

 LEMALA  
Camps and Lodges Collection

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T A N Z A N I A

RACK RATES 2019



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# RACK RATES 2019

## Lemala Tented Lodges



All accommodation rates are based on FULL BOARD in USD and are per person per night in single/twin or double / triple

Lemala Tented Lodges	Seasons	Season dates	PER ADULT (16+) PER DAY	PER ADULT (16+) PER DAY	PER ADULT (16+) PER DAY	CAMPING /CONCESSION		PARK ENTRY FEES PER		TDL PER PERSON PER DAY	GAME PACKAGE	
			in SINGLE	IN DOUBLE/TWIN	IN TRIPLE	FEES PER PERSON PER DAY	PERSON PER DAY	NETT	NETT		SUPPLEMENT PER PERSON	PER PERSON
			RACK	RACK	RACK	Adult (16+)	Child(10-15)	Adult (16+)	Child (5-15)	NETT	Adult / Child (7+)	
<b>LEMALA KURIA HILLS,</b> Northern Serengeti (closed April and May) <i>valid through to 31 March 2020</i>	High	1 Jul - 31 Oct	1170	910	819							
	Shoulder	20 Dec - 5 Jan	687	687	618	59	12	71	24	1.5	107	107
	Low	6 Jan - 31 Mar   1 Jun - 30 Jun   1 Nov - 19 Dec	507	507	456							
<b>LEMALA NANYUKIE,</b> Central Serengeti (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 28 Feb   1 Jul - 31 Oct	1162	902	811							
	Shoulder	1 Mar - 31 Mar   1 June - 30 Jun	702	702	631	59	12	71	24	1.5	107	107
	Low	1 Apr - 31 May   1 Nov - 19 Dec	507	507	456							
<b>LEMALA MPINGO RIDGE,</b> Central Tarangire (year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan   1 Jul - 31 Oct	1012	752	676							
	Shoulder	1 Jun - 30 Jun	602	602	541	48	12	53	18	1.5	107	107
	Low	1 Nov - 19 Dec   6 Jan - 31 May	507	507	456							

1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults 6 yrs. And below FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)	2nd child 7 - 15 yrs sharing with 1 or 2 adults	2nd child (7-15yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)
1st child 7 - 15 yrs sharing with 1 or 2 adults	1st child (7-15yrs) sharing with 1 or 2 adults FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)	Maximum 3 children 15yrs and under sharing own room	1st child (must be at least 15 yrs old) pays an adult p/person p/day accommo rate. 2nd child is FOC accommo only. 3rd child is 50% discount accommo only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)
All children (7 years and above)	Children from 7 years and above standard game package rates are applicable		
Extra meals (arriving for lunch and departing after lunch) HOT LUNCH or LUNCH ON THE GO	<b>RACK</b> 35 Private Guides, Tour Leaders	Tour Leader accommodation available at <b>nett</b> USD 150 per day (we will upgrade to guest accommodation when available). Park Entry / Concession / Camping / TDL fees not included.	
		Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Tanapa or NCAA ranger and one of the camps walking guides. On game Package bookings one walk is included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at <b>nett</b> USD 70 per person. 12yrs minimum age for walking

### ADDITIONAL INFORMATION

FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry and wifi	FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis, max 6 people in a vehicle. Group bookings of 4 - 6 guests automatically get upgraded to exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis USD 333 PER DAY. <b>NOTE When booked on GP and paying for exclusive use of vehicle GP Supplement not applicable. Book on Fullboard + exclusive use of vehicle. Upgrades to exclusive use GP supplement applicable</b>	GAME PACKAGE SUPPLEMENT INCLUSIONS	Guests booking Game Package, the supplement covers only shared game drives + return airstrip transfers form the nearest airstrip. All other camping/concession/TDL and Park fees are to be added to the accommodation rate.
HOW TO COST FB PACKAGE	Per person sharing per day rate + tdl + SRS (if applicable)= Total Rate pppd - please note concession fees are payable by the tour operator directly to Tanapa at entrance gates	HOW TO COST GAME PACKAGE 'shared'	Per person sharing per day rate + park entry fee + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd. If you are <b>paying</b> for exclusive use of vehicle <b>DO NOT</b> add GP supplement. Just pppd + park entry + concession + tdl + SRS (if applicable) + exclusive use of vehicle. GP supplement applicable for shared basis or free upgrades
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. Maximum 2 kids in a room sharing with 1 or 2 adults in a bed configuration of 1 superking and 1 sofa bed or a twin bed and sofa bed. No extra beds can be added. Kids in own room 1 child must be at least 15 yrs of age	MEDICAL EVACUATION COVER	For 2019 Lemala Camps and Lodges can provide Medical Evacuation Cover at a supplement of \$20pp and recommend this to be done on all bookings that are made on game package basis. For more information please contact us directly
NEAREST AIRSTRIP	LEMALA KURIA HILLS - Kogatende - 40 mins to camp. LEMALA NANYUKIE - Seronera - 40 mins to camp. LEMALA MPINGO RIDGE - Kuro - 45 mins to camp	SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF
CLOSING DATES	<b>LEMALA KURIA HILLS IS CLOSED APRIL AND MAY</b> <b>LEMALA NANYUKIE AND LEMALA MPINGO RIDGE ARE OPEN YEAR ROUND</b>	ON LINE AVAILABILITY	<a href="http://www.lemalacamp.com/live-availability">http://www.lemalacamp.com/live-availability</a>

