

 LEMALA
Camps and Lodges Collection

T A N Z A N I A

RACK RATES 2018



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RACK RATES 2018

Lemala Tented Lodges



All accommodation rates are based on FULL BOARD in USD and are per person per night in single/twin or double / triple

Lemala Tented Lodges		Seasons	Season dates	PER ADULT (16+) PER DAY in SINGLE	PER ADULT (16+) PER DAY IN DOUBLE/TWIN	PER ADULT (16+) PER DAY IN TRIPLE	CAMPING /CONCESSION FEES PER PERSON PER DAY NETT		PARK ENTRY FEES PER PERSON PER DAY NETT		TDL PER PERSON PER DAY NETT	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY RACK	
				RACK	RACK	RACK	Adult (16+)	Child(10-15)	Adult (16+)	Child (5-15)		Adult / Child (7+)	
LEMALA KURIA HILLS, Northern Serengeti (closed April and May) <i>valid through to 31 March 2020</i>		High	1 Jul - 31 Oct	1168	908	817							
		Shoulder	20 Dec - 5 Jan	685	685	617	59	12	71	24	1.5	106	53
		Low	6 Jan - 31 Mar 1 Jun - 30 Jun 1 Nov - 19 Dec	505	505	455							
LEMALA NANYUKIE, Central Serengeti (Year round) <i>valid through to 31 March 2020</i>		High	20 Dec - 28 Feb 1 Jul - 31 Oct	1110	850	765							
		Shoulder	1 Mar - 31 Mar 1 June - 30 Jun	700	700	630	59	12	71	24	1.5	106	53
		Low	1 Apr - 31 May 1 Nov - 19 Dec	505	505	455							
LEMALA MPINGO RIDGE, Central Tarangire (year round) <i>valid through to 31 March 2020</i>		High	20 Dec - 5 Jan 1 Jul - 31 Oct	1060	800	720							
		Shoulder	1 Jun - 30 Jun	600	600	540	59	12	53	18	1.5	106	53
		Low	1 Nov - 19 Dec 6 Jan - 31 May	505	505	455							
1st and 2nd child 6 yrs and below		1st & 2nd child sharing with 1 or 2 adults 6 yrs. And below FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)				2nd child 7 - 15 yrs sharing with 1 or 2 adults		2nd child (7-15yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)					
1st child 7 - 15 yrs sharing with 1 or 2 adults		1st child (7-15yrs) sharing with 1 or 2 adults FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)				Maximum 3 children 15yrs and under sharing own room		1st child pays an adult per person per day accommodation rate. 2nd child is FOC accommodation only. 3rd child is 50% discount accommo only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)					
All children (7 years and above)		Children from 7 years and above standard game package rates are applicable											
Extra meals (arriving for lunch and departing after lunch) HOT LUNCH or LUNCH ON THE GO		RACK	Private Guides, Tour Leaders	Tour Leader accommodation available at nett USD 150 per day (we will upgrade to guest accommodation when available). Park Entry / Concession / Camping / TDL fees not included.		Short Walking Safaris (seasonal) min 2 pax		Walks last 2 hrs and are led by a Tanapa or NCAA ranger and one of the camps walking guides. On game Package bookings one walk is included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
		35											
ADDITIONAL INFORMATION													
FULL BOARD INCLUSIONS		Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry and wifi				FULL BOARD EXCLUSIONS		Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.					
PRIVATE CAR & GUIDE		Our rates for game package are based on shared basis, max 6 people in a vehicle. Group bookings of 4 - 6 guests automatically get upgraded to exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet. NOTE When booked on GP and paying for exclusive use of vehicle GP Supplement not applicable. Book on Fullboard + exclusive use of vehicle. Upgrades to exclusive use GP supplement applicable				GAME PACKAGE SUPPLEMENT INCLUSIONS		Guests booking Game Package, the supplement covers only shared game drives + return airstrip transfers form the nearest airstrip. All other camping/concession/TDL and Park fees are to be added to the accommodation rate.					
HOW TO COST FB PACKAGE		Per person sharing per day rate + tdl + SRS (if applicable)= Total Rate pppd - please note concession fees are payable by the tour operator directly to Tanapa at entrance gates				HOW TO COST GAME PACKAGE 'shared'		Per person sharing per day rate + park entry fee + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd. If you are paying for exclusive use of vehicle DO NOT add GP supplement. Just pppd + park entry + concession + tdl + SRS (if applicable) + exclusive use of vehicle. GP supplement applicable for shared basis or free upgrades					
CHILD POLICY		All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. Maximum 2 kids in a room sharing with 1 or 2 adults in a bed configuration of 1 superking and 1 sofa bed or a twin bed and sofa bed. No extra beds can be added. Kids in own room 1 child must be at least 15 yrs of age				MEDICAL EVACUATION COVER		For 2019 Lemala Camps and Lodges can provide Medical Evacuation Cover at a supplement of \$20pp and recommend this to be done on all bookings that are made on game package basis. For more information please contact us directly					
NEAREST AIRSTRIP		LEMALA KURIA HILLS - Kogatende - 40 mins to camp. LEMALA NANYUKIE - Seronera - 40 mins to camp. LEMALA MPINGO RIDGE - Kuro - 45 mins to camp				SPECIAL OFFERS AND SADC RATES		Please refer to our SADC Resident rates and our Specials PDF					
CLOSING DATES		LEMALA KURIA HILLS IS CLOSED APRIL AND MAY NANYUKIE AND LEMALA MPINGO RIDGE ARE OPEN YEAR ROUND				LEMALA		ON LINE AVAILABILITY http://www.lemalacamp.com/live-availability					
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"Prices are subject to change in the event of any price increases in government imposed taxes, fuel prices, hotel charges and taxes, tourism levies, 3rd party supplier price increase or introduction of any new taxes or levies of any nature, Lemala Camps, Lodges and Villas reserves the right to pass the increases on

