one of these will be designated the mediator. If this process does not result in selection of a mediator, the parties agree jointly to request the arbitral organization designated in Section 11.8 to supply a list of qualified potential mediators. Within seven (7) days after receipt of the list, the parties must again rank the proposed mediators in numerical order of preference and must simultaneously exchange their lists. The mediator having the highest combined ranking shall be appointed as mediator. If the highest ranking mediator is not available to serve, the parties must go on to contact the mediator who was next highest in ranking until they are able to select a mediator.

11.7.5 Time and Place for Mediation

In consultation with the parties, the mediator shall promptly designate a mutually acceptable time and place for the mediation. Unless circumstances make it impossible, the time may not be later than thirty (30) days after selection of the mediator.

11.7.6 Exchange of Information

If either party to this Agreement believes he, she, or they needs information in the possession of another party to this Agreement to prepare for the mediation, all parties must attempt in good faith to agree on procedures for an exchange of information, with the help of the mediator, if required.

11.7.7 Summary of Views

At least seven (7) days before the first scheduled mediation session, each party must deliver to the mediator, and to the other party, a concise written summary of its views on the matter in dispute and on any other matters that the mediator asks them to include. The mediator may also request that each party submit a confidential paper on relevant legal issues, which may be limited in length by the mediator, to him or her.

11.7.8 Representatives

In the mediation, each party must be represented by an Authorized Person, who must physically attend mediation, and may be represented by counsel. In addition, each party may, with permission of the mediator, bring with him, her or them any additional persons who are needed to respond to questions, contribute information, and participate in the negotiations.

11.7.9 Conduct of Mediation

The mediator shall advise the parties in writing of the format for the meeting or meetings. If the mediator believes it will be useful, after reviewing the position papers, the mediator shall give both himself or herself and the Authorized Persons an opportunity to hear an oral presentation of each party's views on the matter in dispute. The mediator shall assist the Authorized Persons to negotiate a resolution of the matter in dispute, with or without the assistance of counsel or others. To this end, the mediator is authorized both to conduct joint meetings and to attend separate private caucuses with the parties.

All mediation sessions will be strictly private. The mediator must keep confidential all information learned unless specifically authorized by the party from which the information was obtained to disclose the information to the other party. The parties commit to participate in the proceedings in good faith with the intention of resolving the dispute if at all possible.

11.7.10 Termination of Procedure

The parties agree to participate in the mediation procedure to its conclusion as set forth in this section. The mediation may be concluded (1) by the signing of a settlement agreement by the parties, (2) by the mediator's declaration that the mediation is terminated, or (3) by a written declaration of either party, no earlier than at the conclusion of a full day's mediation, that the mediation is terminated. Even if the mediation is terminated without resolving the dispute, the parties agree not to terminate negotiations and not to begin any legal action or seek another remedy before the expiration of five (5) days following the mediation. A party may begin arbitration within this period only if the arbitration might otherwise be barred by an applicable statute of limitations or in order to request an injunction from a Court of competent jurisdiction to prevent irreparable harm.

11.7.11 Fees of Mediator, Disqualification

The fees and expenses of the mediator must be shared equally by the parties. The mediator may not later serve as a witness, consultant, expert or counsel for any party with respect to the dispute, or any related or similar matter in which either of the parties is involved.

11.7.12 Confidentiality

The mediation procedure is a compromise negotiation or settlement discussion for purposes of federal and state rules of evidence. The parties agree that no stenographic, visual or audio record of the proceedings may be made. Any conduct statement, promise, offer, view or opinion, whether oral or written, made in the course of the mediation by the parties, their agents or employees, or the mediator, is confidential and shall be treated as privileged. No conduct, statement, promise, offer, view or opinion made in the mediation procedure is discoverable or admissible in evidence for any purpose, not even impeachment, in any proceeding involving either of the parties. However, evidence that would otherwise be discoverable or admissible will not be excluded from discovery or made inadmissible simply because of its use in the mediation.

11.8 Arbitration

Except as provided in Section 11.9, and if not resolved by the negotiation and mediation procedures described in Section 11.7 above, any dispute, controversy, or claim between you and/or any of your Related Parties, on the one hand, and Eufloria and/or any of Eufloria's Related Parties, on the other hand, including, without limitation, any dispute, controversy, or claim arising under, out of, in connection with, or related to: (a) this Agreement; (b) the relationship of the parties; (c) the events leading up to the execution of this Agreement; (d) any loan or other finance arrangement between you and Eufloria or its Related Parties; (e) the parties' relationship; (f) any System standard; (g) any claim based in tort or any theory of negligence; and/or (j) the scope or validity of the arbitration obligation under this Agreement, shall be determined in Tulsa County, Oklahoma, by the American Arbitration Association ("AAA"). This arbitration clause will not deprive Eufloria of any right it may otherwise have to seek provisional injunctive relief from a court of competent jurisdiction.

- 11.8.1 The arbitration will be administered by the AAA pursuant to its Commercial Arbitration Rules then in effect by one (1) arbitrator. The arbitrator shall be an attorney with substantial experience in franchise law. If proper notice of any hearing has been given, the arbitrator will have full power to proceed to take evidence or to perform any other acts necessary to arbitrate the matter in the absence of any party who fails to appear.
- 11.8.2 In connection with any arbitration proceeding, each party will submit or file any claim which would constitute a compulsory counterclaim (as defined by the then-current Rule 13 of the Federal Rules of Civil Procedure) within the same proceeding as the claim to which it relates. Any such claim which is not submitted or filed in such proceeding will be forever barred.
- 11.8.3 Any arbitration must be on an individual basis and the parties and the arbitrator will have no authority or power to proceed with any claim as a class action, associational action, or otherwise to join or consolidate any claim with any claim or any other proceeding involving third-parties. If a court or arbitrator determines that this limitation on joinder of, or class action certification of claims is unenforceable then the agreement to arbitrate the dispute will be null and void and the parties must submit all claims to the jurisdiction of the courts in accordance with Section 11.8. The arbitration must take place in Tulsa County, Oklahoma, or at such other location as Eufloria designates.
- Agreement. The arbitrator must follow the law and not disregard the terms of this Agreement. The arbitrator may not consider any settlement discussions or offers that might have been made by either you or Eufloria. The arbitrator may not, under any circumstance, (a) stay the effectiveness of any pending termination of this Agreement, (b) assess punitive or exemplary damages, (c) certify a class or a consolidated action, or (d) make any award which extends, modifies or suspends any lawful term of this Agreement, or any reasonable standard of business performance that Eufloria sets. The arbitrator will have the right to make a determination as to any procedural matters as would a court of competent jurisdiction be permitted to make in the state in which the main office of Eufloria is located. The arbitrator will also decide any factual, procedural, or legal questions relating in any way to the dispute between the parties, including, but not limited to, any decision as to whether Section 11.8 is applicable and enforceable as against the parties, subject matter, timeliness, scope, remedies, unconscionability, and any alleged fraud in the inducement.
- 11.8.5 The arbitrator can issue summary orders disposing of all or part of a claim, and provide for temporary restraining orders, preliminary injunctions, injunctions, attachments, claim and delivery proceedings, temporary protective orders, receiverships, and other equitable and/or interim/final relief. Each party consents to the enforcement of such orders, injunctions, etc., by any court having jurisdiction.
- 11.8.6 The arbitrator will have subpoen powers limited only by the laws of the State of Oklahoma.
- 11.8.7 The parties ask that the arbitrator limit discovery to the greatest extent possible consistent with basic fairness in order to minimize the time and expense of arbitration.

The parties to the dispute will otherwise have the same discovery rights as are available in civil actions under the laws of the State of Oklahoma.

- 11.8.8 All other procedural matters will be determined by applying the statutory common laws and rules of procedure that control a court of competent jurisdiction in the state of Oklahoma.
- 11.8.9 Other than as may be required by law, the entire arbitration proceedings (including but not limited to, any rulings, decisions or orders of the arbitrator), will remain confidential and will not be disclosed to anyone other than the parties to this Agreement.
- 11.8.10 The judgment of the arbitrator on any preliminary or final arbitration award will be final and binding and may be entered in any court having jurisdiction.
- 11.8.11 Eufloria reserves the right, but has no obligation, to advance your share of the costs of any arbitration proceeding in order for such arbitration proceeding to take place and by doing so will not be deemed to have waived or relinquished Eufloria's right to seek recovery of those costs against you.
- 11.8.12 The Arbitrator shall render a reasoned award unless otherwise requested by the parties. If Eufloria requests a more detailed award, i.e. "findings of fact and conclusions of law," the parties shall evenly split the excess cost above the cost required for a reasoned award. However, if You request an award more detailed than a reasoned award, i.e. "findings of facts and conclusions of law," You shall bear the entire additional cost required for such award, which cost is above the cost for a reasoned award.
- 11.8.13 Should Eufloria prevail in any arbitration, the Arbitrator shall require You to pay all expenses of Arbitration, as well as Eufloria's attorneys' fees and costs.

11.9 Exceptions to Arbitration and Mediation

- 11.9.1 Notwithstanding the provisions of Sections 11.7 and 11.8 of this Agreement, Eufloria shall be entitled, with a bond of not more than \$10,000, to the entry of temporary, preliminary and permanent injunctions, and orders of specific performance, enforcing the provisions of this Agreement in any court of competent jurisdiction relating to: (a) Your, and/or any of Your Related Party's, use of the Marks; (b) Your confidentiality and noncompetition covenants (Section 8); (c) Your obligations upon termination or expiration of the franchise; or (d) Transfer or assignment by You. If Eufloria secures any such injunction (i.e. temporary restraining order, preliminary injunction, or permanent injunction) or order of specific performance, you agree to pay to Eufloria an amount equal to the aggregate of Eufloria's costs of obtaining such relief including, without limitation, reasonable attorneys' fees, costs of investigation and proof of facts, court costs, other litigation expenses, travel and living expenses, and any damages incurred by Eufloria as a result of the breach of any such provision.
- 11.9.2 Further, at the election of Eufloria or its affiliate, the mediation and arbitration provisions of Sections 11.7 and 11.8, inclusive of all subparts, shall not apply to:

(a) any claim by Eufloria relating to your failure to pay any fee due to Eufloria under this Agreement; and/or (b) any claim by Eufloria or its affiliate relating to use of the Proprietary Marks and/or the System, including, without limitation, claims for violations of the Lanham Act; and/or (c) any claim by Eufloria relating to a breach of your confidentiality and/or non-competition obligations under this Agreement.

11.10 Injunctive Remedy for Breach

You recognize that You are a member of a Franchise Network and that Your acts and omissions may have a positive or negative effect on the success of other businesses operating under Eufloria's Trade Name and in association with its Marks. Failure on the part of a single franchisee to comply with the terms of its franchise agreement is likely to cause irreparable damage to Eufloria and to some or all of the other franchisees of Eufloria. For this reason, You agree that if Eufloria can demonstrate to a court of competent jurisdiction that there is a substantial likelihood of Your breach or threatened breach of any of the terms of this Agreement, Eufloria will be entitled to an injunction restraining the breach or to a decree of specific performance, without showing or proving any actual damage and without the necessity of posting bond or other security, any bond or other security being waived hereby. Franchisor has the exclusive right to seek relief pursuant to this section in a court of competent jurisdiction as defined in section 11.2.2 of this Agreement or any other court of competent jurisdiction. Notwithstanding, if any Court of competent jurisdiction, as described herein, determines that a bond or other security is required, You agree that you will not seek bond or security in excess of \$10,000 and, in fact, will oppose any effort by a Court to impose a bond or security in excess of \$10,000.

11.11 <u>Limitations of Actions</u>

You may not maintain an arbitration against the Franchisor or its Related Parties unless: (a) You deliver written notice of any claim to the other party within one hundred eighty (180) days after the event complained of becomes known to You, or when you should have known of said event had you been reasonably diligent; (b) thereafter, You must follow the negotiation and mediation procedures described above; and (c) You file an arbitration within one (1) year after the notice is delivered. While this Section 11.11 may limit the applicable statute of limitations, it is not intended to extend any applicable statute of limitation in any way. The limitations set forth in this Section 11.11 shall not apply to Eufloria, its affiliates or its Related Parties.

11.12 Attorneys' Fees and Costs

If legal action or arbitration is necessary, including any motion to compel arbitration, or action on appeal, to enforce the terms and conditions of this Agreement, or for violation of this Agreement, Eufloria will be entitled to recover reasonable compensation for preparation, investigation costs, court costs, arbitral costs, and reasonable accountants, attorneys, attorneys' assistants, and expert witness fees incurred by Eufloria. Further, if Eufloria is required to engage legal counsel in connection with any failure by You to comply with this Agreement, You shall reimburse Eufloria for any of the above-listed costs and expenses incurred by Eufloria, regardless of whether Eufloria files or compels mediation, arbitration or litigation.

11.13 Severability

Except as expressly provided to the contrary herein, each portion, section, part term, and/or provision of this Agreement shall be considered severable, and if for any reason, any section, part, term, and/or provision herein is determined to be invalid and contrary to, or in conflict with, any existing or future law or regulation by a court or agency having valid jurisdiction, such shall not impair the operation of or have any other effect upon, such other portions sections parts terms, and/or provisions of this Agreement as may remain otherwise intelligible, and the latter shall continue to be given full force and effect and bind the parties hereto, and said invalid portions, sections, parts, terms, and/or provisions shall be deemed not to be a part of this Agreement.

11.14 <u>Individual Dispute Resolution - No Class Action or Multi-Party Actions</u>

Any legal action between or among the parties to this Agreement and any of their Related Parties shall be conducted on an individual basis and not on a consolidated or class-wide basis.

11.15 Waiver of Rights

THE PARTIES HERETO AND EACH OF THEM KNOWINGLY, VOLUNTARILY, AND INTENTIONALLY AGREE AS FOLLOWS:

Jury Trial. The parties hereto and each of them EXPRESSLY 11.15.1 WAIVE(S) THE RIGHT ANY MAY HAVE TO A TRIAL BY JURY IN ANY ARBITRATION, ACTION, PROCEEDING, OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, INCLUDING, WITHOUT LIMITATION, FOR ANY CLAIMS RELATING DIRECTLY OR INDIRECTLY TO **THIS** AGREEMENT, NEGOTIATION OF THIS AGREEMENT, THE EVENTS LEADING UP TO THE SIGNING OF THIS AGREEMENT, OR THE BUSINESS RELATIONSHIP RELATING TO THIS AGREEMENT OR THE FRANCHISE, WHETHER BROUGHT IN STATE OR FEDERAL COURT, WHETHER BASED IN CONTRACT THEORY, NEGLIGENCE OR TORT, AND REGARDLESS OF WHETHER OR NOT THERE ARE OTHER PARTIES IN SUCH ACTION OR PROCEEDING. This waiver is effective even if a court of competent jurisdiction decides that the arbitration provision in Section 11.8 is unenforceable. Each party acknowledges that it has had full opportunity to consult with counsel concerning this waiver, and that this waiver is informed, voluntary, intentional, and not the result of unequal bargaining power.

11.15.2 Damages Waiver. The parties hereto and each of them EXPRESSLY WAIVE(S) ANY CLAIM FOR PUNITIVE, MULTIPLE AND/OR EXEMPLARY DAMAGES, except that this waiver and limitation shall not apply with respect to (a) your obligation to indemnify Eufloria pursuant to any provision of this Agreement, and/or (b) any claims Eufloria brings against you and/or your guarantors for unauthorized use of the Marks, unauthorized use or disclosure of any Confidential Information, unfair competition, breach of the non-competition covenant and any other cause of action under the Lanham Act and Eufloria shall be entitled to receive an award of multiple damages, attorneys' fees and all damages as provided by law.

- 11.15.3 The parties hereto and each of them EXPRESSLY AGREE(S) THAT IN THE EVENT OF ANY FINAL DETERMINATION ADJUDICATION OR APPLICABLE ENACTMENT OF LAW THAT PUNITIVE MULTIPLE AND/OR EXEMPLARY DAMAGES MAY NOT BE WAIVED, ANY RECOVERY BY ANY PARTY IN ANY ARBITRATION OR OTHER FORUM SHALL NEVER EXCEED TWO (2) TIMES ACTUAL DAMAGES, except that EUFLORIA may recover more than two (2) times its actual damages if you commit acts of willful trademark infringement or otherwise violate the Lanham Act, as provided by law.
- 11.15.4 You hereby expressly waive any and all rights, actions or claims for relief under the Federal Act entitled "Racketeer Influenced and Corrupt Organizations," 18 U.S.C. § 1961, et seq. ("RICO").
- 11.15.5 You hereby expressly agree that the existence of any claims You may have against Eufloria or its Related Parties, whether or not arising from this Agreement, shall not constitute a defense to the enforcement by Eufloria of the covenants contained in this Agreement. You agree to pay all costs and expenses, including reasonable attorneys' fees, incurred by Eufloria in connection with the enforcement of any covenant contained in this Agreement.

11.16 Approval and Guaranty Provision

If You are a corporation, all officers and shareholders, or, if You are a partnership, all Your general partners, or, if You are a limited liability company, all Your members, shall approve this Agreement, permit You to furnish the financial information required by Eufloria, and agree to the restrictions placed on them including restrictions on the transferability of their interests in the franchise and the Eufloria Business and limitations on their rights to compete, and sign separately a Guaranty, guaranteeing Your payments and performance. Where required to satisfy our standards of creditworthiness, or to secure the obligations made under this Agreement, Your spouse or the spouses of Your Related Parties may be asked to sign the Guaranty. Our form of Guaranty appears as Exhibit C to this Agreement.

11.17 Acceptance by Eufloria

This Agreement will not be binding on Eufloria unless and until an authorized management officer of Eufloria has signed it.

