

Driving Change in Government with Modern Technology

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Program Agenda

- 1 Technology Trends
- 2 E-Business Suite
- 3 Cloud Adoption & Infrastructure
- 4 Transparency in Government

Technology Trends

A man in a blue shirt is smiling and talking to another man in a plaid shirt. They are sitting at a table with a laptop and a coffee cup. The background is a blurred office or meeting room.

Adapting to Technology

[https://www.youtube.com/watch?
v=JW2Jf29hIXA](https://www.youtube.com/watch?v=JW2Jf29hIXA)

How would you answer this question in 1980's or 1990's?
Then how would you answer today?

What if.....

- Any person in the country could contact your agency, anywhere, anytime

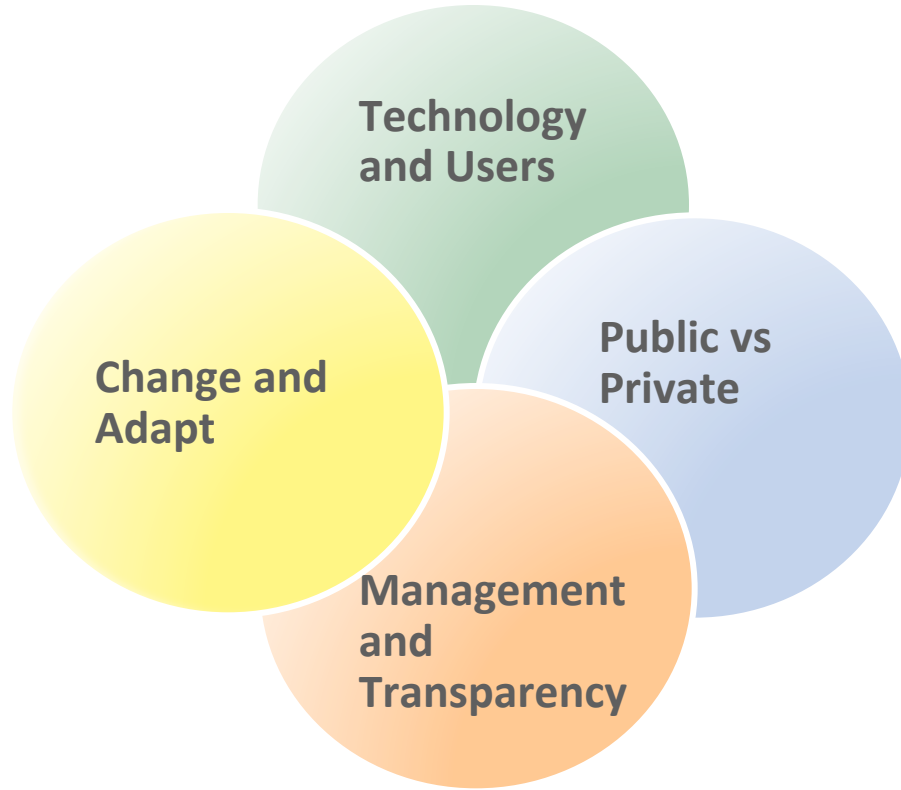
And

- Any person could find and read essentially any information on any topic, anytime

Then

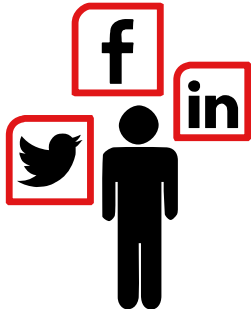
- How does this change the way your agency operates?

Modern Technology Interactions



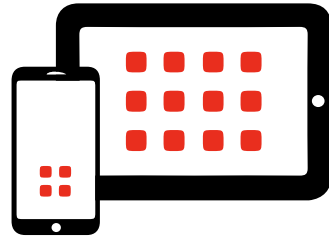


Oracle's Adoption of Modern Technology



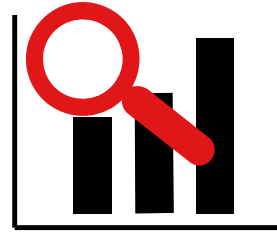
Social

Average worker collaborates with 10 or more people daily



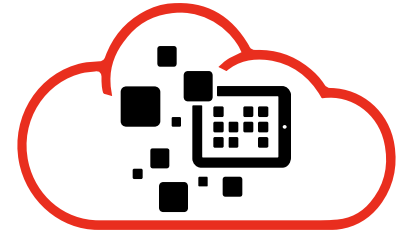
Mobile

Nearly two-thirds use personal devices for work



Business Analytics

21% use own tools



Cloud

24% source own technology

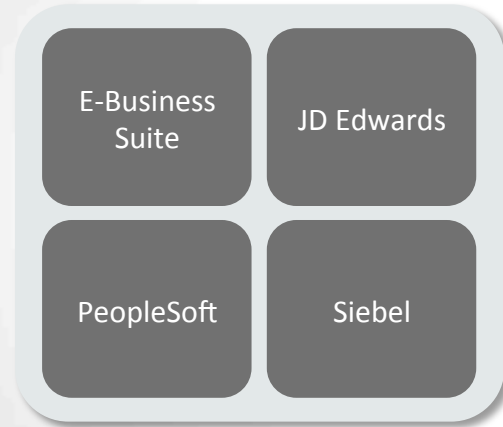
E-Business Suite

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Applications Unlimited

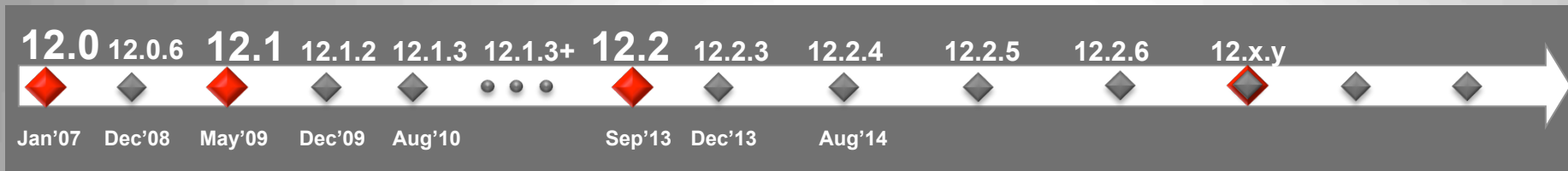
Consistent Strategy - Continuing Innovation in All Product Lines



Protecting Your Investment and Enabling Innovation with New Releases and Enhancements

