FRANCHISE DISCLOSURE DOCUMENT



10X Health Franchising LLC a Delaware limited liability company 2920 NE 207th Street, #901 Miami, Florida 33180 Telephone: (305) 912-8828

sgeiger@10xhealthsystem.com www.10xhealthsystem.com

The franchise offered is for operating and/or managing a standalone 10X Health System wellness center or an integrated 10X Health System wellness center that specializes in providing customized nutrient IV therapy, genetic testing, blood testing, supplements, red light therapy, cellular restoration, and other related services and products under the trade name "10X Health System" and such other trademarks that we authorize.

The total investment necessary to begin operation of one 10X Health System center ranges from \$215,700 to \$523,400. This amount includes \$100,000 which must be paid to the franchisor or its affiliates. If you want development rights, the initial franchise fee is \$100,000 for the first center you develop and \$100,000 for each additional center which is paid \$50,000 at signing of the development agreement and \$50,000 upon signing the then-current form of franchise agreement before developing each center. For example, the total investment necessary to begin operation if you acquire development rights for two franchises is \$265,700 to \$623,400 inclusive of the development fee and additional funds that may be necessary to perform your development obligations.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar days before you sign a binding agreement with, or make any payment to, franchisor or an affiliate in connection with the proposed franchise sale. Note, however, that no government agency has verified the information contained in this document.

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different forms, contact Scotty Geiger, Director of Franchise Operations, 10X Health Franchising, LLC, 2920 NE 207th Street, #901, Miami, Florida 33180, (305) 912-8828 or by email at sgeiger@10xhealthsystem.com.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising. There may be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: April 14, 2023 as amended May 11, 2023

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 and Exhibit F.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor and at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 or Exhibit E includes financial statements. Review these statements carefully.
Is the franchise system stable, growing or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only 10x Health Systems business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a 10X Health System franchisee?	Item 20 or Exhibit F lists current or former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

What You Need To Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if your franchise is losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions</u>. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

<u>Operating restrictions</u>. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your Franchise Agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

- 1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by mediation, arbitration and/or litigation only in Florida. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Florida than in your own state.
- 2. <u>Financial Condition</u>. The Franchisor's financial condition as reflected in its financial statements (see Item 21) calls into question the Franchisor's financial ability to provide services and support to you.
- 3. <u>Mandatory Minimum Advertising Payments</u>. You must make minimum advertising payments, regardless of your sales levels. Your inability to make the payments may result in termination of your franchise and loss of your investment.
- 4. **Short Operating History**. The Franchisor is at an early stage of development and has a limited operating history. This franchise is likely to be a riskier investment than a franchise in a system with a longer operating history.
- 5. <u>Unregistered Trademark</u>. The primary trademark that you will use in your business is not federally registered. If the Franchisor's right to use this trademark in your area is challenged, you may have to identify your business and its products or services with a name that differs from that used by other franchisees or the Franchisor. This change can be expensive and may reduce brand recognition of the products or services you offer.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

(THE FOLLOWING APPLY TO TRANSACTIONS GOVERNED BY THE MICHIGAN FRANCHISE INVESTMENT LAW ONLY)

The state of Michigan prohibits certain unfair provisions that are sometimes in franchise documents. If any of the following provisions are in these franchise documents, the provisions are void and cannot be enforced against you:

- (a) A prohibition on the right of a franchisee to join an association of franchisees.
- (b) A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protection provided in this act. This shall not preclude a franchisee, after entering into a Franchise Agreement, from settling any and all claims.
- (c) A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the Franchise Agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than thirty (30) days, to cure such failure.
- (d) A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) the term of the franchise is less than 5 years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchisee does not receive at least 6 months advance notice of franchisor's intent not to renew the franchise.
- (e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.
- (f) A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.
- (g) A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:
 - (i) The failure of the proposed transferee to meet the franchisor's then-current reasonable qualifications or standards.
 - (ii) The fact that the proposed transferee is a competitor of the franchisor or sub-franchisor.

- (iii) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.
- (iv) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the Franchise Agreement existing at the time of the proposed transfer.
- (h) A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the Franchise Agreement and has failed to cure the breach in the manner provided in subdivision (c).
- (i) A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY THE ATTORNEY GENERAL.

Any questions regarding this notice should be directed to:

State of Michigan Department of Attorney General G. Mennen Williams Building, 7th Floor 525 W. Ottawa Street P.O. Box 30755 Lansing, Michigan 48909 Telephone Number: (517) 335-7632

FRANCHISE DISCLOSURE DOCUMENT

TABLE OF CONTENTS

ITEM 1. THE FRANCHISOR, AND ANY PARENT, PREDECESSORS, AND AFFILIATE	ES1
ITEM 2. BUSINESS EXPERIENCE	5
ITEM 3. LITIGATION	6
ITEM 4. BANKRUPTCY	6
ITEM 5. INITIAL FEES	7
ITEM 6. OTHER FEES	7
ITEM 7. ESTIMATED INITIAL INVESTMENT	13
ITEM 8. RESTRICTIONS ON SOURCES OF SERVICES AND PRODUCTS	19
ITEM 9. FRANCHISEE'S OBLIGATIONS	22
ITEM 10. FINANCING	24
ITEM 11. FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND) 24
ITEM 12. TERRITORY	36
ITEM 13. TRADEMARKS	38
ITEM 14. PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION	41
ITEM 15. OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISED BUSINESS	43
ITEM 16. RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL	44
ITEM 17. RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION	44
ITEM 18. PUBLIC FIGURES	53
ITEM 19. FINANCIAL PERFORMANCE REPRESENTATIONS	54
ITEM 20. OUTLETS AND FRANCHISEE INFORMATION	56
ITEM 21. FINANCIAL STATEMENTS	59
ITEM 22. CONTRACTS	59
ITEM 23. RECEIPT	60
EXHIBITS:	

- A. LIST OF STATE ADMINISTRATORS/AGENTS FOR SERVICE OF PROCESS
- B. FRANCHISE AGREEMENT
- C. DEVELOPMENT RIGHTS AGREEMENT
- D. OPERATIONS MANUAL TABLE OF CONTENTS

- E. FINANCIAL STATEMENTS
- F. LIST OF CURRENT AND FORMER FRANCHISEES
- G. FRANCHISEE DISCLOSURE QUESTIONNAIRE
- H. STATE ADDENDA TO THE DISCLOSURE DOCUMENT
- I. STATE EFFECTIVE DATES
- J. RECEIPT

ITEM 1 THE FRANCHISOR, AND ANY PARENT, PREDECESSORS, AND AFFILIATES

The franchisor is 10X Health Franchising LLC. To simplify the language in this disclosure document (the "Disclosure Document"), 10X Health Franchising, LLC, is referred to as "Franchisor," "we," "us," or "our" and the person or entity who is considering the franchise is referred to as "Franchisee," "you," or "your". If you are a corporation, limited liability company, partnership or other legal entity, the word "you" or "your" will apply to your shareholders, members, partners, officers, managers, and directors.

The Franchisor

We are a Delaware limited liability company formed on March 9, 2022. Our principal place of business is 2920 NE 207th Street, #901, Miami, FL 33180. We do business under the names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" and such other trade names, trademarks and logos that we may designate or authorize from time to time (the "Marks"). We commenced offering 10X Health System franchises as of May 6, 2022. We have never offered any other franchises in any other line of business. We are not currently engaged in any other business activity.

The Franchisor's Parents, Predecessors and Affiliates

Our parent company is 10X Health Ventures, LLC, a Delaware limited liability company ("10X Health Ventures") and is located at 2920 NE 207th Street, #901, Miami, FL 33180. 10X Health Ventures owns and operates 10X Health System facilities which are substantially similar to the franchise being offered in this Disclosure Document including one located at 893 Vanderbilt Beach Road, Naples, FL 34108. 10X Health Ventures opened a second 10X Health System facility at 18851 NE 29th Avenue, Unit 902, Miami, FL 33180 in May 2022. In August 2022, 10X Health Ventures opened a third location at 2920 NE 207th Street, #201, Miami, FL 33180.

10X Health Ventures also operates a concierge mobile unit based in Scottsdale, Arizona with its principal place of business at 4800 N. Scottsdale Road, Suite 5500, Scottsdale, AZ 85251. 10X Health Ventures has never offered franchises for sale in this or any other business.

In November 2022, our affiliate, 10X Health Management of BH, LLC opened a fifth location in Beverly Hills, CA located at 640 South San Vicente, Los Angeles, CA 90048. 10X Health Management BH, LLC has never offered franchises in this line of business or any other line of business.

In November 2022, our affiliate 10X Health Management of NV, LLC opened a sixth location in Las Vegas, NV located at 6650 El Camino Road, Las Vegas, NV 89118 that operates as a concierge mobile unit. 10X Health Management NV, LLC has never offered franchises in this line of business or any other line of business.

In November 2022, our affiliate 10X Health Management of CA, LLC opened a seventh location in Coachella, CA with its principal place of business at 640 South San Vicente, Los Angeles,

CA 9004, which also operates as a concierge mobile unit. 10X Health Management CA, LLC has never offered franchises in this line of business or any other line of business.

We do not have any other parent, predecessors or affiliates required to be included in this item except as provided above. Our agent for service of process is listed in <u>Exhibit A</u>.

The Franchised Business

We franchise the right to operate a business that will manage a health and wellness center specializing in nutrient IV therapy, genetic testing, blood testing, supplements, red light therapy, cellular restoration, and other related services and products and will operate under our Marks. We offer either our standalone 10X Health System wellness center (each a "Wellness Center") or a 10X Health System wellness center that is integrated into an existing medical practice or medspa practice (each an "Integrated Center"). Your operation of a franchised business, whether a Wellness Center or an Integrated Center is referred in this Disclosure Document as a "10X Health Center"" or your "Center". Your Center will operate using distinctive proprietary operating procedures, methods, and standards that we will license to you during the term of the Franchise Agreement (the "System").

Except where unlicensed ownership and operation of a 10X Health Center is allowed by applicable health laws in your jurisdiction, each 10X Health Center must be owned and operated by a Professional Corporation ("P.C") or similar business entity, such as a professional limited liability company. In the states where this structure is required, you must enter into a management agreement ("Management Agreement") with the P.C. Under a Management Agreement, you will provide the P.C. with management, administrative services and general business and operational support consistent with the System. The P.C. will be responsible to employ and control medical or healthcare professionals and staff of your Center and provide all medical or healthcare services to be delivered at your Center. You must obtain our written approval of any final Management Agreement prior to signing it with a P.C. Prior to entering into any agreement with a P.C., you must also submit information about the P.C. and its licensed professionals, and their credentials, for our approval. You must maintain a current, conforming and compliant Management Agreement with a valid and approved P.C. who is in regulatory good standing at all times during the operation of your Center.

Due to various federal and state laws regarding the practice of medicine, and the ownership and operation of Centers and health care businesses that provide medical or healthcare services, it is critical that unlicensed Franchisees do not engage in practices that are, or may appear to be, the practice of medicine. The P.C. is responsible for, and must offer all medical or healthcare services in accordance with all applicable laws, regulations, the System and a conforming Management Agreement. Unlicensed franchisees may NOT provide nor direct the administration of any actual medical or healthcare services, nor supervise, direct, control or suggest to the P.C. or its licensed medical or healthcare professionals the manner in which the P.C. provides or administers actual medical or healthcare services to its clients.

You must also ensure that your relationship with the P.C. for which you manage the Center complies with all laws and regulations. The P.C. must secure and maintain in force all required licenses, permits and certificates relating to the operation of a Center. Franchisees may assist the P.C. in its effort to comply with such laws and regulations, but must do so under the direction of the P.C. Each state

has medical, nursing, physician assistant, naturopathic, chiropractic and other boards that determine rules and regulations regarding their respective members and the scope of services that may legally be offered by their members. The laws and regulations generally include requirements for the medical providers to hold required state licenses and registrations to work as medical professionals or healthcare providers in the state where your Center is located, and to hold required certifications by, or registrations in, any applicable professional association or registry. If a state or jurisdiction has such laws or regulations, these laws and regulations are likely to vary from state to state, and these may change from time to time.

Depending on the laws of your state, if you are a licensed medical or healthcare professional and/or have your own P.C., you may not be required to execute a Management Agreement in order to operate your Center. However, you must operate your Center in compliance with all applicable federal and state requirements and will only offer those products and services that are permitted under your medical or healthcare license.

In certain states, it may be permissible under the existing laws that may be applicable to your Center for an unlicensed person to both own and operate a 10X Health Center, including hiring medical or healthcare professionals and personnel and to provide medical or healthcare services to clients at the Center. If you determine that the laws that would apply to a Center in your state would permit you to do so, you may request that we waive certain of the requirements of the Franchise Agreement related to separating the operation of the medical or healthcare aspects of your Center from the management requirements. Any waiver, or any modification of our standards, would be subject to compliance with all applicable laws and regulations. If we agree to your waiver request, you must enter into an Amendment to Waive Management Agreement ("Waiver Agreement"). The Waiver Agreement is attached as Schedule 11 to the Franchise Agreement. Under the Waiver Agreement, you agree that, instead of entering into the Management Agreement with a separate P.C., you will operate your Center, including performing all responsibilities and obligations of the P.C. under the Management Agreement, and (b) manage your Center as required in the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the responsibilities and obligations of the Franchise Agreement by performing all the

The Franchise Agreement and Development Rights

We offer the right to own and/or operate 10X Health Center under our standard form of franchise agreement (the "Franchise Agreement"). The Franchise Agreement is attached as Exhibit B. You must operate your Center according to (a) our standards, specifications, techniques, and procedures that we designate for developing, operating, and managing a 10X Health Center, all of which we may periodically change, improve, and further develop and (b) our standards and procedures set out in our confidential operation manuals (collectively, the "Manual"). We will lend you a copy of the Manual for the duration of the Franchise Agreement.

If qualified, we may grant you development rights to develop multiple Wellness Centers according to our Development Rights Agreement included with this Disclosure Document in <u>Exhibit</u> <u>C</u> (the "**Development Agreement**"). The Development Agreement includes a specific geographic area (the "**Development Area**") according to a pre-determined development schedule ("**Development Schedule**"). You must sign our then-current form of franchise agreement for each

10X Health Center you open. Each franchise developed under a Development Agreement is granted under a separate franchise agreement on our then-current form which may contain materially different terms.

Market and Competition

You will offer our unique blend of health and wellness services and products to the general adult public. The market for the services and products offered by a 10X Health Center is growing, competitive and not considered seasonal. You will compete against local, regional and national businesses and independent medical professionals offering similar or the same medical, anti-aging and wellness products and services to the general public.

Industry Specific Laws

You are responsible for operating your Center in compliance with all laws. The medical industry is heavily regulated. These laws may include federal, state and local regulations relating to: the practice of medicine, nursing, or other professional services, and the operation and licensing of medical or healthcare professionals or facilities; the relationship of providers and suppliers of health care services, including anti-kickback laws (including the Federal Medicare Anti-Kickback Statute and similar state laws); restrictions or prohibition on fee splitting; physician self-referral restrictions (including the federal "Stark Law" and similar state laws); payment systems for medical benefits available to individuals through insurance and government resources (including Medicare and Medicaid); privacy of patient records, including the Health Insurance Portability and Accountability Act of 1996 (HIPAA); use of medical devices; and advertising of medical services. You should ensure that all employees that will work with clients in your Center undergo a background check. Centers are considered a "covered entity" for purposes of HIPAA and all information must be handled in accordance with these specific regulations. 10X Health Centers will not enroll in state or federal reimbursement programs, such as Medicare or Medicaid, and therefore may not accept Medicare patients.

You must secure and maintain in force all required licenses, permits and certificates relating to the operation of the 10X Health Center. You must not employ any person in a position that requires a license unless that person is currently licensed by all applicable authorities and a copy of the license or permit is in your business files and/or displayed as may be required.

You must also ensure that your relationship with any P.C. complies with all laws and regulations, and that the P.C. complies with all laws and regulations and secures and maintains in force all required licenses, permits and certificates relating to the operation of a 10X Health Center. Each state has boards that determine the rules and regulations regarding their respective members, including without limitation, doctors, nurses, physician assistants, naturopathic practitioners, chiropractic practitioners and others, and the scope of services that may legally be offered by their members. The laws and regulations generally include requirements for the medical providers to hold required state licenses and registrations to work as medical or healthcare providers in the state where your Center is located, and to hold required certifications by, or registrations in, any applicable professional association or registry.

It is your obligation to consult with a local attorney to determine whether you will be will be required to work with a P.C. in order to own and/or operate a 10X Health Center. You understand

that it is your responsibility to operate your Center in compliance with the laws and regulations of your state. This may mean that you may have to alter the structure of your franchise and begin working with a P.C., if the state you operate in does not allow, or decides to no longer allow, an unlicensed person from owning and/or operating a Center.

In addition, you must operate the 10X Health Center in full compliance with all other laws ordinances and regulations applicable to businesses in general, including, without limitation, laws related to the facility in which your Center will be operated, government regulations relating to occupational hazards, health, HIPAA, EEOC, OSHA, discrimination, sexual harassment, employment and wage and hour laws, including, worker's compensation and unemployment insurance, and withholding and payment of federal and state income taxes, social security taxes and sales and service taxes. You agree to execute all documents, including documents with us, our agents, affiliates, etc., or others, to ensure compliance with any applicable laws, whether such laws are applicable now or in the future. You should consult with your attorney concerning those and other local laws and ordinances that may affect the operation of your Center.

You are solely responsible for investigating and complying with all laws applicable to your Center. YOU HAVE BEEN ADVISED TO CONSULT HEALTH LAW COUNSEL ABOUT ANY POTENTIAL IMPACT OF THESE LAWS AND REGULATIONS THAT ARE APPLICABLE TO THE OPERATION OF YOUR CENTER. WE SHALL HAVE NO LIABILITY TO YOU OR TO ANY THIRD PARTY ARISING FROM YOUR NON-COMPLIANCE WITH ANY APPLICABLE FEDERAL, STATE OR MUNICIPAL LAW THAT MAY BE APPLICABLE TO 10X HEALTH CENTERS GENERALLY OR YOUR CENTER.

ITEM 2 BUSINESS EXPERIENCE

<u>Brandon Dawson - Chief Executive Officer</u>

Mr. Dawson has been our Chief Executive Officer since the date of our inception and founded 10X Health Ventures, our parent company in June 2021. Prior to serving as our CEO, Mr. Dawson founded Sonus Corporation ("Sonus") in Vancouver, Washington in 1996 and served as CEO and Chairman for seven years until 2003. He led Sonus through a successful IPO on the American Stock Exchange in 1998. Mr. Dawson founded Audigy Group in Vancouver, Washington in 2004 and remained its CEO and Chairman until July 2021. In May 2019, he founded Cardone Ventures, LLC ("Cardone Ventures"), a training and consulting company focused on helping small businesses achieve growth based in Vancouver, Washington. Mr. Dawson continues his work with Cardone Ventures as of the date of this Disclosure Document. From April 2022 to present, Mr. Dawson has served as the Chief Executive Officer of 10X Business Advisor Franchising LLC in Vancouver, Washington.

Natalie Workman - President

Ms. Workman has served as our President since January 2023. She has also served as the President of our parent company 10X Health Ventures in Vancouver, Washington since June 2021. From June 2019 to present, Ms. Workman has also served as the President of Cardone Ventures LLC

in Vancouver, Washington. From January 2015 to June 2019, Ms. Workman served as the Director of Operations for Stratus Dental in Vancouver, Washington.

<u>Scotty Geiger – Director of Franchise Operations</u>

Mr. Geiger has served as our Director of Franchise Operations since January 2023. Prior to his joining us, Mr. Geiger served as the Director of Franchise Business Partners for Restaurant Brands International, Popeyes Louisiana Kitchen from July 2022 to January 2023 in Miami, Florida. He also served as an Area Franchise Lead for Restaurant Brands International-Tim Hortons U.S. from January 2017 to July 2022 in Miami, Florida.

Dr. Carrie Carda - Medical Director

Dr. Carda has served as our Medical Director since the date of our inception. Dr. Carda currently serves in the same role 10X Health Ventures and has since September 2021. Prior to that, Dr. Carda was the Medical Director for Streamline Medical Group in Naples, Florida, from January 2019 to September 2021. Dr. Carda has served as a physician for Women's Health Specialists, P.C., in Poplar Bluff, Missouri, from June 1998 through the present. From January 2018 through the present, Dr. Carda has served as Chief Medical Officer for Lacore Enterprises d/b/a Somma Health in Melissa, Texas. From August 2008 through the present, Dr. Carda has owned and served as Medical Director of Ozark Health & Wellness in Poplar Bluff, Missouri. Dr. Carda also served as a Staff Physician for Be. Women's Health & Wellness in Fissco, Texas from June 2018 to March 2022. She is currently serving as a Staff Physician for IV Bars in Addison, Texas since January 2013 to present as well as a Staff Physician for Rejuve Clinics in Sherman Oak, California from January 2018 to present.

Ashlee Edwards, D.C. – Director of Wellness

Ms. Edwards has served as our Director of Wellness since November 2022. Prior to this position with us, she served as the Senior Manager of Marketing for Cardone Ventures in Vancouver, Washington from January 2020 to November 2022. From August 2016 to December 2019, Ms. Edwards was a PhD student at Parker University in Dallas, Texas.

ITEM 3 LITIGATION

No litigation is required to be disclosed in this Item.

ITEM 4 BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

ITEM 5 INITIAL FEES

Initial Franchise Fee

The initial franchise fee for a single 10x Health Center whether it is a Wellness Center or an Integrated Center is \$100,000 (the "Initial Franchise Fee"). The Initial Franchise Fee is paid in lump sum upon signing the Franchise Agreement and not refundable.

Development Rights Agreement

We offer development rights to development multiple Wellness Centers. If you sign a Development Agreement, you will pay the Initial Franchise Fee of \$100,000 for your first Wellness Center when you sign the Franchise Agreement plus a "**Development Fee**" of \$50,000 for each Wellness Center that you agree to develop. Upon signing the Development Agreement, you will be locked into our current Initial Franchise Fee amount and receive a designated Development Area. Prior to developing each Wellness Center in your Development Area, you will pay \$50,000, which is the remaining balance of the Initial Franchise Fee for each 10X Health Center you agree to open. You will sign a new franchise agreement (on our then-current form, which may contain materially different terms) for each Wellness Center established under the Development Agreement. The Development Fee is fully earned when paid and non-refundable.

ITEM 6
OTHER FEES

Type of Fee	Amount	Due Date	Remarks
Royalty Fee	12% of Gross Revenue (Note 1)	Every Friday, for Gross Revenue from the previous week (defined as Monday through Sunday)	You must pay this fee directly to us. We reserve the right to change payment terms and due dates in our discretion. (Note 2)
Brand Fund Contribution (Note 3)	3% of Gross Revenue	Every Friday, for Gross Revenue from the previous week (defined as Monday through Sunday)	You must pay this fee directly to us. We may from time to time change the rate or rates required to be paid by you as a Brand Fund Contribution. We reserve the right to change payment terms and due dates in our discretion.

Type of Fee	Amount	Due Date	Remarks
Local Advertising (Note 4)	Minimum of \$2,000 per month	As incurred	You pay this amount directly to third- parties subject to our approval, but you may be required to pay this amount to us if you do not meet your minimum requirements. This is the minimum amount that you must spend for local marketing. We may require your expenditures to be used in cooperative advertising, if established.
Software Fee (Note 5)	\$300 per month (monthly fee is subject to increase by third-party software provider)	Monthly	This fee covers the monthly cost of the electronic medical records ("EMR") and point of sale ("POS") system used in the operation of your Center. We reserve the right to change the method or date of the Software Fee.
Audit Fee (Note 6)	Cost of audit plus interest on underpayment at Default Rate	Immediately upon a determination by audit.	Due if the audit or any other inspection should reveal that any payments to us have been underpaid or for your failure to provide any required report. You shall reimburse us for any and all costs and expenses connected with the inspection (including, without limitation, travel expenses and accounting and attorneys' fees).
Interest (Note 7)	The lesser of 1.5% per month or the highest amount allowed by applicable law (the "Default Rate")	Amounts not received by us on the due date shall incur interest charges	Due on all overdue amounts owed to us.
Late Fee	The greater of: (i) 5% of the amount due or (ii) \$100	As incurred	Due on each occurrence that you fail to make a timely payment to us or fail to provide a report as requested.
Management Fee (Note 8)	Our expenses plus an administrative fee of 10% of Gross Revenue	As incurred	Due when we (or a third party) manage your Center after your managing owner's death or disability, or after your default or abandonment.

Type of Fee	Amount	Due Date	Remarks
Transfer Fee (Note 9)	To an existing franchisee: \$2,500. To an unrelated third party: 25% of the thencurrent Initial Franchise Fee	At the time of transfer	You may not transfer your Center without our prior written consent. The Transfer Fee is due at the time of transfer and is not refundable. The Transfer Fee may be subject to state law.
Renewal Fee	25% of the then- current Initial Franchise Fee	At renewal	You must timely notify us of your desire to renew the Franchise Agreement. The Renewal Fee is not refundable.
Convention Fee	Varies	Upon demand	We may hold an annual 10X Health System franchisee conference. We reserve the right to change the convention fee at our discretion. Additionally, you will be obligated to pay for your representatives' salaries and benefits, and for their travel, lodging, and meal expenses.
Indemnification (Note 10)	Will vary	As incurred	You must indemnify and reimburse us for all costs, fees and damages if we are sued or held liable in any case having to do with the operation of your Center or your breach of the Franchise Agreement.
Cost of Enforcement	All costs including reasonable attorney's fees and related costs plus a \$1,000 fine per incident per day	Upon demand	You will reimburse us for all costs, including reasonable attorneys' fees, as a result of your default and to enforce and/or terminate the Franchise Agreement whether you are defaulted or terminated or not.
Testing of Products or Approval of new Suppliers (Note 11)	All reasonable costs and expenses of inspection and testing	As invoiced	This covers the costs of testing new products or inspecting new suppliers you propose to us.

Type of Fee	Amount	Due Date	Remarks
Liquidated Damages	An amount equal to the average Royalty Fees earned by us for the last 12 months (or shorter period, if your Center has been in operation less than 12 months), multiplied by 36 or the number of months remaining in the term, whichever is less.	Upon demand	We may require you to pay us this amount in the event you terminate the Franchise Agreement without cause or we terminate the Franchise Agreement for cause.
Insufficient Funds Fee	\$100 As incurred		Due if you have insufficient funds in your designated bank account to cover a payment, or if any other payment instrument you use is rejected for insufficient funds.
Insurance	You must reimburse our costs plus a 10% administrative fee	When billed	If you fail to obtain insurance, we may obtain insurance for you, and you must reimburse us. You will pay a 10% administrative fee to account for our costs in obtaining your insurance.
Additional Training and Assistance	Currently \$1,000 per person per day, plus hotel, air fare, and other expenses incurred by our trainer or you	Prior to training or assistance begins	This fee will be assessed for training a newly appointed Operating Principal and for training newly hired personnel; for refresher training courses; and for special assistance or training you need or request to be conducted.

NOTES

Note 1. Gross Revenue and Payment Terms: All fees expressed in percentages are calculated by multiplying the percentage stated by the total monthly Gross Revenue of your Center. All fees due to us shall be payable to us by direct deposit from franchisee's account or in another form or manner approved by us. "Gross Revenue" means all sales, revenues, charges and receipts from whatever

source (whether in the form of cash, check, credit or debit card, barter exchange, trade credit or other credit transactions) that arise, directly or indirectly, from the operation of or in connection with your Center. Subject to applicable health laws in your jurisdiction, Gross Revenue includes all revenues earned from services offered at your Center, leasing space in your Center to subcontractors (if approved by us), usage income, and insurance proceeds you receive for loss or interruption of business due to a casualty or similar event at your Center. For franchisees that operate as the management company for a P.C. and any of their Centers under a Management Agreement, Gross Revenues includes all revenues and receipts of the P.C. and any of its 10X Health Centers, if allowed in your jurisdiction, or the effective rate of 12% based on total revenue of P.C. and your operation which may need to be paid solely by franchisee as the non-medical operator of the 10X Health Center. Gross Revenue excludes sales taxes collected from customers and paid to the appropriate taxing authority and any other bona fide refunds to customers. We shall have direct access to your Computer System (defined below) which shall provide us up-to-date Gross Revenue information. However, if requested by us, you shall deliver to us electronically a signed and verified statement of Gross Revenue ("Gross Revenue Report") for any time period requested. All fees and other amounts due to us shall be paid through a designated bank account. You must allow us to debit your account through the Automated Clearing House ("ACH") system or any other means of electronic funds transfer. The ACH form you are required to fill out is attached as Schedule 5 to the Franchise Agreement. You shall make deposits to the designated bank account sufficient to cover amounts owed to us prior to the date such amounts are due. You shall not close your designated bank account without our written consent.

Note 2. Royalty Fee: This fee is set at 12% of your Gross Revenue (the "Royalty Fee") as calculated every Friday for the Gross Revenue from the previous week (defined as Monday through Sunday) for the entire term of the Franchise Agreement and all subsequent terms. The Royalty Fee obligation begins immediately on the first day you earn Gross Revenue operating the 10X Health Center. We reserve the right to change the time and manner of payment of your Royalty Fee at any time upon written notice to you. Royalty Fees and all fees paid to us are non-refundable.

Note 3. Brand Fund: You must contribute 3% of Gross Revenue each week during the term of the Franchise Agreement and all subsequent terms (the "Brand Fund Contribution"). The payment of the Brand Fund Contribution is due every Friday for the Gross Revenue from the previous week (defined as Monday through Sunday) for the duration of your franchise term. We may raise, discontinue, or reduce your required contribution at our sole discretion by providing advanced written notice to you. We will not increase your Brand Fund Contribution by more than 1% of Gross Revenue per year and your total Brand Fund Contribution will not be more than 5% of your Gross Revenue. You shall pay the Brand Fund Contribution at the same time, and on the same terms, as the Royalty Fee. The Brand Fund is defined and discussed in Item 11.

Note 4. Local Marketing: You are required to spend \$2,000 per month on local marketing during the term of the Franchise Agreement and all subsequent terms. We can require that you pay all of the local marketing expenditures that we require to us or our designated approved marketing firm. You will be required to submit an accounting of this expense to us upon request or, at minimum, on a monthly basis on the 5th of each month. If you fail to spend the amounts required, you shall be required to pay us the amount underpaid in local marketing to us to be applied to our Brand Fund.

Note 5. Software Fee: The Software Fee will include a monthly subscription to POS system software (currently Dr. Chrono), which serves as the EMR, and is subject to being operated in compliance of all applicable health laws including HIPAA. This fee is subject to increase by third-party vendors. We may incorporate a new client relationship management (CRM) platform and other technology into our System which shall be incorporated into the Software Fee. We reserve the right to increase the Software Fee upon 30 days' notice to you.

Note 6. Audit Fee: We will assess audit fees against you if you fail to provide us reports, supporting records, or any other information we require under the Franchise Agreement; or if you understate (or if we have reason to believe you understated) Gross Revenue or underpay any fees due to us including Royalty Fees and Brand Fund Contributions. The total amount of the audit fees that you pay us will vary depending on the cost of the audit itself (for which you will be entirely liable), and whether you have any unpaid Royalty Fees or Brand Fund Contributions for which you may be penalized in accordance with the Franchise Agreement.

Note 7. Interest: Interest and late charges begin to accrue on all amounts not received after the due date without notice to you. In addition to any interest and late charges, you must also pay any damages, expenses, collection costs, and/or reasonable attorneys' fees we may incur when you do not make the required payments, provided no interest charged shall exceed the maximum legal rate of any local, national, or international authority having jurisdiction over your Center.

Note 8. Management Fee: Management fees will only be charged when one of our employees, or a third party appointed by us, actively controls the day-to-day management of your Center. The total fee you owe will be determined by the number of days that it is necessary for us to manage your business.

Note 9. Transfer Fee: The term "transfer" means any of the following: the sale of the assets of your Center; the sale, assignment, or conveyance of your stock, membership interest, membership units, or partnership units to any third party; or the placement of your assets, stock, membership interest, partnership units, or membership units of your business into a business trust.

Note 10. Indemnification: You must protect, defend, indemnify, and hold us harmless against any claims, lawsuits, damages or losses of any kind arising out of your operation of your Center. This indemnification includes claims related to the lease of your Center, sale or transfer of your Center, any default under the Franchise Agreement, and for costs associated with defending claims that you used our Marks in an unauthorized or illegal manner including through your marketing efforts. You must pay for any and all damages, legal fees, enforcement or collection costs, and/or any other costs assessed against us in any proceeding related to your Center.

Note 11. Testing of Products or Approval of New Suppliers: You will be required to obtain our written approval for most of the products, vendors, and/or suppliers of products, that you will use in the operation of your Center (as described in more detail in Item 8), and you will be charged an assessment fee for the examination of any product, vendor, or supplier submitted to us for approval. We may waive these fees at our sole and absolute discretion if the equipment, products, vendors and/or suppliers you select meet our requirements and are added to our approved list of equipment, products, vendors and/or suppliers for all franchise locations.

Development Rights Agreement

If you sign a Development Agreement, you should review both the above table of fees applicable to your Franchise Agreement as well as the following table of fees applicable to being a developer:

Type of Fee	Amount	Due Date	Remarks
Transfer Fee	50% of the Development Fee paid subject to a minimum of \$100,000	At the time of transfer	The transfer fee and all other fees paid to us are non-refundable. The Transfer Fee may be subject to state law.
Attorneys' fees and costs	Will vary	As incurred	Payable to us if we are forced to incur costs (including attorneys' fees) if you fail to comply with or breach any provision in the Development Agreement among our other remedies
Indemnification	Will vary	As incurred	You must reimburse us if we incur any expense, including attorneys' fees and other costs, or are held liable for claims arising out of your breach of the Development Agreement

ITEM 7 ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT

Franchise Agreement

Type of Expenditure	Amount (Low-High Range)	Method of Payment	When Due	To Whom Payment is to Be Made
Initial Franchise Fee (Note 1)	\$100,000	Lump sum	Upon signing your Franchise Agreement	Us

Type of Expenditure	Amount (Low-High Range)	Method of Payment	When Due	To Whom Payment is to Be Made
Leasehold Improvements (Note 2)	\$15,000 - \$95,000	As arranged	Before opening	Landlord, Vendors, Utility Providers
Training Expenses (Note 3)	\$2,500 - \$4,000	As arranged	Before opening	Hotel, Airlines, etc.
Computer System (Note 4)	\$2,500 - \$5,000	As arranged	Before opening	Vendors
Rent (3 months) (Note 5)	\$12,000 - \$20,000	As arranged	As arranged	Landlord
Fixtures, Office Equipment and Furniture (Note 6)	\$15,500 - \$35,000	As arranged	Before opening	Vendors
Signage (Note 7)	\$4,000 - \$6,000	As arranged	Before opening	Vendors
Startup Supplies (Note 8)	\$500 - \$5,000	As arranged	Before opening	Vendors
Insurance Deposits and Premiums (3 months) (Note 9)	\$3,500 - \$5,000	As arranged	Before opening	Insurance Carriers
Security Deposit and Utility Deposit (Note 10)	\$5,000 - \$10,000	As arranged	As arranged	Landlord and Utility Providers
Software Fee (3 months)	\$900 - \$1,400	As invoiced	As invoiced	Vendors
Business Licenses/Permits (Note 11)	\$800 - \$5,000	As arranged	According to statute or ordinance	Government Agencies
Professional Fees (Note 12)	\$1,000 - \$10,000	As arranged	As incurred	Your Accountant, Attorney and Other Professionals
Grand Opening Marketing (Note 13)	\$10,000	As arranged	During the time that is eight weeks prior to opening your Center and three weeks after opening your Center	Vendors

Type of Expenditure	Amount (Low-High Range)	Method of Payment	When Due	To Whom Payment is to Be Made
Architecture and Design	\$500 - \$5,000	As arranged	As incurred	Vendors
Medical Equipment (Note 14)	\$10,000 - \$150,000	As arranged	As incurred before you open your Center	Vendors
Telephone and Security Systems	\$2,000 - \$7,500	As arranged	As invoiced	Vendors
Additional Funds (Note 15)	\$30,000 - \$49,500	As arranged	As incurred	Employees, Vendors, Suppliers
Total Estimated Initial Investment (Note 16)	\$215,700 - \$523,400			

NOTES

Note 1. Initial Franchise Fee: You must pay us a \$100,000 Initial Franchise Fee if you purchase either one Wellness Center or one Integrated Center. You must pay the Initial Franchise Fee in full when you sign the Franchise Agreement. The Initial Franchise Fee is non-refundable and fully earned when paid.

Note 2. Leasehold Improvements: You must improve the premises of your Center to our standards and specifications before you open for operation. These improvements may include, for example, wiring, flooring, sheetrock, plumbing, paint, HVAC, lighting, and décor items which must be constructed according to our specifications and applicable law. These costs are likely to vary depending upon the size, location, configuration, installation costs, and overall condition of the premises at the time you sign your lease and may be much higher if you establish your Center in an area where special requirements of any kind (e.g., historical, architectural, or preservation requirements) will apply. We encourage franchisees to find and identify existing medical spa locations to keep costs on the low end of this range. You may receive a leasehold allowance covering a portion of the costs of constructing the leasehold improvements from the landlord. You should hire a leasing attorney to maximize the amount of tenant allowance received. The low estimate assumes that you will open an Integrated Center and the high estimate contemplates a "plain vanilla shell" for a Wellness Center. The figures in the chart are for the build-out of a Wellness Center that is approximately 1,600 to 2,100 square feet in size or for an Integrated Center inside an existing medical office or medspa that is approximately 400 to 600 square feet in size for two to three dedicated rooms. Additionally, inflation and supply chain delays may impact your overall costs. You should evaluate your estimated costs for any specific site that might be considered with a realtor or broker in your geographic region before you sign your lease.

Note 3. Training: The cost of initial training is included in the Initial Franchise Fee. However, you will be responsible for all travel and living expenses for you and anyone else required to attend training. If applicable, you will be responsible for your employees' wages while they are training. The costs will

vary depending on the distance traveled, choice of accommodations and travel arrangements, and other related factors. We may conduct all or a portion of our training programs remotely/virtually so you may not incur these travel-related expenses. See Item 11 for more information on the training program we offer.

Note 4. Computer System: You must purchase certain types of computer equipment for your Wellness Center. See Item 11.

Note 5. Rent: You must lease or otherwise provide a suitable commercial space for the operation of your Center. The cost per square foot for leasing commercial space varies considerably depending upon the location and market conditions affecting commercial property. The low end of the chart reflects the costs estimated for an Integrated Center and the high end of the chart reflects the estimate for opening a Wellness Center. The amounts in the chart reflect our estimate for your payment of rent for the first three months from your rent commencement date.

Note 6. Fixtures, Office Equipment and Furniture: You may will need to purchase fixtures, furnishings and equipment to operate your Center. You will need to purchase certain equipment, fixtures, furnishings, and decor, including patient chairs, light fixtures, office chair, cleaning supplies, file cabinets, shelving, stationary, forms, and reception furnishings. The low end of the chart reflects the costs estimated for an Integrated Center and the high end of the chart reflects the estimate for opening a Wellness Center.

Note 7. Signage: Signage includes the exterior storefront signs as well as interior signage package and branding elements. However, the specific location where your Center will be located may have different requirements and regulations dictating the size, layout and illumination of the exterior signage. You will be required to abide by these regulations, and as a result may experience higher or lower costs for your exterior signage.

Note 8. Startup Supplies: You must purchase certain types of supplies for your Center that will be necessary to offer the authorized and required services and products including initial supply of product and uniforms. The overall cost of the supplies will vary based upon the size of your Center and our requirements for the amount of supply you must carry in your Wellness Center for sale to the public.

Note 9. Insurance: You must obtain certain insurance included in Item 8. Factors that may affect your cost of insurance include the size and location of your Center, the number of employees you have and other factors. The amounts you pay for insurance are typically non-refundable. You should inquire about the cancellation and refund policy of the insurance carrier or agent at or before the time your sign the Franchise Agreement.

Note 10. Security Deposit and Utility Deposits: You may also be required to pay prepaid rent and/or a security deposit in connection with leasing space. Landlords will vary in the amount they charge for a security deposit. We have used a security deposit of one month's rent for the estimate. You should consult a real estate broker in your area to assess the typical leasing costs for your target market area. Utility deposits may include gas, electricity, water, telephone, cable, and Internet. Utility deposits and the method of payment thereof will depend upon the location of your Center and your

creditworthiness. Deposits are often refundable if you are current on all payments at the time of request for refund.

Note 11. Business Licenses and Permits: You must obtain a general business license, if applicable in your state. You must consult your attorney regarding licensing and permitting requirements in your state or municipality. You may be required to obtain business licenses from local government in order to enter into a Management Agreement with a P.C. in those states that require a P.C. to own the medical or healthcare practice. This estimate only contemplates the costs of licenses and permits to operate a business generally in your municipality but the costs to operate a Center may require additional licenses which may increase your initial costs.

Note 12. Professional Fees: We strongly recommend that you hire your own franchise, health law attorney, and leasing attorney to help you evaluate this franchise offering and for whatever other purpose you deem appropriate. You must retain the advice of health law counsel to determine the applicable structure of your Center.

Note 13. Grand Opening Marketing: Under the Franchise Agreement, we require you to spend \$10,000 on the "Grand Opening Marketing Program". You may choose to spend more than the required amount. The Grand Opening Marketing Program must be conducted within eight weeks before opening and the first three weeks after opening your Center. Your Grand Opening Marketing Program must include the promotional elements we require, and we must approve of your Grand Opening Marketing Program before it is conducted. At our request, you shall give us the money for your Grand Opening Marketing Program, and we will conduct the Grand Opening Marketing Program on your behalf. We may require you to submit expenditure reports to us, accurately reflecting your Grand Opening Marketing Program expenditures.

Note 14. Medical Equipment: You will be required to purchase certain medical equipment for your Center. If you are purchasing an existing medical spa, you may already have some of the medical equipment we require. We will provide you an equipment list for all medical equipment we require to operate a 10X Health Center. You may have the option to lease the medical equipment which is contemplated by the low end of this estimate. We do not offer equipment leasing or financing. This estimate does not include the beds to offer the Superhuman Protocol. If you choose to purchase this piece of equipment, you should add approximately \$140,000 to your initial investment.

Note 15. Additional Funds: You will need additional capital to support on-going expenses, such as utilities, insurance, licenses, inventory, security, repairs and maintenance, and miscellaneous expenses. This estimate includes wages for employees, but does not include a salary or draw for you or your Operating Principal, your Manager (if applicable), or costs associated with medical professionals working at your Center. The estimate does not include Royalty Fee or Brand Fund Contribution payments due to us. New businesses often generate a negative cash flow. We have not provided for capital or other reserve funds necessary for you to reach "break-even", "positive cash flow" or any other financial position. We cannot and do not guarantee when or if your Center will break even. We do not furnish, nor do we authorize our salespersons or anyone else to furnish estimates as to those amounts. We estimate that the amount given will be sufficient to cover on-going expenses for the start-up phase of the business, which we calculate to be approximately three months. Also, your sales level will impact your cash flow and the amount of working capital and additional funds that you may

need during this start-up phase. These costs are only an estimate, however, and there is no assurance that additional working capital will not be necessary during this startup phase or after. Your credit history could impact the amount (and cost) of funds needed during the start-up phase. You will need to have staff on-hand before opening to prepare your Wellness Center for opening, for training, orientation, and related purposes. We recommend you review these figures carefully with your business advisor.

Note 16. General: Your costs may be more or less depending on your management abilities, experience and business acumen, local economic conditions, size of your premises, location, and your actual sales. In formulating these estimates, we have relied on the initial development costs of the 10X Health Center owned by Streamline and purchased by 10X Health Ventures. All expenses paid to us or our affiliates are non-refundable. We will not finance any part of the initial investment. These figures are estimates only, and we cannot and do not guarantee that you will not have additional expenses in starting this business. You should review this chart with a business advisor before making a decision to purchase a franchise.

Development Agreement

Type of Expenditure	Amount (Low-High Range)	Method of Payment	When Due	To Whom Payment is to Be Made
Development Fee (Note 1)	\$50,000 for each Wellness Center we agree to sell to you under the Development Agreement	Lump sum	Upon signing your Development Agreement	Us
Additional Funds (Note 2)	\$0 - \$50,000	As arranged	Before opening	Landlord, Vendors, Utility Providers
Total Investment for a single Wellness Center under the Franchise Agreement (Note 3)	\$215,700 - \$523,400	See Table Above		
Total Estimated Initial Investment (Note 4)	\$265,700 - \$623,400			

NOTES

Note 1. Development Fee: If you sign a Development Agreement, you will be required to pay us a Development Fee that will vary significantly depending on the number of Wellness Centers we agree to sell to you. This estimate includes the Development Fee for the development of two Wellness Centers but we may grant qualified developer candidates the right to develop more Wellness Centers.

Note 2. Additional Funds: You may need funds for working capital to pursue your development obligations depending on the number of Wellness Centers we agree to sell to you. This amount estimates the costs needed to begin looking for sites in the Development Area and for general business expenses and preparation during the initial 3-month period after signing the Development Agreement.

Note 3. Total Investment for Single Wellness Center: This is the estimated initial investment set forth above that is applicable to your initial Wellness Center.

Note 4. Total Estimated Initial Investment for Developer: These figures are estimates based upon our experience in opening and operating and developing the affiliate-owed 10X Health Centers in Florida and California. We cannot guarantee you will not need more capital toward the development of Wellness Centers under the Development Agreement. We recommend you review these estimates carefully with your business advisor, accountant or attorney before making any decision to sign the Development Agreement. We do not offer any financing for your initial investment toward developing 10X Health Centers.

ITEM 8 RESTRICTIONS ON SOURCES OF SERVICES AND PRODUCTS

Approved Services and Products

To ensure that you maintain the highest degree of consistency, quality and service, you must use in the operation of your Center, and in the offer and sale of the services and products we approve, only those techniques, procedures and supplies we specify. You must offer all, and only such, products and services as we approve from time to time. We may require that you, at your expense, enter into agreements with suppliers approved by us specifically for the offer, sale and performance of the services and related products at your Center. We may change any of our requirements periodically. All products and items must conform to our standards and specifications. You must obtain our written approval before making any changes to your Center and before modifications to or replacements of furniture, fixtures, equipment, computer hardware, proprietary software, generic software, products, signs or other items. Subject to restrictions under applicable health law, all equipment, products and services to be offered at your Center must be purchased from us, our affiliate(s) or approved suppliers.

Marketing and Promotional Materials; Items Bearing our Marks

You must purchase from us or our designated suppliers all marketing, advertising, and promotional materials, including business cards, stationery, brochures, flyers, postcards, posters, advertisement templates, and any other promotional or business marketing tools we use, or might use, in your Center. Any items, including all merchandise and any promotional items, which bear or include our Marks, must be purchased from us or our designated suppliers to ensure brand consistency within the System. It is solely your responsibility to ensure that any marketing is compliant with the applicable laws in your jurisdiction including regulations that may restrict your marketing of medical services and products.

Approved Suppliers

We may require that you, at your expense, enter into agreements with suppliers approved by us ("Approved Suppliers"). We may designate Approved Suppliers from whom you will be required to purchase certain fixtures, furnishings, equipment, uniforms, supplies, marketing materials, computer hardware, software, routers, and medical equipment which you may or must use or sell at or through your Center. We may change Approved Suppliers from time to time. We will provide you with a current list of Approved Suppliers through updates to the Manual or other forms of communication. We may designate ourselves or our affiliates as Approved Suppliers for certain or all of the products and services offered at your Center. We serve as the exclusive Approved Supplier of our multi-vitamin 10X Optimize that you will offer at your Center.

None of our officers own an interest in any required third-party vendors. 10X Health Ventures has a joint venture with Davinci Medical USA which offers the optional "TheraLight" bed that franchisees may, but are not required to, purchase.

If you would like to use any goods or services in establishing and operating your Center that we have not approved (for goods and services that must meet our standards, specifications or that require supplier approval), you must first send us sufficient information, specifications and samples for us to determine whether the goods or services comply with our standards and specifications or the supplier meets our Approved Supplier criteria. You must pay our expenses to evaluate goods, services or suppliers regardless of whether we provide our approval or not. We will decide within a reasonable time (usually 30 days) after receiving the required information whether you may purchase or lease the goods or services from the supplier. Our criteria for approving or revoking approval of suppliers includes: the supplier's ability to provide sufficient quantity of goods; quality of goods or services at competitive prices; production and delivery capability; our existing relationships with competitive vendors; and experience, dependability and general reputation. We will notify you in our Manual or other written communications if we revoke approval of any supplier.

Notwithstanding the foregoing, we may limit the number of Approved Suppliers with whom you may deal with for any reason, including suppliers that we have already designated as an exclusive source (which may be us or our affiliates) for any particular item or service if we believe doing so is in the best interest of our System in our sole judgment. We will notify you if and when we no longer approve a previously Approved Supplier, product, good, or piece of equipment. A supplier must continually adhere to our standards and specifications to maintain its approval. We reserve the right to condition our approval of any proposed service or product on such terms we decide at our discretion, including your execution of a general release in our favor, your agreement to obtain additional related insurance and to attend additional training, and your agreement to a test period.

Payment Processing Services

We require you to enter into a merchant services agreement with our designated supplier for payment processing and fund transfer services (i.e., ACH).

Insurance

You must maintain insurance that we determine is necessary or appropriate for liabilities caused by or occurring in connection with the development and operation of your Center, which must include the following minimum coverages:

- Commercial general liability insurance, which shall include us, and any entity in which we have an interest and any entity affiliated with us and each of our members, managers, shareholders, directors, officers, partners, employees, servants and agents as additional insureds, protecting against any and all claims for personal, bodily and/or property injury occurring in or about the premises of your Center and protecting against assumed or contractual liability under the Franchise Agreement with respect to the Center and your operations, including personal and advertising liability as well as products and completed operations coverage, with such policy to be placed with minimum limits of \$1,000,000 combined single limit per occurrence; \$2,000,000 general aggregate per location and damage to leased property for the full replacement value of your Center, provided, however, that at our election, such minimum limits may be periodically increased;
- Property Liability coverage covering all perils to personal property contained within and outside the premises of your Center. The amounts may vary based on coverage needed but must cover your business property and a minimum of \$1,000,000;
- Workers' Compensation Coverage and such other insurance as may be required by statute or rule of the state or locality in which your Center is located in the amount as required by such by statute or rule of the state or locality;
- Business interruption and extra expense insurance for a minimum of twelve (12) months to cover net profits and continuing expenses, including Royalty Fees;
- Umbrella liability coverage with minimum limits of \$1,000,000;
- Cyber Liability Insurance with limits of not less than \$1,000,000; and
- Any other insurance coverage that is required by the Manual or federal, state, or municipal law.

We have the right to establish and modify the minimum coverages required, and require different or additional kinds of insurance to reflect inflation, changes in standards of liability, higher damage awards, or other relevant changes in circumstances. All insurance policies must name us as additional insured, include any endorsements we may require and include a waiver of subrogation in favor of us and our affiliates, and each company's officers, directors, shareholders, partners, members, agents, representatives, independent contractors, servants, and employees. We do not derive revenue as a result of your purchase of insurance. If you fail to purchase and maintain any required insurance coverage or furnish satisfactory evidence of coverage to us, in addition to our other remedies (including without limitation declaring you in default of the Franchise Agreement), we may, but are not obligated to, purchase the insurance coverage for you. If we do purchase insurance on your behalf, you must pay us on our demand the amount of any premiums and reasonable expenses we incur in obtaining the insurance and a 10% administrative fee. Your failure to obtain and maintain insurance coverage at any time is a material default under the Franchise Agreement and could subject you to costs incurred by us and additional fees.

Revenues from Required Purchases

We have the right to serve a supplier of products and services to franchisees or negotiate agreements with our Approved Suppliers which may provide for us to receive revenue from products or supplies purchased by our franchisees. For the fiscal year ending December 31, 2022, neither we nor any of our affiliates were providing services, supplies or equipment to franchisees from which revenue was derived.

