

The ABP Update

Looking Forward To A Successful 2019!

Joke of the Month



ABP Birthdays

Bert Fick

2/08

Hopefully all of you are thawing out by now and getting excited about the upcoming spring season! I know it is too soon to wish winter behind us but it does not hurt to dream about the longer days and warmer nights barbecuing and just being outdoors.

Lots going on these days in the millwork industry and beyond when considering tariffs, worldwide supply chains, the oil industry, changes in supplier corporate ownership and the effects on our bottom lines. Keeping up with current prices is a nightmare in itself let alone trying to keep up with who owns who and what ramifications these changes may create in the marketplace. With that said we want to assure you that ABP is diligently studying all the factors that come into play when deciding which suppliers will best serve us & you. 2018 was a good year for ABP and it was a year of investing in our future with machinery, personnel, technology, etc. One of the more exciting new investments has been our acquisition of two new CNC machines. This spring we will open our doors to you to show what some of this new technology can bring to the table in supplying you with superior millwork products.

This is the time of year that the NAHB national show for home builders is going on in Las Vegas. Hopefully many of you will be attending. It is a great time to see what is new in our industry. There will be over 1,000,000 square feet of show-

room full of building-related products from all over the world. The kitchen and bath industry is included in the show so there will be lots to see.

Speaking of cabinets we want to remind you of the new line of white cabinets that will be introduced at this year's show featuring the new DWhite shaker flat panel cabinet from Kitchen Kompact. Please look up Kitchen Kompact in the booth listings at the show and go by to see the new offering. We do not yet have an exact roll out date but it will be this spring. Pricing will become available at the show in Vegas. The NAHB Show will start on February 19 and end February 21. Kitchen Kompact and ABP have had a very successful relationship for many years and we believe that the new DWhite will be a major hit. We do want to remind you that Kitchen Kompact's price increase takes effect on February 15. Every supplier that we deal with has had price increases in the last 3 or 4 months but this is the first increase from Kitchen Kompact in 4 years. Kitchen Kompact is simply a GREAT VALUE and with the addition of DWhite we believe we have the whole package.

To help you grasp the entire offering from ABP for 2019 we have printed the logos of our main product lines on the back of this newsletter. Please use it as a guide for the coming year.

Thanks again for a successful 2018 and we look forward to an even better 2019!



America Building Products

Shop all our brands in 2019!

A'vant™
Beautiful STONE Vanities

plastpro

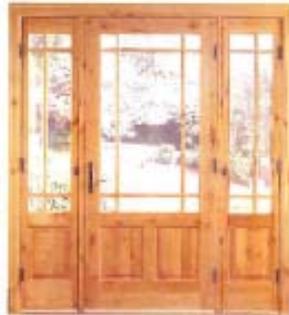
Endura
DOOR COMPONENT SYSTEMS

JELD-WEN
WINDOWS & DOORS

woodgrain millwork™
at home - naturally

Ellison
WINDOWS & DOORS

Enclose Existing Porches
PGI Eze-Breeze SLIDING PANELS



L.J. Smith
Stair Systems

IDP
INTERNATIONAL
DOOR PRODUCTS, INC.
K2A-Series Adjustable

KITCHEN COMPACT

Merillat

V.I.WINTECH
WINDOWS & DOORS

Koch Cabinets

ASHWORTH™
by Woodgrain Millwork

ODL

Yale

FORCE FIVE

Apex
URETHANE MILLWORK

Pre-Finishing

Koch & Co., Inc.

FrontLine
Bldg. Products
A Division of Bay Industries Inc.

Storm Doors by
Gerkin

H&G

TWP

VI INDUSTRIES
Dimensions
countertop collection

GLASS-CRAFT
DOOR COMPANY

AFCO
Columns and Railings
a Division of AFCO Industries, Inc.

ULTRA-FLEX
MOULDING

WOODFOLD
ACCORDION DOORS

AFCO RAIL SYSTEMS
(06/2017)