#### FRANCHISE DISCLOSURE DOCUMENT



Layne's Chicken Franchising, LLC A Texas Limited Liability Company 5750 Genesis Ct., #103 Frisco, Texas, 75034 (817) 689-1380 franchising@layneschicken.com www.layneschickenfingers.com

You will operate a dine-in and/or take-out restaurant featuring chicken fingers, wraps, sandwiches, crinklecut fries, and secret sauce, and specialty made non-alcoholic beverages, soft drinks, and related items under the name LAYNE'S CHICKEN FINGERS.

The total investment necessary to begin operation of a LAYNE'S CHICKEN FINGERS franchise ranges from \$446,500 to \$1,015,000. This includes \$42,500 to \$45,000 that must be paid to the franchisor or affiliate.

The total investment necessary to begin operation of three Layne's Chicken Fingers franchises is \$526,500 to \$1,095,000. This includes \$82,500 to \$85,000 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no governmental agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, contact Garrett M. Reed, 5750 Genesis Ct., #103, Frisco, TX 75034, garrett@layneschicken.com, 817-689-1380.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as, "<u>A Consumer's Guide to Buying a Franchise</u>," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, D.C. 20580. You can also visit the FTC's home page at <u>www.ftc.gov</u> for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Date of Issuance: April 15, 2024

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits, or losses. You should <b>also</b> try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibit D.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit A includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only LAYNE'S CHICKEN business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be LAYNE'S CHICKEN franchisee?	Item 20 or Exhibit D lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

How To Use This Franchise Disclosure Document

# What you Need To Know About Franchising Generally

**Continuing responsibility to pay fees.** You may have to pay royalties and other fees even if you are losing money.

**Business model can change.** The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

**Suppler restrictions.** You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

**Operating restrictions.** The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

**Competition from franchisor.** Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

**Renewal.** Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

# Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit F.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. If applicable, see the Table of Contents for the location of the State Specific Addenda.

# Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by mediation or litigation only in Texas. Out-of-state mediation or litigation may force you to accept a less favorable settlement for disputes. It may also cost you more to mediate or litigate with franchisor in Texas than in your home state.

2. <u>Spousal Liability</u>. Your spouse must sign a document that makes your spouse liable for all financial obligations under the franchise agreement even through your spouse has no ownership interest in the franchise. This guarantee will place both your and your spouse's marital and personal assets, perhaps including your house, at risk if your franchise fails.

**3.** <u>Financial Condition</u>. The franchisor's financial condition, as reflected in its financial statements (see Item 21), calls into question the franchisor's financial ability to provide services and support to you.

**4.** <u>Mandatory Minimum Payments</u>. You must make minimum royalty, advertising, and other payments, regardless of your sales levels. Your inability to make these payments may result in termination of your franchise and loss of your investment.

**5.** <u>Short Operating History</u>. The franchisor is at an early stage of development and has a limited operating history. This franchise is likely to be a riskier investment than a franchise in a system with a longer operating history.

6. <u>Unregistered Trademark</u>. The primary trademark that you will use in your business is not federally registered. If the franchisor's right to use this trademark in your area is challenged, you may have to identify your business and its products or services with a name that differs from that used by other franchisees or the franchisor. This change can be expensive and may reduce brand recognition of the products or services you offer.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

#### NOTICE REQUIRED BY THE STATE OF MICHIGAN

The state of Michigan prohibits certain unfair provisions that are sometimes in franchise documents. If any of the following provisions are in these franchise documents, the provisions are void and cannot be enforced against you.

(a) A prohibition of your right to join an association of Franchisees;

(b) A requirement that you assent to a release, assignment, novation, waiver or estoppel which would deprive you of your rights and protections provided under the Michigan Franchise Investment Law. This does not preclude you, after entering into a franchise agreement, from settling any and all claims;

(c) A provision that permits the franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause includes your failure to comply with any lawful provision of the Franchise Agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure;

(d) A provision that permits the franchisor to refuse to renew a franchise without fairly compensating you by repurchase or other means for the fair market value at the time of expiration of your inventory, supplies, equipment, fixtures and furnishings. Personalized materials that have no value to the franchisor, and inventory, supplies, equipment, fixtures and furnishings not reasonably required in the conduct of the Franchised Business are not subject to compensation. This subsection applies only if: (a) the term of the franchise is less than five years, and (b) you are prohibited by the franchise agreement or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising or other commercial symbol in the same area subsequent to the expiration of the franchise or if you do not receive at least six months advance notice of the franchisor's intent not to renew the franchise;

(e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision in the Franchise Agreement or other agreement;

(f) A provision requiring that arbitration or litigation be conducted outside of Michigan. This does not preclude you from entering into an agreement, at the time of arbitration or litigation, to conduct arbitration at a location outside of Michigan;

(g) A provision that permits the franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. The subdivision does not prevent the franchisor from exercising a right of first refusal to purchase the franchise. Good cause includes, but is not limited to, the following:

- i. The failure of the proposed transferee to meet the franchisor's then-current reasonable qualifications or standards;
- ii. The fact that the proposed transferee is a competitor of the franchisor;
- iii. The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations;
- iv. The failure of the franchisee or proposed transferee to pay us any sums owing to the franchisor or to cure any default in the Franchise Agreement existing at the time of the proposed transfer;

(h) A provision that requires you to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants the franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide

third party willing and able to purchase those assets, nor does it prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if you have breached the lawful provisions of the Franchise Agreement and have failed to cure the breach in the manner provided in subdivision (c), above;

(i) A provision that permits the franchisor to directly or indirectly convey, assign or otherwise transfer its obligations to fulfill contractual obligations to you unless a provision has been made for providing the required contractual services;

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENFORCEMENT BY THE ATTORNEY GENERAL.

Any questions regarding this notice should be directed to: State of Michigan, Consumer Protection Division, Attention: Franchise Bureau, 670 Law Building, Lansing, MI 48913, (517) 373-7117.

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# EXHIBITS

- Exhibit B Franchise Agreements and all Attachments
- Exhibit C Development Agreement
- Exhibit D List of Current Franchisees and List of Former Franchisees
- Exhibit E Table of Contents of Manual
- Exhibit F List of State Administrators
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#### ITEM 1

# THE FRANCHISOR, AND ANY PARENTS, PREDECESSORS AND AFFILIATES

To simplify the language in this disclosure document, the term "we" means Layne's Chicken Franchising, LLC, the franchisor. "You" means the person buying the franchise, the franchisee. The franchisee may be an individual or a business entity, such as a corporation, a limited liability company, a general partnership, or a limited partnership.

In this disclosure document, the term "you" includes the franchisee and individuals who are personally responsible for the franchisee's obligations, such as the owner of a sole proprietorship and the general partners of a partnership franchisee. These individuals are personally bound to the franchise agreement by virtue of their position with the franchisee.

If the franchisee will operate through a corporation, limited liability company, or limited partnership, the term "you" does not include the franchisee's owners or partners. The term "Owners" refers to anyone with a direct or indirect beneficial ownership in the franchisee entity, but who is not personally responsible for the franchisee's obligations. "Owners" include shareholders of a corporation, members of a limited liability company, and limited partners of a limited partnership. As described in Item 15, if the franchisee is a corporation, limited liability company, or limited partnership, the franchisee's "Owners" must sign a personal guaranty and agree to be personally bound to the franchise agreement

The Franchisor and its Parent, Predecessors, and Affiliates

We are a Texas limited liability company formed on February 16, 2017. We do business only under our corporate name. We maintain our principal business address at 5750 Genesis Ct., #103, Frisco, TX 75034. We have no parent or predecessor other than as disclosed in the following paragraph. Our agents for service of process are identified in <u>Exhibit G</u> to this disclosure document. We have been offering franchises of the type described in this disclosure document since December 2018, and have never offered franchises in any other line of business.

On January 28, 2017, we purchased the majority of our assets from M.A.G. Systems, Inc. ("MAG"), whom we consider our "predecessor". MAG founded the concept in 1994 and, at the time of our acquisition, was operating three LAYNE'S CHICKEN FINGERS restaurants in College Station, Texas. As part of the transaction, we acquired ownership of the trademarks, recipes, operational processes, and all intellectual property relating to the LAYNE'S CHICKEN FINGERS system, and we granted MAG a license to continue operating the College Station restaurants in perpetuity. MAG sold these restaurants to our affiliate Layne's Corporate Stores, LLC ("LCS") in June of 2023 and MAG no longer owns or operates any Layne's Chicken Fingers restaurants.

We have never operated a business of the type being franchised, but our affiliate, LCS has operated similar restaurants since June of 2023 with its principal office located at 5750 Genesis Ct, Suite 103, Frisco, Texas 75034. LCS purchased the three Layne's Chicken Fingers restaurants in College Station, Texas that were previously owned by MAG.

We have never operated a business of the type being franchised, but our affiliate, Layne's Kickin Chicken, LLC ("LKC") has operated similar restaurants since February of 2018 with its principal office located at

5750 Genesis Ct., #103 Frisco, Texas, 75034. These restaurants are located in Allen, Lewisville, Roanoke, and Frisco, Texas, and are similar to the type you will operate. Other than what is disclosed in this section, neither we nor our affiliate LKC has offered franchises in any line of business.

Our affiliate Layne's Franchising Advertising, LLC ("LFA") was formed on August 10, 2021 and is responsible for the payment of our national social media advertising campaigns, advertising research and development, as well as any point of purchase saleable items (such as employee t-shirts). LFA shares our principal business address and has not operated a business of the type being franchised.

#### The Franchise Offered

We franchise the right to operate a LAYNE'S CHICKEN FINGERS restaurant ("Restaurant") using our proprietary business format and system ("System") and intellectual property. Our dine-in and take-out Restaurants feature chicken fingers, wraps, crinkle-cut fries, and secret sauce, and specialty-made non-alcoholic beverages, soft drinks, and related items. Restaurants typically occupy 2,800 to 3,600 commercial square feet of space and operate in freestanding locations.

You will operate the Restaurant using the System, which includes our distinctive interior and exterior design, decor, color scheme, graphics, fixtures and furnishings, proprietary recipes, procedures for preparing, packaging, and serving menu items, operations and customer service standards and procedures,

advertising and marketing specifications and requirements, and other standards, specifications, techniques, and procedures that we designate, all of which we may change, improve, and further develop.

Our Restaurants are identified by the LAYNE'S CHICKEN FINGERS service mark and other proprietary trademarks, service marks, our trade dress, and other indicia of origin that we designate to identify businesses operating according to the System ("Marks").

If we award you a franchise, you will sign a franchise agreement (see <u>Exhibit B</u>) and will develop and operate a Restaurant, using our System and Marks, at a location that you select and that we have accepted as meeting our minimum site criteria. We call this the "Franchised Business".

If we approve your application to develop multiple Restaurants, you will sign our standard development agreement (see <u>Exhibit C</u>). The development agreement will state the number of Restaurants to be developed and will establish a development timetable ("Development Schedule"). Each Restaurant developed under the development agreement will operate according to a separate franchise agreement. Your first Restaurant developed under the developed under the development agreement greement will operate according to the terms of our current franchise agreement (see <u>Exhibit B</u>). Each additional Restaurant developed under the development agreement will operate according to the terms of the franchise agreement being offered to new franchisees at that time, which may be materially different than our current franchise agreement.

#### **Competition**

The market for restaurant services is well established and highly competitive. There is active price competition among restaurants, as well as competition for management personnel and for attractive commercial real estate sites suitable for restaurants. You will compete with other fried chicken and American cuisine restaurants, and other fast casual, quick service, and full-service restaurants, as well as other competing meal option providers. Competitors may be locally-owned or large, regional, or national chains. The restaurant business is also affected by changes in consumer taste, demographics, traffic patterns, and economic conditions.

#### Industry-Specific Regulations

The restaurant industry is heavily regulated. Many of the federal, state, and local laws, rules, and regulations that apply to business generally, such as the federal and state anti-discrimination laws, federal wage and hour laws, National Labor Relations Act, ADA Amendments Act of 2008, and the Occupational Safety and Health Act, also apply to restaurants. However, other federal, state, and local laws, rules, and regulations have particular applicability to restaurants.

The U.S. Food and Drug Administration, the U.S. Department of Agriculture, and state and local health departments administer and enforce laws and regulations that govern food preparation and service, and restaurant sanitation conditions. State and local agencies inspect restaurants to ensure that they comply with these laws and regulations.

You must follow local and state laws, orders, and ordinances, especially short-term closure or lowered onsite seating capacity requirements or mask requirements to address pandemic concerns. Further, you may want to consider relevant guidance issued by federal agencies such as the Center for Disease Control and Occupational Safety and Health Administration for the safety of your customers and employees.

In addition, the Menu Labeling Provisions of the Patient Protection and Affordable Health Care Act require certain restaurants and retail food establishments to post caloric information on menus and menu boards and to make available additional written nutrition information to consumers upon request. State and local governments also may have their own regulations. For example, New York City requires restaurants with at least 15 establishments to identify menu items with more than 2,300 mg of salt with a salt shaker symbol The Federal Clean Air Act and various implementing state laws require certain state and local areas to meet national air quality standards limiting emissions of ozone, carbon monoxide, and particulate matters, including caps on omissions from commercial food preparation. Some areas have also adopted or are considering proposals that would regulate indoor air quality.

The payment card industry ("PCI") Data Security Standard is the current standard of security requirements for all merchants or service providers that store, process, or transmit cardholder data. You are responsible for PCI Data Security Standard compliance as well as any federal, state, and local laws, regulations, and ordinances related to privacy maters, including data and personally identifiable information

You should consider these and other applicable laws and regulations when evaluating your purchase of a franchise. You alone are responsible for complying with all applicable laws and regulations.

#### ITEM 2 BUSINESS EXPERIENCE

#### Garrett Reed - Chief Executive Officer

Mr. Reed has served as our Chief Executive Officer since our inception in February 2017. He has served as President of Main & Main Capital Group, LLC in Frisco, Texas since January 2004.

#### Samir Wattar - Chief Operating Officer

Samir Wattar serves as our Chief operating officer as of February 2021. Mr. Wattar has over 30 years' experience in the restaurant industry. Prior to joining Layne's Chicken Fingers, he served as Vice President of Supply Chain for Fuzzy's Taco Shop from January 2019 through January 2021. From August 2013 through December 2018, Mr. Wattar was with MOOYAH Burgers Fries and Shakes where he served in multiple roles: VP Operations, VP Supply Chain and VP of Franchise Development.

#### Ralph Reed - Chief Financial Officer & Manager

Mr. Reed has served as our Chief Financial Officer since February 2018. He has served as Chief Financial Officer of Main & Main Capital Group, LLC in Frisco, Texas since January 2003.

#### ITEM 3 LITIGATION

There is no litigation that is required to be disclosed in this Item.

#### ITEM 4 BANKRUPTCY

We have no bankruptcy proceedings that are required to be disclosed in this Item.

#### ITEM 5 INITIAL FEES

#### Initial Franchise Fee

When you sign the franchise agreement you will pay us a \$40,000 initial franchise fee. The initial franchise fee is uniform for all franchisees, and is non-refundable upon payment.

#### Development Agreement

If we grant you multi-unit development rights, you will sign our development agreement and pay us a non-refundable development fee equal to \$40,000 for the first Restaurant plus \$20,000 for each additional Restaurant to be developed under the development agreement. The minimum number of units to be developed under the multi-unit development agreement is three. For example, if you sign a development agreement for three Restaurants, you will pay us a development fee of \$80,000 [\$40,000 + (\$20,000 x 2) = \$80,000].

When you sign the development agreement, you also will sign a franchise agreement for the first Restaurant to be developed, and we will credit \$40,000 of your development fee payment to fully satisfy the initial franchise fee due under the franchise agreement. As you get ready to develop each additional Restaurant, you will sign a franchise agreement for the additional Restaurant, we will credit \$20,000 of your development fee payment to partially satisfy the initial franchise fee under that agreement, and you will pay the remaining \$20,000 balance. The form of franchise agreement for the first Restaurant will be the form attached as Exhibit B to this disclosure document. The form of franchise agreement for each additional Restaurant will be the form we are offering to new franchisees at that time, which may be materially different than Exhibit B, except that the initial franchise fee will be locked in at \$40,000.

#### Initial Opening Assistance.

With respect to your first Restaurant, we may send 2-3 certified trained representatives as determined by us at our sole discretion, to provide opening assistance during the seven days before, during, and after the opening date. You must reimburse us for the expense of such trainers, including costs of transportation, lodging, meals. For any additional trainers above the three you must reimburse us for the reasonable expenses we incur in providing the opening team, including costs of transportation, lodging, and meals. We estimate that the cost of our opening team will range from \$2,500 to \$5,000 for one Restaurant. For each additional individual you request for additional training assistance we may charge \$500 per representative, per day assigned, to assist you during opening, plus related travel, lodging and dining costs. Costs may vary depending on factors like the distance the opening team must travel and the time period they are at the Restaurant. If you choose to sign a multi-unit development agreement, our opening team will help with opening the first Restaurant; for each additional Restaurant, this assistance is exercised at our discretion. Initial Opening Assistance fee is reimbursed subject to any expenses incurred by us, our trainers or any amounts already paid to the third party, which will not be reimbursed.

Type of Fee	Amount	Due Date	Remarks
Royalty Fee <sup>2</sup>	5% of Gross Revenues <sup>(2)</sup>	Weekly	Royalty Fee <sup>2</sup>
Brand Development Fee Contribution	2% of Gross Revenues	Monthly	Franchisor may use Fee monies for any of the purposes identified in Section 9.3.2 of the Franchise Agreement.
Local or Regional Advertising Cooperative	Up to 5% of Gross Revenues, currently 0%	As directed by the Cooperative	We have the right to establish local or regional cooperatives. The maximum contribution that a co-op may require is up to 5% of gross revenues. Each cooperative may determine its own voting procedures; however, each company

#### ITEM 6 OTHER FEES

Type of Fee Amount		Due Date	Remarks	
			owned outlet will be entitled to one vote.	
Local Marketing Expenditure	1% of Gross Revenues;Quarterlyfailure to fund will requirepayments to BrandDevelopment Fee		You must give us a quarterly report of your local advertising expenditures within 15 days following the end of each calendar quarter.	
POS System Maintenance Fee	Approximately \$4,800 to \$7,200 per year (\$400 to \$600 per month)		You must sign a maintenance and license agreement with the manufacturer of the POS system designated by us, and pay the annual service fees to the POS system manufacturer	
Technology Fee	Capped at the greater of When \$500 per month or \$6,000 per calendar year. The capped fee will automatically increase each calendar year by an amount not to exceed 10% of the prior year's cap.		For the development and use of online and communications technologies. If we include on our website an interior webpage for your Restaurant, you are responsible for your costs related to preparing and maintaining the interior webpage.	
Additional Opening Assistance	Currently \$500 perOn demandrepresentative per dayassigned to assist youduring opening, plusrelated travel, lodging, anddining costs		Only if you request additional opening assistance, or if we deem it necessary.	
Mandatory Ongoing Training and Seminars	Our then current rates, currently, \$500 per day, plus travel and lodging expenses	Before training	Attendance will not be required at more than three programs each calendar year.	
Other Additional Training <sup>3</sup>	\$1,100 per day, per attendee	Time of service	If additional training is requested, or if we deem that additional training is necessary fees for additional training will be incurred subject to our discretion.	
On-Site Training Cancellation Fee	Our then current on-site On demand cancellation fee		May vary depending upon the type of scheduled training program and how far in advance you notify us in writing of the cancellation. See Item 11 for further details.	
Nonsufficient Funds Fee	Our then current rates, currently \$100 per occurrence	As invoiced	Payable only if you have insufficient funds in your bank account for us to process electronic funds transfer. Our rate is subject to change.	
Noncompliance Fee	\$1,000 for any instance of noncompliance with	As invoiced	If the noncompliance is ongoing, then we will charge	

Type of Fee	Amount	Due Date	Remarks	
	System standards or the franchise agreement.		\$250 per week until you come into compliance.	
Interest/Late Fee	18% per year or the maximum lawful rate. Immediately if payments not made when due.	As invoiced	This charge is in addition to other remedies such as late payment fees.	
Third Party Quality Assurance	Actual cost, estimated to be \$300 per quarter	As invoiced or arranged	Third Party Quality Assurance	
Mystery Shopper Program	Currently, up to two visits per month at \$55 per visit.	As invoiced or arranged		
Program     per monunat \$55 per visit.       Transfer Fee (transfer to business entity)     \$1,500		With transfer application	There is no fee if the franchise agreement is assigned from an individual to a business entity controlled by the individual during the first 12 months of the franchise term. After 12 month you must pay \$1,500.	
Transfer Fee (among owners; non- controlling interest)	\$1,500	With transfer application		
Transfer Fee (controlling interest or sale of the Franchised Business)	er FeeAn amount equal to 50% of the then current initial franchise fee.		The transferee must meet our then-current requirements for franchisees.	
Extended Term Fee Extended Term Fee The amount of our then- current initial franchise fee divided by the number of days included in the initial term of the then current franchise agreement, multiplied by the number of days of additional term being purchased by the transferee.		Before transfer	The transferee shall have the option to purchase a longer term (not to exceed a total of 10 years) by paying an extended term fee ("Extended Term Fee")e	
Renewal Fees \$10,000		Prior to Renewal	You must give us at least six months' and not more than nine months' notice to renew and meet other renewal conditions.	
Manual Replacement Fee	\$500	When billed	If you require additional set of our operations Manual, you must pay us the Manual Replacement Fee in the amount of \$500.	
Inspection and Testing FeeThe lesser of \$1,000 or our actual testing or inspection costs, plus reimbursement of our related travel, lodging, and salary costs for the individual(s) performing the inspection or testing		When billed	If we agree to evaluate a new supplier or vendor at your request, we may require you to pay the cost of testing the supplier's products and inspecting its facilities, including reimbursement of travel and lodging	

Type of Fee	Amount	Due Date	Remarks	
			accommodations and salary expense for individuals performing the evaluation.	
Indemnification	An amount equal to the value of all losses and expenses that we incur	On demand	You must indemnify us when certain of your actions result in loss to us.	
Audit Fee Cost of audit		On demand	Payable only if the audit was necessary because of your failure to report to us or if it shows that you have underreported Gross Revenues by 2% or more. This includes travel, lodging, and any additional costs associated with the audit.	
Insurance Premium Reimbursement			Payable only if you fail to obtain or maintain required insurance, and we may (but need not) obtain it on your behalf. If we do, we will charge you a fee plus our expenses.	
Customer Reimbursement	Amount of refund or payment	As invoiced	If we refund a customer's money or provide gift card money to compensate for a negative customer experience, you must reimburse us the amount of the payment.	
Relocation Fee	Reimbursement of our costs associated with review and approval of your new location for your Franchised Business.	As incurred	If otherwise approved by us and you relocate your Restaurant you must reimburse us for our review and approval of your relocation.	
Step-In Rights	Not to exceed 10% of Gross Revenues plus travel and lodging expenses for our personnel	On demand	Payable only if we manage the Restaurant on your behalf.	
Annual Convention Attendance	Reasonable Attendance Fee. Failure to attend is defined as absence at 2 conventions in 5 years.	As incurred	We may require you, or any of your associates or employees, to attend an annual convention. We can collect fee without attendance.	
Liquidated damages	An amount equal to Average Gross Revenue <sup>4</sup> for the lesser of (i) 24 months or (ii) the remaining weeks of the franchise term.	On demand	Payable if we terminate your franchise agreement because of your default, or if you terminate the franchise agreement without the right to do so.	
Enforcement Costs	Will vary	As incurred	You must pay our costs of enforcement (including attorneys' fees and costs) if	

Type of Fee Amount		Due Date	Remarks
			you do not comply with the franchise agreement.
Reimbursement of Insurance Premium	Cost of premium plus our administrative fee, not to exceed \$500	On demand	If you fail to obtain the required insurance covers, we may at our option obtain coverage your behalf. If so, you must reimburse us the cost of the premium and pay our administrative fee.
Breach of Intranet Policy User Fee	Not to exceed \$1,000 per year	On demand	Payable if you continue to fail to comply with our Intranet policies or procedures.
Holdover Fee	150% of the current Royalty Fees due	On demand	Payable if you continue to operate the Restaurant after expiration of the franchise agreement without renewal.
Default Fee	\$1,500 plus the cost of reinspection and cost of enforcement of any default	Upon Demand	Applies if you are in default to this agreement.
Call Center Fee Currently \$0, but we reserve the right to charge the Call Center Fee with 30 days' notice to franchisee		Weekly	Currently we do not charge for these services, however, upon 30 days written notice to you we reserve the right to charge our actual cost plus reasonable administrative fee incurred by us in providing the call center services. Once implemented, these amounts will be due at the same time and in the same manner as the Royalty Fee collected

# **Development Agreement**

Type of Fee1	Amount	Due Date	Remarks
Extension Fee	\$3,000	Before expiration of development period	Payable only if you request an extension of a development period.
Transfer Fee (transfer to business entity)	\$1,500	Before transfer	Payable if you are an individual transferring to a business entity for convenience of operation
Transfer Fee (transfer among owners or non- controlling ownership interest)	\$2,500	Before transfer	Payable if your Owners are transferring ownership interests among themselves or if any Owner or Owners transfer a minority ownership interest to one or more third parties.

Transfer Fee (transfer of controlling ownership interest or sale of the Franchised Business)	\$25,000 plus related expenses	Before transfer	Payable if you are assigning your interest in the development agreement, or if your Owners are transferring a controlling interest in the franchisee entity.
Franchise Assignment Fee	\$2,500	Before assignment	Payable when you assign your right to enter into a franchise agreement to a business entity under your common control.

<u>Note 1</u>. All fees are uniformly imposed by us, are payable to us, and are non-refundable, unless otherwise noted. We do not impose or collect any other fees or payment for any third party.

Note 2. "Gross Revenues" is the total selling price of all services and products and all income of every other kind and nature related to your LAYNE'S CHICKEN FINGERS Restaurant (including income related to catering operations and special events and the full value of meals provided to your employees as an incident to their employment (except you may credit the value of any discounts against Gross Revenues during the week in which the meals are provided), whether for cash or credit and regardless of collection in the case of credit. Gross Revenues does not include (a) receipts from any public telephone, vending machine, or video games installed in your Restaurant, except for your share of the revenues; (b) sales (or similar) taxes that you collect from your customers if you transmit them to the appropriate taxing authority; (c) proceeds from isolated sales of trade fixtures that are not part of the products and services you offer and that do not have any material effect on the operation of your Restaurant; (d) tips or gratuities paid directly by Restaurant customers to your employees or paid to you and then turned over to these employees by you in lieu of direct tips or gratuities; or (e) returns to shippers or manufacturers; (f) client should exclude from gross revenue definition the fees paid to third-party delivery apps. For example, if Uber Eats takes a \$4 fee out of \$20 collected for an order, then franchisee's gross revenue figure doesn't include the \$4 fee. Gross Revenues also does not include proceeds from the sale of gift certificates or stored value cards (all proceeds from the sale of gift certificates and stored value cards belong to us), but it does include the redemption value of gift certificates and stored value cards at the time purchases are made. You are responsible for the accurate reporting of gift certificate and stored value card sales and the corresponding impact on Gross Revenues. Gross revenue are not reduced by the amount of any discounts on products or services sold to employees, family members, or other businesses you own or control or by the amount paid to, collected by, or shared with third-party food ordering and delivery systems with which we allow the Restaurant to do All barter and exchange transactions for which you furnish services or products in exchange for goods or services to be provided by the vendor, supplier or customer will be valued at the full retail value exchanged for the good or services provided to you. Gross Revenues also includes the proceeds of any business interruption insurance paid to you. Gross revenue also includes any payments you receive from vendors. Chargebacks are not deducted from Gross Revenues.

<u>Note 3</u>. These amounts are estimates and approximate the average charge for services. Charges may vary based upon the actual time spent by our staff and the duration of the training or assistance provided. Lower amount assumes training provided to one attendee for one day and the higher amount assumes the cost for one attendee for five days.

<u>Note 4</u>. If we terminate your franchise agreement because of your default, or if you terminate the franchise agreement without the right to do so, we are entitled to collect in addition to all other amounts due to us under the franchise agreement, liquidated damages calculated as an amount equal to (a) the product of your Average Gross Revenue, multiplied by the lesser of (i) twenty-four months, or (ii) the number of full months remaining in the franchise term. For purposes of this calculation, "Average Gross Revenue" means total

Gross Revenue and Brand Development Fee paid by you for the twelve-month period immediately preceding termination, divided by twelve. If the Franchised Business has been operating for less than twelve months at the time of termination, "Average Gross Revenue" means total Gross Revenue and Brand Development Fee for the period of operation divided by the number of months in operation.

Type of Expenditure <sup>1</sup>	Amount	Method of Payment	When Due	To Whom Payment is to be Made
Initial Franchise Fee <sup>(1)</sup>	\$40,000	Lump sum	\$40,000 up front	Us
Lease Deposit and Rent (three months) <sup>(2)</sup>	\$7,500 to \$50,000	As arranged	As invoiced	Landlord
Utility Deposits	\$5,000	Lump sum	When lease is signed or service is arranged	Landlord and utility service providers
Government licenses and Permits <sup>(3)</sup>	\$1,500 to \$10,000	As arranged	As invoiced	Government agencies, other third parties
Blueprints and plans	\$10,000 to \$50,000	As arranged	As arranged	Government agencies, architects, and other third parties
Leasehold Improvements <sup>(4)</sup>	\$150,000 to \$400,000	As arranged	As invoiced	Contractor(s)
Signage and graphics (interior and exterior) <sup>(5)</sup>	\$7,000 to \$40,000	As arranged	As required by sign vendor	Sign vendor
Furniture and Fixtures <sup>(6)</sup>	\$10,000 to \$30,000	As arranged	As invoiced	Suppliers
POS <sup>(7)</sup>	\$8,000 to \$15,000	As arranged	As invoiced	Suppliers
Computer hardware and software	\$3,500 to \$7,500	As incurred	On demand	Supplier
Kitchen Equipment and Small wares	\$150,000 to \$250,000	As arranged	As invoiced	Suppliers
Professional Services <sup>(8)</sup>	\$5,000 to \$7,500	As arranged	As invoiced	Accountants, lawyers, etc.

ITEM 7 YOUR ESTIMATED INITIAL INVESTMENT

Type of Expenditure <sup>1</sup>	Amount	Method of Payment	When Due	To Whom Payment is to be Made
Initial Inventory <sup>(9)</sup>	\$7,500 to \$15,000	As arranged	As invoiced	Suppliers
Small wares, uniforms, and initial suppliers	\$7,000 to \$15,000	As arranged	As arranged	Suppliers
Insurance <sup>(10)</sup>	\$5,000 to \$15,000	As arranged	As invoiced	Insurance Broker
Travel and related expenses while training <sup>(11)</sup>	\$2,000 to \$5,000	As invoiced	As invoiced	Third parties
Initial Opening Assistance <sup>(12)</sup>	\$2,500 to \$5,000	As arranged	As arranged	Us
Grand Opening Advertising and promotion <sup>(13)</sup>	\$10,000 to \$25,000	As arranged	As invoiced	Suppliers
Additional Funds <sup>(14)</sup>	\$15,000 to \$30,000	As incurred	As incurred	Employees, third party vendors and suppliers
TOTAL <sup>(14)</sup>	\$446,500 to \$1,015,000	As arranged		

# **Development Agreement**

Type of Expenditure <sup>1</sup>	Amount	Method of Payment	When Due	To Whom Payment is to be Made
First Franchise (Excluding Initial Franchise Fee. See table Above)	\$446,500 to \$1,015,000	Varies	Varies	Varies
Development Fees <sup>1</sup>	\$80,000	Lump sum	Upon Signing the Development Agreement	US
Total	\$526,500 to \$1,095,000			

#### <u>NOTES</u>

<u>Note 1</u>. See Item 5 for more information about the initial franchise fee and development fee. Initial Franchise Fee and the Development Fee are uniformly imposed and are payable to us and are non-refundable unless otherwise stated. The Development Fees stated in the table above are based on a

commitment to develop three additional franchises. The minimum number of units to be developed under the multi-unit development agreement is three.

<u>Note 2</u>. You must purchase or lease commercial retail space at a location which may be an inline, end cap, or a free standing location with minimum of 1,500 to 3,000 square feet. We anticipate that a freestanding location will have about 2,800 to 3,000 square feet of space. Commercial real estate costs vary greatly depending on geographic location as well as market conditions. Depending on various factors, rent can range anywhere from \$30.00 to \$85.00 or more per square foot in Dallas, Texas, but may be lower or higher in other locations. These figures do not factor in buildout, leasehold improvements, or common area maintenance charges or any other charges that may be imposed under your lease. Although we or our tenant representative may propose sites for your consideration, you understand that ultimate site selection is solely your choice and your responsibility. In compiling these estimates, we relied on our affiliate LKC's experience in operating similar restaurants in Allen, Lewisville, Roanoke, and Frisco, Texas and the costs associated with rental expenses before it open its units. These estimates includes the lease deposit which we estimate to be the two additional months of rent along with the first month rental fees.

Note 3. The costs and the required permits may be different in other jurisdictions.

<u>Note 4</u>. Construction costs vary widely, depending upon the location, design, configuration and condition of the premises. The low figure represents the estimated cost of building out a second-generation freestanding space that already has a sufficient HVAC system, grease trap and floor drains, ADA-compliant restrooms, and appropriate utility service and hook-ups. The high figure represents the estimated cost of building out a "vanilla box", and includes the cost of adding or upgrading the HVAC system, installing a grease trap and floor drains, restrooms, and utilities. The above estimates do not take into account any tenant improvement allowance or other incentives, that may be provided by your landlord

Note 5. These include signage menu boards, and graphics.

<u>Note 6</u>. These represent the estimated costs of purchasing required furniture and fixtures, and decor items for your Restaurant.

<u>Note 7</u>. See Item 11 for more information about our POS computer hardware and software requirement. The low estimate includes the cost of acquiring one POS system and the first annual maintenance and support services fee, and the high estimate represents the related costs of acquiring three POS systems.

<u>Note 8</u>. The low amount assumes that you will operate the Franchised Business as a sole proprietor. The high amount represents the cost of hiring an attorney to assist you with entity formation and in reviewing the franchise offering. The cost of professional services can vary widely.

<u>Note 9</u>. These are the estimated cost of purchasing food and beverage inventory, condiments, supplies, and other miscellaneous items.

<u>Note 10</u>. See Item 8 for more information about insurance requirements. These amounts reflect an estimated down payment of your annual premiums, equal to one month's payment, plus the first two monthly premium charges.

<u>Note 11</u>. See Item 11 for more information about our initial training program. The amounts in the chart represent the estimated out-of-pocket costs (including travel to and from the training site, one double-occupancy hotel room, and dining expenses) for three individuals to attend training.

<u>Note 12</u>. If you are opening your first Restaurant, 2-3 certified trained representatives may be provided for on-site opening assistance for at least seven days, at our sole discretion. The range represents estimated expenses for such trainers including costs of transportation, lodging and meals.

<u>Note 13</u>. Before the Restaurant officially opens for business, you will host a soft opening for friends and family or for charity (which may involve serving food and beverages at no cost) and then, within 60 days after opening, you will conduct a public grand opening advertising campaign. Thea amount in this item

includes estimates of soft opening expenses, including inventory and labor for hosting a soft opening for friends and family. See Item 11 for more information about these events.

<u>Note 14</u>. The amounts in the chart represent the additional funds, or working capital, you will likely need to operate the Restaurant before opening and during the initial three months of operation. You may need these funds to pay fixed operating expenses, such as rent, employee salaries, payroll taxes, utility charges, license and permit fees, and to purchase uniforms, supplies, and collateral merchandise. The amounts in the chart do not include any allowance for debt service or for a salary for you. These amounts are estimates only, and we cannot assure you that you will not have additional expenses. Your actual costs will depend on factors like your management skills, experience, and business acumen. In compiling these estimates, we relied on our affiliate LKC's experience in operating similar restaurants in Allen, Lewisville, Roanoke, and Frisco, Texas. You should review these numbers carefully with your business advisor before purchasing a LAYNE'S CHICKEN FINGERS franchise and understand the cost involved in this Franchised Business.

<u>Note 15</u>. All amounts are non-refundable unless otherwise noted. If you develop multiple Restaurants under our development agreement, we anticipate that your initial investment for each Restaurant developed will be the same as reflected in the above chart, subject to applicable inflationary increases

# ITEM 8 RESTRICTIONS ON SOURCES OF SERVICES AND PRODUCTS

#### Purchases Restrictions

You must purchase from our designated or approved suppliers or distributors most of what you will need to construct, operate, and maintain your Restaurant. This includes all furniture, millwork, fixtures, seating, equipment (including your POS System and multi-media systems), signage, décor, saleable merchandise (such as t-shirts, mugs, private label food items, etc.), ingredients, paper goods, design and build services, music services, and supplies.

Neither we nor any of our affiliates are designated or approved suppliers for any products or services. None of our officers owns an interest in any privately-held supplier or a material interest in any publicly-held supplier. Occasionally, our officers may own non-material interests in publicly-held companies that may be suppliers to our franchise system.

If you propose to purchase from an unapproved source any products or services for which we have identified designated or approved supplier(s), you must request our approval. We may require as a condition of evaluating a supplier that our representatives be permitted to inspect the supplier's facilities and that information, specifications, and samples, as we reasonably require, be delivered to us or to an independent, certified laboratory for testing. We may charge a fee for testing, which will be the lesser of \$1,000 or the actual cost of the inspection and test, plus reimbursement of our related travel, lodging, and salary costs for the individual(s) performing the inspection or testing. We have no obligation to evaluate a proposed supplier but if we agree to evaluate a supplier at your request, we will notify you of our determination within 90 days after your request. We also have no obligation, and it is not our current practice, to issue our specifications and standards to our franchisees or proposed suppliers.

If we have not identified an approved supplier or distributor for a particular product or service, you may purchase the item or service from a supplier of your choice, but the product or service must meet our specifications, which may include brand requirements. We will communicate to you these specifications and standards, as they may be revised periodically, via the Manuals or otherwise in writing. If you want to purchase or lease item from a supplier that has not been previously approved or designated by us in writing, you must send us a written request for approval and submit additional information, samples, and testing data that we may request. We will notify you of our approval or disapproval within a reasonable time not to exceed 60 days after we receive your written request and all additional information and samples that we request. We may, in our sole discretion, withhold our approval. If written approval is not granted by us, the request is deemed denied. We may grant approvals of new suppliers or evoke past approvals of supplier

upon written notice to you, or by updating our Operations Manual.

#### Loyalty, Rewards, and Gift Certificate Programs

You must participate in and offer to your customers: (a) all customer loyalty and reward programs; (b) all contests, sweepstakes, and other prize promotions; and (c) all price promotions and all meal deals, which we may develop from time to time. We will communicate to you in writing the details of each such program, promotion, and meal deal, and you must promptly display all point-of-sale advertising and promotion-related information at such places within the Restaurant as we may designate. You must purchase and distribute all coupons, clothing, toys, and other collateral merchandise (and only the coupons, clothing, toys, and collateral merchandise) designated by us for use in connection with each such program, promotion, or meal deal.

If we develop or authorizes the sale of gift certificates and/or stored value cards, loyalty cards, and/or customized promotional receipts, you must use all computer software and hardware necessary to process their sale and to process purchases made using them and be solely responsible for the service charges related to such processing. All proceeds from the sale of all gift certificates and stored value cards belong exclusively to us, and you shall remit the proceeds of such sales to us according to the procedures that we prescribe periodically. We will reimburse or credit to you (at our option) the redeemed value of gift cards and stored value cards accepted as payment for products and services sold by the Restaurant.

You also must display at the Restaurant all promotional literature and information as we may reasonably require from time to time. This may include, among other things, displaying signage or other literature containing information about the LAYNE'S CHICKEN FINGERS franchise offering.

#### Restaurant Location and Lease

You must acquire a site for your Restaurant that meets our site selection criteria and that we approve. If you occupy the Restaurant according to a commercial lease, the lease must be approved by us and include terms that we specify. (See Lease Rider attached as <u>Attachment F</u> to the franchise agreement.) The criteria that we use to evaluate a retail site include general location and neighborhood, demographics, traffic patterns, parking, size, physical characteristics of existing buildings and lease terms. If you fail to comply with your obligation to identify a site that is acceptable to us, develop, and open the franchise by the Opening Date, and unless we agree to extend the deadline in writing, you will be in default and we may terminate your franchise agreement. We are not obligated to assist you in conforming the premises of your retail site to local ordinances and building codes and obtaining any required permits to operate your Restaurant. This will be your responsibility.

#### Insurance

You must obtain and maintain insurance that meets our minimum insurance requirements, and failure to obtain and maintain insurance requirement may lead to termination of your Franchised Business at our discretion. Currently the insurance requirements consist of the following:

- Property Insurance with special form coverage (including equipment breakdown coverage) including business income and extra expense for actual loss sustained for 12 months or 30% of gross revenues. This policy must include off premises utility services including overhead lines with limits of \$20,000 and food spoilage with limits of \$10,000. Deductible maximum is \$5,000. Flood and Earthquake will be required in geographically prone areas
- Crime policy for employee dishonesty for \$25,000 and Monies & Securities of \$10,000 in \$10,000 out
- Food Borne Illness/Trade Name Restoration for \$500,000 to cover lost income from an actual or alleged contamination event within the brand.

- General Liability coverage for \$1,000,000 per occurrence and \$2,000,000 aggregate including additional insured endorsement naming Layne's Franchising, LLC. This policy will include Fire Legal of \$300,000, Medical Payments of \$5,000, Personal Injury and Advertising Liability of \$1,000,000.
- Business interruption insurance equal to 12 months of your net income and continuing expenses including royalty fees;
- Employment Practices Liability including third party claims for \$1,000,000 and naming Layne's Franchising, LLC as Co-defendant. Limit applies per policy.
- Auto Liability for all owned, non-owned and hired vehicles used in the franchised business for \$1,000,000 combined single limit liability and naming Layne's Franchising, LLC as additional insured.
- Umbrella Liability for \$1,000,000 in excess of the General Liability, Auto and Employer's Liability naming Layne's Franchising, LLC as additional insured
- Workers' Compensation for statutory limits including Employer's Liability of \$1,000,000/\$1,000,000 and the Alternate Employer's endorsement in our favor.
- Builder's Risk insurance is required while in the construction phase. We will require to be an additional insured on all liability policies from contractors and sub-contractors and General Liability policy during the construction phase.
- All policies will include a 30 day notice of cancellation for which we will receive notification. Please note that your lease agreement may require more or different coverage than is included here.

These are minimum requirements only, and we have the right to modify them at any time. Franchisor reserves the right to require you to obtain insurance policies to protect against cybersecurity threats, and accordingly, to require that Franchisor is named as additional insured on these cybersecurity insurance policies. You should consult with your own insurance advisor to determine whether they are appropriate and sufficient for your business and to protect your assets. Your landlord may require more coverage, additional, or different types of coverage.

You must provide us with a certificate of builders risk insurance complying with the below requirements before beginning leasehold improvements. You must also provide us with a certificate of insurance complying with the below requirements no less than 10 days before the Restaurant opens for business for all other policies, and at least 30 days prior to any renewal providing the endorsements as noted below. If you do not comply with the insurance requirements, we have the right to obtain insurance on your behalf and charge you the premium plus an administrative fee.

#### Revenue Derived from Franchisee Purchases and Leases

We and our affiliates may derive revenue from franchisee purchases and leases to the extent that franchisees purchase products or services from us or our affiliates. We do not currently receive payments from any of our suppliers based on franchisee purchases. As of December 31, 2023, neither we nor any of our affiliates derived any revenue on account of franchisee purchases or leases.

#### Estimated Proportion of Required Purchases and Leases to all Purchases and Leases

We currently negotiate purchase arrangements with primary suppliers or distributors for the benefit of franchisees. If we negotiate a purchase agreement, you must participate in the purchasing program. At this time, there are no purchase arrangements with primary suppliers or distributors in place; however, we reserve the right to do so in the future. Presently, there are no purchasing or distribution cooperatives in existence for the franchise system.

We do not provide material benefits to you (for example, renewal or granting additional franchises) based on your purchase of particular products or services or use of particular suppliers. We do not provide you any material benefits (for example, additional renewal rights or rights to acquire additional franchises) based on your purchase of particular products or services or use of particular suppliers. We estimate that your purchases of goods and services in accordance with specifications will represent approximately 70 to 75% of your total purchases in connection with establishing your Franchised Business and approximately 75% to 85% of your total purchases in connection with operating your Franchised Business.

# ITEM 9

# FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this disclosure document.

	Obligation	Section in the Franchise Agreement	Section in the Development Agreement	Disclosure Document Item
a.	Site selection and acquisition/lease	Sections 3.1 and 3.3	Not applicable	Items 8 and 11
b.	Pre-opening purchases/leases	Sections 3.4, 6.5, 6.6, 10.1, and 10.2	Not applicable	Items 5,6,7,8 and 11
c.	Site development and other pre-opening requirements	Sections 3.4, 3.5, and 5.3	Article 4	Items 1,7,8, and 11
d.	Initial and ongoing training	Sections 5.1 and 5.5 and 6	Not Applicable	Items 6, 7, and 11
e.	Opening	Sections 3.5 and 5.2	Section 4.5	Items 5, 7 and 11
f.	Fees	Sections 4.1, 4.2, 4.3, 4.8,4.7, 4.9, 4.11, 4.12, 5.2, 9.3, and 9.4	Article 3	Items 5,6,8 and 11
g.	Compliance with standards and policies/Confidential Operations Manual	Section 8	Not Applicable	Items 8,11,13,14 and 16
h.	Trademarks and proprietary information	Section 7	Not Applicable	Items 11,13 and 14
i.	Restrictions on products/services offered	Sections 6.4, 6.5, 6.6, 6.8, and 6.11	Not Applicable	Items 8 and 16
j.	Warranty and customer service requirements	Sections 6.1 (f), and 6.14	Not Applicable	Item 16
k.	Territorial development and sales quotas	Not Applicable	Not Applicable	Item 12
1.	Ongoing product/service	Section 6.5, 6.6 and 8.2	Not Applicable	Items 8, 11 and 16

Obligation		Section in the Franchise Agreement	Section in the Development Agreement	Disclosure Document Item	
	purchases				
m	Maintenance,	Section 6.7 and 6.10	Not Applicable	Items 7 and 8	
	appearance and				
	remodeling				
	requirements				
n.	Insurance	Section 11.3	Section 7.2	Items 8, 11 16	
о.	Advertising	Section 9	Not Applicable	Items 5, 6, 8 and 11	
p.	Indemnification	Section 11.3.7	Section 7.3	Item 6	
q.	Owner's	Section 6.2 and 6.3	Not Applicable	Items 1, 11, and 15	
	participation/manage ment/staffing				
r.	Records and reports	Sections 10.4, 1.5, and 10.6	Not Applicable	Item 11	
s.	Inspections and audits	Section 6.10 and 10.7	Not Applicable	Items 6 and 11	
t.	Transfer	Article 12	Article 8	Items 6 and 17	
u.	Renewal	Section 2.2	Section 4.4	Items 6 and 17	
v.	Post-termination	Article 14 and 15.2	Section 2.2	Item 17	
	obligations				
W	Non-competition	Section 15.1 and 15.2	Article 10	Item 17	
	. covenants				
х.	Dispute resolution	Article 19	Article 14	Item 17	
у.	Guaranty	Sections 12.3 and 18.6	Sections 8.3 and 13.6	Item 1 and 15	

#### ITEM 10 FINANCING

We do not offer direct or indirect financing. We do not guarantee your note, lease, or other obligations.

#### ITEM 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

# Except as listed below, Layne's Chicken Franchising, LLC is not required to provide you with any assistance.

Before you begin operating the Franchised Business, we will:

- 1. Permit or refuse to permit development of a Restaurant at a proposed site within 30 days of receiving all requested information. (Franchise Agreement, Section 3.2.)
- 2. Provide approval or deny lease terms of the proposed site for the Restaurant. (Franchise Agreement, Section 3.3).
- 3. Conduct an initial training program. (Franchise Agreement, Section 5.1)
- 4. Admit up to three individuals, at no cost, to the initial training program. (Franchise Agreement, Section 5.1.)
- 5. With respect to the first Restaurant you develop, make available two to three individuals to provide you a minimum of seven days of on-site opening assistance. (Franchise Agreement, Section 5.2.1.)

- 6. With respect to the first Restaurant you develop, at your request, provide additional Restaurant opening assistance, subject to the availability of personnel. (Franchise Agreement, Section 5.2.1.)
- 7. Provide such pre-opening consultation and advice as we deem appropriate, which may include advice with regard to the development and operation of the Restaurant, building layout, furnishings, fixtures, and equipment, plans and specifications, purchasing and inventory control, and such other matters as we deem appropriate. (Franchise Agreement, Section 5.3.)
- 8. Provide you a list of our approved suppliers for required equipment, signs, fixtures, opening inventory and supplies. We do not deliver or install these items. (Franchise Agreement, Section 6.6.)
- Provide you access to our Manuals. (Franchise Agreement, Section 8.1.) The Table of Contents of our Confidential Operations Manual is attached to this disclosure document as <u>Exhibit E</u>. Our Confidential Operations Manuals currently consist of two manuals, our Chief Frying Officer Manual, consisting of 23 pages, and our Chief Ordering Officer Manual, consisting of 13 pages.

During the operation your Restaurant, we will:

- 1. Provide such ongoing consultation and advice as we deem appropriate. (Franchise Agreement, Section 5.4.);
- 2. Provide additional training programs and seminars as we deem appropriate. (Franchise Agreement, Section 5.5.);
- 3. At our discretion, make available to you at a reasonable cost any merchandise we develop or approve for resale. (Franchise Agreement, Section 6.4.);
- 4. Provide you an updated list of approved suppliers as we deem appropriate. (Franchise Agreement, Section 6.6.);
- 5. Approve or disapprove your proposed promotional and marketing materials within 10 days of receipt by Franchisor. (Franchise Agreement, Section 9.1.);
- 6. Administer the Brand Development Fee and allocate funds for authorized purposes. (Franchise Agreement, Section 9.3);
- 7. Maintain a central website that will identify the location of your Restaurant and provide other information to promote the LAYNE'S CHICKEN FINGERS System. (Franchise Agreement, Section 9.7.)
- 8. Provide you access to any proprietary software programs that we may develop, or that may be developed on our behalf, for use in the System. (Franchise Agreement, Section 10.2.)
- 9. We may assist or require you to establish the maximum and minimum prices that you offer to your customers to the extent permitted by law. (Franchise Agreement, Section 5.4.)

#### Advertising and Promotion

Our advertising program for the products and services offered by LAYNE'S CHICKEN FINGERS Restaurants currently consists of electronic and print advertising in certain local and/or regional markets. Our advertising materials currently are created in-house and with the help of an outside agency. We may elect to utilize various local, regional and/or national media campaigns in the future which may include television, magazine, newspaper and Internet advertising campaigns. We are not required to spend any amount, on your behalf, on advertising in your Site Selection Area and/or your Protected Area and we are not required to conduct any advertising on behalf of the Franchise System or on your behalf. You may develop your own advertising and marketing materials, at your own expense, subject to the requirements

described below.

We will maintain control over all promotional and marketing materials to be used in your Restaurant. You may, at your option, submit to us proposed materials, which we will review and let you know whether they are approved within 10 days of their receipt. Materials that are not approved within this 10-day period are considered not approved. All advertising and promotions you place in any medium must be conducted professionally and must conform to our standards and requirements.

All marketing and promotion must be conducted in a professional and dignified manner and must conform to our specified standards and requirements. All marketing and promotional materials, including product identification materials, point-of-purchase promotional materials, promotion memorabilia, and merchandise and prizes, will either be provided for you, or be made available to you for purchase through us.

We may create and license to you, social media accounts, e-mail marketing software accounts and other electronic accounts that use the Marks or any portion of them, used by you with any Internet directory, website, platform, or similar item in the operation of your Franchised Business. You may not create websites, social media accounts, e-mail marketing software accounts or other comparable accounts outside of those which we license to you.

You will operate your Franchised Business so that it is clearly identified and advertised as a LAYNE'S CHICKEN FINGERS franchise. You will use the trademark "LAYNE'S CHICKEN FINGERS" and the other Marks which now or hereafter may form a part of the System, on all signs, suppliers, business cards, uniforms, advertising materials, Technology platforms, signs and other articles in the identical combination and manner as we may prescribe in writing and you will supply to us samples and photographs of the same up on our request. You will comply with all trademark, trade name, service mark and copyright notice marking requirements and you will supply to us samples or photographs upon our request.

# Soft Opening and Grand Opening

Before your Restaurant officially opens to the public, you will host a soft opening for friends and family or for charity. This will give you an opportunity to showcase the Restaurant in your community, and to prepare your staff, iron out logistics, obtain essential feedback, and make appropriate adjustments before the official opening. Food and beverages may be provided without charge during this event, however this is determined by the franchisee at the time of the event. Then, within the first 60 days after the Restaurant opens for business, you will conduct a grand opening advertising campaign that conforms to our standards and specifications.

You are required to spend at least \$10,000 to \$25,000 in Grand Opening Advertising as we may determine in our sole discretion in a manner that we require. You may choose to spend more, but any additional amount spent must conform with our requirements. We may require this amount to be spent before opening, within a certain number of days after opening, or a combination thereof. You will pay this amount directly to approved third-party vendors, as we require. The Grand Opening Advertising obligation is in addition to other advertising obligations, and does not count towards the Brand Development Fee or the Local Advertising Fee obligations.

# Brand Development Fee

In addition to your initial advertising campaign, you must contribute to our Brand Development Fee ("Brand Development Fee") an amount we specify periodically which is currently 2% of Gross Revenue

We have the right to use Brand Development Fee monies, in its sole discretion, to pay for creative development services (including creation and modification of Restaurant design and trade dress, logos, menu design, graphics and vehicle wraps, and advertising and promotional items, including the cost of photography services and design software), preparing and procuring market studies, providing or obtaining marketing services (including, without limitation, new product development, conducting customer surveys,

focus groups, and marketing-related mystery shops and customer interviews); employing advertising and/or public relations agencies; developing, producing, distributing and placing advertising (including, without limitation, preparing and conducting media advertising campaigns in various media, local Restaurant advertising and promotion in a particular area or market, or for the benefit of a particular Restaurant or Restaurants in connection with Restaurant opening promotions or otherwise), conducting and administering in-Restaurant promotions; preparing and executing direct mail advertising, and developing, producing and purchasing point-of-sale advertising, menus and menu boards, and other sales aids and promotional items and materials); new product development and development of product packaging; developing, updating and hosting our website (including development of locator programs) and/or an intranet or extranet system; obtaining sponsorships and endorsements; preparing and conducting sweepstakes and other promotions; developing, administering, and distributing coupons, certificates, and stored value card programs, the cost of products associated with the redemption of free coupons, gift certificates and stored value cards; developing and administering other customer loyalty programs; developing and administering online ordering platforms; providing and procuring public relations services; conducting public relations activities; charitable donations; and membership fees in international, national, regional, and/or local trade or other associations or organizations. We also may use Brand Development Fee monies to reimburse ourselves for our costs of personnel and other administrative and overhead costs associated with providing these services.

We will not use Brand Development Fee monies for creating or placing any advertisement that is principally a solicitation for new franchisees, but we may include in all advertising prepared using Brand Development Fee monies (including Internet advertising) information concerning franchise opportunities, and a portion of Brand Development Fee monies may be used to create and maintain one or more pages on our website devoted to advertising franchise opportunities and identifying and screening inquiries and applications submitted by franchise candidates.

