

The ABP Update

Don't Miss These Lite Offerings!

Joke of the Month

IMPOSSIBILITIES IN THE WORLD

- 1) You can't count your hair.
 - 2) You can't wash your eyes with soap.
 - 3) You can't breathe through your nose when your tongue is out.
- Put your tongue back in your mouth!!!

ABP Birthdays

Hunter Forck	7/11
Joe Vaeth	7/15
Gary Hord	7/19
Haley Skaggs	7/24

Make no mistake, summer has arrived! Feels like the dog days of August. With all that moisture in the ground and air, it sure is sticky.

A bit of a slowdown seems to be present but we have lots of quotes pending with several getting ready to turn into orders. We are still upbeat about the rest of this year and the softening of interest rates will help continue to fuel on the economy.

We would like to draw your attention to some of the offerings from ODL that keep up with the ever-changing market trends. Refer to the page numbers listed to view these offerings in the 2019 ODL color catalog. Pages 11 through 23 show the Dialog Layered Glass. These unique patterns come in ceramic frit designs that change form and move as light or a person's vantage point changes. Pages 35 through 37 highlight the Spotlights Doorglass. Five glass sizes and seven glass options give you flexibility to create a unique look that complements the architecture of your home. Small and large glass sizes, horizontal and vertical shapes and choices for the number, orientation and type of glass give you plenty of flexibility for exactly the style, privacy and price you desire. Pages 39 through 57 showcase the Perspectives Textured Doorglass. ODL considered views and viewpoints from around the world as they designed the Perspectives line. Textures, colors, patterns, terrain, objects, cultural influences—all led to this diverse collection of privacy glass styles for your

entry door. Pages 122 and 123 show the new offering of colors for enclosed blinds. The new colors are espresso, sand, silver moon and slate gray. These new blinds, when closed all the way, provide 100% privacy unlike other blinds in the industry where cracks of light can be seen when the blinds are in the closed position. In addition to that improvement, the operating mechanism has been enhanced to allow much easier operation of the blind for the user. Much less pressure is required to open and/or close the blind. Pages 128 through 131 shows the Simulated Divided Lite glass options giving you the appearance of a true divided lite system that has a mill finish grille between the glass and backing strips for a true wood muntin appearance. Finally on pages 132 and 133 ODL is featuring the new black and bronze grille options for grilles between the glass as well as a two-tone bronze/white option.

Please view the back of this newsletter to see the simulated divided lite offering and notice how authentic it looks. Most of our competition does not have the spacer bar in between the glass.

Thank you all for your support. Have a great 4th of July and be safe. Our freedoms truly began on July 4, 1776, as we declared independence from Britain. We have and we will continue to fight to maintain the freedoms that we have been blessed with. God Bless America!