Required Purchases as a Proportion of Costs

It is estimated that all of your initial expenditures from us, our affiliates or the vendors that we specify and/or approve that meet our standards and specifications will represent approximately 75% to 85% of your total initial purchases. It is anticipated that during the operation of your Center, required purchases from us, our affiliates or the vendors that we specify or approve (not including rent, Royalty Fees or labor costs) are estimated to be approximately 65% to 75% of your total monthly purchases in the continuing operation of your Center.

Purchasing or Distribution Cooperatives

At this time, we do not have any purchasing or distribution cooperatives. We anticipate that we will negotiate purchase arrangements with suppliers for the benefit of our franchisees.

Purchase Arrangements

We do not provide you with any material benefits based on your purchase of particular products or services, or your use of designated or approved sources. We and our affiliates intend to negotiate and enter into other purchase arrangements which may include discounted pricing, special terms, rebates or other incentives with suppliers for the benefit of us and our franchisees. We or an affiliate may make available to you the opportunity to participate from time to time in certain discounts, rebates, or other benefits in connection with Approved Suppliers, if you meet certain conditions such as supplier terms and conditions. We may retain such discounts, rebates, or other benefits for our own benefit. For the fiscal year ending December 31, 2022, we did not derive revenue as a result of your required purchases from Approved Suppliers. Except as described above, neither we nor our affiliates have derived any revenue or other material consideration as a result of your required purchases or leases.

ITEM 9 FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the Franchise Agreement and other agreements. It will help you find more detailed information about your obligations in these agreements and in other Items of this Disclosure Document.

Franchisee Obligations	Section in Franchise Agreement	Franchise Development	
a. Site selection and acquisition/lease	2 and 5	3, 4, and 8	11 and 12
b. Pre-opening purchases/leases	5, 13, and 15	Not Applicable	7, 8, 11
c. Site development and other pre-opening requirements	2, 3, 5, 8, and 10	1, 3, and 4	11
d. Initial and ongoing training	8	Not Applicable	11
e. Opening	4, 5, 11, and 13	4	11
f. Fees	3, 4, 8, 10, 11, 12, 13, 15, 18, 21, 22, and 23	2	5, 6, 7, 8, and 11
g. Compliance with standards and policies/Manual	6, 7, 9, 10, and 13	Not Applicable	8, 11, 14, and 16
h. Trademarks and proprietary information	6, 7, and 9	Not Applicable	13 and 14
i. Restrictions on products/ services offered	6 and 13	Not Applicable	8 and 16
j. Warranty and customer service requirements	13	Not Applicable	16
k. Territorial development and sales quotas	2	4	12
l. Ongoing product/service purchases	13	Not Applicable	8 and 11
m. Maintenance, appearance & remodeling requirements	3, 10, and 13	Not Applicable	6

Franchisee Obligations	Section in Franchise Agreement	Section in Development Agreement	Disclosure Document Item
n. Insurance	15	Not Applicable	6, 7, and 8
o. Advertising	11	Not Applicable	6, 7, 8, and 11
p. Indemnification	21	14	6
q. Owner's participation/management/staffing	8 and 13	7	15
r. Records and reports	12	Not Applicable	11
s. Inspections and Audits	6 and 12	Not Applicable	6, 11, and 13
t. Transfer	18, 19, and Schedule 8	11	6 and 17
u. Renewal	4 and Schedule 8	5	17
v. Post-termination obligations	17 and Schedule 2	10	17
w. Non-competition covenants	7, 9, and 17, and Schedule 2	12	17
x. Dispute resolution	23, Schedule 2, and Schedule 3	19	17

ITEM 10 FINANCING

We do not offer any direct or indirect financing. We do not guarantee your loan, lease or obligations.

ITEM 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

Except as listed below, we are not required to provide you with any assistance.

Pre-Opening Assistance

Before you open your Center, we or our designee will:

- 1. Provide an initial training program. This training does not include any professional licenses, certification, or other training you must possess and/or complete before you can operate your Center. (FA Sec. 8.1).
- 2. Provide assistance in ordering your initial inventory, equipment, signage and other required inventory as we deem necessary. (FA Sec. 8.2).
- 3. Provide to you opening assistance and guidance that we think is advisable, in our sole discretion, and as may be described in the Manual. (FA Sec. 8.2).
- 4. Provide to you one copy of the Manual. (FA Sec. 9.1).
- 5. Approve or disapprove the site you have selected. (FA Sec. 5.4). Our approval of your site does not constitute a guarantee or warranty that your site will be successful or that you will earn profits at the site.
- 6. Approve your Designated Territory. (FA Schedule 1).
- 7. Furnish prototypical plans and specifications for your Center. (FA Sec. 2.2.2).
- 8. Provide to you site selection assistance for a Wellness Center as we deem advisable including our site selection guidelines and design specifications. (FA Sec. 2.2.5).
- 9. Provide you with information regarding approved, required and preferred products, suppliers and services. (FA Sec. 13.1).
- 10. Review your lease within 10 days of receipt of your request for approval. Our review of your lease is for our benefit only and will ensure that our rights are adequately protected through our Franchisor Lease Rider that is attached as Schedule 4 to the Franchise Agreement. (FA Sec. 2.2.3).

Continuing Obligations

During the operation of your Center, we or our designee will:

1. Provide you periodic assistance in the marketing, management, assistance with key suppliers, and the operation of your Center at the times and in the manner that we determine necessary. We may periodically offer you the services of certain of our representatives, such as a field representative, and these representatives may periodically visit your Center and offer advice regarding your operations at their then-current per diem rate plus expenses. (FA Sec. 14.1).

- 2. Provide additional training and ongoing training as we deem necessary in our sole discretion at such places and times as we deem proper and at our then-current per diem rate plus expenses. (FA Sec. 8.4).
- 3. Review and approve or disapprove all marketing and promotional materials that you propose to use for the benefit of your Center and as required by the Franchise Agreement. (FA Sec. 11.1.2).
- 4. Provide you with any modifications to the Manual as they are made available to franchisees. (FA Sec. 9.2).
- 5. Administer the Brand Fund in the manner described in the Franchise Agreement. (FA Sec. 11.2).
- 6. Make periodic visits, which may be announced or unannounced, to your Center for the purposes of determining compliance with the requirements of the Franchise Agreement, for conducting quality assurance audits, and for any other purpose connected with the System only if we deem such necessary in our discretion. (FA Sec. 14.2).
- 7. Hold periodic conferences, as we deem necessary, to discuss sales techniques, personnel training, bookkeeping, accounting, inventory control, performance standards, advertising programs and merchandising procedures. In the event that such conferences are held, we reserve the right to charge a fee for your attendance at the conference, and you must pay all your travel and living expenses related to your attendance at the conference. We also reserve the right to charge you a penalty fee for failure to attend the conference. These conferences will be held at a location chosen by us. Attendance is mandatory. (FA Sec. 8.4).
- 8. Allow you to use our Marks and Confidential Information in operating your Center. You must use the Marks and Confidential Information only as authorized in the Franchise Agreement and our Manual. (FA Secs. 6.2 and 7.1).

Neither the Franchise Agreement, nor any other agreement, requires us to provide any other assistance or services to you during the operation of your Center.

Site Selection

You must locate, obtain and occupy the site for your Center (the "Accepted Location") on your own initiative and at your own expense. You are responsible for completing and submitting to us for review and approval, the information and materials we designate regarding your proposed site. For an Integrated Center, we will consent to the location of the Accepted Location within a medical office or medspa that will occupy two to three suitably sized rooms that are solely dedicated to the operation of the Center. For a Wellness Center, we will issue our approval or disapproval of your proposed site within 30 days after we receive all of the information and materials we request. We may not withhold our approval unreasonably. We will not be deemed to have withheld our approval unreasonably if the proposed site fails to meet our then-current standards and specifications, as we determine in our sole and absolute discretion. We will consider the potential client base in the area

when deciding whether to issue our approval. Other factors we consider include traffic patterns, visibility and parking. We do not provide assistance conforming your Accepted Location to local ordinances and building codes, obtaining any required permits, constructing, remodeling, decorating and/or hiring and training your employees.

Neither our acceptance of the premises nor any information communicated to you regarding our standard site selection criteria for 10X Health Centers nor the specific location of your Center will constitute a warranty or representation of any kind, express or implied, as to the suitability of the site for your Center. Our acceptance of the proposed site merely signifies that we are willing to grant you a 10X Health Systems franchise at the site. Both you and your landlord for a Wellness Center or a landlord/sub-lessor for an Integrated Center shall execute the Franchisor Lease Rider that is attached as Schedule 4 to the Franchise Agreement.

Design, Remodeling and Opening

Our mandatory and suggested specifications and layouts for your Center, including requirements for design, color scheme, image, interior layout, signs and equipment are included in our Manual. You are obligated, at your expense, to have an architect designated by us or that meets our current standards prepare all required construction plans based on our prototype designs in the Manual. We have the right to review and approve all plans and specifications to ensure that they meet our design specifications and requirements. We may inspect the premises of your Center prior to opening. You must construct, equip, and improve your Center in compliance with our current design standards, and trade dress. You must purchase and install, at your expense, all millwork and customized fixtures, furnishings, equipment, décor, and signs from our designated or approved third-party suppliers.

Time to Open

We estimate the typical time between signing the Franchise Agreement and opening your Wellness Center is 6 months. We estimate the typical time between signing the Franchise Agreement and opening your Integrated Center is 60 to 90 days. You shall have six months after the effective date of the Franchise Agreement to develop and open your Wellness Center and you shall have 90 days to open your Integrated Center. If you fail to meet this requirement, we shall have the right to terminate the Franchise Agreement and retain all fees paid to us by you. Time is of the essence. You may not open your Center to the public until we issue a written approval authorizing your opening. We will not issue our approval, and you will be prohibited from opening your Center if (a) your Center has not been constructed and equipped in accordance with our standards and specifications, (b) you failed to successfully complete initial training, (c) in view of our management, we determine you and your employees are not prepared to open, or (d) you have not been given all the proper governmental approvals by the local authorities. If you do not secure an Accepted Location and enter into a binding lease or sublease agreement that has been approved by us for such location within 90 days of signing the Franchise Agreement, we may terminate the Franchise Agreement.

Grand Opening Marketing

You must spend a minimum of \$10,000 on the Grand Opening Marketing Program which included local advertising, promotion, and other marketing activities on marketing activities and vendors that we specify or approve in connection with your grand opening. Such amount shall be spent within eight weeks before your Center opens and during its first three weeks of operation. You must submit to us proof of these expenditures within 120 days after your Center first opens for business. We may require that you pay up to \$10,000 to us if we elect to conduct the grand opening marketing campaign for you in our sole discretion.

Local Marketing

You are required to spend \$2,000 per month on local marketing, advertising and promotion of your Center. Local marketing expenditures will be directed towards local online, digital marketing and advertising mechanisms within the geographical area of your Center. You shall allocate to localize these monies toward print and direct mail and/or digital marketing (and related professional fees) utilizing the following advertising mediums: (i) pay per click advertising through Google; (ii) Facebook advertising campaigns; (iii) YouTube advertising campaigns; (iv) Instagram advertising campaigns; (v) email marketing campaigns; (vi) localized digital campaigns utilizing search engine optimization tools (SEO); and (vii) any additional local marketing initiatives. Local marketing expenditures are not included in your Brand Fund Contribution and will be your sole cost and expense. It is solely your responsibility to ensure that any marketing of the services and products offered at your Center are compliant with the applicable laws in your jurisdiction including health laws that may restrict your ability to market medical services and products.

Certain criteria will apply to the local marketing that you conduct. All of your local marketing must be professional and dignified, must conform to our standards and requirements, and must be conducted in the media, type, and format that we have approved. You may not use any marketing or promotional plans that we have not approved in writing. You must submit to us samples of all proposed plans and materials (unless, within the previous six months, we prepared or already approved the plans or materials). Our approval does not mean that the advertising is legally compliant; only that the content is approved if the advertisement or marketing effort is allowed in your jurisdiction. If you email us with your request for approval, along with all needed information, we will ordinarily provide you with our response (whether approval or disapproval) to the proposed plans or materials within 10 business days; but if we do not give our approval within 15 business days, we will have been deemed to disapprove the plans or materials. All copyrights in and to marketing, advertising and promotional materials you develop (or that are developed for you) will become our sole property. You must sign the documents (and, if necessary, require your independent contractors to sign the documents) that we deem reasonably necessary to implement this provision.

We may periodically make available to you certain marketing materials for your use in local marketing and promotion, some of which must be purchased. As used in the Franchise Agreement, the term "local marketing" refers to only the direct costs of purchasing and producing marketing materials (such as camera-ready advertising and point of sale materials), marketing to referral partners, and your direct out-of-pocket expenses related to costs of marketing in your local market or area. Local marketing and promotions also include postage, shipping, telephone, and photocopying costs.

Local marketing does not, however, include any of the following: (a) salaries, incentives or discounts offered to your employees, and your employees' expenses; (b) charitable, political, or other contributions or donations; and (c) the value of discounts given to consumers.

We, our vendors or our affiliates may periodically make available to you for purchase marketing plans and promotional materials, merchandising materials, sales aids, point-of-purchase materials, special promotions, community relations programs, and similar marketing and promotional materials for use in local marketing. You acknowledge and agree that periodic marketing programs and promotions will, if and when we approve and adopt them, be an integral part of the System. Accordingly, you agree to honor and participate (at your expense) in marketing programs and promotions that we establish and/or that other franchisees sponsor, so long as they do not violate regulations and laws of appropriate governmental authorities.

You must participate in all advertising, promotional and marketing initiatives we may require. Without limitation, initiatives may include prize contests, special product and service offers and coupons. Advertising, promotional and marketing initiatives may be conducted internationally, nationally, regionally and locally and may vary from region to region or locality to locality; all other franchisees using the System shall not necessarily be required to participate in the initiatives in which you must participate. You must also participate in the launch of any new products we may require, and you must honor all coupons, gift certificates and other promotional offers authorized by us including without limitation, you must honor all coupons, certificates and promotional offers presented to you.

You acknowledge and agree that certain associations between you, your Center, the Marks and the System, on the one hand, and certain political, religious, cultural or other types of groups, organizations, causes, or activities, on the other, however well-intentioned and/or legal, may create an unwelcome, unfair, or unpopular association with, or an adverse effect on, our reputation and the good will associated with the Marks. Accordingly, you agree that you will not, without our prior written consent, take any actions that are, or which may be perceived by the public to be, taken in the name of, in connection or association with you, the Marks, us, and the System involving the donation of any money, products, services, goods, or other items to, any charitable, political or religious organization, group, or activity.

Brand Fund

You shall pay to us an amount equal to 3% of Gross Revenue as a Brand Fund Contribution. We may from time to time change the rate or rates required to be paid by you as a Brand Fund Contribution, provided that (a) the amount of such payment that is based on Gross Revenue will not exceed 1% percent of Gross Revenue per year, (b) your total Brand Fund Contribution will not be more than 5% of your Gross Revenue, and (c) no change in the rate will take effect unless we give you at least three months prior written notice. We will maintain and administer the Brand Fund as follows:

1. We will control the creative concepts and the materials and media to be used, and we will determine the placement and allocation of advertisements. We may use print, television, radio, Internet, or other media for advertisements and promotions. We do not guarantee that any

particular franchisee will benefit directly or in proportion to their contribution from the placement of advertising by the Brand Fund.

- 2. We will use Brand Fund Contributions for producing, maintaining, administering and directing consumer advertising on a national and/or regional level as we deem necessary or appropriate, in our sole discretion. We may use multiple sources for advertising including in-house and regional or national agencies. We will maintain your contributions in a separate account from our funds. We will not use Brand Fund Contributions for any of our general operating expenses, except for our reasonable administrative costs and overhead related to the administration of the Brand Fund. We will use Brand Fund Contributions for the direct solicitation of franchise sales to increase brand presence.
- 3. We shall attempt to use all contributions in the fiscal year they are made; however, if less than all monies in the Brand Fund are spent in the fiscal year in which they accrue, the money will remain in the Brand Fund to be spent in subsequent years. We will use any interest or other earnings of the Brand Fund before we use current contributions. We intend for the Brand Fund to be perpetual, but we have the right to terminate it if necessary. We will not terminate the fund until all contributions and earnings have been used for advertising and promotional purposes or we have returned your *pro rata* share. In the fiscal year ending December 31, 2022, we collected \$0 in Brand Fund Contribution and therefore spent \$0 in Brand Fund Contributions.
- 4. The Brand Fund is not audited. The Brand Fund is not a trust, and we assume no fiduciary duty in administering the fund. Upon your request, we will provide you, within 120 days of our fiscal year end, a written statement for such fiscal period setting forth in brief detail the total amounts collected and disbursements made by us in connection with the Brand Fund. Locations owned by us or our affiliates contribute equally to the Brand Fund.
- 5. Except for salaries of marketing personnel employed by the Franchisor, we do not receive compensation for providing goods or services to the Brand Fund.
- 6. The Brand Fund is not and will not be our asset. Although the Brand Fund is intended to be of perpetual duration, we maintain the right to terminate the Brand Fund. The Brand Fund will not be terminated, however, until all monies in the Brand Fund have been expended for marketing purposes. If amounts are unspent in the Brand Fund at fiscal year-end, those amounts are carried over by the Brand Fund for expenditure in the following year. Except as described above, we are not obligated to advertise.

Internet Marketing

You are restricted from establishing a presence on, or marketing on the Internet without our written consent. We have a website at the uniform resource locator (URL) www.10xhealthsystem.com that provides information about the System and about 10X Health Systems generally. We may provide you with a page on our home page, where we will have contact information on your location. We retain the sole right to post content on our website and otherwise market on the Internet, including the use of other websites, domain names, social media accounts, URLs, keywords, linking, search

engines (and SEO techniques), banner ads, meta-tags, marketing, e-commerce and co-branding arrangements. You may be requested to provide content for our Internet marketing efforts, and you must follow our intranet and Internet usage rules, policies and requirements. We retain the sole right to use the Marks on the Internet, including on websites, as domain names, directory addresses, search terms and meta-tags, social media pages and in connection with linking, marketing, co-branding and other arrangements. We retain the sole right to approve any linking to, or other use of, the 10X Health Systems website. You are not permitted to use a domain name containing "10X", "10X Health", "10X Health System", "10X IV" or "10X Health Center" in the URL or any domain without our permission.

We will have the right, but not the obligation, to provide you with one or more references or webpage(s), as we may periodically designate, within our Online Site. The term "Online Site" means one or more related documents, designs, pages, or other communications that can be accessed through electronic means, including, but not limited to, the Internet, the web, webpages, microsites, social networking sites (e.g., Facebook, Twitter, LinkedIn, TikTok, YouTube, Instagram, etc.), blogs, vlogs, applications to be installed on mobile devices (for example, iOS or Android apps), and other applications. However, if we approve a separate Online Site for you (which we are not obligated to do), then each of the following provisions will apply: (1) you may neither establish nor use any Online Site without our prior written approval; (2) before establishing any Online Site, you must submit to us, for our prior written approval, a sample of the proposed Online Site, including its domain name, format, visible content (including, without limitation, proposed screen shots), and non-visible content (including meta tags), in the form and manner we may require; (3) you must not use or modify an Online Site without our prior written approval; (4) you must comply with the standards and specifications for Online Sites that we may periodically prescribe in the Manual or otherwise in writing; (5) if we require, you must establish hyperlinks to our Online Site and other Online Sites; and (6) we may require you to make us the sole administrator (or co-administrator) of any social networking pages that you maintain or that are maintained on your behalf.

Advertising Cooperative

We may, in our discretion, form local or regional marketing cooperatives covering your Designated Territory, as defined in Item 12 and the territory of at least one other franchisee for the purpose of developing and implementing local or regional marketing programs, or we may approve of the formation of such a marketing cooperative by our franchisees. If we require you to join a local or regional marketing cooperative (the "Co-op"), then you must: join the Co-op; participate with other franchisees in the Co-op's marketing programs; and pay your share of the Co-op's marketing expense. Any payments you make for the Co-op's marketing will be applied towards your local marketing requirement but will not affect your obligation to make Brand Fund Contributions under the Franchise Agreement. If the amount you contribute to a Co-op is less than the local marketing requirement, then you shall nevertheless spend the difference locally. The Co-op's marketing expenses will be allocated among its members based on the number of participating franchisees or on some other reasonable basis as may be determined by the franchise advisory council, if established, or us. We or our designee will be responsible for administering the Co-op; however, we may delegate this authority to the franchise advisory council or some other committee of franchisees. We do not currently have an advertising council composed of franchisees that advises us on advertising materials, but we may in the future. The Co-op will operate under written governing documents prepared by us

or our designee, which will be made available to you upon reasonable request. An accounting of the operation of the Co-op will be prepared annually by the Co-op, at the Co-op's expense, and made available to Co-op members upon request. We have the right, in our sole discretion, to modify, merge or dissolve any Co-op upon written notice to its members; however, a Co-op will not be dissolved until all of the money in the Co-op has been spent for marketing purposes.

Computer System

You must purchase and use any hardware and software programs we designate. You must meet our current requirements concerning the Computer System, including: (a) POS, data, audio, video (including managed video security surveillance), telephone, voice messaging, retrieval, and transmission systems for use at the 10X Health Centers, between or among other franchised businesses, and between and among your Centers, and you, and us; (b) physical, electronic, and other security systems and measures; (c) printers and other peripheral devices; (d) archival back-up systems; (e) Internet access mode (such as the telecommunications connection) and speed; and (f) technology used to enhance and evaluate the customer experience (collectively, all of the above are referred to as the "Computer System"). It is solely your responsibility to ensure the installation and operation of the Computer System complies with applicable law, including without limitation privacy laws related to customer data that may be regulated by HIPAA. You must have Cyber Liability insurance to protect you and us for any data breach.

As part of your Computer System, you will pay us a Software Fee of \$300 per month as of the date you install the POS system and EMR (currently Dr. Chrono). We may incorporate a new client relationship management (CRM) platform and other technology into our System which shall be incorporated into the Software Fee. We reserve the right to increase the Software Fee upon 30 days' notice to you. Your POS system is typically activated three to four months prior to the grand opening of your Center. You must use your Computer System to (i) enter and track appointments and sales receipts, services purchased and performed, and customer information, (ii) update inventory of merchandise and products, (iii) enter and manage your customer contact information, (iv) generate sales reports and analysis relating to your Center, (v) maintain electronic records, and (vi) provide other services relating to the operation of your Center. We have the right to develop or to designate: (a) computer software programs and accounting system software that you must use in connection with the Computer System ("Required Software"), which you must install; (b) updates, supplements, modifications, or enhancements to the Required Software, which you must install; (c) the tangible media upon which you must record data; and (d) the database file structure of your Computer System. We rely on suppliers to provide support for the hardware and software and we may require that you enter into service contracts directly with the hardware and software suppliers and pay the suppliers directly for this support.

Neither we nor our affiliates or any third party have any obligation to provide ongoing maintenance, repairs, upgrades, or updates to your Computer System. You must maintain your Computer System in good working order and must replace, update, or upgrade your hardware systems and Required Software as we may periodically require. There are no contractual limitations on the frequency and cost of these upgrades and updates. The initial cost of your Computer System is \$2,500 to \$5,000, and we estimate that the annual cost of optional or required maintenance, updating, upgrading, or support contracts to your Computer System is \$500 to \$1,000.

You must be able to access information that is available on the Internet and be able to send and receive email. We reserve the right to approve your email address or require you to use only an email address that we provide for your Center's business emails.

You must afford us unimpeded independent access to your Computer System in the manner, form, and at the times we may request. We will have the right at any time to retrieve and use this data and information from your Computer System in any manner we deem necessary or desirable. We have the right to require you to use one or more designated telephone vendors. If we so require, you must use our designated telephone vendors for the phone service to your Center. We may designate, and own, the telephone numbers for your Center.

Except for any applicable health laws in your jurisdiction that restrict our rights, there are no contractual limitations on our right to access information stored on your Computer System. Any customer lists or information compiled or amassed through your Computer System or otherwise, will be our proprietary property. You may not sell or use client lists or information for any purpose other than in connection with the operation of your Center. We have the right to review your business operations, in person, by mail, or electronically, and to inspect your operations and obtain your paper and electronic business records related to your Center and any other operations taking place through your Center. We may add, discontinue, or modify any mobile applications periodically in our sole discretion.

Training

Your Operating Principal and your Manager (as defined in Item 15) must attend and successfully complete, to our satisfaction, the initial training program we offer for 10X Health System franchisees at our headquarters, at another location that we specify or virtually. Your Center must at all times be under the active full-time management of either the Operating Principal or the Manager even in jurisdictions where you will be contracting with a P.C. If your Operating Principal or your Manager cannot complete the training program to our satisfaction, we may terminate the Franchise Agreement.

If your Operating Principal or the Manager cease active management or employment at your Center, then any replacements must attend and successfully complete the basic management training program to our reasonable satisfaction, as soon as it is practical to do so but, in all cases, the replacement shall successfully complete training within 30 days. We may require that your Operating Principal and Manager(s) periodically attend additional courses, seminars, and other training programs. You will incur expenses in attending training, such as the costs of transportation, lodging, meals, wages, and worker's compensation insurance. You must pay our per diem training charges per person per day for additional and refresher training.

The subjects covered in the initial training program are described below:

TRAINING PROGRAM

Subject	Hours of In Person Training	Hours of On-the- Job Training	Location
Introduction to 10X Health Center: Business and Philosophy	4	0	Virtual or a location we designate
Compliance and Safety Systems	6	2	Virtual or a location we designate
Medical Products, Supplies and Equipment	2	2	Virtual or a location we designate
Marketing and Advertising	2	1	Virtual or a location we designate
Clinical Operations	4	8	Virtual or a location we designate
EMR and Technology	4	2	Virtual or a location we designate
Human Resources and Bookkeeping	1	1	Virtual or a location we designate
Totals	23	16	

The amount of hours listed in the chart above are estimates only, and the number of hours we will spend training you will depend on your owners, your Operating Principal, your Manager, and/or your employees' experience in the health and wellness industry and franchise industry as well as job history, business acumen, and other related factors. We reserve the right to perform the training program in-person, online or on-the-job at your location, or at any location we deem appropriate in our sole discretion. All training will be conducted under the supervision of our Director of Franchise Operations Scotty Geiger and Carlin French. Scotty Geiger has been our Director of Franchise Operations since January 2023 and has been in the franchise industry for over seven years. Carlin French has been our Head of Clinical Operations since January 2023 and has been in the wellness and health industry for the past 10 years.

Currently, our primary training developers are Dr. Carrie Carda, Medical Director for us and 10X Health Ventures. The training developed will cover the managerial and clinical aspects of your Center's operations, including software, customer experience, and products and services that your medical staff will offer. Other designees will assist in training and the development of training materials

and videos from time to time. Training for an unlicensed person will focus exclusively on the operation of the business, retail and back-office functions, and will avoid training that could be considered the practice of medicine.

We may offer additional or refresher training courses from time to time. Some of these courses may be mandatory, and some may be optional. These courses may be conducted virtually or at any other locations we select. You or your Manager must attend such programs, and you are responsible for the reasonable costs of such programs and also for the travel, lodging and living expenses and any other costs incurred during these programs. You must complete this supplemental or additional training within one year of the time in which it is originally requested by us.

We will provide training for the first three personnel at no cost to you. All further personnel will be trained at a cost of \$1,000 per person. You will be responsible for all out-of-pocket expenses in connection with all training programs for all personnel regardless of the number of such personnel, including the transportation, lodging, meals, wages and employee benefits costs you incur for your training, and the training of management and employees that you have attend the training. We require you and your management staff to pass our training program to our satisfaction before you may begin operating your Center. Failure to successfully complete any phase of the training program could lead to the need to retrain on certain aspects of the training program at your expense or to a delay of your opening. Failure by you or your Manager to complete the initial training program to our satisfaction is a material breach of the Franchise Agreement and provides us with grounds to terminate the Franchise Agreement.

All classes are scheduled by advance written notice to all franchisees. Our class cancellation policies will be included in the written notice of class schedules. The instructional materials for the training program include on-line courses and materials, PowerPoint presentations, pamphlets on specific subjects, handouts, classroom exercises and hands on instruction and demonstrations as well as the use of our Manual. The materials presented are considered confidential, and you may not make any disclosure, duplication or other unauthorized use of any portion of the training materials. The Table of Contents of the Manual is included as <u>Exhibit D</u> to this Disclosure Document. The Manual contains a total of 187 pages.

Price Restrictions

To the extent permitted by applicable law, we may periodically establish maximum and/or minimum prices for services and products that your Center will offer, including without limitation, prices for promotions in which all or certain of our franchisees participate. If we establish such prices for any services or products, you cannot exceed or reduce that price, but will charge the price for the service or product that we establish subject to applicable law and restrictions. You will apply any pricing matrix or schedule established by us. However, in states where you must enter a Management Agreement this provision will be modified, to the extent legally permissible, to conform to the laws of the state where your Center will be located.

ITEM 12 TERRITORY

Your Center will be located at a single site, which must meet our standards and specifications and must be approved by us in advance. We will designate your territory (the "**Designated Territory**") which will be based on the particular area surrounding your Accepted Location and determined by us, in our sole discretion, using the mapping service, program and/or software selected by us, in our sole discretion. The typical Designated Territory will be two miles but we may grant you a Designated Territory of less than two miles and less than other franchisees based on the demographics of the area in which you wish to open your Center. For example, 10X Health Centers in metropolitan or downtown areas will likely receive a smaller Designated Territory.

We retain the right to conduct any business at any location, including: (a) the right to offer 10X Health System franchises using our System and Marks to others for any site outside your Designated Territory regardless of how close the site is to your Accepted Location; (b) the right to sell, rent and distribute any services and products, directly or indirectly, and/or license others to sell and distribute any services and products, directly or indirectly, from any location or to any purchaser (including, but not limited to, sales made to purchasers in the Designated Territory through retail establishments, mail order, independent distributors, wholesale distribution, phone order, on the Internet, and/or sales to delivery customers), except that we shall not do so from a 10X Health Center located inside the Designated Territory; (c) the right to produce, license, distribute and market services and products bearing the 10X Health name or other marks, including packaged items, books, retail items, health and wellness products, and apparel, among other things, at any location or any outlet, regardless of proximity to your Center, through any distribution channel, at wholesale or at retail, including by means of the Internet, mail order, direct mail advertising, delivery, and other distribution methods; (d) the right to develop, operate, and franchise others to operate, any business concept except a 10X Health-branded business at any place, including within the Designated Territory, and use the Marks or any other trademarks owned, licensed, or developed by us or our affiliates in connection with those concepts, even if such concepts sell products and services that are similar to, the same as, or competitive with the services and products offered at your Center; (e) the right to approve or disapprove other franchisee's requests to purchase local marketing that penetrates your Designated Territory in our sole discretion; (f) the right to merge with, acquire or be acquired by any business of any kind under other systems and/or other marks, which business may offer, sell, operate or distribute and/or license others to offer, sell, operate and distribute goods and services through franchised or non-franchised businesses, at wholesale or retail, within and outside the Designated Territory; (g) the right to operate a 10X Health-branded business at a trade show booth or similar "pop-up" location in your Designated Territory; and (h) the right to open 10X Health Centers at nontraditional sites in your Designated Territory including, without limitation military bases, hotels, college campuses, airports, train stations, travel plazas, casinos, and sports or entertainment venues or stadiums ("Non-Traditional Sites").

Our reserved right authorizing us to sell branded products in your Designated Territory through other channels of distribution may affect your ability to sell those products. There are no restrictions on our right to solicit or accept orders from consumers inside your Designated Territory. Nothing in the Franchise Agreement prohibits us or our affiliates from selling services and products through alternative channels of distribution within your Designated Territory. We are not required to

pay you any compensation for soliciting or accepting orders from inside your Designated Territory. Neither we nor our affiliates currently plan to operate or franchise any business under any different trademarks that sells or distributes similar products or services to those that you will offer but we reserve the right to do so in the future.

Because we reserve the above rights, we must disclose the following statement: You will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control. You may not relocate your Center from the Accepted Location without our written consent. Any proposed relocation will be subject to our review of the proposed new site under our then-current standards for site selection, and we will also have the right to take into consideration any commitments we have given to other franchisees, licensees, landlords, and other parties relating to the proximity of a new 10X Health Center to their business.

We will not operate permanent outlets or grant franchises for a similar or competitive business within your Designated Territory, but we have the unlimited right to do so anywhere outside your Designated Territory. Neither we nor our affiliates are restricted from establishing other franchises or company-owned outlets, or other channels of distribution, selling or leasing similar products or services under a different trademark.

Except for the Designated Territory granted in your Franchise Agreement, we do not grant any rights of first refusal to obtain additional franchise rights. If you wish to develop additional 10X Health Centers, you must enter into a new Franchise Agreement and meet all our current requirements for franchisees. The Designated Territory described above will affect where you and other franchisees may solicit business. You may not offer any services or products outside your Designated Territory without our prior written consent. Except in conjunction with approved advertising promotions, you may not directly market or solicit business outside your Designated Territory without prior written authorization from us, including Internet marketing, postcards, letters, fliers, emails, or other marketing communications. You may not make telemarketing calls to customers or prospective customers located outside your Designated Territory, or advertise in print or other media where two-thirds or more of the media circulation base or broadcast area is located outside your Designated Territory.

In the future, we and our affiliates may acquire or develop additional business concepts that use different trademarks, and those business concepts may also be located within your Designated Territory. We do not have a method to resolve conflicts between you and other franchisees of other systems we control involving territory, customers, or franchisor support. Except as disclosed above, neither we nor our affiliates currently plan to operate or franchise any business under any different trademarks or that sells or distributes similar goods or services to those that you will offer.

You must adhere to the terms of the Franchise Agreement. If during the term of the Franchise Agreement, you are unable to promptly and properly service any of your customers, you must notify us. For any default of the Franchise Agreement, as an alternative to termination, we may, at our sole and absolute discretion, unilaterally modify or completely eliminate any rights that you may have with respect to the Designated Territory, effective 10 days after delivery of written notice to you. In

addition, we may modify, or eliminate completely, the Designated Territory. We reserve all rights not specifically granted to you in this Item.

Under the Development Agreement, the developer will receive a designated territory and neither we nor any of our affiliates will develop or operate or grant franchises for the development or operation of 10X Health Centers within the Development Area, except the franchises that are granted to the developer pursuant to the Development Agreement and except as otherwise expressly provided in the Development Agreement. However, we have the right to terminate the protection if the developer is not in full compliance with all of the terms and conditions of the Development Agreement and all of the Franchise Agreements signed under it. Your territorial rights may not, in our discretion, include the right to develop 10X Health Centers any Non-Traditional Sites. You are not granted any other option, right of first refusal or similar right to acquire additional 10X Health Centers in your Development Area under the Development Agreement. To maintain your rights under the Development Agreement, you must have open and in operation the cumulative number of 10X Health Centers as stated on the Development Schedule by the dates agreed upon in the Development Schedule. Failure to do so will be grounds for termination of the Development Agreement. You will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands we control.

ITEM 13 TRADEMARKS

We grant you the right to operate your Center under the names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" and other names we designate from time to time. Our affiliate, 10X Health Ventures, has the following registrations filed and awaiting registration on the United States Patent and Trademark Office ("USPTO") Principal Register:

MARK	SERIAL NUMBER	DATE	INTERNATIONAL CLASS OF GOODS
10X HEALTH SYSTEMS	97029489	September 15, 2021	05, 042, 044
10X HEALTH	97313602	March 15, 2022	05, 042, 044

MARK	SERIAL NUMBER	DATE	INTERNATIONAL CLASS OF GOODS
10X ◆ HEALTH SYSTEM	97378147	April 23, 2022	044
10X ↔ HEALTH SYSTEM	97378078	April 23, 2022	044
10X HEALTH SYSTEM	97378091	April 23, 2022	05
10 X ◆ IV	97378104	April 23, 2022	044

MARK	SERIAL NUMBER	DATE	INTERNATIONAL CLASS OF GOODS
10X HEALTH CENTER	97378143	April 23, 2022	035, 044
10X OPTIMIZE	97790555	February 10, 2023	005

We intend to renew the registration and file all appropriate affidavits for these Marks at the times required by law. We do not have a federal registration for these trademarks as of the date of this Disclosure Document. Therefore, these trademarks do not have as many legal benefits and rights as our federally registered trademarks. If our right to use these trademarks is challenged, you may have to change to an alternative trademark, which may increase your expenses.

The trademarks listed above are owned by 10X Health Ventures. Pursuant to a license agreement between us and 10X Health Ventures, we have the exclusive right to license the use of the trademarks to others within the United States. The license granted to us by 10X Health Ventures is perpetual and can only be terminated if we misuse the trademarks or willfully allow our franchisees to misuse the trademarks. If the trademark license agreement is terminated or modified, you may have to change to an alternative trademark for your business which may increase your expenses. Other than the license agreement with our affiliate, there are no agreements that limit our right to use or license the use of the trademarks.

There are no currently effective determinations of the USPTO, the Trademark Trial and Appeal Board, or any state trademark administrator or any court; or any pending infringement, opposition, or cancellation proceeding in which we unsuccessfully sought to prevent registration of a trademark in order to protect a trademark licensed by us. There is no pending material federal or state court litigation regarding our use or ownership rights in the Marks. We know of no infringing or prior superior uses that could materially affect the use of the Marks.

You do not receive any rights to the Marks other than the right to use them in the operation of your Center. You must follow our rules when you use the Marks. You must use the Marks as the sole trade identification of your Center. You cannot use any Mark or portion of any Mark as part of any business entity name. You may not use the Marks in connection with the sale of any unauthorized services or products, or in any other manner that we do not authorize in writing. You must obtain a fictitious or assumed name registration if required by your state or local law. Any unauthorized use of

the Marks by you is a breach of the Franchise Agreement and an infringement of our rights in the Marks. You must not contest the validity or ownership of the Marks, including any Marks that we license to you after you sign the Franchise Agreement. You must not assist any other person in contesting the validity or ownership of the Marks.

You must immediately notify us in writing when you learn about any claim of infringement, unfair competition, or similar claims about the Marks. You must not communicate with any person other than us and our counsel regarding any infringements, challenges or claims unless you are legally required to do so; however, you may communicate with your own counsel at your own expense. We are not required to take affirmative action when notified of these uses or claims. We have the sole right to control any administrative or judicial proceeding involving a trademark licensed by us. The Franchise Agreement does not require us to participate in your defense or indemnify you for expenses or damages if you are a party to an administrative or judicial proceeding involving a trademark licensed by us to you or if the proceeding is resolved unfavorable to you. You must take any actions that, in the opinion of our counsel, may be advisable to protect and maintain our interests in any proceeding or to otherwise protect and maintain our interests in the Marks.

We reserve the right to substitute different Marks for use in identifying the System and the businesses operating as part of the System if our currently owned Marks no longer can be used, or if we determine, exercising our right to do so, that substitution of different Marks will be beneficial to the System. In such cases, you must implement and use such different Marks at your cost and in the manner we require. If we require, you must modify or discontinue the use of any Mark and use other trademarks or service marks we designate. We have no obligation to reimburse you for modifying or discontinuing the use of a Mark or for substituting another trademark or service mark for a discontinued Mark. If we adopt and use new or modified Marks, you must add or replace equipment, supplies and fixtures, and you must make other modifications we designate as necessary to adapt your Center for the new or modified Marks. We do not reimburse you for any loss of goodwill associated with a modified or discontinued Mark.

If we undertake the defense or prosecution of any litigation concerning the Marks, you must sign any documents and agree to do the things as may, in our counsel's opinion, be necessary to carry out such defense or prosecution, such as becoming a nominal party to any legal action. Except to the extent that the litigation is the result of your use of the Marks in a manner inconsistent with the terms of the Franchise Agreement, we agree to reimburse you for your out-of-pocket costs in doing these things, except that you will bear the salary costs of your employees, and we will bear the costs of any judgment or settlement. To the extent that the litigation is the result of your use of the Marks in a manner inconsistent with the terms of the Franchise Agreement, you must reimburse us for the cost of the litigation, including attorneys' fees, as well as the cost of any judgment or settlement.

ITEM 14 PATENTS, COPYRIGHTS, AND PROPRIETARY INFORMATION

There are no patents or pending patent applications that are material to the franchise. We claim common law copyright protection in the Manual, our website, our marketing materials, training manuals or videos, and other copyrightable items that are part of the System. While we claim copyrights in these and similar items, we have not registered these copyrights with the United States

Register of Copyrights, but we reserve the right to register these copyrights in the future. You may use these items only as we specify while operating your Center and you must stop using them if we direct you to do so.

We know of no effective determinations of the U.S. Copyright Office or any court regarding any of our copyrighted materials. Our right to use or license copyrighted items is not materially limited by any agreement or known infringing use.

We have developed certain trade secrets and other confidential information, including technical and non-technical information used in or related to the operation of your Center and not commonly known by or available to the public, including, without limitation, methods and products, customer or client services techniques and other techniques and methodologies not generally known to the industry or public, client lists, services and products, the Manual, and any other information identified or labeled as confidential when delivered by us but shall not include any information that: (a) is now or subsequently becomes generally available to the public through no fault of you; (b) you can demonstrate it was rightfully in your possession, without obligation of nondisclosure, pursuant to the Franchise Agreement; (c) is independently developed; or (d) is rightfully obtained from a third party who has the right, without obligation of nondisclosure, to transfer or disclose such information ("Confidential Information"). We will provide our trade secrets and other Confidential Information to you during training, in the Manual and as a result of the assistance we furnish you during the term of the Franchise Agreement. You may only use the trade secrets and other Confidential Information for the purpose of operating your Center. You may only disclose trade secrets and/or other Confidential Information to employees who must have access to it to operate your Center. You are responsible for enforcing the confidentiality provisions as to your employees.

Certain individuals with access to trade secrets or other Confidential Information, including your shareholders (and members of their immediate families and households), officers, directors, partners, members, if you are a corporation, limited liability company or other business entity, and your Manager(s), executives, employees, agents, independent contractors, consultants and staff are required to sign nondisclosure and non-competition agreements in a form the same as or similar to the Nondisclosure and Non-Competition Agreement attached as Schedule 2 to the Franchise Agreement. We will be a third-party beneficiary with the right to enforce those agreements.

All ideas, concepts, techniques or materials concerning your Center and the System, whether or not protectable intellectual property and whether created by or for you or your owners or employees, must be promptly disclosed to us and will be deemed our sole and exclusive property and a part of the System that we may choose to adopt and/or disclose to other franchisees or area representatives, and you agree to assign to us all right, title and interest in any intellectual property so developed without additional compensation to you. Likewise, we will disclose to you concepts and developments of other area representatives and franchisees that we make part of the System. You must also assist us in obtaining intellectual property rights in any concept or development if requested.

Your use of the Manual, trade secrets or other Confidential Information in an unauthorized manner is a default of the Franchise Agreement that may result in automatic termination of the Franchise Agreement. Further information about termination of the Franchise Agreement following a default is included in Item 17.

You must comply with our System standards, other directions from us, and all applicable laws and regulations, regarding the organizational, physical, administrative and technical measures, and security procedures to safeguard the confidentiality and security of customer's information on your Computer System or otherwise in your possession or control and, in any case, employ reasonable means to safeguard the confidentiality and security of Client Information. "Client Information" means names, contact information, financial information, and other personal identifiable information of or relating to your Center's customers, and prospective customers. If there is a suspected or actual breach of security or unauthorized access involving your Client Information, you must notify us immediately after becoming aware of the occurrence and specify the extent to which Client Information was compromised or disclosed.

We and our affiliates will, through the Computer System or otherwise, have access to Client Information. We and our affiliates may use Client Information in our and their business activities. When the Franchise Agreement expires or terminates, we and our affiliates may make all disclosures and use the Client Information in any manner that we or they deem necessary or appropriate. You must secure from your customers and prospective customers all consents and authorizations, and provide them all disclosures, that applicable law requires to transmit the Client Information to us and our affiliates, and for us and our affiliates to use that Client Information, in the manner that the Franchise Agreement contemplates.

ITEM 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISED BUSINESS

If you are a corporation, partnership or limited liability company, you must have an individual owner serve as your "**Operating Principal**" who will be listed in Schedule 6 to the Franchise Agreement. The Operating Principal must supervise the operation of your Center and must own at least 10% of your voting and ownership interests. If the Operating Principal will not supervise your Center on a full-time and daily basis, you must employ a full-time manager (a "**Manager**") with qualifications reasonably acceptable to us, who will assume responsibility for the daily administrative operation of your Center.

You must, at all times, retain and exercise direct management and decision-making control over all aspects of your Center. Your personal supervision is not required if the day-to-day operation of your Center is performed by your Manager who has successfully completed our required training program and has, at our sole discretion, the appropriate experience and training in franchise sales. If you do not personally supervise the operation of your Center, you and your Operating Principal still must attend and satisfactorily complete training. You, your Operating Principal or your Manager must devote full time and best efforts to the operation of your Center. You are not restricted as to whom you may hire as a Manager, except that your Manager must be approved by us. If you are a corporation or other business entity, anyone who owns a 5% or greater interest in the entity must personally guarantee the performance of all of your obligations under the Franchise Agreement and agree to be personally liable for your breach of the Franchise Agreement by signing the Unlimited Guaranty and Assumption of Obligations attached as Schedule 3 to the Franchise Agreement.

ITEM 16 RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You must offer and sell the services and products we specify. You may not sell any services or products that we have not authorized, and you must discontinue offering any services or products that we may disapprove of even if the services or products were previously approved. We may take action, including terminating your Franchise Agreement, if you purchase or sell unapproved products or services or make purchases from unapproved suppliers.

Periodically, we may allow certain services or products that are not otherwise authorized for general use as a part of the System to be offered locally or regionally based on factors, including test marketing, your qualifications, and regional or local differences. There are no limits on our right to do so. Your Center may not be used for any purpose, other than the operation of a 10X Health Systems business, in compliance with the Franchise Agreement.

To the extent permitted by applicable law, we may periodically establish maximum and/or minimum prices for services and products that your Center will offer, including without limitation, prices for promotions in which all or certain of our franchisees participate. If we establish such prices for any services or products, you cannot exceed or reduce that price, but will charge the price for the service or product that we establish subject to applicable law and restrictions. You will apply any pricing matrix or schedule established by us. However, in states where you must enter a Management Agreement this provision will be modified, to the extent legally permissible, to conform to the laws of the state where your Center will be located.

ITEM 17 RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the Franchise Agreement and related agreements. You should read these provisions in the agreement attached to this Disclosure Document.

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
a. Length of Franchise Term	FA: Section 4.1 DA: Sections 5 and 6	The initial term of the Franchise Agreement is 10 years.
b. Renewal or Extension of Term	FA: Section 4.2 DA: Section 5	You have the right to renew the Franchise Agreement for an additional term of ten years. You must pay the renewal fee

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
		equal to 25% of the then- current Initial Franchise Fee. If you do not meet the conditions, we may refuse to renew or extend the terms of your Franchise Agreement. You may renew the Franchise Agreement if you: have fully complied with the provisions of the Franchise Agreement; have made capital expenditures as
c. Requirements for Franchisee to Renew or Extend	FA: Section 4.2 DA: Not applicable	necessary to maintain uniformity with the System; have satisfied all monetary obligations owed to us or any of our affiliates; are not in default of any provision of the Franchise Agreement or any other agreement between you and us or our affiliates or suppliers; have given timely written notice of your intent to operate a successor franchise to us not earlier than 12 months but no later than six months prior to the end of the term of the Franchise Agreement; sign a current Franchise Agreement, which may have different terms and conditions than your original Franchise Agreement; comply with current qualifications and agree to comply with any training requirements; sign a general release in a form the same as or similar to the General Release attached as Schedule 8 to the Franchise Agreement and pay a

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
		renewal fee of 25% of the then- current Initial Franchise Fee.
d. Termination by you	FA: Section 16.1 DA: Not applicable	You may not terminate the Franchise Agreement or the Development Agreement.
e. Termination by Franchisor without Cause	FA: Not applicable DA: Not applicable	
f. Termination by Franchisor with Cause	FA: Section 16.2 DA: Section 9	We may terminate the Franchise Agreement and Development Agreement only if you default. If we terminate the Franchise Agreement or Development Agreement following a default, your interests in both will terminate.
g. "Cause" Defined – Curable Defaults	FA: Section 16.2.2 DA: Section 9	If a default arises from your failure to comply with a mandatory specification in the Franchise Agreement or Manual, you can avoid termination of the Franchise Agreement if you cure the default within 30 days of receiving our notice of default, except for the defaults that require cure in a shorter time and non-curable defaults. If a default arises from your failure to maintain insurance, you can avoid termination of the Franchise Agreement if you cure the default within three days of receiving our notice of your failure to maintain insurance. If a default arises from your failure to make payments due to us, you can avoid termination of the

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
		Franchise Agreement if you cure the default within five days of receiving our notice of default. If we terminate the Franchise Agreement resulting from a default, your interest in the franchise will terminate. We have the right to terminate the Franchise Agreement and
h. "Cause" Defined – Non-Curable Defaults	FA: Section 16.2.1 DA: Section 9	Development Agreement without giving you an opportunity to cure if you: fail to timely establish, equip, and commence operations of your Center; fail to satisfactorily complete our training program or if your Operating Principal or Manager fail to satisfactorily complete our training program; fail to obtain and maintain all required licenses, permits, and certifications; make any material misrepresentation or omission during the pre-sale process; are convicted of or plead no contest to a felony or other crime or offense; fail to refrain from activities, behavior, or conduct likely to adversely affect our reputation; disclose, duplicate, or otherwise use in an unauthorized manner any portion of the Manual, trade secrets, trademarks, our trade names "10X Health TM ", "10X Health System TM ", "10X Health Center TM ", "10X IVIM", or any Confidential Information; fail to have any

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT	SUMMARY
	AGREEMENT (DA)	holder of a legal or beneficial interest in your Franchisee entity (and any member of their immediate families or households), and any officer, director, executive, manager or member of the staff and all employees of the Franchisee entity, execute a nondisclosure and non-competition agreement upon execution of the Franchise Agreement or prior to each such person's affiliation with you; surrender or transfer control of the operation of your Center without our approval; fail to submit reports or other information or supporting records when due, to pay any Royalty Fee, Brand Fund Contribution, amounts due for purchases from us or any of our affiliates, or other payment when due to us or any affiliate within five days of a written notice to you; violate any health or safety law, ordinance or regulation, or operate your Center in a manner that presents a health or safety hazard to your customers, employees, or the public; and other automatic defaults set forth in Section 16.2.1 of the
i. Franchisee's Obligations on Termination/Non- Renewal	FA: Section 17.1 DA: Section 10	Franchise Agreement If the Franchise Agreement is terminated or not renewed, you must: stop operating your Center; stop using any trade

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
		secrets, Confidential Information, the System and the Marks; cancel or assign to us any assumed names; pay all sums owed to us (and our affiliates and suppliers) including damages and costs incurred in enforcing the Franchise Agreement; return the Manual, trade secrets and all other Confidential Information; assign your telephone and facsimile numbers to us; comply with the covenants not to compete and any other surviving provisions of the
j. Assignment of Contract by Franchisor	FA: Section 18.1 DA: Section 7.1.2	Franchise Agreement. There are no restrictions on our right to assign our interest in the Franchise Agreement.
k. "Transfer" by Franchisee– Definition	FA: Section 18.2 DA: Section 11	"Transfer" includes transfer of an interest in the franchise, the Franchise Agreement, the Development Agreement or your Center's assets.
l. Franchisor's Approval of Transfer by Franchisee	FA: Section 18.2 DA: Section 11	You may not transfer your interest in the Franchise Agreement or Development Agreement without our prior written consent, which consent shall not be unreasonably withheld.
m. Conditions for Franchisor Approval of Transfer	FA: Section 18.2 DA: Section 11	We will consent to a transfer if: we have not exercised our right of first refusal; all obligations owed to us (and our affiliates and suppliers) are paid; you and the transferee have signed a general release in a form the

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
		same as or similar to the General Release attached as Schedule 8 to the Franchise Agreement; the prospective transferee meets our business and financial standards; the transferee and all persons owning any interest in the transferee sign the then current Franchise Agreement; you provide us with a copy of all contracts and agreements related to the transfer; you or the transferee pay us a Transfer Fee of \$2,500 if you are transferring to an existing franchisee or 25% of the thencurrent Initial Franchise Fee if you are transferring to an unrelated third party; the transferee or the owners of transferee have agreed to be personally bound by all provisions of the Franchise Agreement; you have agreed to guarantee performance by the transferee, if requested by us; the transferee has obtained all necessary consents and approvals of third parties; you or all of your equity owners have signed a non-competition agreement; and the transferee has agreed that its Operating Principal and Manager will complete the initial training program before assuming management of your Center.