During the last fiscal year ending December 31, 2023, Franchisor spent 43% of its Brand Development fee on media placement, 22% for production, and 35% on marketing management.

We expect to use all Brand Development Fee in the fiscal year they are made. Any amounts contributed to the Brand Development Fee that are not spent in the year they are collected will remain in the Brand Development Fee for use during the next year. Although not contractually required, we anticipate that all LAYNE'S CHICKEN FINGER Restaurants owned by us or an affiliate located in the United States will contribute similarly to the Brand Development Fee as required of franchisees. There is no requirement that the Brand Development Fee monies be audited. We will have an unaudited accounting of the Brand Development Fee monies prepared each year and we will provide you with a copy upon your written request. The Brand Development Fee account is not a trust or escrow, and neither we nor our affiliates assume any fiduciary duty in administering the Brand Development Fee monies or for any other reason.

# Local Marketing

Each month, you must spend 1% of Gross Revenues to promote the Restaurant in your market area. At our request, you must provide copies of invoices that support your local marketing spend. We may increase this requirement upon reasonable notice to you. You must give us a quarterly report of your local advertising expenditures within 15 days following the end of each calendar quarter.

You must provide us an annual report of your local advertising expenditures within 15 days following the end of each calendar year. None of the following expenditures satisfy your local advertising expenditure requirement: (1) incentive programs for your employees or agents; (2) non- media promotional costs; (3) charitable, political or other contributions or donations; (4) ) in-Restaurant fixtures or equipment; or (5) grand opening expenses.

If you fail to spend monthly required 1% of Gross Revenues to promote the Restaurant in your local market, you will be required to pay the 1% of Gross Revenues for Local Marketing Expenditure to us as an additional Brand Development Fee.

No Advertising Council has been established for the franchise system.

#### Local or Regional Advertising Cooperatives

We do not currently require you to participate in any local or regional advertising cooperatives. We have the exclusive right to require that advertising cooperatives be formed, changed, dissolved, or merged. If you are required to participate in an advertising cooperative, you will be required to contribute your share of the cooperative's budget as determined by the cooperative's members.

Each required local advertising cooperative must adopt written governing documents. Each cooperative may determine its own voting procedures; however, each company-owned LAYNE'S CHICKEN FINGER restaurant business will be entitled to one vote in any local advertising cooperative. The members and their elected officials are responsible for administration of the cooperative. Advertising cooperatives must prepare quarterly and annual financial statements prepared by an independent CPA and must be made available to all franchisees in the advertising cooperative.

Any cooperative formed is not a trust fund. We have no fiduciary duty to your or any franchisee in connection with the collection or use of the cooperative monies or any aspect of the operation of the Cooperative.

You may not engage in sales through alternative distribution channels or the Internet without our prior written approval. We are not required to give you such approval. You shall not engage in marketing on any social media websites, including but not limited to Facebook and Twitter without prior written consent from us. You may not include any photos on your website that contain any Marks.

#### Computer and Electronic Cash Register Systems

You must purchase, install, and maintain an electronic point-of-sale cash register system to record sales and transaction data (such as item ordered, price, and date of sale) that we designate. Currently, Revel is the only approved point-of-sale system ("POS System"). You will use the POS System to record sales and report sales. All sales must be processed through the approved POS systems and reported as gross revenue and no other supplemental or secondary POS system may be used. You must install and maintain between one to three POS Systems (depending on the size of your Restaurant). You must connect the POS System to a telephone line or other communications device, such as a computer, which is capable of accessing the internet via a third-party network. We estimate it will cost \$11,500 up to \$22,500 to lease or purchase this equipment as well as computer hardware and software used in operation of your Franchised Business.

To operate the POS System, you will need to install and maintain a laptop or computer at the Restaurant that has a high-speed Internet connection and is capable of running the software we require. Updates or replacement of the POS System, both hardware and software, may be required. There is no contractual limitation on the frequency or cost of these obligations. The computer system and/or POS for your Franchised Business will be dedicated for the operation of your Layne's Chicken Fingers restaurant and used for no other purpose.

You must sign a maintenance agreement with the manufacturer of the POS system that we designate, and pay the annual service fees to the POS system manufacturer. We estimate that your annual maintenance will range from \$4,800 to \$7,200. Neither we, our affiliates, nor any third parties are required to provide ongoing maintenance, repairs, upgrades, or updates to your computer system.

At our request, you must install and maintain interactive multi-media equipment, devices, and facilities that we require, including approved surveillance systems, music systems, Wi-Fi, and other wireless Internet and communications systems and interactive displays, including plasma or LCD screens. If a designated music provider has been identified, you must acquire music from the vendor. You must only play music approved by us at your Restaurant, upon our notice you must cease using any music we disapprove. You must also obtain a license for music played in your approved location and must be able to supply evidence of this license at our request.

You must (a) use any proprietary software programs, system documentation manuals, and other proprietary materials that we require in connection with the operation of the Restaurant; (b) input and maintain in your computer such data and information as we prescribe; and (c) purchase new or upgraded software programs, system documentation manuals, and other proprietary materials at then-current prices whenever we adopt new or upgraded programs, manuals and materials system-wide. You must enter into all software license agreements, "terms of use" agreements, and software maintenance agreements, in the form and manner we prescribe, and pay all fees imposed thereunder.

We may independently poll your Gross Revenues and other information input and compiled by your POS System from a remote location. There is no limitation on our right to access this information.

#### **Ownership Information**

All of the information we or our affiliates obtain from you or about your Franchised Business, and all information in your records or our concerning the members of your Franchised Business ("the Information") and all revenues we derive from the Information will be our property. However, you may at any time during the term of this Agreement use in the operation of your Franchised Business (but for no other purpose), to the extent lawful and at your sole risk and responsibility, any information that you acquire from third parties in operating your Franchised Business, such as customer data. The information (except for information you provide to us or our affiliates with respect to you and your affiliates, including your respective officers, directors, shareholders, partners or equity members of your entity) will become our property which we may use for any reason as we deem necessary or appropriate in our discretion. You hereby authorize your payment processor to release the information to us at any time. Following termination or expiration of this Agreement you will no longer use any of the Information, except to comply with your post-term obligations under this Agreement and you authorize your payment processor to release the Information exclusively to us and/or our designees.

#### System Website

We own the domain name www.layneschickenfingers.com and use it as our primary website for information about us and our franchised businesses. You are responsible for all training-related costs and expenses including salary, travel, lodging, and dining costs for all of your employees who attend training. You may not establish your own website, social networking site, or other electronic media. At our option, we may establish one or more additional websites to advertise, market, promote, and operate the LAYNE'S CHICKEN FINGERS businesses and the franchise opportunity. Further, any representations from you, or your employees regarding your profits or earnings made on any Social Media site or application, even if made from a personal Social Media account, is deemed a breach of Confidential Information under the Franchise Agreement, and you will be responsible for all costs including legal costs for any required fines or legal actions as a result of your postings.

#### <u>Training</u>

At least 60 days before your Restaurant's opening date, the person whom you designate to be your "Operations Manager", your "Restaurant Manager," and one additional employee must attend and complete our initial training program to our satisfaction. We may require additional employees to attend and successfully complete out initial training program. Our initial training program is offered in Dallas-Fort Worth, Texas or any other place we designate from time to time. Initial training will be conducted by or under the direct supervision of our trainer, Garrett Reed, or any other person we designate with a minimum of 1 year experience in the industry. Garrett has over 16 years of experience in the restaurant industry and has been with us since our inception in February 2017 - for seven years. The minimum level of experience of each trainer will be at least one year in a similar industry. All initial trainings are provided on an as needed basis but no less than once per year.

We provide instructors and training materials at no charge for the initial training, but you must pay all training-related expenses, including travel, lodging, dining expenses, and wages for all of your employees

who attend training. If you do not successfully complete the initial training, we reserve the right to deduct any amount from your Initial Training Fee to cover our expense and the cost of providing the initial training course in addition to you paying us the On-Site Training Cancellation Fee.

We will conduct an Initial Training program, in person, of approximately five business day(s). If additional training is requested, or if we deem that additional training is necessary, you will be charged \$1,100 per day, per attendee.

The subjects covered and other information relevant to our initial training program are described below. We request that your training team read all Manuals and watch all videos prior to arriving.

Subject	Hrs. of Classroom Training	Hours of On- the-job Training	Location / Instructor(s) <sup>3</sup>
History/Philosophy of LAYNE'S CHICKEN FINGERS	4	0	Dallas-Fort Worth, Texas or other approved location
Use of Manual	1	0	Dallas-Fort Worth, Texas or other approved location
Tour of Area Restaurant	1	0	Dallas-Fort Worth, Texas or other approved location
Menu Overview	2	0	Dallas-Fort Worth, Texas or other approved location
Pre-opening procedures	1	6	Dallas-Fort Worth, Texas or other approved location
Personnel Issue	1	0	Dallas-Fort Worth, Texas or other approved location
Advertising	1	0	Dallas-Fort Worth, Texas or other approved location
Management Procedures	2	4	Dallas-Fort Worth, Texas or other approved location
Franchise Reporting Requirements	1	0	Dallas-Fort Worth, Texas or other approved location TX
Accounting and Record keeping	1	0	Dallas-Fort Worth, Texas or other approved location
Customer Service Procedures	2	8	Dallas-Fort Worth, Texas or other approved location
Front of House—sakes, tea, lemonade, sauce, etc. walk- in and drive through (COO)	1	16	Dallas-Fort Worth, Texas or other approved location
Front of the house- Manager Duties	1	8	Dallas-Fort Worth, Texas or other approved location
Back of the house- Cook procedures	1	32	Dallas-Fort Worth, Texas or other approved location
Back of the house- manager Duties	1	4	Dallas-Fort Worth, Texas or other approved location
Inventory Management	1	4	Dallas-Fort Worth, Texas or other

# **INITIAL TRAINING PROGRAM**

Subject	Hrs. of Classroom Training	Hours of On- the-job Training	Location / Instructor(s) <sup>3</sup>
			approved location
POS System	1	1	Dallas-Fort Worth, Texas or other approved location
Cleaning Procedures	1.0	1	Dallas-Fort Worth, Texas or other approved location TX
Safety Procedures	1	0	Dallas-Fort Worth, Texas or other approved location
Culture	1	0	Dallas-Fort Worth, Texas or other approved location
Keeping a Guest Happy	1	0	Dallas-Fort Worth, Texas or other approved location
Total Training Time	27	84	

Our initial training program is subject to change, without notice, to reflect updates in the materials, methods, and manuals and changes in personnel. The subjects taught and the time periods allocated for each subject may vary based on the experience of the trainees. Instruction materials are in our Operations Manuals.

At our request, your Operations Manager, Restaurant Manager, and/or other of your employees that we designate must attend additional courses, seminars, and training programs that we may reasonably require. We may charge a reasonable tuition for these additional courses, seminars, or other training programs (currently \$500 per day). You are responsible for all training-related costs and expenses including salary, travel, lodging, and dining costs for all of your employees who attend training.

# Confidential Operations Manuals

After you sign the franchise agreement, we will provide you access to our Manuals. A copy of the table of contents of our Confidential Operations Manual is attached as <u>Exhibit E</u>.

#### On-site Training Cancellation Fees

If our representative is scheduled to conduct on on-site training program at your Franchised Business and you subsequently cancel the scheduled training program, then you must pay us our then current on-site training cancellation fee ("On-Site Cancellation Fee"). The On-Site Training Cancellation Fee may vary depending upon the type of scheduled training program and how far in advance you notify us in writing of the cancellation.

#### Site Selection and Opening

When you sign the franchise agreement, we will agree on a "Site Selection Area" within which you may locate the Restaurant. You must acquire a Restaurant site meeting our site selection criteria within 90 days after you sign the franchise agreement. For each proposed site that you identify, you must deliver to us a franchise site application in a form that we prescribe, including information about the site as we may reasonably request to perform our evaluation; we do not generally own the premises or lease to prospective franchisees. We will permit or refuse to permit development at the proposed site within 30 days of receiving all requested information about the site. The criteria that we use to evaluate the site include general location and neighborhood, traffic patterns, parking, size, physical characteristics of existing buildings, and lease terms. At this time, we do not assist you in conforming the premises of your retail site to local ordinances and building codes and obtaining any required permits to operate your Restaurant. This will be your responsibility. We will not unreasonably withhold our approval; however, if we cannot agree on a location for the Restaurant, we may at our sole discretion allow more time for site selection or terminate the

Franchise Agreement. If your Franchise Agreement is terminated you are not entitled to any refund of your initial franchise fee or other deposits paid to us.

We anticipate that a Restaurant will open for business no later than 12 months after the Franchise Agreement is signed or a franchisee pays consideration for the franchise. Factors which may affect the length of time between signing of the Franchise Agreement and opening for business including the time necessary to find a location which we will accept; obtain a lease, obtain any financing you need; obtain required permits and governmental agency approvals; fulfill local ordinance requirements; complete construction, remodeling, alteration, and improvement of the approved location, including the installation of fixtures, equipment, and signs; to complete our initial training program and to complete the hiring and training of personnel. Delays in construction may be caused by inclement weather, material or labor shortages, labor actions, slow deliveries, equipment shortages, and other similar factors.

If the Restaurant is not open according to these deadlines, we retain the right to terminate the franchise agreement. We reserve the right to require you to install cameras and provide an independent access to these cameras to us for the sole purpose of following the progress of the construction of your Restaurant. You may purchase and install your own cameras provided that you give us access to the live stream/feed. In addition to the installation of the cameras, we may request additional information regarding the status of your construction, approvals, and permits required for you to open your Restaurant.

When you sign a Development Agreement with us, site selection and approval of the restaurant location are governed pursuant to a signed franchise agreement between you and us as it relates to each location.

When the site is selected and approved by us, we will mutually agree on an "Opening Date" for the Restaurant. Your Opening Date will be the date your restaurant actually opens for business, but the Opening Date must be no later than 365 days from the effective date of your franchise agreement. If you are unable to open your Restaurant within 365 days from the Effective Date, we may, but we are not obligated to, extend your Opening Date deadline in our sole discretion, if you have sent an extension request to us, in writing, at least 60 days prior to 365 days from the Effective Date. If you do not open the Restaurant by the Opening Date, and/or do not request and/or receive an extension, we may unilaterally terminate the Franchise Agreement. All initial fees paid to us are fully earned and non-refundable if your franchise agreement terminates. If you sign our Development Agreement, we will agree on a "Development Area" within which you may locate the Restaurants based on your development schedule. For each restaurant location selected under the development agreement, we will determine and approve the location of future restaurant and any territories for those restaurants and our then-current site selection criteria will be applicable.

As a condition of renewal or transfer or during the term of your Franchise Agreement with us, we may require you to upgrade or renovate the Restaurant You agree to comply, at your expense, with all such modifications, including, without limitation, all requirements to implement the modifications, such as replacement or renovation of equipment, remodeling, redecoration, and modifications to existing improvements, including structural changes. We will notify you of any such System changes and you must implement any System changes upon receipt of notice thereof from us, and you must complete the implementation within such time as we may reasonably specify. There are no contractual limitations on us relating to the frequency and cost of such obligations for you.

# ITEM 12 TERRITORY

You will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control.

<u>Franchise Agreement</u> You must select a site from within the non-exclusive Site Selection Area as identified in the Franchise Agreement; however, we may use other boundaries (such as counties or other political boundaries, streets, geographical features, or trade area). You will operate the Restaurant at a location that

you have selected and that we have accepted as meeting our minimum site selection criteria for LAYNE'S CHICKEN FINGERS Restaurants. You may relocate the Restaurant, only with our prior written consent. We will consent to relocation if your lease expires or terminates through no fault of yours, or if the Restaurant is destroyed or materially damaged by fire, flood, or other natural catastrophe and you are not in default of the franchise agreement or any other agreement with us. If applicable and if approved, you must reimburse us our costs associated with review and approval of your new location for your Restaurant.

When the Restaurant's location is identified, we will mutually agree on a "Protected Area," which will be identified in <u>Attachment B</u> to the franchise agreement. Your Protected Area may be defined as a specified radius with its central point located at the Restaurant's main entrance, may be identified on a map, or may be identified by a geographic description. The minimum Protected Area may be as small as an office or retail building for Restaurants in densely populated, urban areas, and will likely be larger in suburban, less populated areas. If we do not identify a Protected Area on <u>Attachment B</u> to the franchise agreement, the Protected Area will be a one-mile radius with its central point located at the Restaurant's main entrance. Except as provided below, no other LAYNE'S CHICKEN FINGER Restaurants will be located in your Protected Area, but another franchisee's protected area may overlap with your Protected Area.

Carved out from protection in the Protected Area will be any venues that we consider "Captive Markets." A Captive Market is any facility that serves a captive market, such as a department store, supermarket, shopping mall (defined as enclosed or open retail centers with gross leasable area in excess of 350,000 square feet), amusement park, airport, train station, travel plaza, casino, nightclub, store, public facility, college or school campus, sports or entertainment stadium or arena, hospital, office building, convention center, airline (in-flight services), military base, or any other mass gathering event or location. A Captive Market also is any facility for which food and/or beverage service rights are contracted to a third party or parties (including designated roadways and adjacent facilities).

During the franchise term, we will not own or operate, or grant anyone else the right to operate, a LAYNE'S CHICKEN FINGERS Restaurant within your Protected Area (excluding any Captive Markets). You have the right to solicit and advertise outside your Protected Area, but not inside another franchisee's protected area. We reserve to ourselves all other rights, including the right to own and operate and to grant others the right to own and operate LAYNE'S CHICKEN FINGERS Restaurants outside the Protected Area, regardless of their proximity to the Protected Area, and in "Captive Markets," wherever located. We also have the right to distribute products and services identified by the Marks, such as pre-packaged products, through alternative channels of distribution including grocery stores, supermarkets, convenience stores, restaurants, and/or the Internet. We retain the right to operate and to grant others the right to operate similar or competing businesses under a different trademark inside and outside your Protected Area. Your Franchised Business' activities are confined to retail transactions only. You may not enter into any wholesale transactions without first obtaining our written consent. A "wholesale" transaction means any sale of five or more products or services (regardless of stage of completion) to a customer whose purpose is to, in turn, offer such products or services for resale to a third-party. Sale of products includes sale of uncooked or otherwise products to wholesale customers. Conducting wholesale transactions without our prior written approval is a material breach of the franchise agreement, for which we may terminate the franchise agreement without an opportunity to cure. We are not required to compensate you if we exercise any of the rights specified above inside your Protected Area. You do not have the right to use other channels of distribution, such as the internet, catalog sales, telemarketing, or other direct marketing to make sales.

There are no circumstances that permit us to modify your territorial rights under the franchise agreement. Unless we grant you development rights under a development agreement, we do not grant you any options or rights of first refusal to acquire additional franchises.

#### **Development Agreement**

You will not receive an exclusive territory. You may face competition from other franchises, from outlets that we own, or from other channels of distribution or competitive brands.

Under the development agreement, we grant you the right to develop and operate a specified number of LAYNE'S CHICKEN FINGERS Restaurants within a specified Development Area. The Development Area will be identified on <u>Attachment B</u> to the development agreement and may be described in terms of cities, counties, states, or some other designation.

We will approve the location of future sites and territories for those sites, using our then-current standards for site selection and territories. During the term of the development agreement, we will not own or operate, or grant anyone else the right to operate, a LAYNE'S CHICKEN FINGERS Restaurant within the Development Area, except in Captive Markets. We reserve to ourselves all other rights, including the right to own and operate and to grant others the right to own and operate LAYNE'S CHICKEN FINGERS Restaurants outside the Development Area, regardless of their proximity to the Development Area, and in Captive Markets located within and outside the Development Area. We also have the right to distribute products and services identified by the Marks, such as pre-packaged products, through alternative channels of distribution including grocery stores, supermarkets, convenience stores, restaurants, and via mail order, catalog sales, and/or the Internet, and to make deliveries or permit other franchisees to make deliveries to residents within your Development Area. We are not required to compensate you if we exercise any of the rights specified above inside your Development Area.

If you fail to meet any of your obligations under the development agreement, including the development obligations, we may (1) terminate or modify any territorial protections granted to you, (2) reduce the size of the Development Area, or (3) reduce the number of Restaurants which you may establish under the Development Schedule. There are no other circumstances that permit us to modify your territorial rights under the development agreement. After the expiration of the term of your development agreement, we may own, operate, franchise, or license others to operate additional LAYNE'S CHICKEN FINGERS inside and outside your Development Area.

Restaurants anywhere, without restriction, including in your Development Area, subject to the rights granted to you in the Protected Area established under any then-existing franchise agreement.

# ITEM 13 TRADEMARKS

Our affiliate, Layne's Chicken, LLC owns and has registered the following Marks on the Principal Register of the U.S. Patent and Trademark Office ("USPTO") and all required affidavits have been filed.

Mark	Registration Number	Registration Date	International Class
LAYNE'S CHICKEN FINGERS	5506684	July 3, 2018	29 43
(standard character mark)			
SOON TO BE FAMOUS	5548975	August 28, 2018	29
CHICKEN FINGERS			43
(standard character mark)			
	5547571	August 21, 2018	29
			43

Layne's Chicken, LLC does not yet have a federal registration for the following trademark. Therefore, the

following trademark does not have as many legal benefits and rights as a federally registered trademark. If Layne's Chickens' right to use the Mark is challenged, you may have to change to an alternative trademark, which may increase your expenses.

Mark	Serial Number	Filing Date	International Class
LAYNE'S LAYNE'S LAYNE'S	97813835	February 27, 2023	29 43
BORN & BREADED IN TEXAS	97813835	February 27, 2023	029, 043

We claim common law rights to the following marks:

Mark	Registration Number	Registration Date	Register
LAYNE'S	N/A	N/A	Common Law

Layne's Chicken, LLC has granted us the right to use these Marks in connection with the franchising of LAYNE'S CHICKEN FINGERS Restaurants and the operation of company-owned Restaurants. Our agreement with Layne's Chicken, LLC is perpetual unless terminated by mutual agreement. Upon termination of the licensing agreement, Layne's Chicken, LLC has an option to assume all franchise agreements to which we are a party. There are no other agreements currently in effect which significantly limit our rights to use or license the use of the Marks in any manner material to the franchise.

There is no presently effective determination of the U.S. Patent and Trademark Office, the Trademark Trial and Appeal Board, the trademark administrator of any state or any court, nor any pending infringement, opposition, or cancellation proceeding, nor any pending material litigation involving the Marks which is relevant to their ownership, use, or licensing.

We know of no superior prior rights or infringing use that could materially affect your use of the Marks.

You may use only the Marks that we designate, must use them only in the manner that we authorize and permit, and must use them with the symbols, "<sup>®</sup>", "<sup>TM</sup>", or "<sup>SM</sup>", as appropriate. You may use the Marks only in connection with the operation and promotion of the Franchised Business and only in the manner we prescribe. You may not contest ownership or validity of the Marks or any registration of the Marks or our right to use or to sublicense the use of the Marks. You must sign all documents that we require to protect the Marks and to maintain their validity and enforceability.

You may not use the Marks or any part of the Marks in your corporate name, and you may not use them to incur any obligation or indebtedness on our behalf.

You may not use the Marks or any part or derivative of the Mark on the Internet, except as expressly permitted in writing. This prohibition includes use of the Marks or any derivative of the Marks as part of any URL or domain name, as well as their registration as part of any user name on any gaming website or social networking website (such as FACEBOOK, INSTAGRAM, or TWITTER), whether or not such social media platform is used for commercial gain, or as part of any unauthorized email address.

You must promptly notify us of any suspected unauthorized use of, or any challenge to the validity of the Marks or Copyrighted Works (defined below in Item 14), or any challenge to our ownership of, or license to use and to license others to use, or your right to use, the Marks or Copyrighted Works. We will take whatever action we deem appropriate in our discretion. We have the right to direct and control any administrative proceeding or litigation or other adjudicative proceeding involving the Marks or Copyrighted Works, including any settlement of the proceeding. We or our affiliate has the right, but is not obligated, to take action against uses by others that may constitute infringement of the Marks or Copyrighted Works. We will defend you against any third-party claim, suit, or demand arising out of your use of the Marks or Copyrighted Works. If we determine that you have used the Marks and Copyrighted Works properly, we will pay the cost of the defense, including the cost of any judgment or settlement. If we determine that you were using the Marks or Copyrighted Works improperly, you must pay the cost of the defense, including the cost of any judgment or settlement. In regard to any litigation under your use of the Marks or Copyrighted Works, you must sign all documents that we require and do all things that we consider necessary to carry out the defense or prosecution, which may include becoming a nominal party to any legal action. Unless the action is the result of your use of the Marks or Copyrighted Marks in a manner inconsistent with the terms of the franchise agreement, we will reimburse you for your out-of-pocket litigation costs in doing these acts.

We have the right to designate new, modified and/or replacement Marks for your use and to require you to use the new, modified or replacement Marks in addition to or in lieu of any previously designated Marks. You must comply with the directive, at your expense, within 60 days following your receipt of written notice of the change.

You will operate your Franchised Business so that it is clearly identified and advertised as "Layne's Chicken Fingers Restaurants. You will use the trademark "Layne's Chicken Fingers" and the other Marks which now or hereafter may form a part of the System, on all signs, suppliers, business cards, uniforms, advertising materials, Technology platforms, signs and other articles in the identical combination and manner as we may prescribe in writing and you will supply to us samples and photographs of the same up on our request. You will comply with all trademark, trade name, service mark and copyright notice marking requirements and you will supply to us samples or photographs upon our request.

#### **ITEM 14**

# PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION

We do not own any patents or registered copyrights that are material to the franchise, and there are no pending patent applications. We do claim copyright protection and proprietary rights in certain materials used in the System, including our recipes and procedures, menus, manuals, bulletins, correspondence and communications with our franchisees, training, advertising, and promotional materials, the content and

designed of our website, and other written materials under the operation of LAYNE'S CHICKEN FINGERS Restaurants and the System ("Copyrighted Works").

There is no presently effective determination of the U.S. Copyright Office (Library of Congress) or any court affecting our copyrights. There is no currently effective agreement that limits our right to use and/or license our copyrights. We are not obligated by the franchise agreement, or otherwise, to protect any rights you have to use the copyrights. We have no actual knowledge of any infringements that could materially affect the ownership, use, or licensing of the copyrights. You may not use any of our copyrighted works on the Internet without our written permission. This includes display of the copyrighted works on commercial websites, gaming websites, and social networking websites (such as FACEBOOK, INSTAGRAM, or TWITTER).

You and your employees must maintain the confidentiality of all information contained in the Manual and other information that we consider confidential, proprietary or trade secret information. "Confidential Information" means all trade secrets, the standards, and other elements of the System; all customer information; all information contained in the Manuals; our proprietary recipes and standards and specifications for product preparation, packaging and service; financial information; marketing data; vendor and supplier information; all other knowledge, trade secrets, or know-how concerning the methods of operation of the Franchised Business which may be communicated to you, or of which you may be apprised, by virtue of their operation under the terms of the franchise agreement, and all other information that we designate.

#### **ITEM 15**

#### OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

The Franchised Business must be supervised on-premises by an individual you designate as your "Operations Manager." If you are an individual, you will be the Operations Manager. If the franchisee is a business entity that only franchises one Franchised Business, we require that your Operations Manager maintain an ownership interest in the Franchised Business of not less than 10%, unless we consent otherwise. This interest may not be pledged, mortgaged, hypothecated, or be subjected to any lien, charge, or encumbrance, voting agreement, proxy, security interest or purchase right or option, without our consent.

Unless a Restaurant Manager is appointed, as discussed below, your Operations Manager must devote his or her full time and best efforts to the supervision of your operations under the franchise agreement and may not engage in any other business. He or she must satisfy our training requirements and our other standards and must successfully complete our initial training program and must devote his or her full-time efforts to the management and operation of the Franchised Business. The Operations Manager must guaranty your performance under the franchise agreement. Your Operations Manager will be individually, jointly and severally bound by all of your obligations and the obligations of your other Owners under the franchise agreement (see Item 1).

You may, at your option and subject to our written consent, designate a Restaurant Manager to supervise your operations under the franchise agreement. Even if we permit you to designate a Restaurant Manager to supervise your operations under the franchise agreement, your Operations Manager remains ultimately responsible for the Restaurant Manager's performance. The Restaurant Manager must devote his or her full time and best efforts to the supervision of your operations under the franchise agreement.

You must notify us promptly if your Operations Manager or Restaurant Manager cannot continue to serve or no longer qualifies as an Operations Manager or a Restaurant Manager. You will have 30 days from the date of the notice (or from any date that we independently determine the Operations Manager or Restaurant Manager no longer meets our standards) to take corrective action. During that 30 day period, you must provide for interim management of your operations in compliance with the franchise agreement.

If the franchisee is a business entity, each Owner must sign a Guaranty and Personal Undertaking

substantially in the form attached as <u>Attachment D-1</u> to the franchise agreement and <u>Attachment D</u> to the development agreement. Any individual who attends our initial training program must sign a confidentiality and non-compete agreement substantially in the form attached as <u>Attachment D-2</u> to the franchise agreement. You must have your Restaurant Manager and any other personnel whom we request who will have access to our training, sign covenants not to compete and agree to maintain the confidentiality of information they have access to through their relationship with you, in the form attached as <u>Attachment D-2</u>.

#### ITEM 16

#### **RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL**

You must offer and sell all menu items that we require, including the offer and sell of only those menu items that we have approved in the method and manner we determine including for dine-in, carry-out, catering, and delivery, which may include the use of third-party delivery service providers. You must prepare, package, and serve all menu items according to our recipes, standards, and procedures for preparation, presentation, and service as communicated to you from time to time via the Manual or other written directives. Our standards and procedures may include, without limitation, adherence to recipes (including use of prescribed ingredients and prescribed measure of ingredients), use of containers and paper goods bearing the Marks, packaging procedures, product holding times, and other standards for displaying for sale menu items and other merchandise. We may add, eliminate, or modify authorized goods and services, and we may modify standards and procedures, all in our sole discretion. We may also add, eliminate, or modify the use of pre-approved vendors and manufacturers providing goods and services. There are no contractual limitations on our rights to make these changes.

Menu items and other food and beverage products may be prepared only by properly trained personnel strictly according to our recipes, cooking techniques, and processes. We always have the right to approve or disapprove, in advance, all products and services that your Restaurant sells. We have the right to add or modify authorized items and services that you must offer and may withdraw our approval of previously authorized items and services. There are no limits on our rights to make these changes.

Currently we require all our franchisees operate their restaurant at least 9 hours per day; however, this may vary depending on the location of your franchised business and whether if you are operating a stand-alone unit or an in-line unit. We retain the right to change this minimum hour requirement upon 30 days' notice to you. Depending on the size of your premises, we require that you must, at all times, staff a minimum of 4 individuals to operate your Restaurant.

You must participate in all market research programs that we require, which includes test-marketing new products, purchasing a reasonable quantity of new products for test-marketing, and promoting the sale of the new products. You must provide us with timely reports and test results for all such programs. If we implement any loyalty, rewards or gift certificate programs, you must purchase and distribute all coupons, clothing, toys, gift certificates, cards, and other collateral merchandise (and only the coupons, clothing, toys, and collateral merchandise) designated by us for use in connection with each such program, promotion, or meal deal.

You may not cobrand with another concept, offer, utilize, or provide catering services (such as from a cart, kiosk, food truck, or other mobile unit) or delivery services (directly or through third parties such as UberEATS, DoorDash, Postmates, GrubHub, etc.) without our prior written consent. You may not ship LAYNE'S CHICKEN FINGERS products, regardless of the destination without our prior written consent, nor distribute LAYNE'S CHICKEN FINGERS products through wholesale channels, such as supermarkets, convenience stores, or other retailers, or through food service providers such as restaurants or airlines through in-flight services.

Brand Standards also may regulate curb-side delivery, home and business delivery and catering services, including your obligation to deliver products to customers, to engage with third-party food ordering and

delivery systems that we approve, and to ring up and account for delivery and catering charges not included in the price of products only in the manner we permit.

We have the right to establish maximum, minimum, or other prices that you charge customers for products and services to the extent permitted by law.

You may not permit in the Restaurant any vending, gaming machines, payphones, automatic teller machines, Internet kiosks, or other mechanical or electrical devices, except for those we require or approve.

#### **ITEM 17**

#### **RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION**

#### THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreement attached to this disclosure document.

Provision	Section in Franchise or Other Agreement	Summary
a. Length of franchise term	Section 2.1	The term of the franchise agreement begins on the Effective Date and expires, unless earlier terminated, on the date the Restaurant lease expires, or the $10^{\text{th}}$ anniversary of the Effective Date, whichever is first to occur.
b. Renewal or extension of the term	Section 2.2	If you are in good standing, you can renew for one additional consecutive ten-year term.
c. Requirements for franchisee to renew or extend	Section 2.2	You must meet all required conditions to renew, including signing our then-current form of franchise agreement, which may be materially different than the original form of franchise agreement attached to this disclosure document. Other requirements include giving us notice of your intent to renew, compliance with your franchise obligations during the franchise term and at the time of renewal, satisfaction of monetary obligations, having the right to remain in possession of the Restaurant premises, renovation of the Restaurant to meet our then- current image requirements, compliance with our then-current training requirements, payment of the renewal fee, signing a general release.
d. Termination by Franchisee	No provision	Not Applicable
e. Termination by franchisor without cause	No Provision	Not Applicable
f. Termination by franchisor with cause	Article 13	We can terminate the franchise agreement for cause, or on account of the for-cause termination of any other franchise agreement between you and us. If you sign a Development Agreement, termination of your Development Agreement does not give us the right to terminate your franchise agreement. However, if your franchise agreement is terminated, we have the

Provision	Section in	Summary
I I OVISION	Franchise or	Summury
	Other Agreement	
		right to terminate your Development Agreement.
g. "Cause" defined – curable defaults	Sections 13.3, 13.4, 13.5, and 13.6	You have 10 days to cure a failure to obtain or maintain required insurance coverage; a failure to pay any amounts due to Franchisor; a failure to pay any amounts due to your trade creditors (unless such amount is subject to a bona fide dispute) or premises landlord; a failure to pay any amounts for which Franchisor has advanced funds for or on your behalf, or upon which Franchisor is acting as guarantor of your obligations; your violation of any provision of this Agreement concerning the use and protection of the Marks or Copyrighted Works; or your violation of any provision of this Agreement concerning the preparation, service, appearance or quality of LAYNE'S CHICKEN FINGERS. You have 30 days to cure non- compliance with laws and defaults not listed in Section 13.3.
h. "Cause" defined – non- curable defaults	Sections 13.1. and 13.2 Section 13.6	We can terminate without opportunity to cure upon the happening of certain bankruptcy or insolvency events, your conviction of a felony, knowingly maintaining false books or records, trademark misuse, failure to successfully complete training, failure to open the Restaurant by the required opening date, abandonment of the Restaurant, failure to maintain the right to operate the Restaurant, violation of confidentiality and non- competition covenants, failure to comply with regard to Crisis Management Events, offering unauthorized products or services, purchases from unapproved suppliers, repeated defaults (even if cured) in any time frame, and two or more default notices within 12 month time frame. We can terminate the franchise agreement if
		you default in your obligations to us or to our affiliates under any other agreement, including a multi-unit development agreement or another franchise agreement

Provision	Section in	Summary
	Franchise or	
	Other Agreement	Standard Destandard and size the
i. Franchisee's obligations on termination/non- renewal	Article 14	Stop operating your Restaurant and using the System's confidential methods, procedures, and techniques; pay amounts due and our damages and enforcement costs; and comply with confidentiality and non-competition covenants. You must cease use of our trademarks, de- identify the Restaurant premises, pay all amounts due to us, and return the Manuals to us. We may, at our option, assume all telephone numbers for the Restaurant. We may, at our option, assume your lease and/or purchase certain Restaurant assets. You must, at our option, cancel or assign to us your rights to any Internet websites or web pages or e-mail addresses which contain our Marks. See also "s" below
j. Assignment of contract by franchisor	Section 12.1	No restrictions on our right to assign our interest in the Franchise Agreement.
k. "Transfer" by franchisee- definition	Sections 12.2, 12.3, and 12.4	Includes transfer of the agreement or change in ownership of the franchisee entity
<ol> <li>Franchisor's approval of transfer by franchisee</li> </ol>	Section 12.4	Transfers require our prior written consent, which will not be unreasonably withheld. However, transfers that do not result in a change of control of the franchise entity may, subject to certain conditions described in the franchise agreement, be completed without our prior written consent
m. Conditions for franchisor approval of transfer	Section 12.4	You must be in compliance with franchise agreement and all other agreements. New franchisee: must qualify, complete training, sign a new franchise agreement in our then- current form (provided, that the term of the new franchise agreement will be the remaining term of the existing franchise agreement), and refurbish the Restaurant, as needed; sign a guaranty and a general release, pay the transfer fee, and if applicable our resale program fee, all monetary obligations to us must be satisfied; additional requirements apply to business entities. (see also "r" below).
<ul> <li>n. Franchisor's right of first refusal to acquire franchisee's Franchised Business</li> </ul>	Section 12.8	We can match any bona fide offer for your business
o. Franchisor's option to purchase franchisee's Franchised Business	Section 14.5	We have the option to purchase some or all of your leasehold improvements, furniture, inventory, supplies, equipment, furnishings and fixtures on expiration or termination of your franchise agreement.

Provision	Section in	Summary
	Franchise or	
p Dooth or dissbility of	Other Agreement Section 12.9	Sama raquiramenta as for transfor in "m" above
p. Death or disability of franchisee		Same requirements as for transfer in "m" above, except there is no transfer fee and we do not have right of first refusal. If your interest is not transferred within six months following your (or a major member, partner or shareholder's) death or legal incapacity, your franchise agreement may be terminated.
q. Non-competition covenants during the term of the franchise	Section 15.1	Neither you nor your Owners may own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in or relationship or association with any restaurant that offers chicken fingers, tenders, and/or strips as a primary menu or significant menu item at any location within the U.S., its territories or commonwealths, or any other country, province, state or geographic area in which we or our affiliates have used sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks; no diversion of any present or prospective customer of ours to a competitor
r. Non-competition covenants after the franchise is terminated or expires	Section 15.2	Neither you nor your owners may own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in a restaurant that offers chicken fingers, tenders, and/or strips as a primary menu item at your former Restaurant location or within a 10-mile radius of your former Restaurant or within a 10-mile radius of any other LAYNE'S CHICKEN FINGERS Restaurant for two years following expiration, termination or transfer.
s. Modification of the agreement	Sections 18.1 and 18.2	Must be in writing and signed by all parties
t. Integration/merger clause	Sections 18.1 and 18.2	Only the terms of the franchise agreement are binding (subject to state law). Any representations or promises outside of the Franchise Disclosure Document and other agreement may not be enforceable. Nothing in this agreement is intended to disclaim the representations made in the Franchise Disclosure Document.
u. Dispute resolution by arbitration or mediation	Sections 19.2 and 19.3	Claims, controversies, or disputes from or relating to the franchise agreement must be mediated, except for actions seeking injunctive relief and actions we bring which are related to or based on our Marks or Confidential Information. If the claims, controversies, or disputes are not resolved in mediation, they must be submitted for arbitration

Provision	Section in Franchise or Other Agreement	Summary
v. Choice of forum	Other Agreement Sections 19.2, 19.3, and 19.4	Mediation and arbitration at the AAA offices located in the city where our principal business office is located at the time mediation and/or arbitration occurs. Venue for any other proceeding is the courts in the county in which we maintain our principal business office (subject to applicable state law
w. Choice of law	Section 19.1	Texas law applies without giving effect to any conflict of laws principles (subject to state law).

## **DEVELOPMENT AGREEMENT**

	Provision	Section in the Development Agreement	Summary
a.	Length of the agreement term	Section 2.1	The period beginning on the effective date and ending on the earlier of: (1) the date on which you have completed your development obligations, or (2) 12:00 midnight CST on the last day specified in the development schedule described in <u>Attachment B</u> of the development agreement.
b.	Renewal or extension of the term	Section 4.4	Unless we consent in writing, you may not open more than the total number of Restaurants comprising your development obligation. You do not have the right to renew your development agreement.
c.	Requirements for developer to renew or extend	Not applicable	Not applicable.
d.	Termination by developer	Not applicable	Not applicable.
e.	Termination by the franchisor without cause	Not applicable	Not applicable.
f.	Termination by the franchisor with "cause"	Sections 9.1, 9.2, 9.3, 9.4, 9.5, and 9.6	We can terminate if you materially default under your development agreement, an individual franchise agreement, or any other agreement between you or your affiliate and us. In the event of the death or permanent incapacity of an owner, we may terminate if you fail to adhere to the applicable transfer requirements. We can terminate if you have repeated defaults under your development agreement (even if cured) in any time frame, and two or more default notices within 12 month time frame of your development agreement.
g.	"Cause" defined - curable defaults	Sections 9.3, 9.4, 9.5, and 9.6	You have 10 days to cure a failure to pay fees and 30 days to cure any other default, and in the case of a breach or default in the performance of your obligations under any franchise agreement

	Provision	Section in the Development Agreement	Summary
			or other agreement between you and us, the notice and cure provisions of the franchise agreement or other agreement will control. You have six months to transfer the interest of an owner in the event of death or permanent incapacity.
h.	"Cause" defined – non- curable defaults	Sections 9.1 and 9.2	Non-curable defaults: unapproved transfers; failure to meet development obligation; any breach of confidentiality or unfair competition described in Section 10; cross defaults, bankruptcy, foreclosure, insolvency, conviction of a felony, unapproved transfers, misrepresentations in your application, and/or repeated defaults, even if cured.
		Section 9.6	We can terminate the franchise agreement if you default in your obligations to us or to our affiliates under any other agreement, including any franchise agreement
	Developer's obligations on ermination/non- renewal	Section 2.2 and 10.2	You will have no further right to develop or operate additional LAYNE'S CHICKEN FINGERS Restaurants which are not, at the time of termination, the subject of a then existing franchise agreement between you and us. You may continue to own and operate all LAYNE'S CHICKEN FINGERS Restaurants under then existing franchise agreements; if you have no existing LAYNE'S CHICKEN FINGERS Restaurants at the time of termination or non- renewal you must honor all post-termination obligations.
	Assignment of contract by ranchisor	Section 8.1	No restrictions on our right to assign.
	"Transfer" by Developer - defined	Section 8.2	Includes transfer of the agreement, changes in ownership of the entity which is a party to the agreement and transfers of assets. No shares of a Franchisee which is a business entity may be offered for sale through the public offering of securities. Shares may be offered by private offering with our prior written consent
	Franchisor approval of ransfer by Developer	Section 8.4	Transfers require our prior written consent, which may be withheld for any reason, in our sole subjective judgment. However, transfers that do not result in a change of control of you may, subject to certain conditions described in the development agreement, be completed without our prior written consent

	Provision	Section in the Development Agreement	Summary
m.	Conditions for franchisor approval of transfer	Section 8.4	You may not transfer any franchise agreement signed under the development agreement except with our written consent and a simultaneous assignment of the development agreement and all of the franchise agreements signed under the development agreement to the same assignee. You must pay the applicable transfer fee and sign a general release.
n.	Franchisor's right of first refusal to acquire Developer's business	Section 8.9	We can match any offer to purchase your business
0.	Franchisor's option to purchase Developer's business	Not Applicable	Not applicable
p.	Death or disability of Developer	Sections 10.1	Same requirements as for a transfer in "m" above. If your interest is not transferred within six months following your (or a major member, partner or shareholder's) death or legal incapacity, your development agreement may be terminated.
q.	Non-competition covenants during the term of the agreement	Section 15.1	Neither you nor your owner may have any involvement in any business that offers chicken fingers, tenders, and/or strips as a primary menu item (other than a LAYNE'S CHICKEN FINGERS Restaurant operated under a valid franchise agreement with us) located within the United States, its territories or commonwealths, or any other country, province, state or geographic area in which we or our affiliates have used, sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks.
r.	Non-competition covenants after the Agreement is terminated or expires	Section 10.2	Except for the LAYNE'S CHICKEN FINGERS Restaurants you have developed and continue to operate under a valid franchise agreement with us, neither you nor your owners may own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in a restaurant that offers chicken fingers, tenders, and/or strips as a primary menu item at your former Restaurant location or within a 10- mile radius of your former Restaurant or within a 10-mile radius of any other LAYNE'S CHICKEN FINGERS Restaurant for a period of two years following expiration, termination or transfer.

	Provision	Section in the Development Agreement	Summary
s.	Modification of the Development Agreement	Section 13.1 and 13.2	Must be in writing and signed by all parties
t.	Integration/merger clause	Section 13.1	Only the terms of the development agreement and other related written agreements are binding (subject to state law). Notwithstanding the foregoing, nothing in this or any related agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits or amendments. Any representations or promises made outside the Franchise Disclosure Document and other agreements may not be enforceable.
u.	Dispute resolution by arbitration or mediation	Section 14.2	Claims, controversies, or disputes from or relating to the development agreement must be mediated, except for actions seeking injunctive relief and actions we bring which are related to or based on our Marks or Confidential Information. If the claims, controversies, or disputes are not resolved in mediation, they must be submitted for arbitration
			If the claims, controversies, or disputes are not resolved in mediation, they must be submitted for arbitration
v.	Choice of forum	Section 14.3 and 14.4	Mediation and arbitration at the AAA offices located in the city where our principal business office is located at the time mediation and/or arbitration occurs. Venue for any other proceeding is the courts in the county in which we maintain our principal business office (subject to applicable state law).
w	Choice of law	Section 14.1	Texas law applies without giving effect to any conflict of laws principles (subject to state law).

#### ITEM 18 PUBLIC FIGURES

We do not presently use any public figures to promote our franchise.

#### ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the

information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

This financial performance representation discloses historical information regarding the Gross Revenue of LAYNE'S CHICKEN FINGERS restaurants operating from at least January 1, 2023 through December 31, 2023 ("**Measurement Period**"). As of December 31, 2023, there were ten franchised and three corporate LAYNE'S CHICKEN FINGERS Restaurants.

Three LAYNE'S CHICKEN FINGERS Restaurants that were previously recognized as franchised outlets owned and operated by our predecessor MAG were purchased by our affiliate LCS and are being operated as corporate locations.

Four restaurants are operated by our affiliate LKC pursuant to a franchise agreement as described in Item 1 with the same terms under which you will operate pursuant to your signed agreement, and six restaurants are operated by our franchisees.

Layne's Chicken Fingers Restaurants owned by LKC operating under a franchise agreement are classified in this Item 19 and Item 20 as our franchised locations and all restaurants operated by LCS are classified as company owned outlets.

The following chart represents Gross Revenue financial information for our six franchised Restaurants operating during the Measurement Period.

	Average	Low	Median	High
Traditional Restaurant Total Gross Revenue <sup>1</sup>	\$1,815,602	\$1,449,709	\$1,887,030	\$2,038,639
Non-Traditional Restaurant Total Gross Revenue <sup>2</sup>	\$1,110,477	\$864,774	\$1,110,477	\$1,356,179

- 1. This represents our 4 Traditional standalone restaurants with a drive through and dine-in options. They are owned by our affiliate, LKC and are operated according to a franchise agreement as described in Item 1 with the same terms under which you will operate your agreement. Prior to LKC, these restaurants were corporate owned outlets.
- 2. The dataset above represents 2 Non-Traditional Restaurants that are inline restaurants in a retail space or drive through express that are operated by franchisees.
- 3. As of December 31, 2023, there are 10 franchised restaurants. Financial data from four restaurants were excluded from the table above as they were not operating for the full Measurement Period.
- 4. The above information was reported to us by LKC and our franchisee and was not audited by us. We did not independently verify the accuracy of this financial information.
- 5. "Gross Revenue" as defined in this financial representation Item 19 means total income to the franchise less applicable sales taxes, discounts and refunds. Gross Revenue does not include the cost of sales, operating expenses, or other costs or expenses that must be deducted from the gross sales figures to determine net income or profit.

The following chart represents Gross Revenue of our affiliate LCS operating three corporate owned Restaurants during the Measurement Period.

CORPORATE	GROSS

RESTAURANT	REVENUE
#1*	\$751,667
#2	\$1,751,000
#3*	1,830,117

- 1. Restaurant #1 is or Non-Traditional Restaurant that is connected to a gas station.
- 2. Restaurants #2 and 3 are our Traditional standalone restaurants with a drive through and dine-in options.
- 3. The corporate restaurants included in this financial performance representation does not reflect royalty and other fees, that you may pay under the terms of the Franchise Agreement or debt service that you may incur, nor does it include any information about federal, state, or local taxes you will be required to pay.

The following chart represents the costs of goods sold of our nine Restaurants open during the Measurement period. The table includes six franchised restaurants and three corporate restaurants open and operating during the Measurement Period.

	Average	Low	Median	High
Food Cost	28.6%	28.2%	28.35%	29.5%
Paper Cost	3.01%	2.9%	3.03%	3.08%
Labor Cost	23.67%	23.20%	23.65%	24.20%

Except as defined above, the outlets included in this financial performance representation are substantially similar to the Franchised Business for which we are offering franchises in this disclosure document, and their services are substantially similar to those to be offered and sold by the restaurant you would operate.

Other than costs in the chart above, all restaurants included in this financial performance representation do not reflect any costs of sales, operating expenses and other costs or expenses that you may incur in operating your franchised business, including the royalty fees, and advertising expenditures that you may pay under the terms of the Franchise Agreement

You should conduct an independent investigation of the costs and expenses you will incur in operating your Layne's Chicken Fingers Restaurant. Franchisees or former franchisees, listed in this disclosure document, may be one source of this information. We recommend that you make your own independent investigation to determine whether or not the franchise may be profitable, and consult with an attorney and other advisors prior to executing the franchise agreement.

# Some outlets sold this amount. Your individual results may differ. There is no assurance you will sell as much.

Written substantiation of the financial performance representation will be made available to you upon reasonable request.

Except for the information presented above, we do not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records

of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Garrett M. Reed, Layne's Chicken Franchising, LLC, 5750 Genesis Ct., #103, Frisco, TX 75034, <u>garrett@layneschicken.com</u>, the Federal Trade Commission, and the appropriate state regulatory agencies.

#### ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

#### Table No. 1

FOR YEARS 2021 10 2023						
Outlet Type	Year	Outlets at the Start of the Year				
	2021	3	4	+1		
Franchised	2022	4	5	+1		
	2023	5	101	+5		
	2021	3	4	+1		
Company-Owned <sup>2</sup>	2022	4	4	4		
	2023	4	3	-1		
	2021	6	8	+2		
Total Outlets	2022	8	9	+1		
	2023	9	13	+4		

### SYSTEMWIDE OUTLET SUMMARY FOR YEARS 2021 TO 2023

Note 1: Four of the franchised outlets are owned and operated by our affiliate LKC pursuant to a franchise agreement as described in Item 1 with the same terms under which you will operate your agreement.

Note 2: The company-owned locations listed in this Item 20 are operated by LCS and were purchased from MAG.

#### Table No. 2

#### TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN FRANCHISOR) FOR YEARS 2021 TO 2023

State	Year	Number of Transfers
Texas	2021	0
	2022	0
	2023	0
	2021	0
Total	2022	0
	2023	0

## Table No. 3

State	Year	Outl ets at Start of Year	Outlets Opene d	Terminatio n	Non- Renewal S	Reacquire d by Franchisor	Ceased Operation s – Other Reasons	Outlet s at End of the Year
Texas	2021	3	1	0	0	0	0	4
	2022	4	1	0	0	0	0	5
	2023	5	6	0	0	3	0	8
Pennsylvania	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
	2023	0	1	0	0	0	0	1
West Virginia	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
	2023	0	1	0	0	0	0	1
Total	2021	3	1	0	0	0	0	4
	2022	4	1	0	0	0	0	5
	2023	5	4	0	0	3	0	10

#### STATUS OF FRANCHISE OUTLETS FOR YEARS 2021 TO 2023

## Table No. 4

#### STATUS OF COMPANY-OWNED OUTLETS FOR YEARS 2021 TO 2023

State	Year	Outlets at Start of Year	Outlets Opened	Outlets Reacquired From Franchisee	Outlets Closed	Outlets Sold to Franchisee	Outlets at End of the Year
	2021	3	1	0	0	0	4
Texas	2022	4	0	0	0	0	4
	2023	4	0	3	0	4	3
	2021	3	1	0	0	0	4
Total	2022	4	0	0	0	0	4
	2023	4	0	3	0	4	3

#### Table No. 5

#### **PROJECTED OPENINGS AS OF DECEMBER 31, 2023**

State	Franchise Agreements Signed But Outlet Not Open	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company-Owned Outlets in the Next Fiscal Year	
Pennsylvania	1	0	0	
Texas	3	0	0	

State	Franchise Agreements Signed But Outlet Not Open	Projected New Franchised Outlets in the Next Fiscal Year	Projected New Company-Owned Outlets in the Next Fiscal Year
Arizona	1	0	0
Florida	1	0	0
Tennessee	1	0	0
Virginia	1	0	0
Wisconsin	0	0	0
TOTALS	8	0	0

Attached to this disclosure document as <u>Exhibit D</u> is a list of our current franchisees and a list of our former franchisees, if any, as of December 31, 2023. No franchisee has had an outlet terminated, cancelled, not renewed, or has otherwise voluntarily or involuntarily ceased to do business under a franchise agreement during the most recently completed fiscal year or has not communicated with us within 10 weeks of the disclosure document issuance date.

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

No franchisees have signed confidentiality agreements during the last three years. Currently, there are no trademark specific franchisee associations.

#### ITEM 21 FINANCIAL STATEMENTS

Exhibit A contains our audited balance sheets as of December 31, 2023, 2022 and 2021, and the related statements of operations, changes in stockholders' equity, and cash flows for the years then-ended.

Our fiscal year ends December 31st.

#### ITEM 22 CONTRACTS

Attached as Exhibit B is our current form of Franchise Agreement and Attachments.

Attached as Exhibit C is our current form of Development Agreement and Attachments.

Attached as <u>Exhibit F</u> is our current form of Franchisee Disclosure Questionnaire.

Attached as <u>Exhibit H</u> is our current form of the General Release (sample form only).

#### ITEM 23 RECEIPTS

Attached as  $\underline{\text{Exhibit K}}$  are detachable duplicate Receipts. Please sign and date both copies of the Receipt. Keep one signed copy of the Receipt for your file and return to us the other signed copy of the Receipt.

## EXHIBIT A FINANCIAL STATEMENTS TO LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT

## FINANCIAL STATEMENTS

## LAYNE'S CHICKEN FRANCHISING, LLC FINANCIAL STATEMENTS For the Years Ended December 31, 2023 and 2022 with Independent Auditors' Report

## LAYNE'S CHICKEN FRANCHISING, LLC

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## **INDEPENDENT AUDITORS' REPORT**

To the Member of Layne's Chicken Franchising LLC

#### Opinion

We have audited the accompanying financial statements of Layne's Chicken Franchising, LLC (the "Company"), which comprise the balance sheets as of December 31, 2023 and 2022, and the related statements of income, changes in member's deficit, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, which raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, which raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Huselton, Margan + Maultshy, P.C.

