



## **Board of Directors Meeting Minutes Wednesday, December 19, 2018 @ 10:00 am**

**Board of Directors Members Present:** (Chairman) Fred Pezeshkan, (Vice-Chairman) Richard Grant, Jean-Pierre Garnier, Dudley Goodlette, George Ahearn, Richard Klass, Philippe Camus,

**Not Present:**

Louis Traina, Joe Paterno, Tim Durham, Stephen Wheeler  
Sean Callahan - Executive Manager of Corporate Business Operation

**Others Present:**

Jennifer Pellechio – Chief Operating Officer  
Jace Kentner – Director, Business & Economic Development Division  
Ahmed El – Culinary Accelerator  
Fred Krieger – Volunteer CPA

Quorum Present? Yes

### **1. CALL TO ORDER**

The meeting was called to order at 10:02 a.m.

### **2. APPROVAL OF MINUTES – October 17, 2018, EII Board of Directors minutes**

**A motion was made by Mr. Garnier and seconded by Mr. Goodlette to approve the minutes. The motion passed unanimously.**

### **3. EXECUTIVE DIRECTOR (County) & COO REPORT**

#### **a. EII Status Report**

#### **i. Good News – Naples & Immokalee**

Ms. Pellechio explained the current status of Naples and Immokalee. In Naples there are forty-nine (49) active participants for December. In Immokalee there are twenty-five (25) active participants for December. She also explained Woodstock's increase in sales and exploring opportunities in the future.

**ii. Member Companies by Facility**

Ms. Pellechio shared the December issue and explained how this is the official roster of the accelerators.

**4. OLD BUSINESS**

**a. BCC Meeting Recap – Return on Investment**

Mr. Pezeshkan explained the meeting discussion.

Discussion ensued.

**b. Clerk/County Reimbursement status**

Ms. Pellechio explained the Clerk/County owes an estimate of \$50K for FY19.

Discussion ensued regarding reimbursement status.

**5. NEW BUSINESS**

**a. Reappointments of Directors**

Mr. Pezeshkan explained that the bylaws dictates the annual meeting and the reappointments of Directors. Currently the board consists of eleven (11) Directors. The Executive Committee recommends reappointing all Directors for another year.

**A motion was made by Mr. Garnier and seconded by Mr. Goodlette to approve the Directors for 2019. The motion passed unanimously.**

**b. Selection of Officers**

Ms. Pezeshkan explained that that the executive committee made the following recommendations: Dick Grant, Chairman; Dudley Goodlette, Vice Chairman; Fred Krieger, Treasurer/Secretary; Jean-Pierre Garnier Richard Klass and Fred Pezeshkan to the Executive Committee and Jennifer Pellechio is the President per the bylaws classification.

**A motion was made by Mr. Garnier and seconded by Mr. Ahearn to approve selection of officers. The motion passed unanimously.**

**c. Accelerators Approval Process**

Ms. Pellechio explained that the county will no longer be involved in the review committee for new participants. The background checks are important. Staff will work together to develop a new set of protocols utilizing best practices for the accelerators.

Discussion ensued, comments regarding the applicant paying for the background check such as an application fee.

**d. Report from Board Mentors**

Ms. Pellechio explained that she was aware of a few mentoring sessions by the Board of Directors. She asked the members to share their experiences.

Discussion ensued.

**e. Report from Immokalee Staff**

Mr. El explained that exciting events and other things happening at the culinary accelerator. He went into detail about producing 1800 cookies for Taste of Immokalee and the Seminole Event for December.

**6. COMMITTEE REPORTS**

**a. Budget & Finance Committee - Mr. Fred Krieger**

**1. Financial Results for November 2018**

Mr. Krieger explained the November Financials.

**2. Audit Presentation January 9, 2019**

Mr. Krieger explained that the audit will be presented at the January 9, 2019 meeting.

**b. Planning Committee – Mr. Dick Grant**

Mr. Grant explained that the draft Business Plan was submitted. The next step is to continue the research of best practices for accelerators.

Discussion ensued.

**c. Fundraising/Marketing Committee – Mr. Lou Traina**

Mr. Pezeshkan explained this committee drafted a list of potential donors and are currently working toward the \$110,000 goal.

**d. Executive Committee – Chair Mr. Fred Pezeshkan**

Mr. Pezeshkan provided an update.

Discussion ensued.

**7. BOARD MEMBERS COMMENTS**

None

**8. ADJOURN**

The meeting was adjourned at 11:20 am.

Next meeting scheduled for January 9, 2019 @ 8:30 am (Special Meeting – Audit Presentation)

*Minutes reviewed and approved by Secretary Richard Grant.*