Guests booking Full board only - Park entry fees and concession fees are to be paid directly at the entrance gates to Tarangire and Serengeti and will no longer be invoiced by Lemala

RACK RATES 2018

Lemala Tented Camps



All accommodation rates are based on FULL BOARD in USD and are per person per night in single/twin or double / triple

Lemala Tented Camps	Seasons	Season dates	PER ADULT (16+) PER DAY in SINGLE	PER ADULT (16+) PER DAY IN DOUBLE/TWIN	PER ADULT (16+) PER DAY IN TRIPLE	CAMPING /CONCESSION FEES PER PERSON PER DAY NETT		PARK ENRTY FEES PER PERSON PER DAY NETT		TDL PER PERSON PER DAY	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY RACK		
			RACK	RACK	RACK	Adult (17+)	Child (5-16)	Adult (17+)	Child (5-16)	NETT	Adult (17+)	Child (7-16)	
LEMALA NGORONGORO , Ngorongoro Crater (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan 1 Feb - 28 Feb 1 Jul - 31 Oct	669	489	440	71	36	71	24	1.5	175	87	
	Shoulder	6 Jan - 31 Jan 1 Jun - 30 Jun	330	330	297								
	Low	1 Nov - 19 Dec 1 Mar - 31 May	245	245	221								
LEMALA NDUTU , Ngorongoro Ndutu (1st Dec - 31 Mar) <i>valid through to 31 March 2020</i>	High	20 Dec - 5 Jan 1 Feb - 28 Feb	815	635	572	71	36	71	24	1.5	106	53	
	Shoulder	6 Jan - 31 Jan	520	520	468								
	Low	1 Dec - 19 Dec 1 Mar- 31 Mar	485	485	437								
LEMALA EWANJAN , Central Serengeti (Year round) <i>valid through to 31 March 2020</i>	High	20 Dec - 28 Feb 1 Jul - 31 Oct	780	600	540	CAMPING /CONCESSION FEES PER PERSON PER DAY NETT MARA & EWANJAN	Child(10-15)	PARK ENRTY FEES PER PERSON PER DAY NETT MARA AND EWANJAN	Adult (16+)	Child (5-15)	TDL PER PERSON PER DAY NETT MARA & EWANJAN	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY RACK MARA AND EWANJAN	
	Shoulder	1 Jun - 30 Jun	410	410	369							Adult (17+)	Child (7-16)
	Low	1 Mar - 31 May 1 Nov - 19 Dec	330	330	297								
LEMALA MARA , Northern Serengeti, Mara (01 Jul - 31 Oct) <i>valid through to 31 March 2020</i>	High	1 Jul - 30 Sept	815	635	572	59	12	71	24	1.5	106	53	
	Shoulder	1 Oct - 31 Oct	520	520	468								

