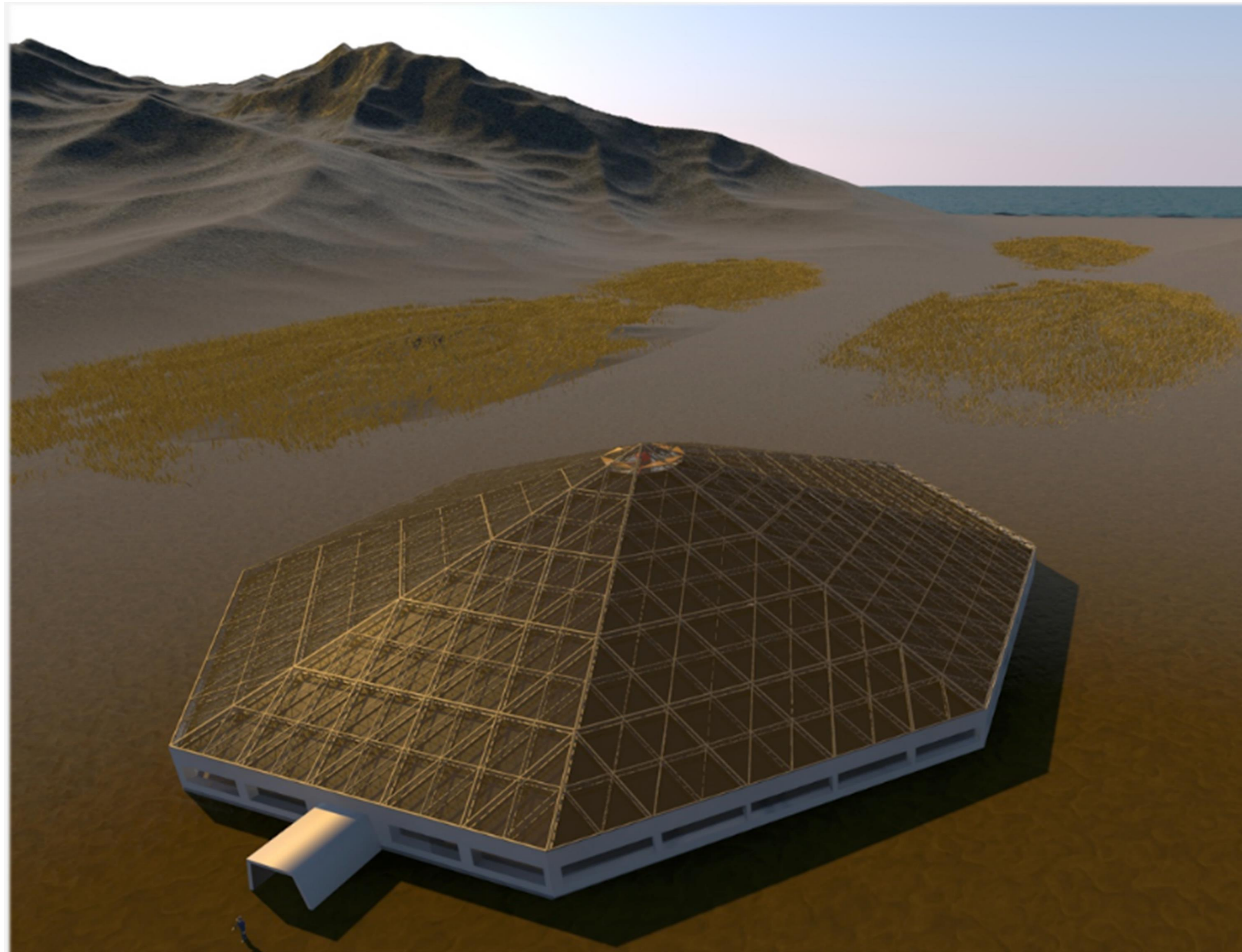




# WATER & VALUE



## PRESENT STATE

**PRODUCT:** AQUA.abib provides an innovative system for sustainable and economic sea water desalination.

**CHARACTERISTICS:** The system works by distillation, mainly on solar power, and provides fresh water, salt and usable space.

