FRANCHISE DISCLOSURE DOCUMENT



Arby's Franchisor, LLC • Three Glenlake Parkway NE • Atlanta, Georgia 30328 678-514-4100 • <u>http://www.arbys.com</u>

The franchisee will operate a restaurant under the name Arby's and featuring a variety of Arby's deli-inspired sandwiches and complementary side items and desserts.

The total investment necessary to begin operation of an Arby's Restaurant franchise is from \$861,950 to \$2,451,000 for a Free-Standing Arby's Restaurant and from \$644,950 to \$1,374,000 for a Non-Free-Standing Arby's Restaurant. This includes \$12,500 to \$56,300 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact the Arby's Franchise Development Team at Three Glenlake Parkway NE, Atlanta, Georgia 30328, (678) 514-4100.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission ("FTC"). You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance date: March 25, 2024

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

| QUESTION | WHERE TO FIND INFORMATION |
|---|---|
| How much can I earn? | Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit A. |
| How much will I need to invest? | Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use. |
| Does the franchisor have the financial ability to provide support to my business? | Item 21 or Exhibit B includes financial statements. Review these statements carefully. |
| Is the franchise system stable, growing, or shrinking? | Item 20 summarizes the recent history of the number of company-owned and franchised outlets. |
| Will my business be the only Arby's business in my area? | Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you. |
| Does the franchisor have a troubled legal history? | Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings. |
| What's it like to be an Arby's franchisee? | Item 20 or Exhibit A list current and former franchisees. You can contact them to ask about their experiences. |
| What else should I know? | These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents. |

What You Need to Know About Franchising Generally

<u>Continuing responsibility to pay fees.</u> You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

Supplier restrictions. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

<u>Operating restrictions.</u> The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor.</u> Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

<u>Renewal.</u> Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

<u>When your franchise ends</u>. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit G.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About *This* Franchise

Certain states require that the following risk(s) be highlighted:

<u>**Out-of-State Dispute Resolution.</u>** The franchise agreement and development agreement require you to resolve disputes with the franchisor by litigation only in the then-current city of the franchisor's principal business office, which is currently Atlanta, Georgia. Out-of-state litigation may force you to accept a less favorable settlement for disputes. It may also cost you more to litigate with the franchisor in a state other than in your own state.</u>

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

THE FOLLOWING PROVISIONS APPLY ONLY TO TRANSACTIONS GOVERNED BY THE MICHIGAN FRANCHISE INVESTMENT LAW

THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU:

(a) A prohibition on the right of a franchisee to join an association of franchisees.

(b) A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protections provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.

(c) A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.

(d) A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) the term of the franchise is less than 5 years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchise does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise.

(e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.

(f) A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.

(g) A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:

(1) The failure of the proposed transferee to meet the franchisor's then current reasonable qualifications or standards.

(2) The fact that the proposed transferee is a competitor of the franchisor or subfranchisor.

(3) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

(4) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.

(h) A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).

(i) A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

If the franchisor's most recent financial statements are unaudited and show a net worth of less than \$100,000.00, the franchisee may request the franchisor to arrange for the escrow of initial investment and other funds paid by the franchisee until the obligations, if any, of the franchisor to provide real estate, improvements, equipment, inventory, training or other items included in the franchise offering are fulfilled. At the option of the franchisor, a surety bond may be provided in place of escrow.

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY THE ATTORNEY GENERAL.

Any questions regarding this notice should be directed to:

State of Michigan Department of Attorney General Consumer Protection Division Attention: Franchise 670 G. Mennen Williams Building 525 West Ottawa Lansing, Michigan 48933 Telephone Number: (517) 335-7567

TABLE OF CONTENTS

| <u>ITEM</u> | | <u>PAGE</u> |
|-------------|---|-------------|
| 1. | THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATE | S1 |
| 2. | BUSINESS EXPERIENCE | 13 |
| 3. | LITIGATION | 16 |
| 4. | BANKRUPTCY | 20 |
| 5. | INITIAL FEES | 20 |
| 6. | OTHER FEES | 24 |
| 7. | ESTIMATED INITIAL INVESTMENT | 32 |
| 8. | RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES | |
| 9. | FRANCHISEE'S OBLIGATIONS | |
| 10. | FINANCING | 41 |
| 11. | FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING | |
| 12. | TERRITORY | 51 |
| 13. | TRADEMARKS | 53 |
| 14. | PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION | 54 |
| 15. | OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRAM BUSINESS | |
| 16. | RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL | 56 |
| 17. | RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION | 56 |
| 18. | PUBLIC FIGURES | 64 |
| 19. | FINANCIAL PERFORMANCE REPRESENTATIONS | 64 |
| 20. | OUTLETS AND FRANCHISEE INFORMATION | 68 |
| 21. | FINANCIAL STATEMENTS | 77 |
| 22. | CONTRACTS | 78 |
| 23. | RECEIPTS | 78 |

EXHIBITS

| А | - | List of Franchisees |
|-----|---|---|
| В | - | Financial Statements |
| С | - | Development Agreement |
| C-1 | - | Incentive Amendment to the Development Agreement |
| D | - | Franchise Agreement |
| D-1 | - | Incentive Amendment to the Franchise Agreement |
| D-2 | - | Non-Traditional Restaurant Amendment to the Franchise Agreement |
| D-3 | - | Multi-Brand Addendum to the Franchise Agreement |
| Е | - | State-Specific Riders to Franchise Disclosure Document and Franchise Agreements |
| F | - | General Release |
| G | - | State Administrators |
| Н | - | Agents for Service of Process |
| I | - | State Effective Dates Page and Receipts |

1. THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

To simplify the language in this disclosure document, "we", "our" or "us" means Arby's Franchisor, LLC, the franchisor. "You" means the person or entity that acquires the franchise. If you are a corporation, limited liability company or other entity, then we may require your principals to sign the Guaranty and Assumption of Obligations attached to the Franchise Agreement (Exhibit D), which means that all of the provisions of the Franchise Agreement also will apply to them.

We are a limited liability company organized in Delaware on July 2, 2015. We do business under the brand name "Arby's". We have offered franchises for Arby's Restaurants (defined below) since November 2015. As of December 31, 2023, there were 3,413 Arby's restaurants operating in the United States (2,316 franchised and 1,097 company-owned), and 200 franchised Arby's restaurants operating internationally and in Puerto Rico.

We have never operated an Arby's Restaurant or offered franchises in any other line of business. We have no other business activities except those described here. Our principal business address is Three Glenlake Parkway NE, Atlanta, Georgia 30328. If we have an agent for service of process in your state, we disclose that agent in Exhibit H.

The Arby's Restaurant Franchise Opportunity

We grant franchises for, and some of our affiliates operate, restaurants featuring our deli-inspired sandwiches and related items that operate under our trademarks, service marks and tradenames (the "Trademarks") and our system, all of which may change periodically ("Arby's Restaurants"). The Arby's brand purpose is Inspiring Smiles Through Delicious Experiences[®]. Arby's delivers on its purpose by celebrating the art of Meatcraft[®] through a long history of menu innovation and quality products. In addition to its signature roast beef, the Arby's Restaurant menu contains a variety of high-quality proteins including turkey, chicken, steak, bacon, ham, brisket, and corned beef that are crafted into innovative deli-inspired delicious sandwiches. Arby's Restaurants also offer a number of craveable sides such as curly fries, shakes, turnovers, and other add-ons. Based on the vision of "deli-inspired delicious," in 2014, Arby's introduced new restaurant designs and layouts to both increase operational efficiencies and enhance the overall quest experience. Arby's Restaurants also may offer breakfast items as an option from our approved menu. Arby's Restaurants feature a distinctive style of limited service restaurant ("LSR") that features Fast Crafted[®] service, a unique blend of quick service speed and value combined with the quality and made-for-you care of fast casual. We call the Arby's Restaurant that you will operate under the Franchise Agreement your "Restaurant."

This disclosure document contains information regarding the following 2 types of Arby's Restaurants: (1) traditional full-menu, limited service Arby's Restaurants, which could be in freestanding locations, convenience stores, travel plazas, truck stops, travel plaza/convenience store combos, end cap and inline locations, and malls ("Traditional Restaurants"), the vast majority of which include a drive-thru window; and (2) limited menu, limited size and reduced service restaurants intended to meet consumer demand in locations that may not support a full menu and/or full size restaurant ("Non-Traditional Restaurants"). A Non-Traditional Restaurant generally occupies a smaller retail space, offers no or very limited seating and may cater to a captive audience, may have a limited menu and may possibly feature reduced services, labor, storage and different hours of operation. Non-Traditional Restaurant locations include airports, military bases, hospitals, service plazas, stadiums, theme/amusement parks and arenas which have no seating or shared seating, casinos, colleges, universities, and other institutional facilities which have common area seating. Before signing the Franchise Agreement, you must sign a Development Agreement (Exhibit C). If you will open only one Arby's Restaurant, the Development Agreement covers the process for your constructing the Restaurant and the training we provide. If you will open multiple Arby's Restaurants, then the Development Agreement will specify the number of Arby's Restaurants you will develop over a specified period (the "Development Schedule") and the territory within which you will develop them (the "Territory"). You will sign our then current form of Franchise Agreement for each Arby's Restaurant you develop in the Territory, which currently is the form of Franchise Agreement in this disclosure document but could in the future differ from that form. However, if you fully comply with the Development Agreement, each Franchise Agreement that the Development Agreement covers will reflect the royalty and franchise fee specified in the Development Agreement.

Multi-Brand Locations

We have an arrangement with Buffalo Wild Wings International, Inc., Dunkin' Donuts Franchising LLC, Baskin-Robbins Franchising LLC, Jimmy John's Franchisor SPV, LLC, and Sonic Franchising LLC (each an "Other Franchisor") whereby we, together with the applicable Other Franchisor(s), may offer certain qualified prospects the right to develop and operate an Arby's Restaurant at the same location as, and in combination with, a Buffalo Wild Wings® sports bar, BWW-GO® restaurant, Dunkin'® restaurant, Baskin-Robbins® restaurant, Jimmy John's® restaurant, and/or Sonic® restaurant (collectively, the "Other Restaurants" and together with an Arby's Restaurant, the "Multi-Brand Location").

We expect Multi-Brand Locations to contain an Arby's Restaurant and one or more Other Restaurants. The Multi-Brand Location will offer and sell a range of products authorized to be sold under Arby's Restaurant system and Trademarks, and the franchise system and trademarks of the Other Franchisor(s). The Arby's Restaurant and Other Restaurant(s) operating from the Multi-Brand Location may require separate point of sale systems, employees, uniforms, branding, and more for each restaurant.

To operate an Arby's Restaurant at a Multi-Brand Location, you (and/or your affiliate) must (i) enter into a Franchise Agreement and the Multi-Brand Addendum attached to this disclosure document as Exhibit D-3 (the "Multi-Brand Addendum" or "MBA") with us for the operation of an Arby's Restaurant, and (ii) enter into a franchise and multi-brand addendum for the applicable Other Restaurant(s) with each applicable Other Franchisor for the operation of the Other Restaurant (collectively, each an "Other Franchise Agreement"). We will not grant you the right to operate an Arby's Restaurant at a Multi-Brand Location unless each applicable Other Franchisor grants you the right to operate the Other Restaurant and permits that Other Restaurant to be operated at a Multi-Brand Location. The terms each Other Franchisor's franchise offering, franchise agreement, and related agreements are disclosed in the Other Franchisor's franchise disclosure document, which you must obtain from that Other Franchisor.

Unless otherwise noted, the disclosures in this disclosure document apply to Arby's Restaurants that are operated at Multi-Brand Locations.

The Market and Competition

Arby's Restaurants serve a wide range of age groups throughout the general public in a variety of locations such as free-standing restaurants, end cap and inline locations, convenience stores, travel plazas, and malls. The restaurant business, and specifically the LSR segment (which includes quick service and fast casual restaurants), is intensely competitive and affected by many

factors, including changes in geographic competition, changes in the public's eating habits and preferences, local, regional and national economic conditions affecting consumer spending habits, population trends and local traffic patterns. Key elements of competition in the LSR industry are the price, quality and value of food products offered, quality and speed of service, advertising effectiveness, brand name awareness, media spending levels, restaurant location and convenience, and attractiveness of facilities.

Arby's Restaurants are primarily in competition with major national and regional restaurant chains, some of which dominate the LSR industry, and also with a variety of other take-out foodservice companies and fast-food restaurants. Competitors also include a variety of mid-price, full-service casual-dining restaurants, health and nutrition-oriented restaurants, delicatessens and prepared food restaurants, supermarkets and convenience stores. In addition, you may compete with institutional food service operations located in or near existing or new medical facilities, government or U.S. military facilities, universities, colleges, schools, hospitals, airports, truck stops, stadiums, factories or other workplaces, and other locales. In some markets you may also encounter competition from Arby's Restaurants that we, our affiliates and/or other franchisees own and operate. You may also compete with new and existing dual-brand and standalone concepts that we or our affiliates may develop or currently operate.

Laws, Rules, and Regulations

You must comply with all federal, state, and local regulations and guidelines governing the foodservice industry. The Food and Drug Administration, the United States Department of Agriculture, and food-industry organizations, including the National Restaurant Association, have established rules affecting the restaurant business. In addition, you must comply with federal, state, county, and local health and consumer protection laws and regulations concerning food preparation, baking, handling, and storage; laws, ordinances, rules, and regulations concerning "Truth in Menu" (regarding menu item names and product labeling), food and menu labeling in restaurants, nutritional claims, and allergen information; laws, ordinances, rules and regulations concerning marketing practices, including the Telephone Consumer Protection Act, CAN-SPAM Act, the Telemarketing Sales Rule; and laws and regulations concerning access to your Arby's Restaurant by persons with disabilities, such as the federal Americans with Disabilities Act which requires readily accessible accommodations for disabled people, along with requirements and standards for building construction, site elements, entrance ramps, doors, seating, bathrooms, drinking facilities, real estate permits and licenses, and operational licenses, etc. Other applicable laws include federal, state, and local labor regulations, including those regulating "no smoking" areas, equal employment opportunities, occupational safety and health, employment, minimum age, minimum wages, hours of employment, sexual harassment, the Affordable Care Act regarding providing medical insurance for your employees, and so forth; local zoning rules that may limit where you can locate an Arby's Restaurant and may affect design features, including the building facade and signs; and federal, state, and local environmental laws that may affect the disposal of waste materials and the packaging you use. It is your responsibility to investigate and comply with all laws, ordinances, rules, and regulations that may affect your Arby's Restaurant operations, and to investigate the need for obtaining and maintaining all licenses and permits necessary for your Arby's Restaurant to open and operate. Consult your lawyer about all these laws, rules, ordinances, regulations, and licensing requirements.

Our Predecessor and Certain Arby's Affiliates

One of our parent companies, who is also our predecessor, is Arby's Restaurant Group, Inc. ("ARG"). ARG's principal business address is the same as our address. ARG offered franchises

for Arby's Restaurants and T.J. Cinnamon's® restaurants (described below) from May 2006 until November 2015. ARG has never operated an Arby's Restaurant or offered franchises in any other line of business. Under a securitization financing transaction that closed in November 2015 (the "Securitization Transaction"), ARG transferred all of the then existing franchise agreements and related agreements for Arby's Restaurants to us, and we became the franchisor of all existing and future franchise and related agreements. As part of the Securitization Transaction, ARG signed a management agreement with us to provide the required support and services to Arby's franchisees under their franchise agreements. ARG also acts as our franchise sales agent. We pay management fees to ARG for these services. However, as the franchisor, we are responsible and accountable to you to make sure that all services we promise to perform under your Franchise Agreement or other agreement you sign with us are performed in compliance with the applicable agreement, regardless of who performs these services on our behalf.

One of our affiliates, Inspire International, Inc. ("Inspire International"), was incorporated under the name BWLD Global III, Inc. Inspire International's principal address is the same as our address. On October 14, 2021, BWLD Global III, Inc. merged with its affiliates Arby's International, Inc. and Sonic International, Inc., with Inspire International as the surviving entity. As part of that restructuring, BWLD Global III, Inc. changed its name to Inspire International, Inc. Inspire International has directly offered and granted franchises for Buffalo Wild Wings Sports Bars operating outside the United States since its formation in October 2019 and acquired the existing development agreements and franchise agreements for Buffalo Wild Wings Sports Bars outside the United States, Canada, Turkey and Qatar since May 2016. Inspire International, directly or through its predecessor Sonic International, Inc., has offered franchises for Sonic restaurants outside the United States since November 2019. Lastly, Inspire International has directly offered franchises for Sonic restaurants outside the United States for Jimmy John's restaurants outside the United States since November 2019.

In addition to the above, the following affiliates offer and sell franchises internationally: DB Canadian Franchising ULC ("DB Canada"), DDBR International LLC ("DB China"), DD Brasil Franchising Ltda. ("DB Brasil"), DB Mexican Franchising LLC ("DB Mexico"), and BR UK Franchising LLC ("BR UK"). All of Inspire Brands' franchisors have a principal place of business at Three Glenlake Parkway NE, Atlanta, Georgia 30328 and, other than as described below for Arby's, have not offered franchises in any other line of business. DB Canada was formed in May 2006 and has, directly or through its predecessors, offered and sold Baskin-Robbins franchises in Canada since January 1972. DB China has offered and sold Baskin-Robbins franchises in China since its formation in March 2006. DB Brasil has offered and sold Dunkin' and Baskin-Robbins franchises in Brazil since its formation in October 2006. BR UK has offered and sold Baskin-Robbins franchises in the UK since its formation in December 2014. Except as described, none of the international franchisors have offered franchises in any other line of prace and sold Baskin-Robbins franchises in the UK since its formation in December 2014. Except as described, none of the international franchisors have offered franchises in any other line of business or operated n Arby's restaurant.

Another of our affiliates, IRB Holding Corp., a Delaware corporation, ("IRB") is an approved supplier of the Arby's Order Ahead Platform described in Item 8. IRB has never operated any Arby's Restaurants or offered franchises in any other line of business, and IRB's principal business address is the same as our address.

Other current and former affiliates have in the past offered franchises for other restaurant concepts, including T.J. Cinnamon's stores, which served baked goods. All remaining T.J. Cinnamon's stores closed in 2019.

Inspire Brands

Another of our parent companies is Inspire Brands, Inc. ("Inspire Brands"), whose principal business address is the same as our address. Inspire Brands is a global, multi-brand restaurant company, launched upon completion of the merger between a parent of the Arby's brand and a parent of the Buffalo Wild Wings brand in February 2018. Subsidiaries of Inspire Brands listed below are our affiliate who own and administer the network of franchised and company-owned restaurants operating under the Arby's, Buffalo Wild Wings, Jimmy John's, Sonic, Dunkin' and Baskin-Robbins brands. Unless otherwise stated, all Inspire Brands' subsidiaries share our principal business address. Except as described below, none of Inspire Brands' subsidiaries have ever operated or offered franchises for Arby's Restaurants or offered franchises in any other line of business.

Buffalo Wild Wings International, Inc. ("BWWI") has offered franchises in the United States for sports entertainment-oriented casual dining restaurants that feature chicken wings, sandwiches and other products and alcoholic and other beverages under the Buffalo Wild Wings name ("Buffalo Wild Wings Sports Bars") since April 1991 and restaurants that feature chicken wings and other food and beverage products primarily for off-premises consumption under the Buffalo Wild Wings GO name ("BWW-GO Restaurants") since December 2020. As of December 31, 2023, there were 1,185 Buffalo Wild Wings Sports Bars operating in the United States (533 franchised and 652 company-owned), all of which were singled-branded Buffalo Wild Wings Sports Bars. As of December 31, 2023, there were 1,185 Buffalo Wild Wings Sports Bars operating in the United States. As of December 31, 2023, there were 1,185 Buffalo Wild Wings Sports Bars operating in the United States. As of December 31, 2023, there were 1,185 Buffalo Wild Wings Sports Bars operating in the United States (533 franchised Buffalo Wild Wings or B-Dubs restaurants operating outside the United States. As of December 31, 2023, there were 79 BWW-GO Restaurants operating in the United States (31 franchised and 48 company-owned).

Dunkin' Donuts Franchising LLC ("DD") is the franchisor of Dunkin' restaurants in the United States and certain international territories, Baskin-Robbins Franchising LLC ("BR") is the franchisor of Baskin-Robbins restaurants in the United States and certain international territories. DD and BR became subsidiaries of Inspire Brands in December 2020. Dunkin' restaurants offer doughnuts, coffee, espresso, breakfast sandwiches, bagels, muffins, compatible bakery products, croissants, snacks, sandwiches and beverages. BR franchises Baskin-Robbins restaurants that offer ice cream, ice cream cakes and related frozen products, beverages and other products and services. DD has offered franchises for Dunkin' restaurants, and BR has offered franchises for Baskin-Robbins restaurants, since March 2006. As of December 31, 2023, there were 9,580 Dunkin' restaurants operating in the United States (9,548 franchised and 32 companyowned). Of those 9,580 restaurants, 8,295 were single-branded Dunkin' restaurants, 2 were franchised Dunkin' restaurants operating at Multi-Brand Locations, and 1,283 were franchised Dunkin' and Baskin-Robbins combo restaurants. Additionally, as of December 31, 2023, there were 4,210 single-branded franchised Dunkin' restaurants operating internationally. As of December 31, 2023, there were 2,261 franchised Baskin-Robbins restaurants operating in the United States. Of those 2,261 restaurants, 977 were singlebranded Baskin-Robbins restaurants. 1 was a Baskin-Robbins restaurant operating at a Multi-Brand Location, and 1,283 were Dunkin' and Baskin-Robbins combo restaurants.

Additionally, as of December 31, 2023, there 5,383 single-branded franchised Baskin-Robbins restaurants operating internationally and in Puerto Rico.

Jimmy John's Franchisor SPV, LLC ("Jimmy John's"), the franchisor of Jimmy John's restaurants operating under the JIMMY JOHN'S® trade name and business system, became an Inspire Brands subsidiary in October 2019. Jimmy John's restaurants feature high-quality deli sandwiches, served on fresh baked breads, and other permitted food and beverage products. Jimmy John's has offered franchises for Jimmy John's restaurants from 1993 until July 2017, and its predecessor offered franchises for Jimmy John's restaurants from 1993 until July 2017. -As of December 31, 2023, there were 2,644 Jimmy John's restaurants operating in the United States (2,604 franchised and 40 company-owned). Of those 2,644 restaurants, 2,641 were singled-branded Jimmy John's restaurants, and 3 were franchised Jimmy John's restaurants operating at multi-brand location. As of December 31, 2023, there were no Jimmy John's restaurants operating internationally.

Sonic Franchising LLC ("Sonic") became an Inspire Brands subsidiary in December 2018. Sonic has offered franchises for Sonic Drive-In restaurants, which serve hot dogs, hamburgers and other sandwiches, tater tots and other sides, a full breakfast menu and frozen treats and other drinks, since May 2011. As of December 31, 2023, there were 3,521 Sonic restaurants operating in the United States (3,195 franchised and 326 company-owned), all of which were singled-branded Sonic restaurants. As of December 31, 2023, there were no Sonic restaurants operating internationally.

Other Affiliated Franchise Programs

Through control with private equity funds managed by Roark Capital Management, LLC, an Atlanta-based private equity firm, we are affiliated with the following franchise programs ("Affiliated Programs"). None of these affiliates operate an Arby's Restaurant.

GoTo Foods Inc. ("GoTo Foods") is the indirect parent company to seven franchisors, including: Auntie Anne's Franchisor SPV LLC ("Auntie Anne's"), Carvel Franchisor SPV LLC ("Carvel"), Cinnabon Franchisor SPV LLC ("Cinnabon"), Jamba Juice Franchisor SPV LLC ("Jamba"), McAlister's Franchisor SPV LLC ("McAlister's"), Moe's Franchisor SPV LLC ("Moe's"), and Schlotzsky's Franchisor SPV LLC ("Schlotzsky's"). All seven GoTo Foods franchisors have a principal place of business at 5620 Glenridge Drive NE, Atlanta, GA 30342 and have not offered franchises in any other line of business.

Auntie Anne's franchises Auntie Anne's[®] shops that offer soft pretzels, lemonade, frozen drinks and related foods and beverages. In November 2010, the Auntie Anne's system became affiliated with GoTo Foods through an acquisition. Auntie Anne's predecessor began offering franchises in January 1991. As of December 31, 2023, there were 1,156 franchised and 11 company-owned Auntie Anne's shops in the United States and 817 franchised Auntie Anne's shops outside the United States.

Carvel franchises Carvel[®] ice cream shoppes and is a leading retailer of branded ice cream cakes in the United States and a producer of premium soft-serve ice cream. The Carvel system became an Affiliated Program in October 2001 and became affiliated with GoTo Foods in November 2004. Carvel's predecessor began franchising retail ice cream shoppes in 1947. As of December 31, 2023, there were 324 franchised Carvel shoppes in the United States and 29 franchised Carvel shoppes outside the United States.

Cinnabon franchises Cinnabon[®] bakeries that feature oven-hot cinnamon rolls, as well as other baked treats and specialty beverages. It also licenses independent third parties to operate domestic and international franchised Cinnabon[®] bakeries and Seattle's Best Coffee[®] franchises on military bases in the United States and in certain international countries, and to use the Cinnabon trademarks on products dissimilar to those offered in Cinnabon bakeries. In November 2004, the Cinnabon system became affiliated with GoTo Foods through an acquisition. Cinnabon's predecessor began franchising in 1990. As of December 31, 2023, there were 952 franchised and 22 company-owned Cinnabon bakeries in the United States and 952 franchised Cinnabon bakeries outside the United States. In addition, as of December 31, 2023, there were 185 franchised Seattle's Best Coffee units outside the United States.

Jamba franchises Jamba[®] stores that feature a wide variety of fresh blended-to-order smoothies and other cold or hot beverages and offer fresh squeezed juices and portable food items to customers who come for snacks and light meals. Jamba has offered JAMBA[®] franchises since October 2018. In October 2018, Jamba became affiliated with GoTo Foods through an acquisition. Jamba's predecessor began franchising in 1991. As of December 31, 2023, there were approximately 733 franchised Jamba stores in the United States and 57 franchised Jamba stores outside the United States.

McAlister's franchises McAlister's Deli[®] restaurants which offer a line of deli foods, including hot and cold deli sandwiches, baked potatoes, salads, soups, desserts, iced tea and other food and beverage products. The McAlister's system became an Affiliated Program through an acquisition in July 2005 and became affiliated with GoTo Foods in October 2013. McAlister's or its predecessor have been franchising since 1999. As of December 31, 2023, there were 506 domestic franchised McAlister's restaurants and 33 company-owned restaurants operating in the United States.

Moe's franchises Moe's Southwest Grill[®] fast casual restaurants which feature freshmex and southwestern food. In August 2007, the Moe's system became affiliated with GoTo Foods through an acquisition. Moe's predecessor began offering Moe's Southwest Grill franchises in 2001. As of December 31, 2023, there were 606 franchised and six companyowned Moe's Southwest Grill restaurants in the United States.

Schlotzsky's franchises Schlotzsky's[®] quick-casual restaurants which feature sandwiches, pizza, soups, and salads. Schlotzsky's signature items are its "fresh-from-scratch" sandwich buns and pizza crusts that are baked on-site every day. In November 2006, the Schlotzsky's system became affiliated with GoTo Foods through an acquisition. Schlotzsky's restaurant franchises have been offered since 1976. As of December 31, 2023, there were 295 franchised Schlotzsky's restaurants and 22 company-owned restaurants operating in the United States.

Primrose School Franchising SPE, LLC ("Primrose") is a franchisor that offers franchises for the establishment, development and operation of educational childcare facilities serving families with children from 6 weeks to 12 years old operating under the Primrose[®] name. Primrose's principal place of business is 3200 Windy Hill Road SE, Suite 1200E, Atlanta GA 30339. Primrose became an Affiliated Program through an acquisition in June 2008. Primrose and its affiliates have been franchising since 1988. As of December 31, 2023, there were 505 franchised Primrose facilities in the United States. Primrose has not offered franchises in any other line of business.

ME SPE Franchising, LLC ("Massage Envy") is a franchisor of businesses that offer professional therapeutic massage services, facial services, and related goods and services under the name "Massage Envy[®]" since 2019. Massage Envy's principal place of business is 14350 North 87th Street, Suite 200, Scottsdale, Arizona 85260. Massage Envy's predecessor began operation in 2003, commenced franchising in 2010, and became an Affiliated Program through an acquisition in 2012. As of December 31, 2023, there were 1,053 Massage Envy locations operating in the United States, including 1044 operated as total body care Massage Envy businesses and 9 operated as traditional Massage Envy businesses. Additionally, Massage Envy's predecessor previously sold franchises for regional developers, who acquired a license for a defined region in which they were required to open and operate a designated number of Massage Envy locations either by themselves or through franchisees that they would solicit. As of December 31, 2023, there were 9 regional developers operating 11 regions in the United States. Massage Envy has not offered franchises in any other line of business.

CKE Inc. ("CKE"), through two indirect wholly-owned subsidiaries (Carl's Jr. Restaurants LLC and Hardee's Restaurants LLC), owns, operates and franchises quick serve restaurants operating under the Carl's Jr.® and Hardee's ® trade names and business systems. Carl's Jr. restaurants and Hardee's restaurants offer a limited menu of breakfast, lunch and dinner products featuring charbroiled 100% Black Angus Thickburger® sandwiches, Hand-Breaded Chicken Tenders, Made from Scratch Biscuits and other related quick serve menu items. A small number of Hardee's Restaurants offer Red Burrito[®] Mexican food products through a Dual Concept Restaurant. A small number of Carl's Jr. Restaurants offer Green Burrito[®] Mexican food products through a Dual Concept Restaurant. CKE Inc.'s principal place of business is 6700 Tower Circle, Suite 1000, Franklin, Tennessee. In December 2013, CKE Inc. became an Affiliated Program through an acquisition. Hardee's restaurants have been franchised since 1961. As of January 29, 2024, there were 204 company-operated Hardee's restaurants and there were 1,406 domestic franchised Hardee's restaurants, including 136 Hardee's/Red Burrito Dual Concept restaurants. Additionally, there were 458 franchised Hardee's restaurants operating outside the United States. Carl's Jr. restaurants have been franchised since 1984. As of January 29, 2024, there were 49 company-operated Carl's Jr. restaurants, and there were 1,019 domestic franchised Carl's Jr. restaurants, including 243 Carl's Jr./Green Burrito Dual Concept restaurants. In addition, there were 661 franchised Carl's Jr. restaurants operating outside the United States. Neither CKE nor its subsidiaries that operate the above-described franchise systems have offered franchises in any other line of business.

Driven Holdings, LLC ("Driven Holdings") is the indirect parent company to nine franchisors, including Meineke Franchisor SPV LLC ("Meineke"), Maaco Franchisor SPV LLC ("Maaco"), Merlin Franchisor SPV LLC ("Merlin"), Econo Lube Franchisor SPV LLC ("Econo Lube"), 1-800-Radiator Franchisor SPV LLC ("1-800-Radiator"), CARSTAR Franchisor SPV LLC ("CARSTAR"), Take 5 Franchisor SPV LLC ("Take 5"), ABRA Franchisor SPV LLC ("ABRA") and FUSA Franchisor SPV LLC ("FUSA"). In April 2015, Driven Holdings and its franchised brands at the time (which included Meineke, Maaco, Merlin and Econo Lube) became Affiliated Programs through an acquisition. Subsequently, through acquisitions in June 2015, October 2015, March 2016, September 2019, and April 2020, respectively, the 1-800-Radiator, CARSTAR, Take 5, ABRA and FUSA brands became Affiliated Programs. The principal business address of Meineke, Maaco, Econo Lube, Merlin, CARSTAR, Take 5, Abra and FUSA is 440 South Church Street, Suite 700, Charlotte, North Carolina 28202. 1-800-Radiator's principal business address is 4401 Park Road, Benicia, California 94510. None of these franchise systems have offered franchises in any other line of business.

Meineke franchises automotive centers that offer to the general public automotive repair and maintenance services that it authorizes periodically. These services currently include repair and replacement of exhaust system components, brake system components, steering and suspension components (including alignment), belts (V and serpentine), cooling system service, CV joints and boots, wiper blades, universal joints, lift supports, motor and transmission mounts, trailer hitches, air conditioning, state inspections, tire sales, tune ups and related services, transmission fluid changes and batteries. Meineke and its predecessors have offered Meineke center franchises since September 1972, and Meineke's affiliate has owned and operated Meineke centers on and off since March 1991. As of December 30, 2023, there were 698 franchised Meineke centers, 22 franchised Meineke centers co-branded with Econo Lube, and no company-owned Meineke centers or company-owned Meineke centers co-branded with Econo Lube operating in the United States.

Maaco and its predecessors have offered Maaco center franchises since February 1972 providing automotive collision and paint refinishing. As of December 30, 2023, there were 373 franchised Maaco centers and no company-owned Maaco centers in the United States.

Merlin franchises shops that provide automotive repair services specializing in vehicle longevity, including the repair and replacement of automotive exhaust, brake parts, ride and steering control system and tires. Merlin and its predecessors offered franchises from July 1990 to February 2006 under the name "Merlin Muffler and Brake Shops," and have offered franchises under the name "Merlin Shops" since February 2006. As of December 30, 2023, there were 22 Merlin franchises and no company-owned Merlin shops located in the United States.

Econo Lube offers franchises that provide oil change services and other automotive services including brakes, but not including exhaust systems. Econo Lube's predecessor began offering franchises in 1980 under the name "Muffler Crafters" and began offering franchises under the name "Econo Lube N' Tune" in 1985. As of December 30, 2023, there were 9 Econo Lube N' Tune franchises and 12 Econo Lube N' Tune franchises co-branded with Meineke centers in the United States, which are predominately in the western part of the United States, including California, Arizona, and Texas, and no company-owned Econo Lube N' Tune locations in the United States.

1-800-Radiator franchises distribution warehouses selling radiators, condensers, air conditioning compressors, fan assemblies and other automotive parts to automotive shops, chain accounts and retail consumers. 1-800-Radiator and its predecessor have offered 1-800-Radiator franchises since 2004. As of December 30, 2023, there were 196 1-800-Radiator franchises in operation in the United States. 1-800-Radiator's affiliate has owned and operated 1-800-Radiator warehouses since 2001 and, as of December 30, 2023, owned and operated 1 1-800-Radiator warehouse in the United States.

CARSTAR offers franchises for full-service automobile collision repair facilities providing repair and repainting services for automobiles and trucks that suffered damage in collisions. CARSTAR's business model focuses on insurance-related collision repair work arising out of relationships it has established with insurance company providers. CARSTAR and its affiliates first offered conversion franchises to existing automobile collision repair facilities in August 1989 and began offering franchises for new automobile repair facilities in October 1995. As of December 30, 2023, there were 455 franchised CARSTAR facilities and no company-owned facilities operating in the United States.

Take 5 franchises motor vehicle centers that offer quick service, customer-oriented oil changes, lubrication and related motor vehicle services and products. Take 5 commenced offering franchises in March 2017, although the Take 5 concept started in 1984 in Metairie, Louisiana. As of December 30, 2023, there were 325 franchised Take 5 outlets and 643 company-owned Take 5 outlets operating in the United States.

Abra franchises repair and refinishing centers that offer high quality auto body repair and refinishing and auto glass repair and replacement services at competitive prices. Abra and its predecessor have offered Abra franchises since 1987. As of December 30, 2023, there were 57 franchised Abra repair centers and no company-owned repair centers operating in the United States.

FUSA franchises collision repair shops specializing in auto body repair work and after-collision services. FUSA has offered Fix Auto shop franchises since July 2020, although its predecessors have offered franchise and license arrangements for Fix Auto shops on and off from April 1998 to June 2020. As of December 30, 2023, there were 203 franchised Fix Auto repair shops operating in the United States, 9 of which are operated by FUSA's affiliate under a franchise agreement with FUSA.

Driven Holdings is also the indirect parent company to the following franchisors that offer franchises in Canada: (1) Meineke Canada SPV LP and its predecessors have offered Maaco center franchises in Canada SPV LP and its predecessors have offered Maaco center franchises in Canada since 1983; (3) 1-800-Radiator Canada, Co. has offered 1-800-Radiator warehouse franchises in Canada since April 2007; (4) Carstar Canada SPV LP and its predecessors have offered CARSTAR franchises in Canada since September 2000; (5) Take 5 Canada SPV LP and its predecessor have offered Take 5 franchises in Canada since November 2019; (6) Driven Brands Canada Funding Corporation and its predecessors have offered UniglassPlus and Uniglass Express franchises in Canada since 2002, and Docteur du Pare Brise franchises in Canada since 1985; (7) Go Glass Franchisor SPV LP and its predecessors have offered Go! Glass & Accessories franchises since 2006 and Go! Glass franchises since 2017 in Canada; and (8) Star Auto Glass Franchisor SPV LP and its predecessors have offered Star Auto Glass franchises in Canada since approximately 2012.

As of December 30, 2023, there were: (i) 15 franchised Meineke centers and no company-owned Meineke centers in Canada; (ii) 18 franchised Maaco centers and no company-owned Maaco centers in Canada; (iii) 10 1-800-Radiator franchises and no company-owned 1-800-Radiator locations in Canada; (iv) 313 franchised CARSTAR facilities and 1 company-owned CARSTAR facility in Canada; (v) 30 franchised Take 5 outlets and 7 company-owned Take 5 outlets in Canada; (vi) 57 franchised UniglassPlus businesses, 27 franchised UniglassPlus/Ziebart businesses, and 5 franchised Uniglass Express businesses in Canada, and 2 company-owned UniglassPlus businesses and 1 company-owned UniglassPlus/Ziebart businesses, and 4 franchised VitroPlus businesses, 57 franchised VitroPlus/Ziebart businesses, and 4 franchised Docteur du Pare Brise businesses and no company-owned VitroPlus/Ziebart businesses in Canada; (vii) 32 franchised Docteur du Pare Brise businesses and no company-owned Go! Glass & Accessories businesses and no company-owned Go! Glass

businesses in Canada; and (x) 8 franchised Star Auto Glass businesses and no companyowned Star Auto Glass businesses in Canada.

In January 2022, Driven Brands acquired Auto Glass Now's repair locations. As of December 30, 2023, there were more than 220 repair locations operating under the AUTOGLASSNOW[®] name in the United States ("AGN Repair Locations"). AGN Repair Locations offer auto glass calibration and windshield repair and replacement services. In the future, AGN Repair Locations may offer products and services to Driven Brands' affiliates and their franchisees in the United States, and/or Driven Brands may decide to offer franchises for AGN Repair Locations in the United States.

ServiceMaster Systems LLC is the direct parent company to three franchisors operating five franchise brands in the United States: Merry Maids SPE LLC ("Merry Maids"), ServiceMaster Clean/Restore SPE LLC ("ServiceMaster") and Two Men and a Truck SPE LLC ("Two Men and a Truck"). Merry Maids and ServiceMaster became Affiliated Programs through an acquisition in December 2020. Two Men and a Truck became an Affiliated Program through an acquisition on August 3, 2021. The three franchisors have a principal place of business at One Glenlake Parkway, Suite 1400, Atlanta, Georgia 30328 and have never offered franchises in any other line of business.

Merry Maids franchises residential house cleaning businesses under the Merry Maids[®] mark. Merry Maids' predecessor began business and started offering franchises in 1980. As of December 31, 2023, there were 813 Merry Maid franchises in the United States.

ServiceMaster franchises (i) businesses that provide disaster restoration and heavyduty cleaning services to residential and commercial customers under the ServiceMaster Restore[®] mark and (ii) businesses that provide contracted janitorial services and other cleaning and maintenance services under the ServiceMaster Clean[®] mark. ServiceMaster's predecessor began offering franchises in 1952. As of December 31, 2023, there were 619 ServiceMaster Clean franchises and 2,064 ServiceMaster Restore franchises in the United States.

Two Men and a Truck franchises (i) businesses that provide moving services and related products and services, including packing, unpacking and the sale of boxes and packing materials under the Two Men and a Truck[®] mark and (ii) businesses that provide junk removal services under the Two Men and a Junk Truck[™] mark. Two Men and a Truck's predecessor began offering moving franchises in February 1989. Two Men and a Truck began offering Two Men and a Junk Truck franchises in 2023. As of December 31, 2023, there were 313 Two Men and a Truck franchises and three company-owned Two Men and a Truck businesses in the United States. As of December 31, 2023, there were 20 Two Men and a Junk Truck franchises.

Affiliates of ServiceMaster Systems LLC also offer franchises for operation outside the United States. Specifically, ServiceMaster of Canada Limited offers franchises in Canada, ServiceMaster Limited offers franchises in Great Britain, and Two Men and a Truck offers franchises in Canada and Ireland.

NBC Franchisor LLC ("NBC") franchises gourmet bakeries that offer and sell specialty bundt cakes, other food items and retail merchandise under the Nothing Bundt Cakes[®] mark. NBC's predecessor began offering franchises in May 2006. NBC became an Affiliated Program through an acquisition in May 2021. NBC has a principal place of business at 4560 Belt Line

Road, Suite 350, Addison, Texas 75001. As of December 31, 2023, there were 562 Northing Bundt Cake franchises and 16 company-owned locations operating in the United States. NBC has never offered franchises in any other line of business.

Mathnasium Center Licensing, LLC ("Mathnasium") franchises learning centers that provide math instruction using the Mathnasium[®] system of learning. Mathnasium began offering franchises in late 2003. Mathnasium became an Affiliated Program through an acquisition in November 2022. Mathnasium has a principal place of business at 5120 West Goldleaf Circle, Suite 400, Los Angeles, California 90056. As of December 31, 2023, there were 968 franchised and 4 company-owned Mathnasium centers operating in the United States. Mathnasium has never offered franchises in any other line of business. Affiliates of Mathnasium Center Licensing, LLC also offer franchises for operation outside the United States.

Mathnasium Center Licensing Canada, Inc. has offered franchises for Mathnasium centers in Canada since May 2014. As of December 31, 2023, there were 89 franchised Mathnasium centers in Canada. Mathnasium International Franchising, LLC has offered franchises outside the United States and Canada since May 2015. As of December 31, 2023, there were 79 franchised Mathnasium centers outside the United States and Canada. Mathnasium Center Licensing, LLC, Mathnasium Center Licensing Canada, Inc. and Mathnasium International Franchising, LLC each have their principal place of business at 5120 West Goldleaf Circle, Suite 400, Los Angeles, California 90056 and none of them has ever offered franchises in any other line of business.

Youth Enrichment Brands, LLC is the direct parent company to three franchisors operating in the United States: i9 Sports, LLC ("i9"), SafeSplash Brands, LLC also known as "Streamline Brands"), and School of Rock Franchising LLC ("School of Rock"). i9 became an Affiliated Program through an acquisition in September 2021. Streamline Brands became an Affiliated Program through an acquisition in June 2022. School of Rock became an Affiliated Program through an acquisition in September 2023. The three franchisors have never offered franchises in any other line of business.

i9 franchises businesses that operate, market, sell and provide amateur sports leagues, camps, tournaments, clinics, training, development, social activities, special events, products and related services under the i9 Sports[®] mark. i9 began offering franchises in November 2003. i9 became an Affiliated Program through an acquisition in September 2021. i9 has a principal place of business at 9410 Camden Field Parkway, Riverview, Florida 33578. As of December 31, 2023, there were 245 i9 Sports franchises in the United States.

Streamline Brands offers franchises under the SafeSplash Swim School[®] brand and operates under the SwimLabs[®] and Swimtastic[®] brands, all of which provide "learn to swim" programs for children and adults, birthday parties, summer camps, other swimming-related activities. Streamline Brands has offered swim school franchises under the SafeSplash Swim School brand since August 2014. Streamline Brands offered franchises under the Swimtastic brand since August 2015 through March 2023 and under the SwimLabs brand from February 2017 through April 2023. Streamline Brands became an Affiliated Program through an acquisition in June 2022 and has a principal place of business at 12240 Lioness Way, Parker, Colorado 80134. As of December 31, 2023, there were 128 franchised and company-owned SafeSplash Swim School outlets (including 12 outlets that are dual-branded with SwimLabs), 11 franchised and licensed SwimLabs swim schools, 11 franchised Swimtastic swim schools, and one dual-branded Swimtastic and SwimLabs swim school operating in the United States.

School of Rock franchises businesses that operate performance-based music schools with a rock music program under the School of Rock[®] mark. School of Rick began offering franchises in September 2005. School of Rock has a principal place of business at 1 Wattles Street, Canton, MA 02021. As of December 31, 2023, there were 234 franchised and 47 company-owned School of Rock schools in the United States and 78 franchised School of Rock schools outside the United States.

None of the affiliated franchisors are obligated to provide products or services to you; however, you may purchase products or services from these franchisors if you choose to do so. Except as described above, we have no other parents, predecessors or affiliates that must be included in this Item.

2. BUSINESS EXPERIENCE

Director of ARG: Paul Brown

Mr. Brown has been a Director of ARG since June 2013. He also has been Inspire Brands' Chief Executive Officer and Director in Atlanta, Georgia since its formation in February 2018. He previously served as our Chief Executive Officer from July 2015 to August 2023. In addition, he previously served as ARG's Chief Executive Officer in Atlanta, Georgia from May 2013 to August 2023.

Brand President – Arby's: Rita Patel

Ms. Patel has been our Brand President – Arby's since April 2023. She also has been Inspire Brand's Brand President – Arby's in Atlanta, Georgia since June 2023. She previously served as our Chief Marketing Officer from October 2022 to April 2023 and the Chief Marketing Officer for Buffalo Wild Wings, Inc. in Atlanta, Georgia from September 2020 to October 2022. Before that, she held several positions at Target Corporation in Minneapolis, Minnesota, including Vice President, Brand Management from January 2019 to August 2020.

Chief Operating Officer – Arby's of ARG: Luigi Beccarelli

Mr. Beccarelli has been ARG's Chief Operating Officer – Arby's since September 2022. Before that, he held several positions with DD in Canton, Massachusetts, including Regional Vice President, Division Lead from April 2022 to September 2022, Regional Vice President, Northeast from December 2021 to March 2022, and Regional Vice President, Operations and Development from March 2014 to December 2021.

Chief Information Security Officer of Inspire Brands: Haddon Bennett

Mr. Bennett has been Chief Information Security Officer of Inspire Brands in Atlanta, Georgia since December 2019. He previously was Chief Information Security Office of Change Healthcare in Canton, Georgia from June 2014 to December 2019.

Chief Growth Officer of Inspire Brands: Christian Charnaux

Mr. Charnaux has been Inspire Brands' Chief Growth Officer in Atlanta, Georgia since April 2018.

Chief Supply Officer of Inspire Brands: Christopher Held

Mr. Held has been Inspire Brands' Chief Supply Officer in Atlanta, Georgia since June 2019. He previously was an independent consultant in Atlanta, Georgia from June 2018 to May 2019.

Chief Financial Officer and Assistant Secretary: Katherine Jaspon

Ms. Jaspon has been our Chief Financial Officer and Assistant Secretary since July 2021. She also has been Inspire Brands' Chief Financial Officer and Assistant Secretary in Atlanta, Georgia since July 2021 and the Chief Financial Officer of DD and BR in Canton, Massachusetts and Atlanta, Georgia since April 2017. Before that, she held several positions with DD and BR in Canton, Massachusetts, including Manager from April 2017 to December 2020 and Vice President, Finance from September 2014 to April 2017.

Chief Commercial and Restaurant Officer of ARG: Daniel Lynn

Mr. Lynn has been ARG's and Inspire Brands' Chief Commercial and Restaurant Officer since August 2022, each in Atlanta, Georgia. He also has been Zuzu Hospitality's Co-Founder in Singapore since 2016. He previously served as Movenpick Hotels' Non-Executive Director in Zurick, Switzerland from February 2017 to September 2018.

Chief Development Officer: Jason Maceda

Mr. Maceda has been our Chief Development Officer since January 2024. He also has been Inspire Brands' Chief Development Officer in Canton, Massachusetts since January 2024. He previously was Inspire Brands' Senior Vice President, Franchise Development in Canton, Massachusetts from September 2022 to January 2024. Additionally, he previously held several positions with BR in Canton, Massachusetts, including President, Baskin-Robbins from December 2020 to September 2022 and Senior Vice President, Baskin-Robbins U.S. and Canada from June 2017 to December 2020.

Chief Brand Officer of Inspire Brands: Scott Murphy

Mr. Murphy has been Inspire Brands' Chief Brand Officer in Canton, Massachusetts since November 2023. He previously held many positions with DD, including President from December 2020 to November 2023, President, Dunkin' Americas from December 2019 to December 2020, and Chief Operating Officer, Dunkin' U.S. from January 2018 to December 2019, each in Canton, Massachusetts.

Chief Administrative Officer, General Counsel and Secretary: Nils H. Okeson

Mr. Okeson has been our Chief Administrative Officer, General Counsel and Secretary since July 2015. He also has been Inspire Brands' Chief Administrative Officer, General Counsel and Secretary in Atlanta, Georgia since its formation in February 2018.

Chief Marketing Officer – Arby's of ARG: Ellen Rose

Ms. Rose has been ARG's Chief Marketing Officer- Arby's since April 2023. Before that, she held several positions with ARG in Atlanta, Georgia, including Vice President, Strategy from July 2022 to April 2023, Vice President, Brand Calendar and Field Marketing from September 2019 to June 2022, and Vice-President, Brand Innovation from December 2016 to August 2019.

Senior Vice President – Brand Supply Chain of Inspire Brands: Joel Blanchard

Mr. Blanchard has been Inspire Brands' Senior Vice President – Brand Supply Chain in Atlanta, Georgia since April 2022. Previously he held several positions with Georgia-Pacific in Atlanta, Georgia, including Vice President-Strategic Sourcing and Procurement from July 2021 to April 2022, Vice President-Category Supply Chain from June 2019 to July 2021, and Senior Director-Supply Chain Strategy and Category Supply Chain from July 2017 to June 2019.

Senior Vice President – Finance of Inspire Brands: Dennis McCarthy

Mr. McCarthy has been Inspire Brands' Senior Vice President – Finance since May 2022 in Canton, Massachusetts. He previously served as Inspire Brands' Vice President Finance – Beverage and Snacking from December 2020 to April 2022 in Canton, Massachusetts. Before that, he held various positions with Dunkin Brands, Inc., including Vice President – Corporate FP&A and Brand Finance from July 2018 to December 2020 and Vice President – Corporate FP&A and Treasury from March 2017 to July 2018, each in Canton, Massachusetts.

Vice President – Portfolio Management of ARG: William Duffy

Mr. Duffy has been the Vice President – Portfolio Management of ARG in Atlanta, Georgia since July 2015. He also has been Inspire Brands' Vice President – Portfolio Management in Atlanta, Georgia since its formation in February 2018.

Vice President – Construction of ARG: Volker Heimeshoff

Mr. Heimeshoff has been ARG's Vice President – Construction in Atlanta, Georgia since September 2022. He also has been Inspire Brand's Vice President – Construction in Atlanta, Georgia since September 2022. He previously served as ARG's and Inspire Brand's Vice President – Construction Programs & Services from May 2022 to August 2022, each in Atlanta, Georgia. Before that, he was an independent Executive Project Consultant from April 2020 to May 2022 and Vice President, Realty Support and Standards for Walmart from February 2017 to April 2019, each in Bentonville, Arkansas.

Vice President – Real Estate of ARG: Russell Holland

Mr. Holland has been ARG's Vice President – Real Estate Dunkin' Baskin Jimmy John's in Atlanta, Georgia since December 2019. He also has been Inspire Brands' Vice President – Real Estate Dunkin' Baskin Jimmy John's in Atlanta, Georgia since December 2019. He previously served as Vice President of Real Estate at Waffle House in Norcross, Georgia from June 2017 to December 2019.

Vice President – Architecture & Design of Inspire Brands: Laura Ivanishvili

Ms. Ivanishvili has been Inspire Brand's Vice President – Architecture & Design in Atlanta Georgia since March 2023. She previously was self-employed as a consultant in Bentonville, Arkansas from November 2022 to March 2023. Before that, she previously served as Walmart's Senior Director, Architecture & Engineering in Bentonville, Arkansas from January 2018 to November 2022.

Vice President – Real Estate of Inspire Brands: Nathan Piwonka

Mr. Piwonka has been Inspire Brands' Vice President – Real Estate in Atlanta, Georgia since April 2022. Previously, he served as the Senior Director of Real Estate for Wingstop in Dallas, Texas from July 2013 to December 2021.

Vice President – Franchise Counsel: Lisa P. Storey

Ms. Storey has been our Vice President – Franchise Counsel since March 2020. She also has been Inspire Brands' Vice President – Franchise Counsel, in Atlanta, Georgia, since March 2020. She previously was our and Inspire Brands' Vice President – Franchise, HR & Litigation Counsel from February 2018 to February 2020.

Senior Director – Franchise Development of Inspire Brands: Theresa Rivello

Ms. Rivello has been Inspire Brands' Senior Director – Franchise Development in Atlanta, Georgia since January 2023. Ms. Rivello previously served as Inspire Brands' Director, Strategy and New Business Development – Non-Traditional from September 2020 to January 2023, each in Atlanta, Georgia. Before that, she was the Director of Retail Strategy and Brand Partnerships for Aramark in Philadelphia, Pennsylvania from February 2017 to September 2020.

Director – Training Development of Inspire Brands: Dan Hopkins

Mr. Hopkins has been Inspire Brands Director – Training Development in Atlanta, Georgia since February 2022. Before that, he served as Senior Manager of Training for Dunkin' Brands in Atlanta, Georgia and Canton, Massachusetts from May 2006 to February 2022.

3. LITIGATION

Joseph Alongis v. Arby's Restaurant Group, Inc. (United States District Court, Eastern District of New York, Case No. 23-cv-6593, filed September 5, 2023). Plaintiff, Joseph Alongis ("Plaintiff"), filed a putative class action against ARG alleging that ARG misrepresents the quantity and quality of meat in an Arby's sandwich in the photographs it uses in advertisements of certain products. In the amended complaint, Plaintiff alleges ARG violated the New York Deceptive Acts and Practices Act and seek class certification, equitable relief, unspecified damages, attorneys' fees, expenses and recoverable costs, and other relief the court deems just and proper. On February 13, 2024, ARG filed a motion to dismiss Plaintiff's claims. ARG denies all liability in this matter and intends to defend itself vigorously.

Jason Jaghori v. Arby's Restaurant Group, Inc. and Inspire Brands, Inc. (United States District Court, Southern District of New York, Case No. 1:22-cv-05806, filed July 7, 2022). Plaintiff, Jason Jaghori ("Plaintiff"), filed a Class Action Complaint alleging Defendants, Arby's Restaurant Group, Inc. and Inspire Brands, Inc. ("Defendants") engaged in "false and deceptive practices in the marketing and sale of Arby's Bacon Ranch Wagyu Steakhouse Burger and Deluxe Wagyu Steakhouse Burger" because the beef used in those products was not entirely wagyu beef. Plaintiff sought to represent a nationwide class and a New York class and asserted claims for: (1) violation of New York General Business Law § 349 (New York class); (2) violation of New York General Business Law § 350 (New York class); (3) unjust enrichment (nationwide class); and (4) common law fraud (New York class). On August 30, 2022, the parties entered into a Confidential Settlement Agreement and Release (the "Settlement Agreement"), which included an additional claimant, Sheila Jones ("Additional Claimant"), who was represented by the same attorney as

Plaintiff and threatened to file additional claims against Defendants under California law. In the Settlement Agreement, Defendants agreed to pay Plaintiff and Additional Claimant a total gross settlement amount of \$155,000 in exchange for a dismissal of the pending action and a release by Plaintiff and Additional Claimant. Defendants also agreed that, for any products sold under the name "wagyu," Defendants shall include a disclaimer on all advertisements disclosing that the beef patty is a blend of wagyu and ground beef. The disclaimer provision in the Settlement Agreement does not obligate Defendants to take any action with respect to third parties, including, but not limited to, food ordering and delivery applications. Plaintiff dismissed the action on September 1, 2022.

In re: Arby's Restaurant Group, Inc. Data Security Litigation, Case No. 1:17-cv-1035-AT (Consolidated Consumer Case)

<u>Jacqueline Weiss and Joseph Weiss, individually and on behalf of all others similarly</u> <u>situated v. Arby's Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-1035-AT, filed March 22, 2017).

<u>Ashley Russell, individually and on behalf of all others similarly situated v. Arby's</u> <u>Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-1529-AT, filed April 28, 2017).

The plaintiffs in the putative class actions in the Consolidated Consumer Case, consumers who allegedly visited an Arby's restaurant that ARG or its subsidiaries own, filed this lawsuit against ARG, our predecessor. They alleged that ARG failed to secure and safeguard its customers' credit and debit card numbers, other payment card data, and other personally-identifiable information collected at its company-owned restaurants between October 20, 2016 and January 12, 2017, which resulted in computer hackers' unlawfully accessing that information. In the consolidated complaint, plaintiffs alleged claims for negligence, negligence per se, declaratory judgment, breach of implied-in-fact contract, unjust enrichment, and violations of the Georgia Fair Business Practices Act, Connecticut Unfair Trade Practices Act, Florida Deceptive and Unfair Trade Practices Act, and the Tennessee Consumer Protection Act and sought class certification, unspecified damages, equitable relief including injunctive relief, restitution, disgorgement, reasonable costs and attorneys' fees. On March 6, 2018, the District Court denied ARG's motion to dismiss certain claims and granted ARG's motion to dismiss other claims but with leave to replead. On November 29, 2018, the Court preliminarily approved a class action settlement of the consumer claims (the "Consumer Settlement"). Under the Consumer Settlement, ARG agreed to pay approved consumer claims up to a \$2,000,000 cap, agreed to pay the costs associated with the administration of the Consumer Settlement, and agreed not to object to a request for attorneys' fees up to a cap of \$980,000, a request for attorneys' costs up to a cap of \$35,000, or a request for class representative service awards in the amount of \$23,000. On June 6, 2019, the Court granted final approval to the Consumer Settlement and dismissed the Consolidated Consumer Case with prejudice.

In re: Arby's Restaurant Group, Inc. Data Security Litigation, Case No. 1:17-cv-514-AT (Consolidated Financial Institution Case)

<u>Alcoa Cmty. Fed. Credit Union v. Arby's Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00718-WSD, filed Feb. 27, 2017).

<u>First Choice Federal Credit Union, on behalf of itself and all others similarly situated v.</u> <u>Arby's Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00703-MHC, filed February 24, 2017).

Fort McClellan Credit Union, on behalf of itself and all others similarly situated v. Arby's <u>Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00770-MHC, filed March 2, 2017).

<u>Midwest Am. Fed. Credit Union v. Arby's Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00514-AT, filed Feb. 10, 2017).

<u>N. Ala. Educators Credit Union v. Arby's Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00686-SCJ, filed Feb. 23, 2017).

<u>Valley Fed. Credit Union v. Arby's Restaurant Group, Inc.</u> (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00715-RWS, filed Feb. 27, 2017).

Wanigas Credit Union, Gulf Coast Bank & Trust Co., and Michigan Credit Union League v. Arby's Restaurant Group, Inc. (United States District Court, Northern District of Georgia, Atlanta Division, Case No. 1:17-cv-00689-WSD, filed Feb. 23, 2017).

The plaintiffs in the putative class actions in the Consolidated Financial Institution Case, credit card issuers alleged that consumers used their cards at Arby's restaurants that ARG or its subsidiaries own, filed this lawsuit against ARG, our predecessor. The plaintiffs alleged that ARG failed to secure and safeguard its customers' credit and debit card numbers, other payment card data, and other personally-identifiable information collected at its company-owned restaurants, which resulted in computer hackers' unlawfully accessing that information. In the consolidated complaint, plaintiffs assert claims against ARG for negligence and negligence per se, based in part on the allegations that ARG's actions constituted unfair or deceptive trade practices in violation of the Federal Trade Commission Act. They sought class certification, unspecified damages, declaratory relief, equitable relief including injunctive relief, and attorneys' fees and costs. On March 6, 2018, the District Court denied ARG's motion to dismiss plaintiffs' claims in the consolidated complaint. On March 5, 2020, the Court preliminarily approved a class action settlement of the financial institution claims (the "Financial Institution Settlement"). Under the Financial Institution Settlement, ARG agreed to pay approved financial institution claims up to a \$2,987,136 cap, agreed to pay the costs associated with the administration of the Consumer Settlement, and agreed not to object to a request for attorneys' fees and costs and class representative service awards up to an aggregate cap of \$2,312,864, including up to \$2,300,000 for attorneys' fees and costs and up to \$10,000 per class representative as service awards. On July 30, 2020, the Court issued an order approving the settlement agreement, but reserved judgement on approving the attorney's fees. On November 25, 2020, the court approved the settlement and entered the final judgment for the Financial Institution Settlement. On February 1, 2021, the settlement payments were issued.

Multi-Jurisdictional Settlement

<u>The People of the State of California v. Arby's Restaurant Group, Inc.</u> (California Superior Court, Los Angeles County, Case No. 19STCV09397, filed March 19, 2019). On March 11, 2019, ARG

entered into a settlement agreement with the states of Massachusetts. California, Illinois, Iowa. Maryland, Minnesota, New Jersey, New York, North Carolina, Oregon and Pennsylvania. The Attorneys General in these states sought information from ARG on its use of franchise agreement provisions prohibiting the franchisor and franchisees from soliciting or employing each other's employees. The states alleged that the use of these provisions violated the states' antitrust, unfair competition, unfair or deceptive acts or practices, consumer protection and other state laws. ARG expressly denies these conclusions but decided to enter into the settlement agreement to avoid litigation with the states. Under the settlement agreement ARG paid no money but agreed (a) to remove the disputed provision from its franchise agreements (which it had already done); (b) not to enforce the disputed provision in existing agreements or to intervene in any action by the Attorneys General if a franchisee seeks to enforce the provision: (c) to seek amendments of the existing franchise agreements in the applicable states to remove the disputed provision from the agreements; and (d) to post a notice and ask franchisees to post a notice to employees about the disputed provision. The applicable states instituted actions in their courts to enforce the settlement agreement through Final Judgments and Orders, Assurances of Discontinuance, Assurances of Voluntary Compliance, and similar methods.

Disclosures regarding an Affiliated Franchise Program

The following affiliates who offer franchises resolved actions brought against them with settlements that involved their becoming subject to currently effective injunctive or restrictive orders or decrees. None of these actions have any impact on us or our brand nor allege any unlawful conduct by us.

The People of the State of California v. Dunkin' Brands, Inc., (California Superior Court, Los Angeles County, Case No. 19STCV09597, filed on March 19, 2019.) On March 14, 2019. our affiliate, Dunkin Brands, Inc. ("DBI"), entered into a settlement agreement with the Attorneys General of 13 states and jurisdictions concerning the inclusion of "no-poaching" provisions in Dunkin' restaurant franchise agreements. The settling states and jurisdictions included California. Illinois, Iowa, Maryland, Massachusetts, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, Vermont, and the District of Columbia. A small number of franchise agreements in the Dunkin' system prohibit Dunkin' franchisees from hiring the employees of other Dunkin' franchisees and/or DBI's employees. A larger number of franchise agreements in the Dunkin' system contain a no-poaching provision that prevents Dunkin' franchisees and DBI from hiring each other's employees. Under the terms of the settlement, DBI agreed not to enforce either version of the no-poaching provision or assist Dunkin's franchisees in enforcing that provision. In addition, DBI agreed to seek the amendment of 128 franchise agreements that contain a nopoaching provision that bars a franchisee from hiring the employees of another Dunkin' franchisee. The effect of the amendment would be to remove the no-poaching provision. DBI expressly denied in the settlement agreement that it had engaged in any conduct that had violated state or federal law, and, furthermore, the settlement agreement stated that such agreement should not be construed as an admission of law, fact, liability, misconduct, or wrongdoing on the part of DBI. The Attorney General of the State of California filed the above-reference lawsuit in order to place the settlement agreement in the public record, and the action was closed after the court approved the parties' stipulation of judgment.

<u>New York v. Dunkin' Brands, Inc.</u> (N.Y. Supreme Court for New York County, Case No. 451787/2019, filed September 26, 2019). In this matter, the N.Y. Attorney General ("**NYAG**") filed a lawsuit against our affiliate, DBI, related to credential-stuffing cyberattacks during 2015 and 2018. The NYAG alleged that the cyber attackers used individuals' credentials obtained from elsewhere on the Internet to gain access to certain information for DD Perks customers and others

who had registered a Dunkin' gift card. The NYAG further alleged that DBI failed to adequately notify customers and to adequately investigate and disclose the security breaches, which the NYAG alleged violated the New York laws concerning data privacy as well as unfair trade practices. On September 21, 2020, without admitting or denying the NYAG's allegations, DBI and the NYAG entered into a consent agreement to resolve the State's complaint. Under the consent order, DBI agreed to pay \$650,000 in penalties and costs, issue certain notices and other types of communications to New York customers, and maintain a comprehensive information security program through September 2026, including precautions and response measures for credential-stuffing attacks.

Other than these actions, no litigation is required to be disclosed in this Item.

4. BANKRUPTCY

No bankruptcy is required to be disclosed in this Item.

5. INITIAL FEES

The chart below lists the current development fees payable under the Development Agreement and the current initial franchise fees payable under the Franchise Agreement, based on our current incentive programs. Except as otherwise stated, these programs are currently available through March 31, 2024, but we may add to, eliminate or change any of these programs in the future in our sole judgment. You must sign a Development Agreement regardless of the number of Arby's Restaurants you commit to develop, and you must also sign a Franchise Agreement for each Arby's Restaurant that you open. The development fees and franchise fees described here are uniform, are fully earned when paid and are not refundable under any circumstances.

You must pay us the development fee when you sign the Development Agreement. We do not apply the development fee towards any initial franchise fees or other fees you pay under Franchise Agreements. You must sign the Franchise Agreement for each Arby's Restaurant that the Development Agreement covers, and pay us the initial franchise fee (if any is due), on the earlier of 90 calendar days before the Restaurant's opening or when you start construction of the Restaurant.

| Franchise Offers | Non-Refundable Development Fee per Restaurant | Non-Refundable Franchise Fee per Restaurant |
|--|---|---|
| Standard Traditional Restaurant | \$12,500 | \$37,500 |
| Non-Traditional Restaurant | \$0 | \$18,750 |
| Proximity Incentive Program ("PIP") | \$12,500 | \$37,500 |
| New Restaurant Opening Incentive ("NRO") | \$12,500 | \$0 |
| Deeper NRO | \$12,500 | \$0 |
| Select Developing Markets | \$12,500 | \$0 |

The fees for a standard Traditional Restaurant apply under Development Agreements and Franchise Agreements when no other incentive programs apply to the agreements.

All Franchise Agreements that the Development Agreement covers will contain generally the same terms and conditions as we are then offering to other franchisees similarly situated at the time of issuance, including those pertaining to the duration of the Franchise Agreement. However,

if you fully comply with the Development Agreement, the royalty fee payable under each Franchise Agreement will reflect the royalty fee described in Item 6.

There is no development fee when you sign a Development Agreement for a Non-Traditional Restaurant, but you must pay the initial franchise fee for a Non-Traditional Restaurant when you sign the Franchise Agreement.

The "Proximity Incentive Program," or "PIP," is designed to encourage franchisees to seek out development opportunities in markets in which they already operate by providing financial benefits to operators who develop Traditional Restaurants within 2.5 miles of existing Traditional Restaurants. Franchisees who own a "Qualified Existing Arby's Restaurant" (as defined below) and are in compliance with all of their agreements with us and any other obligation or policy of ours can participate in the program and build a "Qualified Site" (as defined below). A "Qualified Existing Arby's Restaurant" is either a Traditional Restaurant prototype building/structure or conversion, a Traditional Restaurant travel plaza/truck stop/convenience store combo, or an end cap/strip center location with a drive-thru. A "Qualified Site" is a site for a new Traditional Restaurant prototype building/structure or conversion, or a Traditional Restaurant travel plaza/truck stop/convenience store combo, or an end cap/strip center location. Non-Traditional Restaurant locations and certain other locations are excluded from the PIP and therefore may not participate or have the opportunity to object to a new site. The locations excluded from the PIP are: inline, malls, college and university campus locations and other similar institutional type facilities, hospitals, toll plazas, military bases, theme/amusement parks, airports, casinos, special location activity centers, such as sports arenas, and sovereign nations. Also, transfers of locations (relocations) are excluded from the PIP.

If you wish to participate in the PIP, you must sign a Development Agreement requiring you to open a Qualified Site within a 2.5-mile radius of one of your Qualified Existing Arby's Restaurants within 12 months. You must pay us a \$12,500 development fee upon signing that Development Agreement and a \$37,500 initial franchise fee upon signing the Franchise Agreement, which you must do before the earlier of either 90 calendar days before the opening or upon the commencement of construction of the Qualified Site. The PIP may not be available if unique proximity situations occur with a nearby operating Arby's Restaurant. We reserve the right to change the PIP in the future in our sole judgment.

Incentives

New Restaurant Opening Incentive. The New Restaurant Opening ("NRO") incentive program is designed to increase the penetration and presence of the Arby's brand. You may qualify to participate in the NRO incentive program if you sign a new Development Agreement on or before March 31, 2025 to develop 1 or more new Traditional Restaurants. You may also qualify to participate in the NRO incentive program if you sign a new Development Agreement on or before March 31, 2025 to re-open 1 or more Traditional Restaurants at a site we approve, and as of the date the Development Agreement is signed, the Traditional Restaurant that you wish to re-open was permanently closed for at least 366 calendar days. You may qualify to participate in the NRO incentive Amendment to an existing Development Agreement (see Exhibit C-1) on or before March 31, 2025 to amend your existing Development Agreement to add 1 or more new Traditional Restaurants to your existing development schedule.

Deeper NRO Incentive. The "Deeper NRO" incentive program is designed to provide additional incentives to those franchisees who desire to develop 5 or more new Traditional Restaurants. You may qualify to participate in the Deeper NRO incentive program if you sign a new

Development Agreement on or before March 31, 2025 to develop 5 or more new Traditional Restaurants. You may also qualify to participate in the Deeper NRO incentive program if you sign the Incentive Amendment to an existing Development Agreement (see Exhibit C-1) on or before March 31, 2025 to amend your existing Development Agreement to add 5 or more new Traditional Restaurants to your existing development schedule.

Select Developing Markets Incentive. The "Select Developing Markets" or "SDM" incentive program is designed to increase the penetration and presence of the Arby's brand is specific areas of the United States. You may qualify to participate in the Select Developing Markets incentive program if you sign a new Development Agreement on or before March 31, 2025 to develop 1 or more new Traditional Restaurants located within the Select Developing Markets. You may also qualify to participate in the SDM incentive program if you sign a new Development Agreement on or before March 31, 2025 to re-open 1 or more Traditional Restaurants at a site we approve and located within the Select Developing Markets, and as of the date the Development Agreement is signed, the Traditional Restaurant that you wish to re-open was permanently closed for at least 366 calendar days. You may also qualify to participate in the Select Developing Markets to an existing Development Agreement (see Exhibit C-1) on or before March 31, 2025 to amend your existing Development Agreement to add 1 or more new Traditional Restaurants to your existing development schedule.

The "Select Developing Markets" include Bakersfield, CA; Chico-Redding, CA; Eureka, CA; Fresno-Visalia, CA; Los Angeles, CA; Monterey-Salinas, CA; Palm Springs, CA; Sacramento-Stockton-Modesto, CA; San Diego, CA; San Francisco-Oakland-San Jose, CA; Santa Barbara-Santa Maria-San Luis Obispo, CA; Yuma AZ-El Centro, CA; Hartford & New Haven, CT; Washington, DC/Hagerstown, MD; Miami-Ft. Lauderdale, FL; Tampa-St. Petersburg (Sarasota), FL; Jacksonville, FL; Ft. Myers-Naples, FL; West Palm Beach-Fort Pierce, FL; Tallahassee, FL; Thomasville, GA; Honolulu, HI; Chicago, IL; Lafayette, LA; Lake Charles, LA; New Orleans, LA; Boston, MA/Manchester, NH; Springfield-Holyoke, MA; Bangor, ME; Portland-Auburn, ME; Presque Isle, ME; Albany-Schenectady-Troy, NY; New York, NY; Rochester, NY; Syracuse, NY; Portland, OR; Philadelphia, PA; Providence, RI/New Bedford, MA; Abilene-Sweetwater, TX; Austin, TX; Corpus Christi, TX; Harlingen-Weslaco-Brownsville-Mcallen, TX; Houston, TX; Laredo, TX; Odessa-Midland, TX; Tyler-Longview (Lufkin & Nacogdoches), TX; Waco-Temple-Bryan, TX; San Antonio, TX; and Burlington, VT/Plattsburg, NY.

Under the NRO, Deeper NRO, and Select Developing Markets incentive programs you must pay us a development fee of \$12,500 for each new Traditional Restaurant you agree to develop when you sign the new Development Agreement or amendment to the existing Development Agreement. If you (and your affiliates) are in substantial compliance with each agreement between you (or your affiliates) and us when you open or re-open the Traditional Restaurant, you open or re-open the Traditional Restaurant in compliance with the Development Agreement (including the Development Schedule), you submit development costs to us within 120 days of opening the Traditional Restaurant, and you build the Traditional Restaurant in the design, to the specifications, and at the location we approve, then under the NRO, Deeper NRO and Select Developing Markets incentive programs, for each new Traditional Restaurant you agree to develop and operate plus any existing Traditional Restaurant(s) under the development schedule that you have not yet opened and commenced operations of as of the date you sign the Incentives Amendment to your existing Development Agreement, we will waive the initial franchise fee and you will pay reduced royalty fees and Advertising and Marketing Service Fees, as described in Item 6. If you fail to satisfy any of the applicable conditions, then the NRO, Deeper NRO, and/or Select Developing Markets incentive program(s) will not apply to the Traditional Restaurant(s). The NRO, Deeper NRO, and Select Developing Markets incentive programs do not apply to franchisees signing new Franchise Agreements to renew their expiring franchises or to develop and operate the Restaurant at a Non-Traditional Location, as a relocation or replacement of an existing or closed Restaurant (except as described above), or as part of a transfer or acquisition of an existing Restaurant.

Remodel Incentive. The "Remodel Incentive" program is designed to encourage franchisees to remodel their Traditional Restaurants early. You may qualify for the Remodel Incentive program if you commence and complete the remodel of the Traditional Restaurant under our standards at least 3 months before the term of your existing Franchise Agreement will expire. If you (and your affiliates) are in substantial compliance with each agreement between you (or your affiliates) and us (including the existing Franchise Agreement) when you open or re-open the Restaurant, you submit all remodel/development costs to us within 120 days after the completion of the remodel of the Traditional Restaurant, and you remodel the Traditional Restaurant in the design and to the specifications we approve, then when you sign the renewal Franchise Agreement we will waive the Renewal Fee and you will pay reduced royalty fees as described in Item 6. If you fail to satisfy these conditions, then the Remodel Incentive will not apply to the Traditional Restaurant.

Relocation Incentive. The "Relocation Incentive" program is designed to encourage franchisees to relocate their Traditional Restaurant to a better location. You may qualify for the Relocation Incentive program if you relocate your Traditional Restaurant in compliance with the terms of your existing Franchise Agreement and our Standards, keep the original Traditional Restaurant open until the relocated Restaurant opens and commences operations, and you open the relocated Traditional Restaurant on or before December 31, 2026. If you (and your affiliates) are in substantial compliance with each agreement between you (or your affiliates) and us (including the Franchise Agreement related to the relocating Traditional Restaurant) when you open or reopen the Restaurant, you submit all development costs to us within 120 days after the completion of the remodel of the Traditional Restaurant, and you develop and re-open the relocated Traditional Restaurant in the design and to the specifications we approve, then we will waive the Development Fee, initial franchise fee, and any other initial fees related to the relocated Traditional Restaurant, and you will pay reduced royalty fees as described in Item 6. If you fail to satisfy these conditions, then the Relocation Incentive will not apply to the relocated Traditional Restaurant.

In the future, we may modify or eliminate any of our incentive programs.

<u>Training</u>

We provide initial training to you and your personnel when you sign the Franchise Agreement and before you begin operating the Restaurant. Currently you must at all times employ 3 managers for your first and second Restaurants (6 total) who have completed the Management Training Program ("MTP") Learning Path, or a comparable training program we approve, at a Nationally Certified Training Restaurant ("NCTR"). For all of your subsequent Arby's Restaurants, you must at all times employ one manager for each Restaurant who has completed MTP Learning Path at an NCTR. The current fee for this training \$2,100 per attendee, but we waive the training fee for 3 managers in your first Restaurant and one manager in your second Restaurant. You must pay the nonrefundable and uniform training fee for all your other attendees, and you pay your trainees' expenses. We estimate that your training fees will range from \$0 to \$6,300.

Multi-Brand Locations

If we and one or more Other Franchisors grant you the right to open and operate an Arby's Restaurant and Other Restaurant(s) at a Multi-Brand Location, you must pay all initial fees due under each applicable Other Franchisor's franchise agreement in addition to the initial fees described in this Item. If you operate an Arby's Restaurant at a Multi-Brand Location, you may qualify for one or more incentives described in Item 5 and Item 6.

If we permit you to operate an Arby's Restaurant at a Multi-Brand Location, you must pay us any training fees and additional expenses that we incur in connection with any additional or specialized training required for the Restaurant's personnel due to its status as Multi-Brand Location. We currently do not charge or expect to charge a fee or incur any additional expenses for any additional or specialized training we may provide for Multi-Brand Locations during 2024.

6. OTHER FEES

| (1) | (2) | (3) | (4) |
|---|---|---|--|
| Type of Fee | Amount | Due Date | Remarks |
| Royalty | 4% of Gross Sales, subject to applicable incentives. ^{1, 2} 6.2% of Gross Sales for Non-Traditional Restaurants. ^{1, 2} | Payable monthly on or before the 10 th day of the following month. | |
| Advertising and Marketing Service Fee | Currently a minimum aggregate expenditure of 4.2% of Gross Sales comprised of this fee, Local Market Advertising, and Local Cooperative Area Advertising (if applicable), as discussed below, for Traditional Restaurants, subject to applicable incentives. ^{1,3} | Same as Royalty Fee. | We or AFA Service Corporation ("AFA") periodically establish the Advertising and Marketing Service Fee, which currently ranges from 2.22% to 4% of Gross Sales. AFA is the franchisee organization responsible for the performance of advertising and marketing services. We make this payment to AFA from the royalty on behalf of Non- Traditional Restaurant franchisees. |
| Renewal Fees | 10% of then applicable standard initial franchise fee (excluding discounts, promotions and incentive programs) for Traditional Restaurants, and then applicable Non-Traditional Restaurant initial franchise fee for Non-Traditional Restaurants. | When you submit application for new franchise, at least 180 days before expiration date of Franchise Agreement. | We will issue you a new successor franchise if you meet all requirements in Item 17. |
| Transfer Fee (Ownership) | \$17,500 for transfer of first Arby's Restaurant; \$2,500 if you are already a party or hold a 50% interest in a party to at least one existing LA. | When you submit a request for approval. | Fee is non-refundable. We have the right to approve transfers. |

OTHER FEES

| (1) | (2) | (3) | (4) |
|---|--|-------------------------------|---|
| Type of Fee MTP Learning | Amount \$2,100 per attendee, but | Due Date As incurred. | Remarks You must at all times employ 3 |
| Path Program Fee | no training fee for 3 managers in your first Restaurant, and one manager in your second Restaurant. You pay the training fee for all your other attendees, and you pay your trainees' expenses. ⁴ | | managers for your first and second Restaurants (6 total) who have completed the MTP Learning Path at an NCTR. For all subsequent Restaurants, you must at all times employ one manager for each Restaurant who has completed the MTP Learning Path at an NCTR. |
| Learning Management System fee | Currently \$59.22 plus tax per year for each Arby's Restaurant in your portfolio, but may change depending on number of restaurants participating. | Annually | You must participate in the Cornerstone Learning Management System to access certain optional training materials, TMTP content, MTP knowledge checks and certification exams. We forward the payment to Cornerstone, our vendor for the system. |
| Additional Training | The fee ranges from \$0 to \$2,100. You pay for your trainees' expenses. ⁴ | As incurred. | Currently not applicable. |
| Arby's Order Ahead Platform Service Fee | Current monthly fee is \$25 per restaurant per month. Current per transaction Fee is 4% of Gross Sales on each order placed on the platform (35¢ minimum, \$1.25 maximum). | Same as Royalty Fee. | If you elect to participate in Arby's Order Ahead Platform, you will pay these fees to IRB, our affiliate, for services that IRB provides relating to the platform. Fees were set with input from the Arby's technology steering committee, whose members are representatives of the AFA, the Arby's operations advisory council, the Arby's brand and IRB's shared services teams. These fees merely cover program costs equitably across restaurants without being a profit center. Arby's Restaurants that we or our affiliates own pay these fees at the same rates as franchisees. We will discuss platform performance, scope of services, progress against payback, fee adjustments and related issues with the steering committee annually and will not increase the transaction fee above 4% of Gross Sales without that committee's advice and consent. |
| Audits | Our audit expenses, plus interest. | 5 calendar days after demand. | Payable if audit discloses a deficiency in reported Gross Sales or more than 3%. |
| Testing of Samples for Our Approval | Cost of samples. | As incurred. | This covers the costs of testing new products or inspecting new products you propose. |
| Approval of Suppliers | Costs and expenses incurred, which generally | As incurred. | We may charge the proposed supplier the reasonable costs and expenses incurred in our evaluation and |

| (1) Type of Fee | (2) Amount | (3) Due Date | (4) Remarks |
|--|--|--|---|
| | range from \$2,500 to \$10,000. | | investigation. The supplier may pass these charges on to you. |
| Interest | Up to the highest rate permitted by the law of the state in which the Restaurant is located or the laws of the State of Georgia, whichever is higher, but not to exceed 18% per year. | Generally, 5 to 10 calendar days after demand. | Due on all overdue amounts. |
| Costs and Attorneys' Fees | Will vary under circumstances. | As incurred. | Payable upon your failure to comply with the terms of the Franchise Agreement. |
| Taxes, Assessments, Penalties, Interests and Additional Charges | As assessed. | Promptly as incurred. | You must pay all taxes, assessments, penalties, interest, and any other charges assessed against your business. |
| Indemnity | Will vary under circumstances. | As incurred. | You must reimburse us and related parties from all claims and related costs arising from the operation of the Franchised Business, construction and occupancy of the leased premises, use of any fixtures and equipment, the sale of products, or the Franchise Agreement. |
| Insurance | Your insurance carrier sets the premium. | As incurred. | If you fail to maintain insurance after notice, we may obtain it for you and charge our costs and administrative fees. |

Notes:

Unless otherwise specified, either we or our affiliates impose and collect all the fees in this table. You pay them to our affiliates or us. The fees are not refundable. You must pay the royalty and Advertising and Marketing Services fees by EFT withdrawals we initiate or other electronic means we approve using our fee payment internet portal. Except when otherwise specified, all fees are uniform, but some franchisees who sign agreements covered by existing Development Agreements might pay different fees depending on the programs that were in place when the Development Agreement was signed. In addition, we may periodically provide royalty relief to prospective franchisees who acquire existing Arby's Restaurants under challenging circumstances and sign new franchise agreements for the operation of those Arby's Restaurants.

1. "Gross Sales" is the total revenue you receive from the sale of all products, and performance of all services on or from the Restaurant's premises, (including both mandatory and optional products, programs and services), whether for cash, credit, or debit card, barter exchange, trade credit, or other credit transactions, and including commissions from vending and ATM machines, but excluding coupons and discounts, and sales tax or any similar taxes.

2. Unless you qualify for PIP or another incentive program, the Royalty is 4% of Gross Sales for Traditional Restaurants and 6.2% for Non-Traditional Restaurants.

Proximity Incentive Program. If you qualify for the PIP and you open the Qualified Site within the applicable 12-month period, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee* | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Year 1 | 1.0% |
| Year 2 | 2.0% |
| Year 3 | 3.0% |
| Year 4 through remainder of the term | 4.0% |

* The Royalty will immediately become 4% of Gross Sales if the Qualified Existing Arby's Restaurant closes.

New Restaurant Opening. If you qualify for the NRO incentive program, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Year 3 | 1.0% |
| Year 4 | 2.0% |
| Year 5 through remainder of the term | 4.0% |

Deeper NRO. If you qualify for the Deeper NRO incentive program, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Month 6 | 0.0% |
| Month 7 through Year 4 | 1.0% |
| Year 5 | 2.0% |
| Year 6 through remainder of the term | 4.0% |

Select Developing Markets. If you qualify for the Select Developing Markets incentive program, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--|-----------------------|
| Opening through Year 1 | 0.0% |
| Year 2 to Year 4 | 1.0% |
| Year 5 | 2.0% |
| Year 6 through remainder of the term * | 4.0% |

* Under the Select Developing Markets incentive program, if the Gross Sales for the first 2 Traditional Restaurants developed and opened under the Development Agreement

(including the Development Schedule) are less than \$1,300,000 for the first and second Traditional Restaurant during the respective Traditional Restaurant's fourth year of operations, then you must provide us written notice of the applicable Traditional Restaurant's actual Gross Sales no later than 60 days after the end of the fourth year of operations of the Traditional Restaurant. During the fifth year of operations, you must use your good faith efforts to increase your Gross Sales. However, if the Gross Sales for the first 2 Traditional Restaurants developed and opened under the Development Agreement (including the Development Schedule) continues to be less than \$1,300,000 per Traditional Restaurant during the fifth year of operations, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|---------------------------------------|-----------------------|
| Year 6 to Year 10 | 2.0% |
| Year 11 through remainder of the term | 4.0% |

Remodel Incentive. If you qualify for the Remodel Incentive, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Re-Opening through Year 2 | 1.0% |
| Year 3 through Year 4 | 2.0% |
| Year 5 through remainder of the term | 4.0% |

Relocation Incentive. If you qualify for the Relocation Incentive, then we will reduce the Royalty as follows:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Year 3 | 1.0% |
| Year 4 | 2.0% |
| Year 5 through remainder of the term | 4.0% |

We describe the conditions to qualify for the PIP, NRO, Deeper NRO, Select Developing Markets, Remodel Incentive, and Relocation Incentive programs in Item 5.

Early Opening Incentive. The "Early Opening Incentive" is designed to incentivize franchisees to develop and commence operations of their Traditional Restaurants before the required opening date identified in their Development Agreement. If you qualify for the PIP, NRO, Deeper NRO, Select Developing Markets, VetFran, and/or Pioneer Incentive programs, and you open the Traditional Restaurant before the required opening date identified in their Development, then we will charge 0% royalty from the date you open and commence operations of the Traditional Restaurant until the required opening date identified in the Development Agreement, up to 12 months, then the applicable Royalty rate will apply. You may combine the Early Opening Incentive with our other incentive programs described in Item 5 and Item 6.

VetFran Program. The "VetFran Program" is designed to provide career opportunities for honorably discharged military veterans or wounded warriors. It applies if you are a veteran or returning service member (who has not previously signed, or had an affiliate that signed, a Development Agreement or Franchise Agreement with us) who qualifies and signs a Development Agreement to develop one or more Traditional Restaurants. Under the VetFran Program, if you (and your affiliates) are in substantial compliance with each agreement between you (or your affiliates) and us when you open the Traditional Restaurant, you open the Traditional Restaurant in compliance with the Development Agreement (including the Development Schedule), you submit development costs to us within 120 days of opening the Traditional Restaurant, and you build the Traditional Restaurant in the design, to the specifications, and at the location we approve, then we will provide you a royalty credit equal to \$10,000 for each Traditional Restaurant you develop and open under the Development Agreement, up to \$100,000. You may combine the VetFran Program with our other incentive programs described in Item 5 and Item 6.

Pioneer Incentive. The "Pioneer Incentive" program is designed to increase the penetration and presence of the Arby's® brand in certain areas of the United States. You may qualify to participate in the Pioneer Incentive program if you are the first person to sign a Development Agreement on or before March 31, 2025 to develop 2 or more new Traditional Restaurants located within Connecticut, District of Columbia, Hawaii, Maine, Massachusetts, New Hampshire, Rhode Island, or Vermont. Under the Pioneer Incentive, if you (and your affiliates) are in substantial compliance with each agreement between you (or your affiliates) and us when you open the Traditional Restaurant, you open the Traditional Restaurant in compliance with the Development Agreement (including the Development Schedule), you submit development costs to us within 120 days of opening the Traditional Restaurant, and you build the Traditional Restaurant in the design, to the specifications, and at the location we approve, then we will provide a \$50,000 royalty credit for each of the first 2 Traditional Restaurants developed under the Development Agreement. As stated above, this Pioneer Incentive is only available to the first person to sign a Development Agreement to develop and operate 2 or more Traditional Restaurants within the states identified above, and therefore may not be available to you even if you sign a new Development Agreement to develop 2 or more new Restaurants within the states identified above. You may combine the Pioneer Incentive with our other incentive programs described in Item 5 and Item 6.

If you fail to satisfy any of the applicable conditions, then, without limiting our other rights and remedies, including the right to terminate the Development Agreement, the Early Opening Incentive, VetFran Program, and/or Pioneer Incentive will not apply to the Traditional Restaurant(s). The Early Opening Incentive, VetFran Program, and Pioneer Incentive do not apply to franchisees signing new Franchise Agreements to renew their expiring franchises or to develop and operate the Restaurant at a Non-Traditional Location, as a relocation or replacement of an existing or closed Traditional Restaurant, or as part of a transfer or acquisition of an existing Traditional Restaurant. In the future, we may modify or eliminate any of our incentive programs.

3. For Traditional Restaurants only, you will divide your local advertising expenditures between your individual Local Market Advertising expenses and your Local Cooperative Area Advertising program spending (if applicable). The costs of food or beverage products you sell at a reduced price or give away do not count toward the fulfillment of your local advertising obligation.

Local Market Advertising: This is a percentage of monthly Gross Sales, with a current minimum aggregate expenditure of 4.2% of Gross Sales comprised of this fee, the Advertising and Marketing Service Fee, and Local Cooperative Area Advertising (if applicable). The amount is divided between your individual local market participation and the Local Cooperative Area Advertising program. The advertising expenditure is a minimum expenditure requirement which varies when combined with your Advertising and Marketing Service Fee as discussed in the table above and the Local Cooperative Area Advertising program (if any) discussed below.

Local Cooperative Area Advertising: This is a percentage of monthly Gross Sales, with a current minimum aggregate expenditure of 4.2% of Gross Sales comprised of this fee, the Advertising and Marketing Service Fee, and Local Market Advertising. Participants in the Local Cooperative Area Advertising program determine this fee, and it is currently in the general range of 3% to 7% of monthly Gross Sales. "Area" for determining participation in a Local Cooperative Area Advertising program, in most instances, is defined using the A.C. Nielsen DMA county coverage designation method as those terms are used in the advertising industry. Our company-owned Arby's Restaurants have the same voting power as franchised restaurants in the Local Cooperative Area Advertising program; each Arby's Restaurant has one vote. Note that we may have controlling votes in a Local Cooperative Area Advertising program if we have the majority of restaurants that participate in a particular advertising cooperative.

Advertising and Marketing Service Fee: Effective January 1, 2024, the AFA Board of Directors approved dues based on a rate structure whereby the amount of Advertising and Marketing Service Fee ranges from 2.22% to 4.00%. The most current tiered rate structure, if any, is shown in Exhibit E to the Franchise Agreement. The Advertising and Marketing Service Fee and tiered rate structure may change in the future, including the elimination or reinstatement of the tiered rate structure.

Based on the current tiered rate structure for the Advertising and Marketing Service Fee (which AFA may change in the future), your minimum Local Market and Local Cooperative Area advertising expenditures are as follows:

| Effective January 1, 2024 Minimum Combined Advertising Expenditure | | |
|---|--|--|
| <u>A</u> <u>B</u> | | |
| | (<u>4.2% - Column A</u>) | |
| If Advertising and Marketing Service Fee is: | Then Local Market and Cooperative Area Advertising Expenditure is: | |
| Lowest 2.22% 1.98% | | |
| Highest 4.00% | 0.20% | |

We pay the Advertising and Marketing Service Fee for Non-Traditional Restaurants from our royalty and forward the payment to AFA, and Non-Traditional Restaurants do not participate in Local Cooperative Area Advertising programs.

Effective April 12, 2023, we and the AFA Board of Directors approved discounts on amounts that qualifying franchisees will pay to as AFA dues and the Advertising and

Marketing Service Fee. If you qualify for the NRO, Deeper NRO, or Select Developing Markets incentive program, then the Advertising and Marketing Service Fee is reduced as follows:

| Duration of Effective Advertising and Marketing Service Fee | Discount on Advertising and Marketing Service Fee* |
|--|---|
| Opening through Year 3 | 75% Discount Off Standard Dues |
| Year 4 | 50% Discount Off Standard Dues |
| Year 5 through remainder of the term | Standard Dues |

* You must pay at least the then-current minimum Advertising and Marketing Service Fee that is set by the AFA to cover fixed operational expenses. The current minimum Advertising and Marketing Service Fee is 0.85% of Gross Sales.

Although the Franchise Agreement requires a current minimum aggregate advertising expenditure (for the Advertising and Marketing Service Fee, Local Market Advertising and Cooperative Area Advertising) of 4.2% of Gross Sales, for Traditional Restaurants qualifying for the NRO, Deeper NRO, or Select Developing Markets incentive program, we will calculate the required Local Market Advertising spending requirement based on the undiscounted Advertising and Marketing Service Fee. In other words, we will not increase the Local Market Advertising spending requirement to offset the reduced Advertising and Marketing Service Fee. However, the NRO, Deeper NRO, or Select Developing Markets incentive program does not impact your Traditional Restaurant's required contributions for Cooperative Area Advertising. You still must contribute the amount that the cooperative requires.

The NRO, Deeper NRO, and Select Developing Markets incentive programs do not impact your Traditional Restaurant's required contributions for Local Cooperative Area Advertising. You must contribute the amount that the cooperative requires.

We describe the conditions to qualify for the NRO, Deeper NRO, and Select Developing Markets incentive programs in Item 5.

- 4. You also must pay costs of transportation, room, and board for your personnel. We pay no compensation of any kind to you or your employees while training and we will not reimburse you for any expenses associated with training. We may require you to purchase access to training videos or other instructional materials from us. We may in our sole judgment specify additional training requirements, including supplemental or refresher training programs for you, your managers and/or employees. These additional training requirements may require that you pay all associated costs and expenses (including training fees).
- 5. If we and one or more Other Franchisors grant you the right to open and operate an Arby's Restaurant and Other Restaurant(s) at a Multi-Brand Location, you must pay all ongoing fees due under each applicable Other Franchisor's franchise agreement in addition to the ongoing fees described in this Item.

7. ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT

| Type of Expenditure | Free-Standing Leased Amount | Non-Free- Standing Leased Amount | Method of Payment | When Due | To Whom Payment Is To Be Made |
|---|-----------------------------------|--|----------------------|--|-------------------------------------|
| Development Fee ⁽¹⁾ | \$6,250 - \$12,500 | \$6,250 - \$12,500 | See Item 5 | Upon execution of Development Agreement | Us |
| Franchise Fee (1) | \$0 - \$37,500 | \$0 - \$37,500 | See Item 5 | See Item 5 – earlier of 90 days prior to opening or upon commencement of construction | Us |
| Fees and Expenses During Training ⁽²⁾ | \$5,000 - \$23,400 | \$5,000 - \$23,400 | As arranged | As incurred | Us and Vendors |
| Total Development & Franchise Fees / Training | \$11,250 - \$73,400 | \$11,250 - \$73,400 | | | |
| Lease Deposits and Payments ⁽³⁾ | \$12,000 – \$50,000 | \$12,000 – \$50,000 | Lump Sum | At lease signing or prior to opening | Landlord |
| Site Costs (4) | \$0 - \$451,000 | \$0 - \$4,000 | As arranged | As incurred | Contractor |
| Landscaping ⁽⁵⁾ | \$0 - \$45,000 | N/A | As arranged | As incurred | Contractor |
| Total Site and Real Estate (excluding purchase/lease) | \$12,000 - \$546,000 | \$12,000 - \$54,000 | | | |
| Civil & Architectural Drawings / Professional Fees ⁽⁶⁾ | \$40,000 - \$150,000 | \$6,000 - \$65,000 | As arranged | As incurred | Vendor |
| Zoning / Permitting Costs ⁽⁷⁾ | \$1,000 - \$112,000 | \$1,000 - \$18,000 | As arranged | As incurred | Vendor |
| Building Costs ⁽⁸⁾ | \$400,000 - \$850,000 | \$236,000 - \$500,000 | As arranged | As incurred | Vendor |
| Equipment ⁽⁹⁾ | \$225,000 - \$325,000 | \$225,000 - \$325,000 | As arranged | As incurred | Vendor |
| Computer Hardware and Software/ POS ⁽¹⁰⁾ | \$32,000 - \$55,000 | \$32,000 - \$42,000 | As arranged | As incurred | Vendor |
| Décor Package ⁽¹¹⁾ | \$11,000 - \$35,000 | \$11,000 - \$35,000 | As arranged | As incurred | Vendor |
| Signage & Drive Thru ⁽¹⁵⁾ | \$44,000 - \$88,000 | \$25,000 - \$45,000 | As arranged | As incurred | Vendor |

| Type of Expenditure | Free-Standing Leased Amount | Non-Free- Standing Leased Amount | Method of Payment | When Due | To Whom Payment Is To Be Made |
|---|-----------------------------------|--|----------------------|-------------------------|-------------------------------------|
| Total Building / Construction / Equipment | \$753,000 - \$1,615,000 | \$536,000 - \$1,030,000 | | | |
| Pre-Opening Wages | \$21,300 - \$41,200 | \$21,300 - \$41,200 | As arranged | As incurred | Employees |
| Opening Inventory ⁽¹⁴⁾ | \$18,000 - \$26,000 | \$18,000 - \$26,000 | As arranged | As incurred | Vendor |
| Insurance ⁽¹⁵⁾ | \$8,400 - \$14,400 | \$8,400 - \$14,400 | As arranged | As incurred | Broker |
| Working Capital / Additional Funds ⁽¹⁶⁾ | \$33,000 - \$100,000 | \$33,000 - \$100,000 | As arranged | As incurred | Employees / Vendors, Etc. |
| Rent (one month) ⁽³⁾ | \$4,000 - \$10,000 | \$4,000 - \$10,000 | As arranged | Installments each month | Landlord |
| Business Licenses, Health Permits, Utilities Deposits ⁽¹⁷⁾ | \$1,000 - \$25,000 | \$1,000 - \$25,000 | As arranged | As incurred | City, utility company |
| Total Pre-Opening / Operating Deposits | \$85,700 - \$216,600 | \$85,700 - \$216,600 | | | |
| Total Estimated Initial Investment (excluding purchase/lease ⁽¹⁸⁾⁽¹⁹⁾ | \$861,950 - \$2,451,000 | \$644,950 - \$1,374,000 | | | |

The exterior design gives an Arby's Restaurant its identity. The building represents a way to market the Arby's brand and develop customer recognition. Currently, we have one basic design, the Inspire image, which is the only available image for any new restaurants, conversions and remodels of existing Arby's restaurants. We may change our permitted exterior design(s), including by eliminating a design altogether, at any time in the future. The Inspire image features a contemporary rectilinear design which incorporates "squared-off" building geometry wherever possible. It features a red metal cantilevered eyebrow awning, bronze architectural columns, new building signage, exterior lighting, and a refinished modern exterior comprised of smooth exterior insulation and finishing system, white brick pattern walls, scored wood tone materials, and a monochromatic color scheme.

The estimates in this table reflect both a leased scenario for the Inspire free-standing building type and a leased scenario for other non-free-standing building types. The ranges for the free-standing building reflect a 2,400 to 3,000 square foot build-to-suit site in our Inspire image in which the landlord incurs most of the development costs on the low end, to a conversion of an existing site in which you will incur most of the conversion costs on the high end. These ranges do not reflect costs to construct a new building. The ranges for the non-free-standing building types reflect estimates from a build-to-suit on the low end to vacant tenant space on the high end. Non-free-standing building types include in-line, end cap with drive-thru, truck stop, travel plaza, convenience store and non-traditional locations.

Notes:

- 1. We describe the Development Fee and initial Franchise Fee in Item 5. The Development Fee amount in this Item 7 assumes you will develop only one Restaurant under the Development Agreement.
- We do not charge any training fee for training 3 managers in your first Restaurant and one manager in your second Restaurant. You must pay our then current training fee (currently \$2,100 per attendee) for each additional manager. You also must pay your trainees' expenses.
- 3. If you do not own suitable space or land for your Restaurant, you must rent premises suitable for the Restaurant. You typically will rent the premises for a free-standing location. A prime location covers 30,000 to 40,000 sq. ft., with 100 to 180 ft. of street frontage. The lot size you need often depends on the ratio of parking to seating that local permitting authorities require. This ratio is generally 1 parking space to every 2 seats within the Restaurant. The typical building sizes generally ranges from 2,400 to 3,000 sq. ft. This estimate is for your rent the first month and does not include an estimate of monthly real estate-related expenses, such as common area maintenance charges, real estate taxes and landlord insurance. The rental expense may vary widely based on geographic location, size of the facility, local rental rates, landlord's work, tenant improvement allowance and other factors. Usually, the landlord requires payment of first and last month's rent in advance and a security deposit equal to one to 3 months' rent.
- 4. This estimate covers the cost of development outside the building footprint defining the building construction area. This is in the area of construction defined by an imaginary line located outside the building exterior perimeter walls and following the contours of those walls. The site must be suitable for commercial construction. Necessary work might include architectural renderings, site engineering, soil testing, environmental studies (Phase 1), filling, grading, compaction, curb, cut utility installation or relocation, and drainage control. These costs could apply for either a leased site or purchased site. These site cost estimates assume there are no extenuating site conditions such as bad soils, retaining walls, underground storm water retention, exceedingly restrictive DOT and unconnected utilities.
- 5. Landscaping costs vary by site and facility type and might not apply to certain locations.
- 6. This estimate covers costs to employ an architect or civil engineer to modify our standard plans for your site. Costs will vary depending on the revisions that you or your municipality, county, or state request or require.
- 7. You may need to request a zoning variance or otherwise alter current zoning conditions. Costs will vary depending on the requirements of your municipality, county, or state.
- 8. This figure estimates average building costs and basic construction and remodeling costs. It covers the construction cost of the building itself, but not the costs for site development or equipment, which are addressed below. Building costs vary widely, depending on geographic location, size of building, environmental, or other local construction requirements, and if the site is a conversion of a former restaurant space.

- 9. This figure covers the costs for equipment, other than items referenced separately in the table. Depending on your financial position and economic conditions, you may be able to finance some portion of the equipment package cost through a bank or leasing company. This estimate does not include taxes but does include freight and installation charges. You will negotiate exact costs with each supplier.
- 10. We describe the minimum technology requirements, including a point of sale system ("POS"), in the Arby's Operating Standards Manual (the "Manual"). Additionally, your Restaurant must have a Windows-based personal computer, with broadband internet connection, sound and graphics capabilities, and printer.
- 11. This estimates the costs for leasehold improvements, furniture, fixtures, other fixed assets and other aspects of the décor package. You must purchase your décor package from our approved suppliers. Costs will vary depending upon the number of seats and the mix of tables, chairs, and booths. Décor must comply with Arby's current image.
- 12. Signage and drive-thru costs include Arby's signage, menu boards, and drive-thru package components where applicable. You must install indoor and outdoor signage when applicable. You must purchase signs and menu boards from our approved suppliers. Costs will vary by site and facility type. Certain enhancements to signage and to the drive-thru package are optional.
- 13. You will incur pre-opening labor expenses for salaried and hourly workers. These expenses will vary by geography, market conditions and facility type, as well as your business decisions. The estimates assume that you will pay restaurant managers for 1.5 to 3 months before opening, assistant managers for 2 to 9 weeks at 40 hours per week, and other employees for 3 to 4 weeks. Your own expenses may differ depending on actual staffing levels, state employer taxes, wage and benefit levels.
- 14. Amounts for opening inventory may vary according to facility type.
- 15. Insurance costs vary depending on your insurability, Restaurant location and facility type. You typically will pay your entire premium for workers' compensation, property and casualty insurance in advance. Your commercial general liability insurance policy must provide coverage on an occurrence basis for personal injury, bodily injury, property damage, product and contractual liability in an amount of at least \$1,000,000.00.
- 16. This amount estimates the funds needed to cover initial operating expenses, including Restaurant management salaries, for a period of 3 months of operation (other than the items identified separately in the table). These figures are estimates, and we cannot guarantee you will not have additional expenses starting the business. You might need additional working capital during the first 3 months you operate your Restaurant and for a longer period after that. This 3-month period is not intended, and should not be interpreted, to identify a point at which your Restaurant will break even. Your costs will depend on factors such as how closely you follow our recommended methods and procedures; your management skill, experience and business acumen; local economic conditions; the local market for the Restaurant's products; the prevailing wage rate; competition; and the sales level reached during the initial period.
- 17. This covers the estimated cost of business permits and licenses, utility deposits, taxes and other prepaid expenses.

18. We relied on our, our affiliates', and our predecessors' over 50 years of experience in developing, operating and franchising Arby's Restaurants since to prepare the estimate for additional funds and other estimates in this table, although this experience is almost entirely with Traditional rather than Non-Traditional Restaurants. You should review these figures carefully with a business advisor, your accountant and/or your attorney before deciding to acquire the franchise. The estimate does not include any finance charge, interest, or debt service obligation. Except for the security deposit under a real property lease, which typically is refundable if you comply with the lease's terms, none of the payments is likely to be refundable, although this may depend on your negotiations with others. Neither we nor our affiliates offer financing for any part of the initial investment. The availability and terms of financing depend on many factors, including the availability of financing generally, your creditworthiness and collateral and the lending policies of financial institutions from which you request a loan.

We cannot guarantee that you will not have additional expenses in starting the business. Your investment will depend on many factors, including how closely you follow our methods and procedures; your management skills, experience and business acumen; local economic conditions; local real estate and construction costs; the local market for our product; the prevailing wage rate; professional service fees; competition, and the sales level reached during the initial period. Some costs are annual expenditures, while other costs are one-time expenditures.

19. If we permit you to develop an Arby's Restaurant at a Multi-Brand Location, you may incur additional expenses to establish the Other Restaurant(s), including initial franchise fee, initial training program, computer system, signage, fixtures, furniture, equipment, initial inventory, and other expenses. You will find the build costs and other costs to establish each applicable Other Restaurant(s) in the Other Franchisor's franchise disclosure document. You may pay less than the cumulative total estimated initial investments for both an Arby's Restaurant and Other Restaurant if certain expenses, such as rent and insurance, overlap.

8. **RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES**

In order to establish a uniform image and uniform quality of product and services throughout the Arby's Restaurant network, you must operate and maintain the Restaurant according to the Manual and our standards. Our standards may regulate, among other things, the equipment and other products and services you use to operate the Restaurant, designated or approved suppliers of these items, and required or authorized products and services your Restaurant offers. We issue and modify standards based on our, our affiliates' and our franchisees' experience in operating and franchising Arby's Restaurants. We will notify you in the Manual, on our extranet at <u>www.myarbys.com</u> or its successor, or in other written communications of our standards and the names of some of our designated and approved suppliers. We also provide our relevant standards and specifications to approved suppliers, either directly or through ARCOP, Inc. ("ARCOP"), a non-profit supply chain cooperative for the Arby's Restaurant network.

ARCOP sources and provides risk management solutions related to the contracting and distribution of food, packaging, beverage, capital assets, services, energy, and operating supplies available to Arby's franchisees and our company-owned Arby's Restaurants. This franchiseedirected organization is funded by an upcharge on key food items (currently only on cases of french fry products, roast beef, and some frozen breads), which distributors collect and pay to ARCOP. ARCOP utilizes the Arby's Restaurant system volume to negotiate with suppliers and distributors, thus establishing pricing for all Arby's Restaurants. Specific items and suppliers remain subject to our approval, and our approval of any supplier or distributor is based on our approved criteria in existence at that time. Although participation in ARCOP is not mandatory, currently all domestic Arby's Restaurant franchisees are members of ARCOP. If you wish to purchase from another source, you must obtain our written approval. At a minimum, that source must demonstrate its ability to meet our standards for nutrition, quality, uniformity, and delivery. We do not negotiate purchase agreements for food, proprietary paper, and operating supplies with suppliers for the Arby's system.

ARG has contracted with a technology provider to provide franchisees a technology-based learning management system, and franchisees must participate in ARG's arrangement with the provider.

In order to create a uniform online ordering experience for Arby's customers, IRB, one of our affiliates, has developed and provides Arby's franchisees an optional online ordering platform for the Arby's Restaurant network (the "Arby's Order Ahead Platform"). IRB and its contractors currently are the only approved suppliers for the Arby's Order Ahead Platform. Additionally, you must sign contracts with approved suppliers and participate in our then-current gift card program operated by or through our approved suppliers (that may include us or our affiliates).

Otherwise, neither we nor our affiliates are approved suppliers or the only approved suppliers for any category of goods and services for the Arby's Restaurants. In the past, ARG (or its affiliates) entered into leases or subleases with franchisees for real estate, leasehold improvements, and/or equipment. For the fiscal year ended December 31, 2023, ARG reported \$ 13,636,390 in rental revenue and \$7,860,252 in rental costs, for a net revenue of \$ 5,776,138 from 94 franchised Arby's restaurant properties. Except for this amount, neither we nor our affiliates received any revenue during our 2023 fiscal year from selling products or services to Arby's Restaurant franchisees. We or our affiliates may receive profits and commissions on other sales made directly by us or our affiliates to you in the future.

We currently require you to purchase all of your furniture, fixtures and equipment (excluding only the back office computer systems), food and beverage ingredients and components, cups and other paper goods, uniforms, professional cleaning services, hygiene and food safety program materials, restaurant auditing services, third party delivery services, and credit and debit card processing and related services only from one of our approved suppliers and through our approved distributors. For some items and services, you must sign contracts with third party suppliers and vendors in the form that we or they specify.

If you desire to purchase any items from a supplier or distributor that we have not previously approved (for those items that we require you to purchase only from approved suppliers), you must request, in writing, our prior approval of the supplier or distributor. We will consider approval if the supplier or distributor can meet and maintain our specifications, standards, and requirements and otherwise meets the needs of the Arby's Restaurant system. You must furnish, at your own expense, adequate samples of the item for which you are requesting approval, or if that is not feasible, you must furnish copies of descriptions, specifications, and pictures of the items in question. In considering any request for a new or additional supplier or distributor, we may charge the proposed supplier or distributor all reasonable costs and expenses we incur in evaluating, investigating, and determining our response to the request. If you fail to obtain our approval to purchase from an unauthorized supplier or distributor, and buy from an unauthorized supplier or distributor, we may terminate your Franchise Agreement. It typically takes approximately 90 calendar days for us to complete our inspection and evaluation process for

approval or disapproval of a proposed supplier. We are not required to approve any particular supplier or distributor and may only approve a single supplier or distributor (that may include us or our affiliates) for certain items. We can refuse to approve any particular supplier or distributor or an unreasonable number of suppliers and/or distributors for any particular item or service in our sole judgment. We also may revoke our approval of any item or supplier by providing notice to you. We do not provide material benefits to you (for example, renewal or granting additional franchises) based on your purchase of particular products or services or use of particular suppliers. There are no approved suppliers in which any of our officers owns an interest.

Except as described above, you currently are not required to purchase or lease any goods, services, supplies, fixtures, equipment, inventory, computer hardware or software, real estate or comparable items concerning the establishment or operation of the franchised business from us, our affiliates, or our approved suppliers. However, you must purchase or lease the Restaurant's point-of-sale and back office computer systems, and all other products and services for your Restaurant, according to our standards and specifications.

On occasion, we or our affiliates may negotiate favorable pricing terms with various suppliers and vendors for our company-owned Arby's Restaurants, and we generally offer those same favorable pricing terms to franchisees for voluntary participation. ARCOP negotiates purchase arrangements, including price terms, with suppliers and distributors. In addition, ARCOP may, at its option, participate in certain purchasing arrangements negotiated by us or our affiliates. Collectively, the purchases and leases that you must make from us or our affiliates, from designated or approved suppliers, or under our standards and specifications represent about 90% of your purchases and leases to establish and operate the Restaurant.

Our affiliates and we do not derive any revenue, favorable pricing not also available to you, or other material consideration from your purchases or leases from approved suppliers; however, our beverage suppliers, The Coca-Cola Company, and Dr. Pepper/Seven Up, Inc. do provide funding for marketing initiatives, the Arby's Foundation, and the annual Arby's franchise convention. During the fiscal year which ended December 31, 2023, ARG received a rebate from The Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola and Dr. Pepper cola syrup and other Coca-Cola and Dr. Pepper products that our company-owned Arby's Restaurants purchased, and franchisees received rebates from The Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola Company and Dr. Pepper/Seven Up, Inc. based on the gallons of Coca-Cola and Dr. Pepper syrup and other Coca-Cola and Dr. Pepper products they purchased.

You may operate the Restaurant only from a site that we accept. We will provide you with standard plans for an approved Restaurant building or layout, including specifications for fixtures, furnishings, signs, and equipment. However, it is your responsibility to adapt these standard plans to the accepted site and submit the proposed final working plans to us for approval. You must maintain the Franchised Premises in good condition and state of repair as necessary to comply with and satisfy the requirements of the manual. In addition, on or before the 10th anniversary of the date you sign the Franchise Agreement, you must do a refresh and upgrade of the Franchised Premises so that the Restaurant building conforms to our then current exterior building color specifications for new Arby's restaurants (without any structural changes) and the restaurant interior (including, the dining room, furniture, fixtures, and equipment) are substantially consistent with the then current image of new Arby's restaurants. Before you begin the refresh and upgrade, you must submit to us proposed specifications for our written approval.

You must obtain and keep in full force and effect insurance covering your business and the Restaurant's premises naming us, our owners and affiliates, and AFA (as long as membership is

compulsory under the Franchise Agreement) as additional insureds. You must obtain the insurance from a responsible insurance company licensed to do business in the state in which the Restaurant is located and having an A.M. Best insurance rating of "A-" with a FSC (Financial Size Category) rating of "X". The commercial general liability insurance must provide coverage on an occurrence basis for personal injury, bodily injury, property damage, product and contractual liability in an amount of at least \$1,000,000.

Multi-Brand Locations

If we and you enter into the Multi-Brand Addendum and you operate your Restaurant at a Multi-Brand Location, we, at our option, may modify any of the terms of the Arby's Restaurant system applicable to the Restaurant, including any system standards, the layout and design requirements, the products and services offered, any mandatory or optional advertising, marketing and promotional programs, required equipment or products, required hours of operation, personnel training and staffing requirements, and other standards, specifications and requirements, in a manner that is different from the manner in which those terms apply to other Arby's Restaurants, to reflect the Restaurant's status as a Multi-Brand Location. If you operate your Restaurant at a Multi-Brand Location, you must comply with all of these modifications.

If we permit you to operate your Restaurant at a Multi-Brand Location, (i) you must use paper products and other items bearing the Trademarks only at the Restaurant and with products served by the Restaurant, and you (or your affiliate) may not use them at the Other Restaurant or with products served by the Other Restaurant; (ii) you must ensure that all employees providing services to customers of the Restaurant wear uniforms that are distinct from the uniforms and/or other apparel worn by the employees providing services to customers of the Restaurants; and (iii) you may be required to purchase or lease certain goods and services for each Other Restaurant from approved or designated suppliers (which may be the applicable Other Franchisor or its affiliate). You can find additional information in each Other Franchisor's franchise disclosure document.

9. FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this disclosure document.

| | Obligation | Section in Agreement ¹ | Disclosure Document Item |
|----|------------------------------|-----------------------------------|--------------------------|
| a. | Site selection and | Sections 6 & 8 of DA | Items 7, 8, 10 and 11 |
| | acquisition/lease | Section 1 of FA | |
| b. | Pre-opening | Section 8 of DA | Items 5, 7, 8, 10 and 11 |
| | purchase/leases | Section 7 of FA | |
| C. | Site development and | Sections 5, 6, 8 & 9 of DA | Items 6, 7, 8, 10 and 11 |
| | other pre-opening | Sections 4, 5, 6 & 7 of FA | |
| | requirements | Section 4(d) of MBA | |
| d. | Initial and ongoing training | Section 10 of DA | Items 6 and 11 |
| | | Section 6 of FA | |
| | | Section 5 of MBA | |

FRANCHISEE'S OBLIGATIONS

| | Obligation | Section in Agreement ¹ | Disclosure Document Item |
|----|---------------------------|-----------------------------------|--------------------------|
| e. | Opening | Sections 4, 11 & 12 of DA | Items 5 and 11 |
| | | Sections 4 of FA | |
| f. | Fees | Sections 3 & 11 of DA | Items 5, 6 and 7 |
| | | Sections 2, 3, 10, 14, 15 & 16 | |
| | | of FA | |
| g. | | Sections 1, 3, 4, 5, 6, 7 & 9 of | Items 8, 11, 14 and 17 |
| | standards and | FA | |
| | policies/operating manual | Sections 4(e)-(g) and 5 of | |
| | | MBA | |
| h. | Trademarks and | Preamble, Sections 1, 12 & | Items 11, 13 14 and 17 |
| | proprietary information | 15 of DA | |
| | | Preamble, Sections 1, 7, 11 | |
| | | & 13 of FA | |
| i. | Restrictions on | Sections 1, 4, & 7 of FA | Items 8, 11 and 16 |
| | products/services offered | | |
| j. | Warranty and customer | Section 10 of DA | Item 11 |
| | service requirements | Section 6 of FA | |
| k. | Territorial development | Section 1 of DA | Item 12 |
| | and sales quotas | Section 1 of FA | |
| I. | Ongoing product/service | Sections 4 & 7 of FA | Items 8 and 11 |
| | purchases | | |
| m. | Maintenance, | Section 9 of DA | Items 6, 8 and 11 |
| | appearance, and | Sections 5 & 14 of FA | |
| | remodeling requirements | Sections 4(A) and 7 of MBA | |
| n. | Insurance | Section 12 of FA | Items 6, 7 and 8 |
| | Advertising | Sections 4, 10 & 11 of FA | Items 6, 7 and 11 |
| р. | Indemnification | Section 12 of FA | Item 6 |
| q. | Owner's participation/ | Sections 1, 6, 12, 13 & 16 of | Items 11 and 15 |
| | management/ staffing | FA | |
| r. | Records and reports | Section 9 of DA | Item 6 |
| | | Sections 3 & 5 of FA | |
| | | Section 4(g) of MBA | |
| s. | Inspections and audits | Sections 3 & 9 of FA | Items 6 and 17 |
| | | Section 6 of MBA | |
| t. | Transfer | Section 16 of DA | Items 6, 10 and 17 |
| | | Section 16 of FA | |
| | | Section 8(b) of MBA | |
| u. | Renewal | Section 17 of DA | Items 6, 10 and 17 |
| | | Section 14 of FA | |
| | | Section 3 of MBA | |
| ۷. | Post-termination | Sections 14 & 15 of DA | Items 14, 15 and 17 |
| | obligations | Sections 13 & 15 of FA | |
| | | Section 8(d) of MBA | |
| w. | Non-competition | Section 13 of FA | Items 15 and 17 |
| | covenants | | |
| х. | Dispute resolution | Sections 19 of DA | Item 17 |
| | | Section 21 of FA | |

| | Obligation | Section in Agreement ¹ | Disclosure Document Item |
|----|------------------------------------|-----------------------------------|------------------------------|
| у. | General Release of | Sections 14, 16, 17 & 20 of | Items 9, 17 and Exhibit C, D |
| | claims ² & Guaranty and | DA | & F |
| | Assumption of Obligations | Sections 1, 14 & 16 of FA | |

Notes:

- 1. "FA" means the Franchise Agreement and "DA" means the Development Agreement. All of these obligations are also obligations of any guarantor under the terms of the Guaranty and Assumption of Obligations, a form of which is attached as Exhibit D to the Franchise Agreement. We may require a guaranty when granting any franchise rights. Section references in Item 9 have the same meaning as the corresponding Article references in the FA.
- 2. We require a General Release of all claims in certain situations (see Exhibit F).

10. FINANCING

We do not offer direct or indirect financing. We do not guaranty your note, lease, or obligation.

11. FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

As noted in Item 1, we signed a management agreement for ARG to provide support and services to Arby's Restaurant franchisees. However, we remain responsible for all of the support and services required under the Franchise Agreement and Development Agreement.

Except as listed below, we are not required to provide you with any assistance.

Pre-opening Obligations: Before you open your Restaurant, we will:

- 1) Designate a geographic area or specific location within which you may select a proposed site for our acceptance. (Section 1 of DA)
- 2) Offer you counseling and advice in site selection, including on-site visits to review potential sites and preparation of market analysis. (Section 5 of DA)
- 3) Review and accept or reject sites you propose. We generally do not own sites and lease them to franchisees, lease sites and sublease them to franchisees, or select sites for franchisees. Each proposed site must meet our then current site selection criteria for Arby's Restaurants. You may only locate the Restaurant at a site we have accepted. You must submit to us the specific site data and demographic and other information concerning the proposed site as we reasonably require, using forms we reasonably require. This data includes a current scale map of the city/town, area income analysis, traffic counts, site description and plot plan on site, color photos, area competition information, and building and signage plans. A free-standing Arby's Restaurant building generally requires a prime location that encompasses a range of 30,000 to 40,000 square feet with 100 to 180 feet street frontage, but you may need a larger or a smaller lot depending on various factors such as existing easements on the property and local code requirements. When reviewing sites we will consider the factors we deem appropriate, such as

demographic characteristics, access, traffic patterns, parking, visibility, competition, character of market, other commercial characteristics, and the proposed site's size, appearance and other physical characteristics. We do not guarantee the suitability or success of the accepted site. We generally respond to proposed site acceptance requests within 30 calendar days. We may reject any proposed site, and if this happens, you must seek and present an alternative proposed site for our acceptance or rejection. If we and you cannot agree on a site or you do not open the Restaurant on or before the deadline in the Development Schedule, we may terminate your Development Agreement. (Sections 6 and 7 of DA)

- 4) Approve a lease that meets our requirements. After we have accepted the proposed site, you must obtain control of the site either by lease or purchase. You must obtain our approval of your proposed lease or financing arrangement for the site, and you must provide a complete copy to us. You must use your commercially reasonable best efforts to cause the lease or financing arrangement to contain designated provisions intended to protect our interests in the leased premises. (Section 8 of DA and Section 1:1:1 of FA)
- 5) Provide standard plans for the approved building or layout, including specifications for equipment, fixtures, furnishings, and signs. You must hire an architect and general contractor to adapt these standard plans to the accepted site and submit final working plans to us for our approval within the time periods we set. It is your responsibility to obtain necessary zoning and construction approvals and permits, architectural services, and contracts for building construction or remodeling and equipment, all according to the final building and equipment plans we approve. You may not proceed with construction or remodeling until you have received our approval of the final working plans. We may also permit you to convert an existing building into a new free-standing Traditional Restaurant. You must submit actual construction costs to us within 120 days of project completion. If we permit you to operate the Restaurant at a Multi-Brand Location, you must design and construct, and/or make modifications to the Restaurant's layout, design, equipment and fixtures that we periodically specify to reflect the Restaurant's operation at a Multi-Brand Location, and you must notify customers, and the design and layout must reflect, in the manner we periodically specify that the operation of the Other Restaurant(s) is separate from and independent from the Restaurant. (Section 9 of DA and Section 4(a) of MBA)
- 6) Sign and deliver the Franchise Agreement to you after you pay all required fees and perform all required obligations under the Development Agreement, if you meet our then current franchising policies and procedures for the issuance of Franchise Agreements. You must sign the Franchise Agreement and pay the initial franchise fee (if any) on the earlier of either 90 days before the scheduled opening or the start of construction. You will sign our then current form of Franchise Agreement for each Arby's Restaurant you develop in the Territory, which currently is the form of Franchise Agreement in this disclosure document but could in the future differ from that form. However, if you fully comply with the Development Agreement, each Franchise Agreement that the Development Agreement covers will reflect the royalty and franchise fee specified in the Development Agreement. (Section 11 of DA)

- 7) Provide specifications and names of approved suppliers for opening inventory, supplies, and related materials. We do not currently provide items directly, but will provide the names of approved suppliers for some items and written specifications for some items. We do not deliver or install any items. (Section 7:2 of FA)
- 8) Consider for approval proposed new specifications and suppliers. (Section 7:2:1 of FA)
- 9) Provide an overview of the Arby's system and our administrative corporate support according to the "New Franchisee Orientation." We describe training later in this Item. (Section 10 of DA)
- 10) Provide a 7-week operational training program conducted in one of our NCTRs, which are located across the country. The program is known as the Arby's Restaurant MTP. We describe this training in detail later in this Item. (Section 10 of DA and 6:2 of FA)
- 11) Approximately 10 weeks before your Restaurant opens, provide you with an electronic copy of the Manual, which may include audio, video, computer software, other electronic media, written materials, written directives in multiple forms including online postings on the Arby's System extranet (i.e. www.myarbys.com or its successor), email and/or other electronic communications, facsimiles, or any other medium capable of conveying the Manual's contents. The Manual, among other things, identifies the licensed trademarks and contains mandatory and suggested standards, specifications, operating procedures, and rules we specify and other information relative to your other obligations under the Franchise Agreement and in the operation of the business. The Manual contains confidential proprietary information and you must return any paper copies of the Manual to us when the Franchise Agreement terminates or expires for any reason. We may supplement, modify, and revise the Manual electronically or in hard copy. (Sections 1:1 and 4:1:1 of the FA)

The following table identifies the subjects contained in the Manual's written materials and the number of pages devoted to each subject.

| Manual Section | |
|------------------------------|-----|
| Operations | 306 |
| Operating Systems & Tools | 105 |
| Cleaning & Sanitation/Ecolab | 80 |
| Safety | 124 |
| Business Practices | 43 |
| Total | 658 |

Post-Opening Obligations: After you open your Restaurant, we will:

- Manage certain advertising and marketing programs. We describe our and your advertising and marketing obligations below in this Item. (Sections 10 and 11 of FA)
- 2) Consider for approval proposed new specifications and suppliers. (Section 7:2:1 of FA)

- 3) Continue to provide you access to updates to the Manual. (Section 4:1 of the FA)
- 4) Before you begin any refresh and upgrade, approve or deny your proposed specifications. (Section 5:3 of theFA)

Advertising and Marketing

Advertising and Marketing Service Fee/AFA

We remit the Advertising and Marketing Service Fee you pay us directly to a separate and independent membership corporation known as AFA, in which every domestic company-owned Restaurant and franchisee is required to participate, and which reports to a Board of Directors representing Arby's domestic franchisees. AFA is the franchisee-administered service organization responsible for advertising and marketing services to the Arby's system.

Effective October 2005, ARG and AFA entered into a Management Agreement that created operational efficiencies, thus benefiting the Arby's system as a whole. Under the Management Agreement, ARG assumed general responsibility for the day-to-day operations of AFA. ARG performs these tasks subject to the approval of AFA's Board of Directors, which consists of AFA members elected by the AFA membership. The AFA Board of Directors has decision-making power, and ARG cannot change or dissolve the AFA Board of Directors or the AFA. In addition to general managerial responsibilities for AFA's day-to-day operations, ARG pays for the general and administrative costs of AFA, other than the cost of an annual audit of AFA and some other expenses.

The most current tiered rate structure for the Advertising and Marketing Service Fee, if any, is shown in Exhibit E to the Franchise Agreement. Effective January 1, 2024, the AFA Board of Directors approved dues based on a rate structure whereby the amount of Advertising and Marketing Service Fee will be between 2.22% and 4.00%. Most franchisees currently pay Advertising and Marketing Service Fees based on the approved rate structure, although we pay those fees on behalf of Non-Traditional Restaurants, and some franchisees may pay different rates based on incentive programs. We and our affiliates contribute to AFA on at least the same basis as franchisees for any Arby's Restaurants that we or they own. The Advertising and Marketing Service Fee and tiered rate structure may change in the future, including the elimination or reinstatement of the tiered rate structure.

AFA will provide limited local and regional advertising and marketing services to you. AFA uses 100% of the money from franchisees' Advertising and Marketing Service Fees to develop and prepare advertising materials, including (for example) materials for print, radio and television, to undertake market research, to purchase national advertising media of all types, to develop social media/networking programs, to pay the commissions, fees and expenses of advertising and marketing agencies and consultants to pay talent and talent residuals, to provide other marketing and non-marketing services, and to pay all fees and expenses incurred regarding providing these items. ARG's staff, advertising agencies and/or other contractors may produce advertising and other materials on AFA's behalf. For the year ended December 31, 2023, (1) no AFA advertising contribution funds were used to solicit franchise sales, and (2) AFA used the money as follows: 81.3% on national media; 12.2 % on creative and content; 4.2% on merchandising; 1.9% on consumer insights; and 0.4% on general and administrative expenses. Fees not spent in the fiscal year in which fees are accumulated are carried forward and spent in the next fiscal year, though AFA attempts to spend all funds contributed to it in the year in which they are contributed.

If you would like to obtain an audited accounting of the advertising funds, send a written request directly to AFA.

Membership in AFA is compulsory. If membership in AFA ceases to be compulsory for those franchisees who are members, franchisees have the right to designate a successor service organization as long as franchisees representing at least 65% of all franchised restaurants and at least 200 franchised restaurants designate the same service organization. If there is no designation by the franchisees, we may designate a successor service organization or elect to retain the fees and provide the specified services directly. AFA, by contract with ARG, has the duty to determine the amount of the Advertising and Marketing Service Fee, which cannot be set below 1.2% of Gross Sales without the prior approval of ARG. Effective April 12, 2023, we and the AFA Board of Directors approved certain discounts on amounts that qualifying franchisees will pay as AFA dues and the Advertising and Marketing Service Fee under the NRO program. Except for the AFA Board of Directors, there is no advertising council of franchisees that advises us on advertising policies.

If we permit you to operate the Restaurant at a Multi-Brand Location, unless we otherwise specify or approve, none of the advertising, marketing or promotional materials associated with the Restaurant may reference any Other Restaurant or the brand(s) under which they operate. (Section 4(f) of the MBA).

Local Market Advertising

In addition to paying the Advertising and Marketing Service Fee/participating in the AFA and participating in your Local Cooperative Area Advertising Program (see below) you must spend at least a minimum percentage of Gross Sales, as shown below, on local market advertising.

| Effective January 1, 2024 Minimum Combined Advertising Expenditure | | | |
|---|--|--|--|
| <u>A</u> <u>B</u> | | | |
| | (<u>4.2% - Column A</u>) | | |
| If Advertising and Marketing Service Fee is: | Then Local Market and Cooperative Area Advertising Expenditure is: | | |
| Lowest 2.22% 1.98% | | | |
| Highest 4.00% | 0.20% | | |

The specific amount you must spend on local advertising will depend on your specified Advertising and Marketing Service Fee (from Exhibit E to the Franchise Agreement) and may change if the Advertising and Marketing Service Fee rates change. Subject to the minimum percentage of monthly Gross Sales, as shown above, you determine the amount that you spend on specific activities when performing your individual local market advertising. The amount is divided between your individual local market advertising and the Local Cooperative Area Advertising program (see below). The costs of food or beverage products you sell at a reduced price or give away do not count in the fulfillment of this advertising obligation.

You must submit all advertising, marketing, or promotional programs, materials, or activities to us for approval before use. If we determine that any advertising, promotional programs, articles or materials you use or plan to use are injurious or prejudicial to us or any of our franchisees, or

violate the Franchise Agreement, you must stop using them immediately upon notification from us. Your advertising, marketing, promotions and other use of Arby's name, logo, graphics or trademarks on the internet or through other electronic media, including social media platforms and communication tools, must comply with the Manual and the Franchise Agreement.

If you qualify, the NRO program will not impact the Local Market and Cooperative Area Advertising Expenditure required under your Franchise Agreement. If you operate a Non-Traditional Restaurant, we do not require you to spend a particular percentage of Gross Sales on local market advertising.

Local Cooperative Area Advertising

You must join and participate in a Local Cooperative Area Advertising program ("Co-op") that we select. Co-ops are formed and governed by the most current standard form Co-op bylaws we issue, the current version of which is attached to the Franchise Agreement. In most instances, we determine your Co-op using the "Designated Market Area" ("DMA") county coverage designation method found in the applicable Co-op Bylaws. Each Arby's Restaurant's contribution is determined by the television coverage/spill received within that county and indexed against the county receiving the highest percentage of coverage, all as measured by Nielsen Media Research, Inc. Once formed, we do not have the power to change, dissolve, or merge Co-ops. You and the other members of the Co-op will administer the Co-op. The Co-op engages the services of an advertising agency or media-buying service to assist in the administration of Co-op meetings and an accounting firm handles the Co-op contributions from each Arby's Restaurant. However, we do assist the Co-ops in the collection of past due Co-op dues that amount to a default under the applicable Franchise Agreements. The Co-op currently must pay talent residual fees when commercials are aired in the Co-op's market, but AFA pays the talent residual fees for national commercials.

The Co-op must operate from written Co-op Bylaws, which typically are approved by a majority vote of the Co-op membership. Each member has one vote for each Arby's Restaurant that the member operates in the Co-op's market. Participating members of the Co-op and prospective franchisees may review the Co-op Bylaws if a Co-op is functioning in the DMA in question.

Each Co-op typically prepares annual income tax returns and periodic financial statements that are presented at each Co-op meeting and are considered proprietary. We do not have any control over Co-op contributions that are not spent in the fiscal year in which they accrue; each local Co-op votes on how to handle excess funds.

We have no obligation to spend any amount on advertising in the area or territory where your Restaurant is located unless we have company-owned Arby's Restaurants in the area or territory and participate in the same Co-op as you. We do not use any of the fees paid to AFA or a Co-op to solicit the sale of franchises.

If you qualify, the NRO program will not impact your Traditional Restaurant's required contributions for Local Cooperative Area Advertising. You must contribute the amount that the cooperative requires. If you operate a Non-Traditional Restaurant, we do not require you to participate in a Local Cooperative Area Advertising program. (Sections 10 and 11 of FA)

Electronic Cash Registers and Computer Systems

You must satisfy our minimum technology requirements including for the point of sale ("POS") system, at the Restaurant. Our technology requirements, as we may periodically modify them, can be found in the Manual. Currently, the POS system you must use is the PAR Brink software platform, including our approved hardware, software, and network platforms for the POS system, Kitchen System, and other appropriately connected devices. In addition, you must use our designated credit card payment gateway software and our designated vendor for credit and debit card processing and related services. You must process all sales, regardless of payment type, through the POS system. You will also need a Windows-based personal computer with broadband internet connection, sound and graphics capabilities, and printer, located in the Restaurant to meet our functionality, performance and informational requirements, maintain and submit any other reports we require, receive communications from us (including those posted on the extranet at www.myarbys.com or its successor), remit royalty and advertising payments, and participate in guest recovery, customer loyalty and similar programs. If you choose to participate in the optional Arby's Order Ahead Platform, you also must acquire the payment and other hardware, the merchant and processor contracts, and the related technology.

Your POS system, computer systems and other technology systems generate and store sales, employee, inventory, cost, speed of service, configuration, and other operations-level data.

We estimate the cost of purchasing the POS system with applicable software will range from \$32,000 to \$55,000, and the cost of purchasing a computer system with the specified requirements will range from \$1,100 to \$2,000. There is also an annual fee related to the ongoing maintenance and support for the POS system that ranges from \$5,000 to \$10,000 per year. If you choose to participate in the optional Arby's Order Ahead Platform then you must sign the then-current form of participation agreement and you will make the ongoing payments described in Item 6 to IRB, our affiliate, and to the approved vendors for the services they provide for the platform, which we expect to range from \$100 to \$2,500 per month. Otherwise, neither we, our affiliate or any third party has any obligation to provide ongoing maintenance, repairs, upgrades, updates or support contracts related to any of these systems. Due to varying market conditions and vendors, we are unable to estimate the cost of any ongoing maintenance, updates, upgrades or support contracts for your Restaurant's POS and computer systems.

We have unlimited, independent access to the information that your POS system and other internet-connected technology systems (such as drive-thru timers) generate and store. For clarity's sake, we will not access individual employee personal data (including contact information, social security numbers, rate of pay or similar information) without your consent or a legal requirement. You must ensure that your POS system and internet-connected technology systems are online and available for access. You also must comply with any standards we periodically implement for upgrades and updates to the POS and computer systems, and no contract limits the frequency or cost of this obligation.

Most companies, including our company and our franchisees, are dependent on information technology and functional application systems. Without them, we could not accept orders, schedule and process manufacturing of products, arrange for delivery, accept payments, process invoices, or pay employees. Telephone systems, the Internet, electronic banking, and other mainstays of the modern economy all can affect your business if not operating properly. We continually work on computer and technology issues to maintain a state of compliance with the various POS and/or other computer and technology system requirements for company-owned Arby's Restaurants. We also may occasionally provide guidance to assist franchisees with

technology strategy development, planning, investment and vendor resolution matters. However, you alone are responsible for analyzing, addressing, fixing, and assuring your own POS and technology compliance, including any required Payment Card Industry ("PCI") compliance. You should assemble a team to understand the POS and related technology problems within your business. The team should include senior businesspeople with a broad understanding of the operations as well as a senior information technology person. You must get your full management support to thoroughly understand what your business needs are and to understand the inherent risks associated with information technology. You should implement contingency plans if you encounter problems with your POS and other information systems that would include mapping out how your company can function if your systems fail. (Sections 3:2 and 5:4 of the FA)

If we permit you to operate the Restaurant at a Multi-Brand Location, at our option, you may use certain areas of the premises and equipment, including point-of-sale systems and other computer equipment, only for the business associated with the Restaurant or only for the business associated with the Restaurant or only for the business associated with the Other Restaurants. (Section 4(a) of MBA)

Time between signing of Agreement and Opening of Business

You must open your Restaurant for business on or before the earlier of (a) the date specified in your Development Agreement for opening the Restaurant, and (b) 30 calendar days after we sign the Franchise Agreement. We estimate the typical length of time between paying the development fee for a Restaurant (which is when you first pay consideration to us for that Restaurant) and the opening of the Restaurant to be between 90 and 540 calendar days. The time to open depends on such factors as the Development Schedule (if any), site selection, lease negotiations, obtaining acceptable financing arrangements, necessary zoning and building permits, meeting other local ordinances or community requirements, weather conditions, shortages, slow delivery and other factors concerning completion of construction, remodeling, decorating, purchasing and installing equipment, fixtures, signs and similar factors, and the completion of pre-opening hiring and training of the employees.

If we permit you to operate the Restaurant at a Multi-Brand Location, you may not open and begin operating the Restaurant unless the Other Restaurant is also open and in operation. (Section 4(b) of the MBA)

<u>Training</u>

If you are a new franchisee, you must participate in our New Franchisee Orientation ("NFO"). If you are a corporation or other business entity, then a partner or approved owner must participate in the NFO. The NFO is a brief overview of the Arby's Restaurant system and the administrative corporate support we provide. We typically conduct the NFO each quarter (but more or less often based upon demand) at the Arby's Support Center, our administrative office and worldwide headquarters. The NFO is a one or 2-day orientation program in a presentation/ classroom setting. There are no tasks related to the NFO that you must complete to our satisfaction. There is no cost for the program, but you will pay your own travel, meal, and lodging expenses.

For each of your first and second Restaurants, you must at all times employ 3 managers (6 total) who have completed (to our satisfaction) and are certified in the MTP, or a comparable training program we approve in our sole judgment, at an NCTR. One of these people may be you, the franchisee, if you are participating in the direct operation of the Restaurant. For your third and subsequent Restaurants, you must at all times employ one manager per Arby's Restaurant who has completed (to our satisfaction) and is certified in the MTP at an NCTR. The MTP is primarily

designed to develop the technical operational skills necessary for the operation of an Arby's Restaurant. A National Certified Training Manager, along with designated training representatives, teaches the program at an NCTR. You must meet the MTP requirement to our satisfaction before opening your Restaurant.

The following table outlines the current MTP:

TRAINING PROGRAM

Through experiential learning with a Certified Training Manager (CTM) and eLearning, the programs below offer strategies and tactics for becoming a proficient Arby's restaurant manager. You must complete Arby's MTP Learning Path to become MTP Certified.

- 1) TMTP teaches fundamental skills needed to execute daily service and non-service tasks.
- 2) SMTP teaches basic management skills needed to operate a shift in an Arby's restaurant effectively, using the tools and processes provided to support consistency and effectiveness.
- 3) MTP teaches critical thinking skills needed to successfully diagnose and correct shift / operating deficiencies (i.e. speed of service, product waste, team deployment strategies, etc.), and includes leadership training to equip new restaurant managers with stronger decision-making skills to help prepare restaurant managers to lead a team to deliver Arby's standards effectively.

| | | Hours On-the-Job | Hours Classroom | |
|-------------------|---|---------------------|--------------------|----------|
| | Subject | Training | Training | Location |
| TMTP – Team | Learning Curriculum | 96 | 0 | NCTR |
| Member Training | Coursework 101 + 102 | | | |
| Program | Opening tasks for team members | | | |
| (2 weeks) | Closing tasks for team members | | | |
| Positional Skills | - Restaurant service skills (referred to | | | |
| | as positional skills): | | | |
| | Backline workstation | | | |
| | o Fry workstation | | | |
| | Drive-thru workstation | | | |
| | Front cashier workstation | | | |
| | Arby's Safety-First standards and | | | |
| | procedures | | | |
| | Arby's Guest Service standards | | | |
| | and procedures | | | |
| | Arby's Brand standards, | | | |
| | processes, and procedures in | | | |
| | accordance with the Operating | | | |
| | Standards Manual (OSM) | | | |
| | Non-guest service tasks to | | | |
| | maintain restaurant condition | | | |
| | <u>Requirements</u> | | | |
| | - Completion of TMTP Curriculum within | | | |
| | Arby's Learning Hub | | | |
| | Pass Knowledge Checks at 90% or better | | | |

| | | Hours | Hours | |
|-----------------------------|---|------------|-----------|----------|
| | | On-the-Job | Classroom | |
| | Subject | Training | Training | Location |
| SMTP – Shift | Learning Curriculum | 144 | 0 | NCTR |
| Management | Courses 201, 202 + 203 | | | |
| Training Program | - Opening tasks for managers | | | |
| (3 weeks) | - Closing tasks for managers | | | |
| Manager in Charge Skills | - Arby's "Meat of the Business" | | | |
| SKIIIS | Operating Systems & Tools - Manager in Charge (MIC) | | | |
| | responsibilities | | | |
| | Continue practicing skills learned in | | | |
| | Courses 101 + 102 | | | |
| | Requirements | | | |
| | - Completion of SMTP Curriculum within | | | |
| | Arby's Learning Hub | | | |
| | Meet expectations as defined in | | | |
| | Weekly Review (end of week | | | |
| | appraisal) | | | |
| | Pass Knowledge Checks at 90% or better | | | |
| MTP – Critical | Learning Curriculum | 96 | 0 | NCTR |
| Thinking & | Courses 301+ 302 | 00 | Ū | NOTIC |
| Leadership Skills | - Critical Thinking Skills for Arby's | | | |
| Training (2 weeks) | Restaurant Managers | | | |
| Management Skills | - Leadership Skills for Arby's Restaurant | | | |
| | Managers (Industry techniques for | | | |
| | successful leaders) | | | |
| | - Establish high degree of proficiency in | | | |
| | the Manager in Charge role | | | |
| | Requirements | | | |
| | - Completion of MTP Curriculum within | | | |
| | Arby's Learning Hub | | | |
| | - Meet expectations as defined in | | | |
| | Weekly Review (end of week | | | |
| | appraisal) | | | |
| | - Pass Knowledge Checks with 90% or | | | |
| | better to be eligible for MTP | | | |
| | Certification | | | |
| | Demonstrate MIC Skills by passing | | | |
| | Management Observation Checklist with | | | |
| | 90% or better to receive MTP Certification | | | |
| Totals | | 336 | 0 | |

The instructional materials are the online Arby's Manual, webinars (electronic seminars on an internet portal), online videos, manuals, checklists, demonstrations, practice and quizzes. The experience of the instructors that is relevant to the subjects taught and the operations of the Arby's Restaurant system ranges from one to 30 years. There is no training fee for the programs described above for the first 3 participants from your first Restaurant and one participant from your second Restaurant, but you must pay the cost of transportation, room and board, and all other costs and expenses for you and your employees. After these first 4 participants have attended MTP, then you are responsible for any applicable training fees, along with the cost of transportation, room and board, and all other costs and expenses while in training.

In addition to the NFO and the MTP, we utilize the Revitalization Roadmap for your first and second Arby's Restaurants to assist with successful executions for new Restaurant openings. For the first Restaurant you open, the training includes the services of 2 people to assist with the needed pre-opening and post-opening crew training at the Restaurant for 10 calendar days. For the second Restaurant you open, the training includes the services of one person to assist with the needed pre-opening and post-opening crew training at the Restaurant for 6 calendar days.

We may, in our sole judgment, specify additional training requirements, including supplemental or refresher training programs for you, your managers and/or employees. These additional training requirements may require that you pay our associated costs and expenses (including training fees). Currently we offer ongoing training through our Cornerstone Learning Management System.

If we permit you to operate the Restaurant at a Multi-Brand Location, the services, guidance and assistance that we provide under the Franchise Agreement, including any training, may be intended for stand-alone Arby's Restaurants and not tailored or specific to Multi-Brand Locations. We may modify our training, staffing and other similar requirements to address any employees that are cross-trained to operate both the Restaurant and the Other Restaurants. However, you must ensure that all employees who provide services to the Restaurant's customers or otherwise assist in the Restaurant's operation are properly trained to operate the Restaurant and otherwise satisfy our requirements. We have no obligation to provide training, services or other assistant with respect to the development or operation of any Other Restaurant. (Sections 4(c) and 5 of the MBA)

12. TERRITORY

If you wish to open one or more Arby's Restaurants, you must sign a Development Agreement before you sign a Franchise Agreement. The Development Agreement grants you the right during its term to open one or more new Arby's Restaurants within the territory/geographical area ("Territory"), and according to the Development Schedule, specified in the Development Agreement. While the Development Agreement is in effect, we will not open, or franchise any party to open, any new Arby's Restaurant in the Territory. We generally define the Territory using a radius encompassing a specific trade area for a proposed Arby's Restaurant or governmental boundaries (streets, city, county). However, the Territory excludes malls, college and university campus locations, hospitals, and other similar institutional-type facilities, service plazas, military bases, theme/amusement parks, airports, casinos, special location activity centers like sports arenas, and sovereign nations. There is no specific minimum size for Territories.

You must open and continuously operate Arby's Restaurants in the Territory according to the Development Schedule to maintain your rights under the Development Agreement. If you do not comply with the Development Schedule or the other provisions of the Development Agreement or any Franchise Agreement, then, among other things, we may terminate the Development Agreement. Except for these situations, continuation of your territorial rights under the Development Agreement does not depend on your achieving a certain sales volume, market penetration or other contingency, and we may not alter your Territory or alter your territorial rights in the Territory during the term of the Development Agreement. If you comply with the Development Agreement during its term, you have the right to negotiate with us for a new Development Agreement if you provide 60 days' notice. Otherwise you have no options, rights of first refusal or similar rights to acquire additional franchises under the Development Agreement.

Under each Franchise Agreement you will operate one Restaurant at a specified location that we have accepted. You may not relocate the Restaurant to a new location within or outside the Protected Area (defined below) without first obtaining our written approval. Typically, we grant requests for relocation when the Restaurant's premises are inoperable due to casualty or taken in condemnation or by eminent domain, when highway relocations or closings have substantially reduced access to the Restaurant's premises, or when you can no longer use the Restaurant's premises for similar reasons beyond your control. We also may permit a relocation for economic reasons, shifts in trade area, demographics and traffic patterns or other special circumstances.

We may, in our sole judgment, grant you a specific and limited protected area surrounding your Restaurant (the "Protected Area"). If the Restaurant is a free-standing structure and we grant you a Protected Area, we will typically delineate the Protected Area using a 1-mile radius from the location or by boundary streets or highways. However, the Protected Area excludes malls, college and university campus locations, hospitals, and other similar institutional-type facilities, service plazas, military bases, theme/amusement parks, airports, casinos, special location activity centers like sports arenas, and sovereign nations. The Protected Area may, however, be limited to the specific Restaurant location. If you operate a Non-Traditional Restaurant, we will not grant any Protected Area.

If we and any Other Franchisor grant you the right to operate an Arby's Restaurant and one or more Other Restaurants at a Multi-Brand Location, Other Franchisor may grant you territorial exclusivity for the Other Restaurant which will be described in Other Franchisor's FDD and/or Other Franchise Agreement.

During the term of the Franchise Agreement, we will not operate or franchise others to operate an Arby's Restaurant using the licensed Trademarks and offering deli-inspired sandwiches for sale to consumers within the Protected Area, if any. Except for these rights, we and our affiliates reserve all other rights relative to Arby's Restaurants, the Arby's trademarks, and other business concepts, whether within or outside the Protected Area. We and our affiliates may operate, license, or franchise Arby's Restaurants in any location, other than the Protected Area, if any, using the Arby's trademarks and offering deli-inspired sandwiches. In addition, we and our affiliates may also establish and operate LSRs or similar or different businesses under any name at any location, whether using Arby's trademarks or other trademarks, unless precluded by a written contractual obligation. We and our affiliates may also develop new and existing concepts, as dual-brand and standalone concepts. Because we and our affiliates may operate, or franchise other parties to operate. Arby's Restaurants at non-traditional locations inside the Territory or Protected Area, and in some cases (like if you operate a Non-Traditional Restaurant) we do not provide a Protected Area, you will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control.

There are no restrictions on your soliciting and accepting customers from outside your Protected Area or otherwise competing with Arby's Restaurants which are now, or may in the future be, located outside your Protected Area (if any). Only we, our affiliates or designees have the right to sell products or services under the Arby's trademark either within or outside of your Protected Area or Territory, if any, through any alternative channels of distribution, such as the internet/worldwide web and other forms of electronic commerce; "800" or similar toll-free telephone numbers; catalogs; telemarketing or other direct marketing sales; or any other channel of distribution other than an Arby's Restaurant, and you may not sell products or services under the Arby's trademark either within or outside of your Protected Area or Territory using alternative channels of distribution. You have no right to compensation if we do so. We currently sell frozen

curly fries at approximately 44,000 retail stores nationwide and online. We reserve the right to sell other products or services under the Arby's trademark or other trademarks using alternative channels of distribution in the future.

The Franchise Agreement does not provide you options, rights of first refusal, or similar rights to acquire additional franchises within the Protected Area or contiguous areas. Continuation of your territorial rights under the Franchise Agreement does not depend on your achieving a certain sales volume, market penetration or other contingency. We may not alter your Protected Area or modify your territorial rights in the Protected Area before your Franchise Agreement expires or is terminated, although we may do so for a successor franchise. Therefore, if a development opportunity arises for another franchisee who is interested in development in your Protected Area or Territory, we will seek your consent to allow that franchisee to open an Arby's Restaurant within your Protected Area or Territory.

Except as described in Item 1, we do not operate or franchise, or currently plan to operate or franchise, any business under a different trademark that sells or will sell goods or services similar to those that our franchisees sell. However, our affiliates, including the Affiliated Programs described in Item 1 and other portfolio companies that currently are or in the future may be owned by private equity funds managed by Roark Capital Management, LLC, may operate and/or franchise businesses that sell similar goods or services to those that our franchisees sell. Item 1 describes our current Affiliated Programs that offer franchises, their principal business addresses, the goods and services they sell, whether their businesses are franchised and/or companyowned, and their trademarks. All of these other brands (with limited exceptions) maintain offices and training facilities that are physically separate from the offices and training facilities of our franchise network. Most of the Affiliated Programs are not direct competitors of our franchise network given the products or services they sell, although some are, as described in Item 1. All of the businesses that our affiliates and their franchisees operate may solicit and accept orders from customers near your business. Because they are separate companies, we do not expect any conflicts between our franchisees and our affiliates' franchisees regarding territory, customers and support, and we have no obligation to resolve any perceived conflicts that might arise.

13. TRADEMARKS

You will have the right under your Franchise Agreement to operate a Restaurant under the name "Arby's" and using the Arby's trademarks, service marks, and trade names listed in the Manual. Our subsidiary, Arby's IP Holder, LLC ("Arby's IP Holder"), owns all of the Arby's U.S. intellectual property. As part of the Securitization Transaction described in Item 1, Arby's IP Holder signed a license agreement with us dated November 13, 2015 which authorizes us to use and sublicense the use of Arby's intellectual property in our franchise operation. That license agreement has a 99-year term. Arby's IP Holder may terminate the agreement, subject to certain securitizationrelated consent rights, only if we materially breach the agreement and fail to cure the breach within 30 days. There are no other agreements currently in effect that significantly limit our right to use or license the use of these marks.

The following list includes the principal Arby's trademarks and service marks (the "Principal Marks"). Arby's IP Holder or its predecessor has registered the Principal Marks on the Principal Register of the United States Patent and Trademark Office (the "PTO") and has made all required affidavit and renewal filings.

Arby's Principal Marks

| Mark | Federal Registration Number | Registration Date |
|---------------------------------|--------------------------------|-------------------|
| Arby's® | 890,631 | May 5, 1970 |
| | 1,065,886 | May 17, 1977 |
| Arby's (on modified Hat Design) | 1,081,230 | January 3, 1978 |
| Arby's & Hat Design | 4,679,713 | January 27, 2015 |

There are no currently effective material determinations of the PTO, the Trademark Trial and Appeal Board, the trademark administrator of any state or any court, and no pending infringement, opposition or cancellation proceedings, and no pending material litigation, involving the Principal Marks. We do not know of either superior prior rights or infringing uses that could materially affect your use of the Trademarks in any state.

You must notify us, in writing, of any suspected infringing uses of, or claims of rights to, the Trademarks or any similar mark, and cooperate with us in responding to them. We or Arby's IP Holder has the sole right to determine whether to take any legal action concerning any infringement or claims and to control and direct any administrative proceeding or litigation involving the Trademarks. We will pay the cost of any litigation or administrative action for policing the Trademarks against infringement. We are not obligated, however, to institute legal or other action to protect you against claims of infringement or unfair competition concerning the Trademarks. We need not participate in your defense nor indemnify you for expenses and damages if you are a party to any administrative or judicial proceeding involving a Trademark. You may not take any legal action for infringement or unfair competition concerning the Trademarks without our consent. We or Arby's IP Holder has the right to control any administrative proceedings or litigation involving a Trademark.

You may use the Trademarks only according to the Franchise Agreement and Manual. You must follow our directions in using the Trademarks and any modified or new trademark. If we require you to modify or discontinue use of a Trademark, we do not have to compensate you. This modification or discontinuance will not provide you with any termination or other rights.

If we permit you to operate the Restaurant at a Multi-Brand Location, you may use the Other Franchisor's trademarks licensed to you under the Other Franchise Agreement in connection with the operation of the Other Restaurant at the Multi-Brand Location.

14. PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION

We hold no patents and do not have any pending patent applications material to the franchise. We have not registered any copyrights applicable to the Arby's Restaurant business with the United States Copyright Office. However, we claim copyrights on and consider proprietary the Manual, the Franchise Agreement, forms, advertisements, and all other Arby's materials, processes, etc. There are no currently effective material determinations of the PTO, the United States Copyright Office or any court regarding any of the copyrighted materials. We do not know of either superior prior rights or infringing uses that could materially affect your use of the copyrighted materials.

You must promptly inform us, in writing, when you learn about any infringement or unauthorized use of our proprietary information or copyrighted materials. We or Arby's IP Holder has the sole right to determine whether to take any legal action concerning any infringement or claims and to control and direct any administrative proceeding or litigation involving the copyrighted materials or proprietary information. We will pay the cost of any litigation or administrative action for policing the copyrighted materials or proprietary information against infringement. We are not obligated, however, to institute legal or other action to protect you against claims arising from your use of the copyrighted materials or proprietary information. We need not participate in your defense nor indemnify you for expenses and damages if you are a party to any administrative or judicial proceeding involving the copyrighted materials or proprietary information. You may not take any legal action for infringement or unfair competition concerning the copyrighted materials or proprietary information against information. You may not take any administrative proceedings or litigation involving copyrighted materials or proprietary information concerning the copyrighted materials or proprietary information concerning the right to control any administrative proceedings or litigation involving copyrighted materials or proprietary information.

Our license agreement with Arby's IP Holder authorizes us to use and sublicense the use of the proprietary information and other Arby's intellectual property in our franchise program. There are no other agreements currently in effect which significantly limit our right to use or license the use of the proprietary information.

You may never reveal any of our confidential information to another person or use it for any other purpose or business and must take reasonable steps to protect the confidentiality of our proprietary information. You may use the proprietary information and copyrighted materials only according to the Franchise Agreement and Manual. You must follow our directions in using the proprietary information and copyrighted and any modified or new materials. If we require you to modify or discontinue use of any proprietary information and copyrighted materials, we do not have to compensate you. This modification or discontinuance will not provide you with any termination or other rights.

15. OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

You must at all times faithfully, honestly, and diligently perform your obligations under the Franchise Agreement, continuously exert your best efforts to promote and enhance the Arby's Restaurant, and not engage in any other business or activity that conflicts with your obligations to operate the Arby's Restaurant in compliance with the Franchise Agreement. It is your responsibility to protect and assure the confidentiality of any proprietary information and trade secrets like methods, procedures, layouts, standards, specifications, designs, recipes and rules, or knowledge you obtain concerning the operation of the Restaurant which may be disclosed to managers and other persons having an interest in the Restaurant.

You (or, if you are a business entity, your owners) have no obligation to participate personally in the direct operation of the Restaurant, although we recommend you do so. However, for each of your first and second Restaurants, you must at all times employ 3 managers (6 total) who have completed (to our satisfaction) and are certified in the Arby's MTP, or a comparable training program we approve in our sole judgment, at an NCTR. One of these people may be you, the franchisee, if you will be participating in the direct operation of the Restaurant. For your third and subsequent Restaurants, you must at all times employ 1 manager per Restaurant who has completed (to our satisfaction) and is certified in MTP at an NCTR. There is no requirement for managers to have any equity interest or ownership in you (if you are a business entity) or the Restaurant.

If we require a guaranty, we will only require your principals to sign it. We do not require your principals' spouses to sign a personal guaranty unless they are also principals or officers of the franchisee entity. Under the guaranty your principals must unconditionally guaranty to punctually pay and perform all of your obligations under the Franchise Agreement.

Additionally, during the term of the Franchise Agreement and for 12 months after its termination you, any guarantor of yours, any general partner if you are a partnership, and any shareholders, limited partners, members, or other equity owner holding at least a 15% interest in you, cannot, without our prior written permission, own, maintain, operate, engage in, be employed by, provide assistance to, or have more than a 15% interest (as owner or otherwise) in any business offering roast beef sandwiches for sale which is located within your Protected Area, if any.

16. RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You may only sell those food and non-alcoholic beverage products designated in the Manual as being included in our standard Arby's menu and meeting the quality standards (including product specifications and sources, cleanliness and sanitation, customer service and hours of operation) in the Manual or as we otherwise may designate in writing. You must sell all products that we designate as mandatory. We have the unlimited right in our sole judgment to modify both the standards and products in the Manual or as we otherwise may designate in writing.

We may, under limited circumstances, authorize the sale of the licensed products for special short term events or programs which would require our prior approval and your agreement, in writing, to comply with the specified conditions of the short term program or event.

To ensure the maintenance of the highest degree of quality and service, you must operate the Arby's Restaurants in strict conformity with the methods, standards, and specifications in the Manual and as we may otherwise require in writing.

If we permit you to operate the Restaurant at a Multi-Brand Location, you may offer the products and services authorized by the Other Franchisor under the Other Franchise Agreement in connection with the operation of the Other Restaurant at the Multi-Brand Location.

17. RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

| Provision | Section in Agreement | Summary |
|------------------------------------|---|---|
| a. Length of the franchise term | Section 14:1 of FA; Section 3 of MBA | For Traditional Restaurants: Term is up to 20 years, but may be less if your lease is shorter than 20 years or you purchase an existing company-owned Restaurant and we do not own the property; or purchase an existing franchisee's Restaurant, in which case, you will either receive the balance of the term under the existing FA or a 20-year term. In addition, if you are converting an existing building into a new Arby's, you may |

THE FRANCHISE RELATIONSHIP

| Provision | Section in Agreement | Summary |
|---|-------------------------|---|
| | Agreement | receive up to a full 20-year term or a term equal to your lease expiration date, dependent upon the scope of the approved remodel that you perform. For Non-Traditional Restaurants: Term is equal to the shorter of 10 years or the term |
| | | of your lease with the applicable airport authority, stadium or arena, or length of the lease for the Franchised Premises. |
| | Section 2 of DA | Negotiated depending on the plan of development. |
| b. Renewal or extension of the term | Section 14:2 of FA | If you meet our approval criteria (including a full remodel and a General Release, see Exhibit F), you may receive a Successor FA (which will be the standard form FA, including the Guaranty and Assumption of Obligations, then current as of 12 months prior to the expiration date of the FA and may have materially different terms and conditions than your previous FA). The Successor term is stated in the FA but is generally up to 20 years for a Traditional Franchise and up to 10 years or coterminous with the lease not to exceed 10 years for a Non-Traditional Franchise. We will not grant you a Successor FA for a term that exceeds the period of time that you are entitled to maintain possession of the Franchised Premises. |
| | Section 3 of MBA | You must satisfy the renewal conditions set forth in, and be in compliance with, the Franchise Agreement and, if we require, renew or extend the term of the Other Franchise Agreement(s). |
| | Section 17 of DA | We will negotiate a new DA with you if you've notified us of your intent; the current DA is in effect and not in default under any agreement with us. |
| c. Requirements for franchisee to renew or extend | Section 14:2 of FA | Renewal means that you have substantially complied with the FA during the initial term and at the expiration date of the FA, you are not and within 12 months prior, have not been in default in the performance of any material obligation under the FA, notwithstanding Section 5:3 Remodeling and Replacement of the FA and unless otherwise established by a successor |

| Provision | Section in | Summary |
|--|-------------------------------|---|
| | Agreement Section 17 of DA | franchise remodeling policy adopted by us, and then in effect; you have remodeled the Franchised Premises to the then-current image for new Arby's Restaurants; you execute the FA and a General Release (see Exhibit F) 30 calendar days before expiration; you have complied with the then-current training requirements, and all other conditions required of franchisees renewing their Agreements or obtaining Successor LAs at the time; and for Traditional Restaurants only, you have applied for a new FA in writing at least 6 months but not more than 9 months before expiration and paid us an administrative fee equal to 10% of the then-current Franchise Fee 180 calendar days before expiration. For Non-Traditional Restaurants, the fee is an administrative fee equal to the then- applicable standard Non-Traditional Franchise Fee (excluding the impact of any discounts or promotions, including any development incentive programs that may be available). You must advise us in writing 60 calendar days before the expiration date of the DA, or 60 calendar days before the anticipated date of execution of the FA for the final Restaurant under the DA Contract Schedule in Exhibit B to the DA. You may be asked to sign a Franchise or DA with materially different terms and conditions than your original Franchise or DA. |
| d. Termination by franchisee | None under FA and DA. | Not applicable. |
| e. Termination by franchisor without cause | None under FA and DA. | Not applicable. |
| f. Termination by franchisor with cause | Section 15 of FA | We can terminate your FA with cause if you default or fail to comply with any clause of your FA. |
| | Section 13 of DA | We can terminate your DA if you default or fail to comply with any clause of your DA. |
| | Section 8(c) of MBA | We can terminate the Franchise Agreement upon the termination or expiration of the Other Franchise Agreement. We may also terminate the Franchise Agreement if you |

| Provision | Section in Agreement | Summary |
|---|---|--|
| | Agreement | abandon or otherwise fail to operate the Other Restaurant. |
| g. "Cause" defined – curable defaults | Section 15:1:3, 15:1:4, and 15:1:5 of FA | You have 30 calendar days (or longer amount required by state law) to cure non- compliance with your FA (except for non- payment of fees and casualty as discussed below), including: failure to operate the Franchised Business strictly in accordance with the Manual or in a way that is detrimental to your business, the business of other Arby's franchisees, or the Arby's system generally. |
| | | You have 10 calendar days (or longer amount required by state law) to cure non- payment of any fees due under your FA. |
| | | You have a maximum of 180 calendar days to re-open and restore the Franchised Premises if any casualty renders the Franchised Premises inoperable. |
| | Section 8(c) of MBA | Non-curable defaults include: termination or expiration of any Other Franchise Agreement or abandonment or ceasing operations of any Other Restaurant for any reason. |
| h. "Cause" defined – non- curable defaults | Sections 15:1:1 and 15:1:2 of FA | Your FA will automatically terminate without notice for non-curable defaults of insolvency; you file for bankruptcy; you enter into a general assignment for the benefit of creditors; receiver appointed by Court; assignment or transfer of your FA without our prior written approval; we may terminate the FA immediately on notice if your rights to the Franchised Premises are terminated; you violate or are convicted of or plead guilty or no contest to violating any state or federal law or any administrative regulation applicable to the operation of the Franchised Business; you fail to submit requested information or submit false or misleading information; duplicate any portion of the Arby's system and know-how in any foodservice outlet not franchised by us; you violate any covenant regarding non- compete or non-disclosure; you deny or restrict our right to inspect the Franchised Business, samples for testing, or books and records of the Franchised Business; if you have committed 2 or more monetary |

| Provision | Section in Agreement | Summary |
|---|--|--|
| | Agreement | defaults under the FA during any consecutive 12-month period and received from us notices of default for such monetary defaults (whether or not the monetary defaults relate to the same or different provisions of the FA and whether or not the monetary defaults were ever cured); if your continued operation of the Franchised Business would result in imminent health or safety dangers to the public; or discontinuance or abandonment of Franchised Premises. |
| | Section 13 of DA | Your DA will terminate immediately and without notice for non-curable defaults: on the death of Developer (if Developer is an individual); you file for bankruptcy; we may terminate the DA immediately on notice if you fail to comply with your DA Contract Schedule; you attempt to assign your DA without our prior written approval; you transfer any interest without our prior written approval; you materially misrepresent any submitted documentation; you violate any provision of the DA; termination by us of any FA or other agreement with Developer; you fail to cure any default within time period specified by us. |
| i. Franchisee's obligations on termination/non-renewal | Section 15:3 of FA | You must immediately cease operating or using, or permitting use of (a) the Arby's trademarks, (b) all advertising, promotional material and programs, menu boards, signs, supplies, uniforms, (c) the Franchised know-how, (d) the Manual, and (e) our exterior building design. You must return the Manual (if you have a hard copy) and immediately de-identify the Franchised Premises. You may be required by us to make alterations and modifications to your restaurant and its premises as is necessary to distinguish its appearance from other Arby's restaurants. |
| | Section 15:5, 15:1:1 and 15:1:2 of FA | We have the right, but not the obligation, at our election and in addition to all other remedies, to: (a) cure your defaults under your lease/sublease or for any assets of the Franchised Business, including fixtures, equipment, or other personal property used by you in the Franchised Business, at your |

| Provision | Section in Agreement | Summary |
|--|-------------------------------------|---|
| | | expense, and (b) in cases where we believe a condition of the Franchised Premises or any product sold in the Franchised Premises poses a threat to the health or safety of any customers, employees, or other persons, we have the right, but not the obligation, to take such action we deem necessary to protect the individuals and the goodwill associated with the Trademarks and system, including, we may require you to close and suspend operations and correct such conditions, destroy or remove any products that we suspect are causing a threat, and/or allow us to enter without being guilty and liable for trespass or tort and correct the condition(s). You are responsible for all associated losses and expenses. |
| | Section 14 of DA | All rights granted to you are extinguished immediately. |
| j. Assignment of contract by franchisor | Section 21:1 of FA | No restriction on our right to assign your FA. |
| | Section 16 of DA | No restriction on our right to assign your DA. |
| k. "Transfer" by franchisee – defined | Section 16:1 of FA | You cannot sell, assign, or transfer without our prior written approval. This restriction includes transfer of FA, assets, Franchised Business, legal composition of corporation or partnership, or ownership in corporation or partnership (stock). |
| | Section 16 DA | Includes the DA and rights granted. |
| I. Franchisor approval of transfer by franchisee | Section 16:2 of FA Section 16 DA | We have the right to approve a transfer by you but will not unreasonably withhold our approval if certain terms and conditions are met, such as the transferee meets our terms and conditions (see "m" below). We have the right to approve transfers. |
| m. Conditions for franchisor approval of transfer | Sections 16:2 and 16:6 of FA | Prospective new owner or transferee is of good character and reputation, qualifies financially, has a good credit rating, and has the requisite amount of relevant business experience; new owner or transferee will sign appropriate assignment agreement and if transfer involves 50% or more of the assets of Franchisee or 50% or more of the ownership interests in Franchisee, then current agreements are signed by prospective transferee; transfer |

| Provision | Section in | Summary |
|---|----------------------|--|
| | Agreement | fee is paid; all outstanding debt owed by you to us, AFA, any applicable local advertising co-ops (for Traditional Restaurants) and any purchasing cooperatives is paid; prospective new owner or transferee satisfactorily completes training; you or transferee agrees to correct any failure of the Franchised Premises to comply with the requirements of the Manual within 90 days (or another mutually- agreeable time) of transaction's closing; appropriate transfer agreements may include execution of General Release (see Exhibit F) and/or Guaranty and Assumption of Obligations (see Exhibit D to the FA; see Exhibit D to this Disclosure Document); and also see "r", below. |
| | Section 8(b) of MBA | We may condition our approval of certain transfers on the simultaneous transfer of other rights, obligations, assets and/or other interests associated with the Other Restaurant(s). |
| n. Franchisor's right of first refusal to acquire franchisee's business | Section 16:2:1 of FA | We have right of first refusal on bona fide transfers of any direct or indirect interest in the FA, in Franchisee or in the Franchised Business. However, if the bona fide offeror satisfies the "pre-qualified buyer" criteria, then the right of first refusal would not apply. A "pre-qualified buyer" is someone that satisfies a number of preconditions including the person satisfies the then- current criteria we use to evaluate prospective franchisees, owns and operates through one or more affiliates at least 5 Arby's restaurants and the affiliates are in material compliance with their franchise agreements and haven't been in default of their franchise agreements during the past 12 months, the person is not in litigation with Arby's and doesn't own a restaurant that offers roast beef sandwiches. |
| o. Franchisor's option to purchase franchisee's | Section 16:2:1 of FA | See "n" above. |
| business | Section 8(d) of MBA | If our right to acquire the Restaurant's assets and/or lease conflicts with similar requirements under the Other Franchise Agreement, you must comply with the requirements we reasonably specify. |

| Provision | Section in Agreement | Summary |
|---|---------------------------------|---|
| p. Death or disability of franchisee | Sections 16.1 and 16.3 of FA | You may transfer less than a majority control of the Franchised Business or less than 50% of the assets of the Franchised Business to a family member or family trust without obtaining our prior written consent. |
| | Section 13(a) of DA | The DA terminates immediately upon the death of the "Developer", if an individual. There is no provision concerning disability. |
| q. Non-competition covenants during the term of the franchise | Section 13:1 of FA | You, any guarantor or general partner of yours if you are a partnership, or any shareholders, limited partners, members, or other equity owner holding at least a 15% interest in you, cannot without our prior written permission: own, maintain, operate, engage in, be employed by, provide assistance to, or have more than a 15% interest (as owner or otherwise) in any business offering roast beef sandwiches for sale which is located within the Protected Area, if any, stated in the FA. |
| r. Non-competition covenants after the franchise is terminated or expires | Section 13:1 of FA | The covenants applicable to you, any guarantor or general partner of yours if you are a partnership, or any shareholders, limited partners, members, or other equity owner holding at least a 15% interest in you, during the term of the FA continue for 12 months after the termination of the FA. |
| s. Modification of the agreement | Section 21:8 of FA | Any modification to the FA must be by a written document executed by you and us. |
| | Section 21 of DA | Any modification to the DA must be by a written document executed by you and us. |
| t. Integration/merger clause | Section 21:8 of FA | The FA and all attached Exhibits constitute the entire agreement between us and except as may be expressly provided in the FA or the disclosure document, there are no other oral or written representations. |
| | Section 21 of DA | The DA contains the entire agreement between us; however, nothing is intended to disclaim the representations made in the disclosure document. |
| u. Dispute resolution by arbitration or mediation | None under FA and DA | Not applicable. |
| v. Choice of forum | Section 21:3 of FA | You must file litigation in the federal or state court of general jurisdiction located closest to our then-current principal office. At present that location is Atlanta, Georgia (subject to state law). We can file litigation in the federal or state court of general |

| Provision | Section in | Summary |
|------------------|---------------------------------|---|
| | Agreement | |
| | | jurisdiction located closest to our then- current principal office or in the jurisdiction where you reside or do business or where the Franchised Premises are or were located, or where the claim arose (subject to state law). Each party irrevocably submits to the jurisdiction of those courts and waives any objection such party may have to either the jurisdiction of or venue in those courts. |
| | Section 19 of DA | You must file litigation in the federal or state court of general jurisdiction located closest to our then-current principal office (subject to state law). |
| w. Choice of law | Section 3:1:2 and 21:2 of FA | Georgia law applies without regard to its conflict of laws rules, provided, however that any Georgia law regulating the sale of franchises or governing the relationship of a franchisor and franchisee will not apply unless its jurisdictional requirements are met independently (see "q" and "r" above). Interest on overdue payments is governed by the law of the state in which the Franchised Premises is located or the State of Georgia, whichever is higher. |
| | Section 19 of DA | Georgia law applies (subject to state law). |

18. PUBLIC FIGURES

We do not use any public figure to promote our franchise.

19. FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

First FPR: Average Unit Volume ("AUV") for Mature Restaurants

As of December 31, 2023 (which is the end of our 2023 fiscal year), there were 3,413 Arby's Restaurants operating in the United States. For 72 of those Arby's Restaurants either (a) the restaurant did not operate continuously for our full fiscal year (which is from January 2, 2023 until December 31, 2023), because it was closed for part of the year or it first opened during the year; or (b) we (or our affiliate) sold the restaurant to a franchisee or acquired the restaurant from a

franchisee during the year, and calculating annual sales for these sold or acquired restaurants is problematic because we and our affiliates use different reporting periods (fiscal periods of 5/4/4 weeks) than our franchisees use (calendar months). We excluded those 72 Arby's Restaurants from this first financial performance representation ("FPR"). We also excluded the 17 company-owned and 43 franchised Arby's Restaurants that closed during 2023 from these FPRs. All of these restaurants operated for more than 12 months before they closed. This first FPR covers those 3,341 Arby's Restaurants that we (or our affiliate) or a franchisee operated continuously for the full year from January 2, 2023 until December 31, 2023 (the "Mature Restaurants"). Our affiliates own and operate 1,089 of the Mature Restaurants and franchisees own and operate the other 2,252.

Mature Restaurants (other than restaurants in travel plazas and food courts) typically range in size from 2,500 to 3,250 square feet, with an average of 2,896 square feet, although there are some atypical Mature Restaurants whose size falls outside this range. The size of Mature Restaurants located in travel plazas and food courts varies with the type of location, and most provide shared seating. 3,282 of the Mature Restaurants operate with drive-thru windows and the remaining 42 Mature Restaurants do not. The Mature Restaurants have operated for an average of 26.5 years. The Mature Restaurants all offer essentially the same products and services, face the same kinds of competitive challenges, and receive the same level of support from us that we expect new franchisees will experience. The Mature Restaurants are located in various markets across the United States.

The following tables reflect average annual Gross Sales (also called the Average Unit Volume, or "AUV") during our 2023 fiscal year (the period from January 2, 2023 through December 31, 2023) for all company-owned Mature Restaurants that our affiliates operate and the AUV during our 2023 fiscal year for all Mature Restaurants that our franchisees operate. The restaurants identified as "other" include various freestanding or non-freestanding conversion and/or prototype Arby's Restaurants (including former prototypes) not included in the previously identified categories. The figures for the median, highest and lowest sales reflect the median, highest and lowest annual Gross Sales of all Mature Restaurants in the applicable group. The figures in the columns titled Top 3rd, Middle 3rd and Bottom 3rd reflect the average annual Gross Sales for the Mature Restaurants in that group, which fall within the top third, middle third and bottom third of the AUVs for all Mature Restaurants in that group.

| | Number of | | Average Unit Volume (AUV) | | | | | | | | | |
|-----------------------------|---------------------|--------------|---------------------------|--------------|------------|-------------------------|--------------|--------------|------------|--|--|--|
| Type of Restaurant | U.S. Restaurants | Average | Median | Highest | Lowest | #/% Rest. Above Avg. | Top 3rd | Middle 3rd | Bottom 3rd | | | |
| Freestanding | | | | | | | | | | | | |
| Inspire | 897 | \$ 1,321,907 | \$ 1,257,204 | \$ 3,731,413 | \$ 383,108 | 397 / 44% | \$ 1,810,762 | \$ 1,278,829 | \$ 906,549 | | | |
| Pinnacle/PM | 933 | 1,361,401 | 1,285,289 | 4,229,701 | 486,612 | 401 / 43% | 1,839,529 | 1,292,993 | 952,776 | | | |
| Others - Free Standing | 139 | 1,353,211 | 1,232,244 | 3,569,999 | 556,634 | 57 / 41% | 1,963,908 | 1,223,435 | 850,916 | | | |
| Non-Freestanding | | | | | | | | | | | | |
| Travel Plaza | 91 | 1,573,456 | 1,554,963 | 2,946,249 | 449,124 | 45 / 49% | 2,170,484 | 1,582,910 | 986,539 | | | |
| End Cap/In-Line/Store Front | 84 | 1,268,623 | 1,190,187 | 3,177,726 | 334,132 | 35 / 42% | 1,701,448 | 1,142,700 | 770,906 | | | |
| C-Store | 81 | 1,181,825 | 1,112,251 | 2,314,084 | 414,939 | 35 / 43% | 1,650,512 | 1,112,637 | 782,327 | | | |
| Others - Non Freestanding | 27 | 903,050 | 703,991 | 3,218,444 | 202,596 | 9 / 33% | 1,563,718 | 743,422 | 462,103 | | | |

Annual Gross Sales Expressed as an AUV

Franchised Mature Restaurants

| | Number of | | Average Unit Volume (AUV) | | | | | | |
|---------------------------|-------------|--------------|---------------------------|--------------|------------|------------|--------------|--------------|--------------|
| Type of Restaurant | U.S. | Average | Median | Highest | Lowest | #/% Rest. | Top 3rd | Middle 3rd | Bottom 3rd |
| Type of Restaurant | Restaurants | Average | weulan | nignest | Lowest | Above Avg. | TOP STU | Wildule Stu | Bottom Siu |
| Freestanding | | | | | | | | | |
| Inspire | 580 | \$ 1,409,545 | \$ 1,329,987 | \$ 3,079,763 | \$ 512,375 | 244 / 42% | \$ 1,870,671 | \$ 1,340,667 | \$ 1,019,319 |
| Pinnacle/PM | 390 | 1,419,036 | 1,394,480 | 3,107,775 | 553,667 | 180 / 46% | 1,857,659 | 1,387,006 | 1,012,442 |
| Others - Free Standing | 88 | 1,470,245 | 1,423,400 | 2,801,691 | 494,256 | 41 / 47% | 1,959,610 | 1,430,101 | 1,035,998 |
| Non-Freestanding | | | | | | | | | |
| Others - Non Freestanding | 31 | 1,053,840 | 1,114,207 | 1,745,467 | 301,126 | 17 / 55% | 1,389,713 | 1,107,553 | 699,671 |

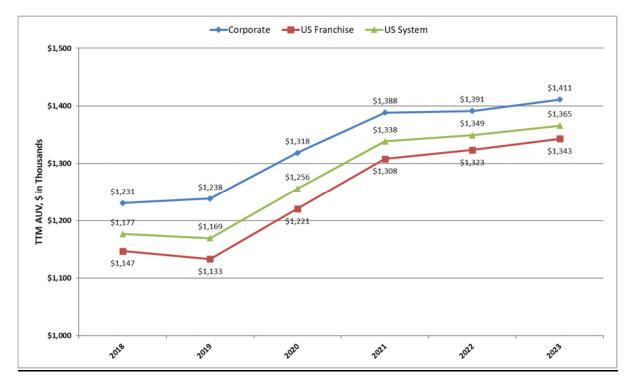
Company-owned Mature Restaurants:

Note to First FPR on AUV:

(1) Under Franchised Mature Restaurants, the Others – Non-Freestanding subcategory includes Arby's Restaurants located in shopping center or mall food courts, military bases, airports, and other non-freestanding locations. Under Company-owned Mature Restaurants, the Others – Non Freestanding subcategory includes Arby's Restaurants located in end-cap or in-line, C-store, and truck stop locations.

Second FPR: AUV Growth

The following graphs reflect the historical AUVs for our company-owned Arby's Restaurants, franchised Arby's Restaurants, and the entire network of Arby's Restaurants in the United States for the periods listed.



History of AUV Growth⁽¹⁾

| | [| | | A۱ | /erage Unit V | olume Metrics | 6 | |
|------------|--------------------------------|----|-----------|-----------------|----------------|-------------------|-------------|--------------|
| | | | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Company- | # of Units Exceeds the Average | | 482 | 485 | 542 | 546 | 499 | 484 |
| Owned | % of Units Exceeds the Average | 9 | 44.8% | 45.1% | 45.6% | 45.6% | 44.8% | 44.4% |
| | Median AUV | \$ | 1,194,774 | \$ 1,212,517 | \$ 1,289,784 | \$ 1,314,003 | \$1,349,288 | \$ 1,346,893 |
| | Lowest AUV | \$ | 417,845 | \$ 514,133 | \$ 416,283 | \$ 424,141 | \$ 355,034 | \$ 301,126 |
| | Highest AUV | \$ | 3,113,574 | \$ 3,176,756 | \$ 2,774,296 | \$ 2,834,409 | \$3,319,518 | \$ 3,107,775 |
| | | | | | | | | |
| Franchised | # of Units Exceeds the Average | | 884 | 948 | 944 | 870 | 788 | 987 |
| | % of Units Exceeds the Average | 9 | 43.6% | 44.7% | 45.2% | 44.8% | 44.0% | 43.8% |
| | Median AUV | \$ | 1,084,521 | \$ 1,090,113 | \$ 1,178,088 | \$ 1,251,412 | \$1,253,804 | \$ 1,263,041 |
| | Lowest AUV | \$ | 253,960 | \$ 262,530 | \$ 200,976 | \$ 125,421 | \$ 335,633 | \$ 202,596 |
| | Highest AUV | \$ | 3,533,420 | \$ 3,218,279 | \$ 3,694,527 | \$ 4,209,291 | \$4,258,085 | \$ 4,229,701 |
| | | | | | | | | |
| US System | # of Units Exceeds the Average | | 1,366 | 1,433 | 1,486 | 1,416 | 1,287 | 1,471 |
| | % of Units Exceeds the Average | 9 | 44.3% | 44.3% | 45.6% | 45.5% | 44.5% | 44.0% |
| | Median AUV | \$ | 1,122,552 | \$ 1,205,865 | \$ 1,215,291 | \$ 1,272,664 | \$1,288,020 | \$ 1,292,529 |
| | Lowest AUV | \$ | 253,960 | \$ 262,530 | \$ 200,976 | \$ 125,421 | \$ 335,633 | \$ 202,596 |
| | Highest AUV | \$ | 3,533,420 | \$ 3,218,279 | \$ 3,694,527 | \$ 4,209,291 | \$4,258,085 | \$ 4,229,701 |
| | | * | -, | -,, | t - ,- > .,•=· | , .,, _ ,, | t .1_201000 | 1.12 |

Note to Second FPR on AUV Growth:

(1) The AUV figure for each annual period represents the average annual Gross Sales for all of the applicable Arby's Restaurants in that period. For the AUV figure for each annual period, we summed the annual Gross Sales for all of the applicable Arby's Restaurants and divided that sum by the number of applicable Arby's Restaurants. The median, highest and lowest AUV figures reflect the median, highest and lowest annual Gross Sales of all of the applicable Arby's Restaurants. We included in each calculation only those Arby's Restaurants in the United States that our affiliate or a franchisee owned and operated for the entire annual period, and which remained open and operating throughout the applicable period. We excluded all Arby's Restaurants that either (a) did not operate continuously for the full period, whether it was closed for part of the period or it first opened during the period; or (b) our affiliate sold to a franchisee or acquired from a franchisee during the period. We also excluded the 53rd week that was in the Arby's fiscal calendar in 2020 and excluded an estimate for the extra day in the leap year (2020).

Notes to all FPRs:

- (1) We calculated the Gross Sales figures for franchised Arby's restaurants in the tables above using information that our franchisees provided.
- (2) Gross Sales for purposes of the FPRs is defined in Item 6 as the total revenue received from the sale of all products, and performance of all services on or from the restaurant's premises, (including both mandatory and optional products, programs and services), whether for cash, credit, or debit card, barter exchange, trade credit, or other credit transactions, and including commissions from vending and ATM machines, but excluding coupons and discounts, and sales tax or any similar taxes. Although our franchisees need our approval to sell non-standard products, we occasionally test products and limited-time offers in our company-owned and certain franchised Arby's Restaurants. Those tests might impact Gross Sales results. These FPRs do not reflect any of the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross revenue or Gross Sales figures to obtain net income or profit. You should conduct an independent investigation of the costs and expenses you will incur in operating your Arby's Restaurant. Franchisees or former franchisees, listed in this disclosure document, may be one source of this information.

(3) An Arby's Restaurant's sales, costs and income will vary significantly depending on a number of factors, including, among other things, the location of the restaurant, competition in the market, pricing decisions, the number of other nearby Arby's Restaurants in the market, the level and types of marketing the restaurant undertakes, the quality of management and service at the restaurant, staffing decisions (including wage rates), and contractual relationships with lessors and vendors. Also, a new Arby's Restaurant is unlikely to achieve the same results as mature restaurants.

Some restaurants have sold or earned this amount. Your individual results may differ. There is no assurance that you'll sell or earn as much.

Other than the preceding financial performance representations, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting the Franchise Counsel, Lisa Storey, Esq., at Arby's Franchisor, LLC, Three Glenlake Parkway NE, Atlanta, Georgia 30328, telephone (678) 514-4500, the Federal Trade Commission, and the appropriate state regulatory agencies.

20. OUTLETS AND FRANCHISEE INFORMATION

| Outlet Type | Year | Outlets at the Start of the Year | Outlets at the End of the Year | Net Change |
|-------------------------------|------|--|-----------------------------------|---------------|
| | 2021 | 2,173 | 2,291 | 118 |
| Franchised Units | 2022 | 2,291 | 2,305 | 14 |
| | 2023 | 2,305 | 2,316 | 11 |
| | 2021 | 1,192 | 1,116 | -76 |
| Company-Owned | 2022 | 1,116 | 1,110 | -6 |
| | 2023 | 1,110 | 1,097 | -13 |
| | 2021 | 3,365 | 3,407 | 42 |
| Total Outlets (United States) | 2022 | 3,407 | 3,415 | 8 |
| | 2023 | 3,415 | 3,413 | -2 |

Table No. 1Systemwide Outlet SummaryFor Years 2023/2022/2021

Table No. 2

Transfers of Outlets from Franchisees to New Owners (other than the Franchisor) For Years 2023/2022/2021

| State | Year | Number of Transfers |
|------------|------|---------------------|
| | 2021 | 40 |
| Arizona | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 0 |
| California | 2022 | 6 |
| | 2023 | 11 |

| State | Year | Number of Transfers |
|-------------|------|---------------------|
| | 2021 | 1 |
| Colorado | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 9 |
| Florida | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 40 |
| Illinois | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 22 |
| Indiana | 2022 | 1 |
| | 2023 | 12 |
| | 2021 | 10 |
| Iowa | 2022 | 0 |
| | 2023 | 1 |
| | 2021 | 1 |
| Kentucky | 2022 | 4 |
| | 2023 | 1 |
| | 2021 | 2 |
| Louisiana | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 0 |
| Maine | 2022 | 0 |
| | 2023 | 1 |
| | 2021 | 0 |
| Maryland | 2022 | 0 |
| | 2023 | 4 |
| | 2021 | 1 |
| Michigan | 2022 | 0 |
| | 2023 | 3 |
| | 2021 | 1 |
| Minnesota | 2022 | 0 |
| | 2023 | 1 |
| | 2021 | 1 |
| Missouri | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 2 |
| Mississippi | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 11 |
| Montana | 2022 | 0 |
| | 2023 | 0 |
| | 2020 | 2 |
| Nebraska | 2022 | 0 |
| | 2022 | 0 |

| State | Year | Number of Transfers |
|----------------|------|---------------------|
| | 2021 | 1 |
| New Jersey | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 1 |
| New Mexico | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 3 |
| New York | 2022 | 1 |
| | 2023 | 0 |
| | 2021 | 11 |
| North Dakota | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 19 |
| Ohio | 2022 | 16 |
| | 2023 | 0 |
| | 2021 | 2 |
| Oregon | 2022 | 0 |
| | 2023 | 19 |
| | 2021 | 13 |
| Pennsylvania | 2022 | 1 |
| | 2023 | 0 |
| | 2021 | 10 |
| South Carolina | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 0 |
| South Dakota | 2022 | 0 |
| | 2023 | 12 |
| | 2021 | 12 |
| Tennessee | 2022 | 0 |
| | 2023 | 1 |
| | 2021 | 0 |
| Texas | 2022 | 10 |
| | 2023 | 0 |
| | 2021 | 0 |
| Utah | 2022 | 2 |
| | 2023 | 0 |
| | 2021 | 3 |
| Virginia | 2022 | 0 |
| | 2023 | 1 |
| | 2021 | 0 |
| Washington | 2022 | 0 |
| | 2023 | 20 |

| State | Year | Number of Transfers |
|--------------|------|---------------------|
| | 2021 | 20 |
| Wisconsin | 2022 | 0 |
| | 2023 | 0 |
| | 2021 | 238 |
| Total (U.S.) | 2022 | 41 |
| | 2023 | 87 |

Table No. 3 Status of Franchised Outlets For Years 2023/2022/2021

| State | Year ² | Outlets at Start of Year ³ | Outlets Opened | Terminations | Non- Renewals | Reacquired by Franchisor | Ceased Operation - Other Reasons | Outlets at End of the Year |
|-------------|-------------------|---|-------------------|--------------|------------------|--------------------------------|---|----------------------------------|
| | 2021 | 11 | 2 | 0 | 0 | 0 | 0 | 13 |
| Alabama | 2022 | 13 | 1 | 0 | 0 | 1 | 0 | 13 |
| | 2023 | 13 | 1 | 0 | 0 | 0 | 0 | 14 |
| | 2021 | 6 | 1 | 0 | 0 | 0 | 0 | 7 |
| Alaska | 2022 | 7 | 2 | 0 | 0 | 0 | 0 | 9 |
| | 2023 | 9 | 0 | 0 | 0 | 0 | 0 | 9 |
| | 2021 | 63 | 0 | 0 | 0 | 0 | 0 | 63 |
| | 2022 | 63 | 2 | 0 | 1 | 0 | 0 | 64 |
| | 2023 | 64 | 1 | 0 | 1 | 0 | 0 | 64 |
| | 2021 | 46 | 0 | 0 | 0 | 0 | 0 | 46 |
| Arkansas | 2022 | 46 | 2 | 0 | 0 | 0 | 0 | 48 |
| | 2023 | 48 | 0 | 0 | 0 | 0 | 0 | 48 |
| | 2021 | 81 | 3 | 0 | 0 | 0 | 0 | 84 |
| California | 2022 | 84 | 4 | 0 | 3 | 0 | 2 | 83 |
| | 2023 | 83 | 3 | 0 | 1 | 0 | 2 | 83 |
| | 2021 | 75 | 2 | 0 | 0 | 0 | 0 | 77 |
| Colorado | 2022 | 77 | 1 | 0 | 0 | 0 | 1 | 77 |
| | 2023 | 77 | 1 | 0 | 1 | 0 | 3 | 74 |
| | 2021 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |
| Connecticut | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2021 | 15 | 0 | 0 | 0 | 0 | 0 | 15 |
| Delaware | 2022 | 15 | 0 | 0 | 0 | 0 | 0 | 15 |
| | 2023 | 15 | 1 | 0 | 0 | 0 | 1 | 15 |
| | 2021 | 57 | 40 | 0 | 0 | 0 | 0 | 97 |
| Florida | 2022 | 97 | 3 | 0 | 0 | 0 | 0 | 100 |
| | 2023 | 100 | 4 | 0 | 0 | 0 | 2 | 102 |
| | 2021 | 47 | 2 | 0 | 0 | 0 | 0 | 49 |
| Georgia | 2022 | 49 | 3 | 0 | 1 | 2 | 1 | 48 |
| | 2023 | 48 | 2 | 0 | 0 | 0 | 1 | 49 |

| State | Year ² | Outlets at Start of Year ³ | Outlets Opened | Terminations | Non- Renewals | Reacquired by Franchisor | Ceased Operation - Other Reasons | Outlets at End of the Year |
|---------------|-------------------|---|-------------------|--------------|------------------|--------------------------------|---|----------------------------------|
| | 2021 | 3 | 0 | 0 | 0 | 0 | 0 | 3 |
| Hawaii | 2022 | 3 | 0 | 0 | 1 | 0 | 0 | 2 |
| | 2023 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| | 2021 | 22 | 0 | 0 | 0 | 0 | 0 | 22 |
| Idaho | 2022 | 22 | 0 | 0 | 0 | 0 | 0 | 22 |
| - | 2023 | 22 | 1 | 0 | 0 | 0 | 0 | 23 |
| | 2021 | 121 | 4 | 0 | 0 | 0 | 3 | 122 |
| Illinois | 2022 | 122 | 5 | 0 | 3 | 0 | 5 | 119 |
| - | 2023 | 119 | 1 | 0 | 0 | 0 | 1 | 119 |
| | 2021 | 65 | 3 | 0 | 0 | 0 | 0 | 68 |
| Indiana | 2022 | 68 | 3 | 0 | 0 | 0 | 1 | 70 |
| ľ | 2023 | 70 | 0 | 0 | 0 | 0 | 0 | 70 |
| | 2021 | 56 | 2 | 0 | 0 | 0 | 0 | 58 |
| Iowa | 2022 | 58 | 2 | 0 | 0 | 0 | 0 | 60 |
| - | 2023 | 60 | 0 | 0 | 2 | 0 | 0 | 58 |
| | 2021 | 60 | 0 | 0 | 0 | 0 | 0 | 60 |
| Kansas | 2022 | 60 | 0 | 0 | 0 | 0 | 0 | 60 |
| - | 2023 | 60 | 0 | 0 | 0 | 0 | 1 | 59 |
| Kentucky | 2021 | 66 | 0 | 0 | 0 | 0 | 0 | 66 |
| | 2022 | 66 | 1 | 0 | 0 | 0 | 0 | 67 |
| | 2023 | 67 | 0 | 0 | 1 | 0 | 0 | 66 |
| | 2021 | 24 | 4 | 0 | 0 | 0 | 0 | 28 |
| Louisiana | 2022 | 28 | 1 | 0 | 0 | 0 | 0 | 29 |
| - | 2023 | 29 | 2 | 0 | 0 | 0 | 1 | 30 |
| | 2021 | 4 | 0 | 0 | 0 | 0 | 0 | 4 |
| Maine | 2022 | 4 | 0 | 0 | 0 | 0 | 0 | 4 |
| - | 2023 | 4 | 0 | 0 | 0 | 0 | 0 | 4 |
| | 2021 | 34 | 10 | 0 | 0 | 0 | 0 | 44 |
| Maryland | 2022 | 44 | 0 | 0 | 0 | 0 | 0 | 44 |
| - | 2023 | 44 | 0 | 0 | 0 | 0 | 1 | 43 |
| | 2021 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| Massachusetts | 2022 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| | 2023 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| | 2021 | 56 | 0 | 0 | 0 | 1 | 0 | 55 |
| Michigan | 2022 | 55 | 0 | 0 | 0 | 0 | 1 | 54 |
| - | 2023 | 54 | 2 | 0 | 0 | 0 | 1 | 55 |
| | 2021 | 3 | 0 | 0 | 0 | 0 | 0 | 3 |
| Minnesota | 2022 | 3 | 0 | 0 | 0 | 0 | 0 | 3 |
| | 2023 | 3 | 0 | 0 | 0 | 0 | 0 | 3 |
| | 2021 | 16 | 9 | 0 | 0 | 0 | 0 | 25 |
| Mississippi | 2022 | 25 | 1 | 0 | 1 | 0 | 0 | 25 |
| | 2023 | 25 | 7 | 0 | 0 | 0 | 1 | 31 |
| | 2021 | 86 | 0 | 0 | 0 | 0 | 2 | 84 |
| Missouri | 2022 | 84 | 1 | 0 | 0 | 0 | 0 | 85 |
| | 2022 | 85 | 1 | 0 | 0 | 0 | 4 | 82 |

| State | Year ² | Outlets at Start of Year ³ | Outlets Opened | Terminations | Non- Renewals | Reacquired by Franchisor | Ceased Operation - Other Reasons | Outlets at End of the Year |
|----------------|-------------------|---|-------------------|--------------|------------------|--------------------------------|---|----------------------------------|
| | 2021 | 13 | 0 | 0 | 0 | 0 | 1 | 12 |
| Montana | 2022 | 12 | 0 | 0 | 0 | 0 | 0 | 12 |
| | 2023 | 12 | 0 | 0 | 0 | 0 | 0 | 12 |
| | 2021 | 45 | 2 | 0 | 0 | 0 | 2 | 45 |
| Nebraska | 2022 | 45 | 0 | 0 | 0 | 0 | 0 | 45 |
| | 2023 | 45 | 0 | 0 | 0 | 0 | 0 | 45 |
| | 2021 | 20 | 2 | 0 | 0 | 0 | 0 | 22 |
| Nevada | 2022 | 22 | 2 | 0 | 0 | 0 | 0 | 24 |
| | 2023 | 24 | 1 | 0 | 0 | 0 | 0 | 25 |
| | 2021 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| New Hampshire | 2022 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| | 2023 | 2 | 0 | 0 | 0 | 0 | 0 | 2 |
| | 2021 | 7 | 0 | 0 | 0 | 0 | 0 | 7 |
| New Jersey | 2022 | 7 | 0 | 0 | 0 | 0 | 1 | 6 |
| - | 2023 | 6 | 0 | 0 | 0 | 0 | 0 | 6 |
| | 2021 | 27 | 1 | 0 | 0 | 0 | 0 | 28 |
| New Mexico | 2022 | 28 | 0 | 0 | 0 | 0 | 0 | 28 |
| | 2023 | 28 | 0 | 0 | 0 | 0 | 0 | 28 |
| | 2021 | 45 | 1 | 1 | 0 | 0 | 1 | 44 |
| New York | 2022 | 44 | 1 | 0 | 0 | 0 | 1 | 44 |
| | 2023 | 44 | 1 | 0 | 1 | 0 | 0 | 44 |
| | 2021 | 72 | 27 | 0 | 0 | 0 | 0 | 99 |
| North Carolina | 2022 | 99 | 2 | 0 | 1 | 0 | 1 | 99 |
| - | 2023 | 99 | 0 | 0 | 1 | 0 | 3 | 95 |
| | 2021 | 11 | 0 | 0 | 0 | 0 | 0 | 11 |
| North Dakota | 2022 | 11 | 0 | 0 | 0 | 0 | 0 | 11 |
| | 2023 | 11 | 0 | 0 | 0 | 0 | 0 | 11 |
| | 2021 | 158 | 1 | 0 | 0 | 0 | 1 | 158 |
| Ohio | 2022 | 158 | 2 | 0 | 0 | 0 | 2 | 158 |
| F | 2023 | 158 | 1 | 0 | 2 | 0 | 0 | 157 |
| | 2020 | 91 | 0 | 0 | 0 | 0 | 1 | 90 |
| Oklahoma | 2022 | 90 | 1 | 0 | 0 | 0 | 3 | 88 |
| | 2023 | 88 | 2 | 0 | 1 | 0 | 0 | 89 |
| | 2020 | 31 | 0 | 0 | 0 | 0 | 0 | 31 |
| Oregon | 2022 | 31 | 0 | 0 | 0 | 0 | 0 | 31 |
| - 3 | 2022 | 31 | 3 | 0 | 2 | 0 | 0 | 32 |
| | 2023 | 56 | 1 | 0 | 0 | 0 | 1 | 56 |
| Pennsylvania | 2021 | 56 | 1 | 0 | 0 | 0 | 0 | 57 |
| | 2022 | 57 | 1 | 1 | 0 | 0 | 0 | 57 |
| | 2023 | 59 | 3 | 0 | 0 | 0 | 0 | 62 |
| South Carolina | 2021 | 62 | 2 | 0 | 0 | 0 | 0 | 64 |
| | 2022 | 64 | 3 | 0 | 0 | 0 | 1 | 66 |
| | 2023 | 20 | 0 | 0 | 0 | 0 | 0 | 20 |
| South Dakota | 2021 | 20 | 0 | 0 | 0 | 0 | 0 | 20 |
| | 2022 | 20 | 0 | 0 | 0 | 0 | 0 | 20 |

| State | Year ² | Outlets at Start of Year ³ | Outlets Opened | Terminations | Non- Renewals | Reacquired by Franchisor | Ceased Operation - Other Reasons | Outlets at End of the Year |
|---------------|-------------------|---|-------------------|--------------|------------------|--------------------------------|---|----------------------------------|
| | 2021 | 35 | 2 | 0 | 1 | 0 | 0 | 36 |
| Tennessee | 2022 | 36 | 1 | 0 | 0 | 0 | 0 | 37 |
| | 2023 | 37 | 1 | 0 | 0 | 0 | 0 | 38 |
| | 2021 | 157 | 8 | 0 | 1 | 0 | 2 | 162 |
| Texas | 2022 | 162 | 6 | 0 | 2 | 0 | 3 | 163 |
| | 2023 | 163 | 6 | 0 | 0 | 0 | 2 | 167 |
| | 2021 | 40 | 1 | 0 | 0 | 0 | 0 | 41 |
| Utah | 2022 | 41 | 3 | 0 | 0 | 0 | 2 | 42 |
| | 2023 | 42 | 3 | 0 | 0 | 0 | 0 | 45 |
| Virginia | 2021 | 63 | 5 | 0 | 0 | 0 | 0 | 68 |
| | 2022 | 68 | 3 | 0 | 1 | 0 | 3 | 67 |
| | 2023 | 67 | 2 | 0 | 0 | 0 | 0 | 69 |
| | 2021 | 60 | 0 | 0 | 0 | 0 | 0 | 60 |
| Washington | 2022 | 60 | 1 | 0 | 0 | 0 | 2 | 59 |
| | 2023 | 59 | 1 | 0 | 1 | 0 | 2 | 57 |
| | 2021 | 40 | 1 | 0 | 0 | 0 | 1 | 40 |
| West Virginia | 2022 | 40 | 1 | 0 | 0 | 0 | 0 | 41 |
| | 2023 | 41 | 0 | 0 | 0 | 0 | 0 | 41 |
| | 2021 | 86 | 3 | 0 | 1 | 0 | 1 | 87 |
| Wisconsin | 2022 | 87 | 4 | 0 | 1 | 0 | 1 | 89 |
| | 2023 | 89 | 2 | 0 | 0 | 0 | 1 | 90 |
| | 2021 | 15 | 0 | 0 | 0 | 0 | 0 | 15 |
| Wyoming | 2022 | 15 | 0 | 0 | 0 | 0 | 0 | 15 |
| | 2023 | 15 | 0 | 0 | 0 | 0 | 0 | 15 |
| | 2021 | 2,173 | 140 | 2 | 3 | 1 | 16 | 2,291 |
| Totals (U.S.) | 2022 | 2,291 | 62 | 0 | 15 | 3 | 30 | 2,305 |
| | 2023 | 2,305 | 54 | 1 | 14 | 0 | 28 | 2,316 |

Table No. 4Status of Company-Owned OutletsFor Years 2023/2022/2021

| State | Year | Outlets at Start of Year | Outlets Opened | Outlets Reacquired from Franchisee | Outlets Closed | Outlets Sold to Franchisee | Outlets at End of the Year |
|-------------|------|-----------------------------|-------------------|---|-------------------|----------------------------------|-------------------------------------|
| | 2021 | 86 | 1 | 0 | 1 | 0 | 86 |
| Alabama | 2022 | 86 | 0 | 1 | 1 | 0 | 86 |
| | 2023 | 86 | 0 | 0 | 0 | 0 | 86 |
| | 2021 | 5 | 0 | 0 | 0 | 0 | 5 |
| Connecticut | 2022 | 5 | 0 | 0 | 0 | 0 | 5 |
| | 2023 | 5 | 0 | 0 | 0 | 0 | 5 |
| | 2021 | 101 | 5 | 0 | 0 | 38 | 68 |
| Florida | 2022 | 68 | 0 | 0 | 1 | 0 | 67 |
| | 2023 | 67 | 0 | 0 | 0 | 0 | 67 |

| State | Year | Outlets at Start of Year | Outlets Opened | Outlets Reacquired from Franchisee | Outlets Closed | Outlets Sold to Franchisee | Outlets at End of the Year |
|----------------|------|-----------------------------|-------------------|---|-------------------|----------------------------------|-------------------------------------|
| | 2021 | 108 | 3 | 0 | 1 | 0 | 110 |
| Georgia | 2022 | 110 | 0 | 2 | 4 | 2 | 106 |
| | 2023 | 106 | 0 | 0 | 3 | 0 | 103 |
| | 2021 | 6 | 0 | 0 | 0 | 0 | 6 |
| Illinois | 2022 | 6 | 0 | 0 | 0 | 0 | 6 |
| | 2023 | 6 | 0 | 0 | 0 | 0 | 6 |
| | 2021 | 113 | 0 | 0 | 0 | 0 | 113 |
| Indiana | 2022 | 113 | 0 | 0 | 1 | 3 | 109 |
| | 2023 | 109 | 0 | 0 | 3 | 0 | 106 |
| | 2021 | 44 | 1 | 0 | 0 | 0 | 45 |
| Kentucky | 2022 | 45 | 0 | 0 | 0 | 0 | 45 |
| | 2023 | 45 | 0 | 0 | 0 | 0 | 45 |
| | 2021 | 1 | 0 | 0 | 0 | 1 | 0 |
| Louisiana | 2022 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2023 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2021 | 12 | 0 | 0 | 1 | 10 | 1 |
| Maryland | 2022 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2020 | 123 | 0 | 1 | 0 | 0 | 124 |
| Michigan | 2021 | 123 | 0 | 0 | 0 | 0 | 124 |
| | 2022 | 124 | 0 | 0 | 0 | 0 | 124 |
| | 2020 | 74 | 0 | 0 | 0 | 0 | 74 |
| Minnesota | 2021 | 74 | 0 | 0 | 1 | 0 | 73 |
| | 2022 | 73 | 0 | 0 | 2 | 0 | 73 |
| | 2020 | 11 | 0 | 0 | 0 | 8 | 3 |
| Mississippi | 2021 | 3 | 0 | 0 | 0 | 0 | 3 |
| meeleelppi | 2022 | 3 | 0 | 0 | 0 | 0 | 3 |
| | 2023 | 5 | 0 | 0 | 0 | 0 | 5 |
| Missouri | 2021 | 5 | 1 | 0 | 0 | 0 | 6 |
| Micoouri | 2022 | 6 | 0 | 0 | 0 | 0 | 6 |
| | 2023 | 8 | 0 | 0 | 0 | 0 | 8 |
| New Jersey | 2021 | 8 | 0 | 0 | 0 | 0 | 8 |
| New delacy | 2022 | 8 | 0 | 0 | 2 | 0 | 6 |
| | | | | | | | |
| New York | 2021 | 23 23 | 0 | 0 | 0 | 0 | 23 |
| INGW IUIK | 2022 | | | | | | 23 |
| | 2023 | 23 | 0 | 0 | 1 | 0 | 22 |
| North Carolina | 2021 | 76 | 0 | 0 | 0 | 25 | 51 |
| North Carolina | 2022 | 51 | 0 | 0 | 0 | 0 | 51 |
| | 2023 | 51 | 1 | 0 | 1 | 0 | 51 |
| Ohio | 2021 | 118 | 2 | 0 | 1 | 0 | 119 |
| Onio | 2022 | 119 | 1 | 0 | 1 | 0 | 119 |
| | 2023 | 119 | 3 | 0 | 2 | 0 | 120 |
| Dopposition | 2021 | 85 | 0 | 0 | 0 | 0 | 85 |
| Pennsylvania | 2022 | 85 | 0 | 0 | 0 | 0 | 85 |
| | 2023 | 85 | 1 | 0 | 2 | 0 | 84 |

| State | Year | Outlets at Start of Year | Outlets Opened | Outlets Reacquired from Franchisee | Outlets Closed | Outlets Sold to Franchisee | Outlets at End of the Year |
|----------------|------|-----------------------------|-------------------|---|-------------------|----------------------------------|-------------------------------------|
| | 2021 | 28 | 0 | 0 | 0 | 0 | 28 |
| South Carolina | 2022 | 28 | 0 | 0 | 2 | 0 | 26 |
| | 2023 | 26 | 0 | 0 | 0 | 0 | 26 |
| | 2021 | 82 | 1 | 0 | 0 | 0 | 83 |
| Tennessee | 2022 | 83 | 5 | 0 | 0 | 0 | 88 |
| | 2023 | 88 | 0 | 0 | 1 | 0 | 87 |
| | 2021 | 34 | 0 | 0 | 0 | 0 | 34 |
| Utah | 2022 | 34 | 0 | 0 | 1 | 0 | 33 |
| | 2023 | 33 | 0 | 0 | 0 | 1 | 32 |
| | 2021 | 42 | 0 | 0 | 0 | 4 | 38 |
| Virginia | 2022 | 38 | 1 | 0 | 0 | 0 | 39 |
| | 2023 | 39 | 0 | 0 | 0 | 0 | 39 |
| | 2021 | 2 | 0 | 0 | 0 | 0 | 2 |
| West Virginia | 2022 | 2 | 0 | 0 | 0 | 0 | 2 |
| | 2023 | 2 | 0 | 0 | 0 | 0 | 2 |
| | 2021 | 4 | 0 | 0 | 0 | 0 | 4 |
| Wisconsin | 2022 | 4 | 0 | 0 | 0 | 0 | 4 |
| | 2023 | 4 | 0 | 0 | 0 | 0 | 4 |
| | 2021 | 1 | 0 | 0 | 0 | 0 | 1 |
| Wyoming | 2022 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2023 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2021 | 1,192 | 13 | 1 | 4 | 86 | 1,116 |
| Total (U.S.) | 2022 | 1,116 | 8 | 3 | 12 | 5 | 1,110 |
| | 2023 | 1,110 | 5 | 0 | 17 | 1 | 1,097 |

Table No. 5Projected Openings as of December 31, 2023

| State | Franchise Agreements Signed but Outlet Not Opened | Projected New Franchised Outlets in the Current Fiscal Year | Projected new Company-Owned Outlets in the Current Fiscal Year |
|--------------|--|--|---|
| Arizona | 0 | 2 | 0 |
| Arkansas | 1 | 0 | 0 |
| California | 0 | 1 | 0 |
| Colorado | 1 | 2 | 0 |
| Delaware | 0 | 1 | 0 |
| Florida | 0 | 0 | 2 |
| Iowa | 0 | 1 | 0 |
| Illinois | 0 | 1 | 0 |
| Louisiana | 0 | 1 | 0 |
| Missouri | 0 | 1 | 0 |
| Mississippi | 2 | 2 | 0 |
| Oklahoma | 0 | 1 | 0 |
| Oregon | 0 | 1 | 0 |
| Pennsylvania | 1 | 2 | 0 |

| State | Franchise Agreements Signed but Outlet Not Opened | Projected New Franchised Outlets in the Current Fiscal Year | Projected new Company-Owned Outlets in the Current Fiscal Year |
|----------------|--|--|---|
| South Carolina | 0 | 1 | 0 |
| Tennessee | 0 | 1 | 3 |
| Virginia | 0 | 3 | 0 |
| Total (U.S.) | 5 | 22 | 5 |

Notes:

- 1. 2023 numbers are from January 2, 2023 to December 31, 2023. 2022 numbers are from January 2, 2022 to January 1, 2023. 2021 numbers are from January 3, 2021 to January 2, 2022.
- 2. Any of the divestments throughout each fiscal year are included in the Outlets at the End of the Year column in Table No. 3. Re-openings of previously closed outlets are also included in Table 3.

Exhibit A-1 lists the names of all of our operating franchisees and the addresses and telephone numbers of their Arby's Restaurants as of December 31, 2023. Exhibit A-2 lists the franchisees who have signed Franchise Agreements for Arby's Restaurants which were not yet operational as of December 31, 2023. Exhibit A-3 lists the name, city and state, and business telephone number (or, if unknown, the last known home telephone number) of the 43 franchisees who had an outlet terminated, cancelled, not renewed, transferred, or otherwise voluntarily or involuntary ceased to do business under a Franchise Agreement during the most recently completed fiscal year, or who has not communicated with us within 10 weeks of the issuance date of this disclosure document. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

Some franchisees have signed confidentiality agreements with us as part of our settlements of disputes with them. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with us. You may wish to speak with current and former franchisees, but be aware that not all such franchisees will be able to communicate with you.

AFA, the franchisee-administered service organization responsible for advertising and marketing services to the Arby's Restaurant system, is an Arby's franchisee association associated with us. AFA is located at Three Glenlake Parkway, NE, Atlanta, GA 30328, telephone (678) 514-4100, and does not have its own email or web address.

21. FINANCIAL STATEMENTS

Exhibit B includes our audited consolidated financial statements as of December 31, 2023 and January 1, 2023 and for the fiscal years ended December 31, 2023, January 1, 2023, and January 2, 2022.

As reflected in Item 1, ARG will be providing required support and services to franchisees under a management agreement with us. Included in Exhibit B are the audited consolidated financial statements of ARG as of December 31, 2023 and January 1, 2023 and for the fiscal years ended December 31, 2023, January 1, 2023, and January 2, 2022. These consolidated financial statements are being provided for disclosure purposes only. ARG is not a party to the Franchise Agreement or Development Agreement we sign with franchisees nor does it guarantee our obligations under the Franchise Agreement or Development Agreement we sign with franchisees.

22. CONTRACTS

| Name of Agreement | Exhibit |
|---|---------|
| Development Agreement | C |
| Incentive Amendment to the Development Agreement | C-1 |
| Franchise Agreement | D |
| Incentive Amendment to the Franchise Agreement | D-1 |
| Non-Traditional Restaurant Amendment to the Franchise Agreement | D-2 |
| Multi-Brand Addendum to the Franchise Agreement | D-3 |
| State-Specific Riders to the Franchise Agreement | E |
| General Release | F |

23. RECEIPTS

Receipts appear in Exhibit I to this disclosure document.

<u>EXHIBIT A</u>

LISTS OF FRANCHISEES

| | 1 | | LIST OF FRANCH AS OF DECEMBER | 31, 2023 | 1 | 1 |
|----------|-----------------------|--------------|--|---------------------|------------------------------|---|
| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| AK | ANCHORAGE | 1439 | 1135 MULDOON RD | 99504-2035 | 907-337-5714 | DRG MEATS ALASKA, LLC |
| AK | ANCHORAGE | 7183 | 2850 C ST | 99503 | 907-562-5562 | DRG MEATS ALASKA, LLC |
| AK | ANCHORAGE | 9065 | 3040 MOUNTAIN VIEW DRIVE | 99501 | 901-917-2018 | DRG MEATS ALASKA, LLC |
| AK | EAGLE RIVER | 7032 | 11716 OLD GLENN HWY | 99577 | 907-696-7813 | DRG MEATS ALASKA, LLC |
| | | | 1391 UNIVERSITY AVE | | | |
| AK | FAIRBANKS | 8914 | SOUTH | 99709 | 907-452-6328 | DRG MEATS ALASKA, LLC |
| AK | FAIRBANKS | 9003 | 492 MERHAR AVENUE | 99701 | 907-328-2263 | DRG MEATS ALASKA, LLC |
| AK | KENAI | 1650 | 10733 KENAI SPUR HWY 44433 STERLING HWY | 99611-7848 | 907-283-3911 | DRG MEATS ALASKA, LLC |
| AK | SOLDOTNA | 6759 | | 99669-7936 | 907-260-5648 | DRG MEATS ALASKA, LLC |
| AK | WASILLA | 6668 | 1750 E PARKS HWY | 99654-7352 | 907-373-2729 | DRG MEATS ALASKA, LLC SOUTHERN HOSPITALITY |
| AL | AUBURN | 7156 | 1711 S COLLEGE ST | 36830 | 334-887-6704 | BEEF, LLC |
| AL | CALERA | 9006 | 1996 HIGHWAY 84 | 35040 | 205-690-9014 | SW SYBRA TWO, LLC |
| AL | CALLINA | 9000 | 160 ATCHISON | 33040 | 203-090-9014 | SW STBRA TWO, LEC |
| AL | CHELSEA | 8877 | PARKWAY | 35043 | 205-677-9096 | SW SYBRA ONE, LLC |
| AL | CLANTON | 7963 | 300 ARBY DR | 35045 | 205-755-8104 | CAROLINECO, LP |
| AL | EVERGREEN | 8358 | 1101 HIGHWAY 84 | 36401 | 251-578-4496 | CAROLINECO, LP |
| AL | HAMILTON | 8762 | 1126 COUNTY ROAD 35 | 35570 | 205-754-3100 | CAROLINECO, LI |
| AL | LINCOLN | 8967 | 75750 AL HWY 77 | 35096 | 205-763-1531 | PILOT TRAVEL CENTERS |
| AL | LOXLEY | 7110 | 126 FLYING K RD | 36551-2601 | 251-964-2099 | CAROLINECO, LP |
| AL | OPELIKA | 7491 | | 36801-6890 | 334-749-1243 | SOUTHERN HOSPITALITY BEEF, LLC |
| AL | OFELIKA | 7491 | 2411 GATEWAY DR 3771 SOUTH US HWY | 30001-0090 | 334-749-1243 | |
| AL | OZARK | 8437 | 231 | 36360 | 334-445-0323 | CAROLINECO, LP |
| AL | PHENIX CITY | 5757 | 1127 280 BYPASS | 36867-5447 | 334-291-7636 | SOUTHERN HOSPITALITY BEEF, LLC |
| AL | SATSUMA | 7263 | 6109 US 43 S | 36572 | 251-679-6259 | PILOT TRAVEL CENTERS |
| AL | SCOTTSBORO | 7238 | 24751 JOHN T REID PKWY | 35768 | 256-574-3591 | RESTAURANT MANAGEMENT, INC. |
| AL | VALLEY | 6967 | 3505 20TH AVE | 36854-3206 | 334-768-0210 | SOUTHERN HOSPITALITY BEEF, LLC |
| AR | ARKADELPHIA | 702 | 1411 PINE ST | 71923-4730 | 870-246-7150 | RB ARK RESTAURANTS LLC |
| AR | BATESVILLE | 7437 | 1151 S SAINT LOUIS ST | 72501-7226 | 870-307-0581 | RB ARK RESTAURANTS LLC |
| AR | BENTON | 711 | 900 MILITARY RD | 72015-3315 | 501-327-5142 | RB ARK RESTAURANTS LLC |
| AR | BENTONVILLE | 5697 | 1202 N WALTON BLVD | 72712-4131 | 479-273-1632 | RB ARK RESTAURANTS LLC |
| AR | BENTONVILLE | 7471 | 2807 SE 14TH ST | 72712-6959 | 479-273-6605 | RB ARK RESTAURANTS LLC |
| AR | BRYANT | 7047 | 2903 NORTH REYNOLDS ROAD | 72022-9134 | 501-847-3551 | RB ARK RESTAURANTS LLC |
| AR | CABOT | 6562 | 10 RYELAND DR | 72023-2987 | 501-941-5920 | RB ARK RESTAURANTS LLC |
| AR | CLARKSVILLE | 7481 | 1227 MARKET ST | 72830-9042 | 479-337-8253 | RB ARK RESTAURANTS LLC |
| AR | CONWAY | 703 | 414 HARKRIDER ST | 72032-5630 | 501-327-5142 | RB ARK RESTAURANTS LLC |
| AR | CONWAY | 7748 | 810 ELSINGER BLVD | 72032 | 501-327-2335 | RB ARK RESTAURANTS LLC |
| AR | EL DORADO | 5548 | 1000 N WEST AVE | 71730-4661 | 870-862-9900 | BARROW, INC. |
| AR | FAYETTEVILLE | 6675 | 1263 W. MARTIN LUTHER KING JR. BLVD. | 72701-6313 | 479-571-2056 | RB ARK RESTAURANTS LLC |
| AR | FAYETTEVILLE | 7745 | 220 EAST JOYCE BLVD | 72703 | 479-582-2336 | RB ARK RESTAURANTS LLC |
| AR | FORT SMITH | 1125 | 6611 ROGERS AVE | 72903-4063 | 479-452-0094 | RB ARK RESTAURANTS LLC |
| | FORT SMITH | 1191 | | 72901-8425 | 479-646-9384 | RB ARK RESTAURANTS LLC |
| AR | GREENBRIER | | | | | |
| AR | | 6721 | 1075 HWY 65 NORTH | 72058-9321 | 501-679-7272 | RB ARK RESTAURANTS LLC |
| AR AR | GREENWOOD HARRISON | 7522 7322 | 917 W CENTER ST 1419 N HWY 62-65 | 72936-3721 72601 | 479-996-7441 870-743-6739 | RB ARK RESTAURANTS LLC RB MISSOURI SOUTH LLC |
| AR | HEBER SPRINGS | 9033 | 1632 HIGHWAY 25 B NORTH | 72543 | 501-295-3630 | RB ARK RESTAURANTS LLC |
| | | | | | | |
| AR | HOT SPRINGS | 5576 | 3020 CENTRAL AVE | 71913-6145 | 501-623-5902 | RB ARK RESTAURANTS LLC |
| AR | HOT SPRINGS | 8361 | 200 AIRPORT BLVD. | 71913 | 501-623-8311 | RB ARK RESTAURANTS LLC |
| AR | JACKSONVILLE | 1401 | 1001 W MAIN ST | 72076-4301 | 501-982-0606 | RB ARK RESTAURANTS LLC |
| AR | JONESBORO | 8470 | 4112 JOHNSON AVE. | 72401 | 870-933-6644 | GHM INVESTMENTS, LLC |
| AR | JONESBORO | 8631 | 723 E PARKER RD | 72404 | 870-268-6868 | GHM INVESTMENTS, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
|----------|------------------------------|--------------|--|---------------------|------------------------------|--|
| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| AR | LITTLE ROCK | 963 | 8212 GEYER SPRINGS RD | 72209-4827 | 501-568-2834 | RB ARK RESTAURANTS LLC |
| AR | LITTLE ROCK | 972 | 9624 N RODNEY PARHAM RD | 72227-6210 | 501-227-4618 | RB ARK RESTAURANTS LLC |
| AR | LITTLE ROCK | 8363 | 15510 CHENAL PKWY | 72223 | 501-217-9855 | RB ARK RESTAURANTS LLC |
| AR | LITTLE ROCK | 8423 | 2704 S. SHACKLEFORD RD. | 72205 | 501-312-9234 | RB ARK RESTAURANTS LLC |
| | | 7747 | 111 S. DIXIELAND STREET | 70745 | 470 770 0000 | |
| AR AR | LOWELL MALVERN | 7747 8789 | 6716 HIGHWAY 171 | 72745 72104 | 479-770-0092 501-337-9545 | RB ARK RESTAURANTS LLC CAROLINECO, LP |
| | | 0703 | 3226 I-55 SERVICE ROAD | 72104 | 301-337-3343 | |
| AR | MARION | 8841 | NORTH | 72364 | 870-739-8505 | GHM INVESTMENTS, LLC |
| AR | MAUMELLE | 7957 | 105 SAVANNAH DR | 72113 | 501-851-3507 | RB ARK RESTAURANTS LLC |
| AR | MORRILTON | 9034 | 1808 E HARDING | 72110 | 501-645-7045 | RB ARK RESTAURANTS LLC |
| AR | MOUNTAIN HOME | 7723 | 2811 HIGHWAY 62 EAST | 72653 | 870-492-4407 | RB MISSOURI SOUTH LLC |
| AR | NORTH LITTLE ROCK | 1008 | 5324 JOHN F KENNEDY BLVD | 72116-6704 | 501-753-3987 | RB ARK RESTAURANTS LLC |
| AR | NORTH LITTLE ROCK | 7746 | 4560 E. MCCAIN BLVD | 72117 | 501-945-4119 | RB ARK RESTAURANTS LLC |
| AR | PARAGOULD | 8498 | 1606 W KINGS HWY | 72450 | 870-573-8122 | GHM INVESTMENTS, LLC |
| AR | PINE BLUFF | 7625 | 5507 S OLIVE ST | 71603-7607 | 870-536-0204 | RB ARK RESTAURANTS LLC |
| AR | ROGERS | 1603 | 501 S 8TH ST | 72756-4454 | 479-631-2304 | RB ARK RESTAURANTS LLC |
| AR | ROGERS | 7457 | 3929 W WALNUT ST | 72756-1841 | 479-633-0092 | RB ARK RESTAURANTS LLC |
| AR | RUSSELLVILLE | 5696 | 915 E MAIN ST | 72801-5251 | 479-967-2520 | RB ARK RESTAURANTS LLC |
| | RUSSELEVILLE | 3030 | 2321 N ARKANSAS | 72001-5251 | 479-907-2920 | RD ARR RESTABLARTS LEC |
| AR | RUSSELLVILLE | 7004 | AVENUE | 72802-2219 | 479-890-9435 | RB ARK RESTAURANTS LLC |
| AR | SEARCY | 5957 | 3100 E RACE AVE | 72143-4867 | 501-279-2773 | RB ARK RESTAURANTS LLC |
| AR | SHERWOOD | 7653 | 3921 E KIEHL AVE | 72120-3512 | 501-835-2983 | RB ARK RESTAURANTS LLC |
| AR | SILOAM SPRINGS | 5397 | 1001 HIGHWAY 412 W | 72761-4549 | 479-524-5972 | RB ARK RESTAURANTS LLC |
| AR | SPRINGDALE | 1489 | 908 S THOMPSON ST | 72764-5232 | 479-756-2503 | RB ARK RESTAURANTS LLC |
| AR | SPRINGDALE | 8235 | 7460 W. SUNSET AVE. | 72762 | 479-306-4311 | RB ARK RESTAURANTS LLC |
| AR | VAN BUREN | 7223 | 2234 FAYETTEVILLE RD | 72956-6508 | 479-474-8888 | RB ARK RESTAURANTS LLC |
| | | | | | | |
| AZ | APACHE JUNCTION | 5410 | 2323 W APACHE TRAIL | 85120 | 480-983-6386 | AZARB, LLC |
| AZ AZ | BULLHEAD CITY CASA GRANDE | 6201 5829 | 2320 HIGHWAY 95 1220 E FLORENCE BLVD #14 | 86442-7303 85122 | 928-758-7076 520-421-0030 | KBP INSPIRED, LLC KBP INSPIRED, LLC |
| AZ | CHANDLER | 5182 | 2110 N ARIZONA AVE | 85224 | 480-732-9325 | KBP INSPIRED, LLC |
| AZ | CHANDLER | 7048 | 2900 SOUTH ALMA SCHOOL ROAD | 85248 | 480-821-8008 | KBP INSPIRED, LLC |
| AZ | CHANDLER | 7640 | 7001 W SUNDUST RD # 5022 | 85226-5126 | 520-796-1232 | CAROLINECO, LP |
| AZ | ELOY | 6895 | 5000 NORTH SUNLAND GIN ROAD | 85131 | 520-423-2104 | CAROLINECO, LP |
| AZ | FLAGSTAFF | 1246 | 1800 S MILTON RD #200 | 86001 | 928-774-8518 | KBP INSPIRED, LLC |
| AZ | GILBERT | 1885 | 715 N GILBERT RD | 85234 | 480-926-3536 | HIGH DESERT RESTAURANT MANAGEMENT CO. |
| AZ | GILBERT | 8238 | 2889 S. MARKET ST | 85295 | 480-792-6659 | KBP INSPIRED, LLC |
| AZ | GLENDALE | 5186 | 4906 W THUNDERBIRD RD | 85306 | 602-843-6441 | AZARB, LLC |
| AZ | GLENDALE | 8362 | 8282 WEST CAMELBACK RD | 85303 | 623-877-3550 | KBP INSPIRED, LLC |
| AZ | GOODYEAR | 6009 | 442 N LITCHFIELD RD | 85338 | 623-932-1515 | KBP INSPIRED, LLC |
| AZ | GREEN VALLEY | 8214 | 19220 S. I-19 | 85614 | 520-648-7774 | WESTERN ROUND, INC. |
| AZ | KINGMAN | 1180 | 3265 E ANDY DEVINE RD | 86401-3701 | 928-757-5204 | KBP INSPIRED, LLC |
| AZ | LAKE HAVASU CITY | 1997 | 240 SWANSON AVE | 86403-0966 | 928-453-2255 | KBP INSPIRED, LLC |