Oracle E-Business Suite – Strategy and Roadmap

Applications Unlimited - Continuing Innovation



Ongoing Investment Priorities

1. User Experience Innovation
2. Functional Innovation
3. Operational Efficiency

New Releases For 12.1.3 & 12.2+

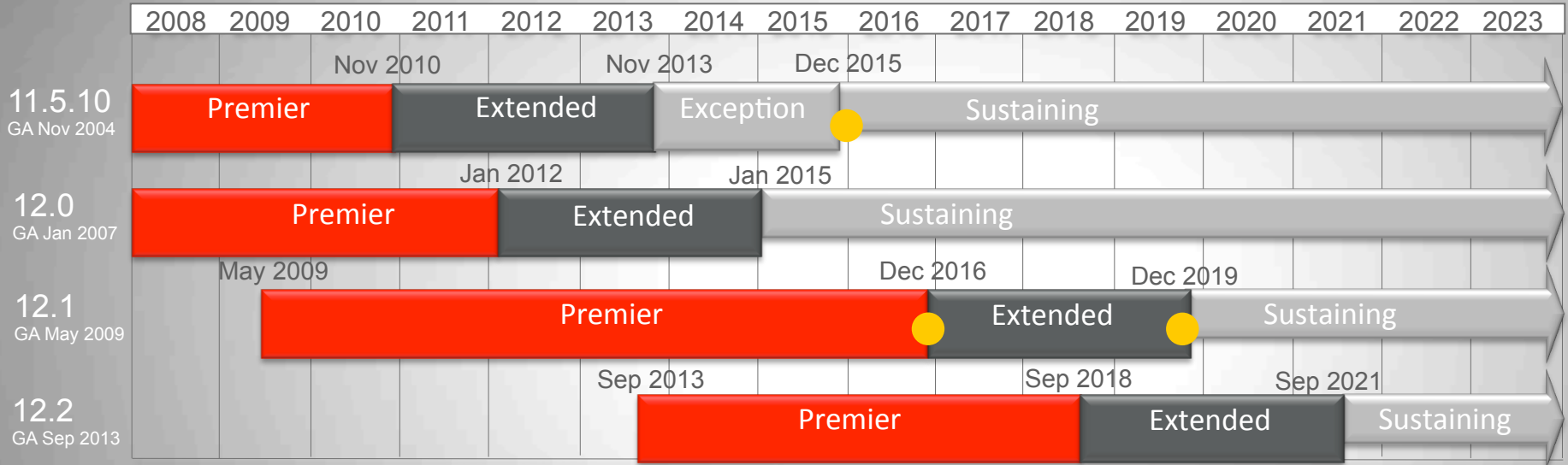
EBS Extensions for Oracle Endeca

Smartphone Applications

In-Memory Applications

Oracle E-Business Suite Support Timelines

Customer Choice to Use 12.1 or 12.2



Support updates as of Sep 2013

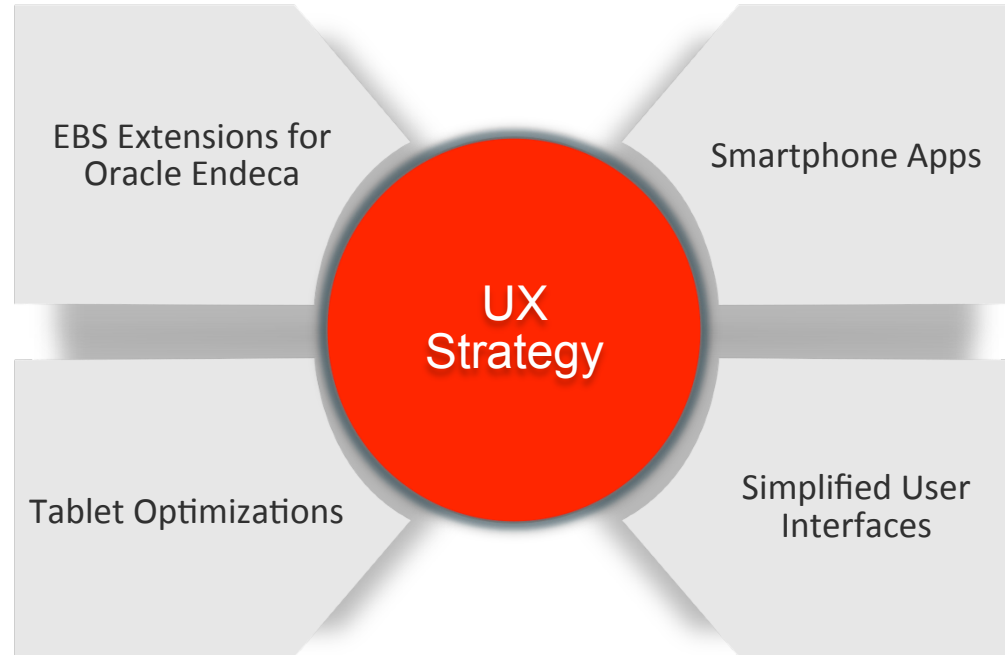
- 11.5.10 Sustaining Support Exception through Dec 2015 (from Dec 2014; additional 12 months)
- 12.1 Premier Support through Dec 2016 (from May 2014; additional 31 months)
- 12.1 Extended Support through Dec 2019 (from Dec 2018; additional 12 months)

For more info, see [Oracle Lifetime Support Policy: Oracle Applications](#)

Oracle E-Business Suite Investment Priorities

- User Experience Innovation
- Functional Innovation
- Operational Efficiency

User Experience Innovation



EBS Extensions for Endeca

Oracle E-Business Suite Extensions for Endeca

What is Endeca & Why Use It?

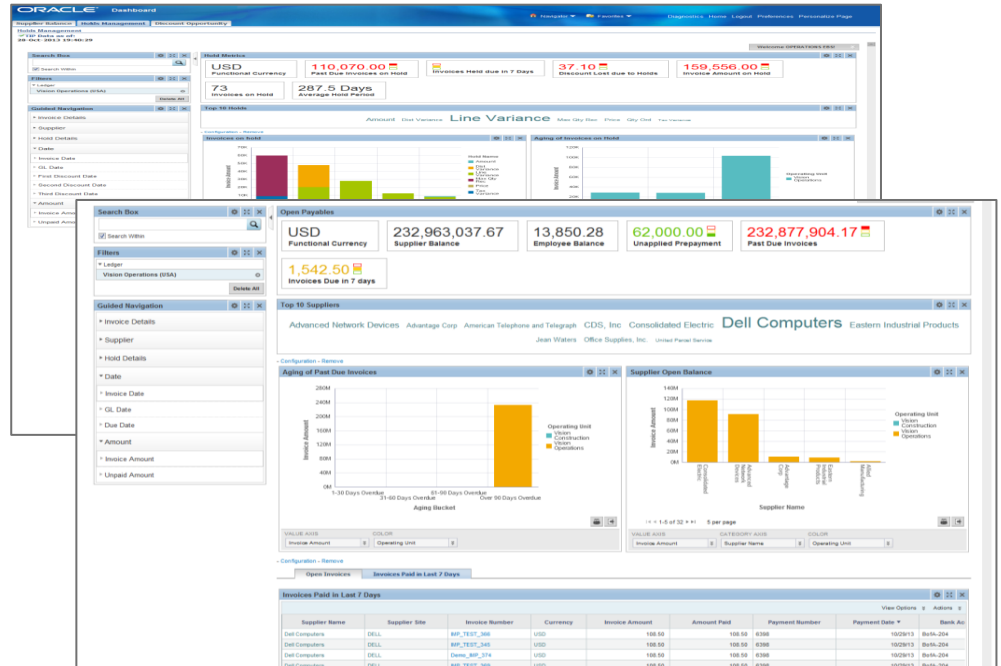
EBS Extensions for Endeca are integrated applications that allow enterprises to leverage information-driven navigation to discover and act on their most pressing business challenges.

- **See More** – Discover Higher Priority Items Quicker
- **Act Faster** – Resolve Business Issues and Address Challenges
- **Leverage** – Existing Oracle E-Business Suite Investment