## PROJECT

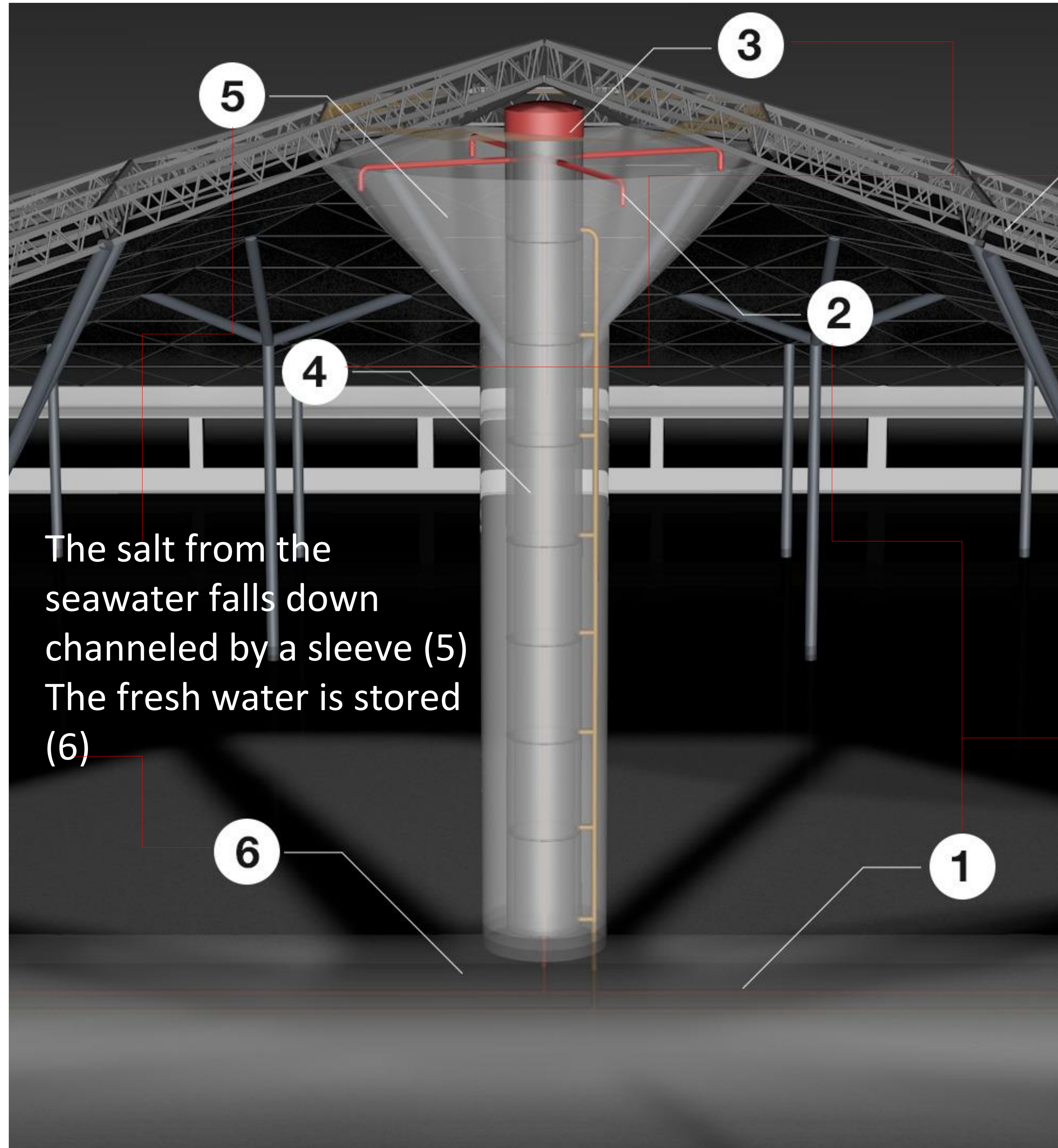
AQUA.abib is constructing its first commercial prototype at the island of Menorca, with the participation of the local public administration and has achieved a grant from the SME Instrument program of the European Commission.