Dallas, Texas March 6, 2024

## LAYNE'S CHICKEN FRANCHISING, LLC BALANCE SHEETS December 31, 2023 and 2022

#### ASSETS

	 2023		2022
Current assets:			
Cash and cash equivalents	\$ 327,847	\$	218,578
Restricted cash	142,614		138,763
Accounts receivable - franchisees, net	 42,842		20,769
Total current assets	 513,303		378,110
Property and equipment, net	3,136		-
Accounts receivable - franchisees, long term	 2,427,500		1,257,500
Total assets	\$ 2,943,939	\$	1,635,610

### LIABILITIES AND MEMBER'S DEFICIT

Current liabilities:		
Accounts payable - related parties	\$ 12,703	\$ -
Accrued expense	5,052	-
Deferred revenue, current portion	 367,033	 211,500
Total current liabilities	 384,788	 211,500
Deferred revenue, long term portion	 2,892,750	 1,724,250
Total liabilities	3,277,538	1,935,750
Member's deficit:		
Member's deficit	 (333,599)	 (300,140)
Total liabilities and member's deficit	\$ 2,943,939	\$ 1,635,610

## LAYNE'S CHICKEN FRANCHISING, LLC STATEMENTS OF INCOME December 31, 2023 and 2022

	2023	2022
Operating revenues:		
Franchise fees	\$ 110,967	7 \$ 36,500
Royalty fees	569,213	3 198,605
Total operating revenues	680,180	235,105
Operating expenses:		
Salaries and related taxes	237,416	6 227,974
Opening support	126,343	3 17,493
Professional fees	47,952	2 50,197
Franchise recruiting	45,372	- 2
Travel and entertainment	16,221	l –
Rent	12,000	12,000
Employee benefit programs	12,000	10,000
Trust fees	4,500	) 4,500
Office supplies	1,555	; -
Dues and subscriptions	755	; -
Depreciation	90	) -
Other expense		- 30
Advertising		- 76,237
Consulting	. <u></u>	- 20,000
Total operating expenses	504,204	418,431
Net income (loss) from operations	175,976	6 (183,326)
Other income:		
Interest income	3,851	1 23
Sublease income	1,714	<u> </u>
Total other income	5,565	5 23
Net income (loss)	\$ 181,54	1 \$ (183,303)

## LAYNE'S CHICKEN FRANCHISING, LLC STATEMENTS OF CHANGES IN MEMBER'S DEFICIT December 31, 2023 and 2022

Member's deficit at December 31, 2021	\$ (91,837)
Net loss Distributions	 (183,303) (25,000)
Member's deficit at December 31, 2022	(300,140)
Net income Distributions	 181,541 (215,000)
Member's deficit at December 31, 2023	\$ (333,599)

## LAYNE'S CHICKEN FRANCHISING, LLC STATEENTS OF CASH FLOWS December 31, 2023 and 2022

	 2023	 2022
Cash flows from operating activities:		
Net income (loss)	\$ 181,541	\$ (183,303)
Adjustments to reconcile net income (loss) to net cash		
provided (used) by operating activities:		
Depreciation expense	90	-
Changes in operating assets and liabilities:		
Increase (decrease) in:		
Restricted cash	(3,851)	(138,763)
Accounts receivable - franchisees, net	(22,073)	69,712
Accounts receivable - franchisees, long term	(1,170,000)	(405,000)
Accounts payable	-	(6,500)
Accounts payable - related parties	12,703	-
Accrued expenses	5,052	-
Deferred revenue, current portion	155,533	182,000
Deferred revenue, long term portion	 1,168,500	 481,500
Net cash provided (used) by operating activities	 327,495	 (354)
Cash flows from investing activities:		
Purchase of property and equipment	 (3,226)	 -
Net cash used by investing activities	 (3,226)	 
Cash flows from financing activities:		
Distributions to member	 (215,000)	 (25,000)
Net cash used by financing activities	(215,000)	(25,000)
Net increase (decrease) in cash	109,269	(25,354)
Cash and cash equivalents, beginning of year	 218,578	 243,932
Cash and cash equivalents, end of year	\$ 327,847	\$ 218,578

## LAYNE'S CHICKEN FRANCHISING, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2023 and 2022

#### 1. NATURE OF OPERATIONS

Layne's Chicken Franchising, LLC (the "Company") was formed on February 26, 2018, as a Texas limited liability company with a perpetual duration. The Company was formed to offer, sell, and service Layne's Chicken Fingers franchises. The Company is affiliated with Layne's Chicken Advertising, LLC, Layne's Kickin' Chicken, LLC, and Layne's Chicken, LLC, and Layne's Corporate Stores, LLC, by common ownership. At December 31, 2023, there were thirteen franchise restaurants open and operating in Texas, West Virginia, and Pennsylvania.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Change in Accounting Estimate

On January 1, 2023, the Company changed its methodology for allocating a portion of the franchise fee revenue to the pre-opening cost performance obligation. Prior to 2023, the Company allocated a portion of the franchise fee revenue to the pre-opening performance obligation based on the actual costs incurred to open the store plus a 15 percent margin. For 2023, management began allocating a portion of the franchise fee revenue to the pre-opening performance obligation based on actual costs of \$27,000. The estimated cost is based on actual costs of opening several new stores during 2023 with no margin markup. Management believes the new estimate better matches revenues and costs during the period. The effect of the change on net income for 2023 was not material.

#### Recently Adopted Accounting Pronouncements

The Financial Accounting Standards Board issued Accounting Standards Update No. 2016-02, *Leases*, which supersedes the previous lease requirements in Accounting Standards Codification ("ASU") 840. The ASU requires lessees to recognize a right-to-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases are classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of income. The Company adopted the standard using the modified retrospective approach as of January 1, 2022. Management has evaluated the requirements of the new standard and determined it does not have a material impact on the financial statements.

On January 1, 2023, the Company adopted ASU No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as amended, which replaces the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss ("CECL") methodology. The measurement of expected credit losses under the CECL methodology is applicable to financial assets measured at amortized cost. Management has evaluated the requirements of the new standard and determined it does not have a material impact on the financial statements.

#### Use of Estimates

Management uses estimates and assumptions in preparing the financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used for financial reporting purposes.

#### Fair Value of Financial Instruments

The Company's financial instruments, none of which are held for trading purposes, include cash, accounts receivable, and deferred revenue. Management estimates that the fair value of all financial instruments at December 31, 2023 and 2022, does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying financial statements.

#### Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, management considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

#### Restricted Cash

The Company received cash from the sale of franchises to franchisees in the state of Virginia in which is required to be held in a separate escrow account and only released upon completion by the Company of its preopening obligations to the franchisees based on the Virginia Administrative Code 21 VAC5-110-65. As such, this cash balance is reported as restricted cash in the accompanying Balance Sheets until the pre-opening obligations are completed.

#### Concentrations of Credit Risk

Financial instruments that potentially subject the Company to credit risks consist primarily of cash and accounts receivable. The cash balances of the Company are held at three financial institutions. In the normal course of business, the Company may have bank account balances in excess of federally insured limits. If cash balances exceed the amounts covered by insurance provided by the Federal Deposit Insurance Corporation, the excess balances could be at risk of loss. The Company had a balance of \$2,922 at risk of loss at December 31, 2023. Accounts receivable balances are incurred in the normal course of business with franchise operators. To reduce credit risk, the Company performs on-going credit evaluations of its franchisees' financial condition.

#### **Concentrations**

Major customers are defined as those comprising more the 20 percent of the Company's accounts receivable balance or total revenues earned. During the year ended December 31, 2023, two customers accounted for 67 percent of total accounts receivable. During the year ended December 31, 2022, one customer accounted for 60 percent of total accounts receivable. During the year ended December 31, 2023, six customers accounted for approximately 100 percent of total development revenues earned. During the year ended December 31, 2023, six customers 31, 2022, two customers accounted for approximately 100 percent of total development revenues earned. Management does not believe it is subject to significant risk due to concentration of customers.

#### Allowance for Doubtful Accounts

The Company provides for an allowance for doubtful accounts which is based on review of outstanding receivables taking into consideration the age of past due amounts and the franchisee's ability to pay. Management considers receivables to be delinquent and subject to reserve after all reasonable efforts have been made to collect the amount due. Account balances are charged off against the allowance once recovery is considered remote. As of December 31, 2023 and 2022, there is no allowance for doubtful accounts as management believes all outstanding accounts receivable is fully collectible. There was no bad debt expense for the years ended December 31, 2023 and 2022.

#### Property and Equipment

Property and equipment are stated at cost. The Company capitalizes assets with useful lives greater than three years and a value of more than \$1,000. Depreciation is computed using the straight-line method over the estimated useful lives of the depreciable assets. The estimated useful lives is three years. Repairs and maintenance costs that do not substantially increase the useful lives of the property and equipment are expensed as incurred.

#### Revenue Recognition

The Company generates revenue through individual development/franchise sales and royalty fees. See Note 5 for more information regarding revenue recognition.

#### <u>Advertising</u>

The Company expenses advertising costs as they are incurred. Advertising expense totals \$0 and \$76,237 for the years ended December 31, 2023 and 2022, respectively.

#### Income Taxes

Under existing provisions of the Internal Revenue Code, the income or loss of a limited liability company is recognized by the individual members for federal income tax purposes. Accordingly, no provision for federal income tax has been provided for in the accompanying financial statements. However, the Company remains liable for state income taxes. As of and for the years ended December 31, 2023 and 2022, the Company did not meet the threshold required to be subject to state income taxes and thus no liability or provision for state income tax is included in the accompanying financial statements.

Management has evaluated the Company's uncertain tax positions and has not identified any material uncertain tax positions that would not be sustained in a federal or state income tax examination. Accordingly, no provision for uncertainties in income taxes has been made in the accompanying financial statements. The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

#### **Reclassifications**

Certain reclassifications have been made to the 2022 financial statement presentation to correspond to the current year's format. Total member's equity and net loss are unchanged due to these reclassifications.

#### 3. <u>ACCOUNTS RECEIVABLE</u>

The following is a summary of accounts receivable by major classification at December 31, 2023 and 2022:

	 2023		2022
Franchise fees Royalty fees	\$ 2,457,500 12,842	\$	1,275,000 3,269
Total	\$ 2,470,342	\$	1,278,269

#### 4. <u>PROPERTY AND EQUIPMENT</u>

The following is a summary of property and equipment and related accumulated depreciation at December 31, 2023 and 2022,

	2	2023		)22
Office equipment	\$	3,226	\$	
		3,226		-
Less: accumulated depreciation		(90)		
Total	\$	3,136	\$	_

Depreciation expense totals \$90 and \$0 for the years ended December 31, 2023 and 2022, respectively.

#### 5. <u>REVENUE RECOGNITION</u>

The Company generates revenues through individual development/franchise sales and royalty fees. In general, the Company's franchise agreements provide for the payment of a franchise fee for each opened franchised restaurant. The franchise agreements also generally require the franchisees to pay the Company a royalty ranging from one percent to five percent of sales.

#### Franchisee Fees

When an individual franchise is sold, the Company agrees to provide certain services to the franchisee including site selection, training, systems implementation, and design of a quality control program. The franchise agreement also provides the franchisee with rights for the development of a specified number of restaurants, within a defined geographic territory in a predetermined timeframe.

Franchisee fees are owed at the time the franchise agreement is signed. The Company records the franchise fee as an accounts receivable at the time the franchise agreement is signed with the expectation that the franchisee will open all the restaurants in accordance with the franchise agreement. These fees are reclassed to deferred revenue until the performance obligations are met by the Company.

The following is a summary of accounts receivable and deferred revenue related to franchisee fee revenue as of December 31, 2023 and 2022:

	 2023	 2022
Accounts receivable - franchisees	\$ 2,457,500	\$ 1,275,000
Deferred revenue	\$ 3,259,783	\$ 1,935,750

The Company has elected the practical expedient available for the recognition of income under the Accounting Standards Update 2021-02: *Franchisors – Revenue from Contracts with Customers* related to franchise fees. The guidance allows for all pre-opening service obligations to be bundled and considered one single performance obligation rather than each pre-opening service (site selection, training, quality control, information technology, etc.) being its own standalone obligation. Accordingly, franchise fee recognition includes two performance obligations: 1) pre-opening services, 2) ongoing assistance and continued access to the brand's intellectual property provided to that franchisee through the term of the franchise agreement. The Company recognizes \$27,000 of pre-opening services franchisee fee revenue upon the opening of the restaurant. The remaining portion of the franchise fee revenue is recognized on a straight-line basis over the term of the franchise agreement. The Company recognizes the full franchise fee at the point in time when pre-opening costs incurred related to a franchise exceed the franchise fee to earned, if applicable.

Franchise fee revenue disaggregated by type for the years ended December 31, 2023 and 2022 is as follows:

	 2023		2022
Pre-opening Ongoing	\$ 108,000 2,967	\$	35,000 1,500
Total	\$ 110,967	\$	36,500

The Company has elected not to adjust consideration for the effects of financing which is allowable under a practical expedient when the period between the receipt of payment and the transfer of the goods or services to the customer is one year or less.

The Company does not believe the contracts contain any terms that would result in variable consideration that should be considered in the transaction price. Thus, the transaction price for financial reporting purposes is the total value of the franchise agreement, excluding royalty fees.

#### Royalty Fees

The Company is entitled to royalties based on a percentage of the franchisee's gross sales as defined in the franchise agreement. Royalty revenue is recognized in the same period as the related franchise store revenue. If collection of the royalty fee is doubtful, a receivable and an allowance are recorded by the Company.

#### 6. <u>RELATED PARTY TRANSACTIONS</u>

#### **Royalty Fees**

Royalty fees collected from Layne's Corporate Stores, LLC totals \$96,258 and \$0 for the years ended December 31, 2023 and 2022, respectively.

#### Store Opening and Salaries

In the ordinary course of business, the Company transacts with affiliated companies. Expenses paid to Layne's Kickin' Chicken, LLC for pre-opening support, salaries, etc. total \$237,416 and \$227,974 for the years ended December 31, 2023 and 2022, respectively.

#### **Office Space**

The Company leases office space from a related party with common ownership. The lease is an arrangement in which the Company pays \$1,000 per month with no formal lease agreement. Additionally, the lease is on a month-to-month basis and can be terminated at any time by either party. No substantial leasehold improvements have been made to the space. As such, management believes this lease is not subject to ASC 842 as described in Note 2. Rent expense totals \$12,000 for the years ended December 31, 2023 and 2022.

During the year ended December 31, 2023, Layne's Franchising Advertising, LLC occupied a portion of the office space leased by the Company and therefore paid the Company a portion of the monthly lease amount. Sublease income collected from Layne's Franchise Advertising, LLC totals \$1,714 and \$0 for the years ended December 31, 2023 and 2022, respectively.

#### 7. <u>COMMITMENTS AND CONTINGENCIES</u>

From time to time, the Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. Those proceedings, if any, are not expected to have a material adverse effect on the Company's financial position or results of operations.

#### 8. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through March 6, 2024, the date the financial statements were available to be issued and determined there were no subsequent events to disclose.

## LAYNE'S CHICKEN FRANCHISING, LLC FINANCIAL STATEMENTS For the Years Ended December 31, 2021 and 2020 with Independent Auditors' Report

## LAYNE'S CHICKEN FRANCHISING, LLC

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## **INDEPENDENT AUDITORS' REPORT**

To the Member of Layne's Chicken Franchising LLC

#### Opinion

We have audited the accompanying financial statements of Layne's Chicken Franchising, LLC (the "Company"), which comprise the balance sheet as of December 31, 2021, and the related statement of income, changes in member's equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the 2021 financial statements referred to above present fairly, in all material respects, the financial position of Layne's Chicken Franchising, LLC as of December 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Layne's Chicken Franchising, LLC and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Prior Period Financial Statements**

The financial statements of Layne's Chicken Franchising, LLC as of December 31, 2020 were audited by other auditors whose report dated March 11, 2021 expressed an unmodified opinion on those statements.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Layne's Chicken Franchising, LLC's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Layne's Chicken Franchising, LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Layne's Chicken Franchising, LLC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Huselton, Margon + Maultshy, P.C.

Dallas, Texas March 28, 2022

## LAYNE'S CHICKEN FRANCHISING, LLC BALANCE SHEETS December 31, 2021 and 2020

#### ASSETS

	2021		· · · · · · · · · · · · · · · · · · ·	2020
Current assets:				
Cash	\$	243,932	\$	161,195
Accounts receivable - franchisees, net		90,481		50,000
Total current assets		334,413		211,195
Accounts receivable - franchisees, long term		852,500		-
Total assets	\$	1,186,913	\$	211,195

## LIABILITIES AND MEMBER'S EQUITY

Current liabilities:			
Accounts payable	\$ 6,500	\$	2,000
Deferred revenue, current portion	 29,500		20,750
Total current liabilities	 36,000		22,750
Deferred revenue, long term portion	 1,242,750	() <b></b>	47,250
Total liabilities	1,278,750		70,000
Member's equity			
Member's (deficit) equity	 (91,837)		141,195
Total liabilities and member's equity	\$ 1,186,913	\$	211,195

See accompanying notes to the financial statements.

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## LAYNE'S CHICKEN FRANCHISING, LLC STATEMENTS OF INCOME December 31, 2021 and 2020

	2021		2020	
Operating revenues:				
Franchise fees	\$	20,750	\$	-
Royalty fees		76,360		-
Total operating revenues		97,110		-
Operating expenses:				
Salaries and related taxes		194,864		-
Advertising		103,482		-
Pre-opening expense		15,369		-
Professional fees		6,200		8,765
Consulting		5,000		-
Opening support		2,714		-
Office expense		2,522		-
Total operating expenses		330,151		8,765
Net loss from operations		(233,041)		(8,765)
Other income:				
Interest income		9		53
Total other income		9		53
Net loss	\$	(233,032)	\$	(8,712)

See accompanying notes to the financial statements.

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## LAYNE'S CHICKEN FRANCHISING, LLC STATEMENTS OF CHANGES IN MEMBER'S EQUITY December 31, 2021 and 2020

Member's equity at December 31, 2019	\$	149,907
Net loss		(8,712)
Member's equity at December 31, 2020		141,195
Net loss	-	(233,032)
Member's deficit at December 31, 2021	\$	(91,837)

See accompanying notes to the financial statements.

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## LAYNE'S CHICKEN FRANCHISING, LLC STATEMENTS OF CASH FLOWS December 31, 2021 and 2020

	2021		2020	
Cash flows from operating activities:				
Net loss	\$	(233,032)	\$	(8,712)
Changes in operating assets and liabilities:				
Decrease (increase) in:				
Accounts receivable - franchisees, net		(40,481)		(50,000)
Accounts receivable - franchisees, long term		(852,500)		
Accounts payable		4,500		-
Accrued expense		-		2,000
Deferred revenue, current portion		8,750		68,000
Deferred revenue, long term portion		1,195,500		
Net cash provided by operating activities		82,737		11,288
Net increase in cash		82,737		11,288
Cash, beginning of year		161,195		149,907
Cash, end of year	\$	243,932	\$	161,195

See accompanying notes to the financial statements.

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## LAYNE'S CHICKEN FRANCHISING, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### The Company

Layne's Chicken Franchising, LLC (the "Company") was formed on February 26, 2018, as a Texas limited liability company with a perpetual duration. The Company was formed to offer, sell, and service Layne's Chicken Fingers franchises. The Company is affiliated with Layne's Chicken Advertising, LLC, Layne's Kickin Chicken, LLC, and Layne's Chicken, LLC by common ownership. At December 31, 2021, there were five franchise restaurants open and operating in Texas.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

### Recently Adopted Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09: *Revenue from Contracts with Customers* ("ASU 2014-09") and related subsequent ASUs which provides new guidance regarding the recognition of revenue. The guidance establishes a single revenue recognition standard that applies across various industries and capital markets and eliminates inconsistencies in previous revenue recognition standards and practices. It is based on the principle that revenue from contracts with customer should be recognized when an entity transfers goods or services to the customer at the amount the entity expects to be entitled to receive from the customer. The guidance also includes new extensive disclosure requirements for revenue recognition. See Note 2 for further discussion.

In January 2021, the FASB issued Accounting Standards Update 2021-02: *Franchisors – Revenue from Contracts with Customers* ("ASU 2021-02") which provides a practical expedient to nonpublic franchisors for applying Topic 606 to pre-opening services. The guidance allows for all pre-opening service obligations to be bundled and considered one single performance obligation rather than each pre-opening service (site selection, training, quality control, information technology, etc.) being its own standalone performance obligation. The Company elected to apply the practical expedient, see Note 2 for further discussion.

### Upcoming Accounting Pronouncements

In February 2016, FASB issued ASU 2016-02, *Leases – Topic 842* ("ASC 842"), which will require leases to be recorded as an asset on the balance sheet for the right to use the leased asset and a liability for the corresponding lease obligation for leases with terms of more than twelve months. ASC 842 is effective for nonpublic companies for fiscal years beginning after December 15, 2021, with early adoption permitted. Management is responsible for reviewing this standard, determining its applicability, and implementing it in future accounting periods. The Company is currently reviewing this update and has not yet determined the effect his may have on the financial statements.

### <u>Use of Estimates</u>

Management uses estimates and assumptions in preparing the financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used for financial reporting purposes.

#### Fair Value of Financial Instruments

The Company's financial instruments, none of which are held for trading purposes, include cash, accounts receivable, accounts payable, and accrued expenses. Management estimates that the fair value of all financial instruments at December 31, 2021 and 2020 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying financial statements.

#### Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, management considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

### Concentrations of Credit Risk

Financial instruments that potentially subject the Company to credit risks consist primarily of cash and accounts receivable. The cash balances of the Company are held at one financial institution. If cash balances exceed the amounts covered by insurance provided by the Federal Deposit Insurance Corporation, the excess balances could be at risk of loss. As of December 31, 2021, cash in excess of insured limits totals \$20,039. Accounts receivable balances are incurred in the normal course of business with franchise operators. To reduce credit risk, the Company performs on-going credit evaluations of its franchisees' financial condition.

#### **Concentrations**

Major customers are defined as those comprising more the 20 percent of the Company's accounts receivable balance or total revenues earned. As of December 31, 2021, two customers account for 93 percent of total accounts receivable. During the year ended December 31, 2021, two customers accounted for approximately 100 percent of total revenues earned. Management does not believe it is subject to significant risk due to concentration of customers.

#### Allowance for Doubtful Accounts

The Company provides for an allowance for doubtful accounts which is based on review of outstanding receivables taking into consideration the age of past due amounts and the franchisee's ability to pay. Management considers receivables to be delinquent and subject to reserve after all reasonable efforts have been made to collect the amount due. Account balances are charged off against the allowance once recovery is considered remote. As of December 31, 2021 and 2020 there is no allowance for doubtful accounts as management believes all outstanding accounts receivable is fully collectible. There was no bad debt expense for the years ended December 31, 2021 and 2020.

### Revenue Recognition

The Company generates revenue through individual development/franchise sales and royalty fees. See Note 2 for more information regarding revenue recognition.

### Advertising

The Company expenses advertising costs as they are incurred. Advertising expense totals \$103,482 and \$0 for the years ended December 31, 2021 and 2020, respectively.

### Income Taxes

Under existing provisions of the Internal Revenue Code, the income or loss of a limited liability company is recognized by the individual members for federal income tax purposes. Accordingly, no provision for federal income tax has been provided for in the accompanying financial statements. However, the Company remains liable for state income taxes. As of and for the years ended December 31, 2021 and 2020, the Company did not meet the threshold required to be subject to state income taxes and thus no liability or provision for state income tax is included in the accompanying financial statements.

Management has evaluated the Company's uncertain tax positions and has not identified any material uncertain tax positions that would not be sustained in a federal or state income tax examination. Accordingly, no provision for uncertainties in income taxes has been made in the accompanying financial statements. The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

### 2. <u>REVENUE RECOGNITION</u>

The Company generates revenues through individual development/franchise sales and royalty fees. In general, the Company's franchise agreements provide for the payment of a franchise fee for each opened franchised restaurant. The franchise agreements also generally require the franchisees to pay the Company a royalty ranging from one percent to five percent of sales.

### Franchisee Fees

When an individual franchise is sold, the Company agrees to provide certain services to the franchisee including site selection, training, systems implementation, and design of a quality control program. The franchise agreement also provides the franchisee with rights for the development of a specified number of restaurants, within a defined geographic territory in a predetermined timeframe.

Franchisee fees are owed at the time the franchise agreement is signed. The Company records the franchise fee as an account receivable at the time the franchise agreement is signed with the expectation that the franchisee will open all the restaurants in accordance with the franchise agreement. These fees are reclassed to deferred revenue until the performance obligations are met by the Company.

The following is a summary of accounts receivable and deferred revenue related to franchisee fee revenue as of December 31, 2021 and 2020:

		December 31, 2021		December 31, 2020	
Accounts receivable - franchisees, net	\$	90,481	\$	50,000	
Deferred revenue	\$	1,242,750	\$	47,250	

As stated in Note 1, the Company has elected the practical expedient available for the recognition of income related to franchise fees. Accordingly, franchise fee recognition includes two performance obligations: 1) preopening services, 2) ongoing assistance and continued access to the brand's intellectual property provided to that franchisee through the term of the franchise agreement. The Company recognizes pre-opening services franchisee fee revenue to the extent of the expenses incurred to open the restaurant plus 15 percent for overhead expense. Upon the opening of the restaurant, the remaining portion of the franchise fee revenue is recognized on a straight-line basis over the term of the franchise agreement.

Franchise fee revenue disaggregated by type for the years ended December 31, 2021 and 2020 is as follows:

	Year Ended December 31, 2021		Year Ended December 31, 2020	
Pre-opening Ongoing	\$ 20,000 750	\$	-	
Total	\$ 20,750	\$	-	

The Company has elected not to adjust consideration for the effects of financing which is allowable under a practical expedient when the period between the receipt of payment and the transfer of the goods or services to the customer is one year or less.

The Company does not believe the contracts contain any terms that would result in variable consideration that should be considered in the transaction price. Thus, the transaction price for financial reporting purposes is the total value of the franchise agreement, excluding royalty fees.

#### Royalty Fees

The Company is entitled to royalties based on a percentage of the franchisee's gross sales as defined in the franchise agreement. Royalty revenue is recognized in the same period as the related franchise store revenue. If collection of the royalty fee is doubtful, a receivable and an allowance are recorded by the Company.

#### 3. RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company transacts with affiliated companies. Expenses paid to Layne's Kickin Chicken, LLC for store opening support, salaries, etc. totals \$210,233 and \$0 for the years ended December 31, 2021 and 2020, respectively. Advertising fees collected from franchisees and paid to Layne's Franchise Advertising, LLC total \$3,663 for the year ended December 31, 2021.

#### 4. <u>COVID-19</u>

In 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. This has resulted in the United States government enacting emergency measures to combat the spread of the virus. The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on the Company is not known at this time. The current challenging economic climate may lead to adverse changes in cash flows, working capital levels and/or debt balances, which may also have a direct impact on the results and financial position of the Company in the future.

## 5. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through March 28, 2022, the date the financial statements were available to be issued and determined there were no subsequent events to disclose.

## EXHIBIT B FRANCHISE AGREEMENT

# TO THE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING, LLC



## LAYNE'S CHICKEN FRANCHISING, LLC

FRANCHISE AGREEMENT

### FRANCHISE AGREEMENT SUMMARY PAGE

EFFECTIVE DATE:	
EXPIRATION DATE:	10 <sup>th</sup> anniversary of the Effective Date
FRANCHISEE(S):	
TYPE OF BUSINESS ENTITY:	
OPERATIONS MANAGER:	
Telephone Number:	
Email Address:	
SITE SELECTION AREA:	
INITIAL FRANCHISE FEE:	\$40,000
<b>ROYALTY FEE</b> :	5% of Gross Revenues
BRAND DEVELOPMENT FEE CONTRIBUTION: (refer to Section 9.3.1), LOCAL MARKETING EXPENDITURE:	1% of Gross Revenues
RENEWAL FEE: TRANSFER FEE:	\$10,000 \$1,500 for transfer from an individual franchisee to an entity controlled by the individual, but will be waived if transfer occurs during the first 12 months of this agreement (Individual to Business Entity, Section 12.2)
	\$1,500 (among owners; Non-Controlling Interest, Section 12.3)
	50% of the then current initial franchise fee. (Transfer of Franchised Business or Controlling Interest, Section 12.4)
FRANCHISOR:	Layne's Chicken Franchising, LLC 5750 Genesis Ct., #103 Frisco, TX 75034 Attention: CEO

Franchisor Initial

Franchisee Initial

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### **ATTACHMENTS:**

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### LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE AGREEMENT

THIS FRANCHISE AGREEMENT ("**Agreement**") is made and entered into as of the Effective Date reflected in the Summary Pages ("**Effective Date**") by and between Layne's Chicken Franchising, LLC, a Texas limited liability company ("**Franchisor**"), and the franchisee identified in the Summary Pages ("you").

Franchisor has acquired the license to use and to sublicense the use of a distinctive system relating to the establishment and operation of a dine-in and take-out restaurant that features chicken fingers, wraps, salads, crinkle-cut fries, and secret sauce, and specialty made non-alcoholic beverages, soft drinks, and related items under the name LAYNE'S CHICKEN FINGERS ("System").

B. The distinguishing characteristics of the System include, without limitation, distinctive interior and exterior design, decor, color scheme, graphics, fixtures and furnishings, our proprietary recipes, procedures for preparing, packaging, and serving menu items, operation and customer service standards and procedures, advertising and marketing specifications and requirements, and other standards, specifications, techniques, and procedures that Franchisor designates for developing, operating, and managing a LAYNE'S CHICKEN FINGERS Restaurant, all of which Franchisor may change, improve, and further develop (collectively, "Standards").

C. The System is identified by means of certain trade names, service marks, trademarks, logos, emblems, and indicia of origin, including, but not limited, to the mark LAYNE'S CHICKEN FINGERS and such other trade names, service marks, and trademarks as are now designated and may hereafter be designated by Franchisor in writing for use in connection with the System ("Marks").

D. Franchisee desires to enter into the business of operating a restaurant under the System and Marks ("Restaurant" or, sometimes, "LAYNE'S CHICKEN FINGERS Restaurant") and Franchisor desires to grant you such rights, all pursuant to the terms and conditions of this Agreement.

NOW, THEREFORE, in consideration for the mutual promises contained in this Agreement, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

## 1. GRANT

## 1.1 <u>Grant</u>

1.1.1. Subject to the provisions of this Agreement, Franchisor hereby grants you the nonexclusive right to continuously operate a LAYNE'S CHICKEN FINGERS Restaurant at the franchised location identified (or to be identified) in <u>Attachment B</u> ("Franchised Location"), and to use the Marks in the operation and promotion of the Restaurant (the "Franchised Business"). To the extent that Franchisor may expand its service offerings to provide catering and delivery services, Franchisee has the right to provide such services in such area that Franchisor may authorize according to the terms of this Agreement and Franchisor's then-current standards, policies and procedures. Franchisee hereby undertakes the obligation and agrees to continually operate the Franchised Business during the term hereof and strictly according to the terms and conditions of this Agreement.

1.1.2. Because complete and detailed uniformity under many varying conditions might not be possible or practical, you acknowledge that we specifically reserve the full right and privilege, as we deem best according to our business judgment, to vary Brand Standards or other aspects of the Franchise System for any franchisee. Franchisee has no right to require us to grant you a similar variation or accommodation. Franchisor has the right to develop, operate, and change the Franchise System in any manner this Agreement does not specifically prohibit. Whenever this Agreement reserves our right to take or withhold an action, or to grant or decline to grant you the right to take or omit an action, we may, except as this Agreement specifically provides, make our decision or exercise our rights based on information then available to us

and our judgment of what is best for us, LAYNE'S CHICKEN franchisees generally, or the Franchise System when we make our decision, whether or not we could have made other reasonable or even arguably preferable alternative decisions and whether or not our decision promotes our financial or other individual interest. Franchisee acknowledges and agrees that this exercise of our business judgement is not reviewable by a judge or arbitrator.

1.1.3. Franchisee does not have the right, among other things, to: (a) sublicense the use of the System or Marks, (b) to cobrand with another concept, (c) to provide on-site catering services (such as from a cart, kiosk, food truck or other mobile unit, or customer location) without Franchisor's prior written consent, (d) to provide delivery services, directly or through third parties (such as UberEATS, DoorDash, Postmates, GrubHub, etc.) without Franchisor's prior written consent, or (e) delivery and catering services, including your obligation to deliver products to customers, to engage with only the third-party food ordering and delivery systems we approve, and to ring up and account for delivery and catering charges not included in the price of products only in the manner we permit; or (f) to distribute LAYNE'S CHICKEN FINGERS products through wholesale channels, such as supermarkets, convenience stores or other retailers, or through food service providers such as restaurants or airlines through in-flight services.

1.1.4 Franchisor may at any time, in our sole discretion, require you to modify or discontinue using any Mark and/or use one or more additional or substitute trademarks or service marks. Franchisee agrees to comply with our directions within a reasonable time after receiving notice of such changes. Franchisor is not required to reimburse Franchisee for any costs or expenses associated with making such changes, for any loss of revenue due to any modified or discontinued Mark, or for your expenses in promoting a modified or substitute trademark or service mark.

1.2. <u>Protected Area</u>. During the term of this Agreement, Franchisor shall not own or operate, or grant anyone else the right to operate, a LAYNE'S CHICKEN FINGERS Restaurant within the Protected Area identified in <u>Attachment B</u> (which excludes Captive Markets, as defined in <u>Attachment A</u> and any reserved rights pursuant to this agreement).

1.3. Reservation of Rights. Franchisor reserves to itself all other rights in and to use the Marks, including the right: (a) to own and operate and to grant others the right to own and operate LAYNE'S CHICKEN FINGERS Restaurants outside the Protected Area; (b) to operate LAYNE'S CHICKEN FINGERS Restaurants and license the use of the Marks and System in Captive Markets within and outside the Protected Area; and (c) the right to distribute products and services identified by the Marks, such as pre-packaged products, through alternative channels of distribution including grocery stores, supermarkets, convenience stores, restaurants, and via mail order, catalog sales, and/or the Internet. Franchisor further retains the right to operate and to grant others the right to operate similar or competing businesses under a different trademark inside and outside the Franchisee's Protected Area per Section 1.4 below. The Franchised Business' activities are confined to retail transactions only. Franchisee shall not enter into any wholesale transactions without first obtaining Franchisor's written consent, which may be withheld at Franchisor's sole discretion. A "wholesale" transaction means any sale of five or more products or services (regardless of stage of completion) to a customer whose purpose is to, in turn, offer such products or services for resale to a third-party. Sale of products includes sale of uncooked or otherwise products to wholesale customers. Conducting wholesale transactions without Franchisor's prior written approval is a material breach of the franchise agreement, for which we may terminate the franchise agreement without an opportunity to cure.

1.4. <u>Right to Operate Businesses Under Different Marks.</u> Nothing in this Agreement prohibits or restricts Franchisor from owning, acquiring, establishing, operating, or granting franchise rights for one or more other businesses under a different trademark or service mark (i.e., a mark other than LAYNE'S CHICKEN FINGERS), whether or not the business is the same as or competitive with LAYNE'S CHICKEN FINGERS Restaurants.

1.5. <u>No Affiliate Liability</u>. Franchisee acknowledges and agrees that none of our past, present, or future directors, officers, employees, incorporators, members, partners, stockholders, subsidiaries, parents, affiliates, controlling parties, entities under common control, ownership, or management, vendors, service providers, agents, attorneys, or representatives will have any liability for (i) any of our obligations or

liabilities relating to or arising from this Agreement, (ii) any claim against us based on, in respect of, or by reason of the relationship between you and us, or (iii) any claim against us based on any of our alleged unlawful acts or omissions.

1.6. <u>Franchisee May Not Withhold Payments</u>. Franchisee may not withhold payment of any amounts owed to us or our affiliates due to our alleged nonperformance of our obligations under this Agreement or for any other reason. Franchisee specifically waives any right you have at Law or in equity to offset any monies you owe us or our affiliates or to fail or refuse to perform any of your obligations under this Agreement.

## 2. TERM

2.1. <u>Initial Term</u>. The initial term of this Agreement shall commence upon the Effective Date and shall expire, the earlier of (i) midnight on the day preceding the tenth (10th) anniversary date of the Effective Date (the "Term" or the "Initial Term"), or (ii) the Restaurant lease expires, unless this Agreement has been sooner terminated in accordance with the terms and conditions herein.

2.2 Renewal. Franchisee may renew the franchise granted by this Agreement for one consecutive tenyear term if, at the end of each term, each of the following conditions has been satisfied: (a) franchisee has notified Franchisor of your intent to renew the franchise no less than 6 months and no more than 9 months before the then-current term expiration date; (b) franchisee is not in default of any material provision of this Agreement and you have complied with the materials terms and conditions of this Agreement throughout the term; (c) franchisee has satisfied all monetary obligations owed to Franchisor, its Affiliates and third party suppliers; (d) franchisee has renovated and refurbished the Restaurant premises so that they reflect Franchisor's then-current image, trade dress, equipment, and furnishings requirements; (e) franchisee has the right to remain in possession of the Restaurant premises, or has secured an alternate site with Franchisor's prior approval; (f) franchisee complies with the then-current qualifications and training requirements; (g) franchisee signs Franchisor's then-current form of franchise agreement, the terms of which may be materially different than the terms of this Agreement, and each Owner executes a guaranty and personal undertaking in the form Franchisor prescribes; (h) franchisee and each Owner sign a general and full release in favor of Franchisor and its Affiliates, and their respective, officers, directors, shareholders, members, managers, employees, and agents, of any claims arising out of or related to the franchise relationship including the offer and sale of the LAYNE'S CHICKEN FINGERS franchise opportunity; and (i) the Renewal Fee, in the amount specified in the Summary Pages, has been paid.

2.3 <u>Operation after Expiration of Term</u>. If this Agreement expires and Franchisee continues to operate the LAYNE'S CHICKEN FINGERS Restaurant after expiration, Franchisor may, at its option declare Franchisee to be holding over. In such event, the terms of this Agreement will govern the parties' relationship, provided that: (a) either party may terminate the relationship at any time during the holdover period, for any reason or for no reason, by delivering to the other party written notice of termination; and (b) the Royalty Fees due and payable during such holdover period shall be 150% of the Royalty Fees due and payable under this Agreement.

## 3. SITE SELECTION, CONSTRUCTION; RESTAURANT LOCATION

3.1 <u>Site Selection</u>. Franchisee must identify and acquire a site for the Restaurant within 90 days after the Effective Date of this Agreement. The site must be located within the Site Selection Area identified in the Summary Pages, meet Franchisor's then-current site selection criteria, and must otherwise be mutually acceptable to Franchisee and to Franchisor. If required, Franchisee must use the services of a designated tenant representative consulting firm and pay any fees imposed by the firm. Although Franchisor or its tenant representative may propose sites for your consideration, Franchisee understands that site selection is solely your choice and your ultimate responsibility. Franchisor does not generally own the premises nor lease to prospective franchisees.

3.2 Franchise Site Application. For each proposed site that you identify, Franchisee must deliver to Franchisor a completed franchise site application in a form Franchisor prescribes, including such information about the site as Franchisor may reasonably request to perform its evaluation. This information may include, among other things: a description of the proposed site, demographic characteristics, traffic patterns, parking, character of the neighborhood, competition from other businesses in the area, the proximity to other businesses, the nature of other businesses in proximity to the site, and other commercial characteristics (including the purchase price, rental obligations, and other lease terms for the proposed site) and the size, appearance, other physical characteristics, and a site plan of the premises. Franchisor will permit or refuse to permit development of the Restaurant at the proposed site within 30 days after the receipt of these documents and any additional information as Franchisor may reasonably require. Franchisor's failure to provide notification within this time period shall not be considered permission. The parties acknowledge and agree that Franchisor's permission to develop the Restaurant at a particular site is not an assurance that the Restaurant will achieve a certain sales volume or level of profitability; it means only that the proposed site meets Franchisor's minimum criteria for a LAYNE'S CHICKEN FINGERS Restaurants.

3.3 <u>Lease</u>. If you will occupy the Franchised Location under a lease with a third-party landlord, Franchisor has the right to approve the lease terms and the lease shall not be signed until it has been reviewed and approved by Franchisor. The parties acknowledge and agree that Franchisor's approval of a lease does not mean that the economic terms of the lease are favorable, only that the lease contains the lease terms that Franchisor requires. The lease also must contain the terms reflected in <u>Attachment F</u>, including Franchisor's option to assume the lease in the event of expiration or termination of this Agreement. The Lease Rider includes important provisions that protect Franchisor may reject the proposed location. You shall provide to Franchisor a fully executed copy of the lease within 10 days after its execution.

Restaurant Design and Build-out. Franchisee shall follow Franchisor's procedures for Restaurant 3.4 construction and build-out and shall construct and build-out the Restaurant according to Franchisor's standards and specifications for design, decor and layout, Franchisee shall equip the Restaurant according to Franchisor's requirements for fixtures, furnishings, equipment, interior and exterior signage, artwork and graphics, and awnings. Franchisee is solely responsible for obtaining all government approvals, zoning classifications, permits, and clearances related to the Restaurant and for complying with applicable requirements of the Americans with Disabilities Amendments Act. During construction, Franchisee must maintain general liability and property damage insurance of the type and with the limits Franchisor requires, protecting you, Franchisor, and its Affiliates, and their respective partners, shareholders, directors, agents, and employees. Such policy or policies shall be written by a responsible insurer or insurers acceptable to Franchisor and shall contain a waiver of subrogation in favor of Franchisor and its Affiliates, and their respective partners, shareholders, directors, agents, and employees. Franchisee shall notify Franchisor in writing when construction begins, and thereafter shall provide a monthly progress report. Franchisor and its designees have the right to inspect the site at all reasonable times. Franchisor reserves the right to require Franchisee to install cameras and provide access to these cameras for the sole purpose of following the progress of the construction of the restaurant. Franchisee may purchase and install their own cameras provided that is the Franchisor is granted access to the live stream/feed. In addition to the installation of the cameras, Franchisor may request at their sole discretion additional information regarding the status of the construction, approvals, and permits required for Franchisee to open and operate the Restaurant.

3.5 <u>Opening</u>. When a site is identified, the parties will mutually agree on an opening date ("Opening Date"), which shall be no later than 12 months after the Effective Date, and will be reflected on <u>Attachment</u> <u>B</u> or in any other form of written communication from Franchisor that defines the Opening Date, and such Opening Date will dictate for purposes of this Agreement. The Restaurant must be open by the Opening Date. Franchisee may open the Restaurant for business only with prior written permission of Franchisor, which will be granted only if: (a) all amounts due Franchisor under this Agreement have been paid; (b) the Restaurant has been constructed and equipped according to Franchisor's standards and specifications; (c) all of your pre-opening and training obligations have been satisfied; (d) Franchisor has received from you

a signed ACH Authorization (<u>Attachment E</u>); (e) Franchisor has received from you a fully executed copy of your Restaurant lease containing the mandatory lease terms described in <u>Attachment F</u>; (f) Franchisor has received from you certificates of insurance as required by Article 11; and (g) franchisee is otherwise in good standing under this Agreement. If you fail to comply with your obligation to identify a site that is acceptable to us, develop, and open the franchise by the Opening Date, and unless we agree to extend the deadline in writing, you will be in default and we may elect to terminate your franchise agreement. Franchisor is not obligated to assist you in conforming the premises of your retail site to local ordinances and building codes and obtaining any required permits to operate your Restaurant. This will be your responsibility. If Franchisee is unable to open the Restaurant within 365 days from the Effective Date, Franchisor may, but is not obligated to, extend your Opening Date deadline in Franchisor's sole discretion, if Franchisee has sent an extension request to Franchisor, in writing, at least 60 days prior to 365 days from the Effective Date. If Franchisee fails to open the Restaurant by the Opening Date, and/or does not request and/or Franchisor does not receive an extension request, Franchisor may unilaterally terminate this Agreement. Franchisee acknowledges and agrees that any initial fees paid by the Franchisee pursuant to this Agreement shall be non-refundable upon termination.

3.6 <u>Relocation</u>. Franchisee may relocate the Restaurant only with Franchisor's prior written consent. Franchisor will grant its consent if your lease expires or terminates through no fault of your own, or if the Restaurant premises is destroyed or materially damaged by fire, flood, Force Majeure or other natural catastrophe ("Innocent Loss or Casualty") and Franchisee is not in default of this Agreement or any other agreement between you and Franchisor. Selection of the relocation site and Restaurant construction, renovation, and opening shall be governed by this Article 3; provided that if the relocation occurred as a result of the loss of an Innocent Loss or Casualty, the Restaurant must be open for business at the new location within six months of closing at the previous location and if the relocation occurred for any other reason, the Restaurant must be open for business at the new location. Franchisor may, in its sole discretion, assist you in the site transfer and may offer assistance in, but is not limited to, coordinating suppliers for the new location costs and expenses. If Franchisor provides any assistance, Franchisee must reimburse Franchisor, upon demand, for all out-of-pocket costs that it incurs in connection with providing such assistance.

3.7 BY VIRTUE OF COMMENCING OPERATIONS OF YOUR LAYNE'S CHICKEN FINGERS RESTAURANT, FRANCHISEE ACKNOWLEDGES THAT FRANCHISOR HAS FULFILLED ALL OF THE OBLIGATIONS THAT FRANCHISOR IS REQUIRED TO FULFILL PRIOR TO THE OPENING OF YOUR RESTAURANT.

## 4. FEES

4.1 <u>Initial Franchise Fee</u>. Upon execution of this Agreement, Franchisee shall pay Franchisor an Initial Franchise Fee in the amount specified in the Summary Pages, which is fully earned and nonrefundable upon payment.

4.2. <u>Royalty Fees</u>. During the Term of this Agreement, Franchisee shall pay to Franchisor a nonrefundable and continuing Royalty Fee in the amount specified in the Summary Pages for the right to use the System and the Marks.

4.3. <u>Technology Fee</u>. The parties acknowledge and agree that the technological environment is rapidly changing and that it is difficult to anticipate the cost of developing, acquiring, implementing, and licensing Internet and communications technologies that may benefit franchisees of the System. Accordingly, in addition to the Royalty Fee, Franchisor reserves the right to impose a Technology Fee in an amount determined by Franchisor but which shall not exceed a defined amount in any calendar year ("Technology Fee Cap"). For the calendar year in which this Agreement becomes effective, the Technology Fee Cap is the greater of \$500 per month or \$6,000 per calendar year. The Technology Fee Cap shall increase automatically each calendar year by an amount not to exceed 10% of the prior year's Technology Fee Cap.

Franchisee agrees to pay the Technology Fee according to the terms prescribed by Franchisor.

4.4. <u>Advances, Purchases, and Reimbursements</u>. In addition to all other payments provided in this Agreement, Franchisee shall pay Franchisor and its Affiliates promptly when due all amounts advanced by Franchisor or for which Franchisor has paid, or for which it has become obligated to pay on your behalf for any reason whatsoever; and Franchisee shall pay all amounts due to Franchisor, its Affiliates, or third-party suppliers, for the purchase of products, supplies or services relating to the Franchised Business. If Franchisor or an Affiliate of Franchisor elects to compensate a customer for a negative experience according to Section 6.1(f), Franchisee must reimburse the amount of such payment.

4.5. <u>No Set-off Rights</u>. Franchisee may not set-off, deduct, or otherwise withhold any fees or other amounts due Franchisor under this Agreement on grounds of alleged nonperformance by Franchisor of any of its obligations or for any other reason. Withholding payment of Royalty Fees or any other amounts due to Franchisor is a material breach of this Agreement.

4.6 <u>Accounting Period</u>. Franchisor has the right to define applicable accounting periods, for purposes of calculating and paying amounts due under this Agreement. Each period, which may be defined in terms of days, weeks, or months, in Franchisor's sole discretion, will be considered an "Accounting Period" for all purposes under this Agreement. Franchisor has the right to change or modify the definition of an Accounting Period, in its discretion, for the entire LAYNE'S CHICKEN FINGERS franchise system, generally, or for you, individually, if Franchisee fails to comply with this Agreement. Franchisor shall provide Franchisee at least 30 days advance written notice of any change in Accounting Period affecting the LAYNE'S CHICKEN FINGERS franchise system, or at least 30 days advance written notice of any change in Accounting Period affecting you, individually, based on your noncompliance under this Agreement. Franchisee shall make all changes necessary to conform to such change or modification.

4.7 <u>Payment Terms and Procedures</u>. All payments required by this Agreement shall be paid within the time Franchisor specifies ("Due Date"). If the Due Date is not a Business Day, then payment shall be due on the next Business Day. Franchisor shall determine the amount of the Royalty Fee and other amounts due under this Agreement by accessing and retrieving Gross Revenues data from your computer system, as permitted by Article 10. On each Due Date, Franchisor will transfer from your commercial bank operating account ("Account") the fees and Brand Development Fee contributions due and owing. If Franchisee has not reported Gross Revenues for any reporting period, or if Franchisor determines that Franchisee has underreported Gross Revenues, Franchisor also has the right to transfer from the Account, at its option, an estimated Royalty Fee and Fee contribution, which such estimate shall be based on the prior amounts until sufficient documentation exists to prepare an accurate reconciliation. Any underpayments will bear interest according to Section 4.9, below. Any overpayment will be credited against future payments due under this Agreement.

4.8 <u>Electronic Fund Transfer</u>. Franchisee shall participate in Franchisor's then-current electronic funds transfer program. To this end, you shall: (a) comply with Franchisor's procedures, as specified in the Manual, or otherwise in writing; (b) perform those acts and sign and deliver those documents as may be necessary to accomplish payment by electronic funds transfer as described in this <u>Section 4.8</u>; (c) execute and deliver to Franchisor a form authorizing Franchisor to collect the Royalty Fee and all other amounts due under this Agreement; and (d) make sufficient funds available in the Account for withdrawal by electronic funds transfer no later than the Due Date for payment thereof. Notwithstanding the provisions of this <u>Section 4</u>, Franchisor reserves the right to modify, at its option, the method by which Franchise pays the Royalty Fee and other amounts owed under this Agreement upon receipt of written notice by Franchisor. Franchisee failure to have sufficient funds in the Account is a material breach of this Agreement.

4.9 <u>Interest; Nonsufficient Funds Charge.</u> Any other payments not received by Franchisor by the Due

Date will accrue interest at the rate of 18% per annum or the highest lawful interest rate permitted by the jurisdiction in which the Restaurant operates, whichever is less. If any check, draft, electronic or otherwise, is returned for insufficient funds, you shall pay to Franchisor a nonsufficient funds charge in the amount of \$100 (which may be increased each year by an amount not to exceed 10% of the then-current amount) and reimburse Franchisor for all expenses that it incurs on account of such nonsufficient funds.

4.10 <u>Partial Payments; Application of Payments</u>. If Franchisee pays less than the amount due, the payment will be considered a partial payment on account. Franchisor may accept such payment as a partial payment, irrespective of any endorsement or other statement that the payment constitutes full payment. Franchisor's acceptance of such partial payment will not be considered a waiver of any of its right to demand or receive full payment, and you hereby waive any estoppel defense in this regard. Franchisor may apply your payments to any indebtedness, in its sole and reasonable discretion, regardless of any designation that accompanies the payment.

4.11 <u>Payment of Taxes</u>. If any tax is imposed on payment owed to Franchisor (other than a tax imposed on Franchisor's net income), then Franchisee shall be responsible and shall pay the tax in addition to its current payment obligation, the intent being that Franchisor shall receive all payments in full, as if no such tax had been imposed.

4.12 <u>Default Fee</u>. If Franchisee is in default under this Agreement, at Franchisor discretion, and without waiver of any of our rights under this Agreement, Franchisor may impose a fee ("Default Fee") in an amount up to \$1,500 per event of default, plus the cost of re-inspections and the costs enforcing compliance. Franchisee must pay the Default Fee within 3 days of our demand.

## 5. TRAINING AND ASSISTANCE

5.1 <u>Initial Training</u>. Before Franchisee may open the Restaurant for business, Franchisor will provide, and your Operations Manager must attend and complete to Franchisor's satisfaction, Franchisor's initial training program. The initial training program will take place at a location and time that Franchisor designates. Up to three individuals, including your Operations Manager and Owner, may attend Franchisor's initial training program without charge. At your request, Franchisor may permit additional individuals to attend the same training program, subject to space availability and payment of a reasonable tuition. Franchisee is responsible for all costs and expenses of complying with Franchisor's training requirements including, without limitation, tuition and registration costs, salary, travel, lodging, and dining costs for all of your employees who participate in the training.

## 5.2 <u>Restaurant Opening Assistance</u>.

5.2.1 In Franchisor's sole discretion, Franchisor may provide Franchisee on-site Restaurant opening assistance for a minimum of seven days. If this Agreement is being signed in conjunction with Franchisee's first LAYNE'S CHICKEN FINGERS Restaurant, Franchisor will make available 2-3 individuals, but Franchisor has the right to provide more individuals to provide opening assistance. Franchisee must reimburse Franchisor for all travel, lodging, dining, wages, and other costs incurred for these individuals to provide assistance. At your request, or if Franchisor deems it necessary, Franchisor shall provide additional on-site opening assistance, subject to availability of personnel. In such event, Franchisor has the right to charge (and Franchisee agrees to pay) a per diem fee of \$500 per individual providing such assistance per day, and you must reimburse Franchisor for all out-of-pocket costs that it incurs in connection with providing such additional assistance, including travel, lodging, and dining costs for the individual(s) providing such assistance.

5.2.2 If this Agreement is being signed in conjunction with your second or additional LAYNE'S CHICKEN FINGERS Restaurant, there is no mandatory pre-opening assistance requirement or commitment. However, Franchisor may elect to provide such on-site opening assistance as it deems

necessary and appropriate, in its sole discretion. In such event, Franchisor has the right to charge (and you agree to pay) a per diem fee not to exceed \$500 per individual providing such assistance per day, and you must reimburse Franchisor for all out-of-pocket costs that it incurs in connection with providing such onsite opening assistance; this may include including travel, lodging and dining costs for the individual(s) providing such assistance. The Initial Opening Assistance fee is reimbursed subject to any expenses incurred by the Franchisor, the trainers, or any amounts already paid by the Franchisor to a third-party which shall not be reimbursed.

5.3 <u>Pre-Opening Consultation</u>. Franchisor shall provide such pre-opening consultation and advice as it deems appropriate, which may include advice with regard to the development and operation of the Restaurant, building layout, furnishings, fixtures and equipment, plans and specifications, purchasing and inventory control, and other such matters as Franchisor deems appropriate.

5.4. <u>On-going Consultation</u>. Franchisor shall provide such ongoing consultation and advice as it deems appropriate. Such consultation and advice may be provided, in Franchisor's discretion, through Restaurant visits by Franchisor personnel, via meetings, seminars or conferences, and/or through dissemination of electronic or printed materials.

5.5. <u>Additional Training</u>. Franchisee shall cause your Operations Manager, Restaurant managers, and/or other employees that Franchisor designates to attend such additional courses, seminars, and other training programs as Franchisor may reasonably require. Franchisee may also request additional training. Franchisor may charge a reasonable tuition for these additional courses, seminars, or other training programs, and you are responsible for all training-related costs and expenses including, without limitation, salary, travel, lodging, and dining costs for all employees who participate in the training. If additional training is requested, or if Franchisor deems that additional training is necessary, Franchisee will be charged \$1,100 per day, per attendee.

5.6 <u>Mandatory Ongoing Training</u>. Franchisor from time to time may provide and, if it does, may require that previously trained and experienced Franchisees or their Operations Manager, managers, or employees attend and successfully complete refresher training programs or seminars. These shall be held at a location as may be designated by Franchisor, and at Franchisee's expense; attendance will not be required at more than three such programs in any calendar year.

