

 LEMALA
Camps and Lodges Collection

T A N Z A N I A

RACK RATES 2018



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RACK RATES 2018

All accommodation rates are based on FULL BOARD in USD and are per person per night

	Lemala Camps and Lodges	Seasons	Season dates	PER PERSON SHARING PER DAY	SINGLE ROOM SUPPLEMENT PPPD	PARK CAMPING / CONCESSION FEES PER PERSON PER DAY NETT		TDL ADULT/CHILD PER PERSON PER DAY NETT	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY		PARK ENRTY FEES PER PERSON PER DAY NETT	
				RACK	RACK	Adult	Child		Adult	Child	Adult	Child
Lemala Tented Lodges	LEMALA KURIA HILLS, Northern Serengeti (closed April and May)	High	1 Jul - 31 Oct	908	260			1.5	106	53	71	24
		Shoulder	20 Dec - 5 Jan	685	0	59	12		106	53		
		Low	6 Jan - 31 Mar 1 Jun - 30 Jun 1 Nov - 19 Dec	505	0				106	53		
	LEMALA SERENGETI, Central Serengeti (Year round) Opening 1st August 2018	High	20 Dec - 28 Feb 1 Jul - 31 Oct	850	260			1.5	106	53	71	24
		Shoulder	1 Mar - 31 Mar 1 June - 30 Jun	700	0	59	12		106	53		
		Low	1 Apr - 31 May 1 Nov - 19 Dec	505	0				106	53		
	LEMALA TARANGIRE, Central Tarangire (year round) Opening 1st August 2018	High	20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct	800	260			1.5	106	53	53	18
		Shoulder	6 Jan - 31 Jan 1 Jun - 30 Jun	600	0	48	12		106	53		
		Low	1 Nov - 19 Dec 1 Mar - 31 May	505	0				106	53		
Lemala Tented Camps	LEMALA NGORONGORO, Ngorongoro Crater (Year round)	High	20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct	489	180			1.5	175	87	71	24
		Shoulder	6 Jan - 31 Jan 1 Jun - 30 Jun	330	0	71	36		175	87		
		Low	1 Nov - 19 Dec 1 Mar - 31 May	245	0				175	87		
	LEMALA NDUTU, Ngorongoro Ndutu (1st Dec - 31 Mar)	High	20 Dec - 5 Jan 1 Feb - 28 Feb	635	180			1.5	106	53	71	24
		Shoulder	6 Jan - 31 Jan	520	0	71	36		106	53		
		Low	1 Dec - 19 Dec 1 Mar - 31 May	485	0				106	53		
	LEMALA EWANJAN, Central Serengeti (Year round)	High	20 Dec - 28 Feb 1 Jul - 31 Oct	600	180			1.5	106	53	71	24
		Shoulder	1 Jun - 30 Jun	410	0	59	12		106	53		
		Low	1 Mar - 31 May 1 Nov - 19 Dec	330	0				106	53		
	LEMALA MARA, Northern Serengeti, Mara (01 Jul - 31 Oct)	High	1 Jul - 30 Sept	635	180			1.5	106	53	71	24
		Shoulder	1 Oct - 31 Oct	520	0	59	12		106	53		
	Lemala Villas	LEMALA KILIVILLAS, Usa River (Open year round) Bed & Breakfast basis	High	20 Dec - 28 Feb 1 Jul - 31 Oct	244	78			1.5	n/a	n/a	n/a
Shoulder			1 Jun - 30 Jun	170	0	n/a						
Low			1 Mar - 31 May 1 Nov - 19 Dec	145	0							