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
n. Franchisor's Right of First Refusal to Acquire Franchisee's Center	FA: Section 19 DA: Not applicable	We may match an offer for your Center or an ownership interest you propose to sell.
o. Franchisor's Option to Purchase Franchisee's Center	FA: Section 17.4 DA: Section 11	Except as described in (n) above, we do not have the right to purchase your Center; however, during the 30-day period after the termination or expiration of the Franchise Agreement, we have the right to purchase any assets of your Center for at the depreciated value calculated on a declining basis of accounting at the rate of 20% per annum or your cost (at our option), less any sums of money owed by you to us and less any sums of money necessary to upgrade and renovate the Accepted Location to meet our then-current standards for a 10X Health Center and less any sums necessary to acquire clear title to the lease or sublease interest.
p. Death or disability of Franchisee	FA: Section 18.6 DA: Section 11	After the death or incapacity of an owner of the franchise, his or her representative must transfer, subject to the terms of the Franchise Agreement, the individual's interest in the franchise within 180 days of death or incapacity or we may terminate.
q. Non-Competition Covenants During the Term of the Franchised Agreement	FA: Section 7.4 DA: Section 12	You may not have an interest in a Competitive Business during the term of your Franchise Agreement and Development

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
		Agreement. We have the right to require you, your owners (and members of their families and households) and your officers, directors, executives, managers, professional staff, and employees, agents, consultants, and independent contractors to execute a nondisclosure and noncompetition agreement. You shall provide us with copies of all nondisclosure and noncompetition agreements signed pursuant to this Section. We shall be a third-party beneficiary with the right to enforce covenants contained in such agreements.
r. Non-Competition Covenants After the Franchised Business is Terminated or Expires	FA: Section 17.2 DA: Section 12	For two years after the termination or expiration of the Franchise Agreement and Development Agreement, you may not offer competitive business services or sell products offered by us or similar to the products or services offered by your Center within 25 miles of your Center or any other 10X Health Center, or planned expansion thereof, or affiliate-owned businesses; or soliciting or influencing any of our customers, employees, or business associates to compete with us or terminate their relationship with us or any of our franchisees.

PROVISION	SECTION IN FRANCHISE AGREEMENT (FA) /DEVELOPMENT AGREEMENT (DA)	SUMMARY
s. Modification of the Franchise Agreement	FA: Sections 9.2, 22.7, 22.8 DA: Not applicable	The Franchise Agreement can be modified only by written agreement between you and us. We may modify the Manual without your consent if the modification does not materially alter your fundamental rights.
t. Integration/Merger Clause	FA: Section 22.7 DA: Section 18	Only the terms of the Franchise Agreement and Development Agreement are binding (subject to state law). Any representations or promises outside of the Disclosure Document, Development Agreement and/or Franchise Agreement are not enforceable.
u. Dispute Resolution by Arbitration or Mediation	FA: Section 23.9 DA: Section 19	You must mediate and arbitrate claims against us, subject to state law.
v. Choice of Forum	FA: Section 23.2 DA: Section 18	Any litigation or arbitration must be pursued in Miami, Florida (subject to applicable state law).
w. Choice of Law	FA: Section 23.1 DA: Section 18	Except as to claims governed by federal law, Florida law applies (subject to applicable state law).

ITEM 18 PUBLIC FIGURES

We have a relationship with Grant Cardone who may endorse or recommend the 10X Health System to the general public. Mr. Cardone receives no compensation or other benefit to endorse or recommend the 10X Health System. However, he is the owner of 50% of Cardone Ventures which is the owner of 82% of 10X Health Ventures. Mr. Cardone has no ownership interest or management role in Franchisor or in any 10X Health Center.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular franchised business or under particular circumstances.

Presented below in Table I is the historic monthly Gross Revenue figures for three centers owned by our parent company from January 1, 2022 to December 31, 2022. The three centers owned by our parent company include our Naples, Florida center (the "Naples Center") which opened in September 2021 and was open for a full 12 months as of December 31, 2022. Our Aventura, Florida center (the "Aventura Center") opened in May 2022 and our North Miami center (the "North Miami HQ Center") that serves as our headquarters opened in August 2022.

TABLE I

Gross Revenue¹ from January 1, 2022 to December 31, 2022

Month	Naples Center ²	Aventura Center ³	North Miami HQ Center ⁴
January	\$747,272	N/A	N/A
February	\$951,725	N/A	N/A
March	\$1,790,367	N/A	N/A
April	\$1,251,388	N/A	N/A
May	\$842,895	\$135,521	N/A
June	\$1,181,629	\$720,333	N/A
July	\$876,569	\$272,399	N/A
August	\$1,117,104	\$278,091	\$849,746
September	\$1,429,013	\$184,012	\$676,585
October	\$2,330,879	\$423,139	\$1,324,025
November	\$1,379,727	\$593,574	\$1,218,554
December	\$1,704,282	\$400,637	\$1,177,420
2022 Total Gross Revenue	\$15,602,849	\$3,007,706	\$5,246,331

NOTES

1. Gross Revenue in this Item 19 is defined as it is in this Disclosure Document as all sales, revenues, charges and receipts from whatever source that arise, directly or indirectly, from the operation

of the center. Gross Revenue excludes sales tax collected from customers and paid to the appropriate taxing authority and bona fide refunds paid to customers.

- 2. The Naples Center is a standalone wellness center and does not operate under any territorial restrictions. It was purchased by our parent company in 2021, was rebranded as a 10X Health System center and had maintained an existing client base. The Naples Center includes Gross Revenue from concierge mobile services offered by a VIP team that are conducted throughout the United States. These services may not apply to your Center.
- 3. The Aventura Center is a standalone wellness center and does not operate under any territorial restrictions.
- 4. The North Miami HQ Center is a standalone wellness center and does not operate under any territorial restrictions. It was purchased by our parent company in August 2022 was rebranded as a 10X Health System center and had maintained an existing client base. The Gross Revenue of North Miami Center includes Gross Revenue from services ordered and performed throughout the United States in areas that are outside of any territory of a 10X Health System operational center. These services will not apply to your Center.
- 5. Our affiliate opened a 10X Health System center in Beverly Hills, California that was not opened for a full month in 2022 and was not included in this financial performance representation.
- 6. This financial performance representation was prepared without an audit. Prospective franchisees or sellers of franchises should be advised that no certified public accountant has audited these figures or expressed his/her opinion with regard to their contents or form.
- 7. Written substantiation of all financial information presented in this financial performance representation will be made available to you upon reasonable request.

Some of our centers operated by our parent company have earned these amounts. Your individual results may differ. There is no assurance that you will earn as much.

Other than the above, we do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting our Director of Franchise Operations, Scotty Geiger, 2920 NE 207th Street, #901, Miami, Florida 33180, (305) 912-8828, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

TABLE 1 SYSTEMWIDE OUTLET SUMMARY FOR YEARS 2020 TO 2022

Column 1	Column 2	Column 3	Column 4	Column 5
Outlet Type	Year	Outlets at the Start of the Year	Outlets at the End of the Year	Net Change
	2020	0	0	0
Franchised	2021	0	0	0
	2022	0	0	0
	2020	0	0	0
Company-Owned	2021	0	1	+1
	2022	1	7	+6
	2020	0	0	0
Total Outlets	2021	0	1	+1
	2022	1	7	+6

TABLE 2
TRANSFERS OF OUTLETS FROM FRANCHISEES TO NEW OWNERS
FOR YEARS 2020 TO 2022

Column 1	Column 2	Column 3
State	Year	Number of Transfers
	2020	0
Florida	2021	0
	2022	0
	2020	0
Total	2021	0
	2022	0

TABLE 3 STATUS OF FRANCHISED OUTLETS FOR YEARS 2020 TO 2022

Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7	Col. 8	Col. 9
State	Year	Outlets at the Start of Year	Outlets Opened	Terminations	Non- Renewals	Reacquired by Franchisor	Ceased Operations - Other Reasons	Outlets at End of the Year
	2020	0	0	0	0	0	0	0
Florida	2021	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0
	2020	0	0	0	0	0	0	0
Totals	2022	0	0	0	0	0	0	0
	2022	0	0	0	0	0	0	0

TABLE 4 STATUS OF COMPANY-OWNED OUTLETS FOR YEARS 2020 TO 2022

Column 1	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7	Column 8
State	Year	Outlets at Start of Year	Outlets Opened	Outlets Reacquired from Franchisees	Outlets Closed		Outlets at End of the year
	2020	0	0	0	0	0	0
Arizona	2021	0	0	0	0	0	0
	2022	0	1	0	0	0	1
	2020	0	0	0	0	0	0
California	2021	0	0	0	0	0	0
	2022	0	2	0	0	0	2
	2020	0	0	0	0	0	0

Florida	2021	0	1	0	0	0	1
	2022	1	2	0	0	0	3
	2020	0	0	0	0	0	0
Nevada	2021	0	0	0	0	0	0
	2022	0	1	0	0	0	1
	2020	0	0	0	0	0	0
Total	2021	0	1	0	0	0	1
	2022	1	6	0	0	0	7

<u>TABLE 5</u> PROJECTED OPENINGS AS OF DECEMBER 31, 2022

Column 1	Column 2	Column 3	Column 4
State	Franchise Agreements Signed But Outlets Not Opened	Projected New Franchise Outlets in the Next Fiscal Year	Projected New Company-Owned Outlets in the Next Fiscal Year
Alabama	0	2	0
Arizona	0	5	1
Colorado	0	2	0
Florida	0	6	1
Georgia	0	5	0
Nevada	0	2	0
New Jersey	0	4	0
North Carolina	0	2	0
Oregon	0	1	0
South Carolina	0	1	0
Texas	0	5	0
Total	0	35	2

 $\underline{\text{Exhibit } F}$ to this Disclosure Document includes the list of the names of all current franchisees and the address and telephone number of each of their outlets. $\underline{\text{Exhibit } F}$ also contains a list of the

names, city and state, and current business telephone number, or if unknown, the last known home telephone number of every franchisee who had an outlet terminated, canceled, not renewed, or otherwise voluntarily or involuntarily ceased to do business under the Franchise Agreement during our most recently completed fiscal year or who have not communicated with us within 10 weeks of the Issuance Date of this Disclosure Document. If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

During the last three fiscal years, no current or former franchisees have signed confidentiality clauses that limit them from discussing with you their experiences as a franchisee in our franchise system. There are no trademark-specific franchisee organizations associated with the franchise system being offered.

ITEM 21 FINANCIAL STATEMENTS

We have not been in business for three years or more, and therefore cannot include all financial statements required by the Franchise Rule of the Federal Trade Commission. Attached as Exhibit E is our audited financial statement as of December 31, 2022. Our fiscal year end is December 31.

ITEM 22 CONTRACTS

The following contracts are attached to this Disclosure Document:

Exhibit B – FRANCHISE AGREEMENT

Schedule 1-Franchise Fee, Accepted Location, Territory and Opening Date

Schedule 2-Nondisclosure and Non-Competition

Schedule 3-Unlimited Guaranty and Assumption of Obligations

Schedule 4-Franchisor Lease Rider

Schedule 5-ACH Payment Agreement

Schedule 6-Holders of Legal or Beneficial Interest in Franchisee; Operating Principal

Schedule 7-State Addenda to the Franchise Agreement

Schedule 8-General Release

Schedule 9-SBA Addendum

Schedule 10-Conditional Assignment of Telephone Number

Schedule 11-Amendment to Waive Management Agreement

Exhibit C – DEVELOPMENT RIGHTS AGREEMENT

Attachment A-Certification by Developer

Attachment B-Guaranty

Attachment C-Transfer of a Franchise to a Corporation or Limited Liability Company

Attachment D-Development Schedule

Attachment E-Development Area

Attachment F-State Addendum to Development Rights Agreement

Exhibit G –FRANCHISEE DISCLOSURE QUESTIONNAIRE

ITEM 23 RECEIPT

You will find two copies of a receipt in Exhibit J at the end of the Disclosure Document. One receipt must be signed, dated and delivered to us. The other receipt should be retained for your records.

EXHIBIT A TO THE DISCLOSURE DOCUMENT LIST OF STATE ADMINISTRATORS/AGENTS FOR SERVICE OF PROCESS

Our registered agent in the State of Delaware is: Corporation Service Company, 251 Little Falls Drive, Wilmington, DE 19808. We intend to register this Disclosure Document as a "franchise" in some or all of the following states, if required by the applicable state law. If and when we pursue franchise registration (or otherwise comply with the franchise investment laws) in these states, we will designate the following state offices or officials as our agents for service of process in these states:

STATE	STATE REGULATORY AGENCY	AGENT TO RECEIVE PROCESS IN STATE, IF DIFFERENT THAN THE STATE REGULATORY AGENCY
California	Department of Financial Protection & Innovation 320 West Fourth Street, Suite 750 Los Angeles, California 90013 (213) 576-7500 Toll Free: (866) 275-2677	Commissioner of the Department of Financial Protection & Innovation 320 West Fourth Street, Suite 750 Los Angeles, California 90013 (213) 576-7500 Toll Free: (866) 275-2677
Connecticut	Banking Commissioner Department of Banking Securities and Business Investments Division 260 Constitution Plaza Hartford, CT 061031800 (860) 240-8299	
Hawaii	Commissioner of Securities of the State of Hawaii Department of Commerce & Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 205 Honolulu, Hawaii 96813 (808) 586-2722	Commissioner of Securities of the State of Hawaii Department of Commerce & Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 205 Honolulu, Hawaii 96813 (808) 586-2722
Illinois	Illinois Office of the Attorney General Franchise Bureau 500 South Second Street Springfield, Illinois 62706 (217) 782-4465	Illinois Attorney General 500 South Second Street Springfield, Illinois 62706 (217) 782-4465

STATE	STATE REGULATORY AGENCY	AGENT TO RECEIVE PROCESS IN STATE, IF DIFFERENT THAN THE STATE REGULATORY AGENCY
Indiana	Secretary of State Franchise Section 302 West Washington, Room E- 111 Indianapolis, Indiana 46204 (317) 232-6681	Secretary of State Franchise Section 302 West Washington, Room E- 111 Indianapolis, Indiana 46204 (317) 232-6681
Maryland	Office of the Attorney General Securities Division 200 St. Paul Place Baltimore, Maryland 21202-2020 (410) 576-6360	Maryland Securities Commissioner 200 St. Paul Place Baltimore, Maryland 21202-2020 (410) 576-6360
Michigan	Michigan Attorney General's Office Corporate Oversight Division, Franchise Section 525 West Ottawa Street G. Mennen Williams Building, 1st Floor Lansing, Michigan 48913 (517) 335-7567	Michigan Attorney General's Office Corporate Oversight Division, Franchise Section 525 West Ottawa Street G. Mennen Williams Building, 1st Floor Lansing, Michigan 48913 (517) 335-7567
Minnesota	Minnesota Department of Commerce 85 7th Place East, Suite 280 St. Paul, Minnesota 55101 (651) 539-1600	Commissioner of Commerce Minnesota Department of Commerce 85 7th Place East, Suite 280 St. Paul, Minnesota 55101 (651) 539-1600
New York	New York State Department of Law Investor Protection Bureau 28 Liberty Street, 21st Floor New York, New York 10005 (212) 416-8222	New York Secretary of State New York Department of State One Commerce Plaza, 99 Washington Avenue, 6th Floor Albany, New York 12231-0001 (518) 473-2492
North Dakota	North Dakota Securities Department State Capitol Department 414 600 East Boulevard Avenue, Fifth Floor Bismarck, North Dakota 58505- 0510 (701) 328-4712	North Dakota Securities Commissioner State Capitol 600 East Boulevard Avenue, Fifth Floor Bismarck, North Dakota 58505- 0510 (701) 328-4712

STATE	STATE REGULATORY AGENCY	AGENT TO RECEIVE PROCESS IN STATE, IF DIFFERENT THAN THE STATE REGULATORY AGENCY
Rhode Island	Department of Business Regulation Securities Division, Building 69, First Floor John O. Pastore Center 1511 Pontiac Avenue Cranston, Rhode Island 02920 (401) 462-9527	Director of Department of Business Regulation Department of Business Regulation Securities Division, Building 69, First Floor John O. Pastore Center 1511 Pontiac Avenue Cranston, Rhode Island 02920 (401) 462-9527
South Dakota	Division of Insurance Securities Regulation 124 South Euclid Avenue, Suite 104 Pierre, South Dakota 57501 (605) 773-3563	Division of Insurance Director of the Securities Regulation 124 South Euclid Avenue, Suite 104 Pierre, South Dakota 57501 (605) 773-3563
Virginia	State Corporation Commission Division of Securities and Retail Franchising 1300 East Main Street, 9th Floor Richmond, Virginia 23219 (804) 371-9051	Clerk of the State Corporation Commission 1300 East Main Street, 1st Floor Richmond, Virginia 23219 (804) 371-9733
Washington	Department of Financial Institutions Securities Division – 3rd Floor 150 Israel Road, Southwest Tumwater, Washington 98501 (360) 902-8760	Director of Department of Financial Institutions Securities Division – 3rd Floor 150 Israel Road, Southwest Tumwater, Washington 98501 (360) 902-8760
Wisconsin	Division of Securities 4822 Madison Yards Way, North Tower Madison, Wisconsin 53705 (608) 266-2139	Division of Securities 4822 Madison Yards Way, North Tower Madison, Wisconsin 53705 (608) 266-2139

EXHIBIT B TO THE DISCLOSURE DOCUMENT

10X HEALTH FRANCHISING, LLC FRANCHISE AGREEMENT

10X HEALTH FRANCHISING, LLC FRANCHISE AGREEMENT



TABLE OF CONTENTS

1. DEFINITIONS	∠
2. GRANT OF FRANCHISE; ACCEPTED LOCATION	5
3. FEES	9
4. TERM AND RENEWAL	. 12
5. FRANCHISED BUSINESS	. 13
6. MARKS	. 16
7. TRADE SECRETS AND OTHER CONFIDENTIAL INFORMATION	. 18
8. TRAINING AND ASSISTANCE	. 21
9. OPERATIONS MANUAL	.22
10. FRANCHISE SYSTEM	.22
11. ADVERTISING AND PROMOTIONAL ACTIVITIES	. 24
12. ACCOUNTING, RECORDS, AND REPORTING OBLIGATIONS	.29
13. STANDARDS OF OPERATION	.32
14. FRANCHISOR'S ASSISTANCE	.35
15. INSURANCE	.36
16. DEFAULT AND TERMINATION	.38
17. RIGHTS AND DUTIES UPON EXPIRATION OR TERMINATION	.42
18. TRANSFERABILITY OF INTEREST	. 46
19. RIGHT OF FIRST REFUSAL	. 50
20. BENEFICIAL OWNERS OF FRANCHISEE	. 51
21. RELATIONSHIP AND INDEMNIFICATION	. 51
22. GENERAL CONDITIONS AND PROVISIONS	.53
23. DISPUTE RESOLUTION	.56
24. ACKNOWLEDGMENTS	. 61
Schedule 1-Franchise Fee, Accepted Location, Territory and Opening Date Schedule 2-Nondisclosure and Non-Competition Agreement Schedule 3-Unlimited Guaranty and Assumption of Obligations Schedule 4-Franchisor Lease Rider Schedule 5-ACH Payment Agreement	

Schedule 6-Holders of Legal or Beneficial Interest in Franchisee; Operating Principal

Schedule 7-State Addenda to the Franchise Agreement

Schedule 8-General Release Schedule 9-SBA Addendum

Schedule 10-Conditional Assignment of Telephone Number Schedule 11-Amendment to Waive Management Agreement

10X HEALTH FRANCHISNG LLC FRANCHISE AGREEMENT

This Franchise Agreement (this " Agreement " (the " Effective Date ") by and	,
	vare limited liability company having its principal place 901, Miami, Florida 33180 ("Franchisor," "we," "us,"
•	individual/partnership/corporation/limited liability

RECITALS

- A. We have developed our own distinctive and proprietary systems for the operation of retail stores specializing in providing customized nutrient IV therapy, genetic testing, blood testing, supplements, red light therapy, cellular restoration, and other related services and products under the trade name "10X Health System" and such other trademarks that we authorize.
- B. The distinguishing characteristics of a 10X Health System franchised business includes among other things distinctive proprietary operating procedures, methods, and standards that we will license to you during the term of this Agreement which we may periodically change, discontinue, improve, modify and further develop at our option from time to time (the "System").
- C. The System relates to and includes the development and operation of 10X Health Systems franchised businesses, that depending on Franchisee's qualifications and applicable local, state and federal laws. We offer either our standalone 10X Health System wellness center (each a "Wellness Center") or a 10X Health System wellness center that is integrated into an existing medical practice or medspa practice (each an "Integrated Center"). Your operation of a franchised business, that is governed by this Agreement, whether a Wellness Center or an Integrated Center is referred shall be referred to as a "10X Health Center" or your "Center" herein.
- D. You have been advised that, prior to signing this Agreement and prior to developing your Center, you should retain your own independent legal counsel to advise you as to all applicable federal, state and local laws including health and medical laws which may dictate the necessary management structure of your Center. You have been advised that you are responsible for compliance with all applicable federal, state and municipal laws in your jurisdiction related to the operation of a medical business.
- E. We identify the System by means of our proprietary marks. Our proprietary marks include the trade names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" and our logos, service marks, trademarks, emblems, and indicia of origin, as well as other trade

names, service marks, and trademarks that we may use in connection with the System (all of these are referred to herein as our "Marks"). We continue to develop, use, and control the use of our Marks in order to identify for the public the source of services and products marketed under those marks and under the System, and to represent the System's high standards of quality, appearance, and service.

We are in the business of developing and awarding franchise rights to third party franchisees, such as you, to develop and operate a 10X Health Center. You have asked to obtain a franchise from us. By entering into this Agreement, you understand and acknowledge: (a) the importance of our high standards of quality, appearance, and service and the necessity of operating your Center under this Agreement in conformity with our standards and specifications; (b) that you received our current Franchise Disclosure Document and its exhibits, including this Agreement (the "Disclosure Document") at least fourteen (14) calendar days before you signed this Agreement or made a payment to us in connection with the franchise sale; (c) that you have carefully reviewed the Disclosure Document and had enough time, if you wanted, to consult with a lawyer, accountant or other professional advisor; (d) that you had the opportunity to ask us and our employees, agents, or representatives all appropriate questions and those questions have been answered to your satisfaction; (e) that, if you chose not use a professional advisor, you represent you are satisfied relying on your own education, experience, and skill to evaluate the Disclosure Document and this Agreement; (f) that you have reached the age of majority, you have the legal capacity to enter into this Agreement, you are not violating any other agreement by entering into or performing under this Agreement, and you are not listed or "blocked" in connection with, and are not in violation of any anti-terrorism law, regulation, or executive order; (g) that no employee, agent or representative of ours made any oral, written or visual representation or projection to you of actual or potential sales, earnings or net or gross profits, costs involved in operating a 10X Health Center, or the likelihood of success that is not in the Disclosure Document or that is contrary to, or different from, the information in the Disclosure Document; (h) that you understand the risks of owning your Center and you are able to accept such risks; (i) that you understand the success of your Center will depend primarily on your own efforts and abilities and those of your employees; (j) that our approval of the location for your Center does not guarantee your success; and (k) that other factors beyond our or your control will affect your Center's success including competition, demographic patterns, consumer trends, economic and market conditions, government policies, labor costs, lease terms and other factors which may be difficult to anticipate, assess or even identify.

In recognition of all of the details noted above, the parties have chosen to enter into this Agreement, taking into account all of the promises and commitments that they are each making to one another in this contract, and for other good and valuable consideration (the sufficiency and receipt of which they hereby acknowledge) and they agree as follows:

1. DEFINITIONS

While certain of these and other terms may be defined in the body of this Agreement, the following words and terms have the following meanings for your ease of reference:

"Affiliate" means any business entity that is under our control and with common ownership as us;

"Agreement" means this agreement entitled "10X Health Franchising, LLC Franchise Agreement" and all instruments supplemental hereto or in amendment hereof;

"Client Information" means names, contact information, financial information, and other personal identifiable information of or relating to your Center's customers, and prospective customers.

"Competitive Business" means any business that offers the same or similar products and services as a 10X Health Center under any service system or any business that offers the same or similar health and wellness services and products or any business in which Trade Secrets and Confidential Information could be used to the disadvantage of us, any Affiliate or our other franchisees but does not include (a) any business operated by you under a Franchise Agreement with us, or (b) any business operated by a publicly-held entity in which you own less than a 5% legal or beneficial interest;

"Computer System" has the meaning given to such term in 12.5.1;

"Confidential Information" means technical and non-technical information used in or related to the operation of your Center and not commonly known by or available to the public, including, without limitation, Trade Secrets (defined below), methods and products, customer or client services techniques and other techniques and methodologies not generally known to the industry or public, client lists, services and products, the Manual, and any other information identified or labeled as confidential when delivered by us but shall not include any information that: (a) is now or subsequently becomes generally available to the public through no fault of you; (b) you can demonstrate it was rightfully in your possession, without obligation of nondisclosure, pursuant to this Agreement; (c) is independently developed without the use of any Confidential Information; or (d) is rightfully obtained from a third party who has the right, without obligation of nondisclosure, to transfer or disclose such information;

"**Default Rate**" has the meaning given to such term in 3.5.1;

"Effective Date" means the date on which we and you fully execute this Agreement, thereby commencing its effectiveness and term;

"Franchise" means the right granted to you by us to use the System and the Marks;

"Franchisor Indemnities" has the meaning given to such term in Section 21.3;

"Gross Revenue" means all sales, revenues, charges and receipts from whatever source (whether in the form of cash, check, credit or debit card, barter exchange, trade credit or other credit transactions) that arise, directly or indirectly, from the operation of or in connection with your Center. Gross Revenue includes all revenues earned from the services and products offered and sold at your Center, leasing space on your premises to subcontractors (if approved by us and the landlord), usage income, and insurance proceeds you receive for loss or interruption of business due to a casualty or similar event at your Center. Gross Revenue excludes sales taxes collected from customers and paid to the appropriate taxing authority and any other bona fide refunds to customers;

"Gross Revenue Reports" has the meaning give to such term in Sections 3.2.3 and 12.2;

- "Incapacity" means the inability of you, or any holder of a legal or beneficial interest in you, to operate or oversee the operation of your Center on a regular basis by reason of any continuing physical, mental or emotional condition, chemical dependency or other limitation;
- "Initial Franchise Fee" has the meaning given to such term in 3.1;
- "Internet" means any local or global interactive communications media that is now available, or that may become available, including sites and domain names on the World Wide Web and social media websites and applications;
- "Management Fee" has the meaning given to such term in 3.10;
- "Manager" means the individual who is approved by us that will run the day-to-day operation of your Center;
- "Manual" means the 10X Health Systems Operations Manual, whether in paper or electronic form, and any other items as may be provided, added to, changed, modified or otherwise revised by us from time to time that contain or describe the standards, methods, procedures and specifications of the System, including other operations, administration and managers' manuals and all books, computer programs, password-protected portions of an Internet site, pamphlets, memoranda and other publications prepared by, or on behalf of, us;
- "Marks" means the service marks "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" and such other trade names, trademarks, service marks, trade dress, designs, graphics, logos, emblems, insignia, fascia, slogans, drawings and other commercial symbols as we may designate to be used in connection with your Center;
- "Operating Principal" means the person who you designate in <u>Schedule 6</u> if you are a corporate entity that must devote full time and best efforts to the development and operation of your Center and must have at least 10% ownership of the Franchisee entity and full authority to bind you regarding all operational decisions about your Center;
- "Opening Date" means the deadline by which your Center must be open for business to the public, as set forth in Schedule 1;
- "**POS system**" means the point of sale system being utilized at 10X Health Centers which may change or be modified in the Franchisor's sole discretion;
- "Royalty Fee" has the meaning given to such term in Section 3.2;
- "Software Fee" has the meaning given to such term in 3.11;
- "System" means the uniform and proprietary standards, methods, procedures and specifications developed by us and as may be added to, changed, modified, withdrawn or otherwise revised by us for the operation of your Center; and

"Trade Secrets" means information in any form (including, but not limited to, technical or non-technical data, formulas, patterns, compilations, programs, devices, methods, techniques, drawings, processes, financial data, financial plans, product plans, passwords, lists of actual or potential customers or suppliers) related to or used in the operation of your Center that is not commonly known by or available to the public and that information: (a) derives economic value, actual or potential, from not being generally known to, and not being readily ascertained by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

2. GRANT OF FRANCHISE; ACCEPTED LOCATION

2.1 Grant

Subject to the terms and conditions set forth in this Agreement, we grant you the right, and you accept and undertake the obligation:

- 2.1.1 to operate one 10X Health Center under the System and our Marks as either a Wellness Center or an Integrated Center;
- 2.1.2 to use the Marks and the System, but only in connection with your Center (recognizing that we may periodically change, improve and further develop the Marks and the System); and
- 2.1.3 to do so only at or from a location referred to herein as the "Accepted Location" and within the "Designated Territory" identified and defined in Section 2.2, Section 2.4 and Schedule 1 attached hereto.

2.2 Accepted Location

- 2.2.1 Accepted Location Defined. The street address or geographical description of the area for your Center is specified in <u>Schedule 1</u> attached to this Agreement.
- 2.2.2 Retail Space. You must locate, obtain and occupy the site for your Center on your own initiative and at your own expense. For an Integrated Center, we will consent to the location of the Accepted Location within a medical office or medspa that will occupy two to three suitably sized rooms that are solely dedicated to the operation of the Center. For a Wellness Center, you must operate your Center from retail space of approximately 1,600 to 2,100 square feet.
- 2.2.3 Reservation of Rights to Approve Location and Lease Rider. We have the absolute right to grant or withhold approval of the Accepted Location. You understand, acknowledge, and agree that our review and approval of your proposed location does not constitute our assurance, representation, guarantee, or warranty of any kind that your Center will be profitable or successful. Our acceptance of the proposed site merely signifies that

- we are willing to grant you a 10X Health Systems franchise at the site. Both you and your landlord/sub-landlord shall execute the Franchisor Lease Rider that is attached as <u>Schedule 4</u> to this Agreement.
- 2.2.4 Restriction on Relocation. You may not relocate your Center from the Accepted Location without our written consent. Any proposed relocation will be subject to our review of the proposed new site under our then-current standards for site selection, and we will also have the right to take into consideration any commitments we have given to other franchisees, licensees, landlords, and other parties relating to the proximity of a new 10X Health Center to their establishment.
- 2.2.5 Site Review Package. You are responsible for completing and submitting to us for review and approval all information and materials we designate regarding your proposed site. We will issue our approval or disapproval of your proposed site within 30 days after we receive all of the information and materials we requested. We may not withhold our approval unreasonably. We will not be deemed to have withheld our approval unreasonably if the proposed site fails to meet our then-current standards and specifications, as we determine in our discretion.
- 2.2.6 Time Limit to Sign Lease. If you do not secure an Accepted Location and enter into a binding lease agreement that has been approved by us for such location within 90 days of signing this Agreement, we may terminate this Agreement.
- 2.2.7 Time Limit to Commence Operation. You must open your Wellness Center no more than six months after the Effective Date of this Agreement. You must open your Integrated Center no more than 90 days after the Effective Date of this Agreement. You may not open your Center to the public until we issue a written approval authorizing your opening. We will not issue our approval, and you will be prohibited from opening your Center until you obtain our written approval, if (a) your Center has not been constructed and equipped in accordance with our standards and specifications, (b) you failed to successfully complete initial training, (c) in view of our management, we determine you and your employees are not prepared to open, (d) your Center has not been given all the proper governmental approvals by the local authorities, (e) you have not signed our Amendment to Waive Management Agreement attached as Schedule 11 to this Agreement (if required); (f) you have otherwise not complied with local health or medical laws governing your Center in your jurisdiction; or (g) any of the conditions in Section 5.3 have not been met.

2.3 Sub-Franchising/Third Parties

- 2.3.1 Restriction on Sublicensing. You shall not sublicense the use of the System or Marks to any person or entity.
- 2.3.2 Restriction on Granting Rights to Third Parties. Except as permitted in Section 18, you shall not grant any person or entity the right to perform any part of your rights or obligations licensed hereunder.

2.4 Designated Territory

- 2.4.1 *Territory Defined.* Your Center will be located at a single site, which must meet our standards and specifications and must be approved by us in advance. You shall be prohibited from operating a franchise, conducting business or soliciting customers outside of the Designated Territory without our prior written consent. We will include your Designated Territory in <u>Schedule 1</u> after your Accepted Location is approved by us which may not be at the time you execute this Agreement.
- 2.4.2 Your Rights and Our Rights. During the initial term and all renewal terms of this Agreement, and provided that you are in full compliance with this Agreement and all other agreements between you and us, we shall not own or operate, or grant anyone else the right to own or operate, a 10X Health Center within the Designated Territory identified in Schedule 1 which may be modified and/or finalized after you sign this Agreement. You understand that is the limit of your rights.
- 2.4.3 Territory Size. We reserve the right to grant each franchisee a Designated Territory on a case-by-case basis in order to account for the unique features of each geographic marketplace as determined by us, in our sole discretion, using the mapping service, program and/or software selected by us, in our sole discretion, including, without limitation Google Maps. We may grant you a Designated Territory less than other franchisees based on the population density and demographics of the area in which you wish to open your Center. We reserve the right to demarcate the exact bounds of your Designated Territory once a primary location is chosen and approved, and such Designated Territory shall not be altered.
- 2.4.4 Activity Restricted to Your Territory. You may not offer or sell health and wellness products or services that are the same as or similar to the services and products you will offer at your Center outside your Designated Territory without our prior written consent. Except in conjunction with approved advertising promotions, you may not directly market or solicit business outside your Designated Territory without prior written authorization from us, including Internet marketing. You may not distribute postcards, letters, fliers, emails, or other marketing communications outside your Designated Territory, make telemarketing calls to customers located outside your Designated Territory, or advertise in print or other media where two-thirds or more of the media circulation base or broadcast area is located outside your Designated Territory.
- 2.4.5 No Right of First Refusal. Except for the Designated Territory granted in this Agreement, we do not grant you any rights of first refusal to obtain additional franchise rights. If you wish to develop additional 10X Health Centers, you must enter into a new franchise agreement and meet all our current requirements for franchisees.
- 2.4.6 Your Compliance. You shall have the right to the benefits of the Designated Territory as long as you adhere to the terms of this Agreement. If you default on your obligations under this Agreement, as an alternative to termination, we may, at our sole and

absolute discretion, unilaterally modify or completely eliminate any rights that you may have with respect to the Designated Territory, effective 10 days after delivery of written notice to you and your failure to cure the default if the default is curable and charge you an administrative fee of 15% of Gross Revenue.

2.4.7 Reservation of Rights. You understand and acknowledge that any rights not expressly granted to you with respect to your Designated Territory are reserved to us. We retain the right to conduct any business at any location, including: (a) the right to offer 10X Health System franchises using our System and Marks to others for any site outside your Designated Territory regardless of how close the site is to your Accepted Location; (b) the right to sell, rent and distribute any services and products, directly or indirectly, and/or license others to sell and distribute any services and products, directly or indirectly, from any location or to any purchaser (including, but not limited to, sales made to purchasers in the Designated Territory through retail establishments, mail order, independent distributors, wholesale distribution, phone order, on the Internet, and/or sales to delivery customers), except that we shall not do so from a 10X Health Center located inside the Designated Territory; (c) the right to produce, license, distribute and market services and products bearing the 10X Health name or other marks, including packaged items, books, retail items, health and wellness products, and apparel, among other things, at any location or any outlet, regardless of proximity to your Center, through any distribution channel, at wholesale or at retail, including by means of the Internet, mail order, direct mail advertising, delivery, and other distribution methods; (d) the right to develop, operate, and franchise others to operate, any business concept except a 10X Health-branded business at any place, including within the Designated Territory, and use the Marks or any other trademarks owned, licensed, or developed by us or our affiliates in connection with those concepts, even if such concepts sell products and services that are similar to, the same as, or competitive with the services and products offered at your Center; (e) the right to approve or disapprove other franchisee's requests to purchase local marketing that penetrates your Designated Territory in our sole discretion; (f) the right to merge with, acquire or be acquired by any business of any kind under other systems and/or other marks, which business may offer, sell, operate or distribute and/or license others to offer, sell, operate and distribute goods and services through franchised or nonfranchised businesses, at wholesale or retail, within and outside the Designated Territory; (g) the right to operate a 10X Health-branded business at a trade show booth or similar "pop-up" location in your Designated Territory; and (h) the right to open 10X Health Centers at non-traditional sites in your Designated Territory including, without limitation military bases, hotels, college campuses, airports, train stations, travel plazas, casinos, and sports or entertainment venues or stadiums ("Non-Traditional Sites").

3. FEES

3.1 Initial Fees

3.1.1 *Initial Franchise Fees.* You shall pay us the fee set forth in <u>Schedule 1</u> upon execution of this Agreement. You acknowledge and agree that the Initial Franchise Fee is fully-earned by us when paid and is not refundable under any circumstances.

3.2 Royalty Fee

- 3.2.1 Royalty Fee Payment. You agree to pay us a continuing fee equal to 12% of Gross Revenue (the "Royalty Fee") for the right to use the System and the Marks. If you must operate as the management company for a Professional Corporation ("P.C.") and under a Management Agreement as described in the Disclosure Document, Gross Revenues shall include all revenues and receipts of the P.C. and any of its 10X Health Centers, if allowed under the laws in your jurisdiction, or the effective rate of 12% based on total revenue of P.C. and your management operation which may need to be paid solely by franchisee as the non-medical operator of the 10X Health Center.
- 3.2.2 Royalty Fee Payment Date. The Royalty Fee shall be paid by you every Friday for the Gross Revenue from the previous week (defined as Monday through Sunday). The Royalty Fee begins when you open for business. We reserve the right to change the time and manner of payment at any time upon written notice to you.
- 3.2.3 *Gross Revenue Report.* Upon our request, you shall provide to us a Gross Revenue Report, as required by Section 12.2, for the months requested.

3.3 Taxes, Permits and Indebtedness

- 3.3.1 Payment of Taxes. You agree to promptly pay when due all taxes levied or assessed, including, without limitation, unemployment and sales taxes, and all accounts and other indebtedness of every kind that you incur in the conduct of your Center.
- 3.3.2 Payment of Vendors. You agree to promptly pay when due all trade creditors and vendors (including any that are affiliated with us) that supply goods or services to you and/or your Center. Your failure to pay vendors and suppliers shall be grounds for default and/or termination.
- 3.3.3 Tax Disputes. If there is a bona fide dispute as to your liability for taxes assessed or other indebtedness, you may contest the validity or the amount of the tax or indebtedness in accordance with procedures of the taxing authority or applicable law; however, in no event will you permit a tax sale or seizure by levy of execution or similar writ or warrant, or attachment by a creditor, to occur against the premises of your Center, or any improvements thereon.

- 3.3.4 Compliance with Law. You must comply with all state and local laws and regulations regarding the management of your Center. You must also make sure that you comply with all health and medical laws and regulations, and that you secure and maintain in force all required licenses, permits and certificates relating to the operation of your Center. Your failure to comply with all applicable laws shall be grounds for immediate default and/or termination. YOU HAVE BEEN ADVISED TO SEEK COUNSEL OF A HEALTH LAW ATTORNEY TO ENSURE THAT YOUR CENTER COMPLIES WITH APPLICABLE LAW AND THAT YOU HAVE SET UP A COMPLIANT MANAGEMENT STRUCTURE IN YOUR JURISDICTION. WE SHALL HAVE NO LIABILITY TO YOU OR TO ANY THIRD-PARTY ARISING FROM YOUR FAILURE TO COMPLY WITH APPLICABLE LAW.
- 3.3.5 Notice of Violations and Actions. You agree to notify us in writing immediately after: (a) you receive notice of any investigation by a government entity, any complaint or notice from the state or federal department of financial services, the commencement of any action, suit, or proceeding, and of the issuance of any order, writ, injunction, award, or decree of any court, agency, or other governmental instrumentality, (b) the occurrence of any accident or injury which may adversely affect the operation of your Center or your financial condition, or give rise to liability or a claim against either party to this Agreement, or (c) the discovery of any facts that may give rise to a professional liability claim against either party to this Agreement.

3.4 Electronic Transfer of Funds

All fees and other amounts due to us or advanced by us shall be paid to us through a designated bank account. You must allow us to debit your account through the Automated Clearing House ("ACH") system. The ACH form you are required to fill out is attached as <u>Schedule 5</u>. You shall make deposits to the designated bank account sufficient to cover amounts owed to us prior to the date such amounts are due. You shall not close your designated bank account without our written consent.

3.5 Interest, Late Fees and Failure to Comply

- 3.5.1 *Interest and Default Rate.* All amounts due to us and other amounts not received by us within five days after the due date shall incur interest at the rate of 1.5% per month (the "**Default Rate**") from the date payment is due to the date payment is received by us.
- 3.5.2 Late Fees. In addition to the interest fee referenced above, you will pay us a \$100 late fee for each occurrence of a payment not received by us on or before its due date or each report you fail to provide as requested. This Section does not constitute an agreement by us to accept any payments after the due date or a commitment by us to extend credit to or otherwise finance you.
- 3.5.3 Failure to Comply. You shall pay us for all costs incurred by us in the collection of any unpaid and past due amounts, including reasonable accounting and legal fees. You shall also reimburse us on demand for all costs and expenses incurred by us (including

without limitation, our costs of re-training your personnel, legal and accounting costs and the costs and expenses of our personnel) to enforce compliance of your monetary and non-monetary obligations under this Agreement. You shall reimburse us for such costs and expenses through the ACH system. You shall be subject to a \$1,000 fee per incident of non-compliance which is payable on demand.

3.6 Application of Payments

Notwithstanding any designation by you, we shall have the right to apply any payments by you to any past due indebtedness owed to us or our Affiliates in any proportion or priority.

3.7 Operations Manual Replacement Fee

You agree to pay us \$250 if you lose or destroy the Manual.

3.8 Maintenance and Refurbishing of Business

We may charge you certain maintenance and refurbishment fees for any work we perform on your behalf to repair or otherwise improve your Center, including any such repairs or improvements made on our own initiative if you refuse to complete any requested maintenance or refurbishment. The total amount of the maintenance and refurbishment fees that you pay us will vary depending on the labor and material costs of any such maintenance and refurbishing, as well as any associated costs or losses we may incur due to your failure to maintain or refurbish the location in accordance with our requests. If, after we notify you, and you do not undertake efforts to correct deficiencies in the appearance of your Center, we can undertake the repairs, and you must reimburse us. There is no limits on the capital required to maintain, repair and refurbish your Center during the term of this Agreement and all subsequent terms.

3.9 Insufficient Funds Fee

You agree to pay to us \$100 if any payment you owe to us or one of our Affiliates is rejected due to insufficient funds in your designated bank account, or if any other payment instrument you use is rejected for insufficient funds.

3.10 Management Fee

If we agree to take over your business upon default or abandonment, you agree to pay our expenses plus an administrative fee of 10% of Gross Revenue above the other fees due to us (the "Management Fee"). The Management Fee will only be charged when we, one of our employees, or a third party appointed by us, actively control(s) the day-to-day management of your Center. The Management Fee shall be paid at the same time as Royalty Fees and all other fees due to us. We have no obligation to you to manage your business upon default or abandonment, but we reserve this right in our sole discretion.

3.11 Software Fee

You agree to pay us \$300 per month as of the date you install the POS system and EMR (currently Dr. Chrono). We may incorporate a new client relationship management (CRM) platform and other technology into our System which shall be incorporated into the Software Fee. We reserve the right to increase the Software Fee upon 30 days' notice to you. Your POS system is typically activated three to four months prior to the grand opening of your Center. You must use your Computer System to (i) enter and track appointments and sales receipts, services purchased and performed, and customer information, (ii) update inventory of merchandise and products, (iii) enter and manage your customer contact information, (iv) generate sales reports and analysis relating to your Center, (v) maintain electronic records, and (vi) provide other services relating to the operation of your Center. We have the right to develop or to designate: (a) computer software programs and accounting system software that you must use in connection with the Computer System ("Required Software"), which you must install; (b) updates, supplements, modifications, or enhancements to the Required Software, which you must install; (c) the tangible media upon which you must record data; and (d) the database file structure of your Computer System. We rely on suppliers to provide support for the hardware and software, and we may require that you enter into service contracts directly with the hardware and software suppliers and pay the suppliers directly for this support.

3.12 Convention Fee

We may hold an annual franchisee conference devoted to training and plans for the future of 10X Health System which you will be required to attend. You shall pay our required fee for the convention which can vary depending on the event. You must pay for your representatives' salaries and benefits, and for their travel, lodging, and meal expenses.

4. TERM AND RENEWAL

4.1 Initial Term

The term of this Agreement starts on the Effective Date and, unless this Agreement is earlier terminated in accordance with its provisions, will expire 10 years from the Effective Date.

4.2 Renewal Terms

You will have the right to renew your rights to operate your Center for a successor term of 10 years, so long as you have satisfied all of the conditions specified below before each such renewal:

- 4.2.1 You have, during the entire term of this Agreement, fully complied with the provisions of this Agreement;
- 4.2.2 You have, at your expense, made such capital expenditures as were necessary to maintain uniformity with any Franchisor-required System modifications such that your Center reflects our then-current standards and specifications;

- 4.2.3 You have satisfied all monetary obligations owed by you to us (or any Affiliate or supplier), and have timely met these obligations throughout the term of this Agreement;
- 4.2.4 You are not in default of any provision of this Agreement or any other agreement between us or between you and our Affiliates or suppliers, landlord and vendors;
- 4.2.5 You have given written notice of your intent to operate a successor franchise to us not earlier than 12 months but no later than six months prior to the end of the term of this Agreement;
- 4.2.6 You have executed our then-current form of franchise agreement, which franchise agreement shall supersede this Agreement in all respects, and the terms of which may differ from the terms of this Agreement by requiring, among other things, a different percentage Royalty Fee or Brand Fund Contribution;
- 4.2.7 You have complied with our then-current qualifications for a new franchisee and have agreed to comply with any training requirements;
- 4.2.8 You have executed a general release, in a form the same as or similar to the General Release attached as <u>Schedule 8</u>, of any and all claims against us, any affiliate, and against our and our affiliates' officers, directors, shareholders, managers, members, partners, owners, employees and agents, except to the extent prohibited by the laws of the state where your Center is located; and
- 4.2.9 You have paid the renewal fee of 25% of the then-current Initial Franchise Fee.

5. FRANCHISED BUSINESS

5.1 Operation of Your Center

You shall operate your Center within the Designated Territory from the Accepted Location. You shall manage and administer your Center from the Accepted Location and shall maintain and store your books and records at the Accepted Location.

5.2 Time to Open

You shall have six months after the Effective Date to develop and open your Wellness Center. You shall have 90 days after the Effective Date to develop and open your Integrated Center. If you fail to meet this requirement, we shall have the right to terminate this Agreement and retain all fees paid to us or our Affiliate by you. You shall comply with all conditions set forth in Section 5.3 below and be prepared to open and continuously operate your Center. Time is of the essence.

5.3 Opening

Before opening your Center and commencing business, you must:

- 5.3.1 fulfill all of your obligations pursuant to the other provisions of this Section 5;
- 5.3.2 furnish us with copies of all insurance policies required by this Agreement, or such other evidence of insurance coverage and payment of premiums as we may request;
- 5.3.3 must attend and successfully complete, to our satisfaction, the initial training program (which may include an online component) we offer for 10X Health System franchisees virtually, at our headquarters or another location that we specify;
- 5.3.4 possess all required state, county, city, and local professional licenses and certifications;
- 5.3.5 obtain all necessary state, county, city, and local permits and licenses, including any zoning permits needed to operate at your Accepted Location;
- 5.3.6 pay in full all amounts due to us, our Affiliates and any third-party vendors;
- 5.3.7 provide us with a copy of your Waiver Agreement attached as <u>Schedule 11</u> or provide us with a copy of the Management Agreement that you and your P.C. have executed for review (if applicable in your jurisdiction); and
- 5.3.8 obtain our written permission and approval to open which shall not constitute a representation, warranty or guarantee that you have complied with all health or medical laws (or any other laws) which is solely your responsibility.

5.4 Site Approval and Failure to Open

- 5.4.1 Our Approval. You acknowledge that neither our acceptance of the premises for your Accepted Location nor any information communicated to you regarding our standard site selection criteria nor the specific location of the premises will constitute a guarantee, warranty or representation of any kind, express or implied, as to the suitability of the site for your Center. Our acceptance of the proposed site merely signifies that we are willing to grant a franchise for a 10X Health Center at the site.
- 5.4.2 Opening Date. The Opening Date shall be included in <u>Schedule 1</u> and shall not be more than six months from the date you execute this Agreement for a Wellness Center and 90 days for an Integrated Center. Your failure to open before the Opening Date shall constitute grounds for termination.
- 5.4.3 Rights Upon Termination for Failure to Open. If this Agreement is terminated because you fail to open or fail to comply with the time limitations to open, we shall retain the entire Initial Franchise Fee paid by you among our other rights. The parties agree that the Initial Franchise Fee shall be retained in consideration of the services provided, time expended, work performed, and other efforts of us up to the date of your failure to timely commence operations of your Center and shall not be construed as nor considered to be a penalty.

- 5.4.4 Management Agreement. Before you open in certain jurisdictions, you must enter into a management agreement ("Management Agreement") with a duly formed and licensed P.C. whereby you will provide to the P.C., non-medical or healthcare directive management and administrative services and support, consistent with the System and the lawful operation of a P.C., all of which shall at all times be in compliance with all applicable laws and regulations as relates to the practice of medicine. The P.C. shall employ and control the licensed medical professionals and other related personnel that will provide the actual medical or healthcare services required to be delivered at and through the Center. You shall not provide any actual medical or healthcare services, nor shall you, direct, control or suggest to the P.C. or its medical or healthcare professionals or employees the manner in which the P.C. provides or may provide actual medical or healthcare services to its clients or market to the public that anyone other than the P.C. is the owner/operator of the medical or healthcare practice to whom you provide management and business services. You understand and acknowledge that you, as an unlicensed Franchisee, shall not engage in any practice that is, or may appear to be, the practice of medicine. You acknowledge that the P.C. must offer all medical or healthcare services in accordance with all manner of law and regulation and that the Management Agreement and your relationship with the P.C. shall also be in accordance with all law and regulation and the System. You must submit the duly formed P.C. and the credentials of the medical or healthcare professional or other authorized healthcare professionals of the licensed P.C. for our review and approval. You shall ensure that the P.C. offers all medical or healthcare services and products in accordance with the Management Agreement and the System and is compliant with all laws and regulations. You must have a Management Agreement in effect with a P.C. at all times during the operation of your Center and during the initial term and all renewal terms of this Agreement. If you are a licensed medical or healthcare professional, or part of a P.C. owned by licensed medical or healthcare professional, you are still responsible for compliance with all laws and regulations applicable to the operation of your Center, and agree only to offer services and products that are permitted under your medical or healthcare license.
- 5.4.5 Waiver of Management Agreement. In certain states, it may be permissible under existing law, for an unlicensed person to both own and operate a 10X Health Center. Certain of those laws may also allow an unlicensed person or non-P.C. to hire medical or healthcare professionals and other professional personnel to provide medical or healthcare services to clients at your Center in accordance with applicable laws and regulations. If you determine that the laws that would apply to your Center would permit you to do so, you may request that we waive certain of the requirements of this Agreement related to the separating of the ownership and/or operation of the medical or healthcare aspects of the Center from the general business management aspects. In particular, you, under those circumstances (i) would not enter into a Management Agreement with a P.C. that, as a separate entity, would otherwise operate your Center and provide all medical or healthcare services, and (ii) you would not be restricted from hiring and supervising medical or healthcare professionals in accordance with that state's regulation. Please be advised that any waiver, or modification of any of the other referenced requirements, will

remain subject to compliance with all applicable laws and regulations. In such an event, and if we agree that such a waiver is appropriate, you must enter into the Waiver Agreement attached as <u>Schedule 11</u>. Under the Waiver Agreement, you will agree that, in lieu of entering into the Management Agreement with a P.C., you will (a) cause your Center to operate in accordance with all laws and regulations as relates to the practice of medicine and the standards for operating a medical or healthcare Center, and (b) manage your Center as required in this Agreement, the System, and the Manual.

