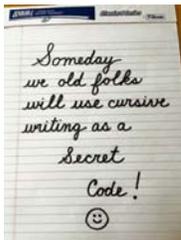


# The ABP Update

## New Options in Exterior Doors

### Joke of the Month



### ABP Birthdays

Brennan Ellis	3/03
Kevin Brazil	3/03
Wes Carter	3/09
Steven Bond	3/12
Tim Haukap	3/16
Jerry Jinks	3/17
Wes Scheulen	3/22
George Harris	3/23
Al McAdams	3/25

In like a lamb out like a lion? Oh well, it's not like we can control the weather unless you are a climate change advocate who believes we can change the weather. Whatever happens the media will let us know why and what we should do about it.

February was an okay month for ABP. This time of year is very unpredictable because of the weather but the business climate is still very positive as far as we can see. Most all economic indicators are positive so we are preparing for another good year. As we have mentioned in the past ABP continues to update everything that we do including machinery, technology, quality control and hiring the best personnel that we can find. Our goals are and always have been to be the best supplier of millwork and building materials you have. It is a moving target and a project in motion but our commitment to improve is unwavering.

ABP will be very focused this year on exterior door products. Updated machinery and new offerings will lead the way for improved sales for all of us. More information will follow soon on our new endeavors regarding exterior door products.

Just to give you a hint about one of the new products coming will be our ability to provide a much broader offering in custom glass. Whether it be leaded, sketched, sandblasted or glass with optional colors, we will have it all. You and

your customers will literally be able to design your own unique patterns to give a personal touch to each entry system. Stay tuned. This should be fun!

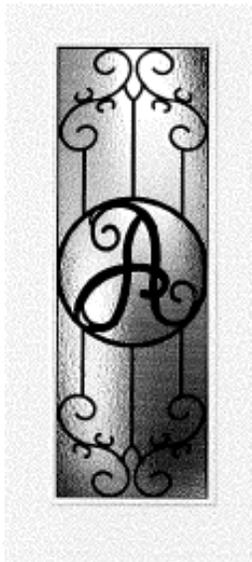
Frontline Manufacturing has offered garage door frames for several years but for some reason they have not taken off in our market. They make so much sense to use that we are baffled about why we have not sold more. Country-wide Frontline tells us that this is one of the few markets that the garage door frames have not prevailed. ABP will soon be showing all of you the advantages and ease of installation of these garage door frames. They simply are a better "mouse trap" than the product your builders are using today. More will follow soon.

Some news from Koch & Co. reveals that the FORMANEK door will be discontinued. For those of you who are not familiar with this door it is the steel or fiberglass door with a raw wood interior. While it had successful sales for years, its popularity has waned. Thank you for your past orders of the FORMANEK door.

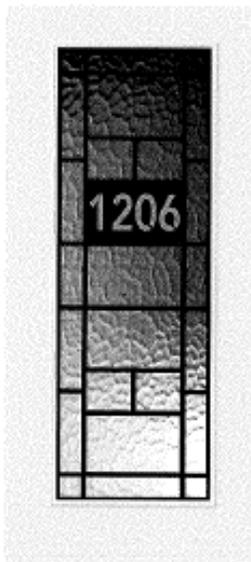
Please view the back of this newsletter for a sneak preview of just a few of the new possibilities for glass inserts coming soon from ABP.

Spring & March Madness is in the air! Thanks for all your support!! Enjoy the season.

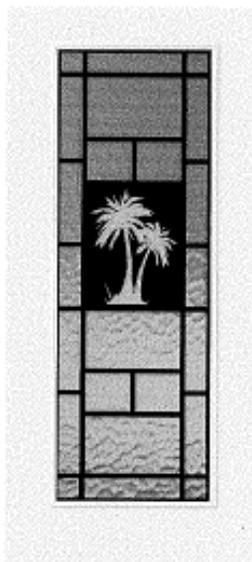
# *Here's a small sampling of the custom designs available for exterior doors*



Monograms



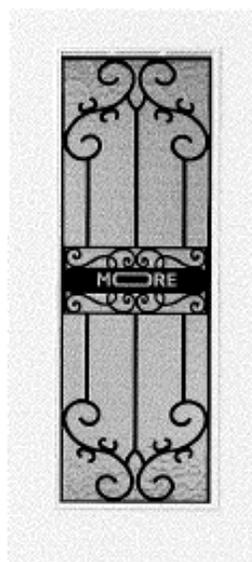
Addresses



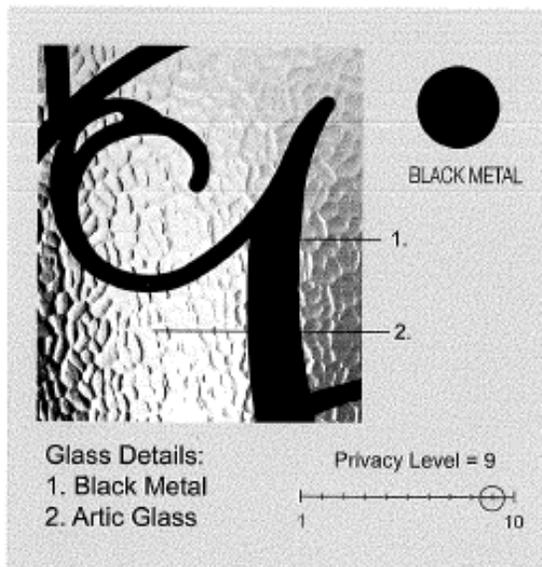
Graphics



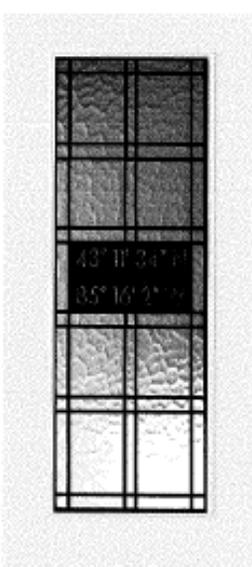
Welcome



Logos



\* Metalist units contain black bumpers



GPS Coordinates



Messages



Personalized Names

*You are only limited by your imagination!*