11.18 Disclaimer of Representations

NO SALESPERSON, REPRESENTATIVE OR OTHER PERSON HAS THE AUTHORITY TO BIND OR OBLIGATE US EXCEPT OUR AUTHORIZED MANAGEMENT OFFICER BY A WRITTEN DOCUMENT. YOU ACKNOWLEDGE THAT NO REPRESENTATIONS, PROMISES INDUCEMENTS, GUARANTEES OR WARRANTIES OF ANY KIND WERE MADE BY US OR ON OUR BEHALF WHICH HAVE LED YOU TO ENTER INTO THIS AGREEMENT. YOU UNDERSTAND THAT WHETHER YOU SUCCEED AS A FRANCHISEE IS DEPENDENT UPON YOUR EFFORTS, BUSINESS JUDGMENTS, THE PERFORMANCE OF YOUR EMPLOYEES, MARKET CONDITIONS AND VARIABLE

FACTORS BEYOND OUR CONTROL OR INFLUENCE. YOU FURTHER UNDERSTAND THAT SOME FRANCHISEES ARE MORE OR LESS SUCCESSFUL THAN OTHER FRANCHISEES AND THAT WE HAVE MADE NO REPRESENTATION THAT YOU WILL DO AS WELL AS ANY OTHER FRANCHISEE. YOU UNDERSTAND THAT EUFLORIA IS NOT A FIDUCIARY AND HAS NO SPECIAL RESPONSIBILITIES BEYOND THE NORMAL RESPONSIBILITIES OF A SELLER IN A BUSINESS TRANSACTION.

11.19 **Receipt**

The undersigned acknowledges receipt of this Agreement and the Franchise Disclosure Document, with exhibits, at least fourteen (14) calendar days (unless otherwise required by applicable law) before execution of this Agreement or Your payment of any monies to us refundable or otherwise.

11.20 Opportunity for Review by Your Advisors

You acknowledge that we have recommended, and that You have had the opportunity to obtain a review of this Agreement, and our Franchise Disclosure Document, by Your lawyer, accountant or other business advisor before execution hereof.

11.21 Execution of Agreements

Each of the undersigned parties warrants that it has the full authority to sign this Agreement. If You are a partnership, limited liability company or corporation, the person executing this agreement on behalf of such partnership, limited liability company or corporation warrants to us, both individually and in his capacity as partner member, manager or officer, that all of the partners of the partnership all of the members or managers of the limited liability company, or all of the shareholders of the corporation, as applicable, have read and approved this Agreement, including any restrictions which this Agreement places upon rights to transfer their interest in the partnership limited liability company or corporation.

11.22 <u>Independent Investigation</u>

You acknowledge that You have conducted an independent investigation of the franchised business contemplated by this Agreement and recognize that it involves business risks which make the success of the venture largely dependent upon Your business abilities and efforts. You acknowledge that You have been given the opportunity to clarify any provision of this Agreement that You may not have initially understood and that we have advised You to have this Agreement reviewed by an attorney.

11.23 No Guarantee of Earnings

You understand that neither Eufloria nor any of our representatives and/or agents with whom You have met have not made, and are not making any guarantees, express or implied, as to the extent of Your success in Your franchised business, and have not and are not, in any way, representing or promising any specific amounts of earnings or profits in association with Your franchised business.

11.24 No Personal Liability

You agree that fulfillment of any and all of our obligations written in this Agreement, or based on any oral communications which may be ruled to be binding in a court of law, shall be Eufloria's sole responsibility and none of its agents, representatives, nor any individuals associated with it shall be personally liable to You for any reason.

11.25 Non-Uniform Agreements

Eufloria makes no representations or warranties that all other agreements with Eufloria System franchisees entered into before or after the Effective Date do or will contain terms substantially similar to those contained in this Agreement. You recognize, acknowledge and agree that Eufloria may waive or modify comparable provisions of other franchise agreements granted to other System franchisees in a non-uniform manner.

IN WITNESS TO THE PROVISIONS OF THIS FRANCHISE AGREEMENT, the undersigned have signed this Agreement on the date set forth in Section 1 hereof.

<u>FRANCHISOR</u> :	FRANCHISEE:
EUFLORIA FRANCHISING LLC doing business as Eufloria	
By: Name: Eric Jason Dangler Title: Chief Executive Officer Date:	By:
<u>Delivery Addresses for Notices</u> :	Delivery Address for Notices:
Eufloria Franchising LLC 36 East Cameron Street Tulsa, Oklahoma 74103	
Evan M. Goldman, Esquire Greenspoon Marder LLP 1037 Raymond Boulevard, Suite 900	

Newark, New Jersey 07102

EXHIBIT A TO EUFLORIA FRANCHISE AGREEMENT

FRANCHISE DATA SHEET

Agreen		The Effective Date set forth in the introductory Paragraph of the Franchise
Agreen		The Franchise Owner set forth in the introductory Paragraph of the Franchise
	3.	You site is located at:
	4.	Your Approved Territory is the following geographic area:
	If map	is attached, check here:

EXHIBIT B TO EUFLORIA FRANCHISE AGREEMENT

STATEMENT OF OWNERSHIP

Franchise:			
Trade Name (if different than ab	oove):		
	Form of C (Checl	Ownership k One)	
Individual Partr	nership Cor	porationLin	nited Liability Company
If a Partnership, provide whether active in management, a		•	er showing percentage owned, partnership was formed.
If a Corporation, give the officer and director, and list percentage of stock is owned by	the names and	•	e names and addresses of each ry shareholder showing what
If a Limited Liability C manager(s), and list the names a interest held by each member.			of formation, the name of the the percentage of membership
State and Date of Formation:			
Management (managers, officer	s, board of direct	tors, etc.):	
Name		Title	
Members, Stockholders, Partner			
Name	Position		Ownership Percentage

Principal Manager. The following individual is hereby designated the "Principal" of the Franchise business. Eufloria Franchising LLC, and all of its vendors, suppliers, and associates may rely entirely on instructions from said Principal on behalf of the aforesaid franchise, to the exclusion of, and overriding, instructions from anyone else purporting to represent the franchise.

The only accepted method to change the identification of the Principal is to produce a signed statement to that effect, signed by 100% of the owners of the Franchise.
Name of Principal:
Franchisee acknowledges that this Statement of Ownership applies to the Eufloria Business authorized under the Franchise Agreement.
Use additional sheets if necessary. Any and all changes to the above information must reported to Franchisor in writing.
FRANCHISEE:
Business Entity Name (if any):
By:
Name:
Title:
Date:

EXHIBIT C TO EUFLORIA FRANCHISE AGREEMENT

PRINCIPAL OWNER'S GUARANTY

This Guaranty must be signed by each of the principal owners,	and their spouses, (referred
to as "you" or "your" for purposes of this Guaranty only) of	(the "Business
Entity") under the Franchise Agreement dated	(the "Agreement") with
Eufloria Franchising LLC, an Oklahoma limited liability company ("w	re," "us," or "our").

- 1. **Incorporation of Terms**. Each term of the Agreement is incorporated into this Guaranty.
- 2. **Guaranty**. In consideration of and as an inducement to us signing and delivering the Agreement, each of you signing this Guaranty personally and unconditionally: guarantee to us and our successors and assigns that (a) the Business Entity will punctually pay and perform every obligation and obey every restriction and covenant set forth in the Agreement and (b) each of you agrees to be personally bound by, and personally liable for the breach of, each and every obligation, restriction and covenant in the Agreement.
- 3. **Payment**. If the Business Entity fails to make any payment when due or otherwise defaults under any of the terms of the Agreement, immediately upon demand, you will pay to us the full amount owed, plus any interest or penalty allowed under the Agreement. All payments are made without set-off, deduction or withholding for any reason, and are final and free from any defense, claim or counterclaim of you, except the defense that the Business Entity has paid all obligations in full.
- 4. **Waivers**. Each of you waives: (a) acceptance and notice of acceptance by us of your obligations under this Guaranty; (b) notice of demand for payment of any indebtedness or nonperformance of any obligations guaranteed by you; (c) protest and notice of default to any party with respect to the indebtedness or nonperformance of any obligations guaranteed by you; (d) any right you may have to require that an action be brought against the Business Entity or any other person as a condition of your liability; (e) all rights to payments and claims for reimbursement or subrogation which you may have against the Business Entity arising as a result of your execution of and performance under this Guaranty; and (f) all other notices and legal or equitable defenses to which you may be entitled in your capacity as guarantors.
- 5. Consents and Agreements. Each of you consents and agrees that: (a) your direct and immediate liability under this Guaranty are joint and several; (b) you must render any payment or performance required under the Agreement upon demand if the Business Entity fails or refuses punctually to do so; (c) your liability will not be contingent or conditioned upon our pursuit of any remedies against the Business Entity or any other person; (d) your liability will not be diminished, relieved or otherwise affected by any extension of time, credit or other indulgence which we may periodically grant to the Business Entity or to any other person, including, without limitation, the acceptance of any partial payment or performance or the compromise or release of any claims and no such indulgence will in any way modify or amend this Guaranty; and (e) this Guaranty will

continue and is irrevocable during the term of the Agreement and, if required by the Agreement, after its termination or expiration.

- 6. **Enforcement Costs**. If we are required to enforce this Guaranty in any judicial or arbitration proceeding or any appeals, you must reimburse us for our enforcement costs. Enforcement costs include reasonable accountants', attorneys', attorney's assistants', arbitrators' and expert witness fees, costs of investigation and proof of facts, court costs, arbitration filing fees, other litigation expenses and travel and living expenses, whether incurred prior to, in preparation for, or in contemplation of the filing of any written demand, claim, action, hearing or proceeding to enforce this Guaranty.
- 7. **Effectiveness**. Your obligations under this Guaranty are effective on the Agreement Date, regardless of the actual date of signature. Terms not otherwise defined in this Guaranty have the meanings as defined in the Agreement. This Guaranty is governed by Oklahoma law and we may enforce our rights regarding it in the courts of Tulsa County, Oklahoma. Each of you irrevocably submits to the jurisdiction and venue of such courts.

Each of you now signs and delivers this Guaranty effective as of the date of the Agreement regardless of the actual date of signature. Each of the undersigned Guarantors represents and warrants that, if no signature appears below for such Guarantor's spouse, such Guarantor is not married.

Signature of Each Guarantor	Percentage of Ownership in Franchisee
	%
	%
	%
	%
	%

EXHIBIT D TO EUFLORIA FRANCHISE AGREEMENT

SAMPLE GENERAL RELEASE AGREEMENT WAIVER AND RELEASE OF CLAIMS

This Waiver and Release of Claims ("Release") is ma	de as of,	20	by
, a(n)	("Franchisee"), and each i	ndivid	ual
holding an ownership interest in Franchisee (collectively with	Franchisee, "Releasor") ii	n favor	of
Eufloria Franchising LLC, an Oklahoma limited liability co	ompany ("Franchisor," and	l togetl	ner
with Releasor, the "Parties").			

WHEREAS, Franchisor and Franchisee have entered into a Franchise Agreement ("Agreement") pursuant to which Franchisee was granted the right to own and operate a Eufloria Business (as defined in the Agreement);

WHEREAS, Franchisee has notified Franchisor of its desire to transfer the Agreement and all rights related thereto, or an ownership interest in Franchisee, to a transferee, (enter into a successor franchise agreement) and Franchisor has consented to such transfer (agreed to enter into a successor franchise agreement); and

WHEREAS, as a condition to Franchisor's consent to the transfer (Franchisee's ability to enter into a successor franchise agreement), Releasor has agreed to execute this Release upon the terms and conditions stated below.

NOW, THEREFORE, in consideration of Franchisor's consent to the transfer (Franchisor entering into a successor franchise agreement), and for other good and valuable consideration, the sufficiency and receipt of which are hereby acknowledged, and intending to be legally bound, Releasor hereby agrees as follows:

- 1. Representations and Warranties. Releasor represents and warrants that it is duly authorized to enter into this Release and to perform the terms and obligations herein contained, and has not assigned, transferred or conveyed, either voluntarily or by operation of law, any of its rights or claims against Franchisor or any of the rights, claims or obligations being terminated and released hereunder. Each individual executing this Release on behalf of Franchisee represents and warrants that he/she is duly authorized to enter into and execute this Release on behalf of Franchisee. Releasor further represents and warrants that all individuals that currently hold a direct or indirect ownership interest in Franchisee are signatories to this Release.
- 2. <u>Release</u>. Releasor and its subsidiaries, affiliates, parents, divisions, renewals and assigns and all persons or firms claiming by, through, under, or on behalf of any or all of them, hereby release, acquit and forever discharge Franchisor, any and all of its affiliates, parents, subsidiaries or related companies, divisions and partnerships, and its and their past and present

officers, directors, agents, partners, shareholders, employees, representatives, renewals and assigns, and attorneys, and the spouses of such individuals (collectively, the "Released Parties"), from any and all claims, liabilities, damages, expenses, actions or causes of action which Releasor may now have or has ever had, whether known or unknown, past or present, absolute or contingent, suspected or unsuspected, of any nature whatsoever, including without limiting the generality of the foregoing, all claims, liabilities, damages, expenses, actions or causes of action directly or indirectly arising out of or relating to the execution and performance of the Agreement and the offer and sale of the franchise related thereto.

3. <u>Nondisparagement</u>. Releasor expressly covenants and agrees not to make any false representation of facts, or to defame, disparage, discredit or deprecate any of the Released Parties or otherwise communicate with any person or entity in a manner intending to damage any of the Released Parties, their business or their reputation.

4. Miscellaneous.

- a. Releasor agrees that it has read and fully understands this Release and that the opportunity has been afforded to Releasor to discuss the terms and contents of said Release with legal counsel and/or that such a discussion with legal counsel has occurred.
 - b. This Release shall be construed and governed by the laws of the State of Oklahoma.
- c. Each individual and entity that comprises Releasor shall be jointly and severally liable for the obligations of Releasor.
- d. In the event that it shall be necessary for any Party to institute legal action to enforce or for the breach of any of the terms and conditions or provisions of this Release, the prevailing Party in such action shall be entitled to recover all of its reasonable costs and attorney fees.
- e. All of the provisions of this Release shall be binding upon and inure to the benefit of the Parties and their current and future respective directors, officers, partners, attorneys, agents, employees, shareholders and the spouses of such individuals, renewals, affiliates, and assigns. No other party shall be a third-party beneficiary to this Release.
- f. This Release constitutes the entire agreement and, as such, supersedes all prior oral and written agreements or understandings between and among the Parties regarding the subject matter hereof. This Release may not be modified except in a writing signed by all of the Parties. This Release may be executed in multiple counterparts, each of which shall be deemed an original and all of which together shall constitute but one and the same document.

- g. If one or more of the provisions of this Release shall for any reason be held invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect or impair any other provision of this Release, but this Release shall be construed as if such invalid, illegal or unenforceable provision had not been contained herein.
- h. The Parties agree to do such further acts and things and to execute and deliver such additional agreements and instruments as any Party may reasonably require to consummate, evidence, or confirm the Release contained herein in the matter contemplated hereby.

IN WITNESS WHEREOF Releasor has executed this Release as of the date first written above.

Dated:,	20
FRANCHISEE:	
By:Title:	-
FRANCHISEE'S OWNERS:	
Date:	Signature
	Print Name

EXHIBIT E TO EUFLORIA FRANCHISE AGREEMENT

NONDISCLOSURE, NONSOLICITATION AND NONCOMPETITION AGREEMENT

This Agreement ("Agreement") is entered into by the undersigned ("you") in favor of Eufloria Franchising LLC, an Oklahoma limited liability company, and its renewals and assigns ("us"), upon the terms and conditions set forth in this Agreement.

1. Definitions.

"Competitive Business" shall mean any and all businesses that are competitive with Eufloria Businesses, including, without limitation, (a) any enterprise, entity, or individual that offers or is otherwise involved in or deals with any goods, products and/or services which are substantially similar to those products and services now or in the future authorized by us for sale at or from Eufloria Businesses; and (b) any business granting franchises or licenses to others to operate the type of business specified herein, provided that any business which signs a franchise agreement with Eufloria is not a "Competitive Business" for purposes of this agreement.. Furthermore, the Restricted Parties shall not divert, or attempt to divert, any prospective customer to a Competing Business in any manner.

"Copyrights" means all works and materials for which we or our affiliate have secured common law or registered copyright protection and that we allow franchisees to use, sell or display in connection with the marketing and/or operation of a Eufloria Business, whether now in existence or created in the future.

"Franchisee" means the Eufloria franchisee for whom you are an officer, director, employee or independent contractor.

"Intellectual Property" means, collectively or individually, our Marks, Copyrights, Knowhow and System.

"Know-how" means all of our trade secrets and other proprietary information relating to the development, construction, marketing and/or operation of a Eufloria Business, including, but not limited to, methods, techniques, specifications, proprietary practices and procedures, policies, marketing strategies and information comprising the System and the Manual.

"Manual" means our confidential operations manual for the operation of a Eufloria Business.

"Marks" means the logotypes, service marks, and trademarks now or hereafter involved in the operation of a Eufloria Business, including "Eufloria," and any other trademarks, service marks or trade names that we designate for use by a Eufloria Business. The term "Marks" also includes any distinctive trade dress used to identify a Eufloria Business, whether now in existence or hereafter created.

"Prohibited Activities" means any or all of the following: (i) owning, operating or having any other interest (as an owner, partner, director, officer, employee, manager, consultant, shareholder, creditor, representative, agent or in any similar capacity) in a Competitive Business (other than owning an interest of five percent (5%) or less in a publicly traded company that is a Competitive Business); (ii) diverting or attempting to divert any business from us (or one of our affiliates or franchisees); and/or (iii) inducing (a) any of our employees or managers (or those of our affiliates or franchisees) to leave their position or (b) any customer of ours (or of one of our affiliates or franchisees) to transfer their business to you or to any other person that is not then a franchisee of ours.

"Restricted Period" means the two (2) year period after you cease to be a manager of Franchisee's Eufloria Business; provided, however, that if a court of competent jurisdiction determines that this period of time is too long to be enforceable, then the "Restricted Period" means the one (1) year period after you cease to be a manager or officer of Franchisee's Eufloria Business.

"Restricted Territory" means the geographic area within: (i) a 25 mile radius from Franchisee's Eufloria Business (and including the address of primary operation); and (ii) a 25 mile radius from all other Eufloria Business that are operating or under construction as of the beginning of the Restricted Period; provided, however, that if a court of competent jurisdiction determines that the foregoing Restricted Territory is too broad to be enforceable, then the "Restricted Territory" means the geographic area within a 15 mile radius from Franchisee's Eufloria Business (and including the premises of the store).

"System" means our system for the establishment, development, operation and management of a Eufloria Business, including Know-how, proprietary programs and products, confidential operations manuals and operating system.