5.4.6 Compliance with Laws. Before and after you open, you are responsible for operating in full and complete compliance with all laws that apply to operating/managing a 10X Health Center in your jurisdiction. You must conduct your own diligence and make your own determination as to the required regulatory standards to be legally compliant to own or manage or operate a 10X Health Center in your Designated Territory. You understand that the laws applicable to your Center may change. If there are any medical or healthcare regulations or other laws that would render your operation of your Center through a single entity (or otherwise) in violation of any applicable medical or healthcare regulation, you must immediately advise us of such change and of your proposed corrective action to comply with current medical or healthcare regulations, including (if applicable), but not limited to, entering into a Management Agreement with a P.C. Similarly, if we discover a change in any such laws or regulations applicable to your Center, upon providing you notice of such laws or regulations, you agree to immediately make such changes as are necessary to comply with the applicable medical or healthcare regulations.

6. MARKS

6.1 Ownership

Your right to use the Marks is derived solely from this Agreement, is non-exclusive and is limited to the conduct of business by you pursuant to, and in compliance with, this Agreement and all applicable standards, specifications and operating procedures prescribed from time to time by us. Any unauthorized use of the Marks by you is a breach of this Agreement and an infringement of our rights in and to the Marks. Your use of the Marks, and any goodwill created thereby, shall inure solely to our benefit. You shall not at any time acquire an ownership interest in the Marks by virtue of any use it may make of the Marks. This Agreement does not confer any goodwill, title or interest in the Marks to you. You shall not, at any time during the term of this Agreement or after its termination or expiration, contest the validity or ownership of any of the Marks or assist any other person in contesting the validity or ownership of any of the Marks.

6.2 Limitations on Use

6.2.1 Business Entity Name. You shall not use the names "10X Health", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" or a portion of any Mark as part of your business entity name.

- 6.2.2 Unauthorized Service. You shall not use "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" or any of our Marks in connection with the sale of any unauthorized service or product or in any other manner not expressly authorized in writing by us. This is a material term of the Agreement and shall constitute grounds for immediate termination.
- 6.2.3 Fictitious Name. You shall obtain such fictitious or assumed name registrations as may be required under applicable law to do business as a 10X Health Center and shall immediately cancel the fictitious name upon termination or expiration of this Agreement.
- 6.2.4 Trademark Registration. You shall not register or seek to register as a trademark or service mark, either with the United States Patent and Trademark Office or any state or foreign country, the names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM", any of the Marks used in conjunction with your Center or a trademark or service mark that is confusingly similar to any Mark licensed to you.
- 6.2.5 *Public Notification.* You shall include on your letterhead, forms, cards and other such identification, a prominent notice stating that your Center is an "Independently Owned and Operated 10X Health Center Franchise".
- 6.2.6 Limited Permission to Use the Marks. The permission to use the names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" and our other Marks granted to you under this Agreement does not constitute a warranty of the absence of any third-party senior or superior use claims in and to the Marks. We shall have no liability to you for any senior users that may claim rights to the Marks. You shall amend any business entity name at our request and at your expense.

6.3 Notification of Infringements and Claims

You shall immediately notify us in writing of any infringement, claim of infringement, unfair competition, or challenge to your use of any of the Marks or claim by any person of any rights in any of the Marks. You shall not communicate with any person other than us and our counsel in connection with any such infringement, challenge, or claim. We are not required to take affirmative action when notified of these uses or claims. We have the sole right to control any administrative or judicial proceeding arising out of any infringement, challenge, or claim involving a trademark licensed by us. This Agreement does not require us to participate in your defense or indemnify you for expenses or damages if you are a party to an administrative or judicial proceeding involving a trademark licensed by us to you or if the proceeding is resolved unfavorable to you. You shall execute any and all instruments and documents, render such assistance, and do such acts and things as may, in the opinion of us or our counsel, be necessary or advisable to protect and maintain our interests in any such litigation or other proceeding or to otherwise protect and maintain our interest in the Marks.

6.4 Indemnification for Use of Marks

We may but we are not required to participate in your defense or indemnify you for expenses or damages if you are a party to an administrative or judicial proceeding involving the use of our Marks. At our option, we or our designee may defend and control the defense of any proceeding arising directly from your use of any Mark.

6.5 Discontinuance of Use

If we deem it necessary for you to modify or discontinue use of any of the Marks, and/or use additional or substitute trade names, trademarks, service marks or other commercial symbols, you shall comply with our directions within ten business days after notice to you by us and subject to the limitations in Section 10.2. We shall not be required to reimburse you for your expenses in modifying or discontinuing the use of a Mark or any loss of goodwill associated with any modified or discontinued Mark or for any expenditures made by you to promote a modified or substitute Mark.

6.6 Right to Inspect

To preserve the validity and integrity of the Marks and any copyrighted materials licensed hereunder, and to ensure that you are properly employing the Marks in the operation of your Center, we reserve the right to inspect your Center at any time without advanced notice. You shall comply with all reasonable requests for information and documentation during these inspections and shall give us access to speak directly to your employees about the operation of your Center.

6.7 Franchisor's Sole Right to Domain Name

You shall not advertise on the Internet using, or establish, create or operate an Internet site or website using a domain name or uniform resource locator containing, the Marks or the words "10X HealthTm", "10X Health SystemTm", "10X Health CenterTm", "10X IVTM" or any variation thereof without our written approval. We are the sole owner of a right, title and interest in and to such domain names. We may grant you a sub-page on our website for purposes of providing the public with contact information for your Center and other content in our discretion.

7. TRADE SECRETS AND OTHER CONFIDENTIAL INFORMATION

7.1 Confidentiality of Trade Secrets and Other Confidential Information

You acknowledge that we are disclosing Trade Secrets and other Confidential Information to you during the training program, through the Manual, and as a result of guidance furnished to you during the term of this Agreement. You shall not acquire any interest in the Trade Secrets or other Confidential Information, other than the right to use it in the development and operation of your Center and in performing your duties during the term of this Agreement. You acknowledge that the use or duplication of the Trade Secrets or other Confidential Information in any other business venture would constitute an unfair method of competition. You acknowledge that the Trade Secrets and other Confidential Information are proprietary and are disclosed to you solely on the condition that you (and all holders of a legal or beneficial interest in Franchisee and all officers, directors,

executives, managers and members of the professional staff of Franchisee): (a) shall not use the Trade Secrets or other Confidential Information in any other business or capacity; (b) shall maintain the absolute confidentiality of the Trade Secrets and other Confidential Information during and after the term of this Agreement; (c) shall not make any unauthorized copies of any portion of the Trade Secrets or other Confidential Information disclosed in written or other tangible form; and (d) shall adopt and implement all reasonable procedures prescribed from time to time by us to prevent unauthorized use or disclosure of the Trade Secrets and other Confidential Information. You shall enforce this Section as to your employees, agents and representatives including by requiring them to sign the Nondisclosure and Non-Competition Agreement attached as <u>Schedule 2</u> and shall be liable to us for any unauthorized disclosure or use of Trade Secrets or other Confidential Information by any of them.

7.2 Additional Developments

All ideas, concepts, techniques or materials concerning the System or developed, in whole or in part, using Trade Secrets or other Confidential Information, whether or not protectable intellectual property and whether created by or for you or your owners or employees, shall be promptly disclosed to us and shall be deemed the sole and exclusive property of ours and our works made-for-hire, and no compensation shall be due to you or your owners or employees therefore, and you hereby agree to assign to us all right, title and interest in any intellectual property so developed. We have the right to incorporate such items into the System. To the extent any item does not qualify as a "work made-for-hire," you shall assign, and by this Agreement, do assign, ownership of that item, and all related rights to that item, to us and shall sign any assignment or other document as we request to assist us in obtaining or preserving intellectual property rights in the item. We shall disclose to you concepts and developments of other franchisees that are made part of the System. As we may reasonably request, you shall take all actions to assist our efforts to obtain or maintain intellectual property rights in any item or process related to the System, whether developed by us or not.

7.3 Exclusive Relationship

You acknowledge that we would be unable to protect the Trade Secrets and other Confidential Information against unauthorized use or disclosure and would be unable to encourage a free exchange of ideas and information among 10X Health System franchisees if owners of 10X Health System franchised businesses and members of their immediate families or households were permitted to hold an interest in or perform services for any Competitive Business. Therefore, you and any holder of a legal or beneficial interest in the Franchisee entity (or any member of their immediate families or households), and any officer, director, executive, manager or member of the professional staff of the Franchisee entity, either directly or indirectly, for themselves, or through, on behalf of or in conjunction with any person, partnership, corporation, limited liability company or other business entity, shall not:

7.3.1 divert or attempt to divert any business or customer of your Center to any Competitive Business, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Marks or the System;

- 7.3.2 at any time during the term of this Agreement, own, maintain, engage in, be employed by, perform services for or serve as an officer, director, or principal of, lend money or extend credit to, lease/sublease space to, or have any interest in or involvement with a Competitive Business;
- 7.3.3 at any time within a two-year period following termination or expiration of this Agreement, own, maintain, engage in, be employed by, perform services for or serve as an officer, director, or principal of, lend money or extend credit to, lease/sublease space to, or have any interest in or involvement with a Competitive Business at the Accepted Location or within a 25-mile radius of your Center or any 10X Health Center owned by franchisees or us as set forth in Section 17;
- 7.3.4 call on, solicit, accept business from, or take away any customers or prospective customers of your Center or of us, our franchisees, or our Affiliates for the benefit of any person or entity outside the System. The term "**Prospective Customer(s)**" includes any person or entity that received a quote for health and wellness services at your Center, or any person or entity whose information was provided to your Center, at any time during the six-month period preceding the termination, expiration, non-renewal or transfer of the Agreement; or
- 7.3.5 call on, solicit, accept business from, or take away for the benefit of yourself or any other person or entity, any Prospective Customers or customers of your Center or of us or our Affiliates, that you worked with or serviced in any capacity or that you received any confidential or proprietary information about, regarding the services and products similar to those provided by your Center, for a continuous period of two years after the nonrenewal, expiration or termination of this Agreement.

7.4 Nondisclosure and Non-Competition Agreements with Certain Individuals

We have the right to require any holder of a legal or beneficial interest in the Franchisee entity (and any member of their immediate families or households), and any officer, director, executive, manager or member of the professional staff and all employees of the Franchisee entity to execute a Nondisclosure and Non-Competition Agreement, in a form the same as or similar to Schedule 2, upon execution of this Agreement or prior to each such person's affiliation with Franchisee. Upon our request, you shall provide us with copies of all Nondisclosure and Non-Competition Agreements signed pursuant to this Section. Such agreements shall remain on file at your Accepted Location and are subject to audit or review as otherwise set forth herein. We shall be a third-party beneficiary with the right to enforce covenants contained in such agreements.

7.5 Reasonableness of Restrictions

You acknowledge that the restrictive covenants contained in this Section are essential elements of this Agreement, and that without their inclusion we would not have entered into this Agreement. You acknowledge that each of the terms set forth herein, including the restrictive covenants, is fair and reasonable and is reasonably required for the protection of us, the System and the Marks and you

waive any right to challenge these restrictions as being overly broad, unreasonable or otherwise unenforceable.

8. TRAINING AND ASSISTANCE

8.1 Initial Training

- 8.1.1 Who Must Attend Training. Before opening your Center, you (or if you are an entity, your Operating Principal) and your Manager (if you will employ a Manager) must attend and successfully complete, to our satisfaction, the initial training program (which includes an online component and videos) we offer for 10X Health Center franchisees at our headquarters or another location that we specify.
- 8.1.2 Qualified Replacement Training. If you, your Operating Principal(s) or your Manager(s) cease active management or employment at your Center, then any replacements must attend and successfully complete the basic management training program, to our reasonable satisfaction, as soon as it is practical to do so but, in all cases, the replacement shall successfully complete training within 30 days. You must pay our then-current per diem training charges (which is currently \$1,000 per person per day) for additional training.

8.2 Franchisor Assistance

Prior to opening of your Center and during the term of this Agreement, we will provide to you general guidance either by telephone, email and/or videoconference that we think is advisable, in our sole discretion, and as may be described in the Manual.

8.3 Failure to Complete Initial Training Program

You are required to complete the initial training program before commencing operation of your Center. If we determine that you are unable to satisfactorily complete the training program described above, we have the right to terminate this Agreement. If this Agreement is terminated pursuant to this Section 8.3, we shall have no obligation to return any of the Initial Franchise Fee. If you are a business entity and the Operating Principal fails to complete the initial training program to our reasonable satisfaction, you may be permitted to select a substitute Operating Principal who must complete the initial training to our satisfaction. You will be required to pay us our then-current rates for additional training or \$1,000 per day per trainee plus hotel, air fare and other expenses incurred by us and our trainers.

8.4 Ongoing Training

We may require that your Operating Principal(s), Manager(s), and employees periodically attend additional courses, seminars, and other training programs. You will also bear all other expenses incurred in attending training, such as the costs of transportation, lodging, meals, wages, and worker's compensation insurance. You must pay our then-current per diem training charges (currently \$1,000 per person per day) for additional training. We may hold periodic conferences, as we deem necessary,

to discuss sales techniques, products and services, personnel training, bookkeeping, accounting, inventory control, performance standards, advertising programs and merchandising procedures. In the event that such conferences are held, we reserve the right to charge a fee for your attendance at the conference, and you must pay all your travel and living expenses related to your attendance at the conference. You are solely responsible for ensuring that your management staff and employees are adequately trained.

9. OPERATIONS MANUAL

9.1 Loan by Franchisor

While this Agreement is in effect, we shall lend to you one copy of the Manual or grant you access to an electronic copy of the Manual. Except in the case of a conflict with applicable laws or regulations, you shall conduct your Center in strict accordance with the provisions set forth in the Manual. The Manual may consist of one or more separate manuals and other materials as designated by us and may be in written or electronic form. The Manual shall, at all times, remain our sole property and shall promptly be returned to us upon expiration or termination of this Agreement.

9.2 Revisions

We have the right to add to or otherwise modify the Manual from time to time to reflect changes in the specifications, standards, operating procedures and rules we prescribe. We may make such additions or modifications without prior notice to you. You shall immediately, upon notice, adopt any such changes and shall ensure that your copy of the Manual is up to date at all times. If a dispute as to the contents of the Manual arises, the terms of the master copy of the Manual maintained by us at our headquarters shall be controlling.

9.3 Confidentiality

The Manual contains Trade Secrets and other Confidential Information of ours, and its contents shall be kept confidential by you during the term of this Agreement and subsequent to the expiration, non-renewal or termination of this Agreement. You shall at all times ensure that your copy of the Manual is available at your Center in a current and up-to-date manner. If the Manual is in paper form or stored on computer-readable media, you shall maintain the Manual in a secure manner at the Accepted Location; if the Manual is in electronic form, you shall maintain the Manual in a password-protected file. You shall only grant authorized personnel, as defined in the Manual, access to the Manual or any key, combination, or passwords needed for access to the Manual. You shall not disclose, duplicate, or otherwise use any portion of the Manual in an unauthorized manner.

10. FRANCHISE SYSTEM

10.1 Uniformity

Except in the case of a conflict with applicable laws or regulations, you shall strictly comply, and shall cause your Center and your employees to strictly comply, with all requirements, specifications, standards, operating procedures and rules set forth in this Agreement, the Manual or other

communications supplied to you by us. Consistent with the goals of the System, you shall be responsible for the day-to-day operation of your Center. In case of a conflict between the Manual, this Agreement or other communications supplied to you on the one hand, and applicable laws or regulation, you shall request a variance and we shall grant an automatic variance for the purpose of compliance with such laws or regulations. You acknowledge the mandatory specifications, standards and operating procedures are not for the purpose of exercising control of over the day-to-day operation of your Center.

10.2 Modification of System

You acknowledge and understand that, from time to time, we may introduce, as part of the System, other methods, technology or services, and products which require certain System modifications including, without limitation, the adoption and use of modified or substitute Marks, new computer hardware and software, new equipment, new technology or signage. You agree to make all required upgrades and modifications at your expense as may be required by us.

10.3 Refurbishment of your Center

Upon our request, you shall correct any deficiencies in your Center's appearance or set-up and you must refurbish and/or update the Accepted Location to current System standards. The obligations described in this Section are exclusive of the obligations described in Section 10.2.

10.4 Variance

We have the right to vary standards or specifications for any franchisee based upon that particular franchisee's qualifications, the peculiarities of the particular site or circumstances, the demographics of the trade area, business potential, existing business practices or any other condition which we deem to be of importance to the successful operation of any particular 10X Health Center. We shall not be required to disclose or grant to you a like or similar variance hereunder.

10.5 Unapproved Products and Services

You acknowledge that the offer or sale of any unapproved products or services at your Center constitutes a material breach of this Agreement and good cause for termination of this Agreement. You authorize us to cure any default under this Section on your behalf by removing and disposing of any unapproved products and unapproved equipment and other materials from your Center. Any dispute between you and us as to whether any item, service, or equipment is approved will be governed by the official lists we maintain at our principal place of business. You hereby grant us all of your right, title, and interests in and to any unapproved products and equipment at your Center and waive any claims you may have against us arising from the removal and disposal of any unapproved products and unapproved equipment and other materials. You acknowledge that we have the right to physically remove any unapproved products and equipment from your Center, and to dispose of them in any way we desire, without any compensation or liability to you.

10.6 Pricing

To the extent permitted by applicable law, we may periodically establish maximum and/or minimum prices for services and products that your Center will offer, including without limitation, prices for promotions in which all or certain of our franchisees participate. If we establish such prices for any services or products, you cannot exceed or reduce that price, but will charge the price for the service or product that we establish subject to applicable law and restrictions. You will apply any pricing matrix or schedule established by us. However, in states where you must enter a Management Agreement this provision will be modified, to the extent legally permissible, to conform to the laws of the state where your Center will be located.

11. ADVERTISING AND PROMOTIONAL ACTIVITIES

11.1 Local Marketing

- 11.1.1 Local Marketing Requirement. You are required to spend \$2,000 per month on local marketing, advertising and promotion of your Center. Local marketing expenditures will be directed towards local online, digital marketing and advertising mechanisms within the geographical area of your Center. You shall allocate to localize these monies toward print and direct mail and/or digital marketing (and related professional fees) utilizing the following advertising mediums: (i) pay per click advertising through Google; (ii) Facebook advertising campaigns; (iii) YouTube advertising campaigns; (iv) Instagram advertising campaigns; (v) email marketing campaigns; (vi) localized digital campaigns utilizing search engine optimization tools (SEO); and (vii) any additional local marketing initiatives. Local marketing expenditures are not included in your Brand Fund Contribution and will be your sole cost and expense. It is solely your responsibility to ensure that any marketing of the services and products offered at your Center are compliant with the applicable laws in your jurisdiction including health laws that may restrict your ability to market medical services and products.
- 11.1.2 Franchisor's Control and Approval. We shall have sole control over creative concepts, materials, and media used in local marketing programs, and the placement and allocation thereof. We do not warrant that any particular franchisee will benefit directly or pro rata from expenditures by its local marketing program. We do not warrant the success or effectiveness of any particular advertising/marketing program. We shall have the right to approve or disapprove all marketing and promotional materials that you propose to use.
- 11.1.3 Local Marketing Criteria. Certain criteria will apply to the local marketing that you conduct. All of your local marketing must be professional and dignified, must conform to our standards and requirements, and must be conducted in the media, type, and format that we have approved. You may not use any marketing or promotional plans that we have not approved in writing. You must submit to us samples of all proposed plans and materials (unless, within the previous six months, we prepared or already approved the plans or materials). If you email us with your request for approval, along with all needed information, we will ordinarily provide you with our response (whether

- approval or disapproval) to the proposed plans or materials within ten business days; but if we do not give our approval within 15 business days, we will have been deemed to disapprove the plans or materials.
- 11.1.4 Our Sole Property. All copyrights in and to marketing, advertising and promotional materials you develop (or that are developed for you) will become our sole property. You must sign any documents (and, if necessary, require your independent contractors to sign the documents) that we deem reasonably necessary to implement this provision. We may periodically make available to you certain marketing materials for your use in local marketing and promotion, some of which must be purchased.
- 11.1.5 Local Marketing Defined. As used in this Agreement, the term "local marketing" refers to only the direct costs of purchasing and producing marketing materials (such as camera-ready advertising and point of sale materials), marketing to referral partners, and your direct out-of-pocket expenses related to costs of marketing in your local market or area. Local marketing and promotions also include postage, shipping, telephone, and photocopying costs. Local marketing does not, however, include any of the following: (a) salaries, incentives or discounts offered to your employees, and your employees' expenses; (b) charitable, political, or other contributions or donations; and (c) the value of discounts given to consumers.
- 11.1.6 *Materials Available for Purchase*. We, our vendors or our Affiliates may periodically make available to you for purchase marketing plans and promotional materials, merchandising materials, sales aids, point-of-purchase materials, special promotions, community relations programs, and similar marketing and promotional materials for use in local marketing. We make no guarantee, representation or warranty that the marketing materials provided to you are compliant with health and medical laws that govern the promotion of medical services and products. YOU ARE RESPONSIBLE FOR COMPLIANCE WITH ALL LAWS IN YOUR JURISDICTION.
- 11.1.7 Periodic Marketing Programs. You acknowledge and agree that periodic marketing programs and promotions will, if and when we approve and adopt them, be an integral part of the System. Accordingly, you agree to honor and participate (at your expense) in marketing programs and promotions that we establish and/or that other franchisees sponsor, so long as they do not violate regulations and laws of appropriate governmental authorities. You must participate in all advertising, promotional and marketing initiatives we may require. Without limitation, initiatives may include prize contests, special product and service offers and coupons. Advertising, promotional and marketing initiatives may be conducted internationally, nationally, regionally and locally and may vary from region to region or locality to locality; all other franchisees using the System shall not necessarily be required to participate in the initiatives in which you must participate. You must also participate in the launch of any new services or products we may require, and you must honor all coupons, gift certificates and other promotional offers authorized by us including without limitation, you must honor all coupons, certificates and promotional offers presented to you.

- 11.1.8 Considerations as to Charitable Efforts. You acknowledge and agree that certain associations between you and your Center, on the one hand, and certain political, religious, cultural or other types of groups, organizations, causes, or activities, on the other, however well-intentioned and legal, may create an unwelcome, unfair, or unpopular association with, and an adverse effect on, our reputation and the good will associated with the Marks. Accordingly, you agree that you will not, without our prior written consent, take any actions that involve the donation of any money, products, services, goods, or other items to, any charitable, political or religious organization, group, or activity.
- 11.1.9 Additional Marketing Expenditure Encouraged. You understand and acknowledge that the required contributions and expenditures are minimum requirements only, and that you may spend additional funds for local marketing and promotion, which will focus on disseminating marketing directly related to your Center. If you fail to make the required local marketing expenditures, you must pay the balance due to us to be applied to our Brand Fund immediately upon demand.

11.2 Brand Fund

During the term of this Agreement, you will contribute to the System-wide marketing, advertising, and promotion fund (the "**Brand Fund**"). You shall pay to us an amount equal to 3% of Gross Revenue as a "**Brand Fund Contribution**". We may from time to time change the rate or rates required to be paid by you as a Brand Fund Contribution, provided that (a) the amount of such payment that is based on Gross Revenue will not exceed 1% of Gross Revenue per year, (b) your total Brand Fund Contribution will not be more than 5% of your Gross Revenue, and (c) no change in the rate will take effect unless we give you at least three months prior written notice. We will maintain and administer the Brand Fund as follows:

- 11.2.1 We will control the creative concepts and the materials and media to be used, and we will determine the placement and allocation of advertisements. We may use print, television, radio, Internet, or other media for advertisements and promotions. We do not guarantee that any particular franchisee will benefit directly or in proportion to their contribution from the placement of advertising by the Brand Fund;
- 11.2.2 We will use Brand Fund Contributions for producing, maintaining, administering and directing consumer advertising on a national and/or regional level as we deem necessary or appropriate, in our sole discretion. We may use multiple sources for advertising including in-house and regional or national agencies. We will maintain your contributions in a separate account from our funds. We will not use Brand Fund Contributions for any of our general operating expenses, except for our reasonable administrative costs and overhead related to the administration of the Brand Fund. We will use Brand Fund Contributions for the direct solicitation of franchise sales to increase brand presence.
- 11.2.3 We shall attempt to use all contributions in the fiscal year they are made; however, if less than all monies in the Brand Fund are spent in the fiscal year in which they accrue,

the money will remain in the Brand Fund to be spent in subsequent years. We will use any interest or other earnings of the Brand Fund before we use current contributions. We intend for the Brand Fund to be perpetual, but we have the right to terminate it if necessary. We will not terminate the fund until all contributions and earnings have been used for advertising and promotional purposes or we have returned your *pro rata* share;

- 11.2.4 The Brand Fund is not audited. The Brand Fund is not a trust, and we assume no fiduciary duty in administering the fund. Upon your request, we will provide you, within 120 days of our fiscal year end, a written statement for such fiscal period setting forth in brief detail the total amounts collected and disbursements made by us in connection with the Brand Fund. Locations owned by us or our Affiliates contribute equally to the Brand Fund;
- 11.2.5 Except for salaries of marketing personnel employed by the Franchisor, we do not receive compensation for providing goods or services to the Brand Fund; and
- 11.2.6 The Brand Fund is not and will not be our asset. Although the Brand Fund is intended to be of perpetual duration, we maintain the right to terminate the Brand Fund. The Brand Fund will not be terminated, however, until all monies in the Brand Fund have been expended for marketing purposes. If amounts are unspent in the Brand Fund at fiscal year-end, those amounts are carried over by the Brand Fund for expenditure in the following year.

11.3 Internet Marketing

- 11.3.1 Restrictions on Internet. You are restricted from establishing a presence on, or marketing on the Internet without our written consent. We have a website at the uniform resource locator (URL) www.10xhealthsystem.com that provides information about the System and about 10X Health Systems generally. We may provide you with a page on our home page, where we will have contact information on your location. We retain the sole right to post content on our website and otherwise market on the Internet, including the use of other websites, domain names, social media accounts, URLs, keywords, linking, search engines (and SEO techniques), banner ads, meta-tags, marketing, e-commerce and co-branding arrangements. You may be requested to provide content for our Internet marketing efforts, and you must follow our intranet and Internet usage rules, policies and requirements. We retain the sole right to use the Marks on the Internet, including on websites, as domain names, directory addresses, search terms and meta-tags, social media pages and in connection with linking, marketing, co-branding and other arrangements. We retain the sole right to approve any linking to, or other use of, the 10X Health Systems website. You are not permitted to use a domain name containing "10X", "10X Health", "10X Health System", "10X IV" or "10X Health Center" in the URL or any domain without our permission.
- 11.3.2 Our Online Site. We will have the right, but not the obligation, to provide you with one or more references or webpage(s), as we may periodically designate, within our Online

Site. The term "Online Site" means one or more related documents, designs, pages, or other communications that can be accessed through electronic means, including, but not limited to, the Internet, the web, webpages, microsites, social networking sites (e.g., Facebook, Twitter, LinkedIn, TikTok, YouTube, Instagram, etc.), blogs, vlogs, applications to be installed on mobile devices (for example, iOS or Android apps), and other applications. However, if we approve a separate Online Site for you (which we are not obligated to do), then each of the following provisions will apply: (1) you may neither establish nor use any Online Site without our prior written approval; (2) before establishing any Online Site, you must submit to us, for our prior written approval, a sample of the proposed Online Site, including its domain name, format, visible content (including, without limitation, proposed screen shots), and non-visible content (including meta tags), in the form and manner we may require; (3) you must not modify an Online Site without our prior written approval; (4) you must comply with the standards and specifications for Online Sites that we may periodically prescribe in the Manual or otherwise in writing; (5) if we require, you must establish hyperlinks to our Online Site and other Online Sites; and (6) we may require you to make us the sole administrator (or co-administrator) of any social networking pages that you maintain or that are maintained on your behalf.

11.4 Grand Opening Marketing Program

During the eight weeks prior to your Opening Date and three weeks after you open, you must spend a minimum of \$10,000 on local advertising, promotion, and other marketing activities on marketing activities and vendors that we specify or approve in connection with your grand opening. Such amount shall be spent within eight weeks before your Center opens and during its first three weeks of operation. You must submit to us proof of these expenditures within 120 days after your Center first opens for business. We may require that you pay us this amount if we elect to conduct the grand opening marketing campaign for you in our sole discretion.

11.5 Cooperative Marketing

We may, in our discretion, form local or regional marketing cooperatives covering your Designated Territory and the territory of at least one other franchisee for the purpose of developing and implementing local or regional marketing programs, or we may approve of the formation of such a marketing cooperative by our franchisees. If we require you to join a local or regional marketing cooperative (the "Co-op"), then you must: join the Co-op; participate with other franchisees in the Co-op's marketing programs; and pay your share of the Co-op's marketing expense. Any payments you make for the Co-op's marketing will be applied towards your local marketing requirement, but will not affect your obligation to make Brand Fund Contributions under this Agreement. If the amount you contribute to a Co-op is less than the local marketing requirement, then you shall nevertheless spend the difference locally. The Co-op's marketing expenses will be allocated among its members based on the number of participating franchisees or on some other reasonable basis as may be determined by the franchise advisory council or us. We or our designee will be responsible for administering the Co-op; however, we may delegate this authority to the franchise advisory council or some other committee of franchisees. The Co-op will operate under written governing documents prepared by us or our designee, which will be made available to you upon reasonable request. An

accounting of the operation of the Co-op will be prepared annually by the Co-op, at the Co-op's expense, and made available to Co-op members upon request. We have the right, in our sole discretion, to modify, merge or dissolve any Co-op upon written notice to its members; however, a Co-op will not be dissolved until all of the money in the Co-op has been spent for marketing purposes.

11.6 Gift Cards, Loyalty Programs and Client Information

You must, at your expense, participate in, and comply with the requirements of our gift certificate, loyalty, customer retention, and customer loyalty programs that we implement from time to time. You must take any other action that we require in order for you to participate in these programs. You may not issue or offer any benefit, gift certificate, gift card, stored value card, customer loyalty or retention program, without our prior written approval. You acknowledge that we and our affiliates shall have the right, through the POS system and the Computer System, to independent and unrestricted access to lists of your Center's members, clients and/or prospects, including names, addresses, and other related information, all of which constitutes Client Information. We may use such Client Information in our business activities. You may not use Client Information to compete with us during the term of this Agreement and after the termination and/or expiration of this Agreement. Upon termination or expiration of this Agreement, we and our affiliates reserve the right to make any and all disclosures and use the Client Information in any manner that we or our affiliates deem appropriate or necessary.

12. ACCOUNTING, RECORDS, AND REPORTING OBLIGATIONS

12.1 Records

During the term of this Agreement, you shall maintain full, complete, and accurate books, records and accounts in compliance with all regulations, including HIPAA, as well as any applicable federal or state laws governing patient records. You shall utilize the accounting software QuickBooks (or other Franchisor approved accounting software) to manage your books. You shall retain during the term of this Agreement, and for three years thereafter, all books and records related to your Center including, without limitation, purchase orders, invoices, payroll records, sales tax records, state and federal tax returns, bank statements, cancelled checks, deposit receipts, cash receipts and disbursement journals, general ledgers, and any other financial records designated by us or required by law. By signing this Agreement, you grant us unlimited access to the accounting software and Computer System for any legitimate reason in our discretion or business purpose.

12.2 Gross Revenue Reports

You shall maintain an accurate record of Gross Revenue and, upon our request, shall deliver to us electronically a signed and verified statement of Gross Revenue.

12.3 Financial Statements

You shall supply to us on or before the 15th day of each month a balance sheet and income statement of your Center for the preceding month. You shall, at your expense, submit to us within 90 days after the end of each calendar year, an income statement, profit and loss statement, and balance sheet for the Center for the calendar year just ended. If required by us, such financial statements shall be

reviewed or audited by a certified public accountant. You shall submit to us such other periodic financial reports in the manner and at the time specified in the Manual or otherwise requested by us in writing.

12.4 Other Reports

You shall submit to us copies of all state sales tax returns that are required to be filed with the appropriate governmental agency and such other records as we may reasonably request from time to time or as specified in the Manual. We shall have the right to release financial and operational information relating to your Center to our lenders or prospective lenders. You shall certify as true and correct all reports to be submitted pursuant to this Agreement.

12.5 Computer Equipment; Required Software; Our Access; Telephone Numbers

- 12.5.1 Computer System. You must meet our current requirements concerning the Computer System, including: (a) POS, data, audio, video (including managed video security surveillance), telephone, voice messaging, retrieval, and transmission systems for use at 10X Health Centers, between or among other franchised businesses, and between and among your Center(s), and you, and us; (b) physical, electronic, and other security systems and measures; (c) printers and other peripheral devices; (d) archival back-up systems; (e) Internet access mode (such as the telecommunications connection) and speed; and (f) technology used to enhance and evaluate the customer experience (collectively, all of the above are referred to as the "Computer System"). It is solely your responsibility to ensure the installation and operation of the Computer System complies with applicable law, including without limitation privacy laws related to customer financial or other customer data. You must have Cyber Liability insurance to protect you and us for any data breach.
- 12.5.2 Required Equipment and Software. You shall purchase, install, and use computer equipment consisting of hardware and software in accordance with our specifications in the Manual. We may periodically require you to upgrade and update the hardware and software used in connection with the Computer System. There are no contractual limitations on the frequency and cost of these upgrades and updates. We reserve the right to approve your email address or require you to use only an email address that we provide for your Center's business emails.
- 12.5.3 Franchisor Access. We shall have full access to all of your Computer System, POS system, video surveillance and data and all related information by means of direct access, either in person or by telephone, modem, or Internet to permit us to verify your compliance with your obligations under this Agreement. You must afford us unimpeded independent access to your Computer System in the manner, form, and at the times we may request. We will have the right at any time to retrieve and use this data, video and information from your Computer System in any manner we deem necessary or desirable. We have the right to review your business operations, in person, by video, by mail, or electronically, and to inspect your operations and obtain your paper and electronic business records related to your Center and any other operations taking

- place through your Center. There are no contractual limitations on our right to access the information stored on your Computer System.
- 12.5.4 *Telephone*. We have the right to require you to use one or more designated telephone vendors. We may designate, and own, the telephone numbers for your Center. You must sign our Conditional Assignment of Telephone Number attached hereto as Schedule 10.
- 12.5.5 *Email and Internet.* You must be able to access information that is available on the Internet and be able to send and receive email.
- 12.5.6 *Client Lists.* Any client or customer lists or information compiled or amassed through your Computer System, point-of-sale system or otherwise, will be our proprietary property. You may not sell or use client lists or information for any purpose other than in connection with the operation of your Center.

12.6 Right to Inspect

We have the right, during normal business hours without notice, to examine, copy, and audit your books, records, and tax returns. If the audit or any other inspection should reveal that any payments to us have been underpaid, then you shall immediately pay us the amount of the underpayment and interest from the date such amount was due until paid at the rate of 1.5% per month (or the rate legally allowed by the law of the state where you are located, whichever is lower). You shall, in addition, reimburse us for any and all costs and expenses connected with the inspection (including, without limitation, travel expenses and reasonable accounting and attorneys' fees). The foregoing remedies shall be in addition to any other remedies we may have.

12.7 Release of Records

At our request, you shall release or authorize and direct third party(ies), including accounting and legal professionals, to release to us copies of all accounting and financial records arising from or relating to the operation of your Center including, but not limited to, records evidencing sales, profits, losses, income, tax liabilities, tax payments, revenues, expenses, and any correspondence, notes, memoranda, audits, business records, or internal accounts within said third parties' possession, custody or control, and to continue to release such records to us on a monthly basis for the length of the unexpired term of this Agreement or until such time as we withdraw our request. You shall execute all documents necessary to facilitate the release of records referenced herein to us.

12.8 Privacy Laws

You must abide by all federal and state privacy laws inclusive of its implementing regulations and other applicable laws related to the collection, storage, use, and data security of personal or individually identifiable health information of customers, and comply with our policies pertaining to such privacy laws. If you become aware of any violation of any privacy laws and/or security of Client Information, or have a reasonable basis to believe that you will receive a notice of such violation, or have reason to believe that the security or integrity of any records containing Client Information has been breached

or potentially breached or have notice of any other event that exposes or threatens to expose Client Information to unauthorized third parties, then you shall promptly provide written notice to us regarding such breach, potential breach or notice. Such notice shall include a detailed description of the Client Information at issue and the factual circumstances surrounding such breach, potential breach or notice. You shall comply with all applicable laws and cooperate with and follow any instructions provided by us or your Cyber Liability insurer in responding to any such breach including with respect to notifying any individuals, regulators, law enforcement agencies, consumer reporting agencies or others.

13. STANDARDS OF OPERATION

13.1 Authorized Services, Products and Suppliers

- 13.1.1 *Generally.* You shall not conduct any business or sell any products at your Center other than the services and products approved by the Franchisor. We have the right to require you to purchase products from designated or approved suppliers as well as enter into service agreements with approved vendors. We have the right to add, eliminate, modify, and substitute any services and products offered at your Center or the designated suppliers for your Center in our sole discretion.
- 13.1.2 Reputation and Goodwill. You acknowledge that the reputation and goodwill of the System is based in large part on offering high quality services and products to your customers. Accordingly, you, your staff shall provide the services and products offered at your Center with the greatest diligence and care and comply with our specifications and quality standards. You shall not offer for sale, sell or provide through your Center or from 10X Health Center any products or services that we have not approved. Furthermore, you must offer for sale all services and products currently offered by us or which will be offered by us in the future.
- 13.1.3 Supplier Review. Notwithstanding anything contrary in this Agreement, we have the right to review from time to time our approval of suppliers. We may revoke our approval of any item, service or supplier at any time by notifying the supplier without notice to you. You shall, at your own expense, promptly cease using, selling or providing any items and services disapproved by us. The cost to review a new product or service as proposed by you shall range from \$500 to \$2,000 per product or service. We will decide within a reasonable time (usually 30 days) after receiving the required information whether you may purchase or lease the goods or services from the supplier. Our criteria for approving or revoking approval of suppliers includes: the supplier's ability to provide sufficient quantity of goods; quality of goods or services at competitive prices; production and delivery capability; our existing relationships with competitive vendors; and experience, dependability and general reputation. We notify you in our Manual or other written communications if we revoke approval of any supplier. Despite the existence of this approval process, we reserve the right to be the only approved supplier of a product or service. In that situation, you will be required to purchase the authorized service or product from us and no one else. The price you will pay for the service or product will be the price then in effect, and we may make a

profit on the sale of the service or product. YOU MAY NOT INSTALL ANY UNAUTHORIZED EQUIPMENT OR OFFER ANY UNAUTHORIZED PRODUCT OR SERVICE AT ANY TIME.

- 13.1.4 *Variance Rights.* We have the right to designate certain products and services, not otherwise authorized for general use as part of the System, to be offered locally or regionally based upon such factors as we determine including, but not limited to, franchisee qualifications, test marketing and regional or local differences. We have the right to give our consent to one or more franchisees to provide certain services not authorized for general use as part of the System. Such consent will be based upon the factors set forth in Section 10.4 and shall not create any rights in you to provide the same products or services.
- 13.1.5 *Supplier Benefits.* We have the right to retain volume rebates, markups and other benefits from suppliers, including our Affiliates, or in connection with the furnishing of suppliers. You shall have no entitlement to or interest in any such benefits.

13.2 Appearance and Condition of your Center

You shall maintain your Center, including the signage, décor and branding elements in a condition we approve and shall repair or replace the signage, décor and branding elements as necessary to comply with our specifications and any applicable laws or regulations. The expense of such maintenance shall be borne by you and shall be in addition to any required System modifications described in Section 10.2.

13.3 Ownership and Management

You must, at all times, retain and exercise direct management control over all aspects of your Center. Your personal supervision is not required if the day-to-day operation of your Center is performed by an approved Manager who has successfully completed our required training program and has, at our sole discretion, the appropriate experience and training. Even if you do not plan to personally supervise the operation of your Center on a daily basis, you and your Operating Principal still must attend and satisfactorily complete training. You, your Operating Principal(s) or your Manager(s) must devote full time and best efforts to the operation of your Center. You are not restricted as to whom you may hire as a Manager, except that your Manager must be competent, conscientious, substancefree, fully-trained and must meet all of our requirements. Your Manager must be approved by us. You and your Manager will recruit, hire, train, terminate, and supervise employees, set pay rates, and pay all wages and related amounts, including any employment benefits, unemployment insurance, withholding taxes or other sums. We are not an employer, co-employer or joint employer with you of your management staff or other employees. You are solely responsible for all employment matters, decisions and relationships. You shall designate the Operating Principal(s) in Schedule 6 who is an individual that we approve who must own and control, or have the right to own and control not less than a 5% interest in Franchisee's equity, shall have the authority to bind Franchisee regarding all communications with us and operational decisions with respect to your Center, and who must have completed our initial training program to our satisfaction.

13.4 Days of Operation

You shall keep your Center open for business during normal business hours on the days specified in the Manual.

13.5 Contributions and Donations

In order to protect the Marks, you must obtain our prior written consent before making any contributions or donations of items, services or funds to any non-profit organization on behalf of your Center. We may withhold any such consent in our sole and absolute discretion.

13.6 Licenses, Permits and Regulations

You shall secure and maintain in force all required operational and professional licenses, permits and certificates necessary for the operation of your Center, including all zoning and local permits necessary to operate your Center at your Accepted Location, and shall operate your Center in full compliance with all applicable laws, ordinances and regulations. We make no representation to you with regard to any legal requirements that you must satisfy or comply with in connection with the operation of your Center. YOU SHALL BE SOLELY RESPONSIBLE FOR INVESTIGATING AND COMPLY WITH ALL LAWS, ORDINANCES, AND REGULATIONS with regard to the operation of your Center.

13.7 Notification of Proceedings

You shall notify us in writing of the commencement of any action, suit or proceeding involving you, your owners, or your Center, and of the issuance of any order, writ, injunction, judgment, award or decree which may affect the operation or financial condition of your Center immediately but not more than three days after notice of such commencement or issuance. You shall deliver to us immediately but not more than three days after your receipt thereof, a copy of any inspection report, warning, certificate or rating by any governmental agency relating to any health or safety law, rule or regulation that reflects your failure to meet and maintain the highest applicable rating or your noncompliance or less than full compliance with any applicable law, rule or regulation.

13.8 Compliance with Good Business Practices

You acknowledge that the quality of customer service, and every detail of appearance and demeanor of you and your employees, is material to this Agreement and the relationship created and licenses granted hereby. Accordingly, you shall endeavor to maintain high standards of quality and service in the operation of your Center, including operating in strict compliance with all applicable rules and regulations. You shall at all times give prompt, courteous and efficient service to customers of your Center. You shall in all dealings with your customers, vendors and the general public, adhere to the highest standards of honesty, fair dealing and ethical conduct. You are required to respond to customer reviews publically unless we advise otherwise. If we deem that you did not fairly handle a customer complaint or that you have operated outside of applicable rules and regulations, we have the right to

intervene and satisfy the customer or respond to the customer's review. We have the right to terminate this Agreement for a material violation of this Section that negatively impacts the goodwill in the 10X Health brand. You shall reimburse us for all costs and expenses (including attorneys' fees) incurred by us in servicing a customer of your Center or responding to negative publicity pursuant to this Section.

13.9 Attire

You shall abide by all dress code requirements stated in the Manual or upon our notification to you.

13.10 Credit Cards

You shall, at your expense, lease or purchase the necessary equipment and/or software through approved vendors and shall have arrangements in place with Visa, MasterCard, American Express and such other credit card issuers as we may designate, from time to time, to enable your Center to accept such methods of payment from your customers.

13.11 Email

You shall, at all times and at your expense, maintain a 10X Health System email address and account for communicating with us and your customers. Additional email addresses can be purchased for an additional fee. In sending emails from your 10X Health System email address, you shall identify yourself as an independent owner and operator of the Franchisee entity doing business as 10X Health System. You shall refrain from giving out titles to employees and your staff that causes confusion to the public as to the ownership of the Franchisor and as to our and your franchise relationship.

13.12 Best Efforts

You shall use your best efforts to promote and increase the clients and recognition of services and products offered through your Center. You shall require all of your employees, officers, agents and representatives to make a good faith effort to enhance the sales of all services and products provided as part of the System.

14. FRANCHISOR'S ASSISTANCE

14.1 General Advice and Guidance

We may periodically provide general guidance to you by telephone and/or electronic correspondence, with respect to operating your Center as we deem necessary in our sole discretion.

14.2 Periodic Visits

We and our representative may, in our sole discretion, make periodic visits, which may be announced or unannounced, to your Center both before and after you open. During the visit, we may monitor and observe the conduct of the Franchisee, the Operating Principal, and the employees of your Center for the purposes of determining compliance with the requirements of this Agreement, for conducting quality assurance audits which may include customer surveys, and for any other purpose connected

with the System including compliance with applicable medical and health laws. Such right shall also include, without limitation, the ability to confer with your employees and customers and to observe the manner in which you are selling products and dealing with customers. You shall, in all cases, facilitate our exercise of our rights under this Section. Our representatives who visit, monitor or review Center may prepare, for the benefit of both you and us, written reports detailing any successes, problems or concerns discovered during any such visit and outlining any required or suggested changes or improvements in the operations of your Center. By signing this Agreement, you agree to implement any required changes or improvements as required by us with time being of the essence.

15. INSURANCE

15.1 Types and Amounts of Coverage

- 15.1.1 *Insurance Coverage* Required. Before starting any activities or operations under this Agreement, you agree to procure and maintain in full force and effect during the term of this Agreement, at your expense, at least the following insurance policy or policies in connection with your Center:
 - 15.1.1.1 Commercial general liability insurance, which shall include us, and any entity in which we have an interest and any entity affiliated with us and each of our members, managers, shareholders, directors, officers, partners, employees, servants and agents as additional insureds, protecting against any and all claims for personal, bodily and/or property injury occurring in or about the premises of your Center and protecting against assumed or contractual liability under this Agreement with respect to your Center and your operations, including personal and advertising liability as well as products and completed operations coverage, with such policy to be placed with minimum limits of \$1,000,000 combined single limit per occurrence; \$2,000,000 general aggregate per location; and damage to leased property for the full replacement value of your Center, provided, however, that at our election, such minimum limits may be periodically increased;
 - 15.1.1.2 Property Liability coverage covering all perils to personal property contained within and outside the premises of your Center. The amounts may vary based on coverage needed but must cover your business property and a minimum of \$1,000,000;
 - 15.1.1.3 Workers' Compensation Coverage and such other insurance as may be required by statute or rule of the state or locality in which your Center is located;
 - 15.1.1.4 Business interruption and extra expense insurance for a minimum of twelve (12) months to cover net profits and continuing expenses, including Royalty Fees;
 - 15.1.1.5 Umbrella liability coverage with minimum limits of \$1,000,000;

- 15.1.1.6 Cyber Liability Insurance with limits of not less than \$1,000,000; and
- 15.1.1.7 Any other insurance coverage that is required by the Manual or federal, state, or municipal law.
- 15.1.2 *Insurance Advice.* You shall seek advice from your professional and business advisors and a licensed insurance agent and procure such other types of coverage and amounts of coverage in accordance with the advice received and as required by law.

15.2 Future Increases

We have the right to establish and modify the minimum coverages required and require different or additional kinds of insurance to reflect inflation, changes in standards of liability, higher damage awards, or other relevant changes in circumstances. In addition to naming us as additional insured, you must include any endorsements we may require (including an "alternate employer endorsement" under Employer's Liability policy even though we are not your employer) and include a waiver of subrogation in favor of us and our affiliates, and each of our and our affiliates' officers, directors, shareholders, partners, members, agents, attorneys, representatives, independent contractors, servants, and employees.

15.3 Carrier Standards

The insurance policies you procure must be written by an insurance company or companies we have approved, having at all times a rating of at least "A" in the most recent Key Rating Guide published by the A.M. Best Company (or another rating that we reasonably designate if A.M. Best Company no longer publishes the Key Rating Guide) and licensed and admitted to do business in the state in which your Center is located, and must include, at a minimum (except that we may reasonably specify additional coverages and higher policy limits for all franchisees periodically in the Manual or otherwise in writing to reflect inflation, identification of new risks, changes in the law or standards of liability, higher damage awards and other relevant changes in circumstances).

15.4 Evidence of Coverage

Your obligation to obtain and maintain the insurance policies shall not be limited in any way by reason of any insurance which may be maintained by us, nor shall your performance of this obligation relieve you of liability under the indemnity provisions set forth in Section 21.3. Upon issuance of a policy and renewal of said policy, you shall provide to us certificates of insurance showing compliance with the foregoing requirements immediately but no later than 15 days from your receipt of such certificates. Such certificates shall state that said policy or policies shall not be canceled or altered without at least 30 days' prior written notice to us and shall reflect proof of payment of premiums.

15.5 Failure to Maintain Coverage

We do not derive revenue as a result of your purchase of insurance. If you fail to purchase and maintain any required insurance coverage or furnish satisfactory evidence of coverage to us, in addition to our

other remedies (including without limitation declaring you in default of this Agreement), we may, but are not obligated to, purchase the insurance coverage for you. If we do purchase insurance on your behalf, you must pay us on our demand the amount of any premiums plus an additional 10% administrative fee to cover expenses we incur in obtaining the insurance. The failure to maintain insurance coverage at any time is a material default under this Agreement.

16. DEFAULT AND TERMINATION

16.1 Termination by Franchisee

Under no circumstances may Franchisee terminate this Agreement.