5.7 <u>On-Site Training Cancellation Fees</u>. If Franchisor or its representative is scheduled to conduct an on-site training program, scheduled for a visit at the Franchisee's location for training or other reasons, or if the Franchisee registers for a training program and Franchisee subsequently cancels, fails to attend, fails to have the appropriate parties attend, or fails to stay for the entire training program then Franchisee shall pay the Franchisor the then-current on-site training cancellation fee (the "On-Site Training Cancellation Fee"). The On-Site Training Cancellation Fee may vary depending upon the type of scheduled training program and how far in advance Franchisee notifies the Franchisor, in writing, of the cancellation and the cost and expense incurred in rescheduling our travel arrangements.

5.8 <u>Nature and Assistance of Training</u>. Franchisee agrees that Franchisor is not obligated to provide any training or assistance to Franchisee's particular level of satisfaction, but as a function of Franchisor's experience, knowledge, and judgment. Franchisee also acknowledges that Franchisor is not obligated to provide any services to Franchisee that are not set forth in this Agreement. If Franchisee believes the Franchisor has failed to adequately provide any pre-opening services to the Franchisee or to its employees, whether with respect to site selection, selection and purchase of equipment and supplies, training, or any other matter affecting the establishment of Franchisee's LAYNE'S CHICKEN FINGER Restaurant, Franchisee must immediately notify the Franchisor in writing within thirty (30) days following the opening of Franchisee's LAYNE'S CHICKEN FINGER Restaurant or the Franchisee will be deemed to conclusively acknowledge that all pre-opening and opening services required to be provided by the Franchisor were sufficient and satisfactory in Franchisee's judgment, and complied with all representations made to the Franchisee.

5.9 <u>Performance by Delegate</u>. Franchisee agrees that Franchisor has the right to delegate the performance of any portion or all of our obligations under this Agreement to third party designees, whether these designees are our agents or independent contractors with whom we contract to perform these obligations. Franchisor reserves the right to retain the services of a master development agent in the geographic area in which the Restaurant will be located. In such event, the master development agent may provide certain consultation, advice, services, and assistance, as Franchisor may direct. You acknowledge and agree that you are not an intended third-party beneficiary under any agreement between Franchisor and any master development agent.

## 6. OPERATION OF THE FRANCHISED BUSINESS

6.1 <u>General Operating Requirements</u>. Franchisee understands and acknowledges that every detail of the System is essential to maintain and enhance the goodwill associated with the Marks and the integrity of the brand. Accordingly, you agree as follows:

(a) To operate the Franchised Business according to the highest applicable health standards and ratings, to timely obtain any and all permits, certificates, or licenses necessary for the lawful operation of the Franchised Business, to operate the Franchised Business according to Franchisor's operating methods, standards, and specifications, and to maintain, at all times, a high moral and ethical standards in the operation of the Franchised Business.

(b) To accept debit cards, credit cards, stored value cards, or other non-cash systems (including, for example, APPLE PAY, and/or GOOGLE WALLET) that Franchisor specifies periodically to enable customers to purchase menu items and other authorized goods and services, and to install all hardware and/or software necessary to accept such payments.

(c) To take reasonable precautions to prevent data security breaches, and to comply with breach notification statutes and other legal requirements in the event of a security breach.

(d) Within 72 hours, to notify Franchisor by telephone and also confirm in writing of any investigation or violation, actual or alleged, concerning any health, liquor, or narcotics laws or regulations and notify Franchisor in writing within five days of the commencement of any investigation, action, suit or proceeding, and the issuance of any order, writ, injunction, award, or decree of any court, agency or other government instrumentality, which may adversely affect the operation or financial condition of the Franchised Business.

(e) Upon the occurrence of a Crisis Management Event, to immediately inform Franchisor's President (or as otherwise instructed in the Manuals) by telephone, and to cooperate fully with Franchisor with respect to Franchisor's response to the Crisis Management Event.

(f) To process and handle all consumer complaints connected with or relating to the Restaurant, and to promptly notify Franchisor of all: (i) food-related illnesses; (ii) safety or health violations; (iii) claims exceeding \$1,000; and (iv) any other material claims against or losses suffered by the Franchised Business. You shall maintain any communications with governmental authorities affecting the Restaurant during the term of this Agreement and for one year after the expiration or earlier termination hereof. If Franchisee is unable or unwilling to resolve a customer complaint within 48-hours or if any customer of the Franchised Business contacts Franchisor to report a complaint about Franchisee's Restaurant, the parties agree that Franchisor may, in its discretion, compensate the customer in such manner as Franchisor determines appropriate, and Franchisee agrees to reimburse Franchisor the amount of such compensation upon demand by Franchisor. Franchisee obligations and liabilities under this Section shall survive any termination or expiration of this Agreement.

(g) To participate in any online ordering system that may be developed for the System according to its terms.

6.2 Operations Manager. The Restaurant must at all times be supervised by your Operations Manager. If the franchisee is an individual or general partnership, the Operations Manager will be the individual franchisee or one of the general partners. If the franchisee is a business entity that only owns one restaurant, Franchisor requires that the Operations Manager have at least a 10% equity interest in the franchisee. The Operations Manager shall have full control over day-to-day Restaurant management and operations. The Operations Manager must attend and successfully complete Franchisor's initial training program and all additional training (including food safety training) that Franchisor requires, to Franchisor's satisfaction. The Operations Manager shall devote his or her full time efforts to Restaurant operations, and shall not engage in any other business or activity, directly or indirectly, that requires substantial management responsibility or time commitment. Franchisor shall have approved the Operations Manager as meeting its then-current qualifications for such position. If the Operations Manager ceases to serve in, or no longer qualifies for, such position, you shall designate another qualified person to serve as your Operations Manager within 30 days after the date the prior Operations Manager ceases to serve or no longer qualifies to serve. Before assuming his or her position as Operations Manager and, in no event, later than 90 days after the previous Operations Manager ceased to serve in such position, any proposed replacement Operations Manager must successfully complete the initial training program and such other training (including food safety training) required by Franchisor, and be approved by Franchisor...

6.3 <u>Employees</u>. Franchisee shall maintain a competent, conscientious, and trained staff, and shall take such steps as is necessary to ensure that your employees render competent, prompt, courteous, and knowledgeable service in accordance with the standards. Franchisee shall cause all employees, while working at the Restaurant, to present a neat and clean appearance and to wear uniforms of such color, design, and other specifications as Franchisor may designate from time to time; and shall prohibit the wearing of such uniforms except during and within the scope of an employee's employment. The parties acknowledge and agree that these requirements are necessary to preserve the goodwill identified by the Marks. The parties further acknowledge and agree that Franchisor neither dictates nor controls labor or employment matters for you or your employees. Franchisee is exclusively responsible for hiring personnel, for determining the number of jobs offered or job vacancies to be filled, for determining and changing employee wages and benefits and work hours, and for disciplining and discharging your employees. Franchisee is exclusively responsible for labor relations with your employees.

6.4 Authorized Menu Offering. Franchisee must offer and sell all menu items that Franchisor requires, and only those menu items that Franchisor has approved. Franchisee shall prepare, package, and serve all menu items in accordance with Franchisor's recipes and standards and its procedures for preparation, presentation, and service as communicated to you from time to time via the Manual or other written directives. Such standards and procedures may include, without limitation, adherence to recipes (including use of prescribed ingredients and prescribed measure of ingredients), use of containers and paper goods bearing the Marks, packaging procedures, product holding times, and other standards for displaying for sale menu items and other merchandise. Franchisor may make available to you at a reasonable cost any merchandise that Franchisor develops or approve for resale, and may require you to make these items available for sale in the Restaurant. Franchisee shall participate in all market research programs that Franchisor requires, which includes test-marketing new products, purchasing a reasonable quantity of new products for test-marketing, promoting the sale of the new products, and providing Franchisor with timely reports and test results for all such programs. Franchisee shall participate in all telephone, online, and other ordering programs developed for use by LAYNE'S CHICKEN FINGERS Restaurants, and pay all thirdparty fees required for such participation.

6.5 <u>Purchase Requirements</u>. Franchisee shall purchase and install, at your own expense, all fixtures,

furnishings, equipment, decor, signs, and other items as Franchisor may reasonably direct; and shall refrain from installing or permitting to be installed on or about the Restaurant premises any fixtures, furnishings, equipment, decor, signs, vending, or game machines or other items not approved for use by Franchisor. In addition, Franchisee shall purchase and use only ingredients, containers, packaging materials, and supplies that conform to Franchisor's standards and specifications; and shall purchase, use, offer and/or promote the food and beverage products and other ingredients which are produced or manufactured in accordance with Franchisor's proprietary recipes, specifications and/or formulas or which Franchisor designates as "Proprietary Products." Franchisor makes no warranty and expressly disclaims all warranties, including warranties of merchantability and fitness for any particular purpose, with respect to services, products, equipment (including, without limitation, any required computer systems), supplies, fixtures, furnishings or other items approved or required for use in connection with your operation of the Franchised Business.

### 6.6 <u>Purchases from Designated Source</u>.

6.6.1 Franchisee must purchase from Franchisor's designated or approved suppliers or distributors (collectively, "Approved Suppliers") most of what is needed to construct, operate, and maintain your Restaurant. This includes all furniture, millwork, fixtures, seating, equipment (including your POS System and multi-media systems), signage, décor, saleable merchandise (such as t-shirts, mugs, private label food items, etc.), ingredients, paper goods, design and build services, music services, opening inventory and supplies. Franchisee shall be responsible for coordination and payment of all delivery and installation of such items. Franchisor shall provide Franchisee with a list of Approved Suppliers and a list of the products and services for which they are approved. Franchise agrees that Franchisor has the right to retain and use all such benefits as it deems appropriate, in its sole discretion. Though approved by Franchisor, we and our affiliates make no warranty and expressly disclaim all warranties, including warranties of merchantability for any particular purpose with respect to fixtures, furniture, equipment (including without limitation, any and all required computer systems) supplies or other approved items.

6.6.2 Franchisee may purchase items and services for which Franchisor has not identified Approved Suppliers from any source, so long as the items and services meet Franchisor's current specifications. These specifications may include brand requirements ("Approved Brands"), and to the extent that Approved Brands have been identified, you may purchase and use only the Approved Brands.

6.6.3 Franchisor may from time to time modify the list of Approved Suppliers and/or Approved Brands. You shall promptly comply with all such modifications.

6.6.4 Franchisor may approve one or more suppliers for any goods or services and may approve a supplier only as to certain goods or services. Franchisor may concentrate purchases with one or more suppliers or distributors for any group of LAYNE'S CHICKEN FINGERS Restaurants or any other group of Restaurants franchised or operated by Franchisor or its Affiliates. Approval of a supplier may be conditioned on requirements relating to the frequency of delivery, reporting capabilities, standards of service, including prompt attention to complaints, or other criteria, and concentration of purchases, as set forth above, and may be temporary pending a further evaluation of such supplier by Franchisor. Franchisor may establish commissaries and distribution facilities owned and operated by Franchisor or an Affiliate that Franchisor may designate as an approved supplier. Franchisor makes no representation concerning, and expressly disclaims any liability arising out of or in connection with, the services rendered or products furnished by any supplier approved or designated by Franchisor. Franchisor's approval or consent to any services, goods, suppliers, or any other individual, entity or any item shall not create any liability to Franchisor.

6.6.5 If franchisee proposes to purchase from a previously unapproved source, Franchisee shall

submit to Franchisor a written request for such approval, or shall request the supplier to submit a written request on its own behalf. Franchisor has the right to require, as a condition of its approval, that its representatives be permitted to inspect the supplier's facilities, and that such information, specifications, and samples as Franchisor reasonably requires be delivered to Franchisor and/or to an independent, certified laboratory designated by Franchisor for testing prior to granting approval. A charge equal to the lesser of \$1,000 or the actual cost of the inspection and the actual cost of the test shall be paid by the Franchisee. Franchisor will notify you within 30 days of any such request as to whether Franchisee is authorized to purchase such products from that supplier. Franchisor reserves the right, at its option, to re-inspect the facilities and products of any such approved supplier and to revoke its approval of any supplier upon the suppliers' failure to meet Franchisor's criteria for quality and reliability.

6.6.6 Franchisor disclaims all express and implied warranties and all other liability concerning any defects, malfunctions, or other deficiencies in equipment or other products manufactured by anyone other than us or our affiliates, or such parties' acts or omissions. Franchisee agrees not to make any claims against us or our affiliates with respect to products that we and our affiliates did not manufacture, even if we or our affiliates sold you the product or designated or approved its source. Franchisee is required to assert any claims only against the manufacturer of the product, even if you obtained it through us or our affiliate.

## 6.7 <u>Franchised Location</u>.

6.7.1. Franchisee shall maintain the Restaurant (including adjacent public areas) in a clean, orderly condition and in excellent repair and in accordance with Franchisor's standards. Franchisee shall, at Franchisee's expense, make such additions, alterations, repairs, and replacements under this Agreement as may be required for that purpose, including, without limitation, such periodic repainting, repairing, and replacing of obsolete or deteriorated signs, furnishings, fixtures, equipment, and decor as Franchisor may reasonably direct. Upon Franchisor's request, Franchisee shall install and maintain at the Restaurant interactive multi-media equipment, devices, and facilities Franchisor requires, including, without limitation, approved surveillance systems, music systems, Wi-Fi, and other wireless Internet and communications systems, and interactive displays, including plasma or LCD screens. Franchisee must cause the Restaurant to play only the music or types of music that Franchisor designates. If a designated music provider has been identified, Franchisee must acquire music from such provider. Franchisee shall only play music approved by the Franchisor at the Restaurant, and upon Franchisor's notice Franchisee shall immediately cease using any disapproved music. Franchisee shall also obtain a license for music played in the Restaurant and must be able to supply evidence of this license at Franchisor's request.

6.7.2. Franchisee shall not cause or permit vending, gaming machines, pay telephones, automatic teller machines, Internet kiosks, or any other mechanical or electrical device to be installed or maintained at the Franchised Location.

6.7.3. Franchisee shall purchase and install fixtures, furnishings, equipment, decor, signs, or other items according to Franchisor's standards and specifications as specified in Section 6.5 of this Agreement, or as Franchisor may reasonably direct from time to time in the Manual or otherwise in writing. Franchisee shall also refrain from installing or permitting to be installed on or about the Franchised Location, any fixtures, furnishings, equipment, decor, signs, or other items not previously approved in writing or as meeting Franchisor's standards and specifications.

6.7.4. At Franchisor's request, but not more often than once every 60 months (and in addition to any work which Franchisee may undertake pursuant to other sections of this Agreement), Franchisee shall refurbish the Franchised Location, at Franchisee's own expense, to conform to the building design, trade dress, color schemes, and presentation of the Marks in a manner consistent with the then-current public

image for new or remodeled LAYNE'S CHICKEN FINGERS Restaurants in the System, including, without limitation, replacement or renovation of equipment, remodeling, redecoration, and modifications to existing improvements and reasonable structural changes that Franchisor may reasonably require or that may be required by law.

6.7.5. <u>Renovations</u>. If this Franchise Agreement is signed as part of the transfer of an existing franchise or renewal of an existing franchise, then the construction required under this Section 6 shall be the renovation of your Franchised Business in accordance with the provisions of the predecessor franchise agreement. If, in our sole discretion, we allow you to complete the renovation after signing this Agreement, the renovation must be completed in accordance with the provisions of this section 6 by the date set forth in the Rider. You will make no changes to any building, plan, design, layout or décor, or any equipment or signage in your Franchise business without our prior written consent, and such changes may not be contrary to Mandatory Specifications.

6.7.6. <u>Signs</u>. Franchisee will prominently display, at your expense, both on the interior and exterior of your Franchised Business premises, signs in such form, color, number, location and size, and containing such Marks as we designate. Franchisor may also require Franchisee to use illuminated signs. Franchisee will obtain all permits and licenses required for such signs and will also be responsible for ensuring that all signs comply with laws and ordinances. Franchisee will not display in or upon the Franchised Business premises any signs or advertising of any kind to which we object. Franchisor reserves the right to require Franchisee to update your signage at any time at Franchisee's expense.

6.7.7 <u>Services</u>. Franchisee will conform to all quality and customer services standards as prescribed by Franchisor in writing.

6.7.8 Any vehicle used in connection with the operation of the Restaurant shall be maintained in excellent condition and repair, and shall meet Franchisor's standards and specifications.

6.7.9 Franchisee will only operate the approved Franchised Business and no other business from the approved location.

6.8 <u>Days and Hours of Operation</u>. Franchisee shall cause the Restaurant to be open for normal operation for such hours and days as Franchisor may specify in the Manual or in other written directives, and only during the hours and on the days that Franchisor permits.

6.9 <u>Brand Standards</u>. In order to protect the reputation and goodwill of the Brand and to maintain high standards of operation under the System, Franchisee agrees to comply strictly with all of our required Brand Standards. You acknowledge that the Brand Standards may relate to any aspect of the appearance, operation, and marketing of the Franchised Business. Any material failure to comply with the required Brand Standards or to pass our inspection will constitute a material breach of this Agreement. However, Franchisee acknowledges that Franchisor has the right to vary the standards and specifications to accommodate the individual circumstances of different franchisees. Franchisor's specifications do not constitute a warranty or representation, express or implied, as to quality, safety, suitability, fitness for a particular purpose or any manner. Franchisor will not be liable to Franchisee or others on account of the designation of Brand Standards for the operation of the Franchised Business under the System.

6.10 <u>Quality Assurance Inspections; Mystery Shops</u>. Franchisor has the right to enter the Restaurant premises during regular business hours for purposes of conducting quality assurance inspections and/or mystery shop evaluations and to assess customer satisfaction. During these inspections or evaluations, Franchisor may obtain for testing purposes and without charge, reasonable quantities of ingredients, products and supplies. Quality assurance inspections may be conducted by Franchisor personnel at Franchisor's expense, or by independent, third party providers at Franchisee's expense. Franchisee

acknowledges and agrees that Franchisor may, in its sole discretion, conduct mystery shop evaluations each month at your expense. At Franchisor's request, you shall directly engage one or more third party service providers, which may be designated by Franchisor, to provide periodic quality assurance inspections and/or mystery shop evaluations.

6.10.1 A representative of Franchisors' may make visits to your LAYNE'S CHICKEN FINGERS RESTAURANT to ensure compliance with all required standards, specifications and procedures. Our representative will be allowed to inspect the condition and operation of your Franchised Business and all areas of your Franchised Business at any time during your business hours. Such inspections may include without limitations, conducting any type of audit or review necessary to evaluate your compliance with all required payments, standards, specifications or procedures. Franchisor may from time to time, make suggestions and give mandatory instructions with respect to your operation of your Franchised Business, as we consider necessary or appropriate to ensure compliance with the then-current quality standards of the System and to protect the goodwill and image of the System. Franchisee expressly agrees that these visits will not imply that Franchisee is in compliance with your obligations under this Agreement or under the law or that we waive our right to require strict compliance with the terms of this agreement or the Manual. Furthermore, such visits will not create any responsibility or liability on our part. If Franchisee requests that Franchisor make additional visits to the Franchised Business, Franchisee will pay the fees Franchisor has established for such visits. You will also allow us to visit your Franchised Business with prospective franchisees during your business hours.

6.10.2 Franchisor may also contact suppliers and obtain information about Franchisee purchases and the status of your account. Upon termination or expiration, Franchisor can stop access to our proprietary products from any supplier or distributor.

6.11 <u>Modification to the System</u>. Franchisee shall at its own expense, make such alterations, additions, or modifications to the Franchised Location as Franchisor may reasonably require to accommodate changes made by Franchisor to the System, including, without limitation, changes to menu items or market positioning. Franchisee has 90 days from receipt of notice regarding re-imaging requirements for which to make the required alterations, additions, or modifications to the Franchisee shall not implement any modification to the System without Franchisor's express prior written consent.

6.12 Intranet/Extranet System. Franchisor may, at its option, establish and maintain an intranet or extranet system through which members of the LAYNE'S CHICKEN FINGERS franchise network may communicate and through which Franchisor may disseminate updates to the Manual and other Confidential Information. Franchisor will have no obligation to establish or to maintain the intranet indefinitely, and may dismantle it at any time without liability to you. Franchisor may establish policies and procedures for the intranet's use. Franchisor expects to adopt and adhere to a reasonable privacy policy. However, Franchisee acknowledges that, as administrator of the intranet, Franchisor can access and view any communication that has been posted on the intranet. Franchisee further acknowledges that the intranet facility and all communications that are posted to it will become Franchisor's property, free of any claims of privacy or privilege that you or any other individual may assert. If Franchisee fails to pay when due any amount payable to Franchisor under this Agreement, or if Franchisee fails to comply with any policy or procedure governing the intranet, Franchisor may temporarily suspend your access to any chat room, bulletin board, listserv, or similar feature the intranet includes until such time as Franchisee fully cures the breach. Franchisor has the right to impose, and Franchisee shall pay at Franchisor's request, a reasonable user fee not to exceed \$1,000 per year.

6.13 <u>Technology Risk</u>. Franchisee acknowledges and agrees that technology is constantly changing. Technologic devices and computer systems are always being updated, improved, replaced, and discontinued. Consequently, computer systems are sometimes incompatible and are susceptible to Internet, computer system, and communication failures. By entering into this Agreement, you assume all of the risk of all such issues and technology failures, which you acknowledge may affect your ability to order or receive products or to conduct business, and you acknowledge that Franchisor is not responsible for any damages caused by such issues or technology failures, including lost sales or profits.

6.13.1 Consistent with the foregoing, among other things, Franchisor reserves the right periodically to undertake technology initiatives, the purpose of which would be enhance the technology associated with the franchise system including, without limitation, enhanced internet capability, use of proprietary digital applications and enhanced support services. Although Franchisor cannot estimate the future costs of the Computer System or required service or support, and although these costs might not be fully amortizable over the remaining term of this Agreement, Franchisee agrees to incur the costs of obtaining the computer hardware and software comprising the Computer System (or additions or modifications) and required service or support. Franchisor has no obligation to reimburse Franchisee for any Computer System costs. As otherwise permitted in this Agreement, we may access the Computer System and retrieve all pertinent information relating to the operation of the Restaurant in areas that we have the ability to control and/or remedy.

6.13.2 Notwithstanding the fact that Franchisee must purchase, use, and maintain the Computer System consistent with our standards and specifications, Franchisee will have sole and complete responsibility for: (1) the acquisition, operation, maintenance, updates and upgrading of the Computer System, including compliance with the standards that Franchisor periodically requires; (2) the manner in which your Computer System interfaces with our computer system and those of other third parties; (3) the installation, maintenance and support of the Computer System, although Franchisor may from time to time require or recommend third parties to provide these functions; and (4) any and all consequences that may arise if the Computer System is not properly operated, maintained and upgraded, including but not limited to virus and spyware issues.

6.13.3 All of Franchisee Computer Systems must be compliant with all applicable laws, regulations, and commonly accepted industry standards, including without limitation those laws, regulations, and commonly accepted industry standards relating to privacy, data security, and the processing and protection of confidential personal information, including without limitation the Payment Card Industry Data Security Standards and all other standards applicable to electronic payments that may be published from time to time by payment card companies.

6.14 <u>Live Voice and Call Center</u>. You may not have calls answered by answering machines, voicemail, or digital assistants. We may require or prohibit forwarding calls to mobile phones in addition to any other remedies available to us under this Agreement, including default and termination. We also have the right to require you to use a designated call center for the Brand (the "Call Center") for incoming calls. Currently we do not charge you for Call Center services; however, we reserve the right, in our sole discretion, to either require you to obtain such services from a third-party Approved Supplier or obtain such services on your behalf. If we obtain Call Center services on your behalf, we reserve the right to charge you our actual cost incurred plus a reasonable administrative charges in obtaining these services ("Call Center Fee"). Once implemented these amounts will be due at the same time and in the same manner as the Royalty Fees are collected. We reserve the right to charge Call Center Fee, and to change the time and method of payment of the fee. We also reserve the right to terminate your access to the Call Center or to cancel the Call Center program in its entirety. We will provide you with at least thirty (30) days' notice prior to implementing or terminating the Call Center, modifying the Call Center Fee, or changing the timing of payment.

6.15 <u>Customer Privacy</u>. The parties acknowledge and agree that protection of customer privacy and credit card information is necessary to protect the goodwill of businesses operating under the Marks and System. Accordingly, you agree that you shall cause the Restaurant to meet or exceed, at all times, all

applicable security standards developed by the Payment Card Industry Data Security Standards ("PCI DSS") council or its successor and other regulations and industry standards applicable to the protection of customer privacy and credit card information, including but not limited to the Fair and Accurate Credit Transaction Act ("FACTA"), and all other data security requirements Franchisor may prescribe. Franchisee is solely responsible for educating yourself as to these regulations and standards and for achieving and maintaining applicable compliance certifications. Franchisee shall defend, indemnify and hold harmless Franchisor, Franchisor's affiliates, and their respective shareholders, directors, officers, employees, agents, successors and assignees ("Franchisor Indemnitee") from and against all losses, damages, liabilities, deficiencies, actions, judgments, interest, awards, penalties, fines, costs or expenses of whatever kind, including but not limited to notification hereunder, and the cost of pursuing any insurance providers, arising out of or resulting from any third-party claim or investigation against any Franchisor Indemnitee arising out of or resulting from your failure to comply with any of your obligations under this Section 6.15.

### 6.16 Data Privacy.

6.16.1 Data Security and Privacy. Franchisee must comply with all applicable federal, state and local laws, rules, and regulations regarding data security, protection, and privacy, including, without limitation and if applicable, the California Consumer Privacy Act ("CCPA"), Cal. Civ. Code § 1798.100, et seq. Franchisee must comply with any privacy policies, data protection polices, and breach response policies that Franchisor periodically may establish. Franchisee must notify Franchisor immediately regarding any actual or suspected data breach at or in connection with the Franchised Business. Further, whenever and to the extent Franchisee operates as a "Service Provider" under the CCPA or in a similar capacity under any other applicable federal, state, or local privacy law, Franchisee represents, warrants, and covenants that:

(1) Franchisee will not sell, make available or otherwise disclose any customer's "Personal Information" (as defined in the CCPA) to any third party for valuable consideration;

(2) Franchisee will retain, use, or disclose Personal Information only for the specific purpose of performing the services specified in this Agreement, and not any commercial or noncommercial purpose other than providing the services specified in this Agreement;

(3) Franchisee will not retain, use, or disclose Personal Information outside of the direct business relationship between Franchisee and Franchisor;

(4) Franchisee will delete any Personal Information upon Franchisor's request unless Franchisee can prove that such request is subject to an exception under applicable law; and

(5) Franchisee certifies that it understands and will fully comply with the restrictions of this section. Franchisee also acknowledges and agrees that Franchisor may modify the restrictions by written notice to Franchisee, including adding other similar privacy restrictions that may be required under other federal, state, or local privacy laws.

6.17 <u>Business and Customer Data</u>. In this Section "Customer Data" means Personal Information (as defined below), sales and payment history, and all other information about any person or entity the Franchised Business has serviced, wherever stored, including data regarding customers of businesses converted as a Franchised Business, and any other information that, by itself or in conjunction with other information, may be used to specifically identify an individual, such as name, physical address, telephone number, e-mail address, social media account, billing and payment history, customer service requests, and

any other Information as defined in applicable law. "Business Data" means all financial reports, vendor and supplier pricing data, and all other data about the Franchised Business other than Customer Data. Franchisee acknowledges and agrees that:

Franchisor has the right to independently access all Business Data, wherever maintained. Franchisor also has the right to require Franchisees to deliver Business Data to Franchisor. Franchisor has the right to use (and to authorize others to access and use) Business Data to, among other uses: (i) verify sales, (ii) monitor progress of its franchisee, including compliance with Minimum Performance Requirements; (iii) prepare a financial performance representation for Franchisor's Franchise Disclosure Document; and (iv) share vendor and supplier pricing data with its affiliates.

Franchisor owns and has the right to access all Customer Data, in whatever form existing, and wherever stored. Because Franchisor owns the Customer Data, including Personal information, we can share it with our affiliates, service providers, contracted third parties, or any other person, for any purpose, without notifying or compensating you, both during and after this Agreement, including for the performance of services the Franchisor or its parents or affiliates, as well as for marketing and cross-selling products and services of any of the foregoing parties. Whenever Franchisor requests, and even without Franchisor's request at the time of termination or expiration of this Agreement, Franchisee is required to promptly deliver to Franchisor all Customer data in your possession or control, without retaining any of Customer Data in any media. Franchisee may not sell or disclose to anyone else any Personal Information or aggregated or non-aggregated Customer Data without first obtaining our written consent. In the event of an approved sale of the Franchised Business to a new owner who will continue to operate the Franchised Business under an agreement with us, Franchisee may not transfer the Customer Data to the new owner. Franchisee agrees to install and maintain the security measures and devices necessary to protect Customer Data from unauthorized access or disclosure, including (but not limited to) the minimum measures in Section 6.

6.17 <u>Noncompliance Fee</u>. Franchisor may charge you \$1,000 for any instance of non-compliance with the System, standards, or this Agreement (other than your non-payment of fees owed to Franchisor). If such non-compliance is ongoing, Franchisor may charge you \$250 per week until you cease such non-compliance. This fee is a reasonable estimate of Franchisor's internal cost of personnel time attributable to addressing the non-compliance and is not a penalty or estimate of all damages arising from your breach. The noncompliance fee is in addition to all Franchisor's other rights and remedies.

### 6.18 Information Systems/Technologies

6.18.1. <u>Approved Information System</u>. Franchisor may designate the information system used in Franchisee's LAYNE'S CHICKEN FINGER Restaurant, including the computer hardware, software, other equipment and enhancements (the "Information System"). In such event, in connection with the approved Information System, Franchisee agrees to the provisions set forth below. If Franchisee suspects or knows of a security breach, Franchisee must immediately give notice of such security breach and promptly identify and remediate the source of any compromise of security at Franchisee's expense. Franchisee assumes all responsibility for providing all notices of beach or compromise and all duties to monitor credit histories and transactions concerning customers of the LAYNE'S CHICKEN FINGER Restaurant, unless otherwise directed by the Franchisor.

6.18.2. Franchisee shall be solely responsible for protecting itself from disruptions, Internet access failures, Internet content failures, and attacks by hackers and other unauthorized intruders and Franchisee waives any and all claims Franchisee may have against the Franchisor or its affiliates as the direct or indirect result of such disruptions, failures, or attacks.

6.18.3. <u>Indemnification</u>: Franchisee hereby releases and agrees to hold the Franchisor and its affiliates, and Franchisor's respective officers and directors, harmless from and against any and all claims,

liability, damages, or causes of action of any nature arising from, or in connection with, the installation, maintenance, or operation of the information system and its billing and payment processing.

6.18.4. Ownership of Information. All of the information Franchisor or its affiliates obtain from Franchisee or about Franchisee's LAYNE'S CHICKEN FINGER Restaurant, and all information in Franchisee's records or Franchisors concerning the members of Franchisee's LAYNE'S CHICKEN FINGER Restaurant (the "Information") and all revenues we derive from the Information will be our property. However, Franchisee may at any time during the term of this Agreement use in the operation of Franchisee's LAYNE'S CHICKEN FINGER Restaurant (but for no other purpose), to the extent lawful and at Franchisee's sole risk and responsibility, any information that Franchisee acquire from third parties in operating Franchisee's LAYNE'S CHICKEN FINGER Restaurant, such as customer data. The Information (except for information Franchisee provides to the Franchisor or its affiliates, including information provided by Franchisee's officers, directors, shareholders, partners or equity members of Franchisee entity) will become Franchisor property which Franchisor may use for any reason as Franchisor may deem necessary or appropriate in Franchisor's sole discretion. Franchisee hereby authorizes Franchisee's payment processors to release the information to the Franchisor at any time. Following termination or expiration of this Agreement, Franchisee will no longer use any of the Information, except to comply with Franchisee's post-termination obligations under this Agreement and Franchisee authorizes Franchisee's payment processor to release the Information exclusively to the Franchisor and/or Franchisor's designees.

## 7. MARKS AND COPYRIGHTS

7.1. <u>Franchisor's Representations</u>. Franchisor represents to you that it has the right to use and to sublicense to you the right to use the Marks in accordance with the terms and conditions of this Agreement.

7.2. <u>Acknowledgments</u>. Franchisee acknowledge that Franchisor or its Affiliate owns all right, title, and interest in and to the Marks and the goodwill associated with the Marks, and that you have no ownership interest in the Marks. Franchisee further acknowledges and agrees that any and all goodwill associated with the Restaurant and identified by the Marks is Franchisor's property and shall inure directly and exclusively to the benefit of Franchisor and that, upon the expiration or termination of this Agreement for any reason, no monetary amount shall be assigned as attributable to any goodwill associated with your use of the Marks. Franchisee understands and agrees that any use of the Marks other than as expressly authorized by this Agreement, without Franchisor's prior written consent, may constitute an infringement of Franchisor's rights herein and that the right to use the Marks granted herein does not extend beyond the termination or expiration of this Agreement.

7.3. <u>Use of the Marks</u>. Franchisee shall use only the Marks designated by Franchisor, shall use them only in the manner that Franchisor authorizes and permits, and shall use them with the symbols "®","<sup>TM</sup> "or "SM", as appropriate. Franchisee shall use the Marks only in connection with the operation and promotion of the Franchised Business, and only in the manner prescribed by Franchisor. Franchisee may not contest ownership or validity of the Marks or any registration thereof, or engage in any conduct that adversely affects the ownership or registration of the Marks, or Franchisor's right to use or to sublicense the use of the Marks. Franchisee shall execute all documents that Franchisor requests.

7.4. <u>Restriction Against Use in Your Legal Name</u>. Franchisee may not use the Marks or any part thereof in your legal name, and may not use them to incur any obligation or indebtedness on Franchisor's behalf. Franchisee shall comply with our instructions in filing and maintaining the requisite trade name or fictitious name registrations, and shall execute any documents necessary to obtain protection of the Marks or to maintain their continued validity and enforceability.

7.5. <u>Restriction Against Use of the Marks and Copyrighted Works on the Internet</u>. Franchisee may not

use the Marks or any part or derivative thereof or any of Franchisor's Copyrighted Works on the Internet, except as expressly permitted in writing. Without limiting the generality of the foregoing, you may not use the Marks or any part or derivative of the Marks as part of any URL or domain name, and may not register the Marks or any part or derivative of the Marks as part of any user name on any gaming website or social networking website (such as FACEBOOK, INSTAGRAM, or TWITTER), whether or not such social media platform is used for commercial gain, or as part of any unauthorized email address. Franchisee also may not display on any website (including commercial websites, gaming websites, and social networking websites) Franchisor's Copyrighted Works, which include the design portion of its Marks, or any menu items or collateral merchandise identified by the Marks. Further, any representations from you, or your employees regarding your profits or earnings made on any Social Media site or application, even if made from a personal Social Media account, is deemed a breach of Confidential Information under the Franchise Agreement, and Franchisee will be responsible for all costs including legal costs for any required fines or legal actions as a result of your postings.

7.6. <u>Notice</u>. Franchisee shall identify itself as an independent franchise owner of the Franchised Business in conjunction with any use of the Marks or operation of the Franchised Business, including, but not limited to, such use on invoices, order forms, receipts, business stationery, business cards, and contracts, as well as at such conspicuous locations at the Restaurant as Franchisor may designate in writing. The form and content of such notice shall comply with the standards set forth in the Manuals.

7.7. Infringement. Franchisee shall promptly notify Franchisor of any suspected unauthorized use of, or any challenge to the validity of the Marks, Copyrighted Works, or any challenge to Franchisor's or its Affiliate's ownership of, Franchisor's license to use and to license others to use, or your right to use, the Marks or Copyrighted Works licensed under this Agreement. Franchisor shall take any action that it deems appropriate, in its sole discretion. Franchisee acknowledge that Franchisor or its Affiliate has the right to direct and control any administrative proceeding or litigation, or other adjudicative proceeding involving the Marks or Copyrighted Works, including any settlement thereof. Franchisor or its Affiliate has the right, but not the obligation, to take action against uses by others that may constitute infringement of the Marks or Copyrighted Works. Franchisor shall defend Franchisee against any third-party claim, suit, or demand arising out of your use of the Marks or Copyrighted Works. If Franchisor, in its sole discretion, determines that Franchisee has used the Marks and Copyrighted Works in accordance with this Agreement, the cost of such defense, including the cost of any judgment or settlement, shall be borne by Franchisor. If Franchisor, in its sole discretion, determines that Franchisee has not used the Marks and Copyrighted Works in accordance with this Agreement, the cost of such defense, including the cost of any judgment or settlement, shall be borne by the Franchisee. In the event of any litigation relating to your use of the Marks or Copyrighted Works, Franchisee shall execute any and all documents and do such acts as may, in the opinion of Franchisor, be necessary to carry out such defense or prosecution, including, but not limited to, becoming a nominal party to any legal action. Except to the extent that such litigation is the result of your use of the Marks or Copyrighted Works in a manner inconsistent with the terms of this Agreement, Franchisor agrees to reimburse you for your associated costs.

7.8 <u>Changes to the Marks</u>. Franchisor reserves the right, in its sole discretion, to designate one or more new, modified, or replacement Marks for Franchisee use and to require the use of any such new, modified, or replacement Marks in addition to or in lieu of any previously designated Marks. Franchisee must comply with any such directive within 60 days following your receipt of Franchisor's written notice to you.

## 8. SYSTEM, MANUALS, AND INFORMATION

8.1 <u>Manuals</u>. Franchisor will provide access to the System's operations manuals and supplemental written directives (collectively "Manuals"), as revised periodically to the Franchisee. Franchisee shall operate the Franchised Business in accordance with the standards, methods, policies, and procedures

specified in the Manuals. The Manuals shall at all times remain the sole property of Franchisor. The Franchisee shall ensure that its copy of the Manuals is kept current at all times, and in the event of any dispute as to the contents of the Manuals, the terms of the master copy of the Manuals maintained by Franchisor shall be controlling. If Franchisee's copy of the Manual is lost or destroyed, or if Franchisee fails to return the Manual upon expiration or termination of this Agreement, Franchisee must pay Franchisor a \$500 Manual replacement fee.

8.2. <u>System Modification</u>. Franchisee acknowledge that the System, the Manuals, and the products and services offered by the Franchised Business may be modified, (such as, but not limited to, the addition, deletion, and modification of menu items, operating procedures, products and services) from time to time by Franchisor. Franchisee agrees to comply, at your expense, with all such modifications, including, without limitation, all requirements to implement the modifications, such as replacement or renovation of equipment, remodeling, redecoration, and modifications to existing improvements, including structural changes. Franchisor shall notify you of any such System changes and you shall implement any System changes upon receipt of notice thereof from Franchisor, and shall complete their implementation within such time as Franchisor may reasonably specify. For purposes of this Agreement, System changes shall include, without limitation, changes in any of the categories referred to in this Section 8.2. You specifically acknowledge and agree that there is no limitation on the frequency of such modification requests.

8.3. <u>Confidentiality</u>. Franchisee shall maintain the confidentiality of all Confidential Information. Franchisee shall use Confidential Information only in connection with the operation of the Franchised Business and shall divulge Confidential Information only to your employees and only on a need-to-know basis.

8.3.1 Franchisee agrees that the list of the names, addresses and other information regarding Franchisee's current clients, former clients, and those who have inquired about the Services (the "Customer List") shall be included in the Confidential Information, shall be the property of Franchisor, and shall constitute a trade secret of Franchisor. Franchisee agrees that Franchisee may not disclose the Customer List, or any portion thereof, to any person other than the Franchisor, either during the term of this Agreement or thereafter, and may not use the Customer List for any purpose outside the operation of the Franchised Business.

## 9. ADVERTISING AND MARKETING

## 9.1 Advertising

9.1.1. <u>General</u>. All of the promotional and marketing materials shall be presented in a dignified manner and shall conform to Franchisor's standards and specifications related to advertising, marketing, and trademark use. Franchisee shall submit to Franchisor samples of proposed promotional and marketing materials, and notify Franchisor of the intended media, before first publication or use. Franchisor shall use commercially reasonable efforts to approve or disapprove proposed promotional and marketing materials within 10 days of their receipt. Franchisee may not use the promotional or marketing materials until Franchisor expressly approves the materials and the proposed media. Once approved, Franchisee may use the materials only in connection with the media for which they were approved. Franchisor may disapprove your promotional or marketing materials, or the media for which they were approved, at any time, and you must discontinue using any disapproved materials or media upon your receipt of written notice of disapproval.

9.1.2. <u>Marketing and Promotion</u>. All marketing and promotional materials, including product identification materials, point-of-purchase promotional materials, promotion memorabilia, and merchandise and prizes, will either be provided for the Franchisee, or be made available to the Franchisee for purchase through the Franchisor.

Franchisor may create and license to the Franchisee, social media accounts, e-mail, marketing software

accounts and other electronic accounts that use the Marks or any portion of them, used by the Franchisee with any Internet directory, website, platform, or similar item in the operation of the Franchised Business. The Franchisee may not create websites, social media accounts, e-mail marketing software accounts or other comparable accounts outside of those which Franchisor license to the Franchisee.

Franchisee shall operate the Franchised Business so that it is clearly identified and advertised as a LAYNE'S CHICKEN FINGERS Restaurant. The Franchisee will use the trademark "LAYNE'S CHICKEN FINGERS" and the other Marks which now or hereafter may form a part of the System, on all signs, suppliers, business cards, uniforms, advertising materials, Technology platforms, signs and other articles in the identical combination and manner as the Franchisor may prescribe in writing and the Franchisee shall supply to the Franchisor samples and photographs of the same upon the Franchisor's request. The Franchisee will comply with all trademark, trade name, service mark and copyright notice marking requirements and the Franchisee will supply to the Franchisor samples or photographs upon Franchisor's request.

9.1.3. Local or Regional Advertising Cooperatives. Franchisor does not currently require; however, we reserve the right to require Franchisee to participate in any local or regional advertising cooperatives. Franchisor has the exclusive right to require that advertising cooperatives be formed, changed, dissolved, or merged. If Franchisee is required to participate in an advertising cooperative, Franchisee shall contribute your share of the cooperative's budget as determined by the cooperative's members.

Each required local advertising cooperative must adopt written governing documents. Each cooperative may determine its own voting procedures; however, each company-owned Layne's business will be entitled to one vote in any local advertising cooperative. The members and their elected officials are responsible for administration of the cooperative. Advertising cooperatives must prepare quarterly and annual financial statements prepared by an independent CPA and must be made available to all franchisees in the advertising cooperative. Any cooperative formed is not a trust or fund. Franchisor has no fiduciary duty to your or any franchisee in connection with the collection or use of the cooperative monies or any aspect of the operation of the Cooperative. Franchisee may not engage in sales through alternative distribution channels or the Internet without our prior written approval. Franchisor is not required to give you such approval. Franchisee shall not engage in marketing on any social media websites, including but not limited to Facebook and Twitter without prior written consent from us. Franchisee may not include any photos on your website that contain any Marks.

9.2 <u>Opening Day Promotion and Initial Marketing Campaign</u>. On the day your Restaurant opens for business, Franchisee may offer approved promotions, free food, and other products to the public. Then, within the first 60 days after the Restaurant opens for business, Franchisee must conduct a grand opening advertising campaign that conforms to the standards. If Franchisor deems necessary, Franchisor shall provide you with products and services to assist with your grand opening during the first 60 days of operation, for which you will be charged the costs of the assistance.

### 9.3 Brand Development Fee.

9.3.1 Each month during the Term, you shall contribute to the Brand Development Fee ("Fee") the amount stated in the Summary Pages. Your contribution will be collected in the same manner and time frame as the Royalty Fee.

9.3.2 Franchisor has the right to use Fee monies, in its sole discretion, to pay for creative development services (including creation and modification of Restaurant design and trade dress, logos, menu design, graphics and vehicle wraps, and advertising and promotional items, including the cost of photography services and design software), preparing and procuring market studies, providing or obtaining marketing services (including, without limitation, conducting customer surveys, focus groups, and marketing-related mystery shops and customer interviews); employing advertising and/or public relations agencies; developing, producing, distributing and placing advertising (including, without limitation, preparing and conducting media advertising campaigns in various media, local Restaurant advertising and

promotion in a particular area or market, or for the benefit of a particular Restaurant or Restaurants in connection with Restaurant opening promotions or otherwise), conducting and administering in-Restaurant promotions; preparing and executing direct mail advertising, and developing, producing and purchasing point-of-sale advertising, menus and menu boards, and other sales aids and promotional items and materials); new product development and development of product packaging; developing, updating and hosting Franchisor's website (including development of locator programs) and/or an intranet or extranet system; obtaining sponsorships and endorsements; preparing and conducting sweepstakes and other promotions; developing, administering, and distributing coupons, certificates and stored value card programs, and the cost of products associated with the redemption of free coupons, gift certificates and stored value cards; developing platforms; providing and procuring public relations services; conducting public relations activities; charitable donations; and membership fees in international, national, regional, and/or local trade or other associations or organizations. Franchisor also may use Fee monies to reimburse itself for its costs of personnel and other administrative and overhead costs associated with providing the services described in this agreement.

9.3.3 The parties acknowledge that Franchisor owns all rights to and retains all copyrights in all design and content developed using Fee monies and that Franchisor will have sole control over the creative concepts, content, form, and media placement of all advertising and promotional materials developed with Fee monies and the allocations of Fee monies to production, placement, and other costs. Franchisor will own all copyright in any works created using Fee monies. Franchisee acknowledges and agrees that Franchisor is not obligated to expend Fee monies for placement of advertising in your trading area or to ensure that the Franchised Business benefits directly or pro rata from the expenditure of Fee monies. The Brand Development Fee account is not a trust or escrow, and neither we nor our affiliates assume any fiduciary duty in administering the Brand Development Fee monies or for any other reason. Franchisor will not use Fee monies for creating or placing any advertisement that is principally a solicitation for new franchisees, but may include in all advertising prepared using Fee monies (including Internet advertising) information concerning franchise opportunities, and a portion of Fee monies may be used to create and maintain one or more pages on Franchisor's website devoted to advertising franchise opportunities and identifying and screening inquiries and applications submitted by franchise candidates. Franchisor has no fiduciary duty to you or to any other person with respect to the collection or expenditure of fee monies. There is no requirement that the Brand Development Fee monies be audited. Upon your reasonable, written request, Franchisor will provide you an annual, unaudited statement of Fee contributions and expenditures.

9.4. <u>Local Marketing Expenditure</u>. On a quarterly basis, Franchisee shall spend the Local Marketing Expenditure amount set forth in the Summary Pages for Restaurant marketing purposes that conform to Franchisor's standards. At Franchisor's request, Franchisee must submit to Franchisor invoices and other documentation that reflects your compliance with this Section 9.4. Franchisee must give to Franchisor a quarterly report of your local advertising expenditures within 15 days following the end of each calendar quarter.

### 9.5. Loyalty Programs, Prize Promotions, Meal Deals, and Promotional Literature.

9.5.1. Franchisee shall participate in and offer to your customers: (a) all customer loyalty and reward programs; (b) all contests, sweepstakes, and other prize promotions; and (c) all price promotions and all meal deals, which Franchisor may develop from time to time. Franchisor will communicate to you in writing the details of each such program, promotion, and meal deal, and Franchisee shall promptly display all point-of-sale advertising and promotion-related information at such places within the Restaurant as Franchisor may designate. Franchisee shall purchase and distribute all coupons, clothing, toys, and other collateral merchandise (and only the coupons, clothing, toys, and collateral merchandise) designated by Franchisor for use in connection with each such program, promotion, or meal deal.

9.5.2. If Franchisor develops or authorizes the sale of gift certificates and/or stored value cards, loyalty cards, and/or customized promotional receipts, Franchisee shall acquire and use all computer software and hardware necessary to process their sale and to process purchases made using them; Franchisee is solely responsible for the service charges related to such processing. All proceeds from the sale of all gift certificates and stored value cards belong exclusively to Franchisor, and Franchisee shall remit the proceeds of such sales to Franchisor according to the procedures that Franchisor prescribes periodically. Franchisor shall reimburse or credit to Franchisee (at Franchisor's option) the redeemed value of gift cards and stored value cards accepted as payment for products and services sold by the Restaurant.

9.5.3. Franchisee shall display at the Restaurant all promotional literature and information as Franchisor may reasonably require from time to time. This may include, among other things, displaying signage or other literature containing information about the Layne's Chicken Fingers franchise offering.

9.6. <u>Website</u>. Franchisor shall maintain a website on the Internet to, among other things, advertise and promote the Layne's Chicken Fingers System. Franchisor shall also maintain a presence of each Franchisee's Restaurant on the website, subject to Franchisee's continued compliance with the System and the provisions of this Agreement, and charge Franchisee a reasonable fee for the service. Franchisee may not establish an independent website for the Franchised Business.

9.7 <u>Social Media and Internet Listings</u>. Franchisee shall follow Franchisor's mandatory specifications, standards, operating procedures, and rules for using Social Media in connection with the operation of the Franchised Business and Franchisee agrees to comply with any Social Media policy Franchisor implements. Franchisor shall create and own all Social Media accounts used in operation of the Franchised Business, and shall allow the Franchisee access and use only in strict compliance with Franchisor's rules. Franchisor reserves its right to remove Franchisee's access to Social Media accounts at any time at its sole discretion. Upon termination of this Agreement for any reason, Franchisee access to all Social Media accounts will terminate. The term "Social Media" includes, without limitation, personal blogs; common social networks such as FACEBOOK, SNAPCHAT, INSTAGRAM, LINKEDIN, TWITTER, TIKTOK or YOUTUBE; internet listing sites such as WIKIPEDIA, GOOGLE, FOURSQUARE, and YELP; applications supported by mobile platforms such as iOS and Android; virtual worlds; file, audio, and video-sharing sites; and other similar internet, social networking, or media sites, mobile platforms, or tools.

9.8. <u>Public Relations</u>. Franchisee shall not make any public statements (including giving interviews or issuing press releases) regarding the Franchised Business or any particular incident or occurrence related to the Franchised Business, without the Franchisor's prior written approval.

9.9. <u>Association with Causes</u>. Franchisee shall not in the name of the Franchised Business, other Restaurants, or system (a) donate money, products, or services to any charitable, political, religious, or other organization, or (b) act in support of any such organization, without the Franchisor's prior written approval.

## 10. POS SYSTEM; ACCOUNTING AND RECORDS; TAXES

10.1. <u>POS System</u>. Franchisee shall acquire and use only the point of sale cash registers and computer systems and equipment that Franchisor prescribes for use by LAYNE'S CHICKEN FINGERS Restaurants ("POS System"), and adhere to Franchisor's requirements for use. Requirements may include, among other things, connection to remote servers, off-site electronic repositories, and high-speed Internet connections. Franchisor may, in its sole discretion, require you to add to your POS System memory, ports, and other accessories or peripheral equipment or additional, new, or substitute software, and replace or upgrade your POS System and software as Franchisor prescribes. Franchisor shall provide you 90 days advance written notice of any change to its POS System requirements. Franchisee shall acquire, install, and maintain such anti-virus and anti-spyware software as Franchisor requires and shall adopt and implement such Internet user policies as Franchisor may prescribe for purposes of avoiding, blocking, and eliminating viruses and

other conditions that interfere with operation of the POS System.

10.1.1 All sales must be processed through the approved POS systems and reported as gross revenue; no other supplemental or secondary POS system may be used.

10.1.2 The computer system and/or POS for your Franchised Business will be dedicated for the operation of your Layne's Chicken Fingers restaurant and used for no other purpose.

10.2. <u>Software</u>. Franchisee shall: (a) use any proprietary software programs, system documentation manuals, and other proprietary materials that Franchisor requires in connection with the operation of the Restaurant; (b) input and maintain in your computer such data and information as Franchisor prescribes in the Manual, software programs, documentation, or otherwise; and (c) purchase new or upgraded software programs, system documentation manuals, and other proprietary materials at then-current prices whenever Franchisor adopts such new or upgraded programs, manuals, and materials system-wide. Franchisee shall enter into all software license agreements, "terms of use" agreements, and software maintenance agreements, in the form and manner Franchisor prescribes, and pay all fees imposed thereunder.

10.3. <u>Independent Access</u>. Franchisor may independently poll Gross Revenues and other information input and compiled by your POS System from a remote location. There is no limitation on Franchisor's right to access this information.

10.4. <u>Maintenance of Records</u>. Franchisee shall prepare and preserve for at least five years from the date of preparation complete and accurate books, records, and accounts according to generally accepted accounting principles and in the form Franchisor prescribes.

10.5. <u>Submission of Financial Statements and Tax Returns</u>. No later than the tenth business day following the end of each Accounting Period, you shall provide to Franchisor a copy of the Accounting Period's profit and loss statement. In addition, no later than March 30 of each calendar year, Franchisee shall provide to Franchisor: (a) a copy of the previous year's annual profit and loss statements; (b) a copy of the previous year's sales tax returns; and (c) a copy of your federal and state income tax returns for the previous year; provided, however, that if you are an individual franchisee, you may submit only those schedules to your personal tax returns which reflect the revenues and expenses of the Franchised Business.

10.6. <u>Submission of Performance Reports</u>. Franchisee shall accurately report to Franchisor the Restaurant's Gross Revenues and such other financial information, as Franchisor may reasonably require, using such procedures as Franchisor prescribes; this shall occur at a minimum quarterly. Reports shall be due on the date prescribed by Franchisor, and shall be signed by an authorized representative, attesting to their accuracy. Within 30 days following the end of each fiscal quarter, you shall provide to Franchisor a copy of your profit and loss statements prepared according to generally accepted accounting principles and which accurately reflect your financial information for the applicable Accounting Periods. Franchisee also shall provide to Franchisor such other reports, computer back-up and other information that Franchisor may reasonably request.

10.7. <u>Audit of Franchisee Records</u>. Franchisor or its designated agent has the right to audit, examine, and copy your books, records, accounts, and business tax returns at any time. If an inspection or audit reveals underpayment of amounts owed to Franchisor, you shall immediately pay the understated amount with interest as provided in Section 4.9. If an audit or inspection reveals your understatement of Gross Revenues by 2% or more for any Accounting Period then, in addition to amounts due on the understatement and interest, you shall promptly reimburse Franchisor all costs and expenses that it incurred in connection with performing the audit or inspection (including travel, lodging, wage expenses, and attorneys' and accountants' fees).

10.8. Use of Financial Information in Franchise Disclosure Document. Franchisee acknowledges and

agrees that it may be in the best interest of the franchise system to share historical revenue and expense information with prospective franchisees. To that end, Franchisee hereby authorizes Franchisor to publish information concerning the Restaurant's Gross Revenues and other information reported to Franchisor in its franchise disclosure document.

10.9. <u>Taxes</u>. Franchisee shall promptly pay all taxes due and owing based on your operation of the Restaurant and the Franchised Business including, without limitation, sales taxes, income taxes, and property taxes.

## 11. INDEPENDENT CONTRACTOR, INSURANCE AND INDEMNIFICATION

11.1 <u>Independent Contractor</u>. The parties acknowledge and agree that Franchisee is operating the Franchised Business as an independent contractor. Nothing contained in this Agreement shall create or be construed to create a partnership, joint venture, or agency relationship between the parties. Neither party has any fiduciary obligations to the other, or will be liable for the debts or obligations of the other. Neither party may bind the other, transact business in the other party's name or in any manner make any promises or representations on behalf of the other party, unless otherwise agreed between them. Franchisee shall conspicuously identify yourself and the Franchised Business in all dealings with your customers, contractors, suppliers, public officials, and others, as an independent franchisee of Franchisor, and shall place a conspicuous notice, in the form and at such place as Franchisor prescribes, notifying the public of such independent ownership.