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| ۸ | | 0700 | 5640 W. CORTARO | 05740 | 500 570 0400 | |
| AZ AZ | MARANA | 8763 7760 | FARMS RD 21600 N. JOHN WAYNE PARKWAY | 85742 85239 | 520-572-2102 520-868-6266 | CARDINAL RB ARIZONA, LLC KBP INSPIRED, LLC |
| | | 1100 | 14414 SOUTH CROSS L | 00200 | 320 000 0200 | |
| AZ | MAYER | 8833 | ROAD | 86333 | 928-227-9764 | CAROLINECO, LP |
| AZ | MESA | 1261 | 6740 E MAIN ST | 85205 | 480-981-1492 | KBP INSPIRED, LLC |
| AZ | MESA | 6947 | 1923 E MCKELLIPS RD | 85203-2865 | 480-833-9314 | KBP INSPIRED, LLC |
| AZ | MESA | 7030 | 2130 S POWER RD | 85209 | 480-985-1840 | KBP INSPIRED, LLC |
| AZ | MESA | 7116 | 1927 N HIGLEY RD | 85205 | 480-218-5097 | KBP INSPIRED, LLC |
| AZ | MESA | 7117 | 1060 S COUNTRY CLUB DR | 85210-4643 | 480-222-0020 | KBP INSPIRED, LLC |
| AZ | ORO VALLEY | 8297 | 8060 N. ORACLE | 85704 | 520-544-6003 | CARDINAL RB ARIZONA, LLC |
| ~ <u>~</u> | | 0231 | 167 NORTH BEELINE | 03704 | 320-344-0003 | CARDINAL IND ARIZONA, LEC |
| AZ | PAYSON | 8621 | HWY | 85541 | 928-363-4077 | KBP INSPIRED, LLC |
| AZ | PEORIA | 1176 | 10320 N 91ST AVE | 85345-6496 | 623-334-9423 | KBP INSPIRED, LLC |
| | | | 18735 NORTH 83RD | | | |
| AZ | PEORIA | 7742 | AVENUE | 85382 | 623-825-4696 | KBP INSPIRED, LLC |
| AZ | PHOENIX | 219 | 3826 E THOMAS RD | 85018 | 602-957-0135 | KBP INSPIRED, LLC |
| | | | | | | |
| AZ | PHOENIX | 404 | 119 E BASELINE RD | 85040 | 602-268-0910 | KBP INSPIRED, LLC |
| AZ | PHOENIX | 624 | 6850 N 35 AVE | 85017 | 602-841-8129 | KBP INSPIRED, LLC |
| . – | DUODNIN | 4070 | | 05000 | | |
| AZ | PHOENIX | 1072 | 3348 W BELL RD | 85023 | 602-942-6819 | KBP INSPIRED, LLC |
| AZ | PHOENIX | 1696 | 2402 W THOMAS RD | 85015 | 602-354-8483 | KBP INSPIRED, LLC |
| AZ AZ | PHOENIX PHOENIX | 6481 6800 | 17031 N TATUM BLVD 835 E BELL RD | 85032 85022 | 602-493-4935 602-439-8079 | KBP INSPIRED, LLC KBP INSPIRED, LLC |
| AZ | FIUEINIA | 0000 | 2220 W DEER VALLEY | 03022 | 002-439-0079 | KBP INSPIRED, LLC |
| AZ | PHOENIX | 7077 | RD 7610 WEST LOWER | 85027 | 623-879-0528 | KBP INSPIRED, LLC |
| AZ | PHOENIX | 8220 | BUCKEYE RD | 85043 | 623-936-1253 | KBP INSPIRED, LLC |
| AZ | PRESCOTT | 5055 | 1265 IRON SPRINGS RD | 86305-1411 | 928-778-7242 | KBP INSPIRED, LLC |
| AZ | PRESCOTT VALLEY | 5581 | 7650 E STATE ROUTE 69 | 86314-2227 | 928-775-4252 | KBP INSPIRED, LLC |
| AZ | SAFFORD | 8251 | 1720 WEST THATCHER BLVD | 85546 | 928-348-6912 | KBP INSPIRED, LLC |
| <u>۸</u> 7 | | 8825 | 700 WEST SAHUARITA | 85629 | 520-449-8622 | |
| AZ AZ | SAHUARITA SCOTTSDALE | 154 | ROAD 9049 E INDIAN BEND RD | 85250 | 480-905-1814 | CARDINAL RB ARIZONA, LLC KBP INSPIRED, LLC |
| AZ | SCOTTSDALE | 1714 | 7350 E MCDOWELL RD | 85257 | 480-905-1814 | KBP INSPIRED, LLC |
| AZ | SHOW LOW | 7033 | 680 W DEUCE OF CLUBS | 85901-5812 | 928-537-4413 | KBP INSPIRED, LLC |
| AZ | SIERRA VISTA | 1836 | 1999 E FRY BLVD | 85635-2706 | 520-459-3838 | CARDINAL RB ARIZONA, LLC |
| AZ | SUN CITY | 1999 | 17032 N 99 AVE | 85373 | 623-977-1003 | KBP INSPIRED. LLC |
| AZ | SUN CITY WEST | 334 | 13607 W CAMINO DEL SOL | 85375-4413 | 623-546-1598 | KBP INSPIRED, LLC |
| AZ | SURPRISE | 9008 | 13641 NORTH PRASADA PARKWAY | 85388 | 602-478-4476 | KBP INSPIRED, LLC |
| AZ | TAYLOR | 6142 | 875 N MAIN ST | 85939 | 928-536-9199 | KBP INSPIRED, LLC |
| AZ | TEMPE | 279 | 1392 W ELLIOT RD | 85283 | 480-212-3856 | KBP INSPIRED, LLC |
| AZ | TEMPE | 1031 | 525 W BROADWAY RD | 85282 | 480-966-7085 | KBP INSPIRED, LLC |
| AZ | TUCSON | 138 | 7285 E 22ND ST | 85710 | 520-886-8221 | CARDINAL RB ARIZONA, LLC |
| | | | 1530 WEST VALENCIA | | | |
| AZ | TUCSON | 792 | ROAD | 85746 | 520-434-2955 | CARDINAL RB ARIZONA, LLC |
| AZ | TUCSON | 5472 | 7920 E SPEEDWAY BLVD | 85710 | 520-296-5171 | CARDINAL RB ARIZONA, LLC |
| AZ | TUCSON | 5577 | 5275 S PALO VERDE RD 5759 E BROADWAY | 85706 | 520-889-7797 | CARDINAL RB ARIZONA, LLC |
| AZ | TUCSON | 5918 | BLVD | 85711 | 520-747-4030 | CARDINAL RB ARIZONA, LLC |
| AZ | TUCSON | 7019 | 16338 N ORACLE RD | 85739 | 520-818-2456 | WESTERN ROUND, INC. |
| AZ | TUCSON | 7534 | 1893 W GRANT RD | 85745-1203 | 520-792-4234 | CARDINAL RB ARIZONA, LLC |
| | TUDDON | | 10115 EAST OLD VAIL | | 500 000 | |
| AZ | TUCSON | 8673 | | 85747 | 520-393-3978 | CARDINAL RB ARIZONA, LLC |
| AZ | TUCSON | 8805 | 4405 N. 1ST AVE 3345 SOUTH PARK | 85719 | 520-269-2491 | CARDINAL RB ARIZONA, LLC |
| AZ | TUCSON | 8965 | AVENUE | 85713 | 520-274-7418 | CARDINAL RB ARIZONA, LLC |

| TY CKENBURG LCOX IMA IAHEIM IDERSON PLE VALLEY | LOCATION 8647 8902 8258 | ADDRESS 2250 NORTH VULTURE MINE RD. 1600 N FORT GRANT RD | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
|--|--|--|---|---|--|
| LCOX IMA IAHEIM IDERSON | 8902 | MINE RD. | | | |
| LCOX IMA IAHEIM IDERSON | 8902 | | | | |
| IMA IAHEIM IDERSON | | | 85390 | 928-848-2778 | AMAC LLC |
| IAHEIM IDERSON | 8258 | IOUU N FURI GRANT KD | 85643 | 520-779-6001 | CAROLINECO, LP |
| IDERSON | | 2000 SOUTH AVE 3 E | 85365 | 928-317-8833 | WILLJOE 2, INC. |
| | 1162 | 1646 - 1&2 W KATELLA AVE | 92802 | 714-535-1813 | HUY TRAN |
| PLE VALLEY | 8891 | 2000 ARBY WAY | 96007-4332 | 530-360-6676 | GOLDEN BEAR RESTAURANT GROUP, INC. |
| | 6032 | 21550 BEAR VALLEY RD | 92308 | 760-240-6661 | LITTLE ROCK MANAGEMENT, INC. |
| KER | 7087 | 72431 BAKER BLVD | 92309 | 760-733-4006 | LITTLE ROCK MANAGEMENT, INC. |
| | | 2610 BUCK OWENS | | | LITTLE ROCK |
| KERSFIELD | 5425 | BLVD | 93308 | 661-323-9739 | MANAGEMENT, INC. |
| KERSFIELD | 7133 | 8290 ROSEDALE HWY | 93308 | 661-587-7314 | LITTLE ROCK MANAGEMENT, INC. |
| RSTOW | 5886 | 2791 LENWOOD RD | 92311 | 760-253-3337 | DRG MEATS LENWOOD, LL |
| | | | 00004 | 744 074 0000 | LAMMARK MANAGEMENT, |
| EA IENA PARK | 6802 5755 | 2525 E IMPERIAL HWY 6801 BEACH BLVD | 92821 90620 | 714-671-6888 714-994-0899 | LLC J.C. MANAGEMENT, INC. |
| | 5755 | 1036 CHERRY VALLEY | 90620 | 714-994-0699 | J.C. MANAGEMENT, INC. |
| LIMESA | 8940 | BLVD | 92320 | | A&KRB LLC |
| NYON COUNTRY | 5141 | 27590 SIERRA HWY | 91351-3091 | 661-251-0590 | LITTLE ROCK MANAGEMENT, INC. |
| | | | | | |
| lico | 6095 | 2485 NOTRE DAME BLVD | 95928 | 530-345-6457 | KANG FOODS LLC |
| | 8332 | 4767 CHINO HILLS PKWY | 91709 | 909-393-3337 | SA FOOD SERVICE, LLC |
| IULA VISTA DACHELLA | 7057 7210 | 2244 OTAY LAKES RD 46155 DILLON RD | 91915 92236 | 619-482-0265 | SA FOOD SERVICE, LLC TA OPERATING LLC |
| JACHELLA | 7210 | 46155 DILLON RD | 92236 | 760-342-6200 | TA OPERATING LLC |
| RNING | 7161 | 3524 S HWY 99 W | 96021 | 530-824-4646 | TA OPERATING LLC |
| DRONA | 9072 | 1406 W 6TH ST | 92882 | | A&KRB LLC |
| WARDS AIR DRCE BASE | 8407 | 240 W. FITZGERALD BLVD | 93524 | 661-258-1078 | ARMY & AIR FORCE EXCHANGE SERVICE |
| | | | | | |
| CAJON | 231 | 325 N 2ND ST | 92021-6445 | 619-579-5162 | SA FOOD SERVICE, LLC |
| K GROVE | 8657 | 8511 ELK GROVE BLVD. | 95624 | 916-685-0500 | ELK GROVE MEATS, LLC |
| CONDIDO | 8522 | 320 WEST MISSION AVE. | 92025 | 760-747-1290 | SA FOOD SERVICE, LLC |
| IRFIELD | 8637 | 4445 CENTRAL PLACE | 94534 | 707-419-5795 | SA FOOD SERVICE, LLC |
| OTHILL RANCH | 6533 | 26801 PORTOLA PKWY | 92610 | 949-830-8862 | LAMMARK MANAGEMENT, LLC |
| | 1067 | 6410 N BLACKSTONE | 00740 0504 | FED 424 7000 | |
| ESNO | 1967 | AVE | 93710-3501 | 559-431-7006 | MANAGEMENT, INC. |
| ESNO | 5524 | 4181 E ASHLAN AVE | 93726 | 559-222-6939 | MANAGEMENT, INC. |
| MET | 1546 | 2915 W FLORIDA AVE | 92545 | 951-658-0412 | SA FOOD SERVICE, LLC |
| SPERIA | 7741 | 13140 E. MAIN STREET | 92345 | 760-244-5000 | DAVID & DELILA MANAGEMENT, INC. |
|)LLYWOOD | 150 | 5920 W SUNSET BLVD | 90028 | 323-460-4000 | NOTIVEL ENTERPRISES, INC. |
| INTINGTON | | | | | |
| ACH INTINGTON | 215 | 7942 EDINGER AVE | 92647 | 714-842-5280 | AMBROSIA QSR BEEF, LLC |
| ACH | 808 | 19051 BROOKHURST ST | 92646 | 714-964-5877 | AMBROSIA QSR BEEF, LLC |
| 010 | 8836 | 82-111 AVENUE 42 | 92203 | 760-775-2791 | A&KRB LLC |
| | 320 | 913 W MANCHESTER | 90301 | 310-645 0626 | KWON FRANCHISE FOODS |
| VINE | | | | | AMBROSIA QSR BEEF, LLC |
| | | | | | AMBROSIA QSR BEEF, LLC |
| | | | | | SA FOOD SERVICE, LLC |
| KESIDE | 0.72 | | | 2.0 000 0000 | LAMMARK MANAGEMENT, |
| AI JN AI DI GL | CH TINGTON CH O EWOOD NE E FOREST ESIDE | CH 215 TINGTON 808 CH 808 O 8836 EWOOD 329 NE 5588 E FOREST 1011 | CH 215 7942 EDINGER AVE TINGTON 808 19051 BROOKHURST ST CH 808 19051 BROOKHURST ST O 8836 82-111 AVENUE 42 913 W MANCHESTER 913 W MANCHESTER EWOOD 329 BLVD NE 5588 76 CORPORATE PARK E FOREST 1011 23862 BRIDGER RD ESIDE 5172 12136 WOODSIDE AVE EWOOD 5853 5920 E SOUTH ST | CH 215 7942 EDINGER AVE 92647 TINGTON 808 19051 BROOKHURST ST 92646 O 8836 82-111 AVENUE 42 92203 913 W MANCHESTER 90301 LEWOOD 329 BLVD 90301 NE 5588 76 CORPORATE PARK 92630 ESIDE 5172 12136 WOODSIDE AVE 92040 EWOOD 5853 5920 E SOUTH ST 90713 | CH 215 7942 EDINGER AVE 92647 714-842-5280 TINGTON 808 19051 BROOKHURST ST 92646 714-964-5877 O 8836 82-111 AVENUE 42 92203 760-775-2791 P 913 W MANCHESTER 90301 310-645-8626 NE 5588 76 CORPORATE PARK 92606 949-250-3262 FOREST 1011 23862 BRIDGER RD 92630 949-581-1082 ESIDE 5172 12136 WOODSIDE AVE 92040 619-390-0369 |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| CA | LEBEC | 8566 | 5821 DENNIS MCCARTHY DR. | 93243 | 661-663-4341 | TA OPERATING LLC |
| CA | LODI | 8466 | 15244 N. THORNTON RD. | 95242 | 209-333-9758 | CAROLINECO, LP |
| CA | LONG BEACH | 1314 | 3602 ATLANTIC AVENUE | 90807 | 562-427-9575 | AMBROSIA QSR BEEF, LLC |
| | | | | | | LOVE'S COUNTRY STORES |
| CA | LOST HILLS | 7387 | 21948 HIGHWAY 46 | 93249-9733 | 661-797-1800 | OF CALIFORNIA, INC. |
| CA | MADERA | 8766 | 3175 AVENUE 17 | 93637 | 559-661-1012 | CAROLINECO, LP |
| CA | MISSION HILLS | 294 | 11010 SEPULVEDA BLVD | 91345 | 818-361-7279 | QF3 CORP. |
| CA | MODESTO | 1141 | 2100-F STANDIFORD AVE | 95350 | 209-529-5924 | KSR CONCEPTS, INC. |
| CA | MURRIETA | 7132 | 25251 MADISON AVENUE | 92562 | 951-461-1161 | SA FOOD SERVICE, LLC |
| CA | ONTARIO | 8646 | 2410 SOUTH ARCHIBALD AVE. | 91761 | 909-923-0528 | A&KRB LLC |
| CA | ORANGE | 8314 | 1107 N. TUSTIN ST. | 92867 | 714-538-5407 | J.C. MANAGEMENT, INC. |
| CA | OROVILLE | 8883 | 680 ORO DAM BLVD E | 95965 | (530) 922- 0201 | KANG FOODS LLC |
| CA | PALM DESERT | 6039 | 72795 HWY 111 | 92260 | 760-779-0604 | A&KRB LLC |
| CA | PALINI DESER I | 0039 | 72795 HWF 111 | 92200 | 700-779-0004 | LITTLE ROCK |
| CA | PALMDALE | 6993 | 1037 RANCHO VISTA | 93551 | 661-947-5299 | MANAGEMENT, INC. |
| CA | PATTERSON | 9016 | 555 ROGERS ROAD | 95363 | 209-895-5021 | CAROLINECO, LP |
| CA | RANCHO CORDOVA | 6121 | 3090 SUNRISE BLVD | 95670 | 916-638-8897 | DANAMIC MANAGEMENT |
| CA | RED BLUFF | 6166 | 1065 S MAIN ST | 96080 | 530-529-5640 | GOLDEN BEAR RESTAURANT GROUP, INC. |
| CA | REDLANDS | 5779 | 1245 W COLTON AVE | 92374-2861 | 909-335-2729 | AMBROSIA QSR BEEF, LLC |
| CA | RESEDA | 398 | 6850 RESEDA BLVD | 91335-4204 | 818-697-5888 | CALBEES ENTERPRISES, INC. |
| CA | RIALTO | 8859 | 1225 WEST FOOTHILL BOULEVARD | 92376 | 909-961-2284 | A&KRB LLC |
| | | | 2325 SIERRA LAKES | | | PILOT TRAVEL CENTERS |
| CA | RIALTO | 9098 | PARKWAY | 92377 | 909-903-3642 | LLC LITTLE ROCK |
| CA | RIDGECREST | 8838 | 206 S CHINA LAKE BLVD | 93555 | 760-371-9090 | MANAGEMENT, INC. |
| CA | RIPON | 7228 | 1553 COLONY RD | 95366-9419 | 209-599-0740 | OF CALIFORNIA, INC. |
| CA | RIVERSIDE | 5597 | 10160 HOLE AVE | 92503 | 951-359-5662 | J.C. MANAGEMENT, INC. |
| CA | ROCKLIN | 5910 | 4400 ROCKLIN RD | 95677 | 916-624-5442 | JAZZ ENTERPRISE, INC. |
| CA | ROHNERT PARK | 6001 | 4799 REDWOOD DR | 94928 | 707-584-7702 | KANG FOODS LLC |
| CA | SACRAMENTO | 1166 | 4301 ELKHORN BLVD | 95842 | 916-344-1339 | JAZZ ENTERPRISE, INC. |
| CA | SACRAMENTO | 5771 | 5845 MADISON AVE | 95841-4803 | 916-344-8381 | G H RESTAURANTS, INC. DANAMIC MANAGEMENT |
| CA | SACRAMENTO | 5803 | 2238 ARDEN WAY | 95825 | 916-920-3480 | INC. |
| CA | SAN BERNARDINO | 5557 | 670 SE ST | 92408-1906 | 909-381-5119 | A&KRB LLC |
| CA | SAN DIEGO | 392 | 3777 MIDWAY DRIVE | 92110 | 619-226-8174 | SA FOOD SERVICE, LLC |
| CA | SAN DIEGO | 1009 | 7110 CLAIREMONT MESA BLVD. | 92111 | 858-292-1174 | SA FOOD SERVICE, LLC |
| CA | SAN MARCOS | 5221 | 1280 W SAN MARCOS BLVD | 92069 | 760-471-8771 | AMBROSIA QSR BEEF, LLC |
| CA | SIMI VALLEY | 8571 | 1408 EAST LOS ANGELES AVE. | 93065 | 805-638-0233 | AMBROSIA QSR BEEF, LLC |
| CA | SUNNYVALE | 256 | 601 S BERNARDO AVE | 94087 | 408-733-6434 | ALTAMIRA CORPORATION CALBEES ENTERPRISES, |
| CA | SYLMAR | 8564 | 12655 GLENOAKS BLVD. | 91342 | 818-362-6000 | INC. |
| CA | TEMECULA | 6654 | 27702 JEFFERSON AVENUE | 92590 | 951-676-1432 | J.C. MANAGEMENT, INC. |
| CA | TORRANCE | 5735 | 1525 W SEPULVEDA BLVD | 90501 | 310-530-9148 | AMBROSIA QSR BEEF, LLC |

| | AS OF DECEMBER 31, 2023 | | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | | |
| CA | TRACY | 5583 | 745 W CLOVER RD | 95376 | 209-835-5484 | KANG FOODS LLC | | | | |
| | TRAVIS AIR FORCE | | | | | ARMY & AIR FORCE | | | | |
| CA | BASE | 8490 | 461 SKYMASTER CIRCLE | 94535 | 707-437-4490 | EXCHANGE SERVICE | | | | |
| CA | UPLAND | 5974 | 1299 E FOOTHILL BLVD | 91786 | 909-920-4228 | AMBROSIA QSR BEEF, LLC | | | | |
| CA | VENTURA | 8734 | 4724 TELEPHONE ROAD | 93003 | 805-644-9500 | SA FOOD SERVICE, LLC | | | | |
| C A | | 7044 | | 00000 | 760 050 0606 | DAVID & DELILA | | | | |
| CA CA | VICTORVILLE | 7041 8876 | 15122 BEAR VALLEY RD 14253 US HIGHWAY 395 | 92392 92392 | 760-952-2606 | MANAGEMENT, INC. A&KRB LLC | | | | |
| CA | VICTORVILLE | 00/0 | 14253 US HIGHWAY 395 | 92392 | 442-242-7062 | LITTLE ROCK | | | | |
| CA | VISALIA | 1768 | 4225 W NOBLE AVE | 93277-1633 | 559-627-6702 | MANAGEMENT, INC. | | | | |
| • • • | | | 100 MARGUERITE | 00211 1000 | 000 02: 0:02 | | | | | |
| CA | WILLIAMS | 8845 | STREET | 95987 | 530-473-3030 | CAROLINECO, LP | | | | |
| | | | | | (530) 841- | | | | | |
| CA | YREKA | 8884 | 1813 FORT JONES ROAD | 96097 | 7111 | SA FOOD SERVICE, LLC | | | | |
| CA | YUCCA VALLEY | 8534 | 57622 29 PALMS HWY | 92284 | 760-228-0104 | SA FOOD SERVICE, LLC | | | | |
| | | | | | | | | | | |
| CO | ALAMOSA | 5253 | 1705 MAIN ST | 81101 | 719-589-2747 | SOUL FOODS LLC | | | | |
| | | | 7990 WADSWORTH | | | | | | | |
| CO | ARVADA | 6648 | BLVD | 80003 | 303-432-0073 | RB COLORADO LLC | | | | |
| | | | | | | | | | | |
| CO | AURORA | 1592 | 1099 S BLACKHAWK ST | 80012 | 303-368-8439 | RB COLORADO LLC | | | | |
| | | | | | | | | | | |
| CO | AURORA | 1973 | 4350 S BUCKLEY RD | 80015-2728 | 303-693-6842 | RB COLORADO LLC | | | | |
| | | | | | | | | | | |
| CO | AURORA | 8547 | 14475 E. ARAPAHOE RD. | 80016 | 303-693-2119 | RB COLORADO LLC | | | | |
| | | | | | | | | | | |
| CO | BRIGHTON | 6600 | 15190 BRIGHTON RD | 80601-7304 | 303-637-7103 | RB COLORADO LLC | | | | |
| | | | 2133 PRAIRIE CENTER | | | | | | | |
| CO | BRIGHTON | 8600 | PKWY | 80601 | 303-659-4553 | RB COLORADO LLC | | | | |
| | | | 8950 METRO AIRPORT | | | | | | | |
| CO | BROOMFIELD | 8624 | AVE. | 80020 | 303-469-2783 | RB COLORADO LLC | | | | |
| | | | | | | | | | | |
| CO | BURLINGTON | 5416 | 300 S LINCOLN ST | 80807 | 719-346-5484 | RB COLORADO LLC | | | | |
| ~~ | | | 690 DOC HOLIDAY | 04040 | 740 450 0000 | | | | | |
| <u>CO</u> | CANON CITY | 9023 | DRIVE | 81212 | 719-458-6028 | CAROLINECO, LP | | | | |
| CO | CASTLE ROCK | 6880 | 742 GENOA WAY | 80109 | 303-663-3957 | RB COLORADO LLC | | | | |
| со | CLIFTON | 8938 | 3230 I-70 BUSINESS LOOP | 81520 | 719-315-9680 | RB COLORADO LLC | | | | |
| 00 | COLORADO | 0930 | LOOF | 01520 | 719-313-9000 | KB COLORADO ELC | | | | |
| со | SPRINGS | 946 | 1312 N ACADEMY BLVD | 80909 | 719-574-7782 | RB COLORADO LLC | | | | |
| | COLORADO | 0.0 | | | | | | | | |
| со | SPRINGS | 1050 | 328 E FILLMORE ST | 80907 | 719-636-3086 | RB COLORADO LLC | | | | |
| | COLORADO | | 5710 NORTH ACADEMY | | | | | | | |
| CO | SPRINGS | 1762 | BLVD. | 80918 | 719-528-1217 | RB COLORADO LLC | | | | |
| | COLORADO | | | | | | | | | |
| CO | SPRINGS | 5477 | 331 SOUTH NEVADA AVE | 80903 | 719-577-4101 | RB COLORADO LLC | | | | |
| ~~ | COLORADO | 0070 | 1680 E CHEYENNE | 00000 | 740 570 0500 | | | | | |
| CO | SPRINGS | 6676 | MOUNTAIN BLVD | 80906 | 719-579-0536 | RB COLORADO LLC | | | | |
| со | COLORADO SPRINGS | 6831 | 393 S EIGHTH ST | 80905 | 719-328-9134 | RB COLORADO LLC | | | | |
| 00 | COLORADO | 0031 | 5870 STETSON HILLS | 00303 | 113-320-3134 | | | | | |
| со | SPRINGS | 7617 | BLVD | 80922-3563 | 719-591-7322 | RB COLORADO LLC | | | | |
| | COLORADO | | 615 GARDEN OF THE | | | | | | | |
| со | SPRINGS | 8414 | GODS RD. | 80907 | 719-531-5072 | RB COLORADO LLC | | | | |
| - | COLORADO | | | | | | | | | |
| со | SPRINGS | 8499 | 9657 PROMINENT POINT | 80924 | 719-495-9043 | RB COLORADO LLC | | | | |
| - | COLORADO | | 1220 INTERQUEST | | | | | | | |
| CO | SPRINGS | 8937 | PKWY | 80921 | 719-257-4830 | RB COLORADO LLC | | | | |
| СО | COMMERCE CITY | 6837 | 5995 DEXTER ST | 80022 | 303-853-0844 | RB COLORADO LLC | | | | |
| CO | CORTEZ | 6915 | 504 S BROADWAY | 81321 | 970-565-1856 | RB COLORADO LLC | | | | |
| | | | 107 GUNNISON RIVER | | | | | | | |
| | | 0555 | PKWY | 81416 | 970-874-5734 | RB COLORADO LLC | | | | |
| СО | DELTA | 8555 | FRWI | 01410 | 310-014-3134 | TO COECITI DO EEC | | | | |

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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| со | DENVER | 591 | 1480 S COLORADO BLVD | 80222 | 303-757-4244 | RB COLORADO LLC |
| со | DENVER | 7399 | 3740 QUEBEC ST 18408 EAST 47TH | 80207-1600 | 303-996-1897 | RB COLORADO LLC |
| со | DENVER | 8508 | AVENUE | 80249 | 303-307-1395 | RB COLORADO LLC |
| CO | DENVER | 8531 | 4390 N. PEORIA ST. | 80239 | 303-371-8117 | RB COLORADO LLC |
| со | DENVER | 8663 | 2260 SOUTH PARKER RD. | 80247 | 303-750-0074 | RB COLORADO LLC |
| СО | FALCON | 8936 | 11605 MERIDIAN MARKET VIEW | 80831 | 719-315-9680 | RB COLORADO LLC |
| <u> </u> | | 0000 | | 80012 | 740 006 4060 | ARMY & AIR FORCE |
| <u>CO</u> CO | FORT CARSON FORT COLLINS | 8383 446 | 1804 PRUSSMAN BLVD. 3460 S COLLEGE AVE | 80913 80525 | 719-226-1269 970-226-2356 | EXCHANGE SERVICE RB COLORADO LLC |
| <u> </u> | FORT COLLINS | 6879 | 7601 WESTGATE DRIVE | 80528-9363 | 970-225-6064 | RB COLORADO LLC |
| CO | FORT MORGAN | 5241 | 1218 N MAIN ST | 80701 | 970-867-6888 | FORT MORGAN R.B., INC. |
| со | FOUNTAIN | 8422 | 7010 MESA RIDGE PARKWAY | 80817 | 719-392-4363 | RB COLORADO LLC |
| со | FT. COLLINS | 8601 | 1872 NORTH COLLEGE AVE. | 80524 | 970-825-5715 | QUALITY MEATS WEST LLC |
| со | GLENWOOD SPRINGS | 8664 | 51171 HIGHWAY 6 & 24 | 81601 | 970-945-9312 | RB COLORADO LLC |
| <u>co</u> | GRAND JUNCTION | 917 | 1155 NORTH AVE | 81501 | 970-245-2907 | RB COLORADO LLC |
| <u>co</u> | GRAND JUNCTION | 8500 | 2468 US HWY 6 & 50 | 81505 | 970-245-2907 | RB COLORADO LLC |
| CO | GREELEY | 999 | 3010 W TENTH ST | 80634 | 970-353-4151 | RB COLORADO LLC |
| CO | GREELEY | 8598 | 4413 CENTERPLACE DR. | 80634 | 970-330-4156 | RB COLORADO LLC |
| | | | 800 E TOMICHI AVE - | | | |
| CO | GUNNISON | 8707 | TEMP | 81230 | 970-641-8851 | RB COLORADO LLC |
| CO | JOHNSTOWN | 8697 | 4806 LARIMER PKWY | 80534 | 970-663-0611 | QUALITY MEATS WEST LLC |
| <u> </u> | | 9549 | | 80026 | 202 665 1249 | |
| CO CO | LAFAYETTE LAKEWOOD | 8548 266 | 650 N. HIGHWAY 287 11611 W COLFAX AVE | 80026 80215 | 303-665-1348 303-233-0447 | RB COLORADO LLC RB COLORADO LLC |
| <u>co</u> | LAKEWOOD | 858 | 7637 W JEWELL | 80232 | 303-985-3457 | RB COLORADO LLC |
| 00 | LARLWOOD | 000 | 6925 W ALAMEDA | 00232 | 303-903-3437 | KB COLOKADO ELC |
| СО | LAKEWOOD | 6881 | AVENUE | 80226 | 303-233-5063 | RB COLORADO LLC |
| CO | LIMON | 5498 | 2221 W 6TH ST | 80828 | 719-775-2024 | RB COLORADO LLC |
| CO | LITTLETON | 1537 | 5685 S BROADWAY | 80121 | 303-795-7170 | RB COLORADO LLC |
| CO | LITTLETON | 7483 | 8144 S KIPLING PKWY. | 80127-3974 | 303-973-2177 | RB COLORADO LLC |
| CO | LITTLETON | 8491 | 161 W. MINERAL AVE. | 80120 | 303-798-2598 | RB COLORADO LLC |
| со | LONE TREE | 6878 | 7455 PARK MEADOWS DR. | 80124 | 303-925-0205 | RB COLORADO LLC |
| CO | LONGMONT | 964 | 2150 N MAIN ST | 80501 | 303-772-1766 | RB COLORADO LLC |
| со | LONGMONT | 6377 | 10809 TURNER BLVD | 80504 | 303-682-8938 | RB COLORADO LLC |
| со | LOVELAND | 1209 | 1617 EAST EISENHOWER BLVD. | 80537 | 970-203-0584 | RB COLORADO LLC |
| <u> </u> | MONTROSE | 6389 | 1701 E MAIN ST | 81401 | 970-240-4277 | RB COLORADO LLC |
| CO | MONUMENT | 6980 | 540 HWY 105 | 80132 | 719-487-8583 | RB COLORADO LLC |
| CO | MONUMENT | 8685 | 15455 TERAZZO DRIVE | 80132 | 719-481-8810 | RB COLORADO LLC |
| CO | NORTHGLENN | 8684 | 850 WEST 104TH AVE. | 80234 | 303-450-5328 | RB COLORADO LLC |
| CO | PARKER | 6483 | 9831 S PARKER RD | 80134 | 303-841-8048 | RB COLORADO LLC |
| CO | PARKER | 8516 | 12245 LIONESS WAY | 80134 | 303-799-1151 | RB COLORADO LLC |
| СО | PUEBLO | 1207 | 719 W US HIGHWAY 50 | 81008-1603 | 719-543-7750 | RB COLORADO LLC |
| со | PUEBLO | 1640 | 3800 WEST NORTHERN AVENUE | 81005 | 719-564-8545 | RB COLORADO LLC |
| co | RIFLE | 8695 | 500 AIRPORT ROAD | 81650 | 970-625-4432 | RB COLORADO LLC |
| <u>co</u> | STERLING | 1137 | 905 W MAIN ST | 80751-2827 | 970-522-7233 | RONCO, LLC |
| CO | THORNTON | 293 | 501 E 84TH AVE. | 80229 | 303-287-4965 | RB COLORADO LLC |
| CO | THORNTON | 1972 | 3903 E 120TH AVE | 80233 | 303-452-0622 | RB COLORADO LLC |
| CO | THORNTON | 8549 | 200 EAST 144TH AVE. | 80023 | 303-451-0396 | RB COLORADO LLC |
| 00 | | | | | | |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| CO | WESTMINSTER | 5926 | 7055 N FEDERAL | 80030 | 303-429-6533 | RB COLORADO LLC |
| | | | 6435 CROSSROADS | | | |
| CO | WINDSOR | 8742 | BLVD. | 80550 | 970-667-0979 | QUALITY MEATS WEST LLC |
| CO | WOODLAND PARK | 8461 | 407 E. HIGHWAY 24 | 80863 | 719-687-4453 | RB COLORADO LLC |
| | | | 2719 PHILADELPHIA | | | |
| DE | CLAYMONT | 5022 | PIKE | 19703 | 302-798-7882 | ACW CORPORATION |
| DE | DOVER | 7170 | 1200 FORREST AVE | 19904-3311 | 302-678-0427 | CATO, INCORPORATED |
| DE | DOVER | 8916 | 1708 E LEBANON RD | 19901 | 302-450-3101 | CATO, INCORPORATED |
| DE | GLASGOW | 6704 | 2409 PULASKI HWY | 19702 | 302-292-2292 | ACW NEW JERSEY, INC. |
| DE | HARRINGTON | 6134 | 16994 S DUPONT HWY | 19952 | 302-398-8722 | ACW NEW JERSEY, INC. |
| DE | LEWES | 5018 | 17719 COSTAL HWY | 19958 | 302-645-7476 | SUSSEX FOOD SERVICES, |
| DE | MIDDLETOWN | 7515 | 101 SANDHILL DR | 19709 | 302-376-3530 | ACW NEW JERSEY, INC. |
| DL | | 7515 | TOT SANDTILL DR | 19709 | 302-370-3330 | SUSSEX FOOD SERVICES, |
| DE | MILLSBORO | 1918 | 28669 E DUPONT HWY | 19966 | 302-934-6710 | INC. |
| DE | NEW CASTLE | 5683 | 134 N DUPONT HWY | 19720 | 302-324-9500 | ACW CORPORATION |
| DE | NEWARK | 6066 | 13 POSSUM PARK MALL | 19711 | 302-368-5661 | ACW NEW JERSEY, INC. |
| DE | SEAFORD | 5608 | 24043 SUSSEX HWY | 19973 | 302-628-9444 | ACW CORPORATION |
| DE | SELBYVILLE | 7154 | 9 S DUPONT HWY | 19975 | 302-436-8462 | CATO, INCORPORATED |
| DE | WILMINGTON | 59 | 4000 CONCORD PIKE N | 19803 | 302-478-1906 | ACW CORPORATION |
| DE | WILMINGTON | 631 | 3211 KIRKWOOD HWY | 19808 | 302-995-1720 | ACW CORPORATION |
| | | | 6928 SOUTH DUPONT | | | |
| DE | WOODSIDE | 6545 | HWY | 19980 | 302-698-1818 | CATO, INCORPORATED |
| FL | APOPKA | 1797 | 3011 E SEMORAN BLVD | 32703-5941 | 407-774-3111 | KBP INSPIRED, LLC |
| | | | | | | PILOT TRAVEL CENTERS |
| FL | BARTOW | 8692 | 7996 STATE ROUTE 60 | 33830 | 863-537-1005 | LLC |
| FL | BRADENTON | 1511 | 3608 1ST ST W | 34208 | 941-746-7560 | MOSAIC RBFL LLC |
| | | | | | | MOSAIC RED HAT GROUP |
| FL | BRADENTON | 8924 | 9610 SR 64 E | 34212 | 941-896-8844 | LLC |
| - | | 0005 | | 0.404.0 | 050 500 0005 | |
| FL | BROOKSVILLE | 6285 | 12915 CORTEZ BLVD | 34613 | 352-596-6605 | MOSAIC RBFL LLC |
| FL | BUSHNELL | 8578 | 2615 WEST C-48 47 HANCOCK BRIDGE | 33513 | 352-793-1019 | CAROLINECO, LP |
| FL | CAPE CORAL | 6328 | PKWY | 33991 | 239-458-4142 | AES MIDWEST, LLC |
| | ON E CONNE | 0020 | | 00001 | 200 400 4142 | |
| FL | CASSELBERRY | 264 | 1463 E SEMORAN BLVD | 32707-6505 | 407-677-8177 | KBP INSPIRED, LLC |
| | 0.1001101111 | 201 | | 02.0.0000 | | |
| FL | CLEARWATER | 66 | 1920 GULF-TO-BAY BLVD | 33765 | 727-446-1694 | MOSAIC RBFL LLC |
| | | | | | | |
| FL | CLEARWATER | 1499 | 30263 US HWY 19 N | 33761 | 727-784-3082 | MOSAIC RBFL LLC |
| | | | | | | |
| FL | CLERMONT | 8083 | 2255 US HWY 27 | 34711 | 352-241-7688 | KBP INSPIRED, LLC |
| | | | | | | |
| FL | CLERMONT | 8175 | 614 CAGAN VIEW RD | 34714 | 352-241-0417 | KBP INSPIRED, LLC |
| FL | DAVENPORT | 8467 | 45000 HWY 27 | 33837 | 863-420-7493 | CAROLINECO, LP |
| | | | | | | |
| FL | DAYTONA BEACH | 1813 | 1800 S RIDGEWOOD AVE | 32119-2237 | 386-760-1893 | KBP INSPIRED, LLC |
| | | | 2453 W. INTERNATIONAL | | | |
| FL | DAYTONA BEACH | 8126 | SPEEDWAY BLVD. | 32114 | 386-252-0507 | KBP INSPIRED, LLC |
| FL | DAYTONA BEACH | 8128 | 1562 OUTLET BLVD | 32117 | 386-274-2522 | KBP INSPIRED, LLC |
| - | | 5707 | 1438 N WOODLAND | 20700 0000 | 000 704 4474 | |
| FL | | 5787 | | 32720-2269 | 386-734-4471 | KBP INSPIRED, LLC |
| FL | DELRAY BEACH | 80 | 280 LINTON BOULEVARD | 33444 | 561-330-0803 | MOSAIC RBFL LLC |
| FL | ESTERO | 7155 | 9975 CORKSCREW RD | 33928 | 239-390-1702 | MOSAIC RBFL LLC |
| | EUSTIS | 5616 | | 20706 6505 | 352 500 7400 | |
| FL | EUSIIS | 5616 | 16005 US HWY 441 12126 S CLEVELAND | 32726-6505 | 352-589-7433 | KBP INSPIRED, LLC |
| FL | FORT MYERS | 1319 | AVE | 33907-3719 | 239-939-4688 | AES MIDWEST, LLC |
| | | 1010 | 13050 N CLEVELAND | 00001-0119 | 200-000-4000 | |
| | | 4047 | | 33903-4829 | 000 656 6140 | AES MIDWEST LLC |
| FL | FORT MYERS | 1847 | AVE | 33903-4629 | 239-656-6113 | AES MIDWEST, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| FL | FORT MYERS | 8452 | 16461 CORPORATE COMMERCE WAY | 33913 | 239-437-1583 | AES MIDWEST, LLC |
| FL | FORT PIERCE | 6742 | 7150 OKEECHOBEE RD | 34954 | 772-460-5777 | CAROLINECO, LP |
| FL | GAINESVILLE | 95 | 1405 SW 13TH ST | 32608 | 352-378-6555 | MOSAIC RBFL LLC |
| FL | GAINESVILLE | 7718 | 3960 SOUTHWEST ARCHER ROAD | 32608 | 352-244-0481 | LAND O'SUN MANAGEMENT CORPORATION |
| FL | GAINESVILLE | 8702 | 4253 NW 25TH PLACE | 32606 | 352-451-4233 | LAND O'SUN MANAGEMENT CORPORATION |
| | | | 6760 WEST NEWBERRY | | | LAND O'SUN MANAGEMENT |
| FL | GAINESVILLE | 8738 | ROAD | 32605 | 352-554-4106 | CORPORATION |
| FL | JACKSONVILLE | 7497 | 1024 US HIGHWAY 301 S | 32234-3600 | 904-266-4281 | TA OPERATING LLC |
| | | | 4075 JONES BRANCH | | | |
| FL | JACKSONVILLE | 8529 | RD. | 32219 | 904-786-7714 | PILOT CORPORATION |
| FL | JASPER | 8394 | 11459 SOUTHWEST 61 WAY | 32052 | 386-792-3095 | CAROLINECO, LP |
| FL | KISSIMMEE | 5556 | 219 W VINE ST | 34741 | 407-846-9129 | KBP INSPIRED, LLC |
| - | | | 7609 IRLO BRONSON | | | |
| FL | KISSIMMEE | 8105 | MEMORIAL HWY | 34747 | 321-401-4569 | KBP INSPIRED, LLC |
| FL | LADY LAKE | 7882 | 550 N. HWY 27/441 | 32159 | 352-391-5257 | KBP INSPIRED, LLC |
| FL | LAKE MARY | 701 | 4620 W LAKE MARY BLVD | 32746-4302 | 407-333-7901 | KBP INSPIRED, LLC |
| FL | LAKELAND | 8977 | 3524 LAKELANDS HIGHLANDS ROAD | 33803 | 863-646-0298 | MOSAIC RED HAT GROUP |
| FL | LAMONT | 6502 | 5200 S. JEFFERSON ST | 32336 | 850-997-5594 | LAND O'SUN MANAGEMENT CORPORATION |
| FL | LARGO | 487 | 12260 SEMINOLE BLVD | 33778 | 727-584-3065 | MOSAIC RBFL LLC |
| FL | LARGO | 1699 | 6640 ULMERTON RD | 33771 | 727-536-2835 | MOSAIC RBFL LLC |
| FL | LEE | 8225 | 3204 SE COUNTY RD 255 | 32059 | 850-971-4115 | CAROLINECO, LP |
| FL | LEESBURG | 8153 | 10601 US-441 | 34788 | 352-435-0279 | KBP INSPIRED, LLC |
| FL | LEHIGH ACRES | 7978 | 1240 HOMESTEAD RD NORTH | 33936 | 239-303-2968 | AES MIDWEST, LLC |
| FL | LUTZ | 7541 | 22820 STATE ROAD 54 | 33549-6985 | 813-909-9161 | MOSAIC RBFL LLC |
| - | | 0555 | | 00040 | 050 070 0070 | LAND O'SUN MANAGEMENT |
| FL | MADISON | 6555 | 3907 SW STATE RD 14 | 32340 | 850-973-9872 | |
| FL | MARIANNA | 6511 | 2209 HWY 71 | 32448 | 850-482-8999 | PILOT CORPORATION |
| FL | MELBOURNE | 9011 | 4705 NORTH WICKHAM RD | 32935 | 772-205-3021 | KBP INSPIRED, LLC |
| FL | MERRITT ISLAND | 1704 | 920 N COURTENAY PKWY | 32953-4532 | 321-459-2944 | KBP INSPIRED, LLC |
| FL | MILTON | 8856 | 3840 GARCON POINT ROAD | 32583 | 850-564-2654 | CAROLINECO, LP |
| - | | 0575 | 23073 NORTH US HWY | 00.474 | | |
| FL | MOORE HAVEN | 8575 | 27 | 33471 | 863-946-0804 | CAROLINECO, LP |
| FL | | 6401 | 2436 PINE RIDGE RD | 34109-2007 | 239-434-2264 | AES MIDWEST, LLC |
| FL | NEW PORT RICHEY | 6185 | 7125 STATE ROAD 54 | 34653 | 727-372-7978 | |
| FL FL | OCALA OCALA | 226 7416 | 2811 SW COLLEGE RD 4032 W HIGHWAY 326 | 34474-4425 34482-7612 | 352-237-1180 352-867-0084 | KBP INSPIRED, LLC PILOT CORPORATION |
| FL | OCALA | 8298 | 2150 N.E. 49TH COURT RD | 34482-7612 | 352-667-0084 | LEHMAN FAMILY PROPERTIES, LLC |
| | | | | | | |
| FL FL | | 5768 1984 | 11193 W COLONIAL DR 2495 ENTERPRISE RD | 34761-2978 | 407-656-2241 | |
| г∟ | ORANGE CITY | 1904 | 8586 S ORANGE | 32763-7959 | 386-775-9322 | KBP INSPIRED, LLC |
| FL | ORLANDO | 1824 | BLOSSOM TRAIL | 32809-7971 | 407-859-9077 | KBP INSPIRED, LLC |
| FL | ORLANDO | 5927 | 2600 S ORANGE AVE | 32806-4548 | 407-841-6276 | KBP INSPIRED, LLC |
| FL | ORLANDO | 7382 | 4025 E COLONIAL DR | 32803-5211 | 407-895-7005 | KBP INSPIRED, LLC |
| FL | ORLANDO | 8115 | 1174 S. KIRKMAN RD. | 32835 | 407-295-3373 | KBP INSPIRED, LLC |
| FL | ORLANDO | 8119 | 13805 LANDSTAR BLVD | 32824 | 407-816-8833 | KBP INSPIRED, LLC |
| | ORLANDO | 8135 | 8132 LEE VISTA BLVD | 32829 | 407-275-4477 | KBP INSPIRED, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| FL | ORLANDO | 8137 | 12835 NARCOOSEE RD. | 32832 | 407-382-1020 | KBP INSPIRED, LLC |
| | | | 11891 UNIVERSITY | | | ,, |
| FL | ORLANDO | 8196 | BLVD, STE 140 | 32817 | 407-380-6196 | KBP INSPIRED, LLC |
| FL | ORMOND BEACH | 7779 | 1657 US HIGHWAY 1 | 32174 | 386-671-9585 | CAROLINECO, LP |
| FL | ORMOND BEACH | 8035 | 380 W. GRANADA BLVD. | 32174 | 386-615-7612 | KBP INSPIRED, LLC |
| FL | OVIEDO | 8104 | 951 LOCKWOOD BLVD. | 32765 | 407-366-3430 | KBP INSPIRED, LLC |
| FL | PALM BAY | 269 | 1156 MALABAR RD SE | 32907-3253 | 321-727-9767 | KBP INSPIRED, LLC |
| FL | PALM BAY | 8860 | 748 PALM BAY ROAD NE | 32905-3755 | 321-733-2119 | KBP INSPIRED, LLC |
| FL | PALM BEACH GARDENS | 5185 | 3802 NORTHLAKE BLVD | 33410 | 561-775-7505 | MOSAIC RBFL LLC |
| FL | PALMETTO | 8923 | 803 10TH STREET EAST | 34221 | 941-981-3438 | MOSAIC RED HAT GROUP |
| | | | | | | MOSAIC RED HAT GROUP |
| FL | PARRISH | 8922 | 11507 US 301 NORTH | 34219 | 941-981-9121 | LLC |
| FL | PLANT CITY | 135 | 1909 FRONTAGE RD | 33566 | 813-719-3321 | MOSAIC RBFL LLC |
| FL | POLK CITY | 7411 | 1800 STATE ROAD 559 | 33868-9368 | 863-984-8069 | CAROLINECO, LP |
| FL | PORT CHARLOTTE | 6153 | 1380 TAMIAMI TRAIL | 33948 | 941-255-0213 | AES MIDWEST, LLC |
| FL | PORT CHARLOTTE | 8572 | 395 KINGS HWY | 33983 | 941-883-6768 | AES MIDWEST, LLC |
| FL | PORT ORANGE | 8149 | 1058 DUNLAWTON AVE | 32127 | 386-756-4575 | KBP INSPIRED, LLC |
| FL | PORT ST. LUCIE | 6273 | 10055 S FEDERAL HWY | 34952 | 772-335-8006 | MOSAIC RBFL LLC |
| | | | 1621 NW ST. LUCIE | | | |
| FL | PORT ST. LUCIE | 7772 | WEST BLVD. | 34986 | 772-204-8877 | MOSAIC RBFL LLC |
| FL | PUNTA GORDA | 7265 | 26505 JONES LOOP RD | 33950 | 941-637-1434 | PILOT CORPORATION |
| | | | | | | MOSAIC RED HAT GROUP |
| FL | RIVERVIEW | 8754 | 10059 S US HWY 301 | 33578 | 813-515-6440 | LLC |
| FL | ROCKLEDGE | 1737 | 1050 US HWY 1 | 32955-2716 | 321-631-7459 | KBP INSPIRED, LLC |
| FL | ROYAL PALM BEACH | 7555 | 9970 BELVEDERE RD | 33411-3518 | 561-651-0706 | MOSAIC RBFL LLC |
| FL | SANFORD | 8001 | 3725 ORLANDO BLVD | 32773 | 407-321-8114 | KBP INSPIRED, LLC |
| FL | SEBRING | 1695 | 3440 US HWY 27 S | 33870 | 863-382-3646 | MOSAIC RBFL LLC |
| FL | SEFFNER | 7324 | 11706 TAMPA GATEWAY BLVD | 33584 | 813-262-1560 | TA OPERATING LLC |
| FL | SPRING HILL | 8756 | 1135 COMMERCIAL WAY | 34606 | 352-835-7385 | MOSAIC RED HAT GROUP |
| FL | STUART | 7518 | 3330 SE FEDERAL HWY | 34997-4914 | 772-219-8280 | MOSAIC RBFL LLC |
| FL | ТАМРА | 7304 | 5620 W WATERS AVE | 33634 | 813-882-3765 | MOSAIC RBFL LLC |
| FL | TARPON SPRINGS | 156 | 40972 US HWY 19 N | 34689 | 727-942-8810 | MOSAIC RBFL LLC |
| FL | THE VILLAGES | 8217 | 4130 WEDGEWOOD LN | 32162 | 352-391-5922 | LEHMAN FAMILY OF THE VILLAGES, LLC |
| | | | | | | |
| FL | TITUSVILLE | 1697 | 3620 S WASHINGTON | 32780-5737 | 321-383-0318 | KBP INSPIRED, LLC |
| FL | VENICE | 1350 | 430 US HWY 41 BYPASS | 34292 | 941-488-7500 | MOSAIC RBFL LLC |
| FL | VENICE | 9028 | 19411 TIMES CIRCLE | 34292 | 941-218-4114 | MOSAIC RED HAT GROUP |
| FL | VERO BEACH | 6124 | 1605 S US HWY 1 | 32960-5542 | 772-770-1281 | MOSAIC RBFL LLC |
| FL | WEST MELBOURNE | 1636 | 2300 W NEW HAVEN AVE | 32904-3708 | 321-951-9082 | KBP INSPIRED, LLC |
| - | | 0.44 | 4275 OKEECHOBEE | 22.402 | F04 000 050/ | |
| FL | WEST PALM BEACH | 841 | BLVD. | 33409 | 561-683-0501 | MOSAIC RBFL LLC |
| FL | WILDWOOD | 9042 | 4922 C 466-A | 34785 | 407 07 1 | KBP INSPIRED, LLC |
| FL | WINTER GARDEN | 8179 | 3331 DANIELS ROAD | 34787 | 407-654-6045 | KBP INSPIRED, LLC |
| FL | WINTER SPRINGS | 5423 | 1305 TUSKAWILLA RD | 32708-5064 | 407-695-8700 | KBP INSPIRED, LLC |
| FL | ZEPHYRHILLS | 5906 | 7446 GALL BLVD | 33541-4310 | 813-783-3877 | MOSAIC RBFL LLC |
| GA | ATHENS | 255 | 2362 W BROAD ST 2010 BARNETT SHOALS | 30606 | 706-549-5960 | AES SOUTHEAST, LLC |
| GA | ATHENS | 1681 | RD | 30605-3602 | 706-353-3154 | AES SOUTHEAST, LLC |
| GA | ATLANTA | 6067 | 1 CNN CENTER | 30303 | 404-659-1529 | JVWKASS CORPORATION |

| | AS OF DECEMBER 31, 2023 | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | |
| | | | 6000 NORTH TERMINAL | | | HOJEIJ BRANDED FOODS, | | | |
| GA | ATLANTA | 7749 | PARKWAY | 30320 | 404-762-5088 | LLC | | | |
| GA | BAXLEY | 8679 | 605 EAST PARKER STREET | 31513 | 912-705-5552 | PRIDE VENTURES LTD. | | | |
| ~ . | | | | | | RESTAURANT | | | |
| GA | BLUE RIDGE | 6844 | 15 PROGRESS CIRCLE | 30513 | 706-632-0104 | MANAGEMENT, INC. | | | |
| GA | BYRON | 6920 | 2965 HWY 247 C | 31008 | 478-956-2457 | PILOT CORPORATION | | | |
| GA | CALHOUN | 5332 | 1098 RED BUD RD | 30701 | 706-625-2832 | DOBE ENTERPRISES, INC. | | | |
| GA | CHATSWORTH | 7706 | 1107 NORTH 3RD AVENUE | 30705 | 706-695-1220 | RESTAURANT MANAGEMENT, INC. | | | |
| GA | CLAYTON | 9052 | 485 HIGHWAY 441 SOUTH | 30525 | 706-782-5324 | AES SOUTHEAST, LLC | | | |
| | | | | | | SOUTHERN HOSPITALITY | | | |
| GA | COLUMBUS | 666 | 1503 VETERAN'S PKWY 2627 MANCHESTER | 31901 | 706-324-3880 | BEEF, LLC SOUTHERN HOSPITALITY | | | |
| GA | COLUMBUS | 1055 | EXPY | 31904-5206 | 706-530-5404 | BEEF, LLC | | | |
| GA | COLUMBUS | 8291 | 5401 WHITTLESEY BLVD. | 31904 | 706-317-4865 | SOUTHERN HOSPITALITY BEEF, LLC | | | |
| | | | 6840 MIDLAND | | | SOUTHERN HOSPITALITY | | | |
| GA | COLUMBUS | 8853 | COMMONS BLVD | 31909 | 762-583-4540 | BEEF, LLC | | | |
| GA | COMMERCE | 5007 | 30487 HWY 441 S | 30529 | 706-335-6112 | AES SOUTHEAST, LLC | | | |
| GA | CORDELE | 7417 | 2201 E 16TH AVE | 31015-5376 | 229-271-6382 | PILOT CORPORATION | | | |
| GA | CORNELIA | 5138 | 342 HISTORIC HIGHWAY 441 N | 30531-5721 | 706-778-1573 | AES SOUTHEAST, LLC | | | |
| GA | COVINGTON | 9054 | 12500 TOWN CENTER DRIVE | 30014 | | AES SOUTHEAST, LLC | | | |
| <u>GA</u> | DALTON | 6180 | 244 CONNECTOR 3 SW | 30720 | 706-277-3002 | PILOT CORPORATION | | | |
| GA | DALTON | 7350 | 2101 E WALNUT AVE | 30721 | 706-271-0706 | RESTAURANT MANAGEMENT, INC. | | | |
| | | | | | | SOUTHERN HOSPITALITY | | | |
| GA | DUBLIN | 6274 | 2144 US HWY 441 S | 31021 | 478-272-9002 | BEEF, LLC SOUTHERN HOSPITALITY | | | |
| GA | DUBLIN | 7239 | 2109 VETERANS BLVD | 31021 | 478-272-9855 | BEEF, LLC | | | |
| GA | ELLABELL | 8812 | 11151 HWY 280 EAST | 31308 | 912-851-2729 | CAROLINECO, LP | | | |
| GA | FORT OGLETHORPE | 1210 | 2392 LAFAYETTE RD | 30742-3795 | 706-866-5874 | RESTAURANT MANAGEMENT, INC. | | | |
| GA | FT. EISENHOWER | 8400 | 200 3RD AVENUE BYPASS | 30905 | 706-772-9742 | ARMY & AIR FORCE EXCHANGE SERVICE | | | |
| | | | | | | ARMY & AIR FORCE | | | |
| GA | FT. MOORE | 8398 | 8TH DIVISION RD. MERCHANT STREET & | 31905 | 706-683-0933 | EXCHANGE SERVICE ARMY & AIR FORCE | | | |
| GA | FT. MOORE | 8479 | OARK STREET | 31905 | 706-689-1321 | EXCHANGE SERVICE | | | |
| GA | HARTWELL | 6622 | 15 E FRANKLIN | 30643 | 706-376-3803 | DJW, INC. | | | |
| GA | HAZLEHURST | 8908 | 66 S TALLAHASSEE ST | 31539 | 912-551-9324 | RTC INVESTMENTS LLC | | | |
| GA | HOGANSVILLE | 8224 | 1621 BASS CROSS RD | 30230 | 706-637-4312 | CAROLINECO, LP | | | |
| GA | JEFFERSON | 5659 | 4894 HIGHWAY 129 N | 30549-2513 | 706-693-2464 | AES SOUTHEAST, LLC | | | |
| GA | JESUP | 8776 | 752 SOUTH 1ST STREET | 31545 | 912-202-9659 | RTC INVESTMENTS LLC | | | |
| GA | LA FAYETTE | 6478 | 1103B N MAIN ST | 30728 | 706-638-0363 | RESTAURANT MANAGEMENT, INC. | | | |
| | | | | | | SOUTHERN HOSPITALITY BEEF, LLC | | | |
| GA | LA GRANGE | 1118 | 115 NEW FRANKLIN RD 2383 WHITESVILLE | 30240 | 706-884-2400 | SOUTHERN HOSPITALITY | | | |
| GA | LA GRANGE | 7685 | ROAD | 30240 | 706-882-4068 | BEEF, LLC | | | |
| GA | LAKE PARK | 7277 | 6901 BELLVILLE RD | 31636 | 229-559-5113 | | | | |
| GA | MACON | 162 | 3952 PIO NONO AVE | 31206 | 478-788-9131 | SOUTHERN HOSPITALITY BEEF, LLC | | | |
| GA | MACON | 713 | 3100 RIVERSIDE DR | 31210-2516 | 478-475-0713 | SOUTHERN HOSPITALITY BEEF, LLC | | | |

| | AS OF DECEMBER 31, 2023 ZIP/POSTAL MAIN | | | | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | CODE | PHONE | ENTITY | | | | |
| GA | MACON | 5538 | 975 GRAY HWY | 31211-1855 | 478-746-3763 | SOUTHERN HOSPITALITY BEEF, LLC | | | | |
| GA | MACON | 6596 | 4500 FORSYTH RD | 31210-4528 | 478-477-0023 | SOUTHERN HOSPITALITY BEEF, LLC | | | | |
| GA | MILLEDGEVILLE | 5468 | 2500 N COLUMBIA ST | 31061 | 478-452-1707 | AES SOUTHEAST, LLC | | | | |
| GA | PERRY | 8670 | 1406 SAM NUNN BLVD. | 31069 | 478-224-1215 | SOUTHERN HOSPITALITY BEEF, LLC | | | | |
| GA | RINGGOLD | 8681 | 66 POPLAR SPRINGS RD | 30736 | 706-937-2729 | RESTAURANT MANAGEMENT, INC. | | | | |
| GA GA | THOMSON | 6736 | 1825 WASHINGTON RD | 30824 | 706-597-2729 | AES SOUTHEAST, LLC | | | | |
| GA | TOCCOA | 5373 | 1206 BIG A ROAD S | 30577-3810 | 706-886-7264 | AES SOUTHEAST, LLC | | | | |
| GA | WARNER ROBINS | 1741 | 2061 WATSON BLVD | 31093-3601 | 478-923-4315 | SOUTHERN HOSPITALITY BEEF, LLC | | | | |
| GA | WARNER ROBINS | 5819 | 103 RUSSELL PKWY | 31088-6164 | 478-923-0418 | SOUTHERN HOSPITALITY BEEF, LLC | | | | |
| C 1 | | 9060 | | 31088 | 470 401 2770 | SOUTHERN HOSPITALITY BEEF, LLC | | | | |
| GA | | 8960 | 709 LAKE JOY ROAD 46 E MAY ST | | 470-491-2770 | AES SOUTHEAST. LLC | | | | |
| GA | WINDER | 5223 | | 30680 | 770-867-6810 | , - | | | | |
| HI | AIEA | 1641 | 98-1005 MOANALUA RD SPC 238 | 96701-4773 | 808-487-2729 | OAKTREE RESTAURANT, LLC | | | | |
| н | WAIPAHU | 5986 | 94-866 MOLOALO ST | 96797 | 808-677-5342 | S&S RESTAURANT SERVICE | | | | |
| IA | ALTOONA | 7146 | 3553 8TH ST SW | 50009 | 515-957-9556 | DRM, INC. | | | | |
| IA | AMES | 5537 | 409 S DUFF AVE | 50010-6601 | 515-232-0867 | DRM, INC. | | | | |
| IA | AMES | 7063 | 2722 EAST 13TH STREET | 50010 | 515-233-1670 | DRM, INC. | | | | |
| IA | ANKENY | 5722 | 1017 E 1ST ST | 50021 | 515-964-1135 | DRM, INC. | | | | |
| IA | BETTENDORF | 7213 | 3525 MIDDLE RD | 52722 | 563-823-0115 | TURBO RESTAURANTS US, LLC | | | | |
| IA | BURLINGTON | 6078 | 405 S ROOSEVELT AVE | 52601-1685 | 319-754-8046 | FRANCHISE MANAGEMENT CORP. | | | | |
| IA | CARROLL | 7758 | 1515 PLAZA DRIVE | 51401 | 712-775-2729 | DRM, INC. | | | | |
| IA | CEDAR FALLS | 6022 | 6018 UNIVERSITY AVE | 50613 | 319-266-3627 | RESTAURANT CONCEPTS, INC. | | | | |
| IA | CEDAR RAPIDS | 1637 | 235 COLLINS RD 1333 EDGEWOOD RD | 52402 | 319-393-7447 | RESTAURANT CONCEPTS, INC. | | | | |
| IA | CEDAR RAPIDS | 1722 | SW | 52404 | 319-366-5357 | RESTAURANT CONCEPTS, INC. | | | | |
| IA | CEDAR RAPIDS | 6135 | 1417 FIRST AVE SE | 52403 | 319-366-2566 | RESTAURANT CONCEPTS, INC. | | | | |
| IA | CEDAR RAPIDS | 7953 | 2635 BLAIRS FERRY RD | 52402 | 319-832-1020 | RESTAURANT CONCEPTS, INC. | | | | |
| IA | CEDAR RAPIDS | 8691 | 8950 EARHART LANE SW | 52404 | 319-841-2035 | PILOT TRAVEL CENTERS | | | | |
| IA IA | CLEAR LAKE | 7579 | 1212 N 24TH ST | 52404 50428 | 641-357-3462 | DRM, INC. | | | | |
| IA | CLINTON | 7939 | 2601 LINCOLN WAY | 52732 | 563-243-2547 | TURBO RESTAURANTS US, | | | | |
| IA | CLIVE | 7912 | 15701 HICKMAN RD | 50325 | 515-987-2999 | DRM, INC. | | | | |
| IA | COUNCIL BLUFFS | 1775 | 3313 W BROADWAY | 51501-3360 | 712-328-1637 | PANDA, INC. | | | | |
| | | | | | | PILOT TRAVEL CENTERS | | | | |
| IA | COUNCIL BLUFFS | 6534 | 2647 S 24TH ST | 51501 | 712-322-0370 | LLC TURBO RESTAURANTS US, | | | | |
| IA | DAVENPORT | 1395 | 3410 BRADY ST | 52806-6120 | 563-391-9106 | | | | | |
| IA | DAVENPORT | 8410 | 8255 NORTHWEST BLVD. | 52806 | 563-386-3482 | CAROLINECO, LP | | | | |
| IA | DES MOINES | 5944 | 208 JOHNSON CT | 50316-3972 | 515-265-1957 | DRM, INC. | | | | |
| IA IA | DES MOINES | 8464 | 6300 SE 14TH STREET | 50320 | 515-287-6831 | DRM, INC. | | | | |
| IA | DOWS DUBUQUE | 8324 5085 | 904 CARDINAL AVENUE 1755 JOHN F KENNEDY RD | 50071 52002-5103 | 515-852-4385 563-582-8629 | DOWS FOOD, LLC RESTAURANT CONCEPTS, INC. | | | | |
| IA IA | DUBUQUE | 6573 | 10 MAIN ST | 52002-5105 | 563-557-0531 | DRM, INC. | | | | |

| | | | LIST OF FRANCH AS OF DECEMBER | 31, 2023 | AS OF DECEMBER 31, 2023 | | | | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | | | | | | |
| | | | | | | RESTAURANT CONCEPTS, | | | | | | | | |
| A | EVANSDALE | 8213 | 400 EVANSDALE DR | 50707 | 319-234-0085 | INC. | | | | | | | | |
| A | FORT DODGE | 8722 | 2908 5TH AVE S | 50501 | 515-735-3013 | DRM, INC. | | | | | | | | |
| IA | GRIMES | 8930 | 1201 EAST 1ST STREET | 50111 | 515-410-2656 | DRM, INC. | | | | | | | | |
| | | | | | | GRUNDY COUNTY | | | | | | | | |
| IA | HOLLAND | 7715 | 16250 N. AVENUE | 50642 | 319-824-2728 | HERITAGE CENTER, LLC | | | | | | | | |
| IA | INDIANOLA | 7588 | 408 N JEFFERSON | 50125 | 515-961-2255 | DRM, INC. | | | | | | | | |
| 1.0 | | 6829 | | 50046 4040 | 210 007 1044 | RESTAURANT CONCEPTS, | | | | | | | | |
| IA | IOWA CITY | 0029 | 3 HIGHWAY 1 W | 52246-4243 | 319-887-1041 | INC. TURBO RESTAURANTS US, | | | | | | | | |
| IA | KEOKUK | 8842 | 3444 MAIN STREET | 52632 | 319-313-8275 | LLC | | | | | | | | |
| | REGROIT | 0042 | 2280 KEY AVENUE | 02002 | 010 010 0210 | | | | | | | | | |
| IA | LEMARS | 9022 | SOUTHWEST | 51031 | 712-539-4016 | CAROLINECO, LP | | | | | | | | |
| | | | | | | RESTAURANT CONCEPTS, | | | | | | | | |
| IA | MARION | 8757 | 2931 7TH AVE | 52302 | 319-200-1143 | INC. | | | | | | | | |
| | | | | | | CENTRAL IOWA | | | | | | | | |
| IA | MARSHALLTOWN | 5764 | 2500 S CENTER ST | 50158 | 641-752-0321 | RESTAURANTS, INC. | | | | | | | | |
| IA | MASON CITY | 1018 | 2401 4TH ST SW | 50401 | 641-423-2264 | DRM, INC. | | | | | | | | |
| | | | | | | LYNNDALE ENTERPRISES, | | | | | | | | |
| IA | MISSOURI VALLEY | 1859 | 123 N WILLOW RD | 51555 | 712-642-5722 | INC. | | | | | | | | |
| | | | 1300 NORTH GRANDE | | | PILOT TRAVEL CENTERS | | | | | | | | |
| IA | MT. PLEASANT | 8456 | AVE. | 52641 | 319-385-1298 | LLC | | | | | | | | |
| | | | | | | TURBO RESTAURANTS US, | | | | | | | | |
| IA | MUSCATINE | 6448 | 412 CLEVELAND ST | 52761-5800 | 563-262-4009 | LLC | | | | | | | | |
| | NEWTON | 0004 | 400 IOWA SPEEDWAY | 50000 | 044 700 4444 | | | | | | | | | |
| IA | NEWTON | 6991 | DR. | 50208 | 641-792-1444 | DRM, INC. RESTAURANT CONCEPTS, | | | | | | | | |
| IA | NORTH LIBERTY | 8586 | 2350 WEST PENN ST. | 52317 | 319-665-2469 | INC. | | | | | | | | |
| IA | | 0000 | 9301 MARKET PLACE | 52517 | 319-003-2409 | INC. | | | | | | | | |
| IA | NORWALK | 8614 | DR. | 50211 | 515-207-7348 | DRM, INC. | | | | | | | | |
| IA | OSCEOLA | 7365 | 105 ARIEL CIRCLE | 50213-9700 | 641-342-1400 | DRM, INC. | | | | | | | | |
| IA | OTTUMWA | 6883 | 1130 N QUINCY AVE | 52501-3800 | 641-682-2371 | DRM, INC. | | | | | | | | |
| IA | PELLA | 7307 | 903 W 16TH ST | 50219 | 641-628-1713 | DRM, INC. | | | | | | | | |
| IA | FELLA | 7307 | 5400 EAST UNIVERSITY | 50219 | 041-020-1713 | DRM, INC. | | | | | | | | |
| IA | PLEASANT HILL | 8880 | AVENUE | 50327 | 515-330-1119 | DRM, INC. | | | | | | | | |
| IA | SIOUX CITY | 5427 | 919 GORDON DR | 51102 | 712-277-2525 | AES MIDWEST, LLC | | | | | | | | |
| IA | SIOUX CITY | 7027 | 5800 GORDON DR | 51106 | 712-274-1666 | AES MIDWEST, LLC | | | | | | | | |
| IA | SPENCER | 7121 | 706 11TH ST SW | 51301-5560 | 712-262-4960 | AES MIDWEST, LLC | | | | | | | | |
| | SFENCER | 7121 | 700 1111 31 300 | 31301-3300 | 712-202-4900 | ALS MIDWEST, LEC | | | | | | | | |
| 1.0 | SPIRIT LAKE | 8428 | 3501 HWY 71 SOUTH | 51260 | 712-336-2993 | AES MIDWEST, LLC | | | | | | | | |
| IA IA | STORM LAKE | 8316 | 1611 LAKE AVE. | 51360 50588 | | AES MIDWEST, LLC | | | | | | | | |
| | URBANDALE | | | 50322 | | | | | | | | | | |
| IA | URBANDALE | 6504 7496 | 2919 100TH ST | 50322-1049 | 515-278-5416 | DRM, INC. DRM, INC. | | | | | | | | |
| IA | URDANUALE | 1490 | 4920 86TH ST | 30322-1049 | 515-334-9010 | PILOT TRAVEL CENTERS | | | | | | | | |
| IA | WALCOTT | 7264 | 3500 N PLAINVIEW RD | 52773 | 563-284-4110 | LLC | | | | | | | | |
| 1/1 | | 1204 | | 52115 | 505-204-4110 | RESTAURANT CONCEPTS. | | | | | | | | |
| IA | WATERLOO | 6261 | 3657 KIMBALL AVE | 50702 | 319-233-4147 | INC. | | | | | | | | |
| IA | WATERLOO WEST DES MOINES | 6485 | 7241 VISTA DR | 50266 | 515-225-4874 | DRM, INC. | | | | | | | | |
| \ | | 0.00 | 1700 WEST 22ND | 00200 | 510 220 4014 | | | | | | | | | |
| IA | WEST DES MOINES | 7716 | STREET | 50266 | 515-440-3599 | DRM, INC. | | | | | | | | |
| | | | | | | RESTAURANT CONCEPTS, | | | | | | | | |
| IA | WILLIAMSBURG | 6195 | 335 E EVANS ST | 52361 | 319-668-9338 | INC. | | | | | | | | |
| | | | | | | HOME RUN RESTAURANT | | | | | | | | |
| ID | BLACKFOOT | 7738 | 1243 PARKWAY DRIVE | 83221 | 208-785-0174 | GROUP, INC. | | | | | | | | |
| | | | | | | | | | | | | | | |
| ID | BOISE | 6972 | 989 N MILWAUKEE | 83704 | 208-672-8807 | RB IDAHO LLC | | | | | | | | |
| ID | BOISE | 7311 | 3500 S FINDLEY AVE | 83705 | 208-344-0300 | RB IDAHO LLC | | | | | | | | |
| - | | | | | | HOME RUN RESTAURANT | | | | | | | | |
| ID | BURLEY | 6955 | 594 N OVERLAND AVE. | 83318 | 208-678-8426 | GROUP, INC. | | | | | | | | |
| - | | | 4501 YELLOWSTONE | | | , | | | | | | | | |
| | | 1 | | | 1 | | | | | | | | | |
| ID | CHUBBUCK | 7951 | AVENUE | 83202 | 208-237-0984 | RB IDAHO LI C | | | | | | | | |
| ID ID | CHUBBUCK COEUR D'ALENE | 7951 1543 | AVENUE 604 W APPLEWAY AVE | 83202 83814 | 208-237-0984 208-765-1958 | RB IDAHO LLC RB IDAHO LLC | | | | | | | | |

| | | _ | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| ID | HAYDEN | 6852 | 181 W PRAIRIE AVENUE | 83835 | 208-762-3653 | RB IDAHO LLC |
| ID | IDAHO FALLS | 5188 | 2130 E 17TH ST | 83404-6465 | 208-524-2521 | TRIPLE S, INC. |
| ID | IDAHO FALLS | 6735 | 1547 W BROADWAY | 83402 | 208-542-6066 | KONA, INC. |
| | | | 1549 EAST PROFILE | | | |
| ID | KUNA | 9069 | LANE | 83634 | 208-844-4855 | RB IDAHO LLC |
| ID | LEWISTON | 1525 | 2117 8TH AVE | 83501 | 208-746-7227 | HAPPY DAY CORPORATION |
| ID | LEWISTON | 6579 | 248 THAIN RD | 83501 | 208-798-8000 | HAPPY DAY CORPORATION |
| ID | MERIDIAN | 7190 | 1270 N EAGLE RD | 83642 | 208-855-9599 | RB IDAHO LLC |
| ID | MOSCOW | 1684 | 150 PETERSON DR | 83843-2177 | 208-882-4223 | HAPPY DAY CORPORATION |
| | | 74.00 | 4050 1 100/ 00 | 00047 | 000 507 4044 | PILOT TRAVEL CENTERS |
| ID | MOUNTAIN HOME | 7103 | 1050 HWY 20 1360 NAMPA CALDWELL | 83647 | 208-587-4944 | LLC |
| ID | NAMPA | 7569 | BLVD | 83651-1724 | 208-442-2969 | RB IDAHO LLC |
| ID | NAMPA | 8654 | 611 12TH AVENUE ROAD | 83686 | 208-465-1719 | RB IDAHO LLC |
| ID | POCATELLO | 1909 | 791 YELLOWSTONE AVE | 83201 | 208-233-3445 | RB IDAHO LLC |
| ID | REXBURG | 6246 | 478 N 2ND E | 83440 | 208-359-1345 | PASCORE, INC. |
| | | | 445 FARNSWORTH WAY, | | | |
| ID | RIGBY | 8831 | SUITE B | 83442 | 208-228-5613 | |
| ID | SANDPOINT | 6248 | 420 5TH AVE | 83864 | 208-263-3104 | SANDPOINT FOODS, LIMITED |
| ID | TWIN FALLS | 1598 | 424 BLUE LAKES BLVD. N | 83301 | 208-734-8775 | RB IDAHO LLC |
| IL | ANTIOCH | 7708 | 501 E. ROUTE 173 | 60002 | 847-395-0961 | ANTIOCH LUNAN, INC. |
| IL | ARLINGTON HEIGHTS | 8728 | 100 W RAND RD | 60004 | 773-308-5467 | TEAMLYDERS, LLC |
| IL | AURORA | 7915 | 2330 WEST INDIAN TRAIL RD | 60506 | 630-907-9451 | ORCHARD LUNAN, INC. |
| | | | 5790 BELLEVILLE | | | |
| IL | BELLEVILLE | 8309 | CROSSING ST | 62226 | 618-355-7564 | RB MISSOURI EAST LLC |
| IL | BELVIDERE | 5574 | 2010 N STATE ST | 61008 | 815-547-6100 | T.Q.M., INC BELVIDERE |
| IL | BETHALTO | 7243 | 2 AIRWAY CT | 62010 | 618-258-0571 | RB MISSOURI EAST LLC |
| IL | BLOOMINGTON | 1660 | 1808 W MARKET ST | 61701 | 309-829-6214 | TURBO RESTAURANTS US, LLC |
| IL | BLOOMINGTON | 8638 | 1601 MORRISSEY DR | 61704 | 309-808-2319 | TURBO RESTAURANTS US, LLC |
| IL | BOURBONNAIS | 8446 | 1512 N. COVENT ST | 60914 | 815-401-5405 | TURBO RESTAURANTS US, LLC |
| IL | BRADLEY | 5345 | 820 E NORTH ST | 60915 | 815-932-4003 | TURBO RESTAURANTS US, LLC |
| | | | | | | TURBO RESTAURANTS US, |
| <u>IL</u> | CANTON | 9084 | 260 N MAIN ST | 61520 | 309-326-5090 | LLC |
| IL | CAROL STREAM | 1415 | 441 E GENEVA RD | 60188 | 630-690-6566 | WHEATON-LUNAN, INC. |
| IL | CHAMPAIGN | 24 | 1913 W SPRINGFIELD AVE | 61820 | 217-356-0622 | TURBO RESTAURANTS US, LLC |
| | | | | | | TURBO RESTAURANTS US, |
| | CHAMPAIGN | 7402 | 2310 S NEIL ST 23801 WEST BLUFF | 61820-7508 | 217-398-5677 | LLC |
| IL | CHANNAHON | 8829 | ROAD | 60410 | 815-860-6645 | CAROLINECO, LP |
| IL | CHARLESTON | 5130 | 310 LINCOLN AVENUE 105 INDEPENDENCE | 61920 | 217-348-5144 | CHARLESTON FOOD, INC. |
| IL | СНАТНАМ | 8518 | BLVD | 62629 | 217-697-5555 | CHATHAM FOODS, INC. CICERO-LUNAN |
| IL | CHICAGO | 37 | 7807 S CICERO AVE | 60652 | 773-581-0170 | CORPORATION |
| IL | CHICAGO | 8243 | 5 N. WELLS ST | 60606 | 312-345-1771 | SANS 6, INC. |
| | | 0_10 | 207 SOUTH HALSTED | | <u> </u> | |
| IL | CHICAGO HEIGHTS | 8739 | STREET | 60411 | 312-254-6291 | TEAMLYDERS, LLC TURBO RESTAURANTS US, |
| IL | COLLINSVILLE | 5210 | 4 EASTPORT PLAZA DR | 62234 | 618-345-5540 | LLC |
| IL | COUNTRYSIDE | 493 | 5656 S LA GRANGE RD | 60525 | 708-354-1910 | LAGRANGE LUNAN CORPORATION |

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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| | | | | | | MIRACLE RESTAURANT |
| L | CRYSTAL LAKE | 1717 | 6000 NORTHWEST HWY | 60014 | 815-455-2346 | GROUP, LLC |
| L | DANVILLE | 247 | 143 S GILBERT ST | 61832 | 217-446-2636 | TURBO RESTAURANTS US, LLC |
| | | 1010 | | 04.000 | 047 440 5400 | TURBO RESTAURANTS US, |
| <u>L</u> | DANVILLE DE KALB | 1213 5930 | 3190 N VERMILION DR 2000 SYCAMORE RD | 61832 60115 | 217-443-5169 815-748-4900 | LLC T.Q.M. INC. |
| | | 3930 | 2000 STCAMORE RD | 00113 | 813-740-4900 | TURBO RESTAURANTS US |
| L | DECATUR | 636 | 1495 E PERSHING RD | 62526 | 217-877-7117 | LLC |
| L | DECATUR | 6074 | 4303 PROSPECT AVE | 62524 | 217-876-1600 | DECATUR FOOD, INC. |
| L | DECATUR | 6272 | 1925 MT ZION RD | 62521 | 217-864-3820 | MT. ZION FOOD, INC. |
| L | DES PLAINES | 8879 | 1401 LEE STREET | 60018 | 224-250-9741 | MIRACLE RESTAURANT GROUP, LLC |
| | | | 1650 S. GALENA | | | TURBO RESTAURANTS US |
| L | DIXON | 8753 | AVENUE | 61021 | 815-677-9153 | LLC |
| L | DOWNERS GROVE | 5517 | 2910 SOUTH FINLEY ROAD | 60515 | 630-916-7470 | DOWNERS GROVE LUNAN, INC. |
| | | 7405 | | 61611 7011 | | TURBO RESTAURANTS US |
| <u> </u> | EAST PEORIA EDWARDSVILLE | 7405 6312 | 105 RIVER RD 1800 TROY RD | 61611-7211 62025 | 309-698-0602 618-656-7400 | LLC RB MISSOURI EAST LLC |
| <u> </u> | LUWARDOVILLE | 0312 | 1401 THELMA KELLER | 02020 | 010-000-7400 | TURBO RESTAURANTS US |
| L | EFFINGHAM | 5144 | AVE | 62401-4585 | 217-342-6615 | LLC |
| | | | | | | MIRACLE RESTAURANT |
| L | ELMHURST | 402 | 340 N YORK RD | 60126 | 630-530-0072 | GROUP, LLC |
| L | FAIRVIEW HEIGHTS | 1122 | 1 MARKET PL | 62208-2013 | 618-397-2800 | RB MISSOURI EAST LLC |
| L | FREEPORT | 5582 | 1884 S WEST AVE | 61032-6712 | 815-235-6100 | T.Q.M., INC FREEPORT |
| L | GALESBURG | 254 | 1661 N HENDERSON ST | 61401 | 309-344-2591 | R&B HENDERSON, INC. |
| L | GODFREY | 7285 | 5509 GODFREY RD | 62035 | 618-466-5177 | RB MISSOURI EAST LLC |
| L | GRANITE CITY | 7622 | 3501 NAMEOKI RD | 62040-3722 | 618-798-9763 | RB MISSOURI EAST LLC |
| L | GRAYSLAKE | 6892 | 1874 BELVIDERE RD | 60030-2289 | 847-548-1742 | MIRACLE RESTAURANT GROUP, LLC |
| | | | | | | |
| L | HAMPSHIRE | 8758 | 201 LOVE'S CROSSING | 60140 | 847-683-7599 | CAROLINECO, LP |
| L | HICKORY HILLS | 5866 | 8021 W 95TH ST | 60457 | 708-430-3313 | LUNAN ROBERTS, INC. |
| | | 8988 | | 60491 | 700 066 4064 | AM HOMER GLEN MEATS |
| L | HOMER GLEN | 0900 | 13900 S BELL ROAD | 60491 | 708-966-4961 | |
| L | JACKSONVILLE | 7539 | 1117 W MORTON AVE | 62650-2880 | 217-245-9277 | TURBO RESTAURANTS US |
| L | JERSEYVILLE | 6834 | 1302 SOUTH STATE STREET | 62052 | 618-498-1199 | RB MISSOURI EAST LLC |
| L | KANKAKEE | 8388 | 3333 S. ROUTE 45/52 | 60901 | 815-929-1661 | CAROLINECO, LP |
| L | | 0000 | 131 WEST SOUTH | 00301 | 013-323-1001 | TURBO RESTAURANTS US |
| L | KEWANEE | 8848 | STREET | 61443 | 309-590-5082 | LLC |
| L | LAKE IN THE HILLS | 7559 | 320 N RANDALL RD | 60156-5961 | 847-458-1798 | LAKE IN THE HILLS LUNAN |
| L | LEROY | 7993 | 505 SOUTH PERSIMMON DR | 61752 | 309-962-3050 | CAROLINECO, LP |
| _ | | 1000 | | 01102 | 000 002 0000 | TURBO RESTAURANTS US |
| L | LINCOLN | 7948 | 1008 HEITMANN DR | 62656 | 217-732-6718 | LLC |
| L | LITCHFIELD | 7484 | 3 CORVETTE DR | 62056-1090 | 217-324-6770 | RB MISSOURI EAST LLC |
| | | | | | | |
| L | LOCKPORT | 8705 | 16545 W 159TH STREET | 60441 | 815-552-2480 | AM LOCKPORT MEATS, LLC |
| L | LOVES PARK | 1000 | 6233 N SECOND ST | 61111 | 815-633-3038 | DRM, INC. |
| L | LOVES PARK | 6836 | 6802 ROCK VALLEY PKWY | 61111 | 815-282-0714 | DRM, INC. |
| L | MACHESNEY PARK | 6874 | 10141 N 2ND ST | 61115 | 815-636-2534 | DRM, INC. |
| L | MACOMB | 8832 | 1614 EAST JACKSON STREET | 61455 | 309-837-1482 | TURBO RESTAURANTS US |
| | | | | | | TURBO RESTAURANTS US |
| IL | MAHOMET | 7305 | 207 N LOMBARD | 61853 | 217-586-3406 | LLC TURBO RESTAURANTS US, |
| L | MARSHALL | 6998 | 1803 STATE HWY 1 | 62441 | 217-826-9074 | LLC |
| L | MATTOON | 5460 | 815 CHARLESTON AVE | 61938 | 217-234-7035 | MATTOON FOOD, INC. |

| | Τ | 1 | LIST OF FRANCH AS OF DECEMBER | 31, 2023 | 1 | Γ |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| IL | MINOOKA | 6840 | 301 RIDGE RD | 60447 | 815-467-5327 | PILOT TRAVEL CENTERS |
| IL | MOLINE | 1472 | 2210 48TH ST | 61265 | 309-764-1589 | TURBO RESTAURANTS US, LLC |
| IL | MOLINE | 1522 | 4520 16TH ST | 61265 | 309-762-7389 | TURBO RESTAURANTS US, LLC |
| IL | MONMOUTH | 8804 | 1125 N. MAIN STREET | 61462 | 309-760-8272 | TURBO RESTAURANTS US, LLC TURBO RESTAURANTS US, |
| IL | MORRIS | 8244 | 1435 COMMONS DR | 60450 | 815-941-2678 | LLC TURBO RESTAURANTS US, |
| IL | MORTON | 8865 | 133 EAST ASHLAND ST. | 25193 | 309-284-0064 | LLC |
| IL | NAPERVILLE | 5072 | 1600 E OGDEN AVE | 60540 | 630-416-1673 | LUNAN NAPERVILLE, INC. |
| IL | NAPERVILLE | 5924 | 296 S STATE ROUTE 59 | 60540-3923 | 630-717-4944 | WESTRIDGE LUNAN, INC. |
| IL | NEW LENOX | 8953 | 672 EAST LINCOLN HIGHWAY | 60451 | 779-803-3184 | NEW LENOX LUNAN, INC. |
| IL | NILES | 762 | 7001 W DEMPSTER AVE | 60714 | 847-967-1245 | MIRACLE RESTAURANT GROUP, LLC |
| IL | NORTH CHICAGO | 1397 | 2539 GREENBAY RD | 60064 | 847-689-1200 | MIRACLE RESTAURANT GROUP, LLC |
| IL | OAK LAWN | 1054 | 11017 S CICERO AVE | 60453 | 708-636-2919 | OAK LAWN LUNAN, INC. |
| IL | OLNEY | 8852 | 1503 S. WEST ST. 15765 SOUTH HARLEM | 62450 | 618-320-6039 | CAROLINECO, LP |
| IL | ORLAND PARK | 8787 | AVENUE | 60462 | 708-549-3420 | AM ORLAND MEATS LLC |
| IL | OSWEGO | 6811 | 240 DOUGLAS RD. | 60543 | 630-844-9906 | OSWEGO LUNAN, INC. TURBO RESTAURANTS US, |
| IL | ΟΤΤΑΨΑ | 7526 | 4131 COLUMBUS ST 210 WEST JASPER | 61350-9539 | 815-433-1304 | LLC |
| IL | PARIS | 9024 | STREET | 61944 | 217-712-2449 | PARIS FOODS, INC. TURBO RESTAURANTS US, |
| IL | PEKIN | 768 | 1301 COURT ST 4205 NORTH STERLING | 61554 | 309-347-8565 | LLC TURBO RESTAURANTS US, |
| IL | PEORIA | 76 | AVE 3818 W. WAR MEMORIAL | 61615 | 309-688-2521 | LLC TURBO RESTAURANTS US, |
| IL | PEORIA | 6332 | DR | 61615 | 309-692-0205 | LLC TURBO RESTAURANTS US, |
| IL | PEORIA | 7525 | 9015 N ALLEN RD | 61615-1536 | 309-689-5411 | LLC |
| IL | PERU | 5846 | 1530 MAY ROAD: R.R. 1 | 61354 | 815-223-5735 | PERU LUNAN, INC. |
| IL | PLAINFIELD | 7396 | 2101 ILLINOIS ROUTE 59 | 60544 | 815-577-0689 | PLAINFIELD LUNAN, INC. |
| IL | PLANO | 6968 | 6300 LAKESIDE DR | 60545 | 630-552-8289 | PLANO LUNAN, INC. |
| IL | PONTIAC | 5936 | 1616 WEST REYNOLDS ST | 61764 | 815-842-1411 | TURBO RESTAURANTS US, LLC |
| IL | QUINCY | 7464 | 2541 BROADWAY ST | 62301-3257 | 217-223-6012 | TURBO RESTAURANTS US, LLC |
| IL | RANTOUL | 6861 | 760 W CHAMPAIGN ST | 61866 | 217-892-5144 | RANTOUL FAST FOODS, INC |
| IL | ROBINSON | 9059 | 1308 W. MAIN STREET | 62454 | 618-421-1050 | ROBINSON FOOD INC. |
| IL | ROCHELLE | 6843 | 328 EAST HIGHWAY 38 | 61068 | 815-561-9400 | T.Q.M. INC ROCHELLE |
| IL | ROCK FALLS | 6971 | 1041 1ST AVE | 61071 | 815-626-9171 | TURBO RESTAURANTS US, LLC |
| <u>IL</u> | ROCKFORD | 5780 | 1510 SANDY HOLLOW RD | 61109-2125 | 815-229-6606 | DRM, INC. |
| IL | ROCKFORD | 7269 | 7163 CHARLES ST | 61112 | 815-332-9263 | DRM, INC. |
| IL | ROCKFORD | 7667 | 3916 W RIVERSIDE BLVD | 61101-9507 | 815-963-2258 | DRM, INC. |
| IL | ROCKFORD | 8519 | 241 NORTH PHELPS AVE. | 61108 | 779-423-0323 | DRM, INC. |
| | ROLLING MEADOWS | 1423 | 1331 GOLF RD | 60008 | 847-228-0790 | MIRACLE RESTAURANT GROUP, LLC |
| <u>IL</u> | ROMEOVILLE | 604 | 1245 LAKEVIEW DR 474 SOUTH WEBER | 60446 | 630-679-0542 | AM ROMEOVILLE LUNAN, INC. |
| IL | ROMEOVILLE | 8894 | ROAD | 60446 | 779-234-6943 | LLC |
| IL | ROSCOE | 7945 | 4733 EAST ROCKTON RD | 61073 | 815-389-1981 | DRM, INC. |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| | | 5000 | | 00070 4040 | 0.47 5 40 4440 | MIRACLE RESTAURANT |
| | ROUND LAKE BEACH | 5900 7557 | 776 E ROLLINS RD 1840 W MAIN ST | 60073-1340 62881-5838 | 847-546-1110 618-548-8980 | GROUP, LLC RB MISSOURI EAST LLC |
| | O/ LEIM | 1001 | | 02001 0000 | | |
| IL | SCHAUMBURG | 8729 | 522 W GOLF RD | 60195 | 630-487-8908 | TEAMLYDERS, LLC |
| IL | SHILOH | 7654 | 3180 GREEN MOUNT CROSSING DR | 62269-7282 | 618-628-2187 | RB MISSOURI EAST LLC |
| IL | SPRINGFIELD | 5463 | 3009 S DIRKSEN PKWY | 62703 | 217-529-8766 | TURBO RESTAURANTS US, LLC |
| IL | SPRINGFIELD | 6158 | 3101 VETERANS PKWY | 62704 | 217-546-8088 | TURBO RESTAURANTS US, LLC |
| IL | SPRINGFIELD | 6691 | 3201 NORTHFIELD DR | 62702-1400 | 217-523-7388 | DIRKSEN FOOD |
| IL | SPRINGFIELD | 6969 | 3300 S 6TH ST | 62703 | 217-529-6699 | TURBO RESTAURANTS US, LLC |
| | | | | | | |
| | ST. CHARLES STREAMWOOD | 1413 7783 | 1534 EAST MAIN STREET 520 S. SUTTON ROAD | 60174 60107 | 630-584-3611 630-497-9109 | ST. CHARLES LUNAN, INC. STREAMWOOD LUNAN, INC. |
| | TAYLORVILLE | 7025 | 932 W SPRINGFIELD RD | 62568 | 217-824-2844 | TAYLORVILLE FOOD INC. |
| | TINLEY PARK | 7160 | 9550 179TH ST W | 60477 | 708-444-1245 | MT LUNAN, INC. |
| | | 1100 | 7220 WEST 191ST | | | |
| IL | TINLEY PARK | 7982 | STREET | 60477 | 815-464-1258 | TINLEY LUNAN, INC. PILOT TRAVEL CENTERS |
| IL | TROY | 6743 | 820 EDWARDSVILLE RD | 62294-1327 | 618-667-1082 | LLC TURBO RESTAURANTS US, |
| IL | URBANA | 249 | 509 N CUNNINGHAM | 61801 | 217-367-5624 | LLC |
| IL | VANDALIA | 7997 | 721 VETERAN'S PWKY | 62471 | 618-283-9385 | RB MISSOURI EAST LLC |
| IL | WADSWORTH | 8811 | 43100 US HWY 41 | 60002 | 847-599-9186 | CAROLINECO, LP |
| IL | WASHINGTON | 7562 | 2275 WASHINGTON RD | 61571-1958 | 309-745-3655 | TURBO RESTAURANTS US, LLC |
| IL | WATERLOO | 7261 | 721 N MARKET ST | 62298 | 618-248-4843 | RB MISSOURI EAST LLC |
| IL | WOODRIDGE | 5053 | 1950 W 75TH ST | 60517 | 630-852-5356 | LUNAN WOODRIDGE, INC. |
| | | | STATE RD 229 & STATE | | | RESTAURANT |
| IN | BATESVILLE | 5535 | RD 46 E | 47006 | 812-934-5015 | MANAGEMENT, INC. TURBO RESTAURANTS US. |
| IN | BEDFORD | 5709 | 3216 29TH ST | 47421-5263 | 812-279-3500 | LLC TURBO RESTAURANTS US, |
| IN | BLOOMINGTON | 60 | 2713 E THIRD ST | 47401 | 812-332-1665 | LLC |
| IN | BLOOMINGTON | 1043 | 3300 W THIRD ST | 47404 | 812-334-1657 | TURBO RESTAURANTS US, LLC |
| IN | BLOOMINGTON | 5679 | 535 S WALNUT ST | 47401 | 812-332-1599 | TURBO RESTAURANTS US, LLC |
| IN | BLOOMINGTON | 7122 | 3601 W STATE RD 46 | 47404 | 812-935-8686 | TURBO RESTAURANTS US, LLC |
| IN | BROOKVILLE | 5649 | 11131 US 52 | 47012-7940 | 765-647-5076 | AES RESTAURANT GROUP, LLC |
| IN | CAMBRIDGE CITY | 8420 | 1534 N. STATE ROAD 1 | 47327 | 765-478-5556 | FOODTRACK, LLC |
| IN | CARMEL | 5497 | 15130 THATCHER LANE | 46032 | 317-844-2729 | TURBO RESTAURANTS US, LLC |
| IN | CARMEL | 8440 | 4000 WEST 106TH STREET | 46032 | 317-218-3458 | AES RESTAURANTS OF OHIO LLC |
| IN | | 6514 | 706 PLAZA DR | 46304 | | AES RESTAURANT GROUP, LLC |
| | CHESTERTON | | | | 219-921-0295 | TURBO RESTAURANTS US, |
| IN | COLUMBUS | 730 | 2005 E 25 ST 3450 JONATHAN MOORE | 47201 | 812-376-6517 | LLC TURBO RESTAURANTS US, |
| IN | COLUMBUS | 6714 | PIKE | 47201 | 812-378-5277 | LLC PILOT TRAVEL CENTERS |
| IN | COVINGTON | 7120 | 16502 N STATE RD 63 | 47932-7042 | 765-793-7287 | LLC |
| IN | CRAWFORDSVILLE | 5852 | 1518 S WASHINGTON ST | 47933-3813 | 765-364-0666 | AES RESTAURANT GROUP, LLC |
| IN | CROWN POINT | 5778 | 1109 N MAIN ST | 46307 | 219-662-7282 | AES RESTAURANTS, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| IN | DEMOTTE | 8386 | 11207 W. STREET ROAD 10 | 46310 | 219-987-2346 | CAROLINECO, LP |
| IN | EDINBURGH | 6539 | 11999 N US 31 | 46124 | 812-526-6880 | TURBO RESTAURANTS US, LLC |
| IN | ELKHART | 608 | 3441 S MAIN ST | 46517 | 574-294-6645 | AES RESTAURANT GROUP, LLC |
| IN | ELKHART | 7316 | 465 EMERSON DR | 46514 | 574-262-4343 | AES RESTAURANT GROUP, LLC |
| IN | FERDINAND | 8814 | 40 INDUSTRIAL PARK ROAD | 47532 | 812-367-0951 | FRIENDS HOSPITALITY OF FERDINAND, LLC |
| IN | FRANKFORT | 7348 | 2446 E WABASH ST | 46041-9429 | 765-654-7647 | AES RESTAURANT GROUP, LLC |
| IN | GOSHEN | 6705 | 2022 LINCOLN WAY E | 46526 | 574-534-3347 | AES RESTAURANT GROUP, LLC |
| IN | GREENWOOD | 5902 | 954 E MAIN ST | 46143 | 317-889-7425 | TURBO RESTAURANTS US, LLC |
| IN | HIGHLAND | 758 | 3915 E RIDGE RD | 46322 | 219-972-9595 | MIRACLE RESTAURANT GROUP, LLC |
| IN | HOBART | 7037 | 4651 W 61ST AVE | 46342 | 219-942-9246 | AES RESTAURANT GROUP, LLC |
| IN | HOBART | 8835 | 8150 E RIDGE RD | 46342 | 219-788-1020 | AES RESTAURANT GROUP, LLC |
| IN | HUNTINGBURG | 8870 | 311 EAST 14TH STREET | 47542 | 812-684-9494 | FRIENDS HOSPITALITY OF HUNTINGBURG LLC |
| IN | HUNTINGTON | 1920 | 2702 GUILFORD ST | 46750 | 260-356-7794 | TURBO RESTAURANTS US, LLC |
| IN | INDIANAPOLIS | 738 | 25 S FRANKLIN RD | 46219 | 317-897-7470 | TURBO RESTAURANTS US, LLC |
| IN | INDIANAPOLIS | 6492 | 10877 E WASHINGTON ST | 46229 | 317-897-0555 | TURBO RESTAURANTS US, LLC |
| IN | INDIANAPOLIS | 7279 | 6483 N KEYSTONE AVE | 46220 | 317-202-0680 | TURBO RESTAURANTS US, LLC |
| IN | INDIANAPOLIS | 8558 | 1720 W. THOMPSON RD. | 46217 | 317-780-4540 | PILOT TRAVEL CENTERS |
| IN | КОКОМО | 776 | 1701 E MARKLAND AVE | 46901-6233 | 765-452-9262 | AES RESTAURANT GROUP, LLC |
| IN | КОКОМО | 6374 | 401 ARROW ST | 46902 | 765-453-2369 | AES RESTAURANTS, LLC AES RESTAURANT GROUP, |
| IN | кокомо | 7444 | 1501 E MORGAN ST | 46901-2551 | 765-868-2847 | LLC |
| IN | КОКОМО | 7487 | 1536 S DIXON RD | 46902-5997 | 765-236-0105 | AES RESTAURANT GROUP, LLC |
| IN | LA PORTE | 1533 | 1102 W STATE RD 2 | 46350 | 219-326-1718 | AES RESTAURANT GROUP, LLC |
| IN | LA PORTE | 7956 | 227 PINE LAKE AVENUE | 46350 | 219-362-2600 | AES RESTAURANT GROUP, LLC |
| IN | LAFAYETTE | 6368 | 4066 STATE ROAD 26 E | 47905-4814 | 765-449-0082 | AES RESTAURANT GROUP, LLC |
| IN | LAFAYETTE | 7595 | 2219 SAGAMORE PKWY S | 47905-5111 | 765-447-1500 | AES RESTAURANT GROUP, LLC |
| IN | LAFAYETTE | 8652 | 3209 BUILDER DRIVE | 47909 | 765-746-6130 | AES RESTAURANT GROUP, LLC |
| IN | LAWRENCEBURG | 1349 | 895 WEST EADS PARKWAY | 47025 | 812-537-4455 | RESTAURANT MANAGEMENT, INC. |
| IN | LEBANON | 6259 | 1250 W STATE ROAD 32 | 46052-9501 | 765-482-5165 | AES RESTAURANT GROUP, LLC |
| IN | LINTON | 6747 | 1600 A STREET NE | 47441 | 812-847-8461 | TURBO RESTAURANTS US, LLC |
| IN | MARION | 127 | 1001 N BALDWIN AVE | 46952 | 765-664-2645 | TURBO RESTAURANTS US, LLC |
| IN | MARION | 1544 | 2010 S WESTERN AVE | 46953 | 765-664-8524 | TURBO RESTAURANTS US, LLC |
| IN | MARTINSVILLE | 8485 | 273 GRAND VALLEY BLVD. | 46151 | 765-315-0391 | TURBO RESTAURANTS US, LLC |
| IN | MEMPHIS | 6907 | 14013 MEMPHIS BLUE LICK RD | 47143 | 812-294-3680 | PILOT TRAVEL CENTERS |

| | LIST OF FRANCHISEES AS OF DECEMBER 31, 2023 | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | |
| IN | MICHIGAN CITY | 204 | 204 W US 20 | 46360 | 219-879-0500 | R&B 421, INC. | |
| IN | MITCHELL | 5214 | 3159 HWY 37 | 47446 | 812-849-2729 | TURBO RESTAURANTS US, LLC | |
| IN | MONTICELLO | 7325 | 826 N MAIN ST | 47960 | 574-583-6760 | AES RESTAURANT GROUP, LLC MIRACLE RESTAURANT | |
| IN | MUNSTER | 864 | 8100 CALUMET AVE | 46321 | 219-836-2006 | GROUP, LLC AES RESTAURANT GROUP, | |
| IN | PERU | 1698 | 812 W MAIN ST | 46970-1743 | 765-475-0765 | LLC PINNACLE RESTAURANTS, | |
| IN | PORTAGE | 7976 | 3360 WILLOWCREEK RD | 46368 | 219-762-0751 | LLC FRIENDS HOSPITALITY | |
| IN IN | PRINCETON RENSSELAER | 8720 5403 | 2000 W BROADWAY ST 8848 W STATE ROAD 114 | 47670 47978 | 812-635-0297 219-866-8385 | PRINCETON LLC AES RESTAURANTS, LLC | |
| IN | RICHMOND | 342 | 3270 EAST MAIN STREET | 47374 | 765-966-4041 | RESTAURANT MANAGEMENT, INC. | |
| IN | RICHMOND | 7994 | 215 U.S. ROUTE 40 WEST | 47374 | 765-962-2419 | RESTAURANT MANAGEMENT, INC. | |
| IN | SCHERERVILLE | 6118 | 700 E US HWY 30 | 46375 | 219-322-8184 | AES RESTAURANT GROUP, LLC | |
| IN | ST. JOHN | 8846 | 10081 WICKER AVE | 46373 | 219-627-3369 | AM SAINT JOHN MEATS LLC | |
| IN | TERRE HAUTE | 970 | 3670 S US HWY 41 | 47802 | 812-232-2051 | TURBO RESTAURANTS US, LLC TURBO RESTAURANTS US, | |
| IN | TERRE HAUTE | 7082 | 2155 LAFAYETTE AVE 2345 SOUTH STATE RD | 47805 | 812-466-0702 | LLC TURBO RESTAURANTS US, | |
| IN | TERRE HAUTE | 8553 | 46 | 47803 | 812-814-3392 | LLC AES RESTAURANT GROUP, | |
| IN | VALPARAISO | 1338 | 2101 N CALUMET AVE | 46383 | 219-464-4147 | LLC TURBO RESTAURANTS US, | |
| IN | VINCENNES | 6815 | 2565 HART ST | 47591 | 812-886-6151 | LLC | |
| IN | WARSAW | 6474 | 1980 N DETROIT ST | 46580 | 574-267-6995 | TILI, LLC | |
| IN | WASHINGTON | 5838 | 1911 E NATIONAL HWY 531 SAGAMORE PKWY | 47501 | 812-254-6972 | TURBO RESTAURANTS US, LLC AES RESTAURANT GROUP. | |
| IN | WEST LAFAYETTE | 1029 | W | 47906-1439 | 765-463-2133 | LLC | |
| IN | WHITELAND | 6639 | 5115 N 300 E | 46184 | 317-535-8829 | CAROLINECO, LP | |
| KS | ABILENE | 8683 | 2200 N BUCKEYE AVE | 67410 | 785-263-3511 | RB KANSAS LLC | |
| KS | ANDOVER | 8354 | 200 E. CLOUD | 67002 | 316-733-1058 | RB KANSAS LLC | |
| KS | ARKANSAS CITY | 6903 | 1321 N SUMMIT STREET | 67005 | 620-442-6947 | RB KANSAS LLC | |
| KS | BONNER SPRINGS | 7582 | 600 TULIP DR 3301 NORTH BLUE | 66012 | 913-441-7949 | RB MISSOURI WEST LLC | |
| KS | CHANUTE | 8554 | COMET DR. | 66720 | 620-431-0805 | RB MISSOURI SOUTH LLC | |
| KS | COFFEYVILLE | 7440 | 501 W 11TH ST | 67337-5023 | 620-251-4304 | RB OKLAHOMA EAST LLC | |
| KS | COLBY | 1823 | 2005 S RANGE AVE | 67701-4015 | 785-462-6460 | WOODEN, INC. | |
| KS | CONCORDIA | 8488 | 1707 LINCOLN ST. | 66901 | 785-243-4299 | RB KANSAS LLC | |
| KS | DERBY | 7119 | 640 N ROCK RD 805 W WYATT EARP | 67037 | 316-788-2170 | RB KANSAS LLC | |
| KS | DODGE CITY | 5602 | BLVD | 67801-4251 | 620-225-7428 | RB KANSAS LLC | |
| KS | EL DORADO | 7552 | 1707 W CENTRAL AVE | 67042-2225 | 316-322-7379 | RB KANSAS LLC | |
| KS | EMPORIA | 5613 | 2711 W US HIGHWAY 50 | 66801-6354 | 620-342-6322 | RB MISSOURI WEST LLC | |
| KS | FORT SCOTT | 8708 | 2101 S. MAIN ST. | 66701 | 620-223-1660 | RB MISSOURI SOUTH LLC | |
| KS | GARDEN CITY | 1549 | 1719 E KANSAS PLAZA | 67846 | 620-275-0347 | RB KANSAS LLC | |
| KS | GARDNER | 7621 | 1870 E SANTA FE ST | 66030-1504 | 913-884-2955 | RB MISSOURI WEST LLC | |
| KS | GOODLAND | 8472 | 2515 ENTERPRISE RD | 67735 | 785-890-6103 | RB KANSAS LLC | |
| KS | GREAT BEND | 5670 | 3413 10TH ST | 67530-3536 | 620-792-2717 | RB KANSAS LLC | |
| KS | HAYS | 1822 | 3501 VINE STREET | 67601-1952 | 785-625-8080 | RB KANSAS LLC | |

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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY |
| (S | HUTCHINSON | 1536 | 910 E 30TH AVE | 67501 | 620-669-0180 | RB KANSAS LLC |
| Ś | HUTCHINSON | 7733 | 1423 E 11TH STREET | 67501 | 620-664-5294 | RB KANSAS LLC |
| - | | | 423 NORTH | | | |
| KS | INDEPENDENCE | 5732 | PENNSYLVANIA | 67301 | 620-331-1116 | RB OKLAHOMA EAST LLC |
| KS | JUNCTION CITY | 7712 | 720 E CHESTNUT ST | 66441 | 785-762-2080 | RB MISSOURI WEST LLC |
| KS | KANSAS CITY | 6012 | 7500 STATE AVE | 66102 | 913-334-4080 | RB MISSOURI WEST LLC |
| KS | LANSING | 7967 | 291 N. MAIN ST | 66043 | 913-727-2420 | RB MISSOURI WEST LLC |
| KS | LAWRENCE | 5374 | 1533 W 23RD ST | 66046 | 785-843-3228 | RB MISSOURI WEST LLC |
| | EAWRENCE | 0014 | | 00040 | 100 040 0220 | |
| KS | LAWRENCE | 6784 | 4671 WEST 6TH STREET | 66049 | 785-331-3153 | RB MISSOURI WEST LLC |
| KS | LIBERAL | 1887 | 620 N KANSAS AVE | 67901 | 620-626-8901 | RB KANSAS LLC |
| NO | | 1001 | | 0/001 | 020 020 0001 | |
| KS | MANHATTAN | 7620 | 326 SOUTHWIND PL | 66503-3110 | 785-537-3436 | RB MISSOURI WEST LLC |
| KS | MANHATTAN | 8507 | 405 MCCALL RD. | 66502 | 785-537-0990 | RB MISSOURI WEST LLC |
| KS | MCPHERSON | | | | | |
| KS KS | MISSION | 5796 6051 | 2200 E KANSAS AVE 6780 JOHNSON DR | 67460 66202 | 620-241-8835 913-384-3375 | RB KANSAS LLC RB MISSOURI WEST LLC |
| NU | | 0001 | | 00202 | 310-004-0010 | NB WISSOURI WEST LLC |
| KG | NEWTON | 7502 | | 67114 5404 | 316-282-0902 | RB KANSAS LLC |
| KS | OLATHE | 7583 7918 | 421 WINDWARD DR 18060 W. 119TH ST | 67114-5424 66061 | 913-859-9132 | RB MISSOURI WEST LLC |
| KS | | | | | | |
| KS | OLATHE | 8265 | 18615 W. 151ST STREET | 66062 | 913-768-1599 | RB MISSOURI WEST LLC |
| KS | OLATHE | 8338 | 13790 S. BLACKBOB RD. | 66062 | 913-829-3458 | RB MISSOURI WEST LLC |
| VC | ΟΤΤΑΨΑ | 8744 | 2340 SOUTH PRINCETON STREET | 66067 | 705 040 0406 | RB MISSOURI WEST LLC |
| KS | - | | | 66067 | 785-242-2426 | |
| KS | OVERLAND PARK | 5881 | 9525 SANTA FE DR | 66212 | 913-383-1700 | RB MISSOURI WEST LLC |
| KS | OVERLAND PARK | 8381 | 15021 METCALF AVE. | 66223 | 913-685-1995 | RB MISSOURI WEST LLC |
| KS | PAOLA | 7570 | 1 S HEDGE LN | 66071 | 913-294-2504 | RB MISSOURI WEST LLC |
| 140 | | 0507 | 910 EAST 53RD STREET | 07040 | 040 004 0040 | |
| KS | PARK CITY | 8597 | NORTH | 67219 | 316-831-9810 | RB KANSAS LLC |
| KS | PITTSBURG | 6221 | 2715 N. BROADWAY AVENUE | 66762 | 620-231-9333 | RB MISSOURI SOUTH LLC |
| NO | THISBORG | 0221 | AVENUE | 00702 | 020-231-9333 | KB MISSOOKI SOOTT EEC |
| KS | PRATT | 8540 | 1735 E 1ST STREET | 67124 | 620-672-1912 | RB KANSAS LLC |
| NO | | 0040 | | 0/124 | 020 072 1012 | NB NAMBAB EEG |
| KS | SALINA | 1323 | 510 S BROADWAY | 67401 | 785-827-1341 | RB KANSAS LLC |
| NO | OALINA | 1020 | STO O BROADWAT | 07401 | 105 021 1541 | |
| KS | SALINA | 8653 | 2800 SOUTH 9TH ST. | 67401 | 785-493-8110 | RB KANSAS LLC |
| NO | OALINA | 0000 | 2000 000111311101. | 07401 | 100 400 0110 | NB NAMBAB EEG |
| KS | SHAWNEE | 6028 | 11445 W 63RD ST | 66216 | 913-631-6118 | RB MISSOURI WEST LLC |
| KS | ТОРЕКА | 1408 | 1820 SE 29TH ST | 66605 | 785-266-3721 | RB MISSOURI WEST LLC |
| NO | | 1400 | 1020 32 2311131 | 00003 | 105-200-5121 | |
| KS | ТОРЕКА | 1410 | 1187 GAGE BLVD | 66604 | 785-273-2110 | RB MISSOURI WEST LLC |
| 110 | | 1410 | 5930 SW HUNTOON | 00004 | 105-215-2110 | |
| KS | ТОРЕКА | 7744 | STREET | 66614 | 785-228-2680 | RB MISSOURI WEST LLC |
| KS | WICHITA | 1147 | 2130 W 21ST ST N | 67203 | 316-838-2322 | RB KANSAS LLC |
| KS | WICHITA | 1308 | 1147 S ROCK RD | 67207 | 316-684-3366 | RB KANSAS LLC |
| KS | WICHITA | 1343 | 429 S WEST ST | 67213 | 316-942-9625 | RB KANSAS LLC |
| NO | | 1343 | 423 3 VILOI 31 | 01213 | 510-342-3023 | IND NAMOAG LEG |
| KS | WICHITA | 1347 | 2425 S SENECA | 67217 | 316-262-4336 | RB KANSAS LLC |
| KS KS | | | | | | |
| NO | WICHITA | 1524 | 4308 E HARRY | 67218 | 316-681-1215 | RB KANSAS LLC |
| Ke | | 6754 | | 67006 | 216 626 0044 | |
| KS | WICHITA | 6751 | 3421 N ROCK RD | 67226 | 316-636-9344 | RB KANSAS LLC |
| KS | WICHITA | 7064 | 7221 WEST 21 STREET | 67205 | 316-773-4662 | RB KANSAS LLC |
| KS | WICHITA | 7366 | 8900 W CENTRAL AVE | 67212-3830 | 316-773-1915 | RB KANSAS LLC |
| KC. | | 70.4.4 | 11419 E. 21ST STREET | 07000 | 040 000 0040 | |
| KS | WICHITA | 7944 | NORTH | 67206 | 316-630-0016 | RB KANSAS LLC |
| | | | | | | |
| KS | WICHITA | 8455 | 3730 N. MAIZE RD. | 67205 | 316-721-1320 | RB KANSAS LLC |
| K 0 | | 0550 | 4815 S. WASHINGTON | 07040 | 040 500 1705 | |
| KS | WICHITA | 8550 | AVE. | 67216 | 316-522-4788 | RB KANSAS LLC |
| κv | | 7064 | | 41001 | 850 440 0000 | RESTAURANT |
| KY | ALEXANDRIA | 7964 | 7150 ALEXANDRIA PIKE | 41001 | 859-448-2280 | MANAGEMENT, INC. AES TRI-STATE INC. |

| LIST OF FRANCHISEES AS OF DECEMBER 31, 2023 | | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | |
| KY | ASHLAND | 6202 | 20 RUSSELL PLAZA DR | 41101 | 606-324-5522 | AES TRI-STATE INC. | |
| | | | 1045 WINCHESTER | | | | |
| KY | ASHLAND | 7980 | AVENUE | 41102 | 606-326-9862 | AES TRI-STATE INC. | |
| KY | BARBOURVILLE | 5486 | 385 PARKWAY PLZ | 40906-7429 | 606-546-6788 | LAVCO FOOD SERVICES, INC. | |
| KY | BAXTER | 7435 | 32 N US HWY 119 | 40806 | 606-574-0616 | BBT RESTAURANTS, LLC | |
| KY | BEAVER DAM | 8952 | 1705 NORTH MAIN STREET | 42320 | 270-775-6011 | FRIENDS HOSPITALITY OF BEAVER DAM, LLC | |
| | | | | | | RESTAURANT | |
| KY | BELLEVUE | 5124 | 34 DONNERMEYER DR | 41073 | 859-581-0559 | MANAGEMENT, INC. FRIENDS HOSPITALITY OF | |
| KY | BENTON | 6482 | 58 US HWY 68 W | 42025 | 270-527-2643 | DRAFFENVILLE, LLC RESTAURANT | |
| KY | BURLINGTON | 7267 | 1715 BURLINGTON PIKE | 41005 | 859-647-2420 | MANAGEMENT, INC. | |
| KY | CALVERT CITY | 7785 | 2966 US HWY 62 | 42029 | 270-395-0598 | CAROLINECO, LP | |
| | ONEVENT ON T | 1100 | 320 LAKEWAY | 42020 | 210 000 0000 | | |
| KY | CAMPBELLSVILLE | 5619 | SHOPPING CENTER | 42718 | 270-465-6060 | BBM RESTAURANTS, LLC RESTAURANT | |
| KY | CARROLLTON | 6311 | 3055 HWY 227 | 41008 | 502-732-4779 | MANAGEMENT, INC. | |
| KY | CATLETTSBURG | 7926 | 3740 LOUISA RD | 41129 | 606-931-0943 | AES TRI-STATE INC. | |
| 107 | | 0077 | | 10000 | 070 754 4400 | FRIENDS HOSPITALITY OF | |
| KY | CENTRAL CITY | 8377 | 637 SOUTH 2ND STREET 12 MARTHA LAYNE | 42330 | 270-754-4400 | CENTRAL CITY, LLC RESTAURANT | |
| KY | COLD SPRING | 5286 | COLLINS BLVD | 41076 | 859-781-5988 | MANAGEMENT, INC. | |
| KY | CORBIN | 8669 | 1897 CUMBERLAND FALLS HWY | 40701 | 606-523-5668 | LAVCO FOOD SERVICES, INC. | |
| | 00000 | | 384 WEST CUMBERLAND | | | | |
| KY | CORBIN | 8752 | ROAD | 40701 | 606-280-7471 | BBM RESTAURANTS, LLC | |
| | | 024 | | 44047 | 050 044 0400 | RESTAURANT | |
| KY KY | CRESCENT SPRINGS DANVILLE | 934 1629 | 2517 HAZELWOOD DR 1601 HUSTONVILLE RD | 41017 40422-2428 | 859-341-0100 859-236-1199 | MANAGEMENT, INC. ROASTING, LLC | |
| N I | DAINVILLE | 1029 | 1601 HOSTONVILLE RD | 40422-2420 | 009-200-1199 | ROASTING, LLC | |
| KY | DRY RIDGE | 5384 | 65 BLACKBURN LANE | 41035 | 859-824-4134 | WINBRAN, INC. | |
| KY | ERMINE | 7684 | 1766 HIGHWAY 119 N | 41815 | 606-633-8396 | KWIK SHOP CONCEPTS, INC | |
| KY | FLEMINGSBURG | 8207 | 106 J.B. SHANNON DR | 41041 | 606-849-2177 | BBT RESTAURANTS, LLC | |
| KY | FLORENCE | 885 | 8061 HOLIDAY PL | 41042-9648 | 859-525-6860 | RESTAURANT MANAGEMENT, INC. | |
| | | | | | | RESTAURANT | |
| KY | FORT WRIGHT | 6219 | 3393 MADISON PIKE | 41017 | 859-331-9252 | MANAGEMENT, INC. | |
| KY | GEORGETOWN | 5383 | 1237 PARIS PIKE | 40324 | 502-863-4345 | BIG ST, INC. | |
| | | | | | | FRIENDS HOSPITALITY OF | |
| KY | GLASGOW | 1706 | 800 W CHERRY ST | 42141-1559 | 270-651-9838 | GLASGOW, LLC | |
| KY | GRAYSON | 6647 | 852 N CAROL MALONE BOULEVARD | 41143 | 606-474-2340 | AES TRI-STATE INC. | |
| KY | GREENUP | 7775 | 1300 SEATON DRIVE | 41144 | 606-473-0434 | AES TRI-STATE INC. | |
| KY | HARRODSBURG | 5417 | 870 S COLLEGE ST | 40330 | 859-734-0334 | BBM RESTAURANTS, LLC | |
| KY | HAZARD | 1950 | 86 COMMERCE DRIVE | 41701 | 606-439-4223 | BBT RESTAURANTS, LLC | |
| KY | HINDMAN | 6583 | 2021 HWY 160 | 41822 | 606-785-9051 | KWIK SHOP CONCEPTS, IN | |
| KY | JEFFERSONTOWN | 5766 | 1640 KY MILL RD | 40299 | 502-267-8130 | ROSATA, INC. | |
| KY | LEBANON | 7722 | 768 WEST MAIN STREET | 40033 | 270-692-1507 | BBT RESTAURANTS, LLC | |
| KY | LEXINGTON | 5246 | 3391 TATES CREEK RD | 40502 | 859-266-0112 | LEXARB NO. 1, INC. | |
| KY | LEXINGTON | 6228 | 3740 PALOMAR CENTER | 40514 | 859-224-8930 | LEXARB NO. 4, INC. | |
| KY | LONDON | 1968 | 251 W HIGHWAY 80 | 40741-1043 | 606-864-0994 | BBM RESTAURANTS, LLC | |
| KY | LOUISA | 8230 | 100 DENNISON DR | 41230 | 606-673-4308 | AES TRI-STATE INC. | |
| KY | MAYFIELD | 8268 | 1212 PARIS RD. | 42066 | 270-247-2300 | FRIENDS HOSPITALITY OF MAYFIELD LLC | |
| KY | MAYSVILLE | 5606 | 1339 US HWY 68 S | 41056 | 606-564-4608 | RESTAURANT MANAGEMENT, INC. | |

| | LIST OF FRANCHISEES AS OF DECEMBER 31, 2023 | | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | | |
| | | | | | | LAVCO FOOD SERVICES, | | | | |
| KY | MIDDLESBORO | 5101 | 905 N. 12TH STREET | 40965 | 606-248-8616 | | | | | |
| KY | MOREHEAD | 5479 | 125 W MAIN ST | 40351 | 606-783-1009 | INVISIBLE, INC. | | | | |
| KY | MOUNT STERLING | 5356 | 694 MAYSVILLE RD | 40353 | 859-498-9936 | PINK, INC. FOOD COURT SOLUTIONS, | | | | |
| KY | MOUNT STERLING | 8212 | 3409 CAMARGO RD | 40353 | 859-498-5101 | LLC | | | | |
| KY | MOUNT VERNON | 7647 | 1650 RICHMOND ST | 40456-2313 | 606-256-1397 | ROAST BEAST, LLC | | | | |
| | MOUNT | 1011 | | 10100 2010 | 000 200 1001 | | | | | |
| KY | WASHINGTON | 6964 | 360 VILLAGE LANE | 40047 | 502-538-4441 | ROSATA, INC. | | | | |
| KY | MURRAY | 8596 | 409 N. 12TH STREET | 42071 | 270-917-2729 | FRIENDS HOSPITALITY OF MURRAY, LLC | | | | |
| | | | | | | | | | | |
| KY | NICHOLASVILLE | 5938 | 902 S MAIN ST | 40356 | 859-948-8840 | TIPTON INVESTMENTS, LLC | | | | |
| KY | PAINTSVILLE | 1547 | 455 MAYO PLAZA | 41240 | 606-789-1475 | BIG A FOODS, LLC. | | | | |
| KY | PARIS | 7546 | 116 MATLACK ST | 40361-1064 | 859-987-8585 | PARIS ARB, LLC | | | | |
| KY | PIKEVILLE | 7286 | 186 CASSADY BLVD | 41501 | 606-437-0403 | REI PIKEVILLE, INC. | | | | |
| KY | PINEVILLE | 7504 | HWY 119 & US 25E | 40977-9343 | 606-441-5051 | BBT RESTAURANTS, LLC | | | | |
| KY | PRESTONSBURG | 8329 | 1308 NORTH LAKE DR. | 41653 | 606-263-4909 | AES TRI-STATE INC. | | | | |
| | | 7486 | | 40475 0100 | 950 604 0000 | | | | | |
| KY KY | RICHMOND RUSSELL SPRINGS | 5704 | 3799 COLONEL RD 966 MAPLE STREET | 40475-9109 42642 | 859-624-0882 270-866-3984 | CAROLINECO, LP DKMJ ENTERPRISES, INC. | | | | |
| KY | SHELBYVILLE | 1719 | 810 TAYLORSVILLE RD | 40065-9122 | 502-633-4240 | TAYLOR-WILSON, INC. | | | | |
| KY | SOMERSET | 1556 | 4470 S HIGHWAY 27 | 40003-9122 | 606-679-5779 | MJ OF SOMERSET, INC. | | | | |
| | SOMEROLI | 1550 | 4470 3 HIGHWAT 27 | 42301-0177 | 000-079-5779 | | | | | |
| KY | SOMERSET | 6660 | 290 N HIGHWAY 27 | 42503-3600 | 606-678-2878 | ROSS ENTERPRISES NO. 2 | | | | |
| KY | SOUTH WILLIAMSON | 6438 | 318 SOUTHSIDE MALL | 41503 | 606-237-0265 | EPLING FOOD GROUP, LLC | | | | |
| KY | STANFORD | 6644 | 102 VINCENT DR | 40484 | 606-365-3780 | LET ME TH, INC. | | | | |
| KY | STANTON | 7421 | 50 W PENDLETON ST | 40380-2232 | 606-663-5376 | FOOD COURT SOLUTIONS, | | | | |
| KY | VERSAILLES | 1965 | 467 LEXINGTON RD | 40383 | 859-873-9299 | JUST BUTCHARLES, INC. | | | | |
| KY | WALTON | 8476 | 205 MARY GRUBBS PKWY | 41094 | 859-485-1664 | RESTAURANT MANAGEMENT, INC. | | | | |
| KY | WHITLEY CITY | 5294 | 1376 NORTH HWY 27 | 42653 | 606-376-8400 | DKMJ ENTERPRISES, INC. | | | | |
| KY | WILLIAMSBURG | 1998 | 701 S 10TH ST | 40769 | 606-549-2799 | LAVCO FOOD SERVICES, INC. | | | | |
| KY | WINCHESTER | 1950 | 100 MCCORMICK DR | 40391-1054 | 859-744-8330 | NO RED, INC. | | | | |
| LA | BATON ROUGE | 8751 | 3120 S. SHERWOOD FOREST | 70816 | 225-256-1790 | TURBO RESTAURANTS US, LLC | | | | |
| | BATON ROUGE | 0751 | 5919 CREEK CENTRE DR | 70010 | 223-230-1730 | | | | | |
| LA | BATON ROUGE | 8985 | (TEMP) | 75244 | 225-877-2248 | TURBO RESTAURANTS, LLC | | | | |
| LA | BOSSIER CITY | 1624 | 2015 AIRLINE DR | 71111-3203 | 318-742-7910 | YOURCO, INC. | | | | |
| LA | BOYCE | 8579 | 7046 HIGHWAY 1 | 71409 | 318-448-6025 | CAROLINECO, LP | | | | |
| | | | | | | PILOT TRAVEL CENTERS | | | | |
| LA | BREAUX BRIDGE | 7104 | 2112 REES ST | 70517 | 337-332-0626 | | | | | |
| LA | COVINGTON | 8659 | 2500 NORTH HWY 190 | 70433 | 985-377-1840 | MIRACLE RESTAURANT GROUP, LLC | | | | |
| | | | | | | TURBO RESTAURANTS US, | | | | |
| LA | DENHAM SPRINGS | 7275 | 8130 RUSHING RD | 70726 | 225-664-1539 | | | | | |
| LA | GREENWOOD | 7410 | 9600 HIGHWAY 80 | 71033-2341 | 318-938-8790 | CAROLINECO, LP | | | | |
| LA | HAMMOND | 6030 | 2111 SW RAILROAD AVE | 70403-1443 | 985-345-3419 | PILOT TRAVEL CENTERS | | | | |
| LA | HARVEY | 8735 | 2301 MANHATTAN BLVD | 70058 | 504-704-5994 | MIRACLE RESTAURANT GROUP, LLC | | | | |
| | | 0100 | | 10000 | 507 / 04-5334 | PILOT TRAVEL CENTERS | | | | |
| LA | HAUGHTON | 7209 | 490 N ELM ST | 71037 | 318-390-9712 | LLC | | | | |
| LA | HOUMA | 8206 | 1769 MARTIN LUTHER KING BLVD | 70360 | 985-851-1640 | DAIGLE RESTAURANTS, INC | | | | |
| | | 0200 | | 10300 | 303-031-1040 | PILOT TRAVEL CENTERS | | | | |
| LA | IOWA | 8504 | 1119 LOWE-GROUT RD. | 70647 | 337-582-5464 | LLC | | | | |
| | | | 1000 W. ESPLANADE | | | MIRACLE RESTAURANT | | | | |
| LA | KENNER | 8777 | AVE | 70065 | 504-502-0002 | GROUP, LLC | | | | |
| | | | 3333 AMBASSADOR | | | TURBO RESTAURANTS US, | | | | |
| LA | LAFAYETTE | 1795 | CAFFERY PKWY | 70503 | 337-988-3118 | LLC | | | | |

