

Shelly's Favorites Reading List!

READING list for personal Development:

****these are great for building belief and understanding areas that a person needs to grow in. They are novel/story form books and a fun read!!*

Books by...Chris Widener: - The Image - The 12 Pillars -The Angel Inside - Leadership Rules - Above All Else - The Art of Influence

****these are Leadership MUSTS!!! Always keep one on your nightstand!*

Books by John C. Maxwell

- Developing The Leader Within**
- TODAY MATTERS**
- 101 series**
- The 21 Indispensable Qualities of A Leader**
- Beyond Talent**
- Your Roadmap to Success
- Be a People Person
- Encouragement Changes Everything
- Dare to Dream
- The 5 Levels of Leadership
- Leadership Gold
- Life@Work
- Everyone Communicates Few Connect
- Talent is Never Enough
- The Difference Maker

****these help you understand the need to GROW and how to connect dreams, desires, skill, passion and discipline and learn how Successful behave*

Stephen R. Covey books:

- The 7 Habits of Highly Effective People**
- The 8th Habit**

****this book is just GREAT! It hits home with understanding that everything I do each moment will lead me down a path toward a destination. Planning, preparing, plugging away at the plan daily are necessary!*

The Principle of the Path Andy Stanley

****these are NETWORK marketers Must Have's! Everything you need to know is included in these 2 books. The Tape series should stay in your car until you listen to it 7 times in a row...then bring it out yearly to keep you fresh!*

Books/Tapes by Dr. Tom Barrett:

- Dare to dream, Work to Win
- Success Happens
- tape: Demystifying Success !!! *A MUST for all Consultants!!!*

****Truth is truth for all areas of life!!*

Proverbs (from the Bible)...**the whole Bible** (31 chapters for 31 days in a month)

****these Zig books are thought provoking and help you become EXCELLENT w/skills!!*

Zig Ziglar books:

- Better Than Good
- See You at the Top
- Embrace the Struggle
- Secrets of Closing the Sale

Books about Coach Wooden:

- Coach Wooden, The 7 Principles That Shaped His Life and Will Change Yours, by Pat Williams
- Wooden on Leadership, by John Wooden and Steve Jamison
- Coach Wooden's Leadership Game Plan for Success, by John Wooden and Steve Jamison

****this book is another Character/Integrity book*

9 Things a Leader Must Do, Breaking Through to the Next Level: by, Dr. Henry Cloud

****Rita is a must in your library! Learn to love life and laugh often!!!*

Laugh Your Way To Success Rita Davenport

Funny Side Up Rita Davenport

****this book was good to read to understand what can and will happen as you work with people and yourself*

Your First Year In Network Marketing Mark and Rene Yarnell

****this book is great for understanding working for someone or building financial freedom*

Rich Dad Poor Dad, Robert Kiyosaki

****this book is basically the Recipe ... Get connected, get set up, keep getting better... It's a great short read*

The Fifth Principle, Michael Clouse

THE GIFT Shad Helmstetter ***Features Arbonne...shares all the amazing benefits of being w/Arbonne*

Think and Grow Rich Napoleon Hill

The Slight Edge Jeff Olson **helps to become just a bit better!*

Monday Morning Choices David Cottrell **choices lead to consequences... great tips and helps*

The Tipping Point Malcolm Gladwell **10,000 hours... Practice makes perfect in anything we do*

The On Time, On Target Manager Ken Blanchard **time management helps*

18 Minutes Peter Bregman **time management helps*

Being the Best you can Be in MLM John Kalench **how to build a successful team starting with you!*

The Battle Field of the Mind Joyce Meyers **Everyone needs to read this book..*

The Price Of Leadership Charlie "Tremendous" Jones **Leadership.... an oldy and goody*

The Strength of Character (7 Essential Traits of a Remarkable Life" Charles Swindoll **if you don't have character then you don't...*

Time Management Winwood **time management helps*

Books by Dave Ramsey: **You can be a broke rich person....learn to manage your growing finances.*