**EASME**



**CONSELL INSULAR  
DE MENORCA**



The salt from the seawater falls down channeled by a sleeve (5)  
The fresh water is stored (6)

Water vapour is driven and compressed (3) into a central condensation column (4)

Water is pumped (1) up to the vertex of the pyramid, where it is sprayed (2) in an area at more than 100°C and it instantly evaporates

Most of the energy is gathered by the pyramidal structure through a double plastic layer that captures the sun's energy and transports it as very hot air to the vertex

# THERMO SOLAR WATER & SALT PRODUCTION



**IPR**  
**MOST**  
**RELEVANT**  
**MARKETS**

# WATER CRISIS

By 2050 over 4B people will be facing water scarcity.

01

Population growth

02

Economic growth

03

Depletion of resources and global warming: NASA states that the Earth is drying up



### **DOMINANT SYSTEM: RO**

Presents problems of sustainability. AQUA.abib does not compete against large plants.

AQUA.abib competes against small plants, but it is also a complement because it can deal with good part of the brine.



### **INDIRECT**

Drip irrigation, water management, water leakage, water storage: none of them can deal with water crisis



### **DIRECT: NEW TECHNOLOGIES**

Other innovative initiatives are attractive but far from being economically viable

# **INITIATIVES & COMPETITORS**

# KEY FACTORS

## HIGHER RETURN

90% energy savings plus salt  
production and no infrastructure  
for brine required