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**Guests booking Full board only - Park entry fees and concession fees are to be paid directly at the entrance gates to Tarangire and Serengeti and will no longer be invoiced by Lemala**

For every guest that you book with us, Lemala will donate USD 1.5 per bednight to our various Community, Village, Conservation and school projects

# RACK RATES 2019

## Lemala Tented Camps



All accommodation rates are based on FULL BOARD in USD and are per person per night in single/twin or double / triple

Lemala Tented Camps	Seasons	Season dates	PER ADULT (16+) PER DAY	PER ADULT (16+) PER DAY	PER ADULT (16+) PER DAY	CAMPING /CONCESSION		PARK ENTRY FEES PER		TDL PER	GAME PACKAGE	
			in SINGLE	IN DOUBLE/TWIN	IN TRIPLE	FEES PER PERSON PER DAY	NETT	PERSON PER DAY	NETT	PERSON PER DAY	SUPPLEMENT PER PERSON	PER DAY RACK
			RACK	RACK	RACK	Adult (17+)	Child (5-16)	Adult (17+)	Child (5-16)	NETT	Adult (17+)	Child (7-16)
<b>LEMALA NGORONGORO,</b> Ngorongoro Crater (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan   1 Feb - 28 Feb	720	540	486							
	Shoulder	6 Jan - 31 Jan   1 Jun - 30 Jun	365	365	328	71	36	71	24	1.5	175	175
	Low	1 Nov - 19 Dec   1 Mar - 31 May	271	271	244							
<b>LEMALA NDUTU,</b> Ngorongoro Ndutu (1st Dec - 31 Mar) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan   1 Feb - 28 Feb	817	637	573							
	Shoulder	6 Jan - 31 Jan	522	522	469	71	36	71	24	1.5	107	107
	Low	1 Dec - 19 Dec   1 Mar - 31 Mar	487	487	438							
<b>LEMALA EWANJAN,</b> Central Serengeti (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 28 Feb   1 Jul - 31 Oct	782	602	541	CAMPING /CONCESSION FEES PER PERSON PER DAY <b>NETT MARA &amp; EWANJAN</b>		PARK ENTRY FEES PER PERSON PER DAY <b>NETT MARA &amp; EWANJAN</b>		TDL PER PERSON PER DAY <b>NETT MARA &amp; EWANJAN</b>	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY <b>RACK MARA AND EWANJAN</b>	
	Shoulder	1 Jun - 30 Jun	412	412	370	Adult (16+)	Child(10-15)	Adult (16+)	Child (5-15)		Adult (17+)	Child (7-16)
	Low	1 Mar - 31 May   1 Nov - 19 Dec	332	332	298							
<b>LEMALA MARA,</b> Northern Serengeti, Mara (01 Jul - 31 Oct) <i>valid through to 31 March 2020</i>	High	1 Jul - 30 Sept	817	637	573	59	12	71	24	1.5	107	107
	Shoulder	1 Oct - 31 Oct	522	522	469							

1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults 6 yrs. And below FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)	2nd child 7 - 15 yrs sharing with 1 or 2 adults	2nd child (7-15yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)
1st child 7 - 15 yrs sharing with 1 or 2 adults	1st child (7-15yrs) sharing with 1 or 2 adults FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)	Maximum 3 children 15yrs and under sharing own room	1st child (must be at least 15 yrs old) pays an adult p/person p/day accommo rate. 2nd child is FOC accommo only. 3rd child is 50% discount accommo only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)
All children (7 years and above)	Children from 7 years and above standard game package rates are applicable	Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Tanapa or NCAA ranger and one of the camps walking guides. On game Package bookings one walk is included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at <b>nett</b> USD 70 per person. 12yrs minimum age for walking
Extra meals (arriving for lunch and departing after lunch) HOT LUNCH or LUNCH ON THE GO	<b>RACK</b> 35 Private Guides, Tour Leaders Tour Leader accommodation available at net USD 150 per day (we will upgrade to guest accommodation when available). Park Entry / Concession / Camping / TDL fees not included.		