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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY | | | | | |
| | | 0700 | | 70004 | 227 240 0200 | ASPIRE 2B HOSPITALITY - | | | | | |
| LA | LAKE CHARLES | 8796 | 3126 L'AUBERGE BLVD. 1402 SOUTH FIFTH | 70601 | 337-240-8280 | RBS, LLC TURBO RESTAURANTS US, | | | | | |
| LA | LEESVILLE | 6749 | STREET | 71446 | 337-509-1230 | LLC | | | | | |
| LA | METAIRIE | 5274 | 3847 VETERANS MEMORIAL BLVD | 70002-5607 | 504-885-6863 | MIRACLE RESTAURANT GROUP, LLC | | | | | |
| LA | MINDEN | 7790 | 13510 INDUSTRIAL DR | 71055 | 318-371-3796 | CAROLINECO, LP | | | | | |
| LA | MONROE | 1528 | 2407 LOUISVILLE RD | 71201 | 318-323-1700 | JOHN G. FOX | | | | | |
| LA | NATCHITOCHES | 9087 | 409 KEYSLER & E. 5TH | 71457 | 318-951-1560 | TURBO RESTAURANTS US, LLC | | | | | |
| | | 1809 | | 71000 5710 | 210 214 0500 | TURBO RESTAURANTS US, | | | | | |
| LA LA | PINEVILLE PORT ALLEN | 6954 | 2701 HIGHWAY 28 E 751 LOBDELL HWY S | 71360-5712 70767 | 318-314-8500 225-389-9111 | LLC CAROLINECO, LP | | | | | |
| LA LA | RICHMOND | 7309 | 227 HWY 65 S | 71282 | 318-574-6413 | CAROLINECO, LP | | | | | |
| _^ | RICHMOND | 7303 | 513 NORTH SERVICE | 71202 | 310-374-0413 | | | | | | |
| LA | RUSTON | 8850 | ROAD EAST 2902 BERT KOUNS | 71270 | 318-202-3682 | ROSENBELL, INC. | | | | | |
| LA | SHREVEPORT | 1634 | INDUSTRIAL LOOP | 71118-3009 | 318-687-8947 | TURBO RESTAURANTS, LLC | | | | | |
| LA | SLIDELL | 8822 | 1648 GAUSE BOULEVARD | 70458 | 985-771-2124 | MIRACLE RESTAURANT GROUP, LLC | | | | | |
| LA | VINTON | 7954 | 2024 WEST ST | 70668 | 337-589-9858 | CAROLINECO, LP | | | | | |
| | | 0074 | | 70705 | 005 040 4040 | MIRACLE RESTAURANT | | | | | |
| LA | WALKER WEST MONROE | 8874 8704 | 28910 S. WALKER ROAD 524 THOMAS RD | 70785 71292 | 225-243-1840 | GROUP, LLC ROSENBELL, INC. | | | | | |
| LA MA | AUBURN | 1612 | 406 SOUTHBRIDGE ST | 01501-2442 | 318-600-4377 508-832-9764 | L & M OF AUBURN, INC. | | | | | |
| MA | CHICOPEE | 341 | 1483 GRANBY RD | 01020-2048 | 413-593-1437 | L & M INC. OF CHICOPEE | | | | | |
| MD | BALTIMORE | 7941 | 7050 FRIENDSHIP ROAD, BLDG 100 | 21240 | 410-684-3002 | D & D FOOD COMPANY, LLC | | | | | |
| MD | BALTIMORE | 8044 | 7905 EASTERN AVENUE. | 21224 | 410-284-1281 | BALT AREA MEATS, LLC | | | | | |
| | | | 10 BEL AIR SOUTH | | | ,, | | | | | |
| MD | BEL AIR | 7179 | PKWY | 21015-6038 | 443-372-5074 | BALT AREA MEATS, LLC | | | | | |
| MD | BELCAMP | 7856 | 1323 POLICY DR | 21017 | 410-272-1892 | BALT AREA MEATS, LLC | | | | | |
| MD | BELTSVILLE | 6773 | 10425 BALTIMORE BLVD | 20705 | 301-937-0023 | KBP INSPIRED, LLC | | | | | |
| MD | BERLIN | 8536 | 10627 OCEAN GATEWAY 2731 DORCHESTER | 21811 | 410-641-1124 | FAIRVIEW, INC. | | | | | |
| MD | CAMBRIDGE | 5692 | SQUARE | 21613 | 410-228-9239 | CATO, INCORPORATED | | | | | |
| MD | CHARLOTTE HALL | 6715 | 30063 MARKET DR | 20622-3163 | 240-249-3171 | KBP INSPIRED, LLC | | | | | |
| MD | CHESTERTOWN | 7338 | 707 WASHINGTON AVE | 21620 | 410-810-8955 | CATO, INCORPORATED | | | | | |
| | | 0000 | 8921 WOODYARD CROSSING SHOPPING | 00705 | 001 000 0000 | | | | | | |
| MD MD | CLINTON COCKEYSVILLE | 8336 | CTR. 11025 YORK RD | 20735 21030 | 301-868-2226 | ANB CAFE, INC. | | | | | |
| MD MD | DENTON | 8028 7195 | 700 N 6TH ST | 21030 | 410-329-1405 410-479-9622 | BALT AREA MEATS, LLC CATO, INCORPORATED | | | | | |
| | DENTON | 7195 | 700 10 01 1 31 | 21029-3310 | 410-479-9022 | CATO, INCORPORATED | | | | | |
| MD | EASTON | 8355 | 8359 OCEAN GATEWAY | 21601 | 410-770-9239 | PENN-CAM, INC. | | | | | |
| MD | EDGEWATER | 7829 | 5 MAYO RD | 21037 | 410-571-5879 | BALT AREA MEATS, LLC | | | | | |
| MD | ELKTON | 8743 | 224 EAST PULASKI HWY | 21921 | 410-392-2413 | PULASKI MEATS LLC | | | | | |
| MD | ELLICOTT CITY | 7188 | 3290 CENTENNIAL LN | 21042-3657 | 410-480-1831 | BALT AREA MEATS, LLC | | | | | |
| MD | FINKSBURG | 7703 | 3004 GAMBER RD | 21048 | 410-861-9216 | BALT AREA MEATS, LLC | | | | | |
| MD | FORESTVILLE | 7126 | 3317 DONNELL DR | 20747-3208 | 301-420-2607 | KBP INSPIRED, LLC | | | | | |
| MD | FREDERICK | 7085 | 7389 GUILFORD DR | 21704 | 301-360-0760 | KBP INSPIRED, LLC | | | | | |
| MD | FREDERICK | 7177 | 1203 W PATRICK ST | 21702 | 301-668-8700 | KBP INSPIRED, LLC | | | | | |
| MD | FT. MEADE | 8403 | 8375 MAPES RD | 20755 | 410-874-7023 | ARMY & AIR FORCE EXCHANGE SERVICE | | | | | |
| MD | GAMBRILLS | 7178 | 2623 BRANDERMILL BLVD | 21054-1645 | 410-451-2434 | BALT AREA MEATS, LLC | | | | | |
| | | | 1250 CRAIN HIGHWAY | | | | | | | | |

| AS OF DECEMBER 31, 2023 ZIP/POSTAL MAIN | | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY | | | |
| | | | 3000 CHESTNUT RIDGE | | | PILOT TRAVEL CENTERS | | | |
| MD | GRANTSVILLE | 7992 | RD | 21536 | 301-895-4543 | LLC | | | |
| MD | HAGERSTOWN | 7073 | 17794 GARLAND GROH BLVD | 21740-2016 | 301-733-2142 | KBP INSPIRED, LLC | | | |
| MD | HAGERSTOWN | 8746 | 10306 ARNETT DRIVE | 21740 | 240-513-7058 | HAGERSTOWN MEATS, LLC | | | |
| MD | HYATTSVILLE | 8405 | 2001 UNIVERSITY BLVD. | 20783 | 301-439-0007 | ANB CAFE, INC. | | | |
| MD | JESSUP | 7445 | 7410 ASSATEAGUE DR | 20794-3202 | 301-621-1145 | KBP INSPIRED, LLC | | | |
| MD | LA VALE | 1589 | 1206 NATIONAL HWY | 21502-7603 | 301-729-0448 | KBP INSPIRED, LLC | | | |
| MD | LAUREL | 272 | 225 GORMAN AVE. | 20707 | 240-294-7850 | KBP INSPIRED, LLC | | | |
| MD | LEONARDTOWN | 7229 | 40824 MERCHANTS LANE | 20650 | 301-997-1052 | KBP INSPIRED, LLC | | | |
| | | | | | | | | | |
| MD | MOUNT AIRY | 7144 | 210 E RIDGEVILLE BLVD | 21771-5258 | 301-829-9841 | BALT AREA MEATS, LLC | | | |
| MD | PASADENA | 8009 | 8103 RITCHIE HWY | 21122 | 410-424-2293 | BALT AREA MEATS, LLC | | | |
| MD | POCOMOKE CITY | 6432 | 2322 STOCKTON RD | 21851-2871 | 410-957-3770 | CATO, INCORPORATED | | | |
| MD | ROSEDALE | 7865 | 8672 PULASKI HIGHWAY | 21237 | 410-238-2080 | BALT AREA MEATS, LLC | | | |
| MD | SALISBURY | 1595 | 116 WARD ST | 21804 | 410-543-2777 | CATO, INCORPORATED | | | |
| MD | SALISBURY | 5313 | 2350 N SALISBURY BLVD | 21804 | 410-543-2777 | CATO, INCORPORATED | | | |
| MD | SALISBURY | 8587 | 31942 SUMMER DR. | 21804 | 443-736-8640 | CATO, INCORPORATED | | | |
| MD | UPPER MARLBORO | 7150 | 4800 SE CRAIN HWY | 20772 | 301-574-1062 | KBP INSPIRED, LLC | | | |
| | OT T EICHWAREBORG | 7100 | 1130 SMALLWOOD | 20112 | 001 074 1002 | | | | |
| MD | WALDORF | 8828 | DRIVE WEST | 20603 | 240-754-7385 | WALDORF MEATS, LLC | | | |
| MD | WESTMINSTER | 7129 | 120 MALL RING RD | 21157-9311 | 410-871-2189 | BALT AREA MEATS, LLC | | | |
| MD | WHITE MARSH | 7171 | 4111 WHOLESALE CLUB DR | 21236 | 410-663-6140 | ACW WHITEMARSH, INC. | | | |
| | | | 7007 SECURITY | | | | | | |
| MD | WINDSOR MILL | 8780 | BOULEVARD | 21244 | 443-348-3957 | SECURITY MEATS, LLC | | | |
| ME | AUBURN | 1252 | 670 CENTER ST | 04210-6370 | 207-783-6031 | RAFFEL BROTHERS | | | |
| ME | AUGUSTA | 1225 | 219 WESTERN AVE | 04330 | 207-622-4050 | RAFFEL BROTHERS | | | |
| | | 5005 | | 0.4700.0004 | 007 704 5470 | WILCOX, DAWSON, WILCOX | | | |
| ME | PRESQUE ISLE | 5965 | 789 MAIN ST | 04769-2201 | 207-764-5172 | INC. | | | |
| ME | TOPSHAM | 1890 | 2 TOPSHAM FAIR MALL RD | 04086-1736 | 207-729-8244 | MAINE RB ENTERPRISES, LLC | | | |
| MI | ADRIAN | 979 | 1359 S MAIN ST | 49221 | 517-263-2700 | C.H.E.W., INC. | | | |
| MI | ALBION | 5863 | 27790 C DR N | 49224 | 517-629-5890 | C.H.E.W., INC. | | | |
| MI | ALPENA | 1761 | 2250 US HIGHWAY 23 S | 49707-4544 | 989-354-2002 | ELGIN ENTERPRISES, INC. | | | |
| MI | AUBURN HILLS | 7431 | 160 BROWN RD | 48326-1302 | 248-393-1255 | G.B. BEEF, INC. PINNACLE RESTAURANTS, | | | |
| MI | BATTLE CREEK | 7644 | 2195 W COLUMBIA AVE | 49015-2847 | 269-965-9030 | | | | |
| MI | BIG RAPIDS | 8839 | 1298 PERRY AVE | 49307 | 231-598-9340 | BEEF VENTURES, INC BIG RAPIDS | | | |
| MI | CADILLAC | 976 | 1714 N MITCHELL ST | 49601 | 231-775-8891 | RESORTS BEEF, LTD | | | |
| MI | CADILLAC | 5693 | 840 S MAIN ST | 49601 | 231-627-6003 | UP & OVER, LLC | | | |
| IVII | CHESTERFIELD | 5095 | 040 S MAIN ST | 49721 | 231-027-0003 | NORTHSTAR DINING | | | |
| MI | TOWNSHIP | 7727 | 33491 23 MILE ROAD | 48047 | 586-716-5767 | CHESTERFIELD, LLC | | | |
| MI | CLARE | 5418 | 10207 S CLARE AVE | 48617 | 989-386-2161 | BEEF VENTURES, INC CLARE | | | |
| MI | DE WITT | 5961 | 13270 S US HIGHWAY 27 | 48820-7840 | 517-669-8272 | C.H.E.W., INC. | | | |
| МІ | DIMONDALE | 7530 | 9800 DAVIS HWY | 48821-9439 | 517-408-0023 | CRAWFORD BROS. INC. | | | |
| MI | DUNDEE | 7581 | 103 WATERSTRADT COMMERCE DR | 48131-9681 | 734-529-8170 | G.B. BEEF, INC. | | | |
| MI | FARMINGTON HILLS | 6200 | 27900 ORCHARD LAKE RD | 48334 | 248-932-3094 | FARMINGTON HILLS BEEF | | | |
| MI | FENTON | 5950 | 3253 OWEN RD | 48430 | 810-750-8004 | C.H.E.W., INC. | | | |
| MI | FLAT ROCK | 6561 | 27074 TELEGRAPH RD | 48134 | 734-782-4080 | FORSH, INC. | | | |
| MI | FLINT | 7965 | 6053 HILL 23 DRIVE | 48507 | 810-232-7212 | C.H.E.W., INC. | | | |
| MI | GAYLORD | 1185 | 609 W MAIN ST | 49735-1867 | 989-732-7247 | MCW VENTURES, INC. | | | |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
|-------|------------------|----------|----------------------------------|--------------------|---------------|------------------------------|
| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| MI | GRAND BLANC | 7903 | 3465 POLLOCK RD | 48439 | 810-694-0188 | G.B. BEEF, INC. |
| | | | 5800 NELSON A MILES | | | |
| MI | GRAYLING | 6763 | PKWY | 49738 | 989-344-0081 | FIZI BEEF, LLC |
| MI | HARTLAND | 5856 | 10099 HIGHLAND RD | 48353-2521 | 810-632-5910 | C.H.E.W., INC. |
| | | | | | | PINNACLE RESTAURANTS, |
| MI | HILLSDALE | 7394 | 411 W CARLETON RD | 49242-1354 | 517-437-2472 | LLC |
| | | | | | | PILOT TRAVEL CENTERS |
| MI | HOLLAND | 8503 | 853 INTERCHANGE DR. | 49423 | 616-796-2243 | LLC |
| | | | 3574 W HOUGHTON | | | |
| MI | HOUGHTON LAKE | 6484 | LAKE DR | 48629 | 989-366-6118 | ZEEZ ENTERPRISES, INC. |
| N 41 | | 0004 | 3639 E GRAND RIVER | 40040 7547 | E47 E40 0E40 | |
| MI | HOWELL | 6081 | | 48843-7547 | 517-548-0518 | C.H.E.W., INC. |
| MI | HOWELL | 7505 | 1385 N BURKHART RD | 48855-9689 | 517-540-6967 | CRAWFORD BROS. INC. |
| MI | JACKSON | 380 | 3131 E MICHIGAN AVE | 49202 | 517-789-7181 | C.H.E.W., INC. |
| MI | JACKSON | 5964 | 952 N WEST AVE | 49202 | 517-787-1245 | C.H.E.W., INC. |
| MI | JACKSON | 8803 | 2565 AIRPORT ROAD | 49202 | 517-962-4528 | C.H.E.W., INC. |
| | | | | | | PINNACLE RESTAURANTS, |
| MI | KALKASKA | 7485 | 906 N CEDAR ST | 49646-8473 | 231-258-0611 | LLC |
| MI | LANSING | 7094 | 8445 W SAGINAW HWY | 48917 | 517-622-0511 | CRAWFORD BROS. INC. |
| MI | LINWOOD | 7597 | 88 N HURON RD | 48634-9527 | 989-697-5360 | C.H.E.W., INC. |
| | | 7005 | | 10011 | 500.054.0000 | NORTHSTAR DINING |
| MI | MACOMB | 7925 | 20749 HALL RD | 48044 | 586-954-3000 | MACOMB, LLC |
| MI | MILAN | 6325 | 1189 DEXTER ST | 48160 | 734-439-2555 | FORSH, INC. |
| N 4 I | | 6546 | 1127 C 11TH CT | 40400 2406 | 260 694 9944 | AES RESTAURANT GROUP, |
| MI | NILES | 6516 | 1137 S 11TH ST | 49120-3406 | 269-684-8811 | LLC |
| MI | OKEMOS | 6828 | 2214 JOLLY RD | 48864 | 517-347-9699 | CRAWFORD BROS. INC. |
| MI | PETOSKEY | 1073 | 438 W MITCHELL ST | 49770-2229 | 231-347-3351 | SPARE PARTS PARTNERS, LLC |
| MI | PORTLAND | 5894 | 1651 GRAND RIVER AVE | | | C.H.E.W., INC. |
| IVII | PORTLAND | 3694 | 4288 I-75 BUSINESS | 48875 | 517-647-6414 | C.H.E.W., INC. |
| MI | SAULT STE. MARIE | 6188 | SPUR | 49783 | 906-632-3388 | UP & OVER, LLC |
| MI | SHELBY | 7630 | 14020 23 MILE ROAD | 48315 | 586-566-6686 | SHELBY FOODS, LLC |
| MI | STANDISH | 6979 | 3919 S HURON RD | 48658-9474 | 989-846-9901 | C.H.E.W., INC. |
| IVII | | 0070 | | 40000 0474 | 000 040 0001 | NORTHSTAR DINING, |
| MI | STERLING HEIGHTS | 7589 | 43761 SCHOENHERR RD | 48313 | 586-726-6791 | STERLING, LLC |
| | | | | | | NORTHSTAR DINING |
| MI | STERLING HEIGHTS | 8462 | 39540 VAN DYKE RD. | 48334 | 586-446-4607 | PLUMBROOK, LLC |
| | | | 209 S. CENTERVILLE | | | |
| MI | STURGIS | 8946 | ROAD | 49091 | 269-625-9600 | GREGORY BEEF LLC |
| MI | SWARTZ CREEK | 6451 | 4246 ELMS RD | 48473-1561 | 810-635-8824 | G.B. BEEF, INC. |
| MI | TECUMSEH | 8941 | 1267 W CHICAGO BLVD | 49286 | 517-424-2117 | C.H.E.W., INC. |
| | | | | | | AES RESTAURANT GROUP, |
| MI | THREE RIVERS | 5968 | 700 S US HIGHWAY 131 | 49093-8825 | 269-273-8995 | LLC |
| MI | TRAVERSE CITY | 7922 | 1370 S. AIRPORT ST | 49686 | 231-929-1662 | ZIPPY VENTURES, LLC. |
| MI | TRENTON | 5911 | 3660 WEST RD | 48183 | 734-675-3250 | FORSH, INC. |
| MI | TROY | 742 | 1150 LIVERNOIS RD | 48084 | 248-585-1080 | C.H.E.W., INC. |
| MI | WALLED LAKE | 6623 | 1808 E WEST MAPLE RD | 48390 | 248-669-6626 | G.B. BEEF, INC. |
| | WASHINGTON | | | 1005- | | NORTHSTAR DINING |
| MI | TOWNSHIP | 7736 | 66021 VAN DYKE | 48095 | 586-336-4800 | WASHINGTON, LLC |
| | | | | | | |
| MI | WEST BRANCH | 5304 | 2900 COOK RD | 48661-9338 | 989-345-3707 | C.H.E.W., INC. |
| MI | WHITE LAKE | 6535 | 10855 HIGHLAND RD | 48386-2151 | 248-698-6926 | C.H.E.W., INC. |
| | | 0001 | 49800 GRAND RIVER | 40000 0010 | 040 000 -015 | |
| MI | WIXOM | 6021 | AVE | 48393-3319 | 248-380-5610 | C.H.E.W., INC. |
| MN | MOORHEAD | 7388 | 3108 HIGHWAY 10 E | 56560-2527 | 218-287-8711 | AES MIDWEST, LLC |
| MN | WINONA | 8606 | 1055 HWY 61 EAST | 55987 | 507-262-3803 | DRM, INC. |
| MN | WORTHINGTON | 7429 | 1663 N HUMISTON AVE | 56187 | 507-372-4944 | DRM, INC. |
| MO | | 0240 | 224 ARNOLD | 62040 | 626 007 0044 | |
| MO | ARNOLD | 8346 | CROSSROADS CENTER | 63010 | 636-287-3241 | RB MISSOURI EAST LLC |
| MO | BELTON | 7222 | 1420 E NORTH AVE | 64012 | 816-318-1525 | RB MISSOURI WEST LLC |
| MO | BLUE SPRINGS | 8413 | 1225 NE CORONADO DR. | 64014 | 816-228-2723 | RB MISSOURI WEST LLC |
| MO | | 0475 | 1995 SOUTH | 65612 | 417 206 0700 | |
| MO | BOLIVAR | 8475 | SPRINGFIELD AVE | 65613 | 417-326-2729 | RB MISSOURI SOUTH LLC |

| | LIST OF FRANCHISEES AS OF DECEMBER 31, 2023 | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | |
| MO | BOONVILLE | 7689 | 2421 MID-AMERICAN INDUSTRIAL DRIVE | 65233 | 660-882-6913 | RB MISSOURI SOUTH LLC | | | |
| МО | BRANSON | 8337 | 1077 BRANSON HILLS PKWY | 65616 | 417-239-3066 | RB MISSOURI SOUTH LLC | | | |
| MO | BRENTWOOD | 8368 | 8720 MANCHESTER RD. | 63144 | 314-962-2697 | RB MISSOURI EAST LLC | | | |
| MO | BRIDGETON | 8333 | 11976 PAUL MAYER AVE. | 63044 | 314-770-9313 | RB MISSOURI EAST LLC | | | |
| МО | CAMERON | 8991 | 1601 EAST EVERGREEN STREET | 64429 | 816-312-6061 | CAROLINECO, LP | | | |
| MO | CARTHAGE | 7194 | 1501 W CENTRAL AVE | 64836 | 417-359-9181 | RB MISSOURI SOUTH LLC | | | |
| MO | CLINTON | 7623 | 514 PAWNEE ST | 64735-2683 | 660-885-3921 | RB MISSOURI WEST LLC | | | |
| | | | | | | | | | |
| MO | COLUMBIA | 7627 | 3911 S PROVIDENCE RD 3200 BROADWAY | 65203-7106 | 573-449-9961 | RB MISSOURI SOUTH LLC | | | |
| MO | COLUMBIA | 7935 | BUSINESS PARK CT. | 65203 | 573-446-0500 | RB MISSOURI SOUTH LLC | | | |
| MO | DELLWOOD | 751 | 10404 W FLORISSANT | 63136 | 314-867-2200 | RB MISSOURI EAST LLC | | | |
| МО | EUREKA | 8269 | 60 HILLTOP VILLAGE CENTER DR. | 63025 | 636-587-2247 | RB MISSOURI EAST LLC | | | |
| МО | EXCELSIOR SPRINGS | 7637 | 2303 VINTAGE CT | 64024 | 816-637-2914 | RB MISSOURI WEST LLC | | | |
| МО | FARMINGTON | 7743 | 559 W. KARSCH BLVD. | 63640 | 573-747-0074 | RB MISSOURI EAST LLC | | | |
| | FENTON | 7400 | | | 000 005 4770 | | | | |
| MO | FENTON | 7166 | 1181 GRAVOIS ROAD | 63026 | 636-305-1773 | RB MISSOURI EAST LLC | | | |
| MO MO | FESTUS FLORISSANT | 6519 7393 | 690 S TRUMAN BLVD 1275 GRAHAM RD | 63028 63031-8014 | 636-931-9700 314-830-4167 | RB MISSOURI EAST LLC RB MISSOURI EAST LLC | | | |
| | | | | | 314-030-4107 | TURBO RESTAURANTS US, | | | |
| MO | HANNIBAL | 8658 | 4729 MCMASTERS AVE | 63401 | 573-719-3474 | LLC | | | |
| MO | HARRISONVILLE | 6277 | 1500 N STATE ROUTE 291 | 64701-1271 | 816-380-3130 | RB MISSOURI WEST LLC PILOT TRAVEL CENTERS | | | |
| MO | HAYTI | 7458 | 1701 HIGHWAY 84 E | 63851-1943 | 573-359-0471 | LLC | | | |
| МО | HAZELWOOD | 7242 | 815 JAMES S MCDONNEL BLVD | 63042 | 314-731-7232 | RB MISSOURI EAST LLC | | | |
| MO | HERCULANEUM | 9080 | 1199 MCNUTT STREET | 63048 | 636-543-7202 | CAROLINECO, LP | | | |
| MO | INDEPENDENCE | 5827 | 4515 S. NOLAND ROAD | 64055 | 816-373-9368 | RB MISSOURI WEST LLC | | | |
| МО | INDEPENDENCE | 6489 | 2531 SOUTH M-291 HIGHWAY | 64057 | 816-373-5236 | RB MISSOURI WEST LLC | | | |
| | | 0000 | 20111 E. VALLEY VIEW | 04057 | 040 705 4004 | | | | |
| MO MO | INDEPENDENCE JEFFERSON CITY | 8286 8344 | PKWY 2815 S. TEN MILE DR. | 64057 65109 | 816-795-1301 573-659-8638 | RB MISSOURI WEST LLC RB MISSOURI SOUTH LLC | | | |
| MO | JOPLIN | 8442 | 2408 S. RANGE LINE RD | 64804 | 417-625-1962 | RB MISSOURI SOUTH LLC | | | |
| MO | KANSAS CITY | 6017 | 2108 TANEY ST | 64116 | 816-842-0576 | RB MISSOURI WEST LLC | | | |
| MO | KANSAS CITY | 8219 | 8261 N. OXFORD AVE | 64158 | 816-792-4900 | RB MISSOURI WEST LLC | | | |
| МО | KANSAS CITY | 8255 | 6951 NW 83RD TERRACE | 64152 | 816-505-0757 | RB MISSOURI WEST LLC | | | |
| МО | KANSAS CITY | 8454 | 4841 N. OAK TRAFFICWAY | 64118 | 816-454-4156 | RB MISSOURI WEST LLC | | | |
| МО | KANSAS CITY | 8628 | 8545 N OAK TRAFFICWAY | 64155 | 816-436-0527 | RB MISSOURI WEST LLC | | | |
| MO | KEARNEY | 7003 | 520 SHANKS AVENUE | 64060 | 816-628-4520 | RB MISSOURI WEST LLC | | | |
| MO | KINGDOM CITY | 7764 | 3325 COUNTY ROAD 211 | 65262 | 573-642-1161 | RB MISSOURI SOUTH LLC | | | |
| МО | KIRKSVILLE | 8680 | 2607 NORTH BALTIMORE STREET | 63501 | 660-262-3030 | DRM, INC. | | | |
| МО | LAKE ST. LOUIS | 8323 | 909 ROBERT RAYMOND DR | 63367 | 636-625-0836 | RB MISSOURI EAST LLC | | | |
| MO | LEBANON | 8287 | 888 SOUTH JEFFERSON AVE. | 65536 | 417-532-4437 | RB MISSOURI SOUTH LLC | | | |
| MO | | 7400 | | 64000 0000 | 040 047 0470 | | | | |
| MO MO | LEE'S SUMMIT | 7199 7287 | 1027 NE RICE RD 200 SW 150 HWY | 64086-6360 64082-4405 | 816-347-8170 816-537-5442 | RB MISSOURI WEST LLC RB MISSOURI WEST LLC | | | |
| NO | MANCHESTER | 945 | 14120 MANCHESTER RD | 64082-4405 63011 | 636-394-4200 | RB MISSOURI EAST LLC | | | |

| | AS OF DECEMBER 31, 2023 ZIP/POSTAL MAIN | | | | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | | |
| MO | | 7600 | 1191 CHEROKEE | 65240 | 660 886 6426 | | | | | |
| MO | MARSHALL | 7690 | STREET 600 EAST US HIGHWAY | 65340 | 660-886-6426 | RB MISSOURI WEST LLC | | | | |
| МО | MOBERLY | 8530 | 24 | 65270 | 660-263-0536 | RB MISSOURI SOUTH LLC | | | | |
| МО | MONETT | 8474 | 836 E. HIGHWAY 60 | 65708 | 417-235-5516 | RB MISSOURI SOUTH LLC | | | | |
| МО | NEOSHO | 7999 | 702 S. NEOSHO BLVD | 64850 | 417-455-5884 | RB MISSOURI SOUTH LLC | | | | |
| MO | NEW FLORENCE | 8813 | 482 TREE FARM ROAD | 63363 | 573-835-3102 | CAROLINECO, LP | | | | |
| MO | NIXA | 7641 | 713 MCCROSKEY ST | 65714-9403 | 417-725-4170 | RB MISSOURI SOUTH LLC | | | | |
| MO | O'FALLON | 6860 | 705 HWY K | 63366 | 636-240-1004 | RB MISSOURI EAST LLC | | | | |
| MO | OSAGE BEACH | 8236 | 5779 HIGHWAY 54 | 65065 | 573-302-7660 | RB MISSOURI SOUTH LLC | | | | |
| MO | OZARK | 7624 | 1801 W MARLER LANE | 65721 | 417-485-2406 | RB MISSOURI SOUTH LLC | | | | |
| MO | PLATTE CITY | 7409 | 1700 PRAIRIE VIEW RD | 64079-9717 | 816-431-9943 | RB MISSOURI WEST LLC | | | | |
| MO | RAYTOWN | 6296 | 9066 E 350 HWY | 64133-5760 | 816-737-8553 | RB MISSOURI WEST LLC | | | | |
| MO | REPUBLIC | 8424 | 1320 US HIGHWAY 60 EAST | 65738 | 417-732-7120 | RB MISSOURI SOUTH LLC | | | | |
| МО | ROLLA | 1736 | 1005 KINGS HIGHWAY ST | 65401-2920 | 573-341-3611 | RBR MANAGEMENT, INC. | | | | |
| | 0504111 | 700- | 2701 W BROADWAY | | | | | | | |
| MO | SEDALIA | 7327 | BLVD | 65301 | 660-829-4072 | RB MISSOURI WEST LLC | | | | |
| MO | SPRINGFIELD | 136 | 735 S GLENSTONE RD | 65804 | 417-862-3146 | GILBERT & SONS, INC. | | | | |
| MO | SPRINGFIELD | 600 | 2225 S CAMPBELL AVE | 65804 | 417-883-4811 | GILBERT & SONS, INC. | | | | |
| MO | SPRINGFIELD | 699 | 1416 W KEARNEY ST | 65803 | 417-865-9779 | GILBERT & SONS, INC. | | | | |
| | | 7705 | 1833 W. REPUBLIC | 05007 | | | | | | |
| MO | SPRINGFIELD | 7725 | ROAD | 65807 | 417-890-0902 | GILBERT & SONS, INC. | | | | |
| MO | SPRINGFIELD | 8274 | 230 S. WEST BYPASS | 65802 | 417-831-2786 | GILBERT & SONS, INC. | | | | |
| MO | ST CHARLES | 8593 | 1830 - 1ST CAPITOL DRIVE | 63301 | 636-925-3133 | RB MISSOURI EAST LLC | | | | |
| MO | ST LOUIS | 8380 | 12698 LAMPLIGHTER SQUARE | 63128 | 314-729-7593 | RB MISSOURI EAST LLC | | | | |
| МО | ST. CHARLES | 7998 | 3786 ELM STREET | | | | | | | |
| | | 4704 | | 0.4500.0400 | 040 000 7444 | SOUND INVESTMENT | | | | |
| MO | ST. JOSEPH | 1794 | 1604 N BELT HWY | 64506-2496 | 816-232-7114 | | | | | |
| MO | ST. JOSEPH | 7412 | 4601 S LEONARD RD | 64507 | 816-364-5096 | RB MISSOURI WEST LLC | | | | |
| MO | ST. LOUIS | 504 | 4021 LINDELL BLVD | 63108 | 314-652-0726 | RB MISSOURI EAST LLC | | | | |
| MO | ST. LOUIS | 578 | 6666 CHIPPEWA RD | 63109 | 314-353-2800 | RB MISSOURI EAST LLC | | | | |
| MO | ST. LOUIS | 581 | 3973 LEMAY FERRY RD | 63125 | 314-487-4700 | RB MISSOURI EAST LLC | | | | |
| MO | ST. LOUIS | 6258 | 10511 PAGE AVE 225 MID RIVERS MALL | 63132 | 314-890-0300 | RB MISSOURI EAST LLC | | | | |
| MO | ST. PETERS | 1566 | DR | 63376-4307 | 636-970-1300 | RB MISSOURI EAST LLC | | | | |
| | | | 6086 MID-RIVERS MALL | | | | | | | |
| MO | ST. PETERS | 7985 | DR | 63304 | 636-447-4904 | RB MISSOURI EAST LLC | | | | |
| MO | ST. ROBERT | 5134 | 421 MARSHALL DR | 65584 | 573-336-3624 | DRG MANAGEMENT, INC. | | | | |
| | | 0007 | 30 S. SERVICE ROAD | 62000 | 570 000 0700 | | | | | |
| MO | SULLIVAN | 8227 | EAST | 63080 | 573-860-2729 | RB MISSOURI EAST LLC | | | | |
| MO | TROY | 8556 | 3 THE PLAZA | 63379 | 636-528-0281 | RB MISSOURI EAST LLC | | | | |
| MO MO | UNION WARRENSBURG | 7917 704 | 1535 DENMARK RD 502 N MAGUIRE ST | 63084 64093 | 636-584-8117 | RB MISSOURI EAST LLC | | | | |
| MO | WARRENSBURG | 704 | 1920 WASHINGTON CROSSING | 63090 | 660-747-7944 636-390-8383 | RB MISSOURI WEST LLC RB MISSOURI EAST LLC | | | | |
| | | 102-1 | | | | | | | | |
| МО | WEBB CITY | 7097 | 1704 SOUTH MADISON | 64870 | 417-673-1727 | RB MISSOURI SOUTH LLC | | | | |
| MO | WENTZVILLE | 7556 | 1988 WENTZVILLE PKWY | 63385-3453 | 636-327-3710 | RB MISSOURI EAST LLC | | | | |
| MO | WEST PLAINS | 8429 | 1342 SOUTHERN HILLS CENTER | 65775 | 417-256-0433 | RB MISSOURI SOUTH LLC | | | | |
| | | 0720 | 506 LARCHER BLVD. | 30110 | | ARMY & AIR FORCE | | | | |
| MS | BILOXI | 8496 | BLDG 2306 | 39534 | 228-435-3684 | EXCHANGE SERVICE | | | | |
| MS | CANTON | 7111 | 1545 W PEACE ST | 39046 | 601-859-9336 | CAROLINECO, LP | | | | |
| MS | CLEVELAND | 10063 | 201 SOUTH DAVIS AVENUE | 38732 | 662-641-5102 | TURBO RESTAURANTS US | | | | |
| | | | | | | TURBO RESTAURANTS US | | | | |
| MS | CLINTON | 8974 | 318 US-80 | 39056 | 769-770-6635 | LLC | | | | |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| MS | COLUMBUS | 6391 | 1911 HWY 45 N | 39701 | 662-329-2536 | TURBO RESTAURANTS US, LLC |
| MS | FLOWOOD | 10061 | PARCEL 8 B | 39232 | 769-333-8099 | TURBO RESTAURANTS US, LLC |
| MS | GULFPORT | 1907 | 9326 HWY 49 N | 39503 | 228-284-2525 | TURBO RESTAURANTS US, LLC |
| MS | HATTIESBURG | 7612 | 6178 HIGHWAY 98 | 39402-8530 | 601-296-1220 | TURBO RESTAURANTS US, LLC |
| MS | HOLLY SPRINGS | 8869 | 929 HIGHWAY NO. 7 SOUTH | 38635 | 662-504-6074 | CAROLINECO, LP |
| MS | JACKSON | 1100 | 3865 HIGHWAY 80 W | 39209-7507 | 601-944-0293 | TURBO RESTAURANTS US, LLC TURBO RESTAURANTS US, |
| MS | JACKSON | 8226 | 1260 HIGH ST | 39202 | 601-714-3088 | LLC MIRACLE RESTAURANT |
| MS | LAUREL | 1921 | 2138 HWY 15 N | 39440 | 601-649-9566 | GROUP, LLC |
| MS | LUCEDALE | 9074 | 2127 HOPPER RD | 39452 | 601-514-3075 | CAROLINECO, LP TURBO RESTAURANTS US, |
| MS | МССОМВ | 7495 | 2001 SMITHDALE RD | 39648 | 601-250-6691 | LLC TURBO RESTAURANTS US, |
| MS | MERIDIAN | 1756 | 1400 N FRONTAGE RD | 39301-6151 | 601-485-3121 | LLC TURBO RESTAURANTS US, |
| MS | MOSS POINT | 8986 | 6528 HWY 63 500 STATE HIGHWAY 15 | 39563 | 228-666-3248 | LLC PILOT TRAVEL CENTERS |
| MS | NEW ALBANY | 6908 | S | 38652-4521 | 662-539-0211 | LLC TURBO RESTAURANTS US, |
| MS | OCEAN SPRINGS | 7272 | 1202 BIENVILLE BLVD | 39564-2912 | 228-875-0023 | LLC |
| MS MS | OLIVE BRANCH OXFORD | 8649 8648 | 6646 GOODMAN ROAD 103 HOME DEPOT DRIVE | 38654-7056 38655 | 662-932-3098 662-234-0803 | GHM INVESTMENTS, LLC GHM INVESTMENTS, LLC |
| MS | PEARL | 1993 | 237 PEARSON RD | 39288 | 601-932-2594 | YOUNGSTOWN RESTAURANT ASSOCIATES, INC. |
| MS | PETAL | 8875 | 1112 EVELYN GANDY PKWY | 39465 | 601-319-0299 | MIRACLE RESTAURANT GROUP, LLC |
| MS | PICAYUNE | 9096 | 1107 MEMORIAL BLVD | 39466 | 769-356-2442 | TURBO RESTAURANTS, LLC |
| MS MS | POPLARVILLE | 8465 6256 | 720 HWY 26 EAST 804 LAKE HARBOUR DRIVE | 39470 39157 | 601-403-9850 601-856-9525 | CAROLINECO, LP YOUNGSTOWN RESTAURANT ASSOCIATES, INC. |
| MS | TOOMSUBA | 6718 | 113 WILL GARRETT ROAD | 39364 | 601-632-4006 | CAROLINECO, LP |
| MS | TUPELO | 7038 | 606 S GLOSTER ST | 38801 | 662-841-5147 | TURBO RESTAURANTS US, LLC |
| MS | VICKSBURG | 8761 | 700 CERES BLVD. | 39183 | 601-636-3017 | CAROLINECO, LP |
| MS | WAVELAND | 8699 | 342 US 90 5360 HIGHWAY 45A | 39576 | 228-220-1386 | TURBO RESTAURANTS US, LLC |
| MS | WEST POINT | 8576 | SOUTH 1180 WEST FRONTAGE | 39773 | 662-494-0122 | CAROLINECO, LP TURBO RESTAURANTS US, |
| MS MT | WIGGINS BILLINGS | 9092 1107 | DRIVE 1017 GRAND AVE | 39577 59102 | 601-819-5088 406-254-6666 | AES MIDWEST, LLC |
| MT | BILLINGS | 1107 | 1507 MAIN ST | 59102 | 406-252-9339 | AES MIDWEST, LLC |
| MT | BILLINGS | 7442 | 2834 KING AVE W | 59105 | 406-252-9339 | AES MIDWEST, LLC |
| MT | BOZEMAN | 8471 | 3240 TECHNOLOGY BLVD. | 59718 | 406-404-1538 | AES MIDWEST, LLC |
| MT | BUTTE-SILVER BOW | 1937 | 3131 HARRISON AVE | 59701 | 406-494-1438 | AES MIDWEST, LLC |
| MT | GREAT FALLS | 1178 | 801 10TH AVE S | 59405-2153 | 406-452-0752 | AES MIDWEST, LLC |
| MT | GREAT FALLS | 6929 | 1300 3RD STREET NW | 59404 | 406-268-8297 | AES MIDWEST, LLC |
| MT | HELENA | 6540 | 2801 MONTANA AVE | 59601 | 406-442-5772 | AES MIDWEST, LLC |
| MT | KALISPELL | 6198 | 1210 US HIGHWAY 2 W | 59901-3412 | 406-755-8220 | AES MIDWEST, LLC |
| MT | MILES CITY | 8360 | 336 S. HAYNES AVENUE | 59301 | 406-232-8874 | QUALITY MEATS WEST LLC |
| MT | MISSOULA | 1177 | 2900 BROOKS ST | 59801 | 406-543-8484 | AES MIDWEST, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | 1 | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| | | | 3115 NORTH RESERVE | | | |
| MT | MISSOULA | 6631 | STREET | 59801 | 406-541-1640 | AES MIDWEST, LLC |
| NC | ALBEMARLE | 5932 | 710 NC 24 27 BYP E | 28001-5348 | 704-983-5430 | TOP DINING, INC. |
| NC | APEX | 6768 | 1500 E WILLIAMS ST | 27502 | 919-363-0295 | MOSAIC RBNC LLC |
| NC | ARDEN | 6659 | 443 AIRPORT RD | 28704 | 828-654-9034 | BRUMIT RESTAURANT GROUP, LLC |
| NC | ARDEN | 0039 | 180 HENDERSONVILLE | 20704 | 020-004-9004 | BRUMIT RESTAURANT |
| NC | ASHEVILLE | 791 | RD | 28803 | 828-274-1666 | GROUP, LLC |
| | | | | 20000 | 010 11 1 1000 | BRUMIT RESTAURANT |
| NC | ASHEVILLE | 1738 | 1360 TUNNEL RD | 28805 | 828-298-8804 | GROUP, LLC |
| | | | 345 NEW LEICESTER | | | BRUMIT RESTAURANT |
| NC | ASHEVILLE | 7297 | HWY | 28806 | 828-785-1411 | GROUP, LLC |
| | | 0500 | | 00000 | 000 000 0750 | BRUMIT RESTAURANT |
| NC | ASHEVILLE | 8523 | 270 SMOKEY PARK HWY | 28806 | 828-633-6756 | GROUP, LLC BRUMIT RESTAURANT |
| NC | BOONE | 1806 | 1495 BLOWING ROCK RD | 28607 | 828-264-7104 | GROUP, LLC |
| | DOONL | 1000 | 1455 BEOWING ROOK RD | 20007 | 020 204 7104 | BRUMIT RESTAURANT |
| NC | BREVARD | 7326 | 1025 ASHEVILLE HWY | 28712 | 828-883-8328 | GROUP, LLC |
| | | | | | | BRUMIT RESTAURANT |
| NC | BRYSON CITY | 6930 | 214 VETERANS BLVD | 28713 | 828-488-1219 | GROUP, LLC |
| NC | BUTNER | 8094 | 1547 NC-56 27522 | 27509 | 919-529-1676 | KBP INSPIRED, LLC |
| | 0.00 | | | | | BRUMIT RESTAURANT |
| NC | CANTON | 6679 | 701 CHAMPION DR 102A NORTH CAROLINA | 28716 | 828-648-5898 | GROUP, LLC |
| NC | CARRBORO | 7101 | 102A NORTH CAROLINA 54 | 27510-1559 | 919-928-8565 | KBP INSPIRED, LLC |
| NC | CARY | 6554 | 1031 N HARRISON AVE | 27513 | 919-469-1887 | MOSAIC RBNC LLC |
| | OANT | 0004 | 7008 WEST W T HARRIS | 27515 | 313-403-1007 | BRUMIT RESTAURANT |
| NC | CHARLOTTE | 7023 | BLVD | 28269 | 704-599-8109 | GROUP, LLC |
| | | | | | | BRUMIT RESTAURANT |
| NC | CHARLOTTE | 7734 | 9456 MONROE ROAD | 28270 | 704-847-6928 | GROUP, LLC |
| | | | 5226 INDEPENDENCE | | | BRUMIT RESTAURANT |
| NC | CHARLOTTE | 8798 | BLVD | 28212 | 980-949-6678 | GROUP, LLC |
| NC | CLAYTON | 6899 | 11851 US HWY 70 W | 27520 | 919-550-2751 | MOSAIC RBNC LLC |
| NC | CLINTON | 8014 | 1403 SUNSET AVENUE | 28328 | 910-592-3756 | KBP INSPIRED, LLC |
| NC | CONCORD | 5792 | 274 CONCORD PKWY N 6109 BAYFIELD | 28027 | 704-784-4610 | TOP DINING, INC. BRUMIT RESTAURANT |
| NC | CONCORD | 7961 | PARKWAY | 28027 | 704-788-2280 | GROUP, LLC |
| | CONCORD | 1001 | | 20021 | 104 100 2200 | BRUMIT RESTAURANT |
| NC | CORNELIUS | 8573 | 18240 STATESVILLE RD. | 28031 | 704-237-4537 | GROUP, LLC |
| | | | 1009 DALLAS | | | BRUMIT RESTAURANT |
| NC | DALLAS | 7415 | CHERRYVILLE HWY | 28034-8709 | 704-922-8087 | GROUP, LLC |
| | DUNN | | 1106 W CUMBERLAND | 00004 4000 | 040 000 4774 | |
| NC | DUNN | 144 | ST | 28334-4608 | 910-892-4774 | KBP INSPIRED, LLC |
| NC | DURHAM | 148 | 5278 N ROXBORO RD | 27712-2858 | 919-620-6882 | KBP INSPIRED, LLC |
| NC | DORTANI | 140 | 3311 HILLSBOROUGH | 21112-2030 | 919-020-0002 | KBF INSFIRED, LEC |
| NC | DURHAM | 5037 | ROAD | 27705-3006 | 919-383-1003 | KBP INSPIRED, LLC |
| NC | DURHAM | 7596 | 5503 S MIAMI BLVD | 27703-8529 | 919-474-2482 | KBP INSPIRED, LLC |
| NC | ELIZABETHTOWN | 8505 | 404 POPLAR ST. | 28337 | 910-862-2201 | THE GAS MART, INC. |
| NC | FAYETTEVILLE | 938 | 1898 SKIBO | 28303-3276 | 910-864-9588 | KBP INSPIRED, LLC |
| NC | FAYETTEVILLE | 7470 | 1435 WALTER REED RD | 28304-4401 | 910-433-2386 | KBP INSPIRED, LLC |
| NC | FAYETTEVILLE | 7881 | 4515 RAMSEY ST | 28311 | 910-488-1589 | KBP INSPIRED, LLC |
| | | | | | | BRUMIT RESTAURANT |
| NC | FOREST CITY | 6477 | 703 S BROADWAY | 28043 | 828-248-9307 | GROUP, LLC |
| | | | | 00704 | | BRUMIT RESTAURANT |
| NC | FRANKLIN | 6663 | 15 ALLMAN DR | 28734 | 828-524-8865 | GROUP, LLC |
| NC | FUQUAY-VARINA | 286 | 1404 N MAIN ST | 27526-8901 | 919-552-8377 | KBP INSPIRED, LLC |
| NC | GARNER | 6335 | 1300 FIFTH AVE | 27529 | 919-662-7749 | MOSAIC RBNC LLC |
| NC | GASTONIA | 6977 | 524 COX RD | 28054-0627 | 704-869-9871 | BRUMIT RESTAURANT GROUP, LLC |
| 10 | | 0011 | | 20004-0021 | 107-003-3011 | BRUMIT RESTAURANT |
| NC | GASTONIA | 7655 | 345 E GARRISON BLVD | 28054-0419 | 704-854-9164 | GROUP, LLC |
| NC | GOLDSBORO | 74 | 1103 N BERKLEY BLVD | 27534-3417 | 919-751-9498 | KBP INSPIRED, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| NC | HARRISBURG | 8594 | 5150 HIGHWAY 49 SOUTH | 28075 | 704-455-3396 | BRUMIT RESTAURANT GROUP, LLC |
| NC | HENDERSON | 104 | 403 RALEIGH RD | 27536-5367 | 252-430-1064 | KBP INSPIRED, LLC |
| NC | HENDERSONVILLE | 1628 | 1809 FOUR SEASONS BLVD | 28739 | 828-697-6237 | BRUMIT RESTAURANT GROUP, LLC |
| NC | HICKORY | 1668 | 1470 US HWY 321 NW | 28601 | 828-324-9429 | BRUMIT RESTAURANT GROUP, LLC |
| NC | HICKORY | 7455 | 1845 US HIGHWAY 70 SE | 28602-5157 | 828-324-4894 | BRUMIT RESTAURANT GROUP, LLC |
| NC | HICKORY | 8544 | 2375 SPRINGS RD. | 28601 | 828-256-4261 | BRUMIT RESTAURANT GROUP, LLC |
| NC | HIGH POINT | 1808 | 2601 N MAIN ST | 27265 | 336-841-4255 | TOP DINING, INC. |
| NC | HOPE MILLS | 8062 | 3070 NORTH MAIN ST | 28348 | 910-424-0701 | KBP INSPIRED, LLC |
| NC | HUDSON | 7320 | 2763 HICKORY BLVD | 28638 | 828-728-5081 | BRUMIT RESTAURANT GROUP, LLC |
| NC | INDIAN TRAIL | 6875 | 13866 INDEPENDENCE BLVD | 28079-9611 | 704-821-3450 | BRUMIT RESTAURANT GROUP, LLC |
| NC | KANNAPOLIS | 1840 | 1315 S CANNON BLVD | 28083-6232 | 704-932-3300 | TOP DINING, INC. PILOT TRAVEL CENTERS |
| NC | KENLY | 7769 | 1000 TRUCKSTOP ROAD 216 CLEVELAND | 27542 | 919-284-5749 | BRUMIT RESTAURANT |
| NC | KINGS MOUNTAIN | 8660 | AVENUE | 28086 | 704-750-7377 | GROUP, LLC |
| NC | KNIGHTDALE | 7820 | 6721 KNIGHTDALE BLVD 1930 MERCANTILE | 27545 | 919-217-9680 | KBP INSPIRED, LLC |
| NC | LELAND | 8791 | DRIVE 311 BLOWING ROCK | 28457 | 910-408-1451 | THE GAS MART, INC. BRUMIT RESTAURANT |
| NC | LENOIR | 1837 | BLVD | 28645 | 828-754-3561 | GROUP, LLC |
| NC | LINCOLNTON | 6795 | 2216 E MAIN ST | 28092 | 704-736-0408 | BRUMIT RESTAURANT GROUP, LLC |
| NC | LOCUST | 8918 | 1872 WEST MAIN STREET | 28097 | | TOP DINING, INC. |
| NC | MARION | 8662 | 2631 SUGAR HILL RD | 28752 | 828-559-2105 | BRUMIT RESTAURANT GROUP, LLC |
| NC | MINT HILL | 8718 | 12940 ALBEMARLE ROAD | 28227 | 704-431-2421 | BRUMIT RESTAURANT GROUP, LLC |
| | | 7040 | | 27028 | 336-751-2729 | |
| NC | MOCKSVILLE | 7040 | 1511 YADKINVILLE RD 2101 W ROOSEVELT | 27020 | 330-751-2729 | DAVIDSON R.B., INC. BRUMIT RESTAURANT |
| NC | MONROE | 5060 | BLVD 116 BRIDGEWATER | 28110 | 704-289-5284 | GROUP, LLC |
| NC | MOORESVILLE | 7771 | LANE | 28115 | 704-799-7075 | R.B. OPERATING, LLC |
| NC | MORGANTON | 1810 | 2155 S STERLING ST | 28655 | 828-437-6245 | BRUMIT RESTAURANT GROUP, LLC |
| NC | MURPHY | 7351 | 1193 US HIGHWAY 64 W | 28906-3366 | 828-835-8322 | RESTAURANT MANAGEMENT, INC. BRUMIT RESTAURANT |
| NC | PINEVILLE | 5527 | 597 N POLK ST | 28134 | 704-889-2732 | GROUP, LLC |
| NC | RALEIGH | 6151 | 6308 CAPITAL BLVD | 27604 | 919-954-6185 | MOSAIC RBNC LLC |
| NC | RALEIGH | 6657 | 9221 FAIRBANKS | 27613 | 919-329-2768 | MOSAIC RBNC LLC |
| NC | RALEIGH | 7814 | 2601 WAKE FOREST RD | 27609 | 919-832-6885 | KBP INSPIRED, LLC |
| NC NC | REIDSVILLE ROANOKE RAPIDS | 8262 7463 | 5156 US 29 BUSINESS 293 PREMIER BLVD | 27320 27870-5076 | 336-342-0994 252-535-9100 | MOSAIC RBNC LLC MOSAIC RBNC LLC |
| NC | ROCKINGHAM | 7218 | 1114 E BROAD ST | 28379 | 910-895-8952 | BRUMIT RESTAURANT GROUP, LLC |
| NC | ROCKY MOUNT | 7571 | 778 WORD PLAZA | 27804 | 252-451-4445 | MOSAIC RBNC LLC |
| NC | ROXBORO | 7811 | 1003 DURHAM RD | 27573 | 336-597-2061 | KBP INSPIRED, LLC |
| | | | 1311 JAKE ALEXANDER | | | , |
| NC | SALISBURY | 1960 | BLVD | 28146 | 704-637-5120 | TOP DINING, INC. |
| NC | SALISBURY | 8920 | 2125 STATESVILLE BLVD | 28147 | 704-431-4399 | TOP DINING, INC. |
| NC | SANFORD | 5959 | 2501 S HORNER BLVD | 27330-6141 | 919-775-2575 | KBP INSPIRED, LLC |

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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| No | | 5440 | | 00450 | 704 404 0000 | BRUMIT RESTAURANT |
| NC | SHELBY | 5110 | 123 E DIXON BLVD | 28150 | 704-484-2333 | GROUP, LLC |
| NC | SMITHFIELD | 8136 | 1720 EAST MARKET STREET | 27577 | 919-934-2602 | KBP INSPIRED, LLC |
| NC | SOUTHERN PINES | 6404 | 1710 US HIGHWAY 1 S | 28387-7040 | 910-693-1112 | KBP INSPIRED, LLC |
| NC | SPRING LAKE | 1404 | 301 MURCHEISON RD | 28390-3655 | 910-497-2160 | KBP INSPIRED, LLC |
| | | 7500 | 829 TURNERSBURG | 00005 0440 | 704 070 0007 | CAROLINA ROAST BEEF, |
| NC | STATESVILLE | 7503 | HWY 1015 WEST ST. JAMES | 28625-9446 | 704-876-9997 | INC. MOSAIC RED HAT GROUP |
| NC | TARBORO | 8755 | STREET | 27886 | 252-563-5231 | LLC |
| | | | | | | BRUMIT RESTAURANT |
| NC | TAYLORSVILLE | 8760 | 486 NC HIGHWAY 16 | 28681 | 828-635-4134 | GROUP, LLC |
| NC | THOMASVILLE | 6136 | 1126 RANDOLPH ST | 27360-5750 | 336-475-4766 | TOP DINING, INC. |
| NC | TROUTMAN | 7950 | 110 JULIAN PLACE | 28166 | 704-528-0078 | R.B. FOUR, LLC |
| NC | WADESBORO | 7219 | 301 E CASWELL ST | 28170 | 704-994-3674 | BRUMIT RESTAURANT GROUP, LLC |
| NC | WADESDORO | 7668 | 2104 S MAIN ST | 27587-8817 | 919-556-6724 | MOSAIC RBNC LLC |
| 110 | | 1000 | 2574 W NORTH | 21001 0011 | 010 000 0121 | PILOT TRAVEL CENTERS |
| NC | WARSAW | 7441 | CAROLINA HWY 24 | 28398 | 910-293-2222 | LLC |
| NC | | 0001 | | 00470 | 252 202 5242 | BRUMIT RESTAURANT |
| NC | WAXHAW | 8821 | 1001 ASPINAL STREET | 28173 | 252-203-5212 | GROUP, LLC BRUMIT RESTAURANT |
| NC | WAYNESVILLE | 6276 | 710 RUSS AVE | 28786 | 828-452-2441 | GROUP, LLC |
| | | | | | | BRUMIT RESTAURANT |
| NC | WEAVERVILLE | 6382 | 87 WEAVER BLVD | 28787 | 828-658-1504 | GROUP, LLC |
| NC | WHITEVILLE | 8592 | 1201 N. JK POWELL BLVD. | 28472 | 910-640-2299 | THE GAS MART, INC. |
| NC | | 0392 | 17 CHEROKEE | 20472 | 910-040-2299 | BRUMIT RESTAURANT |
| NC | WHITTIER | 6909 | CROSSING | 28789-7192 | 828-497-9613 | GROUP, LLC |
| NC | WILSON | 6255 | 2404 FOREST HILLS RD | 27893 | 252-291-4008 | MOSAIC RBNC LLC |
| | | | 803 SOUTH STATE | | | CAROLINA ROAST BEEF, |
| NC | YADKINVILLE | 8245 | STREET | 27055 | 336-849-4059 | INC. |
| NC | ZEBULON | 6036 | 171 WAKLON ST | 27597 | 919-269-0995 | KBP INSPIRED, LLC |
| NC | ZEDOLON | 0030 | | 21331 | 313-203-0333 | |
| ND | BISMARCK | 6638 | 2601 STATE ST | 58504 | 701-255-3455 | AES MIDWEST, LLC |
| | | | 3000 ROCK ISLAND | | | |
| ND | BISMARCK | 7761 | PLACE | 58504 | 701-258-2775 | AES MIDWEST, LLC |
| | | | | | | |
| ND | DICKINSON | 6636 | 251 14TH ST W | 58601 | 701-227-8854 | AES MIDWEST, LLC |
| ND | FARGO | 6336 | 1415 42ND ST | 58103 | 701-281-0610 | AES MIDWEST, LLC |
| ND | FARGO | 6934 | 1117 38TH ST NW | 58102-2942 | 701-282-2452 | AES MIDWEST, LLC |
| ND | FARGO | 7389 | 3185 25TH ST S | 58103 | 701-271-8711 | AES MIDWEST, LLC |
| ND | GRAND FORKS | 7567 | 3851 32ND AVE S | 58201-5907 | 701-772-2056 | AES MIDWEST, LLC |
| ND | JAMESTOWN | 6217 | 1801 7 AVE SW | 58401 | 701-252-2048 | AES MIDWEST, LLC |
| | | 0447 | 2640 OVERLOOK LANE | 50554 | 704 754 0000 | |
| ND | MANDAN | 8447 | | 58554 | 701-751-0293 | AES MIDWEST, LLC |
| ND | MINOT | 6725 | 1734 S BROADWAY | 58701 | 701-852-3720 | AES MIDWEST, LLC |
| ND | WILLISTON | 7289 | 1107 SECOND AVE W | 58801 | 701-774-2144 | AES MIDWEST, LLC |
| NE | ALLIANCE | 5099 | 1324 WEST 3RD ST | 69301 | 308-762-2700 | QUALITY MEATS WEST LLC |
| NE | AURORA | 7480 | 1539 MADISON AVE | 68818-7004 | 402-694-2862 | CAROLINECO, LP |
| | | | | | | |
| NE | BEATRICE | 5710 | 2205 N 6TH ST | 68310 | 402-228-1333 | DRM, INC. |
| NE | BELLEVUE | 7125 | 1303 CORNHUSKER RD | 68123-4402 | 402-293-3893 | PANDA, INC. |
| NE | CHADRON | 6359 | 440 WEST 3RD ST 2521 23RD ST | 69337 68601 3207 | 308-432-3100 | QUALITY MEATS WEST LLC |
| NE NE | COLUMBUS ELKHORN | 1646 6235 | 2521 23RD ST 20406 CUMBERLAND DR | 68601-3207 68022 | 402-563-4111 402-289-2500 | PANDA, INC. UFO, INC. |
| | | 0200 | 20400 COMBERLAND DR 2040 NORTH BELL | 00022 | -TUL 203-2000 | |
| NE | FREMONT | 951 | STREET | 68025 | 402-727-6266 | J. T. HILL, INC. |
| | | | | | | |
| NE | GRAND ISLAND | 953 | 2333 N WEBB RD | 68803-1743 | 308-384-4244 | ZANADU, INC. |

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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| NE | GRAND ISLAND | 1720 | 1204 S LOCUST ST | 68801 | 308-384-4738 | ZANADU, INC. |
| NE | GRAND ISLAND | 8849 | 6975 BOSSELMAN AVENUE, LOT 8 | 68803 | 308-675-3892 | ZANADU, INC. |
| NE | GRETNA | 8390 | 11310 WICKERSHAM BLVD. | 68028 | 402-916-9551 | DRM, INC. |
| NE | HASTINGS | 1711 | 401 S BURLINGTON AVE | 68901-5908 | 402-462-4555 | M.T.G., INC. |
| NE | HASTINGS | 8774 | 3207 OSBORNE DRIVE WEST | 68901 | 402-303-6230 | M.T.G., INC. |
| NE | KEARNEY | 1529 | 819 S SECOND AVE | 68847 | 308-234-6435 | M.T.G., INC. |
| NE | KEARNEY | 7401 | 100 W 56TH ST | 68847 | 308-234-4559 | M.T.G., INC. |
| | | 1401 | 2508 PLUM CREEK | 00041 | 000 204 4000 | |
| NE | LEXINGTON | 6131 | PKWY | 68850-2814 | 308-324-4918 | QUALITY MEATS WEST LLC |
| NE | LINCOLN | 577 | 1425 Q ST | 68508-1646 | 402-476-7114 | DRM, INC. |
| NE | LINCOLN | 651 | 5540 O ST | 68510-2130 | 402-467-3300 | DRM, INC. |
| NE | LINCOLN | 1309 | 4300 S 27TH ST | 68502 | 402-423-0506 | DRM, INC. |
| NE | LINCOLN | 5338 | 3500 CORNHUSKER HWY | 68504 | 402-464-9449 | DRM, INC. |
| NE | LINCOLN | 6100 | 2444 S 48TH ST | 68506-5511 | 402-488-9242 | DRM, INC. |
| NE | LINCOLN | 7427 | 7000 HUSKER CIR | 68504-9814 | 402-476-1007 | DRM, INC. |
| NE | LINCOLN | 8275 | 8555 ANDERMATT DR | 68526 | 402-488-0013 | DRM, INC. |
| NE | MCCOOK | 1712 | 900 WEST B ST | 69001 | 308-345-7154 | QUALITY MEATS WEST LLC |
| | MCCOOK | 1712 | 900 WEST B ST | 09001 | 300-345-7154 | QUALITY MEATS WEST LLC |
| NE | NEBRASKA CITY | 6973 | 1649 S 11TH ST | 68410-3456 | 402-873-5323 | PANDA, INC. |
| NE | NORFOLK | 5596 | 1204 OMAHA AVE | 68701 | 402-379-0271 | AES MIDWEST, LLC |
| NE | NORTH PLATTE | 1302 | 1101 S DEWEY ST | 69101-6122 | 308-532-0890 | RONCO, LLC |
| NE | OGALLALA | 5508 | 65 RIVER RD | 69153 | 308-284-3917 | QUALITY MEATS WEST LLC |
| NE | OMAHA | 652 | 2910 S 120TH ST | 68144-4311 | 402-334-2922 | PANDA, INC. |
| NE | OMAHA | 765 | 4144 S 50TH ST | 68117 | 402-731-7775 | PANDA, INC. |
| NE | OMAHA | 822 | 3417 N 90TH ST | 68134-4711 | 402-571-5338 | PANDA, INC. |
| NE | OMAHA | 1392 | 14145 S STREET NE | 68137 | 402-895-1655 | PANDA, INC. |
| NE | OMAHA | 5269 | 5325 CENTER STREET | 68106 | 402-556-4098 | DRM, INC. |
| NE | OMAHA | 5280 | 5029 S 108TH ST | 68137-2313 | 402-339-4626 | DRM, INC. |
| NE | ОМАНА | 6342 | 13610 W MAPLE RD | 68164-2424 | 402-493-3079 | PANDA, INC. |
| NE | OMAHA | 6628 | 8429 W CENTER RD | 68124-2044 | 402-390-5022 | PANDA, INC. |
| NE | OMAHA | 7340 | 4615 N 72 ST | 68134 | 402-573-1259 | PANDA, INC. |
| NE | OMAHA | 8917 | 18480 WRIGHT ST. | 68130 | 402-330-2467 | PANDA, INC. |
| | | 7700 | 1111 SOUTH 2ND | 00000 | 200 702 0000 | TROTTER'S WHOA & GO |
| NE | ORD | 7762 | STREET | 68862 | 308-728-3838 | PLAZA, LLC |
| NE | | 7919 | 8570 SOUTH 71ST PLAZA | 68133 | 402-592-2560 | PANDA, INC. |
| NE NE | SCOTTSBLUFF SIDNEY | 1542 6210 | 601 W 27TH ST 829 OLD POST RD | 69361 69162 | 308-632-3300 308-254-5010 | QUALITY MEATS WEST LLC QUALITY MEATS WEST LLC |
| NE | SOUTH SIOUX CITY | 6013 | 3815 DAKOTA AVE | 68776 | 402-494-4766 | AES MIDWEST, LLC |
| NE | YORK | 1656 | 4030 S LINCOLN AVE | 68467 | 402-362-2325 | PANDA, INC. |
| NH | MANCHESTER | 8453 | 1500 SOUTH WILLOW ST. | 03103 | 603-625-2792 | BLITZ FOODS, LLC |
| NH | NASHUA | 8533 | 621 AMHERST STREET | 03063 | 603-459-8563 | CROTEAU RESTAURANT VENTURES, LLC. |
| NJ | BORDENTOWN | 8616 | 402 RISING SUN SQUARE RD | 08505 | 609-298-6070 | |
| NJ | FT. DIX | 8482 | 3452 BROIDY ROAD | 08641 | 609-723-6100 | ARMY & AIR FORCE EXCHANGE SERVICE |
| NJ | NEPTUNE | 7652 | 3585 ROUTE 66 | 07753-2602 | 732-455-5795 | LINDY ENTERPRISES, LLC |
| NJ | ROCKAWAY | 8306 | 207 ROUTE 46 | 07866 | 973-625-0200 | VIVIANT RESTAURANT LLC. |

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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| | | 7000 | | 07000 | 000 400 4047 | TRIDENT INVESTMENT NJ |
| NJ | WATCHUNG | 7086 | 1701 ROUTE 22 | 07069 | 908-490-1217 | |
| NJ | WILLINGBORO | 1527 | 4208 US ROUTE 130 421 S WHITE SANDS | 08046-2551 | 609-871-9522 | ACW NEW JERSEY, INC. |
| NM | ALAMOGORDO | 1844 | BLVD | 88310 | 575-437-3534 | MJG CORPORATION |
| NM | ALBUQUERQUE | 116 | 5800 MENAUL BLVD NE | 87110 | 505-884-6226 | MJG CORPORATION |
| NM | ALBUQUERQUE | 861 | 6110 SAN MATEO BLVD. NE | 87109 | 505-872-7944 | MJG CORPORATION |
| | | | | | | |
| NM | ALBUQUERQUE | 1263 | 1751 JUAN TABO NE | 87112 | 505-292-2338 | |
| NM | ALBUQUERQUE | 1819 | 3270 COORS BLVD | 87120 | 505-836-3880 | |
| NM | ALBUQUERQUE | 6916 | 4701 PASEO DEL NORTE 1416 MERCANTILE AVE | 87113 | 505-797-4075 | MJG CORPORATION |
| NM | ALBUQUERQUE | 7165 | NE | 87107 | 505-341-3549 | MJG CORPORATION |
| NM | BELEN | 8665 | 703 CHRISTOPHER DR | 87002 | 505-864-3087 | CAROLINECO, LP |
| NM | CARLSBAD | 5600 | 1305 W PIERCE | 88220 | 575-885-0369 | MJG CORPORATION |
| NM | CLOVIS | 1568 | 2111 N PRINCE ST | 88101-4453 | 575-763-4521 | MJG CORPORATION |
| NM | DEMING | 8772 | 127 NORTH SILVER AVE. | 88030 | 575-546-9086 | JOSEPH JAMES MATHIEU |
| NM | FARMINGTON | 1569 | 1825 E MAIN ST | 87401-7709 | 505-327-9170 | MJG CORPORATION |
| NM | HOBBS | 1469 | 1915 N TURNER ST | 88240-2712 | 575-397-4625 | MJG CORPORATION |
| NM | LAS CRUCES | 1206 | 510 E IDAHO AVE | 88001 | 575-523-2800 | MJG CORPORATION |
| NM | LAS CRUCES | 6818 | 2341 E LOHMAN | 88001 | 575-647-8857 | MJG CORPORATION |
| | | | 3496 BATAAN MEMORIAL | 00044 | (575) 222- | |
| NM | LAS CRUCES | 8903 | HIGHWAY | 88011 | 4379 | MATHIEU & CO., LLC |
| NM | LAS VEGAS | 1798 | 1711 7TH ST | 87701 | 505-425-5448 | MJG CORPORATION PILOT TRAVEL CENTERS |
| NM | LORDSBURG | 6867 | 1050 E MOTEL DR | 88045 | 575-542-3103 | LLC |
| NM | LOS LUNAS | 5264 | 601 MAIN ST NE | 87031 | 505-865-3256 | MJG CORPORATION |
| NM | MORIARTY | 6788 | 1515 US ROUTE 66 | 87035 | 505-832-1598 | MJG CORPORATION |
| NM | RATON | 5776 | 415 CLAYTON HWY | 87740 | 575-445-8078 | MJG CORPORATION |
| | | | | | | |
| NM | RIO RANCHO | 5668 | 3351 SOUTHERN BLVD | 87124 | 505-891-3875 | MJG CORPORATION |
| NM | ROSWELL SANTA FE | 1198 | 1013 N MAIN ST | 88201 87501 | 575-622-8710 | |
| NM | SANTAFE | 1110 | 3267 CERRILLOS RD | 87501 | 505-471-6211 | LAUBO CORPORATION NAMBE PUEBLO |
| NM | SANTA FE | 8231 | 17730 US 84-285 | 87506 | 505-455-9004 | DEVELOPMENT CORP |
| | | | 1940 US HWY 180 E80 | 0.000 | | |
| NM | SILVER CITY | 1986 | EAST | 88061 | 575-388-4311 | KBP INSPIRED, LLC |
| NM | SOCORRO | 5152 | 1010 S HWY 85 | 87801 | 575-835-1917 | MJG CORPORATION |
| NM | TUCUMCARI | 7955 | 1900 MOUNTAIN RD | 88401 | 575-461-1900 | CAROLINECO, LP |
| NV | CARSON CITY | 1814 | 1122 S CARSON ST | 89701-5232 | 775-883-1814 | RBQ LLC |
| NV | CARSON CITY | 8921 | 2943 HWY 50E | 89701 | 775-350-7185 | RBQ LLC |
| NV | ELKO | 5401 | 2411 MOUNTAIN CITY HWY | 89801 | 775-738-7337 | HOME RUN RESTAURANT GROUP, INC. |
| NV | FALLON | 8969 | 2105 CASEY RD | 89406 | (775) 423- 8969 | DRG MEATS, LLC |
| 1117 | | 0303 | 825 COMMERCE | 03400 | 0303 | |
| NV | FERNLEY | 7456 | CENTER DR | 89408 | 775-575-2249 | CAROLINECO, LP |
| NV | HENDERSON | 1671 | 310 S BOULDER HWY | 89015-7508 | 702-564-3834 | DRG MEATS, LLC |
| NV | HENDERSON | 6568 | 160 N PECOS | 89014 | 702-263-1024 | DRG MEATS, LLC |
| NV | HENDERSON | 6723 | 590 N STEPHANIE ST | 89014-6612 | 702-272-0302 | DRG MEATS, LLC |
| NV | HENDERSON | 7564 | 10365 S EASTERN AVE | 89052-3960 | 702-445-6777 | DRG MEATS, LLC |
| NV | HENDERSON | 8862 | 1430 WEST HORIZON RIDGE PKWY | 89012 | 702-462-9169 | DRG MEATS, LLC DRG MEATS NORTH NELLIS, |
| NV | LAS VEGAS | 1842 | 725 N NELLIS BLVD | 89110-5384 | 702-268-7016 | DRG MEATS NORTH NELLIS, LLC DRG MEATS WEST |
| NV | LAS VEGAS | 5277 | 6010 W FLAMINGO | 89103 | 702-362-6166 | FLAMINGO, LLC |
| NV | LAS VEGAS | 6402 | 1940 ROCK SPRINGS DR | 89128 | 702-256-9340 | DRG MEATS, LLC |
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| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| NV | LAS VEGAS | 6821 | 3477 S DURANGO DR | 89117 | 702-838-9934 | DRG MEATS, LLC |
| NV | LAS VEGAS | 7663 | 4830 S FORT APACHE RD | 89147-7943 | 725-204-6999 | DRG MEATS, LLC |
| NV | LAS VEGAS | 7781 | 7035 N. DURANGO DRIVE | 89149 | 702-435-7316 | DRG MEATS, LLC |
| NV | LAS VEGAS | 8855 | 8525 BLUE DIAMOND ROAD | 89178 | 702-331-1791 | DRG MEATS, LLC |
| NV | NELLIS AFB | 8418 | 5691 RICKENBACKER RD., BLDG #431 | 89191 | 702-644-8516 | ARMY & AIR FORCE EXCHANGE SERVICE |
| NV | NORTH LAS VEGAS | 207 | 1300 E LAKE MEAD BLVD | 89030 | 702-044-0510 | DRG MEATS, LLC |
| INV | NORTHEAS VEGAS | 207 | 1300 E LARE MILAD BEVD | 89030 | 702-915-7079 | DRG MEATS, ELC |
| NV | NORTH LAS VEGAS | 7168 | 1465 W CRAIG RD | 89030 | 702-399-9111 | DRG MEATS, LLC |
| NV | NORTH LAS VEGAS | 7780 | 6979 ALIANTE PARKWAY | 89084 | 702-656-9196 | DRG MEATS, LLC |
| NV | PAHRUMP | 9073 | 690 SOUTH NEVADA HIGHWAY 160 | 89048 | 725-245-1120 | DRG MEATS, LLC |
| NV | RENO | 6862 | 2899 NORTHTOWNE | 89512 | 775-358-7868 | DRG MEATS, LLC |
| | | | 1200 W WENDOVER | | | PILOT TRAVEL CENTERS |
| NV | WEST WENDOVER | 6956 | BLVD | 89883 | 775-664-3430 | LLC |
| NY | ALBANY | 5444 | 133 WOLF RD | 12205 | 518-482-1960 | MRL VENTURES V, LLC |
| NIX | AMHERST | E 400 | 2945 NIAGARA FALLS BLVD | 14000 | 746 604 5740 | |
| NY NY | BATAVIA | 5483 1610 | 212 W MAIN ST | 14228 14020-1909 | 716-691-5742 585-219-4929 | WILLIAM-JEFFERSON, INC. F&P ENTERPRISES, INC. |
| INT | DATAVIA | 1010 | | 14020-1909 | 565-219-4929 | F&F ENTERFRISES, INC. |
| NY | BATH | 5885 | 380 W MORRIS ST | 14810 | 607-776-3842 | FRANT CORPORATION |
| NY | BELLMORE | 8384 | 409 E. SUNRISE HWY | 11710 | 516-557-2297 | LRE ENTERPRISE, INC. PAK MANAGEMENT OF |
| NY | BINGHAMTON | 6978 | 1329 UPPER FRONT ST | 13901 | 607-724-2729 | BINGHAMTON, INC. |
| NY | CANANDAIGUA | 5676 | 140 EASTERN BLVD | 14424-2218 | 585-396-9356 | FRANT CORPORATION |
| NY | CENTEREACH | 8767 | 1759 MIDDLE COUNTRY ROAD | 11720 | 631-676-4957 | LONG ISLAND ROAST BEEF GROUP, LLC |
| NY | COBLESKILL | 7172 | 798 E MAIN ST | 12043-5003 | 518-234-4669 | QSR MANAGEMENT SERVICES, LLC |
| NY | COLONIE | 6065 | 131 COLONIE CENTER | 12205 | 518-438-0248 | ALBANY RB RESTAURANT, LLC. |
| NY | DANSVILLE | 5988 | 9505 FOSTER WHEELER RD | 14437-9259 | 585-335-6910 | FRANT CORPORATION |
| NY | DEPEW | 5067 | 4827 BROADWAY | 14043 | 716-681-1170 | SCHIAPPA RESTAURANTS, INC. |
| NY | DEPEW | 8315 | 572 DICK RD | 14043 | 716 601 7505 | SCHIAPPA RESTAURANTS, INC. |
| INT | | 0315 | 2080 HEMPSTEAD | 14043 | 716-601-7595 | ROAST BEEF LEVITTOWN |
| NY | EAST MEADOW | 8582 | TURNPIKE | 11554 | 516-222-1232 | LLC |
| NY | EVANS MILLS | 6940 | 25495 US RTE 11 1050 BROADHOLLOW | 13637 | 315-629-5675 | LERAY BEEF, LLC |
| NY | FARMINGDALE | 8945 | ROAD | 11735 | 631-756-0303 | WOW FOODS, LLC |
| NY | FORT DRUM | 8749 | 10730 ENDURING FREEDOM DRIVE | 13602 | 214-465-1671 | ARMY & AIR FORCE EXCHANGE SERVICE |
| NY | FREDONIA | 971 | 10438 BENNETT RD | 14063-1401 | 716-529-8704 | WILLIAM-JEFFERSON, INC. |
| | | 7000 | 175-14 HORACE | 44005 0404 | 0.47 5 40 0500 | |
| NY | FRESH MEADOWS | 7362 | HARDING EXPY 4419 GENESEE VALLEY | 11365-2121 | 347-542-3562 | LRE ENTERPRISE, INC. |
| NY NY | GENESEO | 8907 | PLAZA RD | 14454 | 585-447-9052 | |
| NY | HAMBURG JAMESTOWN | 8451 192 | 5115 CAMP ROAD 346 FLUVANNA AVE | 14075 14701-2034 | 716-202-1460 | WILLIAM-JEFFERSON, INC. |
| | | | | | | |
| NY | JAMESTOWN | 5682 | 800 FOOTE AVENUE | 14701 | 716-488-1622 | HUTCHINSON FOODS, INC. |
| NY | JERICHO | 8615 | 334 NORTH BROADWAY | 11753 | 516-396-0181 | LRE ENTERPRISE, INC. |
| NY | KENMORE | 115 | 3793 DELAWARE AVE | 14217 | 716-873-0116 | WILLIAM-JEFFERSON, INC. |

| | 1 | | LIST OF FRANCH AS OF DECEMBER | 31, 2023 | · | I |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| NY | LAKEWOOD | 7512 | 100 MALL BLVD | 14750 | 716-763-0836 | HUTCHINSON FOODS, INC. |
| NY | LINDENHURST | 8439 | 100 SUNRISE HIGHWAY | 11757 | 631-450-4330 | LRE ENTERPRISE, INC. |
| NY | LOCKPORT | 694 | 5737 S TRANSIT RD | 14094 | 716-433-7710 | WILLIAM-JEFFERSON, INC. |
| NY | LOWVILLE | 5491 | 7416 S STATE STREET | 13367-1715 | 315-376-2145 | SPURS, INC. |
| NY | MIDDLE VILLAGE | 7737 | 69-16 METROPOLITAN AVENUE | 11379 | 718-255-6254 | LRE ENTERPRISE, INC. |
| NY | NEWBURGH | 7507 | 239 ROUTE 17K | 12550-8307 | 845-567-0979 | PILOT TRAVEL CENTERS |
| | | | 8562 NIAGARA FALLS | | | |
| NY | NIAGARA FALLS | 94 | BLVD | 14304-2549 | 716-298-5365 | BILVI FOOD SERVICES, INC. CHRIS-JA MANAGEMENT, |
| NY | NIAGARA FALLS | 844 | 1001 CEDAR AVE | 14301-1131 | 716-285-2450 | INC. PAK MANAGEMENT OF |
| NY | NORWICH | 5554 | 6151 STATE HWY 12 | 13815 | 607-336-2729 | BINGHAMTON, INC. |
| NY | ONEONTA | 1545 | 5526 STATE HIGHWAY 7 | 13820-2081 | 607-432-9821 | MASH HOLDINGS, LLC |
| | ONLONTA | 1040 | 257 SOUTH HAMILTON | 13020-2001 | 007-432-3021 | |
| NY | PAINTED POST | 7245 | ST | 14870 | 607-962-9633 | FRANT CORPORATION WOODCLIFF MANAGEMENT, |
| NY | POTSDAM | 5367 | 172 MARKET ST | 13676 | 315-265-1240 | INC. |
| NY | ROCHESTER | 46 | 2600 MONROE AVE | 14618 | 585-461-0557 | FRANT CORPORATION |
| NY | VESTAL | 6856 | 3131 VESTAL PKWY E | 13851 | 607-798-6896 | PAK MANAGEMENT OF BINGHAMTON, INC. |
| NY | WATERTOWN | 1899 | 957 ARSENAL ST | 13601 | 315-782-6914 | SPURS, LLC |
| NY | | 7453 | | 14891-1218 | | FRANT CORPORATION |
| | WATKINS GLEN | | 511 E 4TH ST | | 607-535-9609 | SCHIAPPA RESTAURANTS, |
| NY | WEST SENECA | 650 | 2300 UNION RD | 14224 | 716-656-0112 | INC. SCHIAPPA RESTAURANTS, |
| NY | WILLIAMSVILLE | 117 | 6845 MAIN ST 1753 CENTRAL PARK | 14221 | 716-632-5391 | INC. |
| NY | YONKERS | 8785 | AVENUE 3789 WATERFORD | 10710 | 914-652-7425 | YONKERS MEATS, LLC RESTAURANT |
| ОН | AMELIA | 8511 | PARKWAY | 45102 | 513-943-1496 | MANAGEMENT, INC. |
| ОН | ASHLAND | 6487 | 1015 CLAREMONT AVENUE | 44805 | 419-289-8119 | TURBO RESTAURANTS US, LLC |
| OH | ATHENS | 7443 | 991 E STATE ST | 45701-2117 | 740-592-4399 | AES TRI-STATE INC. |
| | | | | | | RESTAURANT |
| OH | BATAVIA | 6152 | 2019 HOSPITAL DR | 45103 | 513-732-3390 | MANAGEMENT, INC. |
| OH | BELLEFONTAINE | 1409 | 1726 S MAIN ST | 43311-1510 | 937-592-2669 | BOB RHODES COMPANY TURBO RESTAURANTS US, |
| OH | BELLEVUE | 8632 | 625 WEST MAIN ST. | 44811 | 419-484-2729 | LLC |
| ОН | BETHEL | 6215 | 609 W PLANE ST | 45106 | 513-734-6864 | RESTAURANT MANAGEMENT, INC. |
| OH | BLUFFTON | 6014 | 505 STATE ROUTE 103 | 45817-9620 | 419-358-2729 | BOB RHODES COMPANY |
| OH | BRIDGEPORT | 7981 | 103 AETNA ST | 43912 | 740-633-3008 | REI BRIDGEPORT, INC. |
| он | BROOKVILLE | 5176 | 50 TRIGGS RD | 45309 | 937-833-5805 | AES RESTAURANTS OF OHIO LLC |
| | | | | | | CLASSIC VENTURES, WEST |
| OH | BRUNSWICK | 5620 | 3521 CENTER RD 700 NORTH SANDUSKY | 44212 | 330-273-7383 | DIVISION, INC. MCGUIRE BUCYRUS |
| OH | BUCYRUS | 7910 | AVE | 44820 | 419-562-2168 | MANAGEMENT, INC. TURBO RESTAURANTS US, |
| ОН | BURBANK | 8643 | 8417 HARLEY DR. | 44214 | 330-302-4040 | LLC |
| ОН | CALDWELL | 6957 | 44133 FAIRGROUND RD | 43724 | 740-732-6566 | PILOT TRAVEL CENTERS |
| OH | CAMBRIDGE | 7489 | 61302 SOUTHGATE RD | 43725-9114 | 740-435-8070 | REI CAMBRIDGE, INC. |
| OH | CANAL WINCHESTER | 6614 | 6101 GENDER RD | 43110-2003 | 614-834-9511 | WIN BEEF, INC. |
| ОН | CANFIELD | 1670 | 13 TALSMAN DR | 44406 | 330-533-5865 | NILES RESTAURANT BUSINESS, INC. |
| ОН | CELINA | 5997 | 1961 HAVEMANN RD | 45822-9389 | 419-586-7167 | BOB RHODES COMPANY |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| ОН | CENTERVILLE | 722 | 9268 DAYTON LEBANON PIKE | 45458-3837 | 937-433-8588 | AES RESTAURANTS OF OHIO LLC |
| ОН | CENTERVILLE | 6192 | 6260 WILMINGTON PIKE | 45459 | 937-848-2013 | AES RESTAURANTS OF OHIO LLC |
| ОН | CENTERVILLE | 7713 | 8301 YANKEE STREET | 45458 | 937-312-1728 | AES RESTAURANTS OF OHIO LLC RESTAURANT |
| ОН | CINCINNATI | 81 | 8657 WINTON RD | 45231 | 513-521-0332 | MANAGEMENT, INC. |
| ОН | CINCINNATI | 91 | 6271 GLENWAY AVE | 45211 | 513-661-0088 | MANAGEMENT, INC. |
| ОН | CINCINNATI | 131 | 3573 SPRINGDALE RD | 45251 | 513-385-1100 | MANAGEMENT, INC. |
| OH | CINCINNATI | 140 | 7790 BEECHMONT AVE | 45255 | 513-474-5880 | C B RESTAURANT CO, LLC |
| ОН | CINCINNATI | 1193 | 7900 COLERAIN AVE | 45239 | 513-521-0043 | RESTAURANT MANAGEMENT, INC. |
| ОН | CINCINNATI | 1526 | 8031 MONTGOMERY RD | 45236 | 513-791-2727 | RESTAURANT MANAGEMENT, INC. |
| ОН | CINCINNATI | 1868 | 8955 FIELDS ERTEL RD | 45249-8260 | 513-683-9637 | RESTAURANT MANAGEMENT, INC. |
| ОН | CINCINNATI | 5174 | 851 EASTGATE SOUTH DR | 45245 | 513-752-4222 | RESTAURANT MANAGEMENT, INC. |
| ОН | CINCINNATI | 5242 | 10365 READING RD | 45241 | 513-563-7303 | RESTAURANT MANAGEMENT, INC. |
| ОН | CLYDE | 7466 | 1033 W MCPHERSON HWY | 43410-1001 | 419-547-7646 | TURBO RESTAURANTS US, LLC |
| ОН | COSHOCTON | 6486 | 245 S. 2ND STREET | 43812 | 740-722-9303 | TURBO RESTAURANTS US, LLC |
| ОН | CUYAHOGA FALLS | 21 | 2685 STATE RD | 44223 | 330-923-9852 | CLASSIC VENTURES, WEST DIVISION, INC. |
| ОН | CUYAHOGA FALLS | 1565 | 972 GRAHAM RD | 44221 | 330-923-3416 | TURBO RESTAURANTS US, LLC |
| ОН | DAYTON | 16 | 2848 SALEM AVE | 45406 | 937-275-2017 | AES RESTAURANTS OF OHIO LLC |
| ОН | DAYTON | 77 | 4914 AIRWAY RD | 45431-1492 | 937-252-2311 | AES RESTAURANTS OF OHIO LLC |
| ОН | DAYTON | 718 | 3021 KETTERING BLVD | 45439-1921 | 937-293-4331 | AES RESTAURANTS OF OHIO LLC |
| ОН | DAYTON | 723 | 5770 SPRINGBORO PIKE | 45449-2842 | 937-296-0038 | AES RESTAURANTS OF OHIO LLC |
| ОН | DAYTON | 1124 | 4433 LINDEN AVE | 45432-3023 | 937-254-2374 | AES RESTAURANTS OF OHIO LLC |
| ОН | DAYTON | 1194 | 160 S PATTERSON BLVD | 45402 | 937-223-6373 | AES RESTAURANTS OF OHIO LLC |
| ОН | DAYTON | 5841 | 3655 MAXTON RD | 45414-2433 | 937-454-0038 | AES RESTAURANTS OF OHIO LLC |
| ОН | DELAWARE | 8457 | 216 S. SANDUSKY ST. | 43015 | 740-417-8113 | MCGUIRE BUCYRUS MANAGEMENT, INC. |
| ОН | DELHI | 8486 | 5015 DELHI PIKE | 45238 | 513-451-5565 | RESTAURANT MANAGEMENT, INC. |
| OH | DELPHOS | 7244 | 1850 E 5TH ST | 45833 | 419-695-1100 | BOB RHODES COMPANY |
| ОН | DENT | 6218 | 5680 HARRISON AVE | 45248 | 513-574-0438 | RESTAURANT MANAGEMENT, INC. |
| ОН | EAST LIVERPOOL | 5305 | 16250 DRESDEN AVE | 43920-9656 | 330-385-9625 | SETHI ENTERPRISES, INC. |
| ОН | EATON | 6730 | 1715 N BARRON ST | 45320-9277 | 937-456-1021 | AES RESTAURANTS OF OHIO LLC |
| OH | EDON | 8765 | 14553 STATE ROUTE 49 | 43518 | 419-272-1520 | CAROLINECO, LP |
| ОН | ENGLEWOOD | 617 | 705 S MAIN ST | 45322-1540 | 937-836-2034 | AES RESTAURANTS OF OHIO LLC |
| OH | FAIRBORN | 288 | 381 N BROAD ST | 45324 | 937-878-1565 | AES RESTAURANTS OF OHIO LLC |
| ОН | FAIRBORN | 5129 | 1130 E DAYTON YELLOW-SPRINGS RD | 45324 | 937-879-7183 | AES RESTAURANTS OF OHIO LLC |

| AS OF DECEMBER 31, 2023 ZIP/POSTAL MAIN | | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY | | | |
| <u></u> | | 5200 | 2724 COLONEL GLENN | 45224 6250 | 007 406 4407 | AES RESTAURANTS OF | | | |
| <u>он</u> он | FAIRBORN | 5290 839 | HWY 559 NILLES RD | 45324-6250 | 937-426-1427 | OHIO LLC RESTAURANT MANAGEMENT, INC. | | | |
| | | | | | 513-829-5253 | RESTAURANT | | | |
| ОН | FAIRFIELD | 5125 | 6735 DIXIE HWY | 45014 | 513-870-0228 | MANAGEMENT, INC. RESTAURANT | | | |
| ОН | FAIRFIELD | 7636 | 3101 PRINCETON RD | 45011-5338 | 513-894-2549 | MANAGEMENT, INC. | | | |
| ОН | FINDLAY | 898 | 700 S MAIN ST | 45840-3002 | 419-424-0722 | MANAGEMENT, INC. MCGUIRE BUCYRUS | | | |
| ОН | FINDLAY | 8369 | 2220 TIFFIN AVE. | 45840 | 419-424-1299 | MANAGEMENT, INC. | | | |
| ОН | FREMONT | 6161 | 1128 W STATE ST | 43420 | 419-334-3682 | TURBO RESTAURANTS US, LLC | | | |
| ОН | GAHANNA | 6605 | 4727 MORSE ROAD | 43230 | 614-475-4540 | TURBO RESTAURANTS US, LLC | | | |
| ОН | GALION | 8559 | 700 CARTER DR. | 44833 | 419-777-7206 | MCGUIRE BUCYRUS MANAGEMENT, INC. | | | |
| OH | GALLIPOLIS | 7005 | 1521 STATE RTE 7 S | 45631 | 740-441-9620 | AES TRI-STATE INC. AES RESTAURANTS OF | | | |
| ОН | GREENVILLE | 6544 | 1476 WAGNER AVE 1003 NW WASHINGTON | 45331 | 937-548-5309 | OHIO LLC RESTAURANT | | | |
| ОН | HAMILTON | 948 | BLVD | 45013 | 513-863-7636 | MANAGEMENT, INC. | | | |
| ОН | HARRISON | 5448 | 10890 NEW HAVEN RD | 45030 | 513-367-5806 | MANAGEMENT, INC. | | | |
| ОН | HILLIARD | 6634 | 1540 HILLIARD ROME ROAD | 43026-8184 | 614-850-0948 | TURBO RESTAURANTS US, LLC | | | |
| ОН | HILLIARD | 6790 | 4750 CEMETERY RD | 43026 | 614-876-2001 | TURBO RESTAURANTS US, LLC | | | |
| ОН | HILLSBORO | 6303 | 1279 N HIGH ST | 45133 | 937-393-5611 | HILLBEE RESTAURANT CO. | | | |
| ОН | HUBBARD | 5614 | 2370 N MAIN ST | 44425 | 330-534-0661 | NILES RESTAURANT BUSINESS, INC. | | | |
| ОН | HUBER HEIGHTS | 595 | 6340 BRANDT PIKE | 45424-4021 | 937-233-8463 | AES RESTAURANTS OF OHIO LLC | | | |
| ОН | HUBER HEIGHTS | 1236 | 5561 MERILY WAY | 45424-2064 | 937-237-9407 | AES RESTAURANTS OF OHIO LLC | | | |
| ОН | HURON | 7232 | 609 RYE BEACH RD | 44839 | 419-433-0207 | TURBO RESTAURANTS US, LLC | | | |
| OH OH | JACKSON | 6939 | 997 E MAIN ST | 44839 | 740-288-2100 | AES TRI-STATE INC. | | | |
| | JACKOCH | | | -30-10 | 740 200 2100 | TURBO RESTAURANTS US, | | | |
| ОН | JEFFERSONVILLE | 6297 | 311 STATE ST | 43128 | 740-426-8585 | LLC | | | |
| ОН | KENTON | 7731 | 1215 EAST COLUMBUS STREET | 43326 | 419-674-4100 | BOB RHODES COMPANY | | | |
| ОН | KETTERING | 62 | 2305 S SMITHVILLE RD | 45420-1459 | 937-256-1510 | AES RESTAURANTS OF OHIO LLC | | | |
| OH | LANCASTER | 6522 | 1580 MEMORIAL DR | 43130 | 740-653-7996 | REI LANCASTER, INC. | | | |
| ОН | LEBANON | 5311 | 615 E MAIN ST | 45036 | 513-932-9608 | RESTAURANT MANAGEMENT, INC. | | | |
| OH | LIMA | 33 | 2393 ELIDA RD | 45805-1201 | 419-331-4906 | BOB RHODES COMPANY | | | |
| ОН | LIMA | 5511 | 1420 BELLEFONTAINE AVENUE | 45804 | 419-222-1383 | BOB RHODES COMPANY | | | |
| OH | LIMA | 6520 | 2535 SHAWNEE RD | 45806 | 419-991-7217 | BOB RHODES COMPANY | | | |
| ОН | LONDON | 7420 | 1365 SR 42 NE | 43140-9596 | 614-879-5997 | PILOT TRAVEL CENTERS | | | |
| ОН | LOVELAND | 6354 | 10660 LOVELAND MADIERA RD | 45140 | 513-683-4508 | RESTAURANT MANAGEMENT, INC. | | | |
| OH | MADISON | 9068 | 1601 GREAT LAKES WAY | 44057 | 440-307-6171 | CAROLINECO, LP | | | |
| ОН | MANSFIELD | 5878 | 2325 INTERSTATE CIRCLE | 44904 | 419-756-0600 | CAM / R.B., INC. | | | |
| ОН | MARENGO | 7418 | 488 STATE ROUTE 61 | 43334 | 419-253-9276 | PILOT TRAVEL CENTERS | | | |
| OH | MARIETTA | 7343 | 805 JEFFERSON ST | 45750 | 740-376-9988 | AES TRI-STATE INC. | | | |
| | | | | | | MCGUIRE BUCYRUS | | | |

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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| ОН | MARYSVILLE | 8726 | 350 COLEMAN'S CROSSING BLVD | 43040 | 937-738-2175 | MCGUIRE BUCYRUS MANAGEMENT, INC. |
| ОН | MASON | 7268 | 5561 S STATE RTE 741 | 45040 | 513-229-0913 | RESTAURANT MANAGEMENT, INC. |
| ОН | MASSILLON | 8634 | 515 LINCOLN WAY E | 44646 | 330-775-7620 | TURBO RESTAURANTS US, LLC |
| ОН | MAYFIELD HEIGHTS | 6590 | 5993 MAYFIELD RD | 44124 | 440-473-1433 | TURBO RESTAURANTS US, LLC |
| ОН | MEDINA | 5630 | 5081 EASTPOINT DR | 44256 | 330-725-5464 | CAM / R.B., INC. |
| ОН | MIAMISBURG | 725 | 101 S HEINCKE RD | 45342-3556 | 937-866-0431 | AES RESTAURANTS OF OHIO LLC |
| ОН | MIDDLETOWN | 1179 | 1315 ELLIOT DR | 45042 | 513-424-0099 | RESTAURANT MANAGEMENT, INC. |
| ОН | MILFORD | 1269 | 906 STATE RD 28 | 45150 | 513-831-7733 | RESTAURANT MANAGEMENT, INC. |
| ОН | MONROE | 8928 | 200 HAMILTON LEBANON ROAD | 45050 | 513-402-3420 | RESTAURANT MANAGEMENT, INC. |
| ОН | MOUNT ORAB | 7352 | 116 N POINT DR | 45154-8967 | 937-444-2682 | RESTAURANT MANAGEMENT, INC. |
| ОН | MOUNT VERNON | 7123 | 1057 COSHOCTON AVE | 43050 | 740-392-5010 | TURBO RESTAURANTS US, LLC |
| ОН | NAPOLEON | 8830 | 775 AMERICAN ROAD | 43545 | 419-766-6042 | |
| ОН | NEW ALBANY | 8622 | 5528 NEW ALBANY RD. EAST | 43054 | 614-741-7069 | MCGUIRE BUCYRUS MANAGEMENT, INC. |
| ОН | NEW BOSTON | 5895 | 4508 GALLIA STREET | 45662 | 740-456-4535 | AES TRI-STATE INC. |
| ОН | NEW PHILADELPHIA | 6586 | 1444 4TH ST NW | 44663 | 330-343-8408 | TURBO RESTAURANTS US, LLC |
| ОН | NEW PHILADELPHIA | 8810 | 1297 W HIGH AVE 704 YOUNGSTOWN | 44663 | 234-801-2049 | TURBO RESTAURANTS US, LLC NILES RESTAURANT |
| ОН | NILES | 1976 | WARREN RD | 44446-3552 | 330-544-3287 | BUSINESS, INC. |
| OH | NORTH BALTIMORE | 7791 | 13190 DESHIER RD | 45872 | 419-257-2610 | CAROLINECO, LP |
| ОН | NORTH LIMA | 7927 | 11634 MARKET ST 34011 CENTER RIDGE | 44452 | 330-549-9251 | NILES RESTAURANT BUSINESS, INC. TURBO RESTAURANTS US. |
| OH | NORTH RIDGEVILLE | 6607 | RD | 44039-3219 | 440-353-0885 | LLC RESTAURANT |
| OH | NORWOOD | 6181 | 4600 SMITH RD | 45212 | 513-351-8552 | MANAGEMENT, INC. |
| ОН | OTTAWA | 7069 | 1441 N PERRY ST | 45875 | 419-523-9463 | BOB RHODES COMPANY RESTAURANT |
| OH | OXFORD | 5163 | 2 LYNN AVE | 45056-1547 | 513-523-3040 | MANAGEMENT, INC. |
| ОН | PERRYSBURG | 8387 | 26530 BAKER RD | 43551 | 419-837-0078 | CAROLINECO, LP AES RESTAURANTS OF |
| ОН | PIQUA | 5657 | 1230 E ASH ST | 45356-4110 | 937-773-8048 | OHIO LLC |
| ОН | POLAND | 7280 | 3255 CENTER RD | 44514 | 330-707-9859 | NILES RESTAURANT BUSINESS, INC. TURBO RESTAURANTS US, |
| ОН | PORT CLINTON | 5884 | 61 SE CATAWBA RD | 43452 | 419-734-6697 | LLC |
| OH | PORTSMOUTH | 5985 | 1202 CHILLICOTHE ST | 45662-3442 | 740-353-8226 | AES TRI-STATE INC. |
| <u>он</u> он | SANDUSKY | 819 7544 | 3908 MILAN RD 6080 SPEEDWAY DR | 44870 44273-9107 | 419-625-8125 330-769-4628 | LINELL CORPORATION TURBO RESTAURANTS US, LLC |
| он | SHARONVILLE | 9106 | 11969 LEBANON ROAD | 45241 | 513-230-1990 | RESTAURANT MANAGEMENT, INC. |
| ОН | SHEFFIELD | 7002 | 5235 DETROIT RD | 44054 | 440-934-3075 | TURBO RESTAURANTS US, LLC |
| ОН | SHELBY | 8633 | 234 MANSFIELD AVE. | 44875 | 419-342-2733 | TURBO RESTAURANTS US, LLC |

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| <u></u> | | | | | | AES RESTAURANTS OF |
| ОН | SIDNEY | 5793 | 1550 MICHIGAN ST 5071 S. WALNUT | 45365-2451 | 937-492-8167 | OHIO LLC |
| ОН | SOUTH BLOOMFIELD | 8302 | STREET | 43103 | 740-983-3843 | AES TRI-STATE INC. |
| ОН | SOUTH POINT | 6230 | 229 COUNTY ROAD #406 | 45680 | 740-894-3744 | AES TRI-STATE INC. |
| ОН | SPRINGBORO | 1237 | 895 W CENTRAL AVE | 45066-1115 | 937-746-4628 | AES RESTAURANTS OF OHIO LLC |
| ОН | SPRINGDALE | 8947 | 11470 PRINCETON PIKE | 45246 | 513-782-5049 | RESTAURANT MANAGEMENT, INC. |
| ОН | SPRINGFIELD | 5941 | 2620 EAST MAIN ST | 45503 | 937-324-3335 | TURBO RESTAURANTS US, LLC |
| ОН | SPRINGFIELD | 6550 | 1700 N BECHTLE AVE | 45505 | 937-324-3312 | TURBO RESTAURANTS US, LLC |
| ОН | SPRINGFIELD | 6765 | 203 E LEFFEL LANE | 45505 | 937-324-3264 | TURBO RESTAURANTS US, LLC |
| | | 0774 | 50560 VALLEY CENTER | 10050 | 740.005.7040 | RESTAURANT |
| ОН | ST. CLAIRSVILLE | 6771 | BLVD | 43950 | 740-695-7942 | ENTERPRISES, INC. BRENTWOOD |
| ОН | ST. MARYS | 6615 | 1401 COMMERCE DR | 45885-9275 | 419-394-5526 | ENTERPRISES, INC. CLASSIC VENTURES, WEST |
| ОН | STRONGSVILLE | 6206 | 15112 PEARL RD | 44136 | 440-846-0700 | DIVISION, INC. |
| ОН | SUNBURY | 6308 | 7259 E STATE RD 37 | 43074 | 740-369-0317 | REI DELAWARE, INC. |
| ОН | TIPP CITY | 6618 | 17 WELLER DR | 45371 | 937-667-7432 | AES RESTAURANTS OF OHIO LLC |
| ОН | TROY | 642 | 903 W MAIN ST | 45373-2845 | 937-339-0657 | AES RESTAURANTS OF OHIO LLC |
| ОН | TWINSBURG | 7200 | 2670 CREEKSIDE DR | 44087-2194 | 330-487-1599 | TURBO RESTAURANTS US, LLC |
| ОН | UHRICHSVILLE | 5343 | 101 W MCCAULLEY DR | 44683 | 740-922-6040 | TURBO RESTAURANTS US, LLC |
| ОН | UNIONTOWN | 5355 | 1687 SANDY KNOLL DR | 44685 | 330-896-2525 | CAM / R.B., INC. |
| ОН | UPPER SANDUSKY | 7540 | 1745 E WYANDOT AVE | 43351-9639 | 419-294-4800 | BOB RHODES COMPANY |
| ОН | URBANA | 7128 | 639 SCIOTO ST | 43078 | 937-653-3331 | TURBO RESTAURANTS US, LLC |
| ОН | VAN WERT | 8450 | 872 N. WASHINGTON | 45891 | 419-238-7249 | BOB RHODES COMPANY |
| ОН | VANDALIA | 724 | 228 E NATIONAL RD | 45377 | 937-898-3134 | AES RESTAURANTS OF OHIO LLC |
| ОН | WAPAKONETA | 5469 | 907 APOLLO DR | 45895 | 419-738-4005 | BRENTWOOD ENTERPRISES, INC. |
| ОН | WARREN | 1927 | 1001 W MARKET ST | 44481 | 330-373-0012 | TURBO RESTAURANTS US, LLC |
| ОН | WARREN | 7375 | 8265 E MARKET ST | 44484-2341 | 330-856-3009 | NILES RESTAURANT BUSINESS, INC. |
| | WASHINGTON | 0704 | | 10100 | 740.005.0400 | TURBO RESTAURANTS US, |
| <u>ОН</u> ОН | COURT HOUSE WAVERLY CITY | 6781 6870 | 1840 COLUMBUS AVE 961 W EMMITT AVE | 43160 45690 | 740-895-6100 740-947-8414 | LLC AES TRI-STATE INC. |
| | | 0070 | | +3030 | 140-341-0414 | RESTAURANT |
| ОН | WEST CHESTER | 1235 | 7325 KINGSGATE WAY | 45069 | 513-777-2616 | MANAGEMENT, INC. |
| ОН | WEST CHESTER | 6450 | 8116 PRINCETON- GLENDALE RD | 45069 | 513-942-2275 | RESTAURANT MANAGEMENT, INC. |
| ОН | WEST CHESTER | 7913 | 8382 CINCINNATI - DAYTON RD | 45069 | 513-755-6031 | RESTAURANT MANAGEMENT, INC. |
| OH OH | WESTERVILLE | 7568 | 6063 S SUNBURY RD | 43081-3846 | 614-891-3784 | CAPITAL BEEF, LTD. |
| OH | WHEELERSBURG | 6708 | 8219 OHIO RIVER RD | 45694 | 740-574-5999 | AES TRI-STATE INC. RESTAURANT |
| ОН | WILMINGTON | 5661 | 1619 ROMBACH AVE | 45177 | 937-382-3629 | MANAGEMENT, INC. |
| ОН | WINTERSVILLE | 6850 | 226 MAIN ST | 43953 | 740-266-6516 | AES RESTAURANTS OF |
| ОН | XENIA | 1075 | 160 W MAIN ST | 45385 | 937-376-1931 | OHIO LLC |
| ОН | YOUNGSTOWN | 1902 | 701 N CANFIELD-NILES RD | 44515 | 330-652-5217 | NILES RESTAURANT BUSINESS, INC. |
| ОН | YOUNGSTOWN | 5775 | 5166 YOUNGSTOWN - POLAND RD. | 44512 | 330-750-1723 | NILES RESTAURANT BUSINESS, INC. |
| ОН | ZANESVILLE | 7247 | 605 SONORA RD | 43701-7296 | 740-453-8759 | CAROLINECO, LP |

| | AS OF DECEMBER 31, 2023 | | | | | | | | |
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| | | | | | | RB OKLAHOMA CENTRAL | | | |
| OK | ADA | 1425 | 400 N MISSISSIPPI AVE | 74820-5241 | 580-436-0730 | | | | |
| ОК | ALTUS | 1573 | 1201 N MAIN ST | 73521 | 580-477-2312 | RB OKLAHOMA CENTRAL | | | |
| ОК | ARDMORE | 8426 | 2700 12TH AVENUE NW | 73401 | 580-223-5846 | RB OKLAHOMA CENTRAL | | | |
| ОК | ΑΤΟΚΑ | 9101 | 1600 SOUTH MISSISSIPPI AVENUE | 74525 | 580-436-0730 | RB OKLAHOMA EAST LLC | | | |
| ОК | BARTLESVILLE | 681 | 220 NE WASHINGTON BLVD | 74003 | 918-333-1582 | RB OKLAHOMA EAST LLC | | | |
| OK | BARTLESVILLE | 1331 | 2935 E FRANK PHILLIPS BLVD | 74003 | 918-333-7293 | RB OKLAHOMA EAST LLC | | | |
| OK OK | BROKEN ARROW | 748 | 624 W KENOSHA | 74003 | 918-258-7477 | RB OKLAHOMA EAST LLC | | | |
| OK | BROKEN ARROW | 797 | 2540 E KENOSHA ST | 74014 | 918-355-5762 | RB OKLAHOMA EAST LLC | | | |
| OK OK | BROKEN ARROW | 6761 | 3325 S ELM PLACE | 74012 | 918-449-0025 | RB OKLAHOMA EAST LLC | | | |
| OK OK | BROKEN ARROW | 7058 | 6237 S GARNETT | 74012 | 918-294-8151 | RB OKLAHOMA EAST LLC | | | |
| OK OK | BROKEN BOW | 6666 | 709 S PARK DR | 74728 | 580-229-8059 | RB ARK RESTAURANTS LLC | | | |
| OK OK | CHICKASHA | 8379 | 1823 S. 4TH STREET | 73018 | 405-222-2147 | RB OKLAHOMA CENTRAL | | | |
| UK | CHICKASHA | 0379 | 1623 3. 41H STREET | 73016 | 405-222-2147 | RB OKLAHOMA CENTRAL | | | |
| ОК | CHOCTAW | 8599 | 14313 NE 23RD ST. | 73020 | 405-467-6053 | LLC | | | |
| ОК | CLAREMORE | 1260 | 850 W WILL ROGERS BLVD 13589 S STATE | 74017 | 918-341-6446 | RB OKLAHOMA EAST LLC | | | |
| ОК | COWETA | 6422 | HIGHWAY 51 | 74429-7106 | 918-486-7371 | RB OKLAHOMA EAST LLC RB OKLAHOMA CENTRAL | | | |
| ОК | DEL CITY | 98 | 4801 SE 29TH ST | 73115-5003 | 405-672-1727 | LLC RB OKLAHOMA CENTRAL | | | |
| OK | DUNCAN | 1602 | 2001 N HWY 81 | 73533-1415 | 580-252-7910 | LLC RB OKLAHOMA CENTRAL | | | |
| OK | DURANT | 7521 | 513 UNIVERSITY PL | 74701-7103 | 580-920-0737 | LLC RB OKLAHOMA CENTRAL | | | |
| OK | EDMOND | 799 | 326 S BROADWAY 1401 S SANTA FE | 73034 | 405-348-2622 | LLC RB OKLAHOMA CENTRAL | | | |
| ОК | EDMOND | 6970 | AVENUE 2300 S COUNTRY CLUB | 73003-5909 | 405-359-6512 | RB OKLAHOMA CENTRAL | | | |
| ОК | EL RENO | 7299 | RD | 73036 | 405-422-2088 | LLC | | | |
| ОК | ELK CITY | 6050 | 2105 S MAIN ST | 73644-9114 | 580-225-6303 | RB OKLAHOMA CENTRAL | | | |
| OK | ENID | 1805 | 3836 W OWEN K GARRIOTT RD | 73703-4915 | 580-242-6289 | RB OKLAHOMA CENTRAL | | | |
| OK | GLENPOOL | 5699 | 41 W 141 ST | 74033 | 918-291-4505 | RB OKLAHOMA EAST LLC | | | |
| 0 1/ | | 7000 | | 74045 | | | | | |
| OK | GROVE | 7328 | 1802 S MAIN STREET | 74345 | 918-787-6400 | RB OKLAHOMA EAST LLC RB OKLAHOMA CENTRAL | | | |
| ОК | GUTHRIE | 7331 | 2324 E NOBLE | 73044 | 405-282-3892 | LLC | | | |
| OK | HENRYETTA | 6423 | 312 E MAIN ST | 74437 | 918-652-4625 | RB OKLAHOMA EAST LLC | | | |
| OK | JENKS | 800 | 520 W MAIN ST | 74037 | 918-299-3720 | RB OKLAHOMA EAST LLC | | | |
| ок | LAWTON | 1584 | 1 NW SHERIDAN RD | 73505-6303 | 580-248-0521 | RB OKLAHOMA CENTRAL | | | |
| ОК | LAWTON | 6574 | 4002 NW CACHE RD | 73505-3634 | 580-355-8256 | RB OKLAHOMA CENTRAL | | | |
| ОК | MCALESTER | 5859 | 603 S GEORGE NIGH EXPY | 74501-7277 | 918-426-1113 | RB OKLAHOMA EAST LLC | | | |
| OK | MIAMI | 729 | 1217 N MAIN ST | 74354 | 918-542-4041 | RB MISSOURI SOUTH LLC | | | |
| OK OK | MIDWEST CITY | 1154 | 1700 S AIR DEPOT BLVD | 73110-5104 | 405-732-8353 | RB OKLAHOMA CENTRAL | | | |
| | | | | | | RB OKLAHOMA CENTRAL | | | |
| OK | MIDWEST CITY | 1359 | 6600 E RENO AVE | 73110-2146 | 405-737-1011 | LLC RB OKLAHOMA CENTRAL | | | |
| OK | MOORE | 1508 | 1300 N JANEWAY AVE 1813 SOUTH | 73160-1711 | 405-794-5329 | LLC RB OKLAHOMA CENTRAL | | | |
| ОК | MOORE | 7907 | TELEPHONE RD | 73160 | 405-912-9955 | LLC | | | |

