



Buying a home is a large investment and one that deserves time and consideration regarding needs and wants. Not being prepared with clear definitions in these areas could lead you to purchase more than you want or need. Kind of like going to the grocery store without a list and while hungry! There is nothing more frustrating than entering home after home that don't satisfy ALL of your needs and 75% or more of your WANTS!

Help me help you! Please identify the following features/amenities as they apply to your needs and wants. A "NEED" (N) is defined as a mandatory item in your next home. A "WANT" (W) is something you would like to have but is not a necessity. An "UNDESIRABLE" (U) is something you definitely do not want. Please place an N, W, or U next to all appropriate features/amenities.

Characteristics of My Next Home

- | | |
|---------------------------------|-----------------------------|
| _____ Town Home | _____ Breakfast Room |
| _____ Condominium | _____ Island Kitchen |
| _____ Patio Home | _____ Gas Appliances |
| _____ Ranch | _____ Electric Appliances |
| _____ Two Story | _____ Alarm System |
| _____ Three Bedrooms | _____ Whirlpool Tub |
| _____ Four Bedrooms | _____ Separate Shower |
| _____ Five+ Bedrooms | _____ Walk-in Closets |
| _____ Two Full Bathrooms | _____ Fireplaces |
| _____ Three Full Bathrooms | _____ Swimming Pool in yard |
| _____ Split Floor Plan | _____ Community Pool/Tennis |
| _____ Master on Main | _____ Over 1 Acre Lot |
| _____ Two Car Garage | _____ Cul de sac Lot |
| _____ Three Car Garage | _____ New Construction |
| _____ Formal Living/Study | _____ Fenced Yard |
| _____ Formal Dining Room | _____ HOA – Subdivision |
| _____ Hardwood Flooring on Main | _____ NO Subdivision |
| _____ Basement – Unfinished | _____ Updated Kitchen |
| _____ Basement – Finished | _____ Sprinkler System |
| _____ Slab Foundation | _____ Brick Construction |

Additional Information: Square Footage: _____ Year Built: _____

Price Range: _____ School District: _____ City: _____

Thanks for Visiting With Us Today!

Name: _____ Email: _____

Mailing Address: _____

Phone number: _____

Buying or Selling **Time Frame:** **1 Month** **3 Month** **Longer**

Name: _____ Email: _____

Mailing Address: _____

Phone number: _____

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Your Feedback is Welcome and Appreciated!

1. What is BEST feature and benefit of home in your opinion?

2. Do you feel the home is worth the price listed? Yes No

3. Could you see yourself living here? Yes No

4. How did you hear about this Open House? _____

Enter our \$50.00 Gift Card drawing to be held **TONIGHT LIVE on our Facebook Page!**

Name:

Cell:

Email:

Address:

Would you like our Home Buying Master Kit? Yes No

Would you like to know when DEALS hit the market? Yes No