11.2 Franchisor and Franchisee may not make any express or implied agreements, warranties, guarantees, or representations, or incur any debt, in the name or on behalf of the other or represent that our relationship with you is other than franchisor and franchisee. Franchisor will not be obligated for any damages to any person or property directly or indirectly arising from your operation of the business Franchisee conducts under this Agreement.

## 11.3 Insurance Obligations.

11.3.1 Franchisee shall maintain in full force and effect at all times during the term of this Agreement, at your expense, an insurance policy or policies meeting Franchisor's minimum insurance requirements. Failure to obtain and maintain insurance required hereunder shall be a material default of this Agreement, and Franchisor shall have the right, in their sole discretion, to terminate this Agreement upon such default. Each policy shall be written by an insurance company with an A.M. Best rating of not less than A-VIII ("excellent" and \$100,000,000 to \$250,000,000 in policy holder surplus) and licensed to sell insurance in the state in which your Restaurant is located, shall be primary and non-contributory to any insurance carried by Franchisor or its Affiliates., and shall contain a waiver of subrogation in favor of Franchisor and its Affiliates.

Type of Insurance Coverage	Minimum Limit
Property Insurance with special form coverage (including equipment breakdown coverage) including business income and extra expense for actual loss sustained for 12 months or 30% of gross revenues.	This policy must include off premises utility services including overhead lines with limits of \$20,000 and food spoilage with limits of \$10,000. Deductible maximum is \$5,000. Flood and Earthquake will be required in geographically prone areas.
Crime policy for employee dishonesty	\$25,000 and Monies & Securities of \$10,000 in \$10,000 out

11.3.2 Such policies shall include, at the minimum, the following:

Food Borne Illness/Trade Name Restoration	\$500,000 to cover lost income from an actual or alleged contamination event within the brand
General Liability coverage	\$1,000,000 per occurrence and \$2,000,000 aggregate including additional insured endorsement naming Layne's Chicken Franchising, LLC. This policy will include Fire Legal of \$300,000, Medical Payments of \$5,000, Personal Injury and Advertising Liability of \$1,000,000.
Employment Practices Liability including third party claims	1,000,000 and naming Layne's Franchising, LLC as Co-defendant. Limit applies per policy
Business interruption Insurance	Business interruption insurance equal to $\underline{12}$ months of your net income and continuing expenses including royalty fees;
Umbrella Liability	\$1,000,000 in excess of the General Liability, Auto and Employer's Liability naming Layne's Franchising, LLC as additional insured
Workers' Compensation	Statutory limits including Employer's Liability of \$1,000,000/\$1,000,000/\$1,000,000 and the Alternate Employer's endorsement in our favor

Franchisor also requires Franchisee to obtain and maintain Builder's risk insurance while the Franchised Location is in the construction phase. In addition, Franchisee must include us as an additional insured on all related liability policies from contractors and sub-contractors and General Liability policy during the construction.

Franchisor reserves the right to require Franchisee to obtain insurance policies to protect against cybersecurity threats, and accordingly, to require that Franchisor is named as additional insured on these cybersecurity insurance policies. Franchisee should consult with its own insurance advisor to determine whether such policies are appropriate and sufficient for your business and to protect your assets. Franchisee's landlord may require more coverage, additional, or different types of coverage.

11.3.3 Franchisor has the right to increase or modify required minimum coverages at any time.

11.3.4. Franchisee's obligation to obtain and maintain insurance is not limited in any way by reason of any insurance maintained by Franchisor, and your compliance with minimum insurance requirements will not relieve you of your indemnification obligations under Section 11.3 of this Agreement.

11.3.5. If Franchisee fails to procure or maintain these minimum insurance requirements, Franchisor or its designee has the right (but is not required) to procure such insurance on your behalf. Such right shall be in addition to and not in lieu of any other rights or remedies available to Franchisor. If this occurs, Franchisee shall reimburse Franchisor the cost of the premium and pay a reasonable administrative

fee not to exceed \$500, upon demand.

11.3.6. At least 10 days prior to the time Franchisee is first required to carry insurance, and thereafter at least 30 days prior to the expiration of any policy, Franchisee shall deliver to Franchisor a certificate of insurance and additional insured endorsement for each policy evidencing your compliance with this Section 11. Each certificate of insurance shall expressly provide that no less than 30 days' prior written notice shall be given to Franchisor in the event of material alteration to or cancellation or non-renewal of the coverages evidenced by such certificates.

11.3.7. Indemnification. Franchisee shall indemnify and hold harmless to the fullest extent by law, Franchisor, its Affiliates, and their respective directors, officers, employees, shareholders, and agents, (collectively, "Indemnitees") from any and all "losses and expenses" (as hereinafter defined) incurred in connection with any litigation or other form of adjudicatory procedure, claim, demand, investigation, or formal or informal inquiry (regardless of whether same is reduced to judgment) or any settlement thereof arising out of or related to your operation of the Franchised Business including, but not limited to, claims arising as a result of the maintenance and operation of vehicles or the Franchised Location ("event"), and regardless of whether same resulted from any strict or vicarious liability imposed by law on the Indemnitees; provided however, that this indemnity shall not apply to any liability arising from the gross negligence of Indemnitees (except to the extent that joint liability is involved, in which event the indemnification provided in this Agreement shall extend to any finding of comparative negligence or contributory negligence attributable to you). For the purpose of this Section 11.3, the term "losses and expenses" includes compensatory, exemplary, or punitive damages; fines and penalties; attorneys' fees; experts' fees; court costs; costs associated with investigating and defending against claims; settlement amounts; judgments; compensation for damages to Franchisor's reputation and goodwill; and all other costs associated with any of the foregoing losses and expenses. Franchisee shall give Franchisor prompt notice of any event of which you are aware, for which indemnification is required, and, at your expense and risk, Franchisor may elect to assume (but under no circumstance is obligated to undertake) the defense and/or settlement thereof. Any assumption by Franchisor shall not modify your indemnification obligation. Franchisor may, in its sole and absolute discretion, take such actions as it seems necessary and appropriate to investigate, defend, or settle any event or take other remedial or corrective actions with respect thereof as may be, in Franchisor's sole and absolute discretion, necessary for the protection of the indemnities or the System.

### 12. TRANSFER OF INTEREST

12.1 Transfer by Franchisor. Franchisor may transfer or assign all or any part of its rights or obligations under this Agreement to any person or legal entity. Franchisor may sell, assign or transfer its rights and obligations under this Agreement to any party, without Franchisee's approval or prior notice to Franchisee, provided that the buyer, assignee or transferee agrees in writing to assume all of Franchisor's obligations under this Agreement. Franchisor and its Indemnified Parties will not be liable for obligations of the transferee arising after the date of transfer. With respect to any assignment which results in the subsequent performance by the assignee of all of Franchisor's obligations under this Agreement, the assignee shall expressly assume and agree to perform such obligations, and shall become solely responsible for all of Franchisor's obligations under this Agreement from the date of assignment. In addition, and without limitation to the foregoing, you expressly affirm and agree that Franchisor and/or its Affiliates may sell their assets, the Marks, the Copyrighted Works, or the System; may sell securities in a public offering or in a private placement; may merge, acquire other corporations, or be acquired by another corporation; and may undertake a refinancing, recapitalization, leveraged buy-out, or other economic or financial restructuring. With regard to any of the above sales, assignments and dispositions, you expressly and specifically waive any claims, demands or damages arising from or related to the loss of Franchisor's name, the Marks (or any variation thereof), or the Copyrighted Works and System. You specifically waive any and all other claims, demands or damages arising from or related to the foregoing merger, acquisition and

other business combination activities including, without limitation, any claim of divided loyalty, breach of fiduciary duty, fraud, breach of contract or breach of the implied covenant of good faith and fair dealing. You agree that Franchisor has the right, now or in the future, to purchase, merge, acquire or affiliate with an existing competitive or non-competitive franchise network, chain or any other business regardless of the location of that chain's or business' facilities, and to operate, franchise or license those businesses and/or facilities as LAYNE'S CHICKEN FINGERS Restaurants operating under the Marks, the Copyrighted Works or any other marks following Franchisor's purchase, merger, acquisition or affiliation, regardless of the location of these facilities (which you acknowledge may be proximate to the Franchised Business).

12.2. <u>Transfer by Individual Franchisee to Business Entity for Convenience</u>. If Franchisee is an individual, you may transfer your interest in this Agreement to a Business Entity for convenience of operation by signing Franchisor's standard form of assignment and assumption agreement if: (a) the Business Entity is formed solely for purposes of operating the Franchised Business; (b) Franchisee provides to Franchisor a copy of the Business Entity's formation and governing documents and a certificate of good standing from the jurisdiction under which the Business Entity was formed; and (c) Franchisee pays the Transfer Fee.

12.3. <u>Transfer Among Owners; Transfer of Non-Controlling Interest</u>. If Franchisee is a Business Entity, your Owners may transfer their ownership interests in the Business Entity among each other, and may transfer up to a Non-Controlling Interest in the Business Entity to one or more third parties, if: (a) Franchisee has provided to Franchisor advance notice of the transfer, (b) <u>Attachment C</u> has been amended to reflect the new ownership; (c) each new Owner has signed a Guaranty and Personal Undertaking in the form of <u>Attachment D-1</u>; (d) each previous and/or new Owner has signed a general release in favor of Franchisor and in the form Franchisor requires; and (e) Franchisee pays to Franchisor a Transfer Fee in the amount set forth in the Summary Pages.

12.4. <u>Transfer of Agreement; Transfer of the Franchised Business; Transfer of Controlling Interest</u>. All other transfers (including any sale or transfer of your interest in this Agreement, the sale or transfer of all or substantially all of the assets of the Restaurant, and the sale of a Controlling Interest in you if you are a Business Entity) require Franchisor's prior written consent. Franchisor will not unreasonably withhold its consent to a transfer, but may condition its consent on satisfaction of any or all of the following:

12.4.1. Franchisee's written request for consent and delivery of a copy of the proposed transfer agreements, including sale terms, at least 30 days prior to the proposed transfer, and Franchisor's determination, in its sole and reasonable discretion, that the terms of the sale will not materially and adversely affect the post transfer viability of the Franchised Business;

12.4.2. The transferee has demonstrated to Franchisor's satisfaction that the transferee meets Franchisor's then-current educational, managerial and business standards; possesses a good moral character, business reputation and credit rating; has the aptitude and ability to operate the Franchised Business; and has sufficient equity capital to operate the Franchised Business (for which condition shall be presumed if the transferee's net worth is equal to or exceeds the current Franchisee's net worth at the time of transfer, excluding the value of the Franchised Business);

12.4.3. All of your accrued monetary obligations and all other outstanding obligations to Franchisor, its Affiliates, and third party suppliers shall be up to date, fully paid and satisfied, and Franchisee must be in full compliance with this Agreement and any other agreements between you and Franchisor, its Affiliates and suppliers;

12.4.4. Franchisee or the transferee shall have agreed to refurbish the Restaurant premises so that it meets Franchisor's image requirements for new Layne's Chicken Fingers Restaurants;

12.4.5. Franchisee and each Owner have executed a general release and covenant not to sue, in a form satisfactory to Franchisor, of any and all claims against Franchisor and its Affiliates and their respective officers, directors, shareholders, agents and employees in their corporate and individual capacities, including, without limitation, claims arising under federal, state and local laws, rules and ordinances and any other matters incident to the termination of this Agreement or to the transfer of your interest herein or to the transfer of your ownership of all or any part of the Franchise; provided, however, that any release will not be inconsistent with any state law regulating franchising;

12.4.6. Franchisee agrees to remain liable for all direct and indirect obligations to Franchisor in connection with the Franchised Business prior to the effective date of the transfer, you shall continue to remain responsible for your obligations of nondisclosure, noncompetition and indemnification as provided in Article 14 of this Agreement, and all other obligations that survive termination, expiration or transfer, and shall execute any and all instruments reasonably requested by Franchisor to further evidence such obligation;

12.4.7. Payment of the Transfer Fee in the amount set forth in the Summary Pages;

12.4.8 The transferee's execution of Franchisor's then-current form of franchise agreement, the terms of which may be materially different than the terms of this Agreement and may include, among other things, a different percentage royalty fee and different advertising obligations. The term of such agreement shall be the remaining term of this Agreement at the time of transfer. The transferee shall have the option, however, to purchase a longer term (not to exceed a total of 10 years) by paying an extended term fee ("Extended Term Fee") calculated by dividing the then-current initial franchise fee by the number of days included in the initial term of the then-current franchise agreement, and multiplying that figure by the number of days of additional term being purchased by the transferee;

12.4.9. If the transferee is a Business Entity, then the transferee's Owners each shall sign Franchisor's standard form of Guaranty and Personal Undertaking;

12.4.10 The transferee shall have complied with Franchisor's then-current initial training requirements;

12.4.11 Franchisee has complied with the requirements set forth in Section 12.8.; and

12.4.12 Franchisee has paid all fees due to Franchisor under its then-current franchise resale policy or program provided that the Franchisor introduced the buyer to the Franchisee.

12.5. <u>Transfers Void</u>. Any transfer made in violation of this Agreement is null and void.

12.6. <u>Security Interest</u>. Franchisee may grant a security interest in this Agreement or the franchise represented by this Agreement only to the limited extent permitted by Section 9-408 of the Uniform Commercial Code. Any such security interest may only attach to an interest in the proceeds of the operation of the Franchised Business and may not entitle or permit the secured party to take possession of or operate the Franchised Business or to transfer your interest in the franchise without Franchisor's consent.

12.7. <u>Public Offerings</u>. If Franchisee is a Business Entity and intends to issue equity interests pursuant to a public or private offering, Franchisee shall first obtain Franchisor's written consent, which consent shall not be unreasonably withheld. Franchisee must provide to Franchisor for its review a copy of all offering materials (whether or not such materials are required by applicable securities laws) at least 60 days prior to such documents being filed with any government agency or distributed to investors. No offering shall imply (by use of the Marks or otherwise) that Franchisor is participating in an underwriting, issuance or offering of your securities, and Franchisor's review of any offering shall be limited to ensuring compliance with the terms of this Agreement. Franchisor may condition its approval on satisfaction of any

or all of the conditions set forth in Section 12.4 and on execution of an indemnity agreement, in a form prescribed by Franchisor, by you and any other participants in the offering. For each proposed offering, you shall pay to Franchisor a retainer in an amount determined by Franchisor, which Franchisor shall use to reimburse itself for the reasonable costs and expenses it incurs (including, without limitation, attorneys' fees and accountants' fees) in connection with reviewing the proposed offering.

## 12.8. Right of First Refusal

12.8.1. If Franchisee receives a bona fide offer to purchase Franchisee' interest in this Agreement or all or substantially all of the assets of the Franchised Business in connection with the transferee's execution of a Layne's Chicken Fingers franchise agreement, or if any Owner receives a bona fide offer to purchase his or her equity interests in you, and if you or such Owner wishes to accept such offer, you or the Owner must deliver to Franchisor written notification of the offer and, except as otherwise provided herein, Franchisor shall have the option, exercisable within 30 days after receipt of such written notification, to purchase the seller's interest on the same terms and conditions offered by the third party. If the bona fide offer shall include the fair market value of the assets and you shall submit with the notice an appraisal prepared by a qualified independent third party evidencing the fair market value of such assets as of the offer.

12.8.2. Any material change in the terms of any offer prior to closing shall constitute a new offer subject to the same right of first refusal by Franchisor as in the case of an initial offer. If Franchisor elects to purchase the seller's interest, closing on such purchase must occur by the later of: (a) the closing date specified in the third-party offer; or (b) within 60 days from the date of notice to the seller of Franchisor's election to purchase. Franchisor's failure to exercise the option described in this Section 12.8. shall not constitute a waiver of any of the transfer conditions set forth in this Article 12.

12.9. <u>Transfer Upon Death or Incapacitation</u>. Upon the death or permanent incapacity (mental or physical) of any person with an interest in this Agreement, in you, or in all or substantially all of the assets of the Franchised Business, the executor, administrator, or personal representative of such person shall transfer such interest to a third party approved by Franchisor within six months after such death or mental incapacity. Such transfers, including, without limitation, transfers by devise or inheritance, shall be subject to the same conditions as an inter vivos transfer, except that the transfer fee shall be waived. In the case of transfer by devise or inheritance, however, if the heirs or beneficiaries of any such person are unable to meet the conditions of this Section 12.9., the executor, administrator, or personal representative of the decedent shall transfer the decedent's interest to another party approved by Franchisor within six months, which disposition shall be subject to all the terms and conditions for transfer contained in this Agreement. If the interest is not disposed of within such period, Franchisor may, at its option, terminate this Agreement, pursuant to Section 13.5.

12.10. <u>Non-Waiver of Claims</u>. Franchisor's consent to a transfer shall not constitute a waiver of any claims it may have against the transferring party, and it will not be deemed a waiver of Franchisor's right to demand strict compliance with any of the terms of this Agreement, or any other agreement to which Franchisor's and the transferee are parties, by the transferee.

## **13. DEFAULT AND TERMINATION**

13.1. <u>Termination In the Event of Bankruptcy or Insolvency</u>. Franchisee will be in default under this Agreement, and all rights granted to Franchisee in this Agreement shall automatically terminate without notice, if Franchisee becomes: (a) insolvent or make a general assignment for the benefit of creditors; (b) if a petition in bankruptcy is filed by Franchisee or such a petition is filed and against Franchisee and you do not oppose it; (c) if Franchisee is adjudicated as bankrupt or insolvent; if a bill in equity or other proceeding for the appointment of a receiver for you or other custodian for your business or assets is filed

and consented to by Franchisee; (d) if a receiver or other custodian (permanent or temporary) of your assets or property, or any part thereof, is appointed by any court of competent jurisdiction; (e) if proceedings for a composition with creditors under any state or federal law is instituted by or against you; (f) if a final judgment remains unsatisfied or of record for 30 days or longer (unless a supersedeas bond is filed); (g) if you are dissolved; (h) if execution is levied against your business or property; (i) if judicial, non-judicial or administrative proceedings to foreclose any lien or mortgage against the Franchised Location premises or assets or equipment is instituted against you and not dismissed within 30 days; (j) or if the real or personal property of the Franchised Business is sold after levy thereupon by any sheriff, marshal, or constable.

Termination with Notice and Without Opportunity to Cure. Franchisor has the right to terminate 13.2. this Agreement, which termination will become effective upon delivery of notice without opportunity to cure if: (a) Franchisee's Operations Manager fails to successfully complete training; (b) Franchisee fails to open the Restaurant for business by the Opening Date; (c) Franchisee abandons the Franchised Business (which will be presumed if you cease operations for three consecutive days or more); (d) Franchisee loses any license required to operate the Franchised Business or Franchisee loses the right to occupy the Restaurant premises: (e) Franchisee or any Owner is convicted of, or pleads no contest to, a felony, a crime involving moral turpitude, or any other crime or offense that Franchisor believes is reasonably likely to have an adverse effect on the System; (f) there is any transfer or attempted transfer in violation of Section 12 of this Agreement; (g) Franchisee or any Owner fails to comply with the confidentiality or non-compete covenants in this Agreement; or (h) Franchisee or any Owner has made any material misrepresentations in connection with your franchise application; (i) Franchisee fails to comply with notification requirements set forth in Sections 6.1.(d) or (e) concerning investigations and Crisis Management Events; (j) Franchisee understates any payment to Franchisor by 2% or more, or understate any such payment in any amount, twice in any two-year period; (k) if an imminent threat or danger to public health or safety results from the operation of the Franchised Business; (1) Franchisee knowingly maintains false books or records or submits any false reports or statements to Franchisor; (m) you offer unauthorized products or services from the Restaurant premises or in conjunction with the Marks or Copyrighted Works; (n) you purchase items for which Franchisor has identified Approved Suppliers from an unapproved source; (o) failure to pass two or more quality assurance inspections within any rolling 12-month period; or (p) Franchisor delivers to you two or more written notices of default pursuant to this Section 13 within any rolling 12-month period, or failure on 2 or more separate noticed occasions to comply with the same obligation, in any timeframe, regardless of whether or not the defaults described in such notices ultimately were cured.

13.3. <u>Termination with 10-Day Cure Period</u>. Franchisor has the right to terminate this Agreement, which such termination will become effective upon delivery of written notice of termination, if you fail to cure the following defaults within 10 days after delivery of written notice: (a) failure to obtain or maintain required insurance coverage; (b) failure to pay any amounts due to Franchisor; (c) failure to pay any amounts due to your trade creditors (unless such amount is subject to a bona fide dispute) or premises landlord; (d) failure to pay any amounts for which Franchisor has advanced funds for or on your behalf, or upon which Franchisor is acting as guarantor of your obligations; (e) your violation of any provision of this Agreement concerning the use and protection of the Marks or Copyrighted Works; or (f) your violation of any provision of this Agreement concerning the preparation, service, appearance or quality of Layne's Chicken Fingers products.

13.4. <u>Termination with 30-Day Cure Period</u>. Except as otherwise provided in this Section 13, Franchisor has the right to terminate this Agreement, for which termination will become effective upon delivery of written notice of termination, if you fail to cure any curable default within 30 days after delivery of written notice.

13.5. <u>Termination Related to Death or Permanent Incapacity</u>. Franchisor has the right to terminate this Agreement if an approved transfer as required by Section 12.9 is not effected within the designated time

frame following a death or permanent incapacity (mental or physical).

13.6. <u>Cross-Default</u>. Any default under any agreement between Franchisee and Franchisor or its Affiliates, and failure to cure within any applicable cure period, shall be considered a default under this Agreement and shall provide an independent basis for termination of this Agreement. If Franchisee signs a Development Agreement, default and termination of the Development Agreement shall not automatically provide grounds for termination of this Agreement.

13.7. <u>Step In Rights</u>. To prevent any interruption of the business of the Restaurant, Franchisee hereby authorizes Franchisor, and Franchisor shall have the right, but not the obligation, to operate the Restaurant on your behalf for as long as Franchisor deems necessary and practical, and without waiver of any other rights or remedies Franchisor may have under this Agreement, in the event that: (a) Franchisee's Operations Manager is absent or incapacitated by reason of illness, death or disability and, therefore, in Franchisor's sole determination, Franchisee is not able to operate the Restaurant in full compliance with this Agreement, or (b) any allegation or claim is made against your or any of your Owners, or the operation of the Restaurant, involving or relating to fraudulent, deceptive or illegal practices or activities. If Franchisor undertakes to operate the Restaurant pursuant to this Section 13.7., Franchisor shall have the right to collect and pay from the revenues of the Restaurant all operating expenses including, without limitation, Royalty Fees, Brand Development Fees, and employee salaries, and further shall be entitled to collect, as compensation for its efforts, a reasonable management fee not to exceed 10% of Gross Revenues. Franchisee shall indemnify and hold harmless Franchisor from any and all claims arising from the alleged acts and omissions of Franchisor and its representatives.

13.8. <u>Additional Remedies</u>. In addition to, or in lieu of, termination of this Agreement, in its sole discretion, Franchisor may require the Restaurant be closed during any cure period relating to a default based on public health and safety concerns.

### 13.9. Default or Pre-Terminate Rights.

Prior to the termination of this Agreement, if the Franchisee fails to pay any amounts owed to the Franchisor or our affiliates or fails to comply with any term of this Agreement, then in addition to any right Franchisor may have to terminate this Agreement or to bring a claim for damages, Franchisor will have the right to take the actions as set forth below and continue them until Franchisee has cured the default to Franchisor's satisfaction. The taking of any of the actions permitted in Section 14 will not suspend or release the Franchisee from any obligation that would otherwise be owed to us or our affiliates under the terms of this Agreement. Franchisor has the option to:

- (a) Remove the listing of the Franchised Business from all advertising published or approved by us;
- (b) Cease listing your Franchised Business on any Technology Platforms;
- (c) Prohibit the Franchisee from attending any meetings or programs held or sponsored by the Franchisor;
- (d) Terminate the Franchisee's access to any computer system or software Franchisor owns, maintains or licenses to the Franchisee (whether licensed by the Franchisor or its affiliates);
- (e) Suspend all services the Franchisor or its affiliates provide to the Franchisee under this Agreement or otherwise;
- (f) Contact the Franchisee's landlord, lenders, and/or suppliers, regarding the status of the Franchisee's operations, and provide copies of any default or other notices to the Franchisee's landlords, lenders and suppliers; and/or
- (g) In addition, if the Franchisee notifies the Franchisor that the Franchisee is closing the Franchised Business or otherwise communicates to others that the Franchisee is closing the Franchised Business, the Franchisee agrees that the Franchisee's billing processor may

withhold up to one-half (1/2) of monies that would otherwise be payable to cover any post termination obligations the Franchisee may have, including to reimburse future fees paid by the Franchisee customers for periods beyond the closing date.

The Franchisor's actions as outlined in Section 13.7 may continue until the Franchisee has brought the accounts current, cured any default and complied with the Franchisor's requirements, and the Franchisee has acknowledged the same in writing. The taking of any of the actions permitted in this section will not suspend or release the Franchisee from any obligation that would otherwise be owed to the Franchisor or its affiliates under the terms of this Agreement or otherwise.

## 14. OBLIGATIONS UPON TERMINATION OR EXPIRATION

## 14.1 Liquidated Damages.

If, prior to the Expiration Date, Franchisee terminates this Agreement without good cause, or if Franchisor terminates this Agreement on account of Franchisee's material default hereof, the parties acknowledge and agree that the Franchisor will suffer damages for the loss of the benefit bargained for in this Agreement and cause irreparable damage to the integrity of the franchise system. As compensation for these damages Franchisor shall be entitled to collect from Franchisee, in addition to all other amounts due Franchisor (including, without limitation, any payments due to the Franchisor under this Agreement), liquidated damages calculated as an amount equal to (a) the product of Franchisee's "Average Fees", multiplied by the lesser of (i) twenty-four months, or (ii) the number of full months remaining in the franchise term. For purposes of this calculation, "Average Fees" means total Royalty Fees and Brand Development Fee Contributions for the twelve-month period immediately preceding termination, divided by twelve.

If the Franchised Business has been operating for less than twelve months at the time of termination, "Average Fees" means total Royalty Fees and Brand Development Fee Contributions for the period of operation divided by the number of months in operation. Franchisee acknowledges and agrees that, in the event of Franchisee's violation of this Agreement by premature closure, abandonment, or termination due to violation of this Agreement, proof of actual damages would be difficult and that the formula for calculating liquidated damages contained herein is a reasonable estimate of what actual damages would be. The foregoing formula does not result in a penalty. Franchisor has an expectation that Franchisee's franchised business will be open and operating for the full Term of the Agreement. An early closure reduces Franchisor's revenue and damages our image in the public. Calculating the value and expense of this injury is difficult to determine and may be hard to calculate with specificity, but the parties acknowledge the injury. Therefore, the parties have elected to agree in advance to calculation of liquidated damages to compensate Franchisor for its damages and to provide certainty to Franchisee of the amounts due.

14.2 <u>Cease Operation of Restaurant</u>. Upon termination or expiration of this Agreement, all rights granted hereunder shall terminate and you shall immediately cease to operate the Restaurant under this Agreement, and shall not thereafter, directly or indirectly, represent to the public or hold itself out as a present or former franchisee of Franchisor.

14.3 <u>Cease Use of Marks: Copyrighted Works: Cancellation of Fictitious Name: Assignment of E-mail</u> <u>Addresses, URLs, Domain Names, Internet Listings</u>. Franchisee shall immediately cease all use of the Marks, Copyrighted Works, and Confidential Information. Franchisee shall cancel any assumed name registration containing the Marks. Franchisee shall, at Franchisor's option and request, assign to Franchisor all rights to all e-mail addresses, URLs, domain names, Internet listings, and Internet accounts related to the Franchised Business. Franchisee hereby appoints Franchisor as its attorney-in-fact with full power and authority for the sole purpose of assigning these rights to Franchisor. This appointment shall be deemed to be coupled with an interest and shall continue in full force and effect until the termination or expiration of this Agreement.

14.3. Assignment of Lease: De-Identification. At Franchisor's request, Franchisee shall assign to Franchisor or its designee Franchisee's interest in the lease, including the Franchisee's interest in all leasehold improvements, without additional compensation. If Franchisor does not request assignment of the lease before or as of the date of expiration or termination of this Agreement, then within 20 days after termination or expiration of this Agreement, Franchisee shall modify the Restaurant premises (including, without limitation, the changing of the color scheme and other distinctive design features, and the changing of and assigning to Franchisor of, the telephone numbers) as may be necessary to distinguish the appearance of the Franchised Location from that of other LAYNE'S CHICKEN FINGERS Restaurants, and shall make such specific additional changes to the Franchised Location as Franchisor may reasonably request for that purpose. If Franchisee fails to de-identify the Restaurant premises within a reasonable time, Franchisee hereby grants a license to Franchisor's personnel and designees to enter the Restaurant premises and take all actions necessary to de-identify the premises as a LAYNE'S CHICKEN FINGERS Restaurant including, without limitation, removing all signage, advertising materials, trade dress, displays, proprietary equipment, Proprietary Products, and any other items which display the Marks or reflect Franchisor's trade dress. Franchisor may charge a reasonable fee for its services; you agree to pay the fee on demand and to reimburse Franchisor for all de-identification related costs that it incurred.

14.4. <u>Return of Manuals and Other Confidential Information</u>. Franchisee shall immediately deliver to Franchisor the Manuals and all other manuals, records, correspondence, files, and any instructions containing Confidential Information relating to the operation of the Franchised Business which are in your possession; and all copies thereof (all of which are acknowledged to be the property of Franchisor).

14.4.1 Franchisee agrees that upon termination or expiration of this Agreement, Franchisee will return to the Franchisor all copies of the Customer List, including past customers, present customers, and prospective customers, and shall not thereafter use the Customer List or contact the Customers.

14.5 <u>Franchisor's Right to Purchase Fixtures and Tangible Assets</u>. Franchisor has the option to purchase your interest (if any) in any or all of the Restaurant's leasehold improvements, furniture, fixtures, equipment, inventory, supplies, and interior and exterior signs. The purchase price for your interest in the Restaurant's leasehold improvements will be \$10 and the purchase price for all other assets will be the lesser of your cost or the then-current fair market value, to be determined by a qualified independent third-party of Franchisor's choosing, and may set-off against the purchase price any amounts that you owe to Franchisor. If the parties are unable to reach agreement as to the fair market value of the assets of the Restaurant to be purchased by Franchisor, the parties hereby agree to appoint an independent appraiser to make such determination, whose determination will be binding upon the parties. The fees and expenses of such appraisal shall be paid in equal proportions by the parties. If you do not object to the proposed appraiser within twenty (20) days after our notice, such appraiser will be deemed approved by both parties. Franchisor shall exercise its option by written notice to you delivered before or within 30 days after the date of expiration or termination of this Agreement.

14.6 <u>Sums Owed to Franchisor</u>. Franchisee shall promptly pay all sums owing to Franchisor and its affiliates, and all damages, costs and expenses, including reasonable attorneys' fees and costs, incurred by Franchisor as a result of any default by Franchisee or in connection with obtaining injunctive or other relief for the enforcement of any provisions of this Section 14., which such obligation shall give rise to and remain a lien in favor of Franchisor against any and all assets of Franchisee, until such obligations are paid in full.

## **15. COVENANTS**

15.1 <u>Non-Competition During Term of Agreement</u>. Franchisee and each Owner acknowledge that Franchisee and each Owner will receive valuable specialized training and Confidential Information, including, without limitation, information regarding the operational, sales, promotional, and marketing methods and techniques and trade secrets of Franchisor and the System. Franchisee and each Owner

covenant and agree that during the term of this Agreement, except as otherwise approved in writing by Franchisor, Franchisee and, if applicable, such Owner, shall not, either directly or indirectly, for yourselves, or through, on behalf of, or in conjunction with any person, or legal entity:

15.1.1. Divert or attempt to divert any present or prospective customer of the Franchised Business to any competitor, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Marks and the System.

15.1.2. Own, maintain, advise, operate, engage in, be employed by, make loans to, invest in, provide any assistance to, or have any interest in (as owner or otherwise) or relationship or association with, any restaurant, or delivery or carry out business, that offers primarily chicken fingers, tenders, and/or strips other than a LAYNE'S CHICKEN FINGERS Restaurant operated pursuant to a then-currently effective franchise agreement with Franchisor at any location within the United States, its territories or commonwealths, or any other country, province, state or geographic area in which Franchisor or its Affiliates have used, sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks.

15.2Non-Competition After Expiration or Termination of Agreement. For a continuous two-year period commencing upon a transfer permitted under Section 12 of this Agreement, expiration of this Agreement (without renewal), or termination of this Agreement (regardless of the cause for termination), Franchisee shall not either directly or indirectly, for yourselves, or through, on behalf of, or in conjunction with any person, persons, or legal entity, own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in or relationship or association with any restaurant, or delivery or carry out business, that offers chicken fingers, tenders, and/or strips as a primary or significant menu item, other than a LAYNE'S CHICKEN FINGERS Restaurant operated pursuant to a then-currently effective franchise agreement with Franchisor, and (a) is, or is intended to be, located at the location of the former Restaurant; (b) within a 10mile radius of the Restaurant; or (c) within a 10-mile radius of any other LAYNE'S CHICKEN FINGERS Restaurant in existence or under development at the time of such expiration, termination or transfer. If any Owner ceases to be an Owner of the franchisee for any reason during the franchise time, the foregoing covenant shall apply to the departing Owner for a two-year period beginning on the date such person ceases to meet the definition of an Owner. The obligations described in this Section 15.2 shall be tolled during any period of noncompliance.

15.3. <u>Additional Provisions</u>. The parties acknowledge and agree that Franchisor has the right, in its sole discretion, to reduce the scope of any covenant set forth in Sections 15.1 and 15.2, or any portion thereof, without Franchisee's consent or the consent of any Owner, effective immediately upon delivery of written notice to the affected party; and the Franchisee and each Owner agree that such person shall comply forthwith with any covenant as so modified. Franchisee and each Owner expressly agree that the existence of any claims you may have against Franchisor, whether or not arising from this Agreement, shall not constitute a defense to Franchisor's enforcement of the covenants in this Article 15. Franchisee agrees to pay all costs and expenses (including reasonable attorneys' fees) incurred by Franchisor in connection with the enforcement of this Article 15.

15.4. <u>Covenants from Individuals</u>. Each individual who attends Franchisor's training program and other key employees designated by Franchisor shall be required to sign a confidentiality and non-compete agreement substantially in the form attached as <u>Attachment D-2</u> to this Agreement. Franchisee shall be responsible for ensuring compliance with such agreement.

15.5. <u>Breach of Covenants Causes Irreparable Injury</u>. Franchisee acknowledges that your violation of any covenant of this Article 15 would result in irreparable injury to Franchisor for which no adequate remedy at law may be available, and Franchisee consents to the issuance of, and agrees to pay all court

costs and reasonable attorneys' fees incurred by Franchisor in obtaining, without the posting of any bond, an ex parte or other order for injunctive or other legal or equitable relief with respect to such conduct or action.

15.6. <u>Exception for Publicly Held Companies</u>. The foregoing restrictions shall not apply to your ownership or any Owner's ownership of less than a 5% beneficial interest in the outstanding equity securities of any company registered under the Securities Act of 1933 or the Securities Exchange Act of 1934.

15.7. Improvements. If Franchisee, your employees, or Owners develop any new concept, process or improvement in the operation or promotion of a LAYNE'S CHICKEN FINGERS Restaurant ("Improvement"), you agree to promptly notify Franchisor and provide Franchisor with all necessary related information, without compensation. Any such Improvement shall become Franchisor's sole property and Franchisor shall be the sole owner of all related patents, patent applications, and other intellectual property rights. Franchisee and your Owners hereby assign to Franchisor any rights Franchisee or your Owners may have or acquire in the Improvements, including the right to modify the Improvement, and waive and/or release all rights of restraint and moral rights therein and thereto. Franchisee and your Owners agree to assist Franchisor in obtaining and enforcing the intellectual property rights to any such Improvement in any and all countries and further agree to execute and provide Franchisor with all necessary documentation for obtaining and enforcing such rights. Franchisee and your Owners hereby irrevocably designate and appoint Franchisor as agent and attorney-in-fact for you and for them to execute and file any such documentation and to do all other lawful acts to further the prosecution and issuance of patents or other intellectual property right related to any such Improvement. In the event that the foregoing provisions of this Section 15.7 are found to be invalid or otherwise unenforceable, you and your Owners hereby grant to Franchisor a worldwide, perpetual, non-exclusive, fully-paid license to use and sublicense the use of the Improvement to the extent such use or sublicense would, absent this Agreement, directly or indirectly infringe on you or your Owners' rights therein.

15.8 Enforcement of Covenants. Franchisee acknowledges and agrees that (i) this section is reasonable because it promotes and protects the subject matter of this Agreement and/or the underlying relationship and/or deters any potential conflict of interest; (ii) the time, territory, and scope of the covenants provide in this Section are reasonable and necessary for the protection of our legitimate business interests; (iii) Franchisee has received sufficient and valid consideration in exchange for those covenants; (iv) enforcement of the same would not impose undue hardship because you have sufficient professional skills; and (v) the period of protection provided by these covenants will not be reduced by any period of time during which you are in violation of the provisions of those covenants or any period of time required for enforcement of those covenants. To the extent that this Section is judicially determined to be unenforceable by virtue of its scope or in terms of area, restricted activity or length of time, but may be made enforceable by reductions of any or all thereof, the same will be so modified and enforced to the fullest extent permissible. You agree that the existence of any claim you may have against us, whether or not arising from this Agreement, will not constitute a defense to our enforcement of the covenants contained in this Section. You acknowledge that any breach or threatened breach of this Section will cause us irreparable injury for which no adequate remedy at law is available, and you consent to the issuance of a temporary or permanent injunction prohibiting any conduct violating the terms of this Section. Such injunctive relief will be in addition to any other remedies or claims for damages that we may have.

15.9 <u>Disputed Enforceability</u>. The parties have attempted in the above Section to limit Franchisee's right to compete only to the extent necessary to protect Franchisor from unfair competition. The parties hereby expressly agree that if the scope of enforceability of the above provision is disputed at any time by Franchisee, a court or arbitrator, as the case may be, may modify this Section to the extent it deems necessary to make supervision enforceable under applicable law. In addition, Franchisor reserves the right

to reduce the scope of said provision with Franchisee's consent, at any time or times, effective immediately upon notice to Franchisee. FRANCHISEE EXPRESSLY ACKNOWLEDGES THAT IT POSSESSES SKILLS AND ABILITIES OF A GENERAL NATURE AND HAS OTHER OPPORTUNITIES TO EXPLOIT SUCH SKILLS. CONSEQUENTLY, ENFORCEMENT OF THE COVENANTS SET FORTH ABOVE WILL NOT DEPRIVE FRANCHISEE OF THE ABILITY TO EARN A LIVING.

## 16. **REPRESENTATIONS**

16.1. <u>Representations of Franchisor</u>. Franchisor represents and warrants that: (a) Franchisor is duly organized and validly existing under the law of the state of its formation; (b) Franchisor is duly qualified and authorized to do business in each jurisdiction in which its business activities or the nature of the properties it owns requires such qualification; and (c) the execution of this Agreement and the performance of the transactions contemplated by this Agreement are within Franchisor's corporate power and have been duly authorized.

## 16.2. <u>Representations of Franchisee</u>

16.2.1. Franchisee represents and warrants that the information set forth in <u>Attachment C</u> is accurate and complete in all material respects. Franchisee shall notify Franchisor in writing within 10 days of any change in the information set forth in <u>Attachment C</u>. Franchisee further represents to Franchisor that: (a) franchisee is duly organized and validly existing under the law of the state of your formation; (b) Franchisee is duly qualified and authorized to do business in each jurisdiction in which your business activities or the nature of the properties you own require such qualification; and (c) your corporate charter or written partnership or limited liability company agreement, as applicable, will at all times provide that your activities are confined exclusively to the operation of the Franchised Business. Franchisee warrants and represents that neither franchisee nor any of your Affiliates or Owners own, operate or have any financial or beneficial interest in any business that is the same as or similar to a LAYNE'S CHICKEN FINGERS Restaurant; and the execution of this Agreement and the performance of the transactions contemplated by this Agreement are within your corporate power, or if you are a partnership or a limited liability company agreement, or limited liability company agreement and have been duly authorized.

16.2.2. Franchisee acknowledges that I have conducted an independent investigation of the LAYNE'S CHICKEN FINGERS franchise opportunity, and recognize that the business venture contemplated by this Agreement involves business risks and that its success will be largely dependent on your ability as an independent business person.

16.2.3. Franchisee represents that neither Franchisor nor its agents or representatives have made any representations, and I have not relied on representations made by Franchisor or its agents or representatives, concerning actual or potential sales, expenses or profit of a Layne's Chicken Fingers Restaurant, except for any information that may have been contained in Item 19 of the Franchise Disclosure Document, delivered to you in connection with your purchase of a Layne's Chicken Fingers franchise.

16.2.4. Franchisee acknowledges that a complete copy of Franchisor's Franchise Disclosure Document was received at least 14 calendar days before this Agreement was signed or any consideration was paid to the Franchisor for your franchise rights.

16.2.5. Franchisee acknowledges that I have read and understand the terms of this Agreement and its attachments, and that I have had ample time and opportunity to consult with an attorney or business advisor of my choice about the potential risks and benefits of entering into this Agreement.

16.2.6. Franchisee represents that neither your property nor any interest in your property, nor the property of any of your Owners, officers, directors, managers, partners, agents or employees, or their

respective interests therein, have been blocked pursuant to Executive Order 13224 of September 23, 2001, pertaining to persons who commit, threaten to commit, or support terrorism ("Blocked Persons"). You represent and warrant to Franchisor that you will not accept money from or employ any Blocked Person.

16.2.7 Franchisee acknowledges that other Franchised Business franchisees have or will be granted franchisees at different times and in different situations and further acknowledge that the provisions of such franchises may vary substantially from those contained in this Agreement. Franchisee also acknowledges that because complete and detailed uniformity under varying circumstances may not be practical, there may be variations we grant to other of our Franchised Businesses (whether franchised or corporate locations that we or our affiliates operate) and you will not be entitled require us to grant similar variations or privileges to you.

16.3 Business Judgment. Notwithstanding any contrary provisions contained in this Agreement, the parties acknowledge and agree that (a) this Agreement (and the relationship of the parties which arises from this Agreement) grants Franchisor the discretion to make decisions, take actions and/or refrain from taking actions not inconsistent with your explicit rights and obligations hereunder that may affect favorably or adversely your interests; (b) Franchisor will use its business judgment in exercising such discretion based on Franchisor's assessment of Franchisor's own interests and balancing those interests against the interests, promotion and benefit of the System and Restaurants in general (including Franchisor, and its Affiliates and other franchisees), and specifically without considering your individual interests or the individual interests of any other particular franchisee (examples of items that will promote or benefit the System and Restaurants generally include, without limitation, enhancing the value of the Marks and/or LAYNE'S CHICKEN FINGERS brand, improving customer service and satisfaction, improving project quality, improving uniformity, enhancing or encouraging modernization, and improving the competitive position of the System); (c) Franchisor will have no liability to you for the exercise of its discretion in this manner and (d) even if Franchisor has numerous motives for a particular action or decision, so long as at least one motive is a reasonable business justification, no trier of fact in any legal action shall substitute its judgment for Franchisor's judgment so exercised and such action or decision will not be subject to challenge for abuse of discretion. IF FRANCHISOR TAKES ANY ACTION OR CHOOSES NOT TO TAKE ANY ACTION IN ITS DISCRETION WITH REGARD TO ANY MATTER RELATED TO THIS AGREEMENT AND ITS ACTION OR INACTION IS CHALLENGED FOR ANY REASON, THE PARTIES EXPRESSLY DIRECT THE TRIER OF FACT THAT FRANCHISOR'S RELIANCE ON A BUSINESS REASON IN THE EXERCISE OF ITS DISCRETION IS TO BE VIEWED AS A REASONABLE AND PROPER EXERCISE OF ITS DISCRETION, WITHOUT REGARD TO WHETHER OTHER REASONS FOR FRANCHISOR'S DECISION MAY EXIST AND WITHOUT REGARD TO WHETHER THE TRIER OF FACT WOULD INDEPENDENTLY ACCORD THE SAME WEIGHT TO THE BUSINESS REASON.

## 17. NOTICES

17.1 <u>Notices</u>. All notices or demands shall be in writing and shall be served in person, by Express Mail, by certified mail; by private overnight delivery; or by facsimile or other electronic system. Service shall be deemed conclusively made: (a) at the time of service, if personally served; (b) 24 hours (exclusive of weekends and national holidays) after deposit in the United States mail, properly addressed and postage prepaid, if served by Express Mail; (c) upon the earlier of actual receipt or three calendar days after deposit in the United States mail, properly addressed and postage prepaid, return receipt requested, if served by certified mail; (d) 24 hours after delivery by the party giving the notice, statement or demand if by private overnight delivery; and (e) at the time of transmission by facsimile, if such transmission occurs prior to 5:00 p.m. on a Business Day and a copy of such notice is mailed within 24 hours after the transmission. Notices and demands shall be given to the respective parties at the addresses set forth on the Summary Pages, unless and until a different address has been designated by written notice to the other party. Either party may change its address for the purpose of receiving notices, demands and other communications as in this Agreement by providing a written notice given in the manner aforesaid to the other party.

## **18. CONSTRUCTION**

18.1. Entire Agreement. This Agreement represents the entire, fully integrated agreement between the parties and supersedes all other negotiations, agreements, representations, and covenants, oral or written, concerning the subject matter hereof. Except for Franchisor's unilateral rights under this Agreement, no amendment, change, or variance from this Agreement shall be binding on either party unless mutually agreed to by the parties and executed by their authorized officers or agents in writing. Nothing in this Agreement is intended to disclaim any representation made in the franchise disclosure document delivered to you in connection with your purchase of a Layne's Chicken Fingers franchise. You and we must acknowledge that we want all terms of our business relationship to be defined in this written agreement and that neither of us want to enter into a business relationship with the other for which any terms or obligations are subject to any oral statements or in which oral statements serve as the basis for creating rights or obligations different than or supplementary to the rights and obligations as set forth in this Agreement. Therefore, you and we agree that this Agreement will supersede and cancel any prior and/or contemporaneous discussions between us. We each agree that we placed and will place no reliance on any such discussions.

18.2. <u>No Waiver</u>. No waiver or modification of this Agreement or of any covenant, condition, or limitation herein contained shall be valid unless the same is made in writing and duly executed by the party to be charged therewith. No evidence of any waiver or modification shall be offered or received in evidence in any proceeding, arbitration, or litigation between the parties arising out of or affecting this Agreement, or the rights or obligations of any party hereunder, unless such waiver or modification is in writing, duly executed as aforesaid.

18.3. <u>Severability</u>. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement.

18.4. <u>Survival of Terms</u>. Any provision or covenant of this Agreement which expressly or by its nature imposes obligations beyond the expiration or termination of this Agreement shall survive such expiration or termination.

18.5. <u>Definitions and Captions</u>. Unless otherwise defined in this body of this Agreement, capitalized terms have the meaning ascribed to them in <u>Attachment A</u> ("Glossary of Additional Terms"). All captions in this Agreement are intended for the convenience of the parties, and none shall be deemed to affect the meaning or construction of any provision of this Agreement.

18.6. <u>Persons Bound</u>. This Agreement shall be binding on the parties and their respective successors and assigns. Each Owner shall execute the Guaranty and Personal Undertaking attached as <u>Attachment D-1</u>. Failure or refusal to do so shall constitute a breach of this Agreement. You and each Owner shall be joint and severally liable for each person's obligations hereunder and under the Guaranty and Personal Undertaking.

18.7. <u>Rules of Construction</u>. Neither this Agreement nor any uncertainty or ambiguity in this Agreement shall be construed or resolved against the drafter of this Agreement, whether under any rule of construction or otherwise. Terms used in this Agreement shall be construed and interpreted according to their ordinary meaning. If any provision of this Agreement is susceptible to two or more meanings, one of which would render the provision enforceable and the other(s) which would render the provision unenforceable, the provision shall be given the meaning that renders it enforceable.

18.8. <u>Timing</u>. Time is of the essence with respect to all provisions in this Agreement. Notwithstanding the foregoing, if performance of either party is delayed on account of a Force Majeure, the applicable deadline for performance shall be extended for a period commensurate with the Force Majeure, but not to

exceed 12 months.

## **19. APPLICABLE LAW; DISPUTE RESOLUTION**

19.1. <u>Choice of Law</u>. This Agreement and all claims arising out of or related to this Agreement or the parties' relationship created hereby shall be construed under and governed by the laws of the State of Texas (without giving effect to any conflict of laws).

## 19.2. Mediation.

19.2.1. The parties acknowledge that during the term and any extensions of this Agreement certain disputes may arise that the parties are unable to resolve, but that may be resolvable through mediation. Except as otherwise provided in this Agreement, Franchisor, you, and each Owner agree to submit any claim, controversy or dispute between Franchisor or its Affiliates (and Franchisor's and its Affiliate's respective owners, officers, directors, agents, representatives and/or employees) and you or your Affiliates (and your Owners, agents, representatives and/or employees) to mediation before bringing such claim, controversy or dispute in a court or before any other tribunal. Excepted from mediation under this Section 19.2 are claims related to Franchisee's nonpayment of any fees under this Agreement to Franchisor. Any information disclosed by either party in mediation may only be used for those purposes and may not be used in any following litigation or arbitration. Mediation must be conducted in person, and no telephonic or electronic appearance by any of the parties or their counsel is permitted except for the purposes of scheduling mediation or discussing non-material mediation-related matters.

19.2.2. The mediation shall be conducted by a mediator agreed upon by Franchisor and you and, failing such agreement within not more than 15 days after either party has notified the other of its desire to seek mediation, by the American Arbitration Association or any successor organization ("AAA") in accordance with its rules governing mediation. Mediation shall be held at the offices of the AAA in the city in which Franchisor maintains its principal place of business at the time the mediation is initiated. The costs and expenses of mediation, including the compensation and expenses of the mediator (but excluding attorneys' fees incurred by either party), shall be borne by the parties equally.

19.2.3. If the parties are unable to resolve the claim, controversy or dispute within 90 days after the mediator has been chosen, then, unless such time period is extended by written agreement of the parties, either party may bring a legal proceeding pursuant to Section 19.3. The parties agree that statements made during such mediation proceeding will not be admissible for any purpose in any subsequent legal proceeding.

19.2.4. Notwithstanding the foregoing provisions of this Section 19.2, the parties' agreement to mediate shall not apply to controversies, disputes or claims related to or based on amounts owed to Franchisor pursuant to this Agreement, ownership of the Marks, ownership of Copyrighted Works, or Franchisor's Confidential Information. Moreover, regardless of this mediation agreement, Franchisor and you are required in a proper case to seek temporary restraining orders and temporary or preliminary injunctive relief in any court of competent jurisdiction.

19.2.5. Neither illness, Covid, inconvenience, weather, or any other reason shall serve to excuse your personal appearance for mediation.

## 19.3 <u>Arbitration</u>.

19.3.1 Any dispute, controversy, or claim arising out of or relating to this Agreement and the relationships created hereby must be resolved by arbitration. The arbitration shall be administered in accordance with the Commercial Rules of the AAA. Excepted from this requirement to arbitrate under this Section 19.3 are claims related to Franchisee's nonpayment of any fees under this Agreement to Franchisor.

Any information disclosed by either party in mediation or pre-arbitration settlement discussions may only be used for those purposes and may presented as evidence in arbitration. Parties and their counsel must be present, in-person, for the final hearing, and any telephonic or electronic appearances are reserved for prehearing matters and remote non-party witnesses only. The Franchisee acknowledges and expressly agrees that the Franchisor requires strict compliance with all terms and provisions of this Section 19.3. The Arbitrator must be a person experienced in food service franchising or franchise law who has no prior business or professional relationship with either party. All matters relating to arbitration will be governed by the Federal Arbitration Act (9 U.S.C. §§ 1 et seq.) ("FAA"). Judgment upon the arbitrator's award may be entered in any court of competent jurisdiction, and the arbitrator must state in writing the reasoning upon which the award is based. The costs and expenses of arbitration paid to the AAA or to the arbitrator will be paid equally by the parties. All other arbitration- related expenses, including but not limited to attorneys' fees and travel expenses, will be paid by the party which incurred such expense.

19.3.2. Arbitration will be conducted in the city in which Franchisor maintains its principal business office at the time of the arbitration. Arbitration will be conducted on an individual, not a class-wide basis, and an arbitration proceeding between the parties and their respective Owners, officers, directors, agents, and/or employees may not be consolidated with any other arbitration proceeding between Franchisor and any other person. The arbitrator has no power or authority to award punitive damages.

19.3.3. Any disputes concerning the enforceability or scope of this arbitration provision must be resolved pursuant to the FAA, and the parties agree that the FAA preempts any state law restrictions (including the site of the arbitration) on the enforcement of this arbitration provision. If, prior to an Arbitrator's final decision, either Franchisee or Franchisor commences an action in any court for a claim that arises out of or relates to this Agreement (except for the purpose of enforcing this arbitration provision or as otherwise permitted by this Agreement), the party bringing the action in court will be responsible for the other party's expenses of enforcing this arbitration provision, including court costs, arbitration filing fees, and other costs and attorneys' fees.

19.3.4. If Franchisee institutes any claim subject to this arbitration proceeding in any court, and Franchisor succeeds in a motion to compel arbitration of the claim, Franchisee must reimburse Franchisor its reasonable attorneys' fees and costs in defending the action and in its motion to compel arbitration.

19.3.5. Franchisee shall not assert any claim or cause of action against us, our officers, directors, shareholders, employees, or affiliates after two years following the event giving rise to such claim or cause of action.

19.3.6. Notwithstanding the foregoing provisions of this Section 19.3., the parties' agreement to arbitrate will not apply to controversies, disputes, or claims related to or based on fees that you are obligated to pay pursuant to this Agreement, or to any action for injunctive relief initiated by Franchisor to enforce any provision concerning your use or ownership of the Marks or Copyrighted Works, or Franchisor's Confidential Information. Moreover, regardless of this arbitration agreement, Franchisor and you are required in a proper case to seek temporary restraining orders and temporary or preliminary injunctive relief in any court of competent jurisdiction.

19.3.7. Notwithstanding the foregoing, Franchisor has the right to apply to any court of competent jurisdiction for injunctive relief to prevent continued or threatened harm while arbitration is pending. You and your Owners irrevocably consent to personal jurisdiction in the state and federal courts located in the county in which Franchisor maintains its principal place of business for this purpose.

19.3.8 For avoidance of doubt, this provision specifically requires both parties to arbitrate our disputes through the American Arbitration Association ("AAA"). The arbitration process allows the disputes to be heard and decided by one arbitrator, selected using the AAA's standard selection process,

apply the law to the facts and evidence presented and where we will not use the local court system or its judges. By signing this franchise agreement, you are consenting to resolve disputes through arbitration administered by the AAA, using the current AAA commercial rules.

19.3.9 Neither illness, Covid, inconvenience, weather, or any other reason shall serve to excuse your personal appearance for depositions or evidentiary hearings.

19.4. <u>Venue</u>. With respect to any controversies, disputes or claims which are not finally resolved through mediation as provided in Section 19.2, the parties agree that any action brought by either party against the other in any court, whether federal or state, shall be brought and maintained exclusively in the state or federal court serving the judicial district in which Franchisor maintains its principal place of business at the time the action is initiated, and the parties hereby waive all questions of personal jurisdiction or venue for the purpose of carrying out this provision. Nothing in this Agreement contained shall bar Franchisor's right to seek injunctive relief from any court of competent jurisdiction; and you agree to pay all costs and reasonable attorneys' fees incurred by Franchisor in obtaining such relief.