### ADDITIONAL INFORMATION

FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry and wifi	FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis, max 6 people in a vehicle. Group bookings of 4 - 6 guests automatically get upgraded to exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis USD 333 PER DAY. <b>NOTE When booked on GP and paying for exclusive use of vehicle GP Supplement not applicable. Book on Fullboard + exclusive use of vehicle. Upgrades to exclusive use GP supplement applicable</b>	GAME PACKAGE SUPPLEMENT INCLUSIONS	Guests booking Game Package, the supplement covers only shared game drives + return airstrip transfers EXCEPT Ngorongoro where a return transfer fee of USD 70 per person (min 2 pax) is applied Manyara - Ngoro - Manyara. All other camping/concession/TDL and Park fees are to be added to the accommodation rate
HOW TO COST FB PACKAGE	Per person sharing per day rate + tdl + SRS (if applicable)= Total Rate pppd - please note concession fees are payable by the tour operator directly to Tanapa at entrance gates	HOW TO COST GAME PACKAGE 'shared'	Per person sharing per day rate + park entry fee + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd. If you are <b>paying</b> for exclusive use of vehicle <b>DO NOT</b> add GP supplement. Just pppd + park entry + concession + tdl + SRS (if applicable) + exclusive use of vehicle. GP supplement applicable for shared basis or free upgrades
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. Maximum 2 kids in a room sharing with 1 or 2 adults in a bed configuration of 1 superking and 1 sofa bed or a twin bed and sofa bed. No extra beds can be added. Kids in own room 1 child must be at least 15 yrs of age	MEDICAL EVACUATION COVER	For 2019 Lemala Camps and Lodges can provide Medical Evacuation Cover at a supplement of \$20pp and recommend this to be done on all bookings that are made on game package basis. For more information please contact us directly
NEAREST AIRSTRIP	LEMALA NGORONGORO - Manyara - 120 mins to camp. LEMALA NDUTU - Ndutu, LEMALA Ewanjan - Seronera and LEMALA MARA - Kogatende (all 20mins to camp)	SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF
CLOSING DATES	<b>LEMALA NDUTU IS CLOSED APRIL - NOVEMBER. LEMALA MARA IS CLOSED NOVEMBER - JUNE LEMALA NGORONGORO AND LEMALA EWANJAN ARE OPEN YEAR ROUND</b>	ON LINE AVAILABILITY	<a href="http://www.lemalacamp.com/live-availability">http://www.lemalacamp.com/live-availability</a>

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# RACK RATES 2019

# Lemala Villas



All accommodation rates are based on BED & BREAKFAST in USD and are per person per night in single/twin or double / triple

Lemala Villas	Seasons	Season dates	PER ADULT (16+) PER DAY IN SINGLE	PER ADULT (16+) PER DAY IN DOUBLE/TWIN	PER ADULT (16+) PER DAY IN TRIPLE	CAMPING /CONCESSION FEES PER PERSON PER DAY NETT		PARK ENTRY FEES PER PERSON PER DAY NETT		TDL PER PERSON PER DAY NETT	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY NETT	
			RACK	RACK	RACK	Adult	Child	Adult	Child (5-15)	NETT	Adult	Child (7-16)
<b>LEMALA KILIVILLAS,</b> Usa River (Open year round) Bed & Breakfast basis valid through to 31 March 2020	High	20 Dec - 28 Feb   1 Jul - 31 Oct	324	246	221	n/a	n/a	1.5	n/a			
	Shoulder	1 Jun - 30 Jun	172	172	154							
	Low	1 Mar - 31 May   1 Nov - 19 Dec	147	147	132							

1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC BB (TDL payable)							
1st child 7 - 15 yrs sharing with 1 or 2 adults	1st child (7-15yrs) sharing with 1 or 2 adults FOC BB (TDL payable)							
2nd child 7 - 15 yrs sharing with 1 or 2 adults	2nd child sharing with 1 or 2 adults 50% Discount on pppd BB accommodation rate							
Extra Breakfast per person <b>nett</b>	Adult	Child	Lunch per person <b>nett</b>	Adult	Child	Light Dinner per person <b>nett</b>	Adult	Child
	15	8		25	13		20	10
<b>EXTRA ACTIVITIES nett</b>			<b>GOLF</b>		<b>CADDIE</b>		<b>RANGE BALLS</b>	
9 Holes Kiligolf Championship Golf Course			30		5*		2.5	
18 Holes Kiligolf Championship Golf Course			60		10*		2.5	

Maximum 2 children 7 - 15yrs sharing own room	2 children (7-15yrs) sharing own room each 1st and 2nd child 50% Discount on pppd BB accommodation rate							
Day Room / Day Villa use (accommodation only)	50% Discount. Check in 1230   Check out 1800 hrs							
Full Dinner per person <b>nett</b>	Adult	Child	All inclusive supplement per person <b>nett</b>	Adult	Child	TDL per night per person	Adult	Child
	35	18		60	30		1.5	1.5
<b>GOLF CART HIRE</b>		<b>CLUB RENTAL</b>		<b>LUNCH at the Golf Club</b>		<b>Notes to the Golf</b>		
20**		10		15		* Caddie rates exclude tips ** Please note that the Golf Course rates are a third party rate so may be subject to change		
40**		10		15				

