

To Begin .. Squeeze pea-sized amount of Detox Wash in buckets for bubbles. Prepare hot washcloths.

Drop ½ tsp (small amount) of Detox Bath Salts into buckets before or during introductions.

- helps remove surface impurities
- contains lavender & grapefruit and turmeric

Welcome. Thank Guests. Thank Hostess.

Who has heard of Arbonne?

Ask: "if time and money were not an issue and you knew you couldn't fail... what would you do?"

Pass out a "dab" of Detox Gelee. Instruct guests to *massage into neck & shoulders or sore muscles*

- therapeutic gel, like BenGay but without the stink
- perfect for sore muscles/joints, sunburns, aches & hydrating the skin.
- contains sea plants that cool, VitaminE, moisturizes, & detoxifies (grapefruit, lavender, tangerine, & orange essential oils) also contains Green Algae and Shea butter

Sample the Rescue and Renew Face Mask here - give a little for the nose.

Explain the Dumb Game - just listen tonight and at the end I'll ask some questions and the one who answers the most gets to pick a product!



Arbonne Story: If you asked me that question __ years ago the last thing on my list would have been Arbonne. I was very skeptical and didn't think these things worked. I saw a lot of these people as pushy and crazy sales people! BUT -I gave in all those years ago and here I am still! I thought if my sister in law could do it then so could I.

What is Arbonne and what makes what makes our products unique?

- **Anti-aging & Wellness** company, founded in **Switzerland**, around for **over 35 years**
- In the **US, CANADA, UK, AUSTRALIA, NEW ZEALAND POLAND, TAIWAN** and **Germany in 2018**
- Products **made in the US** but follow **European guidelines**; strictest global standards
- **"Arbonne"** means **"beautiful tree"** & Our motto is **Pure, Safe, & Beneficial**
- **Vegan Certified** (no animal by-products, not tested on animals), **Paraben Free, & Gluten Free**
- **No artificial colors, flavors, sweeteners, fragrances,**
- **No petroleum by-products or mineral oil**
- **Botanically-based ingredients & Science** makes them **WORK!**
- **Clinically proven RESULTS.** No more product graveyard!

**Whatever we put on our skin can be absorbed very quickly. (think hormone, nicotine, pain patches they go ON and absorb IN)*

Arbonne is continuing to improve ingredient standards. Always making cleaner products!



Intro RE9 Advanced Skin Care System (Hand out Before & After Pictures to share)

Orange Stem Cells, Vitamin C, Peptides which smooth skin and lessen wrinkles

- Clean formula, GOLD standard, clinically proven to start working within 24 hours!
- preventative & corrective, improves skin health, dramatically diminishes the appearance of fine lines and wrinkles, restoring the skin's youthful appearance and protects the skin from further damage.
- PH Correct (adjusts to all skin types).

Smoothing Facial Cleanser: Hand out pea-sized amount to guests to wipe face clean

- deep cleans without stripping the skin no dry, tight feeling.
- citrus fresh aroma

Sample Here: **Genius Pads, or Cellular Renewal Mask, or Detox Face Mask**

Regenerating Toner: Mist into air to demo, 1-2 mists on the face, pat into skin

- corrects your PH balance so the rest of your products will work better
- closes pores, dissolves blackheads and improve skin firmness
- alcohol-free, uses witch-hazel instead (healing and gentle astringent)

Intensive Renewal Serum: Hand out pea-sized pump, do other side of face

- vitamin cocktail for your skin, feeds the skin nutrients, repairs cells, reduces redness and wrinkles, and moisturizes
- prevents and lightens age spots and scars

Cellular Mask: Papaya enzymes
Removes dead skin for smooth glow

Genius Pads: Exfoliate,
Promotes skin cell turnover
Brightens Skin

Reduces dark spots

Detox Face Mask: Oil pulling tech
to remove excess oil, rosemary oil
for moisture. French Pink Clay



Instant Lift Gel: a.k.a. “Model in the model/instant face-lift” Hand out pea-sized amount. Instruct guests to **apply to half the the face, rubbing up and back, and hold for a brief minute**

- short-term effects: feel the skin tighten, see it smooth out wrinkles, lasts about 5-7 hours
- long-term effects: peptides produce more collagen and elastin, skin retains its moisture and firmness

Corrective Eye Cream: Tiny dot onto ring finger, dab gently under and around the eyes