19.5. <u>Non-exclusivity of Remedy</u>. No right or remedy conferred upon or reserved to Franchisor or you by this Agreement is intended to be, nor shall be deemed, exclusive of any other right or remedy in this Agreement or by law or equity provided or permitted, but each shall be cumulative of every other right or remedy.

19.6. <u>WAIVER OF JURY TRIAL</u>. EACH PARTY IRREVOCABLY WAIVES TRIAL BY JURY IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, BROUGHT BY EITHER OF THEM AGAINST THE OTHER, WHETHER OR NOT THERE ARE OTHER PARTIES IN SUCH ACTION OR PROCEEDING.

19.7. <u>WAIVER OF PUNITIVE DAMAGES</u>. THE PARTIES HEREBY WAIVE TO THE FULLEST EXTENT PERMITTED BY LAW ANY RIGHT TO OR CLAIM OF ANY PUNITIVE OR EXEMPLARY DAMAGES AGAINST THE OTHER AND AGREE THAT IN THE EVENT OF A DISPUTE BETWEEN THEM EACH SHALL BE LIMITED TO THE RECOVERY OF ANY ACTUAL DAMAGES SUSTAINED BY IT.

19.8. <u>Time Limitation to Bring a Claim</u>. No legal action or proceeding may be brought against Franchisor or its officers, directors, agents, or employees, for any claim or cause of action (whether sounding in contract, tort, or otherwise) unless such action or proceeding is instituted within two years and one day from the date the claim or cause of action accrued. This provision is intended to shorten any applicable statute of limitations to the extent permitted by law.

19.9. <u>Attorneys' Fees</u>. If either party commences a legal action against the other party arising out of or in connection with this Agreement, the prevailing party shall be entitled to have and recover from the other party its reasonable attorneys' fees and costs of suit.

19.10. <u>Counterparts</u>. This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which together shall constitute one agreement.

19.11. <u>No Representations; No Reliance</u>. You acknowledge, expressly represent, and warrant that, except for representations made in Franchisor's franchise disclosure document, Franchisor has made no representations, warranties, or guarantees, express or implied, as to the potential revenues, profits or services of the business venture contemplated under this Agreement, and that you have not relied on any such representations in making your decision to purchase a LAYNE'S CHICKEN FINGERS franchise. You further acknowledge, expressly represent, and warrant that neither Franchisor nor its representatives have made any statements inconsistent with the terms of this Agreement.

### 20. MISCELLANEOUS PROVISIONS

20.1. <u>Disavowal of Oral Representations</u>. Franchisee and Franchisor must acknowledge that we want all terms of our business relationship to be defined in this written agreement and that neither of us want to enter into a business relationship with the other which any terms or obligations are subject to any oral statements or in which oral statements serve as the basis for creating rights or obligations different than or supplementary to the rights and obligations as set forth in this Agreement. Therefore, you and we agree that this Agreement will supersede and cancel any prior and/or contemporaneous discussions between us. We each agree that we placed and will place no reliance on any such discussions. You agree that no representations have been made to you concerning this Agreement or the Franchised Business other than contained in this agreement and in the Franchise Disclosure Document you received before you signed this Agreement (the "FDD"). You agree that no claims, representations, warranties, or guarantees express or implied regarding actual or potential earnings sales profits or success of your Franchised Business have been made to you other than as forth in item 19 of the FDD.

20.2. <u>Other Franchisees</u>. Franchisee acknowledge that other Layne's Chicken Fingers franchisees have or will be granted franchises at different times and in different situations, and further acknowledge that the provisions of such franchises may vary substantially from those contained in this Agreement. Franchisee also acknowledge that because complete and detailed uniformity under varying circumstances may not be practical, there may be variations we grant to other of our Layne's Chicken Fingers restaurants (whether franchised, or restaurants that the Franchisor or its affiliates operate), and will not be entitled to require Franchisor to grant similar variations or privileges to the Franchisee.

20.3 <u>Franchisee's Acknowledgement</u>. Franchisor must be protected against the potential for unfair competition by Franchisee's use of Franchisor's training, assistance, Confidential Information, and Trade Secrets in direct competition with Franchisor. Franchisee further acknowledges that Franchisor would not have entered into this Agreement or shared the Confidential Information, Trade Secrets, and other information with Franchisee absent Franchisee's agreement to strictly comply with the provisions of this Section. Franchisee acknowledges that as a Franchisee of Franchisor, it will have access to Franchisor's Trade Secrets and Confidential Information and therefore be in a unique position to use the special knowledge gained as a franchisee. Franchisee acknowledges that a breach of the covenants contained in this Section will be deemed to threaten immediate and substantial irreparable injury to Franchisor. Accordingly, Franchisee agrees that Franchisor will have the right without prior notice to Franchisee, to obtain immediate injunctive relief without limiting any other rights or remedies and without posting a bond.

[Signature Page to Follow]

IN WITNESS WHEREOF, the parties hereto, intending to be legally bound hereby have duly executed this Agreement as of the Effective Date.

## FRANCHISOR: LAYNE'S CHICKEN FRANCHISING LLC

**FRANCHISEE:** 

Ву:\_\_\_\_\_ , Its:

By: <u>Samir Wattar, Chief Operating Officer</u>

## LAYNE'S CHICKEN FRANCHISING, LLC

#### FRANCHISE AGREEMENT

#### ATTACHMENT A

#### GLOSSARY OF ADDITIONAL TERMS

"Account" means your commercial bank operating account.

"Affiliate" means an affiliate of a named person identified as any person or entity that is controlled by, controlling or under common control with such named person.

"Agreement" means the Franchise Agreement.

"Business Day" means each day other than a Saturday, Sunday, U.S. holiday or any other day on which the Federal Reserve is not open for business in the United States.

"Business Entity" means any person with the power to enter into contracts, other than a natural person. The term includes a corporation, limited liability company, limited partnership, and trust.

"Captive Market" means any facility serving a captive market, including department stores, supermarkets, shopping malls, amusement parks, airports, train stations, travel plazas, casinos, nightclubs, restaurants, public facilities, college and school campuses, arenas, stadiums, ballparks, hospitals, office buildings, convention centers, airlines (in-flight service), military bases, and any other mass gathering events or locations, and facilities of any kind for which food and/or beverage service rights are contracted to a third party or parties (including, but not limited to, designated road ways and facilities adjacent thereto). As used herein, the term "shopping malls" includes any retail center (enclosed or open), including "outlet malls," with an aggregate gross leasable area in excess of 350,000 square feet.

"Confidential Information" means all trade secrets, standards, and other elements of the System; all customer information; all information contained in the Manuals; Franchisor's proprietary recipes and standards and specifications for product preparation, packaging and service; financial information; marketing data; vendor and supplier information; all other knowledge, trade secrets, or know-how concerning the methods of operation of the Franchised Business which may be communicated to you, or of which you may be apprised, by virtue of their operation under the terms of the Franchise Agreement, and all other information that Franchisor designates.

"Controlling Interest" means: (a) if you are a corporation or a limited liability company, that the Owners, either individually or cumulatively (i) directly or indirectly own at least 51% of the shares of each class of the developer entity's issued and outstanding capital stock or membership units, as applicable; and (ii) are entitled, under its governing documents and under any agreements among the Owners, to cast a sufficient number of votes to require such entity to take or omit to take any action which such entity is required to take or omit to take under this Agreement; or (b) if you are a partnership, that the Owners (i) own at least 51% interest in the operating profits and operating losses of the partnership as well as at least 51% ownership interest in the partnership (and at least 51% interest in the shares of each class of capital stock of any corporate general partner); and (ii) are entitled under its partnership agreement or applicable law to act on behalf of the partnership without the approval or consent of any other partner or be able to cast a sufficient number of votes to require the partnership to take or omit to take any action which the partnership is required to take or omit to take under this Agreement. Any interest less than 51% of the corporation, limited liability company, or partnership is a "Non-Controlling Interest."

"Copyrighted Works" means works of authorship which are owned by Franchisor and fixed in a tangible medium of expression including, without limitation, the content of the Manual, the design elements of the Marks, Franchisor's menus, bulletins, correspondence and communications with our franchisees, training,

advertising and promotional materials, and the content and design of Franchisor's Website.

"Crisis Management Event" means any event that occurs at or about the Restaurant premises or in connection with the operation of the Franchised Business that has or may cause harm or injury to customers or employees, such as food contamination, food spoilage/poisoning, food tampering/sabotage, contagious diseases, natural disasters, terrorist acts, shootings or other acts of violence, or any other circumstance which may materially and adversely affect the System or the goodwill symbolized by the marks.

"Force Majeure" means acts of God (such as tornadoes, earthquakes, hurricanes, floods, fire or other natural catastrophe); strikes, lockouts or other industrial disturbances; war, terrorist acts, riot or other civil disturbance; epidemics; or other similar forces which could not, by the exercise of reasonable diligence, have been avoided; provided, however, that neither an act or failure to act by a government authority, nor the performance, nonperformance, or exercise of rights by your lender, contractor, or other person qualifies as a Force Majeure unless the act, failure to act, performance, non-performance, or exercise of rights resulted from a Force Majeure. Your financial or otherwise inability to perform or your insolvency is not a Force Majeure.

"Manual" means the compilation of information and knowledge that is necessary and material to the System. The term "Manual," as used in this Agreement, includes all publications, materials, drawings, memoranda, videotapes, CDs, DVDs, MP3s, and other electronic media that Franchisor from time to time may loan to you. The Manual may be supplemented or amended from time to time by letter, electronic mail, bulletin, videotape, CD, DVD, MP3, or other communications concerning the System to reflect changes in the image, specifications, and standards relating to developing, equipping, furnishing, and operating a LAYNE'S CHICKEN FINGERS Restaurant.

"Marks" means certain trade names, service marks, trademarks, logos, emblems, and indicia of origin, including, but not limited, to the mark "LAYNE'S CHICKEN FINGERS" and such other trade names, service marks, and trademarks as are now designated and may hereafter be designated by Franchisor in writing for use in connection with the System.

"Gross Revenues" is the total selling price of all services and products and all income of every other kind and nature related to your LAYNE'S CHICKEN FINGERS Restaurant (including income related to catering operations and special events and the full value of meals provided to your employees as an incident to their employment (except you may credit the value of any discounts against Gross Revenues during the week in which the meals are provided), whether for cash or credit and regardless of collection in the case of credit. Gross Revenues does not include (a) receipts from any public telephone, vending machine, or video games installed in your Restaurant, except for your share of the revenues; (b) sales (or similar) taxes that you collect from your customers if you transmit them to the appropriate taxing authority; (c) proceeds from isolated sales of trade fixtures that are not part of the products and services you offer and that do not have any material effect on the operation of your Restaurant; (d) tips or gratuities paid directly by Restaurant customers to your employees or paid to you and then turned over to these employees by you in lieu of direct tips or gratuities; or (e) returns to shippers or manufacturers; (f) client should exclude from gross revenue definition the fees paid to third-party delivery apps. For example, if Uber Eats takes a \$4 fee out of \$20 collected for an order, then franchisee's gross revenue figure doesn't include the \$4 fee. Gross Revenues also does not include proceeds from the sale of gift certificates or stored value cards (all proceeds from the sale of gift certificates and stored value cards belong to us), but it does include the redemption value of gift certificates and stored value cards at the time purchases are made. You are responsible for the accurate reporting of gift certificate and stored value card sales and the corresponding impact on Gross Revenues. Gross revenue are not reduced by the amount of any discounts on products or services sold to employees, family members, or other businesses you own or control or by the amount paid to, collected by, or shared with third-party food ordering and delivery systems with which we allow the Restaurant to do All barter

and exchange transactions for which you furnish services or products in exchange for goods or services to be provided by the vendor, supplier or customer will be valued at the full retail value bartered in exchange for the good or services provided to you. Gross Revenues also includes the proceeds of any business interruption insurance paid to you. Gross revenue also includes any payments you receive from vendors. Chargebacks are not deducted from Gross Revenues.

"Owner" means each individual or entity holding a beneficial ownership in the franchisee. It includes all shareholders of a corporation, all members of a limited liability company, all general and limited partners of a limited partnership, and the grantor and the trustee of the trust. If any "Owner" is, itself, a partnership or other entity, then the term "Owner" includes each individual or entity holding a beneficial ownership in the partnership or entity; the intent being that the term "Owner" is intended to include all individuals holding a beneficial interest in the franchisee.

"Proprietary Products" means recipes and menu items that incorporate Franchisor's trade secrets and proprietary information and products and ingredients that are manufactured according to proprietary specifications.

"Transfer" as a verb means to sell, assign, give away, transfer, pledge, mortgage, or encumber either voluntarily or by operation of law (such as through divorce or bankruptcy proceedings) any interest in this Agreement, the License, the Store, substantially all the assets of the Store, or in the ownership of the franchisee (if you are an Entity). "Transfer" as a noun means any such sale, assignment, gift, transfer, pledge, mortgage or encumbrance.

1

"You" means the franchisee identified above and its successors and assigns.

## LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE AGREEMENT ATTACHMENT B KEY TERMS

Section 1.1.1. The "Franchised Location" is at:

<u>Section 1.2.</u> The "Protected Area" is described as follows:

(excluding "Captive Markets" within the Development Area).

Section 3.1. The "Site Selection Area" is described as follows:

Section 3.5. The "Opening Date" is:

IN WITNESS WHEREOF, the parties have executed this <u>Attachment B</u> on \_\_\_\_\_\_.

# FRANCHISOR:

LAYNE'S CHICKEN FRANCHISING, LLC

FRANCHISEE:

By:\_\_\_\_

Samir Wattar, COO

By:\_\_\_\_

[Name. Title]

### LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE AGREEMENT ATTACHMENT C ENTITY INFORMATION

If Franchisee is an entity, you represent and warrant that the following information is accurate and complete in all material respects as of

(1) Franchisee is a \_\_\_\_\_\_, formed under the laws of the state of \_\_\_\_\_\_.

(2) You shall provide to Franchisor concurrently with the execution hereof true and accurate copies of the franchisee's charter documents and governing documents including Articles of Incorporation, Bylaws, Operating Agreement, Partnership Agreement, resolutions authorizing the execution hereof, and any amendments to the foregoing.

(3) You promptly shall provide such additional information as Franchisor may from time to time request concerning all persons who may have any direct or indirect financial interest in the franchisee entity.

(4) The name and address of each of Owner:

NAME	ADDRESS	NUMBER OF SHARES OR PERCENTAGE INTEREST

## FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

### FRANCHISEE:

By:\_\_\_

Samir Wattar, COO

By:\_\_\_

[Name. Title]

## LAYNE'S CHICKEN FRANCHISING, LLC

#### FRANCHISE AGREEMENT

## ATTACHMENT D-1 GUARANTY AND PERSONAL UNDERTAKING

1. I have read the Franchise Agreement between Layne's Chicken Franchising, LLC ("Franchisor") and \_\_\_\_\_\_ ("Franchisee").

2. I own a beneficial interest in the Franchisee, and would be considered an "Owner" within the definition contained in Franchise Agreement.

3. I understand that, were it not for this Guaranty and Personal Undertaking ("Guaranty"), Franchisor would not have agreed to enter into the Franchise Agreement with the Franchisee.

4. I will comply with of the provisions contained in Article 7 of the Franchise Agreement concerning the Franchisee's use of Franchisor's Marks and Copyrighted Works (as that term is defined in the Franchise Agreement). I understand that, except for the license granted to the Franchisee, I have no individual right to use the Marks or Copyrighted Works and I have no ownership interest in the Marks or Copyrighted Works.

5. I will comply with all of the provisions contained in Article 8 of the Franchise Agreement concerning the use of the Confidential Manuals and Information. I will maintain the confidentiality of all Confidential Information disclosed to me. I agree to use the Confidential Information only for the purposes authorized under the Franchise Agreement. I further agree not to disclose any of the Confidential Information, except (a) to the Franchisee's employees on a need to know basis, (b) to the Franchisee's and my legal and tax professionals to the extent necessary for me to meet my legal obligations, and (c) as otherwise may be required by law.

6. I will comply with all of the provisions contained in Article 12 of the Franchise Agreement concerning the transfer of my ownership interest in the Franchisee.

7. While I am an Owner of the Franchisee and, for a two-year period after I cease to be an Owner (or two years after termination or expiration (without renewal) of the Franchise Agreement, whichever occurs first), I will not:

(a) Divert or attempt to divert any present or prospective customer of the LAYNE'S CHICKEN FINGERS Restaurant to any competitor or do anything to harm the goodwill associated with the Marks and the System; or

(b) Own, maintain, advise, operate, engage in, be employed by, make loans to, invest in, provide any assistance to, or have any interest in (as owner or otherwise) or relationship or association with, any restaurant, or delivery or carry out business, that offers chicken fingers, tenders, and/or strips as a primary or significant menu item, other than a LAYNE'S CHICKEN FINGERS Restaurant operated pursuant to a then-currently effective franchise agreement. This restriction shall apply, while I am an Owner, to any location within the United States, its territories or commonwealths, or any other country, province, state or geographic area in which Franchisor or its Affiliates have used, sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks or operate or license others to any location that (i) is, or is intended to be, located at the location of the former Restaurant; (ii) within a 10-mile radius of the Restaurant; or (iii) within a 10-mile radius of any other LAYNE'S CHICKEN FINGERS Restaurant in existence or under development at the time I cease being an Owner (or termination or expiration of the Franchise Agreement, will be tolled during any period of my noncompliance.

8. I agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Guaranty. If all or any portion of a covenant in this Guaranty is held unreasonable or

unenforceable by a court or agency having valid jurisdiction in an unappealed final decision to which Franchisor is a party, I expressly agree to be bound by any lesser covenant subsumed within the terms of such covenant that imposes the maximum duty permitted by law, as if the resulting covenant were separately stated in and made a part of this Guaranty.

9. I understand and acknowledge that Franchisor has the right, in its sole discretion, to reduce the scope of any covenant set forth in this Guaranty, or any portion thereof, without my consent, effective immediately upon receipt by me of written notice thereof, and I agree to comply forthwith with any covenant as so modified.

10. I agree that the provisions contained in Article 19 of the Franchise Agreement will apply to any dispute arising out of or relating to this Guaranty. If Franchisor brings any legal action to enforce its rights under this Guaranty, I will reimburse Franchisor its reasonable attorneys' fees and costs.

11. I hereby guarantee the prompt and full payment of all amounts owed by the Franchisee under the Franchise Agreement.

12. I will pay all amounts due under this Guaranty within 14 days after receiving notice from Franchisor that the Franchisee has failed to make the required payment. I understand and agree that Franchisor need not exhaust its remedies against the Franchisee before seeking recovery from me under this Guaranty.

13. No modification, change, impairment, or suspension of any of Franchisor's rights or remedies shall in any way affect any of my obligations under this Guaranty. If the Franchisee has pledged other security or if one or more other persons have personally guaranteed performance of the Franchisee's obligations, I agree that Franchisor's release of such security will not affect my liability under this Guaranty.

14. I WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, INVOLVING FRANCHISOR, WHICH ARISES OUT OF OR IS RELATED IN ANY WAY TO THE FRANCHISE AGREEMENT, THE PERFORMANCE OF ANY PARTY UNDER THE FRANCHISE AGREEMENT, AND/OR THE OFFER OR GRANT OF THE FRANCHISE.

15. I understand that Franchisor's rights under this Guaranty shall be in addition to, and not in lieu of, any other rights or remedies available to Franchisor under applicable law.

16. I agree that any notices required to be delivered to me will be deemed delivered at the time delivered by hand; one Business Day after electronically confirmed transmission by facsimile or other electronic system; one Business Day after delivery by Express Mail or other recognized, reputable overnight courier; or three Business Days after placement in the United States Mail by Registered or Certified Mail, Return Receipt Requested, postage prepaid and addressed to the address identified on the signature line below. I may change this address only by delivering to Franchisor written notice of the change.

[The Signature Page Follows]

Intending to be legally bound, I have executed this Guaranty and Personal Undertaking on the date set forth below:

## **GUARANTOR**

Date:\_\_\_\_\_

Name:	 	
Address:		

% of Ownership\_\_\_\_%

## LAYNE'S CHICKEN FRANCHISING, LLC

### FRANCHISE AGREEMENT

#### **ATTACHMENT D-2**

## CONFIDENTIALITY AND NON-COMPETITION AGREEMENT

(for trained employees of \_\_\_\_\_("Franchisee"))

In accordance with the terms of this Confidentiality and Non-Competition Agreement ("Confidentiality Agreement") and in consideration of my being in a trusted position with the Franchisee, and other good and valuable consideration, the receipt and sufficiency of which is acknowledged, I hereby acknowledge and agree that:

1. Franchisee has acquired the right and franchise from Layne's Chicken Franchising, LLC ("Franchisor") to establish and operate a Franchised Business ("Franchised Business") and the right to use in the operation of the Franchised Business Franchisor's trade names, trademarks, service marks, including the service mark LAYNE'S CHICKEN FINGERS ("Marks") and the system developed by Franchisor and/or its affiliates for operation and management of Franchised Businesses ("System"), as they may be changed, improved, and further developed from time to time in Franchisor's sole discretion.

2. Franchisor possesses certain proprietary and confidential information relating to the operation of the System, which includes the Manuals, recipes, trade secrets, and copyrighted materials, methods, and other techniques and know-how "Confidential Information").

3. Any and all manuals, trade secrets, copyrighted materials, methods, information, knowledge, know-how, and techniques which Franchisor specifically designates as confidential shall be deemed to be Confidential Information for purposes of this Confidentiality Agreement.

4. In my trusted position with Franchisee, Franchisor and Franchisee will disclose the Confidential Information to me in furnishing to me the training program and subsequent ongoing training, Franchisor's operations manual ("Manual") and other general assistance during the term of this Confidentiality Agreement.

5. I will not acquire any interest in the Confidential Information, other than the right to utilize it in the operation of the Franchised Business during the term hereof, and the use or duplication of the Confidential Information for any use outside the System would constitute an unfair method of competition.

6. The Confidential Information is proprietary, involves trade secrets of Franchisor, and is disclosed to me solely on the condition that I agree, and I do hereby agree, that I shall hold in strict confidence all Confidential Information and all other information designated by Franchisor as confidential. Unless Franchisor otherwise agrees in writing, I will disclose and/or use the Confidential Information only in connection with my job duties, and will continue not to disclose any such information even after I cease to be in that position and will not use any such information even after I cease to be in that position unless I can demonstrate that such information has become generally known or easily accessible other than by the breach of an obligation of Franchisee under the Franchise Agreement.

7. Except as otherwise approved in writing by Franchisor, I shall not, while in my position with the Franchisee and for a continuous uninterrupted period commencing upon the cessation or termination of my position with Franchisee, regardless of the cause for termination, and continuing for one year thereafter, either directly or indirectly, for myself or through, on behalf of, or in conjunction with any other person, partnership, corporation, or other limited liability company own, maintain, engage in, be employed by, advise, assist, invest in, franchise, make loans to, or have any interest in any restaurant, delivery or carry-out business that offers chicken fingers, tenders, and/or strips as a primary or significant menu item within a radius of 10 miles of any LAYNE'S CHICKEN FINGERS Restaurant, as those terms are defined in the Franchise Agreement. This restriction does not apply to my ownership of less than five percent beneficial

interest in the outstanding securities of any publicly-held corporation. The one-year time period restriction will be tolled during any period of my noncompliance.

8. I agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Confidentiality Agreement. If all or any portion of a covenant in this Confidentiality Agreement is held unreasonable or unenforceable by a court or agency having valid jurisdiction in an unappealed final decision to which Franchisor is a party, I expressly agree to be bound by any lesser covenant subsumed within the terms of such covenant that imposes the maximum duty permitted by law, as if the resulting covenant were separately stated in and made a part of this Confidentiality Agreement.

9. I understand and acknowledge that Franchisor has the right, in its sole discretion, to reduce the scope of any covenant set forth in this Confidentiality Agreement, or any portion thereof, without my consent, effective immediately upon receipt by me of written notice thereof, and I agree to comply forthwith with any covenant as so modified.

10. Franchisor is a third-party beneficiary of this Confidentiality Agreement and may enforce it, solely and/or jointly with the Franchisee. I am aware that my violation of this Confidentiality Agreement will cause Franchisor and the Franchisee irreparable harm; therefore, I acknowledge and agree that the Franchisee and/or Franchisor may apply for the issuance of an injunction preventing me from violating this Confidentiality Agreement, and I agree to pay the Franchisee and Franchisor all the costs it/they incur(s), including, without limitation, legal fees and expenses, if this Confidentiality Agreement is enforced against me. Due to the importance of this Confidentiality Agreement to the Franchisee and Franchisor, any claim I have against the Franchisee or Franchisor is a separate matter and does not entitle me to violate, or justify any violation of this Confidentiality Agreement.

11. This Confidentiality Agreement shall be construed under the laws of the State of Texas. The only way this Confidentiality Agreement can be changed is in writing signed by both the Franchisee and me.

12. With respect to all claims, controversies and disputes, I irrevocably consent to personal jurisdiction and submit myself to the jurisdiction of the state courts located in Dallas County, Texas, and the United States District Court for the Northern District of Texas. I acknowledge that I am to receive valuable information emanating from Franchisor's headquarters in The Colony, Texas. In recognition of the information and its origin, I hereby irrevocably consent to the personal jurisdiction of the state and federal courts of Texas as set forth above. Notwithstanding the foregoing, I acknowledge and agree that Franchisor or the Franchisee may bring and maintain an action against me in any court of competent jurisdiction for injunctive or other extraordinary relief against threatened conduct that will cause it loss or damages, under the usual equity rules, including the applicable rules for obtaining restraining orders and preliminary and permanent injunctions.

THE PARTIES HERETO, INTENDING TO BE LEGALLY BOUND, HAVE EXECUTED THIS CONFIDENTIALITY AGREEMENT AS OF THE DATES NOTED BELOW.

[EMPLOYEE]

### ACKNOWLEDGED BY FRANCHISEE

Signature:	By:
Name:	Name:
	Title:
Title:	
Date:	Date:

## LAYNE'S CHICKEN FRANCHISING, LLC

#### FRANCHISE AGREEMENT

#### ATTACHMENT E ACH AUTHORIZATION

#### AUTHORIZATION AGREEMENT FOR DIRECT PAYMENTS (ACH DEBITS)

Please complete and sign this form.

#### FRANCHISEE INFORMATION

Franchisee Name or Legal Entity

#### LAYNE'S CHICKEN FINGERS Restaurant Number & Location

Name and Email of Person to Receive ACH Debit Advice

#### AUTHORIZATION AGREEMENT

I (we) hereby authorize Layne's Chicken Franchising, LLC ("Company") to make ACH withdrawals from my (our) account at the financial institution named below. I also authorize the Company to initiate direct deposits into this account in the event that a debit entry is made in error. I (we) acknowledge that the origination of ACH transactions to or from my (our) account must comply with the provisions of U.S. law.

I agree to indemnify the Company for any loss arising in the event that any withdrawals from my (our) account shall be dishonored, whether with or without cause and whether intentionally or inadvertently.

This agreement will remain in effect until the Company has received advanced written notice of cancellation from me (us) in such time and in such manner as to afford the Company a reasonable opportunity to act on it, and in no event shall such notice period be less than 30 days.

#### PAYOR/FRANCHISEE ACCOUNT INFORMATION

Name of Financial Instutition:	
ABA Routing Number	
Account Number:	CheckingSavings
PAYOR/FRANCHISEE SIGNATURE	
Authorized Signature (Primary):	Date:
Authorized Signature (Joint)	Date:
Account holder(s), please sign here: (Joint accounts over the account).	require the signature of all persons having authority
Places attach a voided check at right fax and mail to:	

Please attach a voided check at right, fax and mail to:

Layne's Chicken Franchising, LLC Attn: President 5750 Genesis Ct #103 Frisco, Texas 75034

#### LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE AGREEMENT

## ATTACHMENT F LEASE RIDER

 THIS LEASE RIDER ("Lease Rider") is entered into this \_\_\_\_\_\_ day of \_\_\_\_\_\_, \_\_\_\_, by and between Layne's Chicken Franchising, LLC ("Franchisor"), \_\_\_\_\_\_\_

 ("Franchisee"), and

WHEREAS, Franchisor and Franchisee are parties to a Franchise Agreement, which is dated \_\_\_\_\_

\_\_\_\_\_\_, 2022 (the "Franchise Agreement"), for the operation of a LAYNE'S CHICKEN FINGERS Restaurant (the "Restaurant"); and

WHEREAS, Franchisee and Landlord propose to enter into the lease to which this Rider is attached (the "Lease"), pursuant to which Franchisee will occupy premises located at

(the "Premises") for the purpose of operating the Restaurant in accordance with the Franchise Agreement; and

WHEREAS, Franchisor's approval of the Premises is conditioned upon the parties' execution of this Lease Rider.

NOW, THEREFORE, in consideration of Franchisor's willingness to allow Franchisee to enter the Lease with Landlord, and in consideration of the mutual undertakings and commitments set forth in this Lease Rider and in the Franchise Agreement, the receipt and sufficiency of all of which the parties acknowledge, the parties agree as follows:

1. During the term of the Franchise Agreement, Franchisee shall be permitted to use the Premises for the operation of the Restaurant and for no other purpose.

2. Landlord consents to Franchisee's installation and use of such trademarks, service marks, signs, decor items, color schemes, and related components of the LAYNE'S CHICKEN FINGERS system as Franchisor may from time to time prescribe for the Restaurant.

3. Landlord agrees to furnish Franchisor with copies of all letters and notices it sends to Franchisee pertaining to the Lease and the Premises at the same time it sends such letters and notices to Franchisee. All notices to Franchisor shall be sent to 5750 Genesis Ct., #103, Frisco, TX 75034, Attention: CEO, or to such other address of which Franchisor notifies Landlord in writing from time to time. In case of a Notice of Default or a Default notice (pass any cure period), Landlord agrees to also provide Franchisor electronic notice via e-mail to Garrett M. Reed, garrett@layneschicken.com, 817-689-1380.

4. Franchisor shall have the right, without being guilty of trespass or any other crime or tort, but has no obligation, to enter the Premises at any time and from time to time (i) to make any modification or alteration it considers necessary to protect the LAYNE'S CHICKEN FINGERS system and marks, (ii) to cure any default under the Franchise Agreement or the Lease, or (iii) to remove the distinctive elements of the LAYNE'S CHICKEN FINGERS trade dress upon the Franchise Agreement's expiration or termination. Neither Franchisor nor Landlord shall be responsible to Franchisee for any damages Franchisee might sustain as a result of any action Franchisor takes in accordance with this provision. Franchisor shall repair or reimburse Landlord for the cost of any damage to the Premises' walls, floor, or ceiling that result from Franchisor's removal of trade dress items and other property from the Premises.

5. Landlord and Franchisee hereby agree that, upon Franchisor's request and at Franchisor's direction following the expiration or termination of the Franchise Agreement, Franchisee shall assign the Lease to Franchisor or its Designee (the "Permitted Transferee") and Landlord hereby consents to such an assignment and agrees not to impose any assignment fee or similar charge, or to increase or accelerate rent

under the Lease, in connection with such an assignment. The original Franchisee shall continue to guarantee the Lease. Landlord and Franchisee also agree that, following the expiration or termination of the Franchise Agreement but before Franchisor requests an assignment of the Lease as referenced above, Franchisor or its Designee may, upon Franchisor's notice to Landlord and Franchisee, assume possession of the Premises for up to ninety (90) days, the specific amount of time to be determined by Franchisor, during which Franchisor or its Designee may operate the Restaurant to assess whether to request the Lease assignment referenced above. Franchisor or its Designee shall comply with all Lease obligations that arise during its possession of the Premises but shall have no obligation to pay any delinquent rent or to cure any other default under the Lease that occurred or existed prior to the date of the assumption of possession. For purposes of this Lease Assignment, an "Affiliate of Franchisor" is any entity controlling, controlled by, or under common control with Franchisor. "Control" means the power to direct the management and policies of the entity in question, whether through the ownership of voting securities, by contract, or otherwise and includes any entity that operates a LAYNE'S CHICKEN FINGERS Restaurant under a management agreement with the Franchisor. "Franchisee of Franchisor" is any entity operating a LAYNE'S CHICKEN FINGERS restaurant under a valid franchise agreement with Franchisor. "Designee" is an Affiliate of Franchisor or another Franchisee of Franchisor.

6. In the event Franchisee assigns the Lease to Franchisor or its Designee in accordance with the preceding paragraph, the assignee must assume all obligations of Franchisee under the Lease from and after the date of assignment and Franchisor or the Permitted Transferee shall comply with all Lease obligations (including without limitation the payment of all Rent incurred for the time of possession) that arise during the Review Period but shall have no obligation to pay any delinquent rent or to cure any other default under the Lease that occurred or existed prior to the date of the assumption of possession.

7. Franchisee may not assign the Lease or sublet the Premises (other than in accordance with paragraph 5) without Franchisor's prior written consent, and Landlord will not consent to an assignment or subletting by Franchisee (other than in accordance with paragraph 5 and in accordance with the specific terms of the Lease) without first verifying that Franchisor has given its written consent to Franchisee's proposed assignment or subletting.

8. Landlord and Franchisee will not amend or modify the Lease in any manner that could materially affect any of the provisions or requirements of this Lease Rider without Franchisor's prior written consent.

9. Franchisee agrees that any default under the Lease will constitute a default under the Franchise Agreement. Franchisee and Landlord agree that any default under the Franchise Agreement will constitute a default under the Lease.

10. Franchisee agrees that Landlord shall give Franchisor all sales and other information that Franchisor requests regarding Franchisee's operation of the Restaurant (to the extent the Landlord is in actual possession of such items).

11. The provisions of this Lease Rider will supersede and control any conflicting provisions of the Lease.

12. Landlord acknowledges that Franchisor (or its Designee) is not a party to the Lease and shall have no liability or responsibility under the Lease unless and until the Lease is assigned to, and assumed by, Franchisor (or its Designee) as provided in paragraph 6 or Franchisor (or its Designee) temporarily assumes possession of the Premises as provided in paragraph 5.

## IN WITNESS WHEREOF, the parties have executed this Lease Rider as of the date first above written. FRANCHISOR LANDLORD LAYNE'S CHICKEN FRANCHISING, LLC

By:\_

Samir Wattar, COO

By;\_\_\_\_\_Name/Title

FRANCHISEE

By:		
Printed Name:		
Title:		

## LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE AGREEMENT

ATTACHMENT G STATE SPECIFIC ADDENDUM

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF CALIFORNIA

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement") between Layne's Chicken Franchising, LLC ("Layne's" or "Franchisor") and \_\_\_\_\_\_ ("Franchise").

- 1. The second paragraph of Section 12.4 of the Franchise Agreement is amended with the following:
  - It is unlawful for a franchisor to prevent a franchisee from selling or transferring a franchise, all or substantially all of the assets of the Franchised Business, or a controlling or non-controlling interest in the Franchised Business, to another person provided that the person is qualified under the franchisor's then-existing standards for the approval of new or renewing franchisees, these standards to be made available to the franchisee, as provided in Section 20029, if applicable, and to be consistently applied to similarly situated franchises operating within the franchise brand, and the franchisee and the buyer, transferee, or assignee comply with the transfer conditions specified in the franchise agreement. Any purported transfer without such approval shall be null and void and shall constitute a material breach of this Agreement. A Franchisee shall not have the right to sell, transfer, or assign the franchise, all or substantially all of the assets of the Franchised Business, or a controlling or non-controlling interest in the Franchised Business, without the written consent of the Franchisor, except that the consent shall not be withheld unless the buyer, transferee, or assignee does not meet the standards for new or renewing franchises described in subdivision (a) of the California Business and Professions Code, Section 20028, if applicable, or the Franchisee and the buyer, transferee, or assignee do not comply with the transfer conditions specified in the franchise agreement.
- 2. No Statement, questionnaire, or acknowledgement signed by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 3. To the extent this Amendment shall be deemed to be inconsistent with any terms or conditions of said Franchise Agreement or exhibits or attachments thereto, the terms of this Amendment shall govern.

**IN WITNESS WHEREOF**, each of the undersigned hereby acknowledges having read this Amendment, and understands and consents to be bound by all of its terms.

## FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

FRANCHISEE:

By:

Samir Wattar Chief Operating Officer By: \_\_\_\_\_ Name/Title

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF ILLINOIS

THIS AMENDMENT TO FRANCHISE AGREEMENT (this "Amendment") effective \_\_\_\_\_\_, is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement (the "Franchise Agreement") dated \_\_\_\_\_\_, by and between Layne's Chicken Franchising, LLC, a Texas limited liability company ("Layne's" or "Franchisor"), with its principal office in Frisco, Texas, as the franchisor, and \_\_\_\_\_\_, ("you") as the franchisee.

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

1. Section 4.1 is supplemented with the following:

"Franchisee's payment of Initial Franchise Fees will be held in escrow at a federallyinsured bank until Franchisor has met its initial obligations to franchisee and franchisee has commenced doing business. This financial assurance requirement was imposed by the Office of the Illinois Attorney General due to Franchisor's financial condition. A copy of the Escrow Agreement is on file with the Office of the Illinois Attorney General."

2. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

a. The following sentence is added to the end of Section 19.1:

Notwithstanding the foregoing, Illinois law shall govern this Agreement.

b. The following sentence is added to the end of Section 19.4:

Section 4 of the Illinois Franchise Disclosure Act provides that any provision in this Agreement which designates jurisdiction or venue in a forum outside of Illinois is void with respect to any cause of action which otherwise is enforceable in Illinois.

c. The following sentence is added to the end of Section 19.4:

Section 41 of the Illinois Franchise Disclosure Act states that any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of the Act is void.

Any capitalized terms that are not defined in this Amendment shall have the meaning given them in the Franchise Agreement.

Except as expressly modified by this Amendment, the Franchise Agreement remains unmodified and in full force and effect.

[Signature Page to follow]

IN WITNESS WHEREOF, Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

#### FRANCHISOR: **FRANCHISEE:** LAYNE'S CHICKEN FRANCHISING, LLC

By:\_\_\_\_\_ Samir Wattar Chief Operating Officer

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF INDIANA

THIS AMENDMENT TO FRANCHISE AGREEMENT (this "Amendment") effective between Layne's Chicken Franchising, LLC, ("Layne's" or "Franchisor") and ("Franchisee") is entered into simultaneously with the

execution of the Franchise Agreement.

1. Renewal. Section 2.2 of the Franchise Agreement is amended by the addition of the following language:

Provided that you cannot be required to prospectively asset to a release, assignment, novation, waiver or estoppel which purports to relieve Franchisor from liability under Indiana Code 23-2-2.7.

2. Authorized Products, Services and Suppliers. Sections 6.4-6.6 of the Franchise Agreement are amended by the addition of the following language:

Notwithstanding anything to the contrary contained in this Agreement, Franchisor shall not require that you purchase any goods, supplies, inventories, or services exclusively from us or sources we designate where such goods, supplies, inventories, or services of comparable quality are available sources other than those we designate, provided that our publication of a list of approved suppliers of goods, supplies, inventories, or services or the requirement that such goods, supplies, inventories, or services or the requirement that such goods, supplies, inventories, or services comply with specifications and standards prescribed by us does not constitute designation of a source nor does our reasonable right to disapprove a supplier constitute a designation, and further provided that the above restriction on designation of sources does not apply to the principal goods, supplies, inventories, or services manufactured by or for us or trademarked by us.

3. Transfer by Franchisee to a Third Party. Section 12.4 of the Franchise Agreement is amended by the addition of the following language:

Provided that you cannot be required to prospectively asset to a release, assignment, novation, waiver or estoppel which purports to relieve Franchisor from liability under Indiana Code 23-2-2.7.

4. Dispute Resolution. Article 14 of the Franchise Agreement is amended by the addition of the following language:

Notwithstanding anything to the contrary in this Article 14, if this Article 14 requires litigation to be conducted in a forum other than the State of Indiana, the requirement may be unenforceable as a limitation on litigation pursuant to IC 23-2-2.7-1(1). Notwithstanding anything to the contrary contained in this Article 14, the choice of law for any cause of action brought under this Agreement will be subject to any superseding provisions contained in Indiana's Franchise Acts, IC 23-2-2.5 and 2.7. You will be permitted to bring actions arising under IC 23-2-2.5 at any time within three years from the date of violation pursuant to IC 23-2-2.7-1(10). You cannot be required to recognize the adequacy or inadequacy of any remedy. The waiver or release of any rights with regard to this Agreement is prohibited under IC 23-2-2.7-1(5).

5. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Indiana Franchise Practices Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Franchisee will enforce the provisions of this Agreement to the extent permitted by law.

**IN WITNESS WHEREOF,** Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

### FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

**FRANCHISEE:** 

By: \_\_\_

By: \_\_\_\_

Samir Wattar Chief Operating Officer

Name/Title

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF MARYLAND

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement") between Layne's Chicken Franchising, LLC ("Franchisor") and \_\_\_\_\_\_ ("Franchisee").

1. Section 4.1 is amended to state the following:

"Based upon the franchisor's financial condition, the Maryland Securities Commissioner has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. In addition, all development fees and initial payments by area developers shall be deferred until the first franchise under the development agreement opens."

2. In recognition of the requirements of the Maryland Franchise Registration and Disclosure Law, Md. Code Ann., Bus. Reg. §§14-201-14-233, the Franchise Agreement is amended as follows:

Sections 2.2 and 12.4 require Franchisee to sign a general release as a condition of transfer of the Franchise, such release shall exclude claims arising under the Maryland Franchise Registration and Disclosure Law.

Section 19.1 requires that the Franchise be governed by the laws of the State of Texas however, in the event of a conflict of laws to the extent required by the Maryland Franchise Registration and Disclosure Law, the laws of the State of Maryland shall prevail.

Sections 19.2 and 19.3 require litigation to be conducted in the State of Texas; the requirement shall not limit any rights Franchisee may have under the Maryland Franchise Registration and Disclosure Law to bring suit in the State of Maryland.

Any Section of the Franchise Agreement requiring Franchisee to assent to any release, estoppel or waiver of liability as a condition of purchasing the Franchise are not intended to, nor shall they act as a, release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

The Franchise Agreement is amended to the extent that any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three years after the grant of the Franchise.

3. Each provision of this Amendment shall be effective only to the extent that the jurisdictional requirements of the Maryland Franchise Registration and Disclosure Law applicable to the provisions are met independently of this Amendment. To the extent this Amendment shall be deemed to be inconsistent with any terms or conditions of said Franchise Agreement or exhibits or attachments thereto, the terms of this Amendment shall govern.

4. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

[Signature Page to follow]

**IN WITNESS WHEREOF**, each of the undersigned hereby acknowledges having read this Amendment, and understands and consents to be bound by all of its terms.

#### **FRANCHISOR:** LAYNE'S CHICKEN FRANCHISING, LLC

**FRANCHISEE:** 

By: \_\_\_\_\_\_Samir Wattar, Chief Operating Officer

By: \_\_\_\_\_\_Name/Title

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF MINNESOTA

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement")") between Layne's Chicken Franchising, LLC ("Franchisor") and \_\_\_\_\_\_ ("Franchisee"). Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

1. The provisions of this Amendment form an integral part of, and are incorporated into, the Franchise Agreement. This Amendment is being executed because: a) the offer or sale of the franchise to Franchisee was made in the State of Minnesota; b) Franchisee is a resident of the State of Minnesota; and/or c) the franchise will be located or operated in the State of Minnesota.

2. Franchisor will undertake the defense of any claim of infringement by third parties involving the mark, and Franchisee will cooperate with the defense in any reasonable manner required by Franchisor with any direct cost of such cooperation to be borne by Franchisor.

2. Minnesota law provides franchisees with certain termination and nonrenewal rights. As of the date of this Franchise Agreement, Minn. Stat. Sec. 80C.14, Subd. 3, 4 and 5 require, except in certain specified cases, that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for nonrenewal of the Franchise Agreement.

3. Minnesota Statutes, Section 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce any of franchisee's rights as provided for in Minnesota Statues, Chapter 80C, or franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

4. Section 19.6 (Jury Waiver) and Section 19.7 (Waiver of Punitive and Consequential Damages) are hereby deleted.

5. No Section providing for a general release as a condition of renewal or transfer will act as a release or waiver of any liability incurred under the Minnesota Franchise Act; provided, that this part shall not bar the voluntary settlement of disputes.

6. The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rule 2860.4400(J). A court will determine if a bond is required.

7. Each provision of this Amendment is effective only to the extent, with respect to such provision, that the jurisdictional requirements of Minnesota Statutes Sections 80C.01 to 80C.22 are met independently without reference to this Amendment.

8. Section 4.9 is amended to reflect the following:

"NSF checks are governed by Minnesota Statute 604.113 which puts a cap of 30 on service charges."

9. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the Effective Date.

# **FRANCHISOR:** LAYNE'S CHICKEN FRANCHISING, LLC

**FRANCHISEE:** 

Ву: \_\_\_\_\_

By: <u>Samir Wattar, Chief Operating Officer</u>

Name/Title

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF NEW YORK

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement")") between Layne's Chicken Franchising, LLC ("Franchisor") and \_\_\_\_\_\_ ("Franchisee"). Where and to the extent that any

of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

In recognition of the requirements of the General Business Law of the State of New York, Article 3, Section 687 and Article 33, Sections 680-695, and the Codes, Rules, and Regulations of the State of New York, Title 13, Chapter VII, Section 200.1 through 201.16, the Disclosure document for Layne's Chicken Franchising, LLC, for use in the State of New York shall be amended as follows:

1. Renewal. Section 2.2 of the Franchise Agreement (with respect to signing a general release) is amended by the addition of the following language:

; provided, however, that all rights enjoyed by Franchisee and any causes of action arising in Franchisee's favor from the provisions of Article 33 of the General Business Laws of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of GBL 687.4 and 687.5 be satisfied.

2. Transfer by Franchisee to a Third Party. Section 12.4 of the Franchise Agreement is amended by the addition of the following language:

; provided, however, that all rights enjoyed by Franchisee and any causes of action arising in Franchisee's favor from the provisions of Article 33 of the General Business Laws of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of GBL 687.4 and 687.5 be satisfied.

3. Choice of Law. Section 19.1 of the Franchise Agreement is amended by the addition of the following language:

; however, the governing choice of law shall not be considered a waiver of any right conferred upon you by the provisions of Article 33 of the General Business Law of the State of New York.

4. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the New York General Business Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Franchisee will enforce the provisions of this Agreement to the extent permitted by law.

[Signature Page to follow]

IN WITNESS WHEREOF, Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

## **FRANCHISOR:** LAYNE'S CHICKEN FRANCHISING, LLC

#### **FRANCHISEE:**

By: \_\_\_\_\_

Samir Wattar Chief Operating Officer By: \_\_\_\_\_ Name/Title

## AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF RHODE ISLAND

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement")") between Layne's Chicken Franchising, LLC ("Franchisor") and ("Franchisee"). Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined

1. Choice of Law. Section 19.1. of the Franchise Agreement is amended by the addition of the following language:

terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

, excluding any claims arising under Section 19-28.1-14 of the Rhode Island Franchise Investment Act.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Rhode Island Franchise Investment Act is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Franchisee will enforce the provisions of this Agreement to the extent permitted by law.

**IN WITNESS WHEREOF,** Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

## FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

FRANCHISEE:

By: \_

Samir Wattar Chief Operating Officer By: <u>Name/Title</u>

Layne's Chicken Franchising, LLC Franchise Agreement | 2024

## AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF VIRGINIA

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement") ") between Layne's Chicken Franchising, LLC ("Franchisor") and ("Franchisee"). Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision

contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

1. Section 4.1 of the Franchise Agreement is amended to reflect the following:

"The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer the payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement."

- 2. Section 9.1, which terminates the Franchise Agreement upon the bankruptcy of Franchisee, may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101, *et seq.*);
- 3. Pursuant to Section 13.1564 of the Virginia Retail Franchising Act, it is unlawful for a Franchisor to cancel a franchise without reasonable cause. If any ground for default or termination stated in the Franchise Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.
- 4. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

**IN WITNESS WHEREOF,** Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

# FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

FRANCHISEE:

By: \_\_\_

\_By: \_\_\_\_

Samir Wattar Chief Operating Officer

Name/Title

## AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF WASHINGTON

THIS AMENDMENT TO FRANCHISE AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement")") between Layne's Chicken Franchising, LLC ("Franchisor") and

("**Franchisee**"). Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

1. Section 1.1.2. is hereby amended to remove the following sentence from the paragraph:

"You acknowledge and agree that this exercise of our business judgement is not reviewable by a judge or arbitrator."

- 2. Section 1.5 of the Franchise Agreement does not apply to Washington franchisees.
- 3. Section 4.1 of the Franchise Agreement is supplemented by the following:

"The Department of Financial Institutions, Securities Division, requires that Franchisor defer the collection of the initial franchise fees until Franchisor has fulfilled its initial pre-opening obligations to Franchisee and Franchisee is open for business."

- 4. The Franchise Agreement is hereby amended to remove Section 5.8 in its entirety.
- 5. Section 7.3 of the Franchise Agreement has been amended to reflect the following:

"Franchisee shall not indemnify the Franchisor for any liability arising from the franchisor's gross negligence or willful misconduct."

6. Section 11.3.7 is hereby further amended to add the following sentence:

"Franchisee will not indemnify the franchisor parties claims, causes of action, lawsuits, demands, proceedings, investigations, and/or hearing related to the franchisor parties' violation of state or federal franchise laws."

7. Section 12.4.6 is hereby removed in its entirety and replaced with the following:

"You agree to remain liable for all direct and indirect obligations to Franchisor in connection with the Franchised Business prior to the effective date of the transfer, you shall continue to remain responsible for your obligations of nondisclosure, noncompetition and indemnification as provided in Article 14 of this Agreement, elsewhere in this Agreement, as well as outstanding payments to the Franchisor, trade secrets, insurance obligations, and shall execute any and all instruments reasonably requested by Franchisor to further evidence such obligation."

8. Section 13.9 of the Franchise Agreement is supplemented by the following:

"The portions of this Section 13.9 that enable the franchisor to withhold services or suspend the franchisee's access to its programs do not apply to Washington franchisees."

- 9. Section 14.5 of the Franchise Agreement is hereby modified to be consistent with RCW 19.100.180 for all Washington franchisees.
- 10. Section 16.2.3 is hereby amended to reflect the following and such provision does not apply to Washington franchisees:

"Pursuant to RCW 19.100.180(2g)/ RCW 19.100.220(2), Section 16.2.3 does not waive any liability

that the Franchisor may have under the Act, RCW 19.100 and/or any rule or order adopted thereunder. The Act shall supersede any provision of this Section 16.2.3 that is void pursuant the Act."

- 11. Section 16.3 of the Franchise Agreement has been removed in its entirety.
- 12. Section 18.1 is hereby amended to reflect the following and such provision does not apply to Washington franchisees:

"Pursuant to RCW 19.100.180(2g)/ RCW 19.100.220(2), Section 18.1 does not waive any liability that the Franchisor may have under the Act, RCW 19.100 and/or any rule or order adopted thereunder. The Act shall supersede any provision of this Section 18.1 that is void pursuant the Act."

- 13. Section 18.7 of the Franchise Agreement has been deleted in its entirety.
- 14. Section 19.11 is hereby amended to reflect the following and such provision does not apply to Washington franchisees:

"Pursuant to RCW 19.100.180(2g)/ RCW 19.100.220(2), Section 19.11 does not waive any liability that the Franchisor may have under the Act, RCW 19.100 and/or any rule or order adopted thereunder. The Act shall supersede any provision of this Section 19.11 that is void pursuant the Act."

15. Section 20.1 is hereby amended to reflect the following and such provision does not apply to Washington franchisees :

"Pursuant to RCW 19.100.180(2g)/ RCW 19.100.220(2), Section 20.1 does not waive any liability that the Franchisor may have under the Act, RCW 19.100 and/or any rule or order adopted thereunder. The Act shall supersede any provision of this Section 20.1 that is void pursuant the Act."

- 16. RCW 19.100.180(2g)/ RCW 19.100.220(2) shall supersede any provision of this Section 18.1 in its entirety that is void pursuant to this act.
- 17. In the event of a conflict of laws, the provision of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW (the "Act") will prevail.
- 18. RCW 19.100.180 may supersede the Franchise Agreement in your relationship with Franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the Franchise Agreement in your relationship with Franchisor including the areas of termination and renewal of your franchise.
- 19. In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the Franchise Agreement, Franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.
- 20. A release of waiver of rights executed by Franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.
- 21. Transfer fees are collectable to the extent that they reflects Franchisor's reasonable estimated or actual costs in effecting a transfer.
- 22. Pursuant to RW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of Franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted

annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of Franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the Franchise Agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

23. RCW 49.62.060 prohibits Franchisor from restricting, restraining, or prohibiting Franchisee from (i) soliciting or hiring any employee of a franchisee of Franchisor or (ii) soliciting or hiring any employee of Franchisor. As a result, any such provisions contained in the Franchise Agreement or elsewhere are void and unenforceable in Washington.

[signature page follows]

**IN WITNESS WHEREOF,** Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

# FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

## FRANCHISEE:

By: \_

\_By: \_

Samir Wattar Chief Operating Officer Name/Title

#### AMENDMENT TO THE FRANCHISE AGREEMENT REQUIRED BY THE STATE OF WISCONSIN

THIS AMENDMENT TO FRANCHISE AGREEMENT effective \_\_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Franchise Agreement ("Franchise Agreement")") between Layne's Chicken Franchising, LLC ("Franchisor") and \_\_\_\_\_\_\_ ("Franchisee"). Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Franchise Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Franchise Agreement shall have the identical meanings in this Amendment.

1. The Wisconsin Department of Financial Institutions Sections 31.01 to 32.07 applies to most, if not all, Franchise Agreements and prohibits the Termination, Cancellation, Non-Renewal of substantial change of the competitive circumstances of a Franchise Agreement without good cause. The Law further provides that 90 days prior written notice of the proposed termination, etc. must be given to the Franchisee. The Franchisee has 60 days to cure the deficiency and if the deficiency is so cured the notice is void. Section 23.1 of the Franchise Agreement (Choice of Law) is amended to state that the Wisconsin Department of Financial Institutions Sections 31.01 to 32.07 laws supersedes any provisions contained in the Franchise or License Agreement that are consistent with that law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Wisconsin Franchise Investment Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Franchisee will enforce the provisions of this Agreement to the extent permitted by law.

**IN WITNESS WHEREOF,** Franchisee and Franchisor have executed this Amendment to the Franchise Agreement simultaneously with the execution of the Franchise Agreement.

#### FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

By: \_

\_By: \_

Samir Wattar Chief Operating Officer Name/Title

**FRANCHISEE:** 

# ATTACHMENT H TO THE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING, LLC

## FRANCHISEE DISCLOSURE QUESTIONNAIRE

# NOTICE FOR PROSPECTIVE FRANCHISEES WHO RESIDE IN, OR WHO INTEND TO OPERATE THE FRANCHISED BUSINESS IN THE STATE OF CALIFORNIA: DO NOT COMPLETE THIS QUESTIONNAIRE OR TO RESPOND TO ANY OF THE QUESTIONS IN THIS QUESTIONNAIRE.

As you know, Layne's Chicken Franchising, LLC ("we" or "us") and you are preparing to enter into a Franchise Agreement for the operation of a LAYNE'S CHICKEN FINGERS Restaurant franchise. The purposes of this Questionnaire are to determine whether any statements or promises were made to you that we have not authorized or that may be untrue, inaccurate, or misleading, to be certain that you have been properly represented in this transaction, and to be certain that you understand the limitations on claims you may make by reason of the purchase and operation of your franchise. You cannot sign or date this Questionnaire the same day as the Receipt for the Franchise Disclosure Document, but you must sign and date it the same day you sign the Franchise Agreement and pay your franchise fee. Please review each of the following statements and provide your initials as confirmation of each statement.