Oracle Payables Extensions for Endeca

Key Features

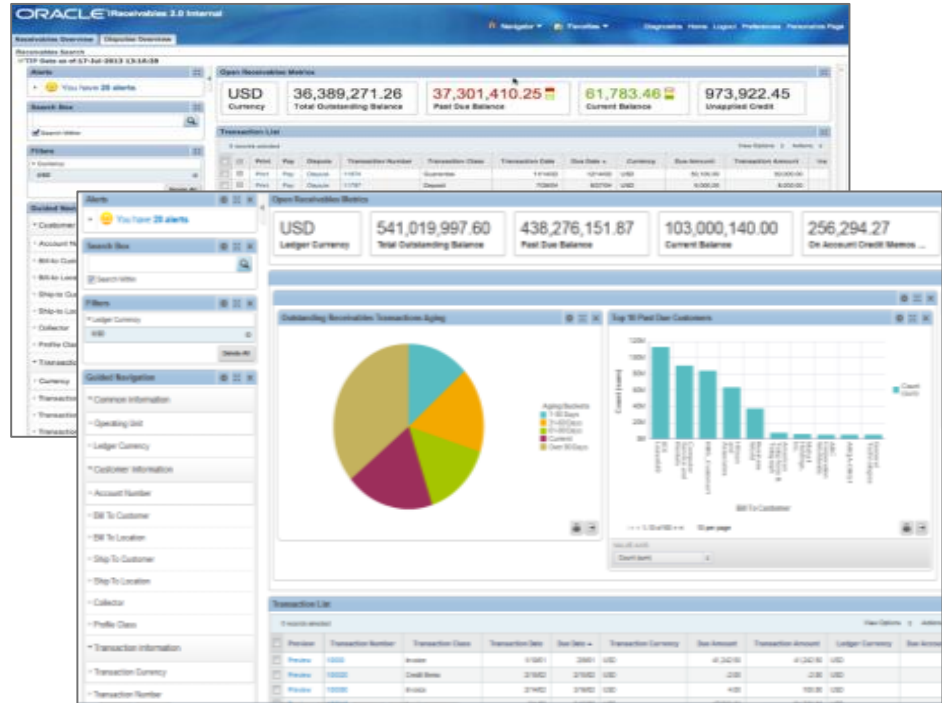
- Effectively manage working capital
 - Quickly identify crucial supplier invoices based on aging and amount due
 - Gain visibility into available discount opportunities and time your payments to realize these discounts
- Resolve holds to eliminate disputes
 - Assess invoice holds to eliminate potential disputes
 - Improve efficiency and streamline payables process by clearly understanding hold reasons and probable bottlenecks
- Strategic view of open payables
 - Obtain a quick view of health of outstanding balances
 - Easily identify suppliers with huge outstanding balance and invoices which are past due



Oracle Receivables Extensions for Endeca

Key Features

- Lower bad debt write-offs
 - Assess dispute activity and eliminate invalid disputes
 - Recognize potential problems early to enable focused user attention
- Reduce days sales outstanding & improve cash flow
 - Improve management of processing exceptions across the end-to-end Receivables cycle
 - Empower customers to reconcile their own accounts and take advantage of available discounts
- Improve efficiency and payment collection
 - Obtain a 360 degree view of open receivables and quickly identify high value invoices that are past due
 - Identify and resolve receivables processing bottlenecks promptly to collect payments more quickly and effectively



Smartphone Applications

E-Business Suite Smartphone Apps

Be Informed and Take Action on the Go

Smartphone Apps

Horizontal Apps – for most employees

- Approvals
- Expenses
- Timecards
- iProcurement

Line of Business Apps

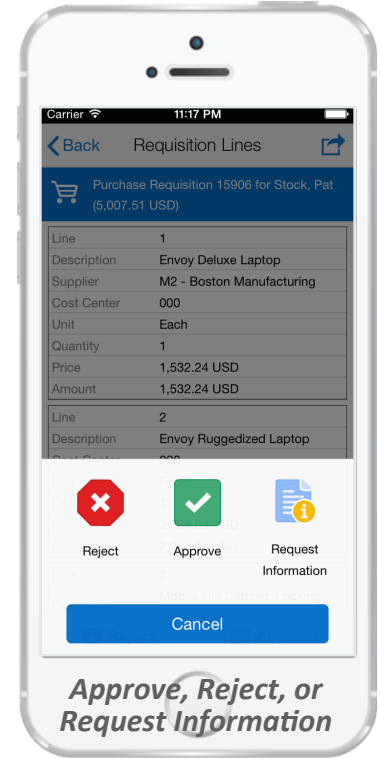
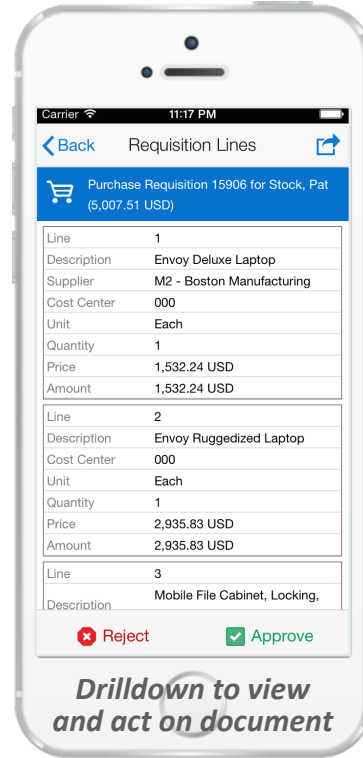
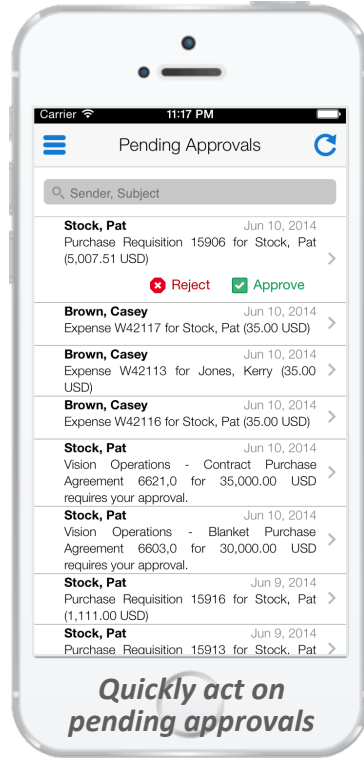
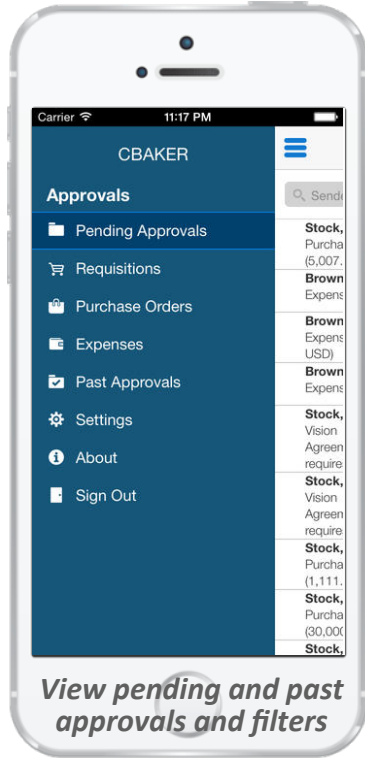
- Sales Orders
- Inventory
- Product Information
- Procurement
- Project Manager
- Discrete Production Supervisor
- Process Production Supervisor
- Project Manufacturing
- Maintenance
- Field Service

