

RACK RATES 2020 - 2021

Valid to 31 March 2022

LEMALA TENTED LODGES



Full board	Seasons	Season dates	1 Adult	2 Adults	3 Adults	1 Adult + 1 Child	1 Adult + 2 Children	1 Adult + 3 Children	2 Adults + 1 Children	2 Adults + 2 Children
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Lemala Mpingo Ridge	High	Jul - Oct 20 Dec - 5 Jan	1140	1720	2150	860	1290	1720	1720	2150
	Mid	Jun 6 Jan - Feb	700	1400	1750	700	1050	1400	1400	1750
	Green	Mar - May Nov - 19 Dec	560	1120	1400	560	840	1120	1120	1400
Lemala Kuria Hills <i>(closed April - May)</i>	High	Jul - Oct 20 Dec - 5 Jan	1220	1880	2350	940	1410	1880	1880	2350
	Mid	Jun	700	1400	1750	700	1050	1400	1400	1750
	Green	6 Jan - Mar Nov - 19 Dec	560	1120	1400	560	840	1120	1120	1400
Lemala Nanyukie	High	Jul - Oct 20 Dec - 5 Jan	1220	1880	2350	940	1410	1880	1880	2350
	Mid	Jun 6 Jan - Feb	700	1400	1750	700	1050	1400	1400	1750
	Green	Mar - May Nov - 19 Dec	560	1120	1400	560	840	1120	1120	1400

Game Package	Seasons	Season dates	1 Adult	2 Adults	3 Adults	1 Adult + 1 Child	1 Adult + 2 Children	1 Adult + 3 Children	2 Adults + 1 Children	2 Adults + 2 Children
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Lemala Mpingo Ridge	High	Jul - Oct 20 Dec - 5 Jan	1260	1960	2510	1100	1650	2200	2080	2630
	Mid	Jun 6 Jan - Feb	820	1640	2110	940	1410	1880	1760	2230
	Green	Mar - May Nov - 19 Dec	680	1360	1760	800	1200	1600	1480	1880
Lemala Kuria Hills <i>(closed April - May)</i>	High	Jul - Oct 20 Dec - 5 Jan	1340	2120	2710	1180	1770	2360	2240	2830
	Mid	Jun	820	1640	2110	940	1410	1880	1760	2230
	Green	6 Jan - Mar Nov - 19 Dec	680	1360	1760	800	1200	1600	1480	1880
Lemala Nanyukie	High	Jul - Oct 20 Dec - 5 Jan	1340	2120	2710	1180	1770	2360	2240	2830
	Mid	Jun 6 Jan - Feb	820	1640	2110	940	1410	1880	1760	2230
	Green	Mar - May Nov - 19 Dec	680	1360	1760	800	1200	1600	1480	1880

PARK	TENTED LODGE	Camping/ Concession Fees <i>(per night)</i>		Park Entry Fees <i>per 24hr period</i>		Day Rate <i>(AM arr PM dep) GP</i>	TDL PPPD <i>NETT</i>	Bonfide AGENT COST RECOVERY RATE VAT <i>(INCL full board accom, house drinks, laundry and) NETT</i>	International TOUR LEADER RATE <i>(accom and meals only) NETT</i>	Night drive <i>Tarangire</i>	Guided Walks <i>Nanyukie</i>	Crater Fee <i>per vehicle NETT ***</i>	Private guide and Vehicle <i>(in camps and lodges per day)</i>	MEDIVAC cover <i>NETT</i>
		Adult (16+)	Child (5-15)	Adult (16+)	Child (5-15)									
TARANGIRE	Mpingo Ridge	Adult (16+)	Child (5-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	130	-	-	600	18
		47.20	11.80	53.10	17.70									
SERENGETI	Kuria Hills Nanyukie	Adult (16+)	Child (10-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	-	90	-	600	18
		59.00	11.80	70.80	23.60									

*** Please note that when costing for a game package for Lemala Ngorongoro please include the CRATER FEE as it is not included in the game package rate

Est. guideline on how to cost a Full board stay	Est. guideline on how to cost a Game Package stay on shared basis	PARK ENTRY & CONCESSION FEES	CLOSING DATES
Per Room FB rate per day + pppd TDL + pd SRS (if applicable) = Total FB . per room per day	Per room GP per day + pppd park entry fee + pppd concession/camping fee + pppd TDL + pd SRS (if applicable) = Total GP per room per day	Guests booking Full Board only - park entry fees and concession fees are to be paid directly at the entrance gates by your driver at Tarangire & Serengeti and will no longer be invoiced by Lemala. However Ndutu and Ngorongoro camping fees will be added to your invoice	LEMALA KURIA HILLS IS CLOSED APR - MAY LEMALA NDUTU IS CLOSED APR - NOV LEMALA MARA IS CLOSED NOV - MAY LEMALA MPINGO RIDGE, LEMALA NGORONGORO, LEMALA NANYUKIE AND LEMALA EWANJAN ARE OPEN ALL YEAR ROUND

Prices are subject to change In the event of any price increases in government imposed taxes, fuel prices, hotel charges and taxes, tourism levies, 3rd party supplier price increase or introduction of any new taxes of levies of any nature, Lemala Camps, Lodges and Villas reserves the right to pass the increases on