- 1. \_\_\_\_\_ I have received and personally reviewed the Franchise Agreement and each exhibit or scheduled attached to it.
- 2. \_\_\_\_\_ I have received and personally reviewed the Franchise Disclosure Document as provided by Layne's Chicken Fingers.
- 3. \_\_\_\_\_ I have signed the receipt pages for the Franchise Disclosure Document indicating the date I received it.
- 4. \_\_\_\_\_ I understand all the information contained in the Franchise Disclosure Document and the Franchise Agreement.
- 5. \_\_\_\_\_ I have discussed the benefits and risks of operating the Franchised Business with an attorney, accountant or other professional advisor and I do understand the risks associated with operating a Franchised Business.
- 6. \_\_\_\_\_ I understand the risks of operating a Layne's Chicken Fingers Franchise.
- 7. \_\_\_\_\_ I understand the success or failure of this franchise will depend in large part upon your skills, abilities, and efforts and those of the persons I employ, as well as many factors beyond my control such as weather, competition, interest rates, the economy, inflation, labor and supply costs, lease terms, and the marketplace.
- 8. \_\_\_\_\_ I understand that the Franchisor is not obligated to provide assistance to you in finding and securing a location for my Layne's Chicken Fingers Restaurant.
- 9. \_\_\_\_\_ I understand that the Franchisor is not responsible for any construction delays.

- 10. \_\_\_\_\_ I understand all disputes or claims that arise out of or under the Franchise Agreement must be brought in arbitration in the judicial district in which our principal place of business is located, if not resolved informally or by mediation.
- 11. \_\_\_\_\_ I understand the Franchise Agreement provides that I can only collect compensatory damages on any claim under the Franchise Agreement, and not any punitive, exemplary, incidental, indirect, special, consequential, or other damages (including, without limitation, loss of profits).
- 12. \_\_\_\_\_ I understand that the Operations Manager must successfully complete the training program prior to the Opening Date; and that if he or she fails to satisfactorily complete the Layne's training program, and if I fail to cure such default within 90 days following written notice from the Franchisor, the Franchisor has the right to terminate the Franchise Agreement.
- 13. \_\_\_\_\_I understand we do not have to sell you a franchise or additional franchises or consent to your purchase of existing franchises.
- 14. \_\_\_\_\_ I understand that the U.S. Government has enacted anti-terrorist legislation that prevents us from carrying on business with any suspected terrorist or anyone associated directly or indirectly with terrorist activities. I further acknowledge that I have never been a suspected terrorist or associated directly or indirectly with terrorist activity nor am I purchasing a Layne's Chicken Fingers Restaurant franchise with the intent or purpose of violating any anti-terrorism law or for obtaining money to be contributed to a terrorist organization.
- 15. <u>I</u> understand that we will not approve your purchase of a LAYNE'S CHICKEN FINGERS Restaurant franchise if you are a suspected terrorist or associated directly or indirectly with terrorist activity.
- 16. \_\_\_\_\_ At no time has an employee or other person speaking on our behalf made any statement or promise concerning the revenues or profits of the Franchised Business that we or our franchisees operate.
- 17. \_\_\_\_\_\_ At no time has an employee or other person speaking on our behalf made any statement or promise regarding the costs involved in operating a LAYNE'S CHICKEN FINGERS Restaurant franchise that is not contained in the Franchise Disclosure Document or that is contrary to, or different from, the information contained in the Franchise Disclosure Document
- 18. \_\_\_\_\_ At no time has no employee or other person speaking on our behalf made any statement or promise or agreement, other than those matters addressed in our Franchise Agreement, concerning advertising, marketing, media support, marketing penetration, training, support services, or assistance that is contrary to, or different from, the information contained in the Franchise Disclosure Document.
- 19. \_\_\_\_\_ I understand that the Franchise Agreement contains the entire agreement between us and you concerning this franchise, meaning that we are not bound by any prior oral or written statements that may have been made to you but which are not contained in the Franchise Agreement or Franchise Disclosure Document.

Comments: \_\_\_\_\_\_

# The following only applies to Maryland residents and/or franchises to be operated in the State of Maryland:

All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

# The following only applies to Washington residents and/or franchises to be operated in the State of Washington:

All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Washington Franchise Investment Protection Act.

By signing this Franchisee Disclosure Questionnaire, you are representing that you have responded truthfully to the above questions.

Name of Franchisee/Applicant:

Date:

\_\_\_\_\_, Individually

Date:

\_\_\_\_\_, Individually

## EXHIBIT C DEVELOPMENT AGREEMENT

# TO THE FRANCHISE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING, LLC



LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT

## LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT SUMMARY PAGES

<b>EFFECTIVE DATE</b> :	
<b>DEVELOPER:</b>	
ADDRESS FOR NOTICES:	
<b>TELEPHONE NUMBER:</b>	
E-MAIL ADDRESS:	
<b>DEVELOPMENT AREA:</b>	
NUMBER OF RESTAURAN TO BE DEVELOPED:	TS
INITIAL FRANCHISE FEE THE FIRST RESTAURANT BE DEVELOPED:	-
<b>DEVELOPMENT FEE:</b>	\$ +(\$20,000 X total restaurants to be developed)
TRANSFER FEE:	\$1,500 payable if you are an individual transferring to a business entity for convenience of operation (Section 8.2).
	\$2,500 payable if your Owners are transferring among themselves a minority ownership interest to one or more third parties (Section 8.3)
	\$25,000 plus related expenses for transfer of business or controlling interest (Section 8.4)
FRANCHISOR:	Layne's Chicken Franchising, LLC 5750 Genesis Ct., #103 Frisco, Texas 75034 Attn: CEO

## **DEVELOPMENT SCHEDULE:**

Minimum Number of Restaurants to be Developed	Initial Franchisee for Each Outlet Developed	Amount Due at Signing the Development Agreement	Amount Due on Singing of the Unit Franchise Agreement
1	\$40,000	\$40,000	\$0
2	\$40,000	\$20,000	\$20,000
3	\$40,000	\$20,000	\$20,000
4	\$40,000	\$20,000	\$20,000
5	\$40,000	\$20,000	\$20,000

Franchisor Initial

Developer Initial

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# ATTACHMENTS

Attachment A	Glossary of Additional Terms
Attachment B	Restaurant Development Area and Development Schedule
Attachment C	Entity Information
Attachment D	Guaranty and Personal Undertaking
Attachment E	Form of Franchise Agreement
Attachment F	State Specific Addendum

## LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT

THIS DEVELOPMENT AGREEMENT ("Agreement") is made and entered into as of the Effective Date reflected in the Summary Pages ("Effective Date"), by and between Layne's Chicken Franchising, LLC, a Texas limited liability company ("Franchisor") and the Developer identified in the Summary Pages ("you").

A. Franchisor has acquired the license to use and to sublicense the use of a distinctive business format and system relating to the establishment and operation of a dine-in and take-out restaurant featuring chicken fingers, crinkle-cut fries, secret sauce, and specialty made non-alcoholic beverages, soft drinks, and related items under the name LAYNE'S CHICKEN FINGERS ("System").

B. The distinguishing characteristics of the System include, without limitation, distinctive interior and exterior design, decor, color scheme, graphics, fixtures and furnishings, proprietary recipes, procedures for preparing, packaging, and serving menu items, operation and customer service standards and procedures, advertising and marketing specifications and requirements, and other standards, specifications, techniques, and procedures that Franchisor designates for developing, operating, and managing a LAYNE'S CHICKEN FINGERS Restaurant, all of which Franchisor may change, improve, and further develop (collectively, "Standards").

C. The System is identified by means of certain trade names, service marks, trademarks, logos, emblems, and indicia of origin, including, but not limited, to the mark "LAYNE'S CHICKEN FINGERS" and such other trade names, service marks, and trademarks as are now designated and may hereafter be designated by Franchisor in writing for use in connection with the System ("Marks").

D. You desire the right to develop multiple restaurants under the System and Marks (collectively "Restaurants" or individually "Restaurant") and Franchisor desires to grant you such rights, all pursuant to the terms and conditions of this Agreement.

NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

## 1. GRANT

## 1.1 <u>Grant of Restaurant Development Rights</u>.

1.1.1 Franchisor hereby grants to you, and you hereby accept, the right and obligation, to develop the number of Restaurants in the Development Area (identified in the Summary Pages) within the timeframe set forth in the Development Schedule (identified in <u>Attachment B</u>). Each Restaurant to be developed shall be developed and operated pursuant to a separate franchise agreement to be entered into between you and Franchisor in accordance with <u>Section 4.1</u>.

1.1.2 This Agreement grants you no right or license to use any of the Marks; your right to operate a Restaurant and license to use the Marks derives solely from the Franchise Agreements that you will enter into under this Agreement.

1.1.3. The development rights granted under this Agreement belong solely to you: you may not share them, divide them, subfranchise or sublicense them, or transfer them, except in accordance with the transfer provisions of this Agreement.

1.2. <u>Development Area Protection</u>.

1.2.1. During the term of this Agreement, Franchisor shall not own or operate, or grant anyone else the right to operate, a LAYNE'S CHICKEN FINGERS Restaurant within the Development Area, except for Captive Markets as described in Section 1.2.2. below.

1.2.2. Franchisor reserves to itself all other rights in and to use the Marks including the right to:

(a) own and operate and to grant others the right to own and operate LAYNE'S CHICKEN FINGERS Restaurants outside the Development Area, regardless of their proximity to the Development Area; (b) operate LAYNE'S CHICKEN FINGERS Restaurants and license the use of the Marks and System in "Captive Markets" within and outside the Development Area; (c) distribute products and services identified by the Marks, such as pre-packaged product, through alternative channels of distribution including grocery stores, supermarkets, convenience stores, restaurants, and via mail order, catalog sales, and/or the Internet; and (d) make deliveries or permit other franchisees to make deliveries to locations within your Development Area.

1.2.3 Nothing in this Agreement prohibits or restricts Franchisor from (a) owning, acquiring, establishing, operating, or granting franchise rights for one or more other businesses under a different trademark or service mark (i.e., a mark other than LAYNE'S CHICKEN FINGERS), whether or not the business is the same as or competitive with LAYNE'S CHICKEN FINGERS Restaurants; or (b) owning, operating, or franchising one or more businesses offering products or services other than chicken fingers, tenders, and/or strips under the name LAYNE'S CHICKEN FINGERS or some derivative of the Marks.

# 2. TERM OF DEVELOPMENT AGREEMENT

2.1 <u>Term</u>. Unless sooner terminated, the term ("Term") of this Agreement begins on the Effective Date and, unless otherwise negotiated, terminated or extended as provided in this Agreement, expires on the earlier of: (a) the date on which you have completed your development obligations under this Agreement, or (b) 12:00 midnight CST on the last day of the last Development Period identified in <u>Attachment B</u>.

2.2 <u>Effect of Termination or Expiration</u>. Upon termination or expiration of this Agreement, all territorial protection afforded under this Agreement ends, and you have no further right to develop any LAYNE'S CHICKEN FINGERS Restaurants for which a Franchise Agreement has not been signed. Termination or expiration of this Agreement does not affect any rights or obligations under any then-existing Franchise Agreement.

## 3. FEES

3.1 <u>Development Fee</u>. Upon execution of this Agreement, you shall pay to Franchisor a development fee in the total amount set forth in the Summary Pages ("Development Fee"). When each Franchise Agreement is signed, Franchisor will credit the applicable initial franchise fee due on your behalf. The Development Fee is fully earned by Franchisor when paid and is not refundable, in whole or in part, under any circumstances.

3.2. <u>Initial Franchise Fee</u>. For each Franchise Agreement signed under this Agreement, you shall pay to Franchisor an initial franchise fee in the amount set forth in the Summary Pages, notwithstanding any contrary provision of the Franchise Agreement.

#### 4. DEVELOPMENT SCHEDULE AND MANNER FOR EXERCISING DEVELOPMENT RIGHTS

4.1. <u>Separate Franchise Agreements</u>. The Franchise Agreement for the first Restaurant to be developed under this Agreement is the form attached as <u>Attachment E</u>. The Franchise Agreement for the second and each additional Restaurant to be developed is the form of Franchisor's then-current Franchise Agreement, the terms of which may be materially different from the terms of <u>Attachment E</u>.

4.2. <u>Development Schedule</u>. Recognizing that time is of the essence, you agree to satisfy the Development Schedule set forth in <u>Attachment B</u>. Your failure to adhere to the Development Schedule is a default pursuant to Section 9.2. of this Agreement.

#### 4.3 <u>Manner for Exercising Development Rights</u>

4.3.1. Before exercising any development right granted hereunder, you shall apply to Franchisor for a franchise to operate a Restaurant. If Franchisor, in its sole discretion, determines that you have met each of the following operational, financial, and legal conditions, then Franchisor will grant you a franchise

for each respective Restaurant:

(a) *Operational Conditions.* Compliance with the Development Schedule and this Agreement, and you or your Affiliates are in compliance with any other agreement between them and Franchisor or its Affiliates. You are conducting the operation of your existing Restaurants, if any, and are capable of conducting the operation of the proposed Restaurant in accordance with the terms and conditions of this Agreement, the respective Franchise Agreements, and the standards, specifications, and procedures set forth and described in the Manuals (defined in the Franchise Agreement).

(b) *Financial Conditions*. You and your Owners satisfy Franchisor's then-current financial criteria for developers and Owners of LAYNE'S CHICKEN FINGERS Restaurants. You and your Owners have been and are faithfully performing all terms and conditions under each of the existing Franchise Agreements with Franchisor. You are not in default, and have not been in default during the rolling 12 months preceding your request for financial approval, of any monetary obligations owed to Franchisor or its Affiliates under any Franchise Agreement or any other agreement between you or your Affiliates and Franchisor or its Affiliates. You acknowledge and agree that it is vital to Franchisor's interest that each of its franchisees must be financially sound to avoid failure of a Restaurant and that such failure would adversely affect the reputation and good name of LAYNE'S CHICKEN FINGERS and the System.

(c) *Legal Conditions*. You have submitted to Franchisor, in a timely manner, all information and documents requested by Franchisor as a basis for the issuance of individual franchises or pursuant to any right granted to you by this Agreement or by any Franchise Agreement.

4.4. <u>Development Schedule</u>. Acknowledging that time is of the essence, you agree to exercise your development rights according to Section 4.3. and the Development Schedule reflected in <u>Attachment B</u>. You may, subject to the terms and conditions of this Agreement and with Franchisor's prior written consent, which may be withheld in its sole discretion, develop more than the total minimum number of Restaurants which you are required to develop during any Development Period. Any Restaurant developed in excess of the minimum number of Restaurants required to be developed shall be applied to satisfy your development obligation during the next succeeding Development Period, if any. Notwithstanding the above, you shall not open or operate more than the cumulative total number of Restaurants you are obligated to develop under the Development Schedule and you may not open your second Restaurant until you have been open and operating your first Restaurant for at least ninety (90) days.

4.4.1. If during the term of this Agreement, you cease to operate any Restaurant developed under this Agreement for any reason, you shall develop a replacement Restaurant. The replacement Restaurant shall be developed within a reasonable time (not to exceed one hundred twenty (120) days) after you cease to operate the original Restaurant. If, during the term of this Agreement, you transfer your interest in a Restaurant in accordance with the terms of the applicable Franchise Agreement for the Restaurant, the transferred Restaurant shall continue to be counted in determining whether you have complied with the Development Schedule so long as it continues to be operated as a LAYNE'S CHICKEN FINGERS Restaurant. If the transferred Restaurant ceases to be operated as a LAYNE'S CHICKEN FINGERS Restaurant during the term of this Agreement, you shall develop a replacement Restaurant within a reasonable time (not to exceed one hundred twenty (120) days) thereafter.

4.4.2. Your failure to adhere to the Development Schedule (including any extensions thereof, where such extensions have been approved by Franchisor in writing) or to any time period for the development of replacement Restaurants is a material breach of this Agreement.

4.4.3. You acknowledge and agree that you have conducted an independent investigation of the business contemplated under this Agreement, that you fully understand your obligations under this Agreement, and that you recognize and assume all associated risks. In addition, you acknowledge that Franchisor makes no representation: (a) that your Development Area contains a sufficient number of acceptable locations to meet the number of Restaurants to be developed under the Development Schedule;

nor (b) that your Development Area is sufficient to economically support the number of Restaurants to be developed under the Development Schedule. You acknowledge that you have performed all related and necessary due diligence before your execution of this Agreement and that, accordingly, you assume the risk of identifying a sufficient number of acceptable locations within the Development Area and the economic risk of developing the number of Restaurants set forth in <u>Attachment B</u>.

4.5. <u>Projected Opening Dates</u>. You acknowledge that the Projected Opening Date for each Restaurant to be developed hereunder is reasonable. Subject to your compliance with Section 4.3, hereof, you shall execute a Franchise Agreement for each Restaurant at or prior to the applicable execution date set forth in the Summary Pages, which shall be a date no later than 12 months prior to the Projected Opening Date for the applicable Restaurant.

4.5.1. No later than thirteen (13) months prior to expiration of a Development Period expiration date, you shall request to sign a Franchise Agreement for each Restaurant to be developed during the Development Period.

4.5.2. Upon receiving your request, Franchisor shall deliver to you its then-current form of Franchise Disclosure Document and execution copies of its then-current form of Franchise Agreement.

4.5.3. No later than the Franchise Agreement Execution Date identified in the Development Schedule (but in no sooner than as permitted by law), you shall sign and return a signed copy of the Franchise Agreement and payment of the initial franchise fee (less any applicable development fee credit) due thereunder.

4.5.4 Franchisor shall approve and countersign the Franchise Agreement if:

(a) You are in compliance with this Agreement and all other agreements between you or your Affiliates and Franchisor including, without limitation, all Franchise Agreements signed under this Agreement. If this condition is not met, Franchisor may require you to cure any deficiencies before it approves and countersigns the Franchise Agreement.

(b) You have demonstrated to Franchisor, in Franchisor's sole discretion, your financial and other capacity to perform the obligations set forth in the proposed new Franchise Agreement.

(c) You, your Owners, each of your Affiliates, and their Owners who have a thencurrently effective Franchise Agreement or Development Agreement with Franchisor has signed a general release, in a form prescribed by Franchisor, of any and all claims that the party has, had, or claims to have against Franchisor and/or its Affiliates and their respective officers, directors, agents and employees, whether the claims are known or unknown, arising out of or relating to this Agreement, any Franchise Agreement, the relationship created by this Agreement or any Franchise Agreement, and the offer and sale of the LAYNE'S CHICKEN FINGERS franchise opportunity.

4.6. <u>Extension of Development Period</u>. You, at your option, may obtain a 120-day extension to any Development Period, by delivery to Franchisor written notice of the desired extension with payment of a \$3,000 extension fee. Upon delivery of notice and full payment, the current Development Period will be extended for 120 days, and the Development Schedule shall be adjusted appropriately. No more than two extensions may be obtained during the term of this Agreement.

# 5. DEVELOPER'S OBLIGATIONS

5.1. <u>Satisfaction of Development Schedule</u>. You shall execute a Franchise Agreement for each Restaurant contemplated under this Agreement in accordance with Section 4.1. and the Development Schedule and shall establish and operate each Restaurant in accordance with the terms and conditions of the respective Franchise Agreement.

5.2. <u>Compliance with Laws</u>. You shall fully comply with all federal, state, and local laws, rules, and regulations when exercising your rights and fulfilling your obligations under this Agreement.

5.3. <u>Developer May Not Exceed the Development Obligation</u>. Unless Franchisor otherwise authorizes in writing, you may not construct, equip, open, and operate more than the total number of LAYNE'S CHICKEN FINGERS Restaurants reflected on the Development Schedule.

## 6. **CONFIDENTIALITY**

6.1 <u>Nondisclosure of Confidential Information</u>. You shall maintain the confidentiality of all Confidential Information. You shall use Confidential Information only in connection with the development and operation of the Restaurants, and you shall divulge Confidential Information only to your employees, and only on a need-to-know basis. This obligation shall survive expiration or termination of this Agreement

# 7. INDEPENDENT CONTRACTOR, INSURANCE AND INDEMNIFICATION

7.1 <u>Independent Contractor</u>. The parties acknowledge and agree that you are operating the business contemplated under this Agreement as an independent contractor. Nothing contained in this Agreement shall create or be construed to create a partnership, joint venture, or agency relationship between the parties. Neither party has any fiduciary obligations to the other or will be liable for the debts or obligations of the other. Neither party has the right to bind the other, transact business in the other party's name or in any manner make any promises or representations on behalf of the other party, unless otherwise agreed in writing by the parties. Further, you shall conspicuously identify yourself and the business contemplated under this Agreement in all dealings with your customers, contractors, suppliers, public officials, and others, as an independent franchisee of Franchisor, and shall place a conspicuous notice, in the form and at such place as Franchisor prescribes, notifying the public of such independent ownership.

# 7.2. <u>Insurance Obligations</u>.

7.2.1. You shall maintain in full force and effect at all times during the term of this Agreement, at your expense, an insurance policy or policies protecting you, Franchisor and its Affiliates, and its parent company and its Affiliates, and their respective partners, shareholders, members, directors, regional directors, managers, agents, employees, successors and assigns ("Franchisor Insureds"), against any demand or claim with respect to personal and bodily injury, death, or property damage, or any loss, liability, or expense arising or occurring upon or in connection with the operation of the business contemplated under this Agreement.

7.2.2. Such policy or policies shall: (a) be written by insurer(s) licensed and admitted to write coverage in the state in which the Franchised Business (as defined in the Franchise Agreement) is located and with a rating of "A" or better as set forth in the most recent edition of Best's Key Rating Guide; (b) name Franchisor and Franchisor Insureds on a primary non-contributory basis; (c) the additional insured coverage must be provided on an Additional Insured Grantor of Franchise Endorsement per form CG2029 (or an endorsement form with comparable wording acceptable to Franchisor); and (d) comply with Franchisor's written requirements at the time such policies are obtained, and provide at least the types and minimum amounts of coverage that Franchisor requires from time to time. Franchisor may unilaterally modify these insurance requirements, which modifications may include increasing minimum policy limits, by delivering to you written notice of the change.

7.2.3. In connection with any and all insurance that you are required to maintain under this Section 7.2, you and your insurers shall agree to waive their rights of subrogation against Franchisor, and you shall provide evidence of such waiver in accordance with this Section 7.2.

7.2.4. Your obligation to obtain and maintain insurance shall not be limited in any way by reason of any insurance which may be maintained by Franchisor, nor shall your performance of that obligation relieve you of liability under the indemnity provisions set forth in Section 7.3. of this Agreement.

7.2.5. All public liability and property damage policies shall contain a provision that Franchisor and its Affiliates, although named as additional insureds, shall nevertheless be entitled to recover under such policies on any loss occasioned to Franchisor, or its Affiliates, partners, shareholders, officers,

directors, agents, or employees by reason of your negligence.

7.2.6. At least 10 days prior to the time you are first required to carry insurance, and thereafter at least 30 days prior to the expiration of any policy, you shall deliver to Franchisor a certificate of insurance evidencing your compliance with this Article 7 No less than 30 days' prior written notice shall be given to Franchisor in the event of material alteration to or cancellation or non-renewal of the coverages evidenced by such certificates.

7.2.7. If you fail to procure or maintain these minimum insurance requirements, Franchisor or its designee has the right (but is not required) to procure such insurance on your behalf. Such right shall be in addition to, and not in lieu of, any other rights or remedies available to Franchisor. If this occurs, you shall reimburse Franchisor the cost of the premium and pay a reasonable administrative fee not to exceed \$500 upon demand.

7.3 Indemnification. You shall indemnify and hold harmless to the fullest extent by law, Franchisor, its Affiliates and their respective directors, officers, managers, employees, shareholders, and agents, (collectively, "Indemnitees") from any and all "losses and expenses" (as hereinafter defined) incurred in connection with any litigation or other form of adjudicatory procedure, claim, demand, investigation, or formal or informal inquiry (regardless of whether same is reduced to judgment) or any settlement thereof which arises directly or indirectly from, as a result of, or in connection with your operation of the business contemplated under this Agreement ("event"), and regardless of whether same resulted from any strict or vicarious liability imposed by law on the Indemnitees; provided, however, that this indemnity shall not apply to any liability arising from the gross negligence of Indemnitees (except to the extent that joint liability is involved, in which event the indemnification provided in this Agreement shall extend to any finding of comparative negligence or contributory negligence attributable to you). For the purpose of this Section 7.3, the term "losses and expenses" shall be deemed to include compensatory, exemplary, or punitive damages; fines and penalties; attorneys' fees; experts' fees; court costs; costs associated with investigating and defending against claims; settlement amounts; judgments; compensation for damages to Franchisor's reputation and goodwill; and all other costs associated with any of the foregoing losses and expenses. You shall give Franchisor prompt notice of any event of which you are aware, for which indemnification is required, and, at your expense and risk, Franchisor may elect to assume (but under no circumstance is obligated to undertake) the defense and/or settlement thereof, provided that Franchisor will seek your advice and counsel. Any assumption by Franchisor shall not modify your indemnification obligation. Franchisor may, in its sole and absolute discretion, take such actions as it seems necessary and appropriate to investigate, defend, or settle any event or take other remedial or corrective actions with respect thereof as may be, in Franchisor's sole and absolute discretion, necessary for the protection of the indemnities or the System.

#### 8. TRANSFER OF INTEREST

8.1 <u>Transfer by Franchisor</u>. Franchisor may transfer or assign all or any part of its rights or obligations under this Agreement to any person or legal entity. With respect to any assignment which results in the subsequent performance by the assignee of all of Franchisor's obligations under this Agreement, the assignee shall expressly assume and agree to perform such obligations, and shall become solely responsible for all of Franchisor's obligations under this Agreement from the date of assignment. In addition, and without limitation to the foregoing, you expressly affirm and agree that Franchisor and/or its Affiliates may sell their assets, the Marks, Copyrighted Works or the System; may sell securities in a public offering or in a private placement; may merge, acquire other corporations, or be acquired by another corporation; and may undertake a refinancing, recapitalization, leveraged buy-out, or other economic or financial restructuring. With regard to any of the above sales, assignments and dispositions, you expressly and specifically waive any claims, demands, or damages arising from or relating to the loss of Franchisor's name, the Marks (or any variation thereof), Copyrighted Works, and System and/or the loss of association with or identification of Layne's Chicken Franchising, LLC as the franchisor under this Agreement. You

specifically waive any and all other claims, demands, or damages arising from or related to the foregoing merger, acquisition, and other business combination activities including, without limitation, any claim of divided loyalty, breach of fiduciary duty, fraud, breach of contract, or breach of the implied covenant of good faith and fair dealing. You agree that Franchisor has the right, now or in the future, to purchase, merge, acquire, or affiliate with an existing competitive or non-competitive franchise network, chain, or any other business regardless of the location of that chain's or business' facilities, and to operate, franchise or license those businesses and/or facilities as Layne's Chicken Fingers Restaurants operating under the Marks or any other marks following Franchisor's purchase, merger, acquisition or affiliation, regardless of the location of these facilities (which you acknowledge may be proximate to any Layne's Chicken Fingers Restaurant developed under this Agreement).

8.2. <u>Transfer by Individual Developer to Business Entity for Convenience</u>. If you are an individual, you may transfer your interest in this Agreement to a Business Entity for convenience of operation within the first 12 months of this Agreement by signing Franchisor's standard form of assignment and assumption agreement if: (a) the Business Entity is formed solely for purposes of continuing your development rights and obligations; (b) you provide to Franchisor a copy of the Business Entity's formation and governing documents and a certificate of good standing from the jurisdiction under which the Business Entity was formed; (c) you sign a general release in favor of Franchisor and in the form Franchisor requires; and (d) you pay to Franchisor the applicable transfer fee in the amount set forth in the Summary Pages.

8.3. <u>Transfer Among Owners; Transfer of Non-Controlling Interest</u>. If you are a Business Entity, your Owners may transfer their ownership interests in the Business Entity among each other, and may transfer up to a Non-Controlling Interest in the Business Entity to one or more third parties, if: (a) you have provided to Franchisor advance notice of the transfer; (b) <u>Attachment C</u> to this Agreement has been amended to reflect the new ownership; (c) each new Owner has signed a Guaranty and Personal Undertaking in the form of <u>Attachment D</u>; (d) each previous and/or new Owner has signed a general release in favor of Franchisor and in the form Franchisor requires, and (d) you pay to Franchisor the applicable transfer fee in the amount set forth in the Summary Pages.

8.4. <u>Transfer of Agreement; Transfer of Controlling Interest</u>. All other transfers (including any sale or transfer of your interest in this Agreement, the sale or transfer of all or substantially all of the assets of any Restaurant developed hereunder, and the sale of a Controlling Interest in you if you are a Business Entity) require Franchisor's prior written consent. Franchisor will not unreasonably withhold its consent to a transfer, but may condition its consent on satisfaction of any or all of the following:

8.4.1. Your written request for consent accompanying delivery of a copy of the proposed transfer agreements, including sale terms, at least 30 days prior to the proposed transfer; and Franchisor has determined, in its sole and reasonable discretion, that the terms of the sale will not materially and adversely affect the post transfer viability of any Franchised Business in operation at the time of transfer;

8.4.2. The transferee has demonstrated to Franchisor's satisfaction that the transferee meets Franchisor's then-current educational, managerial and business standards; possesses a good moral character, business reputation and credit rating; has the aptitude and ability to operate each Franchised Business; and has sufficient equity capital to operate each Franchised Business (which such condition shall be presumed if the transferee's net worth is equal to or exceeds your net worth at the time of transfer, excluding the value of each Franchised Business);

8.4.3. All of your accrued monetary obligations and all other outstanding obligations to Franchisor, its Affiliates, and third party suppliers shall be up to date, fully paid and satisfied, and you must be in full compliance with this Agreement and any other agreements between you and Franchisor, its Affiliates and your suppliers;

8.4.4. You or the transferee shall have agreed to refurbish each Restaurant premises identified by Franchisor so that it meets Franchisor's image requirements for new Layne's Chicken Fingers Restaurants;

8.4.5. You and each Owner have executed a general release, in a form satisfactory to Franchisor, of any and all claims against Franchisor and its Affiliates and their respective officers, directors, managers, shareholders, agents and employees in their corporate and individual capacities, including, without limitation, claims arising under federal, state and local laws, rules and ordinances; provided, however, that any release will not be inconsistent with any state law regulating franchising;

8.4.6. Payment of the applicable Transfer Fee in the amount set forth in the Summary Pages;

8.4.7. The transferee has executed Franchisor's then-current form of development agreement, the terms of which may be materially different than the terms of this Agreement and may include, among other things, a different development schedule or opening dates. The term of such development agreement shall be the remaining term of this Agreement at the time of transfer;

8.4.8. If the transferee is a Business Entity, then the transferee's Owners each shall sign Franchisor's standard form of Guaranty and Personal Undertaking;

8.4.9. The transferee has complied with Franchisor's then-current initial training requirements for the operation of each then-existing Restaurant; and

8.4.10., You have paid all fees due to Franchisor under its then-current franchise resale policy or program if Franchisor introduced the buyer to you

8.5. <u>Transfer of Franchise Agreements</u>. Notwithstanding Section 8.4. of this Agreement, you may, with Franchisor's prior written consent, execute and contemporaneously assign your right to enter into a Franchise Agreement pursuant to this Agreement to a business entity under common control with you if: (a) such business entity executes and complies with the terms and conditions of the Franchise Agreement; and (b) you pay Franchisor a Franchise Assignment Fee in the amount of \$2,500.

8.6. <u>Transfers Void</u>. Any purported transfer, by operation of law or otherwise, made without Franchisor's prior written consent will be considered null and void and will be considered a material breach of this Agreement.

8.7. <u>Security Interest</u>. You may grant a security interest in this Agreement or the franchise represented by this Agreement only to the limited extent permitted by Section 9-408 of the Uniform Commercial Code. Any such security interest may only attach to an interest in the proceeds of the operation of the Franchised Business and may not entitle or permit the secured party to take possession of or operate the Franchised Business or to transfer your interest in this Agreement or the franchise without Franchisor's consent.

8.8. <u>Private or Public Offerings</u>. If you are a Business Entity and you intend to issue equity interests pursuant to a private or public offering, you shall first obtain Franchisor's written consent, which consent shall not be unreasonably withheld. You must provide to Franchisor for its review a copy of all offering materials (whether or not such materials are required by applicable securities laws) at least sixty (60) days prior to such documents being filed with any government agency or distributed to investors. No offering shall imply (by use of the Marks or otherwise) that Franchisor is participating in an underwriting, issuance or offering of your securities, and Franchisor's review of any offering shall be limited to ensuring compliance with the terms of this Agreement. Franchisor may condition its approval on satisfaction of any or all of the conditions set forth in Section 8.4. and on execution of an indemnity agreement, in a form prescribed by Franchisor a retainer in an amount determined by Franchisor, which Franchisor shall use to reimburse itself for the reasonable costs and expenses it incurs (including, without limitation, attorneys' fees and accountants' fees) in connection with reviewing the proposed offering.

8.9. <u>Right of First Refusal</u>. If you receive a bona fide offer to purchase your interest in this Agreement or all or substantially all of the assets of the Franchised Business, or if any Owner receives a bona fide offer to purchase his or her equity interests in you, and you or such Owner wishes to accept such offer, you or the Owner must deliver to Franchisor written notification of the offer and, except as otherwise provided

herein, Franchisor has the option, exercisable within 30 days after receipt of such written notification, to purchase the seller's interest on the same terms and conditions offered by the third party. If the bona fide offer provides for the exchange of assets other than cash or cash equivalents, the bona fide offer shall include the fair market value of the assets and you shall submit with the notice an appraisal prepared by a qualified independent third party evidencing the fair market value of such assets as of the date of the offer. Any material change in the terms of any offer prior to closing shall constitute a new offer subject to the same right of first refusal by Franchisor as in the case of an initial offer. If Franchisor elects to purchase the seller's interest, closing on such purchase must occur by the later of: (a) the closing date specified in the third party offer; or (b) within sixty (60) days from the date of notice to the seller of Franchisor's election to purchase. Franchisor's failure to exercise the option described in this Section 8.9. shall not constitute a waiver of any of the transfer conditions set forth in this Article 8.

8.10 <u>Transfer Upon Death or Incapacitation</u>. Upon the death or permanent incapacity (mental or physical) of any person with an interest in this Agreement, in you, or in all or substantially all of the assets of the Franchised Business, the executor, administrator, or personal representative of such person shall transfer such interest to a third party approved by Franchisor within six (6) months after such death or mental incapacity. Such transfers, including, without limitation, transfers by devise or inheritance, shall be subject to the same conditions as an inter vivos transfer, except that the transfer fee shall be waived. In the case of transfer by devise or inheritance, however, if the heirs or beneficiaries of any such person are unable to meet the conditions of this Section 8, the executor, administrator, or personal representative of the decedent shall transfer the decedent's interest to another party approved by Franchisor within six (6) months, which disposition shall be subject to all the terms and conditions for transfer contained in this Agreement. If the interest is not disposed of within such period, Franchisor may, at its option, terminate this Agreement, pursuant to Section 9.5.

8.11 <u>Non-Waiver of Claims</u>. Franchisor's consent to a transfer shall not constitute a waiver of any claims it may have against the transferring party, and it will not be deemed a waiver of Franchisor's right to demand strict compliance with any of the terms of this Agreement, or any other agreement to which Franchisor's and the transferee are parties, by the transferee.

## 9. DEFAULT AND TERMINATION

9.1 <u>Termination In the Event of Bankruptcy or Insolvency</u>. You shall be deemed to be in default under this Agreement, and all rights granted to you in this Agreement shall automatically terminate without notice if: (a) you become insolvent or make a general assignment for the benefit of creditors; (b) if a petition of bankruptcy is filed by you or such a petition is filed against you and you do not oppose it; (c) if you are adjudicated as bankrupt or insolvent; (d) if a bill in equity or other proceeding for the appointment of a receiver for you or other custodian for your business or assets is filed and consented to by you; (e) if a receiver or other custodian (permanent or temporary) of your assets or property, or any part thereof, is appointed by any court of competent jurisdiction; (f) if proceedings for a composition with creditors under any state or federal law is instituted by or against you; (g) if a final judgment remains unsatisfied or of record for 30 days or longer (unless a supersedeas bond is filed); (h) if you are dissolved; (i) if execution is levied against your business or property; (j) if judicial, non-judicial or administrative proceedings to foreclose any lien or mortgage against any Franchised Location premises or assets or equipment is instituted against you and not dismissed within 30 days; or (k) if the real or personal property of the Franchised Business is sold after levy thereupon by any sheriff, marshal, or constable.

9.2. <u>Termination with Notice and Without Opportunity to Cure</u>. Franchisor has the right to terminate this Agreement, which termination will become effective upon delivery of notice without opportunity to cure if: (a) you fail to meet the Development Schedule; (b) you or any Owner is convicted of, or pleads no contest to, a felony, a crime involving moral turpitude, or any other crime or offense that Franchisor believes is reasonably likely to have an adverse effect on the System; (c) there is any transfer or attempted transfer in violation of Article 8 of this Agreement; (d) you or any Owner fails to comply with the confidentiality

or non-compete covenants in Article 6 and Article 10 of this Agreement; (e) you or any Owner has made any material misrepresentations in connection with your developer application; or (f) Franchisor delivers to you three or more written notices of default pursuant to this Article 9 within any rolling 12-month period, whether or not the defaults described in such notices ultimately are cured.

9.3. <u>Termination with 10-Day Cure Period</u>. Franchisor has the right to terminate this Agreement, which termination will become effective upon delivery of written notice of termination, if you fail to cure the following defaults within 10 days after delivery of written notice: (a) failure to obtain or maintain required insurance coverage; (b) failure to pay any amounts due to Franchisor; (c) failure to pay any amounts due to your trade creditors (unless such amount is subject to a bona fide dispute); or (d) failure to pay any amounts for which Franchisor has advanced funds for or on your behalf, or upon which Franchisor is acting as guarantor of your obligations.

9.4. <u>Termination with 30-Day Cure Period</u>. Except as otherwise provided in this Article 9, Franchisor has the right to terminate this Agreement, which termination will become effective upon delivery of written notice of termination, if you fail to cure any curable default within 30 days after delivery of written notice.

9.5. <u>Termination Related to Death or Permanent Incapacity</u>. Franchisor has the right to terminate this Agreement if an approved transfer as required by Section 8.10. is not effected within the designated time frame following a death or permanent incapacity (mental or physical).

9.6. <u>Cross-Default</u>. Any default under any agreement between you and Franchisor or its Affiliates, which your failure to cure within any applicable cure period, shall be considered a default under this Agreement and shall provide an independent basis for termination of this Agreement.

9.7. <u>Additional Remedies</u>. If you are in default of this Agreement, Franchisor may, in its sole discretion, elect to reduce the number of Restaurants which you may establish pursuant to the Development Schedule. If Franchisor elects to exercise this remedy as set forth above, you agree to continue to develop Restaurants in accordance with your rights and obligations under this Agreement, as modified. Franchisor's exercise of its remedy under this Section 9.7. shall not constitute a waiver by Franchisor to exercise Franchisor's option to terminate this Agreement at any time with respect to a subsequent event of default of a similar or different nature.

# 10. COVENANTS

10.1 <u>Non-Competition During Term of Agreement</u>. You and each Owner acknowledge that you and each Owner will receive valuable specialized training and Confidential Information, including, without limitation, information regarding the operational, sales, promotional, and marketing methods and techniques and trade secrets of Franchisor and the System. You and each Owner covenant and agree that during the term of this Agreement, except as otherwise approved in writing by Franchisor, you and, if applicable, such Owner, shall not, either directly or indirectly, for yourselves, or through, on behalf of, or in conjunction with any person, or legal entity:

10.1.1. Divert or attempt to divert any present or prospective customer of the Franchised Business to any competitor, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Marks and the System.

10.1.2. Employ or seek to employ any person who is or has been, within the previous 30 days, employed by Franchisor or an Affiliate of Franchisor as a salaried managerial employee, or otherwise directly or indirectly induce such person to leave his or her employment.

10.1.3. Own, maintain, advise, operate, engage in, be employed by, make loans to, invest in, provide any assistance to, or have any interest in (as owner or otherwise) or relationship or association with, any fast casual, quick service, or full service restaurant that offers chicken fingers, tenders, and/or strips as a primary or significant menu item, other than a LAYNE'S CHICKEN FINGERS Restaurant operated pursuant to a then-currently effective franchise agreement with Franchisor at any location within the United

States, its territories or commonwealths, or any other country, province, state, or geographic area in which Franchisor or its Affiliates have used, sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks.

Non-Competition After Expiration or Termination of Agreement. Commencing upon the later of: 10.2. (a) a transfer permitted under Article 8 of this Agreement, expiration of this Agreement, or termination of this Agreement (regardless of the cause for termination) or (b) a final court order (after all appeals have been taken) with respect to any of the foregoing events or with respect to enforcement of this Section 10.2., and continuing for an uninterrupted period of two years thereafter, you shall not either directly or indirectly, for yourselves, or through, on behalf of, or in conjunction with any person, persons, or legal entity, own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in or relationship or association with any fast casual, quick service, or full service restaurant that offers chicken fingers, tenders, and/or strips as a primary or significant menu item, other than a Layne's Chicken Fingers Restaurant operated pursuant to a then-currently effective franchise agreement with Franchisor, and (i) is, or is intended to be, located at the location of the former Franchised Business; (ii) within a 10-mile radius of the Restaurant; or (iii) within a one-mile radius of any other Restaurant operating under the System and Marks in existence or under development at the time of such expiration, termination or transfer. If any Owner ceases to be an Owner of the franchisee for any reason during the franchise time, the foregoing covenant shall apply to the departing Owner for a two-year period beginning on the date such person ceases to meet the definition of an Owner. The obligations described in this Section 10.2. shall be tolled during any period of noncompliance.

10.3. <u>Additional Provisions</u>. The parties acknowledge and agree that Franchisor has the right, in its sole discretion, to reduce the scope of any covenant set forth in Sections 10.1. and 10.2., or any portion thereof, without your consent or the consent of any Owner, effective immediately upon delivery of written notice to the affected party; and you and each Owner agree that such person shall comply forthwith with any covenant as so modified, which shall be fully enforceable. You and each Owner expressly agree that the existence of any claims you may have against Franchisor, whether or not arising from this Agreement, shall not constitute a defense to the enforcement by Franchisor of the covenants in this Article 10. You agree to pay all costs and expenses (including reasonable attorneys' fees) incurred by Franchisor in connection with the enforcement of this Article 10.

10.4. <u>Breach of Covenants Causes Irreparable Injury</u>. You acknowledge that your violation of any covenant of this Article 10 would result in irreparable injury to the Franchisor for which no adequate remedy at law may be available, and you consent to the issuance of, and agree to pay all court costs and reasonable attorneys' fees incurred by Franchisor in obtaining, without the posting of any bond, an ex parte or other order for injunctive or other legal or equitable relief with respect to such conduct or action.

10.5. <u>Exception for Publicly Held Companies</u>. The foregoing restrictions shall not apply to your ownership or any Owner's ownership of less than a 5% beneficial interest in the outstanding equity securities of any company registered under the Securities Act of 1933 or the Securities Exchange Act of 1934.

# 11. **REPRESENTATIONS**

11.1. <u>Representations of Franchisor</u>. Franchisor represents and warrants that (a) Franchisor is duly organized and validly existing under the law of the state of its formation; (b) Franchisor is duly qualified and authorized to do business in each jurisdiction in which its business activities or the nature of the properties it owns requires such qualification; and (c) the execution of this Agreement and the performance of the transactions contemplated by this Agreement are within Franchisor's corporate power and have been duly authorized.

## 11.2. <u>Representations of Developer</u>.

11.2.1. You represent and warrant that the information set forth in Attachment C, incorporated by

reference hereto, is accurate and complete in all material respects. You shall notify Franchisor in writing within 10 days of any change in the information set forth in <u>Attachment C</u>. You further represent to Franchisor that (a) you are duly organized and validly existing under the law of the state of your formation; (b) you are duly qualified and authorized to do business in each jurisdiction in which your business activities or the nature of the properties you own require such qualification; (c) your corporate charter or written partnership or limited liability company agreement, as applicable, will at all times provide that your activities are confined exclusively to the development and operation of the Franchised Business. You warrant and represent that neither you nor any of your Affiliates or Owners own, operate, or have any financial or beneficial interest in any business that is the same as or similar to a Layne's Chicken Fingers Restaurant; and (d) the execution of this Agreement and the performance of the transactions contemplated by this Agreement are within your corporate power, or if you are a partnership or a limited liability company agreement and the performance of the transactions contemplated by this Agreement are within your corporate power, or if you are a partnership or a limited liability company, are permitted under its written partnership or limited liability company agreement and have been duly authorized.

11.2.2. You acknowledge that you have conducted an independent investigation of the proposed franchise, and recognize that the business venture contemplated by this Agreement involves business risks and that its success will be largely dependent on your ability as an independent business person.

11.2.3. Except for representations contained in Franchisor's Franchise Disclosure Document provided to you in conjunction with this franchise offering, you represent that neither Franchisor nor its agents or representatives have made any representations, and you have not relied on representations made by Franchisor or its agents or representatives, concerning actual or potential Net Sales, expenses, or profit of a LAYNE'S CHICKEN FINGERS Restaurant.

11.2.4. You acknowledge that you have received a complete copy of Franchisor's Franchise Disclosure Document at least fourteen (14) calendar days before you signed this Agreement or paid any consideration to Franchisor for your franchise rights.

11.2.5. You acknowledge that you have read and that you understand the terms of this Agreement and its attachments, and that you have had ample time and opportunity to consult with an attorney or business advisor of your choice about the potential risks and benefits of entering into this Agreement.

11.2.6. You represent that neither your property nor any interest in your property, nor the property of any of your Owners, officers, directors, managers, partners, agents or employees, or their respective interests therein, have been blocked pursuant to Executive Order 13224 of September 23, 2001, pertaining to persons who commit, threaten to commit, or support terrorism ("Blocked Persons"). You represent and warrant to Franchisor that you will not accept money from or employ any Blocked Person.

## **12.** NOTICES

12.1 <u>Notices</u>. All notices or demands shall be in writing and shall be served in person, by Express Mail, by certified mail; by private overnight delivery; or by electronic communication such as email. Service shall be deemed conclusively made: (a) at the time of service, if personally served; (b) 24 hours (exclusive of weekends and national holidays) after deposit in the United States mail, properly addressed and postage prepaid, if served by Express Mail; (c) upon the earlier of actual receipt or three calendar days after deposit in the United States mail, properly addressed and postage prepaid, return receipt requested, if served by certified mail; (d) 24 hours after delivery by the party giving the notice, statement or demand if by private overnight delivery; and (e) at the time of transmission by telecopier, if such transmission occurs prior to 5:00 p.m. on a Business Day and a copy of such notice is mailed within 24 hours after the transmission. Notices and demands shall be given to the respective parties at the addresses set forth on the Summary Pages, unless and until a different address has been designated by written notice to the other party. Either party may change its address for the purpose of receiving notices, demands and other communications as in this Agreement by providing a written notice given in the manner aforesaid to the other party.

## **13.** CONSTRUCTION

13.1. <u>Entire Agreement</u>. This Agreement and any other agreements executed by the parties concurrently with the parties' execution of this Agreement represent the entire fully integrated agreement between the parties and supersede all other negotiations, agreements, representations, and covenants, oral or written. Notwithstanding the foregoing, nothing in this Agreement shall disclaim or require you to waive reliance on any representation that Franchisor made in the Franchise Disclosure Document (including its exhibits and amendments) that Franchisor delivered to you in connection with this franchise offering.

13.2. <u>No Waiver</u>. No waiver or modification of this Agreement or of any covenant, condition, or limitation herein contained shall be valid unless the same is made in writing and duly executed by the party to be charged therewith. No evidence of any waiver or modification shall be offered or received in evidence in any proceeding, arbitration, or litigation between the parties arising out of or affecting this Agreement, or the rights or obligations of any party hereunder, unless such waiver or modification is in writing, duly executed as aforesaid.

13.3. <u>Severability</u>. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement.

13.4. <u>Survival of Terms</u>. Any provision or covenant of this Agreement which expressly or by its nature imposes obligations beyond the expiration or termination of this Agreement shall survive such expiration or termination.

13.5. <u>Definitions and Captions</u>. Unless otherwise defined in this body of this Agreement, capitalized terms have the meaning ascribed to them in Attachment A ("Glossary of Additional Terms"). All captions in this Agreement are intended for the convenience of the parties, and none shall be deemed to affect the meaning or construction of any provision of this Agreement.

13.6. <u>Persons Bound</u>. This Agreement shall be binding on the parties and their respective successors and assigns. As applicable, each Owner shall execute the Guaranty and Personal Undertaking attached as <u>Attachment D</u>. Failure or refusal to do so shall constitute a breach of this Agreement. You and each Owner shall be joint and severally liable for each person's obligations hereunder and under the applicable Guaranty and Personal Undertaking.

13.7. <u>Rules of Construction</u>. Neither this Agreement nor any uncertainty or ambiguity in this Agreement shall be construed or resolved against the drafter of this Agreement, whether under any rule of construction or otherwise. Terms used in this Agreement shall be construed and interpreted according to their ordinary meaning. If any provision of this Agreement is susceptible to two or more meanings, one of which would render the provision enforceable and the other(s) which would render the provision unenforceable, the provision shall be given the meaning that renders it enforceable.

13.8. <u>Timing</u>. Time is of the essence with respect to all provisions in this Agreement. Notwithstanding the foregoing, if performance of either party is delayed on account of a Force Majeure, the applicable deadline for performance shall be extended for a period commensurate with the Force Majeure, but not to exceed 12 months.

## 14. APPLICABLE LAW; DISPUTE RESOLUTION

14.1 <u>Choice of Law</u>. This Agreement and all claims arising out of or related to this Agreement or the parties' relationship created hereby shall be construed under and governed by the laws of the State of Texas (without giving effect to any conflict of laws).

#### 14.2 <u>Mediation</u>.

14.2.1 The parties acknowledge that during the term and any extensions of this Agreement certain disputes may arise that the parties are unable to resolve, but that may be resolvable through mediation. To facilitate such resolution, Franchisor, you, and each Owner agree to submit any claim, controversy, or

dispute between Franchisor or its Affiliates (and Franchisor's and its Affiliate's respective owners, officers, directors, managers, agents, representatives, and/or employees) and you or your Affiliates (and your Owners, agents, representatives, and/or employees) arising out of or relating to: (a) this Agreement or any other agreement between Franchisor and you, (b) Franchisor's relationship with you, or (c) the validity of this Agreement or any other agreement between Franchisor and you, to mediation before bringing such claim, controversy, or dispute in a court or before any other tribunal.

14.2.2. The mediation shall be conducted by a mediator agreed upon by Franchisor and you and, failing such agreement within not more than fifteen (15) days after either party has notified the other of its desire to seek mediation, by the American Arbitration Association or any successor organization ("AAA") in accordance with its rules governing mediation. Mediation shall be held at the offices of the AAA in the city in which Franchisor maintains its principal place of business at the time mediation is initiated. The costs and expenses of mediation, including the compensation and expenses of the mediator (but excluding attorneys' fees incurred by either party), shall be borne by the parties equally.

14.2.3. If the parties are unable to resolve the claim, controversy, or dispute within ninety (90) days after the mediator has been chosen, then, unless such time period is extended by written agreement of the parties, either party may bring a legal proceeding pursuant to Section 14.3. The parties agree that statements made during such mediation proceeding will not be admissible for any purpose in any subsequent legal proceeding.

14.2.4. Notwithstanding the foregoing provisions of this Section 14.2., the parties' agreement to mediate shall not apply to controversies, disputes, or claims related to or based on amounts owed to Franchisor pursuant to this Agreement, ownership of the Marks or Copyrighted Works, or Franchisor's Confidential Information. Moreover, regardless of this mediation agreement, Franchisor and you are required in a proper case to seek temporary restraining orders and temporary or preliminary injunctive relief in any court of competent jurisdiction.

14.2.5. Neither illness, Covid, inconvenience, weather, or any other reason shall serve to excuse your personal appearance for mediation.

#### 14.3 Arbitration.

14.3.1. Any dispute, controversy, or claim arising out of or relating to this Agreement and the relationships created hereby that are not resolved during the mediation process described in Section 14.2. must be resolved by arbitration. The arbitration must be administered in accordance with the Commercial Rules of the AAA. The Arbitrator must be a person experienced in food service franchising or franchise law who has no prior business or professional relationship with either party. All matters relating to arbitration will be governed by the Federal Arbitration Act (9 U.S.C. §§ 1 et seq.) ("FAA"). Judgment upon the arbitrator's award may be entered in any court of competent jurisdiction, and the arbitrator must state in writing the reasoning upon which the award is based. The costs and expenses of arbitration paid to the AAA or to the arbitrator will be paid equally by the parties. All other arbitration-related expenses, including but not limited to, attorneys' fees and travel expenses, will be paid by the party that incurred such expense.

14.3.2. Arbitration will be conducted in the city in which Franchisor maintains its principal business offices at the time of the arbitration. Arbitration will be conducted on an individual, not a class-wide, basis and an arbitration proceeding between the parties and their respective Owners, officers, directors, agents, and/or employees may not be consolidated with any other arbitration proceeding between Franchisor and any other person. The arbitrator has no power or authority to award punitive damages.

14.3.3. Any disputes concerning the enforceability or scope of this arbitration provision must be resolved pursuant to the FAA, and the parties agree that the FAA preempts any state law restrictions (including the site of the arbitration) on the enforcement of this arbitration provision. If, prior to an Arbitrator's final decision, either you or Franchisor commences an action in any court for a claim that arises out of or relates to this Agreement (except for the purpose of enforcing this arbitration provision or as

otherwise permitted by this Agreement), the party bringing the action in court will be responsible for the other party's expenses of enforcing this arbitration provision, including court costs, arbitration filing fees, and other costs and attorneys' fees.

14.3.4. If you institute any claim subject to this arbitration proceeding in any court, and Franchisor succeeds in a motion to compel arbitration of the claim, you must reimburse Franchisor its reasonable attorneys' fees and costs in defending the action and in its motion to compel arbitration.

14.3.5. You shall not assert any claim or cause of action against us, our officers, directors, shareholders, employees, or affiliates after two years following the event giving rise to such claim or cause of action.

14.3.6. Notwithstanding the foregoing, Franchisor has the right to apply to any court of competent jurisdiction for injunctive relief to prevent continued or threatened harm while arbitration is pending. You and your Owners irrevocably consent to personal jurisdiction in the state and federal courts located in the county in which Franchisor maintains its principal place of business for this purpose.

14.3.7. Notwithstanding the foregoing provisions of this Section 14.3., the parties' agreement to arbitrate will not apply to controversies, disputes, or claims related to or based on amounts owed to Franchisor pursuant to this Agreement, ownership of the Marks or Copyrighted Works, or Franchisor's Confidential Information. Moreover, regardless of this arbitration agreement, Franchisor and you are required in a proper case to seek temporary restraining orders and temporary or preliminary injunctive relief in any court of competent jurisdiction.