Delivery Strategy

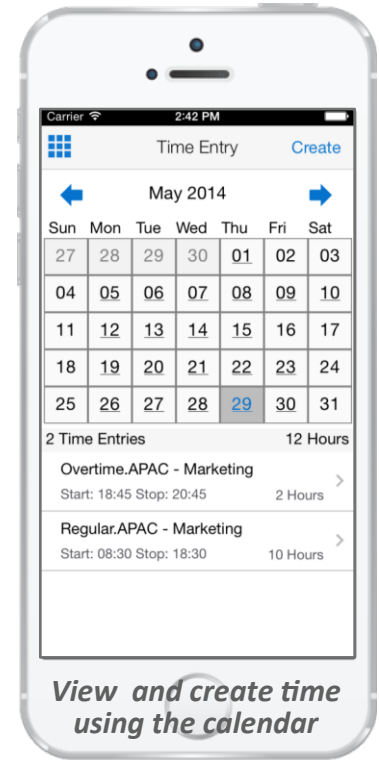
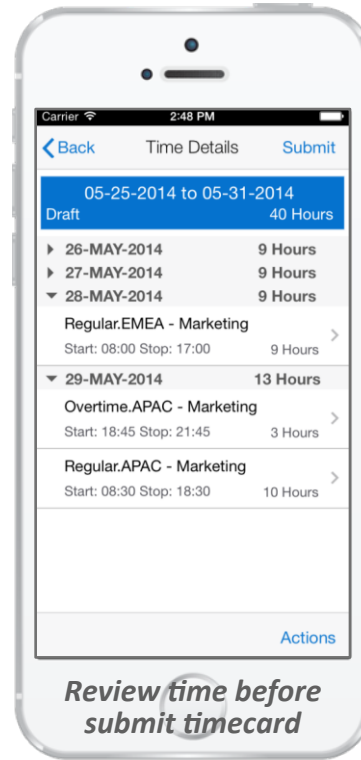
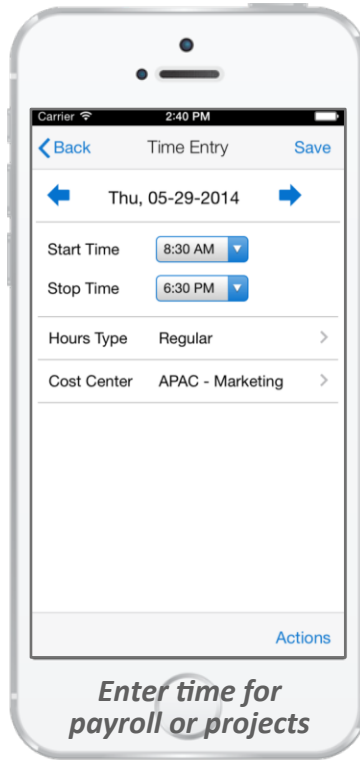
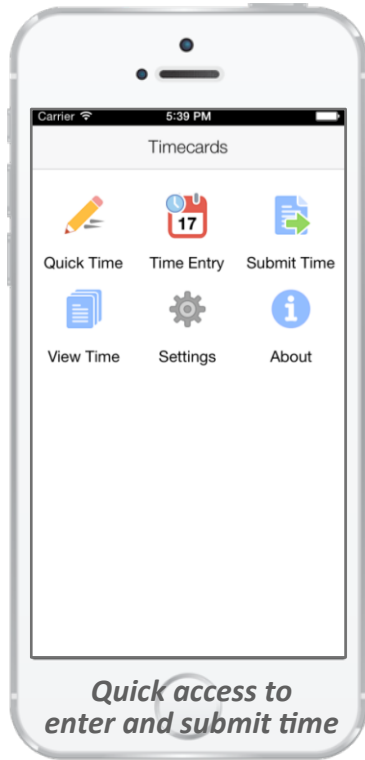
- iOS and Android
- EBS 12.1.3 and 12.2.3 and above
- No additional costs for licensed users of base products

For app availability, check EBS Mobile Apps MOS Note [1641772.1](#) or search 'Oracle EBS America' on app store

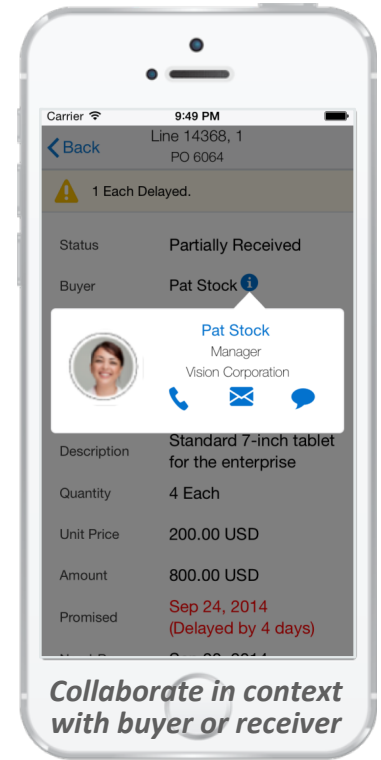
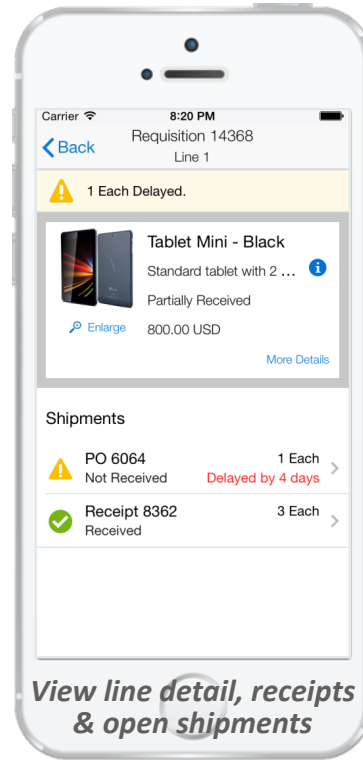
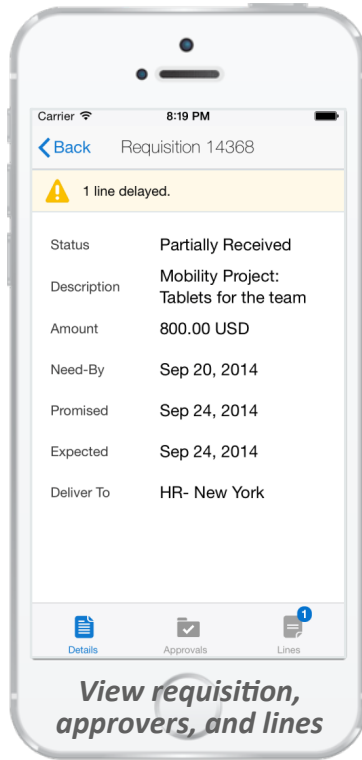
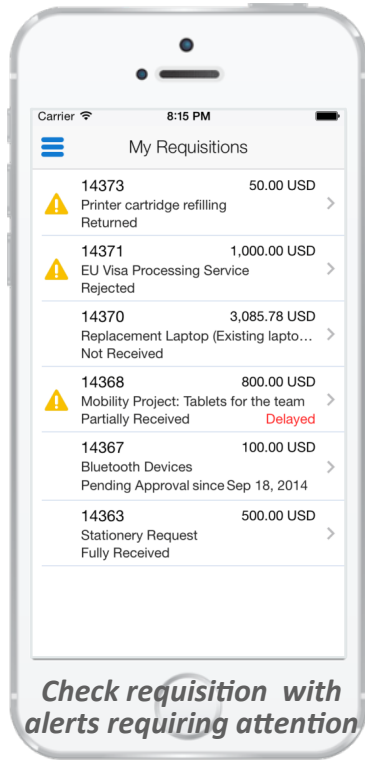
Mobile Approvals