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| <u>Uk</u> | | | | CODE | PHONE | |
| | MUSKOGEE | 746 | 1901 N MAIN ST 503 S 32 ST | 74401 74401-5010 | 918-687-4341 | RB OKLAHOMA EAST LLC RB OKLAHOMA EAST LLC |
| OK | MUSKOGEE | 1531 | 503 5 32 51 | 74401-5010 | 918-683-9549 | RB OKLAHOMA EAST LLC |
| ОК | MUSTANG | 1793 | 101 W STATE HWY 152 | 73064-3916 | 405-376-1270 | LLC RB OKLAHOMA CENTRAL |
| ОК | NEWCASTLE | 7984 | 901 NW 32ND 3200 WEST ROBINSON | 73065 | 405-387-4353 | LLC RB OKLAHOMA CENTRAL |
| ОК | NORMAN | 6722 | STREET | 73069 | 405-447-3506 | LLC |
| ОК | NORMAN | 8443 | 2490 W MAIN STREET | 73069 | 405-366-2805 | RB OKLAHOMA CENTRAL |
| ОК | OKLAHOMA CITY | 1337 | 4629 NW 39TH ST | 73122-2509 | 405-495-6233 | RB OKLAHOMA CENTRAL |
| ок | OKLAHOMA CITY | 1492 | 933 SE 67TH ST | 73149-2509 | 405-634-1395 | RB OKLAHOMA CENTRAL |
| | | | 5920 S PENNSYLVANIA | | | RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 1577 | AVE | 73109 | 405-682-4531 | LLC RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 1591 | 2121 W BRITTON RD | 73120 | 405-751-4173 | LLC RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 1605 | 3420 NW 23 ST | 73107 | 405-949-1021 | LLC RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 5365 | 3628 N LINCOLN BLVD | 73105 | 405-521-9824 | LLC |
| ОК | OKLAHOMA CITY | 6523 | 9020 S WESTERN AVE | 73139-2723 | 405-692-4398 | RB OKLAHOMA CENTRAL |
| ОК | OKLAHOMA CITY | 7424 | 13300 N PENNSYLVANIA AVE | 73120 | 405-752-7519 | RB OKLAHOMA CENTRAL |
| ОК | OKLAHOMA CITY | 8310 | 6009 W. RENO AVE | 73127 | 405-491-0664 | RB OKLAHOMA CENTRAL |
| ОК | OKLAHOMA CITY | 8441 | 8104 NW EXPRESSWAY | 73162 | 405-721-1693 | RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 8506 | 13416 N. MACARTHUR | 73142 | 405-721-0335 | RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 8546 | 10500 SOUTH MAY AVENUE | 73170 | 405-378-0639 | RB OKLAHOMA CENTRAL |
| | | | | | | RB OKLAHOMA CENTRAL |
| OK | OKLAHOMA CITY | 8629 | 12500 NW 10TH ST. | 73099 | 405-324-2353 | LLC |
| <u>OK</u> | OKMULGEE | 5451 | 129 S. WOOD DRIVE | 74447 | 918-756-1348 | RB OKLAHOMA EAST LLC |
| OK | OWASSO | 6092 | 11653 E 86TH ST N | 74055-2532 | 918-272-7539 | RB OKLAHOMA EAST LLC |
| ОК | OWASSO | 8494 | 11500 N. 140TH E. AVENUE | 74055 | 918-371-3600 | RB OKLAHOMA EAST LLC |
| OK | PAULS VALLEY | 7682 | 2514 W GRANT AVE | 73075-9247 | 405-238-1930 | RB OKLAHOMA CENTRAL |
| OK OK | PERRY | 9021 | 2805 WEST FIR STREET | 73077 | 580-572-6204 | CAROLINECO, LP |
| - | | | 2003 WEST HIL STREET | 13011 | | RB OKLAHOMA CENTRAL |
| OK | PONCA CITY | 5949 | 2408 N 14TH ST | 74601 | 580-762-8202 | LLC |
| OK | POTEAU | 5772 | 2303 N BROADWAY ST | 74953-2008 | 918-647-8512 | RB ARK RESTAURANTS LLC |
| OK | PRYOR | 1418 | 315 S MILL ST | 74361 | 918-825-3192 | RB OKLAHOMA EAST LLC |
| OK | PURCELL | 9103 | 2400 SOUTH GREEN AVENUE | 73080 | | RB COLORADO LLC |
| OK OK | ROLAND | 7536 | 110 W. RAY FINE BLVD. | 73080 | 918-427-1174 | RB ARK RESTAURANTS LLC |
| OK | SALLISAW | 7438 | 800 S KERR BLVD | 74955-7221 | 918-775-8072 | RB ARK RESTAURANTS LLC |
| OK OK | SAND SPRINGS | 687 | 122 E 2ND ST | 74063 | 918-245-4138 | RB OKLAHOMA EAST LLC |
| OK OK | SAND SPRINGS | 6424 | 3510 S. HWY. 97 | 74063 | 918-245-3129 | RB OKLAHOMA EAST LLC |
| OK OK | SAPULPA | 685 | 1025 E DEWEY | 74066 | 918-224-9595 | RB OKLAHOMA EAST LLC |
| OK | SHAWNEE | 710 | 1801 N KICKAPOO AVE | 74804-4317 | 405-275-0736 | RB OKLAHOMA CENTRAL |
| OK | SHAWNEE | 5914 | 1531 N HARRISON AVE | 74804-4020 | 405-275-3732 | RB OKLAHOMA CENTRAL |
| OK OK | STILLWATER | 1126 | | 74074 | | RB OKLAHOMA CENTRAL |
| OK OK | TAHLEQUAH | 5443 | 1016 N BOOMER RD 1414 S MUSKOGEE AVE | 74074 74464-5218 | 405-372-8454 918-456-3007 | RB OKLAHOMA EAST LLC |
| OK OK | TULSA | 622 | 4909 S YALE | 74464-5218 | 918-622-1413 | RB OKLAHOMA EAST LLC |
| | | 044 | ISOU O I ALL | 14100 | 010 022 1410 | |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| OK | TULSA | 783 | 12926 E 21ST ST | 74129 | 918-437-9238 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 798 | 4027 S GARNET | 74145 | 918-270-2877 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 801 | 1943 S HARVARD | 74112 | 918-747-2935 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 802 | 10118 S MEMORIAL DR | 74133 | 918-420-1908 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 1465 | 4335 SOUTHWEST BLVD | 74107 | 918-446-2050 | RB OKLAHOMA EAST LLC |
| ОК | TULSA | 1604 | 6331 E ADMIRAL PL | 74115 | 918-835-4377 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 5698 | 9101 S YALE AVE | 74137-4024 | 918-492-8122 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 6148 | 16415 E ADMIRAL PL | 74116-3910 | 918-438-7557 | RB OKLAHOMA EAST LLC |
| ОК | TULSA | 6413 | 5980 S 49TH WEST AVE | 74107 | 918-445-6835 | RB OKLAHOMA EAST LLC |
| OK | TULSA | 6588 | 9419 E 71ST ST | 74133 | 918-250-3831 | RB OKLAHOMA EAST LLC |
| | | | | | | |
| OK | TULSA | 8331 | 7117 S. OLYMPIA AVE. | 74132 | 918-447-3711 | RB OKLAHOMA EAST LLC |
| OK | WAGONER | 6207 | 1302 W. CHEROKEE | 74467 | 918-485-3609 | RB OKLAHOMA EAST LLC |
| | | 0000 | | 70000 5044 | F00 770 F7F0 | RB OKLAHOMA CENTRAL |
| OK | WEATHERFORD | 6900 | 905 E MAIN STREET | 73096-5641 | 580-772-5756 | |
| ОК | WOODWARD | 6041 | 2323 WILLIAMS | 73801 | 580-256-7516 | RB OKLAHOMA CENTRAL |
| | | | | | | |
| OR | ALBANY | 1791 | 910 S GEARY ST | 97321 | 541-928-1718 | AMBROSIA QSR BEEF, LLC |
| OR | ALBANY | 8668 | 6457 OLD SALEM RD. | 97321 | 541-928-7922 | CAROLINECO, LP |
| OR | BEAVERTON | 445 | 8175 SW HALL BLVD 2820 SW CEDAR HILLS | 97005 | 503-520-0188 | AMBROSIA QSR BEEF, LLC |
| OR | BEAVERTON | 6286 | BLVD. | 97005 | 503-643-4142 | AMBROSIA QSR BEEF, LLC |
| | BEND | | | | | |
| OR | | 1575 | 535 SE 3RD ST | 97701 | 541-389-7436 | RB IDAHO LLC |
| OR | COOS BAY | 8885 | 2049 NEWMARK AVE | 97420 | 541-808-2321 | NORTHWEST BEEF, LLC |
| OR | CORVALLIS | 1879 | 2503 NW 9TH ST | 97330 | 541-752-4634 | AMBROSIA QSR BEEF, LLC THE HOWLING COYOTE, |
| OR | COTTAGE GROVE | 8492 | 810 ROW RIVER RD. | 97424 | 541-649-1440 | INC. |
| OR | EUGENE | 716 | 35 SILVER LANE | 97402 | 541-689-3500 | AMBROSIA QSR BEEF, LLC |
| OR | EUGENE | 1393 | 3865 W 11TH AVE | 97402-3057 | 541-484-1860 | AMBROSIA QSR BEEF, LLC |
| OR | GRANTS PASS | 7995 | 140 NE TERRY LN | 97526 | 541-474-7995 | SA FOOD SERVICE, LLC |
| | | | | | | |
| OR | GRESHAM | 1488 | 520 NE BURNSIDE | 97030 | 503-665-6517 | AMBROSIA QSR BEEF, LLC |
| OR | HAPPY VALLEY | 1623 | 10499 SE 82 AVE | 97266 | 503-774-9601 | AMBROSIA QSR BEEF, LLC |
| OR | HILLSBORO | 7835 | 7370 NE BUTLER ST | 97124 | 503-640-0386 | AMBROSIA QSR BEEF, LLC |
| OR | JUNCTION CITY | 7288 | 1420 IVY ST | 97448 | 541-998-2323 | THE HOWLING COYOTE, INC. |
| OR | KEIZER | 1901 | 4510 RIVER RD N | 97303 | 503-393-0343 | AMBROSIA QSR BEEF, LLC |
| OR | KLAMATH FALLS | 5191 | 2759 S 6TH ST | 97603 | 541-882-1736 | SA FOOD SERVICE. LLC |
| | | | | | | |
| OR | | 9102 | 2606 ISLAND AVE 1678 SOUTH WEST HWY | 97850 | 541-625-1190 | |
| OR | MADRAS | 8815 | US-97 | 97741 | 541-675-6014 | CAROLINECO, LP |
| OR | MCMINNVILLE | 7062 | 2575 NE HIGHWAY 99 W | 97128-9221 | 503-474-3717 | AMBROSIA QSR BEEF, LLC |
| OR | MEDFORD | 8202 | 41 E. STEWART AVE | 97501 | 541-779-4294 | SA FOOD SERVICE, LLC |
| OR | MEDFORD | 8724 | 2233 BIDDLE ROAD | 97504 | 458-225-9798 | SA FOOD SERVICE, LLC |
| OR | | 6841 | 653 E IDAHO AVE | 97914 | 541-889-3796 | |
| OR | PORTLAND | 1647 | 10071 SE WASHINGTON | 97216 | 503-255-2306 | AMBROSIA QSR BEEF, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| OR | PRINEVILLE | 9097 | 1505 NE 3RD ST | 97754 | | RB IDAHO LLC |
| OR | REDMOND | 6543 | 2076 S HWY 97 | 97756 | 541-923-7627 | RB IDAHO LLC |
| OR | ROSEBURG | 7531 | 280 GRANT SMITH RD | 97470-4560 | 541-679-1916 | CAROLINECO, LP |
| OR | SALEM | 1479 | 940 LANCASTER DR NE | 97301-2931 | 503-588-7110 | AMBROSIA QSR BEEF, LLC |
| OR | SALEM | 6906 | 4990 COMMERCIAL ST SE | 97306 | 503-365-7000 | AMBROSIA QSR BEEF, LLC |
| OR | SPRINGFIELD | 6465 | 4252 MAIN STREET | 97478 | 541-747-7729 | THE HOWLING COYOTE, INC. |
| OR | TROUTDALE | 6745 | 1184 NW FRONTAGE RD | 97060 | 503-666-1446 | AMBROSIA QSR BEEF, LLC |
| OR | WOODBURN | 7078 | 275 N ARNEY RD | 97071-8455 | 503-982-4623 | AMBROSIA QSR BEEF, LLC |
| PA | ALLENTOWN | 1093 | 1535 LEHIGH ST | 18103 | 610-797-2034 | TRIDENT QSR OPERATIONS |
| PA | ALLENTOWN | 7358 | 1305 AIRPORT RD | 18109-3506 | 610-439-2330 | PA AREA MEATS II, LLC |
| PA | ALTOONA | 129 | 524 W PLANK RD | 16601 | 814-942-4725 | LINELL CORPORATION |
| PA | BEDFORD | 8641 | 4444 US-BUSINESS 220 | 15522 | 814-623-0047 | BEDFORD MEATS, LLC. |
| PA | BETHLEHEM | 8687 | 3020 EASTON AVENUE | 18017 | 610-882-2211 | BETHLEHEM MEATS LLC |
| PA | BRADFORD | 6835 | 75 FOREMAN ST | 16701 | 814-362-4902 | A&T FOOD DEVELOPMENT, LLC |
| PA | BREEZEWOOD | 8671 | 16563 LINCOLN HIGHWAY | 15533 | 814-735-7247 | SNYDER'S GATEWAY, INC. |
| | | 6444 | 224 ALLEGHENY | 45005 | 044.040.0004 | |
| PA | BROOKVILLE | 6114 | BOULEVARD | 15825 | 814-849-3301 | TOBY FOOD GROUP, INC. |
| PA | CLARION | 6237 | 26 PERKINS RD 14592 CLEARFIELD | 16214-8528 | 814-227-2227 | TOBY FOOD GROUP, INC. |
| PA | CLEARFIELD | 6229 | SHAWVILLE HWY | 16830-6111 | 814-765-4202 | TOBY FOOD GROUP, INC. |
| PA | CRANBERRY | 6820 | 7044 ROUTE 322 | 16319 | 814-677-9915 | TOBY FOOD GROUP, INC. PILOT TRAVEL CENTERS |
| PA | DUBOIS EAST | 6682 | 1688 RICH HWY | 15801 | 814-375-5825 | LLC TRIDENT QSR OPERATIONS |
| PA | STROUDSBURG | 6711 | 111 BROWN ST 3710 EASTON | 18301-2824 | 570-476-8970 | LLC TRIDENT QSR OPERATIONS |
| PA | EASTON | 6526 | NAZARETH HWY | 18045 | 610-559-9670 | LLC |
| PA | EASTON | 7532 | 2445 BUTLER ST | 18042-5302 | 610-438-0460 | PA AREA MEATS II. LLC |
| PA | ELVERSON | 7601 | 700 CROSSINGS BLVD | 19543 | 610-913-0924 | ACW CORPORATION |
| PA | FAIRLESS HILLS | 7930 | 505 S. OXFORD VALLEY RD | 19030 | 215-547-4392 | TRIDENT QSR FAIRLESS HILLS, LLC |
| PA | FEASTERVILLE- TREVOSE | 147 | 245 E STREET RD | 19053-6157 | 215-942-7788 | LG & K, INC. |
| PA | FOGELSVILLE | 6268 | 7720 MAIN ST | 18051 | 610-366-8966 | THIRD HORIZON FOODS, INC. |
| PA | HAMBURG | 7714 | 807 SOUTH 4TH STREET | 19526 | 610-562-9790 | PA AREA MEATS II, LLC |
| | | | 1340 SOUTH BALTIMORE | | | |
| PA | | 8330 | ST | 17331 | 717-632-8461 | HANOVER MEATS, LLC |
| PA | HARRISVILLE | 7092 | 1012 DHOLU RD 9634 WILLIAM PENN | 16038-3424 | 814-786-3344 | TOBY FOOD GROUP, INC. |
| PA | HUNTINGDON | 8786 | HIGHWAY | 16652 | 814-251-9056 | HUNTINGDON MEATS, LLC |
| PA | JOHNSTOWN | 145 | 1243 SCALP AVE | 15904 | 814-266-4222 | KINCO, INC. |
| PA | KENNETT SQUARE | 9005 | 743 WEST CYPRESS STREET | 19348 | 484-732-8004 | KENNETT MEATS, LLC TRIDENT QSR OPERATIONS |
| PA | KUTZTOWN | 5229 | 15506 KUTZTOWN RD | 19530 | 610-683-7300 | LLC |
| PA | LANCASTER | 5599 | 2230 LINCOLN HWY E | 17602 | 717-392-0919 | PA AREA MEATS, LLC |
| PA | LANCASTER | 7006 | 3005 COLUMBIA AVE | 17603-4010 | 717-299-1688 | PA AREA MEATS, LLC |
| PA | LEHIGHTON | 7108 | 1209 BLAKESLEE BLVD DR E | 18235-2402 | 570-386-1137 | PA AREA MEATS II, LLC |
| PA | LEVITTOWN | 8640 | 177 LEVITTOWN PKWY | 19054 | 215-486-7511 | LEVITTOWN MEATS, LLC |
| PA | LEWISTOWN | 8526 | 202 ELECTRIC AVE. | 17044 | 717-953-9888 | LEWISTOWN MEATS, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| PA | LOCK HAVEN | 6233 | 543 HIGH ST | 17745 | 570-748-9305 | AARDEN, INC. |
| PA | MANHEIM | 8727 | 1201 LANCASTER RD | 17545 | 717-879-9888 | MANMEHIM MEATS, LLC |
| PA | MIFFLINVILLE | 7661 | 440 WEST THIRD | 18631 | 570-752-9013 | CAROLINECO, LP |
| PA | MILROY | 7971 | 20 COMMERCE DRIVE 3974 WILLIAM PENN | 17063 | 717-667-7642 | MILROY MEATS, LLC |
| PA | MONROEVILLE | 8 | HWY | 15146 | 412-373-3330 | LINELL CORPORATION |
| PA | NATRONA HEIGHTS | 543 | 1617 FREEPORT RD | 15065 | 724-224-6072 | KINCO, INC. |
| PA | NEW BRIGHTON | 8759 | 401 5TH STREET | 15066 | 724-846-1319 | PAR MAR OIL COMPANY |
| PA | PARKESBURG | 7357 | 800 COMMONS DR | 19365-2164 | 610-857-2712 | ACW CORPORATION |
| PA | PINE GROVE | 5798 | 408 SUEDBERG RD | 17963-9273 | 570-345-2729 | PA AREA MEATS II, LLC |
| | | | | | | TRIDENT QSR OPERATIONS |
| PA | QUAKERTOWN | 7012 | 175 N WESTEND BLVD | 18951 | 215-538-9044 | LLC |
| PA | RED LION | 8686 | 3111 CAPE HORN RD | 17356 | 717-244-4400 | RED LION MEATS, LLC |
| PA | ROARING SPRINGS | 8871 | 97 NASON DRIVE | 16673 | 814-729-7005 | SNYDER'S GATEWAY, INC. |
| | | | | | | |
| PA | SARVER | 8944 | 704 S PIKE RD | 16055 | 724-295-3719 | PAR MAR OIL COMPANY |
| PA | SCRANTON | 7610 | 502 7TH AVE | 18508-2566 | 570-346-0900 | PA AREA MEATS II, LLC |
| D۸ | | 6849 | 669 SHREWSBURY | 17261 | 717 005 0040 | |
| PA | SHREWSBURY SOMERSET | | | 17361 | 717-235-8849 | PA AREA MEATS, LLC |
| PA | SUMERSET | 5858 | 109 LEWIS DRIVE | 15501 | 814-443-1181 | SOMERSET MEATS, LLC |
| D۸ | | 0220 | | 15401 | 704 407 1470 | |
| PA | | 8320 | 2013 MORGANTOWN RD | 15401 | 724-437-1470 | J.G. FOOD SERVICES, INC. |
| PA | WARREN | 6007 | 1654 MARKET ST EXT | 16365 | 814-723-4486 | TOBY FOOD GROUP, INC. |
| PA | WASHINGTON | 7648 | 3 TRINITY POINT DR 1050 ROY E. FURMAN | 15301-2975 | 724-222-5190 | LINELL CORPORATION |
| PA | WAYNESBURG | 8676 | HWY | 15370 | 724-833-9181 | REI WAYNESBURG, INC. TRIDENT QSR OPERATIONS |
| PA | WHITEHALL | 7605 | 1229 SCHADT AVE | 18052-3847 | 610-435-3019 | LLC |
| PA | WILLIAMSPORT | 475 | 1726 E 3RD ST | 17701-3848 | 570-322-2336 | R&R BUSINESS VENTURES, LLC |
| | | | | | | TRIDENT QSR OPERATIONS |
| PA | WIND GAP | 5742 | 950 S BROADWAY | 18091-1649 | 610-863-0246 | LLC |
| PA | YORK | 6652 | 409 LOUCKS RD | 17404 | 717-845-1815 | PA AREA MEATS, LLC |
| PA | YORK | 6966 | 2810 E MARKET ST | 17402 | 717-755-1701 | PA AREA MEATS, LLC |
| PA | YORK | 8404 | 2600 KEYWAY DR | 17402 | 717-741-2474 | YORK MEATS, LLC |
| SC | ANDERSON | 6214 | 402 BYPASS 28 S | 29624-3026 | 864-261-7980 | DJW, INC. |
| SC | ANDERSON | 6292 | 4544 HWY 81 N | 29621 | 864-261-9988 | DJW, INC. |
| SC | ANDERSON | 6794 | 2803 N MAIN ST | 29621 | 864-224-3318 | DJW, INC. |
| SC | ANDERSON | 8222 | 4686 CLEMSON BLVD | 29621 | 864-226-5059 | DJW, INC. |
| | | | 1432 PEARMAN DAIRY | | | |
| SC | ANDERSON | 8350 | RD. | 29625 | 864-231-7756 | DJW, INC. |
| SC | BOILING SPRINGS | 7398 | 4008 BOILING SPRINGS RD | 29316 | 864-814-3326 | BRUMIT RESTAURANT GROUP, LLC |
| SC | CHESTER | 8775 | 1622 J A COCHRAN BYPASS | 29706 | 803-385-9195 | BRUMIT RESTAURANT GROUP, LLC |
| SC | CLEMSON | 8717 | 838 OLD GREENVILLE HWY | 29630 | 864-722-9071 | BRUMIT RESTAURANT GROUP, LLC |
| SC | CLINTON | 8661 | 18974 HIGHWAY 72 EAST | 29325 | 864-547-1364 | BRUMIT RESTAURANT GROUP, LLC |
| SC | CLOVER | 8602 | 511 NAUTICAL DR. | 29710 | 803-831-5555 | BRUMIT RESTAURANT GROUP, LLC |
| SC | COLUMBIA | 8747 | 2707 CLEMSON ROAD | 29229 | 803-348-9844 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | CONWAY | 6501 | 1616 CHURCH ST 142 MIDDLE RIDGE | 29526-2958 | 843-248-4177 | AES TRI-STATE INC. |
| SC | CONWAY | 9061 | AVENUE | 29526 | | AES TRI-STATE INC. |
| SC | DILLON | 7975 | 1911 HWY 34 WEST | 29536 | 843-774-2205 | CAROLINECO, LP |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| SC | DUNCAN | 8987 | 1548 EAST MAIN STREET | 29334 | 864-630-4145 | BRUMIT RESTAURANT GROUP, LLC |
| SC | EASLEY | 6160 | 5200 CALHOUN MEMORIAL HWY | 29640 | 864-859-9773 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | ELGIN | 8764 | 701 WHITE POND ROAD 4238 OLD DOBBINS | 29045 | 803-408-3944 | CAROLINECO, LP |
| SC | FAIR PLAY | 8359 | BRIDGE RD. | 29643 | 864-287-5589 | CAROLINECO, LP |
| SC | FLORENCE | 1581 | 2034 W LUCAS ST 2399 DAVID MCLEOD | 29501-1203 | 843-679-2875 | ORR COMPANY, INC. |
| SC | FLORENCE | 5730 | BLVD | 29501 | 843-679-2874 | ORR COMPANY, INC. |
| SC | FLORENCE | 6300 | 1420 S IRBY ST | 29502 | 843-679-2876 | ORR COMPANY, INC. |
| SC | FORT MILL | 8688 | 2373 LEN PATTERSON ROAD | 29708 | 803-396-0250 | BRUMIT RESTAURANT GROUP, LLC |
| SC | GAFFNEY | 7419 | 909 HYATT ST | 29341-2629 | 864-206-0050 | PILOT TRAVEL CENTERS |
| SC | GREENVILLE | 5807 | 11 VERDAE RD | 29607 | 864-627-3602 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | GREENVILLE | 7211 | 1004 E BUTLER RD | 29607 | 864-329-0212 | BRUMIT RESTAURANT GROUP, LLC |
| SC | GREENVILLE | 8795 | 204 RUTHERFORD STREET | 29609 | 864-509-0248 | BRUMIT RESTAURANT GROUP, LLC |
| SC | GREENWOOD | 5761 | 1332 BYPASS 72 NE | 29649-2207 | 864-229-0747 | BRUMIT RESTAURANT GROUP, LLC |
| SC | GREER | 6386 | 1317 W WADE HAMPTON BLVD | 29650 | 864-877-1366 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | GREER | 6936 | 2120 OLD SPARTANBURG RD | 29650 | 864-292-0886 | BRUMIT RESTAURANT GROUP, LLC |
| SC | INDIAN LAND | 8557 | 8394 CHARLOTTE HWY. | 29707 | 803-547-6941 | BRUMIT RESTAURANT GROUP, LLC |
| SC | IRMO | 8851 | 10621 BROAD RIVER RD | 29063 | 803-708-2518 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | LAURENS | 8590 | 238 EXCHANGE BLD. | 29360 | 864-681-2420 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | LEXINGTON | 8709 | 2444 AUGUSTA HWY | 29072 | 803-785-2729 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | LEXINGTON | 8802 | 352 LONGS POND RD | 29073 | 803-785-2735 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | LYMAN | 8321 | 12229 GREENVILLE HWY. | 29365 | 864-949-0221 | UPSTATE RESTAURANT GROUP, INC. |
| SC | MANNING | 9105 | 2193 AM NASH ROAD | 29102 | 803-249-1007 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | MULLINS | 8348 | 300 WEST MCINTYRE ST. | 29574 | 843-464-8196 | QF3, LLC |
| SC | MURRELLS INLET | 7721 | 4406 HIGHWAY 17 | 29576 | 843-357-0346 | AES TRI-STATE INC. |
| SC | MYRTLE BEACH | 673 | 2302 N KINGS HWY | 29577 | 843-448-3221 | AES TRI-STATE INC. |
| <u>SC</u> | MYRTLE BEACH | 824 | 1506 S KINGS HWY | 29577 | 843-448-3021 | AES TRI-STATE INC. |
| SC | MYRTLE BEACH | 6912 | 2709 DICK POND RD 4100 PINE HOLLOW | 29575-5506 | 843-650-0132 | AES TRI-STATE INC. |
| SC | MYRTLE BEACH | 8696 | ROAD | 29588 | 843-742-5551 | THE GAS MART, INC. NEWBERRY RESTAURANT |
| SC | NEWBERRY | 7363 | 1618 WILSON RD | 29108-3054 | 803-276-8292 | GROUP, INC. |
| SC | NORTH AUGUSTA | 8858 | 1066 EDGEFIELD ROAD | 29860 | 803-426-8385 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | NORTH CHARLESTON | 8528 | 5714 NORTH RHETT AVE. | 29406 | 843-745-9222 | PILOT TRAVEL CENTERS |
| SC | NORTH MYRTLE BEACH | 7551 | 680 HIGHWAY 17 N | 29582-2906 | 843-281-9035 | AES TRI-STATE INC. |
| SC | ORANGEBURG | 8650 | 661 JOHN C. CALHOUN DRIVE | 29115 | 803-997-2335 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | PICKENS | 7342 | 113 HAMPTON AVE | 29671-2462 | 864-878-6100 | BRUMIT RESTAURANT GROUP, LLC |
| SC | PIEDMONT | 5594 | 3028 EARLE E MORRIS JR HWY | 29673-9403 | 864-269-9653 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | PIEDMONT | 8719 | 7455 AUGUSTA ROAD | 29673 | 864-277-1733 | BRUMIT RESTAURANT GROUP, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| | | | | | | BRUMIT RESTAURANT |
| SC | ROEBUCK | 8748 | 6159 HWY 221 | 29376 | 864-586-1198 | GROUP, LLC NEWBERRY RESTAURANT |
| SC | SENECA | 5224 | 1431 SANDIFER BLVD | 29678-0921 | 864-882-7068 | GROUP, INC. BRUMIT RESTAURANT |
| SC | SIMPSONVILLE | 6572 | 631 FAIRVIEW RD | 29680-6706 | 864-963-9402 | GROUP, LLC |
| SC | SIMPSONVILLE | 7039 | 2605 WOODRUFF RD | 29681 | 864-675-9090 | BRUMIT RESTAURANT GROUP, LLC |
| SC | SPARTANBURG | 5705 | 1731 REIDVILLE RD | 29301 | 864-587-1226 | BHAVANI GROUP, LLC |
| SC | SPARTANBURG | 6280 | 161 S PINE ST | 29302-1936 | 864-582-1102 | BRUMIT RESTAURANT GROUP, LLC |
| SC | SPARTANBURG | 7563 | 2221 CHESNEE HWY | 29303-5503 | 864-583-1591 | BRUMIT RESTAURANT GROUP, LLC |
| SC | SPARTANBURG | 8603 | 1808 ASHEVILLE HIGHWAY | 29303 | 864-541-8403 | BRUMIT RESTAURANT GROUP, LLC |
| SC | ST. MATTHEWS | 7329 | 1300 BURKE RD | 29135 | 803-874-2244 | PILOT TRAVEL CENTERS |
| sc | SUMMERVILLE | 8976 | 837 JEDBURG ROAD | 29486 | 843-419-9021 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | SUMTER | 5623 | 1280 BROAD ST | 29480 | 803-469-2727 | ORR COMPANY, INC. |
| SC | SUMTER | 8682 | 1954 MCCRAYS MILL RD | 29150 | 803-774-0040 | ORR COMPANY, INC. |
| 30 | SUMIER | 0002 | 1954 MOORATS MILL RD | 29150 | 803-774-0040 | UPSTATE RESTAURANT |
| SC | TRAVELERS REST | 8296 | 18 BENTON RD | 29690 | 864-834-8950 | GROUP, INC. BRUMIT RESTAURANT |
| SC | UNION | 8823 | 311 BUFFALO-WEST SPRINGS HWY | 29379 | 864-532-2333 | GROUP, LLC |
| SC | WALHALLA | 6358 | 231 E MAIN ST | 29691-1926 | 864-638-8799 | NEWBERRY RESTAURANT GROUP, INC. |
| SC | YORK | 8970 | 1145 FILBERT HIGHWAY | 29745 | 839-868-3033 | BRUMIT RESTAURANT GROUP, LLC |
| SD | ABERDEEN | 5976 | 1205 6TH AVE SE | 57401-4948 | 605-229-5460 | DRM, INC. |
| SD | BRANDON | 8703 | 501 NORTH SPLIT ROCK BLVD | 57005 | 605-582-2729 | DRM, INC. |
| SD | BROOKINGS | 7987 | 1818 6TH STREET | 57006 | 605-692-1210 | DRM, INC. |
| SD | MITCHELL | 6019 | 1500 S BURR ST | 57301 | 605-996-5656 | DRM, INC. |
| SD | OACOMA | 7940 | 102 EAST HIGHWAY 16 | 57365 | 605-734-0400 | DRM, INC. |
| SD | PIERRE | 8261 | 319 WEST SIOUX AVE | 57501 | 605-945-9955 | QUALITY MEATS WEST LLC |
| SD | RAPID CITY | 6791 | 1620 CAMBELL ST | 57701 | 605-341-3811 | QUALITY MEATS WEST LLC |
| SD | RAPID CITY | 7220 | 2400 MT RUSHMORE RD | 57701 | 605-348-8605 | QUALITY MEATS WEST LLC |
| SD | RAPID CITY | 7528 | 3920 CHEYENNE BLVD | 57703 | 605-342-8370 | QUALITY MEATS WEST LLC |
| SD | RAPID CITY | 8396 | 326 EAST STUMER RD | 57701 | 605-342-0848 | QUALITY MEATS WEST LLC |
| SD | RAPID CITY | 8412 | 2410 WEST MAIN ST | 57701 | 605-341-2049 | QUALITY MEATS WEST LLC |
| SD | SIOUX FALLS | 5222 | 3820 W 41 ST | 57106 | 605-361-0900 | DRM, INC. |
| SD | SIOUX FALLS | 6517 | 5050 N CLIFF AVE | 57104 | 605-336-9776 | DRM, INC. |
| SD | SIOUX FALLS | 6799 | 2729 E 10TH ST 3509 SOUTH | 57103 | 605-334-0700 | DRM, INC. |
| SD | SIOUX FALLS | 8376 | MINNESOTA AVE. 6395 SOUTH LOUISE | 57105 | 605-275-2729 | DRM, INC. |
| SD | SIOUX FALLS | 8840 | AVENUE | 57108 | 605-275-4010 | DRM, INC. |
| SD | SPEARFISH | 6334 | 333 W JACKSON BLVD | 57783 | 605-642-0109 | QUALITY MEATS WEST LLC |
| SD | STURGIS | 8484 | 2882 DICKSON DR. | 57785 | 605-720-4059 | QUALITY MEATS WEST LLC |
| SD | WATERTOWN | 5876 | 1220 9TH AVE SE | 57201 | 605-886-2214 | DRM, INC. |
| SD | YANKTON | 7664 | 3009 BROADWAY AVE | 57078-4890 | 605-260-2729 | DRM, INC. RESTAURANT |
| TN | ATHENS | 1881 | 1419 DECATUR PIKE | 37303 | 423-745-8966 | MANAGEMENT, INC. |
| TN | BLOUNTVILLE | 5958 | 1313 HIGHWAY 394 | 37617 | 423-323-4471 | AES TRI-STATE INC. |
| TN | BRISTOL | 1963 | 1315 VOLUNTEER PKWY | 37620 | 423-764-2444 | AES TRI-STATE INC. |
| TN | BRISTOL | 8881 | 2615 W. STATE STREET | 37620 | 423-217-0839 | AES TRI-STATE INC. |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| TN | CHATTANOOGA | 750 | 5420 BRAINERD RD | 37411 | 423-894-7478 | RESTAURANT MANAGEMENT, INC. |
| TN | CHATTANOOGA | 901 | 501 NORTHGATE MALL | 37415-6944 | 423-875-4048 | RESTAURANT MANAGEMENT, INC. |
| TN | CHATTANOOGA | 5025 | 4766 HIGHWAY 58 | 37416-2203 | 423-892-5984 | RESTAURANT MANAGEMENT, INC. |
| TN | CHATTANOOGA | 5971 | 3903 HIXSON PIKE | 37415 | 423-870-5488 | RESTAURANT MANAGEMENT, INC. |
| TN | CHATTANOOGA | 6356 | 7314 SHALLOWFORD RD | 37421 | 423-899-2660 | RESTAURANT MANAGEMENT, INC. |
| TN | CLEVELAND | 1129 | 2835 KEITH ST NW | 37311 | 423-479-2414 | RESTAURANT MANAGEMENT, INC. |
| TN | COLUMBIA | 7784 | 1623 BEAR CREEK PIKE | 38401 | 931-388-4829 | CAROLINECO, LP |
| TN | DAYTON | 6490 | 4331 RHEA COUNTY HWY | 37321 | 423-570-8073 | RESTAURANT MANAGEMENT, INC. |
| TN | EAST RIDGE | 5808 | 6302 RINGGOLD RD | 37412 | 423-499-6332 | RESTAURANT MANAGEMENT, INC. |
| TN | ELIZABETHTON | 5123 | 1719 HIGHWAY 19E-37 | 37643 | 423-543-8322 | AES TRI-STATE INC. |
| TN | GREENEVILLE | 5308 | 519 TUSCULUM BLVD | 37743 | 423-636-1995 | AES TRI-STATE INC. |
| TN | HIXSON | 7482 | 8514 HIXSON PIKE | 37343-1560 | 423-847-8655 | RESTAURANT MANAGEMENT, INC. |
| TN | HOLLADAY | 8816 | 13820 HWY 641 NORTH | 38341 | 731-847-3382 | CAROLINECO, LP |
| TN | HURRICANE MILLS | 7262 | 15559 HWY 13 S | 37078 | 931-296-1955 | PILOT TRAVEL CENTERS |
| TN | JELLICO | 6416 | 1478 5TH ST | 37762-4506 | 423-784-0174 | CAPL RETAIL LLC |
| | | 1766 | | 37601 | 400.000.0005 | |
| TN TN | JOHNSON CITY JOHNSON CITY | 5719 | 1909 S ROAN ST 2707 N ROAN ST | 37601 | 423-926-8835 423-282-1434 | AES TRI-STATE INC. AES TRI-STATE INC. |
| TN | JONESBOROUGH | 6060 | 405 E JACKSON BLVD | 37659-5129 | 423-753-5210 | AES TRI-STATE INC. |
| TN | KIMBALL | 5823 | 385 KIMBALL CROSSING | 37347 | 423-753-5210 | RESTAURANT MANAGEMENT, INC. |
| TN | KINGSPORT | 1619 | 4226 FORT HENRY DR | 37663 | 423-239-7660 | AES TRI-STATE INC. |
| TN | KINGSPORT | 1694 | 4532 W STONE DR | 37660-1049 | 423-247-9979 | AES TRI-STATE INC. |
| TN | KINGSPORT | 6884 | 1652 E STONE DR 2306 SULLIVAN | 37660 | 423-245-1767 | AES TRI-STATE INC. |
| TN | KINGSPORT | 6938 | GARDENS PKWY | 37660 | 423-349-8688 | AES TRI-STATE INC. |
| TN | LA FOLLETTE | 5333 | 2418 JACKSBORO PIKE | 37766 | 423-201-9495 | BBT RESTAURANTS, LLC |
| TN | LEWISBURG | 8205 | 151 NORTH ELLINGTON PWKY | 37091 | 931-359-0245 | WHITE OAK ENTERPRISES |
| TN | LOUDON | 9017 | 222 ELIZABETH LEE PARKWAY | 37774 | 865-205-3205 | CAROLINECO, LP |
| TN | MILLINGTON | 8741 | 8620 US HWY 51 | 38053 | 901-872-1157 | GHM INVESTMENTS, LLC |
| TN | MORRISTOWN | 8980 | 2323 E. MORRIS BLVD | 37813 | 423-736-0071 | BRUMIT RESTAURANT GROUP, LLC |
| TN | MOSHEIM | 8857 | 10465 LONESOME PINE TRAIL | 37818 | 423-422-2859 | |
| TN | MURFREESBORO | 7979 | 2441 SOUTH CHURCH ST | 37127 | 615-907-3374 | PILOT TRAVEL CENTERS |
| TN | NEWPORT | 5419 | 822 COSBY HWY | 37821 | 423-625-0413 | MERIT FOODS, INC. |
| TN | ONEIDA | 7391 | 15850 SCOTT HWY | 37841-6459 | 423-286-9998 | MODERN ALUMINUM CO., INC. |
| TN | OOLTEWAH | 6576 | 9200 LEE HIGHWAY | 37363 | 423-238-5102 | RESTAURANT MANAGEMENT, INC. |
| TN | PARIS | 5137 | 1012 MINERAL WELLS AVE | 38242 | 731-644-1300 | RESTAURANT GROUP, INC. |
| тх | ABILENE | 1959 | 3824 SOUTH CLACK STREET | 79606-2711 | 325-695-4491 | HOL-MC, INC. |
| ТХ | ABILENE | 8535 | 4427 SOUTH 1ST STREET | 79605 | 325-695-1710 | HOL-MC, INC. |
| TX | ALLEN | 7008 | 201 N CENTRAL EXPRESSWAY | 75013-2629 | 972-747-1411 | TURBO RESTAURANTS, LLC |
| ТΧ | AMARILLO | 1749 | 2020 S ROSS ST | 79103 | 806-372-6131 | TURBO RESTAURANTS, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
|----------|-----------------|----------|---|--------------------|------------------------------|---|
| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| | | | | | | MIRACLE RESTAURANT |
| ТХ | AMARILLO | 5726 | 7222 I-40 WEST | 79108 | 806-353-8735 | GROUP, LLC MIRACLE RESTAURANT |
| ТΧ | AMARILLO | 7490 | 5214 S WESTERN ST | 79109-6184 | 806-353-2370 | GROUP, LLC |
| ТХ | AMARILLO | 8834 | 5802 SOUTH COULTER STREET | 79119 | 806-398-1050 | MIRACLE RESTAURANT GROUP, LLC |
| ТХ | ANGLETON | 7276 | 2905 N VELASCO BLVD | 77515 | 979-549-0100 | SOUTHERN RESTAURANTS, INC. |
| ТХ | ARLINGTON | 1330 | 1102 N COLLINS ST | 76011 | 817-861-2785 | TURBO RESTAURANTS, LLC |
| τv | | FFCO | 4820 SOUTH COOPER | 76015 | 917 479 6905 | |
| TX | ARLINGTON | 5560 | STREET | 76015 | 817-472-6395 | TURBO RESTAURANTS, LLC |
| ТХ | ARLINGTON | 5993 | 4406 LITTLE RD 13609 NORTH I-35 BLDG | 76016-5605 | 817-483-2438 | TURBO RESTAURANTS, LLC |
| тх | AUSTIN | 7400 | 5 | 78753 | 512-990-0911 | XADELPHIA I, LLC |
| TX | AUSTIN | 7529 | 8648 RESEARCH BLVD | 78758-7152 | 512-380-9011 | XADELPHIA II, LLC |
| | | 1525 | 13201 RANCH ROAD, 620 | | 312-300-9011 | |
| ТΧ | AUSTIN | 8645 | NORTH | 78717 | 512-518-5680 | TURBO RESTAURANTS, LLC |
| TV | AUSTIN | 8888 | | 78704 | (737) 212- 0333 | TURBO RESTAURANTS US, LLC |
| TX TX | AUSTIN | 8954 | 4411 S LAMAR BLVD 1150 AIRPORT BLVD | 78702 | 832-288-7987 | TURBO RESTAURANTS, LLC |
| | AUSTIN | | 201 N. STEWART ST. | 76020 | | |
| ТХ | | 8382 | 201 N. STEWART ST. | | 817-444-9100 | GASTON GREAT ONE CORP. TURBO RESTAURANTS US, |
| ТХ | BASTROP | 8714 | 711 HWY 71 WEST | 78602 | 737-881-8009 | LLC PILOT TRAVEL CENTERS |
| ТХ | BEASLEY | 8468 | 525 1ST STREET | 77417 | 979-387-2620 | LLC |
| ТΧ | BEAUMONT | 8581 | 7495 SMITH RD | 77705 | 409-840-9602 | CAROLINECO, LP |
| ТΧ | BEDFORD | 5499 | 3237 HARWOOD RD | 76021 | 817-545-4003 | TURBO RESTAURANTS, LLC |
| ТХ | BELTON | 8568 | 110 NORTH HEAD ST. | 76513 | 254-831-9200 | TURBO RESTAURANTS, LLC |
| ТХ | BENBROOK | 5810 | 9248 US HWY 377 SOUTH | 76126 | 817-249-0716 | TURBO RESTAURANTS, LLC |
| тх | BIG SPRING | 8955 | 2201 S. GREGG ST. | 79720 | (432) 348- 2820 | TURBO RESTAURANTS, LLC |
| TX | BRIDGEPORT | 8574 | 2300 US HIGHWAY 380 | 76426 | 940-683-3325 | CAROLINECO, LP |
| TX | BURLESON | 5723 | 801 NE ALSBURY BLVD | 76028-2659 | 817-295-0043 | TURBO RESTAURANTS, LLC |
| TX | CARROLLTON | 6397 | 1909 E HEBRON PKWY | 75007 | 972-492-2330 | TURBO RESTAURANTS, LLC |
| TX | CARROLLTON | 8737 | 2670 MIDWAY ROAD | 75006 | 469-491-1330 | TURBO RESTAURANTS, LLC |
| тх | CHILDRESS | 8448 | 2301 AVENUE F NW | 79201 | 940-937-8769 | PILOT TRAVEL CENTERS |
| | | | 407 FM 0005 | 77000 | 004 500 0040 | |
| TX | | 8282 | 107 FM 2025 | 77328 | 281-593-0840 | CAROLINECO, LP |
| ТХ | COLLEGE STATION | 1583 | 1800 SOUTHWEST PKWY | 77840 | 979-696-2729 | TURBO RESTAURANTS, LLC |
| ТΧ | CONROE | 1860 | 1025 N LOOP 336 WEST | 77301 | 936-441-3773 | TURBO RESTAURANTS, LLC |
| ТΧ | CONROE | 7884 | 16630 I-45 SOUTH | 77384 | 936-271-1077 | TURBO RESTAURANTS, LLC |
| ТΧ | CORINTH | 8612 | 8111 SOUTH I-35 EAST | 76210 | 940-531-5300 | TURBO RESTAURANTS, LLC |
| тх | CORPUS CHRISTI | 5865 | 4811 SOUTH STAPLES | 78411 | 361-992-2651 | TURBO RESTAURANTS, LLC |
| TX | COTULLA | 9020 | 1963 S. IH 35 SUITE A | 78014 | 830-879-7101 | CAROLINECO, LP |
| | | | 25957 NORTHWEST | | | · · · · · · · · · · · · · · · · · · · |
| ТХ | CYPRESS | 8049 | FREEWAY 6363 GREENVILLE | 77429 | 281-758-3101 | TURBO RESTAURANTS, LLC |
| ТХ | DALLAS | 5711 | AVENUE | 75206 | 214-363-9836 | TURBO RESTAURANTS, LLC |
| ТХ | DALLAS | 6414 | 2810 W WHEATLAND RD | 75237 | 972-283-4475 | TURBO RESTAURANTS, LLC |
| тх | DALLAS | 8725 | 5350 HARRY HINES | 75235 | 160-962 0000 | TURBO RESTAURANTS, LLC |
| TX | DALLAS | 8725 | BLVD. 5240 SPRING VALLEY RD | 75235 | 469-862-9090 972-934-1784 | TURBO RESTAURANTS, LLC |
| TX | | | | | 972-934-1784 940-626-4938 | · · · · · |
| | DECATUR | 7869 | 851 US 81 | 76234 | | TURBO RESTAURANTS, LLC TURBO RESTAURANTS US, |
| TX | DEL RIO | 9009 | 2211 VETERANS BLVD | 78840 | 831-320-2030 | |
| ТΧ | DENISON | 6488 | 515 N US HWY 75 | 75020 | 903-465-7794 | TURBO RESTAURANTS, LLC |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
|-------|---------------|----------|---------------------------------------|--------------------|---------------|--|
| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| ТХ | DENTON | 986 | 901 WEST UNIVERSITY DRIVE | 76201 | 940-383-1710 | TURBO RESTAURANTS, LLC |
| тх | DENTON | 5999 | 2313 COLORADO BLVD. | 76205 | 940-382-2482 | TURBO RESTAURANTS, LLC |
| ТΧ | DONNA | 8700 | 545 WEST HUTTO ROAD | 78537 | 956-464-1151 | CAROLINECO, LP |
| тх | DUMAS | 9014 | 1940 SOUTH DUMAS AVENUE | 79029 | 806-934-5778 | TURBO RESTAURANTS, LLC |
| тх | EL PASO | 227 | 6138 MONTANA | 79925 | 915-779-0045 | CHI SOUTHWEST, LLC |
| ТΧ | EL PASO | 228 | 9575 DYER ST | 79924 | 915-757-0361 | CHI SOUTHWEST, LLC |
| ТΧ | EL PASO | 5303 | 10988 MONTWOOD DR. | 79924 | 915-598-8843 | MJG CORPORATION |
| - | 51 5400 | 0745 | | 70040 | 045 504 0040 | |
| ТХ | EL PASO | 8745 | 6315 NORTH MESA 1385 GEORGE DIETER | 79912 | 915-581-3612 | CHI SOUTHWEST, LLC ALTHON RESTAURANT |
| ТХ | EL PASO | 8837 | DRIVE | 79936 | 915-529-2626 | GROUP, LLC |
| ТХ | EL PASO | 8904 | 1845 JOE BATTLE BOULEVARD | 79936 | 915-600-2741 | ALTHON RESTAURANT GROUP, LLC |
| | | | | | | TURBO RESTAURANTS US, |
| ТХ | ENNIS | 9013 | 650 I-45 | 75119 | 469-478-3110 | |
| тх | FORT BLISS | 8408 | 11254 LUKE STREET | 79906 | 915-566-0290 | ARMY & AIR FORCE EXCHANGE SERVICE ARMY & AIR FORCE |
| ТХ | HOUSTON | 8497 | 2500 FUNSTON ROAD | 78234 | 210-225-4694 | EXCHANGE SERVICE |
| ТΧ | FORT WORTH | 5233 | 3832 ALTA MESA BLVD. | 76133 | 817-346-1948 | TURBO RESTAURANTS, LLC |
| ТΧ | FORT WORTH | 7866 | 3788 BOAT CLUB DR | 76135 | 817-238-7638 | TURBO RESTAURANTS, LLC |
| ТΧ | FORT WORTH | 7868 | 9441 CLIFFORD ST. | 76108 | 817-367-1900 | TURBO RESTAURANTS, LLC |
| ТΧ | FORT WORTH | 8038 | 601 ALTA MERE DR | 76116 | 817-731-6096 | TURBO RESTAURANTS, LLC |
| тх | FORT WORTH | 8611 | 1772 EASTCHASE PARKWAY | 76120 | 682-350-8700 | TURBO RESTAURANTS, LLC |
| тх | FRISCO | 7858 | 5244 PRESTON ROAD | 75034 | 214-872-4301 | TURBO RESTAURANTS, LLC |
| тх | FT. CAVAZOS | 8401 | 49020 80TH & SANTA FE | 76544 | 254-532-0052 | ARMY & AIR FORCE EXCHANGE SERVICE |
| ТΧ | FT. WORTH | 8613 | 2433 WESTPORT PKWY | 76177 | 817-953-6900 | TURBO RESTAURANTS, LLC |
| ТΧ | GARLAND | 5485 | 1902 NORTHWEST HWY | 75041 | 972-613-6014 | TURBO RESTAURANTS, LLC |
| тх | GARLAND | 8623 | 4950 NORTH GARLAND AVENUE | 75234 | 972-379-9810 | TURBO RESTAURANTS, LLC |
| ТХ | GEORGETOWN | 8689 | 1108 RIVERY BLVD. | 78628 | 512-843-7392 | TURBO RESTAURANTS, LLC |
| тх | GRAND PRAIRIE | 6558 | 4030 S GREAT SOUTHWEST PKWY | 75052 | 972-602-8899 | TURBO RESTAURANTS, LLC |
| TX | GRAPEVINE | 5751 | 1260 WILLIAM D TATE | 76051 | 817-421-8835 | TURBO RESTAURANTS, LLC |
| тх | GREENVILLE | 5420 | 5001 HWY 69 S | 75401 | 903-455-0410 | TURBO RESTAURANTS, LLC |
| тх | HALTOM CITY | 7898 | 5370 N BEACH ST | 76137 | 817-581-6844 | TURBO RESTAURANTS, LLC |
| тх | HARLINGEN | 8605 | 1325 SOUTH ED CAREY DR. | 78550 | 956-365-2975 | TURBO RESTAURANTS, LLC |
| тх | HOUSTON | 1977 | 2415 BAY AREA BLVD | 77259 | 281-486-9865 | TURBO RESTAURANTS, LLC |
| тх | HOUSTON | 7542 | 3940 NORTH MCCARTY STREET | 77013-3622 | 713-670-0235 | CAROLINECO, LP |
| тх | HOUSTON | 7885 | 10107 CYPRESSWOOD DR | 77070 | 281-970-8885 | TURBO RESTAURANTS, LLC |
| тх | HOUSTON | 8610 | 3055 SOUTH LOOP WEST | 77054 | 346-237-9520 | TURBO RESTAURANTS, LLC |
| TX | HUNTSVILLE | 8277 | 1504 11TH ST. | 77340 | 936-294-0393 | TURBO RESTAURANTS, LLC |
| тх | IRVING | 7799 | 1730 MARKET PLACE BLVD. | 75063 | 972-869-4339 | TURBO RESTAURANTS, LLC |
| ١٨ | | 1133 | | 73003 | 312-009-4339 | TONDO NESTAURANTS, LLO |
| ТΧ | КАТҮ | 7514 | 1235 N. FRY RD | 77449 | 281-829-1666 | TURBO RESTAURANTS, LLC |
| ТХ | KATY | 7543 | 612 PEDERSON ROAD | 77494 | 281-391-5556 | CAROLINECO, LP |
| тх | KELLER | 7845 | 9800 SOUTH MAIN STREET 49 | 76248 | 682-593-6400 | TURBO RESTAURANTS, LLC |

| | AS OF DECEMBER 31, 2023 | | | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | |
| TV | | 0000 | | 70000 | 000 400 0440 | TURBO RESTAURANTS US, | | | |
| <u>тх</u> тх | KERRVILLE | 8882 6673 | 236 JUNCTION HIGHWAY 4010 E STAN SCHLUETER LOOP | 78028 | 830-496 3449 254-953-3319 | LLC FOODS, LTD. | | | |
| | | 0073 | 3406 W STAN | 70342 | 204-900-0019 | FOODS, ETD. | | | |
| ТΧ | KILLEEN | 8698 | SCHLUETER LOOP | 76549 | 254-312-2233 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | KINGSVILLE | 7639 | 1451 N HIGHWAY 77 | 78363 | 361-592-3089 | CAROLINECO, LP | | | |
| тх | KYLE | 8701 | 20417 NORTH I-35 FRONTAGE RD | 78640 | 512-504-3464 | TURBO RESTAURANTS US, | | | |
| | NILE | 8701 | 2606 NORTHEAST BOB | 78040 | 512-504-5464 | TURBO RESTAURANTS US, | | | |
| ТХ | LAREDO | 9091 | BULLOCK LOOP 20 220 ROUND GROVE | 78045 | 956-625-0422 | LLC | | | |
| ТХ | LEWISVILLE | 7795 | ROAD | 75067 | 972-316-2729 | TURBO RESTAURANTS, LLC | | | |
| тх | LITTLE ELM | 8527 | 2731 LITTLE ELM PKWY, STE. 300 | 75068 | 469-850-1880 | TURBO RESTAURANTS, LLC | | | |
| | | | | | | TURBO RESTAURANTS US, | | | |
| TX | LIVE OAK | 8769 | 12802 N. I-35 | 78233 | 210-314-1330 | LLC | | | |
| ТХ | LONGVIEW | 6138 | 1025 MCCAN ROAD | 75601 | 903-758-0005 | TURBO RESTAURANTS, LLC | | | |
| тх | LUBBOCK | 5549 | 4020 82ND STREET | 79423 | 806-797-9200 | MIRACLE RESTAURANT GROUP, LLC | | | |
| TV | | 5070 | | 70.407 | 000 705 0070 | MIRACLE RESTAURANT | | | |
| ТХ | LUBBOCK | 5979 | 5711 19TH STREET | 79407 | 806-795-9276 | GROUP, LLC MIRACLE RESTAURANT | | | |
| ТХ | LUBBOCK | 8730 | 6910 82ND ST | 79424 | 806-993-2729 | GROUP, LLC MIRACLE RESTAURANT | | | |
| тх | LUBBOCK | 8890 | 5204 SLIDE RD. | 79414 | 806-993-5116 | GROUP, LLC | | | |
| | | | | | 936-632- | | | | |
| ТХ | LUFKIN | 8666 | 5614 HWY 59 N 190 SOUTH MAIN | 75904 | 3537 | CAROLINECO, LP ASPIRE 2B HOSPITALITY - | | | |
| ТХ | LUMBERTON | 8867 | STREET | 77657 | 409-227-4718 | RBS, LLC | | | |
| TV | | 5007 | 1706 WEST UNIVERSITY DRIVE | 75000 | 070 540 0004 | | | | |
| <u>тх</u> тх | MCKINNEY MCKINNEY | 5387 8608 | 211 N CUSTER RD | 75069 75071 | 972-542-0004 469-714-3100 | TURBO RESTAURANTS, LLC TURBO RESTAURANTS, LLC | | | |
| TX | MCKINNEY | 8934 | 6520 TX-121 | 75013 | 214-358-6439 | TURBO RESTAURANTS, LLC | | | |
| TX | MESQUITE | 6301 | 1821 RANGE RD | 75149 | 972-288-7761 | TURBO RESTAURANTS, LLC | | | |
| TX | MIDLAND | 1562 | 1822 N MIDLAND DR | 79707 | | TURBO RESTAURANTS, LLC | | | |
| | MIDLAND | 1502 | 1622 N WIDLAND DR | 79707 | 432-697-9548 | TURBO RESTAURANTS, LLC | | | |
| тх | MIDLOTHIAN | 7323 | 1501 N HWY 287 103 GARRETT MORRIS | 76065 | 972-775-2820 | CAROLINECO, LP | | | |
| тх | MINERAL WELLS | 8889 | PKWY | 76067 | 940-842-7001 | TURBO RESTAURANTS, LLO | | | |
| ТХ | MT. PLEASANT | 8345 | 1300 S. JEFFERSON | 75455 | 903-717-8912 | TURBO RESTAURANTS, LLC | | | |
| тх | NEW BOSTON | 9019 | 2486 US HIGHWAY 82 WEST | 75570 | 903-417-6062 | CAROLINECO, LP | | | |
| | - | | | | | TURBO RESTAURANTS US, | | | |
| ТХ | NEW BRAUNFELS | 8723 | 1395 S INTERSTATE 35 | 78130 | 830-214-6697 | LLC | | | |
| тх | NORMANGEE | 8356 | 23456 SAN ANTONIO RD. | 77871 | 903-344-1111 | CENTERVILLE PETROLEUM | | | |
| ту | NORTH RICHLAND HILLS | 6510 | | 76180 8206 | 817-294 2656 | TURBO RESTAURANTS | | | |
| <u>ТХ</u> ТХ | ODESSA | 6510 1521 | 7640 GRAPEVINE HWY 3805 ANDREWS HWY | 76180-8306 79762 | 817-284-2656 432-550-3740 | TURBO RESTAURANTS, LLC TURBO RESTAURANTS, LLC | | | |
| 17 | JULION | 1521 | | 13102 | +32-330-3740 | TONDO NEOTAURANTO, LL | | | |
| тх | PARIS | 5628 | 3355 LAMAR AVE | 75460-5023 | 903-785-1767 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | PASADENA | 7566 | 5471 FAIRMONT PKWY | 77505-3805 | 281-991-5554 | TURBO RESTAURANTS, LLC | | | |
| ТХ | PEARLAND | 8609 | 1321 BROADWAY ST. | 77581 | 281-668-7771 | TURBO RESTAURANTS, LLC | | | |
| тх | PEARLAND | 8674 | 11233 SHADOW CREEK PKWY | 77584 | 281-560-4660 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | PFLUGERVILLE | 8675 | 1313 FM 685 | 78660 | 737-204-7844 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | PLAINVIEW | 8895 | 3614 OLTON ROAD | 79072 | 806-880-1800 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | PLANO | 985 | 2012 W 15 ST | 75075 | 972-423-6624 | TURBO RESTAURANTS, LLC | | | |
| тх | PLANO | 5098 | 725 W. SPRING CREEK PKWY | 75093 | 972-517-0640 | TURBO RESTAURANTS, LLO | | | |
| тх | PORT ARTHUR | 8784 | 3400 FM 365 | 77642 | 409-344-9092 | ASPIRE 2B HOSPITALITY - RBS, LLC | | | |

| | LIST OF FRANCHISEES AS OF DECEMBER 31, 2023 | | | | | | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | |
| TX | PORTER | 1978 | 23651 US HWY 59 | 77365 | 281-354-1766 | TURBO RESTAURANTS, LLC | | | |
| TX | RED OAK | 8569 | 125 EAST OVILLA RD. | 75154 | 469-820-0400 | TURBO RESTAURANTS, LLC | | | |
| TX | RICHARDSON | 6381 | 1820 N PLANO RD | 75081-1916 | 972-437-5205 | TURBO RESTAURANTS, LLC | | | |
| TX | RICHMOND | 8642 | 9111 FM 723 ROAD | 77046 | 832-757-1080 | TURBO RESTAURANTS, LLC | | | |
| тх | ROSENBERG | 8933 | 28111 SOUTHWEST FREEWAY | 75244 | 346-467-9922 | TURBO RESTAURANTS, LLC | | | |
| | | | 1951 SOUTH A.W. | | | | | | |
| TX | ROUND ROCK | 8711 | GRIMES BLVD. | 78664 | 737-237-0880 | TURBO RESTAURANTS, LLC | | | |
| ТХ | ROWLETT | 7867 | 2625 LAKEVIEW PKWY 648 I-30 FRONTAGE | 75088 | 972-412-3982 | TURBO RESTAURANTS, LLC | | | |
| ТХ | ROYSE CITY | 8655 | ROAD | 75189 | 469-981-0110 | TURBO RESTAURANTS, LLC | | | |
| ТХ | SAGINAW | 8058 | 1033 N. SAGINAW BLVD. | 76179 | 817-306-0247 | TURBO RESTAURANTS, LLC | | | |
| тх | SAN ANTONIO | 5310 | 6799 BANDERA RD | 78238 | 210-647-5818 | CHI SOUTHWEST, LLC | | | |
| ТΧ | SAN ANTONIO | 5769 | 9501 SAN PEDRO AVE | 78216 | 210-344-7573 | CHI SOUTHWEST, LLC | | | |
| | | | 9257 NORTH LOOP 1604 | | | PAL OPERATING COMPANY | | | |
| ТХ | SAN ANTONIO | 7983 | WEST | 78023 | 210-595-6835 | LLC | | | |
| ТХ | SAN ANTONIO | 8266 | 11043 WEST FM 471 | 78253 | 210-688-0919 | CHI SOUTHWEST, LLC | | | |
| ТХ | SAN ANTONIO | 8289 | 2223 EVANS RD. | 78259 | 210-281-5286 | PAL OPERATING COMPANY | | | |
| τv | | 8514 | 13601 NACOGDOCHES | 78217 | 210 655 1502 | CHI SOUTHWEST, LLC | | | |
| TX TX | SAN ANTONIO | | RD. | | 210-655-1503 | , | | | |
| ТХ | SAN ANTONIO | 8625 | 9222 POTRANCO RD. 2246 SOUTHEAST | 78251 | 210-362-1590 | CHI SOUTHWEST, LLC PAL OPERATING COMPANY | | | |
| ТΧ | SAN ANTONIO | 8644 | MILITARY DR. | 78223 | 210-969-4017 | LLC | | | |
| тх | SAN ANTONIO | 8712 | 4138 S. NEW BRAUNFELS AVE | 78223 | 210-314-6390 | PAL OPERATING COMPANY | | | |
| тх | SAN ANTONIO | 8715 | 2639 NE LOOP 410 | 78217 | 210-368-9561 | TURBO RESTAURANTS US, LLC | | | |
| тх | SAN ANTONIO | 8716 | 6588 FM 78 | 78244 | 210-248-9407 | TURBO RESTAURANTS US, LLC | | | |
| тх | SAN ANTONIO | 8770 | 2002 SW MILITARY DRIVE | 78224 | 210-334-0065 | TURBO RESTAURANTS US, LLC | | | |
| | | | | | | TURBO RESTAURANTS US, | | | |
| ТΧ | SAN MARCOS | 8710 | 2219 SOUTH I-35 N | 78666 | 512-667-7900 | LLC | | | |
| ТХ | SCHERTZ | 6560 | 5549 FM 3009 | 78154-3207 | 210-651-6820 | CHI SOUTHWEST, LLC | | | |
| ТΧ | SEGUIN | 8378 | 3158 IH 10 WEST | 78155 | 830-372-2087 | CAROLINECO, LP | | | |
| ТΧ | SHERMAN | 1434 | 2131 TEXOMA PKWY | 75090 | 903-868-1420 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | SPRING | 7290 | 130 E LOUETTA RD | 77373 | 281-651-0991 | TURBO RESTAURANTS, LLC | | | |
| тх | SPRING | 8385 | 2113 RILEY FUZZEL ROAD | 77386 | 281-528-0099 | PRITDHARA INVESTMENT INC. | | | |
| | | | 21310 KUYKENDAHL | | | | | | |
| TX TX | SPRING | 8778 | ROAD | 77379 | 346-220-4747 | TURBO RESTAURANTS, LLC | | | |
| ТХ | SUGAR LAND | 7888 | 1535 STATE HWY 6 | 77478 | 281-265-3880 | TURBO RESTAURANTS, LLC | | | |
| ТХ | SULPHUR SPRINGS | 7046 | 1200 SOUTH HILLCREST DR | 75482 | 903-885-4050 | PILOT TRAVEL CENTERS | | | |
| TV | | 0000 | 4004 0 000 00000000000 | 75 400 | 000 504 0005 | | | | |
| TX TX | SULPHUR SPRINGS | 8898 | 1324 S BROADWAY ST | 75482 | 903-534-6236 | TURBO RESTAURANTS, LLC | | | |
| ТХ | SWEETWATER | 8416 | 9418 NORTH I-20 6490 WEST ADAMS | 79556 | 325-235-1450 | CAROLINECO, LP | | | |
| ТХ | TEMPLE | 8721 | AVENUE | 76502 | 254-780-0770 | TURBO RESTAURANTS, LLC | | | |
| ТХ | TERRELL | 7897 | 93 HWY 205 | 75160 | 972-563-4200 | TURBO RESTAURANTS, LLC | | | |
| ТХ | TEXARKANA | 1614 | 3223 KENNEDY LANE | 75501 | 903-832-7631 | TURBO RESTAURANTS, LLC | | | |
| ТХ | TOMBALL | 8033 | 14452 FM 2920 | 77377 | 281-255-2943 | TURBO RESTAURANTS, LLC | | | |
| ТΧ | TYLER | 1928 | 4006 SOUTH BROADWAY | 75701 | 903-534-1735 | TURBO RESTAURANTS, LLC | | | |
| тх | UNIVERSAL CITY | 1103 | 905 PAT BOOKER RD | 78148 | 210-659-2111 | CHI SOUTHWEST, LLC | | | |
| тх | VAN | 8493 | 1188 S. OAK STREET | 75790 | 903-963-1122 | CAROLINECO, LP | | | |
| | | 0.00 | | | | TURBO RESTAURANTS US, | | | |
| тх | VICTORIA | 8893 | 8503 N. NAVARRO ST | 77904 | 361-465-5100 | LLC | | | |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| ТХ | WACO | 300 | 723 NORTH VALLEY MILLS DRIVE | 76710 | 254-776-0262 | FOODS, LTD. |
| тх | WALLER | 7193 | 30711 FM 2920 | 77484 | 936-372-3517 | CAROLINECO, LP |
| TX | WALLER | 8731 | 1680 DALLAS HIGHWAY | 75165 | 469-570-6860 | TURBO RESTAURANTS, LLC |
| тх | WEATHERFORD | 5854 | 801 SOUTH MAIN STREET | 76086-5353 | 817-594-9561 | TURBO RESTAURANTS, LLC |
| TX | WEATHERFORD WICHITA FALLS | 491 | 501 HOLLIDAY ST | 76086-5355 | 940-285-5556 | RBYCO. INC. |
| | | | | | | WICHITA FALLS ROAST |
| TX | WICHITA FALLS | 8312 | 4601 KEMP BLVD. | 76308 | 940-696-3100 | BEEF, LLC |
| ТХ | WYLIE | 8039 | 1706 FM 544 | 75098 | 972-442-5190 | TURBO RESTAURANTS, LLC HOME RUN RESTAURANT |
| UT | BOUNTIFUL | 1663 | 2489 S MAIN ST | 84010 | 801-292-9438 | GROUP, INC. |
| UT | BRIGHAM CITY | 5014 | 774 SOUTH MAIN STREET | 84302 | 435-723-5365 | DC MANAGMENT UTAH, LLC. |
| UT | CEDAR CITY | 1897 | 927 W 200 N | 84720-2303 | 435-586-8344 | DC MANAGMENT UTAH, LLC. |
| UT | CENTERVILLE | 5759 | 355 N 800 W | 84014-1744 | 801-298-8473 | DC MANAGMENT UTAH, LLC. |
| UT | | 8339 | 1896 NORTH 2000 WEST | 84015 | 801-773-7337 | FRED FOODS, LLC |
| UT | EAGLE MOUNTAIN | 8927 | 1385 EAST EAGLE MOUNTAIN BOULEVARD | 84005 | 485-336-8358 | HOME RUN RESTAURANT GROUP, INC. |
| 01 | | 0921 | WOUNTAIN BOULL VAND | 84003 | 403-330-0330 | GROOF, INC. |
| UT | ELWOOD | 7359 | 5175 W 9600 N | 84337 | 435-257-0511 | DC MANAGMENT UTAH, LLC. HOME RUN RESTAURANT |
| UT | EPHRAIM | 9099 | 791 N 50 E | 84627 | 435-283-4002 | GROUP, INC. |
| UT | FARMINGTON | 6789 | 375 LAGOON DR | 84025-2554 | 801-451-7238 | HOME RUN RESTAURANT GROUP, INC. |
| | | 7040 | | 0.4005 | 004 454 7000 | HOME RUN RESTAURANT |
| UT UT | FARMINGTON FARR WEST | 7216 7045 | 375 N LAGOON DRIVE 1814 W 2700 N | 84025 84404-1268 | 801-451-7238 | GROUP, INC. DC MANAGMENT UTAH, LLC. |
| 01 | FARR WEST | 7045 | 1014 W 2700 N | 64404-1206 | 801-737-9194 | HOME RUN RESTAURANT |
| UT | FILLMORE | 8931 | 890 SOUTH 1100 WEST | 84631 | 435-253-9800 | GROUP, INC. |
| UT | GREEN RIVER | 7214 | 1810 MAIN STREET | 84525 | 435-564-3604 | CAROLINECO, LP |
| | | 0005 | 4821 WEST CANAL | 0.4000 | 005 050 4007 | HOME RUN RESTAURANT |
| UT | HIGHLAND | 8935 | BOULEVARD | 84003 | 385-253-4687 | GROUP, INC. |
| UT | HURRICANE | 8421 | 1022 W. STATE STREET | 84737 | 435-635-9997 | DC MANAGMENT UTAH, LLC. |
| UT | KAYSVILLE | 7688 | 225 N 400 W | 84037-1800 | 801-593-6059 | DC MANAGMENT UTAH, LLC. |
| UT | LAKE POINT | 8736 | 8580 COMMERCE DR | 84074 | 435-268-7044 | HOME RUN RESTAURANT GROUP, INC. |
| UT | LAYTON | 6521 | 987 N FAIRFIELD | 84040 | 801-593-0244 | DC MANAGMENT UTAH, LLC. |
| - | | | | | | |
| UT | LOGAN | 8283 | 1153 SOUTH 100 W. | 84321 | 435-213-3593 | W&G FOOD SERVICES, LLC |
| UT | MIDVALE | 5118 | 741 E FORT UNION BLVD | 84047 | 801-255-8684 | DC MANAGMENT UTAH, LLC. |
| UT | MIDVALE | 8541 | 7121 BRIGHAM JUNCTION BLVD. | 84047 | 801-566-3055 | DC MANAGMENT UTAH, LLC. |
| UT | NEPHI | 6817 | 815 E 100 N | 84648 | 435-623-2601 | CHILLY'S |
| UT | NORTH OGDEN | 8779 | 2560 NORTH 400 EAST | 84414 | 385-492-3323 | DC MANAGMENT UTAH, LLC. |
| UT | OGDEN | 5749 | 275 E. 12TH STREET | 84404 | 801-393-6871 | DC MANAGMENT UTAH, LLC. |
| UT | OREM | 8971 | 800 W. UNIVERSITY PARKWAY | 84058 | 801-863-8000 | UTAH VALLEY UNIVERSITY |
| UT | PARK CITY | 6262 | 6500 LANDMARK DR | 84098-4500 | 435-649-9020 | PHILROSE ENTERPRISES, LLC |
| UT | PAYSON | 7462 | 788 S 1270 W | 84651-2626 | 801-658-5199 | BILLINGS DISTRIBUTION, INC. |
| UT | PROVO | 1557 | 210 W 1230 N | 84604-2534 | 385-286-6224 | HOME RUN RESTAURANT GROUP, INC. |
| UT | PROVO | 5260 | 1474 S 40TH E | 84601 | 801-377-7439 | HOME RUN RESTAURANT GROUP, INC. |
| UT | RICHFIELD | 6002 | 1425 N MAIN ST | 84701 | 435-896-6411 | HOME RUN RESTAURANT GROUP, INC. |
| UT | RIVERTON | 6700 | 1731 W 12600 S | 84065 | 801-446-9300 | DC MANAGMENT UTAH, LLC. |
| UT | RIVERTON | 8242 | 3643 W. 13400 SOUTH | 84065 | 801-302-1480 | DC MANAGMENT UTAH, LLC. |
| UT | ROOSEVELT | 6777 | 166 N 200 E | 84066 | 435-722-1313 | CRUMBO'S, INC. |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| UT | ROY | 8824 | 4180 MIDLAND DRIVE | 84067 | 801-648-7176 | HOME RUN RESTAURANT GROUP, INC. |
| UT | SALINA | 8458 | 1895 SOUTH STATE STREET | 84654 | 435-287-0464 | CAROLINECO, LP |
| UT | SALT LAKE CITY | 7952 | 25 N. REDWOOD RD | 84116 | 801-239-1690 | CAROLINECO, LP |
| UT | SANDY | 6107 | 10273 S 1300 E | 84091 | 801-572-1577 | DC MANAGMENT UTAH, LLC. |
| UT | SARATOGA SPRINGS | 8678 | 46 WEST PIONEER CROSSING | 84045 | 801-766-1541 | HOME RUN RESTAURANT GROUP, INC. |
| UT | SMITHFIELD | 8773 | 950 SOUTH MAIN ST | 84335 | 435-932-2168 | HOME RUN RESTAURANT GROUP, INC. |
| UT | SOUTH JORDAN | 8560 | 5414 WEST DAYBREAK PKWY | 84009 | 801-445-0045 | DC MANAGMENT UTAH, LLC. |
| UT | SPRINGVILLE | 8409 | 1881 WEST 500 SOUTH | 84663 | 801-491-0453 | HOME RUN RESTAURANT GROUP, INC. |
| UT | ST. GEORGE | 1874 | 717 S BLUFF ST | 84770 | 435-628-4688 | DC MANAGMENT UTAH, LLC. |
| UT | ST. GEORGE | 8844 | 787 NORTH DIXIE DRIVE | 84770 | 435-688-2779 | DC MANAGMENT UTAH, LLC. |
| UT | SYRACUSE | 8299 | 1766 SOUTH 2000 WEST | 84075 | 801-648-7231 | S&T FOODS, LLC |
| UT | VERNAL | 5078 | 1141 W HWY 40 | 84078 | 435-789-0292 | DC MANAGMENT UTAH, LLC. |
| | | | | | | |
| VA | ABINGDON | 5680 | 470 CUMMINGS ST | 24210 | 276-676-3644 | AES TRI-STATE INC. |
| VA | | 522 | 4817 BEAUREGARD ST 6168 NORTH SCENIC | 22312 | 703-354-4988 | KBP INSPIRED, LLC |
| VA | BASTIAN | 8667 | HIGHWAY | 24314 | 276-688-1478 | CAROLINECO, LP DAN WALLACE |
| VA | BEALETON | 8910 | 11850 HALL STREET | 22712 | 540-812-2146 | ENTERPRISES, LTD |
| VA | BRISTOL | 1563 | 2665 LEE HWY 12891 BRAEMAR | 24201-1625 | 276-466-2072 | AES TRI-STATE INC. |
| VA | BRISTOW | 7643 | VILLAGE PLZ | 20136-5502 | 703-257-9563 | ACW CORPORATION |
| VA | CHANTILLY | 7191 | 4400 CHANTILLY PL | 20151 | 703-961-1770 | ACW CORPORATION |
| | | 0014 | | 00004 | 004 500 5000 | THE RESTAURANT |
| VA VA | COLONIAL HEIGHTS COVINGTON | 6611 6694 | 107 TEMPLE LAKE DR 1410 DURANT ST | 23834 24426 | 804-520-5280 540-962-4811 | COMPANY TURNOUTZ, LLC |
| VA | CREWE | 6982 | 705 E VIRGINIA AVE | 23930 | 434-645-2171 | CREWE EXPRESS LLC |
| VA | CULPEPER | 5702 | 709 JAMES MADISON HWY | 22701 | 540-321-4741 | CULPEPER FOOD SERVICE |
| VA | DANVILLE | 7937 | 110 RIVER POINT DR | 24541 | 434-792-7893 | PILOT TRAVEL CENTERS |
| | | | | | | |
| VA | DISPUTANTA | 8577 | 7200 COUNTY DRIVE | 23842 | 804-722-0251 | |
| VA VA | DULLES | 7864 6378 | 23511 OVERLAND DR 109 MARKET DR | 20166-2193 23847 | 703-661-8710 434-634-8693 | KBP INSPIRED, LLC ROA ENTERPRISES, INC. |
| VA | FALLS CHURCH | 7221 | 8127 LEE HWY | 22042 | 703-876-9131 | ACW NEW JERSEY, INC. |
| •71 | | | | 22042 | 100 010 0101 | |
| VA | FRANKLIN | 7093 | 1504 ARMORY DR | 23851 | 757-516-2894 | ROA ENTERPRISES, INC. |
| VA | FREDERICKSBURG | 1519 | 164 WARRENTON RD | 22405 | 540-373-1550 | DAN W. WALLACE |
| VA | FREDERICKSBURG | 7615 | 2315 SALEM CHURCH RD | 22407-6026 | 540-785-3456 | |
| VA | FREDERICKSBURG | 7909 | 9865 JEFFERSON DAVIS HWY | 22408 | 540-834-4222 | WALLACE PROPERTIES V, LLC |
| VA | FRONT ROYAL | 5195 | 1204 N ROYAL AVE | 22630 | 540-635-6468 | A & E FOOD SERVICE, INC. |
| VA | FT. BELVOIR | 8397 | 6095 GORGAS RD., BLVD. 2304 | 22060 | 703-806-5672 | ARMY & AIR FORCE EXCHANGE SERVICE |
| \/A | GALAX | 7770 | 1120 EAST STUART | 04000 | 276 222 2070 | |
| VA VA | GALAX GLADE SPRING | 7778 9031 | DRIVE 12433 MAPLE ST | 24333 24340 | 276-238-3078 276-429-2214 | MOSAIC RBNC LLC AES TRI-STATE INC. |
| VA | GLEN ALLEN | 8237 | 12435 MAPLE ST 10267 WASHINGTON HIGHWAY | 23059 | 804-412-0500 | THE RESTAURANT COMPANY |
| VA | HAMPTON | 185 | 3200 W MERCURY BLVD | 23666 | 757-826-6466 | ROA ENTERPRISES, INC. |

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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY |
| VA | KING GEORGE | 7598 | 5426 JAMES MADISON PKWY | 22485-5329 | 540-644-0060 | WALLACE PROPERTIES VI, LLC |
| / | | 7330 | | 22403-3329 | 340-044-0000 | ARMY & AIR FORCE |
| /A | LANGLEY AFB | 8419 | 61 SPAATZ DR | 23665 | 757-766-1298 | EXCHANGE SERVICE |
| /A | LEESBURG | 7732 | 605 POTOMAC STATION DRIVE, NE | 20176 | 703-779-8124 | KBP INSPIRED, LLC |
| VA | LLISBONG | 1132 | 10831 PROMENADE | 20170 | 703-779-0124 | KDF INGFIKED, LEG |
| /A | MANASSAS | 7109 | LANE | 20109 | 703-330-1553 | ACW NEW JERSEY, INC. |
| /A | MANASSAS | 7461 | 9874 LIBERIA AVE | 20110-5836 | 703-330-6183 | ACW NEW JERSEY, INC. |
| /A | MARION | 6427 | 947 N MAIN ST | 24354 | 276-782-9573 | PIECO MANAGEMENT, INC |
| VA | MECHANICSVILLE | 1585 | 7110 MECHANICSVILLE TPKE | 23111 | 804-730-2345 | THE RESTAURANT COMPANY |
| | | | 13220 MIDLOTHIAN | | 001100 1010 | THE RESTAURANT |
| VA | MIDLOTHIAN | 5966 | TURNPIKE | 23113 | 804-378-7554 | COMPANY |
| /A | MIDLOTHIAN | 7959 | 6541 BAYSIDE LN | 23112 | 804-608-3993 | THE RESTAURANT COMPANY |
| VA | MIDEOTHIAN | 7959 | 0041 DATOIDE EN | 20112 | 004-000-3993 | THE RESTAURANT |
| /A | PETERSBURG | 5774 | 3300 S CRATER RD | 23805 | 804-732-2265 | COMPANY |
| / ^ | PROVIDENCE FORGE | 8580 | 6870 JIMMY BURRELL | 00140 | 904 066 9450 | CAROLINECO. LP |
| /A | FURGE | 0000 | LN. 2141 POCAHONTAS | 23140 | 804-966-8152 | CAROLINECO, LP |
| /A | QUINTON | 9056 | TRAIL | 23141 | 000-000-0000 | A STAR PROPERTIES, LLC |
| | | | | | | THE RESTAURANT |
| VA | RICHMOND | 497 | 5205 BROOK RD | 23227 | 804-266-6579 | |
| VA | RICHMOND | 585 | 7310 HULL STREET RD | 23224 | 804-745-9531 | THE RESTAURANT COMPANY |
| | | 000 | TOTOTIOLE OTHEET RD | LOLLY | | THE RESTAURANT |
| /A | RICHMOND | 760 | 7411 MIDLOTHIAN TPKE | 23225 | 804-276-8020 | COMPANY |
| VA | RICHMOND | 1441 | 10901 MIDLOTHIAN TPK | 23235 | 804-794-9759 | THE RESTAURANT COMPANY |
| VA . | RICHMOND | 1441 | 8201 JEFFERSON DAVIS | 23233 | 004-734-9739 | THE RESTAURANT |
| VA | RICHMOND | 1576 | HWY | 23237 | 804-271-7249 | COMPANY |
| | | 10.11 | | 00004 5004 | 004 040 4004 | THE RESTAURANT |
| VA | RICHMOND | 1841 | 9080 W BROAD ST | 23294-5804 | 804-346-1031 | COMPANY THE RESTAURANT |
| VA | RICHMOND | 5179 | 8900 QUIOCCASIN RD | 23229 | 804-741-5702 | COMPANY |
| | | | 11298 PATTERSON | | | THE RESTAURANT |
| VA | RICHMOND | 5215 | AVENUE | 23233 | 804-740-9480 | COMPANY THE RESTAURANT |
| VA | RICHMOND | 7091 | 4250 POUNCEY TRACT | 23060 | 804-360-8022 | COMPANY |
| | | | | | | STOP IN FOOD STORES, |
| VA | ROCKY MOUNT | 6853 | 1800 N MAIN ST | 24151 | 540-489-1658 | INC. |
| VA | | 8292 | 23720 ROGERS CLARK | 22546 | 904 449 9000 | |
| VA | RUTHER GLEN | 6292 | BLVD. 5220 W WILLIAMSBURG | 22546 | 804-448-8002 | A STAR PROPERTIES, LLC THE RESTAURANT |
| VA | SANDSTON | 5370 | RD | 23150 | 804-222-7438 | COMPANY |
| /A | SOUTH HILL | 7293 | 1149 E ATLANTIC ST | 23970 | 434-955-2300 | MOSAIC RBNC LLC |
| / ^ | 07455000 | 0470 | 418 GARRISONVILLE RD | 00554 | F 40 050 0051 | DANINA MALLACE |
| VA | STAFFORD | 6172 | S-118 910-912 GREENVILLE | 22554 | 540-659-8851 | DAN W. WALLACE STAUNTON FOOD SERVICI |
| VA | STAUNTON | 5756 | AVE | 24402 | 540-712-7820 | LLC. |
| | | | | | | PILOT TRAVEL CENTERS |
| VA | STAUNTON | 7105 | 3541 LEE JACKSON HWY | 24401 | 540-324-0717 | |
| VA | STEPHENS CITY | 7558 | 191 FAIRFAX PIKE 45200 MONTEREY | 22655-2975 | 540-869-5742 | KV ENTERPRISES, INC. |
| VA | STERLING | 8998 | PLACE | 20166 | 571-313-0817 | DULLES MEATS, LLC |
| | | | | | | STRASBURG FOOD |
| VA | STRASBURG | 7642 | 33771 OLD VALLEY PIKE | 22657-3710 | 540-465-5050 | SERVICE, LLC |
| / ^ | | 7400 | | 00000.0504 | E 40, 400, 00,40 | |
| VA | TOMS BROOK | 7426 | 1015 MOUNT OLIVE RD | 22660-2501 | 540-436-8048 | CAROLINECO, LP ALLEN & ALIZZI HOLDINGS |
| VA | VERONA | 9064 | 20 LODGE LANE | 24482 | 540-490-4555 | LLC |
| | | | 360 BROADVIEW | | | WARRENTON FOOD |
| /A | WARRENTON | 8863 | AVENUE | 20186 | 540-359-6473 | SERVICE, LLC |

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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY |
| VA | WINCHESTER | 7413 | 140 FOXRIDGE LN | 22603-4201 | 540-667-9121 | ALLEN FOOD SERVICE, LLC |
| VA | WINCHESTER | 7578 | 331 HOPE DR | 22601-6800 | 540-662-6500 | VALLEY FOOD SERVICE, LLC |
| VA | WISE | 6387 | 164 PLAZA RD | 24293 | 276-679-3527 | EPLING FOOD GROUP, LLC |
| VA | WOODBRIDGE | 7911 | 13515 MINNIEVILLE RD | 22192 | 703-897-0292 | ACW NEW JERSEY, INC. |
| VA | WOODSTOCK | 7056 | 320 W RESERVOIR RD | 22664 | 540-459-5915 | KBP INSPIRED, LLC |
| | | | | | | PILOT TRAVEL CENTERS |
| VA | WYTHEVILLE | 7201 | 1318 E LEE HWY | 24382 | 276-228-2518 | LLC |
| | | | 8000 GEORGE | | | |
| | | 00.40 | WASHINGTON | 00000 | 757 000 0404 | |
| VA | YORKTOWN | 8343 | MEMORIAL HWY | 23692 | 757-833-6434 | SETTP, LLC. |
| VA | ZION CROSSROADS | 8395 | 75 MARKET STREET | 22942 | 540-832-3304 | A STAR PROPERTIES, LLC |
| WA | ABERDEEN | 8619 | 212 EAST HERON ST. | 98520 | 360-637-9426 | SA FOOD SERVICE, LLC |
| | | | 2430 STATE ROUTE 530 | | | PILOT TRAVEL CENTERS |
| WA | ARLINGTON | 8693 | NE | 98223 | 360-654-8342 | LLC |
| | | | | | 050 004 4007 | |
| WA | AUBURN | 6098 | 140 15TH ST NE | 98002-1606 | 253-931-1287 | AMBROSIA QSR BEEF, LLC |
| WA | BELLINGHAM | 6945 | 4390 MERIDIAN ST | 98226 | 360-647-2484 | SA FOOD SERVICE, LLC |
| WA | BOTHELL | 7016 | 1027 228TH ST SE | 98021-7408 | 425-415-1277 | AMBROSIA QSR BEEF, LLC |
| | | | | | | |
| WA | BREMERTON | 1505 | 3901 WHEATON WAY | 98310-3537 | 360-478-0589 | AMBROSIA QSR BEEF, LLC |
| | | | | | | |
| WA | BURIEN | 502 | 15822 FIRST AVE S | 98148 | 206-246-4632 | SA FOOD SERVICE, LLC |
| WA | CENTRALIA | 1942 | 1206 BELMONT AVE | 98531-1803 | 360-330-0182 | AMBROSIA QSR BEEF, LLC |
| WA | CLARKSTON | 6263 | 517 2ND ST | 99403 | 509-751-9601 | HAPPY DAY CORPORATION |
| WA | EAST WENATCHEE | 6302 | 179 VALLEY MALL PKWY | 98802-5307 | 509-884-9700 | SA FOOD SERVICE, LLC |
| | | | | | | |
| WA | EDMONDS | 769 | 8425 244TH ST SW | 98020 | 425-775-3737 | SA FOOD SERVICE, LLC |
| | | | 1404 SOUTH CANYON | | | |
| WA | ELLENSBURG | 1926 | ROAD | 98926-9101 | 509-505-6742 | RB IDAHO LLC |
| | | | 1307 NORTH DOLARWAY | | | PILOT TRAVEL CENTERS |
| WA | ELLENSBURG | 8771 | RD | 98926 | 509-925-1777 | LLC |
| | | 0007 | | 00544 | (360) 495- | |
| WA | ELMA | 9027 | 5 EAGLE DRIVE 1007 SE EVERETT MALL | 98541 | 5152 | NORTHWEST BEEF, LLC |
| 14/4 | | 6291 | | 00000 0000 | 405 047 0676 | |
| WA | EVERETT | 0291 | WAY 34404 16TH AVENUE, | 98208-2833 | 425-347-8676 | AMBROSIA QSR BEEF, LLC |
| WA | FEDERAL WAY | 7842 | SOUTH SOUTH | 98003 | 253-661-8209 | AMBROSIA QSR BEEF, LLC |
| WA | FIFE | 6096 | 5002 PACIFIC HWY E | 98424-2608 | 253-517-8361 | AMBROSIA QSR BEEF, LLC |
| VVA | JOINT BASE LEWIS | 0090 | BUILDING 52820 | 90424-2000 | 200-017-0001 | ARMY & AIR FORCE |
| WA | MCCHORD | 8402 | DIVISION DRIVE | 98433 | 253-964-4430 | EXCHANGE SERVICE |
| | MOONORD | 0-102 | 3506 W CLEARWATER | 00400 | 200 004 4400 | |
| WA | KENNEWICK | 1503 | AVE | 99336-2729 | 509-783-1149 | RB IDAHO LLC |
| ••/ | | 1000 | 1310 N COLUMBIA | 00000 21 20 | 000 100 1140 | |
| WA | KENNEWICK | 6760 | CENTER BLVD. | 99336 | 509-820-3082 | RB IDAHO LLC |
| WA | KENT | 8539 | 6610 SOUTH 211TH ST. | 98032 | 206-957-0036 | SA FOOD SERVICE, LLC |
| | | | 532 SLEATER-KINNEY | | | |
| WA | LACEY | 5801 | RD | 98503 | 360-493-0580 | AMBROSIA QSR BEEF, LLC |
| WA | LONGVIEW | 6385 | 1156 WASHINGTON WAY | 98632-4034 | 360-998-2661 | AMBROSIA QSR BEEF, LLC |
| WA | LYNNWOOD | 275 | 4910 196TH ST SW | 98036 | 425-774-0622 | SA FOOD SERVICE, LLC |
| WA | MARYSVILLE | 8589 | 3760 116TH STREET | 98270 | 360-548-3339 | SA FOOD SERVICE, LLC |
| | | | | | 200 0 10 0000 | |
| WA | MEAD | 6746 | 14414 N NEWPORT HWY | 99021 | 509-465-4699 | ATCHLEY, INC. |
| WA | MEDICAL LAKE | 8393 | 14202 W. STATE RD. 2 | 99022 | 509-244-7045 | SPOKANE TRIBE OF INDIANS |
| WA | MOSES LAKE | 1912 | 710 N STRATFORD RD | 98837-1569 | 509-765-0309 | RB IDAHO LLC |
| WA | | | | | | |
| VVA | MOSES LAKE | 6732 | 2441 S MAIERS RD | 98837-9781 | 509-764-5596 | RB IDAHO LLC |
| 14/4 | | 1070 | | 00070 5407 | 260 400 2000 | |
| WA | | 1970 | 1822 FREEWAY DR | 98273-5437 | 360-428-0223 | AMBROSIA QSR BEEF, LLC |
| WA | | 8651 | 1251 RUSH RD. | 98532 | 360-996-4306 | SA FOOD SERVICE, LLC |
| WA | NORTH BEND | 6696 | 705 SW MOUNT SI BLVD | 98045-8990 | 425-888-1933 | AMBROSIA QSR BEEF, LLC |
| | 0.4// 1/ 55.05 | 5050 | | | | |
| WA | OAK HARBOR | 5052 | 32825 STATE RD 20 | 98277-2672 | 360-675-2245 | AMBROSIA QSR BEEF, LLC |
| WA | OLYMPIA | 1866 | 2528 HARRISON AVE NW | 98502 | 360-943-0150 | AMBROSIA QSR BEEF, LLC |

| | 1 | 1 | LIST OF FRANCH AS OF DECEMBER | AS OF DECEMBER 31, 2023 | | | | | | | | |
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| STATE | СІТҮ | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY | | | | | | |
| WA | OMAK | 5665 | 801 E. RIVERSIDE DR | 98841 | 509-826-2507 | ATCHLEY, INC. | | | | | | |
| | | | | | | , | | | | | | |
| WA | PASCO | 7646 | 5115 ROAD 68 | 99301 | 509-792-1190 | RB IDAHO LLC | | | | | | |
| | 54000 | | 2252 EAST KARTCHNER | 00004 | 500 440 0400 | | | | | | | |
| WA | PASCO | 8990 | STREET | 99301 | 509-412-6438 | CAROLINECO, LP | | | | | | |
| WA | PORT ORCHARD | 8732 | 1690 MILE HILL DRIVE | 98366 | 360-624-8162 | AMBROSIA QSR BEEF, LLC WAYNE C. BERGEY AND | | | | | | |
| WA | PULLMAN | 5409 | 1686 S GRAND AVE | 99163 | 509-334-2729 | PAMELA R. BERGEY | | | | | | |
| WA | PUYALLUP | 6664 | 12528 MERIDIAN E | 98373-3414 | 253-840-2460 | AMBROSIA QSR BEEF, LLC | | | | | | |
| WA | REDMOND | 6409 | 15115 NE 24TH ST | 98052 | 425-957-1765 | SA FOOD SERVICE, LLC | | | | | | |
| | REDWOND | 0400 | 1051 GEORGE | 00002 | 420 001 1100 | | | | | | | |
| WA | RICHLAND | 6351 | WASHINGTON WAY | 99352-3515 | 509-943-3732 | RB IDAHO LLC | | | | | | |
| | | | 19615 ELDERBERRY | | | | | | | | | |
| WA | ROCHESTER | 8740 | STREET, SUITE B | 98579 | 360-858-7263 | NORTHWEST BEEF, LLC | | | | | | |
| M /A | SILVERDALE | 6099 | 9985 SILVERDALE WAY NW | 98383 | 360-692-6326 | AMBROSIA QSR BEEF, LLC | | | | | | |
| WA WA | SILVERDALE | 8311 | 2603 BICKFORD AVE | 98383 | 360-568-2729 | SA FOOD SERVICE, LLC | | | | | | |
| vvA | | 0311 | 2003 BICKFORD AVE | 30230 | 300-306-2729 | GATOOD SERVICE, LLC | | | | | | |
| WA | SPANAWAY | 8656 | EAST | 98387 | 253-271-7090 | SA FOOD SERVICE, LLC | | | | | | |
| | - | | | | | NORTHWEST ROAST BEEF | | | | | | |
| WA | SPOKANE | 233 | 10407 E SPRAGUE AVE | 99206 | 509-924-3811 | INC. | | | | | | |
| WA | SPOKANE | 442 | 328 THIRD AVE W | 99204 | 509-747-6939 | NORTHWEST WELLS, LTD. | | | | | | |
| WA | SPOKANE | 603 | 6316 N DIVISION ST | 99208-3434 | 509-489-6300 | C.D.E., INC. | | | | | | |
| WA | SPOKANE | 7159 | 15327 E INDIANA AVE | 99216-1833 | 509-927-9785 | VALLEY ROAST BEEF, INC. | | | | | | |
| WA | ТАСОМА | 413 | 9824 GRAVELLY LAKE DR SW | 98499-1704 | 253-582-0433 | SA FOOD SERVICE, LLC | | | | | | |
| WA | TACOMA | 490 | 2612 S 38 ST | 98409 | 253-475-1123 | SA FOOD SERVICE, LLC | | | | | | |
| WA | TACOMA | 6097 | 15021 PACIFIC AVE S | 98444 | 253-531-3395 | AMBROSIA QSR BEEF, LLC | | | | | | |
| WA | VANCOUVER | 6299 | 7117 NE FOURTH PLAIN BLVD | 98661-7322 | 360-718-7461 | AMBROSIA QSR BEEF, LLC | | | | | | |
| 10/0 | | 6006 | | 98664 | 260 749 7622 | | | | | | | |
| WA WA | VANCOUVER WENATCHEE | 6886 6167 | 221 NE 104 AVENUE 135 EASY ST | 98801-5995 | 360-718-7632 509-662-8210 | AMBROSIA QSR BEEF, LLC SA FOOD SERVICE, LLC | | | | | | |
| VVA | WENATOHEE | 0107 | 4002 SUMMITVIEW | 90001-0990 | 309-002-0210 | SAFOOD SERVICE, LEC | | | | | | |
| WA | YAKIMA | 5998 | AVENUE | 98908 | 509-966-7606 | RB IDAHO LLC | | | | | | |
| | | | | | | | | | | | | |
| WI | ABRAMS | 7308 | 2516 W FRONTIER RD | 54101 | 920-826-6371 | DRM, INC. | | | | | | |
| | | | | | | NORTHERN OSTROWSKI | | | | | | |
| WI | ANTIGO | 7991 | 2120 NEVA RD | 54409 | 715-623-2828 | ENTERPRISES. LLC | | | | | | |
| WI | APPLETON | 5020 | 3801 W WISCONSIN AVE | 54914-5739 | 920-730-8267 | DRM, INC. | | | | | | |
| WI | APPLETON | 7230 | 3709 E CALUMET ST | 54915 | 920-735-6513 | DRM, INC. | | | | | | |
| WI | APPLETON | 8552 | 473 WEST CALUMET ST. | 54915 | 920-903-8374 | DRM, INC. | | | | | | |
| WI | ASHLAND | 8305 | 824 LAKESHORE DR | 54806 | 715-682-7300 | NORTHERN OSTROWSKI ENTERPRISES. LLC | | | | | | |
| A/I | BADABOO | 8005 | | 52012 | 608 501 0405 | SOUTHERN OSTROWSKI | | | | | | |
| WI WI | BARABOO BEAVER DAM | 8905 8239 | 325 WEST PINE STREET 111 FRANCES LN | 53913 53916 | 608-581-8105 920-356-0855 | ENTERPRISES, LLC DRM, INC. | | | | | | |
| WI | BELOIT | 1298 | 1817 RIVERSIDE DR | 53511 | 920-356-0855 608-365-4344 | DRM, INC. | | | | | | |
| * * 1 | | 1230 | 2850 MILWAUKEE RD, | 33311 | 000-000-4044 | | | | | | | |
| WI | BELOIT | 8433 | STE 100 | 53511 | 608-312-2696 | DRM, INC. | | | | | | |
| WI | BLACK RIVER FALLS | 8563 | 607 STATE HWY 54 | 54615 | 715-284-1176 | DRM, INC. | | | | | | |
| WI | CHIPPEWA FALLS | 6137 | 307 PRAIRIE VIEW RD | 54729 | 715-726-8888 | DRM, INC. | | | | | | |
| WI | COLUMBUS | 8250 | 2200 WEST JAMES ST | 53925 | 920-623-9261 | DRM, INC. | | | | | | |
| WI | COTTAGE GROVE | 7686 | 1603 LANDMARK DRIVE | 53527 | 608-839-9290 | DRM, INC. | | | | | | |
| WI | COTTAGE GROVE | 8672 | 2763 COUNTY ROAD N 4884 COUNTRY TRUNK | 53527 | 608-286-3809 | DRM, INC. | | | | | | |
| WI | DE FOREST | 6889 | HWY V | 53532 | 608-846-1006 | DRM, INC. | | | | | | |
| WI | DE PERE | 7164 | 1620 LAWRENCE DRIVE | 54115 | 920-330-9145 | DRM, INC. | | | | | | |
| WI | DE PERE | 8591 | 2645 MONROE RD. | 54115 | 920-593-2318 | DRM, INC. | | | | | | |
| | | | (00) BAL | | | SW OSTROWSKI | | | | | | |
| WI | DEFOREST | 9036 | 4661 DALMORE RD | 53532 | 608-912-1077 | ENTERPRISES LLC | | | | | | |
| WI | EAU CLAIRE | 1958 | 2821 HENDRICKSON DR | 54701-6135 | 715-838-7001 | DRM, INC. | | | | | | |

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| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| WI | EAU CLAIRE | 5173 | 1019 S. HASTINGS WAY | 54701 | 715-838-7004 | DRM, INC. |
| | | | 3170 NORTH | | | |
| WI | EAU CLAIRE | 8750 | CLAIREMONT AVENUE | 54703 | 715-214-2458 | DRM, INC. |
| WI | FOND DU LAC | 7246 | WEST 6606 HIGHWAY 23 | 54937-9773 | 920-906-5054 | DRM, INC. |
| WI | FORT ATKINSON | 8583 | 1660 MADISON AVE. | 53538 | 920-542-1187 | DRM, INC. |
| WI | FRANKLIN | 8797 | 7621 WEST RAWSON AVENUE | 53132 | 414-367-2558 | AES MIDWEST, LLC |
| WI | FRANKSVILLE | 6251 | 13712 NORTHWESTERN AVE | 53126 | 262-835-2417 | PILOT TRAVEL CENTERS |
| WI | GERMANTOWN | 5562 | N96W17650 COUNTY LINE RD | 53022-4628 | 262-255-7442 | AES MIDWEST, LLC |
| WI | GLENDALE | 8537 | 5260 N. PORT WASHINGTON RD. | 53217 | 414-249-3655 | AES MIDWEST, LLC |
| WI | GRAND CHUTE | 8939 | 715 EVERGREEN DRIVE | 54913 | 920-815-3334 | DRM, INC. |
| WI | GREEN BAY | 1014 | 2456 S ONEIDA ST | 54304-5243 | 920-498-8182 | DRM, INC. |
| WI | GREEN BAY | 6594 | 4720 MILLTOWN RD | 54313 | 920-865-4350 | DRM, INC. |
| WI | GREEN BAY | 6888 | 3285 CEDAR HEDGE LN | 54311-9628 | 920-863-2299 | DRM, INC. |
| WI | GREEN BAY | 8545 | 1911 MAIN STREET | 54302 | 920-857-1527 | DRM, INC. |
| WI | GREEN BAY | 9058 | 1630 W MASON STREET | 54303 | 920-544-0411 | DRM, INC. |
| WI | GREENFIELD | 5561 | 4841 S 27 ST | 53221 | 414-282-2364 | AES MIDWEST, LLC |
| WI | GREENFIELD | 6601 | 4041 S 27 ST 4280 S 76TH ST | 53220-2805 | 414-327-3055 | AES MIDWEST, LLC |
| WI | JANESVILLE | 1222 | 2101 MORSE STREET | 53545 | 608-563-2477 | DRM, INC. |
| WI | JOHNSON CREEK | 6804 | 650 WEST LINMAR LN | 53038 | 920-699-5050 | DRM, INC. |
| WI | KAUKAUNA | 7153 | 1350 DELANGLADE STREET | 54130-4129 | 920-899-5050 | DRM, INC. |
| WI | KENOSHA | 7303 | 7411 122ND AVE | 53142 | 262-857-9947 | AES MIDWEST, LLC |
| WI | KENOSHA | 7608 | 5800 75TH ST | 53142-3604 | 262-697-1067 | AES MIDWEST, LLC |
| WI | KOHLER | 7390 | 4003 STATE HWY 28 | 53044 | 920-694-0051 | AES MIDWEST, LLC |
| WI | MADISON | 6738 | 4 COLLINS CT | 53716 | 608-222-2400 | DRM, INC. |
| | MADISON | 0730 | 4201 HARBOR TOWN | 33710 | 000-222-2400 | |
| WI | MANITOWOC | 7561 | LANE | 54220 | 920-682-0461 | DRM, INC. |
| WI | MARINETTE | 7906 | 3500 OLD PESHTIGO RD | 54143 | 715-735-1782 | DRM, INC. |
| WI | MARSHFIELD | 1910 | 1501 N CENTRAL AVE | 54449 | 715-387-3004 | DRM, INC. |
| WI | MAUSTON | 9066 | 1002 GATEWAY AVENUE | 53948 | 608-747-2665 | SW OSTROWSKI ENTERPRISES LLC |
| WI | MEDFORD | 8364 | 726 EAST BROADWAY AVE. | 54451 | 715-748-4031 | DRM, INC. |
| WI | MEQUON | 9030 | 10911 NORTH PORT WASHINGTON ROAD | 53092 | 262-236-9468 | AES MIDWEST, LLC |
| WI | MERRILL | 9030 8449 | 3350 EAST MAIN ST. | | 715-722-0645 | MWH MERRILL LLC |
| WI | | | | 54452 | 608-836-1199 | DRM, INC. |
| VVI | MIDDLETON | 7757 | 8321 MURPHY DRIVE | 53562 | 000-030-1199 | NORTHERN OSTROWSKI |
| WI | MINOCQUA | 8233 | 8630 US HWY 51 13329 KILBOURNE | 54548 | 715-358-9744 | ENTERPRISES. LLC |
| WI | MOUNT PLEASANT | 8892 | DRIVE | 53177 | 262-664-4084 | AES MIDWEST, LLC |
| WI | MUKWONAGO | 8639 | 122 ARROWHEAD DRIVE | 53149 | 262-264-6888 | DRM, INC. |
| WI | NEENAH | 7638 | 1131 WESTOWNE DR | 54956 | 920-727-0042 | DRM, INC. |
| WI | NEW BERLIN | 8473 | 15705 W. BELOIT ROAD | 53151 | 262-901-2699 | AES MIDWEST, LLC |
| WI | NEW FRANKEN | 6627 | 3987 ALGOMA RD | 54229-9510 | 920-866-1882 | DRM, INC. |
| WI | | 7336 | 1920 W RYAN RD 3210 N. KINNEY COULEE | 53154 | 414-304-7251 | AES MIDWEST, LLC |
| WI | ONALASKA | 8509 | RD. | 54650 | 608-781-4966 | DRM, INC. |
| WI | | 6329 8956 | 2040 S KOELLER ST 1711 PROGRESSIVE | 54901 | 920-235-1808 | DRM, INC. |
| WI | PLATTEVILLE | | | 53818 | 608-342-4384 | DRM, INC. |
| WI | | 8463 | 1825 PLOVER RD | 54467 | 715-295-4076 | DRM, INC. |
| WI | PORT WASHINGTON | 5447 | 100 THOMAS DRIVE | 53074 | 262-284-5206 | AES MIDWEST, LLC |
| WI | | 8827 | 2921 NEW PINERY ROAD | 53901 | 608-745-0810 | SOUTHERN OSTROWSKI ENTERPRISES, LLC |
| WI | RACINE | 7467 | 3048 DOUGLAS AVE | 53402-4102 | 262-639-8119 | AES MIDWEST, LLC |
| WI | REEDSBURG | 8847 | 2000 E MAIN ST | 53959 | 608-415-5231 | SOUTHERN OSTROWSKI ENTERPRISES, LLC |