RACK RATES 2020 - 2021

LEMALA TENTED CAMPS



Valid to 31 March 2022

Full board	Seasons	Season dates	1 Adult	2 Adults	3 Adults	1 Adult + 1 Child	1 Adult + 2 Children	1 Adult + 3 Children	2 Adults + 1 Children	2 Adults + 2 Children
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Lemala Ngorongoro	High	Jul - Oct Feb 20 Dec - 5 Jan	760	1120	1400	560	840	1120	1120	1400
	Mid	Jun 1 Dec - 19 Dec 6 Jan - 31 Jan	420	840	1050	420	630	840	840	1050
	Green	Mar - May Nov	320	640	800	320	480	640	640	800
Lemala Ewanjan	High	Jul - Oct Feb 20 Dec - 5 Jan	860	1320	1650	660	990	1320	1320	1650
	Mid	Jun 1 Dec - 19 Dec 6 Jan - 31 Jan	460	920	1150	460	690	920	920	1150
	Green	Mar - May Nov	380	760	950	380	570	760	760	950
Lemala Mara (closed Nov - May) Lemala Ndutu (closed Apr - Nov)	High	Jul - Oct Feb 20 Dec - 5 Jan	860	1320	1650	660	990	1320	1320	1650
	Mid	1 Dec - 19 Dec 6 Jan - 31 Jan Jun	540	1080	1350	540	810	1080	1080	1350
	Green	Mar	480	960	1200	480	720	960	960	1200

Game Package	Seasons	Season dates	1 Adult	2 Adults	3 Adults	1 Adult + 1 Child	1 Adult + 2 Children	1 Adult + 3 Children	2 Adults + 1 Children	2 Adults + 2 Children
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Lemala Ngorongoro	High	Jul - Oct Feb 20 Dec - 5 Jan	940	1480	1940	920	1380	1840	1660	2120
	Mid	Jun 1 Dec - 19 Dec 6 Jan - 31 Jan	600	1200	1590	780	1170	1560	1380	1770
	Green	Mar - May Nov	500	1000	1340	680	1020	1360	1180	1520
Lemala Ewanjan	High	Jul - Oct Feb 20 Dec - 5 Jan	980	1560	2010	900	1350	1800	1680	2130
	Mid	Jun 1 Dec - 19 Dec 6 Jan - 31 Jan	580	1160	1510	700	1050	1400	1280	1630
	Green	Mar - May Nov	500	1000	1310	620	930	1240	1120	1430
Lemala Mara (closed Nov - May) Lemala Ndutu (closed Apr - Nov)	High	Jul - Oct Feb 20 Dec - 5 Jan	980	1560	2010	900	1350	1800	1680	2130
	Mid	1 Dec - 19 Dec 6 Jan - 31 Jan Jun	660	1320	1710	780	1170	1560	1440	1830
	Green	Mar	600	1200	1560	720	1080	1440	1320	1680

PARK	TENTED CAMP	Camping/ Concession Fees per night		Park Entry Fees per 24hr period		Day Rate (PM dep) GP	TDL PPPD NETT	Bonfide AGENT COST RECOVERY RATE VAT (INCL full board accom, house drinks, laundry and) NETT	International TOUR LEADER RATE (accom and meals only) NETT	Night drive Tarangire	Guided Walks Ngorongoro	Crater Fee per vehicle NETT ***	Private guide and Vehicle (in camps and lodges per day)	MEDIVAC cover NETT
NGORONGORO	Ngorongoro Ndutu	Adult (16+)	Child (5-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	-	90	295	600	18
		70.80	35.40	70.80	23.60									
SERENGETI	Mara Ewanjan	Adult (16+)	Child (10-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	-	-	-	600	18
		59.00	11.80	70.80	23.60									

*** Please note that when costing for a game package for Lemala Ngorongoro please include the CRATER FEE as it is not included in the game package rate

OTHER NOTES	Maximum 6 guests in a shared game drive vehicle	Guests wanting private use of car on game package basis can either book GP and pay for empty seats (max 6 in a car) or book on full board basis and pay for a daily rate for private use of vehicle	On all FB bookings for Ndutu and Ngorongoro, Lemala will automatically add the camping fees to the the invoice and send you the permits
	Guests booking on game package basis and wishing for private use of car will be charged for empty seats. IE. 4 guests booking will pay for 2 empty seats. Each empty seat is USD 70. If 3 guests booking then 3 empty seats to be paid for @USD 70 per empty seat	On all FB bookings for Tarangire and Serengeti all camping/concession and park fees are to be paid by the tour operator	On all GP bookings, Lemala will automatically add camping/concession/park fees (and depending on flt arrival and dept times) GP day rate and additional park fee

RACK RATES 2020 - 2021

LEMALA TWO BEDROOM SUITES



Valid to 31 March 2022

Two Bedroom Suites	Seasons	Season dates	Full Board per 2 bedroom with Max occupancy of 4 Ads & 2 Child and any combination thereof	Game Package 2 Adults with 1 or 2 children upto aged 15 yrs	Game Package 3 Adults with 1 or 2 children upto aged 15 yrs	Game Package 4 Adults with 1 or 2 children upto aged 15 yrs
			RACK	RACK	RACK	RACK
Lemala Mpingo Ridge	High	Jul - Oct 20 Dec - 5 Jan	3010	3250	3370	3430
	Mid	Jun 6 Jan - Feb	2450	2690	2810	2870
	Green	Mar - May Nov - 19 Dec	1960	2200	2320	2380
Lemala Nanyukie	High	Jul - Oct 20 Dec - 5 Jan	3290	3530	3650	3710
	Mid	Jun 6 Jan - Feb	2450	2690	2810	2870
	Green	Mar - May Nov - 19 Dec	1960	2200	2320	2380
Lemala Ewanjan	High	Jul - Oct Feb 20 Dec - 5 Jan	2310	2550	2670	2730
	Mid	Jun 1 Dec - 19 Dec 6 Jan - 31 Jan	1610	1850	1970	2030
	Green	Mar - May Nov	1330	1570	1690	1750
Lemala Mara (closed Nov - May) Lemala Ndotu (closed Apr - Nov)	High	Jul - Oct Feb 20 Dec - 5 Jan	2310	2550	2670	2730
	Mid	1 Dec - 19 Dec 6 Jan - 31 Jan Jun	1890	2130	2250	2310
	Green	Mar	1470	1710	1830	1890

