

 LEMALA
Camps and Lodges Collection

T A N Z A N I A

RACK RATES 2018



E: res@lemalacamp.com | www.lemalacamp.com

RACK RATES 2018

All accommodation rates are based on FULL BOARD in USD and are per person per night

T A N Z A N I A

| | Lemala Camps and Lodges | Seasons | Season dates | PER PERSON SHARING PER DAY | SINGLE ROOM SUPPLEMENT PPPD | PARK CAMPING / CONCESSION FEES PER PERSON PER DAY NETT | | TDL ADULT/CHILD PER PERSON PER DAY NETT | GAME PACKAGE SUPPLEMENT PER PERSON PER DAY | | PARK ENRTY FEES PER PERSON PER DAY NETT | |
|----------------------|---|---|---|----------------------------------|-----------------------------|--|-------|---|--|-------|---|-------|
| | | | | RACK | RACK | Adult | Child | | Adult | Child | Adult | Child |
| | | | | | | | | | | | | |
| Lemala Tented Lodges | LEMALA KURIA HILLS, Northern Serengeti (closed April and May) | High | 1 Jul - 31 Oct | 908 | 260 | | | | 106 | 53 | | |
| | | Shoulder | 20 Dec - 5 Jan | 685 | 0 | 36 | 36 | 1.5 | 106 | 53 | 71 | 24 |
| | | Low | 6 Jan - 31 Mar 1 Jun - 30 Jun 1 Nov - 19 Dec | 505 | 0 | | | | 106 | 53 | | |
| | LEMALA SERENGETI, Central Serengeti (Year round) Opening 1st July 2018 | High | 20 Dec - 28 Feb 1 Jul - 31 Oct | 850 | 260 | | | | 106 | 53 | | |
| | | Shoulder | 1 Mar - 31 Mar 1 June - 30 Jun | 700 | 0 | 36 | 36 | 1.5 | 106 | 53 | 71 | 24 |
| | | Low | 1 Apr - 31 May 1 Nov - 19 Dec | 505 | 0 | | | | 106 | 53 | | |
| | LEMALA TARANGIRE, Central Tarangire (year round) Opening 1st July 2018 | High | 20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct | 800 | 260 | | | | 106 | 53 | | |
| | | Shoulder | 6 Jan - 31 Jan 1 Jun - 30 Jun | 600 | 0 | 36 | 36 | 1.5 | 106 | 53 | 53 | 18 |
| | | Low | 1 Nov - 19 Dec 1 Mar - 31 May | 505 | 0 | | | | 106 | 53 | | |
| Lemala Tented Camps | LEMALA NGORONGORO, Ngorongoro Crater | High | 20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct | 489 | 180 | | | | 175 | 87 | | |
| | | Shoulder | 6 Jan - 31 Jan 1 Jun - 30 Jun | 330 | 0 | 71 | 36 | 1.5 | 175 | 87 | 71 | 24 |
| | | Low | 1 Nov - 19 Dec 1 Mar - 31 May | 245 | 0 | | | | 175 | 87 | | |
| | LEMALA NDUTU, Ngorongoro Ndutu (1st Dec - 31 Mar) | High | 20 Dec - 5 Jan 1 Feb - 28 Feb | 635 | 180 | | | | 106 | 53 | | |
| | | Shoulder | 6 Jan - 31 Jan | 520 | 0 | 71 | 36 | 1.5 | 106 | 53 | 71 | 24 |
| | | Low | 1 Dec - 19 Dec 1 Mar - 31 Mar | 485 | 0 | | | | 106 | 53 | | |
| | LEMALA EWANJAN, Central Serengeti (Year round) | High | 20 Dec - 28 Feb 1 Jul - 31 Oct | 600 | 180 | | | | 106 | 53 | | |
| | | Shoulder | 1 Jun - 30 Jun | 410 | 0 | 59 | 12 | 1.5 | 106 | 53 | 71 | 24 |
| | | Low | 1 Mar - 31 May 1 Nov - 19 Dec | 330 | 0 | | | | 106 | 53 | | |
| | LEMALA MARA, Northern Serengeti, Mara (01 Jul - 31 Oct) | High | 1 Jul - 30 Sept | 635 | 180 | | | | 106 | 53 | | |
| | | Shoulder | 1 Oct - 31 Oct | 520 | 0 | 59 | 12 | 1.5 | 106 | 53 | 71 | 24 |
| | Lemala Villas | LEMALA KILIVILLAS, Usa River (Open year round) Bed & Breakfast basis | High | 20 Dec - 28 Feb 1 Jul - 31 Oct | 244 | 78 | | | | | | |
| Shoulder | | | 1 Jun - 30 Jun | 170 | 0 | n/a | | 1.5 | n/a | | n/a | |
| Low | | | 1 Mar - 31 May 1 Nov - 19 Dec | 145 | 0 | | | | | | | |