ADDITIONAL INFORMATION 2018

FULL BOARD RATE INCLUSIONS & EXCLUSIONS			
INCLUSIONS	<p>TENTED CAMPS AND LODGES - Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry</p> <p>VILLAS - Bed and Breakfast only. Additional meals nett per person Breakfast USD 15 Hot Lunch USD 30 Lunch 'to go' USD 20 Light Dinner USD 20 Dinner USD 40 All inclusive of meals and drinks (add to the BB accommodation rate) USD 80</p>	EXCLUSIONS	<p>TENTED CAMPS AND LODGES - Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, medical evacuation, flights, tips, Park Camping/Concession fees + TDL MUST be added to all accommodation rates. Park entry fees only need adding if booking game package with us.</p> <p>VILLAS - Standard rates are inclusive of Breakfast only. All other meals and beverages need to either be booked in advanced at the rates highlighted OR paid directly. TDL must be added to the per person per day rate</p>
FURTHER RATE INFORMATION			
GAME PACKAGE SUPPLEMENT	<p>Guests booking on game package will be on shared basis. If you wish exclusive use of vehicle a nett rate of USD 320 per car per day (max 6 pax) is applicable. Please note for Lemala Ngorongoro the game package excludes the vehicle entry crater fee of USD 295 per car and will be added to the invoice</p>	GROUP DISCOUNTS	<p>Group discounts - 1 in 16 FOC (concession fees and TDL payable. Pls refer to rate sheet) If on Game Package then park fees also payable + Crater fee when using Lemala Ngorongoro</p>
CHILDREN (maximum 2 kids 16 yrs and under sharing with 1 or 2 adults in same room)	<p>1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC accommodation (concession/camping fees, TDL payable and park fees when applicable. Pls refer to rate sheet)</p> <p>1st child (6-16yrs) sharing with 1 or 2 adults FOC accommodation (concession fees and TDL payable and park fee when applicable. Pls refer to rate sheet)</p> <p>2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation adult rate.</p> <p>Children in own room - At least 1 child sharing must be 16 yrs of age for safety reasons. 2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate. Children 4 years and over booking on game package will receive a 50% discount on the game package supplement per person rate</p>	AIRSTRIP TRANSFERS FOR GAME PACKAGE BOOKINGS	<p>Lemala Tarangire - Return airstrip transfers from Kuro are included</p> <p>Lemala Ngorongoro - Return airstrip transfers from Manyara are available at USD 70 (min 2 pax)</p> <p>Lemala Ndutu - Return airstrip transfers from Ndutu are included</p> <p>Lemala Serengeti & Lemala Ewanjan - Return airstrip transfers from Seronera are included</p> <p>Lemala Kuria Hills and Lemala Mara - Return airstrip transfers from Kogatende are included</p> <p>Lemala Kilivilas - JRO & Arusha Apt transfers are available per 6 seater car USD 120 + airstrip transfers from Dollys available on REQ with additional costs</p>
WALKS FROM LEMALA CAMPS (seasonal) Min 2 pax	<p>Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. These walks are seasonal and available at the following camps: Lemala Kuria Hills, Lemala Ndutu and Lemala Ngorongoro. On game Package bookings one walk is included and will be scheduled on arrival. Separate rates applicable for full board bookings. Refer to individual camp rate sheet</p>	Private Guides, Tour Leaders, Driver Guides	<p>Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included. Driver guides accompanying guests FOC in staff accommodation. 1 Driver guide per car may on guest request join their guests for meals subject to space permitting. Additional trip leaders, guides in training or others in the same car accompanying guests a minimal fee of 30,000 per person payable in advance for full board accommodation in staff camp.</p>
THIRD ADULT SHARING	<p>30% Discount on the adult accommodation and Game package when applicable on the per person sharing per day rate.</p>	Extra meals for early/late departures	<p>Camps and Lodges nett per person Hot Lunch USD 30 Lunch 'to go' USD 30</p>
SINGLE ROOM SUPPLEMENTS	<p>Single room supplements are waived during Shoulder and Low Seasons in all Camps, Lodges and Villas. A maximum of 2 singles can be booked in any one group otherwise a SRS will be applied for the additional rooms</p>	Child / Adult Sharing	<p>1 Adult in a room sharing with 1 or 2 children pays the per person sharing rate. NO SRS is to be applied</p>
SPECIALS SUMMARY (applicable on Lemala Bush properties only. Not combinable with Lemala Kilivilas)			
Stay / Pay deal	<p>Stay 4 Pay 3 Stay 8 Pay 6. Available with any combination of Lemala Camps Bush Properties. FOC night is the 3rd night wherever it falls. Camping/concession/TDL/Park entry fees applicable on FOC nights</p>		
T's & C's	<p>Valid year round EXCEPT during the Months of July and August</p>		
Honeymoon Special	<p>Minimum 6 night stay. Bride enjoys 50% discount on accommodation only (and game package where applicable) per night. Groom enjoys 1st night FOC. Camping/concession/TDL/Park entry fees applicable on FOC nights</p>		
T's & C's	<p>Valid year round EXCEPT during the Months of July and August</p>		
Book, Pay, Stay Special	<p>Book and pay with arrival within 21 days and enjoy an additional 15% discount on accommodation and GP rates. Taxes remain the same</p>		
T's & C's	<p>Valid year round</p>		
Ngorongoro Special	<p>Stay 2 nights from April to end of May and get a 50% discount on the 2nd night. Offer is valid in conjunction with the Stay 4 Pay 3 deal. Example: Book 2 nights at Lemala Ngorongoro and 2 nights at Lemala Ewanjan and enjoy 50% discount on the 2nd night at Ngorongoro AND also a free night at Ewanjan accommodation (as part of the Stay 4 Pay 3 deal). Offers are valid on accommodation only with concession, camping, TDL and park fees if applicable payable on FOC nights.</p>		
T's & C's	<p>Valid during the months of April and May only</p>		
PAYMENT OF INVOICES			
<p>If paying by bank transfer, please note that full amount of invoice to be received in our accounts. Any shortfall, will be added to following invoice. ALL bank charges to be on the remitter</p>			

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA KURIA HILLS RACK 2018



FULL BOARD (USD) list the includes	HIGH SEASON		SHOULDER SEASON		LOW SEASON	
	1 Jul - 31 Oct		20 Dec - 5 Jan		6 Jan - 31 Mar 1 Jun - 30 Jun 1 Nov - 19 Dec	
	RACK		RACK		RACK	
Per person sharing per day	908		685		505	
Single room supplement per day	260		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	636		480		354	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 7 - 16 yrs sharing with 1 or 2 adults	1st child (7-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 7 - 16 yrs sharing with 1 or 2 adults	2nd child (7-16yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children under 16yrs sharing own room	2 or 3 children sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	106		106		106	
Game package supplement per CHILD 4-16 yrs per day	53		53		53	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		30		30	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		30		30	
Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD 10 -15 YRS	PER ADULT	PER CHILD 10 -15 YRS	PER ADULT	PER CHILD 10 -15 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	71	24	71	24	71	24
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	59	12	59	12	59	12
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	Not applicable					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA KURIA HILLS IS CLOSED APRIL AND MAY					
NEAREST AIRSTRIP	Kogatende Airstrip - 40 minutes to camp.					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA SERENGETI RACK 2018