- eye area is thinnest skin with no fat around the area so it needs a special moisture
- reduce puffiness, lighten dark circles, smooth the skin and get rid of “crows feet”

Extra Moisture Day Creme SPF or Restorative Day Creme w/o SPF (on side with Lift Gel)

- protects the skin from UV rays, free radicals, and environmental damage
- visibly firms and gives you a radiant glow
- Not greasy (doesn't contain mineral oil), has stabilized Vitamin C and Orange Stem Cells

Night Repair Cream (on side without Lift Gel/Day Creme):

- our most luxurious product skin feels like velvet in the morning
- wash face at night and use night cream b/c your pores open up at night, and the skin is correcting, and regenerating while you sleep - promotes cell turnover and refined skin while it repairs and heals damage

Age Defying Neck Cream

*Neglected area, appears to age faster,
Firms, tightens, and smooths the appearance of wrinkles*

Sample **Primer** [here](#)



FINISH FEET — Pass out a **small scoop of Detox Scrub**

- essential oil blend with Grapefruit, Orange, VitaminE, Avocado & Passionfruit Seed
- exfoliates dry, dead skin & impurities, as well as hydrates for smoother skin
- can be used from neck down.

Instruct guests to **“towel dry feet when finished scrubbing”**

Pass out a **small squirt of of Detox Oil in one hand** **AND Detox Lotion in the other hand**. Tell participants to **smell each & rub together. Apply all over the feet**

- hydrates dry skin & smooths the skin's surface
- Contains grape seed oil, sesame oil, sunflower oil, and Vitamin E
- Lotion contains Shea Butter

Pass out a **small dab of Firming Body Cream** to apply on Arms, Legs, Belly, or “Trouble Spots”

- Great for repairing cellulite and stretch-marks
- Anti-Aging ingredients help restore collagen and elastin

Push tubs out of the way and Pass around **Genius Ultra** for guests to try. **Ultra Sound Technology - Skin is rigged like a potato chip - Ultra warms skin and uses ultra sound to deliver product deep into the layers of the skin. Giving our Anti - Aging products a massive boost!**



Nutrition Products

Our Vegan and Gluten Free certified products are developed with premium blends of vitamins, minerals, botanicals, antioxidants, enzymes, probiotics, probiotics for maximum product effectiveness.

NEW: Protein Snack Bar with 10 grams of Vegan Protein, 4 grams of fiber and only 5 grams of sugar.

Share and Sample here:

Protein Shake - with 20grams of Vegan protein made with Cranberry, Rice and Pea and/or
Energy Fizz Sticks with Vitamin B12, B6, antioxidants, Green Tea, Ginseng - YUMMO
Digestion Plus

4 options today for you:

1. Retail

- Prices are in the catalog, equivalent to department store products or nutrition store
- 45 day guarantee on everything

2. Preferred Client

- for the discount shopper, 20% discount all year
- \$20 fee for membership (similar to Costco- pay yearly to shop at a discount)
- \$150 retail on your first order (20% off this) = Free product



3. Consultant

- Switch gears a little bit - I have talked a lot about the products so I'll share a little about the business. If you're not interested - that's ok! I understand as I wasn't either at the party I was at. I wasn't too concerned about wrinkles, but I did worry about not having enough money to last the month! I was quite skeptical and did not want to be that pushy salesperson or be that girl! I also didn't have enough time or money. But my plan A wasn't working and we needed a plan B. Whether you need \$500 a month for gas and groceries or \$5000 to replace a full time income. If your plan A is not working and you need plan B - I would love to chat with you. It's really about having a couple of parties each week and I come along side you as you learn.

4. Host your own get together

- pencil in a date, **you get ____% off your order today!**
- Arbonne water bottle filled with samples for you to take home today!

Dumb Game Questions:

1. Where was Arbonne founded? Switzerland
 2. Does Arbonne test on animals? No - we are Vegan
 3. How many grams of protein in our protein shakes? 20
 4. How much does it cost to be a Preferred Client? \$20
 5. How much does it cost to be a Consultant? \$79
 6. What's the Arbonne car that you can earn? Mercedes.... explain levels quickly: DM: \$300 - \$1000
AM: \$1000 - \$5000 RVP: \$5000 - \$10,000 and the CAR
- Tie breaker question: What does an NVP make monthly?

