



mikasa
designs

Building Design Consultants
EST. 2006



p: (08) 9535 2999

f: (08) 9535 2911

1/10 Vivaldi Drive, Mandurah WA 6210

PO Box 577, Mandurah WA 6210

enquiries@mikasadesigns.com.au

www.mikasadesigns.com.au

COMPANY OVERVIEW



Mikasa Designs was formed in 2006 by partners Drew Lamperd & Mikel Sesma, both qualified Building Designers and Project Managers.

Originally a small boutique company, we have grown to meet the needs of Builders and Developers across WA, producing large scale affordable housing projects.

Mikasa Designs have completed works across a variety of different industries, including commercial & industrial projects, high-end residential projects, mixed-use developments, apartments & grouped dwellings.

Mikasa Designs is made up of a team of qualified Architects, Designers and Project Managers, with extensive design, planning and documentation experience. We engage with tried and trusted external engineering consultants to ensure that we provide a quality product and service to our clients.

Directors Drew Lamperd & Mikel Sesma, have been designing cost-effective building projects at Mikasa Designs for over 10 years now, & have secured a name for themselves as specialists in Multi-Residential & Group Housing Developments. Having also designed and managed several of their own multi-residential projects, Drew and Mikel have acquired their own personal, hands-on experience of the property development process, from conception through to completion

They have had significant success with their Designs, receiving 1st place in the 2013 BDA National Awards & 1st place in the 2016, 2013, 2012 & 2011 BDAWA State Awards, for their Multi-Residential designs.

What We Offer

DESIGN & DRAFTING, PLANNING & DEVELOPMENT

Project Feasibility and Land Selection:

- financial viability
- site opportunities and constraints
- define local planning schemes and planning regulations
- project budget and cashflow

Design:

- address brief
- conceptual design
- 3D conceptualisation
- develop approved concept design
- elevations
- specifications

Planning Development Management

- project cashflow spreadsheets and reports
- project schedule updates
- risk identification and management
- collating quotes and proposals from external consultants
- communication control between stakeholder
- planning submissions
- arranging marketing material
- preparing Contracts of Sale
- subdivision and amalgamation arrangements
- assess construction process
- manage strata titling

Council Approval:

- manage the Council process and application
- handle all Council correspondence
- make any necessary amendments

Consultant Management & Contract Documentation:

- prepare full set of drawings, specifications and schedules
- coordinate consultants' designs / engineering drawings
- construction documentation prepared for tender

Marketing:

- liaising with Real Estate Agents regarding pricing and strategy
- website design
- signage
- brochures
- 3d visuals
- 3d fly throughs
- marketing plans