14.3.8 For avoidance of doubt, this provision specifically requires both parties to arbitrate our disputes through the American Arbitration Association ("AAA"). The arbitration process allows the disputes to be heard and decided by one arbitrator, selected using the AAA's standard selection process, apply the law to the facts and evidence presented and where we will not use the local court system or its judges. By signing this franchise agreement, you are consenting to resolve disputes through arbitration administered by the AAA, using the current AAA commercial rules.

14.3.9 Neither illness, Covid, inconvenience, weather, or any other reason shall serve to excuse your personal appearance for depositions or evidentiary hearings.

14.4. <u>Venue</u>. With respect to any controversies, disputes, or claims which are not finally resolved through mediation, as provided in Section 14.2., the parties agree that any action brought by either party against the other in any court, whether federal or state, shall be brought and maintained exclusively and within the state and federal judicial district court in which Franchisor maintains its principal place of business at the time the action is initiated, and the parties hereby waive all questions of personal jurisdiction or venue for the purpose of carrying out this provision. Nothing contained in this Agreement bars Franchisor's right to seek injunctive relief from any court of competent jurisdiction; and you agree to pay all costs and reasonable attorneys' fees incurred by Franchisor in obtaining such relief.

14.5 <u>Non-exclusivity of Remedy</u>. No right or remedy conferred upon or reserved to Franchisor or you by this Agreement is intended to be, nor shall be deemed, exclusive of any other right or remedy in this Agreement or by law or equity provided or permitted, but each shall be cumulative of every other right or remedy.

14.6. <u>WAIVER OF JURY TRIAL</u>. FRANCHISOR AND YOU IRREVOCABLY WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, BROUGHT BY EITHER OF THEM AGAINST THE OTHER, WHETHER OR NOT THERE ARE OTHER PARTIES IN SUCH ACTION OR PROCEEDING.

14.7. <u>WAIVER OF PUNITIVE DAMAGES</u>. THE PARTIES HEREBY WAIVE TO THE FULLEST EXTENT PERMITTED BY LAW ANY RIGHT TO OR CLAIM OF ANY PUNITIVE OR EXEMPLARY DAMAGES AGAINST THE OTHER AND AGREE THAT IN THE EVENT OF A DISPUTE BETWEEN

THEM EACH SHALL BE LIMITED TO THE RECOVERY OF ANY ACTUAL DAMAGES SUSTAINED BY IT.

14.8. <u>Right to Injunctive Relief</u>. Nothing contained in this Agreement will bar Franchisor's right to seek injunctive relief from any court of competent jurisdiction; and you agree to pay all costs and reasonable attorneys' fees incurred by Franchisor in obtaining such relief.

14.9 <u>Time Limitation to Bring a Claim</u>. YOU MUST BRING ALL CLAIMS ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE RELATIONSHIP BETWEEN US AND YOU WITHIN TWO (2) YEARS FROM THE DATE ON WHICH THE VIOLATION, ACT, OR CONDUCT GIVING RISE TO THE CLAIM OCCURS, REGARDLESS OF WHEN YOU KNEW OR SHOULD HAVE KNOWN OF THE FACTS GIVING RISE TO THE CLAIM, OR YOUR CLAIM WILL BE BARRED UNLESS AN ARBITRATION OR JUDICIAL PROCEEDING, AS PERMITTED, IS COMMENCED IN THE APPROPRIATE FORUM WITHIN THIS TWO-YEAR PERIOD.

14.10. <u>Attorneys' Fees</u>. If either party commences a legal action against the other party arising out of or in connection with this Agreement, the prevailing party shall be entitled to have and recover from the other party its reasonable attorneys' fees and costs of suit.

14.11. <u>Counterparts</u>. This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which together shall constitute one agreement.

14.12. <u>No Representations; No Reliance</u>. You acknowledge, expressly represent, and warrant that, except for representations made in Franchisor's franchise disclosure document, Franchisor has made no representations, warranties, or guarantees, express or implied, as to the potential revenues, profits or services of the business venture contemplated under this Agreement, and that you have not relied on any such representations in making your decision to enter into this Agreement. You further acknowledge, expressly represent, and warrant that neither Franchisor nor its representatives have made any statements inconsistent with the terms of this Agreement.

**IN WITNESS WHEREOF**, the parties have executed this Agreement to be effective on the Effective Date set forth above.

### FRANCHISOR LAYNE'S CHICKEN FRANCHISING, LLC

DEVELOPER

By:\_\_\_

Samir Wattar, COO

Printed Name:\_\_\_\_\_

Title:			

### LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT ATTACHMENT A GLOSSARY OF ADDITIONAL TERMS

"Affiliate" means an affiliate of a named person identified as any person or entity that is controlled by, controlling or under common control with such named person.

"Business Entity" means any person with the power to enter into contracts, other than a natural person. The term includes a corporation, limited liability company, limited partnership, and trust.

"Captive Market" means any facility serving a captive market, including department stores, supermarkets, shopping malls, amusement parks, airports, train stations, travel plazas, casinos, nightclubs, restaurants, public facilities, college and school campuses, arenas, stadiums, ballparks, hospitals, office buildings, convention centers, airlines (in-flight service), military bases, and any other mass gathering events or locations, and facilities of any kind for which food and/or beverage service rights are contracted to a third party or parties (including, but not limited to, designated road ways and facilities adjacent thereto). As used herein, the term "shopping malls" includes any retail center (enclosed or open), including "outlet malls," with an aggregate gross leasable area in excess of 350,000 square feet.

"Confidential Information" means all trade secrets, and other elements of the System; all customer information; all information contained in the Manuals; Franchisor's proprietary recipes and standards and specifications for product preparation, packaging and service; financial information; marketing data; vendor and supplier information; all other knowledge, trade secrets, or know-how concerning the methods of operation of the Franchised Business which may be communicated to you, or of which you may be apprised, by virtue of their operation under the terms of the Development Agreement or Franchise Agreement, and all other information that Franchisor designates.

"Controlling Interest" means: (a) if you are a corporation or a limited liability company, that the Owners, either individually or cumulatively (i) directly or indirectly own at least 51% of the shares of each class of the developer entity's issued and outstanding capital stock or membership units, as applicable; and (ii) are entitled, under its governing documents and under any agreements among the Owners, to cast a sufficient number of votes to require such entity to take or omit to take any action which such entity is required to take or omit to take under this Agreement; or (b) if you are a partnership, that the Owners (i) own at least 51% interest in the operating profits and operating losses of the partnership as well as at least 51% ownership interest in the partnership (and at least 51% interest in the shares of each class of capital stock of any corporate general partner); and (ii) are entitled under its partnership agreement or applicable law to act on behalf of the partnership without the approval or consent of any other partner or be able to cast a sufficient number of votes to require the partnership to take or omit to take any action which the partnership is required to take or omit to take under this Agreement. Any interest less than 51% of the corporation, limited liability company, or partnership is a "Non-Controlling Interest."

"Copyrighted Works" means works of authorship which are owned by Franchisor and fixed in a tangible medium of expression including, without limitation, the content of the Manual, the design elements of the Marks, Franchisor's product packaging and advertising and promotional materials, and the content and design of Franchisor's website and advertising and promotional materials.

"Development Period" means each of the time periods indicated on Attachment B during which you shall have the right and obligation to construct, equip, open and thereafter continue to operate LAYNE'S CHICKEN FINGERS Restaurants.

"Franchise Agreement" means the form of agreement prescribed by Franchisor and used to grant to you the right to own and operate a single Restaurant, including all attachments, exhibits, riders, guarantees or other related instruments, all as amended from time to time.

"Force Majeure" means acts of God (such as tornadoes, earthquakes, hurricanes, floods, fire or other natural catastrophe); strikes, lockouts or other industrial disturbances; war, terrorist acts, riot, or other civil disturbance; epidemics; or other similar forces which you could not by the exercise of reasonable diligence have avoided; provided however, that neither an act or failure to act by a Governmental Authority, nor the performance, non-performance or exercise of rights under any agreement with you by any lender, landlord, or other person shall be an event of Force Majeure under this Agreement, except to the extent that such act, failure to act, performance, non-performance or exercise of rights results from an act which is otherwise an event of Force Majeure. Your financial inability to perform or your insolvency shall not be an event of Force Majeure under this Agreement.

"Owner" means each individual or entity holding a beneficial ownership in the franchisee. It includes all shareholders of a corporation, all members of a limited liability company, all general and limited partners of a limited partnership, and the grantor and the trustee of the trust.

#### LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT ATTACHMENT B RESTAURANT DEVELOPMENT AREA AND DEVELOPMENT SCHEDULE

The "Development Area" is described as follows:

### (excluding "Captive Markets" within Development Area reserved to the Franchisor).

The "<u>Development Schedule</u>" is as follows:

Development Period	Expiration Date of Development Period	Cumulative Total Number of Stores Located in the Development Area Which Developer Shall Have Open and in Operation
1		
2		
3		

### The "Projected Opening Dates" are as follows:

Restaurant	Projected Opening Date	Franchise Agreement Execution Date
1		
2		

IN WITNESS WHEREOF, the parties hereof have executed this <u>Attachment B</u> as of the dates shown below but effective for all purposes as of the Effective Date \_\_\_\_\_\_.

### FRANCHISOR: LAYNE'S CHICKEN FRANCHISING, LLC

### **DEVELOPER:**

By:

Samir Wattar, COO

By:\_\_\_\_

### LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT

#### ATTACHMENT C ENTITY INFORMATION

If Developer is an entity, you represent and warrant that the following information is accurate and complete in all material respects as of \_\_\_\_\_\_.

(1) Developer is a\_\_\_\_\_, formed under the laws of the state of \_\_\_\_\_.

(2) You shall provide to Franchisor concurrently with the execution hereof true and accurate copies of the Developer's charter documents and governing documents including Articles of Incorporation, Bylaws, Operating Agreement, Partnership Agreement, resolutions authorizing the execution hereof, and any amendments to the foregoing.

(3) You promptly shall provide such additional information as Franchisor may from time to time request concerning all persons who may have any direct or indirect financial interest in the franchisee entity.

(4) The name and address of each of Owner:

Name	Address	Number of Shares or Percentage Interest

(5) The address where the Developer's Financial Records, and other records (e.g., Articles of Incorporation, Bylaws, Operating Agreement, Partnership Agreement, etc.) are maintained is:

### FRANCHISOR LAYNE'S CHICKEN FRANCHISING, LLC

Samir Wattar, COO

### DEVELOPER

By:\_\_\_\_

By:\_\_\_\_\_

### LAYNE'S CHICKEN FRANCHISING, LLC

### DEVELOPMENT AGREEMENT

### ATTACHMENT D GUARANTY AND PERSONAL UNDERTAKING

1. I have read the Development Agreement between Layne's Chicken Franchising, LLC ("Franchisor") and \_\_\_\_\_\_("Developer").

2. I own a beneficial interest in the Developer, and would be considered an "Owner" within the definition contained in Development Agreement.

3. I understand that, were it not for this Guaranty and Personal Undertaking ("Guaranty"), Franchisor would not have agreed to enter into the Development Agreement with the Developer.

4. I will comply with all of the provisions contained in Article 6 of the Development Agreement concerning the use of the Confidential Information. I will maintain the confidentiality of all Confidential Information disclosed to me. I agree to use the Confidential Information only for the purposes authorized under the Development Agreement. I further agree not to disclose any of the Confidential Information, except (a) to the Developer's employees on a need to know basis, (b) to the Developer's and my legal and tax professionals to the extent necessary for me to meet my legal obligations, and (c) as otherwise may be required by law.

5. I will comply with all of the provisions contained in Article 8 of the Development Agreement concerning the assignment of my Development Agreement.

6. While I am an "Owner" of the Developer and, for a two-year period after I cease to be an Owner (or two years after termination or expiration of the Development Agreement, whichever occurs first), I will not:

(a) Divert or attempt to divert any present or prospective customer of the LAYNE'S CHICKEN FINGERS Restaurant to any competitor or do anything to harm the goodwill associated with the Marks and the System;

(b) Employ or seek to employ any person who is or has been within the previous 30 days employed by Franchisor or an Affiliate of Franchisor as a salaried managerial employee, or induce such person to leave his or her employment; or

(c) Own, maintain, advise, operate, engage in, be employed by, make loans to, invest in, provide any assistance to, or have any interest in (as owner or otherwise) or relationship or association with, any fast casual, quick service, or full-service restaurant that offers chicken fingers, tenders, and/or strips as a primary or significant menu item, other than a LAYNE'S CHICKEN FINGERS Restaurant operated pursuant to a then-currently effective franchise agreement. This restriction shall apply, while I am an Owner, to any location within the United States, its territories or commonwealths, or any other country, province, state or geographic area in which Franchisor or its Affiliates have used, sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks. It will apply for two years after I cease to be an Owner (or two years after termination or expiration of the Development Agreement, whichever occurs first) to any location that is, within a 10-mile radius of the Restaurant or within a 10-mile radius of any other LAYNE'S CHICKEN FINGERS Restaurant.

7. I agree that the provisions contained in Article 14 of the Development Agreement will apply to any dispute arising out of or relating to this Guaranty. If Franchisor brings any legal action to enforce its rights under this Guaranty, I will reimburse Franchisor its reasonable attorneys' fees and costs.

8. I hereby guarantee the prompt and full payment of all amounts owed by the Developer under the

Development Agreement.

9. I will pay all amounts due under this Guaranty within fourteen (14) days after receiving notice from Franchisor that the Developer has failed to make the required payment. I understand and agree that Franchisor need not exhaust its remedies against the Developer before seeking recovery from me under this Guaranty.

10. No modification, change, impairment, or suspension of any of Franchisor's rights or remedies shall in any way affect any of my obligations under this Guaranty. If the Developer has pledged other security or if one or more other persons have personally guaranteed performance of the Developer's obligations, I agree that Franchisor's release of such security will not affect my liability under this Guaranty.

11. I WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, INVOLVING FRANCHISOR, WHICH ARISES OUT OF OR IS RELATED IN ANY WAY TO THE DEVELOPMENT AGREEMENT AND/OR THE PERFORMANCE OF ANY PARTY UNDER THE DEVELOPMENT AGREEMENT.

12. I understand that Franchisor's rights under this Guaranty shall be in addition to, and not in lieu of, any other rights or remedies available to Franchisor under applicable law.

13. I agree that any notices required to be delivered to me will be deemed delivered at the time delivered by hand; one (1) Business Day after electronically confirmed transmission by electronic communication, such as email; one (1) Business Day after delivery by Express Mail or other recognized, reputable overnight courier; or three Business Days after placement in the United States Mail by Registered or Certified Mail, Return Receipt Requested, postage prepaid and addressed to the address identified on the signature line below. I may change this address only by delivering to Franchisor written notice of the change.

Executed on the date set forth below

### **GUARANTOR:**

Date:

By: \_\_\_\_\_

Name/Title Address for Notices: \_\_\_\_\_

% of Ownership: \_\_\_\_\_

## LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT ATTACHMENT E FORM OF FRANCHISE AGREEMENT

### [REFER TO EXHIBIT B OF THIS DISCLOSURE DOCUMENT]

### LAYNE'S CHICKEN FRANCHISING, LLC DEVELOPMENT AGREEMENT

ATTACHMENT F STATE SPECIFIC ADDENDUM

## LAYNE'S CHICKEN FRANCHISING, LLC CALIFORNIA AMENDMENT TO THE DEVELOPMENT AGREEMENT

THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective \_\_\_\_\_, ("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. Sections 8.3 and 8.4 of the Development Agreement are amended with the following:

It is unlawful for a franchisor to prevent a developer from selling or transferring a franchise, all or substantially all of the assets of the Franchised Business, or a controlling or non-controlling interest in the Franchised Business, to another person provided that the person is gualified under the franchisor's then-existing standards for the approval of new or renewing developers, these standards to be made available to the developer, as provided in Section 20029, if applicable, and to be consistently applied to similarly situated franchises operating within the franchise brand, and the developer and the buyer, transferee, or assignee comply with the transfer conditions specified in the franchise agreement. Any purported transfer without such approval shall be null and void and shall constitute a material breach of this Agreement. A Developer shall not have the right to sell, transfer, or assign the franchise, all or substantially all of the assets of the Franchised Business, or a controlling or non-controlling interest in the Franchised Business, without the written consent of the Franchisor, except that the consent shall not be withheld unless the buyer, transferee, or assignee does not meet the standards for new or renewing franchises described in subdivision (a) of the California Business and Professions Code, Section 20028, if applicable, or the Developer and the buyer, transferee, or assignee do not comply with the transfer conditions specified in the franchise agreement.

- 2. No Statement, questionnaire, or acknowledgement signed by a developer in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 3. To the extent this Amendment shall be deemed to be inconsistent with any terms or conditions of said Development Agreement or exhibits or attachments thereto, the terms of this Amendment shall govern.

[signature page follows]

**IN WITNESS WHEREOF**, each of the undersigned hereby acknowledges having read this Amendment, and understands and consents to be bound by all of its terms.

#### **FRANCHISOR: DEVELOPER:** LAYNE'S CHICKEN FRANCHISING, LLC

By: \_\_\_\_\_ By: \_\_\_\_\_ By: \_\_\_\_\_ Name/Title

Attachment F

## LAYNE'S CHICKEN FRANCHISING, LLC ILLINOIS AMENDMENT TO THE DEVELOPMENT AGREEMENT

#### THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. The following sentence is added to the end of Section 14.1:

Illinois law governs the Development Agreement.

2. The following sentence is added to the end of Section 14.4:

Section 4 of the Illinois Franchise Disclosure Act provides that any provision in this Agreement which designates jurisdiction or venue in a forum outside of Illinois is void with respect to any cause of action which otherwise is enforceable in Illinois.

a. In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.

b. Your rights upon Termination and Non-Renewal are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.

c. In conformance with section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

d. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Act are met independently without reference to this Amendment.

3. Section 3.1 is supplemented with the following:

"Franchisee's payment of Initial Franchise Fees will be held in escrow at a federally-insured bank until Franchisor has met its initial obligations to franchisee and franchisee has commenced doing business. This financial assurance requirement was imposed by the Office of the Illinois Attorney General due to Franchisor's financial condition. A copy of the Escrow Agreement is on file with the Office of the Illinois Attorney General."

4. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

[Signature Page to follow]

Attachment F

**IN WITNESS WHEREOF**, the parties have executed this Amendment on the date first shown above.

#### **FRANCHISOR: DEVELOPER:** LAYNE'S CHICKEN FRANCHISING, LLC

By: \_\_\_

Samir Wattar Chief Operating Officer \_By: \_\_\_\_ Name/Title

## LAYNE'S CHICKEN FRANCHISING, LLC INDIANA AMENDMENT TO THE DEVELOPMENT AGREEMENT

THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. <u>Transfer by Developer to a Third Party</u>. Sections 8.3 and 8.4 are amended by the addition of the following language:

"Provided that you cannot be required to prospectively asset to a release, assignment, novation, waiver or estoppel which purports to relieve Franchisor from liability under Indiana Code 23-2-2.7."

2. <u>Dispute Resolution</u>. Article 14 is amended by the addition of the following language:

"Notwithstanding anything to the contrary in this Article 14, if this Article 14 requires litigation to be conducted in a forum other than the State of Indiana, the requirement may be unenforceable as a limitation on litigation pursuant to IC 23-2-2.7-1(1). Notwithstanding anything to the contrary contained in this Article 14, the choice of law for any cause of action brought under this Agreement will be subject to any superseding provisions contained in Indiana's Franchise Acts, IC 23-2-2.5 and 2.7. You will be permitted to bring actions arising under IC 23-2-2.5 at any time within three years from the date of violation pursuant to IC 23-2-2.7-1(10). You cannot be required to recognize the adequacy or inadequacy of any remedy. The waiver or release of any rights with regard to this Agreement is prohibited under IC 23-2-2.7-1(5)."

3. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Indiana Franchise Practices Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Developer will enforce the provisions of this Agreement to the extent permitted by law.

**IN WITNESS WHEREOF**, the parties have executed this Amendment on the date first shown above.

# FRANCHISOR:DEVELOPER:LAYNE'S CHICKEN FRANCHISING, LLC

By:

By:

Name/Title

Samir Wattar

Chief Operating Officer

## LAYNE'S CHICKEN FRANCHISING, LLC MARYLAND AMENDMENT TO THE DEVELOPMENT AGREEMENT

THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. Section 3.2 is amended to reflect the following:

"Based upon the franchisor's financial condition, the Maryland Securities Commissioner has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. In addition, all development fees and initial payments by area developers shall be deferred until the first franchise under the development agreement opens."

2. Article 11 of the Development Agreement, sections 11.1, 11.2.1, 11.2.2, 11.2.3, and 11.2.5 are deleted in their entirety.

3. Section 14.1 requires that the Franchise be governed by the laws of the State of Texas however, in the event of a conflict of laws to the extent required by the Maryland Franchise Registration and Disclosure Law, the laws of the State of Maryland shall prevail.

4. Sections 14.2 and 14.3 require litigation to be conducted in the State of Texas; the requirement shall not limit any rights Developer may have under the Maryland Franchise Registration and Disclosure Law to bring suit in the State of Maryland.

5. The Development Agreement is amended to the extent that any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three years after the grant of the Franchise.

6. Each provision of this Amendment shall be effective only to the extent that the jurisdictional requirements of the Maryland Franchise Registration and Disclosure Law applicable to the provisions are met independently of this Amendment. To the extent this Amendment shall be deemed to be inconsistent with any terms or conditions of said Franchise Agreement or exhibits or attachments thereto, the terms of this Amendment shall govern.

IN WITNESS WHEREOF, the parties have executed this Amendment on the date first shown above.

## FRANCHISOR:DEVELOPER:LAYNE'S CHICKEN FRANCHISING, LLC

By\_

\_By: \_

Samir Wattar Chief Operating Officer Name/Title

Layne's Chicken Franchising, LLC Development Agreement | 2024 Attachment F

## LAYNE'S CHICKEN FRANCHISING, LLC MINNESOTA AMENDMENT TO THE DEVELOPMENT AGREEMENT

### THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. The provisions of this Amendment form an integral part of, and are incorporated into, the Development Agreement. This Amendment is being executed because: a) the offer or sale of the franchise to Developer was made in the State of Minnesota; b) Developer is a resident of the State of Minnesota; and/or c) the franchise will be located or operated in the State of Minnesota.

2. Franchisor will undertake the defense of any claim of infringement by third parties involving the mark, and Developer will cooperate with the defense in any reasonable manner required by Franchisor with any direct cost of such cooperation to be borne by Franchisor.

3. Minnesota Statutes, Section 80C.21 and Minnesota Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the developer to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce any of developer's rights as provided for in Minnesota Statues, Chapter 80C, or developer's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

6. Section 14.6 (Jury Waiver) and Section 14.7 (Waiver of Punitive and Consequential Damages) are hereby deleted.

7. No Section providing for a general release as a condition of renewal or transfer will act as a release or waiver of any liability incurred under the Minnesota Franchise Act; provided, that this part shall not bar the voluntary settlement of disputes.

8. The developer cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rule 2860.4400(J). A court will determine if a bond is required.

9. Each provision of this Amendment is effective only to the extent, with respect to such provision, that the jurisdictional requirements of Minnesota Statutes Sections 80C.01 to 80C.22 are met independently without reference to this Amendment.

10. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Signature Page to follow

Attachment F

**IN WITNESS WHEREOF**, the parties have executed this Amendment on the date first shown above.

**FRANCHISOR: DEVELOPER:** LAYNE'S CHICKEN FRANCHISING, LLC

By:

Samir Wattar Chief Operating Officer \_By: \_\_\_\_ Name/Title

## LAYNE'S CHICKEN FRANCHISING, LLC NEW YORK AMENDMENT TO THE DEVELOPMENT AGREEMENT

#### THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. <u>Transfer by Developer to a Third Party</u>. Sections 8.3 and 8.4 are amended by the addition of the following language:

...; provided, however, that all rights enjoyed by Developer and any causes of action arising in Developer's favor from the provisions of Article 33 of the General Business Laws of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of GBL 687.4 and 687.5 be satisfied.

2. <u>Choice of Law</u>. Section 14.1 is amended by the addition of the following language:

...; however, the governing choice of law shall not be considered a waiver of any right conferred upon you by the provisions of Article 33 of the General Business Law of the State of New York.

3. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the New York General Business Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Developer will enforce the provisions of this Agreement to the extent permitted by law.

IN WITNESS WHEREOF, the parties have executed this Amendment on the date first shown above.

## FRANCHISOR:DEVELOPER:LAYNE'S CHICKEN FRANCHISING, LLC

By: \_\_\_\_

\_By: \_\_\_\_\_

Samir Wattar Chief Operating Officer

## LAYNE'S CHICKEN FRANCHISING, LLC RHODE ISLAND AMENDMENT TO THE DEVELOPMENT AGREEMENT

THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. Choice of Law. Section 14.1. is amended by the addition of the following language:

"....excluding any claims arising under Section 19-28.1-14 of the Rhode Island Franchise Investment Act. "

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Rhode Island Franchise Investment Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Developer will enforce the provisions of this Agreement to the extent permitted by law.

IN WITNESS WHEREOF, the parties have executed this Amendment on the date first shown above.

## FRANCHISOR: DEVELOPER: LAYNE'S CHICKEN FRANCHISING, LLC

By\_\_\_

\_By: \_\_\_\_

Samir Wattar Chief Operating Officer

## LAYNE'S CHICKEN FRANCHISING, LLC VIRGINIA AMENDMENT TO THE DEVELOPMENT AGREEMENT

### THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. Under Section 13.1-564 of the Virginia Retail Franchising Act, (the "Act"), it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any ground for default or termination stated in the Franchise Agreement does not constitute "reasonable cause", as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

2. Each provision of this Amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Act are met independently without reference to this Amendment.

3. The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement.

4. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS WHEREOF, the parties have executed this Amendment on the date first shown above.

## FRANCHISOR:DEVELOPER:LAYNE'S CHICKEN FRANCHISING, LLC

By:\_

\_By: \_\_\_\_

Samir Wattar, Chief Operating Officer

## LAYNE'S CHICKEN FRANCHISING, LLC WASHINGTON AMENDMENT TO THE DEVELOPMENT AGREEMENT

THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Development Agreement shall have the identical meanings in this Amendment.

1. Section 3 of the Development Agreement is amended to reflect the following:

"The Department of Financial Institutions, Securities Division, requires that Franchisor defer the collection of the initial franchise fees until Franchisor has fulfilled its initial pre-opening obligations to Franchisee and Franchisee is open for business. The deferral of the Development Fee will be pro-rated, such that the franchisee will pay the franchisor the fee proportionally upon the opening of each unit franchise."

- 2. Section 7.3 of the Development Agreement is amended to reflect the Franchisee shall not be held liable for the franchisor parties' willful misconduct. The following sentence has also been added: "Franchisee will not indemnify the franchisor parties claims, causes of action, lawsuits, demands, proceedings, investigations, and/or hearing related to the franchisor parties' violation of state or federal franchise laws."
- 3. Section 11.2.3 is hereby amended to reflect the following does not apply to Washington franchisees:

"Except for representations contained in Franchisor's Franchise Disclosure Document provided to you in conjunction with this franchise offering, you represent that neither Franchisor nor its agents or representations have made any representations, and you have not relied on representations made by Franchisor or its agents or representatives, concerning actual or potential Net Sales, expenses, or profit of a LAYNE'S CHICKEN FINGERS Restaurant."

- 4. Section 13.7 of the Development Agreement is hereby deleted in its entirety.
- 5. Section 14.12 is hereby amended to reflect the following does not apply to Washington franchisees:

"Pursuant to RCW 19.100.180(2g)/ RCW 19.100.220(2), Section 14.12 does not waive any liability that the Franchisor may have under the Act, RCW 19.100 and/or any rule or order adopted thereunder. The Act shall supersede any provision of this Section 14.12 that is void pursuant the Act."

- 6. In the event of a conflict of laws, the provision of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW (the "Act") will prevail.
- 7. RCW 19.100.180 may supersede the Development Agreement in your relationship with Franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the Development Agreement in your relationship with Franchisor including the areas of termination and renewal of your franchise.
- 8. In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the

Attachment F

time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the Franchise Agreement, Developer may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

- 9. Transfer fees are collectable to the extent that they reflect Franchisor's reasonable estimated or actual costs in effecting a transfer.
- 10. Pursuant to RW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of Developer, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of Developer under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the Franchise Agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.
- 11. RCW 49.62.060 prohibits Franchisor from restricting, restraining, or prohibiting Developer from (i) soliciting or hiring any employee of a developer of Franchisor or (ii) soliciting or hiring any employee of Franchisor. As a result, any such provisions contained in the Development Agreement or elsewhere are void and unenforceable in Washington.
- 12. A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act or remedies under the Act such as a right to a jury trial, may not be enforceable.

Signature Page to follow

**IN WITNESS WHEREOF**, the parties have executed this Amendment on the date first shown above.

**FRANCHISOR: DEVELOPER:** LAYNE'S CHICKEN FRANCHISING, LLC

By:

Samir Wattar Chief Operating Officer \_By: \_\_\_\_\_ Name/Title

## LAYNE'S CHICKEN FRANCHISING, LLC WISCONSIN AMENDMENT TO THE DEVELOPMENT AGREEMENT

THIS AMENDMENT TO DEVELOPMENT AGREEMENT effective

("Amendment") is intended to be a part of, and by this reference is incorporated into that certain Development Agreement ("Development Agreement") between Layne's Chicken Franchising, LLC, ("Franchisor") and \_\_\_\_\_\_ ("Developer").

Where and to the extent that any of the provisions of this Amendment are contrary to, in conflict with or inconsistent with any provision contained in the Development Agreement, the provisions contained in this Amendment shall control. Defined terms contained in the Store Development Agreement shall have the identical meanings in this Amendment.

3. The Wisconsin Department of Financial Institutions Sections 31.01 to 32.07 applies to most, if not all, Development Agreements and prohibits the Termination, Cancellation, Non-Renewal of substantial change of the competitive circumstances of a Development Agreement without good cause. The Law further provides that 90 days prior written notice of the proposed termination, etc. must be given to the Developer. The Developer has 60 days to cure the deficiency and if the deficiency is so cured the notice is void. Section 14.1 of the Development Agreement (Choice of Law) is amended to state that the Wisconsin Department of Financial Institutions Sections 31.01 to 32.07 laws supersedes any provisions contained in the Franchise or License Agreement that are consistent with that law.

2. Each provision of this Amendment will be effective only to the extent that, with respect to the provision, the jurisdictional requirements of the Wisconsin Franchise Investment Law is met independently of this Amendment. Franchisor does not waive its right to challenge the enforceability of any state law and declares void or unenforceable any provision contained in this Agreement. Franchisor and Developer will enforce the provisions of this Agreement to the extent permitted by law.

**IN WITNESS WHEREOF**, the parties have executed this Amendment on the date first shown above.

FRANCHISOR:DEVELOPER:LAYNE'S CHICKEN FRANCHISING, LLC

By:

\_By: \_\_\_\_

Samir Wattar Chief Operating Officer : <u>Name/Title</u>

### EXHIBIT D LIST OF CURRENT FRANCHISEES AND LIST OF FORMER FRANCHISEES

TO LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT

### LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT

Franchisee	Street Address	City	ST	Zip	Phone
3E Franchise LLC *	3621 Forbes Avenue	Pittsburg	PA	15213	412-721-7863
3E Franchise LLC *	461 High St	Morgantown	WV	26505	412-721-7863
Layne's Kickin Chicken, LLC	102 Central Expy S	Allen	ΤХ	75013	972-908-0594
Layne's Kickin Chicken, LLC	11440 Dallas Pkwy	Frisco	TX	75034	469-294-6638
Layne's Kickin Chicken, LLC	4650 State Hwy 121	Lewisville	ТХ	75056	972-482-1879
Layne's Kickin Chicken, LLC	1500 N US Hwy 377	Roanoke	TX	76262	682-237-7883
Masroor Fatany LCF Katy, LLC <sup>*</sup>	708 Main Street, 10 <sup>th</sup> Floor	Houston	ΤХ	77002	281-170-7477
Masroor Fatany LCF Beaumont College, LLC *	3635 College St	Beaumont	ΤХ	77701	281-170-7477
Masroor Fatany LCF Garden Oaks LLC *	3008 Ella Blvd	Houston	ΤХ	77018	281-170-7477
Scott Davis *	6820 Briar Cove Dr	Dallas	TX	75224	214-543-6660

### LIST OF FRANCHISEES AS OF DECEMBER 31, 2023

\*multi-unit developer

## LIST OF FRANCHISEES WITH SIGNED FRANCHISE AGREEMENT, BUT OUTLET NOT OPEN AS OF DECEMBER 31, 2023

Franchisee	Street Address	City	ST	Zip	Phone
Southern AZ Tendies, LLC *	1070 E Valle Vista Dr	Nogales	AZ	85621	832-364-1627
YSL Restaurants, Inc. *	15636 SW 17 St	Davie	FL	33326	954-812-8469
3E Franchise LLC (Henry Wang) *	461 Melwood Ave	Pittsburg	PA	15213	412-721-7863
Drew Sutton *	1421 Marrimans Ct	Franklin	TN	37067	731-616-2282
Mamun Mehdi *	8224 Ithaca Dr	Arlington	TX	76002	817-300-7407
Masroor Fatany LCF Shepherd, LLC *	2359 Shepherd Dr	Houston	TX	77019	281-170-7477
Noah Kara	13102 Cameron Crest Lane	Sugarland	ΤХ	77498	713-498-0403
Khurram Burney *	10 Ferrous Ct	Stafford	VA	22554	804-982-0128
Do Good Restaurant	2870 Terra CT Suite 7	Sun Prairie	WI	53590	608-482-0460

Layne's Chicken Franchising, LLC Franchise Disclosure Document | 2024 Exhibit D

Group (Randy			
Bergeson) *			

\*multi-unit developer

### LIST OF FRANCHISEES WHO LEFT THE SYSTEM AS OF DECEMBER 31, 2023

Franchisee	Street Address	City	ST	Zip	Phone
M.A.G. Systems, Inc.		College Station	ТΧ	77840	979-820-4224
M.A.G. Systems, Inc.		College Station	ТΧ	77840	979-820-4224
M.A.G. Systems, Inc.	1780 Greens Prairie Rd.	College Station	ТΧ	77840	979-820-4224

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

### EXHIBIT E TABLE OF CONTENTS OF MANUAL

### TO LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT

Exhibit E

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Confidential 2022 Layne's Chicken Fingers ™

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### EXHIBIT F LIST OF STATE ADMINISTRATORS

TO LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT

### LIST OF STATE ADMINISTRATORS

#### California

Department of Financial Protection and Innovation 320 West 4th Street, Suite 750 Los Angeles, California 90013 (866) 275-2677 **Hawaii** 

Commissioner of Securities of the State of Hawaii Department of Commerce and Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 203 Honolulu, Hawaii 96813 (808) 586-2722

### Illinois

Office of Attorney General 500 S. Second Street Springfield, Illinois 62706 (217) 782-4465

### Indiana

Franchise Section Securities Division 302 W. Washington St., Room E-111 Indianapolis, Indiana 46204 (317) 232-6681

### Maryland

Office of Attorney General Securities Division 200 St. Paul Place Baltimore, Maryland 21202 (410) 576-7042

### Michigan

Consumer Protection Division Antitrust and Franchise Unit Department of Attorney General 525 W. Ottawa St. G. Mennen Williams Bldg., 1<sup>st</sup> Floor Lansing, Michigan 48913 (517) 373-7117

### Minnesota

Department of Commerce 85 7<sup>th</sup> Place East, Suite 280 St. Paul, Minnesota 55101 (651) 539-1600

Layne's Chicken Franchising, LLC Franchise Disclosure Document | 2024

### New York

NYS Department of Law Investor Protection Bureau 28 Liberty Street, 21<sup>st</sup> Fl New York, New York 10005 212-416-8222

### North Dakota

North Dakota Securities Department 600 East Boulevard Avenue State Capitol – 5<sup>th</sup> Floor Dept. 414 Bismarck, North Dakota 58505-0510 (701) 328-4712

### **Rhode Island**

Securities Division Department of Business Regulation 1511 Pontiac Avenue John O. Pastore Complex – Building 68-2 Cranston, Rhode Island 02920 (401) 462-9527

### South Dakota

Division of Insurance Securities Regulation 124 S. Euclid, Suite 14 Pierre, South Dakota 57501 (605) 773-4823

### Virginia

State Corporation Commission Division of Securities and Retail Franchising 1300 Main Street, 9<sup>th</sup> Floor Richmond, Virginia 23218 (804) 371-9051

### Washington

Department of Financial Institutions Securities Division P.O. Box 9033 Olympia, Washington 98507 (360) 902-8760

### Wisconsin

Franchise Administrator Division of Securities Department of Financial Institutions 345 West Washington Avenue Madison, Wisconsin 53703

Exhibit G

### EXHIBIT G AGENTS FOR SERVICE OF PROCESS

### TO FRANCHISE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING, LLC AGENTS FOR SERVICE OF PROCESS

STATE	AGENT
California	Commissioner Department of Financial Protection and Innovation 320 West 4th Street, Suite 750 Los Angeles, California 90013
Illinois	Franchise Bureau Office of the Attorney General 500 South Second Street Springfield, Illinois 62706
Indiana	Indiana Secretary of State Securities Division 200 West Washington Street, Room 201 Indianapolis, Indiana 46204
Maryland	Maryland Securities Commissioner Office of the Attorney General Securities Division 200 St. Paul Place Baltimore, Maryland 21202-2021
Michigan	Department of the Attorney General Consumer Protection Division G. Mennen Williams Building, 1st Floor 525 W. Ottawa Street Lansing, Michigan 48913
Minnesota	Minnesota Department of Commerce Commissioner of Commerce 85 7th Place East, Suite 280 St. Paul, Minnesota 55101
New York	Secretary of State 99 Washington Avenue Albany, New York 12231
Rhode Island	Director Department of Business Regulation 1511 Pontiac Avenue, Bldg, 69-1 Cranston, Rhode Island 02920
Texas	Garrett M. Reed 5750 Genesis Ct #103 Frisco, Texas 75034
Virginia	Clerk, of the State Corporation Commission Division of Securities and Retail Franchising 1300 East Main Street, 1 <sup>st</sup> Floor Richmond, Virginia 23219
Washington	Director, Department of Financial Institutions Securities Division 150 Israel Road, S.W. Tumwater, Washington 98501

### LIST OF AGENTS FOR SERVICE OF PROCESS

STATE	AGENT
Wisconsin	Administrator, Division of Securities Department of Financial Institutions 201 West Washington Avenue, Suite 300 Madison, Wisconsin 53703

### EXHIBIT H GENERAL RELEASE (SAMPLE FORM)

# TO FRANCHISE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING , LLC

#### GENERAL RELEASE (SAMPLE FORM)

The undersigned ("I" or "Releasor") and my heirs, administrators, executors, ancestors, and assigns, (collectively "Releasor Agent(s)"), for good and valuable consideration, the receipt of which is hereby acknowledged, hereby remise, release, and forever discharge Layne's Chicken Franchising, LLC, a Texas limited liability company ("Franchisor"), with its business address at 5750 Genesis Ct., #103, Frisco, TX 75034, and its parent company, affiliates, and their respective owners, officers, directors, regional directors, managers, shareholders, members, employees, agents, successors and assigns, (collectively, the "Franchisor Released Parties") from any and all claims, whether at law or in equity, and all contracts, controversies, claims, and demands whatsoever, at law or in equity, that Releasor and/or any Releasor Agent ever had, now have, or that any of their respective heirs, administrators, ancestors, executors, and/or assigns may have against the Franchisor Released Parties including, without limitation, (i) any and all claims arising out of or related to that certain Franchise Agreement between Franchisor and\_\_\_\_\_\_\_ dated

(ii) the offer and sale of the LAYNE'S CHICKEN FINGERS franchise opportunity, and (iii) any and all claims arising under federal, state, and local laws, rules, and ordinances.

I acknowledge that this general release extends to claims which I do not know or suspect to exist in my favor at the time of executing this Release Agreement, which if were known to me may have materially affected my decision to enter into this Release Agreement. I understand that the facts in respect of which this Release Agreement is given may hereafter turn out to be other than or different from the facts in that connection known or believed to be true. I expressly assume the risk of the facts turning out to be so different and agree that this Release Agreement shall be in all respects effective and not subject to termination or rescission by any such difference in facts.

IN WITNESS WHEREOF, the parties hereto have executed this Release Agreement as of the date set forth below.

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

[This Release Agreement will be modified as necessary for consistency with any state law regulating franchising.]

# EXHIBIT I STATE SPECIFIC ADDENDA

# TO LAYNE'S CHICKEN FRANCHISING, LLC FRANCHISE DISCLOSURE DOCUMENT

Exhibit I

#### STATE-SPECIFIC ADDENDA

#### FOR THE STATE OF CALIFORNIA

1. The following is added to the last paragraph of the cover page of the disclosure document:

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION AT www.dfpi.ca.gov.

2. Item 3 is supplemented by the following:

Neither we, nor any person or franchise broker in Item 2 is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, 15 U.S.C.A. 78a. et seq., suspending or expelling such person from membership in such association or exchange.

3. Item 17 is supplemented by the following:

The Franchise Agreement requires you to sign a general release of claims on renewal or transfer of the Franchise Agreement. California Corporations Code Section 31512 provides that any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with any provision of that law, or any rule or order thereunder, is void.

California Business and Professions Code Sections 20000 - 20043 provide rights to franchisees concerning transfer, termination or non-renewal of a franchise. If the franchise agreement contains a provision that is inconsistent with the law, the law will control.

The franchise agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.).

The Franchise Agreement contains a covenant not to compete that extends beyond the termination of the franchise. This provision may not be enforceable under California law, but we will enforce it to the extent enforceable.

The Franchise Agreement contains a liquidated damages clause. Under California Civil Code Section 1671, certain liquidated damages clauses are unenforceable.

California Corporations Code, Section 31125, requires us to give you a disclosure document, in a form containing the information that the commissioner may by rule or order require, before a solicitation of a proposed material modification of an existing franchise.

The Franchise Agreement requires the application of the laws of Texas. This provision may be unenforceable under California law.

You must sign a general release if you renew or transfer your franchise. California Corporations Code Section 31512 voids a prospective waiver of your rights under the Franchise Relations Act (Business and Professions Code Section 20000 – 20043).

4. No Statement, questionnaire, or acknowledgement signed by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

#### FOR THE STATE OF ILLINOIS

1. Item 5 is supplemented with the following information:

"Franchisee's payment of Initial Franchise Fees will be held in escrow at a federally-insured bank until Franchisor has met its initial obligations to franchisee and franchisee has commenced doing business. This financial assurance requirement was imposed by the Office of the Illinois Attorney General due to Franchisor's financial condition. A copy of the Escrow Agreement is on file with the Office of the Illinois Attorney General."

- 2. In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Actor or any other law of Illinois if void.
- Item 17 (t) Summary Section to the Franchise Disclosure Document is supplemented by the following:
   "Notwithstanding the foregoing, nothing in this or any related agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits or amendments."
- 4. Notwithstanding the provisions of the Franchise Agreement that Texas law shall govern, Illinois law shall apply to and govern any claim between the parties under the Franchise Agreement that alleges violation of the Act.
- 5. The conditions under which your franchise can be terminated and your rights on renewal may be affected by Illinois law, 815 ILCS 705/19 and 705/20.
- 6. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

### FOR THE STATE OF INDIANA

The Indiana Deceptive Franchise Practices Act requires that Indiana law govern any cause of action arising under the Indiana Franchise Disclosure Law or the Indiana Deceptive Franchise Practices Act and prohibits limiting litigation brought for breach of the agreement in any manner whatsoever;

- 1. Item 12, "Territory," shall be amended by the addition of the following paragraph: we will not compete unfairly with you within a reasonable area;
- 2. The Indiana Deceptive Franchise Practices Act makes it unlawful to require a franchisee to covenant not to compete with the franchisor for a period longer than three years or in an area of greater than the exclusive area granted by the franchise agreement or, in the absence of such a provision in the agreement, an area of reasonable size, upon termination of or failure to renew the franchise;
- 3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(p) (Death or disability of franchisee): You will have a period of 180 days following disapproval to sell the franchise to an assignee acceptable to us.
- 4. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(c) (Requirements for franchisee to renew or extend): Indiana State Code 23-2-2.7-1(5) deems it unlawful for you to prospectively asset to a release, assignment,

novation, waiver or estoppel which purports to relieve us from liability imposed by Indiana State Code 23-2-2.7.

- 5. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(m) (Conditions for franchisor approval of transfer): Indiana State Code 23-2-2.7-1(5) deems it unlawful for you to prospectively asset to a release, assignment, novation, waiver or estoppel which purports to relieve us from liability imposed by Indiana State Code 23-2-2.7.
- 6. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v) (Choice of forum): Choice of forum for any litigation permitted under the Franchise Agreement in any jurisdiction other than Indiana may be unenforceable as a limitation on litigation under IC 23-2-2.7-1(1). We may not require that you agree to participate in any form of alternate dispute resolution other than arbitration before an independent arbitrator.
- 7. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(w) (Choice of law): The choice of Texas law shall be subject to the superseding provisions in Indiana's Franchise Acts, IC 23-2-2.5 and 2.7.

#### FOR THE STATE OF MARYLAND

1. Item 5 has been supplemented by adding the following language:

"Based upon the franchisor's financial condition, the Maryland Securities Commissioner has required a financial assurance. Therefore, all initial fees and payments owed by franchisees shall be deferred until the franchisor completes its pre-opening obligations under the franchise agreement. In addition, all development fees and initial payments by area developers shall be deferred until the first franchise under the development agreement opens."

- 2. Section 16.1 and Section 16.2 of the Franchise Agreement have been deleted in their entirety.
- 3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Items 17(c) and 17(l):

The general release required as a condition of renewal, sale and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

4. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(f) (Termination by franchisor with cause):

A provision in the franchise agreement that provides for termination on your bankruptcy may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101 et seq.).

5. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v) (Choice of forum):

You may sue us in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law. Any claims arising under the Maryland Franchise and Disclosure Law must be brought within three years after the grant of the franchise.

6. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

7. Maryland franchisees and/or outlets located in the State of Maryland are not to sign the Questionnaire as provided in Exhibit F to the Franchise Disclosure Document.

### FOR THE STATE OF MINNESOTA

1. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(c) (Requirements for franchisee to renew or extend) and Item 17(m) (Conditions for our approval of transfer by franchisee):

Minnesota Rule 2860.4400D prohibits us from requiring you to assent to a release, assignment, novation, or waiver that would relieve any person from liability imposed by Minnesota Statute §§80C.01-80C.22.

2. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(f) (Termination by franchisor with cause):

Minnesota law provides a franchisee with certain termination and non-renewal rights. Minnesota Statutes Sec. 80C.14, Subs, 3,4, and 5 require, except in certain specified cases, that you be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the applicable agreement.

3. Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v) (Choice of forum):

Minnesota Statute 80C.21 and Minnesota Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota. In addition, nothing in the disclosure document or agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

4. Item 6 of the disclosure document is supplemented with the following:

NSF checks are governed by Minnesota Statute 604.113, which puts a cap of \$30 on service charges.

5. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

#### FOR THE STATE OF NEW YORK

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN <u>EXHIBIT F</u>, OR YOUR PUBLIC LIBRARY, FOR SERVICES OR INFORMATION.

REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THIS FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE APPROPRIATE STATE OR PROVINCIAL AUTHORITY.

THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS THAT ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. Item 3 is supplemented by the following:

With the exception of what is stated above, the following applies to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

A. No such party has an administrative, criminal, or civil action pending against it, him, or her alleging a felony; a violation of franchise, antitrust or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property; unfair or deceptive practices, or comparable civil or misdemeanor allegations.

B. No such party has any pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature, or financial condition of the franchise system, or its business operations.

C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10 year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge, or has been the subject of a civil action alleging: violation of a franchise, antifraud or securities law, fraud, embezzlement, fraudulent conversion or misappropriation of property, unfair or deceptive practices, or comparable allegations.

D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under Federal, State or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

3. The following is added to the end of the "Summary" sections of Item 17(c), titled "**Requirements** for a franchisee to renew or extend," and Item 17(m), entitled "Conditions for franchisor approval of transfer":

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York, and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687(4) and 687(5) be satisfied.

- 4. The following language replaces the "Summary" section of Item 17(d), titled "**Termination by franchisee**": You may terminate the Franchise Agreement on any grounds available by law.
- 5. The following is added to the end of the "Summary" sections of Item 17(v), titled "**Choice of forum**," and Item 17(w), titled "**Choice of law**":

The forgoing choice of law should not be considered a waiver of any right conferred upon the franchisor or the franchisee by Article 33 of the General Business Law of the State of New York.

6. No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming

reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

7. Any sale made must be in compliance with § 683(8) of the Franchise Sale Act (N.Y. Gen. Bus. L. § 680 et seq.), which describes the time period a Franchise Disclosure Document (offering prospectus) must be provided to a prospective franchisee before a sale may be made. New York law requires a franchisor to provide the Franchise Disclosure Document at the earlier of the first personal meeting, ten (10) business days before the execution of the franchise or other agreement, or the payment of any consideration that relates to the franchise relationship.

# FOR THE STATE OF RHODE ISLAND

Item 17 is supplemented by adding the following language to the end of the "Summary" section of Item 17(v) (Choice of forum) and Item 17(w) (Choice of law):

§ 19-28.1-14 of the Rhode Island Franchise Investment Act provides that "A provision in a franchise agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under this Act."

# FOR THE COMMONWEALTH OF VIRGINIA

1. Item 5 is amended to reflect the following:

"The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer the payment of the initial franchise fee and other initial payments owed by franchisees to the franchisor until the franchisor has completed its pre-opening obligations under the franchise agreement."

2. Item 17 is supplemented by the following language:

"Under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any ground for default or termination stated in the Franchise Agreement does not constitute "reasonable cause", as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable."

3. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

# FOR THE STATE OF WASHINGTON

In the event of a conflict of laws, the provision of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW (the "Act") will prevail.

RCW 19.100.180 may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the franchise agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington

Franchise Investment Protection Act, in Washington.

A release of waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

Pursuant to RW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the franchise agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington.

RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the franchise agreement or elsewhere are void and unenforceable in Washington.

Item 5 of the disclosure document is supplemented by the following:

"The Department of Financial Institutions, Securities Division, requires that Franchisor defer the collection of the initial franchise fees until Franchisor has fulfilled its initial pre-opening obligations to Franchisee and Franchisee is open for business."

Item 11, Nature and Assistance of Training, is hereby removed in its entirety and replaced with the following:

"Nature and assistance of training. You agree that we are not obligated to provide any training or assistance to your particular level of satisfaction, but as a function of our experience, knowledge and judgment. You also acknowledge that we are not obligated to provide any services to you that are not set forth in this agreement. If you believe we have failed to adequately provide any pre-opening services to you or to your employees, whether with respect to site selection, selection and purchase of equipment and supplies, training or any other matter affecting the establishment of your Franchised Business, you must notify in writing within 30 days following the opening of your Franchised Business."

Item 17 of the disclosure document is supplemented by the following:

d. Termination by Franchisee	Sections 13.1 and 13.4	Termination is allowed under any grounds allowed by state law.
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q. Non-competition covenants during the term of the franchise	Section 15.1	Neither you nor your Owners may own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in or relationship or association with any restaurant that offers chicken fingers, tenders, and/or strips as a primary menu or significant menu item at any location within the U.S., its territories or commonwealths, or any other country, province, state or geographic area in which we or our affiliates have used sought registration of or registered the Marks or similar marks or operate or license others to operate a business under the Marks or similar marks; no diversion of any present or prospective customer of ours to a competitor (Subject to state law)
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r. Non-competition covenants after the franchise is terminated or expires	Section 15.2	Neither you nor your owners may own, maintain, advise, operate, engage in, be employed by, make loans to, or have any interest in a restaurant that offers chicken fingers, tenders, and/or strips as a primary menu item at your former Restaurant location or within a 10-mile radius of your former Restaurant or within a 10-mile radius of any other LAYNE'S CHICKEN FINGERS Restaurant for two years following expiration, termination or transfer. (Subject to state law)
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Exhibit H, General Release, to the Franchise Disclosure Document has been amended to reflect that claims arising from the Franchise Investment Protection Act of Washington under chapter 19.100 RCW, and any rule or order adopted thereunder, in accordance with RCW 19.100.220, are not waived.

### FOR THE STATE OF WISCONSIN

Item 17 of the disclosure document is supplemented by the following:

For franchisees subject to the Wisconsin Fair Dealership Law, Ch. 135, Stats., provisions in the Fair Dealership Law supersede any inconsistent provisions of the Franchise Agreement or a related contract.

### EXHIBIT J STATE EFFECTIVE DATES

# TO FRANCHISE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING, LLC

Exhibit J

# STATE EFFECTIVE DATES

The following states have franchise laws that require that the Disclosure document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	Pending
Illinois	Pending
Indiana	Pending
Maryland	Pending
Michigan	Pending
Minnesota	Pending
New York	Pending
Rhode Island	Pending
Virginia	Pending
Washington	Pending
Wisconsin	Pending

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

# EXHIBIT K RECEIPTS

# TO FRANCHISE DISCLOSURE DOCUMENT LAYNE'S CHICKEN FRANCHISING, LLC

#### RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Layne's Chicken Franchising, LLC offers you a franchise, it must provide this disclosure document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale, or sooner if required by your state applicable law. Applicable state laws in Michigan requires us to provide you the disclosure document at least 10 business days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale. New York requires us to provide the disclosure document at the earlier of the first personal meeting or 10 business days before you sign a binding agreement with, or make a payment to, the franchise sale.

If Layne's Chicken Franchising, LLC does not deliver this disclosure document on time or if it contains a false or misleading statement or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580, and the appropriate state administrator listed in Exhibit F. Our agents for service of process are listed in Exhibit G.

Issuance Date: April 15, 2024

The name, principal business address, and telephone number of the franchise seller offering the franchise is:

ſ	Check all that Apply	Name	Principal Business Address	Telephone Number
		Garrett M. Reed	5750 Genesis Ct, #103, Frisco, Texas 75034	817-689-1380
- [				

I received a disclosure document with an issuance date of April 15, 2024 (or the date reflected on the State Effective Dates page) that included the following Exhibits:

- Exhibit A Financial Statements
- Exhibit B Franchise Agreements and all Attachments
- Exhibit C Development Agreement
- Exhibit D List of Current Franchisees and List of Former Franchisees
- Exhibit E Table of Contents of Manual
- Exhibit G Agents for Service of Process
- Exhibit H General Release (Sample Form)
- Exhibit I State Specific Addenda
- Exhibit J State Effective Dates
- Exhibit K Receipts

Dated:\_\_\_\_\_

Printed Name, Individually

Printe	d Name, Officer		
Of			
(a	Corporation) (a	Partnership)	

#### (Keep this copy for you records)

Exhibit K

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Issuance Date: April 15, 2024

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Check all	Name	Principal Business Address	Telephone Number
that Apply			
	Garrett M. Reed	5750 Genesis Ct, #103, Frisco, Texas 75034	817-689-1380

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- Exhibit H General Release (Sample Form)
- Exhibit I State Specific Addenda
- Exhibit J State Effective Dates
- Exhibit K Receipts

Dated:

Printed Name, Individually

Printed Name, Officer	
Of	
(a	_Corporation)
(a	_ Partnership)

Please return the signed receipt either by signing, dating, and mailing to Layne's Chicken Franchising, LLC at 5750 Genesis Ct, #103, Frisco, Texas 75034, or by e-mailing it to garrett@layneschicken.com

Exhibit K