- 2. **Background**. You are an officer, director, or manager of Franchisee. As a result of this relationship, you may gain knowledge of our System and Know-how. You understand that protecting the Intellectual Property is vital to our success and that of our franchisees and that you could seriously jeopardize our entire franchise system if you were to unfairly compete with us. In order to avoid such damage, you agree to comply with the terms of this Agreement.
- 3. **Intellectual Property**. You agree: (i) you will not use the Know-how in any business or capacity other than Eufloria Business operated by Franchisee; (ii) you will maintain the confidentiality of the Know-how at all times; (iii) you will not make unauthorized copies of documents containing any Know-how; (iv) you will take such reasonable steps as we may ask of you from time-to-time to prevent unauthorized use or disclosure of the Know-how; and (v) you will stop using the Know-how immediately if you are no longer a manager of Franchisee's Eufloria Business. You further agree that you will not use the Intellectual Property for any purpose other than the performance of your duties for Franchisee and within the scope of your employment or other engagement with Franchisee.
- 4. **Unfair Competition During Relationship**. You agree not to unfairly compete with us at any time while you are a manager of Franchisee's Eufloria Business by engaging in any Prohibited Activities.

- 5. **Unfair Competition After Relationship**. You agree not to unfairly compete with us during the Restricted Period by engaging in any Prohibited Activities; provided, however, that the Prohibited Activity relating to having an interest in a Competitive Business will only apply regarding a Competitive Business that is located within or provides competitive goods or services to customers who are located within the Restricted Territory. If you engage in any Prohibited Activities during the Restricted Period, then you agree that your Restricted Period will be extended by the period of time during which you were engaging in the Prohibited Activity.
- 6. **Immediate Family Members**. You acknowledge that you could circumvent the purpose of this Agreement by disclosing Know-how to an immediate family member (*i.e.*, spouse, parent, sibling, child, or grandchild). You also acknowledge that it would be difficult for us to prove whether you disclosed the Know-how to family members. Therefore, you agree that you will be presumed to have violated the terms of this Agreement if any member of your immediate family (i) engages in any Prohibited Activities during any period of time during which you are prohibited from engaging in the Prohibited Activities or (ii) uses or discloses the Know-how. However, you may rebut this presumption by furnishing evidence conclusively showing that you did not disclose the Know-how to the family member
- 7. Covenants Reasonable. You acknowledge and agree that: (i) the terms of this Agreement are reasonable both in time and in scope of geographic area; and (ii) you have sufficient resources and business experience and opportunities to earn an adequate living while complying with the terms of this Agreement. YOU HEREBY WAIVE ANY RIGHT TO CHALLENGE THE TERMS OF THIS AGREEMENT AS BEING OVERLY BROAD, UNREASONABLE OR OTHERWISE UNENFORCEABLE.
- 8. **Breach**. You agree that failure to comply with the terms of this Agreement will cause substantial and irreparable damage to us and/or other Eufloria franchisees for which there is no adequate remedy at law. Therefore, you agree that any violation of the terms of this Agreement will entitle us to injunctive relief. You agree that we may apply for such injunctive relief, without bond, but upon due notice, in addition to such further and other relief as may be available at equity or law, and the sole remedy of yours, in the event of the entry of such injunction, will be the dissolution of such injunction, if warranted, upon hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived hereby). If a court requires the filing of a bond notwithstanding the preceding sentence, the parties agree that the amount of the bond shall not exceed \$1,000. None of the remedies available to us under this Agreement are exclusive of any other, but may be combined with others under this Agreement, or at law or in equity, including injunctive relief, specific performance and recovery of monetary damages. Any claim, defense or cause of action that you may have against us or against Franchisee, regardless of cause or origin, cannot be used as a defense against our enforcement of this Agreement.

9. **Miscellaneous**.

- a. If we hire an attorney or file suit against you because you have breached this Agreement and prevail against you, you agree to pay our reasonable attorney fees and costs in doing so.
- b. This Agreement will be governed by, construed and enforced under the laws of Oklahoma and the courts in that state shall have jurisdiction over any legal proceedings arising out of this Agreement.
- c. Each section of this Agreement, including each subsection and portion thereof, is severable. In the event that any section, subsection or portion of this Agreement is unenforceable, it shall not affect the enforceability of any other section, subsection or portion; and each party to this Agreement agrees that the court may impose such limitations on the terms of this Agreement as it deems in its discretion necessary to make such terms reasonable in scope, duration and geographic area.
- d. You and we both believe that the covenants in this Agreement are reasonable in terms of scope, duration and geographic area. However, we may at any time unilaterally modify the terms of this Agreement upon written notice to you by limiting the scope of the Prohibited Activities, narrowing the definition of a Competitive Business, shortening the duration of the Restricted Period, reducing the geographic scope of the Restricted Territory and/or reducing the scope of any other covenant imposed upon you under this Agreement to ensure that the terms and covenants in this Agreement are enforceable under applicable law.

EXECUTED on the date stated below.

Date:			
	Signature		
	Print Name		

EXHIBIT F TO EUFLORIA FRANCHISE AGREEMENT

SAMPLE CONFIDENTIALITY AGREEMENT

This Agreement ("Agreement") is entered into by the undersigned ("you") in favor of Eufloria Franchising LLC, an Oklahoma limited liability company, and its renewals and assigns ("us"), upon the terms and conditions set forth in this Agreement.

1. **Definitions**. For purposes of this Agreement, the following terms have the meanings given to them below:

"Eufloria Business" means a business that operates a Business offering for sale cannabidiol-based products for consumption and related products and/or products containing tetrahydrocannabinol and/or cannabidiol for consumption and other products.

"Copyrights" means all works and materials for which we or our affiliate have secured common law or registered copyright protection and that we allow franchisees to use, sell or display in connection with the marketing and/or operation of a Eufloria Business, whether now in existence or created in the future.

"Franchisee" means the Eufloria franchisee for whom you are an officer, director, employee or independent contractor.

"Intellectual Property" means, collectively or individually, our Marks, Copyrights, Knowhow and System.

"Know-how" means all of our trade secrets and other proprietary information relating to the development, construction, marketing and/or operation of a Eufloria Business, including, but not limited to, methods, techniques, specifications, proprietary practices and procedures, policies, marketing strategies and information comprising the System and the Manual.

"Manual" means our confidential operations manual for the operation of a Eufloria Business.

"Marks" means the logotypes, service marks, and trademarks now or hereafter involved in the operation of a Eufloria Business, including "Eufloria", and any other trademarks, service marks or trade names that we designate for use by a Eufloria Business. The term "Marks" also includes any distinctive trade dress used to identify a Eufloria Business, whether now in existence or hereafter created. "System" means our system for the establishment, development, operation and management of a Eufloria Business, including Know-How, proprietary programs and products, confidential operations manuals and operating system.

- 2. **Background**. You are an employee or independent contractor of Franchisee. As a result of this association, you may gain knowledge of our System and Know-how. You understand that protecting the Intellectual Property is vital to our success and that of our franchisees and that you could seriously jeopardize our entire franchise system if you were to unfairly compete with us. In order to avoid such damage, you agree to comply with the terms of this Agreement.
- 3. **Know-How and Intellectual Property**. You agree: (i) you will not use the Knowhow in any business or capacity other than Eufloria Business operated by Franchisee; (ii) you will maintain the confidentiality of the Know-how at all times; (iii) you will not make unauthorized copies of documents containing any Know-how; (iv) you will take such reasonable steps as we may ask of you from time-to-time to prevent unauthorized use or disclosure of the Know-how; and (v) you will stop using the Know-how immediately if you are no longer an officer, director, employee or independent contractor of Franchisee. You further agree that you will not use the Intellectual Property for any purpose other than the performance of your duties for Franchisee and within the scope of your employment or other engagement with Franchisee.
- 4. **Immediate Family Members**. You acknowledge that you could circumvent the purpose of this Agreement by disclosing Know-how to an immediate family member (*i.e.*, spouse, parent, sibling, child, or grandchild). You also acknowledge that it would be difficult for us to prove whether you disclosed the Know-how to family members. Therefore, you agree that you will be presumed to have violated the terms of this Agreement if any member of your immediate family uses or discloses the Know-how. However, you may rebut this presumption by furnishing evidence conclusively showing that you did not disclose the Know-how to the family member.
- 5. Covenants Reasonable. You acknowledge and agree that: (i) the terms of this Agreement are reasonable both in time and in scope of geographic area; and (ii) you have sufficient resources and business experience and opportunities to earn an adequate living while complying with the terms of this Agreement. YOU HEREBY WAIVE ANY RIGHT TO CHALLENGE THE TERMS OF THIS AGREEMENT AS BEING OVERLY BROAD, UNREASONABLE OR OTHERWISE UNENFORCEABLE.
- 6. **Breach**. You agree that failure to comply with the terms of this Agreement will cause substantial and irreparable damage to us and/or other Eufloria franchisees for which there is no adequate remedy at law. Therefore, you agree that any violation of the terms of this Agreement will entitle us to injunctive relief. You agree that we may apply for such injunctive relief, without bond, but upon due notice, in addition to such further and other relief as may be available at equity

or law, and the sole remedy of yours, in the event of the entry of such injunction, will be the dissolution of such injunction, if warranted, upon hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived hereby). If a court requires the filing of a bond notwithstanding the preceding sentence, the parties agree that the amount of the bond shall not exceed \$1,000. None of the remedies available to us under this Agreement are exclusive of any other, but may be combined with others under this Agreement, or at law or in equity, including injunctive relief, specific performance and recovery of monetary damages. Any claim, defense or cause of action that you may have against us or against Franchisee, regardless of cause or origin, cannot be used as a defense against our enforcement of this Agreement.

7. **Miscellaneous**.

- a. If we hire an attorney or file suit against you because you have breached this Agreement and prevail against you, you agree to pay our reasonable attorney fees and costs in doing so.
- b. This Agreement will be governed by, construed and enforced under the laws of Oklahoma and the courts in that state shall have jurisdiction over any legal proceedings arising out of this Agreement.
- c. Each section of this Agreement, including each subsection and portion thereof, is severable. In the event that any section, subsection or portion of this Agreement is unenforceable, it shall not affect the enforceability of any other section, subsection or portion; and each party to this Agreement agrees that the court may impose such limitations on the terms of this Agreement as it deems in its discretion necessary to make such terms enforceable.

Signature
Print Name

EXHIBIT G TO EUFLORIA FRANCHISE AGREEMENT

SAMPLE APPROVAL OF REQUESTED ASSIGNMENT

This Approval of Requested Assignment ("Agreement") is entered into this day of
, 20, between Eufloria Franchising LLC ("Franchisor"),
("Former Franchisee"), and
("New Franchisee").
RECITALS
WHEREAS, Franchisor and Former Franchisee entered into that certain franchise agreement dated, 20 ("Franchise Agreement"), in which
Franchisor granted Franchisor the right to operate a Eufloria franchise with a primary operating
address of ("Franchised Business"); and
WHEREAS, Former Franchisee desires to assign ("Requested Assignment") the
Franchised Business to New Franchisee from Former Franchisee, and Franchisor desires to approve the Requested Assignment of the Franchised Business from Former Franchisee to New
Franchisee upon the terms and conditions contained in this Agreement.
NOW THEREFORE in consideration of the mutual accounts manifes and consequents

NOW THEREFORE, in consideration of the mutual covenants, promises and agreements herein contained, the parties hereto covenant, promise and agree as follows:

- 1. Payment of Fees. In consideration for the Requested Assignment, Former Franchisee acknowledges and agrees to pay Franchisor the Transfer Fee, as required under the Franchise Agreement ("Franchisor's Assignment Fee").
- 2. Consent to Requested Assignment of Franchised Business. Franchisor hereby consents to the Requested Assignment of the Franchised Business from Former Franchisee to New Franchisee upon receipt of the Franchisor's Assignment Fee from Former Franchisee and the mutual execution of this Agreement by all parties. Franchisor waives its right of first refusal set forth in the Franchise Agreement.
- 3. Termination of Rights to the Franchised Business. The parties acknowledge and agree that all of Former Franchisee's rights to operate the Franchised Business and rights under the Franchise Agreement are hereby relinquished and that from the date of this Agreement only New Franchisee shall have the sole right to operate the Franchised Business. Former Franchisee and its owners agree to comply with all of the covenants in the Franchise Agreement that expressly or by implication survive the termination, expiration or transfer of the Franchise Agreement.

Unless otherwise precluded by state law, Former Franchisee shall execute Franchisor's current form of General Release Agreement, which is attached to this Agreement as Attachment A.

- 4. <u>New Franchise Agreement</u>. New Franchisee shall execute Franchisor's current form of Franchise Agreement and attachments for the Franchised Business (as amended by the form of Addendum prescribed by Franchisor, if applicable), which is attached to this Agreement as Attachment B, and any other required contracts for the operation of a Eufloria franchise as stated in Franchisor's Franchise Disclosure Document.
- 5. <u>Franchisee's Contact Information</u>. Former Franchisee agrees to keep Franchisor informed of its current address and telephone number at all times during the three (3) year period following the execution of this Agreement.
- 6. <u>Acknowledgment by New Franchisee</u>. New Franchisee acknowledges and agrees that the purchase of the rights to the Franchised Business ("Transaction") occurred solely between Former Franchisee and New Franchisee. New Franchisee also acknowledges and agrees that Franchisor played no role in the Transaction and that Franchisor's involvement was limited to the approval of Requested Assignment and any required actions regarding New Franchisee's signing of a new franchise agreement for the Franchised Business. New Franchisee agrees that any claims, disputes or issues relating New Franchisee's acquisition of the Franchised Business from Franchisee are between New Franchisee and Franchisee and shall not involve Franchisor.
- 7. <u>Representation</u>. Former Franchisee warrants and represents that it has not heretofore assigned, conveyed or disposed of any interest in the Franchise Agreement or Franchised Business. Buyer hereby represents that it received Franchisor's Franchise Disclosure Document and did not sign the new Franchise Agreement or pay any money to Franchisor or its affiliate for a period of at least 14 calendar days after receipt of the Franchise Disclosure Document.
- 8. <u>Notices</u>. Any notices given under this Agreement shall be in writing and if delivered by hand, or transmitted by U.S. certified mail, return receipt requested, postage prepaid, or via telegram or telefax, shall be deemed to have been given on the date so delivered.
- 9. <u>Further Actions</u>. Former Franchisee and New Franchisee each agree to take such further actions as may be required to effectuate the terms and conditions of this Agreement, including any and all actions that may be required or contemplated by the Franchise Agreement.
- 10. <u>Affiliates</u>. When used in this Agreement, the term "Affiliates" has the meaning as given in Rule 144 under the Securities Act of 1933.

- 11. <u>Miscellaneous</u>. This Agreement may not be changed or modified except in a writing signed by all of the parties hereto. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original, and all of which together shall constitute one and the same document. This Agreement shall be binding upon and inure to the benefit of the parties and their respective successors and assigns.
- 12. <u>Governing Law</u>. This Agreement shall be governed by, and construed and enforced in accordance with, the laws of the State of Oklahoma.

IN WITNESS WHEREOF, the parties have executed this Agreement under seal, with the intent that this be a sealed, as of the day and year first above written.

Dated:	_, 20_
FRANCHISOR:	
EUFLORIA FRANCHISING LLC	
By:	
Title:	
FORMER FRANCHISEE:	
By:	<u> </u>
Title:	
NEW FRANCHISEE:	
By:	
Title:	

EXHIBIT H TO EUFLORIA FRANCHISE AGREEMENT Attachment A

(INSERT Termination and Release Agreement)

EXHIBIT I TO EUFLORIA FRANCHISE AGREEMENT Attachment B

(INSERT New Franchise Agreement to be Signed)

EXHIBIT J TO EUFLORIA FRANCHISE AGREEMENT

LEASE ADDENDUM

This A	Addendum to Lease, dated, 20, is entered into by and between
("Lessor"), a	nd ("Lessee").
A.	The parties hereto have entered into a certain Lease Agreement, dated, 20, and pertaining to the premises located at
("Lease").	, 20, and pertaining to the premises rocated at

- B. Lessor acknowledges that Lessee intends to operate a Eufloria franchise from the leased premises ("Premises"), pursuant to a Franchise Agreement ("Franchise Agreement") with Eufloria Franchising LLC ("Franchisor") under the name "Eufloria" or other name designated by Franchisor (hereinafter referred to as "Franchised Business" or "Franchise Business").
- C. The parties now desire to amend the Lease in accordance with the terms and conditions contained herein.

NOW THEREFORE, it is hereby mutually covenanted and agreed between Lessor and Lessee as follows:

1. **Assignment**. Lessee shall have the right to assign all of its right, title and interest in the Lease to Franchisor or its parent, subsidiary, or affiliate (including another franchisee) at any time during the term of the Lease, including any extensions or renewals thereof, without first obtaining Lessor's consent in accordance with the Collateral Assignment of Lease attached hereto as Attachment 1. However, no assignment shall be effective until the time as Franchisor or its designated affiliate gives Lessor written notice of its acceptance of the assignment, and nothing contained herein or in any other document shall constitute Franchisor or its designated subsidiary or affiliate a party to the Lease, or guarantor thereof, and shall not create any liability or obligation of Franchisor or its parent unless and until the Lease is assigned to, and accepted in writing by, Franchisor or its parent, subsidiary or affiliate. In the event of any assignment, Lessee shall remain liable under the terms of the Lease. Franchisor shall have the right to reassign the Lease to another franchisee without the Landlord's consent in accordance with Section 3(a).

2. **Default and Notice**.

a. In the event there is a default or violation by Lessee under the terms of the Lease, Lessor shall give Lessee and Franchisor written notice of the default or violation within a reasonable time after Lessor receives knowledge of its occurrence. If Lessor gives Lessee a default notice, Lessor shall contemporaneously give Franchisor a copy of the notice. Franchisor shall have the right, but not the obligation, to cure the default. Franchisor will notify Lessor whether it intends to cure the default and take an automatic assignment of Lessee's interest as provided in Paragraph

- 4(a). Franchisor will have an additional 15 days from the expiration of Lessee's cure period in which it may exercise the option, but it is not obligated, to cure the default or violation.
- b. All notices to Franchisor shall be sent via registered or certified mail, postage prepaid, to the following addresses:

Eufloria Franchising LLC 36 East Cameron Street Tulsa, Oklahoma 74103

Evan M. Goldman, Esquire Greenspoon Marder LLP 1037 Raymond Boulevard, Suite 900 Newark, New Jersey 07102

Franchisor may change its address for receiving notices by giving Lessor written notice of the new address. Lessor agrees that it will notify both Lessee and Franchisor of any change in Lessor's mailing address to which notices should be sent.

c. Following Franchisor's approval of the Lease, Lessee agrees not to terminate, or in any way alter or amend the same, during the Term of the Franchise Agreement or any renewal thereof without Franchisor's prior written consent, and any attempted termination, alteration or amendment shall be null and void and have no effect as to Franchisor's interests thereunder; and a clause to the effect shall be included in the Lease.