ADDITIONAL INFORMATION 2018

| FULL BOARD RATE INCLUSIONS & EXCLUSIONS | | | |
|---|---|--|--|
| INCLUSIONS | TENTED CAMPS AND LODGES - Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry VILLAS - Bed and Breakfast only. Additional meals nett per person Breakfast USD 15 Hot Lunch USD 30 Lunch 'to go' USD 20 Light Dinner USD 20 Dinner USD 40 All inclusive of meals and drinks (add to the BB accommodation rate) USD 80 | EXCLUSIONS | TENTED CAMPS AND LODGES - Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, medical evacuation, flights, tips, Park Camping/Concession fees + TDL MUST be added to all accommodation rates. Park entry fees only need adding if booking game package with us. VILLAS - Standard rates are inclusive of Breakfast only. All other meals and beverages need to either be booked in advance at the rates highlighted OR paid directly. TDL must be added to the per person per day rate |
| FURTHER RATE INFORMATION | | | |
| GAME PACKAGE SUPPLEMENT | Guests booking on game package will be on shared basis. If you wish exclusive use of vehicle a nett rate of USD 320 per car per day (max 6 pax) is applicable. Please note for Lemala Ngorongoro the game package excludes the vehicle entry crater fee of USD 295 per car and will be added to the invoice | GROUP DISCOUNTS | Group discounts - 1 in 16 FOC (concession fees and TDL payable. Pls refer to rate sheet) If on Game Package then park fees also payable + Crater fee when using Lemala Ngorongoro |
| CHILDREN (maximum 2 kids 16 yrs and under sharing with 1 or 2 adults in same room) | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC accommodation (concession/camping fees, TDL payable and park fees when applicable. Pls refer to rate sheet) 1st child (6-16yrs) sharing with 1 or 2 adults FOC accommodation (concession fees and TDL payable and park fee when applicable. Pls refer to rate sheet) 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation adult rate. Children in own room - At least 1 child sharing must be 16 yrs of age for safety reasons. 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate. Children 4 years and over booking on game package will receive a 50% discount on the game package supplement per person rate | AIRSTRIP TRANSFERS FOR GAME PACKAGE BOOKINGS | Lemala Tarangire - Return airstrip transfers from Kuro are included Lemala Ngorongoro - Return airstrip transfers from Manyara are available at USD 70 (min 2 pax) Lemala Ndutu - Return airstrip transfers from Ndutu are included Lemala Serengeti & Lemala Ewanjan - Return airstrip transfers from Seronera are included Lemala Kuria Hills and Lemala Mara - Return airstrip transfers from Kogatende are included Lemala Kilivillas - JRO & Arusha Apt transfers are available per 6 seater car USD 120 + airstrip transfers from Dollys available on REQ with additional costs |
| WALKS FROM LEMALA CAMPS (seasonal) Min 2 pax | Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. These walks are seasonal and available at the following camps: Lemala Kuria Hills, Lemala Ndutu and Lemala Ngorongoro. On game Package bookings one walk is included and will be scheduled on arrival. Separate rates applicable for full board bookings. Refer to individual camp rate sheet | Private Guides, Tour Leaders, Driver Guides | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. Driver guides accompanying guests FOC in staff accommodation. 1 Driver guide per car may on guest request join their guests for meals subject to space permitting. Additional trip leaders, guides in training or others in the same car accompanying guests a minimal fee of 30,000 per person payable in advance for full board accommodation in staff camp. |
| THIRD ADULT SHARING | 30% Discount on the adult accommodation and Game package when applicable on the per person sharing per day rate. | Extra meals for early/late departures | Camps and Lodges nett per person Hot Lunch USD 30 Lunch 'to go' USD 30 |
| SINGLE ROOM SUPPLEMENTS | Single room supplements are waived during Shoulder and Low Seasons in all Camps, Lodges and Villas. A maximum of 2 singles can be booked in any one group otherwise a SRS will be applied for the additional rooms | Child / Adult Sharing | 1 Adult in a room sharing with 1 or 2 children pays the per person sharing rate. NO SRS is to be applied |
| SPECIALS SUMMARY (applicable on Lemala Bush properties only. Not combinable with Lemala Kilivillas) | | | |
| Stay / Pay deal | Stay 4 Pay 3 Stay 8 Pay 6. Available with any combination of Lemala Camps Bush Properties. FOC night is the 3rd night wherever it falls. Camping/concession/TDL/Park entry fees applicable on FOC nights | | |
| T's & C's | Valid year round EXCEPT during the Months of July and August | | |
| Honeymoon Special | Minimum 6 night stay. Bride enjoys 50% discount on accommodation only (and game package where applicable) per night. Groom enjoys 1st night FOC. Camping/concession/TDL/Park entry fees applicable on FOC nights | | |
| T's & C's | Valid year round EXCEPT during the Months of July and August | | |
| Book, Pay, Stay Special | Book and pay with arrival within 21 days and enjoy an additional 15% discount on accommodation and GP rates. Taxes remain the same | | |
| T's & C's | Valid year round | | |
| Ngorongoro Special | Stay 2 nights from April to end of May and get a 50% discount on the 2nd night. Offer is valid in conjunction with the Stay 4 Pay 3 deal. Example: Book 2 nights at Lemala Ngorongoro and 2 nights at Lemala Ewanjan and enjoy 50% discount on the 2nd night at Ngorongoro AND also a free night at Ewanjan accommodation (as part of the Stay 4 Pay 3 deal). Offers are valid on accommodation only with concession, camping, TDL and park fees if applicable payable on FOC nights. | | |
| T's & C's | Valid during the months of April and May only | | |
| PAYMENT OF INVOICES | | | |
| If paying by bank transfer, please note that full amount of invoice to be received in our accounts. Any shortfall, will be added to following invoice. ALL bank charges to be on the remitter | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA KURIA HILLS RACK 2018