Kaskazi Horse Riding Bookable in advance. Options of 0800 am or 1430. Ride is suitable for all ages and levels and lasts approx 2 hrs. **Nett** USD 80 per person

ADDITIONAL INFORMATION				
ALL INCLUSIVE INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry		ALL INCLUSIVE EXCLUSIONS	TDL (USD 1.5 pppd), medical evacuation insurance, flights, staff tips, items of a personal nature and all others not included on the board basis booked
ACCOMMODATION RATES	All rates are based on bed and breakfast basis. Additional meals and All inclusive supplements to be applied accordingly adult/child		PRIVATE CAR & GUIDE	Should you wish to rent a vehicle during your stay please refer to our transfer / car hire rates
HOW TO COST FB PACKAGE	Per person sharing per day BB rate + tdl + lunch + dinner + SRS (if applicable) = Total Rate pppd		HOW TO COST ALL INCLUSIVE	Per person sharing per day BB rate + tdl + all inclusive supplement + SRS (if applicable) = Total Rate pppd
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. Our villas rooms can accommodate a maximum of 2 adults and 1 child 6yrs and under   1 adults and 1 child 2 - 15 yrs   2 children 6 - 16 yrs sharing one villa room. We have family rooms that can accommodate 2 adults and 2 kids 2 - 15yrs sharing		RENTAL OF VILLAS ON EXCLUSIVE USE	We have 5 villas that make up Lemala Kilivillas. B28 Furaah Kiboko (3 bedroomed villa - 1 double + 2 twins) + B31 Simba Lodge (4 bedroomed - 1 interconnecting family room + 3 twins) + B32 Tembo Mtoni (5 bedroomed - 3 doubles + 2 twins) + B33 Agame Pache (5 bedroomed - 3 twins + 2 doubles) + Villa Sunbird (4 bedroomed - 2 doubles + 2 twins). All villas can be booked on shared basis or on exclusive use.
NEAREST AIRSTRIP	LEMALA KILIVILLAS - Dollys - 10 mins from Villas. Alternatively, Kilimanjaro approx 40 mins or Arusha airport approx 1 hr		SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF
CLOSING DATES	<b>LEMALA KILIVILLAS IS OPEN YEAR ROUND</b>		ON LINE AVAILABILITY	<a href="http://www.lemalacamp.com/live-availability">http://www.lemalacamp.com/live-availability</a>

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# RACK RATES 2019

All accommodation rates are based on FULL BOARD in USD

## TWO BEDROOMED TENTED SUITES



T A N Z A N I A

	Lemala Camps, Lodges and Villas	Seasons	Season dates	PER 2 BEDROOMED TENTED SUITE PER DAY (Max 3 guests)	SUPPLEMENT Per additional Adult (17 yrs and above) PPPD	SUPPLEMENT Per additional Child (7-16 yrs)	PARK CAMPING / CONCESSION FEES PER PERSON PER DAY NETT		TDL ADULT/CHILD PER PERSON PER DAY NETT	PARK ENTRY FEES PER PERSON PER DAY NETT	
				RACK	RACK	RACK	Adult	Child	Adult	Child	
Lemala Tented Lodges	LEMALA NANYUKIE, Central Serengeti (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 28 Feb   1 Jul - 31 Oct	2706	175	75					
		Shoulder	1 Mar - 31 Mar   1 June - 30 Jun	2106	150	50	59	12	1.5	71	24
		Low	1 Apr - 31 May   1 Nov - 19 Dec	1521	125	35					
	LEMALA MPINGO RIDGE, Central Tarangire (year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan   1 Jul - 31 Oct	2256	175	75					
		Shoulder	1 Jun - 30 Jun	1656	150	50	48	12	1.5	53	18
		Low	1 Nov - 19 Dec   6 Jan - 31 May	1371	125	35					
Lemala Tented Camps	LEMALA NDUTU, Ngorongoro Ndutu (1st Dec - 31 Mar) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan   1 Feb - 28 Feb	1911	150	75					
		Shoulder	6 Jan - 31 Jan	1566	125	50	71	36	1.5	71	24
		Low	1 Dec - 19 Dec   1 Mar - 31 Mar	1461	100	35					
	LEMALA EWANJAN, Central Serengeti (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 28 Feb   1 Jul - 31 Oct	1806	150	75					
		Shoulder	1 Jun - 30 Jun	1236	125	50	59	12	1.5	71	24
		Low	1 Mar - 31 May   1 Nov - 19 Dec	996	100	35					
LEMALA MARA, Northern Serengeti, Mara (01 Jul - 31 Oct) <i>valid through to 31 March 2020</i>	High	1 Jul - 30 Sept	1911	150	75	59	12	1.5	71	24	
	Shoulder	1 Oct - 31 Oct	1566	125	50						