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| STATE | CITY | LOCATION | ADDRESS | CODE | PHONE | ENTITY |
| | | | 2219 NORTHERN | | | NORTHERN OSTROWSKI |
| WI | RHINELANDER | 8524 | STEVENS ST. | 54501 | 715-369-5401 | ENTERPRISES. LLC |
| WI | ROTHSCHILD | 7923 | 1531 COUNTY TRUNK HWY | 54474 | 715-298-2173 | JLO ENTERPRISES, LLC |
| WI | SCHOFIELD | 5279 | 927 GRAND AVE | 54476-1121 | 715-355-5578 | JLO ENTERPRISES, LLC |
| WI | SHAWANO | 7312 | N4543 STATE HWY 22 | 54166 | 715-526-8072 | DRM, INC. |
| WI | SPARTA | 8551 | 918 SOUTH BLACK RIVER ST. | 54656 | 608-269-1055 | DRM, INC. OSTROWSKI ENTERPRISES |
| WI | STEVENS POINT | 6070 | 3115 CHURCH STREET | 54481 | 715-345-7888 | LLC OSTROWSKI ENTERPRISES |
| MI | STEVENS POINT | 6984 | 5700 US HIGHWAY 10 E | 54481-8550 | 715-342-0950 | LLC |
| WI | STOUGHTON | 8415 | 900 NYGAARD STREET | 53589 | 608-877-0777 | DRM, INC. |
| MI | STURGEON BAY | 7759 | 1331 GREEN BAY ROAD | 54235 | 920-743-3207 | DRM, INC. |
| NI | STURTEVANT | 7241 | 7141 DURAND AVE | 53177-1968 | 262-598-0831 | AES MIDWEST, LLC |
| MI | SUN PRAIRIE | 8487 | 829 BUNNY TRAIL | 53590 | 608-825-3428 | DRM, INC. |
| MI | ТОМАН | 8276 | 226 BUAN ST. | 54660 | 608-372-3163 | DRM, INC. |
| MI | VERONA | 8538 | 631 HOMETOWN CIRCLE | 53593 | 608-497-1337 | DRM, INC. |
| MI | WATERTOWN | 7687 | 1910 MARKET WAY | 53094-7427 | 920-261-9380 | AES MIDWEST, LLC |
| WI | WAUKESHA | 1150 | 2330 EAST MORELAND BLVD. | 53186-2908 | 262-784-8486 | AES MIDWEST, LLC |
| WI | WAUKESHA | 8365 | 1900 SILVERNAIL RD. | 53188 | 262-446-9205 | AES MIDWEST, LLC |
| WI | WAUSAU | 7787 | 2601 NORTH 20TH AVENUE | 54401 | 715-675-1025 | JLO ENTERPRISES, LLC |
| MI | WEST ALLIS | 108 | 10743 W NATIONAL AVE | 53227 | 414-321-9660 | AES MIDWEST, LLC |
| NI | WEST BEND | 7609 | 730 W PARADISE DR | 53095-8537 | 262-334-4263 | AES MIDWEST, LLC |
| NI | WEST MILWAUKEE | 7508 | 1661 MILLER PARK WAY | 53214-3605 | 414-384-8905 | AES MIDWEST, LLC |
| | | | 122 NORTH PIONEER | | | SOUTHERN OSTROWSKI |
| WI | WESTFIELD | 8826 | PARK ROAD, SUITE C | 53964 | 608-296-7068 | ENTERPRISES, LLC |
| WI | WESTON | 7782 | 10002 ADVENTURE WAY | 54476 | 715-241-7128 | JLO ENTERPRISES, LLC |
| WI | WHITEWATER | 8788 | 1407 WEST MAIN STREET 3110 SOUTH 8TH | 53190 | 262-264-6248 | DRM, INC. |
| WI | WISCONSIN RAPIDS | 7929 | STREET | 54494 | 715-421-0220 | DRM, INC. LITTLE GENERAL STORE, |
| WV | BEAVER | 8513 | 664 RITTER DR. 2700 EAST DUPONT | 25813 | 681-207-7187 | INC. |
| NV | BELLE | 8417 | AVE. 5466 ROBERT C. BYRD | 25015 | 304-513-6918 | INC. |
| WV | BRADLEY | 8636 | DR. 55 BUCKHANNON | 25818 | 681-207-7402 | INC. |
| WV | BUCKHANNON | 7611 | CROSSROADS | 26201 | 304-473-0083 | REI BUCKHANNON, INC. CHARLES TOWN FOOD |
| WV | CHARLES TOWN | 8794 | 490 EUCLID AVENUE | 25414 | 681-252-4396 | SERVICE LLC RESTAURANT |
| WV | CHARLESTON | 6885 | 105 RHL BLVD 5740 MACCORKLE AVE | 25309 | 304-744-5488 | ENTERPRISES, INC. |
| WV | CHARLESTON | 7278 | SE | 25304 | 304-926-6793 | AES TRI-STATE INC. RESTAURANT |
| WV | CLARKSBURG | 6960 | 525 EMILY DR | 26301 | 304-626-3865 | ENTERPRISES, INC. LITTLE GENERAL STORE, |
| WV | CRAWLEY | 8584 | 15056 MIDLAND TRAIL | 24931 | 304-392-2585 | INC. RESTAURANT |
| WV | CROSS LANES | 6833 | 10 NITRO PLAZA | 25313 | 304-776-2776 | ENTERPRISES, INC. LITTLE GENERAL STORE, |
| WV | FAIRMONT | 8926 | 190 E GRAFTON RD 570 FAYETTE TOWN | 26554 | 304-890-0273 | INC. ARMORE DEVELOPMENT |
| WV | FAYETTEVILLE | 7777 | CENTER ROAD | 25840 | 304-574-4644 | COMPANY |
| NV | HUNTINGTON | 6029 | 2125 5TH AVENUE | 25701 | 304-522-4310 | AES TRI-STATE INC. |
| NV | HUNTINGTON | 6774 | 4905 US ROUTE 60 E | 25705-1943 | 304-733-2020 | AES TRI-STATE INC. |
| NV | HUNTINGTON | 7407 | 3086 16TH ST RD | 25701 | 304-522-7008 | AES TRI-STATE INC. |
| | | | | | | |
| WV WV | HURRICANE HURRICANE | 6575 8264 | 4220 STATE ROUTE 34 25 ARBY'S WAY | 25526 25526 | 304-757-0345 304-562-5884 | LITTLE GENER INC. AES TRI-STATE |

| | | | LIST OF FRANCH AS OF DECEMBER | | | |
|----------|---------------------|--------------|----------------------------------|---------------------|------------------------------|--|
| STATE | CITY | LOCATION | ADDRESS | ZIP/POSTAL CODE | MAIN PHONE | ENTITY |
| WV | INWOOD | 8562 | 150 HOVATTER DR. | 25428 | 304-821-1270 | INWOOD FOOD SERVICE, LLC |
| WV | JANE LEW | 8942 | 102 JESSE RUN ROAD | 26378 | 304-884-2397 | PAR MAR OIL COMPANY |
| *** | | 0042 | | 20070 | 304 004 2337 | ARMORE DEVELOPMENT |
| WV | LEWISBURG | 6757 | 119 PIERCY DRIVE | 24901 | 304-647-4498 | COMPANY |
| WV | LOGAN | 7361 | 113 NICK SAVAS DR | 25601-3468 | 304-831-2017 | REI LOGAN, INC. |
| WV | MACARTHUR | 8431 | 2001 ROBERT C BYRD | 25873 | 304-894-8163 | LITTLE GENERAL STORE, INC. |
| WV | MARTINSBURG | 6950 | 1010 FOXCROFT AVE | 25401 | 304-263-8450 | FOXCROFT FOOD SERVICE |
| WV | MARTINSBURG | 7958 | 217 ADMINISTRATIVE DR | 25401 | 304-264-4457 | MARTINSBURG FOOD SERVICE, LLC |
| WV | MORGANTOWN | 6577 | 331 PATTESON DR | 26505 | 304-598-2729 | REI MORGANTOWN, INC. |
| WV | MORGANTOWN | 7460 | 1900 EARL L CORE RD | 26505-5894 | 304-296-6825 | REI SABRATON, INC. |
| WV | NEW MARTINSVILLE | 7523 | 281 N STATE ROUTE 2 | 26155-2203 | 304-447-2080 | REI NEW MARTINSVILLE, INC. |
| WV | NITRO | 6786 | 4304 FIRST AVE | 25143 | 304-755-6883 | PILOT TRAVEL CENTERS |
| WV | ONA | 8512 | 2634 US ROUTE 60 | 25545 | 304-743-9065 | LITTLE GENERAL STORE, INC. |
| WV | PARKERSBURG | 8317 | 2899 PIKE ST | 26101 | 304-489-1919 | AES TRI-STATE INC. |
| WV | PINEVILLE | 8392 | 256 APPALACHIAN HWY | 24874 | 304-732-9088 | LITTLE GENERAL STORE, INC. |
| \A/\/ | DRINGETON | 9240 | | 24740 | 204 421 2844 | LITTLE GENERAL STORE, INC. |
| WV WV | PRINCETON RIPLEY | 8249 7500 | 1000 OAKVALE RD 627 MAIN ST W | 24740 25271-1107 | 304-431-2844 304-372-4554 | AES TRI-STATE INC. |
| VVV | RIPLET | 7500 | 627 MAIN ST W | 25271-1107 | 304-372-4334 | LITTLE GENERAL STORE, |
| WV | SUMMERSVILLE | 6662 | 308 MERCHANTS WALK | 26651 | 304-872-7188 | INC. |
| WV | SUTTON | 8256 | 2001 SUTTON LN | 26601 | 304-750-2083 | INC. |
| WV | VIENNA | 7301 | 1200 GRAND CENTRAL AVE | 26105 | 304-295-6100 | AES TRI-STATE INC. |
| WV | WEIRTON | 7020 | 222 THREE SPRINGS DR | 26062 | 304-723-0651 | REI WEIRTON, INC. |
| WV | WESTON | 8373 | 595 US HIGHWAY 33 EAST | 26452 | 304-997-8585 | LITTLE GENERAL STORE, INC. |
| WV | WESTOVER | 7397 | 996 FAIRMONT RD | 26501 | 304-225-2393 | REI WESTOVER, INC. |
| WV | WHEELING | 7314 | 2058 NATIONAL RD | 26003 | 304-242-9307 | REI ELM GROVE, INC. |
| WV | WHITE HALL | 7295 | 23 SOUTHLAND DR | 26554 | 304-363-8518 | REI FAIRMONT, INC. |
| WY | CASPER | 849 | 80 SE WYOMING BLVD | 82609 | 307-237-8040 | RB COLORADO LLC |
| WY | CASPER | 7533 | 2407 CY AVE | 82604-3434 | 307-577-5905 | QUALITY MEATS WEST LLC |
| WY | CHEYENNE | 883 | 310 E. LINCOLNWAY | 82001-4602 | 307-635-7046 | RB COLORADO LLC |
| WY | CHEYENNE | 7432 | 3228 W. COLLEGE DR | 82007 | 307-638-9300 | QUALITY MEATS WEST LLC |
| WY | CHEYENNE | 7434 | 5250 YELLOWSTONE RD | 82009-4782 | 307-632-8505 | GOOD TIMES CEK, LLC |
| | | | 250 YELLOWSTONE | | | , |
| WY | CODY | 7765 | AVENUE | 82414 | 307-587-6646 | QUALITY MEATS WEST LLC |
| WY | DOUGLAS | 6443 | 355 N RUSSELL AVE | 82633 | 307-358-4400 | QUALITY MEATS WEST LLC NORTHWEST DISTRIBUTING |
| WY | GILLETTE | 5069 | 2720 S DOUGLAS HWY | 82718 | 307-686-7545 | CO., INC. |
| WY | LARAMIE | 1109 | 2148 GRAND AVE | 82070 | 307-742-5559 | RB COLORADO LLC |
| WY | RIVERTON | 5740 | 1140 W MAIN ST | 82501 | 307-856-0203 | QUALITY MEATS WEST LLC |
| WY | ROCK SPRINGS | 1600 | 1899 DEWAR DR | 82901 | 307-382-8050 | RB COLORADO LLC NORTHWEST DISTRIBUTING |
| WY | SHERIDAN | 5528 | 1777 COFFEEN AVE | 82801 | 307-672-8406 | CO., INC. |
| WY | TORRINGTON | 6315 | 128 WEST VALLEY RD | 82240 | 307-532-8900 | QUALITY MEATS WEST LLC |
| WY | WHEATLAND | 5439 | 91 16TH ST | 82201 | 307-322-5432 | QUALITY MEATS WEST LLC |
| WY | WORLAND | 6170 | 1500 BIG HORN AVE | 82401-2921 | 307-347-6275 | QUALITY MEATS WEST LLC |

EXHIBIT A-2

Franchisees with License Agreements not yet Operational as of December 31, 2023

| State | City | # | Address | Zip | Franchisee Entity |
|-------|---------------------|-------|----------------------|-------|---------------------------|
| AR | Arkadelphia | 9100 | TBD | 71923 | Flynn Group (RB American) |
| со | Colorado Springs | 9104 | 4466 Venetucci Blvd. | 80906 | Flynn Group (RB American) |
| MS | Batesville | 10060 | Highway 6 East | 38606 | TURBO RESTAURANTS |
| MS | Greenwood | 10062 | 957 Park Avenue | 38930 | TURBO RESTAURANTS |
| PA | Warminster | 9026 | 774 West Street Road | 18974 | Patel, Hiren |

EXHIBIT A-3 FRANCHISEES WHO HAD OUTLETS CEASE TO OPERATE UNDER THEIR AGREEMENTS*

January 2, 2023 to December 31, 2023

Terminations, Non-Renewals, Reacquired by Franchisor & Ceased Operations - Other Reasons

The following are licensees/franchisees throughout the United States who have been terminated, cancelled, not renewed, reacquired by Arby's, or otherwise voluntarily or involuntarily ceased to do business under a License Agreement between January 2, 2022 through January 1, 2023 who have ceased doing business with Arby's Franchisor, LLC within 10 weeks of the application date of this disclosure document

| Count | Franchisee Name | City | State | Phone |
|-------|------------------------------|-----------------|-------|--------------|
| 1 | WILSON, JOSEPH J. | YUMA | AZ | 928-210-0262 |
| 1 | ARTEAGA, BENJAMIN | SANTA MARIA | CA | 805-922-7207 |
| 2 | KANG, ANOOP | STOCKTON | CA | 510-557-9123 |
| 4 | Flynn Group (RB American) | ARVADA | CO | 216-973-2072 |
| 1 | CATO, INCORPORATED | GEORGETOWN | DE | 410-546-1215 |
| 2 | KBP INSPIRED, LLC | CELEBRATION | FL | 913-356-6342 |
| 1 | AAFES | FT BENNING | GA | 214-312-4447 |
| 1 | DWORAK, WILLIAM C. | CORALVILLE | IA | 480-830-7380 |
| 1 | DRM, INC. | DES MOINES | IA | 402-573-1216 |
| 1 | RHS YORKVILLE LLC | Yorkville | IL | 630-882-2666 |
| 1 | Flynn Group (RB American) | KANSAS CITY | KS | 216-973-2072 |
| | RESTAURANT MANAGEMENT, | | | |
| 1 | INC. | HEBRON | KY | 513-362-8900 |
| 1 | TURBO RESTAURANTS | New Iberia | LA | 972-620-2287 |
| 1 | AAFES | JB ANDREWS | MD | 214-312-4447 |
| 1 | ZIPSER, MICHAEL F | TRAVERSE CITY | MI | 231-941-7774 |
| 4 | Flynn Group (RB American) | GRANDVIEW | MO | 216-973-2072 |
| | MIRACLE RESTAURANT | | | |
| 1 | GROUP, LLC | HATTIESBURG | MS | 985-674-5840 |
| 1 | BRUMIT, JOE | DENVER | NC | 828-274-5835 |
| 2 | KBP INSPIRED, LLC | DURHAM | NC | 913-356-6342 |
| 1 | AAFES | FORT LIBERTY | NC | 214-312-4447 |
| | Applegreen NY Travel Plazas, | | | |
| 1 | LLC | WEST HENRIETTA | NY | 347-909-0738 |
| | RESTAURANT MANAGEMENT, | | | |
| 1 | INC. | BLUE ASH | OH | 513-362-8900 |
| 1 | TURBO RESTAURANTS | POWELL | OH | 972-620-2287 |
| 1 | Flynn Group (RB American) | YUKON | OK | 216-973-2072 |
| 2 | AMBROSIA QSR BEEF, LLC | PORTLAND | OR | 952-240-4537 |
| 1 | KAGITHAPU, SURESH | SINKING SPRING | PA | 610-370-9587 |
| 1 | AAFES | COLUMBIA | SC | 214-312-4447 |
| 2 | TURBO RESTAURANTS | HOUSTON | TX | 972-620-2287 |
| 2 | AAFES | FT. LEWIS | WA | 214-312-4447 |
| 1 | AMBROSIA QSR BEEF, LLC | KENT | WA | 952-240-4537 |
| 1 | DRM, INC. | WISCONSIN DELLS | WI | 402-573-1216 |

| Transfers of Outlet from Franchisees to New Owners (other than the Franchisor) | | | | | | |
|--|-------------------------|--------------|---------|--------------|--|--|
| Count | Franchisee Name | City | State | Phone | | |
| 1 | HESS, JEFF | Chino Hills | CA | 909-625-1282 | | |
| 1 | SIMON, JOSEPH | Dows | IA | 515-852-4156 | | |
| - | MIRACLE RESTAURANT | | | | | |
| 3 | GROUP, LLC | Schererville | IN | 985-674-5840 | | |
| 12 | James Bruno Estate | | IN & MI | 219-789-2337 | | |
| 1 | EG GROUP | Benton | KY | 513-762-1215 | | |
| 3 | Todd, Hershey W. Estate | Salisbury | MD | 410-742-1854 | | |

| Transfers of Outlet from Franchisees to New Owners (other than the Franchisor) | | | | | | | |
|--|--------------------------|-----------|------------|--------------|--|--|--|
| Count | Franchisee Name | City | State | Phone | | | |
| 1 | MALTBA, JAMES | La Vale | MD | 301-707-8001 | | | |
| 1 | THACKER, RICHARD | Topsham | ME | 207-729-8365 | | | |
| 13 | WALZ, MICHAEL | | MN & SD | 605-373-9444 | | | |
| 1 | PILOT TRAVEL CENTERS LLC | Ontario | OR | 865-806-3760 | | | |
| 1 | COLDIRON, CHARLES | Oneida | TN | 606-676-0095 | | | |
| 1 | PM FOODS INC. | Covington | VA | 540-520-1070 | | | |
| 48 | LUTFI, TONY & STEPHEN | | WA, CA, OR | 209-337-5035 | | | |

| | Developers with Terminated Development Agreements | | | | | |
|---------|---|--------------|--|--|--|--|
| State | Developer | Phone | | | | |
| FL | KARIMI, MURAD | 770-609-8195 | | | | |
| GA | WIGGINS, ROBERT | 912-278-0453 | | | | |
| IL | LUNAN CORPORATION | 312-645-9898 | | | | |
| IL | MIRACLE RESTAURANT GROUP, LLC | 985-674-5840 | | | | |
| KY | RESTAURANT MANAGEMENT, INC. | 513-362-8900 | | | | |
| NC | Patel, Sejal | 704-975-4330 | | | | |
| NY | CARLSON/PFEIL | 814-362-6007 | | | | |
| OH | NADVIT, GEORGE | 330-656-3035 | | | | |
| PA | MCANINCH, LAWRENCE C. | 814-473-3362 | | | | |
| TN | GILBERT III, WILLIAM | 417-844-9637 | | | | |
| TX | BIG STAR HOSPITALITY | 704-962-9374 | | | | |
| TX | LARSH, PERRIN & APRIL | 210-274-2768 | | | | |
| WA | LUTFI, TONY & STEPHEN | 209-337-5035 | | | | |
| WI & IA | DRM, INC. | 402-573-1216 | | | | |

*If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

| EXHIBIT A-4 | |
|--|-----|
| Arby's Developers as of December 31, 2 |)23 |

| Developer | State | Phone |
|---------------------------------------|------------------------|------------------------|
| Barbour, Robert Sterling | AL | (205) 991-1955 |
| Flynn Group (RB American) | AR, ID, OR, MO, OK, WY | (216) 973-2072 |
| BELATTI, FRANK (Irish Beef) | AZ | (770) 330-2253 |
| CUNNINGHAM, JAMES R. | СА | 714-994-0808 |
| SIDDIQI, AMIR | СА | 805-672-2889 |
| Amiel, Lissette | СО | |
| CATO, INCORPORATED | DE & MD | 410-546-1215 |
| KARIMI, MURAD | FL | 770-609-8195 |
| Kuzminsky, Michael | GA & AL | 904-722-1349 |
| DWORAK, WILLIAM C. | IA | 480-830-7380 |
| VOTAW, JIM | IA | 864-332-6219 |
| POCOCK, RAY | ID | 208-201-2101 |
| TURBO RESTAURANTS | IL, LA, MS & TX | 972-620-2287 |
| Maholtra, Manish & Stephens, Henry J. | IN | 217-821-9686 |
| WADE, JOHN | IN, OH, GA, WV | 317-696-7739 |
| BOWLING, JOHN & BOWLING, CHRIS | KY | 606-546-2505 |
| RESTAURANT MANAGEMENT, INC. | KY & OH | 513-362-8900 |
| MIRACLE RESTAURANT GROUP, LLC | LA | (985) 674-5840 |
| KBP INSPIRED, LLC | MD, NC, FL, AZ | (913) 356-6342 |
| CRAWFORD, JOE | MI | 810-730-4844 |
| GREGORY, PAUL D | MI | 269-660-2800 |
| BRUMIT, JOE | NC | 828-274-5835 |
| Frizzell, Ben | NC | 423-764-5107 |
| D AGOSTO, ALAN | NE | 402-333-0203 ext. 1012 |
| Quality Meats | NE | (336) 536-4900 |
| GLUCK, JAY | NM | 575-622-8711 |
| BROWER, JACK | NV | 775-883-3936 x 104 |
| DRG MEATS, LLC | NV | (707) 935-3700 |
| LUBMAN, BARRY | NY | 516-606-3842 |
| MUGNOLA, FRANK | NY | 585-704-5539 |
| PARIKH & PARIKH | NY | (732) 895-9011 |
| Singh, Parget (Laddi) | NY | (212) 888-5656 |
| Patel, Hiren | NY & PA | (973) 531-4430 |
| BITTNER, JOHN | PA | 814-735-7225 |
| LINDH, ERIC | PA | 724-458-6891 |
| RITTON, MILO | PA | (304) 687-9993 |
| CAMPBELL OIL GROUP | SC | 908-456-3770 |
| RASOR III, JAKE | SC | 864-943-2000 ext. 23 |
| Martin, Jose Luis | ТХ | |
| Olexa, Erwin Christopher (Chris) | ТХ | (409) 924-9020 |
| COSPER, SEAN | UT | 303-596-6468 |
| THE RESTAURANT COMPANY | VA | 804-368-2148 x 120 |
| WALLACE, DAN | VA | 540-371-8334 |
| RYCKMAN, ANGELA | VA & Washington DC | (804) 640-8206 |
| LOVE'S COUNTRY STORES, INC. | Various, USA | 405-302-6619 |
| PILOT TRAVEL CENTERS LLC | Various, USA | 865-806-3760 |
| DATTA/CHOPRA | WA | 916-870-3402 |
| ALLEN & ALIZZI HOLDINGS LP LLP | Washington DC | 540-665-0405 |
| OSTROWSKI, JENNIFER & JEREMY | WI | 715-490-2510 |

EXHIBIT B

FINANCIAL STATEMENTS

Arby's Franchisor, LLC and Subsidiary

(An Indirect Wholly-Owned Subsidiary of Inspire Brands, Inc.)

Consolidated Financial Statements as of December 31, 2023 and January 1, 2023 and for the Years Ended December 31, 2023, January 1, 2023 and January 2, 2022 and Independent Auditors' Report

ARBY'S FRANCHISOR, LLC AND SUBSIDIARY TABLE OF CONTENTS

| | <u>Page</u> |
|--|-------------|
| Independent Auditors' Report | 1 |
| Consolidated Balance Sheets | 3 |
| Consolidated Statements of Income and Comprehensive Income | 4 |
| Consolidated Statements of Member's Equity | 5 |
| Consolidated Statements of Cash Flows | 6 |
| Notes to Consolidated Financial Statements | 7 |



KPMG LLP Suite 2000 303 Peachtree Street, N.E. Atlanta, GA 30308-3210

Independent Auditors' Report

The Member Arby's Franchisor, LLC:

Opinion

We have audited the consolidated financial statements of Arby's Franchisor, LLC and its subsidiary (the Company), which comprise the consolidated balance sheets as of December 31, 2023 and January 1, 2023, and the related consolidated statements of income and comprehensive income, member's equity, and cash flows for each of the fiscal years in the three-year period ended December 31, 2023, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and January 1, 2023, and the results of its operations and its cash flows for each of the fiscal years in the three-year period ended December 31, 2023 in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a



substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Atlanta, Georgia March 22, 2024

ARBY'S FRANCHISOR, LLC AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS (In thousands)

| | Decer | mber 31, 2023 | Jan | uary 1, 2023 |
|--|-------|---------------|-----|--------------|
| ASSETS | | | | |
| Current assets: | | | | |
| Restricted cash and cash equivalents | \$ | 1,150 | \$ | 1,150 |
| Accounts receivable, net of allowance of \$604 and \$247, respectively | | 11,567 | | 10,818 |
| Accounts receivable from affiliates | | 12,599 | | 6,306 |
| Prepaid expenses and other current assets | | 567 | | 470 |
| Total current assets | | 25,883 | | 18,744 |
| Intangible assets, net | | 253,262 | | 253,697 |
| Other assets | | 1,075 | | 1,405 |
| Total assets | \$ | 280,220 | \$ | 273,846 |
| | | | | |
| LIABILITIES AND MEMBER'S EQUITY | | | | |
| Current liabilities: | | | | |
| Accounts payable to affiliates | \$ | 159 | \$ | 108 |
| Current portion of deferred revenue | | 1,211 | | 1,347 |
| Other current liabilities | | 710 | | 537 |
| Total current liabilities | | 2,080 | | 1,992 |
| Franchisee deposits | | 1,074 | | 1,543 |
| Deferred revenue | | 13,241 | | 13,262 |
| Deferred revenue from affiliates | | 2,550 | | 2,919 |
| Commitments and Contingencies (Note 5) | | | | |
| Member's equity: | | | | |
| Member's equity | | 261,247 | | 254,095 |
| Accumulated other comprehensive income | | 28 | | 35 |
| Total member's equity | | 261,275 | | 254,130 |
| Total liabilities and member's equity | \$ | 280,220 | \$ | 273,846 |

ARBY'S FRANCHISOR, LLC AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (In thousands)

| | ear Ended mber 31, 2023 | | | | r Ended ry 2, 2022 |
|---|----------------------------|-------|-------|----|-----------------------|
| Revenues: | | | | | |
| Franchise fees and royalty revenues | \$ 122,558 | \$ 11 | 9,879 | \$ | 111,362 |
| Franchise fees and royalty revenues from affiliates | 77,557 | 7 | 7,410 | | 82,427 |
| Other revenues | 4,808 | | 3,381 | | 2,977 |
| Total revenues | 204,923 | 20 | 0,670 | | 196,766 |
| Costs and expenses: | | | | | |
| Management fee to affiliate | 32,614 | 2 | 9,946 | | 29,824 |
| General and administrative | 1,427 | | 623 | | (55) |
| Amortization | 435 | | 435 | | 435 |
| Total costs and expenses | 34,476 | 3 | 1,004 | | 30,204 |
| Operating income | 170,447 | 16 | 9,666 | | 166,562 |
| Other (income) expense, net | (2) | | 32 | | (49) |
| Net income | 170,449 | 16 | 9,634 | | 166,611 |
| Other comprehensive income (loss): | | | | | |
| Foreign currency translation adjustment | (7) | | 42 | | (1) |
| Comprehensive income | \$ 170,442 | \$ 16 | 9,676 | \$ | 166,610 |

ARBY'S FRANCHISOR, LLC AND SUBSIDIARY CONSOLIDATED STATEMENTS OF MEMBER'S EQUITY (In thousands)

| | Member's Equity | Accumulated Other Comprehensive Income (Loss) | Total |
|---|--------------------|--|---------------|
| Balance at January 3, 2021 | \$ 254,548 | \$ (6) | \$ 254,542 |
| Net income | 166,611 | — | 166,611 |
| Distributions to Member, net | (167,984) | — | (167,984) |
| Foreign currency translation adjustment | | (1) | (1) |
| Balance at January 2, 2022 | \$ 253,175 | \$ (7) | \$ 253,168 |
| Net income | 169,634 | — | 169,634 |
| Distributions to Member, net | (168,714) | — | (168,714) |
| Foreign currency translation adjustment | | 42 | 42 |
| Balance at January 1, 2023 | \$ 254,095 | \$ 35 | \$ 254,130 |
| Net income | 170,449 | — | 170,449 |
| Distributions to Member, net | (163,297) | _ | (163,297) |
| Foreign currency translation adjustment | | (7) | (7) |
| Balance at December 31, 2023 | \$ 261,247 | \$ 28 | \$ 261,275 |

ARBY'S FRANCHISOR, LLC AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

| | Year Ended Year Ended December 31, 2023 January 1, 2023 | | | | Year Ended muary 2, 2022 |
|---|--|----|-----------|----|-----------------------------|
| Cash flows from operating activities: | | | | | |
| Net income | \$ 170,449 | \$ | 169,634 | \$ | 166,611 |
| Adjustments to reconcile net income to net cash | | | | | |
| provided by operating activities: | | | | | |
| Amortization | 435 | | 435 | | 435 |
| Provision for (recoveries of) credit losses | 368 | | 31 | | (110) |
| Changes in operating assets and liabilities: | | | | | |
| Accounts receivable | (1,117) | | (123) | | (1,133) |
| Accounts receivable from affiliates | (6,293) | | (208) | | 1,801 |
| Prepaid expenses and other assets | 233 | | (1,798) | | (78) |
| Accounts payable to affiliates | 51 | | (583) | | (430) |
| Other liabilities | (829) | | 1,326 | | 888 |
| Net cash provided by operating activities | 163,297 | | 168,714 | | 167,984 |
| Cash flows from financing activities: | | | | | |
| Distributions to Member, net | (163,297) | | (168,714) | | (167,984) |
| Net cash used in financing activities | (163,297) | | (168,714) | | (167,984) |
| Net increase in restricted cash and cash equivalents | _ | | | | |
| Restricted cash and cash equivalents at beginning of year | 1,150 | | 1,150 | | 1,150 |
| Restricted cash and cash equivalents at end of year | \$ 1,150 | \$ | 1,150 | \$ | 1,150 |

1. DESCRIPTION OF BUSINESS

Organization

Arby's Franchisor, LLC (together with its subsidiary, Arby's IP Holder, LLC ("IP Holder"), the "Company"), is a single member, special purpose Delaware limited liability company. The Company is a direct, wholly-owned subsidiary of Arby's Funding, LLC (the "Issuer" or "Member"), which is an indirect, wholly-owned subsidiary of Arby's Restaurant Group, Inc. ("ARG") whose ultimate parent is Inspire Brands, Inc. ("Inspire"). The Company was formed on July 2, 2015 ("Inception") in connection with a contemplated financing (the "Securitization Transaction"), which was completed on November 13, 2015 (the "Closing Date"), primarily to serve as the franchisor of Arby's restaurants in the United States ("U.S."), Canada, Turkey and Qatar.

Business and Operations

ARG and certain of its subsidiaries have contributed to the Company all franchise agreements, all development agreements and certain intellectual property (the "Securitization IP") with respect to Arby's[®] restaurants franchised in the U.S., Canada, Turkey and Qatar, all accounts receivable from franchisees related to royalties and franchise fees and certain liabilities associated with franchise development agreements. All of the assets and liabilities were contributed to the Company at historical cost. The Company serves as the franchisor of Arby's restaurants in the U.S., Canada, Turkey and Qatar and owns or will own (1) new franchise agreements and all franchisee payments thereon in the U.S., Canada, Turkey and Qatar, (2) new development agreements and all franchisee payments thereon in the U.S., Canada, Turkey and Qatar, and (3) all rights to licensing fees and other fees related to the Securitization IP, subject to the terms of any licenses. The Company is managed by ARG under a management agreement (the "Management Agreement").

The activities of the Company are limited to:

- entering into contribution agreements pursuant to which the Issuer contributed to the Company the contributed franchise agreements, the contributed development agreements and the Securitization IP;
- owning the Securitization IP and other assets referred to above;
- owning the equity interests in IP Holder;
- acting as the franchisor under the applicable franchise agreements;
- licensing to ARG, for a 99-year term (i) a non-exclusive license to use and sublicense to non-securitization entities the Securitization IP in connection with owning and operating ARG's company-owned restaurants for a royalty fee equal to 5% of net sales, (ii) an exclusive license to use and sublicense the Securitization IP in connection with other products and services (as defined), for a royalty fee equal to (a) 100% of any royalties ARG receives from the sublicense of ARG's rights under a certain sublicense agreement to use and sublicense the Securitization IP in connection with certain products pursuant to contracts in existence on the Closing Date, (b) 50% of any royalties ARG receives from any sublicense pursuant to sublicenses of ARG's rights under a sublicense agreement to use and sublicense the Securitization IP in connection with any other products and services sublicensed after the Closing Date in defined jurisdictions and (c) with regard to any other revenues received by ARG as a result of exercising its rights under a sublicense the Securitization IP in connection with granting a gift card license (as defined) for use and display of certain Securitization IP in connection with a gift card program in the U.S. (as defined);
- holding the rights and obligations previously held by each applicable non-securitization entity under the applicable contributed franchise agreements and entering into the applicable new franchise agreements;
- holding the rights and obligations previously held by each applicable non-securitization entity under the applicable contributed development agreements and entering into the applicable new development agreements;
- licensing to the manager and any sub-managers (as defined within the Management Agreement) a non-exclusive, royalty-free license to use and sublicense the Securitization IP in connection with the performance of the services under the Management Agreement;
- entering into new franchisee notes and holding the rights and obligations thereunder;
- maintaining a franchisor capital account and any funds on deposit therein;
- entering into a guarantee and collateral agreement, pursuant to which the Company guarantees, together with other guarantors, notes (see Note 5) and may guaranty additional series of notes as issued from time to time under a base indenture dated November 13, 2015 (the "Indenture"), and pursuant to which it has granted to the trustee a lien on

substantially all of its assets as security for the obligations of the Issuer under the Indenture and the obligations of the Company under such guarantee and collateral agreement;

- entering into the Management Agreement; and
- entering into documents related to the Securitization Transaction to which it is a party and undertaking any other activities related thereto.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements, which include the Company's accounts and the accounts of its subsidiary, have been prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"). All intercompany balances and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fiscal Year

The Company's fiscal reporting periods consist of 52 or 53 weeks ending on the Sunday closest to December 31 and are referred to herein as (1) "the year ended December 31, 2023" or "2023," (2) "the year ended January 1, 2023" or "2022," and (3) "the year ended January 2, 2022" or "2021." The years 2023, 2022 and 2021 consisted of 52 weeks.

Restricted Cash and Cash Equivalents

The Company continually monitors its positions with, and the credit quality of, the financial institutions in which it maintains its deposits and investments. As of December 31, 2023 and January 1, 2023, the Company maintained balances in various cash accounts in excess of federally insured limits. All highly liquid investments with a maturity of three months or less when acquired are considered cash equivalents.

The Company believes that its vulnerability to risk concentrations in its cash equivalents is mitigated by its policies restricting the eligibility, credit quality and concentration limits for its placements in cash equivalents.

Restricted cash primarily consists of cash held to meet certain reserve requirements in conjunction with the Securitization Transaction.

Accounts Receivable, net

The Company's receivables are primarily generated from ongoing business relationships with its franchisees as a result of franchise agreements. These receivables from franchisees are due within 30 days of the period in which the corresponding sales occur and are classified as "Accounts receivable, net" on the consolidated balance sheets. The Company monitors accounts receivable and estimates the allowance for credit losses based upon the lifetime expected loss on receivables. These estimates are based on historical collection experience as well as other factors, including those related to current market conditions and events. While the Company uses the best information available in making its determination, the ultimate recovery of recorded receivables is also dependent upon future economic events and other conditions that may be beyond its control.

Intangible Assets, net

Definite-lived intangible assets are amortized on a straight-line basis using estimated useful lives of the related classes of intangible assets. Estimated useful lives are 20 years for franchise and development agreements. The trademark/trade name is not amortized as it is considered to have an indefinite useful life.

The Company reviews definite-lived intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the related asset groups may not be recoverable. The Company reviews indefinite-lived intangible assets for impairment at least annually during the fourth quarter and more frequently if events or changes in circumstances indicate that the carrying amount of the non-amortizing intangible asset may not be recoverable. If such reviews indicate the intangible asset may not be recoverable, an impairment loss is recognized for the excess of the carrying amount over the fair value of the intangible asset. The Company uses the relief from royalty method to determine the fair value of its trademark/trade name. Significant assumptions and estimates used in determining fair value include future revenues, the royalty rate, terminal value, and a discount rate.

During the fourth quarter of fiscal years 2023, 2022 and 2021, the Company completed its impairment test for its indefinitelived intangible asset and no impairment was indicated.

Revenue Recognition

Revenue is recognized in accordance with a five-step revenue model, as follows: identifying the contract with the customer; identifying the performance obligations in the contract; determining the transaction price; allocating the transaction price to the performance obligations; and recognizing revenue when (or as) the entity satisfies the performance obligations.

Franchise fees and royalty revenues

"Franchise fees and royalty revenues" and "Franchise fees and royalty revenues from affiliates" include royalties and franchise fees. Royalties from franchised and affiliate restaurants are based on a percentage of net sales of the restaurant and are recognized as earned. Initial franchise fees are recorded within "Current portion of deferred revenue", "Deferred revenue from affiliates", or "Deferred revenue" on the Company's consolidated balance sheets when received and recognized as revenue over the contractual term of the franchise agreement, once a franchised restaurant is opened. Renewal franchise fees are recognized as revenue over the contractual term of the franchise agreement, once the license agreement is signed and the fee is paid. Franchise commitment fee deposits are forfeited and recognized as revenue upon the termination of the related commitments to open new franchised restaurants.

Other revenues

"Other revenues" primarily consist of training fees generated from providing training to the franchisees' owners and employees as offered by the Company pursuant to the terms of the franchise agreement.

Income Taxes

The Company is a single-member limited liability company which has not elected to be taxed as an association, and consequently, is not subject to U.S. federal and state income taxes. Federal and state income taxes are the responsibility of ARG. Therefore, no U.S. or state income taxes, or deferred tax assets or liabilities have been recorded in the consolidated financial statements.

Fair Value Measurements

The Company's financial instruments include restricted cash and cash equivalents, accounts receivable and accounts payable. The fair value of restricted cash and cash equivalents, accounts receivable and accounts payable approximates book value due to their short-term nature. The carrying value of indefinite-lived intangible assets are tested annually for impairment or more frequently if an event occurs that indicates an impairment may have been incurred, using fair value measurements with unobservable inputs.

Valuation techniques under the accounting guidance related to fair value measurements are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect the Company's market assumptions. These inputs are classified into the following hierarchy:

Level 1 Inputs: Quoted prices for identical assets or liabilities in active markets.

Level 2 Inputs: Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 Inputs: Pricing inputs are unobservable for the assets or liabilities and include situations where there is little, if any, market activity for the assets or liabilities. The inputs into the determination of fair value require significant management judgment or estimation.

Contributions from and Distributions to Member

Contributions from and distributions to Member principally result from transactions with the Member conducted in accordance with Inspire's centralized cash management policy. Such amounts are not expected to be repaid. The Company presents contributions from and distributions to Member on a net basis on the statements of member's equity and on a net basis as a financing activity on the statements of cash flows.

Change in Accounting Principle

During 2023, the Company changed its policy for classification of certain cash balances within bank accounts that have restrictions over withdrawal and use. Such balances are now classified as "Restricted cash and cash equivalents" in the consolidated balance sheets in accordance with the Company's accounting policy. The change in principle has been applied retrospectively and resulted in the reclassification of \$1.2 million of "Cash and cash equivalents" as of January 1, 2023 to "Restricted cash and cash equivalents". This change is considered preferable as it aligns the Company's policy with Inspire's policy for restricted cash.

Subsequent Events

The Company has evaluated subsequent events from the balance sheet date through March 22, 2024, the date at which the consolidated financial statements were available to be issued, and there are no items to disclose or that require adjustment.

Recent Accounting Pronouncements

Credit Losses (ASU 2016-13)

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, "Financial Instruments - Credit Losses (Topic 326)", which requires the measurement and recognition of expected credit losses for financial assets held at amortized cost. The new guidance has replaced the incurred loss methodology of recognizing credit losses on financial instruments with a methodology that estimates the expected credit loss on financial instruments and reflects the net amount expected to be collected on the financial instrument. The standard was effective for the Company in its first quarter of fiscal 2023 and was applied retrospectively. This pronouncement did not have a material impact on its consolidated financial statements and related disclosures.

The Company reviewed all other newly issued accounting pronouncements and concluded that they either are not applicable to the Company's operations or that no material effect is expected on the Company's consolidated financial statements when adoption is required in the future.

3. INTANGIBLE ASSETS, NET

The Company's tradename/trademark balance was \$250.0 million as of December 31, 2023 and January 1, 2023. The carrying value of the Company's other intangible assets consists of the following:

| | | | : | 2023 | | | 2022 | | | | | | | |
|---------------------------------|---------------------------------------|---------|------|------------|-----|-----|------|---------|----|------------|----------|--|--|--|
| | | Gross | | | | | | Gross | | | | | | |
| | C | arrying | Accu | ımulated | | | Ca | arrying | Ac | cumulated | | | | |
| (dollars in thousands) | trs in thousands) Amount Amortization | | Net | | Net | | A | mount | An | ortization | Net | | | |
| Franchise agreements | \$ | 7,400 | \$ | (4,625) \$ | 2, | 775 | \$ | 7,400 | \$ | (4,255) | \$ 3,145 | | | |
| Development agreements | | 1,300 | | (813) | | 487 | | 1,300 | | (748) | 552 | | | |
| Intangible assets | \$ | 8,700 | \$ | (5,438) \$ | 3, | 262 | \$ | 8,700 | \$ | (5,003) | \$ 3,697 | | | |
| (dollars in thousands) | | | | | | | | | | Tota | al | | | |
| Aggregate amortization expense: | | | | | | | | | - | | | | | |
| Actual for fiscal year: | | | | | | | | | | | | | | |
| 2021 | | | | | | | | | S | \$ | 435 | | | |
| 2022 | | | | | | | | | | | 435 | | | |
| 2023 | | | | | | | | | | | 435 | | | |
| Estimate for fiscal year: | | | | | | | | | | | | | | |
| 2024 | | | | | | | | | | | 435 | | | |
| 2025 | | | | | | | | | | | 435 | | | |
| 2026 | | | | | | | | | | | 435 | | | |
| 2027 | | | | | | | | | | | 435 | | | |
| 2028 | | | | | | | | | | | 435 | | | |
| Thereafter | | | | | | | | | | | 1,087 | | | |
| | | | | | | | | | | \$ | 3,262 | | | |

4. **REVENUE**

As of December 31, 2023, January 1, 2023 and January 2, 2022, contract liabilities (deferred revenue included in current and long-term liabilities) were \$14.3 million, \$14.6 million and \$15.0 million, respectively. Deferred revenue primarily represents the Company's remaining performance obligations under its franchise and license agreements for which consideration has been received or is receivable, and is recognized on a straight-line basis over the remaining term of the related agreement. The Company recognized \$1.8 million, \$1.8 million and \$2.5 million of revenues associated with prior year deferred franchise fees for the fiscal years ended December 31, 2023, January 1, 2023 and January 2, 2022, respectively, offset by cash payments received or due in advance of satisfying its performance obligations.

The following table reflects the estimated franchise fees to be recognized in the future related to performance obligations that are unsatisfied at the end of the period:

| Fiscal Year (dollars in thousands) | Total |
|------------------------------------|--------------|
| 2024 | \$ 1,037 |
| 2025 | 944 |
| 2026 | 853 |
| 2027 | 760 |
| 2028 | 674 |
| Thereafter | 10,068 |
| Total | \$ 14,336 |

5. COMMITMENTS AND CONTINGENCIES

Securitization Notes

The Issuer issued fixed rate senior secured notes and variable funding notes, collectively referred to as the "Arby's Securitization Notes". The Arby's Securitization Notes were issued in a securitization transaction pursuant to which certain franchise-related agreements, intellectual property, in each case relating to the U.S., Canada, Turkey and Qatar, and real property were contributed by various subsidiaries of ARG to the Issuer, the Company and one other limited-purpose, bankruptcy remote, wholly-owned subsidiary of the Issuer, each of which acts as a guarantor through the maturity date of the Arby's Securitization Notes and has pledged substantially all of its assets to secure the obligations of the Issuer.

The following table summarizes the Arby's Securitization Notes outstanding as of December 31, 2023:

| (dollars in thousands) | Issuance Date | Anticipated Repayment Date ^(a) | tstanding rincipal |
|--|---------------|--|-----------------------|
| 2020 Class A-2 Senior Secured Fixed Rate Notes | July 2020 | July 2027 | \$ 798,188 |
| 2020 Class A-1 Senior Variable Funding Notes | July 2020 | January 2028 | _ |
| Total | | | \$ 798,188 |

(a) The legal final maturity dates of the Arby's Securitization Notes issued in 2020 are July 2050. If the Arby's Issuer has not repaid or refinanced the notes prior to the anticipated repayment date, additional interest will accrue pursuant the terms of the underlying securitization agreement.

In February 2023, the Issuer amended, extended, and upsized its existing 2020 Class A-1 Senior Variable Funding Notes ("2020 Variable Funding Notes") from \$150.0 million to \$300.0 million.

The 2020 Variable Funding Notes allow for the issuance of up to \$300.0 million of variable funding notes and certain other credit instruments, including total letters of credit of \$50.0 million, in support of various Arby's subsidiary obligations. As of December 31, 2023, the Issuer had no outstanding borrowings under the 2020 Variable Funding Notes, exclusive of \$7.1 million of outstanding letters of credit. As of December 31, 2023, there was \$292.9 million remaining capacity for future borrowings.

Legal Matters

The Company is involved in various litigation and claims incidental to its business from time to time. Although the outcome of these matters cannot be predicted with certainty and some of these matters may be resolved unfavorably to the Company, based on currently available information, including legal defenses available to the Company and its legal reserves and insurance coverages, the Company does not believe that the outcome of these legal matters will have a material adverse effect on its consolidated financial position, results of operations or cash flows.

6. TRANSACTIONS WITH RELATED PARTIES

A substantial portion of the Company's revenues are generated from royalties from affiliate-owned restaurants equal to 5% of net sales. These amounts are reflected in "Franchise fees and royalty revenues from affiliates" in the consolidated statements of income and comprehensive income and "Accounts receivable from affiliates" in the consolidated balance sheets.

The Company entered into the Management Agreement with ARG to perform certain services including, among other things, collecting payments from franchisees, managing Company assets, and performing certain franchising, marketing, accounting, legal and other services on behalf of the Company. In exchange for the services described above, the Company pays a management fee equal to the sum of (a) a base annual amount of \$10.4 million, plus (b) a fee of \$11,250 for every integer multiple off \$0.1 million of aggregate Retained Collections over the preceding four most recently ended fiscal quarters, divided by 52 or 53, depending on the number of weeks in the fiscal year. Fees are subject to 2% annual increases on the first day of the quarterly fiscal period that commences immediately following each anniversary of the Closing Date. The management fee is included in "Management fee to affiliate" in the consolidated statements of income and comprehensive income and "Accounts payable to affiliates" in the consolidated balance sheets. As a result of this related party management agreement, results of operations of the Company may not be indicative of those that would have been achieved had the Company operated on a stand-alone basis.

Arby's Restaurant Group, Inc. and Subsidiaries

(An Indirect Wholly-Owned Subsidiary of Inspire Brands, Inc.)

Consolidated Financial Statements as of December 31, 2023 and January 1, 2023 and for the Years Ended December 31, 2023, January 1, 2023 and January 2, 2022 and Independent Auditors' Report

ARBY'S RESTAURANT GROUP, INC. AND SUBSIDIARIES TABLE OF CONTENTS

| | <u>Page</u> |
|--|-------------|
| Independent Auditors' Report | 1 |
| Consolidated Balance Sheets | 3 |
| Consolidated Statements of Income and Comprehensive Income | 4 |
| Consolidated Statements of Stockholder's Deficit | 5 |
| Consolidated Statements of Cash Flows | 6 |
| Notes to Consolidated Financial Statements | 7 |



KPMG LLP Suite 2000 303 Peachtree Street, N.E. Atlanta, GA 30308-3210

Independent Auditors' Report

The Board of Directors and Stockholder Arby's Restaurant Group, Inc.:

Opinion

We have audited the consolidated financial statements of Arby's Restaurant Group, Inc. and its subsidiaries (the Company), which comprise the consolidated balance sheets as of December 31, 2023 and January 1, 2023, and the related consolidated statements of income, comprehensive income, stockholder's deficit, and cash flows for each of the fiscal years in the three-year period ended December 31, 2023, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and January 1, 2023, and the results of its operations and its cash flows for each of the fiscal years in the three-year period ended December 31, 2023 in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a



substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Atlanta, Georgia March 22, 2024

ARBY'S RESTAURANT GROUP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands, except share data)

| | Dece | December 31, 2023 | | ary 1, 2023 |
|--|------|-------------------|----|-------------|
| ASSETS | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ | 58,675 | \$ | 104,594 |
| Restricted cash and cash equivalents | | 10,364 | | 15,739 |
| Accounts and notes receivable, net | | 45,144 | | 41,298 |
| Note receivable from affiliate | | _ | | 118,975 |
| Prepaid expenses and other current assets | | 40,197 | | 48,738 |
| Total current assets | | 154,380 | | 329,344 |
| Property and equipment, net | | 479,095 | | 485,600 |
| Goodwill | | 18,925 | | 18,925 |
| Intangible assets, net | | 289,794 | | 294,110 |
| Operating lease assets, net | | 449,569 | | 457,985 |
| Other assets | | 18,702 | | 18,147 |
| Total assets | \$ | 1,410,465 | \$ | 1,604,111 |
| LIABILITIES AND STOCKHOLDER'S DEFICIT | | | | |
| Current liabilities: | | | | |
| Current portion of long-term debt | \$ | 23,519 | \$ | 24,040 |
| Current operating lease liabilities | | 62,200 | | 59,539 |
| Accounts payable | | 24,263 | | 40,619 |
| Other current liabilities | | 148,963 | | 131,704 |
| Total current liabilities | | 258,945 | | 255,902 |
| Long-term debt, net | | 915,783 | | 1,062,386 |
| Long-term operating lease liabilities | | 441,001 | | 442,009 |
| Deferred tax liabilities, net | | 54,735 | | 57,095 |
| Other liabilities | | 31,676 | | 34,965 |
| Commitments and contingencies (Note 10) | | | | |
| Stockholder's deficit: | | | | |
| Common stock, \$1.00 par value; 1,000 shares authorized, | | | | |
| issued and outstanding as of December 31, 2023 and January 1, 2023 | | 1 | | 1 |
| Additional paid-in capital | | 83,617 | | 88,781 |
| Note receivable from Parent | | (380,000) | | (380,000) |
| Retained earnings | | _ | | 37,102 |
| Accumulated other comprehensive income | | 1,985 | | 1,961 |
| Total Arby's Restaurant Group, Inc. stockholder's deficit | | (294,397) | | (252,155) |
| Noncontrolling interests | | 2,722 | | 3,909 |
| Total stockholder's deficit | | (291,675) | | (248,246) |
| Total liabilities and stockholder's deficit | 2 | 1,410,465 | \$ | 1,604,111 |

ARBY'S RESTAURANT GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In thousands)

| | Year Ended Year Ended December 31, 2023 January 1, 2023 | | Year Ended January 2, 2022 |
|---|--|--------------|-------------------------------|
| Revenues: | | | |
| Company-owned restaurant sales | \$ 1,546,172 | \$ 1,542,664 | \$ 1,643,989 |
| Franchise fees and royalty revenues | 122,826 | 120,103 | 111,517 |
| Franchise contributions for advertising | 123,942 | 119,646 | 112,627 |
| Other revenues | 23,420 | 23,123 | 15,448 |
| Total revenues | 1,816,360 | 1,805,536 | 1,883,581 |
| Costs and expenses: | | | |
| Company-owned restaurant expenses | 1,252,948 | 1,312,139 | 1,314,115 |
| Franchise advertising expenses | 137,698 | 132,189 | 114,831 |
| Occupancy expenses - franchise restaurants | 8,639 | 8,606 | 5,006 |
| Selling, general and administrative expenses | 108,036 | 167,240 | 195,785 |
| Depreciation and amortization | 81,522 | 90,355 | 83,835 |
| Impairment charges | 9,066 | 11,601 | 574 |
| Total costs and expenses | 1,597,909 | 1,722,130 | 1,714,146 |
| Other operating income, net | 2,724 | 223 | 30,377 |
| Operating income | 221,175 | 83,629 | 199,812 |
| Interest expense, net | 47,609 | 50,369 | 53,807 |
| Other income, net | (8,866) | (7,618) | (9,946) |
| Income before income taxes | 182,432 | 40,878 | 155,951 |
| Income tax expense | 35,762 | 7,315 | 39,099 |
| Net income | 146,670 | 33,563 | 116,852 |
| Net income (loss) attributable to noncontrolling interests | (1,185) | 916 | 460 |
| Net income attributable to Arby's Restaurant Group, Inc. and Subsidiaries | \$ 147,855 | \$ 32,647 | \$ 116,392 |

ARBY'S RESTAURANT GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands)

| | ear Ended mber 31, 2023 | - | ear Ended uary 1, 2023 | - | ear Ended uary 2, 2022 |
|--|----------------------------|----|---------------------------|----|---------------------------|
| Net income | \$ 146,670 | \$ | 33,563 | \$ | 116,852 |
| Other comprehensive income (loss): | | | | | |
| Foreign currency translation adjustment, net of tax | 24 | | 1,830 | | (161) |
| Comprehensive income | 146,694 | | 35,393 | | 116,691 |
| Comprehensive income (loss) attributable to noncontrolling interests | (1,185) | | 916 | | 460 |
| Comprehensive income attributable to Arby's Restaurant Group, Inc. and Subsidiaries | \$ 147,879 | \$ | 34,477 | \$ | 116,231 |

ARBY'S RESTAURANT GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDER'S DEFICIT (In thousands, except share data)

| | Comm | on Stock | dditional | al Receivable | | nal Receivable | | l Receivable | | Accumulated Other | | D (1 1 | | Total Arby's Restaurant Group, Inc. | | | | | Total |
|---------------------------------------|--------|----------|--------------------|----------------|----|----------------------|----|-----------------------|--------------------------|----------------------|-----------------------------|-----------------------|--------------------------|---|--|--|--|--|-------|
| | Shares | Amount | Paid-in Capital | from Parent | | Retained Earnings | | mprehensive Income | Stockholder's Deficit | | Noncontrolling Interests | | Stockholder's Deficit | | | | | | |
| Balance at January 3, 2021 | 1,000 | \$ 1 | \$ 32,504 | \$ (380,054) | \$ | _ | \$ | 292 | \$ | (347,257) | \$ | 19,421 | \$ | (327,836) | | | | | |
| Impact of change in accounting policy | | | (8,845) | | | _ | | | | (8,845) | | (16,887) | | (25,732) | | | | | |
| Balance at January 3, 2021 | 1,000 | \$ 1 | \$ 23,659 | \$ (380,054) | \$ | _ | \$ | 292 | \$ | (356,102) | \$ | 2,534 | \$ | (353,568) | | | | | |
| Net income | — | — | | — | | 116,392 | | — | | 116,392 | | 460 | | 116,852 | | | | | |
| Other comprehensive loss | — | — | — | — | | — | | (161) | | (161) | | — | | (161) | | | | | |
| Distributions to Parent, net | — | — | | — | | (116,084) | | — | | (116,084) | | — | | (116,084) | | | | | |
| Other | | | (3,912) | 54 | | 4,147 | | | | 289 | | | | 289 | | | | | |
| Balance at January 2, 2022 | 1,000 | \$ 1 | \$ 19,747 | \$ (380,000) | \$ | 4,455 | \$ | 131 | \$ | (355,666) | \$ | 2,994 | \$ | (352,672) | | | | | |
| Net income | — | — | — | — | | 32,647 | | — | | 32,647 | | 916 | | 33,563 | | | | | |
| Other comprehensive income | — | — | | — | | — | | 1,830 | | 1,830 | | — | | 1,830 | | | | | |
| Contributions from Parent, net | — | — | 69,034 | — | | — | | — | | 69,034 | | — | | 69,034 | | | | | |
| Other | | | | | | | | | | | | (1) | | (1) | | | | | |
| Balance at January 1, 2023 | 1,000 | \$ 1 | \$ 88,781 | \$ (380,000) | \$ | 37,102 | \$ | 1,961 | \$ | (252,155) | \$ | 3,909 | \$ | (248,246) | | | | | |
| Net income (loss) | — | — | — | — | | 147,855 | | — | | 147,855 | | (1,185) | | 146,670 | | | | | |
| Other comprehensive income | — | — | | — | | — | | 24 | | 24 | | — | | 24 | | | | | |
| Distributions to Parent, net | — | — | (5,164) | — | | (184,897) | | — | | (190,061) | | — | | (190,061) | | | | | |
| Other | | | | | | (60) | | | | (60) | | (2) | | (62) | | | | | |
| Balance at December 31, 2023 | 1,000 | \$ 1 | \$ 83,617 | \$ (380,000) | \$ | _ | \$ | 1,985 | \$ | (294,397) | \$ | 2,722 | \$ | (291,675) | | | | | |

ARBY'S RESTAURANT GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

| | | Year Ended | | ar Ended | Year Ended January 2, 2022 | | |
|---|-------|---------------|------|-------------|-------------------------------|--------------|--|
| Cash flows from operating activities: | Decer | nber 31, 2023 | Janu | ary 1, 2023 | Jani | uary 2, 2022 | |
| Net income | \$ | 146,670 | \$ | 33,563 | \$ | 116,852 | |
| Adjustments to reconcile net income | φ | 140,070 | φ | 55,505 | φ | 110,052 | |
| to net cash provided by operating activities: | | | | | | | |
| Depreciation and amortization | | 81,522 | | 90,355 | | 83,835 | |
| Amortization of debt issuance costs | | 2,548 | | 2,018 | | 1,984 | |
| Gain on disposal of assets | | (3,784) | | (1,262) | | (26,119 | |
| Deferred income tax benefit | | (2,352) | | (2,355) | | (2,357 | |
| Impairment charges | | 9,066 | | 11,601 | | 574 | |
| Provision for credit losses | | 542 | | 129 | | 256 | |
| Other, net | | 4,383 | | 4,998 | | (2,194 | |
| Changes in operating assets and liabilities: | | ., | | ., | | (_,_, | |
| Accounts and notes receivable | | (4,388) | | (1,137) | | (434 | |
| Prepaid expenses and other current assets | | 6,916 | | (11,635) | | (15,559 | |
| Operating lease assets and liabilities | | (3,756) | | (9,379) | | (6,182 | |
| Accounts payable | | (16,517) | | (97) | | 3,524 | |
| Other current and noncurrent liabilities | | 21,395 | | (39,520) | | (5,020 | |
| Net cash provided by operating activities | | 242,245 | | 77,279 | | 149,160 | |
| Cash flows from investing activities: | | | | | | | |
| Capital expenditures | | (79,700) | | (68,278) | | (57,941 | |
| Proceeds from disposition of assets | | 4,941 | | 13,328 | | 56,452 | |
| Business acquisitions, net of cash acquired | | _ | | (6,300) | | | |
| Investment in note receivable from affiliate | | _ | | (118,975) | | (122,800 | |
| Proceeds from note receivable from affiliate | | 118,975 | | 122,800 | | 122,800 | |
| Net cash provided by (used in) investing activities | | 44,216 | | (57,425) | | (1,489 | |
| Cash flows from financing activities: | | | | | | | |
| Proceeds from issuance of debt | | — | | 118,975 | | 122,800 | |
| Debt repayments | | (144,689) | | (152,228) | | (152,952 | |
| Debt issuance costs | | (3,005) | | _ | | _ | |
| Contributions from (Distributions to) Parent, net | | (190,061) | | 69,034 | | (116,084 | |
| Net cash provided by (used in) financing activities | | (337,755) | | 35,781 | | (146,236 | |
| Net increase (decrease) in cash, cash equivalents and restricted cash | | (51,294) | | 55,635 | | 1,435 | |
| Cash, cash equivalents and restricted cash at beginning of period | | 120,333 | | 64,698 | | 63,263 | |
| Cash, cash equivalents and restricted cash at end of period | \$ | 69,039 | \$ | 120,333 | \$ | 64,698 | |
| Supplemental disclosures of cash flow information: | | | | | | | |
| Cash paid during the year for interest | \$ | 29,118 | \$ | 29,297 | \$ | 30,930 | |

1. DESCRIPTION OF BUSINESS

Arby's Restaurant Group, Inc. (collectively, with its subsidiaries, "Arby's," or the "Company") is a wholly owned subsidiary of IRB Holding Corp. ("IRB" or "Parent") whose ultimate parent is Inspire Brands, Inc. ("Inspire").

The Company operates in the quick service restaurant business through Company-owned and franchised Arby's[®] restaurants that feature a variety of deli-inspired sandwiches and complementary side items and desserts. As the Company's restaurants and its franchised restaurants are generally located throughout the United States ("U.S."), the Company believes the risk of geographic concentration is not significant.

The following table presents restaurant information by ownership type:

| Unit Count | 2023 | 2022 |
|---------------------------|-------|-------|
| Company-owned restaurants | 1,097 | 1,110 |
| Franchised restaurants | 2,516 | 2,479 |
| Total restaurants | 3,613 | 3,589 |

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"). All intercompany balances and transactions have been eliminated in consolidation.

The consolidated financial statements include our accounts and the accounts of entities in which we have a controlling financial interest, the usual condition of which is ownership of a majority voting interest. We also consider for consolidation entities in which we have certain interests, where the controlling financial interest may be achieved through arrangements that do not involve voting interests. Such an entity, known as a variable interest entity ("VIE"), is required to be consolidated by its primary beneficiary. The Company has determined that AFA Service Corporation ("AFA") is a VIE, Arby's holds a variable interest in AFA and that Arby's is the primary beneficiary. AFA offers advertising and marketing services for the Arby's restaurant system. Because Arby's is the primary beneficiary, the Company consolidates AFA in its financial statements.

Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fiscal Year

The Company's fiscal reporting periods consist of 52 or 53 weeks ending on the Sunday closest to December 31 and are referred to herein as (1) "the year ended December 31, 2023" or "2023," (2) "the year ended January 1, 2023" or "2022," (3) "the year ended January 2, 2022" or "2021." The years 2023, 2022 and 2021 consisted of 52 weeks.

Cash, Cash Equivalents, and Restricted Cash

The Company continually monitors its positions with, and the credit quality of, the financial institutions in which it maintains its deposits and investments. As of December 31, 2023 and January 1, 2023, the Company maintained balances in various cash accounts in excess of federally insured limits. All highly liquid investments with a maturity of three months or less when acquired are considered cash equivalents.

The Company believes that its vulnerability to risk concentrations in its cash equivalents is mitigated by its policies restricting the eligibility, credit quality and concentration limits for its placements in cash equivalents.

The Company holds restricted cash which primarily represents interest, principal, and commitment fee reserves related to the Company's notes. In accordance with the Company's securitized financing facilities, certain cash balances are required to be held for the benefit of the noteholders and are restricted in their use.

Accounts and Notes Receivable, net

The Company's receivables are primarily generated from ongoing business relationships with its franchisees as a result of franchise agreements, including contributions due to advertising funds it consolidates. These receivables from franchisees are due within 30 days of the period in which the corresponding sales occur and are classified as "Accounts and notes receivable, net" on the consolidated balance sheets. Credit card receivables for sales to customers in Company-owned restaurants are also included. The Company monitors accounts and notes receivable and estimates the allowance for credit losses based upon the lifetime expected loss on receivables. These estimates are based on historical collection experience as well as other factors, including those related to current market conditions and events. While the Company uses the best information available in making its determination, the ultimate recovery of recorded receivables is also dependent upon future economic events and other conditions that may be beyond its control.

Property and Equipment, net

Property is stated at cost, including internal costs of employees to the extent such employees are dedicated to specific restaurant construction projects, less accumulated depreciation. Depreciation of property is computed principally on the straight-line basis using estimated useful lives of the related major classes of property. Estimated useful lives are 3 to 15 years for office and restaurant equipment, 3 to 5 years for transportation equipment, 7 to 40 years for buildings and 7 to 25 years for site improvements. Finance lease assets and leasehold improvements are amortized and depreciated over the shorter of their estimated useful lives or the terms of the respective leases, including periods covered by renewal options that the Company is reasonably assured of exercising.

Goodwill

Goodwill represents the excess of the purchase price over the fair value of assets acquired and liabilities assumed. The Company tests goodwill by reporting unit for impairment annually during the fourth quarter, or more frequently if events or changes in circumstances indicate that it may be impaired.

The Company first assesses qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If the qualitative factors indicate that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the Company performs a quantitative impairment test of goodwill. The Company estimates the fair value of the reporting unit using an income approach through a discounted cash flow analysis using unobservable inputs and relevant data from the guideline transaction approach and guideline public companies market approach. Significant assumptions and estimates the reporting unit's weighted average cost of capital and a selection of multiples for comparable publicly traded companies as guidelines for determining fair value under the market approach.

During the fourth quarter of the years 2023, 2022 and 2021, the Company completed its impairment test for goodwill and no impairment was indicated.

Indefinite-lived Intangibles and Other Definite-lived Assets

Indefinite-lived Intangibles

The Company reviews indefinite-lived intangible assets for impairment at least annually during the fourth quarter and more frequently if events or changes in circumstances indicate that the carrying amount of the indefinite-lived intangible asset may not be recoverable. The Company first assesses qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount. If the qualitative factors indicate that it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount, the Company performs a quantitative impairment test. If such reviews indicate the intangible asset may not be recoverable, an impairment loss is recognized for the excess of the carrying amount over the fair value of the intangible asset. The Company uses the relief from royalty method to determine the fair value of its trademark/trade name. Significant assumptions and estimates used in determining fair value include future revenues, the royalty rate, terminal value, and a discount rate.

During the fourth quarter of the years 2023, 2022 and 2021, the Company completed its impairment test for its indefinite-lived intangible asset and no impairment was indicated.

Definite-lived assets

Definite-lived intangible assets are amortized on a straight-line basis using estimated useful lives of the related classes of intangible assets.

The Company reviews definite-lived assets, including operating lease assets, property and equipment, and allocated intangible assets subject to amortization, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. The asset groups are not recoverable if their carrying value exceeds the undiscounted cash flows we expect to generate from such asset groups. If the asset groups are not deemed to be recoverable, impairment is measured based on the excess of their carrying value over their fair value.

For the purposes of impairment testing for our Company-owned restaurants, we review our definite-lived assets of such individual restaurants (primarily property and equipment and operating lease assets) that we intend to continue operating for impairment whenever events or changes in circumstances indicate that the carrying amount of a restaurant may not be recoverable. We evaluate the recoverability of these restaurant assets by comparing the estimated undiscounted future cash flows over the remaining useful life of the primary asset, which are based on our restaurant-specific assumptions, to the carrying value of such assets. For restaurant assets that may not be recoverable, an impairment loss is recognized for the excess of the carrying amount over the fair value. Fair value is an estimate of the price a market participant would pay for the restaurant and its related assets, including any operating lease assets, and is determined by discounting the estimated future cash flows of the restaurant, which include a deduction for royalties we would receive under a franchise agreement with terms substantially at market. The cash flows incorporate reasonable assumptions we believe a franchisee would make such as sales growth and margin improvement. The discount rate used in the fair value calculation is our estimate of the required rate of return that a franchisee would expect to receive when purchasing a similar restaurant and the related definite-lived assets. The discount rate incorporates rates of returns for historical refranchising market transactions and is commensurate with the risks and uncertainty inherent in the forecasted cash flows.

Management judgment is necessary to estimate future cash flows, including cash flows from continuing use, terminal value, sublease income and refranchising proceeds. Accordingly, actual results could vary significantly from our estimates.

For the years ended December 31, 2023, January 1, 2023 and January 2, 2022, the Company recorded impairment charges of operating lease assets and other definite-lived assets for its Company-owned restaurants. The impairment charges were recorded within "Impairment charges" on the Company's consolidated statements of income.

Debt Issuance Costs

Debt issuance costs are presented in the consolidated balance sheets as a direct deduction from the carrying amount of the related "Long-term debt, net" or as an asset in "Other assets" related to line-of-credit arrangements and are amortized as interest expense over the term of the related debt using the effective interest method.

Income Taxes

The Company is included in the consolidated U.S. federal and certain state income tax returns of Inspire. The Company provides for U.S. federal and state income taxes in accordance with a formal tax sharing agreement between Inspire and its subsidiaries (the "Tax Sharing Agreement"). By providing for taxes in accordance with the Tax Sharing Agreement, the Company has prepared its income tax provision under the pro rata method by recording the Company's relative contribution to the Inspire consolidated income tax provision. The Company makes tax payments directly to certain state governmental jurisdictions for itself and on behalf of Inspire and its subsidiaries. Differences between the Company's income tax provision and cash flows attributable to income taxes pursuant to the provisions of the Company's Tax Sharing Agreement have been recognized as contributions from and distributions to Parent. Current amounts due to IRB or affiliates are included in "Other current liabilities."

The Company records income tax liabilities based on known obligations and estimates of potential obligations. A deferred tax asset or liability is recognized whenever there are (i) future tax effects from temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases or (ii) operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to the years in which those differences are expected to be recovered or settled. Deferred tax assets related to U.S. federal and state attributes are measured based on the Company's relative contribution to the Inspire consolidated deferred tax assets in

accordance with the Tax Sharing Agreement. When considered necessary, the Company records a valuation allowance to reduce the carrying amount of deferred tax assets if it is more likely than not that all or a portion of the assets will not be realized on the Inspire consolidated federal tax return.

The Company applies a recognition threshold and measurement attribute for consolidated financial statement recognition and measurement of potential tax benefits associated with tax positions taken or expected to be taken in the Company's income tax returns ("Uncertain Tax Positions"). The Company uses a two-step process when evaluating tax positions. The Company first determines if it is more likely than not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. A tax position that meets the more likely than not recognition threshold is then measured for purposes of consolidated financial statement recognition as the largest amount of benefit that is greater than 50% likely of being realized once the position is considered effectively settled.

Interest and penalties accrued for Uncertain Tax Positions are charged to "Income tax expense."

Revenue Recognition

Revenue is recognized in accordance with a five-step revenue model, as follows: identifying the contract with the customer; identifying the performance obligations in the contract; determining the transaction price; allocating the transaction price to the performance obligations; and recognizing revenue when (or as) the entity satisfies the performance obligations.

Company-owned restaurant sales

"Company-owned restaurant sales" includes revenues recognized when the performance obligation is satisfied, which occurs upon delivery of food to the customer at Company-owned restaurants. "Company-owned restaurant sales" excludes sales taxes collected from the Company's customers.

Franchise fees and royalty revenues

"Franchise fees and royalty revenues" include franchise fees and royalties. The rights and obligations governing franchised restaurants are set forth in the franchise agreement. The franchise agreement provides for a 10 to 20-year initial term subject to certain conditions. Prior to the end of the franchise term or as otherwise provided by the Company, a franchise may elect to renew the term of a franchise agreement, depending on contract terms if certain conditions are met.

Royalties from franchised restaurants are based on a percentage of net sales of the franchised restaurant and are recognized as earned. Initial franchise fees are recorded within "Other current liabilities" and "Other liabilities" on the Company's consolidated balance sheets when received and recognized as revenue over the contractual term of the franchise agreement, once a franchised restaurant is opened. Renewal franchise fees are recognized as revenue over the contractual term of the franchise agreement, once the license agreement is signed and the fee is paid. Franchise commitment fee deposits are forfeited and recognized as revenue upon the termination of the related commitments to open new franchised restaurants.

Franchise contributions for advertising

"Franchise contributions for advertising" primarily include contributions to advertising funds by franchisees that the Company's subsidiaries manage in the United States and certain foreign markets. The Company acts as a principal in the transactions entered into by the advertising funds and therefore consolidates based on the nature of the goods or services provided and/or our commitment to pay for advertising services in advance of the related franchisee contributions. Additionally, the advertising services provided to franchisees are highly interrelated with the franchise right and therefore not distinct. Franchisees remit to these consolidated advertising funds a percentage of restaurant sales as consideration for providing the advertising services. Contributions to advertising funds are due within the month after which the revenue was generated through sales of the franchised restaurant. Revenue related to these contributions is based on a percentage of restaurant sales and is recognized as earned.

Other revenues

"Other revenues" primarily includes rental income from owned real estate the Company leases to third parties as well as sites leased and subleased. Noncancelable lease terms are initially between 10 and 20 years and, in most cases, provide for rent escalations and renewal options.

Rental income from real estate the Company owns and leases is recognized on a straight-line basis over the respective operating lease terms. Rental income for base rentals is recorded on a straight-line basis over the lease term. The differences between the straight-line rent amounts and amounts receivable under lease contracts are recorded as deferred rent assets in current or noncurrent assets, as appropriate. Variable lease receipts are recognized as earned, and any amounts received from lessees in advance of achieving stipulated thresholds are deferred until such thresholds are actually achieved. Deferred variable lease receipts are recorded as "Other current liabilities" in the consolidated balance sheets.

Advertising Costs

Production costs of commercials are expensed in the fiscal period the advertising is first aired while the costs of programming and other advertising, promotion and marketing programs are expensed as incurred. Company-owned restaurants, consistent with franchisees, are required to make contributions to advertising funds. Contributions are based on a percentage of sales of Company-owned restaurants. These contributions as well as direct marketing costs we may incur outside of the advertising funds related to Company-owned restaurants are recorded within "Company-owned restaurant expenses." The Company-owned advertising expenses for the years ended December 31, 2023, January 1, 2023 and January 2, 2022 were \$83.7 million, \$84.4 million and \$94.7 million, respectively. Franchise advertising expenses as a result of our obligation to spend franchisee contributions to those funds are recorded as "Franchise advertising expenses." Beginning in 2021, at the end of each fiscal year, additional advertising costs are accrued to the extent advertising. This policy was retrospectively applied to 2020 and resulted in an increase to "Total stockholder's deficit" as of January 3, 2021 of \$25.7 million that is reflected as an "Impact of change in accounting policy" in the the Company's consolidated statements of stockholder's deficit."

Leases

The Company evaluates the contracts it enters into to determine whether such contracts contain leases. A contract contains a lease if the contract conveys the right to control the use of identified property or equipment for a period of time in exchange for consideration. At commencement, contracts containing a lease are further evaluated for classification as an operating or finance lease where the Company is a lessee, or as an operating, sales type or direct financing lease where the Company is a lessor, based on their terms.

Management makes certain estimates and assumptions regarding each new lease and sublease agreement, renewal and amendment, including, but not limited to, property values, market rents, property lives, discount rates and probable term, all of which can impact the classification of and accounting for the Company's leases. The amount of depreciation and amortization, interest and rent expense and income reported would vary if different estimates and assumptions were used.

Operating Leases

Operating lease assets and liabilities are recognized upon lease commencement. The Company recognizes operating lease liabilities equal to the future unpaid lease payments for non-cancelable operating leases having an initial lease term in excess of one year, discounted by the Company's incremental borrowing rate. As most leases do not provide an implicit discount rate, the Company's incremental secured borrowing rate is used based on the information available at commencement date, including the lease term and market data, in determining the present value of lease payments. The IBR is determined using the current yield of the Company's secured debt, adjusted for the lease term.

Minimum lease payments or receipts, including minimum scheduled rent increases, are recognized as rent expense where the Company is a lessee, or income where the Company is a lessor, as applicable, on a straight-line basis over the applicable lease terms. There is a period under certain lease agreements referred to as a rent holiday that begins on the possession date and ends on the rent commencement date. During a rent holiday, no cash rent payments are typically due under the terms of the lease; however, expense is recorded for that period on a straight-line basis. Certain leases contain provisions, referred to as contingent rent, that require additional rental payments based upon restaurant sales volume. Contingent rent is recognized each period as the liability is incurred or the asset is earned.

Lease cost for operating leases is recognized on a straight-line basis and includes the amortization of the right-of-use ("ROU") asset and interest expense related to the operating lease liability. Variable lease cost for operating leases includes contingent rent. Leases with an initial term of 12 months or less are not recorded in the consolidated balance sheets. Lease costs are recorded in the consolidated statements of income based on the nature of the underlying lease as follows: (1) rental expense related to leases for Company-operated restaurants is recorded to "Company-owned restaurant expenses," (2) rental expense for leased property that is subsequently subleased to franchisees is recorded to "Occupancy expenses - franchise restaurants" and (3) rental expense related to leases for corporate offices and equipment is recorded to "Selling, general and administrative expenses."

Finance Leases

Amounts of finance leases are recognized based on the present value of unpaid lease payments over the lease term. Lease cost for finance leases includes the amortization of the finance lease asset, which is amortized on a straight-line basis and recorded to "Depreciation and amortization," and interest expense on the finance lease liability, which is calculated using the effective interest method and recorded to "Interest expense, net". Finance lease assets are amortized over the shorter of their estimated useful lives or the terms of the respective leases, including periods covered by renewal options that the Company is reasonably assured of exercising.

Policy elections

Non-lease component - The Company has lease agreements with lease and non-lease components. The Company elected the practical expedient to not separate nonlease components from lease components for all classes of underlying assets.

Fair Value Measurements

The Company's financial instruments include cash, cash equivalents, restricted cash, accounts receivable, accounts payable and long-term debt. The fair value of cash, cash equivalents, restricted cash, accounts receivable and accounts payable approximates book value due to their short-term nature. The carrying values of goodwill and indefinite-lived intangible assets are tested annually for impairment or more frequently if an event occurs that indicates an impairment may have been incurred, using fair value measurements with unobservable inputs if a quantitative impairment testing approach is taken. Asset groups containing other definite-lived assets are tested for impairment if an event occurs that indicates an impairment may have been incurred, using fair value measurements with unobservable inputs. The Company has not changed the valuation techniques used in measuring the fair value of any financial assets or liabilities during the current year.

For certain of the Company's assets and liabilities, valuation techniques under the accounting guidance related to fair value measurements are based on observable and unobservable inputs if a quantitative impairment testing approach is taken. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect the Company's market assumptions. These inputs are classified into the following hierarchy:

Level 1 Inputs: Quoted prices for identical assets or liabilities in active markets.

Level 2 Inputs: Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active, and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 Inputs: Pricing inputs are unobservable for the assets or liabilities and include situations where there is little, if any, market activity for the assets or liabilities. The inputs into the determination of fair value require significant management judgment or estimation.

Contributions from and Distributions to Parent

Contributions from and distributions to Parent principally result from transactions with the Parent conducted in accordance with Inspire's centralized cash management policy. Such amounts are not expected to be repaid. The Company presents contributions from and distributions to Parent on a net basis on the consolidated statements of stockholder's deficit. The net distributions in a year are first recorded to "Retained earnings", if any, until the cumulative retained earnings balance is reduced to zero. Any remaining distributions in a year are then recorded to "Additional paid-in capital," if any, until the cumulative "Additional paid-in capital" balance is reduced to zero and are then subsequently recorded to "Accumulated deficit." The net contributions in a year are recorded to "Additional paid-in capital." The Company presents contributions from and distributions to Parent on a net basis as a financing activity on the consolidated statements of cash flows.

Reclassifications

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations.

Out-of-Period Adjustments

The Company recorded an after-tax adjustment of \$5.6 million in its consolidated statement of income for the year ended December 31, 2023 reflecting the impact of a prior period error identified and corrected during 2023. The prior period error was primarily associated with a disposal of assets in 2021 that resulted in a gain in "Other operating income, net".

Additionally, the Company recorded an after-tax charge of \$4.1 million in its consolidated statement of income for the year ended January 1, 2023 reflecting the cumulative impact of prior period errors identified and corrected during 2022. The prior period errors were primarily associated with the estimated useful lives of certain leasehold improvements that extended beyond the terms of the respective leases.

Based on an analysis of qualitative and quantitative factors, the Company concluded that the cumulative impact of these errors was not material to any of the Company's previously issued consolidated financial statements.

Change in Accounting Principle

Restricted Cash and Cash Equivalents

During 2023, the Company changed its policy for classification of certain cash balances within bank accounts that have restrictions over withdrawal and use. Such balances are now classified as "Restricted cash and cash equivalents" in the consolidated balance sheets in accordance with the Company's accounting policy. The change in principle has been applied retrospectively and resulted in the reclassification of \$6.3 million of "Cash and cash equivalents" as of January 1, 2023 to "Restricted cash and cash equivalents". This change is considered preferable as it aligns the Company's policy with Inspire's policy for restricted cash.

Subsequent Events

The Company has evaluated subsequent events from the balance sheet date through March 22, 2024, the date the consolidated financial statements were available to be issued, and there are no items to disclose or that require adjustment.

Recently Adopted Accounting Pronouncements

Credit Losses (ASU 2016-13)

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, "Financial Instruments - Credit Losses (Topic 326)", which requires the measurement and recognition of expected credit losses for financial assets held at amortized cost. The new guidance has replaced the incurred loss methodology of recognizing credit losses on financial instruments with a methodology that estimates the expected credit loss on financial instruments and reflects the net amount expected to be collected on the financial instrument. The standard was effective for the Company in its first quarter of fiscal 2023 and was applied retrospectively. This pronouncement did not have a material impact on its consolidated financial statements and related disclosures.

Reference Rate Reform (ASU 2020-04)

In March 2020, the FASB issued ASU 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting" ("ASU 2020-04"). In January 2021, the FASB clarified the scope of this guidance with the issuance of ASU 2021-01, Reference Rate Reform: Scope. ASU 2020-04 provides optional expedients and exceptions for applying GAAP for contracts, hedging relationships and other transactions that reference the London Interbank Offered Rate ("LIBOR") or another reference rate if certain criteria are met. ASU 2020-04 may be applied prospectively to contract modifications made and hedging relationships entered into or evaluated on or before December 31, 2024. The Company adopted ASU 2020-04 during the year-ended December 31, 2023 utilizing the optional expedients provided. There was not a material impact as a result of the adoption.

New Accounting Pronouncements Not Yet Adopted

Income Taxes (ASU 2023-09)

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" ("ASU 2023-09") which requires additional qualitative disclosures about specific categories of reconciling items listed in ASC 740-10-50-12A(a) and any individual jurisdictions that result in a significant difference between the statutory tax rate and the effective tax rate under ASC 740-10-50-13. ASU 2023-09 also requires entities to disclose annual income taxes paid (net of refunds received) disaggregated by federal, state and foreign taxes and in some cases to disaggregate the information by jurisdiction based on a quantitative threshold. The guidance is effective for the Company beginning in fiscal year 2026 and may be applied on either a prospective or retrospective basis. The Company is currently evaluating the potential effects of adoption of ASU 2023-09.

The Company reviewed all other newly issued accounting pronouncements and concluded that they either are not applicable to the Company's operations or that no material effect is expected on the Company's consolidated financial statements when adoption is required in the future.

3. **DISPOSITIONS**

There were no material dispositions during 2023. The table below summarizes the Company's restaurant disposition activity with franchisees:

| (dollars in thousands) | _ | 2022 | | 2021 |
|--|----|-------|----|--------|
| Dispositions: | | | | |
| Restaurants sold to franchisees | | 5 | | 86 |
| Proceeds from the sale of Company-owned restaurants | \$ | 5,224 | \$ | 53,355 |
| Refranchising gains, net included in "Other operating income, net" | \$ | 3,826 | \$ | 20,221 |

Prior to recognizing a gain or loss on any of the purchases and sales of restaurant businesses, the Company assessed the key valuation assumptions and whether all assets and liabilities had been correctly identified. Resulting gains or losses on individual transactions are recorded in "Other operating income, net" as these transactions are a recurring part of our business.

4. SUPPLEMENTAL BALANCE SHEET INFORMATION

Accounts and notes receivable, net consist of the following:

| (dollars in thousands) | _ | 2023 | | 2022 |
|--------------------------------------|----|---------|----|--------|
| Credit cards | \$ | 12,181 | \$ | 9,976 |
| Advertising dues | | 10,654 | | 9,403 |
| Royalties and fees | | 10,817 | | 10,883 |
| Other | | 12,781 | | 11,812 |
| Accounts and notes receivable, gross | | 46,433 | | 42,074 |
| Allowance for credit losses | | (1,289) | | (776) |
| Accounts and notes receivable, net | \$ | 45,144 | \$ | 41,298 |

Prepaid expenses and other current assets consist of the following:

| (dollars in thousands) | 2023 | 2022 | | |
|------------------------|--------------|------|--------|--|
| Inventories | \$ 14,676 | \$ | 15,999 | |
| Prepaid expenses | 22,375 | | 25,949 | |
| Other current assets | 3,146 | | 6,790 | |
| Total | \$ 40,197 | \$ | 48,738 | |

Property and equipment, net consists of the following:

| (dollars in thousands) | 2023 | 2022 | | |
|--|---------------|------|-----------|--|
| Owned: | | | | |
| Land | \$ 64,649 | \$ | 61,850 | |
| Buildings | 87,474 | | 81,772 | |
| Restaurant and other equipment | 362,336 | | 338,961 | |
| Leasehold improvements | 371,387 | | 338,920 | |
| Construction in progress | 9,856 | | 10,302 | |
| Leased: | | | | |
| Finance lease assets | 172,304 | | 179,498 | |
| Property and equipment, gross | 1,068,006 | | 1,011,303 | |
| Accumulated depreciation and amortization ^(a) | (588,911) | | (525,703) | |
| Property and equipment, net | \$ 479,095 | \$ | 485,600 | |

(a) Includes \$84.1 million and \$76.3 million of accumulated amortization related to finance lease assets as of December 31, 2023 and January 1, 2023, respectively. Depreciation expense was \$76.5 million, \$84.4 million and \$76.6 million in 2023, 2022 and 2021, respectively.

Other current liabilities consist of the following:

| (dollars in thousands) | 2023 | | 2022 |
|--|------|---------|---------------|
| Gift card liability | \$ | 14,358 | \$ 14,402 |
| Accrued payroll and incentive compensation | | 16,367 | 21,504 |
| Accrued income taxes - due to affiliate | | 34,013 | 9,596 |
| Other accrued taxes | | 13,252 | 13,535 |
| Advertising funds | | 37,890 | 40,983 |
| Other | | 33,083 | 31,684 |
| Total | \$ | 148,963 | \$ 131,704 |

5. INTANGIBLE ASSETS, NET

The Company's trademark/trade name balance was \$250.0 million as of December 31, 2023 and January 1, 2023. The carrying value of the Company's other intangible assets consists of the following:

| | | 2023 | | | | | | | |
|-----------------------------|-------------|----------|--------|---------------------|----------|----------------|--------|-----|--|
| | | (| Gross | | | | | | |
| | Estimated | Carrying | | Carrying | | Carrying Accun | | | |
| (dollars in thousands) | useful life | Amount | | Amount Amortization | | ortization | | Net | |
| Reacquired franchise rights | (a) | \$ | 66,110 | \$ | (31,906) | \$ | 34,204 | | |
| Computer software | 1 - 7 years | | 16,965 | | (14,638) | | 2,327 | | |
| Franchise agreements | 20 years | | 7,400 | | (4,625) | | 2,775 | | |
| Other | 20 years | | 1,300 | | (812) | | 488 | | |
| Intangible assets | | \$ | 91,775 | \$ | (51,981) | \$ | 39,794 | | |

| | | 2022 | | | | | | | | | |
|-----------------------------|-------------|----------|--------|----------|----------|-----------|--------|----------------------|--|--|-----|
| | | | Gross | | | | | | | | |
| | Estimated | Carrying | | Carrying | | Carrying | | Carrying Accumulated | | | |
| (dollars in thousands) | useful life | Amount | | Amount | | Amount Am | | Amount Amortization | | | Net |
| Reacquired franchise rights | (a) | \$ | 65,897 | \$ | (27,825) | \$ | 38,072 | | | | |
| Computer software | 1 - 7 years | | 16,245 | | (13,904) | | 2,341 | | | | |
| Franchise agreements | 20 years | | 7,400 | | (4,255) | | 3,145 | | | | |
| Other | 20 years | | 1,300 | | (748) | | 552 | | | | |
| Intangible assets | | \$ | 90,842 | \$ | (46,732) | \$ | 44,110 | | | | |

(a) Estimated useful lives are based on the remaining license terms on acquired agreements at the time of acquisition.

| (dollars in thousands) | Fotal |
|---------------------------------|--------------|
| Aggregate amortization expense: | |
| Actual for fiscal year: | |
| 2021 | \$ 7,239 |
| 2022 | 5,968 |
| 2023 | 5,007 |
| Estimate for fiscal year: | |
| 2024 | 4,727 |
| 2025 | 4,369 |
| 2026 | 4,020 |
| 2027 | 3,624 |
| 2028 | 3,082 |
| Thereafter | 19,972 |
| | \$ 39,794 |

6. LONG-TERM DEBT, NET

Outstanding debt consists of the following:

| (dollars in thousands) | _ | 2023 | 2022 | | |
|--|----|----------|------|-----------|--|
| Arby's Securitization Notes ^(a) | \$ | 798,188 | \$ | 925,413 | |
| Finance lease obligations | | 147,397 | | 168,458 | |
| Other | | 713 | | 1,398 | |
| Debt issuance costs, net | _ | (6,996) | | (8,843) | |
| Total debt, net, including current portion | | 939,302 | | 1,086,426 | |
| Less amounts payable within one year | _ | (23,519) | | (24,040) | |
| Long-term debt, net | \$ | 915,783 | \$ | 1,062,386 | |

(a) The fair value of the Arby's Securitization Notes was \$722.2 million and \$828.6 million as of December 31, 2023 and January 1, 2023, respectively. They are classified within Level 2, as defined under GAAP. The fair values were estimated using inputs based on bid and offer prices.

Securitization Notes

Arby's Funding, LLC (the "Issuer"), which is a limited purpose, bankruptcy-remote, indirect wholly-owned subsidiary of the Company, through a series of securitization transactions has issued fixed rate senior secured notes and variable funding notes, collectively referred to as the "Arby's Securitization Notes". The following table summarizes the Arby's Securitization Notes outstanding as of December 31, 2023:

| | | | | _ | Inter | est Rate |
|--|---------------|---|--------------------------|---------|--------|--------------------------|
| (dollars in thousands) | Issuance Date | Anticipated Repayment Date ^(a) | Outstanding Principal | | Stated | Effective ^(c) |
| 2020 Class A-2 Senior Secured Fixed Rate Notes | July 2020 | July 2027 | \$ | 798,188 | 3.24% | 3.50% |
| 2020 Class A-1 Senior Variable Funding Notes | July 2020 | January 2028 | | _ | (b) | 8.67% |
| Total | | | \$ | 798,188 | | |

(a) The legal final maturity dates of the Arby's Securitization Notes issued in 2020 are July 2050. If the Arby's Issuer has not repaid or refinanced the notes prior to the anticipated repayment date, additional interest will accrue pursuant the terms of the underlying securitization agreement (the "Arby's Indenture").

(b) The 2020 Class A-1 Senior Variable Funding Notes ("2020 Variable Funding Notes") have an anticipated repayment date of January 2028. The 2020 Variable Funding Notes bear interest at per annum rates equal to funding cost or index plus 3.00%. The 2020 Variable Funding Notes are subject to certain commitment fees from 0.50% to 1.00% based on utilization.

(c) Includes the effects of the amortization of any debt issuance costs recorded as Interest expense, net.

The Arby's Securitization Notes were issued in securitization transactions pursuant to which certain franchise-related agreements, intellectual property, in each case relating to the U.S., Canada, Turkey and Qatar, and real property were contributed by various subsidiaries of ARG to the Issuer, and two limited-purpose, bankruptcy remote, wholly-owned subsidiary of the Issuer, each of which acts as a guarantor of the Arby's Securitization Notes and has pledged substantially all of its assets to secure the obligations of the Issuer.

In February 2023, the Issuer amended, extended, and upsized its existing 2020 Variable Funding Notes from \$150.0 million to \$300.0 million.

Interest on the Arby's Securitization Notes is payable on a quarterly basis. The 2020 Variable Funding Notes allow for the issuance of up to \$300.0 million of variable funding notes and certain other credit instruments, including total letters of credit of \$50.0 million, in support of various Arby's subsidiary obligations. As of December 31, 2023, the Company had no outstanding borrowings under the 2020 Variable Funding Notes, exclusive of \$7.1 million of outstanding letters of credit. As of December 31, 2023, there was \$292.9 million remaining capacity for future borrowings.

The Arby's Securitization Notes are subject to a series of covenants and restrictions customary for transactions of this type. If certain covenants or restrictions are not met, the Arby's Securitization Notes are subject to customary accelerated repayment events and events of default. Although the Company does not anticipate an event of default or any other event of noncompliance with the provisions of the debt, if such event occurred, the unpaid amounts outstanding could become immediately due and payable. As of December 31, 2023, the Company was in compliance with all debt covenant requirements.

Aggregate annual maturities of long-term debt (excluding the effects of finance lease obligations, other, and debt issuance costs, net) as of December 31, 2023 were as follows:

| Fiscal Year (dollars in thousands) | Total |
|------------------------------------|---------------|
| 2024 | \$ 8,250 |
| 2025 | 8,250 |
| 2026 | 8,250 |
| 2027 | 773,438 |
| 2028 | — |
| Thereafter | — |
| | \$ 798,188 |

7. LEASES

The Company is party as a lessee and/or lessor to various leases for restaurants and other property, including land and buildings, as well as leases for office equipment and automobiles. In addition, the Company has leased and subleased land and buildings to others.

Included in the Company's consolidated balance sheets were the following amounts related to operating and finance lease assets and lease liabilities:

| (uonars in mousanas) | | | | | | | |
|-------------------------|---------------------------------------|----|---------|----|----------|--|------|
| Leases | Classification | | 2023 | | 2023 202 | | 2022 |
| Assets | | | | | | | |
| Operating lease assets | Operating lease assets, net | \$ | 449,569 | \$ | 457,985 | | |
| Finance lease assets | Property and equipment, net | | 88,223 | | 103,244 | | |
| Total leased assets | | \$ | 537,792 | \$ | 561,229 | | |
| Liabilities | | | | | | | |
| Current | | | | | | | |
| Operating | Current operating lease liabilities | \$ | 62,200 | \$ | 59,539 | | |
| Finance | Current portion of long-term debt | | 14,555 | | 15,104 | | |
| Noncurrent | | | | | | | |
| Operating | Long-term operating lease liabilities | | 441,001 | | 442,009 | | |
| Finance | Long-term debt, net | | 132,842 | | 153,353 | | |
| Total lease liabilities | | \$ | 650,598 | \$ | 670,005 | | |

(dollars in thousands)

(dollars in thousands)

| Lease Cost | Classification | 2023 | 2022 | 2021 |
|-------------------------------------|--|-----------|------------|------------|
| Operating lease cost ^(a) | Company-owned restaurant expenses, excluding depreciation and amortization; Occupancy expenses - franchise restaurants | \$ 78,972 | \$ 80,420 | \$ 73,300 |
| Finance lease cost | | | | |
| Amortization of leased assets | Depreciation and amortization | 12,585 | 16,094 | 20,335 |
| Interest on lease liabilities | Interest expense, net | 16,242 | 19,390 | 21,111 |
| Rental and sublease income | Other revenues ^(b) | (14,757) | (15,075) | (8,404) |
| Net lease cost | | \$ 93,042 | \$ 100,829 | \$ 106,342 |

(a) Includes immaterial amount within "Selling, general and administrative expenses." Additionally, includes short-term leases and variable lease costs, which are immaterial.

(b) Rental and sublease income related to variable lease payments was immaterial for 2023, 2022 and 2021.

Future lease commitments to be paid and received by the Company as of December 31, 2023 are as follows:

| | Payments | | Receipts | | | |
|------------------------------------|----------|-----------|---------------|----------------|----|------------|
| (dollars in thousands) | 0 | perating | Finance | Operating | N | let Leases |
| Fiscal Year | | | | | | |
| 2024 | \$ | 87,515 | \$ 29,071 | \$ (9,370) | \$ | 107,216 |
| 2025 | | 83,034 | 28,948 | (8,671) | | 103,311 |
| 2026 | | 74,980 | 25,725 | (7,782) | | 92,923 |
| 2027 | | 67,205 | 23,164 | (7,819) | | 82,550 |
| 2028 | | 58,034 | 19,426 | (5,056) | | 72,404 |
| Thereafter | | 270,394 | 118,127 | (21,962) | | 366,559 |
| Total | \$ | 641,162 | \$ 244,461 | \$ (60,660) | \$ | 824,963 |
| Less interest | | (137,961) | (97,064) | | | |
| Present value of lease liabilities | \$ | 503,201 | \$ 147,397 | | | |

| Lease Term and Discount Rate | 2023 | 2022 | | | | | |
|---|---------|---------|--|--|--|--|--|
| Weighted-average remaining lease term (years) | | | | | | | |
| Operating leases | 9.16 | 9.51 | | | | | |
| Finance leases | 9.79 | 10.15 | | | | | |
| Weighted-average discount rate | | | | | | | |
| Operating leases | 5.35 % | 5.19 % | | | | | |
| Finance leases | 14.21 % | 13.96 % | | | | | |

(dollars in thousands)

| Other Information | | 2023 | | 2022 | | 2021 |
|---|----|---------|----|--------|----|--------|
| Cash paid for amounts included in the measurement of lease liabilities: | | | | | | |
| Operating cash flows from operating leases | \$ | 85,447 | \$ | 81,502 | \$ | 80,296 |
| Operating cash flows from finance leases | \$ | 16,550 | \$ | 19,483 | \$ | 21,233 |
| Financing cash flows from finance leases | \$ | 17,449 | \$ | 20,367 | \$ | 21,902 |
| Supplemental non-cash information on lease liabilities arising from obtaining lease assets: | | | | | | |
| Finance lease assets obtained in exchange for new finance lease liabilities | \$ | (1,951) | \$ | 308 | \$ | 4,673 |
| Operating lease assets obtained in exchange for new operating leases liabilities | \$ | 50,406 | \$ | 47,676 | \$ | 32,093 |

8. REVENUE RECOGNITION

As of December 31, 2023, January 1, 2023 and January 2, 2022, contract liabilities (deferred revenue included in "Other current liabilities" and "Other liabilities") were \$17.1 million, \$17.7 million and \$18.0 million, respectively. Deferred revenue primarily represents the Company's remaining performance obligations under its franchise and license agreements for which consideration has been received or is receivable, and is recognized on a straight-line basis over the remaining term of the related agreement. The Company recognized \$2.0 million, \$1.9 million and \$2.5 million of revenues associated with prior year deferred franchise fees for the year ended December 31, 2023, January 1, 2023 and January 2, 2022, respectively, offset by cash payments received or due in advance of satisfying our performance obligations.

The following table reflects the estimated franchise fees to be recognized in the future related to performance obligations that are unsatisfied at the end of the period:

| Fiscal Year (dollars in thousands) | Total |
|------------------------------------|--------------|
| 2024 | \$ 1,216 |
| 2025 | 1,121 |
| 2026 | 1,027 |
| 2027 | 932 |
| 2028 | 844 |
| Thereafter | 11,925 |
| Total | \$ 17,065 |

9. INCOME TAXES

Income / (loss) before income taxes is set forth below:

| (dollars in thousands) | 2023 | | 2023 2022 | | | 2021 |
|----------------------------|------|---------|-----------|--------|----|---------|
| Domestic | \$ | 182,399 | \$ | 40,909 | \$ | 155,897 |
| Foreign | | 33 | | (31) | | 54 |
| Income before income taxes | \$ | 182,432 | \$ | 40,878 | \$ | 155,951 |

Income tax expense / (benefit) is set forth below:

| | 2023 | | 2023 2022 | | | 2021 |
|----|---------|---|---|---|--|------|
| \$ | 28,958 | \$ | 7,385 | \$ | 32,076 | |
| | 8,756 | | 1,983 | | 9,001 | |
| | 400 | | 302 | | 379 | |
| | 38,114 | | 9,670 | | 41,456 | |
| | (2,574) | | (2,151) | | (3,584) | |
| | 222 | | (204) | | 1,227 | |
| | | | | | | |
| | (2,352) | | (2,355) | | (2,357) | |
| \$ | 35,762 | \$ | 7,315 | \$ | 39,099 | |
| | \$ | \$ 28,958 8,756 400 38,114 (2,574) 222 | \$ 28,958 \$ 8,756 400 38,114 (2,574) 222 (2,352) | \$ 28,958 \$ 7,385 8,756 1,983 400 302 38,114 9,670 (2,574) (2,151) 222 (204) - - (2,352) (2,355) | \$ 28,958 \$ 7,385 \$ 8,756 1,983 400 302 302 38,114 9,670 (2,574) (2,151) 222 (204) | |

The Company's effective tax rate for the years ended December 31, 2023, January 1, 2023, and January 2, 2022 was 19.6%, 17.9%, and 25.1% respectively.

The effective tax rate differs from the U.S. federal statutory rate as follows:

| | 2023 | 2022 | 2021 |
|--|--------|--------|--------|
| U.S. federal statutory rate | 21.0 % | 21.0 % | 21.0 % |
| State income taxes | 3.9 | 3.7 | 5.2 |
| U.S. federal tax credits | (0.7) | (3.2) | (0.9) |
| Benefits and taxes related to foreign operations | (0.1) | (1.3) | 0.2 |
| Stock compensation | (4.7) | (1.7) | (0.5) |
| Other | 0.2 | (0.6) | 0.1 |
| Effective tax rate | 19.6 % | 17.9 % | 25.1 % |

Deferred tax assets (liabilities) are set forth below:

| (dollars in thousands) | 2023 | | 2022 |
|---|------|-----------|----------------|
| Deferred tax assets: | | | |
| Operating lease liabilities | \$ | 129,698 | \$ 129,389 |
| Other lease liabilities | | 35,608 | 41,225 |
| Interest expense carryforward | | 10,762 | 7,811 |
| Accrued compensation and related benefits | | 7,653 | 10,261 |
| Deferred revenue | | 7,411 | 7,164 |
| Amortization of goodwill | | 4,228 | 5,247 |
| Operating loss and tax credit carryforwards | | 174 | 399 |
| Other | | 1,543 | 1,701 |
| Gross deferred tax assets | | 197,077 | 203,197 |
| Valuation allowance | | (8) | (1) |
| Total deferred tax assets | | 197,069 | 203,196 |
| | | | |
| Deferred tax liabilities: | | | |
| Operating lease assets | | (118,004) | (121,162) |
| Intangible asset - trademark/trade name | | (64,437) | (64,496) |
| Property and equipment | | (36,142) | (41,022) |
| Other lease assets | | (20,696) | (23,414) |
| Store repairs and maintenance | | (7,124) | (3,545) |
| Intangible asset - franchise rights | | (2,143) | (2,399) |
| Other | | (3,258) | (4,253) |
| Total deferred tax liabilities | | (251,804) | (260,291) |
| Deferred tax liabilities, net | \$ | (54,735) | \$ (57,095) |

Operating loss and tax credit carryforwards primarily consist of net operating losses of various U.S. state jurisdictions that expire from 2031-2043, and an immaterial amount that have no expiration. The Company's valuation allowance is related to net operating losses from certain state jurisdictions. During the year ended December 31, 2023, the increase in the valuation allowance was primarily driven by the generation of state net operating losses.

As of December 31, 2023, the Company's unremitted foreign earnings were immaterial. The Company considers the unremitted earnings of its Canadian subsidiary to not be permanent in duration. Any repatriation by way of a dividend may be subject to foreign and U.S. federal and state income taxes.

The U.S. federal income tax returns are settled for fiscal years through December 29, 2013. The U.S. federal income tax returns for all subsequent fiscal periods remain subject to examination. Certain of the Company's state income tax returns from fiscal year 2011 forward remain subject to examination. Various state income tax returns are currently under examination.

Uncertain Tax Positions

As of December 31, 2023 and January 1, 2023, the Company had an immaterial amount of unrecognized tax benefits related to uncertain tax positions, and the amount recorded related to potential interest and penalties was not material.

10. GUARANTEES AND OTHER COMMITMENTS AND CONTINGENCIES

Term Loans and Revolving Credit Facility Guarantee

IRB entered into a credit agreement (the "IRB Credit Agreement") that provides for secured credit facilities, which include term loan facilities (the "IRB Term Loans") and a revolving credit facility (the "IRB Revolving Credit Facility") with revolving loans up to an aggregate maximum of \$490.0 million. The IRB Credit Agreement contains customary provisions relating to mandatory prepayments, voluntary prepayments, conditions to borrowings and issuances of letters of credit under the IRB Revolving Credit Facility, representations and warranties, affirmative covenants, negative covenants and events of default. All obligations under the IRB Credit Agreement are guaranteed by the Company and secured by substantially all assets of the Company.

As of December 31, 2023, approximately \$4.2 billion was outstanding under the IRB Term Loans. As of December 31, 2023, \$30.7 million of letters of credit were outstanding under the IRB Revolving Credit Facility. As of December 31, 2023, there was approximately \$459.3 million remaining capacity for future borrowings.

IRB Senior Notes Guarantee

IRB entered into an indenture and issued notes in 2020 (the "2020 IRB Senior Notes") in an aggregate principal amount of \$750.0 million and a maturity date of June 2025. The 2020 IRB Senior Notes are senior secured obligations of IRB and are guaranteed by the Company. As of December 31, 2023, approximately \$750.0 million was outstanding under the 2020 IRB Senior Notes.

Lease Commitments

The Company guarantees the performance of lease obligations for former Company-owned restaurant locations. The guarantees, which extend through 2028, aggregated to a maximum of \$2.4 million as of December 31, 2023. At this time, the Company does not anticipate any material defaults under the foregoing leases; therefore, no liability has been recognized.

Beverage Agreements

The Company has purchase commitments through 2034 related to various beverage agreements. Based on current prices and the current ratio of company-owned to franchised restaurants, as of December 31, 2023 the total remaining purchase commitments related to these agreements is estimated to be \$129.9 million.

Advertising Commitments

The Company has purchase commitments related to the execution of its advertising strategies, including agency fees and media buy obligations. Because most media purchase commitments can be canceled within 90 days of scheduled broadcasts, the Company does not believe these agreements would have a significant impact on its operations.

Legal and Environmental Matters

The Company is involved in various litigation and claims incidental to its business. Although the outcome of these matters cannot be predicted with certainty and some of these matters may be resolved unfavorably to the Company, based on currently available information, including legal defenses available to the Company and its legal reserves and insurance coverages, the Company does not believe that the outcome of these legal matters will have a material adverse effect on its consolidated financial position, results of operations or cash flows.

11. TRANSACTIONS WITH RELATED PARTIES

Shared service costs from Inspire are directly incurred and were allocated to the Company. For the years ended December 31, 2023, January 1, 2023 and January 2, 2022, shared service costs were \$65.3 million, \$110.5 million and \$90.7 million,

respectively, and are included in "Selling, general and administrative expenses." In 2022 and 2021, Inspire's allocation methodology included both direct charges and indirect allocations based on revenues. Beginning in 2023, Inspire's allocation methodology changed to only allocating expenses based on charges directly incurred by the Company. As a result of these allocations, the Company's results of operations may not be indicative of those that would be achieved if they had operated on a stand-alone basis.

Additionally, a summary of balances between the Company and its related parties are as follows:

| (dollars in thousands) | 2023 | | 2022 |
|--|------------|----|---------|
| Balances with related parties: | | | |
| Note receivable from ARG IH LLC ^(a) | \$ 380,000 | \$ | 380,000 |
| Note receivable from IRB ^(b) | \$ — | \$ | 118,975 |

(a) During 2015, the Company issued a note receivable to ARG IH LLC due on demand and in no case later than July 30, 2027 with interest accruing at 1.58% per annum, payable quarterly. During each of 2023, 2022 and 2021, the Company recorded interest income of \$6.0 million within "Other income, net." There was no accrued interest as of December 31, 2023. ARG IH LLC does not have the intent to cash settle this note receivable with the Company under the terms of the arrangement and therefore is classified in "Note receivable from Parent" within stockholder's deficit in the consolidated balance sheets and consolidated statements of stockholder's deficit.

(b) During December 2020, the Company invested in a note receivable from IRB, which was repaid in September 2021. During December 2021, the Company reinvested in a note receivable from IRB, which was repaid in March 2022. During December 2022, the Company invested in a note receivable of \$119.0 million from IRB, which was repaid on January 30, 2023. The Company recorded interest income of \$0.7 million, \$0.9 million and \$3.6 million for the years 2023, 2022 and 2021 within "Other income, net."

DEVELOPMENT AGREEMENT



DEVELOPMENT AGREEMENT

ARBY'S FRANCHISOR, LLC DEVELOPMENT AGREEMENT

TABLE OF CONTENTS

Section

Page

| 1 | Grant | 1 |
|-----|---|---|
| 2. | Term | 1 |
| 3. | Development Fee | 1 |
| 4. | Development Schedule | |
| 5. | Location of Restaurants | 1 |
| 6. | Site Acceptance | 2 |
| 7. | Disclaimer | 2 |
| 8. | Location Requirements | |
| 9. | Construction | |
| 10. | Training | |
| 11. | Franchise Agreement | 3 |
| | No Right to Operate or Use Trademarks | |
| | Termination | |
| | Effect of Expiration or Termination | 5 |
| | Confidentiality | 5 |
| 16. | Assignment | 5 |
| | New Development Agreement | |
| 18. | Notice | 5 |
| 19. | Governing Law and Forum Selection | 5 |
| 20. | Developer's Acknowledgements | 6 |
| | Entire Agreement | |
| 22. | No Waiver or Disclaimer of Reliance in Certain States | 6 |

EXHIBITS:

A – Territory B – Development Agreement Schedule

DEVELOPMENT AGREEMENT

This is a Development Agreement ("Development Agreement") made as of the ____ day of _____, 20____, by and between ARBY'S FRANCHISOR, LLC a Delaware limited liability company, with its principal office at Three Glenlake Parkway NE, Atlanta, Georgia 30328 (Arby's"), and ______, a(n) individual/corporation/partnership with its/her/his principal office/residence located at ______, ("Developer").

WHEREAS, Arby's is licensed to use a number of trademarks and service marks ("Arby's Trademarks" or the "Trademarks") and is a franchisor of a system of Restaurants ("Arby's Restaurants" or the "Restaurants"), featuring Arby's deli inspired sandwiches and other food items (the "Arby's System" or the "System"); and

WHEREAS, Developer desires the exclusive rights to develop Arby's Restaurants within the geographic area specified in this Development Agreement for the limited term of this Development Agreement; and

WHEREAS, Arby's is willing to grant such rights in accordance with the terms and conditions of this Development Agreement.

NOW, THEREFORE, it is mutually agreed as follows:

1. **GRANT**. Arby's hereby grants to Developer during the term of this Development Agreement and subject to the conditions hereof the exclusive right to develop Arby's Restaurants in the limited geographical area identified and set forth in Exhibit A, exclusive of any Unit Trading Area or Protected Area located therein as defined in any License or Franchise Agreements currently issued to other parties; this geographical area shall be referred to as the "Territory." The operation of the Restaurants developed pursuant to this Development Agreement will be governed by individual Franchise Agreements issued by Arby's in accordance with Section 11 below. So long as Developer is in compliance with the terms and conditions of this Development Agreement, Arby's will not license or franchise others to operate, nor will it itself operate, any new or additional Arby's Restaurants in the Territory during the term of this Development Agreement.

2. TERM. Unless earlier terminated pursuant to Section 13, this Development Agreement shall expire as shown on Exhibit B (the "Development Agreement Schedule"), or upon the execution by Arby's of the Franchise Agreement for the last of the Restaurants specified on the development schedule (the "Development Schedule") set forth in Exhibit B, whichever occurs first.

3. **DEVELOPMENT FEE**. Upon execution of this Development Agreement, Developer shall pay to Arby's a fee (the "Development Fee"), as shown on Exhibit B. This Development Fee shall be fully earned by Arby's in consideration of its execution of this Development Agreement and shall be non-refundable. Developer also must pay Arby's or the affiliates of Arby's within ten (10) calendar days after demand: (i) all sales taxes, corporate taxes and any like taxes imposed on, required to be collected by, or paid by Arby's on account of Arby's collection of any fee related to this Development Agreement; (ii) all franchise or like taxes, whether based on gross receipts, gross revenues, Development Fee or otherwise, imposed on, required to be collected by, or paid by Arby's; and (iii) all other amounts Arby's pays or must pay for Developer for any reason.

4. **DEVELOPMENT SCHEDULE.** Developer shall open and continuously operate properly franchised Arby's Restaurants in accordance with the Development Schedule set forth in Exhibit B. In the event that Developer opens and continuously operates a greater number of Arby's Restaurants than required during any interim period of the Development Schedule, the requirements of the succeeding period(s) shall be deemed satisfied to the extent of such excess number of Restaurants, up to the total number of Restaurants specified in the Development Schedule.

5. LOCATION OF RESTAURANTS. Developer is responsible for locating proposed sites within the Territory for each of the Restaurants contemplated in the Development Schedule; during the term of this

Development Agreement, Developer shall use its best efforts to locate suitable sites. Arby's may, in its judgment, offer counseling and advice in site selection. In no event, however, shall Arby's be obligated to loan money, guarantee leases, provide financing or otherwise become directly involved and/or obligated to Developer or to any third party in respect of such site selection or development; these activities and undertakings shall be the exclusive responsibility of Developer, financially and otherwise.

6. SITE ACCEPTANCE. Upon selection by Developer of a proposed site for a Restaurant, Developer shall promptly submit to Arby's such specific site data and demographic and other information concerning the site as may be reasonably required by Arby's, utilizing such forms as may be required by Arby's. Arby's shall either accept or reject such site in accordance with Arby's then-current site selection policies and procedures. To be effective, any acceptance must be in writing. Developer understands and acknowledges that Arby's may reject any proposed site, in which event, Developer will not proceed at the rejected site but will seek to locate an acceptable site. The acquisition in any manner of any proposed site or the expenditure of any amount associated with any proposed site prior to written acceptance by Arby's shall be at the sole risk and responsibility of Developer and shall not obligate Arby's, in any way, to accept same.

7. **DISCLAIMER**. In executing this Development Agreement, accepting a proposed site, giving approvals or advice, or providing services or assistance in connection with this Development Agreement, Arby's does not guarantee the suitability of an accepted site or the success of any Arby's Restaurant established at such site. Arby's expressly disclaims any warranties, express or implied, with respect to the suitability of any site or the success of any Restaurant. Developer understands and acknowledges that the suitability of a site and the success of any Restaurant depends on many factors outside the control of either Arby's or Developer (such as interest rates, unemployment rates, demographic trends, and the general economic climate), but principally depends on Developer's efforts in the operation of the Restaurant.

8. **LOCATION REQUIREMENTS.** As a condition for accepting a proposed site, Arby's may require Developer to negotiate a lease or sales contract that includes certain terms regarding duration or other specified matters. Developer understands and acknowledges that a site acceptance may be conditioned on such matters, and if Developer does not wish to or cannot satisfy the pertinent conditions within a reasonable time, the site will be deemed rejected. If Developer (or a licensed entity of Developer) will be leasing the site for its Restaurant, then promptly following Arby's written approval of the site and prior to Developer (or a licensed entity of Developer) becoming a lessee of the Franchised Premises, he/ she will provide Arby's with a true, correct and complete copy of any such lease, which lease is subject to Arby's acceptance, which acceptance will not be unreasonably withheld, delayed or conditioned. Additionally, Developer (or a licensed entity of Developer) will use its commercially reasonable best efforts to include the following terms in its lease for the Franchised Premises: (i) a provision reserving to Arby's the right to receive an assignment of the lease upon termination (prior to expiration) of the Franchise Agreement; (ii) a provision requiring the lessor concurrently to send Arby's a copy of any written notice of a lease default sent to Developer (or a licensed entity of Developer) and granting Arby's the right (but not the obligation) to cure any lease default within fifteen (15) business days after the expiration of Developer's (or a licensed entity of Developer's) cure period; (iii) a provision evidencing their right to display the Trademarks according to the specifications in the Arby's Operating Standards Manual ("Manual") (subject only to applicable law); and (iv) provisions, in form satisfactory to Arby's, expressly providing both Developer (or a licensed entity of Developer) and Arby's the ability to take all actions necessary in order to comply with Arby's option to cure a default under the Franchise Agreement, including but not limited to, requiring the lessor thereunder to give Arby's reasonable notice of any contemplated termination. Neither Arby's acceptance of the Franchised Premises nor Arby's review and acceptance of the lease shall constitute a guarantee or warranty, express or implied, of the successful operation or profitability of a Restaurant at the Franchised Premises. Such review and acceptance indicate only that Arby's believes the Franchised Premises and the lease terms meet Arby's then current criteria.

9. CONSTRUCTION. Upon receiving acceptance for a proposed site, Developer shall proceed promptly to secure control of the accepted site and to obtain necessary zoning and building approvals and permits. Arby's will provide standard plans for the Arby's-approved building, including specifications for fixtures, furnishings, signs, and equipment. Developer must hire an architect and general contractor to adapt these standard plans to the accepted site and must submit final working plans to Arby's for approval within the time limits set by Arby's. Developer shall not proceed with construction or remodeling until Developer has received Arby's written approval of the final working plans. Developer shall ensure that the building is

constructed or remodeled in accordance with the final working plans and specifications designated and approved by Arby's in writing. Developer will allow Arby's to make periodic inspections and will provide such periodic progress reports as may be requested by Arby's. Developer shall submit actual construction costs to Arby's within one hundred twenty (120) days of project completion.

10. TRAINING.

- (a) Developer, a general partner of Developer (if Developer is a partnership), or the majority shareholder, limited partner, member or other equity owner of Developer (if Developer is a corporation), must complete Arby's New Franchisee Orientation ("NFO") program prior to issuance of the Franchise Agreement unless Developer is already operating at least one Arby's Restaurant.
- (b) Three representatives of Developer must attend and be certified at Arby's Restaurant Management Training Program ("MTP"), or a comparable training program approved by us in our sole judgment, at a Nationally Certified Training Restaurant ("NCTR"), prior to issuance of the first Franchise Agreement. If Developer is an individual who intends to participate in the daily operation of the Restaurant, or if Developer includes a general partner or shareholder, limited partner, member or other equity owner who intends to participate in the daily operation of the Restaurant, that person must attend and be certified at the MTP as one of Developer's three representatives.
- (c) If Developer is already operating one Arby's Restaurant, three additional representatives of Developer must attend and be certified at MTP prior to issuance of the second Franchise Agreement, and one representative of Developer per Restaurant must attend and be certified at MTP prior to the issuance of any and all subsequent Franchise Agreements.
- (d) Arby's will pay the tuition for training at the NFO program and for attendance at MTP of up to three managers at an NCTR for the first Restaurant and one manager for the second Restaurant. All other tuition and expenses shall be the sole responsibility of Developer (including training fees or tuition).

11. FRANCHISE AGREEMENT.

- (a) No Arby's Restaurant may be opened or operated by Developer under any circumstances until the required Franchise Fee shown on Exhibit B has been paid and the Franchise Agreement for such location has been executed by Arby's.
- (b) The Franchise Fee for each Franchise Agreement must be paid upon the earlier of either ninety (90) calendar days prior to the scheduled opening or upon commencement of construction.
- (c) All Franchise Agreements issued pursuant to this Development Agreement will contain generally the same terms and conditions as are being offered to other franchisees similarly situated at the time of issuance, including without limitation those pertaining to the duration of the Franchise Agreement, except that, as long as Developer fully complies with this Development Agreement, the fees payable under each Franchise Agreement will reflect the royalty and/or franchise fee incentive programs listed on Exhibit B. If Developer fails to comply with the Development Schedule or any other provision of this Development Agreement, then, without limiting Arby's other rights and remedies, including without limitation the right to terminate this Development Agreement pursuant to Section 13, Developer shall no longer be eligible for any royalty and/or franchise incentive programs listed on Exhibit B.
- (d) As a condition to Arby's execution of each Franchise Agreement, Arby's may require Developer's principals, or its ultimate parent company, if any, (the "Guarantors") to execute, in a form acceptable to Arby's in its sole judgment, a guaranty to secure payment of royalties and other fees required to be paid and performance of all obligations under the Franchise

Agreement.