## RELIABILITY

Robust, quick to build,  
simple to operate,  
autonomous and  
sustainable

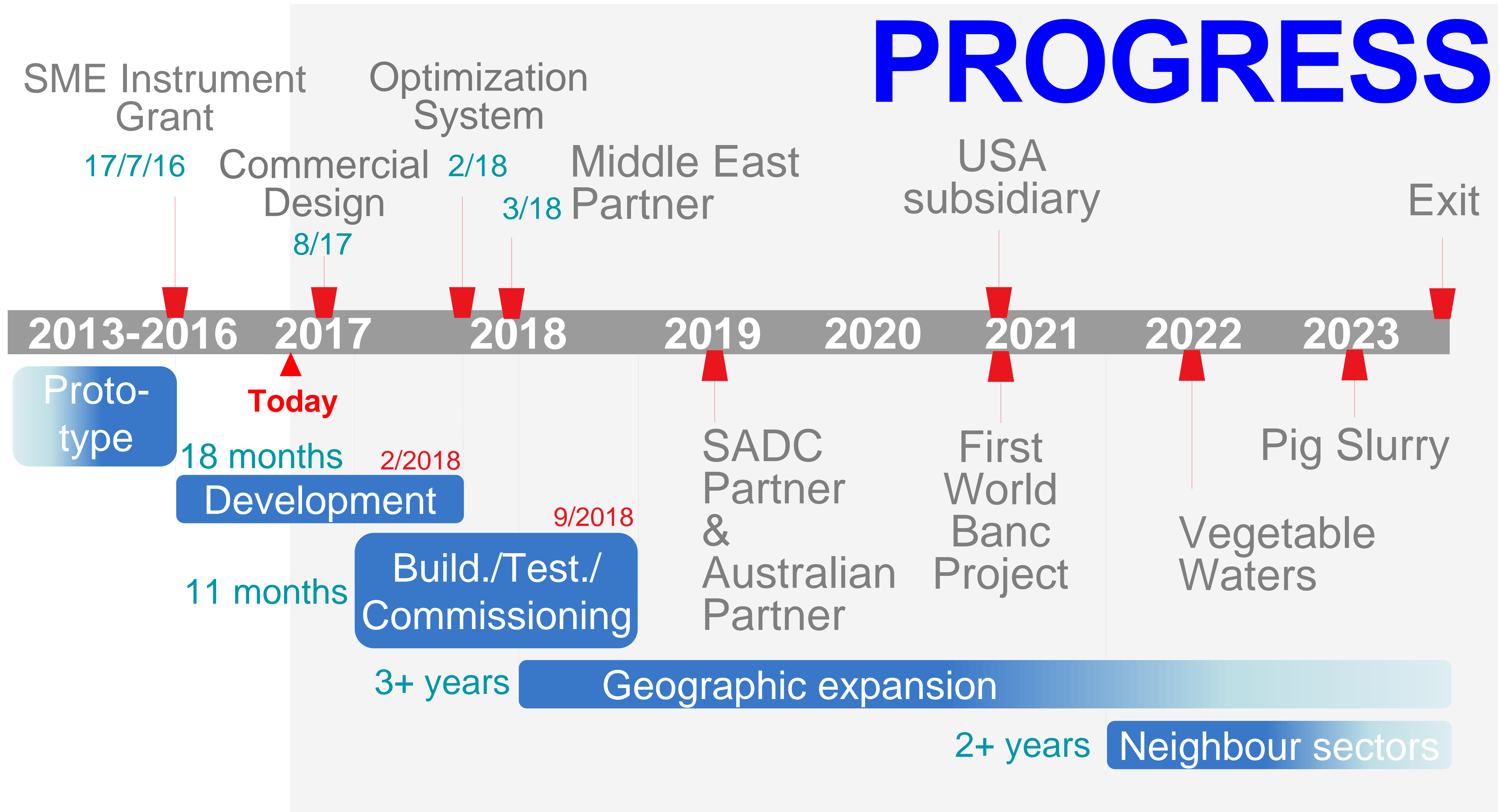
## POLYVALENT

Integrated solution for water,  
shelter and economic development.

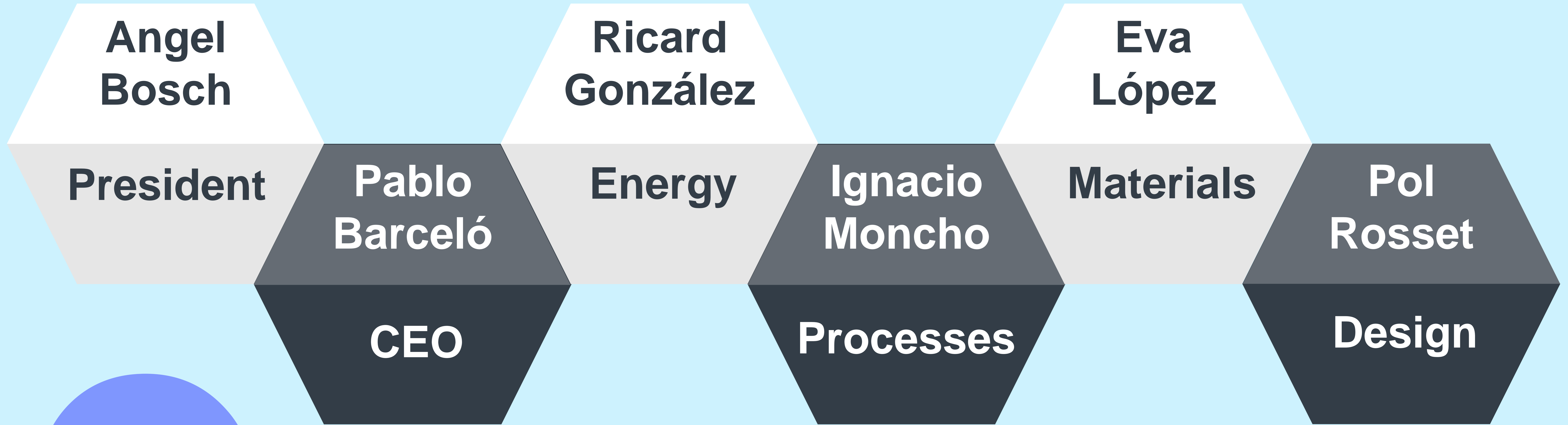
Secondary uses for the sheltered area like  
agriculture, farming, leisure, logistics.

It can be used for other sorts of water  
treatment like brine or toxic water.