| FULL BOARD (USD) list the includes | HIGH SEASON 1 Jul - 31 Oct | | SHOULDER SEASON 20 Dec - 5 Jan | | LOW SEASON 6 Jan - 31 Mar 1 Jun - 30 Jun 1 Nov - 19 Dec | |
|---|--|-------------------|-----------------------------------|-------------------|---|-------------------|
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 908 | | 685 | | 505 | |
| Single room supplement per day | 260 | | 0 | | 0 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 636 | | 480 | | 354 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 106 | | 106 | | 106 | |
| Game package supplement per CHILD 4-16 yrs per day | 53 | | 53 | | 53 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| Short Walking Safaris (seasonal) min 2 pax | Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking | | | | | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 71 | 24 | 71 | 24 | 71 | 24 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 36 | 36 | 36 | 36 | 36 | 36 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | Not applicable | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA KURIA HILLS IS CLOSED APRIL AND MAY | | | | | |
| NEAREST AIRSTRIP | Kogatende Airstrip - 40 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA SERENGETI RACK 2018



Opening 1ST JULY 2018

| FULL BOARD (USD) list the includes | HIGH SEASON 20 Dec - 28 Feb 1 Jul - 31 Oct | | SHOULDER SEASON 1 Mar - 31 Mar 1 June - 30 Jun | | LOW SEASON 1 Apr - 31 May 1 Nov - 19 Dec | |
|---|--|-------------------|---|-------------------|---|-------------------|
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 850 | | 700 | | 505 | |
| Single room supplement per day | 260 | | 0 | | 505 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 595 | | 490 | | 354 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 106 | | 106 | | 106 | |
| Game package supplement per CHILD 2-16 yrs per day | 53 | | 53 | | 53 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| Short Walking Safaris (seasonal) min 2 pax | Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking | | | | | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 71 | 24 | 71 | 24 | 71 | 24 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 36 | 36 | 36 | 36 | 36 | 36 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | Not applicable | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA SERENGETI IS OPEN ALL YEAR ROUND | | | | | |
| NEAREST AIRSTRIP | Seronera Airstrip - 30 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + SR\$ (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + SR\$ (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA TARANGIRE RACK RATES 2018

