

The ABP Update

Be Thankful For Your Blessings

As we enter November we feel a need to stop and reflect on the positive aspects of life and the wonderful relationships we develop through the years of doing business with you. Good times come and go and we can only hope that we continue to learn from our experiences and relationships with all of you as customers and friends. As most of you know we lost Gina not too long ago and the pain of her loss still prevails. We also lost Al McAdams

a few weeks ago from complications that began after a somewhat minor car accident. Al was our southwestern Missouri outside sales rep and covered northwest Arkansas, south-eastern Kansas, parts of northeast Oklahoma and southwest Missouri. Those of you that worked with Al know all too well what a great man Al was. We have heard many kind words from many of you who enjoyed working with Al. All of us at ABP feel the same way. Al was a true gentleman and a very kind man. Al did a great job for ABP and he will be sincerely missed by all of us. We wish his family peace of mind and great memories of their time with Al. They are in our prayers.

cabinets are now the largest preferred cabinet in the industry. Kitchen Kompact spent a lot of money and time in perfecting every aspect in bringing the new DWhite shaker cabinet to the market. Contact your ABP rep to help get you started in promoting this no-brainer product offering.

Speaking of new products, we want to remind you that ABP now has the new LYNDEN DOOR moulded and flush veneer door line in stock. We started purchasing Lynden Doors in June so we are around 80%-90% converted to Lynden. The door designs are identical but the quality difference is huge. A more defined skin with little or no imperfections along with a heavier door due to the extra large top and bottom rails and lock blocks gives the Lynden door a superior look and performance when compared to all of its competitors. Please check out the back of this newsletter for more details.

ABP Birthdays

Cyndi Jinks

11/28

As we move forward we want you to know that we have hired a new sales representative to cover the southwest market that Al covered. We have also hired a new cabinet salesperson. We are very excited about the possibilities ahead.

The new addition of Kitchen Kompact's DWhite is now in place at America Building Products. We have literature, sample doors and a display program to help kick off this new highly-anticipated product offering. White shaker

We must let you know that we have had some price increase notifications from some suppliers. So far doors and glass products seem to be leading the way. We will keep you up to date on the details but exact dates and amounts have not yet been given.

Winter is close so try to stay warm. The fall colors are starting to show. Thank you all for your continued support and have a wonderful Thanksgiving with your family and friends.

Joke of the Month

Anyone have plans to go somewhere and stare at their phone this weekend?





Features & Benefits

Lynden Door is committed to manufacturing the highest quality door possible. This philosophy is carried through the process from purchasing components to the finished product. Listed below are just a few of the features that add REAL value to the customer

- All door skins are pre-graded before manufacturing. This process helps eliminate face problems in the field.
- Wide top and bottom rails on all doors. This is standard on Lynden doors and differentiates us from the competition.
- Flush hollow core doors feature more paper than most competitors. This adds structural integrity to these doors and helps reduce wavy surfaces.
- Two lock blocks in all book edge doors. This provides better structural integrity and flexibility.
- 3" wide particleboard lock blocks. This width combined with a wider stile gives you full blocking for a typical 2-3/4" backset cylindrical lock and more stability on 2-3/8" backsets.
- Birch & Red Oak four door bifolds are pre-graded before manufacturing into matching sets.
- Molded bifolds come standard with a flush back. They are acclimated with each other for 48 hours prior to manufacturing. This virtually eliminates warpage due to unbalanced construction yet provides cost benefit to the customer.