3. **Termination or Expiration**.

- a. Upon Lessee's default and failure to cure the default within the applicable cure period, if any, under either the Lease or the Franchise Agreement, Franchisor will, at its option, have the right, but not the obligation, to take an automatic assignment of Lessee's interest and at any time thereafter to re-assign the Lease to a new franchisee without Landlord's consent and to be fully released from any and all liability to Landlord upon the reassignment, provided the franchisee agrees to assume Lessee's obligations and the Lease.
- b. Upon the expiration or termination of either the Lease or the Franchise Agreement, Landlord will cooperate with and assist Franchisor in securing possession of the Premises and if Franchisor does not elect to take an assignment of the Lessee's interest, Lessor will allow Franchisor to enter the Premises, without being guilty of trespass and without incurring any liability to Lessor, to remove all signs, awnings, and all other items identifying the Premises as a Franchised Business and to make other modifications (such as repainting) as are reasonably necessary to protect the Eufloria or Eufloria trademarks and system, and to distinguish the Premises from a Franchised Business. In the event Franchisor exercises its option to purchase assets of Lessee, Lessor shall permit Franchisor to remove all the assets being purchased by Franchisor.

4. Consideration; No Liability.

- a. Lessor hereby acknowledges that the provisions of this Addendum to Lease are required pursuant to the Franchise Agreement under which Lessee plans to operate its Franchised Business and Lessee would not lease the Premises without this Addendum. Lessor also hereby consents to the Collateral Assignment of Lease from Lessee to Franchisor as evidenced by Attachment 1.
- b. Lessor further acknowledges that Lessee is not an agent or employee of Franchisor and Lessee has no authority or power to act for, or to create any liability on behalf of, or to in any way bind Franchisor or any affiliate of Franchisor, and that Lessor has entered into this Addendum to Lease with full understanding that it creates no duties, obligations or liabilities of or against Franchisor or any affiliate of Franchisor.
- 5. **Amendments**. No amendment or variation of the terms of the Lease or this Addendum to the Lease shall be valid unless made in writing and signed by the parties hereto.
- 6. **Reaffirmation of Lease**. Except as amended or modified herein, all of the terms, conditions and covenants of the Lease shall remain in full force and effect and are incorporated herein by reference and made a part of this Agreement as though copies herein in full.
- 7. **Beneficiary**. Lessor and Lessee expressly agree that Franchisor is a third party beneficiary of this Addendum.

IN TESTIMONY WHEREOF, witness the signatures of the parties hereto as of the day, month and first year written above.

LESSOR:	<u>LESSEE</u> :
By:	By:
Name:	Marsa a.
Title:	Title:
Date:	Data

ATTACHMENT 1 TO LEASE ADDENDUM COLLATERAL ASSIGNMENT OF LEASE

FOR VALUE RECEIVED, as of the	_ day of, 20 ("Effective Date"), the
undersigned,	, ("Assignor") hereby assigns, transfers
and sets over unto Eufloria Franchising LLC ("Ass	signee") all of Assignor's right, title and interest
as tenant, in, to and under that certain lease, a	copy of which is attached hereto as Exhibit A
("Lease") regarding the premises located at	

This Collateral Assignment of Lease ("Assignment") is for collateral purposes only and except as specified herein, Assignee shall have no liability or obligation of any kind whatsoever arising from or in connection with this Assignment unless Assignee shall take possession of the premises demised by the Lease pursuant to the terms hereof and shall assume the obligations of Assignor thereunder.

Assignor represents and warrants to Assignee that it has full power and authority to so assign the Lease and its interest therein and that Assignor has not previously, and is not obligated to, assign or transfer any of its interest in the Lease or the premises demised thereby.

Upon a default by Assignor under the Lease or under that certain franchise agreement for a Eufloria franchise between Assignee and Assignor ("Franchise Agreement"), or in the event of a default by Assignor under any document or instrument securing the Franchise Agreement, Assignee shall have the right and is hereby empowered to take possession of the premises demised by the Lease, expel Assignor therefrom, and, in the event, Assignor shall have no further right, title or interest in the Lease.

Assignor agrees it will not suffer or permit any surrender, termination, amendment or modification of the Lease without the prior written consent of Assignee. Through the term of the Franchise Agreement and any renewals thereto, Assignor agrees that it shall elect and exercise all options to extend the term of or renew the Lease not less than 30 days before the last day that said option must be exercised, unless Assignee otherwise agrees in writing. Upon failure of Assignee to otherwise agree in writing, and upon failure of Assignor to so elect to extend or renew the Lease as stated herein, Assignor hereby irrevocably appoints Assignee as its true and lawful attorney-infact, which appointment is coupled with an interest, to exercise the extension or renewal options

IN WITNESS WHEREOF, Assignor and Assignee have signed this Collateral Assignment of Lease as of the Effective Date first written above.

[SIGNATURE PAGES TO FOLLOW]

ASSIGNOR:
By:
Title:
ASSIGNEE:
EUFLORIA FRANCHISING LLC
By:
Title:

EXHIBIT B TO EUF LORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

EUFLORIA FRANCHISING LLC AREA DEVELOPMENT AGREEMENT

	This	Area	Development	Agreement	(this	"Agreement")	is	made	this	day	
of			_, 20 by and	between EU	FLOR	IA FRANCHIS	ING	LLC, a	a Dela	ıware	
limite	d liabil	lity com	pany with its p	rincipal busin	ess loc	ated at 36 East	Cam	eron Sta	reet, T	Culsa	
Oklahoma 74103 ("we" or "us") and						, a(n)					
				whos	e princ	ipal business add	dress	is ("de	velope	r" o	
"you"). If tl	he deve	eloper is a corp	oration, part	nership	or limited liab	oility	compa	пу, сє	ertair	
provis	sions of	f the Ag	reement also api	olv to vour ow	vners ar	nd will be noted.					

RECITALS

- A. We have developed a unique system for operating a store offering for sale cannabidiol-based products for consumption and related products (the "Eufloria CBD Business") or products containing tetrahydrocannabinol and/or cannabidiol for consumption as permitted by law and as agreed upon with us (the "Eufloria Dispensary Business" and with the Eufloria CBD Business, each a "Eufloria Business") (the "Business") using certain standards and specifications;
- B. Many of the services and products are prepared and undertaken according to specified procedures or made with proprietary formulas, techniques and mixes;
- C. We own the rights to the USPTO Mark "Eufloria" Trademark and other trademarks used in connection with the Operation of a Eufloria Business;
 - D. We have decided to sublicense the right to develop and operate Eufloria Locations;
- E. You desire to develop and operate several Eufloria locations and we, in reliance on your representations, have approved your franchise application to do so in accordance with this Agreement.

In consideration of the foregoing and the mutual covenants and consideration below, you and we agree as follows:

DEFINITIONS

- 1. For purposes of this Agreement, the terms below have the following definitions:
- A. "Locations" means the Eufloria locations you develop and operate pursuant to this Agreement.
- B. "Products" means the specific services and products set forth in our franchise information packet, or as we may modify, add, or change them from time to time.

- C. "Principal Owner" means any person who directly or indirectly owns a 10% or greater interest in the developer when the developer is a corporation, limited liability company, a partnership, or a similar entity. However, if we are entering into this Agreement totally or partially based on the financial qualifications, experience, skills or managerial qualifications of any person or entity who directly or indirectly owns less than a 10% interest in the developer, that person or entity may, in our sole discretion, be considered a Principal Owner for all purposes under this Agreement, including, but not limited to, the execution of the personal guaranty referenced in Section 10.J below. In addition, if the developer is a partnership entity, then each general partner is a Principal Owner, regardless of the percentage ownership interest. If the developer is one or more individuals, each individual is a Principal Owner of the developer. You must have at least one Principal Owner.
- D. "System" means the Eufloria System, which consists of distinctive products and services prepared according to special and confidential processes and formulas with unique preparation, service and delivery procedures and techniques, offered in a setting of distinctive exterior and interior layout, design and color scheme, signage, furnishings and materials and using certain distinctive types of facilities, equipment, supplies, business techniques, methods and procedures together with sales promotion programs, all of which we may modify and change from time to time.
- E. "Trademarks" means the Eufloria Trademark(s) that are registered with the United States Patent and Trademark Office and the trademarks, service marks and trade names set forth in each Franchise Agreement, as we may modify and change from time to time, and the trade dress and other commercial symbols used in the Locations. Trade dress includes the designs, color schemes and image we authorize you to use in the operation of the Locations from time to time.

GRANT OF DEVELOPMENT RIGHTS

2. The following provisions control with respect to the rights granted hereunder:

A. We grant to you, under the terms and conditions of this Agreement, the right to develo	p
and operate() Eufloria locations (each a "Location", and collectively, the "Locations'	")
within the territory described on Exhibit A ("Development Territory").	

- B. You are bound by the Development Schedule set forth in Exhibit B ("Development Schedule"). Time is of the essence for the development of each Location in accordance with the Development Schedule. Each Location must be developed and operated pursuant to a separate Franchise Agreement that you enter into with us pursuant to Section 4.B below.
- C. If you are in compliance with the Development Schedule set forth on Exhibit B, we will not develop or operate or grant anyone else a franchise to develop and operate a Eufloria Location business in the Development Territory prior to the earlier of (i) the expiration or termination of this Agreement; (ii) the date on which you must execute the Franchise Agreement for your last Location pursuant to the terms of the Development Schedule or (iii) the date on which the Designated Area for your final Location under this Agreement is determined, except (a) for the

Special Sites defined in Section 2.D below; (b) in the event that the Development Territory covers more than one city, county or designated market area, the protection for each particular city, county or designated market area shall expire upon the earliest of (1) any of the foregoing events or (2) the date when the Designated Area for your final Location to be developed in such city, county or designated market area under this Agreement is determined; or (c) as otherwise provided in this Agreement.

Notwithstanding anything in this Agreement, upon the earliest occurrence of any of the foregoing events (i) the Development Territory shall expire and (ii) we will be entitled to develop and operate, or to franchise others to develop and operate, Eufloria Locations in the Development Territory, except as may be otherwise provided under any Franchise Agreement that has been executed between us and you and that has not been terminated. At the time you execute your final Franchise Agreement under the Development Schedule, you must have an Authorized Location for your final Location.

D. The rights granted under this Agreement are limited to the right to develop and operate Locations located in the Development Territory, and do not include (i) any right to sell Products and services identified by the Trademarks at any location or through any other channels or methods of distribution, including the internet (or any other existing or future form of electronic commerce), other than at Locations within the Development Territory, (ii) any right to sell Products and services identified by the Trademarks to any person or entity for resale or further distribution, or (iii) any right to exclude, control or impose conditions on our development or operation of franchised, company or affiliate owned Locations at any time or at any location outside of the Development Territory. You may not use "Eufloria" or any of the other Trademarks as part of the name of your corporation, partnership, limited liability company or other similar entity.

You acknowledge and agree that (i) we and our affiliates have the right to operate or franchise within the Designated Area one or more facilities selling all or some of the Products, using the Trademarks or any other trademarks, service marks or trade names, without compensation to any franchisee, provided however, that such facilities shall not be mobile facilities but rather from a fixed location if it is confined to your Designated Area; (ii) we and our affiliates have the right outside of the Development Territory to grant other franchises or operate company or affiliate owned Eufloria Locations and offer, sell or distribute any products or services associated with the System (now or in the future) under the Trademarks or any other trademarks, service marks or trade names or through any distribution channel or method, all without compensation to any developer; and (iii) we and our affiliates have the right to operate and franchise others to operate Locations or any other business within and outside the Development Territory under trademarks other than the Eufloria Trademarks, without compensation to any developer, except that our operation of, or association or affiliation with, Locations (through franchising or otherwise) in the Development Territory that compete with Eufloria Locations in the service oriented Location segment will only occur through some form of merger or acquisition with an existing Location chain.

In addition, we and our affiliates have the right to offer, sell or distribute, within the Development Territory, any Products or services associated with the System (now or in the future) or identified by the Trademarks, or any other trademarks, service marks or trade names, except for

Prohibited Items (as defined below), through any distribution channels or methods, without compensation to any developer. The distribution channels or methods include, without limitation, grocery stores, club stores, convenience stores, wholesale, hospitals, clinics, health care facilities, business or industry locations (e.g. manufacturing site, office building), military installations, military commissaries or the internet (or any other existing or future form of electronic commerce).

The Prohibited Items are the following items that we will not sell in the Development Territory through other distribution channels or methods: NONE.

Further, you acknowledge that certain locations within the Development Territory are by their nature unique and separate in character from sites generally developed as Eufloria Locations. As a result, you agree that the following locations ("Special Sites") are excluded from the Development Territory and we have the right, subject to our then-current Special Sites Impact Policy, to develop or franchise such locations: (1) military bases; (2) public transportation facilities; (3) sports facilities, including race tracks; (4) student unions or other similar buildings on college or university campuses; (5) amusement and theme parks; and (6) community and special events.

E. This Agreement is not a Franchise Agreement and you have no right to use in any manner the Trademarks by virtue of this Agreement. You have no right under this Agreement to sublicense or sub-franchise others to operate a business or Location or use the System or the Trademarks.

DEVELOPMENT FEE

3. You must pay a Development Fee as described below:

A. As consideration for the rights granted in this Agreement, you must pay us a "Development Fee" of \$45,000 multiplied by ____ (__) Locations (the number of Locations to be developed by under this Agreement), representing one-half of the Initial Franchise Fee for each Location to be developed under this Agreement. The Initial Franchise Fee for the first Location is \$45,000. The Initial Franchise Fee for the second Location and for each subsequent Location is \$90,000 less \$45,000 paid as deposit, which is \$45,000.

The Development Fee is consideration for this Agreement and not consideration for any Franchise Agreement, is fully earned by us upon execution of this Agreement and is non-refundable. The part of the Initial Franchise Fee that is included in the Development Fee is credited against the Initial Franchise Fee payable upon the signing of each individual Franchise Agreement. The balance of the Initial Franchise Fee for the first Location must be paid at the time of execution of this Agreement, together with the execution by you of the Franchise Agreement for the first Location. The total amount to be paid by you at the time of execution of this Agreement pursuant to this Section, including both the Development Fee and the balance of the Initial Franchise Fee for your first Location is \$90,000. The balance of the Initial Franchise Fee for each subsequent Location, of \$45,000, is due as specified in Section 3.B.

B. You must submit a separate application for each Location to be established by you within the Development Territory as further described in Section 4. Upon our consent to the site of your Location, a separate Franchise Agreement must be executed for each such Location, at which time the balance of the Initial Franchise Fee for that Location is due and owing. Such payment represents the balance of the appropriate Initial Franchise Fee, as described above in Section 3.A. Upon the execution of each Franchise Agreement, the terms and conditions of the Franchise Agreement control the establishment and operation of such Location.

DEVELOPMENT SCHEDULE

4. The following provisions control with respect to your development rights and obligations:

A. You are bound by and strictly must follow the Development Schedule. By the dates set forth under the Development Schedule, you must enter into Franchise Agreements with us pursuant to this Agreement for the number of Locations described under the Development Schedule. You also must comply with the Development Schedule requirements regarding (i) the Location type to be developed and the opening date for each Location and (ii) the cumulative number of Locations to be open and continuously operating for business in the Development Territory. If you fail to either execute a Franchise Agreement or to open a Location according to the dates set forth in the Franchise Agreement, we, in our sole discretion, may (i) require that you hire a franchise development expert with recognized experience in developing franchises in a similar line of business to ours or (ii) immediately terminate this Agreement pursuant to Section 7.B.

- B. You may not develop a Location unless (i) at least 45 days, but no more than 60 days, prior to the date set forth in the Development Schedule for the execution of each Franchise Agreement, you send us a notice (a) requiring that we send you our then current disclosure documents, (b) confirming your intention to develop the particular Location and (c) sending us all information necessary to complete the Franchise Agreement for the particular Location and (ii) all of the following conditions have been met (these conditions apply to each Location to be developed in the Development Territory):
 - 1. Your Submission of Proposed Site. You must find a proposed site for the Location which you reasonably believe to conform to our site selection criteria, as modified by us from time to time, and submit to us a complete site report (containing such demographic, commercial, and other information and photographs as we may reasonably require) for such site.
 - 2. Our Consent to Proposed Site. You must receive our written consent to your proposed site. We agree not to unreasonably withhold consent to a proposed site. Prior to granting our consent to a site, you must have the site evaluated by the proprietary site evaluator software that has been developed by Google Maps or any similar mapping software. In approving or disapproving any proposed site, we will consider such matters as we deem material, including demographic characteristics of the proposed site, traffic patterns, competition, the proximity to other businesses, the nature of other businesses in proximity to the site, and other commercial

characteristics (including the purchase or lease obligations for the proposed site) and the size of premises, appearance and other physical characteristics. Our consent to a proposed site, however, does not in any way constitute a guaranty by us as to the success of the Location.