PARK	TENTED CAMP	Camping/ Concession Fees per night		Park Entry Fees per 24hr period		Day Rate (AM arr PM dep) GP	TDL PPPD NETT	Bonfide AGENT COST RECOVERY RATE VAT (INCL full board accom, house drinks, laundry and) NETT	International TOUR LEADER RATE (accom and meals only) NETT	Night drive Tarangire	Guided Walks Nan & Ngoro	Crater Fee per vehicle NETT ***	Private guide and Vehicle (in camps and lodges per day)	MEDIVAC cover NETT
TARANGIRE	Mpingo Ridge	Adult (16+)	Child (5-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	130	-	-	600	18
		47.20	11.80	53.10	17.70									
NGORONGORO	Ndotu	Adult (16+)	Child (5-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	-	90	295	600	18
		70.80	35.40	70.80	23.60									
SERENGETI	Nanyukie Mara Ewanjan	Adult (16+)	Child (10-15)	Adult (16+)	Child (5-15)	210	1.50	105	150	-	90	-	600	18
		59.00	11.80	70.80	23.60									

*** Please note that when costing for a game package for Lemala Ngorongoro please include the CRATER FEE as it is not included in the game package rate

FULL BOARD INCLUSIONS	GAME PACKAGE INCLUSIONS	CHILD POLICY Lemala Child Policy is valid from 3 to 15 years of age	NEAREST AIRSTRIPS	ARUSHA MEDIVAC COVER
Lemala Tented Camps and Lodges only Accommodation, house wines and spirits, local beers, soft drinks, juices, water, laundry and wifi	Lemala Tented Camps and Lodges only. Accommodation, shared game drives unlimited mileage, combination of 2 game drives a day or 1 full day, house wines and spirits, local beers, soft drinks, juices, water, laundry, return airstrip transfers nearest named airstrip and wifi	All children stay at their parents' own risk. We have no nanny services available. There are age restrictions on walking safaris. 2 adults and 2 children booked on game package automatically get exclusive use of vehicle. Maximum 2 kids in a room sharing with 1 or 2 adults in a bed configuration of 1 superking 1 sofa bed 1 camp safari bed or a twin bed 1 sofa bed 1 camp safari bed. Kids in own room 1 child must be at least 15 yrs of age. Sofa bed ideal for upto 16 yrs Camp safari bed ideal up to 12 yrs. If a child of 15 yrs is in own room will be charged as pps adult, If sharing with another child 3 - 15 yrs 2nd child will be FOC FB and GP TAXES applicable	Kuro LEMALA MPINGO RIDGE - 45 mins to camp Manyara LEMALA NGORONGORO - 120 mins to camp Ndotu LEMALA NDOTU - 20 mins to camp. Seronera LEMALA EWANJAN - 20 mins to camp. LEMALA NANYUKIE - 40 mins to camp Kogatende LEMALA KURIA HILLS - 40 mins to camp. LEMALA MARA - 20 mins to camp	We add a mandatory \$18 pp to all stays which includes Arusha Medivac Cover for 30 days in Tanzania. If you wish us to remove the cover we will insist on an email copy of the guests evacuation cover prior to arrival in any Lemala camps and lodges property.
FULL BOARD EXCLUSIONS Lemala Tented Camps and Lodges only Park Entry Fees, Park Camping/Concession fees, TDL, game drives, airstrip transfers, champagne, premium brand spirits and wines, flying doctors/medical evacuation and taxes, gratuities, tips, items of a personal nature.	GAME PACKAGE EXCLUSIONS Lemala Tented Camps and Lodges only Park Entry Fees, Park Camping/Concession fees, TDL, champagne, premium brand spirits and wines, flying doctors/medical evacuation, insurance, flights and taxes, gratuities, tips, items of a personal nature.	DRIVER GUIDES T'CS for stays at Lemala Villas/Camps and Lodges Lemala allows 1 driver guide per car to stay FOC in driver guide accommo with meals in back of house. Additional guides we will charge USD 15 per day. Guides wishing to join guests in front of house for meals the following rates are applicable. IF pre booked - USD 5 for breakfast and USD 10 (incl. 2 drinks per meal) per lunch and dinner. For guides wishing to pay directly on arrival USD 10 for breakfast and USD 15 (incl. 2 drinks per meal) (per lunch and dinner). Guests are welcome to pay for guides at standard tariffs.	ON LINE AVAILABILITY www.lemalacamp.com/live-availability	GROUP BOOKINGS 1 in 12 FOC (FB and GP only) additional fees, taxes, TDL or park fees concession fees still payable

Prices are subject to change In the event of any price increases in government imposed taxes, fuel prices, hotel charges and taxes, tourism levies, 3rd party supplier price increase or introduction of any new taxes of levies of any nature, Lemala Camps, Lodges and Villas reserves the right to pass the increases on