Opening 1st July 2018



| FULL BOARD (USD) list the includes | HIGH SEASON 20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct | | SHOULDER SEASON 6 Jan - 31 Jan 1 Jun - 30 Jun | | LOW SEASON 1 Nov - 19 Dec 1 Mar - 31 May | |
|---|--|-------------------|--|-------------------|---|-------------------|
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 800 | | 600 | | 505 | |
| Single room supplement per day | 260 | | 0 | | 0 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 560 | | 420 | | 354 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 106 | | 106 | | 106 | |
| Game package supplement per CHILD 2-16 yrs per day | 53 | | 53 | | 53 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| Short Walking Safaris (seasonal) min 2 pax | Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking | | | | | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 53 | 18 | 53 | 18 | 53 | 18 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 36 | 36 | 36 | 36 | 36 | 36 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | Not applicable | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA TARANGIRE IS OPEN ALL YEAR ROUND | | | | | |
| NEAREST AIRSTRIP | Kuro Airstrip - 20 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA NGORONGORO RACK RATES 2018



| FULL BOARD (USD) list the includes | HIGH SEASON 20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct | | SHOULDER SEASON 6 Jan - 31 Jan 1 Jun - 30 Jun | | LOW SEASON 1 Nov - 19 Dec 1 Mar - 31 May | |
|---|---|-------------------|--|-------------------|---|-------------------|
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 489 | | 330 | | 245 | |
| Single room supplement per day | 180 | | 0 | | 0 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 342 | | 231 | | 172 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 175 | | 175 | | 175 | |
| Game package supplement per CHILD 2-16 yrs per day | 87 | | 87 | | 87 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| Short Walking Safaris (seasonal) min 2 pax | Walks last 2 hrs and are led by a Maasai Moran and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking | | | | | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 71 | 24 | 71 | 24 | 71 | 24 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 71 | 36 | 71 | 36 | 71 | 36 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | USD 295 | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA NGORONGORO IS OPEN ALL YEAR ROUND | | | | | |
| NEAREST AIRSTRIP | Manyara Airstrip - 120 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA NDUTU RACK RATES 2018



| FULL BOARD (USD) list the includes | HIGH SEASON | | SHOULDER SEASON | | LOW SEASON | |
|---|--|-------------------|-----------------|-------------------|---------------------------------|-------------------|
| | 20 Dec - 5 Jan 1 Feb - 28 Feb | | 6 Jan - 31 Jan | | 1 Dec - 19 Dec 1 Mar - 31 Mar | |
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 635 | | 520 | | 485 | |
| Single room supplement per day | 180 | | 0 | | 0 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 445 | | 364 | | 340 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 106 | | 106 | | 106 | |
| Game package supplement per CHILD 2-16 yrs per day | 53 | | 53 | | 53 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| Short Walking Safaris (seasonal) min 2 pax | Walks last 2 hrs and are led by a NCAA ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking | | | | | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 71 | 24 | 71 | 24 | 71 | 24 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 71 | 36 | 71 | 36 | 71 | 36 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | Not applicable | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA NDUTU IS CLOSED APRIL - NOVEMBER | | | | | |
| NEAREST AIRSTRIP | Ndutu Airstrip - 20 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA EWANJAN RACK RATES 2018



| FULL BOARD (USD) list the includes | HIGH SEASON 20 Dec - 28 Feb 1 Jul - 31 Oct | | SHOULDER SEASON 1 Jun - 30 Jun | | LOW SEASON 1 Mar - 31 May 1 Nov - 19 Dec | |
|---|--|-------------------|-----------------------------------|-------------------|---|-------------------|
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 600 | | 410 | | 330 | |
| Single room supplement per day | 180 | | 0 | | 0 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 420 | | 287 | | 231 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 106 | | 106 | | 106 | |
| Game package supplement per CHILD 2-16 yrs per day | 53 | | 53 | | 53 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 71 | 24 | 71 | 24 | 71 | 24 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 59 | 12 | 59 | 12 | 59 | 12 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | Not applicable | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA EWANJAN IS OPEN ALL YEAR ROUND | | | | | |
| NEAREST AIRSTRIP | Seronera Airstrip - 20 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + SRS (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA MARA RACK RATES 2018