Opening 1ST AUGUST 2018

FULL BOARD (USD) list the includes	HIGH SEASON 20 Dec - 28 Feb 1 Jul - 31 Oct		SHOULDER SEASON 1 Mar - 31 Mar 1 June - 30 Jun		LOW SEASON 1 Apr - 31 May 1 Nov - 19 Dec	
	RACK		RACK		RACK	
Per person sharing per day	850		700		505	
Single room supplement per day	260		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	595		490		354	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 7 - 16 yrs sharing with 1 or 2 adults	1st child (7-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 7 - 16 yrs sharing with 1 or 2 adults	2nd child (7-16yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children under 16yrs sharing own room	2 or 3 children sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	106		106		106	
Game package supplement per CHILD 4-16 yrs per day	53		53		53	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		30		30	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		30		30	
Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD 10 -15 YRS	PER ADULT	PER CHILD 10 -15 YRS	PER ADULT	PER CHILD 10 -15 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	71	24	71	24	71	24
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	59	12	59	12	59	12
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	Not applicable					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA SERENGETI IS OPEN ALL YEAR ROUND					
NEAREST AIRSTRIP	Seronera Airstrip - 30 minutes to camp.					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + SR\$ (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + SR\$ (if applicable) + game package supplement = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

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LEMALA TARANGIRE RACK RATES 2018

Opening 1ST AUGUST 2018



FULL BOARD (USD) list the includes	HIGH SEASON 20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct		SHOULDER SEASON 6 Jan - 31 Jan 1 Jun - 30 Jun		LOW SEASON 1 Nov - 19 Dec 1 Mar - 31 May	
	RACK		RACK		RACK	
Per person sharing per day	800		600		505	
Single room supplement per day	260		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	560		420		354	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 7 - 16 yrs sharing with 1 or 2 adults	1st child (7-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 7 - 16 yrs sharing with 1 or 2 adults	2nd child (7-16yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children under 16yrs sharing own room	2 or 3 children sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	106		106		106	
Game package supplement per CHILD 4-16 yrs per day	53		53		53	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		30		30	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		30		30	
Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Tanapa ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD 10-15 YRS	PER ADULT	PER CHILD 10-15 YRS	PER ADULT	PER CHILD 10-15 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	53	18	53	18	53	18
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	48	12	48	12	48	12
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	Not applicable					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA TARANGIRE IS OPEN ALL YEAR ROUND					
NEAREST AIRSTRIP	Kuro Airstrip - 20 minutes to camp.					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

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LEMALA NGORONGORO RACK RATES 2018



FULL BOARD (USD) list the includes	HIGH SEASON 20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct		SHOULDER SEASON 6 Jan - 31 Jan 1 Jun - 30 Jun		LOW SEASON 1 Nov - 19 Dec 1 Mar - 31 May	
	RACK		RACK		RACK	
Per person sharing per day	489		330		245	
Single room supplement per day	180		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	342		231		172	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 6 - 16 yrs sharing with 1 or 2 adults	1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 6 - 16 yrs sharing with 1 or 2 adults	2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children 6 - 16yrs sharing own room	2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	175		175		175	
Game package supplement per CHILD 2-16 yrs per day	87		87		87	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		0		0	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		0		0	
Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Maasai Moran and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD U16 YRS	PER ADULT	PER CHILD U16 YRS	PER ADULT	PER CHILD U16 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	71	24	71	24	71	24
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	71	36	71	36	71	36
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	USD 295					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA NGORONGORO IS OPEN ALL YEAR ROUND					
NEAREST AIRSTRIP	Ngorongoro Airstrip - 60 minutes to camp. No scheduled flights. Recommend using Manyara NOTE transfer supplement applicable					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + SRS (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd Manyara - Ngorongoro - Manyara return transfers are applicable and to be added					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA NDUTU RACK RATES 2018



FULL BOARD (USD) list the includes	HIGH SEASON 20 Dec - 5 Jan 1 Feb - 28 Feb		SHOULDER SEASON 6 Jan - 31 Jan		LOW SEASON 1 Dec - 19 Dec 1 Mar - 31 Mar	
	RACK		RACK		RACK	
Per person sharing per day	635		520		485	
Single room supplement per day	180		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	445		364		340	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 6 - 16 yrs sharing with 1 or 2 adults	1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 6 - 16 yrs sharing with 1 or 2 adults	2nd child sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children 6 - 16yrs sharing own room	2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	106		106		106	
Game package supplement per CHILD 2-16 yrs per day	53		53		53	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		0		0	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		0		0	
Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a NCAA ranger and one of the camps walking guides. On game Package bookings short walks are included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD U16 YRS	PER ADULT	PER CHILD U16 YRS	PER ADULT	PER CHILD U16 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	71	24	71	24	71	24
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	71	36	71	36	71	36
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	Not applicable					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA NDUTU IS CLOSED APRIL - NOVEMBER					
NEAREST AIRSTRIP	Ndutu Airstrip - 20 minutes to camp.					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + \$RS (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + \$RS (if applicable) + game package supplement = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA EWANJAN RACK RATES 2018