RACK RATES 2020 - 2021

VILLAS



Valid to 31 March 2022

Bed & Breakfast	Seasons	Season dates	1 Adult	2 Adults	Exclusive use	1 Adult + 1 Child	1 Adult + 2 Children	2 Adults + 1 Children	2 Adults + 1 Children	Day Room
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Hammerkop House by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	233	466	1120	233	349.5	466	466	50% of rate
	Green	15 Mar - 14 June Nov - 15 Dec	216	432	1040	216	324	432	432	50% of rate
Golf Safari House preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	180	300	0	Child Policy * Aged 0-5 years: free of charge * Aged 6-12 years: 50% of adult rate * Aged 13-15 years: 75% of adult rate. * Children aged 6-15 years occupying their own room will be charged 75% of adult rate				81
	Green	15 Mar - 14 June Nov - 15 Dec	117	234		81				
Villa Lux preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	220	340	0	Child Policy * Aged 0-5 years sharing with adults : free of charge, baby bed available on request * Aged 6-12 years sharing with adults: 50% of adult rate, triple rooms available on request				115
	Green	15 Mar - 14 June Nov - 15 Dec	135	270		115				

Half Board	Seasons	Season dates	1 Adult	2 Adults	Exclusive use	1 Adult + 1 Child	1 Adult + 2 Children	2 Adults + 1 Children	2 Adults + 1 Children	Day Room
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Hammerkop House by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	250	500	1200	250	375	500	500	0
	Green	15 Mar - 14 June Nov - 15 Dec	233	466	1120	233	349.5	466	466	0
Golf Safari House preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	210	360	0	Child Policy * Aged 0-5 years: free of charge * Aged 6-12 years: 50% of adult rate * Aged 13-15 years: 75% of adult rate. * Children aged 6-15 years occupying their own room will be charged 75% of adult rate				0
	Green	15 Mar - 14 June Nov - 15 Dec	147	294		0				
Villa Lux preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	245	390	0	Child Policy * Aged 0-5 years sharing with adults : free of charge, baby bed available on request * Aged 6-12 years sharing with adults: 50% of adult rate, triple rooms available on request				0
	Green	15 Mar - 14 June Nov - 15 Dec	160	320		0				

Full Board	Seasons	Season dates	1 Adult	2 Adults	Exclusive use	1 Adult + 1 Child	1 Adult + 2 Children	2 Adults + 1 Children	2 Adults + 1 Children	Day Room
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Hammerkop House by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	266	532	1275	266	399	532	532	0
	Green	15 Mar - 14 June Nov - 15 Dec	250	500	1200	250	375	500	500	0
Golf Safari House preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	250	440	0	Child Policy * Aged 0-5 years: free of charge * Aged 6-12 years: 50% of adult rate * Aged 13-15 years: 75% of adult rate. * Children aged 6-15 years occupying their own room will be charged 75% of adult rate				0
	Green	15 Mar - 14 June Nov - 15 Dec	187	374		0				
Villa Lux preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	260	420	0	Child Policy * Aged 0-5 years sharing with adults : free of charge, baby bed available on request * Aged 6-12 years sharing with adults: 50% of adult rate, triple rooms available on request				0
	Green	15 Mar - 14 June Nov - 15 Dec	185	350		0				

All Inclusive	Seasons	Season dates	1 Adult	2 Adults	Exclusive use	1 Adult + 1 Child	1 Adult + 2 Children	2 Adults + 1 Children	2 Adults + 1 Children	Day Room
			RACK	RACK	RACK	RACK	RACK	RACK	RACK	RACK
Hammerkop House by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	283	566	1355	593	424.5	566	1006	0
	Green	15 Mar - 14 June Nov - 15 Dec	266	532	1275	576	399	532	972	0
Golf Safari House preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	300	540	0	Child Policy * Aged 0-5 years: free of charge * Aged 6-12 years: 50% of adult rate * Aged 13-15 years: 75% of adult rate. * Children aged 6-15 years occupying their own room will be charged 75% of adult rate				0
	Green	15 Mar - 14 June Nov - 15 Dec	237	474		0				
Villa Lux preferred by Lemala	High	16 Dec - 14 Mar 15 June - 31 Oct	285	470	0	Child Policy * Aged 0-5 years sharing with adults : free of charge, baby bed available on request * Aged 6-12 years sharing with adults: 50% of adult rate, triple rooms available on request				0
	Green	15 Mar - 14 June Nov - 15 Dec	210	400		0				

RACK RATES 2020 - 2021

Valid to 31 March 2022

TRANSFERS, EXTRAS AND SPECIALS



Transfers	RACK Rate	
	Time	1-6 PAX
Kiligolf Preferred accom. to or from		
Dolly Airstrip	10mins	30
Polo Club	10mins	30
Horse riding	10mins	30
Golf club	10mins	30
Arusha	1 hr	120
Tarangire	4 Hrs	400
Ngorongoro	4 1/2 Hrs	400
Ndutu	6 Hrs	400
Ewanjan Or Nanyukie	7 Hrs	800
Kilimanjaro Airport to or from		1-6 PAX
Kiligolf preferred accommodation	40 mins	170
Arusha Hotels	1 hr	200
Arusha Airport	1hr 15 mins	220
Arusha Airport to or from		1-6 PAX
Kiligolf preferred accommodation	1 hr	170
Arusha Hotels	30mins	80
Arusha Town to or from		1-6 PAX
Kiligolf preferred accommodation	1 hr	120
Lemala Mpingo Ridge	3 1/2 Hrs	400
Lemala Ngorongoro	4 Hrs	400
Lemala Ndutu	5 1/2 Hrs	400
Lemala Ewanjan Lemala Nanyukie	7 Hrs	800