- 3. Your Submission of Information. You must furnish to us, at least 30 days prior to the earliest of (i) the date set forth in the Development Schedule by which you must execute a Franchise Agreement or (ii) the actual date in which the Franchise Agreement would be executed, a franchise application for the proposed Location, financial statements and other information regarding you, the operation of any of your other Locations within the Development Territory and the development and operation of the proposed Location (including, without limitation, investment and financing plans for the proposed Location) as we may reasonably require.
- 4. Your Compliance with Our Then-Current Standards for Franchisees. You must receive written confirmation from us that you meet our then-current standards for franchisees, including financial capability criteria for the development of a new Location. You acknowledge and agree that this requirement is necessary to ensure the proper development and operation of your Locations and preserve and enhance the reputation and goodwill of all Eufloria Locations and the goodwill of the Trademarks. Our confirmation that you meet our then-current standards for the development of a new Location, however, does not in any way constitute a guaranty by us as to your success.
- 5. <u>Good Standing</u>. You must not be in default of this Agreement, any Franchise Agreement entered into pursuant to this Agreement or any other agreement between you or any of your affiliates and us or any of our affiliates. You also must have satisfied, on a timely basis, all monetary and material obligations under the Franchise Agreements for all existing Locations.
- 6. Execution of Franchise Agreement. You and we must enter into our then-current form of Franchise Agreement for the proposed Location. You understand that we may modify the then-current form of Franchise Agreement from time-to-time and that it may be different than the current form of Franchise Agreement, including different fees and obligations. You understand and agree that any and all Franchise Agreements will be construed and exist independently of this Agreement. The continued existence of each Franchise Agreement will be determined by the terms and conditions of such Franchise Agreement. Except as specifically set forth in this Agreement, the establishment and operation of each Location must be in accordance with the terms of the applicable Franchise Agreement.
- C. You must begin substantial construction of each of the Locations at least 150 days before the deadline to open each of the Locations if the Location will be in a free-standing location or at least 120 days before the deadline to open the Location if the Location will be in a non-free standing location. In addition, on or before the deadlines to start construction you must submit to us executed copies of any loan documents and/or any other document that proves that you have

secured adequate financing to complete the construction of the Location by the date you are obligated to have that Location open and in operation. In the event that you fail to comply with any of these obligations, we will have the right to terminate this Agreement without opportunity to cure pursuant to subparagraph 7.B.

- D. You acknowledge that you have conducted an independent investigation of the prospects for the establishment of Locations within the Development Territory, and recognize that the business venture contemplated by this Agreement involves business and economic risks and that your financial and business success will be primarily dependent upon the personal efforts of you and your management and employees. We expressly disclaim the making of, and you acknowledge that you have not received, any estimates, projections, warranties or guaranties, express or implied, regarding potential gross sales, profits, earnings or the financial success of the Locations you develop within the Development Territory.
- E. You recognize and acknowledge that this Agreement requires you to open Locations in the future pursuant to the Development Schedule. You further acknowledge that the estimated expenses and investment requirements set forth in the Franchise Disclosure Document and Franchise Agreement are only estimates and are subject to increase over time, and that future Locations likely will involve different initial investment and operating capital requirements than those stated in the Franchise Disclosure Document or Franchise Agreement provided to you prior to the execution of this Agreement. You are obligated to execute all the Franchise Agreements and open all the Locations on the dates set forth on the Development Schedule, regardless of (i) the requirement of a greater investment, (ii) the financial condition or performance of your prior Locations, or (iii) any other circumstances, financial or otherwise. The foregoing shall not be interpreted as imposing any obligation upon us to execute the Franchise Agreements under this Agreement if you have not complied with each and every condition necessary to develop the Locations.

TERM

5. Unless sooner terminated in accordance with Section 7 of this Agreement, the term of this Agreement and all rights granted to you will expire on the date that your last Eufloria Location is scheduled to be opened under the Development Schedule.

YOUR DUTIES

- 6. You must perform the following obligations:
- A. You must comply with all of the terms and conditions of each Franchise Agreement, including the operating requirements specified in each Franchise Agreement.
- B. You and your owners, officers, directors, shareholders, partners, members and managers (if any) acknowledge that your entire knowledge of the operation of a Eufloria Location and the System, including the knowledge or know-how regarding the specifications, standards and operating procedures of the services and activities, is derived from information we disclose to you and that certain information is proprietary, confidential and constitutes our trade secrets. The term

"trade secrets" refers to the whole or any portion of know-how, knowledge, methods, specifications, processes, procedures and/or improvements regarding the business that is valuable and secret in the sense that it is not generally known to our competitors and any proprietary information contained in the manuals or otherwise communicated to you in writing, verbally or through the internet or other online or computer communications, and any other knowledge or know-how concerning the methods of operation of the Locations. You and your owners, officers, directors, shareholders, partners, members and managers (if any), jointly and severally, agree that at all times during and after the term of this Agreement, you will maintain the absolute confidentiality of all such proprietary information and will not disclose, copy, reproduce, sell or use any such information in any other business or in any manner not specifically authorized or approved in advance in writing by us. We may require that you obtain nondisclosure and confidentiality agreements in a form satisfactory to us from the individuals identified in the first sentence of this paragraph and other key employees.

- C. You must comply with all requirements of federal, state, and local laws, rules, and regulations.
- D. If you at some time in the future desire to make either a public or a private offering of your securities, prior to such offering and sale, and prior to the public release of any statements, data, or other information of any kind relating to the proposed offering of your securities, you must secure our written approval, which approval will not be unreasonably withheld. You must secure our prior written consent to any and all press releases, news releases and any and all other publicity. the primary purpose of which is to generate interest in your offering. Only after we have given our written approval may you proceed to file, publish, issue, and release and make public any said data, material and information regarding the securities offering. It is specifically understood that any review by us is solely for our own information, and our approval does not constitute any kind of authorization, acceptance, agreement, endorsement, approval, or ratification of the same, either expressly or implied. You may make no oral or written notice of any kind whatsoever indicating or implying that we and/or our affiliates have any interest in the relationship whatsoever to the proposed offering other than acting as Franchisor. You agree to indemnify, defend, and hold us and our affiliates harmless, and our affiliates' directors, officers, successors and assigns harmless from all claims, demands, costs, fees, charges, liability or expense (including attorneys' fees) of any kind whatsoever arising from your offering of information published or communicated in actions taken in that regard.
- E. If neither you, your Principal Owner, nor any other person in your organization possesses, in our judgment, adequate experience and skills to allow you to locate, obtain, and develop prime locations in the Development Territory to allow you to meet your development obligations under this Agreement, we can require that you hire or engage a person with those necessary skills.

DEFAULT AND TERMINATION

7. The following provisions apply with respect to default and termination:

- A. The rights and territorial protection granted to you in this Agreement have been granted in reliance on your representations and warranties, and strictly on the conditions set forth in Sections 2, 4 and 6 of this Agreement, including the condition that you comply strictly with the Development Schedule.
- B. You will be deemed in default under this Agreement if you breach any of the terms of this Agreement, including the failure to meet the Development Schedule, or the terms of any Franchise Agreement or any other agreements between you or your affiliates and us or our affiliates. All rights granted in this Agreement immediately terminate upon written notice without opportunity to cure if: (i) you become insolvent, meaning unable to pay bills as they become due in the ordinary course of business, (ii) you fail to meet the development obligations set forth in the Development Schedule attached as Exhibit B, (iii) failure to start substantial construction of any of the Locations by the date established in Section 4.C (iv) failure to secure financing for the construction of any of the Locations by the date set forth in Section 4.C (v) you fail to comply with any other provision of this Agreement and do not correct the failure within 30 days after written notice of that failure is delivered to you, or (vi) we have delivered to you a notice of termination of a Franchise Agreement in accordance with its terms and conditions.
- C. Alternatively, and at our discretion, in the event that you fail to meet the Development Schedule, we may elect to modify the Development Schedule and reduce the number of Locations granted to you therein to a schedule which we believe, in our sole and absolute discretion, which you are more capable of managing.

RIGHTS AND DUTIES OF PARTIES UPON TERMINATION OR EXPIRATION

- 8. Upon termination or expiration of this Agreement, all rights granted to you will automatically terminate, and:
- A. All remaining rights granted to you to develop Locations under this Agreement will automatically be revoked and will be null and void. You will not be entitled to any refund of any fees. You will have no right to develop or operate any business for which a Franchise Agreement has not been executed by us. We will be entitled to develop and operate, or to franchise others to develop and operate, Eufloria Locations in the Development Territory, except as may be otherwise provided under any Franchise Agreement that has been executed between us and you and that has not been terminated.
- B. You must immediately cease to operate your business under this Agreement and must not thereafter, directly or indirectly, represent to the public or hold yourself out as a present or former developer of ours.
- C. You must take such action as may be necessary to cancel or assign to us or our designee, at our option, any assumed name or equivalent registration that contains the name or any of the words "Eufloria" or any other Trademark of ours, and you must furnish us with evidence satisfactory to us of compliance with this obligation within thirty (30) days after termination or expiration of this Agreement.

D. You must assign to us or our designee all your right, title, and interest in and to your telephone numbers and must notify the telephone company and all listing agencies of the termination or expiration of your right to use any telephone number in any regular, classified or other telephone directory listing associated with the Trademarks and to authorize transfer of same at our direction.

E. You must, within thirty (30) days of the termination or expiration, pay all sums owing to us and our affiliates, including the balance of the Initial Franchise Fees that we would have received had you developed all of the Locations set forth in the Development Schedule. In addition to the Initial Franchise Fees for undeveloped Locations, you agree to pay as fair and reasonable liquidated damages (but not as a penalty) an amount equal to \$10,000.00 for each undeveloped Location. You agree that this amount is for lost revenues from Continuing Fees and other amounts payable to us, including the fact that you were holding the development rights for those Locations and precluding the development of certain Locations in the Development Territory, and that it would be difficult to calculate with certainty the amount of damage we will incur. Notwithstanding your agreement, if a court determines that this liquidated damages payment is unenforceable, then we may pursue all other available remedies, including consequential damages.

All unpaid amounts will bear interest at the rate of 18% per annum or the maximum contract rate of interest permitted by governing law, whichever is less, from and after the date of accrual. In the event of termination for any default by you, the sums due will include all damages, costs, and expenses, including reasonable attorneys' fees and expenses, incurred by us as a result of the default. You also must pay to us all damages, costs, and expenses, including reasonable attorneys' fees and expenses that we incur subsequent to the termination or expiration of this Agreement in obtaining injunctive or other relief for the enforcement of any provisions of this Agreement.

F. If this Agreement is terminated solely for your failure to meet the Development Schedule and for no other reason whatsoever, and you have opened at least 50% of the total number of Locations provided for in the Development Schedule, you may continue to operate those existing Locations under the terms of the separate Franchise Agreement for each Location. On the other hand, if this Agreement is terminated under any other circumstance, we have the option to purchase from you at book value all the assets used in the Locations that have been developed prior to the termination of this Agreement. Assets include leasehold improvements, equipment, automobiles/trucks/vans, furniture, fixtures, signs, inventory, liquor licenses, and other transferable licenses and permits for the Locations.

We have the unrestricted right to assign this option to purchase. We or our assignee will be entitled to all customary warranties and representations given by the seller of a business including, without limitation, representations and warranties as to (i) ownership, condition and title to assets; (ii) liens and encumbrances relating to the assets; and (iii) validity of contracts and liabilities, inuring to us or affecting the assets, contingent or otherwise. The purchase price for the assets of the Locations will be determined in accordance with the post-termination purchase option provision in the individual Franchise Agreement for each Location (with the purchase price to include the value of any goodwill of the business attributable to your operation of the Location if you are in compliance with the terms and conditions of the Franchise Agreement for that Location).

The purchase price must be paid in cash at the closing of the purchase, which must take place no later than 90 days after your receipt of notice of exercise of this option to purchase, at which time you must deliver instruments transferring to us or our assignee: (i) good and merchantable title to the assets purchased, free and clear of all liens and encumbrances (other than liens and security interests acceptable to us or our assignee), with all sales and other transfer taxes paid by you; and (ii) all licenses and permits of the Locations that may be assigned or transferred. If you cannot deliver clear title to all of the purchased assets, or in the event there are other unresolved issues, the closing of the sale will be accomplished through an escrow. We have the right to set off against and reduce the purchase price by any and all amounts owed by you to us, and the amount of any encumbrances or liens against the assets or any obligations assumed by us. You and each holder of an interest in you must indemnify us and our affiliates against all liabilities not so assumed. You must maintain in force all insurance policies required pursuant to the applicable Franchise Agreement until the closing on the sale.

G. All of our and your obligations that expressly or by their nature survive the expiration or termination of this Agreement will continue in full force and effect subsequent to and notwithstanding its expiration or termination and until they are satisfied or by their nature expire.

TRANSFER

- 9. The following provisions govern any transfer:
- A. We have the right to transfer all or any part of our rights or obligations under this Agreement to any person or legal entity.
- B. This Agreement is entered into by us with specific reliance upon your personal experience, skills and managerial and financial qualifications. Consequently, this Agreement, and your rights and obligations under it, are and will remain personal to you. You may only Transfer your rights and interests under this Agreement if you obtain our prior written consent and you transfer all of your rights and interests under all Franchise Agreements for Locations in the Development Territory. Accordingly, the assignment terms and conditions of the Franchise Agreements shall apply to any Transfer of your rights and interests under this Agreement. As used in this Agreement, the term "Transfer" means any sale, assignment, gift, pledge, mortgage or any other encumbrance, transfer by bankruptcy, transfer by judicial order, merger, consolidation, share exchange, transfer by operation of law or otherwise, whether direct or indirect, voluntary or involuntary, of this Agreement or any interest in it, or any rights or obligations arising under it, or of any material portion of your assets, or of any interest in you.
- C. THE COMPANY'S RIGHT OF FIRST REFUSAL. If developer (or its owners) shall at any time determine to sell, assign or transfer for consideration this Agreement (or an interest therein) or an ownership interest in developer, or all or substantially all of the assets of developer, developer (or its owners) shall obtain a bona fide, executed written offer and earnest money deposit from a responsible and fully disclosed prospective purchaser and submit an exact copy of such offer to us. However, if the offeror proposes to buy any other property or rights, other than rights under Franchise Agreements executed pursuant hereto, from developer or any of its affiliated entities (or their respective owners) such proposal must be under a separate, contemporaneous

offer. The price and terms of purchase offered to developer (or its owners) for the interest in this Agreement and Franchise Agreements or developer (or any affiliated entities) shall reflect the bona fide price offered therefore and shall not reflect any value for any other property or rights. We shall have the right, exercisable by written notice delivered to developer or its owners within fifteen (15) days from the date of delivery of an exact copy of such offer to us, to purchase this Agreement (or such interest in this Agreement) or such ownership interest in developer or such assets for the price and on the terms and conditions contained in such offer, provided that we may substitute cash for any form of payment proposed in such offer, our credit shall be deemed equal to the credit of any proposed purchaser and we shall have not less than fifteen (15) days to prepare for closing. If we do not exercise our right of first refusal, developer (or its owners) may complete the sale to such purchaser pursuant to and on the terms of such offer, subject to our approval, provided, however, that if the sale to such purchaser is not completed within one hundred eighty (180) days after delivery of such offer to us, or if there is a material change in the terms of the sale, we shall again have the right of first refusal provided herein.

D. DEATH OR PERMANENT DISABILITY OF DEVELOPER. Upon the death or permanent disability of developer or an owner of developer, the executor, administrator, conservator or other personal representative of such person shall transfer his interest within a reasonable time, not to exceed six (6) months from the date of death or permanent disability, to a third party approved by us. Such transfer, including, without limitation, transfer by devise or inheritance, shall be subject to all the terms and conditions for assignments and transfers contained in Section and, unless transferred by gift, devise or inheritance, subject to the terms of Section 9(C) hereof. Failure to dispose of such interest within said period of time shall constitute a breach of this Agreement.

E. CONDITIONS FOR APPROVAL OF TRANSFER. If developer (or, if developer is a corporation or partnership, its shareholders or partners) is in full compliance with this Agreement and all Franchise Agreements, we shall not unreasonably withhold our approval of a transfer that meets all the applicable requirements of this Section 9(E). The proposed transferee and its owners must be individuals of good moral character and otherwise meet our then applicable standards for developers of Locations. A transfer of this Agreement may be made only in connection with the transfer to the same transferee of all interests of developer (and all of its affiliated entities) in every Location developed pursuant to this Agreement. If the transfer is of the development rights granted under this Agreement or a controlling interest in developer, or is one of a series of transfers which in the aggregate constitute the transfer of the development rights granted under this Agreement or a controlling interest in developer, all of the following conditions must be met prior to or concurrently with the effective date of the transfer:

- (1) The transferee must have sufficient business experience, aptitude and financial resources to operate developer's business and develop the Development Area;
- (2) Developer must pay us and our affiliates all amounts owed to us or our affiliates which are then due and unpaid and submit all required reports and statements which have not yet been submitted;

- (3) The transferee must agree to be bound by and expressly assume all of the terms and conditions of this Agreement for the remainder of its term;
- (4) Developer (and its owners) must execute general releases of any and all claims against us, our affiliates, officers, directors, employees and agents;
- (5) All Franchise Agreements between us and Developer or any affiliated entity must be transferred to the transferree of this Agreement (or the transferree of a controlling interest in developer);
- (6) Developer or the transferee must pay us a transfer fee in an amount equal to the Company's out-of-pocket expenses, which shall not exceed Fifteen Thousand Dollars (\$15,000), relating to review and approval of the proposed transfer; and this transfer fee shall be in addition to any and all transfer fees paid in connection with the transfers of Franchise Agreements in conjunction with this transfer;
- (7) The transferee and/or its personnel must agree to complete our training program to our satisfaction, for which the transferee must pay to the Company its then-current training fee; and
- (8) We shall not have exercised its right of first refusal pursuant to Section 9C hereof. If the proposed transfer is to or among owners of developer who have executed the attached form of Owner's Guaranty and Assumption of Developer's Obligations, none of the above requirements shall apply, and it should only require notice to the Company. Subparagraph (8) shall not apply to transfers by gift, bequest or inheritance. In connection with any assignment permitted under this Section 9E, developer shall provide us with all documents to be executed by developer and the proposed assignee or transferee at least thirty (30) days prior to execution.

MISCELLANEOUS

10. The parties agree to the following provisions:

A. You agree to indemnify, defend, and hold us, our affiliates and our officers, directors, shareholders and employees harmless from and against any and all claims, losses, damages and liabilities, however caused, arising directly or indirectly from, as a result of, or in connection with, the development, use and operation of your Locations, as well as the costs, including attorneys' fees, of defending against them ("Franchise Claims"). Franchise Claims include, but are not limited to, those arising from any death, personal injury or property damage (whether caused wholly or in part through our or our affiliate's active or passive negligence), latent or other defects in any Location, or your employment practices. In the event a Franchise Claim is made against us or our affiliates, we reserve the right in our sole judgment to select our own legal counsel to represent our interests, at your cost.

B. Should one or more clauses of this Agreement be held void or unenforceable for any reason by any court of competent jurisdiction, such clause or clauses will be deemed to be

separable in such jurisdiction and the remainder of this Agreement is valid and in full force and effect and the terms of this Agreement must be equitably adjusted so as to compensate the appropriate party for any consideration lost because of the elimination of such clause or clauses.

