

The ABP Update

Joke of the Month

More Lessons From My Mother...

ENVY. There are millions of less fortunate children in this world who don't have wonderful parents like you do.

ANTICIPATION. Just wait until we get home.

RECEIVING. You're going to get it from your father when you get home!

MEDICAL SCIENCE. If you don't stop crossing your eyes, they are going to get stuck that way.

ESP. Put your sweater on; don't you think I know when you are cold?

HOW TO BECOME AN ADULT. If you don't eat your vegetables, you'll never grow up.

And From My Father....

JUSTICE. One day you'll have kids and I hope they turn out just like you!

TIME TRAVEL. If you don't straighten up, I'm going to knock you into the middle of next week!

CIRCLE OF LIFE. I brought you into this world and I can take you out.

ABP Birthdays

Darrin Pickett	4/09
Doug Eisterhold	4/12
Debbie Vaeth	4/14
Edgar Ortiz	4/20
Jen Brooks	4/21
Dave Brooks	4/25
Dave Delana	4/29
Evan Schroeder	4/29

Is Spring Finally Here?

Finally it is starting to warm up....but not dry up. I guess it is spring but we usually do not have as much moisture as we did this winter. We are hoping that we have a dryer spring so foundations can get poured. I think the wet ground is common in most of our markets. It may have slowed up a little but we feel fairly confident that the work is out there and when it does dry up it could get very busy.

ABP now distributes ViWinTech, Atrium and Jeld-Wen vinyl windows and doors. The newest addition has been ViWinTech and it is our fastest-growing line of vinyl windows and doors. With the success that we have had with that line, we feel that more growth is inevitable. When we first took on the ViWinTech line, they agreed to hold pricing for one year so we avoided the last round of price increases. Now we must have an increase. It is 7% across the board and is effective April 1, 2019, so please adjust your pricing accordingly.

On more news from ViWinTech, they have just announced that their new multi-track sliding door is now available and is called the GRAND VISTA. From 2-track bypass and pocket applications to 4 track bypass and pocket applications, they have it all. Sizes range from 2 panel 5' to 6 panel 20' either in a pocket or bypass application. A 1 panel 3' or 4' application is also

available in a pocket system. Heights available up to 8'. Stay tuned for more info as we get literature and more details on pricing and installation.

Just a reminder that the Afco Aluminum Railing Spring Rebate is still going on and will continue through the end of May. Please see your ABP rep for more details.

ABP has been distributing the Endura Z-Articulating Sill or Z-AC for a couple of years now. Without question it has been a very successful endeavor especially when weighing in on the fact that we have had practically zero call backs. The Z-AC should be our standard offering but it does not have enough exposure yet. It now has a track record and it is very, very good. We have a few door shops now that only use this self-adjusting sill from Endura. The results are in and the Z-AC Sill has been field tested and proven to outperform every other sill on the market even in imperfect conditions. Please check out the back of this newsletter to view and learn more about the Z-Articulating sill from Endura. Call backs are expensive and the fewer you have the happier everyone is including the homeowner, builder, dealer, distributor and manufacturer. Samples and displays are available.

Thank you for your continued support and let's have a great spring!

Try Endura's Z-AC Sill Today!

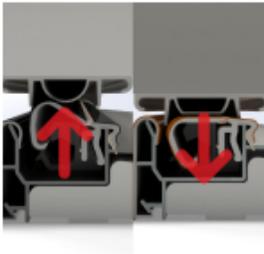
Z-AC™ WORKS

Z-AC WORKS IN THE REAL WORLD.

The next generation Z-Articulating Cap Sill™ has been tested and proven to outperform every other sill on the market, even in imperfect conditions, reducing the time and expertise needed to install a door unit, preventing performance issues that lead to door unit failure, and eliminating costly service calls. Stop settling for subpar door performance. Cut your costs and count your savings with Z-AC now.



WHAT DOES Z-AC DO FOR YOU?



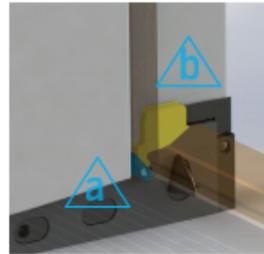
WHO HAS TIME TO ADJUST?

No adjustment needed. Ever. Z-AC's unique articulating cap (2), compensates independently, up or down, +/- 1/8" along the width of the opening to form a consistent seal with the Z-AC Door Bottom (1) and overcome variations in vertical margins.



TROUBLE IN THE STRIKE ZONE?

"Perfect" strike margins of 1/8" rarely exist on installed door units. The Z-AC Z-End Base™ (gasket stiffener) forms a high-performance seal on strike margins of up to 5/32" and continues to work even if margins reach 3/16" (when corner pad is present).



NO CORNER PAD? NO PROBLEM.

The Z-AC Z-End Base (3) provides basic protection from water infiltration by (a) blocking the path of the weatherstrip and (b) providing basic sealing of up to 1/2" above the cap. Endura recommends the use of the Simple Solution® Corner Pads, but rest assured that a door unit with Z-AC will retain a basic seal without them.



OUTPERFORMS ALL OTHER SILLS

Don't just take our word for it. Z-AC has been extensively tested and proven to outperform every other sill on the market. Even in real-world conditions where margins are wide and corner pads are missing, Z-AC delivers higher performance in protecting against air and water infiltration.

VISIT WWW.ZACSAVES.COM TO LEARN MORE ABOUT HOW THE Z-ARTICULATING CAP SILL CAN HELP YOU CUT YOUR COSTS AND SAVE MONEY.