Transfers	RACK Rate	
	Time	1-6 PAX
Lemala Mpingo Ridge to or from		
Lemala Ngorongoro	3 Hrs	400
Lemala Ndutu	5 hrs	400
Lemala Ewanjan Lemala Nanyukie	6 1/2 hrs	800
Lemala Ngorongoro to or from		1-6 PAX
Lemala Ndutu	2 hrs	400
Lemala Ewanjan Lemala Nanyukie	3 1/2 Hrs	400
Lemala Kuria Hills Lemala Mara	8 1/2 hrs	800
Lemala Ndutu to or from		1-6 PAX
Lemala Ewanjan. Lemala Nanyukie	2 hrs	400
Lemala Kuria Hills	7 1/2 hrs	800
Lemala Ewanjan / Nanyukie to or from		1-6 PAX
Lemala Kuria Hills Lemala Mara	5 1/2 hrs	400
Activities		RACK Rate
Airside meet and visa assist 1-8 Pax Kilimanjaro International Airprt ONLY		120
Arusha National Park Game Drive		
Half Day		250
Full Day		400
Camp Activites		
Exclusive use of vehicle and guide		400
Guided walk (Lemala Nanyukie & Lemala Ngorongoro)		90
Night safari (Lemala Mpingo Ridge)		130

SPECIALS
Honeymoon Special
Valid Year Round excluding July August September. Minimum 5 night stay in any combination using Lemala Camps, Lodges and Villas. Bride will enjoy a 50% discount each night FB and GP rates only. The groom enjoys 1st night FB or GP rates only FOC (no disc. on other fees, levies, taxes, 3rd party incl in this offer). Stand alone offer.
4:3 7:5 8:6 Special is replaced with circuit discounts on min. night stays 4/5/6/7/8 night
Stay with any combination of Lemala's preferred Kiligolf Villas Accommodation and Lemala Camps and Lodges. 4 - 8 nights. DOES NOT have to be consecutive nights as long as in their trip they stay a min 4 nights up to 8 nights. Valid Year Round excluding July August September. 25% discount each and every night on your contract rate. (no disc. on other fees, levies, taxes, 3rd party incl in this offer). 1 - 3 nights as per contract unless using the Stay 2 nights offer. Stand alone offer
9 nights and above circuit discount
1st night Lemalas preferred Kiligolf accommodation FOC. (no disc. on other fees, levies, taxes, 3rd party incl in this offer). Additional nights are 25% discount on your contract rates. Valid Year Round excluding July August September. Standalone offer
Single Room Supplements
Valid During Low and Shoulder seasons NO Single Room Supplement is applicable. Max 3 singles bookable in same booking.
Book, Pay and Stay Last minute Specials
Book Pay Stay within 30 days of arrival and enjoy resident rates at all Lemala Camps & Lodges whilst on safari on FB and GP shared basis only. (no disc. on other fees, levies, taxes, 3rd party incl in this offer). Stand alone offer
Individual Lemala Camps and Lodges Offers standalone
Valid October - June. Minimum 2 night stay in same Lemala Camps and Lodges only enjoy 50% discount on 2nd night. This offer can NOT be combined with other specials BUT can be used as a standalone with the pay stay offers. EG. you can use this for Mpingo ridge as a standalone and combine with a 4/5/6+ night safari under the min 4 night offer using other properties in Lemala.

RACK RATES 2020 - 2021

Valid to 31 March 2022

EXPERIENCES



ALL CAMPS AND LODGES		USD	Per
Honeymoon/Anniversary	Sparkling wine on arrival, special turn down, private dinner, a cake accompanied by singing and dancing and a joint gift	175.00	per couple
Birthday celebration	a cake accompanied by singing and dancing	25.00	pp
Private outside Dinner. Min 2 pax.	No safari is complete without experiencing a traditional bush dinner. Relax under the natural canopy of an acacia tree. Nothing is quite so essentially safari as this. A real Out of Africa experience.	50.00	pp
Private sundowner. Min 2 pax.	Sundowners are more than just a happy hour. They are a cherished african tradition and form an integral part of your safari experience. It is a time to relax, reminisce of the day and enjoy a few drinks as the sun sets.	31.25	pp
Lemala Ngorongoro		USD	Per
Private Crater floor hot BBQ lunch or Brunch. Min 4 pax. Early booking highly recommended	No safari is complete without experiencing a traditional bush lunch. Relax under the natural canopy of an acacia tree, whilst your personal butler serves up a feast. Nothing is quite so essentially safari as this. Tailored service with cold drinks and your private chef preparing delicious meals surrounded by breath-taking surroundings in total privacy totally completes this Out of Africa experience. After enjoying your morning game drive, your guide will bring you to your private location within the Ngorongoro Crater where our team awaits to seat you.	100.00	pp
Maasai experience 1 - 12 pax. 14 days booking notice required	Includes a talk in camp on the life of the Maasai by a local Maasai. He will provide a genuine insight into their cultures, discuss with a Q and A culminating with a display of Maasai dancing and singing	100.00	per group
African Themed Evening. Min 4 pax. 14 days booking notice required	Includes sundowners and cocktails by the camp fire, a talk on the Maasai culture with some dancing, followed by a traditional African BBQ buffet.	37.50	pp
All Camps except Lemala Ngorongoro		USD	Per
Balloon Safari (If balloon leaves from Serengeti side then an additional park fee is require as you exit Nduu into Serengeti)	A balloon safari offers an opportunity to see the Serengeti from a unique perspective. Drink in the wilderness below as you silently float over the vast plains (in whichever direction the wind takes you). Follow a large herd of wildebeest, see a lion stalk its prey or just marvel at the magnificent scenery... before touching down for a bush breakfast like no other. If you only take one balloon flight in your life, this is the place to do it.	600.00	pp
Lemala Ngorongoro / Lemala Nanyukie		USD	Per
Maasai guided walk. Min 2 pax. 14 days booking notice required	A walking safari is a sensory adventure like no other. Follow in the footsteps of animals, accompanied by our Maasai guides. Along the way you might identify animal tracks, learn about fascinating plants, spot some of the smaller animals and insects (you wouldn't necessarily see from a vehicle) as well as feel the buzz of tracking some of the larger game. There is no better way to learn about the bush.	refer to Ngorongoro and Nanyukie rate sheet	pp