16.2 Termination by Franchisor

- 16.2.1 We have the right to terminate this Agreement, upon notice to you and without any opportunity to cure, if you:
 - 16.2.1.1 fail to timely establish, equip, and commence operations of your Center pursuant to Section 5;
 - 16.2.1.2 fail to satisfactorily complete our training program or if you, your Operating Principal(s), Manager(s), medical personnel or employees fail to satisfactorily complete our training program;
 - 16.2.1.3 fail to obtain and maintain all required professional licenses, permits, and certifications to operate your Center;
 - 16.2.1.4 make any material misrepresentation or omission during the pre-sale process and/or in your application to obtain a 10X Health System franchise from us or otherwise to us in the course of entering into this Agreement;
 - 16.2.1.5 are convicted of or plead no contest to a felony or other crime or offense;
 - 16.2.1.6 fail to refrain from activities, behavior, or conduct likely to adversely affect the reputation of us, you or your Center after a 5-day written notice to cure;
 - disclose, duplicate, or otherwise use in an unauthorized manner any portion of the Manual, Trade Secrets, trademarks, our trade names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM", or any Confidential Information;
 - 16.2.1.8 fail to have any holder of a legal or beneficial interest in your Franchisee entity (and any member of their immediate families or households), and any officer, director, executive, manager or member of the professional

staff and all employees of the Franchisee entity, execute a nondisclosure and non-competition agreement, in a form the same as or similar to the Nondisclosure and Non-Competition Agreement attached as <u>Schedule 2</u>, upon execution of this Agreement or prior to each such person's affiliation with Franchisee or fails to provide us with copies of all nondisclosure and non-competition agreements signed pursuant to Section 7.4 if requested by us;

- abandon, fail, or refuse to actively operate your Center for three or more consecutive days (unless your Center has not been operational for a purpose approved by us), or, if first approved by us, fail to promptly relocate your Center or any other event rendering your premises unusable;
- 16.2.1.10 surrender or transfer control of the operation of your Center without our approval, make or attempt to make an unauthorized direct or indirect transfer or assignment of your Center, or your assets, or an ownership interest in the Franchisee entity, or if you fail or refuse to assign your Center or the interest in the Franchisee entity of a deceased or incapacitated owner thereof as herein required;
- 16.2.1.11 fail to maintain your Center under the primary supervision of your Operating Principal or approved Manager during the 180 days following the death or Incapacity of Franchisee or any holder of a legal or beneficial interest in the Franchisee entity pursuant to Section 18.6;
- submit to us at any time during the term of this Agreement any reports or other data, information or supporting records that understate any Royalty Fee or any other fees owed to us by more than 2% for any accounting period and you are unable to demonstrate that such understatements resulted from inadvertent error;
- 16.2.1.13 become insolvent, meaning unable to pay bills as they become due in the ordinary course of business or if a receiver of your property or any part thereof is appointed by a court or if you make a general assignment for the benefit of your creditors or if a final judgment remains unsatisfied of record for 30 days or longer (unless supersede as bond is filed) or if execution is levied against your business or property or if a suit to foreclose any lien or mortgage against your Center and/or the equipment is instituted against you and not dismissed within 30 days;
- 16.2.1.14 misuse or make an unauthorized use of any of the Marks or commit any other act which impairs the goodwill associated with any of the Marks;
- 16.2.1.15 fail to submit reports or other information or supporting records when due, to pay any Royalty Fee, Brand Fund Contribution, amounts due for

- purchases from us or any of our Affiliates, or other payment when due to us or any affiliate within five days of a written notice to you;
- 16.2.1.16 violate any health or safety law, ordinance or regulation, or operate your Center in a manner that presents a health or safety hazard to your customers, employees, or the public;
- 16.2.1.17 engage in any activity exclusively reserved to us;
- 16.2.1.18 fail to comply with any applicable law or regulation governing the operation of your Center;
- 16.2.1.19 breach this Agreement three times in a 12-month period and/or fail three times in a 12-month period to comply with mandatory specifications, customer service standards, or operating procedures prescribed in the Manual, whether or not previous breaches or failures are cured;
- 16.2.1.20 default under any other agreement between us (or any of our Affiliates) and you, such that we or our Affiliates, as the case may be, have the right to terminate such agreement or such agreement automatically terminates;
- 16.2.1.21 perform any competing services or sell competing products in any geographic location outside of the Designated Territory, whether or not such geographic location falls within another franchisee's territory or the territory of any other Franchisor-controlled business;
- 16.2.1.22 fail to refer business opportunities or offers received by third parties, if such business opportunities or offers would take place in any geographic location which falls under the territory of other franchisees, our affiliated business(es), or which are directly controlled by us;
- 16.2.1.23 if any governmental office overseeing your business determines you violated any state or federal law or if, during the investigation, we determine in our sole discretion that you violated any of the subsections in Section 16.2.1; and
- 16.2.1.24 if you fail to comply with any applicable health or medical law applicable to operating a 10X Health Center in your jurisdiction.
- 16.2.2 Except as otherwise provided in Section 16.2.1, we have the right to terminate this Agreement for the following breaches and defaults by giving notice of such termination stating the nature of the default; provided, however, that you may avoid termination by curing such default or failure (or by providing proof acceptable to us that you have made all reasonable efforts to cure such default or failure and shall continue to make all reasonable efforts to cure until a cure is effected if such default

or failure cannot reasonably be cured before the effective date of the termination) within the specified period:

- within three days of receiving notice of your failure to maintain insurance as specified in Section 15 of this Agreement;
- 16.2.2.2 within five days of receiving notice of your failure to pay any amounts due to us, one of our Affiliates or an approved supplier; or
- 16.2.2.3 within 30 days of receiving notice of any other default by you or upon your failure to comply with any mandatory specification, standard, or operating procedure prescribed in the Manual or otherwise prescribed in writing.
- 16.2.3 For any default of this Agreement which triggers our ability to terminate, we may as an alternative to termination, at our sole and absolute discretion:
 - 16.2.3.1 modify or completely eliminate any rights you may have with respect to the Designated Territory effectively immediately or on a new effective date in our sole discretion; or
 - 16.2.3.2 automatically and permanently transfer your clients to an existing 10X Health Center subject to applicable health laws and HIPAA.

16.3 Reinstatement and Extension

If provisions of this Agreement provide for periods of notice less than those required by applicable law, or provide for termination, cancellation or non-renewal other than in accordance with applicable law, we may reinstate or extend the term of this Agreement for the purpose of complying with applicable law by submitting a written notice to you without waiving any of our rights under this Agreement.

16.4 Right of Franchisor to Discontinue Services to Franchisee

If you are in breach of any obligation under this Agreement, and we deliver to you a notice of default or termination, we have the right to suspend our performance of any of our obligations under this Agreement until such time as you correct the breach.

16.5 Right of Franchisor to Operate Your Center

Following the delivery of a notice of default or termination, if necessary, in our discretion, we shall have the right, but not the obligation, to assume the operation of your Center until such time as you correct the breach if applicable. We charge a Management Fee as set forth in Section 3.10.

16.6 Cross-Default

Any default by Franchisee or its owners under any other agreement between Franchisor or its Affiliates as one party, and Franchisee or any of Franchisee's owners or Affiliates as the other party, shall be deemed a default of this Agreement, and Franchisor shall have the right, at its option, to terminate this Agreement and/or any other agreement, including, but not limited to the Development Agreement, between Franchisee and its owners on the one side and Franchisor or its affiliates on the other side, without affording Franchisee (or Developer if applicable) an opportunity to cure, effective immediately upon notice.

16.7 Conflict with Applicable Laws and Regulations

You acknowledge that if there is a conflict between the terms and conditions of this Agreement, our Manual, or any other specifications, standards, or operating procedure we require in connection with the operation of your Center, and any applicable federal or state laws or regulations which you, or any licensed professionals working for or at the 10X Health Center must observe or follow, including those relating to the practice of medicine, such laws or regulations shall control.

17. RIGHTS AND DUTIES UPON EXPIRATION OR TERMINATION

17.1 Actions to be Taken

Except as otherwise provided herein, upon termination, non-renewal or expiration, this Agreement and all rights granted hereunder to you shall terminate and you shall:

- 17.1.1 immediately cease to operate your Center and shall not thereafter, directly or indirectly, represent to the public or hold yourself out as a present or former 10X Health System franchisee;
- 17.1.2 cease to use the Trade Secrets or other Confidential Information, the System and the Marks, including, without limitation, all slogans, symbols, logos, advertising materials, stationery, forms, and any other items which display or are associated with the Marks;
- 17.1.3 take such action as may be necessary to cancel or assign to us, at our option, any assumed name or equivalent registration filed with state, city, or county authorities which contains the names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" or any other Mark, and you shall furnish us with evidence satisfactory to us of compliance with this obligation within thirty (30) days after termination or expiration of this Agreement;
- 17.1.4 pay all sums owing to us and any of our Affiliates. In the event of termination for any default, such sums shall include, but not be limited to, all damages, costs, and expenses, including reasonable attorneys' fees, unpaid Royalty Fees, loss of future Royalty Fee payments incurred by us as a result of any early termination of this Agreement, and any other amounts due to us or any Affiliate;

- 17.1.5 pay to us all costs and expenses, including reasonable attorneys' fees, incurred by us subsequent to the termination or expiration of your Center in obtaining injunctive or other relief for the enforcement of any provisions of this Agreement as set forth in Section 22.4;
- 17.1.6 immediately return to us the Manual, Trade Secrets, and all other Confidential Information, including records, files, instructions, brochures, agreements, and any other materials relating to the operation of your Center (all of which are acknowledged to be our property);
- 17.1.7 assign all telephone listings and numbers for your Center to us. You agree to notify the telephone company and all listing agencies of the termination or expiration of your right to use any telephone numbers or facsimile numbers associated with the Marks in any regular, classified or other telephone directory listing and shall authorize transfer of same according to the Conditional Assignment of Telephone Number attached as Schedule 10 to this Agreement;
- 17.1.8 if applicable, assign to us any interest which you have in any lease or sublease for your Center by executing the Franchisor Lease Rider attached as <u>Schedule 4</u> upon our request. In the event that we do not elect to exercise our option to acquire such lease or sublease, you shall make such modifications or alterations to the Accepted Location immediately upon termination or expiration of this Agreement as may be necessary to distinguish the appearance of said Accepted Location from that of other 10X Health Centers, and shall make such specific additional changes thereto as we may reasonably request for that purpose. In the event you fail or refuse to comply with these requirements, we shall have the right to enter upon the Accepted Location without being guilty of trespass or any other tort for the purpose of making or causing to be made such changes as may be required, at your expense, which expense you agree to pay upon demand;
- 17.1.9 if this Agreement is terminated by us for cause, we shall be entitled, as stipulated liquidated damages and not as a penalty and solely to compensate us for lost Royalty Fees for the period after termination of this Agreement, to a sum equal to the average Royalty Fees earned by us (even if not paid) per month over the twelve (12) month period preceding the date of termination (or, if the Center was not open throughout such 12 month period, then the average Royalty Fees earned by us per month for the period in which your Center was open), multiplied by 36 or the number of months remaining in the then-current term of this Agreement, whichever is less ("Liquidated Damages"). In the event a default of this Agreement by you caused the Royalty Fees earned to substantially decline during the period to be used to calculate average Royalty Fees earned, then we may use any other reasonable time period or method to calculate Liquidated Damages;
- 17.1.10 execute any legal document that may be necessary to effectuate the termination of this Agreement and shall furnish to us, within 30 days after the date of termination, written evidence satisfactory to us of your compliance with the foregoing obligations;

- 17.1.11 comply with all applicable covenants that, by their nature, survive expiration or termination of this Agreement, including those discussing confidentiality, non-competition, and non-solicitation, in this Agreement;
- 17.1.12 transfer any interests in existing client contracts to us or our designee; and
- 17.1.13 comply with all other applicable provisions of this Agreement.

17.2 Post-Termination Covenant Not to Compete

- 17.2.1 Franchisee Acknowledgement. You acknowledge that the restrictive covenants contained in this Section and in Section 7 are fair and reasonable and are justifiably required for purposes including, but not limited to, the following:
 - 17.2.1.1 to protect the Trade Secrets and other Confidential Information of Franchisor;
 - 17.2.1.2 to induce us to grant a 10X Health Center to you; and
 - 17.2.1.3 to protect us against our substantial costs in training you and your officers, directors, executives, and professional staff.
- 17.2.2 *In-Term and Post-Termination Non-Compete and Non-Solicit Agreement.* Except as otherwise approved in writing by us neither you, nor any holder of a legal or beneficial interest in Franchisee, nor any officer, director, executive, manager or member of the professional staff of Franchisee or any of their immediate family, shall, for themselves or through, on behalf of, or in conjunction with any other person, partnership or corporation, during the term of this Agreement and for a period of two years after the expiration or termination of this Agreement, regardless of the cause of termination, either directly or indirectly:
 - own, maintain, engage in, be employed by or serve as an officer, director, or principal of, lend money or extend credit to, lease/sublease space to, offer services or products (including identical or similar products offered by your Center) to or have any interest in or involvement with a Competitive Business located or operating (a) at or within a 25-mile radius of your Center, or (b) within a 25-mile radius of any other 10X Health Center in existence at the time of termination or expiration, or (c) any other business owned or operated by us in existence at the time of termination or expiration;
 - 17.2.2.2 solicit business from customers of your former 10X Health Center;
 - 17.2.2.3 contact or communicate with any of your suppliers or vendors for any purpose related to a Competitive Business;

- 17.2.2.4 solicit any of our employees, or any other 10X Health System franchisee for any competitive purpose, or knowingly solicit or induce such an employee or franchisee to violate any confidentiality, non-competition or franchise agreement; or
- 17.2.2.5 refrain from any activity set forth in Section 7.3.

17.3 Unfair Competition

If you operate any other business during and after the term of this Agreement that is not in violation of the in-term and post-term covenants, you shall not use any reproduction, counterfeit, copy or colorable imitation of the Marks, either in connection with such other business or the promotion thereof, that is likely to cause confusion, mistake or deception, or that is likely to dilute our rights in the Marks. You shall not utilize any designation of origin, description or representation that falsely suggests or represents an association or connection with us. This Section is not intended as an approval of your right to operate other businesses and in no way is it intended to contradict Sections 7.3, 17, 17.1 or 17.2. You shall make such modifications or alterations to your Center (including changing telephone and facsimile numbers) immediately upon termination or expiration of this Agreement as may be necessary to prevent any association between us or the System and any business subsequently operated by you or others at your Center. You shall make such specific additional changes to your Center as we may reasonably request for that purpose including, without limitation, removal of all physical and structural features identifying or distinctive to the System. If you fail or refuse to comply with the requirements of this Section, we have the right to enter upon your Center for the purpose of making or causing to be made such changes as may be required, at the expense of Franchisee, which expense you shall pay upon demand.

17.4 Franchisor's Option to Purchase Certain Business Assets

We have the right (but not the obligation), for a period of 30 days after termination or expiration of this Agreement, to purchase any or all assets of your Center including equipment, supplies and other inventory or equipment at the depreciated value calculated on a declining basis of accounting at the rate of 20% per annum or your cost (at our option), less any sums of money owed by you to us and less any sums of money necessary to upgrade and renovate the Accepted Location to meet our thencurrent standards for a 10X Health Center and less any sums necessary to acquire clear title to the lease or sublease interest. In the event that we are unable to agree on the value of said items, an independent appraiser shall be appointed by us to determine the value of the items based on the declining basis of accounting metric set forth in this Section. The determination of said appraiser shall be final and binding upon the parties. You shall pay the costs and expenses associated with the appointment of an independent appraiser.

17.5 Survival of Certain Provisions

All obligations of you and us, which expressly or by their nature survive the expiration or termination of this Agreement, shall continue in full force and effect subsequent to and notwithstanding their expiration or termination and until satisfied or by their nature expire.

18. TRANSFERABILITY OF INTEREST

18.1 Transfer by Franchisor

This Agreement and all rights and duties hereunder are fully transferable in whole or in part by us and such rights will inure to the benefit of any person or entity to whom transferred. Nothing contained in this Agreement shall require us to remain in the health and wellness business or to offer the same products or services, whether or not bearing our Marks, in the event that we exercise our rights under this Agreement to assign our rights in this Agreement.

18.2 Transfer by Franchisee to a Third Party

Your rights and duties as set forth in this Agreement, and the franchise herein granted, are personal to you (or your owners), and we have entered into this Agreement in reliance upon your personal or collective skill and financial ability. Accordingly, neither you nor any holder of a legal or beneficial interest in Franchisee may sell, assign, convey, give away, pledge, mortgage, sublicense or otherwise transfer, whether by operation of law or otherwise, any interest in this Agreement, your Center granted hereby, the assets of your Center or any part or all of the ownership interest in you without our prior written approval. The term "transfer" means any of the following: the sale of the assets of your Center; the sale, assignment, or conveyance of your stock, membership interest, membership units, or partnership units of your franchise to any third party; or the placement of your assets, stock, membership interest, partnership units, or membership units of your business into a business trust. Any purported transfer without such approval shall be null and void and shall constitute a material breach of this Agreement. If you are in compliance with this Agreement, our consent to such transfer shall be conditioned upon the satisfaction of the following requirements:

- 18.2.1 you have complied with the requirements set forth in Section 19;
- 18.2.2 all obligations owed to us, our subsidiaries, our affiliates, suppliers, and all other outstanding obligations relating to your Center, are fully paid and satisfied;
- 18.2.3 you and any transferring owners, if you are a business entity have executed a general release, in a same form as the General Release attached as <u>Schedule 8</u>, of any and all claims against us, including our officers, directors, shareholders, managers, members, partners, owners, employees and agents (in their corporate and individual capacities), including, without limitation, claims arising under federal, state or local laws, rules or ordinances, and any other matters incident to the termination of this Agreement or to the transfer of your interest herein or to the transfer of your ownership of all or any part of your Center, provided, however, that if a general release is prohibited, you shall give the maximum release allowed by law;
- 18.2.4 the prospective transferee has satisfied us that it meets our management, business and financial standards, and otherwise possesses the character and capabilities, including business reputation and credit rating, as we may require to demonstrate ability to own and operate your Center;

- 18.2.5 the transferee and, if we require, all persons owning any interest in the transferee, have executed the then-current franchise agreement for new franchisees, which may be substantially different from this Agreement, including different Royalty Fee and Brand Fund Contribution rates and other material provisions, and the franchise agreement then executed shall be for the term specified in such agreement;
- 18.2.6 the transferee has executed a general release, in a form the same as or similar to the General Release attached as <u>Schedule 8</u>, of any and all claims against us and our officers, directors, shareholders, managers, members, partners, owners, employees and agents (in their corporate and individual capacities), with respect to any representations regarding the franchise or the business conducted pursuant thereto or any other matter that may have been made to the transferee by Franchisee;
- 18.2.7 you have provided us with a complete copy of all contracts and agreements and related documentation between you and the prospective transferee relating to the intended sale or transfer of the franchise;
- 18.2.8 you have paid to us a fee in the amount equal to (i) \$2,500 if you are transferring your Center (or substantially all of its assets) to an existing 10X Health System franchisee; or (ii) 50% of the then-current Initial Franchise Fee if you are transferring to an unrelated third party;
- 18.2.9 the transferee, or all holders of a legal or beneficial interest in the transferee, has agreed to be personally bound jointly and severally by all provisions of this Agreement for the remainder of its term by executing a personal guaranty in such form as prepared by us;
- 18.2.10 you have agreed to be bound to the obligations of the new franchise agreement and to guarantee the full performance thereof by the transferee, if required by us;
- 18.2.11the transferee has obtained all necessary consents and approvals by third parties and all applicable federal, state and local laws, rules, ordinances and requirements applicable to the transfer have been complied with or satisfied;
- 18.2.12 you have, and if you are an entity, all of the holders of a legal and beneficial interest in Franchisee have executed and delivered to us a nondisclosure and non-competition agreement in a form satisfactory to us and in substance the same as the nondisclosure and non-competition covenants contained in Sections 7 and 17; and
- 18.2.13 the transferee agrees that the transferee, the transferee's Operating Principal(s) if a business entity and Manager(s) (if applicable) shall complete, to our satisfaction, a training program in substance similar to our initial training program prior to assuming the management of the day-to-day operation of your Center.

18.3 Transfer to a Controlled Entity

- 18.3.1 *Controlled Entity*. If you wish to transfer this Agreement or any interest herein to a corporation, limited liability company or other legal entity which shall be entirely owned by you ("Controlled Entity"), which Controlled Entity is being formed for the financial planning, tax or other convenience of Franchisee, our consent to such transfer shall be conditioned upon the satisfaction of the following requirements:
 - 18.3.1.1 the Controlled Entity is newly organized, and its charter or articles of formation provides that its activities are confined exclusively to the operation of your Center;
 - 18.3.1.2 Franchisee or all holders of a legal or beneficial interest in Franchisee own all of the equity and voting power of the outstanding stock or other capital interest in the Controlled Entity;
 - 18.3.1.3 all obligations of you to us or any Affiliate are fully paid and satisfied; provided, however, that neither you nor the Controlled Entity shall be required to pay a transfer fee as required pursuant to Section 18.2.8;
 - 18.3.1.4 the Controlled Entity has entered into a written agreement with us expressly assuming the obligations of this Agreement and all other agreements relating to the operation of your Center. If the consent of any other party to any such other agreement is required, you have obtained such written consent and provided the same to us prior to consent by us;
 - 18.3.1.5 all holders of a legal or beneficial interest in the Controlled Entity have entered into an agreement with us jointly and severally guaranteeing the full payment of the Controlled Entity's obligations to us and the performance by the Controlled Entity of all the obligations of this Agreement;
 - 18.3.1.6 each stock certificate or other ownership interest certificate of the Controlled Entity has conspicuously endorsed upon the face thereof a statement in a form satisfactory to us that it is held subject to, and that further assignment or transfer thereof is subject to, all restrictions imposed upon transfers and assignments by this Agreement; and
 - 18.3.1.7 copies of the Controlled Entity's articles of incorporation or organization, bylaws, operating agreement, federal tax identification number, and other governing regulations or documents, including resolutions of the board of directors authorizing entry into this Agreement, have been promptly furnished to us. Any amendment to any such documents shall also be furnished to us immediately upon adoption.

- 18.3.2 *Term of Transferred Franchise*. The term of the transferred franchise shall be the unexpired term of this Agreement, including all renewal rights, subject to any and all conditions applicable to such renewal rights.
- 18.3.3 *No Waiver.* We consent to a transfer of any interest in this Agreement, or of any ownership interest in your Center, shall not constitute a waiver of any claims we may have against the transferor or the transferee, nor shall it be deemed a waiver of our right to demand compliance with the terms of this Agreement.

18.4 Franchisor's Disclosure to Transferee

We have the right, without liability of any kind or nature whatsoever to you, to make available for inspection by any intended transferee of your Center all or any part of our records relating to this Agreement, your Center or to the history of the relationship of the parties hereto. You hereby specifically consent to such disclosure by us and shall release and hold us harmless from and against any claim, loss or injury resulting from an inspection of our records relating to your Center by an intended transferee identified by you.

18.5 For-Sale Advertising

You shall not, without our prior written consent, place in, on or upon the premises of your Center, or in any communication media, including the Internet, any form of advertising relating to the sale of your Center.

18.6 Transfer by Death or Incapacity

Upon the death or incapacity of Franchisee (if Franchisee is an individual) or any holder of a legal or beneficial interest in Franchisee (if Franchisee is a business entity), the appropriate representative of such person (whether administrator, personal representative or trustee) shall, within a reasonable time not exceeding 180 days following such event, transfer such individual's interest in your Center or in the Franchisee entity to a third party approved by us. Such transfers, including transfers by will or inheritance, shall be subject to the conditions for assignments and transfers contained in this Agreement. During such 180 day period, your Center must remain at all times under the primary management of an operator who otherwise meets our management qualifications. Following such a death or incapacity of such person, if necessary in our discretion, we shall have the right, but not the obligation, to assume operation of your Center until the deceased or incapacitated owner's interest is transferred to a third party approved by us. We shall be given access to your Center and shall not be held liable for trespass or any related tort. We may charge a management fee as stated in Section 16.5 for the period in which we operate your Center, and we shall be entitled to reimbursement of any expenses we incur that are not paid out of the operating cash flow of your Center.

19. RIGHT OF FIRST REFUSAL AND BUY-BACK

19.1 Submission of Offer

If you, or any of your owners, propose to sell or otherwise transfer (including a transfer by death or incapacity pursuant to Section 18.6) your Center (or any of its assets outside of the normal course of business), any ownership interest in the Franchisee entity or any ownership interest in your Center granted hereunder, you shall obtain and deliver a bona fide, executed written offer or proposal to purchase, along with all pertinent documents including any contract or due diligence materials, to us, except with regards to a sale or transfer to a family member. The offer must apply only to an approved sale of the assets or interests listed above and may not include any other property or rights of the Franchisee entity or any of your owners.

19.2 Franchisor's Right to Purchase

We shall, for 30 days from the date of delivery of all such documents, have the right, exercisable by written notice to you, to purchase the offered assets or interest for the price and on the same terms and conditions contained in such offer communicated to you. We have the right to substitute cash for the fair market value of any form of payment proposed in such offer. Our credit shall be deemed at least equal to the credit of any proposed buyer. After providing notice to you of our intent to exercise this right of first refusal, we shall have up to 60 days to close the purchase. We shall be entitled to receive from you all customary representations and warranties given by you as the seller of the assets or such ownership interest or, at our election, such representations and warranties contained in the proposal.

19.3 Non-Exercise of Right of First Refusal

If we do not exercise our right of first refusal within 30 days from the date of delivery of all such documents, the offer or proposal may be accepted by you, subject to our prior written approval as required by Section 18.2. Should the sale fail to close within 120 days after the offer is delivered to us, our right of first refusal shall renew and be implemented in accordance with this Section.

19.4 Sales or Transfers to Family Excepted

If you propose to sell or otherwise transfer your Center (or any of your assets outside of the normal course of business), any ownership interest in the Franchisee entity or any ownership interest in your Center granted hereunder to a member of Franchisee's (or your owners') family, then the terms and conditions of this Section shall be inapplicable. Nothing in this Section 19.4 shall be construed to relieve you from full compliance with the terms and conditions of Section 18.2 prior to a sale or transfer to family pursuant to this Section.

19.5 Franchisor Buy-Back

We shall have the right to purchase the assets of your Center after the first five years of operation at a multiple of five times earnings before interest, taxes, depreciation, and amortization (EBITDA) as of the date that written notice is sent to you exercising our buyback rights. The closing of the asset

sale shall take place within 60 days of the date written notice is sent by us to you exercising our option. We shall be responsible to prepare the asset sale documents, and you agree to cooperate with executing any necessary documents to effectuate the asset transfer.

20. BENEFICIAL OWNERS OF FRANCHISEE

20.1 Disclosure of Ownership Interests

You represent, and we enter into this Agreement with you in reliance upon such representation, that the individual(s) identified in <u>Schedule 6</u> of this Agreement is/are the holder(s) of a legal or beneficial interest (in the stated percentages) of the Franchisee entity ("**Owner(s)**"). All Owner(s) must be acting and must sign the Unlimited Guaranty and Assumption of Obligations attached as <u>Schedule 3</u> in his/her individual capacity.

20.2 Updates to Ownership

You agree that you will amend and modify <u>Schedule 6</u> upon any change in ownership interest of the Franchisee entity and you shall furnished a revised <u>Schedule 6</u> promptly to us to ensure that <u>Schedule 6</u> is at all times current, complete and accurate.

21. RELATIONSHIP AND INDEMNIFICATION

21.1 Relationship

This Agreement is purely a contractual relationship between the parties and does not appoint or make you an agent, legal representative, joint-venturer, partner, employee, servant, or independent contractor of Franchisor for any purpose whatsoever. You may not represent or imply to third parties that you are an agent of Franchisor, and you are in no way authorized to make any contract, agreement, warranty, or representation on behalf of Franchisor, or to create any obligation, express or implied, on our behalf. During the term of this Agreement, and any extension or renewal hereof, you shall hold yourself out to the public only as a franchisee and an owner and operator of your Center pursuant to a franchise license granted by us. You shall take such affirmative action as may be necessary to do so including, without limitation, exhibiting a notice of that fact in a conspicuous place on all forms, stationery or other written materials, the content of which we have the right to specify. You shall also conspicuously identify yourself as the independent owner of your business in all business communications, such as email signatures, and on any documents, materials or information released by you. You shall ensure all employees, vendors and contractors receive actual notice of the correct legal name of their employer or the party with whom they have contracted, which is Franchisee and not Franchisor. Under no circumstances shall we be liable for any act, omission, contract, debt, nor any other obligation of you. We shall in no way be responsible for any injuries to persons or property resulting from the operation of your Center. Any third-party contractors and vendors retained by you to convert or construct the premises are independent contractors of you alone.

21.2 Standard of Care

This Agreement does not establish a fiduciary relationship between the parties. Unless otherwise specifically provided in this Agreement with respect to certain issues, whenever this Agreement requires you to obtain our written consent or permits you to take any action or refrain from taking any action, we are free to act in our own self-interest without any obligation to act reasonably, to consider the impact on you or to act subject to any other standard of care limiting our right, except as may be provided by statute or regulation.

21.3 Indemnification

You shall hold harmless and indemnify us, our Affiliates, all holders of a legal or beneficial interest in Franchisor and all officers, directors, executives, managers, members, partners, owners, employees, agents, successors and assigns (collectively "Franchisor Indemnities") from and against all losses, damages, fines, costs, expenses or liability (including reasonable attorneys' fees and all other costs of litigation) incurred in connection with any action, suit, demand, claim, investigation or proceeding, or any settlement thereof, which arises from or is based upon your (a) ownership or operation of your Center; (b) violation, breach or asserted violation or breach of any federal, state or local law, regulation or rule including all applicable health laws governing the operation of your Center; (c) breach of any representation, warranty, covenant, or provision of this Agreement or any other agreement between you and us (or an Affiliate); (d) defamation, libel or slander of us or the System; (e) acts, errors or omissions committed or incurred in connection with your Center; (f) acts, errors or omissions committed or occurring in connection with the sale or transfer of this Agreement, the assets of your Center or any ownership interest in you or the use or occupancy of your Center; (g) infringement or misuse of a third party's trademark, patent, copyright or other intellectual property; or (h) infringement, violation or alleged infringement or violation of any Mark, patent or copyright or any misuse of the Trade Secrets or other Confidential Information. The obligations of this Section shall expressly survive the termination of this Agreement.

21.4 Right to Retain Counsel

You shall give us immediate notice of any such action, suit, demand, claim, investigation, or proceeding that may give rise to a claim for indemnification by a Franchisor Indemnity. We have the right to retain counsel of our own choosing in connection with any such action, suit, demand, claim, investigation or proceeding. In order to protect persons, property, our reputation or the goodwill of others, we have the right to, at any time without notice, take such remedial or corrective actions as it deems expedient with respect to any action, suit, demand, claim, investigation or proceeding if, in our sole judgment, there are grounds to believe any of the acts or circumstances listed above have occurred. If our exercise of our rights under this Section causes any of your insurers to refuse to pay a third-party claim, all cause of action and legal remedies you might have against such insurer shall automatically be assigned to us without the need for any further action on either party's part. Under no circumstances shall we be required or obligated to seek coverage from third parties or otherwise mitigate losses in order to maintain a claim against you. The failure to pursue such remedy or mitigate such loss shall in no way reduce the amounts recoverable by us from you.

22. GENERAL CONDITIONS AND PROVISIONS

22.1 No Waiver

No failure of ours to exercise any power reserved to it hereunder, or to insist upon strict compliance by you with any obligation or condition hereunder, and no custom nor practice of the parties in variance with the terms hereof, shall constitute a waiver of our right to demand exact compliance with the terms of this Agreement. Waiver by us of any particular default by you shall not be binding unless in writing and executed by us and shall not affect nor impair our right with respect to any subsequent default of the same or of a different nature. Subsequent acceptance by us of any payment(s) due shall not be deemed to be a waiver by us of any preceding breach by you of any terms, covenants or conditions of this Agreement.

22.2 Injunctive Relief

As any breach by you of any of the restrictions contained in Sections 6, 7, and 17 would result in irreparable injury to us, and as the damages arising out of any such breach would be difficult to ascertain, in addition to all other remedies provided by law or in equity, we shall be entitled to seek injunctive relief (whether a restraining order, a preliminary injunction or a permanent injunction) against any such breach, whether actual or contemplated, without the necessity of posting security or bond and you shall be responsible for our reasonable attorneys' fees incurred in pursuing the same. Our right to seek injunctive relief will not affect the parties' waiver of jury trial and the arbitration requirements set forth herein. Our rights herein shall include pursuing injunctive relief through arbitration or in a state or federal court in our discretion.

22.3 Notices

All notices required or permitted under this Agreement shall be in writing and shall be deemed received: (a) at the time delivered by hand to the recipient party (or to an officer, director or partner of the recipient party); (b) on the next business day after transmission by facsimile or other reasonably reliable electronic communication system; (c) two business days after being sent via guaranteed overnight delivery by a commercial courier service; or (d) five business days after being sent by Registered Mail, return receipt requested. Either party may change their address by a written notice sent in accordance with this Section 22.3. All notices, payments and reports required by this Agreement shall be sent to us at the following address, or at such other address as we may provide:

10X Health Franchising, LLC 2920 NE 207th Street, #901 Miami, FL 33180

With a copy to:

Greenspoon Marder LLP Attn: Franchise Law Practice Group 2255 Glades Road, Suite 400-E Boca Raton, FL 33431 All notices to Franchisee shall be sent to the address set forth on Page 1 of this Agreement.

22.4 Cost of Enforcement or Defense

You agree to pay us all damages, costs and expenses (including without limitation reasonable attorneys' fees, arbitration fees, discovery costs, and all other related expenses) that we incur before expiration and termination to enforce or defend any provision in this Agreement including your non-payment of fees due to us and/or non-compliance of any System standard. You further agree to pay us all damages, costs and expenses (including without limitation reasonable attorneys' fees, arbitration fees, discovery costs, and all other related expenses) that we incur after the termination or expiration of the franchise granted under this Agreement in: (a) obtaining injunctive or other relief for the enforcement of any provisions of this Agreement (including without limitation Sections 9 and 17 above); and/or (b) successfully prosecuting any actions and/or defending a claim from you that we misrepresented the terms of this Agreement, fraudulently induced you to sign this Agreement, that the provisions of this Agreement are not fair, were not properly entered into, and/or that the terms of this Agreement (as it may be amended by its terms) do not exclusively govern the parties' relationship. If we are required to enforce or defend this Agreement or any claim arising out of the franchise relationship in a judicial or arbitration proceeding, we shall be entitled to reimbursement of our costs, including reasonable accounting and attorneys' fees, in connection with such proceeding if we are deemed the prevailing party or if you bring an action and voluntarily dismiss it. We shall be entitled to all attorneys' fees and costs associated with you bringing an action in the incorrect forum or venue.

22.5 Unlimited Guaranty and Assumption of Obligations

All holders of a legal or beneficial interest in the Franchisee entity of 5% or greater shall be required to execute, as of the date of this Agreement, the Unlimited Guaranty and Assumption of Obligations attached as <u>Schedule 3</u>, through which such holders agree to assume and discharge all of your obligations under this Agreement and to be personally liable hereunder for all of the same.

22.6 Approvals

Whenever this Agreement requires the prior approval or consent of us, you shall make a timely written request to us for such approval and, except as otherwise provided herein, any approval or consent granted shall be effective only if in writing. We make no warranties or guarantees upon which you may rely and assumes no liability or obligation to you or any third party to which it would not otherwise be subject, by providing any waiver, approval, advice, consent or services to you in connection with this Agreement, or by reason of any neglect, delay or denial of any request for approval.

22.7 Entire Agreement

This Agreement, its schedules and the documents referred to herein shall be construed together and constitute the entire, full, and complete agreement between us and you concerning the subject matter hereof and shall supersede all prior agreements. You agree that no representation, oral or otherwise, has induced you to execute this Agreement, and there are no representations (other than those within our Disclosure Document), inducements, promises or agreements, oral or otherwise, between the

parties not embodied herein, which are of any force or effect with respect to the matters set forth in or contemplated by this Agreement or otherwise. No amendment, change or variance from this Agreement shall be binding on either party unless executed in writing by both parties. However, nothing in this Agreement or any related agreement is intended to disclaim the representations made in the Disclosure Document or its exhibits or amendments.

22.8 Severability and Modification

Except as noted below, each paragraph, part, term, and provision of this Agreement shall be considered severable. If any paragraph, part, term, or provision herein is ruled to be unenforceable, unreasonable, or invalid, such ruling shall not impair the operation of or affect the remaining portions, paragraphs, parts, terms and provisions of this Agreement, and the latter shall continue to be given full force and effect and bind the parties; and such unenforceable, unreasonable, or invalid paragraphs, parts, terms or provisions shall be deemed not part of this Agreement. If we determine that a finding of invalidity adversely affects the basic consideration of this Agreement, we have the right to, at our option, terminate this Agreement. Notwithstanding the above, each of the covenants contained in Sections 7 and 17 shall be construed as independent of any other covenant or provision of this Agreement. If all or any portion of any such covenant is held to be unenforceable, unreasonable, or invalid, then it shall be amended to provide for limitations on disclosure of Trade Secrets or other Confidential Information or on competition to the maximum extent provided or permitted by law.

22.9 Construction

All captions and headings herein are intended solely for the convenience of the parties, and none shall be deemed to affect the meaning or construction of any provision hereof.

22.10 Force Majeure

Whenever a period of time is provided in this Agreement for either party to perform any act, except pay monies, neither party shall be liable nor responsible for any delays due to strikes, lockouts, casualties, acts of God, war, terrorism, governmental regulation, pandemic or other causes beyond the reasonable control of the parties, and the time period for the performance of such act shall be extended for the amount of time of the delay. This clause shall not result in an extension of the term of this Agreement. During any applicable force majeure event, you shall be required to pay all weekly or monthly fees due to us timely unless otherwise notified in writing by us.

22.11 Timing

Time is of the essence. Except as set forth in Section 22.10, failure to perform any act within the time required or permitted by this Agreement shall be a material breach.

22.12 Withholding Payments

You shall not, for any reason, withhold payment of any Royalty Fees or other amounts due to us or one of our Affiliates or suppliers. You shall not withhold or offset any amounts, damages or other monies allegedly due to you against any amounts due to us. No endorsement or statement on any

payment for less than the full amount due to us will be construed as an acknowledgment of payment in full, or an accord and satisfaction, and we have the right to accept and cash any such payment without prejudice to our right to recover the full amount due, or pursue any other remedy provided in this Agreement or by law. We have the right to apply any payments made by you against any of your past due indebtedness as we deem appropriate. We shall set off sums we might owe to you against any unpaid debts owed by you to us.

22.13 Further Assurances

Each party to this Agreement will execute and deliver such further instruments, contracts, forms or other documents, and will perform such further acts, as may be necessary or desirable to perform or complete any term, covenant or obligation contained in this Agreement.

22.14 Third Party Beneficiaries

Anything to the contrary notwithstanding, nothing in this Agreement is intended, nor shall be deemed, to confer upon any person or legal entity other than Franchisor or Franchisee, and their respective successors and assigns as may be contemplated by this Agreement, any rights or remedies under this Agreement.

22.15 Multiple Originals

Both parties will execute multiple copies of this Agreement, and each executed copy will be deemed an original.

23. DISPUTE RESOLUTION

23.1 Choice of Law

This Agreement is effective upon its acceptance in Florida by our authorized officer. Except to the extent this Agreement or any particular dispute is governed by the U.S. Trademark Act of 1946 (Lanham Act, 15 U.S.C. Section 1051 and the sections following it) or other federal law, Florida law governs all claims that in any way relate to or arise out of this Agreement or any of the dealings of the parties. However, no laws regulating the sale of franchises or governing the relationship between franchisor and franchisee shall apply unless the jurisdictional requirements of such laws are met independently of this paragraph. References to any law or regulation also refer to any successor laws or regulations and any implementing regulations for any statute, as in effect at the relevant time. References to a governmental agency also refer to any successor regulatory body that succeeds to the function of such agency.

23.2 Jurisdiction and Venue

Franchisee and Franchisor each consent and irrevocably submit to the exclusive jurisdiction and venue of the state and federal courts of competent jurisdiction in Miami, Florida, for any claims that in any way relate to or arise out of this Agreement or any of the dealings of the parties, except those required to be submitted to arbitration, and waive any objection to the jurisdiction and venue of such courts.

This exclusive choice of jurisdiction and venue provision does not restrict the ability of the parties to confirm or enforce judgments or awards in any appropriate jurisdiction.

23.3 Jury Waiver

IN ANY TRIAL BETWEEN ANY OF THE PARTIES AS TO ANY CLAIMS, YOU AGREE TO WAIVE YOUR RIGHTS TO A JURY TRIAL AND INSTEAD HAVE SUCH ACTION TRIED BY A JUDGE.

23.4 Class Action Waiver

YOU AGREE TO BRING ANY CLAIMS, IF AT ALL, INDIVIDUALLY AND YOU SHALL NOT JOIN SUCH CLAIM WITH CLAIMS OF ANY OTHER PERSON OR ENTITY (EVEN IF YOU COMMONLY OWN SAID ENTITY) NOR SHALL YOU BRING, JOIN OR PARTICIPATE IN A CLASS OR COLLECTIVE ACTION AGAINST US WITH OTHER FRANCHISEES OR OTHER PERSONS OR ENTITIES.

23.5 Limitation of Damages

FRANCHISEE WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY RIGHT OR CLAIM FOR ANY PUNITIVE OR EXEMPLARY DAMAGES AGAINST THE FRANCHISOR AND AGREES THAT IF THERE IS A DISPUTE, FRANCHISEE WILL BE LIMITED TO THE RECOVERY OF ACTUAL DAMAGES SUSTAINED BY IT WHICH SHALL NOT EXCEED AND SHALL BE LIMITED TO THE REFUND OF FRANCHISEE'S INITIAL FRANCHISE FEE AND ROYALTY FEES PAID. FRANCHISEE WAIVES AND DISCLAIMS ANY RIGHT TO CONSEQUENTIAL DAMAGES IN ANY ACTION OR CLAIM AGAINST FRANCHISOR CONCERNING OR RELATED TO THIS AGREEMENT OR THE FRANCHISE RELATIONSHIP.

23.6 Limitation of Actions

FRANCHISEE AGREES TO BRING ANY CLAIMS AGAINST FRANCHISOR, IF AT ALL, WITHIN ONE YEAR OF THE OCCURRENCE OF THE FACTS GIVING RISE TO SUCH CLAIMS OR ONE YEAR FROM THE DATE ON WHICH YOU OR WE KNEW OR SHOULD HAVE KNOWN, IN THE EXERCISE OF REASONABLE DILIGENCE, OF THE FACTS GIVING RISE TO SUCH CLAIMS, WHICHEVER OCCURS FIRST, AND THAT ANY ACTION NOT BROUGHT WITHIN THIS PERIOD SHALL BE BARRED AS A CLAIM, COUNTERCLAIM, DEFENSE, OR SET-OFF EXCEPT FOR CLAIMS FOR: (A) INDEMNIFICATION; OR (B) UNAUTHORIZED USE OF THE CONFIDENTIAL INFORMATION OR MARKS. HOWEVER, THIS PROVISION DOES NOT LIMIT OUR RIGHT TO TERMINATE THIS AGREEMENT IN ANY WAY.

23.7 Prior Notice of Claims

As a condition precedent to commencing an action for any legal claim brought by you, you must notify us within 30 days after the occurrence of the violation or breach, and failure to timely give such notice

shall preclude any claim for damages and serve as a condition precedent to filing an action in court or in arbitration against us.

23.8 Internal Dispute Resolution

As a mandatory condition precedent prior to you taking any legal or other action against us, or our owners, officer and directors, whether for damages, injunctive, equitable or other relief (including, but not limited to, rescission), based upon any alleged act or omission of ours, you shall first give us and our Affiliates 90 days prior written notice and opportunity to cure such alleged act or omission, or to resolve such matter.

23.9 Mediation and Arbitration

23.9.1 Mediation. Except for actions brought by us against you for non-payment of fees and for claims by us seeking injunctive relief against you, the parties agree to submit any claim, controversy or dispute between or involving us or any of our affiliates (and our and their respective shareholders, officers, directors, agents, representatives and/or employees) and you (and your agents, representatives and/or employees, as applicable) arising out of or related to: (a) this Agreement or any other agreement between us and you or our and your respective affiliates; (b) our relationship with you; (c) the validity of this Agreement or any other agreement between you and us or our and your respective affiliates; or (d) any System standard, to non-binding mediation at a place that we designate within 5 miles of where our principal office is located at the time of the demand for mediation is made in Miami, Florida. The mediation shall be conducted by either a mutually agreed-upon mediator or, failing such agreement within a reasonable period of time (not to exceed 15 days) after either party has notified the other of their desire to seek mediation, by the American Arbitration Association in accordance with its Commercial Mediation Procedures. Absent agreement to the contrary, the mediator shall be experienced in the mediation of disputes between franchisors and franchisees. You and we agree that any statements made by either you or us in any such mediation proceeding will not be admissible in any subsequent arbitration or legal proceeding or otherwise disclosed by either you or us to any third party who, except to the extent a third party is a participant in the mediation proceeding. Each party will bear its own costs and expenses of conducting the mediation and share equally the costs of any third parties who are required to participate. However, the parties must immediately and contemporaneously submit the dispute for non-binding mediation. If the parties are unable to resolve the claim, controversy or dispute within 90 days after the mediator has been chosen, then, unless such time period is extended by the written agreement of the parties, either party may bring a legal proceeding under this Section. The mediation provisions of this Agreement are intended to benefit and bind certain third-party non-signatories, and all of your and our owners and affiliates. Any mediation proceeding conducted pursuant to this sub-section and any settlement or agreement arising therefrom shall be kept confidential between the parties, except for any settlement disclosure we are legally required to make within a franchise disclosure document. The parties intend for any mediation proceeding to be both private and confidential. Any third parties who

are required to participate in a mediation proceeding must be bound by the same confidentiality obligations as the parties.

23.9.2 Arbitration. EXCEPT FOR ACTIONS BROUGHT BY US AGAINST YOU FOR NON-PAYMENT OF FEES OR ACTIONS BY US SEEKING INJUNCTIVE RELIEF AGAINST YOU, ANY DISPUTE ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, IF NOT RESOLVED BY THE INTERNAL DISPUTE RESOLUTION AND MEDIATION PROCEDURES DESCRIBED ABOVE, MUST BE DETERMINED BY ARBITRATION IN MIAMI, FLORIDA, OR WHERE OUR PRINCIPAL OFFICES ARE LOCATED AT THE TIME THE DEMAND FOR ARBITRATION IS FILED BY THE AMERICAN ARBITRATION ASSOCIATION ("AAA"). THIS ARBITRATION CLAUSE WILL NOT DEPRIVE US OF ANY RIGHT WE MAY OTHERWISE HAVE TO SEEK INJUNCTIVE RELIEF FROM A COURT OF COMPETENT JURISDICTION. THE FLORIDA-BASED ARBITRATOR MUST HAVE SUBSTANTIAL EXPERIENCE IN FRANCHISE LAW AND WITH COMMERCIAL DISPUTES. THE PARTIES AGREE THEY WILL ASK THAT THE ARBITRATOR LIMIT DISCOVERY TO THE GREATEST EXTENT POSSIBLE CONSISTENT WITH BASIC FAIRNESS IN ORDER TO MINIMIZE THE TIME AND EXPENSE OF ARBITRATION. IF PROPER NOTICE OF ANY HEARING HAS BEEN GIVEN, THE ARBITRATOR WILL HAVE FULL POWER TO PROCEED TO TAKE EVIDENCE OR TO PERFORM ANY OTHER ACTS NECESSARY TO ARBITRATE THE MATTER IN THE ABSENCE OF ANY PARTY WHO FAILS TO APPEAR. THE ARBITRATOR WILL HAVE NO POWER TO: (A) STAY THE EFFECTIVENESS OF ANY PENDING TERMINATION OF FRANCHISE; (B) ASSESS PUNITIVE DAMAGES AGAINST EITHER PARTY; OR (C) MAKE ANY AWARD THAT MODIFIES OR SUSPENDS ANY LAWFUL PROVISION OF THIS AGREEMENT. THE PARTY AGAINST WHOM THE ARBITRATORS RENDER A DECISION MUST PAY ALL EXPENSES OF ARBITRATION AND REASONABLE ATTORNEYS' FEES. THE REASONED AWARD BY THE ARBITRATOR SHALL BE BINDING. ANY COURT OF COMPETENT JURISDICTION MAY ENTER JUDGMENT UPON ANY AWARD. THE PARTIES AGREE AND INTEND THAT AN ARBITRATION WILL BE KEPT BOTH PRIVATE AND CONFIDENTIAL BETWEEN THEM. AT THE OUTSET OF ANY ARBITRATION, THE PARTIES WILL SEEK THE ENTRY OF A PROTECTIVE ORDER FROM THE ARBITRATOR, PROTECTING ALL PLEADINGS, MOTIONS, EXHIBITS, DEPOSITION TRANSCRIPTS, DISCOVERY REQUESTS AND RESPONSES, DOCUMENTS, AWARDS, ORDERS, DECISIONS AND REPORTS FROM DISCLOSURE BY THE PARTIES, THE ARBITRATOR, AND ANY NON-PARTY WITNESSES OR OTHER PARTICIPANTS. ADDITIONALLY, ANY FINAL AWARD SHALL REITERATE SUCH ORDER OF PROTECTION, EXCEPT FOR THE TERMS OF AN AWARD WHICH WE ARE LEGALLY REQUIRED TO DISCLOSE IN A FRANCHISE DISCLOSURE DOCUMENT, OR DISCLOSURES IN CONNECTION WITH JUDICIAL PROCEEDINGS ANCILLARY TO THE

ARBITRATION, SUCH AS A JUDICIAL CHALLENGE TO, OR ENFORCEMENT OF, AN AWARD, AND UNLESS OTHERWISE REQUIRED BY LAW.

23.10 Waiver of Bond

You agree that if we are forced to bring suit to enforce any provision of this Agreement, you agree to waive any requirement that we post bond to obtain a temporary, preliminary, or permanent injunction to enforce these duties.

23.11 Arbitration Fees

If we are the substantially prevailing party in arbitration, you agree to reimburse our costs and attorney fees, as well as the arbitration costs and fees, incurred in pursuing or defending the claims against you or us including all mediation and investigation costs and expenses. In any arbitration filed by you where we have no substantive counterclaim against you, you are required to advance and pay all fees to the AAA and the arbitrator.

23.12 Third Party Beneficiaries

Our officers, directors, members, shareholders, agents, and employees are express third-party beneficiaries of the terms of the dispute resolution provisions contained herein.

23.13 Release of Prior Claims

By executing this Agreement, you, individually and on behalf of your heirs, legal representatives, successors and assigns, and each assignee of this Agreement by accepting assignment of the same, forever releases and discharges Franchisor and our officers, directors, employees, agents and servants, including our subsidiary and affiliated corporations, their respective officers, directors, employees, agents and servants, from any and all claims relating to or arising under this Agreement or any other agreement between the parties executed prior to the date of this Agreement including, but not limited to, any and all claims, whether presently known or unknown, suspected or unsuspected, arising under the franchise, securities or antitrust laws of the United States or of any state or territory thereof, misrepresentation, fraud, inducement, and any claim arising in tort.

23.14 No Personal Liability

You agree that fulfillment of any and all of our obligations written in this Agreement or based on any oral communications that may be ruled to be binding in a court of law will be our sole responsibility and none of our agents, representatives, nor any individuals associated with our franchise company will be personally liable to you for any reason. This is an important part of this Agreement. You agree that nothing that you believe you have been told by us or our representatives will be binding unless it is written in this Agreement. Do not sign this Agreement if there is any question concerning its contents or any representations made.

24. ACKNOWLEDGMENTS

24.1 Receipt of this Agreement and the Franchise Disclosure Document

You represent and acknowledge that you have received this Agreement and our Disclosure Document at least fourteen (14) calendar days prior to the date on which this Agreement was executed. **Initial:**

24.2 True and Accurate Information

You represent that all information set forth in any and all applications, financial statements, and submissions to us is true, complete, and accurate in all respects, and you acknowledge that we are relying upon the truthfulness, completeness, and accuracy of such information. **Initial:** [

24.3 No Violation of Other Agreements

You represent that your execution of this Agreement will not violate any other agreement or commitment to which you or any holder of a legal or beneficial interest in the Franchisee entity is a party. **Initial:** [

24.4 Healthcare Laws and Regulations

You understand, acknowledge and agree that you have been advised before signing this Agreement that you must independently evaluate and interpret, with your own legal counsel, applicable health laws and regulations as they relate to the ownership and structure of your Center in your jurisdiction. By signing this Agreement, you agree that you have complied with this requirement and release us from any liability associated with your compliance or non-compliance with applicable health and medical laws. Initial:

24.5 Providing Medical Services

You understand, acknowledge and agree that nothing in this Agreement, the Manual or otherwise shall be interpreted as authorizing you to exert control over the delivery of medical services and that such practice shall only be administered by licensed medical professionals. You further understand, acknowledge and agree that you are solely and exclusively responsible to ensure that your Center's medical professionals are appropriately credentialed. **Initial:** [

IN WITNESS WHEREOF the parties hereto, intending to be legally bound hereby have duly executed this Agreement.