### ADDITIONAL INFORMATION

Full board Inclusions	Full board Exclusions	Game Package Supplements per person per day
Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry and wifi	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.	All guests aged 7+ standard game package supplement per person per day <b>USD 107</b> is applicable year round. Rate is based on shared basis
Bed Configuration	Max occupancy 6 pax in various combinations as below	Game Package Inclusions
1 bedroom with a king size bed + 1 bedroom with a twin bed configuration. Both bedrooms are ensuite. Each room has the possibility to add one additional single for a child 16yrs and below	4 adults + 2 kids in a bed config. of 1 king + 1 twin + 2 singles 3 adults + 3 kids in a bed config. of 1 king + 1 twin + 2 singles 2 adults + 4 kids in a bed config. of 1 king + 1 twin + 2 singles	On Shared basis with max 6 guests per vehicle with each with guaranteed window seat. A combination of 2 drives a day or a full day. RETURN airstrip transfers from nearest airstrip also included for Lemala Kilivilas   Lemala Mpingo Ridge   Lemala Ndutu   Lemala Ewanjan   Lemala Nanyukie   Lemala Mara
Tented camps	Tented Lodges	Exclusive use of Vehicle for game drives Upgrade
All our tented camps have 2 x 2 bedroomed tented suites	Lemala Mpingo Ridge and Lemala Nanyukie have 1 x 2 bedroomed suite. Lemala Kuria Hills has 5 rooms that can accommodate triples comfortably.	Guests 4 or more automatically enjoy exclusive use of game drive vehicle at no additional cost
How to cost on FB Basis	How to cost on Game Package	Exclusive use of Vehicle for game drives guaranteed
Per tented suite sharing per day rate + tdl = Total Rate for 3 pax. Add additional per child / per adults rate + TDL for a TOTAL cost. - Please note concession fees are payable by the tour operator directly to Tanapa at entrance gates	Per tented suite sharing per day rate + GP suppl + tdl + camping   concession fee + park fee = Total Rate for 3 pax. Add additional per child / per adults rate + GP suppl + TDL + camping   concession fee + park fee for a TOTAL cost per day. When there are 4 pax + in the tented suite exclusive use of game drive vehicle is given at no extra charge. ALL GP bookings we will invoice camping   concession and park fees.	If you wish to enjoy exclusive use on guaranteed basis <b>USD 333</b> per day is applicable. NOTE: When booking exclusive use of vehicle you only need to book on FB + exclusive use. NO GP supplement applicable.

**TERMS AND CONDITIONS**

**CONFIDENTIALITY**

All terms and conditions of this contract cannot be posted, published or made available to 3rd party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel/s, Lodge/s, Mobile and Tented Camp/s to immediately terminate the agreement.

**ALTERNATIVE ACCOMMODATION**

In the case of a confirmed booking being re-routed for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent

**CHILD POLICY**

Children under 6 years staying at Lemala properties do so at the sole responsibility of their parents and camping, concession, park fees, game package supplement and TDL may be applicable so please refer to your rate sheet. Terms and conditions may apply.

**RESERVATIONS AND PAYMENT TERMS**

On checking for availability the following procedures must be followed:-

- 1 All requests must be put in writing via email followed by a voucher
- 2 Provisional bookings made via email will be released automatically within 14 days with no notification or follow up from ourselves unless a deposit has been received.
- 3 When confirming a booking please put it in writing and state the reservation number you are confirming followed by a voucher (scan copy is fine)
- 4 A booking will only be considered 100% confirmed when a service voucher has been given which is after full payment has been received or as per our credit terms with you
- 5 Unless otherwise agreed, to guarantee a booking we require a 25% deposit and balance received 45 days prior to guest arrival
- 6 Any amendments or cancellations will be required in writing via email followed by a voucher. If there is a reduced amendment (ie reduction in rooms, pax or no of nights) to a booking that falls within the cancellation period - if this amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.
- 7 In the event of any increase in VAT, Training Levy, Service charge, adverse cost, exchange rate, airfare increases, camping fees, concession fees, conservation or park fees we reserve the right to adjust the contracts accordingly with immediate effect giving as much notice as is possible
- 8 Lemala camps and associate companies may at its discretion not honor a booking if full payment in advance has not been received with no prior agreement in place

**BLOCK BOOKINGS**

- 1 Block bookings are to be made in writing with full information on a spread sheet confirming dates of arrival and departure, no of nights, basis the booking is being made on ie FB or GP, how many singles, doubles or twins and group name
- 2 Release period for blocks in Low season is 60 days, Shoulder Season 90 days and in High Season 120 days. A monthly update of sales is to be forwarded 30 days prior to your release period
- 3 A rooming list is then required at 60 days, 90 days and 120 days according to the season
- 4 A 25% deposit is required at 60 days, 90 days and 120 days (depending on the season) with balance payable 45 days prior to arrival unless alternative payment terms have been agreed upon
- 5 Management reserves the right to cancel block bookings at any time due to non payment at release dates, poor sales, mis-use or false information