Lemala Mpingo Ridge		USD	Per
Maasai Chief Lobulo private visit. Available Tarangire only	Maasai Boma Visit to a genuine authentic Boma + experience An authentic glimpse into the distinctive Maasai culture is a must whilst in Tanzania. Preservation of their proud traditions has set the Maasai apart from other indigenous groups in Tanzania, and embodies a side of Africa with which few outsiders can contact. We offer guests a memorable opportunity to interactively experience the Maasai way of life through an excursion to a traditional boma where guests will be able to participate in a variety of unique cultural activities, and encouraged to delve as deep into the experience as possible!	125	Vehicle
Night drive. Min. 2 pax. Early booking essential. Available Tarangire only	Just because the sun has set, doesn't mean that Tarangire goes to sleep. It becomes another world altogether bathed in the moonlight. It becomes a sensory experience and one that we highly recommend when staying with us at Lemala Mpingo Ridge. The star-studded skies, the gentle winds, shadows of elephants as they meander through the forests, the eerie silence broken by the lions roar and the shining eyes of curious wildlife peering at you as your drive by. The sun may be down but its a whole new world that awakes and where things can get really interesting.	refer to Mpingo rate sheet	pp
Kiligolf Preferred Accommodation		USD	Per
Sundowners on Hole 16 of the Kilimanjaro Golf course	Sundowners are more than just a happy hour. They are a cherished african tradition and form an integral part of your safari experience. It is a time to relax, reminisce of the day and enjoy a few drinks as the sun sets.	45	pp
1 hr Wildlife Walk	A gentle walk around the Golf course enjoying fabulous birding and some resident wildlife	37.5	pp
2 hr Horse Ride	The ride takes place on Dolly Estate and whether you are a complete beginner or an advanced rider, there is an opportunity and experience for everyone. Those with little riding experience can enjoy a gentle hack along dusty tracks where wildebeest and antelopes graze contentedly. Led by experienced guides, one can explore the meandering paths, spotting a rich array of wildlife along your way. Regularly seen on Dolly estate is one of the most elegant mammals found in Tanzania, the Gerenuk. We offer morning and afternoon rides, 2-hour ride (depending on pace). The morning rides departs at 0800AM and the afternoon rides departs at 1430PM. We are	125	pp
Round of golf at the Kilimanjaro Golf Club 9 holes	The presentation of the course is highly unique, with each hole blending effortlessly in to the natural canvas of the terrain. Indigenous plants, native grasses and trees add to the individuality of the landscape, providing golfers with a once-in-a-lifetime experience.	37.5	pp
Polo Chukkas + 1 hr Polo Lesson	The Nduruma Polo and Country Club provides a sporting and social focal point for the local community and extends a warm welcome to visitors from outside the area. The club facilities include a restaurant serving light meals, two irrigated polo fields, tennis courts, a swimming pool, gym and a wellness centre. Polo chukkas are played on a Wednesday and Saturday evening as well as on Sunday mornings. try your hand at Polo	ON REQ	pp
1 hr Golf Lesson	Never tried golf ? An perfect opportunity to learn	ON REQ	pp

RACK RATES 2020 - 2021

Valid to 31 March 2022



TERMS AND CONDITIONS PG. 1

CONFIDENTIALITY

The terms and conditions of this contract may not be posted, published or made available to third party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of our Net Tour Rates will lead to immediate termination of the agreement.

ALTERNATIVE ACCOMMODATION

Very occasionally a confirmed booking may have to be re-routed, for whatever reason, and should such circumstances arise we will endeavor to move guests to an equivalent level property subject to availability and with prior consent from the operator/agent

CHILD POLICY

Children under the age of 6 years staying at Lemala properties do so at the sole responsibility of their parents. Kindly note that camping, concession, park fees, game package supplement and TDL may still be applicable - please refer to your rate sheet. Children aged 5 – 14 years must share with at least one adult and our recommended minimum age to stay in own room is 15 years, whereby an indemnity form will need to be signed on arrival by a parent. Terms and conditions may apply.

PROVISIONAL BOOKINGS

Bookings will be held on provisional basis for 14 days from first email and if no further communications for extensions or confirmations are received will be automatically released on the system. Provisional bookings may be extended only once and only if there are no confirmed bookings waitlisted.

PAYMENTS TERMS

Reservations should be confirmed in writing by email after which you will receive a proforma invoice. On acceptance of our quote Grumeti Expeditions T Ltd (trading as Lemala Camps and Lodges) will require a 20% deposit to confirm the safari and full payment 45 days prior to the start of the safari. Full and final payment must be received 45 days prior to the safari, and if not, we reserve the right to release the booking and the deposit will be forfeited. Last minute bookings are payable by cash deposit before arrival unless prior agreements are reached. Cheques will not be accepted for last minute bookings. Failure to pay on time may result in automatic cancellation of a booking with cancellation penalties payable to us and any third party as per their terms and conditions. Please email proof of payment in the form of cash deposit slip or bank transcript/SWIFT to res@lemalacamp.com. We include a set bank charge on our costings for expenses incurred by international bank transfers as the net amount of invoice must be received. There is a 3% fee for payments by credit card.

