

The ABP Update

Take A Look At These New Products!

Joke of the Month

I asked my grandpa, "After sixty-five years, you still call Grandma darling, beautiful and honey. What's the secret?"

He said, "I forgot her name five years ago and I'm scared to ask her."

ABP Birthdays	
Artie Buschjost	10/24

Fall is here and the Royals and Cardinals are not. Oh well, at least they stand for the National Anthem!

We think that business will stay steady. We did have a little slower September with only nineteen business days. Quoting is still busy and that usually means orders will follow. We just hope that the tariff uncertainty does not scare people from pulling the trigger on buying, building and/or remodeling. Please be careful when quoting so you do not get caught with untimely price increases.

We have been talking about the new Kitchen Kompact white shaker cabinet for a very long time and we are still talking. We believe it will be available in the next several months. Please be sure to make plans for a display of some sort showing the new white cabinet offering. Kitchen Kompact is closely studying this new offering of painted cabinets. It is the first in their history and they want to be sure to get it right because once they have perfected the finish they may have the future option to duplicate the formulation in other colors. ABP will soon be promoting a display program to show the new white option as well as the rest of the stained offerings so please think about what will fit in your showroom. We expect the new white to be a big hit especially at its very competitive price point...possibly the most competitive white in the entire market.

Last month we featured the new Sure Rock prefinished fiberglass exterior door unit on the back of the newsletter and we want to remind you

that these units are in stock now at ABP. You cannot find a better-looking prefinished fiberglass door unit at these prices anywhere! We are still waiting on color chips so ask your ABP rep to put some aside for you. Again these units have ball bearing hinges, adjustable sills, composite frames and brickmould and are prefinished. All of this at \$535 for a Craftsman design with leaded glass!! Put one on display and watch them go out the door. You should be able to make at least 30 margin points!! What are you waiting for??

ABP is now a ViWinTech vinyl window and door distributor. We still have Ellison and Jeld-Wen but with varying lead times we have found that ViWinTech has remained consistent with a two week turnaround. Even painted color options are only out about four weeks. ViWinTech has become one of our fastest growing product lines and we encourage you to check them out. We are featuring the 2100 Series on the back of this newsletter. The 2100 is the top line with many features and benefits that will more than compete with all other brands. The quality will bring customers back as repeat customers for years to come. If price is the most important factor then the 1150 series may be right for you without sacrificing quality. Whichever fits your needs best, ViWinTech is a quality product that you will not be disappointed in. They are manufactured right here in the Midwest. Please check out the back of the newsletter to learn more.

Thank you for your business!

2100 Window Features

FEATURES AND BENEFITS

- Fully welded frame and sash corners assures strength, durability and years of trouble-free service in the home
- Designer composite cam locks and keepers provide security and performance that exceeds metal / zinc locks
- 3/4" insulated glass is standard with many glazing options available
- Positive interlock at meeting rail for added security and structural integrity
- Heavy duty weatherstripping on frame and sash for protection against air and water infiltration
- Time tested maintenance free constant force coil balances designed for years of smooth, easy sash operation and never needs adjustment
- Solid vinyl warranted against rotting, rusting, cracking, warping, pitting, corroding, peeling, blistering and color failure
- Patented Integral J Channel aesthetically conceals siding and eliminates the need for snap-in accessories
- Integral, pre-punched nailing fin for easy and accurate installation
- Molded-In sash lift rail for easy operation
- Standard PVC colors include white, tan and clay with a variety of optional exterior colors available
- Sashes tilt-in for easy cleaning
- Available in a variety of window styles and matching geometric shapes
- DH, SH, SG, TLG, PW and Geometrics all have matching exterior profiles



Single Hung 2100



Double Hung 2100