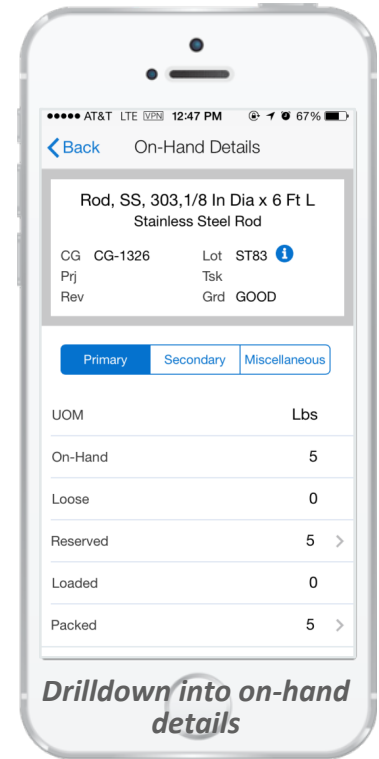
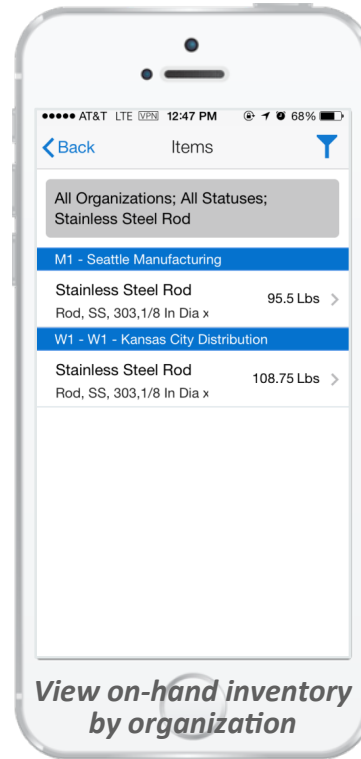
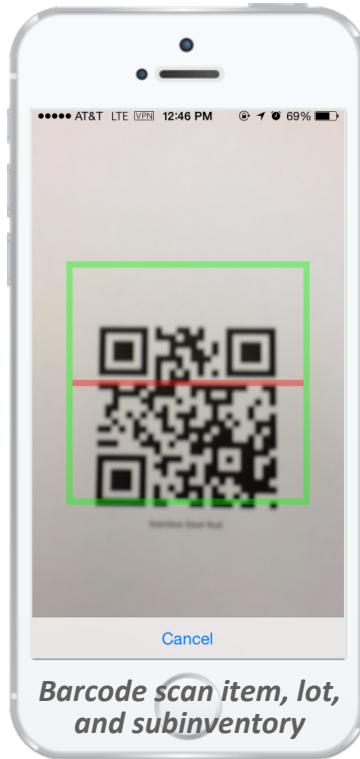
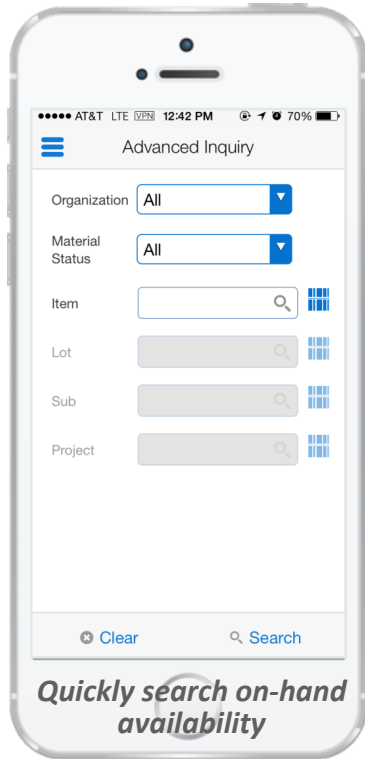
Mobile Timecards



Mobile iProcurement



Mobile Inventory



Tablet Optimizations

Oracle E-Business Suite on iPad OA Framework Certified on iOS Safari Browser

Key Benefits

- All OA Framework Applications are certified with Apple iPad
 - Expenses
 - HR Self-Service
 - Projects time entry
 - iProcurement
 - Order Information Portal
 - Etc...
- All EBS Extensions for Oracle Endeca on iPad



Tablet Optimizations

Enhanced User Productivity and More Appealing User Experience



- Home Page with Icons
- Touch-friendly Layout
 - Increased Row Height and Spacing
 - Increased Button Height
- Gesture Support
 - Page Navigation
 - Vertical Table Scrolling, Drag & Drop for Reordering, Pull Down to Refresh
- Device Support
 - Camera, Email, Maps
 - Responsive Layout for Portrait & Landscape (Planned)

Simplified User Interface

Self Service Human Resources - Example

Simplified UI – 12.1.3+

Key Benefits

- Launch from Organization Chart and Talent Profile
- Side Menu bar
- Effective date page in first page of transaction
- Review page optional

The screenshot displays the Oracle Manager Self-Service interface. At the top, the header includes the Oracle logo, 'Manager Self-Service', and navigation links for Navigator, Favorites, Logout, Preferences, Help, and Diagnostics. The main content area is titled 'Change Job' and features a side menu on the left with options like 'Change Job', 'Personal Information', 'Tenure Status', 'Transfer', 'Education and Qualifications', 'Other Professional Qualifications', 'Work Preferences', 'Resume', 'Extra Information', 'Employee Review', 'Documents of Record', 'Assignment Costing', 'Applicant Hire and Rehire', 'Change Manager', 'Termination with Compensation', 'Release Information', 'Academic Rank', 'Special Information', 'Event and Bookings', 'Absence Management', and 'Allocated Checklists'. The main form area contains fields for 'Job Title' (CON600.Consultant), 'Effective Date' (17-Aug-2012), 'Position Name' (CON602.Strategic Planning Cor), and 'Grade Ladder' (Vision Engineering Ladder). There are also checkboxes for 'Worker is a Manager' and 'Changes should take effect as soon as final approval is made'. The bottom of the page has buttons for 'Cancel', 'Save For Later', 'Back', and 'Next'.

Oracle E-Business Suite Investment Priorities

- User Experience Innovation
- Functional Innovation
- Operational Efficiency

E-Business Suite 12.1.3+ Functional Highlights

Customer-Driven Features

■ Financials

- Mobile Expenses application
- Financials: Integration with Fusion Accounting Hub, Integration with Hyperion DRM, Global Updates
- **Environmental Accounting and Reporting Solution (Green Initiative/Sustainability)**

■ Procurement

- Customer Driven Enhancements: AME for PO Approvals
- **Supplier Lifecycle Mgt (SLM): Parallel Approvals, Mandatory Internal Reqmts, Enhanced Registration UI**
- **Contract Lifecycle Management**

■ Projects

- Enhanced Intercompany Billing
- **Project Procurement**
- Enhanced Labor Costing with Projects & Payroll

■ Human Capital Management

- Simplified SS HR Manager Flows
- **What-If Paycheck Modeling**

■ Supply Chain Management

- SCM: Contingent Worker Support
- WMS: Mobile Personalizations

■ Asset Lifecycle Mgt & Service

- EAM: **Linear Asset Management Support**
- EAM: Safety Management: Lockout – Tagout

■ Master Data Management

- Product Hub: APIs, Enhanced Rules
- Site Hub: Spatial Support; Google Map API update

■ Applications Technology

- OAF Certification for iOS

Oracle E-Business Suite Investment Priorities

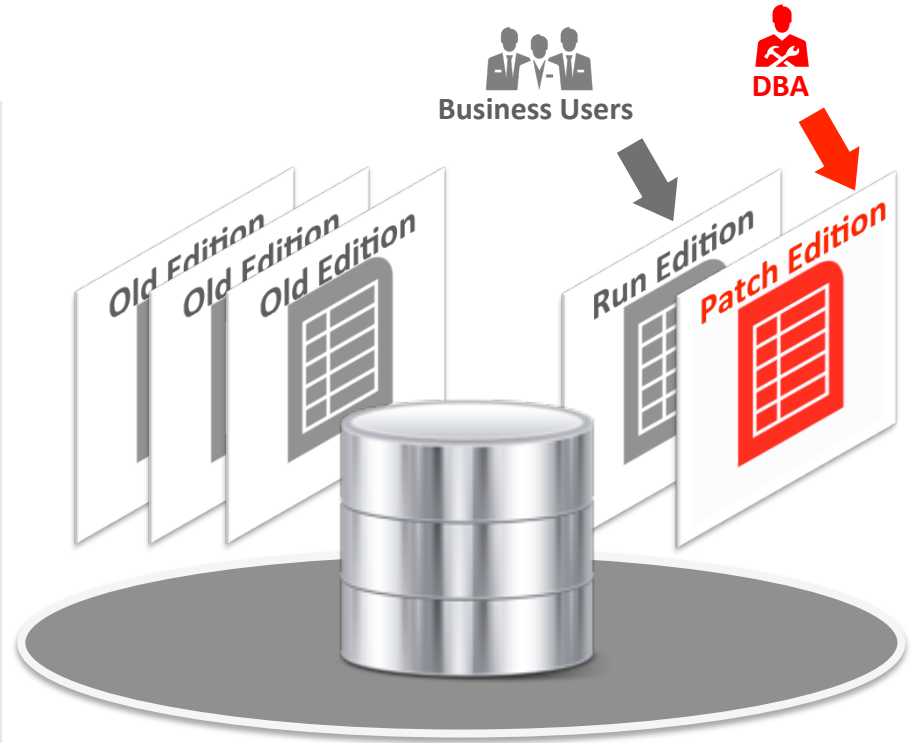
- User Experience Innovation
- Functional Innovation
- Operational Efficiency