-Financial Peace

-The Total Money Makeover

-EntreLeadership **Leadership!! Wonderful book*

SUCCESS MAGAZINE **great resources*

NETWORKING TIMES MAGAZINE **Inspiration and resources*

Next Generation Leader (5 essentials for those who will shape the future) Andy Stanley **SMART writer! Very insightful*

Leadership Above the Line Dr. Sarah Sumner

RESOLVED: 13 Resolutions for Life Orrin Woodward **FULL of great stuff... A very long book ... I have on my iPad to read often in bits and pieces*

The Extraordinary Coach (How the best Leaders Help others grow) John H. Zenger and Kathleen Stinnett

Simple Truths books: **All good to have on hand... short reads, learn alot, very inspiring*

212 degrees

212 degrees Service

Great Quotes from Great Leaders

Goals: The 10 Rules for Achieving Success

Sales Motivation

The Butterfly Effect

Courage does not always Roar

The Best Way out is Always Through an Enemy called Average

What's the Big Idea

Rock Solid Leadership

Blink, Malcolm Gladwell

Beyond Success Brian Biro

No Excuses Brian Tracy

The Power of Small (Why little things make all the difference) Linda Kaplan Thaler and Robin Koval

What Your Dr. May Not Tell You about PreMenopause John Lee M.D. **Learn about Women's health!!!*

What Your Dr. May Not Tell You about Breast cancer John Lee M.D.

Bioidentical Hormone Handbook Drs. Chris and Deanna Osborn www.thehormonehandbook.com

imarrriage Andy Stanley **Always work on your marriage!!!!*

Redeeming the Time With Your Husband Edwina Patterson www.redeemingthetime.org

Great Parenting Books:

Dare to Discipline

The Strong-Willed Child both by Dr. James Dobson

How to Keep your Kids on Your team... forgot the author

Shepherding a Child's Heart

Baby Wise

Toddler Wise

PreTeen Wise

The Five Love Languages Kevin Lehman...

Books suggested by others:

At Home With Success, Sandra Tillinghast

Building the Business One Day at a Time, Michael Clouse

Developing the Leaders Around You, John C. Maxwell

Excuse Me, Your Life is Waiting, Lynn Grabhorn **How to Build a**

Multi-Level Money Machine, Randy Gage

Prepare for the Wolf, Robert Roots

The E Myth Revisited, Michael E. Gerber I

The Hidden Messages in Water, Masaru Emoto

The Power of Intention, Dr. Wayne W. Dyer

The Tipping Point, Malcolm Gladwell

Toxic Success, Paul Perarsall

What Your Doctor May Not Tell You About Menopause, John R. Lee M.D.

Awaken The Giant Within Anthony Robbins

Big AI Series Tom Schreiter

A Year of Growing Rich Napoleon Hill
Bread Winner, Bread Baker Sandy Elsberg
Chicken Soup Collection Jack Canfield & Mark Victor Hansen
Choices Shad Helmstetter
Choosing Your Future Les Brown
Creating Affluence Deepak Chopra
Feel the Fear and Do It Anyway Susan Jeffers
Fire Up Jan Ruhe
Flip Flop CEO
Listening For Success Steve Shapiro
Living With Passion Peter Hirsch
Making Time, Making Money In Network Marketing Rita Davenport
Mach II With Your Hair On Fire Richard Brooks
MLM Magic Venus Andrecht
Never, Never Quit Mike Shields
Network Marketing Lifestyles Seeds of Greatness Denis Waitley
Spirit of Leadership F.C. Harrison
Seven Strategies of Wealth and Happiness Jim Rohn
Success Through a Positive Mental Attitude Napoleon Hill
The Greatest Opportunity In the History of the World John Kalench
The Greatest Networker In the World John Kalench
The Greatest Salesman In the World Og Mandino
The Popcorn Report Faith Popcorn
The Richest Man in Babylon George Clason
The Secrets of the Master Prospector John Kalench
The 17 Secrets of Master Prospectors John Kalench
What To Say When You Talk to Yourself Shad Helmstetter