FULL BOARD (USD) list the includes	HIGH SEASON 20 Dec - 28 Feb 1 Jul - 31 Oct		SHOULDER SEASON 1 Jun - 30 Jun		LOW SEASON 1 Mar - 31 May 1 Nov - 19 Dec	
	RACK		RACK		RACK	
Per person sharing per day	600		410		330	
Single room supplement per day	180		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	420		287		231	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 7 - 16 yrs sharing with 1 or 2 adults	1st child (7-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 7 - 16 yrs sharing with 1 or 2 adults	2nd child (7-16yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children under 16yrs sharing own room	2 or 3 children sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	106		106		106	
Game package supplement per CHILD 4-16 yrs per day	53		53		53	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		30		30	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		30		30	
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD 10-15 YRS	PER ADULT	PER CHILD 10-15 YRS	PER ADULT	PER CHILD 10-15 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	71	24	71	24	71	24
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	59	12	59	12	59	12
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	Not applicable					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA EWANJAN IS OPEN ALL YEAR ROUND					
NEAREST AIRSTRIP	Seronera Airstrip - 20 minutes to camp.					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + SRS (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA MARA RACK RATES 2018



FULL BOARD (USD) list the includes	HIGH SEASON		SHOULDER SEASON		LOW SEASON	
	1 Jul - 30 Sept		1 Oct - 31 Oct		N/A	
	RACK		RACK		RACK	
Per person sharing per day	635		520		0	
Single room supplement per day	180		0		0	
3rd adult (17yrs and above) sharing Per Person sharing per day	445		364		0	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (concession/camping fees, TDL payable and park fees where applicable. Pls refer to rate sheet)					
1st child 7 - 16 yrs sharing with 1 or 2 adults	1st child (7-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable and park fees where applicable. Pls refer to rate sheet)					
2nd child 7 - 16 yrs sharing with 1 or 2 adults	2nd child (7-16yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only and on Game Package when applicable					
Maximum 3 children under 16yrs sharing own room	2 or 3 children sharing own room each 1st and 2nd child 25% Discount on pppd accommodation rate and the 3rd child 50% Discount on pppd accommodation rate					
All children (4 years and above)	All kids booking on game package - 50% discount on the game package supplement per person per day rate					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net USD 150 per day. Park Entry / Concession / Camping / TDL fees not included.					
Exclusive vehicle use - per vehicle per day NETT	356		356		356	
Game package supplement per ADULT per day	106		106		0	
Game package supplement per CHILD 4-16 yrs per day	53		53		0	
Extra meals (applicable when arriving for lunch and departing after lunch) - HOT LUNCH	30		30		30	
Extra meals (applicable when arriving for lunch and departing after lunch) - LUNCH "TO GO"	30		30		30	
PARK ENTRY, CAMPING/CONCESSION FEES	PER ADULT	PER CHILD 10-15 YRS	PER ADULT	PER CHILD 10-15 YRS	PER ADULT	PER CHILD 10-15 YRS
Park Entry Fees per 24 hrs (non-commissionable) to be added when booking game package OR if you wish us to pay on your behalf	71	24	71	24	71	24
Camping/Concession Fees per 24 hrs (non-commissionable) to be added to the per person per day rate	59	12	59	12	59	12
TDL per night (non-commissionable) to be added to the per person per day rate	1.5	1.5	1.5	1.5	1.5	1.5
NGORONGORO VEHICLE CRATER ENTRY FEE	Not applicable					
ADDITIONAL INFORMATION						
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
GAME PACKAGE SUPPLEMENT INCLUSIONS	If guests have been booked on game package then shared game drives + return airstrip transfers from the nearest airstrip are included. When booking clients on game package you must add Park Entry fees to the quote					
CLOSING DATES	LEMALA MARA IS CLOSED NOVEMBER - JUNE					
NEAREST AIRSTRIP	Kogatende Airstrip - 20 minutes to camp.					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle.					
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis. Bookings of 4 pax - 6 pax automatically get exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet					
MEDICAL EVACUATION COVER	For 2018 Lemala Camps and Lodges will be adding a compulsory supplement of \$10pp to all bookings that are made on game package basis. For more information please contact us directly					
HOW TO COST FB PACKAGE	Per person sharing per day rate + concession fees + tdl + SRS (if applicable)= Total Rate pppd					
HOW TO COST GAME PACKAGE	Per person sharing per day rate + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA KILI VILLAS