| FULL BOARD (USD) list the includes | HIGH SEASON | | SHOULDER SEASON | | LOW SEASON | |
|---|--|-------------------|-----------------|-------------------|------------|-------------------|
| | 1 Jul - 30 Sept | | 1 Oct - 31 Oct | | N/A | |
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 635 | | 520 | | 0 | |
| Single room supplement per day | 180 | | 0 | | 0 | |
| 3rd adult (17yrs and above) sharing Per Person sharing per day | 445 | | 364 | | 0 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable | | | | | |
| Maximum 3 children 6 - 16yrs sharing own room | 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate | | | | | |
| All children (4 years and above) | All kids booking on game package - 50% discount on the game package supplement per person per day rate | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. | | | | | |
| Exclusive vehicle use - per vehicle per day NETT | 356 | | 356 | | 356 | |
| Game package supplement per ADULT per day | 106 | | 106 | | 0 | |
| Game package supplement per CHILD 2-16 yrs per day | 53 | | 53 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH | 30 | | 0 | | 0 | |
| Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO" | 30 | | 0 | | 0 | |
| PARK ENTRY, CAMPING/CONCESSION FEES | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS | PER ADULT | PER CHILD U16 YRS |
| Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf | 71 | 24 | 71 | 24 | 71 | 24 |
| Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate | 59 | 12 | 59 | 12 | 59 | 12 |
| TDL per night (non-commissionable) to be added to the per person per day rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| NGORONGORO VEHICLE CRATER ENTRY FEE | Not applicable | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| FULL BOARD INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| FULL BOARD EXCLUSIONS | Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature. | | | | | |
| GAME PACKAGE SUPPLEMENT INCLUSIONS | If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote | | | | | |
| CLOSING DATES | LEMALA MARA IS CLOSED NOVEMBER - JUNE | | | | | |
| NEAREST AIRSTRIP | Kogatende Airstrip - 20 minutes to camp. | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. | | | | | |
| PRIVATE CAR & GUIDE | Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet | | | | | |
| MEDICAL EVACUATION COVER | For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly | | | | | |
| HOW TO COST FB PACKAGE | Per person sharing per day rate + concession fees + tdl + SRS (if applicable)= Total Rate pppd | | | | | |
| HOW TO COST GAME PACKAGE | Per person sharing per day rate + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA KILI VILLAS

