The monthly newsletter of America Building Products

The ABP Update

Keep An Eye Out For Spring!

Facts to Consider

Here are some statistics for the Year 1919:

The average life expectancy for men was 47 years. Fuel for cars was sold in drug stores only. Only 14 percent of the homes had a bathtub. Only 8 percent of the homes had a telephone. The maximum speed limit in most cities was 10 mph. The tallest structure in the world was the Eiffel Tower. The average US wage in 1919 was 22 cents per hour. Sugar cost four cents a pound. Eggs were fourteen cents a dozen.

Coffee was fifteen cents a pound.

The American flag had 45 stars.

ABP Birthdays

Bert Fick	2/08
Gerad Culley	2/18

Many of us are in a good mood this week since the Kansas City Chiefs are now officially the football World Champions. Their slow start kept us all in suspense but, as they have in all three postseason games, they came back and won! Congrats Chiefs for a great year and giving us a lot of entertainment!

We just finished our fiscal year at ABP and thanks to all of you, it was a successful one! However, we have had a shadow hanging over us these past five months with three sudden deaths of associates employed at ABP. We have shared with you the two previous deaths of Gina Troesser and Al McAdams but now we must inform you that Shaun Cooley, our warehouse and shipping manager of 21 years, has passed from complications created by his ALS diagnosis from earlier this year. Shaun was only 43 years old and survived by his wife Tammy and three children. Shaun was liked by all and had a very happy-go-lucky positive attitude. You could not meet him without liking him. He was an avid sports enthusiast and was a starter on the Jefferson City Jays 1993 state championship football team. Shaun will be missed by all. We want to wish the best to all of his family and friends during this most difficult time.

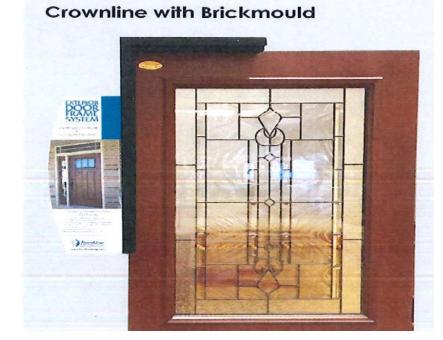
As most of you have heard, a large price increase is approaching on interior moulded and flush doors. 25% on hollow core, believe it or not!!!! 15% on solid core so be sure to protect yourselves by informing your customers in advance. New pricing will be out within the next week. The last day to order at old prices is this week Friday. There will also be a more modest increase for exterior units .

As we have mentioned in past newsletters Kitchen Kompact's new DWhite is now in stock and our initial sales are off the charts. We have actually had trouble keeping enough inventory but are catching up now. Be sure to get your display updated by asking your ABP rep for details.

Your ABP rep also has a new Frontline exterior aluminum cladding display available. It's comprised of a point of purchase sign and a two piece L-shaped frame that fits over the top of a door slab display. Check out the back of this newsletter for more details.

Hopefully only one more month of potentially snowy weather and spring will be right around the corner. Thanks again for all of your support and let's get ready for a terrific spring!





Cladding Point Of Sale Display

Available colors: White Black

This display attaches to any 1-3/4" door slab you already have in your showroom.

See your ABP rep about adding this to your display area today!