10X HEALTH FRANCHISING, LLC	FRANCHISEE:
Signature:	Franchisee Name:
Print Name:	Signature:
Title:	Print Name:
Date:	Title:
	Date:

SCHEDULE 1 TO THE FRANCHISE AGREEMENT FRANCHISE FEE, ACCEPTED LOCATION, TERRITORY AND OPENING DATE

INITIAL FRANCHISE FEE: \$	
ACCEPTED LOCATION AN	ND DESIGNATED TERRITORY
The Accepted Location is aCenter. The A	Accepted Location is a under this Agreement will be:
you will select the site for your Center is [subjec	ted and approved, the geographic area within which to change in our discretion]:
The Designated Territory under this Agreement	_
mile-radius around Accepted Location	
☐ Check if map is attached.	
OPENING DATE	::
10X HEALTH FRANCHISING, LLC	FRANCHISEE:
Signature:	Franchisee Name:
Print Name:	Signature:
Title:	Print Name:
Date:	Title:
	Deter

SCHEDULE 2 TO THE FRANCHISE AGREEMENT NONDISCLOSURE AND NON-COMPETITION AGREEMENT

This " Agreement " made as of the da	y of, 20, is by and between
("Franchisee," "we," "us," or "o	ur'') and
("Individual," "you," or "your").	, -

WITNESETH:

WHEREAS, Franchisee is a party to that certain Franchise Agreement dated ("Franchise Agreement") by and between Franchisee and the Franchisor, 10X Health Franchising, LLC ("Company"); and

WHEREAS, Franchisee desires Individual to have access to and review certain Trade Secrets and other Confidential Information, which are more particularly described below; and

WHEREAS, Franchisee is required by the Franchise Agreement to have Individual execute this Agreement prior to providing Individual access to said Trade Secrets and other Confidential Information; and

WHEREAS, Individual understands the necessity of not disclosing any such information to any other party or using such information to compete against Company, Franchisee or any other franchisee of Company in any business that (i) offers the same or similar health and wellness services and products as a 10X Health Center under any service system (ii) in which Trade Secrets and other Confidential Information (as defined below) could be used to the disadvantage of Franchisee, or Company, any affiliate of Company or Company's other franchisees (hereinafter, "Competitive Business"); provided, however, that the term "Competitive Business" shall not apply to any business operated by Franchisee under a Franchise Agreement with Company.

NOW, THEREFORE, in consideration of the mutual promises and undertakings set forth herein, and intending to be legally bound hereby, the parties hereby mutually agree as follows:

1. Trade Secrets and Confidential Information

- 1.1 Individual understands Franchisee possesses and will possess Trade Secrets and other Confidential Information that are important to its business.
- 1.2 For the purposes of this Agreement, a "**Trade Secret**" is information in any form (including, but not limited to, materials and techniques, technical or non-technical data, formulas, patterns, compilations, programs, devices, methods, techniques, drawings, processes, financial data, financial plans, product plans, passwords, lists of actual or potential customers or suppliers) related to or used in the 10X Health Center that is not commonly known by or available to the public and that information: (i) derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (ii) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

- 1.3 For the purposes of this Agreement "Confidential Information" means technical and non-technical information used in or related to 10X Health Centers that is not commonly known by or available to the public, including, without limitation, Trade Secrets and information contained in the Operations Manual and training guides and materials. In addition, any other information identified as confidential when delivered by Franchisee shall be deemed Confidential Information. Confidential Information shall not include, however, any information that: (i) is now or subsequently becomes generally available to the public through no fault of Individual; (ii) Individual can demonstrate was rightfully in its possession, without obligation of nondisclosure, prior to disclosure pursuant to this Agreement; (iii) is independently developed without the use of any Confidential Information; or (iv) is rightfully obtained from a third party who has the right, without obligation of nondisclosure, to transfer or disclose such information.
- 1.4 Any information expressly designated by Company or Franchisee as "**Trade Secrets**" or "**Confidential Information**" shall be deemed such for all purposes of this Agreement, but the absence of designation shall not relieve Individual of his or her obligations hereunder in respect of information otherwise constituting Trade Secrets or Confidential Information. Individual understands Franchisee's providing of access to the Trade Secrets and other Confidential Information creates a relationship of confidence and trust between Individual and Franchisee with respect to the Trade Secrets and other Confidential Information.

2. Confidentiality/Non-Disclosure

- 2.1 Individual shall not communicate or divulge to (or use for the benefit of) any other person, firm, association, or corporation, with the sole exception of Franchisee, now or at any time in the future, any Trade Secrets or other Confidential Information. At all times from the date of this Agreement, Individual must take all steps reasonably necessary and/or requested by Franchisee to ensure that the Confidential Information and Trade Secrets are kept confidential pursuant to the terms of this Agreement. Individual must comply with all applicable policies, procedures and practices that Franchisee has established and may establish from time to time with regard to the Confidential Information and Trade Secrets.
- 2.2 Individual's obligations under paragraph 2(a) of this Agreement shall continue in effect after termination of Individual's relationship with Franchisee, regardless of the reason or reasons for termination, and whether such termination is voluntary or involuntary, and Franchisee is entitled to communicate Individual's obligations under this Agreement to any future customer or employer to the extent deemed necessary by Franchisee for protection of its rights hereunder and regardless of whether Individual or any of its affiliates or assigns becomes an investor, partner, joint venturer, broker, distributor or the like in a 10X Health Center.

3. Non-Competition

- During the term of Individual's relationship with Franchisee and for a period of two years after the expiration or termination of Individual's relationship with Franchisee, regardless of the cause of expiration or termination, Individual shall not, directly or indirectly, divert or attempt to divert any business or customer of Franchisee or the Company or any licensed 10X Health Center to any Competitive Business, by direct or indirect inducement or otherwise, or do or perform, directly or indirectly, any other act injurious or prejudicial to the goodwill associated with the Company's trade names "10X HealthTM", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" and such other trademarks, service marks, trade dress, designs, graphics, logos, emblems, insignia, fascia, slogans, drawings and other commercial symbols as the Company's uniform standards, methods, procedures and specifications for the establishment and operation of 10X Health System franchised businesses.
- 3.2 During the term of Individual's relationship with Franchisee, Individual shall not, directly or indirectly, develop, own, manage, operate, be employed by or have any interest in a Competitive Business or offer Competitive Business services without the express written consent of Franchisee and the Company.
- 3.3 For a period of two years after the term of Individual's relationship with Franchisee, regardless of the cause of termination, Individual shall not, directly or indirectly, develop, own, manage, operate, be employee by or have any interest in a Competitive Business or offer Competitive Business services anywhere within a 25-mile radius of any 10X Health Center without the express written consent of Franchisee and the Company.
- 3.4 At no time shall Individual, directly or indirectly, solicit or otherwise attempt to induce or influence any employee or other business associate of Franchisee, Company or any other 10X Health Center to violate a non-disclosure or non-competition agreement to which such employee or business associate is a party.

4. Reasonableness of Restrictions

Individual acknowledges that each of the terms set forth herein, including the restrictive covenants, is fair and reasonable and is reasonably required for the protection of Franchisee, Company, and Company's Trade Secrets and other Confidential Information, the Company's business system, network of franchises and trade and service marks, and Individual waives any right to challenge these restrictions as being overly broad, unreasonable or otherwise unenforceable. If, however, a court of competent jurisdiction determines that any such restriction is unreasonable or unenforceable, then Individual shall submit to the reduction of any such activity, time period or geographic restriction necessary to enable the court to enforce such restrictions to the fullest extent permitted under applicable law. It is the desire and intent of the parties that the provisions of this Agreement shall be enforced to the fullest extent permissible under the laws and public policies applied in any jurisdiction where enforcement is sought.

5. Relief for Breaches of Confidentiality, Non-Solicitation, and Non-Competition

Individual further acknowledges that an actual or threatened violation of the covenants contained in this Agreement will cause Franchisee and Company immediate and irreparable harm, damage and injury that cannot be fully compensated for by an award of damages or other remedies at law. Accordingly, Franchisee and/or Company shall be entitled, as a matter of right, to an injunction from any court of competent jurisdiction restraining any further violation by Individual of this Agreement without any requirement to show any actual damage or to post any bond or other security. Such right to an injunction shall be cumulative and in addition to, and not in limitation of, any other rights and remedies that Franchisee and Company may have at law or in equity.

6. Dispute Resolution

- 6.1 **Choice of Law.** Except as to claims governed by federal law, Florida law governs all claims that in any way relate to or arise out of this Agreement or any of the dealings of the parties ("**Claims**").
- 6.2 **Jurisdiction and Venue.** You and we agree that venue and jurisdiction for any Claims, except those required to be submitted to arbitration, shall be proper solely in the state and federal court nearest to our corporate headquarters in Miami, Florida.
- 6.3 **Jury Waiver.** In any trial between any of the parties as to any Claims, you and we agree to waive our rights to a jury trial and instead have such action tried by a judge.
- 6.4 **Class Action Waiver.** You agree to bring any Claims, if at all, individually and you shall not join such claim with claims of any other person or entity or bring, join or participate in a class action against us.
- 6.5 **Punitive Damages Waiver.** As to any Claims, you and we agree to waive our rights, if any, to seek or recover punitive damages.
- 6.6 **Limitation of Actions.** You agree to bring any Claims against us, if at all, within one year of the occurrence of the facts giving rise to such Claims, and that any action not brought within this period shall be barred as a claim, counterclaim, defense, or set-off.
- 6.7 **Prior Notice of Claims.** As a condition precedent to commencing an action for a Claim, you must notify us within 30 days after the occurrence of the violation or breach, and failure to timely give such notice shall preclude any claim for damages.
- 6.8 **Internal Dispute Resolution.** You must first bring any Claim to our CEO, after providing notice as set forth in Section 6(g) above. You must exhaust this internal dispute resolution procedure before you may bring your Claim before a third party.
- 6.9 **Mediation and Arbitration.** Before you may bring any Claim against us, you agree to try for a period of 60 days to mediate such claim before a mutually agreed to mediator in the city or county where our headquarters are located. If we cannot

mutually agree on a mediator, you and we agree to use the mediation services of the American Arbitration Association ("AAA"), and split any AAA and mediator fees equally. If mediation is unsuccessful and you decide to pursue a legal claim against us, you agree to bring such claim solely in binding arbitration conducted in the city or county of our headquarters in accordance with the Commercial Arbitration Rules of the American Arbitration Association then in effect. The proceedings will be held by a single arbitrator. The decision of the arbitrator will be final and binding upon the parties. Judgment upon the award rendered by the arbitrator may be entered in any court having personal and subject matter jurisdiction.

- 6.10 **Waiver of Bond.** You agree that if we are forced to bring suit to enforce any provision of this Agreement, you agree to waive any requirement that we post bond to obtain a temporary, preliminary, or permanent injunction to enforce these duties.
- 6.11 **Attorney Fees.** If we are the substantially prevailing party as to any Claims, you agree to reimburse our costs and attorney fees incurred in pursuing or defending the Claims.

7. Miscellaneous

- 7.1 This Agreement constitutes the entire Agreement between the parties with respect to the subject matter hereof. This Agreement supersedes any prior agreements, negotiations and discussions between Individual and Franchisee. This Agreement cannot be altered or amended except by an agreement in writing signed by the duly authorized representatives of the parties.
- 7.2 This Agreement shall be effective as of the date this Agreement is executed and shall be binding upon the successors and assigns of Individual and shall inure to the benefit of Franchisee, its subsidiaries, successors and assigns. Company is an intended third-party beneficiary of this Agreement with the independent right to enforce the confidentiality and non-competition provisions contained herein.
- 7.3 The failure of either party to insist upon performance in any one or more instances upon performance of any terms and conditions of this Agreement shall not be construed a waiver of future performance of any such term, covenant or condition of this Agreement and the obligations of either party with respect thereto shall continue in full force and effect.
- 7.4 In the event that any part of this Agreement shall be held to be unenforceable or invalid, the remaining parts hereof shall nevertheless continue to be valid and enforceable as though the invalid portions were not a part hereof.
- 7.5 This Agreement may be modified or amended only by a written instrument duly executed by Individual, Franchisee and Company.
- 7.6 The existence of any claim or cause of action Individual might have against Franchisee or Company will not constitute a defense to the enforcement by Franchisee or Company of this Agreement.

INDIVIDUAL CERTIFIES THAT HE OR SHE HAS READ THIS AGREEMENT CAREFULLY AND UNDERSTANDS AND ACCEPTS THE OBLIGATIONS THAT IT IMPOSES WITHOUT RESERVATION. NO PROMISES OR REPRESENTATIONS HAVE BEEN MADE TO SUCH PERSON TO INDUCE THE SIGNING OF THIS AGREEMENT.

THE PARTIES ACKNOWLEDGE THAT THE COMPANY IS A THIRD-PARTY BENEFICIARY TO THIS AGREEMENT AND THAT THE COMPANY SHALL BE ENTITLED TO ENFORCE THIS AGREEMENT WITHOUT THE COOPERATION OF THE FRANCHISEE. INDIVIDUAL AND FRANCHISEE AGREE THAT THIS AGREEMENT CANNOT BE MODIFIED OR AMENDED WITHOUT THE WRITTEN CONSENT OF THE COMPANY.

IN WITNESS WHEREOF, Franchisee has hereunto caused this Agreement to be executed by its duly authorized officer, and Individual has executed this Agreement, all being done in duplicate originals with one original being delivered to each party as of the day and year first above written.

FRANCHISEE:
Ву:
Its:
INDIVIDUAL:
Signature:
Name Printed:

SCHEDULE 3 TO THE FRANCHISE AGREEMENT UNLIMITED GUARANTY AND ASSUMPTION OF OBLIGATIONS

THIS UNLIMITED GUARANTY AND ASSUMPTION OF OBLIGATIONS (this
"Guaranty") is given on by
, , , , , , , , , , , , , , , , , , , ,
In consideration of, and as an inducement to, the execution of that certain Franchise
Agreement dated herewith ("Franchise Agreement") by 10X Health
Franchising, LLC ("Franchisor"), each of the undersigned hereby personally and unconditionally
guarantees to Franchisor and its successors and assigns, for the term of the Agreement and thereafter
as provided in the Agreement, that("Franchisee") shall punctually pay
and perform each and every undertaking, agreement and covenant set forth in the Agreement. Each
of the undersigned shall be personally bound by, and personally liable for, Franchisee's (a) financia
and operational obligations under the Franchise Agreement (and Development Agreement if
applicable) and (b) breach of any provision in the Franchise Agreement (and Development Agreement
if applicable), including those relating to monetary obligations, operational obligations, and obligations
to take or refrain from taking specific actions or engaging in specific activities, such as those
contemplated by Sections 6, 7, and 17 of the Franchise Agreement. Each of the undersigned waives
(a) acceptance and notice of acceptance by Franchisor of the foregoing undertakings; (b) notice of
demand for payment of any indebtedness or non-performance of any obligations hereby guaranteed
(c) protest and notice of default to any party with respect to the indebtedness or non-performance of
any obligations hereby guaranteed; (d) any right it may have to require that an action be brought against
Franchisee (or Developer) or any other person as a condition of liability; and (e) any and all other
notices and legal or equitable defenses to which it may be entitled.

Each of the undersigned consents and agrees that: (a) the undersigned's direct and immediate liability under this Guaranty shall be joint and several; (b) the undersigned shall render any payment or performance required under the Franchise Agreement (and/or Development Agreement if applicable) upon demand if Franchisee (or Developer) fails or refuses punctually to do so; (c) such liability shall not be contingent or conditioned upon pursuit by Franchisor of any remedies against Franchisee or any other person or entity; and (d) such liability shall not be diminished, relieved or otherwise affected by any extension of time, credit or other indulgence which Franchisor may from time to time grant to Franchisee or to any other person including, without limitation, the acceptance of any partial payment or performance, or the compromise or release of any claims, none of which shall in any way modify or amend this Guaranty, which shall be continuing and irrevocable during the term of the Franchise Agreement.

This Guaranty represents the entire agreement and understanding of these parties concerning the subject matter hereof, and supersedes all other prior agreements, understandings, negotiations and discussions, representations, warranties, commitments, proposals, offers and contracts concerning the subject matter hereof, whether oral or written.

Successors and Assigns; Death of Guarantor. This Guaranty shall be binding upon Guarantor and his or her heirs, executors, administrators, successors and assigns and shall inure to the benefit of Franchisor and its successors, endorsees, transferees and assigns. Without limiting any other provision hereof, Guarantor expressly agrees that Guarantor's death shall not serve as a revocation of or otherwise affect the guaranty made hereunder and that Guarantor's estate and heirs shall continue to

be liable hereunder with respect to any Guaranteed Obligations created or arising after Guarantor's death.

The validity, interpretation and enforcement of this Guaranty and any dispute arising out of the relationship between Guarantor and Franchisor, whether in contract, tort, equity or otherwise, shall be governed by the internal laws of the State of Florida (without giving effect to principles of conflicts of law).

This Guaranty shall apply in equal force to any Development Agreement signed by Guarantor or an affiliated entity owned by Guarantor in conjunction with the Franchise Agreement and/or Development Agreement. Specifically, Guarantor shall render any payment or performance required under the Development Agreement upon demand if the Developer fails or refuses punctually to do so.

<u>Dispute Resolution</u>. You agree to be bound by the Dispute Resolution provisions found in Section 23 of any Franchise Agreement between the Franchisor and Franchisee as if set forth herein and as being equally applicable to this Guaranty and the dealings of the parties hereunder. Specifically, Guarantor agrees to arbitrate any and all claims arising under or relating to the Franchise Agreement and the franchise relationship of the parties in Miami, Florida, and that Miami, Florida, is the sole and exclusive jurisdiction and venue for any such claims.

IN WITNESS WHEREOF, this Guaranty has been entered into the day and year first before written.

PERSONAL GUARANTOR:	PERSONAL GUARANTOR:
Personally and Individually (Printed Name)	Personally and Individually (Printed Name)
Personally and Individually (Signature)	Personally and Individually (Signature)
HOME ADDRESS	HOME ADDRESS
TELEPHONE NO.:	TELEPHONE NO.:
PERCENTAGE OF OWNERSHIP IN FRANCHISEE:%	PERCENTAGE OF OWNERSHIP IN FRANCHISEE: %

SCHEDULE 4 FRANCHISOR LEASE RIDER

FRANCHISOR'S RIDER TO LEASE

THIS RIDER TO LEASE (" Rider ") is made as of	, by and
among ("Landlord"),	·
("Tenant") and 10X Health Franchising, LLC, 2920 NE 207	7 th Street, #901, Miami, Florida 33180
("Franchisor").	
This Rider supplements and forms a part of that certain	in lease between Landlord and Tenant,
dated (the "Lease"; any and	d all references to the Lease shall be
deemed to include this Rider) for the leased premises located a	nt
(the "Leased Premises"). This Rider is entered into in con	nnection with Franchisor's grant of a
franchise to Tenant to operate a franchised business at the Leas	sed Premises and is intended to provide
Tenant the right to assign the Lease to Franchisor and to p	provide Franchisor the opportunity to
preserve the Leased Premises as a health and wellness center	operated under Franchisor's brand in
the event of any termination of the Lease or any franchise agree	ement between Franchisor and Tenant.
Landlord agrees that Franchisor will have the right, but not the	obligation, to assume the Lease on the
terms, covenants and conditions hereinafter set forth. All c	apitalized terms used herein, but not
defined herein, shall have the same meanings as set forth in the	E Lease.

ARTICLE - I DEFAULT BY TENANT UNDER THE LEASE

SECTION 1.01. Landlord will send Franchisor copies of all written notices of default that it gives to Tenant at the same time Landlord gives such written notices to Tenant.

SECTION 1.02. If Tenant fails to cure a Tenant default under the Lease after the giving of any required default notice and passage of any applicable cure period, then Landlord shall so notify Franchisor and Franchisor or any or to a parent, subsidiary or affiliate of Franchisor (a "Franchisor Party") will have the right and the option (but not the obligation), by giving written notice to Landlord within five (5) business days after receipt of Landlord's notice that Tenant is in default under the Lease and has failed to cure the default within the applicable cure period set forth in the Lease, to (a) cure any such default on behalf of Tenant, or (b) request Landlord consent to the assumption of the Lease provided that Franchisor or such Franchisor Party cures all existing defaults of Tenant under the Lease and assumes in writing the obligations of Tenant under the Lease.

ARTICLE - II TERMINATION OF TENANT'S FRANCHISE AGREEMENT

In the event of the termination of Tenant's franchise agreement for the Leased Premises as a result of Tenant's breach thereof, Franchisor shall have the right to request Landlord consent to the assumption of the Lease by giving written notice to Landlord and Tenant of its election to so succeed to Tenant's interest under the Lease, within five business days after the date of the termination of such franchise

agreement, provided that Franchisor cures all existing defaults of Tenant under the Lease and assumes in writing the obligations of Tenant under the Lease. A party, whether Franchisor or any Franchisor Party, that assumes the Lease pursuant to Section 1.02(b) above or this Article II is sometimes referred to herein as an "Assuming Franchisor Party".

ARTICLE III OBTAINING POSSESSION OF THE LEASED PREMISES

Landlord will, at no cost or expense to Landlord, cooperate and reasonably assist with any Assuming Franchisor Party in gaining possession of the Leased Premises if such Assuming Franchisor Party has delivered to Landlord a fully executed assumption of the Lease pursuant to Section 1.02(b) above or Article II above.

ARTICLE IV ADDITIONAL PROVISIONS

SECTION 4.01. Tenant shall remain liable to Landlord for all of its obligations under the Lease, notwithstanding any assignment of the Lease to an Assuming Franchisor Party. Such Assuming Franchisor Party shall be entitled to recover from Tenant all amounts it pays to Landlord to cure Tenant's defaults under the Lease, including interest and reasonable collection costs.

SECTION 4.02. After an Assuming Franchisor Party assumes Tenant's interest in the Lease, unless otherwise agreed to in writing, such Assuming Franchisor Party will pay, perform and be bound by all of the duties and obligations of the Lease applicable to Tenant that accrue after such assumption, except that such Assuming Franchisor Party shall not be required to assume or be bound by the terms of any amendment to the Lease executed by Tenant without obtaining Franchisor's prior written approval, which approval shall not be unreasonably withheld by Franchisor.

SECTION 4.03. After an Assuming Franchisor Party assumes Tenant's interest in the Lease, Franchisor or such Franchisor Party will not be subject to any provision of the Lease that requires the Tenant to (a) continuously operate a business in the Leased Premises during the fifteen (15) days immediately following the date on which the Assuming Franchisor Party executes the assumption of the Lease if the Leased Premises is closed for remodeling or while Franchisor or the applicable Franchisor Party is seeking to obtain and train a new employees to operate a franchised business in the Leased Premises, or (b) make any payment to Landlord for any excess rent or other consideration that is greater than the rent and other charges payable under the Lease.

SECTION 4.04. After an Assuming Franchisor Party assumes Tenant's interest in the Lease, such Assuming Franchisor Party may, with Landlord's consent, which shall not be unreasonably withheld, conditioned or delayed, sublet or assign the Leased Premises to a franchisee of Franchisor who meets Franchisor's financial qualifications and requirements (a "Replacement Franchisee"). It shall not be deemed "unreasonable" for Landlord to require any proposed assignee or additional guarantor of the Lease to have a net worth equal to or greater than that of Tenant or any current guarantor and/or to have equivalent or greater business and operating expertise with regard to the Permitted Use and the market in which the Leased Premises are located. In the event of such a sublease or assignment, Franchisor shall deliver to Landlord (a) a copy of such Replacement Franchisee's application for the franchise, including but not limited to personal and financial information that Landlord customarily

requires from all of its tenants, (b) as applicable, a copy of the sublease or a copy of the assumption agreement pursuant to which such Replacement Franchisee assumes the Lease and agrees to observe the terms, conditions and agreements on the part of tenant to be performed under the Lease (a "Replacement Franchisee Assumption Agreement") and (c) a Rider To Lease in the same form as this Rider, to be executed among Landlord, Franchisor and the applicable Replacement Franchisee (a "New Rider").

SECTION 4.05. If the Lease is terminated and the Franchisor does not exercise its option to assume the Lease, Tenant agrees, upon receipt of written demand from Franchisor to promptly remove signs decor and other items which Franchisor reasonably requests to be removed as being distinctive and indicative of Franchisor's trademarks and trade dress. Franchisor may enter upon the Leased Premises without being guilty of trespass or tort to affect such de-identification if Tenant fails to do so within ten days after receipt of written demand from Franchisor, provided, however, Franchisor shall promptly, at its sole cost and expense, repair, to Landlord's reasonable satisfaction, all damage caused to the Leased Premises in connection with such de-identification of the Leased Premises. Tenant shall defend, indemnify and hold Landlord harmless from and against any claims arising from Franchisor's de-identification of the Leased Premises.

SECTION 4.06. BY EXECUTING THIS RIDER, FRANCHISOR DOES NOT HEREBY ASSUME ANY LIABILITY WITH RESPECT TO THE LEASED PREMISES OR ANY OBLIGATION AS TENANT UNDER THE LEASE, UNLESS AND UNTIL FRANCHISOR EXPRESSLY ASSUMES SUCH LIABILITY AND/OR OBLIGATION AS HEREIN ABOVE DESCRIBED.

SECTION 4.07. All notices hereunder shall be delivered by certified mail or nationally recognized overnight courier to the addresses described in the Lease or to such other addresses as any party hereto may, by written notice, instruct that notices be given. In the case of Franchisor, notices shall be sent to 10X Health Franchising, LLC, 2920 NE 207th Street, #901, Miami, FL 33180 with a copy to Greenspoon Marder, LLP, 2255 Glades Road, Suite 400-E, Boca Raton, FL 33431, until further notice.

SECTION 4.08. Landlord and Tenant agree that each of them shall provide written notice to Franchisor in the event of any change in their respective addresses. Franchisor shall provide written notice to Landlord and Tenant in the event of any change in Franchisor's address.

LANDLORD:	TENANT/FRANCHISEE:
Ву:	Ву:
Name:	Name:
Title:	Title:
Date:	Date:

FRANCHISOR:

10X HEALTH FRANCHISING, LLC

By: ______

Name: _____

Title: _____

SCHEDULE 5 TO THE FRANCHISE AGREEMENT ACH PAYMENT AGREEMENT

FRANCHISEE NAME:

AUTHORIZATION AGREEMENT FOR ACH Payments
(I/we) do hereby authorize 10X Health Franchising, LLC, hereinafter named the " Franchisor ", to initiate (debit or credit) entries to (my/our) (Checking Account / Savings Account) as indicated and named below as the depository financial institution, hereafter named FINANCIAL INSTITUTION pursuant to the terms of the Franchise Agreement by and between us and the Franchisor.
(I/we) acknowledge that the origination of ACH transactions to my (my/our) account must comply with the provisions of U.S. law. Furthermore, if any such debit(s) should be returned NSF, (I/we) authorize the Franchisor to collect such debit(s) by electronic debit and subsequently collect a returned debit NSF fee of \$100.00 per occurrence by electronic debit from my account identified below. In the event all funds and interests are not received by Franchisor within five days from presentment and intended withdrawal from our account by Franchisor, then we will be deemed in default of the Franchise Agreement. We further agree to pay all reasonable costs of collection including but not limited to reasonable attorney's fees and court costs incurred by Franchisor. I am a duly authorized check signer on the financial institution account identified below, and authorize all of the above as evidenced by my signature below.
CHECK (ACH) INFORMATION ROUTING NUMBER:
ACCOUNT NÚMBER:
DEPOSITORY NAME:
BRANCH:
CITY: STATE:ZIP:
COMPANY NAME:
FIRST NAME/LAST NAME:
BILLING ADDRESS:
BILLING ADDRESS:STATEZIP
PHONE NUMBER:
CUSTOMER NUMBER:
SIGNATURE ON FILE:
PHONE OR EMAIL APPROVAL AUTHORIZATION NUMBER:
FRANCHISEE:
By:
Name:
Title:
Date:

SCHEDULE 6 TO THE FRANCHISE AGREEMENT HOLDERS OF LEGAL OR BENEFICIAL INTEREST IN FRANCHISEE; OPERATING PRINCIPAL

Operating Principal(s): Name: Name: Position/Title: Position/Title: Home Address: Home Address: Telephone No.: Telephone No.: E-mail address: E-mail address: Percentage of ownership: ______% Percentage of ownership: ______% Holders of Legal or Beneficial Interest: Name: Name: ______Position/Title: _____ Position/Title: Home Address: Home Address: Telephone No.: Telephone No.: E-mail address: E-mail address: Percentage of ownership: _____% Percentage of ownership: _____% Name: Position/Title: Position/Title: Home Address: Home Address: Telephone No.: ______E-mail address: ______ Telephone No.: ______E-mail address: ______ Percentage of ownership: _____% Percentage of ownership: _____% FRANCHISEE: By: _____ Name: Title: _____ Date:

SCHEDULE 7 TO THE FRANCHISE AGREEMENT STATE ADDENDA TO THE FRANCHISE AGREEMENT

CALIFORNIA ADDENDUM
TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below

control.

Section 16.2 is deleted and in its place are substituted the following:

16.2.1 Termination by Us Without Right to Cure. We may terminate this Agreement

without notice and the opportunity to cure for any of the following reasons:

(a) The franchisee or the business to which the franchise relates has been judicially determined

to be insolvent, all or a substantial part of the assets thereof are assigned to or for the benefit of any

creditor, or the franchisee admits his or her inability to pay his or her debts as they come due;

(b) The franchisee abandons the franchise by failing to operate the business for five

consecutive days during which the franchisee is required to operate the business under the terms of

the franchise, or any shorter period after which it is not unreasonable under the facts and

circumstances for the franchisor to conclude that the franchisee does not intend to continue to operate

the franchise, unless such failure to operate is due to fire, flood, earthquake, or other similar causes

beyond the franchisee's control;

(c) The franchisor and franchisee agree in writing to terminate the franchise;

(d) The franchisee makes any material misrepresentations relating to the acquisition of the

franchise business or the franchisee engages in conduct which reflects materially and unfavorably upon

the operation and reputation of the franchise business or system;

(e) The franchisee fails, for a period of 10 days after notification of noncompliance, to comply

with any federal, state, or local law or regulation, including, but not limited to, all health, safety,

building, and labor laws or regulations applicable to the operation of the franchise;

(f) The franchisee, after curing any failure in accordance with Section 16.2.2 engages in the

same noncompliance whether or not such noncompliance is corrected after notice;

1

(g) The franchisee breaches the franchise agreement three or more times in a 12-month period, whether or not corrected after notice;

(h) The franchised business or business premises of the franchise are seized, taken over, or foreclosed by a government official in the exercise of his or her duties, or seized, taken over, or foreclosed by a creditor, lienholder, or lessor, provided that a final judgment against the franchisee remains unsatisfied for 30 days (unless a supersedeas or other appeal bond has been filed); or a levy of execution has been made upon the license granted by the franchise agreement or upon any property

(i) The franchisee is convicted of a felony or any other criminal misconduct which is relevant to the operation of the franchise;

used in the franchised business, and it is not discharged within five days of such levy;

(j) The franchisee fails to pay any franchise fees or other amounts due to the franchisor or its affiliate within five days after receiving written notice that such fees are overdue; or

(k) The franchisor makes a reasonable determination that continued operation of the franchise by the franchisee will result in an imminent danger to public health or safety.

16.2.2 Termination by Us with Opportunity to Cure. We may terminate this Agreement, after sending you notice and a 60-day opportunity to cure, for any other breach of this Agreement.

FRANCHISEE:	10X HEALTH FRANCHISING, LI	LC
Ву:	Ву:	
Date:	Date:	

HAWAII ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

1. Section 3.1.1 of the Franchise Agreement shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its pre-opening obligations to franchisees and franchisee has commenced operations of its Center.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
By:	Ву:
Date:	Date:

ILLINOIS ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

- 1. Illinois law governs the Franchise Agreement.
- 2. In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a franchise agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a franchise agreement may provide for arbitration to take place outside of Illinois.
- 3. Franchisee rights upon termination and non-renewal are set forth in sections 19 and 20 of the Illinois Franchise Disclosure Act.
- 4. In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.
- 5. Section 3.1.1 of the Franchise Agreement shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its pre-opening obligations to franchisees and franchisee has commenced operations of its Center. The Illinois Attorney General's Office has imposed this deferral requirement due to Franchisor's financial condition.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
Ву:	By:
Date:	Date:

MARYLAND ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

- 1. Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.
- 2. A general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.
- 3. This franchise agreement provides that disputes are resolved through arbitration. A Maryland franchise regulation states that it is an unfair or deceptive practice to require a franchisee to waive its right to file a lawsuit in Maryland claiming a violation of the Maryland Franchise Law. In light of the Federal Arbitration Act, there is some dispute as to whether this forum selection requirement is legally enforceable.
- 4. All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

FRANCHISEE:	10X HEALTH FRANCHISING, LLO
Ву:	By:
Date:	Date:

MINNESOTA ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

- Minn. Stat. §80C.21 and Minn. Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreements can abrogate or reduce (1) any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C, or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.
- With respect to franchises governed by Minnesota law, the franchisor will comply with Minn. Stat. Sec. 80C.14 Subds. 3, 4, and 5 which require (except in certain specified cases), that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement and that consent to the transfer of the franchise will not be unreasonably withheld.
- The franchisor will protect the franchisee's rights to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name.
- Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statutes 80C.12, Subd. 1(g).
- Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.
- The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J.
 - Also, a court will determine if a bond is required.
- Section 3.1.1 of the Franchise Agreement shall be supplemented to state: In Minnesota, the Initial Franchise Fee will be deferred until we have satisfied our pre-opening obligations and you commence your Franchised Business.
- Section 3.9 of the Franchise Agreement is amended to include that the insufficient funds fee shall be capped at \$30.

Any Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5.

FRANCHISEE:	10X HEALTH FRANCHISING, LL
By:	By:
Date:	Date:

NORTH DAKOTA ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

- 1. You are not required to sign a general release upon renewal of the franchise agreement.
- 2. The franchise agreement is amended to also provide as follows:
 - "Covenants not to compete are generally considered unenforceable in the State of North Dakota."
- 3. The provisions concerning choice of law, jurisdiction and venue, jury waiver, and waiver of punitive damages are hereby deleted and in their place is substituted the following language:
 - "You agree to bring any claim against us, including our present and former employees, agents, and affiliates, which in any way relates to or arises out of this Agreement, or any of the dealings of the parties hereto, solely in arbitration before the American Arbitration Association."
 - 4. North Dakota law governs any cause of action arising out of the franchise agreement.
- 5. Any requirement in the Franchise Agreement that requires you to pay all costs and expenses incurred by us in enforcing the agreement is void. Instead, the prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.
- 6. Section 3.1.1 of the Franchise Agreement shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its pre-opening obligations to franchisees and franchisee has commenced operations of its Center.
- 7. Section 17 of the Franchise Agreement is modified and deletes the obligation of franchisees to consent to termination or liquidated damages.
- 8. Section 23 of the Franchise Agreement is modified and amended to provide that all arbitration or mediation required under the Franchise Agreement shall be at a location agreeable to all parties and may not be remote from the franchisee's Center.
- 9. Section 23 to the Franchise Agreement shall be modified to state that the statute of limitations under North Dakota law shall apply.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
By:	By:
Date:	Date:

RHODE ISLAND ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

- 1. If the franchise agreement contains any provisions that conflict with the Rhode Island Franchise Investment Act, the provisions of this Addendum shall prevail to the extent of such conflict.
- 2. Any provision in the franchise agreement restricting jurisdiction or venue to a forum outside of Rhode Island is void with respect to a claim otherwise enforceable under the Rhode Island Franchise Investment Act.
- 3. Any provision in the franchise agreement requiring the application of the laws of a state other than Rhode Island is void with respect to a claim otherwise enforceable under the Rhode Island Franchise Investment Act.
- 4. The Rhode Island Franchise Investment Act stipulates that you cannot release or waive any rights granted under this Act. Any provision of this franchise agreement, which constitutes a waiver of rights granted under the Act, is superseded.
- 5. You agree to bring any claim against us, including our present and former employees and agents, which in any way relates to or arises out of this Agreement, or any of the dealings of the parties hereto, solely in arbitration before the American Arbitration Association.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
By:	By:
Date:	Date:

SOUTH DAKOTA ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

1. The Franchise Agreement is clarified to also indicate that 50% of the initial franchise fee and 50% of royalties are deemed paid for the use of our Marks and 50% are deemed paid for our training, support, and franchise system.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
Ву:	By:
Date:	Date:

VIRGINIA ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

Section 3.1.1 of the Franchise Agreement is amended to state the following: The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the Initial Franchise Fee and other initial payments owed by franchisees to the Franchisor until the Franchisor has completed its pre-opening obligations under the Franchise Agreement.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
By:	Ву:
Date:	Date:

WASHINGTON ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

The state of Washington has a statute, RCW 19.100.180, which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal rights of your franchise. There may also be court decisions that may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration or mediation involving a franchise purchased in Washington, the arbitration or mediation site will be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration or mediation, or as determined by the arbitrator or mediator at the time of arbitration or mediation. In addition, if litigation is not precluded by the Franchise Agreement, a franchisee may bring an action or proceeding arising out of or in connection with the sale of franchises, or a violation of the Washington Franchise Investment Protection Act, in Washington.

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW shall prevail.

A release or waiver of rights executed by a franchisee may not include rights under the Washington Franchise Investment Protection Act or any rule or order thereunder except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, or rights or remedies under the Act such as a right to a jury trial, may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

Pursuant to RCW 49.62.020, a noncompetition covenant is void and unenforceable against an employee, including an employee of a franchisee, unless the employee's earnings from the party seeking enforcement, when annualized, exceed \$100,000 per year (an amount that will be adjusted annually for inflation). In addition, a noncompetition covenant is void and unenforceable against an independent contractor of a franchisee under RCW 49.62.030 unless the independent contractor's earnings from the party seeking enforcement, when annualized, exceed \$250,000 per year (an amount that will be adjusted annually for inflation). As a result, any provisions contained in the Franchise Agreement or elsewhere that conflict with these limitations are void and unenforceable in Washington. RCW 49.62.060 prohibits a franchisor from restricting, restraining, or prohibiting a franchisee from (i) soliciting or hiring any employee of a franchisee of the same franchisor or (ii) soliciting or hiring any employee of the franchisor. As a result, any such provisions contained in the Franchise Agreement or elsewhere are void and unenforceable in Washington.

Section 3.1.1 of the Franchise Agreement shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its initial pre-opening obligations

to franchisees and franchisee has opened for business.

Section 22.4 of the Franchise Agreement shall be amended to state that the franchisee shall only be liable for the cost of enforcement if Franchisor is the substantially prevailing party in an action.

Schedule 8 of the Franchise Agreement shall be amended to state that the General Release does not apply to claims arising under the Franchise Investment Protection Act, chapter 19.100 RCW, or the rules adopted thereunder in accordance with RCW 19.100.220(2).

The undersigned does hereby acknowledge receipt of this addendum.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
Ву:	By:
Date:	Date:

WISCONSIN ADDENDUM TO THE FRANCHISE AGREEMENT

If any of the terms of the Franchise Agreement are inconsistent with the terms below, the terms below control.

- 1. If the Franchise Agreement contains any provision that conflict with the Wisconsin Fair Dealership Law, the provisions of this Addendum shall prevail to the extent of such conflict.
- 2. The Franchise Agreement is amended to also include the following language:

With respect to franchises governed by Wisconsin law, the Wisconsin Fair Dealership Law applies to most, if not all, franchise agreements and prohibits the termination, cancellation, non-renewal or the substantial change of the competitive circumstances of a dealership agreement without good cause. That Law further provides that 90 days' prior written notice of a proposed termination, etc. must be given to the dealer. The dealer has 60 days to cure the deficiency and if the deficiency is cured, the notice is void.

FRANCHISEE:	10X HEALTH FRANCHISING, LLC
Ву:	By:
Date:	Date:

SCHEDULE 8 TO THE FRANCHISE AGREEMENT GENERAL RELEASE

THIS GENERAL RELEASE is made and given on this day of, 20 by, ("RELEASOR") an individual/corporation/
limited liability company/partnership with a principal address of, in consideration of:
the execution by 10X Health System, LLC, a Delaware limited liability corporation ("RELEASEE"), of a successor Franchise Agreement or other renewal documents renewing the franchise (the "Franchise") granted to RELEASOR by RELEASEE pursuant to that certain Franchise Agreement (the "Franchise Agreement") between RELEASOR and RELEASEE; or
RELEASEE'S consent to RELEASOR'S assignment of its rights and duties under the Franchise Agreement; or
RELEASEE'S consent to RELEASOR'S assumption of rights and duties under the Franchise Agreement;
and other good and valuable consideration, the adequacy of which is hereby acknowledged, and accordingly RELEASOR hereby releases and discharges RELEASEE, RELEASEE's officers, directors, shareholders, managers, members, partners, owners, employees and agents (in their corporate and individual capacities), and RELEASEE's successors and assigns, from any and all causes of action, suits, debts, damages, judgments, executions, claims and demands whatsoever, in law or in equity, that RELEASOR and RELEASOR's heirs, executors, administrators, successors and assigns had, now have or may have, upon or by reason of any matter, cause or thing whatsoever from the beginning of the world to the date of this RELEASE arising out of or related to the Franchise or the Franchise Agreement, including, without limitation, claims arising under federal, state and local laws, rules and ordinances. This General Release shall not be amended or modified unless such amendment or modification is in writing and is signed by RELEASOR and RELEASEE.
IN WITNESS WHEREOF, RELEASOR has executed this General Release as of the date first above written.
RELEASOR:
By:
Name:
Title:
(or, if an individual) Signed:
Name printed:

SCHEDULE 9 TO THE FRANCHISE AGREEMENT SBA ADDENDUM

SOP 50 10 5(J) Appendix 9



ADDENDUM TO FRANCHISE¹ AGREEMENT

THIS ADDENDUM ("Addendum") is made and entered into on	, 20, by and
between	_("Franchisor"), located
at	, and
	("Franchisee"), located
at	
Franchisor and Franchisee entered into a Franchise Agreement on	the U. S. Small Business

In consideration of the mutual promises below and for good and valuable consideration, the receipt and sufficiency of which the parties acknowledge, the parties agree that notwithstanding any other terms in the Franchise Agreement or any other document Franchisor requires Franchisee to sign:

CHANGE OF OWNERSHIP

• If Franchisee is proposing to transfer a partial interest in Franchisee and Franchisor has an option to purchase or a right of first refusal with respect to that partial interest, Franchisor may exercise such option or right only if the proposed transferee is not a current owner or family member of a current owner of Franchisee. If the Franchisor's consent is required for any transfer (full or partial), Franchisor will not unreasonably withhold such consent. In the event of an approved transfer of the franchise interest or any portion thereof, the transferor will not be liable for the actions of the transferee franchisee.

FORCED SALE OF ASSETS

If Franchisor has the option to purchase the business personal assets upon default or
termination of the Franchise Agreement and the parties are unable to agree on the value of
the assets, the value will be determined by an appraiser chosen by both parties. If the
Franchisee owns the real estate where the franchise location is operating, Franchisee will not
be required to sell the real estate upon default or termination, but Franchisee may be
required to lease the real estate for the remainder of the franchise term (excluding additional

Effective Date: January 1, 2018 395

 $^{^1}$ While relationships established under license, jobber, dealer and similar agreements are not generally described as "franchise" relationships, if such relationships meet the Federal Trade Commission's (FTC's) definition of a franchise (see 16 CFR § 436), they are treated by SBA as franchise relationships for franchise affiliation determinations per 13 CFR § 121.301(f)(5).

SOP 50 10 5(J) Appendix 9

renewals) for fair market value.

COVENANTS

• If the Franchisee owns the real estate where the franchise location is operating, Franchisor has not and will not during the term of the Franchise Agreement record against the real estate any restrictions on the use of the property, including any restrictive covenants, branding covenants or environmental use restrictions. If any such restrictions are currently recorded against the Franchisee's real estate, they must be removed in order for the Franchisee to obtain SBA-assisted financing.

EMPLOYMENT

• Franchisor will not directly control (hire, fire or schedule) Franchisee's employees. For temporary personnel franchises, the temporary employees will be employed by the Franchisee not the Franchisor.

As to the referenced Franchise Agreement, this Addendum automatically terminates when SBA no longer has any interest in any SBA-assisted financing provided to the Franchisee.

Except as amended by this Addendum, the Franchise Agreement remains in full force and effect according to its terms.

Franchisor and Franchisee acknowledge that submission of false information to SBA, or the withholding of material information from SBA, can result in criminal prosecution under 18 U.S.C. 1001 and other provisions, including liability for treble damages under the False Claims Act, 31 U.S.C. §§ 3729 -3733.

Authorized Representative of FRANCHISOR:

By:		
Print Name:		
Title:		
Authorized Representative of FRANCH	ISEE:	
By:		
	resses "affiliation" between the Franchisor and Franchisee. The franchise system must meet all SBA eligibility requirements	
Effective Date: January 1, 2018	39	6

SCHEDULE 10 TO THE FRANCHISE AGREEMENT CONDITIONAL ASSIGNMENT OF TELEPHONE NUMBER

CONDITIONAL ASSIGNMENT OF TELEPHONE NUMBERS AND LISTINGS

THIS CONDITIONAL ASSIGNMENT OF TELEPHONE NUMBERS AND LISTINGS
(this "Assignment") is effective as of this day of, 20 between 10X Health
Franchising, LLC, a Delaware limited liability company, having its principal place of business at 2920
NE 207 th Street, #901, Miami, FL 33180 ("we," "us" or "our") and
,
whose current place of business is
("you" or "your"). You and we are sometimes referred to collectively as the "parties" or individually
as a "party."
BACKGROUND INFORMATION:

We have simultaneously entered into that certain franchise agreement dated _____ with you (the "Franchise Agreement"), pursuant to which you plan to own and operate a 10X Health System franchise business (the "10X Health Center"). 10X Health Centers use certain proprietary information, knowledge, procedures, formats, systems, forms, printed materials, applications, methods, specifications, standards and techniques authorized or developed by us (collectively the "System"). We identify various components of our System by certain trademarks, trade names, service marks, trade dress and other commercial symbols (collectively the "Marks"). In order to protect our interest in the System and the Marks, we will have the right to control the telephone numbers and listings if the Franchise Agreement is terminated.

OPERATIVE TERMS:

You and we agree as follows:

- 1. <u>Background Information</u>: The background information is true and correct. This Assignment will be interpreted by reference to the background information. Terms not otherwise defined in this Assignment will have the meanings as defined in the Franchise Agreement.
- 2. <u>Conditional Assignment</u>: You assign to us, all of your right, title and interest in and to those certain telephone numbers and regular, classified or other telephone directory listings (collectively, the "Numbers and Listings") associated with the Marks and used from time to time in connection with the operation of your 10X Health Center. This Assignment is for collateral purposes only. We will have no liability or obligation of any kind arising from or in connection with this Assignment, unless we notify the telephone company, the provider of a voice over Internet phone, and/or the listing agencies with which you have placed telephone directory listings (collectively, the "Telephone Company") to effectuate the assignment of the Numbers and Listings to us. Upon termination or expiration of the Franchise Agreement we will have the right and authority to ownership of the Numbers and Listings. In such event, you will have no further right, title or interest in the Numbers and Listings and will remain liable to the Telephone Company for all past due fees owing to the Telephone Company on or before the date on which the assignment is effective. As between us and you, upon termination or expiration of the Franchise Agreement, we will have the sole right to and interest in the Numbers and Listings.

- 3. **Power of Attorney**: You irrevocably appoint us as your true and lawful attorney-in-fact to: (a) direct the Telephone Company to effectuate the assignment of the Numbers and Listings to us; and (b) sign on your behalf such documents and take such actions as may be necessary to effectuate the assignment. Notwithstanding anything else in the Assignment, however, you will immediately notify and instruct the Telephone Company to effectuate the assignment described in this Assignment to us when, and only when: (i) the Franchise Agreement is terminated or expires; and (ii) we instruct you to so notify the Telephone Company. If you fail to promptly direct the Telephone Company to effectuate the assignment of the Numbers and Listings to us, we will direct the Telephone Company to do so. The Telephone Company may accept our written direction, the Franchise Agreement or this Assignment as conclusive proof of our exclusive rights in and to the Numbers and Listings upon such termination or expiration. The assignment will become immediately and automatically effective upon Telephone Company's receipt of such notice from you or us. If the Telephone Company requires that you and/or we sign the Telephone Company's assignment forms or other documentation at the time of termination or expiration of the Franchise Agreement, our signature on such forms or documentation on your behalf will effectuate your consent and agreement to the assignment. At any time, you and we will perform such acts and sign and deliver such documents as may be necessary to assist in or accomplish the assignment described herein upon termination or expiration of the Franchise Agreement. The power of attorney conferred upon us pursuant to the provisions set forth in this Assignment is a power coupled with an interest and cannot be revoked, modified or altered without our consent.
- 4. <u>Indemnification</u>: You will indemnify and hold us and our affiliates, shareholders, directors, officers and representatives (collectively, the "Indemnified Parties") harmless from and against any and all losses, liabilities, claims, proceedings, demands, damages, judgments, injuries, attorneys' fees, costs and expenses that any of the Indemnified Parties incur as a result of any claim brought against any of the Indemnified Parties or any action in which any of the Indemnified Parties are named as a party or which any of the Indemnified Parties may suffer, sustain or incur by reason of, or arising out of, your breach of any of the terms of any agreement or contract or the nonpayment of any debt you have with the Telephone Company.
- 5. **Binding Effect**: This Assignment is binding upon and inures to the benefit of the parties and their respective successors-in-interest, heirs, and successors and assigns.
- 6. <u>Assignment to Control</u>: This Assignment will govern and control over any conflicting provision in any agreement or contract which you may have with the Telephone Company.
- 7. Attorney's Fees, Etc.: In any action or dispute, at law or in equity, that may arise under or otherwise relate to this Assignment or the enforcement thereof, the prevailing party will be entitled to reimbursement of its attorneys' fees, costs and expenses from the non-prevailing party. The term "attorneys' fees" means any and all charges levied by an attorney for his or her services including time charges and other reasonable fees including paralegal fees and legal assistant fees and includes fees earned in settlement, at trial, appeal or in bankruptcy proceedings and/or in arbitration proceedings.
- 8. **Severability**: If any of the provisions of this Assignment or any section or subsection of this Assignment are held invalid for any reason, the remainder of this Assignment or any such

section or subsection will not be affected, and will remain in full force and effect in accordance with its terms.

9. <u>Governing Law and Forum</u>: This Assignment is governed by Florida law. The parties will not institute any action against any of the other parties to this Assignment except in the state or federal courts of general jurisdiction in Miami, Florida, and they irrevocably submit to the jurisdiction of such courts and waive any objection they may have to either the jurisdiction or venue of such court.

IN WITNESS WHEREOF the parties hereto, intending to be legally bound hereby have duly executed this Agreement.

10X HEALTH FRANCHISING, LLC	FRANCHISEE:
Signature:	Franchisee Name:
Print Name:	Signature:
Title:	Print Name:
Date:	Title:
	Date:

SCHEDULE 11 TO THE FRANCHISE AGREEMENT AMENDMENT TO WAIVE MANAGEMENT AGREEMENT

AMENDMENT TO FRANCHISE AGREEMENT WAIVER OF MANAGEMENT AGREEMENT

THIS AMEND	MENT TO FRANCHISE AGREEMENT (this "Amendment") is made and
entered into on	, by and between 10X Health Franchising, LLC, a Delaware limited
liability company ("Fran	nchisor" or "we" or "us"), and
, a	("Franchisee" or "you" or "your").

RECITALS

We and you are parties to a 10X Health Franchising, LLC Franchise Agreement dated as of the same date as this Amendment (the "Franchise Agreement"), which pertains to the management and operation of a 10X Health Systems franchise business at a facility operating under the names "10X Health", "10X Health SystemTM", "10X Health CenterTM", "10X IVTM" (which is referred to as a "Center") with the "Designated Territory" as described in the Franchise Agreement. Your Center will be located and operated in the state of ______.

We and you wish to amend the terms of the Franchise Agreement as described below.

All capitalized terms not defined in this Amendment will have the meaning set forth in the Franchise Agreement, or the Management Agreement (as defined below).