Tendering

- manage tender process
- prepare instructions for tender
- evaluate tenders

Contract Administration

- review building contracts
- assess construction process



OUR STAFF

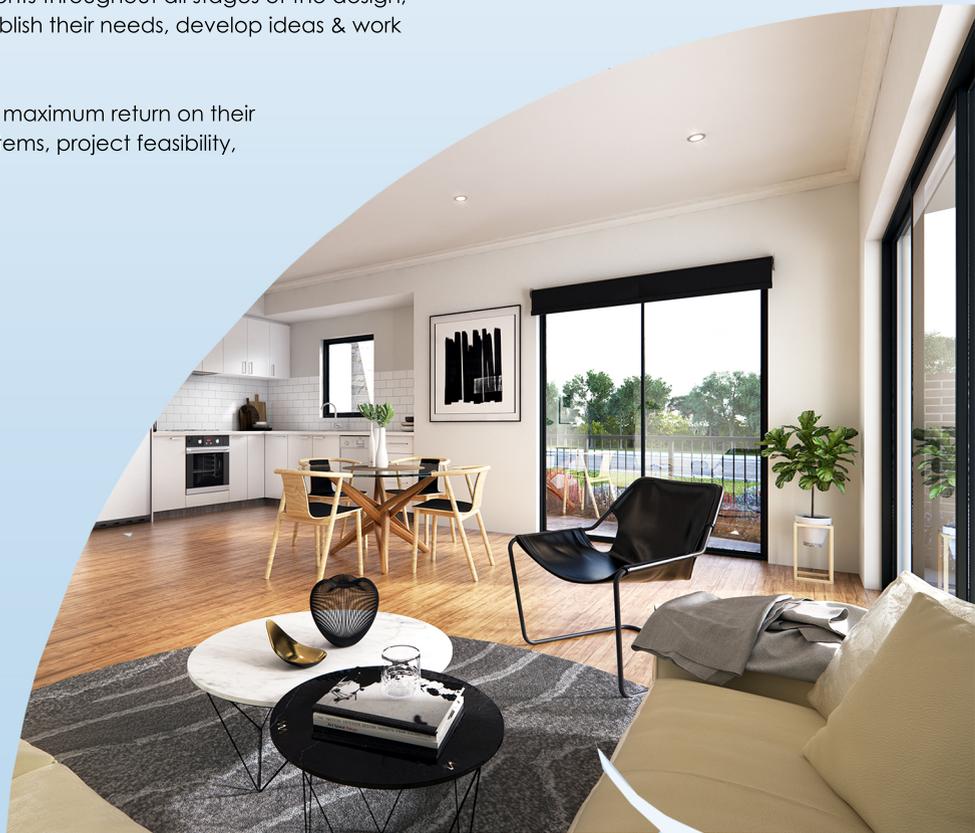


Mikasa Designs is made up of a team of Qualified Architects, Building Designers, Draftspersons & Project Managers.

All staff are proficient & trained in the latest software & industry and regulatory standards, to provide the most up to date, accurate & creative solutions.

We are committed to working closely with our clients throughout all stages of the design, planning and development process, to help establish their needs, develop ideas & work within their budget.

Mikasa Designs aims to ensure our clients receive maximum return on their investments & expert information on planning systems, project feasibility, council expectations & design possibilities.



KEY PERSONNEL



Mikel Sesma

Director

Diploma Building Design and Drafting
Diploma Project Management
Member, Building Designers Association of WA

Mikel is one of the co-founders of Mikasa Designs. He established the business in 2006 as a Building Design and Drafting company based in Mandurah. He has been the Director of the business for 10 years now, with a total of over 16 years' experience in the building industry as a qualified Building Designer and Project Manager.

Mikel is an award winning designer, acknowledged for his uncompromising attention to detail. Mikel ensures precision in all designs and documentation, so the client can be confident they are receiving a quality product for even the most complex developments.

Mikel's roles have included designing recreational, commercial and residential dwellings, along with extensive experience in the design and project management of Department of Housing projects, house and land packages for property developers and multi-residential apartment developments.

Mikel has also designed and managed a number of his own multi-residential projects, providing him with personal, hands on experience of the property development process, from conception to completion.

Drew Lamperd

Director

Diploma Building Design and Drafting
Diploma Project Management
Member, Building Designers Association of WA

Drew is one of the co-founders of Mikasa Designs. He established the business in 2006 as a Building Design and Drafting company based in Mandurah. He has been the Director of the business for 10 years now, with a total of over 16 years' experience in the building industry as a qualified Building Designer and Project Manager.

Drew has been responsible for the design and development of a number of multi-residential and grouped dwellings. His experience involves overseeing the process from procurement and negotiation of land purchase, feasibility studies, design, management of approvals and subdivision of land, right through to producing construction documentation and then tendering the construction.

Drew's strengths are in his broad knowledge of local areas and their planning and building requirements, along with the creativity of his designs. His passion is to develop designs that reflect the region and incorporate the latest trends in style and finishes.

Drew is an Award Winning designer, having received 1st place in the BDAWA Multi-Residential Design for 2011, 2012, 2013 and 2016.

Cassie Ellis

Planning Development Manager

Diploma Project Management
Bachelor of Communications (Marketing and Public Relations)
Graduate Diploma in Human Resource Management
Certificate in Microsoft Project

Cassie has been with Mikasa Designs for 5 years and has played an active role in expanding the project management side of the business.

Prior to joining Mikasa, Cassie had over 8 years' experience in Marketing and Resource Management, laying a solid foundation of skills in:

- developing marketing campaigns and material
- negotiations, dispute resolution and account management
- creating operational reports and profit and loss reports
- business development
- preparing contracts
- creating procedures and processes
- creating and addressing requirements for project tenders

Cassie's role at Mikasa Designs is responsible for the creation of feasibility studies, project reports and budgets, collating documentation, contract preparation, managing the tendering process and arranging marketing material for our multi-residential projects.

Cassie brings strong written, verbal and graphical design skills to Mikasa Designs. Her organised and focused approach ensures all aspects of our projects are overseen by a dedicated professional.

Sharyn Smith

Registered Architect

Masters of Architecture
Bachelor of Applied Science (Architecture)
Diploma in Building Design and Technology
Certificate IV of Residential Drafting
Member, Australian Institute of Architects

Sharyn joined Mikasa Designs in 2014 as a Drafting Manager and has since firmly established herself as a valuable part of the Management Team. In 2016 she became a Registered Architect.