RACK RATES 2018



BB (USD)	HIGH SEASON 20 Dec - 28 Feb 1 Jul - 31 Oct		SHOULDER SEASON 1 Jun - 30 Jun		LOW SEASON 1 Mar - 31 May 1 Nov - 19 Dec	
	RACK		RACK		RACK	
Per person sharing per day	244		170		145	
Single room supplement per day	78		0		0	
Exclusive use of Villa on Bed & Breakfast (valid for 6 pax, TDL to be added to this) Additional guests pay meals and taxes only	1200		857		772	
CHILD POLICY						
1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC (TDL payable)					
1st child 6 - 16 yrs sharing with 1 or 2 adults	1st child (6-16yrs) sharing with 1 or 2 adults FOC room only (meals and TDL payable)					
2nd child 6 - 16 yrs sharing with 1 or 2 adults	2nd child sharing with 1 or 2 adults 50% Discount on pppd BB accommodation rate					
Maximum 2 children 6 - 16yrs sharing own room	2 children (6-16yrs) sharing own room each 1st and 2nd child 50% Discount on pppd BB accommodation rate					
Day Room / Day Villa use (accommodation only)	50% Discount. Check in 1230 Check out 1800 hrs					
FURTHER RATE INFORMATION						
Private Guides, Tour Leaders	Guest accommodation available at net 50% Discount on the Per person BB per day rate. TDL fees not included.					
Adult is classed 17yrs and above / Child is classed as 6-16yrs	Adult	Child	Adult	Child	Adult	Child
Extra Breakfast per person adult/child nett	15	8	15	8	15	8
Lunch per person adult/child nett	25	13	25	13	25	13
Light Dinner per person adult/child nett	20	10	20	10	20	10
Full Dinner per person adult/child nett	35	18	35	18	35	18
All inclusive per person adult/child nett (simply add the All inclusive supplement to the bed and breakfast rate per person)	80	40	80	40	80	40
TDL per night (non-commissionable) to be added to the per person per day rate even when taking Villa on exclusive use rate	1.5	1.5	1.5	1.5	1.5	1.5
EXTRA ACTIVITIES nett	GOLF	CADDIE	RANGE BALLS	GOLF CART HIRE	CLUB RENTAL	LUNCH Golf Club
9 Holes Kiligolf Championship Golf Course	30	5*	2.5	20**	10	15
18 Holes Kiligolf Championship Golf Course	60	10*	2.5	40**	10	15
Notes to the above	* Caddie rates exclude tips ** Golf cart hire is for the golf course carts, should you wish to hire the Lemala Kili Villa golf carts this will attract an additional USD 10 pp (this covers the transfer between the villas and the golf course)					
Kaskazi Horse Riding	Bookable in advance. Options of 0800 am or 1430. Ride is suitable for all ages and levels and lasts approx 2 hrs. USD 80 per person					
ADDITIONAL INFORMATION						
ALL INCLUSIVE INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry					
EXCLUSIONS	TDL (USD 1.5 pppd), medical evacuation insurance, flights, staff tips, items of a personal nature and all others not included on the board basis booked					
ACCOMMODATION RATES	All rates are based on bed and breakfast basis. Additional meals and All inclusive supplements to be applied accordingly adult/child					
CLOSING DATES	LEMALA KILIVILLAS IS OPEN YEAR ROUND					
NEAREST AIRSTRIP	Dolys Estate - 10 minutes to the villas. Alternatively, Kilimanjaro approx 40 mins or Arusha airport approx 1 hr					
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. Our villas rooms can accommodate a maximum of 2 adults and 1 child under 6 yrs 1 adults and 1 child 2 - 16 yrs 2 children 6 - 16 yrs sharing one villa room. We have one family room that can accommodate 2 adults and 2 kids 2 - 16yrs sharing					
PRIVATE CAR & GUIDE	Should you wish to rent a vehicle during your stay please refer to our transfer / car hire rates					
RENTAL OF VILLAS ON EXCLUSIVE USE	We have 4 villas that make up Lemala Kilivillas. B28 Furaha Kiboko (3 bedroomed villa - 1 double + 2 twins) + B31 Simba Lodge (4 bedroomed - 1 interconnecting family room + 3 twins) + B32 Tembo Mtoni (5 bedroomed - 3 doubles + 2 twins) + B33 Agame Pache (5 bedroomed - 3 twins + 2 doubles). All villas can be booked on shared basis or on exclusive use.					
HOW TO COST FULL BOARD	Per person sharing per day BB rate + tdl + lunch + dinner + SRS (if applicable) = Total Rate pppd					
HOW TO COST ALL INCLUSIVE	Per person sharing per day BB rate + tdl + all inclusive supplement + SRS (if applicable) = Total Rate pppd					
SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF					
ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability					
	E: res@lemalacamp.com www.lemalacamp.com					

Should any 3rd party suppliers increase rates like flights/park entry fees/camping or concession fees/ and others that affect our rates we reserve the right to pass on these costs accordingly