1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults 6 yrs. And below FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)				2nd child 7 - 15 yrs sharing with 1 or 2 adults	2nd child (7-15yrs) sharing with 1 or 2 adults 50% Discount on pppd accommodation rate only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)					
1st child 7 - 15 yrs sharing with 1 or 2 adults	1st child (7-15yrs) sharing with 1 or 2 adults FOC (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)				Maximum 3 children 15yrs and under sharing own room	1st child pays an adult per person per day accommodation rate. 2nd child is FOC accommodation only. 3rd child is 50% discount accommo only (concession/camping fees, TDL, park fees and game package payable where applicable. Pls refer to rate sheet)					
All children (7 years and above)	Children from 7 years and above standard game package rates are applicable				Short Walking Safaris (seasonal) min 2 pax	Walks last 2 hrs and are led by a Tanapa or NCAA ranger and one of the camps walking guides. On game Package bookings one walk is included and will be scheduled on arrival. For full board bookings we need 21 days notice and are available at nett USD 70 per person. 12yrs minimum age for walking					
Extra meals (arriving for lunch and departing after lunch) HOT LUNCH or LUNCH ON THE GO	RACK	Private Guides, Tour Leaders	Tour Leader accommodation available at net USD 150 per day (we will upgrade to guest accommodation when available). Park Entry / Concession / Camping / TDL fees not included.								
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ADDITIONAL INFORMATION											
FULL BOARD INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry and wifi					FULL BOARD EXCLUSIONS	Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature.				
PRIVATE CAR & GUIDE	Our rates for game package are based on shared basis, max 6 people in a vehicle. Group bookings of 4 - 6 guests automatically get upgraded to exclusive use of vehicle. If you wish to enjoy exclusive use on guaranteed basis pls refer to exclusive use of vehicle in rate sheet. NOTE When booked on GP and paying for exclusive use of vehicle GP Supplement not applicable. Book on Fullboard + exclusive use of vehicle. Upgrades to exclusive use GP supplement applicable					GAME PACKAGE SUPPLEMENT INCLUSIONS	Guests booking Game Package, the supplement covers only shared game drives + return airstrip transfers from the nearest airstrip. All other camping/concession/TDL and Park fees are to be added to the accommodation rate.				
HOW TO COST FB PACKAGE	Per person sharing per day rate + tdl + SRS (if applicable)= Total Rate pppd - please note concession fees are payable by the tour operator directly to Tanapa at entrance gates					HOW TO COST GAME PACKAGE 'shared'	Per person sharing per day rate + park entry fee + concession fee + tdl + SRS (if applicable) + game package supplement = Total Rate pppd. If you are paying for exclusive use of vehicle DO NOT add GP supplement. Just pppd + park entry + concession + tdl + SRS (if applicable) + exclusive use of vehicle. GP supplement applicable for shared basis or free upgrades				
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. Maximum 2 kids in a room sharing with 1 or 2 adults in a bed configuration of 1 superking and 1 sofa bed or a twin bed and sofa bed. No extra beds can be added. Kids in own room 1 child must be at least 15 yrs of age					MEDICAL EVACUATION COVER	For 2019 Lemala Camps and Lodges can provide Medical Evacuation Cover at a supplement of \$20pp and recommend this to be done on all bookings that are made on game package basis. For more information please contact us directly				
NEAREST AIRSTRIP	LEMALA NGORONGORO - Manyara - 120 mins to camp. LEMALA NDUTU - Ndutu, LEMALA Ewanjan - Seronera and LEMALA MARA - Kogatende (all 20mins to camp)					SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF				
CLOSING DATES	LEMALA NDUTU IS CLOSED APRIL - NOVEMBER, LEMALA MARA IS CLOSED NOVEMBER - JUNE LEMALA NGORONGORO AND LEMALA EWANJAN ARE OPEN YEAR ROUND					ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability				

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Guests booking Full board only - Park entry fees and concession fees are to be paid directly at the entrance gates to Tarangire and Serengeti and will no longer be invoiced by Lemala

RACK RATES 2018

Lemala Villas



All accommodation rates are based on BED & BREAKFAST in USD and are per person per night in single/twin or double / triple