Sharyn has over 10 years' industry experience in building design and drafting, and her previous roles have provided her with opportunities to work on a variety of projects through the various phases of design, in commercial and residential architecture.

At Mikasa Designs she oversees the design development, coordination of engineers and consultants and liaising with local authorities and development assessment panels regarding Planning Approvals.

Sharyn completed her Masters in "Colour in Architecture within the Australian Landscape" and has a flare for colour selections and finishes. Sharyn manages the Selection process and presentation boards of materials and finishes for clients. She is a highly-driven professional who provides intelligent and creative solutions for all projects.



PROJECT PORTFOLIO



ADDRESS	DESCRIPTION	STATUS	VALUE
40 McCombe Ave, Samson WA	36 x apartment units	out to tender	\$8,200,000
Lot 25 Carine Rise, Carine, WA	3 x townhouses	completed 2016	\$1,800,000
Lot 25 Carine Rise, Carine, WA	6 x apartment units	completed 2016	\$2,400,000
Lot 25 Carine Rise, Carine, WA	8 x apartment units	completed 2016	\$2,900,000
97 Cooper St, Mandurah, WA	24 x apartment units	completed 2015	\$3,800,000
30 Hackett St, Mandurah, WA	14 x apartment units	under construction	\$2,400,000
93 Wanneroo Rd, Tuart Hill, WA	16 x apartment units	completed 2015	\$2,500,000
160 Wright St, Belmont, WA	12 x apartment units	completed 2016	\$2,500,000

AWARDS

2016 STATE WINNER

BDAWA Multi-Residential Design Award

Cooper St Project



2013 NATIONAL WINNER

BDA Multi-Residential Design Award

Aubin Grove Project



2013 STATE WINNER

BDAWA Multi-Residential Design Award

Erskine Development



2012 STATE WINNER

BDAWA Multi-Residential Design Award

Aubin Grove Project



2011 STATE WINNER

BDAWA Multi-Residential Design Award

Merriwa Project



2011 NATIONAL FINALIST

BDA Multi-Residential Design Award

Merriwa Project



TESTIMONIALS

"Drew, Mikel and the rest of the Mikasa team have been fantastic. They are very professional, experienced, knowledgeable and easy people to deal with.

They have a deep understanding through all stages of the development process from best use of a site, financial feasibility, cost effective design principles, development approvals, Off the plan marketing, building approvals, tenders & project management.

As a design consultant they are a key part of any development team. They do all the coordinating between all the required consultants to get your desired outcome on time and on budget. I am a big believer that good professionals like to work with other good professionals and that has certainly been the case for my project.

As a first time developer of a 14 apartment project, Mikasa has been the backbone of my project."

DANIEL PANTALEO (PROPERTY DEVELOPER)

"The thoroughness and attention to detail that Mikasa took in the designs for our project gave us complete confidence that we were working with real professionals. Their designs were not only practical and functional, but were also unique and looked great."

WILL JACOBS (CONSTRUCTION MANAGER)

I worked with Drew and Mikel on a recent home renovation project in Mandurah. Drew stayed with the project (approximately \$1.8M renovation) from the start and I found him extremely professional, with great expertise. He was very flexible in meeting me at odd times due to our work commitments and he regularly checked the progress on the job, including the formal monthly inspection with the builder. He was very accommodating as we made late changes and was excellent in shepherding the approvals process through the council. I also found the rest of the Team there very co-operative and friendly, which took a lot of stress out of the activity.

Drew showed great pride in his work and worked hard to understand my needs and the needs of the family in the design and construction. The tools he was able to apply in understanding colour and 3-D layout helped me visualize the final outcome and made it very easy to make sure I was getting what I wanted. The end result is outstanding – one that I am very proud of. Good to see that Drew also takes great pride in seeing the job done well and the end result. I have recommended Drew and Mikasa Designs to a couple of my friends and have no trouble recommending him to you for the right job.

ALAN CRANSBERG (MANAGING DIRECTOR, ALCOA)

"Working with Mikasa Designs is an absolute delight, making our job as a Builder problem free as a result of the expertise that Mikasa always puts into their designs, making the building process a smooth one for us."

CAPOZZI BUILDING

"Drew, Mikel & the team have helped our company with many designs for residential and mixed-use projects from ancillary accommodation through to 88 apartments, from single storey to 8-storey buildings.

They are by far the most professional design firm we have worked with, and have excellent ability when it comes to cost-efficient and attractive designs. I would recommend them to anyone looking for a profitable result for a boutique development."

ZACHARY MORROW (MOMENTUM WEALTH
PROPERTY INVESTMENT CONSULTANTS)

