

# SmartCon Seamless Third-Party Hospitality Integrations

## Electronic RFID Door Locking Systems

SmartCon Hospitality Solutions partners with a wide variety of Electronic door locking solution vendors to provide safety for guests, added energy savings and analytics to hotel properties. Some of our integrations partners include Saflock, Ving, Salto, Kaba, Assa Abloy and more.

### SAFLOK

SAFLOK understands the critical needs of our diverse customer base because they listen and work together to solve customers needs. From initial sales to after-market support, SAFLOK's experience, stability, and depth of resources enable them to provide solutions that will help you achieve greater security, efficiency, and flexibility in your daily operations, thus adding to your bottom line.



For nearly 30 years, property managers around the world have relied on SAFLOK to provide security solutions to meet the ever-changing needs of the industry. SAFLOK is your partner for all your electronic lock and access control solutions.

## Sonifi TV Integrations

SmartCon's Integration solutions integrate your systems into one cohesive network. Leveraging more than 30 years of experience in development, integration and implementation of hospitality solutions, SONIFI's integration capabilities streamline the integration of PMS, POS and other critical systems through our Technology Integration Engine (TIE).

### BUSINESS INTELLIGENCE

SONIFI provides extensive analytics on the many aspects of SONIFI's hospitality solutions. Key insights include guest engagement information around channel viewership, iTV usage patterns and mobile usage. In addition, SONIFI can also provide statistics on SLA compliance metrics to gauge system reliability and service/support performance.

### KEY FEATURES:

**Guest Request** - Enhance the guest experience by integrating concierge, housekeeping and other services into your interactive solution.

**Loyalty** - Develop a comprehensive ecosystem by integrating your brand's loyalty features directly with your interactive solution.

SmartCon Hospitality Solutions integrates with Sonifi with Sonicast and other TV solution providers.

A graphic showing a TV screen displaying a video player interface with various streaming service logos (nick, HGTV, YouTube, viki, SHO, hulu, NETFLIX) and a smartphone in the foreground showing the same video player interface.

**STAYCAST™**  
The Ultimate Streaming Experience For Hospitality  
powered by Google Chromecast

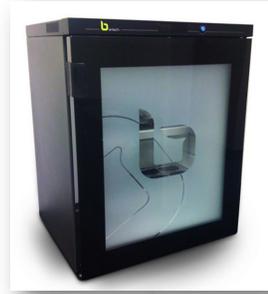
Stream entertainment from 1000+ apps to the hotel room TV – it's that easy!

## Minibars

### Bartech benefits of automatic system for the hotel industry

The Bartech system enables any hotel to reduce its staffing levels, shrinkage or losses and guest disputes at the front desk. These products help achieve an optimal service quality by offering the following benefits:

- Loss reduction: Thanks to the automatic billing system, the average loss percentage is reduced to an average of 2% instead of the 20%-40% incurred with simple manual mini-bars. The reliability of our system leads to a drastic decrease in rebates and puts an end to disputes at the front desk.
- Labor savings: The refill report provides an accurate list of products to be refilled per room. This limits the rooms to be checked by mini-bar attendants to those where products have been touched or consumed. This tremendously improves operating efficiency and also leads to decreased labor costs, with one mini-bar attendant needed to refill 400 automatic mini-bars, compared to four attendants for manual mini-bars.



## in-Room Safes



**SmartCon Hospitality Solutions integrates with a number of Minibar and In-Room Safe providers directly on our network eliminating the need for redundant networking systems.**

SmartCon Hospitality Solutions integrate with a wide variety of in-room safe providers, to assure the security of your hotel guest's valuables. Partners include Assa Abloy, VingCard, Saflok, and Onity, just to name a few.

ASSA ABLOY Hospitality goes beyond the ordinary with the Elsafe Sentinel II in-room safe series. We have taken in-room security to a new level and combined it with a functional and trendy design, delivering the same unmatched security standards we are known for. In addition, Sentinel II RFID allows your users to securely operate the safe with the same RFID room key, thus becoming the perfect in-room safe for the quality and design conscious proprietor, without compromising your users' security needs.

### Elsafe Zenith Features & Benefits:

- Industry leading audit trail (500 events) : Flash memory
- Reprogrammable configuration
- ADA compliant telephone style keypad : 4-digit code
- LED display for clear visible numbers : Green backlit keypad
- Accommodates up to 17" laptop in certain models
- Supports IR communication