CANCELLATIONS AND /OR REFUNDS

Cancellation of confirmed bookings must be confirmed in writing by email, whereupon the deposit is forfeited as outlined below. In the event of the cancellation of a confirmed booking, the agent/client will immediately become liable for a percentage of the full cost, as set out below:

Cancellation is received 89 - 60 days prior to arrival - 20%.

Cancellation is received 59 days to 31 days prior to arrival - 50%.

Cancellation is received 30 days prior to arrival - 100%.

Additional fees apply for cancellation of airline tickets and other 3rd party services, which will be advised promptly after receipt of the written cancellation.

In the event that clients, for whatever reason, fail to join the safari or join it after the confirmed departure date, no refund can be made for days/nights missed. It is the agent's responsibility to ensure that all clients traveling with us obtain full travel insurance valid from the date of confirmation of the safari, including cover against cancellation charges.

IMPORTANT TELEPHONE NUMBERS

Office: (0830 - 1730) +255 788 734 834 | +255 682 933 933

Emergency: (24 hrs for emergencies only) +255 783 398 633

Duty Manager: (1730 - 2100 + public holidays + sundays)+255 785 398 834

POSTPONEMENTS AND AMENDMENTS

Lemala Camps and Lodges understand that guest numbers or room nights sometimes reduce and/or change, and such changes are considered as amendment and not cancellation. However, it should be noted that should the reduced amendment (i.e. reduction in rooms, pax or no of nights) falls within the cancellation period and the amendment results in a reduction of revenue of the original booking by 25% or more then cancellation terms and conditions will be applied as per terms outlined in No 2.

Lemala Camps and Lodges will accept postponement of bookings (i.e. selection of alternative dates) as long as the postponement falls within 12 months and no expenses have been incurred like 3rd party cancellation fees, camping or concession or park fees and any others not outlined. Should the postponement subsequently lead to a cancellation, then the original cancellation terms will be applied.

DMC GROUND HANDLING WAIVER

In the event of any cancellations, change or delay to client ground handling arrangements by any of our suppliers (including flights, transfers and accommodation bookings), we will make every effort to assist clients with rearrangements to minimize disruption to client itineraries. However, any costs incurred by us in this regard, will be passed directly onto the client or agent. This includes, but is not restricted to, any missed flight connections, return of lost luggage to clients, as well as any requested changes to the itinerary made after the safari has started. We are not responsible for any travel arrangements made directly by the agent or the client involving any supplier of any services, other than bookings made directly through Lemala Camps and Lodges or Lemala DMC.

REFUNDS

We strive to ensure that all anticipated accommodation is available as planned, however, in the rare event that any accommodation or excursion is unavailable or the client is unable to use that service, for whatever reason, whilst Lemala camps and Lodges will do their best to secure refunds where possible but cannot guarantee especially when 3rd party operators are involved the company accepts no liability whatsoever for a refund either in part or whole

BAGGAGE

Due to the use of small/light aircraft for bush travel with limited storage capacity, passengers may only use soft bags with a maximum total weight of 15kgs. Limitations are strictly adhered to on all flights within Tanzania, and Regional flights to other East African countries. This limitation includes hand baggage.

INSURANCE

All guests, without exception, must have a comprehensive medical and travel insurance when travelling with our company, affiliates, associate companies or 3rd party suppliers. The insurance should cover them for medical / emergency evacuation / baggage loss/ flight delay / repatriation / changes to trip due to circumstances beyond our control / 3rd party amendments or cancellation / change of itinerary / cancellation of safari / theft and other events that might incur a cost. Any such costs will be deemed to be payable in full and in advance if such a case should arise.

When booking with Lemala Camps and Lodges you accept all our terms and conditions as attached with or without or both parties signatures and also full responsibility to ensure that all your guests are insured bearing in mind the inherent risks involved in participating in the type of safaris sold and operated by the Company. By making payment for all or part of the safari cost, you and your clients are thereby accepting responsibility for these inherent risks entirely at your and their own risk. Neither the Company, its employees, suppliers nor agents can be held responsible for any accident, injury, illness or death sustained during the course of the safari, whether or not this accident, injury, illness or death is deemed to be caused through negligence on the part of the Company, its employees, suppliers or agents. We do not accept responsibility for any theft or loss of personal belongings that occurs while clients are staying either at a camp booked by us or on any service provided by ourselves or through any service booked by us and provided by a 3rd party supplier.

Emergency Evacuation Cover, purchased through Arusha Medivac is mandatory for all Lemala Camps and Lodges and the Arusha Medivac cover is automatically included in our costings. If you have requested this to be removed then you are in agreement that evacuation cover is entirely at your own cost. This is not a substitute for personal travel insurance and clients must also make their own arrangements for full insurance prior to travel. Failure by agents to provide Arusha Medivac or equivalent emergency evacuation cover for their clients may result in delays in medical evacuation while payment confirmation formalities are processed and this may in turn increase the risk of medical complications. We are not responsible for covering any costs incurred for medical treatment or any evacuation for clients while on safari, nor are we responsible for any complications which may result from a delay in arranging such medical evacuation.