Online Patching

Dramatically Reducing Patching Downtime

NEW IN 12.2

- Functionality leverages Oracle 11g R2 Edition-Based Redefinition features to support online patching
- Patches can be applied while the production system is fully operational
- Only a short downtime is required to complete patching process
- The amount of downtime required by any patch will be consistent

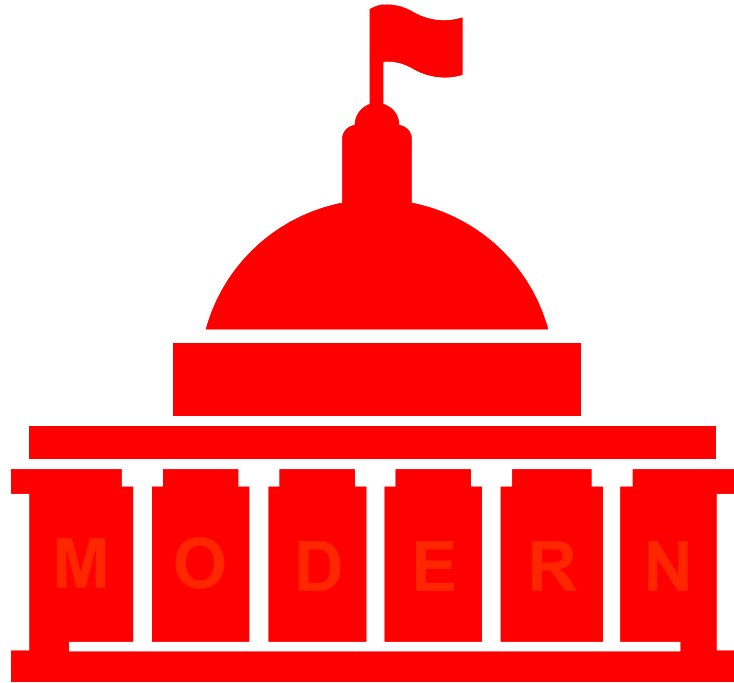


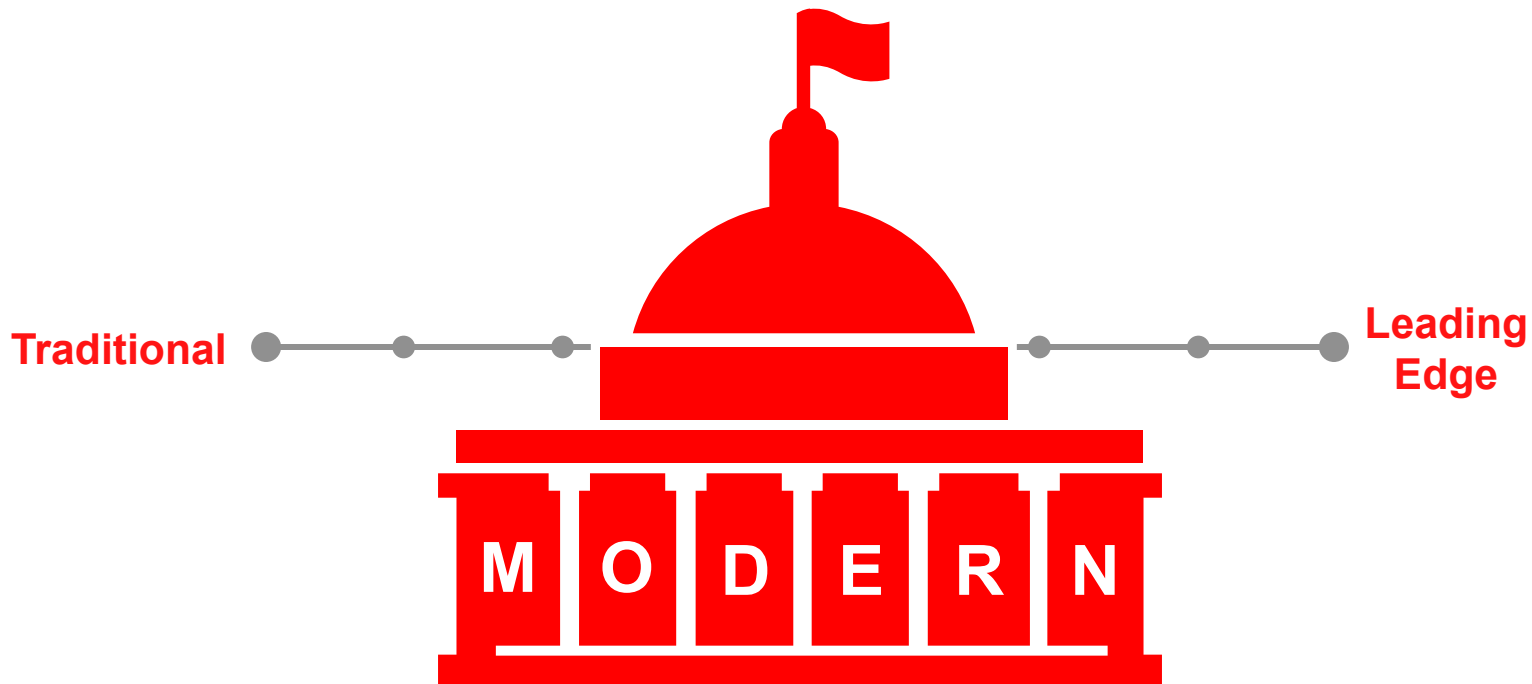
Cloud Applications & Infrastructure

A man in a blue shirt is smiling and talking to another man in a plaid shirt. They are sitting at a table with a laptop and a coffee cup. The background is a blurred office or classroom setting with other people.