- C. No waiver by us of any breach by you, nor any delay or failure by us to enforce any provision of this Agreement, may be deemed to be a waiver of any other or subsequent breach or be deemed an estoppel to enforce our rights with respect to that or any other or subsequent breach. This Agreement may not be waived, altered or rescinded, in whole or in part, except by a writing signed by you and us. This Agreement constitutes the sole agreement between the parties with respect to the entire subject matter of this Agreement and embodies all prior agreements and negotiations with respect to the business. You acknowledge and agree that you have not received any warranty or guarantee, express or implied, as to the potential volume, profits or success of your business. There are no representations or warranties of any kind, express or implied, except as contained in this Agreement.
- D. Except as otherwise provided in this Agreement, any notice, demand or communication provided for must be in writing and signed by the party serving the same and either delivered personally or by a reputable overnight service or deposited in the United States mail, service or postage prepaid, and if such notice is a notice of default or of termination, by registered or certified mail, and addressed as follows:
 - 1. If to us, addressed to EUFLORIA FRANCHISING LLC, Attn.: Eric Dangler at 36 East Cameron Street, Tulsa, Oklahoma 74103;
 - 2. If to you, addressed to you at the last address we have on file for you;

Or, in either case, to such other address as may have been designated by notice to the other party. Notices for purposes of this Agreement will be deemed to have been received if mailed or delivered as provided in this subparagraph.

- E. Any modification, consent, approval, authorization or waiver granted in this Agreement required to be effective by signature will be valid only if in writing executed by the Principal Owner or, if on behalf of us, in writing executed by our President or one of our authorized Vice Presidents.
- F. <u>Applicable Law</u>. You agree to be bound by the Dispute Resolution provisions found in Section 11 of any Franchise Agreement between the parties as if set forth here and as being equally applicable to this Agreement and the dealings of the parties hereunder.
- G. If you are a corporation, partnership, limited liability company or partnership or other legal entity, all of your Principal Owners must execute the form of undertaking and guarantee at the end of this Agreement. Any person or entity that at any time after the date of this Agreement becomes a Principal Owner must execute the form of undertaking and guarantee at the end of this Agreement.

H. You and we are independent contractors. Neither party is the agent, legal representative, partner, subsidiary, joint venturer or employee of the other. Neither party may obligate the other or represent any right to do so. This Agreement does not reflect or create a fiduciary relationship or a relationship of special trust or confidence.

I. In the event of any failure of performance of this Agreement according to its terms by any party due to force majeure will not be deemed a breach of this Agreement. For purposes of this Agreement, "force majeure" shall mean acts of God, State or governmental action, riots, disturbance, war, strikes, lockouts, slowdowns, prolonged shortage of energy supplies or any raw material, epidemics, fire, flood, hurricane, typhoon, earthquake, lightning and explosion or other similar event or condition, not existing as of the date of signature of this Agreement, not reasonably foreseeable as of such date and not reasonably within the control of any party hereto, which prevents in whole or in material part the performance by one of the parties hereto of its obligations hereunder.

IN WITNESS WHEREOF, the parties have executed the foregoing Agreement as of the dates written below.

Franchisor

EUFLORIA FRANCHISING LLC
By:
Name:
Title:
Date:
Developer
By:
Name:
Title:
Date:
Guarantors
By:
Name:
Date:

EXHIBIT A

DEVELOPMENT TERRITORY

Your Development Territory shall consist of the area	
•	

EXHIBIT B

DEVELOPMENT SCHEDULE

Unit Number	Date by Which Franchise Agreement Must be Signed	Opening Date
1		
2		
3		
4		
5		
6		

EXHIBIT C TO AREA DEVELOPMENT AGREEMENT

OWNER'S GUARANTY AND ASSUMPTION OF DEVELOPER'S OBLIGATIONS

As an inducement to EUFLORIA FRANCHISING	NG LLC, a Delay	ware limited l	iability
company ("Company") to execute Eufloria Franchising,	LLC's Area Dev	elopment Agr	eement
between Company and	("Developer"	or "You")	dated
, 20 (the "Agreement"), the ur	ndersigned, jointly	and severally,	hereby
unconditionally guarantee to Company and Company'	's successors and	assigns that	all of
Developer's monetary and other obligations under the A	Agreement will be	punctually pa	aid and
performed.			

Upon demand by the Company, the undersigned each hereby jointly and severally agree to immediately make each payment required of Developer under the Agreement and waive any right to require the Company to: (a) proceed against Developer for any payment required under the Agreement; (b) proceed against or exhaust any security from Developer; (c) pursue or exhaust any remedy, including any legal or equitable relief, against Developer; or (d) give notice of demand for payment by Developer. Without affecting the obligations of the undersigned under this Guarantee, the Company may, without notice to the undersigned, extend, modify, or release any indebtedness or obligation of Developer, or settle, adjust, or compromise any claims against Developer, and the undersigned each hereby jointly and severally waive notice of same and agree to remain and be bound by any and all such amendments and changes to the Agreement.

The undersigned each hereby jointly and severally agree to defend, indemnify and hold Company, Company's affiliates, and their respective officers, directors, employees, and agents harmless against any and all losses, damages, liabilities, costs, and expenses (including, but not limited to, reasonable attorney's fees, reasonable costs of investigation, court costs, and arbitration fees and expenses) resulting from, consisting of, or arising out of or in connection with any failure by Developer to perform any obligation of Developer under the Agreement, any amendment thereto, or any other agreement executed by Developer referred to therein.

The undersigned each hereby jointly and severally acknowledge and expressly agree to be individually bound by all of the covenants contained in the Agreement, and acknowledge and agree that this Guarantee does not grant the undersigned any right to use the "Eufloria" marks or system licensed to Developer under the Agreement.

This Guarantee shall terminate upon the termination or expiration of the Agreement, except that all obligations and liabilities of the undersigned which arose from events which occurred on or before the effective date of such termination shall remain in full force and effect until satisfied or discharged by the undersigned, and all covenants which by their terms continue in force after the expiration or termination of the Agreement shall remain in force according to their terms.

Upon the death of an individual guarantor, the estate of such guarantor shall be bound by this Guarantee, but only for obligations hereunder existing at the time of death; and the obligations of the other guarantors will continue in full force and effect.

If the Company is required to enforce this Guarantee in a judicial or arbitration proceeding, and prevails in such proceeding, the Company shall be entitled to reimbursement of its costs and expenses, including, but not limited to, reasonable accountants', attorneys', attorneys' assistants', arbitrators', and expert witness fees, costs of investigation and proof of facts, court costs, other litigation expenses, and travel and living expenses, whether incurred prior to, in preparation for, or in contemplation of the filing of any such proceeding. If the Company is required to engage legal counsel in connection with any failure by the undersigned to comply with this Guarantee, the undersigned shall reimburse the Company for any of the above-listed costs and expenses the Company incurs.

<u>Dispute Resolution</u>. You agree to be bound by the Dispute Resolution provisions found in Section 11 of any Franchise Agreement between the parties as if set forth here and as being equally applicable to this Guaranty and the dealings of the parties hereunder.

IN WITNESS WHEREOF, each of the undersigned has signed this Guarantee as of the date of the Agreement.

Guarantors

By:			
Name:			
Date:	 	 	
By:			
Name:			
Date:			
By:			
Name:			
Date:			

EXHIBIT D TO THE AREA DEVELOPMENT AGREEMENT

LIST OF PRINCIPALS

Holders of Legal or Beneficial Interest:

Name:	Name:
Position/Title:	Position/Title:
Home Address:	Home Address:
Telephone No.:	Telephone No.:
E-mail Address:	E-mail Address:
Percentage of Ownership:%	Percentage of Ownership:%
Name:	Name:
Position/Title:	Position/Title:
Home Address:	Home Address:
Telephone No.:	Telephone No.:
E-mail Address:	E-mail Address:
Percentage of Ownership: %	Percentage of Ownership: %

EXHIBIT E TO THE AREA DEVELOPMENT AGREEMENT

STATE ADDENDA TO THE AREA DEVELOPMENT AGREEMENT

AMENDMENT TO THE AREA DEVELOPMENT AGREEMENT REQUIRED BY THE STATE OF ILLINOIS

	This	Amendment	amend	s the	Area	Developmen	nt Agreement	dated
`	"Agreem floria") a	, ,	Eufloria I	Franchising	g LLC, a	, an Oklahoma	limited liability ("Franchis	1 2

- 1. Capitalized terms used but not defined in this Rider have the meanings given in the Agreement. The "Illinois Act" means the Illinois Franchise Disclosure Act of 1987.
- 2. Notwithstanding any provision of the Agreement to the contrary, the Agreement is governed by Illinois law. The parties irrevocably submit to the jurisdiction and venue of the federal and state courts in Illinois, except for matters which the Agreement provides will be resolved by arbitration.
- 3. No action can be maintained to enforce any liability created by the Illinois Act unless brought before the expiration of 3 years from the act or transaction constituting the violation upon which it is based, the expiration of 1 year after Franchisee become aware of facts or circumstances reasonably indicating that Franchisee may have a claim for relief in respect to conduct governed by the Illinois Act, or 90 days after delivery to the Franchisee of a written notice disclosing the violation, whichever shall first expire.
- 4. Notwithstanding any provision of the Agreement to the contrary, any condition, stipulation, or provision purporting to bind Franchisee to waive compliance with any provision of the Illinois Act or any other law of the State of Illinois is void. This Section shall not prevent Franchisee from entering into a settlement agreement or executing a general release regarding a potential or actual lawsuit filed under any of the provisions of this Act, nor shall it prevent the arbitration of any claim pursuant to the provisions of Title 9 of the United States Code.
- 5. The Office of the Attorney General of the State of Illinois requires us to defer payment of the initial franchise fee and other initial payments owed by Franchisee to Eufloria until Eufloria has completed its pre-opening obligations under the Agreement, and Franchisee has commenced operations. Therefore, and notwithstanding Section 6.1, Section 6.2, or any other provision of the Agreement, all initial fees will be deferred until after Eufloria's initial obligations to Franchisee are complete, and Franchisee has commenced operations.

FRANCHISOR:

EUFLORIA FRANCHISING LLC
doing business as Eufloria

By: _____ By: ____ By: ____ Name: Eric Jason Dangler

Title: Chief Executive Officer Title: ____ Date: ____ Date: ____ Date: ____ Date: ____ Date:

Effective Date. This Rider is effective as of the Effective Date.

6.

EXHIBIT C TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

FINANCIAL STATEMENTS

EUFLORIA FRANCHISING LLC

FINANCIAL REPORT
AS OF DECEMBER 31, 2022



EUFLORIA FRANCHISING LLC

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Independent Auditor's Report

To the Members Eufloria Franchising LLC Tulsa, Oklahoma

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying balance sheets of Eufloria Franchising LLC as of December 31, 2022, and 2021 and the related statements of operations, members' (deficit) and cash flows for the years ended December 31, 2022, and 2021, and the related notes to financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eufloria Franchising LLC as of December 31, 2022, and 2021 and the results of their operations and their cash flows for the years ended December 31, 2022, and 2021 in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Eufloria Franchising LLC and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Eufloria Franchising LLC's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

2580 East Harmony Road, Ste. 301-10 • Ft. Collins, CO 80528 Office: (303) 999-6485 In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and
 design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
 evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Eufloria
 Franchising LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial
 doubt about Eufloria Franchising LLC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Reese CPALLC

Ft. Collins, Colorado April 29, 2023

EUFLORIA FRANCHISING LLC BALANCE SHEETS AS OF DECEMBER 31, 2022 AND 2021

	2022		2021		
ASSETS:					
CURRENT ASSETS					
Cash and equivalents	\$	2,175	\$	4,545	
Accounts receivable		19,588		33,261	
Related party receivable		24,125		34,664	
Deferred franchise acquisition costs		8,750		8,750	
TOTAL CURRENT ASSETS		54,638	-	81,220	
LONG-TERM ASSETS					
Franchise acquisition costs, less current portion		66,979		75,729	
TOTAL ASSETS	\$	121,617	\$	156,949	
LIABILITIES AND MEMBERS' (DEFICIT)					
CURRENT LIABILITIES					
Accrued liabilities	\$	225	\$	3,040	
Deferred franchise revenue		17,000		17,000	
TOTAL CURRENT LIABILITIES		17,225		20,040	
LONG-TERM LIABILITIES					
Deferred franchise revenue, less current portion		125,083		142,083	
TOTAL LIABILITIES		142,308		162,123	
MEMBERS' (DEFICIT)		(20,691)		(5,174)	
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$	121,617	\$	156,949	

EUFLORIA FRANCHISING LLC STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022			2021
REVENUES				
Royalties	\$	156,284	\$	316,046
Franchise fees		17,000		8,917
Technology and other revenues		37,288		21,018
TOTAL REVENUE		210,572		345,981
OPERATING EXPENSES				
Franchise-related costs		8,750		3,021
Payroll and related expenses		51,112		168,278
Professional fees		47,607		49,249
Advertising		68,160		29,302
General and administrative		40,460		62,684
TOTAL OPERATING EXPENSES		216,089		312,534
OPERATING INCOME		(5,517)		33,447
NET INCOME	\$	(5,517)	\$	33,447

EUFLORIA FRANCHISING LLC STATEMENTS OF CHANGES IN MEMBERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	Member atributions	1ember tributions	etained arnings	Total lembers' ty (Deficit)
BALANCE, DECEMBER 31, 2020	\$ 60,550	\$ -	\$ 4,856	\$ 65,406
Correction of an error	(60,550)	-	8,523	(52,027)
Implementation of accounting standard	-	-	(38,000)	(38,000)
Member distributions	-	(14,000)	-	(14,000)
Net income	-	-	33,447	33,447
BALANCE, DECEMBER 31, 2021	 -	 (14,000)	8,826	(5,174)
Member distributions	-	(10,000)	-	(10,000)
Net (loss)	-	-	(5,517)	(5,517)
BALANCE, DECEMBER 31, 2022	\$ 	\$ (24,000)	\$ 3,309	\$ (20,691)

EUFLORIA FRANCHISING LLC STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022		2021		
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income (loss)	\$	(5,517)	\$	33,447	
Adjustments to reconcile net income (loss) to net		(- ,)		,	
cash provided by operating activities:					
Recognition of deferred franchise costs		8,750		3,021	
Recognition of deferred franchise revenue		(17,000)		(8,917)	
Changes in operating assets and liabilities:					
Accounts receivable		13,673		(33,261)	
Prepaid assets		-		1,603	
Deferred franchise costs		-		(87,500)	
Accrued liabilities		(2,815)		2,187	
Related party receivable		10,539		(31,664)	
Deferred franchise revenue		-		130,000	
Net cash provided by operating activities		7,630		8,916	
CASH FLOWS FROM INVESTING ACTIVITIES					
Net cash provided by investing activities		-		-	
CASH FLOWS FROM FINANCING ACTIVITIES					
Member distributions		(10,000)		(14,000)	
Net cash (used in) provided by financing activities		(10,000)		(14,000)	
NET INCREASE IN CASH		(2,370)		(5,084)	
CASH, BEGINNING		4,545		9,629	
CASH, ENDING	\$	2,175	\$	4,545	
SUPPLEMENTAL DISCLOSURES					
Cash paid for interest	\$	-	\$	-	
Cash paid for taxes	\$	-	\$	-	

NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Eufloria Franchising LLC (the "Company") was formed on June 15, 2019, in the State of Oklahoma as a limited liability company. The Company offers franchises to qualified persons or business entities for the right to conduct a business offering for sale cannabidiol-based products for consumption and related products or products containing tetrahydrocannabinol and/or cannabidiol for consumption as permitted by law and as agreed upon by the Company. Your business will provide products to customers under the Eufloria Marks, using distinctive operating procedures and standards in a limited protected territory and from a single location.

<u>Affiliates</u>

Eufloria LLC, was formed on January 14, 2019, in the State of Oklahoma as a limited liability company and has operated a location in Tulsa since August 2019.

Eufloria Gypsy LLC was formed on June 12, 2019, in the State of Oklahoma as a limited liability company and has operated a location in Tulsa since November 2019.

The above affiliates do not sell franchises in any other line of business and are not otherwise engaged in any other business activity.

The following table summarizes the number of locations open and operating for the years ended December 31, 2021:

	2022	2021
Locations in operation, beginning	5	4
Locations opened	-	1
Locations terminated or closed	-	-
Locations in operation, ending	5	5
Franchised locations	3	3
Affiliate owned locations	2	2

A summary of significant accounting policies follows:

Use of Estimates

Preparation of the Company's financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less at the time of purchase to be cash equivalents. The Company had no cash equivalents as of December 31, 2022, and 2021.

Accounts Receivable

Timing of revenue recognition may be different from the timing of invoicing to customers. The Company records an accounts receivable when revenue is recognized prior to invoicing, or unearned revenue when revenue is recognized subsequent to invoicing. Management evaluates individual customers' receivables considering their financial condition, credit history and current economic conditions. Accounts receivable are written off if deemed uncollectible and recoveries of accounts receivable previously written off are recorded as income when received. The Company did not have any allowance for doubtful accounts as of December 31, 2022, and 2021 and did not charge-off any accounts receivable during the years ended December 31, 2022, and 2021.

Property and Equipment

The Company has adopted ASC 360 – Property, Plant and Equipment. Property and equipment are stated at historical cost. Depreciation is provided using straight-line method based on the estimated useful lives of the related assets (generally three to seven years).

Income Taxes

The members of the Company have elected to be taxed as an S Corporation under the provisions of the Internal Revenue Code. Under those provisions, taxable income and losses of the Company are reported on the income tax returns of its members and no provisions for federal or state franchise taxes have been recorded on the accompanying balance sheet.

The Company adopted ASC 740-10-25-6 "Accounting for Uncertainty in Income Taxes", that requires the Company to disclose uncertain tax positions. Under the standard an entity may only recognize or continue to recognize tax positions that meet a "more likely than not" threshold upon examination by taxing authorities.

Based on its evaluation, the Company has concluded that there are no significant uncertain tax positions requiring recognition in its financial statements or that would affect the Company's members. The Company's evaluation was performed for the years ended December 31, 2022, and 2021 for U.S. Federal Income Tax and for the State of Oklahoma Income Tax.

NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

The Company's revenue mainly consists of franchise fees and royalties.

Each franchise agreement is comprised of several performance obligations. The Company has concluded that these items represent a single performance obligation and recognize the initial franchise fees over the term of the contract which is currently 10 years from the effective date of the franchise agreement.