Emergency Number (24 hrs for emergencies only)

+255 783 398 633

RACK RATES 2020 - 2021

Valid to 31 March 2022



TERMS AND CONDITIONS PG. 2

TRAVEL DOCUMENTS AND HEALTH

Guests must personally ensure that passports, visas, travel permits, health certificates, inoculations other documentation required for the trip are obtained and are in order. The Company, their Staff and Agents are not responsible for any failure to comply with necessary requirements. Health - guests should seek recommendations from their GP or local travel clinic regarding sensible medical precautions whilst travelling. It is essential that all guests are covered by a comprehensive travel insurance policy, from the moment their safari arrangements are confirmed. Tanzania Travel Advisories - we strongly recommend that all guests seek the advice of their local foreign office/state department, regarding travel to Tanzania. Cancellation charges will be applied if a confirmed trip is cancelled for this or any other reason.

TRAVEL DOCUMENTS AND HEALTH

- a) "Force Majeure" means, in relation to the Company, any circumstances that arise beyond the reasonable control of the Company (including, but without limitation, war or threat of war, sabotage, civil disturbance, or requisition, acts of God, fire, accident, flood or explosion, sickness, quarantine, Government intervention, weather conditions or other untoward occurrences).
- b) If the Company is affected by Force Majeure it shall as soon as practicable notify you of the nature and extent thereof.
- c) The Company shall not be deemed to be in breach of these terms and conditions or otherwise be liable to you, by reason of delay in performance, or by non-performance of any of its obligations hereunder to the extent that any such delay or non-performance is due to any Force Majeure.
- d) If the Company is affected by Force Majeure it shall be entitled to and may in its absolute and sole discretion, cancel or vary any arrangements or itinerary in relation to the safari. Payment of any refund by the Company as a result of the non-performance of any of the Company's obligations hereunder shall remain in its sole and absolute discretion although the Company shall use its reasonable endeavors to reimburse you where possible. However, the Company shall be entitled to deduct from any refund recoverable the reasonable actual and potential costs to the Company of the Force Majeure.
- e) Regarding Civil unrest, once the Company has investigated the prevailing situation as it deems fit, it shall remain in the Company's sole and absolute discretion whether to proceed with the safari. You may in such circumstances cancel the trip. However, if, after having made all reasonable and proper inquiries, the Company is of the opinion that the trip may proceed, no refund will be payable to you and the provisions under refunds will apply.

DISPUTES

Disputes regarding reservations, payments or complaints about quality of service should be made in writing/email to the Reservations Team whilst guests are still in house so that we may be given the opportunity to rectify the problem, or thereafter within 14 days of departure to allow us to reasonably assist in resolving the matter. These conditions apply to all associate and affiliate companies (referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate).

CURRENCY

All rates are in American United States Dollars (USD / US\$ / \$) unless otherwise indicated

CHANGES IN RATES

Grumeti Expeditions/Lemala Camps and Lodges and any other associate companies or partners wish to maintain agreed rates, but reserve the right to change the rates and terms at any time due, in particular but not restricted to, circumstances beyond their control, (such as camping/concession/conservancy/conservation fee or any form of other tax increases affecting our operational costs). In the event of any such increase in rates we promptly advise and re-invoice the agent or client. We will attempt to honour any existing confirmed and deposited bookings in this case and pass on new rates accordingly.

ARRIVALS AND DEPARTURES

Arrivals and departures are referred to Check in 1200 midday and Check out 1000 am

SURCHARGES

Although the Company hopes that it will not have to levy surcharges, it reserves the right to do so on the invoiced amount should this become necessary due to increases forced upon us by any of our agents or suppliers as well as through exchange rate fluctuations, new government levies or taxes, changes in Park, Reserve, Conservation Area or Community fees. The Company will endeavor to notify you in writing as soon as it is aware of any likely surcharge. This surcharge will apply to all confirmed and invoiced safaris, regardless of whether payment has been received or not by us. PLEASE NOTE this can occur with guests arriving on day 1 in the morning and leaving in the afternoon attracting lunch, park fees and GP additional services. BE MINDFUL the parks and conservation areas allow a grace period of 15 mins only beyond the permit exit time

PHOTOGRAPHY

The Company reserves the right to make use of any photography or film taken on the safari by our staff for general publicity purposes without payment or permission from the client or tour operator

AIRLINES

Carriage by the airlines concerned is subject to the terms and condition of the carrier with whom you or your clients are traveling and to international travel conventions. The Company has no control and accepts no liability whatsoever for cancellations or delays which are subject to operational decisions by the carriers. All flights are subcontracted to independent aviation Companies who are entirely responsible, and therefore liable, for all aspects of the flying operation. All safari details are correct at the time of going to print. Lemala Camps and Lodges will not be held responsible for any changes or inaccuracies which may occur thereafter.

This agreement is made subject to, and shall be governed by and construed according to, the laws of Tanzania notwithstanding its place of performance or acceptance and all actions shall take place in the Courts of Tanzania. Notice of enforceability - Kindly Note: When you book travel related services with this Company or its agents, you are entering into a binding agreement that assumes all terms and conditions are fully understood as stated in any Company documents. The agent is responsible for ensuring that their clients are fully aware of the latest Terms and Conditions.

This contract is governed in accordance with the Law of Tanzania

AIRLINES

Arrivals and departures are referred to Check in 1200 mid day and Check out 1000 am

Signed in agreement, with Authorization:

For: GRUMETI EXPEDITIONS T LTD (trading as Lemala Camps and Lodges)

Name: _____

Designation : _____

Date: _____

For: Tour

Operator

Company

Name: _____

Name: _____

Designation : _____

Date: _____