Lemala Villas	Seasons	Season dates	PER ADULT (16+) PER DAY in SINGLE	PER ADULT (16+) PER DAY IN DOUBLE/TWIN	PER ADULT (16+) PER DAY IN TRIPLE	CAMPING /CONCESSION FEES PER PERSON PER DAY NETT		PARK ENRTY FEES PER PERSON PER DAY NETT		TDL PER PERSON PER DAY NETT	GAME PACKAGE SUPPLEMENT PER PERSON PER DAY NETT	
			RACK	RACK	RACK	Adult	Child	Adult	Child (5-15)		Adult	Child (7-16)
LEMALA KILIVILLAS, Usa River (Open year round) Bed & Breakfast basis valid through to 31 March 2020	High	20 Dec - 28 Feb 1 Jul - 31 Oct	322	244	220	n/a	n/a	n/a	n/a	1.5	n/a	
	Shoulder	1 Jun - 30 Jun	170	170	153							
	Low	1 Mar - 31 May 1 Nov - 19 Dec	145	145	131							

1st and 2nd child 6 yrs and below	1st & 2nd child sharing with 1 or 2 adults under 6 yrs FOC BB (TDL payable)
1st child 7 - 15 yrs sharing with 1 or 2 adults	1st child (7-15yrs) sharing with 1 or 2 adults FOC BB (TDL payable)
2nd child 7 - 15 yrs sharing with 1 or 2 adults	2nd child sharing with 1 or 2 adults 50% Discount on pppd BB accommodation rate

Extra Breakfast per person nett	Adult	Child	Lunch per person nett	Adult	Child	Light Dinner per person nett	Adult	Child
	15	8		25	13		20	10

EXTRA ACTIVITIES nett	GOLF	CADDIE	RANGE BALLS
9 Holes Kiligolf Championship Golf Course	30	5*	2.5
18 Holes Kiligolf Championship Golf Course	60	10*	2.5

Maximum 2 children 7 - 15yrs sharing own room	2 children (7-15yrs) sharing own room each 1st and 2nd child 50% Discount on pppd BB accommodation rate
Day Room / Day Villa use (accommodation only)	50% Discount. Check in 1230 Check out 1800 hrs

Full Dinner per person nett	Adult	Child	All inclusive supplement per person nett	Adult	Child	TDL per night per person	Adult	Child
	35	18		60	30		1.5	1.5

GOLF CART HIRE	CLUB RENTAL	LUNCH at the Golf Club	Notes to the Golf
20**	10	15	* Caddie rates exclude tips ** Please note that the Golf Course rates are a third party rate so may be subject to change
40**	10	15	

Kaskazi Horse Riding	Bookable in advance. Options of 0800 am or 1430. Ride is suitable for all ages and levels and lasts approx 2 hrs. Nett USD 80 per person
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ADDITIONAL INFORMATION			
ALL INCLUSIVE INCLUSIONS	Full board accommodation, house wines and spirits, local beers, soft drinks, juices and water, laundry	ALL INCLUSIVE EXCLUSIONS	TDL (USD 1.5 pppd), medical evacuation insurance, flights, staff tips, items of a personal nature and all others not included on the board basis booked
ACCOMMODATION RATES	All rates are based on bed and breakfast basis. Additional meals and All inclusive supplements to be applied accordingly adult/child	PRIVATE CAR & GUIDE	Should you wish to rent a vehicle during your stay please refer to our transfer / car hire rates
HOW TO COST FB PACKAGE	Per person sharing per day BB rate + tdl + lunch + dinner + SRS (if applicable) = Total Rate pppd	HOW TO COST ALL INCLUSIVE	Per person sharing per day BB rate + tdl + all inclusive supplement + SRS (if applicable) = Total Rate pppd
CHILD POLICY	All children stay at their parents' own risk. We have no nanny services available. Our villas rooms can accommodate a maximum of 2 adults and 1 child 6yrs and under 1 adults and 1 child 2 - 15 yrs 2 children 6 - 16 yrs sharing one villa room. We have family rooms that can accommodate 2 adults and 2 kids 2 - 15yrs sharing	RENTAL OF VILLAS ON EXCLUSIVE USE	We have 5 villas that make up Lemala Kilivillas. B28 Furaha Kiboko (3 bedroomed villa - 1 double + 2 twins) + B31 Simba Lodge (4 bedroomed - 1 interconnecting family room + 3 twins) + B32 Tembo Mtoni (5 bedroomed - 3 doubles + 2 twins) + B33 Agame Pache (5 bedroomed - 3 twins + 2 doubles) + Villa Sunbird (4 bedroomed - 2 doubles + 2 twins). All villas can be booked on shared basis or on exclusive use.
NEAREST AIRSTRIP	LEMALA KILIVILLAS - Dollys - 10 mins from Villas. Alternatively, Kilimanjaro approx 40 mins or Arusha airport approx 1 hr	SPECIAL OFFERS AND SADC RATES	Please refer to our SADC Resident rates and our Specials PDF
CLOSING DATES	LEMALA KILIVILLAS IS OPEN YEAR ROUND	ON LINE AVAILABILITY	http://www.lemalacamp.com/live-availability
E: res@lemalacamp.com www.lemalacamp.com			

