LCS *Reports*

On-line reporting of Local Content performance

Overview

Following substantial capital investment, and built on extensive experience developing customised Local Content reporting models and spreadsheets for a range of prominent public and private sector clients, Local Content Solutions has launched **LCS** *Reports*: *quite possibly the single most significant step forward in Local Content reporting to date.*

LCS *Reports* is an on-line, multi-user, software tool, readily configured to regulation and strategy for Local Content/ICV/Industrial Benefits. With its hierarchical structure, aggregated data, high quality dashboard, and in-built model to convert Local Content data into a measure of economic impact, **LCS** *Reports* is suited to any organisation wishing to cost-effectively track, evaluate and report on its Local Content performance down multiple supply chains.

For a **demonstration** or to find out how readily the tool can be aligned with your organisation's objectives for Local Content, please contact **mwarner@localcontentsolutions.com** or see **www.localcontentsolutions.com** for a short video of the tool's capabilities.
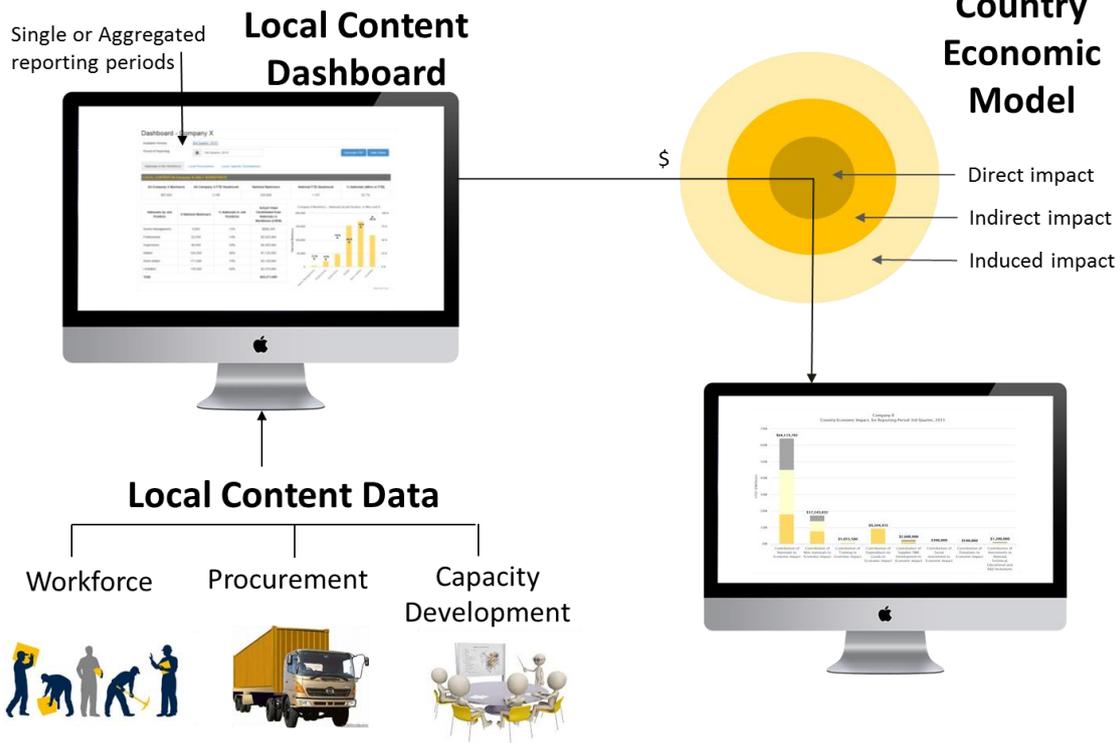
Benefits of LCS Reports

1. **Rapidly configured** to match local requirements for Local Content reporting, and provides highly visible assurance of regulatory and customer **compliance**.

2. Generates rolling data on **actual** Local Content performance, providing **powerful evidence** for governments and companies to engage in formulating **optimal** and **realistic** Local Content regulation, strategy and targets.

3. In this time of depressed markets and public sector austerity, LCS Reports is one of the most **cost-effective**, **fastest-to-implement** and **impactful** Local Content instruments that a company or regulator could chose to deploy.

4. The choice of Local Content metrics within the tool maximises use of **readily available data** on workforce and procurement, avoiding the need for expense to change in-house IT systems.

5. **Reduces the time and human resources** needed to gather and verify Local Content data across organisations by providing a platform for contractors and sub-contractors to enter workforce data directly on-line (no more spreadsheets by email).

6. Provides **data security** by controlling precisely who can see what information (see Appendix)

7. The **high quality dashboard** demonstrates performance across all the main metrics of Local Content: jobs, hours, gender, spend by vendors, spend by domestic origin, training, sustainability, capacity development, value to economy.

8. Contains a built-in **Country Economic Value model** calibrated to the domestic economy, which monetises the Local Content performance data through an automatic calculation to generate total $ value of Local Content both *contributed to* and *retained in* the county's economy.

9. **Drives improved Local Content performance** over time across company operations and multiple contractors.

