



Ridged Surgical Sterilization Container Rental Program

Wrap Scenario		Container Scenario	
No. of sets per month:	450	No. of containers needed to replace wrapped sets:	450
Avg. No. of times each set is processed per week:	4	Avg. No. of times each set is processed per week:	4
No. of sets processed per month:	7,200	No. of containers processed per month:	7,200
Hourly Rate(\$):	\$20	Hourly Rate(\$):	\$20
No. of minutes to wrap:	3	No. of minutes to place in container:	1
Labor to wrap:	\$1	Labor(1 minutes):	\$0.33
Autoclave Tape:	\$0.11	Disposable Filters:	\$0.40
Disposable Blue Wrap:	\$3.75	Disposable seals (2):	\$0.32
Disposable Cost:	\$0.09	Average Cost Per Container:	\$540
Cost Per Set:	\$4.95	Cost Per Set:	\$1.05
Time and Materials:	\$35,640	Time and Materials :	\$7,560
Total Monthly Cost (Wrap scenario):	\$35,640	Total Monthly Cost (Container Scenario):	\$20,166
		Rental :	\$12,606

Yearly Savings(\$)		Percentage Savings(\$)	
1st year Savings:	\$185,688	Percentage of 1st year Savings:	43.4%
2nd year Savings:	\$185,688	Percentage of 2nd year Savings:	43.4%
3rd year Savings:	\$185,688	Percentage of 3rd year Savings:	43.4%
4th year Savings:	\$261,324	Percentage of 4th year Savings:	61.1%
5th year Savings:	\$261,324	Percentage of 5th year Savings:	61.1%
6th year Savings:	\$261,324	Percentage of 6th year Savings:	61.1%
Total 6 years Savings:	\$1,341,036	% of Total 6 years Savings:	62.7%

Message

The Flex Rental Program is based on a 3 year rental commitment. At the end of the 3rd year, you have the options: Option 1. We reduce the rental by 50% for as long as you would like to keep the equipment in service. Option 2. Return the equipment. Option 3. Purchase the equipment at the fair market value estimated to be 35% to 45% of the original acquisition cost. Option 4. Return the equipment and replace it with new equipment.