When a franchisee purchases a franchise, the Company grants the franchisee the right to use the proprietary methods, techniques, trade dress, trademarks, and logos ("license"). The license is symbolic intellectual property. Revenues related to the license are continuing royalties are based on gross revenues and are 6%. These revenues will be used to continue the development of the Company's brand, the franchise system and provide on-going support for the Company's franchisees. The royalties are billed monthly and are recognized as revenue when earned.

Advertising Costs

The Company expenses advertising costs as incurred. Advertising expense for the years ended December 31, 2022, and 2021 was \$68,160, and \$29,302.

Fair Value of Financial Instruments

The Company's financial instruments primarily consist of cash and cash equivalents, accounts receivable and accounts payable. The carrying amounts approximate fair value due to their short maturities.

Recently Issued Accounting Pronouncements

The Company has adopted all recently issued Accounting Standards Updates ("ASU"). The adoption of the recently issued ASUs, including those not yet effective, is not anticipated to have a material effect on the financial position or results of operations of the Company.

NOTE 2 - CONTRACT BALANCES

The Company recorded an asset for the acquisition costs and a liability for unearned revenue associated with the Company's franchise agreements. The account balances and activity are as follows:

	December 31,					
		2022		2021		
Franchise Acquisition Costs:						
Balance beginning of year	\$	84,479	\$	-		
Deferral of franchise acquisition costs		-		87,500		
Recognition of franchise acquisition costs		(8,750)		(3,021)		
Balance at end of year	\$	75,729	\$	84,479		
Deferred Franchise Revenue:						
Balance beginning of year	\$	159,083	\$	-		
Implementation of new revenue standard		-		38,000		
Deferral of deferred revenue		-		130,000		
Recognition of deferred revenue		(17,000)		(8,917)		
Balance at end of year	\$	142,083	\$	159,083		

Estimated Recognition of Deferred Franchise Costs and Fees

Estimated expenses and revenues to be recognized in future periods related to deferred franchise costs and revenues as reported at December 31, 2022, are as follows:

	Franchise Acquisition Costs		Deferred Franchise Revenue	
Year ending December 31:				
2023	\$ 8,750	\$	17,000	
2024	8,750		17,000	
2025	8,750		17,000	
2026	8,750		17,000	
2027	8,750		17,000	
Thereafter	 31,979			
	\$ 75,729	\$	142,083	

Disaggregation of Revenues

Disaggregated revenues based on the satisfaction of performance obligations in the Company's contracts with franchisees for the years ended December 31, 2022, and 2021 are as follows:

	 2022	 2021
Performance obligations satisfied at a point in time	\$ 193,572	\$ 337,064
Performance obligations satisfied through the passage of time	17,000	8,917
Total revenues	\$ 210,572	\$ 345,981

NOTE 3 – COMMITMENTS AND CONTINGENCIES

Litigation

The Company may be party to various claims, legal actions and complaints arising in the ordinary course of business. In the opinion of management, all matters are of such kind, or involve such amounts, that unfavorable disposition, if any, would not have a material effect on the financial position of the Company.

NOTE 4 - SUBSEQUENT EVENTS

Date of Management's Evaluation

Management has evaluated subsequent events through April 29, 2023, the date on which the financial statements were available to be issued.

EUFLORIA FRANCHISING LLC

FINANCIAL REPORT AS OF DECEMBER 31, 2021



EUFLORIA FRANCHISING LLC

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Independent Auditor's Report

To the Members Eufloria Franchising LLC Tulsa, Oklahoma

We have audited the accompanying balance sheet of Eufloria Franchising LLC as of December 31, 2021 and the related statements of operations, members' equity and cash flows for the year ended December 31, 2021, and the related notes to financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eufloria Franchising LLC as of December 31, 2021 and the results of their operations and their cash flows for the year ended December 31, 2021 in accordance with accounting principles generally accepted in the United States of America.

Thornton, Colorado March 24, 2022

Russe CPALLE

15953 Fillmore Street • Thornton, CO 80602 Office: (303) 999-6485 • Fax (303) 374-2328

EUFLORIA FRANCHISING LLC BALANCE SHEET AS OF DECEMBER 31, 2021

	_	2021
ASSETS:		
CURRENT ASSETS		
Cash and equivalents	S	4,545
Accounts receivable		33,261
Related party receivable		34,664
Deferred franchise acquisition costs		8,750
TOTAL CURRENT ASSETS		81,220
PROPERTY AND EQUIPMENT, NET		-
LONG-TERM ASSETS		
Franchise acquisition costs, less current portion		75,729
TOTAL ASSETS	\$	156,949
LIABILITIES AND MEMBERS' EQUITY:		
CURRENT LIABILITIES		
Accrued liabilities	S	3,040
Deferred franchise revenue		17,000
TOTAL CURRENT LIABILITIES		20,040
LONG-TERM LIABILITIES		
Deferred franchise revenue, less current portion		142,083
TOTAL LIABILITIES		162,123
MEMBERS' (DEFICIT) EQUITY		(5,174)
TOTAL LIABILITIES AND MEMBER'S EQUITY	S	156,949

EUFLORIA FRANCHISING LLC STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2021

	_	2021
REVENUES		
Royalties	S	316,046
Franchise fees		8,917
Technology and other revenues		21,018
TOTAL REVENUE		345,981
OPERATING EXPENSES		
Franchise-related costs		3,021
Payroll and related expenses		168,278
Professional fees		49,249
Advertising		29,302
General and administrative		62,684
TOTAL OPERATING EXPENSES	_	312,534
OPERATING INCOME		33,447
OTHER INCOME		
NET INCOME	S	33,447

EUFLORIA FRANCHISING LLC STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2021

	Member Contribution	Member Distributions	Retained Earnings	Total Members' Equity (Deficit)	
BALANCE, DECEMBER 31, 2020	\$ 60,550) S -	\$ 4,856	\$ 65,406	
Correction of an error	(60,550)) -	8,523	(52,027)	
Implementation of accounting standard			(38,000)	(38,000)	
Member distributions	-	(14,000)	-	(14,000)	
Net income			33,447	33,447	
BALANCE, DECEMBER 31, 2021	-	(14,000)	8,826	(5,174)	

EUFLORIA FRANCHISING LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021

		2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	S	33,447
Adjustments to reconcile net income to net		
cash provided by operating activities:		
Recognition of deferred franchise costs		3,021
Recognition of deferred franchise revenue		(8,917)
Changes in operating assets and liabilities:		
Accounts receivable		(33,261)
Prepaid assets		1,603
Deferred franchise costs		(87,500)
Accrued liabilities		2,187
Related party receivable		(31,664)
Deferred franchise revenue		130,000
Net cash provided by operating activities	_	8,916
CASH FLOWS FROM INVESTING ACTIVITIES		
Net cash provided by investing activities		-
CASH FLOWS FROM FINANCING ACTIVITIES		
Member distributions		(14,000)
Net cash (used in) provided by financing activities	_	(14,000)
NET INCREASE IN CASH		(5,084)
CASH, BEGINNING		9,629
CASH, ENDING	\$	4,545
SUPPLEMENTAL DISCLOSURES		
Cash paid for interest	S	-
Cash paid for taxes	S	-
	-	

NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Eufloria Franchising LLC (the "Company") was formed on June 15, 2019, in the State of Oklahoma as a limited liability company. The Company offers franchises to qualified persons or business entities for the right to conduct a business offering for sale cannabidiol-based products for consumption and related products or products containing tetrahydrocannabinol and/or cannabidiol for consumption as permitted by law and as agreed upon by the Company. Your business will provide products to customers under the Eufloria Marks, using distinctive operating procedures and standards in a limited protected territory and from a single location.

Affiliates

Eufloria LLC, was formed on January 14, 2019 in the State of Oklahoma as a limited liability company and has operated a location in Tulsa since August 2019.

Eufloria Gypsy LLC, was formed on June 12, 2019 in the State of Oklahoma as a limited liability company and has operated a location in Tulsa since November 2019.

The above affiliates do not sell franchises in any other line of business and are not otherwise engaged in any other business activity.

The following table summarizes the number of locations open and operating for the year ended December 31, 2021:

Locations in operation, beginning	4
Locations opened	1
Locations terminated or closed	
Locations in operation, ending	5
Franchised locations	3
Affiliate owned locations	2

A summary of significant accounting policies follows:

COVID-19

In December 2019, a novel strain of coronavirus was reported in Wuhan, China. The World Health Organization has declared the outbreak to constitute a "Public Health Emergency of International Concern." The COVID-19 outbreak is disrupting supply chains and affecting production and sales across a range of industries. The extent of the impact of COVID-19 on the Company's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our customers, employees and vendors all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact the financial condition or results of operations is uncertain.

NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

Preparation of the Company's financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less at the time of purchase to be cash equivalents. The Company had no cash equivalents as of December 31, 2021.

Accounts Receivable

Timing of revenue recognition may be different from the timing of invoicing to customers. The Company records an accounts receivable when revenue is recognized prior to invoicing, or unearned revenue when revenue is recognized subsequent to invoicing. Management evaluates individual customer's receivables considering their financial condition, credit history and current economic conditions. Accounts receivable are written off if deemed uncollectible and recoveries of accounts receivable previously written off are recorded as income when received. The Company did not have any accounts receivable or allowance for doubtful accounts as of December 31, 2021 and did not charge-off any accounts receivable during the year ended December 31, 2021.

Property and Equipment

The Company has adopted ASC 360 – Property, Plant and Equipment. Property and equipment are stated at historical cost. Depreciation is provided using straight-line method based on the estimated useful lives of the related assets (generally three to seven years).

Income Taxes

The members of the Company have elected to be taxed as an S Corporation under the provisions of the Internal Revenue Code. Under those provisions, taxable income and losses of the Company are reported on the income tax returns of its members and no provisions for federal or state franchise taxes have been recorded on the accompanying balance sheet.

The Company adopted ASC 740-10-25-6 "Accounting for Uncertainty in Income Taxes", that requires the Company to disclose uncertain tax positions. Under the standard an entity may only recognize or continue to recognize tax positions that meet a "more likely than not" threshold upon examination by taxing authorities.

Based on its evaluation, the Company has concluded that there are no significant uncertain tax positions requiring recognition in its financial statements or that would affect the Company's members. The Company's evaluation was performed for the year ended December 31, 2021 for U.S. Federal Income Tax and for the State of Oklahoma Income Tax.

NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

The Company's revenue mainly consists of franchise fees and royalties.

Each franchise agreement is comprised of several performance obligations. The Company has concluded that these items represent a single performance obligation and recognize the initial franchise fees over the term of the contract which is currently 10 years from the effective date of the franchise agreement.

When a franchisee purchases a franchise, the Company grants the franchisee the right to use the proprietary methods, techniques, trade dress, trademarks and logos ("license"). The license is symbolic intellectual property. Revenues related to the license are continuing royalties are based on gross revenues and are 6%. These revenues will be used to continue the development of the Company's brand, the franchise system and provide on-going support for the Company's franchisees. The royalties are billed monthly and are recognized as revenue when earned.

Advertising Costs

The Company expenses advertising costs as incurred. Advertising expense for the year ended December 31, 2021 was \$29,302.

Fair Value of Financial Instruments

For the Company's financial instruments which consist of cash and cash equivalents the carrying amounts approximate fair value due to their short maturities.

NOTE 2 – CORRECTION OF AN ERROR

Prior issued financial statements contained material errors that were corrected on January 1, 2021. A deposit was incorrectly recorded as an increase to contributions and a reduction of revenue.

The cumulative effect of these errors on the Company's balance sheet as of January 1, 2021 are as follows:

		As previously reported		Corrected		Increase (decrease)	
Accounts receivable	S	52,027	S		S	(52,027)	
Members' equity		65,406		13,379		(52,027)	

NOTE 3 - RECENTLY ADOPTED ACCOUNTING GUIDANCE

The Company has adopted and applied the provisions of ASC 606—"Contracts for Customers" ("ASC 606") issued by the FASB related to revenue recognition which became effective for the Company as of January 1, 2021. The provisions have been applied using the modified retrospective method under the requirements of new revenue standard. The Company recognized the cumulative effect of initially applying the new revenue standard as an adjustment to the opening balance of retained earnings as of January 1, 2021. The comparative information has not been restated and continues to be reported under the accounting standards in effect for those periods.

The revenue recognition policy above discloses the Company's application of the new revenue standard to the contracts of the Company. This policy was applied to all franchise agreements that were still in force at December 31, 2020 and those franchise agreements that the Company executed from January 1, 2021 signed through December 31, 2021.

The cumulative effect of the adoption of the new revenue standard on the Company's balance sheet as of January 1, 2021 and December 31, 2021, and the Company's statement of operations for the year ended December 31, 2021 were as follows:

				Adjustments Due to ASC 606		Balance at January 1, 2021	
Balance Sheet							
Deferred franchise revenue	S		5	38,000	S	38,000	
Members' equity (as corrected – see note 2)		13,379		(38,000)		(24,621)	
As		Reported	Ad	Without loption of ASC 606	(Increase Decrease)	
		For the Y	ear Ended December		r 31, 2021		
Statement of Operations							
Franchise fee revenue	S	8,917	5	-	S	8,917	
Franchise-related costs		3,021		-		3,021	
Net income		33,447		27,551		5,896	
	_	A	s of Dec	cember 31, 20	21		
Balance Sheet							
Franchise acquisition costs, current	S	8,750	S	87,500	S	(78,750)	
LT franchise acquisition costs		75,729		-		75,729	
Deferred franchise revenue, current		17,000		130,000		(113,000)	
LT deferred franchise revenue		142,083		-		142,083	
Members' equity		5,174		37,278		(32,104)	

NOTE 4 - CONTRACT BALANCES

The Company recorded an asset for the acquisition costs and a liability for unearned revenue associated with the Company's franchise agreements. The account balances and activity are as follows:

	Dec	December 31, 2021	
Franchise Acquisition Costs:			
Balance at beginning of year	S		
Implementation of new revenue standard		-	
Deferral of franchise acquisition costs		87,500	
Recognition of franchise-related costs		(3,021)	
Balance at end of year	S	84,479	
Deferred Franchise Revenue:			
Balance at beginning of year	S		
Implementation of new revenue standard		38,000	
Deferral of deferred revenue		130,000	
Recognition of franchise revenue		(8,917)	
Balance at end of year	S	159,083	

Estimated Recognition of Deferred Franchise Costs and Fees

Estimated expenses and revenues to be recognized in future periods related to deferred franchise costs and revenues as reported at December 31, 2021 are as follows:

		quisition costs		ranchise evenues
Year ending December 31:				
2022	S	8,750	S	17,000
2023		8,750		17,000
2024		8,750		17,000
2025		8,750		17,000
2026		8,750		17,000
Thereafter		40,729		74,083
	S	84,479	S	159,083

Disaggregation of Revenues

Disaggregated revenues based on the satisfaction of performance obligations in the Company's contracts with franchisees for the year ended December 31, 2021 are as follows:

Performance obligations satisfied at a point in time	S	337,064
Performance obligations satisfied through the passage of time		8,917
Total revenues	S	345,981

NOTE 5 - COMMITMENTS AND CONTINGENCIES

Litigation

The Company may be party to various claims, legal actions and complaints arising in the ordinary course of business. In the opinion of management, all matters are of such kind, or involve such amounts, that unfavorable disposition, if any, would not have a material effect on the financial position of the Company.

NOTE 6 - SUBSEQUENT EVENTS

Date of Management's Evaluation

Management has evaluated subsequent events through March 24, 2022, the date on which the financial statements were available to be issued.

EUFLORIA FRANCHISING, LLC.

Financial Statements

December 31, 2020

(With Independent Auditors' Report Thereon)

SMITH, BUZZI & ASSOCIATES, LLC.

CERTIFIED PUBLIC ACCOUNTANTS 9425 SUNSET DRIVE, SUITE 180 MIAMI, FLORIDA 33173 TEL. (305) 598-6701 FAX (305) 598-6716

JULIO M. BUZZI, C.P.A. JOSE E. SMITH, C.P.A. MEMBERS: AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS FLORIDA INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

To the Members of Eufloria Franchising, LLC.

Report on the Financial Statements

We have audited the accompanying financial statements of Eufloria Franchising, LLC., which comprise the balance sheet as of December 31, 2020 and the related statements of operations and members' equity and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an

opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eufloria Franchising, LLC., as of December 31, 2020 and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Miami, Florida October 11, 2021

Smith Pagie & Associates, LLC.

Balance Sheet

December 31, 2020

Assets

Cash Accounts receivable Other assets	\$ 	9,629 52,027 4,603
Total assets	÷	66,259
Liabilities and Members' Equity		
Accounts payable and accrued expenses	\$	853
Total liabilities		853
Members' Equity	_	65,406
Total Members' Equity	_	65,406
Total Liabilities and Members' Equity	ş	66,259

See accompanying notes to financial statements.

Statement of Operations and Members' Equity

For the Year Ended December 31, 2020

Revenues:	
Franchise fees	\$ 188,165
Other income	13,615
Total franchise revenues	201,780
Expenses:	
Cost of goods sold	5,290
Sales expenses	22,247
Payroll and related costs	28,877
Legal and professional	73,457
Meals and entertainment	3,393
Facilities	2,635
Other operating	5,619
Travel	4,838
Supplies	33,374
Office and other	15,895
Taxes and licenses	5,600
Total expenses	201,225
Net income	555
Contributions	60,550
Members' equity, beginning of year	4,301
Members' equity, end of year	\$ <u>65,406</u>

See accompanying notes to financial statements.

Statement of Cash Flows

For the Year Ended December 31, 2020

Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$	555
(Increase) decrease in assets: Accounts receivable Other assets Increase (decrease) in liabilities: Accounts payable	_	(52,027) (4,603) 853
Net cash used by operating activities	_	(55,222)
Cash flows from investing activities: Fixed asset dispositions, net	-	
Net cash used by investing activities	-	
Cash flows from financing activities: Capital contributions, net	_	60,550
Net cash provided by financing activities	_	60,550
Net increase in cash and cash equivalents		5,328
Cash and cash equivalents, beginning of year		4,301
Cash and cash equivalents, end of year	\$	9,629
Supplementary disclosure of cash flow information: Cash paid during the year for:		
Interest	\$_	
Income taxes	\$_	-

See accompanying notes to financial statements.