**PAYMENTS**

Payments should be made to GRUMETI EXPEDITIONS KURIA HILLS ACCOUNT. All last minute bookings must be made in full unless a prior arrangement has been made. Cheques and bank transfers and credit card payments (surcharge applicable) accepted. Please NOTE all bank charges are the clients/agents responsibility and the full amount should be received otherwise a balance will be shown in the statement as outstanding

**CANCELLATIONS**

In the event of cancellation the following terms are applicable:-

- 1 Between 89 and 60 days prior to arrival stay - loss of 25% deposit
- 2 Between 59 and 30 days, 50% of the total cost will be charged
- 3 29 days and less 100% of the invoice is charged
- 4 Lemala Camps and Lodges understands guests amending down in numbers, pax or room nights and thus classed as an amendment and not a cancellation it should be noted If the reduced amendment (ie reduction in rooms, pax or no of nights) falls within the cancellation period and the amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.

**TOUR LEADERS/PRIVATE GUIDES/BONAFIDE TRAVEL AGENTS AND OPERATORS**

Please contact the following for each bonafide request for reduced Agent rates giving full information of Name, Designation, Agent Name, Dates and no of nights to: veronica@tourvesteastfrica.com

**INSURANCES AND OTHERS**

All guests must have a comprehensive medical and travel insurance when travelling with our company, affiliates or associate companies. The insurance should cover them for medical/emergency evacuation/baggage loss/fight delay/repatriation/ changes to trip due to circumstances out of our control/ 3rd party amendments or cancellation/change of itinerary/cancellation of safari/theft and other events that might incur a cost being raised which will be deemed to be payable in full in advance if such a case should arise

**CURRENCY**

All rates are in American United States Dollars (USD / US\$ / \$) unless otherwise indicated

**DISPUTES**

Any disputes about reservations, payments or complaints about quality of service should be made in writing/email to ourselves whilst guests are still in house so that we may rectify the problem or thereafter within 14 days of departure to allow us to assist in solving the issue. These conditions apply to all associate and affiliate companes (referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate).

**CHANGES IN RATES**

Grumeti Expeditions/Lemala Camps and Lodges and any other associate companies or partners wish to maintain agreed rates, but reserve the right to change the rates and terms at any time due to circumstances out of their control (such as camping/concession/conservancy/conservation fee or any form of other tax increases). Any increase in rates beyond our control will be re invoiced

**ARRIVALS AND DEPARTURES**

Arrivals and departures are referred to Check in 1200 mid day and Check out 1000 am

SIGNED ON BEHALF OF GRUMETI EXPEDITIONS (T)  
LTD / LEMALA CAMPS AND LODGES / TOURVEST  
EAST AFRICA

Name \_\_\_\_\_  
Date \_\_\_\_\_  
Signature \_\_\_\_\_

SIGNED ON BEHALF OF \_\_\_\_\_  
(company name)

Name \_\_\_\_\_  
Date \_\_\_\_\_  
Signature \_\_\_\_\_



# LEMALA

Authentic Camps and Lodges

## Lemala Camps, Lodges and Villas 'value saving' tips

### Stay 4 Pay 3 | Stay 8 Pay 6

Valid Year Round excluding July and August only

Combine any Lemala Camps, Lodges and Villas for a 4 or 8 night stay and enjoy every 4th night accommodation only FOC  
\$\$\$\$ savings

### Stay 7 and Pay 5

Valid Year Round excluding July and August only

Stay 7 and Pay 5 and enjoy the first and last night accommodation only FOC.  
\$\$\$\$ savings

### Honeymoon Special

Valid Year Round excluding July and August only

Minimum 5 night stay in any combination using Lemala Camps, Lodges and Villas and the bride will enjoy a 50% discount on accommodation only and the groom enjoys 1st night accommodation only FOC  
\$\$\$\$\$ savings

### Low Season Ngorongoro Special

Valid April and May only

Minimum 2 night stay 50% discount on 2nd night. Combine with a Stay 4 Pay 3 offer means you get a Stay 4 Pay 2.5. Must stay 2 nights at Ngorongoro for this offer to be valid.  
\$\$\$\$ savings

### Kids on Safari

Valid Year Round

Children 6yrs and under max 2 in room stay FREE  
1st Child 6-16 yrs sharing 1 or 2 adults stay FREE  
2nd Child 6-16 yrs sharing 1 or 2 adults 50% discount

Taxes, camping, concession, Park fees and Game Package supplement payable where applicable

### Families/Friends/Groups on Game Package

Valid Year Round

Groups of 4-6 guests automatically get exclusive use of vehicle at no extra charge  
\$\$\$ savings

### Single Travellers

Valid Year Round

During Low and Shoulder seasons NO Single Room Supplement is applicable. Max 2 singles bookable in same booking.  
\$\$ savings

### Book, Pay and Stay Last minute Specials

Valid Year Round

Book within 21 days of arrival and enjoy an additional 15% discount on all Lemala Camps, Lodges and Villas. Valid on all "stay pay" offers for accommodation only.  
\$\$\$\$ savings

