

The ABP Update

Looking Good in 2018

Thoughts on Aging

"Age is merely the number of years the world has been enjoying you."

Unknown

If you haven't grown up by age 50, You don't have to.

I hate it when I see an old person and then realize that we went to high school together.

ABP Birthdays

Jace Adams	1/06
Carlos Moreno	1/06
Wes Bowen	1/12
Bill Crede	1/22
Brandon Thompson	1/25
Liza Adrian	1/30

Happy New Year! Did somebody say global warming? When a bottle of ZingZang explodes in your car because of the cold, you probably are not too worried about global warming. Just saying.

It has been several years since I have been concerned about pipes on the outside walls of my home freezing but this year is one of them. Hopefully this will end soon but it is still early winter so hang on to your hats (and gloves), prepare for the worst and hope for the best.

With just nineteen work days in December we did not expect a great month but all said and done it was not too bad. We just hope January is not too brutal weather-wise. If not, we think it will be a decent month. I only bring this up because our year end is the end of January so we always hope for a good ending to what has been a very good year in 2017.

Next week is the nation's largest Home Builders Show in Orlando, Florida. Many of you will either be attending or have builders that will attend. With the economy continuing to improve and no signs of that changing, this year's show should be very well-attended by builders, retailers, wholesalers and suppliers who ultimately put on the show. ABP always has representation at the show and this year will be no different. We want to keep up with the industry's newest trends and products and this show is the

best at finding out what is new, what is coming and what the future of our industry might look like. It is a great show and I would encourage anyone associated with the building industry to attend. ABP is always trying to stay ahead of the curve and attending the show certainly helps make that happen. Next month's newsletter will reflect on some of the new trends and products that may be discovered at the show. For more info on the show please visit www.buildesshow.com/Home.

Several of our suppliers are showing highly anticipated new products. One of these is Kitchen Kompact's new white shaker flat panel design. Jeld-Wen will be showing at least two new products. One is the new Architectural Fiberglass series of entry doors and the other is the new DesignGlide Soft-Close barn door hardware ready to install with any standard 6'8" tall door. Afco Railings and Columns will also have some new items to show primarily in the railing offering. Afco will also have a new builder program that will be introduced this spring. It will consist of incentives to buy Afco railing and columns with the incentive going direct to the builder through ABP and the dealer. Check out the back of this newsletter to get information regarding Afco's winter buy. This will allow significant savings on Afco railing products in the near future. Thanks for your continued support and let's have a great 2018!!

Look for Upcoming Discounts on Afco Railing and Columns



THE 2017-2018
WINTER
BUY



AVAILABLE
IN SEVEN
BEAUTIFUL
FINISHES
**THAT
NEVER NEED
REPAINTING**