RACK RATES 2018



| BB (USD) | HIGH SEASON 20 Dec - 28 Feb 1 Jul - 31 Oct | | SHOULDER SEASON 1 Jun - 30 Jun | | LOW SEASON 1 Mar - 31 May 1 Nov - 19 Dec | |
|--|--|--------|-----------------------------------|----------------|---|-----------------|
| | RACK | | RACK | | RACK | |
| Per person sharing per day | 244 | | 170 | | 145 | |
| Single room supplement per day | 78 | | 0 | | 0 | |
| Exclusive use of Villa on Bed & Breakfast (valid for 6 pax, TDL to be added to this) Additional guests pay meals and taxes only | 1200 | | 857 | | 772 | |
| CHILD POLICY | | | | | | |
| 1st and 2nd child 6 yrs and below | 1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (TDL payable) | | | | | |
| 1st child 6 - 16 yrs sharing with 1 or 2 adults | 1st child (6-16yrs) sharing with 1 or 2 adults FOC room only (meals and TDL payable) | | | | | |
| 2nd child 6 - 16 yrs sharing with 1 or 2 adults | 2nd child sharing with 1 or 2 adults 50% Discount on pppd BB accommodation rate | | | | | |
| Maximum 2 children 6 - 16yrs sharing own room | 2 children (6-16yrs) sharing own room each 1st and 2nd child 50% Discount on pppd BB accommodation rate | | | | | |
| Day Room / Day Villa use (accommodation only) | 50% Discount. Check in 1230 Check out 1800 hrs | | | | | |
| FURTHER RATE INFORMATION | | | | | | |
| Private Guides, Tour Leaders | Guest accommodation available at net 50% Discount on the Per person BB per day rate. TDL fees not included. | | | | | |
| Adult is classed 17yrs and above / Child is classed as 6-16yrs | Adult | Child | Adult | Child | Adult | Child |
| Extra Breakfast per person adult/child nett | 15 | 8 | 15 | 8 | 15 | 8 |
| Lunch per person adult/child nett | 25 | 13 | 25 | 13 | 25 | 13 |
| Light Dinner per person adult/child nett | 20 | 10 | 20 | 10 | 20 | 10 |
| Full Dinner per person adult/child nett | 35 | 18 | 35 | 18 | 35 | 18 |
| All inclusive per person adult/child nett (simply add the All inclusive supplement to the bed and breakfast rate per person) | 80 | 40 | 80 | 40 | 80 | 40 |
| TDL per night (non-commissionable) to be added to the per person per day rate even when taking Villa on exclusive use rate | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| EXTRA ACTIVITIES nett | GOLF | CADDIE | RANGE BALLS | GOLF CART HIRE | CLUB RENTAL | LUNCH Golf Club |
| 9 Holes Kiligolf Championship Golf Course | 30 | 5* | 2.5 | 20** | 10 | 15 |
| 18 Holes Kiligolf Championship Golf Course | 60 | 10* | 2.5 | 40** | 10 | 15 |
| Notes to the above | * Caddie rates exclude tips ** Golf cart hire is for the golf course carts, should you wish to hire the Lemala Kili Villa golf carts this will attract an additional USD 10 pp (this covers the transfer between the villas and the golf course) | | | | | |
| Kaskazi Horse Riding | Bookable in advance. Options of 0800 am or 1430. Ride is suitable for all ages and levels and lasts approx 2 hrs. USD 80 per person | | | | | |
| ADDITIONAL INFORMATION | | | | | | |
| ALL INCLUSIVE INCLUSIONS | Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry | | | | | |
| EXCLUSIONS | TDL (USD 1.5 pppd), medical evacuation insurance, flights, staff tips, items of a personal nature and all others not included on the board basis booked | | | | | |
| ACCOMMODATION RATES | All rates are based on bed and breakfast basis. Additional meals and All inclusive supplements to be applied accordingly adult/child | | | | | |
| CLOSING DATES | LEMALA KILIVILLAS IS OPEN YEAR ROUND | | | | | |
| NEAREST AIRSTRIP | Dolys Estate - 10 minutes to the villas. Alternatively, Kilimanjaro approx 40 mins or Arusha airport approx 1 hr | | | | | |
| CHILD POLICY | All children stay at their parents' own risk. We have no nanny services available. Our villas rooms can accommodate a maximum of 2 adults and 1 child under 6 yrs 1 adults and 1 child 2 - 16 yrs 2 children 6 - 16 yrs sharing one villa room. We have one family room that can accommodate 2 adults and 2 kids 2 - 16yrs sharing | | | | | |
| PRIVATE CAR & GUIDE | Should you wish to rent a vehicle during your stay please refer to our transfer / car hire rates | | | | | |
| RENTAL OF VILLAS ON EXCLUSIVE USE | We have 4 villas that make up Lemala Kilivillas. B28 Furaha Kiboko (3 bedroomed villa - 1 double + 2 twins) + B31 Simba Lodge (4 bedroomed - 1 interconnecting family room + 3 twins) + B32 Tembo Mtoni (5 bedroomed - 3 doubles + 2 twins) + B33 Agame Pache (5 bedroomed - 3 twins + 2 doubles). All villas can be booked on shared basis or on exclusive use. | | | | | |
| HOW TO COST FULL BOARD | Per person sharing per day BB rate + tdl + lunch + dinner + SRS (if applicable) = Total Rate pppd | | | | | |
| HOW TO COST ALL INCLUSIVE | Per person sharing per day BB rate + tdl + all inclusive supplement + SRS (if applicable) = Total Rate pppd | | | | | |
| SPECIAL OFFERS AND SADC RATES | Please refer to our SADC Resident rates and our Specials PDF | | | | | |
| ON LINE AVAILABILITY | http://www.lemalacamp.com/live-availability | | | | | |
| | E: res@lemalacamp.com www.lemalacamp.com | | | | | |

