

## GLS Spain and Radical Storage sign agreement to revolutionize baggage storage together

**Madrid, January 29<sup>th</sup>, 2024** - GLS Spain, a leading parcel and courier services company, announces a strategic partnership with **Radical Storage**, a leading luggage storage platform. This agreement will give users the opportunity to leave their luggage securely and conveniently at GLS Spain **Parcel Shops** they wish to join.

Radical Storage is the global network of reference for luggage storage in the travel sector. With more than 7,000 points around the world, which they call "Angels", they offer the solution to those travellers who want to forget about their luggage and leave it in a trusted place to continue enjoying their trip.

The agreement will allow the Parcel Shops and agencies in the GLS network to expand their portfolio of services, increasing the advantages of the **Out Of Home** delivery model and becoming a new point of deposit for suitcases. For its part, Radical Storage will be able to expand its network with the geographical coverage of the GLS convenience points, attracting a greater influx of people to the establishments.

For **Luis Doncel**, Group Region MD Iberia & Ireland, "this alliance marks an important milestone in our OOH service offering, strengthening our position in the logistics sector and enriching the experience of our customers; especially those looking for flexible and secure luggage storage solutions".

For **Andrea Soncin**, Head of Global Expansion at Radical Storage, "we believe in this collaboration and synergy with GLS Spain, above all because of a very similar business model and a philosophy of growth and expansion that totally reflects our own. This collaboration has no limits, in fact, Spain is just a starting point that will open the doors to all the other countries where GLS currently operates".

## How does it work?

People who need to leave their luggage in a locker will be able to use GLS's network of Parcel Shops to access Radical Storage's secure storage services.



## The process is simple:

- **Online booking:** The booking is made through Radical Storage's platform, where users can choose the location, the schedule that best suits their needs and make the payment.
- **Delivery at Parcel Shops**: Upon arrival at the selected point of convenience, users must present their booking confirmation and their luggage will be stored efficiently and securely.
- **Easy pick-up:** When they wish to retrieve their belongings, simply present their check-in receipt and they can collect their luggage quickly.

These are the advantages for users:

- **Time flexibility:** Users will enjoy the flexibility to choose the most convenient time to store and collect their bags to suit their travel plans.
- **Security and reliability:** GLS Spain's solid reputation in logistics services, together with the confidence that Radical Storage offers, guarantees safe and reliable storage of suitcases, offering customers peace of mind.
- **Wide geographical coverage:** GLS Spain's extensive network of over 5,300 Parcel Shops provides wide geographical coverage, allowing customers to easily access the service in a variety of locations.
- **Simple booking process:** Radical Storage's platform facilitates the online booking process, providing customers with a hassle-free experience.

## **About GLS Group**

The GLS Group is one of Europe's largest independent parcel service providers, with a strong local presence in every country on the continent. It also operates through wholly owned subsidiaries in Canada and on the west coast of the US within a single GLS network. This allows the Group to seamlessly connect its customers and communities with millions of parcels and stories every day.

GLS proactively manages its network, flexibly connecting its markets to respond to their changing and dynamic nature. The company prides itself on offering its customers high-quality service that suits their needs in more than 40 countries. The GLS network comprises over 120 hubs and over 1,600 depots, supported by over 35,000 last-mile delivery vehicles and 4,700 long-haul trucks. This offers network resilience, enhanced flexibility, and greater reach. In 2022/23, GLS generated record revenues of EUR 5.4 billion and delivered 862 million parcels across all markets.

For more information, visit <u>gls-group.com</u>