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Guests booking Full board only - Park entry fees and concession fees are to be paid directly at the entrance gates to Tarangire and Serengeti and will no longer be invoiced by Lemala

LEMALA TRANSFER RATES 2019

Valid through to 31 March 2020

All transfers are Nett, one way and subject to change

PRIVATE TOWN TRANSFERS NETT RATES 2019 (USD PER VEHICLE)			MAX 6 pax
ARUSHA			
Half day			250
Full day			300
PRIVATE KILI VILLAS TRANSFERS NETT RATES 2019 (USD PER VEHICLE)			MAX 6 pax
Kili Villas to Dolly Airstrip			FOC
Kili Villas to Polo Club			20
Kili Villas to horse riding			20
Kili Villas to golf club			15
KILIMANJARO INT AIRPORT TO / FROM:			MAX 6 pax
Lemala Kilivillas (45 mins)			120
Town Hotels (1hr)			140
Arusha Airport side			150
ARUSHA AIRPORT TO / FROM:			MAX 6 pax
Lemala Kilivillas (45 mins)			120
Arusha Town Hotels (30 mins)			50
ARUSHA TOWN TO / FROM:			MAX 6 pax
Lemala Kilivillas (45 mins - 1 hr)			80
AIR-SIDE MEET AND ASSIST WITH VISAS			1-8 PAX
Kilimanjaro Airport			100
INTER LEMALA PROPERTY TRANSFERS NETT RATES 2019 (USD PER VEHICLE)			
TO / FROM:		TRANSFER TIME	MAX 6 pax
Lemala Kilivillas to	Lemala Tarangire	3 hrs	350
	Lemala Ngorongoro	4 hrs	350
	Lemala Ndutu	5 hrs	350
	Lemala Ewanjan/Serengeti	6 hrs	350
Lemala Tarangire	Lemala Ngorongoro	3 hrs	350
	Lemala Ndutu	4 hrs	350
	Lemala Ewanjan/Serengeti	5 hrs	350
Lemala Ngorongoro	Lemala Ndutu	2 hrs	350
	Lemala Ewanjan/Serengeti	3.5 hrs	350
	Lemala Kuria Hills / Mara	8 hrs	695
Lemala Ndutu	Lemala Ewanjan/Serengeti	2 hrs	350
Lemala Ewanjan	Lemala Kuria Hills / Lemala Mara	6 hrs	350

Transfers exclude park fees and price will be affected by time of pick ups to see whether vehicles can get to and back from destinations on same day otherwise maybe additional charges maybe applicable

NOTE: For Kilimanjaro Airport to Lemala Kilivillas arrival and depatures transfers between 1800 hrs and 0600am, road transfers are provided on complimentary basis

TERMS AND CONDITIONS

CONFIDENTIALITY

All terms and conditions of this contract cannot be posted, published or made available to 3rd party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel/s, Lodge/s, Mobile and Tented Camp/s to immediately terminate the agreement.

ALTERNATIVE ACCOMMODATION

In the case of a confirmed booking being re-routed for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent

CHILD POLICY

Children under 6 years staying at Lemala properties do so at the sole responsibility of their parents and camping, concession, park fees. game package supplement and TDL may be applicable so please refer to your rate sheet. Terms and conditions may apply.