- (e) Developer shall comply with Arby's then-current franchising policies and procedures for issuance of the Franchise Agreements. Arby's need not issue a Franchise Agreement if Developer does not meet Arby's then-current franchising policies and procedures for issuance of the Franchise Agreements.
- (f) Arby's shall be under no obligation to execute and issue a Franchise Agreement if Developer is in breach or default of any other License or Franchise Agreement between Arby's and Developer, or if Developer is not eligible for expansion pursuant to Arby's then-current criteria for expansion.
- (g) Arby's shall be under no obligation to execute and issue a Franchise Agreement unless Developer has complied in a timely manner with all terms and conditions of this Development Agreement and has satisfied all requirements set forth herein (including construction and training requirements) with respect to the pertinent accepted site.
- (h) If and when a Franchise Agreement is executed by Arby's, it shall govern the relations between the parties with respect to the pertinent Restaurant.

12. NO RIGHT TO OPERATE OR USE TRADEMARKS. Except as provided herein, Developer acknowledges that until a Franchise Agreement has been issued for a specified site, Developer shall not have or be entitled to exercise any of the rights, powers and privileges granted by the Franchise Agreement, including without limitation the right to use Arby's Trademarks; that the execution of this Development Agreement shall not be deemed to grant any such rights, powers or privileges to Developer; and that Developer may not under any circumstances commence operation of any Arby's Restaurant prior to execution by Arby's of a Franchise Agreement for the pertinent location.

13. TERMINATION. This Development Agreement shall terminate immediately and without notice to either party upon:

- (a) the death of Developer, if Developer is an individual; or
- (b) the commencement of any proceedings by or against Developer under the Bankruptcy Act, under any Chapter thereof or amendment thereto, or under any other insolvency act, whether federal or state; the appointment of any trustee or receiver for the business or property of Developer; or any assignment by Developer for the benefit of creditors.

Arby's shall have the right at its election to terminate this Development Agreement immediately upon notice to Developer, upon the occurrence of any of the following:

- (c) failure to comply with the Development Schedule;
- (d) the attempted assignment of this Development Agreement without the prior written approval of Arby's;
- (e) if Developer is a corporation or a partnership, the transfer of any of the capital stock or partnership interest of such corporation or partnership during the term of this Development Agreement without the prior written approval of Arby's;
- (f) the discovery by Arby's of any material misrepresentation in any of the information or documents submitted to Arby's by or on behalf of Developer;
- (g) any violation by Developer of any of the provisions of this Development Agreement; or

(h) the termination by Arby's of any License or Franchise Agreement or other agreement between Arby's and Developer or Developer's failure to cure a default under any other agreement between Arby's and Developer within the time specified by Arby's.

For purposes of Sections 11 and 13 herein, any License or Franchise Agreements issued to Developer, any affiliated company of Developer or any corporation, Guarantor, partnership or joint venture (or their affiliates) in which Developer or any stockholder, Guarantor, partner or joint venture of Developer, direct or indirect, has any interest of ownership or participation, regardless of location, shall be deemed an agreement between Arby's and Developer.

14. EFFECT OF EXPIRATION OR TERMINATION. Upon expiration or completion of this Development Agreement, or upon termination for any reason, the rights granted to Developer pursuant to Section 1 of this Development Agreement shall be extinguished immediately. Unless the parties have executed a new development agreement, Arby's thereafter shall have the right to operate or permit others to operate Arby's Restaurants within the Territory, except as limited by the Unit Trading Area or Protected Area provisions of any then-effective License or Franchise Agreements.

15. CONFIDENTIALITY. At all times during the term of this Development Agreement, and after termination of this Development Agreement for any reason, Developer (and its directors, officers, employees, representatives, managers, shareholders, members, partners, or other equity owners and any Guarantors) shall not divulge, disclose or communicate, directly or indirectly, to any other person or entity any confidential or proprietary information or knowledge obtained from Arby's.

16. ASSIGNMENT. This Development Agreement shall inure to the benefit of and be binding upon Arby's, its successors and assigns. However, neither this Development Agreement nor any of Developer's rights hereunder shall be assignable or transferable by Developer, directly or indirectly, by operation of law or otherwise, without prior written approval from Arby's.

17. NEW DEVELOPMENT AGREEMENT. If Developer wishes to negotiate a new development agreement with Arby's with respect to further development of Arby's Restaurants in the Territory, Developer must so advise Arby's in writing sixty (60) calendar days before the expiration date of this Development Agreement or sixty (60) calendar days before the anticipated date of execution of the Franchise Agreement for the final restaurant under the Development Schedule in Exhibit B. Subject to receipt of such notice and so long as Developer has substantially complied with the Development Agreement during the initial term, and at the expiration date of the Development Agreement, and within twelve (12) months prior thereto, Developer is not and has not been in default in the performance of any material obligation under this Development Agreement or any License or Franchise Agreement or other agreement with Arby's, Arby's then will negotiate in good faith with Developer with respect to a new development agreement during the remainder of the term of this Development Agreement.

18. NOTICE. Any and all notices and demands required to be given hereunder shall be in writing and sent by a recognized overnight delivery or express service that provides evidence of delivery or attempted delivery (e.g. Fed Ex; DHL) to Arby's Franchisor, LLC, Attention: General Counsel, Three Glenlake Parkway NE, Atlanta, Georgia 30328, and by facsimile to (678) 514-5344 and to Developer at the notice address specified in Exhibit B, or to such other addresses as either party may hereafter provide to the other as a notice or principal address. Developer is required to provide Arby's with an official email address which will be set forth in Exhibit B to receive communications, and Arby's electronic transmission of these communications to this email address shall be considered valid written notice delivered in compliance with this Section 18. Any notice, demand, or communication shall be deemed given as of the date of delivery or attempted delivery. Developer must notify Arby's of and maintain a street address for the purposes of all notices required hereunder, and shall provide Arby's with current facsimile, phone numbers and addresses (including email) in order to maintain current notice and contact information.

19. GOVERNING LAW AND FORUM SELECTION. This Development Agreement shall be governed, construed and interpreted in accordance with the laws of the State of Georgia. In the event of any dispute concerning the parties' rights or obligations under this Development Agreement, Developer agrees to file any suit against Arby's only in the federal or state court having jurisdiction where Arby's principal office is

then located.

20. DEVELOPER'S ACKNOWLEDGEMENTS. Developer understands and acknowledges that there are significant risks in any business venture and that the primary factor in Developer's success or failure under this Development Agreement will be Developer's own efforts. In addition, Developer acknowledges that Arby's and its representatives have made no representations to Developer other than or inconsistent with the matters set forth in the Franchise Disclosure Document provided to Developer and that Developer has undertaken this venture solely in reliance upon the matters set forth in the Franchise Disclosure Document provided to Developer agrees that no past, present or future director, officer, employee, incorporator, member, partner, stockholder, subsidiary, affiliate, controlling party, entity under common control, ownership or management, vendor, service provider, agent, attorney or representative of Arby's will have any liability for (i) any of Arby's obligations or liabilities relating to or arising from this Development Agreement, (ii) any claim against Arby's based on, in respect of, or by reason of, the relationship between Developer and Arby's, or (iii) any claim against Arby's based on any alleged unlawful act or omission.

21. ENTIRE AGREEMENT. This Development Agreement, including all attached Exhibits which are incorporated herein by reference, contains the entire agreement between the parties with respect to the subject matter hereof and shall not be modified except by a written document executed by both parties. Notwithstanding the foregoing, nothing in the preceding sentence is intended to disclaim the representations made in the Franchise Disclosure Document.

22. NO WAIVER OR DISCLAIMER OF RELIANCE IN CERTAIN STATES. The following provision applies only to franchisees and franchises that are subject to the state franchise disclosure laws in California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington or Wisconsin:

No statement, questionnaire or acknowledgment signed or agreed by Developer in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by Arby's, any franchise seller, or any other person acting on behalf of Arby's. This provision supersedes any other term of any document executed in connection with the franchise.

This Development Agreement is hereby executed by Arby's and the Developer effective on the date indicated on the first page of this Development Agreement.

DEVELOPER:

By: ___ Name Title

ARBY'S FRANCHISOR, LLC

By: _____ Name Title

EXHIBIT A TERRITORY

| Area 1. | AC AC***** | Territory1 [A one (1) mile radius of the site-specific address of or specify:] | County Reference | ST | DMA Reference | Exhibit A-1 | Development Incentive |
|------------|---------------|--|---------------------|----|------------------|----------------|--------------------------|
| 2. | AC***** | | | | | A-2 | |

¹The TERRITORY above will exclude malls, college and university campus locations, hospitals, and other similar institutional type facilities, toll plazas, military bases, theme/amusement parks, airports, casinos, special location activity centers such as sports arenas, and sovereign nations.

EXHIBIT B DEVELOPMENT AGREEMENT SCHEDULE

I. Term

Subject to Section 2 of the Development Agreement, the term of this Development Agreement shall expire on ______ or whenever the last Arby's Restaurant opens, whichever occurs first.

II. Development Schedule

| Date by Which Complete Site Package Must be Submitted | Date by Which the Restaurants Must be Opened and Continuously Operating for Business in the Territory | Annual Number of Restaurants to be opened | Cumulative Number of Restaurants Required to be Open and Continuously Operating for Business in the Development Territory |
|--|--|---|--|
| | | | |
| | | | |

III. Certain Development Terms

| Fees | Traditional Development | Non- Traditional Development | Proximity Incentive Program ("PIP") | | |
|---|----------------------------|------------------------------------|---|---|---|
| Development Fee: Number of Restaurants x Development Fee per Restaurant \$ = \$ | \$12,500 | \$0 | \$12,500 | | |
| Franchise Fee per Restaurant | \$37,500 | \$18,750 | \$37,500 | | |
| Royalty Fee Rate | 4% | 6.2% | 1% year one of operations 2% year two of operations 3% year three of operations 4% for the remainder of the term | • | • |
| Advertising and Marketing Service Fee Rates | Standard Dues | (Note 1) | Standard Dues | • | • |

ACKNOWLEDGED AND APPROVED

_____ (Developer)

_____ (Arby's)

Notes:

(1) Pursuant to the terms of the Franchise Agreement and any amendments thereto, Arby's will pay the Advertising and Marketing Service Fee to the AFA Service Corporation (or its successor) on behalf of the franchisee.

IV. Developer Notice and Email Addresses

ACKNOWLEDGED AND APPROVED

_____ (Developer)

_____(Arby's)

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2

INCENTIVE AMENDMENT TO THE DEVELOPMENT AGREEMENT

2024 INCENTIVES AMENDMENT TO THE ARBY'S DEVELOPMENT AGREEMENT

This Incentives Amendment to the Development Agreement (the "Amendment") is made and entered into on ______ (the "Effective Date"), by and between ARBY'S FRANCHISOR, LLC ("we," "us," or "our") and ______ ("you" or "your").

BACKGROUND

A. [Note: Only include this recital if the parties are signing a **new** Development Agreement to receive the incentives] Simultaneously with signing this Amendment, we and you are signing that certain Development Agreement dated as of the date hereof (the "Development Agreement") granting you the right to develop one or more Arby's Restaurants in the Territory (the "New Commitments" or "Incentive Commitments"). All initial capitalized terms used but not defined in this Amendment shall have the meanings set forth in the Development Agreement.

B. [Note: Only include this recital if the parties are **amending an existing** Development Agreement to receive the incentives] Simultaneously with signing this Amendment, we and you are amending that certain Development Agreement dated ______

(as amended, the "Development Agreement") granting you the right to develop new, additional Arby's Restaurants in the Territory (each a "New Commitment" and collectively, the "New Commitments"). You understand that the terms of this Amendment will apply to all New Commitments and any Arby's Restaurant(s) you agreed to develop before entering into this Amendment but have not opened as of the date you sign this Amendment (collectively, the "Incentive Commitments"). All initial capitalized terms used but not defined in this Amendment shall have the meanings set forth in the Development Agreement.

C. Before developing and operating each Incentive Commitment that you agree to open under the Development Agreement, you must sign the then-current form of Franchise Agreement (each a "Franchise Agreement" and, collectively, the "Franchise Agreements").

D. We and you are signing this Amendment because we have committed, upon the satisfaction of certain conditions, to modify certain requirements under each Franchise Agreement you signed in connection with the Development Agreement to reflect incentives we currently offer or previously offered.

AGREEMENT

NOW THEREFORE, in consideration of the mutual promises contained herein and in the Development Agreement, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. <u>Application of Amendment</u>. We and you are signing this Amendment because we and you are signing or amending the Development Agreement on or before March 31, 2025 and the Incentive Commitments you agreed to develop under the Development Agreement may be eligible for one or more incentive programs described in this Amendment. Therefore, notwithstanding any terms in the Development Agreement to the contrary, if you meet the applicable incentive program conditions, then we agree that the Franchise Agreement(s) that we and you sign for certain Restaurant(s) developed under the Development Agreement will reflect the terms of the applicable incentive programs described in this Amendment.

New Restaurant Opening Incentive. [Note: Only include if the franchisee 2. qualifies for the New Restaurant Opening Incentive] Because we and you are signing this Amendment before March 31, 2025 to develop one to four New Commitments, each Incentive Commitment you agree to develop under the Development Schedule will receive the benefits of our "New Restaurant Opening" or "NRO" incentive program, if (a) when you open the Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you or your affiliates, including the DA, (b) you open and begin operating that Restaurant in accordance with the Development Agreement and applicable Franchise Agreement on or before the deadline in the Development Schedule (the "Applicable Opening Deadline"), (c) you provide to us a report, in the format and containing the information that we reasonably specify, identifying the amounts that you spend in various categories relating to the development and opening of that Restaurant within 120 days after the Restaurant first opens for business, and (d) you build that Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement and applicable Franchise Agreement, then you will receive the benefits of the NRO incentive program described in this Section. If you fail to satisfy any of the conditions listed in (a) through (d) above, the New Restaurant Opening incentive program will not apply to the Restaurant(s). If you meet the requirements of the New Restaurant Opening incentive program, then under the applicable Franchise Agreement:

a. We will waive the payment of the initial franchise fee under Article 2 of the Franchise Agreement.

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Year 3 | 1.0% |
| Year 4 | 2.0% |
| Year 5 through remainder of the term | 4.0% |

b. The Royalty Fee will be amended as set forth below:

c. The Advertising and Marketing Service Fee will be amended as set forth below; *provided*, however, the discounts described below are subject to the then-current minimum Advertising and Marketing Services Fee, as periodically determined by AFA Service Corporation (or its successor), and as of the date of this Amendment, the current minimum Advertising and Marketing Services Fee is equal to 0.85% of Gross Sales:

| Duration of Effective Advertising and Marketing Service Fee | Discount on Advertising and Marketing Service Fee |
|--|--|
| Opening through Year 3 | 75% Discount Off Standard Dues |
| Year 4 | 50% Discount Off Standard Dues |
| Year 5 through remainder of the term | Standard Dues |

3. <u>Deeper New Restaurant Opening Incentive</u>. [*Note: Only include if the franchisee qualifies for the Deeper NRO Incentive*] Because we and you are signing this Amendment before March 31, 2025 to develop five or more New Commitments, each Incentive Commitment you agree to develop under the Development Schedule will receive the benefits of our "Deeper New Restaurant Opening" or "Deeper NRO" incentive program, if you (a) when you open the

Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you or your affiliates, including the DA, (b) you open and begin operating that Restaurant in accordance with the Development Agreement and applicable Franchise Agreement on or before the deadline in the Development Schedule (the "Applicable Opening Deadline"), (c) you provide to us a report, in the format and containing the information that we reasonably specify, identifying the amounts that you spend in various categories relating to the development and opening of that Restaurant within 120 days after the Restaurant first opens for business, and (d) you build that Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement and applicable Franchise Agreement, then you will receive the benefits of the Deeper NRO incentive program described in this Section. If you fail to satisfy any of the conditions listed in (a) through (d) above, the Deeper NRO incentive program will not apply to the Restaurant(s). If you meet the requirements of the Deeper NRO incentive program, then under the applicable Franchise Agreement:

a. We will waive the payment of the initial franchise fee under Article 2 of the Franchise Agreement.

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Month 6 | 0.0% |
| Month 7 through Year 4 | 1.0% |
| Year 5 | 2.0% |
| Year 6 through remainder of the term | 4.0% |

b. The Royalty Fee will be amended as set forth below:

c. The Advertising and Marketing Service Fee will be amended as set forth below; *provided*, however, the discounts described below are subject to the then-current minimum Advertising and Marketing Services Fee, as periodically determined by AFA Service Corporation (or its successor), and as of the date of this Amendment, the current minimum Advertising and Marketing Services Fee is equal to 0.85% of Gross Sales:

| Duration of Effective Advertising and Marketing Service Fee | Discount on Advertising and Marketing Service Fee |
|--|--|
| Opening through Year 3 | 75% Discount Off Standard Dues |
| Year 4 | 50% Discount Off Standard Dues |
| Year 5 through remainder of the term | Standard Dues |

4. <u>Select Developing Markets Incentive Program</u>. [*Note: Only include if the franchisee qualifies for the Select Developing Markets Incentive Program*] Because we and you are signing this Amendment before March 31, 2025 to develop two or more New Commitments that will be located within the Select Developing Markets Territory (defined below), each Incentive Commitment you agree to develop under the Development Schedule will receive the benefits of our "Select Developing Markets" incentive program, if you (a) when you open the Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you or your affiliates, including the DA, (b) you open and begin

operating that Restaurant in accordance with the Development Agreement and the applicable Franchise Agreement on or before the deadline in the Development Schedule (the "Applicable Opening Deadline"), (c) you provide to us a report, in the format and containing the information that we reasonably specify, identifying the amounts that you spend in various categories relating to the development and opening of that Restaurant within 120 days after the Restaurant first opens for business, and (d) you build that Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement and the applicable Franchise Agreement, then you will receive the benefits of the Select Developing Markets incentive program described in this Section. If you fail to satisfy any of the conditions listed in (a) through (d) above, the Select Developing Markets incentive program will not apply to the Restaurant(s).

The "Select Developing Markets Territory includes Bakersfield, CA; Chico-Redding, CA; Eureka, CA; Fresno-Visalia, CA; Los Angeles, CA; Monterey-Salinas, CA; Palm Springs, CA; Sacramento-Stockton-Modesto, CA; San Diego, CA; San Francisco-Oakland-San Jose, CA; Santa Barbara-Santa Maria-San Luis Obispo, CA; Yuma AZ-El Centro, CA; Hartford & New Haven, CT; Washington, DC/Hagerstown, MD; Miami-Ft. Lauderdale, FL; Tampa-St. Petersburg (Sarasota), FL; Jacksonville, FL; Ft. Myers-Naples, FL; West Palm Beach-Fort Pierce, FL; Tallahassee, FL; Thomasville, GA; Honolulu, HI; Chicago, IL; Lafayette, LA; Lake Charles, LA; New Orleans, LA; Boston, MA/Manchester, NH; Springfield-Holyoke, MA; Bangor, ME; Portland-Auburn, ME; Presque Isle, ME; Albany-Schenectady-Troy, NY; New York, NY; Rochester, NY; Syracuse, NY; Portland, OR; Philadelphia, PA; Providence, RI/New Bedford, MA; Abilene-Sweetwater, TX; Austin, TX; Corpus Christi, TX; Harlingen-Weslaco-Brownsville-Mcallen, TX; Houston, TX; Laredo, TX; Odessa-Midland, TX; Tyler-Longview (Lufkin & Nacogdoches), TX; Waco-Temple-Bryan, TX; San Antonio, TX; and Burlington, VT/Plattsburg, NY.

If you meet the requirements of the Select Developing Markets incentive program, then under the applicable Franchise Agreement:

a. We will waive the payment of the initial franchise fee under Article 2 of the Franchise Agreement.

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|---|-----------------------|
| Opening through Year 1 | 0.0% |
| Year 2 to Year 4 | 1.0% |
| Year 5 | 2.0% |
| Year 6 through remainder of the term (except as provided below) | 4.0% |

b. The Royalty Fee will be amended as set forth below:

(i) For the first and second Franchise Agreements that are executed for a New Commitment in accordance with the Development Agreement, if the applicable Restaurants open and begin operating in compliance with the Development Agreement, this Amendment and the applicable Franchise Agreement, then no later than sixty (60) days after the fourth (4th) annual anniversary from the date you actually opened and commenced operations of the first and second Restaurants, you must submit to us a report detailing

the first and second Restaurants' trailing-twelve-months' Gross Sales data (the "Gross Sales Report"). If the Gross Sales Report demonstrates that the Restaurant collected less than \$1,300,000 during the reporting period, then you must use your good faith efforts to increase your Gross Sales.

Then no later than sixty (60) days after the fifth (5th) annual anniversary from the date you actually opened and commenced operations of the Restaurant, you must submit to us an updated Gross Sales Report (the "Updated Gross Sales Report"). If the Updated Gross Sales Report demonstrates that the Restaurant collected less than \$1,300,000 during the reporting period, and you used good faith efforts to increase your Gross Sales, then notwithstanding Section 3:1 of the Franchise Agreement or Exhibit A of the Franchise Agreement, the Royalty for the first and second Franchise Agreements that are executed for a New Commitment in accordance with the Development Agreement will be further amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|---------------------------------------|-----------------------|
| Year 6 to Year 10 | 2.0% |
| Year 11 through remainder of the term | 4.0% |

c. The Advertising and Marketing Service Fee will be amended as set forth below; *provided*, however, the discounts described below are subject to the then-current minimum Advertising and Marketing Services Fee, as periodically determined by AFA Service Corporation (or its successor), and as of the date of this Amendment, the current minimum Advertising and Marketing Services Fee is equal to 0.85% of Gross Sales:

| Duration of Effective Advertising and Marketing Service Fee | Discount on Advertising and Marketing Service Fee* |
|--|---|
| Opening through Year 3 | 75% Discount Off Standard Dues |
| Year 4 | 50% Discount Off Standard Dues |
| Year 5 through remainder of the term | Standard Dues |

5. **Pioneer Incentive Program**. [Note: Only include this provision if this Amendment is being signed in connection with the first person developing two or more restaurants in Connecticut, District of Columbia, Hawaii, Maine, Massachusetts, New Hampshire, Rhode Island, and/or Vermont] Because we and you are signing this Amendment before March 31, 2025 to develop two or more New Commitments that will be located within Connecticut, District of Columbia, Hassachusetts, New Hampshire, Rhode Island, and/or Vermont] Because we and you are signing this Amendment before March 31, 2025 to develop two or more New Commitments that will be located within Connecticut, District of Columbia, Hawaii, Maine, Massachusetts, New Hampshire, Rhode Island, and/or Vermont (the "Pioneer Incentive Territory"), the first and second New Commitment you agree to develop under the Development Schedule and are located within the Pioneer Incentive Territory will receive the benefits of our "Pioneer Incentive" program, if you (a) open and begin operating that Restaurant in accordance with the Development Agreement and the applicable Franchise Agreement on or before the deadline in the Development Schedule (the "Applicable Opening Deadline"), (b) provide to us a report, in the format and containing the information that we reasonably specify, identifying the amounts that you spend in various categories relating to the development and opening of that Restaurant within 120 days after the Restaurant first opens for business, and (c)

build that Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement and the applicable Franchise Agreement. If you fail to satisfy any of the conditions listed in (a) through (c) above, the Pioneer Incentive program will not apply to the Restaurant(s)._If you meet the requirements of the Pioneer Incentive program, then under the applicable Franchise Agreement, we agree to (i) credit an amount equal to \$50,000 towards the Royalty Fees owed under the first Franchise Agreement signed in connection with the New Commitments, and (ii) credit an amount equal to \$50,000 towards the Royalty Fees owed under the second Franchise Agreement signed in connection with the New Commitments.

6. <u>Early Opening Incentive</u>. If you meet the requirements of the New Restaurant Opening, Deeper NRO, or Select Developing Markets incentive program set forth above, then for each Franchise Agreement that is executed for an Incentive Commitment in accordance with the Development Agreement, and you open and begin operating the Restaurant in accordance with the Development Agreement before the Applicable Opening Deadline, then the Royalty Fee will be zero percent (0%) from the date you open the Restaurant until the Applicable Opening Deadline (not to exceed twelve (12) months), then the applicable royalty rate shall apply. If you open the Restaurant on or after the Applicable Opening Deadline, the Early Opening Incentive described in this Section will not apply to the Restaurant.

7. VetFran Program. [Note: Only include if the Developer or its owner(s) qualify for the VetFran Program.] Because we and you are signing this Amendment before March 31, 2025 and you are a veteran or returning service member who has not previously signed, or had an affiliate that signed, a Development Agreement or Franchise Agreement with us and who gualifies and signs the Development Agreement to develop two or more Arby's Restaurants, each New Commitment you develop under the Development Schedule will receive the benefits of our "VetFran Program" incentive if you (a) when you open the Restaurant, you and your affiliates are in substantial compliance with the Development Agreement and each other agreement between us and you or your affiliates. (b) open and begin operating that Restaurant in accordance with the Development Agreement and the applicable Franchise Agreement on or before the deadline in the Development Schedule (the "Applicable Opening Deadline"), (c) provide to us a report, in the format and containing the information that we reasonably specify, identifying the amounts that vou spend in various categories relating to the development and opening of that Restaurant within 120 days after the Restaurant first opens for business, and (d) build that Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement and the applicable Franchise Agreement. If you satisfy the conditions in (a) through (d) above, we will credit an amount equal to \$10,000 towards the Royalty Fees owed under each Franchise Agreement signed in connection with the Development Agreement, up to \$100,000 in total. If you fail to satisfy any of the conditions listed in (a) through (d) above, the VetFran Program will not apply to the Restaurant(s).

8. <u>Miscellaneous</u>. The Background is incorporated into this Amendment by this reference. This Amendment is an amendment to, and forms a part of, the Development Agreement. If there is an inconsistency between this Amendment and the Development Agreement, the terms of this Amendment shall control. This Amendment, together with the Development Agreement, constitutes the entire agreement among the Parties hereto, and there are no other oral or written representations, understandings or agreements among them, relating to the subject matter of this Amendment. Except as specifically provided in this Amendment, all of the terms, conditions and provisions of the Development Agreement will remain in full force and effect as originally written and signed.

IN WITNESS WHEREOF, the parties have executed this Amendment the date of the Effective Date.

YOU:

| By: | | |
|--------|--|--|
| Name: | | |
| Title: | | |

US:

ARBY'S FRANCHISOR, LLC

By:

Name:_____ Title:_____

EXHIBIT D

FRANCHISE AGREEMENT

EXHIBIT D

Restaurant # ____



FRANCHISE AGREEMENT

ARBY'S FRANCHISOR, LLC FRANCHISE AGREEMENT

TABLE OF CONTENTS

Page

| Article 1. | Grant of Franchise | 1 |
|-------------|---|-----|
| Article 2. | Franchise Fee | 2 |
| Article 3. | Royalty Fee | 3 |
| Article 4. | Operating Standards and Conditions | . 5 |
| Article 5. | Building and Equipment | 7 |
| Article 6. | Personnel and Management | |
| Article 7. | Product Standards | . 8 |
| Article 8. | Variation of Terms | . 9 |
| Article 9. | Right of Inspection | 10 |
| Article 10. | Advertising and Marketing | 10 |
| Article 11. | Trademark Standards | 12 |
| Article 12. | Franchisee's Financial Responsibilities | 13 |
| Article 13. | Franchisee Covenants | 15 |
| Article 14. | Duration and New Franchise Agreement | 16 |
| Article 15. | Default and Termination | 17 |
| Article 16. | Sale of Business or Transfer of Franchise Agreement | 20 |
| Article 17. | Right to Use Modifications or Changes | 23 |
| Article 18. | Notice | 23 |
| Article 19. | Divisibility of Provisions | 23 |
| Article 20. | Franchisee's Acknowledgement | 24 |
| Article 21. | Miscellaneous | |
| | | |

Exhibits:

- A Legal Description of the Property and Key Contract Data
- B Protected Area
- C Statement of Legal Composition
- D Guaranty and Assumption of Obligations
- E Market Tiers
- F EFT Authorization Agreement
- G Cooperative Area Advertising Program Standard Form Bylaws

ARBY'S FRANCHISOR, LLC FRANCHISE AGREEMENT

This is a Franchise Agreement (this "Franchise Agreement" or "Agreement") made as of the _____day of ______, 20____, by and between Arby's Franchisor, LLC, a Delaware limited liability company, with its principal office at Three Glenlake Parkway NE, Atlanta, Georgia 30328, ("Arby's"), and ______, a(n) individual/corporation/limited liability company/partnership with its/her/his principal office/residence located at ______ ("Franchisee").

WHEREAS, Arby's is licensed to use a number of trademarks, service marks and trade names (the "Arby's Trademarks" or the "Trademarks"), which have been used in the development, organization and operation of a system of restaurants (individually, an "Arby's Restaurant" or "Restaurant" and collectively, "Arby's Restaurants" or "Restaurants") featuring Arby's deli inspired sandwiches and related items (the "Arby's System" or the "System");

WHEREAS, substantial goodwill and public acceptance are associated with the Arby's Trademarks and the Arby's network of Restaurants;

WHEREAS, Arby's has entered into license and franchise agreements for the operation of Arby's Restaurants on a nationwide basis; and

WHEREAS, Franchisee desires to enter into this Franchise Agreement to receive the right and privilege to use the Arby's Trademarks in the operation of a single Arby's Restaurant, upon the terms and conditions hereinafter provided.

NOW, THEREFORE, it is mutually agreed as follows:

ARTICLE 1. GRANT OF FRANCHISE

- 1:1 Arby's hereby grants Franchisee a license and franchise to:
 - 1:1:1 FRANCHISED BUSINESS AND FRANCHISED PREMISES

Operate a restaurant business under the name "Arby's", only at the location fully described in Exhibit A (such location, the "Franchised Premises", and such business together with the Franchised Premises, the "Franchised Business"). Prior to Franchisee becoming a lessee of the Franchised Premises, Franchisee will provide Arby's with a true, correct and complete copy of any such lease, which lease is subject to Arby's acceptance, which acceptance will not be unreasonably withheld, delayed or conditioned. Additionally, Franchisee will use its commercially reasonable best efforts to include the following terms in its lease for the Franchised Premises: (i) a provision reserving to Arby's the right to receive an assignment of the lease upon termination (prior to expiration) of this Agreement; (ii) a provision requiring the lessor concurrently to send Arby's a copy of any written notice of a lease default sent to Franchisee and granting Arby's the right (but not the obligation) to cure any lease default within fifteen (15) business days after the expiration of Franchisee's cure period; (iii) a provision evidencing Franchisee's right to display the Trademarks according to the specifications in the Arby's Operating Standards Manual ("Manual") (subject only to applicable law); and (iv) provisions, in form satisfactory to Arby's, expressly providing both Franchisee and Arby's the ability to take all actions necessary in order to comply with Article 15:5 below, including but not limited to, requiring the lessor thereunder to give Arby's reasonable notice of any contemplated termination. Neither Arby's acceptance of the Franchised Premises nor Arby's review and acceptance of the lease shall constitute a guarantee or warranty, express or implied, of the successful operation or profitability of a Restaurant at the Franchised Premises. Such review and acceptance indicates only that Arby's believes the Franchised Premises and the lease terms meet Arby's then current criteria.

1:1:2 LICENSED TRADEMARKS

Use in the Franchised Business the trade name "Arby's" and those Arby's Trademarks presently or subsequently listed in the Manual, but only in the manner specified in the Manual and herein;

1:1:3 LICENSED PRODUCTS

Use the Trademarks in the Franchised Business only on or in connection with the sale of those food and non-alcoholic beverage products designated in the Manual as being included in Arby's standard menu or as otherwise designated in writing by Arby's in its sole judgment and meeting the specifications and quality standards set forth in the Manual or such other written designation by Arby's (the "Licensed Products"); and

1:1:4 LICENSED KNOW-HOW

Use in the Franchised Business Arby's distinctive business formats, methods, procedures, layouts, standards, specifications, designs, recipes, rules, and certain other trade secrets and proprietary information, as designated and adopted by Arby's (the "Licensed Know-How"), all of which Arby's may improve, further develop and otherwise periodically modify.

1:2 PROTECTED AREA

During the term of this Franchise Agreement (as defined in Article 14:1 below), Arby's will not operate, license or franchise any other restaurant using the Trademarks and offering deli inspired sandwiches in the "Protected Area", if any, bounded and described in Exhibit B. Arby's may operate, license or franchise restaurants in any location other than within the Protected Area. If for any reason there is no Protected Area identified and set forth on Exhibit B, then no Protected Area exists.

1:3 ENTITY REQUIREMENTS

Franchisee agrees and represents that: (i) it has the authority to sign, deliver, and perform its obligations under this Agreement and all related agreements and is duly organized or formed and validly existing in good standing under the laws of the state of its incorporation or formation; (ii) Exhibit C to this Agreement completely and accurately identifies all of Franchisee's owners and their interests in Franchisee, and is otherwise true and complete, as of the Effective Date; and (iii) Franchisee and its principals or, if permitted by Arby's, Franchisee's ultimate parent company, if any, ("Guarantors") must sign a Guaranty And Assumption of Obligations, in the form attached as Exhibit D to this Agreement ("Guaranty Agreement"), undertaking personally to be bound, jointly and severally, by all provisions in this Agreement and any ancillary agreements between Franchisee and Arby's. Franchisee and its principals agree to sign and deliver to Arby's revised Exhibits C to reflect any permitted changes in the information that Exhibit C now contains.

ARTICLE 2. FRANCHISE FEE

Prior to issuance of this Franchise Agreement and in consideration of its execution by Arby's, Franchisee shall pay to Arby's the initial franchise fee set forth in Exhibit A. Franchisee acknowledges that this sum has been fully earned by Arby's upon the execution of this Franchise Agreement and is non-refundable. The initial franchise fee is not in exchange for any particular products, services, or assistance, but instead solely in consideration of the granting of the franchise to operate the Franchised Business to Franchisee.

ARTICLE 3. ROYALTY FEE

3:1 MONTHLY ROYALTY FEE PAYMENT

From the date of opening of the Franchised Business, Franchisee shall pay Arby's a royalty fee equal to the percentage of Franchisee's Gross Sales (as defined in Article 3:1:3) from the operation of the Franchised Business set forth in Exhibit A. This fee attributable to Gross Sales each month shall be due and received by Arby's on or before the tenth (10th) day of the following month without notice from Arby's. If the Franchised Business first opens for business on any day other than the first day of a month, the first partial month shall be due in accordance with the foregoing.

3:1:1 GROSS SALES AND TRANSACTIONS DATA REPORTING

Each payment of royalties must be in a format as specified in the Manual and must be accompanied by a statement of the relevant Gross Sales and transactions data as well as any additional information as specified in the Manual. Upon Arby's request, the statement of the relevant Gross Sales and transactions data and any such additional information will be required to be submitted by electronic means as specified by Arby's in the Manual or otherwise in writing.

3:1:2 OVERDUE PAYMENTS

All overdue payments shall bear interest from the date due at the rate specified by Arby's from time to time, up to the highest rate permitted by the law of the state in which the Franchised Business is located or the laws of the State of Georgia, whichever is higher, but in no event to exceed eighteen percent (18.0%) per annum. Overdue payments will generally be applied to Franchisee's oldest obligation while Arby's reserves the right to apply payments as determined in its sole judgment, regardless of any designation by Franchisee to the contrary. This interest shall accrue regardless of whether Arby's exercises its right to terminate this Franchise Agreement due to Franchisee's default hereunder.

3:1:3 DEFINITION OF GROSS SALES

"Gross Sales" is defined as the total revenue received by Franchisee from the sale of all products and performance of all services in, on or from the Franchised Premises, whether for cash, check, credit or debit card, barter exchange, trade credit, or other credit transactions, and including commissions from vending and ATM machines, but excluding coupons and discounts, and sales tax or any similar taxes which are required by law to be computed separately and paid by the customer and paid to the appropriate taxing authority.

3:1:4 ROYALTY FEE CREDITS

Arby's may designate certain promotional or premium items (other than Licensed Products) sold by Franchisee as eligible for royalty fee credits. Any such designation will be made in writing by Arby's. Arby's will provide the necessary application form and procedures that must be followed by Franchisee in order to apply for the royalty fee credits. The amount of the credit will be calculated by applying the royalty fee percentage rate to the actual invoice cost of previously-designated promotional or premium items, including actual freight-in charges paid by Franchisee and excluding returns and allowances from suppliers. In order to receive the credit, Franchisee must complete and return on a timely basis the application form with all the required supporting documentation. The approved amount of royalty fee credit, if any, will be reported to Franchisee and then may be applied by Franchisee towards future royalty fee payments.

3:1:5 PAYMENT BY ELECTRONIC FUNDS TRANSFER

Arby's has the right in its sole judgment to require that each payment of royalties and the advertising and marketing service fee set forth in Article 10:2:2 below be made via electronic funds transfer ("EFT"). Franchisee will, upon execution of this Franchise Agreement or any time thereafter at Arby's request, execute all documents or forms as Arby's determines are necessary for Arby's to process EFT withdrawals from Franchisee's bank account(s) for such payments, including the EFT Authorization Agreement attached as Exhibit F. Arby's, its affiliate or AFA Service Corporation (or its successor), as applicable, will have the right to withdraw the entire amount due from Franchisee's designated bank account(s) in accordance with the terms of the Manual or such EFT Authorization Agreement. Franchisee agrees that in the event Franchisee fails to provide the Gross Sales and transactions data as described in Article 3:1:1. Arby's may withdraw an amount based upon estimated sales from Franchisee's designated bank account(s), provided that Arby's shall notify Franchisee (which notification may be made, in lieu of the provisions of Article 18, by way of an email message to the Franchisee's email address of record on file with Arby's) of its intention to make such a withdrawal, including the estimated amount due, no less than five (5) business days prior to making any such withdrawal. Further, Franchisee agrees that it will be responsible for: (i) any EFT transfer fee(s) or similar charges imposed by its bank; and (ii) any EFT payments that are not honored by Franchisee's bank for any reason, plus any service charges applied by Arby's and/or the bank. It will be a default of this Franchise Agreement if Franchisee closes its designated bank account(s) without Arby's prior written consent, or if Franchisee closes such account(s) with Arby's prior written consent and fails within a reasonable time thereafter, not to exceed five (5) business days, to establish another bank account and execute all documents necessary for Arby's to process the payments by EFT from such new bank account. Arby's reserves the right to require Franchisee to make payments pursuant to any other payment system that may be established in the future, including a system set up in accordance with Article 5:4. Franchisee agrees to maintain funds in the aforementioned designated bank account(s) to cover any withdrawals.

3:2 BUSINESS RECORDS AND AUDIT

Franchisee must maintain, and retain for three (3) years, each of the following:

(i) all records of sales, advertising and marketing expenses and other operating accounts of the Franchised Business; (ii) monthly remittance reports; (iii) sales journal reports that document how monthly sales reported to Arby's are calculated, including, but not limited to, calculation of Gross Sales, net sales, sales taxes, voids, refunds, discounts, coupons, gift cards redeemed and sold, actual cash deposits, credit card totals, cash over/short, paid-outs/paid-ins, and cumulative daily grand total of non-resettable sales; (iv) monthly and annual financial statements as discussed in Article 3:2:2 below; (v) federal and state sales tax records; (vi) daily activity reports for the Franchised Business (as prescribed by Arby's) and related cash register tapes and sales journals; and (vii) any other reports or records required by Arby's. Franchisee's Gross Sales and transactions data reports must be submitted to Arby's on a monthly basis as provided in Articles 3:1 and 3:1:1. Arby's may at any time during business hours at the Franchised Business, and with reasonable notice to Franchisee, examine Franchisee's and the Franchised Business' business, bookkeeping and accounting records, sales and tax records and returns, and other records. Franchisee must cooperate fully with Arby's and its representatives and independent accountants in any examination. All other records and reports must be available for submission to Arby's and must be submitted to Arby's upon its request. At its judgment, Arby's may audit any reports or records maintained or submitted by Franchisee.

3:2:1 INCORRECT GROSS SALES AND TRANSACTIONS DATA REPORTS

In the event any examination or audit discloses a deficiency in the Gross Sales and transactions data reports for any period, within five (5) calendar days after demand by Arby's, Franchisee shall pay Arby's the additional royalties, the advertising and marketing service fee set forth in Article 10:2:2 below, and all other amounts determined to be due and payable to Arby's, any Arby's affiliate or AFA Service Corporation (or its successor), plus applicable interest thereon as provided for in Article 3:1:2 above. In addition, if such deficiency is in excess of three percent (3.0%) of actual Gross Sales, Franchisee must reimburse Arby's for its reasonable costs for the examination and audit including, without limitation, the charges for all professionals and Arby's employees' travel and living expenses incurred in the examination or audit, such payment to be made by Franchisee to Arby's within five (5) calendar days after Arby's demand for payment. Arby's will refund any overpayment of royalties that is discovered in the audit within five (5) calendar days of learning of the overpayment.

3:2:2 MONTHLY AND ANNUAL FINANCIAL STATEMENTS

Arby's has the right to require that Franchisee, at Franchisee's sole cost and expense, provide to Arby's, in a format reasonably acceptable to Arby's, the following: (i) Franchised Business unit level monthly unaudited statements of income within thirty (30) calendar days after the end of each month; and (ii) Franchised Business unit level annual unaudited statements of income within ninety (90) calendar days after the end of each fiscal year. Franchisee is also required to have such Franchised Business unit level monthly and/or annual financial statements certified by an officer of Franchisee as being true, correct and complete in all material respects. In addition, if Franchisee has committed two (2) or more monetary defaults under this Franchise Agreement during any consecutive twelve (12) month period and received from Arby's notices of default for such monetary defaults (whether or not the monetary defaults relate to the same or to different provisions of this Franchise Agreement and whether or not the monetary defaults were ever cured), then without limiting Arby's other rights or remedies, Arby's thereafter has the right to require that Franchisee, at Franchisee's sole cost and expense, provide to Arby's, in a format reasonably acceptable to Arby's, the financial statements and reports that Arby's reasonably requires from time to time.

ARTICLE 4. OPERATING STANDARDS AND CONDITIONS

4:1 During the term of this Franchise Agreement:

4:1:1 CONFORM TO MANUAL

Franchisee will operate and maintain the Franchised Business in strict compliance with the Manual. Arby's will give Franchisee access to one (1) copy of the Manual, which may include audio, video, computer software, other electronic media, written materials, written directives in multiple forms including online postings on the Arby's System extranet (i.e. <u>www.myarbys.com</u> or its successor), email and/or other electronic communications, facsimiles, or any other medium capable of conveying the Manual's contents. It is Franchisee's responsibility to monitor for updates to the Manual. The Manual will, among other things, list the Trademarks to be used in the Franchised Business, and describe the systems, procedures, policies, methods, standards, specifications and requirements for operating the Franchised Business (collectively, the "operating standards"). Franchisee acknowledges and agrees that operating and maintaining the Franchised Business in compliance with operating standards is essential to preserve the goodwill of the Trademarks and all Arby's Restaurants. Arby's has the right in its sole judgment to modify the Manual periodically to reflect changes in the operating standards, all of which will be considered a part of the Manual. Arby's shall promptly notify Franchisee of any

modifications to the Manual, which notification may be made (in lieu of the provisions of Article 18) by way of an email message to the Franchisee's email address of record on file with Arby's which message contains such modifications or indicates that such modifications are available electronically on the Arby's System extranet (i.e. <u>www.myarbys.com</u> or its successor) or by way of any similar method of notifying the Arby's System of modifications to the Manual that Arby's may hereafter establish. Arby's may require Franchisee to access electronically the Manual (via Internet, extranet, including on <u>www.myarbys.com</u> or its successor, or other electronic means). The contents of the Manual are confidential and neither Franchisee nor any of Franchisee's employees or representatives will at any time copy, duplicate, record or otherwise reproduce any part of the Manual. In any dispute concerning the contents of the Manual, the master version of the Manual maintained at Arby's headquarters will control. The Manual as modified from time to time by Arby's is part of this Agreement as if fully set forth within the terms hereof.

Although Arby's retains the right to establish and periodically modify the operating standards that Franchisee must follow, Franchisee retains the responsibility for the dayto-day management and operation of the Restaurant and implementing and maintaining operating standards at the Restaurant. To the extent that the Manual or operating standards contains employee-related policies or procedures that might apply to Franchisee's employees, those policies and procedures are provided for informational purposes only and do not represent mandatory policies and procedures to be implemented by Franchisee. Franchisee shall determine to what extent, if any, these policies and procedures may be applicable to Franchisee's operations at the Restaurant. Arby's and Franchisee recognize that Arby's neither dictates nor controls labor or employment matters for franchisees and that Franchisee, and not Arby's, is solely responsible for dictating the terms and conditions of employment for Franchisee's employees.

4:1:2 COMMENCE OPERATION

Franchisee will commence operation of the Franchised Business within thirty (30) calendar days after the execution of this Franchise Agreement or such extended period as may be granted by Arby's in writing; provided Franchisee agrees not to open the Franchised Business to the public until Arby's has notified Franchisee in writing that the Franchised Business meets Arby's standards and specifications. Such notice is not a representation or warranty that the Franchised Business complies with applicable law and is not a waiver of Arby's right to require continuing compliance with its standards, policies and requirements.

4:1:3 COMPLY WITH APPLICABLE LAWS

Franchisee will secure and maintain in force in its name all required licenses, permits and certificates relating to the conduct of its business pursuant to this Agreement. At all times during the term of this Agreement, Franchisee will operate the Franchised Business in compliance with all applicable laws, rules, ordinances and regulations, good business practices, observing high standards of honesty and integrity and ethical business conduct in all dealings with customers, government officials, suppliers and Arby's.

4:1:4 USE ONLY AS ARBY'S RESTAURANT

Franchisee will use the Franchised Premises only as an Arby's Restaurant.

ARTICLE 5. BUILDING AND EQUIPMENT

5:1 SIGN STANDARDS

Franchisee shall use only such exterior and interior signs, including any and all replacements thereof, that comply with and satisfy the requirements of the Manual.

5:2 REPAIR AND MAINTENANCE

Franchisee shall maintain the Franchised Premises in good condition and state of repair as necessary to comply with and satisfy the requirements of the Manual, including, without limitation, by repairing or replacing (as applicable) any part of the Franchised Premises (including any parking lots), equipment, signage and guest touch points that are not in compliance with the Manual, not in good condition, or not functioning properly.

5:3 REFRESH

In addition to Franchisee's obligations in Article 5:2 above, including, without limitation, the obligation to maintain the furniture, fixtures and equipment at the Franchised Premises in good repair and fully operational in accordance with the requirements of the Manual, on or before the tenth (10th) anniversary of the date hereof, Franchisee shall do a refresh and upgrade of the Franchised Premises so that the restaurant building conforms to Arby's then current exterior building color specifications for new Arby's restaurants (without any structural changes) and the restaurant interior (including, without limitation, the dining room, furniture, fixtures and equipment) are substantially consistent with the then current image for new Arby's restaurants. Franchisee understands and acknowledges that this obligation may require significant capital or other expenditures during the term of the Franchise Agreement. Prior to the commencement of such refresh and upgrade, Franchisee shall submit to Arby's proposed specifications therefor. Franchisee shall not undertake such refresh and upgrade until Arby's has approved in writing the proposed specifications.

5:4 POINT OF SALE SYSTEM, COLLECTION OF DATA

Franchisee acknowledges and agrees that it is necessary for Arby's to collect financial, operational and statistical information concerning the Franchised Business and in support of Arby's operation of the System and Franchisee further acknowledges its responsibility and obligation to submit any such information requested by Arby's within such timeframes as may be reasonably established by Arby's. Accordingly, Franchisee agrees to obtain and use computer hardware and software, including computer, point of sale, and other electronic information systems, a high-speed Internet connection, and all equipment components and software necessary for Franchisee to meet all functionality, performance and informational requirements specified by Arby's (as the same may be modified by Arby's in its sole judgment from time to time), including, without limitation, the ability to accept and process transactions at the Franchised Business (such as for example mobile ordering and payment systems and other related technology), to transmit point of sale data to Arby's, and to facilitate participation in any gift card, customer loyalty, affinity and similar programs established by Arby's (collectively, the "computer system"). Arby's shall have the right to designate a single source (who may be Arby's or its affiliate) from whom Franchisee must purchase certain components or all of the computer system, related licenses and technology, and related support services. Franchisee acknowledges and agrees that Arby's will have full and complete access to information and data entered and produced by the computer system. Franchisee bears responsibility for the proper functioning of the computer system and ensuring it is operational at all times including access to the Internet and any extranet that may be established. Upon Arby's request, Franchisee must apply for and maintain debit card, credit card, or other non-cash payment systems to enable customers to purchase products at the Franchised Business. Franchisee will at all times comply with the Payment Card Industry Data Security Standard, as periodically updated.

ARTICLE 6. PERSONNEL AND MANAGEMENT

6:1 PERSONNEL

During the term of this Franchise Agreement, Franchisee shall hire, train, and properly supervise sufficient and gualified personnel for the efficient operation of the Franchised Business and, in particular, shall hire, train and properly supervise such personnel so that Franchisee is in compliance with all operating standards (including standards for food preparation, customer service and restaurant sanitation and cleanliness) dictated by Arby's. Arby's has the right to designate in its sole judgment Restaurant personnel qualifications, training, dress and appearance, although Franchisee has the sole responsibility and authority for hiring and overseeing personnel. At all times during the term of this Franchise Agreement, Franchisee shall be solely responsible for setting the terms and conditions (including, without limitation, wages and benefits) for its employees and similarly, Franchisee is responsible for hiring, firing, supervising and disciplining its employees. Franchisee acknowledges and agrees that it is its responsibility to create its own employee handbook which must be compliant with federal, state and local laws and which should be reviewed by counsel of Franchisee's choosing. Additionally, Franchisee shall ensure that its employment application contains clear and concise language that specifies that if the person is hired by Franchisee, the person will be an employee of Franchisee and not Arby's or its affiliates.

6:2 MANAGEMENT TRAINING

For Franchisee's first and second Arby's Restaurants, Franchisee must, at all times, employ three managers per Restaurant in the Franchised Business who have become certified in the Management Training Program ("MTP") as specified in the Manual, or a comparable training program approved in advance by Arby's in its sole judgment. For Franchisee's third or subsequent Restaurants, Franchisee must, at all times, employ one manager per Restaurant who has become certified in the MTP, or a comparable training program approved in advance by Arby's in its sole judgment. In addition, further or refresher training programs, as specified by Arby's, may be required by Arby's for Franchisee, Franchisee's managers and/or other personnel. There is no training fee for three managers to attend MTP for Franchisee's first Restaurant and for one manager for Franchisee's second Restaurant. If training fees apply to any of the other training requirements, Franchisee will pay such fees and Franchisee is also responsible for all travel and living expenses, wages and workers' compensation insurance costs for all of its personnel during training. In addition, Franchisee must acquire from Arby's and/or any other suppliers that Arby's periodically designates all equipment, software and related products and services, and pay the applicable license and other fees, to participate in any learning management system that Arby's specifies from time to time. Franchisee may be required to comply with additional training requirements which may include purchasing training films or other instructional materials from Arby's as Arby's may require from time to time. Franchisee will pay Arby's then current charges for any additional or repeat training.

ARTICLE 7. PRODUCT STANDARDS

7:1 ACKNOWLEDGEMENT OF STANDARDS

Franchisee understands and acknowledges that uniform and high standards of quality, service and appearance among all Arby's Restaurants are necessary in order to maintain Arby's public image and widespread consumer acceptance. Therefore, Franchisee shall prepare, sell and dispense only the Licensed Products that are specified by Arby's in its sole judgment. In connection with such Licensed Products, Franchisee shall use only those cups, containers, napkins, uniforms, paper goods, packaging, supplies or other items that are specified by Arby's. Arby's has the right in its sole judgment to approve or disapprove in advance all items to be used or sold by the Franchised Business and Arby's may withdraw its approval of previously authorized items.

7:2 PURCHASE OF ITEMS

Except as may be set forth otherwise to the contrary by Arby's, including in the Manual, Franchisee may purchase the items specified in Article 7:1 above, or components or ingredients thereof, and any equipment or signs used in the Franchised Business, from any source approved by Arby's. Arby's may receive profits or commissions on any sales made directly by Arby's to Franchisee.

7:2:1 APPROVAL OF SUPPLIER

If Franchisee desires to purchase any of the items specified in Article 7:1 above, or components or ingredients thereof, and/or any equipment or signs for use in the Franchised Business, from a supplier who has not been approved by Arby's, Franchisee may request in writing approval by Arby's of such supplier. Arby's may approve such proposed supplier if in Arby's sole judgment the proposed supplier can meet and maintain Arby's specifications, standards and requirements. Arby's approval of any supplier or distributor will be based on Arby's approval criteria in existence at that time. In making any such request, Franchisee at its expense shall furnish Arby's with adequate samples of the items for which approval is being requested or, if that is not feasible, with copies of descriptions, specifications and pictures of such items. Franchisee shall not sell, dispense or use any such items unless and until Arby's has given written notice of approval to Franchisee. Nothing contained herein shall be construed to require Arby's to approve any particular supplier or distributor, or approve an unreasonable number of suppliers for any particular item or service.

7:2:2 CHARGE FOR APPROVAL

As a condition precedent to approving or disapproving any request for a new or additional supplier, Arby's reserves the right to charge proposed supplier the reasonable costs and expenses incurred by Arby's in evaluating and investigating any such request.

7:2:3 NO INTENTION TO LIMIT SOURCES

Except as may be set forth otherwise to the contrary by Arby's, including in the Manual, nothing contained in this Franchise Agreement shall be construed as an attempt by Arby's to limit the sources from which Franchisee may procure supplies, equipment, services or other items.

ARTICLE 8. VARIATION OF TERMS

8:1 DIFFERING LICENSE AND FRANCHISE AGREEMENTS

Franchisee understands and acknowledges that other franchisees of Arby's may be granted license or franchise agreements at different times and in different situations. Franchisee acknowledges that the provisions of such agreements may vary substantially from those contained in this Franchise Agreement and that Franchisee's obligations hereunder may differ substantially from those of other franchisees.

8:2 VARYING REQUIREMENTS

Arby's shall have the right in its sole judgment to vary its specifications, standards, and operating practices and requirements among franchisees (which may include Franchisee), including, without limitation, those relating to building, equipment, signage, operations and Licensed Products. Arby's may impose such variations to address differing or unique circumstances or for

other reasons Arby's, in its sole judgment, deems good and sufficient. Franchisee understands and acknowledges that such variations may lead to different costs or obligations among franchisees (which may include Franchisee).

ARTICLE 9. RIGHT OF INSPECTION

9:1 GENERAL

Arby's or its authorized representatives shall have the right to inspect the Franchised Business and the building and equipment and operations therein. Arby's or its authorized representatives also shall have the right to test all Licensed Products offered for sale and supplies used by Franchisee for the purpose of determining the quality and specifications of such products and supplies. Arby's shall have access to the Franchised Premises at all reasonable times for these purposes.

9:2 SAMPLES

Upon request from Arby's, Franchisee shall furnish Arby's with samples of any food or beverage products or other supplies or items, whether or not bearing Arby's names or Trademarks, used by Franchisee in the Franchised Business. Arby's shall reimburse Franchisee for such samples at Franchisee's actual cost.

ARTICLE 10. ADVERTISING AND MARKETING

10:1 ACKNOWLEDGEMENT OF ROLE OF ADVERTISING

Franchisee understands and acknowledges that marketing, advertising, and promotional programs and activities are essential to the furtherance of the goodwill and public image of Arby's, the System and the Franchised Business.

10:2 REQUIRED ADVERTISING EXPENDITURES

Franchisee shall expend during each calendar year for marketing and advertising an amount which is not less than four and two tenths percent (4.2%) of its Gross Sales. Expenditures by Franchisee for local and cooperative area advertising (as described in Article 10:2:1) and expenditures for the Advertising and Marketing Service Fee (as defined in Article 10:2:2) shall be credited against the minimum required expenditure as defined in this Article. Costs of food and beverage products sold at a reduced price or given away shall not count toward fulfillment of this obligation.

10:2:1 LOCAL COOPERATIVE AREA ADVERTISING

- A. <u>Local Market Advertising</u>. The amount of advertising funds expended by Franchisee for individual local market advertising (not related to Articles 10:2:1.B. or 10:2:1.C.) shall be determined by Franchisee, subject to the minimum requirements set forth in the initial paragraph of this Article 10:2.
- B. Local Cooperative Area Advertising Program. Franchisee acknowledges that Arby's has the right to require groups of franchisees to form a cooperative or collaborative brand building association with other franchisees and/or us and/or Arby's affiliates to advertise, market and promote collectively Restaurants in that general market area. The particular local cooperative area advertising program in which Franchisee will be required to participate shall be designated by Arby's in its sole judgment; in most instances, the cooperative program designated by Arby's will be based on the "Designated Market Area" ("DMA") (as that term is used by the advertising industry) in which the

Franchised Business is located. The local cooperatives within the System will be governed in accordance with the standard form bylaws provided by Arby's, an example of which is attached to this Agreement in Exhibit G. If a cooperative has been established as of the effective date of this Agreement for the general market area in which Franchisee's Restaurant is located, Franchisee automatically becomes a member of that cooperative when Franchisee signs this Agreement (although voting rights and contributions do not begin until the Restaurant contemplated by this Agreement opens and begins operation).

C. Local Cooperative Payments. Franchisee's payments to the local cooperative for, among other items, any and all advertising programs, membership dues and other participation payments, shall be determined by Franchisee, Arby's if it has restaurants within the geographic boundaries of the local cooperative, and those other franchisees who are members of such local cooperative, as set forth in the bylaws of that local cooperative organization. Because the requirement set forth in Article 10:2:1 is a minimum expenditure, Franchisee's required payments to the local cooperative organization may exceed three percent (3.0%) of Franchisee's Gross Sales. Franchisee shall enter into such formal agreements with such other franchisees and/or Arby's, as the case may be, as shall be necessary to accomplish the foregoing. If Franchisee is delinquent in its payment of any amounts owed to the local cooperative organization, any such delinquency shall be deemed a failure to participate in the local cooperative organization and a breach of Franchisee's obligations under this Article 10.

10:2:2 ADVERTISING AND MARKETING SERVICE FEE

Franchisee shall pay to Arby's an amount of its monthly Gross Sales of not less than one and two tenths percent (1.2%) or such other rate as may be specified by Arby's from time to time as permitted herein, as an advertising and marketing service fee ("Advertising and Marketing Service Fee"). The Advertising and Marketing Service Fee will be paid at the same time and in the same manner as the payment of the royalty fee required in Article 3:1 above. To the extent AFA Service Corporation (or its successor) sets a dues contribution rate for the Advertising and Marketing Service Fee in excess of 1.2% for any Senior Member as described in the AFA Bylaws, Arby's shall determine the amount of such excess, if any, which shall be applied against the minimum amount required to be spent by the Franchisee for local cooperative area advertising.

The Advertising and Marketing Service Fee shall be used to develop and prepare advertising materials, to undertake marketing research, to purchase national advertising media of all types, to develop social media/networking programs, to pay the commissions, fees and expenses of advertising and marketing agencies and consultants, to pay talent and talent residuals, to provide other marketing and non-marketing services, and to pay all fees and expenses incurred in connection therewith.

10:3 AFA SERVICE CORPORATION

The Advertising and Marketing Service Fee specified in Article 10:2:2 above shall be forwarded by Arby's to AFA Service Corporation, the franchisee organization responsible for the preparation of materials and performance of the services described in Article 10:2:2 above, so long as membership in AFA Service Corporation continues to be compulsory for those franchisees of Arby's who are members of AFA Service Corporation.

10:3:1 TIERED RATES

From time to time, AFA Service Corporation (or its successor) or Arby's, as the case may be, may establish a tiered rate structure for the payment of the Advertising and Marketing Service Fee. The most current tiered rate structure, if any, is set forth in Exhibit E. Exhibit E may be modified, revised or deleted periodically by Arby's as necessary to reflect changes to the rate structure established by AFA Service Corporation (or its successor) or Arby's, as the case may be, without notice to Franchisee.

10:3:2 DESIGNATION OF OTHER SERVICE ORGANIZATION BY FRANCHISEE

In the event that membership in AFA Service Corporation (or its successor) is not compulsory, Franchisee may designate the service organization, if any, to which said Advertising and Marketing Service Fee will be paid so long as franchisees of at least sixty-five percent (65.0%) of the then franchised Restaurants, but not less than two hundred (200) franchised Restaurants, agree on and designate the same service organization. Such designation shall be made on or before the thirty-first (31st) day of July, following the date that membership in AFA Service Corporation (or its successor) is not compulsory, to take effect fifteen (15) months following said July 31 and to be effective for a period of twelve (12) months thereafter. A similar designation shall be made each year prior to July 31. Withdrawal from the designated organization shall require not less than fifteen (15) months' notice prior to the expiration of any successive twelve (12) month period.

10:3:3 DESIGNATION OF OTHER SERVICE ORGANIZATION OR ASSUMPTION OF RESPONSIBILITY BY ARBY'S

In the event that membership in AFA Service Corporation (or its successor) is not compulsory, and Franchisee fails to designate the service organization to which the aforesaid Advertising and Marketing Service Fee is to be paid, or does make such designation but the same is not supported by the requisite number of franchised Restaurants, then Arby's, in its sole judgment, may either designate the organization to which said Advertising and Marketing Service Fee will be paid thereafter or elect to retain said Advertising and Marketing Service Fee and itself furnish the services described in Article 10:2:2.

10:4 USE OF PHOTOGRAPHS

Arby's shall have the right to take and use photographs of Franchisee's facilities in any of Arby's publicity or advertising, without charge therefore, and Franchisee shall cooperate in obtaining such photographs and the consent of any persons photographed.

ARTICLE 11. TRADEMARK STANDARDS

11:1 TITLE

Franchisee acknowledges that Arby's IP Holder, LLC is the sole owner of the Trademarks, and of all the goodwill relating thereto, and that the same shall at all times be and remain the sole and exclusive property of Arby's IP Holder, LLC (or its successors or assigns). Franchisee also acknowledges that Franchisee, by reason of this Franchise Agreement or otherwise, has not acquired any right, title, interest or claim of ownership in the Trademarks. The use by Franchisee of the Trademarks and any and all goodwill arising from such use shall inure solely to the benefit of Arby's IP Holder, LLC (or its successors or assigns) and shall be deemed to be the sole property of Arby's IP Holder, LLC (or its successors or assigns) in the event of the expiration or termination of this Franchise Agreement for any reason. Upon expiration or termination of this Franchise Agreement for any reason, any and all rights in and to any of the Trademarks granted to Franchisee hereunder shall terminate automatically. Franchisee at no time will contest (or

assist anyone else in contesting) ownership of the Trademarks or the rights or goodwill associated with them. Nothing contained in this Franchise Agreement shall be construed to prevent Arby's from licensing any other person or entity to use the Trademarks anywhere outside of the Protected Area described in Article 1:2 above. Franchisee shall execute and deliver any agreement or instruments, as may be required by Arby's in connection with Franchisee's use of the Trademarks, and Franchisee shall comply with all procedures and cooperate in all filings that may be necessary or desirable to preserve and protect the interest of Arby's in the Trademarks or other marks.

11:2 USE OF TRADEMARKS

Unless previously approved in writing by Arby's, Franchisee shall not use any other mark or name alone or in connection with the Trademarks in the operation of the Franchised Business and shall not permit the name "Arby's" or any of the Trademarks to be used by others. In addition, Franchisee shall not display any sign, use any advertising materials or media, or engage in any advertising or promotional programs or activities using the Trademarks that may adversely affect Arby's or be detrimental to its good name and reputation, or adversely affect any other businesses licensed or franchised by Arby's. Franchisee shall not do anything in any way, directly or indirectly, at any time during the term of this Franchise Agreement or thereafter, to infringe upon, impair, harm or contest Arby's IP Holder, LLC's and/or Arby's rights, title and interest in or to the Trademarks.

11:2:1 ADVERTISING

If Arby's determines in its sole judgment that any advertising or promotional programs or activities or materials related thereto used or planned by Franchisee are directly or indirectly injurious or prejudicial to Arby's or any of its franchisees or violate this Article 11, Franchisee shall cease using such marketing, advertising or promotional materials, programs or activities immediately upon notification from Arby's.

11:2:2 PRIOR APPROVAL

Arby's shall have the right to require Franchisee, upon notice from Arby's, to submit all marketing, advertising or promotional programs, materials or activities to Arby's for approval prior to use.

11:3 USE OF TRADEMARKS IN BUSINESS NAME

Franchisee shall not use the Trademarks or any other trademarks, service marks or trade names confusingly similar thereto in its corporate, partnership or other business name.

11:4 TRADEMARK INFRINGEMENT

Franchisee shall give notice in writing to Arby's of any infringement of the Trademarks or misappropriation of any rights of Arby's IP Holder, LLC and/or Arby's which shall come to Franchisee's attention or knowledge at any time and, when requested, shall cooperate with Arby's IP Holder, LLC and/or Arby's in stopping any such infringement or misappropriation. Arby's IP Holder, LLC and/or Arby's shall decide the need for instituting legal action with respect to any infringement that may occur, and the cost of any such litigation shall be paid by Arby's IP Holder, LLC and/or Arby's. No legal action for infringement or unfair competition relative to any proprietary rights of Arby's IP Holder, LLC and/or Arby's may be taken or defended by Franchisee without the consent of Arby's IP Holder, LLC and/or Arby's, and Arby's IP Holder, LLC and Arby's alone shall have the right to control and direct any such action or defense.

ARTICLE 12. FRANCHISEE'S FINANCIAL RESPONSIBILITIES

12:1 FRANCHISEE AN INDEPENDENT BUSINESS ENTITY

Franchisee at all times shall be a separate and independent business entity, and neither Franchisee nor any of its employees, agents, or representatives, expressly or by implication, shall be deemed to be an employee, agent, joint venturer, partner or representative of Arby's, or in a fiduciary relationship with Arby's, or be authorized or empowered to create any claim, debt or obligation on behalf of Arby's or in any way bind Arby's. Arby's may require Franchisee to display public signs indicating that it is an independent business entity and/or may require Franchisee to give such notification in all of its letters, stationery and business forms.

12:2 ARBY'S NOT GUARANTOR

Franchisee assumes sole responsibility for the operation of the Franchised Business and acknowledges that, while Arby's may furnish advice and assistance to Franchisee from time to time during the term of this Franchise Agreement, Arby's has no legal or other obligation to do so. In addition, Franchisee acknowledges that Arby's does not guarantee the success or profitability of the Franchised Business in any manner whatsoever and shall not be liable therefor: in particular, Franchisee understands and acknowledges that the success and profitability of the Franchised Business depends on many factors outside the control of either Arby's or Franchisee (such as interest rates, unemployment rates, demographic trends, competition and the general economic climate), but principally depends on Franchisee's efforts in the operation of the Franchised Business.

12:3 PAYMENT OF OBLIGATIONS

Franchisee shall pay and discharge promptly all assessments, penalties, and interest which may be assessed against the Franchised Business or any of the assets thereof, all liens and encumbrances of every kind and nature which may be placed against the Franchised Business and any of the assets thereof, and all undisputed accounts and debts of every kind which may be incurred in the operation of the Franchised Business. Arby's will have no liability for any sales, use, service, occupation, excise, gross receipts, income, property, or other taxes, whether levied upon Franchisee or the Franchised Business, due to the business Franchisee conducts (except for Arby's income taxes). Franchisee also must pay Arby's or applicable affiliates of Arby's within ten (10) calendar days after demand: (i) all sales taxes, corporate taxes, trademark license taxes, and any like taxes imposed on, required to be collected by, or paid by Arby's on account of products or services Arby's furnishes to Franchisee, through sale, lease, or otherwise, or on account of Arby's collection of any fee related to this Franchise Agreement; (ii) all franchise or other taxes, whether based on gross receipts, gross revenues, franchise fees, royalties, Advertising and Marketing Service Fees, or otherwise, imposed on, required to be collected by, or paid by Arby's, particularly on account of either Franchisee's operation or payments Franchisee makes to Arby's (except for Arby's income taxes); and (iii) all other amounts Arby's pays or must pay for Franchisee for any reason.

12:4 INSURANCE

Franchisee shall obtain and thereafter keep in full force and effect at Franchisee's expense, commercial general liability insurance, covering the Franchised Business and the Franchised Premises, naming Arby's and the other Indemnitees (as such term is defined in Article 12:5 of this Franchise Agreement) as additional insureds, and provide Arby's with a certificate of such insurance, and all renewals thereof. Insurance shall be placed with a responsible insurance company licensed to do business in the state in which the Franchised Premises are located and having an A.M. Best's insurance rating of at least "A-" with a FSC (Financial Size Category) of at least "X". Franchisee's choice of an insurance company is subject to prior approval by Arby's. The policy shall provide coverage on an occurrence basis for personal injury, bodily injury, property damage, products liability and contractual liability in an amount not less than One Million Dollars (\$1,000,000.00) per occurrence. Arby's shall have the right, at any time during the term of this

Franchise Agreement upon notice to Franchisee, to increase the minimum amount of insurance required to be carried by Franchisee hereunder. The policy shall provide that it will not be cancelled or materially altered without the insurance company first giving Arby's notice at least ten (10) calendar days before any such cancellation or alteration shall become effective. Proof that all of the above requirements have been met must be sent to Arby's before Franchisee may open the Franchised Business. If the insurance policy's term is shorter than the term of this Franchise Agreement, proof of renewal of the policy must be sent to Arby's ten (10) calendar days before the policy's expiration date. If Franchisee shall fail to comply with any of the requirements of this Article 12:4, and after notice has been given by Arby's to Franchisee, Arby's may obtain such insurance and Franchisee shall pay Arby's the cost thereof plus a reasonable administrative fee designated by Arby's.

12:5 INDEMNIFYING ARBY'S

Franchisee shall protect, defend, indemnify and save and hold Arby's and its parent, affiliated and subsidiary companies, and their permitted successors and assigns, and each of their respective officers, directors, shareholders, members, managers, attorneys, employees, agents, lenders, insurers and representatives, and AFA Service Corporation so long as membership in such entity remains compulsory (the foregoing entities and persons referred to collectively as the "Indemnitees") harmless from and against any and all fines, claims, costs, expenses (including attorney's fees and court costs), demands, damages, actions, causes of action and other liabilities of every kind and nature arising or resulting directly or indirectly from the (i) operation of the Franchised Business (including the use of products or materials specified or approved by Arby's), (ii) construction or occupancy of the Franchised Premises, (iii) use or operation of any fixtures and equipment, (iv) sale of any products, (v) Franchisee's noncompliance or alleged noncompliance with any law, ordinance, rule, or regulation, including any allegation that Arby's or any Indemnitee is a joint employer or otherwise responsible for Franchisee's acts or omissions relating to Franchisee's employees, or (vi) this Franchise Agreement. Franchisee shall notify Arby's of any and all such matters as soon as Franchisee becomes aware of them. Unless otherwise required by any applicable insurance contract, Arby's shall have the exclusive right to control and direct the legal activities associated with any such action through counsel retained and compensated by it if that action is deemed by Arby's in its sole judgment to be potentially damaging to other franchisees, other franchised Restaurants, or the Arby's System, its business, public image or goodwill generally.

ARTICLE 13. FRANCHISEE COVENANTS

13:1 COVENANT NOT TO COMPETE

Franchisee covenants that, during the term of this Franchise Agreement, and also for a period of twelve (12) months after termination of this Franchise Agreement for any reason, and in addition to and not as a limitation of any other restriction upon Franchisee contained herein, neither Franchisee, nor any Guarantor, nor any general partner of Franchisee if Franchisee is a partnership, nor any shareholder, limited partner, member or other equity owner holding at least a fifteen percent (15.0%) interest in Franchisee, shall, without prior written permission of Arby's, either directly or indirectly, for himself or on behalf of or in conjunction with any other person or entity, engage or be engaged in any capacity in, operate, manage or have a fifteen percent (15.0%) or greater interest in any business offering roast beef sandwiches for sale to consumers and located within the Protected Area for Franchisee's Restaurant as specified in Exhibit B.

13:2 COVENANT AGAINST DISCLOSURE

At all times both during the term of this Franchise Agreement and after expiration or earlier termination of this Franchise Agreement for any reason, and in addition to and not as a limitation of any other restriction upon Franchisee contained herein, Franchisee (and its directors, officers, employees, representatives, shareholders, members, partners or other equity owners, and any

Guarantors) shall not divulge, disclose or otherwise communicate, either directly or indirectly, to any other person or entity any information concerning the Licensed Know-How or matters set forth in the Manual except as required in connection with the operation of the Franchised Business or Franchisee's other Arby's Restaurants for which valid license or franchise agreements with Arby's or one of its affiliates are in existence, and will take reasonable measures to protect the confidentiality thereof. Franchisee acknowledges and agrees that the Licensed Know-How contains certain confidential information, some of which constitutes trade secrets under applicable law, including, without limitation, site selection criteria, specifications for products, training and operations materials, manuals, and software, marketing and advertising programs and materials for Arby's Restaurants, graphic designs and related intellectual property, identity of suppliers to the System, methods, standards, specifications, systems, procedures, product preparation techniques, and knowledge of the operating results and financial performance of Restaurants.

13:3 ARBY'S REMEDIES

Arby's shall have the right to injunctive relief to enforce the covenants set forth above in addition to any other relief to which it may be entitled at law or in equity. Franchisee understands and acknowledges the difficulty of ascertaining monetary damages and the irreparable harm that would result from breach of these covenants. It is the intention of the parties that the covenants set forth in this Article 13 be enforceable to the fullest extent permitted by law. Accordingly, and without limiting the provisions of Article 19, if any court or other competent authority having jurisdiction over this Article 13 determines that any provision of this Article 13 is unenforceable because of its duration or scope, each such provision will be deemed separate and severable so that the court or other competent authority will have the power to reduce its duration and/or scope such that, in its reduced form, the provision and all other provisions of this Article 13 will then be enforceable to the fullest extent permitted by law.

ARTICLE 14. DURATION AND NEW FRANCHISE AGREEMENT

14:1 TERM

Unless otherwise terminated by Arby's, the term of this Franchise Agreement shall be the term set forth in Exhibit A.

14:2 OPTION TO OBTAIN SUCCESSOR FRANCHISE AGREEMENT

Franchisee shall have, exercisable on the expiration date of the term of this Franchise Agreement, an option to obtain a successor Arby's Franchise Agreement (herein a "Successor Franchise Agreement"), provided that:

A. Franchisee at the expiration date of this Franchise Agreement and within twelve (12) months prior thereto shall not be or have been in default in the performance of any material obligation under this Franchise Agreement;

B. Notwithstanding Article 5:3, and unless otherwise established by a successor franchise remodeling policy adopted by Arby's and then in effect, Franchisee has remodeled the Franchised Premises, including building, signs, equipment, furnishings and decor, so as to reflect the then current image for new Arby's Restaurants;

C. Franchisee shall have made written application to Arby's for such Successor Franchise Agreement at least six (6) months, but no more than nine (9) months, prior to the expiration date and shall have executed and returned to Arby's for final approval and execution, the Successor Franchise Agreement at least thirty (30) calendar days prior to the expiration date. The Successor Franchise Agreement to be issued to Franchisee shall be the Arby's standard form Franchise Agreement (including Arby's then current Guaranty

Agreement) then current as of the date that Franchisee delivers its written application for such Successor Franchise Agreement and may contain terms and conditions substantially different from those contained herein, including without limitation different and/or increased fees and required advertising contributions, duration and renewal or successor franchise terms. The current standard form Guaranty Agreement is set forth in Exhibit D. Exhibit D may be modified, revised or deleted periodically by Arby's in its sole judgment without written notice to Franchisee;

D. In lieu of the Franchise Fee specified in the Successor Franchise Agreement, Franchisee has tendered to Arby's 180 days prior to the expiration date of this Franchise Agreement, an administrative fee equal to ten percent (10%) of the then applicable standard Franchise Fee (excluding the impact of any discounts or promotions, including any development incentive programs, that may be available);

E. Franchisee and any Guarantors shall have executed a general release, in a form prescribed by Arby's, of any and all claims against Arby's and its affiliates, and their respective officers, directors, agents, and employees; and

F. Franchisee shall have complied with Arby's then current training requirements and all other conditions required of franchisees renewing their agreements or obtaining successor franchise agreements at that time.

Notwithstanding the foregoing, in no event will Arby's be required to grant Franchisee a Successor Franchise Agreement for a term that exceeds the period of time that Franchisee is entitled to maintain possession of the Franchised Premises.

ARTICLE 15. DEFAULT AND TERMINATION

15:1 BY ARBY'S

15:1:1 AUTOMATIC TERMINATION WITHOUT NOTICE

At any time during the term of this Franchise Agreement, this Franchise Agreement shall terminate automatically, without any notice or action required by Arby's: upon the insolvency of Franchisee or, unless otherwise prohibited by law, upon the filing by Franchisee of any proceedings under the Bankruptcy Act or any Chapter thereof or Amendment thereto, or any similar state insolvency act; upon the filing of an involuntary petition against Franchisee under any such laws that is not dismissed within thirty (30) calendar days after filing; if Franchisee shall make a general assignment for the benefit of creditors; if a receiver shall be appointed by any court for Franchisee; if within thirty (30) calendar days after any execution, attachment or other creditor's process shall issue against Franchisee or any of Franchisee's assets, the same shall not be released and discharged before the expiration of such thirty (30) calendar day period; or if Franchisee assigns or transfers or attempts to assign or transfer any interest in the Franchised Business or this Franchise Agreement without prior written approval from Arby's or if the requirements of Article 16 otherwise are violated.

15:1:2 IMMEDIATE TERMINATION UPON NOTICE

At any time during the term of this Franchise Agreement, this Franchise Agreement shall terminate upon Arby's giving notice to Franchisee in accordance with the terms of Article 18 of this Franchise Agreement: if Franchisee's right of possession of the Franchised Premises shall be terminated at any time for any cause whatsoever, except as provided in Article 16:5 below; if Franchisee violates or is convicted of or pleads guilty or no contest to violating any state or federal law or any administrative regulation applicable to the operation of the Franchised Business; if Franchisee fails to submit any information

when requested to do so or submits false or misleading information (this applies without limitation to the information submitted in connection with this Franchise Agreement and to monthly sales reports); if Franchisee duplicates any portion of the Arby's System or Licensed Know-How in any foodservice outlet not franchised by Arby's; if Franchisee violates any of the covenants in Article 13; if Franchisee denies or obstructs or restricts Arby's right to inspect the Franchised Business, receive samples for testing or examine any of the Franchisee Business records; if Franchisee discontinues or abandons operation of the Franchised Business or Franchisee loses the right to occupy the Franchised Premises; if Franchisee has committed two (2) or more monetary defaults under this Franchise Agreement during any consecutive twelve (12) month period and received from Arby's notices of default for such monetary defaults (whether or not the monetary defaults relate to the same or to different provisions of this Franchise Agreement and whether or not the monetary defaults were ever cured); or if, in Arby's reasonable judgment, the continued operation of the Franchised Business will result in imminent danger to public health or safety.

15:1:3 TERMINATION UPON NOTICE AND FAILURE TO CURE NON-MONETARY DEFAULT

At any time during the term of this Franchise Agreement, this Franchise Agreement shall terminate upon Franchisee's failure to commence cure immediately after notice by Arby's in accordance with the terms of Article 18 of this Franchise Agreement or upon failure to cure fully to Arby's satisfaction within thirty (30) calendar days after such notice: if Franchisee fails at any time to fully comply with any clause of this Franchise Agreement or fails to operate the Franchised Business strictly in accordance with the Manual; or if Franchisee acts in any way that damages or reflects unfavorably upon Franchisee's business, the business of other Arby's franchisees, or the Arby's System generally.

15:1:4 TERMINATION: DELINQUENT ROYALTIES AND OTHER CHARGES

At any time during the term of this Franchise Agreement, this Franchise Agreement shall terminate upon Arby's giving notice thereof to Franchisee in accordance with the terms of Article 18 of this Franchise Agreement, in the event Franchisee shall default in prompt and full payment of the royalties or any other sums or charges payable hereunder, and shall fail or refuse for any reason to cure such default within ten (10) calendar days after Arby's gives notice thereof to Franchisee and demands payment.

15:1:5 TERMINATION: CASUALTY

At any time during the term of this Franchise Agreement, this Franchise Agreement shall terminate upon Arby's giving notice thereof to Franchisee in accordance with the terms of Article 18 of this Franchise Agreement, in the event the Franchised Premises shall be rendered inoperable by any casualty and Franchisee shall not restore the Franchised Premises to full operation within a reasonable period of time, but not more than one hundred eighty (180) calendar days from the date of such casualty loss, except as provided in Article 16:5 below.

15:1:6 STATUTORY CURE PERIOD

If a default is curable under this Franchise Agreement, and the applicable law in the state in which the Franchised Premises is located requires a longer cure period than that specified in this Franchise Agreement, the longer period will apply.

15:2 NON-WAIVER OF RIGHTS

The waiver by Arby's of any particular default by Franchisee hereunder shall not be deemed to be a waiver of, nor affect or impair, Arby's rights in respect of any subsequent default of the same or

of a different nature. Any delay, forbearance or omission by Arby's to act or to give notice of default or to exercise any power or right arising by reason of such default hereunder shall not be deemed to be a waiver by Arby's of any right hereunder or of the right subsequently to give notice of such default and shall not affect or impair Arby's rights hereunder concerning such default or any subsequent breach or default.

15:3 TERMINATION OF RIGHTS

Upon expiration or earlier termination of this Franchise Agreement for any reason, all of Franchisee's rights and privileges hereunder shall cease immediately and Franchisee shall immediately cease operating or using, or permitting to be used or operated, anywhere in any manner, and whether directly or indirectly: (a) the Trademarks or other indicia, trade dress, or distinguishing features of an Arby's Restaurant for any purpose or any trade name or commercial symbol indicating or suggesting an association with Arby's; (b) all marketing, advertising and promotional programs, materials or activities, menu boards, signs, supplies, uniforms or other items bearing the Trademarks; (c) the Licensed Know-How; (d) the Manual; and (e) Arby's exterior building design. Upon such expiration or earlier termination for any reason, Franchisee will immediately return the Manual to Arby's and Franchisee immediately will, to the extent Arby's does not exercise any of its rights in Article 15:5 below, make such modifications or alterations to the premises of the Franchised Business as may be necessary to distinguish the appearance of said Franchised Premises from that of other Restaurants in the Arby's System, including, without limitation, removal of all signs, menu boards, distinctive Arby's designs, and trade dress, and will make such specific additional changes thereto as Arby's may require for that purpose. In the event Franchisee fails or refuses to comply with the requirements of this Article 15:3, Arby's will have the right to enter upon the Franchised Premises without being guilty of trespass or any other tort, and without liability to Franchisee or the landlord, or any third party, for the purpose of making or causing to be made such changes as may be required to comply with this Article, at the expense of Franchisee, which expense Franchisee agrees to pay upon demand.

15:4 INJUNCTIVE RELIEF AND RECOVERY COSTS

In addition to the right to terminate this Franchise Agreement, Arby's shall have all other rights and remedies at law and in equity for breach by Franchisee of the terms and conditions of this Franchise Agreement, including the right to injunctive relief for any violation, or attempted or threatened violation, of any such terms and conditions. Franchisee shall reimburse Arby's for its costs and expenses, including reasonable attorneys' fees, incurred in the exercise of Arby's rights and remedies under this Franchise Agreement.

15:5 ARBY'S OPTION TO CURE

In addition to all the remedies provided elsewhere in this Franchise Agreement or at law or by statute for Franchisee's default or breach of this Franchise Agreement, Arby's also has the following remedies:

- 15:5:1 Arby's shall have the right, but not the obligation, at its election, and in addition to all other remedies, to cure at Franchisee's expense, any default by Franchisee under any lease or sublease for the Franchised Premises or under any agreement pertaining to the lease or rental of, or payment of indebtedness on, any assets of the Franchised Business including fixtures, equipment or other personal property used by Franchisee in the Franchised Business. In such event, Franchisee shall pay Arby's any such payments made pursuant hereto, together with interest thereon as provided in Article 3:1:2 above.
- 15:5:2 If Arby's believes a condition of the Franchised Premises or any product sold in the Franchised Business poses a threat to the health or safety of any customers, employees or other persons, Arby's has the right, but not the obligation, to take such action as it deems necessary to protect such individuals and the goodwill associated with the Trademarks and System. Such actions may include any or all of the following: Arby's

may require Franchisee to close and suspend operation of the Franchised Business and correct such conditions; Arby's may immediately remove or destroy any products that Arby's suspects are causing such threat; and if Franchisee fails to correct the threat on demand or within another time period set by Arby's, then Arby's or contractors retained by Arby's may enter the Franchised Business without being guilty of, or liable for, trespass or tort, and correct the condition. Franchisee is solely responsible for all losses and expenses incurred in complying with the provisions herein. Further, if Franchisee should discover a threat as described above, Franchisee agrees to notify Arby's immediately.

ARTICLE 16. SALE OF BUSINESS OR TRANSFER OF FRANCHISE AGREEMENT

16:1 SALE OR TRANSFER RESTRICTED

Franchisee shall not sell, assign, transfer or pledge this Franchise Agreement, or any interest herein, or the Franchised Business or any substantial portion of the assets thereof, in any manner, nor permit the Franchised Business to be operated, managed, directed or controlled, directly or indirectly, by any person or entity other than Franchisee, without the prior written approval of Arby's, except as otherwise provided in this Article. Franchisee shall not cause or permit any change to be made in its legal composition, admit any additional partner, member or other equity owner, issue or allow to be sold, transferred, pledged or assigned, any shares of its stock or any partnership interests, membership interests or other form of equity interests after execution of this Franchise Agreement, without the prior written approval of Arby's.

16:2 APPROVAL BY ARBY'S

Arby's will not unreasonably withhold its approval under this Article 16 if: (i) the prospective new partner, member, shareholder, equity owner or transferee shall be of good character and reputation and shall have a good credit rating and competent business experience, education and other qualifications acceptable to Arby's; (ii) the prospective new partner, member, shareholder, equity owner or transferee shall execute an appropriate assignment of this Franchise Agreement (and, if applicable, covenant not to compete) with Arby's on the standard forms then being used by Arby's, provided that if the requested transfer involves fifty percent (50%) or more of the assets of the Franchised Business or fifty percent (50%) or more of the ownership interest of or in Franchisee (including step or related transfers occurring within twenty-four (24) months), Franchisee shall execute, in substitution for this Franchise Agreement, Arby's then current standard form Franchise Agreement (revised to provide for a royalty rate as specified in Article 3:1 of this Franchise Agreement) and other then current ancillary agreements (including Arby's then current Guaranty Agreement) as Arby's may require for a term expiring on the date of expiration of this Franchise Agreement, which substitute Franchise Agreement may contain terms and conditions substantially different from this Franchise Agreement; (iii) Franchisee shall have at that time fully paid or satisfied all of Franchisee's obligations to Arby's (and/or its affiliates), AFA Service Corporation (or its successor), any applicable local advertising cooperative, and any applicable purchasing cooperative for the Arby's system, including but not limited to royalty fees, Advertising and Marketing Service Fees, local advertising cooperative dues and payments, and any purchasing cooperative dues or assessments; (iv) the prospective new partner, member, shareholder, equity owner or transferee shall have satisfactorily completed any and all training requirements then prescribed by Arby's in its sole judgment, including but not limited to MTP as discussed in Article 6.2 above; (v) the transferee (if the sale, assignment or transfer is of this Franchise Agreement, or any interest herein, or the Franchised Business or any substantial portion of the assets thereof) or Franchisee (if the sale, assignment or transfer involves Franchisee's legal composition or shares of its stock, partnership interests, membership interests or other form of equity interests) agrees, within ninety (90) calendar days or another mutuallyagreeable time after the transaction's closing, to correct any failure of the Franchised Premises (including, without limitation, any furniture, fixtures and equipment at the Franchised Premises) to comply with the requirements of the Manual; and (vi) the Franchisee, transferee, all Guarantors of

the obligations of Franchisee, and all guarantors of the obligations of the transferees under this Franchise Agreement or any successor agreement shall have executed a general release, in a form satisfactory to Arby's, of any and all claims against Arby's, its affiliates and their respective past and present officers, directors, shareholders, partners, members or equity owners and employees, agents, successors and assigns, in their corporate and individual capacities, including without limitation, claims arising under federal, state, and local laws, rules, and ordinances, arising prior to the effective date of Arby's consent. In the event of an assignment or transfer of this Franchise Agreement or any interest herein which has been approved by Arby's, Franchisee (and its individual shareholders, partners, members, other equity owners, managers, officers and directors and each of them) shall nevertheless remain obligated under and subject to the restrictions contained in Article 13 above.

16:2:1 BONA FIDE OFFER

If in the event that any party holding any direct or indirect interest in this Agreement, in Franchisee, or in the Franchised Business (or the assets thereof) desires to accept any bona fide offer from a third party to purchase such interest ("Bona Fide Offeror"), Franchisee must notify Arby's, and shall promptly provide such information and documentation relating to the offer as Arby's may require to evaluate the proposed transaction and to determine the qualifications of the Bona Fide Offeror including, without limitation, details of the proposed sale's terms and the terms for the proposed purchase price. Arby's (or Arby's affiliated designee) shall have the right and option, exercisable within thirty (30) days after the earlier of (a) Arby's receiving a copy of a complete fullysigned purchase agreement (together with all schedules, exhibits, appendices, etc.) with the Bona Fide Offeror, or (b) Arby's receiving such written notification and all information that Arby's reasonably requests relating to Franchisee, the Bona Fide Offeror and the proposed transaction, to send written notice to the seller that Arby's (or Arby's affiliated designee) intends to purchase the seller's interest on the same terms and conditions offered by the Bona Fide Offeror. If Arby's (or Arby's affiliated designee) elects to purchase the seller's interest, and the seller agrees to the sale, closing on such purchase shall occur within sixty (60) days from the date of notice to the seller of the election to purchase by Arby's. If Arby's elects not to purchase the seller's interest, any material change thereafter in the terms of the offer from the Bona Fide Offeror shall constitute a new offer subject to the same right of first refusal by Arby's as in the case of the Bona Fide Offeror's initial offer (minor non-economic changes to the offer shall not constitute a new offer and shall be subject to the notice period of the initial offer). Neither the grant of this right nor the failure of Arby's to exercise it will affect or limit in any way the requirement of Arby's prior written approval of such transaction as provided in this Article or the automatic termination of this Franchise Agreement in the event of any unauthorized attempted transfer. In the event the consideration offered by the Bona Fide Offeror includes non-cash components (including, without limitation, a tax benefit) that Arby's (or Arby's affiliated designee) is not reasonably able to furnish, then Arby's (or Arby's affiliated designee) may substitute a reasonably equivalent amount of cash (as agreed upon by the parties) in lieu of such non-cash components (including any such tax benefit). If the parties cannot agree within thirty (30) days on the reasonably equivalent amount of cash to substitute for such non-cash components (including any such tax benefit), then an independent appraiser shall be designated by Arby's (or Arby's affiliated designee) at its expense, and the seller shall have the option of accepting the appraiser's determination or choosing not to proceed with the sale to either the Bona Fide Offeror or to Arby's (or Arby's affiliated designee). Further, Arby's must receive, and Franchisee and its owners must make, all customary representations and warranties given by the seller of the assets of a business or the ownership interests in an entity, as applicable, including, without limitation, representations and warranties regarding: ownership and condition of and title to ownership interests and/or assets; liens and encumbrances relating to ownership interests and/or assets; validity of contracts; and the liabilities, contingent or otherwise, of the entity whose assets or ownership interests are being purchased. If

Arby's exercises its right of first refusal, Franchisee and its selling owner(s) agree that, for two (2) years beginning on the closing date. Franchisee and they will be bound by the non-competition covenant contained in Article 13:1. The right of first refusal process will not be triggered by a proposed transfer that would not be allowed under Article 16:2 and therefore could not proceed. The right of first refusal granted to Arby's pursuant to this Article 16:2:1 shall not apply if the Bona Fide Offeror is a "pre-qualified buyer" who satisfies the following criteria: (i) the Bona Fide Offeror satisfies the then current criteria Arby's uses to evaluate prospective purchasers of Arby's franchises; (ii) through one or more controlled affiliates, the Bona Fide Offeror owns and operates no less than five (5) Arby's Restaurants and the franchisee of each such Arby's Restaurant (a) is in material compliance with the terms of the Arby's franchise agreement governing the operation of each such Arby's Restaurant and (b) within the preceding twelve (12) months has not been in default in the performance of any material obligation under the Arby's franchise agreement governing the operation of each such Arby's Restaurant; (iii) neither the Bona Fide Offeror nor any of its affiliates is in default of any lease or sub-lease with Arby's or any of its affiliates; (iv) there are no litigation, arbitration or other legal proceedings pending between the Bona Fide Offeror or any of its affiliates and Arby's or any of its affiliates; (v) the Bona Fide Offeror provides Arby's with a business plan which establishes the ability (including the necessary infrastructure and management resources) for the Bona Fide Offeror to operate the Franchised Business, taking into consideration its other business endeavors and any other businesses (including other Arby's Restaurants) to be acquired in connection with the Franchised Business; and (vi) neither the Bona Fide Offeror nor any of its affiliates owns or operates, directly or indirectly, a restaurant or store that offers roast beef sandwiches other than Arby's Restaurants. If the Bona Fide Offeror qualifies as a pre-qualified buyer, then Arby's will not unreasonably withhold, delay or condition its approval (pursuant to Article 16:2) of the Bona Fide Offeror's purchase of such direct or indirect interest in this Agreement, in Franchisee, or in the Franchised Business.

16:3 SALE OR TRANSFER TO FAMILY MEMBERS

The restrictions imposed by Article 16:1 above shall not be applicable to the sale, assignment, transfer or pledge of less than majority control of the Franchised Business or less than fifty percent (50%) of the assets thereof to Franchisee's spouse, parent, sibling or child so long as such transferee is 21 years of age or older at the time of the transfer, or to a trust established for the benefit of Franchisee and/or Franchisee's spouse, parent, sibling or child so long as the operative trust documents at all times provide that the trust shall remain in effect, and the assets thereof not sold, transferred, assigned or surrendered to any beneficiary or beneficiaries until each such beneficiary or beneficiaries attain the age of 21.

16:4 ASSIGNMENT TO LENDING INSTITUTIONS

Arby's will not require approval of the assignment, transfer or pledge of all or any part of the assets of the Franchised Business, excluding this Franchise Agreement, to banks or other lending institutions as collateral security for loans made directly to or for the benefit of the Franchised Business. However, such approval will be required for any proposed assignment or pledge of this Franchise Agreement or any direct or indirect interest in this Franchise Agreement, which approval, if granted, will not permit further transfers or assignments of this Franchise Agreement or any direct or indirect interest in this Franchise Agreement without compliance by the transferee or assignee with the provisions of Article 16:2 above.

16:5 CASUALTY OR LOSS

Notwithstanding any other provisions herein to the contrary, Franchisee shall have the right to transfer this Franchise Agreement from the Franchised Premises to a new location in the event the Franchised Premises shall be rendered inoperable by any casualty, or the Franchised

Premises shall be taken in condemnation or by eminent domain, or the principal highway access to the Franchised Premises shall be terminated or so changed as to substantially reduce access to the Franchised Premises, provided Franchisee notified Arby's thereof within thirty (30) calendar days of the occurrence of any of the foregoing events, Franchisee obtains a new location for the Franchised Business within twelve (12) months of such occurrence, such new location is approved in writing in advance by Arby's, and Franchisee removes the Trademarks or other indicia, trade dress, or distinguishing features of an Arby's Restaurant, and all signage so that the abandoned premises do not resemble an Arby's Restaurant.

16:6 TRANSFER FEE

For all transfers, sales, assignments or pledges that require Arby's approval under this Article, there shall be a non-refundable fee of Two Thousand Five Hundred Dollars (\$2,500), except that if the proposed transferee is not a party, or does not hold a controlling interest in a party, to any previous license or franchise agreement with Arby's and this is the first Franchise Agreement to be transferred to the transferee, then the fee shall be Seventeen Thousand Five Hundred Dollars (\$17,500). This fee shall be paid upon submission of the request for approval, and no approval shall be given until the fee is paid. Arby's may in its sole judgment agree to waive part of the fee if a substantial number of Restaurants are sold, transferred or assigned as part of the same transaction.

ARTICLE 17. RIGHT TO USE MODIFICATIONS OR CHANGES

Arby's shall have a non-exclusive right to use and incorporate in its national System for its own and/or its other franchisee's benefit all or any part of any modifications, changes or improvements developed or discovered by Franchisee or Franchisee's employees or agents in the Franchised Business without any liability or obligation therefore to Franchisee or any other person or entity.

ARTICLE 18. NOTICE

Any and all notices and demands required to be given hereunder shall be in writing and sent by certified mail or by a recognized overnight delivery or express service that provides evidence of delivery or attempted delivery (e.g. Fed Ex; DHL) to Arby's Franchisor, LLC, Attention: General Counsel, Three Glenlake Parkway NE, Atlanta, Georgia 30328, and by facsimile to (678) 514-5344 and to Franchisee at the notice address specified in Exhibit A, or to such other addresses as either party may hereafter provide in writing to the other as a notice or principal address; provided, however, that communications from Arby's to Franchisee which are to be incorporated in the Manual may instead be given as provided in the next sentence. Franchisee is required to provide Arby's with an official email address which will be set forth in Exhibit A to receive communications to this email address will be considered valid written notice delivered in compliance with this Article 18. Any notice, demand, or communication shall be deemed given as of the date of delivery or attempted delivery. Franchisee must notify Arby's of and maintain a street address for the purposes of all notices required hereunder, and shall provide Arby's with current facsimile, phone numbers and addresses (including email) in order to maintain current notice and contact information.

ARTICLE 19. DIVISIBILITY OF PROVISIONS

The provisions of this Franchise Agreement are separate and severable, and the invalidity or unenforceability of any provision or provisions contained herein shall not in any way affect the validity or enforceability of any other provisions hereof, or the validity of this Franchise Agreement without the invalid or unenforceable provision or provisions; provided, however, that in the event any court or other competent authority should determine that any provision in this Franchise Agreement is not valid or enforceable as written, Franchisee and Arby's agree that such provision shall be amended so that it is enforceable to the fullest extent permissible under the laws and public policies of the jurisdiction in which enforcement is sought unless in Arby's sole judgment the invalid or unenforceable provision is so crucial

to the overall Franchise Agreement that no amendment is satisfactory, in which event Arby's at its election may terminate the Franchise Agreement upon payment to Franchisee of an amount equal to the applicable Franchise Fee without interest or penalty.

ARTICLE 20. FRANCHISEE'S ACKNOWLEDGEMENT

Franchisee understands and acknowledges that there are significant risks in any business venture and that the primary factor in Franchisee's success or failure in the Franchised Business will be Franchisee's own efforts. In addition, Franchisee acknowledges that Arby's and its representatives have made no representations to Franchisee other than or inconsistent with the matters set forth in the Franchise Disclosure Document provided to Franchisee and that Franchise Disclosure Document and Franchisee's own independent investigation of the merits of this venture. Franchisee acknowledges that in all of their dealings with Franchisee, Arby's officers, employees, and agents act only in a representative, and not in an individual, capacity and that business dealings between Franchisee and them as a result of this Agreement are deemed to be only between Franchisee and Arby's.

ARTICLE 21. MISCELLANEOUS

21:1 BENEFIT/BINDING EFFECT

When executed by both parties, this Franchise Agreement shall be binding on and shall inure to the benefit of the parties and their respective heirs, personal representatives, successors and assigns.

21:2 GOVERNING LAW

This Agreement, the franchise, and all claims arising from the relationship between Arby's and Franchisee shall be governed by the laws of the State of Georgia, without regard to its conflict of laws rules; provided, however, that any Georgia law regulating the sale of franchises or governing the relationship of a franchisor and its franchisee will not apply unless its jurisdictional requirements are met independently without reference to this Article. This Article 21:2 does not apply to the interest charged on overdue payments, which shall be governed in accordance with Article 3:1:2 of this Agreement.

21:3 CHOICE OF FORUM AND WAIVER OF JURY TRIAL

The parties agree that to the extent any disputes arise that cannot be resolved directly between the parties, Franchisee shall file any suit against Arby's only in the federal or state court of general jurisdiction located closest to Arby's then current principal office. Arby's may file suit in the federal or state court of general jurisdiction located closest to Arby's then current principal office or in the jurisdiction where Franchisee resides or does business, or where the Franchised Premises are or were located or where the claim arose. Each party irrevocably submits to the jurisdiction of those courts and waives any objection such party may have to either the jurisdiction of or venue in those courts.

THE PARTIES AGREE IRREVOCABLY TO WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, BROUGHT BY EITHER OF THEM.

21:4 EFFECTIVE DATE

The effective date of this Franchise Agreement for all purposes whatsoever (whether used for purposes of reference or computation herein or hereafter) shall be the date indicated on the first page of this Franchise Agreement.

21:5 TABLE OF CONTENTS AND CAPTIONS

The Table of Contents and captions of this Franchise Agreement are inserted only as a matter of convenience and for reference and in no way define, affect, limit or describe the scope or intent of this Franchise Agreement.

21:6 DELEGATION BY COMPANY

Franchisee agrees that Arby's shall have the right, from time to time, to delegate the performance of any portion or all of its obligations and duties under this Franchise Agreement to designees, whether the same are agents of Arby's or independent contractors with which Arby's has contracted to provide such services.

21:7 DEFINITION: TERMINATION OF AGREEMENT

Whenever used in this Franchise Agreement, the phrase "termination of this Franchise Agreement for any reason" includes without limitation termination, cancellation or expiration of this Franchise Agreement without issuance of a new Franchise Agreement.

21:8 ENTIRE AGREEMENT AND CONSTRUCTION

This Franchise Agreement, including all attached Exhibits which are incorporated herein by reference, constitutes the entire agreement between the parties with respect to the subject matter hereof and, except as expressly provided in this Franchise Agreement or the Franchise Disclosure Document, there are no oral or written representations by Arby's relating to the subject matter of this Agreement, the franchise relationship, or the Franchised Business (any understandings or agreements reached by Franchisee and Arby's, or any representations made by Arby's, before this Agreement are superseded by this Agreement). Arby's may rely on representations Franchisee made in its franchise application materials and any similar questionnaire Franchisee and/or its owners signed before signing this Agreement. This Agreement will not be modified except by a written document executed by both parties. This Agreement may be signed in multiple copies, each of which will be deemed an original.

21:9 JOINT AND SEVERAL OBLIGATION

If more than one person or entity is a named Franchisee under this Franchise Agreement, such persons' liability under this Franchise Agreement shall be deemed to be joint and several and all references in the Franchise Agreement to "Franchisee" shall include all Franchisees individually and collectively.

21:10 LIMITED LIABILITY FOR OUR RELATED PARTIES

Franchisee agrees that no past, present or future director, officer, employee, incorporator, member, partner, stockholder, subsidiary, affiliate, controlling party, entity under common control, ownership or management, vendor, service provider, agent, attorney or representative of Arby's will have any liability for: (i) any of Arby's obligations or liabilities relating to or arising from this Franchise Agreement; (ii) any claim against Arby's based on, in respect of, or by reason of, the relationship between Franchisee and Arby's; or (iii) any claim against Arby's based on any alleged unlawful act or omission of ours.

21.11 RESTRICTED PERSONS REPRESENTATIONS AND WARRANTIES

Franchisee represents and warrants to Arby's that, as of the date of this Franchise Agreement and at all times during the term hereof, and to Franchisee's actual or constructive knowledge, neither Franchisee, any affiliate of Franchisee, any individual or entity having a direct or indirect ownership interest in Franchisee or any such affiliate (including any shareholder, general partner, limited partner, member or any type of owner), any officer, director or management employee of any of the foregoing, nor any funding source Franchisee utilizes is or will be identified on the list of the U.S. Treasury's Office of Foreign Assets Control (OFAC); is directly or indirectly owned or controlled by the government of any country that is subject to an embargo imposed by the United States government or by any individual that is subject to an embargo imposed by the United States government; is acting on behalf of any country or individual that is subject to such an embargo; or, is involved in business arrangements or other transactions with any country or individual that is subject to an embargo. Franchisee agrees that Franchisee will immediately notify Arby's in writing immediately upon the occurrence of any event which would render the foregoing representations and warranties incorrect. Notwithstanding anything to the contrary in this Franchise Agreement, Franchisee may not allow, effect or sustain any transfer, assignment or other disposition of this Franchise Agreement to a "Specially Designated National or Blocked Person" (as defined below) or to an entity in which a Specially Designated National or Blocked Person has an interest. For the purposes of this Franchise Agreement, "Specially Designated National or Blocked Person" means: (i) a person or entity designated by OFAC (or any successor officer agency of the U.S. government) from time to time as a "specially designated national or blocked person" or similar status; (ii) a person or entity described in Section 1 of U.S. Executive Order 13224, issued on September 23, 2001; or, (iii) a person or entity otherwise identified by any government or legal authority as a person with whom Franchisee (or any of Franchisee's owners or affiliates) or Arby's (or any of its owners or affiliates) are prohibited from transacting business. Franchisee further agrees that Franchisee will not hire, retain, employ or otherwise engage the services of any individual or entity in contravention of the Patriot Act; any law, rule or regulation pertaining to immigration or terrorism; or, any other legally prohibited individual or entity.

21.12 CUMULATIVE RIGHTS

Arby's and Franchisee's rights under this Agreement are cumulative, and Arby's or Franchisee's exercise or enforcement of any right or remedy under this Agreement will not preclude the exercise or enforcement of any other right or remedy Arby's or Franchisee are entitled by law to enforce.

21.13 NO WAIVER OR DISCLAIMER OF RELIANCE IN CERTAIN STATES.

The following provision applies only to franchisees and franchises that are subject to the state franchise disclosure laws in California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington or Wisconsin:

No statement, questionnaire or acknowledgment signed or agreed by Franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by Arby's, any franchise seller, or any other person acting on behalf of Arby's. This provision supersedes any other term of any document executed in connection with the franchise.

(Signature page on next page)

THIS FRANCHISE AGREEMENT is hereby executed by Arby's and the Franchisee effective on the date indicated on the first page of this Franchise Agreement.

WITNESS:

ARBY'S FRANCHISOR, LLC

By: _____ Name: Title:

WITNESS:

FRANCHISEE

Ву: ___

Name: Title:

EXHIBIT A

LEGAL DESCRIPTION OF THE PROPERTY AND KEY CONTRACT DATA

| | | Example of Data: |
|----|--|--|
| a. | Restaurant # | # |
| b. | Franchisee # | FR # |
| C. | Legal Address of Franchised Premises - [#, Street, City, State, Zip Code] | |
| d. | Franchise Agreement Term:() Years, Term of Lease or Specify Date | XX Years or XX/XX/XXXX |
| e. | Initial Franchise Fee | Standard Traditional Restaurant: \$37,500* Non-Traditional Restaurant: \$18,750 |
| f. | Royalty Fee Rate: % of Gross Sales | Standard Traditional Restaurant: 4.0% of Gross Sales* Non-Traditional Restaurant: 6.2% of Gross Sales |
| g. | Required Minimum Advertising & Marketing Expenditure | Standard Traditional Restaurant: Combined Minimum 4.2%* |
| h. | Franchisee Notice Address | |
| i. | Franchisee Email Address | |
| j. | Restaurant Email Address | |
| k. | Property: Fee/Lease | Initial Expiration Date: Renewal Option(s): |

* Subject to applicable incentive programs

INITIALS:

RESTAURANT #____

EXHIBIT B*

PROTECTED AREA

*ONE (1) MILE: For the purpose of Article 1:2 of the Franchise Agreement for «RestaurantNo» located at<Restaurant Address>, «RestaurantCityStateZip», the Protected Area, is more particularly identified according to the boundaries marked on the attached Map, and is within one (1) mile on a straight line from the Franchised Premises, excluding malls, college and university campus locations and other similar institutional type facilities, hospitals, toll plazas, military bases, theme/amusement parks, airports, casinos, special location activity centers, such as sports arenas, and sovereign nations.

MALL: For the purposes of Article 1:2 of the Franchise Agreement for «RestaurantNo», located at «RestaurantAddress», «RestaurantCityStateZip», the Protected Area is contained within the interior structural confines of the Mall area now commonly known as «MallName»

ASSIGNED: For the purpose of Article 1:2 of the Franchise Agreement for «RestaurantNo», located at «RestaurantAddress», «RestaurantCityStateZip», the Protected Area, is more particularly identified according to the boundaries marked on the attached map, and is within the area outlined in red, excluding malls, college and university campus locations and other similar institutional type facilities, hospitals, toll plazas, military bases, theme/amusement parks, airports, casinos, special location activity centers, such as sports arenas, and sovereign nations.

NON-TRADITIONAL LOCATIONS: For the purpose of Article 1:2 of the Franchise Agreement for «RestaurantNo» located at «RestaurantAddress», «RestaurantCityStateZip», the Protected Area is site specific only.

FA - 03.24 ACTIVE\1601869348.3

RESTAURANT #____

EXHIBIT C

STATEMENT OF LEGAL COMPOSITION FOR AN INDIVIDUAL CORPORATION, PARTNERSHIP OR LIMITED LIABILITY COMPANY

FRANCHISEE hereby represents and warrants that the ownership and/or legal composition of FRANCHISEE is as follows:

1 FRANCHISEE is Individually Owned , a Corporation , a Sub-Chapter S Corporation , a Partnership , or a Limited Liability Company (check one) duly organized and existing under the laws of the State of ______.

Complete the appropriate Section below:

Individually Owned – Sections 3 & 11; Corporation or Sub-Chapter S Corporation – Sections 2, 4, 5, 6 & 11; Partnership – Sections 2, 7, 8, & 11; Limited Liability Company – Sections 2, 9, 10 & 11. Name of Corporation/Sub-Chapter S Corporation/Partnership/Limited Liability Company:

Principal Business Address (No PO Box #'s):

- 2. The Corporation/Sub-Chapter S Corporation/Partnership/Limited Liability Company was organized on the _____ day of _____, ____.
- 3. The names and addresses of the Individual Owners are as follows:

| NAME | ADDRESS |
|------|---------|
| | |
| | |
| | |
| | |
| | |

4. The Corporation/Sub-Chapter S Corporation (if applicable) is authorized to issue the following securities:

Common Stock Preferred Stock Other .

5. The names, addresses, number of Shares issued and percent of ownership of each Shareholder are as follows:

| NAME | ADDRESS | NO. OF SHARES | PERCENT OWNERSHIP |
|------|---------|------------------|----------------------|
| | | | |
| | | | |
| | | | |
| | | | |

6. The names, addresses and positions of all the officers and directors of the Corporation/Sub-Chapter S Corporation are:

| NAME | ADDRESS | TITLE |
|------|---------|-------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

7. The names, addresses and interest of all General Partners are as follows:

| NAME | ADDRESS | PARTNERSHIP INTEREST |
|------|---------|-------------------------|
| | | |
| | | |
| | | |

8. The names, addresses and interest of all Limited Partners are as follows:

| NAME | ADDRESS | PARTNERSHIP INTEREST |
|------|---------|-------------------------|
| | | |
| | | |
| | | |
| | | |

9. The names, addresses and participation of all the Managing Members are as follows:

| NAME | ADDRESS | PARTICIPATION (%) |
|------|---------|--------------------------|
| | | |
| | | |
| | | |
| | | |

10. The names, addresses and participation of all the Members are as follows:

| NAME | ADDRESS | PARTICIPATION (%) |
|------|---------|--------------------------|
| | | |
| | | |
| | | |
| | | |

11. The following Owner/Shareholder/Partner/Member will spend full time in active management:

PLEASE SUBMIT A COPY OF THE ORGANIZATION DOCUMENTS, IF APPLICABLE: Include Articles of Incorporation, Partnership Agreement, Limited Liability Company Operating Agreement, Bylaws, Certificate of Authority to do business in the state in which the Franchised Business will be operated (if a foreign corporation, partnership or LLC), copies of all issued and outstanding stock certificates (front and back), copies of all cancelled stock certificates (front and back) and other applicable organization documents to confirm the legal composition of the FRANCHISEE.

RESTAURANT #____

EXHIBIT D

GUARANTY AND ASSUMPTION OF OBLIGATIONS

THIS GUARANTY AND ASSUMPTION OF OBLIGATIONS is given this _____ day of _____, 20____, by each of the undersigned parties.

A. In consideration of, and as an inducement to, the execution of that certain Franchise Agreement (together with all amendments or modifications, the "Agreement") on this date by **Arby's Franchisor, LLC** ("Arby's"), each of the undersigned unconditionally (a) guarantees to Arby's and its successors and assigns, for the term of the Agreement (including extensions) and afterward as provided in the Agreement, that _______ ("Franchisee") will punctually pay and perform each and every undertaking, agreement, and covenant set forth in the Agreement; and (b) agrees to be bound by, and liable for the breach of, each and every provision in the Agreement, both monetary obligations and obligations to take or refrain from taking specific actions or to engage or refrain from engaging in specific activities, including, without limitation, the arbitration, non-competition, confidentiality, and transfer requirements.

B. Each of the undersigned acknowledges that (a) he, she or it is either an owner (whether direct or indirect) of Franchisee or otherwise has a direct or indirect relationship with Franchisee or its affiliates; (b) he, she or it will benefit significantly from Arby's entering into the Agreement with Franchisee; and (c) Arby's would not enter into the Agreement unless each of the undersigned agrees to sign and comply with the terms of this Guaranty.

C. Each of the undersigned consents and agrees that: (a) his, her or its direct and immediate liability under this Guaranty will be joint and several, both with Franchisee and among other guarantors; (b) he, she or it will render any payment or performance required under the Agreement upon demand if Franchisee fails or refuses punctually to do so; (c) this liability will not be contingent or conditioned upon Arby's pursuit of any remedies against Franchisee or any other person or entity; (d) this liability will not be diminished, relieved, or otherwise affected by any extension of time, credit, or other indulgence which Arby's may from time to time grant to Franchisee or to any other person or entity, including, without limitation, the acceptance of any partial payment or performance or the compromise or release of any claims (including, without limitation, the release of other guarantors), none of which will in any way modify or amend this Guaranty, which will be continuing and irrevocable during the term of the Agreement (including extensions), for so long as any performance is or might be owed under the Agreement by Franchisee or any of its owners or guarantors, and for so long as Arby's has any cause of action against Franchisee or any of its owners or guarantors; and (e) this Guaranty will continue in full force and effect for (and as to) any extension or modification of the Agreement, and despite the transfer of any direct or indirect interest in the Agreement or Franchisee, and each of the undersigned waives notice of any and all renewals, extensions, modifications, amendments, or transfers.

D. Each of the undersigned waives: (a) all rights to payments and claims for reimbursement or subrogation that any of the undersigned may have against Franchisee arising as a result of the undersigned's execution of and performance under this Guaranty, for the express purpose that none of the undersigned shall be deemed a "creditor" of Franchisee under any applicable bankruptcy law with respect to Franchisee's obligations to Arby's; (b) all rights to require Arby's to proceed against Franchisee for any payment required under the Agreement, proceed against or exhaust any security from Franchisee, take any action to assist any of the undersigned in seeking reimbursement or subrogation in connection with this Guaranty or pursue, enforce or exhaust any remedy, including any legal or equitable relief, against Franchisee; (c) any benefit of, or any right to participate in, any security now or hereafter held by Arby's; and (d) acceptance and notice of acceptance by Arby's of his, her or its undertakings under this Guaranty, all presentments, demands and notices of demand for payment of any indebtedness or non-performance of any obligations hereby guaranteed, protest, notices of dishonor, notices of default

to any party with respect to the indebtedness or nonperformance of any obligations hereby guaranteed, and any other notices and legal or equitable defenses to which he, she or it may be entitled. Arby's shall have no present or future duty or obligation to the undersigned under this Guaranty, and each of the undersigned waives any right to claim or assert any such duty or obligation, to discover or disclose to the undersigned any information, financial or otherwise, concerning Franchisee, any other guarantor, or any collateral securing any obligations of Franchisee to Arby's. Without affecting the obligations of the undersigned under this Guaranty, Arby's may, without notice to the undersigned, extend, modify, supplement, waive strict compliance with, or release all or any provisions of the Agreement or any indebtedness or obligation of Franchisee, or settle, adjust, release, or compromise any claims against Franchisee or any other guarantor, make advances for the purpose of performing any obligations of Franchisee under the Agreement, and/or assign the Agreement or the right to receive any sum payable under the Agreement, and the undersigned each hereby jointly and severally waive notice of same. The undersigned expressly acknowledge that the obligations hereunder survive the expiration or termination of the Agreement.

E. In addition, the undersigned each waive any defense arising by reason of any of the following: (a) any disability, counterclaim, right of set-off or other defense of Franchisee, (b) any lack of authority of Franchisee with respect to the Agreement, (c) the cessation from any cause whatsoever of the liability of Franchisee, (d) any circumstance whereby the Agreement shall be void or voidable as against Franchisee or any of its creditors, including a trustee in bankruptcy of Franchisee, by reason of any fact or circumstance, (e) any event or circumstance that might otherwise constitute a legal or equitable discharge of the undersigned's obligations hereunder, except that the undersigned do not waive any defense arising from the due performance by Franchisee of the terms and conditions of the Agreement, (f) any right or claim of right to cause a marshaling of the assets of Franchisee or any other guarantor, and (g) any act or omission of Franchisee.