Notes to Financial Statements

December 31, 2020

Summary of Significant Accounting Policies

Eufloria Franchising, LLC. ("Company") was formed in the State of Oklahoma in October 2019. The principal purpose of the Company is to offer and sell franchises that provide world-class cannabis dispensaries.

Method of Accounting

Assets and liabilities and revenue and expenses are recognized on the accrual basis of accounting.

b) Property and Equipment

Property and equipment will be stated at cost. Depreciation will be computed using the straight line method of depreciation over the estimated useful life of the assets, which are 5 years.

For federal income tax purposes, depreciation will be computed using the appropriate accelerated methods allowed for tax purposes.

Expenditures for major renewals and betterments that extend the useful lives of property and equipment will be capitalized. Expenditures for maintenance and repairs will be charged to expense as incurred.

c) Franchise Revenues

Income will principally be comprised of revenues earned by the Company as part of the franchise sales to customers. Additional revenues earned by the Company are expected from the sales of marketing materials and other services to the franchisees and royalties.

The Company recognizes its franchise revenues in accordance with Statement of Financial Accounting Standards ASC 606, which allows that franchise fees from area franchise sales be recognized, net of an allowance for uncollectible amounts, if the initial "franchise fee" is distinct from the franchise license. Fees related to franchise licenses are deferred over the life of the Franchise Agreement. Other components of the fee are deferred and recognized as other obligations of the agreement or conditions relating to the sale have been substantially performed or satisfied by the franchisor. Generally, these services include training, support in approving franchisee's site selection and delivery of franchisee's initial inventory for use in the operations of the franchise. Franchise fees are recognized when all material services and conditions have been substantially completed or satisfied and no other material conditions or obligations related to the determination of substantial performance exist. These services, as defined above, are substantially complete prior to opening of a store. Revenue is recognized when the store is open.

Notes to Financial Statements

December 31, 2020

Summary of Significant Accounting Policies - (Cont.)

d) Accounts Receivable

Trade accounts receivable will consist of amounts due for franchise sales, will be carried at their estimated collectible amounts and trade credit will be generally extended on a short-term basis; thus trade receivables do not bear interest. Trade accounts receivable are to be periodically evaluated for collectibility based on past credit history with customers and their current financial condition.

The Company will use the reserve method of accounting for bad debts for financial reporting purposes and the direct write-off method for income tax purposes. Trade accounts receivable are charged against the allowance account when such receivables are deemed to be uncollectible. Management considers all unreserved accounts receivable to be collectible. As of December 31, 2020, a total of \$0 in accounts were reserved.

e) Income Taxes

The Company filed an election with the Internal Revenue service to be treated as a Limited Liability Corporation ("LLC") for all its initial taxable years. An LLC is not subject to corporate income tax. The Company's taxable income or loss and tax credits pass through to the members.

The Company follows the provisions of Accounting Standards Codification 740-10, Accounting for Uncertainty in Income Taxes, which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements, and prescribes a recognition threshold and measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

Based on its evaluation, the Company has concluded that there are no significant uncertain tax positions requiring recognition in the financial statements. The evaluation was performed for the tax years 2020 and 2019, the tax years which remains subject to examination by major tax jurisdictions as of December 31, 2020.

f) Cash Flows

For purposes of the statement of cash flows, cash equivalents consist of cash on hand and in banks.

Notes to Financial Statements

December 31, 2020

Summary of Significant Accounting Policies - (Cont.)

g) Pervasiveness of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

h) Long-Lived Assets

The Company reviews the carrying value of its long lived assets for possible impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. No adjustment has been provided for in the financial statements.

i) Concentrations, Risks and Uncertainties

Financial instruments which subject the Company to concentrations of credit risk include cash and cash equivalents. The Company maintains its cash in well-known financial institutions selected based upon management's assessment of the financial institution's financial responsibility.

j) Fair Value

The Company follows ASC 820-10, "Fair Value Measurements". ASC 820-10 provides a definition of fair value, establishes a framework for measuring fair value under Generally Accepted Accounting Principles ("GAAP") and requires expanded disclosure about fair value measurements. The standard applies when GAAP requires or allows assets or liabilities to be measured at fair value and, therefore, does not expand the use of fair value in any new circumstance. The fair value of financial instruments to be classified as assets or liabilities including cash and trademarks approximate carrying value, principally because of the short maturity of those items.

Notes to Financial Statements

December 31, 2020

2. Property and Equipment

Property and equipment at December 31, 2020, consists of the following:

Computer	ş	-
Office furniture and		
equipment		-
		-
Less accumulated depred	iation	-
	ş	-

Depreciation expense for the period ended on December 31, 2020 amounted to \$0.

Franchise Sales and Agreements

The Company started offering franchises in March of 2020.

The Company enters into franchise agreements with its franchisees. Company's franchise agreements require the Company to provide various items to franchisees including, but not limited to, marketing and operational support.

4. Subsequent Events

Management has evaluated subsequent events through October 11, 2021, the date at which the financial statements were available for issue and does not believe that there are any subsequent events that require adjustment or disclosure in the accompanying financial statements.

EXHIBIT D TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

LIST OF CURRENT AND FORMER FRANCHISEES

List of Franchised Businesses

Eufloria 427 East 2nd Avenue Owasso, Oklahoma 74055 Tel: 539-208-5297

Eufloria 704 E. Main Place

Jenks, Oklahoma 74037

Tel: 539-208-5297

Eufloria 1501 East Wade Watts Avenue McAlester, Oklahoma 74501 Tel: 918-558-2168

List of Corporate or Affiliate-Owned Businesses

Eric Jason Dangler Eufloria Franchising LLC 11730 E. 11th Street Tulsa, Oklahoma 74128 Tel: 918-271-5174 (Sold to Franchisee, Effective January 1, 2022) Eric Jason Dangler Eufloria Franchising LLC 303 N. M.L.K. Boulevard, Suite B Tulsa, Oklahoma 74103 Tel: 918-933-8203

Former Franchisees

None

EXHIBIT E TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

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EXHIBIT F TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

LIST OF STATE ADMINISTRATORS/AGENTS FOR SERVICE OF PROCESS

State Administrators

California

Department of Financial Protection and Innovation 2101 Arena Boulevard Sacramento, California 95834 (916) 445-7205 (Toll Free) (866) 275-2677 Ask.DFPI@dfpi.ca.gov www.dfpi.ca.gov

Hawaii

Commissioner of Securities 335 Merchant Street, Room 203 Honolulu, Hawaii 96813 (808) 586-2722

Illinois

Illinois Franchise Development Illinois Attorney General 500 South Second Street Springfield, Illinois 62706 (217) 782-4465

Indiana

Indiana Chief Deputy Commissioner Secretary of State Franchise Section – Securities Division 301 W. Washington Street, Room E-111 Indianapolis, Indiana 46204 (317) 232-6681

Maryland

Office of the Attorney General Securities Division 2000 Saint Paul Place Baltimore, Maryland 21202 (410) 576-7044

State Agents for Service of Process

California

Department of Financial Protection and Innovation 2101 Arena Boulevard Sacramento, California 95834 Ask.DFPI@dfpi.ca.gov www.dfpi.ca.gov

Hawaii

Commissioner of Securities 335 Merchant Street, Room 203 Honolulu, Hawaii 96813

Illinois

Illinois Franchise Development Illinois Attorney General 500 South Second Street Springfield, Illinois 62706

Indiana

Indiana Chief Deputy Commissioner Secretary of State Franchise Section – Securities Division 301 W. Washington Street, Room E-111 Indianapolis, Indiana 46204

Maryland

Office of the Attorney General Securities Division 2000 Saint Paul Place Baltimore, Maryland 21202

Michigan

Michigan Franchise Administrator Consumer Protection Division Attention: Franchise Examiner 670 Law Building Lansing, Michigan 48913 (517) 335-7567

Minnesota

Minnesota Franchising Examiner Minnesota Department of Corporations 133 East Seventh Street St. Paul, Minnesota 55101 (612)295-6328

New York

NYS Department of Law 28 Liberty Street, 21st Floor New York, New York 10005 (212) 416-8222

North Dakota

North Dakota Securities Department 600 East Boulevard State Capitol Fifth Floor, Dep't 414 Bismarck, North Dakota 58505 (701) 328-4712

Rhode Island

Rhode Island Securities Examiner Division of Securities 1511 Pontiac Avenue Cranston, Rhode Island 02920 (401) 462-9500

South Dakota

South Dakota Franchise Administrator Division of Securities Department of Labor & Regulation 124 S. Euclid, Suite 104 Pierre, South Dakota 57501 (605)773-4013

Michigan

Not Applicable

Minnesota

Minnesota Franchising Examiner Minnesota Department of Corporations 133 East Seventh Street St. Paul, Minnesota 55101

New York

Secretary of State of New York 99 Washington Avenue Albany, New York 12231

North Dakota

North Dakota Securities Department 600 East Boulevard State Capitol Fifth Floor, Dep't 414 Bismarck, North Dakota 58505

Rhode Island

Rhode Island Department of Business Regulation Division of Securities 1511 Pontiac Avenue Cranston, Rhode Island 02920

South Dakota

Director, Division of Securities 124 S. Euclid, Suite 104 Pierre, South Dakota 57501

Virginia

Virginia Chief Examiner State Corporation Commissioner Division of Securities and Retail Franchising 1220 Bank Street Richmond, Virginia 23219 (804)786-7751

Virginia

Clerk of the State Corporation Commissioner P.O. Box 1197 Richmond, Virginia 23219

Washington

Washington Securities Administrator Securities Division P.O Box 9033 Olympia, Washington 98507 (360)902-8760

Washington

Director of Licensing Securities Division 150 Israel Road Turnwater, Washington 95801

Wisconsin

Wisconsin Commissioner of Securities Registration Division P.O. Box 1768 Madison, Wisconsin 53101 (608)266-8559

Wisconsin

Wisconsin Commissioner of Securities Office of the Commissioner of Securities 101 East Wilson Street Madison, Wisconsin 53702

EXHIBIT G TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

FRANCHISE DISCLOSURE QUESTIONNAIRE

FRANCHISE DISCLOSURE QUESTIONNAIRE

As you know, Eufloria Franchising LLC ("we" or "us"), and you are preparing to enter into a Franchise Agreement for the operation of Eufloria Business (as defined in this Franchise Disclosure Document). The purpose of this Questionnaire is to determine whether any statements or promises were made to you that we have not authorized or that may be untrue, inaccurate or misleading, to be certain that you have been properly represented in this transaction, and to be certain that you understand the limitations on claims you may make by reason of the purchase and operation of your franchise. You cannot sign or date this Questionnaire the same day as the Receipt for the Franchise Disclosure Document but you must sign and date it the same day you sign the Franchise Agreement and pay your Initial Franchise Fee. Please review each of the following questions carefully and provide honest responses to each question. If you answer "No" to any of the questions below, please explain your answer in the table provided below.

1.	Yes	No	Have you received and personally reviewed the Franchise Agreement and each attachment or schedule attached to it?
2.	Yes	No	Have you received and personally reviewed the Franchise Disclosure Document we provided?
3.	Yes	No	Did you sign a receipt for the Franchise Disclosure Document indicating the date you received it?
4.	Yes	No	Do you understand all the information contained in the Franchise Disclosure Document and Franchise Agreement?
5.	Yes	No	Have you reviewed the Franchise Disclosure Document and Franchise Agreement with a lawyer, accountant or other professional advisor or have you had the opportunity for such review and chosen not to engage such professionals?
6.	Yes	No	Have you discussed the benefits and risks of developing and operating a Eufloria Business with an existing Eufloria franchisee?
7.	Yes	No	Do you understand the risks of developing and operating a Eufloria Business?
8.	Yes	No	Do you understand the success or failure of your franchise will depend in large part upon your skills, abilities and efforts and those of the persons you employ as well as many factors beyond your control such as competition, interest rates, the economy, inflation, labor and supply costs and other relevant factors?

9.	Yes	No	Do you understand all disputes or claims you may have arising out of or relating to the Franchise Agreement must be litigated, mediated, and/or arbitrated in Oklahoma, if not resolved informally or by mediation?
10.	Yes	No	Do you understand that you must satisfactorily complete the initial training course before we will allow your Store to open or consent to a transfer?
11.	Yes	No	Do you agree that no employee or other person speaking on our behalf made any statement or promise regarding the costs involved in operating a Eufloria Business, that is not contained in the Franchise Disclosure Document or that is contrary to, or different from, the information contained in the Franchise Disclosure Document?
12.	Yes	No	Do you agree that no employee or other person speaking on our behalf made any statement or promise or agreement, other than those matters addressed in your Franchise Agreement concerning advertising, marketing, media support, marketing penetration, training, support service or assistance that is contrary to, or different from, the information contained in the Franchise Disclosure Document?
13.	Yes	No	Do you agree that no employee or other person speaking on our behalf made any statement or promise regarding the actual, average or projected profits or earnings, the likelihood of success, the amount of money you may earn, or the total amount of revenue a Eufloria Business will generate, that is not contained in the Franchise Disclosure Document or that is contrary to, or different from, the information contained in the Franchise Disclosure Document?
14.	Yes	No	Do you understand that the Franchise Agreement and attachments to the Franchise Agreement contain the entire agreement between us and you concerning the franchise for the Eufloria Business, meaning any prior oral or written statements not set out in the Franchise Agreement or the attachments to the Franchise Agreement will not be binding?
15.	Yes	No	Do you understand that we are relying on your answers to this questionnaire to ensure that the franchise sale was made in compliance of state and federal laws?

YOU UNDERSTAND THAT YOUR ANSWERS ARE IMPORTANT TO US AND THAT WE WILL RELY ON THEM. BY SIGNING THIS QUESTIONNAIRE, YOU ARE

REPRESENTING THAT YOU HAVE CONSIDERED EACH QUESTION CAREFULLY AND RESPONDED TRUTHFULLY TO THE ABOVE QUESTIONS.

EXPLANATION OF ANY NEGATIVE RESPONSE (REFER TO QUESTION NUMBER)

Questionnaire Number	Explanation of Negative Response
Signature of Franchise Applica	Signature of Franchise Applicant
Name (please print)	Name (please print)
Date:	Date:

EXHIBIT H TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

STATE ADDENDA AND AGREEMENT RIDERS

ADDENDUM TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT REQUIRED BY THE STATE OF ILLINOIS

In recognition of the requirements of the laws of the State of Illinois, the Franchise Disclosure Document for Eufloria Franchising LLC for use in the State of Illinois shall be amended as follows:

- 1. Illinois governs the agreements between the parties to this franchise.
- 2. Section 4 of the Illinois Franchise Disclosure Act provides that any provision in a franchise agreement that designates jurisdiction of venue outside the State of Illinois is void. However, a franchise agreement may provide for arbitration outside of Illinois.
- 3. Section 41 of the Illinois Franchise Disclosure Act provides that any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.
- 4. Your rights upon termination and non-renewal of a franchise agreement are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.

AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF ILLINOIS

This Amendment amends the Fran	ichise Agreement dated
	nising LLC, an Oklahoma limited liability company
	, a ("Franchisee").
Capitalized terms used but not Agreement. The "Illinois Act" means the Illinois Act."	t defined in this Rider have the meanings given in the nois Franchise Disclosure Act of 1987.
governed by Illinois law. The parties irrevoca	n of the Agreement to the contrary, the Agreement is bly submit to the jurisdiction and venue of the federal s which the Agreement provides will be resolved by
unless brought before the expiration of 3 year upon which it is based, the expiration of circumstances reasonably indicating that Fr	to enforce any liability created by the Illinois Ac s from the act or transaction constituting the violation 1 year after Franchisee become aware of facts or ranchisee may have a claim for relief in respect to ays after delivery to the Franchisee of a written notice expire.
stipulation, or provision purporting to bind F the Illinois Act or any other law of the Stat Franchisee from entering into a settlement a	on of the Agreement to the contrary, any condition ranchisee to waive compliance with any provision of the of Illinois is void. This Section shall not prevent greement or executing a general release regarding a fifthe provisions of this Act, nor shall it prevent the sions of Title 9 of the United States Code.
6. Effective Date. This Rider is 6	effective as of the Effective Date.
<u>FRANCHISOR</u> :	<u>FRANCHISEE</u> :
EUFLORIA FRANCHISING LLC doing business as Eufloria	
By:	Ву:
Name: Eric Jason Dangler	Name:
Title: Chief Executive Officer	Title:

Date: _____

EXHIBIT I TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the states, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered, or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	N/A
Hawaii	N/A
Illinois	N/A
Indiana	N/A
Maryland	N/A
Michigan	N/A
Minnesota	N/A
New York	N/A
North Dakota	N/A
Rhode Island	N/A
South Dakota	N/A
Washington	N/A
Wisconsin	N/A

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

EXHIBIT J TO EUFLORIA FRANCHISING LLC FRANCHISE DISCLOSURE DOCUMENT

RECEIPT

RECEIPT (RETURN ONE COPY TO US)

This Franchise Disclosure Document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Eufloria Franchising LLC offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make payment to, the franchisor or an affiliate in connection with the proposed franchise sale. New York requires that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If Eufloria Franchising LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, DC 20580 and the appropriate state agency listed on Exhibit E.

The franchisor is Eufloria Franchising LLC, located at 36 East Cameron Street Tulsa, Oklahoma 74103. Its telephone number is 918-504-6439.

Issuance Date: June 5, 2023

The name, principal address and telephone number of the franchise seller for this offering is Eric Jason Dangler, 36 East Cameron Street Tulsa, Oklahoma 74103, 918-504-6439.

Eufloria Franchising LLC authorizes the agents listed in Exhibit E to accept service of process for it.

I have received a disclosure document, dated June 5, 2023, that included the following Exhibits:

A	Eufloria Franchise Agreement (with exhibits)
В	Area Development Agreement
C	Financial Statements
D	List of Current and Former Franchisees

E Confidential Operations Manual Table of Contents

F List of State Administrators/Agents for Service of Process

G Franchise Disclosure Questionnaire

H State Addenda and Agreement Riders

I State Effective Dates

J Receipt

Date:	
(Do Not Leave Blank)	Signature of Prospective Franchisee
	Print Name

You may return the signed receipt either by signing, dating and mailing it to Eufloria Franchising LLC at 36 East Cameron Street Tulsa, Oklahoma 74103, or by emailing a copy of the signed and dated receipt to Eufloria Franchising LLC at Franchising@eufloriameds.com.

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