RESERVATIONS AND PAYMENT TERMS

On checking for availability the following procedures must be followed:-

- 1 All requests must be put in writing via email followed by a voucher
- 2 Provisional bookings made via email will be released automatically within 14 days with no notification or follow up from ourselves unless a deposit has been received.
- 3 When confirming a booking please put it in writing and state the reservation number you are confirming followed by a voucher (scan copy is fine)
- 4 A booking will only be considered 100% confirmed when a service voucher has been given which is after full payment has been received or as per our credit terms with you
- 5 Unless otherwise agreed, to guarantee a booking we require a 25% deposit and balance received 45 days prior to guest arrival
- 6 Any amendments or cancellations will be required in writing via email followed by a voucher. If there is a reduced amendment (ie reduction in rooms, pax or no of nights) to a booking that falls within the cancellation period - if this amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.
- 7 In the event of any increase in VAT, Training Levy, Service charge, adverse cost, exchange rate, airfare increases, camping fees, concession fees, conservation or park fees we reserve the right to adjust the contracts accordingly with immediate effect giving as much notice as is possible
- 8 Lemala camps and associate companies may at its discretion not honor a booking if full payment in advance has not been received with no prior agreement in place

BLOCK BOOKINGS

- 1 Block bookings are to be made in writing with full information on a spread sheet confirming dates of arrival and departure, no of nights, basis the booking is being made on ie FB or GP, how many singles, doubles or twins and group name
- 2 Release period for blocks in Low season is 60 days, Shoulder Season 90 days and in High Season 120 days. A monthly update of sales is to be forwarded 30 days prior to your release period
- 3 A rooming list is then required at 60 days, 90 days and 120 days according to the season
- 4 A 25% deposit is required at 60 days, 90 days and 120 days (depending on the season) with balance payable 45 days prior to arrival unless alternative payment terms have been agreed upon
- 5 Management reserves the right to cancel block bookings at any time due to non payment at release dates, poor sales, mis-use or false information

PAYMENTS

Payments should be made to GRUMETI EXPEDITIONS KURIA HILLS ACCOUNT. All last minute bookings must be made in full unless a prior arrangement has been made. Cheques and bank transfers and credit card payments (surcharge applicable) accepted. Please NOTE all bank charges are the clients/agents responsibility and the full amount should be received otherwise a balance will be shown in the statement as outstanding

CANCELLATIONS

In the event of cancellation the following terms are applicable:-

- 1 Between 89 and 60 days prior to arrival stay - loss of 25% deposit
- 2 Between 59 and 30 days, 50% of the total cost will be charged
- 3 29 days and less 100% of the invoice is charged
- 4 Lemala Camps and Lodges understands guests amending down in numbers, pax or room nights and thus classed as an amendment and not a cancellation it should be noted If the reduced amendment (ie reduction in rooms, pax or no of nights) falls within the cancellation period and the amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied.

TOUR LEADERS/PRIVATE GUIDES/BONAFIDE TRAVEL AGENTS AND OPERATORS

Please contact the following for each bonafide request for reduced Agent rates giving full information of Name, Designation, Agent Name, Dates and no of nights to: veronica@tourvesteastfrica.com

INSURANCES AND OTHERS

All guests must have a comprehensive medical and travel insurance when travelling with our company, affiliates or associate companies. The insurance should cover them for medical/emergency evacuation/baggage loss/fight delay/repatriation/ changes to trip due to circumstances out of our control/ 3rd party amendments or cancellation/change of itinerary/cancellation of safari/theft and other events that might incur a cost being raised which will be deemed to be payable in full in advance if such a case should arise

CURRENCY

All rates are in American United States Dollars (USD / US\$ / \$) unless otherwise indicated

DISPUTES

Any disputes about reservations, payments or complaints about quality of service should be made in writing/email to ourselves whilst guests are still in house so that we may rectify the problem or thereafter within 14 days of departure to allow us to assist in solving the issue. These conditions apply to all associate and affiliate companies (referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate).

CHANGES IN RATES

Grumeti Expeditions/Lemala Camps and Lodges and any other associate companies or partners wish to maintain agreed rates, but reserve the right to change the rates and terms at any time due to circumstances out of their control (such as camping/concession/conservancy/conservation fee or any form of other tax increases). Any increase in rates beyond our control will be re invoiced

ARRIVALS AND DEPARTURES

Arrivals and departures are referred to Check in 1200 mid day and Check out 1000 am

SIGNED ON BEHALF OF GRUMETI EXPEDITIONS (T)
LTD / LEMALA CAMPS AND LODGES / TOURVEST
EAST AFRICA

Name _____
Date _____
Signature _____

SIGNED ON BEHALF OF
(company name)

