

The ABP Update

Outlasting the April Showers

Joke of the Month

TEN THINGS I KNOW ABOUT YOU

- 1) You are reading this.
- 2) You are human.
- 3) You can't say the letter "P" without separating your lips.
- 4) You just attempted to do it.
- 6) You are laughing at yourself.
- 7) You have a smile on your face and you skipped No. 5.
- 8) You just checked to see if there is a No. 5.
- 9) You laugh at this because you are a fun loving person & everyone else laughs at it, too.
- 10) You are probably going to show this around to see who else falls for it.

ABP Birthdays

Julie Berhorst	5/04
Jeff Jennings	5/08
Larry Berhorst	5/13
Sarah Huhn	5/18
Stanton Wolfe	5/23

It just keeps coming ... moisture that is! Wow! If April showers bring May flowers then this should be a beautiful spring.

As mentioned last month, getting foundations poured seems to be the big issue in our industry. We still feel that the market will be good when and if it dries up. Hopefully we can catch up this coming summer and fall and, with good weather, winter will be busy as well.

This month we will focus on our offering of exterior door products. ABP has experienced several consecutive years of growth in our exterior door department. A lot of factors come into play when analyzing the reasons for our growth. It starts with good people. Our exterior department has some very dedicated personnel that care about the end product that goes out our door. Our focus is to ship no product that does not live up to the ABP name. Next we have continued to improve our exterior door equipment. We now have two CNC router machines that prep both our frames and doors to tolerances that are tighter than the industry standards. As we move forward with this new technology, we are able to offer you more options without sacrificing quality. One example is the labor necessary to machine for multi-point locks. What previously took hours now takes minutes and yields outstanding results. ABP will soon have an open house for any of you that would like to see our new CNC machines.

Finally our product offering for exterior applications has grown and includes almost any possibility that your customer may dream up. Here are just a few of the more unique offerings: Fiberglass doors with skins that include mahogany, fir, oak, cherry, knotty alder and smooth for painting; flat panel steel doors with 2 panel, 3 panel and 1 panel configurations that match up with interior flat panel doors; prefinished fiberglass doors from either Jeld-Wen or GlassCraft; heavy duty prefinished steel prehangs available from GlassCraft that are 100% thermally-broken on both the frame and door; IWP doors from Jeld-wen in both prefinished fiberglass and wood, some of the finest examples of quality mill-work in the world.

The above list certainly does not cover everything we offer but you can see that we are very serious about taking care of all your exterior door needs from your stock to special orders. As a complement to the beautiful doors we offer, we must remind you that ABP has the very best frame system offering with the Endura Frame system. Every exterior door unit that leaves our shop with the Powered by Endura label comes with installation instructions and warranties that ensure the homeowner that they are getting the finest performing exterior door unit available. Please see the back of this newsletter to view some of the features of the Powered by Endura System from ABP.

Endura Frame Parts

Performance Standard 

The Highest-Performing Components: *For a Superior Performing Door System*



- COMPONENT 1: Z-Series Sills**
Z-Series Sills provide the best combination of performance and value. Features include:
1. Proven in the field
 2. Blocks water and air infiltration
 3. Built to last with all-composite substrates
 4. Modularity for savings and flexibility



- COMPONENT 2: Ultimate Astragal**
The Ultimate Astragal has a floating three-point seal that resists damage because the seal is lifted when traveling over the threshold. Features include:
1. Patented, retractable floating boot eliminates the failure of the rubber boot
 2. 4-way adjustable strike retainers

POWERED BY
ENDURA 
DOOR COMPONENTS MADE IN THE USA



- COMPONENT 5: Continuous Sills, Headers and One-Piece Mulls**
Endura's continuous sills, headers and one-piece mulls eliminate joints that allow water and air intrusion.
1. Parts are precisely machined to meet specifications and ensure a secure fit
 2. Provides superior strength
 3. Prevents racking & poor system performance



- COMPONENT 3: Weatherseals**
Weatherseals designed, engineered and tested to provide the ultimate protection from outside elements. Features include:
1. Offers more contact surface with door panel
 2. New Low Wick Weatherseals
– Absorbs 50% Less Water
– Available in PE650 & Simple Solution Pads



- COMPONENT 4: Door Bottoms**
Endura's Dual Bulb Door Bottoms offer a superior barrier against air and water. Features include:
1. Door bottom retains its shape and maintains tight contact with the sill
 2. Prevents intrusion of the elements while allowing comfortable door sweep