

The ABP Update

Joke of the Month

My mother taught me...
TO APPRECIATE A JOB WELL DONE. If you're going to kill each other, do it outside. I just finished cleaning.
RELIGION. You better pray that will come out of the carpet.
LOGIC. If you fall out of that swing and break your neck, you're not going to the store with me.
FORESIGHT. Make sure you wear clean underwear in case you're in an accident.
OSMOSIS. Shut your mouth and eat your supper.
CONTORTIONISM. Just you look at that dirt on the back of your neck!
STAMINA. You'll sit there until all that spinach is gone.
WEATHER. This room of yours looks as if a tornado went through it.
BEHAVIOR MODIFICATION. Stop acting like your father!

ABP Birthdays

Brennan Ellis	3/03
Kevin Brazil	3/03
Wes Carter	3/09
Steven Bond	3/12
Tim Haukap	3/16
Jerry Jinks	3/17
Matthew Ridenhour	3/19
George Harris	3/23
Al McAdams	3/25

Spring Cannot Come Soon Enough!

We were tired of this winter way back in December but it just keeps on coming. Regardless of our thoughts about this winter, March is here and this (hopefully) cannot last much longer. We are amazed how busy we are despite the inclement weather. Most signs still point to a solid 2019. There are just too many variables to get a solid feel for what is ahead.

Spring is almost here. In the last newsletter we mentioned that Kitchen Kompact was getting closer to having their new white shaker series ready for spring. However, they have decided to delay the introduction until October 1 of this year. We know, we know, we know this is not the first delay but when realizing the potential volume of the new DWhite shaker, they knew that the initial stock orders alone could put them in a situation to have extended lead times so it was decided to add on to their facilities to make room for inventory to cover the initial volume that is anticipated. We are sorry for these delays! However we do have an alternative. Koch Cabinets have come out with a new series of cabinets called Midland. The new Midland series is also a flat panel shaker design that comes in three colors, one of which is white. The pricing is in the same ball park as the new KK DWhite so if you are looking for a competitive white shaker, we have the answer. We will not be stocking the Midland white so allow for three to four weeks lead time. We will try

to get out door samples soon so see your ABP rep if you are interested.

Jeld-wen Corp has just come out with a new vinyl window offering for colors. The new finish is called Finishield. The new Finishield color technology is now available on new vinyl window and patio door orders. Finishield was developed in response to your expressed needs for increased performance, durability and shorter lead times for color specified products. Finishield is an alternative not only to paint but to co-extrusion or multi-layer extrusions as well. Performance testing shows improved abrasion resistance, less heat gain, reduced surface oxidation and a smoother more consistent texture and sheen when compared to co-extrusion or paint color solutions. Jeld-wen is the first manufacturer to offer a laminated color solution on a nationwide, multi-product platform basis. A four to five week lead time is required and the existing colors will remain the same.

Staying with colors, ODL now has added four new colors of enclosed, raise/lower/tilt blinds. The added colors are espresso, sand, silver moon and slate gray. See your ABP rep for new 2019 color catalogs.

As a spring promo Afco aluminum railings are offering a rebate program that will run from April 1 through May 31. Check out the back of this newsletter for more details.

Thank you for your business and keep wishing for warming weather! Eventually it will happen!

Spring is here! Now is the time to save with Aluminum AFCO-Rail.

On your Aluminum AFCO-Rail purchases from **April 1st to May 31st, 2019**, AFCO will rebate you back for every kit you buy:



\$2 PER RAIL KIT
ANY SERIES

\$2 PER POST KIT
3", 4" AND OTP



\$1 PER BALUSTER KIT
ANY STYLE OR HEIGHT



\$2 PER SERIES
125/225 KIT

Go to afcocolumnsandrailings.com/springrebate for further details and instructions on how to claim your rebate.