LEMALA TRANSFER RATES 2018

All transfers are Nett, one way and subject to change

PRIVATE TOWN TRANSFERS NETT RATES 2018 (USD PER VEHICLE)		MAX 6 pax	
ARUSHA			
Half day		250	
Full day		300	
PRIVATE KILI VILLAS TRANSFERS NETT RATES 2018 (USD PER VEHICLE)		MAX 6 pax	
Kili Villas to Dolly Airstrip (for Coastal flights to the northern safari circuit airstrips and Zanzibar)		20	
Kili Villas to Polo Club		15	
Kili Villas to horse riding		15	
Kili Villas to golf club		20	
KILIMANJARO INT AIRPORT TO / FROM:		MAX 6 pax	
Lemala Kilivillas (45 mins)		120	
Town Hotels (1hr)		140	
Arusha Airport side		150	
ARUSHA AIRPORT TO / FROM:		MAX 6 pax	
Lemala Kilivillas (45 mins)		120	
Arusha Town Hotels (30 mins)		50	
ARUSHA TOWN TO / FROM:		MAX 6 pax	
Lemala Kilivillas (45 mins - 1 hr)		80	
AIR-SIDE MEET AND ASSIST WITH VISAS		1-8 PAX	
Kilimanjaro Airport		100	
INTER LEMALA PROPERTY TRANSFERS NETT RATES 2018 (USD PER VEHICLE)			
TO / FROM:	TRANSFER TIME	MAX 6 pax	
Lemala Kilivillas to	Lemala Tarangire	3 hrs	350
	Lemala Ngorongoro	4 hrs	350
	Lemala Ndutu	5 hrs	350
	Lemala Ewanjan/Serengeti	6 hrs	350
Lemala Tarangire	Lemala Ngorongoro	3 hrs	350
	Lemala Ndutu	4 hrs	350
	Lemala Ewanjan/Serengeti	5 hrs	350
Lemala Ngorongoro	Lemala Ndutu	2 hrs	350
	Lemala Ewanjan/Serengeti	3.5 hrs	350
	Lemala Kuria Hills / Mara	8 hrs	695
Lemala Ndutu	Lemala Ewanjan/Serengeti	2 hrs	350
Lemala Ewanjan	Lemala Kuria Hills / Lemala Mara	6 hrs	350

Special note: 1-4 guests in same vehicle, Lemala will offer complimentary return transfers Dollys Estate Airstrip to Kilivillas.
5 guests and above, standard transfer rates apply

Transfers exclude park fees and price will be affected by time of pick ups to see whether vehicles can get to and back from destinations on same day otherwise maybe additional charges maybe applicable

TERMS AND CONDITIONS

CONFIDENTIALITY

All terms and conditions of this contract cannot be posted, published or made available to 3rd party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel/s, Lodge/s, Mobile and Tented Camp/s to immediately terminate the agreement.

ALTERNATIVE ACCOMMODATION

In the case of a confirmed booking being re-routed for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent

CHILD POLICY

Children under 6 years staying at Lemala properties do so at the sole responsibility of their parents and camping, concession, park fees and TDL may be applicable so please refer to your rate sheet. Terms and conditions may apply.

RESERVATIONS AND PAYMENT TERMS

On checking for availability the following procedures must be followed:-

- 1 All requests must be put in writing via email followed by a voucher
- 2 Provisional bookings made via email will be released automatically within 14 days with no notification or follow up from ourselves unless a deposit has been received.
- 3 When confirming a booking please put it in writing and state the reservation number you are confirming followed by a voucher (scan copy is fine)
- 4 A booking will only be considered 100% confirmed when a service voucher has been given which is after full payment has been received or as per our credit terms with you
- 5 Unless otherwise agreed, to guarantee a booking we require a 25% deposit and balance received 45 days prior to guest arrival
- 6 Any amendments or cancellations will be required in writing via email followed by a voucher. If there is a reduced amendment (ie reduction in rooms, pax or no of nights) to a booking that falls within the cancellation period - if this amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.
- 7 In the event of any increase in VAT, Training Levy, Service charge, adverse cost, exchange rate, airfare increases, camping fees, concession fees, conservation or park fees we reserve the right to adjust the contracts accordingly with immediate effect giving as much notice as is possible
- 8 Lemala camps and associate companies may at its discretion not honor a booking if full payment in advance has not been received with no prior agreement in place

BLOCK BOOKINGS

- 1 Block bookings are to be made in writing with full information on a spread sheet confirming dates of arrival and departure, no of nights, basis the booking is being made on ie FB or GP, how many singles, doubles or twins and group name
- 2 Release period for blocks in Low season is 60 days, Shoulder Season 90 days and in High Season 120 days. A monthly update of sales is to be forwarded 30 days prior to your release period
- 3 A rooming list is then required at 60 days, 90 days and 120 days according to the season
- 4 A 25% deposit is required at 60 days, 90 days and 120 days (depending on the season) with balance payable 45 days prior to arrival unless alternative payment terms have been agreed upon
- 5 Management reserves the right to cancel block bookings at any time due to non payment at release dates, poor sales, mis-use or false information

PAYMENTS

Payments should be made to GRUMETI EXPEDITIONS KURIA HILLS ACCOUNT. All last minute bookings must be made in full unless a prior arrangement has been made. Cheques and bank transfers and credit card payments (surcharge applicable) accepted. Please NOTE all bank charges are the clients/agents responsibility and the full amount should be received otherwise a balance will be shown in the statement as outstanding

CANCELLATIONS

In the event of cancellation the following terms are applicable:-

- 1 Between 89 and 60 days prior to arrival stay - loss of 25% deposit
- 2 Between 59 and 30 days, 50% of the total cost will be charged
- 3 29 days and less 100% of the invoice is charged
- 4 Lemala Camps and Lodges understands guests amending down in numbers, pax or room nights and thus classed as an amendment and not a cancellation it should be noted if the reduced amendment (ie reduction in rooms, pax or no of nights) falls within the cancellation period and the amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.