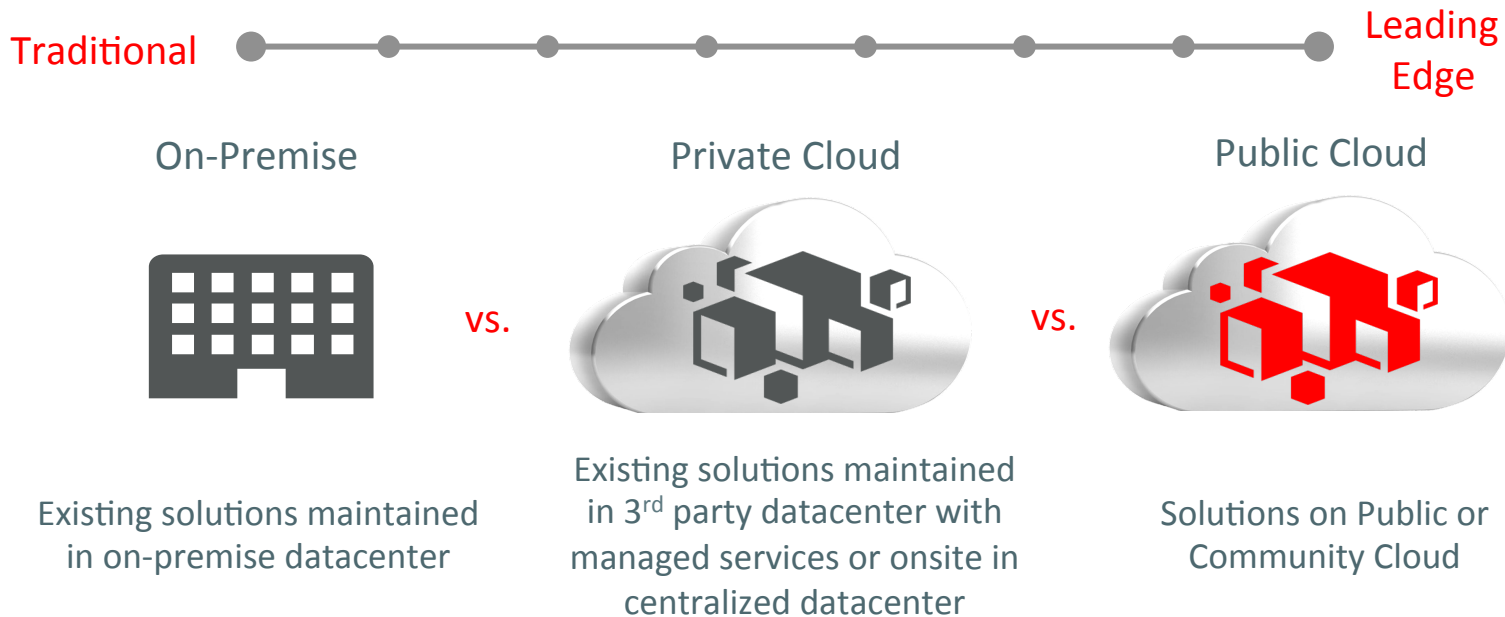
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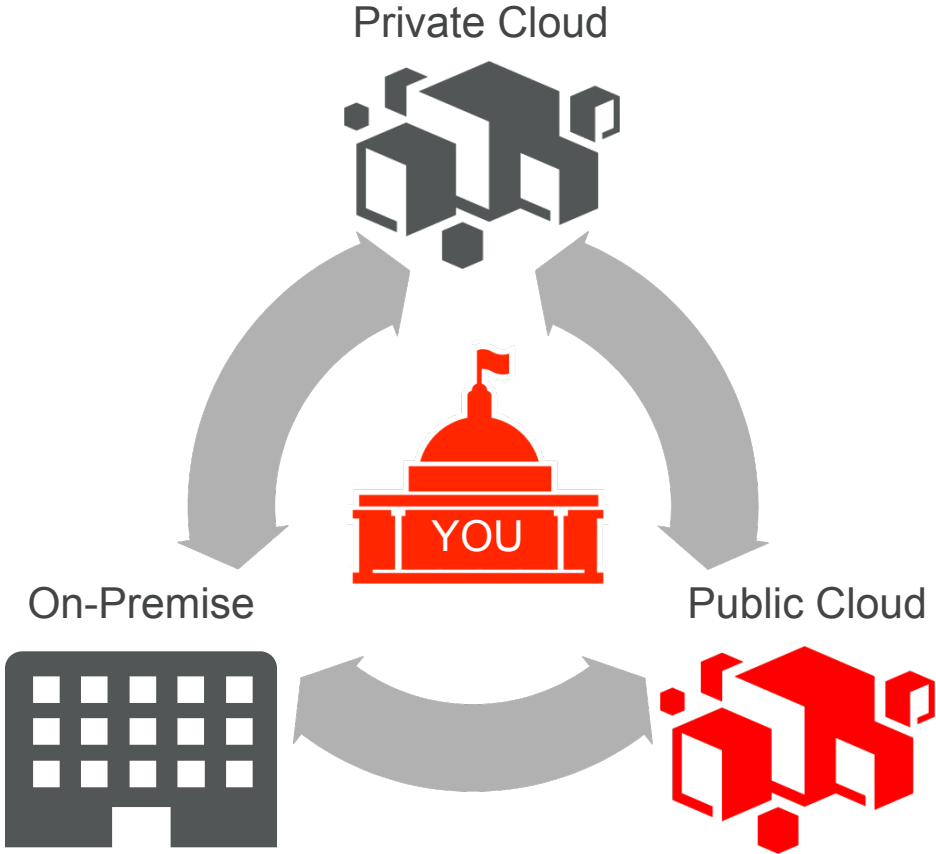