Name _____
Date _____
Signature _____



LEMALA

Authentic Camps and Lodges

Lemala Camps and Lodges Bush Properties only 'value saving' tips

Stay 4 Pay 3 | Stay 8 Pay 6

Valid Year Round excluding July and August only

Combine any Lemala Camps, Lodges and Villas for a 4 or 8 night stay and enjoy every 4th night accommodation FOC
\$\$\$ savings

refer to rate sheet for full details and terms and conditions

Honeymoon Special

Valid Year Round excluding July and August only

Minimum 5 night stay in any combination using Lemala Camps, Lodges and Villas and the bride will enjoy a 50% discount on accommodation and Game package each night and groom enjoys 1st night FOC
\$\$\$\$ savings

refer to rate sheet for full details and terms and conditions

Low Season Ngorongoro Special

Valid April and May only

Minimum 2 night stay 50% discount on 2nd night. Combine with a Stay 4 Pay 3 offer means you get a Stay 4 Pay 2.5. Must stay 2 nights at Ngorongoro for this offer to be valid.
\$\$\$\$ savings

refer to rate sheet for full details and terms and conditions

Book, Pay and Stay Last minute Specials

Valid Year Round

Book within 21 days of arrival and enjoy an additional 15% discount on all Lemala Camps, Lodges and Villas including game packages. Valid on all special offers.
\$\$\$\$ savings

refer to rate sheet for full details and terms and conditions

Kids on Safari

Valid Year Round

Children 6yrs and under max 2 in room stay FREE
1st Child 7-15 yrs sharing 1/2 adults stay FREE
2nd Child 7-15 yrs sharing 1/2 adults 50% discount
Taxes, camping, concession, Park fees payable where applicable. Game Package supplement applicable from 4yrs at 50% discount

Families/Friends/Groups on Game Package

Valid Year Round

Groups of 4-6 guests automatically get exclusive use of vehicle at no extra charge
\$\$\$ savings

refer to rate sheet for full details and terms and conditions

NEW Stay 7 and Pay 5

Valid Year Round excluding July and August only

Stay 7 and Pay 5 and enjoy the first and last night accommodation FOC.
\$\$\$\$ savings

refer to rate sheet for full details and terms and conditions
issued 16 January 2018

Single Travellers

Valid Year Round

During Low and Shoulder seasons NO Single Room Supplement is applicable. Max 2 singles bookable in same booking.
\$\$ savings

refer to rate sheet for full details and terms and conditions



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LEMALA
Authentic Camps and Lodges



Lemala Camps, Lodges and Villas 2018 Stay Pay Specials

Stay 4 Pay 3 | Stay 8 Pay 6
It's as easy as 1, 2, 3, Free

NEW Stay 7 Pay 5
1st night and last night FREE

Terms and Conditions

- * Available using any combination of Lemala Camps, Lodges and Villas with NO Minimum night stay requirement
- * Valid year round except July and August
- * FOC night for the "Stay 4 Pay 3" or "Stay 8 Pay 6" is always every 4th night
- * FOC night for the "Stay 7 Pay 5" is for the first and last night
- * Camping, Concession, Park fees and TDL applicable on FOC nights

NOTE: Kuria Hills is closed April and May, Mara is closed Nov - June, Ewanjan is open year round, Ndutu is closed April - Nov, Ngorongoro is open year round

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LEMALA

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Lemala Camps 2018 HONEYMOON Specials



Terms and conditions

- * Valid for a minimum 5 night stay at any combination of Lemala Camps, Lodges and Villas
 - * Valid year round except July and August
- * Bride enjoys a 50% discount on every night's stay including the game package supplements
 - * Groom enjoys the 1st night FOC
- * Camping, Concession, Park fees applicable at normal rates and applicable on FOC night
 - * 1 honeymoon surprise during stay
 - * Sparkling wine on arrival night and on last night stay
 - * Fabulous Honeymoon gift on last night stay
- * Upgrade to exclusive use of game drive vehicle subject to vehicle availability
 - * Honeymoon Special is a stand alone special and not combinable



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LEMALA

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Lemala Experiences 2018

RACK Rates



Lemala Ngorongoro

Crater floor lunch	\$88	Per person
Maasai experience	\$110	Per Group
Crater view walk	\$77	Per person
African themed evening	\$66	Per person
Maasai Boma visit	\$132	Per Vehicle
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Ndutu

Ndutu Marsh walk	\$77	Per person
Private bush dinner	\$39	Per person
Private sundowner	\$39	Per person
Balloon safari	\$599	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Ewanjan