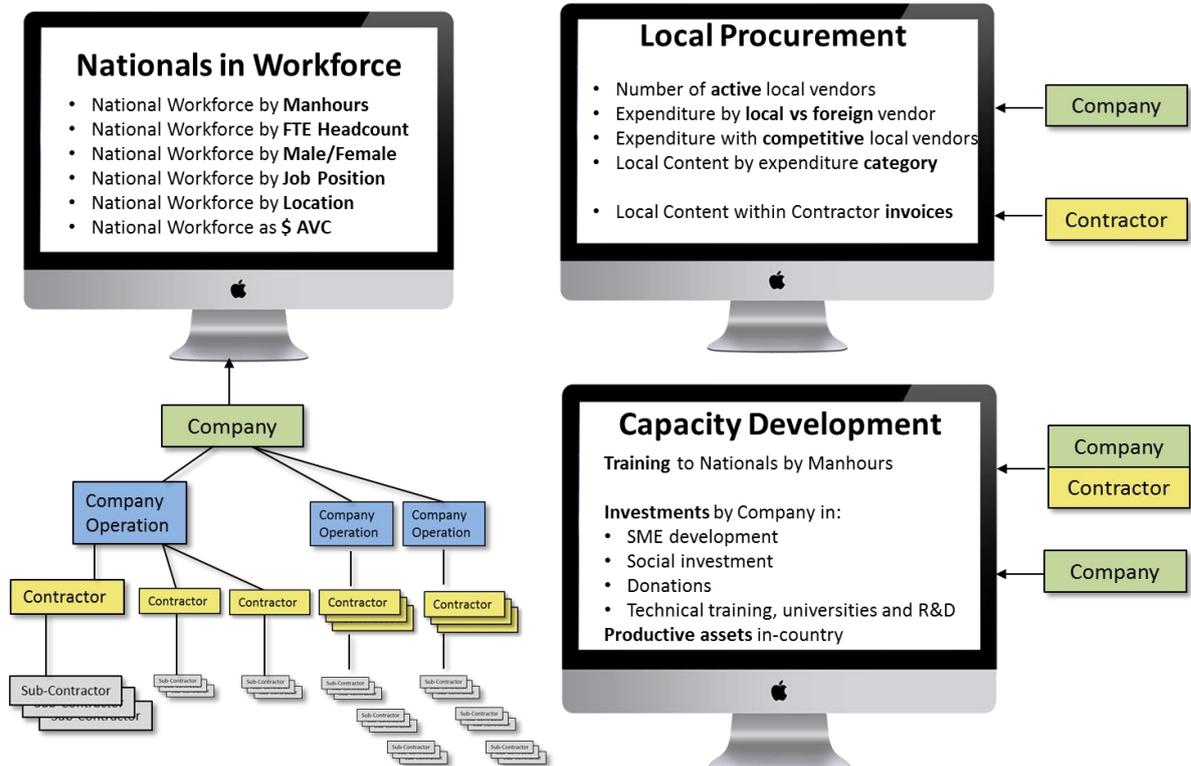**On-line reporting of Local Content performance**

Single or Aggregated reporting periods

Local Content Dashboard

Country Economic Model

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Direct impact
Indirect impact
Induced impact

Local Content Data

Workforce   Procurement   Capacity Development

On-line reporting of Local Content performance

Nationals in Workforce

- National Workforce by **Manhours**
- National Workforce by **FTE Headcount**
- National Workforce by **Male/Female**
- National Workforce by **Job Position**
- National Workforce by **Location**
- National Workforce as **$ AVC**

Local Procurement

- Number of **active** local vendors
- Expenditure by **local vs foreign** vendor
- Expenditure with **competitive** local vendors
- Local Content by expenditure **category**

- Local Content within Contractor **invoices**

Company

Contractor

Company

Company Operation

Company Operation   Company Operation

Contractor   Contractor   Contractor   Contractor   Contractor

Sub-Contractor   Sub-Contractor   Sub-Contractor   Sub-Contractor   Sub-Contractor   Sub-Contractor   Sub-Contractor   Sub-Contractor

Capacity Development

Training to Nationals by Manhours

Investments by Company in:
- SME development
- Social investment
- Donations
- Technical training, universities and R&D

Productive assets in-country

Company
Contractor

Company

APPENDIX   Security Features

Security of Personnel Data

1. **No personal data** is obligated from users in order to access the tool, other than a user name and password. For example, there is no data requirement for phone numbers, DOB, address etc.

3.   In setting up the tool, new users are provided with:
    a.   a **user name** able to be changed by the user to any set of unique characters.
    b.   a **password** able to be changed to any set of unique characters

4. In setting up new users, a higher level (ie Company Operation or Contractor) has the **option** to enter an **email address** for lower level users (eg Contractor or Sub-Contractor), and the lower level user has the option to delete or change this provided email address. An email address is recommended for communication between levels, but this information is not compulsory to access or use the tool.

Security of Local Content Performance Data

5. LCS Reports is a fully **on-line**, reporting system, with data submitted to a secure dedicated server managed by LCS Ltd and hosted by a professional fully-serviced hosting company the UK.   There is **no requirement for a Company to download any software applications,** Active X code or similar.

    This is Option #1.
    a.   Option #2 – Company may elect to set up LCS Reports on their own **in-house Server** and host the Data
    b.   Option #3 – Company may elect to set up an entirely **independent Server** exclusively for LCS Reports and the Data.

6. All data transmission uses **SSL encryption**, ie encrypted from User to Server

7. All data is **backed up nightly** to an entirely different Server, off-site from the primary Server

8. Any user can be **deactivated** by a higher level user.

9. Access to the whole client system can be **shut down** immediately on request.