\* refer to specials PDF for full details, inclusions, exclusions and terms and conditions

\*\* Note that foc nights are only applicable on accommodation only. All supplements and fees are applicable on FOC nights

issue date 18th February 2018



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**LEMALA**  
Authentic Camps and Lodges



## Lemala Camps, Lodges and Villas 2019 Stay Pay Specials

Stay 4 Pay 3 | Stay 8 Pay 6  
Its as easy as 1, 2, 3, Free

Stay 7 Pay 5  
1st night and last night FREE

Terms and Conditions

- \* Available using any combination of Lemala Camps, Lodges and Villas with NO Minimum night stay requirement and is based on accommodation only
  - \*Valid year round except July and August
  - \* FOC night for the "Stay 4 Pay 3" or "Stay 8 Pay 6" is always every 4th night
  - \* FOC night for the "Stay 7 Pay 5" is for the first and last night
- \*Camping, Concession fees, Park fees, TDL and Game Package supplement are payable where applicable on FOC nights

NOTE: Kuria Hills is closed April and May, Mara is closed Nov - June. Mpingo Ridge, Ngorongoro, Nanyukie and Ewanjan are open year round. Ndutu is closed April - Nov  
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## Lemala Camps, Lodges and Villas 2019 HONEYMOON Specials



### Terms and conditions

- \* Valid for a minimum 5 night stay at any combination of Lemala Camps, Lodges and Villas
  - \* Valid year round except July and August
- \* Bride enjoys a 50% discount on every night's stay on accommodation only
  - \* Groom enjoys the 1st night FOC on accommodation only
- \* Camping, Concession, Park fees, TDL and game package applicable at normal rates and applicable on FOC night
  - \* 1 honeymoon surprise during stay
  - \* Sparkling wine on arrival night and on last night stay
  - \* Fabulous Honeymoon gift on last night stay
- \* Upgrade to exclusive use of game drive vehicle subject to vehicle availability
- \* Honeymoon Special is a stand alone special and not combinable

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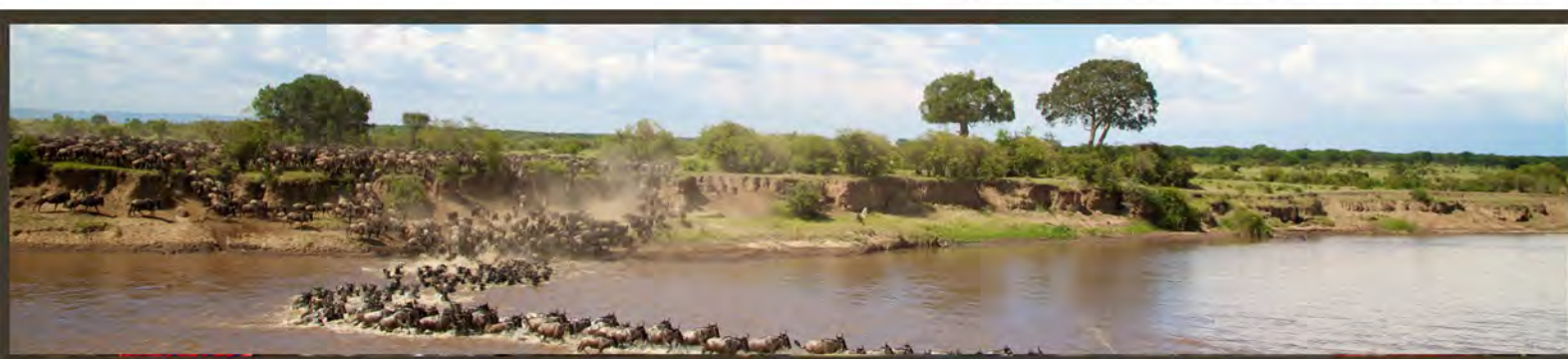
## TANZANIAN PARK FEES 2018

	Adult	Child (5-15 years old)
Arusha National Park	\$53	\$18
Tarangire	\$53	\$18
Lake Manyara	\$53	\$18
Ngorongoro / Ndutu	\$71	\$24
NCAA Crater fee (per vehicle)	\$295	
Serengeti	\$71	\$24
Kilimanjaro	\$83	\$24

### Tanzania Special Camping / Concession Fees (NOT included in Lemala Full Board or Game Package rates)

	Adult	Child (5-15 years old)
Ngorongoro / Ndutu	\$71	\$35
		Child (10-15 years old)
Serengeti	\$59	\$12
Tarangire	\$48	\$12

Rates correct at date of publishing 22 July 2017



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### Lemala Ngorongoro

Crater floor lunch	\$113	Per person
Maasai experience	\$125	Per Group
Crater view walk	\$88	Per person
African themed evening	\$75	Per person
Maasai Boma visit	\$150	Per Vehicle
Honeymoon / VIP package / Anniversary	\$175	Per 2 pax
Birthday	\$88	Per person