TOUR LEADERS/PRIVATE GUIDES/BONAFIDE TRAVEL AGENTS AND OPERATORS

Please contact the following for each bonafide request for reduced Agent rates giving full information of Name, Designation, Agent Name, Dates and no of nights to: veronica@tourvesteastfrica.com

INSURANCES AND OTHERS

All guests must have a comprehensive medical and travel insurance when travelling with our company, affiliates or associate companies. The insurance should cover them for medical/emergency evacuation/baggage loss/fight delay/repatriation/ changes to trip due to circumstances out of our control/ 3rd party amendments or cancellation/change of itinerary/cancellation of safari/theft and other events that might incur a cost being raised which will be deemed to be payable in full in advance if such a case should arise

CURRENCY

All rates are in American United States Dollars (USD / US\$ / \$) unless otherwise indicated

DISPUTES

Any disputes about reservations, payments or complaints about quality of service should be made in writing/email to ourselves whilst guests are still in house so that we may rectify the problem or thereafter within 14 days of departure to allow us to assist in solving the issue. These conditions apply to all associate and affiliate companies (referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate).

CHANGES IN RATES

Grumeti Expeditions/Lemala Camps and Lodges and any other associate companies or partners wish to maintain agreed rates, but reserve the right to change the rates and terms at any time due to circumstances out of their control (such as camping/concession/conservancy/conservation fee or any form of other tax increases). Any increase in rates beyond our control will be re invoiced

ARRIVALS AND DEPARTURES

Arrivals and departures are referred to Check in 1200 mid day and Check out 1000 am

SIGNED ON BEHALF OF GRUMETI EXPEDITIONS (T)
LTD / LEMALA CAMPS AND LODGES / TOURVEST
EAST AFRICA

Name _____

Date _____

Signature _____

SIGNED ON BEHALF OF _____
(company name)

Name _____

Date _____

Signature _____



LEMALA
Authentic Camps and Lodges

Lemala Camps and Lodges Bush Properties only

'value saving' tips

please refer to the rate sheet for full terms and condition on the specials

Stay 4 Pay 3 | Stay 8 Pay 6

Valid Year Round excluding July and August only

Combine any Lemala Camps and Lodges bush properties with no minimum night stay required. every 4th night is FREE.
\$\$\$ savings

Honeymoon Special

Valid Year Round excluding July and August only

Minimum 6 night stay in Lemala Camps and Lodges bush properties. Bride enjoys 50% discount on every single night. So for 6 nights Bride only pays for 3 AND Groom gets 1st night FOC.
\$\$\$\$ savings

Low Season Ngorongoro Special

Valid April and May only

Minimum 2 night stay 50% discount on 2nd night. Combine with a Stay 4 Pay 3 offer means you get a Stay 4 Pay 2.5. Must stay 2 nights at Ngorongoro for this offer to be valid.
\$\$\$\$ savings

Book, Pay Stay Last minute Specials

Valid Year Round

Book within 21 days of arrival and enjoy an additional 15% discount on all Lemala Camps and Lodges Bush Properties and game package. Valid on all special offers.
\$\$\$\$ savings

Kids on Safari

Valid Year Round

Children 6yrs and under max 2 in room stay FREE
1st Child 7 -16 yrs sharing 1/2 adults stay FREE
2nd Child 7 -16 yrs sharing 1/2 adults 50% discount (Taxes and other fees payable where applicable).
Game Package supplement from 4yrs at 50% discount
\$\$\$\$\$ savings

Families/Friends/Groups on Game Package

Valid Year Round

Booking of 4-6 guests automatically get exclusive use of vehicle at no extra charge
\$\$\$ savings

LOW SEASON Circuit Discount Specials

Valid during the Camps and Lodges respective Low Season period

Minimum 6 night stay any Lemala Camps and Lodges Bush Properties and enjoy a 50% discount on a Balloon Safari (excl. Park fees)
\$\$\$\$ savings

Single Travellers

Valid during Low and Shoulder seasons

NO Single Room Supplement is applicable.
Max 2 singles bookable in same booking.
\$\$ savings



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Lemala Camps 2018 Stay Pay specials

Stay 4 Pay 3 | Stay 8 Pay 6
Its as easy as 1, 2, 3, Free

Terms and Conditions

- * Available using any combination of Lemala Camps and Lodges bush properties with NO minimum night stay requirement
 - *Valid year round except July and August
 - * FOC night is always every 4th night
- *Camping, Concession, Park fees and TDL applicable on FOC nights

NOTE: Kuria Hills is closed April and May, Mara is closed Nov - June, Ewanjan is open year round, Ndutu is closed April - Nov, Ngorongoro is open year round

Lemala Camps and Lodges redefining authentic experiences

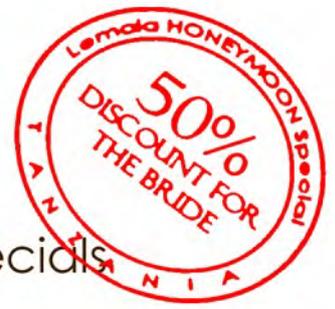
Issued 15/6/2017



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Lemala Camps 2018 HONEYMOON Specials