Private bush dinner	\$39	Per person
Private sundowner	\$39	Per person
Balloon safari	\$599	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Mara

Private bush dinner	\$39	Per person
Private sundowner	\$39	Per person
Balloon safari	\$599	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person



Lemala Kuria Hills

Private bush dinner	\$50	Per person
Private sundowner	\$28	Per person
Balloon safari	\$599	Per person
Honeymoon / VIP package / Anniversary	\$154	Per 2 pax
Birthday	\$77	Per person
Short walk from Kuria Hills	\$77	Per person

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Lemala Experiences 2018

Crater Floor Lunch - Minimum 4 pax - Minimum 14 days notice to book

Enjoy a sit down lunch on the crater floor by the hippo pools enjoying the attentive service of your waiters and chef as you dine in style

Maasai Experience - Minimum 14 days notice to book

Includes a talk in camp on the life of the Maasai by a local Maasai experienced in their culture. He will provide a genuine insight into the lives of Maasai and offer you a chance to question him on their traditions and culture. It's a great experience, providing , valuable and authentic insight into the lives and values of this iconic nomadic tribe. The experience concludes with a display of Maasai dancing by a group of Morani (warriors).

Crater View Walk - Minimum 2 pax - Maximum 6 pax (at a time) - Minimum 14 days notice to book

An educational and interactive walk along the edge of the Crater with a Ranger and Maasai guide. Learn about the uses of the flora and fauna in the daily lives of the local Maasai, spot wildlife tracks and experience the fresh outdoors of the Ngorongoro Highlands. Walk lasts about 1 1/2 hours and is available in the late afternoon from 1600 hrs.

African Themed Evening - Minimum 4 pax - Minimum 14 days notice to book

Includes sundowners and cocktails by the camp fire, a talk on the Maasai, Maasai dancing followed by a traditional African BBQ known locally as 'Nyama Choma' consisting of chicken, beef and tender goat, and a selection of typical African dishes. Guests will be 'loaned' Kangas/Kikois and Maasai Shukas in order to take part in a traditional 'ngoma' or drum session at the end of their meal.

Maasai Boma Visit - Minimum 2 pax - Minimum 14 days notice to book

Experience a traditional Maasai Boma and see and experience their way of life. Experience what its like to live in one of their homes, what their homes are actually made of, what they eat and enjoy a welcome dance with their amazing vocal cords. This tour is more about viewing their home You may watch or take part in a traditional dance. You are welcome to take pictures whilst in the Boma.

Honeymoon / VIP Package / Birthday

Sparkling wine on arrival, personal note from the Manager, special turn down service, private dining including an appropriate cake, and turndown gift from the Lemala Team.

Ndutu Marsh Walk - Minimum 2 pax - Maximum 6 pax (at a time) - Minimum 14 days notice to book

Enjoy a leisurely walk in Ndutu accompanied by a Maasai and a ranger. Take in the smells and sounds of the African Bush and feel at one with Nature.

Private Bush Dinner - Minimum 2 pax - Minimum 14 days notice to book

Includes a private dining spot close to camp with private service and romantically lit with traditional safari lamps.

Private Sundowners - Minimum 2 pax - Minimum 14 days notice to book

An exquisitely East African way to celebrate the end of the day. A private sundowner set up with drinks and snacks, chairs and cushions and waiters on hand to serve guests their favourite tipple against the beautiful backdrop of the Africa as the sun sets.

Balloon Safari - Minimum 3 days notice to book

A balloon safari offers guests the unique opportunity to see the Serengeti from a magical perspective. Drink in the sunrise and admire the wilderness below as you silently float over the apparently never ending Serengeti plains. Touch down to a sublime champagne bush breakfast.

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TANZANIAN PARK FEES 2018

	Adult	Child (5-15 years old)
Arusha National Park	\$53	\$18
Tarangire	\$53	\$18
Lake Manyara	\$53	\$18
Ngorongoro / Ndutu	\$71	\$24
NCAA Crater fee (per vehicle)	\$295	
Serengeti	\$71	\$24
Kilimanjaro	\$83	\$24

Tanzania Special Camping / Concession Fees (NOT included in Lemala Full Board or Game Package rates)

	Adult	Child (5-15 years old)
Ngorongoro / Ndutu	\$71	\$35
		(10-15 years old)
Serengeti	\$59	\$12
Tarangire	\$59	\$12

Rates correct at date of publishing 22 July 2017