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA TRANSFER RATES 2018

All transfers are Nett, one way and subject to change

| PRIVATE TOWN TRANSFERS NETT RATES 2018 (USD PER VEHICLE) | | MAX 6 pax | |
|---|----------------------------------|-----------|-----|
| ARUSHA | | | |
| Half day | | 250 | |
| Full day | | 300 | |
| PRIVATE KILI VILLAS TRANSFERS NETT RATES 2018 (USD PER VEHICLE) | | MAX 6 pax | |
| Kili Villas to Dolly Airstrip (for Coastal flights to the northern safari circuit airstrips and Zanzibar) | | 20 | |
| Kili Villas to Polo Club | | 15 | |
| Kili Villas to horse riding | | 15 | |
| Kili Villas to golf club | | 20 | |
| KILIMANJARO INT AIRPORT TO / FROM: | | MAX 6 pax | |
| Lemala Kilivillas (45 mins) | | 120 | |
| Town Hotels (1hr) | | 140 | |
| Arusha Airport side | | 150 | |
| ARUSHA AIRPORT TO / FROM: | | MAX 6 pax | |
| Lemala Kilivillas (45 mins) | | 120 | |
| Arusha Town Hotels (30 mins) | | 50 | |
| ARUSHA TOWN TO / FROM: | | MAX 6 pax | |
| Lemala Kilivillas (45 mins - 1 hr) | | 80 | |
| AIR-SIDE MEET AND ASSIST WITH VISAS | | 1-8 PAX | |
| Kilimanjaro Airport | | 100 | |
| INTER LEMALA PROPERTY TRANSFERS NETT RATES 2018 (USD PER VEHICLE) | | | |
| TO / FROM: | TRANSFER TIME | MAX 6 pax | |
| Lemala Kilivillas to | Lemala Tarangire | 3 hrs | 350 |
| | Lemala Ngorongoro | 4 hrs | 350 |
| | Lemala Ndutu | 5 hrs | 350 |
| | Lemala Ewanjan/Serengeti | 6 hrs | 350 |
| Lemala Tarangire | Lemala Ngorongoro | 3 hrs | 350 |
| | Lemala Ndutu | 4 hrs | 350 |
| | Lemala Ewanjan/Serengeti | 5 hrs | 350 |
| Lemala Ngorongoro | Lemala Ndutu | 2 hrs | 350 |
| | Lemala Ewanjan/Serengeti | 3.5 hrs | 350 |
| | Lemala Kuria Hills / Mara | 8 hrs | 695 |
| Lemala Ndutu | Lemala Ewanjan/Serengeti | 2 hrs | 350 |
| Lemala Ewanjan | Lemala Kuria Hills / Lemala Mara | 6 hrs | 350 |

Transfers exclude park fees and price will be affected by time of pick ups to see whether vehicles can get to and back from destinations on same day otherwise maybe additional charges maybe applicable

TERMS AND CONDITIONS

CONFIDENTIALITY

All terms and conditions of this contract cannot be posted, published or made available to 3rd party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel/s, Lodge/s, Mobile and Tented Camp/s to immediately terminate the agreement.

ALTERNATIVE ACCOMMODATION

In the case of a confirmed booking being re-routed for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent

CHILD POLICY

Children under 6 years staying at Lemala properties do so at the sole responsibility of their parents and camping, concession, park fees and TDL may be applicable so please refer to your rate sheet. Terms and conditions may apply.