# PROGRESS



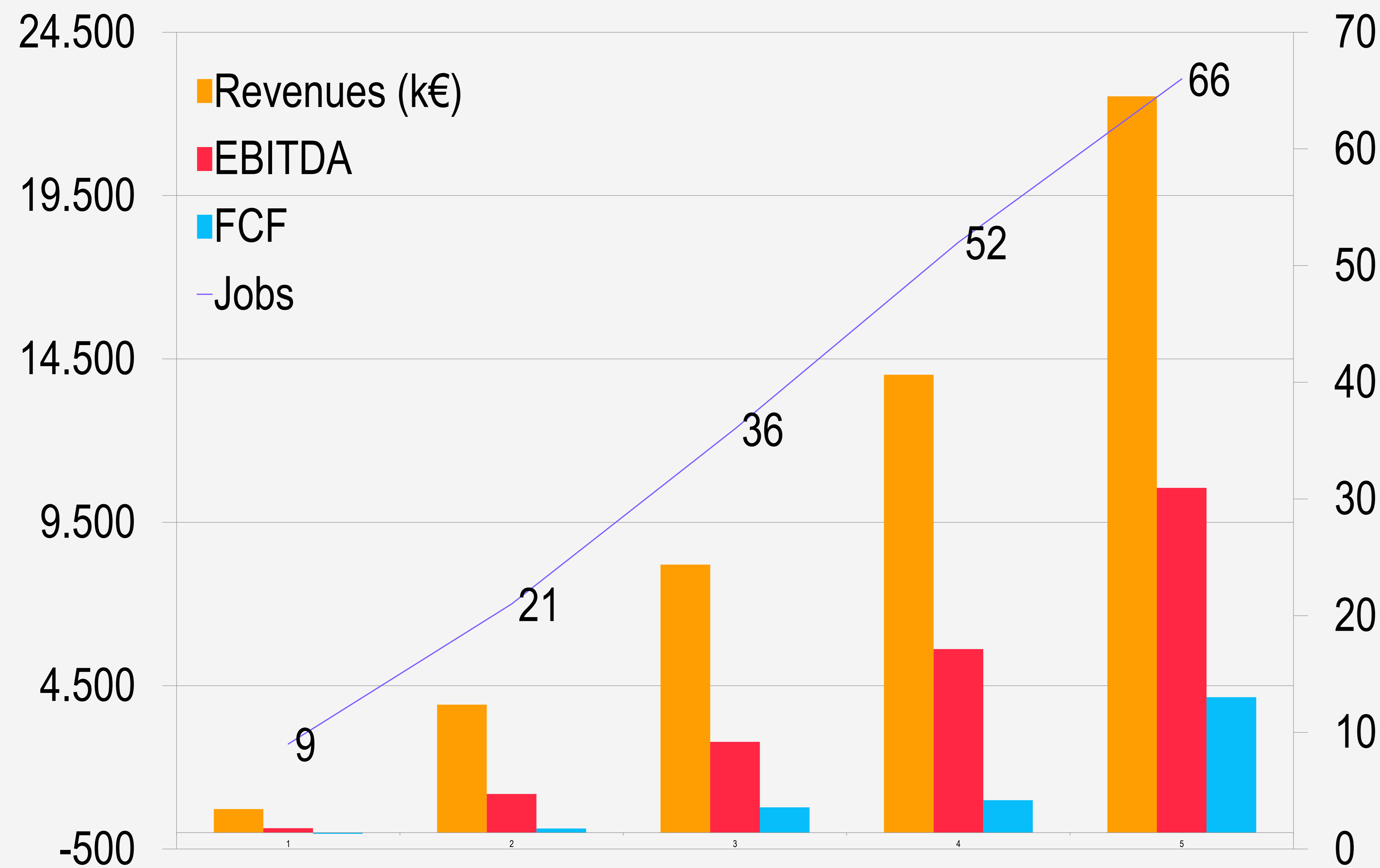




**9** TEAM+ PARTNERS

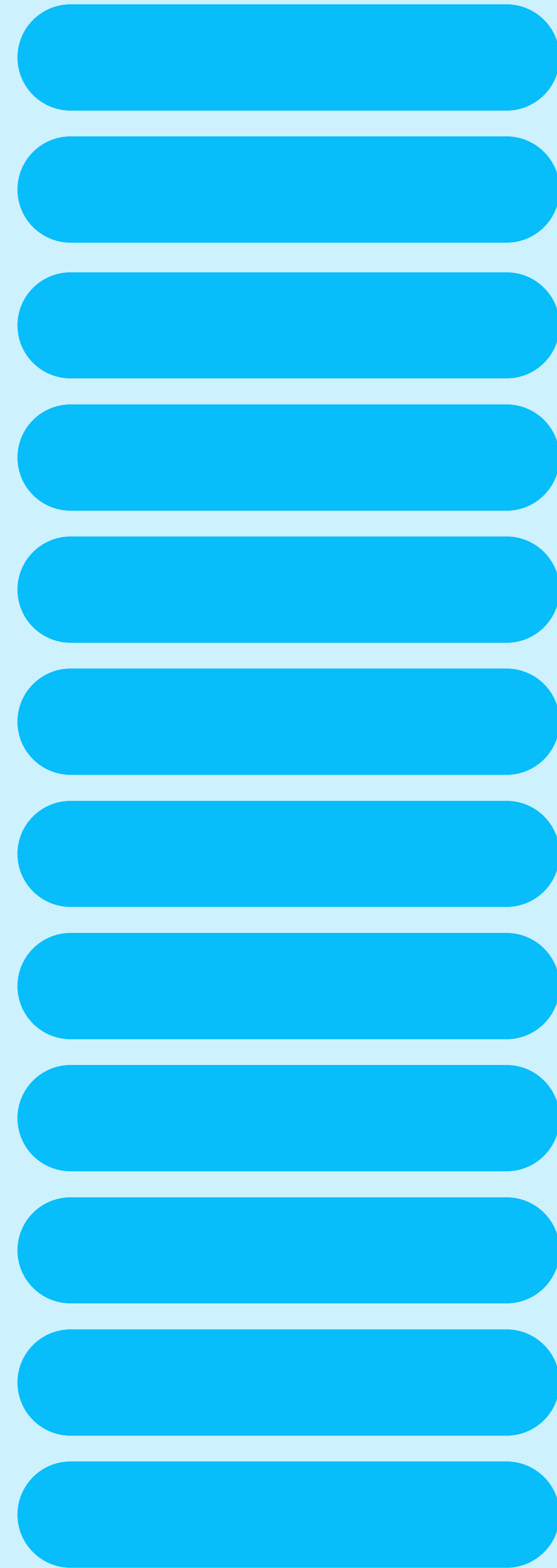


# FORECAST



2023:  
✓ 22.5M€  
✓ 47% EBITDA  
✓ 18% FCF  
✓ 66 Jobs

1.524k€



PRESENT

# FINAL SCENARIO

AQUA.abib is looking for investors that may ensure some of the pending quantities and/or cover the missing amount.

200k€



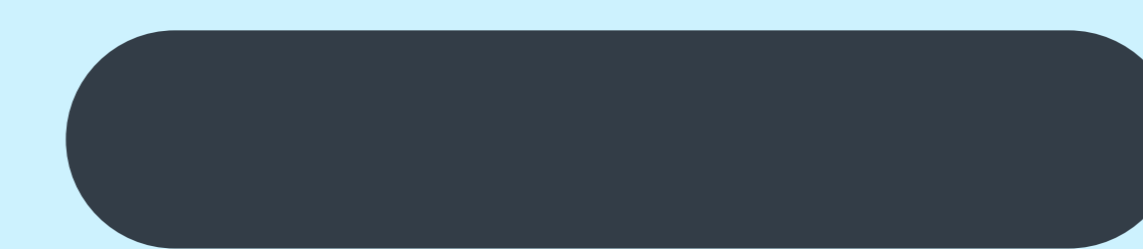
ALMOST SURE

344k€



LIKELY

50k€



UNLOCATED

**\$250K€**

# CONCLUSIONS

WE ARE AN EXCELLENT OPPORTUNITY

## 01 SECTOR

Demand is guaranteed for basic goods.

Demand for water is growing and cannot shrink.

## 02 SYSTEM

SunAqua is a tested and patented technology which enjoys an EASME-CE grant for a project at Menorca.

## 03 VALUE

SunAqua has a strong position versus competitors from the perspectives of value proposition and financial return.

## 04 PARTNERS

AQUA.abib already counts with partners following the B2C and B2B2C models.



# THANKS FOR YOUR ATTENTION