Terms and conditions

- * Valid for a minimum 6 night stay at any combination of Lemala Camps, Lodges and Villas
 - * Valid year round except July and August
- * Bride enjoys a 50% discount on every night's stay including the game package supplements
 - * Groom enjoys the 1st night FOC
- * Camping, Concession, Park fees applicable at normal rates and applicable on FOC night
 - * 1 honeymoon surprise during stay
 - * Sparkling wine on arrival night and on last night stay
 - * Fabulous Honeymoon gift on last night stay
- * Upgrade to exclusive use of game drive vehicle subject to vehicle availability
 - *Honeymoon Special is a stand alone special and not combinable

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LEMALA

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Lemala Experiences 2018

RACK Rates



Lemala Ngorongoro

Crater floor lunch	\$88	Per person
Maasai experience	\$110	Per Group
Crater view walk	\$77	Per person
African themed evening	\$66	Per person
Maasai Boma visit	\$132	Per Vehicle
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Ndotu

Ndotu Marsh walk	\$77	Per person
Private bush dinner	\$39	Per person
Private sundowner	\$39	Per person
Balloon safari	\$605	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Ewanjan

Private bush dinner	\$39	Per person
Private sundowner	\$39	Per person
Balloon safari	\$605	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Mara

Private bush dinner	\$39	Per person
Private sundowner	\$39	Per person
Balloon safari	\$605	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Kuria Hills

Private bush dinner	\$50	Per person
Private sundowner	\$28	Per person
Balloon safari	\$605	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person
Short walk from Kuria Hills	\$77	Per person

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Lemala Experiences 2018

Crater Floor Lunch - Minimum 4 pax - Minimum 14 days notice to book

Enjoy a sit down lunch on the crater floor by the hippo pools enjoying the attentive service of your waiters and chef as you dine in style

Maasai Experience - Minimum 14 days notice to book

Includes a talk in camp on the life of the Maasai by a local Maasai experienced in their culture. He will provide a genuine insight into the lives of Maasai and offer you a chance to question him on their traditions and culture. It's a great experience, providing , valuable and authentic insight into the lives and values of this iconic nomadic tribe. The experience concludes with a display of Maasai dancing by a group of Morani (warriors).

Crater View Walk - Minimum 2 pax - Maximum 6 pax (at a time) - Minimum 14 days notice to book

An educational and interactive walk along the edge of the Crater with a Ranger and Maasai guide. Learn about the uses of the flora and fauna in the daily lives of the local Maasai, spot wildlife tracks and experience the fresh outdoors of the Ngorongoro Highlands. Walk lasts about 1 1/2 hours and is available in the late afternoon from 1600 hrs.

African Themed Evening - Minimum 4 pax - Minimum 14 days notice to book

Includes sundowners and cocktails by the camp fire, a talk on the Maasai, Maasai dancing followed by a traditional African BBQ known locally as 'Nyama Choma' consisting of chicken, beef and tender goat, and a selection of typical African dishes. Guests will be 'loaned' Kangas/Kikois and Maasai Shukas in order to take part in a traditional 'ngoma' or drum session at the end of their meal.

Maasai Boma Visit - Minimum 2 pax - Minimum 14 days notice to book

Experience a traditional Maasai Boma and see and experience their way of life. Experience what its like to live in one of their homes, what their homes are actually made of, what they eat and enjoy a welcome dance with their amazing vocal cords. This tour is more about viewing their home You may watch or take part in a traditional dance. You are welcome to take pictures whilst in the Boma.

Honeymoon / VIP Package / Birthday

Sparkling wine on arrival, personal note from the Manager, special turn down service, private dining including an appropriate cake, and turndown gift from the Lemala Team.

Ndutu Marsh Walk - Minimum 2 pax - Maximum 6 pax (at a time) - Minimum 14 days notice to book

Enjoy a leisurely walk in Ndutu accompanied by a Maasai and a ranger. Take in the smells and sounds of the African Bush and feel at one with Nature.

Private Bush Dinner - Minimum 2 pax - Minimum 14 days notice to book

Includes a private dining spot close to camp with private service and romantically lit with traditional safari lamps.

Private Sundowners - Minimum 2 pax - Minimum 14 days notice to book

An exquisitely East African way to celebrate the end of the day. A private sundowner set up with drinks and snacks, chairs and cushions and waiters on hand to serve guests their favourite tippie against the beautiful backdrop of the Africa as the sun sets.

Balloon Safari - Minimum 3 days notice to book

A balloon safari offers guests the unique opportunity to see the Serengeti from a magical perspective. Drink in the sunrise and admire the wilderness below as you silently float over the apparently never ending Serengeti plains. Touch down to a sublime champagne bush breakfast.

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TANZANIAN PARK FEES 2018

	Adult	Child (5-15 years old)
Arusha National Park	\$53	\$18
Tarangire	\$53	\$18
Lake Manyara	\$53	\$18
Ngorongoro / Ndutu	\$71	\$24
NCAA Crater fee (per vehicle)	\$295	
Serengeti	\$71	\$24
Kilimanjaro	\$83	\$24

Tanzania Special Camping / Concession Fees (NOT included in Lemala Full Board or Game Package rates)

	Adult	Child (5-15 years old)
Ngorongoro / Ndutu	\$71	\$35
		Child (10-15 years old)
Serengeti	\$59	\$12
Tarangire	\$48	\$12

Rates correct at date of publishing 22 July 2017



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