F. If Arby's is required to enforce this Guaranty in a judicial proceeding, and prevails in such proceeding, Arby's shall be entitled to reimbursement of its costs and expenses, including, but not limited to, reasonable accountants', attorneys', attorneys' assistants', and expert witness fees, costs of investigation and proof of facts, court costs, other litigation expenses, and travel and living expenses, whether incurred prior to, in preparation for, or in contemplation of the filing of any such proceeding. If Arby's is required to engage legal counsel in connection with any failure by the undersigned to comply with this Guaranty, the undersigned shall reimburse Arby's for any of the above-listed costs and expenses it incurs.

G. Each of the undersigned agrees that all actions arising under this Guaranty or the Agreement, or otherwise as a result of the relationship between Arby's and the undersigned, must be brought exclusively in the federal or state court of general jurisdiction located closest to our then current principal office at the time that the action is brought. Each of the undersigned irrevocably submits to the jurisdiction of those courts and waives any objection he, she or it might have to either the jurisdiction of or venue in those courts. Nonetheless, each of the undersigned agrees that Arby's may enforce this Guaranty and any arbitration orders and awards in the courts of the state or states in which he, she or it is domiciled or has assets. EACH OF THE UNDERSIGNED IRREVOCABLY WAIVES TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, ARISING UNDER OR RELATING TO THIS GUARANTY OR ITS ENFORCEMENT.

(Signature page on next page)

IN WITNESS WHEREOF, each of the undersigned has affixed his or her signature on the same day and year as the Agreement was executed.

GUARANTOR(S)

| [Signature] |
|--------------|
| |
| [Print Name] |
| |
| [Signature] |
| [Print Name] |
| |
| [Signature] |
| |
| [Print Name] |
| |
| [Signature] |
| |
| [Print Name] |

EXHIBIT E - MARKET TIERS

2017 DMA AFA Rate Sheet- Effective January 1, 2017

| Market | % | Market | % | Market | % | Market | % |
|-------------------------------------|-------|-----------------------------------|-------|-------------------------------|-------|-------------------------|-------|
| Abilene | 4.00% | Denver | 4.00% | Lansing | 3.24% | Roanoke | 4.00% |
| Ada-Ardmore | 4.00% | Des Moines | 3.14% | Laredo | 4.00% | Rochester | 4.00% |
| Albany, GA | 4.00% | Detroit | 4.00% | Las Vegas | 4.00% | Rochester- Mason City | 3.19% |
| Albany, NY | 4.00% | Dothan | 4.00% | Lexington | 2.22% | Rockford | 4.00% |
| Albuquerque | 4.00% | Duluth | 3.16% | Lima | 3.55% | Sacramento | 4.00% |
| Alexandria | 4.00% | El Paso | 4.00% | Lincoln & Hastings | 3.08% | Salisbury | 4.00% |
| Alpena | 4.00% | Elmira | 4.00% | Little Rock | 3.25% | Salt Lake City | 2.22% |
| Amarillo | 4.00% | Erie | 4.00% | Los Angeles | 4.00% | San Angelo ¹ | 4.00% |
| Anchorage | 3.19% | Eugene | 4.00% | Louisville | 2.22% | San Antonio | 4.00% |
| Atlanta | 4.00% | Eureka ¹ | 4.00% | Lubbock | 4.00% | San Diego | 4.00% |
| Augusta | 4.00% | Evansville | 3.13% | Macon | 4.00% | San Francisco | 4.00% |
| Austin | 4.00% | Fairbanks | 4.00% | Madison | 4.00% | Santa Barbara | 4.00% |
| Bakersfield | 4.00% | Fargo | 4.00% | Mankato | 4.00% | Savannah | 4.00% |
| Baltimore | 4.00% | Flint | 2.22% | Marquette | 4.00% | Seattle-Tacoma | 4.00% |
| Bangor ¹ | 4.00% | Florence-Myrtle Beach | 4.00% | Medford | 4.00% | Shreveport | 4.00% |
| Baton Rouge | 4.00% | Fresno | 4.00% | Memphis | 4.00% | Sioux City | 4.00% |
| Beaumont | 4.00% | Ft. Myers | 4.00% | Meridian | 4.00% | Sioux Falls (Mitchell) | 3.17% |
| Beckley-Bluefield | 4.00% | Ft. Smith | 4.00% | Miami | 4.00% | South Bend | 2.22% |
| Bend | 4.00% | Ft. Wayne | 2.22% | Milwaukee | 4.00% | Spokane | 2.22% |
| Billings | 4.00% | Glendive ¹ | 4.00% | Minneapolis | 3.11% | Springfield | 3.16% |
| Biloxi | 4.00% | Gainesville | 4.00% | Minot | 3.11% | Springfield-Holyoke | 4.00% |
| Binghamton | 4.00% | Grand Junction | 4.00% | Missoula | 4.00% | St. Joseph | 4.00% |
| Birmingham | 3.04% | Grand Rapids | 2.22% | Mobile | 4.00% | St. Louis | 4.00% |
| Boise | 4.00% | Great Falls | 4.00% | Monroe | 4.00% | Syracuse | 4.00% |
| Boston | 4.00% | Green Bay | 3.08% | Monterey-Salinas ¹ | 4.00% | Tallahassee | 4.00% |
| Bowling Green | 4.00% | Greensboro | 2.22% | Montgomery | 4.00% | Tampa | 4.00% |
| Buffalo | 4.00% | Greenville-New Bern | 4.00% | Nashville | 3.07% | Terre Haute | 3.30% |
| Burlington-Plattsburgh ¹ | 4.00% | Greenville-Spartanburg | 3.17% | New Orleans | 4.00% | Toledo | 2.22% |
| Butte | 4.00% | Greenwood-Greenville ¹ | 4.00% | New York | 4.00% | Topeka | 4.00% |
| Casper | 4.00% | Harlingen-Weslaco | 4.00% | Norfolk | 4.00% | Traverse City | 4.00% |
| Cedar Rapids | 3.10% | Harrisburg | 4.00% | North Platte | 4.00% | Tri-Cities: Tn-Va | 4.00% |
| Champaign | 2.22% | Harrisonburg | 4.00% | Odessa | 4.00% | Tucson (Nogales) | 4.00% |
| Charleston | 4.00% | Hartford-New Haven | 4.00% | Oklahoma City | 2.22% | Tulsa | 2.22% |
| Charleston-Huntington | 2.22% | Hattiesburg-Laurel | 4.00% | Omaha | 3.14% | Twin Falls | 4.00% |
| Charlotte | 4.00% | Helena | 4.00% | Orlando | 4.00% | Tyler-Longview | 4.00% |
| Charlottesville | 4.00% | Honolulu | 4.00% | Ottumwa | 4.00% | Utica | 4.00% |
| Chattanooga | 3.05% | Houston | 4.00% | Paducah | 2.22% | Victoria | 4.00% |
| Cheyenne | 4.00% | Huntsville-Decatur | 3.19% | Palm Springs | 4.00% | Waco | 4.00% |
| Chicago | 4.00% | Idaho Falls | 4.00% | Panama City | 4.00% | Washington | 4.00% |
| Chico-Redding | 4.00% | Indianapolis | 2.22% | Parkersburg | 4.00% | Watertown | 4.00% |
| Cincinnati | 3.12% | Jackson Ms | 4.00% | Peoria | 3.25% | Wausau | 3.04% |
| Clarksburg | 4.00% | Jackson Tn | 4.00% | Philadelphia | 4.00% | West Palm Beach | 4.00% |
| Cleveland | 4.00% | Jacksonville | 4.00% | Phoenix | 4.00% | Wheeling | 4.00% |
| Colorado Springs | 4.00% | Johnstown | 4.00% | Pittsburgh | 4.00% | Wichita | 2.22% |
| Columbia | 4.00% | Jonesboro | 4.00% | Portland | 4.00% | Wichita Falls | 4.00% |
| Columbia-Jefferson City | 4.00% | Joplin | 4.00% | Portland-Auburn | 4.00% | Wilkes Barre | 4.00% |
| Columbus, Ga | 4.00% | Juneau ¹ | 4.00% | Presque Isle | 4.00% | Wilmington | 4.00% |
| Columbus, Oh | 3.28% | Kansas City | 4.00% | Providence ¹ | 4.00% | Yakima | 4.00% |
| Columbus-Tupelo | 4.00% | Knoxville | 3.05% | Quincy | 4.00% | Youngstown | 3.12% |
| Corpus Christi | 4.00% | La Crosse | 4.00% | Raleigh-Durham | 4.00% | Yuma | 4.00% |
| Dallas | 4.00% | Lafayette, In | 2.22% | Rapid City | 4.00% | Zanesville | 3.28% |
| Davenport | 4.00% | Lafayette, La | 4.00% | Reno | 4.00% | L | |
| | 2.22% | 20.0,000,00 | 4.00% | | 4.00% | | |

¹ As of December 31, 2023 there are no Arby's Restaurants in these DMAs.

EXHIBIT F

AUTHORIZATION FOR PAYMENT VIA EFT

AUTHORIZATION TO HONOR ELECTRONIC FUNDS TRANSFER (EFT) DRAWN BY AND PAYABLE TO:

Arby's Restaurant Group, Inc. and/or Arby's Franchisor, LLC

RESTAURANT #:

Payment via EFT is the electronic transfer of funds from a Bank Account for the purpose of executing a payment.

I (we) authorize Arby's Restaurant Group, Inc. (ARG) and/or Arby's Franchisor, LLC (AFL) to electronically debit my (our) account as follows:

| FULL NAME OF BANK: |
|---------------------------------|
| BANK ACCOUNT ROUTING NUMBER |
| BANK STREET ADDRESS: |
| CITY, STATE, ZIP CODE: |
| BANK ACCOUNT IN THE NAME OF: |
| BANK ACCOUNT NUMBER: |
| TYPE OF ACCOUNT:CHECKINGSAVINGS |

By signing this form you give us permission to debit your account only for the amount indicated by you on or after the indicated date.

I (we) understand that this authorization will remain in full force and effect until I (we) notify ARG and AFL in writing that I (we) wish to revoke this authorization. I (we) understand that ARG and AFL requires at least 5 business days prior notice in order to cancel or change this authorization.

DATE

SIGNATURE OF FRANCHISEE

NAME OF FRANCHISEE (please print)

DATE

SIGNATURE OF FRANCHISEE

NAME OF FRANCHISEE (please print)

EXHIBIT G

COOPERATIVE AREA ADVERTISING PROGRAM STANDARD FORM BYLAWS

BYLAWS OF ____Advertising Co-op, Inc. Created on _____, 20__

PURPOSES

The [______Advertising Co-op, Inc.] (also referred to herein as the "Co-op" or the "Corporation") is formed as a nonprofit cooperative trade association to foster and promote the interests of the franchisees and operators of Arby's Restaurants in the ______, ___ Designated Marketing Area (DMA). Its functions are to conduct advertising and promotional campaigns and to engage in such other activities as the members deem to be the best interests of said franchisees and operators. The Corporation also has such powers as are now or may hereafter be granted by the Nonprofit Corporation Code of the State of _____.

ARTICLE 1 DECLARATION OF GOVERNING GUIDELINES

The Co-op Guidelines attached to these Bylaws are living documents that, from time to time and with their sole discretion, may be revised, updated or replaced by Arby's Franchisor, LLC (as defined below). The Co-op Guidelines are the operating policies and procedures of the Corporation. If and to the extent that the Co-op Guidelines conflict with these Bylaws, the Bylaws control.

ARTICLE 2 DEFINITIONS

DEFI

As used herein:

2.1 "<u>DMA</u>" is defined as the Designated Market Area for _____, _____ as defined by Nielsen Media Research ("Nielsen"). The Co-op, based upon the then most recent survey results by Nielsen, may, from time to time, determine that additional areas fall within the DMA, and after any such determination, these new areas will be included within the DMA.

2.2 "<u>Restaurant</u>" is defined as any restaurant operating using the Arby's® trademark within the DMA under a valid Franchise Agreement (defined below) with AFL (as defined below) including Arby's® Roast Beef Restaurants, Arby's Market Fresh® Restaurants or any other AFL restaurant concept containing the word "Arby's" in its name.

2.3 <u>"Franchisee</u>" is defined as an individual, corporation, partnership or other legal entity franchised in the DMA pursuant to a valid Franchise Agreement with AFL to operate a Restaurant, including AFL.

2.4 "<u>Gross Sales</u>" is defined as the total amount received by Franchisee from the sale of all products and performance of all services in, on or from the Franchised Premises (as defined in the applicable Franchise Agreement), whether for cash or on credit, including commissions from vending and ATM machines, but excluding coupons and discounts, and sales tax or any similar taxes which are required by law to be computed separately and paid by the customer.

2.5 "<u>AFL</u>" is defined as Arby's Franchisor, LLC and its subsidiaries and affiliates and/or any of their respective predecessors or successors in interest.

2.6 "<u>Member</u>" is defined as any Franchisee that satisfies the requirements for membership under Article 4.1 hereof.

2.7 "<u>Franchise Agreement</u>" is defined as an agreement entered into between AFL and Franchisee in order for the Franchisee to receive the right and privilege to use the Arby's trademarks and operating systems in the operation of an Arby's Restaurant, upon the terms and conditions set forth therein.

ARTICLE 3 OFFICES AND REGISTERED AGENT

3.1 <u>Registered Offices and Registered Agent.</u> The initial registered office of the Corporation and the initial registered agent of the Corporation at said office will be as set forth in the Articles of Incorporation of the Corporation. The Corporation will have and maintain a registered office of the Corporation and a registered agent of the Corporation which registered office and registered agent at such office may be changed from time to time by the Corporation in the manner specified by law.

ARTICLE 4

<u>MEMBERSHIP</u>

4.1 <u>Eligibility</u>. All Franchisees are eligible to become Members of the Corporation. The Members of the Corporation will consist of all Franchisees who file with the Corporation an application for membership in the form of a membership letter evidencing their intent to become Members and to comply with and be bound by all of the terms and conditions relating to membership contained in the Articles of Incorporation, these Bylaws and any amendments thereto, as well as the Co-op Guidelines.

ARTICLE 5 DIRECTORS

5.1 <u>General</u>. The affairs of the Co-op will be controlled and administered by a Board of Directors.

5.2 <u>Appointment of Directors and Term</u>. Each Member will have the right to appoint one Director, who must be an owner, officer, director, manager or chief marketing officer of such Member. Each Director will serve at the pleasure of the appointing Member for a term to be determined by such Member from time to time. A Member may appoint a different person to be a Director for each meeting of the Board of Directors.

5.3 <u>Voting</u>.

a. <u>Voting Rights.</u> Each Director representing a Member in good standing is entitled to one vote for each of such Member's Restaurants. For each additional Restaurant that a Member acquires or develops, the Director representing such Member is entitled to an additional vote and such Member is obligated to pay dues for such Restaurant in accordance with Article 8 hereof.

b. Good Standing. A "Member in good standing" is a Member which does not owe any financial obligation to either AFL or to the Co-op which remains outstanding more than 30 days after the original due date of such financial obligation. A Director representing a Member in good standing is hereinafter referred to as an Eligible Director. A Member which owes a financial obligation to the Co-op which remains outstanding for more than 30 days after its original due date may still be considered in good standing if a majority of the votes entitled to be cast by Eligible Directors other than the Director representing such Member approve a payment plan for such Member, and such Member remains current with all of its obligations under the payment plan and with all financial obligations owing to the Co-op which accrue after the date the payment plan is approved. A Member which owes a financial obligation to AFL which remains outstanding for more than 30 days after its original due date may still be considered in good standing if AFL has approved a payment plan for such Member and such Member remains current with all of its obligations under the payment plan and with all financial obligations owing to AFL which accrue after the date the payment plan is approved by AFL. A Member which is not in good standing automatically will have no voting rights until the Member pays all amounts due and owing in full to the Co-op or AFL, as the case may be.

c. <u>Voting at Meetings</u>. Unless otherwise noted herein, all matters put to a vote of the Directors will be decided by the affirmative vote of Eligible Directors holding a simple majority of all votes entitled to be cast by Eligible Directors present at the time of the vote. Once a Quorum is established according to Section 6.5 below, voting may proceed without regard to whether the quorum is maintained throughout the meeting and the outcome will be determined by the percentage of votes entitled to be cast by the Eligible Directors present at the time of the vote, not the percentage of the

votes entitled to be cast by all Eligible Directors or Eligible Directors present when the quorum is first established. An Eligible Director representing a Member with more than one Restaurant in the Co-op is entitled to second his or her own motions and call them to a vote of the Directors. Except where proscribed by applicable law, a Director may vote in person, by facsimile, by electronic means or email, or by proxy executed in writing by the Director or by his or her attorney-in-fact. A proxy will not be valid after eleven (11) months from the date of its execution, unless a longer period is expressly stated therein.

5.4 <u>Transfer of the Franchise.</u> If a Member transfers its ownership interest in one of its Restaurants to a transferee approved by AFL, then the membership interest of the Member is transferred with it. The transferring Member's rights and obligations to the Corporation will terminate upon transfer, except with regard to any debts or fees owed by such Member to the Corporation at the time of transfer. Subject to the immediately preceding sentence, the transferee, upon transfer, assumes all rights and obligations of the transferring Member.

a. <u>Termination of Membership without Notice (Automatic Termination)</u>. Any termination by AFL of the Member's Franchise Agreement will also be an automatic termination of its membership in the Corporation. Upon termination, the Member's rights and obligations to the Corporation will terminate, except with regard to any debts or fees owed by the Member to the Corporation at the time of termination.

5.5 <u>Interest of Members.</u> Except to the extent provided for in Section 5.6 below, no Member of the Corporation may own any right, title or interest in any part of the property or assets of the Corporation.

5.6 <u>Dissolution of the Corporation</u>. By a two-thirds majority vote of all votes entitled to be cast by all Eligible Directors, the Directors may adopt a resolution of dissolution for the Corporation. In that event, on its dissolution, the Corporation's property will be distributed to the Members in good standing in the proportion of the dues actually paid by the Members with respect to the twelve (12) month period immediately preceding the adoption of a resolution of dissolution.

5.7 <u>Limited Liability of Members and Guaranty.</u> The Corporation reserves the right to require that any Member who has furnished a guaranty to Arby's of its obligations under its Franchise Agreement with Arby's furnish a similar guaranty for its dues to the Corporation. Members and their guarantors will not, however, be liable for any debts or obligations of the Corporation, and, except is set forth in Article 8 hereof, will not be subject to any special assessment.

ARTICLE 6 MEETINGS OF DIRECTORS

6.1 <u>Manner, Place and Time of Meetings.</u> Meetings of the Directors may occur in person, by telephone or video conference, via electronic means (e.g. Internet chat, email or such other means as the Officers may find appropriate) or any other manner that provides for timely debate, voting and resolution of issues to be considered by the Directors. The meeting time, place and manner will be determined in advance by the Officers of the Corporation and disclosed in the Notice of Meeting as described in Section 6.4 below.

6.2 <u>Annual Meeting.</u> Once each year, the Corporation's Annual Meeting will take place. The Annual Meeting's agenda will include officer elections, review of bylaws, and forecast planning.

6.3 <u>Calling a Meeting</u>. Meetings of the Directors may be called at any time by a) the President; b) by any two (2) elected Officers other than the President; or c) by a simple majority of all votes entitled to be cast by Eligible Directors.

6.4 <u>Notice of Meeting</u>. The President, or the persons calling the meeting will send a written notice to all Members, whether in good standing or not, stating the manner, place, day, and hour of the meeting and, if and to the extent required below in Section 6.4, the purpose or purposes for which any Special Meeting is called. All Directors will be given at least ten (10) and no more than sixty (60) days' notice of Annual Meetings. All meetings other than Annual Meetings, whether regularly scheduled or not, are referred to herein as Special Meetings. All Directors will be given at least one (1) and no more than sixty (60) days' notice of Special Meetings. Notice of meetings may be given personally or by first class mail, electronic mail, facsimile or electronic transmission and will

be deemed given when mailed or when the electronic mail, facsimile or electronic transmission is sent, addressed to the Member at its business or electronic address. Neither the business to be transacted at, nor the purpose of any meeting of the Board need be specified in the notice (or waiver of notice) of such meeting except for Special Meetings involving any of the following actions, in which case at least ten (10) days' notice must be given to all Directors: the removal or election of Officers; the suspension of a Member's voting rights; amendments to the Bylaws; changes to the Co-op Contribution Rate; or amendments to the Articles of Incorporation. Notice of any Annual or Special Meeting or of the purpose of any Special Meeting may be waived by an instrument in writing. Attendance of a Director at a meeting will constitute a waiver of notice of such meeting and waiver of any and all objections to the place of the meeting, the time of the meeting, the manner in which it has been called or convened, and of notice of the purpose of the meeting, except when a Director states, at the beginning of the meeting, any such objection or objections to the transaction of business. Any meeting of the Board of Directors may be held within the DMA at such place as may be determined by the person or persons calling the meeting.

6.5 Quorum. Except as otherwise provided to the contrary herein, including in this Section 6.5, all actions by the Directors must be taken at a meeting at which a quorum is established. Two-thirds of all votes entitled to be cast by the Eligible Directors, represented in person or by telephonic communication, constitute a quorum at any meeting of the Directors. Once a quorum is present to organize a meeting, the Eligible Directors present may continue to conduct all business on the meeting's agenda regardless of whether the quorum is maintained throughout the meeting. Only the Eligible Directors present, whether in person or by telephonic communication, when a vote is called will be eligible for that vote. The outcome of the vote will be calculated in accordance with Section 5.3c above.

6.6 <u>Adjournment.</u> Any meeting of the Directors may be adjourned by the Directors acting in accordance with Section 5.3c.

ARTICLE 7 OFFICERS

7.1 <u>Officers.</u> The Directors of the Corporation will elect the following Officers: President, Vice President, Treasurer, and Secretary. These posts will, at all times, remain filled. Two or more offices may be held by the same person, provided that in no event will there be fewer than two persons functioning as Officers of the Corporation.

7.2 <u>President.</u> Unless otherwise specified by the Directors, the President will be the chief executive officer of the Corporation, and will have the responsibility for the general supervision of the business affairs of the Corporation. The President will preside at all meetings of the Co-op and discharge the duties of a presiding officer.

7.3 <u>Secretary</u>. The Secretary will keep minutes of all meetings of the Corporation and have charge of the minute books of the Corporation and will perform such other duties and have such other powers as may from time to time be delegated to him or her by the Board of Directors or the President.

7.4 <u>Treasurer</u>. The Treasurer will be charged with the management of the financial affairs of the Corporation and will perform such other duties and have such other powers as may from time to time be delegated to him or her by the Board of Directors or the President.

7.5 <u>Vice President.</u> In the absence or disability of the President, the Vice President will perform the duties and exercise the powers of the President. The Vice President will perform such other duties and have such other powers as may from time to time be delegated to him or her by the Board of Directors or the President.

7.6 <u>Other Officers and Agents.</u> The Board of Directors may appoint from time to time such agents as it may deem necessary or desirable, each of whom will hold office at the pleasure of the Board, and will have such authority and perform such duties as the Board of Directors may from time to time determine.

7.7 <u>Election of Officers</u>. The Officers of the Corporation will be elected at the Corporation's annual meeting by the Directors acting in accordance with Section 5.3c. The Officers will serve for a term of one year and until their successors are elected or until their earlier death, resignation, retirement or removal by the Directors. Officers may serve unlimited consecutive terms.

7.8 <u>Vacancies</u>. Any vacancy resulting from the death, resignation, retirement, relocation or reassignment of an Officer will be filled by a representative of the Member who employed such former Officer. Any vacancies resulting from the removal of an Officer pursuant to Section 7.9 will be filled by vote of the Board of Directors in accordance with Section 5.3c.

7.9 <u>Removal of Officers and Agents.</u> An Officer or agent of the Corporation may be removed by a simple majority of all votes entitled to be cast by the Eligible Directors whenever in their judgment the best interests of the Corporation will be served by the removal. The removal will be without prejudice to the contract rights, if any, of the person removed. Any officer representing a Member who owes a financial obligation to AFL or to the Co-op that is outstanding more than thirty (30) days past its due date (e.g. Co-op dues remain unpaid for more than thirty (30) days after the tenth (10th) day of the month), will be automatically removed from office. The vacancy will be filled in accordance with the second sentence of Section 7.8 hereof, provided that the Officer must be a representative of a Member in good standing.

ARTICLE 8 MEMBERSHIP DUES

8.1 <u>Dues.</u> Each Member pays dues to the Corporation as a percentage of the monthly Gross Sales for each Restaurant owned by such Member. The Member's dues are calculated in accordance with Section 8.2 below. Upon first joining the Co-op, the Member's Co-op membership letter will specify its initial dues. From time to time, the Co-op may change the Member's dues by increasing or reducing either the Co-op Contribution Rate or the Member Contribution Rate. Any change to the Member's dues is effective in the same month that the change is approved by the Directors and payable the following month.

8.2 <u>Co-op</u> <u>Contribution Rate.</u> The Directors will establish the Co-op Contribution Rate acting in accordance with Section 5.3c. The Co-op Contribution Rate is the rate from which all Member Contribution Rates are derived. In the event that the Directors do not approve a change in the Co-op Contribution Rate, the existing Co-op Contribution Rate will remain unchanged.

a. <u>Member Contribution Rate</u>. The Member Contribution Rate is the rate, calculated pursuant to the formula set forth in Sections 8.2 b - f below that the individual Member pays to the Co-op.

b. Base County Rate Participation Methodology for Local Spot TV. The Member Contribution Rate with respect to any Restaurant will be based on the percentage of broadcast television coverage (hereinafter "Audience Share") received by the county or portion thereof in which such Restaurant is located relative to the Audience Share received by the Base County of the DMA, as such percentages are reported by Nielsen. Three (3) years of Audience Share is averaged to determine the current year's coverage for each County where an Arby's Restaurant is located. This method is termed as the 3-year Rolling Average. The 3-year Rolling Average methodology averages the Audience Share for the year the calculation is being completed, plus the two previous years for a total of three (3) Audience Share data points. This is done for all Counties where an Arby's Restaurant is present, including the Base County, as it has yet to be determined at this point. Once the 3-year Rolling Average is complete, the current contribution calculation process is followed moving forward. For purposes of this Article 8, the "Base County" is defined as the county with the largest Audience Share in the DMA containing an Arby's Restaurant, provided that the county has at least 50 in-tabs. The normal minimum sample size for the release of any station data is 50 in-tab diary households. In situations where county data is based solely on Local People Meter (LPM) samples, or a combination of LPM and diary samples, the minimum sample size required is dependent upon the number of measurements using each sample methodology. The following table shows the minimum sample size required in such cases.

Current LPM markets: New York City, Los Angeles, Chicago, San Francisco, Philadelphia, Washington DC, Atlanta, Dallas, Detroit, Boston

| Number of Measurements Using LPM Samples | Number of Measurements Using Diary Samples | Minimum In-tab Household Sample Size |
|--|--|--|
| 0 | 4 | 50 |
| 1 | 3 | 50 |
| 2 | 2 | 35 |
| 3 | 1 | 26 |
| 4 | 0 | 18 |

The Corporation uses the Saturday through Sunday, 7 a.m. – 1 a.m. timeframe. The Audience Share accounted for by the public television stations will be deducted from the total of all Audience Shares in order to calculate each county's Audience Share. The "Indexed Audience Share" for any Restaurant is the quotient, expressed as a percentage, obtained by dividing the Audience Share for the county or portion thereof in which such Restaurant is located divided by the Audience Share for the Base County. The table used to determine the Member Contribution Rate for a Restaurant, expressed as a percentage of the Co-op Contribution Rate, is as follows:

| Indexed Audience Share | <u>% Participation in the Co-op Contribution Rate</u> |
|------------------------|---|
| 80 - 100% | 100% |
| 70 - 79.99% | 75% |
| 50 - 69.99% | 50% |
| 25 - 49.99% | 33% |
| 0 - 24.99% | 0% |

For example, in the chart below, the Co-op Contribution Rate is 5.00%. However, the Restaurants located in county "B" participate in 75% of the 5.00% Co-op Rate. Therefore, the Members in county B have a Member Contribution Rate of 3.75%.

| County | Audience Share | Indexed Audience Share | % Participation in Co-op Contribution Rate | Member Contribution Rate |
|--------|-------------------|---------------------------|---|-----------------------------|
| A* | 75% | 100% | 100% | 5.00% |
| В | 59% | 78% | 75% | 3.75% |
| С | 42% | 56% | 50% | 2.50% |
| | | | | |

* Base County

c. <u>Methodology for Cable.</u> All Members in a Co-op which spends money on cable television advertising and on local spot television advertising will have a Member Contribution Rate equal to the weighted average of the Restaurant's contribution rate and the Full TV rate for the Co-op. To the extent reasonably practicable, purchases of cable television advertising should be designed to provide fair and equitable coverage for each Restaurant based on the Member Contribution Rate for each Restaurant. The weighted average should be calculated based on the percent of the total annual budget allocated to each medium. See the example in the Chart below:

Co-op Full TV Rate: 5.00% Co-op allocates 17% of their budget towards cable using the local Interconnect.

Because the Interconnect provides full coverage for all Restaurants within the Interconnect, contribution is at the Full TV Rate or 100%.

Calculate the weighted average for broadcast and cable as follows, based on the numbers above in the example:

- 1) Restaurant contribution rate multiplied by the amount of budget allocated towards broadcast to derive a percentage.
- 2) Full TV rate multiplied by the amount of budget allocated towards local cable to derive a percentage.

- 3) Add the percentages derived from the calculations above to yield a weighted average for the specific Restaurant.
- 4) Take a straight average of all Restaurant's contributions to obtain an Effective Rate for the Co-op.
- A) $5.00\% \times 0.83\% = 4.15\% + 5.00\% \times 0.17\% = 0.85\% > (4.15\% + 0.85\% = 5.00\%)$
- B) 3.75% x 0.83% = 3.1125% + 5.00% x 0.17% = 0.85% > (3.1125% + 0.85% = 3.96%)
- C) $2.50\% \times 0.83\% = 2.075\% + 5.00\% \times 0.17\% = 0.85\% > (2.075\% + 0.85\% = 2.925\%)$

The overall effective rate for Restaurants in Counties A, B and C is 3.96%. As changes to the cable allocation are made throughout the year, the weighted average for each Restaurant would need to be adjusted accordingly on a monthly basis to compensate for the change.

d. <u>Methodology for Radio Only</u>. All Members in a radio-only Co-op contribute 100% of the Co-op Contribution Rate. Radio advertising should be purchased to benefit the DMA as a whole. To the extent reasonably practicable, counties with radio coverage below the metro average, as computed by Arbitron, Inc., should be supplemented with outlying radio advertising in order to provide fair and equitable coverage for each Restaurant based on the Member Contribution Rate for each Restaurant.

e. <u>Methodology for Print.</u> Print advertising costs will be budgeted separately, as determined by a specific plan providing optimal household coverage of each Member's trade area, in order to get fair and equitable coverage for each Restaurant based on the Member Contribution Rate for each Restaurant.

f. <u>Methodology for Blended Markets (Multiple Media Types)</u>. Television advertising is the preferred medium for the Co-op. The Member Contribution Rates will be determined by the methodology described in either Section 8.2 b. or Section 8.2 c., dependent upon whether the Co-op spends more money on local spot television advertising or cable television advertising. Where local spot television and cable television purchases are equal, all Members will calculate a weighted average between the amount of dollars allocated towards broadcast and cable (refer to section 8.2c.). To the extent reasonably practicable, cable television advertising should be purchased in order to provide fair and equitable coverage for each Restaurant based on the Member Contribution Rate for each Restaurant. Outlying Restaurants that reside outside of an interconnect, requiring the purchase of soft systems, should be purchased to, or as close as possible to the Restaurant's broadcast contribution rate.

Where the Co-op purchases both television and radio advertising, the television advertising will always be the dominant medium. Radio advertising should be purchased to benefit the DMA as a whole. To the extent reasonably practicable, counties with radio coverage below the metro average, as computed by Arbitron, Inc., should be supplemented with outlying radio and/or print advertising in order to provide fair and equitable coverage for each Restaurant based on the Member Contribution Rate for each Restaurant.

g. <u>Exclusive Remedy.</u> In the event that any Member believes that one or more of its Restaurants has not received fair and equitable coverage, as contemplated by Sections 8.2c., 8.2d., 8.2e. or 8.2f., hereof, such Member's exclusive remedy will be to seek review by the Co-op Review Committee established pursuant to the Co-op Guidelines.

8.3 <u>Use of Funds</u>. The Corporation's funds may be used for any of the following expenditures, subject to approval by the Directors in accordance with Section 5.3c:

- a. Television (cable and non-cable)
- b. Print Advertising
- c. Radio Advertising
- d. Creative Production Costs

e. Tapes, Shipping and Residuals to Television f. Meeting and Administrative Costs

8.4 <u>Other Expenditures.</u> The Eligible Directors, by unanimous approval of the Eligible Directors present at the time of the vote, may agree to make special contributions or use existing funds for other advertising and promotional purposes.

8.5 <u>Accounting and Budget.</u> The Corporation will employ an independent accountant to keep its books and to prepare its monthly, quarterly and annual reports. The Corporation's Treasurer will prepare or cause to be prepared an annual budget reflecting estimated contributions and expenditures for each fiscal year for approval by the Directors prior to each fiscal year. A complete accounting for the placement and payment of advertising and related expenses and collection and disbursement of contributions will be prepared by the Co-op's accountant and provided to each Member by the Treasurer on a quarterly basis within thirty (30) days of the end of each quarter in the Corporation's fiscal year. Any contributions made during the fiscal year which have not been spent will automatically roll forward as additional funds to be spent within the next year's budget unless the Eligible Directors, acting in accordance with Section 5.3c., approve another means to expend the funds. In the event that the Co-op's bank accounts or rebates from suppliers), the Co-op will expend all such revenue solely for the purposes set forth in Section 8.3 hereof. Such revenue will be expended prior to the expenditure of dues contributions.

8.6 <u>Payment of Dues.</u> Payments of dues are due and payable on the **tenth (10)** day of the month for the previous month's sales. Checks should be made payable to the ______ Advertising Co-op and mailed to the acting accounting firm. The Member will simultaneously submit with its dues payment a copy of the statement of gross sales furnished by the Member to AFL.

a. <u>Grace Period</u>. When a Member opens a new Restaurant in the DMA, it will be exempt from paying dues for that Restaurant only during the first sixty (60) days after the Restaurant's opening. (The monies from the initial sales that otherwise would be paid to the Co-op as dues will otherwise be used as part of a Grand Opening Promotion fund for the Restaurant.) The liability for dues payments begins on the 61st day of operation. This sixty (60) day grace period does not apply to a Member assuming liability for an existing Restaurant as a result of a transfer, provided, however, that in the event a Restaurant is closed at the time of transfer, the sixty (60) day grace period will be available to the transferee if the transferee executes a Grand Opening Promotion in connection with the reopening of the transferred Restaurant.

8.7 <u>Enforcement of Dues.</u> The Corporation may enforce the collection of any Member's outstanding dues or late fees or assessments by legal action, including enforcement against any guarantor of a Member, and/or without limitation, an action for specific performance. Any legal fees, court costs or other reasonable costs of collection incurred by the Corporation will be paid by the non-prevailing party in any action.

8.8 <u>Late Fee</u>. Late payments will be assessed a late fee equal to \$100 per Restaurant for each month that a payment is late. A payment is considered late on the first day of the month following the month in which it is due.

8.9 <u>Audit.</u> The Co-op may, at any time, have an independent accountant, certified public accountant or certified auditor examine and audit all pertinent books and records of a Member for the purpose of determining the accuracy of the information contained in the Member's statements of Gross Sales. The expense of such audits will be paid by the Corporation unless the audit reveals an understatement of Gross Sales by the Member of three percent (3%) or more, in which case the Member will pay promptly the dues owing to the Corporation and the cost of the audit. If an overpayment has been made, a credit will be given to the Member.

8.10 <u>Provisions for Reimbursement.</u> The Co-op may by resolution of the Directors acting in accordance with Section 5.3c., provide for reimbursements to Members for purposes consistent with the purposes of this Corporation.

8.11 <u>Special Assessments.</u> In the event that at any time, the Co-op is unable to meet its financial obligations as they become due, the Board of Directors, acting in accordance with Section 5.3c., may authorize a special assessment against all Members in order to enable the Co-op to meet such obligations. Any such special

assessment will be shared by the Members in proportion to their Member Contribution Rates. For example, a Member with a Member Contribution Rate of 5% will pay twice as much of the assessment as a Member with a 2.5% Member Contribution Rate.

ARTICLE 9

MISCELLANEOUS

9.1 <u>Contracts.</u> The Co-op may authorize any Officer or Officers, agent or agents of the Corporation to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Corporation and such authority may be general or confined to specific instances.

9.2 <u>Checks, Drafts, Etc.</u> All checks, drafts or other orders for the payment of money, notes or other evidence of indebtedness issued in the name of the Corporation must be approved by the Secretary/Treasurer and signed by at least one Officer or agent of the Corporation in any manner that from time to time may be determined by resolution of the Directors.

9.3 <u>Deposits.</u> All funds of the Corporation will be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositaries as the Co-op may select.

9.4 <u>Advertising Agencies or Media Buying Service.</u> The Co-op must engage the services of an independent advertising agency or media buying service for the placement of the Corporation's advertising on behalf of the Members as determined by the Directors acting in accordance with Section 5.3c.

9.5 <u>Policies, Procedures and Marketing Guidelines.</u> The Co-op may, from time to time, establish certain Policies, Procedures and Marketing Guidelines with respect to the operations of the Corporation. These Policies, Procedures and Marketing Guidelines will be distributed to each Member and will be binding on each Member with regard to all matters relating to the operations of the Corporation.

9.6 <u>No Corporate Seal.</u> The Corporation will not have a corporate seal.

ARTICLE 10 BOOKS AND RECORDS

10.1 <u>Corporate Records.</u> The Corporation will keep correct and complete books and records of accounts and will also keep minutes of the meetings of the Board of Directors and any committees thereof, and will keep at its principal office a record giving the names and addresses of the Members in good standing. All books and records of the Corporation may be inspected by any Member, or its agent or attorney, for any proper purpose during regular business hours upon reasonable advance notice.

ARTICLE 11 FISCAL YEAR

11.1 The Corporation's fiscal year will be the calendar year.

ARTICLE 12 AMENDMENT

12.1 The Bylaws of the Corporation may be altered, amended or repealed and new Bylaws may be adopted by a vote of not less than a two-thirds of the votes entitled to be cast by the Eligible Directors present at the time of the vote at any meeting of the Directors, provided however, that the Bylaws may be so altered, amended or repealed, and new Bylaws adopted only if notice of the intention to alter, amend, repeal or adopt new Bylaws and the general nature of the proposed change in the Bylaws will have been given to all Members in a notice of the meeting at least ten (10) days prior to such meeting. Such notices will be issued either by hand, first class mail, expedited mail, email, or facsimile.

ARTICLE 13 INDEMNIFICATION OF OFFICERS AND INSURANCE

13.1 <u>Generally</u>. The Corporation will indemnify and hold harmless each person who will serve at any time hereafter as a Director, Officer, employee or agent of the Corporation (including the heirs, executors, administrators or estate of such person) from and against any and all claims and liabilities to which such person will become subject by reason of his or her having heretofore or hereafter been a Director, Officer, employee or agent of the Corporation, or by reason of any action alleged to have been heretofore or hereafter taken or omitted by him or her as such Director, Officer, employee or agent to the full extent permitted under applicable law of the state of incorporation of the Corporation, and will reimburse such person for all legal and other expenses reasonably incurred by him or her in connection with any such claim or liability; provided, however, that no such person will be indemnified against, or be reimbursed for, any expense incurred in connection with any claim or liability arising out of any appropriation of any business opportunity of the Corporation, any act or omission not in good faith or which involved intentional misconduct or a knowing violation of law, or any transaction from which he or she derived an improper personal benefit.

13.2 <u>Rights Not Exclusive</u>. The rights accruing to any person under the foregoing provisions of this Article will not exclude any other right to which he or she may be lawfully entitled, nor will anything herein contained restrict the right of the Corporation to indemnify or reimburse such person in any proper case even though not specifically herein provided for. The Corporation, its Directors, Officers, employees, and agents will be fully protected in taking any action or making any payment under this Article 13 or in refusing to do so in reliance upon the advice of counsel to the Corporation.

13.3 <u>Insurance</u>. To the extent permitted by applicable law of the state of incorporation of the Corporation, the Corporation may purchase and maintain insurance on behalf of any person who is or was a Director, Officer, employee, trustee, or agent of the Corporation, or is or was serving at the request of the Corporation as a Director, Officer, employee, trustee or agent of another corporation, domestic or foreign, nonprofit or for profit, partnership, joint venture, trust or other enterprise.

EXHIBIT D-1

INCENTIVE AMENDMENT TO THE FRANCHISE AGREEMENT

EXHIBIT D-1

2024 INCENTIVES AMENDMENT TO THE ARBY'S FRANCHISE AGREEMENT

This Incentives Amendment to the Franchise Agreement (the "Amendment") is made and entered into on ______ (the "Effective Date"), by and between Arby's Franchisor, LLC ("we," "us," or "our") and ______ ("you" or "your").

BACKGROUND

A. [Note: Remove this provision if this Amendment is being signed in connection with the Remodel Incentive or Relocation Incentive] We and you or your affiliate signed that certain Development Agreement dated ______ (as amended, the "DA"), pursuant to which you or your affiliate agreed to sign a franchise agreement to operate the number of Arby's Restaurants identified on Exhibit B to the DA within the Territory identified in Exhibit A to the DA.

B. [Note: Remove this provision if this Amendment is being signed in connection with the Remodel Incentive or Relocation Incentive] We and you signed that certain Franchise Agreement dated ______ (the "Franchise Agreement"), pursuant to which you shall operate an Arby's Restaurant located at ______ (the "Restaurant"). Unless otherwise specified, all initial capitalized terms used but not defined in this Amendment shall have the meanings set forth in the Franchise Agreement.

C. [Note: Only include this provision is this Amendment is being signed in connection with the Remodel Incentive] You and we are parties to that existing Arby's Franchise Agreement dated ______ (as amended, the "Existing Franchise Agreement"), pursuant to which you have operated that certain Arby's Restaurant located at ______ (the "Restaurant"). You have commenced and completed the remodel of the Restaurant in accordance with Section 14:2.B of the Existing Franchise Agreement. Together with the execution of this Amendment, you and we are signing that certain Franchise Agreement dated as of the Effective Date (the "Franchise Agreement") for the continued operation of the Restaurant. Unless otherwise specified, all initial capitalized terms used but not defined in this Amendment shall have the meanings set forth in the Franchise Agreement.

D. [Note: Only include this provision is this Amendment is being signed in connection with the Relocation Incentive] You and we are parties to that existing Arby's Franchise Agreement dated ______ (as amended, the "Existing Franchise Agreement"), pursuant to which you have operated that certain Arby's Restaurant located at ______ (the "Existing Restaurant"). You have requested, and we have agreed to permit you to, relocate the Existing Restaurant to the following new address ______ (the "Relocated Restaurant"). Together with the execution of this Amendment, you and we are signing that certain Franchise Agreement dated as of the Effective Date (the "Franchise Agreement") for the operation of the Relocated Restaurant. Unless otherwise specified, all initial capitalized terms used but not defined in this Amendment shall have the meanings set forth in the Franchise Agreement.

E. We and you are signing this Amendment because we have committed, upon the satisfaction of certain conditions, to modify certain requirements under the Franchise Agreement to reflect incentives we currently offer or previously offered.

AGREEMENT

NOW THEREFORE, in consideration of the mutual promises contained herein and in the Franchise Agreement, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. <u>Initial Franchise Fee</u>. Notwithstanding anything to this contrary in the Franchise Agreement, we will waive all or a portion of the initial franchise fee if you qualify for the incentive set forth below:

New Restaurant Opening Incentive. [Note: Only include if the franchisee gualifies a. for the NRO Incentive] Under our "New Restaurant Opening" or "NRO" incentive program, if (i) when you open the Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you or your affiliates, including the DA, (ii) you open and begin operating the Restaurant in accordance with the Development Agreement and Franchise Agreement on or before the date identified as the "date by which the Restaurant must be opened and continuously operating for business in the Territory" in the Development Schedule (the "Opening Deadline"), (iii) you provide to us a report identifying the amounts that you spent in various categories relating to the development and opening of the Restaurant in accordance with Section 9 of the DA, and (iv) you build the Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement, then we will waive the payment of the initial franchise fee under Article 2 of the Franchise Agreement. If you fail to satisfy any of the conditions listed in (i) through (iv) above, the New Restaurant Opening incentive program will not apply to the Restaurant and you must pay us an initial franchise fee equal to \$37,500 no later than ten (10) days after receipt of written notice from Arby's describing your failure to comply with the NRO incentive program.

Deeper New Restaurant Opening Incentive. [Note: Only include if the franchisee b. qualifies for the Deeper NRO Incentive] Under our "Deeper New Restaurant Opening" or "Deeper NRO" incentive program, if (i) when you open the Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you or your affiliates, including the DA, (ii) you open and begin operating the Restaurant in accordance with the Development Agreement and Franchise Agreement on or before the date identified as the "date by which the Restaurant must be opened and continuously operating for business in the Territory" in the Development Schedule (the "Opening Deadline"), (iii) you provide to us a report identifying the amounts that you spent in various categories relating to the development and opening of the Restaurant in accordance with Section 9 of the DA, and (iv) you build the Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement, then we will waive the payment of the initial franchise fee under Article 2 of the Franchise Agreement. If you fail to satisfy any of the conditions listed in (i) through (iv) above, the Deeper NRO incentive program will not apply to the Restaurant and you must pay us an initial franchise fee equal to \$37,500 no later than ten (10) days after receipt of written notice from Arby's describing your failure to comply with the NRO incentive program.

c. <u>Select Developing Markets Incentive</u>. [*Note: Only include if the location to be operated under the franchise agreement is located within the 2024 Select Developing Markets*] Under our "Select Developing Markets" or "SMD" incentive program, if (i) when you open the Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you or your affiliates, including the DA, (ii) you open and begin operating the Restaurant in accordance with the Development Agreement and

Franchise Agreement on or before the date identified as the "date by which the Restaurant must be opened and continuously operating for business in the Territory" in the Development Schedule (the "Opening Deadline"), (iii) you provide to us a report identifying the amounts that you spent in various categories relating to the development and opening of the Restaurant in accordance with Section 9 of the DA, and (iv) you build the Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement, then we will waive the payment of the initial franchise fee under Article 2 of the Franchise Agreement. If you fail to satisfy any of the conditions listed in (i) through (iv) above, the Select Developing Markets incentive program will not apply to the Restaurant and you must pay us an initial franchise fee equal to \$37,500 no later than ten (10) days after receipt of written notice from Arby's describing your failure to comply with the NRO incentive program.

2. <u>Temporarily Reduced Royalty Fees</u>. Notwithstanding Section 3:1 of the Franchise Agreement or Exhibit A of the Franchise Agreement:

a. <u>New Restaurant Opening Incentive Program</u>. If you qualify for the New Restaurant Opening incentive program, then the Royalty will be amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee | |
|--------------------------------------|-----------------------|--|
| Opening through Year 3 | 1.0% | |
| Year 4 | 2.0% | |
| Year 5 through remainder of the term | 4.0% | |

b. <u>Deeper New Restaurant Opening Incentive Program</u>. If you qualify for the Deeper NRO incentive program, then the Royalty will be amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee | |
|--------------------------------------|-----------------------|--|
| Opening through Month 6 | 0.0% | |
| Month 7 through Year 4 | 1.0% | |
| Year 5 | 2.0% | |
| Year 6 through remainder of the term | 4.0% | |

c. <u>Select Developing Markets Incentive Program</u>. If you qualify for the Select Developing Markets incentive program, then the Royalty will be amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee | |
|---------------------------------------|-----------------------|--|
| Opening through Year 1 | 0.0% | |
| Year 2 to Year 4 | 1.0% | |
| Year 5 | 2.0% | |
| Year 6 through remainder of the term* | 4.0% | |

(i) [Note: Only include this Section 2.c(i) if this Amendment is amending the first or second Franchise Agreement signed in connection with the DA] * If you qualify for the Select Developing Markets incentive program, then no later than sixty (60) days after the fourth (4th) annual anniversary from the date you actually opened

and commenced operations of the Restaurant, you must submit to us a report detailing the Restaurant's trailing-twelve-months' Gross Sales data (the "Gross Sales Report"). If the Gross Sales Report demonstrates that the Restaurant collected less than \$1,300,000 during the reporting period, then you must use your good faith efforts to increase your Gross Sales.

Then no later than sixty (60) days after the fifth (5th) annual anniversary from the date you actually opened and commenced operations of the Restaurant, you must submit to us an updated Gross Sales Report (the "Updated Gross Sales Report"). If the Updated Gross Sales Report demonstrates that the Restaurant collected less than \$1,300,000 during the reporting period, and you used good faith efforts to increase your Gross Sales pursuant to this Section of the Amendment, then notwithstanding Section 3:1 of the Franchise Agreement or Exhibit A of the Franchise Agreement, the Royalty will be further amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|---------------------------------------|-----------------------|
| Year 6 to Year 10 | 2.0% |
| Year 11 through remainder of the term | 4.0% |

3. <u>Temporarily Reduced Advertising and Marketing Service Fee</u>. Notwithstanding Article 10:2:2 of the Franchise Agreement, if you qualify for the NRO, Deeper NRO or the Select Developing Markets incentive program, then the Advertising and Marketing Service Fee will be amended as set forth below; *provided*, however, the discounts described below are subject to the then-current minimum Advertising and Marketing Services Fee, as periodically determined by AFA Service Corporation (or its successor), and as of the date of this Amendment, the current minimum Advertising and Marketing Services Fee is equal to 0.85% of Gross Sales:

| Duration of Effective Advertising and Marketing Service Fee | Discount on Advertising and Marketing Service Fee |
|--|--|
| Opening through Year 3 | 75% Discount Off Standard Dues |
| Year 4 | 50% Discount Off Standard Dues |
| Year 5 through remainder of the term | Standard Dues |

The minimum amount Franchisee is required to spend for individual local market advertising shall be based on the Advertising and Marketing Service Fee rate prior to the application of any discounts under the New Restaurant Opening Incentive, and the reduction in the Advertising and Marketing Service Fee under the New Restaurant Opening Incentive shall not result in an increased individual local market advertising spending requirement, notwithstanding the 4.2% requirement in Article 10:2 of the Franchise Agreement. However, nothing in this Amendment or the New Restaurant Opening Incentive shall reduce or otherwise impact Franchisee's payments to any local cooperative pursuant to Article 10:2:1 of the Franchise Agreement.

4. <u>Pioneer Incentive Program</u>. [Note: Only include this provision if this Amendment is being signed in connection with the first person developing two or more restaurants in Connecticut, District of Columbia, Hawaii, Maine, Massachusetts, New Hampshire, Rhode Island, and/or Vermont, and this Amendment is amending the first or second Franchise Agreement signed in connection with the DA] Under our "Pioneer Incentive" program, if (a) when you open the Restaurant, you and your affiliates are in substantial compliance with the Franchise Agreement and each other agreement between us and you

or your affiliates, including the DA, (b) you open and begin operating the Restaurant in accordance with the Development Agreement and Franchise Agreement on or before the date identified as the "date by which the Restaurant must be opened and continuously operating for business in the Territory" in the Development Schedule (the "Opening Deadline"), (c) you provide to us a report identifying the amounts that you spent in various categories relating to the development and opening of the Restaurant in accordance with Section 9 of the DA, and (d) you build the Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement, then we agree to credit an amount equal to \$50,000 towards the Royalty Fees owed under the Franchise Agreement. If you fail to satisfy any of the conditions listed in (a) through (d) above, the Pioneer Incentive program described in this Section 6 will not apply to the Restaurant.

5. <u>Early Remodel Incentive</u>. [Note: Only include this provision if this Amendment is being signed in connection with the remodel of an existing Restaurant and the franchisee completes the remodel three or more months before the expiration date of their existing Franchise Agreement]

a. Under our "Early Remodel Incentive" program, if (a) when you open the Restaurant, you and your affiliates are in substantial compliance with the Existing Franchise Agreement and each other agreement between us and you or your affiliates, including section 14:2 of the Existing Franchise Agreement, (b) you re-open and re-commence operations of the Restaurant in accordance with the Franchise Agreement and our standards on or before the date that is at least three (3) months prior to the expiration of the Existing Franchise Agreement (the "Re-Opening Deadline"), (c) you provide to us a report identifying the amounts that you spent in various categories relating to the remodel and re-opening of the Restaurant in the design and to the specifications approved and required by us in accordance with the Existing Franchise Agreement, then (i) we hereby waive the successor franchise fee under Section 14:2.D of the Existing Franchise Agreement, and (ii) notwithstanding Section 3:1 of the Franchise Agreement or Exhibit A of the Franchise Agreement, the Royalty will be amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Re-Opening through Year 2 | 1.0% |
| Year 3 through Year 4 | 2.0% |
| Year 5 through remainder of the term | 4.0% |

b. If you fail to satisfy any of the conditions listed in (a) through (d) above, the Early Remodel Incentive program described in this Section 7 will not apply to the Restaurant.

c. Furthermore, together with the execution of the Franchise Agreement and this Amendment, you and we hereby terminate the Existing Franchise Agreement.

6. <u>**Relocation Incentive**</u>. [Note: Only include this provision if this Amendment is being signed in connection with the relocation of an existing Restaurants in accordance with Arby's relocation policies]

a. Under our "Relocation Incentive" program, if (a) when you open the Restaurant, you and your affiliates are in substantial compliance with the Existing Franchise Agreement and each other agreement between us and you or your affiliates, including the de-identification obligations regarding the Existing Restaurant set forth in Section 15:3 of the Existing Franchise Agreement, (b) you relocate, open and commence operations of the Relocated Restaurant in accordance with the Existing Franchise Agreement on or before ______ (the

"Re-Opening Deadline"), (c) you provide to us a report identifying the amounts that you spent in various categories relating to the relocation, development, and opening of the Relocated Restaurant within one hundred twenty (120) days of project completion, and (d) you build the Relocated Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Franchise Agreement, then (i) we hereby waive any initial franchise fee or other fee related to the relocation of the Restaurant, and (ii) notwithstanding Section 3:1 of the Franchise Agreement or Exhibit A of the Franchise Agreement, the Royalty will be amended as set forth below:

| Duration of Effective Royalty Fee | Effective Royalty Fee |
|--------------------------------------|-----------------------|
| Opening through Year 3 | 1.0% |
| Year 4 | 2.0% |
| Year 5 through remainder of the term | 4.0% |

b. If you fail to satisfy any of the conditions listed in (a) through (d) above, the Relocation Incentive program described in this Section 8 will not apply to the Relocated Restaurant.

c. Furthermore, together with the execution of the Franchise Agreement and this Amendment, you and we hereby terminate the Existing Franchise Agreement.

7. **Early Opening Incentive**. [*Note: Only include this provision if the Franchisee qualifies for the NRO, Deeper NRO, Select Developing Markets, and/or Pioneer Incentive*] If you meet the requirements of the New Restaurant Opening Incentive, Deeper NRO, Select Developing Markets Incentive or the Pioneer Incentive program set forth above, and you open and begin operating the Restaurant in accordance with the Development Agreement and the Franchise Agreement before the Opening Deadline, then the Royalty Fee will be zero percent (0%) from the date you open the Restaurant until the Opening Deadline (not to exceed twelve (12) months), and then the applicable royalty rate shall apply. If you open the Restaurant on or after the Opening Deadline, the Early Opening Incentive described in this Section will not apply to the Restaurant.

VetFran Program. [Note: Only include this provision if the Franchisee or its owner(s) 8. qualify for the VetFran Incentive, and this Franchise Agreement is signed in connection with the development and operation of the franchisees first through tenth Franchise Agreement.] If you (a) are a veteran or returning service member who has not previously signed, or had an affiliate that signed, a development agreement or franchise agreement (except for the Development Agreement and any franchise agreements signed under the Development Agreement) with us and who qualifies and signs a Franchise Agreement to develop one Arby's Restaurant, (b) you open and begin operating the Restaurant in accordance with the Development Agreement and Franchise Agreement on or before the date identified as the "date by which the Restaurant must be opened and continuously operating for business in the Territory" in the Development Schedule (the "Opening Deadline"), (c) you provide to us a report identifying the amounts that you spent in various categories relating to the development and opening of the Restaurant in accordance with Section 9 of the DA, and (d) you build the Restaurant in the design, to the specifications, and at the location approved by us in accordance with the Development Agreement, then we agree to in addition to the above provisions, we agree to credit an amount equal to \$10,000 towards the Royalty Fees owed under the Franchise Agreement. If you fail to satisfy any of the conditions listed in (a) through (d) above, the VetFran incentive program described in this Section 5 will not apply to the Restaurant.

9. <u>Miscellaneous</u>. The Background is incorporated into this Amendment by this reference. This Amendment is an amendment to, and forms a part of, the Franchise Agreement. If there is an inconsistency between this Amendment and the Franchise Agreement, the terms of this Amendment shall control. This Amendment, together with the Franchise Agreement, constitutes the entire agreement among the Parties hereto, and there are no other oral or written representations, understandings or agreements among them, relating to the subject matter of this Amendment. Except as specifically provided in this Amendment, all of the terms, conditions and provisions of the Franchise Agreement will remain in full force and effect as originally written and signed.

[signature page to follow]

IN WITNESS WHEREOF, the parties have executed this Amendment the Effective Date.

YOU:

Ву:_____ Name:_____ Title:_____

US:

ARBY'S FRANCHISING, LLC

By:_____ Name:_____ Title:_____

EXHIBIT D-2

NON-TRADITIONAL AMENDMENT TO THE FRANCHISE AGREEMENT

Site: _____

NON-TRADITIONAL AMENDMENT TO FRANCHISE AGREEMENT

This Non-Traditional Amendment to Franchise Agreement ("Amendment") is made as of the _____ day of _____, 20__ by and between Arby's Franchisor, LLC ("Arby's"), a Delaware limited liability company and _____, a(n) _____, a(n) _____, individual/ corporation/ partnership ("Franchisee").

WITNESSETH:

WHEREAS, Franchisee and Arby's entered into Arby's Franchisor, LLC Franchise Agreement (the "Franchise Agreement") in connection with the operation of the Franchised Business at the airport, stadium, arena, military base, hospital, toll road plaza, theme/amusement park, casino or college/university as the case may be (such location hereinafter being referred to as the "Host") identified on Exhibit A attached to the Franchise Agreement; and

WHEREAS, Arby's and Franchisee desire to modify the Franchise Agreement upon the terms and conditions as indicated below.

NOW, THEREFORE, for good and valuable consideration, which each of the parties acknowledges has been received and is sufficient to create a binding contract, Arby's and Franchisee agree as follows:

All capitalized terms used and not otherwise defined in this Amendment shall have the meanings ascribed to them in the Franchise Agreement unless the context otherwise requires. Unless otherwise specified, the provisions contained in this Amendment shall replace the corresponding provisions in the Franchise Agreement in their entirety.

1. Article 1:1:3 LICENSED PRODUCTS.

Use the Trademarks in the Franchise Business only on or in connection with the sale of those food and non-alcoholic beverage products designated in the Manual as being included in Arby's standard menu or as otherwise designated in writing by Arby's in its sole judgment and meeting the specifications and quality standards set forth in the Manual or such other written designation by Arby's (the "Licensed Products") except when the Host expressly prohibits same; and

2. Article 3:1 MONTHLY ROYALTY FEE PAYMENT

From the date of opening of the Franchised Business, Franchisee shall pay Arby's a royalty fee (which includes the advertising and marketing service fee set forth in Article 10:2:2 below) equal to the percentage of Franchisee's Gross Sales (as defined in Article 3:1:3) from the operation of the Franchised Business set forth in Exhibit A. This fee attributable to Gross Sales each month shall be due and received by Arby's on or before the tenth (10th) day of the following month without notice from Arby's. If the Franchised Business first opens for business on any day other than the first day of a month, the first partial month shall be due in accordance with the foregoing.

Site: _____

3. The first sentence of Article 4:1:1 CONFORM TO MANUAL is hereby deleted in its entirety and the following inserted in lieu thereof:

Franchisee will operate and maintain the Franchised Business in strict compliance with the Manual, except where Franchisee is expressly forbidden by the Host.

4. Article 5:1 SIGN STANDARDS.

Franchisee shall use only such exterior and interior signs, including any and all replacements thereof, that comply with and satisfy the requirements of the Manual and the Host's requirements.

5. The last two sentences of Article 5:3 REMODELING AND REPLACEMENT are hereby deleted in their entirety and the following inserted in lieu thereof:

Prior to the commencement of such repair or remodeling, Franchisee shall submit to Arby's and the Host proposed plans and specifications therefor, including any variances required by building and zoning codes. Franchisee shall not undertake such repairs or remodeling until Arby's and the Host have approved in writing the proposed plans and specifications as satisfactory to cure the deficiency.

- 6. Articles 10:2 REQUIRED ADVERTISING EXPENDITURES and 10:2:1 LOCAL COOPERATIVE AREA ADVERTISING shall be deleted in their entirety.
- 7. Article 10:2:2 ADVERTISING AND MARKETING SERVICE FEE.

Included in Franchisee's monthly royalty fee payment required in Article 3:1 above is an amount of Franchisee's monthly Gross Sales of not less than two and two tenths percent (2.2%) or such other rate as may be specified by Arby's from time to time as permitted herein, designated as an advertising and marketing service fee ("Advertising and Marketing Service Fee").

The Advertising and Marketing Service Fee shall be used to develop and prepare advertising materials, to undertake marketing research, to purchase national advertising media of all types, to develop social media/networking programs, to pay the commissions, fees and expenses of advertising and marketing agencies and consultants, to pay talent and talent residuals, to provide other marketing and nonmarketing services, and to pay all fees and expenses incurred in connection therewith.

8. Article 10:4 USE OF PHOTOGRAPHS.

Arby's shall have the right to take and use photographs of Franchisee's facilities in any of Arby's publicity or advertising, without charge therefor, and Franchisee shall cooperate in obtaining such photographs and the consent of any persons photographed, unless expressly prohibited by the Host.

Site: _____

9. Article 13:1 COVENANT NOT TO COMPETE.

Franchisee covenants that, during the term of this Franchise Agreement, and also for a period of twelve (12) months after termination of this Franchise Agreement for any reason, and in addition to and not as a limitation of any other restriction upon Franchisee contained herein, neither Franchisee, nor any Guarantor, nor any general partner of Franchisee if Franchisee is a partnership, nor any shareholder, limited partner, member or other equity owner holding at least a fifteen percent (15.0%) interest in Franchisee, shall, without prior written permission of Arby's, either directly or indirectly, for himself or on behalf of or in conjunction with any other person or entity, engage or be engaged in any capacity in, operate, manage or have a fifteen percent (15.0%) or greater interest in any business offering roast beef sandwiches for sale to consumers within the Host.

10. Section D of Article 14:2 OPTION TO OBTAIN SUCCESSOR FRANCHISE AGREEMENT is hereby deleted in its entirety and the following inserted in lieu thereof:

Franchisee shall have tendered to Arby's 180 days prior to the expiration date of this Franchise Agreement, an administrative fee equal to the then applicable standard Non-Traditional Franchise Fee (excluding the impact of any discounts or promotions, including any development incentive programs, that may be available).

11. The last sentence of Article 15:3 TERMINATION OF RIGHTS is hereby deleted in its entirely and the following inserted in lieu thereof:

In the event Franchisee fails or refuses to comply with the requirements of this Article 15:3, Arby's will have the right to enter upon the Franchised Premises, upon receiving the Host's consent, without being guilty of trespass or any other tort, and without liability to Franchisee, Host, landlord, or any third party, for the purpose of making or causing to be made such changes as may be required to comply with this Article, at the expense of Franchisee, which expense Franchisee agrees to pay upon demand.

12. Article 16:5 CASUALTY OR LOSS.

Notwithstanding any other provisions herein to the contrary, Franchisee shall have the right to transfer this Franchise Agreement from the Franchised Premises to a new location in the event the Franchised Premises shall be rendered inoperable by any casualty, or the Franchised Premises shall be taken in condemnation or by eminent domain, or the principal highway access to the Franchised Premises shall be terminated or so changed as to substantially reduce access to the Franchised Premises, or the Host requires such relocation, provided Franchisee notified Arby's thereof within thirty (30) calendar days of the occurrence of any of the foregoing events, Franchisee obtains a new location for the Franchised Business within twelve

Site: _____

(12) months of such occurrence, such new location is approved in writing in advance by Arby's, and Franchisee removes the Trademarks or other indicia, trade dress, or distinguishing features of an Arby's Restaurant, and all signage so that the abandoned premises do not resemble an Arby's Restaurant.

13. Exhibit G is hereby deleted in its entirety.

Except as expressly modified herein, all of the terms, provisions and conditions of the Franchise Agreement are and shall remain in full force and effect.

IN WITNESS WHEREOF, Arby's and Franchisee have executed this Amendment to Franchise Agreement effective as of the _____ day of _____, 20__.

ARBY'S FRANCHISOR, LLC

By: _____

FRANCHISEE

By: _____ Name: Title:

UNIT #____

EXHIBIT D-3

MULTI-BRAND ADDENDUM TO THE FRANCHISE AGREEMENT

2024 INSPIRE BRANDS' MULTI-BRAND ADDENDUM TO THE FRANCHISE AGREEMENT

This Addendum to Franchise Agreement (this "Addendum") is entered into this _____day of ______, 202__ by and between ______ ("Franchisor") and ______ ("Franchisee").

1. Background.

(a) Franchisor and Franchisee are parties to that certain ______®
Franchise Agreement dated as of ______ (as amended, the "Franchise Agreement") under which Franchisor has granted Franchisee the right to operate a _______® restaurant (a "Brand Restaurant") at ______ (the Brand Restaurant at that location is called the "Franchised Restaurant"). All initial capitalized terms used but not defined in this Addendum have the meanings set forth in the Franchise Agreement.

(b) Franchisee operates or intends to operate the Franchised Restaurant at the premises of, and in combination with, the other brand restaurants listed on Exhibit A (collectively, and whether one or more, the "Other Restaurants"). The affiliate(s) of Franchisee listed on Exhibit A (collectively, and whether one or more, the "Co-Operators") operate the Other Restaurants under the separate franchise agreement(s) listed on Exhibit A (collectively, and whether one or more, the "Other Franchise Agreements") with the franchisor(s) listed on Exhibit A who are Franchisor's affiliates (collectively, and whether one or more, the "Other Franchise (collectively, and whether one or more, the "Other Franchise Agreements") with the franchisor(s) listed on Exhibit A who are Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively, and whether one or more, the "Other Franchisor's affiliates (collectively).

(c) This Addendum reflects certain changes in and clarifications to the Franchise Agreement to reflect Franchisor's modified requirements for a multi-brand location. Franchisee acknowledges that Franchisor is willing to enter into this Addendum and to permit the operation of the Franchised Restaurant as a multi-brand location only because of the relationship between Franchisor and the Other Franchisors and, if applicable, the relationship between Franchisee and its Co-Operators who operate the Other Restaurants.

2. <u>Ownership of Other Restaurants</u>. Notwithstanding the restrictions in the Franchise Agreement, Franchisor consents to Franchisee's (and/or, as applicable, its Co-Operators') ownership and operation of the Other Restaurants at the same premises as the Franchised Restaurant, provided Franchisee complies with the terms of the Franchise Agreement (including this Addendum) and Franchisee (or its Co-Operators) complies with the terms of the Other Franchise Agreements.

3. **Franchise Agreement Term and Renewal**. The term of the Franchise Agreement shall expire, unless sooner terminated, on ______, 20___. In addition to the conditions in the Franchise Agreement to obtain a renewal or successor franchise to continue operating the Franchised Restaurant as a Brand Restaurant, Franchisee (and/or, as applicable, its Co-Operators) also must be in compliance with, and, if Franchisor requires, renew or extend the term of, the Other Franchise Agreements.

4. **Operation as a Multi-Brand Location**. Franchisee agrees that Franchisor, at its option, may modify any of the terms of the franchise system applicable to the Franchised Restaurant, including any system standards, the layout and design requirements, the products and services offered, any mandatory or optional advertising, marketing and promotional programs, required equipment or products, required hours of operation, personnel training and staffing requirements, and other standards, specifications and requirements, in a manner that is different from the manner in which those terms apply to other Brand Restaurants, in order to reflect the Franchised Restaurant's status as a multi-brand location. Franchisee agrees to comply with all of those modifications. Without limiting the generality of the foregoing:

(a) Franchisee shall design and construct, and/or make modifications to, the Franchised Restaurant's layout, design, equipment and fixtures that Franchisor specifies to reflect the multi-brand location.

(b) Franchisee agrees that its (or Co-Operators') development and operation of the Other Restaurants shall not unreasonably interfere with or otherwise disrupt the Franchised Restaurant's operations. The operation of the Other Restaurants must be consistent with and complement Franchisee's operation of the Franchised Restaurant.

(c) Franchisee acknowledges that the services, guidance and assistance that Franchisor provides under the Franchise Agreement, including any training, may be intended for stand-alone Brand Restaurants and not tailored or specific to multi-brand locations like the Franchised Restaurant.

(d) Franchisee may not open and begin operating the Franchised Restaurant unless the Other Restaurants are also open and in operation. Franchisee shall ensure that the Other Restaurants are open and operating during all business hours that the Franchised Restaurant is open and operating.

(e) Franchisee must use paper products and other items bearing the Brand Restaurants' trademarks and trade names only at the Franchised Restaurant and with products served by the Franchised Restaurant, and Franchisee (or its Co-Operators) may not use them at the Other Restaurants or with products served by the Other Restaurants.

(f) Franchisee (and, if applicable, its Co-Operators) shall notify the customers of the Franchised Restaurant and the Other Restaurants, and the design and layout of the Franchised Restaurant and Other Restaurants shall reflect, all in the manner Franchisor periodically specifies, that the operation of the Other Restaurants is separate from and independent of the Franchised Restaurant. Without limiting the foregoing, at Franchisor's option, Franchisee (and, if applicable, its Co-Operators) may use certain areas of the premises and equipment (including point-of-sale systems and other computer equipment) only for the business associated with the Franchised Restaurant and not the Other Restaurants. Likewise, at Franchisor's option, Franchisee (and, if applicable, its Co-Operators) may use certain areas of the premises and equipment (including point-of-sale systems and other computer equipment) only for the business associated with the Other Restaurants and not the Franchised Restaurant. Unless Franchisor otherwise specifies or approves, none of the advertising, marketing or promotional materials associated with the Franchised Restaurant may reference the Other Restaurants or the brand(s) under which the Other Restaurants operate.

(g) all of the Franchised Restaurant's sales must be entered only on the pointof-sale system that Franchisor approves for the Franchised Restaurant. Franchisee (and, if applicable, Co-Operators) shall maintain separate books and records for the Franchised Restaurant and the Other Restaurants and shall not commingle the revenues of the Franchised Restaurant with the revenues of the Other Restaurants. Franchisor and Franchisee agree that Franchisee shall pay royalties or continuing franchise fees, advertising/brand fund contributions or continuing advertising fees, and/or similar payments based on Gross Sales under the Franchise Agreement only on the Gross Sales derived from the Franchisee agrees to deliver to Franchisor, at such times that Franchisor periodically specifies, sales information and other reports relating to the Other Restaurants.

(h) Franchisee acknowledges that Franchisor shall have no obligation to provide any training, services or other assistance with respect to the development or operation of the Other Restaurants.

5. **Personnel**. Franchisee must ensure that all employees providing services to customers of the Franchised Restaurant wear uniforms that are distinct from the uniforms and/or other apparel worn by the employees providing services to customers of the Other Restaurants. Franchisor may at its option modify its training, staffing and other similar requirements to address any employees that are cross-trained to operate both the Franchised Restaurant and the Other Restaurants. However, Franchisee must ensure that all employees who provide services to the Franchised Restaurant's customers or otherwise assist in the Franchised Restaurant's operation are properly trained to operate the Franchised Restaurant and otherwise satisfy Franchisor's requirements. Franchisee must pay Franchisor any training fees and additional expenses that Franchised Restaurant's personnel due to its status as multi-brand location.

6. **Inspections and Audits**. In order to determine Franchisee's compliance with the Franchise Agreement (including this Addendum), Franchisor shall have the right to inspect the Other Restaurants and their operations, and audit the books and records associated with the Other Restaurants, in accordance with the terms of the Franchise Agreement to the same extent that it may do so with respect to the Franchised Restaurant, its operations, and its books and records. If Franchisee has Co-Operators operating the Other Restaurants, Franchisee must ensure that those Co-Operators provide Franchisor the rights under this Section 6.

7. **<u>Refresh/Remodel of the Franchised Restaurant</u>**. Franchisor, at its option, may modify the requirements for any required refresh or remodel of the Franchised Restaurant under the Franchise Agreement, including by accelerating or deferring any due dates, in order to correlate with the development, remodel and/or refresh requirements under any of the Other Franchise Agreements.

8. <u>Relationship With Other Franchise Agreements</u>. Franchisee acknowledges that Franchisor granted Franchisee the rights under the Franchise Agreement and this Addendum in

reliance upon, and that the operation of the Franchised Restaurant under the Franchise Agreement is dependent on and inextricably connected with, Franchisee's (or its Co-Operators) operation of the Other Restaurants pursuant to and in compliance with the Other Franchise Agreements. Therefore:

(a) Franchisee agrees to comply (or to cause Co-Operators to comply) with the Other Franchise Agreements in connection with the development and operation of the Other Restaurants (including with respect to paying amounts owed and complying with all applicable laws) and agrees that Franchisee's (or any Co-Operator's) failure to comply with any Other Franchise Agreement shall constitute a breach of, and a default under, the Franchise Agreement.

(b) upon any proposed transfer (as defined in the Franchise Agreement, if applicable) involving any direct or indirect ownership interest in Franchisee or all or substantially all of the assets of the Franchised Restaurant, in addition to the conditions for Franchisor's approval of that transfer under the Franchise Agreement, Franchisor may condition its consent to that transfer on the simultaneous transfer to the applicable assignee of other rights, obligations, assets and/or other interests associated with the Other Restaurants. Likewise, Franchisee (or, if applicable, its Co-Operators) may not transfer any direct or indirect ownership interest in Franchisee's affiliate or all or substantially all of the assets of the Other Restaurants without the simultaneous transfer to the applicable assignee of other rights, obligations, assets and/or other interests associated with the Franchised Restaurant, which transfer shall be subject to Franchisor's approval under the Franchise Agreement.

(c) Franchisor may terminate the Franchise Agreement, effective upon delivery of written notice to Franchisee, if any Other Franchise Agreement expires (without a renewal or successor franchise with the Other Franchisors) or terminates (regardless of the reason), or if Franchisee (or, if applicable, Co-Operators) abandons or otherwise ceases to operate any Other Restaurant for any reason.

(d) Franchisor acknowledges that certain post-termination obligations under the Franchise Agreement relating to Franchisor's right to acquire certain assets of the Franchised Restaurant and/or the lease for the Franchised Restaurant's premises may conflict with similar requirements under the Other Franchise Agreements, and in that case Franchisee agrees to comply (and, if applicable, to cause its Co-Operators to comply) with the requirements that Franchisor reasonably specifies.

9. <u>Miscellaneous</u>. This Addendum is an amendment to, and forms a part of, the Franchise Agreement. Except as amended by this Addendum, the Franchise Agreement will continue in full force and effect. The recitals to this Addendum are a part of this Addendum, which, together with the Franchise Agreement, constitutes the entire agreement between Franchisor and Franchisee, and there are no oral or other written understandings, representations or agreements between Franchisor and Franchisee, relating to the subject matter of this Addendum. No modification, change or alteration of this Addendum shall be effective unless in writing and executed by Franchisor and Franchisee. The words "include," "including," and words of similar import shall be interpreted to mean "including, but not limited to" and the terms following such

words shall be interpreted as examples of, and not an exhaustive list of, the appropriate subject matter. If there is a conflict between any provision of the Franchise Agreement and a provision of this Addendum, the provision of this Addendum controls.

IN WITNESS WHEREOF, the parties have executed and delivered this Addendum as of the date first above written.

FRANCHISOR:

By:_____ Title:_____

FRANCHISEE:

By:_____ Title:_____

EXHIBIT A TO THE 2024 INSPIRE BRANDS' MULTI-BRAND ADDENDUM TO THE FRANCHISE AGREEMENT

OTHER FRANCHISE AGREEMENTS

| Other Franchisor (Franchisor Entity) | Franchisee or Co-Operator (Franchisee Entity) | Effective Date | Other Restaurant (Franchised Brand Restaurant) |
|--|---|-------------------|--|
| | | | ® restaurant |
| | | | ® restaurant |
| | | | ® restaurant |

<u>EXHIBIT E</u>

STATE-SPECIFIC ADDENDA TO

FRANCHISE DISCLOSURE DOCUMENT AND FRANCHISE AGREEMENT

NO WAIVER OF DISCLAIMER OF RELIANCE IN CERTAIN STATES

The following provision applies only to franchisees and franchises that are subject to the state franchise disclosure laws in California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington or Wisconsin:

No statement, questionnaire or acknowledgment signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on behalf of us. This provision supersedes any other term of any document executed in connection with the franchise.

STATE OF CALIFORNIA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

DISCLOSURES REGARDING THE CALIFORNIA FAST FOOD ACT (CALIFORNIA ASSEMBLY BILL 1228)

1. The following language is added to the end of Item 1:

To the extent it is applicable, you must comply with California Assembly Bill 1228, codified at Cal. Lab. Code §§ 1474-1475 (the "Fast Food Act"), which may set health, safety, and employment standards related to your employees, including standards on minimum wages, working hours, and working conditions.

2. The following language is added to the end of Items 5, 6, and 11:

We currently do not provide any training or assistance related to, or charge any initial or ongoing fees related to, the development or implementation of any standards, policies, or procedures that may be required under the Fast Food Act. It is solely your responsibility to determine whether the Fast Food Act applies to your franchise and, to the extent it does apply, to comply with the Fast Food Act when developing and constructing your Restaurant, operating your franchise, and training and supervising your employees.

3. The following language is added to the end of Item 7, Note (16):

The additional funds estimate takes into account any increased costs that you may incur related to complying with the Fast Food Act (such as increased wages), to the extent applicable, based on the Fast Food Act standards that are in effect as of the date of this disclosure document.

STATE OF HAWAII ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

THESE FRANCHISES WILL BE OR HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF REGULATORY AGENCIES OR A FINDING BY THE DIRECTOR OF REGULATORY AGENCIES THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE FRANCHISE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS FRANCHISE DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

The following paragraph is added to the end of Item 17 of the Franchise Disclosure Document:

No statement, questionnaire, or acknowledgement signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on our behalf. This provision supersedes any other term of any document executed in connection with the franchise.

STATE OF MARYLAND ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

1. The following language is added to the end of the "Summary" sections of Item 17(c), entitled Requirements for franchisee to renew or extend, and Item 17(m), entitled Conditions for franchisor approval of transfer:

"Any release required as a condition of renewal and/or assignment/transfer will not apply to any liability under the Maryland Franchise Registration and Disclosure Law."

2. The following language is added to the end of the "Summary" section of Item 17(h), entitled "Cause" defined – non-curable defaults:

"Termination upon insolvency might not be enforceable under federal bankruptcy law (11 U.S.C. Section 101 <u>et seq.</u>), but we will enforce it to the extent enforceable."

3. The following language is added to the end of the "Summary" section of Item 17(v), entitled Choice of forum:

"Franchisee may, subject to any arbitration obligations, bring an action in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law to the extent required by the Maryland Franchise Registration and Disclosure Law, unless preempted by the Federal Arbitration Act."

4. The following language is added to the end of the "Summary" section of Item 17(w), entitled Choice of law:

"; however, to the extent required by the Maryland Franchise Registration and Disclosure Law, subject to your arbitration obligation, you may bring an action in Maryland."

5. The following paragraphs are added to the end of the chart in Item 17:

"You must bring any claims arising under the Maryland Franchise Registration and Disclosure Law within 3 years after the grant of the franchise."

No statement, questionnaire, or acknowledgement signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on our behalf. This provision supersedes any other term of any document executed in connection with the franchise.

STATE OF MINNESOTA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

2. Item 13, entitled Trademarks is amended by the addition of the following language:

"The State of Minnesota considers it unfair to not protect the franchisee's rights to use the trademarks. Therefore, in accordance with Minnesota Stat. §80C.12, Subd. 1(g), Arby's will protect your right to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify you from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name."

3. The following paragraphs are added to the end of Item 17 of the disclosure document:

With respect to franchises governed by Minnesota law, we will comply with Minn. Stat. Sec. 80C.14, Subds. 3, 4 and 5 which require, except in certain specified cases, that you be given 90 days' notice of termination (with 60 days to cure) of the Franchise Agreement and 180 days' notice for non-renewal of the Franchise Agreement.

Minn. Stat. Sec. 80C.21 and Minn. Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring you to consent to injunctive relief, liquidated damages, termination penalties, or judgment notes. In addition, nothing in the disclosure document or Franchise Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes 1984, Chapter 80C, or your rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

Any release required as a condition of renewal, sale, and/or transfer/assignment will not apply to the extent prohibited by applicable law with respect to claims arising under Minn. Rule 2860.4400D.

No statement, questionnaire, or acknowledgement signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on our behalf. This provision supersedes any other term of any document executed in connection with the franchise.

STATE OF NORTH DAKOTA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

- 1. Arby's Franchisor, LLC has been advised that the Securities Commissioner of the State of North Dakota has concluded the following to be unfair, unjust or inequitable to North Dakota franchisees, according to Section 51-19-09 of the North Dakota Franchise Investment Law (N.D.C.C.):
 - A) Restrictive Covenants: Franchise Disclosure Documents which disclose the existence of covenants restricting competition contrary to Section 9-08-06, N.D.C.C., without also disclosing that such covenants will be subject to this statute.
 - B) Situs of Arbitration Proceedings: Franchise agreements providing that the parties must agree to the arbitration of disputes at a location that is remote from the site of the franchisee's business.
 - C) Restrictions on Forum: Requiring North Dakota franchisees to consent to the jurisdiction of courts outside North Dakota.
 - D) Liquidated Damages and Termination Penalties: Requiring North Dakota franchisees to consent to liquidated damages or termination penalties.
 - E) Applicable Laws: Franchise Agreements which specify that they are to be governed by the laws of the state other than North Dakota.
 - F) Waiver of Trial by Jury: Requiring North Dakota franchisees to consent to the waiver of a trial by jury.
 - G) Waiver of Exemplary & Punitive Damages: Requiring North Dakota franchisees to consent to a waiver of exemplary and punitive damages.
 - H) General Release upon renewal of franchise agreement.
 - I) Limitation of Claims: Franchise Agreements that require the franchisee to consent to a limitation of claims. The statute of limitations under North Dakota law applies.

Consequently, to the extent required by applicable North Dakota law, any references contained in this Disclosure Document to the above items, shall not in any way abrogate or reduce any rights of the franchisee as provided for in the N.D.C.C. Section 51-19-09.

In addition, the following paragraph is added to the end of Item 17 of the disclosure document:

No statement, questionnaire, or Acknowledgement signed or agreed to by you in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by us, any franchise seller, or any other person acting on our behalf. This provision supersedes any other term of any document executed in connection with the franchise.

ASSURANCE OF DISCONTINUANCE STATE OF WASHINGTON

To resolve an investigation by the Washington Attorney General and without admitting any liability, we have entered into an Assurance of Discontinuance ("AOD") with the State of Washington, where we have agreed to remove from our form franchise agreement a provision which restricts a franchisee from soliciting and/or hiring the employees of our other franchisees, which the Attorney General alleges violates Washington state and federal antitrust and unfair practices laws. We have agreed, as part of the AOD, to not enforce any such provisions in any existing franchise agreement, to request that our Washington franchisees amend their existing franchise agreements to remove such provisions, and to notify our franchisees about the entry of the AOD. In addition, the State of Washington did not assess any fines or other monetary penalties against us.

STATE-SPECIFIC RIDERS TO THE FRANCHISE AGREEMENT

ARBY'S – EXHIBIT E STATE PAGES ACTIVE\1601869350.2 STATE-SPECIFIC RIDERS TO THE FRANCHISE AGREEMENT

THE FOLLOWING PAGES IN THIS EXHIBIT ARE

EXHIBIT E

RIDER TO THE ARBY'S FRANCHISOR, LLC

FRANCHISE AGREEMENT

FOR USE IN MARYLAND

This Rider is made and entered into as of the _____ day of _____, ___ by and between **ARBY'S FRANCHISOR, LLC**, a Delaware limited liability company ("**Arby's**"), and ______ ("**Franchisee**").

1. **BACKGROUND**. Arby's and Franchisee are parties to that certain Franchise Agreement dated ______, _____ that has been signed concurrently with the signing of this Rider (the "**Franchise Agreement**"). This Rider is annexed to and forms part of the Franchise Agreement. This Rider is being signed because (a) Franchisee is a resident of Maryland, or (b) the Arby's Restaurant will be located or operated in Maryland.

2. **<u>RELEASES ON ASSIGNMENT AND/OR RENEWAL</u>**. The following language is added to the end of Article 14:2:E and Article 16:2(v) of the Franchise Agreement:

; provided, however, that such general release shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

3. **<u>GOVERNING LAW</u>**. The following language is added to the end of Article 21:2 of the Franchise Agreement:

However, to the extent required by applicable law, Maryland law will apply to claims arising under the Maryland Franchise Registration and Disclosure Law.

4. **<u>CHOICE OF FORUM</u>**. The following sentence is added to the end of Article 21:3 of the Franchise Agreement:

Franchisee may bring an action in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law to the extent required by the Maryland Franchise Registration and Disclosure Law.

5. **ACKNOWLEDGMENTS**. The first two sentences of Section 20 of the Franchise Agreement are hereby deleted in their entirety. The remainder of Section 20 shall remain in full force and effect.

6. **NO RELEASE, ESTOPPEL OR WAIVER**. The following is added as a new Article 21:14 of the Franchise Agreement:

All representations requiring Franchisee to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

[Signature page follows]

IN WITNESS WHEREOF, the parties have executed and delivered this Rider effective on the date stated on the first page above.

ARBY'S FRANCHISOR, LLC

FRANCHISEE

| Ву: | Ву: |
|--------|--------|
| Name: | Name: |
| Title: | Title: |

RIDER TO THE ARBY'S FRANCHISOR, LLC

FRANCHISE AGREEMENT

FOR USE IN MINNESOTA

This Rider is made and entered into as of the _____ day of _____, ____ by and between **ARBY'S FRANCHISOR, LLC**, a Delaware limited liability company ("**Arby's**"), and ______ ("**Franchisee**").

1. **BACKGROUND**. Arby's and Franchisee are parties to that certain Franchise Agreement dated ______, ____ that has been signed concurrently with the signing of this Rider (the "**Franchise Agreement**"). This Rider is annexed to and forms part of the Franchise Agreement. This Rider is being signed because (a) the Arby's® Restaurant that Franchisee will operate under the Franchise Agreement will be located in Minnesota and/or (b) any of the franchise offering or sales activity occurred in Minnesota.

2. **USE OF TRADEMARKS**. The following is added as a new Article 11:5 of the Franchise Agreement:

The State of Minnesota considers it unfair to not protect Franchisee's rights to use the trademarks. Therefore, in accordance with Minnesota Stat. §80C.12, Subd. 1(g), Arby's will protect Franchisee's right to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify Franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name.

3. **INJUNCTIVE RELIEF.** The following language is added to the end of Article 13.3 and Article 15.4 of the Franchise Agreement:

Notwithstanding the foregoing, Arby's may seek, but is not necessarily entitled to injunctive relief.

4. **RELEASES ON ASSIGNMENT AND/OR RENEWAL**. The following language is added to the end of Article 14:2:E and Article 16:2(v) of the Franchise Agreement:

, provided, however, that any release required as a condition of renewal and/or assignment/transfer will not apply to the extent prohibited by the Minnesota Franchises Law.

5. **TERMINATION OF FRANCHISE AGREEMENT**. The following language is added to the Franchise Agreement as a new Article 15:1:7:

Minnesota law provides Franchisee with certain termination and non-renewal rights. With respect to franchises governed by Minnesota law, Arby's will comply with Minn. Stat. Section 80C.14, subds, 3, 4 and 5 which require, except in certain specified cases, that Franchisee be given ninety (90) days' notice of termination (with sixty (60) days to cure) and one hundred eighty (180) days' notice for non-renewal of the applicable agreement.

6. **<u>GOVERNING LAW</u>**. The following language is added to the end of Article 21:2 of the Franchise Agreement:

Nothing in this Agreement will abrogate or reduce any of Franchisee's rights under Minnesota Statutes Chapter 80C or Franchisee's right to any procedure, forum or remedies that the laws of the jurisdiction provide.

7. **CHOICE OF FORUM**. The following sentence is added to the end of Article 21:3 of the Franchise Agreement:

Notwithstanding the foregoing, Minn. Stat. Sec. 80C.21 and Minn. Rule 2860.4400J prohibits Arby's, except in certain specified cases, from requiring litigation to be conducted outside of Minnesota. Nothing in this Agreement will abrogate or reduce any of Franchisee's rights under Minnesota statutes Chapter 80C or Franchisee's rights to any procedure, forum or remedies that the laws of the jurisdiction provide.

IN WITNESS WHEREOF, the parties have executed and delivered this Rider effective on the date stated on the first page above.

ARBY'S FRANCHISOR, LLC

FRANCHISEE

| Ву: | Ву: |
|--------|--------|
| Name: | Name: |
| Title: | Title: |

RIDER TO THE ARBY'S FRANCHISOR, LLC

FRANCHISE AGREEMENT

FOR USE IN NORTH DAKOTA

This Rider is made and entered into as of the ____ day of _____, ____ by and between **ARBY'S FRANCHISOR, LLC**, a Delaware limited liability company ("**Arby's**"), and ______ ("**Franchisee**").

1. **BACKGROUND**. Arby's and Franchisee are parties to that certain Franchise Agreement dated ______, _____ that has been signed concurrently with the signing of this Rider (the "**Franchise Agreement**"). This Rider is annexed to and forms part of the Franchise Agreement. This Rider is being signed because (a) Franchisee are a resident of North Dakota <u>and</u> the Arby's® Restaurant that Franchisee will operate under the Franchise Agreement will be located or operated in North Dakota and/or (b) any of the franchise offering or sales activity occurred in North Dakota.

2. **RELEASES**. The following language is added to the end of Article 14:2:E and Section 16:2(v) of the Franchise Agreement:

, provided, however, that any release required as a condition of renewal and/or assignment/transfer will not apply to the extent prohibited by the North Dakota Franchise Investment Law.

3. **COVENANT NOT TO COMPETE**. Article 13:1 of the Franchise Agreement is amended by adding the following:

Post-term covenants not to compete such as those mentioned above are generally considered unenforceable in the State of North Dakota. However, Franchisee and Arby's acknowledge and agree to enforce these provisions to the extent allowed under the law.

4. **GOVERNING LAW**. Article 21:2 of the Franchise Agreement is amended to read as follows:

NOTWITHSTANDING THE FOREGOING, TO THE EXTENT REQUIRED BY THE NORTH DAKOTA FRANCHISE INVESTMENT LAW, NORTH DAKOTA LAW WILL APPLY TO THIS AGREEMENT.

5. **<u>CHOICE OF FORUM</u>**. Article 21:3 of the Franchise Agreement is amended to read as follows:

HOWEVER, TO THE EXTENT REQUIRED BY THE NORTH DAKOTA FRANCHISE INVESTMENT LAW, FRANCHISEE MAY BRING AN ACTION IN NORTH DAKOTA.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties have executed and delivered this Rider on the date stated on the first page above.

ARBY'S FRANCHISOR, LLC

FRANCHISEE

| Ву: | Ву: |
|--------|--------|
| Name: | Name: |
| Title: | Title: |

THE FOLLOWING PAGES IN THIS EXHIBIT ARE STATE-SPECIFIC RIDERS TO THE DEVELOPMENT AGREEMENT

ARBY'S – EXHIBIT E STATE PAGES ACTIVE\1601869350.2

RIDER TO THE ARBY'S FRANCHISOR, LLC

DEVELOPMENT AGREEMENT

FOR USE IN MARYLAND

This Rider is made and entered into as of the _____ day of _____, ____ by and between **ARBY'S FRANCHISOR, LLC**, a Delaware limited liability company ("**Arby's**"), and ______ ("**Developer**").

1. **BACKGROUND**. Arby's and Developer are parties to that certain Development Agreement dated ______, ____ that has been signed concurrently with the signing of this Rider (the "**Development Agreement**"). This Rider is annexed to and forms part of the Development Agreement. This Rider is being signed because (a) Developer is a resident of Maryland, or (b) one or more of the Arby's Restaurant Developer will develop under the Development Agreement will or may be located or operated in Maryland.

2. **<u>GOVERNING LAW</u>**. The following language is added to the end of Article 19 of the Development Agreement:

However, to the extent required by applicable law, Maryland law will apply to claims arising under the Maryland Franchise Registration and Disclosure Law.

3. **<u>CHOICE OF FORUM</u>**. The following sentence is added to the end of Article 19 of the Development Agreement:

Developer may bring an action in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law to the extent required by the Maryland Franchise Registration and Disclosure Law.

4. <u>DEVELOPER'S ACKNOWLEDGMENTS</u>. The first two sentences of Section 20 of the Development Agreement are hereby deleted in their entirety. The remainder of Section 20 shall remain in full force and effect.

5. **NO RELEASE, ESTOPPEL OR WAIVER**. The following is added as a new Article 23 of the Development Agreement:

All representations requiring Developer to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

[Signature page follows]

IN WITNESS WHEREOF, the parties have executed and delivered this Rider effective on the date stated on the first page above.

| ARBY'S FRANCHISOR, LLC | DEVELOPER |
|------------------------|-----------|
| Ву: | Ву: |
| Name: | Name: |
| Title: | Title: |

<u>EXHIBIT F</u>

GENERAL RELEASE

FORM OF RELEASE AGREEMENT (Subject to Change by Arby's Franchisor, LLC)

 This RELEASE AGREEMENT (the "Agreement") is entered into as of ______ (the "Effective Date") by and between Arby's Franchisor, LLC ("Franchisor"), ______ ("Franchisee").

BACKGROUND

A. Franchisor and Franchisee entered into that certain Arby's® Franchise Agreement dated ______, _____ ("Franchise Agreement") for the development and operation of that certain Arby's® restaurant located at ______ ("Franchised Restaurant").

B. [Note: Describe the circumstances relating to the release.]

C. For the reasons described herein, Franchisee now desires to release any and all claims that may exist relating to the Franchise Agreement and Franchisee's relationship with Franchisor.

NOW, THEREFORE, in consideration of the promises herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

AGREEMENT

1. **[Note:** Describe any term(s) agreed to by the parties]

2. **Release**.

a. Franchisee, on behalf of itself and their predecessors and affiliates, each of their respective owners, officers, directors, managers, employees and agents, and all of their respective heirs, representatives, administrators, trustees, beneficiaries, successors, and assigns (collectively, the "**Franchisee Parties**"), do hereby absolutely and irrevocably release and discharge Franchisor, its predecessors and affiliates, each of their respective owners, officers, directors, managers, employees and agents, and all of their respective heirs, representatives, administrators, successors, and assigns (collectively, the "**Franchisor Parties**"), of and from any and all claims, obligations, debts, proceedings, demands, actions, causes of action, liabilities, costs, expenses, losses and damages, whether known or unknown, vested or contingent, which any of the Franchisee Parties now has, ever had, or, but for this release, hereafter would or could have against any of the Franchise Agreement, the Franchised Restaurant, or the relationship between Franchisor or its affiliate, on the one hand, and any of the Franchisee Parties, on the other hand (collectively, the "**Released Claims**").

b. Franchisee, on behalf of itself and the other Franchisee Parties, represent and warrant to Franchisor that none of them has assigned or otherwise sold, conveyed, transferred, pledged, or granted a security interest in or lien upon any of the Released Claims. Franchisee, on behalf of itself and the other Franchisee Parties, covenant not to sue any of the Franchisor Parties (or any of their respective successors and assigns) on or related to any of the Released Claims.

c. Franchisee, on behalf of itself and the other Franchisee Parties, hereby waive and relinquish every right or benefit which any of them has under any federal or state law, rule or regulation limiting the effectiveness of releases, to the fullest extent that they may lawfully waive

such right or benefit. In connection with this waiver and relinquishment, with respect to the Released Claims, the Franchisee Parties acknowledge that they may hereafter discover facts in addition to or different from those which they now know or believe to be true with respect to the subject matter of this release, but that it is the Franchisee Parties' intention, fully, finally and forever to settle and release all such Released Claims, known or unknown, suspected or unsuspected, which now exist, may exist or did exist, and, in furtherance of such intention, the releases given hereunder shall be and remain in effect as full and complete releases, notwithstanding the discovery or existence of any such additional or different facts.

3. General Provisions.

Construction. The Background is incorporated herein by reference and made a part a. of this Agreement. If Franchisee is comprised of more than one individual or entity, then all representations, warranties, liabilities and obligations of the relevant party shall be joint and several among the relevant parties. The captions of the sections and paragraphs of this Agreement are intended only as aids in locating provisions hereof, are not a part of the context hereof and shall be ignored in construing this Agreement. Capitalized terms used but not defined herein shall have the meaning given to them under the Franchise Agreement. Wherever the context may require, any pronouns used hereunder shall include the corresponding masculine, feminine or neutral form, and the singular forms of nouns and pronouns shall include the plural, and vice versa. Unless otherwise specified, all references to a number of days shall mean calendar days and not business days. References to any contracts, instruments or agreements shall include any and all amendments, restatements, extensions, supplements or other modifications to those contracts, instruments or agreements from time to time. The words "include," "including," and words of similar import shall be interpreted to mean "including, but not limited to" and the terms following such words shall be interpreted as examples of, and not an exhaustive list of, the appropriate subject matter. This Agreement has been fully and freely negotiated by the parties, shall be considered as having been drafted jointly by the parties, and shall be interpreted and construed as if so drafted, without construction in favor of or against any party on account of their participation in the drafting of this Agreement. This Agreement may be executed in more than one counterpart, and by electronic signature, each of which constitutes an original.

b. <u>Binding Effect</u>. This Agreement inures to the benefit of and shall be binding on the parties hereto and their respective successors and assigns.

c. <u>Governing Law and Jurisdiction</u>. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Georgia, without regard to its conflicts of laws rules. All legal proceedings relating to this Agreement must be brought or otherwise commenced only in the state or federal courts of Georgia.

d. <u>Entire Agreement; Amendments</u>. This Agreement, and the documents referred to herein, represent the entire agreement among the parties hereto respecting the subject matter hereof. No statements, promises or representations have been made by any party hereto to any other, or relied upon by any party hereto, and no consideration has been offered, promised, or expected, except as expressly provided in this Agreement and the documents referred to herein. No waiver of or failure to enforce any provision in this Agreement shall be binding upon any party hereto unless made in writing and signed by that party. No amendment will be binding unless in writing and signed by the party against whom enforcement is sought.

e. <u>Severability</u>. If any term or provision of this Agreement or the application thereof to any person, entity or circumstance shall, to any extent, be invalid or unenforceable, the remainder

of this Agreement, or the application of such term or provision to persons, entities or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected thereby and each term and provision of this Agreement shall be valid and enforced to the fullest extent permitted by law.

f. <u>No Related Party Liability</u>. No past, present or future director, officer, employee, incorporator, member, partner, stockholder, subsidiary, affiliate, controlling party, entity under common control, ownership or management, vendor, service provider, agent, attorney or representative of Franchisor or any of its affiliated entities shall have any liability for any obligations or liabilities under this Agreement of or for any claim based on, in respect of, or by reason of, the transactions contemplated hereby and thereby.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties hereto have executed and delivered this Agreement effective as of the Effective Date.

FRANCHISOR:

Arby's Franchisor, LLC

| By: | | | |
|------|--|--|--|
| Its: | | | |

FRANCHISEE:

| By: | | | |
|------|--|--|--|
| Its: | | | |

EXHIBIT G

STATE ADMINISTRATORS

EXHIBIT G STATE ADMINISTRATORS

AGENCIES/AGENTS FOR SERVICE OF PROCESS

Listed here are the names, addresses and telephone numbers of the state agencies having responsibility for the franchising disclosure/registration laws. We may not yet be registered to sell franchises in any or all of these states.

If a state is not listed, we have not appointed an agent for service of process in that state in connection with the requirements of the franchise laws. There may be states in addition to those listed below in which we have appointed an agent for service of process.

There also may be additional agents appointed in some of the states listed.

CALIFORNIA

Commissioner of the Department of Financial Protection & Innovation: Toll Free: 1 (866) 275-2677

Los Angeles

Suite 750 320 West 4th Street Los Angeles, California 90013-2344 (213) 576-7500

Sacramento

2101 Arena Boulevard Sacramento, California 95834 (866) 275-2677

San Diego

1455 Frazee Road, Suite 315 San Diego, California 92108 (619) 525-4233

San Francisco

One Sansome Street, Suite 600 San Francisco, California 94105-2980 (415) 972-8559

<u>HAWAII</u>

(for service of process)

Commissioner of Securities Business Registration Division Department of Commerce and Consumer Affairs 335 Merchant Street, Room 205 Honolulu, Hawaii 96813 (808) 586-2722

(for other matters)

Commissioner of Securities Business Registration Division Department of Commerce and Consumer Affairs 335 Merchant Street, Room 205 Honolulu, Hawaii 96813 (808) 586-2722

ILLINOIS

Illinois Attorney General 500 South Second Street Springfield, Illinois 62706 (217) 782-4465

Arby's – Exhibit G State Administrators ACTIVE\1601869352.2

INDIANA

(for service of process)

Indiana Secretary of State 201 State House 200 West Washington Street Indianapolis, Indiana 46204 (317) 232-6531

(state agency)

Indiana Secretary of State Securities Division Room E-111 302 West Washington Street Indianapolis, Indiana 46204 (317)232-6681

MARYLAND

(state agency)

Office of the Attorney General-Securities Division 200 St. Paul Place Baltimore, Maryland 21202-2021 (410) 576-6360

(for service of process)

Maryland Securities Commissioner at the Office of Attorney General-Securities Division 200 St. Paul Place Baltimore, Maryland 21202-2021 (410) 576-6360

MICHIGAN

Corporations Division Franchise P.O. Box 30054 Lansing, Michigan 48909 (517) 335-7567

MINNESOTA

Commissioner of Commerce Department of Commerce 85 7th Place East, Suite 280 St. Paul, Minnesota 55101 (651) 539-1500

NEW YORK

(Administrator)

NYS Department of Law Investor Protection Bureau 28 Liberty Street, 21st Floor New York, New York 10005 (212) 416-8236 (Phone)

(Agent for Service)

Attention: New York Secretary of State New York Department of State One Commerce Plaza, 99 Washington Avenue, 6th Floor Albany, New York 12231-0001 (518) 473-2492

NORTH DAKOTA

(state agency)

North Dakota Securities Department 600 East Boulevard Avenue State Capitol, Fourteenth Floor, Dept 414 Bismarck, North Dakota 58505-0510 (701) 328-4712

(for service of process)

Securities Commissioner 600 East Boulevard Avenue State Capitol, Fourteenth Floor, Dept 414 Bismarck, North Dakota 58505-0510 (701) 328-4712

Arby's – Exhibit G State Administrators ACTIVE\1601869352.2

OREGON

Oregon Division of Finance and Corporate Securities 350 Winter Street NE, Room 410 Salem, Oregon 97301-3881 (503) 378-4387

RHODE ISLAND

Securities Division Department of Business Regulations 1511 Pontiac Avenue John O. Pastore Complex-Building 69-1 Cranston, Rhode Island 02920 (401) 462-9500

SOUTH DAKOTA

Division of Insurance Securities Regulation 124 S. Euclid, Suite 104 Pierre, South Dakota 57501 (605) 773-3563

VIRGINIA

(for service of process)

Clerk, State Corporation Commission 1300 East Main Street First Floor Richmond, Virginia 23219 (804) 371-9733

(for other matters)

State Corporation Commission Division of Securities and Retail Franchising 1300 East Main Street Ninth Floor Richmond, Virginia 23219 (804) 371-9051

WASHINGTON

(for service of process)

Director Department of Financial Institutions Securities Division 150 Israel Road SW Tumwater, Washington 98501 (362) 902-8760

(for other matters)

Department of Financial Institutions Securities Division P. O. Box 41200 Olympia, Washington 98504-1200 (362) 902-8760

WISCONSIN

Division of Securities Department of Financial Institutions 4822 Madison Yards Way, North Tower Madison, Wisconsin 53705 (608) 266-9555

Arby's – Exhibit G State Administrators ACTIVE\1601869352.2

<u>EXHIBIT H</u>

AGENTS FOR SERVICE OF PROCESS

EXHIBIT H REGISTERED AGENTS

<u>ALABAMA</u>

CSC-Lawyers Incorporating Service Incorporated 150 South Perry Street Montgomery, AL 36104

<u>ALASKA</u>

Corporation Service Company 9360 Glacier Highway, Suite 202 Juneau, AK 99801

ARIZONA

Corporation Service Company 2338 W. Royal Palm Road, Suite J Phoenix, AZ 85021

ARKANSAS

Corporation Service Company 300 Spring Building, Suite 900 Little Rock, AR 72201

CALIFORNIA (2)

Commissioner of Financial Protection & Innovation California Department of Financial Protection & Innovation 320 West 4th Street, Suite 750 Los Angeles, CA 90013-2344 and

Corporation Service Company d/b/a CSC-Lawyers Incorporating Service 2730 Gateway Oaks Drive, Suite 100 Sacramento, CA 95833

COLORADO

Corporation Service Company 1560 Broadway, Suite 2090 Denver, CO 80202

CONNECTICUT

Corporation Service Company 50 Weston Street Hartford, CT 06120-1537

DELAWARE Corporation Service Company

2711 Centerville Road, Suite 400 Wilmington, DE 19808

DISTRICT OF COLUMBIA

Corporation Service Company 1090 Vermont Avenue N.W. Washington, DC 20005

FLORIDA

Corporation Service Company 1201 Hays Street Tallahassee, FL 32301

<u>GEORGIA</u>

Corporation Service Company 40 Technology Pkwy South, #300 Norcross, GA 30092

Arby's - Exhibit H Registered Agents Active\1601869349.2

HAWAII (2)

Commissioner of Securities of the State of Hawaii Department of Commerce and Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 203 Honolulu, HI 96813

and

CSC Services of Hawaii, Inc. 1003 Bishop Street Suite 1600, Pauahi Tower Honolulu, HI 96813

IDAHO

Corporation Service Company 1401 Shoreline Drive, Suite 2 Boise, ID 83702

ILLINOIS (2)

Illinois Attorney General 500 South Second Street Chicago, IL 62706 and Illinois Corporation Service Company 801 Adlai Stevenson Drive Springfield, IL 62703

INDIANA (2)

Securities Commissioner Franchise Section Indiana Securities Division Room E-111 302 West Washington Street Indianapolis, IN 46204 <u>and</u>

Corporation Service Company 251 East Ohio Street, Suite 500 Indianapolis, IN 46204

IOWA

Corporation Service Company 729 Insurance Exchange Bldg. Des Moines, IA 50309

KANSAS

Corporation Service Company 200 S.W. 30th Street Topeka, KS 66611

KENTUCKY

Corporation Service Company d/b/a CSC-Lawyers Incorporating Service Company 421 West Main Street Frankfort, KY 40601

LOUISIANA

Corporation Service Company 320 Somerulos Street Baton Rouge, LA 70802-6129

MAINE

Corporation Service Company 45 Memorial Circle Augusta, ME 04330

MARYLAND (2)

Commissioner of Securities Division of Securities 200 St. Paul Place Baltimore, MD 21202-2020 and CSC-Lawyers Incorporating Service Company 7 St. Paul Street, Suite 1660 Baltimore, MD 21202

MASSACHUSETTS

Corporation Service Company 84 State Street Boston, MA 02109

MICHIGAN

CSC-Lawyers Incorporating Service (Company) 601 Abbott Road East Lansing, MI 48823

MINNESOTA (2)

Commissioner of Commerce Securities Division Department of Commerce State of Minnesota 85 7th Place East, Suite 500 St. Paul, MN 55101 <u>and</u> Corporation Service Company

380 Jackson Street, Suite 700 St. Paul, MN 55101

MISSISSIPPI

Corporation Service Company 506 South President Street Jackson, MS 39201

MISSOURI

CSC-Lawyers Incorporating Service Company 221 Bolivar Street Jefferson City, MO 65101

MONTANA

Corporation Service Company 26 West Sixth Avenue P.O. Box 1691 Helena, MT 59624-1691

NEBRASKA

CSC-Lawyers Incorporating Service Company 233 South 13th Street, Suite 1900 Lincoln, NE 68508

<u>NEVADA</u>

CSC Services of Nevada, Inc. 502 East John Street Carson City, NV 89706

NEW HAMPSHIRE

Corporation Service Company d/b/a Lawyers Incorporating Service 14 Centre Street Concord, NH 03301

NEW JERSEY

Corporation Service Company 830 Bear Tavern Road West Trenton, NJ 08628

NEW MEXICO

Corporation Service Company 125 Lincoln Avenue, Suite 223 Santa Fe, NM 87501

NEW YORK (2)

The Secretary of State of NY 99 Washington Avenue 6th Floor Albany, New York 12231 and Corporation Service Company 80 State Street Albany, NY 12207-2543

NORTH CAROLINA

Corporation Service Company 327 Hillsborough Street Raleigh, NC 27603

NORTH DAKOTA (2)

Securities Commissioner State of North Dakota State Capitol, Fourteenth Floor, Dept. 414 600 E. Boulevard Ave. Bismarck, ND 58505 and Corporation Service Company 316 North Fifth Street P.O. Box 1695 Bismarck, ND 58502

<u> 0HIO</u>

CSC-Lawyers Incorporating Service 50 West Broad Street, Suite 1800 Columbus, OH 43215

OKLAHOMA

Corporation Service Company 115 S.W. 89th Street Oklahoma City, OK 73139-8511

OREGON

Corporation Service Company 285 Liberty Street NE Salem, OR 97301

Arby's - Exhibit H Registered Agents Active\1601869349.2

PENNSYLVANIA

Corporation Service Company 2704 Commerce Drive Harrisburg, PA 17110

RHODE ISLAND (2)

Securities Division Department of Business Regulation State of Rhode Island 1511 Pontiac Avenue John O. Pastore complex-69-1 Cranston, RI 02920-4407 <u>and</u> Corporation Service Company

222 Jefferson Blvd, Suite 200 Warwick, RI 02888

SOUTH CAROLINA

Corporation Service Company 1702 Laurel Street Columbia, SC 29201

SOUTH DAKOTA (2)

Department of Labor and Regulation Division of Securities 124 S Euclid, Suite 104 Pierre, SD 57501 and Corporation Service Company 503 South Pierre Street Pierre, SD 57501-3185

TENNESSEE

Corporation Service Company 2908 Poston Avenue Nashville, TN 37203

TEXAS

Corporation Service Company d/b/a CSC-Lawyers Incorporating Service Company 800 Brazos Street Austin, TX 78701

<u>UTAH</u>

Corporation Service Company 2180 South 1300 East Salt Lake City, UT 84106

VERMONT

Corporation Service Company 159 State Street Montpelier, VT 05602

VIRGINIA (2)

Clerk of the State Corporation Commission State Corporation Commission 1300 E. Main Street, 1st Floor Richmond, VA 23219 <u>and</u> Corporation Service Company 11 South 12th Street P.O. Box 1463 Richmond, VA 23218

WASHINGTON (2)

Securities Division Department of Financial Institutions P.O. Box 41200 Olympia, WA 98504-1200 and Corporation Service Company 6500 Harbour Heights Pkwy, Suite 400

Mukilteo, WA 98275

WEST VIRGINIA

Corporation Service Company 209 West Washington Street Charleston, WV 25302

WISCONSIN (2)

Division of Securities Department of Financial Institutions State of Wisconsin P.O. Box 1768 Madison, WI 53701

and

CSC-Lawyers Incorporating Service Company 8040 Excelsior Drive, Suite 400 Madison, WI 53717

WYOMING

Corporation Service Company 1821 Logan Avenue Cheyenne, WY 82001

<u>EXHIBIT I</u>

STATE EFFECTIVE DATES PAGE AND RECEIPTS

STATE EFFECTIVE DATES

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

| State | Effective Date |
|--------------|-------------------------|
| California | March 25, 2024 (Exempt) |
| Hawaii | Pending |
| Illinois | March 25, 2024 (Exempt) |
| Indiana | March 25, 2024 (Exempt) |
| Maryland | Pending (Exempt) |
| Michigan | March 25, 2024 |
| Minnesota | Pending |
| New York | March 25, 2024 (Exempt) |
| North Dakota | Pending (Exempt) |
| Rhode Island | Pending (Exempt) |
| South Dakota | Pending |
| Virginia | Pending (Exempt) |
| Washington | Pending (Exempt) |
| Wisconsin | March 25, 2024 |

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

RECEIPTS

This disclosure document summarizes certain provisions of the Franchise Agreement, Development Agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Arby's Franchisor, LLC offers you a franchise, it must provide this disclosure document to you at the earlier of 14 calendar days before you sign a binding agreement or payment of consideration in connection with the proposed franchise sale, or sooner if required by applicable state law.

New York requires that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the signing of a binding agreement or payment of any consideration that relates to the franchise relationship. Michigan requires that we give you this disclosure document at least 10 business days before the execution of any binding agreement or the payment of any consideration, whichever comes first.

If Arby's Franchisor, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C., 20580 and the appropriate state agency identified on Exhibit G.

Issuance Date: March 25, 2024

The franchise sellers for this offering are ______, Arby's Franchisor, LLC, Three Glenlake Pkwy NE, Atlanta, Georgia 30328, 678-514-4100.

I received a disclosure document dated March 25, 2024 that included the following Exhibits:

| Α | List of Franchisees | D-3 | Multi-Brand Addendum to the Franchise |
|-----|--------------------------------------|-----|---|
| | | | Agreement |
| В | Financial Statements | E | State-Specific Riders to FDD and |
| | | | Franchise Agreement |
| С | Development Agreement | F | General Release |
| C-1 | Incentive Amendment to the | G | State Administrators |
| | Development Agreement | | |
| D | Franchise Agreement | Н | Registered Agents for Services of |
| | _ | | Process |
| D-1 | Incentive Amendment to the Franchise | 1 | State Effective Dates Page and Receipts |
| | Agreement | | |
| D-2 | Non-Traditional Amendment to the | | |
| | Franchise Agreement | | |

Date:

| Signed: | | |
|-------------|-----------|--|
| Print Name: | | |
| Address: | | |
| City: | State: | |
| Zip: | Phone: () | |
| Email: | | |

COPY FOR FRANCHISEE

RECEIPTS

This disclosure document summarizes certain provisions of the Franchise Agreement, Development Agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Arby's Franchisor, LLC offers you a franchise, it must provide this disclosure document to you at the earlier of 14 calendar days before you sign a binding agreement or payment of consideration in connection with the proposed franchise sale, or sooner if required by applicable state law.

New York requires that we give you this disclosure document at the earlier of the first personal meeting or 10 business days before the signing of a binding agreement or payment of any consideration that relates to the franchise relationship. Michigan requires that we give you this disclosure document at least 10 business days before the execution of any binding agreement or the payment of any consideration, whichever comes first.

If Arby's Franchisor, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C., 20580 and the appropriate state agency identified on Exhibit G.

Issuance Date: March 25, 2024

The franchise sellers for this offering are ______, Arby's Franchisor, LLC, Three Glenlake Pkwy NE, Atlanta, Georgia 30328, 678-514-4100.

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| Α | List of Franchisees | D- | Multi-Brand Addendum to the Franchise |
|----|--------------------------------------|----|---|
| | | 3 | Agreement |
| В | Financial Statements | Е | State-Specific Riders to FDD and |
| | | | Franchise Agreement |
| С | Development Agreement | F | General Release |
| C- | Incentive Amendment to the | G | State Administrators |
| 1 | Development Agreement | | |
| D | Franchise Agreement | Н | Registered Agents for Services of Process |
| D- | Incentive Amendment to the Franchise | 1 | State Effective Dates Page and Receipts |
| 1 | Agreement | | |
| D- | Non-Traditional Amendment to the | | |
| 2 | Franchise Agreement | | |

Date:

| Signed: | | |
|-------------|-----------|--|
| Print Name: | | |
| Address: | | |
| City: | State: | |
| Zip: | Phone: () | |
| Email: | | |

COPY FOR FRANCHISOR