

The ABP Update

Looking Forward to 2019

Joke of the Month

Getting Older....

1. My goal for 2018 was to lose 10 pounds. Only 15 to go.
2. Ate salad for dinner. Mostly croutons & tomatoes. Really just one big round crouton covered with tomato sauce. And cheese. FINE, it was a pizza.
3. How to prepare Tofu: Throw it in the trash. Grill some meat.
4. I just did a week's worth of cardio after walking into a spider web.
5. I don't mean to brag, but I finished my 14-day diet food in 3 hours and 20 minutes.
6. A recent study has found women who carry a little extra weight live longer than men who mention it.
7. Kids today don't know how easy they have it. When I was young, I had to walk 9 feet through shag carpet to change the TV channel.
8. Senility has been a smooth transition for me.
9. Remember back when we were kids and every time it was below zero outside they closed school? Me neither.
10. I love getting older. I learn some-

ABP Birthdays

Jace Adams	1/06
Robbie Forck	1/07
Scott Pickett	1/08
Bill Crede	1/22
Brad Finn	1/24
Liza Adrian	1/30

Happy New Year to all! We hope that you had a wonderful holiday season!

As we look back at 2018 we notice that there were many ups and downs during the year regarding the economy but sales continue to be positive. We feel that there are just too many variables coming into 2019 to predict anything that we would feel confident about. However if things like tariffs, immigration issues, interest rates, etc. work out then the potential is there to have a very upbeat 2019. Much will depend on Americans' perception of the state of the USA and its economy. Let's hope they do their own homework and do not depend solely on the media who appears to be promoting their own agenda. Unfortunately "fake news" is all too real!

Looking forward we want to mention some changes in our supply chain. ABP is a distributor of ViWin-Tech Vinyl Windows and Doors. We still distribute Ellison Vinyl Windows and Doors as well as Jeld-wen Windows and Doors. By finding multiple suppliers of these products, we can confidently supply windows that meet the quality and choice expectations that our customers expect while maintaining timely delivery schedules. Please continue to call us with all of your window and door needs!

LJ Smith Stair Systems has been purchased by a holding company that owns other stair companies as well. This merging of stair companies should give us better lead times at

more competitive pricing on many items. LJ Smith has already told us they expect these outcomes to become apparent very soon.

ABP has always stocked LE Johnson pocket door hardware and frames. The 2700 Series set-up frames are the most popular pocket door frames in our market today but we also stock the heavier duty 1500 series which happens to be LE Johnson's biggest seller nationwide!! You might wonder why. There may be a misconception that it is harder to install because the 1500 frame comes KD. Time studies from LE Johnson show that installation time for the 1500 series versus the 2700 series are virtually the same. Of course, the first time a builder uses the 1500 it will take longer due to an installation learning curve. Once this learning curve is overcome, the installation time is basically the same. Realizing this fact, your customer would certainly prefer the 1500 knowing that it is a heavier duty product in the rollers, track and metal clad studs. You get all of that additional value for only pennies more! ABP is willing to work with you and your frequent users of pocket door frames to help them see the difference by giving them a 1500 series frame to try. This is a limited offer so see your ABP rep to discuss this opportunity. Please see the back of this newsletter for more details on the 1500 KD pocket door frame.

Thanks again for a great 2018 and we look forward to an even better 2019!

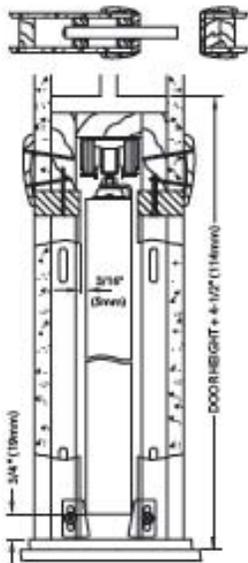


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1500

Commercial Grade Pocket Door Frame
 for 1" to 1 3/4" Thick Door to 125 lbs. or 200 lbs. (2" x 4" Stud Wall)



THE SPACE SAVER

An easily assembled, structurally strong pocket door frame. Designed for the builder or do-it-yourselfer. Provides a space saving opportunity while still assuring privacy. Pocket doors do not need "swing" room to save valuable floor space.



Available for all standard doors from 2/0 X 6/8 to 5/0 X 9/0 or an all-purpose frame that can be cut down for any smaller sized door.

1500 Pocket Door Frame Features

STRONG STIFFENERS

Split jamb and stud uprights have full steel sides and backs to provide maximum rigidity for wall material and restricts nails from penetration into pocket. Slots allow room for easy nailing of trim stops.

SELF-ADJUSTING FLOOR ANCHORS

Long vertical fingers slide into split studs. This allows for settling of floor without disturbing horizontal alignment of and header and track. Plates can be nailed or cemented to floor. *NOTE: 1 3/4" doors require 1575 Adaptor Kit.

REMOVABLE TRACK

Track has keyhole slots for easy removal without tearing out walls. Box design prevents rollers from jumping track. Convex rails provide one-point wheel contact for smoothness and dirt traps for free rolling.

TRICYCLE HANGERS

Tri-design insures all wheels carry weight equally. Smooth rolling, balanced wheels ride with minimum friction on convex track rails. A "flip-of-a-clip" separates hangers from doors for easy door removal. The 1500 uses a 1" diameter wheel.

Track and Hardware Components



OPTIONAL 1125 HANGER

For doors up to 200 lbs. Ball bearing wheels provide smooth, quiet, easy operation of heavy doors.



Compatible with optional 1060 Soft Close Assembly



See online at: www.johnsonhardware.com/1500.htm

