



SEBASTIAAN DOUMA
CONSULTANCY

HELPING YOU FIND THE PERFECT VENUE FOR YOUR CHRISTMAS PARTY

After twelve years in the hospitality industry, working as a client, agent and supplier, Sebastiaan Douma has set up an independent events consultancy to support his clients with venue finding & supplier sourcing for corporate events, all at no cost to the client.

Over the years Sebastiaan has acquired an exceptional, in-depth working knowledge of the many unique venues, conference centres, hotels, restaurants, and the simply exquisite hidden venues that London has to offer.

It may be early in the year to think about Christmas, but every year the venues get booked up quicker and you have to lock down your venue early to avoid queuing to get into the local pub for your Christmas Party.

Sebastiaan@douma-consultancy.com



020 7041 8404 / 07545 995 280



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HOW DOES IT WORK?

SD Consultancy can offer a free service to clients, as venues and suppliers will offer a finder's fee or commission to agents. One condition in our venue search, to ensure that this is indeed a free service for clients, is that the commission is taken out of the venue's cost of sales and not added on to the venue hire. To ensure this, we offer full transparency of costs across all venues and suppliers we put forward.

The one commitment we do ask of our clients, is to agree that all venue enquiries for that event go through our company. This ensures we receive the commission upon successful completion of the event and get paid for our service.

Venue finding is always dialogue, and clients are very welcome to suggest venues they know and like to SD Consultancy. We will then make the first enquiry, negotiate the best possible rates on your behalf and ensure all offers can be compared like for like.



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KEY GAINS FROM USING A VENUE FINDER

Why ask Sebastiaan to support your business?

- He is able to find the right venue that delivers the party that you were promised and that the whole office is expecting.
- He has the very latest knowledge of what is hot and happening this Christmas
- He will save you time and resources.
- He has strong negotiation skills and will get you the best possible offer.
- The service comes free of charge for your business.





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SOME OF OUR LOVELY CLIENTS

"Seb helped me to organise an internal event for our company and from that we're now working on client focused networking dinners and celebration events. His professionalism and knowledge certainly have taken the stress out of organising such events. I look forward to using his expertise for even more events in the future."

Helen Roper, Executive Assistant, Linkcity

"Sebastiaan has been instrumental in helping us find and secure venues for events ourselves and our clients are organising. His knowledge and connections within the event industry are unparalleled and we now use him for every event we are putting on. I would highly recommend him to anyone looking for venue consultancy and advice."

Christina Gough, Account manager, Limelight

"It was really great to work with Sebastiaan, he really listened to what we needed in terms of venue, look and feel for the party and he delivered on all counts and even advised on decoration and extras including photo booth which added up to a pretty special party for everyone. Thank you! "

Peter Cowie, Marketing Director, Japan Centre

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