### Lemala Mpingo Ridge

Private bush dinner	\$56	Per person
Private sundowner	\$25	Per person
Balloon safari	\$550	Per person
Honeymoon / VIP package / Anniversary	\$175	Per 2 pax
Birthday	\$88	Per person
Walk from Mpingo Ridge	\$88	Per person
Night drive	\$125	Per person



### Lemala Ewanjan / Mara

Private bush dinner	\$44	Per person
Private sundowner	\$25	Per person
Balloon safari	\$550	Per person
Honeymoon / VIP package / Anniversary	\$175	Per 2 pax
Birthday	\$88	Per person



### Lemala Ndutu

Ndutu Marsh walk	\$88	Per person
Private bush dinner	\$44	Per person
Private sundowner	\$25	Per person
Balloon safari	\$550	Per person
Honeymoon / VIP package / Anniversary	\$175	Per 2 pax
Birthday	\$88	Per person



### Lemala Kuria Hills / Nanyukie

Private bush dinner	\$56	Per person
Private sundowner	\$25	Per person
Balloon safari	\$550	Per person
Honeymoon / VIP package / Anniversary	\$175	Per 2 pax
Birthday	\$88	Per person
Short walk from Kuria Hills	\$88	Per person



**LEMALA**  
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## Lemala Experiences 2019

### **Crater Floor Lunch - Minimum 4 pax - Minimum 14 days notice to book**

Enjoy a sit down lunch on the crater floor enjoying the attentive service of your waiters and chef as you dine in style

### **Maasai Experience - Minimum 14 days notice to book**

Includes a talk in camp on the life of the Maasai by a local Maasai experienced in their culture. He will provide a genuine insight into the lives of Maasai and offer you a chance to question him on their traditions and culture. It's a great experience, providing , valuable and authentic insight into the lives and values of this iconic nomadic tribe. The experience concludes with a display of Maasai dancing by a group of Morani (warriors ).

### **Crater View Walk - Minimum 2 pax - Maximum 6 pax (at a time) - Minimum 14 days notice to book**

An educational and interactive walk along the edge of the Crater with a Ranger and Maasai guide. Learn about the uses of the flora and fauna in the daily lives of the local Maasai, spot wildlife tracks and experience the fresh outdoors of the Ngorongoro Highlands. Walk lasts about 1 1/2 hours and is available in the late afternoon from 1600 hrs.

### **African Themed Evening - Minimum 4 pax - Minimum 14 days notice to book**

Includes sundowners and cocktails by the camp fire, a talk on the Maasai, Maasai dancing followed by a traditional African BBQ known locally as 'Nyama Choma' consisting of chicken, beef and tender goat, and a selection of typical African dishes. Guests will be 'loaned' Kangas/Kikois and Maasai Shukas in order to take part in a traditional 'ngoma' or drum session at the end of their meal.

### **Maasai Boma Visit - Minimum 2 pax - Minimum 14 days notice to book**

Experience a traditional Maasai Boma and see and experience their way of life. Experience what its like to live in one of their homes, what their homes are actually made of, what they eat and enjoy a welcome dance with their amazing vocal cords. This tour is more about viewing their home You may watch or take part in a traditional dance. You are welcome to take pictures whilst in the Boma.

### **Honeymoon / VIP Package / Birthday**

Sparkling wine on arrival, personal note from the Manager, special turn down service, private dining including an appropriate cake, and turndown gift from the Lemala Team.

### **Ndutu Marsh Walk - Minimum 2 pax - Maximum 6 pax (at a time) - Minimum 14 days notice to book**

Enjoy a leisurely walk in Ndutu accompanied by a Maasai and a ranger. Take in the smells and sounds of the African Bush and feel at one with Nature.

### **Private Bush Dinner - Minimum 2 pax - Minimum 14 days notice to book**

Includes a private dining spot close to camp with private service and romantically lit with traditional safari lamps.

### **Private Sundowners - Minimum 2 pax - Minimum 14 days notice to book**

An exquisitely East African way to celebrate the end of the day. A private sundowner set up with drinks and snacks, chairs and cushions and waiters on hand to serve guests their favourite tipple against the beautiful backdrop of the Africa as the sun sets.

### **Balloon Safari - Minimum 3 days notice to book**

A balloon safari offers guests the unique opportunity to see the Serengeti from a magical perspective. Drink in the sunrise and admire the wilderness below as you silently float over the apparently never ending Serengeti plains. Touch down to a sublime champagne bush breakfast.

### **Tarangire Night Drive**

Just because the sun has set, doesn't mean that Tarangire goes to sleep. It becomes another world altogether bathed in the moonlight. It becomes a sensory experience listening to the night sounds and learning more about the African stars. Shadows of hippos emerging from the river, Gentle Giant shadows of the elephants passing by and the deep roars of the Lion King piercing the night. Something not to be missed !

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