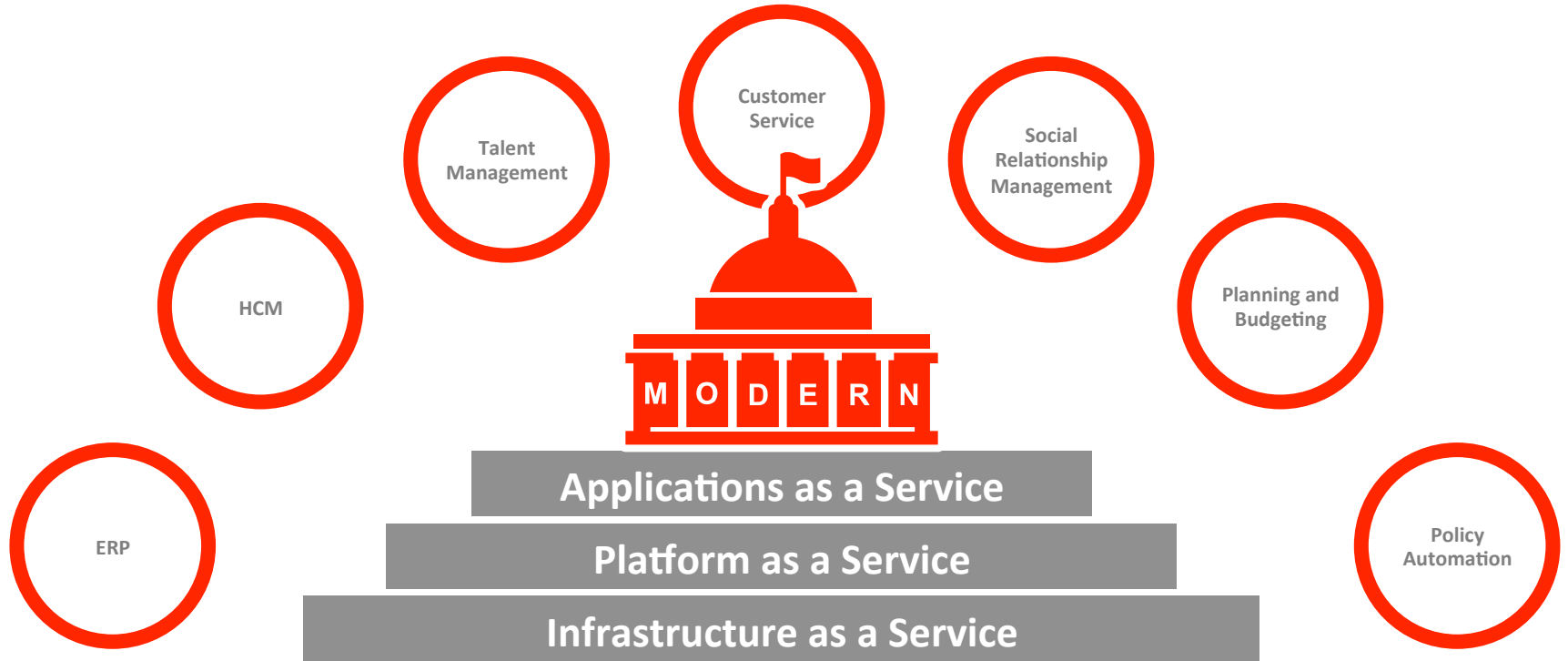


As a Result, Orgs are Looking Towards Cloud Delivery Models



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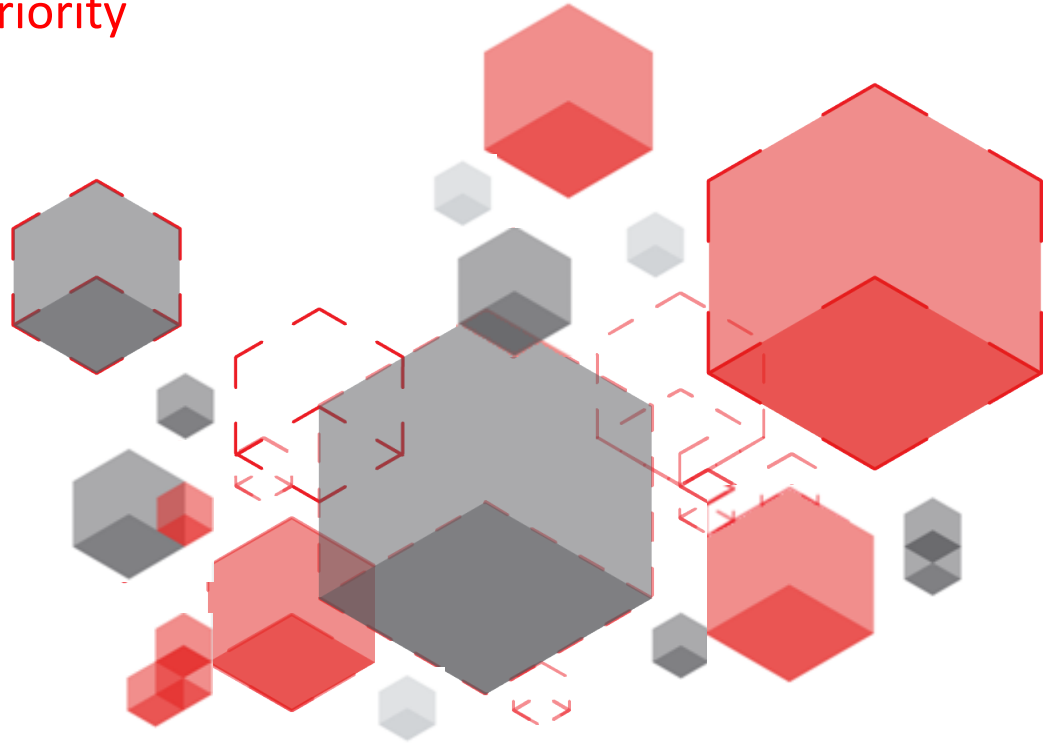




Designed for Incremental Cloud Adoption

Modernize at Your Pace and Priority

- Customer Experience
- Talent Management
- Planning & Budgeting
- Infrastructure as a Service
- Finance and Supply Chain
- Project Management
- Platform(s) as a Service



Infrastructure

Complete Stack

- Best-of-Breed
- Open
- Vertical Integration
- Extreme Performance
- Engineered Systems



Complete Choice

- On-Premise
- Private Cloud
- Public Cloud
- Hybrid Cloud

Benefits

- Performance
- Manageability
- Security
- Support
- Reliability



- I.T. Made **Simple**
- Catalyst for **Innovation**
- Fueling Business **Growth**
- Creating A **Competitive Advantage**

Industries



Build industry capability at every layer of the stack

Provide best-in-class industry functionality

Deliver end-to-end industry functionality through integration points with customer and third party apps

Customer to Cloud Program

Roadmap for Every Product Line



MODERN GOVERNMENT. MODERN CLOUD.



Offers for Existing Oracle Customers

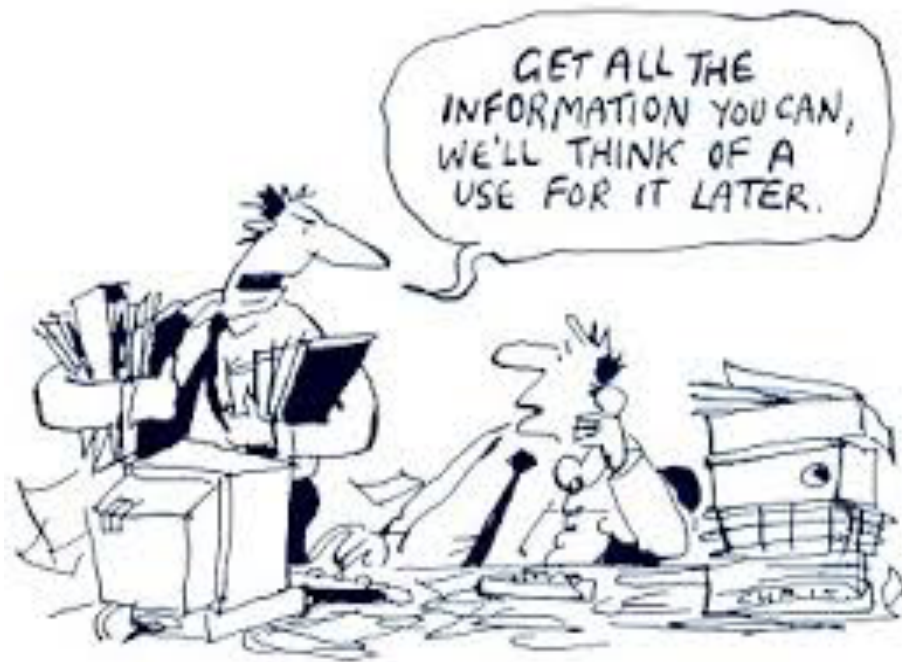
- 1. Financial Incentives for Migration**
- 2. Packaged Cloud Integrations**

Oracle E-Business Suite | JD Edwards | PeopleSoft | Siebel | Hyperion

Oracle Public Sector Cloud Customers



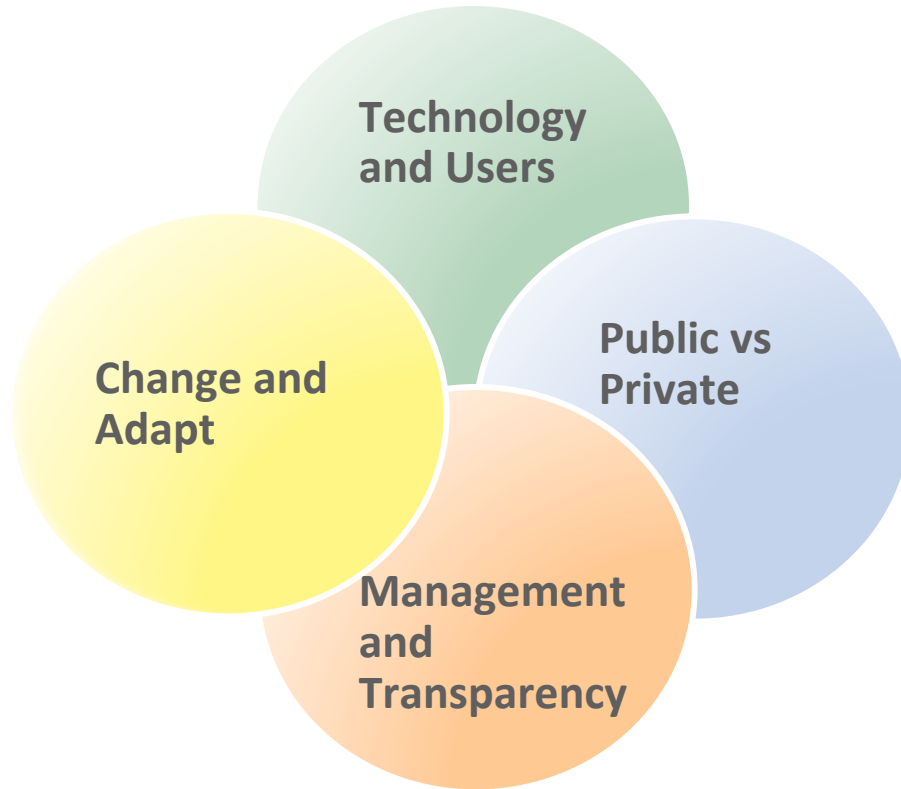
Transparency in Government



Government Transparency

- State of Indiana - <http://www.in.gov/itp/index.htm>
- Pinellas County - <https://spendinginthesunshine.pinellascounty.org/analytics/saw.dll?dashboard>
- New York City – <http://www.nyc.gov/html/ops/cpr/html/home/home.shtml>
- State of Massachusetts - <http://http://www.mass.gov/bb/gaa/fy2015/>

In Conclusion



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