AGREEMENT

NOW THEREFORE, we and you, in consideration of the undertakings and commitments of each party to the other party set forth herein and in the Franchise Agreement, and for other good and valuable consideration, the sufficiency and receipt of which are hereby acknowledged, mutually agree as follows:

1. Franchisee's Representations and Warranties:

You understand and agree that you are solely responsible for operating in full compliance with all laws that apply to your Center. The laws regulating the medical or healthcare industry include without limitation, federal, state and local regulations relating to: the practice of medicine and the operation and licensing of medical or healthcare services; the relationship of providers and suppliers of health care services, on the one hand, and physicians and clinicians, on the other, including anti-kickback laws; restrictions or prohibition on fee splitting; physician self-referral restrictions; payment systems for medical benefits available to individuals through insurance and government resources; privacy of patient records; use of medical devices; and advertising of medical services (together such are, "Medical Regulations").

You represent and warrant to us that: (1) you have conducted independent research regarding the Medical Regulations that are applicable to medical or healthcare services generally, and the Center specifically in the Designated Territory, including retaining the services of qualified professional advisers as necessary; (ii) you have verified that under the Medical Regulations applicable to your Center, you are permitted to both manage the Center and operate the Center, including hiring any

medical or healthcare practice and other personnel and providing medical or healthcare services to clients at the Center.

You have requested that, based on your representations and warranties to us as to the Medical Regulations applicable to your Center, we waive the requirements of the Franchise Agreement that you (i) enter into a management agreement with a P.C., which as a separate entity would operate the Center and provide all medical or healthcare services, and (ii) you refrain from providing any medical or healthcare services to clients or hiring and supervising medical providers, subject to all applicable Medical Regulations.

You acknowledge and agree that we are entering into this Amendment in reliance your representations and warranties. You understand and agree that your obligations to operate in compliance with Medical Regulations will continue throughout the term of the Franchise Agreement, and if there are any changes in Medical Regulations that would render your operation of the Center in violation of any Medical Regulation, you will immediately advise of such change and of your proposed corrective action to comply with Medical Regulations, including (if applicable) entering into a management agreement with a P.C.

You acknowledge and agree that by requesting us to permit you to perform all of the activities and obligations of the P.C. (rather than signing a management agreement with a P.C. that would operate the Center), you will incur all costs of both managing and operating the Center, including those costs that would otherwise be borne by the P.C. (such as obtaining all necessary licensing and certification for practicing medicine and compensation of medical or healthcare professionals). You have researched the costs associated with both managing and operating the Center.

2. Based on your representations and warranties to us above, you and we agree as follows:

Notwithstanding anything to the contrary in the Franchise Agreement, you are not required by the Franchise Agreement to enter into a Management Agreement with a P.C., provided that you comply with applicable Medical Regulations.

Notwithstanding anything to the contrary in the Franchise Agreement, you are not restricted from providing medical or healthcare services to the Center's clients, or from hiring and supervising the medical or healthcare professionals and employees who are legally authorized to provide medical or healthcare services to clients of the Center.

Instead of entering into a Management Agreement with a separate P.C., you agree to be solely responsible for operating the Center and providing, or arranging for and supervising the provision of, medical or healthcare services to the clients of the Center. You, therefore, agree that you will perform all responsibilities and obligations of the "P.C." as set forth in our form of Management Agreement (the "Management Agreement"), a copy of which shall be made available to you upon request and after you have signed our confidentiality agreement.

Instead of entering into the Management Agreement with a separate P.C., you agree to be solely responsible for providing the management and support services necessary for operating the Center. You, therefore, agree that you will perform all responsibilities and obligations of the

"Company" as set forth in the Management Agreement, which are hereby incorporated into this Amendment.

Any reference in the Franchise Agreement to an obligation of, or requirement applicable to, the P.C. will be your obligation.

Any reference in the Franchise Agreement to the "Center" will include your activities in both managing and operating the Center.

3. Except as otherwise amended above, the Franchise Agreement is otherwise in full force and effect.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed, and delivered this Amendment in duplicate on the day and year first above written.

10X HEALTH FRANCHISING, LLC	FRANCHISEE:
Signature:	Franchisee Name:
Print Name:	Signature:
Title:	Print Name:
Date:	Title:
	Date:

EXHIBIT C TO THE DISCLOSURE DOCUMENT

10X HEALTH FRANCHISING, LLC DEVELOPMENT RIGHTS AGREEMENT

DEVELOPMENT RIGHTS AGREEMENT

This Development	Rights Agreement	(this or the	"Agreement") is being ent	ered into
effective as of	((the " Agree r	ment Date").	The parties	to this
Agreement are 10X Health	Franchising, LLC,	a Delaware lir	nited liability co	ompany ("we,"	' "us," or
the "Company,"),		, ("you	ı" or "Franchi	see"), and, if	you are a
partnership, corporation, or	limited liability com	npany, your " (Owners" (defin	ed below).	-

WHEREAS, we have developed certain business processes, technologies, trade secrets, contracts, client lists, knowledge, know-how, trade names, service marks, trademarks, logos, emblems, trade dress and other intellectual property; distinctive signage and decor; standards and specifications for services, products, supplies, appearance, operations and management control; training and assistance; purchasing programs; and advertising, marketing, promotional and sales programs which may be changed, discontinued, improved, modified and further developed by us from time to time (the "System").

WHEREAS, by signing below, you understand and acknowledge that it is solely your responsibility to comply with all business, franchise and health laws applicable to your 10X Health System franchised businesses (each, a "10X Health Center") including the laws set forth in our Franchise Disclosure Document ("Disclosure Document").

WHEREAS, by signing below, you understand and acknowledge that each location you open shall be subject to the then-current franchise agreement (the "**Franchise Agreement**") which may have terms that are materially different than the franchise agreement you are signing in conjunction with this Agreement.

NOW, THEREFORE, the parties, in consideration of the undertakings and commitments of each party to the other party stated herein, hereby agree as follows:

1. GRANT

- 1.1. We hereby grant to you, pursuant to the terms and conditions of this Agreement, certain development rights ("**Development Rights**") to establish and operate ____ 10X Health Centers at specific locations to be designated in separate Franchise Agreements executed as provided in Section 3.1 below, and pursuant to the schedule established in <u>Attachment D</u> of this Agreement (hereinafter "**Development Schedule**"). Each 10X Health Center developed hereunder shall be located in the area described in <u>Attachment E</u> of this Agreement (hereinafter "**Development Area**").
- 1.2. This Agreement is not a franchise agreement and does not grant to you any right to use our trade names, trademarks, and logos as we may designate from time to time (collectively, the "Marks"). You shall have no right under this Agreement to sub-franchise, sub-license, or sell 10X Health Centers to third parties.

2. DEVELOPMENT FEE

- 2.1. In consideration of the Development Rights granted herein, you shall pay to us an initial payment, or "Development Fee," upon signing this Agreement, in an amount that is determined based upon the number of 10X Health Centers you agree to develop and operate. In addition to the initial franchise fee paid under your first Franchise Agreement in the amount of \$100,000, you shall pay a Development Fee in the amount of \$50,000 per 10X Health Center you wish to develop. Pursuant to Section 2.3 below, you shall pay the balance of initial franchise fee in the amount of \$50,000 for each 10X Health Center upon signing the then-current franchise agreement (which may have materially different terms as the initial franchise agreement you execute with this Agreement).
- 2.2. You acknowledge and agree that the Development Fee and all fees paid to us shall be fully earned by us upon execution of this Agreement, are not refundable, and will not be credited against any other fees you may pay to us pursuant to this Agreement or any Franchise Agreement.
- 2.3 You must pay us the remaining initial franchise fee balance of \$50,000 for each 10X Health Center you develop upon signing the then-current Franchise Agreement even if our then current initial franchise fee has increased. Each Franchise Agreement must be signed before we approve a site. By signing this Agreement, you have locked in the \$100,000 total initial franchise fee during the term of this Agreement for each 10X Health Center you develop.

3. SCHEDULE AND MANNER FOR EXERCISING DEVELOPMENT RIGHTS

- 3.1. You shall assume all responsibility and expense for locating potential sites for your 10X Health Centers and shall submit to us for our evaluation and approval, in the form specified by us, our Site-Review Package which shall include, at minimum, a description of the site, the terms of the lease or purchase, and such other information and materials as we may reasonably require. We will make reasonable efforts to notify you within 30 days after receipt of such information and materials from you to accept or decline the site in our sole discretion. We shall have no obligation to approve sites which do not meet our criteria for you to meet the Development Schedule.
- 3.2. Recognizing that time is of the essence, you agree to exercise the Development Rights granted in this Agreement in the manner specified herein, and in accordance with the Development Schedule. Your failure to adhere to the Development Schedule shall constitute a default under this Agreement as provided in Section 9.1. Under no circumstances may you or an affiliate (defined herein as a separate corporate entity commonly owned by you) open a 10X Health Center for business unless and until there is a fully executed Franchise Agreement in place for each such 10X Health Center, and we have been paid all amounts due and owing to us upon execution of such Franchise Agreement.
- 3.3. You shall exercise your Development Rights granted herein by executing a Franchise Agreement for each 10X Health Center at a site approved by us in the Development Area. The Franchise Agreement for the first 10X Health Center shall be executed contemporaneously with this Agreement by you or your affiliate.

- 3.4. You acknowledge that neither our acceptance of any site for a 10X Health Center nor any information communicated to you regarding our standard site selection criteria, or the specific location of your 10X Health Center will constitute a warranty or representation of any kind, express or implied, as to the suitability of the site for your 10X Health Center. Our acceptance of the proposed site merely signifies that we are willing to grant a franchise at the approved site.
- 3.5. You shall be required to execute each Franchise Agreement and own a minimum of fifty-one percent (51%) of the issued and outstanding stock or membership interests for each 10X Health Center to be opened pursuant to said Franchise Agreement. In no event shall you relinquish control over any entity operating each 10X Health Center.

4. DEVELOPMENT RIGHTS AND OBLIGATIONS

- 4.1. Subject to the provisions of this Agreement, we grant to you the Development Rights, as described in Section 1.1. Notwithstanding any other provision of this Agreement, Development Rights under this Agreement may or may not, in our sole discretion, include the right to develop 10X Health franchises at "Non-Traditional Sites". Non-Traditional Sites include without limitation military bases, hotels, college campuses, airports, train stations, travel plazas, casinos, and sports or entertainment venues or stadiums. If a Non-Traditional Site becomes available within the Development Area during the term of this Agreement, we may, in our sole discretion, offer you the opportunity to develop a 10X Health Center at the Non-Traditional Site. You will have 30 days after we notify you that the site is available to accept this right of first refusal. If you accept the development of the Non-Traditional Site, it will be included in your Minimum Performance Schedule.
- 4.2. Provided you are in full compliance with all the terms and conditions of this Agreement, including, without limitation, your development obligations described in Section 3.2., and you are in full compliance with all of your obligations under all Franchise Agreements executed pursuant to this Agreement, then during the term of this Agreement, neither we nor any of our affiliates will develop or operate or grant franchises for the development or operation of 10X Health Centers within the Development Area, except the franchises that are granted to you pursuant to this Agreement and except as otherwise expressly provided in this Agreement. However, we have the right to terminate this exclusivity if you are not in full compliance with all of the terms and conditions of this Agreement and all of the Franchise Agreements signed under it.
- 4.3. Upon the termination or expiration of this Agreement, we and our affiliates shall have the right to develop and operate, and to grant to others development rights and franchises to develop and operate, 10X Health Centers within the Development Area subject only to the territorial rights granted to you with respect to each 10X Health Center operated by you pursuant to the Franchise Agreements signed under this Agreement and subject, further, to the right of first refusal described in Section 6 below.
- 4.4. We and our affiliates retain all rights with respect to each 10X Health Center, the System, the Marks and the sale of any 10X Health branded goods and services, anywhere in the world, including, without limitation, the right:

- 4.4.1. to produce, offer and sell and to grant others the right to produce, offer and sell any of the products or services offered at 10X Health franchised businesses and any other goods or services displaying the Marks or other trade and service marks through alternative channels of distribution (including, but not limited to, the Internet, catalog sales, grocery stores, telemarketing or other marketing methods) both within and outside your Development Area, and under any terms and conditions we deem appropriate;
- 4.4.2. to operate and to grant others the right to operate 10X Health Centers located outside the Development Area under any terms and conditions we deem appropriate and regardless of proximity to your Development Area and 10X Health Centers thereunder;
- 4.4.3. to operate and to grant others the right to operate 10X Health businesses at Non-Traditional Sites within and outside the Development Area under any terms and conditions we deem appropriate; and
- 4.4.4. the right to acquire and operate a business operating one or more competing businesses located or operating in your Development Area.
- 4.5. To maintain your rights under the Agreement, you must have open and maintain in operation the cumulative number of 10X Health Centers stated on the Development Schedule by the dates agreed upon. Failure to do so will be grounds for either a loss of territorial exclusivity or a termination of the Agreement.

5. RENEWAL

This Agreement shall not be subject to renewal. However, if you wish to purchase a new Development Area and continue to develop 10X Health Centers, we will, in good faith, negotiate a new Agreement with you subject to availability in our discretion and on terms commensurate with our then-current Agreement and Development Fee schedules.

6. TERM AND RIGHT OF FIRST REFUSAL

- 6.1. Unless sooner terminated in accordance with the terms of this Agreement, the term of this Agreement and all Development Rights granted hereunder shall expire on the date the last 10X Health Center is opened pursuant to the Development Schedule established in Attachment D.
- 6.2 If, at any time or from time to time following the opening for business of all the 10X Health Centers in accordance with the Development Schedule, we determine that it is desirable to operate one or more additional 10X Health Centers in the Development Area, and provided you have timely complied with the Development Schedule and are in compliance with all terms and conditions of all Franchise Agreements signed under this Agreement, you shall have a right of first refusal to obtain the Development Rights to such additional 10X Health Centers upon such reasonable terms and conditions as are determined by us including, but not limited to, the imposition of a new Development Fee and payment of the then-current Initial Franchise Fee for each 10X Health Center upon execution of the then-current Franchise Agreement. In such case, we shall advise you in writing

of the terms and conditions for the acquisition of the Development Rights for such additional 10X Health Center(s). If you do not exercise this first right of refusal, in whole, we may, following the expiration of the 60-day period, grant the Development Rights to such additional 10X Health Center(s) to any other person or persons on the same terms and conditions or we may elect to develop and construct any such additional 10X Health Center(s).

7. YOUR OBLIGATIONS

7.1. You acknowledge and agree that:

- 7.1.1. Except as otherwise provided herein, this Agreement includes only the right to select sites for the establishment of 10X Health Centers and to submit the same to us for our approval in accordance with the terms of this Agreement. This Agreement does not include the grant of a license by us to you of any rights to use the Marks, the System, or to open or operate any 10X Health Centers within the Development Area. You shall obtain the license to use such additional rights at each 10X Health Center upon the execution of each Franchise Agreement by both you and us and only in accordance with the terms of each Franchise Agreement.
- 7.1.2. The Development Rights granted hereunder are personal to you and cannot be sold, assigned, transferred or encumbered, in whole or in part, except as stated in Section 11 hereof.
- 7.1.3. Except as provided in Sections 6.1. and 6.2. hereof, the Development Rights granted hereunder are non-exclusive, and we retain the right, in our sole discretion:
- 7.1.3.1. to continue to construct and operate other 10X Health Centers and to use the System and the Marks at any location outside the Development Area, and to license others to do so.
- 7.1.3.2. to develop, use and franchise the rights to any trade names, trademarks, service marks, trade symbols, emblems, signs, slogans, insignia, or copyrights not designated by us as Marks for use with different franchise systems for the sale of the different products or services not in connection with the System at any location, on such terms and conditions as we may deem advisable and without granting you any rights therein.
- 7.1.3.3. to develop, merchandise, sell and license others to sell any of our products, proprietary or otherwise, presently existing or to be developed in the future, to the public through alternative channels of distribution outside or inside of the Development Area and to use the Marks in connection therewith.
- 7.1.4. You have sole responsibility for the performance of all obligations arising out of the operation of your development business pursuant to this Agreement, including, but not limited to, the payment when due of any and all taxes levied or assessed by reason of such operation.
- 7.1.5. In all public records, in your relationship with other persons, and in any documents, you shall indicate clearly the independent ownership of your development business and

that the operations of said business are separate and distinct from the operation of a 10X Health Center.

- 7.1.6. You shall, at all times, preserve in confidence any and all materials and information furnished or disclosed to you by us, and you shall disclose such information or materials only to such of your employees or agents who must have access to it in connection with their employment. You shall not at any time, without our prior written consent, copy, duplicate, record or otherwise reproduce such materials or information, in whole or in part, nor otherwise make the same available to any unauthorized person.
- 7.1.7. You shall comply with all requirements of federal, state and local laws, rules and regulations.
- 7.1.8. You shall at no time have the right to sub-franchise any of your Development Rights hereunder.
- 7.1.9. In no event shall any 10X Health Center be opened for business unless and until a Franchise Agreement for such 10X Health Center has been fully executed and any additional initial fees due to us or our affiliates have been paid.

8. OUR SERVICES

- 8.1. We will review the information regarding potential sites for your 10X Health Centers that you provide to us to determine whether the sites meet our then current standards and criteria, and if the site meets our criteria, accept the site.
- 8.2. We will assist you in determining the layout and configuration of each 10X Health Center once the location has been approved. After you and we have determined the layout and configuration of each 10X Health Center, you must arrange for site plan and build-out plans and specifications to be prepared and submitted to us for our review.
- 8.3. We will review your site plan and final build-out plans and specifications for conformity to our standards and specifications.
- 8.4. We may provide other resources and assistance as may be developed and offered to our developers in our discretion and as we deem appropriate.

9. **DEFAULT AND TERMINATION**

9.1 The occurrence of any of the following events of default shall constitute good cause for us, at our option and without prejudice to any other rights or remedies provided for hereunder or by law or equity, to terminate this Agreement upon notice to you without opportunity to cure the default, except where prohibited by any applicable state or federal law, whereupon this Agreement shall be terminated in accordance with the provisions of any such law:

- 9.1.1. If you shall, in any respect, fail to meet the Development Schedule.
- 9.1.2. If you shall purport to affect any assignment other than in accordance with Section 11 hereof.
- 9.1.3. Except as provided in Section 11 hereof, if you attempt to sell, assign, transfer or encumber this Agreement prior to the time that at least 50% of the 10X Health Centers to be constructed and opened for business in accordance with the Development Schedule are, in fact, open or under construction.
- 9.1.4. If you make, or have made, any material misrepresentation to us in connection with obtaining this Agreement, any site approval hereunder, or any Franchise Agreement signed under this Agreement.
- 9.1.5. If you default in the performance of any obligation under any Franchise Agreement with us, provided such default results in the termination of the Franchise Agreement.
- 9.1.6. If you suffer a violation of any law, ordinance, rule or regulation of a governmental agency in connection with the operation of any 10X Health Center under this Agreement, and permit the same to go uncorrected after notification thereof, unless there is a bona fide dispute as to the violation or legality of such law, ordinance, rule or regulation, and you promptly resort to courts or forums of appropriate jurisdiction to contest such violation or legality.
- 9.1.7. If you or an owner of yours owning a 25% or more interest in you is convicted in a court of competent jurisdiction of an indictable offense punishable by a term of imprisonment in excess of one year.
- 9.1.8. If you, or any of your partners, if you are a partnership, or any of your officers, directors, shareholders, or members, if you are a corporation or limited liability company, shall become insolvent or make a general assignment for the benefit of creditors; if a petition in bankruptcy is filed by you or such a petition is filed against and not opposed by you; if you are adjudicated a bankrupt or insolvent; if a bill in equity or other proceeding for the appointment of a receiver or other custodian for you or your business or assets is filed and consented to by you; if a receiver or other custodian (permanent or temporary) of your assets or property, or any part thereof, is appointed by any court of competent jurisdiction; if proceedings for a composition with creditors under any state or federal law should be instituted by or against you; if a final judgment remains unsatisfied or of record for 30 days or longer (unless a *supersedeas* bond is filed); if you are dissolved; if execution is levied against your business or property; if suit to foreclose any lien or mortgage against the premises or equipment is instituted against you and not dismissed within 30 days; or if the real or personal property of the business shall be sold after levy thereupon by any sheriff, marshal, or constable.
- 9.1.9. If you, or any shareholder or principal, if you are corporate entity, or any of your affiliates cease to operate all of the 10X Health Centers developed pursuant to the terms of this Agreement.

- 9.2 Upon occurrence of any of the events stated in this Section 9.2, we may, without prejudice to any other rights or remedies contained in this Agreement or provided by law or equity, terminate this Agreement. Such termination shall be effective 30 days after written notice (or such other notice as may be required by applicable state law) is given by us to you of any of such events, if such defaults are not cured within such period:
- 9.2.1. If you shall use the System or Marks, or any other names, marks, systems, insignia, symbols or rights which are our property, except pursuant to, and in accordance with, a valid and effective Franchise Agreement.
- 9.2.2. If you, or persons controlling, controlled by or under common control with you, shall have any interest, direct or indirect, in the ownership or operation of any business engaged in the sale of products or services similar to those permitted to be sold by you within the Development Area or engages in, owns, or operates any business which looks like, copies or imitates a 10X Health Center or operates in a manner tending to have such effect other than pursuant to a valid and effective Franchise Agreement with us.
- 9.2.3. If you shall fail to remit to us any payments pursuant to Section 2 when same are due. Any amounts paid by you toward the Development Fee upon termination shall be non-refundable.
- 9.2.4. If you shall begin work upon any 10X Health Center at any site unless all the conditions stated in Section 3 hereof have been met.
- 9.2.5. If you fail to obtain our prior written approval or consent, including but not limited to site approval or site plan approval, as expressly required by this Agreement.
- 9.2.6. If you default in the performance of any other obligation under this Agreement.
- 9.2.7. If you open any 10X Health Center for business before a Franchise Agreement for such 10X Health Center has been fully executed by you and us and all initial fees due to us have been paid.

10. OBLIGATIONS FOLLOWING TERMINATION

- 10.1. Upon termination of this Agreement, or upon expiration of the term hereof, you agree as follows:
- 10.1.1. to cease immediately any attempts to select sites on which to establish 10X Health Centers.
- 10.1.2. to cease immediately to hold yourself out in any way as a Developer of ours or to do anything which would indicate a relationship between you and us.

- 10.1.3. to immediately and permanently cease to use the Marks and distinctive forms, slogans, signs, and symbols associated with the Developer program and the System.
- 10.1.4. to promptly pay all sums owing to us and our affiliates under this Agreement. In the event of termination for any default by you, such sums shall include all damages, costs, and expenses, including reasonable attorneys' fees and expenses, incurred by us or our affiliates as a result of the default.
- 10.1.5. You shall comply with the covenants contained in Section 12 of this Agreement.
- 10.2. No right or remedy herein conferred upon or reserved to us is exclusive of any other right or remedy provided or permitted by law or in equity.

11. TRANSFER OF INTEREST

- 11.1. This Agreement is personal to you, and you shall neither sell, assign, transfer nor encumber this Agreement, the Development Rights, or any other interest hereunder, nor suffer or permit any such assignment, transfer or encumbrance to occur directly, indirectly or contingently by agreement or by operation of law without our prior written consent. You understand that this Agreement may not be pledged, mortgaged, hypothecated, given as security for an obligation or in any manner encumbered. The assignment or transfer of any interest, except in accordance with this Section 11 shall constitute a material breach of this Agreement.
- 11.2. In the event that you are a corporation or desire to conduct business in a corporate capacity, said corporate entity or assignment to a corporate entity (which may include a corporation, limited liability company or partnership) must receive our prior written approval and you agree to comply with the provisions hereinafter specified, including without limitation, personal guarantees by the equity owners of all of the obligations of said corporate entity or assignee corporate entity to us and other parties designated by us. The corporate entity or assignee corporate entity shall not engage in any business activities other than those directly related to the operation of the 10X Health Centers pursuant to the terms and conditions of the Franchise Agreements with us, and all assets related to the operation of the 10X Health Centers shall be held by the corporate entity or assignee corporate entity. There shall be no transfer fee charged by us for a one-time assignment to a corporate entity.
- 11.3. If you are a corporation or if your rights hereunder are assigned to a corporate entity, you or those individuals disclosed on Attachment B attached hereto shall be the legal and beneficial owner of not less than 51% of the outstanding equity of said entity and shall act as such entity's principal officer. The assignment to a corporate entity will not relieve you of personal liability to us for performance of any of the obligations under this Agreement. Any subsequent transfer of voting rights of the equity of the entity or assignee entity, and any transfer or issuance of equity of the entity or assignee entity shall be subject to our prior written approval. We agree that we will not unreasonably restrict the issuance or transfer of equity, provided that you comply with the provisions of this Section 11, and provided that in no event shall any equity of such corporate entity or assignee corporate entity

be sold, transferred or assigned to a business competitor of ours. The articles of organization and governing documents (including by-laws, operating agreement or partnership agreement) of the entity or assignee entity shall reflect that the issuance and transfer of equity is restricted, and all certificates shall bear the following legend, which shall be printed legibly and conspicuously on each certificate:

"The transfer of this certificate is subject to the	he terms and
conditions of a Development Rights Agreement wi	ith 10X Health
Franchising, LLC, dated	. Reference is
made to said Development Rights Agreement	t and related
franchise agreements and to restrictive provi	sions of the
governing documents of this entity."	

- 11.4. The entity or assignee entity's records shall indicate that a stop transfer order shall be in effect against the transfer of any equity, except for transfers permitted by this Section 11. In addition to the foregoing, the equity of such entity or assignee entity shall not be publicly sold or traded. You are strictly prohibited from offering your securities through a public offering or private placement.
- 11.5. In the event of your death, disability or permanent incapacity, we shall consent to the transfer of all of the interest of you to your spouse, heirs or relatives, by blood or marriage, or if this Agreement was originally executed by more than one party, then to the remaining party(ies) who originally executed this Agreement, whether such transfer is made by your Last Will and Testament or by operation of law, provided that the requirements of Section 11 hereof have been met. In the event that your heirs do not obtain our consent as prescribed herein, your personal representative shall have a reasonable time to dispose of your interest hereunder, which disposition shall be subject to all the terms and conditions for transfers under this Agreement.
- 11.6. You have represented to us that you are entering into this Agreement with the intention of complying with its terms and conditions and not for the purpose of resale of the Development Rights hereunder. Therefore, you agree that any attempt to assign this Agreement, prior to the time that at least fifty percent (50%) of the 10X Health Centers to be constructed hereunder are opened or under construction, except pursuant to Sections 11.2 and 11.3 hereof, shall be deemed to be an event of default.
- 11.7. Except as provided in Section 11.6, if you receive from an unaffiliated third party and desire to accept a bona fide written offer to purchase your business, Development Rights and interests, we shall have the option, exercisable within 30 days after receipt of written notice setting forth the name and address of the prospective purchaser, the price and terms of such offer, and a copy of such offer and the other information stated in this Section 11.7, to purchase such business, Development Rights and interests, including your right to develop sites within the Development Area, on the same terms and conditions as offered by said third party. In order that we may have information sufficient to enable us to determine whether to exercise this option, we may require you to deliver to us certified financial statements as of the end of your most recent fiscal year and such other information about your business and operations as we may request. If we decline or do not accept the offer in writing within 30 days, you may, within 30 days from the expiration of the option period, sell, assign and transfer your business, Development Rights and interest to said third party, provided we have

consented to such transfer as required by this Section 11. Any material change in the terms of the offer prior to closing of the sale to such third party shall constitute a new offer, subject to the same rights of first refusal by us or our nominee, as in the case of an initial offer. Our failure to exercise the option afforded by this Section 11.7 shall not constitute a waiver of any other provision of this Agreement, including all of the requirements of this Section 11.7 with respect to the proposed transfer.

- 11.8. You acknowledge and agree that the restrictions on transfer imposed herein are reasonable and are necessary to protect the Development Rights, the System and the Marks, as well as our reputation and image, and are for the protection of us, you and other multi-unit developers and franchisees. Any assignment or transfer permitted by this Section 11.7 shall not be effective until we receive a completely executed copy of all transfer documents, and we consent in writing thereto.
- 11.9. Except as provided in Section 11.6, we agree not to unreasonably withhold our consent to a sale, assignment or transfer by you hereunder. Consent to such transfer otherwise permitted or permissible as reasonable may be refused unless:
- 11.9.1. All of your obligations created by this Agreement, all other franchise documents, including all Franchise Agreements, and the relationship created hereunder are assumed by the transferee.
 - 11.9.2. All ascertained or liquidated debts of you to us or our affiliates or are paid.
 - 11.9.3. You are not in default hereunder.
- 11.9.4. We are reasonably satisfied that the transferee meets all of our requirements for new multi-unit developers, including but not limited to, good reputation and character, business acumen, operational ability, management skills, financial strength and other business considerations.
- 11.9.5. Transferee executes or, in appropriate circumstances, causes all necessary parties to execute, our standard form of this Agreement, Franchise Agreements for all 10X Health Centers open or under construction hereunder, and such other then-current ancillary agreements being required by us of new multi-unit developers on the date of transfer.
- 11.9.6. You execute a general release, in a form satisfactory to us, of any and all claims against us, our officers, directors, employees and principal stockholders of any and all claims and causes of action that you may have against us or any subsidiary or affiliated corporations in any way relating to this Agreement or the performance or non-performance thereof by us.
- 11.9.7. You or transferee pay to us a transfer fee in an amount greater of (i) seventy-five percent (75%) of our then-current applicable initial franchise fee for a single unit franchise to cover our reasonable costs in effecting the transfer and in providing training and other initial assistance to transferee.
- 11.10. Upon the death or mental incapacity of any person with an interest of more than fifty percent (50%) in this Agreement or in you, the executor, administrator or personal representative of

such person shall transfer his interest to a third party approved by us within 12 months. Such transfers, including, without limitation, transfers by devise or inheritance, shall be subject to the same conditions as any *inter vivos* transfer. However, in the case of transfer by devise or inheritance, if the heirs or beneficiaries of any such person are unable to meet the conditions stated in Section 11.1 hereof, the personal representative of the deceased shall have a reasonable time, not to exceed 12 months from the date said personal representative is appointed, to dispose of the deceased's interest in you or in the Development Rights, which disposition shall be subject to all the terms and conditions for transfers contained in this Agreement. It is understood and agreed, however, that notwithstanding the foregoing, the Development Schedule shall be complied with as though no such death or mental incapacity had occurred. In the event the interest described above is not disposed of within such time, we shall have the right to terminate this Agreement, provided such termination had not previously occurred for failure to perform pursuant to the Development Schedule, upon 90 days' notice to your representative, or we shall have the right to re-purchase same at the same price being sought by your representative.

- 11.11. Our consent to a transfer of any interest in you or in the Development Rights pursuant to this Section shall not constitute a waiver of any claims we may have against the transferring party, nor shall it be deemed a waiver of our right to demand exact compliance with any of the terms of this Agreement by the transferee.
- 11.12. We shall have the right to assign this Agreement and all of our attendant rights and privileges to any person, firm, corporation or other entity provided that, with respect to any assignment resulting in the subsequent performance by the assignee of our functions: (a) the assignee shall, at the time of such assignment, be financially responsible and economically capable of performing our obligations; and (b) the assignee shall expressly assume and agree to perform such obligations. You expressly affirm and agree that we may sell our assets, our rights to the Marks or to the System outright to a third party; may go public; may engage in a private placement of some or all of our securities; may merge, acquire other corporations, or be acquired by another corporation; may undertake a refinancing, recapitalization, leveraged buyout or other economic or financial restructuring; and, with regard to any or all of the above sales, assignments and dispositions, you expressly and specifically waive any claims, demands or damages arising from or related to the loss of said Marks (or any variation thereof) and/or the loss of association with or identification of "10X Health Franchising, LLC" as Franchisor. Nothing contained in this Agreement shall require us to remain in our current industry or to offer the same products and services, whether or not bearing the Marks, in the event that we exercise our right to assign our rights in this Agreement.

12. COVENANTS

- 12.1. You covenant that during the term of this Agreement, except as otherwise approved in writing by us, you (or if Developer is a corporation or partnership, the Operating Principal) or your manager shall devote full time, energy, and best efforts to the management and operation of the Developer's business governed by this Agreement.
- 12.2. You specifically acknowledge that, pursuant to this Agreement, you will receive confidential information, including without limitation, marketing methods and techniques of us and

the System. You covenant that, during the term of this Agreement, you and persons controlling, controlled by or under common control with you shall not, either directly or indirectly, for yourself/himself, or through, on behalf of or in conjunction with any person, persons or legal entity:

- 12.2.1. Divert or attempt to divert any business or customer of any 10X Health Center operated under the System to any competitor or do any other act injurious or prejudicial to the goodwill associated with the System.
- 12.2.2. Employ or seek to employ any person who is at that time employed by us or any of our franchisees or developers, or directly or indirectly induce such person to leave their employ.
- 12.2.3. Own, maintain, operate, affiliate with, or have an interest in any business (whether directly operating such a business or as a franchisee, area representative, developer, or otherwise) that is competitive with a 10X Health Center.
- 12.3. You and your owners covenant that, except as otherwise approved in writing by us, you shall not, for a continuous uninterrupted period of two years from the date of: (a) a transfer permitted under Section 11; (b) expiration or termination of this Agreement (regardless of the cause for termination); or (c) a final order of a duly authorized arbitrator, panel of arbitrators, or a court of competent jurisdiction (after all appeals have been taken) with respect to any of the foregoing or with respect to the enforcement of this Section 12.3, either directly or indirectly, for yourself, or through, on behalf of, or in conjunction with any persons or entity, own, maintain, operate, engage in, develop or acquire any interest in any business that is competitive with a 10X Health Center and, and which business is, or is intended to be, located (a) within the Development Area; (b) within a ten (10) mile radius of the Development Area; or (c) within a 10 mile radius of any 10X Health Center operating under the System at the time of transfer, expiration or termination.
- 12.4. Sections 12.2 and 12.3 above shall not apply to ownership by Developer of an interest in any business operated under the System under a franchise granted by us or of less than 5% beneficial interest in the outstanding equity securities of any publicly held entity.
- 12.5. The parties agree that each of the foregoing covenants shall be construed as independent of any other covenant or provision of this Agreement. If all or any portion of a covenant is held unreasonable or unenforceable by a court or agency having valid jurisdiction in an unappealed final decision to which we are a party, you expressly agree to be bound by any lesser covenant subsumed within the terms of such covenant that imposes the maximum duty permitted by law, as if the resulting covenant were separately stated in and made a part of this Section 12.
- 12.6. You understand and acknowledge that we shall have the right, in our sole discretion, to reduce the scope of any covenant set forth in Sections 12.2 and 12.3 of this Agreement, or any portion thereof, without your consent, effective immediately upon receipt of written notice thereof; and you agree that you shall comply forthwith with any covenant as so modified, which shall be fully enforceable.
 - 12.7. You expressly agree that the existence of any claims you may have against us, whether

or not arising from this Agreement, shall not constitute a defense to the enforcement by us of the covenants in this Section 12. You agree to pay all costs and expenses (including reasonable attorneys' fees and expenses) we incur in connection with the enforcement of this Section 12.

- You and your owners agree to comply with and/or to assist us to the fullest extent possible in our efforts to comply with Anti-Terrorism Laws (as defined below). In connection with such compliance, you and your owners certify, represent, and warrant that none of your respective property or interests is subject to being "blocked" under any of the Anti-Terrorism Laws and that neither you nor any of your owners are otherwise in violation of any of the Anti-Terrorism Laws. For the purposes of this Section 12.9, the following terms have the following meanings: (a) "Anti-Terrorism Laws" means Executive Order 13224 issued by the President of the United States ("Executive Order 13224"), the Terrorism Sanctions Regulations (Title 31, Part 595 of the U.S. Code of Federal Regulations), the Foreign Terrorist Organizations Sanctions Regulations (Title 31, Part 597 of the U.S. Code of Federal Regulations), the Cuban Assets Control Regulations (Title 31, Part 515 of the U.S. Code of Federal Regulations), the USA PATRIOT Act, and all other present and future federal, state and local laws, ordinances, regulations, policies, lists and any other requirements of any other requirements of any governmental authority (including, without limitation, the United States Department of Treasury Office of Foreign Assets Control, and any other government agency with jurisdiction over the parties to this Agreement and/or their actions) addressing or in any way relating to terrorist acts and/or acts of war; (b) "Owner" means any person, partner, member, or shareholder who owns any direct or indirect interest in Developer. You and your owners certify that none of you, your respective employees, or anyone associated with any of them is listed in the Annex to Executive Order 13224 (the "Annex"). You agree not to knowingly hire any individual who is listed in the Annex (or, if he or she is already employed, retain the employment of that individual). You also agree not to knowingly: (a) establish a new relationship with a person as an employee, owner, banker, or otherwise who is listed in the Annex (whether or not we have consented to a Transfer involving such new owner); and (b) maintain a business relationship (whether with an employee, an owner, banker, or otherwise) with a person who is added to the Annex. You certify that you have no knowledge or information that, if generally known, would result in you or your owners, your employees, or anyone else associated with you to be listed in the Annex to Executive Order 13224. You understand that you are solely responsible for ascertaining what actions you must take to comply with the Anti-Terrorism Laws, and you specifically acknowledge and agree that your indemnification responsibilities set forth in this Agreement also apply to your obligations under this Section 12.9. Any misrepresentation by you under this Section or any violation of the Anti-Terrorism Laws by you, your owners, your employees, and/or their respective affiliates shall constitute grounds for immediate termination of this Agreement and any other agreement you have entered into with us or one of our affiliates.
- 12.9. You shall require and obtain execution of covenants, in a form reasonably acceptable to us, of confidentiality and non-competition similar to those set forth elsewhere in this Agreement (including covenants applicable upon the termination of a person's relationship with you) from any or all of the following persons: (a) all managers of Developer; (b) all officers, directors, and holders of a beneficial interest of 5% or more of the securities of Developer, and of any entity directly or indirectly controlling Developer, if Developer is an entity; and (c) the general partners and any limited partners if Developer is a partnership. The covenants required by this Section 12 shall be in a form specified

by us, including, without limitation, specific identification of us as a third-party beneficiary of such covenants with the independent right to enforce.

13. NOTICES

Any and all notices required or permitted under this Agreement shall be in writing and shall be personally delivered or mailed by certified or registered mail, return receipt requested, to the respective parties at the addresses listed in the opening paragraph unless and until a different address has been designated by written notice to the other party. Any notice by certified or registered mail shall be deemed to have been given at the date and time of mailing.

14. INDEPENDENT CONTRACTOR AND INDEMNIFICATION

- 14.1. It is understood and agreed by the parties hereto that this Agreement does not create a fiduciary relationship between them, and that nothing in this Agreement is intended to constitute either party an agent, legal representative, subsidiary, joint venturer, partner, employee or servant of the other for any purpose whatsoever. Each party to this Agreement is an independent contractor, and neither shall be responsible for the debts or liabilities incurred by the other.
- 14.2. You shall hold yourself out to the public to be an independent contractor operating pursuant to this Agreement. You agree to take such actions as shall be necessary to that end.
- 14.3. You understand and agree that nothing in this Agreement authorizes you to make any contract, agreement, warranty or representation on our behalf, or to incur any debt or other obligation in our name, and that we assume no liability for, nor shall be deemed liable by reason of, any act or omission of yours or any claim or judgment arising therefrom. You shall indemnify and hold us and our officers, directors, and employees harmless against any and all such claims arising directly or indirectly from, as a result of, or in connection with your activities hereunder, as well as the cost, including reasonable attorneys' fees, of defending against them, except that the foregoing shall not apply to infringement actions regarding the Marks which are caused solely by our actions or actions caused by the negligent acts of us or our agents.

15. APPROVALS

- 15.1. Whenever this Agreement requires our prior approval or consent, you shall make a timely written request to us for such approval or consent, and, except as otherwise provided herein, any approval or consent granted shall be in writing.
- 15.2. We make no warranties or guarantees upon which you may rely and assume no liability or obligation to you or any third party to which we would not otherwise be subject, by providing any waiver, approval, advise, consent or services to you in connection with this Agreement, or by reason of any neglect, delay or denial of any request therefor.

16. NON-WAIVER

No failure of ours to exercise any power reserved to us under this Agreement or to insist upon compliance by you with any obligation or condition in this Agreement, and no custom or practice of the parties at variance with the terms hereof, shall constitute a waiver of our rights to demand exact compliance with the terms of this Agreement. Our waiver of any particular default shall not affect or impair our right with respect to any subsequent default of the same or of a different nature; nor shall any delay, forbearance or omission of ours to exercise any power or right arising out of any breach or default by you of any of the terms, provisions or covenants of this Agreement affect or impair our rights, nor shall such constitute a waiver by us of any rights hereunder or rights to declare any subsequent breach or default.

17. SEVERABILITY AND CONSTRUCTION

- 17.1. Each covenant and provision of this Agreement shall be construed as independent of any other covenant or provision of this Agreement. The provisions of this Agreement shall be deemed severable.
- 17.2. If all or any portion of a covenant or provision of this Agreement is held unreasonable or unenforceable by a court or agency having valid jurisdiction in a decision to which we are a party, you expressly agree to be bound by any lesser covenant or provision imposing the maximum duty permitted by law which is subsumed within the terms of such covenant or provision, as if that lesser covenant or provision were separately stated in and made a part of this Agreement.
- 17.3. Nothing in this Agreement shall confer upon any person or legal entity other than us or you, and such of our respective successors and assigns as may be contemplated by Section 11 hereof, any rights or remedies under or by reason of this Agreement.
- 17.4. All captions in this Agreement are intended solely for the convenience of the parties and none shall be deemed to affect the meaning or construction of any provision hereof.
- 17.5. All references herein to gender and number shall be construed to include such other gender and number as the context may require, and all acknowledgments, promises, covenants, agreements and obligations herein made or undertaken by you shall be deemed jointly and severally undertaken by all those executing this Agreement on your behalf.
- 17.6. This Agreement may be executed in multiple copies, each of which shall be deemed an original.

18. ENTIRE AGREEMENT; APPLICABLE LAW

18.1. This Agreement, the documents referred to herein and the Attachments attached hereto constitute the entire, full and complete agreement between us and you concerning the subject matter hereof and supersede any and all prior agreements; provided, however, that nothing in this or any related agreement is intended to disclaim the representations made by us in the Disclosure

Document that was furnished to you by us. No amendment, change or variance from this Agreement shall be binding on either party unless mutually agreed to by the parties and executed by their authorized officers or agents in writing.

- 18.2. This Agreement takes effect upon its acceptance and execution by us. Except to the extent this Agreement or any particular dispute is governed by the U.S. Trademark Act of 1946 (Lanham Act, 15 U.S.C. Section 1051 and the sections following it) or other federal law, this Agreement and the relationship created hereby are governed by Florida law, excluding any law regulating the sale of franchises or governing the relationship between a franchisor and franchisee, unless the jurisdictional requirements of such laws are met independently without reference to this Section. References to any law or regulation also refer to any successor laws or regulations and any implementing regulations for any statute, as in effect at the relevant time. References to a governmental agency also refer to any successor regulatory body that succeeds to the function of such agency.
- 18.3. Subject to the Arbitration provision below, you and we each consent and irrevocably submit to the exclusive jurisdiction and venue of the state and federal courts in Miami, Florida, and waive any objection to the jurisdiction and venue of such courts. This exclusive choice of jurisdiction and venue provision does not restrict the ability of the parties to confirm or enforce judgments or awards in any appropriate jurisdiction.

19. <u>DISPUTE RESOLUTION</u>

WITH THE EXCEPTION OF ANY CONTROVERSY OR CLAIM RELATING TO (A) THE OWNERSHIP OR IMPROPER USE OF OUR PROPRIETARY MARKS OR CONFIDENTIAL INFORMATION, (B) EQUITABLE CLAIMS, AND (C) AMOUNTS DUE FROM YOU TO US, THE PARTIES AGREE TO SUBMIT ANY CLAIM, CONTROVERSY OR DISPUTE BETWEEN OR INVOLVING US OR ANY OF OUR AFFILIATES (AND OUR AND OFFICERS, DIRECTORS, RESPECTIVE SHAREHOLDERS, REPRESENTATIVES AND/OR EMPLOYEES) AND YOU (AND YOUR AGENTS, REPRESENTATIVES AND/OR EMPLOYEES, AS APPLICABLE) ARISING OUT OF OR RELATED TO: (A) THIS AGREEMENT OR ANY OTHER AGREEMENT BETWEEN US AND YOU OR OUR AND YOUR RESPECTIVE AFFILIATES; (B) OUR RELATIONSHIP WITH YOU; (C) THE VALIDITY OF THIS AGREEMENT OR ANY OTHER AGREEMENT BETWEEN YOU AND US OR OUR AND YOUR RESPECTIVE AFFILIATES; OR (D) ANY SYSTEM STANDARD, TO NON-BINDING MEDIATION AT A PLACE THAT WE DESIGNATE WITHIN 25 MILES OF WHERE OUR PRINCIPAL OFFICES ARE LOCATED AT THE TIME THE DEMAND FOR MEDIATION IS FILED. (IF YOU AND WE CANNOT AGREE ON A LOCATION, THE MEDIATION WILL BE CONDUCTED AT OUR HEADQUARTERS). THE MEDIATION SHALL BE CONDUCTED BY EITHER A MUTUALLY AGREED-UPON MEDIATOR OR, FAILING SUCH AGREEMENT WITHIN A REASONABLE PERIOD OF TIME (NOT TO EXCEED 15 DAYS) AFTER EITHER PARTY HAS NOTIFIED THE OTHER OF ITS DESIRE TO SEEK MEDIATION, BY THE AMERICAN ARBITRATION ASSOCIATION IN ACCORDANCE WITH ITS COMMERCIAL MEDIATION PROCEDURES. ABSENT AGREEMENT TO THE CONTRARY, THE MEDIATOR SHALL BE EXPERIENCED IN THE MEDIATION OF FRANCHISE DISPUTES. YOU AND WE AGREE THAT ANY STATEMENTS MADE BY EITHER YOU OR US IN ANY SUCH MEDIATION PROCEEDING WILL NOT BE ADMISSIBLE IN ANY SUBSEQUENT ARBITRATION OR LEGAL PROCEEDING. EACH PARTY WILL BEAR ITS OWN COSTS AND EXPENSES OF CONDUCTING THE MEDIATION AND SHARE EQUALLY THE COSTS OF ANY THIRD PARTIES WHO ARE REQUIRED TO PARTICIPATE. NEVERTHELESS, BOTH YOU AND WE HAVE THE RIGHT IN A PROPER CASE TO OBTAIN TEMPORARY RESTRAINING ORDERS AND TEMPORARY OR PRELIMINARY INJUNCTIVE RELIEF FROM A COURT OF COMPETENT JURISDICTION. HOWEVER, THE PARTIES MUST IMMEDIATELY AND CONTEMPORANEOUSLY SUBMIT THE DISPUTE FOR NON-BINDING MEDIATION. IF THE PARTIES ARE UNABLE TO RESOLVE THE CLAIM, CONTROVERSY OR DISPUTE WITHIN 90 DAYS AFTER THE MEDIATOR HAS BEEN CHOSEN, THEN, UNLESS SUCH TIME PERIOD IS EXTENDED BY THE WRITTEN AGREEMENT OF THE PARTIES, EITHER PARTY MAY BRING A LEGAL PROCEEDING UNDER THIS SECTION. THE MEDIATION PROVISIONS OF THIS AGREEMENT ARE INTENDED TO BENEFIT AND BIND CERTAIN THIRD-PARTY NON-SIGNATORIES, AND ALL OF YOUR AND OUR OWNERS AND AFFILIATES.

WITH THE EXCEPTION OF ANY CONTROVERSY OR CLAIM RELATING TO (A) THE OWNERSHIP OR IMPROPER USE OF OUR PROPRIETARY MARKS OR CONFIDENTIAL INFORMATION, (B) EQUITABLE CLAIMS, AND (C) AMOUNTS DUE FROM YOU TO US, ANY DISPUTE ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, IF NOT RESOLVED BY THE NEGOTIATION AND MEDIATION PROCEDURES DESCRIBED ABOVE, MUST BE DETERMINED WITHIN 50 MILES OF WHERE OUR PRINCIPAL OFFICES ARE LOCATED AT THE TIME THE DEMAND FOR ARBITRATION IS FILED BY THE AMERICAN ARBITRATION ASSOCIATION ("AAA") (IF YOU AND WE CANNOT AGREE ON A LOCATION, THE ARBITRATION WILL BE CONDUCTED AT OUR HEADQUARTERS). THIS ARBITRATION CLAUSE WILL NOT DEPRIVE US OF ANY RIGHT WE MAY OTHERWISE HAVE TO SEEK PROVISIONAL INJUNCTIVE RELIEF FROM A COURT OF COMPETENT JURISDICTION. THE ARBITRATOR MUST HAVE SUBSTANTIAL EXPERIENCE IN FRANCHISE LAW AND WITH COMMERCIAL DISPUTES. THE PARTIES ASK THAT THE ARBITRATOR LIMIT DISCOVERY TO THE GREATEST EXTENT POSSIBLE CONSISTENT WITH BASIC FAIRNESS IN ORDER TO MINIMIZE THE TIME AND EXPENSE OF ARBITRATION. IF PROPER NOTICE OF ANY HEARING HAS BEEN GIVEN. THE ARBITRATOR WILL HAVE FULL POWER TO PROCEED TO TAKE EVIDENCE OR TO PERFORM ANY OTHER ACTS NECESSARY TO ARBITRATE THE MATTER IN THE ABSENCE OF ANY PARTY WHO FAILS TO APPEAR. BOTH PARTIES WAIVE ANY RIGHTS THEY MAY HAVE TO DEMAND TRIAL BY JURY OR TO SEEK PUNITIVE DAMAGES FROM ONE ANOTHER. THE ARBITRATOR WILL HAVE NO POWER TO: (A) STAY THE EFFECTIVENESS OF ANY PENDING TERMINATION OF FRANCHISE; (B) ASSESS PUNITIVE DAMAGES AGAINST EITHER PARTY; OR (C) MAKE ANY AWARD THAT MODIFIES OR SUSPENDS ANY LAWFUL PROVISION OF THIS AGREEMENT. THE PARTY AGAINST WHOM THE ARBITRATOR RENDERS A DECISION MUST PAY ALL EXPENSES OF ARBITRATION. ANY COURT OF COMPETENT JURISDICTION MAY ENTER JUDGMENT UPON ANY AWARD.

- 19.3. As a mandatory condition precedent prior to your taking any legal or other action against us, whether for damages, injunctive, equitable or other relief (including, but not limited to, rescission), based upon any alleged act or omission of ours, you shall first give us 90 days prior written notice and opportunity to cure such alleged act or omission, or to resolve such matter.
- 19.4. Nothing in this Agreement shall bar our right to obtain specific performance of the provisions of this Agreement and injunctive relief against threatened conduct that will cause us loss or damage, under customary equity rules, including applicable rules for obtaining restraining orders and preliminary injunctions. You agree that we may apply for such injunctive relief, without bond, but upon due notice, in addition to such further and other relief as may be available at equity or law, and your sole remedy, in the event of the entry of such injunction, shall be the dissolution of such injunction, if warranted, upon hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived).
- 19.5. No right or remedy conferred upon or reserved to us or you by this Agreement is intended to be, nor shall be deemed, exclusive of any other right or remedy herein or by law or equity provided or permitted, but each shall be cumulative of every other right or remedy.
- 19.6. YOU AND WE HEREBY UNCONDITIONALLY AND IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY ACTION ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE RELATIONSHIP CREATED BY THIS AGREEMENT, OR ANY OTHER AGREEMENTS BETWEEN YOU AND US AND/OR YOUR AND OUR RESPECTIVE AFFILIATES.
- 19.7. EXCEPT FOR YOUR OBLIGATIONS TO US AND CLAIMS FOR UNAUTHORIZED USE OF THE MARKS OR CONFIDENTIAL INFORMATION, YOU WAIVE, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY RIGHT TO, OR CLAIM FOR, ANY CONSEQUENTIAL, PUNITIVE OR EXEMPLARY DAMAGES AGAINST US. YOU ALSO AGREE THAT, IN THE EVENT OF A DISPUTE BETWEEN YOU AND US, THE PARTY MAKING THE CLAIM WILL BE LIMITED TO EQUITABLE RELIEF AND RECOVERY OF ANY ACTUAL DAMAGES YOU SUSTAIN.
- 19.8. ANY AND ALL CLAIMS ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE RELATIONSHIP BETWEEN YOU AND US MUST BE MADE BY WRITTEN NOTICE TO THE OTHER PARTY WITHIN ONE YEAR FROM THE OCCURRENCE OF THE ACT OR EVENT GIVING RISE TO SUCH CLAIM OR ONE YEAR FROM THE DATE ON WHICH YOU OR WE KNEW OR SHOULD HAVE KNOWN, IN THE EXERCISE OF REASONABLE DILIGENCE, OF THE FACTS GIVING RISE TO SUCH CLAIMS, WHICHEVER OCCURS FIRST, EXCEPT FOR CLAIMS FOR: (A) INDEMNIFICATION; OR (B) UNAUTHORIZED USE OF THE CONFIDENTIAL INFORMATION OR PROPRIETARY MARKS. HOWEVER, THIS PROVISION DOES NOT LIMIT OUR RIGHT TO TERMINATE THIS AGREEMENT IN ANY WAY.

