

# The ABP Update

## New Selling Opportunities!

### ABP Birthdays

Charlie Fick	9/01
Dave Johnson	9/08
Darren Scheppers	9/08
Andrew Verhoff	9/11
Gina Troesser	9/16

### Humor of the Month



Welcome to September and oh how beautiful it is! Even better after having one of the most beautiful Augusts in recent memory. However we must stop and say a prayer for those not so fortunate in Texas and Louisiana. How horrible it is and has been for those folks. Our great country has been and will continue to work together to assist in every way possible to help relieve their pain. God Bless America!

Business is a little slower right now but we have already felt signs of revival. We remain upbeat for the rest of the year.

As we head toward fall we will reflect on some new products coming soon to ABP.

We have been analyzing our stair part offering and an obvious change is imminent. Hemlock is a lessening part of our stair business. After surveying the situation we feel that poplar stair parts will be a better choice than hemlock. Poplar is a hardwood and will paint much better than hemlock. Poplar can also be stained and many will stain poplar to emulate cherry. In addition to this, poplar is actually more economical than hemlock! Stay tuned for poplar stair parts as a stock item at ABP.

The next new item coming to ABP will be the new ARCHITECTURAL FIBERGLASS DOOR. Jeld-Wen will soon be out with the new fiberglass offering. ABP will have the initial kick-off meeting on September 18. Cherry and Knotty

Alder will be two new skins offered in the new line of fiberglass doors. Even more exciting is the fact that in the very near future ABP will be able to offer the new Architectural series of fiberglass doors PREFINISHED! More details to follow soon.

As we have mentioned several times in the recent past Kitchen Kompact is working out the details of a new white shaker cabinet line. Because of the complexity of choosing the right white color and finish, it has taken longer than originally anticipated to launch the new offering. Other factors have come into play that have contributed to the delay but they are good factors that should benefit all of us in the future. As of today the new white shaker line should be available in January 2018.

Yale Locks is owned by one of the worlds largest lock and hardware companies ASSA ABLOY. With that said, Yale now has the most advanced electronic lock offerings in the entire residential market. Their technology comes from their world renowned parent company which is for primarily a commercial grade hardware producer. One of Yale's offerings in the electronic locks is the Yale Real Living Assure Lock with Bluetooth. Obviously this is a wireless device but when comparing with competitors you find that Yale's Bluetooth lock is superior to all. Please check out the back of this newsletter for more details and call ABP for all your lock needs. Thanks for all you do with ABP!!

# Yale Real Living® Assure Lock® with Bluetooth®

Assure Lock Push Button with Bluetooth  
YRD416



Assure Lock Touchscreen with Bluetooth  
YRD426



Assure Lock Key-Free with Bluetooth  
YRD446



 **Yale Assure App**  
Use your phone to unlock your home and manage who has access, with the free app.



Lose Your Keys. For Good.™ Lock and unlock your home without the hassle of keys by rotating your smartphone and tapping the keypad, or with your 4-8 digit pin code. Forget lending keys; share digital keys with friends and family using the free Yale Assure app on your iOS, Android or Samsung Gear Smartwatch.

- View access history and battery levels, receive notifications, create pin codes and more all from your smartphone.
- Replaces your existing deadbolt in minutes with just a screwdriver and connects to the app in a few easy steps.
- Can be upgraded with a Yale Z-Wave or Zigbee Network Module to integrate into most home automation and security systems.
- Lock and unlock remotely, view access history and share access rights from your smartphone with most Z-Wave and Zigbee systems.