

JennisonFYI appreciates the time you take to review our flexible fee and rate schedule, which is scaled to meet your business goals whenever possible.

Here is a table of our suggested fees, rates, and examples by category:

<u>H</u> ourly	<u>P</u> roject	<u>R</u> etainer	<u>W</u> ork Contract
<p><u>H</u>ourly fee is calculated on the number of hours JennisonFYI expects to spend on a given project within a range of thirty-five to sixty dollars per hour (USD).</p> <p>E.G., Example: Hourly. Agency ABC requests JennisonFYI provide an IT resource for a 3 month data migration project at \$35.00 per hour (USD).</p>	<p><u>P</u>roject market rate is calculated on a fixed amount of money (USD) for a predetermined period of time.</p> <p>Example: Project. Company XYZ requests JennisonFYI provide an IT resource to project manage a new information security framework for a 3 month period of time at \$7,200.00 per month at a total of \$21,600.00 (USD).</p>	<p>A <u>R</u>etainer is a set monthly fee (USD) for which JennisonFYI will provide an agreed upon number of hours for one of our IT resources to be aligned on your IT project.</p> <p>Example: Retainer. A small business requests JennisonFYI to provide up to 10 hours of information security expertise per month at a monthly set rate of \$350.00 (USD).</p>	<p>A <u>W</u>ork Contract is a <i>Consulting Agreement</i> between your agency or company and JennisonFYI (compensation in USD).</p> <p>Example: Work Contract. A local government agency requests JennisonFYI to provide a team of security consultants and negotiates a contract to align two IT resources for a risk management and compliance assurance project on a contract consulting rate of \$59.00 per hour (USD).</p>
\$35.00 - \$60.00 per hour	\$Total	\$Monthly	\$Negotiable

H P R W Project Scope Note: Based upon project requirements and subject to negotiation. (All rates effective as of: June 22, 2017 and are subject to change without prior notice.)

Title: JennisonFYI Rates and Fees  
 Effective date: June 22, 2017  
 Last updated: June 21, 2017