19.9. You shall pay to us all damages, costs and expenses (including without limitation reasonable attorneys' fees) that we incur subsequent to the termination or expiration of the license granted under this Agreement in: (a) obtaining injunctive or other relief for the enforcement of any provisions of this Agreement; (b) successfully defending a claim that we defrauded you into signing this Agreement, that the provisions of this Agreement are not fair, were not properly entered into, and/or that the terms of this Agreement do not govern the parties' relationship; and/or (c) enforcing any term in this Agreement.

20. TIMELY PERFORMANCE

You hereby acknowledge that your timely development of the 10X Health Centers in the Development Area in accordance with the Development Schedule is of material importance to us and you. You agree, as a condition of the continuance of the rights granted hereunder, to develop and open 10X Health Centers within the Development Area in accordance with the Development Schedule, to operate such 10X Health Center pursuant to the terms of the Franchise Agreements and to maintain all such 10X Health Centers in operation continuously. We agree to diligently act upon any request of or approval from you and any material delay in your ability to meet the Development Schedule which is directly caused by our failure to act diligently upon a request for approval shall not constitute a default hereunder. Further, a failure or delay in performance by any party to this Agreement shall not be a default hereunder if such failure or delay arises out of or results from a "Force Majeure", which for purposes of this Agreement shall be defined as fire, flood, acts of God, global pandemic, government shutdown, earthquake or other natural disasters, or acts of a public enemy, war, act of terrorism, rebellion or sabotage. Force Majeure shall not include your lack of financing.

21. ACKNOWLEDGMENTS

- 21.1. You acknowledge and agree that we shall have the right to operate the System as we determine is appropriate, including but not limited to making decisions of whether to enter into an agreement of any sort with any party (such as a prospective franchisee), determining the terms of any agreement that we will enter into with any party (such as the provisions of a Franchise Agreement), determining whether and how to enforce its agreements (such as whether and when to bring actions to require payment in full by all parties, including franchisees), and all other matters whatsoever pertaining to the System. You understand that you shall not have any right whatsoever to enforce or to require us to do business with any particular party, enter into any particular agreement, or to enforce the terms of any particular Franchise Agreement.
- 21.2. You acknowledge that you have conducted an independent investigation of the 10X Health development business and recognize that the business venture contemplated by this Agreement involves business risks and that its success will be largely dependent upon the ability of you as an independent businessperson or business. We expressly disclaim the making of, and you acknowledge that you have not received, any warranty or guarantee, express or implied, orally or in writing, as to the potential volume, profits, or success of the business venture contemplated by this Agreement.

- 21.3. You acknowledge that you have read and understood this Agreement, the documents referred to in this Agreement and agreements relating thereto, if any; and that we have accorded you ample time and opportunity to consult with advisors and/or attorneys of your own choosing about the potential benefits and risks of entering into this Agreement.
- 21.4. You acknowledge and agree that we have in the past, and may in the future, modify the offer of its licenses to other multi-unit developers in any manner and at any time, which offers and agreements have or may have terms, conditions, and obligations that differ from the terms, conditions, and obligations in this Agreement.
- 21.5. You acknowledge that you received the Disclosure Document required by the Federal Trade Commission Franchise Rule at least 14 calendar days prior to the date on which this Agreement was executed or any consideration was paid to us.
- 21.6. Each party represents and warrants to the others that there are no other agreements, court orders, or any other legal obligations that would preclude or in any manner restrict such party from: (a) negotiating and entering into this Agreement; (b) exercising its rights under this Agreement; and/or (c) fulfilling its responsibilities under this Agreement.
- 21.7. You acknowledge that the success of the business venture contemplated under this Agreement is speculative and depends, to a large extent, upon your ability as an independent businessperson, his/her active participation in the daily affairs of the business, market conditions, area competition, availability of product, quality of services provided as well as other factors. We do not make any representation or warranty express or implied as to the potential success of the business venture contemplated hereby.
- 21.8. We expressly disclaim the making of, and you acknowledge that you have not received nor relied upon, any warranty or guaranty, express or implied, as to the revenues, profits or success of the business venture contemplated by this Agreement.

22. EFFECTIVE DATE

22.1 This Agreement shall be effective as of the date it is executed by us.

IN WITNESS WHEREOF, the parties hereto have duly executed, sealed and delivered this Agreement on the day and year first above written.

10X HEALTH FRANCHISING, LLC	DEVELOPER:
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

DEVELOPMENT RIGHTS AGREEMENT

ATTACHMENT A

CERTIFICATION BY DEVELOPER

The undersigned,hereby certify that they have conducted an independent Development Rights Agreement and the 10X He	
that the decision to execute the Development R independent investigation by the undersigned; and relied upon, in any way, any claims regarding potent the business contemplated by the Franchise Agreer has not relied upon any claims regarding past or coperated franchised businesses, except as may be Disclosure Document heretofore provided to De he/she understands the risks involved in this investment representation or guaranty, explicit or implied, that his/her investment.	ights Agreement was based entirely upon the the undersigned further certifies that he has not tial sales, income, or earnings to be derived from ment and Development Rights Agreement, and turrent sales, income or earnings of Franchisor-included in the 10X Health System Franchise veloper. The undersigned further certifies that ment and 10X Health Franchising, LLC makes no
Each of the undersigned owns a 5% or great this Development Rights Agreement, and each agre Developer hereunder.	ter beneficial interest in Developer, each has read sees to be individually bound by all obligations of
IN WITNESS WHEREOF, this Certification	on has been signed the day and year below.
DEVELOPER'S MEMBERS/STOCKHOLDE	RS:
Personally and Individually (Printed Name)	Personally and Individually (Printed Name)
Personally and Individually (Signature)	Personally and Individually (Signature)

Date Signed

Date Signed

10X HEALTH FRANCHISING, LLC DEVELOPMENT RIGHTS AGREEMENT

ATTACHMENT B

GUARANTY

Development Rights Agreement, and acknowledge indirectly from the execution thereof, the underjointly and severally bound by and agree to guara of the Development Rights Agreement and achieve by execute this Development Rights Agreement Rights Agreement and achieve by execute this Development Rights Agreement.	by 10X Health Franchising, LLC of the annexed owledging that undersigned will benefit directly or resigned,, agree(s) to be anty the performance of all of the terms and conditions my amendments thereto or renewals thereof, and do reement for the purpose of binding and obligating e aforesaid Development Rights Agreement and any
The guarantors hereunder hereby w Development Rights Agreement.	vaive notice of termination or default under the
	greater beneficial interest in Developer, each has read agrees to be individually bound by all obligations of
IN WITNESS WHEREOF, this Guara	anty has been signed the day and year below.
GUARANTORS:	
Personally and Individually (Printed Name)	Personally and Individually (Printed Name)
Personally and Individually (Signature)	Personally and Individually (Signature)
Date Signed	Date Signed
HOME ADDRESS	HOME ADDRESS
TELEPHONE NO.:	TELEPHONE NO.:
PERCENTAGE OF OWNERSHIP	PERCENTAGE OF OWNERSHIP

10X Health System

IN FRANCHISEE: _____%

Franchise Disclosure Document | Multistate 2023 | Exhibit C: Development Rights Agreement Attachment B: Guaranty

IN FRANCHISEE: _____ %

DEVELOPMENT RIGHTS AGREEMENT

ATTACHMENT C

TRANSFER OF A FRANCHISE TO A CORPORATION OR LIMITED LIABILITY COMPANY

This Transfer Agreement shall amend that certain Development Rights Agreement between _
("Developer") and 10X Health Franchising, LLC ("Franchisor").

The undersigned, an Officer, Director and Owner of a majority of the issued and outstanding voting stock of the Corporation set forth below, or Members of the issued and outstanding membership interests of the Limited Liability Company set forth below, and the Developer of the Units under a Development Rights Agreement executed on the date set forth below, between himself or herself and Franchisor, granting him/her a franchise to operate in the Development Area set forth below, and the other undersigned Directors, Officers and Shareholders of the Corporation, or the Members of the Limited Liability Company, who together with Developer constitute all of the Shareholders of the Corporation, or the Members of the Limited Liability Company, in order to induce Franchisor to consent to the assignment of the Development Rights Agreement to the Corporation or Limited Liability Company in accordance with the provisions of Section 11 of the Development Rights Agreement, agree as follows:

- 1. The undersigned Developer shall remain personally liable in all respects under the Development Rights Agreement and all the other undersigned Officers, Directors and Shareholders of the Corporation, or the Members of the Limited Liability Company, intending to be legally bound hereby, agree jointly and severally to be personally bound by the provisions of the Development Rights Agreement including the restrictive covenants contained in Section 12 thereof, to the same extent as if each of them were the Developer set forth in the Development Rights Agreement and they jointly and severally personally guarantee all of the Developer's obligations set forth in said Agreement.
- 2. The undersigned agree not to transfer any stock in the Corporation, or any interest in the Limited Liability Company without the prior written approval of the Franchisor and agree that all stock certificates representing shares in the Corporation, or all certificates representing interests in the Limited Liability Company shall bear the following legend:

"The shares of stock represented by this certificate are subject to th
terms and conditions set forth in a Development Rights Agreement
dated, 20 between an
10X Health Franchising, LLC"

or

"The ownership interests represented by this certificate are subject to the terms and conditions set forth in a Development Rights

10X Health System

Agreement dated and 10X Health Franchising	, 20 between g, LLC".
3 or h day operation and development of the Unit	his/her designee shall devote his best efforts to the day-to-cs.
the provisions of the Development Rights	eby agrees to become a party to and to be bound by all of Agreement executed on the date set forth below between ent as if it were named as the Developer therein.
Date of Development Rights Agreement: _	
Development Area for Units:	
As to Paragraph 3:	As to Paragraph 4:
Name	Name
Signature	Signature
Date	Date
In consideration of the execution of the a consents to the above referred to assignment	above Agreement, 10X Health Franchising, LLC hereby nt on
10X HEALTH FRANCHISING, LLC	
By:	
Name:	
Title:	
Date:	

DEVELOPMENT RIGHTS AGREEMENT

ATTACHMENT D

DEVELOPMENT SCHEDULE

The Agreement authorizes and obliges Developer to establish and operate () 10X Health Centers pursuant to a franchise agreement for each 10X Health Center. The following is Developer's Development Schedule:

Center #	Deadline for Opening	Total # of Centers to be Open and Operating On Deadline	Fee Due to be Paid
			\$
			\$
			\$
			\$
			\$
	Т	otal Fees Due at Signing:	
Remaining Balance Due:			

The Development Schedule shall be deemed completed, and this Development Rights Agreement shall expire, upon the opening of the final 10X Health Center to be developed pursuant to this Agreement.

IN WITNESS WHEREOF the parties hereto, intending to be legally bound hereby have duly executed this Development Schedule.

DEVELOPER:
By:
Name:
Title:
Date:

DEVELOPMENT RIGHTS AGREEMENT

ATTACHMENT E

DEVELOPMENT AREA

Health Centers under the Development Rights	Agreement:
Check if Map attached	
IN WITNESS WHEREOF the parties lexecuted this Development Area.	hereto, intending to be legally bound hereby have duly
10X HEALTH FRANCHISING, LLC	DEVELOPER:
By:	By:
Name:	Name:
Title:	Title:

DEVELOPMENT RIGHTS AGREEMENT

ATTACHMENT F

STATE ADDENDA TO THE DEVELOPMENT RIGHTS AGREEMENT

HAWAII ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

If any of the terms of the Development Rights Agreement are inconsistent with the terms below, the terms below control.

Section 2 of the Development Rights Agreement shall be amended to state that the Initial Franchise Fees/Development Fees shall be deferred until Franchisor has satisfied its pre-opening obligations to area developer and area developer has commenced operations of its Franchised Business.

DEVELOPER:	10X HEALTH FRANCHISING, LLC
Ву:	Ву:
Date:	_ Date:

ILLINOIS ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

If any of the terms of the Development Rights Agreement are inconsistent with the terms below, the terms below control.

- 1. Capitalized terms used but not defined in this Addendum have the meanings given in the Agreement. The "<u>Illinois Act</u>" means the Illinois Franchise Disclosure Act of 1987.
- 2. The Development Rights Agreement is governed by Illinois law.
- 3. In conformance with Section 4 of the Illinois Act, any provision in the Development Rights Agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a Development Rights Agreement may provide for arbitration to take place outside of Illinois.
- 4. Your rights upon Termination and Non-Renewal are set forth in Sections 19 and 20 of the Illinois Act.
- 5. In conformance with Section 41 of the Illinois Act, any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Act or any other law of Illinois is void.
- 6. Section 2 of the Development Rights Agreement shall be amended to state that the Initial Franchise Fees/Development Fees shall be deferred until Franchisor has satisfied its preopening obligations to area developer and area developer has commenced operations of its Franchised Business. The Illinois Attorney General's Office has imposed this deferral requirement due to Franchisor's financial condition.
- 7. This Addendum is effective as of the Effective Date.

DEVELOPER:	10X HEALTH FRANCHISING	, LLC
Ву:	By:	_
Date:	Date:	

MARYLAND ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

If any of the terms of the Development Rights Agreement are inconsistent with the terms below, the terms below control.

- 1. Capitalized terms used but not defined in this Rider have the meanings given in the Agreement. The "Maryland Franchise Law" means the Maryland Franchise Registration and Disclosure Law, Business Regulation Article, §14-206, Annotated Code of Maryland.
- 2. Notwithstanding any provision of the Agreement to the contrary, as a condition of the sale of a franchise, Franchisor shall not require a prospective franchisee to agree to a release, assignment, novation, waiver, or estoppel that would relieve Franchisor or any other person from liability under the Maryland Franchise Law.
- 3. Pursuant to COMAR 02-02-08-16L, the general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.
- 4. Any provision of the Agreement which provides for a period of limitations for causes of action shall not apply to causes of action under the Maryland Franchise Law, Business Regulation Article, §14-227, Annotated Code of Maryland. Franchisee must bring an action under such law within three years after the grant of the franchise.
- 5. Notwithstanding any provision of the Agreement to the contrary, Franchisee does not waive its right to file a lawsuit alleging a cause of action arising under the Maryland Franchise Law in any court of competent jurisdiction in the State of Maryland.
- 6. All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

DEVELOPER:	10X HEALTH FRANCHISING, LLC	
Ву:	Ву:	
Date:	Date:	

MINNESOTA ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

If any of the terms of the Development Rights Agreement are inconsistent with the terms below, the terms below control.

- 1. <u>Definitions</u>. Capitalized terms used but not defined in this Rider have the meanings given in the Agreement. The "<u>Minnesota Act</u>" means Minnesota Statutes, Sections 80C.01 to 80C.22.
- 2. **Amendments.** The Agreement is amended to comply with the following:
- Minnesota Statutes, Section 80C.21 and Minnesota Rules 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce (1) any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.
- With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subd. 3-5, which require (except in certain specified cases) (1) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement and (2) that consent to the transfer of the franchise will not be unreasonably withheld.
- The franchisor will protect the franchisee's rights to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name. Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statues, Section 80C.12, Subd. 1(g).
- Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.
- The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J. Also, a court will determine if a bond is required.
- The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5, and therefore the applicable provision of the Agreement is amended to state "No action may be commenced pursuant to Minnesota Statutes, Section 80C.17 more than three years after the cause of action accrues."

- 3. Section 2 of the Development Rights Agreement shall be supplemented to state: In Minnesota, the Initial Franchise Fee will be deferred until we have satisfied our pre-opening obligations and you commence your Franchised Business.
- 4. **Effective Date.** This Rider is effective as of the Effective Date.

DEVELOPER:	10X HEALTH FRANCHISING, LLC
Ву:	By:
Date:	Date:

NORTH DAKOTA ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

- 1. Section 2 of the Development Rights Agreement shall be amended to state that the Initial Franchise Fees/Development Fees shall be deferred until Franchisor has satisfied its pre-opening obligations to area developer and area developer has commenced operations of its Franchised Business.
- 2. Section 12 of the Development Rights Agreement is amended to also provide as follows: "Covenants not to compete are generally considered unenforceable in the State of North Dakota."
- 3. Section 17(u) of the Development Rights Agreement is modified and amended to provide that all arbitration or mediation required under the Development Rights Agreement shall be at a location agreeable to all parties and may not be remote from the area developer's Franchised Business.
- 4. All provisions in the Development Rights Agreement concerning choice of law, jurisdiction and venue, jury waiver, and waiver of punitive damages are hereby deleted and in their place is substituted the following language: "You agree to bring any claim against us, including our present and former employees, agents, and affiliates, which in any way relates to or arises out of this Agreement, or any of the dealings of the parties hereto, solely in arbitration before the American Arbitration Association."
- 5. North Dakota law governs any cause of action arising out of the Development Rights Agreement.
- 6. Section 19 to the Development Rights Agreement shall be modified to state that the statute of limitations under North Dakota law shall apply.

DEVELOPER:	10X HEALTH FRANCHISING	, LLC
Ву:	By:	
Date:	Date:	

VIRGINIA ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

Section 2 of the Development Rights Agreement shall be amended to state that the following:

The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the Development Fee owed by franchisees to the Franchisor until the Franchisor has completed its pre-opening obligations under the Development Agreement.

DEVELOPER:	10X HEALTH FRANCHISING, LI	10X HEALTH FRANCHISING, LLC	
Ву:	By:		
Date:	Date:		

WASHINGTON ADDENDUM TO DEVELOPMENT RIGHTS AGREEMENT

Section 2 of the Development Rights Agreement shall be amended to state that the Development Fees owed by franchisees shall be deferred and will be collected as each unit under the Development Agreement opens.

DEVELOPER:	10X HEALTH FRANCHISING, LLC
Ву:	By:
Date:	Date:

EXHIBIT D TO THE DISCLOSURE DOCUMENT

10X HEALTH FRANCHISING, LLC OPERATIONS MANUAL TABLE OF CONTENTS

SECTION # OF PAGES

Section 1: Introduction to 10X Health Systems	6
Section 2: Establishing the Business	19
Section 3: Personnel / Staffing / HR	32
Section 4: Administrative Procedures	24
Section 5: Daily Procedures	8
Section 6: Marketing	18
Section 7: Brand Guidelines	12
Section 8: Standard Operating Procedures and Protocols	68

Total Pages: 187

EXHIBIT E TO THE DISCLOSURE DOCUMENT FINANCIAL STATEMENTS

10X HEALTH FRANCHISING, LLC Financial Statements

For the Period ended December 31, 2022 with Independent Auditor's Report Thereon

10X HEALTH FRANCHISING, LLC TABLE OF CONTENTS

Financial Statements:

Independent Auditor's Report	1
Balance Sheet as of December 31, 2022	3
Statement of Income for the period ended December 31, 2022	1
Statement of Member's Equity (Deficit) for the period ended December 31, 2022 5	5
Statement of Cash Flows for the period ended December 31, 2022	5
Notes to Financial Statements for the period ended December 31, 2022	7-10

GARY B. SELLARI, CPA*/PFS, MSM SCOTT A. STEIN, CPA*** SUZI J. RAPP, CPA*, MAC B. CHARLES SELLARI, CPA*, MTAX TOM KEYS, CPA*, CGMA

J. RONALD ANDERSON, CPA**
VICTORIA BOLSKAR, CPA***, LTD
USTAN J. BROWN, CPA****, CPA**
MARY L. CONTESSA, CPA*, CVA, PA
STEVE A. GOINDOO, CPA***/PFS, MTAX, CFP®
SHARON HOWARD, CPA, CMA, MST***
CANDACE ANTEZANA KLOTZBIER, CPA*
CHRISTINE M. MCKENNA, CPA*
JAME M. RUSSO, CPA*
JANET SCALZITTI, CPA***
APRIL M. SINNOTTI, CPA**
ARTHUR J. SINNOTT, CPA***

BARBARA AHEARN-DUNN, EA KELLY BEACH, EA JACQUELINE CARTIER, EA ANTHONY J. SELLARI, EA



Certified Public Accountants and Consultants

580 Village Boulevard, Suite 110 West Palm Beach, FL 33409 Phone: (561) 686-1110 Fax: (561) 686-1330 info@dbmscpa.com MEMBERS

AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

FLORIDA INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

WILBUR F. DIVINE, III, CPA (1896-1964) WILBUR F. DIVINE, IV, CPA (1925-1989) JAMES A. BLALOCK, CPA (1914-1996) G. MICHAEL MARTIN, CPA (1945-2014)

To the Member of 10X Health Franchising, LLC Vancouver, WA

Opinion

We have audited the accompanying financial statements of 10X Health Franchising, LLC (a Delaware Limited Liability Company), which comprise the balance sheet as of December 31, 2022, and the related statements of income, changes in member's equity, and cash flows for the period from inception (March 9, 2022) to December 31, 2022, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of 10X Health Franchising, LLC as of December 31, 2022, and the results of its operations and its cash flows from inception (March 9, 2022) to December 31, 2022 in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of 10X Health Franchising, LLC and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about 10X Health Franchising, LLC's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of 10X Health Franchising, LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about 10X Health Franchising, LLC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Divine, Blalock, Martin & Sellari, LLC

West Palm Beach, FL April 12, 2023

10X HEALTH FRANCHISING, LLC BALANCE SHEET AS OF DECEMBER 31, 2022

Assets			
Current Assets			
Cash and Cash Equivalents	\$	47,059	
Total Current Assets		47,059	
Total Assets	\$	47,059	
Liabilities and Members' Equity (Deficit) Current Liabilities			
Customer Deposits Due to Related Party Total Current Liabilities	\$ 	30,000 50,019 80,019	
Members' Equity (Deficit)			
Members' Deficit		(32,960)	
Total Members' Deficit		(32,960)	
Total Liabilities and Members' Deficit	\$	47,059	

10X HEALTH FRANCHISING, LLC STATEMENT OF INCOME FOR THE PERIOD ENDED DECEMBER 31, 2022

Revenue Initial Franchise Fees Total Revenue Operating Expenses:	\$ <u>-</u>
Bank Fees Office Expenses Accounting Fees Legal Fees Filing Fees	274 117 1,000 50,019 1,550
Total Operating Expenses	52,960
(Loss) From Operations	(52,960)
Net (Loss)	\$ (52,960)

10X HEALTH FRANCHISING, LLC STATEMENT OF CHANGES IN MEMBERS' EQUITY (DEFICIT) FOR THE PERIOD ENDED DECEMBER 31, 2022

Members' Equity @ March 9, 2022	\$ -
Member Contributions	25,000
Members' Draw	(5,000)
Net (Loss)	(52,960)
Members' Deficit @ December 31, 2022	\$ (32,960)

10X HEALTH FRANCHISING, LLC STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED DECEMBER 31, 2022

CASH FLOWS FROM OPERATING ACTIVITIES Net Income (Loss) Adjustments to reconcile Net Income (Loss) Increase (Decrease) in Operating Liabilities	\$ (52,960)
Deferred Revenue	30,000
Total Adjustments	30,000
Net Cash Provided / (Used) by Operating Activities	(22,960)
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of Property and Equipment	
Net Cash Provided / (Used) By Investing Activities	
CASH FLOWS FROM FINANCING ACTIVITIES	
Member Contributions	25,000
Members' Draw / Distributions	(5,000)
Proceeds from Related Party	50,019
Net Cash Provided / (Used) by Financing Activities	70,019
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	47,059
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 47,059

NOTE 1 - BUSINESS ACTIVITY

10X Health Franchising, LLC was formed in the state of Delaware on March 9, 2022; the Company is in the business of offering franchises for operating and/or managing a 10X Health System unit franchise center ("Center") that specializes in providing customized nutrient IV therapy, blood testing, methylation testing, supplements, aesthetic services, and other related services to the general public at a specific location under the trade name "10X Health System" and such other trademarks that we authorize. Unless otherwise indicated, the terms "we," "us," "our," and "Company" refer to 10X Health Franchising, LLC.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Company's policy is to prepare its financial statements on the accrual basis of accounting; consequently, revenues are recognized when earned rather than when received, and expenses are recognized when the obligation is incurred rather than when cash is disbursed.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Advertising

Advertising costs are expensed as incurred.

Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are generally provided using the straight-line method over the estimated useful lives of the related assets which ranges between 3 to 10 years. At December 31, 2022, the Company did not own any fixed assets.

Income Taxes

Certain transactions of the Company may be subject to accounting methods for income tax purposes that differ significantly from the accounting methods used in preparing the financial statements in accordance with generally accepted accounting principles. Accordingly, the taxable income of the Company reported for federal and state income tax purposes may differ from net income in these financial statements.

As a limited liability company, income or loss of the Company is allocated to the members. No provision for federal or state income taxes is necessary because any income or loss is includable in the tax returns of the individual members. Local income taxes, if any, are paid by the Company. The Company was not subject to any local income taxes for the period ended December 31, 2022. The Company's tax returns are subject to possible examination by the taxing authorities. For federal income tax purposes, the tax returns essentially remain open for possible examination for a period of three years after the respective filing deadlines of those returns.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Income Taxes, continued

The Company accounts for uncertain tax positions in accordance with ASC 740-10, *Accounting for Uncertainty in Income Taxes.* ASC 740-10 prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC 740-10 also provides guidance on de-recognition, classification, interest and penalties, and disclosure and transition accounting. The Company has concluded that no liability for uncertain tax positions is required at December 31, 2022.

Revenue Recognition

The Company's revenue recognition policies are in compliance with accounting standards ASC Topic 606, *Revenue from Contracts with Customers*. The new guidance includes the following five-step revenue recognition model:

- Identify the contract with the customer.
- Identify the performance obligation in the contract.
- Determine the transaction price.
- Allocate the transaction price to performance obligations.
- Recognize revenue when (or as) each performance obligation is satisfied.

In 2020, the Financial Accounting Standards Board (FAB) issued Accounting Standards Update (ASU), *Franchisors-Revenue from Contracts with Customers (Subtopic 952-606) Practical Expedient.* This new practical expedient will allow franchisors that are not public business entities to account for pre-opening services provided to a franchise as a single performance obligation in the services are in line with the services listed within the guidance, and they meet certain other conditions.

The Company recognizes franchise royalties and system advertising on a monthly basis, which are generally based upon a percentage of sales made by the Company's franchises, when they are earned and deemed collectible.

The following services are provided by the Company prior to the opening of a franchised location:

- Development of a custom local affiliate website housed within our national website that includes online scheduling functionality and access to intranet system that provides ongoing educational, operational, advertising and marketing materials to support the business & webserver setup for the website.
- Copy of proprietary Operations Manual & Access to a self-study program to be completed prior to attending our initial training program, which is a comprehensive two part program that consists of six days (part 1 completed within 60 days after you secure the space for your facility) and 3 weeks (part 2 completed no earlier than 60 days prior to when you anticipate physically opening your Business both at our corporate headquarters and up to an additional five days of assistance and guidance at your location for either pre-opening or grand opening assistance.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by the Company's management include, but are not limited to, allowances for doubtful accounts and contracts receivable, the allowance for losses on contracts in process and the percentage of completion on uncompleted contracts. Actual results could materially differ from those estimates.

Fair Value of Financial Assets and Liabilities

We measure and disclose certain financial assets and liabilities at fair value. ASC Topic 820, Fair Value Measurements and Disclosures, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

We utilize the active market approach to measure fair value for our financial assets and liabilities. We report separately each class of assets and liabilities measured at fair value on a recurring basis and include assets and liabilities that are disclosed but not recorded at fair value in the fair value hierarchy.

Concentrations of Credit Risk

The Company maintains cash in bank and deposit accounts, which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash and cash equivalents.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Recently Issued and Adopted Accounting Pronouncements

The Company's management has evaluated recently issued and adopted accounting pronouncements through the date of this report and concluded they will not have a material effect on the financial statements as of December 31, 2022.

In February 2016, the FASB issued a new accounting standard on leases. The new standard, among other changes, will require lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases. The lease liability will be measured at the present value of the lease payments over the lease term. The right-of-use asset will be measured at the lease liability amount, adjusted for lease prepayments, lease incentives received and the lessee's initial direct costs (e.g., commissions). The new standard is effective for annual reporting periods beginning after December 15, 2021, including interim reporting periods within those annual reporting periods. The adoption will require a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest period presented. Effective January 1, 2022, the Company adopted the new lease standard. At December 31, 2022 the Company had no lease agreements in place.

NOTE 3—CUSTOMER DEPOSITS

Customer deposits represents letters of intent along with a \$5,000 fee to purchase a franchise in the future, the Company recognizes a liability for these when received. At December 31, 2022, the Company recorded a liability of \$30,000 as customer deposits. The Company expects to recognize most of this as revenue in 2023.

NOTE 4 - INITIAL FRANCHISE FEE REVENUE

Deferred revenue represents initial franchise sales for which substantially all the services to be provided by the Company have not yet been performed. These revenues are fully recognized when Franchisees open their doors for business. The amounts deferred as of December 31, 2022 was \$0.

NOTE 5 - RELATED PARTY TRANSACTIONS

10X Health Franchising, LLC's sole member is also a member of Cardone Ventures, LLC. There are significant related party transactions between 10X Health Franchising, LLC and Cardone Ventures, LLC. These transactions have been properly accounted for and are used to provide funding and liquidity. As of December 31, 2022 the Company owed Cardone Ventures, LLC \$50,019.

NOTE 6 - SUBSEQUENT EVENTS

The Company has evaluated subsequent events through April 12, 2023, the date which the financial statements were available to be issued and nothing has occurred that would require disclosure.

EXHIBIT F TO THE DISCLOSURE DOCUMENT

LIST OF CURRENT AND FORMER FRANCHISEES

The following is a list of the names of all current franchisees and the address and telephone number of each of their outlets as of December 31, 2022:

(a) <u>Operational Franchisees</u>. The following are the names, addresses and telephone numbers of all 10X Health System franchisees as of December 31, 2022 who are operational:

None.

(b) <u>Franchise Agreements Executed But Not Yet Operational</u>. The following are the names, addresses and telephone numbers of all 10X Health System franchisees as of December 31, 2022 who are not yet operational but have signed a Franchise Agreement:

None.

(c) <u>Former Franchisees</u>. The following are the names, last known home addresses and home telephone numbers of all Franchisees that have been terminated, canceled, not renewed, or otherwise voluntarily or involuntarily ceased to do business under a 10X Health System Franchise Agreement during the most recently completed fiscal year (January 1, 2022 to December 31, 2022) or who have not communicated with us within 10 weeks of the date of issuance of this Disclosure Document:

None.

EXHIBIT G TO THE DISCLOSURE DOCUMENT

FRANCHISE DISCLOSURE QUESTIONNAIRE

As you know, 10X Health Franchising, LLC and you are preparing to enter into a Franchise Agreement for the operation of a 10X Health Center. In this Franchisee Disclosure Questionnaire, 10X Health Franchising, LLC will be referred to as "we" or "us." The purpose of this Questionnaire is to determine whether any statements or promises were made to you that we did not authorize and that may be untrue, inaccurate, or misleading. Please review each of the following questions carefully and provide honest and complete responses to each question.

1.	Have you received and personally reviewed 10X Health Franchising, LLC's Franchise Agreement and each exhibit, addendum, and schedule attached to it?
	Yes No
2.	Have you received and personally reviewed our Disclosure Document we provided to you?
	Yes No
3.	Do you understand that the success or failure of your business will depend in large part upon your skills and abilities, competition from other businesses, interest rates, inflation, labor and supply costs, lease terms, and other economic and business factors?
	Yes No
4.	Has any employee or other person speaking on our behalf made any statement or promise concerning the revenues, profits, or operating costs of a 10X Health Center that we or our franchisees operate?
	Yes No
5.	Has any employee or other person speaking on our behalf made any statement or promise concerning a 10X Health Center that is contrary to, or different from, the information contained in the Disclosure Document?
	Yes No
6.	Has any employee or other person speaking on our behalf made any statement or promise concerning the likelihood of success that you should or might expect to

achieve from operating a 10X Health Center?

	Yes No
7.	Has any employee or other person speaking on our behalf made any statement, promise, or agreement concerning the advertising, marketing, training, support service or assistance that we will furnish to you that is contrary to, or different from, the information contained in this Disclosure Document?
	Yes No
8.	If you have answered "Yes" to any of questions 4 through 7, please provide a full explanation of your answer in the following blank lines. (Attach additional pages, it necessary, and refer to them below.) If you have answered "No" to each of these questions, please leave the following lines blank.
9.	Do you understand that in all dealings with you, our officers, directors, employees, and agents act only in a representative capacity and not in an individual capacity and these dealings are solely between you and us?
	Yes No
10.	Do you understand that it is solely your responsibility to comply with all health and medical regulations governing a 10X Health Center?
	Yes No
11.	Did you consult with or, at minimum, have the opportunity to consult with a lawyer specializing in health and medical law to discuss the structure of your 10X Health Center and the health laws and/or regulations governing a 10X Health Center?
	Yes No

No statement, questionnaire, or acknowledgement signed or agreed to by a franchisee in connection with the commencement of a franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

You understand that your answers are important to us and that we will rely on them.		
By signing this Franchisee Disclosure truthfully to the above questions as if y	Questionnaire, you are representing that you have responded you were signing them under oath.	
Name of Franchisee/Applicant	Name of Franchisee/Applicant	
Date	Date	
Signature	Signature	

EXHIBIT H TO THE DISCLOSURE DOCUMENT STATE ADDENDA TO THE DISCLOSURE DOCUMENT

CALIFORNIA ADDENDUM TO FRANCHISE DISCLOSURE DOCUMENT

As to franchises governed by the California Franchise Investment Law, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE FRANCHISE DISCLOSURE DOCUMENT.

Item 3 of the Disclosure Document is amended by adding the following paragraph:

Neither we nor any person or franchise broker in Item 2 of this Disclosure Document is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling these persons from membership in this association or exchange.

Item 6 of the Disclosure Document is amended by adding the following:

With respect to the Late Fee described in Item 6, this Item is amended to disclose that the maximum rate of interest permitted under California law is 10%.

Item 17 of the Disclosure Document is amended by adding the following paragraphs:

California Business and Professions Code Sections 20000 through 20043 provide rights to the Franchisee concerning termination, transfer, or non-renewal of a franchise. If the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.

Item 17.g. of the Disclosure Document is modified to state that, in addition to the grounds for immediate termination specified in Item 17.h., the franchisor can terminate upon written notice and a 60-day opportunity to cure for a breach of the Franchise Agreement.

Item 17.h. of the Disclosure Document is modified to state that the franchisor can terminate immediately for insolvency, abandonment, mutual agreement to terminate, material misrepresentation, legal violation persisting 10 days after notice, repeated breaches, judgment, criminal conviction, monies owed to the franchisor more than 5 days past due, and imminent danger to public health or safety.

Item 19 of the Disclosure Document: The earnings claims figures do not reflect the costs of sales, operating expenses, or other costs or expenses that must be deducted from the gross sales figures to obtain your net income or profit. You should conduct an independent investigation of the costs and expense you will incur in operating your franchised business. Franchisees or former Franchisees, listed in the Disclosure Document, may be one source of this information.

The Franchise Agreement requires application of the laws of Florida. This provision may not be enforceable under California law.

The Franchise Agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under California law.

The Franchise Agreement requires binding arbitration. The arbitration will occur at Miami, Florida, with the costs being borne according to the Rules for Commercial Arbitration of the American Arbitration Association. Prospective Franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws (such as Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provisions of a Franchise Agreement restricting venue to a forum outside the State of California.

SECTION 31125 OF THE FRANCHISE INVESTMENT LAW REQUIRES US TO GIVE TO YOU A DISCLOSURE DOCUMENT APPROVED BY THE COMMISSIONER OF THE DEPARTMENT FINANCIAL PROTECTION AND INNOVATIONBEFORE WE ASK YOU TO CONSIDER A MATERIAL MODIFICATION OF YOUR FRANCHISE AGREEMENT.

YOU MUST SIGN A GENERAL RELEASE OF CLAIM IF YOU RENEW OR TRANSFER YOUR FRANCHISE. CALIFORNIA CORPORATIONS CODE §31512 VOIDS A WAIVER OF YOUR RIGHTS UNDER THE FRANCHISE INVESTMENT LAW (CALIFORNIA CODE §31000 THROUGH 31516). BUSINESS AND PROFESSIONS CODE §20010 VOIDS A WAIVER OF YOUR RIGHTS UNDER THE FRANCHISE RELATIONS ACT (BUSINESS AND PROFESSIONS CODE §20000 THROUGH 20043).

Our website is located at www.10xhealthsystem.com

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION AT www.dfpi.ca.gov.

HAWAII ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Hawaii Franchise Investment Law, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

THESE FRANCHISES HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS OR A FINDING BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEES, OR SUBFRANCHSIOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEES OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

Registered agent in the state authorized to receive service of process:

Commissioner of Securities of the State of Hawaii Department of Commerce and Consumer Affairs Business Registration Division Securities Compliance Branch 335 Merchant Street, Room 203 Honolulu, HI 96813

Item 5 of the Disclosure Document shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its pre-opening obligations to franchisees and franchisee has commenced operations of its Center.

ILLINOIS ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Illinois Franchise Disclosure Act, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

- 1. Item 17.w. is modified to provide that Illinois law applies.
- 2. In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a Franchise Agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a Franchise Agreement may provide for arbitration to take place outside of Illinois.
- 3. In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation, or provision of the Franchise Agreement purporting to bind you to waive compliance with any provision of the Illinois Franchise Disclosure Act or any other law of the State of Illinois is void.
- 4. The conditions under which your Franchise Agreement can be terminated and your rights upon nonrenewal may be affected by Sections 19 and 20 of the Illinois Franchise Disclosure Act.
- 5. Item 5 of this Disclosure Document shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its pre-opening obligations to franchisees and franchisee has commenced operations of its Center. The Illinois Attorney General's Office has imposed this deferral requirement due to Franchisor's financial condition.

MARYLAND ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Maryland Franchise Registration and Disclosure Law, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

- 1. Item 17.b. is modified to also provide, "The general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.
- 2. Item 17.u. is modified to also provide, "A Maryland franchise regulation states that it is an unfair or deceptive practice to require a Franchisee to waive its right to file a lawsuit in Maryland claiming a violation of the Maryland Franchise Law. In light of the Federal Arbitration Act, there is some dispute as to whether this forum selection requirement is legally enforceable."
- 3. Item 17.v. is modified to also provide, "Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise."
- 4. The Franchise Agreement provides for termination upon bankruptcy of the franchisee. This provision may not be enforceable under federal bankruptcy law.

MINNESOTA ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Minnesota franchise laws, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

- Minn. Stat. §80C.21 and Minn. Rule 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the Franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreements can abrogate or reduce (1) any of the Franchisee's rights as provided for in Minnesota Statutes, Chapter 80C, or (2) Franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.
- With respect to franchises governed by Minnesota law, the franchisor will comply with Minn. Stat. Sec. 80C.14 Subds. 3, 4, and 5 which require (except in certain specified cases), that an Franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the Franchise Agreement and that consent to the transfer of the franchise will not be unreasonably withheld.
- The franchisor will protect the Franchisee's rights to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the Franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name.
- Minnesota considers it unfair to not protect the Franchisee's right to use the trademarks. Refer to Minnesota Statutes 80C.12, Subd. 1(g).
- Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a Franchisee to assent to a general release.
- The Franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J.
 - Also, a court will determine if a bond is required.
- Item 6 is amended to include that the insufficient funds fee shall be capped at \$30.
- Items 5 and 7 of the Disclosure Document shall be supplemented to state: In Minnesota, the Initial Franchise Fee will be deferred until we have satisfied our pre-opening obligations and you commence your Franchised Business.

The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5.

NEW YORK ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the New York franchise laws, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT A OR YOUR PUBLIC LIBRARY FOR SOURCES OF INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE APPROPRIATE STATE OR PROVINCIAL AUTHORITY. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE SET THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

6. The following is added at the end of Item 3:

Except as provided above, with regard to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

- A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices or comparable civil or misdemeanor allegations.
- B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of Franchisees and the size, nature or financial condition of the franchise system or its business operations.
- C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10-year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud or securities law, fraud, embezzlement, fraudulent conversion or misappropriation of property, or unfair or deceptive practices or comparable allegations.
- D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency, or is subject to any currently effective order of any national securities association

or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.

7. The following is added to the end of the "Summary" sections of Item 17(c), titled "Requirements for Franchisee to renew or extend," and Item 17(m), entitled "Conditions for franchisor approval of transfer"

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687.4 and 687.5 be satisfied.

8. The following language replaces the "Summary" section of Item 17(d), titled "**Termination by Franchisee**":

You may terminate the agreement on any grounds available by law.

9. The following is added to the end of the "Summary" sections of Item 17(v), titled "Choice of forum," and Item 17(w), titled "Choice of law":

The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or upon the Franchisee by Article 33 of the General Business Law of the State of New York.

NORTH DAKOTA ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the North Dakota franchise laws, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

Restrictive Covenants: To the extent that covenants not to compete apply to periods after the term of the Franchise Agreement, they are generally unenforceable under North Dakota law.

Applicable Laws: North Dakota law will govern the Franchise Agreement.

Waiver of Trial by Jury: Any waiver of a trial by jury will not apply to North Dakota Franchises.

Waiver of Exemplary & Punitive Damages: Any waiver of punitive damages will not apply to North Dakota Franchisees.

General Release: Any requirement that the Franchisee sign a general release upon renewal of the Franchise Agreement does not apply to Franchise Agreements covered under North Dakota law.

Enforcement of Agreement: Any requirement in the Franchise Agreement that requires the Franchisee to pay all costs and expenses incurred by the franchisor in enforcing the agreement is void. Instead, the prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

Item 5 of this Disclosure Document shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its pre-opening obligations to franchisees and franchisee has commenced operations of its Center.

Item 17(i) of the Disclosure Document is modified and deletes the obligation of franchisees to consent to termination or liquidated damages.

RHODE ISLAND ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Rhode Island Franchise Investment Act, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

Item 17.m. of the Disclosure Document is revised to provide:

Section 19-28.1-14 of the Rhode Island Franchise Investment Act prohibits a Franchisee to be restricted in choice of jurisdiction or venue. To the extent any such restriction is purported to be required by us, it is void with respect to all Franchisees governed under the laws of Rhode Island.

Item 17.w. of the Disclosure Document is revised to provide:

Rhode Island law applies.

VIRGINIA ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Virginia Retail Franchising Act, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

The following is added to the Special Risks to Consider About *This* Franchise page:

Estimated Initial Investment. The franchisee will be required to make an estimated initial investment ranging from \$215,700 to \$523,400. This amount exceeds the Franchisor's stockholders' equity as of April 15, 2022, which is \$25,000.

Item 5 of the Disclosure Document is amended to include the following:

The Virginia State Corporation Commission's Division of Securities and Retail Franchising requires us to defer payment of the Initial Franchise Fee and other initial payments owed by franchisees to the Franchisor until the Franchisor has completed its pre-opening obligations under the Franchise Agreement.

In recognition of the restrictions contained in Section 13.1-564 of the Virginia Retail Franchising Act, the Franchise Disclosure Document is amended as follows:

Additional Disclosure: The following statements are added to Item 17.h.

Pursuant to Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any ground for default or termination stated in the Franchise Agreement or Development Agreement does not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

WASHINGTON ADDENDUM TO THE DISCLOSURE DOCUMENT

Item 5 of the Disclosure Document shall be amended to state that the Initial Franchise Fees owed by franchisees shall be deferred until Franchisor has satisfied its initial pre-opening obligations to franchisees and franchisee has opened for business. The Development Fees owed by franchisees shall be deferred and will be collected as each unit under the Development Agreement opens.

Item 6 of the Disclosure Document shall be amended to state that the franchisee shall only be liable for the cost of enforcement if Franchisor is the substantially prevailing party in an action. Additionally, a developer will only be liable for attorneys' fees and cost if Franchisor is the substantially prevailing party in an action.

Item 17(d) shall be amended to state that the franchisee may terminate the Franchise Agreement

WISCONSIN ADDENDUM TO THE DISCLOSURE DOCUMENT

As to franchises governed by the Wisconsin Fair Dealership Law, if any of the terms of the Disclosure Document are inconsistent with the terms below, the terms below control.

1. Item 17 is modified to also provide,

If the Franchise Agreement contains any provisions that conflict with the Wisconsin Fair Dealership Law, the provisions of this Addendum shall prevail to the extent of such conflict.

With respect to franchises governed by Wisconsin law, the Wisconsin Fair Dealership Law applies to most, if not all, Franchise Agreements and prohibits the termination, cancellation, non-renewal or the substantial change of the competitive circumstances of a dealership agreement without good cause. That Law further provides that 90 days' prior written notice of a proposed termination, etc. must be given to the dealer. The dealer has 60 days to cure the deficiency and if the deficiency is cured, the notice is void.

EXHIBIT I TO THE DISCLOSURE DOCUMENT

STATE EFFECTIVE DATES

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the state, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	Pending
Hawaii	Pending
Illinois	Pending
Indiana	June 3, 2022
Maryland	Pending
Michigan	June 9, 2022
Minnesota	Pending
New York	Pending
North Dakota	Pending
Rhode Island	September 28, 2022
South Dakota	Pending
Virginia	Pending
Washington	Pending
Wisconsin	June 7, 2022

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.

EXHIBIT J TO THE DISCLOSURE DOCUMENT

RECEIPT

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain language. Read this Disclosure Document and all agreements carefully.

If 10X Health Franchising, LLC offers you a franchise, it must provide this Disclosure Document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Iowa requires that we give you this Disclosure Document at the earlier of the first personal meeting or 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Michigan requires that we give you this Disclosure Document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

New York requires that we give you this Disclosure Document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If 10X Health Franchising, LLC does not deliver this Disclosure Document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the State Administrator listed in Exhibit A. Our Agents for Service of Process are listed in Exhibit A.

Date of Issuance: April 14, 2023 as amended May 11, 2023

The following is the name, principal business address, and telephone number of the franchise seller offering the franchise:

Name	Principal Business Address	Telephone Number
Brandon Dawson, Natalie Workman, and Scotty Geiger	2920 NE 207 th Street, #901, Miami, FL 33180	(305) 912-8828

I have received a Disclosure Document dated April 14, 2023 as amended May 11, 2023 including the following exhibits on the date listed below:

- A. LIST OF STATE ADMINISTRATORS AND STATE AGENTS FOR SERVICE OF PROCESS
- B. FRANCHISE AGREEMENT

Schedule 1-Franchise Fee, Accepted Location, Territory and Opening Date

Schedule 2-Nondisclosure and Non-Competition

Schedule 3-Unlimited Guaranty and Assumption of Obligations

10X Health System

Schedule 4-Franchisor Lease Rider

Schedule 5-ACH Payment Agreement

Schedule 6-Holders of Legal or Beneficial Interest in Franchisee; Operating Principal

Schedule 7-State Addenda to the Franchise Agreement

Schedule 8-General Release

Schedule 9-SBA Addendum

Schedule 10-Conditional Assignment of Telephone Number

Schedule 11-Amendment to Waive Management Agreement

C. DEVELOPMENT RIGHTS AGREEMENT

Attachment A-Certification by Developer

Attachment B-Guaranty

Attachment C-Transfer of a Franchise to a Corporation or Limited Liability Company

Attachment D-Development Schedule

Attachment E-Development Area

Attachment F-State Addendum to Development Rights Agreement

- D. OPERATIONS MANUAL TABLE OF CONTENTS
- E. FINANCIAL STATEMENTS
- F. LIST OF CURRENT AND FORMER FRANCHISEES
- G. FRANCHISEE DISCLOSURE QUESTIONNAIRE
- H. STATE ADDENDA TO THE DISCLOSURE DOCUMENT
- I. STATE EFFECTIVE DATES
- J. RECEIPT

Please sign and print your name below, date, and return one copy of this receipt to 10X Health Franchising, LLC and keep the other for your records.

Date of Receipt

Print Name

Signature (individually or as an officer, member, or partner of)

a [STATE of Incorporation]

[Corporation/LLC/Partnership]

RECEIPT

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain language. Read this Disclosure Document and all agreements carefully.

If 10X Health Franchising, LLC offers you a franchise, it must provide this Disclosure Document to you 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Iowa requires that we give you this Disclosure Document at the earlier of the first personal meeting or 14 calendar days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale.

Michigan requires that we give you this Disclosure Document at least 10 business days before the execution of any binding franchise or other agreement or the payment of any consideration, whichever occurs first.

New York requires that we give you this Disclosure Document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreement or the payment of any consideration that relates to the franchise relationship.

If 10X Health Franchising, LLC does not deliver this Disclosure Document on time or if it contains a false or misleading statement, or a material omission, a violation of federal and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the State Administrator listed in Exhibit A. Our Agents for Service of Process are listed in Exhibit A.

Date of Issuance: April 14, 2023 as amended May 11, 2023

The following is the name, principal business address, and telephone number of the franchise seller offering the franchise:

Name	Principal Business Address	Telephone Number
Brandon Dawson, Natalie Workman, and Scotty Geiger	2920 NE 207 th Street, #901, Miami, FL	(305) 912-8828

I have received a Disclosure Document dated April 14, 2023 as amended May 11, 2023 including the following exhibits on the date listed below:

- A. LIST OF STATE ADMINISTRATORS AND STATE AGENTS FOR SERVICE OF PROCESS
- B. FRANCHISE AGREEMENT

Schedule 1-Franchise Fee, Accepted Location, Territory and Opening Date

Schedule 2-Nondisclosure and Non-Competition

Schedule 3-Unlimited Guaranty and Assumption of Obligations

Schedule 4-Franchisor Lease Rider

10X Health System

Franchise Disclosure Document | Multistate 2023 | Exhibit J: Receipt

Schedule 5-ACH Payment Agreement

Schedule 6-Holders of Legal or Beneficial Interest in Franchisee; Operating Principal

Schedule 7-State Addenda to the Franchise Agreement

Schedule 8-General Release

Schedule 9-SBA Addendum

Schedule 10-Conditional Assignment of Telephone Number

Schedule 11-Amendment to Waive Management Agreement

C. DEVELOPMENT RIGHTS AGREEMENT

Attachment A-Certification by Developer

Attachment B-Guaranty

Attachment C-Transfer of a Franchise to a Corporation or Limited Liability Company

Attachment D-Development Schedule

Attachment E-Development Area

Attachment F-State Addendum to Development Rights Agreement

- D. OPERATIONS MANUAL TABLE OF CONTENTS
- E. FINANCIAL STATEMENTS
- F. LIST OF CURRENT AND FORMER FRANCHISEES
- G. FRANCHISEE DISCLOSURE QUESTIONNAIRE
- H. STATE ADDENDA TO THE DISCLOSURE DOCUMENT
- I. STATE EFFECTIVE DATES
- J. RECEIPT

Date of Receipt	Print Name
	Signature (individually or as an officer, member, or partner of)
	a [STATE of Incorporation] [Corporation/LLC/Partnership]

Please sign and print your name below, date, and return one copy of this receipt to 10X Health