

**As Hospital COO are you interested in quickly increasing Workforce Productivity,
Reducing Labor Costs, Reducing Critical Position Shortage and Increasing VBP Scores?**

- Why Should I Care?** Increase Workforce Productivity in man-years by .4% to 2.9% with no increase in labor costs. Decrease Labor costs by .09% to 3.4% without staff reductions. Be alerted far in advance before high turnover occurs of critical positions and high performers at all locations and departments. Continually develop, align and add staff to scientifically improve Value Based Purchasing scores including: Quality of Outcomes, Patient Satisfaction, Efficiency, Process of Care, Readmissions and Hospital Acquired Conditions. Know when aging demographics is actually going to impact staffing levels. Increase effectiveness of monthly scheduling.
- How Real is This?** It's so real and scientific we won't charge you anything until you understand and agree with projected results. And at any time you are not satisfied, you simply cancel the contract. HealthViZion was selected above IBM, Oracle, SAP, Deloitte and ADP as the platform by both the domestic (ANSI) and international (ISO) Healthcare Workforce Standards Committees.
- How Hard?** 30% - 50% projected benefits are "low hanging fruit." Complete implementation of these will be done in 40-90 days with less than 3 man-weeks of company staff time. The Rapid High ROI products require little change management and little cost.
- What is This?** Correlative Big Data scientific impact analysis, predictive modeling and industry benchmarking of the only hospital workforce standards in the entire industry to all Hospital Value Based Purchasing revenue scores and the six sub scores as well as profit, labor costs, revenue recovery, workforce productivity and efficiency. We have discovered enormous amounts of hidden lost workforce productivity and premium labor costs than can be easily reduced through a few simple workflows and automations in existing workforce systems as well as predictive RN loss to mitigate damage before it occurs.
- How Much for the Products?** Our pricing varies for different HealthViZion product suites. The Rapid High ROI products are based on a projected 20% of the low end ROI plus one-time setup fees (20% discount for non-profits). The Collaborative Intelligence membership is \$15,000 per year for a single hospital with volume discounts for multiple hospitals plus setup fees. This comes with quarterly reports and a 90-minute consultation with HealthViZion analysts. The Leadership Management and Optimization solutions are based on number of employees. All products come with managed support.
- What Do I have to Do?** Assign IT personal to upload the required data to the standards using our mapping tools. In 30-days or less we will call you back to share the report and discuss areas of High ROI, low change management as well as areas of high risk and comparative Hospital Value Based Purchasing revenue scores.