RESERVATIONS AND PAYMENT TERMS

On checking for availability the following procedures must be followed:-

- 1 All requests must be put in writing via email followed by a voucher
- 2 Provisional bookings made via email will be released automatically within 14 days with no notification or follow up from ourselves unless a deposit has been received.
- 3 When confirming a booking please put it in writing and state the reservation number you are confirming followed by a voucher (scan copy is fine)
- 4 A booking will only be considered 100% confirmed when a service voucher has been given which is after full payment has been received or as per our credit terms with you
- 5 Unless otherwise agreed, to guarantee a booking we require a 25% deposit and balance received 45 days prior to guest arrival
- 6 Any amendments or cancellations will be required in writing via email followed by a voucher. If there is a reduced amendment (ie reduction in rooms, pax or no of nights) to a booking that falls within the cancellation period - if this amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.
- 7 In the event of any increase in VAT, Training Levy, Service charge, adverse cost, exchange rate, airfare increases, camping fees, concession fees, conservation or park fees we reserve the right to adjust the contracts accordingly with immediate effect giving as much notice as is possible
- 8 Lemala camps and associate companies may at its discretion not honor a booking if full payment in advance has not been received with no prior agreement in place

BLOCK BOOKINGS

- 1 Block bookings are to be made in writing with full information on a spread sheet confirming dates of arrival and departure, no of nights, basis the booking is being made on ie FB or GP, how many singles, doubles or twins and group name
- 2 Release period for blocks in Low season is 60 days, Shoulder Season 90 days and in High Season 120 days. A monthly update of sales is to be forwarded 30 days prior to your release period
- 3 A rooming list is then required at 60 days, 90 days and 120 days according to the season
- 4 A 25% deposit is required at 60 days, 90 days and 120 days (depending on the season) with balance payable 45 days prior to arrival unless alternative payment terms have been agreed upon
- 5 Management reserves the right to cancel block bookings at any time due to non payment at release dates, poor sales, mis-use or false information

PAYMENTS

Payments should be made to GRUMETI EXPEDITIONS KURIA HILLS ACCOUNT. All last minute bookings must be made in full unless a prior arrangement has been made. Cheques and bank transfers and credit card payments (surcharge applicable) accepted. Please NOTE all bank charges are the clients/agents responsibility and the full amount should be received otherwise a balance will be shown in the statement as outstanding

CANCELLATIONS

In the event of cancellation the following terms are applicable:-

- 1 Between 89 and 60 days prior to arrival stay - loss of 25% deposit
- 2 Between 59 and 30 days, 50% of the total cost will be charged
- 3 29 days and less 100% of the invoice is charged
- 4 Lemala Camps and Lodges understands guests amending down in numbers, pax or room nights and thus classed as an amendment and not a cancellation it should be noted if the reduced amendment (ie reduction in rooms, pax or no of nights) falls within the cancellation period and the amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.

TOUR LEADERS/PRIVATE GUIDES/BONAFIDE TRAVEL AGENTS AND OPERATORS

Please contact the following for each bonafide request for reduced Agent rates giving full information of Name, Designation, Agent Name, Dates and no of nights to: veronica@tourvesteastfrica.com

INSURANCES AND OTHERS

All guests must have a comprehensive medical and travel insurance when travelling with our company, affiliates or associate companies. The insurance should cover them for medical/emergency evacuation/baggage loss/fight delay/repatriation/ changes to trip due to circumstances out of our control/ 3rd party amendments or cancellation/change of itinerary/cancellation of safari/theft and other events that might incur a cost being raised which will be deemed to be payable in full in advance if such a case should arise

CURRENCY

All rates are in American United States Dollars (USD / US\$ / \$) unless otherwise indicated

DISPUTES

Any disputes about reservations, payments or complaints about quality of service should be made in writing/email to ourselves whilst guests are still in house so that we may rectify the problem or thereafter within 14 days of departure to allow us to assist in solving the issue. These conditions apply to all associate and affiliate companes (referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate).

CHANGES IN RATES

Grumeti Expeditions/Lemala Camps and Lodges and any other associate companies or partners wish to maintain agreed rates, but reserve the right to change the rates and terms at any time due to circumstances out of their control (such as camping/concession/conservancy/conservation fee or any form of other tax increases). Any increase in rates beyond our control will be re invoiced

ARRIVALS AND DEPARTURES

Arrivals and departures are referred to Check in 1200 mid day and Check out 1000 am

SIGNED ON BEHALF OF GRUMETI EXPEDITIONS (T)
LTD / LEMALA CAMPS AND LODGES / TOURVEST
EAST AFRICA

Name _____
Date _____
Signature _____

SIGNED ON BEHALF OF _____
(company name)

Name _____
Date _____
Signature _____